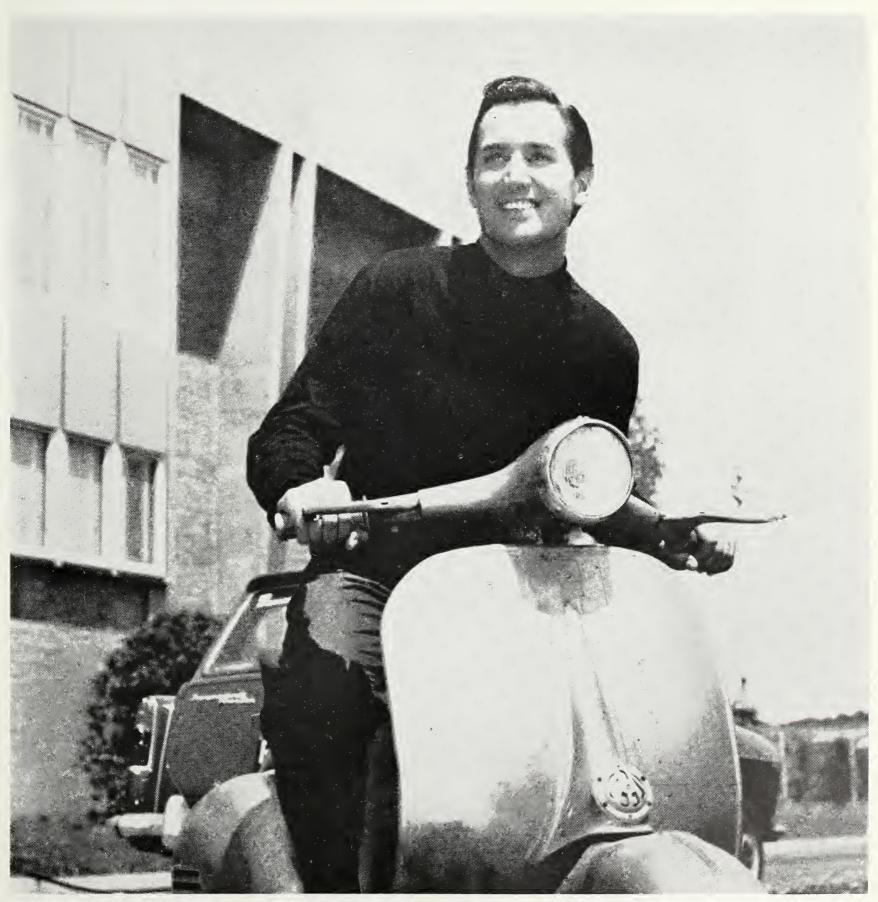
APRIL 13, 1963

Cash Box



RCA Victor's Neil Sedaka has developed into one of the industry's most consistent hit makers both in the States and abroad. The songster has sold in excess of 10,000,000 records internationally and should add to his total with his latest effort "Let's Go Steady Again," set for release this week. Steadily gaining as an in-person performer, Neil does the "Sunday At The Palladium" show in England in May and will tour South America and Europe this Summer, In May he also does his second stint this year on the Sullivan TV'er. Neil has just completed a movie called "Instant Love" in which he's featured with Rhonda Fleming and Rozanno Brazzi. In addition to his success as a performer and recording artist, Sedaka continues to star as a song writer. He is managed by Ben Sutter.



DION'S NEW COLUMBIA SINGLE "This Little Girl" 4-42776

Dion's First
Columbia AlbumA Sensational Seller
Climbing the Charts



COLUMBIA SINGLES SELL



FOUNDED BY BILL GERSH

April 13, 1963 Vol. XXIV—Number 31

Cash Box

(Publication Office) 1780 Broadway

New York 19, N. Y. (Phone: JUdson 6-2640)

CABLE ADDRESS: CASHBOX, N. Y.

JOE ORLECK, President and Publisher NORMAN ORLECK, VP and Managing Director GEORGE ALBERT, VP and Treasurer

EDITORIAL-Music

MARTY OSTROW, Editor-in-Chief IRA HOWARD, Editor IRV LICHTMAN, Associate Editor DICK ZIMMERMAN, Editorial Assistant MIKE MARTUCCI, Editorial Assistant BOB ETTINGER, Editorial Assistant POPSIE, Staff Photographer

ADVERTISING

BOB AUSTIN, National Director, Music MARTY TOOHEY, Nat'l. Dir.—Coin Machine JERRY SHIFRIN, N.Y.C., Music BOB McKEAGE, N.Y.C., Music LEE BROOKS, Manager, Chicago JACK DEVANEY, Manager, Los Angeles GEORGE GOLDMAN, Art Director

ADVERTISING: INTERNATIONAL See List of International Representatives

MANAGERS

MARTY TOOHEY, Coin Machine Dept. T. TORTOSA, Circulation NEVILLE MARTEN, European Director

CHICAGO LEE BROOKS 29 E. Madison St., Chicago 2, Ill. (All Phones: Financial 6-7272)

HOLLYWOOD
JACK DEVANEY
6272 Sunset Blvd., Hollywood 28, Cal.
(Phone HOllywood 5-2129)

ENGLAND NEVILLE MARTEN Dorris Land 9a New Bond St. London, W1, Eng. Tel: Hyde Park 2868

HOLLAND: PAUL ACKET, Theresiastraat 81a, The Hague, Holland, Tel: 070-722546

GERMANY; MAL SONDOCK, Amalienstrasse 28, Munich, Germany, Tel: 220197 ITALY: MARIO PAVINI ROSATI, Via Legioni

Romane 5, Milan

SCANDINAVIA: SVEN G. WINQUIST, Kagge-holmsvagen 48, Stockholm-Enskede, Sweden, Tel: 59-46-85

FRANCE: ROGER SELLAM, 36 rue de Moscou, Paris, France, Tel: Laborde 8523

AUSTRALIA: RON TUDOR, 8 Francis St., Heathmont, Victoria, Tel: 87-5677

BELGIUM: FRANS ROMEYNS, Omer Lepreuxstraat 20, Brussels 8, Tel: 02/27.58.68

MEXICO: ENRIQUE ORTIZ, Insurgentes Sur 1870 Mexico 20, D. F., Tel: 24-65-57

CANADA: JOHN MURPHY, CKOY Radio, P.O. Box 3130, Station C, Ottawa, Ont., Canada

ARGENTINA: MIGUEL SMIRNOFF, Rafaela 3978, Buenos Aires, Argentina, Tel: 69-1538

BRAZIL: RICARDO & RENATO MACEDO, Rua Joao Ramalho 1324, Sao Paulo, Brazil, Tel: 62-6188

JAPAN: Mgr. SHOICHI KUSANO; Adv. Mgr. Morihiro Nagata, 446 Higashi-Oizumi Neri-maku, Tokyo

SUBSCRIPTION RATES \$15 per year anywhere in the U. S. A. Published weekly. Second class postage paid at Bristol, Conn.

Copyright • 1963 by The Cash Box Publishing Co., Inc. All rights reserved. Copyright under Universal Copyright Convention.

WHAT THIS INDUSTRY NEEDS IS ...

Salta Constantia (Constantia Constantia Cons

If the "First Family" LP were issued today it would probably sell four million copies. If the "Twist" had caught on yesterday, the record industry would be swinging today. If the Ray Charles "Country Sounds" album or the Alan Sherman "Folk Singer" LP were issued tomorrow they would no doubt create the same excitement they stirred up in the record business when they were originally issued regardless of the fact that we are now in the income tax period, Lenten period, Easter clothes buying season, etc. The public is always ready to accept a powerhousesomething exciting and different that captures the record buyers' fancy. It's this kind of disk the industry is sorely in need of at the moment. A record, sound, gimmick, craze or whatever you might prefer to call it. The industry just needs something way out that will again "force" the consumer into the shops for a specific item.

Yes, business is soft. Yes, it has not been a good winter for many of the companies. But there is no cause for alarm. We've gone through many similar soft periods in the past years, (and there's probably someone thinking to himself, right at this moment-"but it's never been as bad as this") and we'll no doubt go through many such periods again in future years. It's a characteristic of the record industry. And as unpleasant as it may be, we just have to live with it. And we have to trust that someone. somewhere, has an idea that will result in the next novel thought that will arrest the imagination of the public.

Oddly enough, while many are crying about the soft business picture, a number of others are enjoying greater success than ever before. It's again the familiar case of the have's and have-not's. But these factors have a way of adjusting themselves and when the end of the year rolls around, new all-time high figures are reported by what seems to be almost everyone.

But the soft winter may have taught everyone an important lesson. There's no longer such a thing in the record industry as the "Good Months." Perhaps too many people have been resting on their laurels figuring that they will bite off a good share of the business when it's hot. The only problem is, the winter never got hot.

There's no time for relaxation. A decade or so ago, the summer was a "lousy" season for the record industry. In recent years it's been great. But we can't take anything for granted, not even the forthcoming summer.

The industry requires a great degree of daring. Riding on what appears to be a sure thing prevents new fads and novelties from becoming successful. We must give the bizarre a chance.

Profit margins may be down some and sales may also be down at the moment. But crying about it won't help the situation. A little positive thinking and some exciting new releases that may very well be on the cutting board at this very moment are the things that will carry the industry to still greater heights in '63.



Cash Box TOP 100

BES	SELLING TI	UNES O	N RECO	RDS	COMPI	LED BY	CASH BOX	FROM	LEADI	NG RI	ETAIL	OUTLETS-APR	IL 13,	1	963
			Position 4/6	3/30				Position 4/6	3/30		_		Position 4	/6	3/30
1	HE'S SO FINE CHIFFONS-Laurie-3152		1	1	32	TWENT	MILES HECKER-Parkway-862	38	41	67		A WOMAN TELSON-Decca-31475		59	58
2	CAN'T GET US				33	ON BRO	ADWAY			68	BOSS	GUITAR		3,	
	*ANDY WILLIAMS-CO STERLING GUITARS-	olumbia-42674 Sax 5th Ave	209	14	24	*DRIFTERS-A	Atlantic-2182	42	61	69	*DUANE	EDDY-RCA-8131		63	59
3	SOUTH STREET ★ORLONS-Cameo-243	•	4	6	34	★JAN & DE	AN-Liberty-55531	37	46	09		PETERSEN-Colpix-676		70	77
4	THE END OF T		•	•	35	SURFIN'	, U.S.A. YS-Capitol-4932	47	70	70		IRD'S THE WOR TONS-Liberty-55553		80	_
-	*SKEETER DAVIS-RCA MILLS BROSDot-16	451	. 2	2	36	CHARMS	S E-Liberty-55530	54	76	71		ARE BOYS MA			
5	OUR DAY WILL		. 3	3	37		OKEN HEART I			72		LS-ABC-10401 Y I MET THE BC		75	83
8	EDDIE CANO-Reprise	e-20147			38	★ELVIS PRES	SLEY-RCA-8134	24	12		GONN	IA MARRY		02	0.4
	★LITTLE PEGGY MAR FRANK PURCELL-Cg	CH-RCA-8139	12	22	36		NDOLPH-Monument-804	39	33	73		FOR SALE		93	94
	PETULA CLARK-Laui ROSEMARY CLOONE BETTY CURTIS-CGD-	Y-Reprise-20,1	45		39		MBO SOME MC HECKER-Parkway-862)RE 29	17		★ ARTHU	R LYMAN-HiFi-5066		64	66
	JACKIE KANNON-5t JOE SENTIERI-Vesuv GEORGIA GIBBS-Epic	age-518 ius-1068			40		AND IN LOVE			74		E YOU BECAUSE RTINO-Capitol-4930		84	_
7	BABY WORKOL				41	•	EDEE-Warner Bros534 VANNA BE HA		60	75	RAINI	BOW CHANDLER-Vee-Jay-468		81	84
	*JACKIE WILSON-Bru		SON)	13		★JIMMY 50U	-	56	79	76	DEAR	ER THAN LIFE	Q		
3	★PETER, PAUL & MAI			34	42	*SHIRELLES-	I LITTLE GIRL 5cepter-1248	53	71	77		BENTON-Mercury-72099 I STAND		72	74
9	YOUNG LOVER ★PAUL & PAULA-Phil		18	28	43	TOM CA	T SINGERS-Vanguard-350	19 52	73		★RIP CH	IORDS-Columbia-42687		89	96
10	OUR WINTER L	OVE	_		44	CAST YO	UR FATE TO	THE WIN	D	78	TAKE MY H	THESE CHAINS	FROM		
	★BILL PURSELL-Colum ANITA BRYANT-Col HI-LITES-King-5730	ibia-42619 umbia-42 7 39	7	10		MARTIN D	ARALDI TRIO-Fantasy-: IENNY-Liberty-55514 NE-Atlantic-2183	563 46	39		*RAY C	HARLES-ABC Paramount-1	0435	-	-
11	FOLLOW THE E				45		R THE WORLD			79	HEAR	CHANDLER-Laurie-3158 NEWTON-Capitol-4920		90	97
12	*CONNIE FRANCIS-MI	GM-1312 7	11	15	46	*NAT KING	COLE-Capitol-4919	44	43	80	MEMO	RY LANE			
	★DEE DEE SHARP-Com	neo-244	17	23	40	★ROCKIN' R	EBELS-Swan-4125 IRDS-Melbourne-1551	33	19	81		i-Parkway-863 「MENTION MY		91	100
13	IN DREAMS *ROY ORBISON-Monu	ment-806	10	11	47	SUN AR	ISE			82	★ SHEPHE	RD SISTERS-Atlantic-217		86	93
	DON'T SAY NO	THIN' B	AD (ABO	UT	48	LAUGHI		51	57	02	+CHARL!	E RUSSO-Diamond-131 ALLEN-Dot-16457		85	89
	MY BABY) ★COOKIES-Dimension-1	1008	23	38	40	*MARY WEL	LS-Motown-1039	34	27	83	NEVE			87	91
15	PIPELINE *CHANTAYS-Dot-1644	0	25	42	49		VILL MY MAR ATHIS-Columbia-42666		18	84		Old Town-1113 'S HOW HEART			
16	RHYTHM OF TH	HE RAIN			50	KILLER .	JOE LERS-Scepter-1246	.0	78		MADE	WASHINGTON-Sue-783		88	99
. 7	*CASCADES-Valiant-60		6	5	51		SET ME FREE	68	70	85		OVE OF MY MA	М	_	_
. /	*JOHNNY CYMBAL-K		19	20		*RAY CHAR	LES-ABC-10405	31	25	86	GREEN	BACK DOLLAR		40	44
18	WANNA BE A ★TONY BENNETT-Col		15	16	52	#JAN BRADI	DIDN'T LIE LEY-Chess-1845	43	29		MERRY	ON TRIO-Capitol-4898 MELODY SINGERS-Mercu AXTON-Horizon-351	iry-72083	49	44
19	DON'T BE AFRA	AID, LITT	LE DARL		53		ONS-ABC-10387 N'T LOVE ME	ANY MO	RE	87	VIRGIN	MARONIE			
20	*STEVE LAWRENCE-C			26		★RICK NELS	ON-Decca-31475	48		88		CHIANS-ABC Paramount	-10419	-	-
20	★BOBBY DARIN-Capit	oi-4897	9	7	54		CES HAVE I	78	_		*RAY ST	EVENS-Mercury-72098		83	88
21	OVER THE MO	UNTAIN	(ACROS	S	55		LOVERS BREA	AK EACH	ı	89	★ DARTEL	PASTRAMI LS-Dot-16453		_	_
	★BOBBY VINTON-Epic	-9577	26	35			HEARTS XX & BLUE JEAN5-Phi	illes-110 45	32	90		AND GET THES A & THE VANDELLAS-G			IES
22	BLAME IT ON		SA NOV	A 8	56		UP MY HEAR		**	91	DON'T	WANT TO THI	NK ABO	UT	
23	I GOT WHAT I	WANTE			57		res-tamia-54077	61	69		★DICKEY	LEE-Smash-1808		74	82
	*BROOK BENTON-Me		28	37	3/	★JIMMY HO	LLIDAY-Everest-2022 NG-Atco-6256	62	72	92	*DIONNI	EMPTY PLACE WARWICK-Scepter-1247		95	100
24	*JOHNNY TILLOTSON		4 27	30	58	HEY PAU	JLA			93		WITH THE WIN		7 7	80
25	WATERMELON	MAN)9 36	53			ULA-Phillips-40084	41	24	94	CALL	ME IRRESPONSI	BLE		_
	★MONGO SANTAMAR HERBIE HANCOCK-B XAVIER CUGAT-Mer	lue Note-1862 cury-72108	36	33	59	LOSING	YOU EE-Decca-31478	_	_	95	AJACK J	SINATRA-Reprise-116 ONES-Kapp-516 OVFR			
26	ALL I HAVE TO				60		M I'M NOT HO	ME 57	56		*ETTA J	AMES-Argo-5437		-	-
	*RICHARD CHAMBER	LAIN-MGM-13	121 20	21	61		BLACK	57	30	96	*10HNN	IFTH AVE. Y BEECHER-Warner Bros. OLE QUINTET-Wall-553 AMAL-MGM-13123	-5341	82	87
27	MECCA **GENE PITNEY-Musica	or-1028	40	51			TRIO-Capitol-4951	-	-	07					
28	SANDY *DION-Laurie-3153		32	36	62	CALL ON	ME AND-Duke-360	58	49	97		MARIE NTS-Sabina-509		-	-
29	DAYS OF WIN	E AND R		30	63		JRKEY TROT	20	.,	98	ASK A	AE E BROWN-Wand-135		92	95
	HENRY MANCINI-RO	A-8120 lumbia-42674	30	31		*LITTLE EVA	A-Dimension-1006	60	50	99	WHAT	A GUY			
	★HENRY MANCINI-RC ★ANDY WILLIAMS-Co PAT BOONE-Dot-164 DICK ROMAN-Harm EDDIE CANO-Reprise	on-1012 e-20147			64	A LOVE :	SHE CAN COU Tamia-54078	NT ON	_	100	SHUT	DOWN			
	FOUR SAINTS-Warne	-25593 er Bros5335			65		BAND OF GOLE		0.1		★ BEACH	BOY5-Capitol-4932 LET HER BE YO		99 RY	-
30	WALK LIKE A ★4 SEASONS-Veejay-48		14	4			REATH-Joy-274	76	86		*CONTO	URS-Gordy-7016	OR DAE	_	-
31	RUBY BABY	2	21	9	66	WALK R ★ROOFTOP	K IGHT IN SINGERS-Vanguard-530' Era-3099	17 55	40	100	*BILL A	NDER5ON-Decca-31458			_
-	X DIGIT-COMMIDIG-4200		41	7		MOMEN 13-	212 2077								

BIG MONEY MAKERS:

The Untouchable Sound of

BILL BLACK'S COMBO

RECORDS

JIMMY SOUL HAPPY

3305

S.P.Q.R. RECORDS

The Palisades

CHAIRMAN

REGIONAL BREAKOUTS

ACE CANNON SINCE I MET YOU BABY

2063

HI

Frank Hubbell & the Hubb-Caps

BROKEN DATE

> (WILD SIDE) 6005

> > TOPIX

Ernie Maresca

LOVE **EXPRESS**

125

SEVILLE

Burt Farber

I'M GETTIN' SENTIMENTAL **OVER YOU**

8670

FELSTED

The Flares featuring Betty Collins

SHIMMY & STOMP

2808

PRESS

Jackie Kannon

BOBBY BABY γα γα

518

STAGE

STRONG POSSIBILITIES

Ramsey Gordon

DOWN IN THE CELLAR

TAHOE - 2530

Joe Tex

I LET HER GET AWAY b/w THE PECK

DIAL - 3009

The Rockafellas

MY BABY SHE'S THE TALK OF THE TOWN

SCA - 18003

Murphy Campo

THE PREACHER SPARK-3900

Dannie Dexter

SWEET MAMA DOVER-4102

COMING THIS WEEK

The Sequins

HIDEAWAY - TERRACE - 7515

Mike Settle

SAN FRANCISCO BAY BLUES

FOLKSING - 1003

The Romeos

JULIE FELSTED 8672

JUST RELEASED

The G Clefs

ALL MY TRIALS

TERRACE - 7514

Jimmy, Sandra & Pam

THE GIRL NEXT DOOR

S.P.Q.R. - 3308

The Classmates

Theme From A SUMMER PLACE

FELSTED - 8673

THE AMERICAN LONDON GROUP

Minow To NAB: Police Commercial Code With FCC Help

HICAGO—Saving his catch-phrases previous years for the FCC itself, t the broadcasting industry, Newwn Minow, chairman of the FCC, ld delegates who came to last week's nual meet of the National Associaon of Broadcasters, at the Conrad ilton Hotel, that it was necessary r the Government to, in effect, make e NAB code against overcomercialism Federal law.

Minow, who has told previous NAB therings about TV's "wasteland" d radio as a "a bazaar, a clamorous shbah of pitchmen and commercials nich plead, bleat, pressure, whistle, oan and shout . . .," is in favor of aintaining the NAB limits on comercial time-14 minutes to the proamming hour—and letting the instry see that it's followed through almost. The rub, as NAB men saw would be that the NAB would ve to report to the FCC, which uld take disciplinary action against enders.

e More Broadcasters Needed UN "Festival" LP Promo

EW YORK—Broadcasters have been ged to get on the free-time bandgon on behalf of the United Nans' benefit LP, "All Star Festival," Grahame Richards, veep and dictor of programming of The Storz oadcasting Co., who has pledged 0,000 of Storz airtime to promote album.

"Seldom have broadcasters had the portunity to serve in the 'inter-tional public interest,' Richards

'Now, opportunity has knocked in e form of the United Nations' 'All ar Festival', especially created to

the world's refugees." While info about the LP is an openok on the trade level, Richards deres that "everyone has been inmed of the merit of this non- profit

ogram except the public." Although noting the generous porn of airtime being given by many tlets in addition to the six Storz tions, Richards emphasizes that ore broadcasters are needed.'

Radio and TV promotion kits are ailable for the asking, with reests to be made to: United States mmittee for Refugees, 20 West ch St, New York 18, N.Y.

	_
INDEX	***
oum Plans 3	7
oum Reviews 22, 24, 2	6
os for DJ's 2	8
untry Music Section 50, 5	1
ernational Section 45-4	9
ce Box Ops Record Guide 3	2
oking Ahead (Singles) 3	9
atter Spinner Patter 2	8
dio Active Chart 3	0
& B Top 50 3	6
cord Ramblings 16, 18, 2	0
gle Reviews 8, 10, 12, 1	4
re Shots 3	4
p 100 Albums (Mono) 2	1
p 50 Albums (Stereo) 2	1
p 100 Artists 3	7
p 100 Publishers 4	4

Earlier in the week, NAB president Leroy Collins declared to the convention that the FCC has no business in matter of commercial time. He said it was "a matter of self-regulation, not a matter of government fiat."

"As we have said continually since this concept was first projected, we will oppose it with all the means at our command," Collins said.

Collins warned, however, that government regulation would be forthcoming if the industry didn't abide by its own codes governing all kinds of broadcasting practices.

The Collins speech was an aftermath of an announcement made by

of broadcasting practices.

The Collins speech was an aftermath of an announcement made by the FCC during the previous week that it was looking into the area of possible direct control of overcommercialism, and was scheduling public hearings on the subject. It was reported that the FCC favored adoption of the NAR and on commercials as of the NAB code on commercials as Federal law.

Federal law.

Another major broadcasting topic at the 41st annual NAB meet, attended by more than 3,000, was the Federal investigation of rating systems, which, while not a formal topic of discussion at the gathering, nevertheless was widely referred to informally. There was talk that the industry might attempt to set-up its own system of obtaining the listening viewing response to programming. while others would let independent organizations continue their surveys with an eye on steadily improving their entrees of th their approaches.

ABC-Paramount Is Domino's New Label

NEW YORK—ABC-Paramount Records formally announced last week the signing of Fats Domino to its roster, a move reported in last week's issue of Cash Box.

Both Sam Clark, ABC-Par prexy, and Domino, who is credited with 16 million-selling singles on the Imperial label since 1948, flew to Nashville last Tues. (8) to discuss details for an early session, including material, recording dates and locations.

Commenting on the Domino inking, Clark noted that although the diskery had been building new, untried talent of late, it hadn't "lost sight of the importance of established names." "We will continue," he said," our quest for artists who in the 'Star' category, and who are interested in changing their label affiliation.'

A native of New Orleans, where he still lives, Domino first played for money when local honky-tonk patrons applauded him by throwing pennies.

Among his many clicks are Dominopenned items, including "Ain't That a Shame" and "I's In Love Again." The artist will be getting wide exposure thanks to his appearance in the 20th Century Fox flick, "Do-Re-Mi," a pic version of the hit B'way musical.

Reprise To Distribute Garner LP On Octave

NEW YORK-Erroll Garner, who recently signed with Reprise to have his Octave disks released through that label, will have his first "live" concert recording released this week, it has been announced.

The album, "One World Concert," cut during a series of concerts at the Seattle World's Fair, will also be issued in a special 12" 45 RPM 6 track package for use by the broad-casting industry. The special disk features locked bands between tracks for programming convenience.

Al Gallico To Head U.S. Expansion of Prowse, Maurice Pubberies; Form Gallico BMI Firm

NEW YORK-Al Gallico has just concluded an agreement with England's Keith-Prowse and Peter Maurice Publishing Ltd. to manage the companies' American operation, which are to be greatly expanded under Gallico's ageis.

Gallico recently exited his position, after 10 years, as general professional manager of Shapiro, Bernstein and its Painted Desert affiliate.

In addition to the K-P & PM firms, a new BMI pubbery, Al Gallico Corp. has been formed in which Gallico is a partner with the English firms and the new company's president. Firm will headquarter in New York at 101 West 55 St. beginning April 15 (until that date, Gallico can be reached at the following phone number: CI 5-5875.)

Under the new setup, the companies plan a major expansion in the U.S. market. Gallico will be seeking hit songs from other publishers for the British firms, as well as complete catalogs for exploitation and representation abroad. Combine is also looking to purchase both ASCAP and BMI catalogs for the U.S.

Kicking-off a writer build-up for the U.S. operation is the inking of vet hit writer Jan Crutchfield of Nashville. A management firm, working through the pubberies, is also planned.

There'll also be master production by the combine for all labels. First such effort is already available under Cameo-Parkway banner, "12 Shades of Blue Grass" by Bob Johnson.

The agreement was consumated when Jimmy Phillips, manager of K-P and PM, made his recent trip to the U.S.

Dismiss Reprise Suit Against EMI

LOS ANGELES-Frank Sinatra's Re-LOS ANGELES—Frank Sinatra's Reprise label, lost another round in its anti-trust suit—instituted last summer—against Capitol Records, Capitol Records Distributing Corp. and Electric & Musical Indunstries, Ltd., the majority stockholder in Capitol.

The latest development in the \$1,050,000 action came when U.S. District Court Judge E. Avery Crary dismissed the suit against EMI, on the grounds of improper venue and lack

dismissed the suit against EMI, on the grounds of improper venue and lack of jurisdiction. Judge Crary upheld EMI's contention that it did not do business in California. The court further ruled that the English firm was not lawfully served.

In another ruling last fall the Court upheld the motion of CRI and CRDC that they were not subject to suit by Reprise under Section 3. of the Robinson-Patman Act based upon alleged sales at unreasonably low

alleged sales at unreasonably low prices. That allegation was one of four counts which originally constituted the complaint of Reprise.

The suit, filed by Sinatra's attorneys last July, alleged that the defendants were attempting to create a monopoly in violation of Federal antitrust statutes.

Sinatra's complaint was filed 10 days after Capitol Records Distributin Corp. launched a special sales campaign on the Capitol catalog of 21 Sinatra albums. The program, in effect during the month of July, offered one free Sinatra album for each one purchased.

After the suit was filed, Glen E. Wallichs, Chief Executive Officer of CRI categorically denied all charges.

EARLY DEADLINE-NEXT ISSUE

NEW YORK-The deadline for the April 20 issue of Cash Box has been pushed up one day to Wed., April 10, with final closing April 11, due to Good Friday. Holiday is not a working day for printers.

Columbia Re-Pacts Tony Bennett



NEW YORK-Columbia Records has just signed Tony Bennett to a new long term contract, a pact shown finalized by Goddard Lieberson (left) president of the record company and Bennett. A veteran of many, many hits including such million sellers as "Because of You," "Cold, Cold Heart," "Rags To Riches," and "Stranger In Paradise," it was only last year that Tony's career began a climb to greater heights. Thanks to "I Left My Heart In San Francisco," Bennett became the publishers' most sought after artist for "quality" material with standard potential. He is currently riding high on the singles charts with "I Wanna Be Around" another example of Bennett's tremendous ability to wax adult-type material and sell it to the younger set as well as to the adult market. In the LP field, Bennett has also become a powerhouse of late; with his "San Francisco," "I Wanna Be Around," and "Carnegie Hall" LP's.

Decca's April Album Promo Plan **Will Herald Dance Band Sets**

NEW YORK—The Decca-Coral Marquee '63 program continues with an April LP promo drive that highlights the labels' dance band catalog. Under the new plan, eight new dance band sets will be added to the existing catalog of 222 albums, all of which will be available for the first time under a single promotion.

The April release will feature most

phases of dance music by such bands as Cozy Cole, Warren Covington, Peter Duchin, Sammy Kaye, Bert Kaempfert, Wayne King, Guy Lom-bardo and Charlie Spivak.



CARL DAVIS

NEW YORK—Carl Davis has been appointed A&R manager of Okeh Records, according to an announcement from David Kapralik, A&R director for the Columbia, Epic and Okeh labels. Move gives the label, handled by Epic, a separate A&R function for the first time. In addition to Davis' current responsibility for producing recordings for Columbia in Chicago, he will be responsible to Robert Morgan, executive producer, for producing or supervising the producing of all recordings for the Okeh label. Davis will also be responsible for coordinating promotional activities for the Okeh label with Sol Rabinowitz, national promotion manager of Epic Records, which handles Okeh.

Among the Okeh artists whose recordings Davis will supervise are Ted Taylor, who is currently represented with the single, "Be Ever Wonderful"; Major Lance; The Starlets, and The Sheppards. Mr. Davis will continue to supervise the recordings of The Dutones and Walter Jackson, who record for Columbia.

In announcing Davis' appointment, Kapralik stated: "The growing success of the Okeh Records operation has necessitated treating its producing activities as a separate function. With planned increases in both the artist roster and number of releases scheduled for Okeh, we feel that the appointment of Carl Davis to the new post of Manager, Okeh Artists and Repertoire is an important step in giving Okeh the attention it has proven it deserves."

Davis joined Columbia Records in October, 1961, as promotion manager in Chicago. In May, 1962, he joined the A&R department as producer. Before joining Columbia, he was associated with various companies in the disk industry, including Summit Record Distributors and Arnold Records,

Special dealer incentive plans are being offered which will run from Apr. 8—May 3 inclusive, the details of which are available through local Decca branches and distribs. Window and store merchandising kits have been devised and extensive advertising campaigns will be featured in both the consumer and trade press. the consumer and trade press.

Columbia Plans To Wax **Entire O'Neil Repertoire**

NEW YORK-The disk drama shelf received a big uplift last week with the announcement that the complete works of the late, great American playwright, Eugene O'Neil, would be recorded for posterity by Columbia

Label, which over the made now-and-then recordings in the spoken-word vein, intends to cut all 44 of O'Neil's works—21 full-length plays, 23 one-acters—over an undisclosed period.

Columbia was scheduled to get the project under last Sun. (7) with a disk production of the current revival of "Strange Interlude," O'Neil's long (about four hours), Pulitzer Prize winning play of 1928. An all-star cast includes Betty Field, Jane Fonda, Ben Gazzara, Pat Hingle, Geoffrey Horne, Geraldine Page, William Prince and Franchot Tone.

Due next is the Off B'way revival of "Desire under the Elms," starring Colleen Dewhurst and George C. Scott. Whenever possible, revival casts will be brought into the studio.

Both revivals were directed by Jose Quintero, who will take part in the recordings of the various O'Neil plays for Columbia.

Negotiations for the recording of the plays were made by Columbia and Quintero's Quinto Productions, Inc. in conjunction with Mrs. Eugene O'Neil, widow of the dramatist, and other reps of the O'Neil estate.

The label will soon release its original-cast production of Edward Albee's hit play, "Who's Afraid of Virginia Woolf." Diskery recently released the Off-B'way cast rendition of "Brecht on Brecht," which, while containing some songs with lyrics by the late German author, Bertold Brecht, collaborator with Kurt Weill on the "Three PennyOpera," is mostly a spoken-word affair.

"El Watusi" Clicking, In 78 RPM, Too!

NEW YORK-"El Watusi" is shaping-up as a big left-field novelty single in more ways than one.

Noting overall solid reaction to the deck, Bud Katzel, sales head of Roulette Records, which distributes the deck on its Tico label, primarily a Latin market outlet, told Cash Box last week that the deck, cut by the Ray Barretto ork, is making it clear that the era of the 78 rpm disk is not completely out of the picture.

In New York, one store ordered 5,000 copies of the side, another 2,000, in the form of the old speed. At first, it looked as if the diskery would not be able to provide for the orders, since its pressing facilities no longer had the compound used in pressing 78's. But, a quantity of the compound was found, and Ketzel ordered 10,000 78's pressed. Evidently, many Latin buyers still have old one-speed machines in use.

Morrie Price Named Sales Head of MGM and Affiliate Labels

NEW YORK—As previously reported in Cash Box, Morrie Price officially joins MGM Records as director of sales, marketing and merchandising this week (8), according to an announcement from Arnold Maxin, the label's prexy. He fills a post recently vacated by Andy Miele.

Price, teaming with MGM after two years with the UA label as its national sales manager, will function at his post for the eight labels handled by the diskery: MGM, Verve, Cub, Ava, Vesuvius, Ramrod, Parker and Charter. He will also supervise the sales activities of Sol Greenberg, Vic Chirumbolo and Lennie Scheer. He reports directly to Maxin.

Prior to his UA association, Price was veep in charge of sales at Meraury Records for 14 years. All tald

was veep in charge of sales at Mercury Records for 14 years. All told, the exec has 25 years experience in the disk field.



Starday's Apr.-May LP Plan Salutes Cowboy Copas

MADISON, TENN.—Starday Records has inaugurated a sales promotion plan, The Music Industry Salutes Cowboy Copas," for Apr. and May which spotlights both old and current releases by the late singer current releases by the late singer.

Dealers can get two free on ten on all Copas albums and EP's.

The label also announced that the

The label also announced that the LP in production at the time of the singer's death has been completed and retitled, "The Unforgettable Cowboy Copas." The package will include Copas' biggest hits and his last single. "Goodbye Kisses."

"Goodbye Kisses."
Other new spring releases include "Country and Western Confidential" by Gene Martin, "Code of the West" by the Willis Brothers and an album by Robert Lunn, the Talking Blues man. The diskery has also extended its March sales program (Bluegrass Month) into Apr Month) into Apr.

Ted Straeter Dies

NEW YORK-Ted Straeter, voca-NEW YORK—Ted Straeter, vocalist-maestro in the sophisticated manner died last week (2) after an operation at Good Samaritan Hospital in Palm Beach, Fla. at the age of 49. Straeter's disk career included associations with the MGM, Atlantic and Columbia labels, among others. His biggest success was a typically Straeter society reading of "The Most Beautiful Girl in the World" for MGM. Tune, which became Straeter's trademark, is from the score of Rodgers & Hart's "Jumbo," for which Straeter served as accompanist and Straeter served as accompanist and coach back in 1935.

After formal musical training, Straeter opened a coaching studio in his hometown of St. Louis at the ago of 17. Various associations with radio included a stint with Kate Smith's "Bandwagon" series over the CBS

network.

In recent years, the performer had been appearing at the Savov Hilton in New York. Prior to that, he played at the Plaza, also New York, for 10 years.

Survivors include his mother, a brother and a sister.

Camden Bows Apr. LP's

NEW YORK-RCA Camden's Apr. release is comprised of "One Night Stand" by Artie Shaw, "The Guitar Genius" with Chet Atkins and vocals by Jim Atkins, "On The Sunny Side of the Street" with Leo Addeo, and "Living Strings Play Night Themes."

Included in the release are three tapes: "Living Strings Play Henry Mancini," "Living Strings Plus Trumpet Play Music For Young Lovers" and a simultaneous tape release of Chet Atkins' "The Guitar Genius."

C-P Starts Jazz Push With Pacting Of Ferguson

NEW YORK-Cameo-Parkway Records has gotten its new jazz division underway with the pacting of trumpeter Maynard Ferguson, according to Harry Chipetz, the label's general manager. Ferguson, last associated with the Roulette diskery, has already cut his first LP for C-P, due for release this month. cut his first LP lease this month.

Kelso Hers'ton To Mercury A&R Staff

CHICAGO—Kelso Herston, guitarist and session leader, has been added to Mercury Records' A&R staff in Nashville, according to Shelby Singleton, Mercury VP and recording director. Herston replaces Jerry Kennedy, who is now Philips' Nashville A&R man. "Our Nashville operation has now become a real training ground

man. "Our Nashville operation has now become a real training ground for A&R men," Singleton said, "and Kelso will be groomed to move up to full A&R responsibilities as was done with Jerry Kennedy."

Singleton also announced the addition of Ann Whiten as production coordinator in the Nashville office. Miss Whiten will work with Singleton, Kennedy and Herston in handling details of arrangements for recording dates.

Phono, Radio Sales Take Post-Xmas Dip

NEW YORK-Monthly sales of home entertainment electronic products, including phonos and radios, took a typical post-Christmas decline in Jan.

According to the Electronic Industries Association, sales of phonos at both distrib and factory outlets in Jan. dropped far below those during the previous month, but remained substantially ahead of sales during Jan. of last year.

Distributors sold 81,046 mono and 235,479 stereo phonos in January, compared with 232,373 mono and 632,596 stereo sets during the previous month. Sales totals in January 1962 were 48,423 monos and 171,305 stereos.

At the factory, 83,638 mono and 258,058 stereo phonos were sold the first month of 1963. During December, 176,042 monos and 414,084 stereos were sold. In January of 1962, the totals were 68,545 monos and 191,014 stereos.

January production of radios fell to 1,229,507 from a December total of 1,741,899. The figure for the first month of 1962 was 1,350,630.



RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

10 May 10

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

"SOON (I'LL BE HOME AGAIN) (2:21)

[BoBob ASCAP—Crewe, Gaudio]

"AIN'T THAT A SHAME" (2:07) [Travis BMI—Domino, Bartholomew]

FOUR SEASONS (Vee Jay 512)

The Four Seasons, currently riding the charts with "Walk Like A Man," seem destined to add this new item labeled "Soon (I'll Be Home Again)" to their phenomenal hit repertoire. The side is a pretty, slow-Again)" to their phenomenal hit repertoire. The side is a pretty, slow-moving, low-key ballad complete with the group's now-famous falsetto gimmick. Watch it zoom up the charts in no time flat. The commercial coupler, "Ain't It A Shame," is a ruanchy, medium-paced, multi-dance propagage Also movits a class lack romancer. Also merits a close look.

"THIS LITTLE GIRL" (2:35) [Aldon BMI—Goffin, King]

"THE LONELIEST MAN IN THE WORLD"

[Disal ASCAP—DiMucci, Sherman]

DION (Columbia 42776)

The "Dion-Sound" is due for another leading appearance on the Top 100 with "This Little Girl," a sure-fire follow-up to the performer's "Ruby Baby" smash. Infectious end looks like it'll repeat "Ruby Baby's" top-ten showing. Flip has performer telling of "The Loneliest Man In The World."

"ANOTHER SATURDAY NIGHT" (2:18) [Kags BMI—Cooke]

"LOVE WILL FIND A WAY" (2:15) [Kags BMI—Cooke]

SAM COOKE (RCA Victor 8164)

Cooke is in line for yet another big chart stand, and the end to eye here is the contagious "Another Saturday Night." Although its a tale of a guy who's got the money, but not the gal to spend it on, the teen set won't take the deck seriously, but will find it a highly pleasurable listening/dance floor treat. Artist is coming off "Send Me Some Lovin'." Sentimental-rock flip could make some noise.

"DA DOO RON RON (When He Walked Me Home)" (2:06)

[Mother Bertha & Trio BMI-Spector, Greenwich, Barry]

"GIT' IT" (2:30) [Lankap BMI—Goland]

THE CRYSTALS (Philles 112)

The "Da Doo Ron Ron" portion is the vehicle that'll bring the femmes once more to the Top 100. As the title indicates, the affair relates the joy of a gal who has found THE guy, and it's done with appropriate good rock feeling. Solid follow-up to the larks' big hit, "He's Sure The Boy I Love." "Git' It" is funky all-instrumental.

"(These Are) THE YOUNG YEARS" (2:13) [Canada BMI—Cowell]

"KAAPSEDRAAI" (2:09) [Cramart BMI—Bosman]

FLOYD CRAMER (RCA Victor 8171)

The pianist, back on the hit trail with "Java," should be doing chart business with "(These Are) The Young Years," a tender-beat ditty that gets the appealing Nashville heritage touch from Cramer. Strings also have a solid sentimental say. Undercut is a snappy display of a South African Cape Reel (title is pronounced "cop-se-dry").

"GARBAGE CAN" (2:00) [Bob-Dan—Cooper]

"BOSSA NOVA DANCE" (2:44) [Bob-Dan—Cooper]

LES COOPER (Everlast 5023)

Cooper & His Soulrockers just came through with "Wiggle Wobble," and can make-the-grade once more with "Garbage Can," which maintains a consistently potent soul rockin' attitude throughout. Deck should prove a highlight instrumental offering to the kids in the months ahead. Bossa Nova doings on the coupler are meant strictly for the teeners.

"HOT PASTRAMI WITH MASHED POTATOES"-Part 1

(2:30) [Sherlyn & Pent BMI—Rozier]

"HOT PASTRAMI WITH MASHED POTATOES"—Part 2

(1:50) [Sherlyn & Pent BMI-Rozier]

JOEY DEE & THE STARLITERS (Roulette 4488)

Dee and his crew, one of the leading lights during the twist rage and successful in follow-up sounds, too, are likely to go places with their wild, two-part offering. Kids won't be able to keep off the dancefloor with this romp. Smash potential.

LORRY PETERS (Hickory 1212)

(B+) "SO FAR SO GOOD" (2:32) [Fred Rose BMI—F&A Carter] TV actress moves into the disk field with an expressive reading of a touching Nashville-styled ballad about a love affair that's in its initial, hopeful stage. It could prove an active portion.

(B) "GONNA FIND ME A BLUE-BIRD" (2:32) [Acuff-Rose BMI—Rainwater] Bright reading of the old country-pop hit.

ALAN DALE (Coral 62355)

(B+) "CICIRINELLA (The Animal Song)" (2:55) [Sunbeam BMI—Sigismondi] Vet songster and his combo-chorus backdrop go all out in engaging fashion to present this happy tarantella-styled novelty, which has Dale employing an Italian-dialect voice. A cut that all will enjoy listening to ing to.

(B) "THE SOUND OF A BREAK-ING HEART" (2:49) [Cham-pion BMI—Beckman, Cason] Dale croons this sad tale.

LITTLE JOHNNY TAYLOR (Galaxy 718)

(B) "YOU'LL NEED ANOTHER FAVOR" (2:41) [Cireco & Escort BMI—Taylor] Taylor does a fine blues delivery of a revenge-issweet blueser. His backdrop includes a very jazz-inclined sax solo. Label is a Fortest Pearly of the same a Fantasy Records affiliate.

(B) "WHAT YOU NEED IS A BALL" (2:11) [Cireco & Escort BMI—Taylor] Snappy blueser about a gal who tosses a guy's heart around like a ball.

BILLY YOUNG (Original Sound 29)

(B+) "GLENDORA" (2:41) [American BMI—Stanley] This is an interesting R&B-styled reading of the onetime click by Perry Como. Tale of a guy in love with a mannequin is relayed with a possible noise-making cound. making sound.

(B) "ARE YOU FOR ME" (2:19)
[American BMI — Capehart]
Tender blues warble by Young.

SAMMY HAWKINS (May 140)

(B+) "I DON'T WANT TO SET THE WORLD ON FIRE" (2:29) [Cherio BMI—Benjamin, Marcus, Seiler] Hawkins offers a distinctive, falsetto-like reading of the famed Ink Spots vehicle, an interpretation that could bring the number pow teen market propularity. An innew teen-market popularity. An infectious easy-beat combo-chorus stint backs up.

(B) "ARE THESE REALLY MINE" (1:53) [Bennie Benjamin ASCAP—Benjamin, Marcus] More straightforward sentimental stand in a blues vein. Label is the Colpix subsid.

VICTOR FELDMAN TRIO (Ava 63)

(B+) "THEME FROM 'DAVID & LISA'" (2:12) [Frank ASCAP—Lawrence] Fine swingin' jazz view of the worthy main melody from the acclaimed low-budget flick by the Feldman crew, which made some noise awhile-back with "Taste of Honey" on the Infinity label. Cool music that could attract overall pop attention.

(B) "THEME FROM 'LAW-RENCE OF ARABIA'" (2:15) [Gower BMI—Jarre] Jazz goes to the middle-east in this effective stand on the oft-out flick main-title.

THE GATEMEN (May 141)

(B) "GOODNIGHT IRENE"
(2:40) [Ludlow BMI—Ledbetter, Lomax] The old folk standby is directed at the teeners in this folkish of the date is given over to a narrative against a catchy chant-led setting. Merits spins.

(B) "THE KLAN" (2:13) [Knollwood ASCAP—Walker, Foote, Ramm, Dennison] Boys offer a dramatic item in a purer folk manner.

JOHNNY "Z" (Dore 667)

(B) "MIDNIGHT BEACH
PARTY" (1:56) [Hillary BMI
— Porrazzo] Rockin' instrumental
fashioned with an intriguing, guitarled approach. Interesting warmweather outing for the rock set.

(B) "BEACH BUM" (2:03) [Hill-ary BMI—Kerr] More somewhat far-out sounds from the guitar.

JERRY LEE LEWIS (Sun 384)

B) "TEENAGE LETTER" (2:18)
[Progressive BMI—Richard]
ewis does his familiar, skilled rock-abilly delivery here. As usual, his combo backdrop manages to keep pace with him with pro zest.

(B) "SEASONS OF MY HEART" (2:56) [Starday BMI—Jones, Edwards] The performer is joined by his sister, Linda Gail Lewis, in this bluesy countryish duet.

LARRY FINNEGAN (Old Town 1136)

(B) "A KISS & A DOZEN ROSES" [Maureen & Laffin' BMI—Finneran] Songster offers a touching recital of a folkish ballad about a fella who loses his love when who falls in love with his best friend, who gave her a "kiss-and-a-dozenroses" in his behalf (he is stationed overseas). Good wistful waxing.

(B) "PICK UP THE PIECES" [Maureen & Laffin' BMI—Finneran] Briskly paced country-type

RONNIE WOODS (Everest 2024)

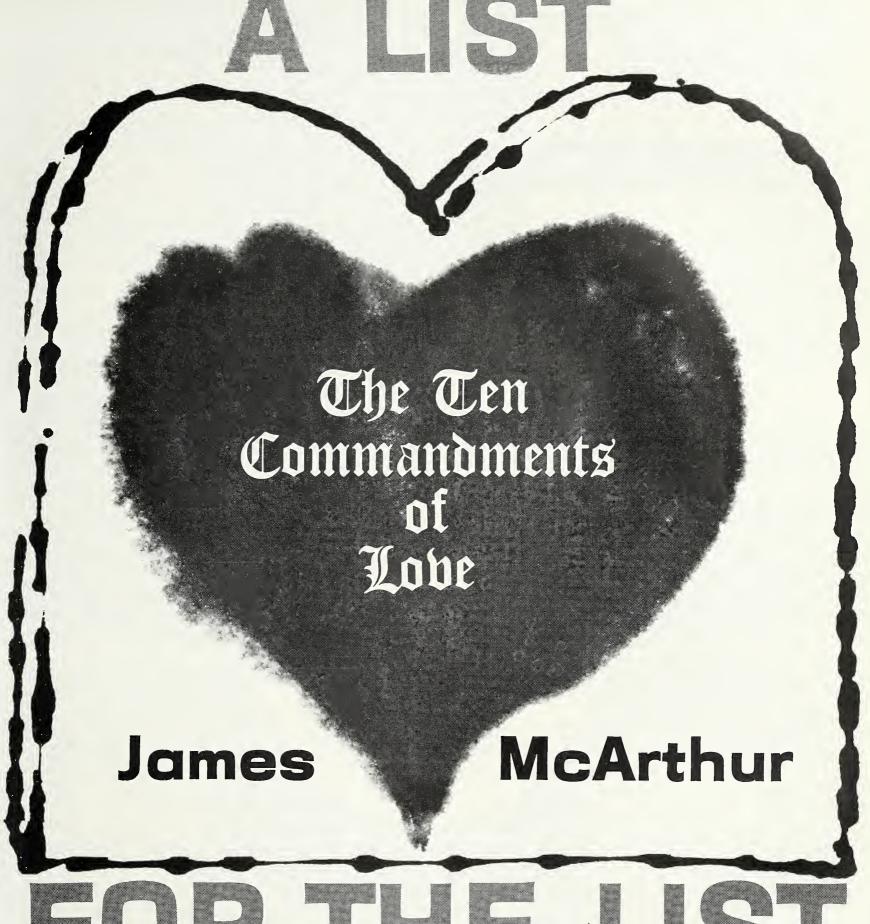
(B+) "SUGAR PT. 1" (2:21) [Carl Maduri—Woods] Solid blues-jazz driving display from the combo, which takes its cue mostly from a swingin' organ. Could step out.

(B) "SUGAR PT. 2" (2:22) [Carl Maduri—Woods] More in the same groovy manner.

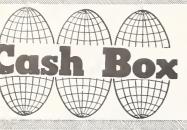
RICHIE DICKSON (Class 308)

"MOONLIGHT & ROSES" —Black, Moret, Lamare] Old sentimental is done for the teen trade in this pleasing Latinish-backed display headed by singer Dickson. Good tune in an interesting teen format.

(B) "YOU BROKE MY HEART"
(2:25) [Recordo BMI—Dickson] Sweet strings back Dickson lostlove essay.



THE SHIRELLES Foolish Little Girl THE ROCKY FELLERS Killer Joe **DIONNE WARWICK** This Empty Place **MAXINE BROWN** Ask Me THEOLA KILGORE The Love of My Man 1650 broadway, new york, n.y scepter music



RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

"LET GO" (2:13) [Trio BMI-McCoy] "YOU STILL LOVE HIM" (2:15) [Trio BMI-McCoy, Glick] ROY HAMILTON (MGM 13138)

Hamilton's first singles release for the MGM should get him off to a ing chart start. Side to keep tabs on is "Let Go," a striking, emotionable Leiber-Stoller produced portion. Teeners will be moved by this ting. "You Still Love Him" has the excitement of a fervent gospel

ON'T MAKE MY BABY BLUE" (2:09) [Aldon BMI-Mann, Weill] "THE MOMENT OF TRUTH" (2:40)

[Melo-Art ASCAP-Westen, Katz, Laine] FRANKIE LAINE (Columbia 42767)

The vet songster makes his strongest bid for teen-market acceptance on a potent plaintive called "Don't Make My Baby Blue." He's er-dubbed against a first-rate Nashville-styled ork-chorus backdrop der the direction of Jack Nitzsche. Side can do big Top 100 business. p is a more typical dramatic Laine expression; it was culled from his anderlust" LP.

"TROUBLE IN MIND" (2:06) [Leeds ASCAP—Jones] "HALF OF YOUR LOVE" (2:16) [Ludlow BMI-Singleton] LAVERN BAKER (Atlantic 2186)

Lavern Baker, who had a nice pop-r&b chart ride last time out with ee See Rider," could quickly duplicate that record with this first-rate dating of the blues evergreen, "Trouble In Mind." The lark reads the rited, soulful ballad with a danceable beat geared for teen tastes. he chorus-ork backing. On the flip, "Half Of Your Love," the songess offers an easy-on-the-ears, slow-moving, shuffle-beat weeper.

"YOU ALWAYS HURT THE ONE YOU LOVE" (2:08) [Pickwick ASCAP—Roberts, Fisher]

"TROUBLE BLUES" (2:44) [Conrad BMI—Hooker]

FATS DOMINO (Imperial 5937)

The performer the grand oldie, "You Always Hurt the One You Love," tratiatingly his own. His stint is supported by a bright, shuffle beat thm section, which is augmented by a sax and strings. Could be one the artist's top disk showings in a long while. Under cut is a soulful ding of a John Lee Hooker down-and-out blueser.

LD ENOUGH TO LOVE" (2:16) [Eric BMI—Jones, Jones, Kilgore] "IF YOU CAN'T ROCK ME" (1:57) [Travis BMI—Jacobs] RICKY NELSON (Imperial 5935)

Nelson, now on the Decca label, could make further big Top 100 ws for his former diskery with his feelingful expression on "Old ough to Love," a teen-ballad opus sure to reach the hearts of many eners. Flip has a years-back rapid-fire rock reel, and features standout itar comments.

Pick of the Week

Newcomers

In an effort to call D.J. attention to Pick records by "Newcomers" (artists never before on the Top 100) the editorial staff of Cash Box will list such records under this special heading.

