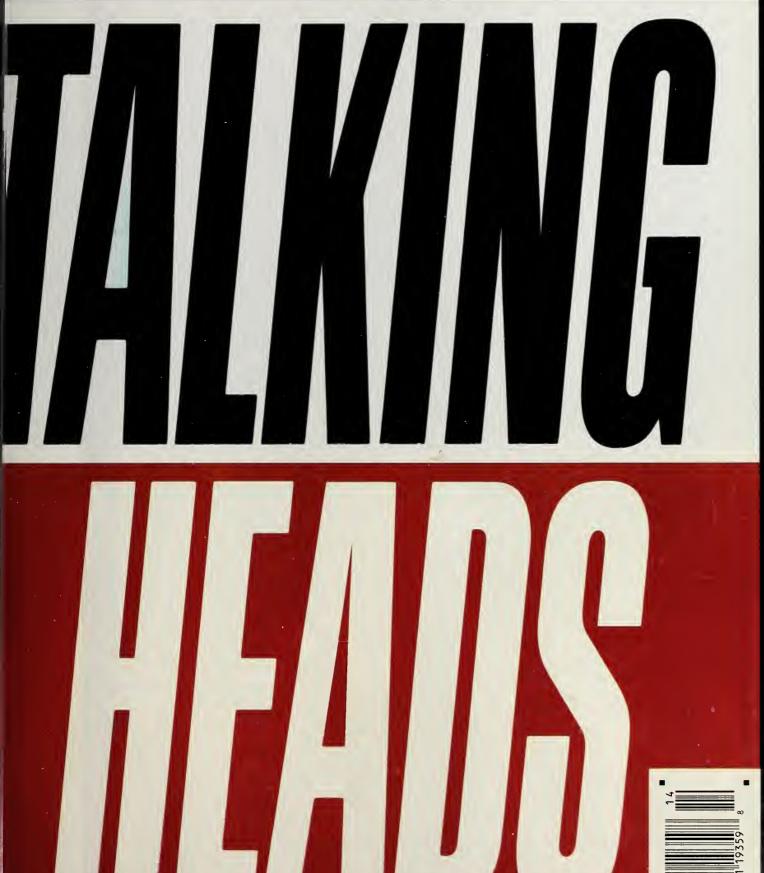


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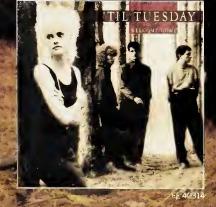
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RNATIONAL MUSIC/COIN MACHINE/HOME ENTERTAINMENT WEEKLY

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# **Editorial: Support Live Music Before It's Too Late**

RO

One record exec recently joked that Manhattan is fast becoming a one-club townand that one club is in New Jersey. There's some truth to that jest what with clubland folding like a house of cards in the N.Y. area. In 1986 alone, club casualties have included Folk City, Irving Plaza, Danceteria, The Dive, and The Beacon Theatre. This has unfortunate implications for new acts trying to be heard and established acts trying to develop. This cuts at the core of artistic development and talent acquisition.

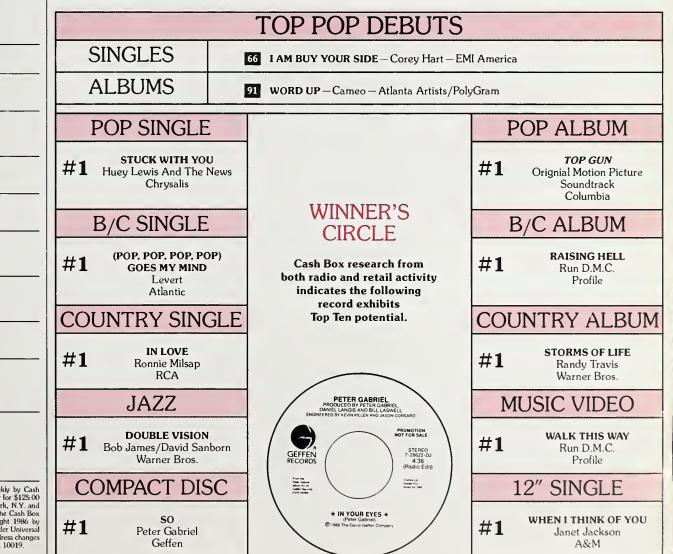
Part of the reason for the withering of live music venues is that audiences aren't supporting them. Face it: the rock audience is getting older. Rock 'n' roll started as a phenomenon of the baby boomers, and now that the boomers are in their thirties and forties, their tastes have changed. Many no longer want to be buffeted by crowds for several hours while listening to an unknown band. Many are also not able to stay up until three in the morning especially when they have to be at work by nine. And many shows are, frankly, too loud for the taste and health of middle-aged ears. Even Pete

Townshend, prior to The Who's break-up, was told by a doctor that if he kept playing amplified music he would soon have to read lips

In addition, the new generation of high school and college age people - traditionally rock's core audience-are much more conservative than their elders. They are pursuing MBAs, not OMD or REM, and listening to live music in clubs is not their preferred way of spending leisure time and money. Furthermore, the "us and them" dynamic of rock concerts, in which a counterculture is pitted against the mainstream, is largely gone. Concerts used to provide a sense of community to those who couldn't identify with the world their parents created. Today, rock 'n' roll is literally the world their parents created.

Cable and satellite programming is often perceived as a viable alternative to concertgoing. Such programming may, in fact, make club, stadium, and theatre concerts obsolete in years to come. The College Satellite Network, for example, periodically beams live shows from London and other locations to big screens in American college auditoriums. How long will it be before touring is considered an inefficient means of promoting an album? How long will it be before our major superstars give one big performance which is simultaneously beamed to stadium screens in major cities around the world? Already, club-goers facing late set times and long admission lines are turning on MTV instead where they can watch, say, Lone Justice Live At The Ritz in the comfort of their bedroom.

Let's hope this trend can be reversed. There is an edge and riskiness to live performance that is the essence of rock itself. Also, a forty-city tour enables an artist to develop his act, to get immediate audience feedback, to discover that some songs connect while others don't, and to interact onstage with other members of his band. This interactive quality brings about the spontaneity needed to fuel any creative endeavor. So it's crucial that we support live music now while we still have the chance. Otherwise we may find the quality of our music and our lives - significantly diminished.





# CATALOGGING-Through an agreement with Yoko Ono, CBS Songs will administer songs

written by the solo John Lennon and songs written by Ono, in the U.S. and Canada, including such tunes as "Imagine," "Jealous Guy," "(Just Like) Starting Over," and "Woman." Pictured during the signing ceremony in New York are (I-r): Seated: Ono and CBS Songs president Michael Stewart; Standing: Amy Genkins (CBS Records); Ono's attorney Peter Shukat; Rand Hoffman, vp business affairs, CBS Songs; Deirdre O'Hara, director, talent acquisition and development, CBS Songs; and Harvey Shapiro, executive vp, CBS Songs.

# A-Ha Wins Big At MTV Video **Music Awards**

#### **By Gregory Dobrin**

LOS ANGELES - In a bi-coastal ceremony held concurrently at New York's Palladium and the Universal Amphitheatre in Los Angeles, the 1986 MTV Video Music Awards recently made its annual splash with two full-blown shows featuring live performances by top-name acts, satellite pickups from around the world and celebrity presenters.

Most honored during the evening was Warner Bros. recording act A-Ha, who walked off with seven of the total 18 awards presented, including Best Direction, Best Concept, Best New Artist, Best Special Effects, Best Cinematography, Most Experimental Video and a special Viewer's Choice Award.

The only multiple winners other than A-Ha were labelmates Dire Straits, whose Money For Nothing video won three awards, including Best Group Video, Best Editing and Best Video of the Year.

A Special Recognition Award for his work with Amnesty International was presented to music business impressario Bill Graham, who gave a lengthy and emotional speach on the importance of the American freedom of fighting for one's beliefs. "This is not a hopeless society," he told a packed Universal Amphitheatre audience.

Additonal awards of merit, the MTV Video Vanguard Awards, were presented to Madonna and to innovative video director Zbigniew Rybczynski.

Acts who performed live during the course of the 3 1/2-hour show included Tina Turner, Whitney Houston, Simply Red, Pet Shop Boys, Robert Palmer, INXS, Mr. Mister, 'til Tuesday, the Hooters and The Monkees (performing live on tv for the first time in 18 years). Satellite transmitted performances were given by Genesis and Van Halen. The show also included the de-(continued on page 31

# **Video Award Winners and Performers Meet The Press**

#### **By Paul Iorio**

NEW YORK - While A-Ha and Dire Straits were sweeping up awards in the Palladium, several winners and performers talked with the press.

Tina Turner, who performed, said she was proud to be "one of the first black people that MTV took," and revealed that she was "looking for a writer to write a film part I'd like to play-an adventurous, exciting part."

Mark Knopfler, whose Dire Straits, won three awards, said he was "tremendously satisfied" about winning and felt the band deserved it. "Money For Nothing" won the Best Video of The Year Award.

Comedian Steven Wright added a welcome touch of the absurd to the press conference. "I think they should have an awards show at the end of the year for best awards show of the year," he dead-panned. "Why are you here?" someone asked. "I lost the keys to my apartment," he quipped.

Steve Winwood, dressed in an elegant tuxedo, said that he would "very much like to direct a video, but nobody's asked me,'

while adding that "there's a great danger to emphasizing the video aspect." He also said that he senses a "swing back to sixties sounds" in music today. "It's just a matter of keeping music quality as good as you can.'

Aimee Mann of 'Til Tuesday, which performed, talked about the band's new album. "We recorded the songs we wanted to record and said to hell with the consequences," she said.

Bananarama, charming and giggling, said that their tour has been postponed because Karen Woodward is six months pregnant. They also said that "Trick of The Night" is the next U.K. single and "More Than Physical" is the next U.S. single.

The Hooters, whose kick-off performance here cements their reputation as the official opening act of the '80's, said that their favorite video is "Sun City." Ben Orr of The Cars said that he was releasing a solo album October 3 called "The Lace," The Cars, he said, will release their next group album in January or February of 1987.

# **G.E. Sells RCA Records T** Bertelsmann

#### **By Lee Jeske**

NEW YORK-General Electric announced last week that it would sell its 75% share in RCA/Ariola records to Bertelsmann A.G., the West German company which already owns 25% of RCA/Ariola. Also included in the sale to Bertelsmann are the RCA Record Club (D.M.I.), RCA Video Productions, and RCA Records/Special Products. The sale is subject to various U.S. and foreign government reviews, but G.E. said it expected the sale to be completed by the end of this year. Although no figures were disclosed, the sale price was widely-rumored to be in the vicinity of \$300 million.

The sale ends weeks of speculation, as it became clear that G.E.-which

acquired RCA earlier this year-was morethan willing to part with the record and music publishing company. G.E., which was interested in RCA mainly for the vision network, expressed little i entering the record business.

Elliot Goldman, president an RCA/Ariola, welcomed the sale. pleased," he said, "that the situ now resolved itself, and conside that one of our parents, Bertelsr decided to acquire 100% of RC and D.M.I. a very positive development say that because it's extremely that RCA/Ariola and D.M.I. be t organization that has a commitme music business as definite and exr our own. That Bertelsmann, who an active participant in the develc the new strategic direction and sti our operations, has seen fit to so s ly increase their investment is, to n indication of a shared commitmen

# **WEA Ends Sales Meet** In Good "Spirit"

#### By Stephen Padgett

LOS ANGELES - In the wake of announcements that Warner Communications, Inc.'s (WCI) second-half profit picture was very bright (see story, p.4), Warner/Elektra/Atlantic Corp. ended its 15th Annual Sales Meeting on a high note. The 650 attendees met at the Diplomat Hotel in Hollywood, FL, September 3-7, 1986.

Among the developments emerging from the four-day confab was a Fall catalog stocking program intended to spur sales during the fourth quarter. President Henry Droz gave the keynote address and Steve Ross, chairman of the board of WCI presented an overview of WCI's achievements in the entertainment world. Sure to have retailers breathing a sigh of relief, Joe Helminski, vice president, WEA Manufacturing, announced that the company's CD plant in Olyphant, Penusylvania is finished and online, with product deliveries expected for the fourth quarter.

Terms of the Fall stocking program, dubbed "The Spirit Of '86," were announced as well. Covered in the program are all \$6.98 list and selected 8.98 list product. The program is available to a current with their account and a September 8, 1986 through Oct 1986. The discount on cassettes cent, LPs four percent. Under the dates are split, half being due Dece 1986, the remainder due January

The fall stocking plan include promotion called "See The Music-Of Sound." The effective dates same but the discount is five perce the board and there is only one January 10, 1987.

WEA's own were also honore standing sales years. Branch Of went to New York; Branch Mana Stocke, New York; Branch Sales Fred Katz, Cleveland; District Sale er, Dennis O'Malley, Boston; Marl ordinator, Tony Camardo, Chicas Specialist/SPC, Benjamin "Beb Atlanta; Warehouse Manager, lagher, Philadelphia; Buyer, Ed Hu delphia; Credit Manager, Russ Angeles; Operations Manager/C Les "Red" Bair, Los Angeles.

#### **BMI Honors "Million-Airs By Stephen Padgett**

LOS ANGELES-Broadcast Music, Inc. (BMI) honored its member writers and publishers whose songs have achieved 1,000,000 broadcast performances at a luncheon held at the Le Bel Age Hotel in West Hollywood, Tuesday, September 9. President Francis Preston and west coast director Ron Anton presided over a ceremony that saw the Los Angeles-based writers and publishers get their recognition for feats that have only been achieved by 711 of the one million songs BMI has licensed since it began in 1940.

Big winners on the day were the ATV Music Group and Unichappell which each garnered seven "Million Airs" awards. ATV Music Group scored for its publishing interests in the million-aired "Day Tripper," "Right Back Where We Started From," "Lady Madonna," and "We Don't Talk Any More." Three of ATV's Beatles holdings jumped to the two-million-air mark: "And I Love Her," "Eleanor Rigby," and "Long And Winding Road."

Unichappell's winners were: Woman In The World,'' "Hallelujal Her So," "Hello Mary Lou, Heart," "I Can't Go For That (No ( "The In Crowd," "Kiss On My Lis two-million-air award for "Stand E

Big individual winners were Cyr (in attendance to receive her honor partner Barry Mann, who were how one million airs of "(You're My) \$ Inspiration," two million airs of "I Come Again," and three million You've Lost That Lovin' Feelin'.'

The lunch was capped off by a performance of The Association original record of Donald and Addrisi's "Never My Love" hel song reach the four-million-airs Only four other songs in BMI hist reached the four million mark: Time I Get To Phoenix," "Gentle Mind," "More," and "Yesterday." (continued o

# COMING SOON



# **WCI Enjoys Healthy Midyear** Profits

#### **By Brian Kassan**

NEWS man

LOS ANGELES -- Warner Communications Inc. announced a whopping 81 percent earnings gain for the second quarter along with a 64 percent increase in net income for the first six months in their second guarter report to shareholders.

WCI's Recorded Music division generated a new second quarter high of \$34.8 million, a 44 percent increase over the previous record of \$24.2 million in the second quarter of 1985. First half earnings of \$66.1 million were also at a new high compared with \$54.4 million in the first half of 1985. WCl attributes this success of recordings by Genesis, Madonna, Peter Gabriel, Van Halen, Prince, Simply Red and Bill Cosby. WCl hopes to meet the growing demand for CD product with the recently completed plant in Olyphant, Pennsylvania and a plant in Alsdorf, West Germany which is still under

construction. These manufacturing facilites are expected to begin prduction during the second half of this year with full production by the beginning of 1987.

The Filmed Entertainment division also generated a record high of \$42.1 million for the second quarter, up from \$36.2 million last year with first half earnings up 13 percent over last year. Income from domestic film rentals such as Cobra, starring Sylvester Stallone and Police Academy 3 reportedly made a sizable impact on the second quarter.

Warner Bros. has struck a new licensing agreement with HBO who will acquire nonexclusive pay television rights to Warner Bros. motion pictures over the next five years. The agreement does contain provisions for exclusivity under certain circumstances.

# **ASCAP Distributes Over \$1 Mil. In Cash Awards**

NEW YORK---ASCAP has distributed \$1,039,600 to writer members in monies over and above royalties paid for performance. The awards-which are voted on by a Popular Awards Panel and a Standard Awards Panel-are voted annually. In making the announcement of this year's awards, ASCAP president Morton Gould said, "I am especially proud of the Society's ongoing

recognition of the contributions of an important segment of our membership through ASCAP's Special Awards Program. It is important to reward those writers whose works have a unique prestige value which is not reflected in royalty payments and also to compensate those whose works are performed in licensed media not surveyed by ASCAP.'

# **Michael Jackson Resurfaces In Disney Promo**

LOS ANGELES - Disneyland is throwing a 60-hour party for the premier of Captain EO, a 3-D musical space adventure featuring Michael Jackson who will finally resurface three years after the release of the highly successful "Thriller" album and video

The 15-minute film was produced by George Lucas with Francis Ford Coppola directing. The Anaheim-based theme park, launching perhaps one of its most ambitious promotional campaigns ever, is instituting a number of Disney publicity firsts. This campaign is specifically aimed at the 12-34 yearold target market utilizing national TV spots on MTV with live on-location broadcasts during the extravaganza in L.A. on Saturday Night Live, The David Letterman Show, and American Bandstand.

Print teasers will run three times each day in six L.A. and Orange County area newspapers. Several local radio stations will be getting into the act with L.A.'s KIIS-FM hosting a special screening, L.A.'s KPWR-FM covering the event live, and San Diego's KSDO-FM awarding overnight trips to Disneyland with transportation and accommodations. To promote the sale of tickets to the party, L.A. and Orange County high schools are receiving a portion of the proceeds collected from ticket sales as part of a special fundraising program.

## TICKERTAPE

NEW YORK-After an incident of rioting at a recent rock concert, the government of Malaysia has banned all rock concerts indefinitely. . . MTV has promised \$3 million worth of air time as well as "creative contributions and expertise in such areas as production and production supervision, editorial assistance, etc." to Rock Against Drugs. . . The House of Representatives last week voted a Congressional Gold Medal to composer Aaron Copland. . . The Music Educators National Conference has initiated a new national network of "music boosters" to help support music education in schools; info can be had from MENC at 1902 Association Dr., Reston, VA 22091. . .Julio Iglesias will become the national spokesman and honorary chairman of the board for the American Paralysis Association. Iglesias suffered temporary paralysis following an automobile accident some years ago. . .Bunny Wailer, the reclusive reggae star who recently resurfaced for concerts in N.Y. and L.A., has planned a 19-city tour to commence in the middle of this month.

# EXECUTIVES ON THE MOVEL



SCHR.

Ross, Pinson Named-RCA/Columbia Pictures Home Video has an the promotion of Glenn Ross to the post of vice president of marketing and Pinson to the newly created position of vice president of sales, according Khammar, senior vice president of RCA/Columbia. Ross will be responsible creation of marketing strategic plans, advertising campaigns and promot the company's three product lines-theatrical, children's (Magic Winde music (MusicVision). Prior to this, Ross served as director of marketing. who had been director of sales, will be charged with overseeing all sales act the United States and Canada. Pinson joined RCA/Columbia in 1985 from Video where he was national accounts manager based in Los Angeles.

Gales Joins A&M - David Gales has been hired to fill the newly created of executive director, Product Management for A&M Records according Reitman, general manager for the label. In his new job, Gales' responsibil include creating initial marketing plans as well as coordinating interdepart strategies to make sure all plans are cohesive and targeted to maximi project's potential. Prior to joining A&M, Gales spent 13 years at CBS Rec variety of promotion, sales and marketing positions.

Schrank Named-Bill Schrank has been named director of music for Bros., Inc., according to Gary LeMel, recently appointed president of the Music Division. In his new post, Schrank will assist LeMel in all phase studio's music administration, both for films and television. Previously, spent six years at Paramount Pictures in various administrative positions in ing and corporate public relations.

Shipley Promoted - Shelia Shipley has been promoted to the position president, Promotion for MCA Records Nashville, according to Jimmy president of MCA Records Nashville. Shipley will be responsible for the promotion of all MCA records on country music radio. She joined MCA in I 1984 as promotion manager and was later promoted to national director o tion. She joined MCA after five years at RCA Records in Nashville as principle as principle as principle as a second seco coordinator.

Gee Joins Warner Bros. - Charlotte Gee has been named director of Publicity for Warner Bros. Inc., according to Sanford E. Reisenbach, pres Warner Bros.' Worldwide Advertising and Publicity division. Gee will be r ble for coordinating overall publicity and promotion efforts on specific motion picture projects.

Vellutato Named - James Vellutato has been named creative director mous Music Publishing Companies, according to Alan Melina, vice pres Famous Music. He will be responsible for song and catalogue promotion also work on new talent acquisition and writer and artist development.

# **Caldwell Named Executive For Solar/Constellation**

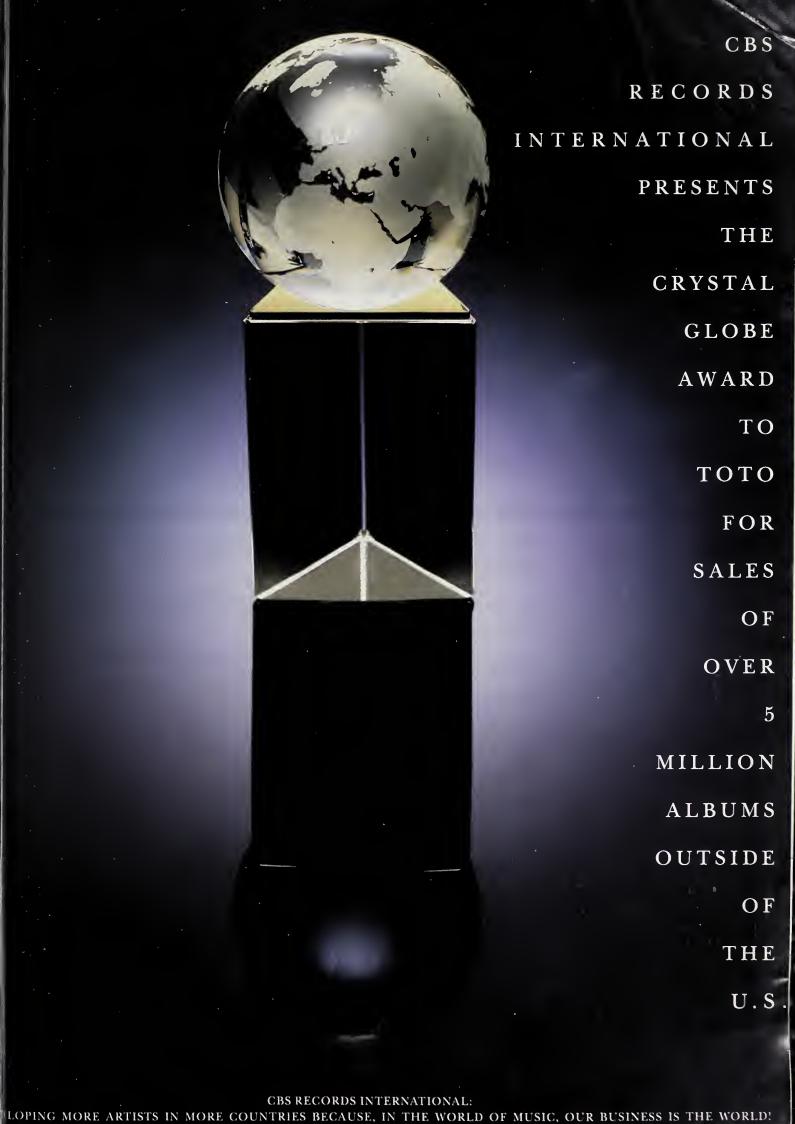
LOS ANGELES-Hank Caldwell has joined Solar/Constellation Records as executive vice president according to Dick Griffey, chairman of Solar/Constellation Records.

"Hank has been a leading force in the promotion and marketing of Black Music,' Griffey commented. "His 24 years of experience in music has earned him the respect of the industry. We are extremely fortunate and honored to have Hank as a member of our staff. With his expertise and direction we are confident that Solar/Constellation will continue to be among the leaders in the music industry."

Caldwell said, "I feel very fortunate to have been able to work and fine-tune my craft at a company as great as Atlantic Records, but I am even more excited in being able to be a part of Dick Griffey and Solar/ Constellation Records



Caldwell joined the WEA orga 1977, and worked as VP/GM ( Records in New York and VP of Music Marketing division of WI Angeles.



£ 1986 CBSInc.

# OUT OF THE BOX

#### AL JARREAU-L Is For Lover-Warner Bros. 25477—Producer: Nile Rodgers—List: 8.98—Bar Coded

More cool funk-jazz from the master, who surrounds himself with some of the best writers and sidemen in the business. From the Steely Dan-like feel of "Across The Midnight Sky" to the bouncy, eminently danceable "Real Tight," Jarreau seems destined for an even wider appeal.

# OUT OF THE BOX

#### **PLAYING FOR KEEPS**—Original Motion Picture Soundtrack—Atlantic 81678—Producers: Various— List: 9.89—Bar Coded

As sountracks go, this mostly satisfying collection is at the same time diverse and cohesive. The star-studded cast includes Pete Townshend, Chris Thompson of Manfred Mann, Peter Frampton, Phil Collins, Arcadia and Julian Lennon. Townshend shines with the anthemic "Life To Life" as does Phil Collins with "We Said Hello, Goodbye," a truly lovely melody.







OUT OF THE BOX

**EVERYTHING BUT THE** Baby, The Stars Shine Bright co y negro/Sire 25494—Pre Mike Hedges-Everything I Girl-List: 8.89-Bar Code Lush orchestrations and late-n sensibilities abound in this stro from this English duo. Tracy slightly husky, soulful crooning complements her stormy lyrical

landscapes. Ben Watt's beautiful

give the album strong commerci

without sacrificing originality.

# NEW AND DEVELOPING



STACEY Q-Better Than He Atlantic 81676—Producer: James—List: 8.98—Bar Co This native Angelino's sweet sou cals combined with crisp synths ing under a solid dance beat spell Nearly every track is a dance dream. Watch the first single, Hearts," zoom up the charts.

## FEATURE PICKS

ALBUM RELEASES

THE HUMAN LEAGUE -- Crash-A&M SP-5129-Producers: Jimmy Jam-Terry Lewis—List: 8.98—Bar Coded

The League are back, shaking off experimental tendencies in favor of full-tilt dance ditties.

#### THE VELS-House Of Miracles-Mercury 826 804-Producer: Steve Levine—List: 8.98—Bar Coded

While vocal comparisons to Ms. Penn are obvious, the Motownish flavor keeps things hap'nin'.

#### SUZANNE CIANI-The Velocity Of Love-RCA Red Seal AML1-7125-Producer: Suzanne Ciani-List: 9.98-Bar Coded

This synthesist extraordinaire creates warm, human gossamer textures which echo Kitaro and Eno.

#### LIONA BOYD-Persona-CBS FM 42120-Producer: Michael Kamen-No List-Bar Coded

Boyd, a classically trained guitarist, creates a colorful palette of sounds with help from David Gilmour, Eric Clapton, percussionist Ray Cooper and Cellist Yo-Yo Ma.

JOE LOUIS WALKER-Cold Is The Night-Hightone HT8006-Producers: Bruce Bromberg-Dennis Walker-List: 8.98

An amazing solo debut from a veteran bluesman who has played and studied with the masters. Blues lovers enjoy!

#### THE WILD STARES—Tricking The Future—Birth NEE-1011—Producer: The Wild Stares—List: 6.98

Sparse, rough-hewn, frenetic, slightly disturbing garagemania from Boston.

RECORDS TO WATCH

**ROUND MIDNIGHT**—Original Motion Picture Soundtrack—Columbia SC 40464—Producer: Herbie Hancock—No List—Bar Coded

ABBA-Live-Atlantic 81675-Producer: not listed-List:8.98-Ba A mostly satisfying posthumous collection of live performances from one of f dance music combos.

B-52'S—Bouncing Off The Satellites—Warner Bros. 25504—Produ Mansfield-List: 8.98-Bar Coded

Wonderfully quirky rhythms with a decidedly psychedelic lyrical wash.

#### BLACK 'N BLUE-Nasty Nasty-Geffen 24111-Producer: Gene Si List:8.98—BAr Coded

L.A. based head-bangers mix bone-crunching metal with tight, strats arrangements.

#### JAMES "D-TRAIN" WILLIAMS-Miracles Of The Heart-Colun 40465—No List—Bar Coded

An even mix of heavy funk and stylized soul offerings from a strong vocalist.

#### ROGER WILLIAMS—Somewhere In Time—Bainbridge BT6265 not listed—List:8.98—Bar Coded

Twinkling renditions of some great standards and new show tunes recorde during an impromtu evening at the piano.

GREGORY ABBOTT-Shake You Down-Columbia BFC 40437-Gregory Abbott-No List-Bar Coded

Sexy, mid-tempo MOR with crisp arrangements and cool vocals destined for E C success.

CHRIS HUNTER—Atlantic 81673—Producer: Don Sebesky—List: { Coded

THE WILLESDEN DODGERS-First Base-Jive/RCA 1011-Producer: The Willesden Dodgers-List: 8.98-Bar Coded

CHUCK BERRY-More Rock 'n' Roll Rarities From The Golden Era Records—Chess/MCA CH-9190—List: 8.98—Bar Coded

MIKE STERN—Upside Downside—Atlantic 81656—Producer: Hiram Bullock-List: 8.98-Bar Coded

BILLY BURNETTE—Soldier Of Love—MCA 5768—Producer: David List: 8.98-Bar Coded

# OF THE BOX

#### CA 52756)

6) (Hideaway Hits/ASCAP) oducer: Tom Scholz) problems over, Boston a new single for a new label. I romantic ballad features ider Tom Scholz' trademark r and the band's soaring retty and memorable song, g mover on many formats.

#### AMAND





OUT OF THE BOX

## **PETER CETERA** (Warner Bros. 7-28597)

The Next Time I Fall (3:43) (Sin-Drome-Blackwood/BMI-Chappell-French Surf Adm. by Chappell/ASCAP) (Caldwell/ Gordon) (Producer:Michael Omartian)

The ex-Chicago front-man teams up with Christian popster Amy Grant with sparkling results. Grant's harmonies perfectly compliment Cetera's trademark ballad stylings in this strong duet. This cut should do well in CHR/AC.

COREY HART (EMI America B-8348)

I Am By Your Side (3:52) (Liesse/

ASCAP) (Corey Hart) (Producers: Phil

another moody and yearning love song.

An innocent edge to his voice and an appealing sincerity in his delivery will hit the

The Canadian heartthrob is back with

Chapman-Corey Hart)

target with radio audiences.

# OF THE BOX

#### AY (Epic 34-06289) t t Love (4:01) (Intersongnes-ASCAP) (A. Mann) (Pro-Davies)

unths, a heavy mid-tempo nky, but tasteful guitar highnising single from a sophistirving band. Amy Mann's y delivery draws comparirissie Hynde of the Pretend-



# FEATURE PICKS

Corey Hart

#### **AL MANOEUVRES IN THE DARK (A&M AM-2872)**

we And Die (3:36) (Virgin/ASCAP) (O.M.D.) (Producer: Stephen Hague) seen its fortunes improve from underground U.K. cult band to broad appeal the synth band turns in another simple and tuneful performance here. Z (Polvdor 885 040)

ning (Mamba Seyra) (4:02) (MCA/ASCAP) (M. Myers-T. Gibber) (Producer:

, Britain's Abba, have released a percolating, African-flavored jubilant record tely infectious.

RRY (Warner Bros. 7-28582)

35) (Plan-9/ASCAP-EG/BMI) (Nile Rodgers-Bryan Ferry) (Producers: Nile Roderry)

gle for the film *The Fly* is this Avalon-era-sounding record that features his ed production and supple voice.

(3:55) (Chrysalis VS4 43057)

Border (3:55) (I.D.-R.G.K./ASCAP) (I. Davies-B. Kretschmer) (Producer: Rhett

nt of Bowie and Ferry, still, Icehouse continues to create an individual sound big break.

AND THE CAMP (Warner Bros. 7-28613)

**Lovers** (3:59) (Knot Sew-No Sox adm by Lost In/ASCAP-Trinius adm by n/BMI) (Anthony Malloy-Henley Goddard-Earl Thomas) (Producer: Jellybean) tasty dance music from New York's soon-to-be-huge Anthony And The Camp. u" flavor accents this perky groover.

E ROTH (Warner Bros. 7-28584)

y (3:21) (Diamond Dave-SyVy/ASCAP) (David Lee Roth-Steve Vai) (Producer: nan)

the operative word for this pop-party outing from Roth and his new entourage. It Steve Vai's acrobatic tendencies are put aside for a tighter arrangement iscent of you-know-who during their finest hour. AOR should go crazy for this!

#### FRANKIE GOES TO HOLLYWOOD (Island 7-99502)

Rage Hard (4:07) (Perfect adm by Island/BMI) (P. Gill-H. Johnson-B. Nash-M. O'Toole) (Producer: Stephen Lipson)

Frankie returns moving into new territory with a different, Bowie-influenced production which is not usual Frankie dance cut.

#### BEAT RODEO (LR.S. IRS-52918)

**Everthing I'm Not** (4:45) (11-IRS adm by Criterion/ASCAP) (Steve Almaas) (Producer: Scott Litt)

Clean guitar and light keyboard coloring combine with Steve Almaas' slightly vulnerable vocals and guest singer, Golden Palimino, Syd Straw's wispy harmony, creating a heartfelt ballad.

#### JEFFREY OSBORNE (A&M AM-2866)

**Room With A View** (4:02) (ATV of Canada-Mussel Schwartz/BMI) (Eddie Schwartz-Adrienne Anderson) (Producer: Richard Perry)

This up-tempo rocker from one of the smoothest voices in R&B could yield a crossover hit.

#### ARCADIA (Atlantic 7-89370)

Say The Word (4:29) (Tritec) (Rhodes-Lebon) (Producers: Alex Sadkin-Arcadia) At once, a slightly heavier beat than Duran Duran outings, this catchy cut still contains the familiar Lebon warblings.

LABAN (Critique CR 725)

Love In Siberia (3:40) (Solid Smash/ASCAP) (Ivan Pedersen) (Producer: Cai Leitner) This Scandinavian sensation could catch on here with this Euro-disco dance single.

## **RECORDS TO WATCH**

#### (Elektra 7-69537)

Cry (2:36) (APB) (Smith-Tolhurst-Dempsey) (Producer: Parry)

AWFORD (Warner Bros. 7-28583)

3) (Likasa/BMI) (Reggie Lucas) (Producer: Reggie Lucas)

#### (RCA 5006)

) (Spheric/B.V.-Warner Bros./ASCAP) (Vangelis) (Producers: Gordon Skene-

#### EDGE (Atlantic 7-89357)

ay (Anthem From *Playing For Keeps*) (3:50) (Charisma/ASCAP) (George iel Bechet Julian Littman) (Producer: Alan Brewer)

H BOYS (Capitol B-5630)

Dreamin' (3:10) (MCA/ASCAP) (J. Phillips-M. Gillian) (Producer: Terry

Hit You (3:35) (Pink Bat) (Brunskill-Limited Warranty) (Producer: Brian Tench)

38 SPECIAL (A&M AM-2873)

One In A Million (3:48) (Rocknocker/ASCAP-Irving/BMI-Calypso Toonz/PROC) (Don Barnes-Jim Vallance-Jeff Carlisi) (Producer: Keith Olsen)

PEABO BRYSON (Elektra 7-69517)

Good Combination (3:59) (EDP Sunset adm by Arista-Will Beck/ASCAP) (Keith Rawls) (Producers: Peabo Bryson Dwight Watkins)

BANG ORCHESTRA! (Geffen 7-28621) Sample That! (3:33) (Bangorch/BMI) (Vince Lawrence) (Producer: Vince Lawrence)

MATTHEW SWEET (Columbia 38-06286)

Save Time For Me (4:15) (Blackwood-Charm Trap-Funzalo-Juters/BMI) (M. Sweet-J. Shear) (Producer: Alan Tarney)

## POINTS WEST

MONKEE SEE—Michael Nesmith showed up onstage to help out his former Monkees bandmates with a couple of ditties at the Greek Theatre last Sunday night, surprising the socks off fans of that venerable pop act. Nostalgic attendees had probably resigned themselves to the fact



WAYWARD MONKEE—Michael Nesmith made a surprise L.A. appearance during a recent Greek Theatre Monkees show. that Nesmith would take no part in the current Monkees comeback tour, and they've probably gotten used to his aloofness. He has, after all, notoriously shunned the "former Monkee" pegging ever since dawn broke on the morning after the '60s, busying himself instead toward becoming known as an adventurer in video while building his now multi-divisional Pacific Arts entertainment company. The last thing he's needed is that old music business bugaboo, the proverbial "has been" tag. But there he was, helping to serve up a refried "Pleasant Valley Sunday" like it was recorded yesterday. His appearance capped off a sold-out three-day stint for Mickey, Peter and Davey, who grossed \$302,412 during their stay at the Greek, with 18,552 tickets sold. The boys also recently performed a brief set at the MTV Video Music Awards at the Universal Amphitheatre (before scurrying to their limo and over to the Greek for their opening Friday evening performance). The twosong MTV appearance turned out to be one of the highlights of a bi-coastal bill that included Tina Turner, Whitney Houston, Robert Palmer, Simply Red, INXS, The Hooters, 'til Tuesday, Genesis, Van Halen, Pet Shop Boys and Mr. Mister.

ENIGMA JAZZ—L.A.'s Enigma Records is debuting a new jazz label this month, with three releases due September 19. The label is called Intima Records, distributed through the Inigma/Capitol deal, and its first releases include product from Windows, Bob Thompson and Richard Elliot. The focus here is on a commercial fusion sound, and the label is currently in the market for new signings, so get those tapes in the mail!

L.A. WHISPERS—Rumor has it that Joe Smith, former president of Elektra Records and one-time member of the brass at Warner Bros. Records, will be named to the post of president of NARAS come November 1. According to several insiders, the plan is to create a "paid" presidential position, while upping the current president (Atlantabased Mike Greene) to something on

the order of a chief executive. NARAS officials are elected by trustees from each of the academy's seven regional chapters, numbering 33 this year.

NOONMUSIC UPDATE-Last week we told you about a summer concert series (Hollywood: A Summer Festival of The Arts) which has been taking place here in Hollywood near the corner of Sunset and Vine each Friday since the beginning of August and, lamentably, ended last week. According to festival director Oscar Arslanian, the summer courtyard concerts (which were sponsored, incidentally, by TDK) were originally planned to take place annually, but do to the enthusiastic response they've been getting, Arslanian says he's pushing to make these noontime music presentations a 12-month occurance. Believe you me, it's good for the neighborhood, which is home to many a music company (good for the artists, too. KnowhutImean, Vern?).

TATTLETALE—Perhaps you've heard about the new novel by music industry vet Freddie Gershon from Arbor House. Titled Sweetie, Baby, Cookie, Honey, it's quite the tell-all tome of this music and entertainment attorney and entreprenure's experience with the seemier side of the L.A. music business. Just what we need in this era of the PMRC, right? The style is fiction, but the story . . . well, the word is that Gershon hits pretty close to home with some of his former colleagues, and, if looked upon as fact, some rather serious accusations are made - little things like murder and et ceterra. (He's supposedly got CBS and NBC (RCA) so rattled, they won't run any film made of the novel. Gee whiz, guys, talk about lending credibility to what may or may not be true!). The book hit the stands September 9.



**SOWING AND REAPING**—Fresh recordings from California's Beat Farmers have arrived from Curb Records. The LP's called "Van Go."

IN PARTING—Geffen's Wang Chung has been in the studio with L.A.-based Peter Wolf producing. The album is called "Mosaic", due in early October, with a first single, "Everybody Have Fun Tonight", due Sep tember 17. The band calls it "global pop" ... The Beat Farmers have a new release on Curb Records called "Van Go." Look for it wherever fine records and tapes are sold . . . The Universal Amphitheatre presents the fourth edition of Fabian's Goodtime Rock'n'Roll October 3. Featured acts include Del Shannon, Little Anthony, The Crystals, The Del Vikings and Frankie Ford.

**Gregory Dobrin** 

## NEW FACES TO WATCH

A broken-down town is often the best breeding ground for a rock band. Great groups have traditionally emerged from the rubble of Detroit, Liverpool, and Manchester, literally chopping their way out of the slums with an axe.

CBS's Easterhouse is from Manchester, England, a crumbling and depressed town. The core members, brothers Andy and Ivor Perry, lived on the dole until just a few years ago. They had idea about the music business, but they certainly had definite feelings about the squalor they saw around them and this made them political. But nobody took them seriously, except a guy who lived down the street named Morrisey. He liked Andy and lvor's demo tape so much that he made them the opening act for his band The Smiths when they played Dingwall's in London. This was August 1983.

They had two weeks to prepare for this gig, their first ever. They quickly hired a bassist, scraped up enough money to buy a drum machine, loaded their station wagon, and played. To their surpise, the crowd loved them. Later that week they picked up a copy of the influential Musical Express and there was a small rave review that read: "This is the only group fit to walk on the same stage with Joy Division." Some weeks later, another paper ran a full color two page spread on them - all based on one performance. It got so they couldn't open the newspaper without seeing their names or pictures. Their phone was ringing with managers, record execs, booking agents, and you name it. The bidding soon turned nasty and the pressure intense and, after a brief stint on London Records, they wound up on Rough Trade where they released a string of successful singles.

Now Columbia Records has released an American album called "Contenders" and the comparisons to U2 and The Clash are not off the mark. The



Easterhous

lyrics are brazenly political a sound recalls the best of Amer from Iggy Pop and The Velve ground to Husker Du. "Wh The Dark" sounds like it co come right off The Clash's Calling" while other songs rec dy Apple Grey."

Easterhouse insists they w sell-out. In fact, Andy doesn't above-stated myth about roc coming from depressed areas look at it logically," he says, one's going to go into music cape, their attitude toward the going to be 'I'm not going to thing too radical or dangerous of the commercial implications places like Manchester where y there would be a basis for social music, some serious music it w pen. Generally as a rule it's goir more commercially based thing....Then you have a band Clash who come out of an a: and a middle class, fairly affluer England. So people who should ing rebellious music aren't n and the people who are making the right ones."

Easterhouse is one exception rule.

Pa

# Need For Organization Cit At JazzTimes Convention

#### By Lee Jeske

NEW YORK—"You can sell jazz to the media without selling out," said Billy Taylor in his keynote address to the fifth JazzTimes Convention, which ended last week in New York City.

