

Who Will Be The COLUMBIA RECORDS / HITMAKERS Programmer Of The Year



STEVE KINGSTON Z100



-

TOM POLEMAN KRBE





DAVE SHAKES KMEL



BUDDY SCOTT B94 ALL NEW SONGS FROM THE MOTION PICTURE



STRAIGHT TO MY FEET DEION SANDERS & HAMMER











ALSO NEW TRACKS FROM

ICE CUBE • AHMAD/RAS KASS/SAAFIR • NAS • THE PHARCYDE • PARIS • RALLY RAL • THE B.U.M.S • LL COOL J • CRAIG MACK • HAMMER/DEION SANDERS • PUBLIC ENEMY (CHUCK D) INTRODUCING THE WRECK LEAGUE • ANOTHA LEVEL • CHAGE & ASKA









The INSIDE PAGE

LABEL OF THE WEEK

MAVERICK & WARNER BROS. RECORDS:

Congrats to STU COHEN, TERRY ANZALDO, GREG LEE, BARNEY KILPATRICK, ED NUHFER, SUE EMMER and staff!

As expected, MADONNA Take A Bow had a runaway week as the Most Added and Most Disc-overed record. Programmers are already predicting this duet with Babyface is a #1 record. • TOM PETTY You Don't Know How It Feels -One of the Most Added this week, including PRO-FM, WDJX, XL106.7, WTIC-FM, WGTZ, lots more. Over 100,000 albums sold just this week alone • FLAMING LIPS She Don't Use Jelly crossing over from successful spins at 99X, KROQ, WHYT and KWOD...Already on the air at Z100, and new at B97 and Q99. • KARYN WHITE Can I Stay With You is making her presence felt at Rhythm radio and we're all noticing RITCH BLOOM's hard work paying off, as TEVIN CAMPBELL Don't Say Goodbye Girl (Qwest) is healthy at Crossover, and moving Mainstream...Tevin is on tour with Boyz II Men & Babyface. • CANDLEBOX is officially out this week and has been designated a Format Hot Tip. The band already has a proven track record at Top40 radio, with the album certified at 2.8 million.

MAINSTREAM TOP40

FORMAT HOT TIPS: CANDLEBOX Cover Me (MAVERICK/SIRE/WB) • GREEN DAY When I Come Around (REPRISE) • WEEZER Buddy Holly (DGC)

ROLLING STONES You Got Me Rocking (Virgin) One of the Most Disc-overed again...Loving the Perfecto Mix Edit. • **MARIAH CAREY** All I Want For Christmas (Columbia) After two plays, you'll be singing it til Easter... • MILLA Gentleman Who Fell (EMI) Already a Top track at Alternative and poised to cross over...New at WKBQ, WHYT, Q99...Top ten phones at WHHY. • TLC Creep (Arista) Mainstream radio jumping all over this track...Album selling like crazy. • BARRY WHITE Practice What You Preach (Perspective/A&M) Watch for the Jeff McCartney Pop edit, available on this week's HITMAKERS' CD. • The ENTIRE DUMB & DUMBER SOUNDTRACK (RCA) Just listen, you'll understand. • Speaking of hits from this fine album, check out the first official release, WILLI ONE BLOOD Whiney, Whiney (RCA) Already showing up in Disc-overy Club. • HARRY CONNICK JR. Whisper... (Columbia) #1 callout record at STAR94/Atlanta...#3 tester for WNCI...New at WPLJ and KIIS-FM. • ANDRU DONALDS <u>Mishale</u> (Capitol) Play the HITMAKERS CD version. • 4 **P.M.** Sukiyaki (Next Plateau/Island) It's HUGE! Callout Monster! • LUTHER VANDROSS <u>Always And Forever</u> (Epic) This romantic classic has never sounded better, especially now during the holidays.

STREET/CROSSOVER

FORMAT HOT TIPS: 3rd NATION I Believe (Champion/EastWest) • GLADYS NIGHT End Of The Road (MCA)

• MADONNA Take A Bow (Maverick/Sire/Warner Bros.) #1 Most Added this week...she's unstoppable!!! The video is already on MTV. • DRU DOWN Mack Of The Year (Relativity) This record is boomin' everywhere! #1 requested in the Bay Area. Watch for it to spread to your city soon. #17 Rap video on The Box. • DANA DANE <u>Record Jock</u> (Maverick/Sire/Warner Bros.) All this record needs is one spin and you'll be hooked. #8 Most Requested on The Box. • KEITH MURRAY The Most Beautifullest Thing In This World (Jive) Over 6 million listeners, 360,000 albums sold and still growing! It's the most beautifullest thing...isn't it! • BONE Foe Tha Love Of \$ (Relativity) This song is a great follow-up, the hook is amazing and sales continue to climb. • TLC <u>Red Light Special</u>, Waterfalls, Diggin On You (LaFace/Arista) All these tracks are huge. Make sure to check out the entire album.

ALTERNATIVE WORLD

FORMAT HOT TIPS: If you are looking for the songs of the season... try these on for size: VARIOUS ARTISTS So This Is Christmas (ATLANTIC) • WHIRLING DERVISHES Grinch (CONTINUUM)

•GREEN DAY When I Come Around (REPRISE) Starting to heat up, it's in heavy rotation at KROQ and requesting big at LIVE105 • BUSH Everything Zen (TRAUMA/INTERSCOPE/A.G.) #1 HITMAKERS Most Disc-overed this week and the buzz keeps growing • PETE DROGE If You Don't Love Me (I'll Kill Myself) (AMERICAN) The buzz is building on this one, don't be left out. •WEEZER Buddy Holly (DGC) Getting Top5 phones at KPNT • MAGNAPOP Lay It Down (PRIORITY) One of HITMAKERS most Disc-overed this week • FLAMING LIPS She Don't Use Jelly (WARNER BROTHERS) Congratulations to Stu Cohen and the entire Warner Brothers Records Promotion, Sales and Marketing team for breaking this outstanding group into Mainstream Top40 radio. Crossing over now!

BREAKING NEWS

RUSS THYRET; DAVID ALTSCHUL VICE-CHAIRMEN OF WARNER BROS. RECORDS
BOB HAMILTON NAMED PD OF WILD107/SAN FRANCISCO
JOHN KALODNER SR. VP/A&R, COLUMBIA RECORDS
INA MEIBACH EXEC. VP, WARNER MUSIC - U.S.
DIARMUID QUINN SR. VP/MARKETING, HOLLYWOOD RECORDS

HITMAKERS ®

Over 100,000 Units Sold

Alternative Nation

On Tour With Toad The Wet Sprocket:

12/6 Philadelphia, PA 12/7 Richmond, VA 12/9 Norfolk, VA 12/10 Charleston, SC 12/11 Huntsville, AL 12/12 Memphis, TN 12/13 Dallas, TX 12/15 Houston, TX 12/16 Austin, TX 12/17 San Antonio, TX

<u>Already On:</u>

K106 WKFR WHTO WJMX KHTT KCHX KISR KLYV WZOQ WHHY WIFC WLAN KDUK



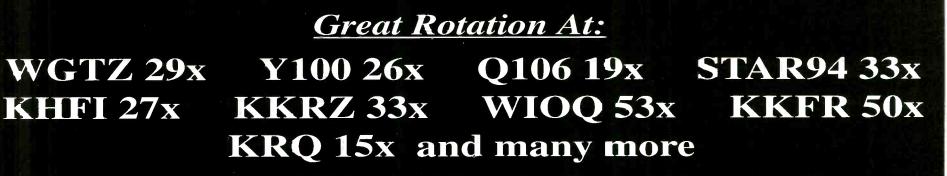
JON SECADA "MENTAL PICTURE"

Over 1,300 Top40 BDS Detections On Over 120 Top40 Stations

ADD

New At: KRQ KPRR WFLY WJJS KKXX

VH1



The new single and video from the album, 'HEART, SOCL & A VOICE" Produced by JON SECADA & FMILIO ESTEFAN, Jr. Management in the Estern Jr. for E telan butterprises it was a hit then and it's a hit now!

<u>New At:</u> Z9D WILD107

"if you think you relonely,

K-Ci Hailey

Major Market Rotation Ac.

 Her	97	-28	X
926	and the second		
WP	123	Sil.	
KSF WH	1.1		
1	1.0	55 x	

WJMN-66x WJMH-51 x KIX106-45x WJJS-24x Q105-29x And More!

Jodeci

from the original motion picture soundtrack for

Jason's Lyric Album #39* SoundScan With 46,517 Units Sold This Week.

- Over 600 Top40 BDS Detections
- Monitor Rhythm Crossover Chart #21-1
- Airpower Of The Week
- 17-13* R&R Rhythmic Chart



New At: KDWB PRO-FM WWKZ KZMG

<u>Major Market Rotation At:</u> NIDQ-26x STAR94-31x Z9D-50x KUBE-2Dx 92Q-25 B97-29x KMXV-26x KKRZ-25x KISF-20x KZHT-22x KMEL-27x POWER PIG-58x and many more

Large Rotation

Over 2100 Hot 100 BDS Spins 7,767 Units Sold This Week Monitor Mainstream Chart 38-31* R&R Pop Chart 30-24* SoundScan Singles Chart 64-54* Monitor Rhythm Crossever Chart 28-23* R&R Top40 Chart 27-24* R&R Rhythm Chart 28-26*

WING

The Sweetest Days

The first single from the album The Sweetest Days.

Vanessa Williams

Catch Vanessa On These Upcoming TV Appearances! • December 6 Today Show • December 8 Connie Chung



even better the second time around hanging Faces

Great Single Sales In: Los Angeles #45 Chicago #39 San Francisco #27 Sacramento #23 Atlanta #14 Norfolk #28 Jacksonville #25 Greensboro #22

Over 400 Top40 BDS Detections

NEW AT: WFLY WQGN WTWP WJMIA KDON SPINNING AT: 92Q-22x WJMH-25x WJJS-23x POWER 06-18 KSFM-47x KMEL-30x Q105-30x

follows up their platinum debut single Stroke You Up"

foolin' around

RETTEN & PRODUCED BY R. KELLY

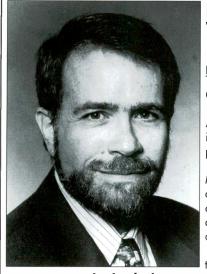
from their self-titled GOLD debut album

MANAGEMENT: SPOILED KOTTEN ENTERTAINMENT/MARK PTTS MANAGEMENT EXECUTIVE PRODUCERS: KENNY "SMOOJE" KORNEGAY, CHARNISE CARTER, CRAIG KALLMAN SPOILED ROTTEN

BIG HEAT

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HITMAKERS Faces & Places



David Altschul

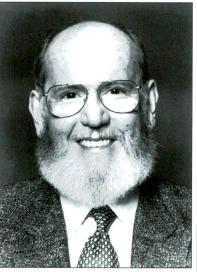
DAVID ALTSCHUL AND RUSS THYRET NAMED TO WARNER BROS. RECORDS VICE CHAIRMANSHIPS

David Altschul and Russ Thyret have both been named to the newly-created post of Vice Chairman of Warner Bros. Records Inc., effective January 1, 1995. The announcement was made by Danny Goldberg, incoming Chairman and CEO of the company.

David Altschul began his tenure at Warner Bros. Records in 1980 as an Attorney. In 1983, he became Vice President of Legal and Business Affairs and in 1988 was appointed Senior Vice President of Legal and Business Affairs, a post he currently holds.

Russ Thyret began his Warner Bros. Records career in 1971 as Singles Sales Manager. In 1973, he was named Sales Manager and two years later became a Vice President in the Sales Department. In 1976, Thyret became Vice President of Promotion for the company and in 1981 moved to the Marketing Department as Senior Vice President. In 1983 he became Senior Vice President of Marketing and Promotion, a post he currently holds.

"Both these men are well known to you," Goldberg wrote in a recent memo to the Warner Bros. Records staff, "and I am thrilled that they are committed to work with us for the next several years...I am convinced that Russ and David will help all of us go forward to have a spectacular 1995 and beyond."



Russ Thyret

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Assoc. Dir./Mainstream Top40	: SUSAN GRAFMAN
Associate Director/Street:	SALWA SCARPONI
Street Sheet Coordinator:	LARA WOODWARD
Associate Director/Alt World:	LISA McCARTHY
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Graphic Designer:	ANDY MUNITZ
Production Assistants:	PORTER B. HAL

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Ina Meibach

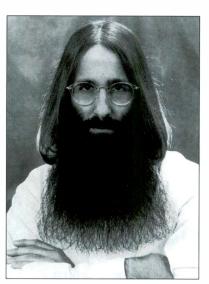
INA MEIBACH NAMED EXEC. VP, WARNER MUSIC-U.S.

Ina Meibach has been named Exec. VP of Warner Music - U.S. The announcement was made by Warner Music - U.S. President and Chief Operating Officer Mel Lewinter.

In making the announcement, Mel Lewinter commented: "I am truly delighted to welcome Ina to the Warner Music - U.S. family. Along with her legal savvy and creative instincts, she brings a wonderful sense of humor and great warmth to her work. A real people person, she will be involved in all facets of our activities. I have known Ina for many years, and to now have her on the same team is a real privilege."

Warner Music - U.S. Chairman/CEO Doug Morris noted: "One of the most accomplished and admired people in the music industry, Ina possesses a rare combination of intelligence, integrity, and charm. I am fortunate to have had the opportunity to work with her on a number of occasions over the years, and I am thrilled that she has agreed to join us as a cornerstone of our new home here at Warner Music - U.S."

Ina Meibach stated: "The decision to leave my law practice and 'jump to the other side' was not an easy one. I would not have made the move were it not for the opportunity to work alongside Doug and Mel, whom I believe to be two of the most visionary players in the music business today. I am looking eagerly forward to exploring an array of fresh challenges and new ventures in this exciting new post."



John David Kalodner

JOHN DAVID KALODNER JOINS COLUMBIA AS SR. VP/A&R, WEST COAST

John David Kalodner has been named Sr. VP, Artists & Repertoire, West Coast, Columbia, it was announced by Columbia Records President Don lenner. Mr. Kalodner will be based at Sony Music's West Coast headquarters in Santa Monica, CA.

In his new post, John Kalodner will have the flexibility to contribute to and influence not only Columbia Records, but other realms of Columbia Records Group including soundtracks, the new Ayeroff/Harris label, and international areas.

"John is the epitome of a great A&R executive," remarked lenner. "Among his many talents, he possesses the one attribute essential to A&R success: great song sense. He's always had it, and he always will. What John has accomplished in his 20-year career is nothing short of astounding, and he possesses the experience and talent to continue for another 20 years. I have no doubt that John's contributions to our artists and their music, no matter what musical genre, will be invaluable and lead to great success for Columbia."

John David Kalodner has, over the course of two decades, made a high art of A&R and become one of the most widely respected and admired Artists & Repertoire executives in the music industry.

THERE IS NO REASON TO WHISPER

"#1 call-out, #5 most played, need I say more?"KEVIN PETERSON, APD/MD, STAR94

"This song is testing #3, Amazing! We moved it into Power this week." - DAVE ROBBINS, PD, WNCI

New Airplay: WPLJ, KIIS-FM

	Whisper Th	ese Names:	
KISS108	KKFR	KRQ	KC101
Q102	WKTI	KKRZ	G105
Q95	WBMX	WGTZ	98PXY

OVER 700 Hot 100 BDS Spins! Audience Reach Over 8.5 million <u>SHE</u> Album Approaching Platinum! Single Sales Doubled This Week! As Seen On David Letterman This Week! and Next!



(If I Could Only) Whisper Your Name Harry Connick, Jr.

COLUMBIA

COLUMBIA RECORDS Presents the HITMAKERS

Programmer of the quarter

The Programmer of the Quarter will receive a SONY® 27" Color TV!

Coumbie Grussees HARRY CONNICK, Jr. (I Could Only) Whisper Your Name

(I Could Only) whisper four Name

THIS DOESN'T HAPPEN BY MISTAKE.

- STAR94/Atlanta #1 researching record
- Coast to coast commitments: WPLJ, KIIS-FM, KISS108 WNCI, Q102, KRQ
- His performance on David Letterman was seen by millions.

IF THIS ISN'T A MISTAKE... COULD YOU BE MAKING ONE?

NEW MUSIC.

• **SAM PHILLIPS**- "These Boots Are Made For Walkin'" From the new film/soundtrack by Robert Altman -"Ready To Wear" (Pret-A-Porter)

• **DIONNE FARRIS** "I Know"- Breaking at: KRBE, Y107, WZPL. Ask your Columbia promotions manager for her critically-acclaimed CD, <u>WILD SEED, WILD FLOWER</u>.





PD, B94/Pittsburgh

CONGRATULATIONS Buddy!

From Your Friends at COLUMBIA Records and HITMAKERS Magazine!

"THE" DAY TEASER GREET DAY TEASER TOP TEN LIST

"The" 1994 Sales Success Story - 3,500,000 and growing "The" Hippest Christmas Present - SoundScan #20 to #10 #10 "The " Magazine Cover - Rolling Stone in January "The" Band At Woodstock '94 - Woodstock video of "When I Come Around" #9 #8 - MTV Stress Rotation "The" World Premiere - Concept video of "When I Come Around" - MTV in "The" Video Special - MTV December 17th #7 #6 #5 December "The" Debut Track - "Longview" "The" TV Show Appearance - "Saturday Night Live" - December 3rd "The" Follow-up Track - "Basket Case" #4 "The " Rock Track - "When I Come Around" 94 to 26 - BDS Monitor #3 "The" Alternative Track - "When I Come Around" 19 to 10 - BDS Monitor #2 #1a "The" Top40 Airplay Date - Tuesday December 13th "The" Stations That Couldn't Wait - Z100, KROQ, WAHC, 99X, WHYT, KISF, WLUM, WENZ, WBBO, K106, WNTQ, WQGN, WRFY, WGRD, WPST, WZAT, #1b #1c Sorry we cheated with #s 1a - 1e. What can we do? There's too much to tell. #1d #1e

Programmer's Think Tank

OUR FAVORITE THINGS

This season of the year is the greatest – and the worst – all at the same time. I, along with millions of other Americans, did my Christmas shopping last weekend. I'd been dreading it, as usual. In fact, my Top 10 dread list includes holiday shopping, skidding off the highway in an ice storm, salmonella in the potato salads at The Conclave, having the power unexpectedly go off – or being out of work eating mustard sandwiches, while mooching phones and a studio to dub tapes.

Christmas shopping is one of those things on everybody's "pain in the ass" list. Crowds, pushing and shoving, long lines and insecurity over what we bought. Yet, year after year, the Christmas shopping season gets longer and longer and longer. It must mean we really don't hate Christmas shopping as much as we think we do. Indeed, I felt really good at the end of the weekend, not just because I'd accomplished a lot, but also because everybody I shopped with shared the challenge and traditional inconveniences of the season.

I've come to the conclusion that life's Negative Experiences are the things we remember most colorfully. They're the velcro that picks up the burrs and thistles that make us interesting. I can remember skidding off Route 84 in Connecticut in an ice storm along with dozens of other motorists. While I'd never suggest spending six hours stuck in the meridian of the pike waiting to be towed back up onto the pavement, all of us kind of bonded. I, of course, had some food, as did a couple of other motorists. Someone else had coffee. We took turns sitting in each others' cars to keep warm while preserving what gasoline we had. I remember crashing on friends' couches between gigs, but if you ask me if I want to be out of work and broke, I'd say no.

The point I'm getting at is that nothing is supposed to be totally smooth or totally predictable. Go back over your memories, and the very thing that you will find made them so vivid was that they were spontaneous and out of control. Look at Howard Hughes. He had the ability to make all his wishes for total control to come true. Addressing only what he thought his priorities were, he eventually died a lonely old man in total isolation – quite mad, indeed – watching reruns of his old movies in The Penthouse of The Desert Inn in Las Vegas...the four posts of his bed reaching all the way down into the ground below for safety.

How dare we define our lives or our product by the lack of irritation or inconvenience it causes the user. If that were valid, why would rock climbing be one of the hottest pastime's of the '90s? It's difficult, dangerous and unpredictable. We're driven by a primitive hedonism that rejects pain and inconvenience on general principle, yet a similarly primitive drive for challenge play, hunt and cunning. The hedonist in us answers surveys and talks about more music and only playing the biggest recurrents and familiar hits on the radio. The adventurer in us remains silent. It doesn't know what it hasn't experienced.

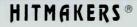
What are the airchecks we've saved and circulated? Certainly not random clips of smooth segues. It's tapes of Cousin Brucie throwing underwear at Dan Ingram and the time the jock thought the PD was out of town and broke format. We saved tape of when the traffic chopper ditched live on the air.

To make our lives interesting and rich with memories we need to stray away from the predictable or the easy – and take the longer road with all its inconveniences. To make our radio stations interesting – to make memorable bonding with our listeners, we too, must be unpredictable. We need to take the longer, rougher road. We need to beware of answers that are too easy, like "More music, less talk." That doesn't mean being foolish, however. I still don't eat potato salad at conventions.

> Tom Shovan welcomes your comments. Call him at (212) 581-3962 or Fax (212) 459-9343.



Seven time Grammy winner Anita Baker is seen here receiving a platinum plaque (commemorating sales of a million albums) for her current Elektra Entertainment Group release <u>Rhythm Of Love</u>. Pictured (I-r, back): **David Bither**, Sr. VP/GM, Elektra Ent. Group; **Aaron Levy**, Vice Chrm./COO, Elektra Ent. Group; **Varnell Johnson**, Exec. VP/GM Urban Music, Elektra Ent. Group; Sherwin Bash, Manager; Chris Tobey, VP Nat'l. Sales & Field Marketing, Elektra Ent. Group; **Walter Bridgforth**, Baker's husband; Gary Casson, Exec. VP Administration, Elektra Ent. Group; Gerard Smerek, Recording Engineer; and Ricki Seiner, Manager. (Front): Anita Baker; and Sylvia Rhone, Chairman/CEO, Elektra Ent. Group.



Date:

May 4 • 5 • 6

The Place:

Westin Hotel (312) 943-7200

Room Rate:

\$110

Pre-Registration:



CHICAGO May 4 - 5 - 6 1995

HITHAKERS REGIONAL SEMINARS RADIO

TOM PETTY

"You Don't Know How It Feels"

Over 3000 Total BDS Detections • Reaching Over 24 Million Listeners! SoundScan Album Chart 10-8* • Over 104,000 Units Sold This Week! More Than 1.3 Million Shipped To Date!

