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6 **VIBE-RATERS**

Common and Pink are in the pink, while a debuting Shelby Lynne and BBMak join the pack.

ALBUMS

NSYNC, NSYNC, NSYNC (x 2.5 million)... with a debuting Ice Cube, Pantera and "WWF Aggression" body-slamming into the Top Ten.

DIALOGUE 34

> V2 President Richard Sanders unleashes some hot air as HITS' own dirigible, Jonathan Grevatt, floats a trial balloon.

39 ROCK2K

> Ivana wins Best Supporting PoMo editor (41) and Active ruler Rich "And Infamous" Ortega clocks the Rock (51).

61 FLAVA CAMP

> Michelle S. is the boss of floss (63), Ricky Leigh casts a spiel (67) and Nes gets Nasty with it (70).

73 JAMZ

> Juice and Wyclef Jean take aim at the Confederate Flag, while JAMZ' own New England Yankee Gary "Hail Fredonia" Jackson perches on top of the pole.

NSYNC scores a "Bye" at MPS and REDUESTS, POP MART says RCA gunslinger Ron Geslin's taking it to the mattresses for Christina

Aguilera, while the one and (thank God) only Ray Dio says teens are on the Net in staggering numbers, which explains why they're oblivious to this week's particularly irrelevant WAVELENGTH.

92

POP MART

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KING OF TEENPOP

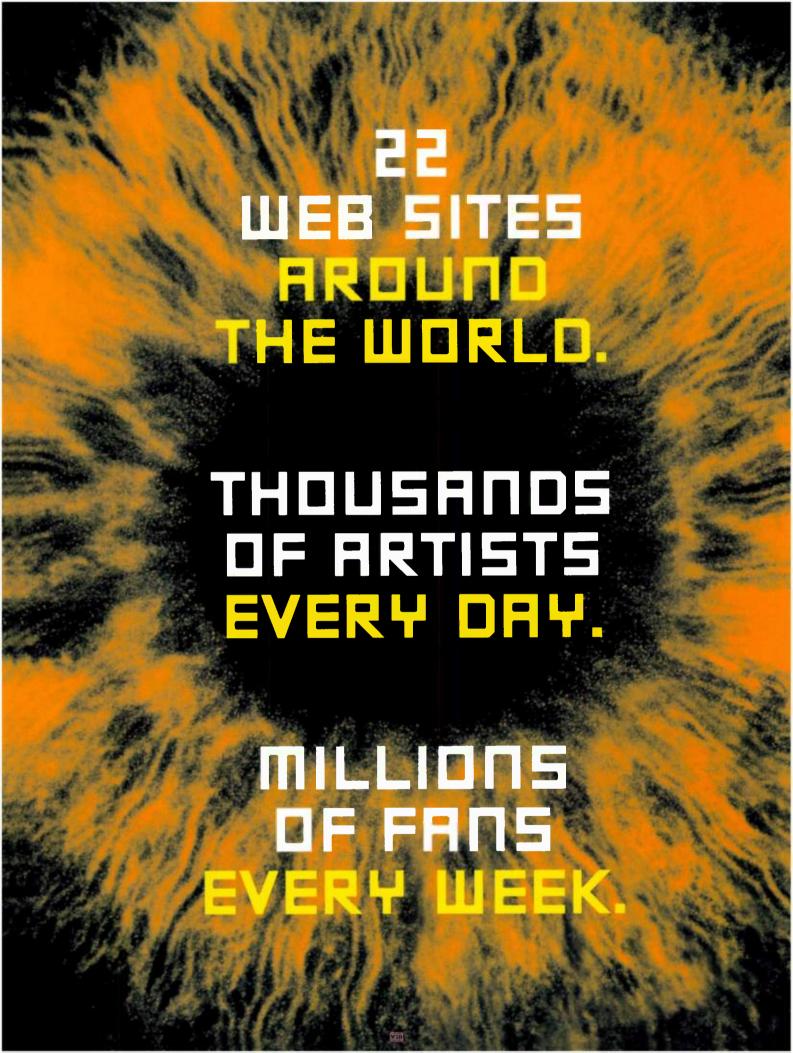


ive Chairman/CEO Clive Calder has more than 2.5 million reasons to be cheerful this week, as his latest boy group signing, NSYNC, blasts away all previous sales records with their #1 debut. Add in the label's Backstreet Boys and Britney Spears to complete the teenpop triumvirate and it's no wonder Clive's feeling like royalty. But will he find anyone to go with him to the prom after this HITS Contents appearance?

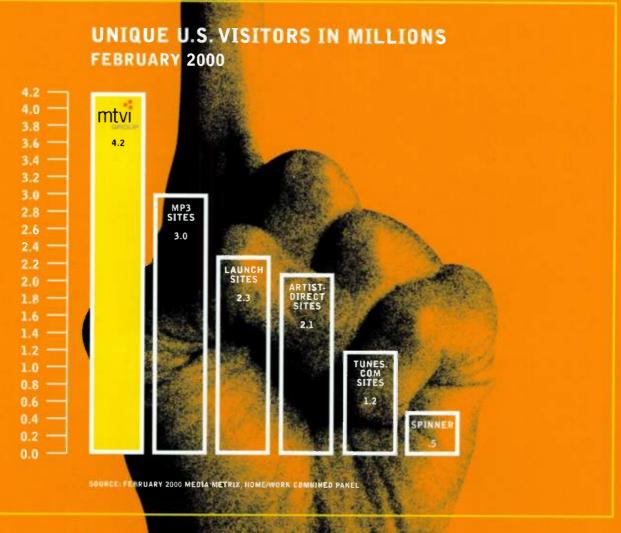


ON THE COVER

ive superstars NSYNC cele-Ubrate a record-obliterating sales week for "No Strings Attached" by bidding "Bye Bye Bye" to this HITS cover nod.



THE #1 MUSIC SITERTRIMENT OF THE WEEL OF THE WEEL







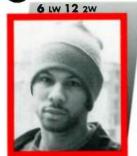


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VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

1 COMMON . MCA



album: LIKE WATER FOR...
track: THE 6TH SENSE

Strong, vinyl-only single sales, with LP streeting at presstime. 275k shipped! R&B spins at KKBT, WHTA, KBMB, KBXX, KMEL, WAMO, WQHT, KKDA, more. Video action at MTV and BET. Upcoming Rap City host. MTV Beat Suite. Source, Blaze, XXL. Mgmt: Derek Dudley.

PINK • LAFACE/ARISTA



album: CAN'T TAKE ME HOME track: THERE YOU GO

Bumped to #2 at T'world, Top 10 sales across the board. Album streets 4/4. Top 10 at KLUC, WBBM, KZQZ, WLLD, Z90, KKFR, KUBE. Also spinning at KIIS, WJMN, KQKS, more. 7 MTV spins. 3/25 Nickelodeon, 4/3 CNN Showbiz, 4/11 Donny & Marie. Mgmt: Pink Panther Music.

RITTIE • NG/ARTEMIS



album: SPIT track: BRACKISH

Kittie's purrin' at retail w/B'buy, W'house leading. Added at KRXG. Radio love at WAAF, KXPK, KEDJ, KISS, WRIF, KILO, WXRK, KDGE, more. MTV. NBC's Later, Farmclub upcoming. Ozzfest July and Aug. Feature in Alt. Press. Massive press on tour. Spin, R. Stone, Mademoiselle, NY Times. Mgmt: JMA Enterprises.

RAH DIGGA • FM/ELEKTRA/EEG



album: DIRTY HARRIET track: THE IMPERIAL

Buzz surrounding 4/4 street date. Multiformat love at Rhythm & Xover. Spins at KBMB, KKFR, KKDA, KATZ, WUSL, more. 8 BET spins. Taping MTV Beat Suite at presstime. Hot off Cash Money tour. Headline tour kicks off 3/29, includes Chicago, Boston dates. Mgmt: Blitz Botter, Vinita Butler/Brooklyn Ent. Group. A INCUBUS . IMMORTAL/EPIC



album: MAKE YOURSELF track: PARDON ME

Great action at retail and at Active Rock and PoMo. #1 spins at KPNT and KXTE. Top 5 at WAAF, WXTM, KEGL, KITS. Also spinning at KROQ, KISS, WEDG, more. 7 MTV spins. Taped Farmclub 3/24. On tour with 311 5/23-7/1. Spin feature upcoming in May. Mgmt: MSM/Mark Shoffner.

STAIND • FLIP/ELEKTRA/EEG



album: DYSFUNCTION track: HOME

Good sales across the board, B'Buy leading. Multi-format spins at PoMo and Active Rock: WFNX, KWOD, WAAF, WXTB, WXTM. MTV Senseless Acts of Video 3/23-4/1. On the road with Korn until mid-April. MTV. Over 760k shipped. Mgmt: Jeff Kwatinetz/The Firm.

HOKU • GEFFEN



album: SNOW DAY (ST)
track: ANOTHER DUMB...

Top 10 single sales raise the volume on the buzz around 5/2 LP release w/ 300k shipping! Spinning at Radio Disney, WFLZ, KNTS, WXYV, KDND, KZZP, WAYV, KZHT, more. MTV, Nickelodeon, Box. *Teen People*. Planning tour for late spring. MTV Spring Break. Mgmt: Larry Tollin Ent.

HANSON . ISLAND/IDJ



album: THIS TIME AROUND track: THIS TIME AROUND

Serious heat building around 5/9 street date. Huge pre-orders! Shipped close to 1 mill. singles. Top 40 adds: WDRK, WBU! Spins at Radio Disney, WSTR, KBBT, KDND, WXKS, more. 11 MTV spins. Letterman 5/8, Rosie 5/9. R. Stone in May. Mgmt. Christopher Sabec & Stirling McIlwaine/Triune Music Group.

VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

SLIPKNOT • ROADRUNNER



album: SLIPKNOT track: WAIT & BLEED

LP released last June keeps on going. Crossing big-time to PoMo from red-hot Active Rock base. #1 phones at KROQ! Added at KNND, WHFS. Spinning at KRXQ, KISS, WXTM, more. Alt. Press cover and feature April 1st. Spin, R. Stone in May. Mgmt: Steve Richards/No Name Mgmt.

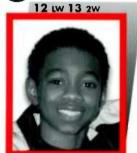




album: I AM SHELBY LYNNE track: VARIOUS

Established Country artist goes Pop on her first Island project produced by Bill Bottrell (Sheryl Crow). Lots of indie action heating up. #1 at Waterloo Records. Starts US club tour 4/10 in NY. Huge press! Upcoming *Time, Spin, R. Stone, Alt. Press, Ent. Weekly.* Tons of radio shows. Mgmt: Betty Bottrell/She Knows Mgmt.





album: FROM THE BOTTOM...
track: I LIKE IT

Added at MTV! Album begins to heat up as single sales continue. Still #1 at WWWZ! WEDR, WIIZ, WHTA, WWDM, Z90 like it, too. 10 BET spins. CNN, 48 Hours segments soon. Plus, People star review, Teen People and YM. #5 at M'land, #7 at T'world. Mamt: Joyce Irby/One Diva.

GUSTER • HYBRID/SIRE/LONDON



album: LOST AND GONE...
track: FA FA

"Lost And Gone" is found at Mod. Adult as #2 Most Added! Adders are WPLJ, KLLY, KISN, KZZO. APM adds: WXRT, KACD. Top 40 adds: KHTS. PoMo spins way up. Video in post. Headlining club dates through May 21, currently in midwest swing. Craig Kilborn 4/3. Mgmt: Dalton Sim/Dalton Sim Mgmt.

SOLE • DREAMWORKS



album: SKIN DEEP track: IT WASN'T ME

New track featuring Ginuwine from LP that hit last Sept. Added at MTV! Added at X-Over: WLLD, KUBE, WHHH, KGGI, KQKS. Spinning at KYLD, WJMN, Z90, KUBE, WQUE, KBMB, KKBT, KMEL, WJAM, more. 7 BET spins. Portland performance 4/7. Mgmt: Kelly Jackson.

LEONA NAESS • OUTPOST/MCA



album: COMATISED track: CHARM ATTACK

Multi-format radio support continues to build. Added at WITS and WKFS! KYSR, WXRV, KACD, WVRV, WLIR, KLLC, WTMX, KFMB, more all charmed. #45-34 Virgin National. Video in post. Upcoming Virgin Retail-sponsored tour. Articles in *R. Stone, Teen People*. Mgmt: Danny Heaps/Just Talent.

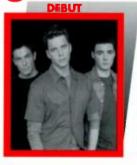




album: WISCONSIN DEATH...
track: I'M WITH STUPID

Hot sales continue for Gold album with B'Buy leading. Static on the PoMo and Active Rock airwaves: WAAF, KXPK, KNDD, WXTM, KRXQ, KWOD, more. MTV. SonicNet chat 4/12. Headlining tour jumps off in SF 4/14-5/21. Mgmt: Rob McDermott, Andy Gould Mgmt.



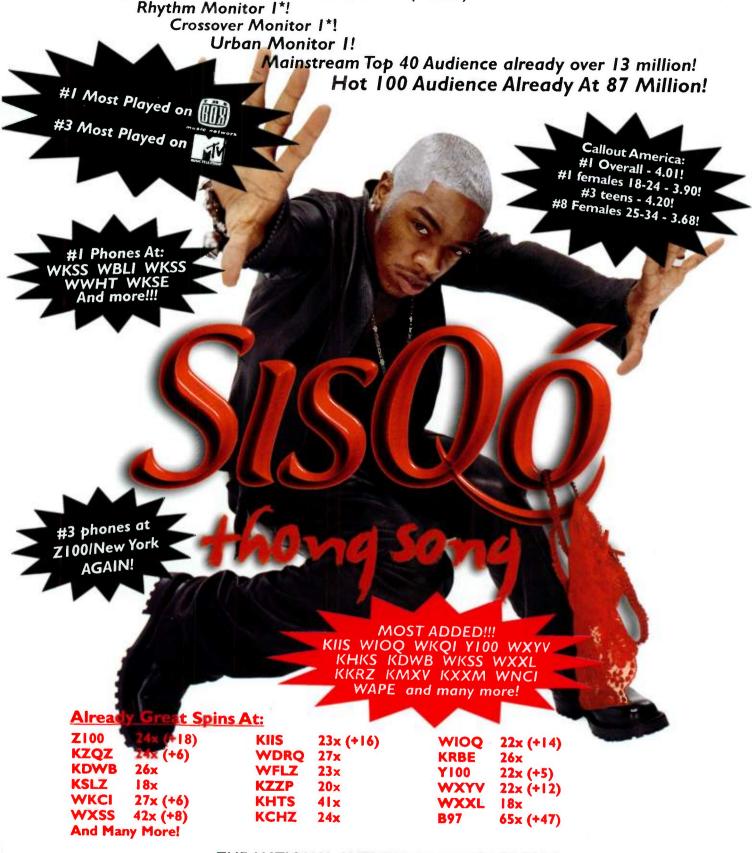


album: SOONER OR LATER track: BACK HERE

English popsters debut with massive first week at Top 40 and Mod. Adult. Adds: KIIS, Y100, KXXM, KFMB, KHKS, WHYI. Commercial single hits 4/18. Strong buzz on 5/16 release w/over 100k shipping. Top 10 Radio Disney. Disney Channel concert special 4/29. Mgmt: Diane Young/Daytime Ent.

top50 ALBUMS

| 2W | LW | TW | ARTIST | TITLE COMMENT | | POWER NDEX | PERCENT CHANGE |
|-----|-----|----|----------------------|---|--------------------------|---------------|-------------------|
| DEB | UT | 1 | NSYNC | NO STRINGS ATTACHED Breaking all records! | Jïve 41702 2 | 518.0 | _ |
| 1 | 1 | 2 | SANTANA | SUPERNATURAL "Maria" & "Smooth" | Arīsta 19086 | 246.3 | -12% |
| DEB | UT | 3 | ICE CUBE | WAR AND PEACE, VOL 2 "Until We Rich" leads | Priority 50120 | 188.0 | _ |
| DEB | UT | 4 | PANTERA | REINVENTING THE "Revoltion" the track | EastWest/EEG 62451 | 184.2 | _ |
| 6 | 2 | 5 | SISQO | UNLEASH THE DRAGON "Thong Song" huge | DefSoul/IDJ 546816 | 161.7 | +2% |
| 4 | 3 | 6 | DR. DRE | DRE 2001 "Forgot About Dre" still | After/Interscope 90486 | 133.2 | -8% |
| DEB | UT | 7 | WWF (AGGRESSION) | VARIOUS Rap wrestling | Priority 50120 | 126.6 | - |
| 7 | 4 | 8 | MACY GRAY | ON HOW LIFE IS "I Try" still | CS/Epic 69490 | 119.0 | -2% |
| 10 | 6 | 9 | DESTINY'S CHILD | THE WRITING'S "Say My Name" & tour | Columbia/CRG 69870 | 114.6 | +6% |
| 9 | 7 | 10 | KID ROCK | DEVIL WITHOUT A Past 5 million now | Lava/Atl/Atl G 83119 | 100.4 | -5% |
| 5 | 5 | 11 | BONE THUGS & HARMONY | RESURRECTION Title cut leads | Ruthless/Epic 63581 | 90.1 | -19% |
| 12 | 12 | 12 | DMX | AND THEN THERE "Ryde or Die" MTV add | Ruff Ryders/IDJ 546933 | 86.8 | -4% |
| 11 | 11 | 13 | DIXIE CHICKS | FLY "Goodbye Earl" leads | Monument 69678 | 86.1 | -6% |
| 21 | 13 | 14 | BLOODHOUND GANG | HOORAY FOR BOOBIES "The Bad Touch" & tour | Republic/Geffen 49045 | 5 84.0 | -4% |
| 13 | 10 | 15 | CHRISTINA AGUILERA | CHRISTINA AGUILERA "I Turn To You" now | RCA 67690 | 82.7 | -12% |
| 19 | 15 | 16 | CREED | HUMAN CLAY US arena tour | Wind-Up 13053 | 81.7 | 0% |
| 2 | 8 | 17 | GEORGE STRAIT | LATEST GREATEST "The Best Day" at country | MCA Nashville 70100 | 7 9 .2 | -24% |
| 3 | 9 | 18 | BLACK ROB | LIFE STORY "Whoa" the hot track | Bad Boy/Arista 73126 | 75.8 | -23% |
| 17 | 17 | 19 | BACKSTREET BOYS | MILLENNIUM "Show Me" still & tour | Jive 41672 | 73.7 | -6% |
| 16 | 16 | 20 | CELINE DION | ALL THE WAY Falling slowly | Epic/550 Music 63760 | 72.5 | -10% |
| 15 | 14 | 21 | EIFFEL 65 | EUROPOP "Move Your Body" up next | Republic/Univ/UMG 157194 | 71.6 | -13% |
| DEE | BUT | 22 | THE MURDERERS | IRV GOTTI PRESENTS "Vita, Vita, Vita" leads | Def Jam/IDJ 542258 | 71.3 | _ |
| 14 | 19 | 23 | STEELY DAN | 2 AGAINST NATURE "Cousin Dupree" the track | Giant 24719 | 63.4 | +14% |
| 25 | 23 | 24 | MARC ANTHONY | MARC ANTHONY "You Sang" now | Columbia/CRG 69726 | 60.5 | +8% |
| 23 | 22 | 25 | FAITH HILL | BREATHE "Breathe" the track | Warner Bros 47373 | 58.3 | -1% |



Top 40 Mainstream Monitor Debut 40* (+440x)

















top50 ALBUMS

| 2W | LW | <u> </u> | rw a | ARTIST | TITLE | LABEL | POWER | PERCENT CHANGE |
|----|-----|----------|------|-----------------------|---|--------------------------|--------|----------------|
| 26 | 21 | 1 | 26 | RED HOT CHILI PEPPERS | CALIFORNICATION "Otherside" & tour | Warner Bros 47386 | 57.0 | -5% |
| 8 | 18 | 3 | 27 | GERALD LEVERT | G. "Mr.Too Damn Good" leads | EastWest/EEG 62417 | 56.0 | -22% |
| 18 | 20 |) | 28 | AC/DC | STIFF UPPER LIP Saturday Night Live | EastWest/EEG 62494 | 52.1 | -15% |
| 29 | 25 | 5 | 29 | LIMP BIZKIT | SIGNIFICANT OTHER "Break Stuff" up now | Flip/Interscope 90335 | 50.8 | +1% |
| 38 | 48 | 3 | 30 | JAY-Z | LIFE & TIMES "Anything" up now | Roc-A-Fella/IDJ 546822 | 44.7 | +61% |
| DE | BU1 | Γ | 31 | TRINA | DA BADDEST B***H Title cut leads | SNS/Atl/Atl G 83212 | 44,3 | |
| 31 | 29 | 9 | 32 | BLINK 182 | ENEMA OF THE STATE "Adam's Song" & hot tour | MCA 11950 | 42.3 | -7% |
| 33 | 34 | 4 | 33 | VERTICAL HORIZON | EVERYTHING YOU WANT Title track + tour | RCA 67818 | 40.4 | +9% |
| 35 | 32 | 2 | 34 | DRAMA | CAUSIN' DRAMA "Left Right Left" the cut | Atlantic/Atl G 83306 | 38.1 | -8% |
| 22 | 20 | 6 | 35 | BEANIE SIGEL | THE TRUTH "The Truth" the track | Roc-A-Fella/IDJ 546621 | 37.0 | -26% |
| DE | BU' | Т | 36 | ENRIQUE IGLESIAS | ENRIQUE "Be With You" the cut now | Interscope 490540 | 37.0 | - |
| 36 | 3: | 3 | 37 | KORN | ISSUES "Make Me", tour, MTV | Immortal/Epic 63710 | 37.0 | -10% |
| 37 | 3 | 6 | 38 | SAVAGE GARDEN | AFFIRMATION "Crash & Burn" now | Columbia/CRG 63711 | 37.0 | +5% |
| 27 | 30 | 0 | 39 | D'ANGELO | VOODOO Video still | Cheeba/Virgin 48499 | 36.5 | -19% |
| 28 | 2 | 8 | 40 | NOW COMPILATION #3 | THAT'S WHATVOL 3 Falling after good run | UTV/UMG 545417 | 36.3 | -20% |
| 30 | 3 | 1 | 41 | BRITNEY SPEARS | BABY ONE MORE TIME New LP coming 5/16 | Jive 41651 | 35.7 | -14% |
| _ | 3 | 7 | 42 | 3 DOORS DOWN | THE BETTER LIFE "Kryptonite" leads | Republic/Univ/UMG 153920 | 0 35.2 | +9% |
| 43 | 3 | 5 | 43 | LONESTAR | LONELY GRILL "Amazed" & arena tour | BNA 67762 | 34.4 | -5% |
| 50 | 4 | 3 | 44 | GODSMACK | GODSMACK "Voodoo" in action now | Republic/Univ/UMG 15319 | 0 32.1 | +11% |
| 24 | 2 | 7 | 45 | GRAMMY NOMINEES 2000 | VARIOUS Falling after good run | RCA 67945 | 31.3 | -31% |
| 45 | 4 | 2 | 46 | THIRD EYE BLIND | BLUE "Never Let You Go" hot | Elektra/EEG 62415 | 30.0 | 0% |
| 40 | 4 | 0 | 47 | JAGGED EDGE | J.E. HEARTBREAK "He Can't Love" the cut | So So Def/Col/CRG 6986 | 2 29.4 | -6% |
| DE | BU | Т | 48 | STING | BRAND NEW DAY "Desert Rose" the track | A&M 490443 | 29.2 | - |
| 20 | 2 | 4 | 49 | SMASHING PUMPKINS | MACHINA/MACHINES "Stand Inside" & tour | Virgin 48936 | 29.0 | -42% |
| 39 | 3 | 8 | 50 | JUVENILE | 400 DEGREEZ Past five million | CM/Univ/UMG 53162 | 27.3 | -16% |

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"i turn to you"

o christina aguilera

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Premiere 4/7/00



- >Rosie O'Donnell 4/11/00
- > <a> Men Fight Back 4/18/00
- >Entertainment Weekly COVER out now!



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31*-25* Mainstream Monitor

Greatest Gainer every week since release

Already 145 Mainstream Top 40s

10 New Adds include: WKQI WWIZ WX

Big Phones: Z100 KIIS-FM Y100 KRBE

#5 MOST PLAYED







MEN STRIKE BACK

THE FIRM

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You Hate Us! You Really, Really Hate Us!

FRONT PAGE



MARCH 31, 2000

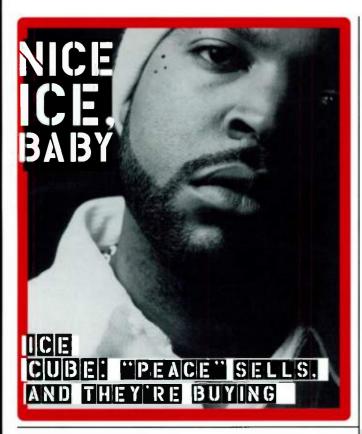
VOLUME 14

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Santana, Cube and Pantera Score, But NSYNC'S Unbelievable Bow Is A...

TEEN DREAM!!!



Joe Isgro Arrested

The FBI has arrested record promoter Joseph Isgro in an alleged extortion scheme. U.S. Attorney Alejandro Mayorkas said in a statement Monday (3/27) that Isgro, president of Tarzana, CA-based Private I Records and executive producer of the 1992 film "Hoffa," was arrested Saturday in Beverly Hills by police and FBI agents.

Arrested with the 53-year-old Isgro was Valentino Bartolone, 35, whom Mayorkas claimed was "Isgro's enforcer in collecting payment on extortionate loans." Both men remain in custody on extortion charges. A federal bail hearing is set for Friday, Justice Department officials said. Isgro has pleaded not guilty to the charge.

oly piece count, Batman! This week's record-shattering chart debut by NSYNC raises the first-week bar by over 100%, with the boy-band wonders moving well over 2.5 MILLION copies of "No Strings Attached" and leaving Jive stablemates Backstreet Boys, whose "Millennium" sold 1.2 million in its first week last year, in the proverbial dust.

Guess you could say they're worth their weight in Lou Pearlman's chins.

NSYNC

With "Buy Buy" fever emptying store shelves and stuffing cash registers across the nation, music retailers' drool cups were understandably filled to overflowing. Those who could tear themselves away from tallying the booty searched for reasons for the windfall.

"Part of it has to be the anticipation that built up because it was delayed," intoned noted Wherehouse Music intoner Bob Bell. "Being tied up in the courts with their label deal and all that, you had the same sort of dynamic that you had last year with the Backstreet Boys, but this time there was more pent-up demand." [Editor's note: And believe us, Bob knows a thing or two about pent-up demand.]

"The fans were very much aware of the street date," Bell continues. "Jive did a very good job of setting it up well in advance and letting the fans know about it. Also, retail was better prepared than they were for the Backstreet Boys, in that there was much more product in the marketplace."

National Record Mart's John Grandoni, meanwhile, has his own theories: "Why was it so big? The record had a great single and the setup was beautiful, but even that doesn't explain the reach that it had. It was a textbook case of doing everything right. You had the MTV weekend, TRL, Rolling Stone—the whole machine was totally MSYNC." [Editor's note: Haw haw haw.

NSYNC." [Editor's note: Haw haw haw. Wanna write for HITS?] "But I can't tell you why it was this big," Grandoni concludes. "It's simply a phenomenon. Sort of like my love for small barnyard animals."

Oh, by the way, Arista's Santana sold a measly quarter-million records again this week (good for #2) and chart debuts Ice Cube (Priority) and Pantera (Elektra) racked up a puny 188k and 184k respectively (good for #3 and #4).

Now it's all about NSYNC's second week. Stay tuned.



Carlos Santana

Pic Of The Week



Buena Vista Social Club

Disney Chairman/CEO Michael Eisner grants an audience to boy band BBMak. "They're incredibly lifelike," remarked the Mousemaster to Buena Vista Music Group execs. "But human figures just don't make the merch numbers. Redo 'em as a hippo, a wildebeest and a lobster, and you've really got something. And get Elton John on the horn—with a coupla tunes, we're a lock for Oscar 2001." Seen are (l-r) Hollywood Sr. VP/GM Mark DiDia, Sr. VP A&R Rob Cavallo, BBMak's Ste and Christian, Eisner, BBMak's Mark, BVMG Chairman Bob Cavallo and Hollywood Sr. VP Sales and Marketing Daniel Savage.



ACTION

The adds this week at MTV are: Groove Armada (Jive), DMX (Ruff/IDJ), 311 (Cap), LFO (Ari), Fenix TX (MCA), Cypress Hill (RH/Col/CRG) and Big Punisher (Loud/DRG). The new Ons are Carl Thomas (Ari) and Sole (Dworks). P.O.D. (Atl/Atl G) and Dr. Dre & Eminem (After/Int) receive rotation increases and Big Punisher is named Jam of the Week.



SISQO DEF SOUL/IDJ

Yes, this #1 Crossover & Rhythm smash can score big in the Pop marketplace. Yes, we know that not too many records a year can make this move successfully. And yes, we know that we are swimming against the current... BUT...this song is a MONSTER SMASH that has ignited album sales & electrified the video channels. Ken Lane & his new team are doing it & doing it well. And yes, they look so lovely in their Thongs!!!

Indianapolis Requests RadioNow

Blame it on Carson Daly.

In the spirit of MTV's mondo popular "Total Request Live," Emmis Communications is flipping the format on its Indianapolis rocker WNAP to RadioNow 93.1, replacing it with a playlist described as "totally interactive radio on demand," incorporating request lines, Web sites, street teams, polling and e-mail.

Could this be the start of the next big radio format? Emmis VP Programming Rick Cummings hopes so: "That would mean it's really working. People don't generally copy things that aren't pretty much on fire. I'm hoping six months or a year from now, there will be 12 stations like this, because that would be a good sign we've been successful here."

Consultant Dave Shakes of Alan Burns & Associates, who helped execute the switch, calls it "a new generation of Hot Hits on demand—what the 12-34-year-old audience wants at that moment."

The new outlet, under PD Scrap Jackson, most recently

OM/PD for Root Communications' five-station cluster in Myrtle Beach, SC, launched last Tuesday morning (3/28).

As the third-rated rock station in the city, WNAP was performing below expectations, even after adding Howard Stern—who has since been dropped—in the mornings.

"This station will be on top of what is going on with music taste in Indianapolis," says Shakes after taking 2,987,654 phone requests for NSYNC's "Bye Bye." "We will be very public in asking listeners for their input, and acting on it."

"It's a new level of customer service," adds Cummings. "We believe, if we give those listeners what they want, we'll build a significant cume and a loyal listenership. It's the ultimate pop station. We have a commitment to play the most popular music in Indianapolis and the #1 song at the top of every hour."

There's no truth to the rumor the station's slogan will be "All NSYNC All The Time...Until You Cry Uncle."

"Besides being responsive, the station has entertainment value," says Scrap. "Young listeners are impatient. We'll be preparing and delivering the latest pop culture information without wasting their time."

Cummings feels the time is right for RadioNow: "A lot of this is Dave and Scrap's idea, but if it happens, I'll be taking full credit for it. Now, can anyone tell me the difference between NSYNC and Backstreet Boys!"



Rick Cummings: Putting Indy in the fast lane for interactivity.

HITS

ARTISTdirect: Opens At 12, Closes At 9

by Marc Pollack

The long-awaited ARTIST direct initial public offering has finally arrived, and the highly visible online company surprisingly fell short of the splash many expected.

Stock in ARTISTdirect began trading on the NAS-DAQ Tuesday, opening at \$12 a share and closing at 913/32. That's a drop of 21.61%. Over the course of the day, the stock fluctuated between 8 1/2 - 12 3/4.

The online music entertainment company, which is Paterno, "but Marc Geiger is a good executive and still may pull this off."

"Although one cannot judge an IPO solely from the first day's results," pointed out attorney Fred Davis, "those affiliated with ARTISTdirect are probably disappointed."

But wait, there's more: Said a third attorney, Ken Hertz, "This is not a qualitative reflection on ARTISTdirect or the people behind it. I think it reflects a general

"This [negative first day of trading] is not a qualitative reflection on ARTIST direct or the people behind it. I think it reflects a general apprehension in the investment community towards entertainment content strategies in general." —Ken Hertz

backed by BMG Entertainment, Sony Music Entertainment, Universal Music Group and Warner Music Group—filed to raise about \$55 million in an IPO of 5 million shares. Morgan Stanley Dean Witter is lead underwriter.

ARTISTdirect operates Web sites for artists, a music search engine, an online community, a retail site, the ARTISTdirect Talent Agency and Kneeling Elephant Records.

In January, the company secured \$97.5 million in equity investments, including investments of between \$15 million and 30 million from four of the five major label groups. Latin American pay TV content provider Cisneros Television Group and Net portal Yahoo! have also taken stakes in the company.

Industry soothsayers were quick to drop science: "I'm disappointed for the artist that I represent that got lots of stock," said attorney Peter

apprehension in the investment community towards entertainment content strategies in general."

Time Bomb Records head Jim Guerinot submitted that there are worse scenarios than a first-day fizzle: "A big IPO is like a big chart debut," he said. "It feels good immediately, and then you panic about what your second week will look like."

ARTISTdirect declined comment.



Mark Geiger: What's wrong with this picture?



- 1 **CLIVE CALDER:** King of Jive NSYNCs the putt as Nipper ain't so chipper.
- 2 NSYNC: The little girls understand—more than 2 million of them.
- 3 **BRYAN TURNER:** Top 10 bows from Ice Cube and WWF prove Priority boss is still in touch with the street—and we don't just mean Rodeo Drive.
- 4 **SYLVIA RHONE:** Conducting a jolt of Elektra-cal current with Pantera, AC/DC, Levert and Third Eye Blind.
- 5 **L.A. REID:** LaFacing the future on Arista throne. Is he already planning his first Grammy party?
- he 🔊
- 6 **ARTISTDIRECT:** Remember when Net IPOs took off like rockets? This one's still sitting on the launching pad.
- 7 **BMG:** Parent company socking away the deutschmarks for a major play—just don't call it a "war chest."
- 8 MP3.COM: Gersh and Silva step in. But will cooking with G.A.S. get MP3.com out of the fire?
- 9 **RONDOR MUSIC:** ALMO Sounds shuttered, but Herb & Jerry will skim some cream from their publishing.
- 10 **NAPSTER:** Judgment day delayed as the world awaits earth-shaking decision.

Major ARTIST direct Shareholders

| Who | Shares | % Stake |
|-----------------------|----------------|------------|
| Constellation VC | 2728907 | 7.3 |
| Chase Capital | 1512238 | 4.1 |
| Universal Music Group | 3409091 | 9.1 |
| Cisneros TV Group | 2272727 | 6.1 |
| Sony Music | 1704547 | 4.6 |
| BMG Music | 1704547 | 4.6 |
| Marc Geiger | 3335820 | 9.1 |
| Donald Muller | 3252486 | 8.9 |
| Keith Yokomoto | 1955324 | 5.2 |
| Stephen Rennie | 504352 | 1.2 |
| Rick Rubin | 3620219 | 9.7 |
| Clifford Friedman | 2728907 | 7.3 |
| Warner Music/Maverick | 1704547* | 4.6 |
| #P . 1 . 1 . 1 | # 1 F 10 1 | D) (C) 1.0 |

*Extrapolation based on \$15 million investment based on BMG and Sony investments. All above info from ARTIST direct's 3/27/00 SEC filing.

PANIC IN THE YEAR ZERO

Music Biz Awaits Napster Judgment Day

by Marc Pollack

he nail-biting continues. Despite expectations to the contrary, no summary judgment was issued Monday (3/27) in San Francisco in the case of the Recording Industry Association of America vs. Napster.

The anticipated decision—the result of the first of two landmark hearings that will directly affect the future of the music industry—was delayed as the judge decided not to rule from the bench. The judge also heard the Jerry Leiber et al. vs. Napster case during the same session.

During the hearing, Judge Marilyn Hall Patel requested that the RIAA's attorney explain the difference between this case and the landmark Universal vs. Sony dispute over home video formats. Her initial question to Napster's attorney was, "Please show me a noninfringing use of your program."

One eyewitness observed that Napster's attorney had difficulty in explaining the uses of the product, with which the judge evidently had some familiarity.

Judge Patel asked the attorney for Leiber et al. to revise their complaint to specify the type of infringement alleged. Napster had moved for a dismissal in this case.

The judge decided not to make a decision on the RIAA litigation on the spot, but will come back to it, although no date has been set.

Sources inside the RIAA were "encouraged" by the outcome of the hearing and expect a decision in the very near future.

Yet speculation about the case's likely outcome is far from unanimous. "There is an excellent chance that Napster will win," ventures music attorney Whitney Broussard. "It looks like Judge Patel is prepared to decide based upon the 'Betamax' [Universal-Sony] case. The ruling in that case is, 'The sale of copying equipment... does not constitute contributory infringement if the product is... capable of substantial non-infringing uses."

Ron Stone: Don't steal

from artists.

Adds Broussard, "It is clear that there are many, many noninfringing uses for the [Napster] software—for instance, trading all the MP3 files that artists or companies have put on the Web for promotional purposes or trading home-made recordings. Thus, judged according to the Betamax rule, Napster shouldn't have any problem.

Napster, the widely popular music-sharing software program founded by 19-year-old Shawn Fanning, allows users to download its free software, indexes MP3 music files on the users' hard drives and makes them visible to other Napster users when connected to the Internet. From there, all it takes is a title or artist search to find other users from whom to download MP3 files.

It's driving the RIAA and its membership batty.

The RIAA lawsuit against the online startup seeks damages of up to \$100,000 for each copyright-protected song swapped. Napster contends such a law would be unenforceable, since they have no way to track what songs are traded-much less how many-with

their software. One thing is certain, though: Upwards of a million users tap into the service daily to find everything from Santana's latest to some unknown entity in Boise.

Most coverage of this issue has focused on the battle between the record companies (or the RIAA) and Napster, rarely taking the artist into consideration. And artists who have become familiar with the software are lining up on both sides of the debate.

Artist manager Ron Stone, who has voiced his opposition to the technology, has set up an ad campaign titled Artists Against Piracy to run on television, radio and the Internet.

"Artists don't want to get involved in the RIAA's dispute with Napster," Stone told Salon.com. "They want to take the high road and say, if you care about us, and music is of value to you, then you shouldn't take it for free. It's stealing from artists, and that connection needs to be made."

Artists' concerns must be taken into consideration by Napster as it develops a business model. In order for Napster to be successful, it

> is going to need the support of the artist community—both new and established acts.

> "It's a fascinating technology that's captured the youthful customer," said artist manager Jim Guerinot to Salon.com. "I think there's something there that's worth talking about. If there is a way to secure e-mail (of users), to create an online digital fan club, that could be cool. If their model is static, if the music is free and they're only using it for an IPO,



Jim Guerinot: Is Napster a time bomb?

well, fuck them, clearly. Their business now is not something that's equitable or workable in the long term."

Even so, other tech companies are introducing Napster-like programs at a high rate. Wrapster, a new Net program that transforms a popular music-trading network into a full-blown online swap meet capable of trading videos and software, has been available for downloading since last week. It allows any kind of file to be listed and traded over the Napster network, which was designed to recognize only MP3 music files.

The trend is bad news for record companies, movie studios and software companies that have fought hard to keep their wares from being pirated online. Programs such as Wrapster and Nullsoft's Gnutella, which mimic and expand on Napster, are speeding the erosion of copyright protections online, leaving copyright holders scrambling to keep up.

A less well-known program dubbed iMesh allows people to swap music, video and other multimedia files—providing a broader range of options than Napster itself, which only supports MP3 files, but falls short of the capabilities of the new Wrapster technique.

The movie and software industries are watching the RIAA's experience closely, aware that they'll ultimately be subjected to the same pressure.