"IF YOU NEED ME" [Cotillon BMI—Pickett, Bateman, Sanders] "BABY CALL ON ME" (2:16)

[Correctone & Lloyd & Logan BMI-Golden, Bateman, Pickett] WILSON PICKETT (Double L 713)

A standout R&B-flavored ballad, "If You Need Me," gets a choice ading from Pickett, who is also one of the tune's cleffers. Artist's voice deftly over-dubbed against an uncomplicated easy-beat combo chore. narrative section is included. Diskery is being handled by Liberty. reading by Solomon Burke (Atlantic) is also available. Pickett's fliple is a belt date.

SCHMELING TRIO (Keeson 119)

"MISTY" (2:48) [Vernon ASCAP — Garner] Keyboard "MISTY" does most of the appealing, melodic jazz work on the beautiful tune. Solid moody musings from the Tucson-based diskery.

(B) "THE GIRL NEXT DOOR"
(2:55) [Feist ASCAP—Blane,
Martin] More a swingin', where's-thetune survey of another standard.

JEAN TREVOR (Norman 535)

"SOMEBODY KNOCKIN" (2:33) [Gershwin ASCAP—Gershwin, Heyward, Gershwin] Rarely performed gospel-type item from "Porgy & Bess" is performed with an infectious-oriented slant by the talented thrush and her combo-chorus backdron. backdrop.

(B) "SINCE I FELL FOR YOU"
(2:15) [Advanced ASCAP—
Johnson] Fine after-hours blueser
from the artist.

JIMMY RUSHING (Colpix 686)

(B+) "MY BUCKET'S GOT A HOLE IN IT PART ONE" (2:14) [Pickwick ASCAP—Williams] The vet r&b artist could cause quite a stir with this happy-go-lucky, contagious affair with an interesting swing style backing. Fine change-of-pace programming fare.

(B+) "MY BUCKET'S GOT A HOLE IN IT PART TWO" (2:26) [Pickwick ASCAP—Williams] This side's a logical continuation of the above with some more emphatic (B+) "MY jazz overtones.

THE FABULOUS TRENIERS (Hermitage 801)

"AFTER NOVA" [HOURS BOSSA NOVA" [Popular ASCAP—Parrish, Bruce] As the title suggests, this is a bluesy approach to the hot Brazilian sound, an attitude that will favor the jazz coterie. Sure-handed BN-jazz date from the Nashvillebased diskery.

B) "LOVER COME BACK TO ME" (2:40) [Harms ASCAP -Romberg, Hammerstein] While Skip Trenier offers a smart jazz reading of the perennial, there are various laff interjections by various voices.

THE SHALLOWS & THE DELL BOYS (Forlin 503)

(B) "DO THE BUG" (2:00) [Stevil BMI—Russell] Vocalists offer a potent display of a teen funstep. A growling sax is part of the speedy combo workout. Label, based in Nutley, N.J., could be getting action on this portion.

(B) "I WONDER" (2:15) [For-lini-Pavlick B M I — Johnson, Teamey] Boys offer a haunting blues-ballad sound here.

HAPPY CLIVE (Heartbeat 50)

"OH! YOU BEAUTIFUL DOLL" (1:44) [Remick (B) "OH! YOU BEAUTIFUL DOLL" (1:44) [Remick ASCAP—Brown, Ayer] The Chi-based label, catering mostly to the jukebox trade, offers a genial, whistle-included reading of the grand oldtimer. Good happy-feeling display.

(B) "LAFF - A - LONG" (2:50) [Heartbeat ASCAP — Baker, Schwartz] Off-key playing prompts uncontrollable laff bits here.

MANTOVANI (London 9595)
(B+) "A GIRL NAMED TAMIKO"
(2:13) [Famous ASCAP —
Bernstein, David] Lovely pic theme is treated to the Mantovani sound, which is all a good tune can ask for. Goodmusic outlets have a highly attractive stand here. stand here.

"ELIZABETHAN NADE" (3:10) [Ross Jung-nickel ASCAP—Binge] There's a Mozartian feel to this appealing ses-

JIMMIE HASKELL (Capitol 4954)

(B) "BYE BYE BIRDIE" (2:08)
[Edwin H. Morris ASCAP—
Strouse, Adams] Tuneful main-title
of the flick adaptation of the hit musical is presented with sparkling rock
vitality by the Haskell combo. Solid
goodtime session for the teeners.

(B) "THE JAMES BOND
THEME" (2:15) [Unart BMI
Norman] This "mystery"-type
theme, from a flick tagged "Dr. No,"
gets an interesting rock-market sound.

DEBBIE REYNOLDS (Dot 16465)

(B+) "A HOME IN THE MEAD-OW" (1:44) [Robbins ASCAP—Adapt. & Arr. Dolan, Cahn] Performer warbles this rewrite of the beautiful "Greensleeves" tune in the big MGM Cinerama flick, "How the West Was Won." Very inviting deck.

(B) "MY SIX LOVES" (2:14) [Famous ASCAP—Cahn, Van Heusen] Genial waltzer from a flick of

THE BELGIANETTS (Okeh 7172)

(B+) "MYBLUEHEAVEN"

[ASCAP — Whiting, Donaldson] The sturdy goes the blues-rock
route in an exciting manner, with the
gals handing in a change-of-melody
blend against a colorful combo backdrop Could do something. drop. Could do something.

(B) "THE TRAIN" [—Fisher, Staunton] Infectious middlebeat blues stuff from the femmes.

SAMMY MARSHALL (Frank Lyle Buck FLB104)

(C+) "YOUR'S TO LOVE" (2:11) [BMI—Buck] A soulful, Nash-ville-oriented reading by the songster with a funky, shuffle beat. Tune is a semi-gospel flavored, slow-paced entry from the Cooperstown, N. Y. waxery.

(C+) "I'D RATHER BE LUCKY THAN SMART" (2:47) [BMI—Buck] More gospel here done in the folk-ballad manner.

DEE DEE GAUDET (Dodge 805)

"WHERE'S THE LAW" [Star-(B) "WHERE'S THE LAW" [Star-Flite BMI—Harrison—Dodge] Here is a "Jail House Rock" type thumper with a hard-drivin' beat about a knock-down, drag-out Saturday nite brawl. Lark is backed by an explosive teen-directed ork. A spinner's item. Diskery is based in Ferriday, La. day, La.

(B) "THEM DOGGONE LONE-SOME BLUES" [Star-Flite BMI — Harrison — Dodge] Another bluesy rocker with a standout guitar ride.

Cash Box-April 13, 1963

A WORLD-WIDE HIT!

LITTLE **BAND** OF GOLD

James Gilreath

J-274

A "SOUL" RECORD HEADING POP!

WAIT

Larry Banks

S-722

(I Want Io See) SUNSHINE YOUR

HU LA LA POLKA

The Matys Bros.

S- 723

Follow Up Hit To "Who Stole The Keeshka"

A BOSSA NOVA FOR TEENAGERS

BOSSA NOVA STOMP

The Fabulous Dials

J-276



JOY/SELECT RECORDS 1619 Broadway, New York 19, N.Y.



RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Pick of the Week

Newcomers

in an effort to call D.J. attention to Pick records by "Newcomers" (artists never before on the Top 100) the editorial staff of Cash Box will list such records under this special heading.

"A STRANGER IN YOUR TOWN" (2:09)

[Lee Hazlewood & Little Darlin' BMI-Cooper, Hazlewood]

"BIG RIVER" (2:16) [HiLo BMI—Cash]

THE SHACKLEFORDS (Mercury 72112)

Label could have the next big folk-pop crew in The Shacklefords, who look like they do the Top 100 trick with the strong, build-up date, "A Stranger in Your Town." Watch this waxing. Flip is a deftly portrayed country-folk romantic novelty.

"IT'S MY PARTY" (2:19) [Arch ASCAP-Wiener, Gluck, Gold]

"DANNY" (2:06) [Spanka BMI—Anka]

LESLEY GORE (Mercury 72119)

Newcomer Lesley Gore could well have a quick hit on her hands with this Mercury bow tagged "It's My Party." The lark has a slick, widerange voice aptly suited to the tune, a medium-paced, chorus-backed romancer with a potent teen-oriented multi-dance beat. On the flip, "Danny," the songstress turns in a first-rate reading of the Paul Ankapenned ballad all about a gal with a king-sized crush. Also merits

Best Bets

B. KING (ABC—Paramount 10361) THE HONEYS (Capitol 4952)

"SNEAKIN' AROUND"
(2:05) [Cherio BMI—RobinI] The vet r&b chanter unleashes
potent, wide-range vocal talents
l-blast on this slow-moving, funky, rock rewrite of the Stephen Foster out a doomed romance. Deck should strong. Can be an active cut. well with ops and deejays.

+) "CHAINS OF LOVE" (2:35) [Annabelle BMI — Glantz, n] This time out King dishes up a p-flight, lyrical reading of the congious blues oldie.

ROLE KING (Dimension 1009)

"HE'S A BAD BOY" (2:23)
[Aldon, BMI — Goffin, King]
rk-cleffer should get lots of teen
erest in her medium-beat, multicked reading of folkish number
out a guy who hasn't much going
him, except the love of a gal.
itars supply the top backdrop
ands. Could happen.

"THAT'S LIFE I GUESS"
(2:25) [Ronnat BMI—Taylor]
d Taylor, who just hit in the r&b
ot. with "Can't Take No More,"
ch this commercial romancer. Tune
thigh-spirited, medium-paced, shufbeat weeper essayed with verve
d poise by the chanter. Watch it.

"BYE BYE BIRDIE" (2:09)
[Edwin H. Morris ASCAP—
Strouse, Adams] Lark-actress is one of the stars of the flick version "Bye
Bye Birdie," and the tongue-in-cheek
main-title gets a happy kidding vocal
from the performer, and ork-chorus.
Pic exposure could get this date important coin.

"TAKE"

"TAKE ALL THE KISSES"

(2:45) [Lion BMI—Matyka, Willis] Artist plays it straight in this obt, Malone] Slow-moving, tender tender wistful. Very appealing teenles ballad with an interesting old-market affair.

ARTHUR LYMAN GROUP

"COTTONFIELDS (The Cotton Song)" (1:45) [Folkways, ASCAP—Ledbetter] Distinctive crew, which is making Top 100 noise on the Crescendo label with "Love for Sale," offers a brightly swingin' reading of the old folk item. Might get action.

(B) "LIMBO ROCK (Bossa Nova)" [Four Star Twist (2:30) [Aldon BMI—Goffin, ASCAP—Sheldon, Strange] This easy-serflavored essay by the artist.

THE LIVELY ONES (Del-Fi 4205)

(B) "SURFER BOOGIE" (2:05)
[Maravilla BMI—The Lively
Ones] Waxery's surf-sound group
draw back the years in this driving
rock-boogie stint, with guitars doing
most of the highlight work. Fine example of the currently popular surf
grimmick. gimmick.

(B) "RIK-A-TIC" (2:20) [Dundee BMI—Tomsco] Pace is even more rapid-firing in this showing.

B. BUMBLE & THE STINGERS (Rendezvous 210)

(B+) "IN THE MOOD" (2:22) [Shapiro-Bernstein ASCAP—Garland] Musicians, a onetime charthitting act, make effective rockmarket music as they do a Latinish teen-beat reading of the swing-era classic. Might catch-on.

"CHICKEN CHOW MEIN" (2:58) [Mardon BMI—Bird, Roberts] Cute brisk-beat affair with, naturally, an Oriental touch.

AL APOLLO (Cub 9121)

(B) "I'M WALKIN'" (2:15)
[Zann BMI—Bruno, Belline]
Guy doesn't want to walk alone and
therefore wants to make up with the
chick in this catchy rock-a-cha blueser from the songster. His setting
sounds a good chant gimmick from a
male group. male group.

(B) "I LAUGHED" (2:08) [Zann BMI—Bruno, Sardo] Strings are part of this more dramatic bluesstyled showing.

BILLY & LILLIE (ABC-Paramount 10421)

(B+) "LOVE ME SINCERELY" (2:30) [Eden BMI—Scott, Ford] An appealing old-style rockballad is done with a very goodsounding touch. The sentimental Billy & Lillie blend is backed by a soft, yet busy sound from the combo-chorus. Could develop into something.

(B) "WHIP IT TO ME BABY"
(2:20) [Eden BMI—Johnson,
Ford] Rowdy blues romp here.

SODA BRYANT (Cover 19631)

(B+) "BATTLE OF FORT DONEL-SON" (2:30) [Quilted BMI—Marable] Scene of a famed Civil War encounter, now a national military park in Tennessee, is paid tribute in a fine pop-country stand by the songster and his lusty combo-chorus backdrop. Memphis-based diskery could collect solid coin with this cut.

(B) "WHO DO DAT!" (2:13) [Quilted BMI—Bryant] Infectious all-instrumental issue.

THE FOUR NUGGETTS (Dot 16463)

(B) "CROCAGATOR" (2:55)
[E. B. Marks BMI—Shaddrix] This novelty, about a half crocodile, half alligator, is done in manner similar to the years-back click, "Allez—Oop." Overall approach will interest today's teen set.

(B) "ALADDIN'S LOVE" (2:36)
[Plaza BMI—Shaddrix] Folkish item about a genie who grants Aladdin, of all people, gratis wishes.

LA. RED (Atlas 1246)

(B) "I DONE WOKE UP" (2:10)
[Mac-Avery BMI—Bey] Songster sings for the blues market against a lively, harmonica-included blues setting.

(B) "I HAD A FEELING" (2:12) [Mac-Avery BMI—Bey] An-other upbeat blueser.

CATHY CARROLL (Warner Bros. 5354)

(B+) "I'M AVAILABLE" (2:24)
[Golden West BMI—Burgess]
Old teen hit is revived with an agreeable Nashville-styled bounce-beat sound by the lark and Stan Applebaum-directed setting. Worthwhile teen run for the catchy ditty.

(B) "IF YOU DON'T KNOW WHAT YOU'RE TALKING ABOUT" (2:22) [Aldon BMI—Jacobson, Stallman] Snappy Nashville-flavored rock stylings for a cute romantic negative.

LARRY BRIGHT (Del-Fi 4204)

(B) "SURFIN' QUEEN" (2:07)
[Maravilla BMI—Bright] Kids
get a pro rep for a surfin' theme in
Bright's upbeat vocal, which is backed
by loads of polished rock color from
the combo-chorus. Potent dancetime

(B) "MY HANDS ARE TIED" (2:12) [Hill & Range BMI—Byers] Intimate ballad stylings for the teeners.

THE TAFFYS (Pageant 608)

(B) "PETER COTTONTAIL"
(2:35) [Hill & Range BMI—
Nelson, Rollins] Kiddie Easter favorite is translated for teen audiences in this date from the gals, who perform the ditty in the manner of Bob B. Soxx & The Bluejeans' "Zip-A-Dee-Doo-Dah" smash. It's done with lots of teen-market polish.

(B) "CAN'T WE JUST BE FRIENDS" (2:18) [Cameo Parkway BMI—Jackson] Nice wistful softie from the femmes.

AZIE MORTIMER (Epic 9584)

(B) "CRY ME A RIVER" (2:22)
[Saunders ASCAP—Hamilton] Chirp doesn't waste any of the emotional possibilities of the now-standard item. Striking, highly-charged stift charged stint.

(B) "LITTLE BOY (I Keep On Changing My Mind)" (2:00) [Azmort BMI—Mortimer, Obrecht] A much toned-down performance of a countryish romantic.

CHYVONNE SCOTT (Alto 2012)

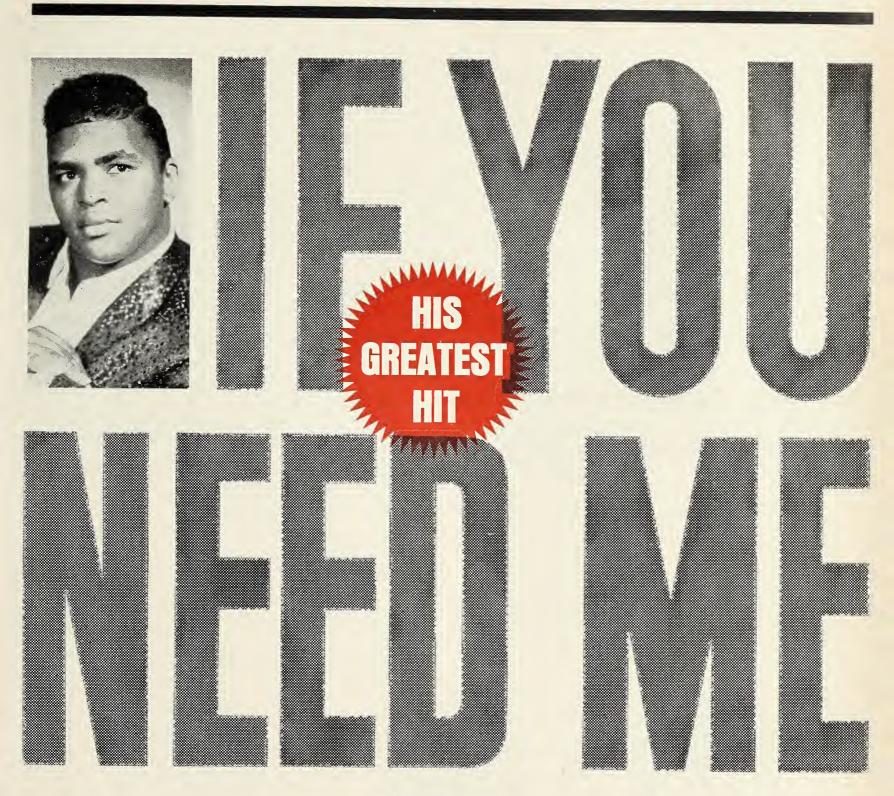
(C+) "I'M MOVING ON" (2:08)
[Mac-Avery BMI—Williams]
A good sly-beat blues sound backs
the lark's semi-wailing vocal. Diskery is based in N.Y.

(C) "DON'T PUSH MY LOVE" (2:25) [Mac-Avery BMI— Parker] Busy, rock-oriented entry.

Cash Box-April 13, 1963

THE HIT VERSION!

SOLOMON BURKE



2185

PUBLISHED BY COTILLION MUSIC INC.

PRODUCED BY BERT BERNS · ARRANGED & DIRECTED BY GARRY SHERMAN





RECORD REVIEWS

best bet B+ very good B good C+ fair C mediocre

only those records best suited for commercial use are reviewed by Cash Box

Best Bets

CHARD BERRY (Smash 1811)

"EMPTY CHAIR" (2:40)
[Briarcliff & Garpax BMI—
is, Stryker] As the title sugts, the theme is of a love that is
more, and Berry carries the sentits with solid teen appeal. Hats off
to the very interesting, Nashvillending full ork chore. Could move.

"I'M LEARNING" (2:08)
[Briarcliff & Garpax BMI—
ward] Another down-and-out rontic tale.

Y PETERSON (Dunes 2024)

"WHERE ARE YOU" (2:38)
[Pogo ASCAP—Geld, Udell]
ger Peterson, an artist with a numof hits to his credit, should have
active side with this catchy outing
a wistful theme. Interesting southhe-border teen-angled arranged
nd by Stan Applebaum. Should be
d.

"DEEP ARE THE ROOTS"
(2:22) [Pogo ASCAP—Good, Simon] Touching expression
ut the lasting power of true love.

BY RAY & THE FERNS nna 1378)

"HOW'S YOUR BIRD" (2:10)
[Maravilla BMI—Zappa] Solid
-rock goings-on from the songster his instrumental backing. A g, slyly presented sound that ong, slyly pre

"THE WORLD'S GREATEST SINNER" (2:25) [Maravilla I—Zappa] Contagious doings ut a guy who cuts another guy

CASTLE arner Bros. 5355)

"THE TWILIGHT OF YOUTH" (2:18) [Jepalana I—Shayne, Samuels] Warbler s a fine legit reading of a very ealing too-young theme. He's ked by an attractive hit-of-thet ork-chorus setting. Important time can come this deck's way.

"SHE'S GOT SOUL" (2:38) [Pokvan BMI—Wayne, Saut-Good partytime rockin'.

NNY YOUNG (MGM 13136)

"DON'T WASTE YOUR AR-ROWS" (2:20) [Conger ROWS" (2:20) [Conger CAP—Ballard, Burcell] Young ofs an affecting portrayal of a strong intive, which concerns a guy who aks that the one he loves can never moved by Cupid's famed arrow. Gractive softie ork-chorus backdrop. Ould win over lots of teeners.

Solid SISTERS (Capitol 4953)

"YOU STILL WANT (2:32) [Cedarwood B. Wilkin, Burch] Solid country-n ideas go into this commanding tive from the gals, who are by a lushly dramatic full ork seepers.

"THUMBIN'" (2:03) [Suebill & Padre BMI—Resnick, ntile] Interesting upbeat Bossa valike arrangement backs the permer's handling of the folkish ditty.

THE FABULOUS DIALS (Joy 276)

"BOSSA NOVA STOMP"
(2:08 [Sales Spinners ASCAP
—Escourt] The teen set will greatly appreciate this integration of two hot steps, done with bright-beat finesse by the song group. Tailor-made for hoptime plays. Eye it.

(B) "FORGET ME NOT" (2:25) [Sales Spinners ASCAP— Escourt] Guy who's evidently a GI is across-the-sea and longs for his sweetheart.

JIMMIE RODGERS (Dot 16467)

("I Don't Know Why) I JUST
DO" (2:13) [Valley BMI-McPherson] Rodgers, a recent chart
noise-maker with "A Face in the
Crowd," leads-the-way in an infectious portrayal of an interesting
rock-a-billy ditty. Can catch-on.

(B) "LOAD 'EM UP (An' Keep On Steppin')" (2:11) [Drury Lane BMI-Coleman, Lucas] There's something of a similar sound to this folkish outing.

BOBBY BLUE & THE BLUE JAYS

(Canadian-American 153)

"I LIKE IT LIKE THAT"
(2:02) [Camco - Jeffmark Zanle BMI-Blue] Teeners can easily
be caught-up in the contagious quality of this happy blueser, which is delivered somewhat in the vein of a Ray
Charles-femme chorus entry. Tune is
not the old Ernie K-Doe hit. Might
make it.

(B) "TROUBLE IN MIND" (1:50) [Camco-Jeffmark BMI-Blue] Warbler takes it easy on the lost-love blueser, not the classic opus.

GEORGIA BROWN (London 9597)

"WHY WAS I BORN" (2:30)

[T. B. Harms ASCAP-Hammerstein, Kern] Star of "Oliver!" should be making the good-music outlets in solid fashion with her meaningful warble of the great evergren. Her support sound is a robust band arrangement. Enough airplay could lead to a chart berth for the cut.

"BYE BYE BLACKBIRD" [Remick ASCAP] Stylist pampers the usually brightly rendered durable here. Interesting approach.

THE SHERRYS (Guyden 2084)

"SATURDAY NIGHT" (2:29) [Dandelion BMI - Madara, [Dandelion BMI - Madara, White] Teen song team has had rock success before, and could increase its reputation among the young set with this strong, good-rock-life affair. Could break out.

(B) "I'VE GOT NO ONE" (2:52)
[Dandelion BMI-Cook] As
the title suggests, date is a plaintive

"YOU STILL WANT HER"

(2:32) [Cedarwood BMI —

Wilkin, Burch] Solid country-market ideas go into this commanding plaintive from the gals, who are backed by a lushly dramatic full ork setting. Could step-out.

(B) "FALLEN ANGEL" (2:21)
[Cedarwood BMI — Wilkin,
Walker] Gals offer a lighter countrypop sound on the old country click.

KENJOLAIRS (A&M 708)

(B+) "SUCH A GOOD NIGHT FOR DREAMING" (2:14) [Aldon BMI—Hunter, Mann] The Kenjolairs are out to attract the teen set with this pretty low-register chorus-backed lament essayed in a pleasant whileback rockin' fashion. Plenty of airplay hare

(B+) "WHEN IT COMES TO LOV-ING YOU" (2:27) [Irving BMI — D'Amico] Interesting, easy-going cha cha with some effective, melodic counterpoint portions.

COZY COLE (Bethlehem 3067)

(B+) "BIG BOSS" (2:43) [Kip BMI-Cole, Kelly, Baker] Cole, who clicked a short while back with "Big Noise From Winnetka," jumps on the bossa nova bandwagon with this Bethlehem outing. Tune is a swingin' fast-moving, melodic affair with an infectious repeating riff. Fine programming material. programming material.

(B) "COZY AND BOSSA" (2:32)
[Kip BMI—Cole, Nath] More listenable bossa nova sounds. This side's a hard-driving, pulsating item with a top-drawer extended drum roll.

DICK LEE (Roulette 4473)

(B+) "SUSAN" (2:02) [January BMI—Raleigh, Gluck] Songster tops a very affable pop re-write of the lovely "Velia" number from The Merry Widow. Supporting the songster is a good-natured honkytonk sound. Fine sunny programming portion

(B) "LONELY ANNIVERSARY" (2:50) [Roosevelt BMI—Weiss, Edwards] Wistful Nashvillestyled stand geared for the teen trade.

THE PENGUINS (Original Sound 27)

(B) "MEMORIES OF EL MONTE" (2:36) [Drive-In BMI—Zappa, Collins] The "Earth Angel" team gives the teen crowd a fine sentimental-beat blend. Sound has that appealing years-back

(B) "BE MINE" (2:37) [Drive-In BMI—Day, Nelson] Catchy medium-beat blueser. Lead voice on both ends is Cleve Duncan.

AMANDA AMBROSE (RCA Victor 8167)

(B) "THIS LITTLE LIGHT OF MINE" (2:12) [Clara ASCAP—Arr. Ambrose] Happy out-and-out revival-meet stand is headed by the thrush. Joyful cut that can get some pop spins.

(B) "CRAWDAD SONG" (2:15) [Clara ASCAP—Arr. Bela-fonte] Jazzy blues quality to the per-former's slick vocal here.

PATRICE MUNSEL (Philips 40101)

(B) "COME ON-A MY HOUSE" (2:50) [Duchess BMI—Bagdasarian, Saroyan] The opera star tries her hand at a pop session with engaging success. Tune is the old novelty hit, which still sounds fresh. Performer is backed by a bright jazzy combo sound. Side is from an LP called "Unpredictable."

(B) "AS YOU DESIRE ME" (3:35) [Words & Music ASCAP—Wrubel] Torchy reading of the oldie. Also from the album.

THE FOUR LADS (Reprise 20,163)

(B+) "MY HOMETOWN" (2:05) [Integrity & Nancy ASCAP—Wolf, Bower] Famed song crew gets its Reprise career going with an inviting reading of an attractive sentimental. Boys are backed by a pretty, good-music ork setting. Likely to be liked by many deejays.

(B) "CORNFLOWER BLUE" (2:22) [Arch ASCAP—David, Edwards] More appealing legit work by the boys.

MARVIN HUGHES (Capitol 4950)

(B) "NASHVILLE BOSSA NOVA" (2:10) [Airefield BMI—Hughes] Hughes, head of Capitol's Nashville office, joins the label's talent roster as an instrumentalist ("electric piano"), and heads a likable combo outing on a tuneful ditty.

(B) "BLAST OFF" (2:20) [Cra-mart BMI—Hughes] The Nashville-sound is also evident in this equally genial display.

BILL RAMSEY (Capitol 4948)

(B) "MIMI NEEDS A THRILLER (When She Goes To Bed)" (2:59) [BIEM—Gietz, Bradtke] Ramsey is an ex-GI who cuts in Germany, and this German-sung novelty gets a swinging outing, with an occasional "Mack The Knife"-sounding sequence. It's the artist debut on a Capitol singles issue. singles issue.

(B) "FLOTTER DAMPFER"
(2:33) [BIEM—Gietz, Bradtke] Another happy sound. Tune is
from a German flick.

JAZZ

GENE AMMONS (Prestige 245)
"Moito Mato Grosso (Pt. 1)"/"Moito
Mato Grosso (Pt. 2)" WILLIS JACKSON (Prestige 243)
"Mama"/"Neapolitan Nights"
PONY POINDEXTER (Prestige 251)
"Love Me Tender"/"Midnight In Moscow"

cow"
LIGHTNIN' HOPKINS (Prestige 822)
"Angel Child"/"Sinner's Prayer"
FRANK WESS (Prestige 247)
"The Lizard"/"Little Me"
CLIFFORD SCOTT
(World Pacific 368)
"Samba De Bamba (Bossa Nova)"/
"Crosstalk"
STANLEY JURDENGINE

STANLEY TURRENTINE
(Blue Note 1845)
"Smile, Stacey (Pt. 1
Stacey (Pt. 2)" (Pt. 1)"/"Smile,

CHARLIE ROUSE (Blue Note 1882)
"In Martinique"/"Aconteceu" HORACE SILVER QUINTET

(Blue Note 1873)
"Too Much Sake (Pt. 1)"/"Too Much Sake (Pt. 2)"

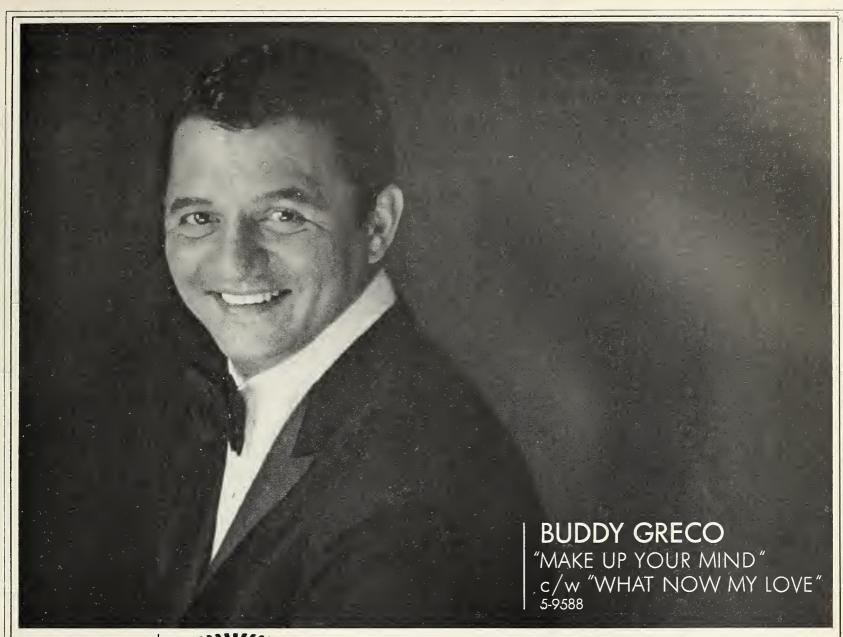
RELIGIOUS

SWEET TONES OF ISRAEL (Arrawak G101) "God's Gift To The World"/"Whosoever Will"

CHICAGO GOSPEL CAVALIERS (Peacock 1874) "Don't Stop Praying"/"Prayer Wheel"

"Don't Stop Praying"/"Prayer Wheel"
GOSPEL CONSOLATERS
(Peacock 1845)
"The Last Mile"/"Why Do Men Treat
The Lord Like They Do"
SINGING ECHOES (RaeCox 108)
"He'll Understand"/"Ezekiel Saw De
Wheel"

Cash Box-April 13, 1963



EPIC CREATES A SENSATION— EVERY SINGLE TIME!

BOBBY VINTON "OVER THE MOUNTAIN (ACROSS THE SEA)" 5-9577



HERB ELLIS and The ALL STARS "GRAVY WALTZ" 5-9576



ROLF HARRIS
"SUN ARISE"
5-9567





RECORD RAMBLINGS

NEW YORK:

Paul Robinson, London's national romo mgr., called to say he's very xcited over the initial reaction to corgia Brown's new version of "Why Vas I Born," "Charmaine" by the Bachelors (London) and Caterina Valente's new waxing of "La Malaguena" which the lark sang on the 4/10 cerry Como show.... The Lettermen, who are getting plenty of chart action

Eydie Gorme, who has a runaway best seller with both the single and LP (Columbia) of "Blame It On The Bossa Nova," will do a guest shot on the Garry Moore TV'er 4/16.

Al Hirt, currently packing 'em in at the Riviera Hotel in Las Vegas, is getting plenty of sales action with his new Victor LP, "Our Man in New Orleans." . . . Neil Sedaka, who head-lines at the Concord during Easter



AZIC MORTIMER





FRANKIE AVALON

AZIC MORTIMER

LORRY

with their new Capitol LP outing, College Standards," are getting lugs for the disk with 100 ads in ollege newspapers throughout the ountry... Jerry Lewis will give the ig jazz bands plenty of TV exposure in his new ABC-TV program which will feature big name bands on a reglar basis. Already set for appearances are Count Basie and Benny codman... Best wishes to Georgia his base who recently signed with Epic ind has a first single dubbed "I Will follow You."... NBC's music director Paul Taubman conducted the music for the dinner honoring John Wayne at the Lamb's Gambol held 66 at the Waldorf. A special LP was ecorded during the performance....

Week (4/20), will have his latest RCA Victor release "Let's Go Steady Again" out this week. . . . Songstress Lorry Peters, recently pacted to the Hickory label, journeyed to Nashville for her first wax session under the guidance of Wesley Rose. The new deck is tagged "Gonna Find Me A Bluebird" b/w "So Far So Good." Word from the Lying In Hospital is Bluebird" b/w "So Far So Good." . . . Word from the Lying-In Hospital is that the Irwin Schusters of Hill and Range, have a new daughter named Jacqueline Eve. . . Bunny Collins booked into Ross Palino's Cottage Inn at Lodi, N.J. . . . Congrats to Martin Schached, Horizon's new eastern promo ren mo rep. . .

Chancellor's Frankie Avalon did a

stint on the Ed Sullivan TV'er 4/7.
... Norm Levy, disk buyer for the May's dept. stores in the New York area, notes the success of Lionel Hampton's appearances at the stores over the weekend of 3/30. Lionel plugged his "Bossa Nova Jazz" (Glad-Hamp) LP... Liberty's Tom LiPuma up to tell us that Wilson Pickett's "If You Need Me" (Double L) is getting plenty of r&b spins in the New York area. ... Bob DeFranco visited Cash Box to mention that his outing of "Walk Softly Children" by Georgia Lewis is starting to get action in the Chicago area. ... UA's folksters, The Highwaymen have hit the road for a series of one-niters that will last until late June. ... Congratulations to Tina Robin and hubby Samuel Klinger on the birth of new son Nathan Michael 3/14. . Tony Veltri (Vel-V-Tone) excited about his new artist Kerri Downs who's just returned from a successful promo tour. ... Gerry Granahan notes that Johnny Farrow (Joy) is very upset over being called a "snake killer" on the golf links. ... Norm Weiser has high hopes for a smash with "That's All You Gotta Do" (UA) by Del Price.

Gene Krupa will celebrate his 25th anniversary as a bandleader 4/16. The drummer will be doing a stand at the Metropole in Gotham at the time. . . . Ella Fitzgerald, out with "Ella Sings Broadway" (Verve) opens this week 4/10 at the Royal Box of the Americana. . . Epic planning an extensive promo tour for its new thrush, Azie Mortimer. First issue by the thrush is "Cry Me A River." . . . The new Billy Storm Vista LP features four varied versions of "Lover Come Back To Me." Deejay Johnny Magnus of KGFJ (L.A.) was so impressed he played all versions three days in a row. . . Mike Gruber, nat'l promo mgr for C-A & Sabina, is going on the road on behalf of the new Bobby Blue platter, "I Like It Like That" b/w "Look Out For Cindy" by Peter Baron (Cindy). . . . Dot's Danny Crystal, back from a two-week vacation in the Caribbean, up to the offices with Ernie Coleman, the label's new eastern regional rep. . . . Irving Fields

skedded to give a "Concert For Children" at Carnegie in June. The program will be recorded live by Decca.

dren" at Carnegie in June. The program will be recorded live by Decca.

Jay-Gee all hepped about the new issue on Wilshire by the Dubs tagged "Your Very First Love." . . . Orkster Pat Dorn has been booked by the city of Daytona Beach to play for free dancing during the coming onslaught of college students. . . . Frankie Laine will do return engagements at three niteries within six months of having played them this year. The songster is very big at the Roosevelt Hotel, New Orleans, Club Metropole in Ontario and the Nugget Casino in Sparks, Nevada. . . . Graphic Arts Productions has a new rocker dubbed "Rip Van Winkle" by M. R. Baseman and the Symbols based on the legendary figure. . . . Bud Hellawell buzzes that Burl Ives' "Baby Come Home To Me" is getting strong reaction in all major markets and that the singer will narrate a three-hour feature film on sailing. The film, "Mediterranean Holiday" will be shown at the Walter Reade Sterling theaters in the New York area. . . . Xavier Cugat is reportedly doing well with his Mercury slice of "Watermelon Man." The orkster will headline the Three Rivers Inn, Syracuse beginning 4/19. . . . Bob Kornheiser buzzes that he is getting early strong sales action on Solomon Burke's "If You Need Me" and Barbara Lewis' "Hello Stranger" (Atlantic) and from the Acco affiliate "I Cried A Tear" by Gerri Hall is a breakout in New Orleans and the Southwest. . . Southwest. . . .

Jackie Mason's new (Verve) LP
"I Want To Leave You With The
Words Of A Famous Comedian" has
topped the 50,000 mark buzzes Joe
Petralia. The comic is slated for p.a.'s
at the Palladium in London 4/17 and
then on to a Cocoanut Grove opening
4/17 and a guest shot on Sullivan 5/5.
Columbia's man about town Dave
Rosner buzzed that initial reaction to
"Move Along Baby" by Les Paul and
Mary Ford and "Don't Make My Baby
Blue" by Frankie Laine is very good.
Dave also said that "Pearl, Pearl,
Pearl" by Flatt & Scruggs is getting
(Continued on page 18)

APRILIS BOBB DARI MONTH on ATCO

1841 Broadway, New York 23, N. Y.



33-131



THINGS & OTHER THINGS

33-146



DARIN AT THE COPA



THAT'S ALL

33-104

30-60-90 DAY DEFERRED BILLING

(to qualifying dealers)

1 FREE ALBUM with each purchased

PRICE CATEGORY FOR CATEGORY

plus more GREAT BOBBY DARIN ALBUMS

33-102 **BOBBY DARIN** 33-115 THIS IS DARIN TWO OF A KIND 33-126 LOVE SWINGS 33-134 TWIST WITH BOBBY DARIN 33-138

BOBBY DARIN SINGS

RAY CHARLES 33-140

FOR TEENAGERS ONLY SP-1001

THE ORIGINAL HIT!

YOU NEED

999 WILSON PICKETT

#LL-713

BREAKING IN NEW YORK "I KNOW, I KNOW" "Pookie" Hudson

THE TWO SIDES OF

SODA



BRYANT



"BATTLE OF **FORT** DONELSON"

COVER # 19631

"BATTLE OF FORT DONELSON"

B/W "WHO DO DAT"

FEATURING SODA BRYANT AND THE JORDANAIRES

THE "NASHVILLE SOUND" AT ITS SWINGIN' - SELLIN' BEST!

WHBQ, Memphis — "...has great potential — should be the biggest of its kind since 'Battle of New Orleans!!" Hugh Frizzell, PD.

KWAM, Memphis — ". . . a two-sided hit! Our "Bulls-eye pick!" Eddie Bond, PD.

WMPS, Memphis — ". . . greatest musical legend since the 'Davy Crockett' fad. Flip is fine!!" Hal Smith, PD.

. and getting a big spin-off from top deejays in St. Louis, Chicago, Detroit, Nashville, Cleveland.



1755 YORK AVENUE MEMPHIS 4, TENN.

BR 4-7849



RECORD RAMBLINGS

(Continued from page 16)
plenty of pop air play. . . . ABC's
Matty Singer infos that the picture
seems bright for both sides of the
new Ray Charles deck, "Take These
Chains From My Heart" and "No
Letter Today," Brian Hyland's "Somewhere in the Night" and Millie and
Lillie's Love Me Sincerely." . . .
Johnny Dee pens that Falcon Productions have acquired his master
of "How Do I Know" b/w "Stop
Thief" by Pat and Bunny. . . . Prestige-International artists will do folk
festivals at Swarthmore College and
Queens College. Talent lineup includes
Bonnie Dobson, Jack Elliot, Dave Van
Ronk and Harry & Jeanie West.

CHICAGO:

The SESAC suite accorded hospitality, entertainment and all the trim-mings during last week's NAB con-vention at the Conrad Hilton. Greeta load of new singles marked "hot cargo." Included are Roger Williams' "On The Trail" (Kapp), "You Can't Sit Down" by The Dovells (Parkway), "Rockin' Crickets" by the Rockin' Rebels (Swan), "I Cried A Tear" by Jerry Hall (Atco) and, albumwise, "Ella Sings Broadway" (Verve) . . . Cortland's Earl Glicken passes on some breakout reports on "Mr. Auctioneer" by the Starr Bros. and "Go" by The Terri-Tones . . . Kal Fagan, mgr. of Robbie & The Trobadours, advised that the boys have rounded out a 4-months nitery tour and will be in Chi this week for a Stacy waxing session. . . . Erwin Barg was on the move last week exposing flicker theme "How The West Was Won" rendered on wax by George Cates (Dot) and David Rose (MGM); and lush tune "Home In The Meadow" (also from the film) performed by Pat Thomas (MGM), Debbie Reynolds (Dot) and Andre Kostelanetz (Colum-







KERRI DOWNS



AL HIRT

ing the constant flow of visitors were Paul & Alice Heinecke and the entire SESAC force. . . . Carl Davis, who recently took over the helm of Columbia's Okeh label, has high hopes for The Belginettes' new reading of "My Blue Heaven" . . . Ray Hill, midwest promo mgr. for Liberty, tells us he had quite a ball squiring orkster Si Zentner around the Dayton, Ohio radio-TV belt exposing the latter's "Waltz In Jazz Time" album and single clip which, he adds, was enthusiastically accepted out there. Ray's also been getting some breakout reports on Jackie DeShannon's "Needles And Pins" and Nancy Ames' "Cu Cu Rru Cu Cu Paloma." Nancy made the local p.a. rounds 4/1 with Liberty's Harvey Goldstein. . . A bit of good news from Cosnat's Ed Walker to the effect that "What A Guy" by The Raindrops (Jubilee), "The Good Life" by Kathy Keegan (Malibu) and "Sandra" by The Volumes (Jubilee) have been gaining steadily in this neck of the woods. . . Buck Ram wrapped up a new album by The Platters, waxed in Spanish and slated for upcoming release on Mercury. Group departed for Frankfurt, Germany 4/5 where they'll do a week's tour of army air bases. . . Barney Fields is getting air exposure here with "Hannah" by The Countrymen on West Coast-based LaBelle label. Hannah's cleffer is former Chicagoan Dave O'Meara whose credits include "Harbor Lights" . . Irv Brusso anticipates the usual hearty response to RCA-Victor newies "Another Saturday Night" by Sam Cooke, "(These Are) The Young Years" by Floyd Cramer and "Bye Bye Birdie" by Ann-Margret. . . Promo man Ralph Cox is pluggin' away on "Prisoner Of Love" by James Brown (King), "I Told You So" by Swanee Caldwell who recently signed with King, and "Seagreen" by The Vice-Roys. Latter group heads for Cincy this week to cut a new single and album. . . . Even the likes of Liberty Dist.'s Fred Cassman, Harvey Goldstein and Rick Frio, with an assist from ace photog Joe Gino and members of the suburban police dept., couldn't suppress the onslaught of teenagers who swarmed out to meet Bobby Vee dur

bia) . . . Garmisa prexy Ed Yalowitz anticipates the usual sales rush with Ray Charles' newie "Take These Chains From My Heart" and the latest Brian Hyland offering "Somewhere In The Night" . . . Frank Fontaine, enjoying top spot with his "Songs I Sing" album, did a quickie weekend date at the Holiday House in Milw. . . Personality Prod.'s Jeanie Bennett, ecstatic over west coast pic-hit action on David Troy's "Silk And Silver" deek. Artist's debut album, waxed live during his recent Gate Of Horn engagement, is being readied for release. . . . Among potential winners out at Summit Dist. are "Cry Me A River" by Azie Mortimer (Epic), "The Last Leaf" by The Cascades (Valiant) and "Little Loved One" by Keith O'Connor (Stacy) . . . George Vydra urges us to tune in on Jane Darwyn's latest "Half A Woman" b/w "His And Hers" (Vee-Jay) . . . Promo men in motion: Decca's Frank Scardino, scoopin' up all sorts of action with Jackie Wilson's "Baby Workout," Rick Nelson's "You Don't Love Me Anymore" b/w "I Got A Woman," Brenda Lee's "Losing You" b/w "He's So Heavenly," Jerry Keller's "What Will I Tell My Darling" and Burl Ives' "Baby Come Home To Me" . . Pete Wright, rounding the radio stations with Mike Clifford's "One Boy Too Late" (UA), "To Kill A Mocking Bird" by Elmer Bernstein (Ava), "Little Bird" by Peter Jolly Trio (Ava), "Please Don't" by Kitty Kallen and "This Ole House" by Jimmy Dean . . . Harvey Goldstein (Liberty), exposing newies "If You Need Me" by Wilson Pickett (Double L), "Needles And Pins" by Jackie DeShannon and "Cu Cu Rru Cu Cu Paloma" by Nancy Ames . . Bill Leaner (United Record Dist.), pluggin' "Foolish Little Girl" by The Shirelles and "Jazzberry Jam" by Googie Rene (Class).

Smash's Dickey Lee played to an audience of 9,000 teenagers 3/27 in Wichita after a week of SRO engagements in the Midwest. The chanter is currently striking paydirt with "I Saw Linda Yesterday" and "Don't Want To Think About Paula." . . . Jazz buffs should really dig the new Gene Ammons & Sonny Stitt session tagged "Dis Him!" sez



Introducing

Lesley Gore NEW 16 YEAR OLD FIND

"ITS MY PARTY"

(... I'll cry if I want to ...)

B/W "Danny" 72119



America's First Family Of Fine Recordings



Available in Canada through Quality Records Limited





he Hilariously Funny LP

8074

Berald Gardner the best seller Who's in charge here?

presents



eaturing Martin Adam Willson as the man in charge



VRITTEN BY GERALD GARDNER CREATOR OF **HE MILLION-SELLER BOOK** WHO'S IN CHARGE HERE?"

oduced & directed by Aubrey Mayhew

HE GREATEST COMEDY SALES ARE

IN ATLANTIC



1841 Broadway, New York 23, N.Y.



RECORD RAMBLINGS

(Continued from page 18)

HOLLYWOOD:

Columbia Records introduced Oscar Brown, Jr. to the press at a cocktail party and reception last Tuesday. Brown is currently at The Troubadour for a three week engagement. . . . Nice to see Lenny Salidor, Decca's Promo and Publicity topper out on a tour of coast operations here, San Francisco, and Seattle. Label's erupting with a number of hit singles by Brenda Lee, Rick Nelson, and Burl Ives and a sleeper country-pop record, "Still" by Bill Anderson, which is beginning to break on the coast, according to Salidor. . . "Little Latin Lupe Lu" on The Moonglow label has been picked up for national distribution by VeeJay Records. Disk has shown strong action in many areas.

breaker Ira Cook of KMPC has tapped Burl Ives' new single, "Rose and Orchids," as 'pick of the week.'. The Limeliters will appear at Carnegie Hall, New York, Saturday April 13.... Joan O'Brien, currently leading an all-star cast in the Thunderbird Hotel's "South Pacific," has officially announced her engagement to Harvey Allen. ... According to Eddie Davis, Linda Records prexy the writer of "Poochum," the Mixtures newest hit, named the song after his wife. ...

HERE AND THERE:
PHILADELPHIA—Ronnie Singer
(Warner Bros.) sez he's getting nice
response to WB's new releases
"Sting Ray" by the Routers, "Nil
Nak" by the Champs, Dennis Weaver's "Genius Through Exodus" and







BUNNY COLLINS



DONALD O'CONNOR

... Freddy Morgan, formerly with the Spike Jones show, back in the States after a year of touring in Australia. . . . Roberta Sherwood waxing an album "On Stage" for Harmon Records. . . . Ford Lile, former San Francisco deejay, will cut four sides with Russ Garcia's orchestra at United Recorders. Lile just formed his own company with personal manager, A. J. Lamont. . . Dorain Records bows on the Coast with a single and album by jazz organist Jimmy Russell. Label has also signed singer Ann Dee currently appearing at The Capri. . . . Jack Rael, Patti Page's manager-partner has set singer-actress for a five week tour of the Orient, her first, starting next month. . . The Miles Davis Sextet into Shelly's Manne Hole for a nine day engagement April 5 through April 14. . . Dean Jones has obtained permission from Liberty Records to record the title tune "Under The Yum Yum Tree" for Colpix Records. The song is being written by Jimmy Van Huesen and Sammy Cahn for Jones who co-stars in the Columbia picture. . . . Ann Hathaway who just finished a six week engagement at Jerry Lewis back in two weeks for another run. . . "Sinatra and Basie" has become Reprise's all-time best selling album in Great Britain. . . . Hanson and Schwam Public Relations has been signed to handle the radio & TV exploitation on the West Coast for "Bye Bye Birdie." . . . Donald O'Connor currently holding the spotlight at the Cocoanut Grove . . . George Duning will write the music for "The Farmer's Daughter," new Screen Gems series which will be presented over ABC-TV. . . . Mahalia Jackson, recently in Hollywood to record an album of former hits at Columbia's Sunset Boulevard Studio. . . Jazz artist Oscar Brown, Jr. opened a three-week engagement at Doug Weston's Troubador, April 2. . . Recording artist Jerry Keller has signed with Coral Records. His first single is entitled, "What Will I Tell My Darling." . . Nacio Herb Brown, Jr. has been appointed head of Jimmy McHugh Standards. . . . Jesse Pearson will record an LP of blues and ballads for RCA Vict

"Shy Girl" by the Cascades (Valiant... Cameo's national sales mg. Herman Kaplan buzzes that "Yo Can't Sit Down" by the Dovells is breaking big nationally and tha "Mother Please" by Jo Ann Campbel is big in Baltimore and San Francisco.... The click sides in EdBarsky's shop this week are "She's My Girl" by Vic Donna, "Peace In The Valley" by the Harry Simeon Chorale (20th Fox), "The Longes Day' by Morty Jay and "You Should Have Been There" by the Fleetwood (Dolton).... I. J. Morgan's Jerry Rosen confident htat Dick Lee's new Roulette waxing of "Susan" is heade for hitsville.... Tel Kellem, Columbia's promo manager here notes that the hot ones this week are "Here Stand" by the Rip Chords, "Black Bottom" by the Dream Lovers, "Flyme To The Moon" by Al Alberts "Our Winter Love" by Anita Bryan and "Goodbye Marie" by Al Lance.

NASHVILLE—The Casuals (Mina)

nad "Goodbye Marie" by Al Lance.

NASHVILLE—The Casuals (Mina ret) out with a new release dubbed "Money," will rejoin Brenda Lee fo a series of p.a.'s this month. . Victor's man in Nashville, Chet Atkinhas picked up a new tune tagged "The Little Black Book" for near release by one of the label's top artists. . Ike Cole, doing a four-week stint a the Voo-Doo Room here, is getting an all-out promo campaign on hinew (Personality) waxing of "In Getting Mighty Lonesome For You. . . . Herb Shucher sez Bea Alden'. "Shine On Little Star" is getting lot of air play. Soda Bryant, singer cleffer and instrumentalist, on Cove Records is getting plenty of promon his waxing of "Battle of For Donelson." . . .

BOSTON — Al Martino, currently clicking with "I Love You Because (Capitol) will have a spring booking here at Blinstrub's. . . . J. Franl Falanga notes that he is now covering the New England area for Warne Brothers and that Dick & DeeDee' "Young And In Love" is a fast moving disk here as is the Cascades nev single, "Shy Girl" (Valiant).

Bob Levin's one stop operation, Boston Record Distributors has moved to new quarters at 150 Vernon Street Boston. . . . Jimmy Dean's Columbia disking of "This Old House" is helping to pay the mortgage on his old house infos Bud Hellawell. The chanter opens here at Blinstrub's 4/19.



