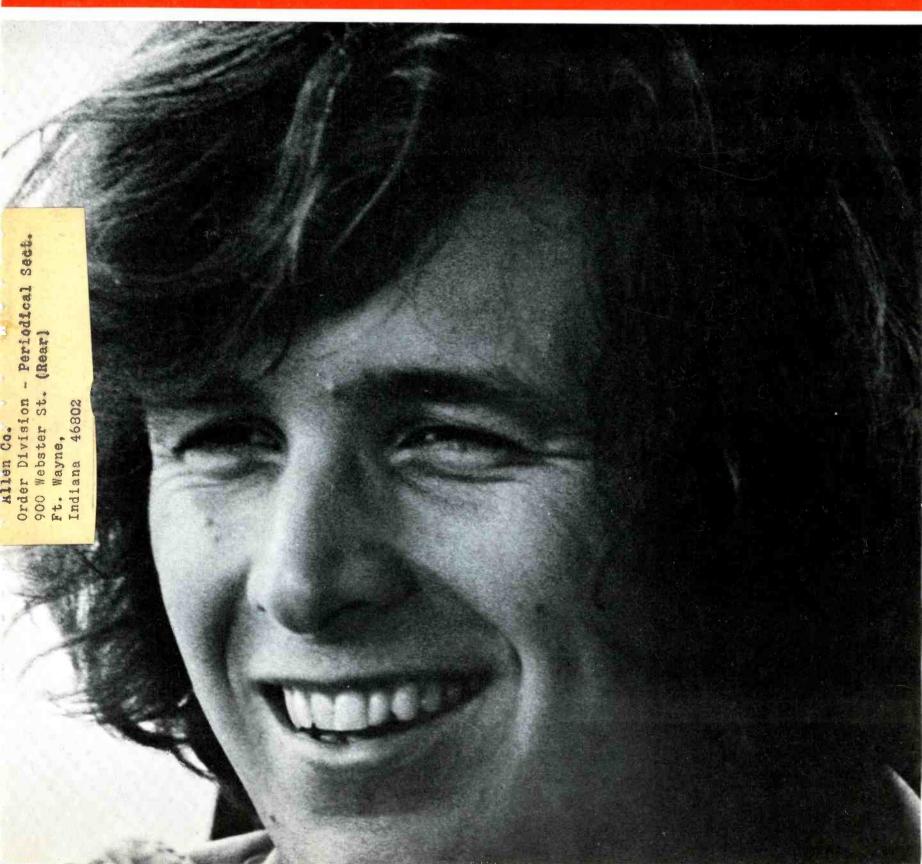


Recommended Reading (Ed)...RIAA: '71 Sales Up 5%; Piracy Cut Into Tape Growth ... Elektra's Harris: Youth Acts Break Through To Adults Sans 'Metamorphosis' ... All-Quad New RCA Diskings In A Year; JVC Licensees Signed ... BMI Canada Awards Listed

DON McLEAN: HIS STORY IN MUSIC



# The 1972 POWDER BLUE MEGEEDES IS GED HOT.

Reports from the field are in: "Powder Blue Mercedes Queen" is the hottest number from the Raiders' "Country Wine" album since the title tune climbed the charts a few months ago.

The Raiders' new single is hit bound in Boston, Baltimore and Washington. It's receiving strong air play on other major Top-40 stations in cities like Houston, Wichita, Richmond, and many more across the country. And it's come on the charts at Bullet 88.

Watch for it. "Powder Blue Mercedes Queen" should be trucking into your town soon.

# "POWDER BLUE MERCEDES QUEEN"

The Raiders' new single.



on columbia reforde 🔍





#### Vol. XXXIII – Number 47/May 13, 1972

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# **Recommended Reading**

This space is not usually utilized to plug particular recordings, much less books. Yet, we believe that composer Alec Wilder's new effort, "American Popular Song," is of such an unusual nature as to warrant what is not intended as a mere plug, but an effort to elicit the interest of younger musicians on the pop scene in what it has to say about the great musical theatre composers.

Wilder has produced a detailed analysis of 300 songs, some exceedingly rare, others squarely in the evergreen class. It is, perhaps, the first serious study ever on the structure of these songs and the degree of invention and skill it took to write them. As a review of the work in this week's issue indicates, we don't agree with everything Wilder has to say in his readable comments. But, he has done his homework with passion and objectivity.

It occurs to us that much-if not the bulk-of today's young musical generation is ignorant of the high musical standards set by the Rodgers, Kerns, Porters, Gershwins, etc., who produced not only music of melodic freshness, but of freshness of other aspects of song creativity. We are certain that there is much that is exciting to be found in this material, and reasons are clearly demonstrated by Wilder, a "serious"-pop composer in his own right.

There's no dispute that songs that reflect the rhythms of the day do date in time. But, we believe there is a goodly selection of songs-music and lyrics-that are worthy of new inspection and adaptation of sorts for today's record buying public. As we have pointed out in the past, even songs that are considered unquestioned standards by older audiences have failed to make their mark among younger musicians and music fans. This coupled with the neglected songs that deserve a re-hearing can open what is virtually a new source of material, a much sought-after commodity today.

Wilder's book, to be sure, is largely a technical exercise, and it's the younger musician who knows what a lead sheet is all about that we hope would at least browse through Wilder's survey. They may be challenged by it; they may not. We feel that there are surprises in store for those who do learn, first hand, so to speak, about music that, to a great degree, really knows no season.

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# CashBox CashBox TOP100

#### May 13, 1972

1	THE FIRST TIME EVER I SAW YOUR FACE		
2	ROCKIN' ROBIN	1	1
3	Michael Jackson-Motown 1197	2	2
	Starle Singers-Stax 0125	ME	10
5	Al Green-Hi 2211 (Dist: London)	7	9
6	Joe Tex-Dial 1010 (Dist: Mercury) BETCHA BY GOLLY, WOW	3	3
	Stylistics featuring Russell Thompkins, Jr. Avco 4591	4	5
7	A COWBOY'S WORK IS NEVER DONE	<b>C</b>	
8	Sonny & Cher-Kapp 2163	6	7
9	Chi-Lites-Brunswick 55471	11	13
10	ME AND JULIO DOWN BY THE	9	14
	SCHOOL YARD Paul Simon-Columbia 45585	12	20
X	VINCENT Don McLean-United Artists 50887	13	15
<b>12</b> 13	SUAVECITO SLIPPIN INTO DARKNESS	15	17
13	War-United Artists 50867 BACK OFF BUGALOO	14	16
Å	Ringo Starr-Apple 1849	16	1 <b>6</b>
X	Jackson Browne-Asylum 11004	17	19
X	Jackson Five-Motown 1199 HOT ROD LINCOLN	21	29
18	Commander Cody-Paramount 146 DAY DREAMING	19	23
19	Aretha Franklin-Atlantic 2866 WALKIN' IN THE RAIN WITH	5	6
	THE ONE I LOVE Love Unlimited-Uni 55319	26	31
20	FAMILY OF MAN Three Dog Night-Dunhill 4306	10	11
21	TAXI Harry Chapin-Elektra 770	26	26
22	HEARSAY Soul Children-Stax 0119 MORNING HAS BROKEN	23	25
24	Cat Stevens-A&M 1335 (Last Night)   DIDN'T GET TO	27	34
9	SLEEP AT ALL		22
25	Sth Dimension-Bell 195 TAKE SOME TO Carpenters-A&M 1351	28 IME 41	33 55
26	TUMBLING DICE Rolling Stones-Rolling Stones 19103	32	46
27	NICE TO BE WITH YOU		
28	CANDY MAN	33	39
29	Sammy Davis JrMGM 14320 YOU COULD HAVE BEEN A L/	٩DY	44
30	April Wine-Big Tree 133 (Dist: Bell) SYLVIA'S MOTHER Dr. Hook & Medicine Show-Columbia 45562	30 38	35 48
31	IN THE RAIN Dramatics-Volt 4075	38 18	40
32	RUN RUN RUN Jo Jo Gunne-Asylum 11003 (Dist: Atlantic)	34	43
33	LOVE THEME FROM THE GODFATHER		
	GODFAIHER Andy Williams-Columbia	43	51

34	SONG SUNG BLUE		6.2
35	Neil Diamond-UNI 55326	49	63
36	Siy & Family Stone-Epic 10850	44	53 38
37	Isley BrosT-Neck 934 (Dist: Buddah) I SAW THE LIGHT Todd Rundgren-Bearsville 0003	37 45	30 52
38	YOU ARE THE ONE		
39	Sugar Bears-Big Tree 122 (Dist: Bell) ISN'T LIFE STRANGE	42	50
40	Moody Blues-Threshold 67009 (Dist: London) MISTER CAN'T YOU SEE	48	60
41	Buffy St. Marie-Vanguard 35151 ASK ME WHAT YOU WANT	40	41
42	Millie Jackson-Spring 123 (Dist: Polydor) DIARY	46	56
43	Bread-Elektra 45784 SOMEDAY NEVER COMES	51	65
44	Creedence Clearwater Revival-Fantasy 676 A HORSE WITH NO NAME	53	67
45	America-Warner Bros. 7555 JUMP INTO THE FIRE	20	8
46	Nilsson-RCA 0673	22	22
47	Bobby Vinton-Epic 10822	24	24
48	Neil Young-Reprise 1084 AM I LOSING YOU	58	70
49	OUTA SPACE Partridge Family-Bell 200	31	32
50	Billy Preston-A&M 1320 DADDY DON'T YOU WALK SO FAST	63	77
51	Wayne Newton-Chelsea 0100 (Dist: RCA) EVERYTHING GOOD IS BAD	60	71
52	100 Proof-Hot Wax 7202 WALK IN THE NIGHT Jr. Walker & All Stars-Soul 35905	54 55	58 59
53	(Dist: Motown)	55	
54	Elton John-UNI 55238	66 NG	81
55	Frederick Knight-Stax 0117	65	80
56	James Brown-Polydor 14125 AUTOMATICALLY SUNSHINE	74	87
57	Supremes-Motown 1200 LONG HAIRED LOVER FROM LIVERPOOL	78	89
58	Johnny Osmond-MGM 14376	77	82
50 59	Paul Anka-Buddah 294	64	69
60	David Bowie-RCA 0605	67	74
61	Bobby Womack-U.A. 50902	68	73
X	Climax-Rocky Road 081 (Dist: Bell)	76	88
63	Graham Nash & David Crosby-Atlantic 2873 DOING MY OWN THING	81	
63 64	Johnnie Taylor-Stax 0122 TELEGRAM SAM	70	75
65	I'M MOVIN' ON	71	78
66	John Kay-Dunhill 4309	75	86
67	Beverly Bremers-Scepter 12348	73	79
	America-Warner Bros. 7580	—	

	68	AIN'T THAT LOVING YOU		
		Isaac Hayes & David Porter-Enterprise 9049 (Dist: Stax)	72	84
	69	TROGLODYTE (CAVE MAN) Jimmy Castor Bunch-RCA 1029	98	_
	70	THE YOUNG NEW MEXICAN		
		PUPPETEER Tom Jones-Parrot 40070 (Dist: London)	83	-
	71	IT DOESN'T MATTER Stephen Stills-Atlantic 2876		_
	72	AIN'T WASTIN' TIME NO MOR		
	70	Allman Bros. Band-Capricorn 0003 (Dist: Warner Bros.)	80 EEC	-
	73	B .B. King-ABC 11321	79	85
	74	HOW CAN I BE SURE David Cassidy-Bell 220	_	_
	75	LIVING IN A HOUSE DIVIDED Cher-Kapp 2171	_	_
	76	LEAN ON ME	84	90
	77	Bill Withers-Sussex 235 (Dist: Buddah)	04	30
	78	Royal Scots Dragoon Guards-RCA 0709		_
	<b>19</b>	Mouth & MacNeal-Phillips 40715 HOT 'N' NASTY	85	100
	80	Humble Pie-A&M 1349 CAT'S EYE IN THE WINDOW	96	99
	X	Tommy James-Roulette 7126	-	_
		YOU'RE THE MAN Marvin Gaye-Tamla 54221	-	
	82	UPSETTER Grand Funk Railroad-Capitol 3316	88	94
	83	VAHEVELLA Kenny Loggins & Jim Messina-Columbia 45550	89	96
ĺ	84	AN AMERICAN TRILOGY Elvis Presley-RCA 0672	92	
	85	SPEAK SOFTLY LOVE	_	
	86	Al Martino-Capitol 3313 HOME IS WHERE THE	91	_
		HATRED IS Esther Phillips-Kudu 904 (Dist: CT)	87	92
	87	I ONLY HAVE EYES FOR YOU		
	88	Jerry Butler-Mercury 73290 POWDER BLUE MERCEDES QU	JEE	N
	89	Raiders-Columbia 45602 TO GET TO YOU	Τ	
	90	Jerry Wallace-Decca 32914 DON'T WANT TO SAY GOODB	90 YE	93
	91	Raspberries-Capitol 3280	93	95
		Fanny-Reprise 1080		_
	92	LOVE THEME FROM GODFATH Nino Rota-Paramount 0152	97	
	93	PUT IT WHERE YOU WANT IT Crusaders-Blue Thumb 208 (Dist: Paramount)		-
1	94	QUESTIONS Bang-Capitol 3304	_	
	95	JUST AS LONG AS YOU NEED		
	96	Independents-Wand 11245 (Dist: Scepter)	99	_
	97	Edgar Winter's White Trash-Epic 10855 PASS THE PEAS		_
	98	AMERIKAN MUSIC	-	-
	99	Steve Alaimo-Entrance 7507 (Dist: Epic)	100	
	33	Godspeil-Beil 210	-	_

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Black Ivory-Today 1508

95 97

#### ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

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# "Radancer"/MARMALADE

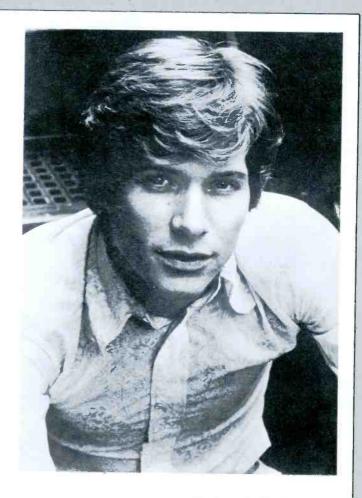
Currently one of England's top singles. Just released in the U.S. and initial reaction is strong.

Produced for Coral Rock Productions, A Division of The Wes Farrell Organization, by Ted Cooper.

LONDON

# "The Pod That Came Back" PAUL JONES

From his recent LP "Crucifix In A Horseshoe." Now a single because of your response to it as an LP cut.



Produced by The Marmalade.

# Over 150,000 copies shipped: One of the amazing facts you should know about that bagpipes single, "Amazing Grace".

In less than three weeks, "Amazing Grace" shot up to #1 on the English charts.

It's heading right up the charts here. Airplay is phenomenal. For openers:

VEEL	KROY	WBSR	WHN	WLOF	WPIX-FM
KEEL		And the second s			WPOP
KELI	KTAC	WCBM	WHOT	WLPL	
KFI	KSEE	WCFL	WINX	WMAK	WPTR
KIOI	KSFO	WDOL	WIOO	WMAQ	WQTC
KJOY	KVI	WEEX	WIOP	WMC-FM	WRAW
KJR	KVIL	WFAA	WIP	WMEX	WRC
KJRB	WAEB	WFEC	WIST	WMID	WRIT
KK70	WALG	WFIL	WIZE	WNAP-FM	Contraction of the second s
KLĬV	WAMS	WFIL-FM	WJET	WNBC	WSB
KMBX	WARM	WFOM	WKKE	WNEW-FM	
KMPC	WAYS	WGGG	WKRC	WOR	WSRF
KNBR	WBAB	WGLI	WKW	WPAT	WTFM-FM
KNOE	WBAL	WGN	WLAN	WPEN	WVNJ
KOL					

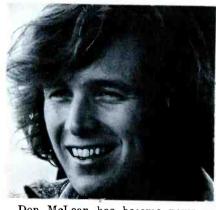
**RGA** Records and Tapes

# **Elektra's Harris:** Youth Acts Break Through To **Adults Sans 'Metamorphosis'**

NEW YORK — "The last 10 years have seen a tremendous change in the complexity, and the complexion, of the pop music industry. The artist in the 60's, whose appeal would have been delegated solely to a youth mar-ket, has, in many instances, broken through the age barrier of young adult to encompass a greatly extend-ed adult age bracket—without having to undertake a maturity metamor-phosis."

phosis." So speaks Steve Harris, vp of artist development of Elektra, "Tom Jones, when he decided to take the nightclub route, had to trade in his ponytail for a tux: similarly, a little farther back, Frankie Avalon had to develop a vastly different act to play the Copa. Ten years ago, the stockbroker whose musical tastes would have been glued to Frank Sinatra and a Broad. whose musical tastes would have been glued to Frank Sinatra and a Broad-way show album, will today, play Carly Simon, Don McLean, or James Taylor on a posh eastside nitery juke box. Today, Harris says, it is entirely possible for what might be termed a "contemporary pop performer to thoroughly engage an over-21 audi-ence without having to launch a dress, repertoire. or even rapport transirepertoire, or even rapport transi-tion." Harri goes on to cite examples: "Harry Chapin, appearing at Mr.

#### FRONT COVER:



Don McLean has become news as ell as music. "American Pie" quickly Don McLean has become news as well as music. "American Pie" quickly became familiar to many outside of the record-buying public; folks who usually don't pay attention to the lyr-ics coming from their radios really began to listen for a change. His con-certs began to be covered by the media like press conferences. (But not so long ago he was bitchhiling to his

media like press conferences. (But not so long ago, he was hitchhiking to his performances, singing at railroad crossings and public squares.) The nation literally became con-cerned about what would come next. "Vincent" it was, from McLean's "American Pie" LP. And the poem about Van Gogh is bulleted at #11 this week while the album is still Top 20, after a long stay at the top spot. There has been renewed interest in his fine first LP, "Tapestry," which had previously been eclipsed by Carole King's album of the same name. The new/old question, "what next?" needs less consideration this go-round. Talent will out, in its own time and way. way.

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Kelly's in Chicago, the nightclub being completely sold out for two weeks due to David Steinberg's suc-cessful phenomenal tv exposure, was superbly received by a primarily adult audience without having to alter his

"The New Seekers enjoyed the same tremendous success at the Maisonette Room in New York, one of the most sophisticated supper clubs of the most sophisticated supper clubs in the country, as they did at the coffee house, the Bitter End (N.Y.)— again, without the necessity of any sort of revision. "Mickey Newbury, recently per-forming to an adult crowd in Phoenix, without abapting his cat much house house

without changing his act, won his au-dience over completely, to the point where they were hinging on every word of his profound lyrics.

#### No Overhaul

"All triumphs, of course, are entire-ly due to the excellence of the per-former in his own right; but what is sociologically (consumer-wise) sig-(Cont'd on p. 22)

# **Disk, Tape Sales Show** 5% Increase During '71

- Manufacturer's sales of records and pre-recorded tapes in 1971 were up 5% over 1970 levels, re-ports the Recording Industry Associ-ation of America.

At list price value, combined record and tape sales came to \$1.744 billion in 1971, compared with \$1.660 billion in 1970.

Sales of records were up 5.8% to a new high of \$1.251 billion against \$1.182, billion the previous year. Of counted for \$1.086 billion in 1971, compared with album sales of \$1.017 billion in 1970.

RIAA noted that the increase was at least in part attributable to rises in list prices instituted by a number of record companies during 1971.

Total sales of pre-recorded tapes in 1971 amounted to \$493 million, an in-crease of 3% over the \$478 million in 1970. Sales of 8-track cartridges were 1970. Sales of 8-track cartridges were up to \$385 million from \$378 million; cassettes rose to \$96 million from \$77 million and reel-to-reel tapes declined to \$12 million from \$18 million the year before.

The association also pointed out

that there might have been a more that there might have been a more significant increase in tape sales had there not been a spate of piracy and counterfeiting of tapes, particularly of 8-track cartridges. RIAA has esti-mated that piracy and counterfeiting have been draining around \$150 mil-lion in annual sales from the legiti-mate industry. mate industry.

#### Metro Tells Shareholders Of Label Sale

CULVER CITY, CALIF. Metro-Goldwyn-Mayer officially disclosed to shareholders here last week that it has agreed in principle to sell its rec-ord division, MGM Records, to the Polygram Group. Latter firm, which recently established a U.S. operation, recently established a U.S. operation, has under its corporate umbrella the Mercury and Polydor labels. MGM de-clined to give additional details on the deal until definitive terms are finalized. It's understood, however, that the label will retain its present identity and personnel, including Mike Curb as president.

## Fiesta Buys Dana Label

NEW YORK — Dana Records, the polka label, has been acquired by Fiesta Records on a long-term lease/ buy arrangement. Negotiations were consummated between Jose Morand of Fiesta Records and Jerry Blaine of Dana.

Dana. Fiesta feels that the acquisition of Dana will enhance the Fiesta line. "We needed a strong polka label to round out our extensive catalog," Morand said. The first polka albums will be released by July 1.

# Ed Wynn Award **To Clive Davis**

NEW YORK — Joseph E. D'Imperio, president of Feld Bros. Management Corp. and Ringling Bros. and Barnum & Bailey Records, acting as Dinner Chairman for this year's "Ed Wynn Humanitarian Award" presentation, has announced that the honor this year goes to Clive Davis, president of Columbia Records. Columbia Records.

year goes to Chve Davis, president of Columbia Records. The annual event benefits the American Parkinson Disease Associa-tion. This year's dinner takes place on Friday evening, Oct. 6, in the Grand Ballroom of the Waldorf-Astoria. Committee members who will be as-sisting D'Imperio are Bill Gallagher, who was last year's award winner, Morris Levy of Roulette Records; Ed Cramer, president of BMI; Ahmet Er-tegun, president of Atlantic Records; Tom Morgan of MCA and Jack Grossman, head of Jack Grossman Enterprises. The rest of the commit-tee is now being formed and will be announced from time to time in the months to come.

announced from time to time in the months to come. In the past the Ed Wynn Humani-tarian Award has gone to notables such as Duke Ellington, Norman Racusin, Johnny Mercer, Bill Gallagh-er and William B. Williams.

#### SWARM Lists **Board Members**

DALLAS — The Southwest Asso-ciation of Recording Merchandisers (SWARM) recently organized to combat pirated recordings in the area, named its board of directors at a meeting here last week. Sam Mar-maduke of Western Merchandisers is president; two vp's are Jack Parker of MCA and Johnny Gonzales of El Zarape; secretary is Billy Emerson of Big State; treasurer is Jack Bern-stein of All-Tapes.

# **RCA's Laginestra:** All New Disks In Quad In Yr

NEW YORK — By this time next year, RCA Records' will be producing all its new diskings in its discrete,

all its new diskings in its discrete, 4-channel Quadradisc system. According to Rocco Laginestra, RCA president, the company's plants are now producing these disks for the market, and in the coming months, they will be pressing "more and more" of them. Price of the disks will be at the starse lavel

more" of them. Price of the disks will be at the stereo level. In addition to two debut disks this month, RCA will market two more Quadradisck's in July. Laginestra regards the compatible 4-channel system's introduction as a "new era for recorded entertainment. The all-nurnose disk playable aithor The all-purpose disk, playable either as a "superior" stereo record or as a 4-channel record with four distinct sources of sound, will serve the indus-try with one inventory and therefore "obsolete" all other 4-channel play-back formats

back formats. "Through our joint efforts with JVC and Panasonic, RCA Records is now in the right four-channel mar-ket," Laginestra said, adding that we are ready to share their engineering know-how with other record compan-ies wishing to adopt the discrete, compatible 4-channel disk.

#### Chappell **Amateur Rights** To Williamson

NEW YORK — Williamson Music, Ltd. has renewed its contract with Chappell & Co., Ltd. to represent it in the field of amateur stage performing rights. Renewal of the longstanding agreement for the United Kingdom contains the addition of three major territories in this field—South Africa, Australia and New Zealand. MCA music has taken over administration of the firm's music publishing cata-log.

by Jacoues R. Chabrier, chairman of Chappell Ltd., and Richard Rodgers, president of Williamson Music.

The Williamson catalog includes such Rodgers and Hammerstein clas-sics as "Oklahoma!", "The Sound Of Music," "South Pacific," "The King And I" and "Flower Drum Song."

Operations will be under the direct supervision of Frank Coachworth, general manager of Chapell & Co., Ltd.

As a result of the breakthrough As a result of the breakthrough with discrete, compatible 4-channel sound, Laginestra said: "This means that no one, the consumer, the re-tailer, the distributor, the manufac-turer... no one has to be inconve-nienced with two inventory problems. We will not have to re-live those years of confusion which existed dur-ing the mono-stereo conversion."

ing the mono-stereo conversion." In closing, Laginestra said: "As of this moment, this four-channel record indeed becomes the future of our in-dustry."

#### **RCA To Market Discrete Disk.** Tape Player

NEW YORK — RCA will market later this year a combination phono and 8-track tape cartridge player de-

and 8-track tape cartridge player de-signed to play 4-channel sound using the new discrete disk system, ac-cording to Harvey S. Stein, manager of audio products merchandising. "The VS-7000 will be a uniquely designed product from RCA continu-ing our commitment to the develop-ment of 4-channel sound products which RCA first introduced in Au-gust, 1970," he said. "As more and more software be-comes available and as consumer in-terest grows, we plan to introduce additional models in varying configu-rations to keep pace with market growth and demand." The new RCA VS-7000, includes

The new RCA VS-7000, includes four matched speaker units, each with an 8-inch woofer and accompanying tweeter. There is a main unit with amplifier and the 8-track tape cartridge playback mechanism. The separate turntable, which accommodates 4-channel disks and standard stereo recordings, comes with a dust cover. No price was announced.

# JVC Quad Inks 10 Licensees

www.americanradiohistory.com

NEW YORK - JVC's discrete quad disk system being utilized by RCA Records has obtained the following licensees: Toshiba, Pioneer, Nippon Columbia, Onkyo, Hitachi, Kenwood, Sharp, Sankyo, Cibanet, Kogyo and Harman-Kardon.

# Stevie Wonder's hit on a new woman. "Super Woman" (T54216) A new smash single out of a different kind of album.

"Music Of My Mind" (T-314L), the new rave album written, produced and performed by Stevie Wonder. Contains the Hit Single "Super Woman".

# **ier**



Also available on 8-track & cassette.

#### Panasonic Exec On **Discrete Disk**

NEW YORK — Development of the discrete 4-channel disk by RCA Rec-ords is the key to a "total unified audio system," according to Keiichi ("Tex") Takeoka, managing director of Maturghite Electric Ladright ("Tex") Takeoka, managing director of Matsushita Electric Industrial Co., Ltd., MEI and head of its Radio-Stereo Division. Matsushita products are marketed under the trade name "Panasonic" in the U.S. and Canada. "If we are to serve the consumer, we must talk not of a part, but of the sum total of the parts," Takeoka said.

said

"Discrete 4-channel is already the accepted standard for tape reproducaccepted standard for tape reproduc-tion. Discrete 4-channel disc is now a reality. And with the discrete 4-chan-nel FM broadcast techniques recently developed, completely compatible ra-dio playback is now possible as well. "Panasonic believes that these tech-nical broaktbroughs wear that measure

nical breakthroughs mean that none of us has to settle for the synthetic any longer."

any longer." By "synthetic," Takeoka explained that he meant the matrix systems presently on the market which he de-scribed as an "intermediate technolo-gy designed to simulate 4-channel sound on disc until the real thing came along." Takeoka emphasized that the real breakthrough is in what he colled the

"compatibility" of the 4-channel disk system: "It is the first time," he said, "that a new system has been intro-duced that does not obsolete existing hardware or software."

He noted that the present discrete 4-channel disk system was developed originally by the Victor Company of Japan, another MEI subsidiary.

He concluded that both Panasonic He concluded that both Panasonic and JVC will "spare no effort" in co-operating with both software and hardware manufacturers for the suc-cess of the discrete system. He said that a number of well-known manu-facturers already have decided to adopt the system and that many the adopt the system, and that many oth-ers are giving it serious consideration.

#### **Trolley Song** For Pamela

NEW YORK — Columbia Records' artist Pamela Polland, whose debut album, "Pamela Polland" is being re-leased this week by the label, has done a series of whistle stops aboard one of San Francisco's cable cars, performing for people in the streets of San Francisco at each stop. Ac-companying her on the outing, which companying her on the outing, which included stops at major record stores and radio stations, was her dog, Can-ina. She and Ianina played important roles in the Mad Dogs and Englishmen tour and in the movie of the same name.

She will not, however, be confining her talents to the back of a cable car and street corners. April 27 and 28 saw her at San Francisco's Winter-land along with Ken Loggins and Jim Messina, Taj Mahal and Dave Mason. May 9 through the 14th she will be appearing at the Boarding House, ato in San Francisco, June 6-10, at the Passim in Boston and June 12-17, at the Cellar Door in Washington. Further dates are currently being ne-gotiated. She will not, however, be confining gotiated.

# 'Nixon' Play As Ode Album

NEW YORK—Lou Adler's Ode Rec-ords will do a cast album of Gore Vi-dal's "An Evening With Richard Nix-on And . . ." the political circus cur-rently at the Shubert Theatre. All the members of the cast, headed by George S. Irving, as Nixon, will re-peat their roles for the recording. There is also great interest among five movie producers to make a film for distribution on the college circuit. Producer Hillard Elkins is working out the final details.

# Form 'Progressive DJ' Assoc.

Jim Ladd **Details Role** 

Details Kole HOLLYWOOD — The formation of the National Association of Progres-sive Radio Announcers, Inc. was de-clared here by the organization's na-tional secretary, Jim Ladd. NAPRA, a non-profit corporation, is not a management relations group or union. "This organization belongs to disk jockeys," says Ladd, himself a DJ at KLOS-FM, Los Angeles. "It is a professional organization for progressive radio broadcasters, estab-lished, run and controlled by progres-sive radio announcers. NAPRA exists to further the prestige of the progressive radio announcers. NAPKA exists to further the prestige of the progres-sive radio profession and broadcast form; to provide an open forum for the exchange of information among members; to develop individual and audience awareness; and to act as a public relations spokesman for a public relations spokesman for progressive radio announcers, making them a nationally significant and in-fluential group. First and foremost, it exists to serve its membership. NAPRA will be a major constructive influence, standing for professional-ism."

"There are approximately 1200 an-nouncers and disk jockeys at some 140 'progressive' radio stations across the United States and Canada who, until now, have had no way to com-municate with each other. Intrauntil now, have had no ther. Intra-municate with each other. Intra-membership communication, being one of NAPRA's main functions, will be conducted via tape, directly in line with our art, Ladd stated.

Among the many projects scheduled is a monthly newsletter to members which will include pertinent informawhich will include pertinent informa-tion from the tapes received. News-letter Editor and National vice sec-retary of NAPRA is Jerry Longden, also of KLOS-FM.

"Progressive radio has grown up in the last five years," says Ladd. "It's mostly album-playing rock and jazz FM radio, although the form is now widely found on AM radio. Progressive radio is responsible for most album exposure and sales today in the 18-34 age group. Furthermore, it continues to be a major factor in the 'social consciousness' of youth. These are the makings of a very important organization."

"NAPRA intends to use its nonpartisan influence for the benefit of its members and their listening audience. It's about time that an organization of this kind came to the pro-gressive field. Today's progressive radio announcers are a serious, pro-fessional group that do not intend to repeat the mistakes of the past, which have included disorganization. The beneficiaries will be the radio industry, the music business and milof music listeners to whom lions NAPRA members are respected lead-ers and spokesmen."

Ladd advised that Don Schafer of CHOM-FM, Montreal, had been appointed as the organization's Canadian representative

# **Multi-Level Operations Aid** Kirshner's 100% Net Increase

NEW YORK - Kirshner Entertainment Corp., the music-based company now involved in motion pictures and now involved in motion pictures and television, has reported a net income per share for the year ending Dec. 31, 1971 that was an increase of 100% over the previous fiscal year. Net income for fiscal 1971 was \$109,116 or \$.10 per share as com-pared to \$56,223, or \$.05 per share for the comparable period in 1970. Revenue for the year ended Dec. 31, was \$1,158,562 as compared to \$1,-125,470 for the same period in the previous year.

125,470 for the same period in the previous year. The Kirshner Entertainment Corp., headed by Don Kirshner, chairman of the board, president and chief execu-tive officer, has completed principal photography on the Minsky-Kirshner Production of "Jory," the company's first motion picture effort in a ven-ture with Howard G. Minsky. The film marks Minsky's first picture since his phenomenally-successful "Love Story." "Jory" stars John Marley, B. J. Thomas and Robbie Benson. Kirshner announced that KEC will continue to pursue properties for the-atrical motion picture exhibition, par-

atrical motion picture exhibition, par-ticularly in the "G" rated market. Kirshner also said that the first full

#### **CBS** Finalizes **Steinway Buy**

NEW YORK-Columbia Broadcast-

NEW YORK—Columbia Broadcast-ing System, Inc. has acquired Stein-way & Sons, according to Harvey Schein, president of the CBS/Colum-bia Group and Henry Z. Steinway, president of Steinway &Sons. The proposed acquisition of Stein-way by CBS was announced last Feb. Steinway & Sons, the world's fore-most manufacturer of fine pianos, was established in New York in 1853 and is today managed by fourth gen-eration Steinways. The company's manufacturing facilities are located in Long Island City and Hamburg, Ger-many, its showrooms in New York, Hamburg and London. Under the terms of the acquisition, Steinway share-holders will receive 375,000 shares of CBS common stock in return for their shares of Stein-way.

way.

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year of operation of the corporation's joint venture with ATV Ltd., called ATV-Kirshner Music Group, has been "very successful." This world-wide publishing complex manages the pub-lishing rights in the U.S., Canada, Mexico and the Philippines of the John Lennon and Paul McCartney Songs songs.

Another source of revenue to the ATV-Kirshner Music Group is the tel-evision music published from shows (Cont'd on p. 22)

#### Schwartz Bros. **1st Ouarter:** Slight Lower Net

WASHINGTON, D.C.-Jim Schwartz. president of Schwartz Brothers, Inc. (OTC) reported first quarter 1972 sales and earnings at the Company's Annual Meeting of Stockholders held today at the Madison Hotel in Wash-ington, D.C. Sales and earnings for the company and its subsidiaries, District Records, Inc. and Harmony Hut were Hut were:

	Three Mon March 31, 1972	
Net Sales	\$4,738,875	\$4,207,095
Income Before		
Taxes	182,132	184,314
Net Income	87,423	89,093
Earnings		
Per Share	$12\phi$	12¢
Shares		
Outstanding	760,050	760,000

760,050 Schwartz attributed the fact that schwartz attributed the fact that earnings were approximately the same as those of the similar 1971 period, while sales increased to a new first quarter high, to the loss of the distribution of the Kinney family of labels and to the expansion of the company's wholesale distribution op-erations into the Philadelphia market. "During this period significant

"During this period significant costs were incurred in establishing the sales and promotion distribution offices in Philadelphia and in increas-ing warehousing facilities in support of this expansion. Desnite these costs ing warehousing facilities in support of this expansion. Despite these costs (Cont'd on p. 22)

# Sporn Expands In Disks, Pubs

HOLLYWOOD — Murray Sporn, president of the Sporn Publishing Group and Spare Rib Records, has announced the record company's first release.

The album, by the Reggaes, a Jamaican group, was recorded by Philips for German Release. Sporn has acquired rights to the LP in other markets, including the U.S. According to Sporn, the group gave its name to the entire style of music that has become a major trend in many coun-tries and was recently featured in Paul Simon's "Mother and Child Reutries and was recently featured in Paul Simon's "Mother and Child Reu-nion."

The Spare Rib album is the first U.S. release by the group. Distribu-tion is being handled by independents across the country.

Additionally, the Sporn Publishing Additionally, the Sporn Publishing Group has produced a sampler cas-sette including 47 copyrights owned by the company. Songs on the cas-sette are sung and played by Dusty Springfield, Lee Allen, Ernie K-Doe, the Turbans, Billy Myles, Ike and Tana Turner, the Five Satins and oth-

#### Atlantic Promotes 3 Execs

NEW YORK-Rick Willard, Johnny Bienstock and Sal Uterano have been promoted in the sales department of Atlantic Records, reports Dave Glew, vice president of marketing for the company.

company. Willard has been appointed mer-chandising manager for the company, with responsibilities encompassing all point-of-sale, dealer and distributor merchandising for all product dis-tributed by Atlantic. Bienstock has been appointed sin-gles sales manager for all Atlantic-distributed product. In his new posi-tion, Bienstock remains coordinator of custom labels.

of custom labels.

Uterano has been named album sales manager, and will coordinate all LP sales for the company.

The execs will continue to head-quarter in the record company's home offices in New York.

#### GWP 'Job' **Caster Due Before Bow**

NEW YORK - GWP Records, which recently was awarded the recording rights to the Broadway-bound Tom Martel rock musical, "Hard Job Being God," opening at the Edison Theatre next week (15), will have the cast album in the record shops this week (10), five days before the show opens, according to Jerry Purcell, president of the label.

While it's rare for a cast album to be recorded before the musical opens, Purcell said he has such faith in the production that he acquired the rights and produced the album with Andy Wiswell months ago.

"Hard Job Being God" is produced by Bob yde and features Anno Sarofeen, who also records for GWP Records.