That's why we're working on a venture that should make music and film execs feel better—downloadable Xanax.



Original songwriting. Three-part harmony, Guitars, English charm. Their debut album SOONER OR LATER

Most Added at Top 40 and Hot AC

Over 75 Stations First Week Including:

KIIS WNCI WAKS
KHKS WNKS WHYI
WLNK G105 KFMB
KXXM KSLZ KSTJ
...And Many Others

"Talk about a no-brainer. This will be huge. It's an add!!!"
—Rob Roberts and Deirdre Poyner, WHYI

"I'm a big fan of this song... I predict huge things for BBMAK at KISS."
—Kid David, WXKS

Battle of the Jukeboxes

The Pissing, Er, Streaming Contest Continues

●Back

Fwd >

Stop 🐼

Smoke 🗬

Reload @

Drink .

Crash 6

Bail

THIS BYTES It's been a packed week: The Napster vs. RIAA cliffhanger, the ARTISTdirect IPO cliff and the Gnutella saga (which requires Cliff Notes). What ties all these seemingly disparate stories together is the same old question: How does the music biz "monetize" digital distribution? The possible non-infringing uses of Napster and its ilk suggest the industry will negotiate a licensing arrangement rather than play endless antipiracy whack-a-mole (especially as the resilient Gnutella offers a decentralized alternative). Meanwhile, the Geiger counter's poor initial reading suggests a new skittishness about music dot-coms-vet the company's business model is seemingly much more sound than those of its splashier predecessors. Even so, the mantra of the MP3 revolution—"music wants to be free"looms large. Is there a way to dispense with the cherished transactional model and still rake in the cash? Will today's outlaws pay their licensing fees by selling ads, thus retaining traffic for free music? How bout a subscription model? You tell me: akrinst@aol.com

attling to prevail in the high-stakes quest for digital-music dominance, Real Networks and Microsoft made some splashy announcements this week.

Real made much of its claim that one billion songs had been recorded or played by users of its Reallukebox. The number, the company reported, was calculated by the number of "lookups" on the CDDB database.

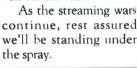
Meanwhile, Real also announced nine international editions of its RealPlayer 7 and RealJukebox; the players will now be available with interfaces in German, French, Japanese, Spanish, Italian, Portuguese, Korean and two "variations of Chinese" (presumably Cantonese and Mandarin).

Meanwhile, Microsoft touted the release of its all-in-one Windows Media Player 7, which it claims offers single-button CD duplication, streaming and downloading of audio and video and customizable media file organization. MS also hyped a deal with Alliance Entertainment to license the All Music Guide database into the player.

Microsoft's jukebox play could provide a brief distraction from Bill Gates' difficulties with the Department of Justice. After Bill's settlement offer was greeted with derisive laughter by DOJ, watchers began predicting more extensive restrictions in lieu of a breakup order.

Gates' olive branch consisted mainly of an offer to unbundle Internet Explorer from Windows-hardly enough for DOI. But the timing was fortuitous, as main browser competitor Netscape debuted its latest

version last week.



Microsoft's Windows Media Player 7: Ain't it purdy?

NAB Runs Interference

The advocacy group National Association of Broadcasters (NAB) filed suit Monday (3/27) against, of all things, the RIAA, seeking a declaratory judgment excusing radio stations' Net affiliates from fees in excess of the standard license usually granted to radio outlets.

The issue is Net versions of broadcast stations, which offer streamed simulcasts of terrestrial programming.

NAB, meanwhile, campaigned against a pending government lottery granting licenses for low-bandwidth radio stations, bombarding politicos with CDs filled with interferencesupposedly what the airwaves would sound like with 10-100-watt stations in the mix.

"It is a misrepresentation of the engineering facts," asserted FCC Chairman Bill Kennard. "Clearly, you have an industry that does not want to have new voices coming onto the airwayes."

Listen Scores \$70 Million

Listen.com announced the completion of a \$70 million private equity placement in the company. Led by Attractor Ventures and including European VC fund Index Ventures and many of Listen.com's prior investors, the \$70 million round of funding is one of the largest ever raised by an Internet music company.

This latest round of funding follows strategic investments in Listen.com by all five major labels, itself a landmark.

The company plans to use the equity to fuel its continued growth in product development, brand marketing and international expansion. Listen.com Japan is scheduled to launch later this year.

Listen.com has deals with MP3.com, Emusic and Liquid Audio and powers searches on Excite, Lycos, Real-Networks, Shockwave.com, Sony and ZDNet.

AOL, Bertelsmann Share

An alliance between AOL and Bertelsmann AG obliges the media giant to provide the world's largest online service with content in a deal valued at \$250 million.

The deal follows the AOL's buyback of Bertelsmann's 50% stake in AOL Europe and AOL Australia, which gave the Germans some \$8.25 billion in cash or stock.

The transfer was fated by the AOL/Time Warner deal, which led to the resignation soon thereafter of Bertelsmann boss Thomas Middelhoff from the AOL board.

Is this how "rivals" interact in the new economy?

18

Closed Out At Rhythm Crossover

Impacting Pop Radio Now!

Early Believers:
WFLZ B97 KZQZ KHTS WKFS
WBTS WKSE Y100 WKTU

Rhythmic Top 40 Monitor: 13* - 1077 Detections - Greatest Gainer

Crossover Monitor: 6* - 2023 Detections - Greatest Gainer

R&B Monitor: 6* - 2007 Detections

Romeo Must Die - 18.5 Million 1st Week

Top 5 Phones At. KMEL, KYLD, WERQ, KBXX, KTFW, WHHH, KXHT, KDON, KLUC, KPSI

WJMN 33x WHHH 52x Z90 25x WPGC 24x KPWR 50x KBMB 43x WPYO 49x KXJM 41x KYLD 68X B96 37x WNVZ 21x KLUC 41x

KMEL 68x KQKS 41x KSFM 35x HOT97 43x KBXX 52x WPOW 40x KGGI 36x WLLD 32x











FROM ROMEO MUST DIE: THE ALBUM

TRY AGAIN

WWW.ROMEOMUSTDIE.NET/THEALBUM



Hit & Pun: Loud Proud | Weaselz 4 Life of Posthumous Set

"I just lost 100 pounds!" claims Big Punisher on "It's So Hard," the first single from his sophomore Loud/Columbia album, "Yeeeah Baby," which hits the streets next Tuesday (4/4). "I'm trying to live! I ain't going nowhere-I'm staying alive!"

Fresh from a Duke University program that had trimmed him down from over 500 lbs., 29-year-old Latin rap star Christopher Rio, aka Big Pun,

had everything to live for—a wife, three young children and a burgeoning career, with a new album following his '98 Grammy-nominated, double-Platinum debut, "Capital Punishment."



Big Pun

Sadly, the pressures of recording and finishing up the new album led him to gain back the weight, and on February 7, the South Bronx native of Puerto Rican descent passed away from natural causes in White Plains, N.Y.

"Our marketing plan remains the same," insists Loud CEO Steven Rifkind, whose label is now distributed by Columbia through Sony. "It's an incredible album. The one thing I promised was we would not exploit Pun's death, but we want to do everything in the world to help his family."

Rifkind just returned from Miami, where a six-hour BET TV special was taped that included a Pun tribute, a version of "It's So Hard" performed by label artists including Raekwon, Inspectah Deck, Mobb Deep, Xzibit, M.O.P., Alkaholiks and longtime friend and mentor Fat Joe, through whose Terror Squad Productions Pun was signed to Loud.

The label had to film a video for "It's So Hard" without Pun, though the clip, featuring Donell Jones, is already on at BET, MTV and The Box, while the single's already garnering support at rhythm radio and mix stations. The company plans to ship around 850K first week, amid retail expectations the record could do anywhere from 250K-500K.

Because of Pun's physical limitations, Rifkind says the rapper would have been unable to travel to support the record,

> but the Loud CEO had always planned to go on a promotional tour with Fat Joe to turn radio and the press on to the album.

> Rifkind discounted the conventional wisdom in rap circles that a violent death

impacts sales more than a natural one: "Obviously, more people will be interested in this record because of Big Pun's passing, but this album is incredible anyway. It's one of the best rap albums you'll ever hear."

Said Fat Joe: "To me, Pun was my brother; to the hiphop community, he was a living legend; to Latinos everywhere, he broke down barriers in the entertainment industry. But most importantly, he was a man, a husband and a father. He will be missed, but never forgotten."



Steven Rifkind: Knows a good Pun when he hears it.

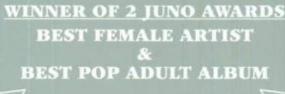


Slingers from **Jimmy and Doug's Farmclub.com** reminisce with reuniting N.W.A. members about back in the day when a "G Thang" meant more than slugging Geritol. "Yo, Dr. Dre and Ice Cube," said Farmclub's Andy Schuon, "I've been down with gangta rap since your first album, 'Schm**ks, The Police.' Say, can you show me how to do that gangsta rap scowl so I don't ruin this photo op with my normal sh*t-eating grin?" Meanwhile, FC's Matt Pinfield and Ali Landry pose for the camera, having been specially trained to do just that. Seen are (I-r): Schuon, Dr. Dre, Pinfield, Landry, Ice Cube and head Farmer Jimmy lovine.

HOW'S THE OL' TICKER? A SELECTION OF **ENTERTAINMENT/INTERNET STOCKS AT PRESSTIME**

| SYMBOL | COMPANY | T/W | L/W | % CHANGE | 52 WK HI — LO |
|--------|---------------------|--------|--------|----------|---------------|
| AFM | AMFM | 63.00 | 62.50 | 8.0 | 85.62-39.50 |
| ccu | CLEAR CHANNEL | 68.38 | 68.81 | -0.64 | 95.50—56.37 |
| CITC | CITADEL COMM. | 40.13 | 37.69 | +6.47 | 65.62—19.87 |
| CMLZ | CUMULUS MEDIA | 15.75 | 16.56 | -4.91 | 55.43—9.12 |
| CXR | COX RADIO | 85.50 | 74.13 | +15.35 | 107.00—43.56 |
| ZIQ | DISNEY | 40.94 | 39.19 | +4.47 | 42.18—23.37 |
| EMI | EMI (IN PENCE) | 653.00 | 646.00 | +1.08 | 810.00—355.50 |
| SWWB | EMMIS COMM. | 44.56 | 41.13 | +8.36 | 62.34—19.50 |
| EMUS | EMUSIC | 5.31 | 6.03 | -11.92 | 35.00—5.40 |
| INF | INFINITY | 33.19 | 32.31 | +2.71 | 41.50—23.68 |
| JCORZ | JACOR COMM. | 10.63 | 10.75 | -1.16 | 16.50—8.43 |
| JP | JEFFERSON -PILOT | 60.44 | 57.63 | +4.88 | 79.62—49.87 |
| LQID | LIQUID AUDIO | 19.88 | 21.03 | -5.5 | 49.2515.00 |
| MPPP | мрз.сом | 22.00 | 23.94 | -8.09 | 105.00—15.00 |
| RNWK | REALNET- WORKS | 68.22 | 67.94 | +0.41 | 96.00—17.53 |
| ROIA | RADIO ONE | 57.50 | 66.75 | -13.86 | 97.50—24.00 |
| XFX | SFX ENT. | 39.50 | 39.63 | -0.32 | 51.66—25.00 |
| SIRI | SIRIUS SATELLITE | 50.63 | 51.06 | -0.86 | 69.43—19.50 |
| SNE | SONY | 246.69 | 245.25 | +0.59 | 314.75—73.12 |
| TWX | TIME WARNER | 103.63 | 97.06 | +6.76 | 105.50—57.18 |
| VIA | VIACOM | 56.25 | 57.75 | -2.6 | 63.31—36.68 |
| ٧o | SEAGRAM | 63.94 | 60.75 | +5.25 | 65.25—36.62 |





PRODUCED BY JAY JOYDE





www.chartalwevazuk.com

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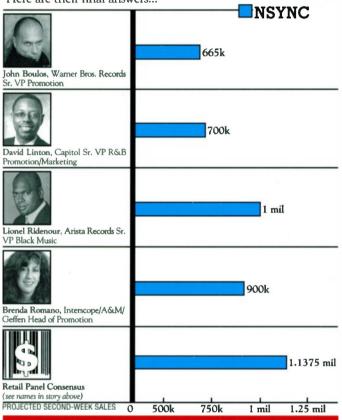
NSYNC Week Two Predictions

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N

HITS

How do you follow a 2.5 million opening week? That's the question we asked our panel of hand-picked industry Einsteins, along with retail experts Bob Bell of Wherehouse Music, National Record Mart's John Grandoni, Best Buy's Kevin Engler and Kevin Hawkins of Valley Media (as a consensus). Here are their final answers...

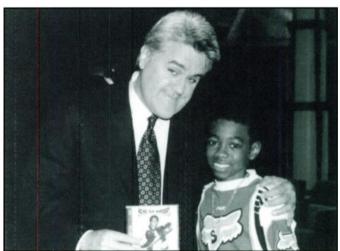


Just Harried



Seen here for the first time are Columbia Sr. VP Media/Strategic Mktg. Larry Jenkins and his beautiful bride, E! Entertainment Television's **Dave Adelson**. While the long-time friends' decision to pursue a same-sex marriage isn't surprising, their decision to have David Crosby father their child is. Sadly, as of this writing, the couple's honeymoon was cut short by **Donnie**'s dry deaning and Dave's assignment for "Wild On Venice Beach Schizophrenics."

Sammie Takes It On The Chin



Lifelike TV puppet Jary Lono (I) greets Capitol artist Sammio. After several minutes of excited, childlike patter about lunchboxes and going to the bathroom all by yourself, Sammie was able to get a word in edgewise. "Jay, I'm a cute, pre-teen R&B artist with crossover appeal and endorsements up the wazoo, who could singlehandedly put my label back in the urban-music game," the young singer pointed out. "Yet somehow, I feel so empty. By the way, your Green Room's out of Evian." In a related story, Jay's **Monica Lewinsky** jokes were extra-kooky this week.

Who's got what on this week's album chart

| POWER POINTS | POWER POINTS: #1 LP = 50 POINTS/#50 LP = 1 POINT | | | | | | |
|-------------------------------------|--|---------------|------------------|--|--|--|--|
| LABEL | Power Points | Top 10 | Тор 20 | Top 50 | | | |
| UNIVERSAL (TOTAL: 17) | 384 | 5, 6 | | 21, 22, 29, 30 32, 35, 36, 40 42, 44, 48, 50 | | | |
| WEMI (TOTAL: 14) | 362 | 3, 4 7, 10 | | 23, 25, 26, 27 28, 31, 34, 39 46, 49 | | | |
| BMG (TOTAL: 10) | 277 | 1, 2 | 15, 16 18, 19 | 33, 41, 43 45 | | | |
| WARNER MUSIC GRP. (TOTAL: 10) | 256 | 4, 10 | | 23, 25, 26 27, 28, 31 34, 46 | | | |
| SONY (TOTAL: 9) | 252 | 8, 9 | 11, 13 20 | 24, 37, 38 47 | | | |

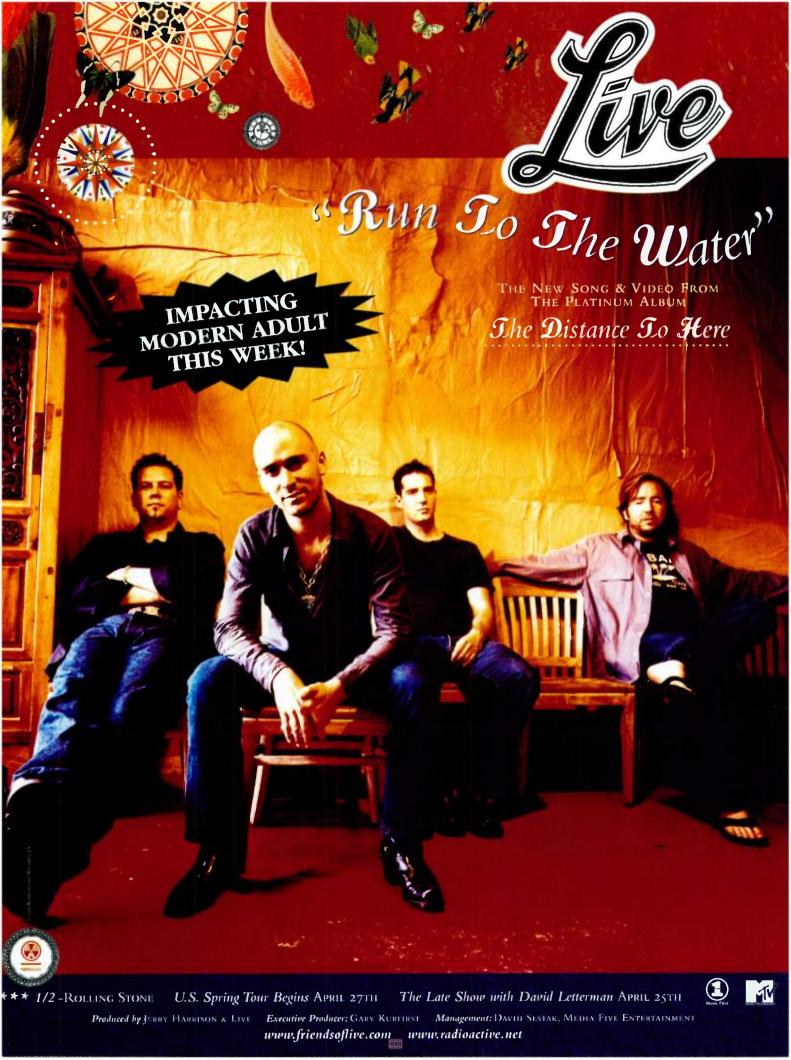
3, 7

106

39, 49

EMI

(TOTAL: 4)







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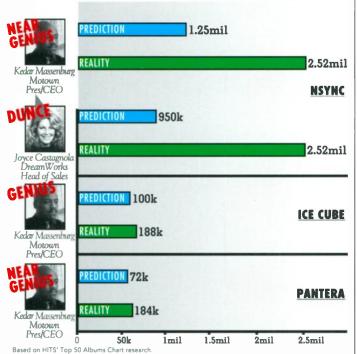
YOKO SEES AN OPENING ...



IMAGINE THERE'S NO CARTOON...

Winners

There was a lot of underestimating going on last week, as NSYNC shattered the first week sales record and Ice Cube and Pantera beat expectations. Below, how our industry gurus did...









Fuhrmann

Pariser

Kalatari

ndrew "E. Oo Ah Ah" Fuhrmann is appointed Vice President Creative Affairs E.C. for Universal Music Publishing Group by Executive VP Creative Affairs Tom "White Fish" Sturges. Fuhrmann will be responsible for forging creative partnerships for the company and its East Coast-based writers, signing new artists and writers and planting bloody gloves... Linda "Stagger" Lee is named Vice President Recording and A&R Administration for the Island Def Jam Music Group by Sr. VP Business & Legal Affairs Michael "Pin" Kushner. Lee will oversee charging pizza and beer against artist royalties... Jennifer L. "I Love" Pariser "In The Springtime" is tapped as Senior Counsel for Sony Music Entertainment by Sr. VP General Counsel & Secretary Thomas C. "No Evil" Tyrrell. Ms. Pariser will be responsible for litigation and pre-litigation matters for the company, including copyright and trademark disputes, antitrust actions, investigation and contract disputes and getting company employees out of jury duty... "Moe," Larry "And Curly" Kalantari has been hired as Executive Vice President Corporate Development for Alliance Entertainment Corp. by President/CEO "Wreckless" Eric Weisman, Kalantari will direct

all of Alliance's corporate development activities, including floating massive junk bonds... "Truth Or" Darren Karst is declared Executive Vice President/Chief Financial Officer for Alliance Entertainment Corp. by President/CEO Eric "E. Tiki Tavi" Weisman. Karst will direct all of Alliance's corporate financial and administrative activities, including running the office numbers racket... Brenda "And The Tabulations" Jones is recruited as Vice President R&B Marketing for Capitol Records by Sr. VP International & Domestic Marketing Jay "& The Americans" Krugman. Jones will work with the label's R&B and urban artists and managers on their marketing plans while piling up AOL Time Warner stock options... "Return of the" Jodi Williams is upped to Vice President of Promotions Urban Music for RCA Records by Exec. VP/GM "Hit The Road" Jack Rovner. Williams will be responsible for the overall strategy of the label's urban releases and answering Her Master's Voice... "Heaven Knows Mr." Alison Taylor is named Vice President Marketing for the Gold Circle Label Group by President "Iron" Mike Delich. Taylor will direct the marketing of all projects, including fixing the annual NCAA basketball office pool.









Williams

Taylor



Critics love Sammie and here's the proof:

"Sammie sounds like a young Jacko and a male version of Monica."

--ENTERTAINMENT WEEKLY

"His voice is mature beyond his years, his sensibilities are not. It's a novel concept-that he can do it without sounding contrived says a lot about the potential here."

--USA TODAY

"Calls to mind the promising debuts of such upstarts as Stevie Wonder and Michael Jackson...Sammie's here to stay."

--BILLBOARD

Early Believers:

KYLD **WWKX** KRBV WDBT WNVZ WFBC **KOHT** 1.1.101.00

WEZB WPYO

KGGI

KBXX WBTS

Z-90

HISNEP

"Top 5 Research and #1 Sales — wow!" – Mike Abrams, WBTS, Atlanta

From the new album FROM THE BOTTOM TO THE TOP.

See Sammie live! Coming soon to a city near you.

Log on to hollywoodandvine.com to see Sammie's new video!











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BAD, LOS ANGELES

Disappointment abounds throughout the industry over Wall Street's lack of interest in ARTISTdirect's IPO, which opened at \$12 a share and closed just over \$9. Shock over the lack of positive response was felt from the emplovees at ARTIST direct, the many industryites given friends -and-family options and BMG, WMG, Sony and UMG, who invested a cumulative \$75 million. That figure was expected to have at least doubled in value. Insiders say Geiger and company did not provide the necessary sizzle (see story on page 15)... Negotiations between MP3.com and the majors began last week at the highest levels at Sony and Universal in an attempt to knock out a licensing agreement and to settle impending litigation. The talks, being brokered by Gersh and Silva, are being handled by Branca and Stiffelman on behalf of MP3.com. The team, now joined by Ken Ziffren, returns to New York to continue its meetings and will try to get with Strauss Zelnick and Roger Ames. Could a deal be made even though it

12 - 11 - 10 - 9 - ???



MARC GEIGER: When does that Pearl Jam tour kick off?

would go against MP3.com's long-standing business model of basically giving music away? Pundits say it's all about the money. If the bucks are there, the majors will license the music, but inside sources claim it is unlikely any deal can be ironed out. Oracles oracling that it is MP3.com's problem to figure out how to charge users in order to pay the Big 5 for their content. What happens to MP3.com's traffic once users are ticketed?..... NSYNC's firstweek sales of about 2.5 million units shattered all previous records. Is it that the Pop band is THAT much bigger or is the pie growing at its most rapid rate in recent history, as younger consumers head to the retail registers? Wonderers are wondering how big Britney Spears' next release, due May 16, and Backstreet Boys' new one, slated for fall 2000, will be... Speaking of NSYNC, how happy is Jive Records as its marketshare swells? Is this bittersweet for BMG and Lou Pearlman? While the conglom still has distribution rights to the record and owns 20% of Jive, they surely aren't raking in the cash they would have had they not lost the band... Universal Music Group is this close to wrapping its approximately \$400 mil purchase of Rondor Music... Virgin has finally closed its deal with Blackground after months of negotiations, and Craig Kallman re-ups at Atlantic... Names in the Rumor Mill: Robin Richards, Garbage, Steve Rennie, Adam Ritholz and Farmclub.



The first single from her forthcoming debut album

Single in stores April 4th!

Produced & Arranged by Berny Cosgrove & Kevin Clark for Cosgrove/Clark Productions Mixed by Dave Way Management: Chip Quigley for Kingdom Entertainment

Appearing on The Rosie O'Donnell Show April 3rd

www.atlantic-records.com www.angelavia.com









LETTERS

Food For Thought

Dear Dennis & Lenny:

Thanks for all the great food. We look forward to next year's bash.

Larry Solters Scoop Marketing L.A., CA

HITS replies: So that's who ate all the pigs-in-a-blanket and Swedish meatballs. We're still not paying for the \$25 worth of Pepto-Bismol included on your expense report, Solters, no matter how much you bellyache.

Wish Upon A Tsar

Dear Roy:

Per our conversation, enclosed please find an advance of Tsar's self-titled release on Hollywood Records. This release, due out in June 2000, was produced by Rob Cavallo. I look forward to hearing your thoughts.

Tom Atencio L.A., CA

HITS replies: Sure, Tom. I hear Disney hasn't been this excited since Minnie Mouse flashed Mickey.

8x10 Flossy

To: Roy Trakin, HITS Magazine Enclosed please find an 8"-by-10" glossy black-and-white photograph of Kathy Nelson, President, Music, Buena Vista Motion Pictures Group. Please file and use this likeness for any publication purposes with your magazine until further notice.

Walt Disney Pictures & TV Burbank, CA

HITS replies: Great—ya mean we can finally ditch that shot of her with Ozzy, Harriet, Goofy and Quentin Tarantino on the set of "Pulp Fiction"? Cool.

We Kid You Not

Dear Gary:

Thank you for coming to Blazers Learning Center. I liked your job because you can meet famous people. I think it is cool that you get free CDs. When you came, I didn't know that you knew famous people, but now I know. I hope you come again.

Kenny Rivera Blazers Learning L.A., CA

HITS replies: No problem, Kenny. In fact, you sound like a perfect candidate for JAMZ Sr. Editor. Then you can get free CDs and meet famous people, too.

Marlon Fishing

Hi Roy:

I always knew that anyone with my Dad's first name would be cool for life. Thanks for the magazines!

Marlon Regis Farmers Insurance Group L.A., CA

HITS replies: No problem, Marlon, but it must have been hell on the school playground being known as the "son of Shecky."

Tongue Wars

Hi Roy:

Here are some photos for consideration for the interview with Richard Sanders.

Sandy Sawotka V2 Records N.Y.C.

HITS replies: Looks like the pic was taken right after Richard learned it was for us.





SHE CAPTURED
MILLIONS WITH HER
HAUNTING DEBUT.
NO WONDER RADIO
COULDN'T WAIT TO
HEAR MORE.



don't think or me

| Already O | n At: |
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| WXPT | KBBT | KZ Z O | KDMX |
| WSSR | KAMX | WVRV | KPEK |
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| WSNE | WKDD | KMHX | WCGQ |
| WXLO | WLIR | WTIC | KKPN |
| KMXB | KKOB | KEZR | |
| | | | |

Modern AC Monitor: 29*
Top 40 Adult Monitor: 40*

Over 190,000 Units Shipped!
Over 140,000 Units Scanned!

1st Leg Of US Tour Going Strong!!

NYC, Tampa, Houston, Austin, Santa Rosa, Sacramonto, Modesto, San Francisco, Portland, Seattle, Vancouver, Springfield, St. Louis, Minneapolis, Chicago and much more!!

The follow-up to HERE WITH ME, the theme to the WB Network's hit show "Roswell."

Catch Dido on "Late Night With Conan O'Brien" on NBC April 27th!

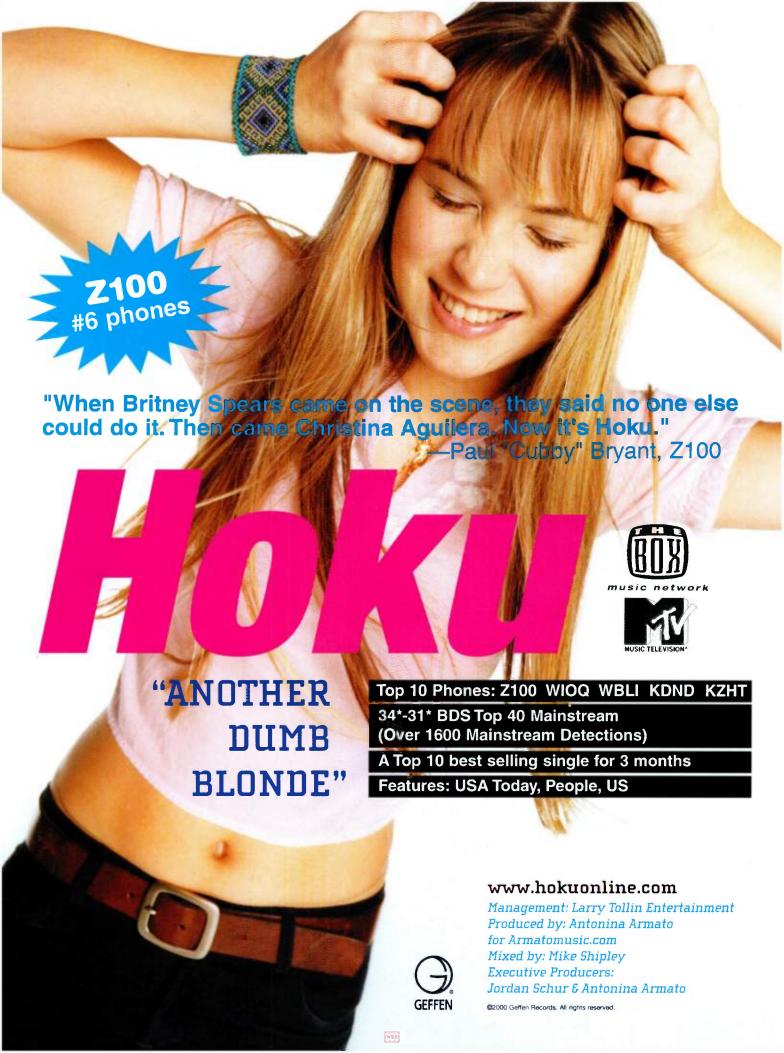
Management: NETTWERK MANAGEMENT Produced by YOUTH

Mixed by CHRIS LORD-ALGE

ARISTA.

2000 ARISTA RECORDS, INC.





JEFF RABHAN & SIMON GLICKMAN

RISE OF THE MINORS: Every action causes a reaction, and in the case of artist development, the action is mega-mergers and the reaction is indie empowerment. Reconfirmed as a viable source of A&R, smaller labels and production entities are merging in order to compete on the playing field without borders. We reported on Tom Carolan's Cherokee Sounds, the Will Records/Loosegroove pairing, the Spongebath and Scooch Pooch showings at SXSW, and now the L.A.-to-Austin, TX marriage of New West Records and Doolittle. And while artist labels have usually turned out to be little more than vanity imprints, two high-profile, artist-founded ventures are taking themselves seriously by inching doser to hiring top ears. Are we heading back toward an era of P&D deals that afford the majors street cred and artist acceptance? Maybe. But one thing is certain—as indies get hits, they become mini-majors and fill the artist-development void that vanished some time ago.

Exhibit A: John Hecker's sharp-eared HiFi Recordings brings you the Nancy Camp-managed Mars Needs Women. The foursome is featured in a current Vogue spread and already has interest from two majors... The Thunda from Down Unda, aka Killing Heidi, has signed to 3:33/Universal Records with Tom Schleuning pulling the trigger and Fred Davis catching the bullet in his teeth... In unrelated publishing news, buzz is beginning to swirl around the Jeff Fenster/IDJ-inked Relative Ash. The huge label turnout in Chicago for the David Passick-managed act translates into a big push, so get in now.... Insiders talking about the possible sale of the Saul Steinberg-owned Flip Records, which would include acts also on Geffen, Interscope and Elektra... In hiring news, Andrew Fuhrman has been anointed VP Creative Affairs East Coast for Universal Music Publishing Group and Steve Lunt has been promoted to VP of A&R for Jive Records with a focus on (brace yourselves) pop... Spec-

ulation abounds regarding the precarious relationship between Kneeling Elephant and RCA. The threemonth extension to continue distributing KE has run out, and no new agreement is in place. Meanwhile, as other label vultures begin to circle standout KE artists Adam Elk and Leah Krueger, will Rovner/Malouf strike an artist-friendly deal with the sleeping giant?... Big action on Zoe Bonham, as Jeff Gordon beats on the weasels like Bonzo's drumkit. Get in now or stand back... Our own Rodel-the undisputed brains behind this operation-traveled to the Land of the Midnight Showgirl last weekend to judge Las Vegas Weekly's Battle of the Bands Finals at the Mandalay Bay House of Blues. Victors Left Standing, who deftly blend poppunk with roc en Español, won \$1,000, gear, studio time and a slot at June's EAT'M Festival (which is shaping up to be an unbelievable Sin City throwdown). Big ups to promoter Brian Saliba and all the participants... Having already been

the subject of a song in an acclaimed musical, Vicky Hamilton (tototunes2@aol.com) is now making the rounds with the latest tracks by L.A. glam-cabaret chanteuse Abby Travis. The flash of AmEx gold at Abby's Viper gig (see below) should be as blinding as her beauty... E-mail: rudoll@aol.com or akrinst@aol.com... BUZZIN': Rondor Music, Yigal Dakar, B Factor, Steaknife, Ginger MacKenzie...

Abby Travis



No, she's not singing about you.



...this is your ass covered



news • gigs • dish • convention previews • exclusive music and artists you won't see anywhere else... not even in HITS

WHO'S BUZZIN & WHERE

| WHO | WHEN | WHERE | HOW COME? |
|--------------|--------------------------------|--------------------------|--------------------------------------|
| YOLI | Thurs, March 30 7pm | Centerstaging Burbank | "Somebody" is spending \$ on this. |
| MELT | Thurs. March 30 TBA | Hard Rock L.A. | See. Hear. Believe. |
| ABBY TRAVIS | Sunday, April 2 10pm | Viper Room L.A. | We Love "Hate." |
| CLUB MP3.COM | Sunday April 2 8pm-midnight | House of Blues L.A. | Diego Sandrin @10, The Ethers @11 |
| REACH | Wednesday, April 5 TBA | CBGB N.Y. | With Papa Roach. |

WHEELS & DEALS

Shoots & Scores

BY JEFF RABHAN

THEY CAN ALWAYS NAME THE BABY OSCAR: Unless you're Annette Bening, you probably weren't too shaken up by last night's trophy fest. But it was cool to see Aimee Mann playing real-live rock music amid all the big-money schmaltz. "You'll Be in My Heart," from "Tarzan," the odds-on Best Song fave, proved the reign of the Disney power-ballad is unlikely to end anytime soon. Will the triceratops from the upcoming "Dinosaurs" be crooning a Diane Warren melody? Meanwhile, John Corigliano nabbed Best Score honors for "The Red Violin." Naturally, his music is based around the dulcet sounds of the tuba. I await your catty e-mails about the show... THE MASSAGE PARLOR: In one of this year's more puzzling maneuvers, Peer Music decided to put an ad in the Hollywood Reporter in order to find "qualified" candidates for their open song-plugger position. Hmmm. Call and tell us whom you hired after reviewing the 10k resumes with varying degrees of "plugger" experience... In news related to something newsworthy, New Line has hired record biz veteran Jason Linn as Sr. VP of Music Development. In his new post, Linn will find new ways to infiltrate Randy Spendlove's locked office at Miramax in N.Y. And speaking of love, early indications are indicating that "Romeo Must Die" just might pull the numbers at retail needed to end the (very long) dry spell for ST plaques. In other New Line news, the April 4 release of the roc en español "Price of Glory" ST marks the debut of the New Line Records imprint, which is slated to be distributed through ADA. At the record release party held in the men's room at El Coyote, ST exec Mitch Rodder told me about a gang of upcoming releases, including the Toby Emmerich-penned "Frequency" (due April 28), featuring an end-title track by trailerrockin' megastar Garth Brooks that can only be described as brilliant... In gritty war news, the Rick Rubin-led charge by American Records has scooped Master P and his No Limit crew for the ST

rights to the Hughes Brothers documentary "American Pimp." The purple-zoot-suit-wearing Captain suped the hooker hijinx and is now "working" Los Feliz and answers to the name—uh, Captain, I guess... Julianne Kelley is "Buying the Cow" for Destination Films' romantic comedy, which stars Jerry O'Connell and Bridgette Wilson. Got tunes? Call her at 323-871-1622, and tell her The Captain sentcha.... I DON'T CARE, BUT: The Snoop Dogg horror film "Bones" is slated for a Halloween 2000 release, and trick-or-treaters are wondering if the hip-hop hound will finally be the one to put scary movie STs into the platinum league. If this one fails to hit like all before it, could we see a return to the days of a simple score album (along with the obligatory sports bra) to accompany Jamie Lee and Jennifer Love? If you're feeling lucky, you can roll the bones and make your guess, as the spookfest has no supe or ST label attached yet... Are two major ST players barring certain artist managers from specific future projects after being "lied to and manipulated" on recent projects? Watch this space for the lowdown... Want Darren Higman's home phone number? E-mail me: rudoll@aol.com. And send along your Oscar comments—we'll hash it out next week... BEHIND THE SCENES: "You Wanna Be A Rock Star," John Houlihan, Sarah Diamond...

John Corigliano



A total berserker at the afterparty.

Glosing Gredits

CLUES FOR CUES

KIM NIEMI: NBC's honcha is waking the sleeping music giant on Bob Hope St.



DANA SANO: Is one of the ST world's most gifted execs headed for greener pastures at New Line?

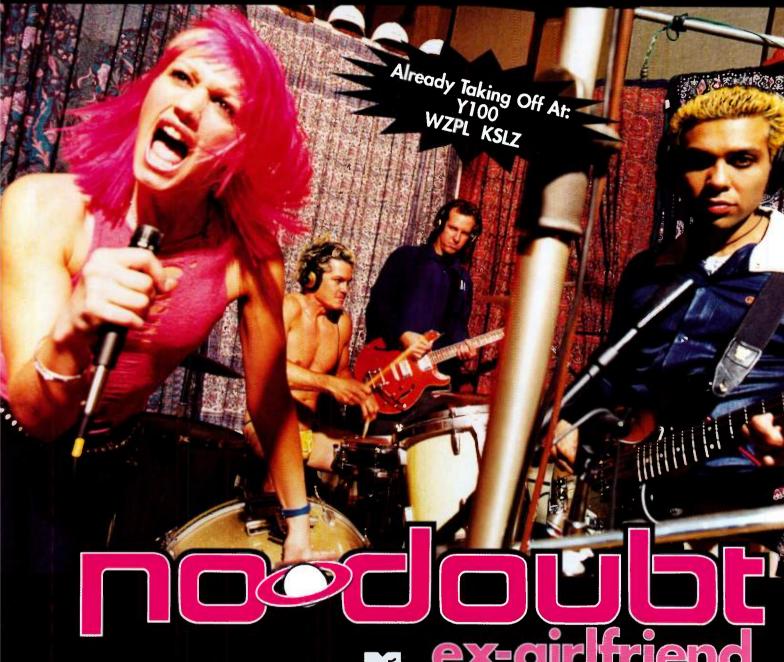
SNOOP DOGG: Kennels wanna know: Will the Doggy bark for retail?



INTERNET-ONLY STS: Can cyberspace handle and produce records that the labels don't want?

TARZAN: Him Phil, You Jane. The Ultimate Swinger is the King of Oscar's jungle.



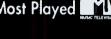


#2 BDS Modern Rock

May Cover Of Spin Conan (NBC) 4/7 Leno (NBC 4/12

Top 5 Most Played







The first track from their new album "RETURN OF SATURN"

Album in stores 4/1 1/00

Behind the Music 4/9

FarmClub.com TV Show (USA) 4/10

"We've been getting tons of calls for

No Doubt 'Ex-Girlfriend' — already Top 5 Requests."