"It's not what can we do for jazz," said Frank Radice, producer of CNN's *Showbiz Today*, on the "Media and Jazz" panel, "it's what can jazz do for us."

Ever since the first JazzTimes Convention in 1979, the need for some kind of organization of the various factions of jazz has been cited over and over again. This year was no different: the question during almost every panel discussion was, how can wevideo producers, record producers, concert promoters, etc.-make sure we are getting our proper share of the general marketplace? And the answers were always the same: jazz needs to organize itself.

Impresario George Wein, on the "Media and Jazz" panel said that jazz is, and probably always will be, a music that interests a minority of music listeners, but, he pointed out, five percent of the American population is a lot of people. The question, he suggested, was how to reach those people. There were concrete sugger American Federation of Jazz which includes many local gras organizations-titled its semina The New Jazz Jackpot," an indi success in organizing jazz event level. One new panel, "Marketin senting a Jazz Subscription Seric evidence that jazz can be succe keted on a subscription basis.

"There is a large audience th to pay good ticket prices to hear on a regular basis," said Todd Ba aging director of the Boys Choir but, he said, "it's important to t competitive among ourselves competitive with other art form ed that the Boys Choir had bookings into 1990, but that jaz came in only, at most, three mon A series "builds, develops,

A series "builds, develops, vates" an audience, said Frank who promotes a jazz series in New York, and it "takes the m clubs and puts it in concert hal belongs." The need for more tel





# lking Heads: The World's Greatest Rock Band?

#### **By Paul Iorio**

(-Before it gets buried in what 's just say that The Talking rue Stories'' (Sire) album is eist or second best LP. Whether it the world's greatest rock band hatter for history to decide. Cergh, this is one band that is going mbered and listened to far into intury.

pries" is not afraid to rock out, the tables on those who say rock s music. On the album's most y gripping track, "Love For get a pair of pliars and bend the of rock 'n' roll to produce a unsmutation. It sounds fresher new music, more lasting than usic, and more danceable than music.

ing Heads show us that first and ood music has got to be interestn't matter what your chops are ur musical resume looks like: if orget it. The Talking Heads are definition. David Byrne's nerexhilirating because he seems to ly on the verge of a major pervery, or a breakdown—or both. The Talking Heads reminds us jor musical inventions and innoyet to come.

ev first played CBGB's in 1975, people were confused. This was of punk and the Heads looked tants. And "Don't Worry About nment" was not exactly fashions either. But the Talking Heads been of a time; they've always e times. Like so many other Sire er Bros. artists (The Ramones, donna, Laurie Anderson, and 'he Replacements), The Talking te a mainstream and the public some years later. Sire remains ing edge with bands like the Talkbecause they understand that in it the moon, you must aim for going to be, not where it is now. ories" sounds like an album by a nas made its peace with rock 'n' ve discovered that it can be as tal as any other form, and more than most. Indeed there are infiilities in three chords (as in three this band proves it.

um draws us in with the promise ies but by the end of the album — <e "Dream Operator" and "City

s" -- it delivers dreams instead. stion is that truth itself is a dream to give us a handle on things. Is your dream/you're the dream Byrne sings in "Dream Operaalling the lyric in "Remain In Light"'s "Crosseyed And Painless": "Facts continue to change their shape." Still, one of the best songs on the album, "People Like Us," offers up a hope of something more certain: "We don't want freedom/We don't want justice/We just want someone to love."

Byrne's vocals are in prime form: he has never sounded so natural ("Wild Life"), so low and gritty ("Papa Legba"), so vulnerable ("Radio Head"), and he even sings wonderful falsetto ("Dream Operator") and makes 'love' a five syllable word ("People Like Us"). The band's sound is thicker than on "Little Creatures" and the music is always accessible.

This accessibility should turn this album into a major hit. The first single, "Wild Life," has the sound of a rock classic and it's already getting plenty of AOR airplay. Two other songs, starting with "Love For Sale," sound like strong contenders for hitdom as well. Could this mean a top ten album for the Talking Heads?

It certainly has even more chart muscle than "Little Creatures," which did quite well after its fourth of July release last year. That album debuted at #62 on the *Cash Box* chart, jumped to #40 bullet the next week, and came two notches from the top ten by Labor Day.

To give an idea of how far the mainstream has moved to embrace The Talking Heads, witness the chart action on their second album, 1978's "More Songs About Buildings and Food," which some still consider to be their best. It debuted at #151, moved to #135 bullet the next week, and then slowly inched point by point up the chart for several months, peaking at #70. Their next album, 1979's "Fear Of Music," was a breakthrough of sorts, yielding popular singles in "Life During Wartime" and "Cities."

That summer they played Central Park, opening for The B52's, and some of the audience didn't even know who they were. But one year later at the same venue – August 27, 1980 to be exact – people were hanging off rocks and climbing up trees to catch a glimpse of the band. But by then, The Talking Heads had already abandoned the sound most of them had come to hear; they had added five members and played percussive Afro-funk in one of the most significant shows of this decade.

On "True Stories," their experimentation continues, though this time they use rock 'n' roll as their base. Whether this album crowns them king of rock is arguable most people will enjoy the album too much to think about such questions. This is not just one of the best albums of 1986; it is one of the best albums of the rock era.

# EAST COASTINGS

THE REAL THING—"Match Game" (A&M) is probably going to make Marti Jones a major star. Not just a shooting star or a white dwarf, but a red giant raining comets and meteors that flood even daylight with brilliance. With her second album, we may well witness the ascent of an artist to the commercial peaks once attained by Linda Ronstadt and Joni Mitchell.

"Unsophisticated Time," her solo debut, dropped out of nowhere last year to establish Jones as one of the great singers of the '80's. Her understated ache and supple sensuality made such songs as **Don Dixon's** "Walk Away" and **Peter Holsapple's** "Lonely Is As Lonely Does" underground pop classics. "Match Game" is a stunning follow-up that proves beyond a doubt that no female interpretive vocalist in the rock world can sing as well as Marti Jones.

Listen to her version of **Liam Sternberg's** "Crusher." When Jones sings the chorus's seamlessly beautiful melody, she exudes a classy sexiness and cool passion that equals the best work of **Dusty Springfield.** From the opening pottery-jar percussion and accordian playing, the song evokes the dreamy mood of an all-night drive in a car, and that haunting chorus keeps spiraling back: "You were the first but not the last/love is never smooth—it's a crusher," she sings.

Few vocalists can handle the emotional complexity of **Elvis Costello's** songs like Jones. Her just-woke-up vocals on Costello's "Just A Memory" mix with heartbeat percussion to capture



**MARTI JONES**—America's finest female interpretive rock vocalist.

the spirit of the song better than even Costello did on ''Taking Liberties.''

The album's producer, Don Dixon, contributes one of his best songs, "Inside These Arms," to the album. It has the metronomic quality of John Waite's "Missing You," and she sings it with characteristic control. In fact, even when she belts lyrics, as on the pop-rock "It's Too Late" (a CHR contender in my book), she never overstates her case or gets histrionic. Every song on the album - from the charming "Be Myself Again," and the moody "Touch Tone" to the definitive version of Marshall Crenshaw's "Whenever You're On My Mind" — is stamped with sheer vocal brilliance. "Match Game" is the stuff dreams - and stars - are made of

A COMER—The guy was persistent. Overly aggressive. Kept phoning me. Said his name was **Steve Blue**. Made extravagant claims for himself and his band **The Hillbilly Cats**. No manager, no deal, no nothing. Alright, send me

a tape, I said after his third call. The tape came in a number nine envelope, and the case was cracked in three pieces. One Friday afternoon while listening to about a dozen other tapes, l slipped his in, expecting nada. But what came out of the speakers knocked me flat. It was so good that halfway through the first song, someone I work with came into my office and said 'he's good. Who is it?,' and then half-jokingly suggested that perhaps the guy was trying to pass off a tape of Elvis's Sun Sessions as his own. It is that good. Blue's Hillbilly Cats play sizzling covers of early rock 'n' roll with a bite and authenticity that make The Stray Cats sound like a British synthesizer band. Unfortunately, though, Blue doesn't write, but he says he is looking for material. Could be promising. (Steve Blue and The Hillbilly Cats; 1440 Broadway; Rm. 1605; N.Y., N.Y 10018.)

EAST CLUBBINGS—Sussman Lawrence is one of the best minor label bands in the tri-state area and the quintet's September 6 performance at the Ritz opening for **The Mosquitos** showed why. Their speed-ahead rock 'n' roll sound is clean and nicely augmented by tasteful piano and sax playing. And this band takes chances—and wins. At mid-set they played a piano ballad and though it was initially greet-



**ELEKTRICITY**—Guadalcanal Diary meet Elektra execs after a recent NY show. Left to right: GD's Rhett Crowe, Jeff Walls, John Poe, Elektra A&R execs Howard Thompson and Kevin Patrick, and GD's Murray Attaway.

ed with jeers, those jeers turned into cheers and spontaneous applause that interrupted the song half-way through. Only a band this good - non-headliners at that — could do a ballad at one in the morning and make it work. Opening this triple bill was The Cucumbers, one of the area's steadiest and most consistent bands. They opened with their latest single, a sexy, slinky arrangement of Elvis Presley's "All Shook Up" and played a half-hour's worth of engaging pop-rock .... Stas Namin, a Soviet rocker who has sold some 25 million records in the eastern bloc, announced at a Hard Rock Cafe press conference that he will be the first Soviet pop artist to tour the U.S. Namin plays NY's Riverside Church Sept. 14 with an international children's chorus which Sean Ono Lennon was on hand to greet at the conference....Producer John Luongo is remixing Belinda Carlisle's "Band Of Gold" for a single that will include backing vocals by Freda Payne...SST Records has released a single, "Some Things (I Can't Get Used To)" b/w "The Burning Light" by Angst, a bitchin' band that recalls early U2 and late seventies power pop.

Paul Iorio

# INTERNATIONAL -UKBUZZ

A new Band-Aid style record will be recorded at EMI's Abbey Road studios to support the fight against heroin. Cliff Richard, Howard Jones, Nik Kershaw, The Alarm, Sinitta, and Marillion have all promised to attend. Zak Starkey also plans to turn up. The stars will record a single called "Live In World." It has been organized by a new organization called Help: The Anti-Smack Project. It is the brainchild of songwriter Charley Foskett who will be producing the record.

The event will be filmed by MTV and there are already plans for a Live-Aid style concert next summer. After the single comes an album which includes original material by Foskett and other artists. Elvis Costello is donating a new track called "Nothing At The End Of The Rainbow," and Eurythmics's Dave Stewart and Annie Lennox have promised to write and record a song. Foskett was spurred to action after several people he knew from misuse of drugs. Money raised by the project will be given to Phoenix House.

South African born trumpet player Hugh Maskela met up with Paul Simon in London last week while Simon was in the U.K. to promote his "Graceland" album. The two once shared a producer in the sixties, the late **Tom** Wilson. Now, two decades on, Maskela and Simon are talking about teaming up on the road, since Maskela and his African band could provide perfect backing for Simon. "If his album does well he will consider organizing a tour," says Maskela. They also talked about recording a single together.

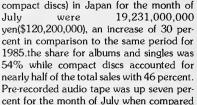
Sky Channel has secured a deal with Canada's satellite video music channel Much Music to trade programs. Sky, a subsidiary of Rupert Murdoch's Satellite Television, broadcasts music, film,

sports, and children's programs across Britian and Europe. It received the weekly Canada Calling show and the award winning New Music. In retunr, Much Music will receive two Sky Trax pop shows a week - U.K. Dispatch, and the U.K. Network Top 50 show. The programs will be hosted by David Jensen. Much Music president and executive producer Moses Znaimer says: "Canada has always been more oriented to Europe than in the U.S.A. As a consequence our service reflects a wider variety of tastes and different musical styles."

The amount of Stiff Records's debts were revealed last week: they are a staggering five million dollars. No concrete proposals for settling the debts were given by Stiff boss Dave Robinson. The creditor's list runs to over 300 names, with recording studios hardest hit. Island Records, which bailed Stiff out in 1984 are owed over one million dollars.

Genesis P. Orridge from Psychic TV celebrates ten years of recording. with a boat ride down the River Thames, and a new cover version of "Good Vibrations" for which he has written an extra verse. The eccentric Genesis claims that the black box he uses on stage for his guitars works on a similar principle to Dr. Meg Patterson's black box used to cure heroin addicts. "I've always been very interested in frequency and rhythm. In Tibet they use bones in certain rituals to cure schizophrenia since the frequencies cause the brain to release the same chemical as LSD....My black box is not so sophisticated as Dr. Patterson-'s....and I do not use it with electrodes. But the audience does feel elation and dispair."

**Chrissy Iley** 



with the same period last year accounting

for 8,036,000,000 yen (\$50,200,000). The

total value of sales for records, discs and

TOKYO-According to a survey conduct-

ed by the Japan Phonograph Record Assn.

(JPRA), total sales of records (including

## Japan

27,267,000,( tapes was (\$170,400,000), a 22 percent in the same period of 1985.

Canyon Records will be distri U.K. label Land Scape. The fi will include an album by Rick W.

The Yamaha World Popular val will be held on Oct. 26, 198 Out of a record number of entr formers representing ten cour been chosen to compete for the s The festival began with 2,072 en 58 nations.

1 Fushigi-Akina Nakamor

2 Nippon No Rock Band

3 True Blue—Madonna – Wari 4 Navigator – 1986 Omega Tr

5 Prusian Blue No Shozo

6 Song For USA-Soundtrack 7 Beyond—Kiyotaka Sugiyam 8 Lovin' You—Misato Watar

9 Tokyo Night-Eikichi

10 Season In The Sun-Ch-

**TOP TEN LPs** -

Band-Victor

track-Kitty

Warner Pioneer

Sony

Sonv

Pioneer

Ko:

## **Japan's Top Ten**

#### **TOP TEN 45s**

1 Super Chance-1986 Omega Tribe-Van

2 Skip Beat-Kuwata Band-Victor

3 Noble Red No Shunkan—Sayuri Kunio-CBS Sony

4 Merry XMAS In Summer—Kuwata Band - Victor

5 Tsuyiterune Notterune-Miho Nakayama – King

6 Netakomo Okiru Komoriuta-Tunnels — Victor

7 Fushigina Tejina No Yooni—Eri Nitta-Canvon

8 Aozora No Kakera—Yuki Sayito-Canvon

9 Prusian Blue No Shozo-Anzenchitayi-Kitty

10 Cha-Cha-Cha—Akemi lshiyi-CBS Sonv

# **Italy's Top Ten**

#### **TOP TEN 45s**

1 Papa Don't Preach-Madonna-WEA/Sire

2 Easy Lady—Spagna—CBS 3 Touch Me—Samantha Fox—CGD/Jive 4 Lessons In Love-Level 42-Poly-

gram/Polydor 5 The Edge of Heaven—Wham!-CBS/

Epic 6 Run To Me - Tracy Spencer - CBS

7 Fight For Ourselves-Spandau Ballet - CBS

8 Geil—Bruce and Bongo—CGD

9 Live To Tell\_Madonna-WEA/Sire

- 10 I Can't Wait-Nu Shooz-WÉA

# MELODY MAKER TOP TEN

**TOP TEN 45s** 

1 Don't Leave Me This Way- The Communards-London

- 2 We Don't Have To-Boris Gardiner Review
- 3 Rage Hard—Frankie Goes To Hollywood-ZTT
- 4 I Want To Make It With You
- 5 Brother Louie—Modern Talking-RCA
- 6 Glory Of Love—Peter Cetera Full Moon
- 7 Human Human League Virgin
- 8 When I Think Of You-Janet Jackson-A&M
- 9 Love Can't Turn Around—Farley "Jackmaster" Funk-London
- 10 I Just Died In Your Arms-Cutting Crew-Siren

#### TOP TEN LPs

- 1 Now That's What I Call Music 7- Various Artists Virgin/EMI
- 2 True Blue-Madonna-Sire 3 Dancing On The Ceiling-Lionel Richie-Motown
- 4 Silk And Steel -5 Star Tent
- 5 A Kind Of Magic—Queen-EMI
- 6 Into The Light—Chris DeBurgh-A&M
- 7 Revenge—Eurythmics-RCA
- 8 While The City Sleeps—George Benson—Warner Bros.
- 9 Communards—The Communards—London
- 10 Baby The Star Shines Bright-Everything But The Girl-Bianco/



FM/Uk In NYC-British-based FM/Uk recently made a promotional visit to New York in support of their debut US single, "Frozen Heart," and album "Indiscreet" (Portrait CBS). Chappell/Intersong's New York office are (I to r); Chappell/Intersong president Irwin Z. Robinson, FM members Steve Overland and Peter Jupp and manager Dave King.

**TOP TEN LP's** 1 True Blue—Madonna-WF 2 Venditti E Segreti—An

3 Senza Avvisare—Fabio C

4 Oro Puro Estate --- Various

5 The Final—Wham! - CBS,

6 Nuovi Eroi—Eros Ramazzo

7 So-Peter Gabriel-EMI/Vi

8 Festivalbar '86-Various-

9 Mixage—Various—CGD/E

10 Una Lunga Estate Ca

ditti-Ricordi/Heinz

lygram/Philips

ous-CGD

# LENT ON STAGE



- The Psychedlic Furs, whose next Columbia LP, "Midnight To Midnight," is immiplayed at New York's Peir. Here, partying at the Pier, are (I to r) Jerry Lembo, local mager, Columbia; Les Mills, Furs' manager; John Ashton, Furs; John Fagot, vp, motion; Richard Butler, Furs; Mel Phillips, director of promotion, CBS Records Jane Berk, associate director, product marketing, Columbia; and Tim Butler, bass.

#### Psychedelic е urs

AMPHITHEATRE, LOS ANnust have something to do with songs appear in a John Hughes bad mind you. But for the secas many years, groups known venturous and groundbreaking ne route of "major rock attracaving their songs appear in one popular teen-oriented movies. w Simple Minds, the Scottish it and optimism, strike it rich You (Forget About Me)" in the akfast Club. This year's entry, lelic Furs, has seen its fortunes ved as a remake of its classic. ink,"turned in a blazing chart icture of the same name.

hedelic Furs sprang onto the y 1980 and quickly became an ption within the then burgeonave" scene. With songs that ark, angst-ridden, but memoraind danceable, The Psychedelic real threat to rock conventions pighties. Four striking and origihave convinced a growing rock t the band was on to something Columbia album is on its way. are on a tour to warm things up nding release of the new record. wed a few of the new songs to positive responses Saturday which bodes well for the group. d, with their new on-stage derely resembles the Furs that ough clubs in 1980. Gone is the art-damage reserve. The Furs e down-right affable. Lead-singismatic central figure Richard ed out warmly to his new, growoing audience.

, which includes a pounding sixcommanding and played with recision. While the energy-level n a certain lack of dynamics s almost always up—the band able in delivering its driving,

approach was bolstered by a ash pot stage design that includsmoke and metallic-bright light-

<sup>r</sup> September 20, 1986

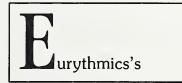
ing. The effect is all very imposing. And like Simple Minds before them, who unveiled a similar stage set last year, the new Psychedelic Furs have got to be taken on their new terms. Forget that they "used" to be something else. They've moved on to something different. My guess is, with the impending Fall release of the new album, it's going to be a very Merry Christmas for The Psychedelic Furs and Columbia Records. F\*@# art, let's dance, ho, ho, ho. Stephen Padgett



THE BLUE NOTE, N.Y .--- For some reason, jazz violin players seem to love each other's company. Stephane Grappelli, for example, has always gone out of his way to go bow-to-bow with another jazz fiddler, and jazz violin summits have been arranged at jazz festivals and for recording dates (Duke Ellington even did one) for years. So it's almost a natural that three of the most adroit contemporary violinists-John Blake, Didier Lockwood, and Michal Urbaniakwould join forces on record and for the occasional live appearance. Affecting the name Rhythm & BLU-the BLU from the first letters of their last names-Blake, Lockwood, and Urbaniak, who recently completed a week's engagement at the Blue Note, are a compatible team whose joint performance, rather than pointing out their contrasting styles, highlighted their similarities.

The Blue Note gig-for which the Rhythm part of the band consisted of pianist Onaje Allan Gumbs, bassist Doc Powell, and drummer Yogi Horton-relied on pieces from the recently-released Gramavision LP, "Rhythm & BLU." Urbaniak did most of the writing for the LP, and it's his personality that shines through the clearest on the album. Urbaniak began as a mainstream violinist in his native Poland before heading directly into the early fusion waters-his playing contains large dollops of Middle Europe in its emotional quality. Didier Lockwood, a native of Paris, began his career with a startlingly aggressive mainstream LP before he dove into the flashy, crowd-rousing fusion of several years ago-his playing is slick and hot and his tone is pristine. John Blake first came into prominence as a member of the new avant-garde-players who could stroll inside and outside and who were heavily influenced by European classical music-but his music has been becoming poppier and poppier, though intelligently so, over his past few albums; he's got a bit of the hoedown in his playing and he likes to play just behind the beat. Urbaniak and Lockwood love to grab the beat and pull it along with them like a tail on a kite. So one would have expected the fiddlers three to emphasize their differences in performance, but this was hardly the case at the Blue Note. Playing mostly Urbaniak's compositions, the three seemed to settle for a lightpop, though highly-flashy, middle ground. There was a lot of sparkle and polish to the presentation-and there is something heady about the sound of three jazz violins en masse-but by the end of the set a certain sameness set in. Don't get me wrong--the violinists were all playing at peak form, the rhythm section was right there with them, and Gumbs grabbed a couple of particularly tasty solos-but the effect was like that of eating a large plate of flapjacks: by the end of the stack, your taste buds are ready to bail out.

Rhythm & BLU is a worthwhile concept and one hopes that they have the opportunity to develop as a team (difficult, since each man has a solo career, and Lockwood still resides in Paris). What they need, though, is to add a couple of other colors to their palette. Lee Jeske



PIER 84, N.Y., N.Y. - Eurythmics's September 8 show was like an end of the summer party. The Pier was packed, the weather was perfect, everybody was in a celebrative mood, and the band played a riveting show.

They started with some lesser known songs and then built up nicely to their big hits. Annie Lennox handled the sotto voce parts of such songs as "The Last Time" and "The Miracle Of Love" ("Revenge"/RCA) with aplomb, but unfortunately she couldn't manage the high notes. The belting was left to a back-up singer who acted more as Len-



Hey '19'—Jim Parker (Ampex Tape Sales) presents Paul Hardcastle an Ampex Golden Reel Award plaque for his single '19.' Shown here with their awards are: (I-r) Paul Hardcastle, Alvin Clark (engineer), Fay Jones (for The Roundhouse) and Jim Parker.

nox's vocal enhancer. This got deceptive. With the stage partially darkened, it looked as if Lennox was singing when actually it was her back-up, leading one to wonder whether the show would be appreciably different if Lennox did no singing at all.

To be fair, though, Lennox did sing with emotion, grace and an onstage charisma that recalled David Bowie. At one point the band cleared the stage and Lennox sang a heartbreaking ballad accompanied only by Dave Stewart's acoustic guitar. At another point, she came on stage in a black bra, and danced sexily as she sang a scorching "Would I Lie To You?" The band shifted moods radically throughout the night, often iarringly.

"Thorn In My Side" was one of the best songs of the evening, and the enthusiastic crowd reaction suggested that this one might make a fine third single. Stewart played sweeping guitar chords, the band was crisp as the night itself, and Lennox danced vigorously with band memebers.

But it was when Patrick Seymour filled the Hudson River basin with the synthesizer intro to "Sweet Dreams" that the heavy hitters started coming. "Missionary Man" was quite powerful, and the harmonica player gave the song an arena-rock feel akin to Led Zeppelin's "When The Levee Breaks." After 'Would I Lie To You?" and a somewhat bland version of "Sisters Are Doing It For Themselves," they closed the show with the ballad "Miracle Of Love," which is a very moving song but not the kind of mood you want to end on. Still, the show was highly entertaining, often heartfelt, and full of consistently fine pop-rock

Paul Iorio



THEN AND NOW-Backstage at a recent stop of their SRO 20th anniversary reunion tour, The Monkees were awarded with gold albums for their "Then And Now...The Best Of The Monkees" LP. Shown at the post-concert celebration are (I to r): Peter Tork; Roy Lott, senior vice president, operations, Arista; Mickey Dolenz; David Fischof, tour producer; Phil Quartararo, vice president, promotion, Arista; Don lenner, senior vice president, marketing and promotion. Arista; Davey Jones; Abbey Konowitch, vice president, video and artist development, Arista; Rick Bisceglia, senior director, singles promotion, Arista; Howie Silverman, tour producer; and Jim Cawley, vice president, sales, Arista.



## On Jazz

**INDEFATIGABLE**—There are many, many reasons to call Lionel Hampton "One Of A Kind" - his innovative work on the vibraphone, his unceasing generosity to charities, his rich body of work over a nearly 60-year career. When BMI gave a bash for him a week or so ago at New York's Tavern on the Green — they presented him with their first "One Of A Kind" award-Lionel Hampton proved what, in this day and age, really makes him one of a kind: he plays music for the sheer love of it. I've seen Lionel Hampton have the electricity turned off on him when he's begun his third hour of what was supposed to be a one-hour set and I've seen members of his band young enough to be his grandchildren pale with exhaustion as Hamp launched into yet another encore. The man loves to play, period. So it was no surprise to anybody at the BMI luncheon-musicians, dignitaries, journalists - when Lionel Hampton left his table and ambled up to the bandstand. See, BMI had hired a guartet to play the luncheon-Teddy Charles, Jav Leonhart, Terry Clarke, and Mike Renzi-but vibesman Charles called in sick. So there just happened to be a set of vibes free - a set of vibes that Hamp just couldn't bear to see unplayed. So up to the stage he went pulling Max Roach and Milt Hinton with him. What followed was a superb jam session. Max played windswept brushes behind Hampton on "How High The Moon'' and "I Got Rhythm"-with everybody getting lots of solo space - before he headed back to his plate. But Lionel Hampton had no intention of just playing 20 minutes. He played an hour; and before he was through he coaxed Gary Burton up for some two-vibists-on-one-set-of-vibes shenanigans. By the time Hamp returned to his table-and need I point out how marvelously he had played? -dessert and coffee had been served and consumed. There are very few Swing Era jazz masters still with us. Lionel Hampton is, indeed, "One Of A Kind."



TWO OF A KIND-Lionel Hampton (I) and Gary Burton go at the vibes at the BMI "One Of A Kind" luncheon.

IT'LL HAPPEN AT MONTEREY-This weekend the 29th Monterey Jazz Festival will take place. Tito Puente, John Lee Hooker, Bobby McFerrin, Richie Cole, Clark Terry, and scores more will keep things bubbling along at the oldest continuous jazz festival in the States (the world?). Then stick around for a week and head over to Sedona, Arizona's fifth Jazz On The Rocks Festival. The one-day affair (September 27) will bring Billy Eckstine, Louie Bellson, Ira Sullivan and others to Sedona.

**ON THE RECORDS**—Some quick record news: Patrick Williams has just unveiled his Soundwings Records—an all-digital label. . .Muse has finally come out with the first five titles from Enja-the German jazz label it is distributing: product from Ray Anderson, Abdullah Ibrahim, Max Roach, Franco Ambrosetti, and Kenny Barron. . . MCA has just reissued the first two titles from Crusaders Records, the short-lived custom label of a few years ago: L. Subramaniam's "Blossom" and Joe Sample and David T. Walker's marvelous "Swing Street Cafe"...RCA has announced another signing to its Novus label - pianist Adam Makowicz. . . And Atlantic has just put out four titles under its revived (under John Snyder) jazz department: albums by Mel Lewis, Chris Hunter, Mike Stern, and Steve Slagle.

JAY MOOD—That picture floating mysteriously in last week's **On Jazz** was of Jay Leonhart. The bassist - who is also a writer of wry, pithy ditties – will be showcasing his ditties at New York's Blue Note, every Sunday brunch at least for this month.

BOPPING AROUND-The RIAA has just formed its first jazz committee. Not a moment too soon. . .Jazz Giants: Visions Of The Great America Legend, that marvelous photo book that I wrote about a few weeks ago, is now available stateside. The Kinokuniya Book Stores in New York, Los Angeles, and San Francisco stock the book, which sells for \$200. . .New York's Blue Note club has just formed Blue Note International, Inc., a corporation to franchise on a worldwide basis the trademark and operation of the club. Who knows-maybe they'll pop up in shopping malls around the country before long. . . Leni Stern, the guitarist whose impressive debut LP, "Clairvoyant" (Passport Jazz), is just out, will be anything but scarce around New York this monthshe's at the 55 Bar every Sunday, she'll be at the Angry Squire September 18, and she'll be doing an in-store concert at the downtown Tower Records on September 25. . .Newark's WBGO-FM is planning a wealth of activity over the next few weeks: A CD remote from the downtown J&R (9/20); a cruise with the Dirty Dozen Brass Band (9/21); a Jazz Record Fair at the Village Gate (9/28); and an Open House at their Newark studios (10/22); not to mention the previously-mentioned premiere of Round Midnight (10/2). . . And WKCR-FM, fresh from its annual extravaganza celebrating the birthdays of Charlie Parker and Lester Young (that was 99 hours of Bird and Pres this year) will celebrate John Coltrane's birthday with 43 hours of non-stop Trane: from September 22 at 2am to September 23 (the actual birthday) at 9pm.

Lee Jeske

# **CASH BOX JAZZ ALBUMS**

	e, Artist, Label, Number, Dist	ribute	DT		
	Available on Compact Disc				
_	Platinum (RIAA Certified)				
_ =	Gold (RIAA Certified)		w	19	
		L	õ	20	AHMAD JAMAL(Atlantic 81645-1)
		ŵ	c	20	DAVE VALENTIN (GRP-A-1028)
	DOUBLE VISION	1	15	21	BLACK & BLUE
<u> </u>	BOB JAMES/DAVID SANBORN	1	10		RARE SILK (TBA-TB-214)
	(Warner Bros. 25393)			22	THE CHICK COREA ELEKTRIC BAND
2	BREAKOUT	2	12		(GRP-A-1026)
_	SPYRO GYRA(MCA 5753)			23	LIFE STORIES
3	SHADES	3	13		EARL KLUGH (Warner Bros. 25478)
	YELLOW JACKETS(MCA 5752)			24	IT TAKES TWO
4	DOWN TO THE MOON	5	5		RODNEY FRANKLIN (Columbia FC 40307)
	Andreas Vollenweider (CBS Masterworks FM42255)			25	INTRODUCING
					JONATHAN BUTLER
5	LOVE WILL FOLLOW	4	27	00	(Jive/Arista JL8-8404)
	GEORGE HOWARD (TBA-TB 210)			20	LYLE MAYS (Geffen/Warner Bros. GHS 24097)
6	JOYRIDE PIECES OF A DREAM (Manhattan	7	7	27	WHAT IT IS, WHAT IT IS
	ST53023)				LESLIE DRAYTON & FUN (Esoteric
7	SONG X	6	21		
'	PAT METHENY/ORNETTE	0	21	28	IS THAT THE WAY TO YOUR HEART
	COLEMAN(Geffen/Warner Bros. GHS				THE KAZU MATSUI PROJECT
	24096)				(Passport Jazz PJ 88011)
8	ALONE/BUT NEVER	8	26	29	SPONTANEOUS
	ALONE LARRY CARLTON(MCA 5689)				INVENTIONS BOBBY McFERRIN (Blue Note BT-
					85110)
9	THIS IS THIS WEATHER REPORT (Columbia FC	9	8	30	SMOOTH
	40280)				VICTOR FELDMAN'S GENERATION BAND (TBA TR 215)
10	MAGIC TOUCH	10	80	31	DRINKIN'FROM THE
10	STANLEY JORDAN(Blue Note BT	10	00		MONEY WATER
	85101				GRANT GEISSMAN (TBA-TB 217)
11	AROUND THE WORLD	16	6	32	SCHUUR THING DIANE SCHUUR(GRP-1022)
	JETSTREAM (TBA·TB 211)			33	GOOD TIME FOR LOVE
12	DUTONES	14	3	55	SADAO WATANABE (Elektra 60495)
	KENNY G.(Arista AL8 8427)			34	SAVE TONIGHT FOR ME
13	TOO FAR TO WHISPER	11	12		CHUCK MANGIONE(Columbia FC 40254)
	SHADOWFAX(Windham Hill/A&M		_	35	DOUBLE TAKE
	WH-1051)				FREDDIE HUBBARD/WOODY
14		12	11		SHAW(Blue Note BT 85121)
	BILLY COBHAM (GRP-A-1027)			36	KEEP YOU SATISFIED NANCY WILSON(Columbia FC 40330)
15		15	10	37	CLOSER TO THE SOURCE
	SPECIAL EFX (GRP-A-1025)				DIZZY GILLESPIE(Atlantic 81646-1)
16	SAND DANCE	22	5	38	PARKER'S MOOD
	Frank Potenza (TBA TB-206)		1		SADAO WATANABE LIVE AT BRAVAS CLUB '85(Elektra 60475)
17	ONE OF A KIND	19	5	39	FLOPPY DISK
	FATTBURGER (Golden Boy GBT 2001)				KIRK WHALUM(Columbia FC 40221)

THE CASH BOX TOP 40 JAZZ ALBUM CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

13 46 40

## Jazz Feature Picks

**20 YEARS AT THE VILLAGE** VANGUARD-The Mel Lewis Orchestra—Atlantic 81655-1—Producers: Stuart J. Allyn, Mel Lewis

**18 ANOTHER PLACE** 

IROSHIMA(Epic BFE 39938)

After a lengthy hiatus from the recording studio, the Lewis Big Band comes on cooking with solid arranging (by Thad Jones, Bob Brookmeyer, Bill Finnegan, and others), solid soloing, and some of the best big band drumming on the planet.

#### CHRIS HUNTER-Chris Hunter—Atlantic 81673-4—Producer: Don Sebesky

A throwback to the days when jazz musicians covered pop hits (where do you think standards came from?). Altoist Hunter—a soulful player with a stulistic resemblance to David Sanborn-clocks in on good Don Sebesky arrangements of such things as "Respect," "Purple Rain," and "America The Beautiful."

#### **OLD BOTTLES, NEW WINI** Anderson—Enja 4098 (d Muse)-Producer: Ray And

NITE STREET ROB MULLINS(RMC 1006)

Ray Anderson is one of the young lights of the jazz tro Here he barrels through pi guys like Pettiford, Ellington, lespie with inventiveness nache that is matched mea measure by the rhythm t Kenny Barron, Cecil McB Dannie Richmond.

#### SOMEPLACE ELSE-Bi trous—Soundwings SW-**Producer: Patrick William**

A lush jazz/classical hybird tures the smooth trombonist ing in the rich setting of the Williams Orchestra. This is more with a bit of bark and bite. On jazz releases - Tom Scott' Night/One Day" is the othe William's new label.

# ACK CONTEMPORARY

**FO DEBUT**—Adult music and overs will soon delight to a new or satellite broadcast. Plans are mpletion for FMTV, a new 24 tellite channel transponded by ville Satellite Communica-This revolutionary concept crend developed by Chuck 10 Relations) former director mar Productions will com-2 latest and greatest box office is with your favorite adult conary tunes. Long has an impresbroadcasting background ted by stints announcing and diprogramming and public relar WEAM and WOOK radio in ston, that included hosting and ng community affairs programs C-TV. Long started his illustrier in broadcasting while serving I.S. Marines during the Vietnam or more information regarding which has been projected as a by various industry leaders, connda Kalaydjian at 213-412-

MEETS MICHAELS-A&M Is recently held their company In L.A. In conjunction with those

meetings they brought Lee Michaels-(program director of WGCI in Chicago and recently appointed president of the BMA) in town to speak to the entire staff of A&M Records in an effort to create a better mutually benefical understanding between the two businesses. The session raised some interesting exchanges, which are too numerous to mention in this space. Let me say that the questions, concerns and proposed solutions are the same that have existed since the beginning of radio and the phonograph record. However there seems to be a very sincere desire from both industries to have a better communicative understanding of the wants, needs and desires of each other, not only in this meeting but in general. May I ask everyone in radio, records, trade publications or any subsidiary that is a derivative of the aformentioned, to stop for a moment and ask yourself where would "I" be without the support of others? Let's think about that, while "We" have an opportunity to reach out and help, because we all work for WNEO," We Need Each Other"We've Talked, Let's Act.

STREET LEVEL ROCK AND

ROLL-JACQUES HUBERT, who discovered rock and roll at age thirteen and became enthusiastically interested in the careers of legends such as Otis Redding, Elvis Presley, Sam Cooke, The Beatles etc has turned that childhood interest into what he hopes will become the number one rock and roll distributorship. By age eighteen Jacques had collected over 1500 singles and albums from around the world, and through his contacts he began spinning records in local discos. In 1976, he accepted a local companies offer to become their exclusive buyer, which led to his working with various labels in the field of import and export. During this time he befriended executives at CHARLY RECORDS, and in 1984, he acquired exclusive distribution of the prestigious Charly Records' catalog thus came the formation of Street Level Trading Company in 1985. He recently added Fresh Sounds and AVI to the roster, thereby creating a superb jazz catalog and exclusive CD titles. If you want some classic R&B, Rock and Roll or Jazz, contact Jacques Hubert, owner or Michael Bayler, sales and promotion manager

#### at 213-222-6665.

**HUGHLEY TO HITSBURGH-AI** Cleveland, president of Hitsburgh Records and Communications Inc, who co-wrote the classic" What's Going On" announced the appointment of Beverly Hughley as adminstrator of Magic Pisces Music B.M.I. and C.C.M. Music ASCAP. Beverlys' combination of superior adminstrative skills and initiative prompted Al and sons Daryl and Ted to chose her to head the two music firms. She will work closely with artist, producers, record companies and a&r people on material selections, ranging from r&b to country. For more information contact Beverly at 412-856-6846.

FAMILY OF MESSENGERS-The Messengers a group of talented young musicians comprised of brothers and cousins left their native Philadelphia to more actively pursue a career in music. They have in a very short period of time gotten plenty of exposure by performing at some of the top clubs in L.A. Those performances have caused several major record labels to express interest in getting this talented self contained group under contract. Call 818-760-0778.

