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a young singer-songwriter wise enough to let his heart
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4 **VIBE-RATERS**

Shakira, Kittie and The Strokes rule the roost, while Gorillaz and Remy Zero return to the fray.

ALBUMS

Garth throws his hat in the ring, with "Scarecrow" debuting at #1 over Britney, while Shakira, Rob Zombie, Madonna and lewel make Top 10 bows.

34 OIALOGUE

Nickelodeon President of Film & Television Entertainment Albie Hecht is honored by the New York Civil Liberties Union, though certainly not for this interview with HITS' resident First Amendment abuser, Murdoch McBride "Of Frankenstein."

39 **KUCK2K**

Ivana discovers Offspring just as Winter beckons (41), Metal Mensa Man John Lenac is swimming in radio adds for Drowning Pool's "Sinner" (51) and APM flag-waver Mike Morrison is on the road trying to tune in a decent Rock station (55).

59 FLAVA CAMP

Liz is thankful for Gucci, Louis Vuitton and her job (59), Feather is thankful for the next "7 Days" (61) and Ricky Leigh congratulates mixshow vet Cozmic Kev on his double duty at WUSL Philly (64).

67

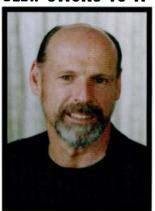
Juice says au revoir to Capitol's David Linton, Brian Samson and Korie White, scams tickets for the KKBT L.A. "Beat Holiday Cooldown" and remembers Aaliyah, as JAMZ's chief Turkey Gary "Gobble Gobble Hey" Jackson hits the cranberry sauce.

Britney's still great at MPS, Nickelback's without change at REQUESTS, Epic's Shaev, Klaiman and Nappi are shaking with Shakira and Riccitelli rules at Radio Disney, while this week's WAVELENGTH column is named after one of the Seven Dwarfs-Sleepy.

MPS 76 POP MART 80 **POP PLAYS** WAVELENGTH 82 REQUESTS

FRONT PAGE BEAT'S ME 11 26 **NEAR TRUTHS TOP TENS** 28 **LETTERS & T.TIMES EARPICKS** 33 **WHEELS & DEALS** 77 RERAP

GLEW STICKS TO IT



eteran Epic Records Group Chairman Dave Glew has been reaping the rewards of patience this holiday season. The team he and President Polly Anthony have assembled is peaking at precisely the right time: Latin superstar diva Shakira scores an impressive #3 bow and Michael Jackson remains firmly in the Top 5—a tribute to the label's tenacity while Incubus continues in the Top 20. Mr. G's turkey should go down easy, even if he does gag on this HITS Contents stuffing.



ON THE COVER

pic Records Latina super-star Shakira celebrates the #3 debut of her album, "Laundry Service," by throwing this HITS cover nod in the wash.

VIBE-RATERS

OUR PICKS TO BREAK . CHOSEN BY THE HITS EDITORIAL BOARD

SHAKIRA • EPIC



album: LAUNDRY SERVICE track: WHEREVER, WHENEVER

Laundry cleans up with 206k in first-week sales! #1 at W'house, HMV! Top 5 at M'land. Tons of Service with #1 spins at KXXM. Top 5 at KIIS, WHYI. Top 10 at Z100, KFMS. MTV, MTV2. VH1, too. Lots of press. SNL 12/1. AMA nominee. Int'l. Pepsi campaign. Mgmt: Freddy DeMann/DeMann Ent.

PETE YORN • COLUMBIA/CRG



album: MUSICFORTHE... track: FOR NANCY/LIFE

Nancy boy all that at multiple formats. "For Nancy" Top 10 at WBCN. Big at KROQ, WXRK, WHFS, too. MTV, MTV2. "Life" is good w/Top 10 spins at WXRT, WTTS; big at KXST, WBOS. Sales up! On headlining tour. HBO's Reverb just aired. Blender, Ent. Weekly upcoming.Mgmt: Rick Yorn and Dan Field/AMG.

KITTIE • ARTEMIS



album: ORACLE

track: WHAT I ALWAYS WANTED

First-week sales purring at M'land, B'Buy, W'house, indies! Top 10 spins at KFRQ. Big at WAAF, WCCC, KXXR. MTV, MTV2. Hot promo tour now. MTV's The Rock Show airs this week. Taping MTV2 concert 11/23. Spin, R. Stone, Request, Alternative Press, Metal Edge, Hit Parader, lots of international press. Mgmt: Dave Lander/KMA Enterprises.

THE CALLING • RCA



album: CAMINO PALMERO track: WHEREVER YOU WILL GO

Wherever there's a Will, there's an add: KIIS, KXXM, WXKS! #1 spins at WDVD, KKMR. Top 5 at KYSR, KRSK, WNNK; Top 10 at KFMB, WLIR, WBMX. Big at KFMB, KZQZ, more. MTV, VH1. On headlining tour, then radio dates. TRL 12/14, Leno in Dec. Mgmt: Brigette Barr, Stuart Sobol/Spivak/Sobol Ent.

THE STROKES • RCA



album: IS THIS IT track: LAST NITE

This Is adds at WWDC, KZON, KXRK. Top 10 at KITS, 91X, WXRK. Nite has life at KROQ, WFNX, WXDX. MTV. Strong sales at chains and indies. On tour now. NPR's Fresh Air review, MSN homepage, AOL Music homepage. Tons of press. Mgmt: Ryan Gentiles/Wiz Kid Mgmt.

PUDDLE OF MUDD • FLAWLESS/GEFFEN/INTERSCOPE



album: COME CLEAN track: BLURRY

Making a splash with Top 5 spins at KROQ, CIMX, WMMR. Top 10 at WXRK, WAAF, Q101. Spinning strong at KITS, KPNT. MTV, MTV2. Strong sales at M'land, B'Buy, W'house, Target; big jump at Anderson. MTV Sports and Music Festival. Sold-out tour through December, then radio dates. Mgmt: The Firm and Bill McGathy.

COLDPLAY • NETTWERK/CAPITOL



album: PARACHUTES track: TROUBLE

There's Trouble at Modern Adult and buzz at T40. Added at KAMX. Top 10 at KROQ, KTCL. Big at KYSR, 91X, WHFS, WZZN. MTV, VH1, MTV2. Major callout. Trouble-shootin' hot sales. Tour, radio dates in December. New CD late first quarter. Mgmt: Dave Holmes, Phil Harvey/Nettwerk Mgmt.

CRAIG DAVID • WILDSTAR/ATLANTIC/ATL G



album: BORN TO DO IT track: 7 DAYS

Added at VH11 Crossover, Top 40, Rhythm ain't too proud to Craig. Sales jumps across-the-board. Added at KHKS, WKQl. Top 5 at KJM; Top 10 at Z90. Huge spins at KUBE, WDRQ, WPYO, WBTS, KDND, more. MTV, BET. Kilborn 12/3. Teen People. My VH1 nominee. Mgmt: Colin Lester, Ian McAndrew/Wildlife Ent.

R HOOBASTANK • ISLAND/IDJ



album: HOOBASTANK track: CRAWLING IN THE DARK

Added at MTV, MTV2, WEND, KLPX! Dark coming to light as LP streets at presstime; 140k+ shipped. Top 10 spins at WAQZ, WOCL, KXTE. Big at KROQ, WXRK, WHFS. Touring w/Live, then Handsome Devil and Lost Prophets. *Teen People, Guitar World, Revolver.* Mgmt: Bret Bair/Bret Bair Mgmt.

DUNGEON FAMILY . ARISTA



album: EVEN IN DARKNESS track: TRANS D.F. EXPRESS

Atlanta hip-hop clique's showing how it's Dun, with Family album streeting at presstime; 400k shipped! Crew of OutKast, Goodie Mob, Organized Noize getting hot spins at Crossover. Z90, WHTA, KCAQ, KBMB, Express-ing appreciation. 106th & Park, Rap City, DFX, Letterman, Conan. Mgmt: Blue Williams/Family Tree Ent.

BE-RATE

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD



RYAN ADAMS . LOST HIGHWAY/IDJ

16 LW 16 2W 16 3W



album: GOLD

track: NEW YORK, NEW YORK

Golden boy heating up at APM with #1 spins at WRNR, WRLT! Top 5 at WBOS, KMTT, KGSR; Top 10 at WXRV, WXRT, KFOG. Spinning strong at WOXY, KRSK. MTV, VH1, Top 5 at MTV2. Club tour now, through mid-December. Leno 11/27 Rolling Stone, Vanity Fair. Mgmt: Frank Callari/FCC Mgmt.

SHELBY LYNNE • ISLAND/IDJ

album: LOVE, SHELBY

track: WALL IN YOUR HEART

Hot Love at chains and indies, as firstweek sales heat up at B'Buy. Top 5 spins at KGSR, WXRV. Top 10 at WHUD. Spinning strong at WALK, WLTW, KMXN, WASH. Just added at KOSI, KKLT, WMJY. U.S. tour now. Letterman 11/20, Larry King Live 11/20. Vanity Fair. Mgmt: Elizabeth Jordan/She Knows Mamt.

TENACIOUS D • EPIC

LW 13 2W 13 3W



album: TENACIOUS D track: WONDERBOY

Rockomedy duo stirring up D-licious spins, including Top 10s at WWCD, WOCL! Spinning strong at WPLY, KCNL, WXDX. MTV, MTV2. Hot sales at M'land. On tour w/Weezer, Jimmy Eat World. Space Ghost 11/25. Jack Black starring in Shallow Hal. Mgmt: Gary Gersh, John Silva/GAS Mgmt.

FLICKERSTICK • 226/EPIC

14 2W 14 3W



album: WELCOMING HOME...

track: BEAUTIFUL

Adds are Welcome at WOXY, WGRD. Top 10 at KWOD, KDGE. Big and Beautiful at WPLY, WCYY, WLIR, WBCN, WZZN, too. On national headlining tour w/Phantom Planet. Just shot video. Rolling Stone, Billboard, Jane, Ent. Weekly, Alt. Press, AP. Mgmt: Paul Bassman/Bassmanagement.

JIMMY EAT WORLD • DREAMWORKS

LW 15 2W 15 3W



album: JIMMY EAT WORLD track: THE MIDDLE

PoMo favors the Middle child with Top 5 spins at KPTY; Top 10 at KNDD, WROX. Hot spins at KROQ, Q101, WPLY, 91X. Just added at 99X, WOCLI MTV, Top 10 at MTV2. U.S. tour w/Weezer, Tenacious D now through Dec. Then radio shows, dates with Blink-182. Mgmt: Gary Gersh, John Silva.



GORILLAZ • RE-ENTRY



album: GORILLAZ track: 19-2000

MTV going ape with add! Cartoon band's follow-up to multi-format smash exploding at PoMo, while sales reignite at indies. Hot spins at KNDD, WZZN, KNRK, KITX, Q101, KROQ, 91X, more. Benefit track w/D12 and Terry Hall, "9/11." MTV Europe Award winners, Shortlist finalists. Mgmt: Chris Morrison/CMO Mgmt.

NATE DOGG • ELEKTRA/EEG

7 LW 18 2W 19 3W



album: MUSIC AND ME track: I GOT LOVE

Hip-hop soul fans looking to face the Music when street crooner's Elektra debut hits 12/4; shipping 550k. LP track and remix, featuring Kurupt, Fabolous, B.R.E.T.T., hot at Crossover. Top 10 spins at KCAQ, WQQK. Dogg in the house at Z90, KBMB, KMEL, KPWR, more. On promo tour. BET. Mgmt: Rod McGrew.

ADEMA • ARISTA

RE-ENTRY 18 LW



album: ADEMA track: THE WAY YOU LIKE IT

Rockers find The Way to great adds at KNRK, WZZN, CIMX, 99X, morel Top 10 spins at WXTM, KFMA, Big at KROQ, KRXQ, WXRK, WFNX. Strong at indies. Shooting video this week. Just off dates w/Disturbed. Radio shows kick off 11/27. Mgmt: Terry Lippman Co.