Produced by Glen Ballard Recorded bt Karl Derfler Mixed by Jack Joseph Puig Management: Rebel Waltz, Inc. — Rob Roberts/Deidre Poyner, Y100/Miami





www.nodoubt.com

www.interscope.com



ROAD

here are lots of different roads one can take on the way to becoming a record company president. The "Road" is a key word when talking about Richard Sanders, recently named

President of V2, Richard Branson's second foray into the record business. Sanders started as a tour accountant and then road manager for the likes of Aerosmith, Ted Nugent, The Scorpions, Nazareth and the touring company of the Broadway show, "Beatlemania." He then made the natural segue into management with the

formation of Loud & Proud, an artist management firm which he founded and ran. Loud & Proud handled such platinum-selling acts like White Lion, the gold Planet P Project, Overkill and Tora Tora. He

also acted as booking agent for the famed Brooklyn rock club, L'Amour.

In 1992, Sanders got the nod from industry legend Clive Davis to join Arista Records, where he served as Head of Artist Development, working with the likes of Sarah McLachlan, Annie Lennox and Toni Braxton. He oversaw marketing for joint ventures LaFace Records, Puffy Combs' Bad Boy Entertainment and Dallas Austin's Rowdy Records as well as handling Arista's developing artist roster. Partnering with President Dan Beck, he joined V2 as General Manager in 1997. Since then, he has helped build and break out the diverse V2 roster, working with Moby, 12 Rods, Chocolate Genius, Mercury Rev, Stereophonics, Billy Crawford, Tin Star, One Minute Si-lence and Grandaddy as well as Gee Street artists RZA, Olu and The

Jungle Brothers. V2's partnership with UK-based JBO Records includes Underworld's latest record and the label's joint venture with Push Records gave them the hit single, "Hey, Leonardo," by platinum-selling Blessid Union of Souls, and L.A.-based Sumack. Sanders' one-time Arista mate, HITS' resident off-air personality Jonathan "None Too Swift" Grevatt, sat down with the new Prez for one too many Virgin Vodka and Cokes.

Was it always a goal of yours to become President of a label?

I never really thought about it in those terms. When I was managing bands, it was really about being as close to the music as I could get. I was dealing directly with the artists, which gave me the opportunity to help find and develop talent on a personal level and then see if it could become successful.

Describe the differences in your experiences before at Arista in artist development and first as a GM, and now as President of V2.

The difference between Arista and V2 is dramatic. Arista was a place where there is an established system that is run like a machine. All the systems are in place, protocol is established and you know the level of expectancy on all the projects you are working. Coming to a start-up, regardless of the role, everything is brand-new. As GM at V2, it was about building the label. What are the computer systems we are coming in with? What sort of phone lines can we get? What is the talent we are going to have? How are we going to define the roster? Who are we going to hire? We have to build a promotion, sales and publicity team. How are our albums going to look? What is the creative vision for the label? All the elements in trying to develop a label brand ultimately will be decided by the hit records you put out. You just try to cover all the bases and have an environment where your people feel motivated. And to provide the services you need to break artists in this competitive time. At the beginning, I was dealing with the challenges of sales, promotion, marketing and creative. In absorbing the role of President, it became, in addition to those, more A&R, finance and business affairs. I enjoy the time spent meeting prospective artists and doing everything I can to make the label attractive to new talent.

How would you compare working for Clive Davis and Richard Branson?

Clive is the consummate record person. I'd never met anyone as focused and dedicated to his craft. He has an ability to hone in on a project, artist or song and really break it

almost no companies that are wholly owned and independent that are responsible for working records on a worldwide basis. Even at Arista, once you leave America, you lose your individual label identity. What Richard Branson decided was V2 America product, once it is released say, in France, is going to be worked by V2 France. V2 France product, when released in Germany, will be worked by V2 Germany, etc. So there wouldn't be a pecking order for V2 product. He didn't want to deal with licensing music and have it, in turn, be prioritized with other music. He wanted to build a staff to develop talent locally and then market it globally. So we've put out acts that were signed in America, but weren't physically released here until a year after they were released in other territories around the world.

With Mercury Rev, for instance, we sold almost 250,000 copies of their record before we released it here. That was a tremendous success story for us because their previous Sony releases had sold maybe 8,000-9,000 copies without any kind of international presence. Grandaddy was a record we signed from an independent here, released it overseas, did almost 200,000 records and we are now releasing their second record here.

We look at records much differently. It's not like, OK, we signed it here so we have to break it here and convince everyone else. We have international marketing meetings every six-eight weeks where the heads of marketing and the labels from around the world get together in London and evaluate our repertoire and plot out a global approach—how we're going to set up and release the records around the world. That was the vision from day one and we feel that really is what separates us from both the independents and the majors.

What percentage of active V2 artists have their albums out in more than their home territory?

At least 75%. For example, we've taken French records that were released only in France and found a marketplace for them in Quebec, Belgium and Germany. We were able to do similar things with Mercury Rev and The Jungle Brothers. Billy Crawford was worked in



down to all of its elements, evaluate it and then create a plan that ultimately leads to success. His work ethic and attention to detail is unmatched. I'd never seen anyone work with that level of intensity. Richard Branson shares that focus and intensity, with a great vision and a wisdom on how he wants to run his business, but he leaves the running of that business to the people he hires. He is in so many areas of business, where Clive is focused exclusively on the music. Both are very successful and inspirational to work for. I've learned a tremendous amount and appreciate the opportunity to have worked for both.

Describe Richard Branson's day-to-day involvement in V2.

He doesn't have a day-to-day interest in the running of the label, but he does have an active interest. He'll call and ask about what might be going on with a particular artist, like, how are we doing with Moby this week? Are Sterophonics doing well in America? They're doing well in the UK, but what are you going to do to break them in the States? Nothing like how many spins did we get on a certain radio station and what the Top 40 audience is. You have to realize that Richard has somewhere near 150 separate Virgin-related entities that he's responsible for. He entrusts the day-to-day to our CEO, Jeremy Pearce.

V2 has experienced some growing pains as a new label.

There's a certain expectation when you attach the personality and success of Richard Branson to any start-up company. In the rest of the world, where the Virgin brand is more familiar, the launch was glitzier and more high-profile. Here in the States, where Virgin is less-known—and we still had to contend with a strong Virgin company—we decided to take a lower profile in the launch of the label. Let's build our roster and the foundation of the label and—rather than have Richard be the celebrity behind the label—let the artists define the company. It's taken a bit longer than we had hoped, but, based on our business plan, we're right where we thought we would be and hopefully, next year, we will be ahead.

Wasn't one of the goals for your original launch of the label to maintain a legitimate indie profile, yet have all your international offices set up from the start?

The vision was to really create a global company, which is unique in this business. There are

Germany and Scandinavia six months before we launched in America. There are some local artists, due to language or other issues, that might only be locally released. However, our dance music has no boundaries and can be released worldwide.

What's the key to building this kind of label?

Patience and a long-term belief in the people that work for you. The business has changed dramatically since we started just three years ago. The consolidation at retail, radio, the labels and at most major media has altered the playing field. The emergence of the Internet as a powerful tool further changes the way you have to do business. Richard Branson's plan to develop a label based on artist development and a long-term approach towards career management is starting to pay off.

What do you think the future of a business like V2 is in the wake of the current corporate consolidation?

It offers us a tremendous opportunity. We're not worried about our next corporate earnings statement or the rise and fall of our stock price. Being privately held and man-

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WELCOME TO THE JUNGLE. BROTHER: V2 President Richard Sanders clears the room after label act The Jungle Brothers' recent N.Y.C. performance to allow Richard Branson to land his hot air balloon on the roof of the Bowery Ballroom, as the following get measured for Virgin condoms (l-r): V2 Head of Promotion Matt Pollack. Head of A&R Steve "Abbo" Abbott, the band's Afrika, Propellerhead Alex Gifford, Sr. Director of Marketing Maria Ma, Sanders, the band's Mike G and producer Michael Moog.



HITS March 31, 2000

35

ROCK

top 20 specialty airplay

1 w tw artist label

PANTERA Elektra/EEG

Reinventing The Steel

1 2 DISTURBED Giant/Reprise

Coming Down With ...

2 3 THE DEADLIGHTS QED/Elektra/EEG

Afterbirth

4 4 CROWBAR Spitfire

Equilibrium

8 5 KITTIE Ng/Artemis

Spit

12 ARMORED SAINT Metal Blade

Revelation

7 APT. 26 Hollywood

Hallucinating

5 8 THE STEP KINGS Roadrunner

Spitfire

Let's Get It On

9 9 DIO

Magica

HAIR OF THE DOG Spitfire

Hair Of The Dog

10 11 HEAVY METAL 2000 OST Restless

Various Artists

6 12 PROJECT 86 Atlantic/AG

Drawing Black Lines

19 13 CRADLE OF FILTH Metal Blade

From The Cradle...

— 14 FLASHPOINT Deep South

In The Verge

13 15 PRIMER 55 Island/IDJ

Introduction To Mayh

14 16 THERION NBA

Vovin

CLAWFINGER TMC

Two Sided

17 18 FULL DEVIL JACKET Enclave/Island/iDJ

Full Devil Jacket

OLD MAN'S CHILD Century Media

Revelation 666

11 20 SNAPCASE Victory

Designs For Automotion

upcoming new releases

GOING FOR ADDS 4/4



APT. 26 • "Basic Breakdown" — Hollywood

CRACKER • "Be My Love" — Virgin

PAT MCGEE • "Runaway" — Giant/WB

MOIST • "Push" - Capitol

STONE TEMPLE PILOTS • "Sour Girl" —
Atlantic/AG

SUPER TRANSATLANTIC • "Shuttlecock" — Universal

U.P.O. • "Godless" — Epic

VERUCA SALT • "Born Entertainer" — Beyond

GOING FOR ADDS 4/11

BAD RELIGION • "New America" — Atlantic/AG

CATHERINE WHEEL • "Sparks Are Gonna Fly" — Columbia/CRG

GOING FOR ADDS 4/18



BENDER • "Superfly" ---

CREED • "With Arms Wide Open" - Wind Up

DYNAMITE HACK • "Boyz-N-The Hood" Woppitzer/Farm Club/Universal

MATCHBOX 20 • "Bent" — Atlantic/AG

PHISH • "Heavy Things" — Elektra/EEG

THE STEP KINGS • "Right Is Wrong" — Roadrunner

ZZ TOP • "Poke Chop Sandwich" — RCA

specialty pick



GLASSJAW "Everything You Ever Wanted To Know About Silence" (IAM/Roadrunner):

"This record is basically a modern take on love," says front man Daryl Palumbo. The thick, choppy guitars and intoxicating screams of "Pretty Lush" and "Motel Of The White Locust" melt into a world of "When One Eight Becomes

Two Zeros," as the screams turn to heartfelt vocals. Pure emotion and a brutal lyrical point of view are the driving forces behind this Long Island five piece that has the potential to be the next post-millennium hard-rock wonder. The "Silence" will be deafening at Loud Rock on 4/3, so give Jen @ Roadrunner a shout. (212) 274-7545.

e-mail new release info to rizzyb9b@aol.com

avitob

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What percentage of active V2 artists have their albums out in more than their home territory?

At least 75%. For example, we've taken French records that were released only in France and found a marketplace for them in Quebec, Belgium and Germany. We were able to do similar things with Mercury Rev and The Jungle Brothers. Billy Crawford was worked in



down to all of its elements, evaluate it and then create a plan that ultimately leads to success. His work ethic and attention to detail is unmatched. I'd never seen anyone work with that level of intensity. Richard Branson shares that focus and intensity, with a great vision and a wisdom on how he wants to run his business, but he leaves the running of that business to the people he hires. He is in so many areas of business, where Clive is focused exclusively on the music. Both are very successful and inspirational to work for. I've learned a tremendous amount and appreciate the opportunity to have worked for both. **Describe Richard Branson's day-to-day involvement in V2.**

He doesn't have a day-to-day interest in the running of the label, but he does have an active interest. He'll call and ask about what might be going on with a particular artist, like, how are we doing with Moby this week? Are Sterophonics doing well in America? They're doing well in the UK, but what are you going to do to break them in the States? Nothing like how many spins did we get on a certain radio station and what the Top 40 audience is. You have to realize that Richard has somewhere near 150 separate Virgin-related entities that he's responsi-

ble for. He entrusts the day-to-day to our CEO, Jeremy Pearce.

V2 has experienced some growing pains as a new label.

There's a certain expectation when you attach the personality and success of Richard Branson to any start-up company. In the rest of the world, where the Virgin brand is more familiar, the launch was glitzier and more high-profile. Here in the States, where Virgin is less-known—and we still had to contend with a strong Virgin company—we decided to take a lower profile in the launch of the label. Let's build our roster and the foundation of the label and—rather than have Richard be the celebrity behind the label—let the artists define the company. It's taken a bit longer than we had hoped, but, based on our business plan, we're right where we thought we would be and hopefully, next year, we will be ahead.

Wasn't one of the goals for your original launch of the label to maintain a legitimate indie profile, yet have all your international offices set up from the start? The vision was to really create a global company, which is unique in this business. There are

Germany and Scandinavia six months before we launched in America. There are some local artists, due to language or other issues, that might only be locally released. However, our dance music has no boundaries and can be released worldwide.

What's the key to building this kind of label?

Patience and a long-term belief in the people that work for you. The business has changed dramatically since we started just three years ago. The consolidation at retail, radio, the labels and at most major media has altered the playing field. The emergence of the Internet as a powerful tool further changes the way you have to do business. Richard Branson's plan to develop a label based on artist development and a long-term approach towards career management is starting to pay off.

What do you think the future of a business like V2 is in the wake of the current corporate consolidation?

It offers us a tremendous opportunity. We're not worried about our next corporate earnings statement or the rise and fall of our stock price. Being privately held and man-

WELCOME TO THE JUNGLE, BROTHER: V2 President Richard Sanders clears the room after label act The Jungle Brothers' recent N.Y.C. performance to allow Richard Branson to land his hot air balloon on the roof of the Bowery Ballroom, as the following get measured for Virgin condoms (l-r): V2 Head of Promotion Matt Pollack, Head of A&R Steve "Abbo" Abbott, the band's Afrika, Propellerhead Alex Gifford, Sr. Director of Marketing Maria Ma, Sanders, the band's Mike G and producer Michael Moog.







(above): R U V2?: V2 President Richard Sanders celebrates his old boss Arista President Clive Davis' 25th anniversary at the label by having members of The Stereophonics and the following label execs jump out of a cake in their G-strings (l-r) Sanders, the band's Richard Jones, Head of A&R Steve "Abbo" Abbott, the band's Stuart Cable & Kelly Jones, V2 CEO Jeremy Pearce and band mgr. John Brand. (below): DICKING WITH MOBY: V2 Records President Richard Sanders (r) and CEO Jeremy Pearce (l) enroll in label artist Moby's "90 Steps To A Concave Chest" workout course, then take the shirt off his back to pay for hiring promotion indies, while explaining he won't recoup the garment until 2010. Isn't it time you joined an Internet start-up?



aged by Richard affords us the opportunity to really do our business in a way that he is comfortable with. More and more people in this industry are talking about their stock portfolios and the latest IPO rather than new neusic. What we offer is the opportunity for artists to have a home where they can really develop. We have the patience, finances and the other resources that allow us to stay in the game, just like a major, but also give the artists the care and patience that most of the independents, who are no longer independent, used to be able to.

Are your artist contracts structured in a particular way?

Our contracts are competitive. We also knew that, being a start-up trying to get front-line talent, we might, in some instances, have to be more creative in the way we do our deals. Myself and many of the people in the company are former managers, so we recognized the

concerns that artists have. For example, we offer our artists health insurance. We simplified our contracts so an artist can really understand what they're going to receive at the end of their deal. Part of our deals are non-recoupable. The deals are more artist-friendly and, ultimately, more favorable.

You have several name artists on the label—Moby, Blessid Union of Souls, Mercury Rev, Sterophonics, The Jungle Brothers, etc.

Clearly, Moby's our biggest domestic seller right now; he has been a real success story. Moby was viewed primarily in a techno niche, and now we've mainstreamed him without giving up any of the credibility he's built his career on. It's easy when you have a great record. On a worldwide basis, Sterophonics is our best-seller. They're up to almost three million worldwide, which is an amazing success story. We've just really kicked in for our campaign in America right now with a little over 50,000 records. We will have the opportunity to break this band here. They're coming to tour in the Spring and that's always been the basis for their success.

You also recently announced the full acquisition of Gee Street Records.

When we first started our repertoire search, it was easier to do a bunch of joint ventures, where there was a product flow already and a couple of established artists that we could get up and running with. With Gee Street, we have decided to absorb the entire label into V2 and we made the decision to keep some artists and drop others. We still have a good share of the artists we started with when Gee Street first partnered with us. We will continue to grow and develop those artists that we've inherited.

What is V2's approach to digital delivery?

We haven't formalized our digital rights strategy. We've partnered with everyone—Microsoft, Liquid Audio, Amplified, MP3, Amazon, CD Now and Yahoo. We did the first digital download of Moby's performance on Letterman with Amazon. We haven't structured an exclusive partnership with anyone yet. So far, we've been doing them on a one-off basis. It's all about maximizing our opportunities. We don't have a superstar catalog at risk. We wouldn't offend traditional retail the way the majors would if they took an initiative that brick-and-mortar felt threatened by. The majors have much more to lose than we do. We have the ability to jump in and out and really experiment, which I like. When we find the one or ones we feel most comfortable with, then we'll form a strategic alliance. But we are actively out there, aggressively promoting our artists on the Internet. We afford ourselves the latest digital technology to really bring our product to the consumer in any way or form it needs to be.

What current artists, signings and releases are you excited about for the rest of the year?

Moby certainly. While it's starting to break, by no means are we finished. We expect to be working the album well into next year. He is an artist that helps define and encapsulate what V2 is about. It's great to partner with a smart artist and work hand-inhand to create and execute a plan to deliver his music to as many people as can hear it. We have a young band out of L.A. that we are very optimistic about called Sumack, with really quirky lyrics that are intelligent and fun. They've been on the road with Everlast, Jimmie's Chicken Shack and Gomez. Vibrolush is another new signing that will come out in the Summer. We have The Jungle Brothers, a traditional old school hip-hop act that have developed into a hip alternative electronic act. The record was made with Alex Gifford from the Propellerheads. They've done a brilliant job and we're just getting ready to launch that and feel tremendously excited about it. We have a big emphasis on dance music at V2 in general with Underworld, Moby and Aphrodite. We have a live Underworld CD/DVD, with their classic tracks as well as a new record coming. We've done a deal through our French company with Solid Records, who are responsible originally for Air and Daft Punk and the whole second generation of those artists; Alex Gopher comes to us from Solid. We are thrilled about Rinocerose, who come from the French dance scene. We are currently working the third single by Olu from Gee Street and feel now, with this Roots re-mix of "Sista Why," it has the potential to really break wide-open. Another Gee Street artist, Tragedy Khadafi, is a street, credible hip-hop artist from New York. We'll be dropping his "Against All Odds" in June. We've also worked closely with D&D Studios and DJ Premier on an artist called Afu-Ra; the record will be out this summer. We look forward to follow-ups from Blessid Union of Souls and Tin Star and the debut release from Jesse James Dupree. I think this shows the breadth of repertoire and diversity that makes V2 an exciting label to work for.

Who are the key players on your V2 team?

They're all key players. From the initial team we have Matt Pollack (Promotion), Kate Hyman (A&R), Sandy Sawotka (Publicity), David Calderley (Art), David Steel (Publishing) and Jezz Harkin (Touring). Later we added Jeff Rogers (Artist Development), "Abbo" (A&R), Sharon Lord (Product Management), Byron Pitts (Urban Promotion), Ilene Davidow (CFO), Jim Kelly (Sales) and Heidi Herman (Business Affairs). Everyone has a big role to play. We also have a small number of dedicated people that are out there everyday working the field.

What are your personal goals?

To help as many artists on the label find an audience for their music. That should be the goal of any label. Put consumer and artist together. That's all you can ultimately do. The consumer has to decide. This has been an amazing opportunity for me. To have been able to learn from Clive Davis and apply that knowledge and to now work with someone who is as supportive and entrepreneurial as Richard Branson... To be given the opportunity to guide this to fruition, I couldn't have dreamed for a better situation. It's a perfect bookend to what hopefully will be defined as a great, new independent label.

Most importantly, will we see a White Lion reunion album coming out on V2? I've had conversations with Mike Tramp. I think he is a great songwriter and you never know what could happen. ●

BEATIS ME

BY ROY TRAKIN

DOTCOM ALL YE FAITHFUL: The exodus from hard copy to cyber-publishing continues apace, with so-called content providers (so much more impressive-sounding than writers or journalists) in heavy demand as magazines continue to struggle. Latest victims include venerable *Life* and the not-so-venerable *Details*, which started the Generation X men's magazine trend, only to be outflanked by such Brit Gen Y competition as *Maxim* and *Stuff*. The immediacy of online news reporting is causing the likes of *Rolling Stone* to rethink their own strategy, as industry reporter Eric Bohlert heads for salon.com and Boz Scaggs' son Austin Scaggs inherits Random Notes from Anthony Bozza, who gets an editorial boost... Meanwhile SonicNet has expanded its genre sections by hiring *Billboard*'s Chet Flippo for

country, Guitar World's Meredith Ochs for pop/rock and Brian Wallace for rock... Erik Himmelsbach is now editorin-chief of Sonv's Uville.com site... Not everyone is bearish about offline. Harris Publications home of Guitar World and XXL, have just launched Revolver, a U.S. version of U.K. classic-rock 'zine Mojo. First issue cover features Jim Morrison, with stories on a Police reunion by veteran Sting hanger-on Vic Garbarini, Rock's New Tycoons (Fred Durst, Kid Rock and Art Alexakis) by J.D. Considine and contributions by "respected"

NOT DEAD YET



REVOLVER: Now that's hard copy.

rockcrit types Karen Schoemer, Anthony DeCurtis, Dave Marsh, Jim DeRogatis, Ann Powers and our own Bud Scoppa... Meanwhile, the more futuristic, techno/cutting edge Revolution, a product of Imagine Media, whose Future Network publishes Business 2.0, is set to launch this summer, though a prototype issue (with accompanying CD containing MP3 files, software and Web links) is circulating... FLACKS TO THE FUTURE: Ex-Columbia/Geffen PR guru Kevin Kennedy returns from his retirement to join Rhino Records as Sr. Director of Publicity... Amy Meyers ankles WB Records advertising for Manager of Tour Press at Elektra.... Robb Moore is now a freeagent after Almo Sounds shutters its doors... Ex-Slash/House of Blues PR expert Sharon Liveten lands at Gold Circle Entertainment to head publicity... RED HARING: Bruce Haring is distributing his new book about the digital music revolution, "Beyond The Charts," through the Net (OFFtheCHARTS.com), and celebrated its publication with a party in his home where he sold the book from a table in his living room. After complaining we had to eat \$22 worth of Swedish meatballs just to make our money back, we did spring for a signed copy. Unfortunately, Internet time caught up with the tome, which doesn't even have Napster listed in its index.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

MINI-MUGS



HOTS FUNDS IN THE WINTERTIME: The Kristen Ann Carr Fund hosted its Seventh Annual Semi-Formal in N.Y.C., raising over \$227K from ticket sales, silent auction and raffling off Dave Marsh's gravy-splattered tie. Pictured after revealing their tuxedo rentals would eat up 99% of the revenue are (l-r) mgr. Jon Landau, MSKCC Chmn. Dr. Murray Brennan, Sasha Carr, Dave Marsh, Barbara Carr, Bruce Springsteen, Patti Scialfa-Springsteen, Event Chair Shelly Lazar, Memorial Sloan-Kettering's Julia McCormack and Brick Wall Mgmt.'s Michael Solomon.



OUT OF NARM'S WAY: Our very own "ReRap" editor Mark Pearson hosts the scintillating NARM panel, "Marketing Choices & Chances," shortly before the following were lulled, along with most of the audience, into a blissful torpor. Shown being unmasked as a bunch of old white guys are (back, I-r) Ryko-Palm's Peter Wright, Kmart's Ron Cunningham, Best Buy's Tom Overby, Pearson, Waterloo's John Kunz & Handleman's Sam Milicia; (front, I-r) Mammoth's Dan Gill, RCA's David Fitch, Wherehouse Music's Bob Bell & Wind-Up Ent.'s Derek Graham.



PLEASE BLEED ME: Roadrunner buzz band Slipknot take time out from their headlining tour of Europe and Asia to try to get into Tony Soprano's Ba-Da-Bing Club, only to discover Tony's son, played by actor Robert Her, is one of their biggest fans. The group's new single, "Wait and Bleed," from their self-titled Gold debut, proved the perfect introduction, as Iler says: "You guys are even more fun than Big Pussy... Are you wired, too?"





THE MICHITY

















OFFICIALLY IMPACTING THIS WEEK DEBUT 36* MODERN ROCK 500 SPINS +225

3.6 MILLION IN AUDIENCE

COULDN'T WAIT: WBCN, WFNX, WHFS, 99X, Q101, WXRK, 91X, WPLY, WXDX, KPNT, KDGE,X96, WBRU, WZAZ, WMRQ AND MANY MORE!

ON WARPED TOUR THIS SUMMER.





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STU BERGEN LEAVES EPIC FOR IDJ, "DISCO STU" JACKET COMES OUT OF STORAGE

Island/Def Jam's new VP Promo gets mighty with Howie Miura in time for the new Bosstones record. And if anyone can get Sisgo's "Thong Song" on PoMo radio, it's Stu.

WINDY CITY GETS WINDIER AS INDUSTRYITES CONVERGE ON CHICAGO

Dave Richards' birthday draws the faithful. Hey, 40's never fun, but here are some numbers the Q101 PD likes: 3.3-3.5.





DAVE BENSON: FROM ROCKY MOUNTAIN HIGH TO THE LAND OF FOG

KBCO Boulder ruler lands PD gig at KFOG. This new San Francisco Giant is Susquehanna's #1 draft pick. Will the new stadium be ready for his arrival?

ast

Rock



NICK ATTAWAY:

Ex-MCA APM Promo dude brings his skill set to Arista. He also gets to guard the product closet during the Clive TV tribute.



We hail their brilliant Keanu Reeves Oscar promotion and upward trend. Flashback Lunch is on us.



SHAWN STEWART:

Our beloved Shawn is ever the trend-setter. As the newly appointed MD at KMTT, she becomes the first programmer to LEAVE a dot.com for a radio gig.



IPO on March 28. The industry trembles—



ARTISTDirect:

and heads for E*Trade.



AIMEE MANN:

Her Oscar performance rocked. And if she'd won, she would've remembered to thank her husband, Chad Lowe.



KRIS METZDORF Atlantic Records

Kris Metzdorf and her co-horts at Atlantic are set to rule your summer airwaves. Sure, blondes like Kris have more fun, especially when they're breaking P.O.D. huge at PoMo and launching a highly-anticipated STP tour. After 8 years at Atlantic, it's

about time that Kris enjoys her tenure as PoMo's "It Girl." We'll all be clamoring for her attention, hoping to bask in her golden halo of hits, ranging from STP's "Sour Girl" and Matchbox 20's "Bent" to our saluting Bad Religion's "New American" and Kid Rock's "American Badass." Although Kris loves to spend her free time gardening, she's also focused on making Catatonia bloom, while Sinead O'Connor, Poe and The Cult will also thrive this summer from hers and Bonnie's attention. When your station's male #s go up because you're playing these smashes, remember the women at Atlantic who made you look good.



Exploding this week!

Early add WFNX!

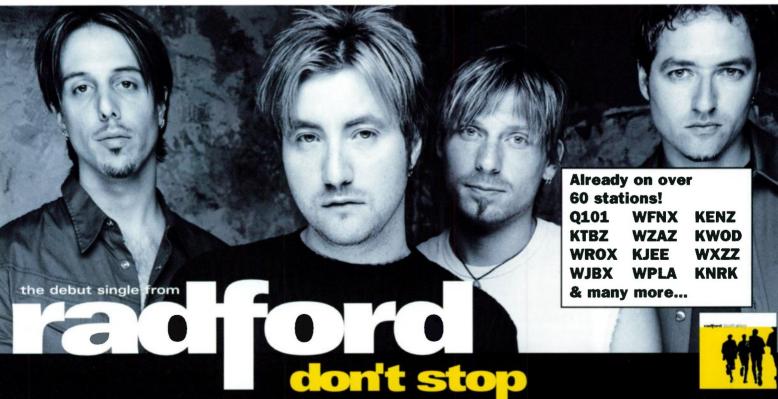
trinket BOON

BOOM the explosive new single from Trinket's forthcoming album SET TO EXPLODE.



www.trinketrock.com Produced by Greg Archilla. Produced by David Blanco and Michael Urbano.
"Boom" Produced by David Blanco and Michael Urbano. Management: Mark LaClaire/Jim Grant.

m 🛣 1 The RCR Records Label is a unit of BMS Entertainment. Trid(s) 8 Registered. Mercals) Registrade(s) 💮 8 General Electric Ca., USA. 8-46 lego is a tradement of BMS Entertainment.



New This Week! 99X WDYL

Produced by Paul Fox
Mixed by Tom Lord-Alge
Management: Richard Bishop and David Crowley for 3AM
From their forthcoming self-titled debut album





modern

top 25 post toasties

| | _ | | |
|-----|----|---|-------------------|
| 1 w | tw | artist-label | comments |
| 1 | 1 | RED HOT CHILI PEPPERS - Warner Bros. Otherside | #1 WBCN,KKND |
| 2 | 2 | SMASHING PUMPKINS - Virgin | #1 WEND,KFMZ |
| 3 | 3 | Stand Inside Your Love CREED - Wind-Up | WBRU,WCYY Add |
| 5 | 4 | With Arms, What If BLINK 182 - MCA Adam's Song | #6 Most Added |
| 4 | 5 | LIMP BIZKIT - Flip/Interscope Break Stuff | #1 KBRS |
| 8 | 6 | BLOODHOUND GANG - Republic/Interscope The Bad Touch | #1 KITS,KEDJ |
| 7 | 7 | KORN - Immortal/Epic Make Me Bad | #1 WRZX,KFMA |
| 6 | 8 | VERTICAL HORIZON - RCA Everything You Want | #1 WAVF,KHLR |
| 14 | 9 | LIT - RCA Miserable | #1 WPLY,WZPC |
| 11 | 10 | INCUBUS - Immortal/Epic Pardon Me | #1 WXDX,KMYZ |
| 13 | 11 | GODSMACK - Republic/Universal Voodoo | #1 KNDD,WMAD |
| 12 | 12 | RAGE AGAINST THE MACHINE - Epic Sleep Now In The Fire | #1 KQXR |
| 10 | 13 | BUSH - Trauma | #1 KFTE,WEQX |
| 9 | 14 | Letting The Cables Sleep THIRD EYE BLIND - Elektra/EEG | WHFS,KNDD Add |
| 16 | 15 | 10 Days Late, Never Let You Go 3 DOORS DOWN - Republic/Universal | KROQ,WBCN Add |
| 15 | 16 | Kryptonite KID ROCK - Lava/Atlantic/AG | Q101 Add |
| 19 | 17 | Wasting Time,Only God Knows Why FILTER - Reprise The Best Things | WPLA,WPGU Add |
| 18 | 18 | STAIND - Flip/Elektra/EEG Home | WHTG,WXZZ Add |
| 21 | 19 | FOO FIGHTERS - Roswell/RCA Breakout | WJBX,WDYL Add |
| 17 | 20 | THE CURE - Fiction/Elektra/EEG Maybe Someday | tour starts soon! |
| 22 | 21 | P.O.D Atlantic/AG Southtown | KNRK Add |
| 24 | 22 | STROKE 9 - Cherry/Universal | #1 Most Added! |
| - | 23 | STIR - Capitol | WXRK,KTCL Add |
| 20 | 24 | New Beginning LIVE - Radioactive Run To The Water | #1 WPBZ,WXNR |
| | 25 | 311 - Capricorn | MTV Add |

based on a combination of airplay and sales

most added

Flowing

| 1. STROKE 9 | "Letters" | (Cherry/Universal) |
|----------------------------|--------------------------------|--------------------|
| 2. GOO GOO DOLLS | "Broadway" | (Warner Bros.) |
| 3. MIGHTY MIGHTY BOSSTONES | "So Sad To Say" | (Island/IDJ) |
| 4. OASIS | "Where Did It All Go Wrong?" | (Epic) |
| 5. NINE DAYS | "Absolutely (Story Of A Girl)" | (550/Epic) |
| 6. blink - 182 | "Adam's Song" | (MCA) |

post toasted

KEVIN KERTES IS MODERN A/C:

Now Takes Nine Days To Do

What Klaiman Does In One!

BY IVANA B. ADORED

WAIT AND BLEED: First things first: Angelina Jolie's Oscar acceptance speech was the spookiest thing we've witnessed on TV since Rick Rockwell played tongue hockey with Darva Conger. "I'm absolutely so in love with my brother right now"—ick, ick, ick, ick. As Pat Ferrise would say, "That was creepy with a side of creepy." My twin sister and I can barely split a piece of cake without fighting. Also, was Nicole Kidman deliberately costumed to resemble the hood ornament on a Rolls Royce? Not that you're asking, but I thought Cate Blanchett and Jude Law were the most stylish Oscar attendees. For Ted Volk and Kelly Mills' Oscar-viewing soiree, our stylists clad us in Gap, Banana Republic and a smattering of the softer side of Sears.... Congrats are in order to Mike O'Connor on his elevation to FM Director of Programming/Denver for Clear

Channel. F. Poff will become Acting PD at KTCL. Also in Denver, Dave Benson is leaving KBCO for the PD gig at KFOG. KBCO APD/MD Scott Arbough is the new PD. All of them owe everything to their husband, Chad Lowe..... Our friends at WBCN have chosen Seth Resler as the new AMD, replacing the dot.com-bound Mike Green. Seth was most recently Imaging Director at KPNT (he was in charge of singing the Velvet Underground's "I'll Be Your Mirror"

every morning to Allan Fee), and you may also know him from WBRU..... Also leaving St. Louis for the world of Infinity is Jeff "Woody" Fife. He's seguing from WXTM for the all-night airshift on WXRK. Some of his listeners will be the tri-state area's most prolific crystal meth lab operators and

Howard Leon.... Speaking of our favorite NYC night owl, Howard and his Universal cohorts are working one unbelievable smash after the next! Take Dynamite Hack's "Boyz 'N Tha Hood"—#1 phones after only 2 spins at KMYZ. #1 phones at KFMA, #1 phones at KROX for MONTHS. Same response from KDGE, and early adds already from KEDJ and WROX! Your audience will instantly recognize these lyrics, but since it wasn't written by Alex Chilton, it took me a little while longer to figure out the song. Also exploding is 3 Doors Down's "Kryptonite," including adds this week from KROQ, WHFS, WPLY, KITS, KCXX, WHRL, KLEC, KFRR and KWOD. The song is already the Most-Played, Most-Requested song at Active, with album sales to prove it. Now that PoMo is aboard, this record's momentum is unstoppable. Howard should treat himself to an extra Diet Pepsi to celebrate Stroke 9's "Letters" being the #1 Most Added song at PoMo this week (including KROQ and 99X)! Now aren't you ashamed of yourselves for overthinking "Little Black Backpack"?...... Speaking of which, did you notice that the Top 6 Most Added at PoMo are all pop-leaning? The Goo Goo Dolls' "Broadway" was #2 Most Added (we LOVE this song), followed by Mighty Mighty Bosstones' "So Sad To Say" and Oasis' "Where Did It All Go Wrong?" Wow, you're ACTUALLY supporting your core artists! One of our favorite new bands, Nine Days, had another brilliant week with "Absolutely (Story Of A Girl)," including hard-won adds from KPNT, KTBZ, WGRD and KNDD! Our pal Dom at KAEP says they're getting phones, so he's already upped the rotation after one week. Sure, we know that Klaiman and Hodge are kicking ass, but we're saving our props for 550's newly promoted Kevin Kertes, the label's new god of Modern A/C and Adult Top 40..... Rounding out the "Most Added" this week is blink - 182's "Adam's Song." All of these great songs going on the radio! And I think we ought to credit Guster's "Fa Fa" with starting this trend!.... You have no idea how thrilled we were to see 99X add Travis' "Why Does It Always Rain On Me?" and Radford's "Don't Stop" this week! Travis will be arriving back in the States next week to open for Oasis. If my long-avoided stint on jury duty didn't start at the same time, I'd be at every show! Sigh.... Equally sigh-worthy is the upcoming Catherine Wheel tour. Chuck Roast from KMFA promised to protect me at the LA show when we rush the stage. I think Chris Woltman is a little "over" my calling him just to chat about "Sparks Are Gonna Fly." Oh Chris, we also love Cypress Hill's "(Rock) Superstar." I even caught Erika playing the song on "repeat" this morning. We know it's Top 5 phones EVERYWHERE. We also know that System Of A Down's "Spiders" is starting to get call-out at KEDJ—we think the station should give away tarantulas, in fact! We hail Chris, Tim and Christine, for pulling in KNDD, WSFM, WXSR, WRZX and WDYL this week. Can we talk about Rob Dickinson's eyelashes now?..... Lots of early love for Trinket's "Boom." With Ron Poore's track record for breaking bands, this one is set to explode!.... SONG TO HEAR: Phish's "Heavy Things" (you read it here first!) and Shivaree's "Goodnight Moon" (ask WOXY and Q101)..... PEOPLE TO WATCH: Eric Baker (breaking Slipknot at PoMo!!!), Gary

Spivack, Bob Divney, Nan Fisher, Laura Kim and Mike Morrison.

modern

top 20 airplay

| | U | | |
|-----|----------|--------------------------|--------------------|
| 1 w | tw | artist | label |
| 1 | 1 | RED HOT CHILI PEPPERS | Warner Bros. |
| | | Otherside | |
| 3 | 2 | SMASHING PUMPKINS | Virgin |
| | | Stand Inside Your Love | |
| 2 | 3 | NO DOUBT | Interscope |
| | | Ex-Girlfriend | |
| 4 | 4 | LIT | RCA |
| | | Miserable | |
| 7 | 5 | INCUBUS | Immortal/Epic |
| | | Pardon Me | |
| 5 | 6 | VERTICAL HORIZON | RCA |
| | | Everything You Want | |
| 8 | 7 | BLOODHOUND GANG | Republic/Geffen |
| | | The Bad Touch | |
| 6 | 8 | BUSH | Trauma |
| П | | Letting The Cables Sleep | |
| 12 | 9 | RAGE AGAINST THE MACHINE | Epic |
| П | | Sleep Now In The Fire | |
| 9 | 10 | BLINK - 182 | MCA |
| | | All The Small Things | |
| 10 | 11 | THIRD EYE BLIND | Elektra/EEG |
| Ш | | Never Let You Go | |
| 13 | 12 | KORN | Immortal/Epic |
| | | Make Me Bad | |
| 14 | 13 | GODSMACK | Republic/Universal |
| ш | | Voodoo | |
| 11 | 14 | LIMP BIZKIT | Flip/Interscope |
| | | Rearranged | |
| = | 15 | BLINK-182 | MCA |
| | | Adam's Song | |
| 16 | 16 | CREED | Wind-Up |
| | | What If | |
| 18 | 17 | 311 | Capricorn |
| | | Flowing | |
| - | 18 | 3 DOORS DOWN | Republic/Universal |
| | | Kryptonite | 6 1 1: /656 |
| 20 | 19 | OUR LADY PEACE | Columbia/CRG |
| | | Is Anybody Home? | |

upcoming new releases

GOING FOR ADDS 4.4

DAY ONE • "In Your Life" Melankolic/Astralwerks

MIGHTY MIGHTY BOSSTONES • "So Sad To Say" - Island/IDJ

MOIST • "Push" - Capitol

STONE TEMPLE PILOTS • "Sour Girl" - Atlantic/AG



SUPER TRANSATLANTIC •

"Shuttlecock" - Universal

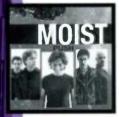
TRINKET • "Boom" - RCA

VERUCA SALT • "Born Entertainer" - Beyond

GOING FOR ADDS 4.11

BAD RELIGION • "New American" - Atlantic/AG

CATHERINE WHEEL • "Sparks Are Gonna Fly" - Columbia/CRG



PEARL JAM • "Nothing As It Seems" - Epic Associated

ELLIOTT SMITH • "Son of Sam" - DreamWorks

THIRD EYE BLIND • "Ten Days Late" - Elektra/EEG

GOING FOR ADDS 4.18

BROUGHAM • "Murked Out" - Warner Brothers

DISTURBED • "Stupify" - Giant/Reprise

DYNAMITE HACK • "Boyz 'N The Hood" - Woppitzer/Farm Club/Universal

MIKE ERRICO • "Daylight" - Hybrid/Sire

LES RYTHMES DIGITALES • "Hey You (What's That Sound?)" - Wall Of Sound/Astralwerks

MATCHBOX 20 • "Bent" - Lava/Atlantic/AG

STEP KINGS • "Right Is Wrong" - Roadrunner

e-mail new release info to ivanageek@aol.com

20

LIMP BIZKIT

Break Stuff

Flip/Interscope



The follow-up track to the top 5 hit "Little Black Backpack" from the album Nasty Little Thoughts.