# CASH BOX TOP BLACK CONTEMPORARY ALBUMS

		w				w				w				W
	L	0			L	0			L	0			L	0
	w	С			W	С			W	С			W	С
SING HELL D.M.C. (Profile PRO-1217)	1	16	20	GOOD TO GO LOVER GWEN GUTHRIE (Polydor 829 532-1Y-	31	6	40	DOUBLE VISION BOB JAMES/DA VID SANBORN (Warner Bros. 9-25393)	38	11	59	ONE STEP CLOSER GAVIN CHRISTOPHER (Manhattan ST 53024)	56	7
NCING ON THE ILING EL RICHIE (Motown 6158 ML)	20	2	21	SANDS OF TIME S.O.S. BAND (Tabu/CBS FZ 40279)	16	18	41	RADIO LL COOL J (Columbia BFC 40239	40	34	60	I COMMIT TO LOVE HOWARD HEWITT (Electra 60487)	DE	BUT
PTURE A BAKER (Elektra 9-60444-1)	3	25		SIMPLY RED (Elektra 604S2-1)	17	15	42	NEVER FELT SO GOOD JAMES INGRAM (Qwest 25424)	52	3	61	ROSE BROTHERS (Muscle Shoals Records 2201)	57	28
NTROL T JACKSON (A&M SP S106)	2	31		TO BE CONTINUED THE TEMPTATIONS (Gordy 6207GL)	26	6		HIGH PRIORITY CHERRELLE (Tabu/CBS BFZ 40094)	41	43	62	CHILLIN' FORCE MD'S (Tommy Boy/Warner	58	36
<b>IE ZONE</b> Y OCEAN (Jive/Arista JL8-8409)	4	19		BIG & BEAUTIFUL FAT BOYS (Sutra SUS 1017)	24	20	44	LISA LISA AND CULT JAM WITH FULL FORCE	63	54	()	Bros. 1-25394) JOHNNY KEMP	59	16
DTIONAL REY OSBORNE (A&M SP 103)	5	14		STEPHANIE MILLS (MCA 5669) DESTINY	21 37	24 6	45	(Columbia BFC 40135) WILD AND FREE	51	4		(Columbia BFC 40192)		16
CK IN BLACK DINI (Jive/Arista JL8-8407) INER IN YOU	7	19 19		CHAKA KHAN (Warner Bros. 25425-1) STREET CALLED DESIRE	22	64	46	DAZZ BAND (Geffen GHS 24110) <b>TAKE IT FROM ME</b> GLENN JONES (RCA A7L1-5807)RCA	45	6	64	ABSTRACT EMOTIONS RANDY CRAWFORD (Warner Bros. 9- 25423)	61	11
TI LaBELLE (MCA S2770)	6 35	2		RENE & ANGELA (Mercury/PolyGram 824-6071 M·1) THE FLAG	23	15	47	KINGS OF THE WEST COAST	48	6	65	IN SQUARE CIRCLE STEVIE WONDER (Tamla/Motown	62	43
N "JUICE" JONES) JAM/Columbia BFC 40367				RICK JAMES (Gordy/Motown 6185GL)	25 25	13	48	L.A. DREAM TEAM (MCA-S779)MCA A LOT OF LOVE	54	3	66	6134TL) WALL TO WALL	64	7
LEY JONES (Philadelphia Int'l. ST 1)	10	7	30	MTUME (Epic FE 40262) WORD UP	DE	BUT	49	MELBA MOORE (Capitol ST-1247) JOYRIDE PIECES OF A DREAM (Manhattan ST	42	7	67	JOHNNY TAYLOR (Malaco 7431) WORKIN' IT BACK	65	51
L FORCE GET BUSY 1	11	7	31	CAMEO (Atlanta Artists 830265) CASH FLOW (Atlanta Artist/PolyGram 826 028-1)	27	25	50	s3023) R&B SKELETONS (IN THE	47	19	60	TEDDY PENDERGRASS (Asylum 9-60447-1) MAZARATI	66	23
-FORCE (Columbia BFC 40395) EEZER PLEAZER	13	13	32	STAY THE CONTROLLERS (MCA 5681	28	20		CLOSET) GEORGE CLINTON (Capitol ST-12481)				(Paisley Park/Warner Bros. 1-25368)		
<sup>2</sup> .O. (Select FMS 21616) RADE	8	23	33	FRANTIC ROMANTIC JERMAINE STEWART (Arista AL8	33	7	51	REAL LOVE ET (ASHFORD & SIMPSON)Capitol ST- 12469	60	2		COLONEL ABRAMS (MCA 5682)	67	39
CE AND THE REVOLUTION ey park/Warner Bros. 9-25395) <b>SER THAN CLOSE</b>	12	9	34	8395) TEASE	29	21	52	FROM THE LEFT SIDE SKYY (Capitol ST-12480)	43	15	70	GUILTY YARBROUGH & PEOPLES (Total Experience/RCA TEL 8 5715)	68	25
CARNE (Omni/Atlantic 90492)	12 9	9 17	35	(Epic BFE 40091) EMERALD CITY TEENA MARIE (Epic FE 40318)	30	12	53	PROMISE SADE (Portrait/CBS FR 40263)	44	40	71	RESTLESS STARPOINT (Elektra 9-60424)	69	55
IIGHT STAR (Solar/Elektra 9- 4)	,		36	TRUE BLUE MADONNA (Sire 25442-1)	32	9	54	AS THE BAND TURNS ATLANTIC STARR (A&M SP 5019)	46	70	72	WHERE YOU GONNA BE TONIGHT	70	16
OODLINE ERT (Atlantic 81668)	18	7	37	POOLSIDE NU SHOOZ (Atlantic 9-81647)	39	17	55	CHILDREN OF THE NIGHT S2nd STREET (MCA 5738)	49	15	70	WILLIE COLLINS (Capitol ST 12442)	71	15
DeBARGE Jy/Motown 6181GL)	14	16	38	SURVIVAL OF THE	36	10	56	PHILIP BAILEY (Columbia AL 40209)	50	40		DIAL MY NUMBER PAULI CARMEN (Columbia BFC 40336)	71	15
<b>ME BABY</b> I'SA MORGAN (Capitol ST-12434)	15	32	39	BOOGIE BOYS (Capitol ST 12488) BURNIN' LOVE	34	12		ALL FOR LOVE NEW EDITION (MCA 5679)	53	41		<b>IT TAKES TWO</b> JUICY (Private 1/Epic ZS4 05694)	72	30
ta AL1-8212)	19	72		CON FUNK SHUN (Mercury/PolyGram 826 963-1)			58	<b>THE JETS</b> (MCA 5667)	55	42	75	ALEXANDER O'NEAL (Tabu FZ 39331)	73	76

THE CASH BOX TOP 75 BLACK COMTEMPORARY ALBUM CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

# **CASH BOX TOP BLACK CONTEMPORARY SINGLES**

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THE CASH BOX BLACK CONTEMPORARY SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

	Label, Number er (Songwriter)	L W	W O C
	POP, POP, POP, POP) GOES MY MIND VERT (Atlantic 7-89289) JOHNSON, W. RAGLIN (G. LEVERT, M. GORDON)	3	11
2 A R	IN'T NOTHIN' GOIN' ON BUT THE ENT WEN GUTHRIE (Polydor 885-106-7)	1	13
<b>3 T</b>	ARK S. BERRY (G. GUTHRIE) HE RAIN RAN ''JUICE'' JONES (Def Jam/Columbia 38-06209)	7	9
4 A Ll Fe (C	F. BELL, R. SIMMONS (V.F. BELL) LL CRIED OUT SA LISA AND CULT JAM WITH FULL FORCE aturing PAUL ANTHONY & BOW LEGGED LOU olumbia 38405894)	6	17
5 W	LL FORCE (FULL FÖRCE) (MEN I THINK OF YOU INET JACKSON (A&M AM-02855) Jam, T. LEWIS (J. HARRIS III, T. LEWIS, J. JACKSON)	5	7
6 W	IORD UP AMEQ (Atlanta Artist/PolyGram 884933-7)	12	7
7 S	BLACKMON (L. BLACKMON, T. JENKINS) WEET LOVE NITA BAKER (Elektra 7-69557)	4	16
8 C	J. POWELL (A BAKER, L. JOHNSON, G. BIAS) OUNT YOUR BLESSINGS SHFORD & SIMPSON (Capitol B 5598)	14	9
9 D	APSON,ASHFORD (N ASHFORD V. SIMPSON) <b>ANCING ON THE CEILING</b> ONEL RICHIE (Motown 1843MF) RICHIE, JA. CARMICHAEL (L. RICHIE, C. RIOS)	9	10
10 L( Bi	RRHE, JA, CARMICHAEL (L. RICHIE, C. RIOS) OVE ZONE LLY OCEAN (Jive/Arista JS 1-9510) BRATHWAITE, B. EASTMAN (B. OCEAN, W. BRATHWAITE, B. STMAN)	2	11
P K NE	ARTH ANGEL (FROM THE MOTION ICTURE SOUNDTRACK "KARATE ID PART II") W EDITION (MCA 52907)	25	6
12 M	PERREN (C. WILLIAMS, D. WILLIAMS) I <b>DAS TOUCH</b> DNIGHT STARR (Solar/Elektra 7-69525) ZALLOWAY, MIDNIGHT STAR (B. WATSON, J.W. WILLIAMS)	15	8
13 D	CALLOWAY, MIDNIGHT STAR (B. WATSON, J.W. WILLIAMS) O YOU GET ENOUGH LOVE IIRLEY JONES (Philly International/Manhattan B 5003) SIEGLER (B. SIEGLER/K. GAMBLE)	10	19
14 I M	WANNA BE WITH YOU AZE Featuring Frankie Beverly (Capitol B 5599)	22	8
15 R	SEVERLY (F. BEVERLY) UMORS MEX SOCIAL CLUB (Jay/Macola 001) (ING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL)	13	23
16 L	(ING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL) <b>DVE ALLWAYS</b> . DeBARGE (Gordy / Motown 1857GF) BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER, B.	19	8
RC 17 S	BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER, B. BRERTS) OWETO FFREY OSBORNE (A&M AM-2863)	17	9
J. ( ST	SBORNE, H. STEWART, P. MOORES, F. MUSKER (H. EWART, E. LAMERS, F. MUSKER)	20	7
	JN.D.M.C. (PROFILE PRO-5112) SIMMONS, R. RUBIN (S. TYLER, J. PERRY) <b>M FOR REAL</b>	23	8
но н. 20 А	DWARD HEWETT (Elektra 7:69527) HEWETT, S. CLARKE (H. HEWETT, S. CLARKE) NOTHERLOVERHOLENYOHEAD	16	9
Br	RINCE AND THE REVOLUTION (Paisley Park/Warner os. 7-28620) INCE AND THE REVOLUTION (PRINCE AND THE REVOLUTION)		
TH P.E	ADY SOUL IE TEMPTATIONS (Gordy/Motown 1856GF) SUNETTA, R. CHODACOFF (M HOLDEN)	29	7
FI' R.c	AN'T WAIT ANOTHER MINUTE VE STAR (RCA PB 1442) I. BURGESS (S. SHERIDAN, P. CHITEN)	30	7
TI:	YPICAL MALE NA TURNER (Capitol B 5615) BRITTEN (T. BRITTEN/G. LYLE)	32	4
GI HA	IVING MYSELF TO YOU .ENN JONES (RCA PB 14395) .WK WOLLINSKI (G. JONES, H. WOLLINSKI)	24	12
JA K.	LWAYS MES INGRAM (Qwest/Warner Bros. 728669) DIAMOND (K. DIAMOND, J. INGRAM)	27	9
GI N.	ISSES IN THE MOONLIGHT CORGE BENSON (Warner Bros. 7:28640-A) M. WALDEN N. WALDEN, P. GLASS, J.COHEN)	28	7
MI L	OOL'S PARADISE ELI'SA MORGAN (Capitol B-5600) WILSON, M MORGAN (L. WILSON, M. MORGAN)	26	11
MI GE	LITTLE BIT MORE ELBA MOORE (Capitol B-5632) INE MEFADDEN (MEFADDEN VITALIMEKINNEY) ASSION FROM A WOMAN	47	3
KI	RYSTOL (EPIC 34-06046) JACKSON (NM. WALDEN, R, JACKSON, L. JACKSON, T. OTT,R. STIGER)	33	8
GI	HAKE YOU REGORY ABBOTT (Columbia 38-05894) ABBOTT (G. ABBOTT)	41	6
31 G	IVE ME A REASON JTHER VANDROSS (Epic 34-06129) VANDROSS, N. ADDERLY, JR. (L. VANDROSS, N. ADDERLY,	8	14
32 C	J LOSER THAN CLOSE AN CARNE (Omni/Atlantic 7:99531) WASHINGTON, JR (f PRICE, B. WEILS)	11	18
33 <b>O</b>	H PEOPLE ATTI LaBELLE (MCA 52877)	18	12

		W
34	BORROWED LOVE S.O.S. BAND (Tabu/CBS 254 6164) JIMYY JAM. T. LEWIS (JIMMY JAM, T. LEWIS)	31
35	JIMMY JAM. T. LEWIS (JIMMY JAM, T. LEWIS) WHAT DOES IT TAKE (TO WIN YOUR LOVE) KENNY G. (Arista ASI-9516)	43
36	P. GLASS (J. BRISTOL, V. BULLOCK, H. FUQUA) REACTION	44
37	REBBIE JACKSON (Columbia 38:06197) D CONLEY (D. CONLEY, D. TOWNSEND, B. JACKSON) ALL THE WAY TO HEAVEN DOLIG E FERSH (Reality/Dania/Fantasu F969)	38
38	DOUG E. FRESH (Reality/Danya/Fantasy F969) D. BELL/O. COTTON (D.E. FRESH) STAY A LITTLE WHILE CHILD LOOSE ENDS (MCA-52820)	40
39	N MARTENELLI (MGINTOSH, NCHOL, EUGENE) <b>JEALOUSY</b> CLUB NOVEAU (KING JAY/TOMMY BOY TB884) JAY KING, DENZI, FOSTER, THOMAS MELROY, (J. KINGT.	50
40	ONE PLUS ONE	45
<b>'41</b>	FORCE M.D.'S (Tommy Boy 7:28619) R. HALPIN (A. LUNDY, R. HALPIN, J. DANIELS) NAIL IT TO THE WALL STACEY LATTISAW (Motown 1859MF)	52
42	JELLYBEAN (A. ROMAN, S. B. LUNT)	21
43	WHODINI (Jive/Arista JSI 9507) LARY SMITH (J. HUTCHINS/L. SMITH) LOVE OF A LIFETIME	34
44	CHAKA KHAN (Warner Bros. 7-28671-A) G. GARTSIDE, D. GAMSON, A. MARDIN (G. GARTSIDE, D. GAMSON) PRIVATE NUMBER	35
44	THE JETS (MCA 52846) J. KNIGHT, D. RIVKIN, D. POWELL, A. ZIGMAN (J. KNIGHT, A. ZIGMAN)	30
45	HEAVEN IN YOUR ARMS RJ'S LATEST ARRIVAL (Manhattan B50040) THE WIZ (G. GLEN, D. QUANDER)	49
46	TEMPORARY LOVE THING FULL FORCE (Columbia 38:06116) FULL FORCE, J.B. MOORE (FULL FORCE)	36
47	OLD FRIEND PHYLLIS HYMAN (Philadelphia International/Manhattan 50031) T.Bell (T. Bell/L. Creed)	57
48	JERMAINE STREWART (Arista ASI-947) N. M. WALDEN (J. STEWART, N. M. WALDEN, J. COHEN)	58
49	CHARTBREAKER HUMAN	DI
	HUMAN LEGUE (A & M AM 2861) J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS)	
50	WRAPPED AROUND YOUR FINGER YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 2441)	53
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51 52 53	YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 241) J. ELIS (J. ELIS) LOVE THE ONE I'M WITH (A LOT OF LOVE) MELBA MOORE & KASHIF (Capitol B 5577) KASHIF (KASHIF) YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM 2814) RICHARD PERY (A. GOLDMARK, B. ROBERTS) ALL OF MY LOVE GENOBIA JETER (RCA 14415) T. WILSON, M. MORGAN (WILSON, M. MORGAN) CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warner Bros. 7-28695) P. ADAMS (K. SUPWORHTH, P. TURNER) THERE'S JUST SOMETHING ABOUT YOU	37 39 65
51 52 53 54	YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 241) J. ELIS (J. ELIS) LOVE THE ONE I'M WITH (A LOT OF LOVE) WELBA MOORE & KASHIF (Capitol B 5577) KASHIF (KASHIF) YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM 2814) RICHARD PERY (A. GOLMARK, B. ROBERTS) ALL OF MY LOVE GENOBIA JETER (RCA 14415) T. WILSON, M. MORGAN (L. WILSON, M. MORGAN) CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warner Bros. 7-28695) P. ADAMS (B. SHEWORHTH, P. TURNER) THERE'S JUST SOMETHING ABOUT YOU BEAU WILLIAMS (Capitol B 5611) B. WILMS (CAPITOL CAPITOL (CAPITOL CAPITOL (CAPITOL (CAPI	37 39 65 54
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51 52 53 54 55 56	YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 2441) J. ELLIS (J. ELLIS) LOVE THE ONE I'M WITH (A LOT OF LOVE) WELBA MOORE & KASHIF (Capitol B 5577) KASHIF (KASHIF) YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM 2814) RICHARD PERPY (A. GOLDMARK, B. ROBERTS) ALL OF MY LOVE GENOBIA JETER (RCA 14415) T. WILSON, M. MORGAN (L. WILSON, M. MORGAN) CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warmer Bros. 7-28695) P. ADAMS (R. SKIPWORHTH, P. TURNER) THERE'S JUST SOMETHING ABOUT YOU BEAU WILLIAMS (Capitol B 5611) B. WILLIAMS, L. BALL (B. WILLIAMS) YOU ARE EVERYTHING JAMES (D. TRAIN) WILLIAMS (Columbia 38-06256) H. EAVES III, J. WILLIAMS (L. WILLIAMS, H. EAVES) L IS FOR LOVER AL JARREAU (Warner Bros. 7-28686) N. ROGERS (D. GAMSON, G. GARTSIDE) BURNIN' LOVE CON FUNK SHUN (Mercury/PolyGram 884-762.7) ATTALA ZARE GLES& B.	37 39 65 54 62 61
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51 52 53 54 55 56 57 58 59 60 61 62	YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 2441) J. ELLE (J. ELLIS) LOVE THE ONE I'M WITH (A LOT OF LOVE) WELBA MOORE & KASHIF (Capitol B 5577) KASHIF (KASHIF) YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM 2814) RICHARO PERY (A. GOLDMARK, B. ROBERTS) ALL OF MY LOVE GENOBIA JETER (RCA 14415) T. WILSON, M. MORGAN (UNLSON, M. MORGAN) CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warner Bros. 7-28695) P. ADAMS (S. KAPWORHTH, P. TURNER) B. WILLIAMS (Capitol B 55611) B. WILLIAMS (L B. WILLIAMS) YOU ARE EVERYTHING JAMES (D TARINY WILLIAMS (J. WILLIAMS, H. EAVES) L IS FOR LOVER AL JARREAU (Warner Bros. 7-28686) N. ROGERS (D. GAMSON, G. GARTSIDE) BURNIN' LOVE CON FUNK SHUN (Mercury /PolyGram 884-762-7) ATTAL 2ANE GILES & BILLY OSBORNE (A ZANE GILES & B. OSBORNE) FRIENDS AND LOVERS GLORA LORING AND CARL ANDERSON (Carre Z54 (66122) Y DESSCA (P. GORDON, J. GRUSKA) BROKEN GLASS GEORGE DUKE (Elektra 7-59524) GEORGE DUKE (ELEKTA 7-59524) GEORGE DUKE (GEORGE DUKE) NASTY JANET JACKSON (A&M AM 2830) J.JAM, T. LEWIS (J. HARRIS III, T. LEWIS, J. JACKSON) DISTANT LOVER DANTAR, G. SENOCLES (M. GAYE, G. FUQUA, S. GREENE) WHAT'CHA GONNA DO C. SMITCH (EMERVENS (J. AS2865) R. BENATAR, G. SENOCLES (M. GAYE, G. FUQUA, S. GREENE) WHAT'CHA GONNA DO C. SMITCH (EMERVENS (J. MARRIS III, T. LEWIS, J. JACKSON) DISTANT LOVER DOBBY JIMMY & THE CRITTERS (MACA 52860) R. BENATAR, G. SENOCLES (M. GAYE, G. FUQUA, S. GREENE) WHAT'CHA GONNA DO C. SMITCH (EMERVENS (J. MARRIS III, T. LEWIS, J. ACKSON) BOBBY JIMMY & THE CRITTERS (MACA 52860) R. BENATAR, G. SENOCLES (M. GAYE, G. FUQUA, S. GREENE) WHATCHA GONNA DO C. SMITCH (EMERVENS (J. MARRIS III, T. LEWIS, J. ACKSON) C. SMITCH (EMERVENS (J. MARRIS III, T. LEWIS, J. ACKSON)	<ul> <li>37</li> <li>39</li> <li>65</li> <li>54</li> <li>62</li> <li>61</li> <li>63</li> <li>42</li> <li>59</li> <li>67</li> <li>46</li> <li>48</li> </ul>
<ul> <li>51</li> <li>52</li> <li>53</li> <li>54</li> <li>55</li> <li>56</li> <li>57</li> <li>58</li> <li>59</li> <li>60</li> <li>61</li> <li>62</li> <li>63</li> </ul>	YARBROUGH & PEOPLES (Total Experience/RCA TES 1- 2441) J. ELLS (J. ELLS) LOVE THE ONE I'M WITH (A LOT OF LOVE) MELBA MOORE & KASHIF (Capitol B 5577) KASHIF (KASHIF) YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM 2814) RICHARO PERY (A. GOLMARK, B. ROBERTS) ALL OF MY LOVE GENOBIA JETER (RCA 14415) T. WILSON, M. MORGAN U. WILSON, M. MORGAN) CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warner Bros. 7-28695) P. ADAMS (B. SMPWORHTH, P. TURNER) THERE'S JUST SOMETHING ABOUT YOU BEAU WILLIAMS (Capitol B 5611) B. WILLIAMS, L. BALL (B. WILLIAMS) YOU ARE EVERYTHING JAMES (D. TRAIN) WILLIAMS (J. WILLIAMS, H. EAVES) L IS FOR LOVER AL JARREAU (Warner Bros. 7-28686) N. ROCERS (D. GAMSON, G. GARTSIDE) BURNIN' LOVE CON FUNK SHUN (Mercury/PolyGram 884-762.7) ATTALA ZANE GILES & BILLY OSBORNE (A ZANE GILES & B. OSBORNE) FRIENDS AND LOVERS GLORIA LORING AND CARL ANDERSON (Carre ZS4 0612) Y DESCA (P. GORDON, J. GRUSKA) BROKEN GLASS GEORGE DUKE (Elektra 7-69524) GEORGE DUKE (Elektra 7-69524) GEORGE DUKE (ELEKTA 7-69524) GEORGE DUKE (GEORGE DUKE) MAATT JANET JACKSON (ARM AM 2830) J JANET JA	<ul> <li>37</li> <li>39</li> <li>65</li> <li>54</li> <li>62</li> <li>61</li> <li>63</li> <li>42</li> <li>59</li> <li>67</li> <li>46</li> <li>48</li> <li>51</li> </ul>

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12	66	HUNGRY FOR YOUR LOVE) HANSON AND DAVIS (FRESH 7-RE5)
6	67	HANSON, DAVIS. (HANSON DAVIS MURDOCH) <b>DUKE IS BACK</b> RAPPIN' DUKE (Tommy Boy TB 881A) G SPELLS, S BROWN, (S BROWN)
5	68	BELIEVE IT OR NOT BILLY GRIFFIN (Atlantic 7-89374)
9	69	D. NAKAMOTO (B) (RIFFEM. D. NAKAMOTO) FLAME OF LOVE JENE CARNE (Omni/Atlantic 7-99511) G. WASHINGTON JR. (D. QUANDER, G. GLENN)
7	70	NO HOW NO WAY RENE & ANGELA (Mercury 884972-7) B. WATSON, B. SWEDEN, RENE AND ANGELA (R. MOORE/A.
3	71	WINDBUSH) HEADLINE NEWS WILLIAM BELL (WRC-204)
	.72	W BELL A BURRÖUGHS (W. BELL, A. BURROUGHS) CRACK KILLED APPLEJACK GENERAL KANE (Gordy 1865GF) M. M.DOWELL, C. A. NOLEN (M. McDOWELL)
6	73	M. McDOWELL, C. A. NOLEN (M. McDOWELL) WILD AND FREE THE DAZZ BAND (Geffen 7-28658)
2	74	B. HARRIS (M. McCLAIN, B. HARRIS, J. LORBER) <b>TEN WAYS OF LOVING YOU</b> LENNY WILLIAMS (Nobhill F-970)
9	75	F. L. PITIMAN (L. WILLIAMSP. GLASS) <b>REACH OUT</b> CASHFLOW (Atlanta Artists 884 45-7)
11	76	S.O.S. OLIVER CHEATHAM (Critique 8523)
11	77	R. DAVIS, O. CHEATHAM (O. CHEATHAM, R. DAVIS) <b>DO ME RIGHT</b> MAIN INGREDIENT (Zakia 015) K. BECK (K. BECK, L. WEDGEWORTH)
6	78	NURSERY (M. BECA, L. WEDGEWORTH) NURSERY RHYMES L.A. DREAM TEAM (MCA 52860) L.A. DREAM TEAM (M. PERISON, R. ANTHONY)
15	70	LAST NJONES (Philadelphia International/Manhattan E 50046)
5	80	K GAMBLE, L HUFF (GAMBLE/WANSEL/BIGGS) HOLDING ON THE GIVENS FAMILY (PJ 542) K. KEYS, R. BROWN (K. KEYS, R. BROWN)
4	81	YOU WERE MEANT TO BE MY LADY (NOT MY GIRL)
	82	ALEXANDER O'NEIL (Tabu/CBS ZS4 06222) J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS) ARMED AND DANGEROUS ATLANTIC STARR (Mahatan B-50043)
EBUT	83	M. WHITE (WHITE, PAGE, GLENN) POINT OF NO RETURN
7	84	NU SHOO2 (Atlantic 7 89392) J. SMITH, R. WARITZ (J. SMITH, V. DAY) IF YOU'RE READY (COME GO WITH ME)
		RUBY TURNER WITH JONATHAN BUTLER (Jive/RCA 1027-7 JI) BILLY OCEAN (H. BANKS, R. JACKSON, C. HAMPTON)
14	85	MAN SIZE LOVE KLYMAXX (MCA 52841) R. TEMPERTON. D. RUDOLPH, B. SWEDIEN (R. TEMPERTON)
18	86	YOU'RE MY LAST CHANCE 52ND STREET (MCA-52887) N. MARTINELLI (T. HENRY)
4	87	SWEET FREEDOM (THEME FROM "RUNNING SCARED") MICHAEL McDONALD (MCA 52857)
4	88	R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON) <b>STYLIN'</b> KENNY & JOHNNY
5		THE WHITEHEAD BROTHERS (Philadelphia International/Manhattan B-S0041) K. GAMBLE, L. HUFF (V. CARSTARPHEN, K. WHITEHEAD, J. WHITEHEAD III, A. WHITEHEAD, D. WHITEHEAD)
4	89	GIVIN' IT (TO YOU) SKYY (Capitol B 5560)
5	90	RANDY MULLER & SOLOMON ROBERTS (RANDY MULLER) <b>RISING DESIRE</b> STEPHANIE MILLS (MCA 52843)
5	91	GEORGE DUKE (M. JAY, M. WATSON) WONDER WHERE YOU ARE MICHAEL SEMBELLO (A&M AM 2850) R RUDOLPH, M. SEMBELLO (M. SEMBELLO, D. SEMBELLO)
17	92	100% PURE PAIN O'CHI BROWN (Mercury /Polygram 884 886-7) STOCK, AITKEN, WATERMAN (STOCK, AITKEN, WATERMAN)
6	93	TWO OF HEARTS STACEY Q (Atlantic 7-89381) J. ST. JAMES (J. MITCHELL, S. GATLIN, T. GREENE)
	94	HOMEBOY STEVE ARRINGTON (Atlantic 7-89397) K. JOHNSON, W. RAGLIN (S. ARRINGTON, I. ARRINGTON)
3	95	K. JOHNSON, W. RAGLIN (S. ARRINGTON, I. ARRINGTON) BREATHLESS MTUME (Epic 34-05899) MTUME (J. Intume)
23	96	SAY LA LA PIECES OF A DREAM (Manhattan B 50038) L. WHITE (B. WRIGHT/C. CAMPBELL)
12	97	HOW CAN WE BE WRONG
19	98	TRINERE (Jam Packed JPI 2003) P. TONY (T. BUTLER, BAKER, B. SMITH) SWEET AND SEXY THING RICK JAMES (Gordy/Motown 1844GF)
7	99	RICK JAMES (RICK JAMES) PAPPA DON'T PREACH
4	100	MADONNA (Sire Warner Bros. 7:28660) MADONNA, S. BRAY (B. ELLIOT, MADONNA) WALL TO WALL FREAKS THE ROSE BROTHERS (Muscle, Shoals 103)

September 2

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# ACK RADIO/RETAIL

#### **IOST ADDED** Out Of A Possible 85 Stations

Nu Shooz, G. Guthrie, B. Ocean, Janet Jackson, A. Baker, Levert.

NDSOR, CT-MELONAE MCCLEAN-MD

FFALO, N.Y.-LAVERNE BAILEY-PD

nawn, S. Burke, M. Sembello, New Edition.

CHESTER, N.Y.-ANDRE MARCEL-PD

w Edition, Five Star, Loose Ends. B. Ocean.

Lover - Al Jarreau - Warner Bros.

lonna, G. Guthrie, B. Ocean, A. Baker, Janet Jackson,

STON, MASS-ELROY SMITH-PD

W YORK, N.Y.-TONY GREY-PD

eBarge, O. Cheatham, S. Lattisaw, M. Moore & F. Jackson, T. Turner.

cean, Run DMC, Levert, Janet Jackson, Midnight Star, J. Ingram, T. Turner, J.

uthrie, M. Morgan, G. Jones, Juice Jones, Levert, Lisa Lisa, Janet Jackson, Five

Dcean, Levert, Janet Jackson, Juice Jones, Run DMC, Lisa Lisa, J. Ingram,

3aker, G. Guthrie, Levert, Janet Jackson, Lisa Lisa, Juice Jones, Cameo, H.

o Nuveau, Temptations, Surface, Barbara Roy, Human League, Pieces O A

e Jackson, Ruby Turner, 52nd Street, Rene & Angela, O. Cheatham.

Vandross, New Edition, J. Osborne, J. Stewart. ADDS:Club Nuveau.

East Retail Breakouts

end—Phyllis Hyman—Philadelphia International

Human | Harris III T. Lewes (from the AMM abum "Crash. SP 5129) Inte Tyme Tunes inc. (ASCAP)

41

ADDS

Human League

DeBarge, James "D" Train.

ow, B. Griffin, O. Cheatham.

arge, Cameo.

, Cameo, G. Jones.

75 Stations Reported This Week A Little Bit More—Melba Moore— Capitol—17 Adds

Nail It To The Wall—Stacy Lattisaw—Motown—14 Adds

Jealousy—Club Nouveau—Tommy Boy/Jay—13 Adds

Believe It Or Not—Billy Griffin—Atlantic—13 Adds Programmer: Bernie Miller Station: WLUM Market: Milwaukee, Wl.

**Song:** "Let's Go For It" **Artist:** Fantasy **Label:** Sutra

**Comments:** "Denny Randell has written an excellent song that will span all formats. This should be a major hit.

#### **RETAIL PICK**

**Retailer:** Beverly Taylor **Store:** Fillmore East Records **Market:** Cleveland, Oh.

**Song:** "Heaven In Your Arms" **Artist:** RJ's Latest Arrival **Label:** Manhattan

**Comments:** "The beat, melody, rhythm and the outstanding vocals will make this a gigantic hit.

# T LADELPHIA, PA-TONY Q-PD HOTS: Lisa Lisa, Shirley Jones, MaDonna, KRIZ-SEATTLE, WA-I

#### KRIZ-SEATTLE, WA-FRANK BARROW-PD

HOTS: G. Guthrie, Midnight Star, Levert, J. Carne, L. Vandross, B. Ocean, Prince, A. Baker, Cameo, H. Hewett.

ADDS:C.DeBarge, World O Truth, K. Blow, Cashflow, Mtume, J. Stewart, Club Nuveau. KDIA-OAKLAND, CA-BARRY POPE-PD

HOTS: Cameo, A. Jarreau, H. Hewett, Maze, G. Kane, S. Lattisaw, Ashford & Simpson, T. Turner, El DeBarge, James "D" Train.

ADDS: Prince, Deshawn, Word Of Mouth, Human League, P. Bryson, Con Funk Shun, Cashflow, Voltage Bros., O.C. Smith.

#### **XHRM-SAN DIEGO, CA-GENE HARRIS-PD**

HOTS: Janet Jackson, New Edition, Cameo, H. Hewett, Lisa Lisa, Midnight Star, Five Star, Juice Jones, Ashford & Simpson, Levert.

#### ADDS: Con Funk Shun, K. Blow, RJ's Latest Arrival.

KSOL-SAN FRANCISCO-CA-BERNIE MOODY-PD

HOTS: Lisa Lisa, Full Force, Janet Jackson, H. Hewett, Juice Jones, G. Guthrie, Midnight Star, Levert, C. Kahn, L. Richie.

ADDS: B. Roy, M. Moore & F. Jackson, R. James, G. Duke, B. Fast, G. Kane, G. Jeter, Whistle.

#### **KACE-LOS ANGELES, CA-PAM ROBINSON-PD**

HOTS: H. Hewett, R. Franklin, El DeBarge, Janet Jackson, Temptations, G. Benson, Yellow Jackets, G. Jones, J. Ingram, P. Hyman, Ashford & Simpson, Maze, Levert.ADDS: D. Williams, J. Carne, Human League, J. Butler, Ruby Turner, E. Towns, 52nd Street, J. Osborne.

#### West Retail Breakouts

**Old Friend** – Phyllis Hymanm – Philadelphia International/Manhattan **L Is For Lover** – Al Jarreau – Warner Bros.

HOTS: Ashford & Simpson, Janet Jackson, Cameo, Run DMC, Juice Jones, H. Hewett, C.

ADDS: D. Williams, E. Towns, Mtume, Tease, Skyy, N. Martinez, Tamiko Jones, M. Henderson, P. Bryson, J. Osborne, P. Carmin, The Movies, Cartoon Crew, Coast To Coast.

Jody – Jermaine Stewart – Arista

WEAS-SAVANNAH-GA-DON JONES-PD

Kahn, Temptations, El DeBarge, M. Morgan.

SOUTH

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#### LEDO, OH-PAUL BROWN-PD

Jermaine Stewart – Arista

otations, Midnight Star, B. Ocean, Janet Jackson, G. Abbott, B. Williams, Camrge, H. Hewett, A. Baker. ADDS: Atlantic Starr, Cashflow, Dazz Band, Kiaira, P. man League, Deshawn.

#### **ICINNATI, OH-STEVE HARRIS-PD**

ze Jones, Cameo, Levert, Maze, Whodini, Janet Jackson, Lisa Lisa, Nu Shooz, Simpson, Midnight Star.

#### ie Jackson, G. Abbott. I**LWAUKEE, WI-BERNIE MILLER-PD**

...oring & C. Anderson, Cameo, G. Abbott, Lisa Lisa, S. Winwood, Temptations, n, Berlin, El DeBarge, H. Hewett.

Moore & F. Jackson, Miami Sound Machine, D. Hall, Eurythmics, Human Money, L.A. Dream Team, G. Kane.

#### LEVELAND, OH-DEAN RUFUS-PD

1 DMC, G. Guthrie, Lisa Lisa, Juice Jones, Levert, New Edition, B. Ocean, Janet ameo, Bobby Jimmy & The Critters.

#### nson & Davis, C. DeBarge. ETRIOT, MICH.-JOE SPENCER-PD

vert, D.E. Fresh, B. Ocean, M. Morgan, Whodini, Temptations, G. Guthrie, Lisa Jackson, El DeBarge, Ashford & Simpson, Trouble Funk.ADDS: S. Lattisaw, arne, C. DeBarge, K. Blow.

#### TROIT, MI.-JAMES ALEXANDER-PD

DeBarge, Ashford & Simpson, Levert, Lisa Lisa, Janet Jackson, Five Star, tar, New Edition, Temptations, G. Abbott.

man League, S. Lattisaw, Loose Ends, E. Towns.

HICAGO, IL-MARCO SPOON-PD Suthrie, Whodini, El. DeBarge, Jets, Janet Jackson, Lisa Lisa, Maze, G. Jones, G. aDonna.

2 & Angela, G. Kane, Human League, R. Franklin.

#### Midwest Retail Breakouts

Ind Free—Dazz Band – Geffen

y **No How** — Rene & Angela — Mercury - Jermaine Stewart — Arista.

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HOTS: N. Edition, M. Morgan, Midnight Star, Juice Jones, J. Osborne, Cameo, Levert, G. Benson, Ashford & Simpson, Janet Jackson.
 ADDS: Rockwell, Dazz Band, G. Jeter, 52nd Street, Millie Jackson, P. Hyman. D. Stewart, C. DeBadge, D.Williams, Club Nuveau, Cashflow, P. Carroll.
 WLOU-LOUISVILLE, KY-TONY FIELDS-PD

HOTS: Lisa Lisa, Janet Jackson, Juice Jones, Levert, Cameo, G. Jones, G. Guthrie, Midnight Star, New Edition.

ADDS: A. Baker, B. Griffin, C. DeBarge, J. Osborne, Surface, P. Hyman, T. Brunson, Dynasty.

#### WRAP-NORFOLK, VA-CHESTER BENTON-PD

HOTS: Lisa Lisa, Whodini, G. Guthrie, Levert, Transit, J. Osborne, Maze, Juice Jones, Run DMC, Temptations

#### ADDS: Miss Thang, P. Carroll, Dazz Band, D. Pittman, C. DeBarge.

WRBD-FORT LAUDERDALE, FL.-RODNEY BALTIMORE-PD

WJLD-BIRMINGHAM, AL-DICK LUMPKIN-MD HOTS: G. Guthrie, L. Vandross, B. Ocean, A. Baker, S.Jones, P. LaBelle, J. Osborne, Levert, Lisa Lisa, C. Kahn.

ADDS: B. Griffin, B. Williams, M. Moore & F. Jackson, Action Band, Grand Master, The Movies, Mtume, S. Brown, Easy Tee, Mix Master G.

#### WQMG-GREENSBORO, N.C.-DOC FOSTER-PD

HOTS: Levert, Juice Jones, Janet Jackson, Lisa Lisa, Cameo, Ashford & Simpson, El DeBarge, Midnight Star, New Edition, H. Hewett.

ADDS: Boogie Boys, R. James, Hanson & Davis, Cashflow, Human League, M. Anthony, Ruby Turner.

#### South Retail Breakouts

Wild And Free – Dazz Band – Geffen

There's Just Something About You – Beau Williams – Capitol Nail It To The Wall – Stacy Lattisaw – Motown

# **CASH BOX TOP 100 SINGLES**

W O C

THE CASH BOX TOP 100 SINGLES CHART IS BASED ON A COMBINATION OF RADIO AIRPLAY AND ACTUAL PIECES SOLD AT RETAIL STORES.

	SE	ртем	IBER	2
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	st, Label, Number lucer (Songwriter)	L W	W O C
1	STUCK WITH YOU HUEY LEWIS AND THE NEWS (Chrysalis VS4 43019) H. LEWIS AND THE NEWS (C. HAYES, H. LEWIS)	5	8
2	TAKE MY BREATH AWAY (LOVE THEME FROM "TOP GUN") BERLIN (Columbia 38/05903)	1	14
3	G. MORODER (G. MORODER, T. WHITLOCK) HIGHER LOVE	2	15
4	STEVE WINWOOD (Island/Warner Bros. 7:28710) R. TITLEMAN, S. WINWOOD (S. WINWOOD, W. JENNINGS) DANCING ON THE CEILING LIONEL RICHIE (Motown 1843MF)	4	10
5	L. RICHIE, J.B. CARMICHAEL (L. RICHIË, C. RIOS) FRIENDS AND LOVERS GLORIA LORING & CARL ANDERSON (Carrere/CBS ZS4 (6122)	7	11
6	LAY COLLE) J. AVERBACH (G. LORING, T. CAMPBELL) VENUS BANANARAMA (London/PolyGram 886 056-7) STCCK, AITKEN, WATERMAN (R. LEEUWEN)	3	13
7	DREAMTIME	11	8
8	DARYL HALL (RCA PB-14387) D. HALL, DA. STEWART, T. WOLK (D. HALL, J. BEEBE) WORDS GET IN THE WAY MIAMI SOUND MACHINE (Epic 34 06120)	8	14
9	E ESTEFAN, JR. (G.M. ESTEFAN) WALK THIS WAY RUN D.M.C. (Profile PRO-5112) R. SIMMONS, R. RUBIN (S. TYLER, J. PERRY)	9	9
10	BABY LOVE	10	14
11	REGINA (Atlantic 7:89417) S. BRAY (S. BRAY, R. RICHARDS, M. KESSLER) <b>LOVE ZONE</b> BILLY OCEAN (Jive/Arista JS1:9510) W BRATHWAITE, B. J. EASTMOND (B.J. EASTMOND, W BRATHWAITE, B. OCEAN)	13	9
12	W BRATHWAITE, B. OCEAN) <b>DON'T FORGET ME (WHEN I'M GONE)</b> GLASS TIGER (Manhattan/Capitol B-50037) J. VALLANCE (GLASS TIGER, J. VALLANCE)	15	11
13	J. VALLANCE (GLASS TIGER, J. VALLANCE) <b>THROWING IT ALL AWAY</b> GENESIS (Atlantic 7.89372) GENESIS, HPADCHAM, (A BANKS, P. COLLINS, M.RUTHERFORD)	17	6
14	GENESIS, H.PADCHAM, (A.BANKS, P. COLLINS, M.RUTHERFORD) WHEN I THINK OF YOU JANET JACKSON (A&M AM 2855) J.JAM, T. LEWIS (J. HARRIS III, T. LEWIS, J. JAM)	18	7
15	SWEET FREEDOM (THEME FROM "RUNNING SCARED")	6	15
16	MICHAEL McDONALD (MCA S2857) R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON) RUMORS TIMEX SOCIAL CLUB (Jay/Macola 001) L KING, D. FOSTER M. THOM*SON, M. MARSHALL, A. HILL)	14	15
17	L. KING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL) <b>HEAVEN IN YOUR EYES</b> LOVERBOY (Columbia 38-06178) P. DEAN, J. DEXTER (P. DEAN, M. RENO, J. DEXTER, M. MOORE)	21	8
18	TWO OF HEARTS STACEY Q (Atlantic 7-89381)	22	10
19	J.ST.JAMES (J. MITCHELL, S. GATLIN, T. GREENE) HEARTBEAT DON JOHNSON (Epic 34 06285) C. SANDFORD (E. KAZ, W. WALDMEN)	24	5
20	C. SANDFORD (E. KAZ, W. WALDMEN) <b>TYPICAL MALE</b> TINA TURNER (CAPITOL B-561S) T. BRITTEN (T. BRITTENG, LYLE)	25	4
21	THE CAPTAIN OF HER HEART DOUBLE (A&M AM-2838)	23	13
22	DOUBLE (K. MALOO, F. HAUG) PAPA DON'T PREACH MADONNA (Sire / Warner Bros. 7-28660) MADONNA, S. BRAY (B. ELLIOT, MADONNA)	12	13
23	MADONNA, S. BRAY (B. ELLIOT, MADONNA) <b>MISSIONARY MAN</b> EURYTHMICS (RCA PB 14414) D.A. STEWART (D.A. STEWART, A. LENNOX)	26	10
24	DA. STEWART (DA. STEWART, A. LENNOX) LOVE WALKS IN VAN HALEN (Warner Bros. 7-28629) V. HALEN, M. JONES, D. LANDEE (E. VAN HALEN, S. HAGAR, M. ANTHONY, A. VAN HALEN)	29	7
23	PRESS PAUL McCARTNEY (Capitol B-5597)	27	7
26	P. McCARTNEY, H. PADĠHÁM (P. McCARTNEY) MAN SIZE LOVE (THEME FROM "RUNNING SCARED") KLYMAXX (MCA 52841)	16	12
27	R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON) I DIDN'T MEAN TO TURN YOU ON ROBERT PALMER (Island/Atlantic 7:99537) B. EDWARDS (J.HARRIS, T.LEWIS)	32	6
28	A MATTER OF TRUST BILLY JOEL (Columbia 38-06108)	31	7
29	P. RAMONE (B. JOEL) <b>TRUE COLORS</b> CYNDI LAUPER (PORTRAIT 37-06247)	34	4
30	CLAUPER L PETZE (T. KELLY.B. STEINBERG) MONEY\$ TOO TIGHT (TO MENTION) SIMPLY RED (Elektra 7-69528)	33	10
31	S. LEVINE J. VALENTINE, W. VALENTINE, C. WIGGINS) GLORY OF LOVE (THEME FROM "THE KARATE KID PART II") PETER CETERA (Full Moon/Warner Bros. 7-28662) M. OMARTIAN (P. CETERA, D. FOSTER, D. NINI)	19	16
32	M. OMARTIAN (P. CETERA, D. FOSTER, D. NINI) <b>MAD ABOUT YOU</b> BELINDA CARLISLE (I.R.S./MCA 52815) M LLOYD (P. BROWN, J. WHELAN, M.Y. EVANS)	20	19
33	WE DON'T HAVE TO TAKE OUR CLOTHES OFF	28	18
34	JERMAINE STEWART (Arista AS1-9424) N.M. WALDEN (P. GLASS, N.M. WALDEN) SWEET LOVE	38	6
35	ANITA BAKER (Elektra 769557) M.JPOWELL (A.BAKER,LJOHNSON,GIAS) ALL CRIED OUT LISA LISA & CULT JAM WITH FULL FORCE (Columbia	39	8
	38-05844) Full Force (Full Force)		