TOP 100 Albu

MONAURAL

APRIL 13, 1963

2022					m 3 - 4	
	Pos. Last Week		Pos. Last V			Pos. Last Week
1	MOVIN' 2 Peter, Paul & Mary (Werner Bres. WB 1473)	36	BIG GIRLS DON'T CRY Four Seasons (Veeley LP 1056)	33	68	JALOUSIE 82 Arthur Fledler (RCA Victor LPM 2661)
2	SONGS I SING ON THE JACKIE GLEASON SHOW Frank Fontaine (ABC Paramount ABC 442)	37	THE NEW CHRISTY MINSTRELS IN PERSON (Columbia CL 1941)	39	69	CHAD MITCHELL TRIO IN ACTION 57 (Kapp KL 1313)
3	WEST SIDE STORY Film Track (Columbia OL 5670)	38	OUR WINTER LOVE Bill Pursell (Columbia CL 1992)	60	70	JOHNNY'S NEWEST HITS — Johnny Mathls (Columbia CL 2016)
4	RICHARD CHAMBERLAIN SINGS (MGM £ 4088) 4	39	LOVE FOR SALE Arthur Lyman (HI FI 1009)	37	71	MUSIC MAN 75 Filmtrack (Warner Bros. WB 1459)
5	MOON RIVER Andy Williams (Columbia CL 1889)	40	SHIRELLES GREATEST HITS (5cepter 507)	44	72	WILD WEEKEND 84 Rockin' Rebels (Swan 509)
6	JAZZ SAMBA 7 Ston Getz & Charlie Byrd (Verve V 8432)	41	OLIVER Originel B'wey Cast (RCA Victor LMOD 2004)	38	73	DAYS OF WINE AND ROSES — Andy Williams (Columbia CL 2015)
7	FLY ME TO THE MOON 5 Joe Harnell (Kapp KL 1318)	42	VIVA BOSSA NOVA Laurinda Almeida (Capital 7 1759)	35	74	(DANCE) WITH THE GUITAR MAN 69 Duene Eddy (RCA Victor LPM 2648)
8	MY SON THE CELEBRITY 10 Allan Sherman (Warner Bres. WB 1487)	43	GYPSY Soundtrack (Warner Bres. WB 1480)	47	75	CASCADING VOICES 90
9	LAWRENCE OF ARABIA Filmtrack (Celpix CP 514) 1962's GREATEST HITS 8	44	OUR MAN IN BOSTON Arthur Fiedler & Beston Pop Orch. (RCA Victor LM 2599)	36	76	Hugo & Luigi (RCA Victor LPM 2641) OUR WINTER LOVE 80 Felix Slatkin (Liberty LST 3287)
	Billy Vaughn (Dot DLP 3497) I WANNA BE AROUND 18	45	(RCA Victor LM 2S99) ALLEY CAT	40	77	BIGGEST HITS 65 Chubby Checker (Parkway 7022)
12	Tony Bennett (Columbia CL 2000) STEVE LAWRENCE WINNERS 9		Bent Fabric (Atco 33-148) ARRIVEDERCI ROMA	53	78	OUR MAN IN SAN FRANCISCO 55
13	(Calumbia CL 1953) KINGSTON TRIO #16 24	46	Jerry Vale (Columbia CL 1955)		79	THIS IS MY COUNTRY 83
14	(Capital T 1871) ALL ALONE AM I 13	47	LONELY BULL Tijuona Brass (A&M 101)	49	80	Robert Shaw (RCA Victor LM 2662) MEMORIES ARE MADE
15	Brenda Lee (Decca DL 4370) HAIL THE CONQUERING	48	WARM & WILLING Andy Williams (Columbia CL 1879)	56		OF THIS George Chekiris (Capital T 1818) 63
16	NERO Peter Noro (RCA Victor LPM 2638) PAUL & PAULA SING FOR	49	ROGER WILLIAMS COUNTRY STYLE (Kapp KL 1305)	41	81	BEST OF WASHINGTON HUMOR Chet Huntley (Cameo C 1044)
	YOUNG LOVERS 12 (Philips PHM 200)	50	SAMMY DAVIS JR. AT THE COCOANUT GROVE (Reprise R 6063)	42	82	JAZZ WORKSHOP REVISITED — Cannonball Adderley Sextet (Riverside RM 444)
17 18	SINATRA-BASIE 14 (Reprise R 1008) BOSSA NOVA U.S.A. 19	51	THE NIGHT HAS A	52	83	STOP THE WORLD I WANT TO GET OFF 67
19	Dave Brubeck Quartet (Celumbia CL 1998) YOU'RE THE REASON I'M	52	Bobby Vee (Liberty LRP 3285) COLLEGE STANDARDS	54	84	Original B'way Cest (Landon AM 58061) SURFIN' SAFARI
17	LIVING 20 Bobby Derin (Capitol T 1866)		Lattermen (Capitol T 1829)		85	Beach Boys (Capitol 7 1808) JUMBO 71
20	OUR MAN IN HOLLYWOOD 15 Henry Mancini (RCA Victor LPM 2604)	53	1963's EARLY HITS Lawrence Welk (Dot DLP 3510)	70		Filmtrack (Calumbia OL 5060) IT HAPPENED AT THE
21	PETER, PAUL & MARY 23 (Warner Bros. WB 1449)	54	DEAR LONELY HEARTS Nat Cole (Capital T 1838)	50	86	WORLD'S FAIR Elvis Presley (RCA Victor LPM 2697)
22	RUBY BABY 17 Dion (Columbia CL 2010)	55	FUNNY FONE CALLS Steve Allen (Dot DLP 3472)	58	87	BROADWAY-MY WAY Nancy Wilson (Capitol T 1828)
23	HAPPY BEAT 16 Ray Conniff (Columbia CL 1949)	56	WALTZ TIME Lawrence Welk (Dot DLP 25499)	64	88	OUR MAN IN NASHVILLE 81 Chet Atkins (RCA Victor LPM 2616)
24	NEW FRONTIER Kingston Trie (Capital T 1889) JOAN BAEZ IN CONCERT 29	57	THEMES OF THE GREAT BANDS Glen Gray (Capitol T 1812)	48	89	MY SON THE FOLK SINGER 61 Allan Shormen (Warner Bres. WB 1475)
26	(Vanguard VRS 9112) I LEFT MY HEART IN	58	BEST SELLERS Rick Nelson (Imperial LP 9218)	46	90	CHAMPAGNE, CANDLELIGHT AND KISSES 91
	SAN FRANCISCO 27 Tony Bennett (Columbia CL 1849)	59	THINK ETHNIC Smothers Brothers (Mercury MG 2077	72	91	Jackle Gleason (Capitol W 1830) END OF THE WORLD —
27	ROY ORBISON'S GREATEST HITS 28 (Monument M 8000)	60	MIDNIGHT SUN Earl Grant (Decca DL 4338)	62	92	Skeeter Davis (RCA Victor LPM 2699) GIRLS, GIRLS, GIRLS 86
28	I'M A WOMAN 25 Peggy Lee (Capital T 1857)	61	IT'S UP TO YOU Rick Nelson (Imperial LP 9223)	51	93	Elvis Presiey (RCA Victor LPM 2621) GLORIA LYNNE AT THE
29	FOLLOW THE BOYS 34 Connie Francis (MGM E 4123)	62	REMINISCING Buddy Holly (Coral CRL S7426)	76	73	LAS VEGAS THUNDERBIRD 87 (Everest BR \$208)
30	SINCERELY YOURS 32 Robert Goulet (Columbia CL 1931)	63	SURFER'S CHOICE Dick Dale & Deltones	66	94	TWO LOVERS 95 Mary Wells (Motown 607)
31	BLAME IT ON THE BOSSA NOVA 43 Eydie Gorme (Columbia CL 2012)	64	BACK AT THE CHICKEN		95	BOBBY VEE'S GOLDEN GREATS (Liberty LRP 324S) —
32	HOW THE WEST WAS WON 45 Soundtrack (MGM 1 E S)		SHACK Jimmy Smith (Blue Note 4117)	73	96	SOUNDPOWER Marty Gold (RCA Victor LPM 2620) —
33	WALK RIGHT IN 22 Rooftop Singers (Venguerd VRS 9123)	65	THE BARBRA STREISAND ALBUM (Columbia CL 2007)	78	97	I'VE GOT A WOMAN 92 Jimmy McGriff (Suo 1812)
34	JAZZ IMPRESSIONS OF BLACK ORPHEUS 31	66	BOSSA NOVA PELOS	EO	98	MILLION SELLERS Andy Williams (Cadence CLP 3061)
35	Vince Gueraldi Trie (Festesy 3337) VENTURES PLAY TELSTAR &	-	PASSAROS Charlie Byrd (Riverside 436)	59	99	BIG BAND BOSSA NOVA Enoch Light (Command RS 844)
	LONELY BULL 30 (Dolton BRP 2019)	67	LET'S LIMBO SOME MORE Chubby Checker (Parkway P 7027)	68	100	OUR MAN IN ITALY 85 Sergio Franchi (RCA Victor LM 3657)

STEREO

8	om. mileta		
	1	MOVIN'	EK 2
	2	Peter, Paul & Mary (Warner Bros. WS 1473) WEST SIDE STORY	
	2	Film Track (Columbia OS-2070) SONGS I SING	1
	3	ON THE JACKIE GLEASON SHOW Frank Fontaine (ABC Paramaunt ABCS 4	3 (42)
	4	MOON RIVER Andy Williams (Columbia CS 8609)	5
	5	JAZZ SAMBA Stan Getz & Charlie Byrd (Verve V6 84 FLY ME TO THE MOON	
	6 7	Joe Harnell (Kapp KS 3318) 1962's GREATEST HITS	7
	8	Billy Vaughn (Dot DLP 25497) LAWRENCE OF ARABIA	8
	9	Soundtrack (Colpix SCP 514) RICHARD CHAMBERLAIN SINGS	10
	10	(MGM SE 4088) I WANNA BE AROUND	18
	11	Tony Bennett (Columbia CS 8800) SINATRA-BASIE (Reprise R 91008)	9
	12	EOSSA NOVA USA Dave Brubeck (Columbia CS 8798)	14
	13	HAIL THE CONQUERING NERO Peter Nero (RCA Victor LSP 2638)	25
	14	I LEFT MY HEART IN SAN	13
	15	OUR MAN IN HOLLYWOOD	11
	16	Henry Mancini (RCA Victor LSP 2604 KINGSTON TRIO #16	35
	17	(Capitol ST 1871) HAPPY BEAT Ray Conniff (Columbia CS 8749)	15
	18	SINCERELY YOURS Robert Goulet (Columbia CS 8731)	16
	19	OLIVER! B'way Cast (RCA Victor LSOD 2004)	12
	20	NEW FRONTIER Kingston Trio (Capitol ST 1809)	19
	21	WALTZ TIME Lawrence Welk (Dot DLP 25449)	23
	22	HOW THE WEST WAS WON Soundtrack (SE 1 & S)	24
	23	STEVE LAWRENCE WINNERS (Columbia CS 8736)	17
	24	GYPSY Soundtrack (Warner Bros. WS 1480)	20
	25	I'M A WOMAN Peggy Lee (Capital ST 1857)	32
	26	JAZZ IMPRESSIONS OF BLACK ORPHEUS	21
	27	Vince Guaraidi (Fantasy 3337) ROGER WILLIAMS COUNTRY STYLE (Kapp KS 3305)	22
	28	ANOTHER TASTE OF HONEY Martin Denny (Liberty LST 7277)	29
	29	ALL ALONE AM I Brenda Lee (Decca DL 74370)	37
	30	MUSIC MAN Original Filmtrack	26
	31	(Warner Brothers WS 14S9) JALOUSIE Address Station (BCA Maries 18C 244)	38
	32	Arthur Fledler (RCA Victor LSC 2661 ALLEY CAT Bent Fabric (Atco SD 33-148)) 27
	33	OUR MAN IN BOSTON Arthur Fledier (RCA Victor LSM 2599	28
	34	CASCADING VOICES Hugo & Luigi (RCA Victor LSC 2641)	41
	35	THE NEW CHRISTY MINSTRELS	30
	36	(Columbia CS 8741) BLAME IT ON THE BOSSA NOVA	39
	37	Eydie Gorme (Columbia CS 8812) VENTURES PLAY TELSTAR &	
		LONELY BULL (Dolton BST 8019)	33
	38	OUR WINTER LOVE Bill Pursell (Columbia CS 8792) 1963's EARLY HITS	43
	39	Lawrence Weik (Dot DLP 2\$\$10) OUR WINTER LOVE	46
	40	Felix Slatkin (Liberty 7287) THEMES OF THE GREAT BANDS	31
	41	Glen Gray (Capital ST 1812)	34
	42	PETER, PAUL & MARY Warner Bros. (Warner Bros. WS 1449) COLLEGE STANDARDS	36
	44	Lettermen (Capitol ST 1829) LOVE FOR SALE	48
	45	Arthur Lyman (Hi FI 1009) JOHNNY'S NEWEST HITS	_
	46	Johnny Mathis (Columbia CS 8816) BACK AT THE CHICKEN SHACK	49
	47	Jimmy Smith (Blue Note 84117) FOLLOW THE BOYS	_
	48	Connie Francis (MGM SE 4123)	50
		Dick Schory (RCA Victor LSP 2613)	45
	49	JOAN BAEZ IN CONCERT (Vanguerd VSD 2122) WARM & WILLING	40
	50	Andy Williams (Columbia CS 8679)	70



ALBUM REVIEWS

POPULAR PICKS OF THE WEEK



"IT HAPPENED AT THE WORLD'S FAIR"— Original Soundtrack—Elvis Presley—RCA Victor LPM 2697

EPM 2697
Elvis Presley, who is currently coming off a hit LP ("Girls, Girls, Girls"), seems destined to quickly duplicate that record with this ultracommercial soundtrack of his soon-to-be released flick, "It Happened At The World's Fair." The charter sounds as registly mature as he offers the chanter sounds especially mature as he offers the ballads and uptempo items from the film in his distinctive style. Among the best tunes here are "Relax," "They Remind Me Too Much Of You" and "A World Of Our Own." LP should mean money-in-the-bank for all concerned.



"DAYS OF WINE AND ROSES"-Andy Wil-

"DAYS OF WINE AND ROSES"—Andy Williams—Columbia CL2015
Andy Williams, who is currently striking paydirt with "Days of Wine and Roses" and "Can't Get Used To Losing You," includes both biggies in this new Columbia LP outing. The warm-voiced chanter is still riding the charts with two earlier LP's and this set is a sure-fire blockbuster. More best bets here are "What Kind of Fool Am I" and "My Coloring Book." Watch the Williams fans flock for this one.



BYE BIRDIE"-Original Soundtrack-

"BYE BYE BIRDIE"—Original Soundtrack—RCA Victor LS01081
The Broadway smash "Bye Bye Birdie" makes an excellent film showcase for the vocal talents of Ann-Margret, Dick Van Dyke, Bobby Rydell, Jesse Pearson, Maureen Stapleton and Janet Leigh. This Victor soundtrack disking is a happygo-lucky, tunefilled session that is sure to make a rapid entry on to the charts. Exciting hands rapid entry on to the charts. Exciting bands here are "Put On A Happy Face," "One Boy" and "A Lot of Livin' To Do." Kudos to Ann-Margret and Bobby Rydell for standout vocal



"JOHNNY'S NEWEST HITS"-Johnny Mathis-

performances.

Columbia CL 2016
Johnny Mathis has earned many laurels in the past for his distinctive song stylings and this new Columbia LP session of current and recent new Columbia LP session of current and recent single hits ranks as his strongest entry in quite a while. The chanter's deep, rich, wide-range baritone voice carries him in good stead as he offers "Gina," "Marianna" and his current chartrider of "What Will Mary Say." Disk should score heavily in the coin department.



"THE GREATEST HITS OF THE GOLDEN GROUPS"—Bobby Vinton—Epic LN24049
Bobby Vinton, who is currently riding the charts with "Over The Mountain," Johnnie and Joe's while-back smash, comes up with entire album of vintage rock 'n roll hits. The chanter's modernized renditions of the teen oldies is helped by the superb backing of the Jordanaires. Vinton offers first-rate readings of such past triumphs as "Earth Angel," "My Special Angel" and "A Thousand Miles Away." Blockbuster potential here.



"WHERE DID EVERYONE GO?"—Nat King Cole—Capitol SW1859
Nat King Cole comes with a mood-setting disk on Capitol as he lends his very personal and distinctive vocal touch to a host of moodful standards. The songster, currently represented on the charts with his "Dear Lonely Hearts" package could go the same success route with this offering. Gordon Jenkins provides some top-flight arrangements and also conducts here. Slick tracks include "Where Did Everyone Go?" "When The World Was Young" and "Laughing on the Outside."



"THE WONDERFUL WORLD OF LOVE"—Robert Goulet—Columbia CL1993
Robert Goulet's spectacular rise to success, and almost immediate acceptance by the public is clearly evidenced in the sales figures of his first three LP's, the last of which is still riding high on the charts. On this session, the husky-voiced baritone turns to some uptempo items with a swinging and brassy backdrop. The chanter handles these bold and bluesy tunes with deftness and sureness as he essays "I'll Take Romance," "Mean To Me" and "Life Is Just A Bowl Of Cherries." A sure-fire chart stand here.



"BYE BYE BIRDIE"-Bobby Rydell-Cameo

C1043
The swinging sounds of "Bye Bye Birdie," in itself a teenagers musical picnic, is an apt showcase for the dynamic talents of Bobby Rydell. The young chanter, who just made his film debut in the "Birdie" flick, sings all of the tunes from the show on this Cameo offering. This platter rocks from beginning to end as the songster potently delivers "A Lot of Lovin' To Do," "Put On A Happy Face" and "Kids." The Rydell vocal stylings and the Jack Pleis backing add up to a real chart threat. real chart threat.



"TELL TALL TALES"-New Christy Minstrels-

C1043

Columbia CL 2017
The New Christy Minstrels, who are currently riding the LP charts with their "In Person" session, unleash their potent vocal and instrumental sion, unleash their potent vocal and instrumental talents full-blast on this new destined-for-success pop-folk set. Although the songs here are drawn from various sources, they are all well-known standards. The group shines as they dish up first-rate readings of "The Old-Timer," "Down to Darby" and "Barbara Ellen." Eye the package for ranid consumer acceptance. rapid consumer acceptance.



"IT DON'T MAKE NO DIFFERENCE"—Dave Gardner—Capitol ST1867

Gardner—Capitol ST1867
Dave Gardner makes his debut on Capitol with this hilarious commentary on Americana. The laffman's source of material is unfathomable but the results are potent as he evokes loud bursts of laughter from his audiences. On this session he continues to spoof politics, the church, and people everywhere. His hipster-Southernese hurls barbs at a fast and furious pace that could launch this set right on the charts.



"THE LONGEST DAY"-Original Soundtrack-20th Fox FXG5007

20th Fox FXG5007
Here is an impressive soundtrack album of 20th Century Fox's film spectacular, "The Longest Day." Lowell Thomas dramatically narrates the highlight events of the box office smash. In condensed version, the disk features the voices of many of the film's stars, the accompanying sound effects, and the very effective musical backgrounds, including Paul Anka's excellent "Longest Day" theme. The album has historical merit as well as entertainment value. as well as entertainment value.



"MORE HIT TV THEMES"—Nelson Riddle-Capitol ST 1869

Capitol ST 1869
Nelson Riddle's previous package of TV themes quickly zoomed up the charts and this follow-up stanza has every indication of going a similar success route. As with his previous album, Riddle has brought his own distinctive, fresh arrangement concepts to the varied musical themes. The orkster and crew turn in top-flight renditions of "Ballad Of Jed Clampett," "Bonanza Theme" and "Ballad Of Paladin." Disk has enough built-in hit ingredients to skyrocket.



"LIVING IT UP!" - Bert Kaempfert - Decca

DI 4374

Bert Kaempfert appears to have the magical key to successful instrumental hits. The orkster has an enviable record of chart-riders with singles and LP's, and he could travel the same route with this new romp on Decca. Geared for both dancing and listening enjoyment, the maestro launches the set with his current noisemaker, "Gentleman Jim," and includes with it a whole bag of delightful tunes such as "Fluter's Holiday" and "Tricky Trombone."



"DO THE BIRD"—Dee Dee Sharp—Cameo C1050

C1050
This young lark has come up with four hit singles in a row during the course of the past year in a can't miss manner. This new Cameo album, tagged after her current biggie, "Do The Bird," has enough built-in success ingredients to carry it straight up the hitsville path. The thrush has a big voice that serves her well as she surveys "Let The Sunshine In," "He's So Fine" and "Our Day Will Come." Dee Dee Sharp fans will come out in strength for this one.



An exciting interpretation of WHY WAS I BORN? by GEORGIA BROWN



GEORGIA BROWN
Why Was I Born; Everytime We Say Goodbye;
Mad About The Boy; Don't Take Your Love
From Me; Spring Will Be A Little Late This
Year; As Long As He Needs Me; My Man:
Too Soon; others. Mono LL 3286



GEORGIA BROWN sings KURT WEILL
September Song; Jenny; Pirate Jenny; Alabama Song; Speak Low; It Never Was You; My Ship; Mack The Knife; Barbara's Song; Surabaya Johnny; Furchte Dich Nicht; September Song.

Mono LL 3274





ALBUM REVIEWS

Limeliters

LAURIADO ALMEDA & the BUSSA NOVA ALL STARS



POPULAR PICKS (Con't.)

"MAKIN' A JOYFUL NOISE"-The Limeliters

"MAKIN' A JOYFUL NOISE"—The Limeliters—RCA Victor LSP2588
The Limeliters, who are consistently represented on the charts with their Victor LP's, will surely add to an already long list of best-sellers with this, their first deck of religious folk songs. The talented trio dispenses with the humor here and devotes all its effervescence to a host of spirited tunes. Plenty of fine harmonizing here as the boys deliver "Come and Dine," "Bound For The Promised Land" and "Just A Closer Walk With Thee." The disk is geared for early sales action.

"OLE! BOSSA NOVA"—Laurindo Almeida— Capitol ST 1872

Capitol ST 1872
Laurindo Almeida, who has already established himself as one of the foremost exponents of the bossa nova with his best-selling "Viva Bossa Nova," adds a top-flight second stanza with this new Capitol entry. The guitarist is aided by some of the best sidemen in the business and the result of this Latin-jazz wedding is potent bossa nova. Eye this disk for an early trip to hitsville. Solid sides here are "Recado Bossa Nova," "Acapulco 1922" and "Meditation."

"RITCHIE VALENS MEMORIAL ALBUM"—Del-Fi DFLP 1225
Although Ritchie Valens has been dead for over four years, his memory still lives on through recordings like this which includes some of his biggest hits. The chanter's impressive versatility is firmly spotlighted on this session. Valens renders a spirited, uptempo item like "La Bamba" with the same artistry and skill as he dishes up a tender ballad like "Donna." Among the other top-drawer bands here are "We Belong Together" and "Come On Let's Go." All of the artist's many fans should come out in droves for the disk.

"ALL THE HITS FROM 'OLIVER'!"—Melachrino Strings—RCA Victor LSP2660
Here is a superb orchestral version of the delightfully melodic Broadway smash, "Oliver!" played by the lush sounding Melachrino Strings on Victor. Here is a score that entertains from overture to finale and the orkster cashes in on its sales accentance to come up with some top-

sales acceptance to come up with some top-drawer arrangements of such captivating tunes as "Consider Yourself," "Who Will Buy" and "As Long As He Needs Me." Loads of chart potential

"WATERMELON MAN"-Frank Hunter-Epic

BN 26052
One of the most difficult problems in today's competitive business is coming up with engaging concepts for LP product. Orkster-arranger Frank Hunter has created a thoroughly stimulating session on this set tagged after the current jazz-pop chart-rider, "Watermelon Man." Hunter has also included eleven other current and while-back teen favorites and renders them in a smooth, professional funky approach. There's plenty of top-flight dancing and listening enjoyment as the crew offers "Our Day Will Come," "Laughing Boy" and "He's So Fine."

"ELLA SINGS BROADWAY"—Ella Fitzgerald— Verve 4059

Verve 4059
Although her recent albums have utilized oldies, Ella Fitzgerald is equally at home on more recent tunes as she evidences on this bright new Verve set. The lark's wide-range highly-distinctive jazz-based style is aptly suited to the Broadway selections. Best bets include top-flight renditions of "If I Were A Bell," "I Could Have Danced All Night" and "Somebody Somewhere." One of the artist's most satisfying sets in quite a while.

DUCHIN AT THE ST. REGIS"-

"PETER DUCHIN AT THE ST. REGIS"—Decca DL4373
For this new Decca outing, Peter Duchin plays the tunes that nitely provide listening and dancing pleasure for the guests at Gotham's St Regis Maisonette Room. The versatile 88'er has a pleasing and individual style that serves him in good stead here as he liltingly renders such biggies as "This Could Be The Start Of Something Big," "I Concentrate On You" and "The Second Time Around." Duchin admirers will find plenty of relaxing listening here.



MUSIC TO REMEMBER FROM

LAWRENCE OF ARABIA

"BILLY STORM"-Buena Vista BV-3315 "BILLY STORM"—Buena Vista BV-3315
Billy Storm makes his debut on Walt Disney's
Buena Vista label with a group of evergreens
and newies that effectively showcase his vocal
talents. The chanter, with plenty of TV and
nitery experience under his belt, gives some solid
professional treatments of such goodies as "Body
and Soul," "Lover Come Back To Me" and
"Lonely People Do Foolish Things." The disk
should make the songster a host of new friends.

"MUSIC TO REMEMBER—LAWRENCE OF ARABIA" — Various Artists — United Artists UAS6278

UAS6278
This aptly titled album from United Artists boasts the talents of such fine artists as Ferrante & Teicher, Shirley Bassey, Jan Peerce, Marilyn Monroe, Al Caiola and others singing and playing some of the most beautiful songs from current films and Broadway shows. The LP could step out saleswise with such fine entries as "Lawrence of Arabia" theme, "What Kind of Fool Am I" and "The Sweetest Sounds."

MARRIAGE

"MARRIAGE IS FOR DINOSAURS"—Muriel Landers, Stanley Adams—Bigtop 12-307
Here is a humorous and nonsensical package of parodies by Muriel Landers and Stanley Adams from Bigtop. With some very funny material written by Ruth Batchelor, Sid Wayne and Bob Roberts, the duo delivers each ditty in a manner that is sure to evoke plenty of belly laughs. Laugh-laden bands here include "Bernie Boy," "Community Property Waltz," "Child Psychology" and "Dr. Goldfarb."

"CIAO"—Al Caiola—United Artists UAS 6276 Ciao, (this album's tag) is a greeting in Italian, and vet guitarist-orkster Al Caiola is literally offering an invitation to favorite Italian melodies on this top-drawer United Artists outing. Caiola's arrangements are steeped in the romantic atmosphere of the country and are geared for either dancing or listening pleasure. Among the best tracks are "Quando Quando Quando," "Al Di La" and "Tango Italiano." Deejays should find plenty of programmable material here. plenty of programmable material here.



"FORMIDABLE!"-Charles Aznavour-Mercury

SR60792 Next to DeGaulle, Charles Aznavour is probably Next to DeGaulle, Charles Aznavour is probably the most popular man in France. The actor-composer-singer, with more than 300 compositions to his credit, delivers a dozen of them on this second LP from Mercury. As in most French songs, the lyrics overshadow the melody, and so it is here as the songster gives to each one a feelingful, emotional reading. Best bands here are "For Me—Formidable," "Oh Toi Ma Vie," and "Au Clair De Mon Ame." Disk is another fine entry sure to swell the ranks of Aznavour admirers.



"BOSSA NOVA"—Singers, Inc.—Valiant 404
Here's an imaginative bossa nova session spotlighting the accomplished vocal talents of a new
group called The Singers, Inc. Through the
magic of multiple recording techniques the group
sings with itself by singing the background arrangements as well as the songs themselves. The
effect comes off amazingly well on a fine group
of standards including "Volare," "In A Little
Spanish Town" and "I Could Have Danced All
Night." Fine fare for dancing or listening pleasure.



"HE'S IN CHARGE HERE!"—Gerald Gardner—Atlantic A8074
With a plethora of White House-oriented albums already on the market, this new Atlantic entry proves that numbers don't mean anything and that there is always room for one more funny disk. Again the Kennedy clan is the subject for the humor here, which is based on Gerald Gardner's best-selling book "Who's In Charge Here?" Adam Willson effectively portrays JFK, and an eye-catching cover is sure to lure the buyers to the counters. This one could move rapidly.









Ramember

NOW REMEMBER DANA

PAUL ANKA 45 RPM
RCAVICTOR
47-8170



Remember Diana • At Night



DON'T FORGET TO ORDER BIG! #8170



ALBUM REVIEWS



"MOON GAS"-Dick Hyman/Mary Mayo-MGM

E4119
Dick Hyman indulges in a bit of electronic trickery to provide some interesting backdrops for songstress Mary Mayo on this MGM outing. The pianist-organist doubled as composer on some of the tunes here and intersperses them with some time-worn oldies. Hyman's playing is effective as are the vocals by the lark, but excessive gimmickry gets in the way. Included here are "Moon Gas," "Stella By Starlight" and "I'm Glad There is You."

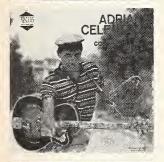


"THE INTRODUCTION OF THE KNOB LICK UPPER 10,000"—Mercury SR 60780
The Knob Lick Upper 10,000 is a new folk group with an authentic, colorful old-time bluegrass style. The group does not attempt to carbon-copy the vet bluegrass artists. They do have a distinctive, modern folk style perfectly suited to this country brand of music. Most of tunes here like "The Cuckoo," "Bowling Green" and "Kathy Kline" are standards, but the crew has created a new batch of exciting arrangements. A fine showing.



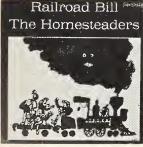
"SUTTMILLER'S PRESENTS THE HI-LITES"

"SUTTMILLER'S PRESENTS THE HI-LITES"
—King 818
The Suttmiller Brothers, who own and operate one of the midwest's finest theatre restaurants, sponsor the Hi-Lites, a new trio from Toronto on this their premiere disk entry. While backed by the Cliff Lash ork the group displays a sincere, wide-range vocal style on a fine batch of evergreens including "Till The End Of Time," "Carolina In The Morning" and "Canadian Sunset." Pleasant listening throughout.



"ADRIANO CELENTANO"—Vesuvius 4411
Here is the voice and guitar of Adriano Celentano singing and playing some Italian tunes with a hard-drivin' rhythm. The young Italian songster effectively uses the American rock 'n roll sound on these melodies and also sings them in both English and Italian. Swingin' sides here include "Veleno," "Buona Sera Signorina" and "Happy Days Are Here Again."

"RAILROAD BILL"—Homesteaders—Riverside



The Irresistible Gospel Chords

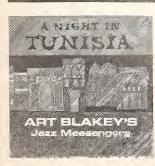


RM 7537
Once in a great while a new folk group comes along with a sincere feeling for the traditional folk style. The Homesteaders are just such a group. These talented singers do not rely on modern gimmicks like a slicked-up chorus and fullork backing but rest firmly on their fine vocal and instrumental skills. The gang dishes up both evergreens folk items and newer material with equal poise. The Homesteaders shine on "Railroad Bill," "Cape Cod Girls" and "Nine Pound Hammer." Folkniks should come out in force for the album. the album.

"THE IRRESISTIBLE GOSPEL CHORDS"-

"THE IRRESISTIBLE GOSPEL CHORDS"—Dauntless DS6305
The Gospel Chords, a family group, made up of talented youngsters showcase their talents on a session of gospel-oriented tunes. The group sings in all the popular gospel styles, quartet, hard, and soul gospel on this Dauntless LP. Many of the tunes here are traditional spirituals and the singers handle them with feeling and authority. Included here are "I Couldn't Keep It To Myself," "I Need Thee" and "Come Out of the Wilderness."

JAZZ PICKS OF THE WEEK



"A NIGHT IN TUNISIA"—Art Blakey's Jazz Messengers—RCA Victor LPM 2654 In the past several years Art Blakey's Jazz Messengers have become one of the most important small jazz groups in the mainstream of modern music. On these Victor sides cut six years the group is in fine form as they go through their inventive paces in their usual hard-driving style. Blakey's non-lyrical style is showcased on the album's tag, Dizzy Gillespie's rapidly-changing, intricate "A Night In Tunisia." Other top-flight tracks include "Off The Wall," "Theory Of Art" and "Evans." Disk could move swiftly.

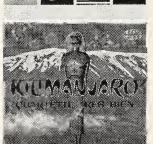


natura toning turrentiné john palton "FREE FALL"—Jimmy Giuffre—Columbia CL

Here's a far-out jazz excursion spotlighting the inventive talents of Jimmy Giuffre on clarinet, Paul Bley on piano and Steve Swallow on bass. The disk contains five solos for unaccompanied clarinet, two duets for clarinet and bass and three trios for clarinet, piano and bass. The trio performs in their usual polished style as they move through the rapidly-changing, intricate selections. Best bets here are "Propulsion," "Dichotomy" and "Man Alone."

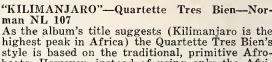
"THE NATURAL SOUL"—Lou Donaldson—Blue Note 4108
Lou Donaldson has acquired quite an impressive reputation with his previous Blue Note jazz excursions but this new teaming up with Tommy Turrentine on trumpet, Grant Green on guitar, John Patton on organ and Ben Dixon on drums, ranks as his best date yet. On this session, Donaldson's pulsating alto sax is given plenty of opportunity to explore some interesting, funky, soulful melodic progressions. The crew shines on "Funky Mama," "Love Walked In" and "That's All."





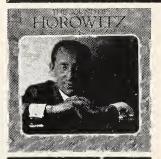
"JAZZ IS UNIVERSAL"—Kenny Clarke, Francy

"JAZZ IS UNIVERSAL"—Kenny Clarke, Francy Boland—Atlantic 1401
Proof-positive of the wide, sweeping international aspect of jazz is firmly evidenced on this new Atlantic set featuring the Kenny Clarke-Francy Boland band composed of musicians from all over Europe. Among the stars represented on the disk are Pat Peck, Zoot Sims, Carl Dreve and Jimmy Woode. Despite different geographical backgrounds the men successfully form one cohesive musical unit as they offer "The Styx," "Charon's Ferry" and "Last Train From Overbrook." Eye the package for rapid acceptance.



man NL 107
As the album's title suggests (Kilimanjaro is the highest peak in Africa) the Quartette Tree Bien's style is based on the traditional, primitive Afrobeats. However, instead of using only the African orientation the group overlays the selections here with some sophisticated, intricate piano stylings. The crew really swings on "I Didn't Know What Time It Was," "My Favorite Things" and "My One And Only Love." Superb listening throughout.

CLASSICAL PICKS OF THE WEEK



"THE SOUND OF HOROWITZ"-Vladimir Hor-

"THE SOUND OF HOROWITZ"—Vladimir Horowitz—Columbia
For his second Columbia program Vladimir Horowitz has chosen some especially soothing, lyrical selections from Schumann, Schubert, Scarlatti and Scriabin. Although the music, is for the most part, slow and lyrical it is extremely intricate to play. The pianist's incredible keyboard sensitivity and commanding style is highlighted on such popular selections as Schumann's "Scenes From Childhood" and "Scarlatti's "Sonata In E Major." A superior classical offering.



BERLIOZ: Beatrice Et Benedict, Solosist, Chorus, London Symphony Orchestra, Colin Davis, Conductor—London SOL256/7
Berlioz' comic opera adaptation of the Bard's 'Much Ado About Nothing" is excitingly performed by the London Symphony Orchestra conducted by Colin Davis, with the St. Anthony Singers, and soloists April Cantelo, Josephine Veasey, John Mitchinson and others. The composer's score is soaringly melodic with many orchestral flourishes that are completely capricious. This recording from London is a happy listening experience and merits the attention of all opera devotees.



RACHMANINOFF: Symphony No. 3 in A Minor Utah Symphony Orchestra, Maurice Abravanel, Conductor—Vanguard VRS1094
Rachmaninoff's "Symphony No. 3," like many of his earlier works has a recurrent theme of tragedy, and this performance by the Utah Symphony Orchestra with Maurice Abravanel at the helm, dramatically captures this inherent mood. The conductor leads his men through the intricate passages with sensitivity and evidences a firm knowledge of the composer. Despite its somberness, this neglected work bears repeated listening.

HOT STOCK TIP...

BUY BEUY BIRDIE

LOC-1081



COLUMBIA PICTURES

PRESENTS

A KOHLMAR-SIDNEY PRODUCTION





Janet Leigh

DICK ANN- MAUREEN BOBBY JESSE VAN DYKE-MARGIET-STAPLETON-RYDELL-PEAISON

BIRDIE

PANAVISION®

AND ED SULIVAN AS HIMSELF

IN COLOR

IRVING BRECHER/BASEO UPON THE MUSICAL PLAY/BOOK BY CHOREOGRAPHER ON THE AUGUSTA BOOK BY CHOREOGRAPHER BY C

PRODUCED ON BROADWAY BY EDWARD PADULA IN ASSOCIATION WITH JOHNNY GREEN FRED KOHLMAR GEORGE SIDNEY

And by the by, don't forget to cash-in on Ann Margret's new high-flying single 'Bye Bye Birdie' '/w 'Take All The Kisses.' #8168

RCA VICTOR



Chartbound! "PUSH OVER"

ETTA JAMES ARGO 5437

"HOT CAKES"

(FIRST SERVING) DAVE BABY CORTEZ **CHESS 1850**

"GOT YOU ON MY MIND"

& HIS CUPCAKES **CHESS 1848**

"HEARTBREAK **SOCIETY**"

THE RADIANTS **CHESS 1849**

NEW RELEASE!

"A LIFETIME OF LONELINESS"

"IT'S A LONG. LONG WAY TO HAPPINESS"

STEVE ALAIMO CHECKER 1042

CHESS PRODUCING CO 2120 Michigan Ave. Chicago 16, III. A CONTRACT OF THE PARTY OF THE

BIOS FOR DEEJAYS

Chantays



band—the Chantays—was launched to the world via Dot Records after label prexy Randy Wood personally heard their first single release "Pipeline" and purchased it for the firm

heard their first single release "Pipeline" and purchased it for the firm.
Following on its heels came the Chantay's first album, also titled "Pipeline," produced for Dot by Bill and Jack Wenzel with their local independent company, Downey Records, from whom Dot purchased the group's recordings recordings.

recordings.

The group, still attending Santa Ana, California high school, is comprised of five lads: Brian Carman, vocalist and guitar man; Bob Marshall, piano; Warren Waters, bass; Bob Soickard, lead guitar; and Bob Welch, drums. Warren Waters is the oldest in the group—he's 18. The other four are only 17 years old.

The Chantays banded together two years ago with just a smattering of musical knowledge. Through practice and teaching each other what each knows, musically, they finally emerged as a hot combo as evidenced by their current Top 100 chart-rider of "Pipeline."

Lou Christie



Lou Christie, who has just completed a successful chart ride with "The Gypsy Cried" and is currently hitting with "Two Faces Have I," was born twenty years ago in Corapolis,

Pa.

The Roulette songster, whose real name is Lugee Sacco, is one of five children. Lou expressed an interest in music from childhood. He first began singing in the chorus of Moon Township High School. When he graduated from high school, Lou won a scholarship to study classical music. But the lure of show business career was too much for the talented youngster to resist.

With long time friend, Twyla Herbert, Lou wrote "The Gypsy Cried." He took the song to Pittsburgh promo man, Nick Cenci, who rushed the artist to the studio the same night. The rest is history.

Presently in demand for personal appearances, Lou is set to play to big Easter rock 'n roll show at the Brooklyn Paramount.



PLATTER SPINNER PATTER

Hot News: just received a flash that XTRA in Mexico near Tiajuana is reportedly Top 40 with a 100,000 watt clear channel signal. If this comes off, the outlet could become a significant factor in west coast broadcasting.

As a special feature of its participation in the Motor City's annual "Salute To Women Who Work Week," WXYZ-Detroit has come up with an audience participation contest promotion that may put many local business executives squarely between two fires. In a special contest announcements directed at the "top brass" of local industry, the outlet is offering a \$1,200 mink stole to the secretary whose boss writes the most original letter telling how efficient and helpful she is.

International deejay: WIL-St. Louis personality Gary Stevens has started a series of overseas telephone conversations with radio stations in foreign countries. The calls are placed live during the Stevens air stanza to distant locations to learn about music peopularity in such places as Hong popularity in such places as Hong Kong, Singapore, Fairbanks, Tokyo and Honolulu. Listeners submit suggestions as to places they would like Stevens to call.

"Folk Song, And More Folk Songs!", eight in a series of monthly specials for young people, will debut next month on the five television stations of Westinghouse Broadcasting tions of Westinghouse Broadcasting Company. The hour-long history of the U.S. is the second of two programs tracing our traditions as preserved in our popular songs. The first program, "They Call It Folk Music," was premiered in February and dealt with the period 1750-1850. The second covers the century from 1850 to 1950.

An all-day campaign that saw deejays and newscasters promoting Sabin vaccine over the air, found KHJ-Hollywood's switchboard ringing more than a thousand times in 18 hours from listeners wanting to know where their nearest clinic was located. Telephone operators had a list of clinics throughout the 450-square mile Los Angeles area, notified each caller of where nearest one was relative to home or office. KHJ will undoubtedly promote the next Sabin oral polio vaccine days on May 2nd and June 13th in the same effective manner. . . . Despite a torrential rain, the New Cristy Minstrels' recent concert at the Santa Monica Civic Auditorium drew an almost capacity house and promoters of the gig are still thanking master of ceremonies, KHJ spinner Paul Compton, who plugged the event for weeks on his popular daily air stanza. An all-day campaign that saw dee-

WLOL-Minneapolis spinners Carson Rennie, Dan Allan, Bill Bennett, Jerry Telser, John Pete, Ray Christensen, Rod Trongard and George Murphy, appeared at the Northwest Builders Show Tuesday, March 19th, in Minneapolis. Interviews and reports were broadcast from the Auditorium throughout the day and evening. Jimmy Dean, who headlined the Builders Show appeared on the WLOL broadcasts.

Jack Thayer, vice president and general manager of WHK-Cleveland recently accepted the first Air Force Award of 1963 which was presented to WHK "in recognition of outstanding public service to the recruiting program of the U. S. Air Force. WHK public service director Allen Michaels created sound of service spots to promote both the Air Force recruiting program and the distribution of the "Age of Space" booklets. Sound of

service announcements, WHK's now famous contribution to the effective ness of many public service cam paigns, are designed to increase an intensify listener interest in public service material.

The people in Florida know how lucky they are each winter, an WFLA-St. Petersburg realizing this held a "chili nawth" contest in conjunction with hormel chili. The Tam junction with hormel chili. The Tam pa—St. Petersburg audience was ir vited to write in and tell why the were glad they hadn't been in th "chili nawth" all winter. First priz was three cases of chili plus the station did not send the winner tw tickets to Duluth. Second prize was two cases of chili and the promis not to send overshoes and rubber for the whole family. Over 3400 lister ers wrote in to say how happy the were to be in WFLA radio land.

WGH-Norfolk was one of few that knew February 28th was "National Bachelors Day." Unaware were most of the eligible bachelors of the Tide water area. Claude Porter, 28 year old school teacher will never forgethe evening of February 28th, 196: Four beautiful models waited on his hand and foot, accompanied him to a night spot for dancing and dining To Top off the evening the mode helped Claude on with his slipper and smoking jacket . . . leaving his with memories of a wonderful day WGH invited listeners to send illetters voting for the man they fewas Tidewater's most eleigible in the area. Second runner-up was Ger Loving, one of the WGH air personalities.

WWDC-Washington listeners are canvassing the record stores in the Washington area in search of WWD Top 40 lists which contain the name of a wrong wax artist. Of more tha 10,000 lists distributed in the area the name of a wrong recording artists listed on at least 50 of the sheet. The station has offered a transist radio to every person who return an erroneous list to WWDC with their names and addresses.

In an effort to acquaint the publ with the benefits of air trave WAKE-Atlanta deejay Paul Drew has arranged for a series of fun flite. The promo, in conjunction with Deltaffords listeners the opportunity receive a round-trip bus ride to ar from the airport and a 45 minuflight over the city aboard a DC with a full crew and refreshments.

Batter up department: WPGC Washington's newest listener contest is being co-sponsored by the Washington Senators baseball club. Listeners are asked to predict the totanumber of base hits by both teams is Washington's season opener. A parade of prizes is headed by a season pass to the Senator games.

KOLE-Port Arthur and KLOU Lake Charles recently pulled an of beat April Fool's Day prank on the listeners. The deejays and news d partment of KLOU departed en mass and ran KOLE for the day. Whi this was going on all the KOLE sta were in Lake Charles manning KLO for the entire broadcast day for the entire broadcast day.

VITAL STATISTICS:

VITAL STATISTICS:
Ray Robin is now spinning 'em of KXOL-Fort Worth. . . . Todd Taylogiven the green light as programmanager of KODY-Minot, North Dakota. . . Bob Bruce is the new director of public service and promotion KFJZ-Fort Worth. . . . Floy Brown named program director of WYNR-Chicago.

ONE OF THE GOLDEN NAMES OF THE BUSINESS!

ROY HAMILTON



FIRST RELEASE-FIRST HIT-ON MGM

LET GO

W YOU STILL LOVE HIM

K13138

ARRANGED AND CONDUCTED BY TEACHO WILTSHIRE/LEIBER-STOLLER PRODUCTION



MGM RECORDS

COLUMBIA

"DON'T MAKE MY BABY BLUE"

FRANKIE LAINE

4-42767

"THE BIRD DOG"

MOSE ART &
THE COLLEGE
ALL-STARS

4-42764

"(THESE ARE) THE CLOSING CREDITS"

ROBERT GOULET

4-42740

"I'LL SEE YOU IN MY DREAMS"

JERRY REED &
THE HULLY GIRLS

4-42704

"HERE I STAND"

THE RIP CHORDS

4-42687



RADIO ACTIVE CHART

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

[SURVEY COMPLETED TO APRIL 3RD]

% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TITLE ARTIST LABEL	TOTAL % OF STATIONS TO HAV ADDED TITLES TO PROG. SCHED. TO DATE
35%	Remember Diana—Paul Anka—RCA Victor	35%
30%	Losing You—Brenda Lee—Decca	30%
28 %	The Folk Singer—Tommy Roe—ABC Paramount	28%
28 %	If You Wanna Be Happy—Jimmy Soul—S.P.Q.R.	71%
27 %	Young & In Love—Dick & Deedee—Warner Brothers	27%
27 %	Still—Bill Anderson—Decca	27 %
25%	How Can I Forget—Jimmy Holiday—Everest	25%
25%	They Should Have Given You The Oscar—James Darren— Colpix	47%
23 %	Rev. Mr. Black—Kingston Trio—Capitol	50%
22%	These Tears—Jan Bradley—Chess	22%
22 %	Tra La La—Majors—Imperial	22%
20 %	Two Kinds Of Teardrops—Del Shannon—Bigtop	51 %
20%	Mother Please—Jo Ann Campbell—Cameo	35%
19%	Bony Maroni—Appalachians—ABC Paramount	90%
18%	Hot Pastrami—Dartells—Dot	32%
17%	Memory Lane—Hippies—Parkway	25%
17%	You Should Have Been There—Fleetwoods—Dolton	45%
16%	Today I Met The Boy I'm Gonna Marry—Darlene Love— Philles	
15%	Shy Girl—Cascades—Valiant	15%
15%	Patty Baby—Freddy Cannon—Swan	15%
13%	He's So Heavenly—Brenda Lee—Decca	13%
12%	Yesterday's Memories—Eddy Arnold—RCA Victor	12%
12%	Bossa Nova Stomp—The Fabulous Dials—Joy	12%
11%	What Have You Been Doing—Majors—Imperial	12%
11%	Two Faces Have I—Lou Christie—Roulette	90%
10%	It's A Long Way To Happiness—Steve Alaimo—Chess	10% 45%
10%	One Boy Too Late—Mike Clifford—United Artists Surfin' U.S.A.—Beach Boys—Capitol	82%
10% 10%	Foolish Little Girl—Shirelles—Scepter	78%
10%	I Love You Because—Al Martino—Capitol	62%

LESS THAN 10% BUT MORE THAN 5%

TOTAL % TO DATE	TOTAL % TO DATE	TOTAL % TO DATE
Lindo Jon & Deon (Liberty) 77 %	Do It—Rot Now Bill Block (Hi) 8 %	Roinbow Gene Chondler (Vee Joy) 7%
A Love She Con Count On Mirocles (Tomlo) 60%	Cotton Fields Arthur Lymon (Hi Fi) 8%	The Fool Jomie Coe (Bigtop) 6%
Don't Let Her Be Your Boby Contours (Gordy) 30%	The Bounce	Toke These Choins From My Heart Roy Charles (ABC Par.) 6%
Betty Jeon Freddy Connon (Swon) 8%	Olympics (Tri-Disc) 7%	Four Seosons (Vee Joy E.P.) 6%
You Con't Sit Down Dovells (Comeo) 8%	Come Get These Memories Mortho & The Vondollos (Gordy) 7%	Since 1 Don't Hove You Four Seosons (Vee Joy E.P.) 6%







SAM COOKE

ANOTHER SATURDAY **NIGHT**

LOVE WILL FIND A WAY



FLOYD CRAMER

(These Are) THE YOUNG YEARS

KAAPSEDRAAI

("cop-se-dry") (The South African Cape Reel)



*8164

#8171

BLUE NOTE HAS THE HOTTEST

NEW FOR APRIL

HORACE SILVER

BLUE NOTE 45x1873 FROM HIS ALBUM-BLP 4114

"THE TOKYO BLUES"

CHARLIE ROUSE ACONTECEU / IN MARTINIQUE

BLUE NOTE 45x1882 FROM HIS ALBUM-BLP 4119

'BOSSA NOVA BACCHANAL'

STANLEY TURRENTINE SMILE, STACEY

BLUE NOTE 45x1845 FROM HIS ALBUM-BLP 4096

"THAT'S WHERE IT'S AT"

GOING STRONG!

LOU DONALDSON FUNKY MAMA

BLUE NOTE 45x1868

FROM HIS NEW ALBUM-BLP 4108

"THE NATURAL SOUL"

JIMMY SMITH BACK AT THE

BLUE NOTE 45x1877 FROM HIS ALBUM-BLP 4117

HERBIE HANCOCK WATERMELON

BLUE NOTE 45x1862 FROM HIS ALBUM-BLP 4109

"TAKIN' OFF"

DJ's: The 3 records listed above are available in special edited copies. Write for your samples now!

Strong on Sar!

"That's Where It's At"

"Movin' and Groovin'"

Sims Twins #138

"Don't Throw Your Love On Me So Strong"

Johnnie Morisette #139

"The Waddle"

L.C. #141

"Dance What You Wanna"

Johnnie Taylor Derby #101

"Greazze" — Part II

Billy Preston Derby #1002

SAR RECORDS

6425 Hollywood Blvd. Hollywood 28, Calif.

GOING HIGHER HITS!



that's

Johnny Halonka

BETA RECORD DIST.

599 10th Ave. N.Y.C. CH 4-3744

The Majors "Tra-La-La"

#5936 Imperial Records

Attention Deejays!

Flip to:

"I Behold You"

Della Reese

Victor 47-8145

Alexis Music, Inc. (ASCAP)



JUKE BOX OPS' RECORD GUIDE

ACTIVE with OPS

(Selections NOT on Cash Box Top 100 reported going strongly with ops.)