JOHN MAYER • AWARE/COLUMBIA/CRG

w 19 2w 20 3w



album: ROOM FOR SQUARES track: NO SUCH THING

Singer/songwriter is Squared away for hot action at Adult PoMo. #1 at KFOG, KMTT, KXST. Top 5 at WTTS, WKOC. Top 10 at WBOS, KBCO. Making Room for hot spins at WVRV, KKMR, WXRT. Headlining tour now, including sold-out shows down South this week. Rolling Stone review. Mgmt: Michael McDonald and Brick Wall Mamt.

REMY ZERO • ELEKTRA/EEG



album: THE GOLDEN HUM track: SAVE ME

Smallville theme track has rockers' Hum buzzing. Elektra debut LP sales recharge, and Saveing accounts for big spins at PoMo. Top 10 at KWOD, WOXY. Big at KNRK, Q101, WUR, KKMR. Hot at MTV2. On tour w/Pete Yorn. Kilborn upcoming. Guitar World, Alt. Press, Rolling Stone Mgmt: Doug Buttleman, Jason Rio/DBMI.

top50 ALBUMS

			7		TITLE		POWER	PERCENT
2W		1	_	ARTIST	COMMENT	LABEL	INDEX	CHANGE
DEE	SUT		1	GARTH BROOKS	SCARECROW Big 'ol comeback, "Wrapped"	Capitol Nashville 31330	4/2.4	
		E	2	BRITNEY SPEARS	BRITNEY HBO special aired 11/18	Jive 41776	336.5	-56%
DEE	BUT		3	SHAKIRA	LAUNDRY SERVICE "Wherever" the cut, massive press	Epic 63900	206.7	_
1	3	Z	4	MICHAEL JACKSON	INVINCIBLE "Butterfies"/"You Rock" driving	Epic 69400	178.5	-7%
5	4	E	5	ENYA	DAY WITHOUT RAIN Still working from "Only Time"	Reprise 47426	159.7	-11%
2	5	K	6	ENRIQUE	ESCAPE "Hero" driving sales	Interscope 493148	158.3	-11%
DE	BUT		7	ROB ZOMBIE	SINISTER URGE "Feel So Numb," monster fans come	Geffen/Interscope 493147	152.2	_
DE	BUT		8	MADONNA	GHV2 Hits package from recent LPs	Warner Bros. 48000	147.8	-
DE	BUT		9	JEWEL	THIS WAY "Standing Still," touring, TV, press	Atlantic/Atl G 83619	143.0	_
6	7	1	0	NICKELBACK	SILVER SIDE UP Platinum plus, "How You Remind"	RoadRunner/IDJ 618485	131.6	+1%
_	2	1	1	PINK FLOYD	ECHOES: BEST OF PINK FLOYD Double CD, 27 tracks, spans 35 years		128.3	-45%
10	13	1	2	LINKIN PARK	HYBRID THEORY All about "In the End" now, touring	Warner Bros. 47755	124.9	+8%
8	10	1	3	JA RULE	PAIN IS LOVE "Always On Time" the new song	Murder Inc./IDJ 586437	116.4	-4%
11	11	1	4	USHER	8701 "U Got It Bad" the hot cut	Arista 14715	112.6	-4%
3	6	1	5	DMX	GREAT DEPRESSION "Who We Be" the hot track	Def Jam/IDJ 586450	109.8	-27%
DEI	BUT	1	6	UGK	DIRTY MONEY Rap group from Houston, with guest	Jive 41673	91.3	
4	12	1	7	BACKSTREET BOYS	HITS-CHAPTER ONE Hits package + "Drowning" now	Jive 41779	84.9	-27%
30	16	1	8	O BROTHER, WHERE ART THOU?	SOUNDTRACK Still feeling the Country Awards	Mercury/IDJ 170069	78.7	-15%
9	18	1	9	INCUBUS	MORNING VIEW "I Wish You" and touring	Immortal/Epic 85227	76.8	-14%
7	15	2	20	GOD BLESS AMERICA	VARIOUS Patriotic compilation	Columbia/CRG 86300	75.0	-22%
14	21	2	21	ALICIA KEYS	SONGS IN A MINOR "A Woman's" follow up to "Fallin"	J Records 20002	75.0	0%
DEI	BUT	2	22	SEVENDUST	ANIMOSITY "Praise" the leading track	TVT 5870	73.1	-
_	8	2	23	PETEY PABLO	DIARY OF A SINNER: 1ST ENTRY "Raise Up" hot single	Jive 41723	71.6	-43%
21	25	2	24	MARY J. BLIGE	NO MORE DRAMA 'No More Drama" the song now	MCA 112616	71.3	+20%
DE	BUT		25	NATALIE MERCHANT	MOTHERLAND "Just Can't Last" at APM radio	Elektra/EEG 62721	71.2	_

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TOP 5 PHONES:

KKBT • WKTU • WGCI • WERQ

The new single from "Invincible"

Executive Producer: Michael Jackson
Produced by Michael Jackson for MJJ Productions and Andre Harris for Touch of Jazz.

www.michaeljackson.com www.epicrecords.com



The Res (12 Per 5 in 20 then Repres) (22) is a reserved of the Man December 1 to 2 (22) Mill Processor, in

top50 ALBUMS

2W	134/	TIM		TITLE		OWER	PERCENT
		_	ARTIST	COMMENT		69.5	CHANGE +34%
36	34	26	NOW XMAS	VARIOUS Old and new artists doing classics	UTV 585620	09.5	+34%
DEE	BUT	27	PAUL MCCARTNEY	DRIVING RAIN "Freedom"/From a Lover" & TV	Capitol 35510	68.6	
13	19	28	TOTALLY HITS 4	VARIOUS 112, Usher, Eve 6, Dido, LFO + more	Arista 14722 e	68.6	-10%
-	33	29	SHREK	SOUNDTRACK Video released for sale	DreamWorks/Int. 450305	68.2	+31%
18	23	30	SYSTEM OF A DOWN	TOXICITY Touring and "Chop Suey!"	American/Col/CRG 86059	67.4	+9%
16	20	31	JAY-Z	BLUEPRINT "Girls" up now	Roc-A-Fella/IDJ 586396	66.7	-12%
34	30	32	TOBY KEITH	PULL MY CHAIN "I Want To Talk About Me" #1 Count	DW Nashville 450297	65.8	+17%
DE	BUT	33	BARENAKED LADIES	DISC ONE: ALL THE GREATEST HITS Greatest Hits package	Reprise 48075	65.6	-
43	29	34	MANNHEIM STEAMROLLER	CHRISTMAS EXTRAORDINAIRE With guest appearance from Johnny	American Gramaphone 1225 Mathis	65.1	+16%
DE	BUT	35	GREEN DAY	INTERNATIONAL SUPERHITS Greatest Hits package	Warner Bros. 48145	65.0	_
=	17	36	SOUNDTRACK	WASH Movie #8, Dre & Snoop	AM/DS/Interscope 93128	63.9	-29%
20	26	37	STAIND	BREAK THE CYCLE "Fade" and on Family Values tour	Flip/Elektra/EEG 62626	63.0	+7%
22	27	38	P.O.D.	SATELLITE "Alive" and touring	Atlantic/Atl G 83475	62.7	+7%
19	31	39	ANDREA BOCELLI	CIELI DI TOSCANA Opera and Italian standards & tour	Philips 580341	58.9	+5%
DEI	BUT	40	RADIOHEAD	I MIGHT BE WRONG Live recordings & one unreleased tra	Capitol 36616	58.8	-
42	48	41	HARRY POTTER & THE SORCERER'S	SOUNDTRACK Record breaking opening of movie	Atlantic/Atl G 83491	58.2	+52%
_	9	42	GEORGE STRAIT	ROAD LESS TRAVELED "Run" Top 10 Country	MCA Nashville 17220	58.2	-52%
28	28	43	NSYNC	"Gone" the cut	Jive 41758	57.9	+1%
_	14	44	FAITH EVANS	FAITHFULLY "You Gets No Love" the song	Bad Boy/Arista 73041	55.4	-48%
27	35	45	NOW VOL.7	VARIOUS Janet, Destiny's, M. Moore, Nelly &	Virgin 10749 more	54.4	+11%
32	37	46	PUDDLE OF MUDD	COME CLEAN "Blurry" hot	Flaw/Geff/Interscope 493074	51.1	+10%
12	24	47	LENNY KRAVITZ	LENNY "Dig In" at radio and video channels	Virgin 11233	50.8	-15%
37	49	48	DIANA KRALL	LOOK OF LOVE Jazz superstar	Verve 549849	46.2	+24%
29	38	49	NELLY FURTADO	WHOA NELLY "Turn The Light" huge at radio	DreamWorks 450217	44.6	-1%
-	46	50	BARBRA STREISAND	CHRISTMAS MEMORIES Xmas Barbra	Columbia/CRG 85920	43.8	+11%



THE WORLD'S GREATEST

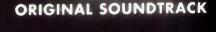
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Most Added Mainstream Top 40

70 First Week Stations

#1 Most Added Rhythmic Top 40 Last Week

MOVIE OPENS CHRISTMAS DAY









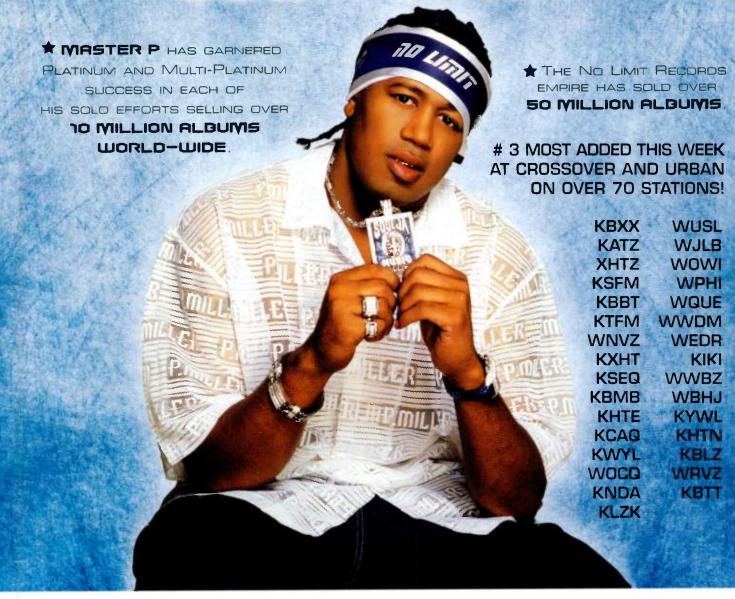






AND ACTION OF THE PROPERTY OF

MASTER*P





VIDEO ADDED TO THIS WEEK!

"P has put down another banger! This one's got the asses dropping for the holidays" —Devin Steel, PD KXHT

FROM THE FORTHCOMING ALBUM

GAME FACE

IN STORES DECEMBER 18, 2001



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HITS: We're Turkeys All Year Long.





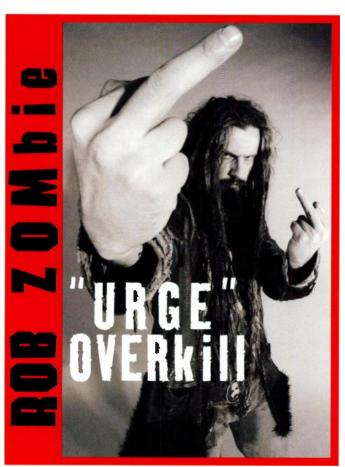
NOVEMBER 23, 2001

VOLUME 16

ISSUE 771

Shakira Cleans Up, Zombie Has the Urge and Jewel Walks This Way, But This Week, It's...

