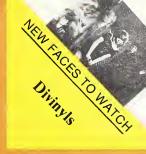
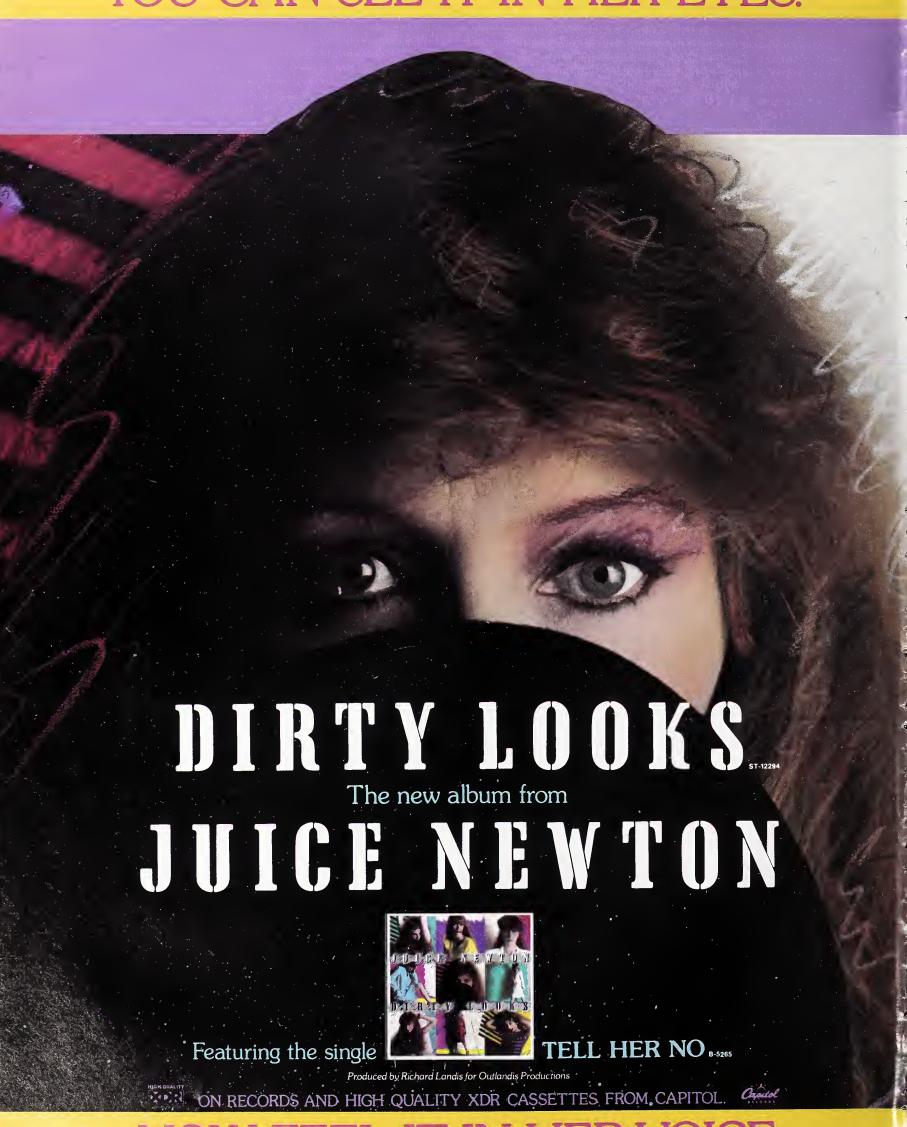
# August 27, 1983 NEWSPAPER \$3.00





The Eurythmics

## YOU CAN SEE IT IN HER EYES.



## CASH I

#### CASHBOX

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### **EDITORIAL**

#### Looks Good

Over halfway through the summer, it appears that the strong product now out on the market has kept up the momentum in the tentative recovery begun in the spring. A number of hot-selling albums, plus a wide diversity of hit singles, has served to keep the customer satisfied ... and coming back into the stores.

While it is still to early to declare flat out that the industry has turned itself around, the signs of recovery are everywhere. It's been a long time since there was such a plentiful supply of good music everything from rock to pop to country to black to dance music has benefitted from a newfound burst of creativity.

In addition, labels have once again picked up the pace as far as signing new acts is concerned. Now that the problems surrounding distribution have seemingly subsided at least for the moment, even

independent labels have been able to take on more acts with some degree of certainty that their distributors will still be in business the following week. And from the standpoint of the majors, it must be reassuring to see that the public is responding to those new acts that are considered "the lifeblood of the industry."

Heightened activity can also be seen on the club and concert level. Spurred by such hit movies as Flashdance and Staying Alive, plus the vitality of the dance labels that seem to have an endless supply of top quality 12-inch singles, the club scene is the strongest it has been in a long time. Add to that the prosperous outdoor concert season that has seen a number of promoters and touring bands doing their best business in a few years, and it seems that all of the prerequisites for a strong recovery are there.

Now all we have to do is keep on truckin'.

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CHARTS           Top 100 Singles           Top 200 Albums         28,2           Black Contemporary Albums         2           Black Contemporary Singles         2           Country Albums         2           Country Singles         2           Gospel Albums         1           International Albums, Singles         3           Jazz Albums         3           Jukebox Programmer         3           Rock Album Radio Report         3           Top 15 Midlines         1           Top 30 Videocassettes         1           Top 15 Video Games         1	
REVIEWS Albums Singles	

#### ON THE COVER

it's not often that a band coming to the U.S. from foreign shores scores a #1 hit record the first time out, but it looks like the U.K.'s Eurythmics may just pull it off with the electro-ditty "Sweet Dreams (Are Made Of This)," which is poised at the #2 bullet position on this week's Cash Box Pop Singles chart. Powered by lead singer Annie Lennox's commanding, yet



compassionate vocals, the tune had already topped the British charts for several weeks before it began its steady rise on American radio playlists.

Formed in 1980 by Lennox and musical hobo David Stewart, The Eurythmics draw on the diverse backgrounds of its two founders for its inspiration and group identity. Stewart began playing guitar at 13 and went through a series of obsessions with medieval, blues, folk, funk and other forms before becoming fascinated with the Europop groove, while Lennox attended the Royal Academy of Music for three years learning the intricacies of plano, harpsichord and flute prior to developing an interest in synthrock sounds. Sophisticated, street-smart and soulful, the brains behind The Eurythmics have demonstrated that electronic entertainment need not be spiritually empty.

### TOP POP DEBUTS

SINGLES

40 KING OF PAIN — The Police — A&M

**ALBUMS** 

34 ALPHA - Asia - Geffen

#### POP SINGLE

**EVERY BREATH YOU TAKE** The Police A&M

#### B/C SINGLE

FREAK-A-ZOID

Midnight Star Solar/Elektra

### **COUNTRY SINGLE**

YOU'RE GONNA RUIN MY **BAD REPUTATION** Ronnie McDowell Epic

J*A*ZZ

**IN YOUR EYES** George Benson Warner Bros.

## **NUMBER**



Wille Nelson/Merle Haggard

THRILLER Michael Jackson Epic COUNTRY ALBUM **PANCHO & LEFTY** Merle Haggard/Wille Nelson Epic

GOSPEL

POP ALBUM

SYNCHRONICITY

The Police A&M

B/C*A*LBUM

JESUS I LOVE CALLING YOUR NAME Shirley Caesar Myrrh

	_	-	August 27, 1983
		Weeks	
, and the second	/20	On Chart	0.000 01 .
1 EVERY BREATH YOU TAKE	, 20	Onari	34 ALL TIME HIGH
THE POLICE (A&M 2542)	1	13	DITA COOLIDCE (ASM SEE1) SE O
SWEET DREAMS (ARE MADE OF			35 1999 G7
THIS)			PRINCE (Werner Bros. 7-29896) 14 13
EURYTHMICS (RCA PB-13533)	2	14	
3 SHE WORKS HARD FOR THE			THE FIXX (MCA-52213) 19 14
MONEY			37 WANNA BE STARTIN
DONNA SUMMER	2	14	
(Mercury/PolyGram 812 604-7)	3	14	MICHAEL JACKSON
MANIAC MICHAEL SEMBELLO			(Epic 34-03914) 31 14
(Casablanca/PolyGrem 812 516-7)	4	13	38 OUR HOUSE  MADNESS (Geffen 7-29668) 28 18  39 DON'T YOU GET SO MAD  JEFFREY OSBORNE (A&M 2561) 44 6  40 KING OF PAIN  THE POLICE (A&M 2569) — 1  41 TONIGHT I CELEBRATE MY
5 PUTTIN' ON THE RITZ			MADNESS (Geffen 7-29668) 28 18
TACO (RCA PB-50727)	8	10	DON'T YOU GET SO MAD  JEFFREY OSBORNE (A&M 2561) 44 6
6 FLASHDANCEWHAT A			40 KING OF PAIN
FEELING			THE POLICE (A&M 2569) — 1
IRENE CARA	-		4) TONIGHT I CELEBRATE MY
(Caseblanca/PolyGrem 811 440-1)	5	22	LOVE
7 ELECTRIC AVENUE		40	PEARO BRYSON/ROBERTA ELACK
EDDY GRANT (Portreit/CBS 37-03793)	6	19	(Capitol B-5242) 46 8
8 (KEEP FEELING) FASCINATION THE HUMAN LEAGUE (A&M 2547)	۵	15	42 COME DANCING 76
The state of the s	3	1.5	THE KINKS (Arista AS 1054) 32 17
9 STAND BACK STEVIE NICKS (Modern/Atco 7-99863)	10	13	KISS THE BRIDE
CHINA GIRL		.5	ELTON JOHN (Gerren 7-29568) 49 4
DAVID BOWIE (EMI America B-8165)	11	13	44 FAKE FRIENDS
III I'LL TUMBLE 4 YA			JOAN JETT AND THE BLACKHEARTS (Bleckheert/MCA-52240) 36 8
CULTURE CLUB (Epic 34-03912)	15	10	45 LADY LOVE ME (ONE MORE
12 IT'S A MISTAKE			TIME 1
MEN AT WORK (Columbie 38-03959)	13	9	GEORGE BENSON (Warner Bros. 7-29563) 51 5
THE SAFETY DANCE			CS 46 TELL HER NO
MEN WITHOUT HATS	_		JUICE NEWTON (Capitol B-5265) 55 3 90
(Backstreet/MCA BSR-52232)	18	10	47 YOU'RE DRIVING ME OUT OF MY
14 IS THERE SOMETHING I			MIND
SHOULD KNOW	-	40	LITTLE RIVER BAND (Cepitol B-5256) 53 5
DURAN DURAN (Cepitol B-5233)	7	13	I WINDHOLD ME TIL MORNIN' COMES I
15 TAKE ME TO HEART	16	11	PAUL ANKA (Columbia 38-03897) 52 9 82
QUARTERFLASH (Geffen 7-29603)	10	• • •	49 BLAME IT ON LOVE
BILLY JOEL (Columbie 38-04012)	22	5	SMOKEY ROBINSON & BARBARA 83
DON'T CRY		٠	(Tamia/Motown 1684) 50 9
ASIA (Geffen 7-29571)	25	5	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
13 HUMAN NATURE		-	30 HOW DO TOO KEEL THE MICOIC
MICHAEL JACKSON (Epic 34-04026)	21	6	
19 ROCK OF AGES			(O
DEF LEPPARD	20	10	51 PIECES OF ICE
(Mercury/PolyGrem 812 370-7)	20	12	DIANA ROSS (RCA PB-13549) 43 10
LAWYERS IN LOVE  JACKSON BROWNE (Asylum 7-69826)	24	8	52 COLD BLOODED 87
21 NEVER GONNA LET YOU GO	2-7	·	HICK JAMES (Gordy/Motown 168/GF) 58 6
SERGIO MENDES (A&M 2540)	12	20	53 TOO SHY
22 ROCK 'N' ROLL IS KING			KAJAGOOGOO (EMI Americe B-8161) 40 19
ELO (Jet/CBS ZS4 03964)	23	10	64 BIG LOG
23 DEAD GIVEAWAY			ROBERT PLANT (Atlantic 7-99844) 67 3
SHALAMAR (Soler/Elektre 7-69819)	27	9	55 CUTS LIKE A KNIFE
24 AFTER THE FALL			BRYAN ADAMS (A&M 2553) 47 12 90
JOURNEY (Columbie 38-04004)	26	8	LOUISE TUCKER (Ariste ASI 9022) 48 11
25 PROMISES, PROMISES			57 TIP OF MY TONGUE
NAKED EYES (EMI Americe B-8170)	30	7	THE TUBES (Capitol B-5258) 60 6
26 HUMAN TOUCH			58 BURNING DOWN THE HOUSE 92
RICK SPRINGFIELD (RCA PB-13576)	29	8	TALKING HEADS (Sire 7-29565) 65 4
SPANDAU BALLET			59 TELEFONE (LONG DISTANCE 93
(Chrysells/CBS VS4 42720)	42	5	LOVE AFFAIR)
28 FAR FROM OVER			SHEENA EASTON (EMI America B-8172) 79 2 94
FRANK STALLONE			60 JUICY FRUIT
(RSO/PolyGram 815 023-7)	33	5	MTUME (Epic 34-03578) 54 12 95
(SHE'S) SEXY + 17			61 BABY JANE
STRAY CATS (EMI America B-8168)	38	4	NOD 31EWAN1 (Wellier Bros. 7-29008) 41 14
HOW AM I SUPPOSED TO LIVE			62 SOMEONE BELONGING TO
WITHOUT YOU		_	SOMEONE
LAURA BRANIGAN (Atlantic 7-89805)	34	9	THE BEE GEES (110077 blydrein 813 200-7) 74 2
MAKING LOVE OUT OF			(K) ISLANDS IN THE STREAM
NOTHING AT ALL	27	-	KENNY ROGERS DUET
AIR SUPPLY (Arista ASI 9056)	37	5	(110711 2 10010)
TOTAL ECLIPSE OF THE HEART BONNIE TYLER (Columbia 38-03906)	30	7	1 WONDS
33 HOT GIRLS IN LOVE	55	,	100
LOVERBOY (Columbia 38-03941)	17	12	t 03 GETTI NIGHT
			ETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)
76	,		

August 21, 1905		
		Weeks
	3/20	On Chart
34 ALL TIME HIGH		onare
RITA COOLIDGE (A&M 2551)	35	9
35 1999		
PRINCE (Werner Bros. 7-29896)	14	13
36 SAVED BY ZERO THE FIXX (MCA-52213)	10	
37 WANNA BE STARTIN	19	14
SOMETHIN'		
MICHAEL JACKSON		
(Epic 34-03914)	31	14
38 OUR HOUSE		
MADNESS (Geffen 7-29668)	28	18
JEFFREY OSBORNE (A&M 2561)	44	6
40 KING OF PAIN	• •	•
THE POLICE (A&M 2569)	_	1
41 TONIGHT I CELEBRATE MY		
LOVE		
PEABO BRYSON/ROBERTA FLACK (Capitol B-5242)	46	8
42 COME DANCING	40	٥
THE KINKS (Arista AS 1054)	32	17
43 KISS THE BRIDE		
ELTON JOHN (Geffen 7-29568)	49	4
44 FAKE FRIENDS		
JOAN JETT AND THE BLACKHEARTS (Bleckheert/MCA-52240)	36	8
45 LADY LOVE ME (ONE MORE	00	Ü
TIME)		
GEORGE BENSON (Warner Bros. 7-29563)	51	5
46 TELL HER NO		
JUICE NEWTON (Capitol B-5265)	55	3
47 YOU'RE DRIVING ME OUT OF MY		
LITTLE RIVER BAND (Cepitol B-5256)	E 2	5
48 HOLD ME TIL MORNIN' COMES	53	3
PAUL ANKA (Columbia 38-03897)	52	9
49 BLAME IT ON LOVE		
SMOKEY ROBINSON & BARBARA		
MITCHELL (Tamle/Motown 1684)	50	9
50 HOW DO YOU KEEP THE MUSIC	50	3
PLAYING		
JAMES INGRAM AND PATTI AUSTIN		
(Qwest/Warner Bros. 7-29618)	45	17
51 PIECES OF ICE	42	10
DIANA ROSS (RCA PB-13549)  52 COLD BLOODED	43	10
RICK JAMES (Gordy/Motown 1687GF)	58	6
53 TOO SHY		
KAJAGOOGOO (EMI Americe B-8161)	40	19
54) BIG LOG		
ROBERT PLANT (Atlantic 7-99844)	67	3
55 CUTS LIKE A KNIFE BRYAN ADAMS (A&M 2553)	47	12
56 MIDNIGHT BLUE	47	12
LOUISE TUCKER (Ariste ASI 9022)	48	11
57 TIP OF MY TONGUE		·
THE TUBES (Capitol B-5258)	60	6
53 BURNING DOWN THE HOUSE		
TALKING HEADS (Sire 7-29565)	65	4
59 TELEFONE (LONG DISTANCE		
SHEENA EASTON (EMI America B-8172)	79	2
60 JUICY FRUIT	. 0	-
MTUME (Epic 34-03578)	54	12
61 BABY JANE		
ROD STEWART (Werner Bros. 7-29608)	41	14
62 SOMEONE BELONGING TO		
SOMEONE THE BEE GEES (BSO/PolyGrom 815 235 7)	74	2
THE BEE GEES (RSO/PolyGrem 815 235-7)  63 ISLANDS IN THE STREAM	14	2
KENNY ROGERS DUET		
WITH DOLLY PARTON (RCA PB-13615)	_	1
64 WORDS		
F.R. DAVID (Carrere/PolyGram CA 101)	70	4
65 GET IT RIGHT  ARETHA FRANKLIN (Arista ASI 9034)	69	4

		Week
	8/20	On Chart
66 I DON'T WANNA DANCE EDDY GRANT (Portreit/CBS 37-04039)	72	3
BAD BOYS WHAMI U.K. (Columbia 38-03932)	73	4
68 IT'S INEVITABLE CHARLIE (Mirege/Atco 7-99862)	57	10
69 HOW CAN I REFUSE HEART (Epic 34-04047)	77	2
RAINBOW'S END SERGIO MENDES (A&M 2563)	82	2
FREAK-A-ZOID MIDNIGHT STAR (Soler/Elektre 7-69828)	78	3
DON'T FORGET TO DANCE THE KINKS (Arista ASI 9075)	84	2
STYX (A&M 2568)	83	2
MIRACLES STACY LATTISAW (Cotillion/Atco 7-99855)	81	3
MADNESS (Geffen 7-29562)	89	2
76 CHANGE  TEARS FOR FEARS (Mercury/PolyGrem 812 677-7)  DON'T YOU KNOW HOW MUCH I LOVE YOU	80	3
RONNIE MILSAP (RCA PB-13564)	. 85	2
THE ANIMALS (I.R.S./A&M IR-9920)  79 DO IT AGAIN (MEDLEY WITH	87	2
CLUB HOUSE (Atlantic 7-89795) ONE THING LEADS TO ANOTHER	86	4
THE FIXX (MCA-52264)  WHAT AM I GONNA DO	-	1
ROD STEWART (Werner Bros. 7-29564) SHIP TO SHORE	-	1
CHRIS DeBURGH (A&M 2565) 83 EWOK CELEBRATION	90	2
MECO (Arista ASI-9045) 84 THE BORDER	71	9
AMERICA (Capitol B-5236)  85 JUST BE GOOD TO ME	56	10
THE S.O.S. BAND (Tebu/CBS ZS4 03955)  86 CAN'T SHAKE LOOSE AGNETHA FALTSKOG (Polydor/PolyGrem	_	1
815 230-7)	-	1
MARTIN BRILEY (Mercury/PolyGrem 812 165-7)  88 EVERYDAY I WRITE THE BOOK	59	13
ELVIS COSTELLO & THE ATTRACTIONS (Columbia 38-04045)	_	1
LIVING ON THE EDGE JIM CAPALDI (Atlantic 7-89799)	_	1
SHARP DRESSED MAN ZZ TOP (Warner Bros. 7-29576)	_	1
91 STAND BY ROMAN HOLLIDAY (Jive/Ariste JSL-9036) 92 TIME (CLOCK OF THE HEART)	66	11
CULTURE CLUB (Epic 34-03769) 93 SLIPPING AWAY	63	20
DAVE EDMUNDS (Columbia 38-03877) 94 CRAZY	62	15
MANHATTANS (Columbie 38-03939) 95 ALL THIS LOVE	76	4
DeBARGE (Gordy/Motown 1660) 96 WAR GAMES	61	20
CROSBY, STILLS & NASH (Atlentic 7-89812)	68	10
97 STOP IN THE NAME OF LOVE THE HOLLIES (Atlentic 7-89819)	64	13
98 SHE'S A BEAUTY THE TUBES (Capitol B-5217)	75	21
99 WEST COAST SUMMER NIGHTS TONY CAREY (Rocshire RSS 001C)	91	7
100 WHO'S BEHIND THE DOOR ZEBRA (Atlentic 7-89821)	88	6

After the Fall (Twist And Shout — ASCAP)
All This Love (Jobete — ASCAP)
All Time High (Blackwood — BMI)34
Baby Jane (Rod Stewart/Anteater — ASCAP) 61
Bad Boys (Chappell — ASCAP)67
Big Log (Talk Time/Bay — ASCAP)54
Blame It On Love (Chardax — BMI)
Burning Down (WB/Blesu Disque/Index — ASCAP)58
Can't Shake Loose (April/Russell Ballard — ASCAP) 86
Change (Dick James — BMI)
China Girl (Jones/Bug/James Osterberg/Fleur —
ASCAP/BMI)
Cold Blooded (Stone City — ASCAP)52
Come Dancing (Davray — P.R.S.)
Crazy (Mighty M/Anderson/Williams — ASCAP)94
Cuts Like A Knife (Irving/Adams Communice-
tions/Calypso Toonz — BMI)55
Dead Giveaway (Spectrum VII, L.F.S. III — ASCAP) 23
Dolt Again (MCA/Red Giant - ASCAP/Mijac/Werner-
Tamerlane — BMI)79
Don't Cry (WB/Almond Legg/Ackee — ASCAP)17
Don't Forget To Dance (Davray, Ltd.)
Don't You Get So Mad (Almo/March 9/Grevity
Raincoat - ASCAP/Haymaker - BMI)
Don't You Know (Kelso Herston - BMI)77
Electric Avenue (Greenheart - ASCAP)
Every Breath You Take (Magnetic - BMI) 1
Everyday I Write The Book (Plangent Visions —
ASCAP)88
Ewok Celebration (Warner-Tamerlene/Benthe)83
Fake Friends (Jett Pack — BMI)
Far From Over (Stigwood/Famous — ASCAP)28
annus — ASCAP)26

ascination (Virgin/Chappell/Sound Diegrams/WB —
ASCAP) 8
lashdance (Chappell/Famous/GMPC/Cerub/Alcor
— ASCAP) 6
reak-A-Zoid (Hip-Trip/Midstar — BMI)71
Get It Right (Uncle Ronnie's/April/Thriller Miller —
ASCAP)65
ligh Time (Stygian — ASCAP)73
fold Me 'Til (Squwanko/Foster Frees — BMI) 48
lot Girls In Love(Dean Of Music/Blackwood — BMI) 33
low Am I (April/Is Hot — ASCAP/Bleckwood —
BMI)30
low Can I Refuse (Strange Euphoria/Know/Primal
Energy/Sounds Like Music/Sheer — ASCAP) 69
low Do You Keep (WB — ASCAP) 50
luman Nature (Porcara/John Bettis — ASCAP) 18
luman Touch (Vogue —BMI)26
Don't Wanna (Greenheart — ASCAP)
II Tumble (Virgin — ASCAP/Adm. by Cheppell)11
s There Something (Tritic)
slands In The Stream (Gibb Brothers — BMI) 63
t Must Be Love (M.A.M. (MCA) — ASCAP)75
t's A Mistake (April — ASCAP)
luicy Fruit (Mtume — BMI)60
ust Be Good (Flyte Tyme/Avant Gerde/Almo —
ASCAP)85
King Of Pain (Magnetic — BMI)
Kiss The Bride (Intersong — ASCAP)43
ady Love Me (Hudmar — ASCAP/Newton House —
BMI)
The state of the s
= Exceptionally heavy radio ectivity this week

Lawyers In Love (Night Kitchen — ASCAP)20
Living On THe Edge (Warner Bros ASCAP)89
Making Love Out (Lost Boys — BMI)31
Maniac (Intersong/Famous/Warner Bros. —
ASCAP) 4
Midnight Blue (Chartel)56
Miracles (Rare Blue — ASCAP)
Never Gonna (ATV/Mann & Well — BMI)21
1999 (Controversy — ASCAP)
One Thing Leads (Colgems-EMI — ASCAP)80
Our House (Nutty/WB — ASCAP)
Pieces Of Ice(WB/Jamm/Bibo — ASCAP)51
Promises, Promises (Rondor (London) Ltd./Adm. by
Almo — ASCAP)25
Puttin' On The Ritz (Schallplatten GMBH) 5
Rainbow's End (Warner-Tamerlane/Haymeker —
BMI/David Batteau — ASCAP)70
Rock 'N' Roll (April — ASCAP)22
Rock Of Ages (Zomba Enterprises — BMI)19
Saved By Zero (Colgems/EMI — ASCAP)36
Sexy (Willesden — BMI)29
Sharp Dressed Man (Hamstein — BMI) 90
She's A (Foster Frees/Rehtakul Veets/Decom-
position/Boone's Tunes — BMI/ASCAP)98
She Works Hard (Sweet Summer Night/See This
House — ASCAP)
Ship To Shore (Rondor — BMI)82
Slipping Away (April — ASCAP)93
Someone Belonging (Gibb Brothers/Unlcheppell — BMI)
Stand Back (Welsh Witch - BMI) 9
= Exceptionally heavy sales activity this week
The Exceptionary nearly sales activity this week

Stand By (Zomba Ent. — BMI)	.91
Stop In The Name (Stone Agate — BMI)	
Sweet Dreams (Sunbury)	. 2
Take Me To Heart (Narrow Dude/Bonnle Bee	
Good/WB — ASCAP)	
Telefone (Mighty Matheison/Slepshot — BMI)	
Tell Her About It (Joel Songs — BMI)	
Tell Her No (Mainstay — BMI)	. 46
The Border (April/Russell Ballerd/Polson Oak —	
ASCAP)	. 84
The Night (Noorub/Leosong — ASCAP/House Of	
Juices — BMI)	.78
The Safety Dance (Off Backstreet/Les Editions	
Chapeau — BMI)	. 13
The Salt In My Tears (Rare Blue/Miserable —	
ASCAP)	
Time (Virgin — ASCAP/Admln. by Cheppell)	
Tip Of My Tongue (Decomposition/Boone's Tunes	
2/Saggifire — ASCAP)	.51
Gems-EMI — ASCAP/BMI)	41
Too Shy (Tritec)	
Total Eclipse (Lost Boys — BMI)	
True (Reformation Ltd. — ASCAP)	
Wanna Be Startin' (Mijac BMI)	
War Games (Gold Hill — ASCAP)	
West Coast Summer (Rockoko)	
What Am I Gonna Do (Rod Stewart/Anteeter —	
ASCAP/Rockin' Hoarse — BMI)	.81
Who's Behind The Door (Riddy-Diddy — ASCAP)	100
Words (ASCAP)	.64
You're Driving Me (Screen Gems - EMI - BMI) .	. 47

## NEWS & REVIEWS



ASCAP MEMBERS GATHER FOR TELE-SONGWRITER DAY - Los Angeles Mayor Tom Bradley declared Aug. 8 ASCAP Tele-Songwriter Day in conjunction with the premiere of the ASCAP Songwriter Television Series on Group W Cable's Channel 3 in the city. The series began airing in New York Aug. 17. Pictured at a screening and reception hosted by ASCAP president Hal David are (I-r): ASCAP's Arthur Hamilton, Mary Jo Mennella and David; Phil Ramone, producer; ASCAP's Loretta Munoz; Tom Jans, ASCAP member; and Freddie Perren, producer.

### **Quality Acts, Weather Spark Hot Outdoor Concert Season** by Jim Bessman

NEW YORK - A most successful outdoor summer concert season is winding down with concert promoters and producers lauding the high quantity and quality of touring talent and thanking weathermen for making oudoor venues the places to be. Acts of all types and drawing power have done well under the sky, so much so that in some cases, improved venues are being looked at for next summer to handle a greater share of outdoor shows.

John Scher Presents in New Jersey is among the promoters who found success in both stadium-sized and smaller outdoor venues, and is planning to hold more concerts outdoors next summer. "Kids wanted to go outdoors to see shows this year," said associate producer David Marsden, who felt that his outdoor success had an adverse effect on his indoor show attendance and is looking to "play everything we can" outdoors next year. This year, Scher

scheduled two shows at the 30,000-seat Holleder Stadium In Rochester, N.Y., together with three contemporary music shows at the Finger Lakes Performing Arts Center in nearby Canandaigua, home of the Rochester Philharmonic. Marsden reported that Journey with Bryan Adams and The Police with A Flock Of Seagulls and The Fixx sold out Holleder in advance, and Joni Mitchell, Al Jarreau and Diana Ross were "very successful" at the 2,600-covered-seat, 10,000-lawn-seat Canandaigua facility, with Mitchell drawing 8,000, Jarreau 6,000 and Ross selling out in advance. He said that he's shooting for 12-15 shows there next year and up to five at the stadium.

At Monarch Entertainment, which is a sister promotion company of John Scher Presents, associate producer Bruce Moran credited "two hot rainless nights" with the "extraordinary" showings at Giants Stadium of the Wille Nelson Picnic on July 3, which drew about 45,000, and Simon & Garfunkel on July 31, which drew almost 50,000. In Milwaukee, the rainless, 80° weather was cited, together with low admission, as the key to this year's "best ever" all-day Summerfest, according to Its entertainment director Bob Bablsch. For four dollars in advance or five dollars dayof-show, a grand total of 580,000 turned out to see main stage acts, including James Taylor, Kool & The Gang, The Beach Boys, Rick Springfield, Melissa Manchester, Donna Summer, Charlie Daniels & Marshall Tucker, Linda Ronstadt, Engelbert Humperdinck, Hall & Oates and Eric Clapton, not to mention a host of other national and regional acts on the eight smaller stages. In light of the fact that the 25,000-seat general admission main stage was packed to the limit for the Beach Boys, Springfield, Ronstadt and Hall & Oates, Babiach said that plans were being formulated for a new main stage facility containing up to 20,000 covered seats and covered space for another 10,000 on the surrounding hillside.

In New York, promoter Ron Delsener, who produces the Miller Time Concerts On The Pier, as well as outdoor shows at Jones Beach Theatre and Forest Hills Tennis Stadium, also acknowledged the weather factor in his current figures of 70% of

(continued on page 19)

#### **Indie Labels Pursue A New Path With Heavy Metal Acts** selling heavy metal albums in a stall of a

by Fred Goodman

NEW YORK — Having spearheaded the introduction of new wave and danceoriented rock music in this country only to see the banner taken up by major record companies, independent specialty labels are developing into an important proponent of an old rock style with a newfound popularity: heavy metal. With the grassroots tactics that have been the traditional strengths of indies, three young labels - San Francisco's Shrapnel Records, Los Angeles' Metal Blade and New Jersey's Megaforce Records - have been finding, promoting and selling heavy metal bands with a vengeance. And all three report a burgeoning international market for a music that was once considered the exclusive property of middle

"The development of Megaforce has pretty much followed events in the music scene," said Johnny Z., co-owner with his wife Marsha of Megaforce, Fanatical followers of heavy metal, the couple began

vendor's market on Route 18 in New Jersey in December of 1981. Since then, they've opened their own heavy metal specialty shop, Rock 'n Roll Heaven, and promoted local heavy metal concerts including a 'Headbanger's Ball'' that drew 2,400 metal

The move to form Megaforce came in April of this year, when, as Johnny Z. recalled, "we started seeing that indies weren't doing the metal scene." Since then. Megaforce has pacted an exclusive distribution deal with Important Records, and released recordings by Man O War, Raven, Metallics and Venom. Four more LPs have been scheduled for release by Christmas, and a spin-off label, Avalanche, will soon be launched to handle smaller budget, EP and one-off projects.

Like Megaforce, the Los Angeles-based Metal Blade Records is run by a heavy metal devotee. And although the label has always been handled by Enigma Records, it has graduated from a lease arrangement to a pressing and distribution deal to a

specialty label, all in the space of a yearand-a-half. Enigma's Wesley Hein reports that the label has found an "incredible demand for heavy metal" through its 11 Metal Blade releases, and expects that label's catalog to top 20 by the end of the fall.

But despite the explosive growth of product, Metal Blade remains basically a one-man production company, headed by Brian Slagel, a former record store employee who published his own heavy metal magazine. Slagel's interest in the Los Angeles scene gave him access to what he termed "a lot of good local heavy metal bands who weren't getting any exposure. I just decided to do it myself," he added.

Metal Blade's first release, "Metal Massacre," was a sampler of some of those bands, a few of which Slagel has since produced complete albums by. "The whole scene was just overlooked," he recalled. "There were only one or two clubs in L.A. for heavy metal. The town is really trendy, though, and now that everybody's real bored with new wave, heavy metal bands' shows are filling 1,700-seat halls.'

Aside from the growth of a concert scene, Los Angeles radio has begun to cotton to heavy metal fans again. "Stations like KLOS and KMET are adding indie metal,'

#### Motown, MCA. **Indie Distributors** Reach Accord

by Michael Martinez

LOS ANGELES - An out-of-court settlement and a judicial decision last week ended the legal wrangling between MCA and Motown Records and at least two of the three independent distribution companies that sued the Los Angeles-based label and distribution company for Motown's defection from the indie ranks.

Maryland-based Schwartz Brothers, Motown Records, MCA, Inc. and MCA Distribution and MCA Records reached outof-court accord. Represented by attorney Mike Eaton of Arent, Fox, Kintener, Plotkin and Kahn, Schwartz Brothers filed the suit in a federal Circuit Court in Maryland more than a month ago. The suit was filed less than a fortnight after Motown entered the distribution pact with MCA, charging breach of oral contract and collusion.

According to a source close to the case, the settlement carries a "confidentiality clause" prohibiting details of the accord to



DURAN DURAN GOES RIAA HEAVY METAL — Capitol Records execs recently flew to Birmingham, England to host a special presentation to Duran Duran for its hit LP, "Rio. The presentation followed the band's performance at Villa Park to its biggest audience – nearly 45,000 people. Currently the group is recording its next album, expected for the fall, tentatively called "Seven And The Ragged Tiger," in Montserrat. Pictured standing at the platinum celebration are (I-r): Bruce Garfield, vice president, East Coast A&R, Capitol; Mike Berrow, co-manager of Duran Duran; Ray Tusken, vice president, A&R, rock division, Capitol; Walter Lee, vice president, marketing, Capitol; Bruce Wendell, vice president, promotion, Capitol; Jim Mazza, president, Capitol Records Group, and Don Grierson, vice president, A&R, Capitol. Pictured seated are (I-r): Roger Taylor, Nick Rhodes, Simon Le Bon, John Taylor and Andy Taylor of the band.

#### **Haggard Tops** CMA Nominations

by Lee Stevens

NASHVILLE - The Country Music Association (CMA) has released the final nominations for its 17th Annual Awards Show to be carried live from the Grand Ole Opry House in Nashville on October 10 over the CBS Television Network. Seven artists and five songwriters received their first nominations and Merle Haggard's six 1983 nominations make him the new alltime most-nominated country artist.

Haggard received six nominations, the most of any artist this year, which gives him a total of 40 CMA award nominations, thereby replacing Loretta Lynn as the alltime most-nominated. Lynn had held the record with 36 nominations. This is the first year since the awards began in 1967 that she has not received a single nomination. Lynn and the Statler Brothers remain the top winners of the CMA awards with eight wins each. Haggard, with five previous wins, would have to take four categories to become a class by himself, the artist with the most wins, unless the Statler Brothers

#### **BUSINESS NOTES**

#### Pioneer Video 'Researches' Potential For Laserdisc '45' In The U.S.

LOS ANGELES - Ploneer Video is currently "researching any viable applications" for the introduction of an eight-inch laser videodisc "45" into the U.S. market, according to a spokesman for the company.

"The product presently exists In Japan as a means of serving the Karaoke (laser video) system." said the spokesman. The Karaoke system is an interactive laserdisc system set up in restaurants, pubs and amusement parlors across the country in which customers can participate by signing to a prerecorded audio track, while corresponding visuals are projected on the system's screen. It's been described as a cross between the Hal Roach Studio's Singing Machine and a video jukebox.

Since "you could put somewhere between 15 and 20 minutes of programming on the disc," noted the Ploneer spokesman, the company is investigating "potential music video applications . . . such as a videodisc single."

"Pioneer Artists' Barry Shereck has been talking to a number of record companies as part of our research," the spokesman concluded.

#### Legendary Lyricist Ira Gershwin, 86, Dies

LOS ANGELES — Ira Gershwin, the brilliant lyricist who penned the words to hundreds of popular songs including "Summertime," "I Got Rhythm," "Embraceable You" and "The Man That Got Away," died Aug. 17 in his Beverly Hills home at 86 of natural causes. Gershwin began his illustrious career in 1924 when he joined forces with his composer brother George to co-write the tune "Lady Be Good." The two brothers remained close partners until George's untimely death from a brain tumor at age 38 in 1937, and together they were responsible for some of the inspired love songs of the 20th century, such as "'S Wonderful," "They All Laughed" and the classics from the folk opera Porgy and Bess like "I Got Plenty o' Nothin'," "Bess, You Is My Woman" and "I

#### ASCAP Begins Quarterly Foreign Payments

NEW YORK - A new payment schedule put into effect by the American Society of Composers, Authors and Publishers (ASCAP) will distribute royalties on a quarterly basis for all foreign songs which make the Top 50 on the U.S. trade charts. The system thus allows foreign writers and publishers of these songs who license through ASCAP in America to get paid at the same time as U.S. ASCAP writers and publishers.

According to ASCAP president Hal David, the new procedure "will apply to every performing right society that is prepared to make a quick turnaround and distribute the royalties expeditiously to their members." Payments to foreign performing rights societies on songs which do not reach the Top 50 will continue according to ASCAP's normal semi-annual payment schedule.

In June, Broadcast Music, Inc. (BMI) initiated a similar quarterly distribution procedure (Cash Box, July 2).

#### **NARAS Accepting Hall of Fame Nominations**

LOS ANGELES — The 90-member Hall of Fame Nominations and Elections Committee is accepting entries for the National Academy of Recording Arts & Sciences (NARAS) Hall of Fame Awards. The special committee is selected by vote of the National Board of Trustees and consists of eminent and knowledgeable professionals from all branches of the recording industry. Twenty-five finalists will be announced later this year, and a second voting round will see the committee select the five winning recordings for induction into the 1984 Hall of Fame.

Entries must be limited to music released before 1958, since the awards honor significant contributions on recordings released before inception of the Grammys during the late 1950s.

#### Handleman Posts 1983 Sales Dip, Income Gain

NEW YORK — The Handleman Co. last week reported sales of \$230.8 million for the fiscal year ending April 30, a drop of 1.4% from the \$234.1 million registered in fiscal 1982. The decrease was attributed largely to the recession and the "lackluster" performance of the music industry. However, net income increased 8.4% from \$8.7 million, or \$1.95 a share, in 1982 to \$9.4 million, or \$2.11 a share, this year.

Additionally, gross profit as a percent of net sales for fiscal 1983 was at 28.6%, up from last year's 27.5%. This increase was seen as resulting from the company's improved product sales mix, including the introduction of home computer software, accessories and computer related books in April.