HEART OF MY HEART WHEN YOUR HAIR HAS TURNED TO SILVER Frank Fontaine (ABC 10384)

PARADISE
April Stevens & Nino Tempo (Atco 6248)

TWO KINDS OF TEARDROPS Del Shannon (Bigtop 3143)

THE FOOL
Jamie Coe (Bigtop 3139)

MOTHER, PLEASE
Jo Ann Campbell (Cameo 249)

PRIMA DONNA Glen Campbell (Capitol 4925)

GOT YOU ON MY MIND Cookle & Cupcakes (Chess 1848)

THEY SHOULD HAVE GIVEN YOU THE OSCAR
James Darren (Colpix 685)

THIS OLE HOUSE Jimmy Dean (Columbia 42738)

ANDY WILLIAMS (5 PACK) (Columbia JM-5)

CIGARETTES AND COFFEE BLUES
Marty Robbins (Columbia 42701)

HAPPY BEAT (5 PACK)
Ray Conniff (Columbia JM-9)

BABY COME HOME TO ME/ ROSES AND ORCHIDS Burl Ives (Decca 31479)

MISERLOU Dick Dale (Del-Tone 5019)

THE ROSY DANCE
Johnny Thunder (Diamond 132)

ONE AMONG THE MANY Ned Miller (Fabor 116)

BURNING DESIRE Wade Ray (Fabor 115)

STRIPPER SUGAR BLUES

DO IT—RAT NOW Bill Black's Combo (Hi 2064)

RUSTY WARREN SINGS (Jubilee EP-45-2049)

KNOCKERS UP (EP) Rusty Warren (Jubilee JMG 2029)

DIANE Joe Harnell (Kapp 521)

INSULT TO INJURY
Timi Yuro (Liberty 55552)

THERE'S NO SUCH THING AS LOVE/ SHE'S JUST ANOTHER GIRL Anthony Newley (London 5201)

HAMBONE Red 5aunders (Okeh 7166)

YOU CAN'T SIT DOWN Dovells (Parkway 867)

ISLAND OF DREAMS 5pringfields (Philips 40099)

SHE'LL NEVER, NEVER LOVE YOU

(LIKE I DO) Teresa Brewer (Philips 40095) GOING THROUGH THE MOTIONS
Keely 5mith (Reprise 20149)

REMEMBER DIANA Paul Anka (RCA Victor 8170)

ANOTHER SATURDAY NIGHT
5am Cooke (RCA Victor)

I'M MOVIN' ON Matt Lucas (5mash)

HARD HEAD Louis Jordan (Tangerine 930)

EL WATUSI Ray Baretto (Tico 419)

ONE BOY TOO LATE Mike Clifford (UA 588)

THEME FROM LAWRENCE OF ARABIA Ferrante & Teicher (UA 563)

JUST GOT SOME Willie Mabon (USA 735)

SHY GIRL/LAST LEAF Cascades (Valiant 6028)

BILL BAILEY Ella Fitzgerald (Verve 10288)

NEW ADDITIONS to TOP 100

59—LOSING YOU

Brenda Lee (Decca 31478)

REV. MR. BLACK
Kingston Trio (Capitol 4951)

TAKE THESE CHAINS FROM MY HEART Ray Charles (ABC Paramount 10435)

THE LOVE OF MY MAN
Theola Kilgore (5erock 2004)

-BONY MARONIE Appalachians (ABC Paramount 10419)

-HOT PASTRAMI Dartells (Dot 16453)

-COME AND GET THESE MEMORIES Martha & Vandellas (Gordy 7014)

-CALL ME IRRESPONSIBLE Frank 5inatra (Reprice 116) Jack Jones (Kapp 516)

-PUSHOVER Etta James (Argo 5437)

97—ANN-MARIE Belmonts (Sabina 509)

99—WHAT A GUY Raindrops (Jubilee 5444) 100-DON'T LET HER BE YOUR

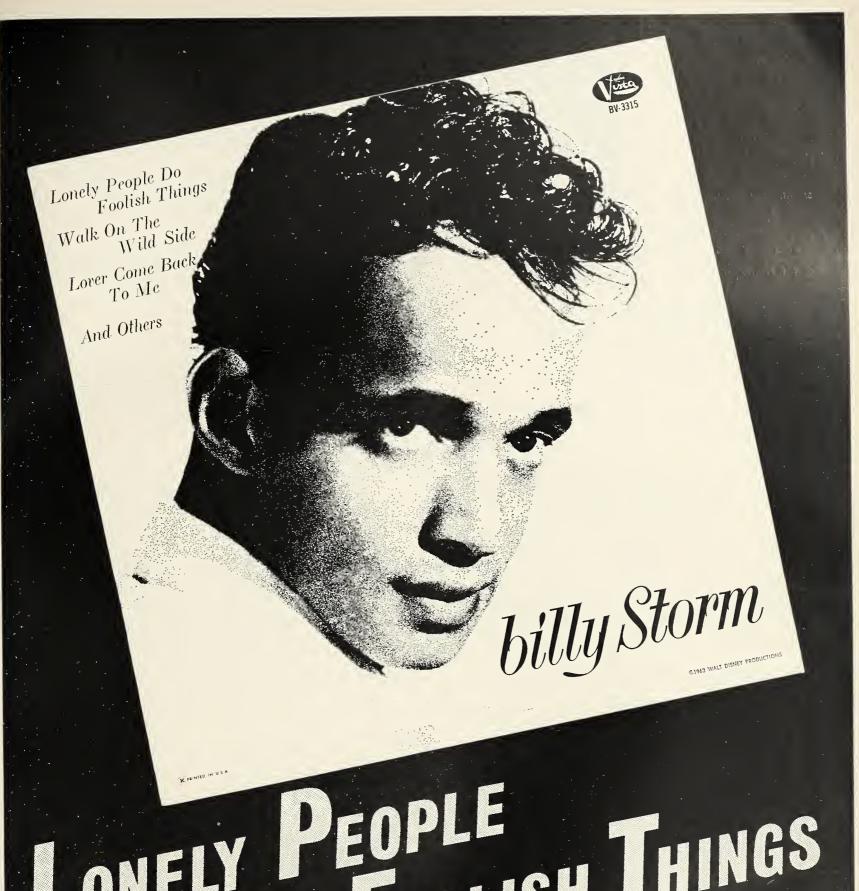
BABY Contours (Gordy 7016)

100—STILL Bill Anderson (Decca 31458)

AIMED AT OPS

I'll Never Smile Again/Thanks For The Memory—Platters—Mercury 30109 Lonesome, That's All/A Perfect Day—David Carroll & Franklyn Mac Cormack— Mercury 30108

Battle Hymn Of Republic & Dixie (Pts. 1 & 2)—Dick Contino—Mercury 30110



ONELY PEOPLE Do Foolish Things IS INCLUDED IN BILLY STORM'S LP

BV 3315 and STEREO 3315 ON



SPRING IS HERE AND SO IS...

JUNIOR PARKER

WITH

IF YOU DON'T LOVE ME **DUKE 364**

BUDDY ACE WITH

SHE WILL LOVE

DUKE 361

SMASH! SMASH! SMASH!

JOE HINTON

YOU KNOW IT AIN'T RIGHT

BACKBEAT 357

THE PHENOMENAL!

JAMES DAVIS

I'M GONNA TELL IT ON YOU

DUKE 359

IT'S JUST SO GREAT!

WHY NOT GIVE ME A CHANCE JACKIE VERDELL

PEACOCK 1921

HERE ARE THE WORLD'S GREATEST SPIRITUALS...

TURN YOUR RADIO ON

B/W

LAST MILE OF THE WAY

REV. JULIUS CHEEKS PEACOCK 1875

WELL! WELL! WELL!

B/W

HE WILL FIGHT YOUR BATTLES

BERTHA ROBINSON PEACOCK 1863

PRAYER WHEEL

DON'T STOP PRAYING

CHICAGO GOSPEL CAVALIERS
PEACOCK 1874

WHY DO MEN TREAT THE LORD LIKE THEY DO?

THE LAST MILE GOSPEL CONSOLATORS

DUKE/PEACOCK RECORDS 2809 Erastus, Houston 26, Texas

IT'S HERE!

Birdlegs & Pauline

VeeJay 510



1449 S. MICHIGAN AVE CHICAGO 16, ILL.

THE WORLD OF MUSIC IS AT YOUR FINGERTIPS IN THE ANNUAL CASH BOX DIRECTORY

Here For Copa Date



NEW YORK-Brenda Lee is shown being greeted on her arrival from a five-week singing tour of Europe by Leonard Schneider, executive veep of Decca Records, at Idelwild Airport. The lark, who is currently riding the charts with "Losing You," is in New York for her Copacabana debut on

Wrather Corp. Buys Frisco Musak Franchise

HOLLYWOOD—Beverly Hills, Calif.: HOLLYWOOD—Beverly Hills, Calif.: Wrather Corporation has announced it has purchased the San Francisco Muzak franchise from Muzart Company, Inc., which hereafter will be operated by Muzak Corporation, New York based wholly-owned subsidiary of Wrather Corporation.

Charles C. Cowley, president of Muzak, the largest supplier of programmed background music to commercial and industrial establishments in the U.S. and abroad, said that the acquisition was made because of the

acquisition was made because of the "dramatic growth potential of the San Francisco market area and management's desire to be represented on the West Coast by a companyowned office."

Muzak, which also operates directly in the New York area and has over 250 franchised distributors throughout the United States and several foreign countries, began operations over 27 years ago and supplies background music to offices, factories, hotels, restaurants, trains, airplanes and oceanliners, generally through independent franchise holders. The company conducts national business development programs and works with its franchise holders locally, furnishing them with equipment, programming, sales promotion material, and advice with respect to techniques and methods of operation.

Wrather Corporation also owns Disneyland Hotel; television and mo-"Lassie" and "The Lone Ranger;"
Stephens Marine, Inc., custom yacht builders of Stockton, California; and approximately 50% of The A. C. Gilbert Company, toy manufacturers of New Haven, Conn.

Lester Sims Plans Return To Music Biz

NEW YORK-Lester Sims, absent from the disk scene for about a year since leaving his post at Bourne Music to enter the brokerage business, plans to return to music & disk activities. Although he has been discussing possible opportunities in this area, he told Cash Box, he has not finalized any moves. Sims was general professional manager of Bourne for five years, coming to the pubbery after a 15-year stint with Miller Music in the same capacity.



SURE SHOTS

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are already beginning to sell in quantity or else give every indication of doing so.

"KILLER JOE" ROCKY FELLERS Scepter 1246

"LOSING YOU" BRENDA LEE

"REV. MR. BLACK" Kingston Trio Capitol 4951

AMC Report: 34 Million Americans Are Amateur Musicans

CHICAGO—Musical America on an amateur level continues to show great

As of Dec. 31, 1962, the American As of Dec. 31, 1902, the American Music Conference has just reported, there were 34 million amateur musicians in the U.S., compared with 19 million in 1950. In 1950, one of every 7.9 Americans played a musical instrument and/or received instrumental instruction; in 1962, the ratio was

strument and/or received instrumental instruction; in 1962, the ratio was one of every 5.5.

The popular instrument by far among amateurs is the piano, with 21.5 million playing the instrument last year. Second best is the guitar, with 5.3 million devotees. 1962 Retail sales of new musical instruments, musical accessories and sheet music, not including phonos, disks or other products that reproduce music rather than being used to make music, products that reproduce music rather than being used to make music, amounted to \$630 million, compared to \$85 million in 1940. The AMC says that the '62 figure surpassed the combined dollar volumes of all spectator sports, still and movie cameras, comic books and playing cards.

The AMC estimates that more than 10.5 million schoolage volungsters.

10.5 million school-age youngsters are now playing musical instruments

or receiveng instrumental instruction in public and parochial schools and from private teachers. There were only 2.5 million music-making youngsters in 1947. The number of adult music makers has accepted from 16 million in 1947 to 22 million in 1969. million in 1947 to 23 million in 1962,

An amateur musician is defined by the AMC as someone who plays a musical instrument six or more times a year, either in private or with organized music groups, or someone who is receiving instrumental instruction of some type.

Delta Record Distrib Has New Quarters

ALBANY—Robert Devere, prexy of Delta Record Distributors Inc., has announced that the firm has had to move its operation larger quarters as a result of the firm's growth over the past three years. The distrib is now located at 1260 Broadway, Albany

Meetin' The Fans



PHOENIX-The Four Seasons, who are currently riding the Top 100 with "Walk Like A Man" and the LP charts with "Big Girls Don't Cry" on Vee Jay, are shown above during their recent two-niter in Phoenix at the A'Beau record shop autographing albums for their fans. The shop is owned by Bob Demain of Demain Record Sales, the local Vee Jay distributor. The group's new single released last week is tagged "Soon (I'll Be Home Again)."

THIS IS AN ADVERTISEMENT!

The Right Side

"STRUTTIN' WITH MARIA"

Herb Alpert's Tijuana Brass

A & M #706

"YOU LEFT ME HERE TO CRY"

Terry Stafford

The Right Time

"SUCH A GOOD NIGHT FOR DREAMING"

The Kenjolairs
A & M #708

"I'M JUST A COUNTRY BOY"

George McCurn

The Right Deal

COMING • APRIL 15— GREAT ARTIST • GREAT LP

"COUNTRY BOY GOES TO TOWN"

George McCurn

A & M LP102

Dealers—Please ask your A & M Distributor about the fantastic deal on the above LP . . . It will give us time to think up one.



swings with singles

JACK McDUFF

NEAPOLITAN NIGHTS / MAMA

WILLIS JACKSON

'NOTHER

SONNY STITT & JACK McDUFF

Breaking Out

FRANK WESS 45-247

MOITO MATO GROSSO

GENE AMMONS 45-245

From LP "BAD BOSSA NOVA" DJ's Write For Somple Copies

BLUESVILLE

LIGHTNIN' HOPKINS

45-821

Breaking Out In Mojor Morkets

LIGHTNIN' HOPKINS 45-822

R&B Jockeys Write For Somple Copies Contoct Local Prestige Distributor
Or Write:

PRESTIGE RECORDS, INC. 203 So. Washington Ave., Bergenfield, N. J. DION

RUBY BABY Tiger Music, Ine. I GOT A WOMAN RICK NELSON Progressive Music PEACE IN THE VALLEY HARRY SIMEONE CHOIR JUST ABOUT TIME TIMI YURO HIII & Range Songs, Inc. THEY REMIND ME TOO MUCH OF YOU ELVIS PRESLEY Gladys Music, Inc. THEM TERRIBLE BOOTS THE ORLONS CAMEO COLUMBIA Gladys Musle, Inc. THEM TERRIBLE BOOTS THE ORLONS THE ORLONS CRYING IN THE CHAPEL LITTLE RICHARD ATLANTIC Valley Publishers, Inc. LET THE MUSIC PLAY THE DRIFTERS GOSES & ORCHIDS BURL IVES Brenner Music, Inc. WORLD OF LONELY PEOPLE JIMMY JUSTICE ROSS JUNGNICKEI. Inc. YOU NEVER MISS YOUR WATER (Till The Well Runs Dry) ESTHER PHILLIPS & AL DOWNING LENOX HIII & Range Songs, Inc. THE ABERBACH GROUP

1650 BROADWAY

1619 Broadway, New York, N. Y.

Cor. 51st Street, N. Y.

The Best Known Address in the **Entertainment World**

PLaza 7-4400

"HEART" KENNY CHANDLER

LAURIE 3158

HITS FROM

SING WE NOW THE SONGS OF FAITH PEACE IN THE VALLEY single Fox-400

HARRY SIMEONE CHORALE

TENDER IS THE NIGHT (ACADEMY AWARD NOMINEE)

GOGI GRANT

THE LONGEST DAY (DIXIE) MORTY JAY

1721 Broadway New York 19, N.Y.

NELLIE LUTCHER'S BACK

AND MELIC'S GOT HER

with

"HEART OF A CLOWN"

Melic #4131

Melic Records 1607 El Centro Hollywood, Colif.

Liberty Fetes New New York Branch











NEW YORK-Liberty Records recently held a bash here which officially opened their new Gotham distributorship. The affair was held at Toots Shor's and was attended by a stand-out crowd of New York's music colony, along with the label's executives and artists. Standing (left to right) in the top pic are Si Zentner, Gene McDaniels, Liberty prexy Al Bennett, Nancy Ames, Jan of Jan and Dean, and Lester Avnet. Pictured in the second photo are Jan, Nancy Ames and Bobby Vee. Shown (left to right) in the third shot are Dick Glasser, head of the firm's publishing operation, Jerry Thomas, Liberty's international exec, Nancy Ames, Martin Denny, Bernie Block, head of the new distributorship, and Don Blocker, assistant to Al Bennett. Standing in the fourth pic are Gene McDaniels, Nancy Ames, Al Bennett, Molly Bee, Bernie Block, Eddie Heywood and Si Zentner. Posing in the bottom photo are Martin Denny, Bernie Block, Tom LiPuma, branch promo man, Tim Lane, Albany sales, and Joe Zeleski, eastern sales.

Cash Box

TOP 50 IN **R&B LOCATIONS**

***********	Pos. Last W	
1	HE'S SO FINE Chiffons (Laurie 3152)	1
2	SOUTH STREET Orlons (Cameo 243)	3
3	BABY WORKOUT Jackie Wilson (Brunswick 55239)	4
4	OUR DAY WILL COME	2
5	Ruby & Romantics (Kapp 501) I GOT WHAT I WANTED	6
	Brook Benton (Mercury 72099) TELL HIM I'M NOT HOME	5
6	Chuck Jackson (Wand 132)	Ī
7	DON'T SAY NOTHING BAD ABOUT MY BABY Cookies (Dimension 1008)	12
8	LET'S LIMBO SOME MORE	9
9	Chubby Checker (Parkway 862) DO THE BIRD	11
	Dee Dee Sharp (Cameo 244) WATERMELON MAN	18
10	Mongo Santamaria (Battle 45909) FOOLISH LITTLE GIRL	23
II	Shirelles (Scepter 1248)	
12	TWENTY MILES Chubby Checker (Parkway 862)	13
13	ON BROADWAY Drifters (Atlantic 2182)	15
14	DON'T SET ME FREE Ray Charles (ABC-Paramount 10405)	7
15	HOW CAN I FORGET Jimmy Holiday (Everest 2022)	16
10	Ben E. King (Atco 6256) THIS EMPTY PLACE	19
16	Dionne Wawick (Scepter 1247)	
17	PIPELINE Chantays (Dot 16440)	37
18	CAST YOUR FATE TO THE WIND Vince Guaraldi (Fantasy 563)	22
19	LAUGHTNG BOY Mary Wells (Motown 1039)	8
20	WALK LIKE A MAN 4 Seasons (VeeJay 485)	10
21	LOCKIN' UP MY HEART Marvelettes (Tamla 54077)	24
22	WHAT ARE BOYS MADE OF	28
23	Purcells (ABC Paramount 10401) WHY DO LOVERS BREAK EACH OTHER'S HEART	
43	OTHER'S HEART Bob B. Soxx & Blue Jeans (Phillies 110)
24	HITCH HIKE Marvin Gaye (Tamla 54075)	17
25	ALL OVER THE WORLD Nat "King" Cole (Capitol 4919)	20
26	SANDY	32
27	Dion (Laurie 3153) LET'S TURKEY TROT	21
	Little Eva (Dimension 1006) THAT'S HOW HEARTACHES ARE	
28	MADE Baby Washington (Sue 783)	35
29	THE LOVE OF MY MAN Theola Kilgore (Serock 2004)	38
30	ASK ME	30
31	Maxine Brown (Wand 135) TODAY I MET THE BOY I'M	
JI	GONNA MARRY Darlene Love (Philles 111)	41
32	YOU'VE REALLY GOT A HOLD ON ME	25
22	Miracles (Tamla 54073) THE BIRD'S THE WORD	41
33	Rivingtons (Liberty 55528)	
34	SEND ME SOME LOVIN' Sam Cooke (RCA Victor 8129)	20
35	TAKE THESE CHAINS FROM MY HEART	-
20	Ray Charles (ABC Paramount 10435) MEMORY LANE	4
36	Hippies (Parkway 863) MAMA DIDN'T LIE	2
37	Jan Bradley (Chess 1845)	
38	RAINBOW Gene Chandler (Vee Jay 468)	4
39	NEVER Earls (Old Town 1113)	4
40	Jimmy Soul (SPQR 3305)	4
41	WHAT WILL MY MARY SAY	31
42	Johnny Mathis (Columbia 42666) HE'S GOT THE POWER	3:
	Exciters (United Artists 572) COME AND GET THESE MEMORIES	
43	Martha & Vandellas (Gordy 7014)	
44	WILD WEEKEND Rockin' Rebels (Swan 4125)	3
45	DON'T LET HER FE YOUR BABY Contours (Gordy 7016)	-
46	THAT'S THE WAY LOVE IS Bobby Bland (Duke 360)	2
47	PUSHOVER	_
	Etta James (Argo 5437) J'M EVIL	49
48	Lightnin' Slim (Excello 228) THE DOG	36
49	Rufus Thomas (Stax 130)	
50	HEY PAULA Paul & Paula (Phillips 40084)	39

ALBUM PLANS

Deals, discounts and programs being offered to dealers and distributors by record manufacturers.

ATLANTIC & ATCO

On Ray Charles & Bobby Darin LP's: 1 free album with each 2 purchased, with 30-60-90 days deferred billing to qualifying dealers. 15% discount on all other LP's. Expires: April 30.

ARGO, CHESS, CHECKER

20% free merchandise deal. Expires: April 30.

CAPITOL

"Greenback Dollar Days"—Consumers get any Kingston Trio album for \$1 if they buy another at the regular price. Dealers get one LP for 62¢ for each one purchased at the regular price. Deferred billing. Expires: April 30; dealers also get 2 free LP's for every 10 they purchase on Dickie Dale's "Surfers' Choice" LP. Deal applies only to initial orders; on the label's 'Capitol'-of-the-world series' German-Austrian catalog, dealers get 1 free LP for every 2 purchased at the regular price.

COLPIX

"Sing Along with Jack Plan"-Special deal when purchasing 7 albums in plan. Expires: May 10.

DECCA-CORAL

Special dealer incentive plans on labels' dance LP line. Contact local distrib for details. Expires: April 30.

DOT "Billy Vaughn Month"-15% discount on all Vaughn LP's; 30-60-90 dated billing. Expires April 15.

15% discount on 11 new LP's & 37 specially selected catalog items. Program will run for an indefinite period.

FIRE/FURY

All labels marketed by the firm are available on a buy-5-get-1-free basis. No expiration date has been set.

HORIZON

2 free LP's with the purchase of 10. Offer covers 10 LP's released in Aug. & Sept. No termination date.

LIBERTY

"Follow the Sales Leader": 15% discount take off the face of the invoice on all dealer orders of Liberty & Dolton product; 100% exchange privilege, with merchandise exchangeable after July 1, 1963; payments: ½ April 10, ½ May 10.

MERCURY

Consumers can buy 1 PPS album for \$1 if they buy another at the regular price, Dealers can buy 1 LP for 62¢ if they buy another at the regular price. Expires: May 14.

NASHBORO

Buy-7-get-1-free on entire catalog including new LP's. 100% exchangeable. No expiration date has been set.

NEW JAZZ

15% discount on all LP's. Expires: May 1.

ORIGINAL SOUND

Catalog available on a buy-10-get-1-free basis. No expiration date set.

PHILIPS

10% discount on catalog. Expires: April 15.

PRESTIGE

15% discount on 10 of the label's top-selling LP's; 10% discount on rest of catalog. Expires: May 31. New Lightnin' Hopkins LP on Bluesville at a 15% discount. Deal ends April 30.

REQUEST

LP catalog available on a buy-10-get-2-free basis. Described as a limited-time offer.

SELECT

15% discount on "Who Stole the Keeshka?" LP by the Matys Bros. Described as limited time offer.

SONODOR

A buy-5-get-1-free offer on four LP's by the Orchestra Del Orc. Described as a limited-time-only deal.

STARDAY

"The Music Industry Salutes Cowboy Copas": Dealers get 2-free-on-10 on all LP's and EP's by the late performer. Expires: May 31.

TOP 100 ARTISTS

(See Top 100 titles and labels)

Anderson, Bill	
Beach Boys 3. Beecher, Johnny Belmonts Sennett, Tony Benton, Brook Bland, Bobby Bradley, Jan Brown, Maxine	5, 100 . 96 . 97 . 18 23, 76 . 62 . 52 . 98
Cascades Chamberlain, Richard Chandler, Gene Chondler, Kenny Chantays Charles, Ray Checker, Chubby Chiffons Christie, Lou Contours Cookies Cookies Cole, Nat "King" Cymbal, Johnny	16 26 75 15 51, 78 32, 39 1 54 100 14 45
Darin, Bobby Dartells Davis, Skeeter Dick & Deedee Dion Drifters Duprees	20 89 40 28, 31 33
Earls	
Francis, Connie	
Gilreath, James Gorme, Eydie Guaraldi, Vince	65 22 44
Harris, Rolf	47 80 57
Jackson, Chuck Jan & Dean James, Etta Jones, Jack	
King, Ben E	57 86
Lawrence, Steve Lee, Dickey Lee, Brenda Little Eva Little Peggy March Love, Darlene Lymon, Arthur	19 91 59 63 6
Mancini, Henry Martha & Vandellas Marvelettes Mathis, Johnny Martino, Al Miracles	29 90 56 49 74
Nelson, Rick	53, 67 79
Orbison, Ray	3
Paul & Paula Percells Peter, Paul & Mary Peterson, Paul Pitney, Gene Presley, Elvis Pursell, Bill	8 69 27
Raindrops Randolph, Boots Rebels Rip Chords Rivingtons Rocky Fellers Rooftop Singers Ruby & Romantics Russo, Charlie	77
Santomaria, Mongo Sharp, Dee Dee Shepherd Sisters Shirelles Sinatra, Frank Soul, Jimmy Soxx, Bob B. Stevens, Ray	25 12 81 42 94 41
Tillotson, Johnny	
Vee, Bobby	
Warwick, Dionne Washington, Baby Wells, Mary Williams, Andy Wilson, Jackie	92 84 48 2, 29 7

retailers who have requested such a list to help them locate hot singles when consumers ask for them by artist name.



A sure-fire seller across the nation— PAUL PETERSEN'S



CP 442

SCP 442

...and don't overlook his great, chartered single, AMY (CP 676)



A Division of Columbia Pictures, Corp.

711 FIFTH AV., N. Y.

DEALERS: BUY 10 GET 1 FREE!



Dooto's Current RED HOT HITS!









DTL 831 "MAKTIN KING AT ZION HILL"

Sizzling Single! "I FOUND SOMEONE" The Crusaders #472

DOOTO RECORDS 9512 So. Central Ave., L.A. 2, Calif. **********************

Early Advertising

Copy

Deadline

For APRIL 20th ISSUE DUE TO GOOD FRIDAY

All copy must arrive in New York offices no later than Wednesday, April 10th.



1780 Broadway

New York 19, N.Y.

JUdson 6-2640

Wilson Gets Gold LP For "Man"



BURBANK—Meredith Wilson, composer of "The Music Man," recently received a gold LP for \$1,000,000 sales of the original Warners Brothers Records soundtrack of the flick. Presenting the disk was WB Records prexy Mike Maitland (right). The award presentation took place in Maitland's office at the label's home offices in Burbank.

Pincus-Gil Firms Grab Foreign Hits For U.S.

NEW YORK—George Pincus has announced the acquisition of a series announced the acquisition of a series of foreign tunes for distribution in this country by the Pincus-Gil firms. Tunes picked up in France are "Tous Les Garcons Et Les Filles," "Two Bodies on the Beach," "Flip Flop" and "Bostic."

and "Bostic."
From England the firm acquired
"Manana Pasada Manana" by Acker
Bilk, Karl Denver's "Dry Tears," the
theme song from "Vice and Virtue,"
"Boot Hill," "Bring on the Girls"
and Kenny Baker's "Moon Dust."
Pincus also picked up the American
rights to the German tune "The
Happy Cowboy."

Another "Other Side" Tale

NEW YORK—20th Fox Records recently re-released Gogi Grant's reading of "Tender is the Night" in order to take advantage of the tune's standing as an Academy Award nominee, but, the disk business being what it is, the label is getting reaction to the flip portion, "Magic Music." According to Bennie Ross of Consolidated Music (ASCAP), publisher of the tune, the side is getting strong airplay, and the diskery is now gearing promo efforts in its behalf. Lark, now under contract to Dick Pierce's Charter label, cut both ends in Hollywood a little more than a year ago. NEW YORK-20th Fox Records re-

To Africa For "Boys"



NEW YORK-Connie Francis recent-NEW YORK—Connie Francis recently left Gotham for personal appearances in key cities in South Africa to publicize her current chart-riding MGM single and LP of "Follow The Boys" as well as her MGM flick of the same name. On hand to wish the lark-thespian bon voyage were MGM executives Gene Moretti and Sol

Off To Fast Sales Start, New Burke Single In For Big Promo Push By Atlantic

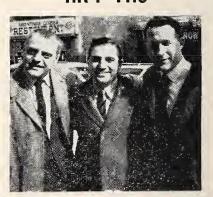
NEW YORK — Reporting sales of 100,000 in the first 10 days, Atlantic Records is going all-out to put over its new Solomon Burke reading of "If You Need Me." To expand this initial sales splurge even further, Bob Kornheiser, sales head, and Jack Fine, promo topper, have been working closely with distribs and deejays. Full-page ads in all trade papers have also been set. The tune has been purchased for Atlantic's publishing affiliate. Cotillion Music. according to ate, Cotillion Music, according to Jerry Wexler, the label's exec veep.

Coltrane Atlantic LP Wins French Prize

NEW YORK—Atlantic's LP "My Favorite Things" by John Coltrane has been voted the winner of Le Grand Prix 1962 in a poll taken by the French publication, Jazz Maga-

Five other of the label's LP's scored Five other of the label's LP's scored highly in the contest which judged more than fifty jazz albums. Others were "Ole!" also by Coltrane, "Ray Charles Sings & Plays the Blues," "The Modern Jazz Quartet in Europe," "After Hours" by Ray Charles, and "Oh Yeah!" by Charlie Mingus.

Int'l Trio



NEW YORK-New York publisher Ivan Mogull recently played host to two of his international representatives who were in the U.S. for the first time. Standing (left to right) in the above pic are Stig Anderson, who represents Mogull's Scandinavian operation, Mogull, and Dov Zeria of Haifa who represents the Gotham pubbery in Israel.



LOOKING AHEAD

A compilation, in order of strength, of up and coming records showing signs of breaking into The Cash Box Top 100. List is compiled from retail outlets.

- EL WATUSI Ray Baretto (Tico 419)
- SHY GIRL/LAST LEAF Cascades (Valient 6028)
- THE FOOL Jamie Coe (Bigtop 3139)
- THE BOUNCE Olympics (Tri-Disc 106)
- ETERNALLY Chantells (Ludix 101)
- HAMBONE Red Saunders (Okeh 7166)
- MOTHER, PLEASE Jo Ann Campbell (Cameo 249)
- STING RAY Routers (Warner Bros. 5349)
- RONNIE, CALL ME WHEN YOU GET A CHANCE 5helley Fabares (Colpix 682)
- ANOTHER SATURDAY NIGHT 5am Cooke (RCA Victor 8164)
- TWO KIND OF TEARDROPS
 Del 5hannon (Bigtop 3143)
- ONE AMONG THE MANY Ned Miller (Fabor 116)

- SEAGREEN Vice-Roys (Bethlehem 3045)
- WHATEVER YOU WANT Jerry Butlar (YeeJay 486)
- YOU SHOULD HAVE BEEN THERE
 Fleetwoods (Dolton 74)
- NANCY'S MINUET Everly Bros. (Warner Bros. 5346)
- THEY SHOULD HAVE GIVEN
- DO IT—RAT NOW
 Bill Black's Combo (Hi 2064)
- REMEMBER DIANA Paul Anka (RCA Victor 8170)
- DIANE Joe Harnell (Kapp 521)
- TURN BACK Jerry Jackson (Kapp 511) 21
- BLUE Jack Reno (Fonograf 1234)
- SKIP TO M'LIMBO Ventures (Dolton 68)
- PLAY THOSE OLDIES, MR. D. J. Anthony & 5ophmores (Mercury 72103)
- BILL BAILEY Ella Fitzgerald (Verve 10288)

- ISLAND OF DREAMS Springfields (Philips 40099)
- INSULT TO INJURY Timi Yuro (Liberty 55552)
- BABY, COME HOME TO ME Burl Ives (Decca 31479)
- SHE'S NEW TO YOU Molly Bee (Liberty 55543)
- SANDRA Volumes (Jubilee 5446)
- HE'S SO HEAVENLY Brenda Lee (Decca 31478)
- ARABIA Delcos (Showcase 2501)
- HELLO STRANGER Barbara Lewis (Atlantic 2184)
- IF YOU NEED ME
- LITTLE BIRD Pete Jolly Trio (Ava 116)
- GRAVY WALTZ Steve Allen (Dot 16457)
- MY LITTLE GIRL Crickets (Liberty 55540)

- THIS OLE HOUSE Jimmy Dean (Columbia 42738) 38
- GOT YOU ON MY MIND Cookie & Cupcakes (Chess 1848)
- ONE BOY TOO LATE
 Mike Clifford (United Artists 588)
- CRY ON MY SHOULDER Johnny Crawford (Del-Fi 4203)
- TAKE THESE ARMS OF MINE Otis Redding (Volt 103)
- ON THE TRAIL Roger Williams (Kapp 522)
- I CAN TAKE A HINT Miracles (Tamla 54078)
- WHERE ARE YOU GOING, LITTLE BOY Zip & Zippers (Pageant 607)
- DON'T LET ME CROSS OVER Carl Butler (Columbia 2002)
- YOU CAN'T SIT DOWN Dovells (Parkway 867)
- PATTY BABY Freddy Cannon (5wan 4139)
- THE DOG Rufus Thomas (5tax 130)
- THE BIRD Dutones (Columbia 42657)



The Hottest ONE-TWO Punch On Records Today!

2

CONTRACTOR CONTRACTOR



FREDDY CANNON ROCKIN' REBELS

BOUNCES BACK BIG

PATTY BABY

BETTY JEAN

S-4139

SWAN N.W. Corner 8th & Fitzwater Sts. Phila., Pa. MA 7-1500 Phila., Pa. MA 7-1500

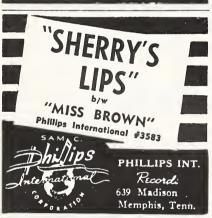
DO IT AGAIN WITH

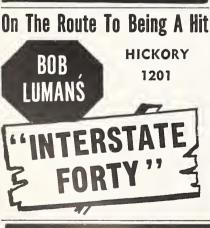
ROCKIN CRICKETS

A Chart Maker And Climbing! Features The New Hit Single

ROCKIN' CRICKETS







Debbie's LP In Great Shape





CHICAGO—Debbie Drake displays one of her popular assets-her Epic album while retailers Al May (left) and Frank Irwin of Chicago's Krock and Brebtano look on approvingly. Occasion was Debbie's personal appearance at the store to publicize her LP as well as her book, published by Prentice Hall. The bottom pic is a publicity still, a blowup, displayed throughout the shop to create excitement for the album.

> Picking Up Speed! **Bobby Curtis'** "WHAT IF I

(Scaop by leading Trade Magazine) D.J. write:

> **CAPA** Records 803-R Gov't St. Mobile, Ala.



Jamie / Guyden DISTRIBUTING CORP. Philadelphia 23, Pa.

Smash Follow-Up to WIGGLE WOBBLE GARBAGE LES COOPER (& His Soul Rockers) **EVERLAST 5023** RINKY DINKS ENJOY 1010 DJ's Write For Sample Copies **ENJOY-EVERLAST RECORDS**

Harry Akst Dies

HOLLYWOOD—Harry Akst, musician-cleffer and longtime accompanist for Al Jolson and later for Eddie Fisher, died at his Hollywood home on Sunday, Mar. 31. Akst, who was 68 years old, accompanied Jolson during his last public performances, a 42 show, 16-day tour for GI's stationed in Korea & Japan in 1950. A month later, Akst & Jolson were playing gin rummy in San Francisco when Jolson suffered a heart attack and died. Surviving Akst are his widow, two daughters and a sister.

Max De Rieux Decca Paris, Dies

PARIS—The French entertainment world was deeply shocked at the recent death of Max De Rieux, the well known artistic director for Decca Disques in Paris. He will also be remembered for his numerous activities as a producer for the Opera and leading Theatres of Paris.

De Rieux was killed in a recent car accident on the Cote d'Azur. His wife, a top executive with Decca and RCA in Paris, is also an important and well known figure on the French record scene.

record scene.

New Jazz LP Discount: 4 New Albums Included

NEW YORK—New Jazz Records, an affiliate of the Prestige label, is offering a 15% discount on its entire catalog. Deal, which runs through May 1, also includes the following new releases: "Kenny Burrell with John Coltrane," "Good Old Zoot," Zoot Sims, "Sounds of Africa," Ahmed Abdul-Malik, "To My Queen," Waly Dickerson, and "The Big Ones," Tony Poindexter.

Two Stations Buy Dick Clark Package

NEW YORK—Two more radio stations, WKIX, Raleigh and WKYE, Bristol, Va., have become the 25th and 26th stations to purchase the two-hour daily Dick Clark deejay show produced by Mars Broadcasting Inc., of Stamford, Conn.

These last two sales of the Clark package have brought the total sales figure to almost a quarter of a million dollars. Stan Kaplan, exec vice-pres. of Mars, said that committed but unsigned stations would up the total to

signed stations would up the total to an expected one-half million during

the spring.
Clark's daily deejay show is a taped program but has a "live" sound created by Mars dubbing and recording techniques.

Dreamin' In Canada



EDMONTON—Roy Orbison, who is currently riding the charts with "In Dreams" on Monument was recently brought into Edmonton for a show by the local radio station, CHED. Standing to the left of the chanter in the above photo is CHED deejay Jolly David B.

Southard Exits Columbia



NEW YORK—Paul Southard (left) recently retired from his longtime post as Columbia Records exec branch manager in the New York-New Jer sey area. A committee of local retailers including Jack Grossman (right) feted Southand with an affair at the Hotel Pierre. In the above pierre. Grossman is shown giving Southard a plaque in recognition for his out standing service to the record in dustry.

New Sessions Set For Darin, Lettermen, Beach Boys

HOLLYWOOD—Three top attraction at Capitol Records are heading for new sessions at the Capitol Tower Darin is set to cut this week (8) while the Lettermen and the Beach Boys will enter the studios on April 15 and 22, respectively.

S-B's Viola Back After Vacation, Sets Auditions

NEW YORK—Emil La Viola, newly named general manager of Shapir Bernstein & veep of the pubbery's strong BMI affiliate, Painted Desert is back at his desk following a two week vacation in Florida. La Viola said he was ready to audition al writers, talents, producers of masters etc., from the New York area as wel as the west coast and south.

Ernie Farrell Forms Indie Promo Firm

NEW YORK—Ernie Farrell, veroromo man, most recently with the Reprise label, has formed his own indie promo firm in Hollywood covering the Los Angeles, San Francisc and Seattle areas. His initial accounts include the Roulette, A&M and Infinity labels. Besides doing work for labels, he will also represent publishers and recording artists. Farrell's operating out of 8462 Sunset Blvd.

Peter Nero To Score "Sunday In New York"

NE WYORK—RCA Victor's Peter Nero has set a deal with Seven Arts Films to write a score and play his original music for their upcoming film production of "Sunday in New York." Scheduled for April production, the flick features Jane Fonda Cliff Robertson and Rod Taylor.

In addition to scoring the film and playing the music, the pianist will also take a featured role.

Victor Inks Gordon

HOLLYWOOD—Anita Gordon, vocalist on the Tennessee Ernie Ford Show, has inked a five-year pact with RCA Victor Records. She'll cut four singles during the first six months eight during the ensueing year and 12 the following year, according to an announcement. an announcement.

13 Stereo Tapes Set For Apr. Columbia Release

NEW YORK—Columbia's stereo tape release for April includes six Masterwork tapes, five popular, the musical re-creation of "Annie Get Your Gun" and the "Sound of Genius" a special sampler. From the Stereo Wonderland of Sound, "The World's Greatest Waltzes" by Andre Kostelanetz and "Terry Snyder's World of Sound" are included. ncluded.

"Terry Snyder's World of Sound" are included.
Other artists featured in the release are Jerry Vale with "I Have But One Heart," Robert Goulet with "Two of Us" and "Sincerely Yours," "The Sound of Horowitz" playing a repertoire of Schumann, Scarlatti, Scriatin and Schubert melodies, Eugene Ormandy and the Philadelphia Orchestra with the Mormon Choir on 'This Is My Country," with pianist Philippe Entremont in Grieg and Rachmaninoff Concertos, and "The Pines of Rome" and "The Fountains of Rome" by Respighi.
Andre Watts, the young pianist, is featured with Leonard Bernstein and the New York Philharmonic playing Liszt's Concerto No. 1 in E-Flat Major, and Bruno Walter conducts the Columbia Symphony in Beethover's 8 and 9.

DDG Sets Apr. Release

NEW YORK—Deutsch Grammophon, listributed by MGM, will release three new classical disks in Apr. Included in the release are: Othmar Schoeck's "Buried Alive" with Dietrich Fischer-Dieskau and the Berlin Radio Symphony Orchestra conducted by Fritz Rieger; Schubert's "Symphony No. 2 in B Flat" and "Symphony No. 3 in D Major" by the Berlin Philharmonic with Lorin Maazel conducting; and Britten's "Young Person's Guide To The Orchestra" coupled with Prokofiev's "Peter and the Wolf" by the French National Orchestra conducted by Lorin Maazel and Alec Clunes as narrator.

Jimmy Smith To Tour

NEW YORK—Jimmy Smith, currently represented on the Top 100 and LP charts with his Blue Note single and LP, "Back At The Chicken Shack," will be on a three-month concert, jazz festival and nite spot tour Apr 10-110-120. Jun 29.

The organist will appear in the Bunny Lounge, Chicago (4/10-14), the Minor Key, Detroit (4/18-21), Atlanta, Georgia (4/22), Brown's Theater in Louisville, Ky. (5/4), Memphis, Tenn. (5/5), Village Gate in New York (5/16-6/2), on the West Coast (6/7-9), Madison Square Garden for the Daily News Jazz Festival (6/14) and in Gino's, St. Louis (6/19-29).

List Musical "Tony" Nominees

NEW YORK-Nominations for this

NEW YORK—Nominations for this year's Tony Awards—Broadway's answer to the Oscar, were announced last week. Final winners will be announced April 28 at the American Theater Wing's dinner at the Americana Hotel, this city.

On the musical stage level, the nominees are: "A Funny Thing Happened on the Way to the Forum," "Little Me," "Oliver!" and "Stop the World . . ." actor: Sid Saesar ("Little Me"), Zero Mostel ("A Funny Thing . ."), Anthony Newley ("Stop the World . . .") and Clive Revill ("Oliver!"); actress: Georgia Brown ("Oliver!"), Nanette Fabray ("Mr. President"), Sally Ann Towes "Brigadoon"), Vivien Leigh ("Tovarich"); director: George Abbott ("A Funny Thing . ."), Peter Coe ("Oliver!"). John Fearnley ("Brigadoon"), Cy Feuer and Bob Fosse ("Little Me"). The high quality of the productions done by the New York City Center in its annual revival of old musical hits is emphasized by the two nominations for "Brigadoon." which, as scheduled, ran only two weeks.

ran only two weeks.

Atco To Wax Eurovision Song Contest Grand Prix

NEW YORK-The winning tune in the Eurovision Song Contest of 1963 will be released at Atco in English by Grethe and Jorgen Ingmann. The song, "I Loved You," is coupled with "My Little Boy." The U.S. release was set through Claes Dahlgren of Metrenome Records which also grabbed the publishing rights for its BMI firm Metorion Music.

Prosen Back On Indie Prod., Pubbery Scene

NEW YORK-Sid Prosen has left his post as national promotion manager of the Dig, Flippin' and Blast labels, this city, to return to indie producingpublishing activities. Prosen said he'll be cutting three artists in the next few weeks. On the publishing end, he'll run Hometown Music (ASCAP) and Village (BMI) out of New York.

Buzz Curtis Joins Universal Distrib

PHILADELPHIA-Len Rakliff, gen. mgr. of Universal Record Distributing Corp., has announced the appointment of Buzz Curtis as promotion manager for the firm. Curtis has been active in record promotion in the Philadelphia area for many years.

Just Like Old Times



LAS VEGAS—Morris Diamond, Mercury Records national promotion manager, holds a happy reunion with friends, Martin Poll, producer of "Love Is A Ball" and Telly Savales, star in the film, at the recent gala world premiere of the movie in Vegas. Diamond and Poll, one-time song pluggers in New York, and Savales, former radio director for ABC, recalled old times while Diamond put in a 'plug 'for the label's waxing of "Love Is A Ball" recorded by Billy Eckstine and Damita Jo. Pictured at the reunion are (left to right) Poll, Diamond, Savales and Mrs. Savales.

Ava Moves To **New Exec Offices**

HOLLYWOOD—Fred Astairs's AVA Records has taken over the entire fourth floor of the Continental Bank Bldg for the diskery's exec offices which will house Astaire, prexy Jackie Mills, A&R head Tommy Wolf, national promo mgr. Jerry Johnson, top 40 A&R Al Hazen, and public relations Rosemary Edelman.

The label is currently out with two soundtrack LP's that have been nominated for academy awards, "To Kill A Mockingbird" and "Walk On The Wild Side," and a third nominee, "David and Lisa," will be out this week.

week.

C-P Not Defendent In Philly Suit

NEW YORK-A story in last week's issue concerning a nuisance suit over Cameo-Parkway's recording activities in the Broad-Locust Building in Philadelphia carried incorrect information, Cash Box has been informed. The label is not a defendant in the suit—instituted by the law firm of Beasley and Ornsteen, which operates above the label's studios in the building, but the landlord is.

Therefore, it was pointed out, there can be no restraining order against the diskery since it is not a party to the suit. Prior to the court hearing, an objection was filed on behalf of C-P to the original law suit by Beasley & Ornsteen in which the landlord and C-P were defendants, and the objection was sustained and C-P was specifically removed from the suit as a defendant.



Chartbound!

"I'LL NEVER STOP LOVING YOU"

"WHY TELL ME WHY"

BOBBI MARTIN

CORAL 62351

Overnite Smash!

YOU CAN'T SIT DOWN

P-867

THE DOVELLS

THE BIG ONES ARE ON CAMEO/PARKWAY











CHILDREN'S **EDUCATIONAL**

low--America's fastest anufacturer of instruction records ffers you nine exciting courses for hildren. Each course contains intruction book.

Addition and Subtraction Made Easy Multiplication Made Easy Spelling Made Easy (Grades 3 & 4) Spelling Made Easy (Grades 5 & 6) Spelling Made Easy (Grades 7 & 8) Children's Spanish Children's French Children's German Children's Italian

SEE YOUR CONVERSA-PHONE DISTRIBUTOR

OR WRITE TO:

CONVERSA-PHONE New York 1, N. Y.

32 W. 32 St.

ON THE CHARTS! I'M EVIL Lightnin' Slim Excello 2228

HOT NEW R&B HITS

I MADE UP MY MIND Lazy Lester

Excello 2230

I'M GONNA QUIT YOU PRETTY BABY

Silas Hogan Excello 2231

BIG NEW GOSPELS

THERE'S NO SEGREGATION IN HEAVEN b/w **BLESSED ASSURANCE Bonita Cantrell**

Nashboro 765

WHAT COULD I DO b/w DO YOU LOVE JESUS **Bright Stars**

Noshboro 768

I KNOW A MAN b/w MY ROCK Traveling Kings Noshboro 769

NASHBORO RECORD COMPANY 177 3rd Ave., N. Nashville, Tenn

Instant Smash!

Patti Labelle & The Blue Bells

"DECATOR STREET"

NT 5019

H. B. Robinson Phil., Po.

Steen Extends Interests With Holdings In Edge

NEW YORK - Cecil Steen, at the helm of the Recordwagon, Inc., the major rack-jobber setup based in Woburn, Mass., has moved into the operation of Edge, Ltd., another leading rack firm, headquartering in Washington, D.C., via his purchase of the entire holdings of Jerry Lilienfield, who exits as prexy of the firm.

Although both rack operations will be independent of each other, Steen will be closely associated with the administrative activities of Edge, Ltd. Move brings together two astute disk business minds in Steen and Ed Snyder, who moves up from treasurer and board member of the outlet to president. Steen will occupy Snyder's former post. Steen and Snyder occupied much of last week holding conferences with Edge's major suppliers, telling them of future plans.

MY HEART CAN'T TAKE IT NO MORE THE SUPREMES

MOTOWN 1040

MOTOWN RECORDS 2648 W. Grond Blvd.



Will fly to the top!
I'M GETTIN' SENTIMENTAL
OVER YOU (BOSSA NOVA) BURT FARBER

and His New Piano Sound (Felsted)

Either Side A Hit!
BROKEN DATE b/w
BROKEN DATE - BOSSA NOVA FRANK HUBBELL & HUBB-CAPS

(Topix) THE GRASSHOPPER PETE FOUNTAIN

(Coral)

MILLS MUSIC, INC.—N.Y.C.

"ANN MARIE"

The Belmonts Sabina 509

SABINA RECORDS 150 W. 55th St., N.Y.

The Hit!

JOEY DEE'S

HOT **PASTRAMI**

R-4488

ROULETTE RECORDS

Amy-Mala Handling 2 New Labels—Logo & Togo

NEW YORK—Amy-Mala Records has announced the formation of two new labels—Logo and Togo Records. The firms debut with releases by Bobby Dunn, "Please Say You're Fooling" (Logo) and King Coleman, "Down In The Basement" (Togo).

The new label operation encompasses an indie production deal with Clyde Otis' Argon Productions. Otis is responsible for the creation of many hits with such artists as Brook Benton, Timi Yuro, Dinah Washington ("What A Difference A Day Makes" and "Unforgettable"). Sarah Vaughan ("Broken Hearted Melody") and hit records with Damita Jo, Clyde

Vaughan ("Broken Hearted Melody") and hit records with Damita Jo, Clyde McPhatter and many others.

McPhatter and many others.

Most of the arranging chores will be handled by Belford C. Hendricks, also of Argon Productions, whose work is represented by Nat Cole's recordings of "Dear Lonely Hearts," "Ramblin' Rose" and "All Over The World."

Savoy Inks 2. Makes Spring LP Issue

NEW YORK—Savoy Records has inked two attractions, and has debuted 14 LP's for spring release.

New nactees are "Jack Brokenshavibist who was formerly with the now disbanded Australian Jazz Quartet and who recently formed the Concert Jazz Quartet, whose first LP has just been cut by the label's Fred Mendelsohn, and The Blendrights, a femme gospel trio from Dayton Ohio, whose first singles for the diskery. "Let Down the Ladder." is being aimed at the non market. They also have an LP issue (see below.)

The new alhums include nine Savoy

The new alhums include nine Sever entries, two from the Gospel label, and three from Regent.

Savoy nroduct includes: "Rev. Charles Watkins & The Pentagostal Mass Choir:" "The Roberta Martin Singers' "From Out of Nowhere." a "live" church program: "Learn How to Wait." The Gospel Chimes: "The Soul of James Cleveland": "The Great Golden Gospel Hits Vol. 1:" "The Blendrights:" "Bill Divon-Archia Shenn Quartet:" "The Bird Returns." Charlie Parker (newly discovered Charlie Parker (newly discovered

sides).

The Gospel dates are: "The Newberry Singers" and "Rev. Charles A. Craig & The Tabernacle Charale."

From Regent there are: "D'Artez 'Pon' Goes to the Opera:" "Leonard Sues & His Torrid Trumnet" and "Rev. Robert Lucas & The Christian Tabernacle Choir."

Herh Metz Named Sales Head Of LP Sales

NEW YORK—Harold Drayson, vice-president of L. P. Sales Corp. has an-nounced the appointment of Herb Metz as sales manager. Before ioin-ing the national distrih firm. Metz served on the sales force of Record Distributors of Miami. Prior to that he worked for Decca Distributing in both its New York and Washington branches.

Metz will work closely with Dravson in co-ordinating all sales matters for Riverside. Jazzland, Washington. Offbeat. Wonderland. Battle and other lines represented nationally by L. P.

Lanox Bows I'ts New Thrush

NEW YORK—New Lenox label pactee. Margo Treadwell, has her first singles release on the waxery. Sides are "Three's a Crowd" and "I Can't Keep Myself from Loving You." The 18-year-old performer has been in show business since she was two, when she starred on "The Children's Hour." She has done flick, TV and Broadway stints.

L.A. NARAS Forum **Tackles Overproduction**

HOLLYWOOD—The record industry's motto should be "quality up, quantity down" and manufacturers should stop their massive discount programs, 90-day credit extensions, etc. Those were two of the most frequently mentioned solutions to the problem of over-production, the topic of the forum discussion sponsored here last week (2) by the Los Angeles chapter of the National Academy of Recording Arts and Sciences (NARAS). (NARAS)

Illustrating the immensity of Illustrating the immensity of the over-production problem, Clyde Wallichs, head of Los Angeles's Music City stores, said his buyer has between 700 and 800 new LP's offered to him each month. Disk Jockey Ira Cook of KMPC, who has long kept track of the number of new releases he receives, said that the total in only three months since the first of the year is now 674 single records, 312 albums.

albums.

year is now 674 single records, 312 albums.

Los Angeles distrib Al Sherman called for elimination of the deals and special sales programs launched by labels for certain artists and catalogs. Sherman urged "more realistic sales policies on a straight 30-day (payment) basis." Retailer Wallichs sided with Sherman, saying that manufacturers should take the money they spend in discounts and special deals and put it into a hard-hitting program of consumer advertising and promotion. "Sell phonograph records to the public instead of selling dollars to dealers," Wallichs said.

Representing the artists, Stan Kenton said, "To talk of over-production is ridiculous. It's simply a case of making something that will have enough appeal to people so many of them will buy it. It's not a case of cutting down on releases, it's how to make the records better."

Columbia Records' west coast chief Irving Townsend, the man chosen to defend the major companies, admitted

Columbia Records' west coast chief Irving Townsend, the man chosen to defend the major companies, admitted the over-production problem. "We all make too many records," he said, "but you can't just stop and cut your releases in half." Townsend pointed out that record-company sales departments are charged with the responsibility of moving so many units of merchandise in order to meet their sales forecast. "We'd like to sell two million records with two artists, but if we have to have 40 artists to sell the two million, then 40 artists it will be."

Dave Pell, an independent producer. blamed most of the over-production on the majors. He cited the "personal touch" the small label can provide. "We gamble more than the majors," Pell said, "and we approach a record differently. We don't have the power and the distribution of the majors. . . all we have is the personal approach."

From the floor, music publisher Sidney Goldstein suggested attacking over-production by enforcement of that part of the Copyright Act which calls for record manufacturers to pay mechanical royalties on each record pressed rather than each record sold.

Seymour Heller summed up the feelings of many in the audience when he noted that "over-production has made a lot of fast-rising stars. And it has also made a number of hasbeens-in-a-hurry."

The panel discussion was held in Studio A of the Capitol Tower here, with songwriter Johnny Green as moderator, and Capitol Records exec producer Voyle Gilmore as chairman for the evening.

Original Sound LP Deal

HOLLYWOOD - With no expiration date set, Original Sound Records is now making its entire catalog available on a buy-10-get-1-free basis. Deal includes the upcoming vol. 5 in the label's familiar "Oldies But Goodies" series, which will be marketed April 15.



Leo Boudewijn, general label-manager of L. C. Phonogram, has handed out pieces of 35 mm. film in small round boxes to all salesmen of the company. The film is the material on which American Mercury records its "Perfect Presence Sound" albums in the "F 35 D" system. (F is Film, 35 is 35 mm. D is Depth). "I-n-f-i-n-i-t-e D-e-p-t-h" is the slogan of Mercury's new achievements in sound-recording and reproduction. Some of the advantages of recording on 35 mm. film are: no tape hiss, and no flutter. The normally priced LP's, packed in attractive albums giving full technical details, include "Strings Afire" by Clebanoff and his Orchestra. "Cugat plays Continental hits," "Guitars Galore" by George Barnes, "All the World Dances" by David Carroll's Orchestra, "Impressions of Duke Ellington" by Billy Byers' Orch. and "Spanish Fire" by Los Chavales de Espana.