		L W	O C
36	GIRLS CAN'T HELP IT JOURNEY (COLUMBIA 38-06302) S. PERRY IS. PERRY N. SCHON)	44	4
37	TWIST ADD SHOUT THE BEATLES (Capitol B-5624) (BRUSSELL,PMEDLEY)	43	6
38	POINT AT A STATE OF A	41	12
39	THE EDGE OF HEAVEN WHAM! (Columbia 38-06182) G. MCHAEL (G. MCHAEL)	30	12
40	OH, PEOPLE PATTI LaBELLE (MCA S2877)	37	10
41	R. PERRY (B. ROBERTS, A. GOLDMARK) VELCROFLY ZZ TOP (Warner Bros. 7-28650)	35	9
42	B. HAM (GBBONS, HILL, BEARD) WRAP IT UP FABULOUS THUNDERBIRDS (CBS Associated ZS4 06270) LHAYES, D. PORTER (D. EDMUMDS)	46	7
43	WINNER'S CIRCLE IN YOUR EYES	50	4
	PETER GABRIEL (GEFFEN 7-28622) P. GABRIEL (P. GABRIEL)		
44	PARANOIMIA THE ART OF NOISE WITH MAX HEADROOM (China/ Chrysalis VS443002) THE ART OF NOISE (DUDLEY, JECZALIK)	52	6
45	SO FAR SO GOOD (FROM THE MOTION PICTURE SOUNDTRACK "ABOUT LAST NIGHT") SHEENA LASTON (EM America B-8332)	49	9
46	N.M. WALDEN (T. SNOW, C. WEIL) I'LL BE OVER YOU TOTO (COLUMBIA 40273)	56	4
47	TOTO (S. LUKATHER-R. GOODRUM) <b>YOU CAN CALL ME AL</b> PAUL SIMON (Warner Bros. 7:28667)	51	7
48	P. SIMON (P. SIMON) <b>TAKE ME HOME TONIGHT</b> EDDIE MONEY (Columbia 38:06231) RZITOLE MONEY (M. LESSON, P. VALE, P. SPECTOR,	57	6
49	EGREENWICH, J.BARRY) EARTH ANGEL (FROM THE MOTION PICTURE SOUNDTRACK "KARATE KID PART II) NEW EDITION (MCA 52907)	54	6
50		55	3
51	ROD STEWART (WARNER BROS. 7-28631) B. EZRIN (B. ADAMSJ. VALLANCER. STEWART R. WAYNE) PRIVATE NUMBER THE JETS (MCA-52846)	45	8
52	D. POWELL, D. RIVKIN, J. KNIGHT, A. ZIGMAN (J. KNIGHT, A. ZIGMAN) WHAT DOES IT TAKE	53	10
53	HONEYMOON SUITE (Warner Bros. 7-28670) B. FAIRBAIRN (D. GREHAN) HUMAN	68	2
54	HUMAN LEAGUE (A&M AM 2861) J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS) LOVE ALWAYS	48	7
	EL. DEBARGE (Gordy/Motown 1857 GF) B. BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER, B. ROBERTS)	.0	
55	NOTHING IN COMMON THOMPSON TWINS (Arista ASI-9511) G. DOWNES, T. BAILEY, (T. BAILEY, A. CURRIE)	47	9
56	PLAYING WITH THE BOYS KENNY LOGGINS (Columbia 38-05902) P.WOLF (K.LOGGINS, P.WOLF, LWOLF)	58	6
57	<b>25 OR 6 TO 4</b> CHICAGO (Full Moon/Warner Bros. 7:28628) DAVID FOSTER (ROBERT LAMM/JAMES PANKOW)	70	3
50	GIVE ME A REASON LUTHER VANDROSS (Epic 34-06.129)) L. VANDROSS, N. ADDERLY(L. VANDROSS, N. ADDERLY)	64	4
59	EMOTION IN MOTION RIC OCASEK (GEFFEN 7-28617) C. HUGHES (R. OCASEC)	72	2
60	YOU SHOULD BE MINE (THE WOO WOO SONG) JEFFREY OSBORNE (A&M AM-2814)	36	18
61	P. PERRY (A GOLDMARK, B. ROBERTS) LOVE COMES QUICKLY PET SHOP BOYS (EMI-B-8338) S. HAGUE (N. TENNANT C. LOWES HAGUE)	67	4
62	STRAGE (IL TENNING, LOWS, FAGUE) SPIRIT IN THE SKY DOCTOR AND THE MEDICS (I.R.S./MCA 52880) G. LEON (IL GREENBAUM)	63	7
63	IT'S YOU BOB SEGER & SILVER BULLET BAND (Capitol B-5623) BSEGER AND PUNCH (B SEGER)	66	6
64	B-SECER AND PUNCH (B-SECER) SOMEBODY'S OUT THERE TRIUMPH (MCA-5786) M-CLINK (R. EMMETT-M. LEVINEG. MOORE)	71	4
65	M CLINN (IR: EMMELTI-M, LEVINEG, MOORE) <b>VANKEE ROSE</b> DAVID LEE ROTH (Warner Bros. 7-28656) T. TEMPLEMAN (D. LEE ROTH, S.VAI)	40	12
66	CHARTBREAKER I AM BY YOUR SIDE COREY HART (EMI B8348) COREY HART (COREY HART)	DE	BUT

C		
4	67	AIN'T NOTHIN' GOING ON BUT THE RENT
6		GWEN GUTHRIE (Polydor/Polygram 885 106-7) M.S. BERRY (G. GUTHRIE)
12	68	THAT WAS THEN, THIS IS NOW MICKY DOLENZ and PETER TORK (of The Monkees) (Arista ASI-950S)
	69	M. LLOYD (V. BRESCIA) SOMEBODY LIKE YOU
12	• • •	38 SPECIAL (A&M AM-2854) K. OLSEN (D. BARNES, J. VALLANCE, J. CARLISI, D. VAN ZANT. L. STEELE)
10	78	YOU GIVE LOVE A BAD NAME BON JOVI (Mercury 884953-7) B FAIRBAIN (J.BON JOVI/R. SAMBORA/D. CHILD)
9	71	TAKEN IN MIKE & THE MECHANICS (Atlantic 7-89404) C. NEIL (M. RUTHERFORD, C. NEIL.)
7	72	SLEDGEHAMDER PETER GABRIEL (Geffen /Warner Bros. 7-28718) D. LANOIS, P. GABRIEL (P. GABRIEL)
	73	LOVE TOUCH (THEME FROM "LEGAL
		EAGLES") ROD STEWART (Warner Bros. 7-28668) M. CHAPMAN (M. CHAPMAN, H. KNIGHT, B. BLACK)
4	74	INVISIBLE TOUCH GENESIS (Atlantic 7-89407) GENESIS, H. PADGHAM (P. COLLINS, M. RUTHERFORD, A.
	75	BANKS) LONELY IS THE NIGHT
6		AIR SUPPLY (Arista AS1-9521) J.BAYLON (D. WARREN, A. HAMMOND)
•	76	THE OTHER SIDE OF LIFE THE MOODY BLUES(Polydor 885201-7)
9	77	T. VISCONTI(J. HAYWARD)
		CAMEO (Atlanta Artists/Polygram 884 933-7) L. BLACKMON (L. BLACKMON, T. JENKINS)
4	78	CAN'T WAIT ANOTHER MINUTE FIVE STAR (RCA PB 1442) R.J. BURGESS (S. SHERIDAN, P. CHITTEN)
7	79	RUTHLESS PEOPLE MICK JAGGER (Epic 34-06211) DHALL, M. JAGGER, D.A. STEWART (D. HALL, M. JAGGER, D.A.
6	80	DHALL, M. JAGGER, D.A. STEWART (D. HALL, M. JAGGER, D.A. STEWART) RUMBLESEAT
Ŭ		JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 856- 7) LITTLE BASTARD, G. GEHMAN (J. MELLENCAMP)
6	81	RUNAWAY LUIS CARDINAS (Allied Artists/Capitol P72500) K. RICHARDS (SHANNON, CREST)
	82	THE NEXT TIME PETER CETERA/AMY GRANT (Full Moon/Warner Bros.
3		7-28597) M. OMATIAN (CALDWELL, BUTLER)
8	83	WILD WILD LIFE TALKING HEADS (SIRE 7-28629) TALKING HEADS (D. BYRNENE)
	84	THE RAIN ORAN "JUICE" JONES (Def Jam / Columbia 38-06209)
10	85	ORAN "JUICE" JONES (Def Jam/Columbia 38-06209) V.F. BELL, R. SIMONS (V.F. BELL) WHAT ABOUT LOVE
		'TIL TUESDAY (Epic 34-06289) RHETT DAVIES (A. MANN)
2	86	JODY JERMAINE STEWART (Arista ASI 9476) NARADA MICHAEL WALDEN (J. STEWART, N. M. WALDEN, J. COHEN)
7	87	THE WAY IT IS BRUCE HORNSBY (RCA 5023-7)
9	88	B. HORNSBY, E. SCHEINER) EVERY TIME YOU CRY THE OUTFIELD (Columbia 38-0629S)
6	89	B. HORNSBY (B. HORNSBY) CALIFORNIA DREAMIN' THE BEACH BOYS (Capitol B5630)
3	90	T. MELCHER (J. PHILIPS, M.GILLAN) ALL THE LOVE IN THE WORLD
4	91	THE OUTFIELD (Columbia 38-05894) W. WITTMAN (J. SPINKS) LOVE OF A LIFETIME
_		CHAKA KHAN (Warner Bros. 7:28671) G. GARTSIDE, D. GAMSON, A. MARDIN (G. GARTSIDE, D. GANSON)
2	92	ANGEL IN MY POCKET ONE TO ONE (Warner Bros.) L. HOWE (L. HOWE, L. RENY)
18	93	NO MORE "I LOVE YOU'S" THE LOVER SPEAKS (A&M-2846) J.LOVINE (D. FREEDMAN J HUGHES)
4	94	EVERY LITTLE KISS BRUCE HORNSBY AND THE RANGE (RCA PB-14361)
7	95	B. HORNSBY, E. SCHEINDER (B. HORNSBY) DANGER ZONE KENNY LOGGINS (COLUMBIA 38-05893)
	96	G. MORODER (G. MORODER, T. WHITLOCK)
6	07	GTR (Arista ASI 9512) G. DOWNES (G. DOWNES)
4	97	ONE STEP CLOSER TO YOU GAVIN CHRISTOPHER (Manhattan/Capitol B-50028) C. STURKEN, E. ROGERS (ROGERS, STURKEN, PESCETTO, GRANT)
12	98	HANGING ON A HEART ATTACK DEVICE (Chrysalis VS4 42996) M. CHAPMAN (H. KNIGHT, M. CHAPMAN)
_	99	M. CHAPMAN (H. KNIGHT, M. CHAPMAN) WALK LIKE A MAN (FROM "A FINE MESS")
BUT		MARY JANE GIRLS (Motown 1851MF) R. JAMES (B. CREWE, B. GAUDIO)
	100	SUZANNE JOURNEY (Columbia 38-06134) S. PERRY (S. PERRY, J. CAIN)



The Music Times

# AN IN DEPTH ANALYSIS OF THE MARKETS

## ARKET AT A GLANCE

**SEPTEMBER 20, 1986** 

#### **MOST ADDED** Out Of A Possible 157 Stations

48 Adds



TAIL

REO

AF 06122 AF 0122-4 5 Carrere mg Corp 1: 3:17 ad by Dessca Dessca

**134 Stations Reported This Week** I Am By Your Side—Corey Hart—EMI-America

Emotion In Motion-Ric Ocosek-Geffen 26 Add

The Next Time | Fall—Peter Cetero & Amy Grant—Full Moon/Worner Bros.—26 Adds

Take Me Home Tonight—Eddie Money-Calumbia 23 Adds

Venus-Bononorama-London/PolyGrom

Stuck With You—Huey Lewis & The News—

Take My Breath Away—Berlin—

Walk This Way-Run DMC-Profile



#### REQUESTS



Walk This Way-Run DMC-Profile- second week in this position

All Cried Out—Liso Liso—Columbio—

Friends And Lovers—Glorio Loring & Corl Anderson—Correre/CBS

Missionary Man—Eurythmics—RCA—



YOU ALWAYS KNEW GLORIA LORING

land—Poul Simon—Worner Bros.—The more you listen the more you will like this ation of social statements. Dare anyone not to move to it. For more information see "CB"

Chrysalis

Columbio

beat-Don Johnson-Epic-His first olbum with a bunch of really great songs. See >view 9/13.

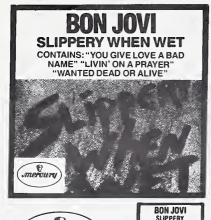
ut Walls-Michoel Sembello-A & M-Another Ip you con listen to oll the way with o nice mix of new sounds.

#### CROSSOVER POTENTIAL Crazy—Jimmy Johnson & Sly Stone—A & M—From B/C to T-40

Pop Pop Pop Goes My Mind-Levert-Atlontic-BC to T-40/AC

Human—Human League—A & M—Remoins the "most odded" record in T-40 for second week, ond is "most added" this week B/C

Word Up—Cameo—Atlanta Artists/Polygrom—from BC to T-40

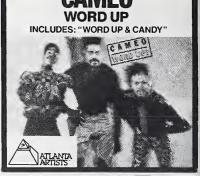


# Bon Jovi—"You Give Love A Bad Name"

Biggest week yet at radio! #1 most requested at AOR! Sales approaching platinum! Band currently on tour! BB LP 18'-45' CB 25'-44' BB Single 68'-83' CB 70'-80' Major adds: WKSE, KEGL, KRBE, Y 100, Q 105, KWK Action: WCAU 36-34, WRNO 40-35, WRSR d-39, WMMS d-38, Q 100 31-25, WSPK 40-31, WPST 34-29, KTUX 33-22, WRQN 23-19, KIYS 39-30, WGUY 39-31, WZON 34-29, WOMP 36-30, WCIL 28-15, KOZE 33-25 Video in heavy rotation at MTV



PolyGram Recordš



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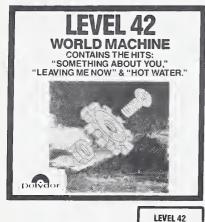
# Cameo "Word Up"

Taking Pop radio by storm! Urban radio locked up! Forthcoming tour! BB Single 73'-81' CB 77'-87'

Adds: KZZP, FM 102, Q 100, WBBQ, WSSX, WAPE, KBFM 37, KTUX, KF 95, KQMQ, KCAQ, WCGQ, Q 104, WGLF 39, WCIL, WIGY Action: WKSE 7-2, KMEL 28-18, B 96 39-35, WROQ 34-26, KAMZ 27-23, Z 102 31-24



PolyGram Records



PolyGram Records

Dolvdor

World Mach

# Level 42 "Leaving Me Now"

Breaker at A/C radio at 29<sup>°</sup>! Third most added at A/C! already started to cross: 94Q, 95INZ, KIIS On tour with Steve Winwood in October Video in breakout rotation on MTV—Light rotation on VH 1



## **KTP "One Step"**

Just shipping! Look for this record on your desk NOW! Out-of-the-box adds: WKSE, K 104, RI 104, WKRZ, OK 100, 95XIL, WJAD Album entitled "Certain Things Are Likely" forthcoming



PolyGram Records

# OP 40 PLAYLIST COREBOARD

rd		Ttl.		Populari	ty Factor		Pop.	Req.	Sales	Vid. Rot.	Current	Curre	Ttl
t Title			12-17	18-24	25-34	34+	Rank	Rank	Rank	Rank	Tour	Wk.	
JEY LEWIS—Stuck With Yau—Chrysalis	5	8	х	x	х	Х	3	19	3	2	Y	12	2
RLIN—Take My Breath Away—Calumbia	1	14	Х	x	х	Х	6	10	4	16		•	16
EVE WINWOOD—Higher Lave—Island/WB	2	15			х	Х	1	35	7	34	Y	4	10
NEL RICHIE—Dancing an the Ceiling—Matawn	4	10		x	х	Х	5	25	6	1	Y	7	4
RING/ANDERSON—Friends & Lavers—C8S	7	11		F	F	F	2	4	1	NV		See	C8
NANARAMA—Venus—Landan/PalyGram	3	13	Х	x	х	Х	7	13	2	20		15	7
ARYL HALL—Dreamtime—RCA	11	8		x	х		12	18	23	25		37	4
AMI SOUND MACHINE—Wards Get—Epic	8	14	Х	х	х	х	4	24	9	NV	Y	30	43
JN D. M.C.—Walk This Way—Prafile	9	9	х	x			18	2	5	8	Y	6	16
GINA—Baby Lave—Atlantic	10	14		F	F		10	27	17	12		169	DEBU
LLY OCEAN—Lave Zane—Arista	13	9		х	х	Х	21	56	42	13	Y	17	19
ASS TIGER—Dan't Farget Me—Manhattan	15	11	Х	Х	Х		13	16	14	5		72	8
INESIS—Thrawing It All Away—Atlantic	17	6	х	Х	Х	Х	23	40	38	NR	Y	5	13
NET JACKSON—When I Think Of Yau—A&M	18	7	F	F			11	20	25	3		10	30
CHAEL McDONALD—Sweet Freedam—MCA	6	15		X	х	X	8	NR	20	6		° 89	8
MEX SOCIAL CLUB—Rumars—Jay/Macala	14	15	Х	x			16	11	10	NV		-	-
VERBOY—Heaven In Yaur Eyes—Calumbia	21	8		x	х		31	22	NR	NR		° 🚺	16
ACEY Q—Twa Of Hearts—Atlantic	22	10	х	x	x	х	9	1	8	40		Just	00
DN JOHNSON—Heartbeat—Epic	24	5		x	x		39	30	31	*		67	2
NA TURNER—Typical Male—Capital	25	4		x	х		37	34	30	NR		-	-
DUBLE—Captain Of Her Heart—A&M	23	13		x	x	X	25	29	16	9		45	9
ADONNA—Papa Dan't Preach—Sire/WB	12	13	Х				17	7	11	NR		2	10
RYTHMICS—Missianary Man—RCA	26	10	X	x	х	X	27	5	19	11		9	8
AN HALEN—Lave Walks In—Warner 8ras.	29	7		х	х		22	26	48	NV		13	24
AUL McCARTNEY—Press—Capital	27	7				M	28	61	24	10		48	2
YMAXX—Man Size Lave—MCA	16	12		x	х		24	43	46	22		° 89	8
DBERT PALMER-I Didn't Mean TaIsland	32	6		x	х		26	15	29	14		36	42
LLY JOEL—A Matter Of Trust—Calumbia	31	7		x	x	X	35	48	NR	4		8	6
VNDI LAUPER—True Calars—Partrait	34	4		F	F	F	50	9	26	*		-	1-
MPLY RED—Maney\$ Taa Tight—Elektra	33	10		X	x	X	20	21	47	19		27	26
TER CETERA—Glary of Lave—Warner Bras.	19	16		1			14	8	12	NR		° 34	10
LINDA CARLISLE—Mad Abaut Yau—MCA	20	19					19	36	43	35	Y	26	10
RMAINE STEWART—We Dan't Have Ta—Arista	28	18					44	NR	27	17		50	13
NITA BAKER—Sweet Lave—Elektra	38	6	X	x	x	X	NR	NR	33	33	Y	28	24
5A LISA—All Cried Out—Calumbia	39	8	X	x	x		41	3	15	NR		-	1_
DURNEY—Girls Can't Help It—Calumbia	44	4		x	x		NR	55	NR	NR		52	20
ATLES—Twist and Shaut—Capital	43	6	x	X	x	x	15	6	13	NV		-	
J SHOOZ—Paint Of Na Return—Atlantic	41	12	x	X			32	39	34	28		53	17
HAM!—Edge af Heaven—Calumbia	30	12					NR	63	37	NR		21	10
TTI LABELLE—Oh, Peaple—MCA	37	12				x	45	NR	NR	NR		31	19

It's Post Time For . . . The Hottest Race In Town

# The Neil Bogart Memorial Laboratories for Children's Cancer Research

presents



# Friday - November 14, 1986 Pavilion of the Stars-Hollywood Park

**Our Honorary Chairperson:** 



**Ms. Bette Midler** 

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# ON DECK \_\_\_\_

ord	Lst.	Tot.			ty Factor		Pop.	Request	Sales	
k Title	Wk.	Wks.	12-17	18-24	25-34	34+	Rank	Rank	Rank	Day Parts
ABULOUS THUNDERBIRDS-Wrop it Up-CBS	46	7	м	м			NR	47	NR	6р-60
'ETER GABRIEL—In Your Eyes—Geffen	50	4					43	52	44	
IRT OF NOISE—Poronoimio—Chrysolis	52	6	х	х			NR	59	36	3р-бо
HEENA EASTON—So For So Good—EMI	49	9		х	х		_	-	_	10о-бр
OTO—I'll Be Over You—Columbio	56	4			F	F	NR	37	NR	60-3p
AUL SIMON—You Con Coll Me Al—Worner Bros.	51	7		х	х	х	33	NR	NR	10o—3p
DDIE MONEY—Toke Me Home Tonight—Columbio	57	6					NR	53	NR	6р-60
IEW EDITION—Eorth Angel—MCA	54	6	х	х	х	х	NR	12	21	oll
OD STEWART—Another Heortoche—Worner Bros.	55	4		х	х		52	45	NR	oll
ONEYMOON SUITE—Whot Does It Toke—Worner Bros.	53	10		х	х		46	NR	49	10о-бр
IUMAN LEAGUE—Humon—A&M	68	2					_	_	_	3р-60
ENNY LOGGINS—Ploying With The Boys—Columbio	58	6		х	х		48	NR	NR	6р-60
HICAGO—25 or 6 to 4—WB	70	3		х	х	х	NR	60	NR	oll
UTHER VANDROSS—Give Me A Reoson—Epic	64	5		F	F	F	-	-	_	100-60
ICK OCASEK—Emotion In Motion—Geffen	72	2					NR	58	NR	2р-6о
YET SHOP BOYS—Love Comes Quickly—EMI	67	4	х	x			47	NR	NR	2p-60
OCTOR & THE MEDICS—Spirit In The Sky—MCA	63	7	х	х			NR	28	32	
OB SEGER—It's You—Copitol	66	6					NR	50	NR	3p-2o
RIUMPH—Somebody's Out There—MCA	71	4					NR	54	NR	3р-60
COREY HART—I Am By Your Side—EMI		Debut					NR	31	NR	3p-60

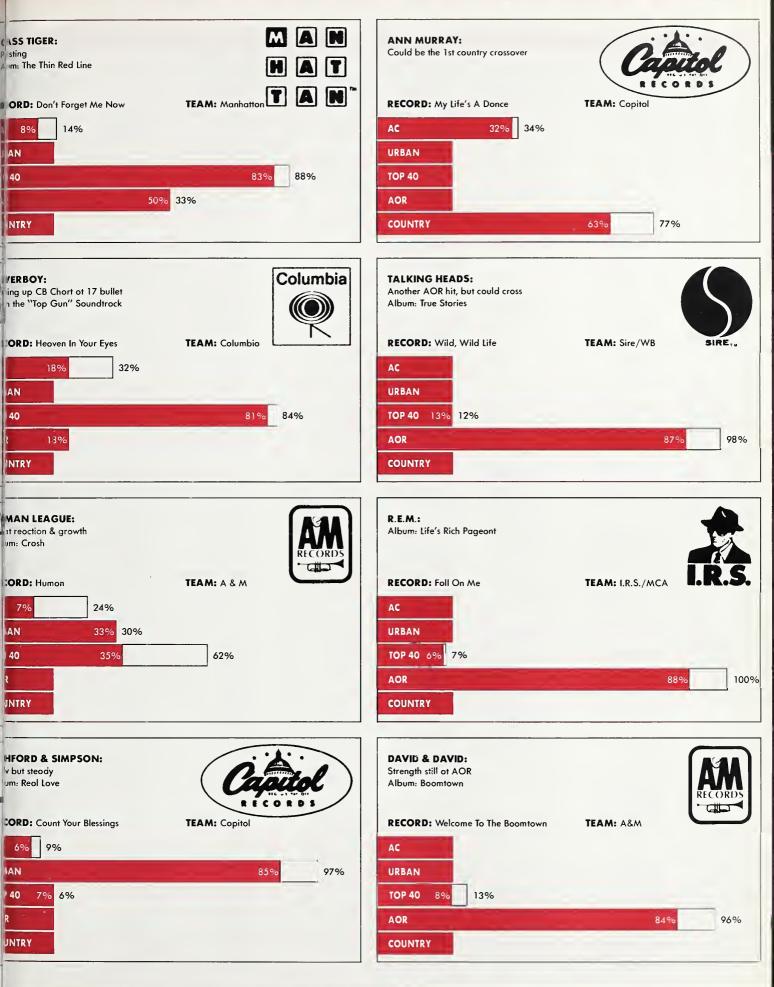
# **IULTI FORMAT PLAYLIST**

3	Top 40	For Country	mat Pen Urban	etration AC	AOR	Dance	All Format%	Comb. Ret. Rank	Req. Rank	Comments
anet Jackson—When I Think Of You—A&M	93%		96%	71%		92%	58.6%	9	20	Neck ond Neck w/ T.T.
'ina Turner—Typicol Mole—Copitol	96%			28%	29%	62%	50%	19	34	Wotch Out!
ionel Richie—Dancing On The Ceiling—Motown	96%		37%	79%		72%	47.3%	6	25	More to come.
illy Ocean—Love Zone—A&M	87%		44%	87%		60%	46.3%	10	56	So E-A-S-Y
enesis—Throwing It All Awoy—Atlontic	96%				79%		45.3%	12	40	Consistent
I DeBarge—Love Alwoys—Gordy/Motown	43%		90%	88%			45.3%			No Surprise
oring/Anderson—Friends & Lovers—Carrere/CBS	88%		25%				35.5%	4	4	Love conquers
luey Lewis—Stuck With You—Chrysolis	100%			96%	16%		35%	1	19	Too Hot!
un DMC—Wolk This Woy—Profile	76%		63%			70%	34.8%	7	2	Expect More
aryl Hall—Dreomtime—RCA	95%			54%	54%		34%	8	18	Keep Steody
illy Joel—A Motter Of Trust—Columbio	75%			54%	74%		34%	20	48	Good Cover
ameo-Word Up-Atlonto Artist/PolyGrom	15%	_	96%			82%	32%		57	On the Move
Dran "Juice" Jones—The Roin—Def Jom/COL	7%		95%			87%	32%		46	Should Hoppen
Anita Baker—Sweet Love—Elektro	67%		19%	92%			30%		NR	Pretty ond Active
indy Lauper—True Colors—Portroit	88%			75%	15%		30%	23	9	Solid
Sob Seger—It's You—Copitol	22%			67%	89%		30%		50	Whew!
Berlin—Toke My Breath Away—Columbia	90%			85%			29%	5	10	Filled Up
Aidnight Star—Midos Touch—Solor/Elektro	4%		92%			61%	29%	15	51	Will goin strength
eter Gabriel—Throwing It All Awoy—Geffen	95%			54%	54%		28.5%		52	Two In A Row!
lick Ocasek—Emotion In Motion—Geffen	41%			19%	100%		27%		58	Hot, Hot



PAUL SIMON: Album: Graceland	GWEN GUTHRIE: Big donce Album: Goad Ta Ga Laver
RECORD: Yau Can Coll Me Al TEAM: Warner Bras.	RECORD: Ain't Nothin' Goin' On TEAM: PalyGram
AC 73% 74%	AC
URBAN	URBAN 80% 66%
TOP 40 39% 40%	TOP 40 17% 19%
AOR 41% 45%	AOR
COUNTRY	COUNTRY
NEW EDITION: Same club Saundtrack from "Karote Kid"	EURYTHMICS: Some dance Album: Revenge
RECORD: Eorth Angel TEAM: MCA	RECORD: Missionary Man TEAM: RCA
AC 9% 6%	AC
URBAN 83% 90%	URBAN
TOP 40 28% 35%	TOP 40 72% 71%
AOR	AOR 46% 36%
COUNTRY	COUNTRY
EDDIE MONEY: CB Na. 48 Huge AOR—Con't Hold Back	STACEY Q: Big donce Album: Better Than Heaven
RECORD: Take Me Home Tonight TEAM: Calumbia	RECORD: Two Of Heorts TEAM: Atlontic
AC	AC
URBAN	URBAN °
TOP 40 36% 51%	TOP 40 75% 81%
AOR 89% 100%	AOR 22%
COUNTRY	COUNTRY
TOTO: Sweeping up charts at 46 bullet Album: Fahrenheit	ROBERT PALMER: Good growth Album: Riptide
RECORD: I'll Be Over Yau TEAM: Calumbia	RECORD: I Didn't Meon To TEAM: Island
AC	AC 24% 24%
URBAN	URBAN
TOP 40 53% 57%	TOP 40 72% 81%
AOR 75% 91%	AOR 29% 37%
AOR 75% 91% COUNTRY	AOR 29% 37% COUNTRY

**ROSSOVER PENETRATION** 



# PLAY BY PLAY

ADDS

Journey

Madanna

Nu Shaoz

REQUESTS

Monkees

P. Cetera

Lisa Liso

WHTX

Pittsburgh, PA

Todd Chase

Keith Abrams

#1 H. Lewis

P. Cetera/A. Gront

Humon League

REQUESTS

H. Lewis

Genesis

B. Ocean

RI104/WERI

Providence, RI

#1 L. Richie

`Til Tuesday

ADDS

E. Money

C. Hart

Outfield

J. Stewart

Beoch Boys

REQUESTS

Stacey Q.

C. Lauper

Loring/Anderson

92 PRO/WPRO

Tom Cuddy-Opr. Mgr.

Providence, RI

#1 L. Richie

'Til Tuesdov

J. Osborne

Beach Boys

C. Hart

ADDS

P. Gabriel

C. Hort

Beotles

Journey

**WMJQ** 

ADDS

REQUESTS

**Glass Tiger** 

C. Lauper

H. Lewis

D. Holl

Rochester, NY.

Jay Stevens-PD

Tom Messner-MD

#1 Honeymoon Suite

Stocey Q

Human League

98 PX/WPXY

Tom Mitchell-PD

Humon League

Til Tuesday

REQUESTS

Rochester, NY

ADDS

D.L. Roth

Fixx

КТР

Jonathon Monk-PD

ADDS

Tato

T. Turner

Glass Tiger

Human League

## EAST

Q100/WQQQ Allentawn, PA Bryan Geranimo-PD MD #1 L. Richie ADDS B. Carlisle Outfield C. Hart Camea Human League R. Ocasek D.L. Rath B. Hornsby David & David J. Stewart Device REQUESTS Loring/Andersan Run DMC Bon Jovi K106/WMKR Baltimore, MD Ralph Wimmer-PD Tim Watts 1# Bananarama ADDS New Edition Human League Ashford & Simpson R. Stewart P. Gobriel REQUESTS Lisa Lisa **Glass** Tiger Simply Red B104/WBSB Steve Kingston-PD

Amy Kronthal-MD #1 Lisa Lisa ADDS Nu Shooz C. Hart

#### KISS 108/WXKS

Boston, MA. Sonny Joe White-PD Susan O'Connell-MD #1 Lisa Lisa ADDS C. Hort **Til Tuesday Beach Boys** Humon Léague J. Stewart Art Of Noise Five Star REQUESTS Lisa Lisa G. Guthrie Janet Jackson

#### KISS 98/WKSE Buffalo, NY

Scott Robbins-PD Boom Boom Cannon-MD #1 Jonet Jackson ADDS Beach Boys K. T. P. Bon Jovi P. Gabriel R. Ocasek Alphaville C. Hart REUESTS Lisa Liso Janet Jackson

#### Camea ROCK 102/WBEN

Buffalo, NY Hank Nevins-Opr.Mgr. Roger Christian-MD 1# H. Lewis ADDS Humon League R. Ocosek P. Cetera/A. Grant REQUESTS Loring/Anderson H. Lewis Run DMC

#### WNNK Harrisburg, PA.

Bruce Band-PD #1 Janet Jockson ADDS Kenny G Outfield J. Stewart REQUESTS R. Palmer Gloss Tiger D. Hall

> WFMI Lexingtan, KY Charlie Fax-PD Indiana Janze-MD #1 Loring/Anderson ADDS Midnight Star Human League Lisa Lisa REQUESTS Timex Sacial Club C. Lauper Laring/Andersan

#### **KC 101/WKCI** New Haven, CT Stef Rybak-PD #1 Berlin ADDS Human League R. Ocasek G. Guthrie E. Money J. Stewart Vandross `Til Tuesday P. Cetero/A. Grant

Z100/WHTZ New York, NY Scott Shannon-PD Frankie Blue-MD #1 Bananorama ADDS Oron ''Juice'' Jones Five Stor REQUESTS Run DMC Beatles P. Cetera POWER/95 WPLJ New York, NY Larry Berger-PD Lisa Tonacci-MD #1 Bananrama ADDS Nu Shooz Oran "Juice" Jones REQUESTS Loring/Anderson P. Cetera Miami Sound Machine

#### 106FM/WBLI New York, NY Bill Terri-PD

Ruth Tolson-MD #1 Berlin ADDS R. Palmer Humon League Loverboy REQUESTS Madonna Stacey Q Migmi Sound Machine

#### **98/WCAU** Philadelphia, PA Scott Walker-PD Glen Kalina-MD

ADDS

D.L. Roth

P. Gabriel

Lisa Lisa

R. Palmer

B94/WBZZ

Pittsburgh, PA

#1 Lisa Lisa

Nick Ferrara-PD

Bricklin

REQUESTS

C. Hart

#1 L. Richie

Pet Shop Boys

WGFM Schenectady, NY Michael Neff-PD Tom Porker-MD #1 H. Lewis ADDS A.Baker E.Money Burns Sisters Band `Til Tuesdoy C. Hart J. Stewart Art Of Noise REQUESTS Loring/Anderson Lori Campbell-MD Timex Social Club

#### Q107/WRQX

Washington, DC Chuck Morgan-PD Paul Fuller-MD #1 H. Lewis ADDS Human League Double C. Hart

#### POWER 105/ WAVA

Washington, DC Mark St. John-PD Gene Baxter-MD #1 Bononarama ADDS C. Hort J. Stewart Modonna P. Cetera/A. Grant

WKRZ Wilkes Barre, PA Jim Rising-PD/MD ADDS Midnight Star Outfield Bricklin Beach Boys K. T. P. D.L. Roth David & Dovid REQUESTS L. Richie Loring/Anderson Run DMC

#### WTLQ

Wilkes Barre, PA. Ben Smith-PD Rene-MD #1 H. Lewis ADDS R. Ocasek Device Art Of Noise D.L. Roth B. Hornsby Outfield Beoch Boys C. Hart REQUESTS Bon Jovi Lisa Lisa Tryst

#### Q106/WQXA York, PA

Dick Sennessy-PD Dave Crocket-MD #1 Berlin ADDS Furythmics C. Lauper A. Baker Midnight Star Bricklin REQUESTS L. Richie Loring/Anderson H. Lewis 94Q/WQXI Atlanta, GA Jim Morrison-PD Jeff McCorthy-MD #1 Loring/Anderson

#### ADDS Triumph B. Hornsby R. Ocosek

Z 93/WZGC Atlanta, GA Bob Case-PD Chris Thomas-MD ADDS Modonna H. Lewis P. Cetera/A.Grant R. Ocosek C. Hart REQUESTS Loring/Anderson L. Richie Run DMC

### SOUTH

#### WBBQ

Augusta, GA Bruce Stevens-PD #1 Loring/Andersan ADDS Chicago R. Ocasek Triumph Camea C. Hart B. Harnsby Beach Bays REQUESTS Loring/Andersan H. Lewis L. Richie KHFI Austin, TX Barry Kaye-PD Selby Edwords-MD #1 Berlin ADDS A. Baker Triumph E. Money Humon League C. Hart REQUESTS Berlin L. Richie Loring/Andersan WEME Baton Rouge, LA. Randy Rice-PD Johný Ahysen-MD REQUESTS Beotles Run DMC Loring/Andersan Beckley, WV #1 Loring/Anderson ADDS A. Boker C. Hart P. Cetera/A. Grant Lisa Lisa Honeymoon Suite Simply Red REQUESTS Loring/Anderson Beatles Janet Jackson WAPI Birmingham, AL Kevin McCorthy-PD Jimbo Wood-MD #1 L. Richie ADDS P. Gabriel Toto Human League REQUESTS Beatles Art Of Noise Stocey Q KRGV Brownsville, TX #1 Stacey Q ADDS Uptown D. Johnson P. Cetera/A. Grant **Five Star** Oron "Juice" Jones Art Of Noise Human Leogue REQUESTS Stacey Q Loring/Anderson Lisa Lisa 95 X/WSSX Charleston, SC Brian Phillips-PD Dave Allen-MD #1 H. Lewis ADDS Madonna C. Hart Bon Jovi B. Hornsby J. Osborne P. Cetera/A.Grant Oron "Juice" Jones REQUESTS Lisa Lisa Stacey Q Art of Noise

KISS 106/KTKS Dallos, TX Kevin Metheny-PD Marcy Guckian-MD #1 S. Winwoad ADDS R. Stewart Jaurney R. Ocasek Tata REQUESTS Timex Social Club H. Lewis Miami Sound Machine KAMZ El Paso, TX. Raymond Messa-PD Lauro Warner-MD ADDS Midnight Star P. Cetera Art Of Naise REQUESTS Joeski Love New Edition Liso Lisa 97.1/KEGL Fort Worth, TX P.J. Olsen #1 Van Halen ADDS Double Bon Jovi Chicago Human League Dr. & Medics Stacey Q WKDO Henderson, KY Bruce Clarke-PD John Christofer #11. Richie Adds Double G.Knight/B.Medley P. Gabriel REQUESTS L. Richie H. Lewis S. Winwood 93 Q KKBQ Houston, TX John Lander-PD Ron Porker-Asst.PD POWER 104/KRBE Houston, TX Paul Christy-PD Helene Pino-MD #1 H. Lewis ADDS Bon Jovi **Beach Boys** C. Hart Pet Shop Boys P. Gobriel REQUESTS Stacey Q. Beatles P. Cetero 94 TYX/WTYX Jackson, MD Lyndon Abell-PD Bill Crews-MD WQUT Johnson City, TN Morc Potter-PD Steve Taylor-MD #1 L. Richie ADDS B. Hornsby A. Boker P. Cetera C Hart REQUESTS Loring/Anderson T. Turner Journey woki Knoxville, TN Ron Horper-PD Gary Beach-MD #1 H. Lewis

REQUESTS Loring/Anderson L. Richie H. Lewis

WYHY

ADDS

Jaurney

C. Hort R. Palmer

REQUESTS

Stacey Q B97/WEZB

Timex Social Clu

New Orleans, LA

Kipper McGee-Pi

Greg Rolling-ME

#1 Loring/Ande

Human League

P. Cetera/A. Gr

ADDS

C. Hart

REQUESTS

Run DMC

Nashville, TN

Mike St. John-PD

Tom Peace-MD

#1 L. Richie

#### KKYK

Little Rock, AK Ran White-PD Mark McCoin-MD #1 Loring/Anderson ADDS T. Turner New Edition Janet Jackson C. Lauper REQUESTS Miami Sound Machine Loring/Andersan Beatles

#### WERS

Lauisville, KY Rockey Knight-PD Lisa Lyons-MD #1 H. Lewis ADDS REM D.L. Roth R. Ocasek Bon Jovi **Glass** Tige REQUESTS H. Lewis D. Holl D. Johnson WMC

Memphis, TN Jahn Conley #1 Berlin ADDS Human League Simply Red C. Hart

Q101/WJDQ Meridian, Miss. Dale Taylor-PD #1 L. Richie ADDS `Til Tuesday E. Money ' Ashford & Simpson J. Osborne REQUESTS L. Richie H. Lewis Loring/Anderson

95 INZ/WINZ Miomi, FL Gobe Baptiste-PD Mork Shan-MD #1 H. Lewis ADDS **`Til Tuesday** REQUESTS H. Lewis

T. Turner

E. Money

WABB Mobile, AL Leslie Fram-MD ark Sawyer-MD #1 Berlin ADDS Journey Human Leoque Liso Lisa REQUESTS Berlin L. Richie H. Lewis

#### WWKX Nashville TN Bobby Cook-PD B.J.Harris-MD #1 H. Lewis ADDS Toto Journey R. Palmer REQUESTS Lisa Lisa Run DMC C. Lauper

ADDS

J. Sterwart

B. Hornsby

D.I. Roth

C. Lauper Art Of Noise New Edition FM100/WRN New Orleons, L/ Mike Costello-PI Woyne Wotkins-#1 Berlin ADDS R. Ocasek Arcadia D.L. Roth Beach Boys REQUESTS Bon Jovi Genesis D. Johnson WNVZ Norfolk, VA Chris Boily-PD Mory Ann Raym MD #1 Berlin ADDS New Edition Journey Art Of Noise S. Eoston REQUESTS Berlin Liso Lisa Jonet Jackson 97 STAR/WR Norfolk, VA Al Brock-PD Doc Michael-MI #1 H. Lewis ADDS S. Winwood B. Hornsby David & Dovid D.L. Roth Triumph REQUESTS P. Cetera Bon Jovi Berlin Y1C6/WHLY Orlando, FL Jerry Cogle-PD BJ 105/WBJ Orlando, FL Brian Thomas-P Dave Wright-M #1 L. Richie CAR ADDS Humon League Libe P. Cetero/A. G REQUESTS B. J. & Critters le 16, ple P. Cetero Lisa Liso WDCG Raleigh, NC Mike Edwords-Cindy Wright-A #1 Loring/And ADDS R. Stewart Journey Humon League REQUESTS Hippess Loring/Anders Lisa Lisa Run DMC

t

#### EST

2

ADDS

Tata

E. Maney

C. Lauper

Genesis

KIMN

Denver, CO

Human League REQUESTS

Laring/Andersan

**Timex Sacial Club** 

Randy Jay-PD/MD

#1 Laring/Andersan

Jerque, NM itucker-PD oundtree-MD a ey STS Anderson iger field, CA Aarting-PD nan-MD nanarama er. dition KFXD D ei-PD ing/Andersan Juice" Janes Isby art STS Andersan eam Team da Springs, CO antzer-PD/MD th lisby Bays linas League CO rickson-Op.Dir. in-MD ing/Anderson ey e STS Anderson er co alke-PD Ibanah-MD ₹ichie