HATS OFF TO GART





The adds this week at VH1 are Janet Jackson (Virgin) and Craig David (Wildstar/Atl/Atl G). Lenny Kravitz (Virgin) is named Artist of the Month.

his is the time of the year when shoppers are in the stores, superstar records are hitting the shelves and turkeys are scared. Laid out like a giant feast are this week's debuts in the Top 10-all five of 'em. Capitol Nashville's Chris Gaines, er, Garth Brooks is giving thanks, as his latest record bows at the top on sales of 472k.

"It was a definitely a fourthquarter kind of week, with so many new records streeting. Garth



Garth Brooks

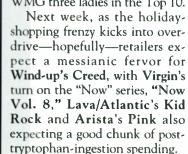
came back in a big way," said Hastings' Mike Fuller, giving away the reason we call him for deep insight. "And Epic has run a great marketing campaign, getting Shakira to cross over to a mainstream audience with this one."

That's right, the Latin superstar is the big winner this week, debuting at #3 on sales of 206k. Said manager Freddy DeMann, "Yo estoy muy caliente, no?"

Garth and Shakira are joined in the Top Five by Jive's Britney Spears (#2), Epic's Michael Jackson (#4) and Reprise's Enya (#5). Jackson stayed very strong, thanks in part to his highly rated 30th Anniversary special on CBS.

Geffen's Rob Zombie debuted at #7, proving that any day is a good hair day when you sell 150k records. Two Warner Music Group debuts-Madonna's second greatest hits on Warner

Bros. and Atlantic's Iewel (at #8 and #9, respectively)-combined with the still-strong Enya, give WMG three ladies in the Top 10.

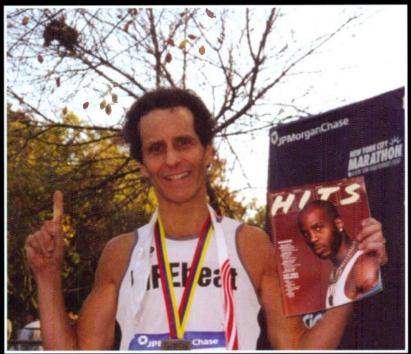






HITS November 23, 2001 11

c of the Wee



The Return Of Marathon Man

Just when we thought things were spinning helplessly out of control, we were reassured to receive this, the 16th consecutive photo of Artemis' Daniel Glass holding our waste of the earth's resources at the completion of the New York Marathon, in a reassuring exhibition of self-promotion. Daniel doesn't actually run in the marathon, of course—he just likes the way his ass feels in a tight-fitting pair of nylon running shorts. We love Daniel.

TOP SELLING

SINGLES

The Top 10 Best-Selling Singles this week are: #1 Whitney Houston (Ari), #2 Mary J. Blige (MCA), #3 Christina Milian (Isl/IDJ), #4 Maxwell (Col/CRG), #5 Lee Greenwood (Cap Nashville), #6 Paul McCartney (Cap), #7 R.L., Snoop, Lil' Kim (J Records), #8 Aaron Tippin (Lyric Street), #9 Petey Pablo (Jive) and #10 Jagged Edge (So So Def/Col/CRG).

Sensational first-week album sales herald the English-speaking career of international superstar Shakira. Gigantic phone response, great Buzzworthy.com video support and a sensational promotion effort by Hilary Shaev's Epic team have brought this dance-pop smash to the people-and the people are loving it. Congrats to all at the label, from top to bottom. Shakira is a star for this holiday season!!!

Richards Wields VU's Net

romising "even more synergistic relationships between our businesses"-and we're all ready for more synergistic relationships, aren't we?--Vivendi Universal has announced the formation of Vivendi Universal Net USA, an L.A.-based unit consolidating the media giant's music, gaming and educational online sites under one roof. Unlike most Internet ventures, at least they still have a roof over their heads.

MP3.com CEO Robin Richards has been tapped to head the new entity; he'll report to VU Net CEO Philippe Germond, responsible for the above quote about synergistic relationships.

The sites under the new division's umbrella include MP3.com, EMusic, GetMusic, RollingStone.com, recently unveiled educational site Inside Sessions, Flipside, Uproar, Iwin, Virtual Vegas, Education.com and an MP4 video site.



Robin Richards: Parlez-vous "megabucks"?

The announcement comes on the heels of MP3.com's split into two companies, its flagship operation and the new MP3 Technologies, which will, among other things, oversee the tech for the VU-Sonv subscription-music joint venture Pressplay. VU Net USA will provide those services for VU's other content businesses.

And if you think placing all these properties under one corporate shingle is a sweet deal for VU advertising, you're right. In much the same way

AOLTW has turned its integration of content divisions and online properties into gigantic ad deals, VU clearly has the opportunity to reap huge benefits from sowing its recent agglomeration. Anybody wanna buy an online banner ad?

"I am very excited about the prospects that this new companv will create for Vivendi Universal and all of its business units," Richards proclaimed. "We'll be able to offer a centralized technological infrastructure for our various content businesses to create new and lasting one-on-one relationships with our customers. Now if you'll excuse me, I have a date with a Berlitz guide to French."

Germond declares that with the new U.S. unit, "We significantly enhance our potential of bringing worldclass content from our business units into close alignment with our Internet organization. And did I mention synergy? Oy, will there be synergy."

Eagle-Fre Cherry "FEELS SO RIGHT"

The First Single From The New Album Present | Future In Stores Now

See Eagle-Eye Cherry November 15 on The Late Late Show with Craig Kilborn

ONE OF THIS WEEKS MOST ADDED SONGS
WITH OVER 80 TOTAL STATIONS

KHKS - Dallas KZQZ - San Francisco

WZPL - Indianapolis

KHTS - San Diego

KRBE - Houston

KKRZ - Portland

KXXM - San Antonio

WKFS - Cinncinnati

WFLZ - Tampa

WRVW - Nashville

KFMS - Las Vegas

KDWB - Minneapolis

WNKS - Charlotte

WDCG - Raleigh

WNCI - Columbus

KDND - Sacramento

KSLZ - St. Louis

Q102 - Cinncinnati

WPRO - Providence

WEZB - New Orleans

WKZL - Greensboro

WJJS - Roanoke

















Concerts for Couch Potatoes

is the season to put your biggest recording stars on TV.

Music on television is big business these days, and a number of superstar concert broadcasts are on tap as the holiday selling season kicks into high gear.

The current spate of live concert events was kicked off by the unprecedented cooperative responses to 9/11 that distinguished both the "America: A Tribute to Heroes" broadcast on Sept. 21 and "The Concert for New York City" on Oct. 20. Those concerts attracted millions of viewers and raised millions of dollars for relief efforts.

Starting this month, however, concert specials aimed at raising millions of dollars for those networks, artists and labels putting them on have been coming at a rapid pace, with Michael Jackson's self-congratulatory "30th Anniversary Celebration," broadcast on CBS on Nov. 13, raising the bar for all comers. The two-hour show pulled in 25.7 million viewers and came in third for the week with a 15.7 rating/24 share.

Next, on Nov. 14, the first of three Garth Brooks specials aired on CBS. Brooks drew a more modest audience of 8.4 million with a 3.4 rating/9 share.

And this week started off with Britney Spears' Nov. 18 Vegas spectacular (if you listen carefully, you can still hear a Viagra-charged Bob Dole shouting "Down, boy") on HBO, followed by Jennifer Lopez's "first concert ever" from Puerto Rico, Nov. 20 on NBC. At presstime, ratings for these broadcasts had not yet been released.

The impact of TV concert specials on record sales is difficult to gauge directly, but the huge TV turnout for Jackson has certainly helped keep "Invincible" in the Top Five. The album slid only 7% this week, an improvement

over last week's 49% slide from its stunning #1 debut. It's harder to say what effect Brooks' first broadcast had on his new "Scarecrow" LP.

"TV exposure can help maintain momentum a superstar enjoys out of the box, which is my polite way of saying that 'it stops the plummeting," says Wherehouse Music's Bob Bell. "Sales might even be flat, but without the TV show, they could very well have been down."

Among the concert specials still to come: "Being Mick," featuring concert and documentary footage on Mick Jagger (Thanksgiving, ABC); "NSYNC Live! The Atlantis Concert" (11/23, CBS); "U2: Elevation Live 2001" (11/23, VH1); and "Janet Jackson: All for You, Live in Concert From Hawaii" (2/17, HBO).



Jagger: It wouldn't be Thanksgiving without him.

Many suggest the apparent surge in popularity for televised concerts has been driven by a news-weary public's need for escape. "Our sense is music is playing an even more important part in people's lives than ever, and that people will turn to the artists they love for relief," says VH1 Exec. VP Talent and Music Programming Rick Krim. "Using U2 as an example, they're a band that's all about the positive, that really speaks to their audience-and there's no better time for that than right now."

A Blatant Rip-off of a Good Magazine

GARTH BROOKS: Hats off to the champ, as he hits another one out of the trailer park and gives Lott some financial Gaines.



- 2 TOM WHALLEY: Mr. Fixit tweaks the Bunny, as Kahne and Guidry ankle; Enya, Madonna, Linkin sell big.
- 3 SHAKIRA: Spanish for "smokin'." Epic's Latin diva crosses over big-time with dazzling #3 bow. Freddy DeMann's back-somebody please tell him.
- 4 ROB ZOMBIE: Satisfying an "Urge," Geffen's ghoul and Gould propel this Schur thing to #7 debut.
- 5 **EMI EARNINGS:** With the company bottoming out as he takes charge, Alain Levy's got nowhere to go but up.
- 6 CREED: Wind-up hopes Christian rockers will answer industry prayers with a million-plus debut.
- 7 MADONNA/ENYA/JEWEL: You've got girls! WMG's female power trio Ames high, blasts into Top 10.
- 8 KID ROCK: Flom feeling "Cocky"—figures new album from rap-rocker will bust out like gal-pal Pamela Anderson.
- 9 MICHELLE S: Ex-HITS Crossover queen splits from House of Clive, returns to her roots as PD at Clear Channel's Hot 92.3 in L.A.



10 VALLEY MEDIA: Wholesaler's final Chapters numbered 11 and 7, written in red ink. The trade has 120 million reasons to hate Peter Berger.

HITS



The adds this week at MTV are Mick Jagger (Virgin), Staind (Flip/Elektra), Marilyn Manson (WB), Mr. Cheeks (Universal), Joe (Jive), Gorillaz (Virgin) and Hoobastank (Island/IDJ).



The adds this week at MTV2 are De La Soul (Tommy Boy), Hoobastank (Isl/IDJ), Mary J. Blige (MCA), Static-X (WB) and Noreaga (Def Jam/IDJ).

laura dawn i would



The first single from Laura Dawn's powerful debut album Believer, on Extasy Records International

Produced by Yoshiki, Co-produced by Laura Dawn and Simeon Spiegel / Management; Jessica Harley for DAS Communications, Ltd www.lauradawn.net / www.extasyrecords.com



Monitor Adult Top 40: Debut 39 320x (+54) MediaBase Hot AC Chart 38*-34

Add: WMTX/Tampa KLTQ/Corpus Christi

KCDA/Spokane

WRFY/Reading 32x - Ranked #7 KMXV/Los Angeles 28x - Ranked #12 KAMX/Austin 28x - Ranked #14 WVRV/St. Louis 23x - Ranked #15 WSSR/Tampa 25x - Ranked #19 WKDD/Akron 26x - Ranked #17 WJLK/Monmouth 20x - Ranked #12 KSTZ/Des Moines 22x - Ranked #16 WCDA/Lexington 21x WCGQ/Columbus 22x 21x

year were \$4.9 billion.