The outstanding British Trio The Springfields made a personal appearance in a Dutch TV-Show. The Springfields are going Dutch once more in their new Philips recording: "Waf Woof," a comedy novelty of Dutch origin, sang partly in Dutch, partly in English by the Trio. Otto Vriezenberg of Dutch Philips said that he expects this song to become a hit in Holland. Coupling is country styled "Little by Little."

Two recent American hits are climbing fast on the Dutch charts: "Hey Paula" by Paul & Paula on Philips, and "Walk Right In!" by the Rooftop Singers, a Fontana-LP was released under the title "Walk Right In," offering a large collection of their fine songs.

Accompanied by the fabulous Quincy Jones Band, including a string-section, the great Dinah Washington recorded a very impressing album for Mercury: "I Wanna Be Loved." Among other American releases in Holland are an interesting single with hit potential: "Watermelon Mam" by the Mongo Santa-maria Band, a cross of soul jazz and mambo rhythms so to speak, on the Riverside label. And another Riverside-release in Holland, catching much attention, is the LP: "The Cannonball Adderley Sextet at the Village Vanguard" (with

Imperial-Holland, recently launching its attractive "Music for You"—12" LP-series will also take off very soon with a combined version of the U.S. musical "Guys and Dolls" and "West Side Story."

German teenage favorite Rex Gildo visited Bovema to wax Dutch versions of "Tam pico Lady" and "Maddalena."

Bovema's His Master's Voice-label this week released the initial recording of a Dutch rock 'n roll-combo from Leyden: Tony Light and the Bellboys, featuring today's hits like "Ruby Ann," and "Twisting Patricia."

Bovema's Capital-department told Cash Box that George Chakiris' 12" recording "Memories are Made of These" and The Kingston Trio's "Greenback Dollar" are real bestsellers at the moment.

Vera Lynn, still very much sought after in Holland, has another hit record on the stands: His Master's Voice released a single with "Hits of the Blitz"-highlights, containing favourite war songs like "The Washing on the Siegfried Line" and "Don't Fence Me In."

March 22, 23, Bovema's management, staff and reps assembled for a two-day conference at Holland's foremost conference-resort "De Bilderberg," in order to discuss subjects of industrial management and the planning of the new record season.

Delta's Hans I Kellerman told Cash Box about the sales results on Trio

order to discuss subjects of industrial management and the planning of the new record season.

Delta's Hans I. Kellerman told Cash Box about the sales results on Trio Venus's 'Maria Magdalena.' Newly recorded Trio Venus's version of "My Yiddishe Momme," of which expectations are high. Bobby Comstock's "Let's Stomp" and "Do You Love Me" by The Countours, both released in Holland under Delta label, are rapidly climbing the charts. Holland's popular disk lockey Fred van Amstel of commercial radio station Veronica debuted in the Delta recording studio as a pop singer. Titles: "Who Kisses Anuschka" and 'Wait A Moment." The rush-released record is already selling fine. Delta's sales staff shows to be proud of the fine results with Johnny Thunder's "Loop the Loop." de Loop.

Editions Altona reports being happy to handle both number one and number two of the Eurovision Songfestival. Titles "Dansevise" (Benmark) and "T'en Va Pas" (Switserland) will be recorded in Dutch language by famous songstress Corry Brokken on Philips-label. Dutch lyrics by Willy Rex and Jacques

van Tol.

Wim van Vught of Altona-pubbery announces the recording on Philips-label by well-reputated Jumping Jewls of the Scandinavian smasher "Zero Zero." Fitle will be backed by "Wild Goose," an original composition of famous Dutch guitar-player Eddy Christiani. The Jumping Jewels became international response on their recording of Altona-title "Africa" and this new record will also be released on the international market.

Artone recorded on CBS-label two times the well known British instrumental "Turkish Coffee." Publisher Wim van Vught has a special push on the instrumental version by Laguestra.

Holland's Best Sellers

This Week 1.

2.

(1)

- Soerabaja (Anneke Grönloh/Philips, Imca Marina/Imperial) (Les Ed. Int. Basart N.V./Amsterdam).

 Bachelor Boy (Cliff Richard/Columbia) (Les Ed. Int. Basart N.V./Amsterdam) (2)
- 3. Junge Komm Bald Wieder (Freddy/Polydor) Editions Altona/ Amsterdam)
 - Catootie (Soloists Wim Sonneveld TV-show/Philips) (Les Ed. Int. Basart N.V. Blume Von Tahit Music/Amsterdam) Von Tahiti (Gert Timmerman/Telefunken) (Holland
 - Loop de Loop (Johnny Thunder/Delta, Bobby Rydell/Cameo-Parkway) (Chappell/Amsterdam) Sei Rimasta Sola (Willy and Willeke Alberti/Philips) (Landry
- Music/Antwerp)
 One Broken Heart For Sale (Elvis Presley/RCA) (Belinda/
- Amsterdam) Limbo Rock (Chubby Checker/Cameo-Parkway) (Bens-Benelux/
- 10.
 - Africa (Jumping Jewels/Philips) (Editions Altona/Amsterdam)



MGM's "Follow The Boys" has been booked for its release for fans of Connie Francis, who is popular here especially via her many songs sung in Japanese. The constant hit maker sings again in this movie the theme song in Japanese, translated by Kenji Sazanami, one of the leading lyricists.

Count Basic and his orchestra will start their performances in Tokyo on May 27, sponsored by Nippon TV and Yomiuri Press. The ork, consisting of 20 players and volcalist Irene Reed, has been eagerly anticipated in its first visit to our country. The Tokyo performances of this band will be made in celebra-

tion of the 10th anniversary of the Nippon TV Co.

Though many people want to buy pianos, the prices are still too high. To solve this problem, some piano makers here made arrangements with banks to sell the instrument in an easier way. The banks loan money to any customer who buys a piano. The makers contracted with banks are Nippon Gakki Co. with the Sumitomo, Fuji, Kangyo, Tokai, Shizuoka banks and Kawai Gakki Co. with Tokai and Mitsubishi banks. Nippon Victor also started the same deal through an arrangement with the Sumitomo bank.

Gary Burton, rising vibist, under contract with RCA Victor, here to join in the performance of George Shearing and his quintet, who are making a big success through their tour of Japan. In celebration of his visit, Nippon Victor released his LP, stereo and mono, titled "Our Vibe Man In Town."

Thelonious Monk, long-awaited modern jazz pianist, and his quartet visit Japan May 10. In their first visit here, they'll have 10 days of performances, according to the promoter, Art and Artists Association.



Perez Prado, (seen above) who gave out the new rhythm called "Cosi Cosi" at his initial performance in Tokyo on March 8, has been catching our Latin fans. Though the rhythm is not yet popular among all our people, the dance for it is appealing enough to our young generation, who are always sensitive to new sounds. Prado left March 31.

Japan's Best Sellers

INTERNATIONAL:

This Week Week

(1) Sherry-Four Seasons (Vee Jay) Pub. Toshiba; Paradise King (Toshiba)

2. Bobby's Girl-Marcie Blane (London) Pub. Shinko; Mari Umeki

Goodbye Joe—Alma Cogan (Odeon) Pub. Shinko; Mari Cheki (Toshiba); Michiyo Azusa (King); Mari Sono (Grammophone) Return To Sender—Elvis Presley (Victor) Pub. Aberbach); 3. 4.

Three Frankies (Toshiba) The Longest Day—Mitch Miller (Columbia) Pub. EMP; Shigeru Katsumi (Toshiba)

Johnny Get Angry—John Sommers (Warner Bros.) Pub. IMP;

Kayoko Moriyama (Toshiba)

Tonight You Belong To Me—Nancy Sinatra (Reprise) Mie Nakao 5.

6. 7.

(Victor) Knock On Your Door—Eddie Hodges (Cadence) Pub. Aberbach;

8. Yukari Ito (King)
Eso Beso—Paul Anka (Victor) Pub. Shinko; Michiyo Azusa (King); Takashi Fujiki (Teichiku)
Rambling Rose—Nat "King" Cole (Capitol) Pub. Tone; Gentaro 9.

10. Takahashi (Toshiba)

LOCAL: This

Last Week

- 3. 4.
- Hitoribotchi No Futari—Q. Sakamoto (Toshiba)
 Kiriko No Tango—Frank Nagai (Victor)
 Tsun-Tsun Bushi—Q. Sakamoto (Toshiba)
 Yamagoya No Hoshi—Kiyohiko Matsunaga (Toshiba)
 Itsudemo Yumeo—Yukio Hashi (Victor)
 Shimasodachi—Yukiji Asaoka (Toshiba)
 Sasurai No Uta—Michiya Mihashi (King)
 Samui Asa—Sayuri Yoshinaga (Victor)
 Akai Hankachi—Yujiro Ishihara (Teichiku)
 Wakare Michi—Kenji Kitahara (Columbia)
- 10.

LP BEST SELLERS:

This Last Week

- Week 1. Girls Girls (Victor)
- Ray Charles Story Vol. 1 (Atlantic)
 Mantovani Spectaculars (London)
 The Best Of King Cole (Capitol)
 Holiday In Japan (Polydor)



CASH BOX TOP 100'S

(Top 100 titles listed Alphabetically See card for artist and label credit)

ALL I HAVE TO DO IS DREAM 26	LINDA
(Acuff-Rose—BMI) ALL OVER THE WORLD	(Rytzoc—ASCAP) LITTLE BAND OF GOLD 65
(Comet—ASCAP) A LOVE SHE CAN COUNT ON 64	(Eeaik—BMI) LOCKIN' UP MY HEART 56
AMY (Jobete—BMI)	(Jobete—BM1) *LOSING YOU
*ANN-MARIE	(B.N.P.—ASCAP) LOVE FOR SALE
ASK ME	(Harms—ASCAP) *LOVE OF MY MAN
(Figure—BMI)	(Sylvia—BMI)
BABY WORK OUT 7	MAMA DIDN'T LIE
(Merrimac—BMI) BIRD'S THE WORD	MECCA
(Beechwood—BMI) BLAME IT ON BOSSA NOVA 22	MEMORY LANE 80 (Redd, Entree—ASCAP)
*BONY MARONIE 87	MR. BASS MAN
(Venice—BMI) BOSS GUITAR 68	NEVER 83
(Linduane BMI)	(Maureen BMI)
*CALL ME IRRESPONSIBLE 94	ON BROADWAY 33
(Paramount—ASCAP) CALL ON ME	ONE BROKEN HEART FOR SALE 37 (Elvis Presley—BMI)
CAN'T GET USED TO LOSING YOU 2	OUR DAY WILL COME 5 (Rosewood, Day, Hilliard—ASCAP)
(Brenner—BMI)	OUR WINTER LOVE 10
CAST YOUR FATE TO THE WINDS 44 (Friendship—BMI)	OUT OF MY MIND 24
CHARMS	(Ridge—BMI) OVER THE MOUNTAIN
*COME AND GET THESE MEMORIES	(ACROSS THE SEA) 21
(Jobete—BMI)	PIPE LINE
DAYS OF WINE AND ROSES 29	(Downey—BMI) PREACHER MAN
(Witmark & Sons—ASCAP) DEARER THAN LIFE	(Tobi-Ann—BMI) PUFF8
(Northridge—ASCAP) DO THE BIRD	(Papamar ASCAP) *PUSHOVER 95
(Galmann—ASCAP) *DON'T LET HER BE YOUR BABY 100	
DON'T MENTION MY NAME 81	(Conrad, Curtom-BMI)
(BoBob—ASCAP) DON'T BE AFRAID LITTLE	(Butterfield—ASCAP)
DARLIN' 19	RHYTHM OF THE RAIN 16 (Sherman-Devorzan—BMI)
DON'T SAY NOTHIN' BAD	RUBY BABY
(ABOUT MY BABY) 14	SANDY 28
DON'T SET ME FREE	(Disal, Schwartz—ASCAP) SAX FIFTH AVE
LON'T WANT TO THINK ABOUT PAULA 91	(Radio Active BM1)
(Jack BMI)	SHUT DOWN
END OF THE WORLD 4	(Moss Rose—BMI) SURFIN', U.S.A
(Summit—ASCAP)	(ArcRAAI)
FOLLOW THE BOYS	SOUTH STREET
FOOLISH LITTLE GIRL 42	(Ardsmore—ASCAP)
FUNNY MAN	*TAKE THESE CHAINS FROM
(Lowery—bM1)	MY HEART 75 (Milene—ASCAP) TELL HIM I'M NOT HOME 60
GONE WITH THE WIND 93 (Borne—ASCAP)	(Figure—BMI) THAT'S HOW HEARTACHES
GREENBACK DOLLAR 86 (Davon—BMI)	ARE MADE
(Daton—BMI)	THIS EMPTY PLACE 92
HEART 79	(US Songs—ASCAP) TODAY I MET THE BOY
HERE I STAND 77 (Conrad—BMI)	I'M GONNA MARRY 72
HE'S SO FINE	TOM CAT 43
HEY PAULA 58	TWENTY MILES 32
HEY PAULA	TWO FACES HAVE I 54 (Painted Desert RTD—BMI)
HOW CAN I FORGET 57	WALK LIKE A MAN 30
(Arrowhead—BMI)	(Saturday, Gavandema—ASCAP) WALK RIGHT IN
IF YOU WANT TO BE HAPPY 41	(Rverson—RMI)
I GOT A WOMAN 47	WATERMELON MAN 25 (Aries—BMI) *WHAT A GUY 99
I GOT WHAT I WANTED	(ITIMITy—DMI)
I LOVE YOU BECAUSE 74	WHAT ARE BOYS MADE OF 71 (Rego Park BMI)
(Fred Rose—BMI)	WHAT WILL MARY SAY 49 (Elm Drive—ASCAP)
(Acutt-Rose—BMI)	WHY DO LOVERS BREAK
I WANNA BE AROUND 18	EACH OTHER'S HEARTS 55
(Commander—ASCAP) I WILL FOLLOW HIM (CHARIOT) . 6	EACH OTHER'S HEARTS 55 (January—BMI) WILD WEEKEND
(Communici—A3CAF)	WILD WEEKEND
I WILL FOLLOW HIM (CHARIOT) . 6 (Leeds ASCAP) KILLER JOE	(January—BMI) WILD WEEKEND 46 (Shantodd—BMI) YAKETY SAX 38 (Tree—BMI)
I WILL FOLLOW HIM (CHARIOT) . 6 (Leeds ASCAP)	(January—BMI) WILD WEEKEND
I WILL FOLLOW HIM (CHARIOT) . 6 (Leeds ASCAP) KILLER JOE	(January—BMI) WILD WEEKEND
I WILL FOLLOW HIM (CHARIOT) . 6 (Leeds ASCAP) KILLER JOE	(January—BMI) WILD WEEKEND



GREAT BRITAIN

Scottish singer Andy Stewart leaves Britain in May for a three-month tour of Australia and New Zealand. He will give concerts in Christchurch, Dunedin, Invercargill, Nelson, Wellington, Hastings, Napier, New Plymouth, Wanganui, Hamilton, Auckland, Brisbane, Sydney, Melbourne, Adelaide and Perth. In 1961, Stewart received a silver disk — the first Scottish artist to achieve such a distinction—for world sales exceeding a quarter of a million for his HMV recording of "A Scottish Soldier." After a three week break, he sets off again on another extensive tour — this time of Canada and America. Meantime the first of three spectaculars "The Andy Stewart Show" will be televised by the BBC on April 13.

Effective from April 26th Cyril Berlin and his firm Cyril Berlin Associates

on April 13.

Effective from April 26th Cyril Berlin and his firm Cyril Berlin Associates merges with The Grade Organisation. Berlin will continue his personal management of such artists as Lonnie Donegan, Jeannie Carson, Desmond O'Connor, etc. He is also bringing over the American group, The Grandison Singers, who will be featured in the new Donegan series "Putting On The Donegan," which has a seven-week run on ATV commencing April 5.

Cy Leslie, president of Pickwick International Inc., recently spent a week in London with British affiliate Monty Lewis. Together they visited Belguim and Holland where they set up agencies for the distribution of their product. Lewis also plans a trip to Germany in the near future with a view to getting the Pickwick label distributed in that territory. As well as the Pickwick and Happy Time labels Lewis handles Rainbow Records which is currently very active in the premium offer field.

Manager Derek Boulton informs that bandleader Eric Delaney, who recently made a label switch from Parlophone to Pye Records, has a new LP "Dancing '63" to be released on Golden Guinea in May. Delaney's contract with Pye enables him to make his own tapes and "Dancing '63" is the first album recorded under the new deal. Delaney plays a two-month engagement in Naples commencing May 1.

Busy time aband for singer Sheila Southern Just back from a visit to Lis-

under the new deal. Delaney plays a two-month engagement in reaples commencing May 1.

Busy time ahead for singer Sheila Southern. Just back from a visit to Lisbon, she planes to Holland for TV on April 19 and 20 then on to South Africa for a six-week tour taking in Nairobi, Johannesburg and Cape Town.

Fred Jackson of Tin Pan Alley Music has the American hit "Our Winter Love" with recordings by Bill Pursell (CBS) and Felix Slatkin (Liberty). Also very happy to have the No. 1 German hit "Casanova." Pye Records recently rush released "Casanova" with the French version of "Chariot (I Will Follow Him)" by Petula Clark, Although foreign language disks are not usually popular, Pet scored a hit last year with her French version of "Ya Ya Twist" and it looks as though she might do it again with this double-sided continental topper.

lar, Pet scored a hit last year with her French version of "Ya Ya Twist" and it looks as though she might do it again with this double-sided continental topper.

Manager Brian Epstein and The Beatles, in association with publisher Dick James, have formed a new company Northern Songs Ltd. The Beatles, as well as being vocalists and instrumentalists, are also song writers and pen much of their own material including their latest Parlophone single "From Me To You." Andrew Loog Oldham, press representative for many British artists, including Mark Wynter, The Beatles and Gerry and The Paceman (who, incidentally have zoomed into the charts with their debut disk "How Do You Do It" and look all set for a Silver Disk (Columbia) also looks after the press interests of Chris Montez and Brian Hyland. He will be handling the Johnny Tillotson tour which opens April 19. Several TV and radio dates have been lined up for Johnny who arrives with manager Mel Shayne on April 13. Del Shannon, The Springfields and Kenny Lynch are also booked for the tour.

Frank flield revives another American oldie for his latest Columbia release "Nobody's Darlin' But Mine" published by KPM. Same firm also has the No. 1 American hit "He's So Fine" by The Chiffons.

Two days after the Eurovision Finals EMI rush released an English version of the winning Danish entry by husband and wife team Grethe and Jorgen Ingmann "Dansevise" retitled "I Love You" on Columbia.

At a private luncheon party at EMI bandleader Joe Loss received a gold disk from EMI chairman Sir Joseph Lockwood, for Australian sales of 100,000 of a disk he made 24 years ago "Begin The Beguine." 100,000 Australian sales are the equivalent of 850,000 here. Loss has been a contract artist with EMI for the past 29 years. His latest HMV recording, just released, is "Alpine Ride." Quickies: "Red Army Ensemble," an album made during the group's recent visit to this country, is issued on Columbia . . . Decca rush released "Al Alona Ami I' album by Brenda Lee (Brunswick) . . . With no British c

WE'RE PREPARING IT NOW!!

The original, the largest and most used world wide record and music industry DIRECTORY.

THE ANNUAL CASH BOX DIRECTORY

Make your plans now to be a part of this vital industry SPECIAL.



MEXICO

Nora Catanzaro, executive of Industrial Sono Radio of Lima, Perú, is in México City and made an important statement about the great demand for Mexican music in her country, especially in the north area. She is interchanging repertoires and promotional ideas with CBS-Columbia, the label which her company represents in Peru. Nora told Cash Box that modern music is very popular in that country and that the Mexican artists of the "new wave" are particularly strong. "In Lima, Perú, we have six orchestras of the same type of your Mexican Sonora Santanera and the popularity earned by them is similar as in your country," said Nora, who added that every Mexican artist who goes to her country has all kinds of opportunities. Nora concluded by saying that she greatly admired México in all its show business aspects.

Enríque Guzmán and Manolo Muñoz, two of the most popular young Mexican artists, returned to México after a successful tour in Argentina. Manolo did his work at night clubs and TV and made some recordings at Odeon Records. Enríque performed at La Scalla clubs in Buenos Aires, Mar de Plata and La Plata and also went for one week to Chile to sing. Both of them are now resting in México but very soon Manolo will fly to Italy to fullfil a contract and Enríque will do the same in San Salvador.

RCA Victor president Pietro Vaccary flew to his country, Italy, while David Crump, general manager of the same label in México, went to Los Angeles and New York on a business trip. They are due back very soon.

Andy Russell left to perform for two weeks at the Caribe-Hilton of Puerto Rico. At the same time, he will do TV and videotape two programs of his own Mexican TV show, "Musical Kraft." Andy's "Balada Gitana" is a smash in Spain at the moment.

Peerless Records is the label that is distributing the LP, "All Star Festival,"

Spain at the moment.

Peerless Records is the label that is distributing the LP, "All Star Festival,"

Peerless Records is the label that is distributing the LP, "All Star Festival," released by the United Nations to help refugees of the world.

Every year, Salvador Suarez, owner of a chain of record stores named Mercado de Discos, together with the newspaper Novedades, has a big party to award the "Discometro" trophys to the artists who have had the best sales during the last twelve months. Here they are:

Lola Beltran (female folk singer); Miguel Aceves Mejia (male folk singer); Javier Solis (male bolero-folk singer); Olga Guillot (female bolero singer); Lucho Gatica (male bolero singer); Hnas. Aguila (duet); Hnas. Huerta (folk singer duet); Los Panchos (trío); Sonora Santanera (vocal combo); Carlos Campos (orchestra); Bill Haley (best seller record); Los Impala (music revelation); Enríque Guzman (balladist of modern music); Angelica (female balladist of modern music); Alvaro Zermeño (soloist revelation); Pedro Vargas (constant seller); José Alfredo Jimenez (interpreter composer); Federico Baena (composer).

Gamma records released Javier Vega's Spanish version of Ray Charles' "I

Baena (composer).

Gamma records released Javier Vega's Spanish version of Ray Charles' "I Can't Stop Lovin' You" at the same time that Lalo Carrión translated to his style and language the rock and roll number, "Rubber Ball" for the CBS label and at RCA, Paco Cañedo released the recording of the French hit, "Chariot." Pablo Beltrán Ruíz and his orchestra recorded a special arrangement of "Madison Time" for RCA, while the new Ingeniería orchestra, now on Orfeon records, introduces a special arrangement named "Mr. Mozart." Vianey Valdéz and Arturo formed a new duet and recorded at Peerless Records the Spanish version of "Hey Paula" and the rock and roll group Los Locos del Ritmo released a new version of "Walk Right In" for CBS.

Mexico's Best Sellers

- Al Di La—Emilio Pericoli (Warner Brothers). (EMMI).
 Cosas (Things)—Oscar Madrigal (Gamma). (BRAMBILA).
 Pa' Todo El Año—Jose Alfredo Jiménez (RCA). (EMMI).
 Ya No (I Know)—Los Rebeldes del Rock (Orfeon).
 Vida—Enríque Guzmán (CBS). Los Soberanos (Peerless). Andy Russell (Orfeon). (EMMI).
 El Ladron—Sonora Santanera (CBS). (MUMUSA).
 Ay Cariño—Marco Abtonio Muñíz (RCA). Javier Solís (CBS). Alberto Vázquez y Manolo Muñoz (Musart). (PHAM).
 Corre Sanson (Run Samson, Run)—Los Rebeldes del Rock (Orfeon).
 Camina Derechito (Walk Right In)—Oscar Madrigal (Gamma). Hnas.
 Jiménez (Orfeon). Los Locos del Rítmo (CBS).
 Twist Hawaiano—Irvin Field (Tizoc). Miguel Angel (RCA). Orquesta Ingeniería (Orfeon).

- Ingeniería (Orfeon).

Great Britain's Best Seliers

Last No. Weeks This Week Week On Chart

- 1. 2.
- 7. *Foot Tapper—The Shadows (Columbia) Elstree 7. *Summer Holiday—Cliff Richard (Columbia) Elstree 6. Like I've Never Been Gone—Billy Fury (Decca) Shapiro
- 4. Bernstein From A Jack To A King—Ned Miller (London) Burlington
 *How Do You Do It—Gerry & The Pacemakers (Columbia)
- 15.
- Dick James
- 5. Charmaine—The Bachelors (Decca) Keith Prowse
 7. *That's What Love Will Do—Joe Brown (Piccadilly) Good
 10. *Island Of Dreams—The Springfields (Philips) Chappell
- 9. *Please Please Me-The Beatles (Parlophone) Dick James
- 10. Rhythm Of The Rain-The Cascades (Warner Bros.) 12. 3. Morris
- *Say Wonderful Things—Ronnie Carroll (Philips) Ardmore & Beechwood 13.
- Hey Paula-Paul & Paula (Philips) Tin Pan Alley 11.
- Brown Eyed Handsome Man—Buddy Holly (Coral) Jewel 13. 17.
 - The Night Has A Thousand Eyes-Bobby Vee (Liberty) Aberbach
- Tell Him-Billie Davis (Decca) Mellin 15. 16
- 16. 20. Let's Turkey Trot-Little Eva (London) Aldon
- One Broken Heart For Sale-Elvis Presley (RCA) 17 17. Saville Row
- 18. 14. 10. The Wayward Wind-Frank Ifield (Columbia) Lafleur
- 19. The Folk Singer-Tommy Roe (HMV) Shapiro Bernstein
- *Robot—The Tornados (Decca) Ivy *Local Copyright 18. 20.

Cash Box<

BRAZIL

Bossa Nova News—Audio-Fidelity released a new Bossa Nova album. It's "Big Band Bossa Nova" and presents Oscar Castro Neves and his Orchestra playing in the purest Bossa Nova rhythm twelve songs, including the smash "Desafinado," "O Menino Desce o Morro," "Chora Tua Tristeza" and others. Speaking about Audio-Fidelity, this label is going up on our charts with several releases. "Samba Em Preludio" is still one of the best selling standards and the other standards "Marcha De Cuarta Felica De Cinca" with the wood and the other standard "Marcha Da Quarta-Feira De Cinza," with the vocal and instrumental group "Os Bossais" is doing very well, too. Among the LP's, the best seller of the label is "Orgao . . . Samba . . . Percussao," with organ player André Penazzi.

Odeon offered a cocktail party to present the new songster Altemar Dutra. Altemar is very young and has a beautiful voice. In this album, called "A Granda Revelação" (The Great Revelation) he reads some all time favorites

and some new songs, with the skill of a veteran.

Moacyr Franco-one of the champions of 1962 with two smash hits, "Suave E A Noite" (Tender Is The Night) and "Cançao Do Fim" (Make Haste My Love) has a new standard in the retail stores: "Que Será De Ti"-a Paraguayan guarania, with Brazilian lyrics.

With the exhibition of the picture "Candelabro Italiano," (Rome Adventure) the song "Al Di Lá," done by Emilio Pericoli is going up rapidly on our charts. In its first appearance, it is number eight.

Brazil's Best Sellers

- Filme Triste—(Sad Movies)—
 Trio Esperança (Odeon); Yeda
 Maria (RCA) Demetrius (Continental); Sue Thompson (Copacabana) (Published by Vitale)
 Hava Nagila—Chubby Checker
 (Parkway-Fermata); Aliza Kashi (Mocambo); Paulo Roberto
 (Congrabana)

(Copacabana) Luz E Sombra—Carlos José (Continental); Fernando Torres Luz

(Continental); Fernand (RGE)

4. *Samba Em Preludo—Ana Lucia & Geraldo Vandré (Audio-Fidelity); Hebe Camargo (Philips); Agostinho dos Santos & Rosana Toledo (RGE)

5. I Can't Stop Loving You—Ray Charles (Polydor); Carlos Gonzaga (RCA); Paulo Marquez

zaga (RCA); Paulo Marc (Chantecler) (Published by tale) Uma

Uma Lagrima Tua—Roberto Luna (RGE); Rinaldo Calheiros (Copacabana)

- Limbo Rock-Chubby Checker (Parkway-Fermata)
- Al Di Lá-Emilio Pericoli (Odeon)
- *Dedo De Luva—Noite Ilustrada (Philips) *Fujo De Ti-Osny Silva (Con-
- tinental)
- *Indulto Nelson Gonçalves (RCA) (Published by Euterpe) *Tem Bobo Pra Tudo—Alcides Gerardi (CBS); Jair Rodrigues (Philips)
- Papai Walt Disney-Farroupilha (Farroupilha)
- Boletera Bienvenido Granda (RGE)
- Amorzinho Querido—Idalina de Oliveira (Chantecler); Poly (Continental) Miranda (Chante-cler); Rosamel Araya (Continen-

*Brazilian Music

Brazil's Top Ten LP's

- 'S Voice—Ray Conniff Singers—(CBS)
- Afrikaan Beat-Bert Kaempfert -(Polydor)
- The Jet Black's Again-The Jet Black's—(Chantecler)
- I Can't Stop Loving You—Ray Charles—(Polydor) Twistin' Round The World— Chubby Checker (Parkway-
- *Ed Lincoln-Ed Lincoln- (Musidisc)
- Fidenco-Nico Fidenco-(RCA)
- Tangos Famosos—Roberto Luna (RGE)
- Peppino Di Capri No. 2—Peppino Di Capri (Odeon)
 Romanticos De Cuba No Cinema
 No. 3—Romanticos de Cuba
- (Musidisc) *Brazilian Music

Great Britain's Top Ten LP's

(1) Summer Holiday Richard (Columbia)

- Sinatra-Basie-Frank Sin-(2) atra, prise) Count Basie
- Girls Girls (3) Girls—Elvis Presley (RCA)
- I'll Remember You-Frank (5)4. Ifield (Columbia)
- West Side Story—Sound-track (CBS)
- All-Star Festival—Various Artistes (Philips) 7. (8)
- Jazz Samba—Stan Getz/ Charlie Byrd (Verve) Out Of The Shadows-8. (7)
- Shadows (Columbia) Bobby Vee Meets The Crickets—Bobby Vee (Li-9. (9)
- South Pacific-Soundtrack (--)

Great Britain's Top Ten EP's

- Frank Ifield Hits-Frank 1. Ifield (Columbia)
 Kid Galahad—Elvis Pres-2. (2)
- (3)
- Sounds Of The Tornados— The Tornados (Decca) Out Of The Shadows Vol. 1—The Shadows (Colum-
- bia) Telstar — The Tornados (5)
- 5. (Decca)
- The Boys—The Shadows 6. (6) (Columbia)
- Black & White Minstrel Show George Mitchell Show -(HMV)
- (7)
- Follow That Dream—Elvis Presley (RCA) Dance On With The Shadows—The Shadows (Columbia)
- Sincerely-Bobby Vee Lib-(--)erty)



GERMANY

Sometimes the artist-publisher team can make much more noise than the artist alone. The fantastic job that Lothar Olias and his Edition Esplanade has done for instance to keep Freddy the number one seller on the German market during the last five years is the very best example of such work. This tie is very rare here and it is seldom the case that a publisher puts so much work and publicity into one artist as an artist as in this case.

The second and newest example is the Belgium group Les Chakachas. A little over two years ago, the group was completely unkown here. Then, the group came to play in Munich at the Night-Club and things began to happen. Their Belgium RCA A&R man Ivon De Bie and the Brussels publisher Universal Songs gave UFA Music Publishers in Berlin and Munich the exclusive rights to all the Chakachas compositions like "Twist-Twist," "Please Remember," "Madison 62" "Que Simpatico" and "Bossa De Moda" for Austria, Germany and Switzerland and the UFA began to function. Music manager Stefan Von Baranski took over management of the group for this area and its records, TV appearances, radio shows as well as personal appearances in Vienna at the Splendid Bar and at the Bayerisher Hof Hotel in the "Night-Club" began to pay off.

Nichael Arends of Paul Arends Music reports that the firm has sewed up the rights to the following publishing firms for representation in Germany. The firms include in the USA Aut Publishing Co., Compton Music Corp., E.A.F. Music Co., Four Star Sales Co. Inc., Golden West Melodies Inc., Jat Music Inc., Jec Publishing Co., Paul-Marc Music, Saracen Music Co., Spartan Music, Taj Music Co., Tree Publishing Co. Inc., Wallace Fowler Publications Inc., Weiss and Barry Inc., Western Publishing Co., and Zodiac Music Corp. In England, Burlington Music Co. Ltd., Good Music Ltd., and Palace Music Co. Ltd. In France, Editions Musicales Vendome and in Belgium, Editions Musicales I.M.C. (France also) and World Music Co.

Walter Klofat from Ariola Records announced the first Nils Nobach German production of Charles Aznavour. The firm is at present working hard on the Kapp waxing of "Our Day Will Come" by Ruby And The Romantics, which is off to a flying start here, and the new Chubby Checker waxing of "Let's Limbo Some More." Hans Gerig and his publishing firm are hard at work on the new Henri Salvador German recording of "Fatima."

Metronome Records reports that Siw Malmkvist took first place in the Stuttgart Schlager Scala hit parade show with her newest waxing of "Mr. Casanova."

Star A&R man Helmut Jantsch has left his post at Ariola Records New

Star A&R man Helmut Jantsch has left his post at Ariola Records. New plans have not been announced. Helmut's artists have been divided between Cologne A&R man Nils Nobach and Hamburg A&R chief Franz Schmidt-

That's it for this week in Germany.

Germany's Best Sellers

Last	No. Weeks
Week	In Charts
1.	7. *Ich Kauf Mir Lieber Einen Tirolerhut (I'd Rather Buy
	A Tirol Hat)—Billy Mo—Decca—Karlheinz Busse
2.	6. *Casanova Baciami—Petula Clark—Vogue—Hans R.
	Bierlein/Montana
5.	3. *Wini-Wini — Tahiti Tamoures — Polydor — Nero/Gerd
_	Hammerling
	2. *Maddelena—Rex Gildo—Electrola—Hans Gerig
3.	16. *Junge, komm bald wieder (Son, come home soon)—
	Freddy—Polydor—Sikorski/Esplanade
4.	10. Gaucho Mexicano (Jalisco)—Renate & Werner Leis-
	mann—Ariola—Melodie Der Welt
9.	2. Pepino (The Italian Mouse)—Vico Torriani/Freddy
10	Brock—Decca/Ariola—Atrium/Felix Stahl
10.	2. Wenn Erst Der Abend Kommt (I'm Yours)—Peter Al-
7	exander—Polydor—Aberbach
	5. Bonanza—Ralf Paulson—Electrola—Chappell/Seith
8.	15. *Wenn Du Gehst (When You Go)—Connie Francis—
	MGM—Viktoria
	*Original German Copyright
	Week

Italy's Best Sellers

This	Last	Weeks on
Wk	Wk	Chart
1.	1.	5. Come Te Non C'E' Nessuno (Nobody Is Like You): Rita
		Pavone/RCA Published by RCA Italiana
2.	2.	8. Alla Mia Eta' (At My Age): Rita Pavone/RCA Published
		by RCA Italiana
3.	3.	16. Chariot: Betty Curtis/CGD, Frank Pourcel/VCM, Petula
		Clark/Saar Published by Connelly
4.	4.	7. Giovane Giovane (Young So Young): Pino Donaggio/VCM,
		Cocki Mazzetti/RiFi Published by Curci
5.	6.	4. Baci (Things): Remo Germani/Saar Published by Aberbach
6.	8.	8. Don't Play That Song: Peppino Di Capri/Marisch Ben E.
		King/Saar Published by Aberbach
7.	5.	10. *La Terza Luna (The Third Moon): Neil Sedaka/RCA
		Published by RCA Italiana
8.	9.	2. *Amore Fermati (Love Please Stop): Fred Bongusto/Ri.Fi
		Published by Kramer.
9.	7.	7. *Uno Per Tutte (One For All Girls): Tony Renis/VCM
		Emilio Pericoli/Ricordi Published by Ricordi.
10.	10.	2. Piangero' Per Te (Crying in the Wind): Paul Anka/RCA
		Published by Curci.
		*Denotes Original Italian Numbers.

Ten LP's of March

Mo	onth	on Ch	arts
1.	-	1.	All Star Festival Various Artists/Phonogram
2.	5.	2.	West Side Story Johnny Green/CBS
2. 3.	3.	3.	Chega De Saudade Joao Gilberto/Bluebell
4.	4.	3.	O Amor A Sonrisa Y A FLOR Joao Gilberto/Odeon
			Y A FLOR Joao Gilberto/Odeon
5.	9.	3.	Sinatra And Basie Frank Sinatra/Reprise
6.	8.		The Best Of Sinatra Vol. 1 Frank Sintra/VCM
7.	1.		Alta Pressione Various Artists/RCA
8.		1.	Un'Orchestra Nella Sera Frank Pourcel/VCM
9.	7.		'S Continental Ray Conniff/CBS
10.	6.	3.	Peppino Di Capri Peppino Di Capri/Carisch



ITALY

After the resignation of Alberto Carisch as Ri.Fi Records prexy Giampiero Rossi, one of the Ri.Fi's founders, has been appointed new president. He is the owner of one of the most outstanding European factories, particularly specialized in the production of granulates and biscuits for record manufacturing. Well known in the industrial world he is at the same time Mayor of Busto Arsizio, one of the most important industrial centers of North Italy.

Jose Visi, managing director of Agencia Artistica Argentina stopped in Italy during his travels in Europe, with the purpose to promote South American artists in our country. His stay in Milan and Rome was successful. He concluded agreements for the CBS group Los Tres Sudamericanos and for the RCA talents Los Hermanos Rigual well known in Italy for their successful waxing of "Quando Calienta El Sol." Visi informed that just for this grooving Los Hermanos Rigual will receive during their next stay in Italy, a gold record. Already scheduled is their performance as guest star on a big TV show. Both groups are expected to be in Italy during the months of July and August.

Another foreign visitor who stopped in Italy during his European trip is Stan Steinhaus, VP of Ronde de Venezuela. He contacted almost all independent producers in the area; arrangements were made for the distribution in Venezuela by Ronde of Jolly, Clan and RI, FI as well as the new Tony Dallara production, which is independently distributed abroad by Gino Lardera, Tony's brother and manager.

All negotiations were conducted under the supervision of Sedrim, which also came in for a visit by Steinhaus in order to clear the way for the Ronde Biem contract. The Mintangians of Durium were host to Steinhaus for a briefing on the Venezuela market, while other conferences were held with Minchin of Emi Italiana, and Tonino Casetta of Bluebell. Ronde to also negotiate talent tours for Venezuela as part of its obligations with the record producers. Steinhaus reported that Italian music and recordings are a primary

as Remo Germani, Eugenia Foligatti, Ricki Gianco will be started on Steinhaus return to Venezuela.

The third foreign personality who came to Milan was Claude Henri Vic, general manager of Editions Fantasia, the associated publishing firm of the French Disques Festival of Paris. Vic came to Italy accompanied by Fantasia's public relations exec., Christiane Leroux, to meet both Campi brothers, Giuseppe and Luigi, to conclude an agreement for the exploitation in France of the music of the successful Fellini film "8½."

Vic also paid visits to Durium, Leonardi, Ricordi, Messaggerie Musicali and Ariston. He dealed for the subpublication in France of some original Italian titles, while he licensed in Italy some numbers of his last production.

Concluding the series of foreign hosts, Cash Box had the pleasure to meet Michael Stewart exec. VP of United Artists Music Co. during his very quick visit to Milan.

Mintangian informed that Adriano Celentano will be star guest May 15 on the most popular Spanish TV show programmed in Barcelona.

Mintagians are waiting for the visit of Bruno Coquatrix, owner and manager of the famous Paris Music Hall Olympia. He will arrive in Milan to discuss the participation of Adriano Celentano in a series of performances at the Olympia. On this occasion, Celentano will take part also to the pop program Musicorama broadcast by Europe N. 1. Coquatrix admired the recent, very successful Adriano performance on the Olympia stage.

After the successful promotional campaign called "Felice Inverno" (Happy Winter), SAAR is now conducting a new promotion with the name "Felice Primavera" (Happy Spring). Also in this case, firm chosen seven records among the last production, grooved by seven different artists. But in this case the "Happy Spring" promotion has a very proper name: the first record of the list is, infact, a new Tony Dallara's recording with the title "Tu Che Sai Di Primavera" (You Who Are Like the Springtime). The list of the artists follows with Fausto Leali recording "Non Insistere," Francoise Hardy's "Tous Le Garçons Et Les Filles," Remo Germani's "Mai Prima D'Ora" and the new talents Giannisella recording the title "Gigolo," Jerry, with his recording of "Mirandolina" and concluding the list, Ernesto Milandri with the waxing of "Se Guardo Il Cielo."

Giuseppe Ornato, general manager of RCA Italiana, left Rome for New

Giuseppe Ornato, general manager of RCA Italiana, left Rome for New York, where he will remain 15 days.

SIF, the firm which produces the Cinebox, has just announced the distribution of these coin machines in the States. In these machines, through special motion pictures are showed on a screen singers performances. It is possible select song and performer with a system like the Juke Box set.

Just started in Italy by Chappell the promotional campaign on the American hit "Loop De Loop," which has been grooved by I. Caravel under the Juke Box label. Other releases appeared on the Italian market are by Frankie Vaughan on Philips, and Johnny Thunder on Liberty.

In a warm and cordial atmosphere, Benito Vassura brought together a lot of friends, presenting to them first record produced under his new label Jaguar Records. The record is "Il Tramonto" b/w "A Mani Vuote," grooved by Ricky Gianco. The Jaguar Records production will be distributed in Italy by RI. FI Record.

New Italian varsion of congregation of the latest and the latest and the latest and the latest and latest and

New Italian version of songs performed by Neil Sedaka have been just announced by RCA. These are "Breaking Up Is Hard To Do" and "King Of Clowns," both published by Messaggerie Musicali.

Virgilio Panzuti, owner of Edizioni Musicali Cielo, has informed us that he subpublishes in Italy the current British hit "Please Please Me," along with the other titles coming from England too with the title "Fireball" from the TV series "Fireball XL5."



Philips Inks Lavecchia

BUENOS AIRES - Buby Lavecchia (left), Argentine jazzman and orkster, was recently signed by Maximo Wynagaard, head of the record division of Philips Argentina, as musical director for local recordings under the Polydor label, which is handled by Philips.



Producciones Fermata and RGE Records of Brazil gave a press conference March 23 to present the first records of that label released by PF in Argentina. The meet took place at the Regidor Hotel and among the personalities present were Mauricio Brenner, Fermata's topper, Jose Scatena, RGE's owner and Brazilian artists Miltinho, Rossana Toledo and Agostinho Dos Santos. As we have previously informed, the first RGE lists feature "Classics In Samba" by Perucci and his orchestra "Bossa Nova In Hollywood" by Simonetti and his orchestra, and compact 33's by Helena de Lima and the visitors.

One interesting remark about Harvey Schein's visit to Argentina. Before leaving the country, Schein and Peter de Rougemont, the newly appointed VP for European operations of CBS, decided to visit some other Argentinean city, and a fast trip was organized to the city of Cordoba. Douglas Taylor, Argentine CBS' commercial director, and Juan Truden, the diskery's manager, went also with them. The group flew to Cordoba in the morning and returned to Buenos Aires in the afternoon.

Industrias Electricas y Musicales Odeon has already informed about the first Warner Bros. records to be released in Argentina, according to the refered to the city of the resulting and returned to the city of the resulting according to the refered to the city of the resulting according to the refered to the city of the resulting according to the refered to the city of the resulting according to the refered to the city of the resulting according to the refered to the city of the resulting according to the result

industrias Electricas y Musicales Odeon has already informed about the first Warner Bros. records to be released in Argentina, according to the recent arrangement made between the two diskeries. The first single will be "Rhythm Of The Rain" (number five in this week's Cash Box Top 100 in the US) and the "Music Man" sound track LP. Several other titles are being prepared for the next week.

More about Odeon: the label offered a party to the Duo Dinamico, Spanish artists who are leaving the country after a successful six month stay. The

More about Odeon: the label offered a party to the Duo Dinamico, Spanish artists who are leaving the country after a successful six month stay. The last recordings made by the Duo were "Amor de Verano," a song to be presented at the next Spanish Song Festival, "Cariñosa" and "Cancion Triste." These two are local products, composed by the Duo and Ban Molar. Fermata Publishers has contracted two new Italian tunes which could be hits: "Tu Vedrai" and "Perdonarse in Due." There is also a new Brazilian song, "A Mesma Rosa Amarelha," which is also considered a hit-to-be. On the local side, Fermata's hottest bet is "Camelia," the new Palito Ortega production.

CBS reports that its newly inked folk group, Los Trovadores del Norte, are having a big success with the first single they have cut for the label. This Cash Box representative has also received several reports from dealers informing that this single looks like a big hit. The title is "Puente Pexoa," and will be also included in the group's first LP, to be released soon. Another CBS artist, Roberto Yanes, has already returned from his tour of Puerto Rico and is appearing on TV Channel 9 in the "Festival 63" program, directed by Blackie. Yanes is finishing the recording of a new album, due soon. Los Cinco Latinos have already made their first performance at the "La Noche" program, on Channel 9. "La Noche" is a new program started recently by Nicolas "Pipo" Mancera, who returned some weeks ago from Europe, where he finished arrangements to present European artists on his program.

Music Hall has released a Compact 33 with four tunes by Jose Basso and his tango orchestra, a new album by Les Baxter ("Voices and Rhythm"), the first LP by Moacir Silva, recorded for Copacabana of Brazil, an album featuring Tita Ruffo and Feodor Chaliapin, and one more LP by Dany Montano, local artist. Moacir Silva is the arranger and orchestra director of all the Elizete Cardoso waxings, and is very well known in his country. Music Hall's "Peanuts" by Little Joe is starting to run well; the recording was made by Reprise in the US.

News from Philips: Buby Lavecchia, well known jazzman, orchestra director and arranger, has been appointed A&R head of Polydor recordings which have been started in Argentina. The latest Polydor outings are "Ritmos de Moda," "Cita en Montecarlo" and "Telstar"; there is also a new album by Caterina Valente, with some of the lark's greatest hits. Under the Philips line, the news are a Compact 33 with four tunes by Eduardo Falu, another one by Los Fronterizos, a single by Osvaldo Pugliese and one by Ceumar Rios. There is also a selection LP with recordings of tango music by several artists, including Malando and Carlos Di Sarli.

Microfon has already put to sale the first album produced by Antonio Prieto, and distributed by Kaminsky's label. It has been priced at 399 pesos (regular albums cost 520) and is receiving wide promotion. The record follows the idea of the sing-a-long albums in Spanish.

arbuins cost 3207 and is receiving wide promotion. The record follows the idea of the sing-a-long albums in Spanish.

RCA has already put to sale the second volume of its "Club del Clan" series, with a new selection by its teen artists. All the songs have been included in the "Club del Clan" TV'er, on Channel 13, which has maintained a high rating since it was started last October.

Julio Korn publishers continues work on "El Cuchipe," the local product that we turned into a graces when Primite Boadet our, it as TV in Express.

that was turned into a success when Brigitte Bardot sung it on TV in France two months ago. Several waxings have been arranged and some others will be made soon. JK has also two strong Bossa Nova items: "I Only Dance Samba" penned by Antonio Carlos Johim and Vinicius de Moraes, top Bossa Nova's composers, and "Samba do Aviao."

Argentina's Best Sellers

Adios Mundo Cruel (Goodbye Cruel World) (Aldon-Fermata) Enrique Guzman (CBS); Peppino de Capri (Odeon Pops)
Return To Sender (Presley-Fermata) Elvis Presley (RCA); Silver Stars (CBS); Manolo Muñoz (Odeon Pops); Juan Ramon (Disc Jockey)
Ese Beso (Spanka-Fermata) Paul Anka (RCA); Juan Ramon (Disc Jockey) Monico London Pops)

- Jockey) Monica Lander (Odeon Pops)

 La Pecosita (Edami) Los Pick Up (Music Hall); Los Jets (Opus)

 Dame Felicidad (Painted Desert-Korn) Enrique Guzman (CBS); Siro

 San Roman (Music Hall); Los Siete de Oro (Odeon Pops); Dany Martin

- San Roman (Music Hall); Los Siete de Oro (Odeon Pops); Dany Martin (Philips); Raul Lavie (RCA)
 Next Door To An Angel (Aldon-Fermata) Neil Sedaka (RCA)
 Se Ha Puesto El Sol (Si e Spento Il Sole) (Fermata) Siro San Roman (Music Hall); Adriano Celentano (Fermata)
 Et Manteinant (Smart) Gilbert Becaud, Gelu, Lucho Gatica (Odeon);
 Los Cinco Latinos (CBS); Los Abriles (Philips); Raul Lavie (RCA)
 Media Novia (Korn) Palito Ortega (RCA)
 Manies (Peanuts) Little Joe (Reprise)
 LID Hun Paul Anka (Ariol)

- Up Hup Paul Anka (Ariel)
 Señor Contrabajo Johnny Cymbal (Tonodisc)
 Swingin' Safari Bert Kaempfert (Polydor)
 Carita De Palo La Sonora Santanera (CBS)
 La La Limbo (Kallmann-Rosarita-Fermata) Chubby Checker (Fermata)



CANADA

Bobby Curtola's brand new Tartan single is off to a flying start across the country. "Gypsy Heart" is the side the label has picked however, numerous deciavs are flipping the new disk frequently for a good ballad entitled, "I'm Sorry." Distribution of the Curtola disks have been assigned to Allied Records, Bill Fisher and Sam Gesser in two important areas. Allied will distribute the Curtola releases from Ottawa to the Canadian Atlantic coast, and in the Manitola releases. toba area.

Len Headley, topper of the RCA Victor Record Division is back in his Mont-

Len Headley, topper of the RCA Victor Record Division is back in his Montreal office after an extensive cross Canada trip to officially introduce the firm's new Dynagroove process to the trade. Len hosted receptions and demonstrations in Montreal, Toronto, Vancouver and Ottawa.

Bryan Olney, top rated spinner on Kingston's CKWS, sends along word of some activities involving the CKWS deejays. The station recently staged an "Operation Pennies" where listeners were asked to contribute to a fund to adopt underprivileged youngsters overseas through the Foster Parents Plan. The project is in its second year on the Kingston station. So far this year sufficient money has been raised by the 'WS deejays to adopt eleven youngsters. Money was raised by the spinners through dances, hockey games and direct contributions by their listeners.

John Wilson has exited his midday platter stint on Montreal's CKGM to return to the U.S. Fred King is the new host of the 10 A.M. to 2 P.M. segment on CHOW in Welland, Ontario. "Baby Workout" by Jackie Wilson is coming on strong in several important Canadian markets reports Compo's Red Roberts. Another hot item from the Compo people currently is one that is a particular favorite of Apex Division chief, Phil Rose. The side is the great newie by Jerry Fuller, "Dear Teresa." Phil heard the master tape when he recently visited the west coast headquarters of Challange, and was immediately convinced the Fuller side represents top ten material for sure. Other items from Phil's division that are getting much air play, and resulting strong sales of late over the Departhy Colling outing a Paylette. "Synecter Then Honey" and a

vinced the Fuller side represents top ten material for sure. Other items from Phil's division that are getting much air play, and resulting strong sales of late are the Dorothy Collins outing on Roulette, "Sweeter Than Honey," and a fantastically successful single by Peter, Paul And Mary on Warners, "Puff (the Magic Dragon)." Bob Holliday has been named program director at Montreal's "Continental Station," CFMB. Bob hails from Edmonton.

With reports of slumps in singles sales in the U.S. reaching Canada of late," Cash Box checked with several Canadian record men to determine if a similar situation exists in this country, or seems about to put in an appearance. From all reports it can only be assumed that quite the reverse is true. All those contacted report sales of singles to be in excellent shape, and that they give every indication of staying that way.

One of the hottest singles in lo these many months has broken wide open for Art Young's Trans World firm in Montreal. On the Globe label, it's an outing by Big Bob and The Bullets entitled, "Gordie Howe." As you might suspect it is a tribute to the great Detroit Red Wing Hockey star. Art reports fantastic sales response to the disk, even shipping five thousand to the Olympia Stadium in Detroit, to be sold between periods of Detroit home games. Breakouts such as the Howe item at fairly regular intervals keep the singles selling outs such as the Howe item at fairly regular intervals keep the singles selling well in all parts of Canada.

weil in all parts of Canada.

One of the more pleasant new sounds to cross the desk of late is a Click release by Nelson Venter. The song is entitled "Dream Melody" and is being distributed by London.

April Fool stunt to end all April Fool stunts was engineered by CHUM in Toronto and CKGM in Montreal as it switched its entire deejay rosters for the fateful day.

Toronto and CKGM in Montreal as it switched its entire deejay rosters for the fateful day.

The CJSP Leamington "good guys" are going all out for the new Baby Washington release on Sue, entitled "That's How Heartaches Are Made."

Orval Prophet, currently riding high in Canada with both sides of his new Spartan release receiving considerable deejay attention, has heard from Joe Carlton of Carlton Records in the U.S., that the up tempo side of the new Prophet release, "Run Run Run" is beginning to show success signs in the greater New York area.