ADDS E. Maney Stacey Q REQUESTS Laring/Andersan Berlin H. Lewis KSND Eugene, OR Dave Shakes-PD Jamey Hyatt-MD #1 H. Lewis ADDS 'Til Tuesday Triumph B. Harnsby P. Cetera/A. Grant **Beach Bays** J. Stewart David & David REQUESTS Run DMC Beatles Lisa Lisa KYNO-FM Fresna, CA Jahn Lee Walker-PD Jeff Davis-MD #1 Stacey Q ADDS Human League Five Star Jaurney Van Halen REQUESTS Stacey Q Beatles Lisa Lisa KIIS-FM Las Angeles, CA Mike Schaefer-MD Gene Sandblaam Asst MD #1 Berlin ADDS Laverbay R. Ocasek Tata Run DMC REQUESTS Beatles Madanna Lisa Lisa KZZP

ADDS Camea A. Baker **Burns Sisters** Human League REQUESTS Mankees C. Lauper Madanna 2100 (KKRZ) Partland, OR Gary Bryan-PD Sean Lynch-MD #1 H. Lewis ADDS Madanno Outfield Lisa Lisa S. Eastan Pet Shap Bays Chicago Triumph REQUESTS H. Lewis Janet Jacksan Genesis **KWOD 106** Tam Chase-PD Jeff Hunter-MD #1 Regina ADDS R. Ocasek C. Hart Til Tuesday Triumph OWD J. Stewart Lisa Lisa FM 102 (KSFM) Sacramenta, CA **Rick Gillette-PD** Chris Callins-MD #1 Laring/Andersan ADDS Madan Camea E. Maney Human League REQUESTS Laring/Andersan Lisa Lisa New Edition KCPX Salt Lake, Utah Brad Stane-PD/MD #1 L. Richie ADDS P. Cetera/A. Grant R. Ocasek B. Harnsby 'Til Tuesday D. L. Rath L. Cardenas REQUESTS Laverbay Bon Jav Stacey Q KMEL San Francisca, CA Steve Rivers-PD Keith Naftaly-MD #1 Run DMC

#### ADDS N. Martinez O.M.D. `Til Tuesday 1 Stewart REQUESTS Human League Camea Oran "Juice" Janes KITS San Francisca, CA Ritchie Sands-PD/MD #1 Bananarama ADDS R. Ocase Jaurney P. Gabriel Human League Pet Shap Bays REQUESTS Bananarama **Beatles** Eurythmics ĸŵss San Jase, CA Dave Van Stane-PD Rabin Silva-MD #1 H. Lewis ADDS Jaurney Five Star O.M.D. Tata Pet Shap Bays REQUESTS New Edition C. Lauper Laring/Andersan Z101 (KPLZ) Seattle, WA Casey Keating-PD Mark Allen-MD #1 H. Lewis ADDS Human League Five Star A. Baker **KUBE 93FM** Wendy Christapher MD #1 Beatles ADDS A. Baker Human League P. Cetera KZZU Spakane, WA Jahn Langan-PD/MD #1 Beatles ADDS B. Harnsby David & David Outfield Human League P. Cetera/A. Grant C. Hart 'Til Tuesday Triumph REQUESTS Beatles Art Of Naise Stacey Q

WLS-AM Chicaga, IL Jahn Gehran-Op.Mgr Chuck Crane-Asst.PD&MD #1 Laring/Andersan ADDS E. Maney P. Cetera/A. Grant REQUESTS Laring/Andersan Run DMC P. Cetera/A. Grant WYTZ Chicaga, IL Jahn Jeffriees-PD #1 Laring/Andersan ADDS P. Cetera/A. Grant C. Hart E. Maney Q102 (WKRQ) Cincinnati, OH Jim Fax-PD Dave Allen-MD #1 Berlin ADDS Madanna Van Haler WMMS Cleveland, OH Kid Lea-PD ADDS It Bites Outfield David & David Chicago C. Hart `Til Tuesday L. Vandras REQUESTS D.L. Rath Run DMC Dr. & Medics WGCL Cleveland, OH Phil LaCasia #1 Laring/Andersan ADDS Beatles Art Of Naise P. Gabriel D. Jahnsan Laverbay Stacey Q Eurythmics REQUESTS Laring/Andersan Berlin L. Richie WNC Calumbus, OH **Bill Richards-PD** Michael J. Faxx-MD #1 Laring/Andersan ADDS Tata Human League REQUESTS Laring/Andersan Timex Sacial Club L. Richie

MIDWEST

WXGT Calumbus,OH Adam Caak-PD Kevin Haines-MD #1 Run DMC ADDS Madanna Art Of Naise REQUESTS H. Lewis Run DMC Tap Gun WGTZ Daytan, OH Jahn Rabertsan-PD-MD #1 Berlin ADDS Human League Tata REQUESTS Laring/Andersan Stacey Q Beatles **KZIO** Deluth, MN Jahn Michaels-PD #1 H. Lewis ADDS P. Gabriel A. Baker Jaurney E. Mane REQUESTS H. Lewis ZZ Tap Stacey Q WHYT Detrait, MI Gary Berkawitz Op.Mgr. Michael Waite-Asst.PD Mark Jackson-MD #1 Laring/Andersan ADDS P. McCartney R. Stewart Chicaga Simply Red Human League Eurythmics B. Jael C. Hart Beach Bays J. Stewart REQUESTS Run DMC C. Hart C. Lauper wczy Detrait, MI Steve Weed-PD Kathy Means-MD #1 H. Lewis ADDS Midnight Sta Jaurney Tata H. Lewis Human League J. Stewart C. Hart

Stacey Q Bonanarama Miami Saund Machine WGRD Grand Rapids, MI. Mat Clenatt-PD Larry Olek-MD ADÓS D.I. Rath A. Boker Human League R. Ocasek REQUESTS Berlin Glass Tiger Run DMC WZPL Indianapalis, IN Jim Flatiman-PD Steve Stiles-MD #1 H. Lewis REQUESTS Run DMC **Beatles** Janet Jacksan WKFR Kalamazaa, MI Terry Weinacht-PD Ray Prasser-MD #1 S. Winwaad ADDS P. Cetera/A. Grant REQUESTS H. Lewis Run DMC Glass Tige Q104 (KBEQ) Kansas City, MO Steve Perun-PD Karen Barber-MD #1 Berlin ADDS Glass Tige Madanna Human League L. Vandrass Five Star WVIC Lansing, MI Chuck Finney-PD Mark Malany-MD #1 H. Lewis ADDS Beatles R. Palmer Janet Jackson REQUESTS H. Lewis M. McDanald S. Winwaad K JYO Oklahama City, OK

REQUESTS

REQUESTS Dr. & Medics Run DMC Laverbay

#### KQKQ

Omaha, NE Mark Evans-PD Jahn Michaels-MD #1 H. Lewis ADDS Human League Art Of Naise Tata Madanna REQUESTS Laring/Andersan Stacey Q C. Lauper WAHC

Oshcash, WI Charlie Canner-PD Scatt McCay-MD #1 Laring/Andersan ADDS S. Eastan Jaurney Human League Beatles REQUESTS Laring/Andersan Art Of Naise D.L. Rath WZOK Rackfard, IL Steve Brill-PD

Lisa Dent-MD #1 H. Lewis ADDS A. Baker Chicaga Haneymaan Suite Art Of Naise E. Maney R. Ocasek REM Human League REQUESTS Run DMC Laring/Andersan P. Siman

St. Lauis, MO Dianne Shannan-PD Kim Paal-MD #1 H. Lewis ADDS REM Bon Javi Art Of Naise R. Stewart REQUESTS Van Halen Berlin

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e Gaddard-MD

#1 Laring/Andersan

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Kieth Davis-MD

Human League

#11. Richie

ADDS

Bon Javi

Outfield

E. Maney

C. Hart

#### Hello:

This issue of CASH BOX features the fourth installment of THE MUSIC TIMES. This is strictly a programming tool for any of you who need concise, easy-to-find information. THE MUSIC TIMES will bring you the most thorough TOP 40 radio programming information possible. We have a "core" of Top 40 stations that are willing to share their information with the rest of you. Without their help we would not have the excellent reports that will appear each week. Research from the "core" stations will augment information that is already available to you from other sources.

We perceive THE MUSIC TIMES as a one-stop shopping list about any record. This is an easy, convenient way to choose what may be right for you and your market. Our research is only as good as the information we receive from the field. We will make every attempt to find out as much as we possibly can about artists and their records.

In the months to come we will be expanding into Black Contemporary, Country, Adult Contemporary and Album Rock radio. We encourage anyone at radio to be come involved. This is *your* radio report. The more you participate, the better the information. These formats are reflected in the "Multi-Format Penetration" chart and the "Crossover Penetration" graph.

I hope that you will acquaint yourself with THE MUSIC TIMES and thus discover it's usefulness.

Mardi Nehrbass-Clahan, Editor

#### ANALYSIS OF "THE MUSIC TIMES" RESEARCH & INFORMATION:

This is a comprehensive RADIO report taken from a core of stations and "Cosh Box" reporters. The core distinction is those that do "coll-out" research. This is a source for MORE CONCISE data.

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#### PAGE ONE:

At-A-Glonce, o notional picture of strongest and potentially strongest records.

#### SCOREBOARD:

Using the CASH BOX "Top 100 Singles" chort, the cotegory breokdowns come from the "core stations" os tabulated from row-research.

- -Popularity Rank: Obtoined from 20 most populor
- -Sales Rank: Top 20 soles from "core," morket-
- —by-morket.
- -Request Rank: Some process os obove two items.
- -Popularity Rank: Reflects demogrophic information.

Ronk is then formulated by assigning a numerical evaluation to each selection given in each category (#1 being the highest receives a value of 100 and #20 the lowest with 5). The percentage is figured on the number of reporting core stations.

-Video Rotation Rank: Based on vorious notionol,

#### regional and local video programs abtained by CASH

BOX video deportment. Exclusivity to MTV will be stoted.

-Current Tour: Will be represented by o "Y" (yes)

—only when on oct is on tour.

#### ON DECK:

The next 20 "live" records on the CASH BOX 100 Chort oppear in this cotegory. Primorily, these will be selections moving up, however, if a record stalls at a number it will not be counted out.

#### DAY-PARTING:

For new records which may have to be treated differently, until proven, or those selections having distinct advantages in stating day-parts.

#### MULTI-FORMAT PLAYLIST:

Records storted in one formot ond spreoding into others ond shows cross-over potential.

#### **CROSSOVER POTENTIAL:**

This will support the "multi-formot ploylist." Each week as a growth pottern developes, that growth will be measured. After achieving "maximum penetration," they will be removed.

TEST RECORDS: Those records that anyone is willing to share will be stated here, without being identified, but could be a valuable programming tool for other markets.

BREAKOUTS: Records that ore really getting a break in any given market that may, or may not, have a proven track record.

#### **HIGH PRIORITY:**

On a rotating basis, promotion heads rap about company concentration on a brand new artist.

#### PLAY-BY-PLAY:

Rototing station reports indicating #1, adds, and 3 requests.

#### **PROFILES:**

One program director and a music director, or an an-oir personality. Morket size not a factor. Along with one artist manager.

#### ON-THE-CIRCUIT:

Editoriol, discussion, news, etc.

#### **PROMOTION OF THE WEEK:**

An outstanding and successful contest/promotion running or about to run.

## (CONSENSUS BY REGION)

## **COMMENTS:**

<b><i><b>RTHEAST</b></i></b>	1
------------------------------	---

NS SISTERS—I Wonder Who's Out Tonight

EST RECORDS

Very melodic—amazing band—this single will do it for them. This is like Heart meeting the Bangles.

Big AOR, but still isolated to Midwest.

From Cleveland—Spreading thru Chicago & Pittsburgh—Group not new.

#### ITHEAST

NIGHT STAR—Midas Touch

Top 10 in Black Contemporary—Should cross very easily.

#### ITHWEST

NS SISTERS—I Wonder Who's Out Tonight	This is like Heart meets the Bangles.	
I. <b>D</b> .—(Forever) Live & Die	Big West Coast.	

#### WEST

M.—Fall On Me

U COUP—Born & Raised On R & R

### **IFIC NORTHWEST**

NCY MARTINEZ—For Tonight

AEO—Word Up	Huge Black Contemporary—#17 in sales in Charlotte.
DONNA—True Blue	No single yet, but it's going on everywhere.
IST	
1. <b>D.</b> —(Forever) Live & Die	Had #3 Top 40 single last year—Last single from Soundtrack "Pretty In Pink".
<b>N SISTERS</b> —I Wonder Who's Out Tonight	Good female group.

New for Atlantic.

# IGH PRIORITY



N FAGOT

The highest priority for Columbia is closing out the few remaining holdouts on its superstar hits: Loverboy, Billy Joel, Journey, TOTO, Eddie Money and Lisa Lisa. Each of these are proven hit records that will go Top 10. Oran "Juice" Jones is the #1 selling single in many markets, the Bangles are Top 5 requests in Seattle & Dallas and should have more heavy believers this week. Playing off their tremendous Gavin success, the Burns Sisters are a pick hit by Guy Zapoleon at KZZP, the Stabilizers are exploding at AOR radio, John Eddie and Jean Beauvoir follow-up their first single success with great records, and Gregory Abbott has the smoothest soul record since Marvin Gaye's "Sexual Healing." And now we are coming with Harold Faltermeyer's "Top Gun Theme" from the #1 album and movie of the year, and an incredible remix from George Michael on Wham's "Where Did Your Heart Go." Whew!



DAVID URSO Elektra



DAVID LEACH PolyGram

When you get the huge support of urban, R&B, AC and Top 40 on a new artist like *Anita Baker* it turns into a fantastic story. We would like to thank radio and retail for their support in the Anita Baker success story. We at Elektra are very excited about *Midnight Star*, a band with a great history. Great foundation already laid with R&B and Black Contemporary radio, "Midas Touch" is already crossing with stations like CZY, Y100, WXKS, WCAU & FM102 leading the way.

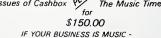
Bon Jovi taking the industry by storm. Huge sales everywhere and #1 phones across the country. When Top 40 radio gives him a hit single this will be a multi-platinum act. *Cameo* continues to amaze, as more majors explode. Leading the way are KMEL, WKSE & B94 among others. The *KTP* just out with great response from Top 40 and clubs, and *Level 42* and *Banarama* will have new singles soon. I guarantee we'll be all over your airwaves.

# **REGIONAL BREAKOUTS**

	LOCAL SALES	REQUESTS	POPULARIT
NORTHEAST			
COREY HART—I Am By Your Side	Highest CB debut ot 66 bullet	Will enter Top 5	Very populor in the post
2 HUMAN LEAGUE—Humon	With 3 formots it will sell		
3 ORAN "JUICE" JONES—The Roin	#7	Too soon	
4 <b>`TIL TUESDAY</b> —Whot About Love	Too soon		Good video
5 ART OF NOISE—Poronoimio	From 52 to 44 bullet in CB	Lots of octivity	
SOUTHEAST			
1 COREY HART—I Am By Your Side	Highest CB debut ot 66 bullet	Big	
2 'TIL TUESDAY—Whot About Love	Too soon		Good Video
3 BRUCE HORNSBY—The Woy It Is	LP still strong		He's from this port of the country
4 CAMEO—Word Up	#17		
5 BON JOVI-You Give Love A Bod Nome	Huge	Greot	
SOUTHWEST			
1 COREY HART—I Am By Your Side	Highest CB debut ot 66 bullet	Should go to Top 5	
2 BEACH BOYS—Colifornio Dreoming			Whot con be soid
3 HUMAN LEAGUE—Humon	Solid in 3 formots		Good testing
4 FIVE STAR—Con't Woit Another Minute	2nd LP		LP big in Englond
5			
MIDWEST			
1 CAMEO—Word Up	#1	#15	Con't deny soles & requests
2 ORAN "JUICE" JONES—The Roin	#5		
3 HUMAN LEAGUE—Humon	Growth		Good test response
4 SHEENA EASTON—So For So Good	Soundtrock "About Lost Night"		
5			
PACIFIC NORTHWEST			
BRUCE HORNSBY—The Woy It Is	Loods of odds		Good listener response
2 TRIUMPH—Somebody's Out There	LP Big		
3 'TIL TUESDAY—Whot About Love	Too soon		Good video
4 P. CETERA/A. GRANT—The Next Time I Foll	Too soon		
5			
WEST			
1 FIVE STAR—Con't Woit Another Minute	2nd LP		LP big in Englond
2 RICK OCASEK—Emotion In Motion		Still building	
3 HUMAN LEAGUE—Humon	Solid in 3 formots		
4 CAMEO—Word Up	Soles shoping up—#12 in Denver	Should enter Top 20	
5			

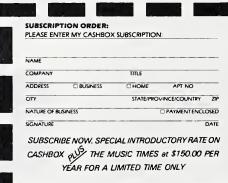
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# LASH BOX



NA POWER—PolyGram/London ortists Bananaramo join ''Wyott On The Rodio'' ot Power 106. In the **front row** ore Bananarama members Keren Woadward, Siobhan and Soroh Dollin ond behind them ore KPWR MD Al Tavera (I) and Jeff Wyatt, KPWR



**BIRMINGHAM UNDER CONTROL**—MCA Records hosted o porty for The Controller recently in their hometown af Birmingham to help celebrote the group's new single "Diston Lover" from their album "Stoy." Shown at the celebrotion **seated** from left ore: Ricky Lewis Larry McArthur, Lenord Brown ond Reginold McArthur of The Controllers. **Top Row** from left ore: Jessie Chompion, WJLD oir personolity; Oliver Brewer, WJLD program director; Dic Lumpkin, WJLD oir personality; Ron January, WATV music director; Al Bell, WATV ai personality; Ernie Singleton, vice president, R&B promotion, MCA; ond Mortho Thomas southeost regionol promotion manoger, MCA.



**BOSTON BEAT**—WXKS-FM (KISS 108)/ Boston afternoon personality Dale Dorman (I) had some fun in the "trenches" when he did a live Saturday afternoon shift with his midday pal J.J. Wright at the Arsenal Mall in Watertown, MA.



**MOTOR CITY MOVES**—Former Temptations members David Ruffin (I) and Eddie Kendricks (r) displaying some familiar soulful moves with Ed Salamon, executive vice president of programming at United Stations.



**THOR AND BIG RED?**—Terry Dorsey and T.J. Donnelly, creators and syndicators of "Hiney Wine," raise a glass in salute to the auspicious start of their newest endeavor, "National Comedy Wireless."



AND RACING—The Buzzards of WMMS/Cleveland and Miller Beer staged a And Racing" night at Thistledown race track and kicked off a four-concert promotion t the same time. The first entertainer to appear in the series was Lou Christie. Other ners durning the series of shows at Thistledown were Mary Wells, Leslie Gore and Reeves.



**BEACH PARTY**—WNEW-FM/New York air personalities and many of their listeners recently spent an entire day at Asbury Park, NJ. Along with live music along the boardwalk by NJ's own Southside Johnny and the Asbury Jukes, the staion also gave away a Porsche 944 to one lucky contestant. Pictured above is a portion of the crowd having their day in the sun.

# **ON THE CIRCUIT**

GOOD MORNING! I greet you, redeyes and all, hoping that the Convention was a hugh success for each of you. AS PREDICTED: Kevin Metheny moves to Big D to take over PD duties at KTKS while Chuck Morgan departs for Q 107 (WRQX) in Washington, DC. We'll let you know where Randy Lane will be.

A NEW "ZOO" - This time's it's Columbus.OH at WNCI. This Morning Zoo, however, hits the road and is going to be seen in 10 cities over a 10 day period. The morning team consists of DAVE RYAN and TOM KELLY who will be broadcasting their show from the 10 local towns in everything from Berger Kings to Truck Stops. They are billed as the, WNCI Morning Zoo Fall Bonzo Tour. Bill Young has cut spots promoting the tour and while they're out there they will be giving away all the WNCI goodies they could muster up. The "spoof" has quickly become one of the most talked about events in central Ohio.

**WMMS APPOINTS OM:** The correct title applied to **Lawrence Travagliante** a.k.a **Kid Leo** is Operations Manager. Kid will be quite busy overseeing all programming and promotional functions plus his on-air stint from 2-6p.

**97 ROCK - HOUSTON:** World Wrestling Federation again is touted through radio this time at 97 Rock. Seems like an awful lot of listeners are hip to this sport. 97 Rock's **Colonel St. James** and **Jon Matthews** are asking morning listeners for their votes as to wether they like Paul "Mr. Wonderful" Orendorff or Hulk Hogan. The Colonel will select 100 fans for each section from all the entires received live on the air. In addition to cheering on their favorite masters of the mat, winners will also receive official cheering section Tshirts.

JPC BECOMES DAVID BREWER: The firm of Jeff Pollack Communications has upped the three year experience of David Brewer into the capacity of Vice President. "Dave has been an important part of the company and has been a key contributor in the JPC growth," states JEFF POL-LACK. The firm is now expanding to include the New York market.

LONDON HOSTS AMERICAN RA-**DIO:** It will be a busy Fall in London as several radio stations take their shows to the European Corridor. Rick Dees takes his zany KIIS-FM/AM radio show to the Cumberland Hotel where the broadcasts will originate in October. Along with his staff, he is taking a plane load of listeners who would like to get away at a low-cost travel package. The station is setting this up. Dees is thrilled as he can finally sleep-in till 3 o'clock in the afternoon to do his broadcast - maybe that's why it's always the morning guys who get to go. Scott Shannon / **Z100** will also be doing the same thing sometime during the same month, and Fred Winston of WLS already did his show from there during the Bears/ Cowboys stint at Wembly Stadium in July.

**DESTINATION FOR ST.JOHN UNCERTAIN: Michael St. John** who was the acting regional program director for **Y107** in Nashville has resigned for a yet unknown destination. **BANANARAMA** - This group is the fourth one to do a remake of a #1 song and then top the charts with it. Shocking Blue had "Venus" as a 1970 hit. Others include; "The Loco-motion" Little Eva ('62) and Grand Funk ('74), "Go Away Little Girl" Steve Lawrence ('63) and Donny Osmond ('71), "Please Mr. Postman" The Marvelettes ('61) and The Carpenters ('75).

KPWR-LOS ANGELES: American Radio, one of America's most respected radio research organizations, has announced that **Power 106** has been given the top achievement award for the spring of 1986. **Emmis Broadcasting** has come out of nowhere to become the nation's tenth largest group and the largest privately-owned radio group in the country. Emmis Broadcasting owns **KSHE**, **WENS**, **WLOL**, **WAVA**, **WQHT** and **WHN**.

**DURNEY TO "RADIOACTIVE:" Chris Durney** has joined this NAB publication. Incidently, this is a good pub for your promotion department if they aren't already receiving it.

**MTV BEGINS THEIR ANTI-DRUG CAMPAIGN:** The music network is teaming up with the Rock Against Drugs organization to develop and produce a series of anti-drug PSA's to its target audience. Artists who will participate are: Belinda Carlisle, Andy Taylor, Moon & Dweezil Zappa, Gene Simmons and Steve Jones.

**"SOURCE" NAMES DENEMARK:** NBC Radio Entertainment names **Andrew Denemark** as their director of programming. Denemark will be responsible for live and recorded concert broadcasts, artist profiles, specials, short-form features and program development. He has been with NBC since 1985. AMERICA" - Cousin Bruce 1 row who rapped his name ar America during the early days of R will now host "Crusin' Amer which will draw from the wealth o from the mid-50's through the This is very timely with the "ol groups making a re-entry upor scene. The show will talk about group's activities, go to the clubs ing them and keep listeners curre concert happenings from coast to c WPST NEWS RELEASE: "T.C." Cunningham (what a name for a football player), after drive personality at this Trentor station, has been named program tor of the station by Nassau Broad ing. Cunningham helped originat "Unsigned Heros" program, ne its eighth year. This is a neat shov spotlights artists who have not s contracts with a major record Heard twice weekly, many up-and ing performers who've appeared c show include: The Hooters. Eddie, Robert Hazard and Burtnick. What fun; and he kee coming up with unique ideas, pe that's why, after four years of their assistant p.d., he become main man. Congratulations.

**COUSIN BRUCIE "CRUI** 

SOFT ROCK AT WNSR: The months of planning have finally lized in the form of a permane staff. Nationally known persor **Dick Bartley**, who has helped t this under-way, is handing the mc reins over to **Bill Neil**. Dick is busy with his network program program director **Bob Dunph** certainly utilize him.



**ROFILES** 



AM B. WILLIAMS

YORK: William B. Williams was o gihe radia industry. Though superlatives netimes tossed oraund casually in our s—often with mare wish thon wis-Mr. Williams who possed away on Auat the oge af 62, deserved every Je.

er this: With the exception of three ot a small New Jersey radia station to begon his braodcasting career, Wilpent his entire 41-year career ot **V-AM/New York**. For mare than nose years, he was the hast of the pey papular *Make Believe Ballroom* sing the standards of Fronk Sinotro, ennett, Ello Fitzgerald ond the Big hot he laved and encauraged through rs from his midday outpost at the Woltoria Hotel.

o spend mare than 40 years at any is a remarkable achievement. To nore than 40 years as a radio persanwith the angoing turnult af shifting astes, ratings and the intense competiplying one's trade in the lorgest radia in the cauntry—is a singular testimanivilliam B. Williams' enduring talents unswerving layalty of his audience. Williams' delivery always saunded sa effartless—like he was leoning back in an easy choir sharing a few laughs and recards with his friends.

Among his many friends, of caurse, was Frank Sinatra. Willie B., has lang been credited with dubbing his pale *The Chairmon of the Baard*, an endearment dating bock to the babby-sax era of the 1940's.

What mony fons didn't knaw, hawever, is that when Sinotro's career faltered somewhot in the early '50s, William B. Williams continued to encourage his friend privotely ond play his records publicly. Thus, while *From Here To Eternity* re-established the Sinatra personolity, it was William B. Williams leading the chorge to maintain the musical momentum.

"Hella, Warld!" was Mr. W's standord opening line for his audience—a gentle entree ta his middoy get-together an WNEW and his weekend duties an *Encare*. He had a weekly twa-haur pragram of Big Bands and stondards that where distributed through the Westwood One fomily, ond we thonk them far this wanderful bia and recap af this very important contributor to our industry. He is indeed already missed.



MICHAEL LIPPMAN Michael Lippman, Inc.

Los Angeles: Michael Lippman, Inc., the Los Angeles-based personal management compony, hos undergane major expansion. In addition ta representing musicol ortists such as Grammy-winning Melissa Manchester, the firm has naw grawn to include an array af praducers, engineers and sangwriters who are among the most in demand and creative tolents in the music business. They include Don Gehman, Gieogia Moroder, Ron Nevison, Rick Nowels, Keith Olsen, Bernie Taupin, William Wittman, Ina & Peter Wolf and Richie Zito.

Recently, the firm had as mony as 16 af its clients represented on the *Cash Bax* Pap 100 Singles Chorts in ane single week, including the #1 Nevisan-produced, Taupin-written -**Heart** sang, "These Dreoms," and the #1 Wolf-produced and written "Sora" by **Starship.** In addition, Lippman's clients were represented an as many as faur different albums in the top 9 in ane single week on "*Cash Bax's* Album Chart - **John Cougar Mellencamp, Heart, Starship** and **Ozzy Osborne.** 

Accarding ta Michael, the campany has also branched out and is making its presence strangly felt in the film world, working with film studios ond recard campanies ta compile music far saundtracks. The clients are also writing ond producing songs for movies. Peter Walf praduced and wrate with his wife Ina the **EI DeBarge** #1 hit, "Who's Johnny" (fram the film "Short Circuit," ond **Kenny Loggins**' "Playing With The Bays" fram the #1 album, "Top Gun."

In addition, there is the recent formation of a unique new cancept colled "The MusicTeom," featuring Academy Award-winning Praducer/Composer Giorgio Moroder, as well as Keith Farsey, Harald Faltermeyer, Mock, Richie Zita and Tam Whitlack, wha ca-wrate with Giragio Marader "Danger Zane" and the #1 single "Take My Breath Away" for the #1 movie and soundtrock, "Tap Gun."

Lippman has also annaunced a restructuring af the company. **Terry Lippman** is pramated to Vice President, overseeing the live touring ospects af the campony os well as warking with oll clients. Before jaining the firm in 1985, Terry was with the *Shawtime Entertainment Network* and Chrysalis Recards.

Kathy Anaya hos also joined the compony os Vice President, os port of the campony's recent obsorption of Robert Buziak's clientele. Anaya was Executive Assistant/Directar af Administration far Buziak's management company. Her 11 years in the industry include positions with Warner Bros. Records, Copitol Records in the West Caast A&R department and Stage Right Management.

#### RGUSON, General Manager/ onsultant

/EPORT, LA - If you want to talk fed. Ever since Ted first began in this s, it seems he has here movement and expansion, let's tolk of making radio history in one form or At the moment, he's up to the very hing wearing o totolly different hat. taken over a statian that virtually had jackeys working in the hallway of the TV complex that housed the station. o short periad af time they hove mona build their awn facility sa they've ble to creote their own working atma-In this time period olsa, the billing has ed ond in-roads are constantly being provide o stronger success picture. ows that there ore two basic philosone must be aware af in order to gaols in monagement, and ane ar the sually applied. The first woy is to take lowly ond be ultra-canservotive - don't stend - ond don't spend maney yau ave. This is the usual and most acceptable method. Hawever, the secand one is the one in which we'd all like to be a party to ond thot is ta get moving ond get oll thase things done, na matter what the cast, that will eventually make the radia statian terrific. Ted points out however that you MUST be sensative to the owners ond you hove to remember ta be realistic obout whot **you** can da. It also tokes a strong person ta toke chances.

From a selling aspect, true competition is NOT only the other station. Often there's ather medio like newspoper, billbaards and TV. The way ta handle competitian is not by "bad rapping," "digging the dirt" or beating each other on rates (there's usually enough budgeted radio money) but to cambat the ather medias in the best way you can. "Additionally, a problem is radio people think their only competitar is each other. Therefare they destroy each ather's ability rather than building up the radio industry as a viable way to sell praducts far clients. To influence those clients, that may nat believe in radia, takes ingenuity such as having the client give you clues an why rodio doesn't work ond then demonstrating to them why their opinion might be wrong. Promotions mony times are such a taal far that hord sell client. Ted feels that sales people are nat always prepared to sell radio correctly. They may not have a sense for a long-term sales foundatian, even thaugh they hove o goad "street sense." A truly qualified sales persan is that person wha can read a situatian and adjust the pitch accordingly so the client is happy and willing to spend their dollars with you. Alwoys be oble ta odjust yaur opprooch ond be flexible.

These selling techniques are aften inter related to programming procedures as well. Your audience can be considered the client as well, ond you know your product is yaur stotian. Ted's stotion is pragrammed to **WIN** and fondly refers ta his pragramming style as conservative AOR. They stay away fram the reolly heovy metol songs which might nat reolly be melodic music. Probably thase selectians that yau can't hum ar sing along to would fit in this category, however, **98 ROCKS** research enough music to come up with very strang olbum cuts sa they can avaid this seemingly nan-musical problem. Using music that continues to be palatable to the masses without erroding thier layal listeners is the mix they try ta achieve.

The world of consulting has been on even more dromatic learning process far Ted as he hos troveled fram New Zealand to Halland ond fram Paris to Tahiti. In Wellington, New Zealand he was operations monoger at WINDY. On a holiday to Fronce, he merely called Jean Paul Baudecroux ot NRJ Radio Network, and a warking relationship has endured. This French broadcast company has 38 stations which Ted actively takes a role in, and subsequently the mojority of the statians are achieving very high numbers, if not making it ta #1. Seguing right into Holland we have AURO Broadcasting the lorgest broadcast company in thot cauntry. The corporote complex is divided into divisions such os the classical, pap ond AOR segments, and there is an entire staff for each area. What they do, is braadcast one type af music each day, e.g. Manday, AOR; Tuesday is News; Wednesday is Pap, etc., so that eoch doy listeners receive 16 hours of a specific music - oll this is done through subscriptian - much like our pay TV. Mare later.



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BOSIR

The First Step From *Third Stage* 

PRODUCED BY TOM SCHOLZ

Management: SR&D

NOW ON MCA COMPACT DISCS, HQ CASSETTES AND RECORDS.

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# CASH BOX TOP 100 ALBUMS

CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

, Artist, Label, Number, Distributor

Available on Compact Disc Platinum (RIAA Certified)

Gold (RIAA Certified)

Gold (RIAA Certified)		w	
	L W	O C	
TOP GUN ORIGINAL MOTION PICTURE SOUNDTRACK (Columbia	2	16	34 T O A
SC 40323) CBS	1		35 E
TRUE BLUE 9.98 MADONNA (Sire 25442-1) WEA	1	10	37 T
EAT 'EM AND SMILE 8.98 DAVID LEE ROTH (Warner Bros. 25470) WEA	3	9	
BACK IN THE HIGH LIFE 8.98 STEVE WINWOOD (Island/Warner Bros. 25448-1) WEA	4	10	38 F
GENESIS (Atlantic 81641) WEA	5	13	<b>39 S</b>
RAISING HELL X 8.98 RUN D.M.C. (Profile PRO 1217) IND	7	16	<b>40 C</b>
DANCING ON THE CEILING LIONEL RICHIE (Motown 6158ML)MCA	10	4	41 Q
THE BRIDGE BILLY JOEL (Coloumbia OC 40402)CBS	8	6	42 F
EURYTHMICS (RCA ATL1-5847) RCA	9	8	<b>43 L</b>
CONTROL 8.98 JANET JACKSON (A&M SP:5106) RCA	11	30	<b>44 P</b>
SO ★ 8.98 PETER GABRIEL (Geffen GHS 24088) WEA	6	16	45 D
FORE 18.98 HUEY LEWIS AND THE NEWS (Chrysalis OV 41534)CBS	22	2	<b>46 S</b>
<b>5150 ★</b> 8.98 VAN HALEN (Warner Bros. 25394-1) WEA	12	24	47 A
WHITNEY HOUSTON 8.98 (Arista AL&8211) RCA	15	78	48 P
TRUE CONFESSIONS ★ 8.98 BANANARAMA (London 828 013-1) POL	17	7	49 A Z T
LIFES RICH PAGEANT R.E.M.(LR.S.5783)MCA	19	6	50 F
LOVE ZONE ★ 8.98 BILLY OCEAN (Jive/Arista JL8-8409) RCA	16	19	51 H
THE MONKEES THEN & NOW 8.98 THE MONKEES (Arista AL9 8432) RCA	20	10	52 F
NIGHT SONGS ★ 8.98 CINDERELLA (Mercury 830 076 1M-1)POL	30	7	53 P
PLAY DEEP ★ THE OUTFIELD (Columbia BFC 40027) CBS	14	49	54 E
MUSIC FROM THE EDGE OF HEAVEN WHAM! (Columbia OC 40285) CBS	13	10	55 T B R
LIKE A ROCK * 9.98 BOB SEGER & THE SILVER BULLET BAND (Capitol PT 12398) CAP	18	23	56 C
TUFF ENUFF THE FABULOUS THUNDERBIRDS (CBS Associated BFZ 40304) CBS	23	29	57 C
WHO MADE WHO ★ 8.98 AC/DC (Atlantic 7-81650) WEA	25	15	59 N
SLIPPERY WHEN WET 8.98 BON JOVI (Mercury 83D 264-1M-1)POL	44	3	60 E
BELINDA 8.98 BELINDA CARLISLE (I.R.S. 5741) MCA	21	16	61 C
PICTURE BOOK ★ 8.98 SIMPLY RED (Elektra 60452-1) WEA	29	26	B
ANITA BAKER (Elektra 9-60444) WEA	31	24	62 F
THE OTHER SIDE OF LIFE ★ 8.98 THE MOODY BLUES (Polydor 829-179-1) POL	26	20	63 N
PRIMITIVE LOVE *	33	43	<b>64</b> C
MIAMI SOUND MACHINE (Epic BFE 40131) CBS	24	19	65 T
PATTI LaBELLE (MCA 5737) MCA	38	6	<b>66</b>
GEORGE THOROGOOD AND THE DESTROYERS (EMI America ST 17214)CAP			67 E
STRENGTH IN NUMBERS 8.98 38 SPECIAL (A&M SP 5115) RCA	28	19	68 F

			L	W O
	34	THE KARATE KID PART II	W 34	С 10
		ORIGINAL MOTION PICTURE SOUNDTRACK (United Artists SW 40414) CBS		
-	35	EMOTIONAL 8.98 JEFFREY OSBORNE (A&M SP 5103) RCA	35	14
	36	RIPTIDE ★ 8.98 ROBERT PALMER (Island 90471) WEA	37	42
	37	THREE HEARTS IN THE HAPPY ENDING MACHINE DARYL HALL (RCA AJL1-7197)RCA	42	4
	38	RUTHLESS PEOPLE ORIGINAL SOUNDTRACK (Epic SE 40398) CBS	27	11
	39	SOLITUDE/SOLITAIRE 8.98 PETER CETERA (Warner Bros. 25474) WEA	32	11
•	40	<b>GTR ★</b> 8.98 (Arista AL8 8400) RCA	36	19
ŀ	41	QRIII ★ QUIET RIOT (Pasha 0Z 40321)CBS	41	7
•	42	RAGE FOR ORDER 8.98 QUEENSRYCHE (EMI America ST 19197) CAP	40	9
	43	LANDING ON WATER ★ 8.98 NEIL YOUNG (Geffen GHS 24109)WEA	43	7
	44	PLEASE 8.98 PET SHOP BOYS (EMI/America PW 17193) CAP	39	24
	45	BLUE DOUBLE (A&M SP 5133) RCA	57	9
2	46	THE CURE (Electra 60477-1)WEA	45	17
1	47	DOWN TO THE MOON ANDREAS VOLLENWEIDER (CBS FM 42255) CBS	51	8
3	48	PRESS 9.98 PAUL McCARTNEY (Capitol PIAS-12475)CAP	70	2
,	49	AFTERBURNER * 8.98 ZZ TOP (Warner Bros. 25342) WEA THE CURE (Elektra 60477-1) WEA	47	45
	50	FRANTIC ROMANTIC 8.98 JERMAINE STEWART (Arista AL8-8395)	46	13
	51	HEART ★ 8.98 (Capitol ST-12410) CAP	50	63
	52	RAISED ON RADIO ★ JOURNEY (Columbia OC 39936) CBS	49	20
,	53	POOLSIDE 8.98 NU SHOOZ (Atlantic 81647-1) WEA	53	17
•		EMERSON, LAKE & POWELL 8.98 (Polydor 827 297-1) POL	54	16
	55	THE WAY IT IS 8.98 BRUCE HORNSBY & THE RANGE (RCA NFL1-8058) RCA	56	12
•	56	CAN'T HOLD BACK EDDIE MONEY (Columbia FC 40096) CBS	62	3
,	57	GRACELAND9.98 PAUL SIMON (Warner Bros. 25447) WEA	119	2
	58	SCARECROW * 8.98 JOHN COUGAR MELLENCAMP (Riva 824 86-1) POL	55	54
	59	NO GURU, NO METHOD, NO TEACHER ★ VAN MORRISON (Mercury 830 077-1 M-1) POL	59	6
	60	BACK IN BLACK 8.98 WHODINI (Jive/Arista JL8-8407) RCA	58	19
5	61	DOUBLE VISION ★ 8.98 BOB JAMES/DAVID SANBORN (Warner Bros. 25393-1) WEA	60	16
	62	RAT IN THE KITCHEN UB40 (A&M SP5137)RCA	71	3
)	63	NO JACKET REQUIRED	52	81
3	64	DESTINY CHAKA KHAN (Warner Bros.25425-1)WEA	64	6
,	65	THE QUEEN IS DEAD 8.98 THE SMITHS (Sire/Warner Bros. 25426-1) WEA	61	10
5	66	ABOUT LAST NIGHT 8.98 ORIGINAL SOUNDTRACK (EMI America SV 17210) CAP	66	8
	67	HEARTBEAT 9.98 DON JOHNSON (Epic BDE 40366)CBS	88	2
•	68	ROD STEWART 8.98 (Warner Bros. 25446-1) WEA	48	7

		L	W O
69	THE SEER 8.98	W 65	с 11
70	BIG COUNTRY (Mercury 826 844-1) POL EL DeBARGE 8.98	63	15
71	(Gordy/Motown 6181GL) MCA <b>HEADLINES</b> 8.98	68	17
72	MIDNIGHT STAR (Solar 60454-1) WEA THE THIN RED LINE 8.98	79	8
73	GLASS TIGER (Manhattan ST 53032) CAP	72	18
74	NEIL DIAMOND (Columbia OC 40368) CBS	74	24
75	(MCA 5667) MCA	77	22
76	THE ART OF NOISE (Chrysalis BFV 41528) CBS THE SPORT OF KINGS 8.98	85	2
77	TRIUMPH (MCA-5786)MCA STORMS OF LIFE 8.98	75	13
78	RANDY TRAVIS (Warner Bros. 25435-1) WEA	67	8
79	BOB DYLAN (Columbia OC 40439) CBS BROTHERS IN ARMS * 8.98	76	69
80	DIRE STRAITS (Warner Bros. 25264) WEA	73	23
01	PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros.25395) WEA	70	11
81 82	MONTANA CAFE 8.98 HANK WILLIAMS, JR. (Curb/Warner Bros.25412-1) MIKE & THE MECHANICS * 8.98	78 81	11 40
83	(Atlantic 81287) WEA	80	12
84	SLEIGHT OF HAND 8.98 JOAN ARMATRADING (A&M SP 5130) RCA WALKABOUT 8.98	69	12
85	THE FIXX (MCA 5705) MCA	83	15
86	ICEHOUSE (Chrysalis BFV 41527)CBS	86	6
87	MISSING PERSONS (Capitol ST 12465)CAP	87	28
88	HONEYMOON SUITE (Warner Bros. 25293-1) WEA	82	25
89	LEVEL 42 (Polydor 827 427-1) POL RUNNING SCARED 9.98	89	8
90	ORIGINAL SOUNDTRACK (MCA 6169) MCA	90	33
90	BANGLES (Columbia BFC 40039) CBS	50	33
01	CHARTBREAKER	DE	DUT
91	WORD UP 8.98 CAMEO (Atlanta Artists 830 265)POL	DE.	BUT
92	UNDER LOCK AND KEY * 8.98 DOKKEN (Elektra 60458) WEA	92	41
93	GOOD TO GO LOVER 8.98 GWEN GUTHRIE (Polydor 829 532-1 Y-1)POL	102	5
94	TURBO JUDAS PRIEST (Columbia OC 40158) CBS	94	24
95	FULL FORCE GET BUSY 1 TIME FULL FORCE (Columbia BFC 40395) CBS	97	8
96	LIVES IN THE BALANCE 8.98 JACKSON BROWNE (Elektra 60457) WEA	84	29
97	LISTEN LIKE THIEVES ★	91	47
98	THE ULTIMATE SIN ★ OZZY OSBOURNE (CBS Associated OZ 40026) CBS	96	32
99	NEVER FELT SO GOOD 8.98 JAMES INGRAM (Quest/Warner Bros, 25424-1)WEA	108	3
100	MISTRIAL 8.98 LOU REED (RCA AFL 1-7190) RCA	93	18