AN EXCLUSIVE HITS DIALOGUE WITH SONY MUSIC ENTERTAINMENT CHAIRMAN/CEO THOMAS D. MOTTOLA

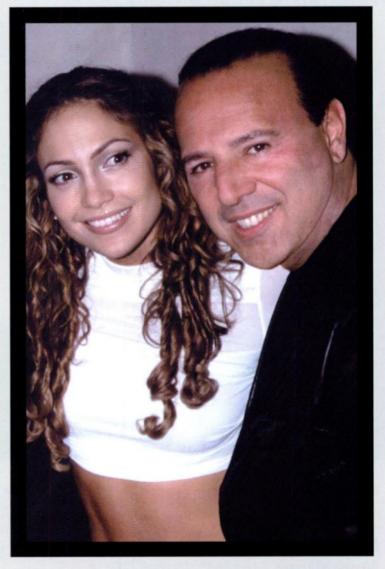
NO DOUBTING

e first gained a modicum of celebrity as a name dropped casually in the first line of "Cherchez La Femme," the 1976 hit by Dr. Buzzard's Original Savannah Band—"Tommy Mottola lived on the run." But since joining CBS Records in 1988 as Columbia Records President, the career of the former crooner and artist manager has been anything but casual. Mottola has presided over the doubling of Sony Music Entertainment's sales and the tripling of the company's revenues. SME revenues for the most recent

He was named Chairman of SME in December '98, following his appointment as CEO seven months earlier. In that role, Mottola is responsible for overseeing SME's worldwide operations and directing its strategic development, expanding those worldwide businesses in more than 60 countries through moves including the creation of **Sony/ATV Music Publishing** with **Michael Jackson**, along with the subsequent growth of its portfolio, and SME's multimedia push into new revenue streams.

Mottola also continues to serve as Sony Music President, a job he's held since April '88. In that post, he has overall responsibility for the direction of the company in the U.S., where he has helped create the largest sales in its history by putting together one of the strongest, most stable management teams in the industry. Mottola also created a state-of-the-art recording and visual arts complex in New York City's Sony Music Studios. He ushered in the explosions of diva pop (Mariah Carey, Celine Dion, Gloria Estefan and Jennifer Lopez) and Latin music (with Ricky Martin, Shakira, Marc Anthony and Elvis Crespo).

Prior to joining CBS Records, Mottola was one of the most influential artist managers in the music industry. As President of Champion Entertainment, he built the careers of such major stars as Hall & Oates, Carly Simon and John Mellencamp. He is also on the Board of Directors for the National Center for Missing and Exploited Children, the Police Athletic League, the T.J. Martell Foundation, the Rock and Roll Hall of Fame Foundation and the Federal Law Enforcement Foundation. He was honored in 1990 with the Spirit of Life award from the City of Hope, in '98 received Sony Corp.'s CEO Special Recognition award, in October 2000, was honored as a Corporate Leader by the Thurgood Marshall Scholarship Fund, and this October was presented the Visionary Award from D.A.R.E. With all those accomplishments, you'd think he'd have managed to avoid this tête-à-tête with HITS' most unworthy "On Your" Marc Pollack.



Inspired by superstar **Jennifer Lopez**, Sony music chief **Thomas D. Mottola** considers changing his name to T.Mo.

How would you describe the general state of the industry right now?

It would be safe to say, overall, business is erratic. Everyone knows that, but you still have genres of music that are doing well, and, of course, the hits still sell pretty much as if nothing has happened.

Do you believe the business is still about hit singles and hit albums?

No question. Some of our tribute albums and records that deal with the tragedy are doing well, but the hits always sell. Industry-wide, we're off just a little bit, but, overall, our business is pretty healthy. It's those records that haven't quite made it yet or are sitting in limbo

16



BY MARC POLLACK

THOMAS

that are feeling the effects of the current environment most. The people who *are* going out to buy music are buying the hits.

When, if ever, will things get back to normal? If I had that answer, I'd be worth \$400 billion. Seriously, though, I'm not sure things will ever really be the same as they were—and that's both good and bad. It puts us in a position of change. It makes us think more about how we market, merchandise and advertise our product as we move forward. It's going to make every-

body in this business even more selective. We have to try to be more accurate in how we accomplish our ultimate goals. So, even though we have some negatives surrounding us, I'm one of those people who look at this as an opportunity to really re-center and refocus our whole business. Out of this unfortunate horrible tragedy, change will emerge.

How will that change affect the music industry?

In addition to the artists' response, merchandising, marketing and advertising will evolve. We'll be analyzing which releases we're going to launch with independent promotion and how we will use television as an additional tool—maybe more so than we have in the past. We're looking for any new avenues that can more efficiently sell our music.

That brings us to the Internet and the digital distribution of music. Where do you think that fits in the overall revenue stream of a major music label?

Right now, it's negligible. Down the road, 10 years from now, it will certainly play a much larger part in the revenue stream. There are still tremendous avenues to be developed and legal aspects to be worked out with legislation and figuring out how to properly pay the artists and the record labels involved. As that evolves and develops, this will still be a hit-driven business, with the main configurations being CD and DVD.

One of your main strengths is your management team, which has remained stable over time.

I came here in 1988. The team that I put in place back then is still here. We're going on 12, 13 years with Mel Ilberman, Michele

"I'M NOT SURE
THINGS WILL
EVER REALLY BE
THE SAME AS
THEY WERE—AND
THAT'S BOTH
GOOD AND BAD...



Sony Music ruler Mottola helps the great **Will Smith** prepare for his role in "Ali" by emptying his spit bucket on a copy of this rag.

Anthony, Don Ienner, Dave Glew, Polly Anthony, Bob Bowlin, Kevin Kelleher...

They are the same executives who have been through the rebuilding and restructuring of what was then CBS Records and is now Sony Music, which was the #1 music company in the world until the purchase of PolyGram by Universal three years ago. Now we're #2 globally. Before that merger, we took a company that was a great monolith, redesigned it and

changed the architecture creatively. We streamlined and were able to make the company the #1 music operation in the world. This management team has carried us through the good times as well as the bad times. Having these people in place enables us to speak to each other in shorthand. It allows for continuity. We can accomplish things here in a week that take most other companies months to do.

For instance, we had an idea to put together a bunch of patriotic songs in conjunction with the nationally televised telethon. Celine Dion was going to perform "God Bless America" on the telethon. Well, Donnie and Columbia had an idea to put out a patriotic album and entitle it "God Bless America." They got music from Bob Dylan and Bruce Springsteen and oth-

ers, for a total of 15-20 songs. We turned it around—artwork, manufacturing, in stores worldwide—within three weeks! That's something pretty much nobody can do anymore. That's because of the ability of this team. They're just the best people at their jobs in the whole industry. No matter what happens over the next 18-24 months—and believe me, there will be plenty more change and upheaval—these people are warriors, and they will be able to get us through all of this while remaining on top.

How do you keep your executives happy?

I give them a lot of money! [Laughs] We all have a sense of camaraderie and loyalty towards each other. If one of the cylinders is down, the other one helps, so the car is [effectively] operating on all cylinders at once. It's that kind of team and has been right from the

(Continued on page 31)

EMI Behind at the Half

EMI surprised no one by posting an adjusted pre-tax loss of 2 million pounds, or \$2.86 million, for the six months ending September 30, compared to a previous profit of 59.1 million pounds, in a report issued Monday (11/19).

HITS

The usual suspects were blamed for the loss: waning CD sales, piracy, the economic slowdown following the Sept. 11 attacks and failure to anticipate the power of cheese.

The company said it would maintain its global marketshare of 14% for the full year, despite falling to an interim operating loss because of a slump in profits at its recorded music division. It expects a better second half, driven by a stronger release schedule led by artists such as Lenny Kravitz, Pink Floyd and Mick Jagger. Detailing its results, EMI said operating profits slid to 43.1 million pounds (\$61.59 million) from a previous 110.9 million pounds, on revenues of 1.067 billion pounds. Analysts had forecast a profit of between 42.8 and 46.3 million pounds.

EMI warned last September that full-year pre-tax profits would slide 20%. Former Poly-Gram chief Alain Levy, who was brought in last month to right the financial ship, said, in a note to staffers: "We know changes bring uncertainty, but we have to become a better company so that we can compete aggressively. In the meantime, we have a number of great records out and in the pipeline."

Said EMI Chairman Eric Nicoli: "[Levy's] strategic review of the business, which will be completed in early 2002, is expected to result in a restruc-



Levy: Can he get EMI rolling? Nicoli thinks he can-can.

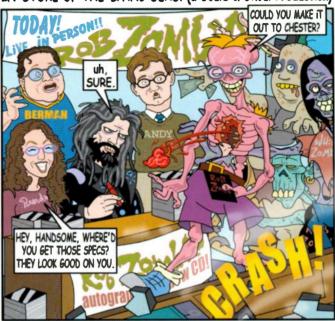
turing plan that will deliver greater savings than previously indicated and will require a higher exceptional provision,"

EMI shares rose 4% on the day the report was issued, apparently based on those encouraging remarks from Nicoli about Levy's plan.

And speaking of restructuring, EMI pink-slipped a reported 70 staffers at Virgin, Angel/ Blue Note and Capitol/Priority last Friday (11/16), in the second wave of layoffs following the folding of Priority into Capitol in early October.



IN-STORE OF THE LIVING DEAD! (a Gould & Ghoul Production)



THIS CARTOON'S STARTING TO SMELL FUNNY.

Check hitsdailydouble.com for an animated version of this cartoon.

Two Titans Together



Quincy Jones shares a personal moment with DreamWorks' **Jeffrey Katzenberg** during a soiree honoring the legendary music man. These two don't actually know each other, but when you're that stinking rich, it's kinda like you're in one big wacky family. Jones later told Katzenberg that it would be an honor to do something with **Disney** and to give him a call anytime. (Photo credit: **Michael Eisner**).





Vertically Integrated For Your Reading Pleasure

THIS BYTES

rom the way Robin Richards talks, you'd think we were in the midst of boom times. Then again, things are boomin' for the MP3.com CEO and ruler of the freshly minted Vivendi Universal Net USA-a unit consolidating the corporate giant's online properties (see story, page 12). Richards sees nothing but blues skies for online businesses, as long as Vivendi Universal owns them. "We should be the first place anybody in the Fortune 500 companies comes to in order to make a digital promotional buy," he volunteers, with typical confidence. Say what you will, VU's latest division should be ideally equipped to cash in on the raft of digital entities it has acquired of late; what's more, Richards believes a centralized technology system and cross-promotional agenda for all Web properties will facilitate a big return for his content-holding overlords. While AOLTW has blown industry minds with its massive "vertical" advertising/promotion deals with corporate giants like Burger King and Toyota, VU claims some 36.5 million users across its various online holdings. If the company can quickly achieve its Messier-mandated goal of unifying that base with what he terms "a four-step process"-streamlined infrastructure, ad-equipped applications like e-mail and media players, extension of promotions across websites, set-top boxes and cellular properties and the integration of top content into these platforms-Richards believes "there's no media company on the planet that can compete with [VU]." He hopes to have all music sites under one front-end umbrella by the end of January. His conviction that the online ad market will be revitalized by the leveraged properties of media congloms looks reasonable, as content ownership, old-fashioned marketing smarts and intensified cross-promotion in multiple venues combine to give the kind of bang for buck that the scattered, upstart dot-com market of old never could. Meanwhile, CNET seemed to confirm a coming revival with its recent profile on "session"-based online ad strategies practiced by the New York Times' site, among others. So

prepare for the latest battle of the titans, coming soon to an adloaded media player/album/movie/ TV show/cell phone/set-top box near you...

Robin Richards: VU Net USA's General preps for war.