# Vote Line In Mercury Ads

CHICAGO - In a get-out-the-vote for youth move, Mercury Records is adding a tag line to all consumer advertising, according to Lou Simon, senior vp and director of marketing. It's aimed at the 18-to-20 year olds in particular who recently got the right to vote, and reads: "If you're 18 or older-VOTE!

# Mehta, Young Head L.A. Fund For Bangladesh

HOLLYWOOD — Zubin Mehta, direc-tor of the Los Angeles Philharmonic Symphony Orchestra, and Charles E. Young, chancellor of U.C.L.A., have been chosen to head the Los Angeles Committee of the Emergency Relief Fund, Inc. The Fund has been set up to aid in relief to refugees in Ban-rladesh.

to aid in relief to refugees in Ban-gladesh. "Our most vital concern," says Mehta, president of the Los Angeles Committee, "is the oncoming mon-soon season. It begins at the end of May, and lasts long enough to put most of Bangladesh under water. Roads will be flooded, and bridges will be washed out. The only way that we will be able to bring supplies and medical aid to the refugees is by air-lift." lift<sup>2</sup>

lift." According to Young, Committee vice-president, funds are needed immediately to cover supplies, food, prefabricated hospitals, personnel, and several C-97 and C-133 aircraft. "The planes are currently in moth-balls in Arizona. We need public sup-port to convince the Government to allow us to use them." The Committee is currently investi

The Committee is currently investi-The Committee is currently investi-gating means of rapid accumulation of funds—campus drives, concerts and a telethon are all under consider-ation. The Committee feels it impor-tant to stress the immediacy of their plea for aid: The airlift must be be-gun before the start of the monsoon season season.

season. Other officers of the Los Angeles Committee of the Emergency Relief Fund, Inc. include treasurer Michael Moran, a local businessman, and Phil-harmonic muscian Ralph S. Pyle, vice president of finance.

Seven vice presidents have been appointed representing various profes-sional fields, including, in music, Herb Alpert of A&M Records.

Donations and assistance are wel-comed by the Committee. They may be contacted at: Post Office Box #3006 Los Angeles, California; or by telephoning (213) 461-3525.

NEW YORK-The Hilton Interna-

tional in Las Vegas has given Tony

Bennett a new contract calling for payment of \$100,000 a week for a total of six weeks to be played dur-

Bennett has been drawing capacity crowds twice nightly since he opened

at the Hilton International on April 27, filling all 1200 seats at the night

club at every performance. The hotel

gave the singer the new contract just

concert tour of England. During his

stay in England, the singer also taped his own TV series "This Is Music," which is scheduled to be shown in

NEW YORK-RCA Records has an-

nounced the appointment of five re-

gional promotion managers, according

to Frank Mancini, RCA's director of

The areas and men involved in-

clude: for the Northeast, Tony Montgomery, operating out of the Balti-

more/Washington area; in the South-

east, Bob Spendlove, operating out of Memphis; for the Southwest, Mer-

lin Littlefield, operating from the Dallas office; in the North Central region, Frank "Tookie" DiLeo, work-

ing from the Chicago office; and, in

the West, Lou Galliani, working from

the San Francisco office.

three days after his opening. Bennett's appearance at the Hilton International follows his successful

the U.S. starting in September.

**RCA** Appoints

5 Promo Heads

Bennett \$100 G's

**Vegas Contract** 

ing the next 18 months.



WELCOME—Columbia Records' president Clive Davis (left) has announced the signing of Liza Minnelli to an exclusive recording contract with the label. Miss Minnelli was an Academy Award nominee for best actress in "Sterile Cuckoo" and is currently starring in the film version of "Cabaret".

# **Cosgrave Heads** Sales At MCA

UNIVERSAL CITY-Vince Cosgrave UNIVERSAL CITY—Vince Cosgrave has been appointed director of nation-al sales for MCA Records. Making the announcement, Rick Frio, newly appointed vice president and director of marketing, commented, "I've worked with Vince over the past two years with Kapp Records and as MCA's director of field activities. The man is avtremely talanted and thor-MOA'S director of field activities. The man is extremely talented and thor-ough and has a remarkable working rapport between sales and promotion that is invaluable to our organiza-tion."

Cosgrave has been directly involved Cosgrave has been directly involved in field sales and promotion since he joined MCA in 1970. Prior to that, he served as sales and promotion di-rector for Chatton Distributing Com-pany in Oakland, a leading Bay Area independent distributor. His career in the record industry began in the early 50's as a DJ in San Francisco. Cosgrave's new responsibilities in-clude overseeing the activities of five district representatives and establish-ing ouotas, sales figures and programs for distribution outlets including MCA branches and independent distributors.

# Henry To RCA Merchandising

NEW YORK-Ron Henry has been appointed manager of merchandising administration for RCA Records, reports Harry Anger, director of planning and merchandising, to whom he will report.

Henry comes to the record division from the RCA Corporate Marketing Associate Program which he joined last Sept.

Henry will be acting in liaison capacity, coordinating merchandising activities towards achieving total im-pact for RCA records and tapes.

# Grand Funk Gold Road

NEW YORK—Grand Funk Railroad's seventh album, "Mark, Don & Mel 1969-71", has been certified by the Recording Industry Assoc. of Ameri-ca (RIAA) for a gold album award. Produced by Terry Knight, the 2-

record set marks the seventh gold album in a row for the group and their second straght mililon-seller on their "honorary" Grand Funk Railroad label.

# Lourie Promoted **To Col Director** In Custom Dept.

NEW YORK-Ron Alexenburg, vice president of Epic and Columbia Custom Labels, has announced the promotion of Charles Lourie to the position of director of merchandising to Epic/Columbia Custom Labels.

Since becoming associate director of merchandising for the label in December, 1971, Lourie has been responsible to Alexenburg for the cre-ation and development of overall merchandising and advertising support plans for all Epic and Custom Label product. As director, he will continue to monitor the development of packaging, including cover, title and liner notes for all product including tape configurations as well as the development of all sales support material. He will work closely with Epic a&r producers and Columbia Custom Label executive personnel, providing overall marketing direction and co-ordinating release preparation and scheduling of product.

# Ahern To Head Asylum Promo

NEW YORK-Paul Ahern has been appointed national promotion director for Asylum Records, it was announced by David Geffen, president of the Los Angeles-based company.

To be headquartered in Asylum's west coast office. Ahern will be responsible for the promotion of the com-pany's entire line of product, which includes recordings by Joni Mitchell, Jackson Browne, Jo Jo Gunne, Judee Sill, David Blue and the soon-to-be released group, the Eagles, among others.

Previous to joining Asylum, Ahern was a branch promotion man for the Warner-Elektra-Atlantic Distributing Corp. located in Boston, following several years in various sales and pro-motion capacities with Capitol Records.

## Ling Exits Ampex

NEW YORK-Warren Ling has left his post at the music division of Ampex. Ling had spent 41/2 years with the company. He did not announce his future plans.

## Silvers, Verdon To Song Hall Fete On May 15

NEW YORK — Phil Silvers and Gwen Verdon are the latest names added to the talent line-up now schedadded to the talent line-up now sched-uled to appear at the second annual Songwriters Hall of Fame awards banquet. The affair, which is expected to draw a veritable who's who of the popular music and songwriting fraternity, will be held here next Monday evening (15) in the Grand Ballroom of the Hotel Americana, New York City. Silvers, who just won a Tony award as test actor in a musical, for his performance in the current revival of "A Funny Thing Happened on the Way to the Forum," will act as one of the co-hosts for the affair, while Miss Verdon, one of the all-time danc-ing-singing stars of the Broadway

Miss Verdon, one of the all-time danc-ing-singing stars of the Broadway stage, will revive one of her memor-able show-stopping dance per-formances, "If My Friends Could See Me Now," from "Sweet Charity," as the show's composing team, Cy Cole-man and Dorothy Fields, will be play-ing and singing the tune as well.

ing and singing the tune as well. Several other teamings will take center stage as well, to perform a brace of the songs for which each is best known. These line-ups include Yip Harburg and Burton Lane, and Jule Styne along with Betty Comden and Adolph Green, among others. The show is being produced by Oscar Brand.

In addition to a new group of 32 legendary popular American song-writers, expected to be enshrined writers, expected to be enshrined in the Hall of Fame, a group of 10 songs will also be accorded special honors. The composers of five of these songs are expected to be present to perform their songs in person.

The band will be conducted by Skitch Henderson, while a special Fred Waring chorus will be heard in a number of the spots with the band.

A host of contemporary songwriters will take part in the ceremonies as

award presenters. Tickets sales are reported to be moving at a brisk pace with a number of organizations and music publishers joining specific individual writers as purchasers of full tables for 10. Individual tickets are \$25 per person, while a subscription of \$250 buys a complete table. Information about reservations may be obtained through Abe Olman, managing director, at the Hall of Fame office, 765-9889, or Ren Grevatt Associates, which is handling national press for the affair and the Songwriters Hall of Fame, at 582-0252.

## Loweth Sales Mgr Of Chappell-Can.

NEW YORK -- John Loweth has been appointed to the newly-created position of sales manager for Chappell-Canada.

Loweth will be responsible for Canadian national sales and promo-tion. He will report directly to Cyril C. Devereaux, manager for Chappell-Canada, working closely with Tony Lenz, merchandising director, Chappell-New York.

With a broad background in independent record production and broadcasting, Loweth was most recently with the sales staff of Peters International, a record importing firm. He has also been sales manager for Caravan Records, Toronto-based label.

Loweth will be working on Chap-pell print distribution arrangements with Hansen Publications, Inc., Screen Gems-Columbia Publications, Inc., Combine Music Corp., North Ameri-can Publications and several others, in addition to the extensive Chappell catalogue.

promotion.

# his concerts play to standing room only!



# watch his next performance on the charts!



Produced by WES FARRELL For Coral Rock Productions, Inc. Bell #45,220

can

**AARONS MANAGEMENT** RUTH H. AARONS-JIM FLOOD



BELL RECORDS, A Division of Columbia Pictures Industries, Inc.



A survey of key radio stations in all important markets throughout the country to determine A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADDEB TITLES TO PROG. SCHED.
TITLE ARTIST LABEL		TO DATE
1. Living In A House Divided—Cher—Kapp	39%	39%
2. How Can I Be Sure—David Cassidy—Bell	37%	53%
3. I Need You—America—W. B.	36%	36%
4. It Doesn't Matter-Steve Stills-Atlantic	34%	34%
5. Troglodyte (Cave Man)—Jimmy Castor Bunch—RCA	31%	37%
6. Song Sung Blue—Neil Diamond—Uni	30%	99%
7. Amazing Grace—Royal Scots Dragoon Guards—RCA	28%	41%
8. Automatically Sunshine—Supremes—Motown	25%	52%
9. Ask Me What You Want—Millie Jackson— Spring	23%	52%
10. Life & BreathClimaxRocky Road	20%	48%
11. Powder Blue Mercedes Queen—Raiders— Columbia	19%	33%
12. Immigration Man—Graham Nash & David Crosby—Atlantic	17%	47%
13. Automatically Sunshine—Supremes—Motown	14%	41%
14. Cat's Eye In The Window—Tommy James— Roulette	13%	13%
15. I've Been Lonely For So Long— Fredrick Knight—Stax	11%	11%
16. Someday Never Comes—Creedence Clearwater Revival—Fantasy	11%	74%
17. Old Man—Neil Young—Reprise	10%	51%
18. Rocket Man—Elton John—Uni	10%	57%
19. Walkin' In The Rain With The One I Love Love UnlimitedUni	9%	99%
20. Vanilla Olay—Jackie De Shannon—Atlantic	8%	8%
21. You Said A Bad Word—Joe Tex—Dial	8%	8%
22. Take It Easy—Eagels—Asylum	8%	8%
23. Hot 'N' Nasty—Humble Pie—A & M	7%	7%
24. Guns Guns Guns—Guess Who—RCA	7%	7%
25. Diary—Bread—Elektra	6%	99%





# **Radio-TV News Report**

# **SESAC Honors 5 AWRT Members**

LAS VEGAS — Five members of the American Women in Radio and Tele-vision were honored last week by SESAC. Occasion was the 21st annual convention of the AWRT, held at the Standard hold Stardust hotel.

Stardust hotel. Winners of the 1972 AWRT-SESAC awards included: Drue Smith of WLAC Radio, Nashville, Tennessee, who was named "AM Broadcaster of the Year;" Lin Folk of WPLN-FM, also Nashville, "FM Broadcaster of the Year;" Lee Phillip, WBBM-TV, Chicago, Illinois, "TV Broadcaster of

#### WCBS-TV Covers **Rundgren Set**

Rundgren Set HEMPSTEAD, LONG ISLAND: — For the second time within a month, WCBS-TV news filmed the concert at Ultra-Sonic Recording Studios, broadcast live in stereo over WLIR (FM). The concert Tuesday evening featured Todd Rundgren playing with The Hello People. Previously, WCBS-TV covered the Alex Taylor & Friends concert April 11, broadcast during the 6 and 11 P.M. news Fri-day, April 14. The Todd Rundgren segment was scheduled for Friday evening, May 5, again for the 6 and 11 P.M. newscasts. The weekly live concert series, the only weekly series in the New York Metropolitan area, is a joint venture between Ultra-Sonic and WLIR (FM). Ultra-Sonic's Mike Colchamiro is production director, Mike (Eppy) Epstein is talent coordinator. Engi-neer for the Rundgren concert was John Bradley of Ultra-Sonic.

## **Russ Barnett Forms Consulting Firm**

HOLLYWOOD — Russ Barnett, di-rector of programming for KMPC for the past ten years, has resigned his position to enter the broadcast con-sulting field. The youngest man ever to be em-

sulting field. The youngest man ever to be em-ployed in that capacity by the sta-tion, he initiated the acquisitions of air personalities Johnny Magnus, Geoff Edwards, Clark Race and Wink Martindale Martindale.

Barnett will headquarter his new operation with offices in Los Angeles.

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the Year;" Joan Ganz Cooney of the Children's TV Workshop and origina-tor of "Sesame Street", New York City, "Woman of Achievement;" and Fran Harris of WWJ-AM-FM and TV, Detroit, for "Outstanding Com-munity Service."



LONG PLAYER — In Las Vegas, re-cently, singer Wayne Newton was

LONG PLAYER — In Las Vegas, re-cently, singer Wayne Newton was awarded a special plaque by Mel Ryan (center) vice president and general manager of radio station KRAM for holding the No. 1 position for four consecutive weeks on the modern country station. The single, "Daddy, Don't You Walk So Fast", marks the first single that has held the No. 1 spot on KRAM for more than two weeks. Shown here with Wayne (left) and Rayan, is Buz Wilburn, executive vice president of Wes Farrell's newly formed Chelsea label, which is dis-tributed by RCA.

Mayberry KBBQ PD BURBANK — Corky Mayberry has been appointed program director of KBBQ Radio. Mayberry has been with KBBQ since 1967, and served as Music Direc-tor for two years. He won Country Music Disc Jockey of the Year twice in 1970, once from the Academy of Country & Western Music, and once from the Bill Gavin Radio Confer-ence. Mayberry is also west coast chairman of the Country Music Asso-ciation. ciation.



ON TARGET—Honoring Roger Williams and his "Theme from The Godfather," MCA Records threw an "underworld" party last month at Hollywood's Villa Capri. Flanking the artist are Alene McKinney, a KMPC music director, and Cash Box's west coast director Christie Barter. Toting the iron, left, is MCA promotion man Chuck Meyer.

12

# This album was recorded especially for a few million young fans.

MEET THE

BRADY BUNG

All 12, hand-picked by the Brady Bunch. Stock up. National advertising, including television spots, begins May 19.

The Album: "Meet The Brady Bunch" PAS-6032 PA8-6032 PAC-6032 The Single: "We'll Always Be Friends" PAA-0167

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# **Additions To Radio Playlists**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

WABC—NEW YORK Slippin' Into Darkness—War—U.A. Outa Space—Billy Preston—A&M Taxi—Harry Chapin—Elektra Love Theme From Godfather—Andy Williams —Columbia Last Night—Sth Dimension—Bell Nice To Be With You—Gallery—Sussex

WROV-ROANOKE WROV—ROANOKL Take It Easy—Eagels—Asylum You Said A Bad Word—Joe Tex—Dial Cats Eye In The Window—Tommy James— Roulette It's Goin' To Take—Carpenters—A&M Automatically Sunshine—Supremes—Motown Walk In The Night—Jr. Walker—Soul

KXOK—ST. LOUIS Living In A House Divided—Cher—Kapp Smilin'—Sly & Family Stone—Epic Song Sung Blue—Neil Diamond—Uni Diary—Bread—Elektra Godfather—Andy Williams—Columbia I Saw The Light—Todd Rundgren—Bearsville KXOK-ST. LOUIS

WMAK--NASHVILLE VYIVIAN—IVASHVYLLE I've Been Lonely—Frederick Knight—Stax Song Sung Blue—Neil Diamond—Uni Outa Space—Billy Preston—A&M Gone—Joey Heatherton—MGM

WFIL----PHILADELPHIA Living In A House Divided---Cher----Kapp We're On Our Way---Chris Hodge---Apple Walkin' In The Rain---Love Unlimited----Uni How Can I Be Sure---David Cassidy---Bell

WMEX-BOSTON Living In A House Divided—Cher—Kapp Take It Easy—Eagels—Asylum

WDGY—MINNEAPOLIS I'll Take You There—Staple Singers—Stax Isn't Life Strange—Moody Blues—Threshold Love Theme From Godfather—Nino Rota— Paramount Outa Space—Billy Preston—A&M Hot n' Nasty—Humble Pie—A&M Barazimbar—Jade Warrior—Vertigo

KRUX—PHOENIX Rocket Man—Elton John—Uni I'll Take You There—Staple Singers—Stax Candy Man—Sammy Davis Jr.—MGM Nice To Be With You—Gallery—Sussex

WHB—KANSAS.CITY Tumbling Dice—Rolling Stones—Rolling Stone Life & Breath—Climax—Rocky Road Someday Never Comes—Creedence Clear-Someday Never Comes—Creations water—Fantasy Walking In The Rain—Love Unlimited—Uni

WLOF—ORLANDO Cats Eyes In The Window—Tommy James— Roulette Guns Guns-Guess Who—RCA Salty Dog, Conquistador—Procol Harum— A&M I Need You—America—W.B. Clowns—Ed Welch—Avalanche

KTLK—DENVER Song Sung Blue—Neil Diamond—Uni It Doesn't Matter—Steve Stills—Atlantic Immigration Man—Nash & Crosby—Atco Old Man—Neil Young—Reprise Candy Man—Sammy Davis—MGM I Need You—America—W.B.

KFJZ—FORT WORTH Rocket Man—Elton John—Uni Old Man—Neil Young—Reprise Powder Blue—Raiders—Columbia Automatically Sunshine—Supremes—Motov Vanilla Olay—Jackie De Shannon—Atlantic Beautiful Sunday—Daniel Boone—Mercury -Motown

-DETROIT WCAR-WCAR—DETROFT I Thank You—Hathaway & Conklin—Buddah Pleasure—Ohio Players—Westbound It's Just Begun—Jimmy Castor Bunch—RCA Something Anything—Todd Rundgren— Bearsville Got To Be There—Michael Jackson—Motown Madi Gras—Creedence Clearwater—Fantasy

WJET—ERIE Daddy Don't You Walk—Wayne Newton— Chelsea Last Night—5th Dimension—Bell Ask Me What You Want—Millie Jackson— Spring

KQV—PHTTSBURGH Walkin' In The Rain—Love Unlimited—Uni Diary—Bread—Elektra Last Night—5th Dimension—Bell

WMPS-1 Wanna

VMPS—MEMPHIS Wanna Be With You—Michael Jackson— Motown Motown Living In A House Divided—Cher—Kapp Automatically Sunshine—Supremes—Motown Walkin' In The Rain—Love Unlimited—Uni Outa Space—Billy Preston—A&M Life & Breath—Climax—Rocky Road Hearsay—Soul Children—Stax

WIXZ—MCKEESPORT Walkin' In The Rain—Love Unlimited—Uni Sylvias Mother—Dr. Hook—Columbia It's Goin' To Take—Carpenters—A&M Outa Space—Billy Preston—A&M

WLEE—RICHMOND I'll Take You There—Staple Singers—Stax Diary—Bread—Elektra Song Sung Blue—Neil Diamond—Uni Me And Julio Down By The School Yard— Paul Simon—Columbia Taxi—Harry Chapin—Elektra

WAYS—CHARLOTTE Lean On Me—Bill Withers—Sussex I Saw The Light—Todd Rundgren—Bearsville Song Sung Blue—Neil Diamond—Uni Living In A AHouse Divided—Cher—Kapp How Can I Be Sure—David Cassidy—Bell

KLIF—DALLAS You Said A Bad Word—Joe Tex—Dial Ask Me What You Want—Millie Jackson— Spring Living In A House Divided—Cher—Kapp I Need You—America—W.B. Walkin' In The Rain—Love Unlimited—Uni Diary—Bread—Elektra Immigration—Nash & Crosby—Atlantic Outa Space—Billy Preston—A&M

WAPE—JACKSONVILLE You're The Man—Marvin Gaye—Tamla Layla—Derek & Dominoes—Atco Conquistador—Procol Harum—A&M Hide Your Love—Tim Rose—Playboy

#### THE BIG THREE

Living In A House Divided-Cher-Kapp 1.

How Can I Be Sure-David Cassidy-Bell 2.

WCAO—BALTIMORE Too Late To Turn—Cornielius Bros. & Sister Rose—U.A. Living In A House Divided—Cher—Kapp Powder Blue—Raiders—Columbia I Can't Turn You—Edgar Winter—Epic It Doesn't Matter—Steve Stills—Atlantic

WIBG—PHILADELPHIA Automatically Sunshine—Supremes—Motown

KAKC—TULSA Ask Me What You Want—Millie Jackson— Spring Outa Space—Billy Preston—A&M Nice To Be With You—Gallery—A&M I Need You—America—W.B. Candy Man—Sammy Davis, Jr.—MGM Rocket Man—Elton John—Uni

WBBQ—AUGUSTA Life & Breath—Climax—Rocky Road How Can I Be Sure—David Cassidy—Bell Living In A House Divided—Cher—Kapp Vanilla Oloy—Jackie De Shannon—Atco Moving Day—Brook Benton—Atlantic Gone—Joey Heatherton—MGM

WCOL—COLUMBUS How Can I Be Sure—David Cassidy—Bell Living In A House Divided—Cher—Kapp You're Between Me—Pure Prairie League— RCA Ain't That Peculiar—Fanny—Reprise Immigration Man—Graham Nash & David Crosby—Atlantic Someday Never Comes—Creedence Clear-water—Fantasy -COLUMBUS WCOL-

KJR—SEATTLE Outa Space—Billy Preston—A&M Amazing Grace—Royal Scots—Brigade—RCA Too Late To Turn Back Now—Cornelius Brothers—U.A. How Can I Be Sure—David Cassidy—Bell Smilin'—Sly & The Family Stone—Epic Beaut#u—Gordon Lightfoot—Reprise Powder Blue Mercedes Queen—Raiders— Columbia

KYA—SAN FRANCISCO Sylvia's Mother—Doctor Hook—Columbia Candy Man—MGM—Sammy Davis I Saw The Light—Todd Rundgren—Bearsville How Can I Be Sure—David Cassidy—Bell

KISN—PORTLAND Walkin' In The Rain—Love Unlimited—Uni Nice To Be With You—Gallery—Sussex You Could Have Been A Lady—April Wine— Big Tree I Need You—America—Warner Brothers

KGB—SACRAMENTO I Need You—America—Warner Brothers Hold Your Head Up—Argent—Epic Guns, Guns, Guns—Guess Who—RCA Run, Run—Jo Jo Gunne—Asylum

KEYN—WICHITA Lean On Me—Bill Withers—Sussex in A Broken Dream—Python Lee Jackson— GNP Taking A Chance—Joe Tex—Dial Vanilla Olay—Jackie De Shannon—Atlantic Hold Your Head Up—Argent—Epic Claudia—Dave Loggins—Vanguard I Hardly Know—Wackers—Elektra Country Morning—Fat Chance—RCA Cat's Eye In The Window—Tommy James— Roulette Rock & Roll Show—Finigan & Wood—Blue Thumb Beautiful—Gordon Lightfoot—W.B. I Need You—America—W.B.

KIOA—DES MOINES Old Man—Neil Young—Reprise Someday Never Comes—Creedence Clear-water—Fantasy Ballard Of Thunder Road—Robert Mitchum —Capitol Candy Man—Sammy Davis, Jr.—MGM Tumblnig Dice—Rolling Stones—Rolling Stones

I Need You—America—W.B. 3.

Vanguard It's Going To Take Some Time—Carpenters —A&M

WING—DAYTON Diary—Bread—Elektra I'll Take You There—Staple Singers—Stax Me And Julio Down By The School Yard— Paul Simon—Columbia Sylvia's Mother—Dr. Hook & Medicine Show —Columbia

WSGN—BIRMINGHAM How Can I Be Sure—David Cassidy—Bell Ask Me What You Want—Millie Jackson— Spring Troglodyte (Cave Man)—Jimmy Castor Bunch—RCA Walkin' In The Rain With The One I Love —Love Unlimited—Uni

KLEO—WICHITA Rock And Roll Show—Finnigan & Wood Amazing Grace—Royal Scots Dragoon Guards—RCA I Need You—America—W.B. Troglodyte (Cave Man)—Jimmy Castor Bunch—RCA

WGLI-BABYLON Hot Butter-Popcorn-Musicor Troglodyte-Jimmy Castor Bunch-RCA Amazing Grace-Royal Scots-RCA Song Sung Blue-Neil Diamond-Uni

WLS—CHIICAGO Candy Man—Sammy Davis Jr.—MGM Hot N' Nasty—Humble Pie—A&M Last Night—5th Dimension—Bell I Saw The Light—Todd Rundgren—Bearsville It's Goin' To Take—Carpenters—A&M Song Sung Blue—Neil Diamond—Uni

WTIX—NEW ORLEANS It's Goin' To Take—Carpenters—A&M I Saw The Light—Todd Rundgren—Bearsville Lay Away—Isley Bros.—T-Neck

WKLO—LOUISVILLE Candy Man—Sammy Davis Jr.—Bearsville Diary—Bread—Elektra

WOKY—MłLWAUKEE I'll Take You There—Staple Singers—Stax Troglodyte—Jimmy Castor Bunch—RCA Life & Breath—Climax—Rocky Road

WCFL-CHICAGO WCFL—CHICAGO Walking In The Rain—Love Unlimited—Uni Last Night—5th Dimension—Bell How Can I Be Sure—David Cassidy—Bell LP Cuts—Living In A House Divided—Cher —Kapp Outa Space—Billy Preston—A&M I Need You—America—W.B. It Doesn't Matter—Steve Stills—Atlantic

WQAM—MIAMI Last Night—5th Dimension—Bell I Saw The Light—Todd Rundgren—Bearsville Nice To Be With You—Gallery—Sussex

WBAM—MONTGOMERY Amazing Grace—Royal Scots—RCA Troglodyte—Jimmy Castor Bunch—RCA Can I Feel You—Addrisi Bros.—Columbia It Doesn't Matter—Steve Stills—Atlantic Living In A House Divided—Cher—Kapp Cats Eye In The Window—Tommy James— Roulette

WIFE—INDIANAPOLIS Jump Into The Fire—Nilsson—RCA How Do You Do—Mouth & MacNeal— Phillips Long Haired Lover—Jimmy Osmond—MGM Walking In The Rain—Love Unlimited—Uni Ask Me What You Want—Millie Jackson— Spring It's Goin' To Take—Carpenters—A&M Isn't Life Strange—Moody Blues—Threshold Nice To Be With You—Gallery—Sussex

WKBW—BUFFALO Candy Man—Sammy Davis Jr.—MGM Together—Weekend Last Night—5th Dimension—Bell Song Sung Blue—Neil Diamond—Uni It's Goin' To Take—Carpenters—A&M You Are The One—Sugar Bears—Big Tree Oh Girl—Chi-Lites—Brunswick Iko Iko—Dr. John—Atco

WFEC—HARRISBURG Living In A House Divided—Cher—Kapp It Doesn't Matter—Stephen Stills—Atlantic Powder Blue Mercedes Queen—Raiders— Columbia Powder Blue Mercedes Queen—Raiders— Columbia Ain't That Loving You—Isaac Hayes & David Porter—Enterprise Layla—Derek & The Dominos—Atco

WDRC—HARTFORD Nice To Be With You—Gallery—Sussex Candy Man—Sammy Davis Jr.—MGM Last Night—5th Dimension—Bell Day By Day—Godspell—Bell

WKWK—WHEELING Amazing Grace—Royal Scots—RCA Troglodyte—Jimmy Castor Bunch—RCA Automatically Sunshine—Supremes—Motown Jubilation—Paul Anka—Buddah

WLAV—GRAND RAPIDS Run Run Run—Jo Jo Gunne—Asylum Isn't Life Strange—Moody Blues—Threshold Oh Girl—Chi-Lites—Brunswick Ain't That Peculiar—Fanny—W.B.

CKLW—DETROIT Woman's Gotta Have It—Bobby Womack— United Artists Troglodyte Man—Jimmy Castor Bunch—RCA

WIXY—CLEVELAND Ask Me What You Want—Millie Jackson— Spring Diary—Bread—Elektra Everything Good Is Bad—100 Proof—Hot Wax

Walking In The Rain—Love Unlimited— Decca Hot N' Nasty—Humble Pie—A&M

WSAI—CINCINNATI I Saw The Light—Todd Rundgren—Warner Bros. Song Sung Blue—Neil Diamond—Uni You're The One—Sugar Bears—Big Tree

KILT—HOUSTON How Can I Be Sure—David Cassidy—Bell I Need You—America—Warner Bros. Outa Space—Billy Preston—A&M You're The Man—Marvin Gaye—Tamla

WPOP—HARTFORD
Mama's Little Baby—Brotherly Love—Music Merchant
Amazing Grace—Royal Scots Dragoon Guards—RCA
It Doesn't Matter—Steve Stills—Atlantic Immigration Man—Graham Nash & David Crosby—Atlantic
I've Been Lonely For So Long—Frederick Knight—Stax
Ask Me What You Want—Millie Jackson— Spring Spring How Can I Be Sure—David Cassidy—Bell

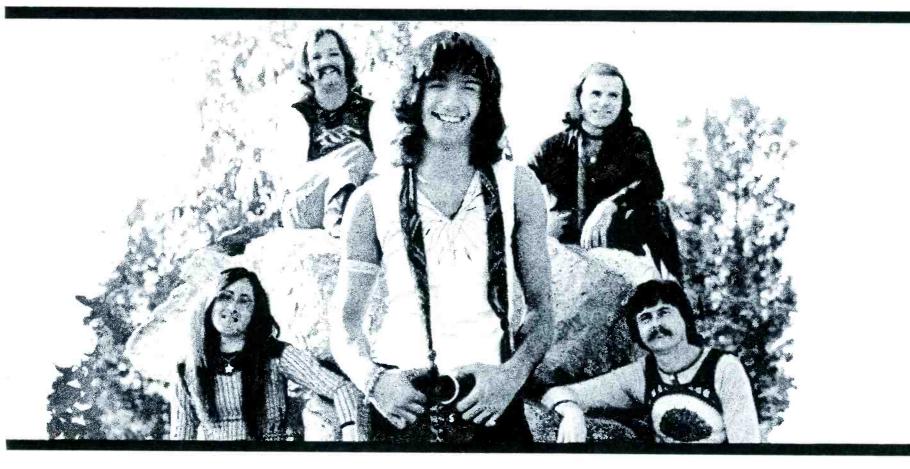
-PROVIDENCE WPRO-Song Sung Blue—Neil Diamond—Unl Mister Can't You See—Buffy St. Marie—

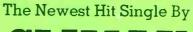
—A&M I Saw The Light—Todd Rundgren—Bearsville Nice To Be With You—Gallery—Sussex

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# their first albumit's home for a lot of hit singles!









# "LIFE AND BREATH"

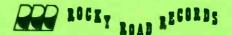
Arranged by Dave Roberts/Produced by Larry Cox/on ROCKY ROAD #30061



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2 HITS! Featured In Their First Album

"LIFE AND BREATH" AND "PRECIOUS AND FEW"





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# **Col/Epic Sets 34-LP Release**

NEW YORK — Columbia and the Epic/Columbia Custom labels have released 14 albums in May, and the Columbia Masterworks classified label

Columbia Masterworks classified label has added 20 albums to its roster. The pop albums on Columbia are: "Joplin In Concert," Janis Joplin; "Pamela Polland"; "The 50's Greatest Hits"; "Prairie Madness"; "Super Chief." Count Bassie; "The Day After The Dawn," Albert Dailey; "Mother Night"; "I'm Satisfied," John Paul Hammond and "I Saw The Light," Earl Scruggs

Hammond and "I Saw The Light," Earl Scruggs. On Epic and the Epic/Columbia Custom Labels are: "The Guitar Al-bum," various artists; "David Buskin"; "Sonic Seasonings," Walter Carlos; "Walking The Blues," Otis Spann; "Bad Luck And Troubles," Memphis Slim. The Masterworks albums are: "The

Memphis Slim. The Masterworks albums are: "The American Album," Leonard Bernstein & N.Y. Philharmonic; "Tchaikov-sky/Symphony No. 2 in C Minor," Bernstein & N.Y. Philharmonic; "Mu-sic For Guitar and Harpsichord,"

## Bell Mkts 7 Albums

NEW YORK — Gordon Bossin, vice president in charge of album sales for Bell Records, reports a seven LP re-lease. Sets are Mountain "Live" ("The Road Goes Ever On"), which includes their next single "Waiting To Take You Away"; The Delfonics "Tell Me This Is A Dream," also the title of the single from the LP; Climax con-taining their million-plus "Precious and Few" and their current chart rec-ord "Life and Breath"; Brownsville Station "A Night On The Town"; John Hurley "Salvation Lady," which is also the title of his single from the a'bum, an LP by Dixie Lee Innes of The Original Caste and the soundtrack LP from the film "The Burglars," starring Dyan Cannon, Omar Sharif, and Jean-Paul Belmon-do. The score was written by Enninio Morricone. NEW YORK - Gordon Bossin, vice Morricone.

Morricone. The release is backed by one of the most comprehensive merchandising efforts in Bell history. The program includes a combination of incentives for distributor promo men and sales-men based on airplay and on sales as both singles and albums reach certain plateaus. First prize will be a week's all expense paid vacation in Hawaii to the distributor who exceeds his quota by the largest percentage. Bell's own sales and promotion per-sonnel will cover the nation introduc-ing the new product. The consumer campaign includes an extensive schedule of radio spots and print ads. "Bell is now solidly established as

schedule of radio spots and print ads. "Bell is now solidly established as one of the top ten album companies in the industry," Bossin said. "We can feel that momentum building every day and with this release we've once again come up with solid LP win-ners."

# 4 New LP's On Jewel, Paula

JEWCI, FAUIA SHREVEPORT — Four albums are due this months from Jewel Records and its affiliate label, Paula, reports Stan Lewis, president. The sets in-clude "Free" by Fontella Bass (Paula), Justin Wilson, "Hunting With Justin Wilson," Ink Spots, "George E. Brooks & The Ink Spots, Pigmeat Markham, "The Crap-Shootin' Rev."

4-LP Release John Williams & Rafael Puyana; "Bartok: String Quartets, Vol. II," Julliard Quartet; "Bartok, String Quartets, Vol. III," Julliard Quartet; "The Stravinsky Album," Stravinsky conducting; "Beethovan Sonatas"; "Music For Two Harpsichords," Igor Kipnis, Thurston Dart; "Bach-Walton: The Wise Virgins, Scarlatti-Rommasini: The Good Humoured Ladies," Louis Lane/The Cleveland Orch.; "Mozart: Quartets Nos. 14-19"; "The Great Columbia Stereo Recorg-ings," Eugene Ormandy & Phila. Orch.; "The Greatest Hits Album, Bach.;" "The Greatest Hits Album, Mozart"; "The Greatest Hits Album, Mozart"; "The Greatest Hits Album, Beetho-ven," Bernstein & N.Y. Philharmonic; "The Great Columbia Stereo Rec ordings": D'Indy & Franck; "A Quadraphonic Sound Spectacular," Columbia Brass Ensemble, Andrew Kazdin; "Yevtushenko"; "Joy/The Great Composer's Hits For The 70's."

#### Elektra's 3 May LP's

NEW YORK — Elektra Records is releasing this week (10) albums by Judy Collins, Audience and Sailcat. Colors Of The Day: The Best Of Judy Collins" is a compilation of 12 songs taken from her more recent al-bums, "In My Life," "Wildflowers," "Who Knows Where The Time Goes" and "Whales And Nightingales." Be-sides including her hit singles, "Both Sides Now" and "Amazing Grace" the songs were selected for artistic merit, Sides Now" and "Amazing Grace the songs were selected for artistic merit, such as "Suzanne," "In My Life," "Sunny Goodge Street" and "My Fa-ther." The LP was produced by Mark Abramson.

Abramson. Audience will release their second American LP, "Lunch." The English group who has recently toured with Faces.

Faces. The third LP is a debut by Sailcat titled "Motorcycle Mama." The music constitutes a score for a mythical film envisioned by its composer, John Wyker. Wyker, along with Court Pickett, comprise Sailcat and the al-bum was made with them and about 25 friends in Muscle Shoals.