# CASH BOX TOP ALBUMS/101 to 200

#### September 20, 1986

1

		L W	W O C	
101	A KIND OF MAGIC 8.98	95	10	134 ES
102	QUEEN (Capitol SMAS-12476)CAP FLORIDAYS 8.98	99	14	135 FL
103	JIMMY BUFFETT (MCA 5730) MCA BREAKOUT 8.98	100	9	136 CA
104	SPYRO GYRA (MCA 5753)MCA GUITARS, CADILLACS, ETC.,	104	27	137 BC
	ETC. 8.98 DWIGHT YOAKAM (Reprise/Warner Bros. 15372-1) WEA	00		138 RE ASH
	ONE STEP CLOSER 8.98 GAVIN CHRISTOPHER (Manhattan ST 53024) CAP	98	8	139 LI MA
	SANDS OF TIME * THE S.O.S. BAND (Tabu FZ 40279) CBS	101	19	124 140 22
	ACTION REPLAY 6.98 HOWARD JONES (Elektra 60466-1·Y) WEA	103	13	141 LO
	BIG WORLD ★ 9.98 JOE JACKSON (A&M SP 6021) RCA	105	24	IN POI 142 KI
	SKEEZER PLEEZER U.T.F.O. (Select SEL 21616) IND	106	11	142 KI
_	BIG & BEAUTIFUL 8.98 FAT BOYS (Sutra SUS 1017) Sutra	107	19	JEA 144 IN
	NINE LIVES 8.98 BONNIE RAIT (Warner Bros. 25486-1)WEA	125	5	DIO 145 BC
112	BOYS DON'T CRY 8.98 (Profile PRO-1219) IND	109	13	BRI 146 LO
	TO BE CONTINUED 8.98 THE TEMPTATIONS (Gordy/Motown 6207GL) MCA	112	8	BOI
114	PROMISE ★ SADE (Portrait FR 40263) CBS	111	42	EAF
115	HEARTS IN MOTION 8.98 AIR SUPPLY (Arista AL9 8426)RCA	128	3	GL0 149 FA
116	<b>ROCKIN' WITH THE RHYTHM ★</b> ■ 8.98 THE JUDDS (RCA/Curb ALH1·7042) RCA	114	43	TO <sup>*</sup>
117	NERVOUS NIGHT * HOOTERS (Columbia BFC 39912) CBS	113	70	L.L. 151 FA
118	ANIMAL MAGIC 8.98 BLOW MONKEYS (RCA NFL1-8065) RCA	110	15	FAI
119	THOSE OF YOU WITH OR WITHOUT CHILDREN, YOU'LL UNDERSTAND 8.98 BLL COSBY (Geffen GHS 24104) WEA	115	14	GEC 153 DE ALV 154 CL
120	AMERICAN ANTHEM 9.98 ORIGINAL MOTION PICTURE SOUNDTRACK (Atlantic 81661-1) WEA	1 <b>17</b>	9	154 CL ROI 155 IN STE
121	#7 8.98 GEORGE STRAIT (MCA 5750) MCA	118	15	156 EN Tee
122	MASTER OF PUPPETS 8.98 METALLICA (Elektra 60439-1) WEA	120	27	157 LA Thi
123	TOO FAR TO WHISPER SHADOWFAX (Windham Hill WH 1051)RCA	123	12	Am 158 RC
124	INAVASION9.98 VINNY VINCENT (Chrysalis BFV 41529)CBS	175	2	159 AL
125	DIRTY WORK ★ ROLLING STONES (Rolling Stones OC 40250) CBS	<b>11</b> 6	24	160 WI
126	CHANGE OF ADDRESS 8.98 KROKUS (Arista AL8 8402) RCA	124	21	MR. 161 DI
127	THE COLLECTION AMY GRANT (A&M SP 3900)RCA	139	3	SAI 162 LI
128	BLACK CELEBRATION 8.98 DEPECHE MODE(Sire/Warner Bros. 25429-1)WEA	121	24	(Atc
129	ALABAMA GREATEST HITS★ 8.98 ALABAMA (RCA AHL1-7170) RCA	122	30	STA 164 IN
130	INSIDE OUT ★ PHILIP BAILEY (Columbia FC 40209) CBS	127	18	BU (Jive
131	COCKER 8.98 JOE COCKER (Capitol ST 12394) CAP	129	22	165 ST ORI 816
132	ROCK THERAPY8.98 STRAY CATS (EMI America ST 17226)CAP	142	2	816 166 TH RIC
133	JOHN EDDIE (Columbia BFC 40181)CBS	130	13	167 PR
				On

O C		L W	0 C
10	134 ESPECIALLY FOR YOU 8.98 THE SMITHEREENS (Enigma ST-73208)CAP	152	3
14	135 FLAUNT IT SIGUE SIGUE SPUTNIK (Manhattan ST 53033)CAP	144	3
9	CARL ANDERSON CARL ANDERSON	146	2
27	137 BOOMTOWN 8.98 DAVID & DAVID (&&M SP 65134)RCA	154	2
	138 REAL LOVE8.98 ASHFORD & SIMPSON (Capitol ST-12469)CAP	150	2
8 19	139 LIVE IN LOS ANGELAS10.98 MAZE FEATURING FRANKIE BEVERLY (Capitol SWBB- 12479/CAP	158	2
13	140 22B3 DEVICE (Chrysalis BFV 41526)CBS	138	6
24	141 LOOK WHAT THE CAT DRAGGED IN 8.98 POISON (Enigma ST 12523)CAP	141	5
11	142 KING OF THE WEST COAST 8.98 L.A. DREAM TEAM (MCA 5779)MCA	131	5
19	143 CLOSER THAN CLOSE 8.98 JEAN CARNE (Ornni 90492) WEA	136	8
5	144 INTERMISSION 6.99 DIO (Warner Bros. 25443-1) WEA	134	13
13	145 BORN IN THE U.S.A ★ ■ BRUCE SPRINGSTEEN (Columbia QC 38653) CBS	132	117
8	146 LOVE & HOPE & SEX & DREAMS 8.98 BODEANS (Slash/Warner Bros. 25403)WEA	137	15
42	LIFE STORIES 9.98 EARL KLUCH (Warner Bros. 25478-1)WEA	155	4
3	GLORIA LORING 8.98 GLORIA LORING (Atlantic 81679)WEA	161	2
43	149 FAHREHEIT TOTO (Columbia FC 40273)CBS	DE	BUT
70	150 RADIO ★ L.L. COOL J (Def Jam/Columbia BFC 40239) CBS	133	39
	151 FALCO 3 * 8.98 FALCO (A&M SP 5105) RCA	126	30
15	152 WHILE THE CITY SLEEPS 8.98 GEORGE BENSON (Warner Bros. 25475-1)WEA	DE	BUT
14	153 DETROIT DIESEL ALVIN LEE (21/Atco 90517)WEA	151	6
9	154 CLOSER TO THE FLAME 8.98 ROB JUNGKLAS (Manhattan ST 53017)CAP	149	13
,	155 IN SQUARE CIRCLE ★ □ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA	147	50
15	156 EMERALD CITY TEENA MARIE (Epic FE 40318) CBS	140	12
27	157 LABYRINTH 8.98 THE ORIGINAL SOUNDTRACK OF THE FILM (EMI America SV 17206) CAP	135	10
12	158 ROCK A LITTLE ★ 8.98 STEVIE NICKS (Modern/Atlantic 90479) WEA	145	42
2	159 ALL FOR LOVE ★  8.98 NEW EDITION (MCA 6579) MCA	143	43
24	160 WELCOME TO THE REAL WORLD * 8.98	148	57
21	MR. MISTER (RCA NFL 1-8045) RCA 161 DIAMOND LIFE ★	153	82
21 3	MR. MISTER (RCA NFL 1-8045) RCA 161 DIAMOND LIFE ★ SADE (Portrait BFR 39581) CBS 162 LIMITED WARRANTY 8.98	153 156	82 7
	161 DIAMOND LIFE ★ ■ SADE (Portrait BFR 39581) CBS 162 LIMITED WARRANTY 8.98 (Atco 90513)WEA		
3	161 DIAMOND LIFE ★ SADE (Portrait BFR 39581) CBS 162 LIMITED WARRANTY 8.98	156	7
3 24	161 DIAMOND LIFE ★ ■         SADE (Portrait BFR 39581) CBS         162 LIMITED WARRANTY         8.98 (Atco 90513)WEA         163 KNEE DEEP IN THE HOOPLA ★ ■         8.98 STARSHIP (Grunt/RCA BXL1-5488) RCA	156 159	7 49
3 24 30 18 22	<ul> <li>161 DIAMOND LIFE ★ ■ SADE (Portrait BFR 39581) CBS</li> <li>162 LIMITED WARRANTY 8.98 (Atco 90513)WEA</li> <li>163 KNEE DEEP IN THE HOOPLA★ ■ 8.98 STARSHIP (Grunt/RCA BXL1:5488) RCA</li> <li>164 INTRODUCING JONATHAN BUTLER 8.98</li> </ul>	156 159 160	7 49
3 24 30 18	<ul> <li>161 DIAMOND LIFE ★ ■ SADE (Portrait BFR 39581) CBS</li> <li>162 LIMITED WARRANTY 8.98 (Atco 90513)WEA</li> <li>163 KNEE DEEP IN THE HOOPLA★ ■ 8.98 STARSHIP (Grunt / RCA BXL1:5488) RCA</li> <li>164 INTRODUCING JONATHAN BUTLER 8.98 (Jive / Arista JL8 8408)RCA</li> <li>165 STAND BY ME 8.98 ORIGINAL MOTION PICTURE SOUNDTRACK (Atlantic</li> </ul>	156 159 160	7 49 23

W				ľ
0 C			W	-No
3	168	MEAN BUSINESS 8.98 THE FIRM (Atlantic 7-81628) WEA		inean ng to
3	169	CURIOSITY 8.98 REGINA (Atlantic 81671)WEA		is show
2	170	ANOTHER PLACE HIROSHIMA (Epic BFE 39936)CBS	167	tiis ye
2	171	THE COLOUR OF SPRING 8.98 TALK TALK (EMI America ST 17179)CAP	1	n <b>ds</b> pr es last
2	172	LIGHTNING STRIKES 8.98	168	e that e slick,
2	173	LOUDNESS (Atco/Atlantic 905121) WEA <b>R&amp;B SKELETONS IN THE CLOSET</b> GEORGE CLINTON(Capitol ST 12481)CAP	8.98 166	aining
6	174	CHILDREN OF THE NIGHT 8.98	165	really ed L.A
5	175		DEB	with a <b>dium</b>
5	176	THE RAINMAKERS (Mercury 830 214-1M-1)POL HOW TO BE A ZILLIONAIRE 8.98	171	Live
8	177	ABC(Mercury 824 904-1)POL TINDERBOX 8.98	170	nd sour under
13	178	SIOUXSIE AND THE BANSHEES(Geffen 24092)WEA THEATRE OF THE MIND	100 .	screet wking
17	179	MTUME (Epic FE 40262) CBS AS THE BAND TURNS * 8.98	172	nocula
15	180	ATLANTIC STARR (A&M SP-5019) RCA FACE VALUE 8.98	178	he sho to brit
4	181	PHIL COLLINS (Atlantic 16029)WEA DRUMS ALONG THE MOHAWK	179	hey'd s the ac
2	182	JEAN BEAUVOIR (Columbia BFC40403) CBS THE FINAL FRONTIER 8.98	173	sibly 1
UT	183	KEEL (Gold Mountain/MCA 5727) MCA OUT OF MIND OUT OF SIGHT 8.98	174	grit v Vaining
39	184	MODELS (Geffen GHS 24100)WEA RECONCILED 8.98	181	was p ost-awi
30		THE CALL (Elektra 60440)WEA DO ME BABY 8.98	100	e of th of the U
UT 6		MELI'SA MORGAN(Capitol ST 12434)CAP FINE YOUNG CANNIBALS 8.98	1	n nie ( 100m
13		(I.R.S.5683) ONCE UPON A TIME * 8.98		n part nemuli
50		SIMPLE MINDS (A&M/Virgin 5092) RCA		ed this
12		CULTURE CLUB (Virgin/Epic OE 40345) CBS		like p reache
10		ABSTRACT EMOTIONS 8.98 RANDY CRAWFORD (Warner Bros. 25423-1)WEA		VIDE
	190	RENDEZ-VOUS 8.98 JEAN-MICHAEL JARRE(Dreyfus/Polydor 829 125-1 Y- 1)POL	184	Micha
42 43	191	CLUB PARADISE ORIGINAL SOUNDTRACK (Columbia SC40404) CBS	182	nits ear Turiller
43 57	192	LITTLE CREATURES 8.98 TALKING HEADS (Sire 25305-1)WEA		e video, nked a (
	193	LOST IN THE FIFTIES TONIGHT 8.98 RONNIE MILSAP (RCA AHLI-7194)RCA	189	5 million
82	194	LIKE A VIRGIN 8.98 MADONNA (Sire 25157-1)WEA	400	alled ( kis Fo:
7	195	STEPHANIE MILLS 8.98 (MCA 5669) MCA		is servi ileo pi
49	196	HEAR 'N AID 8.98 (Mercury/PolyGram 826 044-1) POL	187	eyland a
23	197	SILK & STEEL 8.98	191	is ind an. Th
UT	198	GIUFFRIA (Camel/MCA 5742)MCA TRUTHDARE DOUBLEDARE 8.98 PRONSI/I DEAT / un log (MCA 5751)MCA	100	an's la Id the
13	199	BRONSKI BEAT (London/MCA 5751)MCA STREET CALLED DESIRE 8.98 EDIT AND ANGELA (Accurate 994 (00 1)POL	194	est as i
30	200	RENE AND ANGELA (Mercury 824 607 1)POL	193	iyans, <sup>1</sup> He hir
		LOVERBOY(Columbia FC 39953)CBS	1	Zevo .

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#### THE CASH BOX TOP 200 ALBUMS CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)

						* 27A
	176	Collins, Phil	Hall, Daryl	Limited Warranty	Pet Shop Boys	Stray Cats
			Hear'N Aid	L.L. Cool J	Poison	Talk Talk
		Crawford, Randy		Loring, Gloria		Talking Heads
		Culture Club 188	Hiroshima			Temptations
Anderson, Carl 1		Cure, The	Honeymoon Suite	Loverboy	Queensryche	38 Special
	83	David & David	Hooters	Madonna	Quiet Riot	Thorogood, George
Art of Noise	75	Depeche Mode 128	Hornsby, Bruce 55	Marie, Teena	Rainmakers, The	Toto
	138	Device	Houston, Whitney	Maze	Rait, Bonnie 111	Travis, Randy
		Diamond, Neil	Icehouse	McCartney, Paul	Reed, Lou 100	Triumph
		Dio	Ingram, James		Regina	UB40
Baker, Anita	28	Dire Straits	INXS		R.E.M	U.T.F.O.
Bananarama	1S	Dokken	Jackson, Janet	Miami Sound Machine	Rene & Angela 199	Van Halen
Bangles		Double	Jackson, Joe	Midnight Star	Richie, Lionel7	Vincent, Vinny
Beauvoir, Jean 1		Dylan, Bob	James, Bob & Sandborn, David		Rolling Stones	Vollenweider, Andreas
	152	Eddie, John		Mills, Stephanie	Roth, David Lee	Wham!
		El DeBarge		Milsap, Ronnie	Run D.M.C	Whodini
		Emerson, Lake & Powell 54	Jets, The		Sade	Williams, Hank, Jr.
		Eurythmics9	Joel, Billy	Models	Seger, Bob 22	Winwood, Steve
Bon Jovi		Fabulous Thunderbirds, The 23	Johnson, Don	Money, Eddie	Shadowfax 123	Wonder, Stevie
		Falco	Jones, Howard	Monkees	Simon, Paul \$7	Yoakam, Dwight
		Fat Boys	Journey	Moody Blues	Simple Minds	Young, Neil
		S2nd Street	Judas Priest	Morgan, Meli'sa	Simply Red	ZZ Top
		Fine Young Cannibals	Judds, The	Morrison, Van	Siouxsie And The Banshees 177	SOUNDTRACKS
		Firm, The	Jungklas, Rob	Mr. Mister	Sique Sique Sputnik	About Last Night
		Fixx, The 84	Keel			American Anthem
Cameo		Full Force	Khan, Chaka	New Edition		Club Paradise
		Gabriel, Peter 11	Klugh, Earl	Nicks, Stevie	S.O.S. Band	Karate Kid
	143	GenesisS	Krokus	Nu Shooz	Springsteen, Bruce	Labyrinth
Cetera, Peter	39	Giuffria	LaBelle, Patti	Ocean, Billy	Spyro Gyra	Pretty in Pink
		Glass Tiger 72	L.A. Dream Team		Starship	Running Scared
		Grant, Amy 127	Lee, Alvin		Stewart, Jermaine	Ruthless People
		GTR	Level 42	Outfield	Stewart, Rod	Stand By Me
Cocker, Joe1	131	Guthrie, Gwen	Lewis, Huey 12	Palmer, Robert	Strait, George	Top Gun

# IDEO NEWS

-Now, I want to be fair about mean TV shows are never all that ig to sit through live, especially s shows, and it isn't the fault of oducers. So it isn't MTV's fault his year's MTV Video Music ds program was almost as slugs last year's - for those in attenthat is. The televised version slick, fast paced, and generally aining couple of hours, and that's eally counts. For the legions who d L.A.'s Universal Amphithewith a concurrent show at N.Y.'s dium), it was a very different Live performances came off lookd sounding rather sterilized, espeunder all that TV lighting. Giant screens had a dissorienting affect, oking back and forth from a pair noculars. The bars closed long behe show was over (I wasn't even to bring this up, but hey! We were ney'd stay open throughout). And the aesthetic was all wrong for an sibly rock'n'roll event. A little grit was wanting. But enough laining. Plenty of good food and was provided by the network at ost-awards party, which was held e of the outdoor tourist promanof the Universal Studios Tour. The room problems of last year's Paln party were greatly alleviated, e multitudes of roving guests who ed this seemingly endless outdoor like packs of ants appeared to eached a boozey nirvana.

VIDEO COMEBACK, JACK-STYLE - More than two years Michael Jackson set the video its ear with video from his colos-'hriller'' LP, both the clips and the video, the eccentric animal lover ked a deal with Walt Disney for million, 17-minute 3-D music vidilled Captain Eo. Directed by cis Ford Coppola with George s serving as executive producer, ideo premieres September 19 at yland and Disneyworld, where it ns indefinitely as a featured aton. The deal is separate from on's label, Epic Records, and of the music in the video will be ed as a recording. As for home plans, Walt Disney Home Vidhile hinting that such plans are in vorks, refused any further comon the subject, and no one's talkabout cable or broadcast bilities either. (It's a safe bet that if ommercial release is in the offing, video will happen first, however). ial announcements concerning

these and other details are forthcoming. **CELEBRATING THE BEST**-On October 16, St. Louis, Missouri plays host to an evening of music honoring the 60th birthday of the undisputed papa of rock'n'roll, Chuck Berry. The evening is being staged for filming as a theatrical documentary and home video (from Universal Pictures and MCA Home Video), directed by Taylor Hackford. At press time, a St. Louis venue has not been decided upon, but some of the performers sheduled to appear in the 90-minute plus production include Eric Clapton, Pete Townsend, Ron Wood, and Jeff Beck (a list of unconfirmed names includes Paul McCartney, Tina Turner and Mark Knopfler). It all comes together under the working title of Hail, Hail Rock'N'Roll: A Celebration Of Chuck Berry. And while the show will be released both on film and on video (film first, in early '87), both will contain the same footage, we're told. And oh-by-the-way, Kieth Richards is producing the music, as well as lining up musicians.

HBO HITS THE CEILING—Lionel Richie fans are advised to stay tuned to HBO beginning Thursday, October 9, when the channel debuts Lionel Richie: The Making Of Dancing On The Ceiling. The video was directed by Stanley Donan, a newcomer to music video, but by no means a newcomer: He directed such yesteryear films as Singin' In The Rain, On The Town and Funny Face.



MAN OF THE WORLD—Prince's critical bomb, Under The Cherry Moon, comes to home video Nov. 5 from Warner Home Video.

VIDEO FESTIVAL—Sony Corporation of America sponsors its sixth annual National Video Festival December 4-7 in conjunction with The American Film Institute. Included in the schedule will be premiere screenings, special presentaions, retrospectives, video installations and panel discussions. Gregory Dobrin

## HE RELEASE BEAT

**MGM/UA Home Video** in October comes *Living INXS*, a video that nicles the Atlantic Records artists' Australian Royal Command Performance. ape runs 50 minutes and retails for a suggested \$29.95, HiFi VHS and Beta videophonic sound ... Warner Home Video releases *Police Academy 3: In Training* to the small screen in October, a comedy that stars Steve renberg. Suggested retail is \$79.95.

## CASH BOX TOP 40 VIDEOCASSETTES

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1	SPIES LIKE US Warner Home Video 11533	2	6	21	WITNESS Paramount Home Video 1736
2	BACK TO THE FUTURE MCA Home Video 80196	1	20	22	THE BEST OF TIMES Embassy Home Entertainment 1307
3	THE JEWEL OF THE NILE CBS-Fox Video 1491	4	10	23	BLACK MOON RISING New World Video 8503
4	IRON EAGLE CBS-Fox Video 6160	6	4	24	Vestron Video 5123
5	MURPHY'S ROMANCE RCA/Columbia Pictures Home Video 20649	3	5	25	THAT WAS THEN THIS IS NOW Paramount Home Video 1954
6	HOUSE New World Video 8525	9	4	26	ALIEN CBS-Fox Video 1090
7	WHITE NIGHTS RCA/Columbia Pictures Home Video	5	10	27	MARIE MGM/UA Home Video 800926
8	6061 <sup>°</sup>	18	2		RETURN OF THE JEDI CBS-Fox Video 1478
-	Paramount Home Video 1840			29	COMMANDO CBS-Fox Video 1484
9	ENEMY MINE CBS-Fox Video 1492	10	4	30	MIAMI VICE II - THE PRODIGAL SON
10	THE HITCHER Thorn/EMI/HBO Video TVA 3756	12	5	21	MCA Dist.Corp.80349 PRAY FOR DEATH
11	YOUNGBLOOD MGM/UA Home Video 800966	13	3		U.S.A. Home Video 938 TROUBLE IN MIND
12	JAGGED EDGE RCA/Columbia Pictures Home Video 60591	7	14		Charter Entertainment 90109 AGNES OF GOD
13	DELTA FORCE Media Home Entertainment M841	8	5	24	RCA/Columbia Pictures Home Video 6- 20563 TARGET
14	A NIGHTMARE ON ELM	11	11	34	CBS-Fox Video 1092
14	STREET 2 FREDDY'S REVENGE Media Home Entertainment M838	11		35	RETURN OF THE LIVING DEAD Thorn/EMI/HBO Video TVA 3395)
15	QUICK SILVER RCA/Columbia Pictures Home Video	DE	BUT	36	TWICE IN A LIFETIME Vestron Video VA 5119
16	60644 COCOON CBS-Fox Video 1476	14	19	37	KING SOLOMON'S MINES MGM/UA Home Entertainment MV 800876
17	BRAZIL MCA Dist. Corp. 80171	17	6	38	REMO WILLIAMS: THE ADVENTURE BEGINS
18	AFTER HOURS Warner Home Video 11528	20	2	39	Thorn/EMI/HBO Video TVA 3676
19	ROCKY IV CBS-Fox Video 4735	15	14		WOMAN Charter Entertainment 90001
20	<b>OFFBEAT</b> HBO/Cannon Video TVA 3676	DE	BUT	40	DEATH WISH 3 MGM/UA Home Entertainment MV 800821

THE CASH BOX TOP 40 VIDEO CASSETTES CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.



DANCE CRAZE—ZZ Top's latest video, Velcro Fly, features a new dance of the same name choreographed by Paula Abdul. Pictured on a break during the shoot are (l-r): Seated: Abdul; Standing: Billy Gibbons of the Band; dancers Kerri Brennan and Mia Togo; the band's Dusty Hill; and dancers Debbie Harris, Jellybean Benitez (in a cameo appearance) and Frank Beard. The video was directed by Danny Kleinman for Limelight Productions.





Limited Warranty—Hit You — Atlantic

### STRONG ADDS

A Matter Of Trust-Billy Joel-Columbia Man Size Love—Klymaxx—MCA Mean To Me—Crowded House — Capitol The Midas Touch—Midnight Star— Solar

### PROGRAM ADDS

NIGHT TRACKS—Giles Ashford— Program Director—Los Angeles Boogie Boys J.Iglesias Midnight Star Timbuk 3 B.Marley The Four Tops The Temptations Bon Jovi P.Cetera/A.Grant The Smiths 5440 TV 69—Tom Zingale—Program Director—Gainsville N. Young H.Lewis The Cure Midnight Star D.Wilde Oingo Boingo Iron Maiden Poison Luba **UB40** Pet Shop Boys Crowded House

FRIDAY NIGHT VIDEOS—Bette Hisiger—Program Director—New York City L.Richie Cameo D. Hall Janet Jackson

CATCH 22—Jennifer Thompson Program Director—Anchorage Shirley Jones Rainmakers R. Cash Rough Cutt Stacev O **Ben** Sidien M. Moore & Kashif Book of Love J. Cocker V-66—Roxy Myzell—Program

Director-Framingham,MA R.E.M. H. Lewis B. Joel

HIT VIDEO USA-Mike Opelka-Program Director -Limited Warrantv C. Sexton D. Wilde A. Baker J. Cole

U68—Steve Leeds—Program Director—New York City

Van Halen Janet Jackson Europe Disiple B. Joel Klymaxx Three Colors The Rainmakers P. LaBelle Limmited Warranty P. Simon Cats Can Fly THE RECORD BUYERS GUIDE - Beth Comstock-Program Assistant-**New Jersey** Moody Blues Mising Persons B. Joel I Richie Blow Monkeys T. Cockrane Bananarama Thompson Twins Ashford & Simpson Crowded House Art of Noise 38 Special Double Run D.M.C. Walk The West J. Stewart S. Bush Klymaxx A. Cooper Dolby's Cube C. Burwell KRLR-TV21-Ron Maestri-**Program Director** -Las Vegas Run D.M.C. El Debarge J.Beck

## VIDEO PROGRAMMER'S PICK

PD Tom Zingale PROGRAM **TV69** 

MARKET Gainsville

Video: Body To Body Artist: Danny Wilde Label: Island

### Comments:

"This video is real colorful and well done. One of the best videos out today. This one should break him."

## **CASH BOX TOP 40 MUSIC VIDEOS**

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1	WALK THIS WAY Run DMC (Profile)	2	С 6	21	DREAMTIME Daryl Hall (RCA)
2	DANCING ON THE CEILING Lionel Richie (Motown)	4	4	22	HIGHER LOVE Steve Winwood (Island)
3	SWEET FREEDOM Michael McDonald (MCA)	1	6	23	MONEYS TOO TIGHT (TO MENTION) Simply Red (Elektra)
4	A MATTER OF TRUST Billy Joel (Columbia)	6	2	24	PARANOIMIA The Art Of Noise With Max Headroom (Chrysalis)
5	THE CAPTAIN OF HER HEART Double (A&M)	5	4	25	
6	TAKE MY BREATH AWAY Berlin (Columbia)	3	7	26	WE DON'T HAVE TO TAKE OUR CLOTHES OFF Jermaine Stewart (Arista)
7	WHEN I THINK OF YOU Janet Jackson (A&M)	16	2	27	<b>NOTHING IN COMMON</b> Thompson Twins (Arista)
8	<b>DON'T FORGET ME</b> Glass Tiger (Manhattan)	12	3	28	YANKEE ROSE David Lee Roth (Warner Bros.)
9	<b>STUCK WITH YOU</b> Huey Lewis & The News (Chrysalis)	18	2	29	RUNAWAY Luis Cardenas (Allied Artists)
10	BABY LOVE Regina (Atlantic)	7	6	30	ATTACK
11	PRESS Paul McCartney (Capitol)	11	5	31	Device (Chrysalis) FALL ON ME R.E.M.(I.R.S.)
12	WRAP IT UP Fabulous Thunderbirds (Epic)	14	5	32	GLORY OF LOVE Peter Cetera (Warner Bros.)
13	MISSIONARY MAN Eurythmics (RCA)	15	4	33	POINT OF NO RETURN Nu Shooz (Atlantic)
14	PAPA DON'T PREACH Madonna (Sire)	13	8	34	MAN SIZE LOVE Klymaxx (MCA)
15	LOVE ZONE Billy Ocean (Arista)	10	4	35	MAD ABOUT YOU Belinda Carlisle (I.R.S.)
16	I DIDN'T MEAN TO TURN YOU ON Robert Palmer (Island)	23	2	36	THE WILD AND THE YOUNG Quiet Riot (Epic)
17	WHAT DOES IT TAKE Honeymoon Suite (Warner Bros.)	8	8	37	LOVE TOUCH Rod Stewart (Warner Bros.)
18	VENUS Bananarama (London)	9	8	38	SWEET LOVE Anita Baker (Elektra)
19	<b>TAKEN IN</b> Mike & The Mechanics (Atlantic)	17	4	39	WORD UP Cameo (Atlanta Artists)

20 SOMEBODY LIKE YOU 38 Special (A & M)

	1	6		MENTION) Simply Red (Elektra)	-
	6	2	24	PARANOIMIA The Art Of Noise With Max Headroom (Chrysalis)	26
	5	4	25	LOOK AWAY Big Country (Polygram)	21
Y	3	7	26	WE DON'T HAVE TO TAKE OUR CLOTHES OFF Jermaine Stewart (Arista)	25
	16	2	27	NOTHING IN COMMON Thompson Twins (Arista)	D
	12	3	28	YANKEE ROSE David Lee Roth (Warner Bros.)	20
	18	2	29	RUNAWAY Luis Cardenas (Allied Artists)	22
	7	6	30	HANGING ON A HEART ATTACK Device (Chrysalis)	24
	11	5	31	FALL ON ME R.E.M.(I.R.S.)	D
	14	5	32	GLORY OF LOVE Peter Cetera (Warner Bros.)	28
	15	4	33	POINT OF NO RETURN Nu Shooz (Atlantic)	D
	13	8	34	MAN SIZE LOVE Klymaxx (MCA)	D
	10	4	35	MAD ABOUT YOU Belinda Carlisle (I.R.S.)	29
I	23	2	36	THE WILD AND THE YOUNG Quiet Riot (Epic)	D
	8	8	37	LOVE TOUCH Rod Stewart (Warner Bros.)	30
	9	8	38	SWEET LOVE Anita Baker (Elektra)	D
	17	4	39	WORD UP Carneo (Atlanta Artists)	D
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DEBUT 40 LOVE COMES QUICKLY Pet Shop Boys (EMI America)

THE CASH BOX TOP 40 MUSIC VIDEOS CHART IS BASED ON TELEVISIO! **ROTATION AT VARIOUS STATIONS AND NETWORKS.** 

## **CASH BOX TOP 15 MUSIC** VIDEOCASSETTES

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1	THE #1 VIDEO HITS Whitney Houston (Music Vision 6-20631)	1	11	8	MOTOWN 25: YESTERDAY, TODAY,
2	DICK CLARK'S BEST OF	2	11		FOREVER (MGM/UA Home Video 300302)
	BANDSTAND Various Artists (Vestron Music Video 1028)			9	ROCK ME FALCO Falco (A&M Video 6-21015)
3	THE ULTIMATE OZZY Ozzy Osbourne (CBS-Fox Music Video	5	7	10	VIDEO HOOPLA Starship(MusicVision 60278)
	6199)			11	BROTHERS IN ARMS Dire Straits (Warner Reprise Video
1	GENESIS LIVE — THE	6	3		38119)
	MAMA TOUR Genesis (Atlantic Video 50111-3)			12	THE MAKING OF GTR GTR (MusicVision 6-20633)
5	MADONNA LIVE •THE VIRGIN TOUR Madonna (Warner Music Video 38105)	3	41	13	THE FAT BOYS ON VIDEO:BRR,WATCH 'EM The Fat Boys (MCA Dist.Corp. 80382
6	I CAN'T WAIT Stevie Nicks (Music Vision 6-20524)	4	13	14	NO JACKET REQUIRED Phil Collins (Atlantic Video 50104)
7	RIPTIDE Robert Palmer (MusicVision 6-20635)	7	11	15	FUEL FOR LIFE Judas Priest (CBS-Fox Music Video 7104)

IS BASED ON THE CASH BOX TOP 15 MUSIC VIDEOCASSET ACTUAL PIECES SOLD AT RETAIL STORES.

# IOP TALK

ith the meeting of the Manufactur-Advisory Committee and the Rers' Advisory Committee of the **ional Association of Record-Merchandisers (NARM)** this s, l asked several national retailers t they thought were some of the e important issues facing the indus-Availability and cost of CD's, the itable demise of black vinyl and the sition to CD along with the issue of o cassette packaging is high on evody's list.

'hile most are currently unable to t their demand for CD's, everyone es this will be alleviated as more plants go on-line. Depending on the of retailer and the geographic the high wholesale cost of the CD major concern for some. Barrie gman, president of the Record Inc., whose offices are based in nam, NC, says, "with CD increasing pidly as a percentage of our sales, real problem for us. We can't stay isiness with that low of a markup." s Solomon, president of the Sacento, CA-based Tower Records CD profits have been sufficient. e profit margin on CD's, if you sell n at the right price, is nominally the e as on LP's." Solomon says while xpects the price to go down as supincreases and the demand is met, competitive nature of the business les any future predictions difficult. Imber president of Elroy Enteres/Record World based in Ros-New York and also president of RM is concerned since their stores.

being in regional malls, have a higher overhead. Imber feels a price drop would be beneficial for the industry. "The mark-up is poor, basically," says Imber. "The cost of the machines has come down greatly, but the cost of the CD has gone up." Ira Heilicher, president of Great American Music based in Golden Valley, Minnesota, a suburb of St. Paul, is very "bullish" on the subject of CD's. "While I am sorry to see a configuration go, CD is here.<sup>3</sup> Heilicher says their CD sales are "well in excess of 20 percent of our business and we anticipate it to be 30 to 35 percent during Christmas." Heilicher doesn't think that retailers should "football" the prices of CD's when the demand exceeds the supply. He admits that their gross profits on classical CD's are "not what we enjoy on classical LP and tape and still be even reasonably competitive."

With the transition from LP to CD, retailers will obviously have a bumpy profit road ahead of them. Let's not forget the record buyer who, like the eighttrack tape buyer of the past, may be stuck with a machine, with no format available with which to feed it. Even when CD prices drop, this will pose a new problem for retailers as their CD inventories become suddenly devalued.

If and when the LP becomes a thing of the past, the need for a larger audiocassette package may become more important for certain types of retail outlets. "If we lose the ability to merchandise a  $12 \times 12$  package, we need a 6 x 12 rectangle, says Heilicher, "and

I'm not happy that I will probably have to pay for that increased packaging considering that it is a well known fact that it costs less to manufacture a cassette tape than it does an album, so I can't see why the manufacturer's are going to pass that extra cost along to the retailer who will have to pass it along to the consumer." Imber echoes those sentiments saying the long box "would be a boon to the industry but, we would not like to pay for it. It's going to help their business too." With RCA/Ariola announcing their commitment to a 4" x 12" audiocassette box which will not include a price increase, Bergman says he is hopeful. "It's amazing manufacturers haven't done something before now, but it's good to see a couple distributors taking a stand." Bergman did note that the sound quality of audiocassettes has risen tremendously in the last couple of years. Solomon says, however, since their business is not based on a "controlled inventory" store, the issue is not a concern. "Cassette packaging is fine for everybody but us," says Solomon. "We can't use it because we don't have the space. I don't look for the demise of the LP tomorrow, I just don't."

Although some retailers recorded slow starts for this year, the general consensus is that profits are up compared with last year and many are looking forward to a huge Christmas season. Record Bar saw an eight percent summer increase, Elroy Enterprises/Record World had a 10 percent summer increase, and Tower realized a 19 percent increase this summer.

Along with the rise in CD sales, video is also accounting for a substantial portion of the industry profits. With the price of video coming down, everyone agrees that sell-through is growing. Heilicher notes, "If consumers are willing to spend \$17 on a CD, spending under \$20 on a video doesn't seem so high."