DOT DOT DOT COM BROUGHT TO YOU B



he NMPA has joined the legal assault on P2P renegades MusicCity, Consumer Empowerment BV and Grokster. The RIAA and MPAA have already launched their own litigation... Yahoo! chief Terry Semel has announced his plans to revitalize the netco with staff reductions, increased ad revenue, joint ventures and membership-based services... Mick Jagger has chosen Windows Media to promote his new album, following on the heels of fellow rock icon Paul McCartney's charity promotion. Meanwhile, Microsoft has settled suits with a bunch of private companies (and blames the cost of same for an earnings warning) and its Windows Movie Maker app for XP allowed U.K. band the Electric Soft Parade to make and post a video with Guinness Record-breaking speed. Oh yeah, and Xbox is off to an appropriately extreme start... Much ballyhoo over BMG's copy-protected Natalie Imbruglia CD, with an apparent consumer backlash reported in the U.K. and the label offering to replace discs if buyers have trouble playing them in conventional players. Meanwhile, are some labels pondering strategies to provide more, rather than fewer, options on discs to lure consumers?... Capitol and ActiveBuddy have rolled out new features for Radiohead's IM client, GooglyMinotaur... Are "Music Service Providers" headed for big bucks despite the dot-com bust? According to a report from International Data Corporation (IDC)—and with a name like that, they must know from data—the online music market will reach \$1.6 billion in revenues by 2005... BOOKMARKED: PerrierUSA.com, BandProducts.com, KB Gear Interactive...

WEB



Game Boy Microsoft's Bill Gates (r) checks out a game on the new Xbox. "Hooo-weee!" the technology titan commented. "I had no idea that settling litigation could be so much fun. Oops-what happens when you accidentally machine-gun the bailiff?" Gates also scored highly in several other games, including "Browser Wars," "Hi-Tech Buyout" and "Monopoly."



Mystical Amulet Sold Separately

Samsung's new Scurry wireless keyboard device allows users to "type on any surface," ensuring plenty of documents composed on car dashboards, Starbucks counters and bathroom stallsnot to mention lots of stoned dudes suddenly deciding they're bionic. But the thing's useless unless they can find a way to apply it to porn.



JEFF McCLUSKY

Dear friends of Special Olympics,

If you've seen the looks on the faces of the athletes at a Special Olympics competition, or experienced the excitement when they meet major artists and attend their shows, then you understand why so many of us support this important organization. Interscope Records and Special Olympics are proud to present of A Very Special Christmas 5, this year's addition to the successful series of CD's benefiting the work of Special Olympics. This new studio collection features a benefiting the work of Special Olympics. This new studio collection features a spectrum of artists such as Dido, Macy Gray, Sheryl Crow, City High, Wyclef Jean, Stevie Wonder, BB King, John Popper, Tom Petty & The Heartbreakers, Kimberly Brewer, Darlene Love, Eve 6 and SR71. As you can see, there are artists for all formats, and we encourage you to make A Very Special Christmas 5 a big part of your Christmas programming. Every CD sold will help Special Olympics athletes throughout America.

If you missed your copy or would like a list of suggested songs by format, please contact JMA or your Interscope rep. We wish you and your family a safe and wonderful holiday season!

Sincerely,

Jeff McClusky

Jeffor C Mclery

1644 N Honore Chicago IL 60622 Tel 773 938 1212 Fax 773 486 7037



N

As we prepare to sit down before the annual feast, let us pause and give thanks-to the superstar releases coming through the end of the year. While it used to be that most giant records stopped coming right around Thanksgiving, big albums now come right through the week before Christmas. Apparently, the Big Five noticed that kids get cash as gifts and realized that they could capitalize on it by putting out discs all 12 months. Brilliant. Now the last month of the fourth quarter is as nearly as jam-packed as the first.

This list is limited to established artists whose previous albums sold a minimum of 200,000 units. It excludes soundtracks, one-off collections and debut albums from new artists. But since it is the season of giving, we'll tell you this: Key releases not on the grid include the Enya-driven "Lord of the Rings" ST (Reprise) and "Not Another Teen Movie" ST (Maverick) this week, "Ali" (11/27); "America: A Tribute to Heroes" on 12/4 and the "Vanilla Sky" ST (Warner Bros.) on 12/11. Dig in.

rountin quarter	is as nearly as jam-packed as the	11130.	varner Bros.) on 12/11. Dig in.			
RELEASE DATE	ARTIST	LABEL	LAST MAJOR RELEASE	1ST WEEK SALES	OTC-U.S.	
11/20/01	Aerosmith (g. hits) Bee Gees (g. hits) Creed Eightball Ghostface Killah Jill Scott (live) Kelly Price (Xmas) Kid Rock Marc Anthony (salsa) Mick Jagger Now Vol. 8 Pink Smashing Pumpkins (g. hits) Sting (live) Temptations Timbaland & Magoo Too Short	Columbia/CRG Universal Wind-Up JCOR Razor Sharp/Epic Hidden Beach/Epic Def Soul/IDJ Lava/Atlantic/Atl G Columbia/CRG Virgin Virgin Arista Virgin A&M Motown/Universal Blackground Jive	3/6/01 4/24/00 9/28/99 11/21/00 1/25/00 7/18/00 6/6/00 5/23/00 9/21/99 n/a 7/25/01 4/4/00 5/19/98 9/28/99 5/16/00 10/28/97 2/23/99	240,000 55,000 315,000 75,000 130,000 8,000 150,000 460,000 130,000 620,000 50,000 170,000 90,000 30,000 40,000 140,000	1,100,000 215,000 10,100,000 400,000 550,000 2,000,000 1,000,000 2,200,000 2,100,000 2,100,000 1,100,000 3,300,000 270,000 1,000,000 630,000	
1/27/01	Busta Rhymes (new)	J Records Def Jam South/IDJ Interscope	6/13/00 10/17/00 6/8/99	170,000 130,000 100,000	650,000 2,600,000 3,200,000	
12/04/01	Cher (g. hits) Cypress Hill De La Soul Fat Joe Funkmaster Flex Presents Ice Cube (g. hits) Limp Bizkit (remixes) Mack 10 Mariah Carey (g. hits) Nate Dogg Neil Diamond (g. hits) Outkast (g. hits) Yolanda Adams	Warner Bros. Columbia/CRG Tommy Boy Atlantic/Atl G Def Jam/IDJ Priority/Capitol Flip/Interscope Universal Columbia/CRG Elektra/EEG Columbia/CRG Arista Elektra/EEG	11/10/98 4/25/00 8/1/00 8/25/98 12/5/00 3/21/00 10/17/00 7/11/00 11/2/99 7/14/98 7/24/01 10/24/00 9/21/99	12,000 140,000 80,000 100,000 110,000 190,000 25,000 320,000 30,000 70,000 530,000 4,000	3.400,000 1,100,000 420,000 470,000 620,000 1,000,000 6,000,000 260,000 170,000 300,000 3,700,000 1,200,000	
12/11/01	Blaque Joe Mobb Deep Warren G	Columbia/CRG Jive Loud/Columbia/CRG Universal	5/18/99 4/11/00 8/10/99 10/12/99	18,000 290,000 200,000 55,000	1,000,000 2,400,000 900,000 410,000	
12/18/01	Bell Biv Devoe Lil' Bow Wow Master P Mystikal NAS No Doubt Ruff Ryders Vol. 3 V/A- Source (HHH) Vol. 5 Wu-Tang Clan	Universal So So Def/Columbia/CRG No Limit/Universal Jive Columbia/CRG Interscope RR/Interscope Def Jam/IDJ Loud/Columbia/CRG	2/16/93 9/26/00 11/21/00 9/19/00 11/16/99 4/11/00 6/13/00 12/12/00 11/14/00	40,000 100,000 90,000 330,000 230,000 200,000 6,500 60,000 300,000	320,000 2,400,000 570,000 2,100,000 1,000,000 1,400,000 560,000 1,000,000	

Titles printed in red indicate changes in their release dates.





www.hitsdailydouble.com quality takes a holiday.



ACLU of Southern California Invites you to the Bill Of Rights Dinner in celebration of the 210th Anniversary of the Bill Of Rights

The American Civil Liberties Union of Southern California invites you to join in paying tribute to recipients of The 2001 Bill Of Rights Award



Honoring:

FRED DAVIS, Founding partner of Davis, Shapiro & Lewitt, LLP and JERRY OFFSAY, President of Programming for Showtime Networks

Recognizing:

ANTONIO VILLARAIGOSA as the recipient of the 2001 Eason Monroe Courageous Advocate Award

Special guests will include:

ANGELEA BASSETT and
CAMRYN MANHEIM of "The Practice"

Music by The Ladies Chioce String Quartet



Thursday December 13, 2001
Reception 6:00pm
Dinner and program 7:00pm
Regent Beverly Wilshire Hotel
9500 Wilshire Boulevard, Beverly Hills

Tickets: Champion \$1000 • Patron \$300 • Donor \$150

To order tickets, advertise in the Commemorative Journal, or for more information, please call Meegan Lee Ochs toll free at: 877-ACLU-4-US (877-225-8487) or fax toll free at 877-FAX-ACLU (877-329-2258)



GUESSTIMATES RETAIL GUESSTIMATES RETAIL GUESSTIMATES RETAIL GUESSTIMATES RETAIL GUESSTIMATES RETAIL WITH ALL THE TRIMMINGS Our first-week sales prognosticators sink their teeth into some plump Q4 birds, with Creed's "Weathered" (Wind-up), Virgin's "Now Vol. 8" and Kid Rock's aptly titled "Cocky" (Lava/Atlantic) in their cross-hairs. Retailers are licking their chops over God-rockers Creed, hoping their faith is rewarded with a million or so true believers, while the latest edition of "Now" and Mr. Pamela Anderson's newest are both expected to be serious stocking stuffers. So grab that wishbone and pull, as the following vie for "genius. Now Vol.8 Kid Rock LOOL 675k 295k GUESSTIMATES 856k 325k Fred Croshal, Maverick Records GM 275k 200k GUESSTIMATES Records Sr. VP Sales & Mktg o's Tony Bazemore, Best Buy's Lon Lindeland/Kevin Engler, Hastings' Mike Fuller, Valley Media's Jerry Suarez and Wherehouse Music's Bob Bell 200k 300k 400k 500k 600k 700k 800k MATES RETAIL GUESSTIMATES RETAIL GUESSTIMATES

HITS

DAWN BULNOLOUL A ROLINDLE OF FIRST, WEEK SALES PREDICTIONS (AS PRINTED IN ISSUE #77

GARTH BROOKS

Last week, our fear-



predicted Top 10 debuts for all four of our selected releases, and they turned out to be three-quarters right. It's still Garth's world (although that world is shrinking), but, so far, at least. it isn't Paul McCartney's, despite the fact that "Driving Rain" may be his strongest album in 20 years. Hey, nobody ever said this business was fair. Kudos to Dawn Hood for her quirky hat trick-it's not as easy as it looks. kids.