#1 Most Added Everywhere!

Call "Letters":

Q101 99X **Live 105 KROQ WFNX WXDX** KNRK KDGE WHTG WPLA **WXEG KWOD WGRD WJBX KMBY** WDYL **WXNR** WARQ KAEP WKRL **WEJE KFTE** And many more!





Management Tim O'Brien, T.O. Management © 2000 Universal Records, a Division of UMG Recordings, Inc. Produced by Jerry Harrison for Construct Music, Inc. Mixed by Tom Lord-Alge

Post modern

geek

RYAN PATRICK WEDG, Buffalo



"I need an ocean!" seems to be **Ryan Patrick** from **WEDG**'s only complaint about living in Buffalo. Since becoming Music Director on February 1, life has been grand—but how could it not be since he's working with former "Pomo Babe Of The Year" **Rich Wall**? We are thinking that perhaps Ryan is a strong contender in this year's battle for the title, but we'll wait for the talent portion of the contest to let you know. (Time to practice that kazoo version of "Creep"!) It's not like Ryan is used to being around the ocean either. He previously spent time as APD/MD at the Modern AC station in the market and also as APD at **WQBK** in Albany. Keeping him content musically, he counts **Cypress Hill, Our Lady Peace, Monster Magnet** and **Collapsis** as artists he listens to as much as possible. We just like that he chooses the **Afghan Whigs, Radiohead** and **Social Distortion** as all-time favorites. We're off to bottle some sand from the Pacific Ocean for him now...

requests

- 1. Bloodhound Gang (Republic/Geffen)
- 2. Limp Bizkit (Flip/Interscope)
- 3. Godsmack (Republic/Universal)
- 4. 3 Doors Down (Republic/Universal)
- 5. Korn (Immortal/Epic)
- 6. No Doubt (Trauma)

hots

KTEG / ELLEN FLAHERTY / ALBUQUERQUE

REBOQUER GUE Slipknot P.O.D. Korn Godsmack No Doubt

WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Rage Against The Machine Limp Bizkit Korn Creed Foo Fighters

WFNX / CRUZE / LAURIE GAIL / BOSTON

Groove Armada Bloodhoung Gang Cypress Hill Moby Guster

WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

Korn Wheat Our Lady Peace Smashing Pumpkins

WAVF / GREG PATRICK / DANNY / CHARLESTON, SC

Godsmack 3 Doors Down Kittie P.O.D. Limp Bizkit

WARQ / GINA JULIANO / COLUMBIA, SC

Limp Bizkit Bloodhound Gang Gran Torino Godsmack Foo Fighters

WWCD / ANDY DAVIS / COLUMBUS

Eels Red Hot Chili Peppers The Cure U2 Suicide Machines

WWDX / CHRIS BRUNT / JEFF / E. LANSING, MI

Bloodhound Gang Limp Bizkit Vertical Horizon Creed Limp Bizkit

WJBX / LEE DANIELS / FT. MEYERS

3 Doors Down Godsmack Limp Bizkit Staind Filter

WXRK / STEVE KINGSTON / JOHN / MIKE / NEW YORK

Limp Bizkit 3 Doors Down Korn Pantera Incubus

WNFZ / DAN BOZYK / BONER / KNOXVILLE, TN

Bloodhound Gang Limp Bizkit Slipknot System Of A Down Red Hot Chili Peppers

KFTE / ROB SUMMERS / SCOTT PERRIN / LAFAYETTE, LA

Bloodhound Gang P.O.D. Incubus Staind 3 Doors Down

KCRW / NIC HARCOURT / LOS ANGELES

DJ Chebi Sabbah Mint Royale Carl Hancock Rux George Sarah Afro Celt Sound System

KROQ / KEVIN / GENE / LISA / LOS ANGELES

No Doubt Slipknot Bloodhound Gang Limp Bizkit P.O.D.

WOXY / KERI / OXFORD, OH

Asylum Street Spankers Eels BT w/DJ Rap Fairmount Girls Kittie

WBER / ANDREW CHINNICI / JOEY GUISTO / PENFIELD

Slipknot Kittie Splashdown Guster Incubus

WCYY / HERB IVY / BRIAN JAMES / PORTLAND, ME

Bloodhound Gang Limp Bizkit Incubus Godsmack Korn

WBRU / TIM / BECKY / PROVIDENCE

Bloodhound Gang 3 Doors Down Limp Bizkit P.O.D. blink - 182

KNDD / PHIL MANNING / KIM MONROE / SEATTLE

Bloodhound Gang Cypress Hill Godsmack Static-X blink - 182

KAEP / DOM CASUAL / KARI / SPOKANE, WA

Angie Aparo Guster No Doubt Catatonia

KPNT / ALLAN FEE / DONNY MUELLER/ ST. LOUIS

Papa Roach Bloodhound Gang Cypress Hill Incubus 3 Doors Down

WGMR / MIKE EVANS / STATE COLLEGE, PA

Bloodhound Gang Bush No Doubt Third Eye Blind Angie Aparo

WXSR / SCOTT PETIBONE / DUG BROWN / TALLAHASSEE

Eels Foo Fighters Staind Smashing Pumpkins Korn

KFMA / CHUCK ROAST / JOHN MICHAEL / TUCSON

Dynamite Hack Bloodhound Gang Limp Bizkit Korn 3 Doors Down

bosr wogern"

SOLYGU WANNA BE A ROCK STOPENSTAR

"Now is the time to play the band that inspired Limp Bizkit, Korn and Kid Rock!"

• Lenny Diana, MD, WXDX Pittsburgh

"Cypress Hill bridges the gap between the Rock and Hip Hop worlds!... 'SUPERSTAR' is an accurate description!"

· Mike Peer, MD, WXRK New York

HUGE PHONES EVERYWHERE!

a (Mock) Superstar a



THE ALBUM ALL NEW MUSIC - 04.25.00









modern

top 20 retail

| | 10p 20 , 20011 | | | | |
|-----------|----------------|-------------------------|----------------------|--|--|
| 1 w | tw | artist | label | | |
| - | 1 | PANTERA | Elektra/EEG | | |
| | | Reinventing The Steel | | | |
| 6 | 2 | MACY GRAY | Epic | | |
| | | On How Life Is | , | | |
| 4 | 3 | SANTANA | Arista | | |
| 10 | | Supernatural | | | |
| 1 | 4 | BLOODHOUND GANG | Republic/Geffen | | |
| | | Hooray For Boobies | | | |
| 3 | 5 | STEELY DAN | Giant/Reprise | | |
| | | Two Against Nature | • | | |
| 8 | 6 | MOBY | V2 | | |
| | | Play | | | |
| 5 | 7 | YO LA TENGO | Matador | | |
| | | And Then Nothing Turned | | | |
| _ | 8 | 3 DOORS DOWN | Republic/Universal | | |
| | | The Better Life | | | |
| 7 | 9 | AIR | Astralwerks | | |
| | | The Virgin Suicides | | | |
| 10 | 10 | THE CURE | Fiction/Elektra/EEG | | |
| | | Bloodflowers | | | |
| 2 | 11 | SMASHING PUMPKINS | Virgin | | |
| | | MACHINA/The Machines | | | |
| - | 12 | CAT POWER | Matador | | |
| | | The Covers Record | | | |
| 16 | 13 | MILLENCOLLIN | Burning Heart Record | | |
| | | Penny Bridge Pioneer | | | |
| 13 | 14 | TRACY CHAPMAN | Elektra/EEG | | |
| 3 | | Telling Stories | | | |
| 12 | 15 | KITTIE | Ng/Artemis | | |
| | | Spit | | | |
| - | 16 | PATTI SMITH | Arista | | |
| | = | Gung Ho | | | |
| 19 | 17 | AC/DC | Elektra/EEG | | |
| | | Stiff Upper Lip | | | |
| - | 18 | MORPHINE | DreamWorks | | |
| | | The Night | | | |
| 9 | 19 | OASIS | Epic | | |
| | | Standing on the | | | |
| - | 20 | SLIPKNOT | Roadrunner | | |
| | | Slipknot | | | |

ivana's secret

There's an article from www.salon.com about the hot-topic Napster that's currently making the rounds. Most of the quotes are from artists who view Napster as an evil that's ripping-off their livelihood. Many record companies don't see that Napster can be used as a marketing tool. Here's how: If I was in a new band that I wanted to get heard (god help you all), I'd make an MP3 file of one of my songs, tacking on a voice giving my band name and song title at the end of the song. Then I'd label it as "brand new Dave Matthews/(whatever my band's name is)" or "brand new Limp Bizkit/(band's name)." I thought of this after downloading a Foo Fighters song from Napster that turned out to be Carl Douglas' "Kung Foo Fighting." Hey, make Napster work for you!

retail top 5s

| PLASTIC FANTASTIC / | LOU'S RECORDS / |
|---------------------------|---------------------------|
| MAXIMILLION / ARDMORE, PA | TONY VICK / ENCINITAS, CA |
| Charle Dan | C: 1 D |

Steely DanSteely DanSantanaSantanaSmashing PumpkinsPanteraTracy ChapmanFlogging MollyMacy GrayBen Harper

CRIMINAL RECORDS / ATOMIC RECORDS / JOSH / ERIC LEVIN / ATLANTA RICH / MILWAUKEE

Yo La Tengo Braid
Seely Cat Power
Tosca Pedro The Lion
Air Patti Smith
Morphine Yo La Tengo

MOD LANG / PAUL / NAOMI / BERKELEY, CA

Cat Power

Air

Yo La Tengo

The Wannadies

Younger Younger 28's

Etienne Charry

It's Jo And Danny

Tosca

post modem

With the proliferation of free Internet accounts that one can get, why would you want a regular old dial-up account like NetZero or Juno? Hi-speed Internet access is where it's at, with speeds up to 11 times faster than a 56k modem. However, if you have invested some time into figuring out how to get a DSL or Cable connection, you now realize that it is not available in all areas of the country. With most hi-band accounts, the price per month averages between \$40-\$50 a month. Click on www.freeDSL.com and sign up for a free high-speed DSL account. Of course, you still have to pay for the DSL modem unless you get 10 friends to sign up too. Nice to know that pyramid schemes have progressed to the 'Net.

OTHER MUSIC / TOM C /

NYC



The next track from their new album Standing On The Shoulder Of Giants. Produced by Mark "Spike" Stent and Noel Gallagher www.oasisinet.com **ADDS INCLUDE:**

Album in stores now. **US** tour begins in April.

KROQ WHFS Live 105 0101 KNRK 89X, WMRQ, WEQX, WARQ WHMP, WHTG, KLEC, WRRV, WEJE and more!



Behind the music airs April 2nd!





modern

top 25 specialty airplay

| | top 25 specialty airplay | | | | |
|----|--------------------------|----|--|-------------------------------|--|
| 10 | w t | w | artist-label | comments | |
| E | - 1 | 1 | VERUCA SALT - Beyond Resolver | Top 5 @ WBCN, WXDX | |
| 1 | | 2 | DEATHRAY - Capricorn "Now That I Am Blind" (single) | Top 5 @ KNRK, WEJE | |
| 2 | : | 3 | SUPERGRASS - Island/IDJ | Top 5 @ WEJE, KRAB | |
| Ŀ | - 4 | 4 | Supergrass ELLIOT SMITH - DreamWorks Figure 8 | Top 5 @ WBRU, WEQX | |
| E | - 1 | 5 | OASIS - Epic Standing On The Shouder Of Giants | on tour now w/ Travis! | |
| [7 | | 5 | TRAVIS - Independiente/Epic The Man Who | WE LOVE THIS RECORD! | |
| Į. | 5 7 | 7 | NERF HERDER - Honest Don's How To Meet Girls | Top 5 @ WPLA, WEEO | |
| E | - 1 | В | BLOODHOUND GANG - Rebublic/Geffen Hooray | Top 5 @ WEEO, WPLA | |
| L | 3 9 | 9 | H2SO4 - Robbins Entertainment Machine Turned Blues | Top 5 @ WBCN, KNRK | |
| | - 1 | 0 | MILLENCOLIN - Epitaph Pennybridge Pioneers | f/on WBTZ's Spinning Unrest | |
| 10 | 6 1 | 1 | HIPPOS - Interscope "Wasting My Life" (single) | Top 5 @ KRAD | |
| 2 | 5 1 | 2 | FILTER - Reprise Title Of Record | Top 5 @ KXTE | |
| 1 | 9 1 | 3 | CYPRESS HILL - Soul Assasins/Col/CRG Skull & Bones | Top 5 @ KRAD | |
| 4 | | 4 | THE EXIES - Ultimatum The Exies | "Baby's Got A New Revelation" | |
| - | - 1 | 5 | IAN BROWN - Interscope Golden Greats | Top 5 @ KJEE | |
| 6 | ÷ | 6 | CONSOLE - Matador Rocket in The Pocket | Top 5 @ WEJE, KRAD | |
| 13 | ۰ | 7 | KITTIE - Ng/Artemis Spit | Ozzfest tour! | |
| - | | 8 | GOLDFINGER - Mojo/Universal Stomping Ground | "Counting The Days" | |
| - | 1 | 9 | PINEHURST KIDS - 4 Alarm Viewmaster | Top 5 @ WEQX | |
| 2: | | 20 | THE THE - Nothing/Interscope Naked Self | WGBD/Steve Clark's pick | |
| | | 1 | MAGNIFIED - TVT Stand In Traffic STEP KINGS -Roadrunner | check this out | |
| h | 40 | 22 | Let's Get It On MDFMK - Republic/Universal | Top 5 @ WEQX Top 5 @ WXDX | |
| h | 4 | 4 | MDFMK REVEREND HORTON HEAT - Time Bomb | | |
| | 45 | 25 | Spend A Night In The Box HANDSOME BOY MODELING SCHOOL - Tommy Boy | | |

beauty school drop out

BY ERIKA STRADA

WHY DOES IT ALWAYS RAIN ON ME? I know I'm running this obsession thing into the ground, but come on, it really fits every situation right now. How many times did I find myself singing that while in Austin? As I was sitting in the Omni waiting for the cumulonimbus to really go off into the distance so I could catch Hank III in the park! I'll bet it was even running through the heads of Marty from KEDJ and Jayn from KNRK as they waited in the downpour trying to hail a cab while at SXSW. After the clouds opened up and sunny skies returned, Marti happily recalled his favorite SXSW moments including witnessing a tornado from his hotel room window! Also on Marti's top-ten list: carrying Rob Goldklang on his back after his golfing accident (TEN stitches!), seeing Cypress Hill and joining in the mosh pit to help out the crowd surfing, Gomez, and dinner with Nash Kato



HEY WAIT! This is **Travis...** where's **Owsley**?

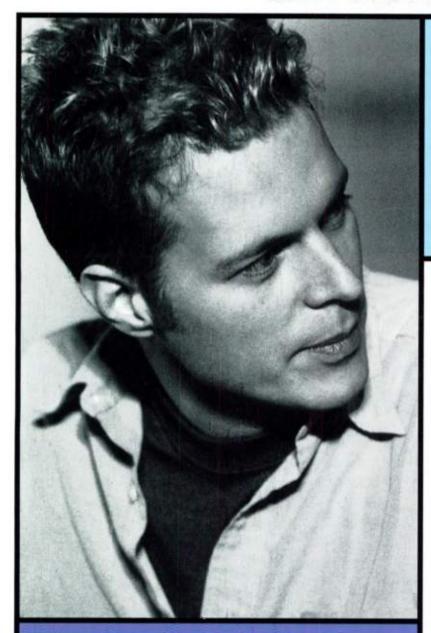
and **Stone Gossard** (good answer!). Now it's time for Marti and **Paul** to prepare for KEDJ's upcoming Cinco de Mayo show with **Methods Of Mayhem**. I just warned him about all the topless girls that are likely to find their way to the show. Like a warning is necessary. Those were the reports coming back from the JAM-PACKED Meth-

ods two-night stint here in L.A., complete with a Fred Durst appearance for "Get Naked." Oh my... Another thing the kids love! Speaking of cute boys!.. (Oh wait—I guess I was just thinking of cute boys!)

Ryan Patrick from WEDG is also looking forward to catching Tommy Lee and company for their swing through Buffalo coming soon. I'm just happy that Ryan also has a softer side counting Afghan Whigs as one of his favorites too! You probably won't catch too much twang on Jaime Cooley from KNRK's list of favorites, but she's got quite the list from Austin that made her giddy. (Thank goodness Judas Priest wasn't playing!) Of course, it included her much beloved Beulah (who recently were signed to Capricorn) and Creeper Lagoon. Jaime's happy dance was also spotted during Kissinger, Modest Mouse (creating quite the buzz), The Helio Sequence and at the drive in. The latter was also one of the biggest buzz bands drawing in all the kids to packed shows. Look for these El Paso darlings to be releasing their debut on Den Music in July-and their name will soon be as recognizable as blink-182! Meanwhile, KNRK celebrated its 5th birthday with—who else?— Methods Of Mayhem, Suicide Machines, Collapsis and Owsley. I swear I had a plane ticket to come. After all, I'm kinda like the postman when it comes to seeing an Owsley show. But alas, something went awry and I am not there. Well, Jaime and Mark Hamilton promised to take excellent care of Owsley and tell me about the entire show. I am waiting by my cell phone! Since it's birthday's we are a-celebrating, then give WGBD's Steve Clark a call with greetings. This year, he's expanded his alternative programming duties to also include the Modern AC, and we know he's doing a mighty fine job. He's definitely a keeper! And when we think of keepers, BJ Kinard from WXZZ also makes the grade. You know yourself how fun it is to talk to true musiclovers. Making the grade at WXZZ is definitely the Angie Aparo tune which is still lighting up the phones. BJ's also guite fond of "Losing Light Fast" from Peter Searcy and "Bleed" from US Crush. I am just hoping he remembers to give Dave Grohl a kiss from me when he comes through town on April 19th. OK, OK, so maybe a kiss is asking too much? I know Laura Jones from KKND would be more than happy to grant my request, but what are the chances that she'd remember to say it was from me? We just adore Laura after finally meeting her in Austin and watching her participate in the "Radio Demystified" panel. I think next year they ought to consider getting some pyrotechnics involved! Someone else who is sure to clear things up for us during SXSW is Jerry Rubino who also celebrated the big four-oh while in Austin. Of course, his list of favorites is long, would you expect anything less? Here it goes: Papas Fritas, Deathray (especially when they did their cover of the Cure's "Jumping Someone Else's Train"), Salaryman, Cotton Mather, Tom Freund, The Essex Green, the Weakerthans, Josh Rouse, Miles Hunt, Lucky Bishops, Llama Farmers and the Fastbacks (who covered Queen's "Brighton Rock")! WHEW! How can I forget the way he and Jeff Raspe from WHTG strained their ears to listen to the wackiest mixture of songs on an '80s muzak compilation while eating at Friday's in the wee hours of the night. Who named that Human League song first? Crazy music people—I LOVE it! Until next week...hugs and kisses.

So...How's Your Girl?

Tal Bachman



Featured in the movie
"Here On Earth"
Winner of 2 Juno Awards:
best new solo artist and producer
Winner of 3 Canadian Radio
Music Awards including,
best new pop adult artist



"Columbia" and • Reg. U.S. Pat. & Tm. Off. Marca Registrada.
© 2000 Sony Music Entertainment Inc.

If You Sleep

The follow-up to the hit She's So High. From the self-titled debut album.

Debut Top 40 Adult Monitor #37* Modern AC Monitor 37* - 34*

New This Week

KHMX, WLTS, WPTE, WKDD, KVUU

Breaking across the country at these leading Top 40 Adult stations

| WWMX | KLLC |
|-------------|-------------|
| KKOB | WBMX |
| KZZO | WXPT |
| WTIC | KAMX |
| KRSK | KISN |
| WSNE | KLLY |
| WMBX | KRUZ |
| KALZ | KEZR |
| WRMF | WJLK |
| WZNE | KQMB |
| KBEE | WAEV |
| WFKS | WINK |

Produced and Mixed by Bob Rock and Tal Bachman

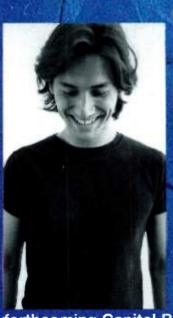
Management: Q Prime

www.talbachman.com www.columbiarecords.com

MOIST

"PUSH"







Going For Adds
April 3rd

The single from the forthcoming Capitol Records debut release

MERCEDES FIVE AND DIME.

In stores June 6, 2000

"We have a history of revisiting songs that should have been hits the first time (ie.Barenaked Ladies, Sarah McLachlan) With the dynamics of Modern and Active Rock radio having changed so much, it's obvious that this version of PUSH is more relevant than ever. It's all about the song and we believe this song is a hit."

-Terry McBride, CEO, Nettwerk Management





PRAISE THE LOUD

TOP 20 LOUD AIRPLAY

artist label KORN Immortal/Epic Make Me Bad **RED HOT CHILI PEPPERS** Warner Bros.

CREED Wind-Up What if

GODSMACK Republic/Universal Voodoo

6 RAGE AGAINST THE MACHINE Epic Sleep Now In The Fire

INCUBUS

11

7 STAIND Flip/Elektra/EEG Home 8

Pardon Me 9 3 DOORS DOWN Republic/Universal

Kryptonite LIMP BIZKIT

Immortal/Epic

Flip/Interscope

Virgin

Break Stuff FOO FIGHTERS

10 Roswell/RCA Breakout

SMASHING PUMPKINS Stand Inside Your Love 12 **SEVENDUST** TVT

Waffle 13 **KID ROCK** Lava/Atlantic/AG

Only God Knows Why

20 P.O.D. Atlantic/AG Southtown

14 **METALLICA** Elektra/EEG

No Leaf Clover 16 Trauma

Letting The Cables Sleep 15 AC/DC Elektra/EEG

Stiff Upper Lip

18 FILTER Reprise The Best Things 19 LIVE Radioactive

> Run To The Water STIR Capitol

New Beginning based on a combination of pomo and active rock airplay

power tool

Over the years, this promo dude has lended a hand in the success of such greats as Korn, Rage, Oasis and Pearl Jam. Thomas "Smitty" Smith loves to take bands and develop their careers, one

fan at a time, be it a Specialty show host or a major programmer, a college radio DJ or a kid at a showeven a snowboarder on the lifts! As Director Of Rock Promo at Artemis Records, Smitty has played an integral part in the success of Kittie at Hard Rock and Specialty Radio and now Active Rock. "We have a passion and love for the bands we sign

and are dedicated to making those bands happen, as long as it takes," says Smitty. "That's the way it's done!" From owning his own Hard Rock Promotion and Street Team Company in '98 to expanding his horizons with Artemis, Smitty paves the ways for the next Rock Superstars to reach the top.

ROCK squawk



LAURA JONES, MD KKND, NEW ORLEANS

"We're getting tons of requests for Sevendust's 'Waffle.' They have a soldout show coming up, and we're stoked that they're finally making their way to New Orleans. I also just adore Mars Electric's 'Someday' and 'Breakout' from the Foo Fighters, of course. The Foos have also have an upcoming sold-out show with the Chili Peppers—and I like Dave Grohl even more than Erika!"

STEVE CLARK, PD WGBD, LAFAYETTE IN

"At least 14 times a week, I like to turn my radio station into my own personal jukebox. Frankie Machine's 'Sell Me' does the trick. The rest of the time, when it's the listener's choice, they pick Sumack's 'Metaphysical' and Nine Days' 'Absolutely (Story Of A Girl).' We're still trying to decide whose station it is-mine or theirs!"



RAYDOG, MD KMYZ, TULSA



"I had a chance to see Dynamite Hack during a trip to Austin in early February. Great guys... really funny... great live show. Got their 'Boyz 'N The Hood' single last Tuesday, which has been huge at KROX in Austin (granted, that's their hometown). We gave it 2 'Catch Of The Day' spins on Wednesday. Now it's Friday and we've probably gotten 50 calls off of those 2 spins! I shudder to think what will happen when it goes into rotation. Gotta give the kids what they want!"

PEGGY SWEET, MD WHMH, ST. CLOUD MN

"Phones! Phones! Our listeners can't get enough of 3 Doors Down. 'Kryptonite' has been our #1 Most Requested song every day, for three weeks straight! These guys are Rock 'N' Roll Superheroes! Union has a fullblown party anthem with 'Do Their Own Thing.' The rebel yell, sing along hook will help this song stand the test of time. Creed's 'What If' makes the mark by presenting a unique yet familiar edge to our format. These guys definitely came out swingin' with this one!"





Couldn't Wait:

K-ROCK WRIF KROQ KUPD Q101 WLUM WBCN WLZR LIVE 105 **WXRC** WHFS WNCD 89X **WXBE** WXDX WXQR **KXTE** And More!

- T.R.L. April 5
- * Making Of The Video" April 5
- * 🚺 Storytellers May 5
- * On Tour This Summer!

STONE TEMPLE PILOTS

"Sour Girl"

From their new album Nº4

Produced by: Brendan O'Brien

Management: Steve Stewart / Steve Stewart Management

top 25 active rock

| r | cop | _ | J active ruck | |
|-------|-----|----|--|----------------|
| ı | | tw | artist-label | comments |
| ١ | 3 | | 3 DOORS DOWN - Republic/Universal Kryptonite | #1 WHMH |
| ۱ | | 2 | GODSMACK - Republic/Universal | #1 KTNP |
| ı | | 3 | Voodoo CREED - Wind-Up | #1 WXQR,KQRC |
| ı | 4 | 4 | What if RED HOT CHILI PEPPERS - Warner Bros. | #1 WTPT |
| ı | 5 | 5 | Otherside KORN - Immortal/Epic | TOP 5 KAZR |
| ı | | | Make Me Bad AC/DC - Elektra/EEG | #1 KLFX,WHEB |
| ۱ | 9 | | Stiff Upper Lip STAIND - Flip/Elektra/EEG | #1 WQXA |
| | | 8 | FOO FIGHTERS - Roswell/RCA | #1 WQLZ |
| | 7 | 9 | Stacked Actors METALLICA - Elektra/EEG | #1 KSJO |
| | | 10 | No Leaf Clover KID ROCK - Lava/Atl/AG | #1 WAMX, WROV |
| | 11 | 11 | Only God Knows Why LIMP BIZKIT - Flip/Interscope Break Stuff | #1 WCCC |
| | 12 | 12 | RAGE AGAINST THE MACHINE - Epic | TOP 5 KLFX |
| ļ | 13 | 3 | Sleep Now In The Fire INCUBUS - Immortal/Epic Pardon Me | #1 KILO |
| | 14 | 14 | | #1 WMFS |
| ١ | 17 | 15 | SEVENDUST - TVT Waffle | TOP 5 KILO |
| | 15 | _ | LIVE - Radioactive Run To The Water | TOP 5 WHMH |
| Í | 16 | D | BUSH - Trauma Letting The Cables Sleep | TOP 10 WHEB |
| ۱ | 19 | 18 | NICKELBACK - Roadrunner Leader Of Man | WZZO,WTKX add |
| ı | 18 | 19 | DAYS OF THE NEW - Geffen Weapon and The Wound | Top 10 WZZO |
| | | 20 | STIR - Capitol New Beginning | #1 WMFS |
| ļ | | 21 | PANTERA - Elektra/EEG Revolution Is My Name | KCVI,KQRC add |
| 1 | | 22 | 8 STOPS 7 - Reprise Satisfied | TOP 10 KUPD |
| | | 23 | FILTER - Reprise The Best Things | WXQR, WTPT add |
| | | þ | MONSTER MAGNET - Restless Silver Futures (Heavy Metal OST.) | KTUX, WYSP add |
| all I | | | | |

most added

Southtown

P.O.D. - Atlantic/AG

1. POWERMAN 5000

2. PINK FLOYD

3. UPO

4. BLINK 182

5. CAROLINE'S SPINE

6. DISTURBED

"SuperNova Goes Pop"

"Young Lust"

"Godless"

"Adam's Song"

"Nothing To Prove"

"Stupify"

YOU MAKE THE CALL. It seems as if I have spent the better part of this month driving from one end of the state to the other. My latest destination: Silicon Valley, home of Lamont and Tonelli, KSJO's morning freaks, I mean ...no, wait... that is what I mean. The plan was to compare the exquisite young females of the fine gentlemen's establishments of Southern California to the beautiful young ladies of the North. This mission was well worth the five-hour road trip, and the hunt was on as soon as I reached a local tavern in the town of Campbell, CA. This is where I met up with another road dog—I mean, exotic dance consultant/critiquer. We grabbed some grub and were quickly on our way... So we're shootin' a game of pool while enjoying a club dedicated to rock girls only, when we hear Kittie's punishing "Brackish" thundering through the house sound system, accompanied by leather, platform heels and many other female assets. Not a bad way to get rollin'. Kittie! Kittie! Kittie! These youngsters have been blowin' up all over the place. They have kicked ass at Specialty Radio for nearly four months. It's just a matter of time until they start moving up the Active Chart as well... And speaking of moving up, Stir's "New Beginning" is on the move up this week to #22. Through May and June, the band will be playing shows with Train, Creed and 3 Doors Down. After a mere 10 weeks, 3 Doors Down's "Kryptonite" begins its reign at the top of the chart and only seems to be gaining momentum as the requests keep pouring everywhere, including WHMH, KCVI, KDOT and

WLZR... Be on the look-out for Disturbed, on the "Satan's Child" tour with Danzig, Six Feet Under and Vision Of Disorder. Disturbed will also be at Ozzfest this summer. Recently off the Ozzfest lineup is Flashpoint, one of two unsigned bands that played last year's Ozzfest (and who has since struck a deal with Atomic Pop). The band has been forced to pull out of this year's fest due to front man Ollie Luttgenau's snowboarding accident last week at Mammoth Mountain. On a happier



Pantera: Girls! Girls! Girls!

note, front man Chuck Schuldiner of Control Denied has been recovering beautifully after his operation to remove a life-threatening brain tumor and has just finished writing the last song for a new Control Denied album... A hot act to keep an eye on is DreamWorks' Papa Roach as "The Last Resort" is on the move, adding at KIBZ, KDOT, KAZR and WKLQ... With that said, I was on the move to my next resort—a San Jose club called AJ's where I had an encounter with the Miller Beer Girls, a wet T-shirt contest and an onslaught of Pantera, Metallica, AC/DC, Kid Rock and Powerman 5000. Talk about a SuperNova going Pop. This place was definitely filled with top-notch beauties. Add a floating 10 scale into the matter and it made it extremely difficult to come to any sort of decision on which town could lay claim to the hottest young dancers... I began to think that maybe I should extend the boundaries of my mission to include Texas. I hear there is a Lone Star revolution starting as Pantera's latest invention has been blowing up at KLBJ. MD Loris Lowe and the gang down in Austin have had their hands full of phones as Phil and the boys "Reinvent The Steel." The new single has also been added at WAMX and WJRR. Retail has been hot as hell with the album debuting at #1 on our Retail Chart and the requests at KQRX, KEYJ and KIOZ Specialty Radio for the big "P" have been over the top. KEGL helped kick off the steel with a live broadcast at an exclusive VIP cookout and listening party, which took place at The Clubhouse, a gentlemen's club owned by the band. Now I know I need to go to Dallas. Keep the insight pouring in to: Rizzy696@aol.com. Peace.

DreamWorks

MCA

KSJO add

Hollywood Giant/Reprise

QED/Elektra/EEG

Metal Blade

specialty airplay top

| lw t | artist | label |
|------|-----------------------|---------------|
| 3 1 | PANTERA | Elektra/EEG |
| | Reinventing The Steel | |
| 1 2 | DISTURBED | Giant/Reprise |
| | Coming Down With | |
| 2 3 | THE DEADLIGHTS | QED/Elektra/E |

Afterbirth

CROWBAR Spitfire Equilibrium

8 KITTIE Ng/Artemis Spit

ARMORED SAINT 12 Revelation

APT. 26 Hollywood

Hallucinating

THE STEP KINGS Roadrunner

Let's Get It On

9 9 DIO Spitfire Magica

HAIR OF THE DOG Spitfire

Hair Of The Dog

HEAVY METAL 2000 OST Restless

Various Artists

PROJECT 86 Atlantic/AG 6 112

Drawing Black Lines

19 CRADLE OF FILTH Metal Blade

From The Cradle...

FLASHPOINT Deep South

In The Verge

13 **PRIMER 55** Island/IDJ 15

Introduction To Mayh

14 THERION 16 NBA

Vovin

CLAWFINGER TMC

Two Sided

FULL DEVIL JACKET Enclave/Island/IDJ

Full Devil Jacket

OLD MAN'S CHILD Century Media

Revelation 666

11 SNAPCASE 20 Victory

Designs For Automotion

upcoming new releases

GOING FOR ADDS 4/4



APT. 26 • "Basic Breakdown" — Hollywood

CRACKER • "Be My Love" - Virgin

PAT MCGEE • "Runaway" — Giant/WB

MOIST • "Push" - Capitol

STONE TEMPLE PILOTS . "Sour Girl" -Atlantic/AG

SUPER TRANSATLANTIC . "Shuttlecock" — Universal

U.P.O. • "Godless" — Epic

VERUCA SALT • "Born Entertainer" — Beyond

GOING FOR ADDS 4/11

BAD RELIGION • "New America" — Atlantic/AG

CATHERINE WHEEL • "Sparks Are Gonna Fly" — Columbia/CRG

GOING FOR ADDS 4/18



BENDER • "Superfly" - TVT

CREED • "With Arms Wide Open" - Wind Up

DYNAMITE HACK • "Boyz-N-The Hood" Woppitzer/Farm Club/Universal

MATCHBOX 20 • "Bent" - Atlantic/AG

PHISH • "Heavy Things" — Elektra/EEG

THE STEP KINGS • "Right Is Wrong" — Roadrunner

ZZ TOP • "Poke Chop Sandwich" — RCA

specialty pick



GLASSJAW "Everything You Ever Wanted To Know About Silence" (IAM/Roadrunner):

"This record is basically a modern take on love," says front man Daryl Palumbo. The thick, choppy guitars and intoxicating screams of "Pretty Lush" and "Motel Of The White Locust" melt into a world of "When One Eight Becomes

Two Zeros," as the screams turn to heartfelt vocals. Pure emotion and a brutal lyrical point of view are the driving forces behind this Long Island five piece that has the potential to be the next post-millennium hard-rock wonder. The "Silence" will be deafening at Loud Rock on 4/3, so give Jen @ Roadrunner a shout. (212) 274-7545.

e-mail new release info to rizzy696@aol.com

MI 0 "" active rock

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funny thing happened to Aimee Mann. Her latest release. "Bachelor No. 2," is without major distribution. yet, because the demos inspired not only the sound track, but the entire creative idea behind the film "Magnolia." for which she's been nominated for an Oscar. Paul Thomas Anderson, writer and director of the movie, had employed Aimee's hubby Michael Penn to score his first two films, and often listened to his friend's works in progress. The opening line from Aimee's song "Deathly" gave Anderson the jumping off point for the screenplay. "Now that I've met you/ would you object to/never seeing each other again?"

As the frontperson for the Boston-based 'til Tuesday. Aimee found early success with the band's debut single "Voices Carry" in the mid-80s. After three albums, creative differences led her to leave the band, and Epic, its label. It took her nearly three years to get out of her contract. Her solo debut. "Whatever." was finally released in '91 on the short-lived Imago label, and the company went under before Aimee's second solo record could be put out. Imago owner Terry Ellis sold the tapes to Geffen, who signed Mann in 1994, but waited a year to release "I'm With Stupid."

Long a critical darling. Mann was fed up with the music biz. When Geffen was swallowed in the Seagram buyout, she wasn't dropped, but shifted to Interscope, where she was told that the material for "Bachelor No. 2" didn't contain "a single." That became the final straw. Through a clause in her contract. Aimee bought her record back from the record company.

Meanwhile Reprise has found success in the release of the "Magnolia" soundtrack, and so has Aimee, who has chosen to market "Bachelor No. 2" on her own Superego label through the Internet and at her live shows.

Mann and Penn will go on tour in May, trading the spot light while employing comedian friends to do the between song banter, much like their regular gig at LA's Largo each Tuesday night. Aimee then lived out the title of her album. "I'm With Stupid," after sitting through a conversation with HITS' own "Dating Game" reject. Brian Griffith.



Is it safe to say that about a year ago your career was in jeopardy? Perhaps, but it's not like there aren't options. I was making a living. I was getting songs into independent, smaller movies. I think the real problem was that instead of the record company, with all its resources, helping, I felt they were getting in the way. I was depressed about being in this unworkable system. Many people who work at record companies are fantastic, intelligent. I think a lot of them are in the same situation I am where you find all your ideas completely squashed.

And when mergers take place, the artists aren't the only ones

Lots of people lose their jobs, and it's usually the ones who are more dedicated to the music and not the corporate players, which is very sad.

It looks like it's all worked out in your favor, though.

a difference for a smaller artist. It allows us to have a second chance.

I find it ironic that you were overlooked during the whole "women in rock" phase.

Geffen Records should have put out my record earlier. It was the perfect time. You couldn't say that radio wasn't supporting women; it was all they were playing. I think they missed an opportunity. You can't say they gave it a chance; there was no video, no second single, nothing. That's the kind of thing that drives me absolutely insane. I rejoice in not being signed to a label.

This magazine is read by a lot of labels and radio people.

[Laughs] Thanks for reminding me.

What would you say to them?

There are a lot of people in their 30s seeking out intelligent music, great songwriting, people like Elliot Smith. They look hard and get very excited

"For somebody like me, [the Internet] changes everything."

It led to me being able to buy my record back. Believe me, that's the best thing that could have happened.

How do you foresee the Internet affecting the music industry?

For somebody like me, it changes everything. It means there is something you can do for yourself immediately. Obviously [my manager, Michael] Hausman and I are working on a distribution deal because we want to have records in stores. Traditional retail is a large part of the whole deal. In the meantime, the record is available to everyone at once. You don't have to go far out of your way to find it. For me, it's a matter of access. It makes all the difference, if (a) you can get your name out there and (b) you have the product available.

You can be on a major label which presses 20,000 of your records so you can have one or two records in every store. If a record is bought, but not reordered, what good is that? That's not distribution in a way that I could understand it. It's not helpful. On a Web site, it's always there. It really makes to hear something new.

But where can they hear it?

That is the question. Just like the labels... stations are all merging into one big giant radio conglomerate. It's obviously very hard for anyone to have any kind of autonomy. More and more, they are heading towards the giant multi-million sellers rather than even worrying about a million-seller.