Fourth quarter figures showed sales of \$59.2 million, an increase of 2.3% from the \$57.8 million mark from last year's fourth quarter. Net income of \$2.6 million or 59 cents a share, increased from \$2.1 million, or 48 cents a share, from last year.

#### Iglesias To Receive Diamond Disc

LOS ANGELES — Columbia recording artist Julio Iglesias will be presented with the first Diamond Disc award from the Guineess Book of World Records at a gala reception in Paris Sept. 26. The award is being made to honor Iglesias as the world's top selling recording artist who records in six languages.

The SEpanish-born singer has sold more than 100 million albums worldwide, earning 100 platinum records, as well as 350 gold records. Iglesias has recorded in English, Spanish, French, Italian, German and Japajese.

The Mayor of Paris, Jacques Chirac, will make the Diamond Disc presentation.

Iglesias is currently at work on his first American LP with producer Richard Perry. The album is scheduled for a fall release.

#### Goldberg Forms Gold Mountain Label With A&M

LOS ANGELES - Gold Mountain Records, a custom label under the A&M Records banner, has been formed by Modern Records president Danny Goldberg. It will be based on the Chaplin Studios lot here, which serves as the headquarters for A&M.



HOPEFUL TRIO - At the recent City of Hope Dinner honoring MCA Records Group President Irving Azoff (c), George Albert (I). Cash Box publisher and president, and Jerry Sharell (r), senior vice presidesnt, MCA, are shown here conver-

#### Kreiner To Head **Ocean Front Label**

LOS ANGELES - Veteran industry executive Marc Kreiner recently opened Ocean Front Records here with Tyrone Davis, Gary Green, David Williams and Gene "Poo Poo" Anderson as the initial art-

The Marina del Rey-based company will be headed by Kreiner as president, with Bruce Thompson as chairman of the board. Vice President Arlenn Schesel is coordinating national promotion, and Patty Ray is working in administration.

The label is aiming for independent distribution of its product, and as Kreiner noted, "Through independent distribution, we can fill a void in the sound that's happening today. The success of product artists like Michael Jackson, Prince and others has been proven on all levels, including radio and retail."

Kreiner said that the main concern of Ocean Front will be to develop artists with longevity in mind. "Regardless of the success of the first or second LP, we'll be planning strategy for the third, fourth and fifth albums.'

Starting in the music business nine years ago as disco promotion executive at Ariola Records, Kreiner later opened his MK Dance Promotion firm in 1976, which represented major label efforts to break such product at radio and In the clubs. He then started MK Prods., which worked with Chic, Norma Jean, Cahnson, Debbie Jacobs and others.

In 1979, Kreiner headed Ocean Records, and in August of 1982, joined HighRise Entertainment Company, where he is credited with bringing the company three top contemporary hits including a pair of #1 singles.

Kreiner plans to attend the upcoming Independent Distributors Committee meeting of the National Assn. of Recording Merchandisers (NARM), set for Sept. 29 at the Hyatt Hotel in West Palm Beach, Fla.



Marc Kreiner

## **REVIEWS**

#### **ALBUMS** OUT OF THE BOX



#### FLICK OF THE SWITCH - AC/DC -Atlantic 80100 — Producers: AC/DC — List: 8.98 - Bar Coded

Along with Eddie Van Halen and Randy Rhodes, AC/DC axesmith Angus Young has earned a top spot in the metalman hall of fame for his frenzied, relentless, skull-smashing riff rocking. On this ballsy, no-holds-barred followup to late 1981's "For Those About To Rock We Salute You," Young again kicks ass with a vengeance and in doing so should win the allegiance of hardrocking DJs around the world. Lead vocalist Brian Johnson also turns up the voltage to an impressive degree here, particularly on "Rising Power," "Landslide" and "Guns For Hire." Besides the workouts by Young and Johnson, the LP spotlights the drumming prowess of Phil Rudd, who recently left the group. Expect wild response from AOR and bone-bashing kids in the weeks ahead, with a forthcoming U.S. tour giving additional support to disc

#### FEATURE PICKS

APOLLO ATMOSPHERES & SOUND-TRACKS — Bryan Eno With Daniel Lanois & Roger Eno - Additions EG/Jem Eno 5 --- Producers: Bryan Eno and Dan Lanois - List: 8.98

Master ambient auralist Brian Eno's latest album is an avant-soundtrack to a new film by Al Reinart that documents the Apollo moon landings of a few years back. Like his earlier, classic albums "Onland" and "Another Green World," this gem utilizes state-of-the-art electronics to create an ethereal mood that's at once soothing and stimulating. Ascent, weightlessness, and descent are just a few of the feelings dealt with on this LP, which is sure to enrapture those listeners who appreciate intelligent, inscrutable sonic tex-

#### PASSIONWORKS — Heart — Epic QE 38800 - Producer: Kelth Olsen - List: None — Bar Coded

On the follow up to "Private Audition," Heart tags Pat Benatar producer Kelth Olsen, and adds several new members to the Wilson sisters line-up including former Spirit player Mark Andes. Toto's David Paich and Steve Porcaro slt in on some tunes here, while Journey's Jonathan Cain lends his songwriting talents on "Ailles." The LP's first single, a passionate poppleaser called "How Can I Refuse" jumps to a #69 bullet position on Cash Box's singles chart. Watch the ballad "Together Now" and the spooky "Johnny Moon" to perk up (continued on page 8

# STEPHANIE MILLS SHOWS NO MERCY.

You'll beg for more as Stephanie Mills unleashes the hottest collection of songs ever imagined. "MERCILESS," the outrageous new album from Stephanie Mills, featuring the high-flying smash, "Pilot Error." Two sides of Stephanie Mills you've the beard before



Produced by Gary Klein & David Wolfert for THE ENTERTAINMENT COMPANY Executive Producer—Charles Koppelman

His Name Is Michael\* Do You Love Him?\* \*Produced by Phil Ramone

Management: Starlite Music—Cassandra Mills and Allen Mills







#### **ALBUMS**

L rued from page 61

ears as well. Gutsier fare can be found on the closing cut, "Ambush," which seems a natural pick for earthy AOR.

WRAP YOUR ARMS AROUND ME — Agnetha Faitskog — Polydor/PolyGram 813 242-1 Y-1 — Producer: Mike Chapman — List: 8.98 — Bar Coded

Faltskog is perhaps best known to pop audiences as one of the forces behind the Swedish supergroup ABBA, but here on her first English language solo LP she demonsrates her personal singing style, and the upshot is vastly different than anything she's ever attempted before with her compatriots. Produced by studio pro Mike Chapman, whose previous credits include albums with Blondie. The Knack, and Toni Basil, Faltskog's vocals shine best on the carribean-flavored "The Heat Is On." the pleading ballad "Stay," and the MORperfect "To Love." ABBA's brisk Euro-pop influence is most evident on "Mr. Persuasion" and the bouncy "Shame."

NEXT POSITION PLEASE — Cheap Trick — Epic FE 38794 — Producer: Todd Rundgren — List: None — Bar Coded

Production wizard and true star Todd Rundgren offers his nimble fingers to mold Cheap Trick into a viable pop force once again, and just judging from the first numa sensational bass-driven song called "I Can't Take It" that sounds like an outtake from a vintage Beatles' session he's succeeded admirably. Other cuts, including the punchy "Next Position Please" and the psyche-metal-delic "Won't Take No For An Answer," should receive an enthusiastic response from old and new fans of the group, as should a cover of The Motor's "Dancing the Night Away." Two additional Rick Nielsen songs — "You Talk Too Much" and "Don't Make Our Love A Crime" - are featured exclusively on the cassette version of the album

GEOFF EDMUNDS — Rocshire XR 22013 — Producer: Mark Goodman — List: 8.98 — Bar Coded

U.K. pop/rockabilly artist Dave Edmunds' brother trles his hand at performing American Southland boogie-blues, and the result is a satisfying album that makes up in sincerity what Edmunds' vocals may lack in strength. An eight-plece horn section supplements the bluesy bar band sound, and harmonica work by Jim Ryder adds yet another down home flourish. Country radlo could be attracted to Edmunds' hickory-smoked vocals, especially the tunes "Cathy's Song" and the Jerry Lee Lewis-like "Everybody Loves My Rock 'n' Roll."

PRICELESS — Lisa Price — Mirus MRG 60002 — Producer: Paul Gross — List: 6.98

Debuting her own talents as well as the newly-formed Mirus Records label MMI. Canadian female rocker Lisa Price starts off this six-song mini-LP a raucous tune entitled "Can't Hold On Forever" that blasts through the speakers and could score particularly well on power-chord-conscious AOR. The material here is geared towards hard-rocking lovers of metal madonnas, and though Price's expressive vocals often become overshadowed by a pounding rhythm section and hoards of jangly guitars, this is a credible bow by an artist who shows promise. Recommended tracks include the emotional "Runaway" and the Nils Lofgren composition "Empty Heart.

BLACK CONTEMPORARY
MERCILESS — Stephanie Milis —
Casablanca/PolyGram 811 364-1 M-1 —
Producers: Gary Klein, David Wolfert —
List: 8.98 — Bar Coded

On the cover of her latest album, matur-

#### NEW FACES TO WATCH

#### Divinyls

She howls like some twisted banshee stoked on methedrine, pulls her hair with one hand while frantically tugging on her skirt with the other and whirls around the stage with the intensity of a Sufi dervish. Divinyls' lead singer Christina Amphlett is indeed an awesome sight to behold in concert sort of a deranged Pippi Longstocking type with a strong, husky set of vocal chords capable of emitting primal. passionate cries. While Amphlett's antics make for a visually emotional presentation, what's really striking about the band is its overall sound - a blend of blistering hard rock and bouncy new bop that's an aggressive alternative to the current Australian wave of popsters such as Men At Work or INXS. In fact, if Divinyl's Amphlett brings to mind any other Aussie rock performer, it would probably be AC/DC's Angus Young, the metallic personification of youthful, rowdy angst.

Recently finishing up a lengthy tour of the United States backing such bands as U2 and The Psychedelic Furs, in addition to headlining many gigs, Divinyls bubbled up Down Under less than four years ago when Amphlett and friend Mark McEntee began writing songs together on a whim one afternoon. Richard Harvey, a friend of McEntee's and an able drummer, joined up with the duo soon afterwards, and eventually the group latched on to bassist Rick Grossman and axeman/keyboardist Bjarne Ohlin to form a gunitet.

"We got jobs wherever we could," recalls Amphlett, "and then we got a residency one night a week in this place in Sydney. After developing a following everything fell into place. We worked up and down the coast — working the live scene in Australia is very Important — and we gradually got over here, which has been pretty exciting for us."

Amphlett, who has been singing since the age of seven, was an avid fan of soul, gospel and rock while growing up, and claims Cream, Jimi Hendrix, Janis Joplin and Aretha Franklin were all influential in molding her vocal charac-



teristics. After joining a few bands with names like Daisy Clover, Wanton Gypsy and Steamhammer during her teenage years, Amphlett went to Europe when she was 18 and then returned home to Australia where she hooked up with McEntee and started Divinvls. The band starred in and soundtracked a motion picture called Monkey Grip before putting out its own studio long player, and songs from both records were used to concoct the combo's first American album, entitled "Desperate." To support the release, Divinyls came to the U.S. and embarked on a comprehensive series of concert dates, performing before the largest audience of its career when it opened up the Memorial Day Weekend "US '83" event earlier this year.

Despite the band's tight playing on stage and Amphlett's outrageous presence, Divinyls admit that at one time the group was stiff and staid when performing, and it was at the urging of the players that Amphlett turned it loose and began to assume an off-the-wall stage persona. "When I started singing with the band, I was extremely shy, said the sassy vocalist. "I'd get off the stage and the boys would say 'Why don't you do something?' So gradually I got little steps together and worked on them and developed them. I never had anybody in mind except the characters I was singing about. That person up there on stage just comes out of the sonas themselves.

ing songstress Stephanle Mills sits on a stool authoritatively, a copy of Vogue magazine draped over one leg while giving a ruthless glance to an off-camera presence. She appears to be a woman fully in charge of her destiny, and on this follow-up to last year's "Tantalizingly Hot" album, Mills hits the target on several outstanding numbers, including "Pilot Error," which was the highest charting B/C single last week and this week jumps to a #52 bullet post. Well-known session pros Lenny Castro, Victor Feldman, Greg Philingaines and "Maniac" Michael Sembello add instrumental endorsement.

DEDICATED — Barry White — Unlimited Gold/CBS FZ 38711 — Producer: Barry White — List: None — Bar Coded

The well-known romantic commentator-crooner gives listeners another dose of his breathy, bewitching vocalese with this LP, which begins with an ode to America that includes little kids reciting the pledge of allegience, a funky bass line, swirling synths and some socially conscious lyrics. Not bad for the first cut, and later on White tackles other weighty topics like the joy of being "Free," the tribulations of "Life," the believability of "Dreams" and the power of a "Love Song."

BLOW THE HOUSE DOWN — Junior Walker — Motown 6053 ML — Producers: Various — List: 8.98 — Bar Coded

Super saxman Junior Walker provided Motown with several killer singles in-

cluding "Shotgun," "Road Runner" "What Does It Take (To Win Your Love") and "Walk In The Night," but he hasn't really been heard from since the mid-1970s disco era Now, however, Walker and his All Stars are back with some exhllarating R&B that's just the thing to pick up a dwindling party or get down on the dance floor. Sure, there are the perfunctory ballads like "Closer Than Close," but the real action comes on cuts such as the suggestive "In And Out," and the wailing title tune both tailor-made for B/C radio. Although it may be a tad too adventurous for timid PD's, the ditty "Ball Baby" is actually the most power-packed track on the entire LP, guaranteed to move those bodies and raise eyebrows.

JAZZ
MORE THAN A FEELING — Kolnonia —
Breaker/MCA BR 9946 — Producer: Bill
Schnee — List: 8.98 — Bar Coded

No, Koinonia is not the name of that artsy movie with the Phillp Glass soundtrack; it's a Greek term that means "to fellowship or communicate by the act of using as common" and it also serves as the name of this gospel-influenced jazz septet featuring bassist Abraham Laboriel, gultarist Hadley Hockensmith and keyboardist Harlan Rogers. Straight-ahead jazz programmers will find plenty of material here to fit onto playlists, while the funky harmonies on "Give Your Love" should interest B/C audiences. The album's only other vocal

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## **REVIEWS**

#### SINGLES OUT OF THE BOX



DONNA SUMMER (Mercury 814 088-7) Unconditional Love (3:55) (Sweet Summer Night/See This House — ASCAP) (D. Summer/M. Omartian) (M. Omartian)

A summery (no pun intended), upbeat Caribbean-inflected second offering from Summer's "She Works Hard For The Money" LP. With Musical Youth actively handling support vocals, "Unconditional Love" achieves a marked purity and innocence totally at odds with Summer's typically street-oriented works. A bright departure and complete success.

#### FEATURE PICKS

POP

KENNY ROGERS (RCA JH-13615)

Islands In The Stream (4:08) (Gibb Brothers Music, Admin. by Unichappell Music — BMI) (B. Gibb, R. Gibb, M. Gibb) (Producers: Barry Gibb, Karl Richardson and Abby Galuten)

The first entry from Kenny Rogers' new label and production team shows another dramatic change from a man whose extraordinary career is full of them. The tuneful Bee Gees-penned love duet also marks the first time that Rogers and Dolly Parton have recorded together. Barry Gibb's input has the same golden touch which shone so bright on earlier like efforts with Barbra Streisand and Dionne Warwick. The sound is sImply gorgeous, as is the melody, as are the voices.

DAVE EDMUNDS (Columbia 38-04080) Information (3:52) (HI-Varieties Music Inc./April Music Inc. — ASCAP) (D. Edmunds, M. Radice) (Producer: J. Lynne)

Edmunds follows his Top 40 success in "Slipping Away" with another Jeff Lynne production, this being the title track to his current LP. The cut, about Edmunds' apprehensions regarding a new attraction, sparkles from end to end with his get-down neo-rockabilly guitar and breakneck drumming merging with harp-like synth flourishes. The pop mix shows both singer and producer at their best.

MODERN ROMANCE (Atlantic 7-89782)
Walking In The Rain (3:40) (April Music,
Inc. — ASCAP/Zomba Music Ltd. — PRS)
(D. Jaymes, M.J. Mullins) (Producer: T. Visconti)

No "new music" pretenses here as the band pays its debt to the 1960's with a confident, pop-style cover of the Ronettes' Top 20 hit. Drenched in strings and appealing background vocals, Modern Romance actually sounds more like the Bee Gees than their previous white funk incarnation, and ought to fare well on the charts.

THE FIXX (MCA 52264)

One Thing Leads To Another (3:23)

(continued on page 10)

## CASH BOX **MERCHANDISI**

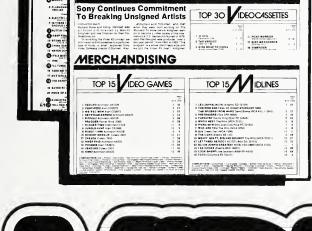
On SEPTEMBER 24, 1983 CASH BOX will publish its annual 1983 FALL STOCKING GUIDE. The supplement will contain a comprehensive editorial package built around retailers' product information needs. In-depth coverage of these key areas:

• NEW ALBUM AND TAPE RELEASES • MIDLINE CATALOG UPDATE • PRERECORDED VIDEOCASSETTES AND DISCS VIDEO GAMES RECORD AND VIDEO ACCESSORIES BLANK AUDIO AND VIDEO TAPE
 MIDLINE, VIDEOCASSETTE & VIDEO GAMES AWARDS ROCK BOOKS / POSTERS

With record and home entertainment retailers getting ready for the Fall selling season, here's your opportunity to reach them in a very special way. Let your advertising message help them make their buying decisions

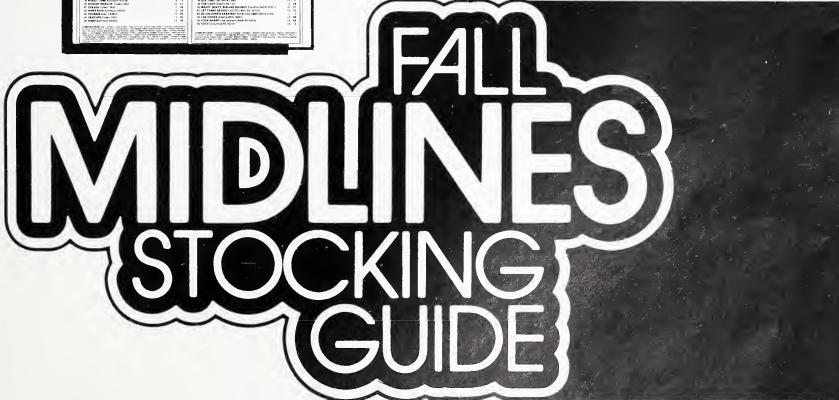
> **ISSUE DATE: SEPTEMBER 24, 1983**

**ADVERTISING CLOSING: SEPTEMBER 12, 1983** 



CASHBOX TOP 100 ALBUNS

**VIDEO** 



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(Colgems-EMI Music - ASCAP) (Curnin/Woods/West-Oram/Greenall/-Agies) (Producer: R. Hine)

A hit LP leads to a Top 20 single leads to a hot tour leads to single number two from the latest "new rock" princes. The track's uptempo, almost poppy feel is balanced by Cy Curnin's strong vocalizing and the sobriety of the subject matter. Look for another chart-climber and continued success for this band.

INXS (ATCO 7-99833)

To Look At You (3:38) (Browning Music -BMI) (A. Farriss) (Producer: M. Opitz)

A churchy, medleval organ intro gives this love song to "a different kind of girl" a dark, eerie ring. Lead singer Michael Hutchence intones the lyrics upon a



6525 Sunset Blvd., Studio A Hollywood, CA 90028 / 871-2216

"Shabooh Shoobah" drumbeat, keeping in line with the meaning behind the Aussie group's otherwise mysterious debut album title. When guitars finally do enter the picture, they seem to slice the melody

**BLACK CONTEMPORARY** 

JUNE POINTER (Planet/BCA JH-13592) Don't Mess With Bill (3:04) (Jobete Music, Co., Inc. - ASCAP) (W. Robinson) (Producer: R. Perry)

The Marvelettes dld "Bill" first in their 1966 comeback, and the youngest Pointer brings it up-to-date with a snappy, handclapping treatment. Smokey Robinson wrote it, although June makes it a love song to her ultra-supportive husband. Anita and Buth Pointer lend a hand to the family proceedings with familiar background

12-INCH SINGLES BOW WOW WOW (RCA JD-13595)

Love, Peace And Harmony (4:21) (Blackwood Music - BMI) (Ashman, Barbarossa, Goman, Lwin) (Producer: M.

The natives are restless tonight. Positively primitive and equally engaging tribal rock from music's feral foursome. Lyrics are minimal beyond the chanted title, with drummer Dave Barbarossa's non-stop rhythmical onslaught as the centerpiece. Pure primordial for now bar-

FATBACK (Spring SPR 12-412) Up Against The Wall (5:20) (Clita Music -BMI) (B. Curtis, M. Reid) (Producers: B. Curtis, G. Thomas)

Fatback continues to talk their way through hard times. Conceptually similar to "Is This The Future," "Up Against The Wall" and its survival rap are played against a heavy bass and party atmosphere back up. A natural follow-up for these veterans on a roll.

DAVID GRANT (Chrysalis 4V9 42692) Stop And Go (7:19) (Solid Music/D-JA/Samusic) (D. Grant, D. Bramble) (Producer: S. Levine)

Vocalist Grant and cohort/one-manband Derek Bramble find the groove and hit hard on this uptempo shaker. Although somewhat reminiscent of Michael Jackson's "Shake Your Body Down To The Ground," the duo plies a firm, fresh sound on this U.S. debut disc.

#### NEW AND DEVELOPING

JO BOXERS (RCA JB-13601) Just Got Lucky (3:45) (Zomba Music Pub. Ltd.) (Bostock, Wayne) (Producer: A. Shacklock)

Jo Boxers are another new English group, but this one offers a refreshing change from the slew of synth bands by reverting to the vibrant energy of mid-'60s pop combos like the Themeloes, Buckinghams, and Jay &



The Americans. A vintage arrangement and production includes revvedup vocals, honking horns, ringing keyboards, and dazzling guitars, all brightly mixed to bring

out the joyous discovery alluded to in the title.

(continued from page 8)

selection, "Divina," could be equally at home on spiritual outlets as on MOR stations. Producer extrordinaire Michael Omartian adds his synthesizer flourishes to many songs on this album crafted with love

#### NEW AND DEVELOPING

NO TIME LIKE NOW — Translator 415/Columbia BFC 38927 - Producer: David Kahne - List: None - Bar Coded

Coming off the heels of a critically acclaimed first



album and an underground/overhip single, 'Everywhere I'm Not," San Francisco's popular quartet Translator delivers a dynamic soph-omore LP con-

taining more of the grey Doorsian influences which shaded its initial platter. Bay Area big shots like ex-KSAN disc jockey Beverley Wishire, Romeo Void-oid Benjamin Bossi and Dream Syndicator Steve Berlín join in on a few cuts here, but this is an album that deserves to go a lot farther beyond Golden Gate Bridge territory. "New Music" stations will pounce on such cuts as the fast, furious "L.A., L.A." and the hookheavy "Un-Alone".

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#### **EXECUTIVES ON THE MOVE**



Greene Appointed At CBS — Michael Greene has been appointed marketing manager, central region, CBS Masterworks. He has been sales representative, CBS Records, Des Moines since 1980.

**Perry Named** — Prism Records has announced the appointment of Lemuel Perry to director of marketing and promotion. He has been with Prism Records for over two years and was responsible for retail marketing of Prism product.

Cooper Joins Elektra — Kent Cooper has joined Elektra/Asylum Records as director of production planning. He joined the firm in 1982 as director of financial planning, then assisted Elektra in it's transition to a New York base.

Kay Appointed — Concord Records has appointed Joanie Kay as head of sales and promotion. She will be working on Bobby Lile's single, "We Had It All."

London Joins E/A — Susan London has joined Elektra/Asylum Records as associate director of business affairs. She will negotiate artist contracts, handle option reviews and contract analysis, reporting to Gary Casson. She has worked for entertainment law firms, most recently as an associate for Baumgarten, Swiedler and Waxman.

Changes At Unicorn — Vickl Arkoff has been appointed director of publicity and college promotion for Unicorn Records. She was formerly project coordinator for Alan Weston Communications. Richard Crowley has been appointed AOR promoter, and Robyn Weiss has been appointed marketing director. She formerly held the same position at Slash Records.

Changes At Columbia — Columbia Pictures Pay Television and Non-Theatrical Distribution has announced that Anthony J. Lynn, former senior vice president will assume new duties as vice president — the office of the president in the Columbia Pictures International Division. And Richard Rosen has been named general sales manager in charge of all Pay TV sales and Gary Marenzi will become director of administration. Rosen joined Columbia in November 1979 and in June 1981 was promoted to director of feature film marketing. Marenzi joined Columbia in July 1982 as manager of planning for Columbia Pictures Pay TV.

Changes At PRC — Richard H. Bushnell has been appointed plant manager at PRC's

Changes At PRC — Richard H. Bushnell has been appointed plant manager at PRC's Compton, CA plant. Also Robert J. Ascoli has been named sales manager for Contract Packaging and Fulfillment Services. Steven A. Glaza is now supervisor of production control at PRC's Compton, CA plant

control at PRC's Compton, CA plant.

Landau Appointed — The United Stations has named David Landau vice president/eastern sales. He joined The United Stations at the beginning of 1983 to acquire and maintain accounts in the eastern region for the company. Before this he served as an account executive for WKTU radio in New York.

Presslaff Promoted — The United Stations has announced the promotion of Ruth Presslaff from station clearance representative to manager/affiliate relations. Before joining The United Stations last year, she was with Narwood Productions in New York. Cajka Promoted — Audio-Technica U.S. has promoted Philip J. Cajka to vice presi-

dent, finance. He was previously controller for Audio-Technica. **Peer-Southern Promotes Marchant** — The Peer-Southern Organization has announced the appointment of Omar Marchant as special representative for Latin America. In his new position Marchant, who is based in Miami will have responsibility for Latin American creative activities.

**Baldi Named** — Bug Music has appointed John Baldi director of professional activities. He previously worked in a similar capacity at Almo/Irving Music.

Lambert Named — Dee Lambert has been named publishing administrator for Shankman-De Blaslo, Inc. Prior to joining the personal management/publishing firm, she was an independent publishing administrator.

## Previti Named At MCA Music

LOS ANGELES — Debble Previti has been appointed to the position of coordinator, creative services and press relations, for MCA Music. Newly expanded responsibilities in this post will require Previti to oversee all press activities for MCA Music, as well as creative services.

Previti has been with MCA Music for the past seven years, working in various capacities within the company.



## Ostin Named VP At Warner Bros.

LOS ANGELES — Michael Ostin has been appointed to the position of vice president, A&R co-director, at Warner Bros. Records. In his new post, Ostin will be active in talent scouting and acquisition, as well as maintaining contact with artists already on the label's roster.

Ostin joined the company's A&R staff in 1977. In 1979, he signed Christopher Cross to the label.

#### Rubin Named RCA VP

LOS ANGELES — Harry M. Rubin has been named staff vice president for strategic planning and video coordination for RCA. In his new position, Rubin will still report directly to Herbert S. Schlosser at RCA, the same superior he worked under while director of financial planning for the company.

Rubin is set to work with music and video projects developing long-range plans as well as keeping track of business activities of the worldwide joint ventures in home video with Columbia Pictures Industries.

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#### MCA, Motown Reach Accord In Suits By Independent Distributors

be discussed publicly.

Also last week in Phoenix, Federal Judge Charles L. Hardy of the U.S. District Court there ruled in favor of MCA and Motown and against Associated Distributors, which was seeking an injunction against the record companies, claiming that there was no reasonable advance notice given prior to ending the distribution

#### WEA Manufacturing **Lists Six Promotions**

NEW YORK - Six executives at WEA Manufacturing Inc., were promoted last week. They were Frank E. Apostolico, who was named vice president and chief financial officer, WEA Manufacturing, David L. Brown, who was named vice president of sales service, WEA Manufacturing; Joseph Helminski, who was named vice president of manufacturing operations, WEA Manufacturing; John R. Williams, who was named vice president of manufacturing services, WEA Manufacturing; John Bromer, who was named plant manager, Specialty Records; and David M. Franco, who was named plant manager, Allied Record Co.

#### Moir, Trumbo Named **A&R VPs At MCA**

LOS ANGELES - Steve Moir and Thom Trumbo have been named as vice president of A&R for MCA Records, effective immediately. Moir and Trumbo will be responsible for all creative talent acquisitions for MCA.

MOIR comes to MCA from EMI-America Records, where he served as director of A&R. Prior to that, he was West Coast A&R manager for Chrysalis Records and Chrysalis Music.

Trumbo was formerly director of A&R for Capitol Records. Prior to that, he was national A&R manager at Chrysalis Records

Commenting on the appointment, MCA Records president Irving Azoff said, "Moir and Trumbo have the perfect sensitivity and insight into new contemporary music, and they provide the perfect chemistry to join the new MCA team.

#### **Nathan Goodman Dies**

LOS ANGELES - Industry veteran Nathan Goodman died Monday, Aug. 15, in Los Angeles. He worked in the music industry for over 40 years.

During his career in the music industry, Goodman was conductor of the Toronto Symphony Orchestra, owner of the Sound Trek recording studio in Los Angeles and a former head of Mercury Records.

Private services were held last week in Los Angeles. In lieu of flowers, the family asks that donations be given to the Cheerful Helpers charity at 91161/2 W. Pico Blvd., Los Angeles, CA 90038

Goodman is survived by his wife and a son. Steve.



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arrangement. Hardy said in his decision that the terminated agreement was a "dead" issue and that Associated sustained no irreparable damage. The Phoenix-based firm was also represented by Eaton.

In the Schwartz case, the court did grant a preliminary injunction to block Motown's departure to branch distribution.

MCA Distributing is expected to begin shipping Motown product immediately, with Rick James' new "Cold Blooded," "Meet The Stone City Band," the Mary Jane Girls' self-titled debut album, a greatest hits collection from Smokey Robinson, the soundtrack LP to the film Get Crazy, the Commodores' "Yes On 13" and new albums by the Temptations and recently resigned Four Tops also due through the new arrangement. Catalog and Motown's anniversary product are also due to be ship-

The third company involved in legal action over Motown's departure from the indie distributor ranks is Dallas-based Big State. That company filed a suit against Motown seeking \$450,000 in damages and \$3 million in potential revenues lost due to the departure. There was no action to block the move. The disposition of Big State's suit could not be ascertained at presstime.

#### Legendary Lyricist Ira Gershwin, 86, Dies

(continued from page 6)

Loves You Porgy." Besides working with his brother George, Gershwin also provided lyrics for such melodists as Kurt Weill, Harold Arlen, Jerome Kern and Harry Warren. It's estimated he wrote the words for over 700 songs throughout his career.

Ira Gershwin was the eldest of four children born to Morris and Rose Gershwin, Russian Jews who lived on New York City's Lower East Side. After writing songs under the nom de plume Arthur Francis so as not to capitalize on the success of his brother, Ira began collaborating with George and immediately gained renown as a writer whose language was simple yet exceptionally witty. Seven years after he started writing with his brother. Ira won the Pulitzer prize for his work on the political musical comedy, Of Thee I Sing, and in 1951 a motion picture featuring an assortment of Gershwin standards, An American In París, received the Academy Award for best picture. During his lifetime, Gershwin wrote the lyrics for well over 30 Broadway musicals - among them Girl Crazy, Lady In The Dark and Funny Face — and more than 20 feature films.

Although Gershwin's songs were primarily written and popularized in the 1930s, '40s and 50s, they continue to be successfully covered by pop, rock and jazz artists. One of the Broadway summer hits this year, My One and Only, starring Twiggy and Tommy Tune, features a score of all-Gershwin music, while U.K. rock group Fun Boy Three recently toured the United States and included an eerie version of "Summertime" in its set. The Judy Garland motion picture A Star Is Born, which includes several Gershwin/Arlen compositions and was recently reconstructed into its original cinematic roadshow form. played to sold-out houses in L.A. last month, and also opened to enthusiastic crowds in many major cities across the country. Unfortunately, Gershwin was unable to fully enjoy the current revival of his works, having been plagued by serious health problems since 1957.

The songwriter is survived by his widow Leonore and his sister Frances Godowsky. At presstime, memorial services were slated to be held here and in New York.

#### COAST TO COAST

EAST COASTINGS — Reports that the Rolling Stones had inked a new distribution deal with CBS were making the rounds in New York last week, with one local radio station going so far as to broadcast a cash figure. However, Art Collins, New York-based vice president for Rolling Stones Records, said no deal has yet been finalized. But a formal announcement could come as early as this week . . . What's-his-name sells some papers: The unfortunate scuffle between guitarist Johnny Ramone of The Ramones and aspiring punk musician Seth Macklin that occured last week in Manhattan when Ramone took exception to Macklin talking with a lady friend proved real grist for the news mill around town. When Ramone landed in the hospital and Macklin in the slammer, The Daily News and WNBC-TV reported that it was Joey Ramone who had

been involved in the brawl. As if the New

York media hadn't established its credibility with that move, the City's

(remember that wonderful front page

photo of John Lennon in his coffin?),

dubbed the already misnamed Johnny a "rock superstar" in its screaming

headlines. It's almost embarassing

enough to make a writer want to take a

job with a record company . . . Remem-

ber the musical Christmas cards that

the Beatles used to send out every year

on floppy discs via their fan club? Lewis

Tropia and John Hanti have edited and

mixed those masters into an album. They

Bowle that

The Post

favorite fish wrapping,



SIXTEEN AT FIVE — Cotillion recording artist Stacy Lattisaw (I) recently appeared on New York television station WNBC's news and entertainment program Live At Five to support her new LP, "Sixteen." Lat-

expect to announce a label for the disc tisaw is shown chatting with program host next week . . . Did somebody forget to tell Sue Simmons during a break in the David program. longer on RCA Records? During his recent shows at New York's Madison Square Garden, music played over the P.A. system prior to the show was by Martha & The Mufflns, during intermission it was Nona

Hendryx, and at the conclusion of the show it was Elvis Presley. All three are RCA acts British impressario Lord Bernard Delfont will be footing a sizable chunk of the bill when Frank Zappa brings his musical, now entitled The Works, to Broadway. The show, formerly dubbed Zappa, is expected to open in New York in the fall of '84... Records has been formed by Elleen and Dan Dannemann, a former member of The Cyrkle. First release, set for September, will be a 12-inch under the group name Full Circle...Peter Tosh, who would have been the first reggae star to headline a tour of Israel, has cancelled his dates in that country. Tosh cited israel's shipment of weapons to South Africa as the reason for his change of plans ... Allegiance Records has inked (continued on page 30).

**POINTS WEST** — Of course, the big noise in Los Angeles last week was the much-heralded Forum appearances of **David Bowle** on his "Serious Moonlight" tour. The most unexpected moment of the event came when, after introducing his band on the eve of August 15, he said, "And you all know me. I'm Michael Jackson." The most predictable thing about the concert was the L.A. Times review by pop critic Robert Hilburn, who compared Bowie to Bruce Springsteen no less than four times in the first five paragraphs of his write-up, as well as in the photo caption. Seemingly dozens of limos carried swarms of celebs to Bowie's two-night engagement, including Prince, Barbra Strelsand, Peter Boyle, Kristy McNichol, Henry Winkler, Toni Basil, Mick Fleetwood, Ava Cherry, Lelf Garrett, Klm Carnes, Jacklyn Smith, June Lockhart,

Bette Midler, Sally Struthers, Burt Bacharach and members of Missing Persons . . . Meanwhile, the co-author of Bowie's current "China Girl" hit single, Iggy Pop, has a rarities album coming out on Invasion Records later this month. The LP'll feature rehearsal demos, an alternate take of "Gimme Some Skin" and several cuts never before available on a long-player like "I'm Sick of You" and "Scene of the Crime." The disc is entitled "I've Got A Right" and will be distributed and marketed by Enigma Renbourne is withdrawing from active performing for a while, this news coming just as the virtuoso guitarist completes a successful summer tour of the U.S. and Canada . . . Say Wha? The San Francisco Mime Troupe is recording a

GETTIN' CHUMMY WITH KING SUNNY A bevy of celebs came to dance under the stars at The Greek Theatre August 10 when Nigerian Julu music superstar King Sunny Ade (I) performed a sizzling set with his band The African Beats. Pictured with the King backstage after the show are actress Dyan Cannon and Stevie Wonder.

platter for the Chicago-based Flying Fish label . . . Congrats go out to two members of Hiroshima - Johnny Morl and Peter Hata - who both became fathers recently . . . After opening a series of gigs for the Eurythmics, local art-rock heroes The Fibonaccis planned to jump into the studio and lay down some tracks . . . James White & The Blacks should have a new album out soon, a mondo-saxo jazz/funk/rockfest including the furious, feverish numbers "Superbad," "Melt Yourself Down," "Hot Voodoo" and "Cold Sweat" . . . Controversial soft-core porn starlet **Koo Stark** recently told an interviewer that if she were to get married to England's Prince Andrew, she'd like to have INXS play at their wedding . . . Happy B-day to Nona Hendryx, who celebrated her Earthly arrival last Thursday . . . Beast of Burdon Dept.: The families of the reunited Animals will show up in the City of Angels to attend the group's show at the Universal Ampitheatre, which winds down its series of U.S. dates. From the west coast, the band travels to Japan, England and Europe to jam on its legendary repetoire and new material from the just-released "Ark" album. Before they split L.A., however, I.R.S. honcho Miles Copeland plans on throwing a "jungle party" for the crew .... Plimsouls sang a batch of its early tunes like "This Town" and "Zero Hour" August 12 at the Palace in Hollywood to an enthusiastic crowd, along with lots of stuff from the new 'Everywhere At Once" LP. As usual whenever Peter Case & Co. play around L.A., the



## TOP 30 IDEOCASSETTES

		8/20	Weeks On Chart			8/20	Weeks On Chart
1	48 HRS. Paramount 1139	1	9	16	SIX WEEKS RCA/Columbia Pictures 91001	25	2
2	PORKY'S CBS/Fox Video 1149	5	3	17	KISS ME GOODBYE CBS/Fox 1217	17	9
3	THE VERDICT CBS/Fox 1188	2	6	18	THE BEASTMASTER MGM/UA 00226	24	2
4	HIGH ROAD TO CHINA Warner Home Video 11309	3	9	19	TIMERIDER Pacific Arts Video PAV528	18	13
5	FIRST BLOOD Thorn EMI 1573	6	15	20	FINAL COUNTDOWN Vestron 4047	28	2
6	SOPHIE'S CHOICE CBS/Fox 9076	4	10	21	JANE FONDA'S WORKOU' KVC/RCA Karl Video Corp. 042	<b>T</b> 26	60
7	THE TOY RCA/Columbia Home Video 10538	7	11	22	STING II MCA Videocassette 17015	15	9
8	MAD MAX Vestron 4030	8	6	23	STILL OF THE NIGHT CBS/Fox 4711	19	13
9	THE LORDS OF DISCIPLINE			24	MY TUTOR MCA Home Video 80022	_	1
10	Paramount Home Video 1433 FRANCES	9	12	25	SAVANNAH SMILES Embassy Home Entertainment 2058	22	6
11	Thorn EMI 1621 AN OFFICER AND A	10	10	26	THAT CHAMPIONSHIP SEASON		
	GENTLEMAN Paramount Home Video 1467	11	26	27	MGM/UA 00221 MAN, WOMAN AND CHILI	20 )	
12	ROAD WARRIOR Warner Home Video 11181	16	27	28	Paramount Home Video 1652  BLADE RUNNER	_	1
13	BEST FRIENDS Warner Home Video 11265	12	13	29	Embassy 1380  NATIONAL LAMPOON'S	27	<b>2</b> 5
14	MY FAVORITE YEAR MGM/UA 00188	14	12		CLASS REUNION Vestron V-5021	30	2
15	AIRPLANE II Paramount Home Video 1489	13	16	30	ROCKY III CBS/Fox Video 4706	29	35

The Cash Box Top 30 Videocassettes chart is a compilation of the fastest moving titles in both Beta and VHS formats, based on sales and rental activity, as reported by various accounts around the country. Accounts surveyed include: Video Plus-Chicago; Radio 437-Philadelphia; Classic Video-Oak Lawn; The Video Store-Cincinnati; Precision Video-Chicago; Entertainment Systems-Phoenix; Nickelodeon-Los Angeles; Everybodys-Portland; Radio 437-Bala Cynwyd; American Tape & Video-Atlanta; Crazy Eddie-New York; The Cinema Store-Encino; Video Company-Larkspur; Video Studio-Farmington; Video Library-San Diego; Video Media-Chatsworth; Wonderful World of Video-Chattanooga; Wherehouse-National; Video Showroom-Louisville; Erol's Video Club-Springfield; New England Home Video-Groton; Movies Unlimited-Philadelphia; Video Showcase-Federal Way, Movies To Go — St. Louis. Video Shack — NYC.