Added, In PRO-FM WDJX XL106.7 95XIL JET-FM KKRD	The Most Including: WFHN WGTZ KHTT WA1A WNOK WNOK WVAQ KZIO	Rotating A STAR94 WZYP WEDJ WBBO Y100 WAPE KISF WZJM	20x 15x 24x 33x 20x 24x 10x	WVSR B94 98PXY WNTQ KRBE WWCK WGRD WVKS B97	30x 35x 15x 41x 23x 20x 24x 26x 27x	WFLY KKMG Q99 WYCR WKRZ K92 WNVZ and mot	31x 17x 13x 40x 30x 31x 12x re
KKRD WRHT WTIC-FM	WVAQ KZIO	KISF WZJM WAHC	10x 22x 24x	WVKS B97 KLRZ	26x 27x 13x	and mo	re

Heavy!

Extra Large

THE FLAMING LIPS "She Don't Use Jelly"

On The Air At Z100 New York

More Than 550 Total BDS Detections • Reaching More Than 6 Million Listeners! Billboard Modern Rock High Debut: #34* • R&R Alternative High Debut: #39*

			New	At:			
B97	(299	KISR	WH	HY	WPXR	
Spi	nning	<u>At:</u>	KLRZ	40x	WAAL	6x	
KR	DQ	7x	KWOD	17x	Y102	16x	
99X		18x	WYCR	38x	and m	ore	
WL	UM	47x	WRQK	13x			
WH	YT	40x	WBBO	7x			



"Cover Me"

the new single from the triple-platinum debut album <u>Candlebox</u>.

Produced by Kelly Gray & Candlebox • Management: Lindy Goetz for LGM



HITMAKERS BISC-OVERY CLUB

1. MADONNA "Take..." (MAV./SIRE/WB) 2. TOM PETTY "You Don't Know ... " (WARNER BROS.) 3. GREEN DAY "When I Come Around" (REPRISE) 4. MARIAH CAREY "All I Want For..." (COLUMBIA) 5. ROLLING STONES "You Got Me Rocking" (VIRGIN) 6. SOUNDGARDEN "Fell On Black Days" (A&M) 7. CORONA "The Rhythm Of The Night" (EASTWEST) 8. TONI BRAXTON "I Belong To You" (LaFACE/ARISTA) 9. ANDRU DONALDS "Mishale" (CAPITOL) 10. VERUCA SALT "Seether" (DGC/MINTY FRESH) 11. WEEZER "Buddy Holly" (DGC) 12. 4 P.M. "Sukiyaki" (NEXT PLATEAU/ISLAND) 13. ALL-4-ONE "She's Got Skillz" (BLITZZ/ATLANTIC) 14. CANDLEBOX "Cover Me" (MAVERICK/SIRE/WB) 15. URGE OVERKILL "Girl, You'll Be A Woman..." (MCA) 16. BARRY WHITE "Practice..." (PERSPECTIVE/A&M) 17. INI KAMOZE "Here Comes The..." (COLUMBIA) 18. WILLI ONE BLOOD "Whiney, Whiney" (RCA)

4 P.M. "Sukiyaki"

• BDS Top40 Mainstream Chart #17-11* • BDS Rhythm Crossover Chart #20-16*

- Over 2500 Top40 BDS Detections Audience Reach Over 20 Million
 - #48-40* SoundScan Single Sales
 R&R Pop Chart #11

PLATEAU
RECORDS INC.

NEW AT:			MA.	JOR	ROTA	<u>ГІО</u>	N:	IDS INC.
WKSE	WZPL	34x	KIIS-FM	[73 x	KHFľ	46x	WAPE	61x
WJJS	B94	34x	KGGI	57x	WFHN	31x	XL106.7	53x
	WHOT	42x	Q106	46x	WWCK	30x	KKRD	73x
WZOK	KTFM	29 x	KRQ	44x	WILD107	42x	KMXV	65x
WZYP	WHHH	30x	WEDJ	33x	KISF	41 x	WIXX	30 x
	WFLY	40 x	G105	32x	KS104	65x	WIOQ	49 x
WAEB	98PXY	32x	KPRR	32x	KDWB	33x	KDON	66x
KCHX	KLUC	43x	WVSR	40 x	KKRZ	52x	Y97	32x
LONDON	K92	30 x	KLRZ	45x	KUBE	41 x	and many	7
KISX 🗸	KBFM	32x	WKSŞ	43x	KHKS	74x	more !	<u></u>

cranderries "Zombie"

SoundScan Album Chart #18-14* • BDS Top40 Mainstream Chart D#36-30*
Over 1200 Top40 BDS Detections • R&R Pop Chart #33 • Audience Reach: 10 Million

NEW AT:	MAJO	RR	OTAT	ION	:	CONDON	Managed By: The Lett Bank Organization
G105 WJMX	WZJM	64x	B97	30x	WGRD	51 x	WKBQ 16x
Z104 WRKY	WAHC KKFR	56x 27x	WBBO KLRZ	57x 29x	WSNX WDDJ	18x 27x	WPLY 29x WPST 32x
WDJX Y107	WHHY WNVZ	20x 35x	KC101 WKSE	28x 33x	XL106.7 Q99	25x 44x	WBHT 21x
WVSR KRQ	KRBE	52x	WWCK	29x	KISF	50x	And Many More

CHAKA DEMUS & PLIERS

<u>NEW AT</u>: **Z90 20x**



Spiking At: WEDR Miami WOWI Norfolk KIPR Little Rock WIZF Cincinnati On Your Desk Now!

"SHE DONT LET NOBODY"

Top40 Disc-overy Clab

LARRY HUGHES, PD, 95XIL, Parkersburg

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Grows on you with every listen. **MADONNA** <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Back on a Mainstream roll with a strong ballad for the season.

J.J. RICE, MD, 98PXY, Rochester

VERUCA SALT <u>Seether</u> (DGC/MINTY FRESH) -Just put it on at night. It's smokin' for us.

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) - Testing well...It's a smash!

URGE OVERKILL <u>Girl. You'll Be A Woman Soon</u> (MCA) - A big hit from the movie.

NEAL SHARPE, PD, JET-FM, Erie

GREEN DAY <u>When I Come Around</u> (REPRISE) -More mass appeal than <u>Basket Case</u>...

PEARL JAM <u>Better Man</u> (EPIC) - Been spiking at night and getting great reaction.

TONI BRAXTON <u>| Belong To You</u> (LaFACE/ARISTA) - Nice-sounding Pop record.

MARK LANDIS, PD, K106, Beaumont

SOUNDGARDEN <u>Fell On Black Days</u> (A&M) - A great follow-up hit.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - It's Madonna. Doesn't take a genius to figure this out.

GREEN DAY <u>When I Come Around</u> (REPRISE) -This is a great new band. If you haven't been into them, now is the time to start.

HURRICANE SHANE, MD, KBFM, McAllen-Brownsville

WILLI ONE BLOOD <u>Whiney. Whiney</u> (RCA) - Off the Dumb And Dumber soundtrack. Ahhggg, yes I'm screaming about this one. It's Ini Kamoze meets Shaggy.

PROCLAIMERS <u>Get Ready</u> (RCA) - And yet another great smash from the *Dumb And Dumber* soundtrack.

NIKKI FRENCH <u>Total Eclipse Of The Heart</u> (LOVE THAT RECORDS) - A great remake, instant female reaction.

HIT N RUN <u>Jump 94</u> (TASTELESS) - 1984 #1 Van Halen hit. <u>Jump</u> with a Techno beat.

LEO CARO, MD, KCHX, Midland/Odessa

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - By far the best Christmas song this season.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - One of the best songs she's done this decade.

BABYFACE Touch (EPIC) - This doesn't hurt.

MIKE DANGER, MD, KCLD, St. Cloud

CAPPELLA <u>Move On Baby</u> (ffrr/LONDON) - The hottest dance jam of the season.

ALL-4-ONE <u>She's Got Skillz</u> (BLITZZ/ATLANTIC) - Great teen Pop record.

SOUNDGARDEN <u>Fell On Black Days</u> (A&M) - Great mid-tempo rocker.

MARK BOLKE, PD, KDWB, Minneapolis

4 P.M. <u>Sukiyaki</u> (NEXT PLATEAU/ISLAND) - Is a winner...

ANDRU DONALDS <u>Mishale</u> (CAPITOL) - Starting to develop phones. Be sure and play the Reggae mix, available only on the **HITMAKERS** CD.

ROB MORRIS, APD/MD, KDWB, Minneapolis

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) -The more I listen, the more I like. Could be the next Real McCoy.

URGE OVERKILL <u>Girl, You'll Be A Woman Soon</u> (MCA) - Watching this one.

WILLI ONE BLOOD <u>Whiney</u> (RCA) - So hooky it's perfect for Top40. The movie should be big.

MIRANDA <u>Round & Round</u> (SUNSHINE) - A personal fave of mine. We're starting to toy with it in the mix show.

FERNANDO VENTURA, MD, KHFI, Austin

THE PRIMITIVES <u>Crash</u> (RCA) - From the Dumb And Dumber soundtrack. This is my favorite hit off of the album.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - This is the authorized second single off the album.

ROCHELLE <u>Praying For An Angel</u> (S.O.S.) - She's 15 years old and it sounds like she's been singing since conception, and to top it off, she has 20 Fingers backing her up.

TWENTY 4 SEVEN <u>Slave To The Music</u> (ZYX) -Played in the clubs here for the last year as an import and now currently available on ZYX. This will be big for KHFI.

MR. ED LAMBERT, APD/MD, KHKS, Dallas

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Great follow-up.

ZHANE <u>Shame</u> (HOLLYWOOD/JIVE) - Love the original...Love this version too.

BOOKER MADISON, MD, KISF, Kansas City

MAGNAPOP <u>Lay It Down</u> (PRIORITY) - Love this record. It has a Veruca Salt feel.

VERUCA SALT <u>Seether</u> (DGC/MINTY FRESH) -Speak of the devil, this definitely has the Veruca Salt feel.

MADONNA <u>Don't Stop</u> (MAVERICK/SIRE/WARNER BROS.) - A great uptempo song...Smash...Great album.

GREEN DAY <u>When I Come Around</u> (REPRISE) - Will be twice as big as <u>Longview</u> and <u>Basket Case</u> combined...Check out the Woodstock version.

JIMI JAMM, MD, KIXY, San Angelo

BROWNSTONE <u>If You Love Me</u> (MJJ/EPIC) -Absolutely love it. Boy could we use some tempo right now.

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Future X-Mas classic.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - I think Babyface plus Box Car Willie could be a hit...Great song!

ALL-4-ONE <u>She's Got Skillz</u> (BLITZZ/ATLANTIC) -Five night winner on the 'New Music Challenge.' Grated version of <u>Rumpshaker</u>?

RICK STACY, PD, KKFR, Phoenix

cranberries *Zombie* (ISLAND) - Already generating calls.

CHANGING FACES *Fooling Around* (BIG BEAT/ ATLANTIC) - Reminds me of those lazy, crazy days in central Florida working as a security guard at K-Mart, blasting the radio and taking a long lunch break.

KEN BENSON, PD, KKRZ, Portland

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Madonna and Babyface sound great together...Probably a #1 song.

WHITNEY HOUSTON <u>Turn The World</u> (ARISTA) -From her recent HBO Special...Sounds like an uptempo <u>We Are The World</u>-type song with a positive message.

4 P.M. <u>Sukiyaki</u> (NEXT PLATEAU/ISLAND) - Went to power rotation this week...#7 callout with low burn and Top 10 single sales.

MIKE CHASE, PD, KMCK, Fayetteville

SOUNDGARDEN <u>Fell On Black Days</u> (A&M) -They're awesome. My favorite song from the past month.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - It's Madonna. Nobody smokes a cigar like her.

DAN OLSEN, PD, KOKZ, Waterloo

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Pure Madonna sound. This is a smash all the way.

RICK SWAN, PD, KQCR, Codar Rapids

MADONNATakeABow(MAVERICK/SIRE/WARNER BROS.) - It's another smash!ROLLING STONESYou Got Me Rocking(VIRGIN) -I liked it when it was only a Rock record.OASISSupersonic(EPIC) - Fits the sound of KQCR.

JIM ALLEN, APD/MD, KQCR, Codar Rapids

CANDLEBOX <u>Cover Me</u> (MAVERICK/SIRE/ WARNER BROS.) - Strong follow-up, great song. SOUNDGARDEN <u>Fell On Black Days</u> (A&M) -Perfect sound for us. Great image record.

VIC DEL GIORNO, APD, KQIZ, Amarillo

BARRY WHITE <u>Practice What You Preach</u> (PERSPECTIVE/A&M) - Something to check out for middays.

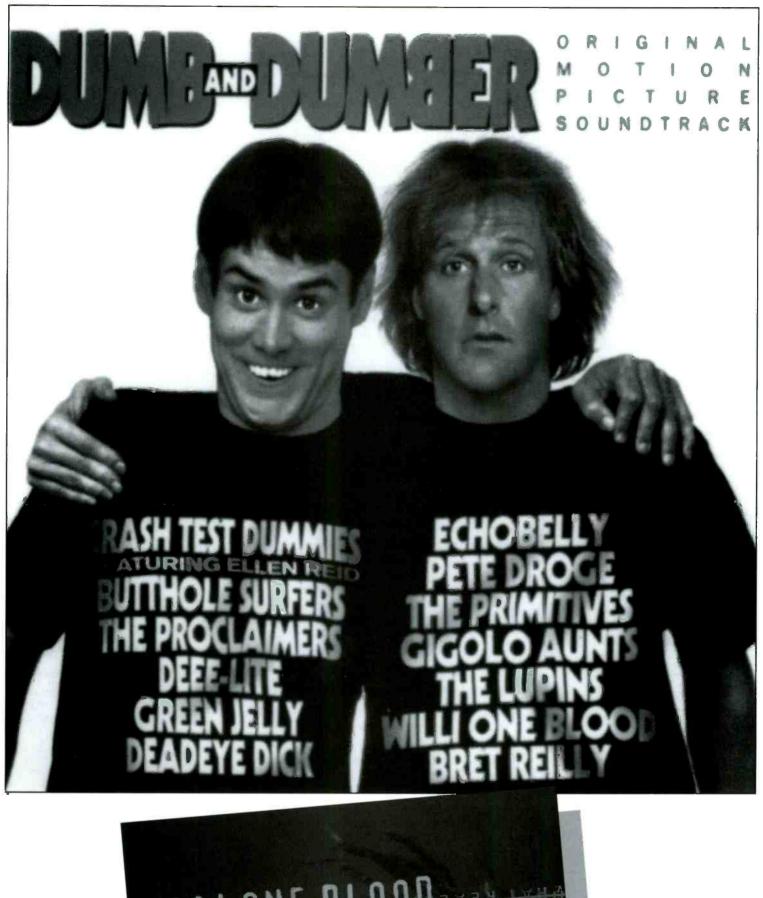
TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - You can't go wrong with an artist like this.

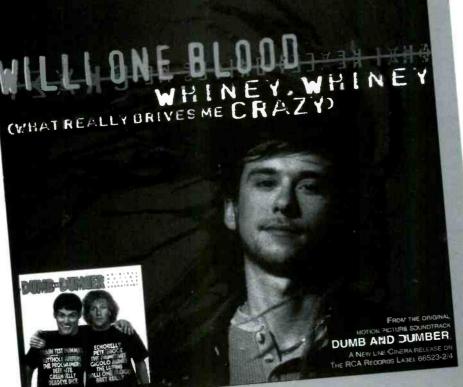
MARK TODD, PD, KRQ, Tucson

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Dammit it's a ballad, but it's a hit. TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - An actual damn record with some kind of tempo...Hooky; not a smoker and not a dirge...

TIM RICHARDS, MD, KRQ, Tucson

THE PRIMITIVES <u>Crash</u> (RCA) - Off of the Dumb And Dumber soundtrack. A neat little record. MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Solid Madonna ballad.







Top40 Disc-overy Clab

JON ZELLNER, PD, KTHT, Fresno

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Perfect for the holidays.

TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - Sounds like another #1.

CHUCK GEIGER, PD, KWNZ, Reno

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - The Madonna hit machine is rolling again!

TLC <u>Creep</u> (LaFACE/ARISTA) - We need to have a bunch of our radio brothers come home on this one, and soon.

DISHWALLA <u>It's Gonna Take Some Time</u> (A&M) - Watch the story build on this...

JON NORTON, MD, KYYY, Bismarck

HOOTIE & THE BLOWFISH <u>Let Her Cry</u> (ATLANTIC) - There are four other songs off the album that I could pick.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Sounds like another hit from Madonna.

BARRY WHITE <u>Practice What You Preach</u> (PERSPECTIVE/A&M) - What a voice. What a song.

JAMES BAKER, PD, KZIO, Duluth

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Thank God for more Bedtime Stories.

SIMPLE MINDS <u>She's A River</u> (VIRGIN) - One of the best songs I've heard in a long time, and unfortunately, I won't be able to play it until January 3.

JUSTIN CASE, MD, KZIO, Duluth

SIMPLE MINDS <u>She's A River</u> (VIRGIN) - Jim Kerr sounds like Bono...Very cool.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - This is a hit from the album. WEEZER <u>Buddy Holly</u> (DGC) - The video's a mustsee.

PAUL WALKER, PD, OK95, Tri-Cities

EAGLES Love Will Keep Us Alive (GEFFEN) - Reminds me of Desperado...Should be great with females.

PEARL JAM <u>Better Man</u> (EPIC) - You can't find a 'better song' off the CD.

VERUCA SALT <u>Seether</u> (DGC/MINTY FRESH) - If you're looking for an infectious song with a lot of energy, check this one out.

JEFF KAPUGI, APD, POWER PIG, Tampa

URGE OVERKILL <u>Girl</u>, <u>You'll Be A Woman Soon</u> (MCA) - A cool song that we're keeping an eye on. **PROCLAIMERS** <u>Get Ready</u> (RCA) - Off of the <u>Dumbe</u> <u>And Dumber</u> soundtrack. A song that fits the sound of Top40 radio right now.

STEVIE B. <u>*Will You Still Love Me*</u> (EMPORIA/ THUMP) - #1 tester for us, and we're playing it about 70+ times a week.

TED EDWARDS, AMD, PRO-FM, Providence

MARY J. BLIGE <u>Be Happy</u> (UPTOWN/MCA) - Great sophomore album. She picks up right where she left off.

HOOTIE & THE BLOWFISH <u>Hannah Jane</u> (ATLANTIC) - This band just keeps blowing me away. This could probably do better than <u>Hold My</u> <u>Hand</u>.

FREEDY JOHNSTON <u>Bad Reputation</u> (ELEKTRA) -Interesting cool track. Something different for the holiday season.

JIMMY STEAL, PD, Q102, Cincinnati

ELTON JOHN <u>Just Can't Wait To Be King</u> (HOLLYWOOD) - It's upbeat, and hey, it's a superstar!

BLESSED UNION OF SOULS <u>I Believe</u> (EMI RECORDS) - Look for this one soon...Call your EMI rep and ask for details.

RAY KALUSA, MD, Q106, San Diego

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Also <u>Joy To The World</u>. This lady could do a song about Arbor Day and it would still sound great.

TOM GJERDRUM, PD, STAR100.7, San Diego

PATO BANTON <u>Baby Come Back</u> (I.R.S.) - Great record...If Big Mountain, Inner Circle or UB40 works for you, this one will too. The song also features Ali Campbell and some other dude from UB40.

DIONNE FERRIS <u>*I Know*</u> (COLUMBIA) - Uniquesounding and very playable.

DAN DEATON, PD, WAIA, Melbourne

BARRY WHITE <u>Practice What You Preach</u> (PERSPECTIVE/A&M) - A damn good song. When this guy sings women come running.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - See Mike Lowe's quote.

MIKE LOWE, MD, WA1A, Melbourne

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - No-brainer – Go! Go! Go!!

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Our favorite Gainesville gator strikes again.

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) - Phones and sales exploding after two weeks of airplay.

MICHAEL STUART, MD, WABB, Mobile

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) - I love this record. If this doesn't make you move, nothing will.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - With the help of Babyface, this should go to #1!

CANDLEBOX <u>Cover Me</u> (MAVERICK/SIRE/ WARNER BROS.) - Each song with them just keeps getting better and better.

BURKE ALLEN, OM, WAEV, Savannah

JULIA FORDHAM <u>Hope, Prayer & Time</u> (VIRGIN) -Would sound great on stations that are chasing adult females.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Great adult Rock & Roll. Very strong in the South.

BON JOVI <u>Always</u> (MERCURY) - Top 5 phones all demos.

PETE DYLAN, PD, WAHC, Columbus

GREEN DAY <u>When I Come Around</u> (REPRISE) - Much more radio-friendly for more Top40 stations to play. ROLLING STONES <u>You Got Me Rocking</u> (VIRGIN) -

Completely different. A lot of energy.

R.E.M. <u>Bang And Blame</u> (WARNER BROS.) - Better than their last. More mass appeal.

HOLE <u>Doll Parts</u> (DGC) - Been on it for six weeks – Good positive response.

DAMON COX, MD, WAPE, Jacksonville

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - This one has smash written all over it. A multi-format ballad by Babyface and Madonna. What a dynamic duo.

TLC <u>*Creep*</u> (LaFACE/ARISTA) - Smooth groove, great hook and sales too. What a combo.

ANDRU DONALDS <u>Mishale</u> (CAPITOL) - Exploding here – after three weeks, #1 requests with 18-24 females.

JAY TOWERS, MD, WAYV, Atlantic City

MELISSA ETHERIDGE *Happy Christmas* - This live remake really compliments the original tune! Hey, you gotta play Christmas music, might as well play the BEST!

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Another monster hit! Sounds great on the AIR!

LIVE <u>I Alone</u> (MCA) - If you lean towards the Adult side during the day, check out the acoustic version for midday listeners!

DANNY OCEAN, MD, WBHT, Scranton

GREEN DAY <u>When I Come Around</u> (REPRISE) - They are unstoppable. This is a smash!

PETE DROGE <u>If You Don't...</u> (AMERICAN/ REPRISE) - At least the music is good. Expecting a box office smash!

CANDLEBOX <u>Cover Me</u> (MAVERICK/SIRE/ WARNER BROS.) - Playing live everywhere. Go see them. Great song.

SCOTT ROBBINS, PD, WBNQ, Bloomington

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Madonna and Babyface? Need we say more?

VERUCA SALT <u>Seether</u> (DGC/MINTY FRESH) - A rocking Poppy song from somewhat local faves.

MARTIN PAGE <u>In The House...</u> (MERCURY) - Perfect Pop song for my station. Fills the void.

BILL KLAPROTH, PD, WDBR, Springfield

TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - Great uptempo female Pop record.

INI KAMOZE <u>Here Comes The Hotstepper</u> (COLUMBIA) - Don't wait any longer. It's a smash!

LAURA ROBINSON, PD, WDJB, Fort Wayne

SOUNDGARDEN <u>Fell On Black Days</u> (A&M) -Another good song from an established artist.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Will do really well. Good song for us.