# Pickwick/33 'Godfather'

WOODBURY, L.I. — Pickwick/33 has released the complete musical score of the current movie smash "The Godfa-

the current movie smash "The Godfa-ther." The Pickwick/33 LP of "Jesus Christ Superstar" became one of the year's best-selling economy priced al-bum. winning a NARM sales award. Original score movie material that a'so clicked for Pickwick includes "Shaft" and "Love Story." Available on record immediately and on tape shortly, the "Godfather" release promotion is highlighted by a tongue-in-cheek, hard sell flyer. "We are now geared," commented Richard Lionetti, Director of Market-ing "To take immediate advantage of the tremendous impulse sales poten-tial inherent in the score of a hit show or movie. The speed with which we are able to react capitalizes on the publicity and word of mouth excite-ment generated by a Broadway open-ing or movie hit when it is still en-joying the first flush of success. These large initial sales were previously un-known in the economy market."

Country releases for the month in-clude Susan Raye's "My Heart Has a Mind of Its Own," Tex Ritter's "The

Supercountry legendary Tex Ritter" and Sonny James" "That's Why I Love You Like I Do."

# Releases the second album from Heads, Hands and Feet. In addition Capitol will is-sue "Al Martino Sings Theme From 'The Godfather'" and Trini Lopez' "Viva," and album of all-Spanish ma-

terial.

16 Capitol May HOLLYWOOD — Sixteen albums comprise the Capitol- Shelter-Purple Records release for May. Headlining the release is a debut album from Spider called "Labyrin-ths," the Blues Project's second Capi-tol LP, Joy of Cooking's third re-lease, "Castles," and "Bloodrock Live," a two-record set. Also featured are "Cannonball Ad-derley Presents Soul Zodiac," Goose Creek Symphony" third album, "Words of Earnest," and "Tracks,"

#### LOOKING AHEAD GUNS, GUNS, GUNS 101

- A 0708 FEEL GOOD 102
- (Huh/Unart—BMI) Ike & Tina Turner—United Artis FEEL THE NEED (Bridgeport—BMI) Damon Shawn—Westbound 193 United Artists 50913 103
- HOT THANG 104 Interior-Zorn-BMI) Indie Senay-Sussex 230
- IF YOU GOT A LOVE (Dynatone/Belinda/Uni/Chappell—BMI) Bobby Byrd—Brownstone 4206 105
- LITTLE DOG HEAVEN 106
- (Darjen---BMI) June Jackson--Bell 173 HOLD ON TO FREEDOM (La Brea/Sapowa--ASCAP) Lee Michaels---A&M 1326 107 WE'LL MAKE IT 108
- Famous/Kaiser—ASCAP) Lobo—Big Tree 134 **GIVING UP** 109
- (Trio—BMI) Donny Hathaway—Atco 6884 HOT FUN IN THE SUMMERTIME 110
- (Stone Flower—BMI) David T. Walker—Ode 66025 LOVE THEME FROM THE GODETHER 111 ASCAPI
- Hugo Montenegro-RCA RAINDROPS KEEP FALLING 112 ON MY HEAD
- Varner Bros. CALIFORNIA WINE 113
- (Detail—BMI) Bobby Goldsboro— -IIA 50891 (Southern —ASCAP) Rainbow—Evolution 1056 114
- FREE YOUR MIND 115 (Gold Forever-BMI) Politians-Hot Wax 7114

## Vital Statistics

#47 I Need You (3:04) America—Warner Bros. 7580 4000 Warner Blvd. Burbank, Cal. PROD: Ian Samwell with Jeff Dexter and America c/o Warner Bros. PUB: Warner Bros. Music—ASCAP 6922 Hollywood Blvd., L.A. 90028 WRITER: Beckley FLIP: Riverside

#### **#7**1

#71 It Doesn't Matter (2:30) Stephen Stills—Atl. 2876 1841 B'way, NYC PROD: Stills, Hillman & Taylor c/o Atlantic VBI: Gold Hill Music—BMI c/o Atlantic WRITERS: Hillman & Stills FLIP: Rock & Roll Crazies Medley

#### #74

#74 How Can I Be Sure (2:52) David Cassidy—Bell 220 1776 B'way, NYC 10019 PROD: Wes Farrell for Coral Rock Productions 3 E. 54th St., NYC PUB: Slacsar Pub.—ASCAP c/o Steingarten, 444 Madison NYC WRITERS: Cavaliere/Brigati, Jr. ARR: Strings & Horns by Mike Melvoin FLIP: Ricky's Tune

#15 Living In A House Divided (2:57) Cher-Kapp 2171 1000 Universal City Plaza, Calif. PROD: Snuff Garrett c/o Kapp PUB: Pess Music-BMI 6725 Sunset Blvd. Suite 511 Hollywood WRITER: Tom Bahler ARR: AI Kapps FLIP: One Honest Man

#77 #//
 Amazing Grace (2:15)
 Royal Scots Dragoon Guards—RCA 0709
 II33 Ave. of Amer. NYC
 PROD: Pete Kerr c/o RCA
 PUB: Sunbury Music—ASCAP
 II33 Ave. of Amer. NYC
 WRITER: Traditional
 ELIP: Correct Carillon FLIP: Cornet Carillon

Cat's Eye In the Window (3:29) Tommy James—Roulette 7126 17 W. 60th St., NYC 17 W. 60th St., NYC PROD: Tom James & Bob King for Tommy James Ventures c/o Roulette PUB: Mandan Music—BMI c/o Roulette WRITERS: James & King FLIP: Dark Is The Night

# #81 You're The Man Part I (3:05) Marvin Gaye—Tamla 54221 2457 Woodward Ave., Detroit PROD: Marvin Gaye c/o Tamla PUB: Jobette Music—BMI 2457 Woodward, Detroit, Mich. WRITERS: Gaye & Stover FLIP: Part II

#### HOUSE ON HOLLY ROAD 116 (Belwin/Mills-ASCAP) David Idema-Buddah 302

- 117 FVF -ASCAP) (Freedo
  - CAN'T QUIT YOU 118 Ĩ
  - 4 Tops-Motown WHERE THERE'S A WILL 119 0 6883
- (DelBon/Cotillion—BM1) Delaney & Bonnie—Atco ( **THUNDER MAMA** 120
- Ihunder Mama—Marina 600 BEFORE THE HONEYMOON (East/Memphis—BMI) Little Milton—Stax 0124 KUM BA YAH (Valando/Mayohan Accus) 121
- 122
- (Valando/Mayohan—ASCAP) Hillside Singers—Metromedia 246 DO YOU REMEMBER THESE 123
- House Of Cash—BMI) Statler Bros.—Mercury 73275 SWEETER THAN SWEETNESS 124
- (Williams/Excellorec—BMI) Freddie North—Mankind 12011 WE'RE ON OUR WAY 125
- (MeHin-BMI) Chris Hodge-Apple 1850 IT'S TOO LATE TO TURN BACK NOW 126
- (Unart/Stage Door—BMI)) Cornelius Brothers & Sister Rose— United Artists 50910 LOVE THEME FROM THE GODFATHER 127 ASCAP)
- Willia HAPPIEST GIRL IN 128
- THE USA (Prima-Donna—BMI) Donna Fargo—Dot 17409 THE MASTERPIECE 129
- (September—ASCAP) Charles Randolph Grean Sounde— Ranwood 922
- IN A BROKEN DREAM 130 (Youngblood—BMI) Python Lee Jackson—GNP Crescendo 449

#87 I Only Have Eyes For You (3:31) Jerry Butler-Mercury 73290 IIO W. 57th St., NYC PROD: S. Brown III for Fountain Record Pdtns. Exec Prod J. Butler PUB: Warner Bros Music-ASCAP 6922 Hollywood Blvd., L.A. WRITERS: H. Warren/A. Dubin ARR: Robert Bowles FLIP: A Prayer

#88 7788 Powder Blue Mercedes Queen (2:38) Raiders—Col. 45602 51 W. 52nd St. NYC PROD: M. Lindsay c/o Columbia PUB: Boom Music—BMI 9121 Sunset Blud. Hollywood, Cal. WRITER: M. Lindsay ARR: John D'Andrea

#### #9I

HYI Ain't That Peculiar (3:39) Fanny—Reprise 1080 4000 Warner Blvd., Hollywood PROD: Richard Perry c/o Warners PUB: Jobette Music—BMI 2457 Woodward, Detroit, Mich. WRITERS: Tarplin/Rogers FLIP: Think About The Children

# **#93** #93 Put It Where You Want It (2:50) Crusaders—Blue Thumb 208 (Dist: Paramount) Gulf+Western, I Gulf+Western Plaza, NYC PROD: S. Levine c/o Paramount PUB: Four Knights Music—BMI c/o N. Hooper Jr. 2723 West 76th St., LA, Calif. 90069 WRITER: Joe Sample FLIP: Mosadi (Woman)

#### #94

#74 Questions (3:15) Bang—Capitol 3304 1750 N. Vine St., Hollywood, Calif. PROD: Michael Sunday c/o Capitol PUB: C.A.M.—U.S.A., Inc.—BM1 370 Lexington Ave., Suite 2208, NY 10017 WRITERS: A. D'Iorio & F. Gilcken & F. Errara FLIP: Future Shock

#7% I Can't Turn You Loose (2:56) Eager Winter's White Trash—Epic 10855 51 W. 52nd St., NYC PROD: Rick Derringer c/o Epic PUB: East Memphis Music Corp/Time Music/ Redwal Music Co.-BMI WRITER: O. Redding FLIP: Cool Fool

#### <u>#</u>97

Pass The Peas (3:25) JB's—People 607 (Dist: Polydor, 1700 B'way, NYC.) PROD: James Brown for James Brown Pdtns. 1700 B'way, N.Y.C. PUB: Dynatone/Belinda/Unich Appell—BMI WRITERS: Brown/Stark/Boggit ARR: James Brown FLIP: Hot Pants Road

#99

HYY Day By Day (3:07) Godspell—Bell 210 1776 B'way, NYC 10019 PROD: Steve Schwartz c/o Bell PUB: Valando Music/New Cadenza—ASCAP WRITER: Steve Schwartz FLIP: 'Bless The Lord'



Originally recorded by Jeremy Faith

# England

CLIFF RICHARD (EMI)

Italy

RANIERI (CBS)

COSMIC CORNERS (FREEDOM)

Germany

WIR (METRONOME)

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GRANDE AVENUE ORIGINAL PUBLISHER PARIS



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#### MARVIN GAYE (Tamla 54221)

You're The Man (Part 1) (3:05) (Jobete, ASCAP-M. Gaye, K. Stover) Social consciousness raising, election year '72 style; another "What's Goin'

On." Marvin, a proven force in the soul renaissance, shows how and why once again. Flip: no info. available

 WILSON PICKETT (Atlantic 2878)
 Funk Factory (2:54) (Erva, BMI—W. Pickett, L. Dixon, B. Shapiro)
 Long-awaited sequel to "Fire And Water" is new wicked Pickett material that's bound to see Wilson's business boom again. No skimping on the secret soul ingredients. Flip: no info. available

#### MICHAEL JACKSON (Motown 1202)

I Wanna Be Where You Are (2:58) (Stein & Van Stock, ASCAP-A. Ross, L. Ware)

Kind of a "Got To Be There" on the upbeat; destined for a treetop chart spot right alongside "Rockin' Robin'" for when Michael wails, the world listens. Flip: no info, available

#### CHER (Kapp 2171)

Living In A House Divided (2:57) (Peso, BMI-T. Bahler)

One of those ballads you like the first time and love thereafter. Cher is now the Queen of Pop, without a doubt and this one should soon wear a golden crown. Flip: no info. available

#### **STEPHEN STILLS** (Atlantic 2876)

It Doesn't Matter (2:30) (Gold Hill, BMI—Hillman, Stills) From his "Manassas" LP, Steve's group helps him re-create (but with a nice new twist) the original CS&N sound. Top 10 material for sure. Flip: no info. available

 TOMMY JAMES (Roulette 7126)
 Cat's Eye In The Window (3:29) (Mandan, BMI—T. James, B. King) You might want to call this song "A House With No Name," being very much in the grooves of the first America smash. Tommy's newest could go the same route, giving himself a new sound without sacrificing that which has made his past hits great. Flip: no info. available

#### STEVIE WONDER (Tamla 54216)

Superwoman (Where Were You When I Needed You) (3:20) (Stein & Van Stock/ Black Bull, ASCAP-S. Wonder)

A bosa nova blossom from his latest and most critically acclaimed LP. Superwoman, superproduction, supersong, superhit: AM and FM, pop/soul and MOR. Flip: no info. available

#### JOE TEX (Dial 1012)

You Said A Bad Word (2:33) (Tree, BMI—J. Tex) Fiery follow-up to "I Gotcha" features funky horn riffs and the vocal volcano that is Tex. Soul master does it again. Flip: "It Ain't Gonna Work Baby" (3:06) (same credits)

#### **DETROIT EMERALDS** (Westbound 203)

Baby Let Me Take You (In My Arms) (3:46) (Bridgeport, BMI—A. Tilmon) Their last, "You Want It You Got It" went #1 r&b and was a Top 40 pop item. This is even more potently commercial stuff from the soul jewelers. Flip: "I'll Never Sail The Sea Again" (3:34) (same credits)

#### MIKE KENNEDY (ABC 11326)

The Livin' I'm Doin' (Ain't Worth The Lovin' I'm Gettin') (2:39) (Wingate, ASCAP—D. Walsh, H. Price, M. Kupps) Stronger than his first, "Louisianna," song has terrific melodic impact and

should become an even bigger Top 40 item. Flip: no info. available

# Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of special programmer consideration.

THE WHISPERS (Janus 184) I Only Meant To Wet My Feet (2:58) (Equant/Talk & Tell, BMI-D. Dan-iels, T. McFaddin) Soft soul extraor-dinaire from guys whose non-shout strategy is even reflected in their name. Could be their strongest yet, pop as well as r&b. Flip: no info. available pop as v available

BOBBY NEWSOME (Spring 125) Jody, Come Back And Get Your Shoes (3:13) (Groovesville, BMI-B. Newsome) Johnnie Taylor's old love competition seems to be getting into other people's love lives. Jody could be leaving fresh hit footprints here. Flip: no info. available

LABI SIFFRE (Bell 218) Crying, Laughing, Loving, Lying (2:54) (MCA, ASCAP-L. Siffre) In the Jon Edwards/Don McLean/Taylor clan tradition, a lilting ballad that could happen with Top 40 airing. Flip: "Why Did You Go, Why Did You Leave Me" (3:12) (same credits)

JANE BLUE (Alithia 6038) Dreams (2:27) (Round Gamut, AS-CAP-J. Blue) Song is reminiscent of Carole King/Byrds hit, "Born To Fol-low." Gentle ramblin' in a chartable direction. Flip: no info. available

**REDBONE (Epic 10866)** Message From A Drum (2:51) (No-valene/Blackwood, BMI—P. Vegas) Title tune from their charted LP sets them into a ballad while retaining their Indian flavor and wide appeal. Flip: no info. available

THE BRADY BUNCH (Paramount 0167

We'll Always Be Friends (2:37) (En-sign/Green Apple, BMI—J. Mills, D. Janssen) MOR-based styling of a strong piece of material that could see the TV family move to the Top 100 with AM exposure. Flip: no info. available available

CHRIS HODGE (Apple 1850) We're On Our Way (2:43) (Robert Mellin, BMI-C. Hodge) Spaceship salvation theme, produced like an as-tral equivalent of "The Letter" by Tony Cox. Could take off with play Flip: "Supersoul" (3:06) (same cred-its) its)

JIM STOVER (Big Tree 138) Country Feelin's (2:52) (House Of Gold, BMI-K. O'Dell, B. Montgom-ery) Stover is definitely feelin' pop on this pleasing tune co-produced by writers and Bobby Goldsboro. Fresh summer breeze. Flip: no info. available

#### THE NITE-LITERS (RCA 74-0714)

I've Got Dreams To Remember (2:59) (East Memphis/Time/Redwal, BMI-

Redding, Rock, Redding) "K-J" contingent goes vocal all the way, pulling out all the stops. Soul flames should lick the top of the pop charts. Flip: "Cherish Every Precious Moment" (3:02) (Rutri, BMI-Bullocks)

DELFONICS (Philly Groove 172) Tell Me This Is A Dream (3:30) (Nickle Shoe, BMI-W. Hart)

Guys have their most ear-catching ballad since their golden "Didn't I" in these grooves. Bewitching chord changes and taste of electric sitar clinch it as a top pop and soul item. Flip: no info. available

#### DAVID CLAYTON-THOMAS (Columbia 45603)

Magnificent Sanctuary Band (3:07) (Beechwood, Racle, BMI-D. Burnette) Pulled by demand from his LP, former Roy Clark country hit gets a rousing gospel-infused workout. Should establish him as a solo superstar. Flip: no info. available

#### DOUGLAS & LONERO (Columbia 45594)

Jubilation (Excitation) (3:08) (Cookaway, ASCAP—R. Cook, R. Greenaway) Their second release is a massive blue eyed soul stirrer. Chorus has a Rare Earth/3 Dog Night touch and the production's at the boiling point. Flip: no info, available

#### 1 41)11 21

#### EAGLES (Asylum 11005)

Take It Easy (3:21) (Benchmark, ASCAP—J. Browne, G. Frey) Jackson Browne co-wrote this romper, done up in early Byrds plumage. Members formerly graced the likes of the Burrito Bothers, and Poco, among others. Sure- and rapid-fire smash. Flip: no info. available

#### STORIES (Kama Sutra 545)

I'm Coming Home (2:37) (Minuet, ASCAP-Brown, Lloyd)

Has all the appeal of the Beatles' "I'll Be Back" in terms of becoming a summertime byword, while making its own musical statement. Group is destined for only the very best, this being but one example of what Stories can tell you. Flip: no info. available

# GOLDIE HAWN with the Jimmy Joyce Singers (Reprise 1089) Butterfly (3:20) (Charlemagne, BMI—D. Gerard)

Goldie gives everyone French lessons on this European hit. And she could wind up a rather unusual analog to the Singing Nun for her efforts. Should flutter beautifully up to the top. Flip: no info. available

#### COMPANY (Playboy 50004)

Jerome (3:12) (Up-Tight/Storyteller, ASCAP—Bresticker, Nannini) All the magic of a "Mr. Bojangles." Circus song that gracefully gets to you on a flying trapeze. With the play it deserves, one of the year's biggest. Flip: "Remember I'll Be There" (2:46) (Playboy, ASCAP—Gibbs)

#### HOT BUTTER (Musicor 1458)

Popcorn (2:30) (Bourne, ASCAP—G. Kingsley) Moog madness in the "Percolator" tradition. Instrumental should explode all over the place with initial exposure, making everyone popcorn freaks once again. Flip: no info. available

#### THE SOUL SEARCHERS (Sussex 236)

We The People, Part 1 (3:12) (Interior/Fern Cliff/Shariff, BMI-J. Buchanan, C. Brown)

Group has an unmistakable percussive power; the lyrics don't falter either Jazz influences make this a black magic record of tremendous potential. Flip: no info. available

THE ENGLISH CONGREGATION THE ENGLISH CONGREGATION (Signpost 70002) Lovers Of The World United (3:10) (Mills, ASCAP—R. Cook, R. Greena-way) "Softly Whispering" crew's sec-ond release again features soft, choiry chorus meshed with hard gui-tar and lead vocals. Flip: no info. available

FIRST CHOICE (Scepter 12347) This Is The House (Where Love Died) (2:35) (Nickelshoe/Six Strings/ One Eye Soul, BMI-R. Baker, N. Harris, A Felder) Freyda Payne-type matorial Excellent non/soul producmaterial. Excellent pop/soul produc-tion with drive and drama. Flip: no info. available

THE GEORGE FISCHOFF KEY-BOARD KOMPLEX (Project 3 1414) Ping-Pong (2:07) (Record Songs/ George Fischoff, ASCAP-G. Fisch-off) Could shape up as the "Gotta Match?" of the seventies, rekindling the flame of instrumentals punctuated by a vocal quip. Record could draw as much attention as the game with play. Flip: no info. available

#### SAILCAT (Elektra 45782)

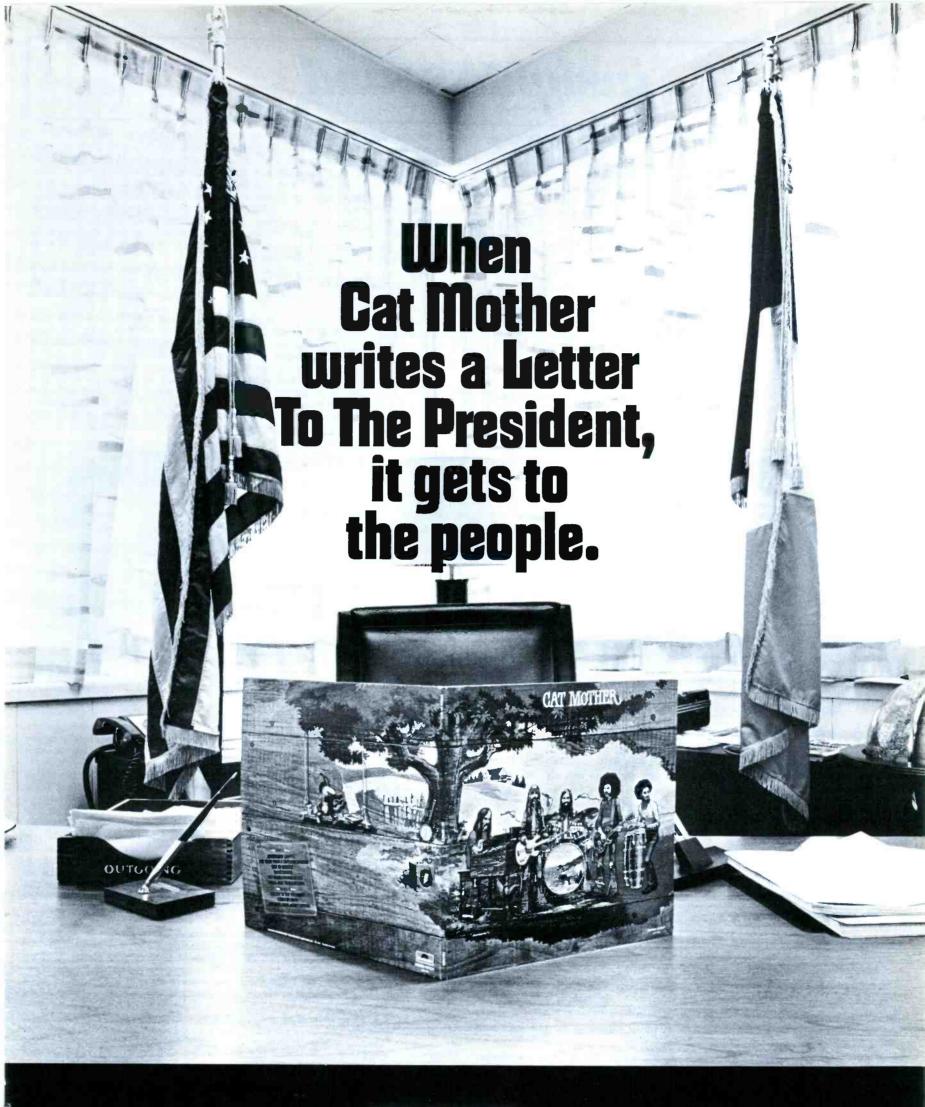
SAILCAT (Elektra 45782) Motorcycle Mama (2:07) (Singing Wire, BMI—J. Wyker) Wild song about a young lady asked to join a wou'd-be seducer on his Harley. Mu-sically subliminal, not unlike the Spoonful's "Daydream." Flip: no info. available

THE JAMES GANG (ABC 11325) Looking For My Lady (2:55) (Pamco/Straight Shooter, BMI-D. Troiano, R. Kenner) Syncopation adds to the usual zest the Gang deliv-ers. Could be another "Midnight Man" for them with exposure. Flip: no info available no info. available

KELLEY MILES (Ranwood 923) Fly Me (2:40) (Juniper/Knollwood, ASCAP-R. Lockhart, R. Druz) Vera Miles' daughter gets into the current air battle raging over this one. Denite all the competition, could be a "Na-tional" chart hit. Flip: no info. avail-able able

PERSIANS (Capitol 3333) Baby Come Back Home (3:10) (Bel-win-Mills, ASCAP—Snyder, Perri-cone, Woods) Stronger than their last effort, group really comes on like a neo-Tempts powerhouse here on this ballad. Pop crossover a strong possi-bility. Flip: no info. available

FONTELLA BASS (Paula 367) I Need To Be Loved (2:47) (Saico/ Pollyday, BMI-O. Sain) "Rescue Me" gal hits hard on this Oliver Sain material. Should move well r&b and could easily tickle the Top 100. Flip: "I Want Everyone To Know." (3:10) (JEC, BMI—D. Bryant)



# The album is CAT MOTHER (PD 5017) The single is Lietter To The President (PD 14126)



Polydor Records, Cassettes and 8-Track Stereo Cartridges are distributed in the USA by Polydor Incorporated; in Canada by Polydor Canada Ltd.

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NEW YORK-TO GROUP OR NOT TO GROUP: JESSE COLIN YOUNG, CHRIS SMITHER

For all our talk of individualism, we are a group oriented society, more quick to appoint an investigative commission than an investigator, fond of having committee meetings to aid in brainstorming although we speak of the great minds of our time as separate and solitary bodies of one.

Though it's hard to keep any group together, especially one whose "job" it is to make music, the duet, trio, quartet and larger conglomerates proliferate. It's one thing to go solo once you've become part of a successful group, and quite another to maintain a completely solo profile. But in both cases, it's difficult being your own man.

Jesse Colin Young started out as a solo, with one Capitol and one Mercury LP which made him a must at festivals and at home on the turntable. Those who have become fans of his group, The Youngbloods, still speak in raptured tones about these two cut-outs. And for them we have good news. Not only is Jesse coming back to us as a solo (while maintaining the group, at least for the foreseeable future), the Mercury "Youngblood" LP will be re-issued on the group's Warner-distributed Racoon records in August, and negotiations with Capitol are still going on for a similar agreement for his "Soul Of A City Boy" LP.

Jesse is at long last thinking of getting his group's namesake song into shape for recording and live gigs. (The Coasters hit was not actually what gave his second solo LP nor the group their names, but "Young Blood" is now fair game, what with the r&r revival and all; everyone feels it's high time they tried it.) It may or may not be on the group's forthcoming double-pocket LP set, "High On A Ridge Top" one disk of which will be a continuation of the r&r they laid

#### HOLLYWOOD-TONY MACAULEY: A GUITARIST'S GUITARIST?

There's a long story about how Gail Roberts knew that I would want to meet with Tony Macauley. The tele has a lot of interesting names in it, like Long John Baldry, Herb Alpert, Tony Orlando and Gary Osborne. But since none of them will be mentioned any further here, we'll skip the long story.

Tony, if there's anybody out there who doesn't know, is the English songwriter-producer responsible for a number of hit records including The Foundations' "Baby Now That I've Found You," Edison Lighthouse's "Love Grows Where My Rosemary Goes," and Glen Campbell's "Oklahoma Sunday Morning," to name three having special impact in this country. In England, his name is as well-known in pop circles as, say, Jeff Barry is here.

It was known there in much the same way that Barry's was here until fairly recently. Now, Tony claims that his interest and endeavors lie outside the slick middle-of-the-road pop of "Here Comes That Rainy Day Feeling" and "Smile a Little Smile for Me."

"I detest the term 'bubblegum.' If you're going to use it with connection with me, I hope you'll touch up my picture so that nobody will recognise the face. What we were doing wasn't particularly intellectual lyrically, I'll admit. But the melodies are strong, the beat was danceable, and the records were well produced.

"In England, you must realize, there is only one radio station broadcasting pop music. And on it, a Top Five record will be played maybe only six times a day. So the kids have to go elsewhere to hear the kind of music they like. The answer in many parts of the country is discotheques. And the records played there are the ones that can be danced to. The same criterion applies on the radio: If a record doesn't have a beat that can be danced to, it just won't get played.



Jesse Colin Young

The Youngbloods

Chris Smither

down on their last, "Good And Dusty," the other being in an acoustic country setting.

But the group members are all on their own trips as well. Joe Bauer has already released his solo LP, Banana & The Bunch is due for June release and Jesse's "Together" LP is apparently the start of a renewed one-man show for Young, picking up about where he left off before forming the Youngbloods. Gigs in Washington, Seattle ("Youngblood City") and Boston will be worked into and around the group's itinerary. There is something in Jesse's voice that almost made this inevitable. Both on record and just rapping. Some things are better done alone, and Jesse is going to try them all; we doubt anyone will call his move "ego-tripping." It's more like a fated return.

Poppy recording artist Chris Smither began his solo musical career somewhat later than Jesse's and thus a bit out of phase with the folk revival. He describes his move to Cambridge as a desperate, but at last successful attempt at keeping "one job ahead of a dying scene." By the time he got to Cambridge, the Club 47 was on its last legs, and Chris seemed to be one of the last acts to play a variety of coffee houses like it in the area that were folding because they could not accommodate the rock revolution.

"In the beginning, they'd let me do my own songs as long as I managed to sneak 'Railroad Bill' into the set. That was back in New Orleans." As that scene withered they wanted amplified sounds. With Chris' talent, stage presence and looks, offers did come his way to join various groups. He never even considered any of them. "I find it hard to work with anyone else." But his lack of interest in becoming an American Alvin Lee left him all the more time to devote to more personal songwriting.

Sometimes he created monsters in his own image. When he took the traditional tune, "The Titanic" and gardened it into a budding pre-"Alice's Restaurant" talkin' blues fantasy, it became the trademark he did not it want to be as a symbol of his own self. Although understandably annoyed when a similar version of the tune was recorded (and claimed) by Jaime Brockett "I soon saw that really, an albatross had been taken off my neck." Back to balladry and un-cutesy blues, and at long last, a recording contract and two LP's, the latest being "Don't It Drag On." Although far from being a superstar outside of the coffee house circles in Philly and Boston, he likens both his songwriting and his performing career to "rolling a tire down the street . . . First you have to find the tire, and then you let it take you where it wants to go."

Chris Smither rolls on.

robert adels

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But if you come over to America, you see an amazing variety of sounds on the charts. A couple of years ago, could you have imagined **Roberta Flack's** record making the Top Ten? But I'm proud to be part of the industry at a time when a record like that can be so popular."

Tony is currently busy with negotiations involving the publishing of his songs and is working with **Roger Greenaway** on that singer-songwriter's solo effort, "The Ballad of Mae West."

But especially close to Tony's heart these days is an organization called The Society of Distinguished Songwriters. "That's SODS, for short. It was initially the brainchild of Mitch Murray. He and Barry Mason and I were at a party one evening, and worked things up. The society currently has sixteen members. We meet every six weeks, each time at a different restaurant. We find the most expensive places we can, and obtain a private room for ourselves, to make an occasion of it. To make it even more of an occasion, we all wear tuxedos to the dinners. Songwriters have a terrible reputation for being sloppy, and this helps improve things a bit.

"The Society was formed for three basic reasons. The first is that we all have quite a bit in common, and this gives us a chance to get together a bit more than we might normally. Second, we can become a pressure group, if necessary. We are small enough, and composed of people of sufficient professional status, that we can move quickly and apply pressure hard. We have very few rules to encumber things; only two pages, in fact. The third reason for our being is to provide some sort of charitable good for songwriters who aren't doing so well as they might have been."

Mitch Murray is currently King Sod 1, with Roger Greenaway secretary and Tony treasurer. "Anybody can be a member, but they have to be nominated by one of us and elected by a two-third majority in secret balloting. Each member pays \$260 annual dues. todd everett

#### NEW YORK-GRETA KELLER: SINGER FOR ALL SEASONS

**Greta Keller** is, of course, more than sweet rememberance. The husky voice that carried those in and out of love through the 20's, 30's, 40's, 50's, 60's—decades of incredible social change—is very much a part of today's show business scene, making frequent concert engagements and continuing her recording career on her great friend **Rod McKuen's** Stanyan label., McKuen is releasing her studio work of the 30's in juxtaposition with her performances of today, including "live" dates and, to come, a Kurt Weill set. She recalls that her first recording date took place Feb. 8, 1930, two days before her 20th birthday—and from that point on she recorded countless songs by the great composers of America and the Continent. She returns to her native Vienna soon to do a TV show tribute to the late composer Walter Yurman, a close friend whose credits include "San Francisco," and in Holland she'll make a special called "Life Of A Star." Greta Keller, to be sure, has not come out of retirement to cash-in on nostalgia. She's never had a "farewell" tour. Consistent demand for her singing art is an uninterrupted song.

(Cont'd. on page 24)

# ATTENTION RECORD & TAPE DEALERS

The United States Court of Appeals for the Ninth Circuit has ruled\* that a compulsory license under the Copyright Act to use copyrighted music is not available in connection with manufacture or sale of tapes and records duplicated without the express authorization of the owner of the recording.

Many such unauthorized recordings are being distributed bearing legends such as "All copyright royalties paid," "Notices of intention to use copyright materials filed where necessary" and "All royalties paid statutory license fees of  $2\phi$  as established by the Federal Copyright Act on deposit in an escrow account."

Do not be misled! Such unauthorized recordings are illegal and the sale thereof is an infringement of the publishers' rights in their copyrighted music.

Under the law, a single unauthorized sale could result in:

-an award to the copyright proprietors of profits;

-damages in an amount up to \$5,000 (or more in certain cases);

-an attorney's fee; and

—an order for destruction of all infringing inventory.

Furthermore, a willful infringement for profit of copyrighted music through exploitation of unauthorized recordings has been made a Federal crime as of October 15, 1971.

NATIONAL MUSIC PUBLISHERS' ASSOCIATION, INC. / THE HARRY FOX AGENCY, INC.

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\*Duchess Music Corp. et al v. Pearl Rosner d/b/a National Manufacturing Company et al

# Paul Tannen Is GM Of Drake Pub. Prod. Co's

NASHVILLE—Pete Drake, president of Window Music Publishing Com-pany and Pete Drake Productions, Inc., has announced that Paul Tan-

Inc., has announced that Paul Tan-nen has joined the company as gen-eral manager of his publishing and production firms and is in the proc-ess of relocating to Nashville from New York. Tannen, formerly eastern opera-tions director of Warner Bros. Rec-ords, has had long experience in both the publishing and recording fields, and heads up his own publishing companies, Ridge Music, Natson Mu-sic and Tannen Music, all of which he will administer from Nashville in conjunction with the Drake com-panies. panies.

Tannen, following in the footsteps of his father Nat Tannen, is no stranger to Nashville. Nat Tannen was one of the first New York pub-lishers to take an interest in Nash-ville and country music, and Paul



THE NEW DEAL-Jack Wiedenmann, president of Metromedia Records, has announced the sign-ing of Don Marley, in a deal nego-tiated with Vinny Testa of Infinity. Marley's first single on Metrome-dia, entitled "Bicycle Ride," was writ-ten by Brian Gari, and is scheduled for immediate release. The session was produced by Don Casale and Vinny Testa. president of Metromedia

#### **Ringler/Rader** To GSF Posts

NEW YORK - Harry Ringler and Jerry Rader have been named to ex-ecutive positions at GSF Inc., accord-ing to an announcement from Larry ing to an announcement from Larry Newton, president of the record and publishing combine. Ringler becomes controller of the GSF record and mu-sic operations, while Rader assumes the post of production manager for GSF Records.

Ringler was formerly administra-tive assistant to Newton when the latter was president of ABC Records. Earlier he had served as controller and vice president of International

and vice president of International Tape Cartridge Corp. In all, Ringler has had a 13 year association with the record industry. Rader, whose duties will involve servicing of foreign affiliates and licensees, in addition to his regular production duties here, was a charter member of the ABC Records staff, and served with that company for 15 years prior to accepting a post as served with that company for 16 years prior to accepting a post as assistant product manager for Ampex Stereo Tapes, where he was asso-ciated for two and one half years.

# **Farber To** Cap Post

NEW YORK—Ron Farber has been named New York district promotion manager for contemporary product at Capitol Records. He formerly did promotion for Infinity Productions and for Ampex Records. Prior to that he handled regional promotion, sales and artists relations for Roulette Records.

Tannen has been a part of the Nash-ville picture over the past 12 years as both a publisher and record producer.

producer, Tannen has re-As a corded many sessions in Nashville in-cluding such artists as Johnny Tillot-son, Molly Bee, Ray Griff, Eric An-derson, David Blue, Paul Evans,

son, Molly Bee, Ray Griff, Éric An-derson, David Blue, Paul Evans, Steve Young and others. The Tannen publishing catalogs contain many successful songs and some of the writers who have songs in the catalog are Scott Wiseman, Bascomb Lunsford, Johnny Tillotson, Paul Evans, Paul Parnes, Cy Coben, Chet Atkins, Cindy Walker, Turley Richards, Don Winters, Paul Hamp-ton, Chip Taylor, Joe Sherman, Noel Sherman, Barry Mann, Louis Innis, Bill Carver, Skeeter Davis, Grandpa Jones, Pee Wee King, Redd Stewart, Dick Wolfe and many others. Exec Staff

#### Exec Staff

In his new capacity with Pete Drake, Tannen will be general man-ager of Window Music and its affili-ated companies working closely with professional managers Jack Drake and Paul Richey Tannen will also ated companies working closely with professional managers Jack Drake and Paul Richey. Tannen will also be exec vice president of Pete Drake Productions and will be co-ordinating the company's day to day working relationships with such labels as Columbia, Capitol, Decca, Warner Bros., Dot, Mega, etc., as well as overseeing negotiations that are cur-rently underway with other labels.

overseeing negotiations that are cur-rently underway with other labels. Along with other leading indie pro-ducers in Nashville, Tannen will be producing for Pete Drake Produc-tions which has its own promo de-partment headed by Gene Kennedy. Rose Trimble continues as office manager and assistant to both Drake

and Tannen, and expansion plans are currently underway that will neces-sitate the entire Window Music building on 18th Avenue South being used exclusively by the Drake companies.