#### NEW VIDEO SOFTWARE RELEASES

This listing of naw videocassette and vidaodisc software releases is designed to keep home video retailers and dealers abrasst of the latest product available and can be used as an ordering aid. Product is separated into Cassette and Disc groups, followed by manufacturar, catalog number and price. Some product listed may not have been assigned either a catalog number or price at pressume.

VALLEY GIRL	Video 80016
Cassette — Vestron 5016 \$79.95	THE CONQUEROR
A MATTER OF TIME	Cassette — MCA Home
Cassette — Vestron 4028 \$69.95	Video 80035 \$39.95
FOREVER EMMANUELLE	VIGCO 00000
Cassette — Vestron 3039 \$59.95	MAD MAX
THE GODSEND	CED—Vestron VC4030 \$29.95
Cassette — Vestron 3043 \$59.95	LAUREL AND HARDY'S UTOPIA
THE TRIP	CED—Vestron VC2015 \$29.95
Cassette — Vestron 3040 \$59.95	BLOODY MAMA
SOMETHING WICKED THIS WAY COMES	CED—Vestron VC4048 \$29.95
Cassette — Disney Home	TENTACLES
Video 116	CED—Vestron VC3024 \$29.95
DOCTOR DETROIT	DILLINGER
Cassette — MCA Home	CED—Vestron VC4049 \$29.95
Video 80001 \$69.95	THE HOUSE ON SORORITY ROW
SUGARLAND EXPRESS	CED—Vestron VC4050 \$29.95
Cassette — MCA Home	ZOMBIE
Video 55052 \$59.95	CED—Vestron ZC019 \$29.95
NOW AND FOREVER	BORN LOSERS
Cassette — MCA Home	CED—Vestron VC3016 \$29.95
Video 66058 \$59.95	
THE SPOILERS	Laserdisc—Vestron VL5022 \$34.95
Cassette — MCA Home	LOVE AT FIRST BITE
	Laserdisc—Vestron VL4052 \$34.95
THE WAR WAGON	DRESSED TO KILL
Cassette — MCA Home	Laserdisc—Vestron VL4050 \$34.95
	•

#### Gentilin Named VP, Sales, At Unitel Video

LOS ANGELES - Garth Gentilin has been named to the post of vice president, sales, at Unitel Video. Gentilin has been with the New York-based video-oriented firm for the past five years.

Commenting on the promotion, Unitel president Herbert Bass and the company's executive vice president Alex Geisler said:

"Garth's strong background, with both the networks and the agencies, plus his deep understanding of and commitment to Unitel, makes him a formidable component in the company's new and expanding video services.

Unitel Video is involved in video production, editorial and film-to-tape transfers.

#### SOUND/IEWS

REVISED SHOWTIME, TMC MERGER PLAN GETS JUSTICE DEPT. OK - Press reports following Justice Department approval Aug. 12 of a reworked proposal for the Showtime, Movie Channel merger read something like a page out of the Star Wars script. Hollywood forces, akin to Luke Skywalker and his intrepid band of rebel fighters, had found the weakness In HBO's Death Star-like grip on the cable TV industry. Intriguingly, there were hints that a possible new member of the rebel alliance, in the form of ABC, could play a major factor in this ongoing war between the Davids and Goliath. How's that? Well, as the prevailing logic goes, ABC or any other network could hammer out deals from the same bargaining position as HBO, as well as go into film financing, which It's assumed they would be eager to do. Getting in on the second largest pay-TV operation would have



THORN EMI HONORS STALLONE, FIRST BLOOD - Sylvester Stallone (I), star of the film First Blood, was presented with a special gold videocassette award by Thorn EMI Home Video president Nicholas Santrizos in Los Angeles recently. Sales of the First Blood video have topped the 50,000

numerous other ramifications for a net. It could conceivably air major films as early as one year after theatrical release (they currently have to wait three). Or it could wait and sell to Showtime-Movie Channel, without fear of the heavy ratings fall-out that would probably occur if aired on HBO and its sister Cinemax (since Showtime and TMC combined would still reach less than half the number of subscribers as HBO-Cinemax). Interesting thoughts to consider as we watch the unfolding of the merger set up . . . or, The Return of the

Jedi, as Hollywood might call it.
CINEMAX 'FLASH' AN AND 'DELIRIOUS' EDDIE MURPHY ON HBO — The Empire, er, HBO continues get more heavily involved in music-

oriented programming, producing a new series for Cinemax entitled "Album Flash." The first original programming to debut on Cinemax, the half-hour series will showcase new albums by top recording artists, combining interviews with "intimate glimpses of the star or group in the recording studio" and video clips of LP tracks. 'Album Flash" kicks off Sept. 13 with a spotlight on Linda Ronstadt's "What's New" and plans are being set for a simulcast of the event on a number of FM stations nationwide. It'll be produced by Ira Koslow and Robert Lombard, with David Lewis directing ... On HBO, the hottest young comic in America, Eddie Murphy, will be presented live and in concert beginning in October in a special entitled "Eddie Murphy — Delirious." The concert was taped Aug. 17 and 18 at Constitution Hall in Washington, D.C. as part of the 48 HRS., Trading Places star's current tour. Producing are Richard Tlenken and Robert Wachs, along with Murphy, while Bruce Gower directs. Time to push up!

FROM THE MTV FILE — MTV watchers might want to keep their eyes and ears open for some upcoming events on Warner Amex's 24-hour stereo cable music channel. The new clip for **Asia**'s "Wildest Dreams" track debuts Sept. 6 at 10:00 p.m. (ET), followed four days later, at 12:08 a.m. (ET) by David Bowle's "Modern Love." Pat Benatar fans be on the lookout for the premiere of "Love Is A Battlefield" on Sept. 21 at 10:00 p.m. (ET) . . . A sixth contestant, Friday from Boston, Mass., has earned the last berth in the finals of MTV's "Basement Tapes" contest, which will be held Sept. 14. There's a lot at stake for the acts here, with the grand prize being an EMI-America Records contract for a four song EP, as well as a brand new video. The competing entries are, once atain, "Play It Cool" by Cincinnati's Young Invaders; "Strangers" by Tifton's (Georgia) Messendger; "Hello" by Seattle's Rall; "I Don't Want To Hear It" by New York City's Joe Salvo; "Dance With Me" by Miami's Slyder; and, of course, "You Don't

Want To Know" by Boston's Friday.

A CHANCE TO RE-LIVE TELEVISION'S GOLDEN AGE — Your Sound Views scribe was still a tiny tot when shows such as the Bell Telephone Hour, Omnibus, Kraft Television Theater and Hallmark's Hall of Fame were first on the air. Those, of course, were the days of live television, when family and friends would huddle around the tube (still a luxury) to watch Sld Caesar and Imogene Coca in Your Show of Shows or Uncle Milty in Texaco Star Theater. That was almost a quarter of a century ago, though, and, since then, there has been precious little from TV's "golden age" on the air or on home video dealers' shelves, for that matter. MGM/UA's series, The Golden Age of Television. Due next month are the TV production of Paddy Chayevsky's Marty, starring Rod Steiger and Nancy Marchand, and A Wind From The South starring Julie Harris, as well as the 1958 Playhouse 90 version of The Days of Wine and Roses, with Cliff Robertson and Piper Laurie. (Marty and A Wind From The South are available in one package, at \$39.95, while The Days of Wine and Roses carries a suggested list of \$29.95.) In all, there are six releases, comprising eight shows, planned for the set, including 1956's Requiem For A Heavyweight, with Jack Palance, Keenan Wynn, Ed Wynn and Kim Hunter; 1955's Patterns, written by Rod Serling and starring Richard Kiley, Everett Sloan and Ed Begley; 1959's A Doll's House, featuring Julie Harris, Christopher Plummer and Jason Robards; 1955's No Time For Sergeants, with Andy Griffith; and 1957's The Comedian, adapted by Rod Serling and starring Mickey Rooney, Edmund O'Brien and Mei Torme. It was no small task putting together Golden Age, according to producer Fox, since "one doesn't really acquire (shows such as) these." He explained, 'They don't bear an original copyright because they were done live. There are  $underlying\ rights, which\ the\ writers\ have.\ Once\ permission\ has\ been\ obtained\ from\ the$ writers, then you have to go to the movie companies and the directors. You also have to deal with the unions. Talking to AFTRA, for instance, we found we had to get releases from each of the actors and actresses involved." The effort, though, paid off when Sonny Fox Productions decided to embark on a second series, The Golden Age of Comedy. "Our relationship with the unions and guilds was so good that by the time we did Comedy, they were sending out letters for us to everyone we needed to contact. They told them to expect to get a call from us." Unlike The Golden Age of Television, though, no home video deal is set yet. "We may go into syndication first," Fox speculated. A former TV star himself (native New Yorkers will remember him as host of the kiddle show, Wonderama). Fox Is also contemplating a followup to The Golden Age of Television. "PBS (which aired a number of the programs in the initial series) would like to have a second flight, so who knows?" michael glynn

## MERCHANDISING

## TOP 15 IDEO GAMES

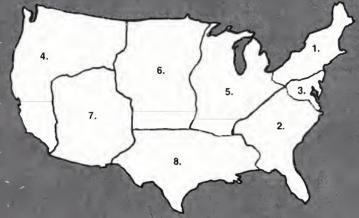
			Weeks On
		8/20	
1	ENDURO Activision AX 026	1	11
2	CENTIPEDE Atari CX2676	2	22
3	MS. PAC-MAN Atari CX2675	3	24
4	KEYSTONE KAPERS Activision AX025	4	15
5	PITFALL! Activision AX108	5	39
6	ROBOT TANK Activision AX028	9	6
7	JUNGLE HUNT Atari CX2688	8	4
8	BURGER TIME Intellivision 4549	7	5
9	FROGGER Parker Bros. 5300	6	39
10	ZAXXON Coleco 2435	11	39
11	RIVER RAID Activision AX020	12	33
12	OINKI Activision AX023	15	17
13	PHOENIX Atari CX2673	13	23
14	DONKEY KONG JR. Coleco 2601	10	22
15	VENTURE Coleco 2457	14	21

COMPILED FROM: Alta — Phoenix • Disc-O-Mat — New York City • Sound Video, Unitd. — Chicago • Musicland — St. Louis • Everybody's — Portland • Licorice Pizza — Los Angeles • New England Home Video — Groton • Movies To Go — St. Louis • Sound Warehouse — San Antonio • Spec's — Miami • American Tape & Video — Atlanta • Nickelodeon — Los Angeles • Show Industries — National • Tower — Sacramento, Seattle • Crazy Eddie — New York City • Video Store — Cincinnati • Turtles — Atlanta • Radio 437 — Bala Cynwyd • Wonderful World of Video — Chattanooga • Entertainment Systems — Phoenix • Lieberman — Kansas City Day Jay — Denver • Cavages — Buffalo • Tower — Sacramento. Seattle • Wherehouse — Los Angeles • Camelot — Kansas City, Dayton, Cincinnati, St. Louis Chicago, Indianapolis.

## TOP 15 IDLINES

			Weeks On
		8/20	
1	THE RISE AND FALL OF ZIGGY STARDUST AND		
	THE SPIDERS FROM MARS David Bowie (RCA AYL 1-3843)	2	18
2	LED ZEPPELIN (IV) (Atlantic SD 19129)	1	26
3	PRETENDERS (Sire SRK 6083)	3	16
4	WHO'S NEXT The Who (MCA 3151)	5	7
5	PIANO MAN BIlly Joel (Columbia PC 32455)	6	4
6	TAPESTRY Carole King (Eplc PE 34946)	4	54
7	WHO ARE YOU The Who (MCA 3050)	7	10
8	MEATY, BEATY, BIG AND BOUNCY The Who (MCA 37001)	10	28
9	ELTON JOHN'S GREATEST HITS, VOLUME I (MCA 2128)	12	2
10	AJA Steely Dan (MCA 1006)	8	5
11	THE DOORS (Elektra EKS 74007)	13	29
12	LOOK SHARP! Joe Jackson (A&M SP-4919)	14	49
13	TOTO (Columbia FE 35317)	15	3
14	MORNING DANCE Spyro Gyra (MCA 9004)	_	1
15	LET THERE BE ROCK AC/DC (Atco SD-36151)	11	14

COMPILED FROM: Licorice Pizza — Los Angeles • Cavages — Buffalo • Dan Jay Music — Denver • Musicland — St. Louis • Karma — Indianapolls • Peaches Records — Cincinnati, Columbus • Charts — Phoenix • Gary's — Virginia • Sound Video, Unitd. — Chicago • Record Theatre — Cincinnati • Tower Records — Sacramento, Seattle• Disc-0-Mat — New York City • Massachussetts One-Stop — Boston.



This listing of records outside the national Top 20 showing steady or upward movement is designed to keep retailers abreast of the latest regional sales trends.

**JEFFREY OSBORNE** 

**MEN WITHOUT HATS** 

& ROBERTA FLACK

7 BONNIE TYLER

**8 ARETHA FRANKLIN** 

10 BETTE MIDLER

## REGIONAL ALBUM ANALYSIS

#### NATIONAL BREAKOUTS

2 ELVIS COSTELLO

**3 MEN WITHOUT HATS** 

JEFFREY OSBORNE

**SHALAMAR** 

ZEBRA 7 MIDNIGHT STAR

8 TACO

9 NEIL YOUNG

10 BETTE MIDLER

11 BONNIE TYLER 12 FASTWAY

13 PEABO BRYSON

& ROBERTA FLACK

14 KANSAS

15 STEVIE RAY VAUGHAN

#### NORTHEAST

- **ELVIS COSTELLO** SHALAMAR
- BETTE MIDLER TACO
- **6 JEFFREY OSBORNE**
- ZEBRA
- QUIET RIOT
- **NEIL YOUNG** PEABO BRYSON &
- **ROBERTA FLACK**

#### SOUTHEAST

- MIDNIGHT STAR
- TACO
- 6 PEABO BRYSON
- ELVIS COSTELLO

#### BALTIMORE/ WASHINGTON

- 2 PEABO BRYSON & ROBERTA FLACK
- **3 JEFFREY OSBORNE**
- **4 MEN WITHOUT HATS**
- 5 ZEBRA
- **ARETHA FRANKLIN**
- MIDNIGHT STAR
- **ELVIS COSTELLO**
- S.O.S. BAND
- 10 STEVIE RAY VAUGHAN

#### **WEST**

- 1 ASIA
- 2 SHALAMAR
- **3 ELVIS COSTELLO**
- 4 MEN WITHOUT HATS MIDNIGHT STAR
- 6 NEIL YOUNG
- **JEFFREY OSBORNE** 8 TACO
- 9 STEVIE RAY VAUGHAN
- 10 BETTE MIDLER

#### **MIDWEST**

- ASIA
- 2 MEN WITHOUT HATS

4 ELVIS COSTELLO

- 3 NEIL YOUNG
- ZEBRA
- FASTWAY
- **BETTE MIDLER**
- AIR SUPPLY
- 9 BONNIE TYLER 10 KANSAS

### NORTH CENTRAL 6.

- **2 ELVIS COSTELLO**
- 3 ZEBRA
- 4 SPYRO GYRA
- 5 KANSAS
- 6 CHARLIE DANIELS BAND
- SHALAMAR
- AIR SUPPLY
- **MEN WITHOUT HATS**
- 10 TACO

### DENVER/PHOENIX 7.

- 1 ASIA
- 2 KANSAS
- 3 FASTWAY
- **4 NEIL YOUNG JEFFREY OSBORNE**
- SHALAMAR
- 7 MEN WITHOUT HATS
- 8 BONNIE TYLER **ELVIS COSTELLO** 10 MIDNIGHT STAR

#### SOUTH CENTRAL

- 1 ASIA
- 2 FASTWAY
- 3 MIDNIGHT STAR
- **4 MEN WITHOUT HATS**
- TACO
- 6 STEVIE RAY VAUGHAN
- ZEBRA
- SHALAMAR
- 9 BONNIE TYLER
- 10 ELVIS COSTELLO

#### WHAT'S IN-STORE



DIO'S DISPLAY DECISION — Ronnie James Dio (I) recently stopped by the Tower Records outlet in Anaheim, Calif. to judge a display contest for his new "Holy Diver" album. His appearance was unannounced, but store personnel passed the word out to a few customers who enjoyed the rare chance to meet him and chat in an informal, uncrowded situation. The Tower store in El Toro won the contest and was awarded a full Dio in-store appearance.

DOCTORS ORDERS - Milwaukee's Radio Doctors has run a number of interesting promotions recently. Currently under way is an Eddy Grant T-shirt tie-in with Epic and the Milwaukee promoter who is bringing Grant to the Eagles Club this week. The custom-made shirts have been designed with an admission ticket printed on the front. Cost of the shirt is \$10.50, and it is good as a ticket if worn on the night of the show. A similar promotion for a concert by Fastway is planned in September . . . In support of Iron Malden's single "Flight Of Icarus," winners of a drawing on WQFM will be awarded jackets emblazoned with the group's "Eddie" logo and helicoptered out to the Alpine Valley outdoor music theater for their concert . . . In conjuction with WKTI, a waterbed was given away in support of **Eurythmics**'s "Sweet Dreams (Are Made Of This)." The album was also heavily played In-store, and Radio Doctors took an active role in spurring radio play . . . All product by artists appearing at last month's Summerfest and this month's Wisconsin State Fair were on sale during the events ... Radio Doctors is currently gearing up for its September "Warehouse Sale" and "Street Festival" events. The Street Festival is held every year to raise money for the Variety Club children's charity. On Sept. 25, two blocks directly in front of the store will be closed off and two stages will be set up, one for rock bands and the other for country. Attendance usually runs up to 10,000. Also scheduled next month is another warehouse sale - a regularly scheduled event that utilizes a vacant building just around the corner from the downtown Milwaukee location in sale pricing huge quantities of cutouts, catalog, video games and accessories. The sale runs from Sept. 9-25. In support of Donnie Iris's "Do You Compute," an Atarl computer will be set up in the warehouse for in-store demonstration and will be given away through WQFM on the 24th. On the 17th, a tacoeating contest will be conducted in support of **Taco**. Taco Bell is donating the grub, and the tables will be formalized with white tablecloths and candelabras.

TOWER POWER - Manhattan's two-month old Tower Records superstore has already established an impressive in-store appearance record. Last week, Todd Rundgren & Utopla showed up In a four-way tie-in with Tower, MCA Home Video, Warner Bros. and WNEW-FM, the station co-sponsoring the Pier concerts. Some 400 people attended, and many were awarded tickets to see Utopia at the Pier, albums and copies of the MCA videocassette An Evening With Utopia. The Hollies have been scheduled to hang out at the store this week for five hours prior to their gig at The Bottom Line. Thomas Dolby was the first in-store quest, and was followed by Hall & Oates. who drew some 3,000 fans to their heavily publicized appearance; Marshall Crenshaw, who ran the DJ booth; "Welrd Al" Yankovic and Dr. Demento, who did his DJ routine; and The Tubes, who answered phones, worked the floors and even manned the cash registers. Tower's James Ward reports that many in-store artists bring along their videos for in-store play on the store's 22 video monitors. He adds that big events are planned for back-to-school days, when some 40,000 students will crowd the nearby New York University campus. Incidentally, the monster store has its own staff photographer in Karen Salomon.

A PROMOTION WITH CLASS — A major cross-promotion entitled "Class Acts — The Look And Sound You Want" Is tylng-in Warner Special Projects, WEA Los Angeles, Wild West Stores, Wherehouse Records and Audio Environments Inc. from Aug. 23-Sept. 13 in Los Angeles, San Diego, Fresno, Santa Barbara, Oxnard, Orange County and Bakersfield. Consumer sweepstakes entry blanks are available at any participating Wherehouse, Blg Ben's or Wild West Store. At the end of the promotion, a Mazda truck grand prize along with various records and tapes, concert tickets, and Wild West glft certificates will be awarded through random drawings. Cross traffic will be encouraged through gift coupons, with Wherehouse and Big Bens coupons available at Wild West and vice versa. Mickey Kapp, president of Warner Special Products, came up with the promotion, which will be supported by heavy radio advertising and merch campaigns, in-store display contests and specially created book cover giveaways with qualifying purchases. The book cover art will feature product by Talking Heads, Asia, Quarterflash, Jackson Browne, Stevie Nicks and Robert Plant. Quarterflash, incidentally, Is the focus this month of a fancy "Take Another Picture" photo competition contest for Warner, WEA, radio and retail personnel. Plastic but operable Quarterflash-stamped cameras were sent out along with a roll of film for participants to photograph a "dramatic scene" displaying the group's two albums. A Nikon FG camera and 50mm 1.8 lens will be awarded to one WEA staffer and one

radio/retailer, with the entries being judged by Quarterflash itself.

BIG DADDY'S BIG DADDY — Lucy Zurbe, advertising person at M.S. Distributing, reports a pair of promotions under way in support of recent Rhino Records product. The 11-store Chicago area Big Daddy's chain is pushing "What Really Happened To The Band Of '59" by '50s-like band Big Daddy via 10-question trivia quizes relating to the album and musical era. Winners will receive store gift certificates. In addition, several Sound Unlimited one-stop accounts are supporting Rhino's extensive Turtles catalog with a drawing awarding tickets to Flo & Eddle's upcoming Chicagofest appearance. Turtles product will also be given away, as will a real live turtle, house, and food, all to be presented personally by Flo & Eddie on station WXRT. jim bessman



#### **Playlist**

This report does not include those videos in recurrent or oidie rotation.

#### HEAVY

#### ARTIST

Def Leppard Bob Seger Kansas ZZ Top Robert Plant Eurythmics

Stray Cats Michael Sembello The Fixx Stevie Nicks The Police Jackson Browne Loverboy

CLIP Foolin

Making Thunderbirds Fight Fire With Fire Sharp Dressed Man Bla Loa Sweet Dreams (Are Made Of This) (She's) Sexy +17 Don't Cry Manlac One Thing Leads To Another Stand Back

Every Breath You Take Lawyers In Love Queen Of The Broken Heart LABEL

Mercury Capitoi CBS Warner Bros. Atiantic

EMI America Geffen Casablanca MCA Modern/Atco ARM Elektra/Asylum Columbia

#### MEDIUM

#### ARTIST

Crosby, Stliis & Nash Culture Club Neil Young Quiet Riot Shalamar Bliiv Joel Rick Springfield Donna Summer Taiking Heads

EBN/OZN Quarterfiash Donnie Irls Charile Ian Hunter Men Without Hats Bonnle Tyler Tears For Fears Joan Jett & The Blackhearts **Bryan Adams** Roman Holliday B-52's Journey

#### CLIP

War Games I'li Tumbie 4 Ya Wonderin' Cum On Feei The Noize Dead Giveaway Tell Her About It Human Touch
She Works Hard For The Money Eat The Rich **Burning Down The House** State Of Confusion AEIOU Take Me To Heart Do You Compute It's Inevitable All The Good Ones Are Taken The Safety Dance

Total Eclipse Of The Heart Change The French Song This Time Stand By Legal Tender Emotion After The Faii

#### LAREL

Atiantic **Epic** Geffen Pasha/CBS Soiar/Eiektra Coiumbia RCA Mercury Arista Sire Arista Elektra Geffen MCA Mirage/Atco Columbia Backstreet/MCA Columbia Mercury Biackheart/MCA A&M Jive/Arista Sire Columbia

#### LIGHT

ARTIST

Eurythmics Jim Capaldi Danny Spanos Kajagoogoo Elton John Rod Stewart Violent Femmes Motorhead The Animals The Cure WIII Power **Bouncing Bails** Dio JoBoxers Martin Briley Twisted Sister Eddle Jobson Maicolm McLaren Madness Dave Edmunds UB40 Divinyls Any Trouble The Waltresses

Pilmsouls Lindsey Buckingham Frank Stallone Naked Eyes Rubber Rodeo Tony Care

#### CLIP

Love Is A Stranger Living On The Edge Excuse Me Hang On Now Kiss The Bride Heat In The Street What Am I Gonna Do Gone Daddy Gone One Track Mind The Night The Walk **Adventures in Success American Anthem** Rainbow In The Dark **Just Got Lucky** Put Your Hand On The Screen You Can't Stop Rock'N'Roli Turn It Ove **Double Dutch** It Must Be Love Information I've Got Mine Only Loneiy Touch & Go Go Make The Weather A Million Miles Away Rock'N'Roll is King Holiday Road Far From Over Promises, Promises

#### LABEL

RCA

Atiantic Pasha/CBS EMI America Geffen Atco Warner Bros. Siash Mercury IRS Sire/Warner Bros. isiand Tender Warner Bros RCA Mercury Atlantic Capitoi island/Atco Geffen Columbia A&M Chrysalis EMI America Mercury Geffen Jet/CBS Warner Bros. **EMI America** Eat Rocshire

#### ADDS

Biiiy Idol B-52's Human League Heilx Graham Parker Gary Myrick Coney Hatch Aztec Camara Adrenalin Fleshtones

ARTIST

Dancing With Myself Song For A Future Generation Mirror Man Puttln' On The Ritz **Heavy Metal Love** Life Gets Better Message is You First Time For Everything Oblivious Angei In The Day Right Side Of A Good Thing

How The West Was Won

West Coast Summer Nights

#### LABEL

Chrysalis Sire A&M RCA Capitoi Arista Eplc Mercury Warner Bros. Musical Sign LR.S.



## WHN Radio: 10 Years As **Country King In New York**

by Harry Weinger

NEW YORK - They said it would never work. A country music station in coldhearted, sophisticated New York, a town that didn't know Willie Nelson from Boxcar Willie and quite frankly, couldn't care less? In 1973, WHN Radio, then owned by Storer Broadcasting, took the plunge, Today, having survived the general music radio shift from AM to FM, the death of the urban cowboy and recent stiff format competition from the FM side, WHN is celebrating a healthy 10-year anniversary as a country station and country music industry leader.

"We are a goliath in the country music industry." offered Brian Moors, vice president of Mutual Radio of New York and the station's general manager. "We have been successful in an unusual marketplace. What country music is to New York is the

creation of WHN."

The industry and advertising community was, at first, slow to react to the innovations of the station. "We were invisible," noted Moors, who joined the station in 1975. "Besides, the overall image of country music in the city was negative, and the image of a country listener to an advertiser was that they drove a truck and wore overalls. We had to actively market the music and change the concept from a negative one to a positive one on all fronts.'

Through a series of strong television spots emphasizing the station's core artists, including Kenny Rogers, Dolly Parton, Anne Murray, Linda Ronstadt, and Elvis Presley (whose image was allowed for WHN's exclusive use with the personal approval of Col. Tom Parker), WHN began making significant moves in the mid-'70s. The aforementioned artists, as well as Crystal Gayle and Willie Neison, began appearing on the pop charts, and WHN was suddenly a legitimate contemporary music

"The music is the reason people come to country," said Moors, "and we did our initial marketing without ever identifying as country. We simply play the most popular country songs, and those artists we stuck by in the early days are now big crossover

WHN also promoted itself heavily via subway billboards, community involvement and strong on-air events. As the station's reputation grew, artists began dropping by to say hello or play DJ. WHN became their ticket to the Northeast, the region traditionally closed to country acts. and in turn the station's close association with industry stars solidified their status. 'The artists understood that if country was going to make it in New York," explained Moors, "WHN was going to be the carrier."

Presenting a positive image brought the station a competitive name, but once they got there, what kept a respectable audience tuned to 1050 AM? Moors feels they've been helped overall by the upgrade in the quality of contemporary country music production. He also noted WHN does not program any country that dates back before the station's inception in 1973: one, to avoid any songs that may be unfamiliar to their audience, and two, the station is keen on shying away from traditional "down-home" country.

Joel Raab, who joined WHN as program director early this year, commented that the music hadn't changed that music in the station's 10-year history, but they are constantly fine-tuning, "WHN sold country to New York," he remarked, "and now the audience is educated enough to give us feed back." However, he added, WHN mostly plays the big artists. "Our main function is not to expose new artists," said Raab, "but" he added, "sometimes something comes along, like Lane Brody's 'Over You' from the Tender Mercies soundtrack, that is an obvious winner. We're glad to play records like those.'

Raab has made a great effort to increase audience participation in their on-air contests, "Overall, we try to include more than just giving away tickets to a concert - and we do a lot of those - whether we tie a contest in with a local celebrity or invite the winners to meet an air personality," he said, "and that way, if you weren't participating you were enjoying listening."

The guest DJ segment continues to be an integral part of the station's success. and Raab has expanded its use. "I've put artists like Ronnie Milsap and Alabama on the phone with listeners," he explained, "so listeners can hear listeners with the artist. That way it has a lot of entertainment value.

WHN is also noted for its energetic air staff, some of whom have been with the station throughout its 10-year reign as country music king. Their already expressive nature is being encouraged by Raab, who noted, "Our key is the on-air people. Our personalities are becoming more memorable to our audience. Not by talking more," he added, "but by being more forefront."

Station vet Del DeMontreux pulls down the morning drive slot. He started out at WHN in 1973 as a news assistant. Lee Arnold, recently noted DJ of The Year by the Academy of Country Music and who has long been recognized as an early supporter of country music, hosts from 10 a.m.-1 p.m. Affectionately dubbed "Uncle Lee" by station staffers, Arnold has also been with WHN from the start. In addition. he hosts the syndicated magazine-style program, Lee Arnold On A Country Road, which airs on WHN Sunday Evenings and on over 350 radio stations coast-to-coast.

"Ten Years? It feels like 10-minutes, really," Arnold said with a smile. "Country music is my life, and I try to make New Yorkers feel close to each other." Arnold is actively involved in the promotion battle.

Mike Fitzgerald is the mid-day jock, and the popular Dan Taylor anchors afternoon drive. Sheila York handles 8 p.m.midnight, continuing in the tradition of Jesse, who, while at WHN, was noted as the first female disc jockey on the AM dial in New York. Brian Kelly announces the overnight shift, while Stan Martin, another 10year veteran of WHN, does weekends and fill-ins.

In its tenth year, WHN continues to grow. The station has added broadcast of the Mets baseball games to its line-up, and while it will be two or three months before the merits of such a move will be apparent, Moors noted that "baseball has gotten us back into promotion.'

As a highly visible, enthusiastic music outlet, WHN has been an industry standard-bearer and looks ahead to continued growth, "Country music is the adult music of the 1980s," explained Moors. "With acts like Tom Jones and David Clayton-Thomas making country records, and our core acts now accepted as mainstream pop artists, we're right on top of things."

Daniel Flamberg, spokesperson for Mutual Broadcasting, which purchased the station from Storer in 1979, commented on their New York flagship.

"We have seen revenue growth at WHN, especially in the past few years," he remarked. "The station has a high level of sophistication in programming and publicity. WHN has set standards and operating procedures for 'urban country, and is a successful model for programmers around the country.

### **AIRPLAY**

AIR-LINE MUSIC — After the wrap-up of last week's live broadcast of the Asia press conference, Aug. 9, heard on the ABC Rock Radio Net and produced by DIR Broadcasting, ABC fed the group's new LP, "Alpha," in its entirety to its satellite-only affiliates. The LP was officially released the day before. Denise Oliver, ABC Rock's program director, says the station's intention is not to beat a station in a particular market on a release, but to provide efficient distribution of new product. Oliver also mentioned the firm hopes to do a similar closed-circuit feed with forthcoming Moody Blues and Rainbow LPs, and foresees record companies allowing access to album master tapes to send up on the bird. The super high quality potential of such a service certainly makes it attractive, and spokespersons at labels contacted seem to welcome



**OLYMPICS RADIO SHOW BOWS — Five**time Olympic gold medal winner Eric Heiden has been tagged to host a nationally syndicated radio program called Countdown to the Olympics, which will air twice daily, seven days a week. Pictured are (I-r): Michael J. Carney, vice president, operations, Transamerica: Heiden: Jeff Johnson, general sales manager, KBIG. the station airing the show in Los Angeles.

the new idea. However, while an entire LP being sent over the airwaves may help out smaller markets whose mail or local promo scene is not up to par. those stations can't afford a dish anyway. The potential for providing near-perfect studio sound is the key, and whether ABC's lone use of the satellite for this purpose will create similar activity at other webs or just bad vibes, it's too early to tell. Be listening. SUMMER BIRCH, PART II - More June/July numbers are in. Boston highlights: WXKS-FM stretched its lead as they boomed 9.9-12.3. Nearest CHR competitor was CBS FM affil WHTT-FM, up 7.5-8.1 AOR outlet WBCN stayed at #2 in the market, though they slipped 9.6-9.0. WBZ's A/C side of things nosedived 9.4-7.3, as WHDH op-

ped 5.7-6.8. Rocker WCOZ continued its recent slide, 5.7-5.2. Beautiful music station **WJIB-FM**, after healthy 4's and 5's, nearly disappeared, dipping 4.6-2.7 . . . In Atlanta, urban king **WVEE-FM** continued its hold on the market, leaping 11.4-12.9. Hits stations WZBC and WQXI switched spots, as WZEC gained a full point, 10.2-11.2, and WQXI turned down, 10.4-9.3. ABC's AOR affil WKLS-FM stayed nearly even, 10.3-10.1. Country outlet WKHX-FM came back down to earth, 10.3-7.8, and black station WAOK had a healthy jump, 3.9-5.7. Public station WCLK-FM, programming jazz, has had significant increases in shares, this time zooming 2.4-4.5, but the trend is not confirmed . . . Hits and AOR via for the top spot in Cincinnatl. CHR station WKRQ-FM stayed strong, 12.5-12.3, as did WEBN-FM, 12.1-12.2. Urban outlet WBLZ-FM moved into competition, 6.1-8.9. Two A/C stations were down while another was up: WLW dropped a point, 6.3-5.3, WLLT-FM dipped slightly 6.3-5.7, while WRRM-FM took the market shares, 4.5-6.3. Country-formatted WUBE-FM continued its upturn, 6.7-7.0... although CHR station WGGL-FM had another jump, 12.5-13.4. Beautiful music on WDOK-FM was down, 8.2-7.1, while urban on WDMTFM was even, 5.4-5.5 Dallas/Ft. Worth highlights include A/C station KVIL-FM, which maintained its double digits, although they were down, 11.6-10.4. On the AOR front, it appears KTXQ has captured the market, 5.0-7.3, rocking past KZEW (6.5-6.1) and KEGL (5.6-6.5). Country music combined for a 12.6 market share, with KPLX (6.9-6.6) and KSGS (6.9-6.0), splitting numbers. KAFM's CHR turned down a bit but stayed hot, 7.3-6.8. Urban contemp's **KKDA-FM** was flat, 6.1-6.2... AOR leader **WDVE** stayed even, 9.6-9.7. Urban **WAMO-FM** nearly doubled, 4.9-8.4, tying CHR's **WBZZ-FM** in numbers as it dropped 11.1-8.4. Also significant was A/C station WHYW-FM's return to its respectable winter figures, 4.2-6.0... KCB-FM successfully turned it on for June/July in San Diego, jumping 7.6-10.3. Competitor KPRI was up, 6.1-6.7. A/C on AM at KFMB upped 6.8-7.6, while its sister FM adult contemp station plummeted 6.1-3.5... All news on KIRO in Seattle still leads, 7.6-8.6. Two AORs were fairly even, with KISW (6.8-6.5) edging KZOK (7.2-6.2). Beautiful music was down at KBRD-FM (5.1-3.1), but up at KSEA-FM (2.7-4.0). Hits on KNBQ were up, 5.2-5.9, but down slightly at KUBE, 6.8-6.2.

RADIO RADIO - No longer "biting the hand that feeds him," Elvis Costello, recently in the New York area for a week of dates, played guest at a couple of stations. He spun records live for 21/2 hours Thursday, Aug. 11, with Denis MacNamara on WLIR-FM/Long Island, playing Style Council, The Band's "It Makes No Difference," a few Motown tracks and emphasized his love for current black pop with the Clark Sisters' euphoric "You Brought The Sunshine." Costello also discussed Glen and Chris (Squeeze), and mentioned he hoped to work with them again when he gets back to the U.K. He also taped a session with Dan Neer on WNEW-FM (which hasn't done a quest DJ stint in awhile) before his Aug. 10 Pier date. Elvis was "allowed" an hour and the tape ran Friday, Aug. 12, with Costello faves Haysl Fantayzee and the Clark Sisters (again) on the turntables, but avoided his usual repertoire of old Stax and Motown material for more current soul, like — suprise! — the vigilante rap, "Street Justice." **PEOPLE AROUND THE DIAL** — **Ruth Presslaff** new manager of affiliate relations for United Stations, up from station clearance rep . . . Lee Larsen has resigned his general sales manager post at KLOS/Los Angeles for the vice president/general manager slot at KOA and KOAQ/Denver. Simon T., KLOS sales manager, will replace Larsen as GSM ... Across the freeway, Lou Henry has been named news director at KHTZ. Henry will also anchor morning news . . . Pat St. John, at WPLJ/New York for a decade, has signed a new five-year contract with the station . . . AOR Taft outlet **WGRQ**/Buffalo taps **Brain Kryse** program director. Kryse, from **WWTR & WETT**/Ocean City, replaces Paul Helne. Heine will remain at the station as assistant PD. harry weinger

#### Soule Named VP At NBC Radio Networks

NEW YORK — Stephen H. Soule has joined the NBC Radio Networks as vice president, affiliate relations, and will be responsible for all affiliate relations activities of NBC Radio Network and Talknet.

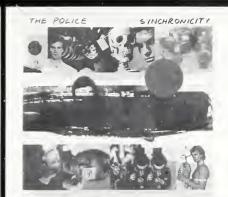
Soule comes to NBC from Group W's Boston station WBZ, where he was general sales manager. He has been associated

with Group W Radio for the past eight years, joining in 1975 as an account executive for WIND/Chicago. He moved to Group W Radio Sales in New York a year later and held the positions of account executive, Eastern sales manager and general sales manager, in that order.

## CASH BOX ROCK ALBUM RADIO REPORT



AXE . NEMESIS . ATCO ADDS: WCCC, WOUR, KSHE, WBLM, KMET. HOTS: None. MEDIUMS: WCCC, WMMS. PREFERRED TRACKS: Open. SALES: Just shipped.