WEEZER <u>Buddy Holly</u> (DGC) - Great song, great video.

BARRY WHITE "Practice What You Preach" **SPINNING AT:** NEW AT: **KIX106** WJMH **KKSS** WKSS WGTZ WAPE 92Q Q105 WAIA **WVSR KWNZ** WJJS KMEL WILN **KPRR** KFFM WPGC WXK5 PWRPIG **WWXM** KBXX And More! KOKZ WHJX #1 PLAYED KMXZ WHHH VIDEO ATS Give You A Choice

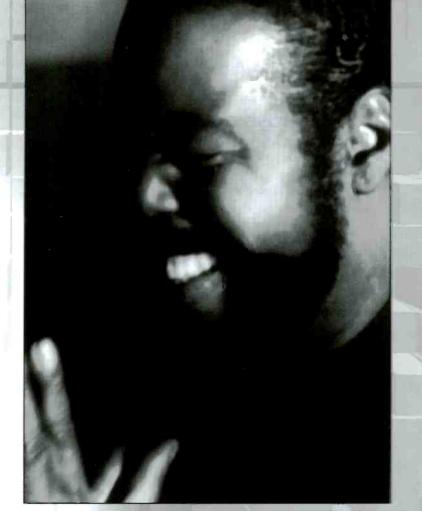
#1 BILLBOARD R&B CHART #4 BILLBOARD MAINSTREAM CHART

SOLD OVER 34,042 SINGLES THIS WEEK SOLD OVER 60,925 ALBUMS THIS WEEK SoundScan Single Sales #9* SoundScan Album Sales #28*

MARKET	RANKING	PIECES SOLD
NEW YORK	14-13	3192
LOS ANGELES	14	1475
CHICAGO	7	1836
PHILADELPHIA	8	969
SAN FRANCISCO	25-20	623
BOSTON	32-23	398
DALLAS	10	429
DETROIT	2	1237
WASHINGTON D.C.	8-7	1155
HOUSTON	3	905
CLEVELAND	И	478
ATLANTA	5	788
ST. LOUIS	4-3	392
INDIANAPOLIS	10-4	497
MILWAUKEE	6	459
NEW ORLEANS	1-1	1178
MEMPHIS	1-1 🧳	577









Top40 Disc-overy Club

JIM REITZ, PD, WFHN-FM, New Bedford

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Great ballad – #1!

MICHAEL MORGAN, PD, WFLY, Albany

INI KAMOZE <u>Here Comes The Hotstepper</u> (COLUMBIA) - It's exploding. Big requests.

KENNY KNIGHT, MD, WKBQ, St. Louis

INI KAMOZE <u>Here Comes The Hotstepper</u> (COLUMBIA) - #1 in single sales. Already getting phones...Just a big record.

CANDLEBOX <u>Cover Me</u> (MAVERICK/SIRE/ WARNER BROS.) - Looks like it could be another hit from these guys.

GREEN DAY <u>When I Come Around</u> (REPRISE) -We've had it in our battle for the last week, and it has done very well.

WALLY McCARTHY, PD, WKDY, Utica

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Oy!

ANDRU DONALDS <u>*Mishale*</u> (CAPITOL) - Starting to pick up requests in all dayparts...Check it out.

GLENN DILLON, MD, WKFR, Kalamazoo

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - It's nice to hear a great current Christmas song.

ROLLING STONES <u>You Got Me Rocking</u> (VIRGIN) - I wish I had the Urban mix. I loved it from the first listen.

BUBBA BOUDREAUX, PD, WNSL, Hattiesburg

SOUNDGARDEN <u>Fell On Black Days</u> (A&M) - Jump on the bandwagon.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Different sound for him. Very Rock & Roll.

DON LONDON, PD, WNVZ, Norfolk

4 P.M. <u>Sukiyaki</u> (NEXT PLATEAU/ISLAND) - Turning out to be a big record.

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) -Also shaping up to be a hit for this radio station.
2 UNLIMITED <u>Get Ready For This</u> (CRITIQUE) -Great secret weapon that gets bigger with every play.

DAVE McKAY, APD/MD, WPST, Trenton

GREEN DAY <u>When I Come Around</u> (REPRISE) - Another huge hit from <u>Dookie</u>.

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - The best song on the new album. Madonna and Babyface make a great team. WEEZER <u>Buddy Holly</u> (DGC) - Should be even bigger than <u>Undone</u>...Check out the video, it's incredible.

JEFF BANKS, APD/MD, WPXR, Davenport

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - A real pretty song. Should be huge.

ROLLING STONES <u>You Got Me Rocking</u> (VIRGIN) - Love this mix. The phones are going crazy.

STEVE PERRY <u>Missing You</u> (COLUMBIA) - This guy has one of the best voices in the music business today.

LIZ JORDAN, APD/MD, WQGN, Groton

CHANGING FACES *Fooling Around* (BIG BEAT/ ATLANTIC) - We're foolin' around with the record now, and response has been favorable.

K-CI If You Think You're Lonely Now (MERCURY) - Instant familiarity. It will make your women melt.

WEEZER <u>Buddy Holly</u> (DGC) - The video has already made it an instant requester.

RUBY CHEEKS, PD, WRQK, Canton

BUSH *Everything Zen* (TRAUMA) - A great Rock song.

WEEZER <u>Buddy Holly</u> (DGC) - Huge phones, no airplay.

J.J. WRIGHT, MD, WVIC, Lansing

MURMURS <u>You Suck</u> (MCA) - Very relatable song. If you can play it, do it.

ALL-4-ONE <u>She's Got Skillz</u> (BLITZZ/ATLANTIC) - This is the no-brainer of the year.

BARENAKED LADIES <u>Jane</u> (REPRISE) - Strong Canadian band – As Alternative heads more Mainstream, this one should work.

ANDRU DONALDS <u>*Mishale*</u> (CAPITOL) - Once it gets on the air, it will explode.

LIZ PHAIR <u>Supernova</u> (MATADOR/ATLANTIC) - Great guitar hook. Love it, it jams.

CURT KRUZE, MD, WVKS, Toledo

TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - Better late than never.

WILLI ONE BLOOD <u>Whiney</u>. Whiney (RCA) - A really fun song that people will get into.

ANDRU DONALDS <u>Mishale</u> (CAPITOL) - Sounds just great on the air.

BILL SHAHAN, PD, WVSR, Charleston

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - One of the best songs I've ever heard her do...A good holiday feel to it.

ROLLING STONES <u>You Got Me Rocking</u> (VIRGIN) -The Techno mix is incredible. They started off with a good record and they made it better. What more could we ask for?

N II U <u>/ Miss You</u> (ARISTA) - This record touches people's emotions...Definitely a reaction song.

LEE ST. MICHAELS, PD, WWCK, Flint

SOUNDGARDEN *Fell On Black Days* (A&M) - Great follow-uip. It's a record.

ALL-4-ONE <u>She's Got Skillz</u> (BLITZZ/ATLANTIC) - Smash!

EVERYTHING BUT THE GIRL <u>Missing</u> (ATLANTIC) - It's Sade meets Alannah Myles. An intoxicating song.

RICK STEVENS, PD, WWKZ, Tupelo

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - It's Madonna. It'll get phones.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - Doing very well. Steadily moving up.

ROLLING STONES <u>You Got Me Rocking</u> (VIRGIN) -Huge. Good mix of Stones fitting right into the '90s.

JIM RICHARDS, PD, WWST, Knoxville

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Should be another huge song. EAGLES <u>Love Will Keep Us Alive</u> (GEFFEN) -Getting early reaction from 25-34 females.

CALVIN HICKS, PD, WWXM, Myrtle Beach

URGE OVERKILL <u>*Girl*</u>, <u>*You'll Be A Woman Soon*</u> (MCA) - If you get the urge for a hit this is an overkill. This is guaranteed.

JERI BANTA, PD/MD, WYKS, Gainesville

DIONNE FERRIS <u>*Reality*</u> (COLUMBIA) - Keep your eye on this one.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - He's even better with a goatee. LUTHER VANDROSS <u>Always & Forever</u> (EPIC) -Smash the first time, looks like it will be again.

TOM GARRETT, PD, WZOK, Rockford

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - The best track on the album. TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - An undeniable core artist for us.

LUTHER VANDROSS <u>Always & Forever</u> (EPIC) - Great remake.

ADAM COOK, PD, XL106.7, Orlando

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - It's the song the listeners are asking for.

TOM PETTY <u>You Don't Know How It Feels</u> (WARNER BROS.) - It grows on you. A sing-a-long type song.

CASEY KEATING, PD, Y100, Miami

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Has all the earmarks of a #1 record...Babyface works wonders again.

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Quite the snappy little Christmas tune.

JOHN IVEY, PD, Y107, Nashville

cranberries <u>Zombie</u> (ISLAND) - A great night record. **MADONNA** <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - A decent track.

TOM PEACE, MD, Y107, Nashville

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Hey, it's Madonna and Babyface for crying out loud...

4 P.M. <u>Sukiyaki</u> (NEXT PLATEAU/ISLAND) - Based on our research, this one is poised to explode any moment.

DAMION YOUNG, MD, Y97, Santa Barbara

JANET JACKSON <u>You Want This</u> (VIRGIN) - Too big to ignore.

ZHANE <u>Shame</u> (HOLLYWOOD/JIVE) - Great tune. VERUCA SALT <u>Seether</u> (DGC/MINTY FRESH) -Very Willy Wonka And The Chocolate Factory.

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) -Very Real McCoy. Next big house song. Merry Christmas everybody.

TLC "Creep" SoundScan Singles Chart #2* • SoundScan Album Chart #18* BDS HOT 100 Detections Last Week: 1,518 - This Week: 1,900 Audience Reach Last Week: 18 Million - This Week: 22 Million **BDS Monitor Rhythm Crossover Chart 8-4*** FV 19x #9 KENNY G. THE KENNY G. HOLIDAY ALBUM "MIRACLES" **#1 SOUNDSCAN ALBUM CHART** NIU "I Miss You" **BDS Monitor Rhythm Crossover Chart 32-20* MAJOR ROTATION AT:** HOT97.7 56x 25x KZHT 33x WJMN 46x WHJX **KMXZ** 15x 43x KGGI 39x WILD107 38x KIX106 19x KPRR and more... 920 22x KBXX 35x Q105 30x FM102 15x え HMLW 33x KJYK 29x KDON 21x 27x KTFM TONI BRAXTON "I Belong To You"

ALREADY ON THE FOLLOWING:

WJMN, WXKS, WKSS, 92Q, WPGC, POWER PIG, WHHH, KDWB, KISF, KMXV, WILD107, KMEL, KSFM, Q106 24x, KZHT 37x

SoundScan Singles Chart #31* • BDS Monitor Rhythm Crossover Chart: D#32*





HELLO EVERYONE!

MOST DISC-OVERED

1. BUSH

- "Everything Zen" (TRAUMA/INTERSCOPE/A.G.)
- 2. FLAMING LIPS "She Don't Use Jelly" (WARNER BROS.)
- 3. LETTERS TO CLEO
- "Here And Now" (GIANT) **4. NINE INCH NAILS** "Piggy" (INTERSCOPE)
- 5. ALICE IN CHAINS "Am I Wrong" (CHAOS)
- 6. DISHWALLA "Is's Gonna Take Some Time" (A&M)
- "Lay It Down" (PRIORITY) 8. MURMURS

"You Suck" (MCA) 9. ASS PONYS

"Little Bastard" (A&M) **10. NIRVANA** "Lake Of Fire" (DGC)

MOST DISC-OVERED SPECIALTY SHOWS

- "When I Come Around" (REPRISE)
- 2. BIG AUDIO
- "Looking For A Song" (COLUMBIA)
- **3. ASS PONYS** "*little Bastard*" (A&M)
- 4. BUSH
- "Everything Zen" (TRAUMA/INTERSCOPE/A.G.) **5. DINOSAUR JR.**
- " Don't Think So" (SIRE)
- 6. FLAMING LIPS "She Don't Use Jelly" (WARNER BROS.)
- 7. SINEAD O'CONNOR
- 8. SUGAR "Believe What You're Saying" (RYKODISC)
- 9. ENGINE KID "Breakdown" (BACKYARD RECORDS)
- 10. SEAWEED "Go Your Own Way" (CHAOS)



Reprise recording artists L7 visited the studios of WMMS and reminisced about playing at Woodstock '94. (L-R): L7's Dee Plakus, WMMS' Spaceman Scott, L7's Donita Sparks and WMMS Programming Assistant and Music Director Doug Kubinski.

THE BUZZ

Now that the holiday season is in full swing, here's what's happening in music. If you are looking for great Christmas tunes, try putting on the Whirling Dervishes' "Grinch" available on CONTINUUM RECORDS. Or perhaps you would prefer hearing Tori Amos' version of "The Little Drummer Boy" or Bad Religion doing "Silent Night". They're available on ATLANTIC's <u>SO THIS IS CHRISTMAS</u> CD. Give your audience a treat for the holidays!

WHO'S PLAYING WHAT ON RADIO? FLAMING LIPS <u>She Don't Use Jelly</u> (WARNER BROTHERS RECORDS)

Hats off to STU COHEN and the entire Warner Brothers Records Promotion, Sales, and Marketing team for a fantastic job of breaking this hot group into the mainstream consciousness of radio today. Crossing from Alternative to Mainstream Top40 radio as we speak!

LETTERS TO CLEO Here And Now (Melrose Place Soundtrack) (GIANT)

The buzz is building! Don't be left out. This week it was acded to KPNT and many others.

STONE TEMPLE PILOTS Unglued (ATLANTIC)

Added this week to WMAD, KNNC, WMMS, Q95 and THE END in Cleveland to name just a few. It's a great follow-up track. Sounds great on the air.

NIRVANA Lake Of Fire (DGC)

Doug Kubinski, APD/MD at WMMS says "It's a total smash in Cleveland and it is the 2nd most requested for two weeks in a row." Heather Lose, MD, at WRLG in Nashville says "The first time it was slammed on the air, it immediately got five calls." Make sure you jump on this one.

GREEN DAY When I Come Around (REPRISE)

LYNN BARSTOW, PD, at KNNC says "We had so much success with the last track that we're going on this one now." It's requesting big at LIVE105.

MURMURS You Suck (MCA)

Congratulations to these two wild and crazy girls. They are crossing over to Mainstream Top40. It's getting Top 5 phones on KPNT, and requesting big at LIVE105. **PETE DROGE If You Don't Love Me I'll Kill Myself (AMERICAN/REPRISE)**

Killer title, for a killer song. Going crazy in Alternative and will soon be crossing over. WEEZER Buddy Holly (DGC)

This is so popular that it's getting Top 5 phones at KPNT, and it sounds so good on the air.

That's all for now! Talk to you next week.

Lisa Mc Carthy



IRS recording artists The GoGo's stopped by KROQ and hung out with Kevin & Bean. Pictured (Lto R): Bean of KROQ, Kathy Valentine, Kevin of KROQ, Jane Wiedlin, Gina Schock, Charlotte Caffey and Belinda Carlisle of the Go Go's.



ALTERNATIVE DISC-OVERY CLUB

JANE PURCELL, PD, CD101, Columbus

PORTISHEAD <u>Sour Times</u> (LONDON) - Kind of like James Bond meets Depeche Mode with Trevor Honor. It's a way cool tune.

BIG AUDIO <u>Looking For A Song</u> (COLUMBIA) - Mick rides again! It's great. It's a sing-a-long for the Yule Tide high!

ROB DESHAY, PD, KAVS, Lancaster

DINOSAUR JR. <u>*I Don't Think So*</u> (SIRE) - A likeable radio-friendly follow-up to <u>*Feel The Pain*</u>. Just may have greater crossover potential.

FLAMING LIPS <u>She Don't Use Jelly</u> (WARNER BROS.) - Great phones! Better late than never. This twisted Pop soundscape still makes great radio fodder. Play it for yourself and see.

JAY MICHAELS, MD, KDGE, Dallas

OFFSPRING <u>Gotta Get Away</u> (EPITAPH) - This one should work too.

SHERYL CROW <u>Strong Enough</u> (A&M) - A good Pop record and follow-up to #1 at THE EDGE.

cranberries <u>Ode To My Family</u> (ISLAND) - It reminds me of <u>Linger</u>. Hopefully this will be the next single. I can see it being very big.

JIM DAVIS, OM, KNNC, Austin

PEARL JAM <u>Yellow Lead Betters</u> (EPIC) - It's working for us and we just put it in last week. R.E.M. <u>Bang And Blame</u> (WARNER BROS.) - Just

added it last week and it's working very well for us.

LYNN BARSTOW, PD, KNNC, Austin

NINE INCH NAILS *Piggy* (INTERSCOPE) - Nobrainer.

STONE TEMPLE PILOTS <u>Unglued</u> (ATLANTIC) - Another no-brainer!

GREEN DAY <u>When I Come Around</u> (REPRISE) -Had so much success with the last track that we're going on this one now.

JAY TAYLOR, APD/MD, KOME, San Jose

FLAMING LIPS <u>She Don't Use Jelly</u> (WARNER BROS.) - #4 phones!

TED TAYLOR, PD, KPOI, Honolulu

WHIRLING DERVISHES You're A Mean One Mr. Grinch (CONTINUUM) - Great song!

CATHERINE <u>Songs About Girls</u> (TVT) - A great song no one knows about and they should.

SUGAR <u>Believe What You're Saying</u> (RYKODISC) -Brilliant!

MAGNAPOP <u>Lay It Down</u> (PRIORITY) - Cool! Great song! Produced by Bob Mould.

CHRIS 'Rip' EWING, MD, KRZQ, Reno

ASS PONYS <u>Little Bastard</u> (A&M) - It's a cool, hooky song that says bastard a lot.

UNDERWORLD <u>Dirty Epic</u> (TVT) - Helps break up the guitars. Works good at the clubs.

LETTERS TO CLEO <u>Here And Now</u> (GIANT) - I just like it!

JOHN HAYES, PD, KTCL, Ft. Collins

BUSH <u>Everything</u> <u>Zen</u> (TRAUMA/INTERSCOPE/ A.G.) - Doing very well for us.

NINE INCH NAILS *Piggy* (INTERSCOPE) - Very good. It's gonna be really big!

ALICE IN CHAINS <u>Am / Wrong</u> (CHAOS) - Good mid-tempo song. Can play in all dayparts.

MAZZY STAR <u>Halah</u> (CAPITOL) - Sounds as good if not better than the first song.

MIKE O'CONNOR, PD, KTEG, Albuquerque

MURMURS <u>You Suck</u> (MCA) - Moving up to heavy rotation. Incredible reaction on this.

DISHWALLA <u>It's Gonna Take Some Time</u> (A&M) -Good reaction! Seattle meets the waa waa pedal. BUSH <u>Everything Zen</u> (TRAUMA/INTERSCOPE/ A.G.) - Another great reaction song.

KEVIN KLINE, MD, KTOZ, Sprinfield

TODD SNIDER <u>Talkin' Seattle Grunge Rock Blues</u> (MCA) - Doing really well for us. Getting massive phones! After the first week it started to get Top 5 phones.

BILL GAMBLE, PD, Q101, Chicago

PEARL JAM <u>Courdory</u> (EPIC) - No brainer. Play it! **PEARL JAM** <u>Better Man</u> (EPIC) - No-brainer. Play it! **PEARL JAM** <u>Bugs</u> (EPIC) - No brainer! Starting to get some audience reaction.

MURMURS You Suck (MCA) - It sucks well!

PORTISHEAD <u>Sour Times</u> (LONDON) - If you're looking for a different sound, this is it. It's a cool song.

SHELLY MILLER, AMD, REV105, Minneapolis

ELECTRAFIXION <u>Zephyr</u> (WEA IMPORT) - Pretty cool song! It's all you ever wanted from these guys. **THE CRANES** <u>Shining Road</u> (ARISTA) - People like

this song, especially if they like Portishead. **FASTBACKS** <u>On The Wall</u> (SUB POP) - They're from Seattle and they are great!

FACE TO FACE <u>Disconnected</u> (A&M) - Kevin's favorite this week.

GARY SCHOENWETTER, MD, WEQX, Manchester

TODD SNIDER <u>*Talkin' Seattle Grunge Rock Blues*</u> (MCA) - Best phone record since <u>*Back To Loser*</u>.

LIZ PHAIR <u>Whip Smart</u> (ATLANTIC) - It's the hit off the record!

PEARL JAM <u>Better Man</u> (EPIC) - The whole album is chocked full of hits.

TOMMY WILDE, MD, WLUM, Milwaukee

DOWN BY LAW <u>500 Miles</u> (EPITAPH) - Awesome! Nice to have the CD edit too.

cranberries <u>Twenty One</u> (ISLAND) - Great album cut to play after <u>Zombie</u> burns out and until <u>Ode</u> comes out.

BUSH *Everything Zen* (TRAUMA/INTERSCOPE/ A.G.) - Getting curiosity calls. Congrats to signing to INTERSCOPE.

WEEN <u>Push Th' Little Daisies</u> (ELEKTRA) - Who cares how old it is? It generates phones! It's a love/hate relationship. If you think it's only gonna appeal to ids, you're wrong. I'm getting upper demo females calling me on the morning show asking for it. I just wish I could play it in the morning. Maybe we'll have to get out the ol' razor blade.

POSTER CHILDREN <u>Jr. Citizen</u> (SIRE) - This is constantly on in my car! This is gonna break this band from Champaign, IL wide open!

THROWING MUSES <u>Bright Yellow Gun</u> (SIRE) - And the new Throwing Muses is good too. The title escapes me now. It's in my car too.

FLAMING LIPS <u>She Don't Use Jelly</u> (WARNER BROS.) - Are you playing The Flaming Lips yet? You should be! Warner is going back it and make sure it's gonna be stocked. It's selling well for the amount of product in the stores here in Milwaukee of all places!

BRAD HANSON, PD, WMAD, Madison

STONE TEMPLE PILOTS <u>Unglued</u> (ATLANTIC) - We're playing this song and waiting for the audience to react.

LETTERS TO CLEO <u>Here And Now</u> (GIANT) - We're looking at this one.

BLACK 47 Losin' It (SBK/EMI RECORDS) - I like it.

ALICE IN CHAINS <u>Am I Wrong</u> (CHAOS) - Another track that will do real well. It's off The Clerks soundtrack.

DOUG KUBINSKI, APD/MD, WMMS, Cleveland

BUSH <u>Everything</u> <u>Zen</u> (TRAUMA) - It sounds great on the air!

L7 <u>Stuck Here Again</u> (SLASH/REPRISE) - It sounds good and we're testing it.

NIRVANA (Unplugged) <u>Lake Of Fire</u> (DGC) - A total smash in Cleveland. Second most-requested for two weeks in a row.