On the label side, the real shame is there are acts that clearly nobody is interested in at their labels and yet they are not allowed to leave and get something else happening. Labels just cling on to these acts, thereby ruining their careers. There is no shame in admitting an act is not right for the label let them go.

Every time I do an interview I hear how vindicated I must feel now, how success is the best revenge. It's not about that for me. The label I was with made the right decision they didn't know what to do with me. That's fine, I don't have a problem with that... Just give me my record and let me go.

Already Lovin' It:

KACD WXRT KBCO

WXPN WXRV KXST

KTCZ WRNR WKOC

WTTS WRLT WFUV

KPIG WNCS & more!

the Jayhawks

Most Added!



I'M GONNA MAKE YOU LOVE ME

The lead single from their highly-anticipated Columbia debut "Smile."

www.columbiarecords.com www.thejayhawks.com ww.americamecordings.com "Smile." Tuesday May 9th.

Produced by Bob Ezrin Management: Maggie Macpherson/Monroe Management



1010101

rock2k picks

EDITED BY KAREN GLAUBER



Patti Smith "Gung Ho" (Arista): The rock legend revives the essence of her celebrated 1975 debut, "Horses," packing this CD with mesmerizing, socially conscious anthems. Her incredible punk-folk passion resonates in seductive and powerful vocals that lie atop classic guitar rhythms, sitar undertones and modest drums. R.E.M.'s Michael Stipe

adds his hypnotic echoes on the pop-styled "Glitter In Their Eyes," and son Jackson Smith guests as the dynamic guitar soloist on the rocking "Persuasion," one of the last songs penned by Smith and her late husband, former MC5 guitarist Fred "Sonic" Smith. (K.Y.)

Fishbone "& The Familyhood Nextperience Presents The Psychotic Friends Nuttwerx" (Hollywood): The "Party At Ground Zero" has been goin' on for 16 years now, and if this SoCal punk/ska/soul/funk combo has learned anything in that time it is that the hardcore leanings of the last decade or so don't yield much fruit. Finally getting back to the old-school soul/ska mix that made 1986's "In Your



Face" such a classic, the sextet even puts a faithful spin on Sly & The Family Stone's "Everybody Is A Star." The 'Bone still views the end of the world ("Aids & Armageddon") and relationships ("Where'd You Get Those Pants") with quirky humor, but this "Nuttwerk" is the most mature album from the group in over a decade. (J.D.)



Beachwood Sparks "Beachwood Sparks" (Sub Pop): Retracing the footsteps of Buffalo Springfield, The Byrds and The Burritos, Beachwood Sparks purveys neoclassic SoCal sounds but put their own spin on it, resulting in an effort that honors their elders by bringing distinctiveness and heart to this. Featuring former members from Fur-

ther and the Lilys, this band understands there's more to making genre music than aping their idols. The downbeat slide guitar and organ of "Old Sea Miner," and the cosmic listlessness of "Sleeping Butterfly" serve as testaments to the timeless feel of this album.

Goldfinger "Stomping Ground" (Mojo/Univ.): Like many of its SoCal contemporaries, Goldfinger has made its mark with an assertive mix that was equal parts ska and punk. With "Stomping Ground," however, the band puts ska more in the background; it only surfaces briefly on "Carry On" and "Bro." Relying more heavily on punk aggres-



sion than on its previous albums, the band certainly has an axe to grind. But this album is more than a one-note rant. "Forgiveness," for instance, surprisingly calls to mind Modern English. Perhaps discomfort was exactly what the band needed to push it into new ground. (J.D.)

rock2k mugs

FLYOVER PRIDE: Sure, everybody's from somewhere. But why brag, especially if the home states in question are firmly lodged in the center of the country? "Ohio rules!" screamed WB's Tom "Grover" Biery (r) of his home state. "Indeed," agreed Columbia's Chris Woltman (I), "the Buckeye State is the coolest." The madly

grinning KEDJ PD Paul Kriegler offered a point of dissention: "But what of Nebraska? Will no one stand up for the Cornhuskers?" After that outburst, the three Midwestern men ended the evening as they began it—sad and alone.



CAN'T OUT-MOOCH THE MOOCHERS: Nothing brings out the hangers-on quite like a free meal, especially if the night includes a chance to hang with some alternative rock heroes. Wooed with the promise of a night noshing with **Stone Gossard** (back row, 3rd fr. I)

and Nash Kato (back row, 5th fr. I), assorted radio programmers and HITS' resident liggers Ivana and Erika hopped on the gravy train. "What's Nash Kato really like?" Ivana repeatedly asked Gossard. Sadly, it was the same question Erika asked of Kato.



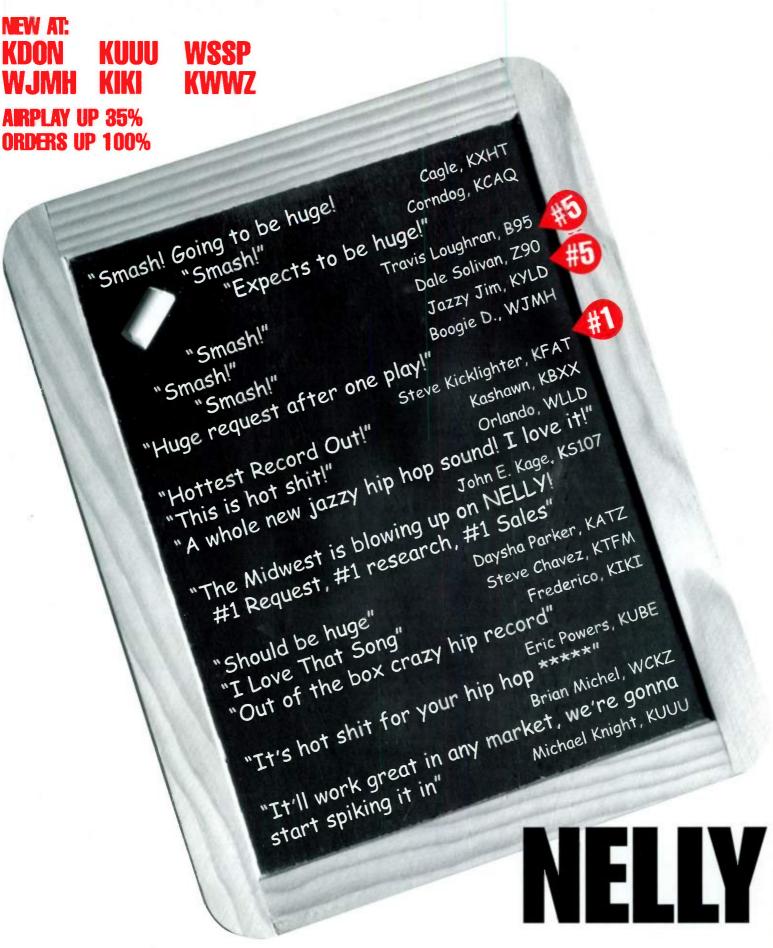
CELEBRITY SLEUTHS: KNRK APD Jayn (c) and KMYZ PD Lynn Barstow (r) were thrilled to spend some quality time hanging out and star-searching at SXSW. "You never know what famous person you might run into," Jayn said. "Absolutely," replied Barstow, "a

few years ago MTV's Tabitha Soren grabbed my ass at Japan night." Barstow's humorous anecdote was halted by the entrance of KEDJ MD Marty Whitney. Both Jayn and Barstow were struck dumb, mistaking Whitney for annoying prop comic Carrot Top.



ninedays - ABSOLUTELY story of a girl





CHOT 5**T) COUNTRY GRAMMAR

FIGNO COMP

Ground Zero

Flippin' The Script With Bat L. Axe

You're twerkin at Ground Zero—here's the 4-1-1 this week: The raging topic at hand, regardless of flava factor, is **NSYNC** hands DOWN. Whatever you wanna say about this group, all you can do at this point is taste the hate. Check the numbers, yo. Their sophomore release, "No Strings Attached," should move over 2.5 million units its first week. Uh, yeah, that's a sales record. But the comedy starts here:

The previous record was set by their new labelmates the Backstreet Boys, whose "Millennium" album was called a phenomenon at retail when it moved a measly 1.2 million units its first week in March '99. NSYNC's blazing debut is gonna no doubt send Backstreet BACK to the studio, so the competitive crew can stew about how they're gonna come up with a bigger debut. Their follow-up to "Millennium" drops in six more months. Yes folks. Backstreet has another album coming out on Jive this YEAR. Why? Well, "Y" could actually be the answer to this madness. The 12-17 demootherwise known as Generation Y-is a whopping 72 million kids, or 28 percent of the population. (To grasp the enormity of this number, you should know that the Baby Boomers—a group of people who have been credited for seriously impacting American culture over the last 50 years—is 77 million.) It's safe to say the potential buying power of this demo is unparalleled. Plus, with a good economy, there's LOTS of disposable income for kiddies whose parents probably just scored on an IPO and they're obviously ALREADY flexing. Doesn't matter if NSYNC or Backstreet just appeal to 12-year-olds when there's a fucking GANG of 12-year-olds. One thing left undetermined is the exact ethnic makeup of this Gen Y, widely speculated to be the most racially mixed generation ever. Maybe that's the rea-

son this new NSYNC album is decidedly more Rhythmic than Pop. A commendable re-make of the Johnny Kemp street classic "Just Got Paid" is one example of the direction the group took with their music this time around, working with folks like Teddy Riley, Shek'spere and Lisa "Left Eye" Lopes, while backing off the Max Martin melodies favored by Backstreet. This pattern follows their #1 Crossover hit with Blaque, "Bring It All To Me," which actually had vibe, but was kinda



NSYNC: Got the world on a string.

dissed at the XO format by programmers who weren't sure how this group "fit" with their audience. Many played the record and either edited out their part, or didn't announce their involvement. Will NSYNC's incredible sales coup will be acknowledged as a strategic advantage by sawy Crossover Program Directors? Stay tuned because this will be a pivotal moment for the format, trust... Boston Baller: WJMN's APD/MD Danny Ocean elevates to the PD chair at KC101 New Haven. Danny tells Ground Zero, "This is too big an opportunity to pass up. The signal covers the entire state of Connecticut. It's a heritage CHR in the market, and this just seems like the right time to do it. I'm so happy they're giving me the shot. I'm completely over the moon about it!" This move fuels already rampant speculation about the market situation in Boston. Ocean was well-known among the NY record community as a smart music person, invaluable to Jammin's musical edge. Without him, can PD Cadillac Jack stay on track while keepin' such a tight fist on the list? E-mail: Hitsdrama@aol.com

Street Snap



I HAVE NO MOMMY: In search of a bone marrow donor, Artemis XO VP Phil Mataragas hosted a family reunion hoping to solicit candidates. How surprised and elated he was to find that KISV Bakersfield's MD Picazzo (I) and PD Bob Lewis (2nd fr. r) were his father's sister's brother's nephews on his mother's side. "What luck. Inbreeding!" said Mataragas excitingly scheduling hospital stays for all. Unfortunately, the day was saddened when Label Prez Daniel Glass (r) showed up to tell Mataragas that none of the attendees were actually his relatives because he was adopted.

Phat Five

The Hype On The Street This Week

NSYNC
So XL they're creepin' onto XO.

2 CHRIS LIGHTY

Moves Maxwell over to Ovitz camp.

JOEY CARVELLO

Takin' a "Peace" outta the charts with Ice Cube.

& LUCY PEARL
Raphael redefining R&

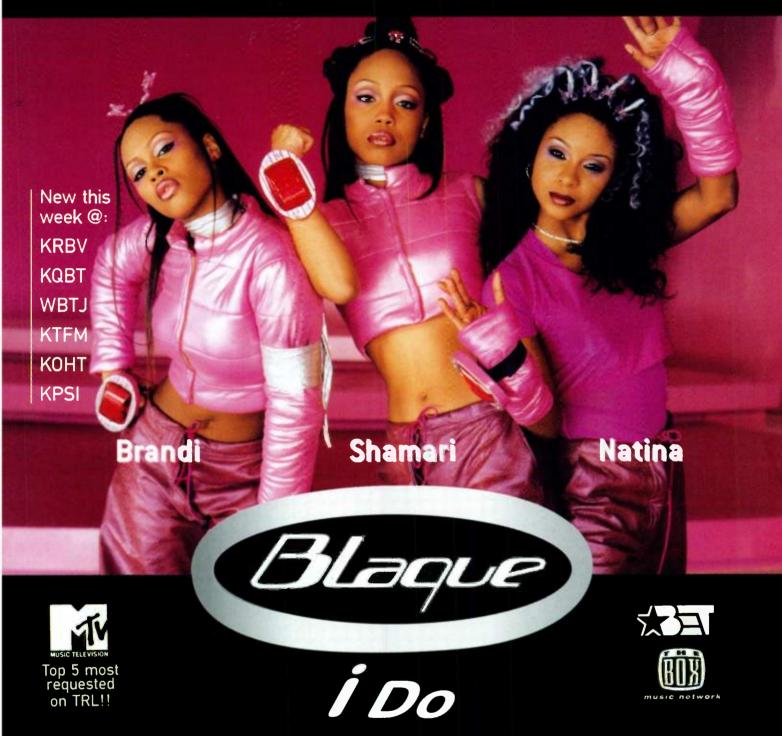
Raphael redefining R&B with Dawn and Ali.

DANNY OCEAN

Finds New Haven as PD of KC101.

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CROSSOVER AIRPLAYOR 30 JAMS

| ON THE PRESENT | | HOF 30 JAMS |
|-------------------------------|----------------------|---------------------------|
| 2W LW TW ARTIST | TITLE Thong Song | LABEL Dragon/Def Soul/IDJ |
| 4 4 2 JOE | I Wanna Know | Jive |
| 2 2 3 DESTINY'S CHILD | Say My Name | Columbia/CRG |
| 3 3 4 DR. DRE/EMINEM | | Aftermath/Inter |
| 24 9 5 AALIYAH | Try Again | Blackground/Virgin |
| 9 7 6 PINK | There You Go | LaFace/Arista |
| 6 6 7 NSYNC | Bye Bye Bye | Jive |
| 8 8 8 AALIYAH | I Don't Wanna | Blackground/Virgin |
| 5 5 9 MISSY ELLIOTT | Hot Boyz | GM/Elektra/EEG |
| 15 12 10 DMX | Party Up | Def Jam/IDJ |
| 22 16 11 TONI BRAXTON | He Wasn't Man Enough | LaFace/Arista |
| 16 15 12 SANTANA | Maria, Maria | Arista |
| 10 10 13 MONTELL JORDAN | Get It On Tonite | Def Soul/IDJ |
| 21 18 14 BLACK ROB | Whoa! | Bad Boy/Arista |
| 14 13 15 SONIQUE | It Feels So Good | Farm Cl/Rep/Uni/UMG |
| 17 19 16 DA BRAT | What I'm Looking For | So So Def/Col/CRG |
| 11 14 17 D'ANGELO | Untitled | Cheeba/Virgin |
| 7 11 18 EVE F/FAITH EVANS | Love Is Blind | Ruff Ryders/Int |
| 18 22 19 KUMBIA KINGS | You Don't Love You | Capitol |
| 19 20 20 2PAC & OUTLAWZ | Baby Don't Cry | Amaru/DR/Inter |
| 28 24 21 BONE THUGS-N-HARMONY | Resurrection | Ruthless/Epic |
| 20 23 22 HOT BOYS | I Need A Hot Girl | Cash M/Univ/UMG |
| 12 17 23 CHRISTINA AGUILERA | What A Girl Wants | RCA |
| 23 25 24 JAGGED EDGE | He Can't Love U | So So Def/Col/CRG |
| = 25 NAS | You Owe Me | Columbia/CRG |
| 30 26 THE LOX | Ryde Or Die, Chick | Ruff Ryders/Int |
| 28 27 ICE CUBE/KRAYZIE BONE | Until We Rich | Priority |
| E 28 DESTINY'S CHILD | Jumpin', Jumpin' | Columbia/CRG |
| GERALD LEVERT | Mr. Too Damn Good | Eastwest/EEG |
| 26 30 VOICE V | When U Think Of Me | MCA |

R*E*S*P*E*C*T

| | Artist | |
|----|-----------|----------|
| 1. | Christina | Aquilera |
| | | 9 |

2. 504 Boyz

3. Mya

4. Carl Thomas 5. Aaliyah Title

"I Turn To You"
"Wobble, Wobble"
"Root Of Mo"

"Best Of Me"
"I Wish"

"Try Again"

Label

No Limit/Priority Interscope

Bad Boy/Arista BG/Virgin

WORDis bond

by Michelle S.

NSYNC OR SWIM: Never before in history has one album moved almost 2.5 million units its first week. This officially qualifies as an "event," so take notice of the trend and seriously evaluate what it could mean for your radio station. Sometimes demand forces us all out of the bonds of convention in our own format, and street-smart programmers will no doubt take a cue from their crowds. Power 106 PD Jimmy Steal observed, "The incredible success they are enjoying is something we would like to share in. NSYNC is a stretch for our station, but I don't mind doing the unexpected as long as it's not disruptive to our core. I'm happy to report that our spin on their cover of 'Just Got Paid' was greeted with an open mind from our audience." Jive big daddy Joe Riccitelli says, "The strategy always was to point them in this direction. Based on the success that JC had with Blaque, we felt there was an opportunity in this world. We feel they have appeal beyond the Pop format, because you can't have the sales we're having without that. But I have to say, the rhythmic slant to this album is their vision. It's the kind of music that moves this generation." KMEL's Joey Arbagey adds, "There are tracks on this album that, from a sound standpoints we could maybe deal with, but NSYNC has to be very carefully introduced to our core in a way that makes them feel like they aren't being invaded. They have to embrace them on their own, and the group must ingratiate themselves to the new audience." Erik Bradley, long known to be a champion for this group and personally thanked by the guys in the liner notes of the album (between Disney and MTV, no less. Baller.), had this to say after gasping for breath when we told him first-week sales: "NSYNC makes me happy!!"... Musically this week: The writing is already on the wall that "Thong Song" is going to be one of these "never-die" jams that stays at the top of callout for a fucking light year (which is the distance light travels in one year, not a measurement of time), making every programmer wanna claw their eyes out when it comes on endlessly in that irritating (but nevertheless, cumebuilding) two hour clip... But the two most explosive jams in airplay are Aaliyah's "Try Again"—which should only be fueled by the movie cuz the shit is dope —and Sole'/Ginuwine's "It Wasn't Me," a muchloved jam among the tastemaker musicheads... Ice Cube/Kravzie Bone's "Until We Rich" continues to build. New believers this week include KUBE, KISV, KUUU, and WOCQ and is active mostly in callout. "The early research is super-strong. The requests are coming," says B95's Travis Loughran, "in the end it should have the legs to go all the way."... Toni Braxton has been a controversial fixture at radio for a minute cuz at first nobody called for it. But with steady airplay and the video on MTV, that's turning around. Top Ten phones at KBXX, KQBT and KQKS. Bottom line is, the real deal emerges when callout kicks in six weeks from now, ya know? And over at Columbia, Lisa and Andrea are on the rampage to close out the amazing run on Da Brat (who is tearin' the house up at these Mariah shows, for real!). Her highly anticipated album, "Unrestricted," drops on 4/11. This is an artist you WANNA be down with cuz she is going to blow the fuck up, so represent... On the Rhythm side, Feather has been getting big heat from his key musicheads on Destiny's Child's "Jumpin' Jumpin'"-blazing phones outta the gate, Nu Flavor is requesting for everybody and folks are heaping praises on the Christina Aguilera "I Turn To You" ballad, which by all accounts goes into the category of "duh"... Shout outs: Bruce "Janet Reno" Reiner, Lori Rischer (haaaah!), Riccitelli (still love our Tuesday arguments, bro), Diane Warren (fuck the Academy), Peter Edge and Happy B'day, Quiana! You my dog!... E-mail: homegirl92@aol.com

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CROSSOVER

NEWRELEASES

GOING FOR ADDS 4/3

MCA "The 6th Sense" Common **Angle Stone** "Everyday" Arista

"Riddle" Elektra/EEG En Vogue "Move Your Body" Repub/Univ/UMG Eiffel 65 GR/Motown/UMG **Dwayne Wiggins** "Strange Fruit"

GOING FOR ADDS 4/10

"Best Of Me" Interscope Mya Keesha/Sporty Theives "Somebody's Baby" **RCA** "Let's Ride" Q-Tip Arista

Marc Nelson "Love's Not Love" Columbia/CRG



"Thong Song" 1. Sisgo 2. NSYNC

"Bye Bye Bye"

Def Soul/IDJ Jive

3. Dr. Dre/Eminem

"Forgot About Dre" Aftermath/Int

4. Aaliyah

"Try Again" BG/Virgin

5. Destiny's Child

"Jumpin' Jumpin'" Columbia/CRG

of the week



Big Kahuna.

FRED RICO PD KIKI Honolulu

As a native of the desert land of Tucson, AZ, moving to the sunny beach atmosphere of Hawaii must have been an adjustment for Fred Rico, who landed the PD gig at KIKI about six months ago. "It's cool living here, I like it," he says. "The only thing is, I miss Mexican

food like crazy. They have it, but it's not the same here." Rico, who actually went to broadcasting school, started radio in Phoenix. "I was working three jobs at the same time," he recalls, "A 70s station doing promotions, a Christian station doing production, and was board op-ing for a country station." Country? "Yeah and you know what's even funnier? I was working at the time for Shellie Hart!" Nowadays, Rico is enjoying the new success at KIKI, where the last trend had him going 5.0-5.6. "Hey if you don't have a photo of me," says Rico, "just run Bruce Reiner. He looks just like me."



NOBODY GETS NONE: Backstage at the Mariah Carey concert, just before heading to Lil' Bubba's Pork-O-Rama for the blue plate special, Da Brat (2nd fr. I) demonstrated the correct way to hold and point a glock 9mm. Inspired, HITS XO regulator Michelle S. (2nd fr. r) took it upon herself to act out a good old fashioned pistol whipping. Nervously laughing off the trade mag maniac's eerily genuine procedure, B96 Chicago's Erik Bradley (I), Da Brat and artist Stevie of FAZE 4 slowly backed away with the thought, "Don't start none. Won't be none."

OTES FROM INDUSTRY LEADERS



STEVE KICKLIGHTER PD KFAT Anchorage Nelly "Country Grammar" Universal/UMG

"Huge requests after one play. This is a catchy record."

DANNY OCEAN APD/MD WJMN Boston The Spooks "Things I've Seen" Antra/Artemis

"I have to say, I am Professor Spook. I LOVE this record. Really cool...people need to give this one a shot!"





DONTAY **MD KXJM Portland** Ice Cube/Krayzie Bone "Until We Rich" Priority

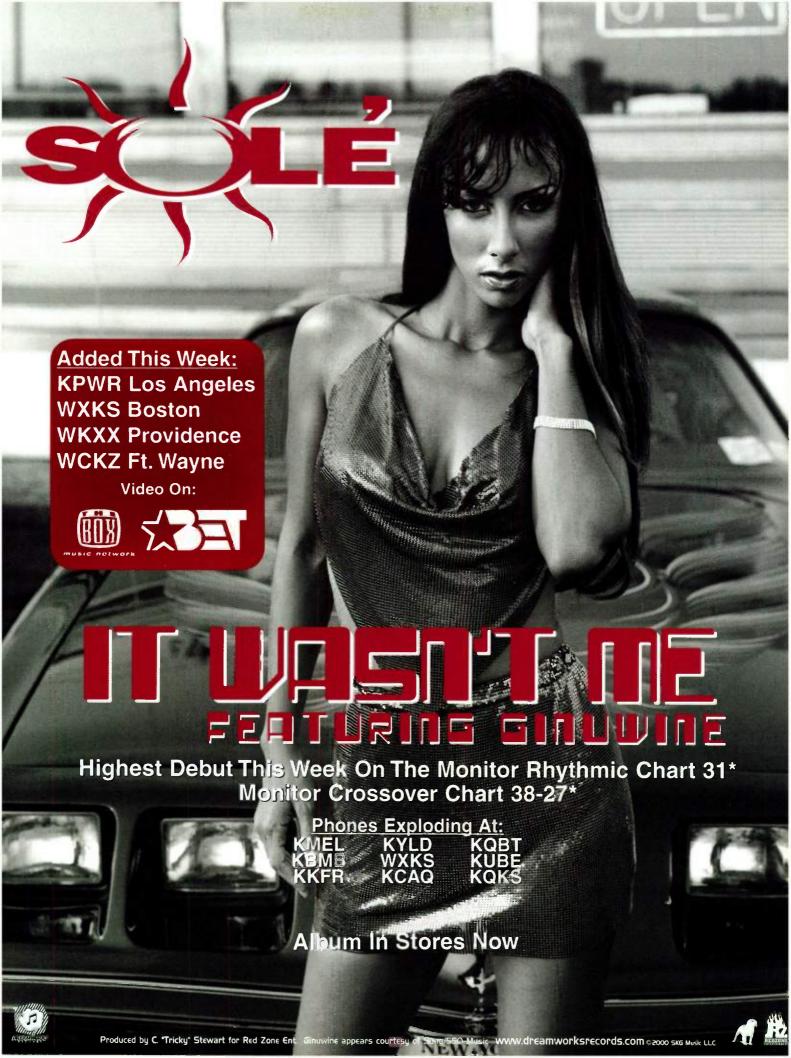
"I am playing this like twice during my night show and it's getting requests just off that airplay. This has mad potential to be huge.

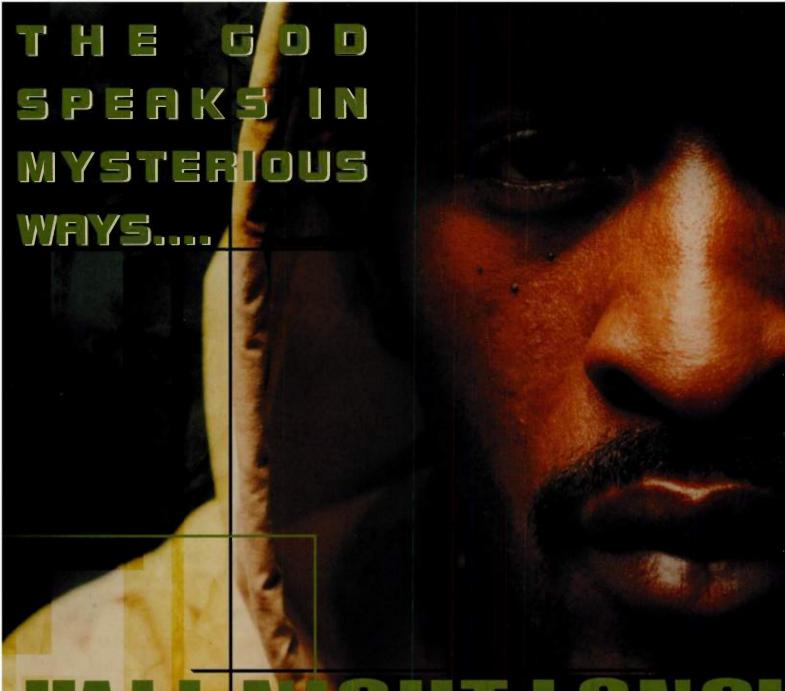
LARRY JACKSON AMD KMEL San Francisco Carl Thomas "I Wish" Bad Boy/Arista

"Out of all the R&B that's out, the one that I am honestly feeling could be extra large is Carl Thomas."



HITS March 31, 2000 64





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FLAVA CAMP, WELCOME TO THE FLAVA





tha mix by ricky leigh mensh

ton 20 spinz

| # | ARTIST | TITLE | LABEL | SPINZ |
|-----|----------------|-------------------|------------------------|-------|
| 1. | AALIYAH | Try Again | Blackground/Virgin | 238 |
| 2. | JAY-Z | Anything | Roc-A-Fella/IDJ | 227 |
| 3. | WARREN G/SNOOP | Game Don't Wait | G-Funk/Restless | 224 |
| 4. | BLACK ROB | Whoa | Bad Boy/Arista | 220 |
| 5. | RAH DIGGA | Imperial | FM/Elektra/EEG | 218 |
| 6. | DRAMA | Left, Right, Left | Atlantic/Atl G | 207 |
| 7. | COMMON | The 6th Sense | MCA | 202 |
| 8. | PHAROAHE MONCH | Right Here | Rawkus/Priority | 198 |
| 9. | DMX | Party Up | Def Jam/IDJ | 197 |
| 10. | CYPRESS HILL | (Rap) Superstar | RH/Col/CRG | 193 |
| 11. | LOX | Ryde Or Die | Ruff Ryders/Inter | 187 |
| 12. | TONY TOUCH | Diaz Bros. | Tommy Boy | 184 |
| 13. | SISQO | Thong Song | Def Soul/IDJ | 180 |
| 14. | OUTSIDAZ | Rah Rah | RuffNation | 179 |
| 15. | DA BRAT | What'chu Like | So So Def/Col/CRG | 173 |
| 16. | 504 BOYZ | Wobble Wobble | No Limit/Priority | 172 |
| 17. | TRICK DADDY | Shut Up | Slip-N-Slide/Atl/Atl C | 171 |
| 18 | BIG PUN | It's So Hard | Loud/Columbia/CRG | 165 |
| 19. | XZIBIT | Year 2000 | Loud/Columbia/CRG | 159 |
| 20. | NAS | You Owe Me | Columbia/CRG | 155 |
| | | | | |

tha tha hov weekly conference

| ulla li la i | Ca | ii winners |
|---|---|--|
| ARTIST | TITLE | LABEL |
| TRICK DADDY | Shut Up | Slip-N-Slide/Atl/Atl G |
| DRAMA | Left, Right, Left | Atlantic/Atl G |
| AALIYAH | Come Back In | Blackground/Virgin |
| SOLE | It Wasn't Me (remix) | Dreamworks |
| CARL THOMAS | I Wish | Bad Boy/Arista |
| TRINA | Da Baddest Bitch | Slip-N-Slide/Atl/Atl G |
| MYA | Best Of Me | UMB/Inter |
| BIG PUN | It's So Hard | Loud/Col/CRG |
| 504 BOYZ | Wobble Wobble | Priority |
| CDOOKE | Thimas II. o Casa | Antra/Artemis |
| SPOOKS | Things I've Seen | Antia/Arternis |
| mmercial 🛦 | | |
| | | Tunderground Tommy Boy |
| mmercial 🛦 | _ | underground |
| mmercial ▲ TONY TOUCH | Diaz Bros. | Tommy Boy |
| mmercial ▲ TONY TOUCH TONY TOUCH | Diaz Bros. The Piece Maker | Tommy Boy Tommy Boy |
| mmercial ▲ TONY TOUCH TONY TOUCH CYPRESS HILL | Diaz Bros. The Piece Maker (Rap) Superstar | Tommy Boy Tommy Boy RH/Col/CRG |
| TONY TOUCH TONY TOUCH CYPRESS HILL XZIBIT | Diaz Bros. The Piece Maker (Rap) Superstar Year 2000 Got Beef | Tommy Boy Tommy Boy RH/Col/CRG Loud |
| TONY TOUCH TONY TOUCH CYPRESS HILL XZIBIT THA EASTSIDAZ | Diaz Bros. The Piece Maker (Rap) Superstar Year 2000 Got Beef | Tommy Boy Tommy Boy RH/Col/CRG Loud ES/DH/TVT |
| TONY TOUCH TONY TOUCH CYPRESS HILL XZIBIT THA EASTSIDAZ PHAROAHE MONCH | Diaz Bros. The Piece Maker (Rap) Superstar Year 2000 Got Beef Right Here | Tommy Boy Tommy Boy RH/Col/CRG Loud ES/DH/TVT Rawkus/Priority |
| TONY TOUCH TONY TOUCH CYPRESS HILL XZIBIT THA EASTSIDAZ PHAROAHE MONCH TASH | Diaz Bros. The Piece Maker (Rap) Superstar Year 2000 Got Beef Right Here G'z is G'z | Tommy Boy Tommy Boy RH/Col/CRG Loud ES/DH/TVT Rawkus/Priority Loud |
| TONY TOUCH TONY TOUCH CYPRESS HILL XZIBIT THA EASTSIDAZ PHAROAHE MONCH TASH 50 CENT | Diaz Bros. The Piece Maker (Rap) Superstar Year 2000 Got Beef Right Here G'z is G'z Thug Love | Tommy Boy Tommy Boy RH/Col/CRG Loud ES/DH/TVT Rawkus/Priority Loud TM/Col/CRG |
| | ARTIST TRICK DADDY DRAMA AALIYAH SOLE CARL THOMAS TRINA MYA BIG PUN 504 BOYZ | ARTIST TITLE TRICK DADDY Shut Up DRAMA Left, Right, Left AALIYAH Come Back In SOLE It Wasn't Me (remix) CARL THOMAS I Wish TRINA Da Baddest Bitch MYA Best Of Me BIG PUN It's So Hard 504 BOYZ Wobble Wobble |



(L-r): Chino (KKFR) E-man & Mikee Mike,

INTRO PLEEZE... While sittin' on this week's mix show conference call & listenin to tha luvlee & talented MD/mix show DJ extraordinaire E-Man (KPWR) in mid-stride describin' Power 106's newest groundbreakin show, "Tha Heat" (M-Th/10p-11p), where they play nuthin but new muzic back-to-back-toback) tha topic of tha on-air jock announcin new 'Drop tha fukkin Chalupa! muzic waz raized. Sum DJz actually felt that for them

or tha on-air jock to break into tha mix & talk over it to intro a new kut iz interruptive. Others, who subscribe to the "let the listener figure out what the new track that just played" theory, blamed tha fact that many DJz have to werk w/sum part-timer who duzn't know tha names of tha new recordz bein played in tha mix. This DJ, yours truly, gotz one werd for this mentality—REHAB! Cum on ya'll, this iz basic fukkin Mix Show 101 shittt!! One, if you consider yourself to be a PROFESSIONAL mix show DJ, then you're eazily capable of creating @ least an 8-10 second gap between records, whether you're live or on tape, to allow you or tha on-air jock ample time to throw down tha callz AND tha artist's name & name of tha new kut. & if you're really into breakin new muzic, then you'll be back-sellin tha shittt outta that new kut az well az givin sum compelling artist info @ tha end of that mix segment. All artists have sum kinda human hook that iz

relatable to your audience, if you take tha time to do your homewerk. Second, if your mix is on tape, then tha on-air jock (if it ain't you) should have a flow



Lighty, Isaacson, Jon & Steve Rifkind & Blair. Violatin' Loudly. Where's Fat Joe?

sheet of what you played timed out so they know when they can talk. If your shittt'z bein dunn live, then tell him/her what the new shittt iz cummin up & fukkin point to em when you're about to mix into it! SIMPLE, RIGHT!? I could blast on & on about this, but basically, if you're not intro'in new shittt in your mix show, to me, you're doin a poor-asss job of tryin to break new recordz... ATLANTIC! Not the body of water, muhfukkaz! THA LABEL! How bout Ronnie J., Crystal, John "Horsemeat" McMann, Mike Caren & krew bringin home tha #1 & #2 slotz on this wk's mix show conf. call w/Trick Daddy & Drama! And, for good measure, they check in w/Trina blastin off in tha mix az well @ #7, givin Atlantic Recordz three of the Top 7 pix this wk! TOMMY BOY! Yeah, like Chris Rock, I said it! How bout Chris Atlas, Al Lindstrom & their fam takin both tha #1 & #2 slotz on tha unda w/two cutz off tha fukkin deep-asss Tony Touch LP! LOUD! They've been there before & doin it larger than ever az tha Rifkinds, Rich Isaacson, Veronica, Dan Smallz & co. bring home FOUR fukkin conf. call pix! Congratz also in line for debut pix Aaliyah/DMX (Black ground/Virgin), 504 Boyz (No Limit/Priority), Eastsidaz (TVT) & M.O.P. (LOUD). Biggest move this week: Cypress Hill (Columbia/CRG)... & Mikee Mike, congratz on becummin tha new mix show coord. @ KKFR. & yes, he really iz E-Man's brother, tho not az pretty. A huge luv note to KKFR's Brucey St. James, Charlie Huero, Chino & krew & Brad Patrick (Radio Events Grp) for all tha hospitality during their biggg show @ tha sold-out America West Arena! PS: Guest DJ E-Man tore it up live on their show, az did DJ Jam (KPWR), who's now tourin az Warren G'z DJ... Keesha (RCA)... & to Jean "Joey Aldente" Pierre, fresh off mix promo trainin @ Danny "Pauli Walnutz" C's (Arista) mix academy, iz in tha mix az Nat'l Mix Dir./street promo/porno @ V2 (212) 320-8634... How bout Lucy Pearl (Pookie/Beyond), goin 3 for 3 in first-wk leaks: KKBT, KPWR & KMEL all added the fukkin record out the box. DJz: 12z are in your rack by mid-next wk... Keesha... How bout Marcutz doin hiz best Celo (WPGC) impression by goin back to KBOS. Three more roundtrips and he'll tie Celo for first... Sundooby (KPWR)? Chris Lamonica (Arista) in a movie?... Thank to John "Linguine.putz" Strazza (RCA), who called me @ 6:09 a.m. to inform me that I mispelled Keesha's name in my column! SORRY! OK?!... KEESHA!... OK!?... Make sure to catch BET's extended coverage of Luke's (LOUD) "Freakfest." It'z az ill az you think... Congratz, Felix "Ya Mama" Sama (WPOW), new posterchild for Gemini. Sorry, South Beach; hiz puss will be on billboards, TV adz, etc... Soon-to-be conf. call pix: Lucy Pearl, Major Figgaz (RuffNation/WB), P. Monche/Xzibit (Rawkus/Priority), Ice Cube (Priority), Killah Priest (MCA), DJ Smurf, Greg Street (Atlantic), Lil' Kim (Atlantic), Drag-On/DMX (Ruff Ryders/Interscope), Dilated Peoples (Capitol) & Missy's boy, TC (EastWest/EEG). Eric "Eskin 26017@aol.com" Skinner just sent you 12z on this. In return, he'd like all your junkmail e-mailed to him-porno (esp midget/transvestite shittt), MP3, etc. Luv ya, "E"! Oh shit! How could I forget this last soon-to-be conf. call pic?!... KEESHA!...

the lowdown on new music...