#### Charlston **Tops Viewlex** Custom Svcs

HOLBROOK, NEW YORK — David Peirez, president of Viewlex, Inc., has announced that Harry G. Charls-ton, vice president of Viewlex, Inc., will assume new corporate responsibilities heading up the newly formed Custom Services Division.

In line with a major corporate re-organization plan, Charlston will co-ordinate the national activities of Viewlex's ten subsidiaries engaged in Viewlex's ten subsidiaries engaged in recording, record pressing, tape dup-licating, printing and packaging, servicing the record, educational, and industrial markets. Charlston's exist-ing administrative responsibilities in connection with Viewlex's other sub-sidiaries will continue. Charlston joined Viewlex in Oct., 1969 and was elected chief financial officer shortly thereafter. He was ap-pointed as a Corporate Vice Presi-dent in September 1971.

# **Irving Almo Adds** Arciaga To Staff

HOLLYWOOD-In a further expansion move, A&M Records' publishing company, Irving/Almo Music, has added Michael Ray Arciaga to the added michael Kay Arciaga to the newly created position of special me-dia representative. According to Chuck Kaye, vice president, A&R and publishing, Arciaga will be respon-sible for representing Irving/Almo writers and remeatoire to mation vice writers and repertoire to motion pic-ture producers, radio and television, and associated commercial media.

Anu associated commercial media. Arciaga will also he responsible, adds Kaye, for the scouting of origi-nal music and songs from outside media for Irving/Almo representa-tion.

#### **Book Review:** American Popular Song (Oxford Press, \$15)

I know of no other previous pub-lishing effort to take the American theatre song so seriously. Alec Wilder, a "serious" and pop (i.e. "I'll Be Around") composer in his own right, played some 17,000 songs in their original sheet-music versions, dissect-ing 300 of them in terms of their construction. Fortunately, his writing is not as cold as all that, for he man-ages a good deal of emotional regard and bits of lore, so that even a layand bits of lore, so that even a lay-man interested in the American muman interested in the American mu-sical theatre can absorb new insight into his favorite composer's music. As Oxford University Press, the book's publisher, makes quite clear in its press release, Wilder does have some naughty things to say about what could be your favorite songs, but he also writes from the point of view of astonishment on the quality of so much of the music, particuof so much of the music, particu-larly the works of Richard Rodgers (though Harold Arlen seems to be his favorite). He also dismisses Cole Porter after "Silk Stockings," quickly doing away with only one song from the 1954 musical, "All Of You." He should be reminded that the film "High Society" came later and had a load of fine songs, including a little jewel called "Little One." Wilder's book comes at a time when theatre music is on the defensive—partly because it's not getting what seemed to be the routine high-quality scores of the 30's, 40's and early 50's. And, of course, there's rock. i.l.

# Elektra's Harris

#### (Cont'd from p. 7)

nificant is that the adult musical public is ready to accept the "contem-porary pop" entertainer as is, without the necessity of an overhaul a la Las Vegas. He has become so accepted, in Vegas. He has become so accepted, in fact, that Johnny Mathis, an unequiv-ocably successful nightclub performer for almost 20 years has had to incor-porate contemporary pop hits—as popularized by contemporary pop ar-tists—into his repertoire." Harris cites as a "plausible" reason for the decline of the generation gap in relation to non music is likely to

for the decline of the generation gap in relation to pop music is likely to be the dissolution, to a large extent, of its extremes—acid rock on one end of the spectrum and pure folk on the other—with the resultant "sound" emerging much more mellow and infinitely less esoteric.

Several top 40 artists who would have been placed in "folk" bins or 'rock and roll" bins in record shops a have "rock and roll" bins in record shops a few years back, are now conglomerat-ed into "pop" bins: in the early six-ties, Bill Harvey, art director for Elektra Records, geared Judy Collin's LP jackets specifically for a folk-minded audience, therefore, this change is evidenced in the designing of album covers insympth as the perof album covers, inasmuch as the per-former's are now conceived far more along the lines of universal appeal.

#### Adults to Coffee Houses

Moreover, Harris states, the adult Moreover, Harris states, the adult audience is currently drifting into the coffee house type of entertainment spots such as the Bitter End (NY), the Troubador (LA), the Cellar Door (Wash. DC), the Boarding House (SF), and the Quiet Knight (Chica-go), formerly associated almost ex-clusively with a young adult patronage.

"In a recent conversation I had with Harold Leventhal, veteran artist with Harold Leventhal, veteran artist manager and concert promoter, it was pointed out to me that such acts as Peter, Paul & Mary and Pete Seeger-considered folk, not nightclub, per-formers-worked their way up to the then supreme New York showcase of the elegant Blue Angel, a strictly Adult audiones: combining this with the elegant Blue Angel, a strictly Adult audience; combining this with their hit record successes, they util-ized the best of both possible mar-kets. It is my opinion that performers on today's pop scene will be able to take advantage of similar divergent avenues to success."

# Newton To **RCA** Press/Info

NEW YORK --- Adrian Newton has been appointed manager of press & information, international, for RCA Records. Announcement was made by Herb Helman, director of public af-fairs, to whom Newton reports. Newton will be responsible for pro-

viding liaison between RCA Records' home office in New York and the press departments of its subsidiaries and licensees throughout the world. He will be located in New York, and his appointment is effective immediately

Newton joins RCA Records after Newton joins RCA Records after having been press officer for EMI Records in London. Prior to his as-sociation with EMI, Newton was em-ployed by RCA's British record di-vision in London where his primary function was to bring British prod-uct to the attention of other coun-tries who might wish to release it outside England outside England.

#### Kirshner

#### (Cont'd from p. 9)

the company musically supervises, in-cluding "The Persuaders," "The Arch-ies" and "The Globetrotters."

Ies" and "The Globetrotters." In the area of recordings, KEC, through its Kirshner Records' label, released initial albums by Neil Sedaka, James Darren and Phil Cody. All albums are manufactured and dis-tributed by RCA. KEC will continue to release product by "The Archies," who have two gold records to their credit thus far.

Kirshner said that his company ar-ranged a release for "The Globetrot-ters" from their former contract and and has negotiated a new deal with Bud-dah Records. "The Globetrotters" is the group patterned after the world-famous basketball team and is the subject of a highly-rated CBS-TV animated series.

In yet another area, the firm has arranged a development deal with ABC-TV to co-produce with Ernie Pintoff, in association with 20th Century-Fox, a prospective musical-adventure series. western-

#### Schwartz Bros

(Cont'd from p. 9)

the fact that earnings were tained at the same level of maintained at the same level demon-strates the inherent strength of our marketing efforts and our continuing growth potential," Mr. Schwartz stated. Schwartz further reported that the new Philadelphia operation had just been appointed as distributor for the Philadelphia market for ABC-Dunhill Records. "This should con-tribute to further sales and earnings growth," he concluded.

growth," he concluded. The share of overall sales coming from the company's Harmony Hut chain of retail outlets continued to increase. As previously announced, three new Harmony Huts will be opened in the Washington—Baltimore —Virginia area during the latter part of 1972 and work on these new units is proceeding according to schedule. Board Member

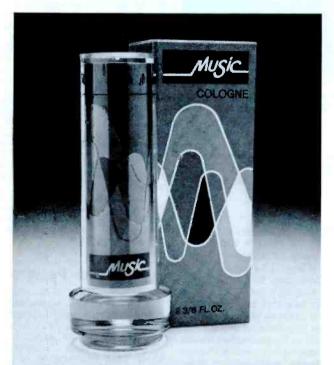
#### Board Member

Board Member At the stockholder's meeting, How-ard Kolodny was elected to the board of directors. Kolodny is associated with the Washington, D.C. law firm of Arent, Fox, Kinter, Plotkin. Prior to joining that firm he was an at-torney with the Internal Revenues Service Service.

At the board meeting, immediately following the meeting of stockhold-ers, Richard Alfred Norris was elect-ed to the board. Norris was formerly president & chief administrative officer and vice chairman of the board of the Riggs National Bank of Wash-ington D.C. ington, D. C.

Also elected at the board meetings were Aubrey Moore, vice president operations and Jerome Jacobs, vice president sales. Moore has been with the company for nine years and Jacobs for 14 years.

# Bevely Bremero PUTS ON A LITTLE MUSIC



"Music"-Faberge's lively new fragrance-is in the air. And on the air everywhere. Beverly sings "Let It Play On"the commercial that is introducing "Music" nationally on the country's top AM and FM stations. Music is the food of love so... let it play on.

•1972 Fabergé Incorporated

# insight& sound continued

Cont'd. from page 20

#### NEW YORK-FLASH: A BIT MORE YES

It has become customary for members of a splinter group to carry on in the musical tradition of the group from which they came. This was true of Jefferson Starship, the Airplane spinoff group, and of Hot Tuna for a while. It was true at firist for the New Riders of the Purple Sage who split from the Grateful Dead, and true of Wild Turkey featuring Glenn Cornick, late of Jethro Tull. In each case however, the departing members left after their respective groups had attained popularity and widespread acceptance.

Not so for Flash. Those who recall the early days of Yes will remember the names Peter Banks and Tony Kaye. Banks and Kaye were most instrumental in originating the Yes sound. Along with Jon Anderson, they gave to the group the inventiveness and creativity that has made Yes a supergroup. But the interesting thing is that both Banks and Kaye left Yes before the group had risen to supergroup heights.

As key members with Flash, both Banks and Kaye are now fully responsible for the sound of their newest endeavor. And not surprising at all, Flash seems to be an extension of Yes, though not as intricate on their debut album on Capitol Records. Listen if you will to side one, track three, "Children Of The Universe," written by group member Ray Bennett. It appears to be a bit more Yes. The dynamics, the lyrics, the syncopations have all been influenced by Yes.

Though this brief article was written merely to serve as an introduction to Flash, the true destiny of the band is left entirely in the hands of the record buying public. And noticing the direction that music has taken over the past year, it wouldn't surprise me a bit if Flash soon became a huge recording and stage act. In fact, we should do everything possible to insure their success. Music must be left to the musicians, and Flash certainly qualify. kenny kerner

WEST COAST GIRL OF THE WEEK—Male chauvinist pigs that we are, we refused to follow Sue Clark's directive that she be our first "West Coast Person of the Week, especially when she told us that her reasons were "self-explanatory."

Pigs though we may be, however, we were also quick to recognize Sue's total qualification for this singular honor—in addition to being witty, intelligent and talented (prime requisites), she's also had more experience in this business than

many company presidents. Now heading west coast publicity and artist relations for the Buddah Group, Sue started in the business fifteen years ago as "a singer of non-hit records for various small, little, nothing labels." She continued as a singer for seven years, also doing publishers' demo records for companies like Gems-Columbia and Rock Music. There she worked for George Tipton and Perry Botkin, Jr., and "hung out with Harry Nilsson." Sue worked for radio station KDAY as secretary to the program director 'back when it was an r&b outlet" and then went to Chuck Barris Productions, serving for two years as a production assistant on "The Family Game" and "How's Your Mother-In-Law?" She has, she admits, even worked in a pressing plant.

Sue has a little girl named Morgan, "... and I'm not married. I don't get in-volved in things I don't understand, and I don't understand the state of marriage.

But some of my best friends are men." She describes herself as "independent, willful, strong and demanding," but hesitates at "willful." She is a Virgo.

She says that she loves her boss, but Evie Sands is Sue's best friend-and favorite female singer. Harry Nilsson is her favorite male singer, "..., but wait 'til yo hear the Roger Cook album."

# OVERHEARD AT THE PARADISE BALLROOM OPENING: JUST BEFORE THE LIGHTS WENT OUT (AND WITH PATTI WRIGHT JUST 30 POINTS SHORT OF The Guess Who has added Donny McDougall, formerly of Mother Ticker's Yellow Ducks. Cute, but what instrument does he play, if any? 13-year old Tanya

Tucker, a resident of Las Vegas, has been signed to Columbia. Bill Sherrill produces the moppet who, it is claimed, has never had a singing lesson. AND WHAT DO ALL BOYS DREAM OF? Michael Ochs has lost ten pounds in

two weeks. Seems he's flying to New York to interview Raquel Welch. No hint given as to what Raquel is doing to ready herself for the long-awaited event. GREAT STRIDES ALONG THE PUBLICITY TRAIL: Thanks to an innovative stroke

of the imagination by Elektra's Billy James, the Troubadour will be paying the tab for reviewers during this week's Carly Simon/Harry Chapin doubleheader. Says Billy, "In New York, the do it all the time." That should be news to several local record companies, as well as about a million freeloaders. Only accredited press will be allowed to attend.

MORE GREAT STRIDES ALONG THE PUBLICITY TRAIL: A couple of weeks ago, a local publicist asked us to interview a client "as a personal favor." We turned down the request, stating (truly), as the reason why, our igorance of the group, their records, or anything about them that we could talk about. The publicist is still mad at us for not doing it, but we have yet to receive one album, one bit of bio, one helpful hint on what to talk about—in short, anything to conceivably interest us in the client. For this they're getting paid God knows how much money per week? Grow up.

Now they'll go around telling everybody that we're anti-publicist. Nope, just proprofessionalism.

# cashbox/talenton stage

#### The Lettermen

THE ROYAL BOX, AMERICANA, NYC—The Lettermen once again wowed an opening night audience with a smashing performance April 25th. Successfully blending material that ranges from Standard to current into that unique Lettermen vocal and har-monic style with its professional zest that unique Lettermen vocal and har-monic style with its professional zest and charm, it's easy to see why The Lettermen—Jim & Gary Pike and Tony Butala—have remained a top club act beginning with their first big hit in '61, The Way You Look Tonite. These top flight performers present

hit in '61, The Way You Look Tonite. These top flight performers present a closely knit program of songs and audience participation that include, Portrait of My Love, Maria and Im-possible Dream. Of course, their ren-ditions of Hurt So Bad and Shangrila are special alltime favorites. Opening with Up Up and Away, and How Can You Mend A Broken Heart set the pace and mood for a most enjoyable evening. With the right piece of ma-terial The Lettermen will easily be a chart contender, and deservedly, es-pecially the way they perform and deliver. The group is augmented by the Ray Block orchestra, but their own personnel (band) Kenny Delbert on personnel (band) Kenny Delbert on bass and Vince Morton on keyboard and musical conductor creates a solid Lettermen evening. Worthwhile seeing for sure! d.d.

#### Sergio Franchi

**Sergio Franchi** GROVE, LOS ANGELES — The large degree of professionalism and style brought by Sergio Franchi to the (formerly "Coconut" and "Now") Grove proved that his potential ap-peal is far greater than the less-than-packed-to-the-rafters opening-night turnout would indicate. For, in addition to baritoning his way very capably through a variety of songs ranging from "The Impos-sible Dream" to "If" and back to "Vesti La Giubba," he danced, chatted amiably with the crowd, and proved to be funnier than the opening come-dian, as well. Describing Franchi as "the Italian Englebert Humperdinck" might be a bit of an overgeneralization, but not too much of one. His basic audience would seem to be feminine and in the 30-and-up bracket. While Franchi does sing quite a bit in Italian, he

too much of one and the feminine and in the 30-and-up bracket. While Franchi does sing quite a bit in Italian, he sticks to the familiar—"Mala Femi-na," "Domani" and "Al Di La" were featured this time around--and there's plenty of contemporary En-glish language, contemporary materi-al in the act. Besides the David Gates number, Franchi sang "Close to You," complete with a servicable soft-shoe routine, the theme from "Love You," complete with a servicable soft-shoe routine, the theme from "Love Story" and a version of "If I Were a Rich Man" in English and Italian. He also threw in a nice Dean Martin parody. Franchi, then, knows his audience. Now if they'll just find him, every-thing should work out to the satisfac-tion of all. Franchi records for Me-tromedia.

tromedia.

#### The Pastors

**The Pastors** SHEPHEARDS, N.Y.—The Pastors are a warm and appealing vocal-in-strumental group composed of Guy, John and Tony, Jr., three sons of famed bandleader Tony Pastor, and a non-scion rock drummer. Making their first appearance in New York after touring with Pearl Bailey, the Alithia recording act is well aware of the more or less recent Top 100 charts, picking up such worthy list-ings as "Save the Country," "Never Say Goodbye," "What the World Needs Now," "Something," "Games People Play," etc. The personable brothers do them well, yet by stick-ing to the successes of others, they invite comparison with the original ock renditions, which, in the light of their own soft rock-M-O-R ap-proach may not be fair, but they are dealing with contemporary disk

#### Wayne Newton

THE FRONTIER, LAS VEGAS - When Wayne Newton comes zipping When Wayne Newton comes zipping onstage to open his current act with "Joy to the World," you know there's going to be a lot of joy spread around before the evening is over. And there is no end to it. Wayne is an immediately ingratiating artist who radiates a kind of wholesome still-boyish joy enough to fill the As-trodome. Here in the relatively inti-mate confines of the Frontier's show-room, he knocks 'em dead. Wayne's act is also tighter than ever before. It moves through a re-pertory of standards, including the expected number of his own big hits, with a sure-fire pace that any enter-tainer might envy, and it explores ev-

expected number of this own big fits, with a sure-fire pace that any enter-tainer might envy, and it explores ev-ery facet of this artist's remarkable talent. Following some introductory rousers, like "Red Roses" and "Mack the Knife," Wayne sits down with guitar for reflective readings of "Help Me Make It Through the Night' and "Born To Lose." Then into "Release Me." And then a truly affecting ver-sion of "Daddy Don't You Walk So Fast" and a spirited down-home country segment concluding with "When the Saints Go Marching In." Along the way a bit of fiddle playing and some fine banjo pickin'. Then "The American Trilogy" winds it all up, some ninety short minutes later. As we've noted before, Los Angeles audiences give visiting artists stand-ing ovations at the drop of a pin. In

audiences give visiting artists stand-ing ovations at the drop of a pin. In Vegas they're a little more reserved about it, though not on Wayne New-ton's return last week. His opening night was a triumph of artist over artifice Wayne has certainly naid his night was a triumph of artist over artifice. Wayne has certainly paid his dues, and he is due, now, every bit of the recognition he gets as one of the industry's leading entertainers. He records for Chelsea.

c.b.

#### **Little Richard Boone's Farm**

Boone's Farm FOX WEST COAST THEATER, LONG BEACH, CA. — Little Richard needn't have promised the presence of superstars the magnitude of Mick Jagger, as the Georgia Peach and his eight-piece band with the superfluous help of pedal steel guitarist Sneeky Pete Kleinow proved more than capa-ble, superstars or no. Enthusiastically running through all the old hits— "Lucille," "Rip It Up," "Roll Over Beethoven," and "Keep a Knockin"— Richard proved without a doubt that he is the King of Rock and Roll. The show was basically the same as he's always done: Richard makes a successful attempt at involving the audience, sneaking in bits of philoso-phy here and there just like he was in a church of sorts, with "Blueberry Hill" and "Slippin" and Slidin" providing the text. At the same time Richard's ego games and feminist raits add to the camp aspects of his show. The atypical "I Believe" showcased

show. The atypical "I Believe" showcased his unremittingly powerful voice in a more elegant moment, one void of all but a modicum of expression. An un-familiar country tune was also in-cluded. It might also be mentioned that, save for these two numbers, all of Little Richard's songs sound the same. He records for Reprise. Preceding Richard was Columbia group, Boone's Farm, who presented an uninspiring acoustic set followed by an energetic if unoriginal power rock presentation. The crowd loved this very promising group, calling

this very promising group, calling them back for two encores. They them would benefit from some better material h.b.

classics. They would benefit from more selections that are either origi-nal or not particularly associated with key rock acts, especially in their sessions for Alithia. Their beat, happily, brings the patrons on to the dance-floor.



# **Beverly Hills** Sales Strategy

HOLLYWOOD — Beverly Hills Rec-ords has announced a series of month-

ords has announced a series of month-ly campaigns, reports president and owner, Morris I. Diamond. May is "It's G-ddam About Time Beverly Hills Records Had A Hit" month, June is "Beverly Hills Records Is Bustin' Out All Over" month and July is "July" month. Album product includes a live comedy album from Jackie Vernon, "Sex Is Not Hazardous To Your Health." Vernon will prepare radio spots to promo the LP, in conjunction with die-cut display jackets and radio station review records. Vernon is scheduled for appearances on upcomscheduled for appearances on upcoming tv talk shows.

For singles, the label has scheduled releases by Rock Bottom, a group from Palm Springs; Chuck Blore; Andreas Hauff, a German import; Die Dorados, a group from Netherlands; A Different Bag, a Milwaukee soul band that toured with Little Richard. In release currently is a country & western single by Jody Berry.

# Songbook Joe South

NEW YORK Gems-Screen Columbia Publications will release a new songbook, "Joe South Complete." new songbook, "Joe South Complete." Arranged for piano, vocal and gui-tar, the book contains 58 South origi-nals, including "Games People Play," "(I Never Promised You A) Rose Garden," "Birds Of A Feather," "Down In the Boondocks," "Yo-Yo," "Fool Me." "I Knew You When" and "Walk A Mile In My Shoes." The songbook has a special section de-voted to stories and photos of South. songbook has a special section de-voted to stories and photos of South. The company will also release "Happiness Is Playing The Chord Or-gan," a new songbook exclusively for the chord organ by Richard Bradley. The book contains such songs as the Grammy Award-winner, "You've Got A Friend," "Cherish," "The Wed-ding Song (There Is Love)," "Snowbird," "Desiderata," "Baby I'm-A Want You," among others. Frank J. Hackinson, vice pres-ident of Screen Gems-Columbia Publi-cations, said: "The response to our first chord organ book was so over-whelming that we decided to relase an entire series.

entire series.



INTO THE LOOKING GLASS-Chappell vice president, George Lee, (seated, second from left), is pictured here discussing the company's worldwide publish-ing agreement with Epic recording artists, Looking Glass. Shown are group members Jeffrey Grob, producer/manager Mike Gershman, Larry Gonsky, Elliot Lurie, Pieter Sweval, and Chappell publicity director, Vivien Friedman. The group's first LP, "Looking Glass," has just been released in conjunction with its Jeff Beck tour.



CHEERS—The Sewers of Paris was the unlikely site of a cocktail party thrown by United Artists Records to honor Bobby Goldsboro and his new single and LP, "California Wine." (Left to Right) UA Records' president, Michael Stewart, Goldsboro, Christie Barter of Cash Box, and UA Records v.p.-marketing, Mike Lipton, enjoying the festivities.

# **Randall Acquires Standel Company**

SANTA ANA, CALIF. — Donand D. Randall, president of Randall Instru-ments Inc., reports that plans have Donand D. ments Inc., reports that plans have been finalized and agreements reached for his company to acquire all stock and interests of Standel Company, a musical instrument amplifier manu-facturer of El Monte, Calif. Though Standel will become a wholly-owned subsid of Randall

#### Black Artists Dir.

HOLLYWOOD — Wajacs Produc-tions, a black-owned public relations, firm has scheduled the Official Black Artists Directory for release in July 1972.

Purpose of the directory is to provide a complete guide for employers seeking black talent in the entertainobserving black datent in the entertain ment and advertising industries. The OBA Directory, publishing quarterly, will be available to all major studios, independent producers, casting direc-

Magennan, tors, advertising and booking officers. Wajacs Productions is located at 6513 Hollywood Blvd. (Suite 214), Hollywood, Calif. 90028.

Instruments Inc., Robert C. Crooks. founder and president, will continue as president. He will also be Vice Prespresident. He will also be vice Fres-ident of Engineering for Randall In-struments Inc. A son, Robert W. Crooks, will be comptroller of Rand-all Instruments Inc. and continue to be Secretary-Treasurer of Standel Commany Company.

Randall will be president and chief exec officer of Randall Instruments Inc., and chairman of Standel Company

The Standel Company has been manufacturing musical amplifiers for 20 years. Their products are dis-tributed internationally by Chicago Musical Instrument Co. According to Randall, the present long term dis-tribution arrangement will be contin-ued ued.

A third line of amplifiers bearing the "Randall" name has been designed by Randall. This line will be manufac-tured in the Randall-Standel plant in El Monte. Distribution of this line will be made directly through Randall Instruments Inc. to selected retail mu-sic dealers internationally. sic dealers internationally.



# cashbox/talenton stage

#### Steve Stills' Manassas

Steve Stills CARNEGIE HALL, NYC—No doubt about it, the crowd adores Steve Stills. They love him when he does Buffalo Springfield material ("Rock 'N Roll Woman," "For What It's Worth"), Crosby Stills Nash & Young goodies ("4 And Twenty Years") and Still solo cuts ("Change Part-ners," "Love The One You're With"). Tunes from the Manassas LP seemed to go down just as well though, es-pecially as the evening and its ac-companying Stills-fever progressed to the boiling point. His new seven-man group is capable of music from bluegrass to city blues. And he lets members shine where they may. Especially well received was Chris Hillman, who got the crowd to join in a ten-minute sing-a-long of "He Was A Friend Of Mine" after two false starts earlier in the set. Chris' vocals at times helped Stills and he reached the effortless country mellow

#### Pink Floyd

CARNEGIE HALL, NYC -CARNEGIE HALL, NYC — No one can play before them for two rea-sons. Firstly, their 360 degree sound system, smoke bombs, lights and flam-ing gong set-up would necessitate at least an hour's intermission after an-other act left the stage. And second-ly, Pink Floyd fans cannot sit through anything that does not emanate from their favorite cosmic quartet. No one quartet.

Floyd fans have changed over the years. They are more in line with the average boisterous rabble that attend average boisterous rabble that attend rock nights in large halls nowadays, not the beautiful people of yore. But they know what they like. No other group could come out and do a fifty-minute number that hasn't yet been recorded. Most would be drowned out in a sea of screams for better known material. But a Ployal concert is like material. But a Floyd concert is like

inaterial. But a Floyd concert is like a seance. You come for the unex-pected and you get it. After the unveiling of "Eclipse," described by its composers as "a piece for assorted lunatics" and a brief respite, the show continued with Pink "gold," but as the band saw fit to mine it. They make little effort to rain audience accentance through any gain audience acceptance through any means but their music as they choose to play it. And while the lights and the smoke and the taped effects may be showmanship to some, they are more exactly extensions of the art that Pink Floyd addresses itself to. If you want to be wrapped in sound but not smothered by it, this is the act to spend an evening with: the world's most self-contained group. r.a.

Eddie Heywood

THE COOKERY, NYC-Eddie Hey-

wood and his piano are a unique re-lationship. Playing New York for the first time in about twelve years, Hey-wood has been turning out mellow nightly sets at Barney Johnson's Cookery, on the corner of 8th St. and University Pl.

University Pl. In the low-key atmosphere of the Cookery, where food is the main fare and music is secondary food for thought, Heywood proved that his piano is far more personal to him than to most others. When Heywood sat at the keyboard, music quickly became the main course, and he didn't win his audience with attention-graphing tricks—his subtle intensity

and wisely-tempered style were what captured his dedicated listeners.

Known in the past for composing "Canadian Sunset" and "Soft Summer Breeze," Heywood has placed his re-cent energies into "Martha's Vine-yard Rhapsody," an original musical vignette about his home that court

yard Rhapsody," an original musical vignette about his home that covers a wide scope of emotions as it runs through the four seasons. Music is

ajoy that Heywood radiates with lus-

ter and finesse. He is at home at the Cookery-his show is full of life and

m.p.

compatible with any mood.

of The Everly Brothers, while at other of The Everly Brothers, while at other times it was knock-down-dirty time when boogie comes to town. Per-cussionist and conga player Joe Lala proved his vocal prowess as well time and time again. Of all the voices in the band, his is best equipped to handle blues. And bassist Fuzzy Samuels was pleasantly lewd as he shook and plucked for all he was worth. worth.

Dallas Taylor's drums were quite Dallas Taylor's drums were quiti-impressive for many purple passages during the evening's almost three-hour musical offering. The sound nour musical offering. The solution system did not have trouble with two percussionists, although the steel gui-tar was hardly audible. This band has lots going for it, not the least of which is unquestion-able audience support. From down in the crehestre up to the possible of tiev

the orchestra up to the nosebleed tier of the balcony, Manassas really made it in their first New York gig. r.a.

#### Tim Rose

**LIM KOSE** WHISKY A GO GO, L.A. — Tim Rose, it appears, is tired of being a legend. The singer-songwriter-guitarist now has a record company (Playboy) firmly behind him and is hitting the world of rock and roll right where it might do some good. Rose, who has been kicking around since he and James Hendricks and Cass Elliott formed the Big Three years ago, made his biggest impres-sion so far with an album on Colum-bia containing versions of "Morning Dew" and "Hey Joe" that have since been copied by everybody and his Dew" and "Hey Joe" that have since been copied by everybody and his brother. He made an impression in England, had a minor hit a year or so on Capitol with "I've Gotta Get a Message to You," and has been seen banging out a lot

hanging out a lot. For his current show, Rose has as-sembled a band including drummer Aynsley Dunbar and pianist Don Preston from the Mothers, and bassist Steve Knight and guitarist Bob Zin-ner. The numbers performed in Rose's ner. The numbers performed in ROSe's characterist rough growl range from the songs mentioned above to materi-al like "Takes a Little Longer" and "You've Got To Hide Your Love Away" from the Playboy album. Be-tween the songs, Rose is an amusing, irreverent conversationalist who actu-ally seems to enjoy bantering with ally seems to enjoy bantering with hecklers but knows when to shut up and rock and roll.

and rock and roll. Rose's performance was greatly hampered by a badly balanced sound system. Hopefully he'll be more care-ful in the future. He's a strong per-former who's fun to watch and enjoys himself tremendously onstage. It's good to have him back. **f.e.** 

#### Julie Budd

COPACABANA, NY-Julie Budd is a gifted singer, especially so when, at 18, she could still be performing at a senior show in high school, or for her freshman class in college. This inherent dynamism as a vocalist remains, however, much too much a salute to her obvious frame of reference, another rare talent, Barbra Streisand.

Perhaps this is to be expected by so youthful a performer, for isn't it true that you could count on one hand the number of great female vocalists of the pop genre who've come along in the last decade? But, Julie has three or four professional years under her belt, and should begin to step into an identity of her own. This ought to include the dropping of Streisand numbers in both vocal style and mannerisms, a matter, one must admit, that is further underscored by her resemblance to Streisand. Really, this is a true talent who ought to start thinking in terms of going solo. Importantly, this will give her RCA diskings a greater identity.

#### i.l.

#### New Riders of the Purple Sage Alex Taylor Tranquility

ACADEMY OF MUSIC. NYC-New Riders arrived in town for their May 2 concert and a SRO crowd was on hand to greet them. The group, featuring a Hawaiian peddle steel, unfortunately got off to a somewhat slow start because of a problem with the peddle steel. But, once the problem was solved it didn't take long for them to star blazing through their set. Audience reaction to this talented group is absolutely electrifying. Ranging through country and rock, with a beat that is downright danceable and hand-clappable, makes it practically impossible to resist their di-rection. Are You Goin' and Whatcha Gonna Do With The Planet Here had everyone seatless. Weaving their way everyone seatless. Weaving their way through Oh Henry and I'll Come Running Back To You and riding to the crest with Glendale Train had everything steaming. And, to really peak they let loose with a rousing rocker, Hang Tight. The crowd went wild.

Alex Taylor, second billed, sings

**Goose Creek Symphony** GASLIGHT AU GO GO, NYC Country-rock. There, now we've said it, let's never use it again in discussing this group, who sound like no other band of that ilk and belong in a class all by themselves. Unlike the chunky dynamism of Poco and others, this group relies almost exclusively on a straight-out good-time and /or bluegrass country quality; the "rock" is merely a term to distinguish them from country entourages like the Buckaroos.

Their appeal is universal in sound, but the outrageousity of their stage presence (and indeed their sheer number-nine-which brings them closer to Chicago and BS&T when the saxes turn you on) is for the hippy-hearted. The Capitol group has re-leased their third LP, from which much of their set emenated: "Guitars Pickin', Fiddles Playin'," their single "Mercedes Benz" and the titular "Words Of Ernest." Not to mention a helluva "Orange Blossom Special."

Goose Creek is two fiddles, three guitars, drums, bass, two saxes, pi-ano, mandolin and a unique experience in feeling good for no particular reason at all. They put on fine music and a happy face big enough for any sized audience to wear confortably.

#### **Tony Arden Ronnie Chapman**

DANGERFIELD'S, NYC - Bravo! That was the patron reaction to the stunning Toni Arden performances during her recent engagement at the local nitery. After too long an ab-sence, she is a most welcome addi-tion. Opening her set with, "You Make Me So Very Happy," and, "I Got Love," Miss Arden quickly proves that she still has all those beautiful tones and vocal powers that carried her through several million-sellers. Gilding effortlessly into, "My Sweet Lord" and "I Don't Know How To Love Him" are pop selections that are superbly delivered. "Tonight I Gave The Grandest Performance of My Life" and her '58 best seller, "Padre," were rousing closers to a beautifully packaged act.

Ronnie Chapman, a personable and talented vocalist-guitarist, shared the bill and proved an excellent choice.

and wails his way through an excellent selection of material from swinging rock to blues. He is backed by two drummers featuring bongos. Who Will The Next Fool Be was a fan-tastic blues rendition. Opening his set with Say Good Mornin' Miss Brown and It's All Over Now was Brown and it's All Over Now was only the start for Alex. One of the finest Dixie Rock deliveries I have heard was, When This Bout Is Over (Who Will Wear The Crown), and after his vocal delivery of, I Don't Need No Doctor, the crowd gave Alex and his band a tremendous ovation.

Tranquility, a British group, opened the program and they have combined with rock some interesting and beautiful harmonic offerings with a touch of the British Music Hall flavor. Long Long Road and Where You Are, Where I Belong were standouts, Melodically. The group rides the waves of soft rock and interesting vocal patterns, and will undoubtedly find a large number of fans.

d.d.

#### Jake With The **Family Jewels** Sidewinders

MAX'S KANSAS CITY, NYC—If Jake had to write this review about himself, I think the main point he would stress is that he had a good time while he was playing. That's the kind of guy he is—he makes sure

kind of guy he is—he makes sure everyone is having a good time. Allan (Jake) Jacobs is a familiar member of the music scene in New York. He started in the early 60's as one of the Magicians, a group that made significant contributions to the formation of the N.Y. rock sound. As half of Bunky & Jake, he explored areas of melodic and harmonic funk. Now with the Family Jewels, Jake

is out to provide escapist music, letting everyone off the hook from their worldly problems. The Family Jewels are a loose-knit bunch of Jake's musically talented friends, such as pianist Danny Manselino, violinist Larry Packer and guitarist Kenny Pine-basically, the remainder of the group included whoever showed up each night and felt like playing, providing very fine sound and a happy, loose feel. Jake's tunes, such as "Bump In My Groove" and "Lake Louise" were interspersed with ex-tended group improvisation.

The Sidewinders transmit high energy rock, but were definitely classy enough to interpret their music within the context of the small upstairs at Max's. In other words, although they had to drop their decibel level considerably lower than concert or dance hall proportions, the quintet maintained the high energy level, proving that it's an inherent part of Sidewinder music. "Superhit" and "O Miss Mary" showed an interesting attitude toward songwriting and performing. m.p.

Chapman scored heavily with, "Tell Me When Will You Be Mine" and selections from Black Orpheus. I es-pecially liked his offerings of, "What Now My Love," and "Got A Lot of Livin' To Do" from Bye Bye Birdie. A lot more is going to be heard from this young man who also composes material.

It was a thoroughly enjoyable evening with Rodney's brand of humor putting the icing to the cake.



THE FINALE—Larry Newton (center) holds up the final artist's layout for the GSF label, assisted by Bruce McPherson (to Newton's right) who has just been signed as the first artist to appear on the label. McPherson's LP was produced by Boston manager-producer, Peter Casperson (far left) head of that city's Castle Music and North Country Productions complex. Shown at right are Dennis Kaplan and Mike Gusick both of whom are execs with GSF.

#### Stones Book Via Music Sales

NEW YORK— The first major book on the Rolling Stones will be pub-lished June 1 by Amsco, a division of Music Sales Corp. Publication of the book coincides with the beginning of the supergroup's summer tour to ma-jor U.S. cities. Rolling Stones An Unauthorized

Jor U.S. cities. Rolling Stones, An Unauthorized Biography in Words, Photographs and Music, is edited and in large part written by David Dalton, contributing editor of Rolling Stone Magazine, and includes additional text by such rock critics and observers as Al Aronowitz, Griel Marcus, and Sue C. Clark. In all, it contains over 50,000 words of interviews, journalism, and commentary, tracing the Stones' mu-sical development and their influence in today's pop culture. The subtitle notwithstanding, the book was in fact created with the co-operation of the created with the co-operation of the Stones.