THE POLICE • SYNCHRONICITY • M&A ADDS: None. HOTS: KMET, KSJO, WSKS, KBPI, WBLM, KNAC, KSHE, WMMS, WOUR, WCCC, WNEW. MEDIUMS: None. PREFERRED TRACKS: Breath, King, Wrapped. SALES: Good in all regions.

MOST ADDED

LP Chart Position

ASIA . ALPHA . GEFFEN ADDS: WCCC, KSJO. HOTS: KMET, WSKS, KBPI, KSHE, WMMS, WOUR, WCCC, KSJO. MEDIUMS: WBLM. PREFERRED TRACKS: Cry, Smile. SALES: Major breakouts in all regions

7 DAVID BOWIE • LET'S DANCE • EMI AMERICA ADDS: KMET. HOTS: KBPI, KNAC, WOUR, WCCC, WNEW. MEDIUMS: WBLM, WMMS. PREFERRED TRACKS: China, Title. SALES: Good in all regions

JACKSON BROWNE • LAWYERS IN LOVE • ASYLUM ADDS: WCCC. HOTS: WSKS, KBPI, WBLM, KSHE, WMMS, WOUR, WCCC, WNEW. MEDIUMS: KMET. PREFERRED TRACKS: Title. SALES: Good in all regions.

CHARLIE • MIRAGE ADDS: None. HOTS: KBPI, WCCC. MEDIUMS: KMET, WSKS, WBLM, WMMS, WOUR, KSJO, WNEW. PREFERRED TRACKS: Inevitable. SALES: Fair in all regions.

CONEY HATCH • OUTA HAND • MERCURY ADDS: WBLM, WSKS, KSJO. HOTS: WMMS. MEDIUMS: KMET, KSHE, WOUR. PREFERRED TRACKS: Open. SALES: Fair in Midwest.

ELVIS COSTELLO & THE ATTRACTIONS • PUNCH THE CLOCK • COLUMBIA ADDS: KSHE. HOTS: WSKS, KNAC. MEDIUMS: KBPI, WBLM, WMMS, WCCC, WNEW. PREFERRED TRACKS: SALES: Good to moderate in all regions.

DFX2 • EMOTION • MCA ADDS: WCCC, KSHE. HOTS: WMMS. MEDIUMS: WSKS, KBPI, WBLM, WOUR, WCCC, WNEW. PREFERRED TRACKS: Title.

SALES: Fair in Midwest

DEF LEPPARD . PYROMANIA . MERCURY ADDS: None. HOTS: KMET, KBPI. MEDIUMS: KSJO, WBLM, WMMS, WOUR, WCCC. PREFERRED TRACKS: Ages, Foolin'. SALES: Good in all regions.

ELO . SECRET MESSAGES . JET ADDS: WCCC, WBLM. HOTS: KBPI. MEDIUMS: WSKS, KSHE, WMMS, WCCC, WNEW. PREFERRED TRACKS: SALES: Moderate in all regions

FIXX • REACH THE BEACH • MCA ADDS: None. HOTS: WSKS, KBPI, WBLM, KNAC, KSHE, WMMS, WOUR, WCCC, WNEW. MEDIUMS: KMET, KSJO. PREFERRED TRACKS: Zero. SALES: Good to moderate in all regions

IAN HUNTER • ALL THE GOOD ONES ARE TAKEN • COLUMBIA

ADDS: KMET. HOTS: None. MEDIUMS: KBPI, WBLM, KSHE, WOUR, WCCC, WNEW. PREFERRED TRACKS:

SALES: Fair in all regions

DONNIE IRIS • FORTUNE 410 • MCA ADDS: None. HOTS: KBPI. MEDIUMS: KSJO, WBLM, KSHE, WMMS, WOUR, WCCC, WNEW. PREFERRED TRACKS: Compute. SALES: Fair in all regions.

IRON MAIDEN . PIECE OF MIND . CAPITOL ADDS: None. HOTS: KMET, KSJO, WBLM. MEDIUMS: WMMS, WCCC, WKLS, WPLR. PREFERRED TRACKS: Trooper, Icarus.

SALES: Moderate in all regions.

JOAN JETT • ALBUM • BLACKHEART ADDS: None. HOTS: WBLM. MEDIUMS: KMET, WSKS, KNAC, KSHE, WMMS, WCCC, WNEW. PREFERRED TRACKS: Fake, French, People. SALES: Fair in all regions.

BILLY JOEL • AN INNOCENT MAN • COLUMBIA ADDS: None. HOTS: WMMS, WOUR, WNEW. MEDIUMS: KBPI, KSHE, WCCC, WYFE, WPLR. PREFERRED TRACKS: Tell, Easy. SALES: Good in all regions.

KANSAS • DRASTIC MEASURES • CBS ADDS: WNEW. HOTS: KMET, KSJO, WSKS, KBPI, KSHE, WMMS, WCCC. MEDIUMS: WBLM. PREFERRED TRACKS: Open. SALES: Good to moderate in all regions

LOVERBOY . KEEP IT UP . COLUMBIA ADDS: None. HOTS: KMET, WSKS, KBPI, WBLM, KSHE, WMMS, WOUR, WCCC. MEDIUMS: KSJE, WNEW. PREFERRED TRACKS: Hot. SALES: Good in all regions.

STEVIE NICKS • THE WILD HEART • MODERN ADDS: None. HOTS: KMET, WSKS, WBLM, KSHE, WOUR, WCCC, WNEW. MEDIUMS: KSJO, KBPI, WMMS. PREFERRED TRACKS: Stand. SALES: Good in all recions

MOST ACTIVE

13 ROBERT PLANT . THE PRINCIPLE OF MOMENTS . ATLANTIC ADDS: None. HOTS: KMET, WSKS, WBLM, KSHE, WMMS, WOUR, WCCC. MEDIUMS: KSJO, KBPI, WNEW. PREFERRED TRACKS: Log. SALES: Good in all regions.

QUARTERFLASH . TAKE ANOTHER PICTURE . GEFFEN

ADDS: None. HOTS: WSKS, WMMS, WCCC. MEDIUMS: KSJO, WBLM, KSHE, WOUR, WNEW. PREFERRED TRACKS: Take.

SALES: Moderate to fair in all regions.

QUIET RIOT • METAL HEALTH • PASHA ADDS: None. HOTS: KMET. MEDIUMS: KSJO, WSKS, WBLM, WMMS, WOUR, WCCC. PREFERRED TRACKS: SALES: Good to moderate in all regions.

DANNY SPANOS • PASSION IN THE DARK • EPIC ADDS: WOUR. HOTS: KMET, WMMS. MEDIUMS: WBLM, KSHE, WCCC, WNEW. PREFERRED TRACKS: SALES: Fair in all regions.

TALKING HEADS • SPEAKING 'N TONGUES • SIRE ADDS: None. HOTS: KMET, WSKS, WBLM, KNAC, WOUR, WNEW. MEDIUMS: KBPI, WMMS. PREFERRED TRACKS: Burning. SALES: Good to moderate in all regions.

40 STEVIE RAY VAUGHAN • TEXAS FLOOD • EPIC ADDS: None. HOTS: KMET, WNEW. MEDIUMS: WSKS, KNAC, KSHE, WOUR, WCCC. PREFERRED TRACKS: SALES: Good to moderate in all regions.

JOE WALSH • YOU BOUGHT IT, YOU NAME IT • FULL MOON ADDS: None. HOTS: WMMS. MEDIUMS: WSKS, WBLM, KSHE, WOUR, WCCC, WNEW. PREFERRED TRACKS: Whiz, Play. SALES: Fair in all regions.

ZZ TOP • ELIMINATOR • WARNER BROS. ADDS: None. HOTS: WSKS, KSHE. MEDIUMS: KMET, KSJO, WBLM, WMMS, WCCC, WNEW. PREFERRED TRACKS: Sharp, Gimme. SALES: Good to moderate in all regions.

**ZEBRA • ATLANTIC** ADDS: WNEW. HOTS: KSJO, WBLM, KSHE. MEDIUMS: KMET, WSKS, KBPI, WMMS, WOUR, WCCC. PREFERRED TRACKS: Tell, Door. SALES: Good to moderate in all regions

## TOP 30 LBUMS

		٧	Veeks
		8/20	On Chart
1	IN YOUR EYES GEORGE BENSON (Warner Bros. 9 23744-1)	1	11
2	CITY KIDS SPYRO GYRA (MCA-5431)	2	5
3	TRAVELS PAT METHENY GROUP (ECM 23791-1)	4	11
4	JARREAU (Warner Bros. 9 23801-1)	3	20
5	THINK OF ONE WYNTON MARSALIS (Columbia FC 38641)	5	9
6	LOW RIDE EARL KLUGH (Capitol ST-12253)	6	18
O	MR. NICE GUY RONNIE LAWS (Capitol ST-12261)	9	5
8	FRIENDS LARRY CARLTON (Warner Bros. 9 23834-1)	10	9
9	THEMES & VARIATIONS FROM THI TV SERIES "TAXI"		
10	BOB JAMES (Columbia FC 38678)  THE HUNTER  JOE SAMPLE (MCA 5397)	7 <b>1</b> 1	18
11	· · · · · · · · · · · · · · · · · · ·		20
	(Columbia FC 38686)	12	11
12	RAMSEY LEWIS (Columbia FC 3878	7) 14	9
	MIRAGE A TROIS THE YELLOWJACKETS (Warner Bros. 9 23813-1)	16	15
14	THIRD GENERATION HIROSHIMA (Epic FE 38708)	18	3
15	STAR PEOPLE MILES DAVIS (Columbia FC 38657)	8	15
16	PASSION, GRACE & FIRE JOHN McLAUGHLIN, AL DI MEOLA PACO DEI UCIA (Columbia EC 3864		7

	Į	W B/20 (	eeks On Chart
17	GENTLE FIRE		
	WILTON FELDER (MCA-5406)	17	5
18	INDIVIDUAL CHOICE JEAN-LUC PONTY (Atlantic 7 80098-1)		1
19	ISLAND BREEZE		
	ERIC GALE (Musician/Elektra 9 60198-1)	23	2
20	AUTUMN GEORGE WINSTON (Windham Hill C-1012)	20	20
21	WINTER INTO SPRING GEORGE WINSTON (Windham Hill C-1019)	21	57
22	STEPS AHEAD (Musician/Elektra 9 60168-1)	26	17
23	DREAM OF TOMORROW LONNIE LISTON SMITH (Doctor Jazz/CBS FW 38447)	24	22
24	LOVE SURVIVES JAY HOGGARD (Gramavision/PolyGram GR8204)	15	10
25	THE BEST IS YET TO COMI GROVER WASHINGTON, JR. (Elektra 9 60215-1)	<b>E</b> 19	38
26	PROCESSION WEATHER REPORT (Columbia FC 38427)	28	24
27	DECEMBER GEORGE WINSTON (Windham Hill C-1025)	29	37
28	SOARING FREE FLIGHT (Palo Alto PA 8050-N)	_	1
29	GUARDIAN OF THE LIGHT GEORGE DUKE (Epic FE 38513)	22	19
30	LIGHT BLUE: ARTHUR BLYTHE PLAYS T) FLONIOUS MONK ARTHUR BEC 28651	25	
	TH FLONIOUS MONK	25	8

25 8

#### ON JAZZ

PALO ALTO PUSHES FORWARD — The fledgling California indie, Palo Alto Jazz, has been having more than fair success of late with a unique "fusion" project. The selftitled debut album by Free Flight, an L.A. based quartet featuring classical flutist Jim Walker with the jazz rhythm section of Mllcho Levlev, Jim Lacefield and Ralph Humphrey, proved one of the surprise success stories of jazz in '82. Knowing a good thing when they see it, the label has wasted no time in releasing the quartet's second album, "Soaring," which hits the stores this week. Like the first project, "Soaring" seamlessly combines both classical and jazz traditions into a fluid, personal music.

Roger Kellaway's "Spur of the Moment" and three originals by pianist Leviev have more in common with compositions of Bach and Ravel than one might expect when placed within the sphere of this quartet. Far from a quickie follow-up, this is a surefooted second statement from an intelligent outfit that promises to gain a lot of fans among both jazz's faithful and casual listeners . . . While Free Flight might be enough of a challenge to the preconceived uses of the phrase "jazz fusion," it's obviously not enough for Palo Alto. The label has opened the battle on a second front with another of its releases, "Yakety Madness" by bop altoman Richle Cole and Nashville tenor saxohphonist Boots Randolph. The LP, split between dates in Nashville and California with different rhythm sections, includes a few covers of popular saxophone vehicles, including Jimmy Forrest's "Night Train," Earl Bostic's "Flamingo," Randolph's own "Yakety Sax" and Lee Allen's "Walkin' With Mr. Lee." This easily could have been the trashiest date imaginable, and it's to the credit of the two featured soloists that regardless of what they are playing - be it a jazz ballad, bop flagwaver or country honker the spirit and integrity are there, and abundantly. An extremely successful date . . . Also out on Palo Alto is "How Blue Can You Get" by vocalist Linda Hopkins, best known for her stage portrayals of Bessle Smith; "Stampede" a big band date by trumpeter Marvin Stamm; and "Old Time Feeling" by the Shella Jordan/Harvie Swartz Duo. More about that last disc next week via an interview with vocalist Jordan. MEANWHILE, UP IN THE BRONX — Veteran jazz producer Don Schlitten has three new releases on his Xanadu label, two of them historical material, the third a brand new offering. From the vaults comes "Blues On Purpose" by pianist Wynton Kelly with bassist Paul Chambers and drummer Jimmy Cobb, a trio that worked with Miles Davis during the '50s. This collection is culled from dates recorded during the summer of '65, and once again demonstrates that Kelly, as a soloist, was never at a loss for ideas. "Thanks For The Memory" by Coleman Hawkins is the second batch by The Hawk on the label, following last year's "Dutch Treat." This one is from '44, and includes four tracks from the great three tenor session featuring Hawk with Ben Webster and Georgle Auld. Also included are selections from sessions with Walter "Foots" Thomas and Don Byas, as well as support work by Buck Clayton, Edmond Hall, Charlie Shavers, Remo Palmieri, Oscar Pettiford, Hank D'Amico, Tiny Grimes, Slam Stewart, Specs Powell and Cozy Cole . . . Also available is the recently recorded "Things Unseen" by saxophonist Bob Mover with pianist Albert Dalley, bassist Ray Drummond and Rufus Reid, drummer Bobby Ward and tenorman Steve Hall. INDEPENDENT AND OBSCURE — Two out-of-the-ordinary discs have landed across our desk in the last few weeks, and since they're on tiny indie labels, they bear



MAD HATTERS — Men Without Hats were recently presented with the "Hat to the City award at Universal City Studios during an afternoon party prior to an appearance by the group at Hollywood's Palace Theatre. Pictured here holding their award alongside a gaggle of guests and movie star imposters are (I-r): Ivan, Stefan and Colin Doroschuk and

#### Michelob, Apple Computers Official **Sponsors Of '83 Monterey Jazz Fest**

#### by Michael Martinez

LOS ANGELES — For the first time in its more than 25 year history, the Monterey Jazz Festival, the oldest such music event in the U.S., will be joined by corporate sponsors to augment its funding. The 26th version of the Northern California fall music fest, set this year for Sept. 16-18 at the Monterey Peninsula County Fairgrounds (a perennial location), will be sponsored in part by St. Louis-based Anheuser-Busch's Michelob Beer and Northern California-based Apple Computer, Inc.

Selection of the two sponsors ended a ear-long search that began after the 25th Silver Anniversary Festival last year, when the Festival's board of directors, led by general manager Jimmy Lyons, decided that increasing costs of putting on the shows and a desire to keep ticket prices reasonable, made it necessary to find additional revenue sources for the non-profit

Part of the sponsorship calls for Michelob and Apple to provide monies for the Monterey Jazz Festival's educational jazz programs aimed at enriching young talent in the genre. Over the years, the festival has donated more than \$427,000 to academic jazz programs throughout California's secondary schools.

The sponsorship also augments revenue from the more than 20,000 tickets purchased for the three-day fest. The 26th anniversary show will offer grounds admission tickets for the three days, allowing patrons to browse through the many art exhibits and food facilities that are spread throughout the fairgrounds.

For their parts in sponsoring the festival, Michelob and Apple will have banners posted throughout the Fairgrounds arena announcing that Michelob is the Official Beer of the event and the Apple is the Official Personal Computer of the 1983 fest.

According to Paul Fingerote, who heads publicity, advertising and design of the official souvenir program for the Monterey event, said, "The visibility of our corporate sponsors will not be obtrusive because the #1 concern of the Festival board of directors is the enjoyment of the fans. That's the way that everyone involved with the festival wanted it."

Fingerote said that when the festival board okayed recrultment of corporate sponsors last year (Cash Box, Dec. 11. 1982), they already had several inquiries from national agencies regarding backing. But a careful evaluation of the character of each potential sponsor took nearly a year to complete.

"We wanted to select sponsors that would be compatible with the character of the festival," Fingerote explained. wanted the sponsors to give more than money to the festival."

Michelob, according to Marc Grossman, a spokesman for the beer company, is working with festival officials to design uniforms for festival and fairground staff and security that would utilize the Michelob logo. The premium beer will be served at each beverage outlet serving alcohol, and there will be a special hospitality tent sponsored by Michelob for artists, dignitaries and the press during the threeday event.

Grossman added that Michelob would also be highlighting Its involvement with the festival in beverage trade advertising and that the local distributor, Couch Distribution, may also be involved in some area of consumer promotion prior to the festival.

Although specific detalls of their promotion and merchandIsIng during the event are still tentative, Apple, according to Fingerote, may create a display in the press room as well as a four-color ad spread in the official souvenir program.

#### More Newcomers

In terms of the festival entertainment. there are plans for some of the perennial performers to be on hand in addition to some of the more appealing newcomers.

The Friday night show will open the fest with performances by Pancho Sanchez and his Latin Jazz Band, Bobby Hutcherson, Mel Torme, Hank Jones, Mundell Lowe, Clark Terry, Shelley Manne, Andy Simpkins and Buddy Rich and the Buddy Rich Big Band.

During the annual Saturday matinee blues carnival, Mark Naftalln's Rhythm and Blues Revue, Lowell Fusion, Ester Jones, Irma Thomas, Bo Diddley and the Robert Cray Band comprise the bill.

Saturday evening, dubbed "A Meeting of the Masters," will open with the Heard-Ferguson-Ranler Trio, followed by Mundell Lowe, John Collins, Ronald Eschete, Bruce Forman and Eddie Duran, Wynton Marsalls is going to make his Monterey debut with a quintet and will be followed by Sarah Vaughn and then BIII Berry and the L.A.

Sunday afternoon's "The Best and the Brightest," which has featured the top young high school jazz talent for more than a decade, will present the California High School All-Star Jazz Ensemble and winners in the 14th annual California High School Jazz Competition, the Aptos High School Big Band and the Eagle Rock High School Combo, The Masashiko Sato Trlo, Full Swing and Phil Wilson with Makoto Ozone are also scheduled for the Sunday matinee session.

Rounding out the festival on closing night, titled "Swing Into Sunday!," Is Ray Pizzi with Ron McCroby performing with Transit West, the Jon Faddis Band, Bobby McFerrin, Joe Williams and Woody Herman and the New Herd



MILSAP MADNESS — RCA's Ronnie Milsap was recently joined backstage in New York by the RCA Pop promotion staff and the vice president of USA & Canada. Pictured are (I-r): Bob Rifici, director, field marketing, Eastern Region, RCA; Don Ellis, vice president, USA & Canada; Milsap; Mike Becci, national singles promotion, RCA; John Betancourt, vice president, pop promotion, RCA; and Phil Quartararo, manager, pop promotion, eastern region, RCA, (front).

## **Quality Acts, Weather Spark Hot Outdoor Concert Season**

(continued from page 5)

capacity at the 8,000-seat Pler and 75% of capacity at the also 8,000-seat Jones Beach facility, where Miller Time Concerts On The Beach presented the first-ever contemporary music series. This compares with an approximate 60% of capacity in the last couple years at the Pier. But equally important, Delsener added, was this year's more "upscale talent" line-up, which encouraged many ticket buyers to "shell out in advance of the show without caring what the weather would be."

Here he singled out Eric Clapton, who opened the Jones Beach series; U-2, which opened the Pier; and Hall & Oates, who opened Forest Hills with a pair of concerts; and also noted additional highlights in Bette Midler's two upcoming shows at Forest Hills, last week's Police sellout at Shea Stadium and Elvis Costello's sold out pair of Pier shows and one Jones Beach date, which marked the first time an artist had done three nights in that manner.

Delsener's only complaint was that in tandem with the upgraded talent offered was a major ticket price hike from an average \$6.50 at the Pier to \$10. This he attributed to the high rents charged by the city, which he said necessitates a commercial sponsor.

Higher Prices

Higher ticket prices were also noted by Jeff Krump, national promoter at Denver's Feyline Presents, Inc., which besides booking the talent at this year's US Festival, produces Denver's Red Rocks and Phoenix's Compton Terrace outdoor concerts, and also took Willie Nelson and the Nitty Gritty on a tour of eight West Coast and Midwest minor league baseball stadiums. Krump said that ticket prices had gone up about a dollar this year, and attributed it to rising costs incurred by artists on tour. But he said that while attendance at Red Rocks was down from last year, it was still very strong.

Krump further noted that along with increasing ticket costs, more artists were on the road this summer, with the result being that consumers were being more selective about which show to see, especially in the \$10-and-over ticket range. In San Francisco, promoter BIII Graham felt that high ticket prices were affecting "the second or third choice of the month," but were having no effect on the "must-see" superstar acts who were playing the big stadiums. He said that while most people would rather see these acts in smaller venues, they are willing to go to the stadiums since they cannot be sure when these acts will tour again.

Graham noted that most stadium shows

this summer are using video screens to give viewers far from the stage a better chance to see the show. Krump also noted that efforts were being made now to "refine" stadium shows, especially for the over-26 audience that "doesn't want to get crunched by loaded heavy metal kids" by setting up reserved seating, sometimes even on the field.

Amphitheatre Hot

Graham has held three successful stadium events this summer at Oakland Stadium, but was more pleased with his 8,000-10,000-seat amphitheatre, The Greek in Berkeley, Frost in Palo Alto and Cal-Expo in Sacramento, the last facility being opened just this year. Charlie Blum, director of advertising and promotion for the Nederlander outdoor theaters - which include Merryweather Post Pavilion in Washington/Baltimore, Poplar Creek Music Theater in Chicago, The Greek Theatre in Los Angeles, Plne Knob in Detroit, the Concord Pavilion in San Francisco, Kingswood Music Theater in Toronto and the new Pacific Amphitheatre in Costa Mesa, Calif. — reported "an excellent season for us" due to most of the previously mentioned reasons as well as his feeling that the theatres had established themselves "as the place to be" this summer.

"We've seen that people even call up to order tickets without knowing who's playing," said Blum, who added that subscription series ticket orders, which offer four or five shows in a block according to music genre for a discount price, were at record levels this year and that series holders were also coming back to buy tickets for additional concerts. He also noted that where superstar artists like Bob Seger and Hall & Oates were selling out both reserved seats and lawn areas, mid-level acts such as Costello were proving able to at least sell out the reserved seats.

Bill Graham, while thanking stadium acts like The Police, Bowle and Simon & Garfunkel for their decisions to tour this summer, made special mention of long established warhorses like the Grateful Dead, Santana and Journey for their impact on the summer concert climate. "I'm really impressed by those artists who are really the backbone of the business, who realize that touring as well as recording are what makes a long career," he said. "The Dead and Santana don't get many hit singles, but they still fill the piers and the amphitheaters. You really have to give them credit for being working rock 'n' roll artists year in and year out. They are the mainstay of our Industry."

## TOP 15

## **LBUMS**

## Spiritual

#### Weeks On 8/20 Chart JESUS I LOVE CALLING YOUR NAME SHIRLEY CAESAF [Myrrh MSB-6721] YOU BROUGHT THE SUNSHINE THE CLARK SISTERS (Sound of Gospel SOG 132) 2 42 3 ROUGH SIDE OF THE MOUNTAIN F.C. BARNES AND REV. JANICE BROWN (Atlanta International Records 10059) 5 15 HEAR MY VOICE RANCE ALLEN GROUP (Myrrh 6737) LEAD ME THE JACKSON SOUTHERNAIRS (Malaco 4383) 6 PEACE BE STILL VANESSA BELL ARMSTRONG (Onyx/Benson R 3631) 7 PRECIOUS LORD AL GREEN (Hi/Myrrh MSB-6702) THE JOY OF THE LORD IS 6 MY STRENGTH DOUGLAS MILLER AND THE TRUE WAY CHOIR (Gospearl Records PL-18008) 8 32 9 WHEN IT RAINS IT POURS F.C. BARNES AND SISTER JANICE BROWN (Atlanta International Records 10041) 15 19 JAMES CLEVELAND AND THE CLEVELAND SINGERS 10 **10** LORD, YOU KEEP ON PROVING YOURSELF TO I FEEL LIKE GOIN' ON KEITH PRINGLE (Hope Song HS-2001) 13 EDWIN HAWKINS LIVE WITH THE OAKLAND SYMPHONY ORCHESTRA VOL. II (Myrrh MSB 6700) 11 42 SACRAMENTO COMMUNITY CHOIR LIVE (Onyx/Benson R-3824) 13 14 THE RICHARD SMALLWOOD SINGERS

## Inspirational

	-	3/20		eeks On hart
1	AGE TO AGE AMY GRANT (Myrrh MSB-6697) Open	1		67
2	MORE THAN WONDERFUL SANDI PATTI (Impact R 3818) Title Cut	- 2	!	10
3	MORE POWER TO YA PETRA (Sat Song SSR0045) Open	;	3	32
4	I PUT AWAY MY IDOLS DION (Dayspring DST 4109) "Day Of The Lord"		4	16
5	PASSIN' THE FAITH ALONG THE NEW GAITHER VOCAL BAND (Dayspring DST-4102) "No Other Name But Jesus"	7	7	10
6	PEACE IN THE VALLEY B.J. THOMAS (Myrrh MSB-6710) "Pray For Me"	•	9	32
7	WALL OF GLASS RUSS TAFF (Myrrh MSB 6706) "We Will Stand"	6	3	6
8	WHITE HEART (Myrrh/Word MSB 6735) Open		5	11
9	<b>LEGACY</b> BENNY HESTER (Myrrh MSB-6704	10	)	2
10	STEP OUT OF THE NIGHT ANDRUS BLACKWOOD & CO. (Greentree R 3942) "A Stone's Throw Away"		3	27
11	HE SET MY LIFE TO MUSIC BARBARA MANDRELL (MCA/Songbird MCA 5330) Open	C 1°	ı	21
12	MICHAEL W. SMITH PROJECT (Reunion RRA0002) "Great Is The Lord"	12	2	11
13	LIFT UP THE LORD SANDI PATTI (Impact 3799) "How Majestic Is Thy Name"	13	3	52
14	STAND BY THE POWER IMPERIALS (Dayspring DST-4100) Open	14	i	43
15	THE CRUISE FAMILY (Priority BJU 38335) Open	15		12

Last notation indicates the cut receiving the most airplay. The Cash Box Gospel chart is compiled from a sampling of sales reports from national distributors and one-stops and radio.

#### Prelude Records Buys Savoy Label

NEW YORK CITY — Prelude Records has purchased Savoy Records, Inc. and its affiliated publishing companies Savgos Music, Inc. (BMI), Joman Music, Inc. (affiliation not listed), and Arisav Music, Inc. (SESAC) from the German Bertelsmann Co. The deal, which was closed August 2, does not include the rhythm and blues and jazz masters of Savoy. That material, as far as Cash Box could ascertain, is still in the Arista Records catalog. Marvin Schlachter, head of the dance-orlented Prelude company, said the Elizabeth, New Jersey offices of Savoy would remain open for the present with little or no personnel change.

Savoy Records began in the fortles and counted among its many successes the records of Little Esther Phillips, Johnny Otis and other R&B stars of the '40s and '50s. Among the many gospel acts currently on the label are Rev. James Cleveland, the Consolers, Myrna Summers, Rev. Maceo Wards and Rev. Isaac Douglas.



Rev. James Cleveland

Prelude Records' current hot acts are D Train, Sharon Redd, VIsual and Unlimited Touch. Schlachter said distribution of the newly acquired label would be handled through its Prelude setup.

## Haggard Tops '83 CMA Bids With New All-Time Record

(continued from page 5)

can take the only category in which they are nominated. Vocal Group, in which case Haggard would have to win five awards this year.

Only one artist has ever won five awards in one year. Johnny Cash did it in 1969 by winning Entertainer of the Year, Single for "A Boy Named Sue," Album for "At San Quentin Prison," Male Vocalist, and Vocal Group with June Carter. Haggard can only possibly tie Cash, since he (Haggard) can only win five awards because he is nominated twice in the Vocal Duo category.

Haggard is nominated for the ninth time as Entertainer of the Year. He has received this nomination more than any other artist and won it in 1970. His other nominations in 1983 are for Single, Album and Vocal Duo (these three shared with Willie Nelson), Male Vocalist and another Vocal Duo nomination with George Jones.

Three acts are right behind Haggard for most 1983 nominations at five each. They are Willie Nelson (Entertainer, Single, Album, Male Vocalist and Vocal Duo), Ricky Skaggs (Entertainer, Single, Album, Male Vocalist and Instrumental Group) and John Anderson (Single, Album, Song, Male Vocalist and Horizon Award).

Alabama received four nominations; the Whites, three; Barbara Mandrell, George Jones, Lee Greenwood, Janie Fricke, Emmylou Harris and Vern Gosdin, two each. Lacy J. Dalton, Reba McEntire, the Whites, Eddie Rabbitt, Buddy Spicher, George Strait and Vern Gosdin. First time nominees in the songwriting category are Max D. Barnes, Kerry Chater, Austin Roberts, Lionel Delmore and Thomas Schuyler. Vern Gosdin and John Anderson are nominared as artists and as songwriters.

In the breakdown of nominees by label affiliation. Warner Brothers had the most artists nominated with eight: John Anderson, Emmylou Harris, Bellamy Brothers, the Whites, Eddie Rabbitt, Crystal Gayle, David Frizzell and Shelly West. Both Epic and Columbia had four each: Merle Haggard, Ricky Skaggs, George Jones and Charlie Daniels Band (Epic) and Willie Nelson, Janie Fricke, Lacy J. Dalton and Chet Atkins (Columbia). Barbara Mandrell, Lee Greenwood, Oak Ridge Boys, Don Williams and George Strait were the five nominees who record for the MCA label. Mercury was represented by two artists, Reba McEntire and the Statler Brothers. The other labels who had artist(s) in the final nominations were limited to one for each label: RCA (Alabama), Compleat (Vern Gosdin), Monument (Charlie McCoy) and Capitol (Thom Schuyler). McCoy and Schuyler were not, however, nominated for work on their labels. McCoy was nominated for his general session work and Schuyler, for writing "16th Avenue."

Here is the complete list of finalists in the 11 categories of the CMA Awards announced by the CMA on Tuesday (16):

Entertainer of the Year: Alabama, Merle Haggard, Barbara Mandrell, Willie Nelson, Ricky Skaggs.

Single of the Year: "Heartbroke," Ricky Skaggs (Epic); "I Always Get Lucky With You," George Jones (Epic); "I.O.U.," Lee Greenwood (MCA); "Pancho and Lefty," Willie Nelson/Merle Haggard (Epic); "Swingin'," John Anderson (Warner Bros.).

Album of the Year: "Highways And Heartaches," Ricky Skaggs (Epic); "It Ain't Easy," Janie Fricke (Columbia); "Pancho And Lefty," Merle Haggard/Willie Nelson (Epic); "The Closer You Get," Alabama (RCA); "Wild And Blue," John Anderson (Warner Bros.).

Song of the Year: "Always On My Mind," Johnny Christopher/Wayne Thompson/Mark James (Screen Gems/EMI/Rose Bridge); "If You're Gonna Do Me Wrong (Do It Right)," Vern Gosdin/Max D. Barnes (Hookit/Blue Lake); "I.O.U.," Kerry Chater/Austin Roberts (Vogue/Chriswald/Hopi Sound/MCA Music); "Swingin'," John Anderson/Lionel Delmore (John Anderson Music/Hall-Clement/Lionel Delmore Music); "16th Avenue," Thomas Schuyler (DebDave/Briarpatch).

Female Vocalist of the Year: Lacy J. Dalton, Janie Fricke, Emmylou Harris, Barbara Mandrell, Reba McEntire.

Male Vocalist of the Year: John Anderson, Lee Greenwood, Merle Haggard, Willie Nelson, Ricky Skaggs.

Vocal Group of the Year: Alabama,

Vocal Group of the Year: Alabama, Bellamy Brothers, Oak Ridge Boys, Statler Brothers, The Whites.

Vocal Duo of the Year: David Frizzell and Shelly West, Merle Haggard and George Jones, Merle Haggard and Willie Nelson, Eddie Rabbitt and Crystal Gayle, Don Williams and Emmylou Harris.

Instrumental Group of the Year: Alabama, Charlie Daniels Band, Oak Ridge Boys Band, Ricky Skaggs Band, The Whites.

Instrumentalist of the Year: Chet Atkins, Johnny Gimble, Charlie McCoy, Pig Robbins, Buddy Spicher.

Horlzon Award: John Anderson, Vern Gosdin, Reba McEntire, George Strait, The Whites.



SYLVIA SIGNS BILL — Following her show for Dreamakers, an organization that fulfills dreams for terminally ill children, Sylvia signed autographs for fans. The benefit show preceded a Nashville Sounds baseball game last week. The young lookalike to Sylvia's left is Stacy Lynn Ries, 12-year-old newcomer to the country recording scene.



AFTER THE SESSION — Johnny Cash gathered his players (I-r), sessionman Tim Goodman; Marty Stuart, Cash's bass player; and sessionman James Burton for a photo finish after completing work on his upcoming album, "Johnny 99," produced by Brian Ahern. The first single from the album, "I'm Ragged But I'm Right," was a Cash Box Feature Pick last week.

## Hank Snow Sets Country Stars For Child Abuse Benefit In Nashville

NASHVILLE — Hank Snow will be host to a number of country stars in a classic country music round-up to benefit his International Foundation for Prevention of Child Abuse and Neglect of Children. The show will be held at the Grand Ole Opry House Thursday, Aug. 25, beginning at 8 p.m.

Performers who are showing their support of the fund raising organization by appearing on the program include Snow, Juanita Rose, Mickey Gilley, Ricky Skaggs, the Whites, Jerry Clower, the Little

## Compleat Pacts With Goldwyn

NASHVILLE — Compleat Entertainment Corporation continues its expansion with its recent record deal with the Samuel Goldwyn Company for worldwide release of "The Golden Seal" soundtrack album and the movie's theme, "Letting Go," sung by Glen Campbell.

Compleat's first soundtrack venture was arranged through the services of Murray Deutch at Buttermilk Sky Association. Commenting on the undertaking, Compleat's Chairman of the board Irwin H. Steinberg noted, "We are delighted to be associated with a film of such great story value and to participate in its soundtrack album in the impressive company of the Samuel Goldwyn Company and Murray Deutch of Buttermilk Sky Association."

The Campbell single has been released to coincide with the movie premiere in Los Angeles (Aug. 19). The soundtrack album from "The Golden Seal" will be released September 19.

#### Total Concept Group Opens Distributorship

NASHVILLE — Total Concept Record Group has begun offering distribution of records for independent record companies, according to an announcement by Earl E. Owens, president of Total Concept Representation, Inc. The distribution arm of the company has handled distribution for two years exclusively for EMH Records, Statesboro Records and LaRon Limited Records.

Owens explained the reason for the move was the many inquiries from other independent labels and artists about the firm's work with one-stops, machine operators and MOR and Pop jobbers.

Total Concept Record Group is located in the parent company's complex at 38 Music Square East, suite 111, Nashville.

Generals Cloggers and T. Tommy Cutrer. Proceeds from the ticket sales will be disbursed to various organizations. Snow said "The Hank Snow Child Abuse Foundation has emerged over the years as a fundraising organization rather than a program-benefactor organization. Simply, we raise funds in order that dedicated community groups, interested individuals and professionals can accomplish the goal of helping abused and neglected little children."

Snow began to spearhead a nationwide drive to help abused children after an appearance at a benefit for the Melisha Gibson Memorial Foundation in December 1976. His Foundation was chartered on April 21, 1978. Since its inception, it has aided various programs such as Parents in Prison, a family counseling group, and Toys For Tots. "Frankly, those programs which operate with a big administrative budget and a very meager clientele of children will be viewed by the foundation as being top heavy, for we want to support richly valued programs that deem children as more important than a fancy office and environment," added Snow.

Anyone wishing to support the foundation, but unable to attend the benefit, may send contributions to the foundation at 1617 16th Avenue South, Nashville, Tenn. 37212

## Southern Writers Group To Expand Services

NASHVILLE — Buzz Cason, president of the Nashville-based Southern Writers Group USA, has announced the expansion of the organization's administrative services. "We plan to pursue more writerowned catalogs in the immediate future," stated Cason. "I am especially interested in catalogs from writers based in New York, Los Angeles and Atlanta. I am not limiting myself to just country. Nashville is becoming more active in the production of rock and R&B, and we plan to become much more involved in these facets of the industry."

Cason also announced the addition of Joe Funderburk to the Southern Writers staff to serve as assistant to professional manager Richard Carpenter.