...by leading mix show DJz

tha baka boyz · kkbt



Lucy Pearl
"Dance Tonight"
Pookie/Beyond

"This album iz goin to bring a different type of success to theze artists. Classic low-end theory beet w/tha fattest instrumentation & tha greatest vocal arrangement. It'z goin to be a worldwide success, tha sound we've all been waiting for." Editor's note:

Well said, but I have a question & it'z directed to Mr. Eric V. Are you as good a golfer as you are a DJ? Cuz my man Latin Prince iz waitin for tha day when you and he get busy on tha links. Tha question iz, iz Nick V. gonna be LP'z & Eric's caddy? I will keep all you golf fanatics posted on tha upcoming events.

mixxula • kbmb



Big Pun f/Donell Jones "It's So Hard" Loud

"God bless this hip-hop heavyweight. I'm so happy to know that his music is still goin to be around. This track grows w/every play & it could be tha one to creep on your asss. & Donell's smooth vocalz complement this hittt. And tha video iz excellent." Editor's

note: Thank you so much, Mr. Mixxula, for sharin your wonderful thoughts bout tha hip-hop heavyweight, but that duzn't change my mind bout your Sac-rat status. Just look at you here tryin to pick up on sum high school drop-outs. Wazzup wit' dat? Don't they have sum real woman in Sactown? Just make sure to check IDs next time, ya heard!!

bassment bros. • wkkv



Trina
"Da Baddest Bitch"
Slip-N-Slide/Atlantic/Atl G

"Da baddest bitch in my world iz not Trina, but my baby mama. Neverthaless, this track iz blowin up tha spot. Instant phones here in Milwaukee & did you check out her video? Ya need to be playin this shittt. Hey, PDz & MDz, take it from me or

you're goin to be seein my baby's mama @ your front door." Latin Prince's note: What tha fukk is tha deal with theze pretty muthafukkas, who look like they just came out of a "Sopranos" episode (I-r): Trouble T Soprano (WKKV), Chris "Dirty Soprano" Coleman (WBHJ/WYAM), Ricky "Jew-Prano" Leigh (HITS) & Phil "My Soprano Nutz" (WDTJ)... Cosa Nostra!!

jay- ski • wphi



Beanie Sigel
"The Truth"
Roc-A-Fella/IDJ

"I've known tha truth bout this kat for a while now & it'z time for tha world to learn tha truth. Real beetz + real rhymes=a joint that all of you need to be spinnin & you know that'z tha truth." Editor's note: Well, I know tha truth bout theze two catz... &

like my man tha Rock says, It duzn't matter who's tha prettiest. Az DJ Ran (left/WCW/ syndicated) & Jay "Ice Ice Babe" Ski (right) argue bout who's goin to be tha next Nitro Girl, Mr. Ran points out tha betta candidate.

kim james • wjlb



Keesha f/Sporty Thievz "Somebody's Baby" (remix) RCA

"Tha joint iz burnin up tha airwaves in Detroit. Hottl like fire on that asss. DJz should look for this, especially w/tha Sporty Thievz doin their rap alongside theze hotties. It'z a must for your record crate. If DJz are complaining bout R&B, this iz tha one." Editor's note:

What a collab between DJz Mr. Kim "Deal A Meal" James & Lenny "Car Sales Is My Middle Name" B (WZAK) talkin bout tha betta deal he would be givin Kim on his Navigator & what kind of extra features would have cum with this vehicle, like a Coke machine/snack machine/blow-up doll & tha navigational devise that will help you find all tha McDonald's in tha Detroit area.

harold banks · whxt



504 Boyz "Wobble Wobble" Priority

"One of tha hottest joints rockin Columbia right now. All of a sudden everyone wants to wobblewobble, shake it-shake it. Top 5 Most Requested. An anthem for tha summer, so get with tha program, people." Editor's note: Are you sure that tha

entire city of **Columb**ia iz shake it-shake it? It sure looks to me like tha only kind of shittt goin on during your mix show in Columbia iz sleepy-sleepy. Just axe your producer, Mr. ZZZZZZ!!!!

k-smooth • kiki



TC f/Missy "Misdemeanor" Elliott "Take That" EastWest/EEG

"Missy brings you new flava for your ear. This new kid TC + Missy + smooth rhymes + hottt beetz=a smash. So make sure you don't sleep or even get caught snoozing cuz tha hip-hop samurai will cut you up in pieces, ya hear me? I hope so." Latin

Prince's note: Tha hip-hop samurai? What tha fukk iz that? I call you tha hip-hop chef since tha only thing you do in Hawaii besides mix iz eat, eat, eat & shitt.... Hey, don't you owe me sum money from that cat stew I bought you?

corey hill • wiiz



Killah Priest "Whut Part Of The Game" MCA

"I'm really feelin this joint. It'z a wake-up call to all thoze fake MCz who like to talk all that shittt. Tha collab w/Ras Kass adds authenticity, with two real MCz. Tha beet iz hottt & complements both MCz well, while tha hook iz very catchy as well. 2G=Tha return of tha WU. This DJ'z defi-

nitely bangin this hottl hip-hop joint." Latin Prince's note: Ya man, I feel very presidential, says Mr. Hill as he hangs with LA'z playa himself, Ty C (MCA/left). But tha question remainz, What kind of playa iz Ty C? a) A pimp playa? b) Playa wannabe? c) A broke playa? d) All of tha above.

WHTA 8x WVEE WWDM **WWWZ** WERQ

WNEZ WJHM WTMP WEMX WTLC WOWI

WAMO WUSL **KMEL KBMB** KIKI **KYLD**

WGCI **WJLB** WTLZ **WJKS WJMZ WPRW**

WYAM **KIPR WBHJ WEDR** WPEG KLUC

WKPO WDTJ WZAK **WBLK**

WHRK & more



COTHEY LUV DATSS

THROUGH THE EYES OF A DON

"Motown is showing why they been around for so long... Cap is showing off that Motown new millenium flavor." MAD LINX, WTMP, Tampa

"Should fit your mix show if you play hip-hop!" JAY-MIX, WNEZ, Hartford

"New flavor that everyone should be checking for. I like his flow and the collaboration with Nokio is hot!!!" SAM SELOLWANE, AMD/92Q, Baltimore "Definitely luvvin' the combination of Cap.One and Nokio... We doin' thangs!" PRINCE ICE, WWDM, Columbia

"Jimmy Taco is luvvin' it... I'm putting it next to my taco and guacamole!" JAMES MORA, KIKI, Honolulu

"If they don't luv dat, that's some bullshit!" BIG VON, KYLD, San Francisco

IN STORES



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Executive Freducers: Kedar Massenburg & Shante Paige

Rajo A Altitaicik

TOP THIRTY

| 1 | 2W | LW | TW | ARTIST | TITLE | LABEL |
|---|----|----|----|-------------------------|---------------------|---------------------|
| | 13 | 3 | 1 | MAD SKILLZ | Ghost Writer | Rawkus |
| | 3 | 1 | 2 | GHOSTFACE KILLAH | One | Razor Sharp/Epic |
| | 15 | 8 | 3 | THIRSTIN HOWL III | Polo Rican | Game |
| | 28 | 10 | 4 | LOUIS LOGIC | General Purpose | SuperRegular/LS |
| | 9 | 4 | 5 | MYKILL MIERS | Wanna Be An MC | Blackberry |
| | 18 | 7 | 6 | KURUPT | I Call Shots | Antra/Artemis |
| | 10 | 9 | 7 | COUNT BASS D | On The Reels | Spongebath |
| | | 21 | 8 | MASEO | Words & Verbs | BL/Tommy Boy |
| | 24 | 15 | 9 | BLOOD OF ABRAHAM | 99 Cent Lighter | Atomic Pop |
| | 14 | 11 | 10 | SPOOKS | Things I've Seen | Antra/Artemis |
| | = | | 11 | TONY TOUCH F/GANG STARR | The Piece Maker | BL/Tommy Boy |
| | 21 | 13 | 12 | BEN BUFORD | 1,2 X-Cercise | Heavyweights |
| | 0 | 17 | 13 | TRAGEDY | Bing Monsters | V2 |
| | 6 | 14 | 14 | US | We're Number One | Jambetta |
| | | - | 15 | KILLAH PRIEST | What Part Of | MCA |
| | _ | 22 | 16 | Q-TIP | Let's Ride | Arista |
| | - | 26 | 17 | RAKIM | All Night Long | Universal/UMG |
| | 29 | 20 | 18 | NON PHIXION | Black Helicopters | Matador |
| | 30 | 23 | 19 | DA HOWG | Worldwide Renegades | Priority |
| | 20 | 25 | 20 | SELF SCIENTIFIC | God Spawn | Big City |
| | 4 | 2 | 21 | INSIGHT | Universal | Brick/Landspeed |
| | | 28 | 22 | DEAD PRES | I'm An African | Loud |
| | | _ | 23 | JERU | 99 .9% | No Savage |
| | | | 24 | HIGH & MIGHTY | Dick Starbuck | Rawkus |
| | 5 | 12 | 25 | COMMON | The 6th Sense | MCA |
| | 17 | 30 | 26 | DILATED PEOPLES | Platform | ABB/Capitol Records |
| | 2 | 5 | 27 | PHAROAHE MONCH | Livin' It Up | Priority |
| | 8 | 6 | 28 | DEFARI | Blast | BL/Tommy Boy |
| | | | | | | |

TOP ELVEMOST ADDED

Artist 504 BOYZ MOS DEF A.G. DON SCAVONE XZIBIT CALI AGENTS

25 16 29 ROWDY RAHZ

___ 27 30 THE LOX

Title Wobble Wobble Umi Says Dirt Version Willie On Glock Year 2000 Good Life

Nev-Ah

Ryde Or Die...

Label
No Limit/Priority
Rawkus
Silvadom/LS
Black Bag/LS
Loud
Ground Control/NG

RR/Interscope

WB

BY NASTY-NES

What's upper? Deadly Venoms everywhere? Ya' betta believe. They were representin' out here in L.A. with a phat press reception held at Dream-Works and on the set of "BET Live!" Peep the single "Venom Everywhere"... Digital Underground member Money B. has a new single out called "Put'cha Thang On Me" on Bobby Beats/Northstar Ent. For more info, call (310) 316-6262... Yo, my video pick of the week has got to be Tony Touch featuring Doo Wop's "Diaz Brothers" on Tommy Boy. Big props to our mix tape reporter, soon to be the "Rap Superstar" of the Y2K!... 504 Boyz "Wobble Wobble" (Priority) has got a dope-ass catchy hook to it. This ain't your ordinary Southern ish and radio and mix tape heads are startin' to recognize... US's "We're Number One" on Jambetta continues to make noise nationally with mix shows startin' to give this joint some love. Get ready for their next single "East New York" b/w "Price Is Right" goin' out to our college and mix tape peeps... "Yo, that DJ Aladdin joint is HOT!!! The track 'Haters' was on a segment here called 'What's The 411' and it did well. We are definitely gonna ride this one out," says Shekeese Duvall outta SC's WUSC... Mary Cordes of Karmis is now working in conjunction with Asti Management, home of Kid Capri, Camp Lo, One Life 2 Live and Mood Swingaz. CEO Kristi Clifford was one of the original founders of Roc-A-Fella. You can reach Asti Mgmt. at (212) 307-1611... Bass music is back and y'all need to check for X-Con's "Whoa Mama" on First String Ent. and Ya Boyy (formerly MC Nas D) "What's Up?" on Isa' Bomb... I'm feeling the new Fatlip joint "What's Up Fatlip?" on Delicious Vinyl. The b-side's got it goin' on too with "Goldmine." That joint is a must play in da' clubs! Lookout for "Prime Cuts Volume 1" featuring new songs from the Pharcyde, Masta Ace, The Black Pack, Brand New Heavies and more. To get laced, contact Frank Higginbotham at (323) 465-2700 ext. 115 or e-mail musicpromo@hotmail.com... Looking for distribution? Roy at Topline Distribution is seeking out the dope rap ish. For more info call him at (718) 278-6211. Tell him HITS sent ya'... Thank you for supporting the "Online Hip-Hop Awards." Voting ends March 31st and the awards will be presented in NY April 12th. Hope to see you there... Choclair's "Ice Cold" on Figure IV/Priority-P2K features Guru, Rahzel, Memphis Bleek, Kardinal Offishall and Saukrates! Peep it... Jay Untalan is now lockin' it down at San Jose's KSJS. You can reach my Pinoy compadre at (408) 924-4547... Deena B. at KBOO has got new contact info: 20 SE 8th Ave., Portland, OR 97214; phone (503) 231-8032 ext. 505... DJ Indiana Jones' new contact info is: 6018 N. College Ave. #2, Indianapolis, IN 46220; phone (888) 392-2248... KHDC Cali's DJ Kazzeo will guest co-host with yours truly the entire month of April on "Rap Attack Flashback," Saturday nights at 6 p.m. (PST) at www.tpln.net... CONFERENCE CALL PICKS: 1. III Bill (Psychological/LS) 2. K-Otix (Bronx Science) 3. Tony Touch (Tommy Boy) 4. A.G. (Silvadome/LS) 5. Chino XL (conf. call debut; WB) 6. Cali Agents (conf. call debut; Ground Control/Nu Gruv) 7. Common (conf. call debut; MCA) 8. Example (Beat Farm) 9. Xzibit (Loud) 10. M.O.P. (Loud)... Mix tape DJs, send 2 copies of your mix tapes on CD now for review at HITS and airplay on rapstation.com... SHOUT OUT TIZIME: Motown's Jen Boogie, Steve Rifkind at Loud (Thank you, my friend!), Marcus Morton at Absolut Ent., Mike Nardone at Cali's KXLU, Happy B'day to Tony Perez at Ground Zero, Duk-ki Yu at DC's WGTB (Joy Luck Club 4 Life!), Key Kool and Rhettmatic and DJ Vinroc (Ano ba puta?)... KUNG-FU FLICK OF THE WEEK: "Romeo Must Die"...

TOP PAVEMIX TAPE SONGS

Artist
TONY TOUCH F/GANG STARR
GHOSTFACE KILLAH
TONY TOUCH F/ DOO WOP
XZIBIT
A.G

Title
The Piece Maker
LP
The Diaz Brothers
Year 2000
Dirty Version

Label
Tommy Boy
Razor Sharp / Epic
Tommy Boy
Loud
Silvadom/LS

titac

NASTY-NES & DJ CREATIVITY



Issac "Cue" Cuevas was born in Mexico, but his family moved to the states when he was 1, and made Los Angeles their home. Growing up in L.A., Cue was exposed to a lot of different things, including hip-hop. One day, while hanging out with some friends, he heard the Beastie Boys' "License To III" and loved it. He grew to love hip-hop more and more and

started making mix tapes with nothing but a couple of cassettes and a double-tape deck. After he graduated from high school, he enrolled in Los Angeles Valley College to take up broadcasting and hopefully land a show on the campus radio station, KVCM. The following semester, he met a local DJ named Creativity and started doing a show that same day. The show, called "The Main Ingredient," was the first hip-hop mix show to hit the campus' air waves. They changed the show's name to the "B. Side Show" and three years later, the two, along with new member Joey Slick, moved over to the University Of Irvine's KUCI. In '99, Cue started interning at Ideal Records while running his label B. Side Records, which has released such artists as Cassidy and Juice. In addition, Cue works as Promotions Coordinator for the popular Spanish station, KLAX. To get in touch with Cue, hit him up at (818) 692-1855. SHOUTS: "B. Side fam, KLAX fam, 007, Sally (formally of Ideal) and Tony from DreamWorks."



NASTY MUST DIE! On the set of the upcoming 20th Century Fox comedy/martial arts motion picture "The DubbedAction Movie—Enter The Fist," we caught Nasty-Nes (I) and actress Grace (r) rehearsing their lines: "You bastard," "Ha! My style is unbeatable," "Your technique is soft," and "Wax on. Wax off."



HAVE SOME COMMON SENSE: Mixshow VP & Leigh-bonics founder Ricky Leigh Mensch...(I) schooled (I-r) MCA artist Common, HITS' Latin Prince (a.k.a. Lil' Pun) and label guy Ty-C on his own version of sign language. They attempted to follow along, but got lost in Ricky's series of gurgles and grunts.

TONY TOUCH'S TOP 5

1. BIG PUN 2. GHOSTFACE KILLAH

It's So Hard LP

Loud Razor Sharp/Epic

3. BIG SCOOP

Can Du

Buds

4. TONY TOUCH 5. NATURE

The Diaz Brothers BL/Tommy Boy Talk That Shit

Columbia/CRG

DJ 3rd Rail returns with Vol #31 of his world-renowned mix tape collection, "Subway Hip Hop." Appropriately named "Back From



San Francisco," this tape was created right after this year's Gavin seminar held in, you guessed it, the "Yay Area." In the tradition of the 30 before it, #31 is full of ill joints and the most exclusive tracks to hit 3rd's tables in the last few months. Songs by A.G., Mykill Miers, V & Legacy, Gang Starr, Wayne Live, Capital D and Juice are just a few of the many selections worth checkin' for. To

707-793-1111

get a copy of "Back From San Francisco," hit up 3rd Rail on the Web at www.3rdrail.com. THIS WEEK'S SHOUT OUTS: "DJ Dusk, Kut Chemist, Kill Switch, Musiklee Inzane, Ron Do, Presyce, Heretic, Lany Bru and Lex Beatz."

PICK HIT OF THE WEEK

DEPEROUN

DJ ADDITION, MIXTAPE/NASHUA, NH **PUERTO ROCK** "ROCKIN' IN THE PROJECTS"

ARTIST TITLE. LABEL 1. SOUNDSCAPE CROWD CONTROL Listeners 512-440-7447 2. DJ ALADDIN FLIP IT Haters 310-331-1600 3. A.G. **Dirty Version** SILVADOM/LS 617-338-8646 4. ILL BILL **PSYCHO LOGICAL/LS** Gangsta Rap 614-338-8646 5. RICK WATERS Eye Of The Hawk **THOROBRED** 213-935-6019 6. CRAIG MACK **Wooden Tree** REPLAY 212-294-9800 7. V & LEGACY Lunatic Derelikt X RAY 310-305-0172 8. MUDKIDS The Eco System **SURF** 317-273-0241 9. JOE GLASS Verbal Illustration BASELINE 708-692-0957 G&E 10. GROUCH Simple Man

HITS March 31, 2000

DILATED PEOPLES "THE PLATFORM"

IMPACTING NOW! (already in the mix at:)

WERE

WUSL

WJMH

WTMP

KATZ

KPWR KCAQ

KMEL



The debut release from Hip-Hop's most talked about underground group.

DILATED

Ready to take it to another level with their Capitol Records debut album THE PLATFORM.

Album in stores May 23, 2000

Catch DILATED PEOPLES on tour this Spring 2000

Produced and Mixed by The Alchemist

Representation: David M. Ehrlich



"The Platform" single available now on 12", Maxi-CD and Maxi-Cassette

Jamz

Wyclef Jean's Least Favorite Television Show Is "The Dukes Of Hazzard."



I Was In
"Gremlins!"
I'm Still A Viable
Box Office Star!

Jigga What? Jigga

JUICE

On 3/24, in support of the NAACP's economic sanctions against flying the Confederate Flag in South Carolina, Wyclef Jean cancelled a concert, stating, "I cannot, in good conscience, perform in a state that has an emblem of racism and division flying over its capitol." Also, the NAACP has requested that presidential candidate and Texas Governor George W. Bush remove the flag from the Texas Supreme Court building... The National Association of Black-Owned Broadcasters (NABOB) holds its annual spring conference from 5/19-24 at the Renaissance Hotel in the Virgin Islands. The conference will discuss current trends and issues in the broadcast industry. The Mickey Leland Public Service Award will be presented to Harry Belafonte:

Gladys Knight, who will perform, will receive a Lifetime Achievement award; Wynton Marsalis will receive the Pioneer in Music award: and television director Stan Lathan will receive the Oscar Micheaux award for Excellence in Film. Absolutely no golf will be played, nor any smoking of Cuban cigars-strictly business. Riiiiight! For more info, call (202) 463-8970... The Federal Communications Commission has pretty much given the green flag to Clear Channel's spinoff stations to other broadcast companies. However, questions remain over Chase Radio's WRFY-FM Reading, CBS/Infinity's WUBE-FM Cincinnati and Mega's WGNE-FM Daytona purchases because of a combined 70 percent reach in their markets. By federal law, no more than 40 percent is allowed. Don't expect that to stop the sale from going through... The Clear Channel/AMFM merger has sparked an anonymous letter to Rev. Jesse Jackson to look into a "growing lack of diversity and minority employment in the radio industry." Recently, Charles Warfield, Verna Green and Chester Schofield were released from various positions within the companies. The letter also states that all upper management positions at AMFM are held by whites, and asks that Jackson investigate. Stay tuned... Radio One continues to aggressively seek radio properties with the recent



Fugee You, SC: Wyclef Jean Rebels Against Confederate Flaa.

purchase of Urban Adult WBKS-FM, Top-40 WHHH-FM and Smooth Jazz WYJZ-FM from Shirk, Inc., based in Indianapolis. Now, My Star Communications, also in Indianapolis, is reported to be eyed by Radio One. Its properties: Adult WTPI-FM, Top-40 WZPL-FM and Nostalgia WMYS-AM... At KYEA-FM Monroe. Joe Dupree-Anderson is the new PD. He replaces Gentleman George, who exits. The station is now Urban Adult and switches frequency from 98.3 to 103.1... KSSM-FM Killeen seeks a midday and a night personality. Send T&Rs to Mark Raymond, PD, 108 East Avenue E, Copperas Cove, TX 76522. Phone: (254) 547-8889... SaboMedia seeks a News Director. Send T&R to Harry Valentine, 230 Park Ave., Suite 1000, NY, NY 10169, or call (212) 808-3005... Clear

Channel's Binghamton, NY, region has openings for five air slots in Top-40, Country and Adult formats. Send T&R to: Kirk Wood, Clear Channel, 3301 Country Club Rd., Endwell, NY 13760... WPLT-FM Detroit seeks PD. Major market experience necessary. Send pertinent info to: President/GM Michael Fezzey, 2100 Fisher Building, Detroit, MI 48202... D. Blackmon Broadcasting adds five stations to its syndicated "Gospel Insider" program. They are: KDYA-AM San Francisco, WTHE-AM New York, KHVN-AM Dallas and K-Light-AM (two frequencies, 1390 and 1240) Los Angeles... With the naming of Shirley Maldonando as PD of WBOS-FM Boston. speculation is that the station will flip its format from Adult Alternative to Jazz... On 4/10, Angie Stone embarks on an llcity tour that includes Los Angeles, Minneapolis (13th), Chicago (14th), Detroit (15th), Toronto (17th), Cleveland (18th), Boston (20th), New York (21st & 23rd), Philadelphia (24th), Baltimore (25th) and Washington, DC (26th)... On 6/23-24, the Atlanta Entertainment Association will hold its 3rd annual "Southeast Music Showcase" at the Coca-Cola Roxy Theater. The showcase, sponsored by LaFace Records, will highlight unsigned acts in the Southeast... The 10th annual Bob Marley Festival will be held on 4/29-30 at Kennedy Park in Tucson, AZ. Bring your own sheezy...

Jamz

Singled Out

The Top Thirty

Week Of March 31, 2000

| d | 2W | LW | TW | ARTIST | TITLE | LABEL |
|---|-----|-----|----|------------|--|------------------------|
| | 1 | 1 | 1 | DESTINY'S | | Columbia/CRG |
| l | 2 | 2 | 2 | SISQO | Say My Name | Def Soul/IDJ |
| ġ | 3 | 3 | 3 | JOE | Thong Song | Jive |
| | 4 | 4 | 4 | AALIYAH | I Wanna Know | Priority |
| | 6 | 6 | 5 | DMX | I Don't Wanna | Def Jam/IDJ |
| Ž | 15 | 11 | 6 | AALIYAH | Party Up | Blackground/Virgin |
| | 10 | 7 | 7 | BLACK ROE | | Bad Boy/Arista |
| á | 5 | 5 | 8 | D'ANGELO | Whoa! | Virgin |
| 1 | 9 | 9 | 9 | DA BRAT | Untitled | Columbia/CRG |
| | 14 | 13 | 10 | TONI BRAX | | LaFace/Arista |
| 1 | 8 | 8 | 11 | JAGGED ED | | SoSo Def/Col/CRG |
| ı | 11 | 10 | 12 | SAMMIE | He Can't Love You | FreeWorld/Capitol |
| * | 20 | 15 | 13 | NAS | I Like It | Columbia/CRG |
| q | 7 | 12 | 14 | DR. DRE/EM | | Interscope |
| ı | | 26 | 15 | CARL THOM | | Bad Boy/Arista |
| d | 17 | 17 | 16 | GERALD LE | | Elektra/EEG |
| ١ | 18 | 16 | 17 | LOX | Mr. Too Damn Good | Ruff Ryders/Interscope |
| l | 24 | 19 | 18 | BRIAN MCK | | Motown |
| l | 21 | 20 | 19 | DAVE HOLL | | DreamWorks |
| | 12 | 14 | 20 | HOT BOYS | Can't Stay I Need A Hot Girl | Cash Money/Univ/UMG |
| | 13 | 18 | 21 | JAY-Z | | Def Jam/IDJ |
| | 16 | 21 | 22 | MONTELL J | Anything ORDAN Get It On Tonite | Def Soul/IDJ |
| ı | 22 | 22 | 23 | DRAMA | | Atlantic/Atl G |
| | 28 | 25 | 24 | MARY J. BL | Left, Right, Left IGE Your Child | MCA |
| ۹ | | 30 | 25 | MARY J. BL | | MCA |
| J | 23 | 24 | 26 | MISSY ELLI | опт | GoldMind/Elektra/EEG |
| 1 | DEE | BUT | 27 | MARY MAR | | Columbia/CRG |
| d | DEE | BUT | 28 | YIN YANG T | Shackles WINS Whistle While You | Collipark |
| 1 | 25 | 29 | 29 | EVE | Love Is Blind | Ruff Ryders/Interscope |
| | | | _ | | LOVE IS DIIIIU | |

Based Primarily On Radio Airplay & Retail Sales

LaFace/Arista

YOUNGBLOODS

By Gary Jackson



Clive & Carlos: Like Fine Wine, They Just Get Better.

SANTANA, SANTANA! Ain't asking for your sympathy, but sometimes, scribes tend to feel that we write in a vacuum. Feedback is precious, but we realize that you've got a busy schedule. But when we get it right, well then, time for a celebration and a pat on the back. I speak of Carlos Santana and the mega success he's experiencing. When his

"Supernatural" (Arista) album came out, I pointed out the power of the album, as well as the fact that there really was one urban-oriented cut, the beautiful "Maria Maria." Seems urban radio agrees and is catching on to not only the album but the song as well. Arista Records' Michael Johnson is ecstatic over the success of this multi-cultural single, and points to top phones at WBLS-FM New York, #1 Most Requested at WKYS-FM Washington, DC, and Top Five phones at WHTA-FM and WVEE-FM Atlanta. To top it off, Radio One's Steve Hegwood reports that the song is #1 phones at WERQ-FM Baltimore, and WEMX-FM's Al Jai Wallace is riding high with the song's huge audience reaction. Santana always had astounding popularity with urban audiences back in the day, and that has provided a link to today's hip-hop generation. See, you can teach an old dog new tricks-or is it you can teach the younger generation to have an appreciation of old school... Jazz/pop guitarist George Benson will release "Absolute Benson" (GRP) on 5/23. The album, produced by Tommy LiPuma, features a stunning remake of the Donny Hathaway classic "The Ghetto," as well as compositions by Stevie Wonder ("Lately") and Ray Charles ("Come Back Baby") as well as original compositions... Albums For The Masses (4/4): Big Punisher "Yeeah Baby" (Loud), Lil' Zane "Young World" (Priority), New Edition "Together & Solo: All The #ls" (MCA), Rah Digga "Dirty Harriet" (Flipmode/Elektra), Joshua Redman "Beyond" (WB), Sy Smith "Psykosoul" (Hollywood) and Dewayne Wiggins "Eyes Never Lie" (Motown). Remember, all of these releases are subject to change... After 30 years, Quincy Jones will record a big band record. He's recording on 3/28-29 at Capitol Studios, making this event just about the hottest on the "To-Do" list. I'll be there to report on the proceedings... Final Thought: As spoiled as most of us are in this industry, what with free tix and passes to a wide variety of superstar acts, I would pay big bucks to see Joe in concert. I just got through listening to "Essence Men" (Universal), a must-have collection of great songs from the likes of Al Green, Barry White and more, and latched back onto his "All The Things" single. Nearly five years later, the song still rings with vitality and tenderness. Can't wait for this vastly underappreciated (outside of the urban format) vocalist to break in a big way...

F-mail: jamzhits@aol.com Fax: (818) 789-0526

DEBUT 30



The new single and video "Somebody's Baby" from the forthcoming debut release KEESHA in stores this spring

WBLS KIPR WJUC WWWZ WBLK KJMM WJWZ WEDR WFXE KRRQ **WDTJ** WILD **KVSP WBLX** WIIZ **WZAK WFXA SMLW WJIT IMLW WEUP** WPEG WTMP **WAMO** WHRK **WNEZ** WIZF WQOK **WZHT**

"Somebody's Baby" video guest appearance by Merlin Santana (Romeo) from The Steve Harvey Show.





Produced by Jake and Trevor Job for Lione Job Inc. Executive Producers: Lionel Job and Anthony Morgan. A&R Direction: Anthony Morgan. Management: Harold S. McKoy/Rising Stars Management Enterprises.

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The Official Record Label Of The New Millennium

Jamz

Active Albums

The Top Thirty

Week Of March 31, 2000

| 2W LW TW | ARTIST | TITLE | LABEL |
|----------------|---------------|-------------------------------|------------------------|
| | ICE CUBE | War & Peace: Vol. 2 | Priority |
| 4 1 2 | SISQO | Unleash The Drago | Dragon/Def Soul/IDJ |
| 3 2 3 | DR. DRE | Dr. Dre 2001 | Aftermath/Interscope |
| <u> </u> | VARIOUS | | Priority |
| 5 3 5 | MACY GRA | | Clean Slate/Epic |
| 7 6 6 | DESTINY'S | | Columbia/CRG |
| 2 4 7 | BONE THU | The Writing's On GS-N-HARMONY | Ruthless/Epic |
| 8 7 8 | DMX | BTNHResurrection | Def Jam/IDJ |
| 1 5 9 | BLACK RO | | Bad Boy/Arista |
| | THE MURD | | Murder Inc./IDJ |
| 6 8 11 | GERALD LI | | EastWest/Elektra/EEG |
| 12 16 12 | JAY-Z | G Vol. 3Life And | Roc-A-Fella/IDJ |
| <u> </u> | TRINA | Da Baddest B***h | S-N-S/Atl/AtlG |
| 13 10 14 | DRAMA | Causin' Drama | Atlantic/Atl G |
| 9 9 15 | BEANIE SIG | | Roc-A-Fella/DJ/IDJ |
| 10 11 16 | D'ANGELO | | Cheeba/Virgin |
| 14 12 17 | JAGGED E | | So So Def/Col/CRG |
| 15 13 18 | JUVENILE | 400 Degreez | Cash Money/Univ/UMG |
| 11 15 19 | THA EASTS | | Dogghouse/TVT |
| 16 14 20 | EVE | Ruff Ryders' | Ruff Ryders/Interscope |
| 22 17 21 | EMINEM | The Slim Shady LP | Aftermath/Interscope |
| 21 21 22 | THE LOX | We Are The Streets | Ruff Ryders/Interscope |
| 19 18 23 | TRICK DAD | | S-N-S/Atl/Atl G |
| — 26 24 | SAMMIE | From The Bottom | FreeWorld/Capitol |
| 28 23 25 | SOUNDTRA | | Jive |
| 20 25 26 | BRIAN MCI | | Motown |
| 24 22 27 | HOT BOYS | Guerilla Warfare | Cash Money/Univ/UMG |
| <u> </u> | DONNELL | JONES | LaFace |
| 26 27 29 | SOUNDTRA | | Priority |
| 30 29 30 | BLAQUE | Next Friday Blaque | Trackmasters/Col/CRG |

Based Primarily On Retail Sales

Now Ya Know



Trina
"Da Baddest B***h"
Slip-N-Slide/Atlantic

Who would dare to contradict **Trina**'s title as "Da Baddest Bitch"? Where **Foxy Brown** throws naughtiness in your face and Lil' Kim

chips in with a sophisticated aura of class, Trina don't give a s**t what you think. She wants dollars, Benzes - the whole nine. Speaking of, "Ain't S**t" features Lois Lane in an off-the-heezy duet. The title cut is already wrecking radio with its relentless beats and razor-sharp vocals and lyrics, not to mention use of Michael Jackson's 1987 "Bad." Check the ballsy sass of "If U," featuring Mystic of the Lost Tribe, then feel the power of "Off The Chain With It," featuring labelmate Trick Daddy. Another labelmate, the hot J-Shin, joins Trina on "69 Ways" for a sexy tryst of lascivious lyricism. "Ball Wit Me," despite its R-rated title, can hang at mainstream radio, while "Off Glass," featuring 24 Karatz's Deuce Poppito, represents like JT Money's "Who Dat" with its furious beats and staccato rhythm. But, surprisingly, Trina takes her tough girl status off for the smooth "I'll Always," which borrows from the Isley Brothers classic, "Atlantis." Sounds like a hit to us. Don't neglect "Mama," a touching ode to the one who's "still in the corner" for Trina. Finally, Total's Pamela Long joins for the bouncy "Take Me," a fitting finish to an album by the new Queen B***h, the baddest of them all. (Gary Jackson)



Tamar "Tamar" Dreamworks

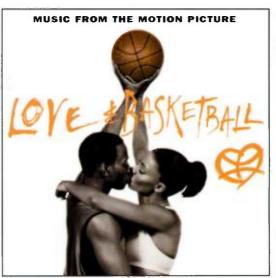
To say that talent is hereditary is an understatement, especially when it comes to the Braxton family. Tamar, aka Tamar Braxton,

youngest sister of multi-Platinum vocalist Toni Braxton, embarks on a solo career with this self-titled debut. Not a newcomer to the biz, Tamar made her debut with siblings Towanda and Trina as The Braxtons, who released "So Many Ways" in 1996. This time, Tamar strikes out on her own with an all-star team of hip-hop and R&B's finest producers, including Tricky (JT Money, Blaque), Tim and Bob (Boyz II Men, Sisgo), Delite (Busta Rhymes, Janet.), as well as such established producers as Missy Elliott, Christopher Stewart and Jermaine Dupri. Tamar proves her versatility by vocally blessing a variety of tracks that range from upbeat and aggressive to slow and sensitive. "Get None," features Amil and JD, and sets the upbeat and edgy tone of the album as a testament to all of the so-called "playas" that if you "try to use cash to get some ass," you definitely won't "Get None." Her first single release, "If You Don't Wanna Love Me," showcases her soaring vocals and delivery in this sure-hit slow jam where she pours her heart out to a lost love. Rounding out the record is "Tonight," a Latin-infused upbeat jam laced with catchy horns and percussion. Overall, a smooth album with an eclectic mix of cuts. (Matt Chong)



"DANCE TONIGHT"





The first single from MUSIC FROM THE MOTION PICTURE

LOVE AND BASKETBALI

In stores April 18, 2000 Film opens April 21, 2000

LUCY PEARL. In stores everywhere May 23, 2000





BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS

WINNERS



- 1. NSYNC
- 2. PANTERA
- 3. ICE CUBE

- 1. NSYNC
- 2. SANTANA
- 3. ICE CUBE

- 1. NSYNC
- 2. SANTANA
- 3. **PANTERA**

WHEREHOUSE

KEVIN MILLIGAN 520 Retail Stores (Torrance)

WHEREHOUSE MUSIC

- 1. NSYNC
- 2. ICE CUBE
- 3. SANTANA
- 4. **PANTERA**
- 5. SISQO
- 6. BONE THUGS-N-HARMONY
- 7. WWF AGGRESSION
- 8. DR. DRE
- 9. MACY GRAY
- 10. DMX



JOHN MICHAEL 357 Retail Stores (Eden Prairie, MN)

BEST BUY

- 1. NSYNC
- 2. PANTERA
- 3. ICE CUBE
- 4. SANTANA
- 5. SISQO
- 6. DR. DRE
- 7. WWF AGGRESSION
- 8. BLOODHOUND GANG
- 9. MACY GRAY
- 10. DESTINY'S CHILD



DAVE WATLAND (Amarillo)

ANDERSON MERCHANDISERS

- 1. NSYNC
- 2. GEORGE STRAIT
- 3. SANTANA
- 4. KID ROCK
- 5. DIXIE CHICKS
- 6. CHRISTINA AGUILERA
- 7. CREED
- 8. BACKSTREET BOYS
- 9. DESTINY'S CHILD
- 10. EIFFEL 65



DICK ODETTE 934 Retail Stores (Minnetonka, MN)

SAM GOODY

- 1. NSYNC
- 2. SISQO
- 3. SANTANA
- 4. ICE CUBE
- **PANTERA**
- DR. DRE
- **DESTINY'S CHILD**
- 8. BONE THUGS-N-HARMONY
- 9. MACY GRAY
- 10. BLOODHOUND GANG



MIKE FULLER 151 Retail Stores (Amarillo)

HASTINGS

- 1. NSYNC
- 2. PANTERA
- 3. ICE CUBE
- 4. DR. DRE
- 5. BLOODHOUND GANG
- 6. SANTANA
- **KID ROCK**
- 8. BONE THUGS-N-HARMONY
- 9. WWF AGGRESSION
- 10. GEORGE STRAIT



SAM CASS 4,000+ Accounts (Philadelphia)

UNIVERSAL ONE-STOP

- 1. NSYNC
- 2. WWF AGGRESSION
- 3. MURDERERS
- 4. PANTERA
- 5. DR. DRE
- 6. SANTANA
- 7. BLACK ROB
- 8. ICE CUBE 9. DMX
- 10. MACY GRAY

TONY BAZEMORE 6,000 Accounts AEC ONE STOP GROUP (Coral Spings, FL)

ALLIANCE

- 1. NSYNC
- 2. SANTANA
- 3. PANTERA 4. **MOB HITS 2**
- 5. WWF AGGRESSION
- 6. ICE CUBE
- 7. FAITH HILL
- 8. STEELY DAN
- 9. MACY GRAY
- 10. SISQO



RON PHILLIPS 14,000 Accounts (Woodland)

VALLEY MEDIA

- 1. NSYNC
- 2. PANTERA
- 3. ICE CUBE
- 4. SANTANA
- 5. STEELY DAN
- 6. JONI MITCHELL
- 7. WWF AGGRESSION 8. LED ZEPPELIN
- 9. MARC ANTHONY
- 10. MACY GRAY



(Portland)

FRED MEYER

- 1. NSYNC
- 2. SANTANA
- 3. MACY GRAY
- 4. ICE CUBE
- 5. PANTERA
- 6. BLOODHOUND GANG
- 7. EIFFEL 65
- 8. BONE THUGS-N-HARMONY
- 9. DIXIE CHICKS 10. WWF AGGRESSION

Now Arriving.

The trip began with the multi-format success of Meet Virginia.

The journey continued with appearances on The Tonight Show with Jay Leno. Conan O'Brien. Craig Kilbourn and VH1's The List.

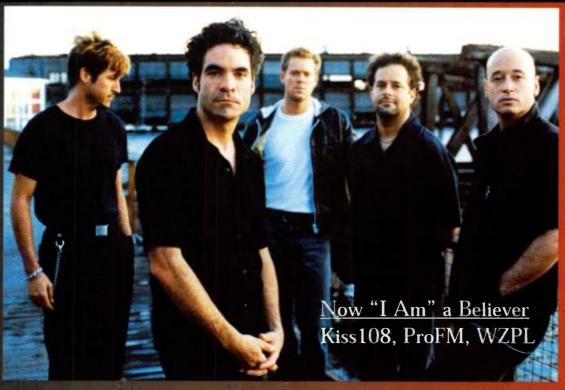
Now, after more than 2 years, 400 shows, and a certified Platinum album, they've arrived.

Q !

Now "I Am" Researching

G105/Raleigh internet research #5 adult females 25-34 (alternative category) #6 adult females 25-34 (pop/alt category)

The next single from their self-titled album.



U.S. headlining tour begins 3/30.