Brian Kassan



## CASH BOX TOP 40 COMPACT DISCS

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SO PETER GABRIEL (Geffen 24088)WEA	1	13	11	HEART (Capitol CDP-461S7)CAP	11	33	21	LIFE'S RICH PAGEANT R.E.M. (I.R.S IRSD 5783)MCA		BUT	31	EMERSON, LAKE & POWELL	23	9
TRUE BLUE MADONNA (Sire 2·25442)WEA	3	4	12	TUFF ENUFF THE FABULOUS THUNDERBIRDS (CBS Associated ZK 40304)CBS	14	12	22	THE WINNER IN YOU PATTI LaBELLE (MCA MCAD S737)MCA	18	8	32	(Polydor 829297-2)POL BREAKOUT Spyro Gyra (MCA MCAD S753)MCA	25	3
BACK IN THE HIGH LIFE STEVE WINWOOD (Island/Warner Bros. 25448)WEA	4	7	13	BROTHERS IN ARMS DIRE STRAITS (Warner Bros. 25264- 2)WEA	13	67	23	SONGS YOU KNOW BY HEART JIMMY BUFFET (MCA MCAD	24	2	33	PLEASE PET SHOP BOYS (EMI America CDP-	26	5
GENESIS (Atlantic 81641-2)WEA	2	11	14	NO JACKET REQUIRED PHIL COLLINS (Atlantic 81240-2)WEA	16	72	24	5633)MCA	17	14	34	46271)CAP A DECADE OF STEELY	30	30
TOP GUN ORIGINAL SOUNDTRACK	5	7	15	DANCING ON THE CEILING	DEI	BUT		GTR (Arista JRCD 8400)RCA				DAN STEELY DAN (MCA MCAD-5570)MCA		
Columbia CK 40323)CBS				LIONEL RICHIE (Motown 6158 MD)MCA			25	BELINDA CARLISLE (I.R.S. S741)MCA	19	6	35	PLAY DEEP THE OUTFIELD (Columbia CK	34	18
DOWN TO THE MOON ANDREAS VOLLENWEIDER (CBS	6	5	16	5150	10	17	26	CHRONICLES CREEDENCE CLEARWATER	27	54		40027)CBS		
Masterworks MK42255)CBS	7	52		VAN HALEN (Warner Bros. 25394 2)WEA				REVIVAL (Fantasy FCD 623-CCR2)IND			36	SIMPLY RED (Elektra 60452-1)WEA	31	10
(Arista JRCD-8221)RCA	'		17	THE BRIDGE BILLY JOEL (Columbia CK 40402)CBS	DEI	BUT	27	RIPTIDE ROBERT PALMER (Island 2- 90471)WEA	28	11	37	WORLD MACHINE LEVEL 42 (Polydor 827 487-2)POL	33	15
THE OTHER SIDE OF LIFE THE MOODY BLUES (Polydor 829 179- 2)POL	9	17	18	LIKE A ROCK BOB SEGER & THE SILVER BULLET BAND (Capitol 4619S)CAP	15	10	28	THE DARK SIDE OF THE MOON	29	106	38	LOVE ZONE BILLY OCEAN (Arista JRCD 8409)RCA	36	14
REVENGE EURYTHMICS (RCA PCD1 5847)RCA	8	7	19	CONTROL JANET JACKSON (A&M CD-5106)RCA	20	16	29		21	5	39	JACKSON BROWNE (Asylum 960457-	38	12
DOUBLE VISION	12	12	20	MUSIC FROM THE EDGE	22	3		ANITA BAKER (Elektra 604442)WEA	0.0			2)WEA		
BOB JAMES & DAVID SANBORN (Warner Bros. 2-25393)WEA				OF HEAVEN WHAM! (Columbia CK 40285)CBS			30	<b>MIKE &amp; THE MECHANICS</b> (Atlantic 81287-2)WEA	32	20	40	BIG WORLD JOE JACKSON (A&M CD 6021)RCA	39	19

THE CASH BOX TOP 40 COMPACT DISCS CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

## DANCE

## CASH BOX TOP 12" DANCE SINGLES

			W	
		L	0	
1	WHEN I THINK OF YOU	W 4	С 5	28
	(REMIX) JANET JACKSON (A&M SP 12180)			
2	TWO OF HEARTS (DANCE MIX)/6:00 STACEY Q (Atlantic 0.86797)	1	14	21
3	WALK THIS WAY/5:11 RUN D.M.C. (Profile 7112)	3	7	
4	THE RAIN (LONG VERSION)/5:05 ORAN "JUICE"JONES(Def Jam/	10	6	22 F
5	Columbia 44-05930) RUMORS/VICIOUS RUMORS (EXTENDED	5	19	23
	VERSION) TIMEX SOCIAL CLUB (Jay 001)			24
4	DOWN AND COUNTING/ 9:07 CLAUDJA BARRY (Epic 49-05926)	8	5	25
7	AIN'T NOTHIN' GOIN' ON BUT THE RENT	6	13	26 I
8	GWEN GUTHRIE (Polydor 885 106-1) POINT OF NO RETURN (REMIX)	7	10	27
9	NU SHOOZ (Atlantic 0-86829) PAPA DON'T PREACH MADONNA (Sire/Warner Bros. 0-	2	9	I
10	20492) I'LL TAKE YOU ON/ HUNGRY FOR YOU LOVE/	9	16	28
	7:18 HANSON AND DAVIS (Fresh FRE- 005X)			29 5
11	SUMMER OF LOVE (REMIX)	16	4	30
12	THE B-52'S (Warner Bros. 0-20509) VENUS (EXTENDED VERSION)	11	11	31
13	BANANARAMA (London/PolyGram 886 056-1) NASTY (REMIX)/6:00	12	21	32
14	JANET JACKSON A&M SP 12178) SWEET FREEDOM	19	6	Ē
14	(REMIX) MICHAEL McDONALD (MCA 23641)	19	U	33
15	BREAKING BELLS T LA ROCK (Fresh FRE 6Y)	17	4	34
14	ANOTHERLOVER- HOLENYOHEAD/GIRLS AND BOYS PRINCE AND THE REVOLUTION	24	3	35
17	(Paisley Park/Warner Bros. 0-2051630) ROACHES	14	11	36
18	BOBBY JIMMY & THE CRITTERS (Macola 0924) WORD UP	27	4	37
	CAMEO (Atlanta Artists/Polygram 884 933-1)			38 (
19	JEALOUSY CLUB NOUVEAU (King Jay/ Tommyboy TB 884)	37	3	E

		L W	Ő			L
28	GIRLS AIN'T NOTHING BUT TROUBLE	w 30	С <b>3</b>	39	SOWETO JEFFREY OSBORNE (A&M SP 12190)	W 29
	JAZZY JEFF AND FRESH PRINCE (Word WD1)			40	L.O.V.E. M.I.A. (REMIX) THE DAZZ BAND (Geffen/Warner	40
21	LOVE OF A LIFETIME (EXTENDED DANCE VERSION)/6:09 CHAKA KHAN (Warner Bros. 0-20487)	13	8	41	Bros. 0-20499) SUMMERTIME, SUMMERTIME	47
22	OH PEOPLE (REMIX) PATTI LABELLE (MCA 23651)	22	5	42	NOCERA (Sleeping Bag SLX-22) NURSERY RHYMES/4:46	32
23	NIGHTMARE OF A BROKEN HEART/8:40 C-BANK (Next Plateau NP50045)	25	5	43	L.A. DREAM TEAM (MCA 23639) <b>PARANOIMIA (REMIX)</b> THE ART OF NOISE WITH MAX HEADROOM (CHRYSALIS 4V943010)	35
24	LOVE ZONE (REMIX) BILLY OCEAN (Jive/Arista JDI-9509)	28	5	44	SWEETHEART RAINY DAVIS (Supertronics RYO013)	38
25	BABY LOVE (EXTENDED VERSION)/6:30 REGINA (Atlantic DMD 939)	15	17	45	SAMPLE THAT! BANG ORCHESTRA! (Geffen/Warner Bros. 0-20510)	52
26	BORROWED LOVE (REMIX) S.O.S. BAND (TABU/EPIC 4Z9-05920)	18	8	46	EARTH ANGEL NEW EDITION (MCA-23669)	50
27	ALL THE WAY TO HEAVEN/6:06 DOUG E. FRESH & THE GET FRESH CREW (Reality/Fantasy D264)	20	10	47	WE DON'T HAVE TO TAKE OUR CLOTHES OFF (DANCE REMIX)/5:45 JERMAINE STEWART (Arista AD1- 0423)	42
28	TYPICAL MALE (REMIX) TINA TURNER (Capitol V-15249)	39	2	48	(I'M A) DREAMER B B & Q (Pretty Pearl/Elektra ED 5160)	DE
29	MUSIC THAT YOU CAN DANCE TO SDADKS (Curb (MCA 22640)	21	9	49	DIAMOND GIRL NICE AND WILD (Top Hits TH-106)	54
30	SPARKS (Curb/MCA 23640) MISSIONARY MAN (REMIX) EURYTHMICS (RCA PD-14409)	33	4	59	I'LL TAKE YOUR MAN SALT AND PEPPER (Next Plateau NP 5002)	55
31	I WANNA BE WITH YOU MAZE FEATURING FRANKIE	31	4	51	FOR TONIGHT NANCY MARTINEZ (Atlantic 0-86789)	DE
32	BEVERLY (Capitol V-9750)	43	3	52	TAKE ME AS I AM EROTIC EXOTIC (Atlantic DMD 966)	57
	(REMIX) E.G.DAILY (A & M SP-12187)			53	JUMP BACK (SET ME FREE) DHAR BRAXTON (Sleeping Bag SLX-	46
33	DANCING ON THE CEILING (REMIX) LIONEL RICHIE (Motown 4564MG)	36	2	54	19) STAY A LITTLE	59
34		23	9		WHILE, CHILD (EXTENDED VERSION)/8:11 LOOSE ENDS (MCA 23635)	
35	<b>GOTTA SEE YOU TONIGHT</b> BARBARA ROY (RCA PW-14405)	34	5	55	OPPORTUNITIES (LET'S MAKE LOTS OF MONEY) PET SHOP BOYS (EMI America V-	48
36	<b>ONE LOVE (REMIX)</b> WHODINI (Jive/Arista JDI-9506)	41	3	56	19206) SLEDGEHAMMER	49
37	THE MIDAS TOUCH MIDNIGHT STAR (Solar/Elektra ED 51338)	45	3		(EXTENDED DANCE REMIX) 7:20 PETER GABRIEL (Geffen/Warner Bros.	.,
38	GIRL TALK (LONG DISTANCE VERSION)/ 4:40	26	13	57	0-20456) CAN'T LIVE WITHOUT YOUR LOVE	DE
	BOOGIE BOYS (Capitol V-15230)				SUZY (Atlantic 0-86791)	

		L W
58	MOUNTAINS (REMIX)/	44
	10:03 PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 0-2478)	
59	LOVE COMES QUICKLY (REMIX) PET SHOP BOYS (EMI/America V- 19218)	DEF
60	PRIVATE NUMBER (REMIX) THE JETS (MCA 23637)	51
61	YOU ARE EVERYTHING JAMES (D TRAIN) WILLIAMS (Columbia 44:05941)	DE
62	BANG ZOOM LETS GO- GO! REAL ROXANNE with HITMAN HOWIE TEE (Select FMS 62269)	63
63	YOU & ME SIMPHONIA (Atlantic/Cotillion 0-96811)	53
64	MA FOOM BEY CULTURAL VIBE (Easy Street EZS- 7525)	DEI
45	JOYRIDE PIECES OF A DREAM (Manhattan V- 56034)	DEI
66	RISING DESIRE/I HAVE LEARNED TO RESPECT THE POWER OF LOVE STEPHANIE MILLS (MCA 23644)	56
67	HOW CAN WE BE WRONG/ 5:30 TRINERE (Jam Packed JPI-2003)	58
68	AIN'T NOBODY'S BUSINESS BILLIE (Fleetwood FW 008)	60
69	HEADLINES (EXTENDED MIX)/6:00 MIDNIGHT STAR (Solar/Elektra ED 51337)	62
70	WE WORK HARD/5:21 U.T.F.O. (Select SEL 21616)	65
71	MY ADIDAS/PETER PIPER/4:10 RUN D.M.C. (Profile Pro 7102)	61
72	MAD ABOUT YOU (EXTENDED VERSION)/ 5:13 BELINDA CARLISLE (I.R.S. /MCA 23629)	64
73	(YOU ARE MY) ALL AND ALL JOYCE SIMS (Sleeping Bag SLX-17)	66
74	BYE-BYE (EXTENDED VERSION)/7:47 JANICE (4th & Broadway/Island PRO- 424)	67
75	HOMEBOY (REMIX)/7:03 STEVE ARRINGTON (ATLANTIC DMD 949)	73

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24

DEBUT

DEBUT

20 46

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59 8

49 16

DEBUT

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

## New 12" Releases

### DEPECHE MODE (Sire 0-20530)

A Question Of Lust (6:47) (Emile/ASCAP) (M.L. Gore) (Producers: Depeche Mode Gareth Jones-Daniel Miller)

ISH (Geffen 0-20493) I Could Love You (6:02) (Toy Band-Indulgent/BMI) (Ish-John Robie) (Producer: John Robie)

INDIAN OCEAN (Sleeping Bag SLX-23) Treehouse/School Bell (7:05) (Echo and Feedback Newsletter-Beach House/ ASCAP) (writer not listed) (Producer: Arthur Russell-Peter Zummo)

THE KARTOON KREW (Profile PRO-7113) Batman (3:59) (CBS Miller Catalog/ASCAP) (N. Hefti) (Producer: Craig Bevan)

JAKI GRAHAM (Capitol V-15252) Set Me Free (6:38) (Virgin/ASCAP) (Derek Bramble) (Producer: Derek Bramble)

COMMUNARDS (MCA-23665) Don't Leave Me This Way (11:00) (Mighty Three/BMI) (Gamble-Huff-Gilbert) (Pro-

ducer: Mike Thorne)

SIGUE SIGUE SPUTNICK (Manhattan V-56037) Massive Retaliation (5:40) (Sputnick/GMPC) (James-Degville-Whitmore-Moroder) (Producer: Giorgio Mororder)

### **MOST ACTIVE**



When I Think Of You-Janet Jackson—(A&M)

### STRONG ACTIVITY

The Rain—Oran "Juice" Jones (Columbia) -Claudja **Down And Counting**-Barry—(Epic) Jealousy—Club Nouveau--(King Jay/Tommy Boy) Word Up-Cameo-(Atlanta Artists/ Polygram)

## **CLUB PICK**

"Don't Leave Me This Way "-Communards —(London/MCA D. J.: Ralph Amaya **Club: Public Domain** Location: Bakersfield

**Comments:** 

"This song has already hit number or the U.K., and it's burning up the dar floors here in the U.S. This record she be at the top of most dance charts.

## **RETAILER'S PICI**

"(I'm A) Dreamer "—B B & Q (Elektra) **Store: Second Time Around Manager: Edward Marx Location: Indianapolis** 

**Comments:** "This is a hot record.Beginning sales just fantastic. With the help of raio, thi become a big hit."

## **OUNTRY** ASHVILLE FORUM

### **Firing Our Bullets**

2 bullet. The mighty, the insistent, pportive bullet. That substantiating, ying, proselytizing proof positive of tness of a piece of recorded prodhe final stamp of approval, statusof a record. (After all, what good is or One if it's not Number One with a ?)

ilife and death of records, artists cometimes, careers. Or so it would if one were to judge by the hue and hen a particular piece of recorded ct "loses" its bullet. When a trade zine "takes away" someone's bullet. tainly it was not intended thus. The was not intended to become a weapbe used by chart directors sitting in corners and gleefully conspiring to records—and careers along with

2 bullet, when introduced in the Box country chart on June 4, 1966, esigned to underscore those records according to research, were making to st dramatic moves out there g the friends and neighbors. Records odd out from the rest of the pack (in particular segment of the chart), by of their acceptance nationally. The movers, if you will.

y this, and nothing more.

y the strongest records received in those early days. In fact, as was oned in last week's Forum, the chart at same week 20 years ago con-60 records-only eight of which ullets. Only about 13% of the chart were considered outstanding movhich was probably as it should be. the years went on, however, the tanding movers" took over the The scenario could be likened to d western movie where the gunslingnired on as "marshall" to tame an town. Eventually the town beas docile as Shangri-la, but by now arshall is so powerful that the town il is afraid to fire him. No on can up to him, even though everyone s that his original purpose has be-

completely distorted. 2 bullet has long since become a case tail wagging the dog. Of an entire ry being intimidated by the "marwhose original purpose was to be I and constructive. It has become just one example of the mounting pressure in the Nashville music community for status or visibility.

Of what meaning is the chart whose top 50 is made up of over 70% bullets? Are those bullets indicative of "outstanding movers"? The idea that 7 out of 10 records in a chart can be considered "outstanding movers" completely boggles the mind. *This* mind, anyway!

So, in a dramatic move back into the past, Cash Box has fired its bullets. At least most of them. The gunslinging "marshall" has been de-fanged, de-clawed and put out to pasture with barely enough bullets in his holster for a few minutes of target practice.

And what do we hope to gain from such a drastic move? Freedom, for one thing. Freedom from the oppressive environment that the "loss" of a bullet spawns. Freedom from some of the weekend fingernail-chewing and Rolaid-chewing which is the natural offspring of "bullet anxiety." And freedom from a chart that had become as congested with bullets as New York's downtown arteries are with traffic.

As of now, no record on the CB country chart will "lose" bullets. Nor will bullets be "taken away" from any piece of country product. From this point on, all records will begin without bullets. Only after careful scrutiny will bullets be given to those titles that show outstanding forward progress. Bullets will no longer be scattered through the country chart like confetti at Mardi Gras. And no longer will bullets be a life-and-death factor for the country record.

Considering the fact that only a small percentage of product will be *given* bullets, records can no longer be viewed as being "over" simply because they *don't* have them. In fact, the *greater majority will not!* 

Now, for the first time in many a moon, a label's promotion staff can go about its business of promoting *country* records confidently, whether they have bullets or not. No longer does the threat of "losing" a bullet stalk the alleys of Music Row like the mean-tempered marshall of that Western scenario.

His bullets, at long last, have been fired.

Tom McEntee

## CASH BOX COUNTRY ALBUMS

1		e, Artist, Label, Number, Distrib	utor					w
		Available on Compact Disc					Ł	0
	_	Platinum (RIAA Certified)			05		W	C 22
ł		Gold (RIAA Certified)		W	23	GIRLS LIKE ME TANYA TUCKER (Capitol ST-12474)	23	22
			L W	O C	26	SWEETHEARTS OF THE	31	5
	1	STORMS OF LIFE RANDY TRAVIS (Warner Bros. 25435-	1	14		RODEO SWEETHEARTS OF THE RODEO (Columbia C 40406)		
		1)	0		27		32	5
	2	MONTANA CAFE HANK WILLIAMS, JR. (Warner Bros./ Curb 1-25412)	2	11	-	HEART CRYSTAL GAYLE (Warner Bros. 9- 25405-1)		
	3	GEORGE STRAIT #7 GEORGE STRAIT (MCA 5750)	3	15	28	HARMONY JOHN CONLEE (Columbia FC-40257)	24	26
	4	GUITARS, CADILLACS,	4	40	29		27	42
		ETC., ETC. DWIGHT YOAKAM (Warner Bros./ Reprise 25372·1)			30	RICKY SKAGGS (Epic FE 40103)	29	
	5	WHOEVER'S IN NEW	5	28	30	SEASONS ★ OAK RIDGE BOYS (MCA S714)	29	22
	_	ENGLAND REBA McENTIRE (MCA 5691			31	FIVE-O ★  HANK WILLIAMS, JR. (Warner Bros./	33	52
	6	TWENTY YEARS OF DIRT THE NITTY GRITTY DIRT BAND	7	15		Curb 1-25267)		
		(Warner Bros. 25382-1)			32	IT STILL RAINS IN MEMPHIS	34	6
	7	ROCKIN' WITH THE RHYTHM *	6	43		T. G. SHEPPARD (Columbia FC 40310)		
		THE JUDDS (RCA/Curb AHL1-7042)			33	LOOKING AHEAD BILLY JOE ROYAL (Atlantic America	35	17
	8	ALABAMA GREATEST HITS * 🗌	8	30		7-90508)		
	9	ALABAMA (RCA AHL1-7170) BLACK & WHITE	13	7	34	STREAMLINE ★ [] LEE GREENWOOD (MCA 5622)	36	52
	_	JANIE FRICKIE (Columbia FC-40383)			35	SOMETHING SPECIAL * GEORGE STRAIT (MCA 560S)	37	53
	10	A FRIEND IN CALIFORNIA MERLE HAGGARD (Epic FE 40286)	11	26	36	JUDY	28	15
	11	GREATEST HITS EXILE (Epic FE 40401)	14	7		JUDY RODMAN (MTM ST-71050)		
	12	I TELL IT LIKE IT USED TO BE	12	15	37	KILLBILLY HILL SOUTHERN PACIFIC (Warner Bros. 25409)	38	12
		T. GRAHAM BROWN (Capitol ST- 12487)			38	GREATEST HITS ★  GEORGE STRAIT (MCA 5567)	39	78
	13	FOUR FOR THE SHOW THE STATLERS (Mercury 826-782-1M- 1)	10	14	39	ROSE OF MY HEART NICOLETTE LARSON (MCA-S719)	40	6
	14	RABBITT TRAX EDDIE RABBITT (RCA AHL1-7041)	9	20	40	FROM THE PAGES OF MY	41	5
	15	WILL THE WOLF	16	24		RAY CHARLES (Columbia FC 40338)		
		SURVIVE * WAYLON JENNINGS (MCA 5688)			41		30	12
	16	LOST IN THE FIFTIES	15	24		JOHNNY CASH & WAYLON JENNINGS (Columbia FC 40347)		
		TONIGHT * RONNIE MILSAP (RCA AHL1-7194)			42	NEW MOVES DON WILLIAMS (Capitol ST 12440)	45	27
	17	CLASS OF '55 *	18	15	43	STARTING NEW	42	5
		C. PERKINS, J.L. LEWIS, R. ORBISON, J. CASH (America/Smash 830 002-1-M- 1)				MEMORIES GENE WATSON (Epic FE 40306)		
	18	FALLIN' FOR YOU FOR	19	7	aa	BORN YESTERDAY	44	28
	10	YEARS CONWAY TWITTY (Warner Bros. 25408)	17			THE EVERLY BROTHERS (Mercury 826 142-1)		20
	19	PERFUME, RIBBONS &	20	14	45	FROM WHERE I STAND DOBIE GRAY (Capitol ST-12489)	46	3
		PEARLS THE FORESTER SISTERS (Warner Bros. 25411-1)			46	GREATEST HITS * EARL THOMAS CONLEY (RCA AHL1-	43	44
	20	THE PROMISELAND	17	22	47	7032) TAKE THE LONG WAY	DE	BUT
	21	WILLIE NELSON (Columbia FC 40327) <b>A MEMORY LIKE YOU ★</b> JOHN SCHNEIDER (MCA 5668)	22	32	4/	JOHN SCHNEIDER (MCA-S789)	UE	501
	22	THE GIRLS NEXT DOOR GIRLS NEXT DOOR (MTM ST-71053)	25	7	48	SURELY YOU JOUST RAY STEVENS (MCA-5795)	DE	BUT
	23	GUITAR TOWN	26	17	49		E-EN	TRY
	24	STEVE EARLE (MCA 5713) WON'T BE BLUE	21	50	50		48	42
		ANYMORE DAN SEALS (EMI America ST 17166)				HANK WILLIAMS, JR. (Warner Bros./ Curb 1-25328)	.0	
- F								

**OT CUTS k Williams Jr.**—Mind Your Own Business—(Montana

dy Travis—Storms of Life – (Storms of Life) ie Osmond—Everybody's Crazy 'Bout My Baby – (I Only ted You)

**Gree Strait**—Rhythm of the Road—(#7)

- ht Yoakam—Ring of Fire (Guitars, Cadillacs, Etc. Etc.)
  Morris—I'm So Lonesome I Could Cry (Plain Brown Wrapper)
- el **Ritchie**—Deep River Woman—(Dancing on the Ceiling)
- **Iv Travis**—Reasons I Cheat (Storms of Life)
- e Frickie—I'd Take You Back Again—(Black & White)
- vara Mandrell—(You're Still My) Hand Holder (Moments)
- Forester Sisters—Drawn to the Fire—(Perfume, Ribbons & Pearls) 'e Earle—Good Ol' Boy (Gettin' Tough)—(Guitar Town)
- dy Travis—Send My Body—(Storms of Life)



WHAT A GROUCHY BUNCH—Remember the party that BMI threw for Capitol/EMI America and Manhatten Records during their international meetings a few weeks ago? Well, here's the evidence of those goings-on. Pictured at the festivities are (I-r) Jim Fogelsong, President Capitol Records, Nashville; Roger Sovine, V.P. BMI, Nashville Operations; Marie Osmond; Dennis White, V.P. Record Group Services, Capitol; and Don Zimmerman, President, Capitol Records.

## **CASH BOX COUNTRY SINGLES**

### September 20,1986

L

	st, Label, Number lucer (Songwriter)	L W	W O C	
1	IN LOVE RONNIE MILSAP (RCA PB-14365)	1	11	
2	GUITARS, CADILLACS DWIGHT YOAKAM (Warner Bros. /Reprise 7-28688)	3	11	
3	LONELY ALONE THE FORESTER SISTERS (Warner Bros. 7-28687)	8	11	
4	LITTLE ROCK REBA McENTIRE (MCA 52848)	2	13	
5	GOT MY HEART SET ON YOU JOHN CONLEE (Columbia 38-06104)	5	14	
6	CRY CRYSTAL GAYLE (Warner Bros. 7-28689)	9	9	
7	STAND A LITTLE RAIN THE NITTY GRITTY DIRT BAND (Warner Bros. 7-28690)	7	13	
8	DIGGIN' UP BONES RANDY TRAVIS (Warner Bros. 7-28649)	15	5	
9	DESPERADO LOVE CONWAY TWITTY (Warner Bros. 7-28692)	4	15	
10	JUST ANOTHER LOVE TANYA TUCKER (Capitol B-5604)	11	10	
11	ALWAYS HAVE, ALWAYS WILL JANIE FRICKIE (Columbia 38-06144)	12	12	
12	<b>GUITAR TOWN</b> STEVE EARLE (MCA 52856)	13	13	
13	BOTH TO EACH OTHER (FRIENDS AND LOVERS) EDDIE RABBITT and JUICE NEWTON (RCA PB 14377)	14	10	
14	SLOW BOAT TO CHINA GIRLS NEXT DOOR (MTM B-72068)	6	14	
15	COUNTRY STATE OF MIND HANK WILLIAMS JR. (Warner Bros. /Curb 7-28691)	10	15	
16	DIDN'T WE Lee Greenwood (MCA 52896)	27	7	
17	TOO MANY TIMES EARL THOMAS CONLEY AND ANITA POINTER (RCA PB 14380)	18	7	
18	IT'LL BE ME EXILE (Epic 34-06229)	19	7	-
19	THAT ROCK WON'T ROLL RESTLESS HEART (RCA PB-14376)	29	6	
20	SINCE I FOUND YOU SWEETHEARTS OF THE RODEO Columbia 38-06166)	21	9	
21	SECOND TO NO ONE ROSANNE CASH (Columbia 38-06159)	22	10	
22	A GIRL LIKE EMMYLOU SOUTHERN PACIFIC (Warner Bros. 7:28647)	23	7	
23	NO ONE MENDS A BROKEN HEART LIKE YOU BARBARA MANDRELL (MCA 52900)	31	5	
24	YOU CAN'T STOP LOVE SCHUYLER, KNOBLOCH, & OVERSTREET (MTM B- 72071)	25	11	
25	HOME GROWN MA5ON DIXON (Premier One P-O-R-101)	26	7	
26	YOU'RE STILL NEW TO ME MARIE OSMOND WITH PAUL DAVIS (Capitol/Curb P-B- 5613)	38	4	
27	SOMETIMES A LADY EDDY RAVEN (RCA PB-14319)	16	15	
28	HEARTBEAT IN THE DARKNESS DON WILLIAM5 (Capitol B-5588)	17	16	
29	STRONG HEART T.G. SHEPPARD (Columbia 38-0S905)	20	19	
30	THAT'S HOW YOU KNOW WHEN LOVE'S RIGHT NICOLETTE LARSON (MCA 52839)	28	15	
31	ROCKIN' WITH THE RHYTHM OF THE RAIN THE JUDDS (RCA/Curb PB:14362)	24	18	
32	HONKY TONK CROWD JOHN ANDERSON (Warner Bros, 7-28639)	34	6	

		W	C
33	SAVIN' MY LOVE FOR YOU PAKE MCENTIRE (RCA PB-14336)	30	19
34	DOO-WAH DAYS MICKEY GILLEY (Epic 34-06184)	35	7
35	STARTING OVER AGAIN STEVE WARINER (MCA S2837)	37	5
36	LOVE KEEP YOUR DISTANCE A.J. MASTERS (Bermuda Dunes C114)	33	9
37	A FRIEND IN CALIFORNIA MERLE HAGGARD (Epic 34-06097)	32	16
38	I'M NOT TRYING TO FORGET YOU WILLIE NELSON (Columbia 38-06246)	41	6
39	COUNT ON ME THE STATLER BROTHERS (Mercury/PolyGram 884-721- 7)	36	18
40	AT THE SOUND OF THE TONE JOHN 5CHNEIDER (MCA 52901)	50	3
41	CHEAP LOVE JUICE NEWTON (RCA PB-14417)	43	5
42	DADDY'S HANDS HOLLY DUNN (MTM PB-72075)	44	5
43	SHE USED TO BE SOMEBODY'S BABY LARRY, STEVE, RUDY: THE GATLIN BROTHERS (Columbia 38-06252)	45	4
44	HELL AND HIGH WATER T. GRAHAM BROWN (Capitol B-5621)	51	3
45	HOW MUCH DO I OWE YOU TONI PRICE (Master MR-01)	52	6
46	SO THIS IS LOVE CHARLY McCLAIN (Epic 34-06167)	47	6
47	FIDDLIN' MAN MICHAEL MARTIN MURPHEY (Warner Bros. 7-28598)	49	3
40	IT AIN'T COOL TO BE CRAZY ABOUT YOU GEORGE STRAIT (MCA 52914)	54	2
49	OH LOUISIANA JIM AND JESSE (M5R 198310)	55	6
50	ALL BECAUSE OF YOU MARTY STUART (Columbia 38-06230)	53	5
51	MY LIFE'S A DANCE ANNE MURRAY (Capitol B:5610)	58	3
52	TOUCH ME WHEN WE'RE DANCING ALABAMA (RCA 5003-7-R)	DEI	BUT
53	I MISS YOU ALREADY BILLY JOE ROYAL (Atlantic/America 7-99519)	62	2
54	THAT'S WHAT HER MEMORY IS FOR BUTCH BAKER (Mercury 884-857-7)	57	5
55	YOU'RE THE LAST THING I NEEDED TONIGHT JOHN SCHNEIDER (MCA 52827)	40	19
56	IF YOU'RE ANYTHING LIKE YOUR EYES ROBIN LEE (Evergreen EV-1043)	42	7
57	OUT GOIN' CATTIN' SAWYER BROWN WITH "CAT" JOE BONSALL (Capitol/Curb-B-5629)	DE	BUT
58	WE HAD IT ALL DOLLY PARTON (RCA PB-5001)	61	2
59	WHEN YOU HURT I HURT RONNIE McDOWELL (MCA/Curb 52907)	DEI	BUT
60	HAVE I GOT A HEART FOR YOU ROCKINHOR5E (Long 5hot LSR-1002)	63	6
61	YOU'VE TAKEN OVER MY HEART BOBBY G. RICE (Door Knob DK86-251)	64	4
62	WRONG TRAIN BETH WILLIAMS (BGN 71086)	65	4
63	ROCKIN' AT THE REUNION LANIER MCKUHEN (Soundwaves SW-4777-NSD)	67	4
44	TWO SIDES JIMMY MURPHY (Encore EN 10033)	70	4
65	YOUR LOVE BURBANK STATION (Luv 123)	68	5
AI	PHABETICAL LISTING ON INSIDE BACK	COV	FR

W O			I.
С			Ŵ
19	66	JUKE BOX SATURDAY NIGHT ROY CLARK (Silver Dollar SD7-0004)	69
7	67	ALIVE AND WELL TAMMY WYNETTE (Epic 34-06263)	71
5	68	SHAPED LIKE A BEND (IN THE RIVER) NICK SEEGER (Rumpelstiltskin RR1303)	72
9	69	YOU SHOWED ME HOW TO LOVE DON MALENA (Maxima MRC·1234)	73
16	70	GOOD OLE COUNTRY MOOD MARCIA LYNN (Soundwaves SW:4776)	74
6	71	PLEASE DON'T TALK ABOUT ME WHEN I'M GONE RAY PRICE (Step One SOR:361)	78
18	72	HARD ON THE HEART GERRY BAZE AND TOUCH OF COUNTRY (OLR-45-115)	76
3	73	BABY, YOU'RE SO YOUNG MAYF NUTTER (CBT-7777)	81
5	74	WINE COLORED ROSES GEORGE JONES (Epic 34-06296)	DE
5	75	STRAIGHT TALKIN' MELBA MONTGOMERY (Compass CO-45-7)	79
4	76	KING LEAR CAL SMITH (Step One SOR 358)	80
_	77	ONE STRIKE YOU'RE OUT REN ASHLEY (West W-722)	85
3	78	YOU'RE A BETTER MAN THAN I PERRY LaPOINTE (Door Knob DK86-252)	82
6	79	WHAT YOU'LL DO WHEN I'M GONE WAYLON JENNINGS (MCA S291S)	DEI
6 3	80	LOVE DON'T COME ANY BETTER THAN THIS SHELLY WEST (Warner Bros. 7-28648)	DEI
2	81	I WON'T LET YOU DOWN TOM WOPAT (EMI America P·B·8334)	77
-	82	TIME STOOD STILL VERN GOSDIN (Compleat CP-1S8)	DEI
6	83	SHE WANTS TO MARRY A COWBOY JAMES & MICHAEL YOUNGER (Air 00106)	DE
5	84	WHO'S THE FOOL TECIA (Rustic R-1031)	DEI
3	85	SIXTEEN CANDLES JERRY LEE LEWIS (America/Smash 884-934-7)	66
_	86	TEN FEET AWAY KEITH WHITLEY (RCA PB-14363)	48
BUT	87	THE NIGHT PORTER WAGONER CAME TO TOWN T.C. ROBERTS (db 86107)	89
2 5	80	EVERY TIME I REACH FOR HER (I'M TOUCHING YOU) LEON (Stargem SG-2382)	DEI
19	89	LOST WITHOUT A TRACE DALE UPTON (Lamon LR 1014845)	91
	90	ALL AMERICAN HONKY TONK NIGHT DAVID BUSH (Marble MR-1004)	94
7	91	COLORADO COUNTRY GIRL BACKROADS (Backroads BR-70005)	DE
UT	92	I GOTTA GET TO MEMPHIS CAL MEECE (Mountain Empire MER-1000)	DE
2	93	I'M GONNA QUIT IT SONNY MARTIN (Orbit OR-123S)	DE
	94	IT MAKES NO DIFFERENCE NOW DON LUMMUS (Happy 7 U-16396M)	DE
BUT	95	HONEYCOMB GARY MORRIS (Warner Bros. 7-28654)	39
6 4	96	I'M HAVING A FOGGY MOUNTAIN BREAKDOWN BRANSON! (Ramblin' R681)	56
4	97	SMACK DAB IN LOVE TRACE (Senator \$86-1001)	87
4	98	SLOW MOTION MALCHAK & RUCKER (Alpine APS-003)	59
4	99	WORKING CLASS MAN LACY J. DALTON (Columbia 38-06098)	60
5	100	YOU MADE A ROCK (OF A ROLLING STONE)	46
5		THE OAK RIDGE BOYS (MCA 52873)	

Go

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ALPHABETICAL LISTING ON INSIDE BACK COVER



### **Strong Adds**

Goin' Cattin—Sawyer with "Cat" Joe Bonsall i/Curb) n You Hurt I Hurt—Ronnie vell—(MCA/Curb) colored Roses—George –(Epic) t You'll Do When I'm «Waylon Jennings—(MCA) b Don't Come Any Better 'his—Shelly West—(Warner

re Stood Still—Verr n—(Compleat)

### **Station Adds**

-Saint Maries—Joe Benson nley Hall y 101 lattea omas mbry & Michael Younger k Station lorse: Toni Price -Woodward-Victoria Leigh ndalls osdin arton Jennings **IcCall** a Andre Ed Horn ıy 101 /hite Hall Jan

iff Smith nomas Inley Murphy **D'Neal** Horse: Hank Chaney -Brownfield-Robin Jenkins e Jones (Pick) Kanes Haggard Hall Massey na unley Mattea Horse: None

-Great Falls-Skip Walters Steve, and Rudy: The Gatlin

n Jennings endalls Prown with "Cat" Joe Bonsall

# MOST ADDED Hot Phones

Diggin' Up Bones—Randy Travis—(Warner Bros.) Guitars, Cadillacs—Dwight Yoakam—(Warner/Reprise) In Love—Ronnie Milsap—(RCA) Both to Each Other (Friends and Lovers)—Eddie Rabbitt and Juice Newton—(RCA) Guitar Town—Steve Earle—(MCA) Little Rock—Reba McEntire—(MCA) Lonely Alone—The Forester Sisters—(Warner Bros.)

T. Graham Brown Dark Horse: None KBRQ—Denver—Jim Stricklan Alabama (Pick) Waylon Jennings Kathy Mattea Marty Haggard Ed Bruce Highway 101 Shelly West Dark Horse: Backroads WCCN—Neillsville—Nancy Stewart **Dolly Parton (Pick)** Shelly West Waylon Jennings Ray Griff Tecia Gene Watson Dark Horse: Leon WKCW—Warrenton—Tom "Cat" Reeder James & Michael Younger Jeremiah. Johnny Bee Leon Sue Sheppard Gene Embry Ray Griff James Ed Horn Dark Horse: None KRWQ-FM-Gold Hill-Sam Dunlap The O'Kanes (Pick) George Strait Sawyer Brown with "Cat" Joe Bonsall Kathy Mattea Marty Haggard Gene Watson Toni Price Roy Clark J.D. Martin Roger Miller Orleans Beth Williams Barbara Fairchild

Rosie Flores

**Dennis Robbins** Jerry Reed Bertie Higgins Ray Price Cal Smith Waylon Jennings The Kendalls The Everly Brothers Ed Bruce George Jones Dark Horse: James & Michael Younger KUSA-St. Louis-Lou Goad Alabama George Strait Gene Watson Sawyer Brown with "Cat" Joe Bonsall Vern Gosdin Dark Horse: None WYSH—Clinton-Donnie Bolton Larry, Steve, and Rudy: The Gatlin Brothers Holly Dunn Dark Horse: None KTOM—Salinas—Marc Hahn Tecia Johnny Bee Jeremiah Don Lummus Dark Horse: Mayf Nutter WSCP-Pulaski-Daniel Dunn George Strait (Pick) Gene Watson John Schneider James & Michael Younger Dark Horse: Ren Ashley WCVR-FM—Randolph Center— **Debbie Price** George Jones Tammy Wynette Waylon Jennings Marty Haggard James Ed Horn Ed Bruce The O'Kanes The Kendalls



**NOTE THE RESEMBLANCE**—KTOM's resident character Marc Hahn caught a big'un (a "great white loudmouth sunfish, which can only be caught by music directors") during a summertime visit to Nashville. The five-pound, 22" large-mouth bass was snatched from a secret pond known only to his guide, Craig Morris. It's about 10 miles east of Nashville, you turn at the...oops, sorry, folks, we're out of space for this week...





P.O. Box 24646 Nashville, TN 37202 DIST. BY NSD

## **COUNTRY** STREET TALK

CHIT CHAT: A TV crew recently awaiting the arrival of Eddie Rabbitt in Sioux Falls, SD kept watching for him to deplane, but all they saw was a Tom Selleck look-alike in baggy pants and distinctive Detroit Tigers ball cap. Eventually, the investigative instincts of the press uncovered the coverup and a chase down the airport corridors ensued before they overtook the disentertainer...Nashville quised promoter, distributor, songwriter Bobby Fischer recently served as grand marshall for the Founders Day Parade in his hometown of Wilton, Iowa, and while in town sponsored a benefit dance that raised \$1,200 for the county's fund to prevent child abuse ... Paul Davis' solo album for Capitol/EMI is another synclavier project for the songwriter-...Kansas Governor John Carlin declared August 7 "Everly Brothers Day" before the duo's performance at Sandstone Amphitheatre outside Kansas City. The concert highlighted a year-long celebration of Kansas' 125th hirthday

NASHVILLE NEWS: Rick Blackburn, senior vp and general manager of CBS Records in Nashville, announced the appointment of Larry Hamby, to vice president, A&R for CBS Nashville...Carol Ann Earle has joined the Nashville office of the **Dick** James Organization as administrative assistant to Jody Williams...Maria Smoot and Debra Wingo have opened The Mirror Hair and Make-up Studio at 56 Music Square West in Nashville...John Hartford recently signed a recording contract with MCA/Dot Records. His first album for the label is scheduled for release in January of 1987...Another MCA artist, Lyle Lovett, has signed an exclusive management agreement with the Denver-based Chuck Morris Entertainment company...Country Music Television President Nyhl Henson has appointed Stan Hitchcock to the position of vice president, Programming and Acquisition. He will be responsible for the on-air look of CMT and future program development. COUNTRY RADIO: Dolly Parton will be featured on the American Eagle radio show on Saturday, Sept. 20, and the Marty Robbins & Floyd Cramer episode will be rerun on Saturday, Sept. 27...In other DIR Broadcasting news, Bob Meyrowitz and Peter Kauff of DIR Broadcasting recently announced the appointment of Neal Mirsky as vice president, national program director. He will oversee all programming. EVENTS: The First Annual Archie Campbell Charity Invitational at Holston Hills golf tournament was held in Knoxville, TN on September 18 & 19...The Alabama Music Hall of Fame Board and the Birmingham Music Club/Junior Board has announced the members of the nominating committee for the 1987 Alabama Music Hall of Fame Induction Banquet and Awards Show, which will take place January 15, 1987. Among the 28-member roster of the committee are Buddy Killen (Tree International), Billy Sherrill (Al Gallico Music), Jerry Wexler (Warner Bros.), Bill Lowery (The Lowery Group), Sam Phillips (Sun Records), Buddy Draper (past exec. director, Muscle Shoals Music Assoc.), David Hood (Muscle Shoals Sound Studios). and James Joiner (composer of first Muscle Shoals hit song)...The following artists will be showcased at this year's CMA Talent Buyers Entertainment Marketplace, which takes place Oct. 10-12, 1986 in Nashville: The Bellamy Brothers, T. Graham Brown, Lacy J. Dalton, Steve Earle, The Girls Next Door, Con Hunley, Patty Loveless, Lyle Lovett, Kathy Mattea, New Grass Revival, Orleans, Riders in the Sky, Sweethearts of the Rodeo, The Tennessee River Boys, and Keith Whitley...TOURS: The North Carolina-based Carlton Moody & the Moody Brothers are currently on a five-week tour of England, Scotland and Wales. During their time across the waters, the group will also be performing with The Nitty Gritty Dirt Band and George Hamilton IV at Czechoslovakia's "First International Country Music Festival'' in October...Ricky Skaggs and Randy Travis are teaming up for four concert dates: Oct. 4 in Beaumont, TX, Oct. 10 in Chattanooga, TN, Oct. 11 in Roanoke, VA and Oct. 26 in Russellville, AR.

Valerie Hansen



**SPONSORING STATIONS ANNOUNCED**—Project co-ordinators for the Willie Nelson/Wrangler Invitational talent competition joined Willie recently to announce the sponsoring radio stations for the event. Ten major-market stations across the country will be inviting competitors in the areas of rock, country and R&B styles of music to take part in separate nights of "play offs." Pictured are (I-r) Bob Gordon, Susan Hackney, Nelson and Avet Anderson.

## OUT OF THE BOX



### THE BELLAMY BROTHERS ( the Forester Sisters) (MCA N 52917) Too Much Is Not Enc (3:50) (Bellamy Bros. – ASCAP) (D lamy, R. Taylor) (Producer: E. Gordy

This is no dull family affair! Brothers invited the Sisters over blasted out a powerful product with inite cross-over characteristics. much of this one may not be enoug country fans who like a lick of roc their palate.

## CONSENSUS PICK

MICHAEL JOHNSON (RCA JK-14412) Give Me Wings (3:38) (Irv Eaglewood-BMI, Don Schlitz/MCA-ASCAP) (R.Fleming, D.Sch (Producer:B.Maher)

The current sound barriers being what they are, newcomers rarely get a shall being Top Gun. Nonetheless, this week's review panel rates Johnson the highest of the latest batch and expects him to soar like an eagle as he latches on to standing "Wings," courtesy of tunesmiths Schlitz and Fleming. Fly, baby, fly

#### CASH BOX ANYTHING ELSE IS A COMPROMISE

## FEATURE PICKS

MEL McDANIEL (Capitol B-5620) Stand On It (2:35) (Bruce Springstee ASCAP) (B.Springsteen) (Producer: J.Kennedy)

Gritty, gutsy Mel joins the ranks of the 50s remakers with this rocking tune kicks off an interesting combination of feature picks.

JOHNNY CASH & WAYLON JENNINGS (Columbia 38-06287) The Ba of Forty Dollars (3:04) (Unichappell/Morris-BMI) (T.T. Hall) (Producer Moman)

The bass-voiced duo has dug up a classic Tom T. tale and uptempoed it to new sto TOM T. HALL (Mercury 884 850-7) Love Letters in the Sand (2:13) (Bournan ASCAP) (F.Coots/C.Kenny/N.Kenny) (Producer: J.Kennedy)

While Jennings/Johnny sing *his* tune, the storyteller unearths another othe ballad, complete with orchestrated strings.

## ALBUM RELEASES

### THE ALMOST BROTHERS— (MTM ST-71056)—Producer: T.West

Somewhere between the Everlys and the Bellamys live the Almosts. Mike Ragogna (almost Steve Mosto's brother) has penned some very enjoyable songs for this LP. Among the almost Everly ballads ("I Don't Love Her Anymore") and the basically Bellamy tunes ("My Heart's At The Borderline") are great cuts like "Adventures In Love" and "What Goes Wrong When Love Is Right." ("What's Your Name" is specially made for nostalgia buffs.)

NEW GRASS REVIVAL—(EMI America ST-17216)—Producer: G. Fundis

A new quandry: can a bluegrass album be too rock for country stations? This blend of fantastic bluegrass pickin' and country/rock vocal grinnin' has created an energetic, flat-out, flatpickin' winner (no, not Lester). It's hard to choose cuts, but "In the Middle of the Night," "Lonely Rider," and "Saw You Runnin' " are good blends of bluegrass and country rock. (Just for yourself, play the "Step by Step" instrumental.)