Southern Writers has used a revolutionary new creative computer system developed by the firm's administrative vice president, Carol Lindsey, which facilitates the administration of Cason's various publishing interests and is

75 59

## **TOP 75**

## **LBUMS**

			Weeks On				Weeks On
O		/20	Chart	20		/20	Chart
U	PANCHO & LEFTY  MERLE HAGGARD/WILLIE NELSON (Epic FE 37958)	2	31	39	THE BELLAMY BROTHERS GREATEST HITS		
2	BURLAP & SATIN DOLLY PARTON (RCA AHL 1-4691)			40	(Warner/Curb 9 23967-1) CLASSIC CONWAY	39	53
3	THE CLOSER YOU GET	3		41	CONWAY TWITTY (MCA-5424)  LET'S GO	40	11
4	ALABAMA (RCA AHL 1-4662) SNAPSHOT	1	24	'	NITTY GRITTY DIRT BAND (Liberty 51146)	42	2
5	SYLVIA (RCA AHL 1-4672)  AMERICAN MADE	4	12	42	SOMETIMES I GET LUCKY	44	15
_	OAK RIDGE BOYS (MCA-5390) T.G. SHEPPARD'S	5	28	43	SPUN GOLD		
•	GREATEST HITS	_		44	TRUE LOVE	46	2
7	(Warner/Curb 9 23841-1) KEYED UP	6		45	CRYSTAL GAYLE (Elektra 60200-1) KENNY ROGERS	48	<b>3</b> 9
8	SOMEBODY'S GONNA	7	19		GREATEST HITS KENNY ROGERS (Liberty LOO 1070)	45	128
	LOVE YOU LEE GREENWOOD (MCA 5403)	8	21	46	RADIO ROMANCE EDDIE RABBITT (Elektra 60160-1)	50	
9	TODAY THE STATLER BROTHERS			47	FOOL FOR YOUR LOVE		44
10	(Mercury/PolyGram 422 812 184 1M1) TAKE IT TO THE LIMIT	9	13	48	MICKEY GILLEY (Epic FE 38583) COUNTRY CLASSICS	41	18
10	WILLIE NELSON WITH WAYLON JENNINGS (Columbia FC 38562)	10	16	49	CHARLEY PRIDE (RCA AHL 1-4662) <b>DELIA BELL</b>	43	22
11	SHINE ON			50	(Warner Bros. 9 23838-1) NATURALLY COUNTRY	49	15
12	GEORGE JONES (Epic FE 38406)  IT'S ONLY ROCK & ROLL	11	18		MEL McDANIEL (Capitol ST-12265)	47	17
	WAYLON JENNINGS (RCA AHL 1-4673)	12	19	51	INSIDE AND OUT LEE GREENWOOD (MCA-5305)	55	6
13	STRONG STUFF HANK WILLIAMS, JR.			52	DREAM MAKER CONWAY TWITTY (Elektra 60182-1)	52	47
14	(Elektra/Curb 9 60223)  DON'T MAKE IT EASY FOR	13	27	53	MERLE HAGGARD'S GREATEST HITS		
	ME EARL THOMAS CONLEY				(MCA-5386)	56	13
15	(RCA AHL 1-4713)  IF YOU'RE GONNA DO ME	14	8		PARADISE CHARLY McCLAIN (Epic FE 38584)	54	14
	WRONG			55	MERLE HAGGARD & LEONA		
40	VERN GOSDIN (Compleat CPL-1-1004)	15	16	ł	WILLIAMS (Mercury/PolyGram 812 183-1M-1)	61	7
16	WEST BY WEST SHELLY WEST	16	22	56	GREATEST HITS DOLLY PARTON (RCA AFL 1-4422)	62	47
17	(Warner/Viva 9 23775-1) TOUGHER THAN LEATHER	16		57	PERSONALLY RONNIE McDOWELL (Epic FE 38514)	51	23
18	WILLIE NELSON (Columbia FC 38248) HEY BARTENDER	17	24	58	LYIN', CHEATIN', WOMAN		
	JOHNNY LEE (Full Moon/Warner Bros. 9 23889-1)	29	6		CHASIN' LORETTA LYNN (MCA-5426)	53	6
19	YELLOW MOON DON WILLIAMS (MCA-5407)	19	18	59	GOING WHERE THE LONELY GO		
20	CASTLES IN THE SAND DAVID ALLAN COE			60	MERLE HAGGARD (Epic FE 38092) THE NASHVILLE	59	47
21	(Columbia FC 38535) LOST IN THE FEELING	18	17		SESSIONS DEAN MARTIN		
	CONWAY TWITTY (Warner Bros. 9 23869-1)	21	7		(Warner Bros. 9 23870-1) MY HOME'S IN ALABAMA	57	4
22	HIGHWAYS &		·	61	ALABAMA (RCA AHL 1-3644)	58	44
	HEARTACHES RICKY SKAGGS (Epic FE 37996)	20	48	62	LAST DATE EMMYLOU HARRIS		
23	WILD & BLUE JOHN ANDERSON			63	(Warner Bros. 9 23740-1) MICHAEL MARTIN	60	42
24	(Warner Bros. 9 23721-1) HANK WILLIAMS, JR.'S	22	45	l	MURPHEY (Liberty LT-51120)	63	51
	GREATEST HITS (Elektra/Curb 9 60193-1)	30	46	64	AFTER ALL THIS TIME MEL TILLIS (MCA-5378)	64	13
25	WE'VE GOT TONIGHT KENNY ROGERS (Liberty LP-51143)	25	25	65	TOM JONES COUNTRY	65	45
26	OLD FAMILIAR FEELING THE WHITES			66	(Mercury/PolyGram SRM-1-4062) MARTY ROBBINS'	00	73
27	(Warner/Curb 9 23872) IT AIN'T EASY	26	7		BIGGEST HITS (Columbia FC-38309)	66	11
	JANIE FRICKE (Columbia FC 38214)	27	46	67	TODAY MY WORLD SLIPPED AWAY		
28	LACY J. DALTON	••		60	VERN GOSDIN (A.M.ILP-1502) GREATEST HITS	67	22
29	(Columbia FC 38604)  MOUNTAIN MUSIC	28	4		RAZZY BAILEY (RCA AHL 1-4679)	68	15
30	ALABAMA (RCA AHL 1-4229) NEW LOOKS	23	77	69	WILLIE NELSON'S GREATEST HITS (AND		
	B.J. THOMAS (Cleveland Int'l./Columbia FC 38561)	33	18		SOME THAT WILL BE) WILLIE NELSON		
31	GREATEST HITS JOHN CONLEE (MCA-5405)	31	18	70	(Columbia KC2 37542) WAITIN' FOR THE SUN TO	69	91
32	A DECADE OF HITS THE CHARLIE DANIELS BAND				SHINE RICKY SKAGGS (Epic FE 37193)	70	89
22	(Epic FE 38795) STRONG WEAKNESS	32	4	71	COME BACK TO ME		
55	THE BELLAMY BROTHERS (Elektra/Curb 9 60210-1)	24	36	70	MARTY ROBBINS (Columbia FC 37995)	71	57
34	FEELS SO RIGHT			12	WISH YOU WERE HERE TONIGHT		
35	ALABAMA (RCA AHL 1-3930) ALWAYS ON MY MIND		127	73	RAY CHARLES (Columbia FC 38293)  WW II	72	26
36	WILLIE NELSON (Columbia FC 37951) ON MY OWN AGAIN	35	16		WAYLON AND WILLIE (RCA AHL 1-4455)	73	45
37	DAVID FRIZZELL (VIva 9 23868-1) SOME MEMORIES JUST	36	7	74	A TASTE OF YESTERDAY'S	3	
	WON'T DIE MARTY ROBBINS				MERLE HAGGARD & GEORGE JONES (Epic FE 38203)	74	52
38	(Columbia FC 38603) JUST SYLVIA	37	17	75	UNLIMITED REBA MCENTIRE		
	SVI VIA (DCA AUL 1 4212)	00			(Mercury/PolyGram SBM 1-4047)	75	59

#### COUNTRY COLUMN

THE CIRCLE REMAINS UNBROKEN - In 1934, D.P. "Dad" Carter formed The Carter Trlo as a country band which, like most groups of that day, included a hefty number of gospel tunes in its repertoire. When the trio became the Chuck Wagon Gang in 1937, the first sides recorded by Columbia were C&W songs, but it was the gospel tunes that received the most enthus lastic audience response. Columbia suggested the Gang go exclusively gospel and it worked. This year, a year shy of the Gang's Golden Anniversary, the current members of the group, founder Carter's children Anna Davis and Ron Carter, Shirley Coers and Pat McKeehan, put the Chuck Wagon Gang on the country charts for the first time with "Keep On Keeping On." The group intends to remain firmly in the gospel field with tours and concerts, but certainly has no objection to a good secular hit now and then.

FUTURE NOMINEE FOR TOP FEMALE VOCALIST? - Sissy Spacek (I) was in Nashville last week showing the artwork from her upcoming Atlantic album to (I) CMA Executive Director Jo Walker-Meador and Associate Director Ed Benson. Academy Award winner Spacek shared honors with Levon Helm and Beverly D'Angelo in winning the Album of the Year honor in 1980 for the soundtrack of the movie. Coal Miner's Daughter.

CHILI PEPPERS AND COUNTRY haven't researched this, but I feel safe in saying there has never been a Mexican restaurant in Great Britain named after the characters in a country western song. Until now, that is, "Pancho & Lefty's" is now open in the mother country, serving enchiladas, tamales and all under pictures on the walls of the infamous duo who brought the legend of Pancho & Lefty to the world, Willie Nelson and Merle Haggard. Closer to home, T.G. Sheppard was honorary chairman of the 2nd Annual Tennessee Open Chili Cookoff held in Nashville this past weekend. The Cookoff raises money for the Rap House Pretrial Diversion Program in Music City. It also raised the spectre of Rolaids overdose

for those of us who sampled too many chili recipes of unknown origins. TRIVIA #1 (COLLECT THEM ALL) - In the early '70s, Charlie Daniels played acoustic guitar, bass and fiddle in "the army" of a well-known songwriter/artist. Name that poet/singer and amaze your friends. (Answer next week.) Speaking of trivia, "Fandango," The Nashville Network's (TNN) country music trivia game show, is looking for contestants when tapings resume in November. The show, which is hosted by **Bill Anderson**, is produced in TNN's Grand Ole Opry House studios. So if you're planning to be around Nashville this winter, call the "Fandango" office at (615) 885-1545.

SHORT CUTS — Colorful Ray Wylle Hubbard ("Up Against The Wall Redneck Mothers") has been signed to Permian Records out of Dallas. Merrilee Rush who had the original pop hit of "Angel Of The Morning" back in 1968 is now signed to Avion Records . . . Darrell Clanton is a newly signed Audiograph act with his first release due out shortly. The song "Lonesome 7-7203," long associated with the late Hawkshaw Hawkins, will see its umpteenth reincarnation on Clanton's vinyl . . . Johnny Rodriguez, who's career is gaining momentum again, has signed with the Shorty Lavender Talent Agency. Agency president, Dan Wojclk, says, "Initial development plans for Johnny include a broadening of his geographical base, an expansion of his television activities and a general shift of his venues away from clubs to larger concert and arena sites." Anyway you put it, it means seeing a lot more of the talented Rodriguez . . . Eddie and Janine Rabbitt have a new son, Timothy Edward, who weighed in at 8 pounds, 6 ounces. The new Rabbit has great credentials for a career in country music. He was born in Nashville, August 12

BIRTHDAY SURPRISES — Compleat Records surprised Vern Gosdin with a birthday party backstage after his appearance at Music City Village, USA on August 4. Gosdin's birthday was August 5, but the party was thrown early since the artist was to perform in Hunter, New York far from the old friends of home . . . Fans of Ronny Robbins surprised him with a belated gift. (His birthday was July 16.) The fan club, now with over 1300 members, gifted Robbins with a JVC tape deck, tuner, turntable, speaker and

CAPEZIO CLOGS? — If you're really good at clogging, put on your dancing shoes and head for Nashville in October. Cloggers from throughout the United States will compete for the title of "World's Best Cloggers" and a guest appearance on Hee Haw. Cloggers will compete October 19-22 at the Grand Ole Opry House, the Acuff Theater, the Gaslight Studio and the American Music Theater, all of which are at the Opryland theme park. "Clogging, like Hee Haw," producer Sam Lovullo plugged, "has fans throughout the country, and we're anticipating an exciting event. We're making efforts to have the festival's 12 judges come from various parts of the country so the various styles of clogging can be considered." Should your feet have more bounce than bunions, get information from Hee Haw International Clogging Championship, 2802 Opryland Drive, Nashville 37214 or call (615) 889-6611. Note: Clogging cannot be learned using those big Arthur Murray feet that stick to the floor.

lee steven.

#### **Southern Writers Group** To Expand Services

a centralized source of information not only for accounting procedures, but for aiding in creative aspects. Said Cason, "The com puter is helpful in the areas of song plugging. We can now more effectively match songs with artists throughout the world.

Catalogs currently administered by the Southern Writers Group include: Freddy Weller's Young World Music; Kent Robbins Music, Dan Penn Music, Brent Maher's Springcreek Music and Austin Robert's Gospel company Hand In Hand



JACK GREENE WAYNE CARSON DON RENO

38 Music Sq. East 1/2 (615) 255-300

## TOP 100 COUNTRY SINGLES

August 27, 1983

	8/20	On Chart
1 YOU'RE GONNA RUIN MY BAD		
RONNIE McDOWELL (Epic 34-03946)  2 A FIRE I CAN'T PUT OUT	2	13
GEORGE STRAIT (MCA-52225)  3 LOST IN THE FEELING	4	12
CONWAY TWITTY (Werner Bros. 7-29636)  THEY BARTENDER	3	14
4 HEY BARTENDER JOHNNY LEE (Full Moon/Elektre 7-29605) 5 I'M ONLY IN IT FOR THE LOVE	6	12
JOHN CONLEE (MCA-52231)  6 WAY DOWN DEEP	8	10
VERN GOSDIN (Compleet CP-108)  NIGHT GAMES		13
CHARLEY PRIDE (RCA PB-13542)  WHY DO I HAVE TO CHOOSE  WILLIE NELSON (Columbia 38-03965)		10
WILLIE NELSON (Columbie 38-03965)  GOIN' DOWN HILL  JOHN ANDERSON (Warner Bros. 7-29585)		10
DREAM BABY LACY J. DALTON (Columbie 38-03926)		12
FLIGHT 309 TO TENNESSEE SHELLY WEST (Warner/Vive 7-29659)		9
NEW LOOKS FROM AN OLD		
B.J. THOMAS (Cleveland Int'I/CBS 38-03985)	15	9
BREAKIN' DOWN WAYLON JENNINGS (RCA PB-13543)		9
BABY, WHAT ABOUT YOU  CRYSTAL GAYLE	10	3
(Werner Bros. 7-29582)  15 POOR SIDE OF TOWN		7
JOE STAMPLEY (Epic 34-03966)  16 DON'T YOU KNOW HOW MUCH I	17	11
RONNIE MILSAP (RCA PB-13564)	20	6
17 LOVE SONG OAK RIDGE BOYS (MCA-52224) 18 HE'S A HEARTACHE	1	13
JANIE FRICKE (Columbie 38-03899)  19 WHAT AM I GONNA DO		15
MERLE HAGGARD (Epic 34-04006) PARADISE TONIGHT	21	7
CHARLY McCLAIN & MICKEY GILLEY (Epic 34-04007)  NOBODY BUT YOU	22	7
DON WILLIAMS (MCA-52245)  THOW COULD I LOVE HER SO	28	5
MUCH JOHNNY RODRIGUEZ (Epic 34-03972)	24	8
23 SHOT FULL OF LOVE NITTY GRITTY DIRT BAND		10
(Liberty P-B-1499) LET'S GET OVER THEM TOGETHER	23	12
MOE BANDY FEATURING BECKY HOBBS (Columbie 38-03970)	25	10
JOHN DENVER & EMMYLOU HARRIS	00	
(RCA PB-13562)  26 THE EYES OF A STRANGER  DAVID WILLIS (RCA PB-13541)	29 27	11
27 SCARLET FEVER KENNY ROGERS (Liberty P-B-1503)	34	4
SOMETIMES I GET LUCKY AND FORGET		
GENE WATSON (MCA-52243) 29 LEAVE THEM BOYS ALONE	32	6
HANK WILLIAMS, JR. (Warner/Curb 7-29633)	13	13
LOUISE MANDRELL (RCA PB-13567) 31 SO SAD	33	7
EMMYLOU HARRIS (Werner Bros. 7-29583)  YOU'VE GOT A LOVER	31	9
RICKY SKAGGS (Epic 34-04044)	38	3
ALABAMA (RCA PB-13590)	37	2

		Week On
	8/20	
34 WHY DO WE WANT WHAT WE		
KNOW WE CAN'T HAVE REBA MCENTIRE	Ē	
(Mercury/PolyGrem 812 835-7 35 IT'LL BE ME	) 40	5
TOM JONES		
(Mercury/PolyGrem 812 631-7	) 35	9
TANYA TUCKER (Ariste AS 1-9046	) 39	7
HOLD ON, I'M COMIN' WAYLON JENNINGS & JERRY REEL		
(RCA PB-13580	) 45	4
ED BRUCE (MCA-52251	) 47	4
39 MY FIRST COUNTRY SONG DEAN MARTIN (Werner Bros. 7-29584	) 41	8
MIDNIGHT FIRE STEVE WARINER (RCA PB-13588	) 54	3
WHAT I LEARNED FROM	, 54	Ů
LOVING YOU  LYNN ANDERSON (Permien P-82001	) 43	7
42 HOT TIME IN OLD TOWN	, 40	•
TONIGHT  MEL McDANIEL (Cepitol P-B-5259	) 46	5
43 CHEAP THRILLS	•	٠
DAVID ALLAN COE (Columbia 38-03997	) 44	7
LANE BRODY (Liberty PB-1498		15
THE WIND BENEATH MY WINGS GARY MORRIS (Werner Bros. 7-29532		4
46 A COWBOY'S DREAM		
MEL TILLIS (MCA-52247  EVERYTHING FROM JESUS TO	) 50	4
JACK DANIELS TOM T. HALI		
(Mercury/PolyGrem 812 632-7		5
48 DON'T SEND ME NO ANGELS WAYNE KEMP (Door Knob DK-83-200	) 48	9
49 GUILTY THE STATLER BROS		
(Mercury/PolyGram 812 988-7		3
50 I LOVE HER MIND  BELLAMY BROTHERS	3	
(Warner/Curb 7-29645	) 26	15
THOM SCHUYLER (Cepitol P-B-5239	) 53	8
52 POOR GIRL RICK & JANIS CARNES	3	
(Warner Bros. 7-29656		5
YOU		
LEE GREENWOOD (MCA-52257	) 70	2
DAN SEALS (Liberty P-B-1504	) 61	4
ANYBODY ELSE'S HEART BUT		
TERRI GIBBS (MCA-52252	) 67	3
56 I'VE COME BACK CRISTY LANE (Liberty P-B-1501	) 56	7
57 I SPENT THE NIGHT IN THE		
HEART OF TEXAS  MARLOW TACKETT (RCA PB-13579	) 60	4
58 STROKERS'S THEME THE CHARLIE DANIELS BAND	,	
(Epic 34-03918		4
59 SAY YOU'LL STAY WAYNE MASSEY (MCA-52246	) 65	4
60 IT AIN'T REAL	. 20	14
MARK GRAY (Columbie 38-03893 THE LADY, SHE'S RIGHT		14
LEON EVERETTE (RCA PB-13584	) 69	3
JIM GLASER (Noble Vision 103	78	2
63 WHERE ARE YOU SPENDING YOUR NIGHTS THESE DAYS		
DAVID FRIZZELL (Werner/Vive 7-29617	) 36	14
64 HOMEGROWN TOMATOES  GUY CLARK (Werner Bros. 7-29595	) 42	9
65 ATLANTA BURNED AGAIN LAST		
NIGHT ATLANTA (MDJ A4831	) 51	15

			We
		8/20	O Ch
<b>6</b>	LONELY BUT ONLY FOR YOU SISSY SPACEK (Atlantic 7-99847)	81	
6	DEBORAH ALLEN (RCA PB-13600)	82	:
68 69	YOUR LOVE'S ON THE LINE EARL THOMAS CONLEY (RCA PB-13525) A FREE ROAMIN' MIND	52	10
	THE SOUTHERN GENTLEMAN SONNY JAMES & SILVER (Dimension DS 1045)	75	
0	HIGH COST OF LEAVING EXILE (Epic 34-04041)	87	:
W	THE BOYS GET AROUND SYLVIA (RCA PB-13589)		
72	ONE OF A KIND PAIR OF FOOLS BARBARA MANDRELL (MCA-52258'	;	
73	TRUE LOVE'S GETTING PRETTY HARD TO FIND		
74	WICKLINE (Cascade Mountain CMR-3030) I ALWAYS GET LUCKY WITH YOU	79	
75	GEORGE JONES (Epic 34-03883) LIVING LEGENDS	57	1
76	WAYLON JENNINGS (RCA PB-13543) HANK AND LEFTY	59	1
77	EDDIE THOMPSON (Stargem SG 2100) LOVE DON'T KNOW A LADY	63	-
78	BILLY PARKER (Soundwaves SW-4708)  ALABAMA ROSE	66	
/0	NORMAN WADE		
79	(General Delivery LTSD GD 777  DREAM MAKER  TOMMY OVERSTREET (A.M.I. 1314		
80	SCOTCH AND SODA RAY PRICE (Vive 7-29543		
0	MOVIN' TRAIN		
	THE KENDALLS (Mercury/PolyGram 814 195-7		
82	WALK ON KAREN BROOKS (Werner Bros. 7-29844	) 71	1
83	PANCHO AND LEFTY WILLIE NELSON & MERLE HAGGARD (Epic 34-03842)		1
84	COYOTE SONG DELIA BELL (Warner Bros. 7-29550	88 (	
85	PRECIOUS LOVE THE KENDALLS (Mercury/PolyGrem 812 300-7		1
86	DON'T CALL ME KAREN TAYLOR-GOOD (Mese-1115	93	
87	PARDON MY ASKING BILLY WALKER (EMH-0023		
88	PLEASURE ISLAND FRIZZELL & WEST (Vive 7-29544		
89	OUTSIDE LOOKIN' IN BANDANA (Werner Bros. 7-29524		
90	I BETTER GO HOME CHARLIE BANDY (RCI 2379)		
91	RUN YOUR SWEET LOVE BY ME SIERRA (Cardinel CRN 051)	91	
92	SATISFIED MIND CON HUNLEY (MCA-52259)		
93	ME AND THE BOYS IN THE BAND		
94	FRANK COLE (Bleck Rose 8278)  AIN'T GONNA WORRY MY MIND RICHARD LEIGH (Capitol P-B-5247)	)	
95	HAVE I GOT A HEART FOR YOU CHANTILLY (F & L 527)		
96	YOU'VE GOT THAT TOUCH LLOYD DAVID FOSTER (MCA-52248)	_	
97	L-L-L, LOVE YOU ALL NIGHT NOEL (Deep South DS-1003)		:
98	TAKE MY LOVE AND RUN DEALER'S CHOICE (Door Knob DK 83-197)		7
99	LONELY HEART CEDAR CREEK (Moon Shine MS 3013)	85	;
100	LOVE BURN DANNY NEWSOME (Rustic R-1015)	89	4

_	A Cowboy's Dream (Sawgrass - BMI)46	Homegro
	A Fire I Can't (Music City - ASCAP)	Hot Time
	A Free Roamin' Mind (Marson — BMI) 69	How Cou
	After You (Tree/Cross Keys - BMI/ASCAP)54	I Always
	Ain't Gonna Worry (April/Lion-Heerted - ASCAP) 94	I Better G
	Alabama Rose (Anti Bellum — BMI)78	If It Was I
	A Little At A Time (Debdave/Briarpetch - BMI)51	I Love He
	Anybody Else's (Rick Hall - ASCAP)55	ASCAF
	Atlanta Burned Again (Unnamed)	I'm Only
	Baby I Lied (Posey BMI/Cheppell	Unicha
	ASCAP/Unichappell/Vanhoy — BMI)67	I Spent T
	Baby I'm Yours (Blackwood - BMI)	It Ain't Re
	Baby, What About You (Elektra/Asylum/Mopege/	Music/
	Cotillion/Moon & Stars — BMI)14	It'll Be Me
	Breakin' Down (Glentan — BMI)	I've Com
	Cheap Thrilis (Hall-Clement c/o Welk — BMI) 43	Lady Dov
	Coyote Song (Visa — ASCAP)84	Leave Th
	Don't Cali Me (Bil-Kar — SESAC)	BMI) .
	Don't Send Me No Angels (Tree - BMI) 48	Let's Get
	Don't You Know (Kelso Herston — BMI) 16	BMI) .
	Dream Baby (Combine — BMI)	Living Le
	Dream Maker (Welbeck — ASCAP)79	L-L-L-L.
	Everything From Jesus (Hallnote - BMI) 47	Lonely B
	Flight 309 To Tennessee (Peso/Mighty — BMI) 11	SESAC
	Goin' Down Hill (John Anderson — BMI) 9	Lonely H
	Guilty (American Cowboy - BMI)	Lost In T
	Hank And Lefty (Newwriters - BMI)76	Love Bur
	Have I Got A Heart For You (April —	Group
	ASCAP/Blackwood — BMI) ,95	Love Dor
	He's A Heartache (Bobby Goldsboro - ASCAP/House	Love Sor
	Of Gold — BMI)	Me And
	Hey Bartender (El Camino - BMI) 4	
	High Cost Of Leaving (Chinnichep - BMI)70	
100	Hold On, I'm Comin' (Irving/Cotlilion — BMI) 37	=
4	\$ 3 - 2 th, y 1	

Homegrown Tomatoes (GSC/April — ASCAP)64
Hot Time In Old (Bibo/Partnershlp — ASCAP)42
How Could I Love (Boquillas Cenyon/Atlentic—BMI) 22
Always Get Lucky (Shade Tree - BMI) 74
Better Go Home (Plannin Gold — BMI)
f It Was Easy (Window — BMI)
Love Her Mind (Bellamy Brothers/Famous —
ASCAP)30
'm Only In It For (Posey/Golden Bridge/
Unichappell/VanHoy — BMI/ASCAP) 5
Spent The Night (Jack & Bill — ASCAP)57
It Ain't Real (Irving/Down 'N' Dixle/Face The
Music/Warner-Tamerlane — BMI)60
t'Il Be Me (Knox — BMI)
've Come Back (Jeffrey's Reinbow — BMI) 57
Lady Down On Love (Maypop/Buzzherb — BMI) 33
Leave Them Boys (Tree/Forrest Hills/Tanye Tucker —
BMI)29
Let's Get Over (Screen-Gems-EMI/Blackwood —
BMI)24
Living Legends (Waylon Jennings — BMI)75
L-L-L. Love You Ail Night (Hitkii — BMI)97
Lonely But Only (Chappell — ASCAP/Tri-Cheppell —
SESAC)66
Lonely Heart (Silverline — BMI)
Lost In The Feeling (Old Friends — BMI)
Love Burn (Tree/Tree Group — BMI/Cross Keys/Tree
Group — ASCAP)100
Love Don't Know A Lady (Hitkit/Merlene — BMI) 77
Love Song (Youngun — BMI)
Me And The Boys (Ironside — ASCAP)
me And The Boys (Hollside — ASOAT)
= Exceptionally heavy radio activity this week

Midnights Fire (Old Friends/Sliverline — BMI)40 Movin' Train (Bibo/Chappell — ASCAP)81
My First Country Song (Twitty Bird/c/o Tree — BMI)39
New Looks From (Honey Men/Tree — BMI/Petewood
— ASCAP)12
Night Games (Royalhaven — BMI/G.I.D. — ASCAP) 7
Nobody But You (Alabama/Music Corp. of America —
ASCAP/BMI)21
One Of A Kind (Warner-Tamerlene/Three Ships/
Warner Brothers/Sweet Hermony -
BMI/ASCAP)72
Outside Lookin' In (Stan Cornellous/Hoosler —
ASCAP)
Over You (Colgems-EMI/Feterh — ASCAP/BMI)44
Paradise Tonight (Unart/Lend Of Music/Blue Texas —
BMI)20
Pardon My Asking (Almaerie — BMI/Ken Pen —
ASCAP)87
Pleasure Island (Tree/Tree Group — BMI/Cross
Keys/Tree Group — ASCAP)
Poncho And Lefty (United Artists/Columbine —
ASCAP)83
Poor Girl (Elektra/Asylum — BMI/Refuge —
ASCAP)52
Poor Side Of Town (EMP — BMI)
Precious Love (VIsa — ASCAP)85
Run Your Sweet (Ben Hell — ASCAP/Shylene —
BMI)91
Satisfied Mind (Fort Knox — BMI)
Say You'il Stay (WB Gold/Hoosler/New Albeny —
ASCAP/BMI)59
65
= Exceptionally heavy sales activity this week

DANNY NEWSOME (Rustic R-1015) 89	9
Scarlet Fever (Welbeck — ASCAP) Scotch And Soda (Beechwood — BMI) Sometody's Gonna (Cross Keys/Unicehppell/Val Hoy — ASCAP/BMI) Sometimes I Get (Blue Creek/Booth & Watson/Oi The House — BMI) Stroker's Theme (Music Corp. of America — BMI) Stroker's Theme (Music Corp. of America — BMI) The Boy Gets Around (Tom Collins — BMI) The Boy Gets Around (Tom Collins — BMI) The Boy Gets Around (Tom Collins — BMI) The Lady, She's Right (Window — BMI) The Man In The Mirror (Grendison/Haclende — ASCAP) The Wind Beneath (Warner/WB Gold — ASCAP) The Wind Beneath (Warner-Temerlane/Three Ship To Wind Beneath (Warner-Temerlane/Three Ship	80 
BMI/John Bettls, Adm. by W.B. — ASCAP) rue Love's Getting (Cascede Mtn. — ASCAP) Valk On (Warner-Temerlene/Bebbling Brooks — BMI)	73
Vay Down Deep (ATV/Hookit — BMI)         Vhat Am I Gonna Do (Shede Tree — BMI)         Vhat I Learned (WB/Russell Smlth — ASCAP)         Vhere Are You (Peso/Wellet — BMI)         Vhy Do I Have (Wille Nelson — BMI)         Vhy Do We Want (King's X/Rebe — ASCAP)	19
Vild Montena Skles (Cherry Mountain — ASCAP) ou're Gonna (Tree/Tree Group — BMI) our Love's (Blue Moon/April—ASCAP/Full Armo BMI) ou've Got A Lover (Sheke Russell/Bug — BMI) ou've Got That Touch (Werner/WB Gold —	. 25 1 or— 68
BMI/ASCAP)	. 80

#### THE COUNTRY MIKE

NEW OWNERSHIP APPROVAL - Mike Lynch and Mike Oatman, owners of Great Empire Broadcasting, have stated that the Federal Communications Commission (FCC) has publicly announced the approval of the sale of Meredith Broadcasting's WOW/Omaha to Omaha Great Empire Broadcasting, owner of KYNN/Omaha. Simultaneous approval has also been given on the sale of KYNN-AM to the Bostonbased Albimar Communications. According to Ken Fearnow, general manager at KYNN, there will be no major changes in the current WOW programming, however, KYNN-FM call letters will be changed to WOW-FM. Both stations will feature country music programming, although WOW-AM will emphasize news, weather, and farm information, while WOW-FM will feature more music with emphasis on the country music artists of today.

CASH BOX STATION PROFILE -

WHUM/Reading is the second of the

new Cash Box reporting stations to be profiled. The station is 1,000 watts by day and 250 by night with a contemporary country music format. Thomas

Hunt is general manager and sales manager, Bob Minnich is program director, Rick Spalde is music director

and Bob Smith acts as news director. The station lineup includes Spaide, 5-6 a.m.; Minnich, 6-9; Mike Martin, 9-12 noon; Steve Haage, noon-3; Jerry

Zach, 3-6; Joe O'Donnell, 6-11; and

Ralph Emery, 11-midnight. From mid-

night to 5 a.m. the Larry King Show from

Mutual Broadcast is aired. WHUM is a

CBS affiliate and they broadcast news

on the hour with Dan Rather. Charles



SHEPPARD OF FUN - Kansas City's WDAF Radio (61 Country) emceed the T.G. Sheppard weekend at World's of Fun in late July and jock, Al Wyntor, visited on the air with T.G. from their remote unit on site. The station programmed a between-shows T.G. Sheppard special which included a 10-minute live interview.

Osgood, Jim Kelly and Brent Musburger on sports as well as other CBS features. The sports department, which recently won an award for local sports, broadcasts of local high school football and basketball along with Reading Phillies Eastern League

PROMOTIONS/BENEFITS - WJKZ-FM/Nashville (KZ Country) recently launched a "Cheap Thrills" promotion to coincide with the current single by David Allan Coe. Listeners are invited to call the station to win a copy of the David Allan Coe "Castles In The Sand" album. The winning addresses and names will then go into a pot for a grand prize drawing. The winner of this drawing will receive a gift certificate for two toward a ride in a hot air balloon, dinner for two, and two movie theatre passes . . . KBRQ/Denver, In cooperation with Anheuser-Busch and the Colorado Beef Promotion Board, held the third annual KBRQ Country Cookoff. Two barbecue contests were held, with an individual category as well as a commercial one. Entertainment was provided by Wild River, Tim Creedon, Steve Thornton, Butch Golding and the Columbia Cloggers. This event netted over \$2,500 in proceeds for the benefit of the National Kidney Foundation . . . The Third Annual Star Spangled Celebration, sponsored by the WMC/Memphls and Coors Beer, attracted over 300,000 concert-goers to the banks of the Mississippi River at Tom Lee Park. The celebration featured music by well known artists along with a spectacular fireworks display. A profit of \$19,000 derived from concessions was donated to the Memphis Arts Council.

SEPTEMBER LINEUP - The United Stations' "The Weekly Country Music Countdown" schedule for September is as follows: Larry Gatlin, Sept. 2-4; David Frizzell, Sept. 9-11; Tom T. Hall, Sept. 16-18; Willie Nelson, Sept. 22-25; and B.J. juanita butler Thomas, Sept. 30-Oct. 2.

#### DOCCD ANAMAEDS DICKS

	PROGR <i>A</i> IVII	VIERS PICKS
Pete Adlam	WDSD/Dover	One Of A Kind Pair Of Fools — Barbara Mandrell — MCA
Susan Duran	WNOE/New Orleans	Somebody's Gonna Love You — Lee Greenwood — MCA
BIII Berg	WWVA/Wheeling	Gullty — Statler Brothers — Mercury/PolyGram
Mark Andrews	KWJJ/Portland	Movin' Train — The Kendalls — Mercury/PolyGram
Tom Newman	KGA/Spokane	One Of A Kind Pair Of Fools — Barbara Mandrell — MCA
Ken Donovan	KVOX/Moorhead	The Boy Gets Around — Sylvia — RCA
BIII Stedman	WHK/Cleveland	You've Got A Lover — Ricky Skaggs — Epic
Bert O'Brien	WAXX/Eau Claire	Movin' Train — The Kendalis — Mercury/PolyGram
Al Jamison	KFH/Wichita	You've Got A Lover Ricky Skaggs Epic
Doug Brannon	KNIX/Phoenix	Somebody's Gonna Love You — Lee Greenwood — MCA
Lynn Waggoner	KEBC/Oklahoma City	Lonely But Only For You — Sissy Spacek — Atlantic
Dan Hollander	WDXE/Lawrenceburg	One Of A KInd Pair Of Fools — Barbara Mandrell — MCA
TIm Rowe	WMNI/Columbus	Gullty — Statler Brothers — Mercury/PolyGram

## COUNTRY RADIO HIGHLIGHTS

KSSS — COLORADO SPRINGS — STEVE SAUDER — #1 — R. McDOWELL ADDS: L. Greenwood, S. James, T. Gibbs, D. Allen, L. Dresser, Exile, S. Earle, S. Spacek,

WIXZ — McKEESPORT — JACK SECKEL — #1 — R. MCDOWELL ADDS: R. Kearney, S. James, J. Hawkins, Statler Brothers, B. Mandrell, Kendalls, B.

Henderson, W. Massey

KOKE — AUSTIN — TIM WILLIAMS — #1 — R. M ADDS: W. Massey, D. Allen, R/J. Carnes, W. Kemp R. MCDOWELL

KFDI — WICHITA — GARY HIGHTOWER — #1 — R. MCDOWELL ADDS: L. Greenwood, S. Spacek, J. Glaser, K. Taylor-Good, Exile, D. Frizzell/S. West, Chantilly

WCOS — COLUMBIA — GLEN GARRETT — #1 — R. MCDOWELL ADDS: J. Denver/E. Harris, T. Jones, E. Bruce, S. Wariner

## SINGLES REV

OUT OF THE BOX

GEORGE JONES (Epic 34-04082)

Tennessee Whiskey (2:51) (Hall-Clement Publications/Algee Music Corp. — BMI) (D. Dillon, L. Hargrove) (Producer: Billy Sherrill)

There's absolutely no voice in music better suited for a lyric which compares a loved one to various liquors. Rhythmically mellow, the tune rolls right along. Get ready to sing with Mr. Jones after quaffing a few.



#### FEATURE PICKS

EARL THOMAS CONLEY (RCA PB-13596)

Holding Her And Loving You (3:08) (Rick Hall Music Inc. — ASCAP) (W. Aldridge, T. Brasfield) (Producer: N. Larkin, E.T. Conley)

MICKEY GILLEY (Epic 34-04018)

Your Love Shines Through (3:07) (United Artists Music, A Div. of United Artists Corp./Ides of March Music/Jensong Music Inc. — ASCAP) (W. Holyfield, G. Nicholson) (Producer: J.E. Norman)

MICHAEL MURPHEY (Liberty B-1505)

Don't Count The Rainy Days (3:30) (Tree Publ. Co., Inc./Tree Group/Ensign Music Corp./United Artists Music/Ides of March Music - BMI/ASCAP) J. Careaga, W. Holyfield) (Producer: J.E. Norman)

**BRENDA LEE (MCA-52268)** 

Didn't We Do It Good (3:27) (Swallowfork Music, Inc./April Music Inc. — ASCAP) (B. Rice, M.S. Rice) (Producer: J. Crutchfield)

**B!LLY "CRASH" CRADDOCK** (Cee Cee-5400)

Tell Me When I'm Hot (3:02) (Music City Music — ASCAP) (L. Palas, D. Hupp) (Producer: B. Craddock)

CIMMARON (Bent Tree C627)

California Blues (3:17) (Peer Int'l Corp. — BMI) (J. Rodgers) (Producer: A. Hylton) WAYNE PIERCE (Orbit 1204)

Strangers With The Same Last Name (3:25) (Lightswitch Music — BMI/Vera-Marie-ASCAP) (D.L. Smith, J. Smart, L. Nix, D. Colyer) (Producer: Not Listed)

#### NEW AND DEVELOPING



BRICE HENDERSON (Union Station ST-1003) Flames (2:58) (Good Token Music — ASCAP) (Mark True) (Producer: Scott Tutt)

The burning imagery of the lyric is given a rather cool production, but the steadiness of the rhythm and the breathy background singers have a great deal of appeal. Henderson's third single continues his promise of flaming the female fans he could garner with this hot declaration of pas-

A LIFETIME OF SONG 1951-1982 — Marty Robbins — Columbia C238870 — Producers: A. Satherly, D. Law, M. Miller, F. Jones, B. Johnston, B. Sherrill, B. Montgomery — List: 12.98 - Bar Coded

This double album ironically begins with Robbins' 1951 recording "Tomorrow You'll Be Gone" and ends with his 1982 hit, "Some Memories Just Won't Die." There are plenty of pictures of the superstar from throughout his brilliant career, along with comments from famous fans and associates. But the music is the treasure, with three cuts unavailable for many years included: the aforementioned "Tomorrow . . . ," Robbins' first chart winner from 1953, "I'll Go On Alone" and his 1954 rendition of Arthur "Big Boy" Crudup's "That's All Right," the only version to make the country charts even after all the covers.

## ACK CONTEMPORARY



FLASHY TRIO — The stylish Hollywood eatery Carlos and Charlie's was the scene for a recent party welcoming rap supergroup Grand Master Flash & The Furious Five to Los Angeles. Pictured at the fete are (I-r): Flash, comedian Eddie Murphy and singer Richard "Dimples" Fields.

#### THE RHYTHM SECTION

EMPLOYMENT LINES — There is no truth, according to a Solar Records spokesperson, to the rumor that Shalamar is disbanding and leaving the label, although the reports have come from the four corners of this beleaguered globe. The group's single, "Dead Giveaway," is #6 bullet on the **Cash Box** Top 100 Black Contemporary Singles chart and the LP "The Look," is #8 on the B/C Albums chart... Although it seems official that Harold Childs, long-time A&M Records staffer and most recently senior vice president of sales and marketing, is leaving the company in no uncertain terms, John "Dude" McClain, a noted writer and guitar player with acts like The Sylvers, was recently added to the staff as director of black music, A&R.

STAR STRUCK — Caught up in Constellation Records' astral plane is Jon Gibson's 'Standing On The One" LP, the second release on Dick Griffey's pop/urban oriented subsidiary to Solar. Although he might sound like a laboratory cross-breeding between Michael Jackson and Stevie Wonder, he does earn some distinction on this debut LP produced by fellow Constellation star Bill Wolfer. A yet-to-be determined single is due Sept. 5. This writer found the title track and "Start It All Again" to be energetic entries to the radio derby.