KZHT KZZO KBKS **KLLC** G105 WTMX WKRO (30x) STAR 94 **KZZP** KRBE **KBCO WSTW WJBQ** WJJS WYOY **WVSR** WFBC WAEB **KHTO** KACD

Written and Performed by Train Produced by Train with Curtis Mathewson Additional Production by Jose The Butcher Nicolo Mixed by David Bryson







BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



GEORGE MEYER 39 Retail Stores (New York)

WIZ

- 1. NSYNC
- 2. WWF AGGRESSION
- 3. SISQO
- 4. SANTANA
- 5. MURDERERS
- 6. BLACK ROB
- 7. DESTINY'S CHILD
- 8. BEANIE SIGEL
- 9. MARC ANTHONY
- 10. MACY GRAY



JOHN GRANDONI 189 Retail Stores (Pittsburgh)

NATIONAL RECORD MART

- 1. NSYNC
- 2. PANTERA
- 3. ICE CUBE
- 4. SISQO
- 5. DR. DRE
- 6. WWF AGGRESSION
- SANTANA
- 8. BLOODHOUND GANG
- 9. MACY GRAY
- 10. BONE THUGS-N-HARMONY



AMY BANNING 7 Stores (Grand Rapids)

BELIEVE IN MUSIC

- 1. NSYNC
- 2. PANTERA
- 3. SISQO
- 4. BLACK ROB
- 5. DR. DRE
- 6. ICE CUBE
- 7. BEANIE SIGEL
- 8. DMX
- 9. GERALD LEVERT
- 10. BONE THUGS-N-HARMONY

BAKER & TAYLOR AUDIO

LORI DRELICHARZ 10,000 Accounts (Chicago)

BAKER & TAYLOR ONE-STOP

- 1. NSYNC
- 2. MACY GRAY
- 3. PANTERA
- 4. ICE CUBE 5. SANTANA
- 6. DR. DRE
- 7. MURDERERS
- 8. BONE THUGS-N-HARMONY
- 9. SISQO
- 10. BLOODHOUND GANG

@ Neubary Comics

NATALIE WERLIN 21 Retail Stores

NEWBURY COMICS

- 1. NSYNC
- 2. PANTERA
- 3. SANTANA
- 4. MACY GRAY
- 5. BLOODHOUND GANG
- 3 DOORS DOWN 6.
- 7. DR. DRE
- 8. WWF AGGRESSION
- 9. ICE CUBE
- 10. P.O.D.

CENTRAL SOUTH **MUSIC SALES**

TONY ROSS 1500 Accounts (Nashville)

CENTRAL SOUTH

- 1. NSYNC
- 2. DR. DRE
- 3. SISQO
- 4. FRED HAMMOND
- 5. BONE THUGS-N-HARMONY
- 6. KID ROCK
- 7. DESTINY'S CHILD
- 8. SANTANA
- 9. WOMAN'S VOICE (VAR)
- 10. DMX



4 Retail Stores (Chicago)

CROW'S NEST

- 1. NSYNC
- 2. PANTERA
- 3. SANTANA
- **MURDERERS**
- 5. ICE CUBE
- 6. BLACK ROB
- 7. FRED HAMMOND
- 8. MACY GRAY
- 9. SISQO
- 10. DRAMA



CHRIS WESTER 4 Retail Stores

DOWN IN THE VALLEY

- 1. PANTERA
- 2. NSYNC
- 3. SANTANA
- 4. STEELY DAN
- DR. DRE
- 6. MACY GRAY 7. KID ROCK
- 8. SISQO 9. GODSMACK
- 10. JOE SATRIANI

BILLY WADE 3 Retail Stores & 150 One-Stop Accts (Mpls)

ELECTRIC FETUS

- 1. ICE CUBE
- 2. PATTI SMITH
- 3. BLACK ROB
- 4. **GERALD LEVERT**
- 5. SANTANA
- 6. SISQO
- 7. MURDERERS
- 8. BONE THUGS-N-HARMONY
- 9. JONI MITCHELL
- 10. TRINA



BOB SAY 7 Stores (Los Angeles)

MOBY DISC

- 1. NSYNC
- 2. MOBY
- 3. JONI MITCHELL
- 4. SANTANA
- 5. GROOVE ARMADA
- 6. STEELY DAN
- 7. PANTERA
- 8. MACY GRAY 9. ICE CUBE
- 10. SUPREME BEINGS LEISURE



MICHAEL PHILLIPS
200 One-Stop
Accounts

PHILLIPS ONE-STOP

- 1. NSYNC
- 2. PANTERA
- 3. MURDERERS
- 4. ICE CUBE
- 5. JONI MITCHELL
- 6. LED ZEPPLIN
- 7. PATTI SMITH 8. REVEREND HORTON HEAT
- 9. FISHBONE
- 10. TRINA



NEIL LANDOW 18 Stores (St. Louis)

STREETSIDE

- 1. NSYNC
- 2. ICE CUBE
- 3. PANTERA
- 4. MURDERERS
- 5. SANTANA 6. GERALD LEVERT
- 7. BONE THUGS-N-HARMONY
- 8. MACY GRAY 9. DR. DRE
- 10. BLACK ROB

ALREADY ON OVER 100 STATIONS IN ONLY 3 WEEKS!



Mainstream Top 40 Monitor: 25*-20*! (+121x) Airpower! Mainstream Top 40 Audience 21 Million! Hot 100 Audience 48 Million!

> **CALLOUT AMERICA: #5** 25-34 females - 3.69!

Some Great Stories:

KDWB / Minneapolis: Top 5 Overall Callout! KDND / Sacramento:Top 10 Callout with teens! WKSS / Hartford: #1 Callout! Moving back to power rotation! KHTS / San Diego: #2 Callout & Top 5 Phones for a month! Moving back to "A" rotation! KKRZ / Portland: #2 Callout! Y100 / Miami: Top 5 Phones!







ALREADY ON OVER 120 POP STATIONS!





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

WINNERS

1 **NSYNC** (Jive 41702)

TRINA 6

(Atl/Atl G 83212)

28%

ICE CUBE 2

(Priority 50015)

86%

96%

85%

54%

LED ZEPPELIN

(Atl/Atl G 83278)

22%

3 **PANTERA** (EW/Elek/EEG 62451)

JONI MITCHELL

7

(Reprise 47620)

21%

WWF AGGRESSION (Var) (Priority 50120) 4

9

TAMAR

(DreamWorks 450110)

20%

THE MURDERERS

(MI/DJ/IDJ 542258)

50%

PATTI SMITH 10

(Arista 14618)

10%

ALLIANCE O-S TONY BAZEMORE / CORAL SPGS

NSYNC Pantera Mob Hits 2 (Var) WWF Aggression (Var) Ice Cube

ANGOTT STEVE ROBERTS / DETROIT

Ice Cube The Murderers NSYNC Maysa Robert Bradley

ASSOCIATED HENRY LYNCH / PHOENIX
Ice Cube

NSYNC Blood & Tears (ST) The Murderers Tamar

BAKER & TAYLOR STEVE HARLING / CHICAGO NSYNC

Pantera Ice Cube The Murderers WWF Aggression (Var)

BELIEVE IN MUSIC RUSS STUTE / WYOMING, MI

NSYNC Pantera Sisqo Ice Cube The Murderers P.O.D. J-Shin

BEST BUY JOHN MICHAEL / EDEN PRAIRE, MN

NSYNC Pantera Ice Cube WWF Aggression (Var) The Murderers Trina

CENTRAL SOUTH TONY ROSS / NASHVILLE

NSYNC Fred Hammond A Woman's Voice (Var) Ice Cube Pantera Tamar The Murderers

CROW'S NEST

NSYNC Pantera The Murderers Ice Cube Fred Hammond WWF Aggression (Var) Dio

DIMPLES

DILYN RADAKOVITZ / SACRAMENTO

NSYNC Pantera Ice Cube Bloodhound Gang Sisqo P.O.D Joe Satriani

DISC JOCKEY
BRENT STARNES / KNOXVILLE, TN
NSYNC

Ice Cube Pantera The Murderers Aqua

DJ'S MUSIC & VIDEO TONY WILLIAMS / NORFOLK

Ice Cube Trina The Murderers Tamar Kci & JoJo

DOWN IN THE VALLEY **CHRIS WESTER / MINNEAPOLIS**

Pantera NSYNC Ice Cube Led Zeppelin

ELECTRIC FETUS
JON JON SCOTT / MINNEAPOLIS

Ice Cube Patti Smith The Murderers Trina NSYNC Pantera

EXILE ON MAIN ST AL LOTTO / HARTFORD

NSYNC Pantera WWF Aggression (Var) Patti Smith Million Dollar Hotel (ST) Leona Naess

FACE THE MUSIC DAVE RUSSELL / MINNEAPOLIS **NSYNC**

Pantera Ice Cube WWF Aggression (Var)

FRED MEYER **BRANT BERRY / PORTLAND**

NSYNC Ice Cube Pantera WWF Aggression (Var) Road to El Dorado (ST) Enrique Iglesias

GALLERY OF SOUND JOE NARDONE, JR / WILKES-BARRE

NSYNC Pantera WWF Aggression (Var) Ice Cube The Murderers Dio

HARMONY HOUSE SANDY BEAN / DETROIT

NSYNC Pantera Ice Cube WWF Aggression (Var) Trina The Murderers

HASTINGS MIKE FULLER / AMARILLO

NSYNC Pantera Ice Cube WWF Aggression (Var) The Murderers Trina

HMV STUART FLEMING / NEW YORK

NSYNC WWF Aggression (Var) The Murderers Joni Mitchell Pantera Ice Cube

HOMER'S MIKE FRATT / OMAHA

NSYNC Pantera Ice Cube WWF Aggression (Var) Led Zeppelin 3 Doors Down

IMPACT ONE STOP CLANCY HOLM / TEMPE Pantera

NSYNC Ice Cube Rev. Horton Heat Patti Smith Led Zeppelin Fishbone



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BREAKDUTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

LOU'S RECORDS TONY VICK / ENCINITAS

Pantera NSYNC Joni Mitchell Rev. Horton Heat Ice Cube Patti Smith Cat Power

MOBY DISC BOB SAY / LOS ANGELES

NSYNC Joni Mitchell Groove Armada Pantera Ice Cube Supreme Beings of Leisure eels

MUSIC MERCHANDISERS O-S JOE SANCHEZ / LA

Ice Cube NSYNC Trina The Murderers Fred Hammond

MUSIC MILLENNIUM CALEB MILES / PORTLAND

NSYNC Joni Mitchell Patti Smith Pantera Ice Cube Cat Power

MUSIC NET CHUCK SHOUP / ST. LOUIS

NSYNC Pantera Ice Cube WWF Aggression (Var) The Murderers

NAT'L RECORD MART DOUG SMITH / PITTSBURGH

NSYNC Pantera Trina WWF Aggression (Var) The Murderers Led Zeppelin

NEWBURY COMICS HAROLD LEPIDUS / BOSTON

NSYNC Pantera WWF Aggression (Var) Ice Cube Patti Smith

OFF THE RECORD PHIL GALLOWAY / SAN DIEGO

Cat Power Unbroken Rev. Horton Heat Joni Mitchell Led Zeppelin

OLSSONS BOOKS & RECORDS JON BASS / WASHINGTON DC

NSYNC Joni Mitchell Patti Smith Cat Power

PACIFIC COAST O-S MARK BALLARD / SIMI VALLEY NSYNC

NSYNC Pantera Ice Cube Fatboy Slim The Murderers WWF Aggression (Var) Led Zeppelin

PARK AVE SANDY BITMAN / WINTER PARK

NSYNC Pedro the Lion Cat Power Dylan Group Luaka Bop: Zero (Var)

PEACHES OTT WHITE / MIAMI

NSYNC Trina The Murderers Pantera Ice Cube WWF Aggression (Var) Fred Hammond

PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

NSYNC Pantera Ice Cube Joni Mitchell Led Zeppelin Patti Smith Rev. Horton Heat

RECORD ARCHIVES ALAYNA HILL / ROCHESTER

NSYNC The Murderers Pantera Fatboy Slim Joni Mitchell

REPEAT THE BEAT KEVIN DIETZ / DETROIT

Joni Mitchell
Patti Smith
NSYNC
Robert Bradley
David Gray
Pantera
Disturbed

STREETSIDE NEIL LANDOW / ST. LOUIS

NSYNC Ice Cube Pantera The Murderers Trina WWF Aggression (Var) Joni Mitchell

THE WIZ GEORGE MEYER / NEW YORK

NSYNC WWF Aggression (Var) The Murderers Pantera Ice Cube

TOWER

MIYK CAMACHO / BLOOMINGDALE, IL NSYNC Pantera Ice Cube Dio

TOWER BOB WALSH / BOSTON

NSYNC
Pantera
The Murderers
Ice Cube
Joni Mitchell
Fatboy Slim

TOWER CLAIRE DOOLEY / PHILADELPHIA

NSYNC
The Murderers
Pantera
Ice Cube
WWF Aggression (Var)

TOWER TONY RIVERA / SAN FRANCISCO

NSYNC David Gray Ice Cube Joni Mitchell Patti Smith Pantera

TOWER SUNSET

JOHN CRAWFORD / WEST HOLLYWOOD NSYNC Ice Cube Joni Mitchell Pantera Led Zeppelin WWF Aggression (Var)

TOWER-WOW GREG LUCIEN / LONG BEACH

NSYNC Ice Cube Pantera WWF Aggression (Var) Led Zeppelin

TRANSWORLD VINNIE BIRBIGLIA / ALBANY

NSYNC The Murderers Trina Ice Cube Pantera

UNIVERSAL O-S SAM CASS / PHILADELPHIA

NSYNC WWF Aggression (Var) The Murderers Pantera Ice Cube Fatboy Slim

VALLEY RECORDS RON PHILLIPS / WOODLAND

NSYNC Pantera Ice Cube Joni Mitchell WWF Aggression (Var) Led Zeppelin Patti Smith

VINTAGE VINYL JIM UTZ / ST. LOUIS

Robyn Ragland Pantera Mix Master Mike Ice Cube NSYNC The Murderers Fishbone

WHEREHOUSE BOB BELL / TORRANCE

NSYNC NSYNC Ice Cube Pantera WWF Aggression (Var) The Murderers Trina Tamar



BY MARK PEARSON

As expected, Sony Music Entertainment and Sony Corp. of America responded to the suit brought against them by the National Association of Recording Merchandisers (NARM) with a motion to dismiss. The suit contends that Sony is engaging in unfair business practices, putting hyperlinks on CDs that direct a retailer's customers to the competition. The motion that Sony filed cited, among other things, that Sony is "effectively made a plaintiff and a defendant in the same lawsuit. Under existing case law, NARM lacks standing to do this." Also, Sony states in the motion that "the complaint in large part challenges practices that NARM anticipated would occur," claiming that the termination of the merger with **CDNow** no longer constitutes a "present case or controversy." Sony also argues that "antitrust laws are designed to foster competition, not to protect individual competitors." NARM attorney Alan Malasky confirmed the org's position that Sony Music Distribution and Sony labels (general and associate members of NARM, respectively) were not named in

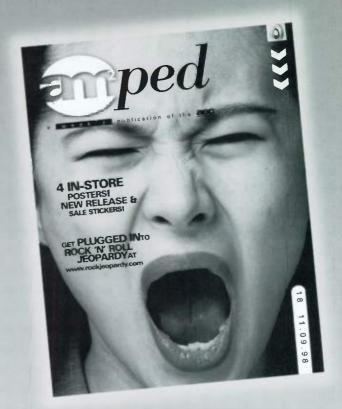
STRATEGIC ALLIANCE



ERIC WEISMAN: Microsoft takes his data seriously.

the suit and that Sony Music and Sony Corp. are not members. But even if they were, there is nothing in NARM's bylaws that prevents it from bringing suit against one of its own members. Malasky also confirms NARM's belief that it has yet to be determined whether or not there is a real difference between what was to be a merger with CDNow and the current \$52 million investment being made in a "strategic alliance." Malasky: "We have carefully reviewed Sony's motion to dismiss. We believe that it is without merit and we will be filing an opposition with the court in the next few weeks (The deadline is April 25). There were no surprises." No one at Sony was available for comment... Another big strategic alliance for Alliance Entertainment as Microsoft Corp. has just licensed the use of Alliance's All Music Guide (AMG) and its deep database of artist info for Microsoft's new Windows Media Player 7. Alliance President/CEO Eric Weisman has been ramping up AMG's cyber presence in a big way. Last week, they reported an agreement with Spinner.com... Best Buy's stock is seeing a big bump on the heels of an earn-ings report that showed a whopping 51% increase in fourth quarter profits (period ending 2/26). Net earnings rose to a record \$163.8 million and at presstime, the stock had already jumped over 6 points to 82. Said Chairman/ CEO Richard Schulze: "Our performance in the fourth quarter exceeded our expectations and capped another breakaway year for Best Buy."

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CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

WINNERS

GOO GOO DOLLS

Broadway

RADFORD

Don't Stop

(RCA)

CHRISTINA AGUILERA I Turn To You

(WB) (RCA)

BEN HARPER 7

Steal My Kisses (Virgin)

3 **NINEDAYS** Absolutely...

(Epic/550)

SPLENDER

I Think God Can... (C2/CRG)

4 **BBMAK**

Back Here

(Hollywood)

RED HOT CHILI PEPPERS Otherside 9

(WB)

SAVAGE GARDEN

Crash And Burn (Col/CRG)

GUSTER 10

Fa Fa (Never...) (Sire)

SHARK

KMXB/LAS VEGAS M Anthony/Splender/G Giants/S Garden

DYLAN

KMXV/KANSAS CITY E Iglesias/C Aguilera

DEEYA

KPEK/ALBUQUERQUE Dido

JAMMER

KYLZ/ALBUQUERQUE Mya/504 Boys/Nelly

BENDER

WMXB/RICHMOND Sister 7/GG Dolls/Bush

DINO

WXPT/MINNEAPOLIS B Harper/GG Dolls/Radford/S Garden

RONNIE ALEXANDER

WKZL/GREENSBORO, NC L Naess/T Bonham/S Mouth

JIM ALLEN

KRSK/PORTLAND Colapsis/Radford/T Bonham/B Harper

MATTHEW ALLEN

WQSM/FAYETTEVILLE S Garden/Hanson/L Kravitz/Santana

JOE ARNOLD

86

WJET/ERIE Guster/C Aguilera/A Salad

TOMMY AUSTIN

KKRZ/PORTLAND C Aguilera

WALLY B

WWXM/MYRTLE BEACH C Aguilera/Sisqo

DAVE BEASING

CONSULTANT/LA Ninedays/Guster

BOB BELL

WHEREHOUSE/TORRANCE A Mann/C Aguilera/Guster/N Doubt

GARY BLAKE

WAEZ 99.3/TRI CITIES A Deejay/Reno/S Garden/C Aguilera

TOMMY BODEAN

Z104/MADISON 9 Days/Lit/Eiffel 65/GG Dolls

JOE BONACCI

WVOR/ROCHESTER J Riddle/GG Dolls

MARK BRADLEY

WPTE/NORFOLK Splender/Train/Ninedays/Radford

STEVE BROWN

WQAL/CLEVELAND TE Blind/GG Dolls/T Chapman

ADAM BURNES

KSLY/SAN LUIS OBISPO A Deejay/Westlife/C Aguilera

DAVID BURNS

WIXX/GREENBAY GG Dolls/C Aguilera/B Gang

TOMMY C

KNEV/RENO T Chapman/L Kravitz

LEE CAGLE

KXHT/MEMPHIS Timbaland/T Braxton

GREG CARPENTER

WWMX/BALTIMORE Splender/C Aguilera

CAPT. CHRIS

WMEE/FT. WAYNE S Mouth/Radford

KID CONELLY

WVAF/CHARLESTON S Garden/L Rimes

BARBARA CORBETT

WDAQ/DANBURY RHC Peppers/Creed/Dido

BEN CROSS

KBEE/SALT LAKE CITY RHC Peppers/J Riddle/Radford/Guster

JEFF CUSHMAN

WKSI/GREENSBORO Ninedays/Radford/Travis

SHARON DASTUR

Z100/NEW YORK A Deejay/Blaque





TIME TO SHAEV SOME POINTS AS WORK & MADES PRESENT...

The Annual DUMB NCAA BASKETBALL CHAMPIONSHIP CONTEST

The **550 Music/WORK** Promotion department—whose front line includes Canadian note-crasher **Celine Dion**, red-hot foreign export **CoCo Lee**, rebounding demon **Fiona Apple**, front-court specialist **Mandy Moore**, sharp-shooting ballhandler **Jennifer Lopez** and free-throw experts **ninedays**, among others—not to mention Duke duchess **Hilary Shaev**, the only one in her company who can correctly spell the name of **Mike Krzzwyzxckzyz**—has been suckered once more into bringing you exciting **NCAA March Madness**, where teenage athletes make under-the-table sneaker deals and trade in their cars for later models with shady agents.

Duke's gone, as is Iowa State, but Michigan State's still here, and so is Hilary! Unfortunately, only one of the following has more of a shot than Dick Vitale has hair:



David Krinsky, Getmusic.com
Final Four: Iowa State, St. John's,
Duke, Cincinnati
Final Two: Iowa State, Duke
Champion: Duke (Ed. note: Hilary feels
your pain)
Total Points In Final: 147



Scott Lipschultz, Blockbuster Entertainment Final Four: Duke, Cincinnati, Maryland, St. John's Final Two: Duke, Maryland (Ed. note: Stick to renting videos, dude) Champion: Duke (Ed. note: Sucking up to Hilary will get you nowhere) Total Points In Final: 197



George Cappellini, Elektra Entertainment Final Four: Iowa State, St. John's, Duke, Ohio State (Ed. note: Did you have Richard Farnsworth in your Oscar pool?) Final Two: Iowa State, Duke Champion: Iowa State (Ed. note: Don't worry about guessing the total points)



Peter Rauh, Warner Bros. Records
Final Four: Arizona, Temple, Cincinnati,
Stanford (Ed. note: Who helped
you with these picks? Ivana?)
Final Two: Arizona, Temple
Champion: Arizona
Total Points In Final: 168



Pat Manaco, Universal Records
Final Four: St. John's, Michigan State,
Temple, Ohio State
Final Two: Michigan State, Temple
Champion: Michigan State (Ed. note: At least he's still breathing)
Total Points In Final: 139



Spencer Shaev, 550 Music/WORK Promotion: "Mommy hasn't come out of the bathroom since Friday night. I'm worried."



Noted French existentialist Jean-Paul Sartre contemplates the meaninglessness of NCAA's seeding: "Zee only thing I like better than seeing zee Blue Devils lose is watching 'The Nutty Professor.'"

Win Big Prizes Prizes





EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

BOB DAVIS

CONSULTANT/CHICAGO C Aguilera/GG Dolls

JAY DAVIS

WCPT/ALBANY Line/Ninedays/Guster

DAVE DECKER

WZPL/INDIANAPOLIS Train/B Harper

TOMMY DEL RIO

KSEQ/FRESNO Mya/C Aguilera/A Via

ALEX DIAZ

WZYP/HUNTSVILLE C Crows/Eiffel 65/C Aguilera/C Dion

CHRIS EBBOTT

KZON/PHOENIX GG Dolls

DAVID EDGAR

B94/PITTSBURGH C Aguilera/A Via/Ninedays

ROBERT ELFMAN

WAEV/SAVANNAH C Aguilera/GG Dolls/S Garden/Splender

ANDRE FERRO

WLIR/NEW YORK Sting/L Kravitz/A Aparro/Travis

CHARESE FRUGE

WLTS/NEW ORLEANS
Colapsis/GG Dolls/BBMak/Hanson

M FUENTES

KKSS/ALBUQUERQUE 504 Boys/Nelly/Mya

BILL GEORGE

KUCD/HAWAII Ninedays/Guster/G Giants

ALISA H

KPLZ/SEATTLE S Garden/Splender/Ninedays/GG Dolls

MICHAEL HAYES

WPHH/PITTSBURGH GG Dolls/C Aguilera

CHAZ HENDERSON

WJLK/OCEAN, NJ Ninedays/Sting/C Crows/GG Dolls

JASON HILLARY

KKPN/CORPUS CHRISTI M Sweet/T MacLean/Deathray

LEE HUDSON

KBIU/LAKE CHARLES Sting/GG Dolls

DAVID J

WZOK/ROCKFORD C Aguilera/Sisqo/A Via/M Moore

JEANNINE JONES

KUUU/SALT LAKE CITY Oasis/Radford/GG Dolls

CHRIS K

KDND/SACRAMENTO B Boys/T Braxton/M Moore

CASEY KEATING

KZQZ/SAN FRANCISCO G Armada

PAUL KELLY

WAYV/ATLANTIC CITY BBMak/C Aguilera/M Moore

KID KELLY

Z100/NEW YORK GG Dolls

STEVE KICKLIGHTER

KFAT/ANCHORAGE B Rob/Blaque/Ginuwine/N Flavor

STEVE KING

WBAM/MONTGOMERY
A Aparro/NSYNC/GG Dolls/L Kravitz

PAUL KRAIMER

WXPT/MINNEAPOLIS
GG Dolls/Radford/Ninedays/M Viola

STEVE KRAUS

KHTO/SPRINGFIELD Pink/Westlife/M Jordan

RANDY LANE

CONSULTANT/LA Ninedays/B Harper

RANDY LEE

WMT/CEDAR RAPIDS M Gray/B Boys

HARRY LEGG

WKIE/CHICAGO Anastacia/RHC Peppers/Train

PATRICK LEMIUEX

KAMX/AUSTIN G Giants/Radford/GG Dolls

ROXY LENNOX

KMXS/ANCHORAGE B Harper/Guster/BBMak

AL LEVIN

WBLI/LONG ISLAND GG Dolls/Eiffel 65/Ninedays

MIKE LOWE

WAIA/MELBOURNE C Aguilera/BBMak/K Kings

CHRIS MANN

WAEZ/TRI CITIES Youngstown/A Deejay/Reno/S Garden

TONY MANN

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KEVIN MANNION

KZON/PHOENIX Hanson/Radford/Train/GG Dolls

CRAIG MARSHALL

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TONY MATTEO

KLCA/RENO Catatonia/Ninedays/G Armada/M Sweet

MICHELLE MATTHEWS

KTOZ/SPRINGFIELD B Harper

JIM MATTHEWS

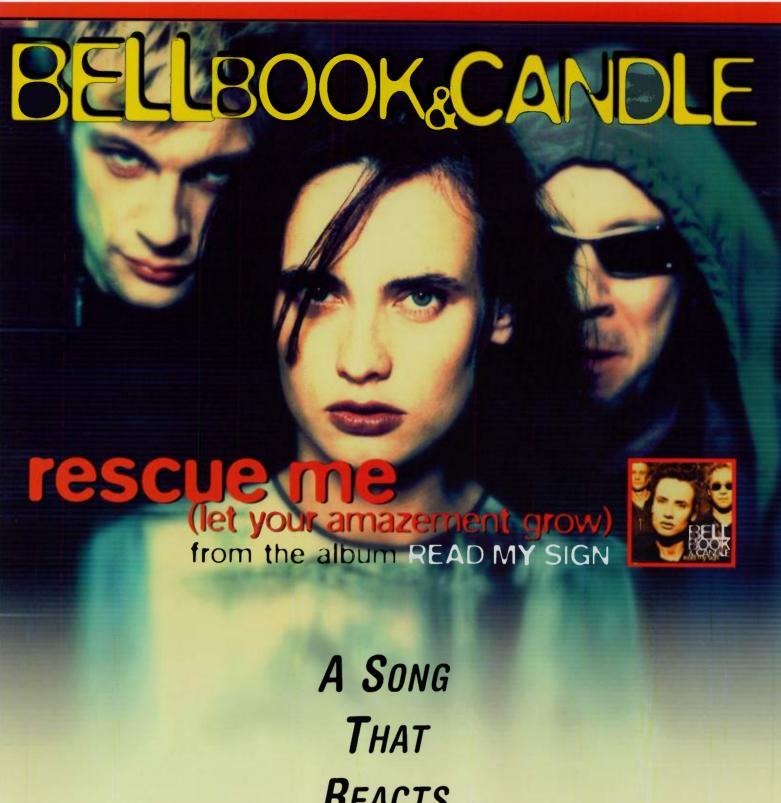
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JEFF MCCARTNEY

KZHT/SALT LAKE CITY C Aguilera/E Vogue



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EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

BRENT MCKAY

KC101/NEW HAVEN C Aguilera/A Via/Sisqo/Westlife

RICK MACKENZIE

WZNE/ROCHESTER RHC Peppers/Splender/L Kravitz

TIM MICHAELSON

WCDA/LEXINGTON A Aparro/S Mouth/A Mann

ETHAN MINTON

WMGX/PORTLAND, ME L Naess/Ninedays

STEVE MONZ

WWMX/BALTIMORE Splender

TIM MOORE

WJBQ/PORTLAND, ME L Naess/Ninedays/N Doubt

JEN MYERS

KSTZ/DES MOINES Supergrass/Tonic

COURTNEY NELSON

KSII/EL PASO C Aguilera/E Iglesias/S Garden

SIMON NIGHTS

KTOZ/SPRINGFIELD T Bonham/Reno/LR Digital

NIKKI NITE

WFBC/GREENVILLE N Doubt/E Vogue/C Aguilera/BBMak

JOHN O'DEA

WNNK/HARRISBURG C Aguilera/GG Dolls/BBMak/W Houston

MIKE O'DONNEL

WRZE/CAPE COD S Garden/Dr. Dre/A Via

DANNY OCEAN

WJMN/BOSTON Sole & Ginuwine/Aaliyah

NORM ON THE BARSTOOL

98PXY/ROCHESTER C Aguilera/GG Dolls/G Armada/E Vogue

JERRY PADDEN

WKRZ/WILKES-BARRE C Aguilera/BBMak/GG Dolls

CHRIS PATYK

KYSR/LOS ANGELES
GG Dolls/Radford/Ninedays/Madonna

JEFF POHJOLA

KEYW/TRI CITIES, WA RHC Peppers/T MacLean

TOM POLEMAN

Z100/NEW YORK GG Dolls/C Aguilera

RON PRICE

KMXP/PHOENIX GG Dolls/L Kravitz

RON PRITCHARD

WKHQ/CHARALOIX JO Clay/GG Dolls/A Deejay/K Kings

JIM RONDEAU

KRUZ/SANTA BARBARA GG Dolls/SNT Richer/B Harper

MIKE ROSSI

WSTW/WILMINGTON C Aguilera/BBMak/GG Dolls

AJ RYDER

KFRX/LINCOLN Sisqo/Westlife/L Naess

STEW SCHANTZ

WSKS/UTICA C Aguilera/GG Dolls/BBMak

JEFF SCOTT

B97/NEW ORLEANS A Aparro/Sammie/Sisqo

MIKE SCOTT

KCDU/SALINAS
Train/S Garden/T Bonham/Ninedays

JEN SEWELL

KFMB/SAN DIEGO BBMak/Ninedays

BILL SHAHAN

WVAF/CHARLESTON, WV C Aguilera/L Rimes/S Garden/J Simpson

NEAL SHARP

WLNK/CHARLOTTE
RHC Peppers/J Riddle/B Harper/Splender

RICK SPARKS

KMXS/ANCHORAGE Guster/A Mann/B Harper

VAL STEELE

KDUK/EUGENE C Aguilera/BBMak

BILL STEWART

KGOT/ANCHORAGE S Garden/Vitamin C/Youngstown/Anastacia

NIKKI STEWART

WBAM/MONTGOMERY Ninedays/Sisgo/GG Dolls

MARC SUMMERS

KZZP/PHOENIX C Aguilera/Sisqo

LISA THOMAS

KDMX/DALLAS L Kravitz/B Harper/GG Dolls/Ninedays

DEVON THORNTON

WPTE/NORFOLK L Naess/S Lynne

EJ TYLER

KMHX/SANTA ROSA Owsley/RHC Peppers/A Mann

RICK VAUGHN

KHTS/SAN DIEGO C Aguilera/K Kings/Aaliyah

SAM VOGEL

UNIVERSAL/PHILADELPHIA C Thomas/M Mary

JORDAN WALSH

WLDI/W PALM BEACH C Aguilera/E Vogue

BRUCE WAYNE

WMC/MEMPHIS
GG Dolls/J Riddle/T Bachman/BBMak

BILL WEST

WZYP/HUNTSVILLE GG Dolls/N Doubt/BBMak

ROB WHITE

CKEY/BUFFALO
B Harper/Ninedays

REBECCA WILDE

WMXB/RICHMOND Radford/Ninedays/Deathray

RANDY WILLIAMS

KRQ/TUCSON C Aguilera/Drama 2,752

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888 MAP-MAP1





ost owerful Songs

.....2 WEEKS AGO

..LAST WEEK

....THIS WEEK

Cuts That Impact Album Sales

| : | | : | IUIS MEEK | | | | | |
|----|----|-----|-----------------------|---------------------|-----------------------|--|--|--|
| ÷ | ÷ | į l | ARTIST | TITLE | LABEL | COMMENTS | | |
| | | 1 | NSYNC | BYE BYE BYE | Jive N/A | All time record breaking LP, MTV, VH1, BOX, #1 phones | | |
| 4 | 1 | 2 | SISQO | THONG SONG | Def Soul/IDJ N/A | MTV _s VH1 ₁ BOX _a BET _s monster LP sales ₁ Top 40 & X-over | | |
| 2 | 2 | 3 | DR. DRE | FORGOT ABOUT DRE | After/Interscope N/A | MTV, BOX, BET, steady hot LP sales, multi-format radio | | |
| | | 4 | ICE CUBE | UNTIL WE RICH | Priority N/A | Smash LP, features Krayzie Bone BET, MTV BO X-over air | | |
| 5 | 5 | 5 | MACY GRAY | ITRY | CS/Epic N/A | MTV, VH1, BET, lots of air, phones, near double-Platinum | | |
| 1 | 3 | 6 | SANTANA | SMOOTH | Arista 13718 | Monster LP won't quit, maintaining air, VH1 | | |
| 10 | 7 | 7 | BLOODHOUND GANG | THE BAD TOUCH | Rebuplic/Geffen N/A | Hot video leads, PoMo, phones, LP solid | | |
| 8 | 8 | 8 | DESTINYS CHILD | SAY MY NAME | Columbia/CRG 79342 | MTV, BOX, BET, VH1, multi-format air, phones, LP 2 million | | |
| 9 | 9 | 9 | VERTICAL HORIZON | EVERYTHING YOU WANT | RCA N/A | LP gaining fast, Top 40, PoMo, Active Rock air, MTV, VH1 | | |
| 15 | 12 | 10 | SANTANA | MARIA, MARIA | Ari s ta 13773 | VH1, BOX, BET, MTV, air everywhere, mega LP, hot single | | |
| 16 | 10 | 11 | BONE THUGS-N-HARMONY | RESURRECTION | Ruthless/Epic N/A | BOX, BET, x-over & Rap air, maintaining LP sales | | |
| 7 | 11 | 12 | KID ROCK | ONLY GOD KNOWS | Lava/Atl/Atl G N/A | MTV, VH1, BOX, phones, 5x Platinum LP, multi-format air | | |
| 13 | 13 | 13 | FAITH HILL | BREATHE | Warner Bros N/A | XL VH1, multi-Platinum LP, phones, Top 40 | | |
| 14 | 14 | 14 | EVE | LOVE IS BLIND | Ruff Ryders/Inter N/A | MTV, BOX, BET, w/Faith Evans, X-over air, LP selling | | |
| 17 | 15 | 15 | CREED | HIGHER | Wind-Up N/A | Triple-Platinum, multi-format air, VH1, requests | | |
| 3 | 4 | 16 | BLACK ROB | WHOA | BB/Arista 79297 | Still MTV/Jam of the Week, BOX, BET, X-over air, hot LP | | |
| 18 | 17 | 17 | RED HOT CHILI PEPPERS | OTHERSIDE | Warner Bros N/A | $\label{eq:multi-Platinum LP, multi-format air, MTV, VH1, BOX, phones} % \[\frac{1}{2} \left($ | | |
| 6 | 6 | 18 | DMX | WHAT'S MY NAME | R Ryders/DS/IDJ N/A | LP remains hot, MTV, BET, X-over air, "Party Up" now | | |
| 12 | 16 | 19 | EIFFEL 65 | BLUE (DA BA DEE) | Repub/Univ/UMG N/A | Double-Platinum LP, Top 40, MTV, BOX, some phones | | |
| 31 | 21 | 20 | 3 DOORS DOWN | KRYPTONITE | Rep/Univ/UMG N/A | Active Rock, PoMo, developing LP | | |
| 19 | 19 | 21 | LONESTAR | AMAZED | BNA 65906 | Hot requests at Top 40, huge selling single, $2x$ Platinum LP | | |
| 24 | 22 | 22 | THIRD EYE BLIND | NEVER LET YOU GO | Elektra/EEG N/A | ${\sf PoMo, A\ Rock, Top\ 40, phones, MTV, VH1, BOX, selling\ LP}$ | | |
| 11 | 18 | 23 | CHRISTINA AGUILERA | WHAT A GIRL WANTS | RCA 65960 | LP 6 million plus, MTV, VH1, BOX, phones, single selling | | |
| 26 | 24 | 24 | MOBY | NATURAL BLUES | V2 N/A | MTV, VH1, LP past Gold, Top 40, PoMo, APM | | |
| 22 | 20 | 25 | 2GE+HER | U + ME = US | TVT N/A | Music from the original MTV movie | | |
| | | | | | | | | |

#3 Callout America (Top 3 For 5 Weeks In A ROW)



f/Eminem

"Forgot About Dre"

Top 5 Phones:

WIOQ **WWZZ**

KRBE KHTS

KMXV WAKS

WKSS WHYI

WXSS KKRZ

"...how can you ignore something this big?" - Jon Zellner, KMXV, Kansas City

Great Research Already:

KDND Z100 **KRBE** KOKO

KDWB and more...