Stones. Jon Goodchild, San Francisco art director, designed Rolling Stones. The 352-page book incorporates over 350 photos, some never before published. 24 pages are in full color. The book is printed on a variety of contrasting papers, and is available in both pa-perback and hardcover editions, \$6.95 and \$9.95 respectively. Over 100 songs by the Stones ap-pear in Rolling Stones, with complete lyrics, melody lines, and guitar chords. Virtually all the hits ever re-corded by the group are represented, along with most of their lesser-known number and some very recent materi-

number and some very recent materi-al not yet released on records in the U.S.A. discography documents every Rolling Stones album and single ever marketed in England or the U.S.

Music Sales is also the publisher of the James Taylor book, Blood, Sweat & Tears, the Leonard Cohen song-

# **Eagles Ink** Asylum Deal

NEW YORK — Eagles, a rock quar-tet has been signed to an exclusive recording contract by David Geffen, President of Asylum Records. The group's first single "Take It Easy" co-written by Eagles' member Glenn Frey and Jackson Browne (an-other Asylum artist) was released

other Asylum artist) was released this week.

# 2 Ampis LP's

**L** Ampib Li J NEW YORK — Two albums—"Aris San" and "One Night In Sirocco"— recorded by Greek-Israeli entertainer Aris San, the permanent headliner here at Sirocco, this week, will be released simultaneously on the Ampis Records label next week (15). A variety of Greek, Israeli, Turk-ish, Spanish and Italian tunes, many of which were written and arranged by San, are featured on the two al-

by San, are featured on the two al-bums. Both albums were recorded live at the Sirocco supper club, where San entertains nightly except Monday.

## **Alexenburgs** Have 2nd Girl

NEW YORK — Ron Alexenburg and his wife, Rochelle, are the parents of a girl, Marnie, born here last week at Booth Memorial Hospital in Flushing, Queens. Alexenburg is vp of Epic and Columbia Custom. The couple have another child, also a girl.

book, and, through its Oak Publications division, numerous folk music books and instrumental instruction guides.



PAUSE THAT REFRESHES—Screen Gems-Columbia Music, Inc. executives met in Hollywood recently to review the events of the past year and plan their upcoming projects. During a pause in the discussions, they assembled for the camera. Left to right, Danny Davis, Roger Gordon, Marv Mattis, Ray Walter, Irwin Z. Robinson, Jack Rosner, Mac Davis (who recently signed with Screen Gems-Columbia Music), Frank Hackinson, Ira Jaffe, Irwin Schuster, Jack Leonard and Lester Sill.

# **Maximus Forms Production Co.**

NEW YORK - Frank Military and Jay Morgenstern, co-presidents, and Nan Pearlman, executive vice pres-ident of Music Maximus have announced the formation of a subsidiary company, Maximus Productions.

The new company has entered into production deals with record companies for the release of singles by three newly signed artists. The immediate release on Bell Records of a single by Bruce Roberts, will be produced for Maximus by Steve Metz, Norm Bergen and Dave Lipton. Bell is mount-

#### Welles Satire Due On UA

HOLLYWOOD - The Orson Welles LP "The Begatting of the President" is being re-released by United Artists Records. Originally issued in July, 1970, on the Mediarts label (subsequently absorbed by UA), the album offers a satirical account, in Biblical style, of the events leading up to and surrounding the Presidential election of 1968.

The UA organization will back the album with an all-out merchandising, advertising and promotional campaign exploiting its timeliness this year.

The LP is musically scored by Luchi DeJesus, with original material contributed by Myron Roberts, Lincoln Hayes and Sasha Gilien.

ing an all-out promotional campaign

to launch the artist. Also signed are Lainie Sorrell and Beverly Hill, a pop rhythm & blues duo. Their single session will include songs written for them by Steve Schwartz, Johnny Rivers/Lou Adler and Linda Parker. The single was produced by Steve Metz, Dave Lipton and arranged by Joe Renzetti and is scheduled by Hugo & Luigi of Avco for immediate release.

The third release is by Jason, whose first single, "Happy Birthday To You Girl" b/w "I've Been Down," has already been released by Flying Dutchman Records.

# Granny Label Formed

ATLANTA — McCabe & McCul-lough, Inc., Atlanta based radio and television producers have expanded their operations by introducing their newly formed Granny Records Label. Granny's first release was the Atlanta Dogwood Festival theme song entitled "Springtime In Atlanta," written by Tim McCabe.

Also in the works is a soundtrack album from the film "Facade," and singles from Wayne Lewis Mooneyhan, Angie Morrow, and The Lovin' Explosion.

The company will operate its label and affiliated publishing companies from Suite 1800, Peachtree Center Bldg., 230 Peachtree Street NW, Atlanta, Georgia, 30303.

# **"JESUS CHRIST** SUPERSTAR' FILM AUDITIONS

Will be held in Los Angeles for the forthcoming motion picture version, to be filmed in Israel starting in August for three months.

#### **AUDITION TIMES:**

Thursday, May 11 and Friday, May 12 Starting at 11 a.m. at Lindy Music Theatre Corner La Brea Avenue and Wilshire Blvd.

#### **CATEGORIES ARE:**

- 1. All bass singers for the role of Caiaphus (be prepared to sing Caiaphus' songs)
- 2. All white, black and Oriental dancers who can also sing, under age 25, male and female. Dancing more important than singing.
- 3. For the role of Herod, age 26 or under. Jolly, young and fat. Expansive, playboy personality like King Farouk.
- 4. All tenors, under 25, who can sing the songs and handle full range of Jesus or Judas from "Superstar" score.

All applicants should come prepared to sing songs from "Jesus Christ Superstar" score.

# MGM WELCOMES PETULACLARK WITH HER SINGLE OF

# "MY GUY"

K14392

WATCH for PETULA CLARK on the JOHNNY CARSON SHOW, MONDAY night, MAY 8th, Singing her new single "MY GUY."





©1972 MGM Record Corp.

# CashBoxTop100Albums

34 LOVE THEME FROM

1	FIRST TAKE ROBERTA FLACK (Atlantic SD-8230)	I
2	HARVEST	
3	NEIL YOUNG (Reprise MS 2032) (8-2032) (5-2032) AMERICA	3
J		2
4	PAUL SIMON (Columbia KC 30750) (CA 30750) (CT 30750)	4
5	FRAGILE YES (Atlantic SD 7211) (TP 7211) (CS 7211)	6
6	EAT A PEACH ALLMAN BROS. BAND (Capricorn 2 CP 0102) (8/5 0102)	5
7	NILSSON SCHMILSSON	7
8	(P8S 1734) (PK 1734) MALO	
9	LET'S STAY TOGETHER	9
10	AL GREEN (HI SHL 32070) 10 BABY I'M A WANT YOU BREAD (Elektra EKS 75015) (8 5014) (5-5014)	
11	GRAHAM NASH & DAVID CROSBY	
12	(Atlantic SD 7-220) (TP 7-220) (CS 7-220) 3( ALL I EVER NEED IS YOU SONNY & CHER (Kapp KS 3660) 10	
13	YOUNG, GIFTED AND BLACK ARETHA FRANKLIN (Atlantic SD 72213) 15	
14	(TP 7213) (CS 7213) GOT TO BE THERE MICHAEL JACKSON (Motown M 747L) 16	5
15	(M8 1747L) (M75 747L) SMOKIN HUMBLE PIE (A&M SP 4342) 17	,
16	(8T/CT 4342) THE CONCERT FOR BANGLA DESH VARIOUS ARTISTS (Apple STCX 3385) 11	
17	(CAX 31230) (ZXT 31230)	
18	GEORGE CARLIN (Little David LD 7214) 14	
19	DON MCLEAN (United Artists UAS 5535) 18 DONNY HATHAWAY LIVE	
20	(Atco SD 33-386) (TP/CS 33-386) 22 MUSIC CAROLE KING (Ode 77013) 12 (8T 7013) (CS 77013)	
21	THE PARTRIDGE FAMILY SHOPPING BAG	
22	(Bell 6072) (8/5 6072) 19 BEALTITUDE: RESPECT YOURSELF	
23	STAPLE SINGERS (Stax STS 3002) 25	
24	CAROLE KING (Ode 77009) 24	
25	DEEP PURPLE (WB BS 2607) (8 2607) (5 2607) 28 LIVE CREAM VOLUME II	
26	(Atco 7005) (TP/CS 7005) 23 ALL DAY MUSIC	
27	WAR (United Artists UAS 5546) 29 BLOOD SWEAT & TEARS GREATEST HITS	
28	(Columbia KC 31170) (CA/CT 31170) 21 THE GODFATHER ORIGINAL SOUNDTRACK (Paramount PAS 1003) 31	
29	(PA8/PAC 1003)	
30	MANASSAS	
31	STEPHEN STILLS (Atlantic SD 2-903-0996) 69 WHATCHA SEE IS WHATCHA GET	
32	BURGERS HOT TUNA (Grunt FTR 1004) 32	
33	(P8FT/PKFT 1004) STRAIGHT SHOOTER JAMES GANG (ABC ABCX 741) 26	6

34	"THE GODFATHER"	
25	ANDY WILLIAMS (Columbia KC 31303) (CA/CT 31303)	38
35	ROADWORK EDGAR WINTER'S White Trash (Epic KEG 31249)	37
36	MARK, DON & MEL 1969-71 GRAND FUNK RAILROAD (Capitol SABB 11042) (8XT/4XT 11042)	_
37	HISTORY OF ERIC CLAPTON (Atco 2-802) (TP-2-802) (CS 2-802)	46
38	AND THAT'S THE TRUTH LILY TOMLIN (Polydor PD 5023)	39
39	JOPLIN IN CONCERT JANIS JOPLIN (Columbia C 2X31160)	
40	CABARET ORIGINAL SOUNDTRACK (ABC ABCD 752) (085-1049) (OK 1049)	41
41	A LONELY MAN CHI-LITES (Brunswick 754179)	80
42	HOT ROCKS 1964-1971 ROLLING STONES (London 2 PS 606/7)	20
43	ROBERTA FLACK & DONNY HATHAWAY (Atlantic SD 7216) (TP 7216) (CS 7216)	95
44	CHEECH & CHONG (0de 77010) (8XT 77010) (CS 77010)	93 43
45	QUIET FIRE ROBERTA FLACK (Atlantic SD 1594)	43
46	JACKSON BROWNE	44
47	(Asylum SD 5051) (TP 5051) (CS 5051) HENDRIX IN THE WEST	50
48	JIMI HENDRIX (Reprise MS 2049) (8-2049) (5-2049) HELLBOUND TRAIN	27
49	SAVOY BROWN (London XPAS 71052) TEASER AND THE FIRE CAT	51
-	CAT STEVENS (A&M SP 4313) (8T 4313) (CS 4313)	42
50	SHAFT ORIGINAL SOUNDTRACK (Enterprise & MGM) (EN 2-5002) (ENC 2-5002)	73
51	CLOCKWORK ORANGE ORIGINAL SOUNDTRACK (Warner Bros. BS 2573) (8-2573) (5-2573)	55
52	1 GOTCHA JOE TEX (Dial DL602) (DC8-6002) (DCR4-6002)	76
53	THE STYLISTICS	
54	(Avco AV 33023)	35
55	JACKSON 5 GREATEST HITS (Motown M 741 L) (M8 1741) (M75 741)	36
56	PHASE III OSMONDS (MGM)	45
57	THE BEST OF CHARLEY PRIDE, VOL. II	
58	(RCA LSP 4682) (P8S/PK 1913) FIDDLER ON THE ROOF ORIGINAL SOUNDTRACK (United Artists UAS 10900) (IED12) (K 5012)	47
59	(U5013) (K 5013) JO JO GUNNE (Asylum SD 5053) (TP/CS 5053)	61
60	BLACK MOSES ISAAC HAYES (Enterprise ENS 2-5003)	64
61	(EN 25003) (EA 25003) MUSIC OF MY MIND	
62	STEVIE WONDER (Tamia 314) DON QUIXOTE GORDON LIGHTFOOT (Reprise MS 2056)	48
63	(8/5 2056)	
64	THE 5TH DIMENSION (Ball 6073) (8/5 6073) ENNEA	67
65	CHASE (Epic KE 31097) (ET 31097) (EA 31097) MADMAN ACROSS THE WATER	66
66	ÆLTON JOHN (Uni 93120)	52
	ALICE COOPER (Warner Bros. 2567) (8-2567) (5-2567)	54

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67	GODSPELL ORIGINAL CAST (Bell 1102)	70
68	(8/5 1102) CHERISH DAVID CASSIDY (Bell 6070)	53
69	(8-6070) (5-6070) STRAIGHT UP BADFINGER (Apple ST 3387)	60
70	BADFINGER (Apple ST 3387) (8XT 3387) (4XT 3387) HE TOUCHED ME ELVIS PRESLEY (RCA LSP 4690) (P8S 1923)	75
71	SPACE & FIRST TAKES	
72	LEE MICHAELS (A&M 4336) (87/CT 4336) HEADKEEPER	56
73	DAVE MASON (Blue Thumb BTS 34) D & B TOGETHER	58
74	DELANEY & BONNIE (Columbia KC 31377) (CA/CT 31377) BORDER LORD	78
75	KRIS KRISTOFFERSON (Monument KZ 31302) BOBBY SHERMAN'S GREATEST HITS VOL. I	59
76	(Metromedia KMD1048)	57
77	TEN YEARS AFTER (Deram XDES 18064) HISTORICAL FIGURES & ANCIENT HEADS	88 Г
78	CANNED HEAT (United Artists UAS 5557)	72
79	(Blue Thumb BTS 6001)	77
80	KINKS (Reprise RS 6454) (8-6454) (5-6454) THE LOW SPARK OF HIGH HEELED BOYS	83
81	TRAFFIC (Island SW 9306) (8T 9306) (4XT 9306) CARPENTERS	63
82	(A&M SP 3502) (8T 3502) (CS 3502) DROWNING IN THE SEA OF LOVE	62
83	JOE SIMON (Spring SPR 5702)	65
84	COMMANDER CODY (Paramount PAS 6017) BARE TREES	89
85	FLEETWOOD MAC (Reprise MS 2080) BOB DYLAN'S GREATEST HITS	112
	VOLUME II (Columbia KG 31120) (GA 31120) (GT 31120)	68
86	L. A. MIDNIGHT B. B. KING (ABC ABCX 743)	79
87	SITTIN' IN KENNY LOGGINS with JIM MESSINA (Columbia C 31044) (CT/CS 31044)	92
88	PICTURES AT AN EXHIBITION EMERSON, LAKE & PALMER (Cotillion ELP 66666) (TP 66666) (CS 66666)	81
89 NEW	POWERGLIDE V RIDERS OF THE PURPLE SAGE (Columbia KC 31284)	
90	SOLID ROCK TEMPTATIONS (Gordy 901)	82
91	(G8 1901) (G75 901)	02
92	LYNN ANDERSON (Columbia KC 31316) (CA/CT 31316) ELECTRIC WARRIOR	74
	T. REX (Reprise 6466) (8-6466) (5-6466)	84
93		148
94	THE NEW SANTANA (Columbia KC 30595) (CA 30595) (ST 30595)	90
95	HEADS & TALES HARRY CHAPIN (Elektra 75023) (8T 5023) (5-5023)	101
96	EV'RY DAY OF MY LIFE BOBBY VINTON (Epic KE 31286)	98
97	SAMMY DAVIS JR. NOW (MGM SE 4832)	
98	CHICAGO AT CARNEGIE HALL (Columbia C4X 40865) (GA 30863/4) (GT 30863/4)	87
99	<b>JOY</b> APOLLO 100 (Mega M 31-1010)	86
100	TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280)	94

(8T 4280) (CT 4280)



# CashBox TOP 100 Albums

101	IT'S JUST BEGUN JIMMY CASTOR BUNCH (RCA) (LSP4640)	118
100	(P8F 1888) THE FOUR SIDES OF MELANIE	110
102	(Buddah BDS 95005)	105
103	A THING CALLED LOVE	108
104	JOHNNY CASH (Columbia KC 31332) (CA/CT 31332) ROCKIN'	
104	THE GUESS WHO (RCA LSP 4602) (P8S/PK 1828)	85
105	BOBBY WHITLOCK	
100	(Dunhili 50121) (8/4 50121)	106
106	SOMETHING/ANYTHING? TODD RUNDGREN (Bearsville 2066)	109
107	(8/5 2066) MORNING GLORY	
	MARY TRAVERS (Warner Bros. BS 2609) (M8/M5 2609)	113
108	THE ROAD GOES EVER ON	
100	MOUNTAIN (Windfall 5502)	_
109	HEROES	
	JOHN KAY (Dunhil! DSX 50120) (8/5 50120)	12'1
110	SONNY & CHER LIVE (Kapp KS 3654)	110
111	GERALDINE	110
	FLIP WILSON (Little David 1001) (TS 1001) (CS1001)	135
112	INNER-MOUNTING FLAME MARHAVISHNU ORCHESTRA WITH JOHN MCLAUGHLIN	126
113	(Columbia KC 31067)	
115	SHIRLEY BASSEY (United Artists UAS 5565)	107
114	A JOURNEY FROM EDEN	1.1
	STEVE MILLER BAND (Capitol SMAS 11022) (8XT/4XT 11022)	111
115	STANDING OVATION GLADYS KNIGHT & THE PIPS (Sour) \$ 736 L)	114
-	(S8 1736) (S75 736)	
116	"THE KILLER" ROCKS ON JERRY LEE LEWIS (Mercury SRN 1-637)	137
	(MCR 4-1-637) (MC8-1-637)	

117	RARE EARTH IN CONCERT
118	Rare Earth R 534L) (R8 1354) (875 534) 91
-	ESTHER PHILLIPS (Kudu 05) 102
119	I WROTE A SIMPLE SONG BILLY PRESTON (A&M 3507) 144 (8T 3507) (CS 3507)
120	JUST ANOTHER BAND FROM L.A.
	MOTHERS (Reprise MS 2075) (8-2075) 125
121	DON'T TURN AROUND
122	BLACK IVORY (Today) 122 BRASS ON IVORY
122	HENRY MANCINI & DOC SEVERINSEN 136 (LSP 4629) (SP8F 1862) (PK 1862)
123	E. PLURIBUS FUNK
	GRAND FUNK RAILROAD (Capito! SW 853) 103
124	GOIN' FOR MYSELF DENNIS COFFEY (Sussex SXBS 7010) 117
125	THERE'S A RIOT GOIN' ON
125	SLY & FAMILY STONE (Epic KE 30986) 123
100	(ET 30986) (EA 30986)
126	JESUS CHRIST SUPERSTAR (Decca SXSA 7206) (6-6000) (73-6000) 93
127	"BRIAN'S SONG"
	MICHEL LEGRAND (Bell 6071) 96
128	
128	MICHEL LEGRAND (Bell 6071) (8/5 6071) FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 132
128 129	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) FIRST TASTE OF SIN
	MICHEL LEGRAND (Bell 6071) (8/5 6071) FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 132 (M8 2074) (M5 2074)
	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 132 (M8 2074) (M5 2074) WOYAYA OSIBISA (Decca 7-5327) 120
129	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 132 (M8 2074) (M5 2074) WOYAYA OSIBISA (Decca 7-5327) 120 (6-6327) (73 5327)
129	MICHEL LEGRAND (Bell 6071) 96 (8/5 6071) 96 FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 132 (M8 2074) (M5 2074) 132 WOYAYA OSIBISA (Decca 7-5327) 120 (6-6327) (73 5327) 120 DR. HOOK & THE MEDICINE SHOW (Columbia KC 30898) (CA 30898) (CT 30898) 141 GENESIS
129 130 131	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) 89 FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 432 (M8 2074) (M5 2074) 432 (BIBISA (Decca 7-5327) 120 (6-6327) (73 5327) 120 DR. HOOK & THE MEDICINE SHOW (Columbia KC 30898) (CA 30898) (CT 30898) 141 GENESIS SOUL CHILDREN (Stax STS 3003) 138
129 130	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) 89 COLD BLOOD (Reprise MS 2074) 432 (M8 2074) (M5 2074) 432 (M8 2074) (M5 2074) 132 OSIBISA (Decca 7-5327) 120 (6-6327) (73 5327) 120 CR. HOOK & THE MEDICINE SHOW (Columbia KC 30898) (CA 30898) (CT 30898) 141 GENESIS SOUL CHILDREN (Stax STS 3003) 138 MANDRILL IS (Polydor 5025) (8F 5025) (4F 5025) 147
129 130 131	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) 96 FIRST TASTE OF SIN COLD BLOOD (Reprise MS 2074) 432 (M8 2074) (M5 2074) 432 WOYAYA OSIBISA (Decca 7-5327) 120 (6-6327) (73 5327) 120 CR. HOOK & THE MEDICINE SHOW (Columbia KC 30898) (CA 30898) (CT 30898) 141 GENESIS SOUL CHILDREN (Stax STS 3003) 138 MANDRILL IS (Polydor 5025) (8F 5025) (4F 5025) 147 RATCHELL
129 130 131 132	MICHEL LEGRAND (Beli 6071) 96 (8/5 6071) 89 COLD BLOOD (Reprise MS 2074) 432 (M8 2074) (M5 2074) 432 (M8 2074) (M5 2074) 132 OSIBISA (Decca 7-5327) 120 (6-6327) (73 5327) 120 CR. HOOK & THE MEDICINE SHOW (Columbia KC 30898) (CA 30898) (CT 30898) 141 GENESIS SOUL CHILDREN (Stax STS 3003) 138 MANDRILL IS (Polydor 5025) (8F 5025) (4F 5025) 147

125	ANTICIPATION	
135	CARLY SIMON (Elektra EKS 75016) (8 5016) (5-5016)	97
136	COMMIN' THRU	
	QUICKSILVER MESSENGER SERVICE (Capitol SMAS 11002) (8XT 11002) (4XT 11002)	149
137	HARMONY	
	THREE DOG NIGHT (Dunhill DSX 50108) (8-50108) (4-50108)	99
138	JUNGLE FEVER	
	CHAKACHAS (Polydor PD 5504) (8F 5504) (CF 5504)	142
139	IT'S WHAT'S UP FRONT THAT	
	COUNTS (Westbound)	-
140	FEEDBACK	
	SPIRIT (Epic KE 31175)	100
141	BEDTIME STORY	
	TAMMY WYNETTE (Epic KE 31285) (ET/EA 31285)	131
142	DAVID CLAYTON THOMAS	
	(Columbia KC 31000) (CA 31000) (CT 31000)	145
143	BLACK MAGIC	
	MARTHA REEVES & VANDELLAS (Gordy G 958L) (G8 1958L) (G75 958L)	133
144	MEET THE BRADY BUNCH	
	(Paramount 6032)	150
145	TO YOU WITH LOVE	
146	DONNY OSMOND (MGM SE 4797) MOODY JR.	129
146	JR. WALKER (Soul 733)	
147	GATHER ME	
1-47	MELANIE (Neighborhood NRS 47001) (Dist: Famous)	127
148	RIO GRAND MUD	
140	ZZ TOP (London XPS 612)	-
149	A NOD IS AS GOOD AS A WINK	
	TO A BLIND HORSE	
	FACES (Warner Bdos. 2574)	<b>1</b> 16
150	MAGIC ORGAN	
	STREET FAIR (Ranwood) R8092	_



2	OH GIRL Chi-Lites (Brunswick 55471) I'LL TAKE YOU THERE	2	17	(LAST NIGHT) I DIDN'T GET TO SLEEP AT ALL 5th Dimension (Bell 195)	23	32	WALK IN THE NIGHT Jr. Walker & The All Stars (Soul 35095) 29 (Dist: Motown)	46	HOT THANG Eddie Senay (Sussex 230) (Dist: Buddah)	33
3	Staple Singers (Stax 425) WALKING IN THE RAIN	4	18	WOMAN'S GOTTA HAVE IT Bobby Womack (United Artists 50902)	24	33	AUTOMATICALLY SUNSHINE Supremes (Motown 1200) 34	47	PLEDGING MY LOVE Oscar Weathers (Top & Bottom 412)	55
-	WITH THE ONE I LOVE Love Unlimited (Uni 55319)	8	19	ROCKIN' ROBIN Michael Jackson (Motown 1/197)	15	34	PASS THE PEAS	48	HOT FUN IN THE SUMMERTIME	
4	DAY DREAMING Aretha Franklin (Atlantic 2866)	1	20	AIN'T THAT LOVING YOU	20		JB's (People 607) 46		David T. Walker (Ode 66025) (Dist: AM	) 51
5	ASK ME WHAT YOU WANT Millie Jackson (Spring 123)	6		Isaac Hayes & David Porter (Enterprise 9049) (Dist: Stax)	32	35	IF YOU LOVE ME LIKE YOU SAY YOU LOVE ME Betty Wright (Alston 4609) 37	49	FEEL GOOD Ike & Tina Turner (United Artists 50913	I) —
	(Dist: Polydor)	Ū	21	IF THIS IS WHAT YOU CALL LOVE			Betty Wright (Alston 4609) 37 (Dist: Atlantic)	50	SUPERWOMAN (WHERE WER	E
	LITTLE BITTY PRETTY ONE Jackson 5 (Motown 1199)	10	22	Persuaders (Win or Lose 222) TROGLODYTE (CAVE MAN)	19	36	I HAD IT ALL THE TIME Tyrone Davis (Dakar 4501) 31		YOU WHEN I NEEDED YOU) Stevie Wonder (Tamla 54216) (Dist: Motown)	
	THERE IT IS James Brown (Polydor 14125)	14	-	Jimmy Castor Bunch (RCA 48-1029)	41		(Dist: Brunswick)	51	EENY MEENY MINY MO	
8	LOOK WHAT YOU'VE DONE		23	I'VE BEEN LONELY FOR SO LONG	~	37	YOU & I Tony & Carol (Roulette 7123) 35	50	8th Day (Invictus 9117) (Dist: Capitol)	49
	FOR ME Al Green (Hi 2211) (Dist: London)	3	24	Fredrick Knight (Stax 0117)	26	38	DO YOUR THING	52	EXPLAIN TO HER MAMA Temprees (We Produce 1007) (Dist: Stax	) 56
9	THE FIRST TIME EVER			NEED ME (PART 1) Independents (Wand 11245)	28		Isaac Hayes (Enterprise 9042) 17 (Dist: Stax)	53	MY HONEY & ME Emotions (Volt 4077)	38
	I SAW YOUR FACE Roberta Flack (Atlantic 2864)	5	25	(Dist: Scepter)		39	VICTIM OF A FOOLISH HEART Bettye Swann (Atlantic 2869) 48	54	STOP THIS MERRY-GO-ROUN	
10	HEARSAY Soul Children (Stax 01:19)	7		100 Proof (Hot Wax 7202)	18	40	YOU SAID A BAD WORD		Bill Brandon (Moonsong 9001) (Dist: Mercury)	53
11	IN THE RAIN		26	Joe Tex (Dial 1010) (Dist: Mercury)	20		Joe Tex (Dial 1012) (Dist: Mercury) —	55	I WANNA BE YOUR BABY Three Degrees (Roulette 7125)	
10	Dramatics (Volt 4075)	9	27	YOU & I Black Ivory (Today 508)	27	41	GOTTA BE FUNKY Monk Higgins & Alex Brown (U.A. 50897) 52	56	WHAT'S THE MATTER BABY	
12	POOL OF BAD LUCK Joe Simon (Spring 124) (Dist: Polydor)	11	28	LEAN ON ME	39	42	PUT IT WHERE YOU WANT IT		L. J. Reynolds & The Chocolate Syrup (Wayton 1556) (Dist: Atco)	57
13	SMILIN' Sly & Family Stone (Epic 10850)	16		Bill Withers (Sussex 235) (Dist: Buddah)	33		Crusaders (Blue Thumb 208) 44 (Dist: Paramount)	57	I FOUND A LOVE Etta James (Chess 2125)	58
14	OUTA SPACE		29	I GOT SOME HELP I DON'T NEED		43	HOME IS WHERE THE HATRED IS	58	JODY, COME BACK AND	
15	Billy Preston (A&M 1320) HELP ME MAKE IT	21	20	B. B. King (ABC 11321)	30		Esther Phillips (Kudu 904) 40		GET YOUR SHOES Bobby Newsome (Spring 125)	59
10	THROUGH THE NIGHT Gladys Knight & The Pips (Soul 35094)	12	30	LOVE'S STREET AND FOOL'S ROAD Solomon Burke (MGM 14353)	22	44	I ONLY HAVE EYES FOR YOU Jerry Butler (Mercury 73290) —	59	I CAN'T QUIT YOUR LOVE Four Tops (Motown 1198)	60
16	BETCHA BY GOLLY, WOW Stylistics (Avco 4591)	13	31	LAY AWAY Isley Bros. (T-Neck 934) (Dist: Buddah)	25	45	GIVING UP Donny Hathaway (Atco 6884) 54	60	BED & BOARD Barbara Mason (Buddah 296)	

canradiohistory cor

# **R&B** Additions **To Radio Playlists**

A broad view of the titles many of radio's key R&B stations added to their "Playlists" last week

WJMO—CLEVELAND You're The Man—Marvin Gaye—Tamla It Ain't Gonna Work—Joe Tex—Dial There It Is—James Brown—Polydor Candy Man—Sammy Davis Jr.—MGM Lean On Me—Bill Withers—Sussex I Can't Quit Your Love—4 Tops—Motown Feel The Need—Damon Shawn—Westbound I Found A Love—Etta James—Westbound

#### WCHB-

NCHB—DETROIT Toglodyte—Jimmy Castor Bunch—RCA t's The Same Old Love—Courtship—Tamla Wanna Be There—Michael Jackson—Mo-

Got Pleasure—Ohio Players—Westbound If Loving Is Wrong—Luther Ingraham—Koko I Just Got To Be Loving You—Houston Out-Iaws—Westbound You Said A Bad Word—Joe Tex—Dial

# **Dino Martin To Reprise**

NEW YORK — Dino Martin has signed an exclusive recording con-tract with Reprise Records, an-nounced Mo Ostin, president of War-ner Bros./Reprise Records. The son of Reprise Recording artist Dean Mar-tin, Dino was a member of Dino, Desi and Billy, a Reprise trio that had a string of hit singles, including "Not The Lovin' Kind" and "I'm A Fool." Though immediate recording plans for Dino Martin have not yet been made final, his first single will be pro-duced by Van Dyke Parks.

# Warner LP For 'Malcolm' Film

NEW YORK - Warner Bros. Records is set to issue a soundtrack album from the soon-to-be-released Warner Bros. film, "Malcolm X." The album and film depict the life of Malcolm X, black American political and cultural leader. Combining dialogue and music the album features James Earl Jones, Billie Holiday, Last Poets, Duke Ellington and Ossie Davis. Following the film's story line, the album is divided into eleven segments

WVON—CHICAGO Country Girl Returns—Lucille Span I Got Some—B. B. King—ABC Troglodyte—Jimmy Castor Bunch—RCA Chain Gang—R. B. Freeman—Avco I Just Want To Wet My Feet—Whispers— Westbound

KGFJ—LOS ANGELES Explain It To Her Mama—Temprees—Stax You Got The Love—Sonny Green—U.A. My Home—Johnny Acce—Turbo I Wanna Be—Michael Jackson—Motown

WWRL—NEW YORK You Said A Bad Word—Joe Tex—Dial Funk Factory—Wilson Pickett—Atlantic Why Do Fools—Ponderosa Twins—Stang Superwoman—Stevie Wonder—Tamla Breezin'—Sammy Gordon You're The Man—Marvin Gaye—Tamla

# Magid Pacts Myrna Summers

NEW YORK — Lee Magid Produc-tions announces the signing of Myrna Summers to a personal management contract and at the same time has had her signed to a personal appearance contract with the Las Vegas Hilton Hotel where she will make her west coast debut on Aug. 9. Elvis Presley will be headlining the hotel at the same time.

Miss Summers has a 15 voice choir and works out of the Washington-Baltimore area. Her third album, enti-tled "Now", was recently released by Atlantic-Cotillion Records. Magid is in the process of lining up her first nationwide concert tour of colleges and churches which will commence in September.

## **Garrie Thompson** Dies In Calif.

ALBANY, CAL. — Garrie Thompson, former personal manager for Joe Si-mon, passed away on April 23 in Ber-keley, Cal. Thompson had been suffer-in from amyotrophic lateral sclero-sis, also known as Lou Gehrig's Disease

Thompson was 66, and spent over 25 years in the music business. He is survived by his widow, Clara, two sons and seven grandchildren.



NOTHING BUT THE TRUTH—Shown above are some of the scenes which occurred when Grammy Award-winning Polydor artist Lily Tomlin appeared at Korvette's department store in New York and Jordan Marsh in Boston to autograph copies of her new Polydor album "And That's The Truth." Ms. Tomlin, who recently won a Grammy for her first Polydor album "This Is A Recording," is currently on a concert tour in support of her latest album and will be making similar in-store appearances in various cities. Shown here during her Korvette and Marsh appearances are Lily Tomlin signing a young man's album while UDC regional sales manager Dave Skol-nick and Korvette store manager Jerry Lasher look on.

HOLLYWOOD — Ed Silvers, pres-ident of Warner Brothers Music Pub-

ident of Warner Brothers Music Pub-lishing announced acquisition of sheet music and folio publication rights for Bill Withers, Dennis Coffey, Richie Havens, Fanny and Harry Chapin. Agreements involve all present mate-rial by these writers. Plans are being made for folio re-lease of "Evolution" and "Goin' For Myself," by Coffey on Sussex. Also Withers' "Just As I Am" album, which contains his Grammy-winning single "Ain't No Sunshine," followed by his new album "Still Bill," on Sus-sex.

# **Clean New Releases**

HOLLYWOOD - Earl McGrath, president of Clean Records, a custom label distributed by Atlantic, has anlabel distributed by Atlantic, has an-nounced his company's production plans for the future. They include immediate release of a single called "I'm Drifting (Thinking of Emo-tions)" b/w "Ooh-La-La" by Shadow, a young rock quintet from Detroit. The single was produced in New York by Robert Stigwood and McGrath, and Shadow is currently at work on an album.

and Shadow is currently at work of an album. Delbert McClinton and Glenn Clark, who record as Delbert & Glenn, have begun their album, being produced by Daniel Joseph Moore and T-Bone Burnett at Paramount Studios In Los Angeles. Whole Oats, the Philadelphia duo

of Darryl Hall and John Oats, are currently recording their debut LP at Atlantic Studios in New York, with Arif Mardin producing.

Country, whose album of the same name was Clean's initial release last year, has a second album in progress. Tom Snow, an original member of the group. has departed to work on a solo album also for Clean.

# **Kellaway Sings** On New A&M LP

NEW YORK - Roger Kellaway will make his singing debut on A&M Rec-ords, with an original called "Lay Karma Lay." Cut is from the artist's second album, The Center Of The Cir-cled due for imminent release.

The album was arranged and con-ducted by Kellaway and produced by Stephan Goldman. All material is original with excep-

tion of the title tune penned by Melanie Safka. which was

## Spark Michell Again On Col Club List

NEW YORK — Spark Records' LP, "Keith Michell Songs Of My Time Henry VIII Songs Of His Time," has appeared for the third consecutive month on the Columbia Record Club lists. Israel Diamond, Spark manager of administration, envisions an addi-tional boost in sales for the album when Michell's feature film, "The Six Wives Of Henry VIII," is released during the summer.

# 'Ball Game' Specialty **Re-Issue**

HOLLYWOOD — Specialty Records has re-released the Gospel perform-ance by Sister Wynona Carr, "The Ball Game".

Ball Game". This unusual song, which depicts Christ, Job, Satan and other Biblical figures as players in a great ball game of life, death and salvation. is featured along with many other Gos-pel classics by Sam Cooke, Dorothy Love Coates and other artists on Spe-cialty's album, "Greatest Gospel Gems, Volume 1."



TIM'S RETURN Α major cording deal has been negotiated be-tween Scepter Records and Tiny Tim with a promise from the label to get behind Tiny's first single with a mabehind Tiny's first single with a ma-jor promotion campaign. The deal was negotiated between Steve Metz (second left) of Victrix Productions, Inc. and Mickey Eichner, (left) with Sam Goff. (second right) executive vice president of Scepter. Tiny's first single, "Am I Just An-other Pretty Face", was written by Irwin Levine and L. Russell Brown. The record was produced by Norman

Irwin Levine and L. Russell Brown. The record was produced by Norman Bergen and Mickey Eichner in associ-ation with Steve Metz and David Lip-ton of Victrix. An album is being planned as a follow-up to the single. The label plans to set up a promo-tional tour for Tiny Tim in conjunc-tion with the release of the single. Upon making the announcement of the label signing, Metz and Eichner also announce that a television show is in the works starring Tiny Tim, which the two will produce and pack-age.

age.

# New Product For Infinity

NEW YORK — Frijid Pink, in its new affiliation with the MGM label, have an album "Earth Omen" and a single ready for immediate release. Both were produced by Vinny Testa and Pink Unlimited. Infinity is planning a major promotional campaign involving radio and trade ads will announce the group's new product.

Infinity also has a single, "Bicycle Ride" by artist Don Marley scheduled for release by Metromedia Records. The disc was produced by Don Casale and Vinny Testa.