THE 12" OBSCURA — On Stanson Records of Los Angeles, run by veteran Sonny Cravers, "Passionate Madness" has folks excited. According to Cravers, the 12" single by T-Rock (formerly Tyrone Peppers and T-Rock) has been gaining airplay in the west and particularly on the station where Peppers is known as Tyrone "Boogie" Nelson, a popular jock in the City of Angels. Cravers said, however, that other stations on the AM dial in L.A., namely KDAY, were reticent to add the record after discovering who sings on this new-rock dance ditty. Cravers remains optimistic, though. Now Kick It Live, Home Boy: The original rappers from Sugar Hill Records, **The Sugar Hill Gang**, have come out with an R&B influenced talk-song called "Kick It Live From 9 To 5." It's a little scratch here, a little scratch there, here a scratch, there a scratch, almost everywhere (near the end) a scratch, scratch. And Rap? Here a rap, there a rap... well you get the picture. The sharp horn shots beckon to the halcyon days of L.T.D. and B.T.Express. Prime cut for R&B and urban radio.

HOT VINYL — Solar Records' Midnight Star has their first Cash Box #1 single on the Black Contemporary Top 100 with "Freak-A-Zoid" which maintains a bullet in the top . Solar stablemates The Whispers debut this week at #67 bullet on the Cash Box B/C Singles chart, the highest of the week on that chart . . . Culture Club's "I'll Tumble 4 Ya" reached #70 bullet this week on the Cash Box B/C Singles chart and has hit the #11 spot on the Cash Box Top 100 Singles chart. The Brit band's rejuvenated popularity aboard this single has caused the debut Epic LP, "Kissing To Be Clever," to re-bullet on the Cash Box Top B/C Albums chart at #43...On that same chart, petite Stephanle Mills' "Merciless" debuted at #46 bullet... Sire act Tom Tom Club is beating another path to the top of the Cash Box B/C Albums chart at #59 bullet, where 'Close To The Bone" debuted this week . . . The S.O.S. Band's "On The Rise" made a strong jump to the top half of the Cash Box Top 200 Albums chart at #88 bullet up from #101 . . . His fifth single has gone Top 20 on the Cash Box Pop Singles chart. That's Michael Jackson's Epic release "Human Nature, from the "Thriller" LP, #18 bullet.

THE BEAT - King Sunny Ade and the African Beats' recent set at L.A.'s Greek Theatre was rhythmic (to say the least) but transcendental. It made people sway and dance, reflect and shout. But for the all-but-sold-out Greek house it was rock 'n' roll (African style) as usual, although the Nigerian 20-man aggregate's groove rarely strayed from the tribal. Descendants of the Anglo tribe held at least two-thirds of the seats, but several Rastafarian and displaced Africans had gathered to hear music from King Sunny's second U.S. LP of juju music, "Synchro System," a talking" drumbased album that utilizes razor-like guitar sonic textures, pedal steel guitar and an assortment of other percussions to create a near-seamless sound story. Although King Sunny and the guys aren't banging at the doors of social injustice like many observers expected from this African-born artist, the cosmopolitan groove of the music should cause many music lovers to question pre-conceived notions about the popularity of third world music on an open market. If King Sunny Ade and the African Beat's can continue to alter perception about the cultural depth of their music, then they will be omnipresent on the minds of those more preoccupied with politics in music. Perhaps as a measure of King Sunny's validity, this writer need only look in the row behind him to find none other than Stevie Wonder and his entourage imbibing the African band beat. Wonder is known to only endorse music of good taste and charac-

JAZZ HERITAGE — Harry "Sweets" Edlson joined by Ross Tomkins, Jimmie Smith, Chuck Berghofer, Bob Hardaway, BIII Watrous, John Collins, Terry Gibbs, Dave Frishberg, Teddy Edwards, Nick Ceroli, Mundell Lowe and others will be featured at the Jazz Pilgrimmage show in Los Angeles, Sunday, Aug. 28 at the John Anson Ford Theatre. Sponsored jointly by the Hollywood Arts Council, the L.A. County Music and Performing Arts Commission and the American Federation of Musicians (AFM) Local 47, the tax-deductible performance is to benefit the Arts Council and the Musicians Relief Fund.

## TOP 75 LBUMS

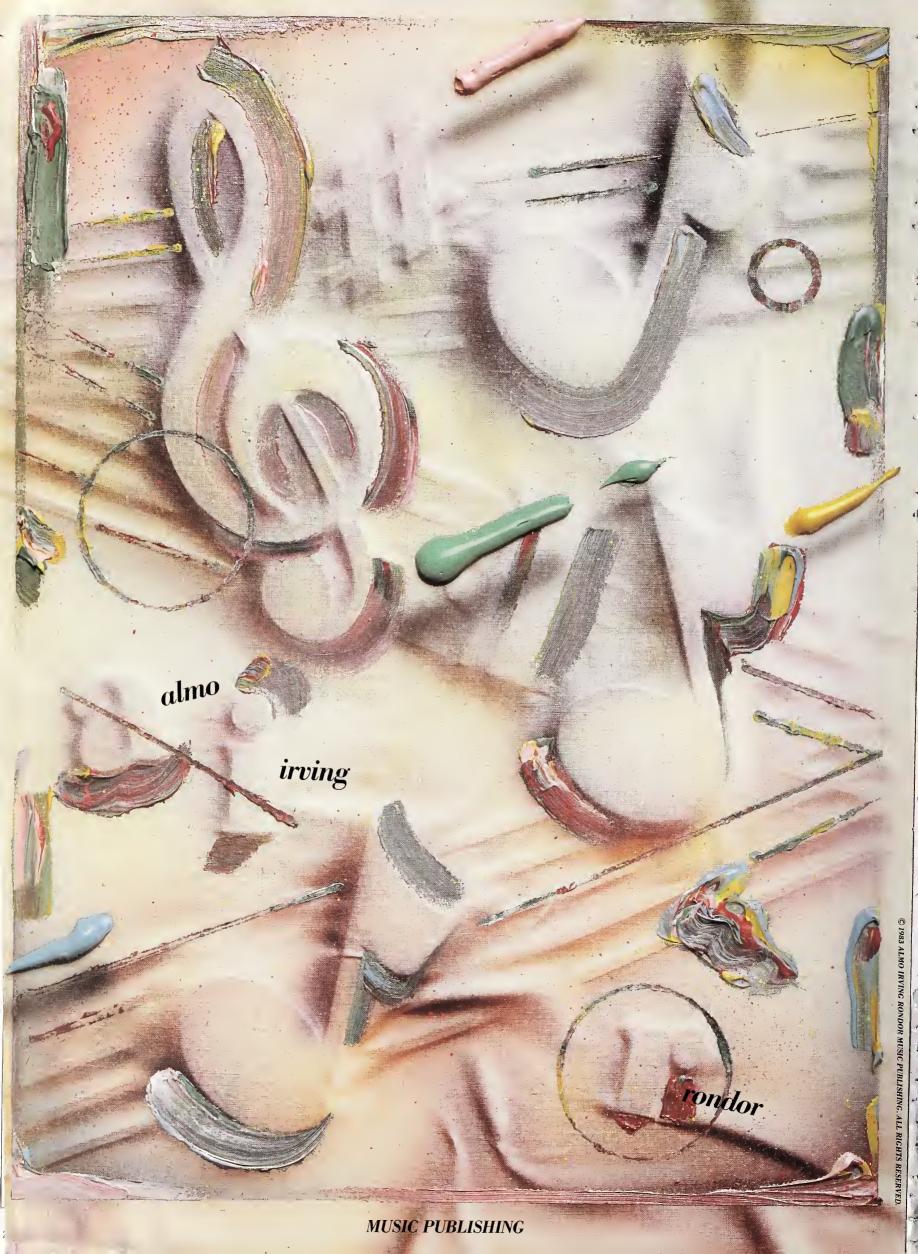
			Weeks On	Ī
		/20	Charts	l
1	THRILLER MICHAEL JACKSON (Epic QE 38112)	1	36	
2	VISIONS GLADYS KNIGHT & THE PIPS (Columbia FC 38205)	2	15	
3	BETWEEN THE SHEETS	_	13	İ
	THE ISLEY BROTHERS (T-Neck/CBS FZ 18674)	3	13	
4	SHE WORKS HARD FOR THE MONEY			
A	DONNA SUMMER (Mercury/PolyGram 812 265-1 M-1)	4	7	
5	J <b>GET IT RIGHT</b> ARETHA FRANKLIN (Arista AL8-8019)	6	6	
6	WE ARE ONE MAZE featuring FRANKIE BEVERLY	·	ŭ	
7	(Capitol ST-12262) IN YOUR EYES	5	16	
_	GEORGE BENSON (Warner Bros. 9 60216-1)	7	11	
0	THE LOOK SHALAMAR (Solar/Elektra 9 60239)	9	4	
9	NO PARKING ON THE DANCE FLOOR	J	,	
	MIDNIGHT STAR (Solar/Elektra 9 60241)	12	9	
10	"ROSS" DIANA ROSS (RCA AFL 1-4677)	10	7	
0	STAY WITH ME TONIGHT		•	
n	JEFFREY OSBORNE (A&M SP-4940) FOREVER BY YOUR SIDE	19	3	
_	THE MANHATTANS (Columbia FC 38600)	14	5	
U	ON THE RISE THE S.O.S. BAND			
14	(Tabu/CBS FZ 38697) MARY JANE GIRLS	16	5	
15	(Gordy/Motown 6040GL)  LOVE FOR LOVE	15	16	
	THE WHISPERS (Solar/Elektra 9 60216-1)	11	22	
16	JUICY FRUIT MTUME (Epic FE 38588)	8	15	
17	FLASHDANCE ORIGINAL SOUNDTRACK			
18	(Casablanca/PolyGram 811 492-1 M-1)  I'M SO PROUD	13	17	
_	DENIECE WILLIAMS (Columbia FC 38622)	17	13	
19	PEABO BRYSON & ROBERTA FLACK		•	
20	(Capitol ST-12284) CANDY GIRL	31	3	
93	NEW EDITION (Streetwise SWRL 3301)	21	7	
4	SHINE ON ME ONE WAY (MCA-5428)	23	6	
22	WHEN WILL I SEE YOU AGAIN			
9	THE O'JAYS (Philadelphia Int'I/CBS FZ 38518)	18	9	
23	STACY LATTISAW (Cotillion/Atco 7 90106-1)	25	4	
24	JARREAU (Warner Bros. 9 23801-1)	22	20	
25	UNTOUCHABLES		16	
26	LAKESIDE (Solar/Elektra 9 60204-1)  KASHIF	26		
27	(Arista AL 9620) ALL THIS LOVE	27	22	
28	DeBARGE (Motown 6012G) 1999	20	44	
29	PRINCE (Warner Bros. 9 23720-1F)  MR. NICE GUY	24	41	
30	RONNIE LAWS (Capitol ST-12261)  LOST IN SPACE	35	4	
	JONZUN CREW (Tommy Boy TBLP 1001)	30	17	
31	GODDESS OF LOVE PHYLLIS HYMAN (Arista AL 8-8021)	29	12	
32	THE SONGSTRESS ANITA BAKER			
33	(Beverly Glen BG 10002)  KILLER ON THE RAMPAGE	34	8	
	EDDY GRANT (Ice/Portrait B6R 38554)	28	18	
34	FINIS FINIS HENDERSON (Motown 6036ML)	20	_	
35	(Motown 6036ML) YOU AND I	38	5	
36	O'BRYAN (Capitol ST-12256) TOO TOUGH	36	26	
37	ANGELA BOFILL (Arista AL 9616) VICTORY	32	32	
	LARRY GRAHAM (Warner Bros. 9 23878-1)	39	6	
38	LIONEL RICHIE (Motown 6007ML)	33	46	

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(Mercury/PolyGram 812 757-1 M-1) 40 LIFE (IS SO STRANGE) WAR (RCA AFL1-4598) 41 SERGIO MENDES (A8M SP-4937) 42 14 NONA NONA HENDRYX (RCA AFL1-4565) 43 KISSING TO BE CLEVER CULTURE CLUB (Virgin/Pole ARE 98398) 44 THE RHYTHM & THE BLUES ZZ HILL (Malaco MAL 7411) 45 A LADY IN THE STREET DENISE LaSALLE (Malaco 7412) 47 DENISE LaSALLE (Malaco 7412) 48 MERCILESS STEPHANIE MILLS (Casablanca/PolyGram 811 346-1 M-1) 49 BACK TO BASICS THE REDDINGS (Believe In A Dream/CBS FZ 38690) 48 SOMETHING NEW NEW HORIZONS (Columbia FC 38709) 49 BOTTOM'S UP THE CHI-LITES (LARC LR 8103) 40 STEVE ARRINGTON'S HALLO OF FAME (Atlantic 7 80049-1) 49 BOTTOM'S UP THE CHI-LITES (LARC LR 8103) 41 25 STEVE ARRINGTON'S HALLO OF FAME (Atlantic 7 80049-1) 49 BOTTOM'S UP THE CHI-LITES (LARC LR 8103) 41 25 STEVE ARRINGTON'S HALLO OF FAME (Atlantic 7 80049-1) 49 BOTTOM'S UP THE CHI-LITES (LARC LR 8103) 50 STEVE ARRINGTON'S HALLO OF FAME (Atlantic 7 80049-1) 51 SKYY (Salsou/IRCA SA 8562) 53 MEET THE STONE CITY BAND, OUT FROM THE SHADOW STONE CITY BAND (GORDY/Motown 6042GL) 50 IT'S SO DELICIOUS STARPOINT (Elektra 9 60292) 56 LET'S DANCE DAVID BOWWE (EMI America SO-17093) 57 SATURDAY NIGHT CUIVER CHEATHAM (MCA-5410) 58 CONFRONTATION BOB MARLEY 8 THE WAILERS (Island/Atco 90095-1) 60 FAS CINATION THE HUMAN LEAGUE (Virgin/ARM SP-12501) 61 BLUES 'N' JAZZ B. KING (MCA-5425) 62 B. KING (MCA-5425) 63 IS THIS THE FUTURE? FATBACK (Spring/PolyGram SP-1-6738) 61 ISI THE FUTURE? FATBACK (Spring/PolyGram 812 325-1 M-1) 67 JOHNNY GILL (COIIIIION/ARD 7 90103-1) 68 COMPUTER GAMES GEORGE CLINTON (Capitol ST-12266) 69 INSIDE LOOKIN' OUT JUNIOR (Mercury/PolyGram 812 325-1 M-1) 67 JOHNNY GILL (COIIIIION/ARD 7 90103-1) 68 CONVERSATIONS BRASCONSTRUCTION (Capitol ST-12266) 69 INSIDE LOOKIN' OUT JUNIOR (Mercury/PolyGram 812 325-1 M-1) 67 JOHNNY GILL (COIIIIION/ARD 7 90103-1) 68 CONVERSATIONO (CAPITO ARCHAIL-43-48) 70 ACC COUNT ARCHAIL-43-48) 71 BET CHA SAY THAT TO ALL THE GIRLS SISTER SHORE (ANDROME FOR A SAY THAT TO ALL THE GIRLS SISTER SHORE (ANDROME FOR A SAY THAT TO ALL TH		0/20	Ond
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### Table	CULTURE CLUB (Virgin/Epic ARE 38398)	48	26
DENISE LaSALLE (Malaco 74-12)   47   28		45	38
STEPHANIE MILLS   Casablanca/PolyGram 811 346-1 M-1)	DENISE LaSALLE (Maiaco 7412)	47	20
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SMOKEY ROBINSON (Tamla/Motown 6030TL) 71 31 75 LAST NIGHT A D.J. SAVED MY LIFE INDEEP	(Gordy/Motown 6041GL)	68	10
MY LIFE INDEEP	SMOKEY ROBINSON (Tamla/Motown 6030TL)		31
(Sound of New York SNY 1201) 63 11	MY LIFE INDEEP		
	(Sound of New York SNY 1201)	63	11



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## TOP 100 BLACK CONTEMPORARY SINGLES

August 27, 1983

			141	la alva		Wo	eks
	Weeks On			eeks On	9/		<b>∂</b> n
8/20	Chart		8/20 (	hart	87	20 01	iari
FREAK-A-ZOID		33 SKIP TO MY LOU			67 THIS TIME		
MIDNIGHT STAR (Soler/Elektre 7-69828)	2 <b>12</b>	FINIS HENDERSON (Motown 1669)	35	11	WHISPERS (Solar/Elektra 7-69809)	_	
2 SHE WORKS HARD FOR THE		YOU BROUGHT THE SUNSHINE			THE CROWN		
MONEY DONNA SUMMER (Mercury/PolyGram 812 370-7)	1 13	(INTO MY LIFE) THE CLARK SISTERS (Westbound/Elektra 7-69810)	37	6	GARY BYRD & THE G.B. EXPERIENCE (Wondirection/Motown 4507WGB)	74	
3 GET IT RIGHT	. 15	AIN'T NOBODY	, 0.	-	69 NASTY ROCK		
	4 8	RUFUS AND CHAKA KHAN (Werner Bros. 7-29555)	49	4	GARRETT'S CREW (Clockwork 80913)	73	•
47 JUST BE GOOD TO ME		STOP DOGGIN' ME AROUND		,	CULTURE CLUB (Epic 34-03912)	78	
,	5 9	BLAME IT ON LOVE	) 60	3	TET YOUR BODY ROCK	70	
5 CRAZY  MANHATTANS (Columbie 38-03939)	3 11	SMOKEY ROBINSON & BARBARA MITCHELL		_	CHAMPAIGN (Columbia 38-04013)	79	;
6 DEAD GIVEAWAY		(Temla/Motown 1684)	) 42	8	22 STREET JUSTICE		
	7 9	MAZE FEATURING FRANKIE BEVERLY	,		THE RAKE (Profile 7024)	80	:
DON'T YOU GET SO MAD  JEFFREY OSBORNE (A&M 2561)	8 7	(Cepitol B-5255)		4	THELMA HOUSTON (MCA-52239)	81	
8 COLD BLOODED		(YOU'RE A) GOOD GIRL LILLO (Capitol B-5245)	) 50	6	M NO WORK, NO PAY	•	
	9 6	BET'CHA GONNA NEED MY LOVIN'	_	•	MEL STEWART (Mercury/PolyGram 2-57504)	_	
TONIGHT I CELEBRATE MY LOVE PEABO BRYSON/ROBERTA FLACK (Cepitol B-5242) 1	6 8	LA TOYA JACKSON (LARC LR-81025)		5	15 DO IT AGAIN (MEDLEY WITH		
10 CHOOSEY LOVER	0 0	41 ON THE LINE			BILLIE JEAN)  CLUB HOUSE (Atlentic 7-89795)	82	
	3 8	42 HUMAN NATURE	) 41	9	B SUNDAY AFTERNOON	02	
PIECES OF ICE		MICHAEL JACKSON (Epic 34-04026)	) 56	4	THE INVISIBLE MAN'S BAND (Move 'N Groove MG 004)	_	
	4 9	43 I.O.U.			11 TRUE		
12 HOW DO YOU KEEP THE MUSIC PLAYING		FREEEZ (Streetwise SWRL 2210)	) 47	6	SPANDAU BALLET (Chryselis/CBS VS4 42720)  REPRESENTATION OF THE PROPERTY	84	
JAMES INGRAM AND PATTI AUSTIN		44 CRAZY DAZE  MOTIVATION (De-Lite/PolyGrem DE 827)	) 45	8	HERB ALPERT (A&M 2562)	86	
	6 16	45 SMALL TOWN LOVER	, 43	"	B STOP AND GO		
13 JUICY FRUIT  MTUME (Epic 34-03578) 1	0 21	CHERI (21/PolyGrem T1-109)	) 46	7	DAVID GRANT (Chrysalis/CBS VS4 42712)	87	
14 PARTY TRAIN		45 TRANSFORMATION		_	GENTLE FIRE WILTON FELDER (MCA-52238)	88	
	4 3	NONA HENDRYX (RCA PB-13559)	) 51	7		00	
I CAN MAKE YOU DANCE (PART 1)		PHILIP BAILEY (Columbia 38-03968)	) 53	4	8 ANGEL	90	
ZAPP (Werner Bros. 7-29553) 2	0 5	48 KEEP ON LOVIN' ME			ANITA BAKER (Beverly Glen BG-2010)  82 PUT OUR HEADS TOGETHER	69	
	1 6	WHISPERS (Soler/Elektre 7-69827)	) 22	16	THE O'JAYS (Philadelphia Int'I/CBS ZS4 04069)	_	
17 FLASHDANCEWHAT A		49 LADY LOVE ME (ONE MORE TIME) GEORGE BENSON (Werner Bros. 7-29563)	) ) 54	4	83 NIGHTLINE		
FEELING		50 JAM ON REVENGE (THE WIKKI-	, 54	7	RANDY CRAWFORD (Werner Bros. 7-29530)	_	
IRENE CARA (Caseblanca/PolyGram 811 440-7) 1  18 WANNA BE STARTIN' SOMETHIN'	5 16	WIKKI SONG)		1	SUGAR HILL GANG (Sugar Hill SH-459)	_	
	7 13	NEWCLEUS (Sunnyview SUN 408)	) 57	4	85 CHEAP THRILLS		
19 MIRACLES		51 (KEEP FEELING) FASCINATION THE HUMAN LEAGUE (A&M 2547)	\ 42	10	PLANET PATROL (Tommy Boy TB 835)	-	
	3 9	52 PILOT ERROR	, 43	10	86 SPREAD YOUR LOVE EARTH, WIND & FIRE (Columbia 38-04002)	60	
ASHFORD & SIMPSON (Cepitol B-5250) 2	5 6	STEPHANIE MILLS (Casablence/PolyGrem 814 142-7)	) 61	2	87 OUT IN THE NIGHT	00	
	.0 0	53 TURN THE MUSIC UP		. 1	SERGE (Warner Bros. 7-29580)	_	
NEW EDITION (Streetwise SWRL 1111) 2	6 7	LAKESIDE (Soler/Elektre 7-69816)	) 40	9	88 TALK TO ME		
22 YOU'RE NUMBER ONE (IN MY		ALL OVER YOUR FACE  RONNIE DYSON (Cotillion/Atco 7-99841)	) 65	2	LEW KIRTON (Believe In A Dream/CBS ZS4 04058)	_	
BOOK)		55 FOR YOU		1	WHAT'S SHE GOT  LIOUID GOLD (Critique CRI 701)	_	
GLADÝS KNIGHT & THE PIPS (Columbia 38-04033) 3	8 5	L.T.D. (Montege MV 908)	) 58	6	90 GET WET		
23 BOOGIE DOWN  JARREAU (Werner Bros. 7-29624) 1	2 13	56 ELECTRIC AVENUE EDDY GRANT (Ice/Portreit CBS 37-03793)	) 20	22	C-BANK (Next Plateau STM 50015)	_	
24 LOVE IS THE KEY		57 I'M SO PROUD	, 20		91 BABY I WILL		
MAZE FEATURING FRANKIE BEVERLY	0 10	DENIECE WILLIAMS (Columbie 38-04037)	) 67	3	MICHAEL LOVESMITH (Motown 1685)	75	
(Cepitol B-5221) 1 25 INSIDE LOVE (SO PERSONAL)	9 19	58 LOOKING AT MIDNIGHT	,	- 1	92 SAN SAY	77	
	1 15	IMAGINATION (Elektre 7-69815) 59 TOO MUCH MISTER	) 63	5	93 GET DOWN SATURDAY NIGHT	11	
26 IN THE GROOVE		NATALIE COLE (Epic 34-04000)	) 62	5	OLIVER CHEATHAM (MCA-52198)	69	1
	9 10	60 HELP YOURSELF TO MY LOVE			94 BETWEEN THE SHEETS		
DO IT AGAIN (MEDLEY WITH BILLIE JEAN)		KASHIF (Ariste ASI 9063)	) 66	4	THE ISLEY BROTHERS (T-Neck/CBS ZS4 03797)	64	2
	3 5	61 SLOW MOVIN' CAMEO (Atlanta Artists/PolyGram 814 077-7)	1 72	2	95 BAD BOY SKYY (Salsoul/RCA S7 7057)	70	1
28 ALL NIGHT LONG		62 WE ARE THE JONZUN CREW	, ,,	-	96 RIDING THE TIGER		
00	9 6	THE JONZUN CREW (Tommy Boy TB-834-7)	) 48	8	PHYLLIS HYMAN (Arista ASI-9023)	76	1
ONE WAY (MCA-52228) 3	1 10	63 SAVE THE OVERTIME (FOR ME)	,	21	97 LOVE ME TONIGHT		
30 IT'S LIKE THAT		GLADYS KNIGHT & THE PIPS (Columbie 38-03761)  64 KEEP GIVING ME LOVE	, 30	21	98 COMMUNICATION BREAKDOWN	55	
	7 13	"D" TRAIN (Prelude PRL 8084)	) 59	7	JUNIOR (Mercury/PolyGrem 812 397-7)	71	1
31 ALL THIS LOVE		65 TONIGHT I GIVE IN			99 YOUR THING IS YOUR THING		
	8 19	ANGELA BOFILL (Ariste AS 1060)	) 34	17	NEW HORIZONS (Columbia 38-03887)	93	1
PARTY TIME  KURTIS BLOW (Mercury/PolyGram 812 687-7) 3	6 8	66 DO WHAT YOU FEEL DENIECE WILLIAMS (Columbia 38-03807)	) 32	19	100 BAD MOTOR SCOOTER THE CHI-LITES (LARC LB-81023)	91	1
the state of the s		IZED TOP 100 B/C (INCLUDING PUBLISHER		1			
		- ASCAP)				SCAP	)3?
All Night Long (Stone City — ASCAP)	u (Counc	il Rock/Blue Amberoce — BMI)55 Kick It Live (Funky F.0	O./At H	ome — A	SCAP) 84 Slow Movin' (All Seeing Eye/Cameo Five —	,	, , ,
All Over Your Face (Family Prod (Floopus - RMI) 54 Freak-	A-Zoid (F	lin-Trin/Midstar — RMI) 1 i adv Love Me (Hudm	ıar — A	SCAP/No	ewton House — ASCAP/BMI)		61

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	All Over Your Face (Family Prod./Floopus - BMI) . 54
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ш	Baby I Will (Jobete — ASCAP)91
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	BMI)
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ı	Boogie Down (Aljarreau — BMI/See This House —
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	Cold Blooded (Stone City — ASCAP)
	Communication Breakdown (Junior/SeMusic/(PRS)/ Colgems-EMI — ASCAP)
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•	Tamerlane — BMI)27,75
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۱.	Don't You Get (Almo/March 9/Grevity Reincoet —
	ASCAP/Haymeker — BMI)
•	Electric Avenue (Greenheart — ASCAP)
	Fascination (Virgin/Cheppell/Sound Diagrams/WB —
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Get It Right (Uncle Ronnie's/April/Thriller Miller — ASCAP)
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ASCAP)
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ASCAP) 6: What's She Got (Solid Smash — ASCAP) 8! You Brought The (Bridgeport — BMI) 34 You're Number One (Richer/Cheppell — ASCAP/Mr. Dapper/Unichappell — BMI) 2: Your Thing Is (Troutman's — BMI) 9!
2 m

### MOST ADDED SINGLES

- NIGHTLINE RANDY CRAWFORD WARNER BROS.
  V103, WTLC, WDAS, WCIN, WEDR, WRBD, WPLZ, OK100, WDIA, WATV. WOKB, KDIA, WSOK
  PUT OUR HEADS TOGETHER -- THE O'JAYS -- PHILADELPHIA
  - INT'L/CBS
    V103, WTLC, WGIV, WDAS, WCIN, WPLZ, KOKA, WUFO, WJMO, WDAO,
- WNHC, KPHS
  STOP DOGGIN' ME AROUND KLIQUE MCA
  WPLZ, WDIA, KOKA, WAMO, WDAO, WLUM, KMJQ
  THIS TIME WHISPERS SOLAR/ELEKTRA
  V103, WDAS, WEDR, WRBD, WDAO, WGCI, WOKB

- SUNDAY AFTERNOON THE INVISIBLE MAN'S BAND MOVE 'N GROOVE
- WEDR, WRBD, WPLZ, KDIA, WSOK, KMJQ, WNHC
  KICK IT LIVE FROM 9 TO 5 SUGAR HILL GANG SUGAR HILL
  WAIL, V103, WTLC, WRBD, WPLZ, OK100, WBMX
  NO WORK, NO PAY MEL STEWART MERCURY/POLYGRAM
  WRBD, WATV, WYLD, WSOK, KMJQ, WNHC

## MOST ADDED ALBUMS

COLD BLOODED - RICK JAMES - GORDY/MOTOWN

WAIL, WGIV, WDAS, WAMO, WPAL, WDAO, WYLD, WKYS, WSOK, KPRS BLOW THE HOUSE DOWN — JUNIOR WALKER — MOTOWN WTLC, WDAO, WWIN, WEDR, KPRS

FUTURE SHOCK — HERBIE HANCOCK — COLUMBIA WTLC, WDAO, KPRS

## **UP AND COMING**

I AM LOVE — JENNIFER HOLLIDAY — GEFFEN **BOMB BODY — GENERAL CAINE — TABU/CBS** DEEPER IN LOVE - TAVARES - RCA SHAKE IT UP - SLAVE - COTILLION/ATCO

## BLACK RADIO HIGHLIGHTS

V103 — ATLANTA — SCOTTY ANDREWS, PD
HOTS: New Edition, R. James, Michael Jackson, J. Osborne, Isley Brothers, Taco, Gap Band, G.
Knight & The Plps, Rufus & C. Khan, Zapp, The Flxx, Toto, D. Ross, S. Lattisaw, A. Franklin, One Way.
ADDS: The Rake, Sugar Hill Gang, S. Christopher, R. Crawford, Lipps, Inc., Unique, O'Jays, Slave, G.
Duke, B. Gardner, Whispers, Imagination, Cameo.

WIGO — ATLANTA — MIKE ROBERTS, PD — #1 — NEW EDITION
HOTS: Midnight Star, Whodini, S.O.S. Band, Isley Brothers, S. Lattisaw, Reddings, Zapp, H. Hancock, S. Mills. ADDS: L. Jackson, Serge, P. Balley, F. Grace & Rhinstone, N. Cole. LP ADDS: New Edition, J. Osborne, Spyro Gyra

WWIN-AM — BALTIMORE — CURTIS ANDERSON, PD — #1 — MIDNIGHT STAR HOTS: S.O.S. Band, Run D.M.C., Rufus & C. Khan, A. Boflil, G. Knight & The Pips, H. Hancock, Crash Crew, A. Franklin, L. Prentiss, O. Liggitt, Manhattans, Slingshot, S. Lattisaw, Isley Brothers, P-Crew Jonzun Crew, Sugar Hill Gang, J. Osborne, Electric Dred, H. Alpert, Ashford & Simpson, West St. Mob. ADDS: Lazerock, Unique, Hot Streak, K. Lewis, J. Gill, Motivation, Montage, Glass, Cold Crush Brothers. LP ADDS: Jr. Walker.

WATV — BIRMINGHAM — RON JANUARY, MD — #1 — NEW EDITION
HOTS: A. Franklin, Midnight Star, S. Arrington, J. Osborne, S.O.S. Band, S. Lattisaw, R. James, G. Knight & The Pips, D. Summer, Manhattans, Zapp, M. Henderson, K. Blow, Shalamar, One Way, Isley Brothers, Run D.M.C., Slingshot, H. Hancock, R. Laws. ADDS: R. Dyson, M. Stewart, Little Milton, Collage, R. Crawford, M. Scott, Liquid Gold, Planet Patrol. LP ADDS: P. Bailey.

WILD — BOSTON — ELROY SMITH, PD — #1 — NEW EDITION

JUMPS: 14 To 8 — Mary Jane Girls, 8 To 5 — R. James, 17 To 11 — H. Hancock, 15 To 12 — A. Franklin, 18 To 14 — Rufus & C. Khan, 26 To 16 — O'Jays, 23 To 17 — Michael Jackson, 24 To 18 — Shalamar, Ex To 20 — Newcleus, Ex To 23 — Run D.M.C., Ex To 24 — High Inergy, Ex To 29 — O. Liggitt, Ex To 30 — L. Graham. ADDS: Slave, Madonna.

WUFO — BUFFALO — MARK VANN, MD — #1 — S. ARRINGTON
HOTS: S.O.S. Band, Shalamar, A. Franklin, R. James, D. Ross, J. Osborne, Slingshot, Isley Brothers,
Lillo, L. Jackson, H. Hancock, S. Lattisaw, Mary Jane Girls, P. Bryson/R. Flack, Human League,
Attitude, Ashford & Simpson, Imagination, R. Laws, N. Hendryx. ADDS: M. Lovesmith, Cold Crush
Crew, Wuf Ticket, Shango, General Calne, O'Jays, L. Prentiss.

WPAL — CHARLESTON — DON KENDRICKS, PD — #1 — D. SUMMER
HOTS: Midnight Star, New Edition, A. Franklin, K. Blow, R. James, J. Osborne, Isley Brothers, S.O.S.
Band, S. Lattisaw, D. Ross, Freeez, Kashif, L.T.D., Wuf Ticket, One Way, G. Knight & The Pips.
Newcleus, D. Williams, Zapp. ADDS: Crash Crew, Catch, J.W. Wade, B. Edwards, Wham! U.K., Jr.
Walker, D. Morgan, Liquid Gold, Champaign. LP ADDS: S. Robinson, L. Hopkins, A. King, E. Gale, R.

WBMX — CHICAGO — LEE MICHAELS, PD — #1 — A. FRANKLIN
HOTS: Freeez, Run D.M.C., D. Summer, F. Henderson, Human League, Manhattans, S.O.S. Band, J.
Osborne, Isley Brothers, LakesIde, One Way, Shalamar, Clark Sisters, D. Ross, Cheri, G. Byrd, R.
Laws, S. Lattlsaw, Mary Jane Girls, P. Bryson/R. Flack, S. Lites, R. James, Garrett's Crew, Slingshot,
Club House. ADDS: Imagination, Junior, Sugar Hill Gang, Lazerock. LP ADDS: B. Summers, L.

WGCI — CHICAGO — RICHARD PEGUE, PD — #1 — G. KNIGHT & THE PIPS
HOTS: Isley Brothers, Clark Sisters, Run D.M.C., Freeez, G. Byrd, S. Arrington, Slingshot, Rene & Angela, H. Hancock, R. Laws, S.O.S. Band, R. James, Midnight Star, A. Franklin, F. Henderson, A. Baker, Maze, Michael Jackson, O'Bryan, One Way, Club House, Manhattans, Mary Jane Girls, New Horizons. ADDS: Whispers, T. Houston, Lakeside, C. Farrow, Junior, B. Summers, L. Hopkins.

WCIN — CINCINNATI — FRANK BAILEY, MD — #1 — J. OSBORNE
HOTS: S.O.S. Band, D. Ross, A. Franklin, One Way, P. Bryson/R. Flack, Lillo, S. Lattisaw, M. Lovesmith, Clark Sisters, Mary Jane Girls. ADDS: O'Jays, R. Dyson, R. Crawford, Gen. Caine, L. Hopkins, New Edition. LP ADDS: L. Hopkins.

WDMT — CLEVELAND — BOBBY MAGIC, PD — #1 — NEW EDITION
HOTS: S.O.S. Band, A. Franklin, J. Osborne, M. Sembello, Zapp, R. James, Isley Brothers, Slingshot, Midnight Star, R. Laws, Michael Jackson, P. Bryson/R. Flack, H. Hancock, L.T.D., S. Lattisaw, Newcleus, S. Arrington, Shalamar, Lakeside, G.T. ADDS: D. Williams, G. Knight & The Pips, Clark Sisters, N. Hendryx. LP ADDS: Mary Jane Girls, S.O.S. Band, D. Williams.

WJMO — CLEVELAND — ERIC STONE, PD — #1 — P. HYMAN HOTS: Fatback, J. Osborne, S.O.S. Band, Maze, A. Franklin, Shalamar, Ashford & Simpson, S. Robinson/B. Mitchell, S. Lattisaw. ADDS: O'Jays, Gen. Caine, Cold Crush Brothers.

WDAO — DAYTON — LANKFORD STEPHENS, PD — #1 — S.O.S. BAND HOTS: R. James, Zapp, Isley Brothers, S. Lattisaw, J. Osborne, P. Bryson/R. Flack, G. Knight & The Plps, A. Franklin, Ashford & Simpson. ADDS: P. Balley, O'Jays, Whispers, Gen. Caine, R. Dyson, Slave, A. Baker, Klique, T. Houston. LP ADDS: R. James, H. Hancock, Jr. Walker, B. White, N. Cole.

WGPR-FM — DETROIT — JOE SPENCER, PD — #1 — D. SUMMER
HOTS: One Way, Run D.M.C., S.O.S. Band, J. Osborne, R. James, G. Byrd, G. Knight & The Pips,
Rufus & C. Khan, Zapp, Montage. ADDS: L. KIrton, Strangers, J. GIII, Ozone, Planet Patrol, S. Mills, O.
Cheatham, S. Christopher, Chilltown, Candela, F. James, N.Y.C. Peech Boys. LP ADDS: Hiroshima,
Top Top Club Wingser. Tom Tom Club, Wymans.

KMJQ — HOUSTON — JIM "SNOWMAN" SNOWDEN, PD — #1 — N. HENDRYX JUMPS: 6 To 2 — S.O.S. Band, 21 To 7 — Sexual Harassment, 17 To 8 — H. Hancock, 15 To 9 — J. Osborne, 34 To 14 — Rufus & C. Khan, 39 To 15 — Mary Jane Girls, 35 To 29 — Maze, 38 To 30 — Garrett's Crew, Ex To 13 — Gap Band, Ex To 31 — Newcleus, Ex To 34 — R. Laws, Ex To 38 — Slingshot, Ex To 39 — Michael Jackson, Ex To 40 — Clark Sisters. ADDS: Kashif, G. Benson, Klique, Project Future, Cameo, Slave, M. Stewart, C-Bank, Invisible Man's Band. LP ADDS: Midnight Star.

KPRS — KANSAS CITY — DELL RICE, PD — #1 — SHALAMAR

JUMPS: 17 To 7 — A. Franklin, 18 To 15 — Manhattans, 20 To 10 — S.O.S. Band, 21 To 17 — Skyy, 22

To 18 — Human League, 24 To 19 — K. Blow, 26 To 21 — D. Ross, 28 To 22 — "D" Train, 29 To 23 — S.

Robinson/B. Mitchell, 31 To 24 — Lakeside, 32 To 25 — Motivation, 33 To 26 — S. Lattisaw, 34 To 27 —

Hiroshima, 38 To 28 — Slingshot/Club House, 38 To 29 — P. Bryson/R. Flack, 39 To 33 — Serge, 40 To
34 — N. Hendryx, Ex To 20 — J. Osborne, Ex To 30 — G. Benson, Ex To 31 — R. James, Ex To 32 —

Michael Jackson, Ex To 35 — Gap Band, Ex To 36 — Liquid Gold. ADDS: Jr. Walker, F. James, El Chicano, Cameo, O'Jays, Gen. Calne, Spandau Ballet, Weather Girls, West St. Mob, Ozone, C-Bank.

LP ADDS: P. Bryson/R. Flack, Jr. Walker, H. Hancock, R. James.

WLOU — LOUISVILLE — NEAL OREA, PD — #1 — S.O.S. BAND HOTS: Newcleus, Isley Brothers, R. James, D. Ross, J. Osborne, G. Byrd, Manhattans, Zapp, Shalamar, K. Blow, Bryan & Zan, Cameo, "D" Train, Jonzun Crew, H. Hancock, N. Cole, Ashford & Simpson, G. Benson, L. White, R. Laws. ADDS: Cybotron, Gen. Caine, LP ADDS: P. Bryson/R. Flack.