More Major Action:

1000 Mainstream Detections (+175)

KHKS **KSLZ WBTS WDRQ**

KHFI **KZQZ**

WXYV WKFS

Y100 **KCHZ**

WFLZ **WKSE**



Spring Break







behind the music



#4 At Rhythm Radio

From The Top 5 Best Selling Album For Over 5 Months

Top 5 Most Played Since Release















ost owerful ongs

.....2 WEEKS AGO

....LAST WEEK

.....THIS WEEK

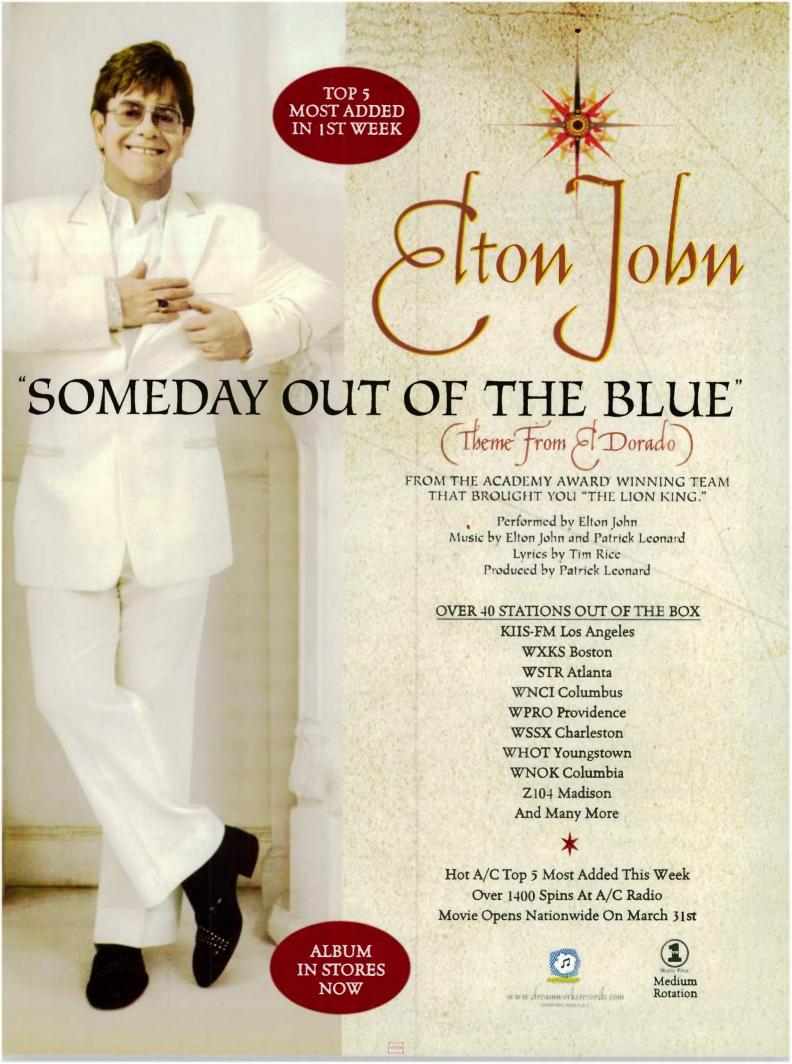
Cuts That Impact Album Sales

| Ÿ | Ÿ | ÷ | ARTIST | TITLE | LABEL | COMMENTS |
|----|----|----|-------------------|----------------------|----------------------|--|
| 28 | 26 | 26 | KITTIE | BRACKISH | NG/Artemis N/A | MTV, BOX, PoMo and A-Rock air, LP developing |
| 25 | 23 | 27 | LOX | RYDE OR DIE CHICK | RR/Interscope N/A | BET, MTV, BOX, X-over air, selling LP, features Eve |
| 20 | 25 | 28 | SMASHING PUMPKINS | STAND INSIDE YOUR | Virgin N/A | PoMo and Active Rock, MTV, VH1, LP selling |
| 37 | 33 | 29 | MARC ANTHONY | YOU SANG TO ME | Col/CRG N/A | Platinum-plus LP, Top 40, VH1, MTV |
| 32 | 30 | 30 | JAGGED EDGE | HE CAN'T LOVE U | SS Def/Col/CRG 7914 | 6 LP selling steadily, BET, BOX, X-over air |
| 33 | 31 | 31 | P.O.D. | SOUTH TOWN | Atl/Atl G N/A | Developing at MTV, Active Rock, PoMo, LP kicking in |
| 34 | 32 | 32 | SONIQUE | IT FEELS SO GOOD | FC/Rep/UNI/UMG156247 | LP developing, BOX, VH1, MTV, single sales, phones |
| | | 33 | PANTERA | REVOLUTION IS MY. | EW/EEG N/A | Huge first week LP sales. Active Rock |
| 23 | 28 | 34 | MARC ANTHONY | I NEED TO KNOW | Columbia/CRG 79250 | Valuable on the way out, "You Sang To Me" now |
| 29 | 29 | 35 | D'ANGELO | UNTITLED (HOW DOES.) | Cheeba/Virgin N/A | Platinum-plus LP, VH1, BOX, BET, MTV, Top 40, X-over |
| 42 | 37 | 36 | JESSICA SIMPSON | WHERE YOU ARE | Columbia/CRG N/A | MTV, BOX, Top 40 airplay, developing LP |
| 21 | 27 | 37 | AC/DC | STIFF UPPER LIP | EastWest/EEG N/A | Active Rock, LP selling |
| _ | _ | 38 | LIMP BIZKIT | BREAK STUFF | Flip/Interscope N/A | MTV, BOX, PoMo and Active Rock, many Platinum LP |
| _ | 39 | 39 | DRAMA | LEFT RIGHT LEFT | Atlantic/Atl G N/A | Developing LP, MTV, BET, BOX, X-over air |
| 47 | 41 | 40 | BLINK 182 | ADAM'S SONG | MCA N/A | Selling LP again, MTV, PoMo |
| 36 | 42 | 41 | GODSMACK | VOODOO | Repub/Univ/UMG N/A | MTV, Active Rock radio, LP selling steadily again |
| | 43 | 42 | KORN | MAKE ME BAD | Immortal/Epic N/A | Breaking at PoMo and Active Rock, MTV, BOX, selling LP again |
| 27 | 34 | 43 | JAY-Z | DO IT AGAIN (PUT) | Roc-A-Fella/IDJ N/A | Some radio still,"Anything" breaking |
| 39 | 38 | 44 | GERALD LEVERT | MR. TOO DAMN GOOD | EastWest/EEG N/A | BET, BOX, VH1, Top 40, X-over, selling LPs |
| 30 | 35 | 45 | MADONNA | AMERICAN PIE | Maverick/WB N/A | "Next Best Thing" (ST), MTV, VH1, BOX, Top 40 air, phones |
| 35 | 40 | 46 | CELINE DION | THAT'S THE WAY IT IS | Epic/550 Music N/A | Falling after great run, mega LP, still has VH1, MTV |
| 43 | 36 | 47 | INCUBUS | PARDON ME | Immortal/Epic N/A | Solid developing LP, Active Rock, MTV |
| | _ | 48 | ENRIQUE IGLESIAS | BE WITH YOU | Interscope N/A | MTV, VH1, Top 40 radio, turning LP around |
| 38 | 44 | 49 | MONTELL JORDAN | GET IT ON TONITE | Def Soul/IDJ 562280 | Hot selling single, VH1, MTV, BOX, Top 40, X-over, LP sells |
| 45 | 46 | 50 | AIMEE MANN | SAVE ME | Reprise N/A | "Magnolia" (ST), VH1, MTV, developing air, LP steady |
| | | | | | | |

POWER POTENTIALS: **CHRISTINA AGUILERA** (RCA) AALIYAH (Blackground/Virgin) SAVAGE GARDEN (Columbia/CRG) PINK (LaFace/Arista)

HANSON (Island/IDJ) HOKU (Geffen)

SAMMIE (Freeworld/Capitol) MARY J. BLIGE (MCA) BIG PUN (Loud/Col/CRG)







| | | M | | | TOTAL | MAJOR MARKET | | |
|------|------------|----------------------|----------------------|----------------------|-------|-----------------|------|---------|
| LW ' | TW | ARTIST | TITLE | LABEL | PLAYS | | ADDS | REPORTS |
| 1 | 1 | NSYNC | BYE BYE BYE | JIVE | 12167 | 3971 | 3 | 209 |
| 2 | 2 | THIRD EYE BLIND | NEVER LET YOU GO | ELEKTRA/EEG | 9248 | 2339 | 0 | 210 |
| 5 | 3 | VERTICAL HORIZON | EVERYTHING YOU WANT | RCA | 8762 | 2661 | 3 | 223 |
| 6 | 4 | SANTANA | MARIA, MARIA | ARISTA | 8751 | 3196 | 6 | 200 |
| 7 | 5 | DESTINY'S CHILD | SAY MY NAME | COLUMBIA/CRG | 8478 | 3398 | 9 | 189 |
| 12 | 6 | MACY GRAY | ITRY | CLEAN SL/EPIC | 8121 | 2861 | 3 | 225 |
| 9 | 7 | FAITH HILL | BREATHE | WARNER BROS | 8084 | 2558 | 3 | 197 |
| 4 | 8 | CELINE DION | THAT'S THE WAY IT IS | EPIC/550 MUSIC | 7992 | 2232 | 0 | 185 |
| 3 | 9 | BACKSTREET BOYS | SHOW ME THE MEANING | JIVE | 7976 | 2245 | 2 | 174 |
| 10 | 10 | SONIQUE | IT FEELS SO GOOD | FARM CL/REP/UNI/UMG | 7554 | 2281 | 2 | 175 |
| 8 | 11 | LONESTAR | AMAZED | BNA | 7549 | 2041 | 0 | 173 |
| 13 | 12 | KID ROCK | ONLY GOD KNOWS | LAVA/ATL/ATLG | 7032 | 1749 | 0 | 195 |
| 11 | 13 | SAVAGE GARDEN | I KNEW I LOVED YOU | COLUMBIA/CRG | 5930 | 1870 | 0 | 150 |
| 14 | 14 | SANTANA F/ROB THOMAS | SMOOTH | ARISTA | 5524 | 2251 | 0 | 140 |
| 15 | 15 | CHRISTINA AGUILERA | WHAT A GIRL WANTS | RCA | 5025 | 1259 | 0 | 122 |
| 16 | 16 | BLAQUE F/NSYNC | BRING IT ALL TO ME | COLUMBIA/CRG | 4778 | 1291 | 1 | 117 |
| 22 | 17 | CREED | HIGHER | WIND-UP | 4678 | 1179 | 5 | 154 |
| 18 | 18 | SMASH MOUTH | THEN THE MORNING | INTERSCOPE | 4633 | 1483 | 0 | 130 |
| 25 | 19 | SISQO | THONG SONG | DRAGON/DEF SOUL/IDJ | 4428 | 2297 | 49 | 131 |
| 24 | 2 0 | MARC ANTHONY | YOU SANG TO ME | COLUMBIA/CRG | 4396 | 1331 | 7 | 173 |
| 17 | 21 | BLINK 182 | ALL THE SMALL THINGS | MCA | 4375 | 1241 | 0 | 127 |
| 21 | 22 | MONTELL JORDAN | GET IT ON TONITE | DEF SOUL/IDJ | 4301 | 1622 | 0 | 145 |
| 19 | 23 | SUGAR RAY | FALLS APART | LAVA/ATL/ATLG | 3871 | 785 | 0 | 118 |
| 27 | 24 | DR. DRE/EMINEM | FORGOT ABOUT DRE | AFTERMATH/INTERSCOPE | 3457 | 1731 | 4 | 111 |
| 33 | 25 | ENRIQUE IGLESIAS | BE WITH YOU | INTERSCOPE | 3392 | 818 | 7 | 150 |
| 31 | 26 | JESSICA SIMPSON | WHERE YOU ARE | COLUMBIA/CRG | 3371 | 897 | 7 | 144 |
| 26 | 27 | JENNIFER LOPEZ | FEELIN' SO GOOD | WORK/EPIC | 3339 | 837 | 1 | 126 |
| 30 | 28 | PINK | THERE YOU GO | LAFACE/ARISTA | 3254 | 1357 | 6 | 100 |
| 28 | 29 | TRAIN | MEET VIRGINIA | AWARE/COL/CRG | 3217 | 1310 | 0 | 88 |
| 23 | 30 | FILTER | TAKE A PICTURE | REPRISE | 3105 | 808 | 0 | 100 |

96 HITS March 31, 2000



Most Added Everywhere

Z100 **WPLJ KYSR** KIIS **WTMX KLLC** WKQI **WXKS WBMX KRBE WSTR KBKS KSLZ KZON KMXP KMSX WXPT KPLZ** KYKY **WPHH WSSR KRSK WVRV** WVMX **KZZO WPRO KXXM KENZ KBBT KBEE WNKS KUMX KQMB** WKSI **CKEY WJLK WBBO WLTS** KHFI **WPXY WZNE WLKT KAMX**





Acoustic performance on The Daily One 03/30



| ig . | | - M | | | TOTAL | MAJOR MARKET | | |
|------|----|-----------------------|----------------------|--------------------|-------|-----------------|------|------------|
| LW | TW | ARTIST | TITLE | LABEL | PLAYS | | ADDS | REPORTS |
| 36 | 31 | LENNY KRAVITZ | I BELONG TO YOU | VIRGIN | 3061 | 929 | 5 | 146 |
| 34 | 32 | BLOODHOUND GANG | THE BAD TOUCH | REPUBLIC/GEFFEN | 2866 | 868 | 6 | 140 |
| 29 | 33 | MARC ANTHONY | I NEED TO KNOW | COLUMBIA/CRG | 2797 | 964 | 1 | 90 |
| 20 | 34 | MADONNA | AMERICAN PIE | MAVERICK | 2764 | 716 | 0 | 95 |
| 40 | 35 | JOE | I WANNA KNOW | JIVE | 2664 | 1342 | 9 | 70 |
| 39 | 36 | RED HOT CHILI PEPPERS | OTHERSIDE | WARNER BROS | 2650 | 791 | 7 | 135 |
| 58 | 37 | SAVAGE GARDEN | CRASH & BURN | COLUMBIA/CRG | 2620 | 756 | 14 | 155 |
| 35 | 38 | RICKY MARTIN | PRIVATE EMOTION | C2/CRG | 2298 | 461 | 0 | 115 |
| 38 | 39 | MISSY ELLIOTT | HOT BOYZ | GM/ELEKTRA/EEG | 2236 | 1039 | 1 | 65 |
| 37 | 40 | BRIAN MCKNIGHT | BACK AT ONE | MOTOWN | 2225 | 825 | 0 | 73 |
| 41 | 41 | ноки | ANOTHER DUMB BLONDE | GEFFEN | 2207 | 518 | 3 | 115 |
| 49 | 42 | HANSON | THIS TIME AROUND | ISLAND/IDJ | 2100 | 498 | 7 | 110 |
| 57 | 43 | VITAMIN C | GRADUATION | ELEKTRA/EEG | 2087 | 652 | 12 | 132 |
| 46 | 44 | ALICE DEEJAY | BETTER OFF ALONE | REPUBLIC/UNIV/UMG | 2057 | 833 | 8 | 116 |
| 32 | 45 | EIFFEL 65 | BLUE (DA BA DEE) | REPUBLIC/UNIV/UMG | 2055 | 587 | 1 | 7 7 |
| 50 | 46 | TRACY CHAPMAN | TELLING STORIES | ELEKTRA/EEG | 1923 | 670 | 3 | 87 |
| 42 | 47 | GOO GOO DOLLS | BLACK BALLOON | WARNER BROS | 1879 | 754 | 0 | 57 |
| 48 | 48 | SPLENDER | I THINK GOD CAN | C2/CRG | 1830 | 543 | 4 | 112 |
| 45 | 49 | KUMBIA KINGS | YOU DON'T LOVE YOU | CAPITOL | 1823 | 442 | 3 | 57 |
| 43 | 50 | COUNTING CROWS | HANGINAROUND | DGC | 1802 | 727 | 0 | 55 |
| 60 | 51 | AALIYAH | TRY AGAIN | BLACKGROUND/VIRGIN | 1797 | 934 | 9 | 61 |
| 51 | 52 | WESTLIFE | SWEAR IT AGAIN | ARISTA | 1788 | 351 | 4 | 104 |
| 47 | 53 | JESSICA RIDDLE | EVEN ANGELS FALL | HOLLYWOOD | 1757 | 360 | 1 | 110 |
| _ | 54 | SMASH MOUTH | WASTE | INTERSCOPE | 1679 | 349 | 6 | 117 |
| 54 | 55 | MELISSA ETHERIDGE | ENOUGH OF ME | ISLAND/IDJ | 1629 | 518 | 4 | 94 |
| 44 | 56 | AMBER | SEXUAL | TOMMY BOY | 1317 | 468 | 0 | 45 |
| 52 | 57 | FOO FIGHTERS | LEARN TO FLY | ROSWELL/RCA | 1289 | 454 | 0 | 41 |
| 55 | 58 | WHITNEY HOUSTON | MY LOVE IS YOUR LOVE | ARISTA | 1239 | 451 | 0 | 40 |
| | | DMX | PARTY UP | DEF JAM/IDJ | 1224 | 802 | 4 | 40 |
| | | AALIYAH | I DON'T WANNA | PRIORITY | 1219 | 616 | 0 | 28 |

WRH

HITS March 31, 2000



The first single to Top 40, from the multiplatinum-selling band featuring Grammy award-winning producer/writer A.B. Quintanilla III.

New album coming this spring – on tour all year.

"70 Spins and I here to tell you this is a hit record. The calluot is Top 10 and so far the phones are too!"

- Mike "Big Daddy" Abrams, PD/WBTS, Atlanta

Out Of The Box Top 40 Mainstream

KHKS KZQZ WBTS
KSLZ KHFI WKSS
KRQQ WXXX KKMG
WPYO KQBT KISR
WFLZ Y100 KJYO
KHTS KUBE KLZR





REQUESTS

Angelina Jolie calls in for "Incest Is Best."

| LW | TW | ARTIST | TITLE | LABEL | HOTS | INCL | .UDIN | G | % |
|----|----|-----------------|------------------|--------------|------|---------------|-----------------------|----------------------|----|
| 1 | 1 | NSYNC | BYE BYE BYE | JIVE | 78 | KZQZ KRQ | XL106 WCIL | WKQI WMC | 53 |
| 2 | 2 | MACY GRAY | ITRY | CS/EPIC | 56 | KQMB KSRZ | WNKS KUCD | WKZL WVSR | 38 |
| 5 | 3 | B HOUND GANG | THE BAD TOUCH | REPUB/GEFFEN | N 47 | KKRZ KHTT | WXYV WBAM | WLIR WSSX | 32 |
| 4 | 4 | KID ROCK | ONLY GOD KNOWS | LAVA/ATL/AG | 45 | B94 KDUK | KPLZ WPST | WLNK Z104 | 31 |
| 3 | 5 | V. HORIZON | EVERYTHING YOU | RCA | 41 | KEZR KMXB | KZZO KTOZ | WPLJ WNNK | 28 |
| 6 | 6 | FAITH HILL | BREATHE | WB | 31 | KZON WMT | WAPE KAMX | WWMX WMT | 21 |
| 8 | 7 | DESTINY'S CHILD | SAY MY NAME | COLUMBIA/CRG | 30 | KDND KKXX | WIOQ KSLY | WWZZ WKFR | 20 |
| 10 | 8 | THIRD EYE BLIND | NEVER LET YOU | ELEKTRA/EEG | 28 | KDMX KCDU | KLLC WMC | WVOR WRFY | 19 |
| 9 | 9 | HANSON | THIS TIME AROUND | ISLAND/IDJ | 27 | KBBT WIOG | WNKS WQGN | WKQI WZYP | 18 |
| 15 | 10 | SISQO | THONG SONG | DEF SOUL/IDJ | 24 | KDWB WAOA | KYLZ WWXM | WBLI WXIS | 16 |
| 7 | 11 | LONESTAR | AMAZED | BNA | 23 | WQAL KURB | WZPL WQSM | WZTR WSKS | 15 |
| 16 | 12 | DR DRE F/EMINEM | FORGOT ABOUT DRE | AFTER/INTER | 22 | 98PXY KHTO | B97 WFBC | KKFR WWHT | 15 |
| 11 | 13 | CREED | HIGHER | WIND-UP | 21 | WVRV KLCA | WZNE KAMX | WKSI KUCD | 14 |
| 17 | 14 | SANTANA | MARIA, MARIA | ARISTA | 20 | KC101 WWHT | WBMX K G OT | WPRO KSTZ | 13 |
| - | 15 | SPLENDER | I THINK GOD | C2/CRG | 19 | KBEE KMHX | KZZO WJLK | WPHH WVAQ | 13 |
| 13 | 16 | MADONNA | AMERICAN PIE | MAVERICK/WB | 18 | KRSK KURB | WOMX WCIL | WWMX WVAF | 12 |
| 12 | 17 | B STREET BOYS | SHOW ME THE | JIVE | 16 | B94 KHTT | KHTS WKRZ | XL106 WZOK | 11 |
| | 18 | LENNY KRAVITZ | I BELONG TO YOU | VIRGIN | 14 | KQMB KMXB | KYSR KVUU | WXPT WJ ET | 9 |
| - | 19 | VITAMIN C | GRADUATION | ELEKTRA/EEG | 13 | KZZP WSKS | WBLI WIXX | WKIE KFRX | 8 |
| 14 | 20 | EIFFEL 65 | BLUE (DA BA DEE) | REP/UNIV/UMG | 12 | KBEE KSII | KDND WAEV | WXYV WMRV | 8 |

WHITNEY HOUSTON

SANTANA

BARRY MANILOW

ANNIE LENNOX

TONI BRAXTON

ARETHA FRANKLIN

SARAH McLACHLAN

PUFF DADDY

KENNY G

ALANJACKSON

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POP MART



Pop Go The Weasels

by Billy Bored

ARE WE HAVING

FUN YET? The jockeying for position on Pop playlists seems to be at an all-time high in terms of frenzy, pressure, begging, pleading & outrageous promotional offerings. Add to that a week with a dozen major new releases impacting at once & you have the music industry's version of "two pounds of shit in a one-pound bag."... Big ups to RCA capo Ron Geslin on a stellar launch of the new Christina Aguilera home run. Kudos also to label Adult queen Cheryl Khaner for taking



Ron Geslin: He Turns to You.

Vertical Horizon #1 (& keeping it there several weeks)... Sisqo is going absolutely nuclear now for IDJ topper Ken Lane, as are Hanson, Montell Jordan & Melissa Etheridge—4-for-4, not a bad start for the new regime... Massive early action on the new Goo Goo Dolls track for WB's Biery, Boulos, Connone & Flea. Watch RHCP slam home again as sales & callout soar... Veteran hitter Barbara Seltzer has Sire's Guster off & running now. We're betting this one goes all the way... All early reports are strong on Columbia's new Train cut, as Walk, Leipsner & Kline bring home Savage Garden, Jessica Simpson & Marc Anthony simultaneously... New Hollywood domo Justin Fontaine has mega-serious action on the killer BBMak debut & hefty increases happening on Jessica Riddle... If you don't get the Aimee Mann, you don't get it. This is a smash for all who've gone there. Call Reprise leader Phil Costello & tell him you're putting it in immediately!.. MCA's Lambert & Goldner have it cranked up with Leona Naess now in play, Voice V launching & the Mary J. smash looming next... Nice start on Groove Armada for Jive's Joe, Trish & Denise. Brand-new Britney hits your desk on 4/5... Big callout stories on Tracy Chapman now as Elektra's Greg, Bill & Desiree attack with gusto. Vitamin C is on its way to smashdom. En Vogue flies next... Brenda & Chris' Interscope team has new digs in Santa Monica & a thousand records in action—with Hoku really starting to break through now & a big Adult buzz building on Sting. We massively love the new Counting Crows—play cut #2... Chatter building to a roar on 550's ninedays, which launches in April. Jennifer Lopez is coming home, & new Mandy & Celine are ready to roll for Hilary Shaev & co... Can Eiffel 65 do it again? Universal's Charlie Foster impacts it on 4/3, as Alice Deejay continues to build... Mondo-ups to C2's Dennis Reese on the Splender action. This one's the goods... Travis looming large for new Epic honcho Dan Hubbert as Anastacia rolls on... Gigantic phones & sales are happening on TVT's 2Ge+her—why aren't you. Don't over-think this one, just play what your listeners are telling you they want. Mark Benesch thanks you... Congrats to Virgin hitters Plen & Nauman on the strong Ben Harper action, not to mention the hugely buzzing Aaliyah & Lenny Kravitz... Kumbia Kings & Sammie both kicking in big now for Capitol's Burt Baumgartner. You will play both of these... Kudos to Richard Palmese's Arista team on bringing Santana's "Maria" all the way in. Love the Toni Braxton, love the Angie Aparo... Creed Top 20 at Pop & headed for Top 10 thanks to Wind-Up's Lori Holder-Anderson & crew... Music you should love: ninedays, Spooks & 3 Doors Down...



A CLOSE SHAVE: When he dropped by the station, Columbia's Tal Bachman (2nd fr. I) was distraught to find that the folks at San Jose's KEZR were kicking off their annual "Mustaches For Everybody!" party. "Even the girls must grow them!" demanded APD/MD Michael Martinez (r), whose note from home made him exempt.



THINKING PINK: Given a private moment with LaFace/ Arista sensation Pink, KHKS Dallas' Ed Lambert (r) envisioned a simpler life. He dreamt of a quiet island where really busy shirt patterns wouldn't matter, where a man could live with the R&B star of his dreams...even if she preferred the company of a stuffed animal.

This Week's Special



Joe Riccitelli: Jive, jive, jive.

Since taking the Jive promotion throne over a year ago, Joe Riccitelli has fielded more requests for concert tickets & backstage passes than any promotion executive in history. He's also had more monster hits in one short stretch than we've ever seen, with Backstreet Boys, Britney Spears & now NSYNC delivering one killer after another. Joe has had more 15year-old girls throw themselves at him than you could possibly imagine. (We find it hard to imagine any 15-year-old girls throwing themselves at Joe.) In addition to having the three hottest acts in the business, Joe's got strong new music breaking-there's

a big buzz building on **Groove Armada**, which smells like a multi-format hit that will callout & sell. Impact is set for 3/27. And then there's the artist **Joe** (no relation), whose "I Wanna Know" is breaking big at **Rhythm** now and will go **Pop** in a big way shortly. Riccitelli's promo team, with national hitters **Denise George & Patricia Bock** is one of the best in the game. (And you can hit them up for tickets and passes too.) P.S. We hear the new Britney is another one-listen slam dunk...

POP MART



DELIVERANCE IN THE SNOW: The staff of **KZHT** Salt Lake thought they were in for an old fashioned snowmobile outing. But they hadn't taken into account that HITS' über-redneck **Jeff McCartney** (far r) had been invited. "I say, I say, where'd mah pan o' hog chitlins git to?" McCartney asked the frightened group.



CRACKING SMILES: Do radio stations stoop to asskissing? You betcha! WZAT Savannah's Will Vote and OM John Thomas are seen tattooing a lucky listener. Vote boasted, "I wear gloves!" Thomas, whose hands could not be accounted for, had no comment.

Set-Up Box



Hilary Shaev: "Candy" is dandy, but...

Mandy Moore's career has skyrocketed since her first single "Candy" became a staple on MTV's *TRL*. She has since signed a multi-year deal with the music channel to star in and host a wide array of programming. Look for her next single "I Wanna Be With You" to absolutely explode her into the stratosphere. Impact is set for 4/3, and 550 promo queen Hilary Shaev is driving the lane for an in-your-face slam-dunk.



Greg Thompson: A Riddle, an enigma?

Way back in the 1990s, En Vogue originated the sound that is now being mined with great success by the likes of Destiny's Child & Blaque. Often imitated but never duplicated, the original is back to stake its rightful claim on the Pop charts. "Riddle" is the strong new track that should storm onto the radio upon release, which Elektra Exec. VP/GM Greg Thompson would like you to know is scheduled for 4/3.

Consultant's Corner

THE WORLD HAS CHANGED RECENTLY. HAVE YOU? If you're still operating your radio station in essentially the same way you did two years ago, you have zero chance of being relevant to your audience anymore. If you're making a huge deal about the world premiere of



This is not Ray Dio.

some new NSYNC record, or whatever the case may be, you need to be aware that a zillion 15-year-olds have probably already had that song as an MP3 for months. Don't live on the record industry's time table, live on your listeners' time table. Get into the audience's world and live in it daily. They don't give a damn if you're getting a new bigscreen to give away for adding some record. They only care if you're taking care of what matters to them. Why can't you comb the Internet yourself and find the music that your listeners are excited about? Just because your friendly local record pusher hasn't brought it through your front door doesn't mean it's not relevant. Just a thought... Developments are happening so fast now that even "Moore's Law" (the one that says computing speed and power will double every 18 months) is already outdated. Talk to teens today and they'll tell you that Sugar Ray's "Someday" is an "old song." Like it or not, the pace of youth culture-and American mass culture in general—is in hyperdrive. Most contemporary radio is still moving at 1983 speed. Your audience is on a different planet. You must move like lightning or you'll lose them for good. Which is why you cannot continue to program music based on the standard model passive callout research. At best this is like looking in a foggy rearview mirror to see where your listener's preferences used to be. There continues to be a mountain of evidence showing us what songs and artists radio listeners are passionate about, but programmers routinely ignore this evidence because these songs don't jump through the "callout" hoop. It is now officially time to throw that hoop out of the fucking window!... Does your Web site have instantly available answers to any questions your listeners could have about any of your music, contests, events, jocks, special programming, etc.? It should. Research is showing that more and more people are tending to go to the Web first when looking for information, rather than pick up the phone. You need to put your info into their hands right where they live, rather than making them hunt for it somewhere they don't usually hang out... There will soon be approximately 10,000 audio entertainment providers that can give your target audience the same music. Have you given any thought to how your station can cut through all that noise and still matter? Just asking...

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NEW ADDS:

WALK, KBEE, WLIR, WMXL, KRUZ, WZNE, KUCD, KENZ, KALZ

MULTI-FORMAT AIRPLAY:

KYSR 23x WBMX 16x WPLJ 24x KFMB 42x KZZO 34x WGTZ 25x KZZP 13x WABB 20x CKEY 24x KBBT 30x KRSK 16x KAMX 16x KTOZ 19x and many more...

ON TOUR THIS SUMMER WITH DAVE MATTHEWS!



"The staffs Pick To Click is Ben Harper's 'Steal My Kisses,' which has a monster hook, all the secretaries here are singing it!"

TOM CUDDY, VP OF PROGRAMMING, WPLJ NY

"I know it sounds like a cliché but the second 'Steal My Kisses' hit the airwaves the phone started to light up!" CHRIS PATYK, MD/KYSR, LOS ANGELES

"An outstanding live performer and a song that's nothing but hook... How can you possibly go wrong with 'Steal My Kisses' by Ben Harper? We think its the first of several hits on the album!"

TRACY JOHNSON/VP/GM, JEN SEWELL/MD KFMB SAN DIEGO

"I knew from the very first listen that this song has hit potential. Combine that with a huge, established fan base, and it made it quite simple to give Ben Harper's 'Steal My Kisses' significant rotation on KBBT. The proof is in! It is already Top 10 Requests!"

MICHELLE ENGEL/PD, KBBT PORTLAND

STEAL MY KISSES the new song from the alb BURN 10 SECON Produced by J.P. Plui © 2000 Virgin Records Ame

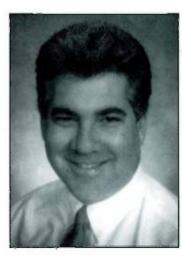
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WAVELENGIH

(continued from page 106)

about his jumping to the record side and joining Monte Lipman's team at Universal. the truth of the matter is much more than initially meets the eye. Peake is considering a handful of media positions. with a possible choice coming down as early as next week. Stay tuned..... WJMN Boston APD/MD Danny Ocean nabs the PD chair at New Haven's KC101. Ocean will replace Kelly Nash, who did join Monte Lipman's Universal for Northeast promo duties..... In other promotion news, Epic West Coast promo goddess Ann Carloss has resigned her position for personal reasons. She is replaced by Ayelet Cohen, who was skedded for an internal move to Atlanta, but will now re-tool in Los

Angeles.... KSTZ Des Moines PD J. Patrick Miller resigns. Saga Communications' Jim Schaefer assumes interim duties, while seeking a permanent replacement. MD Jen Myers will handle all music responsibilities. Reach J. Pat at 515-537-8684 or jpatstarpd @aol.com..... The battle of the KISSes in Santa Barbara has been settled, with Cumulus throwing in the towel and renaming KKSB "Hit 106.3." Clear Channel's new KIST will keep "kissing."..... Winter Phase II Arbitrend update: In NYC, HOT97 gains 5.5-5.7, Z100 junkets 4.8-4.7, WKTU up 3.8-3.9, WXRK slips 3.7-3.5 and WPLJ steady at 2.6. In LA: KIIS up 5.4-5.7, KPWR up 3.9-4.0, KROQ up 3.7-3.8, KYSR down 2.8-2.6 and KKBT up 2.5-2.6. In Chitown: **B96** grows 5.0-5.3, Q101 up 3.3-3.5 and WTMX down 3.7-3.2.... Hot Adult-formatted WMEE Ft. Wayne is moving in a more Top 40 direction under PD Captain Chris. The station needs service..... WLNK Charlotte PD Neal Sharpe ups part-timer Chris Allen to nites.... WCDA Lexington needs air talent. T&Rs to PD Tim Michaelson.... The Top Ten Most Played videos this week at MTV are: #1 NSYNC, #2 Destiny's Child, #3 Sisqo, #4 Enrique Iglesias, #5 Bloodhound Gang, #6 Rage Against the Machine, #7 Hanson, #8 Blink-182, #9 No Doubt and #10 (tie) Third Eye Blind & Santana.... Blowin' in the Wind: Randy James, Stu Bergen, Harold Austin, Tommy BoDean, Nick Bedding, Mike Easterlin, Rob Dillman, Jay Michaels, Dave Morales, Tony Smith & Mike Morrison..... And here's Mr. Danny Ocean, the new top Yalie in New Haven.



GUSTER

The new single

FA FA (Never Be The Same Again)

Lost And Gone Forever Produced by Steve Lillywhite

On Tour Forever:

| Feb-29 | Cajun House | Scottsdale | ΑZ |
|--------|-------------------------|---------------|------|
| Mar-2 | The Fillmore | San Francisco | CA |
| Mar-3 | El Rey Theatre | Los Angeles | CA |
| Mar-4 | Big Shots | Sacramento | CA |
| Mar-8 | Met Theater | Spokane | WA |
| Mar-9 | Richard's on Richards | Vancouver | BC |
| Mar-10 | Alladin Theatre | Portland | OR |
| Mar-11 | Fenix | Seattle | WA |
| Mar-23 | Michigan State Univ. | E. Lansing | MI |
| Mar-25 | Bogart's | Cincinnati | OH |
| Mar-26 | Bradley University | Peoria | IL . |
| Mar-28 | Mississippi Nights | St. Louis | MO |
| Mar-30 | Cuest | Minneapolis | MN |
| Mar-31 | Barrymore Theatre | Madison | WI |
| Apr-1 | House of Blues | Chicago | IL |
| Apr-5 | Newport Music Hall | Columbus | OH |
| Apr-6 | Majestic Theatre | Detroit | MI |
| Apr-7 | Water Street Music Hall | Rochester | NY |
| Apr-8 | Horseshoe | Toronto | ONT |
| Apr-9 | Flynn Theater | Burlington | VT |
| Apr-13 | Chapin Auditorium | Mt. Holyoke | MA |
| Apr-15 | Assumption College | Worcester | MA |
| Apr-16 | St. Anslem | Manchester | NH |
| Apr-18 | Portsmouth Music Hall | Portsmouth | NH |
| Apr-20 | 9:30 Club | Washington | DC |
| Apr-21 | Providence | | |
| | Perf. Arts Center | Providence | RI |
| Apr-22 | Electric Factory | Philadelphia | PA |
| Apr-29 | John Long Center | Scranton | PA |
| May-5 | River Stages | Nashville | TN |
| May-6 | Music Midtown | | |
| | -99X Stage | Atlanta | GA |
| | | | |

#2 Most Added At Hot AC

#7 Most Increased Spins at Adult Alternative

#11 Most Increased Spins at Alternative

On Over 60 Stations in the First 3 Weeks!



New Commitments This Week Including:

WPLJ/New York, NY WXRT/Chicago,IL WEQR/Raleigh.NC WCPT/Albany,NY WRNX/Springfield,MA KLLY/Bakersfield,CA WCDA/Lexington,KY

KACD/Los Angeles,CA KZZO/Sacramento,CA WMBX/W. Palm Beach,FL KISN/Salt Lake City,UT KUCD/Honolulu,HI KHTE/Little Rock,AR KOSO/Modesto,CA KTOZ/Springfield,MO

KLLC/San Francisco,CA KHTS/San Diego, CA WZNE/Rochester, NY KQKQ/Omaha,NE **KLEC/Little Rock, AR** KLCA/Reno, NV

Q101/Chicago,IL WBMX/Boston,MA 99X/Atlanta,GA KINK/Portland, OR WWCD/Columbus,OH WMRQ/Hartford.CT WHTG/Monmouth, NJ WRAX/Birmingham,AL KCTY/Omaha,NE WHMP/Springfield,MA KRSH/Santa Rosa.CA KFXJ/Boise,ID WDST/Poughkeepsie,NY WEBO/Binghamton, NY WBTZ/Burlington,VT

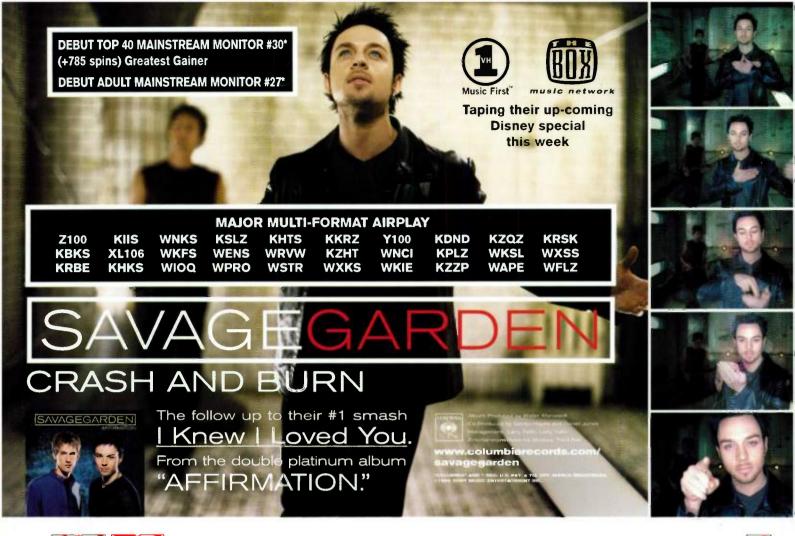
Already On: WPLY/Philadelphia,PA WFNX/Boston,MA WLIR/Long Island, NY **WOXY/Cincinatti,OH** KXRK/Salt Lake City,UT WMPS/Memphis,TN KAMX/Austin,TX WEQX/Albany,NY WKRL/Syracuse, NY WARQ/Columbia,SC WMAD/Madison,WI **WJSE/Atlantic City,NJ** WCYY/Portland,ME WSFM/Wilmington,NC **WNCS/Burlington.VT**

WXPN/Philadelphia,PA WXRV/Boston,MA KNRK/Portland,OR WBRU/Providence,RI KWOD/Sacramento,CA WRLT/Nashville.TN WBER/Rochester, NY WHRL/Albany, NY KMBY/Montery,CA KAEP/Spokane,WA WMMM/Madison,WI WWVV/Savannah, GA WCDW/Binghamton,NY KQRX/Midland-Odessa,TX KTHX/Reno,NV

See Guster on the Craig Kilborn Show April 4th & the Late Show with David Letterman in June.

Video: Coming Soon...







WAVELENGTH

BY LENNY BEER & TODD HENSLEY

I know that radio programmers (and especially some consultants, unfortunately) espouse the mantra that "sales don't matter" or at least that they don't matter very much. However, even the most cynical "active market" analyst has to sit up and take note of the 2.5 million albums that NSYNC sold this week, and what it portends for the business in general. First of all to state the obvious, WOW!!!! This teen (and pre-teen) Pop thing just might happen and is clearly bringing adult females along in its swell. And second, the teen and pre-teen phenomenon has expanded the overall PIE that is the active music public that buys records, attends concerts & listens to and interacts with

the radio. So, in the short term, what that may mean for the future can be seen in an aggressive move made

by Emmis Communications in their home court of Indianapolis this week. The company has flipped Classic



Hollywood teen sensations BBMak hang out at Radio Disney with deejays Squeege & Kara, Susan Herber, Dean Wendt, Brian Huen & Ernie D. (Editor's note: Since this is a G-rated Disney photo caption, we'll let you make your own pointed comments.)

Rock WNAP basically to Top 40, but to a new hybrid "TRLtype" format under the moniker "RadioNow 93.1." with new call letters WNOU-FM. The station will cater directly to the active 12-34 demo by constantly interacting with its audience both on the Request lines and via the Internet. Scrap Jackson, most recently OM/PD for Root Communications in Myrtle Beach, takes the PD reins, with Alan Burns' Dave Shakes masterminding and consulting under the watchful eye of Emmis superheavy Rick Cummings. See Page 14 in the News section for further details.... What's really up with KRBE Houston PD John Peake? While many rumored (continued on page 104)

HITS March 31, 2000

WHAT DO YOU CALL A SONG THAT CAPTURES THE CLASSIC SOUND OF THREE PLATINUM DIVAS?

en vogue RIDDLE



HE UNQUESTIONABLY GREAT PREMIERE SINGLE FROM THEIR HIGHLY ANTICIPATED NEW ALBUM MASTERPIECE

PRODUCED BY DENZIL FOSTER AND THOMAS MCELROY WRITTEN BY DENZIL FOSTER, THOMAS MCELROY, TERRY ELLIS, CINDY HERRON AND MAXINE JONES GET CLUED IN ON THIS ONE.

MANAGEMENT: DAVID LOMBARD & ANGELA QUINONES FOR DAVID LOMBARD MANAGEMENT CONTROL OF A THE WARRES COMPANY.

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