500k

600k

A RUNDOWN OF EXECUTIVES ON THE MOVE









Āspers

Holtzman

O'Brien

rien Brodsky

✓ pring "Fever" Aspers is named Vice President Soundtracks and Supervision for the Island Def Jam Music Group. Aspers' responsibilities will encompass A&R on all IDI soundtracks in addition to increasing awareness of the label's artists and its music catalog to the film and television communities by taking out advertising on the Ivy menu... "If I Were A" Rich "Man" Holtzman is hired as Vice President of Marketing for Extasy Records International by GM Robert Smith "Ereens." Holtzman will design and implement the label's marketing strategies, working with A&R, sales, marketing, promotion, video, creative and publicity, while also working as a sushi chef in the office commissary... "Red Lorry, Yellow" Lori O'Brien has been tapped as Vice President of Sales & Marketing for Ultimatum Music by President John Perenchio "Pet" and John "Through The" Loken "Glass." Lori was previously a hair-model double for Anne Heche... Peter "The Big Le" Brodsky is upped to Vice President Legal & Business Affairs for BMG Music Publishing Worldwide by President Nicholas Firth "Down And Ten." The N.Y.-based exec will oversee all legal and business issues associated with the company and make change for

the office Coke machine... Debra "Lucky" Lucarello is declared Vice President Human Resources for the Zomba Group of Companies by Sr. VP Finance & Commercial Operations Ivan "To Be Alone" Gavin. Lucarello will oversee all aspects of HR, while trying to fill openings for sheepherders... Troy Dudley "Do Right Of The Mounties" is upped to National Director of Urban Promotions for Universal Records by Sr. VP Promotion Urban Music Michael Horton "Hears A Who." The N.Y.C.-based exec will develop and implement radio promotion strategies for the label's Urban roster and wonder why this announcement wasn't in Billboard... Kevin Hershev "Chocolate Kisses" is appointed Senior Director Talent Acquisition & Marketing for EMI Music Publishing by Chairman/CEO Martin "Playing With The" Bandier. Hershey will sign new talent, work with the existing roster and get Rick Krim's parking spot... Sheila "Mmm-Bop" Hansen has been named Senior Director National Sales for BMG Special Products by Sr. VP Sales & Marketing Mike Mjehovich "Witness." Hansen will begin to generate new opportunities in the Midwest territories as soon as she learns how to spell her boss' last name.



Lucarello







Dudley

Hansen





One of & wasic First 's most played video's!



NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

ast week's resignations of Demmette Guidry and David Kahne are the latest evidence of Tom Whalley's ongoing tweaking of The Bunny. Wonderers wondering who Whalley will get to head the all-important black music department, which has grown a bit recently but has been an Achilles heel in Burbank for years. Watchers also watching for additional cuts to WMG's artist rosters as the company continues to streamline in the wake of the AOLTW merger. Will a few of WMG's sacred cows be put out to pasture before year's end? In the new world order, can anyone afford to keep artists whose sales no longer equal their prestige?... Kahne wasn't the only A&R head to hit the bricks last week, with Perry Watts-Russell resigning from Capitol as well. Much interest in where the Steve Moir-repped exec will land... Word is last week's layoffs at EMI, affecting about 70, was the result of moves planned prior to the arrival of Alain Levy. Given the fiscal challenges detailed in EMI's six-month earnings report, however, insiders expect more to come, especially

ENERGIZING THE BUNNY



TOM WHALLEY: Out with the old. In with the new?

outside the U.S.... Serious heat building around Bryan Turner, with interest in either bringing him in as a high-level executive or funding a joint venture reportedly coming from all of the Big Five, save EMI... Barry Hankerson's Blackground once again a free agent as negotiations to end the imprint's Virgin deal come to a close. Insiders saying three majors (two East Coast and one West Coast) are now in negotiations with Hankerson to strike a P&D deal. Word is the distributing label will provide some marketing and promotion services, as well as a line of credit, but will not receive a stake in the company. Hankerson's rep for being difficult to work with once the deal's done said to be the major obstacle to closing... Conjecture swirling as to what ever happened to the big-\$\$ distribution deal or partial sale of Wind-up being shopped in the wake of Creed's success. Whisperers whispering that while the label continues to go through BMG for the moment, negotiations are ongoing with BMG and others... Tales of one attorney's close relationship with the heads of certain music companies causing client-related headaches at said barrister's firm. Could a perceived conflict of interest lead to defections?... No shortage of pessimism among industryites, as talk of sub-par sales for the year, and especially the fourth quarter, paints a gloomy picture. While fingers continue to point to 9/11 and its aftermath as a contributing factor in the slump, most see it as exacerbating an already problematic situation. After all, other forms of home entertainment, including video games and DVD movies, are having banner years and

have even seen business pick up post-9/11. There's no doubt that the terrorist attacks affected everyone profoundly, but when it comes to the record business, there's a handful of pre-existing conditions, including peer-to-peer downloading, commercial piracy and consumer CD burning, that many execs are diagnosing as disease processes at work on an unhealthy business. At almost two years' distance from the '99 dot-com gold rush, for example, observers are grumbling that, far from the digitaldistribution windfall everybody expected, the damage wrought on the biz by the online music "revolution" far outweighs any benefits Internet marketing and research have provided thus far. With millions in time and resources sunk into developing a workable digital music plan and nothing to show for it but declining sales, the uphill battle to combat the sharing phenomenon unleashed by Napster looks more uphill every day... Another major challenge facing the business is the shortage of real hits to drive sales. While having hits on albums is the biggest problem, the equation is complicated by radio and promotion departments' path-of-leastresistance approach when it comes to identifying and playing records that will impact sales. Noters noting that, while Britney Spears' "Britney" debuted at #1 on sales of 760k, it fell short of her last album's debut by over 500K, at least in part because it lacks a smash; same with Garth Brooks, whose "Scarecrow" comes in at #1 this week on 472k, over 600k light of '97's "Double

Live"-again, no smash...not yet,

POWER PLAY



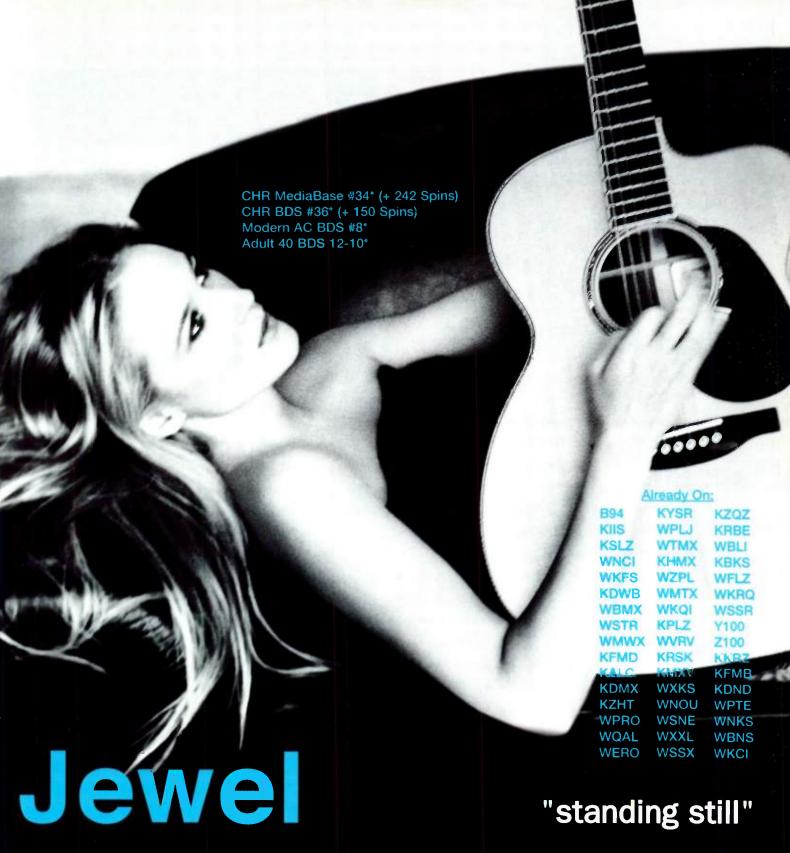
BRYAN TURNER: Taping his stick for re-entry?

anyway. On the other side of this coin are albums with hits that are beating expectations-think Enrique ("Hero"), Shakira ("Whenever..."), Enya ("Only Time"), Nickelback ("How You...") and Usher ("U Got It Bad"). And pundits are punditing that the aforementioned Creed, who are currently tearing up radio with "My Sacrifice," are set to have an enormous debut week. Everything else may be changing, but the hits still sell albums... Names in the Rumor Mill: Mariah Carey, David Munns, Freddy DeMann, Aimster, John Branca and Neil Young.

"SCARECROW" FLIES



GARTH BROOKS: He has heart, but what about legs?



November Cover of Vanity Fair USS Enterprise with Garth Brooks November 22nd My VH1 Awards on December 2nd Rosie on December 5th Letterman in December **CBS** This Morning in December

Larry King Live on December 21st



SoundScan Debut Top 10! On This Way

PRODUCED BY: DANN HUFF & JEWEL KILCHER EXECUTIVE PRODUCERS: LENEDRA CARROLL & RON SHAPIRO MANAGEMENT: JEWEL MANAGEMENT







LETTERS

No Ken Do

HITS:

Thanks for the mention in HITS. However, I wanted to let you know that you incorrectly stated my title as Director of Media and Entertainment. My correct title is Managing Director of Media and Entertainment for the entire company. That is a significant difference.

Needless to say, I was greatly disappointed by this mistake, as I communicated the importance of having a close relationship with HITS to my Chairman. I assured him HITS would handle my appointment as an important news item as a reflection of your desire to enter into a significant relationship with our company.

Ken Krasner Marketing Services Group N.Y.C.

HITS replies: So sorry, Ken. The individual responsible for this egregious error has now been reassigned to our Kabul office. We sincerely apologize, but if it's accuracy you want, may we suggest Billboard?

Bowling For Dullards

Hey Ricky Leigh:

I just wanted to say hey. It was nice meeting you Saturday night—it's just a shame that a bowling alley had to be involved. I talked with Flesicher yesterday and told him how much you miss him over there, especially the thing he used to do with the billy goat. He said something about thinking the goat was 18 and talking to Peter Paterno if I needed more information.

Anyway, have a good week, and if there's ever anything I can do to help (even though I have nothing to do with radio promotion, mix shows or liquor vending), drop me a line or give a call. And tell Roy to wipe that grin off his face.

Jeremy Helfgot eLiberation Corp. Laguna Hills, CA HITS replies: Our pleasure, Jeremy. But the next time you guys go bowling, Ricky Leigh says to keep your fingers out of his ball.

Malta Milks

Rov:

Enclosed is a new photo of John Ondrasik of Five for Fighting for the feature. I've enclosed an additional photo for the Vibe-Raters page.

> Maria Malta Columbia Records N.Y.C.

HITS replies: No problem, Maria. But how about a few wallet-sized pics for our personal collection?

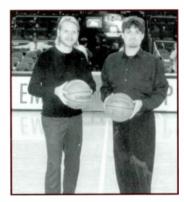
Knick Knock

Roy:

A few folks in the office figured I should reach out to you about this... For my 30th birthday last week, I had my photo taken at center court of Madison Square Garden before the Knicks game with my good friend Scott Frampton, *CMJ* Monthly and Weekly Editor-in-Chief. I wanted to know if you thought it might make a good photo for HITS.

Keith Hagan Mammoth Records N.Y.C.

HITS replies: Of course, Keith, but we can't believe they let you on the court in those Bruno Maglias. Nevertheless, you guys can't do any worse than Mark Jackson and Charlie Ward.

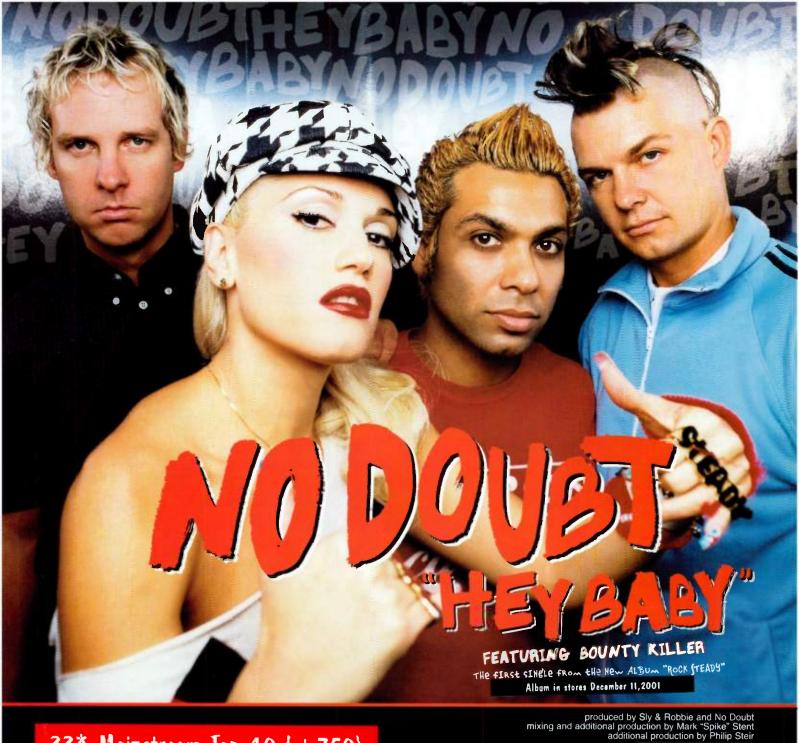




Sun. 12/2 - My VH1 Awards: Mick Jagger, Lenny Kravitz, Creed,

Sting, No Doubt, Mary J. Blige, Jewel, Nelly Furtado, etc.