Dick Williams of London's CFPL waxing enthusiastic these days about the latest by Dickie Lee. "Don't Want To Think About Paula," was a recent "Discovery Of The Week" on the Tall One's show. The Lee disk is also well underway in the Winnipeg market, reports Quality's chief in the mid western city, Reg Ayres. Johnny Maddox completed a very successful stand in the Manitoba Capital late in March. Reg is currently working hard on two newies that are really catching on in his area: "The Fool" by Jamie Coe and "He's A Bad Boy" by Carole King.

by Carole King.

New music personality at Montreal's CKGM, following a realignment of the music men on the station is H. K. Bassior.

The latest disk-outing by the British star, Helen Shaprio, "Queen Fo Tonight" is getting a lot of attention from Bob Smith on Barrie's CKBB these

night" is getting a lot of attention from box days.

Phil Rose reports that a week can make a terriffic difference in sales. He was worried about reaction to "Puff," by Peter, Paul & Mary when the side was first released in Canada. It just wasn't moving as it was Stateside. However, some concentrated exposure by leading record men through contests set up by Compo's Hal Ross has started a real blaze under the Warner Brothers release to the point where it is far and away the strongest single of the year thus far at Compo. CKOY—Ottawa's morning man, Bill Lee, conducted a contest based on the disk wherein he asked his listeners to draw what they thought Puff looked like. He was flooded with some really elaborate sketches and paint-Puff looked like. He was flooded with some really elaborate sketches and paintings of Puff.

ings of Puff.

Quality's Andy Nagy postcards from a Hawaiian vacation, with the usual "having a ball, wish you were here," bit. He'll be back just in time to handle a whole flock of new releases from his Montreal office. Some of the hot ones Andy'll be working on are: "Mother Please" by pretty Jo Ann Campbell, "One Among The Many" by Ned Miller and "Killer Joe" by The Rocky Fellers.

Bob Wilson of CHEC, Lethbridge checks in with word of a couple of very successful gimmicks. Apparently the push-a-thon is all the rage in Canada's west as CHEC deejay "Tiger" Todd sat behind the wheel of a small automoblie while members of a Lethbridge teen club wheezed, puffed and pushed the vehicle over a ten mile route. According to the deejay it's got the fifty mile walk-a-thons beat by a mile. The kids gained a lot of publicity for their new teen club through the stunt. Another CHEC music man has let himself in for some heavy physical activity. Jim Elliott asks his female listeners to write to him. One letter is drawn and Jim presents himself at the home of the writer to do a complete cleaning and waxing job on the lady's floors.

Walt Grealis, London man in Toronto, is being kept extremely busy of late

Walt Grealis, London man in Toronto, is being kept extremely busy of late with three hot singles breaking in the Toronto area, and throughout southwestern Ontario. "Diamonds" by Jet Harris and Tony Meehan; "On Broadway" by The Drifters and Bobby Vee's newie, "Charms," are all off to flying sales starts in his area. Walt was kept very busy during the recent appearance



DENMARK

Congratulations to Denmark, Grethe and Jörgen Ingmann, Otto Francker (composer), Volmer-Sörensen (writer), Metronome and Mörks Musikforlag for the success at the Eurovision Sing Festival in London. A nice little song, brilliantly performed, gave the victory in this contest to Denmark.

When veteran dramatic actor Poul Reumert celebrated his 80th birthday on March 26, EMI presented four LP's and one EP with some of the actor's top performances throughout the years.

HNF (Hede Nielsen's Fabrikker A/S) just released Floyd Cramer's "Hey, ood Lookin'" on RCA and "Days Of Wine And Roses" with The Four Saints Good Lookin on Warner Bros.

Following the success from London, Grethe and Jörgen Ingmann's "Dan-evise" on Metronome has quickly become a top seller in Denmark. This week it has the number four spot on the charts.

FINLAND

Martti Piha of Pohjoismainen Sähkö-Oy (PSO—one half of EMI in Finland) reports to Cash Box that he is very happy about the successes of PSO in the last months. The company had three records in the broadcast program "Eight In Top" (foreign songs) at the end of January, one song (second spot) on the same program for Finnish songs in the middle of February and two records among the top ten on the charts in one of the dailies recently. The best result is noted with Lill-Jörgen on trumpet in "Manzanilla" on Columbia.

With the country-wide strike that hit Finland during March ending the other day (the strike stopped the railways and mails, among other facilities), record people expect business to begin growing again in April.

Egil Monn Iversen A/S has released 12 LP's of the British Ember label. Also just out from the same company are "Young And In Love" with Dick and Deedee and The Cascades with "Rhythm Of The Rain," the latter two on Warner Bros. The Italian San Remo winner "Uno Per Tutte" with Emilio Pericoli on Sonet has also been rushed out by Egil Monn Iversen A/S.

A/S Nor-Disc has rushed out Grethe and Jörgen Ingmann's "Dansevise" on Metronome as a single as well as EP. From the same company comes one LP on Metronome, one on ABC-Paramount, one on Karusell and one on Prestige.

The song "De Tusen Sjöers Land" (Land Of The 1000 Lakes) is a Norwegian song which has done very well in the last months. Recorded in Swedish by Ray Adams, the tune has been one of the top sellers in Sweden for several weeks. The song was composed back in 1940 by Kolbjörn Svendsen, who will celebrate his 60th birthday this year. He might be able to do so knowing he has finally got a big international hit with his 23-year-old song. There is a great interest in Germany and Denmark for the song, and Finland (known as "the land of the 1000 lakes") is also interested in it, reports Arne Damsgaard of the publishing house Musikk-Huset A/S in Oslo. of the publishing house Musikk-Huset A/S in Oslo.

New sheet music from Norsk Musikforlag A/S includes "Another Town—Another Time," "Diamonds" and the German "Warum Lächelt Mona Lisa."

Arne Widegren of Rekord Records off for East Berlin with Yvonne Norrman, who has been contracted for TV and radio there.

The Chicks are a singing couple who has got a recording contract with Karusell, reports Roland Ferneborg, publicity man of the company. Behind the name is Kerstin Aulén (granddaughter of a Bishop of Sweden) and Ingalill Johansson (who used to work at the office of Interpol, the international police organization in Paris).

"Blame It On The Bossa Nova" with Eydie Gorme looks like it is going to be the first hit at the CBS label since the label debuted on the Swedish market. It has been moving up on the charts very quickly and this week it holds the 11th spot in Sweden.

Del Shannon is contracted for a tour in Scandinavia between April 17 and 26. The tour includes one day each in Norway and Finland. Cliff Richard, who should have been spending two weeks here in April, has cancelled his Swedish tour, it is reported.

"Stop The World, It Swings" is the title of the debut record of a pianist who calls himself Jeff Brown, Jr. Behind this name is Jan Boquist, and the songs on his first record includes two songs from "Stop The World."

Stig Anderson of Bens Music AB reports that he has the right for the Swiss song "T'en Va Pas," ending at second spot in the recent Eurovision Song Festival in London.

Denmark's Best Sellers

Last Weeks on

- Chart
 6. Ta Med Ud Og Fisk (We Wanna Go Fishing) (Gitte/HMV) 1.
- Imudico A/S
 Imudico A/S
 Skip To My Lou (Nat "King" Cole/Capitol) Sweden Music
 Dansevise (Grethe & Jörgen Ingmann/Metronome) Mörks
- Lesson One (Russ Conway/Columbia) Imudico A/S Kiss Me Quick (Elvis Presley/RCA Victor) Belinda (Scandinavia) AB
- 3. A Summer Holiday (Cliff Richard/Columbia) Dacapo Musik-

- A summer Holiday (Cliff Richard/Columbia) Dacapo Music Forlag
 Hey Paula (Paul & Paula/Philips)
 Een Har Mit Hjerte (Gustav Winckler/Tono)
 Limbo Rock (Chubby Checker/Karusell) Bens Music AB
 I Saw Linda Yesterday (Dickey Lee/Philips) Ivan MogullSweden Music *Local copyright.

The Best in Britain...Bens



FRANCE

Now that the grand prize of the Eurovision song contest has been grooved by Denmark, nothing is left in France but to derive some lessons from this defeat. This was more than disagreeable for us because our national language was represented by four songs.

Now some important news: We have just learned that Decca has bought and taken over Vega. Without being a crystal ball-reader we can say that this affair could be excellent for the two parties concerned. Vega will cease to lose every year the enormous amounts of money because of their exploitation. As for Decca, they have acquired a classical musical repertory of high order, that will increase its value in a very short time. This is a modern repertory that few record firms have, on the other hand, this will bring about a mass of pressing for the factory at Tourouvre.

No real sensational news to announce mostly because of the Easter holidays that are approaching, and the continual strikes. However, with Barclay is excited about the departure of Charles Aznavour, and friends for New York, for his premiere at Carnegie Hall. He will feel less alone while being surrounded by his friends. Its true that everywhere he is accompanied by his talent, and that is really something.

On the CBS side some small news. The announcement of the Brothers Four due in Paris, who will participate in the Musicorama program on April 2nd. They are billboarded with Claude Nougaro. Following this occasion CBS will bring out on the market an EP "Brothers Four On Tour," and also an album of their hits. After Musicorama they will appear on the television in the popular program "Rendez Vous Avec. . . ." Following up on the release of "Lawrence D'Arabie" the famous new Columbia film, CBS has just given us the Percy Faith version of the principal theme. To terminate this chapter let's say that the great pianist Alexandre Brailowsky will give a series of concerts, at the Pleyel Hall on March 29 and April 2nd. At this event he will be awarded the Medal of the Honored citizen of Paris for his co world.
Whilst on

world.

Whilst on the subject of specials we have been informed that Fernand Reynaud (Philips) gives a series of representations at the A.B.C. Theater. From this Philips will release a 10" LP entitled "Fernand En Avion." From the catalog, Mercury comes up with "La Rhapsodie In Blue" by Gershwin and "An American In Paris" directed by Antal Dorati. From the catalog, Audio Fidelity has "Bagpipes and Drums" and also "Danses Of Port Said." This has its charm. Also, a new 10" LP by Dario Moreno with quite a few of his passed repertory such as "Ni Na Nai" and "Limbo Bossa." A recent recording by Robert Cogoi with his "Je Me Ens Tres Seul" and "Quand," and Billy Nash gives us "Little Doll."

Decidedly Francoise Hardy has become more and more as the revelation of the season. Match has again given several pages to this star. President Cabat tells us that her disk of "Tous Les Garcons Et Les Filles" has passed the 600,000 mark and is followed-up closely with "Le Temps De L'Amour" and "L'Amour S'En Va." That was not even placed in the recent Eurovision song contest but will certainly be appreciated by the French public.

France's Best Sellers

- 1. Tous Les Garçons Et Les Filles: F. Hardy. Recorded by: F. Hardy. Pub-
- lishing firm: Alpha. C'est A L'amour Auquel je Pense: F. Hardy. Recorded by: F. Hardy. Pub-
- lishing firm: Alpha.

 Donne Moi Ma Chance: Buchanah, Salvet. Recorded by: Richard Anthony.

- Publishing firm: Alpha.

 4. Forme Formidable: Plante, Aznavour. Recorded by: Charles Aznavour. Publishing firm: French Music.

 5. L'idole Des Jeunes: Lewis, Bernet. Recorded by: J. Hallyday. Publishing firm: Mills.

Norway's Best Sellers

This Wk. Last Wk.

- Chart A Summer Holiday (Cliff Richard/Columbia) Musik-Huset 1.
- 2. 2.
- $\frac{3}{4}$.
- A/S
 One Broken Heart For Sale (Elvis Presley/RCA Victor)
 Belinda (Scandinavia) AB
 Hey Paula (Paul & Paula/Philips) Harald Lyche & Co.
 Jeg Vîl Ha En Blå Ballong (Toy Balloon) (Årne Bendiksen/
 Triola) Stockholms Musikproduktion
 From A Jack To A King (Ned Miller/Karusell)
 Fjerne Land (Weites Land) (The Key Brothers/Triola) Egil
 Monn Iversen A/S
 *Regniga Natt (Gråtende Sky) (Anna-Lena/Metronome)
 Manu Music 5. 6. 7.
- 7.
- *Regniga Na Manu Music
- Midnattstango (Tanze Mit Mir In Den Morgen) (Ase Wenzel-8. 6.
- Jan Hölland/Columbia) Musikk-Huset A/S Loop The Loop (Frankie Vaughan/Philips) No Publisher Walk Right In (The Rooftop Singers/Fontana) Southern
- Music AB

Sweden's Best Sellers

Last Weeks on

10.

- 1. 5.
- Chart

 1. Hey Paula (Paul & Paula/Philips) Sonora Musikförlags AB

 3. St. Louis Blues (Alice Babs/Polydor) Reuter & Reuter

 6. Kiss Me Quick (Elvis Presley/RCA Victor) Belinda (Scan-3. 3.
- dinavia) AB I Saw Linda Yesterday (Dickey Lee/Philips) Ivan Mogull 4. 2. 7.
- -Sweden Music Gulle Dej (Playin' Games) (Siv Malmquist/Metronome) Edi-5. ion Odeon
- Lotta Lovin' (Gene Vincent/Capitol) No Publisher
 De Tusen Sjöars Land (Ray Adams/Fontana) Gehrmans
 Remember Then (The Earls/Stateside) Schroeder/Bens
 - Music AB
 - A Summer Holiday (Cliff Richard/Columbia) Gehrmans *Zum Zum Lilla Sommarbi (Ann-Louise & Boris/Metronome) Sonora Musikförlags AB



Radio stations 2SM (Sydney) and 3AK (Melbourne) joined forces some months ago to introduce the first direct landline interstate disk-jockey show featuring Bob Rogers. The project has obviously been successful because both stations are again co-operating and are now issuing the first National Top 100 Chart to appear in Australia; the chart is prepared each week and distributed from both stations. The chart is based on record sales in both Melbourne and Sydney (between them these two cities account for better than 75% of Australia's total population) and gives local recording artists in both cities a chance to get chart ratings in other States. 2SM compiles the best selling singles from Sydney and 3AK does the same from Melbourne-the two lists are then broken down to prepare the 2SM-3AK National Top 100. This means that a local record rating well in Sydney is assured of chart action in Melbourne and vice versa—thereby giving the local artist some much needed national recognition and action.

American entertainer Frances Faye has returned to Australia for her second nightclub season here in the last six months. She was a sensational success on her first visit to this country and it was announced then that she would return as soon as her commitments in America were cleared. From all reports, Frances is repeating the success she enjoyed on her first visit. The success is repeating the success she enjoyed on her first visit to this country and it was announced then that she would return at the "barrier" being erected between Melbourne and Sydney resulting in the output of each city receiving little or no support in the other. With this situation damaging the prospects of local works overseas, Norman Whiteley of the Belinda organization flew to Melbourne recently to confer with leading executives in the recording and publishing fields and with television producers. Firm proposals were discussed for a complete reversal of relations between the two centers and announcements can be expected soon which could have a farrea

and released before the match which resulted in the recent death of a boxer in the United States.

Received a very nice letter from Herbert E. Marks on the occasion of the 69th birthday of the world renowned publishing house of Edward B. Marks Music Corporation—which is represented here by Messrs. J. Albert & Son Pty. Ltd. Along with the letter came a copy of the Edward B. Marks house organ "Spin It" which is devoted to a heavy push on the Bossa Nova and Billie Holiday's composition, "God Bless The Child."

It looks as though Rick Nelson will be all over the local charts in no time at all with his first release for Festival Records, which brings "I Got A Woman" and "You Don't Love Me Any More."

Ivan Mogull is on the ball as usual with his fine mailing piece supporting the release of "Losing You" by Brenda Lee which is her latest single for American Decca and will be issued here by the Festival group.

New singles from the Philips outfit include "She'll Never Love You (Like I Do)" by Teresa Brewer; "I Can't Stop Loving You" with Ivo Robic; "Little Boy Little" c/w "Waf-Woof" by The Springfields; "Bringa—Branga—Brought" by Joe Dowell and "The Jive Samba" from The Cannonball Adderly Sextet.

Australia's Best Sellers

- Blame It On The Bossa Nova (Eydie Gormé-CBS) Tu-Con Music
- From A Jack To A King (Ned Miller-W&G) J. Albert & Son
- In Dreams (Roy Orbison-London) Acuff-Rose
- Walk Like A Man (Four Seasons—Festival) Tell Him (The Exciters—U/A) Robert Mellin
- Pipeline (The Chantays—London)
 Little Band Of Gold (James Gilreath—W&G) J. Albert & Son
- Ruby Baby (Dion-CBS) Belinda Music
- Molly (Bobby Goldsboro—Festival) Tu-Con Music Hey Paula (Paul & Paula—Philips) Wallaby Music



BELGIUM

One of the highlights in the musical world recently was a glamorous reception at the Martini Club in Brussels. Hosts were the Festival-Victory record firm which celebrated the sale of the fifth millionth disk by artist André Verchuren. There was a happy atmosphere, everyone rejoicing in André's performance, a unique thing and a fine example of a local boy who made it good.

N. V. Signey, also hold a recention, this time at the press club in the Bal

N. V. Siemens also held a reception, this time at the press club in the Belgian capital. The occasion was the appearance of Tchaikovsky's piano concerto nr. I (Deutsche Grammophon Gesellschaft). This LP record features Syjatoslav Richter as soloist, while Herbert von Karajan conducts the famed Wiener Symphoniker. Classic music lovers will find this record one of the best in its class. Top-selling figures are expected as this firm is conducting an impressive publicity campaign in the press.

There is some interesting news about Argentine born singer. Alberta Contents

There is some interesting news about Argentine born singer Alberto Cortez, who has been living in Belgium for quite some time. He was Spanish. There are high hopes for his own rendering of the song that ended up second at the San Remo Festival: "Amour, mon amour, my love." The same goes for "Boni Bonita," also done in Spanish. All his own numbers are published by his publishing firm Belga Music, Steenweg op Betekon, 97, at Aarschot. From now on, all of Alberto's records will be distributed by IBC of Milano. Cortez will also be seen on big shows in Germany.

Tany Royald, a crooner from the Netherlands, is under contract with HMV.

also be seen on big shows in Germany.

Tony Ronald, a crooner from the Netherlands, is under contract with HMV, which expects a lot from him. This boy really got started in Spain, where he was labeled "the Spanish king of twist." His own version of "Loop de Loop" seems to be well liked. A fine German recording of Mary Lo has appeared on the market, called "Ich bin in deinen Mund verliebt" (Electrola). Fans of Gene McDaniels will be happy to learn that their idol has produced two new numbers, including "Cry Baby" (Liberty).

There is a good chance that two numbers by The King Creoles (Hebra Records) will please many enthusiasts, especially the one side featuring "Creole Woogie." The music publishing firm Herman Brauer has acquired the sub-edition of the winning number at San Remo "Une per tutte." This, as far as Belgium is concerned.

as Belgium is concerned.

Despite heavy label competition, Belgian top vocalist Lou Neefs, ("Ein kleines Kompliment") signed a contract with Dutch CNR label through producer L. J. Van Rymenant, which will produce the platters. First rush release is a Flemish-Dutch version of "Uno per tutte" and an original, especially written for Neefs, "Wat zou de wereld zonder liefde zijn?" (What Would be the World without Love?"). New disk of the famous Spotnicks, "Hava Naguilla" (on Discostar) kicks off immediately.

"Hava Naguilla" (on Discostar) kicks off immediately.

Polygram-Belgium told Cash Box that the Luxemburg winning song "A force de prier" (By Praying Constantly) by Nana Mouskouri is wonderful, and there is demand for it. A new Mercury EP by Brook Benton was launched with the songs "Hotel Happiness," "Lie to Me," "Send for Me," "Take Good Care of Her." The French version of "Hotel Happiness," "Le ranch de mes rèves," was also very well received, especially the version by Little Sheila. The famous ensemble "Die Regenpfeifer" (Der rote Tango) has a big one again with "Die nacht ist viel zo shön (The Night is Too Beautiful). The success of the All Star Festival campaign still goes on. New Audio-Fidelity releases are "Down in New Orleans" with Louis Armstrong and the Dukes of Dixieland, "I Remember New Orleans" (a tribute to King Oliver), Louis Armstrong and his All Stars. Expectations are high on the original soundtrack of famous Orson Welles film, "Le Proces."

Mr. De Boeck, director of Ardmore and Beechwood Belgium, said that his

Mr. De Boeck, director of Ardmore and Beechwood-Belgium, said that his firm has acquired the rights of the French versions of following titles: "Nautilus" (entends-tu le vent) done by Georgie Dann on Pathé; "Acker's Lacquer" by Acker Bilk (Je souris sous la pluié), done by Chris Carol on Pathé.

Belgium's Best Sellers

FLEMISH

- FLEMISH

 1. Eenzaam zonder jou (Will Tura/Palette)

 2. Coeur blessé (Petula Clark/Vogue)

 3. Sans-toie mamie (Adamo/Pathé)

 4. Loop de Loop (several versions)

 5. Green Eyes (Ray Conniff/CBS)

 6. Tous les garçons et les filles (Françoise Hardy/Vogue)

 7. Do you love me (The Contours/Oriole)

 8. Crying in the wind (Paul Anka/RCA)

 9. Rhythm of the rain (The Cascades/WB)

 10. Prima Donna (Alberto Cortez/Show)

 Gloria (Ray Mondo/Moonglow)

- WALLOON

 1. Sans-toi mamie (Adamo/Pathé)

 2. Coeur blessé (Petula Clark/Vogue)

 3. Elles est terrible (Halliday/Philips)

 4. Tous les garçons et les filles (Françoise Hardy/Vogue)

 5. El Pecador (Rosy Armen/Vogue)

 6. Loop de Loop (several versions)

 7. Green Eyes (Ray Conniff/CBS)

 8. For me . . . formidable (Aznavour/Barclay)

 9. Do you love me (The Contours/Oriole)

 10. Rhythm of the rain (The Cascades/WB)



WE'RE PREPARING IT NOW!!

The original, the largest and most used world wide record and music industry DIRECTORY.

THE ANNUAL CASH BOX DIRECTORY

Make your plans now to be a part of this vital industry SPECIAL.



COUNTRY D.J.

REGIONAL RECORD REPORTS

CHUCK BROWN WJWS South Hill, Va.

South Hill, Ya.

Lonesome 7-7203 (Howkshow Howkins)

Head Over Heels In Love (Don Gibson)

The Volunteer (Autry Inman)

Still (Bill Anderson)

The Yellow Bandana (Faron Yaung)

Two Out Of Three (Bob Gallion)

Running Into Memories (Eddy Arnold)

Let's Talk This Thing Over (Carl Smith)

Who'll Help Me Get Over You (Loretta Lynn)

BILLY GUITAR KTOO Las Vegas, Nev.

Las Vegas, Nev.

Not What I Had In Mind (George Jones)
The End Of The World (Skeeter Davis)
Walk Me To The Door (Ray Price)
Still (Bill Anderson)
The Man Who Robbed The Bank (Hank Snow)
Lonesome 7-7203 (Hawkshaw Hawkins)
Is This Me (Jim Reeves)
Don't Call Me From A Honky Tonk
(J. & J. Masby)

Three Little Words (Joe Carson) A Stranger Was Here (Darrell McCall)

TEX JUSTUS WBNL Boonville, Ind.

BOONVIIIE, ING.

Is This Me (Jim Reeves)
From A Jack To A King (Ned Miller)
Still (Bill Anderson)
End Of The World (Skeeter Davis)
Please Talk To My Heart
(Country Johnny Mathis)
You Took Her Off My Hands (Ray Price)
Cigarettes And Coffee Blues (Marty Robbins)
Lonesome 7-7203 (Hawkshaw Hawkins)
Hello Wall #2 (Ben Colder)
Don't Let Me Cross Over (Carl Butler)

KARS Belen, N.M.

Vellow Bandana (Faron Young)
Lonely Teardrops (Rose Maddax)
Sheepskin Valley (Claude King)
Is This Me (Jim Reeves)
Still Loving You (Clyde Beavers)
She's Lonesome Again (Georgie Riddle) Still (Bill Anderson)

You Got Me Where You Want Me (Jan Howard)
Not What I Had In Mind (George Jones)

I Am (Merle Kilgore)

MIKE McNEIL CHNS Halifax, Can.

1. Don't Let Me Cross Over (Carl Butler)
2. Still (Bill Anderson)
3. Is This Me (Jim Reeves)
4. The End Of The World (Skeeter Davis)
5. Knock Again, True Love (Claude Gray)
6. Cold And Lonely (Kitty Wells)
7. The Yellow Bandana (Faron Young)
8. Sawmill (Webb Pierce)
9. Second Hand Rose (Roy Drusky)
10. I Take A Chance (Earnest Ashworth)

JIM THOMPSON WPAQ Mt Airy, N.C.

Mt Airy, N.C.

1. Still (Bill Anderson)
2. Not What I Had In Mind (George Jones)
3. Sawmill (Webb Piercel
4. Yellow Bandana (Faron Young)
5. Lonely Teardrops (Rose Maddox)
6. Lonesome 7-7203 (Hawkshaw Hawkins)
7. Don't Let Me Cross Over (Carl Butler)
B. Don't Call Me From A Honky Tonk
(J & J Mosby)

9. Thanks A Lot (Billy Parker)
10. Act Naturally (Buck Owens)

LEE SANDERS

LEE SANDERS
WBGC
Chipley, Fla.

1. Interstate Forty (Bob Luman)
2. Still (Bill Anderson)
3. Head Over Heels (Don Gibson)
4. The Volunteer (Autry Inman)
5. Hell Wall #2 (Ben Colder)
6. The Man Who Robbed The Bank At Santa Fe (Hank Snow)

7. Yellow Bandana (Faron Young) 8. Lonely Teardrops (Rose Maddox) 9. Two Out Of Three (Bob Gallion) 10. Hello Faithless (Dora Hall)

FRANK LEE Scottsdale, Ariz.

Scottsdale, Ariz.

1. Still (Bill Anderson)
2. Is This Me (Jim Reeves)
3. Not What I Had In Mind (George Jones)
4. Sawmill (Webb Pierce)
5. Busted (Johnny Cash)
6. Cold And Lonely (Kitty Wells)
7. It Was Worth It All (Don Gibson)
8. Leavin' On Your Mind (Patsy Cline)
9. The End Of The World (Skeeter Davis)
10. From A Jack To A King (Ned Miller)

If you are reading someone else's copy of Cash Box why not mail this coupon today |

C	1	15	SH		BC	XC					
1	7	8	0	B	R	0	A	D١	W.	A'	Y
N	E	W	Y	OR	K	19)	N	Y		

Enclosed find my check.

\$15 for a full year (52 weeks) subscription

\$30 for a full year (Airmail in United States) \$30 for a full year (outside United States)

□ \$45 for a full year (Airmail outside U.S.)

	413		0,
NA	M	E	

FIRM

CITY ZONE STATE

Be Sure To Check Business Classification Above!

I AM A

(Check One)

DEALER

ONE STOP

RACK JOBBER

COIN FIRM



COUNTRY REVIEWS

B+ very good good

mediocre

THE CASH BOX BULLSEYE

"BACK IN BABY'S ARMS" [Talmont BMI—Montgomery]

"SWEET DREAMS (OF YOU)" (2:33) [Acuff-Rose BMI—Gibson]

PATSY CLINE (Decca 31483)

The late Patsy Cline's legion of pop-country fans should come out in droves for this ultra-commercial Decca outing tagged "Back In Baby's Arms." The tune is a catchy, rhythmic, chorus-backed romancer with a pop-styled strings backing essayed by the lark with all of her expected poise and style. Eye it for rapid acceptance. On the flip, "Sweet Dreams (Of You)," the songstress offers a tender, slow-moving, sentimental, traditional country tear-jerker. Also merits a close look.

"OLD SHOWBOAT" (2:50) [Cedarwood BMI-Wilkin, Burch]

"A TOAST TO THE BRIDE" (2:22) [Aldon BMI—Karliski]

STONEWALL JACKSON (Columbia 42765)

The vet Columbia hit-maker seems destined to score in the coin department with either end of this new double-barreled success candidate. One side here, "Old Showboat," is a clever chorus-backed novelty-styled ditty all about the chanter's faithful old horse. The other end, "A Toast To The Bride," is a contagious, high-spirited polka read with plenty of authority by Jackson. Eye both sides here.

"IT'S NOT REVENGE I WANT" (2:14)

[Cedarwood BMI-Wilkin, Burch]

"DON'T TEMPT ME" (2:08) [Moss Rose BMI—Davis]

CONNIE HALL (Decca 31484)

Connie Hall could very well have a quick hit on her hands with this pretty Decca outing labeled "It's Not Revenge I Want." Tune is a slow-moving, shuffle-beat, tale of heartbreak read with loads of country sincerity. Deejays should come out in force for the side. "Don't Tempt Me" is a first-class bluegrass-styled weeper with enough good stuff in it to create quite a stir.

DURWOOD HADDOCK (Eagle 101)

(B+) "OUR BIG HOUSE" (1:48)
[Blister & Glad BMI—Haddock, Brinson] Durwood Haddock, who hit a short while back with "Big Night At My House" on UA, could achieve chart status once again with this bright Eagle how. Thus, is bright this bright Eagle bow. Tune is bright, chorus-backed affair all about the chanter's home. Watch it.

(B) "I'M NOT ONE OF THEM"
(2:20) [Gald & Blister BMI—
Haddock, Brinson] This one's an easygoin' melodic tradition-oriented hillbilly weeper sold with authority by

WARREN ROBBE (Band Box 330)

(B+) "I'VE HAD MY CHANCE" (2:37) [Val Jean BMI—Goodwin, Robbe] Warren Robbe could jump into the national spotlight with jump into the national spotlight with this slow-moving, tender, bluegrass-styled ballad with an interesting spin-nable beat. The chanter effectively utilizes the dual-track technique on the side.

(B) "LIFE'S NOT WORTH LIV-ING" (2:20) [Val Jean BMI— Goodwin, Robbe] Interesting, uptempo ditty with some fancy fiddle work.

BILLY WESTERN (D 1600)

(B) "MY BLUE ROOM" [Glad BMI — Western, Kent] Billy Western might get some exposure on this slow-moving, chorus-backed shuffle-beat lament about a guy who recently lost his gal. A nice showing.

(B) "SAY WHEN" [Glad BMI— Couch, Kent, McDuff] This time out the songster dishes up a rousing, high-spirited, infectious rousing, high

GENE DAVIS (Liberty 55562)

(B+) "TAKE A GOOD LOOK"
(2:15) [Glo-Mac & Metric
BMI — Davis] Gene Davis unleashes
his potent vocal talents full-blast or
this raunchy, low-key, chorus-backed
pop-flavored lament. Loads of airplay
potential here. potential here.

(B) "I WON'T COME IN WHILE HE'S THERE" (2:20) [Metric & Terran BMI—Davis] This side's a fine, traditional, slow-moving soulfu country ballad.

CHARLES RIVER VALLEY BOYS (Prestige Int'l 1601)

(B+) "THE AUCTIONEER" (2:56)
[Dyke, Black] The Charles
River Boys could cause quite a stir
with this rousing, high-spirited, reading of the country bluegrass oldie. Deejays should really dig the side.

"ROCKY ISLAND" (2:29)[P. D.] This time out the crew dishes up an attractive reading of the country-folk standard. Side boasts some top-flight guitar work.

EDDY KIRKLEY (Dodge City 1)

Here's another tribute offering to Patsy Cline, Hawkshaw Hawkins and Cowboy Copas. Eddy Kirkley renders the plantive song and recitation item in a moving, sincere fashion. Plenty of topical interest here.

(B) "SOMEDATA"

"SOMEDAY" [Lyresong BMI —Kirkley] Catchy, medium-paced dual-track weeper sold with professional authority by Kirkley.



COUNTRY **TOP 50**

Pos. Last Week

22

50 I AM Merle Kilgore (Parkway 864)

20000000					00000000
50000000	Pos. W	Last eek			Last ek
1	STILL Bill Anderson (Decca 31458)	1	26	HEAD OVER HEELS Don Gibson (RCA Victor 8144)	30
2	WALK ME TO THE DOOR Ray Price (Columbia 42658)	4	27	THE MAN WHO ROBBED THE BANK AT SANTA FE Hank 5now (RCA Victor 8151)	32
3	THE YELLOW BANDANA Faron Young (Mercury 72085)	6	28	MISSING ANGEL Jim Reeves (RCA Victor 8127)	22
4	THE END OF THE WORLD Skeeter Davis (RCA Victor 8098)	2	29	WAS IT WORTH IT Don Gibson (RCA Victor 8144)	34
5	LONESOME 7-7203 Hawkshaw Hawkins (King 5712)	10	30	KNOCK AGAIN, TRUE LOVE	25
6	IS THIS ME Jim Reeves (RCA Victor 8127)	3	31	TWO OUT OF THREE	36
7	COLD AND LONELY Kitty Wells (Decca 31457)	8	31	Bob Gallion (Hickory 1207)	
8	NOT WHAT I HAD IN MIN George Janes (United Artists 528)	D 5	32	LONELY TEARDROPS Rose Maddox (Capitol 4905)	27
9	ROLL MUDDY RIVER Wilburn Bros. (Decca 31464)	13	33	RUNNING INTO MEMORIES Little Jimmy Dickens (Columbia 426	3 7 563)
10	DON'T LET ME CROSS OVER Carl Butler (Columbia 42593)	7	34	LIVE FOR TOMORROW Carl 5mith (Columbia 42686)	39
11	YOU TOOK HER OFF MY	15	35	IF I COULD COME BACK Webb Pierce (Decca 31451)	29
	Ray Price (Columbia 42658)	13	36	THE VOLUNTEER Autry Inman (Sims 131)	38
12	SAW MILL Webb Plerce (Decca 31451)	9	37	MY FATHER'S VOICE Judy Lynn (United Artists 571)	43
13	LEAVIN' ON YOUR MIND Patsy Cline (Decca 31455)	20	38	HALF A MAN	31
14	YOU HURT ME Ferlin Husky (Capitol 4908)	18	39	Willie Nelson (Liberty 55532) BUSTED	33
15	CAN'T HANG UP THE PHONE 5tonewall Jackson (Columbia 42628)	11		Johnny Cash (Columbia 42665)	
			40	ACT NATURALLY Buck Owens (Capitol 4937)	_
16	DON'T CALL ME FROM A HONKY TONK Johnny & Jonie Mosby (Columbia 42	21 668)	41	GOODBYE KISSES Cowboy Copas (Starday 621)	46
17	PLEASE TALK TO MY HEART Country Johnny Mathis (United Artists 536)	23	42	I WANNA GO HOME Billy Grammer (Decca 31449)	35
18	I TAKE A CHANCE Ernest Ashworth (Hickory)	12	43	ALL GROWN UP Johnny Horton (Columbia 42653)	40
19	FROM A JACK TO A KING Ned Miller (Fabor 114)	14	44	BURNING DESIRE Wade Ray (Fabor 115)	41
20	I SAW ME George Jones (United Artists 528)	16	45	BEHIND THE FOOTLIGHTS Hank Locklin (RCA Victor 8156)	
21	SHEEPSKIN VALLEY Claude King (Columbia 42688)	26	46	SHOOT THE BUFFALO Joe Carson (Liberty 55547)	47
22	FORBIDDEN LOVERS Lefty Frizzell (Columbia 42676)	24	47	THE BALLAD OF JED CLAMPETT Lester Flatt & Earl Scruggs (Columbia 42606)	42
23	HELLO WALL #2 Ben Colder (MGM 13122)	17	48	ROBERT E. LEE Ott 5tephens (Chancellor 108)	49
24	INTERSTATE FORTY Bob Luman (Hickory 1201)	19	49	T FOR TEXAS Grandpa Jones (Monument 801)	44



COUNTRY ROUND

The Louisiana Hayride, three-hour live country music show on KWKH-Shreveport will present Parkway's Merle Kilgore in his exciting new folk singer act on Saturday, April 13th. Kilgore, who penned Tommy Roe's song "The Folk Singer," "Johnny Reb" and "Wolverton Mountain," appears all in black with the exception of a sheepskin jacket. Sonny James, Jimmy Martin and Mitchell Torok will also be headliners on the show.

KCUL, the 50,000 watt top-rated ountry music outlet in the Fort

Music, 726-16th Ave. So., Nashville, Tenn.

Leon McAuliff and the Cimarron Boys are currently on tour doing a string of key one-niters throughout Kansas and Missouri. The crew just finished dates in Jefferson City, In-dependence and Wichita.

Jimmy Martin and the Sunny Mt. Boys and Girls have just been signed to a contract to appear at the Phila-delphia Folk Music Festival along with the Kingston Trio and the Lime-







YOUNG **FARON**



JAMES O'GWYNN

Worth-Dallas area, now has the following deejays at the wheels: Lawton Williams, Bill Mack, Horace Logan, Bill Reynolds, Morgan Choates and Jerry Parks. Mack recently became program director for the outlet which is surrently taning shows for other is currently taping shows for other stations in the southwest. KCUL now occupies beautiful new studios in the Seminary South Shopping Center in Fort Worth. Mack and Williams also do shows from the KCUL Dallas studies and enpear regularly and the Fig. dios and appear regularly on the Big D Jamboree.

Robert E. Freed, manager of the Lagoon in Salt Lake City, sends along word of a big weekend coming up for local country music fans. Freed has booked a top-flight Grand Ole Opry package starring Claude Gray, Skeets McDonald, the Roadrunners and the KSOP Wranglers into the resort on Saturday, April 13th.

Gotham-based country promoter Doris Cooner has set a series of key dates for ABS recording artist Mickey Barnett including stints at Shorty Warren's Copa Club in Secaucus and the Polish Hall in Hempstead. Barnett's new ABS deck, "I'm Sorry I've Cheated On You" b/w "Just A Memory" is available to deejays. Interested jocks should write to Barnett at 12 Jones Place, Yonkers, New York.

Busy country music man Howard Vokes, owner of Vokes Music Publishing Co. in New Kensington, Pa., is very excited over all the releases he's getting in the international markets. Vokes' product is getting to be quite popular in the Scandinavian countries, England and Canada.

Deejays who need a copy of "It's Just Not My Day" b/w "To Die One More Time" by Al Urban on the Fang label may get one pronto by writing on their station letterhead to Tomcat

lighters. Jimmy and his group were also recent guests on the pop-minded Buddy Deane TV'er in Baltimore. Bar-bara Martin reports that she has been receiving requests for Jimmy and his group to appear at various other folk music festivals and college shows.

Jim and Dollie Denny along with Lucky Moeller of the Jim Denny Artist Bureau recently flew to Houston, Texas for the annual Fireman's Show. Curley Rhodes from Cedarwood handled the promotion of the show.

Jack Roberts has set Claude King for a segment of one nighters begin-ning April 1st. The dates will take place throughout the Puget Sound

San Antonio radio personality, Bob San Antonio radio personality, Bob Wolfe, program director and popular deejay on KBER, died in Houston, Texas at Methodist Hospital on March 20 after extensive heart surgery. Wolfe moved to San Antonio in October, 1961 and was a member of the KBER staff when it first went on the air in November of that year. Our condolonces

April 21st is the date set for a big Grand Ole Opry show at Crang Plaza Auditorium in Toronto, Ontario costarring Columbia Records' Marion Worth and rodeo recording artist Russ Wheeler, among others. The show is being produced by Jack Larke of CHIC-Brampton, Ontario. For the full week preceding the show, both Miss Worth and Russ Wheeler will participate in organized tours of country music deejays around southern Ontario set up by Columbia Records of Canada, CHIC and Associated Country Music Artists, who handle all of Wheeler's engagements. During the trek, both artists will promote the show and their respective records. show and their respective records.

TWO NEW RELEASES! "UH-WHAT'S HER NAME"

★ LONZO & OSCAR ★

"BLUEGRASS COUNTRY" MIKE MILLER-JACK CASEY

★ STAR MOUNTAIN BOYS ★ NR - 204

NUGGET RECORDS Phone 859-5385

Goodlettsville, Tennessee

Selling Strong!!

Country Johnny Foster's 'GROWN UPS CRY TOO"

CAPA 112

CIGARETTE AND COFFEE

Marty Robbins (Columbia 42701)

28



THE YEAR Seeburg's exciting new mbination remote selector and speaker unit is actually miniature stereo phonograph. It does everything but in records . . . a perfect companion in style and per rmance for the new LP Gonsole. It features albuming the stereo sound, and it's personalized. And it has a clusive new name, too . . . Seeburg Stereo Consolette



MOA BOARD MEET

Of A
Successful
Convention

By the time this editorial is read by members of the industry, MOA's Annual Spring Board Meeting—scheduled for Saturday, April 6—will have come to a close. As this is written, the meeting is just twenty-four hours away. And yet there is every indication that this meeting will go down in industry history as the harbinger of a good convention season to come. The feeling is in the air.

MOA officials at press time, unofficial observations indicate that the meeting will report on progress along the lines of increased membership, a stronger public relations program and most important, stronger relationships between MOA and the juke box manufacturers. There is a faint hope that the meeting will provide the springboard for announcement from one or more manufacturers that they will exhibit at the '63 Convention. If no official statement is made this week there is still the hope that in an increasingly favorable light, one or more of the abstaining manufacturers will eventually give MOA the nod.

MOA officials have traveled thousands of miles since taking office last fall and the result has been increased membership and support from entire associations across the country. President Harry Snodgrass has steered the national association back on course and Bob Blundred has preached the gospel to the industry's members. The results are very encouraging.

Lou Casola, MOA's public relations head, has been working equally as diligently in a field in which our industry can use all the support it can get. Again, unofficial reports are that Casola has made much headway in this area.

Highly placed people—operators and distributors—have made plans to attend this Board Meeting in Chicago. They all have one common interest, the success of MOA and a healthy Convention in the fall. These people have worked hard to revive MOA and its membership during the past six months. They are equally as responsible for the expected favorable reports which will be forthcoming from MOA's official channels this week.

Again, there is nothing official. But the smart money says that MOA is back on its feet and racing toward a highly successful Convention in September. Judging from all indications, we think there is much cause for optimism throughout the coin machine industry.

MOA Officials Hold Board Meet In Chi Industry Awaits Outcome With Optimism

CHICAGO-The MOA Board of Directors were scheduled to hold a meeting here Saturday, April 6 in the Morrison Hotel. The basic purpose of the meeting, according to President Harry Snodgrass, was to discuss reports of committee developments in several areas of MOA activity and to formulate policy on several convention matters. The MOA Convention is scheduled for September 4-6 in the Morrison Hotel.

Although no official statement was forthcoming, it was expected that encouraging news may be forthcoming from MOA officials concerning the position of several juke box manufacturers regarding participation in the Convention. Three manufacturers have abstained from exhibiting at the trade show for the past two years. The meeting did not start until after this issue of Cash Box went to press. Details of the meeting will be published next week.

Public Relations Committee Chairman Lou Casola was expected to re-<mark>port on his PR program, an ìmportant</mark> part of MOA. Although no official comments have been made, Casola has spent much time with operators and local association officers around the country. Members expected to be present

for the public relations committee meeting included operators William Cannon, of Haddonfield, New Jersey; Henry Leyser, Oakland, California; Mrs. Millie McCarthy, Hurleyville, New York; and Lindy Nardone of Rochester, New York.

Representatives of the distributors were: Nate Feinstein, of Chicago; and Bob Slifer, of the National Coin Machine Distributors Association.

Another committee that was to meet and report to the board is the MOA Nominating Committee. Under the amended bylaws, this committee will have to decide how many directors shall be elected from each state, and other such vital details.

Members of this committee include: R. L. Lindelof, Skokie, Ill.; Jack Bess, Richmond, Va.; Lou Casola, Rockford, Ill.; John Wallace, Oak Hill, West Virginia, James Tolisano, St. Petersburg, Fla.; C. C. Bishop, Raleigh, North Carolina; Louis Ptacek, Manhattan, Kansas; and Thomas Greco, Glasco, New York.

Another chairman who will report will be Ted Nichols of Fremont, Nebraska. He will talk about the types of sessions being planned for the 1963 convention. It is expected that he will recommend sessions dealing with the programming of music, federal government matters affecting the industry and the trend toward operator diversification.

Other convention committee chairmen are: John Wallace, Committee on Committees; Lou Ptacek, Jr., Banquet Committee; Larry Marvin, Exhibit Committee; Harlan Wingrave, Registration Committee; William Cannon, Convention Finance Committee; John Fling, Membership Committee; Ted Nichols, Forum Committee; Maynard



J. HARRY SNODGRASS

Hopkins, Attendance Committee; Paul Brown, Door Prize Committee; and C. S. Pierce, Reception Committee.

The Entertainment Committee will be handled by MOA's Chicago office, headed by Lou Casola, the general convention chairman. The general convention vice-chairman is James

Harry Snodgrass, MOA's prexy, is also expected to report on the membership incerase MOA has enjoyed over the past six months, the plans for closer working relationships between state and local associations with MOA, the possibilities of working closer with the Record One Stop Assn. (ROSA) members, and the MOA position regarding the jukebox exemption and the copyright law.

Nebraska Ops Prep For Annual Show

OMAHA — Howard Ellis, secretarytreasurer of the Music Guild of Nebraska, announced this past week that final plans have been completed for the upcoming Regional Meeting and Trade Show, slated for Saturday and Sunday, April 20-21, in the Paxton Hotel, in this city.

"We will have an interesting innovation during this year's regional convention," Ellis said, "whereby each state group represented will be able to hold their own private business meetings. All they need do to arrange for a session is to contact me in advance of the conclave."

He further stated that there will also be a large general business meeting, during which all of the pertinent organization and industry business will be discussed.

A highlight of this year's trade show is an exhibit display in the exposition hall in the Paxton Hotel of the latest music, amusement and vending equipment, during both days of the regional meeting.

Robert H. Blundred, managing director of the Music Operators of America (MOA), will be on hand, and will address the assemblage during the big general meeting Sunday after-

All of the guests are invited to a large dinner party Saturday evening (April 20) which will be climaxed by a program of entertainment arranged by the Music Guild executive board.

The weekend festivities will be culminated by the gala annual banquet and floor show, Sunday evening, April 21. The new slate of officers for the 1963-1964 period will be introduced and installed during this banquet.

Coin machine manufacturers are urged to contact Ellis, in Omaha, for exhibit booths for their coin-operated equipment. He explained that space is, of necessity, limited to the size of the exposition hall at the Paxton Hotel.

State coin machine groups who will be represented at this year's regional conclave include South Dakota, Iowa, Missouri, Kansas and Nebraska.

American's Sol Lipkin Never Stops Running

UNION CITY, N.J.—Old coinmen never stop running, at least not when they're in the shape that American Shuffleboard's Sol Lipkin is in. The veteran coin machine sales exec returned last week after a visit to the Associated College Unions Convention in White Sulpher Springs. (Colleges buy lots of shuffleboards and pool tables from American). Before that stint, Lipkin called on the Military Services in the nation's capitol where orders for the 1963 lines were placed. (Army-Navy posts thrive on American equipment.) Following the Convention, Lipkin called on distributor Jack Bess (One of American's finest distribution outlets). A trip to Pittsburgh and several side-town stops



CHICAGO — Announcing deliver this week of "Cross Country" flippe type pinball game, Bill O'Donne general sales manager of Bally Manfacturing Company pointed out the the game features a novel method delivering extra balls to the player "The new free ball gate on the "Cross Country" playfield," O'Donne emphasized, "differs from other extra ball features in that the ball actual escapes from the playfield by action of the player. First, the player mu open the gate by a double skill-shot shooting the ball to hit Skill Rebour at top of playfield and then immediately rebound across the Blue To Roll-Over. Or the gate may be opened by hitting A-B-C-D Swings.



BILL O'DONNELL

"The gate then remains open un a ball is shot through the gate of flipper-skill, returning ball to shoote channel for further play. The numb of free balls a player may receiduring one game depends entirely his skill in first opening the gate, the flipping a ball through the gate," co tinued the Bally exec.

"Another attractive feature 'Cross Country' appears on the bac glass—triple skill-selectable rout across the map for coast-to-coast pecials. Player selects Red, Blue Green Route at start of each game is shooting first ball over Red, Blue Green Top Roll-Over, usually tryint o select the Route which is already to select the Route which is alread farthest advanced.

"Each Route consists of 10 Station and hitting A-B-C-D Swings advance selected Route to next Station. Specials are scored for advancing to Station 10. All advances on all Route hald over from come to generate the statement of t

tion 10. All advances on all Rout hold over from game to game, a co stant repeat-play stimulator.

"Naturally, 'Cross Country' can loperated with or without match-sco feature. The game is also adaptabte all pinball territory, and length location tests in a dozen widely scattered areas prove that 'Cross Countrhas the earning-power and staying power that operators are looking for concluded O'Donnell.

were thrown in for good measur When Lipkin wasn't working he we playing. The sportsman caught seeral fish (he fishes regularly), bowle three games (scored 168(!), 159(and 158(!) after a two-year layof and decided to call it quits and r turn home with his orders.

Upon arriving at the America Shuffleboard plant in Union Cit where production is at its peak, Lipkin learned that Sales Director Nic Melone became a father for the fiftime (his wife Theresa gave birth a baby boy, Nicholas John, 9 lbs., oz.). Whereupon Lipkin advise Melone that perhaps the boss shoul take a few days off and help h wife. "I'm refreshed after the tri and feel like really settling dow here and doing a job. You shoul take it easy."

UJA-Coin Div. To Honor DA Cahn



WILLIAM CAHN District Attorney, Nassau County, N.Y.

NEW YORK-A committee of coin industry representatives unanimously named Nassau County District Attorney William Cahn as Guest Of Honor at a "Victory Dinner" scheduled to be held next year at the culmination of a fund raising drive which should total in excess of \$35,000. The announcement was made by Chairman Irving Holzman following a committee meeting in UJA offices in NYC on Thursday, March 28. Guest speaker at the annual industry affair will be NYS Attorney General Louis Lefkowitz.

It was the first time the coin machine reps went outside of the industry to select a guest of honor. Last year's Guests were R. H. Little-ford of Billboard, and Joe Orleck, Publisher of Cash Box. Cahn was guest speaker at that affair.

Holzman called the committee to a meeting scheduled to be held Thursday, April 11 at 6:00 PM at UJA headquarters "to plan for a record-breaking affair."

UJA-Coin Machine Division an-

nual fund raising drives have taken place since 1947 when the first drive

NO EXTRA CHARGE

Why you get more for your money with a Rowe AMi phonograph.

- You get Three-in-One programming. Change from 200 to 160 or 100 selections—or right back again—whatever the location needs. NO EXTRA CHARGE.
- You get the orbital sound of Stereo Round* without using additional remote speakers. NO EXTRA CHARGE.
- You get a genuine diamond stylus good for 50,000 plays. NO EXTRA CHARGE.
- You get tremendous location personalization. NO EXTRA CHARGE.
- You get automix as standard equipment. Plays both 45's and 33\(^1\)3's... intermixed. It's mechanical, too—no tubes to give out. NO EXTRA CHARGE.
- You get an accumulator that holds up to \$3 in nickels, dimes, quarters and half dollars. NO EXTRA CHARGE.
- You get a 5-year warranty on the search unit, a 2-year warranty on the mechanism. This is the *only* phonograph with such a money-making guarantee on moving parts. NO EXTRA CHARGE.
- You get an easy changeover to play albums at 25¢ a side. NO EXTRA CHARGE.

Add all these "NO EXTRA CHARGES" to the realistic low price of a Rowe AMi phonograph, and you've got yourself a deal. See your Rowe AC Services distributor today and let him tell you the full story.

*Pat. pend.



ROWE AC SERVICES

18 South Michigan Ave. Chicago 3, III.



VENDING NEWS

The Vending Machine Industry's Only Newsweekly

ontinental Execs ight SEC Move or Receivership

YESTBURY, N.Y.—Officials of the ontinental Vending Machine Corpotion appeared on Friday, April 5, a Federal Court to show cause why he assets of the vending manufacturing company should not be put in he hands of a government appointed receiver. The action was a result of a order obtained earlier in the week to the Securities and Exchange Compission, from Federal District Judge have was for the purpose of concolling remaining assets of Continual Vending and a subsidiary, Valy Commercial Corporation, finance rntal vending and a subsidiary, vary Commercial Corporation, finance m which allegedly borrowed approximately \$4 million from Contiental without director authorization and loaned a portion of this sum to ontinental's Harold Roth. Roth regrets a chairman but continues as gned as chairman but continues as meral manager and chief executive. he SEC also asked that a "proper" nancial statement be filed on the ending firm.

In addition to Roth, also named in e SEC case were Robert Hirsch, alley's prexy; Matthew Forbes, subantial stockholder in Continental; rthur Field, lawyer for both firms; dney Florea, a field partner and ontinental director; Harry Meresan, a director; Herbert Sternberg, director and secretary of Continental and Valley v.p.; and Claire Gans, the is reported to be associated with

Canteen Of Okla. Buys Canteen-Wichita

TULSA—Canteen Company of Oklahoma has announced the purchase of Canteen Service, Inc., of Wichita, Kan., from Chicago-based Automatic Canteen Co. of America.

In making the announcement, Ralph Jett, president of Canteen Co. of Oklahoma, the state's largest industrial food service and vending firm, said Canteen Service, which formerly operated as a branch of Automatic Canteen Co. of America, will be operated as a wholly-owned subsidiary and renamed Canteen Co. of Wichita.

Jett disclosed that the acquisition, the first for the Tulsa-based vending firm, will add about \$500,000 to sales, bringing the firm's total gross sales to approximately \$3 million for 1963. Purchase price for the Wichita firm was not announced.