HEATHER LOSE, MD, WRLG, Nashville

PEARL JAM <u>Courdory</u> (EPIC) - Kills, kills, kills! NIRVANA (Unplugged) <u>Lake Of Fire</u> (DGC) - The acoustic version. Way cool. Slammed it on the air and oot five calls immediately.

MICHAEL YOUNG, MD, WRZX, Indianapolis

ASS PONYS <u>Little Bastard</u> (A&M) - Cute little dittie. I like a lot!

LETTERS TO CLEO <u>Here And Now</u> (GIANT) - Poppy little chick number.

MAGNAPOP <u>Lay It Down</u> (PRIORITY) - Catchy little dittie. I like it.

WEEN <u>Voodoo Lady</u> (ELEKTRA) - Niche tune. Should do well.

NINE INCH NAILS *Piggy* (INTERSCOPE) - I like this one!

PHIL DIRT, MD, X107, Ocean City

BIG HEAD TODD & THE MONSTERS <u>Kensington</u> <u>Line</u> (GIANT) - It's got that typical Big Head Todd sound. Cool record!

TYPE O NEGATIVE <u>Christian Woman</u> (ROADRUNNER) - It's got that dark Danzig type sound to it. Hell, maybe that's why they're on tour with Danzig.

PSYCHEDELIC FURS <u>*B* Sides & Lost Grooves</u> (COLUMBIA) - If you're a big fan, check out the whole CD.

SHERMAN COHEN, PD, XHRM, San Diego

DISHWALLA <u>It's Gonna Take Some Time</u> (A&M) - A great cut. This is one of two groups that took The Carpenters tribute album seriously.

KOFI <u>*Rudolf The Red Nosed Reindeer*</u> (ATLANTIC) -This is one song that can cross over to AC, Top40 and of course, Alternative.

COLLECTIVE SOUL <u>Blue Christmas</u> (ATLANTIC) - A good rendition of this song.

HOOTIE & THE BLOWFISH <u>Christmas Song</u> (ATLANTIC) - They did a good job with this remake of Nat King Cole's song.

RUSTED ROOT <u>Send Me On My Way</u> (MERCURY) -It's definitely something unique and different. Something very original sounding.



ALTERNATIVE SPECIALTY SHOW

KEVEN & JOSH, Specialty Show Producer, KDGE. Dallas

TODD SNIDER (MCA) - This is a hidden track on his new record. Hilarious send-up of Alternative music, in a faux-Phil Ochs style. Should be a huge novelty tune. Kev gives it four stars. Josh says Wally Pleasant came first, but this isn't bad. Two and a half stars.

NED'S ATOMIC DUSTBIN A Load Of Balls (SONY UK) - The best collection of B-sides ever. Josh says check it out. Three and a half stars. Kev hasn't heard it. Unrated

KATHY McCARTY Like A Monkey In A Zoo (BAR/NONE) - Reminiscent of Cat Stevens' If You Wanna Be Free, Be Free, but a whole lot more poignant. Daniel Johnston's original was moving, and Ms. McCarty manages to keep its urgency somewhat intact. Three stars from Kev. Josh thinks it's stupid, but he really likes it, giving it four stars.

LOIS Indie (SIMPLE MACHINES) - An old seveninch re-released on the WORKING HOLIDAY compilation, Liz Phair? I don't think so. This is the real thing. Josh gives it four stars. Kev agrees, giving it three and a half.

ARMIDA SANTA CRUZ, Alt. Show Producer, KIOT, Santa Fe

THROW Beverage (EXPRESSO RECORDINGS) - An innocent guitar groove builds up to a captivating riff that spurs some foot action...it makes me wanna dance!

ASS PONYS Little Bastard (A&M) - 'Call me snake,' he says! ...but there's nothing creepy about this delightful Pop tune about some poor kid's nightmare. It frolics and skips along in merriment.

CATHERINE Songs About Girls (TVT) - Very tight...Rock with that proverbial 'Pop sensibility.' Also very radio-friendly: 'Funny Bunny.'

BLUE AEROPLANES Broken And Mended (BEGGARS BANQUET) - Strong guitar grooves, almost overpowering the vocals, forcing you to listen harder. And you'll rock harder, too!

HOLE Credit In The Straight World (DGC) - One sweet keyboard note and a chant explode into a dynamic song with real lyrics and some killer band blending. (All along this has been my favorite cut on the album.)

BILL REID, Alt. Show Producer, KNDD, Seattle

SUGAR Believe What You're Saying (RYKODISC) -We believe!

HEAVENLY Sperm Melts Egg. So What (K) - Nice Pop music

NEW WAVE COMPILATION Just Can't Get Enough (RHINO) - New Wave compilation on RHINO. Best I've ever seen. Ever! 10 volumes in the set.

LES AARON, Air Personality, KPNT, St. Louis

FACE TO FACE I Want (VICTORY) - Definitely a red hot Punk record in the same vein as Green Day. People have been calling for it.

SINEAD O'CONNOR Famine (VIRGIN) - Lighting up the phones. She says what she thinks. Very anti-English, but a very Sinead song. She is her politically outspoken self.

RODNEY **BINGENHEIMER**, Air Personality, KROQ, Los Angeles

STONE ROSES Love Spreads (GEFFEN IMPORT) -We've waited a long, long time and here it is ... The Stone Roses. Very Led Zepplin, but better. This will be your #1 song. Another great song, Your Star Will Shine. Very Christmas-like, but not a Christmas song. Also, check out Breakout, it's a Blues jam more or less.

DESTINATION BOMP THE BEST OF BOMP - THE FIRST 20 YEARS (BOMP) - Rodney & The Brunettes Little GTO, this is a song I recorded with Blondie as my back-up band with The Honey's as well. Songs to check out: Flaming Groovy's You Tore Me Down, Iggy & The Stooges I Got A Right, Shoes Okay, 20/20 Getting It All, Stiv Bators The Last Year,

Modern Lovers She Cracked, Josie Cotton Johnnie Are You Queer, The Pandoras Hot Generation, Tell Tail Hearts Just A Matter Of Time, Things Everytime, and Brian Jonestown Massacre Ever Ever Green. 23 songs in all. Congratulations to Greg Shaw!

THE RYDERS Bring Out Myself (STORK) - It's a Japanese import. This is beyond Godhead. My phones were ringing before the songs were over. This is the Japanese Ramones. Check out these tracks: <u>I Like I Hate, Jennie, Jeanie, Jinnie</u>, and a Christmas song called <u>Lonely Christmas</u>. You must get a hold of this album if you can. Order # COCOA 11408. The band is touring in small clubs now with other Punk bands. A lot of songs are in Japanese, but these are in English.

GEORGE ROSTA, Alt. Show Producer, KSLY, San Luis Obispo

GREEN DAY When I Come Around (REPRISE) -Another fine track from one of '94s best albums. Top40 stations that had success with Basket Case may find this an even friendlier track.

R.E.M. Bang And Blame (WARNER BROS.) -Excellent follow-up track and great lyrics. The monster continues to grow

SWEDISH EAGLE, Air Personality, THE **IMPORT SHOW, Los Angeles**

BLUR Red Necks (FOOD) - You won't believe it's Blur! This romp through the back woods sounds eerily authentic, and you wonder if possibly there are some kissing cousins in these Brits' bloodline. You can find this as a B-side on their import CD single of End Of A Century.

SINEAD O'CONNOR Thank You For Hearing Me & Fire On Babylon (Remix) (ENSIGN) - This is very reminiscent of her album, I DO NOT WANT WHAT I HAVE NOT GOT. A kinder, gentler Sinead very, very nice. The remix of Fire On Babylon is brilliant as well. If you liked the single version, this one will not disappoint.

CARTER THE U.S.M. Let's Get Tattoos (CHRYSALIS/EMI RECORDS) - Well I'm ready, how about an eagle with 'Mother' written over the top. What can you say, it's Carter. You either like 'em, or vou don't.

ELVIS COSTELLO London's Brilliant Parade (WARNER BROS.) - Costello's brilliant parade of songs! Can he really ever make a bad song?

ROB WELDON, Alt. Show Producer/SLAM, WHYT Detroit

BUSH Everything Zen (TRAUMA) - Big fat guitar sounds. It's everything.

CIRCLE OF DUST Deviate (REY MUSIC) - Running in circles, and leaving all others in a cloud of industrial dust.

ENGINEER OF AGGRESSION All The Rage (PRIORITY) - Rule #1 is you never look in his eyes. Rule #2 - Play it loud! Rule #3 - It is Excedrine headache #171, 172 and 173.

MONSTER VOO DOO MACHINE Defense Mechanism (D TRIBE/RCA) - The single they are working is Bastard Is As Bastard Does, but I like this because it's got a better beat and you can dance to it.

MARILYN MANSON Lunchbox (NOTHING/ INTERSCOPE) - What happened to my old Dukes Of Hazzard's lunch box? At least now I know what Satan had for lunch. Great video!

AUSTIN GLENN, Alt. Program Director, WZOW, South Bend

BOUNCING SOULS Joe Lies (When He Cries) (BY RECORDS) - This is another band to watch out for. They are taking Punk to a new level. They have the sound of Green Day with very punchy lyrics. Give this new band a chance!

ENGINE KID Break Down (BACKYARD) - Yes, I'm still getting tons of requests for this one off the Petty tribute CD. This is the best song off the CD. If you're not playing it, DO! What do you have to lose, or do you like dead phones?

RYAN MICHAELS, Alt. Show Producer, KZOZ, San Luis Obispo

GREEN DAY When I Come Around (REPRISE) -Another cool, catchy, rockin' song from an album that people love to hear.

ELECTRAFIXION Zephyr (WEA IMPORT) - A couple of the Bunnymen are back with a new band. This song is more Rock-oriented, and very good.

DINOSAUR JR. I Don't Think So (SIRE) - A great follow-up single. They are finally getting the attention they deserve.

STRANGE TENANTS Saturday Night (ICHIBAN/ NAKED LANGUAGE) - Let's talk about this one again. Do your listeners like ska? This is about the best ska piece I've heard since the early '80s ska revival. Catchy, upbeat, and fun to dance to! Dig it out of your pile and spin it (loudly).

THE COOLEST CHRISTMAS (OGLIO) - Just in time!!! Thanks!

THE JESUS AND MARY CHAIN Come On (AMERICAN) - I like this one even better than the first one. Instant hit.

NINE INCH NAILS Piaay (INTERSCOPE) - This one follows the theme of the album for sure. It's haunting and cool.

PEARL JAM Better Man (EPIC) - A very good piece of work. I especially dig the slower songs on the album. Many, many tracks deserve to get played.

CHRISTINE DEAN, Air Personality, KZIO, Duluth

BIG AUDIO Looking For A Song (COLUMBIA) -Different name, same mix of styles and sounds that makes this band stand out.

FLAMING LIPS She Don't Use Jelly (WARNER BROS.) - This song is beautifully weird. I'm glad it's back so I can play the heck out of it.

THE LONDON SUEDE The Wild Ones (COLUMBIA) - I love the moody, yearning sound of this song

STEVE REYNOLDS, Alt. Show Producer,

WKLL Utica

THE FIGGS Wasted Pretty (IMAGO) - It's a crime that this band hasn't gotten major airplay. You're missing out on one of the great bands of '94

VICTORIA WILLIAMS Crazy Mary (MAMMOTH/ ATLANTIC) - I don't need an electronically put together duet for me to play this song. It's great without Mr. V on backing vocals.

BILL HANSON, Alt. Show Producer, WHTF-FM York

FRETBLANKET Direct Approach (ATLAS) - Another strong track from an album that's been seriously overlooked.

OFFSPRING Gotta Get Away (EPITAPH) - I did a club gig the other night and was smothered with Offspring requests. Beyond big.

KEVIN SALEM Lighthouse Keeper (ROADRUNNER) - He reminds me a bit of Paul Westerberg, probably due to the great vocals and songwriting skill.

dEUS Suds & Soda (ISLAND) - Creative is an understatement.

VERUCA SALT Seether (DGC/MINTY FRESH) -We've just added them to regular rotation at WHTF. A song that won't leave your head.

DAVE McKAY, Alt. Show Producer, WPST, Trenton

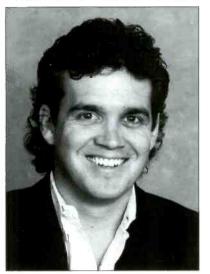
SEAWEED Go Your Own Way (CHAOS) - Another verv cool Fleetwood Mac remake.

FREEDY JOHNSTON Evie's Tears (ELEKTRA) -Even more infectious than **Bad Reputation**.

CRASH TEST DUMMIES Ballad Of Peter Pumpkinhead (RCA) - From the Dumb And Dumber soundtrack. They do an excellent cover of the XTC song.

Y

HITMAKERS Faces & Places



Diarmuid Quinn has been named Senior Vice President, Marketing for HOLLYWOOD Records.



Lisa Kramer has been promoted to Vice President, International Marketing for EPIC Records.



Regina Joskow Dunton has been appointed National Director of Publicity for LONDON Records.



Joni Mitchell recruited acclaimed vocalist Seal to sing backing vocals on her debut Reprise single, <u>How Do</u> <u>You Stop</u>.



Singer/guitarist Jonathan Butler recently performed at a special showcase concert held at New York City's Bottom Line night. Pictured (l-r, standing): Ed Eckstein, President, Mercury; Michelle Murray, Product Manager; Joe Parker, VP/Nat'l. Sales; Jonathan Butler; Bobby Duckett, Sr. Dir./Artist Dev.; Michael Johnson, VP/R&B Promotion; Jeff Brody, Sr. VP/Nat'l. Sales; and David Leach, Sr. VP/Promotion. Kneeling are (l-r): John Mazzacco, VP/Mktg; labelmate Will Downing; and Mike Bernardo, Dir. R&B Promotion.



Terry Ellis, President of the Imago Recording Company recently served as chairman of the first annual Wine And Music Afficionado dinner. Pictured (I-r): **Tony Martell**, Chairman, TJ Martell Foundation; **Richard Griffiths**, President, Epic; **Terry Ellis**, President, Imago; **Tom Silverman**, Chairman, Tommy Boy; Industry Executive **Joe Smith**; and **Floyd S. Glinert**, President, TJ Martell Foundation.



Lisa Stansfield and Babyface recently hit the beach to film a video for their duet <u>Dream Away</u> on Fox/Arista. Pictured (I-r, back): **S.A. Baron**, Director Video Production, Arista; **Ramone Hervey**, Babyface's Manager; **Jacquie Perryman**, VP/Soundtracks, Arista; **Jazz Summers**, Lisa Stansfield's Manager; and **Diane Warren**, Songwriter. Front (I-r): **Babyface**; **Randee St. Nichols**, Director; and Lisa Stansfield.



Island Records recording group Royal Jelly performed in New York recently at CBGB. Pictured (I-r): **Daniel Steigerwald** and **John Edwards**, Royal Jelly; **Joe Ricitelli**, VP/Promo., Island; **Sky Daniels**, Sr. VP/Promo., Island; **Dave Yeskel**, VP/Sales, Island; **David Seaton** and **Jeff Klaven**, Royal Jelly; **Chris Violette**, A&R, Island; **Evro Zari**, Evro Zari Ent. Mgmt.; **Matt Stringer**, Sr. VP/Mktg; and **Hooman Majd**, Sr. VP, Island.





Top 10-Rhythm Crossover Monitor • Billboard Hot 100 #53-34* 2500 BDS Detections • 33 Million Audience Reach

12 MORE ADDS THIS WEEK:							
	ŀ	KDWB	KRG	2	WXKB		
		NBIZ	WD.		WVAQ		
		KUBE	KBF	• -	WZYP		
	ŀ	(CHX	WK	XJ	WXLC		
<u>HEAVY A</u>	IRPLAY	INCLUDES					
92Q	28x	98PXY	29x	WZPL	34x	KSFM	37x
HOT 97	22x	G105	25x	KTFM	38x	KGGI	38x
WIOQ WPGC	35x 22x	WJJS WHJX	44x 60x	kzht Kluc	38x 43x	Z90 Q106	31x 15x
WPGC	22x 33x	PWR PIG	28x	PWR106	43x 18x	WILD107	46x
WXKS	26x	WOVV	39x	KDON	73x		ΤΨΛ
PRO-FM	26 x	WHHH	35x	KKFR	44 x		
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From the Soundtrack to this week's #5 Box Office Movie: <u>A Low Down Dirty Shame</u>							
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STREET SHEET

Most Disc-overed for this issue Based on One-On-One Calls and Conference Call Mentions

- 1. NIIU I Miss You (ARISTA)
- 2. MADONNA Take A Bow (MAVERICK/SIRE/WB)
- 3. BRANDY Baby (ATLANTIC)
- 4. BROWNSTONE If You Love Me (MJJ/EPIC)
- 5. DRU DOWN Mack Of The Year (RELATIVITY)
- 6. KEITH MURRAY The Most Beautifullest Thing...(JIVE)
- 7. LIVIN JOY Dreamer (MCA)
- 8. 69 BOYZ Kitty Kitty (RIP IT)
- 9. ANITA BAKER | Apologize (ELEKTRA)
- 10. BLACKSTREET Before I Let You Go (INTERSCOPE)
- 11. CRYSTAL WATERS What I Need (MERCURY)
- 12. ICE CUBE What Can I Do/Robin Hood (PRIORITY)
- 13. IMMATURE Constantly (MCA)
- 14. JEWELL Woman-To-Woman (INTERSCOPE)
- 15. MARY J. BLIGE I'm Going Down (UPTOWN/MCA)
- 16. MARIAH CAREY All I Want For Christmas (COLUMBIA)
- 17. MARY J. BLIGE My Life (UPTOWN/MCA)
- 18. N 2 DEEP Deep N 2 The Game (BUST IT)
- **19. THE NOTORIOUS B.I.G.** Big Poppa (BAD BOY/ARISTA)
- 20. NUTTIN' NYCE Down 4 Whateva (HOLLYWOOD/JIVE)
- 21. QUO Blowin' Up (MJJ/EPIC)
- 22. STEVIE B. Funky Melody (EMPORIA/THUMP)
- 23. TEVIN CAMPBELL Don't Say Goodbye Girl (QWEST/WB)
- 24. TLC Red Light Special (LaFACE/ARISTA)
- 25. WILLI ONE BLOOD Whiney, Whiney (RCA)

Salwa's Space

§ Okey Dokey Stokey, it's another week and the holidays are approaching quickly. This is a pre-reminder, so if anybody has last minute gifts they need to send me, call me for an address.

§ Let's get to the matters at hand...WILD107's new PD is Bob Hamilton.
Almost every airshift is open, so for more details check the Real Juice.
We bid farewell to KBOS' Don Parker, who is on his way to KRQT in Houston, any questions or inquiries can be directed to Mark Adams.
A.J. from KSFM, here's the hey you requested.
§ Metropolitan's LIL SUZY is blown up with *Promise Me*. Adds this

§ Metropolitan's **LIL SUZY** is blown up with *Promise Me*. Adds this week include HOT97.7 and KKXX. For more info Jerry Salerno and Jason McFadden would love to hear from you (201) 483-8080.

§ Fly Record's **SEX CLUB** <u>Big Dick Man</u> continues to move up the club charts and for your holiday pleasure check out <u>Jingle Balls</u>. If you haven't received your copy make sure you do before the holidays are over, contact Lewis Pitzele at (800) 875-4160.

§ **DANA DANE**'s <u>*Record Jock*</u> on Maverick is #8 Most Requested at THE BOX this week. Spins are increasing daily. If you still need your copy give Terry Anzaldo a call at (213) 852-1177.

§ Greg Lee checks in with his weekly joke: What do you call a camel with no humps...Humphry... For those of you who accidently forgot to add **MADONNA**'s <u>Take A Bow</u> this week, you will have a second chance this upcoming week, but don't take any longer because Santa Lee's coal list is growing as we speak. If some off you don't agree, David Lee Michaels from WJJS thinks that "you have to be deaf, dumb and blind not to be playing this one." **TEVIN CAMPBELL** adds this week include HOT97.7, 92Q and KMXZ. He is on tour with **BABYFACE** and **BOYZ II MEN** (dubbed the Churban Lollapoloza). **KARYN WHITE**'s <u>Can I Stay With You</u>...if you haven't dealt with this record yet, it's time you found a spot.

§ The Horse checks in with **KEITH MURRAY**'s <u>The Most Beautifullest</u> <u>Thing In The World</u> on Jive. Already in rotation at KIX106, WJMH, 92Q, HOT97 and many more.

§ **DR. ALBAN**'s *Away From Home* this week... He'll be in Los Angeles this weekend (12/2 & 12/3). To find out when he'll be in your town give Kelly at Logic a call at (212) 219-2040.

§ Hollywood is exploding with ZHANE's <u>Shame</u> just added to MTV's active rotation as well as NUTTIN NYCE's <u>Down 4 Whateva</u>. Both singles are off the Jive/Hollywood soundtrack <u>A LOW DOWN DIRTY SHAME</u>.
§ Records to watch:

N II U <u>I Miss You</u> (ARISTA), **BRANDY** <u>Baby</u> (ATLANTIC), **BROWNSTONE** If You Love Me (MJJ/EPIC), **DRU DOWN** Mack Of The Year (RELATIVITY), **LIVIN JOY** Dreamer (MCA), 69 BOYZ Kitty Kitty (RIP IT), **ANITA BAKER** I Apologize (ELEKTRA), **BLACKSTREET** Before I Let You Go (INTERSCOPE), **CRYSTAL WATERS** What I Need (MERCURY), **ICE CUBE** What Can I Do/Robin Hood (PRIORITY), **IMMATURE** Constantly (MCA), **JEWELL** Woman-To-Woman (INTERSCOPE), **MARIAH CAREY** All I Want For Christmas (COLUMBIA), **N 2 DEEP** Deep N 2 The Game (BUST IT), **THE NOTORIOUS B.I.G.** Big Poppa (BAD BOY/ARISTA), **QUO** Blowin' Up (MJJ/ EPIC), **STEVIE B.** Funky Melody (EMPORIA/THUMP), **TLC** Red Light Special (LaFACE/ARISTA), **WILLI ONE BLOOD** <u>Whiney</u> (RCA)

See ya,

Salwa Scarpone





"One of the bigger dance records to come out of the underground this year. Big in the clubs. It wouldn't hurt you to test this at night, to see the reaction you would get." **LARRY D., XLIO6.7**

> Early Believers: B96 - #5 HOT97.7 - #30 XL106.7 - #35 KPRR - #39 WEOW - #21



Rapidly Growing Sales In: Chicago #36 Atlanta #72 Jacksonville #72 SF/Oakland/San Jose/ #82 Orlando/Daytona Beach #84



NINE "WHUTCHA WANT"

"This Nine is loaded and ready to blow up. Give it a shot!"