Hey Babe, It's T.V. — Some Of These Wacky Folks May Get Bumped



33* Mainstream Top 40 (+750)

Already Top 5 Phones Z100 NYC

Saturday Night Live (NBC) 12/15

On tour with U2



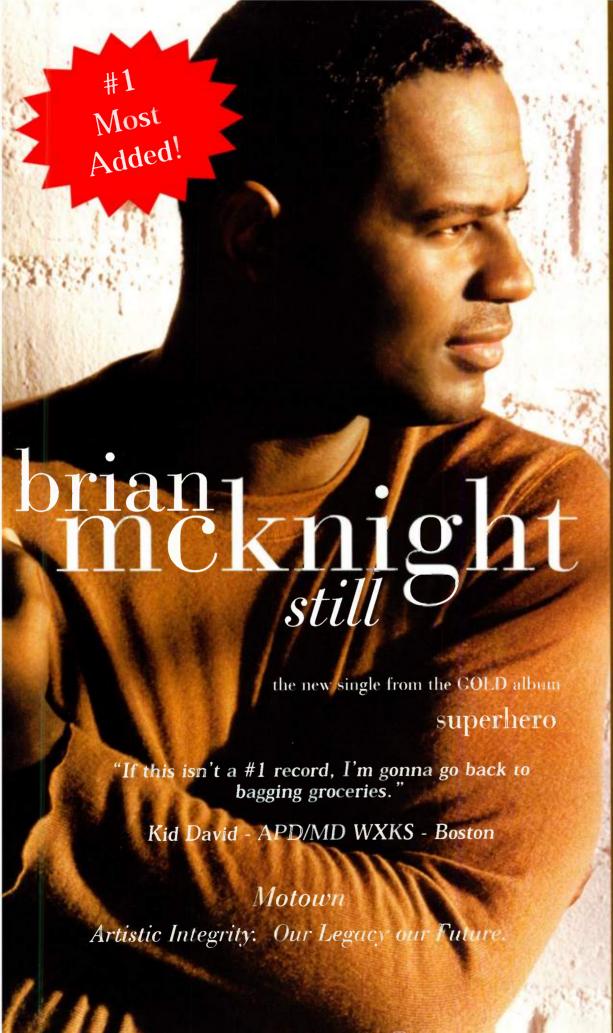






VH1 MY VH1 Awards Nominee & Performance

NODOUBTROCKSTEAD Y



New This Week: B96/Chicago WKSC/Chicago WXKS/Boston KRBV/Dallas WPOW/Miami KHTS/San Diego KSLZ/St. Louis WFLZ/Tampa WKST/Pittsburgh WBZZ/Pittsburgh WKFS/Cincinnati KSFM/Sacramento WPRO/Providence WEZB/New Orleans WQZQ/Nashville KHFI/Austin WBBO/Monmouth WFKS/Jacksonville WPXY/Rochester WKGS/Rochester WDJX/Louisville KJYO/Oklahoma KKWD/Oklahoma City WDKF/Dayton WQEN/Birmingham WFLY/Albany KROO/Tucson KIZS/Tulsa KHTT/Tulsa KBFM/McAllen WSNX/Grand Rapids WKRZ/Wilkes Barre WBHT/Wilkes Barre WXKB/Ft. Myers KKSS/Albuquerque WWHT/Syracuse WNTQ/Syracuse WRHT/Greenville WFMF/Baton Rouge KLAL/Little Rock WABB/Mobile KKXX/Bakersfield KKDM/Des Moines KZZU/Spokane KKMG/Colorado Springs WAOA/Melbourne WKCI/New Haven KSMB/Lafayette WAKZ/Youngstown WYCR/York WLKT/Lexington WIIS/Roanoke WXLK/Roanoke WZYP/Huntsville KSXY/Santa Rosa and many more!

www.brian-mcknight.com www.motown.com



(Continued from page 17)

get-go. What I try to do is provide every opportunity and care for them in every way that they need. I watch over this family on an hourly and daily basis worldwide. Don't forget, it's not just this team. We have 66 companies throughout the world that all report to one place, not to mention our global manufacturing and distribution facilities. All of it has to

be coordinated like a ballet. It's a very sensitive, delicate job, but it's something that I enjoy doing. And I think all of the people here appreciate it and give their best as a result.

Is the desire to win an important asset?

Each one is highly competitive in their own way, and I value that tremendously. The good thing about us is that we can go out to dinner, sit down on a Monday night and talk about general overall strategies—how we can use the power of the team to our advantage. On Tuesday morning, they're all on the playing field and fighting against each other for competitive position in the marketplace as individual labels. That's the beauty of it. We can come together again and ask, how do we use this strategy to our advantage? How do we use all of our combined talents and skills and powers to get the edge over our competitors?

The fourth quarter is usually crunch time. What are your big releases?

We have strategically set up our release schedule so that not everything is coming out at this time. First, it's our third fiscal quarter, which means we

are in a different situation from everybody else. Christmas is obviously the prime selling season. Some of our biggest releases for the quarter include Michael Jackson, Mariah Carey [greatest hits], Ozzy Osbourne, Destiny's Child's Christmas album, Charlotte Church, Barbra Streisand's Christmas album, Marc Anthony we have both his Spanish salsa album and his English album coming within a month of each other.

We also have Shakira, who I think is going to be the biggest new star in the business. Also, we have Jill Scott, Nas and Lil' Bow Wow, just to name a few.

Which of your competitors do you most admire?

"WE'RE LOOKING FOR ANY NEW AVENUES THAT CAN MORE EFFICIENTLY SELL OUR MUSIC.,,



Sony Music boss Mottola takes some time after a recent Rock and Roll Hall of Fame induction ceremony to raise money for his tux rental from (top, I-r) Lauryn Hill, Bruce Springsteen, Patty Scialfa, Rhea Perlman and (bottom, I-r) Rohan Marley and Danny DeVito.

One of my main competitors is also one of my closest friends in the music industry for the last 25 years and that's Doug Morris. I love him as a friend, I respect him as a businessman and as a competitor, and I believe he's one of the few gentlemen left in the record business who is still what he started out as—a music man.

What do you see yourself doing five years from now?

Probably the same thing. Don't forget, I started at 4 years old as a musician and then evolved from a singer to being a manager for 15 years. I've been involved in this business with the creative process first, and then running a global organization after that. I have different motivations and things that inspire me than most people running big companies. So yeah, if I still have the ability to do this, God willing, I would like to do it for the rest of my life.

You were an entrepreneur for years before you joined the corporate world. If you had to do it over again, would you do it the same way?

I wouldn't change a thing. It seems to have worked for me.

What's the one deal or hiring you wish you had made?

At the time, it seemed a wise decision for us to allow Def Jam to go to PolyGram. They were doing miserably and, at the time, we received a pile of cash. It was an offer too good to refuse—and you can quote me on that. Anyone in our position would have done the same thing. There was too much uncertainty then about

their future, but looking at the wonderful job that [Island Def Jam President] Lyor Cohen has done, I admire the turnaround he has accomplished since they left Sony seven or eight years ago. Things were much different then. I still insist, if I had to do it all over again, I would have done the same thing. But I do admire Lyor for having the tenacity and the stick-to-it-iveness to dig in and accomplish what he has.

If you were to start a record company today, who would be your top three executive picks?

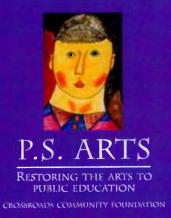
I'm not going to answer that. It would put me into too much of a bidding war.

Restoring the Arts to Public Education Can you imagine life without the lyrical strains of music, the beauty of color, the imaginative leaps of dance, or the creative expression of theater?

Few public school children in our nation's cities have these critical life experiences due to declining public support for arts education.

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For more information on how you can help, please visit our website at www.psarts.org or contact the Director of Development, Lizzy Moore.



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WHEELS & DEALS

BY RODEL DELFIN

A WHOLE LOTTA SHAKIN' GOING ON: Last week's rant about the state of the biz turns out to have been timely, as shake-ups at several majors resulted in the departure of some longtime A&R players. Reprise's Davd Kahne is moving on in the wake of restructuring by Tom Whalley; Capitol ruler Andy Slater and respected talent hunter Perry Watts-Russell had a parting of the ways; and Virgin downsizing resulted in the letting go of 30 staffers including veteran A&R execs Gemma Corfield and Keith Wood. Meanwhile on the East Coast, Priority VP/GM David Ehrlich has ankled his post and is rumored to be in discussions with several other labels. It's clearly a transitional period. How are these changes affecting the flurry of current showcases prior to the close of the weaseling season? Not much, it seems, judging by the number of private showcases and artist signings piling up before the holidays. Will weasels be weaseling late this year, instead

of taking the December hibernation traditionally enjoyed by the rest of the industry? Speaking of artist signings, even the Los Angeles Times noticed last week's closing of the lan Montonerepped, taste-maker duo White Stripes. Andy Gershon and crew at V2/BMG locked this one down with an unconventional yet refreshing deal structure: Two-album deal (U.S. only); no label option after album two: masters-reversion after a short-term ownership by the label; ex-U.S. label rights stay with U.K. label XL Records/Beggar's Banquet (home to the Prodigy, the Avalanches and Basement Jaxx). On the publishing front, the band inked an ex-U.S. deal with EMI Music Publishing in Japan and retains its pub rights in the U.S. Among the other surprising deal points: a faster recoupment structure. Interest in the band, which consists of duo Jack and Meg White, was widespread throughout most of the majors. And surprisingly, many A&R gunslingers

were open to the above terms, which goes to show that weasels do have open minds... The A.F.I. saga continues, with no fewer than four majors neck-and-neck in the derby... The signing story on the Andrew Brightman/Brian Schallrepped Fingertight was certainly no horse race, as Columbia kingpins Donnie lenner, Will Botwin and Charlie Walk held the band hostage in their conference room for eight hours to work out deal points until papers were signed. As the man with the gold Rolex watch always says: "A-B-C: Always Be Closing." Kudos to Columbia for taking the band off the market...On the West Coast, there was a huge turnout at the Viper Room by DreamWorks staff from virtually all departments to check out longtime Wheels faves Snapdragon. Will the Union Entertainment-managed band be leaving its current, major-distributed, indie home? This past weekend. Dallas hosted the North Texas New Music Festival and

the talk of the fest were the Wheels-championed <u>Chomsky</u> and <u>Huver</u>. Back in NYC, private showcases have been requested for Philly's finest, <u>Project 67...</u> On the Left Coast, the <u>Nick Sciorra-repped SoundofSpeed</u> rocked a very private showcase for top label brass. See buzz/gigs below for more info. On that note, be safe, give thanks and enjoy some turkey. Hit me: brotherxx@earthlink.net... BUZZIN: Mudmen, Ashmi Dang, Thursday, <u>Luce...</u>..