Simultaneous with the announcement of the acquisition, Jett named James H. Grady, former manager of

Valley.

The vending machine manufacturer was expected to defend its position as a firm financially capable of fulfilling its obligations. Bank and individual support were rendered two weeks ago following the initial setback. (Cash Box March 23, 30). The hearing was in progress as this report went to press. port went to press.

Canteen Service, as vice president and general manager of the Wichita subsidiary. He also was named a director of the firm.

Canteen Co. of Wichita, which employs some 12 people at present, served the Wichita area for more than 15 years under the name of Canteen Service.

Jett said the new subsidiary will soon start new programs of expanded service and vending equipment modernization, and will begin placing more emphasis on hot food vending in industrial plants.

Representing Automatic Canteen Co. of America in the transaction was William F. Swingler, vice president of the \$224 million-a-year nation-wide firm.

Canteen Co. of Oklahoma currently employs some 55 people and maintains branch offices in Muskogee and Bartlesville, Okla.

NYC Cig Tax Hike

NEW YORK—Metropolitan NYC operators awaited City Council approval of a bill passed in Albany earlier in the week okaying a city sales tax increase on cigs from 2¢ to 4¢ per pack. Ops were studying the vended price which would result from the tax hike. No definite selling price was determined but a 33¢ (regulars)-38¢ (kings) seemed possible, with each vend returning 2 pennies in a pack, upon insertion of 35¢ for the regulars and 40¢ for the king-sized pack.

Tansey Joins NAMA

CHICAGO—Gilbert H. Tansey has joined the staff of National Automatic Merchandising Association, effective April 1, 1963, according to Thomas B. Hungerford, executive director. rector.

He will fill several responsibilities formerly under the direction of Thomas E. McCarthy, who resigned as NAMA Director of Conventions and Member Services.

US Hoffman Execs Qui't

NEW YORK-The U.S. Hoffman Machinery Corporation announced last week that Arnold Erlanger resigned as executive vice-president of the firm. He is one of several top officers of the firm reported to have resigned recently.

Harold Roth, president of U.S. Hoffman, recently left similar posts at Continental Vending Machine Corp. (see separate story). Roth resigned as director of U.S. Hoffman Intl., makers of coin-operated laundry and dry cleaning equipment and a fordry cleaning equipment, and a former subsidiary of U.S. Hoffman.

GAMES

MECHANIC

We are seeking o man with diversi-fied experience in repairing amusement and music machines. For a qualified persan we can affer an excellent weekly salary cammensurate with past experience and ability. 5 day week. Liberol emplayee benefits. Write ar phane Ed Stern or Alan Bruck at:

Amuse-A-Mat Corporation 1213 Narth 5th Street Philadelphio 22, Pa. POplar 3-9600

VENDING

EXCLUSIVE UNITED MFG. CO. DISTRIBUTOR

1641 N. Broad Street

Phila., Pa. CE6-5000 1508 Fifth Avenue Pittsburgh, Pa. CR1-1373

120% INTEREST

(That's One Hundred Twenty Percent!)

ON EACH \$300 INVESTED

EASY SELL

Every custamer you have is a praspect!

POSITIVE INCOME

You work on a contract basis—na collections!

LESS SERVICE

Coll bock only once a month!

IT'S PROVEN

Over 7,000 systems olreody installed!

HOW? Lease a Tape-Athon Tape Player and Background Music to your present customers—one \$300 system returns \$360 each year.

Far Details Coll The Tope-Athon Distributor In Yaur Areo:

Bilotta Enterprises, Inc. 224 North Main Street Newark, New York DE 1-0185

Rex Bilotta Distributing Co. 821 So. Salina Street Syracuse, New York GRanite 6-4071

Culp Distributing Company 614 West Sherldan Avenue Oklahoma City 2, Oklahoma CEntral 2-8084

Bilotta Enterprises, Inc. 1226 Broadway Albany 4, New York HObart 2-5041

Central Distributing Co. 1209 Douglas Street Omaha 2, Nebraska 346-5-200

Draco Sales Company 2005 West Alameda Denver 23, Colorado SHerman 4-1797

Mid-West Distributors 709 Linwood Blvd. Kansas City 9, Missouri WEstport 1-8776

Musical Distributors Corp. 841 Tenth Avenue New York, New York JUdson 6-7782

Southern Music Distributing Co. 2465 Harper Street Jacksonville, Florida ELgin 6-1664

United Distributors, Inc. 902 West Second Street Wichita 12, Kansas AMherst 4-6111

Bill Williams Distributing Co. 3800 Louisiana Street Houston 6, Texas JAckson 6-1737

Or Write Directly Ta:

Federal Amusement Montreal, Quebec 738-0852

Musical Distributors Corp. 1640 Bedford Avenue Brooklyn 25, New York PR 1–7000

Southern Music Distributing Co. 503 West Central Avenue Orlando, Florida GArden 3-2261

United, Inc. 1101 West Vliet Street Milwaukee 5, Wisconsin BRoadway 3-8474

Valiant Amusement, Inc. 3129 East McDowell Road Phoenix, Arizona BRidge 3-7144

Bill Williams Distributing Co. 1415 South Flores San Antonio, Texas CApitol 6-8642

AUTOMATIC MUSIC DISTRIBUTORS

Check BANNER FIRST!

COMPANY

MUSIC

BANNER

has been appointed factory distributor for **ROWE AC SERVICES**

Operators in the State of Oklahoma, the Texas Panhandle, and Western Arkansas, are cordially invited to visit our showrooms. Now on display:

> ROWE CELEBRITY FULL-LINE ROWE-AMI PHONOGRAPHS

COMPLETE STOCK OF 1963 MUSIC, VENDING, AMUSEMENT EQUIPMENT

AUTOMATIC MUSIC DISTRIBUTORS 900 NORTH WESTERN AVE. OKLAHOMA CITY, OKLAHOMA TEL. CE 5-3456

Corp. Corp.

523 South Hindry • Inglewood, California

Rock-Ola Wines and Dines European Ops, Coinmen Tour Chi Factory

CHICAGO — A group of executives of Rock-Ola Manufacturing Corporation, headed by David C. Rockola, president, recently hosted a memorable day's activities for a visiting group of European operators at the Rock-Ola factory. The schedule of activities commenced with an early continental breakfast reception at the Sheraton-Chicago Hotel, and ended with a banquet-dinner at the Stouffer's Top O' the Rock Restaurant atop the Prudential Building.

The guests, numbering 22, came to this city from Germany, the Netherlands, and Switzerland. Alfred W. Adickes, president of Nova Apparate, in Hamburg, Germany, who directs all sales of Rock-Ola phonographs and vending machines on the European Continent, was on hand at the Rock-Ola factory to greet the foreign visitors.

Other Rock-Ola executives in the host party were Dr. David R. Rockola, Art Ehlert, Frank Doyle, Art Janacek, Jack Barabash, and Frank Schulz.

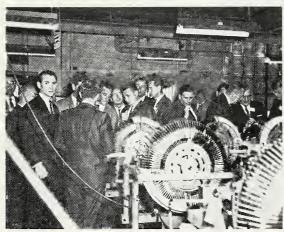
The visitors were taken on guided tours of the phonograph manufacturing facilities, and a tour of Rock-Ola Mfg's. vending manufacturing facilities.

The noon hour was dedicated to a relaxed cocktail-lunch catered affair in the large display room, during which David C. Rockola officially greeted his overseas guests and gave a brief speech based on the historical background of the Rock-Ola firm, which rose from its humble beginning in the early '30's to the huge phonograph-vending manufacturing organization which it is now.

Prior to meeting for the banquet dinner at the Prudential Building, the European visitors were taken on a sight-seeing tour of the city on a huge bus. The guests included: A. W. Adickes, president of Nova Apparate; G. A. Van Duynen, Amsterdam, Holland; Frederick Einbeck, Frankfurt, Germany; Mr. Olland, DeBilt, Holland; Werner Karius, Germany; Hans Throner, Germany; Erich Summerer, Germany; H. Brunstrug, Emmen, Holland; Werner Spengler, Germany; Charles Halter, Germany; Johnny Neiderhauser, of Polymat Automaten A.C., Switzerland; Fred Hooghiemstra, Holland; Hans Jurgen Haebler, Germany; William Schramm, Germany; Jurgen Hall, Germany; Hans Rosenzweig, journalist, Germany, and Dr. Heinz Kummer, Germany. (Pictures)



DAVE ROCKOLA SPOKE OF EARLY BEGINNINGS: Among those listening: A. W. Adickes, (David C. Rockola, standing,) Hans Rosenzweig, H. Brunsting, C. Halter, W. Karius, J. Barabash, W. Spengler, F. Schmidt.



INSPECTING THE PHONOGRAPH MECHANISM ASSEMBLY LINE: A. Janacek, Dr. David Rockola, G. A. Van Duijnen, W. Schramm, F. Schmidt, H. Brunsting, Lee Brooks (Cash Box), E. Einbeck, Mr. Olland, Barabash, F. Hooghiemstra.



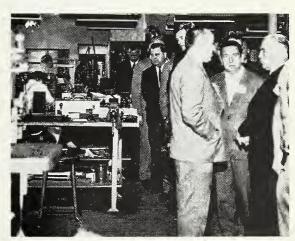
COFFEE VENDOR CUP DISPENSER DEMONSTRATED: Those watching: F. Einbeck, W. Karius, E. Summerer.



PREPARING FOR TOUR: Left to right: E. Summerer, F. Schulz, H. Schweigert, Derigs, F. Hooghiemstra.



PASSING THROUGH MODEL SHOP: Some of those pictured: F. Einbeck, J. Niederdauser, H. Brunsting, E. Summerer, H. Throner.



TWENTY-TWO OPERATORS ARRIVED FOR TOUR: Among those pictured: H. Brunsting, H. Throner, F. Hooghiemstra, H. Rosenzwieg, Dr. Kummer, H. Bergmann.









Sells Equipment

rantz Has 5-Pc. iame-Gum Unit



JOHN FRANTZ

HICAGO-John F. Frantz, president J. F. Frantz Manufacturing Comny, this city, advised this past week at interest and acceptance is growg for the Frantz "U.S. Marshal" stol-target game which has recently en revised with a five-unit (spacever) metal stand, with the addition four penny gumball vending maines surrounding the amusement me.

He explained that this change was ade to satisfy requests for this rticular alignment of equipment by erators everywhere.

In a recent issue of Cash Box Iarch 9, 1963) Frantz announced realignment of his distributive comex, to aim exclusively at the genal markets through the nation's in machine distributors.

In his lineup of low-cost coin opered amusement equipment — along th "U.S. Marshal" —Frantz offers ch popular games as "Save Our

CIGARETTE VENDORS ortinental Apco 30 Col. orsair 30 Col. orsair 20 Col. orsair 20 Col. mokeshop V-27 mokeshop V-36 mokeshop V-18 ational 9-M ational 9-M astern 22 Col. SHUFFLE ALLEYS SHUFFLI C. Citation C. Red Dot ro S/A C. 6 Game M. Big Bonus M. Sunny M. Cyclone I.M. 6 Star Regulation ally Deluxe Jumbo ally Official Jumbo ally Lucky Shuffle ally A.B.C. ally Deluxe Club ally Deluxe Club ARCADE enco Basketball Champ luto Cross Coontry ally All Star Bowler enco State Fair Gun enco Sty Gunner enco Gun Clob enco Rifle Gallery C. Ray Gun X. Dale Gun X. Dale Gun X. Pop Gun lidway Deluxe Shooting Gallery Ildway Shooting Gallery MONROE Coin Machine Exchange, Inc.

Kaye Streamlines 'Deluxe Eldorado' Appearance

BROOKLYN, N.Y.—The Irving Kave Company has streamlined the appearance of its "Deluxe Eldorado" pool table. The lower part of the cabinets and the legs are now painted in colors which complement the wood grain finish of the upper part of the cabinet. This revision adds a longer and shallower look to each of the tables and "the legs blend in gracefully with the cabinet," according company officials.

The tables are available in platinum walnut, mahogany, and teak, with the new complementing finishes and are currently being shipped in the new



IRVING KAYE

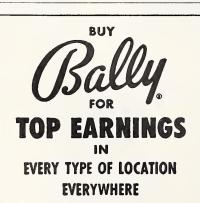
Business" (SOB), "Kicker & Catcher" and "Little Leaguer—Double Header" (a two-player baseball-type unit). There is also a line of coin-operated scales, which he says are much in demand since so many people all over this country are "Diet Conscious."

Distributors are urged to contact Johnny Frantz at his factory offices 1940 West Lake Street, Chicago 12, Illinois.

List It In . . .



. . . And Sell It!



Exclusive Chicago Area Distributors for WURLITZER **PHONOGRAPHS** and PARTS

1750 W. NORTH AVE.

324 Payne Ave. Cleveland 14, Ohio

Superior 1-4600



IMPORTERS-Send for FREE LATEST CATALOG

64 PAGES-Fully Illustrated

COIN MACHINE EXCHANGE, INC.

Joe Kline . Cable: "FIRSTCOIN"-Chicago

CHICAGO 22, ILLINOIS • Dickens 2-0500



Eastern Flashes

The majority of people in the trade hereabouts don't feel as though Gover nor Rockefeller's liquor tax will have any harmful effect on the coin machin business. This remains to be seen, of course. But the fact is, most ops w queried feel that the additional nickel per drink (or whatever it may be is specific locations) won't hurt the machine play because few increases hav deterred juke or game play permanently. The price increase will result in temporary slowdown in cash register activity but eventually the patrons will return and spend the extra nickel for a drink (or get a smaller beer for th same 10¢). It ain't good but it ain't that bad, or so say the soothsayers.

A stroll through the Harlem locations (between 110th and 155th Streets will convince anyone that the new Seeburg "LP Console" has more than broke the ice. There's one on almost every corner and the collections are reported; the reason for the scurrying at Atlantic New York to fill deliveries on the '6 phonograph, Judging from the programming, the biggest play is given t packages like Gloria Lynne's latest, "At The Las Vegas Thunderbird," an solid performers a la Basie, Ray Charles, and Sam Cooke's new LP. In Harler the crowd "floats" from one spot to another and this could be another reason for the breakout in new equipment. for the breakout in new equipment.

Harry Siskind, Master Automatic, was visited by Atlantic's Steve Quinn an Seeburg's Dan Collins last week during a Brooklyn tour, all part of the work a-day week for Collins who manages to cover the New York-New Jersey territory early in the week and then drives to Philly for sales work down there.

Irving Holzman is down in Miami sunning himself but business at Unite East Coast continues—and how. 'Caravelles' from the United factory com and go real fast as ops call Lou Druckman for quick deliveries. Lou had hi hands full last week when we stopped by, by the day's end, the orders had a been filled. been filled.

Mike Munves took time out to get some air last Tuesday, stepping from his corner showroom to sniff the 79 degree breezes. These same breezes are the reason for the rush. Arcades are scheduled to open throughout the April May period and you can't open without machines. Hence, the trip by Jo Munves who is covering New England owners before traveling south on arcad business.

Al Simon and Al D'Inzillo continue to rave over the Chicago Coin "All Star baseball game. The machine is all over the territory. Harry Koeppel keeps op happy with Rock-Ola deliveries even though shipments from Chi aren't as fas as he'd like them... Harry Berger doesn't expect the liquor price increase thurt location business. Claims the machines will continue to garner their share "Might make location owners sit up and pay attention to the business instea of going out to the track," says Berger... Notice Larry Feigenbaum's new specks? Claims he can't see too much with them but keeps out of trouble that way.

A pretty twosome at Runyon Sales earlier in the week as coin-women An Koenig and Gertrude Browne lunch together after the grand ol' gals met of Tenth Avenue. Both ladies are head and shoulders over the guys when it come to being businessmen (or women). They have their eye on the latest equipmer almost before the distrib sales force can try and sell 'em but wow, what toug shoppers. "They act the same way shopping for a hat," echoed a wag. Probably but you can bet that the machine goes if it doesn't pay off!

The City Licensing Dept. (Tax Dept.) okayed the Williams "Big Inning baseball game last week and dozens were ordered the day the approval cam through. This is a wild baseball town this year. Runyon has the game of the control of th

Harry Vigoda, Boro Automatic collector, bought a used set of golf clubs las week and drove into Murray Kaye's place to have the master try 'em out. Tw swings and Kaye advised Harry that he may keep them as long as he find them comfortable. No one else thought the clubs were so great. The set is foleft-handers(!) And that puts the kibosh on Murray Kaye's ancient offer the play anyone 18 holes "left-handed" and beat 'em.

Mac Pollay, Casino Music, on the street and investing in drink machines at the warmer days near. Mac's a good operator and has his eye peeled for money making equipment (even when he's riding his horses up at the Catskill retreat Bought a couple of coffee vendors last fall and it looks like the lad will expand Still a bachelor, Mac doesn't have a care in the world (with the exception of the loan-bonus worries).

Sol Lipkin, Shuffleboard's sales head, back from White Sulphur Spring: Greenbriar, after attending the Assoc. College Union convention. America does a big job with shuffleboards and pool tables in the nation's schools. To vending execs attended the show. . . . Nick Melone, American Shuffle's director, a proud poppa for the fifth time(!) His wife Theresa gave birth to Nichelas John, who weighed in at 9 lbs., 1 oz., last week. That brings the count three girls and two boys for the Melones. Congrats!

Elaine and Max Klein were expecting Meyer Parkoff early last week following a phone call and an appointment to keep a periodic get-together as of friends often do. . . . Ted (The Champ) Seidel strolling northward on Tent Avenue after having pronounced the coin machine business almost dead bustill breathing. It's that last spark of life you have to watch out for, Champ(! . . . Pool tables take up a large part of the conversation as the coin-operate games continue to reap the harvest not only in New York but across the courtry. Valley Sales in Bay City is erecting its second addition to an alread bulging plant and locally, Bert Betti, Fisher distrib, says that business is a little high.

Harold Kaufman, Music Distributors, is building an export division, following a successful 30-day period of selling quantities of used phonographs take in trade on the Wurlitzer Model 2700 machines. The Model 5010 Wallbox is gem, according to Harold. Takes half-dollars like they were going out of stylength.

Operators seen on the Avenue during the week included Dick DiCiccio whos son may some day be the male lead in a Broadway play (he's certainly on hway up), Harry Koster, and Gil Smith, the squire of Plainview, who is no looking forward to that lawn of his this year. "Too many weeds and too much bending." . . Mac Pearlman doing a nice job selling music and games out the Atlantic Connecticut plant the Atlantic Connecticut plant.

Two new Seeburg reps—Harry Gibson (former Loyola basketball star) an Art McZier—manned the Seeburg mobile van last week outside the Cater-Mashowing in West Orange, N. J. and invited everyone of the coinmen inside tee what's new in music and vending. Big turnout for the vending showing Nick Mondt, Seeburg vending rep, was in attendance as were execs from Row National, Vendo, Continental and too many more to mention.

(Eastern Flashes is continued on page 61)



Chicago Chatter

This year's most optimistic sales reports were generously given last week by all segments of the coin machine industry in this region. Manufacturers, distributors and operators were quick to tell glowing reports of the current activity. Not to be overlooked is the actual advent of Spring, with its ensuing glorious weather. The people are coming outdoors in droves, and this helps considerably. Naturally, the wide array of new amusement and vending equipment being delivered also helps bring about excellent collections everywhere. April is generally a harbinger of good tidings for the coin machine industry.

Howard N. Ellis, secretary-treasurer of the Music Guild of Nebraska dropped a line to tell of the upcoming regional meeting and trade show due in at the Paxton Hotel in Omaha, April 20-21. A special guest speaker will be Bob Blundred, managing director of MOA. All operators in South Dakota, Iowa, Missouri, Kansas and Nebraska are invited to attend. Advance reservations received by Ellis indicate a heavy attendance.

A visitor last week (what again?) was easterner Johnny Bilotta, who made it a point to catch Helen O'Connell's show at Mister Kelly's. Johnny, who's featuring the "Golden Oldies" of the frustratin' forties on his phonos, has dubbed Helen the "Queen of the Golden Oldies." Helen really "digs" this new title, although she's still as ravishing as she was way back in the heyday of the big bands.

Another new amusement game was released by Bally Mfg. It's called "Cross Country," a flipper-type pinball game, featuring a novel means of delivering extra balls to the player. Bill O'Donnell, general sales manager of Bally Mfg., infos that it has a 'free ball gate,' and was designed for exciting skill shooting for "maximum thrills and suspense."

doors are wide open at First Coin where Joe Kline, Sam Kolber and Fred Kline are constantly on hand to greet visiting operators. Joe is tickled pink over the terrific rush of business which he attributes to the excellent Spring weather as well as First's lineup of music and amusement equipment.

An interesting sidelight comes to us from Stan Jarocki, of Seeburg, who tells us that Loyola's great coach, George Ireland, was reminded of another "cliff-hanger" finish several years ago when basketball great Art McZier cleared the basket with but a moment to spare as Loyola U. eked out a one-point championship victory over Kentucky U. It so happens that Art McZier is one of the new special representatives appointed by Seeburg, and is head-quartered in the East and is currently working the Seeburg mobile unit under Dan Collins' tutelage. With all the territory he has to cover his long stride will come in handy.

Reports from World Wide Distribs execs indicate that the ever growing popularity of Seeburg "LP Consoles" and vending equipment is really keeping Nate Feinstein, Irv Ovitz, Fred Skor, Harold Schwartz, and the rest of the gang hopping. Sales are excellent at World Wide.

Alvin Gottlieb, D. Gottlieb & Co., just can't find sufficient words to describe the kind of acceptance Gottlieb's "Gaucho" four-player pinball amusement game is receiving. This game has been in very heavy production for quite a long while now, and there's no indication of a letup.

Glad to report Herb Perkins, prexy of Purveyor Distribs, is back at his desk after a long convalescence in the hospital. Herb is back in the swing of things, and he infos he didn't get back soon enough as the heavy sales activity is snow-balling at Purveyor.

Gil Kitt, owner of Empire Coin, can smile these days. The reason: Joe Robbins is due back from his very successful European business trek sometime this week. The heavy pressure of booming biz has been keeping Jack Burns, Bill Herbord and Bill Milner on their toes. Congrats to Caroline Weintraub, one of the prettiest young grandmothers in coinbiz, who celebrates 15 years at Empire Coin. Two Empire rooters are Helen Zochowski and bossman Gil.

Harry Snodgrass, prexy of the Music Operators of America, spearheaded the arrival of a contingent of board members of MOA early last week, due in for the annual Spring meeting of the board of directors, in the Promenade Room of the Morrison Hotel, Saturday afternoon, April 6. Bob Blundred, managing director, and Lou Casola, vice president were on hand to greet Snodgrass on his arrival at the Morrison.

Sam Stern, prexy of Williams Electronic Mfg., was elated to learn on his return from a Florida vacation that Williams "Major League" baseball game and "Big Deal" pingame are acclaimed coast-to-coast by operators, according to vice president Art Weinand.

Edward G. Doris, executive vice president of Rock-Ola Mfg. Corp., returned to his office t'other day after a whirlwind jet tour to the West Coast.

Sincere expressions of profound regret were expressed by Pat O'Malley, chief executive officer of Automatic Canteen; and Harold Brogdon, a close associate of Fleming Johnson, when the news of his death was circulated.

Mort Secore, sales director of Chicago Dynamic Industries, was quick to advise that Chicago Coin's 2-player "All Star" baseball game is at the peak of popularity everywhere. The game is now licensed for locations in Chicago.

During a visit in the United Mfg. factory last week Bill DeSelm escorted us out to the production lines to show how heavy production is on "Caravelle" shuffle alley and "Sabre" big ball bowler. In the group were Herb Oettinger, Ray Riehl, Glenn Johnson and Art Rapacz. . . . We bid welcome to Gilbert H. Tensey, the new director of conventions and member services of NAMA. Gil replaced Thomas E. McCarthy, who recently resigned to become an account exec with an association management firm. . . . News wit Fletcher Knebel says: The U.S. Mint can't seem to cope with the problem of the scarcity of pennies in this country. This is one of those situations that doesn't make CENTS.

Visitors in town last week were Max Hurvich, of Birmingham Vending Co., in Birmingham, Ala.; and Lou Singer, Central Dists., in Omaha. . . . The lovely Spring weather is catching up with the gang at Atlas Music, where sales have been skyrocketing on Rowe-AMI phonos, Rowe vending machines and Bally games. Busy bees there were Eddie Ginsburg, Paul Huebsch, Bernie Shapiro, and Chuck Harper.

The word from Hank Ross and Marcine "Iggy" Wolverton, Midway Mfg. Co., is that Midway's "Slugger" baseball game is hittin' a very high average among the nation's amusement operators.

The wheels are certainly beginning to spin at J. H. Keeney & Co., where president Roy McGinnis and vice prexy Dick Tennes are eagerly looking forward to a successful Spring and Summer season. Joe Shields and Clayton Nemeroff are a couple of "busy beavers" these days.

EXCLUSIVE!



Chicago Dynamic Industries, Inc. 1725 W. DIVERSEY BLVD.
CHICAGO 14, ILLINOIS

EXPORT

Interior Mechanism without moving Game!

MUSIC GAMES

Satisfaction Guaranteed **Complete Selection Available** Write for List • Prices

EXCLUSIVE WURLITZER **DISTRIBUTORS** FOR NEW YORK



MUSICAL DISTRIBUTORS

CORP. 1640 Bedford Avenue, Brooklyn, N.Y.
PR 1-7000
841 Tenth Avenue, New York, N.Y.
JU 6-7782

WURLITZER 2700

Greatest Money-Maker of Them All

DIAMOND HAS IT:

Call or Write

(5)—Flipper Clowns	250.00 each
(5)—Flipper Parades	240.00 each
(5)—Flipper Fairs	225.00 each
(5)—Flippers	200.00 each
(3)—World Beauties	175.00 each
(2)—Lightning Balls	165.00 each
(2)—Queen Of Diamands	165.00 each
(2)—Golden Bells	115.00 each
(2)—Satellites	75.00 each
(1)—Casina	75.00
(1)—Long Range Rifle	425.00
(3)—Crasswords	110.00 each
(2)—Darts	195.00 each
(2)—Midway Shaoting	
Gallerys	150.00 each
(2)—All-Star Bowlers	115.00 each
(2)—Big Hits (Like New)	350.00 each
(2)—Spat Pools	110.00 each
(2)—Kewpie Dolls	175.00 each
(3)—Jungles	190.00 each
(2)—Hi-Divers	160.00 each
(2)—Black Jacks	195.00 each

(2)—Highways
(5)—1¢ Challengers
(1)—Tunga Gripper
(3)—See. AY100
(Like New)
(9)—Wurl. 2510
(2)—Official Baseballs 625.00 each 235.00 each (2)—Official Basebans 235.00 (3)—Batting Champs 350.00 (1)—AMI JCH100M 250.00 (1)—Trophy Bowler 275.00 (1)—Duplex Bowler 375.00 350.00 each

195.00 each

90.00

15.00 each

Factory Distributors For Wurlitzer — Valley Chicago Coin — American Shuffleboard

Diamond Coin Machine Exchange, Inc.

> 609 WOODIS AVENUE Norfolk, Virginia

> > Phone: 625-1716



BUY THE BEST-BUY WILLIAMS



California Clippings

Due to Spring changes most of the distributors and operators are reporting the expected 'pickup' in sales activity. . . . Ed Doris, vice pres. of Rock-Ola Manufacturing, Chicago, in town and visiting at Paul A. Laymon, Inc. The new Bally "Moon Shot" 5-ball arrived and met with immediate operator acceptance. Jim Wilkins informs there is a great demand at the present time for used bowlers and arcade equipment. . . Chicago Coin's new "Grand Prize" Bowler is continuing to be an outstanding sales attraction with its many new features, at AMCO Music & Vending, Inc. Visitors last week included Hal Opper of Gellman Manufacturing, Chicago, and Phil Markel of the branch office in Phoenx, Arizona.

Business in general remains very good at American Coin Machine, Inc., with exceptional sales action on used equipment. Mr. & Mrs. Chick Conland are spending a couple of days in San Diego and the surrounding territories. . . . Ralph Anthony of Dot Distributing stopped by the Leuenhagen 'record bar' promoting the current Bill Lindsey release, "Blue." The Solle girls are planning to spend the Easter week end basking in the sun at Palm Springs.

Henry Leyser of Associated Coin Amusement in Oakland was visiting this week at Simon Distributing Co. Sonny Lomberg returned from a business trip to Balboa and reports hefty sales on arcade equipment, due to operators prepping for Easter vacation business. . . . Herbie Mann paid a visit to the California Music Co. checking sales on his latest United Artist LP, "Saint Thomas." . . . The shop at Duarte International Sales Co. is working steadily on export orders for shipment to Yokahama, Tokyo and Okinawa.

Walt Peteet, regional service mgr., conducted service school assisted by Leonard Hicks, at the local Wurlitzer Factory Branch, with an outstanding attendance. Doyle Wyscaver of Midwest Music Co. in Denver stopped by while visiting the various distributors in the L.A. area.

At C. A. Robinson & Co. Hank Tronick informs, business is continuing at a rapid pace with new equipment sales at an all time high, plus the usual seasonal activity in used equipment. Williams new "Major League" baseball game is going out as fast as shipment arrives, and United's "Sabre" bowler is enjoying great success, which is reflected in the numerous deliveries that are being made. . . . Chuck Klein of R. F. Jones & Co. said the Bally "Spinner" is still running high in sales and continuing to capture the interest of the operators. Jim Taylor of Peninsula Music Co. in Monterey was in this week purchasing equipment. R. F. Jones also paid a visit following a trip to Seattle & Portland, then spent the week end at his Desert home in Palm Springs. Service schools on the dollar bill changer are being planned for the near future to extend a greater service for the Jones customers. A new employee, Judith Benson, has been added to the office staff.

Seeburg's Stu Auer recuperating from a stomach operation. . . . Some of the visiting operators seen on Pico Blvd. this week were: Mike Gomez, Bakersfield; Cliff Jones, Long Beach; Earl Fast, Anaheim; Lou Bennett, Seal Beach; Les DeChene, Riverside; Harry Graham, Anaheim; Cecil Ellison and Omor Hamady, Lancaster.



Midwest Musings

The Vending & Music Association of South Dakota held their quarterly meeting at the Sheraton-Cataract Hotel, Sioux Falls, So. Dakota Sunday and Monday, March 24-25. It was one of the largest turnouts in quite a long time.

Attending the convention were, Mr. & Mrs. Ralph Harvey, Mr. & Mrs. A. R. Pierson, and Mr. & Mrs. Earl Porter, Mitchell, S. D. Mr. & Mrs. Tony Ratchford, Ronnie Manolis, Huron, S. D. Mr. & Mrs. Lawrence Jenkins, Bath, S. D. Mr. & Mrs. Herman Warn, Salem, Mr. & Mrs. Cliff Brown, Rapid City, Mr. & Mrs. John Trucano, Deadwood, Mr. & Mrs. Elmer Cummings, Brookings, Mr. & Mrs. Arnold Brevick, Watertown, Darlow Maxwell, Pierre, Mr. & Mrs. Roy Foster, Sioux Falls, Floyd Carlson, Mr. & Mrs. Norman Gefke, Sioux Falls, Dean Schroeder, Aberdeen, Mr. & Mrs. Leo Friedel, Gettsburg, Gene Hoerth, Herreid.

Distributor's & manufacturers representatives attending the meeting were, Solly W. Rose, Sandler Dist. Company, Minneapolis, Bert. B. Davidson, The Wurlitzer Co. C. B. Ross, The Wurlitzer Co. Lou Rubin, John Zeglen, Dan Sullivan, The Lieberman Music Co. Minneapolis, Kenny Glenn, K. C. Sales Co. St. Paul, Irv. Linderholm, Tri-State Vending, Fargo, Jim Christiansen, One Stop, St. Paul, Carl Christianson, V-K Sales, St. Paul, Ray Brown, Minneapolis.

On Monday afternoon election of officers were held and the board of directors were elected for a second term, also Earl Porter, see'y & treas. and John Trucano, Pres. . . . Darlow Maxwell, Pierre, was elected vice-president in place of Lloyd Morgan. Next meeting to be held the first week in June at Aberdeen, S. D. Hosting the convention were Mr. & Mrs. Norman Gefke, Sioux Falls, and what a wonderful job they did. Banquet was held in the Ball Room Tuesday evening and everyone had a wonderful time.

Happy Birthday This Week To:

James E. Hupp, Cumberland, Md. . . . Walter M. Cobb, St. Joseph, Mo. . . . Howard N. Bailey, Towanda, Pa. . . . Gus Knierien, Cumberland, Md. . . . Fred A. Gardella, Detroit, Mich. . . John L. Clemens, Cranston, R.I. . . . Earl Berkowitz, Superior, Wisc. . . Clarence E. Vawter, Moberly, Mo. . . . Lewis Paulakos, Johnstown, Pa. . . . Walter Wentzlaff, Sr. Chgo., Ill. . . . Walter C. Tetting, Oconomonoc, Wisc. . . John E. Rondeau, Lynn, Mass. . . David R. Franco, Montgomery, Ala. . . Palmerino A. Scalzi, Blackstone, Mass. . . Morris Steinberg, Hialeah, Fla. . . James Leonard Barnes, Selma, Ala. . . Joseph Kochansky, Bkly, N.Y. . . Charlie Rincker, Dallas, Texas . . . Lora (Quackenbush) Eby, Detroit, Mich. . . . Kenneth L. Staninger, Missoula, Mont. . . Carl Marcy, Boonville, N.Y. . . Joseph L. Kirbo, Dawson, Ga. . . . Max Hurvich, Birmingham, Ala . . . Saul Weinstein, Boston, Mass. . . . W. Van Dusen, Edmonton, Alta. Canada . . . George Dockhus, Rockford, Ill. . . . Bernard Lazare, Chgo., Ill. . . . Phil Robinson, LA. Calif. . . . Leo Konwinsku, Iron River, Mich. . . . Martin Ostrow, (C. B.) . . Dino Angeli, W. Frankfort, Ill. . . . Joseph Kretzmer, Detroit, Mich.



Eastern Flashes continued from page 58

Get ready for the NYS Automatic Vending weekend at the Concord on May 10-12. (We'll meet you on the first tee)... The Workman Brothers in the Philly downtown area have reportedly installed "several hundred" Seeburg "Consolettes" in diner-type locations and Marving Stein, Eastern Music Systems distrib, couldn't be happier... Abe Lipsky has Larry Galente's new "Snak-Pak" vendor on display. Claims it does alright in the bars. Vends potato chips, pretzels, and cheese snaps... Allie Goldberg has the Tap-Athon background music unit playing all day long in the Music Distribs showrooms. The firm is now distributing the background music line. George Anthony, Tape-Athon prexy, was in Chi for the Natl. Assoc. Broadcasters convention last week.

Izzie Edelman, Cine-Sonic Sound Corp., met with various radio station and music industry dignitaries last week to discuss the formation of a background music association. Has lotsa merit to it. As we've often said, the sound of competition in the background music business is growing greater. No time like the present for music operate look into it. like the present for music ops to look into it.

Jack Roenn, Koenig Music, down from Kingston to stock up on parts... Norm Berkowitz hustling advertising programs along coinrow with several big intros planned for the trade.... A revival of Billie Holiday tunes has been issued in Little LP form.... The SEC wants to place Continental Vending in the hands of receivers.... John Bilotta calling on record companies to get as many hits of the 1940's out on 45 rpm singles as possible. His Ten Top Tunes program upstate is eatin' them up.

At press time it's learned that the cigarette tax for packs sold in NYC will be increased from 2ϕ to 4ϕ , providing the City Council passes the enactment, as okayed by Gov. Rockefeller.... Nash Gordon, Harry Siskind's route manager, breaking in very well out at Master Automatic in Bklyn. Claims he's really seein' how the operator goes about his business and according to Nash, "they have some row to hoe."

Early deadline for ads and news copy (Wed., latest) this week due to Good Friday closing. Mail and call early.

Kenton, Darin, Available On Little LP

CHICAGO—Seeburg has announced CHICAGO—Seeburg has announced the addition of 10 new stereo Little LP albums bringing to 62 the number of new releases added since the second edition of the Little LP Catalog was published in January. Albums included in this list are:

Price, Leontyne, "Swing Low, Sweet Chariot," RCA; Darin, Bobby, "You're the Reason I'm Living," Capitol; Garland, Judy, "At Carnegie

Hall—Vol. I," Capitol; Mancini, Henry, "Our Man in Hollywood," RCA; Kostelanetz, Andre, "Fire & Jealousy," Columbia; Holiday, Billie, "Lady in Satin," Columbia; Kenton, Stan, "Adventure in Jazz," Capitol; Various Artists, "The Honest-to-Goodness Country Music Hits," RCA; Jackson, Wanda, "Wonderful Wanda," Capitol; and The Mary Kaye Trio, "Our Hawaii," Columbia.

If you are reading someone else's copy of The Cash Box why not mail this coupon today /

THE CASH BOX 1780 BROADWAY NEW YORK 19, N. Y. Enclosed find my check. \$15 for a full year (52 weeks) subscription \$30 for a full year (Airmail in United States) \$30 for a full year (outside United States) \$45 for a full year (Airmail outside U.S.) NAME	Please Check Proper Classification Below MY FIRM OPERATES THE FOLLOWING EQUIPMENT: JUKE BOXES AMUSEMENT GAMES CIGARETTES VENDING MACHINES OTHER
ADDRESS CITY ZONE S Be Sure To Check Business Classifications	TATE

CLASSIFIED ADVERTISING SECTION

CLASSIFIED AD RATE 20 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$5.00, CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$67 Classifled Advertisers. (Outside USA add \$52 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20c per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue.

Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 1780 Broadway, New York 19, N.Y.

WANT

- WANT—New records 45 rpm and LP's any quantity. Highest prices paid. All replies confidential and favorable to dj's, reviewers and Mfrg. with surplus inventories. RECORD SHACK, 274 W. 125th STREET, NEW YORK, N.Y. (Tel. UN 6-1600—area code 212).
- WANT—Used standard metal typers. Quote quantity, price, condition. TED SHAFER CO. 216 SO. 2nd STREET, YAKIMA, WASH.
- WANT-R.M. 300 P; R.M. 500 P; Norris Milk; APCO Miami Model MBCS; APCO Soft Drink 1958 & later 9 oz. Machine; APCO Ice-Maker; We buy and sell all types of vending equipment. VENDERS EX-CHANGE, 1440 WEST 10th ST., CLEVE-LAND 13, OHIO. (Tel. 861-1443.)
- WANT—Philadelphia Toboggan (Skee Balls) quote quantity, price, condition and serial # in first letter. DAVE LOWY-M.J.L. OPER-ATING CORP., 602 TENTH AVENUE, N.Y.C. \$6 (Tel. LT 1-1033).
- WANT—Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order avallable for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BALTIMORE 18, MD.
- WANT—Attention: Distributors and record shops. There's Gold on your shelf. Want 45 rpm records up to 10 years old. Highest prices padd anywhere. Up to 43¢ each—our choice. BIG JOHN RECORDS, 687 WASH-INGTON ST., BOSTON, MASS. (Tel. 338-7426).
- WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO DIST. CO., 4135 W. ARMITAGE, CHICAGO 29, ILL. (Tel. DIckens 2-7060).
- WANT—Gottlieb pins, late model Bally, United Shuffie Alleys, Write, wire, phone. SCOTT CROSSE CO. 1732 FAIRMOUNT AVE., PHILADELPHIA, PENNA. CEnter 6-4444.
- WANT—Records, 45's and LP's, new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WARRINER, KNICKERBOCKER MUSIC CO., 453 MCLEAN AVE., YONKERS, N. Y. (Tel. GReenleaf 6-7778).
- WANT—New or used 45 RPM Records, not over 6 months old. We pay 15¢ and the freight. Can use any quantity. WALLY RECORDS, 17725 N. W. 8TH PLACE, MIAMI 69, FLA.
- WANT-Exhibit's IOU, Selectem and Horseshoes. State price, quantity and condition in first letter. NEW LIDO ARCADE, 412 EAST BALTIMORE STREET, BALTI-MORE, MD.
- WANT—Good used phonographs, Seeburg, Wurlitzer, Rock-Ola, TOLEDO COIN MA-CHINE EXCHANGE, 814 SUMMIT STREET, TOLEDO 4, OHIO. (Tel. CH 3-7191; CH 3-7192).
- WANT-Used 45 RPM Records. Right off the route. All types, no sorting or picking. No quantity too large or small. Highest prices paid. KING SALES, 129 FRANCIS ST., EVERETT, MASS. (Tel. DU 7-4140).
- WANT— Surplus 45 rpm records. We buy large quantities, on a very steady basis. We are the nation's foremost packager of promotional priced and packaged phonograph record packs. Bank references furnished, we are rated in D & B. NATIONAL BAG-O-TUNES, INC., 15 ALABAMA AVENUE, ISLAND PARK, L.I. N.Y. (Tel. 516-TU 9-9300).

- WANT—To buy in quantity for resale—National 111 and 112 Cigarette machines. For Sale or trade—Deluxe Big Tents; County Fairs; Double Shots; Skeet Shoots; 6 Bright Spot Bingos. Write or call—E. L. HARRIS, BUDDY BUDDY ENTERPRISES, CHESTER, ILLINOIS.
- WANT—Want Mechanics (several) for coinoperated machines—Experience on AMI,
 Rock-Ola, Wurlitzer and Seeburg Phonos.
 Also several games mechanics. Full time—
 permanent position. Plenty of room for advancement. Fringe benefits. Only thoroughly
 experienced men considered. Apply in person
 or phone collect to Mr. HANS VANDENDOP, RUNYON SALES COMPANY, U.S.
 HIGHWAY 22 & FADEM RD. SPRINGFIELD, N.J. (Tel. DR 6-8720).
- WANT—Are regular buyers late bingos, Gottlleb 2-4 players, Seeburg B-C V-200, Bowlings, unshopped, complete, working, packed original cartons. We pay dollars, cash in advance. Quote price FOB nearest seaport. MAX LOBO, MEIR, 23, ANTWERP, BEL-GIUM (Tel. 33.81.33).
- WANT—used 45 rpm records. All types, as they run right off the route. No sorting or picking. We pay highest prices and the freight. Standing order available for regular shippers. J & D SALES, 1 VIDETTA ST., W. PEABODY, MASS. (Tel. JE 2-0737).
- WANT—Need Gottlieb Pingames and Seeburg Phonographs (V-200's and more recent models). Quote prices F.O.B. nearest seaport. VERHEDA P.V.B.A. KRONENBURG-STRAAT, ANTWERP-BELGIUM. CABLE ADDRESS: VERHEDA.
- WANT-45 RPM Records, new or used. LP's also considered. We pick up any quantity you have on hand and pay highest cash prices. Write information to: EARL KUHNS DIST. CO., 4580 SNEAD. SANTA CLARA, CALIFORNIA. CHerry 1-0087.
- WANT—We pay the highest prices for all Bally Bingos and Gottlieb Pinballs manufactured 1958 and up. Interested all brand new closeouts. Also arcade equipment. Cable or write to: HOLLAND-BELGIE, EUROPE SPRL, 276 AVENUE LOUISE, BRUSSELS 5, BELGIUM. (Cable address: HOBELEUROP-BRUSSELS).
- WANT—Juke Box Operators For a steady year round outlet for your used records Manufacturers' For your overruns and surplus LP's & 45s. Call or write. EASTERN RECORD SALES & DIST. INC., 751 10th AVE., N. Y. 19, N. Y. (Tel. CI 5-9469).
- WANT—Your used or surplus 45 rpm records, also new surplus LP's. We buy all year 'round and pay top prices. No lot too large or too small. We pay freight. BEACON RECORD DIST. INC., 725 BRANCH AVE., PROVIDENCE, R.I. (Tel. UNion 1-7500, JAckson 1-5121).
- WANT—Panorams and Panoram parts. United Triple Plays Wanted. ADVANCE AUTOMA-TIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO, CALIF. (Tel. HEmlock 1-1750).
- WANT—New or Used records not over 8 months old. We pay 15¢ to 18¢ and can use 150 of a no. MELODY RECORDS, 849 DUNDEE AVE., BARRINGTON, ILL. (Tel. 381-6858).
- WANT—Any age used 45 RPM records. Tell us what you have. We pay all freight from anywhere. We pay highest prices. Try us and profit. Don't wait! Write us today! MUSIC SERVICE CO., 424 E. Broad St.. Richmond 19, Va.
- WANT—Jacques Palmer has an office In Antwerp buyer of Seeburg, Wurlitzer and AMI Music, pins, bingos, shuffles, bowlers, guns, arcade equipment. Cash on the line. Contact PALMER at BELINTRACO, 31 SOMERS STRAAT, ANTWERP, BELGIUM.
- WANT—Close out over-run return hit 45 RPM records. Contact immediately for qulck transaction. BILL ISAACS, ISLAND RECORD SERVICE, 223-07 HEMSTEAD AVE., QUEENS VILLAGE, N.Y. (Tel. HO 4-7770).

CLASSIFIED ADVERTISING SECTION

- WANT—Buy larger quantities of Secburg V-200-KD200- and all other models of Secburg Music. Also all Wurl. models. Please send complete list of your inventory with prices. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO. (Tel TO 1-6715).
- WANT Laguna beach backglass; Classic bowling league backglass, ATLAS DIST., 1024 COMMONWEALTH AVE., BOSTON 15, MASS. (Tel. RE 4-1384).
- WANT—Experienced salesman to sell top vending line in State of Florida. Salaryexpenses. Call collect. MR. TARAN, ME 5-2531, TARAN DIST. CO., 3401 N.W. 36th STREET, MIAMI, FLA.
- WANT—Blues, rhythm and blues, jazz used 45's. No quantity too small. We pay top prices and freight. Age of records makes no difference. Write first, giving approximate amount on hand. RECORD MART, 2222 ELM, DALLAS 1, TEXAS.
- WANT—Seeburg Phonographs M100B and C; V200; KD 200; Crane; Telequiz T.G.A. 60 RUE VAN SCHOOR, BRUSSELS 3, BEL-GIUM. Cable address JEUMATE BRUSSELS.
- WANT-Juke Boxes; Kiddies Rides; Skill Games; Candy Machines; State price. Condition, quantity; AUTOMATIC SELLING ASS. 12 WATERFORD ROAD, ISLAND PARK, N.Y. (Tel. 516—GE 1-3321)
- WANT—National ACMR models 99, 111, 113, & 22 cigarette machines. Also late model National Candy Machines. JOY AUTOMATICS, 108 E. CHURCH ST. ELMIRA, N.Y. (Tel. RE 4-6131)

FOR SALE

- FOR SALE—ABT Dollar Bill Changer sale! A once in a lifetime offer. We have five used ABT Changers, current model. They're like new and at a substantially reduced price. For details write or phone SHELDON SALES DIST. CORP., 881, MAIN STREET, BUFFALO 3, N. Y. (Tel. TT 5-9106)
- FOR SALE—Seeburg KD200's @ \$325.; or five for \$1500.; V200's @ \$170.; or five for \$800.; 222's @ \$550.; er five for \$3000.90. Wurlitzer 2000 @ \$250. 1800 @ \$215.; 1650 @ \$9555.; 2400S @ \$575.00. AMI JBJ 120 @ \$575.; G 80 and 120's @ \$225.; JB1 120 @ \$495.; Rock-Ola 1455 @ \$275.; 1448 @ \$245.; 1656 @ \$365.00. Prices F. O. B. Detroit, Michigan. All equipment complete and operating—crated for export. See us for best buys on used vending equipment. MARTIN AND SNYDER CO., 12727 W. WARREN AVE., DEARBORN, MICHIGAN. (Tel. LUzon 2-2300).
- FOR SALE—Pokerino nearly new with drop chute and knock off. Also have some older Pokerino games with push chutes. If you need parts for your Pokerino we have them. Write, JAMES TRAVIS, P.O. BOX 206, MILLVILLE, N.J.
- FOR SALE—United phonographs Model UPB, UPC. Tip-top condition. UNITED EAST COAST CORP., 585 TENTH AVE., NEW YORK 36, N.Y. (Tel. PE 6-6680).
- FOR SALE—If it's Panoram Parts you want, Phil Gould has 'em. PHIL GOULD, 224 MARKET ST., NEWARK, N.J. (Tel. MArket 4-3297).
- FOR SALE—New and Used Coin Machines, shopped and ready for location. Also routes for sale. AUTOMATIC MUSIC CO., 1214 W. ARCHER ST., TULSA, OKLAHOMA. (Tel. LU 4-4775).
- FOR SALE—Used Rock-Ola's, Wurlitzer's. AMI's Seeburg's Phonographs; Also used Gott: & Pin Games. Write for list. BIRD MUSIC DIST. INC., 124-126 POYNTZ, MANHATTAN, KANS.
- FOR SALE—Mills "Peek" Panarama, completely reconditioned, guaranteed A-1 shape, \$395; F.O.B. Louisville, Ky. Term one third (1/3) cash, balance, sight draft. FUNCENTER, 419 W. BROADWAY, LOUISVILLE, KY.
- FOR SALE—Ball Bowlers shopped. C.C. T.V. Bowler 15' \$195; C.C. Player Choice 13' \$275; C.C. Player Choice 15' \$275; Bally Trophy 11' \$225; Bally Trophy 14' \$225; Bally Lucky 14' \$225; HASTINGS DIST. CO. INC., 6100 WEST BLUEMOUND ROAD, MILWAUKEE 13, WISC.
- FOR SALE—Baby Pam. The New coin operated movie machine. Throw out all the old Panorams, make big money with this new machine. We also supply 8mm-16mm films for these machines. Write for complete information ACKERMAN ENT. P.O. BOX 1334, ESCONDIDO, CALIF.
- FOR SALE—Bausch & Lomb telescopes \$495:
 MacLevy Relaxalators \$145; Immediate
 shipment. MIKE MUNVES CORP., 577
 10th AVE., NEW YORK 36, N.Y. (Tel.
 BRyant 9-6677).

- FOR SALE—1 Un. Eagle Shuffle Alley; 1 Un. Lightning Shuffle Alley; 1 Un. Bowling Alley; 1 Un. Team Bowler; 3 Bally ABC Bowlers. No reasonable offer refused. IMPERIAL COIN MACHINE CO., 498 ANDERSON AVE., CLIFFSIDE PARK, NEW JERSEY. (Tel. WH 5-2893).
- FOR SALE—Hi-Speed Super Fast Shuffle Board Wax. 24 one-pound cans per case. \$8.50 f.o.b. Dallas, Texas. Sold on moneback guarantee. Distributor for D. Gottlieb. ChiCoin. STATE MUSIC DISTRIBUTORS. INC., 3100 MAIN ST., DALLAS, TEXAS
- FOR SALE—Auto-Photo Studios, Model 9 \$995.; Model 11 \$1,995.; ABT Shooting Gallery (like new); Kiddie Rides, Arcade Equipment. Write for list and prices. ADVANCE DISTRIBUTING CO., 5644 DEL-MAR BLVD., ST. LOUIS 1, MISSOURI. (Tel. PArkview 7-1373).
- FOR SALE—100.000 new 45 rpm 6 months to 1 year old, \$10 per 100, \$95 per 1000; Also 25,000 EP's \$25 per C; \$200 per M; 12" LP's available \$100 per C; \$950 per M. RAY-MAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel. OLympia 8-4012).
- FOR SALE—6 Pocket Pool Tables, excellent shape \$150; 14' Bowlers \$195.; Blinkers \$185.; Skee Balls \$125.; Bowlette 14' \$175.; Rebound Shuffles \$49.50. Write or whre today. PURVEYOR DISTRIBUTING CO., 4322 NORTH WESTERN AVE., CHICAGO 18. ILL. (Tel. JUniper 8-1814).
- FOR SALE—Relays—low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses and switch stack assemblies. MARVEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, 1LL. (Tel. DI 2-2424).
- FOR SALE—Records, New 45's 100 assorted tunes per carton—60% majors, 11¢ and less. EP's 25¢ per record, 12" LP's majors and others, pre-packaged 100 or more, \$75. Will send sample order. Send check or money order. SID TABACK RECORDS, 2546 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel. DUnirk 3-8735).
- FOR SALE—Attention! We are the trade's largest suppliers of Pool Table supplies—slates, cues, balls, cloth, etc. Best quality, lowest prices, write or phone for our new catalog. EASTERN NOVELTY DISTRIBUTORS, 3726 TONNELE AVE. NORTH BERGEN, N. J. (Tel. UNnion 3-8627).
- FOR SALE—Mills & Jennings Fruit Machines
 —Black Cherries, Golden Falls, High Tops.
 Blue Front, Brown Fronts, Diamond Fronts.
 A-1 condition. Ready for export. COIN
 MACHINE DISTRIBUTORS CO., 1995
 DICKERSON ROAD, RENO, NEVADA.
 (Tel. FA 3-8546).
- FOR SALE Panorams Amusements Arcades—Export, Mills 16 M.M. RCA Projectors. Like New. Original Cabinets. Vista Vision Screen. Safety Glass Fronts \$400 Firm FOB. R. GORDON, BAY AREA FUN CENTER, 723 MARKET ST., SAN FRANCISCO, CALIF.
- FOR SALE—Golden Bells \$135; Williams Big League Baseball \$100; Call us for amusement equipment. GENERAL DISTRIBUT-ING CO., 1609 ORLEANS AVE., NEW OR-LEANS, LA. (Tel. 524-6729)
- FOR SALE—You need back glass insurance. Back glasses are expensive and a great many of them will be irreplaceable. Your investment in equipment is valueless without a back glass. Protect yours now with "shatterproof". Easily and quickly installed on Bingos, Uprights, Shuffles, Bowlers, \$10.95. State name of game when ordering. STATE SALES & SERVICE CORP., 1005 EAST BALTIMORE ST., BALTIMORE, MD. (Tel. DI 2-3055).
- FOR SALE—Seeburg Chrome 100 and 200 Selection Wall Boxes. Write for low prices and quantity you can need. SEACOAST DIST. INC., 1200 NORTH AVE., ELIZA-BETH 4, N.J. (Tel. BIgelow 8-3524-5).
- FOR SALE—20 foot Rock-Ola Shuffleboard top sanded and refinished with levelers and C. C. Scoring unit \$200. plus grating. United Shooting Star; C. C. Criss Cross Shuffle Alley; C. C. Explorer \$75 each \$150; Old Smokey Train. H & L SALES, 201 SO. BROADWAY, GREEN BAY, WIS.
- FOR SALE—Telescopes for the tourist season at mountains, lakes, dams, parks and coastal viewpoints. For ten cents your Investment of \$695. will be returned this summer. Assemble six rugged rust proof parts in ten minutes. ANDERSON VENDING CO. 3225 S. W. 78, PORTLAND, ORE.