PACO LOPEZ, HOT97

Added This Week: HOT97 - #28 WOWI - #41



Airplay: KIX106 WPGC 92Q KBXX KLUC THE BEAT KMEL WRKS WJPC

Video Play At:



Rapidly Growing Sales In: New York #63 Washington D.C. #117 Norfolk #61 Philadelphia #126 San Diego #75 Providence #80 Albany #50 Syracuse #62

PROFILE®



JOEY ARBAGEY, MD, KMEL, San Francisco

PETE ROCK & C.L. SMOOTH <u>I'll Take You There</u> (ELEKTRA) - This is dope shit with Mainstream appeal.

THE NOTORIOUS B.I.G. <u>Big Poppa</u> (BAD BOY ENTERTAINMENT/ARISTA) - As big as <u>Juicy</u> or bigger. On his way to super stardom.

ANITA BAKER <u>I Apologize</u> (ELEKTRA) - A KMEL core artist with an awesome follow-up to <u>Body &</u> <u>Soul</u>.

Awesome dance mixes on **ACE OF BASE'S** <u>Living</u> In <u>Danger</u> (ARISTA).

BONE <u>Foe</u> <u>Tha</u> <u>Love</u> <u>Of</u> (RUTHLESS/ RELATIVITY) - An absolute Hip-Hop smash. Two for two for the Thugs.

JEFF ANDREWS, MC, B96, Chicago

Check these out:

3RD NATION *| Believe* (CHAMPION/EASTWEST) **TINMAN** *<u>18 Srings</u> (ffrr)*

LIVIN JOY Dreamer (MCA)

FUN FACTORY Close To You (CURB EDEL)

MAX-A-MILLION Fat Boy (S.O.S.)

ROULA Lick It (ID)

DR. MICHAEL LYNN, PD, BOSS97, Atlantic City

DR. ALBAN <u>Away From Home</u> (LOGIC) - Cut #1 has an Ace Of Base beat to it. If you play Ace Of Base you'll love this.

CRYSTAL WATERS <u>What I Need</u> (MERCURY) - I give it an 86. It's got a good beat and it's easy to dance to!

COLLAGE <u>*Diana*</u> (METROPOLITAN) - Tested this one at night, and it blew up.

BOB PERRY, PD, HOT97.7, San Jose

LIL SUZY <u>Promise Me</u> (METROPOLITAN) - The hottest new record on the high energy dance tip. Immediate sales and requests.

N II U <u>*I Miss You*</u> (ARISTA) - After one play a night on our Love Songs show, has exploded into all dayparts with across-the-board demographic appeal.

DRU DOWN <u>Mack Of The Year</u> (RELATIVITY) -Immediate street feedback...Phones and sales...It's all there and it's all that.

2 BAD MICE <u>Bomb Scare</u> (SMILE) - If you missed this record, go back and take another look...Has tested at the top of our callout forever...Uptempo dance with no rap.

MARK ADAMS, MD, KBOS, Fresno

CHANGING FACES *Foolin' Around* (BIG BEAT/ ATLANTIC)

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.)

TEVIN CAMPBELL <u>Don't Say Goodbye Girl</u> (QWEST/WARNER BROS.)

GREG HEAD, MD, KBXX, Houston

This is whatz up in Texas:

JEWELL <u>Woman-To-Woman</u> (INTERSCOPE) MR. X <u>Any Ole Sunday</u> (ARISTA)

IMMATURE Constantly (MCA)

BLACKSTREET <u>Before I Let You Go</u> (INTERSCOPE)

N II U / Miss You (ARISTA)

CARMY FERRERI, PD, KGGI, Riverside

Check these out:

MARY J. BLIGE <u>Be Happy</u> (UPTOWN/MCA) SNOOP DOGGY DOGG <u>Murder Was The Case</u> (INTERSCOPE)

STEVIE B. <u>Funky Melody</u> (EMPORIA/THUMP) BRANDY <u>Baby</u> (ATLANTIC)

TLC Red Light Special (LaFACE/ARISTA)

SONIA JIMENEZ, MD, KGGI, Riverside

Check out these jammin songs:

HEAVY D. & THE BOYZ <u>This is Your Night</u> (UPTOWN/MCA)

ICE CUBE <u>What Can I Do/Robin Hood</u> (PRIORITY) BRANDY <u>Baby</u> (ATLANTIC)

JAMES COLES, MD, KIKI, Honolulu

SOUL IV REAL <u>Candy Rain</u> (UPTOWN/MCA) - Cut #2 Heavy D. track master mix. Love this record. Great song. Nice to see Heavy D. remixing and producing.

FAST EDDIE/DJ SNEAK <u>Booty Call</u> (STRICTLY HYPE) - Nice to see Fast Eddie back. Nice upbeat, fun house. Hip house is back.

KID MONEY <u>Let Me Hear You Holla</u> (STREET BEAT) - I love it!

JOWCOL 'M.C. Boogie D' GILCHRIST, PD/MD, KJYK, Tucson

KEITH MURRAY <u>The Most Beautifullest Thing In</u> <u>The World</u> (JIVE) - Could be a radio record.

ROY JAYNES, PD, KKSS-FM, Albuquerque

GLADYS KNIGHT End Of The Road (MCA) - Greatsounding midday record.

SLICK RICK & WARREN G. *Behind Bars* (DEF JAM) - Starting to happen without airplay.

QUO <u>Blowin' Up</u> (MJJ/EPIC) - Phones are blowin' up after the live concert! Amazing performance.

KEITH MURRAY <u>The Most Beautifullest Thing In</u> <u>The World</u> (JIVE) - After being on for two weeks it's kickin' in big time.

SCARFACE <u>*I Never Seen A Man Cry*</u> (RAP-A-LOT/NOO TRYBE) - Sales and phones.

KOZMAN, APD/MD, KKXX, Bakersfield

DANA DANE <u>Record Jock</u> (MAVERICK/SIRE/ WARNER BROS.) - It's got that Dana Dane feel.

KAHUNA, PD, KLRZ, New Orleans

QUO <u>Blowin' Up</u> (MJJ/EPIC) - This one is hot! **BARENAKED LADIES** <u>Jane</u> (REPRISE) - It's #1 in the U.K. It's playable in all dayparts and also a fun song.

WEEZER <u>Buddy Holly</u> (DGC) - It's a good Alternative sound for the station.

HOLE <u>Doll Parts</u> (DGC) - It's a good song that you can play all day.

LSO <u>Get It Right</u> (BELLMARK) - Has that Janet Jackson feel to it.

ROLLING STONES You Got Me Rockin (VIRGIN)

CAT THOMAS, MD, KLUC, Las Vegas

BLACKSTREET <u>Before I Let You Go</u> (INTERSCOPE) - Teddy Riley remixes are kickin'. Has some tempo...Check it out.

MARIAH CAREY <u>All I Want For Christmas</u> (COLUMBIA) - Play it now before the book ends. A Christmas smash! MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Madonna and Babyface...A perfect musical marriage.

RANDY FOX, PD, KMVR, Las Cruces

MADONNA <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - Love <u>Secret</u>. <u>Take A Bow</u> is awesome. Gonna be even bigger.

LIVIN JOY <u>Dreamer</u> (MCA) - Making your dreams of those uptempo jams come true.

BODYROCK <u>Groove With You Tonight</u> (PROFILE) - Sweet vocals and a groovy groove.

BOBBY DEE, PD, KMXZ, Salinas/Monterey

BROWNSTONE <u>If You Love Me</u> (MJJ/EPIC) - Could be the sleeper of the holiday season.

JANET JACKSON <u>70's Love Groove</u> (VIRGIN) - Don't sleep on this!

RAJA-NEE <u>*Turn It Up*</u> (PERSPECTIVE/A&M) - Been playing this for three months. Now in power rotation. Performing very well for us.

DRU DOWN <u>Mack Of The Year</u> (RELATIVITY) - Starting to see sales through the roof in our market.

DR. DAVE FERGUSON, PD, KSFM, Sacramento

Check these out:

MARY J. BLIGE <u>I'm Going Down</u> (UPTOWN/MCA). N II U <u>I Miss You</u> (ARISTA)

ANITA BAKER / Apologize (ELEKTRA)

KEITH MURRAY <u>The Most Beautifullest Thing In</u> <u>The World</u> (JIVE)

A.J., APD, KSFM, Sacramento

N II U <u>*I Miss You*</u> (ARISTA) - Brings a tear to my one good eye, the sensitive guy that I am.

DA BRAT f/Notorious BIG <u>Dirty B Side</u> (CHAOS) - Da bomb!

DRU DOWN <u>Mack Of The Year</u> (RELATIVITY) - This is something that we have to look at.

K-CI <u>If You Think You're Lonely Now</u> (MERCURY) -Everybody remembers the old Bobby Womack, so this is familiar. Ready to be a big hit.

DAN WATSON, PD/MD, KSIQ, Imperial Valley

69 BOYZ <u>Kitty Kitty</u> (RIP IT) - I love the remix! This is a solid follow-up!

STEVIE B. <u>Dream About You</u> (EMPORIA/THUMP) -This got an automatic response during limited airplay on our 'Night Moves' show. Great heartbreak record!

MARIAH CAREY <u>All | Want For Christmas</u> (COLUMBIA) - A record that's destined to become a X-Mas classic.

JEWELL <u>Woman-To-Woman</u> (INTERSCOPE) - A song that has been a classic in Hispanic markets for the past 15 years (by Shirley Brown). Hopefully this version will break this killer to a broader audience.

JAMIE HYATT, PD, KTFM, San Antonio

K7 <u>Move Like This</u> (TOMMY BOY) - Charles Chavez was right. It's a big hit!

TLC <u>Diggin' On You</u> (LaFACE/ARISTA) - Check this one out.

REAL McCOY <u>Run Away</u> (ARISTA) - Great followup.

STEVIE B. *Funky Melody* (EMPORIA/THUMP) - Sounds killer on the air. Its time is up.

STREET SHEET DISC-OVERY CLUB®

CHET BUCHANAN, APD, KUBE, Seattle

TLC <u>Waterfalls</u> (ARISTA) - This seems to be the best cut on a slammin' album.

SHELLIE HART, MD, KUBE, Seattle

BROWNSTONE If You Love Me (MJJ/EPIC) - Very flavorful.

TLC <u>CRAZY SEXY COOL (LP)</u> (ARISTA) - Pick hits: <u>Waterfalls, Diggin' On You</u>, and <u>Red Light Special</u>. **ZHANE** <u>Shame</u> (HOLLYWOOD/JIVE) - Sounds really good on the air. Girls really like those sing-along records.

Building steam in the clubs in Seattle:

CAPPELLA <u>Move On Baby</u> (ffrr/LONDON) MESSIAH <u>I Feel Love</u> (AMERICAN)

CHARLIE MAXX, APD/MD, KZFM, Corpus Christi

TEVIN CAMPBELL <u>Don't Say Goodbye Girl</u> (QWEST/WARNER BROS.) - It's Tevin Campbell. Nuff said.

69 BOYZ Kitty Kitty (RIP IT) - Instant phones!

N II U <u>*I* Miss You</u> (ARISTA) - A ballad with a little bit of kick.

LUCY BARRAGAN, MD, Q105, Oxnard

NUTTIN' NYCE <u>Down 4 Whateva</u> (HOLLYWOOD/ JIVE) - Give it a chance...This one really grows on you.

ICE CUBE <u>What Can I Do/Robin Hood</u> (PRIORITY) -Check it out!

IMMATURE <u>Constantly</u> (MCA) - Sounds like another hit. Good follow-up.

PACO LOPEZ, STREETJAM/SUPER RADIO, New York

NIKA <u>*Viscious*</u> (EPIC) - Formally Little Viscious, he's not little anymore. He's just viscious.

TONI BRAXTON <u>I Belong To You</u> (LaFACE/ARISTA) - This just belongs on the air. Do you remember I mentioned this two months ago?

NINE <u>Whutcha Want</u> (PROFILE) - This Nine is loaded and ready to blow up. Give it a shot.

RAYVON <u>Pretty</u> (V.P.) - Reggae flava with a hip hop track produced by HOT97's Funkmaster Flex.

MAURICE DeVOE, MD, THE BEAT, Los Angeles

TLC <u>Red Light Special</u> (LaFACE/ARISTA) - Not to be confused with the K-Mart Blue Light Special, this should and will, if we have our way, be the next single off TLC's album. So pleazzzz help us!

FU-SCHNICKENS <u>Breakdown</u> (JIVE) - I knew this record was a smash the first time I heard it. After seeing them live, and watching the crowd react, it's definitely going to be the bomb!

SUBWAY f/702 <u>This Little Game We Play</u> (MOTOWN/BIVTIN) - This is a Maurice DeVoe personal favorite! It's in power rotation in my car!

MARIAMA SNIDER, MC, THE BEAT, Los Angeles

O.C. <u>Born To Live</u> (WILD PITCH) - Cool message. **MARY J. BLIGE** <u>My Life</u> (UPTOWN/MCA) - I knew Mary wouldn't let us women down. The whole album is about relationships from a woman's point of view. And I need to thank her for it!

KEITH MURRAY <u>Get Lifted</u> (JIVE) - Kick back, get lifted and enjoy another fat-ass jam from Keith.

BROWNSTONE If You Love Me (MJJ/EPIC) -Sounds great on the air.

CHANNEL LIVE Madizm (CAPITOL) - The shit!

SCOTT WHEELER, PD, WHHH, Indianapolis

NUTTIN' NYCE <u>Down 4 Whateva</u> (HOLLYWOOD/ JIVE) - Good early, positive feedback. ALL-4-ONE <u>She's Got Skillz</u> (BLITZZ/ATLANTIC) - This should have been their third single. Their first non-ballad hit.

GREG BRADEY, MD, WHJX, Jacksonville

WILLI ONE BLOOD <u>Whiney</u>. <u>Whiney</u> (RCA) -Reminds me of Ini Kamoze, but it's better. Check these out:

N 2 DEEP <u>Deep N 2 The Game</u> (BUST IT) CRYSTAL WATERS <u>What I Need</u> (MERCURY)

DAVID LEE MICHAELS, PD, WJJS, Roanoke

LIVIN JOY <u>Dreamer</u> (MCA) - This is a perfect uptempo record with all the ballads out there. If you're a rhythm crossover station, then play this one! **MADONNA** <u>Take A Bow</u> (MAVERICK/SIRE/ WARNER BROS.) - You have to be deaf, dumb and blind not to be playing this one.

HAMMER/DEION SANDERS <u>Straight To My Feet</u> (PRIORITY) - It went straight to my feet.

BUSHMAN, MD, WJMH, Greensboro

MARY J. BLIGE <u>My Life</u> (UPTOWN/MCA) - Good jam. Already getting phones.

THE NOTORIOUS B.I.G. <u>*Big Poppa*</u> (BAD BOY ENTERTAINMENT/ARISTA) - Already has a street buzz. Starting to get phones.

N II U <u>*I Miss You*</u> (ARISTA) - Beautiful song. Right time of the year for this. Already seeing reaction. RAPPIN 4-TAY <u>*Playaz Club*</u> (EMI RECORDS) - #1 most-requested record.

BRANDY Baby (ATLANTIC) - Sounds like a hit!

ALBIE DEE, MD, WPGC, Washington, DC

These are jammin: WILLI ONE BLOOD <u>Whiney. Whiney</u> (RCA) MARY J. BLIGE <u>I'm Going Down</u> (UPTOWN/MCA) N 2 DEEP <u>Deep N 2 The Game</u> (BUST IT)

NIIU I Miss You (ARISTA)

ACTUAL DAMN PHOTOS



Big Beat recording artists Changing Faces hang out with WJMH/Greensboro MD Bushman (center) and wave to the camera, just like actual tourists.



Meanwhile, up north a ways, LaFace/Arista recording artist TLC creeped into the Big Apple where they loitered in the lobby with HOT97's Dr. Dre and Ed Lover.

DEDMANATIOD MAN

Who has the Music Your Listeners are buying?

Who has the music your Listeners want to hear?

recordings

AMERICA'S TOP \$ELLING ALBUMS: METHOD MAN #4!!! REDMAN #13 (debut)!!!

TEVIN CAMPBELL "DON'T SAY GOODBYE"

PETE JONES, PD, HOT105 "Signature Tevin sound...Great hook!"

ALAN ODA, PD, KIKI "Tevin has always worked well for us at KIKI."

<u>MARK ADAMS, MD, KBOS</u> "This should be huge...Same magnitude as <u>Always In My Heart</u>."

SONIA JIMENEZ, APD/MD, KGGI "Going to be another follow-up smash for us."



Early Action At:						
PWR PIG	12x					
WOVV	27x					
KZFM	14x					
Q105	23x					
Z90	21x					
KBOS	13x					
KDON	56x					
KMEL	11x					
KZHT	18x					
WJJS	23x					
HOT105	30x					



R&R Urban Breaker D#38*

On Tour With Babyface & Boyz II Men



KARYN WHITE "Can I Stay With You"



<u>Spinning</u>	At:	HOT105	35x
WHJX	18x	WTWR	13x
KMXZ	24x	KPRR	7 x
KKSS	5x	KLUC	8x
92Q	25x	KISR	10x
Q105	21x	and mor	
Z90	5x		•

MICKEY JOHNSON, PD, WHJX "In the tradition of L.A. Reid & Babyface. They've got another smash!"

PETE JONES, PD, HOT105

"Superwoman's back. Good phones."



TIS THE SEASON TO BE GREEDY

Ho, ho, ho, deck the halls, etc., et al. With Thanksgiving behind us we're now past the mid-point of this busy promotional season (Halloween to New Years), and you've probably so burned out on holiday promotions that you could puke. Chin up. The end is near. I truly believe that being a Promotions Director can be the most fun job in radio, but it can sure take the Christmas spirit out of you. I once had a GM tell me that he thought that doing all of those holiday remotes, events and contests sure must put me in the mood for Christmas. I replied that no, it put me in the mood for buying a gun. Kind of like being an Ob Gyn, I don't think that I'd want to go home after a day at work and see my wife naked. I diaress.

Christmas promotions Everybody's doing them, you can't ignore the biggest holiday season of the year, what are you going to do? There's so much to do and only about 30 days to do it. Put together a priority list and target all of the large activities in your market: Christmas Parades, tree-lighting ceremonies, the arrival of Santa at the mall. You get the picture. Then fill in around that.

Malls. That's where the people are so that is where you should probably be. Find any excuse to crash the malls and get involved with whatever holiday programs they have scheduled. Can you use the malls to host station activities and contests? A mall will provide you with a built-in crowd of thousands of people who are thinking "Christmas". If the mall didn't buy a schedule, don't let that stand in the way of you being out there impacting the masses. You have to be there

Traditionally most on-air promotions during the Christmas season are driven by the morning show. One of the regular contests that you see being done every year is the Christmas Wish promotion. This is actually the one holiday campaign that I've never done. In calling around for this article, 1 found more then a few radio people who would just as soon cross this contest off their Christmas list. Mickey Johnson, PD at WHJX in Jacksonville concurs: "You get all of these people writing in these terrible stories about how bad they're struggling and then they show up to pick up a check for whatever calamity they've suffered and they're driving a BMW."

Don Parker at B95 in Fresno agrees with Mickey Johnson when it comes to the Christmas Wish. "It sounded good on the air I guess, but there was this big backlash of pissed off people who didn't get picked. I had people accusing us of not picking their cards because their wish was too expensive," says Parker. that B96 in Chicago did a couple of years ago. It was basically a scavenger hunt with an item to be given out by the morning show every morning. The people who collected all of the items would split a cash prize of \$5000. "The only down-side to it was that hundreds of people got all of the items, which meant that everyone got something like \$17," says B96 Program Director Todd Cavanaugh. Todd's had good luck with the Christmas Wish contest and the station still gets traumatic cards and letters every Christmas, even though they haven't done the promotion in a few years, and aren't soliciting for entries.

If there was ever a time of year to do warm 'n fuzzy promotions, Christmas would be it. Just about any campaign or food/clothing drive that can be done for Thanksgiving, can be done for Christmas. But think BIG. Since everyone's going to be doing these kind of events and drives,

"It's Christmas. Target their hearts. The 'big money' things sound great, but this is a great opportunity to impact the audience in an emotional way."

-Todd Cavanaugh/B96

In Jacksonville this year, WHJX is going to haul out the tried and true "Twelve Days of Christmas" pyramid-style contest. "The listeners love it. It appeals to their sense of greed," says Johnson. The contest starts out with one prize for the winner on the first day, and builds up to a total of twelve prizes for the winner on the morning of the 24th.

"Eddie and Jobo's Christmas list" was a very successful contest

yours had better be spectacular or it's going to get lost in the shuffle.

But there's something to be said for keeping it simple, also. We've all learned that giving lots of stuff to lots of people works better then giving some mammoth prize to one person. Give out a thousand trees. Deliver presents and do office parties five times a day. It's not necessary to throw together some massive and overly-complicated contest. Do the basics and make sure you've

By Paige Nienaber



Paige Nienaber is VP/Fun 'N Games with Jerry Clifton's New World Communications. He has worked in Promotions for 14 years at stations that include: WILD107/San Francisco WLOL/Minneapolis KISS102/Charlotte. Any questions or suggestions of topics for this weekly column Call: Phone: (612) 929-2865 Fax: (612) 929-2861

covered the at-work crowd, the malls, trees, the parents with young children, charitable campaigns, and local parades and other holiday events and you should be fine. "Everyone expects you to come up with this huge Christmas promotion. Stick to the point. Play the music. Do the basic Christmas stuff and it'll serve as great imaging for you," says Mickey Johnson.

Todd Cavanaugh at B96 in Chicago agrees. "It's Christmas. Target their hearts. The 'big money' things sound great, but this is a great opportunity to impact the audience in an emotional way," he says. And he's right.

Go out and deliver toys to kids in cancer wards or send a mother to a faraway city to be reunited with her family for the holidays. Do some wonderful charitable things that not only accomplish something positive, but will also sound great on the air. And remember, you're almost to January.

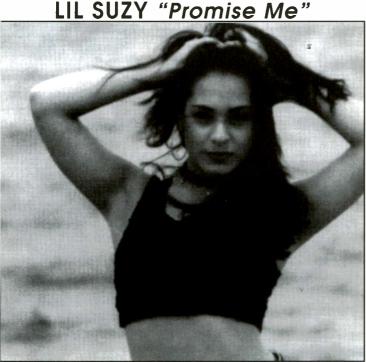
LIL SUZY "Promise Me" & COLLAGE "Diana"

METROPOLITAN Is Heating Up Twin Hits, In '94, Ready To BUST OUT IN '95

(Both On HITMAKERS CD This Week)

"Promise Me" by Lil Suzy is workin' for B96. It's calling out incredibly with all females and continues to be one of the hottest-selling songs at the dance music stores. Erik Bradley/MD/Chicago/B96

"The hottest new record on the high energy dance tip. Immediate sales and requests." Bob Perry/PD/HOT97.7 San Jose



		And the second sec
KLYV	Dubuque	25
WEOW	Key West	42
WBSS	Atlantic City	15
KMVR	Las Cruces	49
KSIQ	Brawley	37
And More	25 ADDS & Building!!!	