## Harvey Averne Joins Chakachas

The Chakachas report that Harvey Averne, formerly of the Barrio Band, has joined the group. The group just closed the Apollo theatre and is currently appearing at the Cheetah in New York. The Latin-oriented group and their hit single, "Fever," are number (45) on this week's national pop charts. Other members of the Chakachas are: Steve Monge, Brenda St. Jude, Edwin Rivera, Eddie Perez, Frankie Malabe, Cookie Mattero and Georgie

#### WANTED

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# cashbox/album reviews

#### THICK AS A BRICK-Jethro Tull-Reprise-MS2072 The long awaited Jethro Tull album has final-

The long awaited Jethro Tull album has final-ly arrived. Unlike the group's previous efforts, this time around, Ian Anderson has written an epic poem if you will—so in actuality, 'Thick As A Brick' contains but a single song. Basi-cally, the LP demonstrates the band's versa-tility as musicians capable of changing moods and timings in a moments notice. Needless to say, this effort will follow 'Aqualung' into the gold vaults.

FLOY JOY—The Supremes—Motown M7511 How many summers has it been since the Supremes asked the musical question: "Where Did Our Love Go?" and began a career span-gled with hit record after hit record? For the record, it's been eight summers. And also for the record, "Floy Joy" is one of their finest albums to date. Their association with "Smokey" Robinson is bearing more than just hit single fruit. Listen to "Your Wonderful Sweet Sweet Love," "Precious Precious Little Things," and "Now The Bitter Now The Sweet." But since we mentioned hit singles, "Floy Joy" and their current click, "Automatically Sun-shine" are here too.

#### REMEMBERING YOU-Carroll O'Connor-A&M SP4340

With nostalgia running rampant in the land and "All In The Family" riding roughshod over the competition in the tv ratings, the time is certainly right for Carroll O'Connor, alias Archie Bunker, to take us on a musical tour of the good old days. A fine actor, O'Connor is appropriately mellow as he reminisces about the thirties, etc. and his singing is quite appealing too. "I'll Never Be The Same", "Sweet And Lovely," "So Rare" and "About A Quarter To Nine" are among the selections. Album could break out to become a substantial hit.

#### PAMELA POLLAND—Columbia KC 31116

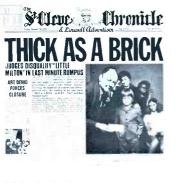
Those who read album jackets carefully and who recall quality records will connect Pamela Polland's name to the group Gentle Soul which flourished briefly a few seasons ago. Pamela's on her own now and that is indeed good news. Her solo album is a trove of twenty-four karat gems and each of them sparkles in her hands. Let the imagery of a song like "In My Imagi-nation" or "When I Got Home" run along the insides of your brain. Then hear Pamela rip into "The Rescuer" and get up and dance. Eight more of her compositions round out this smashing LP. Welcome an exciting new talent in the person of Pamela Polland.

# CALIFORNIA WINE-Bobby Goldsboro-United

CALIFORNIA WINE—Bobby Goldsboro—United Artists UAS-5578 Anyone who has ever sampled California wine knows the refreshing qualities it pos-sesses. And anyone who listens to Bobby Golds-boro's "California Wine" should be similarly invigorated. The accent here is on low key ar-rangements, some top notch songs from some of today's brightest young composers—Jack Buck Wilkin and Tom Ghent are two—and Goldsboro's own professional touch. Check out "Why Don't We Go Somewhere And Love" and "The Nights Of Your Life."

# MY LIFE WITH MARTIN LUTHER KING, JR.— Coretta Scott King—Caedmon TC9300 In this three record boxed package Mrs. King

recalls her life with the great black leader. The excerpts are from the book of the same name and they trace the life of both parties dating back to their courtship and marriage and cov ering all of the dramatic moments in Dr. King's career. Mrs. King's quiet dignity is apparent from beginning to end and her total recall con-cerning places and people gives the album added historical significance. A good deal of people will want to have this moving remembrance for their record library.



**Pop Picks** 



#### CARROLL O'CONNOR RIALMBERINC YOU



MY LIFE WITH MARTIN LUTHER KIEF, JR.



Mantorani

#### **Newcomer Picks**









TOM FOGERTY—Fantasy 9407 The old Creedence Clearwater Revival sound seems to have moved more directly into Tom's corner than it has into that of the group from which he stems. Defiantly in "The Me Song," he gives us the reason for his split with brother John for a solo flight. Lyrically, the package explores many directions: life on other orbs ("Wondering,"), a letter from the Holy Mother marked "do not open until 1960" and then never commented on further ("Lady Of Fati-ma") and a single hit-oriented version of Biblical philosophy, "Cast The First Stone." Bound to attract both the curiosity seeker and the hard-core music fan. the hard-core music fan.

#### ANNUNZIO PAOLO MANTOVANI-London XPS

For twenty-five years we have known him on a last name basis. Now Annunzio Paolo cele-brates his silver anniversary in show business brates his silver anniversary in show business with a special album accompanied by a souve-nir booklet. No string is left untuned as Monty and his orchestra serve up a host of movie tavorites including "Snow Frolic" from "Love Story," "This Way Mary" from "Mary, Queen Of Scots" and "The Onedin Line Theme." Also on the bill of fare is a lovely medley of hits from "Fiddler." Should be a must for the many fans Mantovani has made over the years.

#### GOOD TIMES A'COMIN'—Hookfoot— -A&M SP 4338

**4338** The day when Hookfoot was referred to as Elton John's back-up band has given way to the day when they are recognized as a potent group capable or generating plenty of their own steam. The first Hookfoot album signaled the talent they possessed but "Good Times A'Comin' fulfills the promise in a most extra-ordinary way. Hookfoot is now a really cook-ing quartet. Whether it's a funky instrumental featurinng 'lan Duck on harp, ("Slick's Blues For Jumbo") or a throbbing, lyrically poignant piece like "Is Anyone There," Hookfoot leans right into it and doesn't let go. Look for this LP to establish Hookfoot as an important chart group. group.

JIMMIE & VELLA—Atlantic SD 8301 Trying to describe the music of Jimmie & Vella is no simple task. They are able to create a mood of gentle acoustic splendor, and fully capable of turning that mood inside out to generate some fine rocking. "Chica Boom," the single from this debut album will be run-ning through a lot of peoples minds before too many weeks are out, but it is only one of the musical treasures to be found on this LP. "Rain" and "Old Men" evoke multi-colored images which remain fixed long after they are heard. "To The Master Of Every King" and "Do You Really Know How I Feel" are two more beauties. Make no mistake about Jimmie & Vella—they are going to be around some kind of long time.

# 6 PLUS 6-Bert Kaempfert-Decca DL 7-5322 The concept of this album is a simple but effective one. Kaempfert and his orchestra do up tasteful versions of six recent Top 40 hits, among them "Stoney End" and "All I Ever Need is You," then turn to some original trib-utes to the likes of Dean Martin, Petula Clark, Tony Bennett, Judy Garland, Louis Armstrong and Tom Jones. We liked "Petula's Song" with its lush arrangement and "Tom's Tune" too. A clever idea executed with the customary Kaempfert style and precision.

#### MILTON CHESLEY CARROLL-RCA LSP-4667 Newcomer from Waxshatchee, Texas (what?) has put together a very impressive debut set. The record is about evenly divided between original tunes and some of the better country rock and blues items of the past decade or two. In the former category is something called "A Thousand Shades Of Grey" while the latter field is well represented via standout versions of Willie Dixon's "Seventh Son" and the John/ Taupin beauty "County Comfort." Any place you put the needle down on this LP, there is something bright and full of life.

#### Cash Box - May 13, 1972

# lape news report

# Audio Mag Acquires **RCA's Indianapolis** Mag Tape Facility

INDIANAPOLIS — Audio Magnetics Corp. has acquired the assets of RCA's magnetic tape facility in Indi anapolis. The 126,500 square foot plant is distinctive in several areas; it has capability in industrial avdio products; cartridge and open reel manufacturing; video tape for use in consumer and industrial markets; and a class 1000 "clean room" essential in manufacturing video tape.

a class 1000 "clean room" essential in manufacturing video tape. Audio Magnetics will now be pro-ducing audio tape in seven manufac-turing facilities: Gardena, Irvine and Compton, all in California; Indi-anapolis, Mexico, Canada and Portu-gal. The company has its European headquarters in Switzerland. "The acquisition of the RCA plant enables the company to focus on more long-term marketing and manu-facturing goals in all segments of the

more long-term marketing and manu-facturing goals in all segments of the tape industry and provides Audio with a strong base for moving for-ward in more sophisticated areas," said Irving B. Katz, president. "The future growth of the firm will take place in several principal areas: audio cassette, cartridge and open reel magnetic and video tape to the consumer, education, industrial/insti-tutional and government markets; tape related plastic parts; and con-sumer products," Katz said. The emphasis will be in video tape at the company's new Indianapolis fa-cility.

cility. "Video tape, with its limitless po-tential, is where the revolution in con-sumer electronics is now occurring," Katz believes. "When video tape becomes a household word, and there is still much to do in its technological development.

## **New SONY Package**

SUN VALLEY — Superscope, has unveiled a totally new look in pack-aging for SONY's complete line of cassette tapes. The new SONY cassette tapes are packaged in see through plastic house

The new SONY cassette tapes are packaged in see-through plastic boxes which provide protection as well as convenient storage compartments for the cassettes after recording as well as before use. In the dealer's show-room the plastic boxes also serve as individual cassette display cases. Each of SONY's three lines of cas-sette tapes has a different color-coded label to facilitate identification. These brightly colored labels distinguish the Chromium Dioxide, Low Noise, and UHF-series cassettes, as well as spe-cial color designation for 30 minute, 60 minute, 90 minute and 120 minute cassettes. cassettes. There is space on the label's reverse

side to list the cassette's subject mat-ter. This index can be displayed through the clear plastic cassette box to simplify locating any particular se-lection.

## **Certron Awarded** Lib/Cong Contract

ANAHEIM — The Certron Corp., has been awarded the complete 1972-73 tape mastering-duplicating-packaging contract of the Library of Congress Division for the Blind and Physically Handicapped.

The full contract, valued at some \$100,000, involves the creation of 90-minute cassette tape "voice books" that are eventually made available through Braille lending libraries, according to Edwin R. Gamson, Certron president.

This year's program will call for approximately 125,000 tape units, he said. Certron held two-thirds of the divisions contract during the 1971-72 period, when it was responsible for about 66,000 units.

# **ITA Setting Cassette** "Seal of Approval"

NEW YORK — The International Tape Association is in the process of finalizing its cassette evaluation pro-gram in a giant step toward estab-lishing the ITA Seal of Approval for cassettes.

Eugene M. Barker, director of quality control for Audio Magnetics and chairman of the ITA plastics committee, conducted a combined meeting of the association's plastics, raw tape and duplicator committees at the Am-pex Music Division in Elk Grove, Ill.

The meeting of the companies who participated in the study on quality and performance of C-60 cassettes, conducted for ITA by Ampex, was held to review the proposed cassette specification for consumer applica-tion. Companies whose product was tested included Agfa-Gevaert, Ampex, Audio Devices, Audio Magnetics, BASF, Irish Magnetic Tape, Maxell, Memorex, 3 M Company, TDK and Wabash Tape. The report of the test-ing was made by Kevyan Mokhtarian, supervisor of product engineering for Ampex and Allan E. Heath, project engineer for Ampex. Minutes of the meeting together The meeting of the companies who

Minutes of the meeting together with the review of test methods and changes agreed upon at the meeting are now being distributed to ITA raw tape manufacturers, blank cassette manufacturers, duplicators and mem-bers of the plastics committee who produce components for cassettes.

# Two 8-Trk Tune-Up **Double Headers In Double Ended Cases**



NEW YORK Two unusual prodboth double headers, have been mar-keted by Robins Industries as their newest in a broad line of consumer-electronics accessories. One combines a tape-drive capstan cleaner and a "beeper" head cleaner end-to-end in a unique flip-flop cartridge case; the other provides a non-abrasive drive cleaner and a head cleaner in similar siamese-twin fashion. The new double-header cartridges

fit eight-track players from either end.

One tuneup unit, THC-14, lists at \$3.85. At one end it has a cleaning tape with recorded beeps to signal the tape with recorded beeps to signal the number of times the player head has been contacted. (It should be run for three "beeps" after 40 hours of equip-ment use.) Back-to-back is the cap-stan tape (for a 10-second application after 40 hours), which cleans and pol-ishes the capstan drive to help elimi-nate "wow" and "flutter" and prevent tape pull out and breakage. The second double ended cartridge

The second double-ended cartridge, THC-15, lists at \$5, including a sup-ply of special head-cleaning solution designed to work with the non-abrasive polyester cleaning fabric in the cartridge. One end is for cleaning the player head after 15 hours usage.

Robins, which for years has been located in College Point, N. Y., is scheduled to relocate to Commack, L.I., N. Y. in June, 1972.

# cashbox/album reviews

#### **Pop Best Bets**

# GREAT SONGS OF THE 30's—Greta Keller-Stanyan 10042

Greta Keller and the songs of the 1930's make a marvelous combination, particularly make a marvelous combination, particularly since many of these selections have been un-available for years. Tunes like "The New Step" and Rodgers & Hart's "10¢ A Dance" were recorded in Berlin at the very beginning of the 30's. Other unforgetable works include "Remember Me?" "Goodbye To Summer" and "I'm Gonna Lock My Heart." The sound throughout the album is remarkably good. A lovely bouquet of songs from one of the great singing artists of the century. singing artists of the century.

#### NAZARETH-Warner Bros. 2615

NAZARETH—Warner Bros. 2615 Certainly there has been abundant attention directed toward English rock groups, and Paul McCartney has been making Blarney-rock with "Give Ireland Back To The Irish." Now the Scots are entering the picture with Nazareth, a three-piece hard rock group with occasional soft edges. Their brand of hard rock isn't in-novative, but more than holds its own in the Mountain-Zeppelin bag on record. The quartet recently toured America with Deep Purple, and although the tour was shortened, Nazareth anchored in American soil and should be back soon. Listen to "Country Girl" and "King Is Dead" while you're waiting.

#### FLAMINGOS TODAY—The Flamingos—Ronze 1002

Their biggest hit, "I Only Have Eyes For You," is currently enjoying new popularity via the Jerry Butler version. What more opportune time then for these master balladeers to make a fresh new stand for musical acceptance on a large scale? For the oldie freaks, there is a a large scale? For the oldie freaks, there is a new version of their legendary "Golden Tear-drops." At the opposite end of the continuum, a lyrically strong integration and pro-busing song, "Why Can't Susie Go To School With Lucy." Probably more successfully than most, this seven-man group has managed to retain their old sound while seeing groups like The Stylistics and The Chi-Lites looming the scheme of things. Take a lunch today.

THE REGGAES WITH M/ ? Sparerib 11-1111 If you haven't heard the Area the way here the the Aces, then you hav Whether you're into Simon's Americanized And Child Reunion" of Reggae music an Steady. Only startin can market, this r Jamaica should hi Reggaes with Marc unine feel, and alt ly aware of how ers, they exert should set man Jones" and "C

TCHAIKOVSKY-—Columbia MG $3^{11}$ 

Once again a r ofre. applied to an album

165 temtwo record set finds Leonard

the New York Philharmonic performing "1812 Overture," "Capriccio Italien" and selections from the "Nutcracker Suite." Ormandy and the Philadelphia Orchestra are heard on "Waltz" from "Swan Lake," (Act 1) "Andante Cantabile" from "Symphony No. 5 In E Minor" and others.

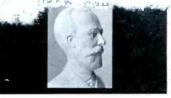
#### JOY-THE GREAT COMPOSERS HITS FOR THE '70'S-Columbia M 31349

Though the title of this collection is semihumorous, the music featured is seriously rendered pieces by Bach, Purcell, Rossini, Satie, Mussorgsky, and Mozart. The Philadelphia Orchestra, under the direction of Eugene Ormandy, the Cleveland Orchestra led by George Szell and the Royal Philharmonic Orchestra under the baton of Philippe Entremont are among the ensembles featured.











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#### **Country Music Report**

# 'Nashville At The Garden'; **C&W Revisits The Big Apple**

NASHVILLE — "Nashville at the Garden," previously held in 1971 as a music concert in Madison Square Garden will return to New York on June 3 as a combination concert-net-work television special.

Garden will return to New York on June 3 as a combination concert-net-work television special. The announcement was made in Nashville by Mrs. Jane Dowden, president of Show Biz, Inc., producer of the country music extravaganza. Mrs. Dowden pointed out that this will be the biggest country music presentation in New York history and will star Lynn Anderson, Sonny James, Jim Ed Brown, Jack Greene, Jeannie Seely, Conway Twitty, and Loretta Lynn. All three hours of the concert will be shot in the Garden Arena where 16,000 big city country music fans saw the show last year. The entire three hours of the show will be taped for television with Red Dunlap, executive vice president, act-ing as executive producer for Show Biz. A joint venture between Madison Square Garden and the Nashville-based production firm, the program will be shot for television by a net-work TV crew. Negotiations are now under way with Sullivan Productions, the company which for many years produced the Ed Sullivan Show for CBS and more recently has been in-volved in such quality specials as the Grammy Awards. The Grammy cere-monies also were shot in Madison Square Garden. Interestingly the Sullivan-Show Biz tie-up developed during last year's "Nashville at the Garden" when both Bob Precht, who heads Sullivan Productions, and Ed Sullivan showed a view the live country mu country m

**NE DIG ADDIE** Mrs. Dowden pointed out that the show would be edited into an hour special using highlights from the three hour show. "The chemistry cre-ated by the audience reaction between entertainers and the Garden audience is an inherent part of this special," the Show Biz president said. "We will capture it all on film and tape." Dunlap said that the audience re-action, along with the very favorable reviews from the New York Times, Variety, Cash Box, Billboard, Record World, and Music City News served as the trigger to make this year's program a television happening. "This will be high budget production," he said, "and will be aired in prime time either on one of the established net-works or with a Show Biz network of stations. Our aim is to spotlight it in a position where it has a chance for maximum ratings, particularly in major cities. In so doing we believe we can call the attention of the New York decision makers to the power of the Nashville Sound to pull really big audiences in every state. Last year we proved a point with the New York concert. This year we want to further underscore the fact that country music is one of the hottest items in big cities as well as in the C and D counties."

C and D counties." In Nashville for a pre-production meeting with Show Biz, Mike Marks of Madison Square Garden called last year's presentation "one of the most exciting nights in the history of the Garden." Marks said that "This year's cast is even stronger and we are ex-pecting an even bigger crowd to isom the Garden."

#### **Spreads** nadians est Deal

-Chet Atkins' company, Musicians And -Chet Atkins' company, rican Musicians And '(E, Inc.) is celebrating rsary this month with lent of expansion into markets. Quest Music has signed as exclu-'d dealer for the aching beginning adian provinces. president. Bob president, Bob uncement. kins as chairfounded in 1971 and has

ently has school ons in 50 states. Ilations in school

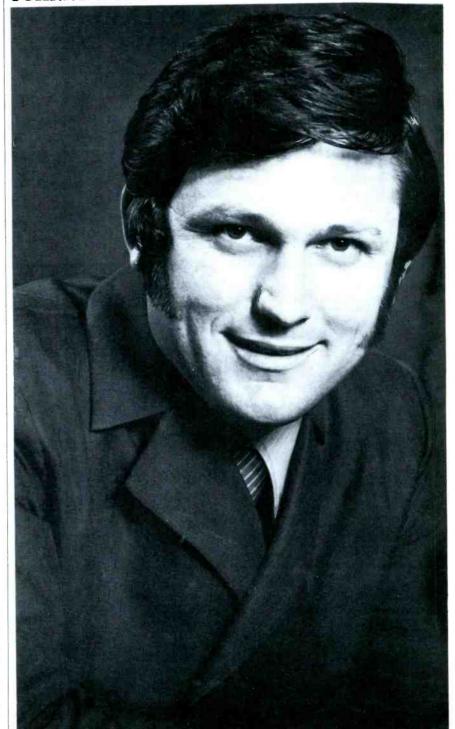
in-store studio locations, unat can teach as many as thirty stu-

dents at one time. The FAME system utilizes head-phones for students who plug their guitars and headsets into floor stations and listen only to themselves and tape instructions as they follow illustra-tions on a color filmstrip on the screen in front of them. The FAME master unit contains a tape deck, amplifier-control panel and an automated film-

said teaching students on a mass basis all reverts back to Chet Atkins dream of trying to help as many students as possible learn how to play guitar.

#### combined catalogs.

These catalogs have been added to These catalogs have been added to the publishing outlets owned by Young and Deaton, the Court of Kings (BMI), Blackboard Music (BMI) and Faron Young Music (ASCAP). Black-board Music is the co-publisher of the current Skeeter Davis single, "Sad Situation". Country Artist of the Week: JOHNNY DUNCAN



TALL, DARK TEXAN—Black-haired John Richard Duncan, 6'-4" was born on a farm near Dublin, Texas into a family that loved music. By the time he was twelve the guitar had become a magic thing to him—and his world. At first he wanted just to be a guitarist—"Chet Atkins, Les Paul, and Merle Travis were my idols then," but in his mid-teens he decided to sing also. In Clovis, New Mexico, he worked for another great musical influence on his life, Norman Petty, from 1960 until 1963 and "more or less tried for the so-called pop music field." But country music beaconed and Nashville became home where he worked as a disc jockey and on club and TV shows. All along he wrote songs and one of his biggest thrills came when Chet Atkins recorded one, "Summer Sunday," instrumentally. Johnny's most commercially successful song so far has been "Hard Luck Joe", written by Bobby Goldsboro. Other successes included "Baby Me, Baby," "When She Touches Me," and "Window Number Five." Johnny's current Columbia hit, "Fools," was produced by independent producer Bob Montgomery, with management and bookings by Jack D. Johnson Talent.

# Reeves On British TV

NASHVILLE — United Artists Rec-ords' country and western singer, Del Reeves, will now be a regular visitor to the British Isles as a result of a recent debut personal appearance at Wembley Stadium in London. Plans have been set for an extensive

tour of Great Britain and four tele-vision specials. These are now tenta-tively slated for the fall of 1972. Reeves is currently touring the east-ern United States.

#### **Elvitrue Moves**

WILMINGTON, N. CAROLINA -Making its headquarters and base of operation the mid-South, the Elvitrue Recording Music Publishing Co. has just moved into its new office and building at 1306 Castle Street, Wilmington, North Carolina 28401.

President John L. Jones recently added to the company's staff the following: William L. Robinson-associate owner and Cynthia M. Murphycommunication.

## Young/Deaton Pub Expands

NASHVILLE-The Faron Young and NASHVILLE—The Faron Young and Billy Deaton music publishing inter-ests have been expanded recently with the purchase of the Stringtown Music (BMI), and Smokey Music (SESAC) catalogs from John Capps for an un-disclosed price. Deaton said that there is more than for hundred some in the is more than five hundred songs in the

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# CashBox/CountryTop75

	NAME OF ADDRESS OF ADDR		11.0
1	DO YOU REMEMBER THESE Statler Bros. (Mercury 73275) (House of Cash-BMI)	2	21
2	(House of Cash—BMI) SOMEONE TO GIVE MY LOVE TO		22
3	Johnny Paycheck (Epic 10836) (Jack & Bill—ASCAP) CHANTILLY LACE Jerry Lee Lewis (Mercury 73273)	3	23
4	(Gladd—BMI) JUST FOR WHAT I AM		24
5	Connie Smith (RCA 0655) (Blue Crest, Hill & RangeBMI) ME AND JESUS	4	25
6	Tom T. Hall (Mercury 73278) (Hallnote—BMI) AIN'T NOTHIN' SHAKIN'	6	26
7	Biliy "Crash" Craddock (Cartwheel 210) (Arc—BMI) ALL THE LONELY WOMAN	7	27
8	Bill Anderson (Decca 32930) (Stathion—BMI) TOUCH YOUR WOMAN	11	
÷.	Dolly Parton (RCA 0662) (Owepar-BMI)	8	28
9	GRANDMA HARP Merle Haggard (Capitol 3294) (Blue Book—BMI)	10	29
10	ON OUR LAST DATE Conway Twitty (Decca 32945) (Acuff-Rose—BMI)	12	30
11	NEED YOU David Rogers (Columbia 45551) (Malapi, Jamie—BMI)	5	31
12	THE HAPPIEST GIRL IN TH	E	
	WHOLE U.S.A. Donna Fargo (Dot 17409) (Prima-Donna—BMI)	17	32
13	IF IT FEELS GOOD DO IT Dave Dudley (Mercury 73274) (Passkey-BMI)	13	33
14	MANHATTAN KANSAS Glen Campbell (Capitol 3305) (Tree—BMI)	18	34
15	<b>BE MY BABY</b> Jody Miller (Epic 10835) (Mother Bertha/Trio—BMI)	15	35
16	ALL HIS CHILDREN Charley Pride (RCA 0624) (Leeds—ASCAP)	9	36
17	LOST FOREVER IN YOUR KI	SS 22	37
18	(RCA 0675) (Owepar—BMI) FOOLS Johnny Duncan (Columbia 45556)	20	38
19	(Pi-Gem—BMI) LOVE ME Jeanne Pruett (Decca 32929)	21	39
20	(Moss Rose—BMI) SMELL THE FLOWERS Jerry Reed (RCA 0667)	25	40
	(Vector-BMI)	23	

L	WE CAN MAKE IT George Jones (Epic 10831)	14	4:
2	(Algee, Flagship—BMI) SEND ME SOME LOVIN'		ä
3	Hank Williams Jr. & Lois Johnson (MGM 14356) (Venice—BMI) SHOW ME	28	42
	Barbara Mandrell (Columbia 45580) (Tree-BM1)	31	43
1	WE FOUND IT IN EACH OTHER'S ARMS		
5	Roger Miller (Mercury 73268) (Tree—BMI) WHAT AM I GONNA DO	26	44
	Bobby Bare (Mercury 73279) (Screen Gems/Columbia—BMI)	29	4
5	LONESOMEST LONESOME Ray Price (Columbia 45583) (Screen Gems, Columbia BMI)	35	4
7	(Screen Gems, Columbia—BMI) WHAT AIN'T TO BE JUST MIGHT HAPPEN		4
	Porter Wagoner (RCA 0648) (Owenar-BMI)	16	4
8	MADE IN JAPAN Buck Owens (Capitol 3314) (Blue Book—BMI) MY HANG-UP IS YOU	36	4
Э	Freddie Hart (Capitol 3261)	19	4
0	(Blue Book—BMI) THE LEGENDARY CHICKEN FAIRY		
	Jack Blanchard & Misty Morgan (Mega 0063) (100 Oaks/Birdwalk—BMI) THE KEY'S IN THE MAILBOX	32	5
1	THE KEY'S IN THE MAILBOX Tony Booth (Capitol 3269) (Fort Knox—BMI)	37	5
2	CRY Lynn Anderson (Columbia 45529)	23	5
3	(Shapiro Bernstein—ASCAP) YOU'RE EVERYTHING	27	5
4	Tommy Cash (Epic 10838) (Flagship/Algee—BMI) ANYTHING'S BETTER THAN	27	
8	NOTHING	42	5
5	Mel Tillis & Sherry Bryce (MGM 14365) (Sawgrass—BMI) IF YOU EVER NEED MY LOVE Jack Greene (Decca 32939)	38	5
6	(Sawgrass—BMI) JUST PLAIN LONELY		5
7	Ferlin Husky (Capitol 3308) (Hall-Clement—BM1) <b>KATE</b>	39	
	Johnny Cash (Columbia 45590) (Mariposa—BMI)	44	5
8	EVERYBODY'S REACHING OUT FOR SOMEONE		5
9	Pat Daisy (RCA 0637) (Jack—BMI) ELEVEN ROSES	24 47	5
0	Hank Williams Jr. (MGM 14371) (Hank Williams Jr.—BMI) FAR, FAR AWAY	47	5
-	Don Gibson (Hickory 1623) (Acuff-RoseBMI)	30	

41	YOU'RE MY SHOULDER TO LEAN ON	
	Lana Rae (Decca 32927) (Forrest Hills—BMI)	33
42	I'M THE MAN ON SUSIE'S MIND	
	Glenn Barber (Hickory 1626) (Acuff-Rose—BMI)	52
43	A SONG TO SING Susan Raye (Capitol 3289) (Blue Book—BMI)	45
44	GIRL IN NEW ORLEANS Sammi Smith (Mega 0068) (Danor—BMI)	50
45	WHEN YOU SAY LOVE	34
46	Bob Luman (Epic 10823) (Jack & Bill—ASCAP) CAB DRIVER	
	Hank Thompson (Dot 17410)	58
47	(Blackhawk—BMI) TRY IT, YOU'LL LIKE IT Jimmy Dickens (U.A. 50889) (Acoustic—BMI)	49
48	BALLAD OF A HILLBILLY	
	SINGER Freddy Weller (Columbia 45542) (Green Grass—BMI)	40
49	THAT'S WHY I LOVE YOU	
	LIKE I DO Sonny James (Capitol 3322) (Beechwood—BMI)	60
50	A SPECIAL DAY Arlene Harden (Columbia 45577)	59
	(Two Rivers-BMI)	
51	I'LL BE WHATEVER YOU SAN Wanda Jackson (Capitol 3293) (Con Brio-BMI)	54
52	IS IT ANY WONDER THAT	
	I LOVE YOU Nat Stucky (RCA 0687) (Jack & Bill Music—ASCAP)	62
53	ONE MORE TIME JoAnna Neel (Decca 32950)	64
	(MCA—Cockerroach—BMI)	0.4
54	MR. FIDDLE MAN Johnny Russell (RCA 0665) (Glaser-BMI)	55
55	WOULD YOU WANT THE	
	WORLD TO END Mel Tillis (MGM 14372) (SawgrassBMI)	65
56	TO GET TO YOU Jerry Wallace (Decca 32914) (4 StarBMi)	53
57	I'LL BE THERE	75
	Johnny Bush (Million 1) (Hill & Range—BMI)	75
58	LOVE ISN'T LOVE (TILL YOU	
	GIVE IT AWAY) Bobby Lee Trammel (Souncot 1135) (Terrace/Bariow—ASCAP)	71

59	I'D RATHER BE WAITIN LOV LeRoy VanDyke (Decca 32933) (Contention—SESAC)	ИЕ 61
60	(Contention—SESAC) I'LL NEVER FALL IN LOVE AGAIN	
61	Liz Anderson (Epic 10840) (Blue Seas/Jac/E. H. Morris—ASCAP) LET HIM HAVE IT	66
	Jan Howard (Decca 32955) (Ben Peters—BMI)	68
62	COUNTRY WESTERN TRUCI DRIVIN SINGER	63
63	Red Simpson (Capitol 3298) (Central—BMI) THE THINGS WE CARE ABOUT	03
64	Patti Page (Mercury 73280) (Lear/Mourbar—ASCAP) I'VE FOUND SOMEONE OF	67
04	MY OWN	7.0
<b>6 F</b>	Cal Smith (Decca 32959) (Mango/Run-A-Muck—BMI)	72
65	ONLY YOU Freddie Hart (Kapp K2167) (Hollis—BMI)	70
66	YOU ALMOST SLIPPED	
	MY MIND Kenny Price (RCA 0686)	
67	(Danor-BMI) IT'S A CRYING SHAME Anthony Armstrong Jones (Chart 515) (Trousdale/Soldier-BMI)	69
68	GOOD MORNING	
	COUNTRY RAIN Jeannie C. Riley (MGM 14382) (Acuff-Rose-BM1)	_
69	IN THE SPRING Dorsey Burnette (Capitol 3307)	_
70	(Brother Karl's—BMI) DID YOU EVER THINK	
10	Sue Thompson & Don Gibson (Hickory 1629) (Acuff-Rose—BMI)	_
71	COUNTRY MUSIC IN MY SOUL	
	George Hamilton IV (RCA 0697) (Acuff-Rose—BMI)	74
72	HE WILL BREAK YOUR HEART	
	Johnny Williams (Epic 10845) (Conrad—BMI)	_
73	TRAVELIN' MINSTREL BAN Carter Family (Columbia 45581) (Jack & Bill—ASCAP)	D 
74	HOT ROD LINCOLN Commander Cody (Paramount 146) (Four Star-BMI)	
75	A ROSE BY ANY OTHER	
	NAME Ray Sanders (United Artists) (Pocket Full of Tunes—BMI)	

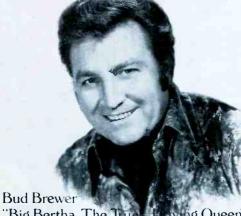


George Hamilton IV "Country Music in My Soul" 74-0697 Kenny Price "You Almost Slipped My Mind" 74-0686



Nat Stuckey "Is It Any Wonder That I LoveYou" 74-0687

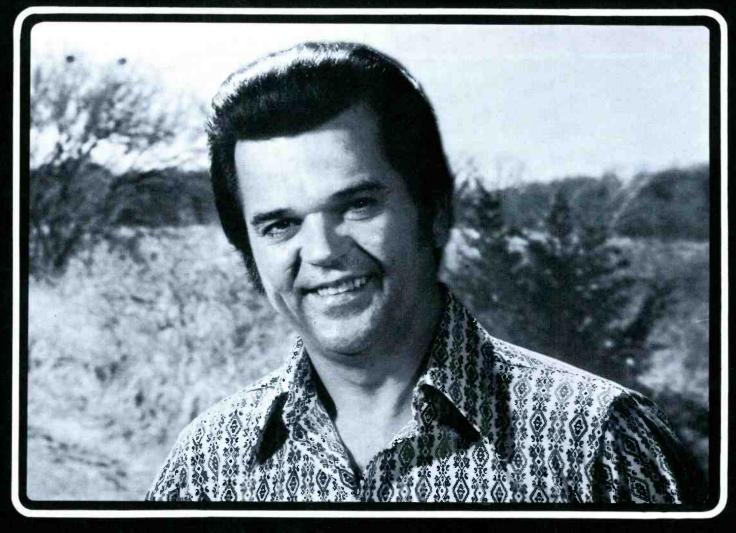
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> Skeeter Davis "Sad Situation 74.0681

# (LOST HER LOVE) \*600 600 600 LAST 600 600 Control 100 Control 100

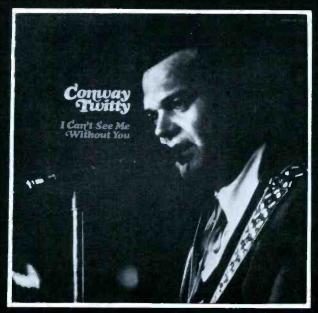


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### JIM ED BROWN (RCA 0712)

JIM ED BROWN (RCA 0712) How I Love Them Old Songs (2:35) (Acuff-Rose, BMI—M. Newbury)

single. This lightly sentimental Mickey Newbury tune should strike a responsive chord with large audiences. Flip: " 'Close' " (3:04) (Jimsue, BMI-C. Walker).

#### DICKEY LEE (RCA 0710)

Ashes Of Love (2:40) (Acuff-Rose, BMI—J&J Anglin, J. Wright) Dickey Lee's career is quickly on the rise. Like Jim Ed Brown, he uses the opening cut of his new RCA album as a hitbound single. Flip: "A Kingdom I Call Love" (2:42) (Jack, BMI-D. Lee, A. Reynolds).

### DEL REEVES & PENNY DeHAVEN (United Artists 50829)

Crying In The Rain (2:25) (Screen Gems-Columbia, BMI--C. King, H. Greenfield) Del Reeves teams with Penny DeHaven for superlative harmony work on this old Everly Bros. hit, written by Carole King and Howard Greenfield. Bound to be huge, Flip: no info. available

### DOTTIE WEST (RCA 0711)

I'm Only A Woman (2:57) (Shelby Singleton, BMI—B. Peters) Dottie West applies her sincere vocals to a moving torch ballad that should attract considerable attention for her. Flip: "Baby I Tried" (2:10) (Third Generation, BMI-J. Fitzsimmons).

### JACK RENO (Dot 17412)

Mrs. Miller Was A Pretty Woman (3:07) (Tree, BMI-J. Slate)

Jack Reno tells a tale about his youth, working in Miller's Grocery and working at Mrs. Miller on the side. The funky sound of this one should grab immediate airplay. Flip: "Somebody Who Cares" (2:42) (Tree, BMI-D. Wayne).

### BOBBY G. RICE (Royal American 62)

100 Pounds Of Clay (2:30) (Gil, BMI-Elgin, Dixon, Rogers) Gene McDaniel's version of this tune about the Creation made it big as a pop hit years ago. If current country trends are any indication, it should do just as well on today's c&w surveys. Flip: "Just A Dream" (1:58) (Maureen/Ace, BMI— J. Clanton, C. Matassa).

### ROY ROGERS (Capitol 3338)

Homemade Heaven (2:36) (Con Brio, Wiljex, ASCAP-C. Pitts, C. Davis) Roy Rogers does a straightforward country ballad with a smooth feel and pleasant MOR commerciality. Flip: "Love Rides A Big White Horse" (2:35) (Mandina, BMI—B. Duncan).

#### BOBBY LEWIS (United Artists 50885)

We Ran Out Of Time (2:37) (Unart, BMI—B. Lewis, S. Turner) Bobby Lewis uses a very emotional vocal approach for this ballad he co-wrote with Scott Turner. Has hot sales potential that could be triggered by proper radio exposure. Flip: no info. available.

#### KENNY O'DELL (Kapp 2169)

Why Don't We Go Somewhere And Love (2:38) (House Of Gold, BMI-K. O'Dell, L. Henley)

On the strength of this captivating ballad, Kenny O'Dell can establish himself as both songwriter and performer. Another version of this tune has already been released by Sandy Posey, and like Kristofferson's "Bobby McGhee," more are sure to follow. Flip: no info available.