WEDR — MIAMI — GEORGE JONES, PD — #1 — A. FRANKLIN
HOTS: J. Osborne, New Edition, S.O.S. Band, G.T., R. James, P. Bryson/R. Flack, K. Blow, Ashford &
Simpson, S. Mills, One Way, D. Ross, N. Cole, Motivation, H. Hancock, Freeez, Zapp, Planet Patrol,
Clark Sisters, Gap Band, C-Bank. ADDS: Cold Crush Brothers, G. Knight & The Pips, M. Scott,
Whispers, Invisible Man's Band, Junior, R. Crawford, N.Y.C. Peech Boys, Change, Cameo, O.
Cheatham. LP ADDS: O. Nightingale, D. Brown.

WLUM — MILWAUKEE — RICH GUZMAN, MD — #1 — A. FRANKLIN
HOTS: Isley Brothers, Midnight Star, New Edition, D. Summer, S.O.S. Band, New Horizons, E. Grant, Michael Jackson, Zapp, Whispers, Mary Jane Girls, Manhattans, Shalamar, S. Mendes, One Way, R. James, Slingshot, R. Laws, D. Williams, F. Henderson. ADDS: Klique, H. Hancock, S. Robinson/B. Mitchell, Rufus & C. Khan, New Edition.

WNHC — NEW HAVEN — JAMES JORDAN, PD — #1 — D. SUMMER
HOTS: S.O.S. Band, Shalamar, New Edition, Newcleus, S. Lattisaw, H. Hancock, Clark Sisters, Human
League, Culture Club, Little Toni Marsh, Freeez, Michael Jackson, Mary Jane Girls, Ashford &
Simpson, Cherl, High Fashlon, R. James, Isley Brothers, Rufus & C. Khan, J. Osborne. ADDS: E. Grant,
Gap Band, O'Jays, M. Stewart, Invisible Man's Band. LP ADDS: Skyy.

WAIL — NEW ORLEANS — BARRY RICHARDS, PD — #1 — H. HANCOCK HOTS: A. Franklin, Shalamar, D. Summer, R. James, J. Osborne, Run D.M.C., Clark Sisters, Isley Brothers, S. Lattisaw, B. Williams, Newcleus, Zapp, Freeez, Midnight Star, Gap Band, Culture Club, D. Ross, Manhattans, P. Bryson/R. Flack, New Editlon. ADDS: S. Christopher, Unique, Sugar Hill Gang, Club House, One Way, G. Knight & The Pips, West St. Mob. LP ADDS: R. James.

WYLD-FM — NEW ORLEANS — BRUTE BAILEY, PD — #1 — A. FRANKLIN
HOTS: F. Henderson, B. Williams, D. Ross, Cherl, H. Hancock, Midnight Star, S.O.S. Band, Ashford & Simpson, J. Osborne, P. Bryson/R. Flack, R. James, Clark Sisters, A. Baker, W. Jackson, Motivation, Rufus & C. Khan, R. Dyson, P. Balley, Gap Band. ADDS: Planet Patrol, S. Mendes, One Way, M. Stewart, Wham! U.K., T. Hilbert. LP ADDS: R. James.

WRKS — NEW YORK — BARRY MAYO, PD — #1 — THE POLICE JUMPS: 14 To 8 — H. Hancock, 19 To 13 — Isley Brothers, 26 To 17 — P. Bryson/R. Flack. ADDS: J. Spicer, Madonna.

WRAP — NORFOLK — CHESTER BENTON, PD — #1 — D. SUMMER HOTS: Michael Jackson, Shalamar, K. Blow, P. Bryson/R. Flack, D. Ross, Isley Brothers, R. James, Manhattans, A. Franklin. ADDS: Unique, Rene & Angela, West St. Mob, Attitude, D. Banks, Serge.

KDIA — OAKLAND — JEFF HARRISON, PD
HOTS: Zapp, Gap Band, New Edition, Shalamar, J. Osborne, S.O.S. Band, R. James, Isley Brothers, Rufus & C. Khan, Culture Club, G. Knight & The Pips, A. Franklin. ADDS: L. Murdock, P. Bryson/R. Flack, Freeez, S. Mills, R. Crawford, Men Without Hats, Invisible Man's Band.

FIACK, Freeez, S. Mills, H. Crawford, Men Without Hats, Invisible Man's Band.

WOKB — ORLANDO — BILLIE LOVE, PD — #1 — D. SUMMER

JUMPS: 8 To 2 — New Edition, 9 To 3 — A. Frankiin, 16 To 4 — R. James, 10 To 5 — J. Osborne, 15 To 6
— Michael Jackson, 13 To 7 — Jonzun Crew, 30 To 17 — Sweet G, 29 To 20 — K. Blow, 22 To 10 —

Freeez, 24 To 13 — Newcleus, 31 To 21 — P. Bryson/R. Flack, 35 To 23 — Garrett's Crew, 48 To 24 —

Zapp, 43 To 26 — Little Toni Marsh, 31 To 27 — One Way, 35 To 29 — Mary Jane Girls, 37 To 32 —

L.T.D., 40 To 33 — Clark Sisters, 42 To 36 — Maze, 49 To 37 — Gap Band, 45 To 40 — N. Cole, 50 To 41
— R. Dyson, Ex To 47 — G. Knight & The Pips, Ex To 45 — Glass, Ex To 46 — P. Bailey, Ex To 44 —

Planet Patrol, Ex To 48 — Kilque, Ex To 50 — C.O.D. ADDS: R. Crawford, Lipps, Inc., Change, Human League, L. Jackson, L. Kirton, W. Chymes, B.B. King, Whispers, Arcade Funk, Lamb Chop. LP ADDS: Wynd Chymes.

WDAS-FM -- PHILADELPHIA -- JOE TAMBURRO, PD -- #1 -- H. HANCOCK WDAS-FM — PHILADELPHIA — JOE TAMBURRO, PD — #1 — H. HANCOCK HOTS: Freeez, Shalamar, R. James, J. Osborne, A. Franklin, Zapp, Rufus & C. Khan, P. Bryson/R. Flack, S.O.S. Band, Midnight Star, Manhattans, D. Ross, Ashford & Simpson, Con Funk Shun, K. Blow, Cashmere, Mary Jane Girls, S. Lattlsaw, Gap Band, Michael Jackson. ADDS: L. Kirton, C-Bank, O'Jays, L. Murdock, R. Crawford, Whispers, Third World, R.J. Smith. LP ADDS: R. James.

WAMO — PITTSBURGH — J.C. FLOYD, PD — #1 — S.O.S. BAND JUMPS: 9 To 6 — R. James, 21 To 8 — G. Knight & The Pips, 20 To 12 — Rufus & C. Khan, 18 To 14 — H. Hancock, 30 To 16 — Lillo, 28 To 18 — G. Benson, 33 To 21 — P. Bailey, 26 To 23 — Mary Jane Girls, 37 To 29 — Maze, 35 To 30 — Whispers, 38 To 35 — Attitude, 39 To 36 — Newcleus, 40 To 37 — Spandau Ballet, Ex To 38 — Silngshot. ADDS: Reddings, New Edition, Klique, Planet Patrol. LP ADDS: R. James, S. Robinson.

WPLZ — RICHMOND — HARDY JAY LANG, MD — #1 — S.O.S. BAND HOTS: Midnight Star, I. Cara, H. Hancock, P. Bryson/R. Flack, D. Summer, J. Osborne, G.T., Manhattans, Freeez, Michael Jackson, R. James, A. Franklin, D. Ross, L. Jackson, Shalamar, Motivation, N. Hendryx, R. Laws, Ashford & Simpson. ADDS: Sugar Hill Gang, Gap Band, Klique, Lillo, Planet Patrol, Clark Sisters, R. Crawford, O'Jays, Invisible Man's Band.

WSOK — SAVANNAH — JAY BRYANT, PD — #1 — S. LATTISAW

JUMPS: 7 To 4 — New Edition, 10 To 8 — Isley Brothers, 15 To 7 — Midnight Star, 12 To 8 — L.T.D., 16

To 9 — R. James, 19 To 12 — Zapp, 17 To 13 — R. Laws, 22 To 16 — S. Robinson/B. Mitchell, 18 To 15

— J. Osborne, 28 To 19 — L. Graham, 29 To 24 — Gap Band, 27 To 23 — Klique, 28 To 25 — P. Bailey, 30 To 26 — A. Baker, Ex To 27 — Slingshot, Ex To 28 — Mary Jane Girls, Ex To 29 — R. Dyson, Ex To 30

— G. Benson. ADDS: L. Kirton, R. Crawford, B.B.&Q., Invisible Man's Band, M. Stewart. LP ADDS: S. Robinson, R. James, B. White, P. Bryson/R. Flack.

OK100 - WASHINGTON, D.C. - JON TURK, MD - #1 - S.O.S. BAND HOTS: Michael Jackson, G. Knight & The Pips, Motivation, Gap Band, J. Osborne, D. Summer, D. Ross, G. Benson, P. Bryson/R. Flack, New Edition, Ashford & Simpson, Clark Sisters, A. Franklin, K. Blow, Slingshot, H. Hancock, Midnight Star, Montage, Shalamar. ADDS: West St. Mob, Sugar Hill Gang, J.W. Wade, R. Crawford.

WKYS — WASHINGTON, D.C. — DONNIE SIMPSON, PD — #1 — K. BLOW
HOTS: S.O.S. Band, A. Franklin, D. Summer, R. James, J. Osborne, Midnight Star, S. Lattisaw, H.
Hancock, Michael Jackson, I. Cara, Slingshot, J. Ingram/P. Austin, Shalamar, N. Hendryx, R. Laws,
Human League, Manhattans, Isley Brothers, The Police, E. Grant. ADDS: Jr. Walker, Tom Tom Club,
P. Bryson/R. Flack. LP ADDS: R. James.

## INTERNATIONAL

#### INTERNATIONAL DATELINE

#### **Argentina**

BUENOS AIRES — Microfon topper Mario Kaminsky reports that his label has signed pop chanteur Yaco Monti to a worldwide contract and is releasing his most recent recordings. Monti appeared as a big star in the late '60s when he won the Parque del Plata Song Festival with the tune "Siempre Te Recordare," which sold more than 250,000 singles; during recent times he has not been affiliated to any major label and had some albums released through indle channels, without success. However, Kaminsky considers that he has strong sales potential.

CBS artists Pimpinela outsold two Obras Stadium performances, with nearly 10,000 fans accounted, a very high figure for a duet of melodic-pop singers. Their album, released last December and turned into an overnight hit, is still selling very well and is estimated to reach the 250,000 mark

EMI reports very strong sales by Mexican artist Luis Miguel, whose return to Buenos Aires is being negotiated. As we reported before, Miguel came in 1982 to this market for a regional approach; due to the success of the trek and after he was considered a "priority" for all the EMI companies in the Latin area, a nationwide campaign was blueprinted and put into practice. His aibum, "Directo Al Corazon," has crossed the 100,000 mark and is selling very well.

RCA artist Silvana di Lorenzo has been the main star at the Lee Convention at the Sheraton Hotel and has several trips to the interior of the country for personal appearances. Her album is being released in other Latin American countries and good sales are expected. RCA is also working hard on Chany Suarez, a folk chanteuse with pop-rock appeal.

Tonodisc topper Francisco Vidal reports good sales for the new "Superdiscoteca" album, a compliation of previously unreleased songs by Spanish group Parchis and local kids Sport Billy. Tonodisc is also recording a new album by metal rock group RIff, whose latest effort, recorded live at the Obras Stadium, has been well received.

PolyGram is all out for Flashdance, the movie soundtrack album that is expected to create quite a stir among the teen audience. The label has also released 'Minha Voz," the latest album by Brazilian star Gal Costa, and the Robin Gibb LP, "How Old Are You?." Leo Bentivogilo, promotion manager of the company, has been visting several citles to arrange the promo campaigns on TV.

Interdisc artist Monica Posse traveled to Chile for TV performances in that country. The label is also promoting the Celeste Carballo album, in tie with the two dates at

the Obras Stadium the chanteuse headed miguel smirnoff last week.

#### Canada

TORONTO - CBS Records Canada has been successful in having Mexican pressings of several records by their own artists, removed from the shelves of certain retail record stores in Toronto, Ottawa and

Don Oates, CBS vice president of sales and marketing, announced that the Mexican pressings would be Immediately removed from retail sale. And also at the same time, an agreement was signed preventing the further selling, distributing or importing of any works in packages bearing the CBS trademark.

The situation arose earlier this month when CBS discovered records made by CBS Mexico were being Imported cheaply into Canada. They claimed this violated their exclusive trademark and copyrights. Furthermore this infringed on their right to act as sale manufacturer and distributer of CBS products in Canada. To prevent this from happening, CBS sought an injunction against Discos record stores. However, the matter was resolved by the participants without going to court.

The albums CBS wanted removed included "Thriller" by Michael Jackson; "Cargo" and "Business As Usuai" by Men At Work: "Wish You Were Here" by Pink Floyd: "Greatest Hits Volume 2" by Barbra Strelsand; "Toto IV" by Toto; "HI-Infidelity" by REO Speedwagon; "You Don't Bring Me Flowers" by Nell Dlamond; and "The Stranger" by Billy Joel.

CBS found that in quality control tests, the Mexican pressings were markedly inferior to those manufactured in Canada. Oates said this was not fair to the consumer and that the public might not understand why the Canadian manufacturer would not provide a refund or exchange to someone who had bought one of these Imports and was then dissatisfied with it.

He also added that any Increased volume of this type of product Into Canada could have a negative effect on employment of Canadians In the record industry. CBS Records Canada Ltd. maintains its own pressing facilities and a decrease in volume could result in layoffs.

Other record companies facing this same problem include WEA Music of Canada Ltd. and A&M Records of Canada Ltd. Discus was also selling A&M Imports of "Synchronicity" by **The Police** and two **Styx** albums, "Kliroy Was Here" and "Paradise Theatre." WEA was checking into imports of Asla's self-titled debut album of last year. jan plater

#### United Kingdom

LONDON - Marc Almond has reacted

angrily to reviews of his latest album with Marc and the Mambas titled "Torment and Toreros." He finds himself so unhappy with the music business he feels that he no longer wishes to be involved with recording.

The finish of the Soft Cell album is in doubt and he has announced that Marc and the Mambas no longer exist. He was so upset by a critical review of the new album that he stormed into the offices of music magazine Record Mirror and struck the offending journalist with a whip. He said he was not trying to hurt him, he was trying to prove a point.

Soft Cell sold a million copies of their chart topping single "Tainted Love." An aiready recorded Soft Cell single "Soul Inside" on Phonogram looks set to be their final release next month.

Charisma Records has joined the ever expanding Virgin empire. Richard Branson, Virgin's chairman, has confirmed details of a special licensing deal which begins from September 1. From that date all new Charisma product will be handled by Virgin Records, this Includes record manufacture, sales, promotion, press and distribution.

Virgin also acquires the Charlsma back catalogue for the UK & combined Charisma and Virgin sales force will be handling the imminent new album from Genesis as well as other forthcoming Charisma product which is likely to include a new single from Malcolm McLaren and a new album from Peter Gabriel.

Tony Stratton-Smlth, who once again becomes managing director of Charisma, will also be closely involved in the label's A&R activities. The slimmed down Charisma will be run by a staff of six.

The UK music industry is to get a chance to learn more about the U.S. Industry in a one day seminar in London's Hilton Hotel on September 23.

It will be organized by Atlanta based radio consulting company Burkhardt / Abrams / Michaels / Douglas is a seminar designed for the music industry in Britian to gain more understanding of American audiences.

The seminar is titled "The State of the American Music Market." The main topics for discussion will include the types of music that are popular in the US, what is going to be popular, what is not popular and why; how times have changed in US radio; how they get airplay and an analysis of the current state of the contemporary U.S. music business. Registration will be \$1,000 per person.

Legendary rock band Black Sabbath have gained a new member. Bev Bevan of the Electric Light Orchestra is to be the new drummer replacing BIII Ward who has chrissy lley left the group.

#### **Rondor Gets Court** Injunction In U.K. Blocking Y&T LP

LONDON — Rondor Music of London has obtained a court injunction from the Mechanical Copyright Protection Society Limited here blocking the importation of copies of "Mean Streak," the third album by A&M recording group Y&T, from the U.S. and Canada.

According to group co-manager Joel Brandes, Rondor's move was In response to the delayed release of the "Mean Streak" IP in the U.K. The album was released in the U.S. Aug. 2, while it won't be available from A&M/U.K. untll Sept. 2.

"Y&T has become as popular in the U.K. as they are in their backyards in San Francisco and Oakland," said Brandes. "With the release date being nearly a month later there (in the U.K.) than the U.S. shipping. Rondor is only protecting their publishing interests with the Injunction. They've seen how the band has really become a force there (in the U.K.) through their touring.'

In 1982, Y&T toured Europe extensively, opening for AC/DC during most of its concert dates there, and headlined the Redding Festival. The band is presently preparing for an American concert swing, which will begin Ausut 19 with a series of dates on the West Coast. European and Japanese tours are also being planned.

#### **MIDEM '84 Exhibits** Set For January

PARIS - Exhibits for the 18th MIDEM, the International Record and Music Publishing Market, have been scheduled to run from Jan. 23-27 at the New Palais des Festivals in Cannes. The MIDEM Classique is slated to take place simultaneously. Dates for the opening gala and all other shows are to be announced later.

Among the highlights of the exhibit area will be a number of new Compact Disc hardware and software developments, which will be open to managers of recording studios for hands on demonstration. Representatives of the audio industry will also have access to other professional audio equipment displays.

Among those who've already booked exhibit space are Carrere, CBS Disques, Pathe Marconi, PolyGram, Transmusic, Paul Beuscher, Telemedia, Allo Music and Radio Music International. International representation will include MOCA from Australia; Fonlt Cetra and Blxlo from Italy; RKM from Belglum; and Concert Publishing, Towerbell Records, England Publishing, Sonet and BBC Records from the U.K.

A number of Improvements have been made in the New Palals des Festival since MIDEM '83, Including full carpeting and a new, improved lighting system.

#### INTERNATIONAL BESTSELLERS

#### **Argentina**

- TOP TEN 45s 1 Directo Al Corazon -

- PTEN 45s
  Directo Al Corazon Luis Miguel EMI
  Y Como Es El Jose Luis Perales Music Hall
  Fama Irene Cara PolyGram
  Paralso Pomada RCA
  Olvidame Pimpinela CBS
  Camblas MI Amor Valeria Lynch PolyGram
  Como Tu Ninguno Manuela Bravo PolyGram
  Para Volverte A Ver Dyango EMI
  De Repente Sola Cacho Castana RCA
  Otra Vez Camblo MI Vida Monica Posse Interdisc

#### TOP TEN LPs

- Superstrellas various artists PolyGram
  Cada Loco Con Su Tema Joan Manuel Serrat —
  Microfon/Ariola

- Microfon/Ariola
  Alejandro Lerner Dist. Belgrano
  Directo Al Corazon Luls Miguel EMI
  Telejuegos various artists ATC/Interdisc
  The Kids From Fame various artists RCA
  Como El Primer Dia Alberto Cortez Music Hall
- Pimpinela CBS
   Sentir Maria Martha Serra Lima CBS
   Hit Express various artists WEA/Interdisc

-- Prensario

- TOP TEN 45s

  1 I Like Chopin Gazebo Baby
  2 Vamos A La Playa M & J Righeira Ci
  3 Juliet Robin Gibb PolyGram/Polydo
  4 Every Breath You Take Police CBS/
  5 Amore Disperato Nada EMI
- Io Ho Te Rettore CGD
- 7 Not The Loving Kind Twins Fonit Cetra
  8 Sunshine Reggae Laid Back Atlas
  9 You Don't Have To Say You Love Me Wall Street Crash Panarecord/Magnet
  10 Billie Jean Michael Jackson CBS/Epic

- P TEN LPs
  Synchronicity Police CBS/A&M
  Calore Renato Zero RCA/Zerolandia
  1983 Lucio Dalla RCA
  Mixage various artists Baby
  Kermesse various artists WEA
  Tre Teresa De Sio PolyGram/Philips
  Guccini Francesco Guccini EMI
  Milano-Madrid Miguel Bose CBS
  20 AnniDi Juke-Box various artists Pineco Samba various artists Baby
- 9 20 AnniDi Juke-Box various artists —
  10 Disco Samba various artists Baby
  - -- Musica e Dischi

#### United Kingdom

- United Kingdom

  TOP TEN 45s

  1 Give It Up KC & The Sunshine Band Epic

  2 Long Hot Summer The Style Council Polydor

  3 The Crown Gary Byrd & The G. B. Experience Motown

  4 Gold Spandau Ballet Reformation

  5 Club Tropicana Wham! Innervision

  6 I'm Still Standing Eiton John Rocket

  7 Double Dutch Malcolm McLaren Charisma

  8 IOU Freeez Beggar's Banquet

  9 Wherever I Lay My Hat (That's My House) Paul Young CBS

  10 Big Log Robert Plant

- TOP TEN LPs

  1 No Parlez Paul Young CBS

  2 The Crossing Big Country Mercury

  3 Fantastic Wham! Innervision

  4 You And Me Both Yazoo Mute

  5 Punch The Clock Eivis Costello & The Attractions F-Beat

  6 The Look Shalamar Solar

  7 Thriller Michael Jackson Epic

  8 The Principle Of Moments Robert Plant Atlantic

  9 Synchronicity The Police A&M

  10 Eighteen Greatest Hits Michael Jackson & The Jackson Five Telstar

   Melody Maker

-Melody Maker

## CASH BOX TOP TOO ALBUMS

August 27, 1983

Title, Artist, Label, Number, Distributor	-	T	, (49,000,21,1,1000)	_		
Title, Artist, Eabel, Nulliber, Distributor	Weel On	s			eks In	Weeks
8	3/20 Cha	1		8/20 Ch		On 8/20 Chart
1 SYNCHRONICITY 8.98			THE LOOK 8.98			9 HOLY DIVER 8.98
THE POLICE (A&M SP-3735) RCA	1 9		SHALAMAR (Solar/Elektra 9 60239) WEA	44	4	DIO (Warner Bros. 9 23836-1) WEA 64 10
2 THRILLER  MICHAEL JACKSON (Epic OE 38112) CBS	2 36	30	8.98 GLADYS KNIGHT & THE PIPS (Columbia FC 38205) CBS			8.98 SPYRO GYRA (MCA-5431) MCA 76 4
3 FLASHDANCE 9.98		27	FASTWAY _	37		1 RIO 8.98
ORIGINAL SOUNDTRACK (Casablanca 811 492-1 M-1) POL	3 18	3/	(Columbia BFC 38662) CBS	40		DURAN DURAN (Harvest ST-12211) CAP 67 36
4 PYROMANIA 8.98			GET IT RIGHT 8.98		7	2 WE ARE ONE  MAZE featuring FRANKIE BEVERLY  8.98
DEF LEPPARD (Mercury 810 492-1 M-1) POL	4 29		ARETHA FRANKLIN (Arista AL8-8019) IND	42		(Capitol ST-12262) CAP 73 16
5 STAYING ALIVE 9.98 ORIGINAL SOUNDTRACK (RSO 813 269-1 Y-1) POL	7		ALBUM 8.98 JOAN JETT & THE BLACKHEARTS	0.5		3 GREATEST HITS  AIR SUPPLY (Arista AL8-8024) IND 94 2
6 THE WILD HEART 8.98		40	(Blackheart 5437) MCA	25		4 FASTER THAN THE SPEED
STEVIE NICKS (Modern/Atco 90084-1) WEA	5 9	40	TEXAS FLOOD STEVIE RAY VAUGHAN (Epic BFE 38734) CBS	45		OF NIGHT _
7 LET'S DANCE BAVID BOWIE (EMI America SO-17093) CAP	6 18	41	NO PARKING ON THE		١,	BONNIE TYLER (Columbia BFC 38710) CBS 98 3
8 KEEPIT UP	•		DANCE FLOOR  8.98  MIDNIGHT STAR (Solar/Elaktra 9 80241) WEA		ı	5 JANE FONDA'S WORKOUT RECORD _
LOVERBOY (Columbia OC 38703) CBS	8 9		LIVING IN O7	,,,		(Columbia CX2 38054) CBS 69 66
9 SHE WORKS HARD FOR THE		72	8.98 RICK SPRINGFIELD (RCA AFL1-4660) RCA	36	18 7	6 GIRL AT HER VOLCANO 5.99 RICKIE LEE JONES (Warner Bros. 9 23805-1) WEA 71 9
MONEY 8.98 DONNA SUMMER (Mercury 812 265-1 M-1) POL	9	43	STATE OF CONFUSION 8.98		. 7	7 ALL THIS LOVE
10 CARGO		4.4	THE KINKS (Arista AL8-8018) IND  EVERBODY'S ROCKIN'/NEIL	30	12	DeBARGE (Motown 6012G) MCA 68 31
MEN AT WORK (Columbia QC 38660) CBS	10 1	44	& THE SHOCKING PINKS 8.98		7	8 NO FRILLS
11 REACH THE BEACH  THE FIXX (MCA-39001) MCA	11 1	-	NEIL YOUNG (Geffen GHS 4013) WEA			BETTE MIDLER (Atlantic 7 80070-1) WEA — 1  9 JULIO
12 SPEAKING IN TONGUES 8.98		45	STAY WITH ME TONIGHT  B.98  JEFFREY OSBORNE (A&M SP-4940) RCA			JULIO IGLESIAS (Columbia FC 38640) CBS 74 23
0.50	12 1	46	TAKE ANOTHER PICTURE 8.98			0 ALLIES 8.98
13 THE PRINCIPLE OF			OUARTERFLASH (Geffen GHS 4011) WEA		100	CROSBY, STILLS & NASH (Atlantic 7 80075-1) WEA 70 9
MOMENTS 8,98 ROBERT PLANT (Atlantic 7 90101-1) WEA	14	47	PANCHO & LEFTY MERLE HAGGARD/WILLIE NELSON		8	1 FOREVER BY YOUR SIDE THE MANHATTANS
14 SWEET DREAMS (ARE			(Epic FE 37958) CBS			(Columbia FC 38600) CBS 87 5
MADE OF THIS)  8.98  EURYTHMICS (RCA AFL1-4681) RCA	15 1		KILLER ON THE RAMPAGE  EDDY GRANT (Ice/Portralt B6R 38554) CBS	24		2 PLAYS LIVE 10.98 PETER GABRIEL (Geffen 2 GHS 4012F) WEA 80 10
15 FRONTIERS		40	BETWEEN THE SHEETS _			3 BILLY IDOL
JOURNEY (Columbia QC 38504) CBS	13 2	3	THE ISLEY BROTHERS (T-Neck FZ 18674) CBS	35	14	(Chrysalis FV 41402) CBS 81 14
16 AN INNOCENT MAN BILLY JOEL (Columbia OC 38873) CBS	49		<b>WAR</b> 8.98 U2 (Island/Atco 7 90067-1) WEA	32	24 8	4 FIELD DAY  8.98  MARSHALL CRENSHAW
17 LAWYERS IN LOVE 8.98			THE CLOSER YOU GET 8.98			(Warner Bros. 9 23873-1) WEA 79 11
JACKSON BROWNE (Asylum 9 60268-1) WEA	46		ALABAMA (RCA AHL1-4633) RCA	51	24 8	5 RETURN OF THE JEDI ORIGINAL SOUNDTRACK
18 KISSING TO BE CLEVER  CULTURE CLUB (Virgin/Epic ARE 38398) CBS	10 3		HEADHUNTER 8.98 KROKUS (Arista AL 9623) IND	54 :	20	(RSO 811 767-1 Y-1) POL 75 12
10 FASCINATION	16 3		BODY WISHES 8.98		8	6 MARY JANE GIRLS  (Gordy/Motown 6040GL) MCA 86 15
8.98 THE HUMAN LEAGUE (Virgin/A&M SP-12501) RCA	19 1		ROD STEWART (Warnar Bros. 9 23877-1) WEA	43	10 8	7 FAREWELL TOUR 11.98
20 DURAN DURAN 8.98 (Capitol ST-12158) CAP	16 1		TOO LOW FOR ZERO 8.98 ELTON JOHN (Gaffen GHS 4006) WEA		12	THE DOOBIE BROTHERS (Warner Bros. 9 23772-1 G) WEA 89 6
21 CUTS LIVE A VALLE	,,,,,		BUSINESS AS USUAL _			8 ON THE RISE
BRYAN ADAMS (A&M SP-4919) RCA	21 <b>2</b>	ı	MEN AT WORK (Columbia ARC 37987) CBS	50	50	THE S.O.S. BAND (Tabu FZ 38697) CBS 101 5
22 ELIMINATOR 8.98 ZZ TOP (Warnar Bros. 9 23774-1) WEA	23 2	ı	LIONEL RICHIE 8.98 (Motown 6007 ML) MCA		45 8	9 LOVE FOR LOVE WHISPERS (Solar/Elektra 9 60216-1) WEA 88 20
22 PHYTHM OF VOLITH	20 2		SERGIO MENDES 8.98		٥	0 ALWAYS ON MY MIND
8.98 MEN WITHOUT HATS (Backstreet BSR 39002) MCA	31 (		(A&M SP-4937) RCA	55	16	WILLIE NELSON (Columbia FC 37951) CBS 85 74
24 METAL HEALTH		58	KILROY WAS HERE 8.98 STYX (A&M SP-3734) RCA		24 9	1 IV  TOTO (Columbia FC 37728) CBS 78 72
QUIET RIOT (Pasha VFZ 38442) CBS	26 <b>2</b>	59	JUICY FRUIT	50	,, 9	2 WAITING
25 ZEBRA 8.98 (Atlantic 7 80054-1) WEA	27 2	60	JARREAU 8.98			FUN BOY THREE (Chrysalls B6V 41417) CBS 93 5
26 1999			(Warner Bros. 9 23801-1) WEA	52 2	<sup>20</sup> g	3 THE DISTANCE 8.98
PRINCE (Warnar Bros. 9 23720-1) WEA	17 4	61	THE HURTING 8.98 TEARS FOR FEARS			BOB SEGER & THE SILVER BULLET BAND (Capitol ST-12254) CAP 84 33
27 "ROSS" 8.98 DIANA ROSS (RCA AFL1-4677) RCA	28				<sup>16</sup> g	4 NEVER KICK A SLEEPING
28 IN YOUR EYES 8.98		62	MURMUR 6.98 R.E.M. (I.R.S./A&M SP-70604) RCA	57	18	DOG 8.98 MITCH RYDER (Riva RVL 7503) POL 95 8
GEORGE BENSON (Warner Bros. 9 23744-1) WEA	29 1	63	OUTSIDE INSIDE 8.98 THE TUBES (Capitol ST-12260) CAP		. 9	5 MADNESS 8.98
29 PUNCH THE CLOCK  ELVIS COSTELLO AND THE ATTRACTIONS		64	YOU BOUGHT IT, YOU NAME	00	"	(Geffen GHS 4002) WEA 82 19
(Columbia FC 38897) CBS	39	04	IT  8.98  JOE WALSH (Full Moon 9 23884-1) WEA			6 INFORMATION  DAVE EDMUNDS (Columbia FC 38651) CBS 77 15
SU AFTER EIGHT 8.98 TACO (RCA PL 28520) RCA	34	65	OLIVIA'S GREATEST HITS	33		7 CLOSE TO THE BONE 8.98
31 H <sub>2</sub> O			VOL. 2 8.98			TOM TOM CLUB (Sire 9 23916) WEA 117 2
DARYL HALL & JOHN OATES (RCA AFL1-4383) RCA	20 4		OLIVIA NEWTON-JOHN (MCA-5347) MCA WHAMMY!		*°   9	8 ONE NIGHT WITH A STRANGER 6.98
32 PIECE OF MIND  BOOK BROWN MAIDEN (Capitol ST-12274) CAP	22 1	1	8.98 THE B-52's (Warner Bros. 9 23819-1) WEA		15	MARTIN BRILEY (Mercury 422 810 322-1 M-1) POL 99 16
33 SECRET MESSAGES			WHITE FEATHERS  8.98  KAJAGOOGOO (EMI America ST-17094) CAP		9	9 A DECADE OF HITS
ELO (Jet OZ 38490) CBS	33		LICTEN			THE CHARLIE DANIELS BAND (Epic FE 38795) CBS 109 7
34 ALPHA 8.98 ASIA (Geffen GHS 4008) WEA			8.98 A FLOCK OF SEAGULLS (Jive/Arista JL8-8013) IND			0 MOUNTAIN MUSIC 8.98 ALABAMA (RCA AFL1-4229) RCA 92 78
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## cash box top albums/101 to 200

August 27, 1983

Weeks On 8/20 Chart	Weeks On 8/20 Chart	Weeł On 8/20 Char
101 MR. NICE GUY 8.98	135 WHEN WILL I SEE YOU AGAIN _	168 WITH SYMPATHY 6.98
RONNIE LAWS (Capitol ST-12261) CAP 111 5	THE O'JAYS (Philadelphia Int'l FZ 385 18) CBS 134 9 136 SNAPSHOT 8.98	MINISTRY (Arista AL 6608) IND 163 1: 169 GOLDEN YEARS 8,98
102 CONFRONTATION  8.98  BOB MARLEY & THE WAILERS (Island/Atco 7 90085-1) WEA 103 11	SYLVIA (RCA AFL 1-4672) RCA 129 11  137 ANOTHER PERFECT DAY 8.98  MOTORHEAD (Bronze/Mercury 811 365-1 M-1) POL 138 7	DAVID BOWIE (RCA AFL1-4792) RCA — 1  170 INDIVIDUAL CHOICE 8.98  JEAN-LUC PONTY (Atlantic 7 80098-1) WEA — 1
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106 BORN TO LOVE 8.98 PEABO BRYSON & ROBERTA FLACK	JON AND VANGELIS (Polydor 813 174-1 Y-1) POL 143 4 141 YOU AND I 8.98	WHAMI U.K. (Columbia BFC 38911) CBS — 1 174 KEYED UP 8.98
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110 PLEASURE VICTIM 6.98 BERLIN (Geffen GHS 2036) WEA 106 29	INXS (Atco 7 900721) WEA 136 24  145 TOO TOUGH  ANGELA BOFILL (Arista AL 9616) IND 130 32	TWISTED SISTER (Atlantic 7 80074-1) WEA 179 4
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112 DRASTIC MEASURES  KANSAS (CBS Associated OZ 38733) CBS 146 2	147 CHARLIE 8.98 (Mirage/Atco 7 90098-1) WEA 150 6	BANANARAMA (London 810 102-1 R-1) POL 156 20
113 THE FINAL CUT PINK FLOYD (Columbia QC 38243) CBS 96 21	148 CANDY GIRL 8.98 NEW EDITION	PETE SHELLEY (Arista AL6-8017) IND 175 € 181 GREATEST HITS DAN FOGELBERG
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## Indie Labels Pursue A New Path With Heavy Metal Acts

(continued from page 5)

reports Enigma's Hein. "And now some of L.A.'s record chains are adding heavy metal sections the way they added punk sections in '76 and '77. I always felt that the Midwest would be the strongest heavy metal market, but now L.A. and New York have really come alive."

Although the L.A. scene is taking off, Slagel hasn't limited himself to signing area bands. Upcoming releases on Metal Blade include albums by the Connecticut-based Obsession and Canada's Witch Killer.

At the ripe old age of 25, Shrapnel Records' Mike Varney may be the grand old man of the independent heavy metal scene, having formed Shrapnel in 1979. An avid record collector, Varney is a former member of Bay Area hardcore band The Nuns, and produced and co-wrote Marty Balin's concept piece Rock Justice for EMI Records. Varney, who holds a degree in marketing, turned his earnings from the Balin project into Shrapnel and set his sights on heavy metal because, as he recalled, "heavy metal was the real underdog music and what I really liked."

Shrapnel's first release, "U.S. Metal: Unsung Guitar Heroes" was a collection of tracks Varney assembled by soliciting tapes in regional rock publications around the country. The label has since released 11 albums, and volume four of "Unsung Guitar Heroes" will be released in the next few weeks. Because of his use of fanzines and regional papers, Varney has attracted acts from all over the country, including Rochester's The Rods (formerly on Arista), L.A.'s Steeler, Chicago's LeMans, and an appropriately dubbed group named Hawaii. He has also recorded Swedish guitarist Yngwie Malnsteen, and Seattlebased Jimi Hendrix clone Randy Hansen. Varney expects to release 15 albums this year. "I'm trying to be career oriented," he said. "I'm not interested in the trashy, flash stuff. I'm looking for the Al DiMeola or Alan Holdsworth of heavy metal."

All three labels see themselves as purveyors of a type of heavy metal music not being handled by the majors. "There's a new wave of heavy metal," said Hein. "The bands are very independent and very quick, and their goal isn't necessarily to go to a major: you don't see them doing showcases, and the ideology is similar to the punk movement. Three or four years ago, a punk band could go into an eight-track

studio and come out with something that could be a legitimate hit. That's not true anymore because now they're up against bands signed with the majors that have recording budgets of \$100,000. But a heavy metal band can still go into the studio for two or three nights and come out with something that has a legitimate shot."

Megaforce's Johnny Z. also sees a "new metal," although he feels it has more to do with the direction of the music. "The new wave is fast sledgehammer music with total emotion," he said. "A band like Judas Priest had a sound that was pulsating, but they've since forsaken their crowd. They may do well with a new audience, but the heavy metal market is leaving them."

That market appears to be made of both faithful followers of heavy metal as well as a younger crowd.

#### Younger Audiences

"The audiences for shows out here are 75% younger kids." said Slagel. "There was a whole revival with Iron Maiden and Krokus, mostly younger kids who didn't live through the Deep Purple and black Sabbath days. But 50% of the customers for heavy metal at the store I worked in were older collectors."

Johnny Z. agrees. "There's a crowd from 13-18 that's turned onto it because of the leather, studs, long hair and freedom," he said. "And there's also a new audience from 26-40. Do you know how many closet Grand Funk Railroad and Mountain freaks there are walking around?"

With majors picking a few successful indie heavy metal bands up in the last few weeks — EMI has signed Queens Reich off 206 Records, and Atlantic has inked Ratt from the Time Coast label — the indies know they're being watched. "I don't think anybody at the majors believed it until the US Festival, when the heavy metal day outdrew the other days two-to-one," said Slagel. "But I still don't think any major will sign a heavy metal act until they prove themselves."

Shrapnel's Varney reports feelers from "several" majors. "I've met with just about everybody," he said. And while he's interested in striking a right of first refusal deal with a major, he's also interested in purchasing unreleased tracks from them for release on Shrapnel.

Clearly, the spirit is one of independence, "Our battle cry," declared Johnny Z., "is 'Man O War, not Men At Work'."