COLLAGE "DIANA" Projected "Out-of-the-Box" Smash follow-up to the phenomenal "I'll Be Loving You"

STATION	<u>CITY</u>	PLAYS
B96	Chicago	44
HOT97.7	San Jose	30
KTFM	San Antonio	46
KHFI	Austin	47
Z-90	San Diego	31
Y 107	Nashville	10
WEDJ	Charlotte	10
KPRR	El Paso	32
FUN 107	Providence	25
WPOW	Miami	14
FLY92	Albany	23
KIXY	San Angelo	30
KBFM	Brownsville	25
KKXX	Bakersfield	NEW
KZFM	Corpus Christi	17
HOT105	Merced	30

We would like to thank all of the programmers across the country for their fantastic support during the past year and look forward to their continued support in 1995 BEST WISHES, Jason & Jerry



If you need copies, call Jason • (201) 483-8080 "It's nice to be important, but It's more important to be nice.

HITMAKERS Guest COLUMNS

DAVE FERGUSON, PD KSFM/Sacramento

STATIONALITY

As you may or may not know, I have resigned my position as Program Director of KSFM 102.5 (FM102) and will soon return to the Washington DC area to pursue other interests, both within the radio industry, and in the commercial voiceover business.

Looking back on the evolution that's taken place at FM102 during my nearly four years as Program Director, lots of the things I've written about in this very column I learned here in Sacramento. When I arrived, FM102 was in a three-way CHR battle, and winning, but I DON'T KNOW HOW. Not that anyone really wins when the CHR market is divided three ways. All three CHR's in the market seemed to me to be doing it all wrong! KWOD was attempting to pull a "POWER PIG." Concentrating so much of its energy on FM102 that even if you didn't listen to us, they reminded you that we were still there. Every promo they ran mentioned us. KROY was in such a state of flux that they had no real "stationality" at all. FM102 was just stale. Running six month old "Bumper" drops. Three or four at the most, over and over and over. This was near the end of the three-way battle. Within

weeks of my arrival KROY changed format to Classic Rock, which left just two. Then, a year ar two later, KWOD bowed out, changing to Alternative-Rock under the direction of Gerry Cagle. The same seemed to be happening in many of the nation's larger markets. Most of which now have only one or even no CHR stations.

How did FM102 survive? By being focused musically, promoting aggressively, and just as importantly, by bettering its entertainment value both with on-air contests, and produced promo's, sweepers, and drops. I knew it was working when we began getting phone and fax requests for promo's and drops. That's when I knew people were finally beginning to appreciate the creative aspect of KSFM's "stationality." For the last three years we've consistently been the number onerated music station, both in ratings and in billing revenue. As far as the revenue part of FM102's success goes, I can tell you that the sales staff is every bit as passionate about the station (format included), and every bit as creative when selling advertising, as the Programming and Promotion staff has been with on-air contesting, and promoting, etc... The major reason for FM102 having such a winning combination of programming and sales, is a man named Jerry McKenna, the VP/GM. I believe that of all GM's in all formats, Jerry has got to be in the top 5% when it comes to respect for the product. I'm not saying he likes Snoop Doggy Dog or anything, but he is one of the few GM's who "gets it." He encourage us to "push the



envelope." To be creative. To "act now, and ask for forgiveness lcter." That's the kind of GM that every true "radio-ar-ist" (PD) should have a chance to work for.

If you're a Program Director, cemand that everyone from the GM all the way down to the cleaning people respect the ar⁺ form that is radic. That's the first step to a great experience, such as has been mine here at FM102.

Dave Ferguson is currently the voice of more than 10 maior market radio stations, including; WPGC, THE BOX, WILD107, 102JAMZ, etc. He works closely with New World Communications consultant Jerry Clifton on imaging for various client stations. For a demo or more info, call (916) 920-1025

MARK SHANDS

IT'S TIME TO MOVE UP!

One thing's for sure. Music radio is an interesting business. Back when I started at my first little station, I could have never imagined the journey that I was about to embark upon. It's really true that radio constantly hands you surprises. This is a rollercoaster of a business.

I think that's what attracts me to radio. The endless possibilities. Look back at your old high school friends, many of them are still there in that same town. They see those same streets, those same people. I tell my friends about all the markets I've lived in and they look at me like I'm some kind of space creature. Some react like I'm living the carnival life!

I have to admit that sometimes being in radio does feel like working at a carnival. And...sometimes it feels like you might want to make the move to a new carnival, in another town. When you're ready to make that move, it's good to know that you're in a field that will let you do it.

Your main tool for your escape is you. in our business there's no stigma attached to someone who is out of work or looking. In many cases you don't even have to explain why you want to make a move. With all the downsizing, flawed duopolies, sales motivated format adjustments, ownership swayed by a whim...you get the picture. To get a job, check your aircheck, your resume and your contacts. Got any friends in the business? Give those friends a call and see what's up with their station and other stations they know about. Friends are the best source for jobs. Many broadcasters now job search on the computer on-line services like Prodigy and American/On-line. Don't forget to check those "Actual Damn Jobs" listed in **HITMAKERS**. Consider doing a mass mailing to carefully targeted Program Directors, or GMs if you're looking for PD positions. I once got a PD job when my package was passed along from GM to GM. It got me a job I never applied for! Mass mailing works. Remember, your package will be be judged also by its appearance.

Don't forget the record promoters. Sometimes they know things early. Promoters hear more stations than anybody. It doesn't hurt to ask them if they know of anything out there in their territory. Sometimes radio people forget that some of radios biggest fans are those crazy record promo people.

Once you get a hot job lead, it's showtime! Be ready to demonstrate your excellent work habits. Remember that most PDs are looking for your vibe more than anything else. The PD is saying, "what is this person like to work with?"

Realize that any request for another tape, or another copy of your resume is really a test to see how you respond to the request. Do you give that PD reasons for why you can't get a new tape out yesterday? Do you act like a critique is a threat? Does the requested tape or resume show up quickly without problems?



Those little requests are really a tet to see how you'd work when they hire you...if they hire you.

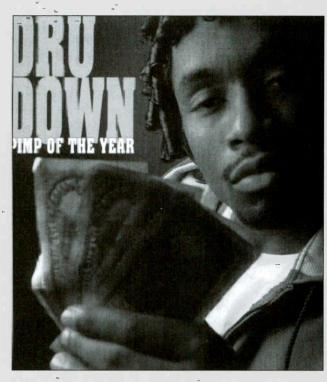
Don't know why, but lately I've heard several PDs comment about jocks not pursuing their job openings hard enough. I kid you not. The number one reason they've given for passing on a DJ is that the jock didn't pursue the gig.

Don't be afraid to express passion. Passion is what got you into this business. Remember those moves you made to get your first radio gig? That's what set you apart then. Passion is what will move you up to that new, better job.

Shands is a 26-year radio vet. He has worked as Program Director at KISS102/Charlotte and WHJX / Jæksonville. He also served as Music Director and Air Talent at Y100/Miami, I-95/Miami and 13Q/Pittsburgh. Mark is currently writer/producer for Jerry Clifton's new United Stations countdown show, "Top 20 Double-Play." If you have any comments or topic suggestions call Mark at (503) 233-7848.

"Mack Of The Year"

"<u>Mack Of The Year</u> is one of the most explosive street records out there. Give it up now, play this track." HAROLD AUSTIN, THE BEAT



Hot In The Mix At: POWER106 KDON KSFM KJYK

Over 135 Rhythm/Crossover Detections:	
THE BEAT	20x
KMEL	35x
WILD107	43x
HOT97.7	37x
KKSS *	15x
KBXX	15x
Added at K	WIN

Over 2000 Singles A Week Sold

- SoundScan:
- #44. Los Angeles 485 Units
- #10 San Francisco 989 Units
- #59 Sacramento 70 Units
- #32 Fresno 51 Units
- #1 Most Requested Record in The Bay Area #17 Rap Video on mini

"Foe Tha Love Of \$"



Hot In The Mix At: WPGC WJJS KMEL

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COMPILED FROM THE HOTTEST RADIO M X SHOW CHARTS ACROSS THE U.S.A.

3RD NATION "I Believe" (Champion/EastWest) DONNA SUMMER "Melody Of Love" (Casablanca/Mercury) LOVE STATION "Best Of My Love" (Pandisc) MIRANDA "Round And Round" (Sunshine) STEVIE B. "Funky Melody" (Emporia/Thump)

11 NI KAMOZE 12 MIRANDA CORONA 53 MADONNA 24 \$-5 M PEOPLE CE OF BASE 2-6 7-7 **FU-SCHNICKENS** JANET JACKSON 12-8 Ξ-9 FEEL 2 REAL **F-10** FEAL McCOY 11-11 GLORIA ESTEFAN 1212 THE HED BOYS 14-13 CRYSTAL WATERS 2 BAD MICE 15-14 **UL SUZY** 15-15 1e-16 SABELLE 17-17 REALITY **70 FINGERS** 18-18 1=-19 ROCHELLE 32-20 CAPPELLA 2 -21 DA BRAT 34-22 F& C MUSIC FACTORY BRANDY 2 223 **KEITH MURRAY** 28-24 33-25 **3RAND NEW HEAVIES** TRAIG MACK 25-26 ZHANE 2-27 IVIN_OY 2-28 2-29 DR. ALBAN DONNA SUMMER Æ-30 NICOLE **21-31** GREED 3-32 ARMAND VAN HELDEN 4-33 THE CHOSEN FEW C-34 2-35 K7 STEVIE B 1-36 15-37 SCUND FACTORY 23-38 TWENTY 4 SEVEN SCAR=ACE 16-39 TINMAN 13-40 N-41 TLC 7-42 PARIS 43-43 SPANISH FLY Uld-AA NINE RAPP N 4-TAY 16-45 EVERYTHING BUT THE GIRL N-46 9-47 DAPHNE SFAI E CE PENISTON MAX-A-MILLION

IW

"Here Comes The Hotstepper" (Colur bia) "Round & Round" "Rhythm Of The Night" "Secret" "Excited" "Living In Danger' "Breakdown" "You Want This" "Can You Feel It" "Another Night" "Turn The Beat Around" "Bays And Girls" "What I Need" "Bompscare 94" "Promise Me" "Where Did The Love Go" "Wanna Get Busy" "Short Short Man" "Praying For An Angel" "Move On Baby" "Fa All Y'all" "Take A Toke" "I Wanne Be Down" "The Most Beautifullest Thing..." "Spend Some Time" "Flava In Your Ear" "Shame" 'Dreamer' "Away From Home" "Melody Of Love" "Runnin Away" "Pump Up The Volume '94" "Armand Van Helden (EP)" "Funky Jumpy Music" "Move It Like This" "Funky Melody" "Come Take Control" "Slave To The Music" "I Never Seen A Man Cry" "Eighteen Strings" "Creep" "Guerilla Funk" "Treasure In My Heart" "Whutcha Want" "Playaz Club" "Missing" "Change' "Newborn Friend" "Hit By Love" "Far Boy"

(Sunshine) (EastWest) (Maveriax/Sire/WB) (Epic) Arista (Jive) (Virgin (Srictly Rhythm) (Arista (Eic) (Locic) (Mercury) (Smile) (Metropolitan (Tornmy Boy) (Str ctly Rhythm) (ID, Zoc) ISO ST (Frr) (Chaos) (Calumbia) (Atlantic) (live) (fr-) (Bad Boy/Arista) (Holly rood/Jive) INTAL (Logic (Casa>anca/Mercury) (Avenue) (.BS)(Strictly Rhythm) (Maxi) (famm~ Boy) (Emporia/Thump) (_cgic/RCA) [Z~X] Rap-&-Lot/Noo-Trybe) Her/London) LaFace/Arista Priority) (Upstairs) Profile) EMI &cords) Atlan ic) Maxi, ZIT/Sire/WB) A&M

S.O.S.)

MBIA RECORDS Presules The MAKERS MIXER OF THE WEEK!



Remixes for Epic, Classified, Ricoh, arc ESI Becords. being on a radic station (KMVR, Las Cruces) that appreciates my input as well as my talent Thank You Randy and Paul), Hitmake conference in New York (Thanks Mike and Salwa), ard of course, Mixer of the Week. ers

LAS CRUCES

My mixes consist of 53% Top Hop and 40% Dance music.
 I am one of the few DJ's in radio who car play A NYTHING that I leel is good music, so please help support me and DJ's like me (we're becoming extinct)

Dios, Oscar Mcrino and Dave Jurman, Mike "The Man" F. taçaki, Salwa, Randy Fox and Paul Yates ZTeknik Studios (S.F.), J. Anthony, Liz (Epic), Classified Records. Concha "My Baby" Martinez, B.A.S.S. record pool (S.L.), Greg Lee and Debra, Hazei (S.C.S.), Kelly Woo, Daryl Lindsey, Rory McAlister, Lucy B, Bari G., John "The Horse", Michael Joseph, Jir Mahoney, Sheila (Max Music), Jason Silva, Hector "The Ejector", Scott (Elite/ADM), Emz, Davey Dec Mike Kyser, Clinton "My Homie" Jackson, Victor Lee, Sergio Reta Jr., and Lee Harrington and all my friends at the Castro Station.

COLUMBIA CUTZ

"Joy To The World" (David Morales Remix)

"Take A Toke/Borigua Anthem"

"Vocab

"South Central/Scalp Dem"

"I Show You Secrets"

"One Love"

NOMINEES FOR ISSUE 869 **VOTE FOR YOUR CHOICE**

1. CHARLIE FORD BOSS97, Atlantic Gity) 2. RORY McALISTER (FM83, Las Vegas)

3. JULIAN PEREZ (B96, Chicago)

Call Your STREET SHEET Acco.nt Executive (818) 887-3440

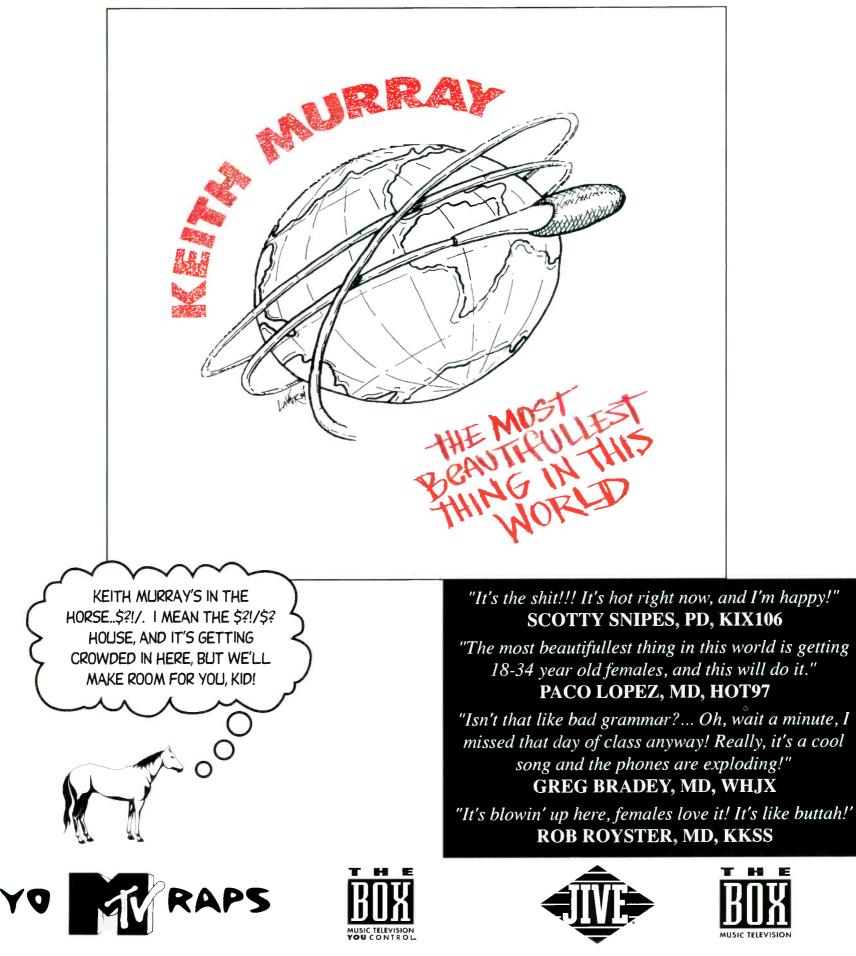
MIXER OF THE WEEK WINS SONY HEADPHONES!

HITMAKERS

Now Rotating On These Stations: KIX106 WJMH WHJX 92Q HOT97 WPGC 92Q KKSS KBXX Z90 POWER106 KSFM

OVER 6 MILLION LISTENERS

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STREET SHEET NO THE VINIL SPINS By Michael Futagaki (415) 282-6466

As we go into the holiday season I'm hoping everyone's feeling we I and staying warm. If you can give up a intle conation, toy for a needy child cr just some canned foods, think of how fortunate you are and kick down a little something. I can't think of any reason for not sharing.

Not long ago I failed to recognized my friend, Greg Riles from Select Records, so I was glad when Greg called the other day He's got a new AMG record coming in January and CHUBB ROCK is in the studio laying some tracks for the coming year also. He's also got something called the JERKY JAM with <u>Bitch</u> by the **LERKY BOYS** done to a Charlie Casanova produced house jam. Yo Greg, I won't forget you next time orol Oh by the way, Greg's also vouching for a couple of mixers from KMLQ in Houston. We'll have the 411 on Blaster and Baby C next time. Martin Mora from Penalty Records in New York has some hip hop joints coming your way after the first of the year. Martin also coes a mix show or WNYU (College station). If you want to reach him call 212-242-2264.

Kevin Jones from Cutting is having a lot of success with the FASCINATION <u>Still Miss You</u> record and he's also corning with SWING 52'S PROJECT featuring Arnoid Jarvis on vocals <u>Color Of My Skin</u>. Vixers should have the 12" by now and if you don't, call Kevin up at 212-567-2900. Still on the East Coast roll much respect to Michael Joseph of Max Records, stay strong homee! One love to Profile mix show cat, Jim Mahoney. Hey Jim, con't give up on that NINE record, it's in there! Stay with Debra Pelton of Warner Bros. on the GROOVE COLLECTIVE record as well as the CATO <u>I Get A Buzz</u> Personally that CATO joint is the shot! Props and shouts out to local Bay area street promotions player, Anthony 'A.D." Daughtry for coming through again with the LIZZ <u>Don't Make Me Wait</u> B/W <u>In A Small Rocm</u> copies, since mine all disappeared. A.D. reports that LA ROCKO T, and MELLOW on Def Jam are starting to happen on the street level and there's a buzz on the SAM SNEAD featuring DR. DRE on <u>U Better Recognize</u> which is on the B side of <u>Natural Born Killaz</u> Interscope. Didn't I near Mejia talking about Sam the other day?

A tew weeks ago Tha Ruffnex and had a talk with Randy Spendlove of Perspective regarding the RAJA-NEE <u>Turn It Up</u> record and f Perspective could please come with a clean 12". Jocks iked the record, but couldn't play it because of a few curses. Randy has a clear 12" coming at this writing so if you need a copy, call Hakim at 213-856-2717. <u>Turn It Up</u> is getting play at WJMN in Boston and Randy says that WPGC will be on it the time you reac this. According to Randy, "Jay and Abie love this record!" Besides throwing the best house parties arcunc Randy has some records coming down the line. LO KEY is on deck as is STR 8 G, who has a project coming that he did with BARRY WHITE On the debut tip, GRIPSTA (Out of ICE T's camp) and NUNCHIE who's a 14 year old female rapper are coming out swing and taking no shorts Randy says MUNCHIE, who's produced by Auto Cherokee is from Oakland. Oakland's home to many telented folks!

Big up to Nicole Robinson from Nctorbus Records for coming through like a champ when the situation was a dutch. Nicole's gonna be coming with INDUSTRY's next single, <u>What's Your Tribe</u> so if ya need it call her at 212-242-2264. Congratulations to the gcod crew at Def Jam for METHOD MAN <u>Feel The Pain</u> blowing on the charts and clocking 120,000 SoundScan album sales. SoundScan figures are cool, but how many additional pieces sold in the mom and pops, yeaaah! Mike Kyser, we lockin out baby! I know **REDMAN's** <u>Rockafella</u> hasn't had the same impact but the song is about one of **REDNAN**'s homees who went on out of here early and most of us are hip to that so give it another peep on G.P.

Charles Chavez called in from KTFM just to say that he's still alive, busy but alive. Charles has been busy cetting the station on track and he's still staying true to the game. He's still doing mix shows and he's still spins in clubs, so don't cut viryl cff. Mark Medina is not only coing a mix show at KWIN in Stockton, but he's also acting MD. He's spirning mostly urban product along with some cance. Call him at 209-473-1230 or 209-952-9723. His address is: 6820 Pacifc Ave Ste. 2, Stocktor, CA 95207. Alvin "DJ ZX" Isom of WPGC is now a part of the family. He's also a Billboard reporter. Telephone number is 703-366-2074. Dalling days are Wednesdays from 1:00PM to 5:00 PM EST. Addrass: 5927 Kara PI Burke, VA. Due to policy changes regarding reporting at WPGC, there have been no discoveries sent in by WPGC mixers. Hapefully by the time you read this, WPGC will be allowing mixers to list repords with no quotes in the Disc-overy Club. WPGC mixers still send in their charts to Hitmakers. Since their were no conference calls during Thanksgiving, there will be no conference call picks in this issue. Iris Dillion, I rever forgot you lady! You're still an inspiration! I'll leave you al with a cuote from Russ Regan, "There Are No Utopias In The Record Business." I guess that was Russ' way of telling me to not only always make the best of what you've got, but be thankful for what you've got. Stay up everyone, one ove!

URBAN RECORDS:

BONE, <u>Foe Tha Love Of \$</u> (Ruthless/Relativity), DA BRAT, <u>Da 3 Side</u> (So So Def Jam/Columbia), CRAIG MACK, <u>Get Down</u> (Bad Boy Ent./Arista), NOTORIOUS BJ.G., <u>Big Poppa</u> (Bad Boy Ent./Arista) and DANA DANE, <u>Record Jock</u> (Maverick/Sire/Warner Bros.)