### **Best Bets**

SAMMY MASTERS (Galahad 600) The Carnival Is Over (2:38) (Central, BMI—S. Masters) The Carnival might be over for the clown in this sad ballad, but for Sammy Masters, it's just begun. If this song gets enough ex-posure, it could land a nice chart num-ber. Flip: "Let's Take A Walk" (2:38) (Lawnmaster, BMI—S. Masters).

JAMEY RYAN (Show Biz 0504) Memories To Spare (2:24) (Tomake, ASCAP-L. Hargrove) Jamey Ryan finds vocal inspiration in this con-temporary Linda Hargrove ballad with striking production by Pete Drake. Flip: no info available.

#### LeGARDE TWINS (American Heritage 401-39)

Donut And A Dream (2:08) (Greenwood, BMI-C. Parks) The LeGarde Twins spin a tale of a weary traveler living on the roadside stop's donut and a dream. Very effective arrange-ment of a believable story that should command considerable attention. Flip: "Striped Circles" (2:00) (AHMC/ LeGarde, BMI—S. LeGarde).

TRACY MILLER (Country Showcase

TRACY MILLER (Journey, America 114) You Know The Way To Get To Me (2:40) (Blue Echo, ASCAP—R. Griff) Tracy Miller launches wholeheartedly into this Ray Griff ballad that in-corporates vivid blue images. Should stir response in both country and pop markets. Flip: "Searching" (2:30) markets. Flip: "Search (?—Pee Wee Maddox).

## SCOOPIE BRUCIE (BRUCE HARP-

SCOOPIE BRUCIE (BRUCE HARP-ER) (King 6390) The Whole Thing (3:09) (Acoustic, BMI-R. Hellard, K. Adams, G. S. Paxton) Scoopie Brucie comes across with a novelty drinking ballad done in clever narrative style. This should win a good deal of attention for him --if it doesn't catch on, it will cer-tainly pave the way for future entries. Flip: no info available.

STAN HITCHCOCK (Caprice 1001) Eyes Of A Child (2:21) (Buzz Cason, ASCAP-D. Lewis, B. Cason) Buzz Cason's label kicks off its distribution deal through Mega Records with an uptempo and happy country tune Cason co-wrote for Stan Hitchcock's smooth vocals. Flip: "Daily Satisfied" (2:17) (Tree, BMI-R. Lane).



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## **Country LP Reviews**



**GEORGE JONES—Epic 31321** Saying that George Jones is an established country superstar is the understatement of the year. George has been a major country figure for over two decades, and the longevity of his career has allowed him to play many different roles. On this album, his first under his Epic contract, George is meticulously pro-duced by Billy Sherrill, with background har-monies by the Jordanaires. Some of the sounds here are George Jones in his most predictable, while he runs through c&w favor-ites such as "She's All I Got" and "Kiss An Angel Good Morning." Others, such as "Loving You Could Never Be Better" contain some totally new directions and are indications of next year's country trends.



EVENING—Jim Ed Brown—RCA 4713 Jim Ed Brown runs through the daily cycle on his new album, from "Dawn In San An-tone" through "Love In The Hot Afternoon" and on into "Evening." Listening to this set and on into "Evening." Listening to this set of tunes makes one realize that Jim Ed Brown has faced the daily cycle many times; his songs tell of experience, and this experience has added tenderness rather than hardness to his singing style. "You Keep Right On Loving Me" spotlights his suaveness, while "Butter-fly" shows his finesse at reviving an old-time cong song.

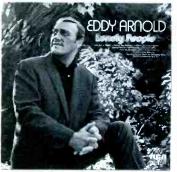


ASHES OF LOVE-Dickey Lee-RCA 4715 Since his pop hit with "Patches" a few years ago, Dickey Lee has been concentrating on the ago, Dickey Lee has been concentrating on the country idiom and has been establishing a solid and bright career. Right from his first tune, Dickey has had an interest in rivers and the people that live near them that ex-tends into his lyrics in tunes such as "I Saw My Lady" and the title tune, as well as "Patches." The ten original tunes on this LP were produced by Dickey Lee and Allen Revwere produced by Dickey Lee and Allen Rey-nolds for (wouldn't you know it?) Rivertown Productions.



## GIVE MYSELF A PARTY---Jeannie C. Riley-MGM 4805

MGM 4805 Starting her career with a bang, Jeannie C. Riley quickly established her reputation for hitting with novelty tunes via "Harper Valley P.T.A." Since then, she has been experiment-ing with various styles and productions sounds varying her subsequent releases from straight country to hardrock. On her new album, Jean-nie seems to have settled into a contemporary ballad groove that should wear well and take her far. In addition to the upbeat title tune and a neat version of "Me And Bobby Mc-Ghee," she delivers a funky "Untie Me" and a slow and moving "How Hard I'm Trying."



LONELY PEOPLE—Eddy Arnold—RCA 4718 ddy Arnold has already sold over 62 mil-lion records, and here comes an album that's sure to add to that figure. Ten songs about lonely people feature the singing style that is the foundation and pavement for country's middle of the road; Eddie's approach is simple but effective and maintains interact no matter miode-of-the-road; Eddle's approach is simple but effective and maintains interest no matter what type of song he sings. "Poison Red Ber-ries" and "It Keeps Right On A Hurtin'" have torch qualities while "You May Be Too Much For Memphis, Baby (But You're Not Enough For L.A.)" adds a lighter side.



### BILLY WALKER-LIVE!-MGM 4789

BILLY WALKER—LIVE!—MGM 4789 Billy Walker really has his live act together —from precise musical and vocal coordination right down to his friendly patter between songs. Playing in Houston, Billy quickly estab-lished rapport with his fellow Texans by sing-ing smooth Nashville music such as "I'm Gon-na Keep On Keep On Lovin' You," "All I Have To Offer You Is Me," and a Texas tune, "Is Anybody Goin' To San Antone." A special plus to the excellent mixing on all areas of this LP, especially the audience response. plus to the excellent mixing on all area this LP, especially the audience response.



Hank Williams, Jr. and Lois Johnson say, "Send Me Some Lovin'".... Tommy Cash slated to do the Mike Douglas Show June 15...Diana Trask, Charlie Harris and The V.I.P.s are in the process of winding up a military tour with Morrie Amsterdam through the midwest. Tour consists of twenty out of twenty-three days, two shows daily ... George Morgan will be in San Antonio, Texas for two big days of entertainment May 12, 13.... Tommy Cash and The Tomcats will open at Harrah's in Reno for a three open at Harrah's in Reno for a three week stay starting May 18.

Don Fowler is producing Joe Love, and the session will be filmed by News Week as part of a country mu-sic documentary to be shown overseas ... Kenni Huskey and Mayf Nutter . . . Kenni Huskey and Mayf Nutter will be among the country personalit-ies participating during KIEV Radio Day at Sea World in San Diego May 13 . . When Sammi Smith won her Grammy, Brad McCuen told her she has found the other way to get a mink coat, and told her to pick one out. Last week Sammi called after her baby was born and asked Brad if it would be all right to get something she needed more than a mink. She bought a clothes washer, dryer, and dishwasher. Motherhood triumps again! again!

Mega Records' Ed Hamilton will moonlight this summer as a NASCAR moonlight this summer as a NASCAR racing announcer, airing live reports of races over the Nashville Racing Network with stations in Tennessee, Kentucky, and Alabam. Ed is an ex-perienced racing enthusiast with a wide following of racing fans... On May 3, Faron Young participated in the Shreveport Open Golf Tourna-ment along with celebrities Mickey Mantle and Roy Clark. The tourna-ment was sponsored by this Louisiana city for its Cancer Treatment Center. Later in May, Youn will make a Cali-fornia tour, finishing up on Saturday, May 20 at Knotts Berry Farm The-atre. While in California, Faron will be filming a number of tv commer-cials... Mel Street has been signed cials . . . Mel Street has been signed to a long term artist contract by Dick Heard's Royal American Records. Heard's company has leased Street's "Borrowed Angel" from Joe Deaton, president of Tandem Records and Deator, will continue to preduce Deaton will continue to produce Street's recordings under the new

agreement.

agreement. Country music station WWVA has been named recipient of the highest honor in broadcasting—the Peabody Award—for its 26 year old radio lesson in democracy, "Junior Town Meeting of the Air." The awards were presented at a luncheon meeting spon ored by Broadcast Pioneers at Hotel Pierre In New York City... David Houston has been personally selected by Gov.-elect Edwin Edwards of Louisiana to headline the Inaugural Show in Baton Rouge, May 8. The Louisiana country music performer will be joined on stage by such famed performers as Doc Severinson, Fats Domino, and Jeannie C. Riley. At the Inaugural Ball on May 9, Jimmy C. Newman will perform. 243 persons have joined the Gospel

Newman will perform. 243 persons have joined the Gospel Music Assoc. in the past three months, bringing to 2,491 the total number of members in GMA. Bob Benson of Nashville heads the mem-bership committee . . . Sir Stork has visited the Welton Lane household in Louisville, bringing the black country singer a brand new baby girl' Lane records for Epic Records . . Bobby Mackey, writer and performer from Cincinnati, Ohio, has signed a SESAC writer's contract. His first effort, "Pain of Losing You" for Ray Tar-ter's Music on RMT record label was recorded by Danny Angel. Mackey is the 17th new writer signed by SESAC since the writer affiliation program was inaugurated last October. was inaugurated last October.

was inaugurated last October. Joe Gibson, general manager of Nationwide Sound Distributors, an-nounced the addition of Cactus Rec-ords and Three Star Records to their group of labels. Ten labels are now represented nationally by NSD .... Meridian, Mississippi welcomes The Statler Bros., May 6, for two shows at Ray Stadium. They will then join the Johnny Cash show May 9 thru 12 for a tv Special at Nashville's new Opryland ... Billy Wilhite has been added to the staff of the Hubert Long Talent Agency ... Little Richie John-son is handling several new discs. New singles include Jimmy C. New singles include Jimmy Newman, The Leightons, Ma Marvin Wilburn Rainwater, Cristy Lane, Wilburn Bros., and several others. Deejays may obtain by writing Little Richie Johnson, Box 3, Belen, New Mexico 87002.

CashBox	Тор	Country	Albums

1	THE BEST OF CHARLEY	16	A THING CALLED LOVE	17
	PRIDE VOL. II	17	Johnny Cash (Columbia)	17
	(RCA LSP 4682) 4	17	Dolly Parton (RCA LSP 4686)	16
2	MY HANG-UP IS YOU	18	I'M A TRUCK	
2	Freddie Hart (Capitol ST 11014) 1	10	Red Simpson (Capitol 881)	10
3	ONE'S ON THE WAY Loretta Lynn (Decca 5334) 3	19	DETOURS	
4	IT'S FOUR IN THE MORNING		Floyd Cramer (RCA 4676)	21
-	Faron Young (Mercury 61359) 2	20	LIVE AT THE NUGGET	
5	SMELL THE FLOWERS		Buck Owens (Capitol 11039)	24
•	Jerry Reed (RCA LSP 4660) 6	21	THE VERY BEST OF	
6	WHAT AIN'T TO BE		MEL TILLIS	10
	JUST MIGHT HAPPEN	00	(MGM 4806)	12
	Porter Wagoner (RCA LSP 4661) 5	22	ME & CHET Jerry Reed & Chet Atkins (RCA 4707)	26
7	BEDTIME STORY	23	THE BIGGEST HITS OF	20
	Tammy Wynette (Epic 31285) 9	23	SONNY JAMES	
8	CHARLEY PRIDE SINGS		(Capitol 11013)	18
	HEART SONGS	24	SOMETHING OLD	10
	(RCA LSP 4617) 7	24	SOMETHING NEW	
9	REAL McCOY		Sammi Smith (MEGA 1011)	28
	Charlie McCoy (Epic 31329) 14	25	CRY	20
10	LEAD ME ON	23	Lynn Anderson (Columbia KC 31316)	23
	Loretta Lynn & Conway Twitty 8 (Decca 75326)	26	LOVE WALKED IN	
11	GOOD HEARTED WOMAN	20	David Houston (EPIC 31385)	29
11	Waylon Jennings (RCA LSP 4647) 11	27	COUNTRY MUSIC IN MY	
12	LET ME TELL YOU ABOUT		SOUL	
12	A SONG		George Hamilton IV (RCA 4700)	30
	Merle Haggard (Capitol ST 882) 13	28	SHE'S ALL I GOT	
13	HE TOUCHED ME		Johnny Paycheck (Epic 3141)	25
13	Elvis Presley (RCA 4690) 15	29	I CAN'T SEE ME	
14	WE ALL GOT TOGETHER		WITHOUT YOU	
	AND		Conway Twitty (Decca 5335)	20
	Tom T. Hali (Mercury 61362) 19	30	AIN'T WE HAVIN' US	
15	KILLER ON THE ROCKS		A GOOD TIME	
	Jerry Lee Lewis (Mercury 637) 22		Connie Smith (RCA 4694)	-

# cashbox

## **BMI Canada 4th Annual Awards**

TORONTO — Highlight of BMI's 25th Anniversary was its 4th Annual Awards dinner where it presented Certificate of Honour Awards to 28 Canadian songwriters and 24 music publishers affiliated with BMI Cana-da. The evening was a fitting tribute to executive director Harold Moon, one of the original piopeers who has one of the original pioneers who has strived to establish Canada as a major songwriting nation.

Among those receiving Awards were Terry Jacks (Poppy Family); Rich Dodson (The Stampeders); Bur-ton Cummings and Kurt Winter (The Guess Who); Les Emmerson (Five Man Electrical Band); Skip Prokop and Paul Hoffert (Lighthouse); and Shirley Eikhard, among others.

Shirley Eikhard, among others. BMI created a first this year in presenting three special plaques to VIP's outside the family of BMI, who had contributed significantly to the growth of Canadian music. The Honourable Gerard Pelletier, Secre-tary of State, acting on behalf of BMI, made the presentation to Mr. Pierre Juneau, Chairman of the Cana-dian Radio-Television Commission (CRTC); George Davidson, president of the Canadian Broadcasting Corpo-ration (CBC); and to Don Hartford, a Director of the Canadian Association of Broadcasters (CAB). The 1971 Certificates of Honour

The 1971 Certificates of Honour went to: R. Dean Taylor/"Ain't It A Sad Thing"; Burton Cummings/"Al-bert Flasher"; Rich Dodson/"Carry Me"; Rick Neufeld/"Country Prin-cess/Johnny Cowell/"Genevieve"; Ter-v Carrisse and Brune Bayling ("Hollo cess/Johnny Cowell/"Genevieve"; Ter-ry Carisse and Bruce Rawlins/"Hello Mom"; Jim Roberts/"It Seems"; Shir-ley Eikhard/"It Takes Time"; Terry Jacks/"I Was Wondering"; Michel Pa-gliaro/"M'Lady"; Jacques Weill and Herve Wattine/"Noe"; Skip Proko-p/"One Fine Morning"; Denis Forcier

## **Billy Joel** 1st Euro P.A.

NEW YORK — Family Productions recording artist Billy Joel embarks on his first European tour on May 22. His first concert will be the Rock Festival in Frankfort, Germany. From there he goes on to the Great Western Festival in England on May 28; May 29, Olympia Theatre, Paris; June 4, Croyden Hall, Fairfield, En-gland; June 10, Odeon Theatre, Man-chester, England; June 12, Royal Al-bert Hall in London. chester, England; Ju bert Hall in London.

Before leaving for Europe, the ar-tist will play the Troubadour in Los Angeles for one week May 9 thru May 14.

Family Productions is distributed by the Famous Music Corp.

## Della To **Play Dates** In So. Africa

HOLLYWOOD - Lee Magid Pro-HOLLYWOOD — Lee Magid Pro-ductions has concluded arrangements with Miller Associates of South Afri-ca for a concert tour by Della Reese of threatres and gambling casinos of South Africa in Nov. and Dec. of this year. This will be her first trip to Africa and while there she will pos-sibly record her next album for Avco, "Live in Concert."

### Havens To Euro

NEW YORK — Richie Havens will embark on a 2-month European tour starting on May 25. The performer has just completed a tour of the west coast area, 10 days long, comprising seven different cities.

and Claude Michon/"Petit Pierre"; Gene MacLellan/"Put Your Hand In Gene MacLellan/"Put Your Hand In The Hand"; Burton Cummings and Kurt Winter/"Rain Dance"; Manitou Music/"Ride With Me"; Russell Thornberry/"Roseline."

Thornberry/"Roseline." Also, Les Emmerson/"Signs"; Le-onard Cohen/"So Long Marianne"; Robert Cockell, Anthony Dunning and Robert Forrester/"Southbound Train"; Ken Tobias/"Stay Awhile"; Rich Dodson/"Sweet City Woman"; Frank Mills/"Sweet Sounds Of Mu-sic"; and Terry Jacks/"Where Evil Grows."

Gene MacLellan received a Special Citation of Achievement for "Snowbird" for more than one million broadcast performances in the U.S. Unable to attend, MacLellan's parents flew in from the Maritimes for the presentation.

presentation. Presenters this year were also, for the most part, outside the BMI fami-ly. They were: Mme Claire Kirkland-Casgrain, Minister of Cultural Affairs for the Province of Quebec; Louis Applebaum, Executive Director of the Ontario Arts Council; George Hamil-ton IV; Real Therrien, a member of the Canadian Radio-Television Com-mission; and Walt Grealis, Cash Box representative.

## **Closer RCA UK, U.S. A&R Ties** with more UK originated product being given an airing in the USA.

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ment.

TOKYO

King Acts

**Going To** 

Song Fests

LONDON - Closer ties between the RCA UK company and its American parent were forged in talks between Ken Glancy, managing director of RCA Records here, and Don Burk-himer, division vice president of A & D

R. The discussions should lead to a closer working relationship between the two companies in the A & R area,



Glancy, Burkhimer

## **Daybreak Pub** Ties Via Pathe

HOLLYWOOD — Daybreak Music (ASCAP), associate company of Day-break Records, just concluded its first foreign publishing representation agreement with Pathe Publications (Far East) Limited, reports by Day-break president Sonny Burke. Daybreak's vice president and gen-eral manager Bobby Weiss negotiated the pact with Mrs. J. F. Holdroyd of Pathe Publications and Fred Marks (of the Ardmore and Beechwood, Ltd., London office), for Daybreak's copyrights to be represented in the territories of Hong Kong, Singapore and Malaysia. The three-year agreement covers

and Malaysia. The three-year agreement covers copyrights by such writers as Frank Sinatra, Jr., Larry Groce, Les Brown, Paul Francis Webster, Denny Guy, Sonny Burke, etc., and the exploita-tion staffs of Pathe Publications in Hong Kong, Singapore and Malaysia, are planning to exploit the original English-language versions of Day-break's catalogue besides obtaining covers in Chinese and Malay. "We also know that Pathe Publica-tions, with their alert staffs in the various countries, will be able to pro-tect our copyrights against piracy," stated Weiss "and also stimulate air-play besides collecting mechanical re-

play besides collecting mechanical re-venue from local record companies using our material."

## INTERNATIONAL MUSIC REPORT

## **CBS/Sony Gains In Fiscal Yr**

### Set 5th Year Plans

TOKYO — CBS-Sony Records has announced its finances for the fiscal TOKYO announced its finances for the fiscal year ended Feb. 20, 1972 at the meet-ing of its directors held on Apr. 24. Gross proceeds for the year were 10,024 million yen, which including the sales of Sony Family Club, a mail service company fully owned by CBS-Sony. The results were 69% over the previous year and 35% over the sales target Overgeas products account for target. Overseas products account for 74% of the sales, while domestic products, which increased 197% comparing the previous term, account for 24%

of the sales. The percentage of disks to tapes was 36% to 14%. The company had a net income after taxes of 660 million yen.

yen. As for the fiscal year of Feb. 21, 1972 to Feb. 20, 1973, the company has set a sales target of 12.5 billion yen, of which overseas products and domestic products will account for 70% and 30%, respectively, and disks and tapes will account for 80% and 20%, respectively, the company ex-pects. During the term, the company is to build new head office in Shinjuku-ku, Tokyo. ku, Tokyo. At the meeting, the resignation of

Burkhimer was appointed division vice president A & R in Feb. and is based in Los Angeles where RCA's A

& R activities are now headquartered. His responsibilities encompass the contemporary, classical, pop, R & B and country divisions of the compa-

Before taking up his new position Burkhimer was national director of A & R for Paramount/Dot. And pre-

viously he had been with RCA for

seventeen years, the last six of which

were spent in various managerial capacities within the A & R depart-

- Following its policy of

TOKYO — Following its policy of sending its recording artists to over-seas contests to strengthen them in foreign countries as well as Japan, King Records will send Yoko Seri to the Bulgaria Song Festival in July. At the festival, she will sing "Bokka, Sono Natsu," released last week in Japan. She'll also sing the song at the first annual Tokyo Song Festival. Tsunehiko Kamijo. one of the coun-

Tsunehiko Kamijo, one of the coun-try's top female singers and the win-ner of the second annual World Pop-ular Song Festival held last autumn, is scheduled to appear at the Yugo-slavia Song Festival.

New CBS/Sony HQ TOKYO - CBS-Sony Records will

build its new head office at Ichigaya, Tokyo as one of commemorative plans for its fifth anniversary. Total floor space will be 17,952 acres. A &

R, business department, exec rooms, executive section and studios will be placed on eight surface floors and, three underground floors will be used

as a parking space and machine rooms. The construction work will start in June.

a branch office.

Current head office will be used as

Harvey Schein, president of CBS/Columbia and director of CBS Sony Family Club, as director was also announced. CBS Records presi-dent Clive Davis takes over from Schein.

Considering the fact classical music records account for 45% of the sales of Sony Family Club, while they account for less than 10% of the sales of CBS-Sony Records, the company president Mr. Ooga felt keenly there are many potential purchasers of classical mu-

potential purchasers of classical mu-sic. CBS-Sony Records, for its fifth an-niversary year, has employed some new policies: 1) to promote young and able personnel, 2) to take a wider point of view of the business and 3) to promote personnel effectively. Applicants for planning, publicity, business and engineering departments will be exempted written examina-tions, because the company thinks personality and ability are more im-portant than scholarship and knowl-edge for these sections. Twenty groups of three to four staffers of the company each will interview 20 groups of about 2,000 applicants and select 10 applicants, each to whom the exec people will interview to select 30 employees. employees.

## **Dealers To Europe**

TOKYO — Hokkaido Record Dealers Union will organize a 25 record deal-er party to visit Europe and the Ber-lin Music Festival, in Sept. The party will tour around France, England, Holland, Germany, Austalia and Italy and visit EMI, Philips and Gramophone Gramophone.

## IFPI Meet

IFPI Weet In Hong Kong TOKYO — Yutaka Ando, president of the National Record Association Of Japan, talked about the meeting of IFPI's Pacific Committee held on April 12-13 in Hong Kong. At the meeting, the main subject was the effective way to stamp out pirate recordings in Asia-Pacific area. Pirate recordings, particularly coun-terfeited cassette tapes, are rampant in the area where most countries are not enforcing the copyright law, ex-cept Japan and Hong Kong. Howev-er, in Hong Kong, controls of pirate recordings are ineffective because the existing law was legislated in 1911. So, the committee will ask the British government to amend the law to the copyright law which was legislated by the government in 1956. After that, the committee will make effort to en-act the copyright law which is able to hold back pirate recordings in act the copyright law which is able to hold back pirate recordings in Singapore, Malaya and the Philippi-

In Hong Kong, many pirate rec-ordings are of EMI and British Dec-ca. As for the pirated recordings of Japanese recordings, many of them are Japanese songs which were rec-orded without permission of Japanese copyright owners.

## Alithia Thru

Quality In Can. NEW YORK — Quality Records of Canada will release product from Al-ithia Records Ltd., according to Vito Samela, vp and general manager of Alithia, and George Struth, general manager of Quality. Quality is rush-releasing two albums, "Walden" and "Everybody Hears A Different Drum-mer." Deal marks Alithia's first inter-national licensing agreement. national licensing agreement.



Phonogram International have completed a deal with Artie Ripp to represent Family Productions Inc. for the world outside of the USA and Canada. A Los Angeles based compa-ny, Family Productions is "a spiritual and business evolution from my pre-vious companies Kama Sutra and and business evolution from my pre-vious companies Kama Sutra and Buddah'' says Ripp. He was, of course, responsible for the introduc-tion to the music scene and world charts of The Lovin' Spoonful, Me-lanie, Edward Hawkins Singers and Captain Beefheart and he intends to concentrate mimarily on the IIK marconcentrate primarily on the UK mar-Family deal is the first acquisition since the re-alignment of Phonogram London under the chairmanship of Stephen Gottlieb and is to be the spearhead of a new era for the Phonogram group.

Miki Dallon of Youngblood Rec-ords delighted with US reaction to "In a Broken Dream" by Python Lee "In a Broken Dream" by Python Lee Jackson on the Crescendo label which looks like breaking big there. Other news from Youngblood is that Dallon has signed a recording contract with RCA for Don Fardon and first single release looks like being "Devil's release World."

Pye Records have signed a licensing agreement with American producer Creed Taylor for distribution in the UK of his labels CTI and Kudu. Peter Prince, Pye's creative director negoti-ated the contract with John Nathan acting on behalf of Taylor and the signing will bring to the Pye cata-logue some outstanding album materi-al. Initial release in June will include albums by Grover Washington Jnr., Astrud Gilberto and Esther Phillips. Carlin Music and their offshoot in-dependent record label CMC hosted reception at Command Studios to launch the first CMC album which was also first album release for Roger Morris titled appropriately "First Al-bum." Morris wrote all tracks on the album and is contracted to Carlin Mu-sie ac a writer CMC product is dis-Pye Records have signed a licensing

bum." Morris wrote all tracks on the album and is contracted to Carlin Mu-sic as a writer. CMC product is dis-tributed through EMI. Still with the pubbery vice president Paul Rich ac-quired the Alcatraz Music catalogue whilst in the States recently contain-ing all Country Joe compositions and the man himself Country Joe Macdon-ald is currently on nation wide U.K. tour. tour.

Marketing changes have taken place at EMI Records and Derek Al-len is now manager, licensed reper-toire department responsible to Roy Featherstone, general manager of the reatherstone, general manager of the popular repertoire marketing division for the acquisition and exploitation of repertoire licensed to EMI Records both from overseas and the U.K. Colin Burn of the pop records divi-sion takes over the whole of the mar-lating and nemotion department keting and promotion department.

Bumble Records, the indie label set up recently by Ronnie Oppenheimer is now firmly established on the singles now nrmiy established on the singles market and their latest release is "Barbara" (which has been big on the continent) by Alan Dekker. Oppen-heimer is now seeking catalogues from America to enable him to enter the album market.

Lots of activity on the WEA front with the Beach Boys in London en route for continental dates in Scandinavia, Germany, Belgium, Holland, Luxembourg as well as UK appear-Luxembourg as well as UK appear-ances. They have a single "You Need a Mess of Help To Stand Alone" and album "Carl and the Passions So Tough" on Warner. The Doors are album "Car Tough" on currently taking Europe by storm and Dr. John is currently in London before taking off for continental venues cointaking off for continental venues coin-cidental with his current single smash "Iko Iko." Still with WEA Capricorn executives Paul Warden and Frank Fenter's new discovery Captain Be-yond play Bickershaw Festival May 6th and big promotion is being launched on the group to establish them in Europe. First album due out in June in June.

in June. A new domestic label has been launched by EMI—Rhino—primarily for the reggae market. An exclusive production deal has been signed with Tony Cousins and Bruce White of Creole to supply product and initial release comprises two singles "Mad About You" by Bruce Ruffin and "A Little Today a Little Tomorrow" by Winston Francis. Winston Francis.

EMI have appointed Martin Nelson to look after college promotion and will visit colleges and universities giving students preview of albums and singles to be released by EMI during the month.

Quickies: Jennie Halsall stays with Quickies: Jennie Halsall stays with EMI Press Office after all ... Stephen James (DJM) announces engagement to J.P.'s daughter Susan Sattin ... Neil Diamond in UK May 22nd for nation wide tour followed by conti-nental dates promoting new Uni sin-gle "Song Sung Blue" ... Procul Harum, Mick Abrahams and Tir Na Nog albums on latest Chrysalis issue ... A Tony Hazzard composition for Nog albums on latest Chrysalis issue ... A Tony Hazzard composition for Vaughan Thomas' new Jam single "Gotta Be You Gotta Be Me"... Decca hosted party at Dorchester Ho-tel for Les Humphries in London pro-moting latest single and album "Take Care Of Me"... Gentle Giant rep-resenting Britain at the Aalduehen Festival West Berlin May 21st which forms part of their two-week German concert tour... 27 items in Precision Tapes' latest release ... Jerry Lee Lewis in Britain for nation wide tour gave impromptu concert at reception Lewis in Britain for nation wide tour gave impromptu concert at reception hosted by Phonogram . . . Fly Rec-ords issue "Bolan Boogie" album which could be called The Golden Hits of T. Rex containing as it does clas-sics such as "Ride a White Swan"; "Hot Love" "Get It On" etc. etc. Ad-vance orders are expected to reach 50,000 . . . Following highly success-ful concert tours in U.S. and Germany Shirley Bassey set for 16-day nation wide British concert tour May 10th . Lon Goddard takes over as manag-er, press and public relations from

er, press and public relations from Mike O'Mahoney who leaves to take Mike O'Mahoney who leaves to take up similar position with CBS Los An-geles office . . Jack Jones collapsed on stage at Stockport and had to cancel last three concerts. Doctors diagnosed complete exhaustion and or-dered the singer to rest. Before leav-ing London Jones said "I will be back early in 1973 to honor the dates which had to be cancelled."

### **Germany's Best Sellers**

- How Do You Do-Windows-Golden 12-Golden 12 1.
- Am Tag Als Conny Kramer starb-Juliane Werding-Hansa-Budde 2.
- Poppa Joe-The Sweet-RCA-MdW 3.
- Fährt Ein Zug Nach Nirgendwo-Christian Anders-Columbia-4.  $\mathbf{Es}$ Anders Music
- Hab Sonne Im Herzen-Chris Roberts-Polydor-Carlton/RMI 5.
- Samson And Delilah-Middle of the Road-RCA-RCA/Siae 6.
- Beg, Steal Or Borrow-The New Seekers-Philips-Valley Music 7.
- One Way Wind-The Cats-Columbia-Accord 8.
- Apres Toi-Vicky Leandros-Philips-Radio Tele/Arnie How Do You Do-Mouth and MacNeal-Philips-Phonix 9.
- 10.



The big Canadian news from RCA this week is the impact "The Theme" is making across the country. Written by Winnipegger Robbie McDougall, who is managed by Don Hunter (Guess Who's manager), the session was produced in Toronto by Ben (Guess Who's manager), the session was produced in Toronto by Ben McPeek. The label's Winnipeg branch has ordered heavily and indications have this as being the topselling in-strumental in many years. Another instrumental breaking all records at RCA is the Royal Dragoons' "Amaz-Instrumental breaking all records at RCA is the Royal Dragoons' "Amaz-ing Grace" which features the bag-pipes. This British entry has created a slight panic at all of RCA's branches. Top 40 (MOT) and MOR stations are picking up on this novelty number up on this novelty number picking rackers and retailers ordering vith heavily.

AXE, the hot new label distributed by London, has jumped into the fore-front with their initial release, "Stop Me From Believing" by Rain. This group first hit on the London label with "Out Of My Mind" when, after with "Out Of My Mind" when, after almost seven months later through a whim of CKLW's Rosalie Tremblay, it was included on this Windsor-based station's playlist. There was an al-most immediate acceptance of the deck and producer Greg Hambleton had no difficulty in getting a U.S. label moving on the single. Unfortu-nately after all the excitement CKLW dropped the single and the group dropped the single and the group dropped to sight. In forming his new label Axe Hambleton protected himself and signed a U.S. deal first which allowed for a simultaneously released single in Canada and the U.S. Bell distribute in the U.S. Their new single has already picked up im-portant numbers across Canada which has brought much attention to their album.

Stan Kulin, who heads up the Canadian operation of United Ar-tists, has made good his promise of hitting in the spring with a strong Canadian entry. Former member of Lighthouse, Pinky is all he's going by and the single is "Tell Me Who" pro-duced by Andrew Melzer. The label is launching a major campaign through its national promotion manager. Al-lan Matthews, to get the deck off the ground.

Quality have reserviced the Linda Lane single "(Best Part) Of Breaking Up" which broke at CKGM in Mon-treal and spread eastward. Quality's new Hit label has released the first of its cover versions: "To Get To You"/ Andy Greatrix: "Look What You've Done For Me"/Bob Boyer; and "Sim-ple Song Of Freedom"/Brenda Grego-ry. All artists and productions are Canadian. The Cycle are back on the scene again. This time with "And Still I Keep On Coming Back Again". The single was produced at Toronto's Sound Canada studios by group mem-ber Paul Clinch. Quality have reserviced the Linda Sound Canada sur-ber Paul Clinch. TV's "Like Young Show" bas proven

consistent winner over the past few years. Much of this is due to the re-spect the staff shows for the perform-

ers. Unlike some of the Toronto efforts this Montreal youth show affords all that's necessary to make the per-former feel important. Tom Hanson tormer teel important. Tom Hanson picks them up and delivers them to the airport by limo. They are advised of their schedule so as not to have to wait for many hours before they are on. Most important there is no discrimination between domestic and no foreign talent. Toronto produced shows show a perference for the for-eign performer making their Canadian counterparts wait indefinitely and generally treat them like "fillers." generally treat them like "fillers." Most recent "Like Young" happening was with Sea Dog, currently catching was with Sea Dog, currently catching national attention with their Aquari-us deck, "I Don't Wanna Hear". This single won the Maple Leaf System vote and picked up two weeks of im-portant play on these stations. Shar-ing the bill with Sea Dog was Quali-ty's Linda Lane and Rick Jones. The latter is showing strong coast to coast action with his London single, "Saskatchewan Sunrise". Ocean are bitting hard with their

"Saskatchewan Sunrise". Ocean are hitting hard with their recent Yorkville release, "Make The Sun Shine". They have just returned from a tour of the far east where, through their giant hit, "Put Your Hand In The Hand", pulled capacity crowds wherever they appeared. Columbia is zeroing in on Bruce Cockburn's latest True North single, "It's Going Down Slow" Exposure

Cockburn's latest True North single, "It's Going Down Slow". Exposure has come primarily from the free formers but the label's national pro-mo chief, Charlie Camilleri, is con-vinced the single can go MOT. Colum-bia finally had a MLS winner. The Marty Butler single, "We Gotta Make It Together", produced by Ben Kaye, was picked by the System and now receives two weeks of play on mem-ber stations. Ironically, the single has already picked up a berth on most of the major stations and this boost of the major stations and this boost could give it the necessary push to move it into a top ten item. Butler's album release contains the "Time" cut which was written by Marc Hamilton and became a 200,000 seller in Quebec as "Comme J'ai Toujours enzie d'aimer". It's expected to be Butler's next single. Capitol's Ontario promo rep, David

Bergler, has taken newly acquired ar-tist Christopher Kearney under his wing for an extensive hand-shaking wing for an extensive hand-shaking tour of Ontario. Kearney appeared on the same bill with Lighthouse at a sold out concert at Queen's University (Kingston) where Skip Prokop per-sonally introduced Kearney. He per-formed for forty minutes and left them cheering for more. Bergler also took Kearney into Detroit. The single has been released in the U.S. Edward Bear's "Masquerade" single is off and looks good with numbers on 30 stalooks good with numbers on 30 sta-tions first week out. Fergus is ready with "Here With You" culled from his new album produced by brother Greg Hambleton. Tommy Graham will soon bow his "After The Goldrush", writ-ten by Neil Young, a departure from Graham who usually relied on his own material.

## NRA Talks In Okinawa

TOKYO — On April 10, one of the member groups of the National Rec-ord Assoc. of Japan, which consists of business managers of record companies, talked with seven wholesalers from Okinawa, which returned to Japan on May 5.

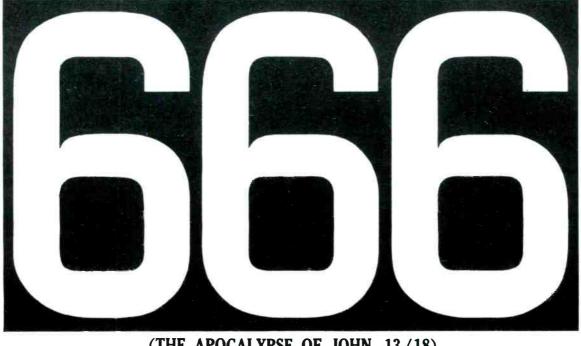
Japan on May 5. Though the business managers of each company visited the Okinawa market in November, and Okinawa dealers visited the mainland's record companies as well, this is the first time that the parties talked officially. The business managers told the deal-ors that official operation of the dealers that, after Okinawa is returned to Japan, the business terms in the area will become the same as the ones on the mainland. Okinawa has been an export market for the mainland, and exported disks have been to date ex-empted from sales taxes. With the new business terms, disks will be sold at a fixed price, as on the mainland, with the margin of 30% for wholesalers in Okinawa. Record com-panies will stand shipping charges. The business with Okinawa will be done through Tokyo offices of each companies basically companies basically.

There are three leading record deal-ers in Okinawa; Takara Tokei is related to Victor Co. of Japan; Ok-inawa Record Shoji and Sony Shoji are Okinawa branches of Sony. Record companies hope two dealers ex-cept Sony Shoji will unite. It seems that the request will be accepted by them.