#### ON JAZZ

mentioning in the hope that they won't be overlooked. The first is "Soliloquy" by pianist Sandy Owen. The third recording by Owen, and his first solo venture, "Soliloquy" falls within the area being dubbed "new acoustic music" by fans of the Windham Hill/Rounder school of jazz recordings. Owen is more than a bandwagon boy: He is a bright, articulate soloist with superior technique and a firm grasp of tempo and mood . . The second disc, entitled, "How About Me," features New York vocalist Bob Stewart, a traditionally minded singer of some grace. Stewart works through a repertoire of standards with admirable backing by a Harold Danko-led group that also features Dick Oatts and Joe Labarbara. Both titles are well worth whatever hunting you may have to

fred goodman

#### COAST TO COAST

EAST COASTINGS (continued from page 12)

Denny Laine and Tim Bogert for solo projects . . . Congrats to Belle Star guitarist Sarah-Jane Owen and producer James Guthrle on their marriage in London last week . . Rolling Stone magazine spin-off The Record is getting set to go after Musician magazine via format change to standard magazine size with glossy cover . . . Trashin' It Up But Good: By now it's no secret that Southside Johnny & The Jukes has completed an album with producer Niles Rodgers for Mirage Records. The first single, "Trash It Up," has already been released, and shows the anticipated change in direction, with the band opting for a slicker, funked-up sound. Whether the switch will finally break the band west of Philadelphia, or if it will cause a backlash among the faithful back home on the Jersey Coast, remains to be seen. But the push is on, and we recently watched the wrap-up of the shoot for the "Trash It Up" video, a dicey little fantasy piece that involves mannequins coming to life and strutting around in lingerie. The video also features local doo-wop outfit 14 Karat Soul, which has been working with the Jukes. Caught between takes, Johnny said that the new album was "fun to make," adding that he and his cohorts didn't have to change too much since "we've always been a dance band. There's better dance music now, so we might as well play it." As far as the deal with Mirage, the singer related that it's more than just a one-off, and described label honcho Jerry Greenberg as "very supportive." Additionally, the presence of Rodgers added another dimension to the band. "We never wanted any input before when we were working," said Johnny, "but it was really great to have him." Future plans for the outfit include a long tour of the U.S. and Europe, although the band has already gone to Copenhagen for a single show since completing the Mirage album. "It was quite a scene," Johnny said of the Danish date. "They held a big press conference and wrote all this stuff about us being the quintessential American band. What they don't realize over there is that the quintessential American band is a European group with two 17year-old kids on synthesizers."

fred goodman

#### POINTS WEST

continued from page 12,

show was a sell out . . . Our best wishes go out to Paul Simon and Carrie Fisher who were wed last Tuesday in a private ceremony. Attending the affair were Fisher's folks Debbie Reynolds and Eddle Fisher, along with Art Garfunkel, Billy Joel, Randy Newman, Robin Williams, Christle Brinkley and George Lucas . . . While a glistening half-moon loomed over Hollywood, inside Club Lingerie it was all orange sunshine August 16 as The Standells shared the bill with the Fleshtones, the latter combo kicking off its 1983 "Hexbreaker" tour. Members of several local acts including The Blasters, The Go-Go's, The Flesheaters dropped in to experience the neo-psychedelia sounds. Best part of the Fleshtones' set came when lead singer Peter Zaremba knocked his Farfisa organ off the stage and into the audience, and then proceeded to jump into the crowd attempting to play the instrument, which had become unplugged in the confusion.

ieffrey ressner

# 

#### AROUND THE ROUTE

by Camille Compasio

Mylstar Electronics is getting ready to unveil its first laser disc game, which will provide the "ultimate in realism" via live action film, computer graphics and stereo sound effects, according to the factory. The model is called "M.A.C.H. 3," and it's an air combat game that offers players the choice of two options — to pilot a bomber or a fighter plane. It should be in release in the not too distant future — so, watch for it!

U.S. vs. Japan video tournament? Walter Day, owner of the now famous Twin Galaxies arcade in Ottumwa, Iowa ("video game capital of the world"), which houses the renowned International Scoreboard, has embarked on a very ambitious venture that will serve a number of good purposes. Walter and his "Mobile Arcade," complete with a lineup of coin-operated video games and an entourage of about five or six of the "best players in the world," is currently touring the nation securing proclamations from city and state officials in support of a world championship video game match between the U.S. and Japan. As the frosting on the cake, Walter hopes to obtain a presidential proclamation from President Reagan and then deliver the

(continued on page 32)

## AGMA Officials Give Testimony At House Counterfeits Hearing

CHICAGO — Statements by Amusement Games Manufacturers Assn. (AGMA) president Joseph Robbins, Copyright Infringement Committee chairman James Rochford and executive director Glenn Braswell were submitted before the House Subcommittee on Oversight and Investigations of the Committee on Energy and Commerce at a hearing on Aug. 2, 1983. The subcommittee is investigating the impact of illegal and unfair foreign trade practices on interstate and foreign commerce.

AGMA statements were presented as part of the focus on copyright, patent and trademark infringements that, according to subcommittee chairman Rep. John Dingell, are a "rapidly expanding problem."

In his statement, AGMA president Robbins explained that the percentage of games on the market that are illegal copies has increased from 10% several years ago to today's estimate of 30% "and growing." He noted that the illegal games are coming "from everywhere . . . from the Orient, from Taiwan, from Korea and from Japan. Although, since Japan has cracked down on these copyright pirates, much of the action has switched to Korea," Robbins told the committee. "Illegal copies are also coming from Europe. Italy is currently a base for these pirates, but we have indications that they are moving into other Common Market countries as well," he said. "They also come from within the United . from basements and garages around the country where clever copyright

pirates manufacture the illegal game boards and then pass them off a legitimate."

Committee chairman Rochford pointed out in his statement that speed and thoroughness in copyright enforcement are necessary in the case of the video game industry because of the short life span of most games. For this reason, if a domestic manufacturer is to recoup his investment, he must do it quickly, said Rochford. "His success, however, is severely diminished when illegal imports enter the market, taking the place of the genuine article. Before the manufacturer can react effectively, the game is no longer popular and he has lost (continued on page 33)

### Gilley To Headline At AMOA '83 Expo

CHICAGO — Epic recording artist Mickey Gilley will headline the dinner show, Oct. 29, at this year's Amusement & Music Operators Assn. (AMOA) Exposition in New Orleans. Event is being held in the Grand Ballroom of the Hilton Hotel and tickets are priced at \$50 each, available at the AMOA headquarters office.

Gilley first gained national recognition in 1974 when he topped the country charts with the song "Roomful Of Roses" and has since developed an enviable track record in the music business. To date, he has had 15 additional records in the coveted #1 chart position, nine of which (between 1980 and early

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COIN MACHINE



#### INDUSTRY NEWS-

#### AROUND THE ROUTE

(continued from page 31)

whole package to the Japanese Ambassador. The tour will hopefully attract "champion" material to add to the U.S. team and all proceeds from play in each of the various cities on the tour will be donated to Cystic Fibrosis. In conjunction with this effort, the Video Wizard arcade in Villa Park, Ill. (suburban Chicago) has been named the official Illinois site of the International Scoreboard and the North American Video Game Olympics, Preliminary play will be held at Video Wizard (Villa Oak Center, 204 W. Roosevelt Rd.) during the period of Aug. 24-26 with championship playoffs Aug. 27-28. Walter Day and his Mobile Arcade were scheduled to be at Video Wizard Aug. 17-18.

Paul Jacobs recently returned to Exidy in the position of executive vice president (see separate story). "I'm back home," he said, "and very enthusiastic about the great reports on 'Fax.' " The machine has developed into a top-rated arcade piece, and Paul told us it has also been making its way into street locations and various other spots like college campuses, dormitories, libraries, book stores, etc. Exidy has been preparing additional questions for the game — the second set will be available by the end of September; and an updated kit that includes printed circuit board and new plex. Would you believe, there are 3,700 questions in the game, as it stands now! Paul also noted that "Whirly Bucket," firm's non-video game and "a staple of our line," is doing very well.

Big event in Chi-town! As we go to press, the Taito America women's softball team — better known as the "Base Invaders" — is playing against the Aladdin's Castle men's team in Pioneer Park in suburban Arlington Heights. Taito's sales administrator, Marcia Young, is pitching — so, watch out, guys!

Cash Box felicitations to newlyweds, Mr. & Mrs. Larry Williams. The lovely bride is Jamie Pinto, of Atari's media relations. Marriage took place a couple of weeks back, following which a reception was held at the Silverado Country Club in Napa, Calif.

What's up next at ICE? Recalling the tremendous impact (and subsequent success) of the firm's "Chexx" at last year's AMOA convention, sales and marketing veepee Steve Bernstein items that ICE will be revealing its unique, new electromechanical boxing game at this year's Expo in New Orleans. It, along with "Chexx" — and quite possibly another "surprise" item — will highlight the firm's exhibit.

Think positive! One of the secrets for survival in today's business climate is to "maintain a positive attitude", as noted by C.A. Robinson veepee Ira Bettelman, who had nary a complaint to register when we spoke with him last week. As a matter of fact, he was all keyed up over a couple of potent, new products that are "certainly increasing collections on the "ocation level" — "Dragon's Lair" Irom Circ matronics and Atari's "Star Wars."



'PADRES DAY' IN SAN DIEGO — As part of its continuing campaign in support of the "Champion Baseball" video game, Sega Electronics recently took part in "Padre Day" in San Diego. In conjunction with the Yellow Brick Road Family Amusement Center, the San Diego Padres baseball team, and McDonald's Restaurants, Sega donated some games and prizes to the benefit event the proceeds from which went to the Ronald McDonald House — a non-profit operation that provides temporary housing close by for families of children being treated locally for serious illnesses. Par-



ticipants at the day-long event tried to beat the scores of their favorite Padres baseball players on Champion Baseball, with such prizes as Padres game tickets, baseball caps, autographed baseballs and bats, video games tokens and McDonald's merchandise coupons awarded. Pictured at the event are (I-r): the participants competing at the 10 games donated for the event by Sega; and Ronald McDonald and San Diego Padres infielder Tim Flannery holding a drawing for an autographed baseball bat. A number of execs from the companies attended.

#### Census Bureau Reports Vending Machines Down In '82

CHICAGO — Manufacturers' shipments of vending machines decreased to 465,374 units in 1982 from 492,385 in 1981 and the value of shipments was down six percent, according to an annual report of the U.S. Bureau of the Census released by the National Automatic Merchandising Assn. (NAMA).

Dollar value of the shipments of merchandise vending machines amounted to \$318.9 million, less than in any year since 1977 when the total was \$302.2 million. The corresponding figure for 1981 was \$338.3 million.

The quantity of machines shipped was lower in practically all categories last year, as noted by Joann M. James, NAMA assistant secretary-treasurer. The number of canned and bottle soft drink venders reached 166,912 compared with 170,463 in 1981.

Hot beverage machine shipments totaled 13,338 units compared with 17,466 in 1981, James said. The association explained that reduced employment at client locations and the effect of the recession on vending companies' profit margins lowered the demand for

new equipment.

The study was conducted by the U.S. Bureau of the Census and is underwritten by NAMA

According to the annual NAMA Operating Ratio Report study, average net profit before income taxes of American vending companies declined to 2.8% of sales in 1982, down from 3.7% in the previous year.

Reflecting the effect of the recession, the profit ratio was the lowest since the association began its annual study in the early 1950s. Compiled for NAMA by Price Waterhouse, the report is based on data submitted by 175 NAMA member firms with a combined 1982 vended sales volume of \$1.98 billion, according to G. Richard Schreiber, NAMA president.

Schreiber said that profit from operations remained unchanged from 1981, while higher interest expense and a decrease in net of "other income" depressed total pre-tay profit

"other income" depressed total pre-tax profit. Return on assets decreased to 9.6% from 11.6% in 1981. The number of members who furnished operating data increased to 175 firms from 166 in 1981, when total sales of reporting companies amounted to \$1.85 billion. Thirty-one of the participating firms also achieved \$680 million in "manual" (nonvending food and beverage) sales on which they averaged a net of 1.5% of sales.

Total payroll costs averaged 25.3% of sales, up from 24.2% in 1981.

Payments to vending locations (commissions) averaged 8.3% of sales for all the participants, while the average for 115 companies which filed reports in both 1981 and 1982 was significantly lower at seven percent.

Copies of the complete Operating Ratio Report are available to all NAMA members at \$25 each and at \$7.50 each for additional copies. The report is not available to nonmember firms

## **CALENDAR**

1983

Sept. 8-11: No. Carolina Coin Operators Assn.; state convention & trade show; Hyatt House; Winston-Salem, N.C.

Sept. 23-25; Wyoming Candy, Tobacco, Coin Vendors Assn., state convention; Hitching Post Inn; Cheyenne.

Sept. 28-29; JAMMA (formerly JAA);Tokyo Distribustion Center; Tokyo,Japan; annual trade show.Oct. 13-16: NAMA National Convention;

annual convention; McCormick Place; Chicago, III.

Oct. 28-30: Amusement & Music Operators Assn.; annual exposition; The Rivergate; New Orleans, La.

Nov. 3-6: National Home Electronics Show; Arlington Park Exposition Hail; Arlington Heights, III. (Chicago Suburb).

Nov. 18-20; IAAPA national convention; The Rivergate; New Orleans.



The Weekly Trade Journal.

### Gilley To Headline At AMOA '83 Ecpo

(continued from page 31)

1983) hit the top of the country charts consecutively. Among his hit records are "Stand By Me" (from the soundtrack to the motion picture *Urban Cowboy*), "True Love Ways," "That's All That Matters To Me," "Lonely Nights," "Tears Of The Lonely," "Put Your Dreams Away," "Talk To Me" and many more

Mickey Gilley has also been performing extensively throughout the country, taking his live revue to the showrooms of Las Vegas, Lake Tahoe, Reno and Atlantic City, among others; and at the same time garnering considerable television and cable exposure via such programs as 20/20, The Grammy Awards, The Fall Guy, Solid Gold, The Dukes of Hazard, The Tonight Show, The Academy of Country Music Awards Show, Fantasy Island, Chips, The CMA Awards Show and the television tribute to cousin Jerry Lee Lewis' 25 years in show business for Home Box Office.

With each performance, Gilley delights audiences not only with his distinctive vocal talents but also his dexterity on the piano.

No doubt, his music has been etched a little deeper in America's consciousness by way of his appearance in *Urban Cowboy* (and on its soundtrack album), but the fact is, years before *Esquire* magazine, *The Today Show* and the *Urban Cowboy* crew (each of whom discovered the famed club that bears his name, in that respective order) ever set foot in

Pasadena, Texas, Mickey and Gilley's were

both thriving.

Because of the tremendous popularity of this noted performer and the limited seating in the Hilton Grand Ballroom, AMOA suggests that persons interested in attending the dinner show arrange for tickets as far in advance as possible. Further information may be obtained by contacting AMOA at 2000 Spring Road, Oak Brook, Ill. 60521.



Mickey Gilley

### INDUSTRY NEWS

### Jacobs Rejoins Exidy As Executive VP

CHICAGO - H. R. "Pete" Kauffman, president and chief executive officer of Exidy, Inc., last week announced the appointment of Paul C. Jacobs to the position of executive vice president.

Jacobs, a 21 year veteran of the coin machine industry, most recently served as president of Universal U.S.A., Inc., opening an American office for the Tokyo-based company and spearheading its development into a prominent position in the marketplace.

During the period of 1976-78, Jacobs was Exidy's vice president of marketing and is credited with leading the sales effort through some very formative years in the company's

Jacobs, 38, had his first job in the manufacturing end of the industry as European sales director for Chicago Coin and prior to that spent 12 years as a distributor in Milwaukee, Wisc.

"Everyone at Exidy is enthused and excited about Paul's return," noted Kauffman. "His sales and marketing skills, along with a strong administrative background, should prove invaluable to the company as it enters its second decade in the industry.

In another staff change, Tricia Cozens was named to the position of senior editor at Exidy. In her new position, Cozens is responsible for coordinating advertising, publicity,



Paul Jacobs

editorial writing and operator documentation. In addition, she will work with newly appointed executive vice president Jacobs and the marketing staff to keep the industry up to date on Exidy's new projects.

All advertising literature and editorial requests should be directed to Cozens at: Exidy, Inc., 390 Java Dr., Sunnyvale, Calif. 94086. The telephone number is (408) 734-9410.

#### AGMA Execs In D.C.

(continued from page 31) sales that were rightfully his," he explained. Rochford told the committee that although the U.S. Customs Service has been very helpful to date, "the pirates are clever and have taken to masking shipments of game boards to escape the scrutiny of the Customs inspectors. Also, the procedures for excluding counterfeit games through the use of Customs regulations can be cumbersome and costly," he added, "since every time a piratical shipment comes in, a bond must be posted.

Executive director Braswell pointed out to the committee that an importer knows full well when the products being shipped are from a legitimate manufacturer or from a pirate. He offered as evidence ads and price sheets from foreign manufacturers listing the names and costs of obvious copies.

Addressing himself to the efforts of the U.S. Customs Service to remedy the problem, Braswell noted that "the resourcefulness of the pirates who have varied their methods of importation to the extent that it is not only difficult, but in many cases impossible, for the Customs Service to discover the infringed goods," has been taxing for Customs, despite their best effort. "In fact," he added, "given the new component parts, multiple shipment techniques used by the pirates, it may be simply beyond the authority of the Customs Ser-

AGMA's testimony was under the aegis of the International Anti-Counterfeiting Coalition, of which the association is a member. The group is made up of 140 companies and trade associations representing industries and products that are suffering significant economic loss because of counterfeiters



ALL'S FAIR IN GAMES AND WAR -MGM/UA Entertainment Co., which released the hit film WarGames, the Toronto Star daily newspaper and the Video Invasion arcade in Toronto jointly sponsored a special promotion of the movie and the Bally Midway game "Galaga." Video games players were invited to compete on the machine, which was used in sequences of the John Badham movie. Prizes included 40 double passes to a special screening of the film and the top five winners also received Video Invasion games T-shirts. On hand for the proceedings was WarGames costar Ally Sheedy (I) and Video Invasion owner Wayne Fromm.

#### Video Wizard Hosts Interstate Video **Player Competition**

CHICAGO - Interstate competition to determine the 10 best video game players in the nation begins Aug. 24 at the Video Wizard arcade in Illinois, as the North American Video Game Challenge conducts its State Teams Tournament.

The official Illinois State Team headquarters, Vídeo Wízard of Vílla Park, Ltd., (204 W. Roosevelt Road, Villa Park, Ill.) will host hundreds of accomplished video game players from the entire state who will compete to become among the few chosen to join the U.S. National Video Game Team. The U.S. team will then represent America in an International Video Game Contest.

Preliminary playoffs will be held Aug. 24-26. The 10 Illinois players with the highest scores will be eligible for the official tournament to be held at Video Wizard on Saturday, Aug. 27, and Sunday, Aug. 28. Similar tournaments are being held in each state across the country, and the 10 best video game players in the nation will go on to international video game competition.

To try out for the official state video game team and to secure further information about the event, contact Video Wizard of Villa Park, Ltd. at the address mentioned above or phone James Ciampi at (312) 833-8280.

In a related matter, on Aug. 17 and 18, Vídeo Wizard will host a charity fundraising drive for Cystic Fibrosis, in conjunction with Twin Galaxies International Scoreboard of Ottumwa, Iowa, the so-called "video game capital of the world."

A "mobile video gameroom," equipped with 12 video games, will be stationed in front of the Video Wizard premises, and all proceeds from game play will be donated to the Cystic Fibrosis Foundation.

### **New Equipment**

#### 'Firepower' Is Back

All of the excitement and challenge of Williams' original smash hit, "Firepower," is re-charged in the company's hot, new plnball machine, aptly called "Firepower II."

The original Firepower, the Industry's first multi-ball, multi-player pin, made history as one of the highest earning pinball games ever created, the company said. Capitalizing on this popularity and equipped with some of the game's most outstanding features, model il "is a guaranteed winner," according to Williams.

Among the new features designed into Firepower II is the bonus hold-over, which can mean exceptionally high. scoring for skilled players able to complete an orbit shot within a matter of seconds.

Multi-ball is also contained in the new model only it has a new twist whereby making the eject hole lock up a ball and hold it until the release target is hit. However, If the ball is left locked up by one player, the next player has the chance to release it for "multi-ball play the easy way.'

A strategically challenging open ramp, sweeping across the playfield, adds yet another new dimension to the game. Making the ramp shot can award either an extra ball or mystery score. Firepower II offers action-packed

play in an attractively designed cabinet and is available through factory distributors. Further information may be obtained by contacting Williams Electronics, Inc., 3401 N. California Ave., Chicago, III. 60618 or by phonlng (312) 267-2240.



'Firepower'

#### **AMOA EXPOSITION 1983** ... "Reflecting A Proud Industry" ...



THE RIVERGATE, NEW ORLEANS, LOUISIANA HILTON HOTEL, HEADQUARTERS

OCTOBER 27-30, AMOA EDUCATION PROGRAMS OCTOBER 28-29-30, INTERNATIONAL EXPOSITION

> AMOA's International Trade Show for Coin-Operated Games, Music and Allied Products

#### PINBALL MACHINES

BALLY

Fathom (8/81) Medusa (10/81) Centaur (10/8) Elektra (12/81) Vector (2/82) Mr. & Mrs. Pac-Man (5/82) Rapid Fire (5/82) Spectrum (8/82) Speakeasy, 2-pl. (9/82) Grand Slam (4/83) Goldball (7/83)

#### GOTTLIEB (see MYLSTAR)

**MYLSTAR** 

Volcano (8/81) Black Hole (10/81) Haunted House (2/82) Devil's Dare (4/82) Caveman Pin/Video (5/82) Rocky (8/82) Spirit (9/82) Punk (11/82) Q\*bert's Quest (2/83) Super Orbit (4/83) Royal Flush Deluxe (4/83) Amazon Hunt (5/83)

STERN

Catacomb (9/81) Viper (11/81) Orbitor I (4/82)

**WILLIAMS** 

Solar Fire (9/81) Barracora (10/81) Hyperball Pin/Video (2/82) Cosmic Gunfighter (7/82) Defender (2/83) Warlok (2/83) Joust, 2-pl. (3/83) Time Fantasy (4/83)

ZACCARIA Soccer King

#### **VIDEO GAMES** (upright)

AMSTAR Laser Base (7/81)

**ATARI** 

Red Baron (8/81) Red Baron (8/81)
Red Baron, sit-down (8/81)
Tempest (10/81)
Tempest Cabaret (10/81)
Dig Dug (4/82)
Dig Dug Cabaret (4/82)
Kid Kangaroo (6/82)
Gravitar (8/82) Pole Position (12/82) Millipede (12/82) Liberator (12/82) Quantum (12/82) Xevious (2/83) Food Fight (4/83) Star Wars (7/83)

**BALLY/MIDWAY** 

Omega Race (8/81) Omega Race Mini-Myte (8/81) Omega Race sit-in capsule (8/81) Galaga (11/81) Galaga Mini-Myte (11/81) Kick-Man (1/82) Kick-Man MIni-Myte (1/82) Ms. Pac-Man (2/82)
Ms. Pac-Man Mini-Myte (2/82) Bosconian (2/82) Bosconian Mini-Myte (2/82) Tron (8/82) Tron Mini-Myte (8/82) Solar Fox (8/82) Solar Fox Mini-Myte (8/82) Satan's Hollow (10/82) Blueprint (11/82) Blueprint Mini-Myte (11/82) Blueprint MInI-Myte (11/82) Super Pac-Man (11/82) Burger Tlme (11/82) Domino Man (12/82) Baby Pac-Man, pIn/vid (12/82) Bump 'N' Jump (2/83) Journey (4/83) Mappy (6/83)

**CENTURI** Vanguard (9/81) Challenger (11/81) The Pit (3/82) Loco-Motion (3/82) D-Day (3/82) Tunnei Hunt (7/82) Swimmer (10/82)

#### **MANUFACTURERS EQUIPMENT**

A compilation of music and games equipment (new and used) with approximate production dates included in most cases.

Time Pilot (12/82) Gyruss (5/83)

**CINEMATRONICS** 

Solar Quest (10/81) Jack The Giantkiller (4/82) Naughty Boy (5/82) Cosmic Chasm (4/83) Dragon's Lair, laserdisc (7/83)

**DATA EAST** 

Explorer (9/82) Burger Time (11/82) Bump 'N' Jump (2/83)

**DYNAMO** Lil Hustler (12/81)

EXIDY

Venture (8/81) Wenture (8/81)

Mousetrap (12/81)

Victory (2/82)

Pepper II (6/82)

Whirly Bucket non-video game (11/82)

Hardhat (12/82) Fax (5/83)

GAME PLAN Megatack (9/81) King And Balloon (10/81) Enigma II (10/81) Kaos (11/81) Pot Of Gold (2/82) Hold 'Em Poker (3/83)

**GAMETECNIKS** 

Tri-Pool (1/82)

GDI

Red Alert (10/81) Slither (8/82)

GOTTLIEB (see MYLSTAR)

INTERLOGIC. INC.

Roc'N Rope (6/83)

INTREPID MARKETING

Beezer (1/83)

**MYLSTAR** Reactor (7/82) Q\*bert (12/82)

Mad Planets (3/83) Krull (5-83)

**NAMCO AMERICA** 

Sweet Licks (4/82)

**NICHIBUTSU USA** Frisky Tom (1/82) Rug Rats (3/83) Crazy Climber ('81) Moon Shuttle ('81)

**NINTENDO** 

Donkey Kong (9/81) Donkey Kong Jr. (8/82) Popeye (12/82) Mario Bros. (6/83)

**ROCK-OLA** 

Warp-Warp (9/81) Eyes (7/82) Nibbler (11/82) Rocket Racer (3/83)

SEGA/GREMLIN

Frogger (9/81)
Eliminator (12/81)
Turbo (1/82)
005 (1/82)
Eliminator 4-player (2/82)
Zaxxon (4/82) Turbo Mini-Upright (5/82)
Zektor (8/82)
Subroc 3-D (8/82)
Pengo (10/82)
Tac/Scan (10/82) Buck Rogers (12/82)
Super Zaxxon (12/82)
Monster Bash (12/82)
Star Trek (2/83)
Star Trek, cockpit (2/83)
Champion Baseball (6/83)

SIGMA

Launcher Z (12/81) Rolling Star Fire (12/81)

STERN

Moon War (10/81)

Turtles (11/81) Strategy X (11/81) Jungler (2/82) Frenzy (5/82) Tazz-manla (5/82) Tutankham (7/82) Dark Planet (11/82) Lost Tomb (2/83) Bagmann (2/8) Mazer Blazer (3/83)

TAITO AMERICA
Moon Shuttle (8/81)
Moon Shuttle Trimllne (8/81)
Qix (10/81)
Qix Trimllne (10/81)
Lock 'N Chase (10/81)
Grand Champion (12/81)
Alpine Ski (3/82) Alpine Ski (3/82) Wild Western (5/82) Electric Yo-Yo (5/82) Kram (5/82) Kram (5/82)
Space Dungeon (7/82)
Jungle King (9/82)
Jungle Hunt (11/82)
Front Line (12/82)
Zoo Keeper (4/83)
Elevator Action (7/83)
Change Lanes (7/83)

**THOMAS AUTOMATICS** 

Triple Punch (6/82) Oli Boo Chu (7/82) Holey Moley (9/82)

**UNIVERSAL USA** 

Space Panic (1/81) Cosmic Avenger (8/81) Lady Bug (12/81)

U.S. BILLIARDS Quasar (4/81)

WILLIAMS

Stargate (10/81)
Make Trax (10/81)
Robotron 2084 (3/82)
Moon Patrol (8/82) Joust (10/82) Sinistar (3/83) Sinistar (3/63) Sinistar-cockplt (3/83) Bubbles (3/83) Bubbles-mmlni upight (3/83) Motorace USA (7/83)

ZACCARIA Money Money (7/83)

#### **COCKTAIL TABLES**

**AMSTAR** 

Phoenix

**ATARI** 

Tempest (10/81) Dig Dug (4/82)

BALLY/MIDWAY

Omega Race (8/81) Galaga (11/81) Kick-Man (1/82) Ms. Pac-Man (2/82) Bosconlan (2/82) Tron (8/82) Solar Fox (8/82) Biueprint (11/82)

**CENTURI** 

Swimmer (10/82) Gyruss (5/83)

**ELCON** 

Diversions booth size (9/81)

**GAME PLAN** Shark Attack (5/81)

**GAMETECNIKS** 

Tri-Pool (1/82)

**GDI** 

The Thief (4/82) Slither (8/82)

**GOTTLIEB** (see MYLSTAR)

**MYLSTAR** 

Q\*BERT (6/83)

**SEGA/GREMLIN** 

Carnivai Space Firebird Astro Biaster (4/81) Frogger (11/81) Zaxxon (5/82) Pengo (1/83) Champion (6/83)

STERN Berzerk (2/81) Scramble (5/81)

**TAITO AMERICA** 

Crazy Climber (5/81) Zarzon (5/81) Qix (10/81)

THOMAS AUTOMATICS

Triple Punch (6/82) Oli Boo Chu (7/82)

**WILLIAMS** 

Joust (10/82) Bubbles (3/83) Motorace USA (7/83)

#### **PHONOGRAPHS**

Centuri 2001 Lowen-NSM Consul Classic Lowen-NSM Prestige ES-2 Lowen-NSM Festival Lowen-NSM 240-1 Lowen-NSM 240-1
Rock-Ola Grand Salon II Console (9/80)
Rock-Ola 484 (11/80)
Rock-Ola 481 Max 2 (1/81)
Rock-Ola Deluxe (10/82)
Rock-Ola 488 (10/82)
Rock-Ola 476, furniture model
Rowe R-85 (10/80) Rowe R-85 (10/80)
Rowe Jewel
Rowe R-87 (10-82)
Seeburg Phoenix (12/80)
Stern/Seeburg DaVinci (7/81)
Stern/Seeburg VMC (11/81)
VMI Startime Video Jukebox
Wurlitzer Cabarina
Wurlitzer Tarock
Wurlitzer Silhouette

#### POOL, SHUFFLE, TABLE GAMES, ETC.

Irving Kaye Sllver Shadow Irving Kaye Llon's Head Dynamo Model 37 Dynamo-The Tournament Foosball (5/82) I.C.E., Chexx TS Tournament Eight Ball V.B.I. Bronco
Valley Cougar
Valley Tiger Cat Bumper Pool (6/82)
Valley Cougar Cheyenne (8/82)
Williams Blg Strike shuffle alley

#### **CONVERSION KITS**

(including interchangeable games & enhancement kits)
Bally Midway, Pac-Man Plus (12/82)
Centuri, Guzzler
Cinematronics, Brix (1/83)
Intrepid Marketing, Encore Retro-Kit Intrepld Marketing, Encore Re (1/83)
Data East, Burger Time
Data East, Burne 'N' Jump (2/83)
Data East, Multi Conversion Kit
Data East, Cluster Buster (7/83)
Data East, Pro Bowling (7/83)
Exidy Hardhat (2/83)
Exidy Pepper II (6/82)
Exidy Retrofit
Mylstar/Gottlleb, Royal Flush Delux Exidy Pepper II (6/82)
Exidy Retroflt
Mylstar/Gottlleb, Royal Flush Deluxe (5/83)
Interlogic Roc 'N Rope (6/83)
Rock-Ola, Levers (3/83)
Rock-Ola, Nibbler
Rock-Ola, Survival
Rock-Ola, Survival
Rock-Ola, Mermald
Nichlbutsu, Flsky Tom (1/82)
Nichlbutsu, Rug Rats (3/83)
Sega, Tac/Scan (9/82)
Sega, Monster Bash (11/82)
Sega, Super Zaxxon (1/83)
Stern, Lost Tomb (2/83)
Stern, Pop Flamer (3/83)
Stern, Super Draw (7/83)
Stern, Fast Draw (7/83)
Taito America, Elevator Action (7/83)
Universal, Lady Bug
Universal, Mr. Do

Cash Box/August 27, 1033

## THE JUKEBOX PROGRAMMER

indicates new entry

August 27, 1983

#### POP

- 1 SWEET DREAMS (ARE MADE OF THIS)
  EURYTHMICS (RCA PB-13533)
- 2 EVERY BREATH YOU TAKE
- THE POLICE (A&M 2542)
- 3 SHE WORKS HARD FOR THE MONEY

  DONNA SUMMER (Marcury/PolyGram 812 604-7)

- 4 MANIAC MICHAEL SEMBELLO (Casablanca/PolyGram 812 516-7)
- 5 STAND BACK
- STEVIE NICKS (Modarn/Atco 7-99863)
- 6 HOT GIRLS IN LOVE
- LOVERBOY (Columbia 38-03941)
- 7 IT'S A MISTAKE
  - MEN AT WORK (Columbia 38-03959)
- 8 IS THERE SOMETHING I SHOULD KNOW DURAN DURAN (Capitol B-5233)
- 9 LAWYERS IN LOVE
- JACKSON BROWNE (Asylum 7-69826) 10 (KEEP FEELING) FASCINATION
  THE HUMAN LEAGUE (A&M 2547)
- 11 CHINA GIRL
- DAVID BOWIE (EMI Amarica B-8165)
- I'LL TUMBLE 4 YA
- CULTURE CLUB (Epic 34-03912)
- **WANNA BE STARTIN' SOMETHIN'**
- MICHAEL JACKSON (Epic 34-03914) 14 PUTTIN' ON THE RITZ
  - TACO (RCA PB-50727)
- 15 CUTS LIKE A KNIFE
- BRYAN ADAMS (A&M 2553)
- 16 ROCK OF AGES

  DEF LEPPARD (Mercury/PolyGram 812 370-7)
- 17 AFTER THE FALL
- 18 DON'T CRY
- JOURNEY (Columbia 38-04004) ASIA (Gaffan 7-29571)
- 19 TELL HER ABOUT IT
- BILLY JOEL (Columbia 38-04012)
- 20 FLASHDANCE ... WHAT A FEELING
  IRENE CARA (Casablanca/PolyGram 811 440-7)
- 21 TAKE ME TO HEART
  - QUARTERFLASH (Geffan 7-29603)
- 22 HUMAN NATURE
- MICHAEL JACKSON (Epic 34-04026)
- 23 HUMAN TOUCH
- RICK SPRINGFIELD (RCA PB-13576)
- 24 PROMISES, PROMISES
  - NAKED EYES (EMI Amarica B-8170) **SAVED BY ZERO**
- 26 (SHE'S) SEXY + 17\*
- THE FIXX (MCA-52213)
- STRAY CATS (EMI America B-8168)
- 27 FAR FROM OVER\*
  - . ANK STALLONE (RSO/PolyGram 815 023-7)
- 28 OUR HOUSE
- MADNESS (Geffan 7-29668)
- 29 TOTAL ECLIPSE OF THE HEART\*
  - BONNIE TYLER (Columbia 38-03906)
- 30 ROCK 'N' ROLL IS KING
- ELO (Jat/CBS ZS4 03964)

#### COUNTRY

- 1 YOU'RE GONNA RUIN MY BAD REPUTATION
  - RONNIE McDOWELL (Epic 34-03946)
- 2 LOST IN THE FEELING 3 NIGHT GAMES
  - CONWAY TWITTY (Warnar Bros. 7-29636)
- CHARLEY PRIDE (RCA PB-13542)
- 4 HEY BARTENDER
  JOHNNY LEE (Full Moon/Elaktra 7-29605)
- 5 WHY DO I HAVE TO CHOOSE
  WILLIE NELSON (Columbia 38-03965)
- 6 I'M ONLY IN IT FOR THE LOVE JOHN CONLEE (MCA-52231)
- 7 A FIRE I CAN'T PUT OUT

  GEORGE STRAIT (MCA-52225) 8 DON'T YOU KNOW HOW MUCHILOVE YOU
- RONNIE MILSAP (RCA PB-13564)
- JOHN ANDERSON (Warnar Bros. 7-29585)
- 10 FLIGHT 309 TO TENNESSEE
  SHELLY WEST (Warnar/Viva 7-29659)
- 11 DREAM BABY
- LACY J. DALTON (Columbia 38-03926)
- 12 WAY DOWN DEEP
- VERN GOSDIN (Complant CP-108)
- 13 BREAKIN' DOWN
- WAYLON JENNINGS (RCA PB-13543)
- 14 PARADISE TONIGHT CHARLY McCLAIN & MICKEY GILLEY (Epic 34-04007)
- 15 BABY, WHAT ABOUT YOU CRYSTAL GAYLE (Warner Bros. 7-29582)
- 16 LOVE SONG
- 17 IT AIN'T REAL
- OAK RIDGE BOYS (MCA-52224) MARK GRAY (Columbia 38-03893)
- 18 HE'S A HEARTACHE
- JANIE FRICKE (Columbia 38-03899)
- 19 I ALWAYS GET LUCKY WITH YOU
  - GEORGE JONES (Epic 34-03883)
- 20 LEAVE THEM BOYS ALONE
  HANK WILLIAMS, JR. (Warnar/Curb 7-29633)
- 21 WILD MONTANA SKIES\*

  JOHN DENVER/EMMYLOU HARRIS (RCA PB-13562)
- 22 I LOVE HER MIND
  THE BELLAMY BROTHERS (Warnar/Curb 7-29645)
- 23 WHAT AM I GONNA DO\*
  MERLE HAGGARD (Epic 34-04006)
- 24 NOBODY BUT YOU\*
  - DON WILLIAMS (MCA-52245)
- 25 YOUR LOVE'S ON THE LINE
  EARL THOMAS CONLEY (RCA PB-13525)
- 26 PANCHO AND LEFTY WILLIE NELSON & MERLE HAGGARD (Epic 34-03842)
- 27 ATLANTA BURNED AGAIN LAST NIGHT
  ATLANTA (MDJ A4831)
- 28 WHERE ARE YOU SPENDING YOUR
- 29 I WONDER WHO'S HOLDING MY BABY
- THE WHITES (Warnar/Curb 729659)
- 30 GOOD OLE BOYS
- JERRY REED (RCA PB-13527)

#### BLACK CONTEMPORARY

1 SHE WORKS HARD FOR THE MONEY
DONNA SUMMER (Marcury/PolyGram 812 370-7)

5 DEAD GIVEAWAY

- 2 FREAK-A-ZOID
- MIDNIGHT STAR (Solar/ Elektra 7-69828) 3 JUST BE GOOD TO ME
- THE S.O.S. BAND (Tabu/CBS ZS4 03955) 4 GET IT RIGHT
- ARETHA FRANKLIN (Arista ASI-9034)
- SHALAMAR (Solar/Elaktra 7-69819) 6 CRAZY
- MANHATTANS (Columbia 38-03939) 7 DON'T YOU GET SO MAD JEFFREY OSBORNE (A&M 2561)
- 8 COLD BLOODED
- RICK JAMES (Gordy/Motown 1687GF)
- 9 HOW DO YOU KEEP THE MUSIC PLAYING
  JAMES INGRAM AND PATTI AUSTIN
  (Qwast/Warnar Bros. 7-29618)
- 10 TONIGHT I CELEBRATE MY LOVE
- PEABO BRYSON/ROBERTA FLACK (Capitol B-5242) 11 WANNA BE STARTIN' SOMETHIN'
- MICHAEL JACKSON (Epic 34-03914) 12 PIECES OF ICE
- DIANA ROSS (RCA PB-13549)
- 13 CHOOSEY LOVER THE ISLEY BROTHERS (T-Nack/CBS ZS4 03994) 14 MIRACLES
- 15 I CAN MAKE YOU DANCE (PART I)
  ZAPP (Warner Bros. 7-29553) STACY LATTISAW (Cotillion/Atco 7-99855)
- 16 HIGH-RISE ASHFORD & SIMPSON (Capitol B-5250)
- 17 JUICY FRUIT MTUME (Epic 34-03578)
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- THE CLARK SISTERS (Wastbound/Elaktra 7-69810)
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  GEORGE BENSON (Warner Bros. 7-29649)
  23 FLASHDANCE ... WHAT A FEELING
  IRENE CARA (Casablanca/PolyGram 811 440-7)

- 24 SHINE ON ME

20 IS THIS THE END

- ONE WAY (MCA-52228)
- 25 YOU'RE NUMBER ONE (IN MY BOOK)
  GLADYS KNIGHT & THE PIPS (Columbia 38-04033)
- 26 ALL NIGHT LONG
- MARY JANE GIRLS (Gordy/Motown 1690GF)
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