DANCE RECORDS:

STEVIE B., <u>Funky Melody</u> (Emporia/Thump), BRAND NEW HEAVIES, <u>Spend Some Time</u> (EastWest), C&C MUSIC FACTORY, <u>Pobi Fob's</u> <u>Boriqua Anthem</u> (Columbia) and SWEET TEA, <u>Breathe Again</u> (Relativity).

LAWLEY'S LICKS:

MARIAH CAREY, <u>Joy To The World</u> (Columbia), DR. ALBAN, <u>Away</u> From Home (Logic) and SWEET TEA, <u>Breathe Again</u> (Relativity).

Most Disc-overed for this issue Based on One-On-One Calls and Conference Call Mentions

1. ROULA Lick It (ID)

- 2. STEVIE B. Funky Melody (EMPORIA/THUMP)
- 3. ARMAND VAN HELDEN Witch Doktor (STRICTLY FHYTHM)
- 4. BARBARA TUCKER | Get Lifted (STRICTLY RHYTHM)
- DELTA LADY Swamp Fever (BOLD SOUL)
- 6. EVERYTHING BUT THE GIRL Missing (ATLANTIC)
- 7. ICE CUBE What Can I Do/Robin Hood (PRIORITY)
- 8. MARY J. BLIGE Be Happy (UPTOWN/VCA)
- 9. MARIAH CAREY Joy To The World (CO_UMBIA)
- 10. MAX-A-MILLION Fat Boy (S.O.S.)

STREET MIX SHOW DISC-OVERY CLUB®

MIKE NARDONE/EMZ, 92.3THE BEAT, Los Angeles

HOUSE OF PAIN <u>Legend</u> (TOMMY BOY) - Everlast drops bombs on this one. Also peep the B-side with Diamond D. It's the bomb, kid!

MOBB DEEP <u>Shook Ones. Pt. II</u> (LOUD) - Hopefully this will become an underground classic.

CHARLIE FORD, BOSS97, Atlantic City

STEVIE B. *Funky Melody* (EMPORIA/THUMP) -Welcome back Stevie and what a comeback! C&C MUSIC FACTORY *Take A Toke* (COLUMBIA) -

Awesome house mixes. This record is smokin' (get it?)!

GARY Q, BOSS97, Atlantic City

MARY J. BLIGE <u>Be Happy</u> (UPTOWN/MCA) - This is a double pack that exploded in my face when I opened it, and blew out my speakers when I played it. Up and down tempo at its best!

REEL 2 REAL <u>Raise Your Hands</u> (STRICTLY RHYTHM) - This label should go down in history as having the most hits in one year to reach my tables; and the same goes for this group. Another #1 for Reel 2 Reel.

TRACI LORDS <u>Control</u> (RADIOACTIVE WHITE LABEL) - With remixes by the Overloads, it's fierce I tell ya! Fierce!

FELIX SAMA <u>All Star Mega Mix</u> (PANDISC) - This must be what happens to a DJ when he gets too much sun in Miami Beach...Umm...Think I'll move there! Great job tough guy!

STICKS & STONES <u>Give It To Me</u> (HARD BEAT) -For their first release on a new label, they sure picked the right producer to do this trac, slammin' tribal drums by fellow BB DJ Keith Marantz...C-Ya!

TONY MORRIS, BOSS97, Atlantic City

RAJA-NEE <u>*Turn It Up*</u> (PERSPECTIVE/A&M) - This is like Reggae meets R&B. I like the Dat ol fonky A/C shh remix.

MAURICE JOSHUA <u>House 101</u> (VIBE) - I just got this, but I like. I got the music.

BOBBY DELANTE <u>Moment In Love</u> (TAZMANIA/ HOT) - Freestyle all the way? PD's listen to this record. It's radio-friendly.

SWEDISH EAGLE/STEVE TSEPELIS, GROOVE RADIO INT., Los Angeles

TRIBAL LIBERATION <u>The Motherland EP</u> (POWER MUSIC TRAX) - DJ Duke mixes and production. Nice flowing percussive tribal sounds with wonderful sax and lots of keyboards. Stands out among all the tribal sounds in today's house.

PETER PRESTA PRESENTS HARD PLAY <u>Nokimboda Dance</u> (AFTERDARK) - Deep tribal release written and produced by Peter Presta. Four mixes, all good, especially the 'My Blue Room Mix' which kicks a wicked bass groove with mad tribal chants.

BARBARA TUCKER <u>*I* Get Lifted</u> (STRICTLY RHYTHM) - A fine deep house double pak with all great mixes. Production by Little Louie Vega and Armand Van Helden. Background vocals by Joi Cardwell. What a combo, need we say more? Should be a huge follow-up for this <u>In My House</u> famed artist.

DELTA LADY <u>Swamp Fever</u> (BOLD SOUL) - A bold move from the bold people to license this favorite import from the Hard Hands Label. Incredible progressive sound with new American remixes by Josh Wink, Derrick Carter, DJ EFX, and Brendan McCarthy. Sure to be a #1 song at Groove Radio. Perfect for mix shows everywhere.

BRUTAL BILL/2 SWIFT & THE TAINO TRIBE <u>Esta</u> <u>Nena</u> (RUFF LIQUID) - For the Latin house lovers of the world, don't miss this one! A strong Latin groove with a rap by 2 Swift in Latin of course. Produced, arranged and mixed by Brutal Bill. Contains three mixes in all.

JEFF K., KDGE, Dallas

LIGHTNING SEEDS <u>Lucky You</u> (TRAUMA) - I just love it when indie bands have their songs remixed all to hell, and who better to take them on a satanic journey than Armand Van Helden!

YOTHU YINDI <u>Treaty</u> (MUSHROOM UK) - New import remixes from sure is pure guaranteed to breathe new life into this track. A dub house monster with the vocals left intact.

LFO <u>*Tied Up*</u> (WARP UK) - Once domestic darlings on TOMMY BOY, now back underground with a double pack of mixes only for the headstrong. Everything from Trip Hop to electro beats to hardcore.

SINGLE GUN THEORY <u>*Fall*</u> (NETTWERK) - Very surprised to hear this sound from Single Gun Theory. Very trancey and danceable. Impressive!

EVERYTHING BUT THE GIRL *Missing* (ATLANTIC) - Wow! I'm in heaven. One of my favorite bands gets remixed by one of the best...Todd Terry. Tracy Thorn's voice is seductive in a 'Sade' kinda way. This should do quite well.

COLOURBLIND <u>You're Gonna Make Me Love</u> <u>Somebody Else</u> (ORE UK) - Import of the week! Search out the import double pack cause the domestic doesn't have the 'Jon Da Silva' mix. This gets huge phones in the mix show, and is blowing up in the clubs here in Dallas.

DJ LYNNWOOD, KGGI, Riverside

MAX-A-MILLION <u>*Fat Boy*</u> (S.O.S.) - Serious house track that'll rip your listeners a new one. Check the 20 Fingers dub.

ROULA <u>*Lick It*</u> (ID) - This is the next <u>Short Dick Man</u>. Huge club response. Huge phone requests during the mix show.

ARMAND VAN HELDEN <u>*Witch Doktor*</u> (STRICTLY RHYTHM) - As if the EP mix wasn't incredible enough...

MIRANDA <u>*Bound & Round*</u> (SUNSHINE) - Still huge. Night rotation, heavy mix show play, #1 club record.

STEVIE B. *Funky Melody* (EMPORIA/THUMP) -Incredible remix by DJ Juanito. This record is blowing up in the club, and both mixes are reacting at the mix show. Stevie B., on the comeback tip, has definitely combined the elements on this project. Call Mike Karsting at THUMP if you need a copy. LABELS: Juanito is probably the hottest undiscovered remixer/producer in the country. Listen to his mix on this track, and then give him a call at (213) 874-1521 for a demo package. It'll be worth the effort.

DJ FLITE, KHFI, Austin

DONNA ALLEN <u>*Real*</u> (EPIC) - I've had this on an advance cassette copy for a month now, since I've got the vinyl, this should blow up!

DJ CASANOVA <u>Mad House Volume One</u> (DV8) -Charlie Casanova back from the dead! Some things are worth waiting for!

REBIRTH <u>Go Off</u> (BASSEX) - It'll work for the breakbeat and old school DJ's.

MR. FUNKSTER <u>Massive</u> (RAMPANT) - Very funky house record much like Two Fat Guitars. Good follow up to the label's previous single, Immigrant.

DJ BLADE, KJYK, Tucson

SLICK RICK & WARREN G. <u>Behind Bars</u> (DEF JAM) - Old school meets new school means this record will cross over to all audiences. PD's get on this one before it burns out.

ICE CUBE <u>What Can I Do/Robin Hood</u> (PRIORITY) -For all of us on the West Coast, the West Side mixes are the mixes! Nice follow-up to Bop Gun. Mixers get on this one now, it will get a lot of airplay.

THE HED BOYS <u>Girls And Boys</u> (LOGIC) - Definitely slammin' in the clubs and picking up in the mix show. Has a slight 'Bomb Scare' feel that gives you a nice pulse on the dance floor.

THA RUFFNEX, KJYK, Tucson

PRINCE <u>BLACK ALBUM</u> (WARNER BROS.) - Finally the mystery album from the mystery is released for a limited time. You can best believe we got our copies. The funk is still alive! Our imaginations can't reach whatever else is in the vault! Props and one love to Greg Lee.

DAVID MEYER, KMEL, San Francisco

FU-SCHNICKENS <u>Breakdown</u> (JIVE) - The funk is gonna break you down! This is one of the phattest funk tracks on wax. You need to hear this record in a club (or on the radio). It will move you. The Fu-Schnickens are lyrically on-point, as usual.

ICE CUBE <u>What Can I Do/Robin Hood</u> (PRIORITY) -The Eastside remix by Ali Shaheed Muhammed (from A Tribe Called Quest) is the one. It's not what you would expect from Ice Cube, but that's his thang, he always comes back with something you don't expect. Maybe that's why he has like three or four albums and a couple EP's.

G-MO <u>It's An Everyday Thing To Roll</u> (WATCH IT/ ZOO) - I understand he is from L.A., but it sounds like some Bay Area flav! Simple production, with a good hook. That's the formula for radio play.

PAUL YATES, KMVR, Las Cruces

PARIS <u>Guerrilla Funk</u> (PRIORITY) - Some funky shit! Huge sales down here!

NINE <u>Whutcha Want</u> (PROFILE) - A lot better, a lot more funkier.

CORONA <u>The Rhythm Of The Night</u> (EASTWEST) - Get with this vibe.



DJ MIDIMACK, KMVR, Las Cruces

ROULA <u>Lick It</u> (ID) - Have you heard this cut? It's THE SHIT! You owe it to yourself to have a copy of this record, it's a classic in my club already. I thought I had written it up in my discoveries the first week I received it, but it apparently slipped by me (sorry Hazel at S.O.S., but I still Luv Ya.)

MACK VIBE <u>Mr. Meaner</u> (EIGHTBALL) - This cut is ssssoooooo FIERCE! Every once in a while, a song passes by me that I just can't hear it enough times and this is one of them, check it out! (special thanks to Stacey Banet from MCT for the 'hook up').

SEAL <u>Newborn Friend</u> (WARNER BROS) - I love everything this man does and this song is no exception. Not only is this single THE BOMB, but his entire CD is something special, I listen to it everyday. DON'T LET IT PASS YOU BY! Thank you Debra from W.B., Luv 'Ya.

SIR ELEGANCE/MANUEL LOPEZ, KMXZ, Salinas

ONE BIG POSSE <u>Pound #</u> (SOULFOOD RECORDINGS) - This song is to the ear like fine cuisine is to the taste. Delicious in all aspects. Props to Enc Hull and Carl Gilkey. This cutting-edge trac will keep your dance floor packed.

EVERYTHING BUT THE GIRL <u>Missing</u> (ATLANTIC) - A haunting yet captivating song with an awesome mix by Toddy Tee. Play it once and you'll play it again and again.

JUAN 'The Wonderous' ROJAS, KPRR, El Paso

FASCINATION <u>Still Missing You</u> (CUTTING) - It's great to have this freestyle blur back! Great production behind this, already on my mix show!

DAPHNE <u>Change</u> (MAXI) - Smashing double pack of house mixes. Try the Cafe Con Leche mixes! Props to the Maxi crew on this one!

ROULA <u>Lick It</u> (ID) - This record picks up where <u>Short Short Man</u> left off! Working this one in the clubs and they love it.

THE RHYTHM FACTOR <u>You Bring Me Joy</u> (STRICTLY RHYTHM) - This one almost passed me by! Great cut where Reel 2 Real meets Robin S.

DJ RICH, KRBE, Houston

DEEE-LITE <u>Call Me</u> (ELEKTRA) - Great song with a plethora of mixes to choose from! Double pack makes it all the better to work with.

ROCHELLE <u>Praying For An Angel</u> (S.O.S.) - If you're into Freestyle and you need a great radio record, this is the one! Doing real well in S.A.-town. If you don't believe me ask the Freestyle King Tim Schommer himself!

MAX-A-MILLION *Fat Boy* (S.O.S.) - From the same people that produced <u>Short Dick Man</u> comes Max-A-Million. This song has much radio potential. Kinda like Bob Marley, Shabba Ranks, and 20 Fingers had sex and had a baby with this song. Don't miss out!

REAL McCOY <u>Run Away</u> (ARISTA) - Great response and already an add at KRBE. Should do better than the first one! **ROULA** <u>Lick It</u> (ID) - Instant reaction on the mix show. Women love it! You gotta play it before it's too late! 20 Fingers strikes again!

ARMAND VAN HELDEN <u>*Witch Doktor*</u> (STRICTLY RHYTHM) - Seems like this guy is working it every day. Great in the clubs that is bustin' outta-the-mix!

JOSEPH FRIAR, KVIC, Victoria

SWING 52 <u>Color Of My Skin</u> (CUTTING) - What a great record! Dynamite lyrics, a wonderful vocal by Arnold Jarvis and production by Benji Candelario and Wayne Rollins! Brothers and sisters spin this record, it will be huge!

MARIE CLAIRE D'UBALDO <u>The Rhythm Is Magic</u> (POLYDOR) - Big buzz record available on import from Polydor. Pick it up ASAP! Todd Terry provides the mixes with Marie's vocals sounding great on Tee's club mix and a slammin' dub by Todd on Too's Rubber mix.

SPIRITS <u>Don't Bring Me Down</u> (MCA) - MCA drops another bomb with this fresh piece of vinyl! Awesome gospel-like vocals and an underground vibe by Terry Farley and Pete Heller on the Fire Island vocal mix. Also included is a fierce dub and vocal mix by Marshall Jefferson.

LAURA O. <u>There's Only One Thing</u> (DIG IT) -Another fine record from DIG IT! The stompin' groove and production by Benji Candelario and vocals by Laura O. make for a smooth piece of wax! Dig it!

95 NORTH presents PRIME TIME *Still Of The Night* (EMOTIVE) - A slammin' underground house track with three mixes to choose from, the 95 North mix, Hard Dub, and Musical Mix on the jazzy house vibe. I've been playing this heavily on the show!

BRUTAL BILL presents THE TRAVELING GYPSY <u>Lieo Lieo</u> (WAAKO) - Fierce underground track on the Tribal tip! This pumps and will definitely move your dance floor! Four slammin' mixes including the stompin' Peak House mix by Steve DeParr and DJ London!

SHAY JONES <u>Good Love</u> (GROOVE ON) - Shay turns out some great vocals and a fresh delivery with a groove that's all that courtesy of George Morel! Can't get this record out of my head!

DANELL DIXON <u>The Way U Groove Me</u> (THUMPIN!) - Signature DJ Pierre in the mix. Deep, long, and full of energy! As the label says – thumpin!

STAN PRIEST, POWER PIG, Tampa

DELTA LADY <u>Swamp Fever</u> (BOLD SOUL) - Killer uptempo jam.

501 <u>Inside</u> (ZYX) - I love the dub on this track. Nice tune.

'Jammin' GEORGE PEREZ, POWER96, Miami

WARREN G. <u>Do You See</u> (DEF JAM) - Warren G. not only appears on Slick Rick's new song <u>Behind</u> <u>Bars</u>, he puts out another smooth hip hop track of his own. This one's as good as all the rest.

STEVIE B. <u>Funky Melody</u> (EMPORIA/THUMP) - This record is blowing up in Miami, thanks to the exposure our mixers at POWER96 have given it. This record is

also working well for our members in Majestic Sounds CD Dance Pool.

DR. DRE & ICE CUBE <u>Natural Born Killaz</u> (INTERSCOPE) - What can I say about this pair that hasn't been said already. This track already has D.J.'s killing each other to get it. Thank God for EMZI for the PD's, don't shy away. It has a radio mix.

N.V. <u>Some Kind Of Love</u> (WARLOCK/HIGH POWER) - N.V. is back with another slammin' freestyle track. Tony Garcia and Elvin Molina produced and arranged this one giving us power mixers in Miami something to work with. This record should be making traxx to you soon. Call Julie Zeitlin at (818) 905-9250 for your copy.

WASGALS <u>The Dipps</u> (PRIORITY) - What a fresh hip-hop track this is the 'On My Jammie Mix' is the cut. Like using the Beastie Boy sample for this cut was very creative. Great job! I'm not trying to sell this record to you; it's just good.

CHRIS BARAKET, WAEB, Allentown

SOUL IV REAL <u>Candy Rain</u> (UPTOWN/MCA) -Check the Big Daddy/Go Go Mix. It's very radiofriendly and will find its place in the mix shows as well.

BLONDIE <u>Rapture</u> (EMI RECORDS) - A classic from back in the day that's got some pretty hyped up remixes! The Fly Party Mix is smokin' with madd hip hop flava and on the faster tip the K-Klass mixes move to the classic groove! Watch your crowd scream when you give it a spin! A fun record! WOW! **RATED X** <u>If It Don't Fit</u> (TANDEM) - A hip hop mix that has a novelty feel like 20 Fingers, Max-A-Million and Roula. The Wicked Mix has a strong vibe and hits hard with the beats.

MARIAH CAREY *Joy To The World* (COLUMBIA) -It's that time of the year again and this cut will bring the spirit of the holiday season with a BANG! Complete with a host of different mixes (5) to choose from.

DR. DRE/ED LOVER <u>Back Up Off Me</u> (RELATIVITY) - The remixes are a dose of jolly fat time fun! It also contains the original mix, an a cappella and instrumental versions of the two remixes. Fat, fat, very fat, kickin'! Some other cuts making noise are: MAX-A-MILLION, ROULA, CORONA, REALITY and INI KAMOZE! Peace, URIE 1620!

KOSTA G., WXKS, Boston

DOUBLE YOU <u>Run To Me</u> (IMPORT) - Wicked Eurotrack! If <u>Mr. Vain</u> worked for you, this will be huge! **DIANA KING** <u>Shy Guy</u> (CHAOS) - Smooth Reggae track.

TINMAN <u>18 Srings</u> (ffrr) - Has me doing back flips.

DJ GROOVE, Z90, San Diego

SHANICE <u>I Like</u> (MOTOWN) - Check this record out! THE MACK MACHINE f/Karen B'ernod <u>Gotta Be</u> <u>Free</u> (G-ZONE) - Check out the Insanity dub! Slam'n cut!!

DE ALLBANN

Baltimore, Honston,

San Francisco

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CAVWERS A		
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12/3	LA	THE PROBE
12/7	HOUSTON	THE BLUE PLANET
12/8	DALLAS	THE BLUE PLANET
12/9	BOSTON	THE ROXY
12/10	FT. LAUDERDAI	E THE DISTRICT
12/11	NYC	CLUB USA
12/16	MIAMI	GLAM SLAM

THE ALBUM "LOOK WHO'S TALKING" US RELEASE JANUARY, 1995, LOGIC-BMG PRODUCER: DENNIZ POP (PRODUCER OF ACE OF BASE) REMIXES: TOPO TERRY

DCK FAR

SHEF COMPILED FROM KEY RECORD POOLS ACROSS THE U.S.A.