There are about 80 record stores in Okinawa with the business of about 50 to 60 million yen a month.



## ANYONE WHO HAS INTELLIGENCE MAY INTERPRET THE NUMBER OF THE BEAST. IT IS A MAN'S NUMBER, THIS NUMBER IS



(THE APOCALYPSE OF JOHN, 13/18) COMPOSED BY VANGELIS PAPATHANASSIOU LYRICS BY COSTAS FERRIS

## APHRODITE'S CHILD

VEL 2-500

INTERSONG International Music Publishing

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## **International Best Sellers**



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44

# Cashbox coin machine news

## **EDITORIAL:** The Face Is Changing

The jukebox and games operating industry is going through its most profound changes since the years immediately following the end of World War II. From styles of operating, to new types of locations, to new companies coming into operating, down to the shrinking number of old line juke operators, today's industry is changing so fast you can hardly get a bead on where it's going, much less on one's own role in it.

Take the City of Philadelphia, for example. Several years ago, you could count almost 200 music and games operators working stops there. Today, sources estimate maybe 60 or 70 at the most are plying the trade there. With routes all over the country selling, merging or disintegrating, distributors and factories see fewer customers out there, altho (gratefully) they are still moving relatively the same numbers of machines. This attrition of the smaller route, happening simultaneously with the birth of a couple of routes that would have to be called "national" in scope, has already affected the marketing policies of several machine sellers. It's probably having its most profound effect upon the machine jobber who traditionally relied upon a great many customers to move his wares.

Some say the business is maturing, getting more streamlined, more modern in its sales and service techniques. Others think that "new blood" everyone hoped to see enter the industry has, and these young tradesters have brought their young, open minds to bear upon a business the old timers still think is just taverns and diners. Perhaps the sweep into the modern age is healthy for the industry per se, but what about the "mom and pop" style route? Where does it fit in, and worse, will it be able to withstand the competition from companies twenty times bigger or more? The small route's calling card has always been "better personalized service to each individual location" but is that enough to beat away huge bonuses and advances from the big boys? Often yes, often no.

And take the big route's problem . . . the very difficulty of giving its enormous number of stops the personalized service required. One "operator baron' we spoke to recently said each time he buys another route, he can expect a 15% decrease in that route's profits, simply because that close personal attention just isn't there any longer between local operator and local stop.

To assess one's own strength and weakness in today's industry, each operator need only look at his route policies and find out if he's really in tune with what's happening. Are most of his music boxes onto 2-25¢ play? Do his customers respect him and his men as straight businessmen giving straight answers, rapid service, new machines and up-to-date records? Are his commissions sensible or is he giving away too much here and (think about this) not enough there? Does he pay his bills on time or is he having difficulty buying a new machine some location demands because he's ducking the distributor?

More important than anything, ask yourself if you're in communication with the people in the in-

## **Allied Leisure Bows Flipper Game;** 'Sea Hunt' Intro's Moving Playfield

HIALEAH-Allied Leisure Industries HIALEAH—Allied Leisure Industries has officially entered the flipper game manufacturing arena with the release this week of "Sea Hunt," first in a series of flippers under the banner name "Shakerball." The single-player game, which literally incorporates player body english into the play of the game, is also one of the most dramatic design breakthroughs in flipper play since the original con-ception of pinball itself. Sea Hunt's playfield presents the familiar flipper game appearance (re-plete with thumper bumpers, roll-overs, flipper bats, out-lanes, etc.) but resides in an upright cabinet (see photo) which stands 70" high, and 18" closer to the wall than traditional flipper pieces. The most dramatic feature of Sea Hunt, though is its movable playfield. By a push-pull motion of the two front handles (which move in unison) the player actually moves the play-field forward and back (a maximum of has officially entered the flipper game

the player actually moves the play-field forward and back (a maximum of field forward and back (a maximum of %" either way) affording him the rare opportunity to literally jockey the board beneath the rolling ball and do all sorts of imaginative things to boost up the score. For instance, should he be skillful enough to get the ball between two of the thumper bumpers, he can jockey the board forward and back and ring up score points like crazy, as long as he can keep it in that position. In addition, two extra-long flipper bats are located toward the front end of the playfield and are activated by

bats are located toward the front end of the playfield and are activated by pushing buttons located atop the Shakerball handles (similar to the firing triggers in jet fighters). The game, which incorporates a bullseye feature, has 27 ways to score and can be set to vend either 5 or 3 balls. Play pricing is optional for either  $10\phi$ play, 2-25 $\phi$  or 3-25 $\phi$  (twin chutes are standard). standard).

Sea Hunts, shipping this week to Allied distributors throughout the



ALI Sea Hunt 1-PL

USA (and shortly to the foreign markets thru Mondial) are available in free-play, add-a-ball and amuse-ment only versions. Allied's sales director Gene Lipkin

advised that the game's play time is faster than traditional flippers and faster than traditional flippers and that tests have shown Sea Hunt to "out earn many of the best pins on the market." Lipkin further declared that "the unusuality of the cabinet will permit Sea Hunt access to many stops which do not normally take pingames, while the piece is a natural for every existing stop now using pins." He also advised that Sea Hunt is

He also advised that Sea Hunt is just the first in a long planned series of Shakerball games and that a two-player version, followed by a four-player is in the works.

## **Flower City Distributing Hosts Rock-Ola Line Service Session**

ROCHESTER — Flower City Dis-tributing of this city hosted an ex-tremely well-attended service school on the current Rock-Ola music line April 25th, under the direction of that factory's chief field service engineer Bill Findlay. Flower City president (and session host) Joe Grillo, said the showroom was "wall to wall" with service technicians from the many music routes in his territory and all thoroughly enjoyed the ses-sion. sion.

sion. Findlay began with an in-depth orientation into the more sophisti-cated electronic concepts and com-ponents in the current Rock-Ola line, then delved into explanation of the mechanism's interior components. Session went from 10:00 A.M. until

dustry who can feed you with what's happening around the area and the country. Do you participate in a good association or do you go it alone? This infinitely valuable exchange of ideas between tradesters was the theme at the recent MOA seminars and boy did it work!

To see where one stands within the changing framework of the jukebox and games business you must learn what other operators are doing and either adopting their modern policies, or, if you're in the lead, letting them adopt yours.

1:00. A lunch break at the Valley Steak House followed and the session resumed at 2:00 and concluded at 5:00 P.M.

All attending the session received a complimentary set of electronic testing equipment from Flower City.

Findlay complimented Grillo on the turnout, also on the caliber of tech-nicians present, many of which are college graduates. The following day brought Findlay and Grillo out into the field where they visited at least four rural route shops and discussed Rock-Ola phonographs with the op-erators there.

Grillo advised that the Rock-Ola session will be an annual event for Flower City and its customers.

## JUKEBOX PROGRAMMING **GUIDE**

### POP

CHER LIVING IN A HOUSE DIVIDED (2:57)No Flip Info. Kapp 2171

STEPHEN STILLS IT DOESN'T MATTER (2:30) No Flip Info. Atlantic 2876

TOMMY JAMES CAT'S EYE IN THE WINDOW (3:29) No Flip Info. Roulette 7126

EAGLES TAKE IT EASY (3:21) No Flip Info. Asylum 11005

### R & B

WILSON PICKETT FUNK FACTORY (2:54) No Flip Info. Atlantic 2878 MARVIN GAYE YOU'RE THE MAN (Part 1) b/w Part II Tamla 54221

DETROIT EMERALDS BABY LET ME TAKE YOU (IN MY ARMS) (3:46) b/w I'll Never Sail The Sea Again (3:34) Westbound 203

STEVIE WONDER SUPERWOMAN (WHERE WERE YOU WHEN I NEEDED YOU) (3:20)

No Flip Info. Tamla 54216

JOE TEX YOU SAID A BAD WORD (2:33) b/w It Ain't Gonna Work Baby (3:06) Dial 1012

### C & W

JIM ED BROWN HOW I LOVE THEM OLD SONGS (2:35) b/w Close (3:04) RCA 0712

DICKEY LEE ASHES OF LOVE (2:40) b/w A Kingdom I Call Love (2:42) RCA 0710

DEL REEVES & PENNY DeHAVEN CRYING IN THE RAIN (2:25) No Flip Info. United Artists 50829

DOTTIE WEST I'M ONLY A WOMAN (2:57) b/w Baby I Tried (2:10) RCA 0711



## **Eastern Novelty Changes** Name To Imperial **Billiard Industries**

NORTH BERGEN, N.J. — Eastern Novelty Co., one of the industry's largest suppliers of billiard parts and accessories, officially changed its name March 1st to the Imperial Billiard Industries.

Company manager John Rafer ad-vised that the name change was done in order to better reflect the expanded scope of the company within the parts industry.

Imperial, in recent months, has added additional products to its parts line and now offers pool table parts such as rubber cushions, pocket liners, etc. in addition to their traditional line of cue sticks, cloth, slate and other accessories.

Rafer advised that the name change office in Los Angeles (this branch is run by trade veteran Al O'Brien).

### **Columbia Mailing Listing** of Hall of Fame Singles To Music Operators

NEW YORK — Columbia's jukebox coordinator, Ron Braswell has pre-pared and mailed to operators and one-stops a Hall of Fame Singles questionnaire and a listing of the Hall of Fame singles product pres-ently available on Columbia, Epic and Custom Labels Custom Labels.

Custom Labels. The Hall of Fame Singles list in-cludes new releases, the memory lane series on Epic, the golden series on Monument as well as Barnaby prod-uct. Also, top single product both past and present available on the Co-lumbia label issued through the Hall of Fame line of Fame line.

of Fame line. Braswell stated, "that we at Co-lumbia are trying to help further strengthen the working relationship with the music operator." Braswell continues, "we welcome your opinions on various operations of the industry." He urges operators to take a few moments to fill out the questionnaire and return it in the self addressed and return it in the self addressed envelope.

The Hall of Fame listing which ill be mailed on a regular basis is will be mailed on a regular basis is designed to serve the operators and one-stops in locating and program-ming special request product and product not readily available.

## Warsaw Arcade Intro's **US Pinball Machines** To Youth In Poland

CHICAGO—A very interesting arti-cle which appeared in a Flint, Michi-gan newspaper, was brought to our attention by Jack Burns of Empire Dist. in Chicago.

Datelined Warsaw (Poland), the article was captioned "Pinballs To Fight Rowdiness", and dealt with the activities of a newly opened arcade which was built on the former site of a coffee house on Warsaw's main shopping avenue.

"Pinball machines are Poland's latest weapons against juvenile de-linquency", the item said. "After a few minutes' inspection of the Polish-language instruction most of the young people could understand rough-ly how to games work . . ."

The arcade, which was set up about month ago, is equipped with two dozen American made machines, most of which were imported from Chicago.

"The idea of the arcade . . .", the item goes on, "is to provide a better place for young people to spend their free time than the sometimes rowdy coffee houses and beer halls."

As one 17 year old youngster stated "It will never develop my brain, but it's a good pastime after toiling away at my books."

# 1972 MOA Exhibitors Meet With MOA Brass At New Expo Site-The Conrad-Hilton vice president Fred Granger, the hotel's convention manager Don New-ell and sales manager Bill Lindley, outlined the convention procedures of the Conrad Hilton with reference to exhibits and room accommodations. Among the firms represented at the meeting were: American Shuffle-board, Bally Mfg. Co., Brunswick, Chicago Dynamics Ind., D & R In-dustries, Empire Dist., Irving Kaye, MCI of Milwaukee, Midway Mfg. Co., U.S. Billiards, United Billiards, Wil-liams Electronics, Wico Corp., and Yates Appliance. MOA officers present included prexy

CHICAGO — Representatives of the amusement machines and pool table manufacturers (and allied products) who will be exhibiting at this year's MOA Exposition (Sept. 14-15-16) at-tended a luncheon-meeting in the tended a luncheon-meeting in the Conrad Hilton Hotel on Tuesday,

tended a luncheon-meeting in the Conrad Hilton Hotel on Tuesday, May 2, as guests of the association. In as much as the 1972 Exposition has been moved into a new location this year, namely the Conrad Hilton, the get together served the dual pur-pose of introducing the new facilities to the exhibitor firms, and affording them the opportunity to select their exhibit booth space for this year's show. In an effort to satisfy all ex-hibitors and simplify the task of se-lecting space, MOA gave priority of selection according to seniority and the number of booths utilized. At the opening of the meeting, which was co-chaired by MOA's pres-ident John Trucano and executive

### Throws Open House Wurlitzer Denver Branch

DENVER-To celebrate their move DENVER—To celebrate their move into new quarters, the Wurlitzer Dis-tributing Corp. here, under branch manager Ed Carnegie, threw a full week open house, equipment showing and service school for operators and guests from the wide mountain terri-

tory. The event took place April 17-21 at the new facilities located at 495 Dale

Court and enjoyed a heavy attendance of tradesters, including representa-tives of the factories whose equipment

MOA officers present included prexy

John Trucano, secretary Harlan Win-grave, treasurer Russell Mawdsley, vice presidents and expo chairmen

Ray Barker and Garland Garrett,

past presidents Les Montooth, A. L. Ptacek, Jr., Howard Ellis and execu-

tive vice president Fred Granger.

is sold out of the branch. The following photos depict some of the action, which included prize drawings for machine discounts and an operator contest on Chicago Coin's new Twin Rifle target game:



Operators and guests talk shop over freehments at the new Wurlitzer refreshments at the new Dist. facilities on Dale Court.

Bernie Jackson, winner of the Chi-Coin Twin Rifle contest, gets prize money and smooch from Judy Pettigrew.



Wurlitzer-Denver gang (left at) Gene Lawrence, Jim Law-The to right) Gene Lawrence, Jim Law-liss, Bob Eggart, Judy Pettigrew, Ed Carnegie (manager), Larry Lindsey and Gene Mahan.

Branch manager Ed Carnegie (left) scusses play features of the Twin discusses play Rifle game with Buck Buchanan, Wurlitzer Corp. service engineer.



(Left to right) Judy Carnegie, Bessie Brown (Denver operator), Bernie Jackson, Judy Pettigrew, Naomi Pet-tigrew (Choice Music) and Mrs. Ted tigrew Ross.

(Left to right) Dick Williams (sales manager), Jim Lawliss (sales), Larry Lindsey (parts manager) and branch manager Ed Carnegie.

# WE HAVE SOMETHING THEY DON'T HAVE THAT CAN SAVE YOU \$400.00 TO \$600.00 ON EVERY NEW JUKEBOX

Rowe's exclusive "Dry Lubricant" design, eliminates a major part of the cost you don't see when you buy a new phonograph ... maintenance. The elimination of periodic preventive maintenance, year after year, results in impressive savings and profit increases. And, the built-in reliability of Rowe's no-preventive maintenance design saves you money on service calls that result from failure to lubricate properly. That's why "Dry Lubrication" on every model in the new Rowe LINE OF SUPERSTARS wins engineering awards... why it is backed by a five year "no-strings" warranty on all moving parts.

How well does it work? Well, since we introduced "Dry Lubrication" parts replacement has been only one in every 42,012 moving parts on warranty.

We computed a probable savings of \$400.00 to \$600.00 by estimating normal lubrication costs over a ten year life expectancy, then adding the





Monterey

warranty value. But don't take our word. Figure it out for yourself. It may be the nicest thing you do for yourself all day.

C

OTHER REASONS WHY ROWE IS THE FASTEST GROWING JUKEBOX IN AMERICA

- The only *line* of jukeboxes...a model to please every location.
- Improved Stereo Round Sound with 6 speakers (two 10" bass speakers in a duct-tuned bass reflex sound chamber, two 6" mid range and two tweeters).
- Latest in a long line of the most reliable, trouble-free machines in the industry.

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## Cashbox/ Round The Route

### EASTERN FLASHES

**AROUND TOWN**—Wasn't too much doin' around town over the past weekend, or while the machines were cranking out the coinage, their owners were conentioning up in the Catskills. Indeed, the annual anniversary outing for MONY, he Westchester and NYS Guilds, boded to be one of the best yet, at press time, vith all rooms sold out and a grand symposium slated for Friday night. Details next week. . . Johnny Bilotta into Fun City last Monday for North American Soccer League meeting at the Essex House; then back to Miami for final preps in the Miami Gatos' first game May 6th with the Toronto Metros. Johnny, one of the team's owners, said singer Bill Lawrence (of Godfrey Show fame) was set o sing the national anthems of both the USA and Canada; further that Florida Sovernor Ruben Askew would be honored guest at opening game. Johnny's also rery tickled at full page story devoted to the team (and to him) in recent Miami lerald. The story contained mucho good copy on the Bilotta coin machine intersets, and mentioned the Rowe AMI music fine plus other machines he distributes upstate New York.

Another out-of-towner making quickie visit to New York was Nutting Associates' sales director **Dave Ralstin**, in to call on **Harold Kauf**man at Musical Distributors n Brooklyn. Dave's delighted at New York acceptance of their smashing Combuter Space target game, which he says reflects nationwide success of this piece. Dave also visited with some other Nutting Associates dealers during his sales swing, including **Eli Ross, Lou Boasberg, Sam Weisman** and **John Now**lin (the atter is owner of Tulsa Billiards, one of the industry's really moving distributors. Dave says service schools on the Computer Space game will be conducted shortly by factory engineer **Nowland Bushnell** at Empire, Lieberman, Active and New Drleans Novelty.

Wurlitzer market-promotion chief A.D. Palmer and his able assistant Vic Zast nto New York City's Coliseum for the Premium Show last Thursday; were planning on attending the Catskill association outing over the weekend, joining up there with the factory's chief Amile Addy. A.D. info'd new burglar alarm promotion is in the works; details out next week. A.D. told us he enjoyed receiving letters from MOA prexy John Trucano and from Mass. operator Russ Mawdsley expressing their thanks for all the cooperation Wurlitzer gave the association in serving up those great seminars in Notre Dame, Las Vegas and New York. It's great when all spheres in the industry pull together for a worthwhile cause.

THE JERSEY BOUNCE—Betson Enterprises' chief Bert Betti just returned from two week biz-vacation trip to Europe, where he called on his many billiard parts suppliers and visited some tourist spots in Italy with the wife. Route-wise, Bert says the ChiCoin Twin Rifle game is serving up superior collections, according to reports from the many customers who placed them. Bert also info's that his Eastern Novelty Co. billiard parts company has a new name—Imperial Billiard Industries. See story elsewhere this section. . . . Over at American Shuffleboard, sales topper Sol Lipkin's just returned from week in California to tell us sales of their 22' long board shuffleboard are still zooming, with mucho orders filed by dealers and awaiting processing.

**HEADING SOUTH—Dave Braun, Bob Braun, Gene Lipkin** and **Ron Haliburton** (the heirarchy at Allied Leisure Industries) proudly announce the release of their much-awaited **Shakerball** flipper game line; first model's out this week, called **Sea Hunt**, and my gosh, it's well worth waiting for. Superior piece, lads, and congratulations all round. See story elsewhere. . . . Cigarette wholesalers from the 50 states and seven foreign countries concluded their National Assn. of Tobacco Distributors convention at the Fontainbleau April 22nd.

HERE AND THERE—Bernie Y (Yudkofsky) returned from ten days vacation trip to the coast, enjoying the sun and the sites in San Francisco, Carmel, Los Angeles, Las Vegas and points in between. The Gold-Mor president also managed to pay courtesy calls on some of his one-stops out thataway and reports the little LP picture couldn't be healthier. . . . Effective July 1st, all fruit machines are to be removed from US Army service clubs here and abroad, and will no doubt be replaced with amusement devices.



### CHICAGO CHATTER

ICMOA's executive director Fred Gain just released a new set of dates—June 16, 17, 18—for the association's upcoming annual meeting, to be held at the Holiday Inn in East Peoria, Illinois. Mark your calendars, please. Inasmuch as the nominating committee will very shortly hold its meeting, Illinois operators are urged to submit their recommendations for officers and board members as soon as possible, for consideration by the committee . . . Would like to make brief mention of the ICMOA's official publication which is regularly sent out to the membership. We received a copy of the current issue and found it very interesting, very pertinent and most informative. A BIG WELCOME BACK TO Midway Mfg. Co.'s sales manager Larry Berke who

A BIG WELCOME BACK TO Midway Mfg. Co.'s sales manager Larry Berke who returned last Monday from a vacation trip to Europe. Trip was wonderful, he says, but much too short! Aren't they all! . . . At any rate, Midway is concentrating pretty heavily these days on its newest release "Bull's Eye" which was sample shipped last week. Larry's got a mountain of advance orders already. Another biggie from Midway!

EXPORT IS STILL uppermost on the shipping schedule at D. Gottlieb & Co. "There's no let up in sight at the moment", said Alvin Gottlieb, so they'll be pretty much wrapped up in overseas activities, for the time being at least.

THE VENDING DEPARTMENT at World Wide Dist. is exceptionally active these days. Irv Ovitz, Roger Bergstrom and Don Shaw are mighty busy. Don will be on the road for a time talking up the Seeburg Jet II coffee and Polaris II cold drink venders—the new high capacity, low priced pair that's being so well received by the trade!

THE CHICOIN FACTORY IS just finishing up a very successful run on the Monte Carlo ball bowler and will very shortly commence a second run on Super Bowl . . . As for "Twin Rifle"—suffice it to say, not since Speedway has the factory been on such a heavy overtime schedule as at present. **Chuck Arnold** said they're working a six day week in an effort to catch up a bit!

ing a six day week in an effort to catch up a bit! ROCK-OLA MFG. CORP.'S executive veepee Ed Doris got back from Venezuela last week, in time for the MOA meeting on Monday which he attended with Les Rieck . . . Donald Rockola and Ralph Petri returned from a business trip to Germany and a visit with M. Adickes . . . Center of excitement at the Rock-Ola plant, of course, are the big selling "447" and "448" model phonographs!

Germany and a visit with M. Adickes . . . Center of excitement at the Rock-Ola plant, of course, are the big selling "447" and "448" model phonographs! HAD A QUICK CHAT WITH Bill DeSelm of Williams Electronics Inc. The top priority items of the moment are "French Quarter" shuffle alley, "Spanish Eyes" single player and the "Winner" race horse novelty game! Those three production lines are really going full force!

### **MILWAUKEE MENTIONS**

The Milwaukee Coin Machine Operators Association will hold a meeting on Tuesday, May 2, at the Chalet in West Allis. It will be a general membership session, highlighted by a full agenda of business activities and an election of officers. Jim Stansfield, president of the Wisconsin Music Merchants Association, will be an honored guest at the meeting.

BUSINESS IS BRISK AT Hastings Dist. Inc. Among the biggest sellers of the day are the Rock-Ola "448" and "447" model phonographs, the Frigidaire ice machine and the Valley pool tables line, according to Jack Hastings . . . The current running pool tournament among locations in the metropolitan area of the city is moving towards the finals, to be held May 20-21 in Dendelion Park Pavillion.

CALLED THE PREMISES OF Pierce Music in Brodhead and enjoyed chatting with Marie Pierce. Clint was in Madison on county business. Marie's an anxious as most of us for Spring to arrive, since this year's winter has been very cold, and very long, especially in Broadhead! Marie told us about the 25 lovely roses she received at the recent WMMA tribute to Clint, and how nice it was that many of their personal friends, including Lou Casola and Les Montooth, were present during the festivities.

PUBLIC RELATIONS IN ACTION: **Bob Rondeau** of Empire-Green Bay received a nice letter of thanks from the local YMCA for his efforts in behalf of their recent World Service Carnival. Empire supplied a lineup of amusement machines which collected enough money to help the Y exceed its goal. The funds are used to aid YMCA workers in more than 80 developing countries around the world.

### CALIFORNIA CLIPPINGS

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Hank Tronick, vice prexy at C. A. Robinson Co., says that the in-plant Friday lunches have been increasing in popularity. On one recent Friday, Hank says, there were at least one hundred people (operators, service personnel and distributors) enjoying the fabulous buffet and liquid refreshments that have become the talk of Pico Blvd. Not only has the trade been enjoying the weekly festivities, but also dropping in are members of the city and county law enforcement and other city departments. Hank goes on to say that this exposure of public servants to our trade has accomplished a great deal in their understanding of the service that we actually rendered and has gone a long way in helping to enhance the trade image. The first quarter sales volume has already exceeded the '71 record breaking quarter. Two warehouses have been added to handle the flow of equipment and the new Bally 'Fireball', a 4-player flipper is proving to be one of the sensations of the season, says Hank . . . Bob Portale says that it's a busy arcade season and one big reason is the 'Space 'Computer' manufactured by Nutting Associates. Portale Automatic Sales showroom is an active scene with the Rock-Ola phonograph the center of attraction and the 449 a 100 selection machine is a big ticket from the operators' point of view, says Bob, almost all the 449 parts are interchangeable with the 160 selection model 448. . . . Struve Distributing Co.'s Leo Simone and Bud Lurie are off on trips.

A.C.A. president Henry Leyser, recently returned from trip abroad to the music and games factories he represents, jetted into Chicago mid-week to attend MOA trade show exhibitors meeting and select space for his display at the Sept. show. Hank info's there'll be something new music-wise coming from his company... Nutting Associates' sales manager **Dave Ral**stin proudly notes frame is completed on the home he is personally building near San Francisco.

## CLASSIFIED ADVERTISING SECTION

### **COIN MACHINES** WANTED

WANTED—BUYING ALL 1950's and EARLIER TABLE MODEL SKILL And Gambling Machines; Bubble-gum, Peanut, Slot Machines, Mutoscope Viewers and Cranes. (No Crating) We pickup anywhere. SACKIN, 318 East 70th St., NYC, NY. 10021 Phone (212) 628-0413.

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four play-ers, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., ali makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.

WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film, Sco-pitone film, Late Model Drive Machines and Guns, Harvard Metal Typers, Also interested in distribution of aliled equipment. ST. THOMAS COIN SALES, 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.

"WANT"—ALL WURLITZER AND ROCK-OLA PHONOS 1965 and newer. All arcade equipment. Flippers to three years old. Uprights. We are interested in distribution of allied equipment. BERT AMUSEMENTS LTD., 3728 East Hastings Street, North Burnaby, B.C. Canada Phone 298-5578.

WANTED: ALL TYPES OF GAMES AND JUKES FOR IMPORT TO JAPAN, JAPAN AMUSEMENT TRADING CO., LTD. 16-4-1 Chome Nishiazabu Minato-Ku, Tokyo. CABLE: AMUSEJAPO TOKYO. San Francisco Office, 2311 Cabrillo Street, Suite 2, San Fran-cisco, Calif. 94121. CABLE: AMUSEJAPO SAN FRANCISCO.

WANTED—ALL VERY OLD TYPES AMUSEMENT AND ARCADE GAMES: Also Slot and Gambling Ma-chines. We Pick Up. NAP Enterprises, 360 Har-ristown Rd., Glen Rock, New Jersey 07452. (201) 447-3688.

### **COIN MACHINES** FOR SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos. SI Redd's Bally Distributing Com-pany, 390 E. 6th St., P.O. Box 7457, Reno. Nevada 89502 (702 323-6157). Las Vegas Office. 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

WHOLESALERS-EXPORTERS & IMPORTERS: Have Wurlitzer 200 Selection Model 3300. 3400 & 3500. Write for prices, UNITED DISTRIBUTORS, INC., 902 West Second St., Wichita, Kansas 67203. Phone (316) 264-6111.

or Export—EVANS WINTERBOOKS, BUCKLEY ODDS, BINGOS, FLIPPERS, Cosmos, \$275; Jolly Roger, \$225; HI-Score, \$165; Safari, \$225; Shangri La, \$195; Dogies, \$225; Big Chief, \$135; Derby Day, \$200; Bank A Ball, \$110; AMI I-120, \$85; J-120, \$95; Cont. II, 200, \$175; JEL, \$160; Diplomat, \$345; Bandstand, \$395; Rock-Ola Rhapsody, \$175; Seeburg Consolettes, \$85. CROSSE-DUNHAM & CO., 225 Wright Ave., "F", Gretna, Louisiana 70053. Tel (504) 367-4365. Cable CROSSEDUNHAM Gretna, La. For

SALE: 3 SPEED QUEEN BY BALLY—BOATS. 75 each. 3 Eieohants by Tusko—\$275 each. NTRAL MUSIC CO., P.O. Box 284, 407 E. Ave. Killeen. Texas 76541. FOR

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FOR SALE: Seeburg, Wurlitzer, Rockola, AMI phonographs. Williams, Gottlieb, Bally, Chicago Coin, flippers, guns. baseballs. United, Chicago Coin, Midway shuffles. Valley, Fischer, United. American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Operators Sales, Inc., 4122 Washington Ave.. New Orleans, Louisiana. 70125. (504) 822-2370.

FOR SALE—Off Location, As Is Condition—Com-piete—No Breakins: 50 Rowe 20/700, \$40. The MACKE COMPANY OF CENTRAL PENNSYLVANIA, 1201 South 20th St. Harrisburg, Pa. 17104. (717) 238-1768. Mannie Silvia.

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### **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 119 West 57th St., N.Y., N.Y. 10019

FOR SALE/EXPORT — USED SLOTS: BALLY STAND-ard. 3 Line Play, Multipliers, Quick Draws. As-sorted Mills. Electric Payout Jennings. Space Jet Bell, Segas. Assorted Baily Bingos. "Games" Upright Multipliers. Write for particulars THOMAS TRADING COMPANY, 2622 Westwood Drive, Box 15391, Las Vegas, Nevada 89114. (702) 734-8818. Cable—VEGAS.

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ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinbalis, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashvilie, Tenn. 37210.

FOR SALE: PANORAMS-NEW-WITH OR WITHOUT Sound. Write or cail URBAN INDUSTRIES INC. P.O. Box 31, Louisville, Kentucky 40201. (502) 569-3227.

ALL TYPES OF COIN-OPERATED EQUIPMENT: ADDA-Balis, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink. etc. . . all kinds, shopped to perfection. Also Cineboxes loaded with film (sizable quantity available)—make offer. Notice to distributors: If you're overstocked with equipment in original crates or have good used equipment, call us or send your list. Write or call FLOWER CITy DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609, Tel. (716) 654-8020 and ask for JOE GRILLO.

FOR EXPORT: MADE IN JAPAN AMUSEMENT MA-CHINES: Sub-roc, Tank, Kiddie Rides, X-08, S. Road-7, Golden Soccer, Clay Gun, Scramble. Con-tact: KAY A. CHIBA, Port P.O. Box 111, Yoko-hama, Japan. CABLE: 'KACTRAM'.

BINGOS AND SIX-CARD GAMES AVAILABLE. ALSO Keeney Red Arrows and Big 3's. These games are completely shopped. Call WASSICK NOVELTY, (304) 292-3791, Morgantown, W. Va.

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STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201" \$20: "WMC" for Wurlitzer Cobra. \$10. SOUND & SIGNAL SERVICE, Box 10052. Albuquerque, N. Mex. 87114.

FOR SALE: Bally Electronic Slots. Some Winter Books Left. Small number of Bally OK Bingos. Write for your other needs. LOWELL ASSOCIATES. PO Box 386, Glen Burnie, Md. 21061. (301) 768-3400.

FOR SALE: CABARET, \$375; GOLD RUSH, \$560; SNIPER GUN, \$565; Fiotilla, \$660; Road Runners, \$775; Space Flight, \$375; Sea Ray (WRITE); World Cup, \$225; Astrodata Fortume Telling Machine, (WRITE); Punching Bas, \$385; Periscope, \$1,295; Helicopter, \$425; What-Zit, (WRITE); Spin Out, \$525; Drag Races, \$610; Hieh Score, \$575; C. C. Motorcycle, \$475; Wild Kingdom, \$595; Stunt Pilot, \$510; Computer Quiz, \$325; Bountys; \$575; Golden Gates, \$650; Cypress Gardens, \$225; Border Beautys, \$765; Londons, \$1,425. NEW ORLEANS NOVELTY CO., 1055 Dryades St., New Orleans, La. 70113. Tel (504) 529-7321. CABLE: NONOVCO.

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FOR SALE: Workhorses, Video Viewers, 25¢ play, Sound \$795; Silent, \$695; Two minute timer, Coin Counter, Slug Proof, Color Film Cartridges Rewind automatically. Bulbs last 1000 hours. TIMES SQUARE VENDING CORP., 432 W. 42nd St., New York City, N.Y. 10036. (212) 279-1095.

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- FOR SALE: Just off location; 'As Is' \$100 each, plus \$10 packing: 2 CC Pop Ups; Mid. Target Gallery; Mid. Mystery Score; 2 So. Little Pro; C. C. Pargolf, 3 Wm's 10 Strike; Un. Yankee BB; Wm's Official BB; CC All Star BB; MIKE MUNVES CORP., 577 10th Ave., NYC, NY 10036. Phone (212) 279-6677.
- CONVERSION CARTRIDGES—PLAY STEREO RECORDS on Seeburg Monaural Phonos B thru 201—PLUG-IN—eliminate needle skipping, excessive record wear, sound distortion, \$24.95 postpaid. Satisfac-tion guaranteed. Quantity discounts. C. A. THORP SERVICE, 1520 Missouri, Oceanside, Calif. 92054.
- FOR SALE—EXPORT ONLY—Bally, Bingos, slots, up-rights Games, Inc., Big Ben, etc., Keeney Mt. Climber, etc., Evans Winterbrook. All models rotamint & rotamat. Write for complete list phonos, phono-vues, pin balls, arcade, etc. ROBERT JONES INTERNATIONAL, 880 Providence Highway, Dedham, Mass. 02026 (617) 329-4880.
- FOR SALE: New Rockola Can Can Vendor CCC5-01-04A, priced right, BUDGE WRIGHT'S WESTERN DISTRIBUTORS, 1226 SW 16th Ave., Portland, Oregon 97205, (503) 228-7565.
- FOR SALE—ADD-A-BALL: Gottlieb Bristol Hills (2-player) \$425; Wms. F. P. Klondike, \$450. Seeburg (ss-160) Showcase, \$595. (No Crating). Call: Ogden Whitbeck (518) 377-2162. MOHAWK SKILL GAMES CO., 67 Swaggertown Rd., Scotia, N.Y. 12302.
- FOR SALE—Stock of SPACE LASER and CHICK 'N PLUCK 'R parts available. LASER Access Doors (normally \$18.00 each) while they last special-four for \$20.00. Inquire for special bargain prices on New SPACE LASER or CHICK 'N PLUCK 'R Machines for sale or lease. All orders C.O.D. only. Write or call TARGET INTERNA-TIONAL COIN, 15219 Michigan Ave., Dearborn, Michigan 48126. (313) 846-0160.

OR SALE: COMPUTERIZED DART GAMES, THIS GAME IS THE FINEST IN THE FIELD. EXTREMELY DEPENDABLE, ... Completely remote Controlled ..., Fully Guaranteed, Can Be Installed By One Man In Minutes, Game Has Built-In Play Stimu-lator That Works! "10 to 12 week return," \$595; Prepaid or COD only. COMPUTERIZED GAMES CORP., 4712 N. E. 12th Ave., Ft. Lauderdale, Florida 33308, (305) 771-3110. FOR

ANT: United Shuffle Alleys-Corral To Lagunas. Wurlitzer phonographs, Models 3000 to 3300 (100 Selection). D & L DISTRIBUTING CO., INC., Box 4032, Harrisburg, Pa. 17111. (717) 564-8250. WANT:

FOR SALE—Outside Amusements—20 horse jump-ing carousel, boats, jeeps, planes and Fire Com-pany. HYNDMAN'S ARCADE, 810 Raws Ave., Somerdale, N.J. (609) 784-9358.

### HUMOR

MOO RECORD. Send \$1.00 to CAT. Suite 224. 2801 E. Oakland Park, Ft. Lauderdale, Fla. 33306.

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BINGO MECHANICS WANTED: Legal territory of Nevada. 5 day, 40 hour work week. MUST have past Bingo experience. State age, references, past experience. Send photo if possible. Write or phone. UNITED COIN MACHINE CO., 2621 South Highland, Las Vegas, Nevada. Phone (702) 735-5000.

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- EXPERIENCED ARCADE MECHANICS for Louisville, Ky; Philadelphia, Pa.; Ocala, Fla.; Warwick, R.I.; New York City. Good pay, Benefits. Also man-agers. Tel (914) 793-4100 or Write: Amusement Arcades, 2290 Central Park Avenue, Yonkers, New York 10710
- SHOP AND ROUTE MECHANICS WANTED—JUKES, BINGOS, UPRIGHTS, Slots, Flippers: Good Pay; Raises according to results; Apartment furnished if desired and air fare furnished. SHELTON MUSIC CO., PO Box 803, Agana, Guam 96910. Phone 7726244.

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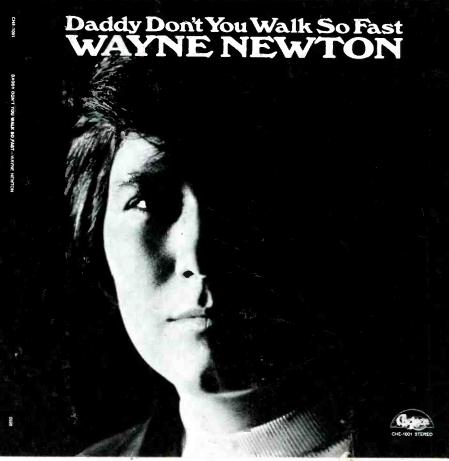
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