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## SH BOX TOP INDIE SINGLES

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	L	0 C			L	0
)ME GROWN SON DIXON (Premier One P.O.R. ) Contact: (615) 321:5566	W 1	9	11	YOUR LOVE BURBANK 5TATION (Luv 123) Contact: 3784 Realty, Dallas, TX 75244	W 12	С 5
W MUCH DO I OWE U NI PRICE (Master MR-01) Contact: ) 2544900	4	7	12	JUKE BOX SATURDAY NIGHT ROY CLARK (5ilver Dollar 5D7-0004) Contact: (417) 334-6655	14	4
VE KEEP YOUR STANCE MASTER5 (Bermuda Dunes C114) tact: (619) 345-2851	2	10	13	SHAPED LIKE A BEND (IN THE RIVER) NICK 5EEGER (Rumpelstiltskin RR- 1303) Contact: (212) 876-1445	17	3
LOUISIANA AND JESSE (M5R 198310) Contact: box 24646, Nash., TN 37202	5	6	14	YOU SHOWED ME HOW TO LOVE DON MALENA (Maxima MRC-1234) Contact: (714) 653-1556	18	3
YOU'RE ANYTHING KE YOUR EYES BIN LEE (Evergreen EV 1043) ttact: (615) 327-3213	3	9	15	GOOD OLE COUNTRY MOOD MARCIA LYNN (Soundwaves 5W4776) Contact: (615) 385-2704	19	2
VE I GOT A HEART FOR U CKINHORSE (Long 5hot LSR-1002) ttact: (919) 663-2822	8	6	16	PLEASE DON'T TALK ABOUT ME WHEN I'M GONE RAY PRICE (Step One 5OR 361)	DEF	BUT
DU'VE TAKEN OVER MY ART BBY G. RICE (Door Knob DK 86- ) Contact: (615) 383-6002	9	4	17	Contact: (615) 255-3009 <b>HARD ON THE HEART</b> GERRY BAZE AND TOUCH OF COUNTRY (OLR45-115) Contact: (213) 946-1524	20	2
RONG TRAIN FH WILLIAM5 (BGM 71086) ttact: (512) 654-8773	10	4	18	BABY, YOU'RE SO YOUNG MAYF NUTTER (CBT-7777) Contact:	DEE	BUT
OCKIN' AT THE SUNION NIER McKUHEN (Soundwaves SW- 7-N5D) Contact: (615) 385-2704	11	4	19	(214) 561-2859 STRAIGHT TALKIN' MELBA MONTGOMERY (Compass CO- 457) Contact: (417) 334-5148	DEE	BUT
VO SIDES MY MURPHY (Encore EM 10033) rtact: (818) 842-8300	13	4	20	ONE STRIKE YOU'RE OUT REN A5HLEY (West W-722) Contact: (818) 506-4956	DEE	вит

### UP AND COMING

LEAR CAL 5MITH (5tep One SOR-358)

RE A BETTER MAN THAN I PERRY LaPOINTE (Door Knob DK86-252)

STOOD STILL VERN GOSDIN (Compleat CP-158)

VANTS TO MARRY A COWBOY JAMES & MICHAEL YOUNGER (Air-00106) S THE FOOL TECIA (Rustic R-1031)

## **Dallas Alley To Open Soon**

que, multi-entertainment complex is completion in the historic West End of Dallas, Texas. Dallas Alley, and operated by Step III Entertainc., is the brainchild of Spencer Tayfounder of Billy Bob's Texas. The llion complex will consist of four ubs offering a range of musical plus a 40's style diner and an inutdoor plaza bar.

Dallas Alley nightclubs include the

oom, Froggy Bottoms, Take Five

and Backstage. The 8,000-square-foot Boiler Room is the showcase entertainment club and will feature two dance floors, multi-level seating and mingling areas and a unique computerized lighting system.

Froggy Bottoms is an R & B club that reincarnates the atmosphere of Froggy Bottoms, an area in the Trinity River Bottom that was well known for its blues.

Take Five is a New York-style bar geared to jazz enthusiasts. It will feature the best of local talent.



**CELEBRATION**—Compass Records has signed Melba Montgomery and opened in Nashville. Their new address is 1211 Division St., Nashville, 37203, and their 615 is 726-2046. Pictured left to right are (seated) Chuck Deal and Melba, (standing) hompson, Debbie Foust and Glenn Elder.

## INDIE SPOTLIGHT

ROGER MARTIN (Premier One) Almost Gone (3;22) (Dale Morris/Screen Gems/Highroller·BMI) (M.Kellum, D. Mitchell) (Producer:D.Mitchell)

What a dilemma! The Panel of Five this week scored these two closer than a pair of newlyweds on honeymoon.

Martin scores his points with a 50s belly-rubber that sparkles with effervescent sax and tinkly 88s, while the Moodys' easy harmony sound creates a smooth glide across the dance floor.

You be the judge. Pick either one, or both and you're a winner, no matter which way you go.





CARLTON MOODY & the moody brothers (Lamon 10153) Bad Memory (2:58) (Laymond-BMI) (C.Moody) (Producers:C.,D.,T.Moody)

## INDIE FEATURE PICKS

**BENJI WILHOITE** (Playback PL 1105) **Over My Head** (2:19) (Channel—ASCAP) (S.Wooley) (Producers: J.Gale, J.Pierce)

Youthful vocals are ripe with new sound on an uptempo Sheb Wooley tune. **BOOTS CLEMENTS** (West W-718-A) **I Can't Find Me** (2:41) (Berdoo-BMI) (C.Dinnall) (Producer: B.Clements)

This simple country song with its interesting lyrics showcases B.C.s oh-sosmooth "singin' cowboy" vocals.

SALLY ELLIOTT & PAUL OVERSTREET (Crystal Bridge AA-15) I'm Just Cheating Me (2:59) (Myownah – BMI) (P.Overstreet) (Producer: B.Dean)

S.K.O. member Overstreet and fellow tunesmith Elliott join unique vocals on a winning song.

**THE BONNER FAMILY** (OL Records OLR-45-116-A) **Blue Moon of Kentucky** (2:40) (Peer – BMI) (B.Monroe) (Producer: R.Gary)

An upbeat, rather hard-hitting version of the classic Bill Monroe tune.

**FRANK TRAINOR** (Oasis OA-5358) **Everybody Wants to Dance With You** (3:20) (Lady Blue – PROC/BMI) (F.Trainor) (Producer: M.Francis)

Smooth vocals and instrumentation weave around a beat that should be a crowd pleaser.

CHERYL HANDY (RCM U-16695) My Radio Loves Me (3:15) (Southern Grand/Hoosier – ASCAP) (J.Dowell,K.Blazy) (Producers: M.Daniel, L.Everett) Catchy, off-beat percussion backs strong country vocals on a radio PR man's dream song.

### **ALSO MENTIONABLES**

JOHN WINTERS (Golden Eagle GE-147) Broken Lovers DIXIANA (Soundwaves WS-4779-NSD) Spirit of the Land BOBBY DALE (Comstock COM 1819 A) If You Think Jose Cuervo is a Mexican Bandit

SODA BRYANT (Grand Prize GP-5223-NSD) Fooled Again

## INDIE LP REVIEWS

DIXIE'S IN ALABAMA—Ray Kirkland—(KCR-1001)—Producer: C. Jackson

Here's a good, straight-forward country album by a veteran member of the Grand Ole Opry. Jim & Jesse's "Hard Hearted" kicks off a cross-section of original and borrowed tunes surrounded by terrific acoustic pickin'.



## GOSPEL

### **BENSON CO. SIGNS CARMAN**

by Amy Lavelle NASHVILLE--The Benson Co. has signed Christian rock artist Carman to their Power Discs label. The signing took place at the company's bi-annual sales conference and was part of an evening reception, as executive vice president and general manager William W. Traylor introduced Carman to sales representatives.

Carman, known for his "story" songs, such as "Lazarus," "Sunday's On Its Way" and his biggest-selling album, "The Champion,"addressed the conference with enthu-

siasm, saying, "The strongest thing I have going is what I feel I have to say. I want people to know that they can sell out to Jesus in every area of their lives and be perfectly happy ....

In celebration, Benson presented Carman with an Ovation Collector's Edition guitar to commemorate their multi-album contract and long-term commitment. Carman's first project on Power Discs will be released this fall, entitled, "A Long Time Ago...In a Land Called Bethlehem." Carman was formerly on the Myrrh label.



LORENZ AND 19th ST. PRODUCTIONS OPEN WEST COAST OFFICE--Lo renz Creative Services/19th Street Productions of Nashville announce the re-location of producer Dan Posthuma to Los Angeles. Posthuma, whose production credits include Benny Hester and Leslie Phillips, will be working this fall on Debbie Boone's new album. Pictured left to right are Elwyn Ramer, Posthuma and Greg Nelson.

## LP REVIEWS

BACK TO THE STREET—Petra-(Star Song 7-102-07386-0)-Producers; D. and J. Elefante

Christian rock pioneers Petra are "back to the street," shaking listeners out of apathy with this LP. Their consistent high quality songwriting comes through once again, as each cut could easily be a single release. Those searching for answers might try "Whole World" - a sort of modern-day version of "He's Got The Whole World In His Hands"- while "Altar Ego" acts as a deflater for self puff-uppery. Feeling indecisive? Try "Another Crossroad." Want to worship? Listen to the loving "You Are I Am."

#### BLUE EYED SOUL-Roby Duke-(Good News SPCN-7-01-812110-8)-Producer: R. Duke

Soulful singer Roby Duke uses a contemporary, but different, flavor to enhance his very meaningful songs. What makes it different? A tasty R&B approach. Deniece Williams appears in a cameo role on the album, which is a well-produced affair: crisp, clean, every word recognizable, every musical twist a treat. As is common for Christian artists, all compositions were written by Duke.





## **CASH BOX TOP 30 INSPIRATIONAL ALBUMS**

		L	0	
		W	С	
1	MORNING LIKE THIS SANDI PATTI (Word 9003)	1	23	16 I
2	SCANDALON MICHAEL CARD (Sparrow SPR-1117)	2	21	17 N
3	GIANTS IN THE LAND WAYNE WATSON (Dayspring 4135)	3	27	18
4	THE CHAMPION CARMAN (Word WR 8321)	4	19	19 I
5	VOICES IN THE WIND TERI DESARIO (Dayspring 7-01-413103- X)	7	18	20
6	COMMANDO SOZO DEGARMO AND KEY (Benson/Power Disc PWR 01079)	6	39	21 I
7	MEDALS RUSS TAFF (Myrrh 7-01-679206-4)	5	61	22
8	SOMEBODY'S BROTHER SCOTT WESLEY BROWN (Sparrow SPR-1112)	8	17	<b>23</b>
9	BENNY FROM HERE BENNY HESTER (Word SPCN 9-01- 638357-3S)	9	53	24 N 6 25 (
10	HE HOLDS THE KEYS STEVE GREEN (Sparrow SPR 1104)	10	59	I (
11	ARMED AND DANGEROUS MATHEW WARD (Lone Oak 0005)	12	11	26
12	BLACK AND WHITE IN A GREY WORLD LESLIE PHILLIPS (Myrrh 7-01-682606- 6)	11	31	27
13	HOLY ROLLIN BRYAN DUNCAN (Light 70912)	14	15	28
14	UNGUARDED AMY GRANT (Myrrh 7-01-680606-5)	13	69	29
15	ELECTRO VOICE DAN PEEK (Heartwarming/Benson 3834)	15	11	30

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0			L	0
С			W	С
23	16	UNDIVIDED FIRST CALL (Dayspring 4144)	16	15
21	17	THE BIG PICTURE MICHAEL W. SMITH (Reunion 7-01- 000512-5)	18	6
27	18	CHRONOLOGY DAVID MEECE (Myrrh 7-01-684406-4)	20	6
19	19	LIVE AND LEARN PAUL SMITH (Dayspring 4139)	19	15
18	20	SHAKE ME TO WAKE ME STEVE CAMP (Sparrow SPR 1103)	17	49
39	21	NO KIDNAP TODAY MICHAEL JAMES MURPHY (Home Sweet Home (0012)	21	9
61	22	SHADOWLAND SHEILA WALSH (Myrrh 6838)	22	9
17	23	SO GLAD I KNOW DENIECE WILLIAMS (Sparrow SPW 1121)	25	3
53	24	WHAT YOU NEED THE ENGLISH BAND (Myrrh 7-01- 681301-1)	24	19
59	25	CHANGE THE WORLD DALLAS HOLMES AND PRAISE (Word 7-01-413801-4)	23	27
11	26	THIS TOWN ROB FRAZIER (Light SPCN 7-115- 70906-8)	DE	BUT
31	27	LOVE AROUND THE WORLD LEON PATILLO (Myrrh SP 753)	27	31
15	28	DON'T WAIT FOR THE MOVIE WHITEHEART (Sparrow SPR 1128)	DE	BUT
69	29	SONGS FROM THE HEART SANDI PATTI (Impact RO3884)	29	93
11	30	KINGDOM SEEKERS TWILA PARIS (Starsong SPCN 7-102- 06186-2)	30	43

## **CASH BOX TOP 30** SPIRITUAL ALBUMS

		L	C
		W	C
1	WE'RE WAITING SANDRA CROUCH (Light/Lexicon 5855)	1	4
2	LET MY PEOPLE GO THE WINANS (Quest 9-25344)	3	3
3	CELEBRATION SHIRLEY CEASAR (Rejoice 7-01- 500128-4)	2	3
4	THINGS ARE GOING TO WORK OUT SOMEHOW REV. CLAY EVANS AND THE FELLOWSHIP CHOIR (Savoy 14777)	4	2
5	ULLIE NEAL JOHNSON and the GOSPEL KEYNOTES (Malaco 4403)	5	4:
4	JUST DARYL DARYL COLEY (Plumbline 7012)	9	1
7	HAVE MERCY EDWIN HAWKINS (Light 5887)	7	4
8	HE IS THE LIGHT AL GREEN (A&M 5102)	6	3
9	DEDICATED NICHOLAS (Command CRN 1003)	8	5
10	MAKING A WAY THE TRUTHETTES (Malaco 4397)	10	5
11	THERE IS HOPE MILTON BRUNSON AND THE THOMPSON COMMUNITY SINGERS (Rejoice 7-01-500528-X)	17	19
12	UNSPEAKABLE JOY DOUGLAS MILLER (Light 5876)	12	5
13	COME UNTO JESUS REV. CHARLES NICKS (Sound of Gospei 146)	13	4:
15	JEHOVAH IS HIS NAME INEZ ANDREWS (Jewel 0191)	15	1
16	GREATEST HITS JACKSON SOUTHERNAIRES (Malaco 4402)	11	4
16	LOVE ALIVE III	16	8

,	LOVE ALIVE III	16
	WALTER HAWKINS (Light LS 5857) HAND IN HAND THE WILLIAMS BROTHERS (Malaco	19
	4409)	

17

	18	MAYBE GOD IS TRYING TO TELL YOU SOMETHING SOUNDTRACK FROM THE COLOR PURPLE (Warmer Bros. 20466)	18
2	19	HOLD ON REV. F. C. BARNES & REV. JANICE BROWN (Atlanta International 10099)	14
	20	WORK ON ME ALBERTINA WALKER (Savoy 14766)	20
	21	THE SEARCH IS OVER TRAMAINE HAWKINS (A&M 5110)	22
	22	SO GLAD I KNOW DENIECE WILLIAMS (Sparrow SPW 1121)	26
	23	YESTERDAY, TODAY, FOREVER DONALD VALES/CHORALEERS (S.O.G. 149)	21
	24	BETTER THAN BLESSED LOUISE CANDY DAVIS and FAITH (Malaco MAL 4405)	27
	25	BLESSED THE WILLIAMS BROTHERS (Malaco 4400)	25
	26	I GIVE MYSELF TO YOU THE RANCE ALLEN GROUP (Myrrh 7- 01-678406-1)	25
	27	ESPECIALLY FOR YOU JAMES CLEVELAND AND THE CLEVELAND SINGERS (Kin 8503)	D
	28	GOD WILL MAKE THINGS RIGHT THE TRUTHETTES (Malaco 4410)	D
	29	I AM GOING ON COMMISSIONED (Light 5861)	29
	30	NO TIME TO LOSE ANDRAE CROUCH (Light LS 5863)	3(

## EVVS z Convention

ed from page 10)

vas also cited by Malfitano. "We elevate jazz to the level of other ng arts in America and across the he said.

eed for jazz to be treated as an art her than merely as a form of enter-

was a theme that resurfaced d again at the Convention. There nse of agreement that most forms aptured only a small percentage of ral population, but that European music-which, according to most has about the same percentage of azz-was, in the words of entertainvyer Alan S. Bergman "light years us" in terms of such things as fund-

as, for years, been stuck between ds of art and commercial entertainhe move towards getting it recogan art form-and one that deserves subsidies as, says, symphonies and s-is one that many Convention atand speakers seemed to endorse. m's Richard Seidel-on a panel Jazz Revival On Major U.S. Lact or Fiction?"-noted that Polyzz department is successful in part s being set within the label's classion. "With that attitude-not expectecords to sell like pop records-we'll ound for a long time," he said.

t we do is we regard jazz as an art id Shad Northshield, senior execuducer of CBS Sunday Morning, on dia and Jazz" panel, "and cover it rms of events, but in terms of trends ory.

e "Jazz And Home Video" paneln the past, has been full of good ere was a good deal of dismay exabout the ignorance of

olicymakers about jazz and the lack ort for jazz video projects.

rry Adler, president, Adler Video 'Everybody's got to put the ng, on PBS. I think that's part of their

urse, there was an abundance of ews at the Convention, as the so-'jazz revival'' was celebrated. Bros., MCA, and RCA, for example, proudly trumpeted their recent involvements in jazz. And all of the participants on the CD panel practically chirped over the success jazz has been having in the digital format. Ricky Schultz, of MCA Jazz, spoke of a revolutionary process to improve the sound quality of old recordings for CDssomething called an Emotional Response Impulse Computer. Steve Backer, of RCA Jazz, said that all RCA CDs of material from the '30s and '40s would have disclaimers apologizing for the less-than-perfect sound quality. And everybody on the CD panel spoke of the lure that alternate and unissued takes that are only being added to CD reissues had for the jazz buyer.

When JazzTimes Conventiongoers weren't furrowing their brows in concern, they were being entertained in various ways. Blue Note hosted a cocktail party at which Michel Petrucciani performed, and MCA hosted one to showcase its recent Impulse signings, Mike Metheny and Henry Butler. And David Chertok showed over an hour of vintage jazz films, most featuring Roy Eldridge, the Convention's guest of honor.

Roy Eldridge was fairly ubiquitous at the Convention. Unable to play the trumpet for the past five years, on the advice of his doctors, Little Jazz has been developing into one of the jazz world's most eloquent speakers. "Little Jazz on Little Jazz," a panel which featured Roy's reminiscences, was a warm and funny hour-as Roy talked about having cutting contests with other trumpet players, the frustrations of being the only black musician with white bands, and about various run-ins with the southern hospitality of the earlier part of this century. His talk, like his playing, was aggressive, saucy, witty, and wise. Roy Eldridge also participated in a panel called "I Paid My Dues," the traditional final session of the Convention. Dizzy Gillespie, another participant on the final panel, talked about Chano Pozo, Cab Calloway, watching Lester Young drop bottles of vodka in the lobbies of fancy hotels on JATP tours, making "good money" at \$100 a week, and summed it all up by saying, "Those were some days, weren't they? May they never come back.



Joining Lee Ritenour and Dave Grusin at the Universal Amphitheater during Ritenour's current tour-Left to right: Veteran engineer, Humberto Gatica, Director Sidney Pollack, Patti Austin, Dave Grusin, Songwriter Alan Bergman and Lee Ritenour.

## MTV Awards

(continued from page 4)

but of Miami Vice star Don Johnson's video, Heartbeat.

A slew of celebrity presenters included Robin Williams, Belinda Carlisle, Steve Winwood, Bananarama and the Bangles from the two venues, along with such stars as Paul McCartney, David Lee Roth, Don Henley and Don Johnson via satellite from various cities.

Aside from its bi-coastal nature, another first-time feature of this year's awards was the availability of public seating, which steared the production clear of an elitist "industry only" atmosphere. Attendees were instructed to wear "rock'n'roll" clothing to the event. Actual post awards parties were held at the Universal Amphitheatre's ajoining outdoor Universal Studios tourist promanades and at New York's Hard Rock Cafe.

The show, produced in association with Ohlmeyer Communications, is being syndicated by MTV parent company Viacom International to more than 100 stations nationally, as well as to at least 30 nations abroad. A complete list of the winners follows:

#### **Best Video of The Year**

Dire Straits - Money For Nothing

**Best Male Video** 

Robert Palmer - Addicted To Love

**Best female Video** 

Whitney Houston - How Will I Know **Best Concept Video** 

A-Ha - Take On Me

Best Group Video

Dire Straits - Money For Nothing

Best Stage Performance in a Video Bryan Adams/Tina Turner - It's Only Love

Best New Artist in a Video A-Ha - Take On Me

**Best Overall Performance in a Video** David Bowie/Mick Jagger - Dancing in

the Streets **Best Special Effects in a Video** 

Michael Patterson - A-Ha - Take On Me

**Best Art Direction in a Video** Ron Cobb - ZZ Top - Rough Boy

Best Editing in a Video David Yardley - Dire Straits - Money For

Nothing

Best Cinematography in a Video

Oliver Stapleton - A-Ha - The Sun Always Shines On TV Best Choreography in a Video

Prince - Prince & the Revolution - Raspberry Beret

**Best Direction in a Video** 

Steve Barron - A-Ha - Take On Me Most Experimental Video

Steve Barron - A-Ha - Take On Me



FOF ADRENALINE—MCA recording act Adrenaline was invited to sing the national at a recent Detroit Tigers night game. The band, and several members of the Tigers g manager Sparky Anderson) are part of a three-step anti-drug awareness campaign that n in Detroit, move throughout the state of Michigan and eventually include the entire U.S. -r) at Tiger Stadium are Adrenaline band members Marc Gilbert, Mark Pastoria, Flash, chafer, Jimmy Romeo and Michael Romeo. Tigers manager Sparky Anderson shares space with drummer Brian Pastoria



STREET PAVED WITH GOLD-Rene & Angela were recently presented with Gold albums for their hit Mercury/PolyGram recording, "Street Called Desire." The album has been on the charts for over a year, and features five hit singles. Pictured with the Gold plaques are (I-r): Bob Skoro, vp, a&r, West Coast; Jerome Gasper, senior vice president and general manager. West Coast; Angela Winbush; Rene Moore; Leroy Little, vice president, urban contemporary promotion; Raymond Reader, member of new Mercury group The Ritz (produced by Rene & Angela); and Dick Asher, president and chief executive officer.

### BMI

(continued from page 4)

The entire list of songs honored this year, their writers and publishers follows: I Can't Go For That (No Can Do) Sara Allen

### **ONE MILLION AIRS**

Angel In Your Arms Clayton Evey Terry Woodford Tommy Brasfield (Song Tailors Music Company)

Believe It Or Not Stephen Geyer Mike Post (Blackwood Music,Darjen Music, Stephen Cannell Music

**Big Bad John** Jimmy Dean (Acuff-Rose-Opryland Music)

**California Girls** Brian Wilson (Irving Music)

**Cool Change** Glen Shorrock (APRA) (American Tumbleweed Music)

Copacabana (At The Copa) Jack Feldman Barry Manilow Bruce Sussman (Appoggiatura Music, Camp Songs Music, Kamakazi Music)

**Could I Have This Dance** Bob House Wayland Holyfield (Tree Publishing)

**Crystal Blue Persuasion** Ed Gray Tommy James Mike Vale (Big Seven Music)

Day Tripper John Lennon (PRS) Paul McCartney (PRS) (Maclen Music)

Daytime Friends Ben Peters (Ben Peters Music)

Down Under Colin Hay (APRA) Ron Strykert (APRA) (Blackwood Music)

The Entertainer Gunther Schuller (Deshon Music)

Every Woman In The World Dominic Bugatti (PRS) Frank Musker (PRS) (Unichappell)

Go Your Own Way Lindsey Buckingham (Fleetwood Mac Music, Now Sounds Music)

Guilty Barry Gibb Maurice Gibb Robin Gibb (Gibb Brothers Music)

Hallelujah, I Love Her So Ray Charles (Unichappell)

Hello Mary Lou, Goodbye Heart Cayet Mangiaracina Gene Pitney (Champion Music, Unichappell) I Can't Go For That (No Can Do) Sara Allen Daryl Hall John Oates (Fust Buzza Music, Hot Cha Music, Unichappell Music) I Wouldn't Have Missed It For The World Rhonda Fleming

Dennis Morgan Charles Quillen (Hall-Clement Publications)

**I'm Stone In Love With You** Anthony Bell Thom Bell Linda Creed (Assorted Music, Bell Boy)

**The In Crowd** Billy Page (Elvis Presley Music) (Unichappell)

In The Ghetto Mac Davis (Elvis Presley, Screen Gems-EMI Music)

**It's So Easy** Norman Petty Buddy Holly (Wren Music)

Johnny B. Goode Chuck Berry (ARC Music)

Kiss On My List Janna Allen Daryl Hall (Fust Buzza Music,Hot Cha Music, Unichappell) Lady Madonna

John Lennon (PRS) Paul McCartney (PRS) (Maclen Music)

Lonesome Loser David Briggs (APRA) (American Tumbleweed Music)

Love Is The Answer Todd Rundgren (Earmark Music, Fiction Music)

Love So Right Barry Gibb Maurice Gibb Robin Gibb (Gibb Brothers Music)

Love Won't Let Me Wait Bobby Eli Vinnie Barrett (Friday's Child Music, Mighty Three Music, Wimot Music)

Never Gonna Fall In Love Again Eric Carmen (Camex Music, Macusa Music)

**One Note Samba** Antonio Carlos Jobim Newton Mendonca (SBAT) Jon Hendricks (Duchess Music)

Over And Over Bert Kaempfert (GEMA) Herbert Rehbein (GEMA) Carl Sigman (Screen Gems-EMI Music)

Over My Head Christine McVie (Fleetwood Mac Music) Peace Train Cat Stevens (PRS) (Island Music)

Peg Walter Becker Donald Fagen (Duchess Music)

Peggy Sue J.I. Allison Norman Petty Buddy Holly (Wren Music)

Right Back Where We Started From Vincent Edwards (PRS) Pierre Tubbs (PRS) (ATV Music)

Round And Round Joe Shapiro Lou Stallman (Pinelawn Music, Tideland Music)

She's Out Of My Life Tom Bahler (Fiddleback Music, Kidada Music, Peso Music)

(You're My) Soul And Inspiration Barry Mann Cynthia Weil (Screen Gems-EMI Music)

Steal Away Robbie Dupree Rick Chudacoff (Chrome Willie Music, Grandma Annie Music, Oozle Music)

Sunday Mornin' Comin' Down Kris Kristofferson (Combine Music)

**Tom Dooley** Alan Lomax Frank Warner (Ludlow Music)

Touch Me In The Morning Ronald Norman Miller Michael Masser

Up Where We Belong Will Jennings Jack Nitzsche Buffy Sainte Marie (Ensign Music)

We Don't Talk Any More Alan Tarney (PRS) (ATV Music)

What's Forever For Rafe Van Hoy (Tree)

While You See A Chance Will Jennings Steve Winwood (PRS) (Blue Sky Rider, Irving Music, Island Music)

Words Barry Gibb Maurice Gibb Robin Gibb (Gibb Brothers Music)

You Only Live Twice John Barry Leslie Bricusse (CBS Unart Catalog)

#### **TWO MILLION AIRS**

And I Love Her John Lennon (PRS) Paul McCartney (PRS) (CBS Unart Catalog, Maclen Music) Eleanor Rigby John Lennon (PRS) Paul McCartney (PRS) (Maclen Music)

Feel Like Makin' Love Gene McDaniels (Skyforest Music)

Fire And Rain James Taylor (Blackwood Music, Country Road N

Games People Play Joe South (Lowery Music)

Happy Together Garry Bonner Alan Lee Gordon (Alley Music, Trio Music)

Here You Come Again Barry Mann Cynthia Weil (Screen Gems-EMI, Summerhill Son

Long And Winding Road John Lennon (PRS) Paul McCartney (PRS) (Maclen Music)

Memories Are Made Of This Richard Dehr Terry Gilkyson Frank Miller (Blackwood Music) PI

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Opus One Sy Oliver (Embassy Music)

Rhythm Of The Rain John Gummoe (Warner-Tamerlane)

Singing The Blues Melvin Endsley (Acuff-Rose-Opryland Music)

Southern Nights Allen Toussaint (Marsaint Music, Warner-Tamerlane)

Stand By Me Ben E. King Jerry Leiber Mike Stoller (A.D.T. Enterprises, Trio M Unichappell)

Summer Breeze Dash Crofts Jimmy Seals (Dawnbreaker Music, Duchess Music

Suspicious Minds Mark James (Screen Gems-EMI Music)

#### THREE MILLION AIRS

Help Me Make It Through The Nit

You've Lost That Lovin' Feelin' Barry Mann Phil Spector Cynthia Weil (Screen Gems-EMI Music)

#### FOUR MILLION AIRS

Never My Love Donald Addrisi Richard Addrisi (Warner-Tamerlane)

## LASSIFIEDS

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## SONGWRITERS

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534-3715.



Steve Earle Takes Hillbilly Highway to L.A.-Steve Earle made his Los Angeles debut recently when he played to a packed house at The Roxy Theatre. Earle played material from his debut MCA Records album "Guitar Town." Shown celebrating backstage after the show are from left: John Schoenberger, vice president of AOR Promotion, MCA Records; Larry Hughes. West Coast Regional Country Promotion manager, MCA Records; Steve Earle; Tim Devine, director of Artist Development, MCA Records, John Allison, regional branch manager, MCA Distributing; Andy McKaie, director of national publicity, MCA Records.

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# COIN MACHINE

By Camille Compasio Journalist, author and pinball expert Roger Sharpe is about to embark on a new venture — the opening up of a "thoroughly new kind of amusement game attraction,"as he calls it. He's currently scouting around a few towns in Connecticut for a location. Rog has had this project in mind for some time and has even explored it in some of the articles he's written. "It will be a place where games play an integral part of the total scheme of things," he explained. He's looking at possible franchising in the future and is hopeful that the kind of arcade operation he has in mind will serve as an example of what can be done in the coin-op industry. "I have enough faith to put my own money into it," he added. We wish him well. If you'd like more info you can give him a call at (203)271-0047. Incidentally, Roger is also working on some game designs and other projects for a major company.

Been hearing all kinds of good comments about the upcoming Premier 'Genesis' pingame and Romstar's 'Arkanoid' kit. Look for Cinematronics' 'World Series' and 'Alley Master' in counter top versions, which just went into initial shipment a couple of weeks ago. Distributor response has been very positive, according to sales veepee **John Margold**. The new models are "perfect bar room vehicles," he added. John recently relocated from suburban Chicago to Maplewood, New Jersey and is happy to back in his home area. Wonder if he'll miss the Chicago winters! **Tom Siemieniec** recently departed his sales post at Cinematronics and will no doubt announce a new affiliation very soon.

It's official. As of Sept. 1, the Ohio state ops assn. (formerly OMAA) has changed its name to Ohio Coin Machine Assn. (OCMA). Group's annual membership dinner will be coming up on Sept. 26 at the Tangier Restaurant in Akron.

Watch for an exciting new pin from Bally Midway. This reporter will be visiting the Franklin Park, IL factory before next issue's deadline, so keep tuned for more details.

## **Kesselman To Williams**

CHICAGO – Larry Kesselman has been named vice president-purchasing for Williams Electronics Games, Inc. according to Richard Wilkus, general manager, Williams. Kesselman will be responsible for all purchasing and MRP activities for Williams' manufacturing facilities in both the Gurnee and Chicago plants.

Prior to joining Williams, Kesselman served as corporate vice president of Wico Corporation. Commenting on the appointment Wilkus stated, "While at Wico, Larry's responsibilities included all domestic and foreign purchasing activities. This allowed him to develop many Far East contacts which I feel will be very beneficial to Williams and our customers. Larry is an experienced professional and a welcome addition to the Williams family."



Larry Kesselman

## Two New Programs Annouc By AMOA

## NAMA Issues Survey On Employee Wages & Benefits

CHICAGO – Almost half of the vending companies pay their route service employees on an hourly basis and 76 percent pay route supervisors a weekly salary, according to the National Automatic Merchandising Assn. (NAMA).

These and other comprehensive data are contained in the newly issued "Wage Rates and Benefits Survey" completed this summer by NAMA. A total of 406 NAMA member firms contributed their data for the survey, covering all regions of the country. Among the participants, 68 are unionized and 338 do not have unions.

Joann James, NAMA assistant secretarytreasurer, who compiled the survey, says the report gives data by region and separates them for unionized and non-unionized companies. The responses are representative of various sizes of operating companies with the extensive section on employee benefits presented by company size and on the basis of unionized and non-union operators.

Detailed results on wages are presented for route service personnel, mechanics, commissary workers, location attendants, warehouse employees, route and mechanics' supervisors, commissary supervisors and sales personnel.

The survey results are available to NAMA members for \$5 per copy, but are not furnished to non-members. Ms. James said a previous study was completed in 1984.

## Gillman Named President of Bally's Grand, Inc.

CHICAGO—Richard Gillman has been appointed president of Bally's Grand, Inc., operator of Bally's Las Vegas and Reno casino hotels, according to Robert E. Mullane, president, chief executive officer and board chairman of Bally Manufacturing Corp.

Gillman will continue as chairman and chief executive of Bally's Park Place Atlantic City casino hotel.

The appointment of Gillman to the Nevada post came after he was unanimously approved for licensure by the Nevada Gaming Commission, Aug. 21, 1986.

"We are delighted to have an individual of Dick Gillman's stature and expertise associated with our new Nevada properties," stated Mullane.

Bally acquired the former MGM Grand casino hotel properties in Las Vegas and Reno in April 1986.

## Guler Named GM Of Seeburg CD Dist. Co.

CHICAGO – William F. Guler has been appointed general manager of the Seeburg Compact Disc Distributing Company, which is a new division of the Seeburg Corporation (Cash Box, Sept. 13, 1986).

Guler's music and programming experience includes managing several high-volume retail music outlets. For the last ten years, he was an executive with a large national music distribution firm.

In June of this year, Seeburg introduced the industry's first "pay-for-play" compact disc music entertainment system, "LaserMusic." As noted by executive vice president Joseph Pankus, "We had to be certain that LaserMusic distributors and operators would receive immediate access to current hit and popular CDs, at the lowest possible pricing. Distribution agreements with the major record companies and many top independent labels were established earlier in the year."

Over 300 compact disc titles are already in stock at Seeburg and ready for shipment to distributors and operators. Pankus stated that between 1,000 and 1,200 titles will be available by the end of the year, in all musical categories, including pop, country, soul, big band, oldies, jazz, and classical.

Bill Guler and his staff will also assist LaserMusic distributors and operators in location programming and development of special music theme assortments. CHICAGO – The Amusement & Music Operators Assn.(AMOA) is developing two new programs designed to enhance the exchange of information within its membership.

The first is a centralized AMOA "Member Assistance Program" to help members who need information on a variety of business, management and regulatory topics. The second is a centralized AMOA "State Association Data Bank" to assist in the exchange of information between executives of state associations.

"The creation of an AMOA Member Assistance Program is a valuable member benefit that utilizes the wealth of expertise within AMOA's ranks," commented Eugene Urso (Madison Coin Machine Co.— Monona, WI), chairman of AMOA's State Association Committee. "Our State Association Data Bank will enhance lines of communication between state association execs and AMOA."

The expertise for the member assistance program will be provided be AMOA's 48 directors. All a member has to do is call AMOA headquarters and request information on a specific topic. In turn the caller will be given the name and phone number of an AMOA director with knowledge of the subject. Among the topics included in this program are: tournaments, pay phones, computerization of collections, cc ization of inventories, jukebox 1 ming, litigation of 'gray' game jukeboxes, leagues, government z games, government licensing of gc demption of merchandise equipmen room promotion, budget or buying, contracts, and state association (i.e. annual meetings, conventions), raisers). Other topics will be adde need arises.

Assistance for the state associated bank program will be provided by sociation executives. Again, the sc cedure applies in seeking informate the topics include: taxation & lice ball tournaments, state association ings and fund raisers, and dart tourn

To tap the resources of either promember or state association esshould call AMOA headquar (312)644-6610 and ask for Cheryl I or Susan Guttillo.

In addition to Urso, the membe state association committee who di the two programs are: James Hay ton, OH), vice chairman; Leoma (Belle, WV); Walter Bohrer, Jr. (Mil WI); Craig Johnson (Farmington, I liam LaHart (Lake Placid, NY); Strangis (McKeesport, PA); ar Warner (Erie, PA).



**'SPRINT' CHAMP--** The winner of the Jacmar Shakeys Super Sprint 500 contest, w held July 3-31 on the West Coast (Cash Box, Aug. 30, 1986) was 15-year-old Steven North Hollywood, and his prize was an Atari 'Star Wars' sit-down video game. Second p to 17-year-old Jim Baltau of La Cresenta, who took home a Bally Midway 'Ms. Pac M game. The event, staged by Mike and Neal Mendelsohn of Games Unlimited in Los Ang place at 18 Shakeys Pizza Parlors, owned by Jacmar Pacific and located throughout Lo. County and in Garden Grove. Ten percent of the proceeds was donated to The Make Foundation (a charitable organization that grants wishes for terminally ill children). The received by the foundation was estimated at \$2,500. As noted by Neal Mendelsohn, ''Ov contest was a success, pushing our Super Sprint earnings up by 30-50 percent in each There were between 900-1,000 contestants, attracted mostly by the t-shirts and buttons <u>1</u> ly donated by Atari.'' Needless to say, a follow-up contest is on the planning board for are: Neal Mendelsohn (v.p. Games Unlimited); Jim Baltau (second place winner); an Pelote (first place winner) in front of the grand prize 'Star Wars' sit-down game.

## RT INDEX

### HABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

(Joel) 

	(Willesden/My! My! admin. by Careers —
I	ove (Warning Tracks - ASCAP)
l	My (MCA, Div. of MCA-ASCAP)
	Heartache (Rod Stewart/Adm ASCAP/
	by Right Song - BMI)
	ve (Black Lion/Regina Richards/Deutsch-
	April/Maz Appeal - ASCAP)10
	a Dreamin' (MCA, Div. of MCA - ASCAP)89
l	Vait (Ensign/Boomers Mothers/Naked
	MI)
l	On (Brockman – ASCAP) 4
ł	lone (Famous - ASCAP)
	rget (Colgerns-EMI/Tiger Shards/Irving/Ca-
	onz-ASCAP/CAPAC-BMI/PROC) 12
	ne (Anxious-BMI)7
	gd (Dootsie Williams – BMI)
5	In Motion (Lido, Inc ASCAP)59
	ntle (Zappo - ASCAP)
	me (Warning Tracks – ASCAP)

53 ...66 .....27 ASCAP) ..... l'Il Be Over (Rehtakul Veets/California Phase ASCAP) .75 ma - RMD .61 BMI) Of (Gamson/WB/Jouissance adm. by WB ......91 ASCAP) 91 Love Touch (Makiki/Arista – ASCAP) 73 Love Walks (Yessup – ASCAP) 24 Love Zone (Zomba – ASCAP) 11 ASCAP) 32 Man Size ASCAP) ... 

Paranoimia (Buffalo - ASCAP /Perfect - BMI). Sweet Love (Old Brompton Road, Adm. By Jobete ASCAP) Take Me Home Tonight ASCAP Adm. By Warner ....34 

.37 BMI) . Two Of (On The Note-BMI adm. by Bug/Tim 

 Two Of (On The Note-BMI adm. by Bug/Tim Green - ASCAP)
 18

 Typical Male (Warner Bros./Irving Almo)
 20

 Velcro Fly (Hamstein - BMI)
 41

 Venus (Dayglow - ASCAP)
 6

 Walk Like (Claridge, a div. of MPL - ASCAP)
 6

 Walk This (Unichappel/Daksel - BMI)
 9

 We Don't (Bellboy - BMI/Chappell - ASCAP)
 9

 What About (Intersong - U.S.A Inc/Till Tunes - ASCAP)
 8

 What Does (Screen Gems-EMI/Autotunes, a div. of Suite - BMI)
 52

 ..... 8 77 

### ALPHABETIZED TOP B/C SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

thin' (Dum Di Dum - ASCAP)
4 ove (Fuss - ASCAP)
rloverholenyohead (Controversy-
t (Elliot – ASCAP)68
d Love (Flyte Tyme - ASCAP)
Glass (Mycenae - ASCAP)
ove (Black Lion, Captain Z, Billy Osborne -
(Val-ie Joe - BMI)
ss (Mtume Co BMI)
ve(Larry Spier - ASCAP)
Vait (Ensign/Boomers Mothers/Naked
MI)
han (Sloopus – BMI)
our (Nick-O-Val - ASCAP)
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Lover (Jobete - ASCAP)
Get (Assorted/Henry Suma adm. by Mighty
BMI)
Back (Tee Girl/Rap City - BMI)67
ngel (Dootsie Williams - BMI
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(WB/French Surf/Colegems-EMI-
radise (Fuss - ASCAP)

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Nasty (Flyte Tyme - ASCAP) ... .61 No How No Way (A La Mode adm. by WB ASCAP) Nursery (Beblica – ASCAP) 78 Oh People (Broozertoones/Nonpareil-ASCAP Almo – ASCAP) Sweet And (Stone City adm. by National League 87 ASCAP) ....

Sweet Love (Old Brompton Road adm. by Jobete-ASCAP) Temporary Love (Forceful adm. by Willesden BMD BMI) Ten Ways (Len Lon/Glass House/Idnyc Derf 46 100 

 What'cha Gonna (Alain/Figskikibow/D. Frank-BMI)
 63

 What Does (Jobete, ASCAP/Stone, BMI)
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 What Does (Jobete, ASCAP/Stone, BMI)
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 When I (Flyte Tyme - ASCAP)
 5

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 73

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 91

 Word Up (T-Man/Larry Junior/All Seeing Eye -ASCAP)
 6

 When I Ascard Torme Computer Sector PMI
 6

 。 52 BMD

### ALPHABETIZED TOP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

...37 (Inorbit/Admin. by Careers -BMD Identify Administry Categorian Sylver Service ..... and Well (Tree-BMI/Cross Keys ound of the Tone (WB/Two Sons-ASCAP)40 ou're So Young (Mayf Nutter/Good Mood-Each Other (Colgems-EMI/Warner Bros. State (Bocephus/Tapadero, a div.of Merit MTM)-(BMI) .... 

Man (Timberwolf-BMI/Cross Keys-ASCAP/  Hard on the Heart (Boggy Depot BMI/Overton Lee

...93

No One Mends a Broken Heart Like You (Collins

.63 Rockin' With (MCA/Don Schlitz/Welbeck/Blue ...31

BMI 33 Shaped Like a Bend (in the River) (Rumpelstilt-

7 ASCAP) Starting Over Again (Forest Hills/Write Road

Ten Feet Away (WB/Two Sons-ASCAP/Algee/ Blue Lake – BMI). That Rock Won't Roll (Combine – BMI)..... What You'll Do When I'm Gone (Larry Butler/Black BMD ..... BMI) Your Love (Little Shop of Morgan Songs/Argee, Dick James - BMI) You're a Better Man than I (DoorKnob-BMI/Chip Moon/Web IV - BMI) You've Taken (Jack & Bill c/o Welk - ASCAP).

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## MUAIA WIN IHT