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Pin Games; Wms 21. Satellite, 4 Star; Spot Poel; Gott; Straight Shooter; HI Diver; Queen of Diamonds; Roto Pool. D & L COIN MACHINE COMPANY, 414 KELKER STREET, HARRISBURG, PA. (Tel. CA 4-1051—4-2235)
- FOR SALE—Gott: Harbor Lites; Green Pastures; Twenty Grand-Wms. Turf Champ-Ten Strike; Bally Beauty Contest; Bank Balls (new); Golf Champs; Wall Boxes: AMI-120, Wurl: 200 Model 5250; 2 Seeburg 100 Wallomatic. NOBRO NOVELTY, 142 DORE ST., SAN FRANCISCO, CALIF. (Tel. MArket 1-5438)
- FOR SALE—1 AM1 200 Stereo Hideaway with ten 200 Wall Boxes complete deal \$775; 2 AM1 Continental 11 100's like new \$615 each; UNITED DIST. INC.—902 WEST SECOND STREET, WICHITA 3, KANS.
- FOR SALE—Specials: Rock-Ola 1495 (200 sel.) \$595; 1454 \$295; 1448 \$245; Wurl: 2200 \$345; 1600 \$95; Seeburg 100G \$295; V200 \$195; 100C (repainted) \$195; Gott: Brite Star (2 pl.) \$165; Lightning Ball \$195; Flagship (2 pl.) \$115; Continental Cafe (2 pl.) \$125; Olympics \$345; Williams DeLuxe Crusader Gun \$245; United Sky Raider Gun \$195; Exhibit Dale Six Shooter Gun \$95; MICKEY ANDERSON AMUSE. CO. 314 EAST 11th STREET, ERIE, PA. (Tel. GLendale 2-3207)
- FOR SALE—\$75 each Wm's Major League and Pennant Baseball; 20 Hot Nut Machines \$175. all. Chico Goalee \$75; Wurl: 2204 \$350; Seeb: C's \$175; AMI E120 \$125; Sev-eral ball bowlers etc. GRECO BROS. AMUSE CO. INC. 1288 BROADWAY, AL-BANY, N.Y. (Hobart 5-0228)
- FOR SALE—Arcade equipment: Bally Champion Horse; Candid Camera: Motorama; Space Age; Ten Strike (Jumbo); Wms. Crane; C.C. Pro Basketball; assorted small ball bowlers, new Tusko and All-Tech rides. MILLER-NEWMARK DIST. CO., 42 FAIRBANKS ST., N.W. GRAND RAPIDS, MICH. (Tel. GL 6-6807)
- FOR SALE—United Shuffle Alleys: 2 Atlas; 1 Zenith; 1 Speedy; 1 Super Bonus; 1 Mercury; 1 Regulator Six Star; 1 Eleventh Frame; 1 Crystal; 1 Embassy; 1 Shuffle Baseball; 50 See: 3 W1 Wall Boxes (Painted) \$17.50 each. MIDWEST MUSIC COMPANY, 3850 MARIPOSA STREET, DENVER 11, COLO. (Tel. GEnesee 3-6371)
- FOR SALE—National Cig. 9ML \$105; 11M \$165; 1-11 \$175; 1-13 \$225; Rowe Cig. (14 Col.) \$175; 20-700 \$215; Stoner Cig. (11-col.) \$165; Corsair Cig. (20-col.) \$175; Stoner Candy (8 col.) \$145; 6-col. \$95; Vendo Milk \$350; Vendo Ice Cream \$330; Vendo Gifee Fire Balls \$398; Stoner Coffee 500 \$195; 500D \$225; Apco Coffee 1960 \$595; Rowe L-1000 \$595; L-2000 \$325; Apco 1959 Cold Drink \$525; Write for prices on used Shuffle Alleys, Bowlers and Phonographs. All equipment shopped and ready for location. CENTRAL OHIO COIN MACHINE EXCH. INC. 858 N. HIGH ST., COLUMBUS 15, OHIO. (Tel. AXminster 4-3529)
- FOR SALE—Bally Laguna Beach—County Fair—Sea Island; Gott: Around The World; Seeburg: 100 C-Bally Bowler (Ball 16') reconditioned and ready for location. Call or write NATASI DIST. CO. 912 POYDRAS STREET, NEW ORLEANS, LA. (523-6386 or 523-7459) Quickly.
- FOR SALE—Ohio operators only. A-1 2 Big Times; 2 Key Wests; Broadway: Double Header; Sun Valley; Keeney Delx Big Tent; Need Bingo 1960 model up or National Cigarette Machines. BEN'S MUSIC CO. 1601 5th, PORTSMOUTH, OHIO.
- FOR SALE—Regulation Shuffle Alleys \$150.; Bulls Eye Drop Ball \$75.; Guns, Five Balls, Old Shuffles, Drink Machines, Cigarette Vendors. Write or call CENTRAL DIS-TRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS, MO.
- FOR SALE—Wms. 3 coins \$200.00; Wms. Metros \$256.00; Williams Black Jacks, \$175.00. GLOBE DIST. CO. INC., 1623 N. CALIFORNIA, CHICAGO 47, Ill.
- FOR SALE—Seeburg R-100 \$290; Wurl. 2150 \$325; Wurl. 2200 \$525; Wurl. 2300 \$645; AMI J-120 \$375; AMI G-200 \$165; NORTH-WEST SALES CO., OF OREGON, 1040 S.W. 2nd AVE., PORTLAND 4, ORE. (Tel. CA 8-6557).
- FOR SALE—Routes: Tusko Elephant like new \$425; Skill Scores like new \$45; Wms. Reserve \$225; Upright Mercury Grips \$50; Colonial Maple Wurlitzer \$85; Banding Machine with 100 lbs 3/8" strapping \$65; CLOER DIST. CO., 1613 MAIN, JOPLIN, MO. (Tel. MA 4-7621)
- FOR SALE—Big Time, Gay Time \$90; Broadway \$125; N. Club \$135; Beach Time \$245; Carnival Queen \$275; Sea Island \$365; Balicrina \$435; County Fair \$500; Buckely Track Odds FP or cash P.O. \$325; CROSSE-DUNHAM & CO., 350 GREENDALE ROAD, YORK, PA.
- FOR SALE—All Kiddie Rides, new and used, less than cost! Champion Horse, Western Trails, Toonerville Trolley, All-Tech Fire Engine, All-Tech Chuck Wagon, etc., C.C. Cont. Bowler \$845; Bally Challenger \$495; Bally Monarch \$275; HV 2—\$195; HQ 1005 \$725; United Advance \$375; Keeney Roll A Line \$245; 3 W1 Wall Boxes \$29.50; 3 W200 Wall Boxes \$60; REDD DIST. CO., INC., 126 LINCOLN STREET, BRIGHTON 35, MASS.

- FOR SALE—All kinds of Fruit Machines, Jennings Standards and Mille High and Low tops. Evans Races and Bangtails, Clover Bells, Draw Bells, Cltation and Turf King One Ball. Shopped for export. ATOMIC COIN MACHINE CO. BOX 4312, NORTH LAS VEGAS, NEV.
- FOR SALE—50 1¢/5¢ ABT Challenger and your score with metal stands. Clean condition \$22.50 em; Gott. Brite Star \$150; Gott. Majestic \$150; Williams Jolly Jokere \$275. Write or Phone. WALLACE DISTRIBUTING COMPANY, P.O. BOX 75, MINERAL WELLS, TEXAS. (Tcl. FA 5-3600) Area Code \$17.
- FOR SALE—Special on Seeburg R's 1 @ \$325 3 for \$900 6 for \$1700; K's \$325; V's \$195; VL's \$245; Also have AMI, Rock-Ola Wurl-itzer, equipment reconditioned ready for location. Write Now! GABRIELSON & CO., 724 MEMORIAL DRIVE, S. E. ATLANTA 16, GA. (Tel. 525-7441).
- FOR SALE—Twists \$740; Marksman Guns \$220; Lucky Alley Ball Bowler \$299.50; Strike Bowler \$260; Skill Score \$50; Williams: World Series '62 \$350; Gott: Tropic Isles \$265; Midway: Single Player Target Gallery \$310; Misc: Bert Lane's Whirly Bird \$465; All Tech's Indian Scout \$575; Metal stands for Bingo Games \$19 each. NEW ORLEANS NOVELTY CO., 1055 DRYADES STREET, NEW ORLEANS, LA. (Tel. 529-7321).
- FOR SALE—Mills & Jennings Fruit Machines all types and models, complete with automatic JacPots, in top condition. Will pack in wood for export. ALMAN ENT., BENDER WAREHOUSE, DICKERSON ROAD, P.O. BOX 4300, RENO, NEVADA.
- FOR SALE—Baseballs: United Star Slugger \$125; Bally Heavy Hitter \$250; Shuffle Alleys: C.C. Four Game \$350; C.C. Bullseye \$125; Kecney Challenger Alley \$95; Guns: Wms. Vanguard \$245; Ex "500" Shooting Gallery \$100.00. Please write or call 234-7123—TRI STATE DISTRIBUTING COMPANY, BOX 615, ROME, GA. or 1441 CENTRAL AVENUE, CHATTANOOGA, TENN. (Tel. AM 5-4858).
- FOR SALE—6 Pocket Tables w/new Slate & New Accessories, Reconditioned Like New, 73 x 43—\$175 90 x 50 \$275; Seeburg 100B \$95; Seeburg 100C \$115; Rock-0la 1438 \$115; AMI F-120 \$165; AMIG—120 \$195; Pin Games, United League B/A, 13′, \$425; BETSON ENTERPRISES, 3726 TONNELE AVE., NORTH BERGEN, N.J. (Union 3-8574).
- FOR SALE—Rock-Ola 1455 \$245; 1435A, \$75; 1438, \$150; Seeburg 100 Wall Box, \$35; Also large supply of Uprights and Gott: 5 Balls. HALLGREN DIST., INC., 1626 3rd AVENUE, MOLINE, ILL.
- FOR SALE—2 See: C (A-1 plastics) \$135: 1-AMI JAI 200 \$475; 1-K200 \$595: All clean. WESTERN DIST., 1226 S. W. 16th AVE., PORTLAND 5, ORE.
- FOR SALE—Registered for export, Bingos, pins, big ball bowlers, and guns. Large lot of late Bingos available, including new Twist, Golden Gates, and Silver Sails, D & P MUSIC, 27 PHILADELPHIA STREET, YORK, PA. (Tel. 81846). Ask for Phil or Dave.
- FOR SALE—Kiddie rides repainted and ready to go at \$375 each; 1 Tusko Elephant; 1 Stage Coach; 1 Fire Engine; Several Cov-ered Wagons, MIDWEST DIST.—709 LIN-WOOD BLVD.—KANSAS CITY, MO.
- OR SALE—(On premises only) United Shuffle Alleys—five way \$425; Sunny \$350; Big Bonus \$300; Three Way \$275; Embassy \$650. MOHAWK SKILL GAMES CO.—67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y.
- FOR SALE—Records, new copies of older 45 rpm including some oldies but goodies. 100 assorted tunes per carton \$27.00. 1000 tunes \$240; PAUL V. LEE RECORDS—4546 SO. PARK DRIVE, METAIRIE 20, La. (Phone after 4:pm—VE 5-4585)
- FOR SALE—Slot Machines. Mills Hi-Tops; Black Cherries; Golden Falls etc. Jennings Sun Chief; Standard and Clubs. WESTERN NOVELTY CO. 1995 DICKERSON ROAD, RENO, NEVADA. (Tel. FA 3-8546)

MISCELLANEOUS

MISCELLANEOUS—Burglar Alarm for coin-operated equipment operates on flashlight battery. Sensitive to tampering. Eveready energizers. Installed quickly. Powerful alarm. Postpaid \$3.95, three \$10.75, dozen \$39.00. Quantity prices to distributors. BLOCK MARBLE CO. 2929 W. CHELTENHAM AVE., PHILA 50, PA. (Tel. CApital 4-4000).

MFRS. NEW EQUIPMENT CURRENTLY IN PRODUCTION

AMERICAN SHUFFLEBOARD CORP.	Celebrity Pastry Merchandiser, 5 selection,
Imperial Shuffleboard Electra 6 Pkt. Pool Table	100 capacity, modular. Cclebrity Hot Food Merchandiser, 7 selection,
AUTO-PHOTO CO.	140 capacity, modular.
Model 12 Studio\$3,245.00	nacity, 130 sciention, modular,
V-2 Auto-Voice Recorder	selection, 750 cup capacity, modular.
Moon Shot (3/63) 5-Ball	Celebrity Cold Drink Merchandiser, 4 selec- tion, 1000 cup eapacity, crushed ice feature
Fun-Phone (3/63)	optional, modular.
Table Hockey (2 Plyr) (2/63)	Dollar Bill Changer, 10 change combinations, up to \$300 bank capacity.
Table Hockey (2 Plyr) (2/63) Bucky Bronco Kiddie Horse Big 7 Shuffle Equipped with combination control	Celcbrity Condiment unlt,, accommodating oven, can opener, ketchup, mustard, salt.
Equipped with combination coin	pepper, etc., modular.
mechanism; Std. dime coin mechanism \$995.00	THE SEEBURG CORP.
Bank-Ball Dcluxe Bally Bowler 16' lengths	LPC-1—Stereo LP Console, 160 Selection Phono.
5' Extension Sections \$105.00 (May 1962)	LPC-1R-Sterco LP Console, 160 Selection
HICAGO COIN MACHINE	Phono., remote control. All LP Consoles have the following stand-
Grand Prize Bowler (3/63)	ard equipment: Personalized, Album of the Month Feature, Plays 33-1/3 and 45
All-Star Baseball (1/63)	the Month Feature, Plays 33-1/3 and 45 RPM records intermixed, Album Pricing
Grand Prize Bowler (3/63) All-Star Baseball (1/63) Big Hit Baseball Citation Shuffle Alley Pro Basketball (June '61)	and universal pricing system, Half Dollar, Income Totalizer.
	HLPC-1—Stereo LP, 160 Selection, Hide- away Plays 33-1/3 and 45 RPM records
XHIBIT SUPPLY CO. Card Vendor	HLPC-1—Stereo LP, 160 Selection, Hide- away Plays 33-1/3 and 45 RPM records intermixed, Album pricing and universal
Card Vendor	
ISCHER SALES & MFG. CO.	DS160H—Directional Stereo, 160 Selection Phono. With Artist of the Week Feature. Universal Pricing, Plays 83-1/8 and 46
Crown One Hundred (100") Crown Ninety (90")	KPM records intermixed, fiait Dollar, Re-
Crown Ninety (90") Crown Elghty Five (85") Royal 90 (90") Royal 76 (76") Crown Fiesta—Reg. Bumper	mote Control optional. SC-1—Stereo Consolette, 160 Selection.
Royal 76 (76")	Includes the following features: Person- alized, Album of the Month, Album and single pricing, Pushbutton volume control.
	single pricing, Pushbutton volume control
. F. FRANTZ MFG. CO. Little Leager (12/62)	Remote selection, Twin stereo speakers Remote income totalizer.
Little Leager (12/62) Double Header (12/62)	single pricing, Pushbutton volume control. Remote selection, Twin stereo speakers. Remote income totalizer. 3W100-Wall-O-Matic 100, Single Pricing TW1-Twin stereo wall speaker, 8 inch TC1-Twin stereo corner speakers, 8 inch TR1-Twin stereo recessed speakers, 8 inch EBWC1-12-Extended bass corner/wall speaker, 12 inch PRVC-2-Powered remote volume control CC-2-Coin counter
Save Our Business	TC1—Twin stereo corner speakers, 8 inch
Kicker & Catcher	TR1—Twin stereo recessed speakers, 8 inch EBWC1-12—Extended bass corner/wall
ABT Guesser Scale	speaker, 12 inch
ABT Rifle Sport	
O. GOTTLIEB & CO.	BACKGROUND MUSIC BMS-2-Background Music unit, 1000 selec-
Gaucho 4P (2/63)	tion BMC-1—Background Music Compact
RVING KAYE CO., INC. Deluxe Eldorado 6 Pkt. Series	BMCA-1—Companion Audio
Mark I, 77x45 Mark II, 85x47 Mark III, 92x52 Mark IV, 106x58 Mark V, 113x63	CIGARETTE VENDOR 4E3—Modular unit, 825 pack capacity.
Mark III, 85x47	4E3—Modular unit, 825 pack capacity. 4E3XM—Modular (less match unit) 825 pack capacity
Mark IV, 106x58	4E4-Free Standing, Personalized, 825 pack
Deluxe Satellite, 77x45 Deluxe Klub Pool	capacity 4E4XM—Free Standing, Personalized (less
Regular 56x40	4E4XM—Free Standing, Personalized (less match unit) 825 pack capacity COFFEE VENDOR
Regular 56x40	662-C-Seeburg/Bally Coffee vendor brews
MIDWAY MFG. CO.	coffee cup at a time, Coffee-Chocolate (dr. ingredients) 200 7 oz. cups. Selective:
Slugger Baseball (3/63) Carnival Target Gallery (2/63)	664-D-Seeburg/Bally Modular Coffee Ven-
ROCK-OLA MFG. CORP.	dor, Coffee-Chocolate (dry ingredients) 450 7 oz. cups. Selective: 5
404 100 Sel. (Capri) Stereo-	664-DS—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate-Soup or Tea (dr.
Monaural Phono	in mediants) 450 7 or suns Salastivas (
404 100 Sel. (Capri) Stereo- Monaural Phono. (With #1979	dor, Coffee-Chocolate (refrigerated cream)
Full Dimensional Stereo Kit.) 408 160 Sel. (Rhapsody) Phono.	ingredients) 400 7 02. ctps. Sective v. 664-R—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (refrigerated cream) 450 7 02. cups. Selective: 5 767—Seeburg/Bally Coffee Vendor—Fits any incompany of the company
With Full Dimensional Sound	in-line modular installation, Coffee-Choco late-Soup or Tea (dry ingredients) 656 cup capacity, Selective: 6 COLD DRINK
Feature. 1494-G 100 Sel. Wall Phono.	cup capacity, Selective: 6
1624 Large Stereo Speaker. 1627 Small Stereo Speaker. 1950 Remote Volume Control. 1558 Wall Box (160 Sel.) 1564 Wall Box (100 Scl.)	COLD DRINK 4SCD2—Cold Drink vendor, with crushed
1950 Remote Volume Control	ice 1500 cup capacity 4 flavor
1564 Wall Box (100 Sel.)	ice, 1500 cup capacity, 7 flavor
	7SCD1—Cold Drink vendor, with crushed ice, 1500 cup capacity, 7 flavor MILK VENDOR MV-1—Modular Milk Vendor, capacity 246
Model TRLB-MCoffee, Hot Chocolate, Soup	336 cartons depending on size. Selective:
Vendor-Batch fresh brew, modulator door	SOUTHLAND ENGINEERING CORP
and light, 600 cup capacity, coffee 4 ways, extra cream and sugar, whipped powdered chocolate, liquid sugar, liquid soup, fresh	Fast Draw
chocolate, liquid sugar, liquid soup, fresh cream, with changer.	Travel Pony
	UNITED MFG. CORP.
Model 1400—Coffee, Hot Chocolate, Soup— Single cup fresh brew, 500 cup capacity,	Caravelle Shuffle (2/63) Sabre Bowler (3/63)
coffee 4 ways, extra cream and sugar, whipped powdered chocolate, granulated	
sugar, soluble cream, with changer.	UNITED MUSIC CORP. UPD-100 Monaural
Model 1400S-Coffee, Hot Chocolate, Soup-	UPD-100 Monaurai UPD-100S Stereo
Single cup fresh brew, 500 cup capacity, coffee 4 ways, extra cream and sugar, whipped powdered chocolate, whipped	URBAN INDUSTRIES
whipped powdered chocolate, whipped powdered soup, granulated sugar, soluble	Kiddie Kolor Kartoon Movie Machine
cream with changer.	VALLEY SALES CO.
Fred Hebel Corp.)	

- (Fred Hebel Corp.)

 Model 3400 Hebel—Coffee, Hot Chocolate,
 (Color Beige)—Single cup fresh soluble
 coffee, all dry ingredients, 225 cup capacity, coffee 4 ways, whipped powdered
 chocolate, without changer, changer optional (extra charge).

chocolate, without changer, changer optional (extra charge).

ROWE AC SERVICES

Rowe-AMI L-200 Phonograph with Automix, Stereo-Bound (Plays 33-1/3-45 stereo or monaural records, intermixed.) Has three-in-one convertibility. 200 selections, 160 selections. or 100 selections.

HAC-200 Hideaway, 200 Sel. Sel. Mon HEB-200 Hideaway, 200 Sel. Sel. Mon HEB-200 Hideaway, 200 Sel. W.B., WQ-100 100 Sel. W.B., WQ-120 120 Sel. W.B., WQ-200 200 Sel. W.B., WQ-120 120 Sel. W.B., WQ-200 200 Sel. W.B., Dual Price Play, WQ-200-3 200 Sel. W.B., Dual Price Play, WQ-200-3 200 Sel. W.B., Dual Price Play, 4-Coin Rejector

F-10436 Bar Grip, W.B. Mounting Bracket EX-600 Cylindrical Wall Speaker
EX-700 Wall Speaker
L-2136 Celling Sphr., Choice of Grille
Types Listed: L-2136 Random Pattern, L-2136 Uniform Pattern, L-2605 Circular Flush-Mount Grille
Riviera Cigarette, 20 sel, 800 pack, Cclebrity Cigarette Merchandiser, 14 selection, 510 pack capacity, modular line. Celebrity Candy Merchandiser, 11 selections, 360 capacity, modular, 77 Candy Merchandiser, 11 sel, 360 cap. Tasty 20 Candy Merchandiser, 20 sel, 560 cap.

Celebrity Pastry Merchandiser, 5 selection.
100 capacity, modular. Cclebrity Hot Food Merchandiser, 7 selection,
Cclebrity Hot Food Merchandiser, 7 selection,
140 capacity, modular. Celebrity All Purpess Merchandiser, 130 capacity, 130 scleetion, modular. Celebrity Fresh Brew Coffee Merchandiser, 11 selection, 750 eup capacity, modular. Celebrity Cold Drink Merchandiser, 4 selections of the control of
pacity, 130 scleetion, modular.
Celebrity Fresh Brew Coffee Merchandiser, 11
Celebrity Cold Drink Merchandiser, 4 selec-
tion. 1000 cup mapacity, crusited ice reasons
optional, modular. Dollar Bill Changer, 10 change combinations,
un to \$800 hank capacity.
Celebrity Condiment unlt,, accommodating oven, can opener, ketchup, mustard, salt.
pepper, etc., modular.
THE SEEBURG CORP.
LPC-1—Stereo LP Console, 160 Selection
Phono. LPC-1R—Sterco LP Console, 160 Selection Phono., remote control. All LP Consoles have the following standard equipment: Personalized, Album of the Month Feature, Plays 33-1/3 and 45 RPM records intermixed, Album Pricing and universal pricing system, Half Dollar, Levens Totalizes.
All LP Consoles have the following stand-
ard equipment: Personalized, Album of
RPM records intermixed Album Pricing
and universal pricing system, Half Dollar,
and universal pricing system, that Boliat, Income Totalizer. HLPC-1—Stereo LP, 160 Selection, Hideaway Plays 33-1/3 and 45 RPM records intermixed, Album pricing and universal pricing system. Income totalizer.
away Plays 33-1/3 and 45 RPM records
intermixed, Album pricing and universal
pricing system, Income totalizer.
Phono. With Artist of the Week Feature,
Universal Pricing, Plays 83-1/3 and 45
intermixed, Album pricing and universal pricing system, Income totalizer. DS160H—Directional Stereo, 160 Selection Phono. With Artist of the Week Feature. Universal Pricing, Plays 33-1/3 and 45 RPM records intermixed, Half Dollar, Remote Control optional. SC-1—Stereo Consolette, 160 Selection. Includes the following features: Personalized, Album of the Month, Album and single pricing, Pushbutton volume control, Remote selection. Twin stereo speakers.
SC-1-Stereo Consolette, 160 Selection.
Includes the following features: Person-
single pricing. Pushbutton volume control,
Remote selection, Twin stereo speakers,
Remote income totalizer.
TW1—Twin stereo wall speaker, 8 inch
TC1-Twin stereo corner speakers, 8 inch
EBWC1-12—Extended bass corner/wall
speaker, 12 inch
single pricing, Pushbutton volume control, Remote selection, Twin stereo speakers, Remote income totalizer. 3W100—Wall-O-Matic 100, Single Pricing TW1—Twin stereo wall speaker, 8 inch TC1—Twin stereo corner speakers, 8 inch TR1—Twin stereo recessed speakers, 8 inch EBWC1-12—Extended bass eorner/wall speaker, 12 inch PRVC-2—Powered remote volume control CC-2—Coin counter
BACKGROUND MUSIC
BMS-2—Background Music unit, 1000 selection
tion BMC-1—Background Music Compact BMCA-1—Companion Audio CIGARETTE VENDOR 4E3—Modular unit, 825 pack capacity, 4E3XM—Modular (less match unit) 825 pack capacity 4E4—Free Standing Personalized 825 pack
BMCA-1—Companion Audio
4E3—Modular unit, 825 pack capacity.
4E3XM-Modular (less match unit) 825
4E4—Free Standing, Personalized, 825 pack
match unit) 825 nack canacity
capacity 4E4XM—Free Standing, Personalized (less match unit) 825 pack capacity COFFEE VENDOR 662-C—Seeburg/Bally Coffee vendor brews coffee cup at a time, Coffee-Chocolate (dry ingredients) 200 7 oz. cups. Selective: 5 664-D—Seeburg/Bally Modular Coffee Ven- dor, Coffee-Chocolate (dry ingredients) 450 7 oz. cups. Selective: 5
662-C—Seeburg/Bally Coffee vendor brews
ingredients) 200 7 oz. cups. Selective: 5
664-D—Seeburg/Bally Modular Coffee Ven-
664-DS—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate-Soup or Tea (dry
dor, Coffee-Chocolate-Soup or Tea (dry ingredients) 450 7 oz cups Selective: 6
ingredients) 450 7 oz. cups. Selective: 6 664-R—Seeburg/Bally Modular Coffee Vendor, Coffee-Chocolate (refrigerated cream)
dor, Coffee-Chocolate (refrigerated cream) 450 7 oz. cups. Selective: 5 767—Seeburg/Bally Coffee Vendor—Fits any
767—Seeburg/Bally Coffee Vendor—Fits any
in-line modular installation, Confee-Choco-
late-Soup or Tea (dry ingredients) 650 cup capacity, Selective: 6
COLD DRINK
4SCD2-Cold Drink vendor, with crushed
ice, 1500 cup capacity, 4 flavor 7SCD1—Cold Drink vendor, with crushed
ice, 1500 cup capacity, 7 flavor
MILK VENDOR MV-1-Modular Milk Vendor canacity 246-
ice, 1500 cup capacity, 7 flavor MILK VENDOR MV-1—Modular Milk Vendor, capacity 246- 336 cartons depending on size. Selective: 3
MILK VENDOR MV-1—Modular Milk Vendor, capacity 246- 336 cartons depending on size. Selective: 3 SOUTHLAND ENGINEERING CORP.

Deluxe 6-Pocket Models Model 750A—75x42x31 Model 850A—84x47x31 Model 900A—90x50x31

Special 6-Pocket Model Model 745A—75x42x31 Regulation Bumper Pool

Major League Baseball (3/63) Big Deal (1-Plyr) (2/62) Voice-O-Graph

THE WURLITZER COMPANY

2700 Stereo-Mono., 200-sel. phono. 2710 Stereo-Mono., 100-sel. phono. Wall Boxes 5010 WB Ten Top Tunes sel. 50¢ 5250 WB 200-sel. 10-25-50¢ 5207 WB 104-sel. 5200 WB 100-sel. 10-25-50¢ Sneakers

Speakers
5122 Stereo Convertible Console Spkr.
5123 Stereo Wall Spkr.—12" Coaxial
5124 Stereo Corner Spkr.— 8" Extended

5124 Stereo Grand Sphr. (Packed in Pairs)
5126 Stereo Directional Sphr. (Packed in Pairs)
Hideaway Phonographs
2717 Stereo-Mono, 200-sel,
2711 Stereo-Mono, 100-sel.

WILLIAMS MFG. CO.

MUSIC **MACHINES**

D-40, '51, 40 Sel. D-80, '51, 80 Sel. E-40, '53, 40 Sel. E-80, '53, 80 Sel. E-40, 753, 40 Sel.
E-80, 753, 80 Sel.
E-120, 753, 120 Sel.
F-40, 754, 40 Sel.
F-40, 754, 40 Sel.
F-120, 754, 120 Sel.
G-80, 755, 120 Sel.
G-120, 755, 120 Sel.
G-120, 755, 120 Sel.
G-120, 757, 200 Sel.
H-120, 757, 200 Sel.
H-200, 757, 200 Sel.
H-200M, 758, 200 Sel.
1-200M, 758, 200 Sel.
1200E, 758, 200 Sel.
1200E, 758, 200 Sel.
1200M, 759, 200 Sel.
1200M, 759, 200 Sel.
K-120, 760, 120 Sel.
K-120, 760, 120 Sel.
K-120, 760, 120 Sel.
Continental, 760, 200 Sel.
Continental 2, 761, 200 Sel.
Continental 2, 761, 200 Sel.
Continental 2, 761, 100 Sel.

ROCK-OLA

136, '52, Fireball, 120 Sel. 1436A, '53, Fireball, 120
Sel.
1438, '54, Comet, 120 Sel.
1446, '54, HiFi, 120 Sel.
1448, '55, HiFi, 120 Sel.
1452, '55, 50 Sel.
1455, '57, 200 Sel.
1458, '58, 120 Sel.
1458, '58, 120 Sel.
1465, '58, 200 Sel.
1475, '59, 200 Sel. Tempo I
1468, '59, 120 Sel. Tempo I
1485, '60, 200 Sel. Tempo II
1478, '60, 120 Sel. Regis
1488, '61, 120 Sel. Regis
1488, '61, 120 Sel. Regis
1496, '62, 120 Sel. Empress
1497, '62, 200 Sel. Empress
1493, '62, 100 Sel. Princess !436A, '53, Fireball, 120

\$EEBURG
M100A, 51, 100 Sel.
M100B, 51, 100 Sel.
M100BL, 51, 100 Sel.
M100BL, 51, 100 Sel.
Light Cab
M100C, '52, 100 Sel.
HF100G, '53, 100 Sel.
HF100R, '54, 100 Sel.
V200, '56, 200 Sel.
VL200, '56, 200 Sel.
VL200, '56, 200 Sel.
L100, '57, 100 Sel.
201, '58, 200 Sel.
161, '58, 160 Sel.
222, '59, 160 Sel.
222, '59, 160 Sel.
Q-160, '60, 160 Sel.
Q-100, '60, 160 Sel.
AY160S, '61, 160 Sel.
AY100S, '61, 160 Sel.
DS 160 '62, 160 Sel.
DS 100, '62, 100 Sel. **SEEBURG**

WURLITZER

1250, '50, 48 Sel., 45 or 1250, '50, 48 Sel., 45 or 78 RPM 1400, '51, 48 Sel., 45 or 78 RPM 1450, '51, 48 Sel., 45 or 78 RPM 1500, '52, 104 Sel, 45 & 78 Intermix

78 RFM
1500, '52, 104 Sel, 45 &
78 Intermix
1500 A, '53, 104 Sel., 45 &
78 Intermix
1600, '53, 48 Sel., 45 &
78 Intermix
1650, '53, 38 Sel.
1650A, '54, 48 Sel.
1700, '54, 104 Sel.
1800, '55, 104 Sel.
1900, '56, 200 Sel.
2000, '56, 200 Sel.
2100, '57, 200 Sel.
2104, '57, 104 Sel.
2204, '58, 104 Sel.
2204, '58, 104 Sel.
2300, '58, 200 Sel.
2304, '59, 200 Sel.
2304, '59, 104 Sel.

2300, '59, 200 Sel.
2304, '59, 104 Sel.
2310, '59, 100 Sel.
2400, '60, 200 Sel.
2404, '60, 104 Sel.
2410, '60, 100 Sel.
2500, '61, 200 Sel.
2504, '61, 104 Sel.
2510, '61, 100 Sel.
2600, '62, 200 Sel.
2610, '62, 100 Sel.

PINGAMES

BALLY
Acapulco (5/61)
Barrel-O-Fun (9/60)
Barrel-O-Fun '61 (4/61)
Barrel-O-Fun '62 (11/61)
Ballerina (6/59)
Beach Beauty (11/56)
Beach Time (9/58)
Regulty Contest (1/60) Beauty Contest (1/60) Beauty Contest (1/60)
Big Show (9/56)
Can-Can (10/61)
Carnival (11/57)
Carnival Queen (11/58)
Circus (8/57)
Circus Queen (2/61)
County Fair (10/59)
Crossroads (1/56)
Cypress Gardens (6/58)
Double Header (7/56)
Funspot '62 (11/62)
Flying Circus 2P (6/61) Funspot '62 (11/62)
Flying Circus 2P (6/61)
Golden Gate (6/62)
Key West (12/56)
Laguna Beach (3/60)
Lido (2/62)
Lite-A-Line (2/61)
Lotta-Fun (9/59)
Miami Beach (9/54)
Miss America (2/58)
Night Club (4/56)
Parade (6/56) Parade (6/56) Queens (Bch., Is., Trop.)

Night Club (4/56)
Parade (6/56)
Queens (Bch., ls., Trop.)
(3/60)
Roller Derby (6/60)
Sea Island (2/59)
Shoot-A-Line (6/62)
Show Time (3/57)
Silver Sails (11/62)
Sun Valley (7/57)
Target Roll (1/58)
Touchdown (11/60)
Twist (11/62)
U.S.A. (8/58)
GOTTLIEB
Around Wld. 2P (7/59)
Atlas 2P (5/59)
Brite Star 2P (4/58)
Captain Kidd 2P (7/60)
Contest 4P (10/58)
Contl. Cafe 2P (7/57)
Cover Girl 1-Plyr (7/62)
Criss Cross 1P (3/58)
Dneg. Dolls 1P (6/60)
Dbl. Action 2P (1/59)
Fair Lady (12/56)
Falstaff 4P (11/57)
Fashion Show 2P (6/62)
Flipper Clown (4/62)
Flipper Clown (4/62)
Flipper Cowboy 1-P (10/62)
Flipper Fair 1P (11/61)
Flor. Parade (5/61)
Floto Finish 1P (1/61)
Gondolier 2P (8/58)
Hi-Diver 1P (4/59)
Kewpie Doll 1P (10/60)
Liberty Belle 4P (3/62)
Ltng. Ball 1P (12/59)
Majestic (4/57)
Melody Lane 2P (9/60)
Mur Ca Round 2D Majestic (4/57)
Majestic (4/57)
Melody Lane 2P (9/60)
Mry-Go-Round 2P
(12/60)

Mry-Go-Round 2P
(12/60)
Miss Annabelle 1P (8/59)
Oklahoma 4P (2/61)
Olympics 1-P (9/62)
Picnic 2P (10/58)
Preview 2-P (8/62)
Qun. of Diam. (6/59)
Race Time 2P (3/59)
Rack-A-Ball 2P (12/62)
Rocket Ship 1P (5/58)
Roto Pool 1P (7/58)
Royal Flush (5/57)
Seven Seas 2P (1/60)
Showboat 1P (4/61)
Silver 1P (10/57)
Sittin' Pretty 1P (11/58)
Spot-A-Card 1P (3/60)
Str. Flush 1P (12/57)
Straight Shooter (2/59)
Sunset 2-player (11/62)
Sunshine 1P (10/58)
Spr. Circus 2P (10/57)
Sweet Sioux 4P (9/59)
Texan 4P (4/60)
Tropic Isle 1P (5/62)
Universe 1P (10/59)
Wagon Train 1P (4/60)
Whirlwind 2P (2/58)
Wld. Beauties 1P (2/60)
World Champ 1P (8/57)
KEENEY
Flash Back
Old Plantation (2/61)

Flash Back Old Plantation (2/61) Black Dragon
El Rancho Hacienda
Rainbow (6/62)
WILLIAMS
Black Jack 1P (1/60)
Casino 1P (10/58)

PINGAMES

Club House IP (10/59)
Coquette (4/62)
Crossword IP (4/59)
Darts IP (6/60)
Ficsta 2P (12/59)
Four Roses IP (12/62)
Four Roses IP (12/62)
Four Star IP (7/58)
Gay Paree (6/57)
Gldn. Bells IP (9/59)
Gldn. Gloves IP (1/60)
Gusher IP (9/58)
Jig Saw IP (12/57)
Jungle IP (9/60)
Kings IP (8/57)
Mardi Gras 4P (11/62)
Music Man 4P (8/60)
Naples 2P (9/57)
Nags IP (3/60)
Reno IP (10/59)
Rocket IP (11/59)
Satellite IP (7/58)
Sea Wolf IP (7/58)
Sea Wolf IP (17/59)
Serenade 2P (5/60)
Space Ship 2P (12/61)
Starfire (1/57)
Steeplechase IP (11/57)
10 Strike 2P (1/58)
3-D IP (11/58)
Tic-Tac-Toe IP (1/59)
Tom-Tom 2P (1/63)
Top Hat (10/58)
Trade Winds 3-5 Bl. (6/62)
Turf Champ (8/58)
Twenty-One IP (2/60) Club House 1P (10/59) Turf Champ (8/58)
Twenty-One 1P (2/60)
Valient 2P (8/62)
Vagabond (10/62)
Viking 2P (10/61)
SHUFFLES—

BOWLERS BALLY Shuffles

ABC Bowler (7/55) Congress (7/55) Jumbo Bowler (9/55) King Pin Bowler (9/55) ABC Spr. Del. Bowler All-Star Bowling (12/57) All-Star Deluxe (2/58) Lucky Shuffle (9/58) Star Shuffle (10/58)

Speed Bowler (11/58) Club Bowler (2/59) Club Deluxe (5/59) Monarch Bowler (11/59)
Monarch Bowler (11/59)
Official Jumbo (3/60)
Jumbo Deluxe (9/60)
Boll Bowlers
ABC Bowl. Lane (1/57)
ABC Tournament Bowler
(6/57)

(6/57) ABC Champion Bowler

(10/57) Strike Bowler (11/57) Trophy Bowler (4/58)
Lucky Alley (8/58)
Pan American (6/59)
Challenger (9/59)
Super Shuffle (12/61)
CHICAGO COIN

Shuffles Triple Strike (2/55) Arrow (2/55) Cr. Cross Targette (1/55)

Cr. Cross Targette (1/3 Bonus Score (4/55) Hollywood (5/55) Blinker (8/55) Score-A-Line (9/55) Bowling Team (10/55) Rocket Shuffle (3/58) Explorer Shuffle (6/58) Rebound Shuffle (12/58) Championship (11/58) Double Feature (12/58) Red Pin (2/59) Bowl Master (8/59) Bowl Master (8/59)
4-Game Shuffle (11/59)
Bull's Eye Drop Ball
(12/59)
6-Game Shuffle (6/60)
Triple Gold Pin
Pro (2/61)
Starlite (5/62)
Boil Bowlers
Bowling League (2/57) Bowling League (2/57) Ski Bowl 6 Plyr (11/57) Classic Bowling Lg. (7/57)
TV Bowling Lg. (11
Luck Strike (1/58)
TV (with rollovers)

TV (with rollovers)
Player's Choice (9/58)
Twin Bowler (10/58)
King Bowler (3/59)
Queen Bowler (9/59)
Duke Bowler (8/60)
Puchess Bowler (8/60)
Princess (4/61)
Gold Crown (3/62)
Royal Crown Bowler
(8/62)

SHUFFLES-**BOWLERS**

UNITED Shuffles

Shuffles
Clipper (5/55)
5th Inning (6/55)
Capitol (6/55)
Super Bonus (9/55)
DeLuxe model
Top Notch (10/55)
Regulation (11/55)
6-Star (10/57)
Midget Bowling Alley
(3/58)
Shooting Stars (4/58)
Eagle (5/58)
Atlas (8/58)
Cyclone (10/58)
Niagara (11/58)
Dual (1/59)
Zenith (6/59) Dual (1/59)
Zenith (6/59)
Flash (6/59)
3-Way (9/59)
4-Way (12/59)
Big Bonus (2/60)
Sunny (5/60)
Sure Fire (10/60)
Line-Up (1/61)
5-Way (5/61)
Avalon (4/62)
Silver (6/62)
Shuffle Baseball (6/62)
Action (7/62) Shume Baselan (6/62)
Action (7/62)
Embassy (9/62)
Circus Roll-Down (9/62)
Lancer (11/62)
Sparky (12/62)

Ball Bowlers
Bowling Alley (11/56)
Jumbo Bowling (9/57)
Royal Bowler (12/57)
Pixie Bowler (8/58)
Duplex (11/58)
Simplex (5/59)
Advance (5/59)
League (10/59)
Handicap (11/59)
Teammate (12/59) Teammate (12/59)
Falcon (4/60)
Savoy (5/60)
Bowl-A-Rama (9/60) Tip Top (10/60) Dixie (1/61) Dixie (1/61)
Cameo
5-Star Bowling (5/61)
Classic (6/61)
Alamo (4/62)
Sahara (7/62)
Tropic Bowler (9/62)
Lucky (11/62)
Cypress (12/62)
WILLIAMS
Ball Bowlers

Ball Bewlers Roll-A-Ball (12/56) 6 Player

UPRIGHTS

AB Circus (5/56)
AB County Fair (3/57)
AB Circus Wagon
Wheels (12/58)
AB Galloping Dominos
AB Circus Play Ball
(4/59)
AB Maria Mirror AB Magic Mirror Horoscope (11/59) AB Mermaid (3/60) B Jumbo (5/59) AB Mermaid (3/60)
B Jumbo (5/59)
B Sportsman (6/59)
B Jamboree (10/60)
B Super Jumbo (11/60)
CC Star Rocket (5/59)
GA Skeet Shoot (1/57)
GA Super Hunter (6/57)
GA Double Shot (4/58)
GA Wild Cat (12/58)
GA Spr. Wild Cat
GA Twin Wild Cat
(7/59)
GA Super Wild Cat
Trail Blazer (12/60)
Twin Trail Blazer (2/61)
K Big Tent
K Spr. Big Tent (6/57)
K Shawnee (1/59)
K Big Roundup (3/59)
K Little Buckeroo (4/59)
K Del. Big Tent (5/59)
K Del. Big Tent (5/59)
K Touchdown (9/59)
K Big Dipper (10/59)
K Twin Big Tent
K Twin Cross Diamond (1/60)
K Red Arrow (4/60)
Sweet Shawnee '60
Black Dragon '60
K Twin Red Arrow (5/60)

K Twin Red Arrow (5/60)

K Flashback (6/61)

ARCADE

ABT 6 Gun Risle Range Air Football Air Hockey Auto Photo Model 9 Amer. Shuff. Situation (5/61) B Undersea Raider B Derby Gun (2/60) B Bulls Eye Shooting Gallery (9/55) B Big Inning (5/58) B Heavy Hitter (4/59) B Ball Park (4/60) B Sharpshooter (2/61) B Sharpshooter (2/61) B Golf Champ (8/58) B Bat. Practice (8/59) B Bat. Practice (8/59)
B Skill Roll (B 3/58)
B Moon Raider (7/59)
B Target (10/59)
B Spook Gun (9/58)
B Skill Parade (1/59)
B Skill Score (6/60)
B Skill Derby (10/60)
B Del. Skill Parade B Del. Skill Parade (4/59)
Capitol Midget Movies CC Bullseye Baseball CC Basketball Champ CC 4-Player Derby CC Goalee
CC Midget Skee CC Midget Skee
Super model
CC Big League (5/55)
CC Twin Hockey (5/56)
CC Shoot The Clown
CC Stm. Shovel (5/56)
CC Batter Up (4/58)
CC Criss Cross
Hockey (10/58)

CC Croquet (8/58) CC Playland Rifle CC Playland Riffe
Gallery (8/59)
CC Pony Express (4/60)
CC Ray Gun (10/60)
CC Wild West (5/61)
CC Long Range Riffe
Gallery (1/62)
Ex Gun Patrol
Ex Jet Gun
Fr Space Cup Ex Space Gun
Ex Pony Express Ex Six Shooter
Ex Shooting Gal. (6/54)
Ex Star Shtg. Gal. (9/54)
Ex Sportland Shooting Gallery (11/54) Ex "500" Shooting Gallery (17/34)
Ex "500" Shooting
Gallery (3/55)
Ex Treasure Cove
Shooting Gal. (6/55)
Ex Jungle Hunt (3/57)
Ex Ringer Ball (11/56)
Ex Pop Gun (9/57)
Ge Lucky Seven
Ge Sky Gunner
Ge Night Fighter
Ge 2-Player Basketball
Ge Rifle Gal. (6/54)
Ge Big Top Rifle
Gallery (6/54)
Super model (12/55)
Ge Gun Club
Ge Wild West Gun

Ge Wild West Gun (2/55)Ge Sky Rocket Rifle Gallery (5/55) Ge Championship Baseball (9/55) Ge Quarterback (10/55) Ge Hi Fly Baseball (5/56)

Ge State Fair Rifle Gal. (6/56)

Ge Davy Crockett (10/56) Ge Circus Rifle (3/57) Ge Motorama (10/57) Ge Gypsy Grandma (5/57)

Ge Fun Fair (3/58) Ge Space Age Gun (6/58)

Jungle Joe Ke Air Raider Ke Sub Gun Ke Sportland DeLuxe model

Ke Ranger (3/55) DeLuxe model (3/55) Ke League Leader (4/58)

Ke Sportland Ke Two-Gun Fun (3/62) Mid Red Ball (5/59) Mid Joker Ball (11/59) Midway Basooka (10/60)

Midway Shooting Gallery (2/60)

ARCADE

Del. Model (5/61) Midway Del. Baseball (5/62) Mid. Target Gallery (7/62) Mills Panorama Peek (11/54) Munves Bike Race (5/58) Munv. Sat. Trkr. (5/59) Mu Atomic Bomber Mu Atomic Bomber
Mu Ace Bomber
Mu Dr. Mobile
Mu Fly Saucers
Muto Lord's Prayer
Mu Photo (Pre-War)
Mu Photo (DeLuxe)
Mu Silver Gloves
Mu Sky Fighter
Munves Squoits (11/57)
Muto Voice-O-Graph
Pre-War Model
Post-War Model
Mu K. O. Champ
Mu Drive Yourself
Mu Bang-O-Rama (4/57)
Philadelphia Toboggan
Skee Alley Skee Alley
Scientific Pitch 'Em
Seeburg Bear Gun
Seeburg Coon Hunt
Set Shot Basketball Telequiz
Un Jungle Gun
Un Carn. Gun (10/54)
Un Bonus Baseball (3/62)
Un Bonus Gun (1/55)
Un Star Slugger (7/55)
Un Spr. Slugger (4/56)
Un Pirate Gun (10/56)
UN Yankee BB (3/59)
Un Sky Raider (10/58)
Wm. Del. BB (4/53)
Wm. Major Leaguer
Wm. Big Lg. BB (2/51)
Wm. Jet Fighter (10/51)
Wm. Safari (2/54)
Wm. Polar Hent (3/55)
Wm. Sidewalk Eng (3/62)Wm. Sidewalk Eng Wm. King of Swat (5/55) Wm. 4-Bagger (4/56) Wm. Crane (10/56) Wm. Peppy Clown (12/56) (12/56)
Wm. 1957 Baseball
Wm. 1957 Baseball
Wm. 10-Strike (12/57)
Wm. Ten Pins (12/57)
Wm. Shortstop (4/58)
Wm. Pinchhitter (4/59)
Wm. Vangard (10/58)
Wm. Hercules (2/59)
Wm. Crusader (6/59)
Wm. Titan (8/59)
Wm. Del. Bat. Champ
(5/61) (5/61) Extra Inning (5/62) World Series (5/62) Road Racer (5/62) Bally Champion Horse Bally Moon Ride Official Baseball (4/60)

KIDDIE RIDES

Bally Champion Horse
Bally Moon Ride
Pony Twins
Bally Space Ship
Bally Speed Boat
Bally Tnrvle. Trolley
Bert Lane Lancer Horse
Bert Lane Merry-GoRound
B.L. Miss America Boat B.L. Miss America Bout Bert Lane Fire Engine B.L. Whirly Bird (3/61 B.L. Moon Rocket (3/61)
Capitol Donald Duck
Capitol Elsie
Capitol Palomina Horse Capitol See Saw
Chicago Coin Super Jet
Chicago Round The
World Trainer Deco Merry-Go-Round Deco Space Ranger Exhibit Big Broncho Exhibit Mustang Exhibit Sea Skates Exhibit Space Patrol Scientific Television Scientific Boat Ride Texas Merry-Go-Round

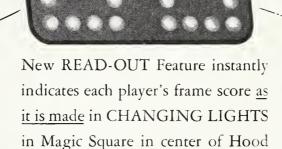
Exhibit Rudolph The

UNITED'S

ARAVELLE SHUFFLE ALLEY



WAYS TO PLAY



...then transfers to total score.

REGULATION
DUAL-FLASH
FLASH
STRIKES
SPARES

Plus

CHROME RAILS

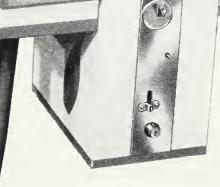
Handicap Feature

EASY OR NORMAL

STRIKE

\$ \$ \$
\$ HIGHEST \$
RESALE VALUE
\$ \$

Designed by the ORIGINATOR of Coin-Operated SHUFFLE ALLEYS and BOWLING ALLEYS



8½ FT. LONG
2½ FT. WIDE
SHIPPING WEIGHT (CRATED)
465 lbs.

1 to 6 Can Play

PER PLAYER

ON LOCATION

SEE YOUR DISTRIBUTOR

UNITED OPERATORS ARE SUCCESSFUL OPERATORS

UNITED MANUFACTURING COMPANY . 3401 NORTH CALIFORNIA AVE., CHICAGO 18, ILLINOIS . CABLE ADDRESS: UMCO



MODEL 404

ROCK-OLA apri 100

with Full Dimensional Stereo **MODEL 404 DELUXE** STEREO-MONAURAL PHONOGRAPH

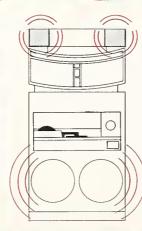
PRE-ANGLED 21/4" TWEETERS ON BOTH SIDES

LOCATION PERSONALIZATION

Supply of easily inserted letters, suppry or easily inserted letters, numbers, etc.are included to enable you to provide your locations with personalized phonographs.

FEATURED STAR For model 404 Capri 100 Selection Phonograph





ROCK-OLA EXCLUSIVE

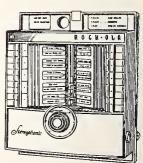
FULL DUMENSIONAL STEREO.

TRUE FULL DIMENSIONAL STEREO SOUND

is delivered right at the phonograph by combining perfect factory pre-angled stereo cone tweeters . . . with the main unit speakers. Achieving a sound that immediately captures the patrons attention—thus assuring complete location satisfac-tion and maximum earnings.

- NEW ROCK-OLA WALL BOX
 Entire mechanism removable for fast efficient servicing!
- Extra large cash box.
- Deep recessed 50¢ coin chute.
- Completely sealed hinged front door.
- Revolutionary new selection system.
- High styled design.
- Accumulator permits multiple coin deposits.
- Rugged construction.

Model 1558 (160 selections) Wall Box Model 1564 (100 selections) Wall Box



SEE THE BIG 3 FOR '63



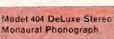
RHAPSODY



CAPRI 100



CAPRI 100





LOOK TO ROCK-OLA FOR **ADVANCED PRODUCTS FOR PROFITS**

Rock-Ola Manufacturing Corporation 800 North Kedzie Avenue Chicago 51, Illinois

With Full Dimensional Stereo Model 408 DeLuxe Stereo Monaural Phonograph

With Full Dimensional Stereo Model 404 DeLuxe Stereo Monaural Phonograph