REPORTING POOLS

HITZ · Miami Beach

BREAKOUTS

DEEE-LITE "Call Me" (Elektra) GROOVE COLLECTIVE "What U Got" (Reprise) SHANICE "Turn Down The Lights" (Motown) DONNA ALLEN "Real" (Epic) PHARAO "I Show Your Secrets" (Columbia)

CLUB MOVERS

LW TW	
1.1	J.ANET JACKSON
2-2	MADONNA .
3-3	SEX CLUB XXX
7-4	CARLEEN ANDERSON
9-5	LIVIN JOY
6-6	ALE OF BASE
5.7	INI KAMOZE
4.8	GLORIA ESTEFAN
15.9	CORONA
10-10	CEYSTAL WATERS
8-11	CE CE PENISTON
11-12	NCOLE
20-13	HEAVY D & THE BOYZ
14-14	SALT N PEPA
26-15	M PEOPLE
16-16	DONNA SUMMER
17-17	BLONDIE
18-18	SCIUNDS OF BLACKNESS
12-19	KARYN WHITE
13-20	PATTI AUSTIN
19-21	BLACKOUT ALLSTARS
21-22	ALIGAIL
22·23	C&C MUSIC FACTORY
23-24	E.*/.E.
45-25	MIRANDA
42-26	MARY J BLIGE
50-27	3RD NATION
25-28	LUCAS
41-29	BRANDY
27-30	SCIUND FACTORY
30-31	REL 2 REAL
N-32	πς
24-33	PE ⁻ SHOP BOYS
N-34	SEAL
49-35	EVERYTHING BUT THE GIRL
46-36	FU-SCHNICKENS
47-37	DA BRAT
28-38	JA KI GRAHAM
39-39	TOM JONES
48-40	PARIS
38-41	2 EAD MICE
29-42	CRAIG MACK
31-43	REAL McCOY
37-44	CASSERINE
N-45	BOYZ II MEN
33-46	SANDRA BERNHARD
	MICHELLE SWEENEY
32-48	BASIA
N-49	E.Y.C.
36-50	KYLIE MINOGUE

LW TW

"You Want This" (Virgin) (Maverick/Sire/WB) "Secret" "Big Dick Man" (Fly) "Mama Said" (Virgin) (MCA) "Dreamer' "Living In Danger" (Arista) "Here Comes The Hotstepper" (Columbia) "Turn The Beat Around" (Epic) "The Rhythm Of The Night" (EastWest) "What I Need" (Mercury) "Hit By Love" (Perspective/A&M) "Runnin Away" (Avenue) "Black Coffee" (Uptown/MCA) "None Of Your Business" (Next Plateau) "Excited" (Epic) "Melody Of Love" (Casablanca/Mercury) (Chrysalis/EMI) "Rapture" "Everything's Going To Be Alright" (Perspective/A&M) (Warner Bros.) "Hungah" "Reach" (MCA) "| Like It" (Columbia) "Smells Like Teen Spirit" (7YX) "Do You Wanna Get Funky" (Columbia) "Groove Of Love" (Gasoline Alley/MCA) "Round & Round" (Sunshine) "Be Happy" (Uptown/MCA) "I Believe" (EastWest) "Lucas With The Lid Off" (Big Beat) "I Wanna Be Down" (Atlantic) (Logic/RCA) "Come Take Control" "Can You Feel It" (Strictly Rhythm) "Creep" (LaFace/Arista) "Absolutely Fabulous" (EMI) "Newborn Friend" (ZTT/Sire/WB) "Missing" (Atlantic) "Breakdown' (Jive) "Fa All Y'all" (Chaos) "Ain't Nobody" (Critique) "If I Only Knew" (Interscope) "Guerilla Funk" (Priority) "Bombscare' (Smile) "Flava In Ya Ear" (Bad Boy/Arista) "Another Night" (Arista) "Why Not Take All Of Me" (Warner Bros.) "On Bended Knee" (Motown) "You Make Me Feel" (550/Music Epic) "This Time" (Big Beat) "Drunk On Love" (Epic) "Black Book" (Gasoline Alley/MCA) "Confide In Me" (Imago)

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M. Moretta/Bugie/G. Dahary (305) 532-4487 DONNA ALLEN, LAGAYLIA, NADINE RENEE, PHARAO, SPECIAL K NORTHWEST DANCE MUSIC · Seattle John England (206) 223-8758 69 BOYZ, DEEE-LITE, GROOVE COLLECTIVE, PHARAO, TLC LONG ISLAND RECORD POOL . Long Island Jackie McCloy (516) 796-6596 69 BOYZ, DEEE-LITE, FUN FACTORY. GROOVE COLLECTIVE, RAJA-NEE INTERNATIONAL RECORD SOURCE · San Diego Javier Lugo (619) 476-1288 GROOVE COLLECTIVE, GRIPSTA, LONDON JONES, SAM SNEED f/Dr. Dre, TOM JONES SOLID PRODUCTIONS MUSIC POOL • San Diego M. Greer/S. Martin (619) 470-3111 · DANA DANE, FUN FACTORY. FUNKBOOBIEST, GROOVE COLLECTIVE, SPIRITS MIDWEST DISC JOCKEY ASSOCIATION • St. Louis Ted Thornton (314) 533-8833 69 BOYZ, DA BRAT, DANA DANE, JAMIE FOXX, OUTKAST PITTSBURGH DJ ASSOC. • Pittsburgh Jim Kolich (412) 885-1472 CLUB NOUREAU, MIAMI SOUND MACHINE, PHARAO, SEX CLUB XXX, SHANICE DESERT WEST RECORD POOL • Phoenix Terry Gilson (602) 249-9214 BARKAYS, GROOVE COLLECTIVE, LAGAYLIA, LIZZ, VALLI ROSE FLORIDA SUNCOAST RECORD POOL • Tampa Bay Howard Tripp & Rafael Roman (813) 544-7609 DEEE-LITE, DONNA ALLEN, MIAMI SOUND MACHINE, SHANICE, STING DANCING DISC'S OF DENVER • Denver Lawana Sims (303) 333-6901 · COMMON SENSE, CRAIG MACK, DR. DRE & ICE CUBE, N2DEEP, SLICK RICK w/Warren G CENTRAL OHIO RECORD CORP · Columbus Joe Dillon (614) 221-5907 • HAREM, SEX CLUB XXX, TOM BROWNE STARFLEET MUSIC POOL · Charlotte Ronnie Matthews (704) 532-8496 C&C MUSIC FACTORY, DEAD SERIOUS, LOVE STATION f/Lisa Hunt, MOBY, PMD BACKSTAGE RECORD POOL • Centerville Scott H. Covert (513) 436-2558 BAD RELIGION, GROOVE COLLECTIVE, GRIND 2, PRINCE, SEX CLUB XXX LAS VEGAS RECORD SYSTEMS · Las Vegas Rory McAlister (702) 256-1567 • CRAIG MACK, DONNA ALLEN, DR. ALBAN, DR. DRE & ICE CUBE, GROOVE COLLECTIVE HAWAII DISC JOCKEY ASSOC. • Honolulu Kevin Okada (808) 926-3591 • 69 BOYZ, DONNÁ ALLEN, DR. DRE & ICE CUBE, STING, TOP CHOICE CLIQUE CONNECTICUT'S MUSIC POOL · Orange Stephen M. Richardson (203) 789-0038 ARTIFACTS, DONNA ÀLLÉN, J.J. CARN, LORI GOLD, SHANICE RICKETTS RECORDS · Morristown, NJ Bill Rickett (201) 478-5764 BOFFO SANTANA-JONES, DR. DRE & ICE CUBE, TLC, TONI CHILDS, TORIA



SoundScan Single Sales Chart 52-35* SoundScan Album Chart #61*

g

What's better than a million g's? 2,786,531 and still counting.

"Do You See" The follow up single to the platinum hits, <u>Regulate</u> and <u>This DJ</u>.

> New At: KC101 WHJX KLYV KQIZ Q105 **Spinning At: WHHH 12x** KLUC 18x Z90 13x KJYK 25x WJMH 26x **KPRR 16x** 920 13x WJJS 14x KZFM 19x KZHT 19x KBOS 16x and more

٦V

Buy

do you see

Faces and Places



GRP recording artists Russ Freeman & The Rippingtons were visited by the label's new heads of state after their recent New York Beacon Theater engagement. Pictured (I-r): Jim Cawley, Sr. VP/.Promo. and Sales; GRP; Jeffrey Osborne, guest vocalist on their latest single; Andi Howard, Russ Freeman & The Rippingtons manager; Label President Tommy LiPuma and Russ Freeman.



A&M recording artist Sheryl Crow became the first artist to tape an episode of the new TBS Superstation's upcoming concert series, <u>Live From The House</u> <u>Of Blues</u>, premiering in January of 1995. Pictured at the L.A. House of Blues after the show: (I-r): **Michael Murphy**, President, House Of Blues Productions, Inc.; **Eric Frankel**, Exec. VP/Mktg., Warner Bros. Pay-TV; **AI Cafaro**, President, A&M; **Sheryl Crow**; and **Tom McMahon**, VP/TBS Productions.



West Coast daytime soap opera stars gathered in L.A. to shoot a video for <u>Merry</u> <u>Christmas Wherever You Are</u>, the single from RCA Records' A SOAP OPERA CHRiSTMAS. Pictured (I-r): **Brooks Arthur**, Producer, A SOAP OPERA CHRISTMAS; **Marilyn Arthur**, Sr. Dir., Publicity WC, RCA; **Louise Sorel** (Vivian Alamain of "Days Of Our Lives"); **Paul Kersey** (Alan Harris of "Days Of Our Lives"); **Sharon Wyatt** (Tiffany Hill-Donely of "General Hospital"); **Brad Maule** (Tony Jones of "General Hospital"); **Arthur Gorson**, video director; **Scott Thompson-Baker** (Connor Davis of "The Bold & The Beautiful"); **Diana Barton** (Mari Jo/Marilyn Mason of "The Young & The Restless"); **Monika Schnarre** (Ivana of "The Bold & The Beautiful"); **Victoria Rowell** (Drucilla Winters of "The Young & the Restless"); **Marilyn Lipsius**, VP/Publicity, RCA; **Scott Reeves** (Ryan McNeil of "The Young & The Restless"); **Matthew Ashford** (formerly of "Days Of Our Lives"); and John Gabriel, Executive Producer, A SOAP OPERA CHRISTMAS.



Motown Records CEO/President **Jheryl Busby** and Mandingo Entertainment Chairman **Ron Sweeney** welcomes artists (from left) **Coolio**; **Onyx; Poetess; Flavor Flav; Yoyo; Warren G.; Quo; Laker Tony Jones; Chuck D** and **House Of Pain** to the commercial shoot of Motown's debut interative video game, <u>Rap Jam Volume One.</u>



Oscar-winning actor Burgess Meredith recently teamed up with Grammy winner Kenny G to shoot a video for Kenny's <u>Have Yourself A Merry Little</u> <u>Christmas</u>. Pictured (I-r): **Ken Nahoum**, Video Director; **Burgess Meredith**; **Kenny G**; and **Len Epand**, VP/Video Production, Arista.



East Coast daytime soap opera stars gathered in New York City to shoot a video for <u>Merry Christmas Wherever You Are</u>. Pictured (L-R, standing): Martha Byrne (Lily Grimaldi of "As The World Turns"); Amelia Marshall (Gilly Grant of "Guilding Light"); Arthur Gorson, video director; Robyn Griggs (Maggie Cory of "Another World"); Tonja Walker (Alex Olinov Hesser of "One Life To Live"); Susan Marie Snyder (Julie Wendall of "As The World Turns"); Kassie Wesley (Blair Daimler of "One Life To Live"); and Rachel Miner (Michelle Bauer of "Guiding Light"). Standing (back row): Randy Brooks (Marshall Lincoln Kramer III of "Another World"); Jimmy Wisner, music consultant, A SOAP OPERA CHRISTMAS; Marilyn Lipsius, VP/Publicity, RCA; Jean Le Clerc (Jeremy Hunter of "Loving"); Scott Holmes (Tom Hughes of "As The World Turns"); Tamara Tunie (Jessica Griffin McKechnie of "As The World Turns"). Kneeling: John Gabriel, Exec. Producer, A SOAP OPERA CHRISTMAS.

INITIAL INITIAL INITIALIA I

MUSIC FROM THE MOTION PICTURE

ROBERT ALTMAN'S

PORTER

The Brand New Heavies The Cranberries The Cranberries

The New Power Generation CeCe Peniston Sam Phillips The Rolling Stones Salt-N-Pepa Super Cat U2

Once you put it on you'll never take it off.

ALBUM IN STORE TUESDAY, DECEMBER 6 FILM OPENS WEDNESDAY, DECEMBER 21

COLUMBIA MIRAMAX

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FEar To The Ground



Wedding bells were ringing recently in Chicago, as Elektra Records' Chicago Promo Guy Jeff Bardin got himself hitched. Pictured (L-R): EMI's Gary Triozzi; EastWest VP/Promo Greg Thompson; Da Groom; Columbia Records' Ben Nygard; and EMI/Boston Promo rep Mike Abbatisa.

Late-Breaking News And Inflammation:

Industry vet EDDIE GILREATH segues from UNI to MOTOWN as Sr. VP of marketing. He replaces PARIS ELEY, who is forming his own record label, D.C. BRIDGE Records Music Entertainment, a venture that will seek to train minority executives in promotion, sales, and marketing principles of the music industry.

Rumblings in the streets of New York say the long-awaited EMMIS takeover of crosstown WRKS-FM could be happening by the time you read this. Other loose talk concerns the future of the KISS format...could they flip from Urban to say, the current flava of the month - '70's Gold??? Stay tuned.

Pro's In Motion:

Former Y107/Nashville and POWER PIG/Tampa alumnus HAWK HARRISON has returned to Florida as co-PD of WILN/Panama City Beach with morning partner ROBBIE



After apparently eluding security guards, KSFM/Sacramento APD Chuck Field and HOT97.7/San Jose MD Pete Manriquez managed to schmooze their way down to the sidelines at a recent San Francisco 49ers game, dragging Big Beat recording artist Changing Faces along for the ride... (L-R): Big Beat Sr. Director/R&B Promo Erlk Ford; Charlsse Rose of Changing Faces; Chuck Field; Pete Manriquez; and Cassandra Lucas of Changing Faces.

RAGGS. Ex-PD TODD SHANNON crosses the street to WTBB. Afternoons is being handled by WILD BILL, Nights is CRASH TEST OPPIE, and overnights is the lovely and talented MR. WENDAL.

KRQ-KCEE/Tucson names DEBBIE WAGNER GM, replacing MARK KOPEL-MAN, who segues to PRISM RADIO PART-NERS sister station G105/Raleigh. Wagner moves up from the GSM slot for KRQ, KWFM (COOL) and KNST.

KZHT/Salt Lake City PD DR. DOUG DODDS has left the building. Look for Q99 OM GARY MICHAELS to handle the programming duties for both stations, TFN.

Actual Damn Jobs:

Y107/Nashville needs a hot afternoon personality now. Rush your coolest stuff to: JOHN IVEY, PD, Y107, 810 Division St., Nashville, TN 37203. EOE.

WGTZ/Dayton night guy WILBUR WRIGHT (Orville's brother from a previous marriage) segues to WZJM/Cleveland for nights. PD LOUIS KAPLAN needs a replacement ASAP. T&R to: WGTZ, 717 E. David Rd., Kettering, OH 45429. EOE. No calls.

P.S. Best wishes for a speedy recovery as Louis undergoes his annual holiday knee surgery next Friday.

WPGC/Washington still looking for a creative production pro with 5 or more years of major market experience. Weekend airshifts, vacation relief, and also be the on-air 'voice' of the station. Experienced pro's only! Package to: JAY STEVENS, OM, WPGC 95.5FM, 6301 Ivy Lane, Suite 800, Greenbelt, MD 20770. EOE. No calls please.

The station also needs an Assistant to the VP/GM. Resumes to KAREN BLANKS at the above address. Deadline: December 2.

KJYK/Tucson has nights open. Packages to: MC BOOGIE D & GM ALLAN HAMMEREL, KJYK, 3438 N. Country Club, Tucson, AZ 85716. EOE.

Z104/Madison seeks a killer Promotion Director. Good street sense and knowledge of programming and sales. Package to: JOE LARSON, PD, Z104, 5721 Tokay Blvd., Madison, WI 53719. EOE.

The New 97.3, KWNZ/Reno is searching for a Production Director/midday commando. Must possess creative production skills and administrative savvy to take KWNZ's production elements to the next level. Previous digital workstation experience preferred. Ability to communicate with adult women. Rush your package to: CHUCK GEIGER, PD, KWNZ, 2395 Tampa St., Reno, NV 89512 EOE. M/F.

KZIO/Duluth needs air talent for future opening. Strong phone skills and at least 2 years prior Top40 experience. T&R to: JAMES BAKER, 1105 E. Superior, Duluth, MN 55802. EOE. No calls please.

WNSL/Laurel-Hattiesburg needs morning show co-host/News Director. Rush your package to: RICK JAMES, WNSL, 1260 Victory Rd., Laurel, MD 39440. EOE.

WAYV/Atlantic City needs weekend help now. T&R to: JAY TOWERS, 95.1 WAYV, 8025 Black Horse Pike, West A/C, NJ 08232. EOE.

KPRR/EI Paso has two lucrative openings: Mornings and MD. Rush your stuff to: JOHN CANDELARIA, PD, KPRR, 2419 N. Piedras, EI Paso, TX 79930. EOE.



Here's a completely candid photo of some record and radio guys at an undisclosed location, possibly Mr. Ed's trophy room...(L-R) Jive Southeast Promo Guy James Heathfield; KHKS/Dallas APD/MD Mr. Ed Lambert, Jive Sr. VP/Promo Jack Satter, Jive National Dir. Pop Promo Denies George; and Orlando Magic Man/Jive recording artist Shaquille O'Neal.

Lucrative Gigs In Amish Country:

New Top40 needs AM drive and part-time air talent. T&R: SKIP SPENCER, WINK108, 3006 Research Drive, Suite B, Upper State College, PA 16801. EOE.

WHTO/Williamsport needs experienced fulltime Adult Top40 air talent. Females encouraged. T&R: WHTO, 220 South Russell Avenue, Williamsport, PA 17701. EOE.

WLAN/Lancaster is looking for full and parttime air talent and producers. T&R: DAVID SKIN-NER, PD, WLAN Radio, 252 North Queen St., Lancaster, PA 17603. EOE.

And Finally:

Only 388 more shopping days until next Christmas!



SAM PHILIPS

THESE BOOTS ARE MADE FOR WALKIN'

ROBERT ALTMAN'S

PORTER

MUSIC FROM THE MOTION PICTURE

> The Brand New Heavies The Cranberries Terence Trent D'Arby Deep Forest (Eric Mouquet, Michael Sanchez) Ini Kamoze Janet Jackson M People

The New Power Generation CeCe Peniston Sam Phillips The Rolling Stones Salt-N-Pepa Super Cat U2

Once you put it on you'll never take it off.

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MIRAMAY

The Real Juice (See "THE BAR" for More Stuff)

NAMZ IN THE NEWZ; BOB HAMILTON • PHIL Q BURT BAUMGARTNER • JERRY BLAIR STEVE KINGSTON • DR. DAVE FERGUSON GEORGE MICHAEL • JOEL DENVER RICK THOMAS • DANIEL GLASS TOP 40 EFFEND BOB HAMILTON RETURNS TO THE WAINSTREAM...

A 31-year industry veteran, BOB HAMILTON has been named Program Director of KYLD/San Francisco and KYLZ/San Jose/Santa Cruz, Bob has an excellent reputation as a Top 40 PD responsible for the success of WIFI in Philadelphia and KRTH in Los Angeles. Hamilton told HITMAKERS that he was "Very excited about working at WILD107 and I look forward to ratings and revenue success." DR. DAVE BACK TO WASHINGTON D.C."S

DR. DAVE BACK TO WASHINGTON D.C."S WPGC...

Starting January 3rd, DR. DAVE FERGUSON is returning to WPGC/D.C. in an as-yet-unnamed position. Stay tuned to THE REAL JUICE for details. JAN JEFFERIES JOINS BURKHART/DOUGLAS &

ASSOCIATES...

One of the nicest people you'll ever meet in this business is our good friend JAN JEFFERIES, who is replacing DON BENSON at the world-famous consulting firm. **SUPER \$ALES HERALD A SEASON OF SUPER**

SUPER SALES HERALD A SEASON OF SUPER ALBUMS...

With the long-awaited return of the EAGLES and their instant debut at #1 across the country, GEFFEN RECORDS continues to set a pace few labels wouldn't want to follow. Stack up the NIRVANA album, the AEROSMITH album, and the strong debut of WEEZER, and you can understand why Mr. G is smiling. And let's not forget COUNTING CROWS! And how about VERUCA SALT? And then there's HOLE, etc.

STU COHEN has made CANDLEBOX a household name. The WARNER BROS family has much to celebrate with hits from MADONNA, PRINCE, TOM PETTY, R.E.M., SEAL, and many more. RICH FITZGERALD goes into '95 with a string of top sellers including GREEN DAY (SMASH), ERIC CLAP-TON, BLACK CROWES, JONI MITCHELL, and more.

JOHNNY BARBIS finishes 1994 as ISLAND RECORDS President, guiding SKY DANIELS, JOE RICCITELII, VICKI LEBEN, and staff into what must prove to be, a truly exciting New Year. <u>This publication's Personal Pick for Artist Of The Year has to be</u> <u>MEUSSA ETHERIDGEI</u> This staff joins the short list of labels that actually broke new groups this year and last. Their hard work resulted in major success for the CRANBERRIES, and their new relationship with DEF JAM will bring many rewards. The METHOD MAN album has taken retail by storm with continuing sales for the WARREN G as well. SALT-N-PEPA still as strong as everl

As COLUMBIA RECORDS spreads its mighty wings, watch the evolution as history is made. BURT BAUMGARTNER, JERRY BLAIR, and CHARLIE WALK are "A" team members who work radio with a passion for the music they represent...Just ask HARRY CONNICK, JRI With MARIAH CAREY's album heading into the Top 5 this week along with the continuing success of the MARY CHAPIN CARPENTER, the incredible strength of BARBRA STREISAND, PINK FLOYD, and many more, COLUMBIA RECORDS has the fuel for a ride to the moon in '95.

ARISTA RECORDS ends the year riding high with albums from KENNY G, TLC, ACE OF BASE, TONI BRAXTON, NOTORIOUS BIG, and more, including BARRY MANILOW.

DAVID LEACH and staff are surely having a Happy Holiday with the soundtrack from JASON'S LYRIC hot on the charts. Along with albums from BON JOVI, BILLY RAY CYRUS, CRYSTAL WATERS, and look out...here comes VANESSA WILLIAMS.

MARK KARGOL starts off on the right foot with MOTOWN and explodes out of '94 with the BOYZ II MEN project...Keep those HIT songs comin'! MARK BENESCH and crew selling through the holidays with the MURDER WAS THE CASE Soundtrack, BLACKSTREET, THE CROW Soundtrack, NINE INCH NAILS, and more.

JOHN FAGOT and THE CAPITOL GANG hot with FRANK SINATRA DUETS 2, BOB SEGER'S GREAT-EST HITS, MEGADETH, and MAZZY STAR.

ATLANTIC has PAGE & PLANT, STONE TEMPLE PILOTS, THE THREE TENORS, BRANDY, ALL-4-ONE, and more.

A&M has STING, SHERYL CROW, BARRY WHITE, SOUNDGARDEN, AMY GRANT, and more.

EPIC has SADE, GLORIA ESTEFAN, LUTHER VANDROSS, and the FORREST GUMP soundtrack.

The MCA staff, headed by TENENBAUM, GOR-LICK, KRUM, and TUGGEY look forward to ANOTH-ER GREAT year with the PULP FICTION Soundtrack, VINCE GILL, CHANTE MOORE, LIVE, and GLADYS KNIGHT.

MICHAEL PLEN glides into a very interesting New Year for himself and VIRGIN RECORDS with the ROLING STONES, SMASHING PUMPKINS, JANET JACKSON, and more.

IMPORTANT INDUSTRY STUFF BELOW:

AEROSMITH is releasing a CD ROM called "Quest For Fame" which allows you to jam with the band on a virtual guitar.

GEORGE MICHAEL signs to GEFFEN RECORDSI

JELLYBEAN (John Benitez) launches a full-service publishing firm and a Latin record label on January 1. It's a joint venture with investment bank Wasserstein Perella Entertainment.

KISF, KSFM, B95...Who are the new PDs???????

Over And Out

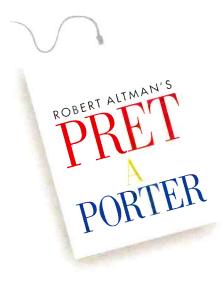
Next Week... Our Annual Year-End Issue Exclusive Interview STEVE KINGSTON VP/Prog. & Ops., Z100/New York

CECE PENESTON KEEP GIVIN' ME YOUR LOVE

The Brand New Heavies The Cranberries Terence Trent D'Arby Deep Forest (Eric Mouquet, Michael Sanchez) Ini Kamoze Janet Jackson M People

The New Power Generation CeCe Peniston Sam Phillips The Rolling Stones Salt-N-Pepa Super Cat U2

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MADOMA

The Most Added Record Of The Week!

Thank You!

Produced by Babyface for Ecaf Productions, Inc. and Madonina.



I S A

The next single from the album