Fingertight



Got fingered.

some artists just click.

meet Wind-Up band Drowning Pool previously heard on

online edition

BU74766

WHO'S BUZZIN & WHERE

WHO	WHEN	WHERE	HOW COME?
NATT	Tues, Nov. 27 10:30pm	Vîper Room L.A.	With Smear at 9:30pm.
CHOMSKY	Wed, Nov. 28 7pm	Lion's Den N.Y.	Coming back from Dallas with heat.
SOUNDOFSPEED	Wed, Nov. 28 7:30pm	Mercury Lounge N.Y.	Buzzin' on both coasts.
BRAD	Wed, Nov. 28 9:30pm	Viper Room L.A.	Stone Gossard and co. are back.
ANN VRIEND	Fri, Nov. 30 8pm	Fez N.Y.	Singer/songwriter with a heavenly voice.





NICKELODEON
PRESIDENT OF FILM
& TELEVISION
ENTERTAINMENT
ALBIE HECHT
BY MURDOCH MCBRIDE

It is no secret Nickelodeon is an essential launch for musical artists looking to tap into the lucrative pre-teen market. "I look at Nickelodeon through a prism—as a parent and as a record company president," says Artemis Records' Danny Goldberg, who believes the Baha Men hit, "Who Let the Dogs Out?" owes much to the channel including it on the movie, "Rugrats in Paris." "The network's importance to the musical culture would be endorsed by any record executive," Goldberg said.

Nickelodeon President of Film & Television Entertainment Albie Hecht has been instrumental in forging relationships with the music industry which have resulted in such successes as Backstreet Boys and NSYNC as well as its annual "Kid's Choice Awards." The exec was feted in Gotham by the New York Civil Liberties Union at its 50th anniversary Nov. 14. Hecht was honored along with director Ang Lee ("Crouching Tiger, Hidden Dragon") and civil rights leader Norman Siegel. Celebrating so soon

after Sept. 11 was something the NYCLU debated carefully, according to interim Executive Director Donna Lieberman. "We felt it was more important than ever to continue the group's momentum. It's a huge milestone, and the celebration comes in a context. The decision to go ahead is in part a tribute to a positive attitude—a statement that we're not going to let this attack determine what we hold dear. It will shape our lives in many ways, but it will not be the only thing that does."

Goldberg says he found his six-year-old son talking confidently about political issues during the recent presidential election in part because of Nickelodeon's news coverage for kids. The Artemis executive and NYCLU anniversary dinner chair says he's "never heard of any media working as early to create social consciousness." Except, of course, for this infantile industry primer, represented by HITS' own left-leaning Murdoch McBride "Wore Black."

How did you come to define your programming philosophy at Nickelodeon?

We've always listened to kids. They have always been the leaders in diversity in terms of how they deal with one another. We want to reflect that world. What are the challenges in portraying that kind of real life diversity for kids?

There are many preconceptions in the world, and it all starts with gender. We went out there with the idea that you could program to boys and girls. Back in the dark ages of kids television, there was a ghetto of Saturday morning shows that pandered to the action-toy genre. Nothing else would work, people said, and we stepped up and said we can have a programming philosophy that appeals to both sexes. It started with "Clarissa" and continued with "Alex Mack," which was a character that was supposed to be a boy, but we asked the creator to think of it as a girl instead. We figured, "Wouldn't it be great to have a girl as an action-adventure hero?"

Breaking the diversity stereotype is another challenge. We were the first to put a black sitcom on kids TV, with "Kenan and Kel," the first show I green-lit here in 1993. We put together a cast of multi-cultural kids

> conceptions. When someone said, "Hey, no one puts on a Latino show," we looked around and talked to some of our Latino writers and producers. The network felt we were under-represented in this world. Or, as Jeff Valdez said, "We needed a little more brown on our network." So we came out with "Taina," "The Brothers Garcia" and "Dora the Explorer." There is almost a fully Latino crew that works on "Brothers Garcia." The challenges are in avoiding the stereotypes. For instance, whites won't watch Latino shows. Well, if they're great shows, with great characters and great stories, they'll watch 'em. You can expose people to cultural

to do a sketch comedy show. The challenges are the pre-

issues and still make it entertaining.

How did you develop your own focus on tolerance and diversity?

I grew up in a diverse neighborhood where it was ingrained in me to live and get along with people. The Vietnam War shaped my early politics and point-of-view in terms of trying to find tolerance for people of color and other countries. Another large part of it was freedom of speech. People who know me understand that I rarely shut up and have continuously spoken out on things I felt were fair and unfair, starting in junior high and high school. When I first came to Nickelodeon, that was always a phrase that I hated-"shut up." I thought it was verbally violent and I told everybody they couldn't use it and to start rejecting it from scripts. Five or six years later, at a senior management meeting, someone said the Standards Department didn't understand, because they kept rejecting the phrase "shut up," yet nobody could actually find this on the standards. I told them, "I did that." Then it was, "OK, why?" and we talked about it. I think that it's important to stand up for something-even a piece of language-and say, "We've got to do this."

Since establishing this diversity at the network, has your agenda been reworked to address other issues?

We started the Nickelodeon Fellowship Program to encourage the development of a minority talent pool here. It has been incredibly successful in finding writers of color and giving them an opportunity to work on our productions over the last few years. You have to give them the same opportunities of training development and learning curve that you give everybody else.

How have Nickelodeon's strategies influenced the channel's creativity? When you're dedicated to risk-taking and breaking stereotypes, you get plenty of people coming through your doors. Not only first-time people, but people who have passion. You'll see "passion projects" that have either been lying in somebody's drawer for five years because they wouldn't dare show it to anybody or projects that were rejected 20 other places because no one else would take a chance. Or it's a new person who has never had an opportunity before.

Let's say that you had another, parallel network that you could run for 30 days...

What would I do that I'm not doing now? [Laughs] One of the things we've been trying to do is more family programming, which is actually what we're doing now with "Brothers Garcia," where the parents are an integral part of the environment. We're also expanding what we're doing with TeeNick now. It would be great to do a little more "tween" programming and go deeper into the world of 9-14-year olds. Tweens are an under-represented population. I also think newborns, 0-2 year olds. We like to say we do 2-5 programming, but I think there is an opportunity to do baby programming too. We could take a look at what that world is and how you could bring that same level of integrity and educated philosophy that we have for pre-school and extend it to early learning.

Where do you picture Nickelodeon in 10 years?

Where we are now—the #1 network for kids—which is a great reward for

spent four years putting your blood and guts on and watch kids watch it and then talk about it while they're picking their nose, doing arm farts, running around the room and being brutally honest. And it isn't just about listening to them tell you something sucks, because they say a lot of things suck and they say a lot of things are great, it's really listening to what they're saying and what their emotions are about the show. How the pluses and minuses add up and maybe what you really heard was

icon for teenagers.

How did the events of Sept. 11 redefine Nickelodeon programming? We immediately responded by giving kids a clear idea of what was going on, with a special edition which aired later that week. I think we did a terrific job talking about what had happened and what the complex issues were. We started a campaign asking kids to write letters of thanks or support for the rescue workers in the city and we've received more than 50,000.

CROUCHING LIBERALS, HIDDEN AGENDAS:

force Jewel (c) to sing for

York Civil Liberties Union's 50th anniversary award

Nickelodeon's Albie Hecht (r) and director Ang Lee (l) nately, can be pretty violent. It's tough to compete in a world where TV programs use weapons and guns to create adrenaline. We don't do that. Television sets are already filled with images of tragedy and destruction and, I think, for us, the great thing was that Nickelodeon was on the air and the parents really appreciated that there was this safe haven. There was some normalcy to their life. We let them feel a sense of security that their world was going on.

What might parents do to help their children cope?

It's very hard, because you need to talk to kids, but not all of them want to talk. And all of them are expe-

"YOU CAN EXPOSE
PEOPLE TO CULTURAL
ISSUES AND STILL
MAKE IT ENTERTAINING."

riencing things in different ways, based on their personality. The other thing we've encouraged is to find ways to talk about it in terms of "What else are you talking about in school?" Or, "What are your friends talking about?" The letter-writing has helped by giving them an outlet. We're trying to give them other outlets to indirectly express what they're feeling. But give them a chance; The chance to help makes them feel better. And, I guess, it's just families staying close and listening to one another.

And you've managed to project

that unique Nickelodeon style on your feature-length movies, too. We like to bring the extraordinary to everyday life, because the movies are about being in and reflecting the real world, then taking them to extraordinary places as opposed to just starting in some fantastical place. That helps an audience connect, because they see themselves in our movies and characters-whether it be Kenan and Kel in "Good Burger," or the Rugrats, who everybody sees themselves as. The Rugrats were the first contemporary family in animation. Everybody else would do historical sagas and fairy tales, but we wanted to do something contemporary, reflecting today's world, with real-life issues and families kids could easily relate to. Whether it's "Rugrats," "Snow Day," "Good Burger" or "Jimmy Neutron," they're all connecting with the contemporary world that kids and their fami-



that there was a lot that they like about the show and that's what you really want to develop. When they can tell you, "I saw 10 minutes of 'Spongebob' and now I'm going to tell you 10 stories about him," that's when you know they're involved. Then you're starting to feed their passion. The difference is, we're in an active listening state—not just once-a-year-we-go-to-the-mountain-and-listen. We're constantly trying to understand where kids' minds are at, what they're thinking and feeling. That's the key to a good development person.

How can "Spongebob Squarepants" appeal to so many ages simultaneously?

It's for the kid in all of us. That doesn't go away. You don't stop playing because you get old; you get old because you stop playing. It's really about connecting with that at every age-vou put in a multiple level of comedy and adventure. It works for a two-year-old, an 11-year-old, a 24year-old and a 40-year-old. There are Nickelodeon kids having kids. We just celebrated Linda Ellerbee's 10th anniversary with Nickelodeon News. Linda recently went to speak to a group of 17-18-year olds and she thought they were going to be dismissive, but they said, "We grew up with you and you explained a lot of things to us." Suddenly, she's an It's been very emotional for the rescue workers, receiving these letters, which we've captured on film—because we wanted to make sure we showed our kids that we'd delivered them.

Our Big Help America campaign will capture kids' efforts and encourage them to continue to not only help the New York City and Washington, D.C., areas, but to continue helping America. Pointing towards this holiday season, we'll be making a huge effort to see that kids are given a way to assist and give through the Help America Campaign.

What did you learn from the way Nickelodeon viewers responded to the tragedy?

One overarching thing that came back, which was pretty clear, was that they didn't want war. I actually think it's an unfortunate choice of words. The *idea* of war is creating more anxiety in kids than the World Trade Center tragedy itself. They've all grown up with how catastrophic war can be now in the modern world. World War III is a term for kids that is very ominous and anxiety-provoking.

Has Nickelodeon made programming adjustments based on those concerns?

Our programming is non-violent to begin with in a world, again, in which kids programming, unfortu-

taking risks and breaking stereotypes. Our programming mix is based on diversity; from drama to comedies to music-based programming to game shows to animation. If our audience's lifestyle involves music, we're there. If it involves comedy, we're there. Cartoons, we're there. What's happening in the world news-wise, we're there. The Big Help social campaign, which is ongoing, we're there. That breadth of being involved in their lives is something nobody else offers; we're the fabric of their lives like nobody else is. I'd hope to be there in the future and be able to continue to do that, frankly. A network that offers the wholeness of a kid's life could be a winner, and it has been.

How do you test your programming concepts before they air?

We have an incredibly scientific method for reaching out and figuring it out, high-tech all the way. It's called listening to kids. It seems simple, but not many people do it. There are over 200 communication focus groups and feedback mechanisms that this network undergoes with kids every year. Many of the people who develop the shows, movies and products talk to kids. And they'll tell you what is good, bad and indifferent. One of my most painful experiences was my first focus group. You can develop a show that you've

HITS November 23, 2001

lies recognize.■



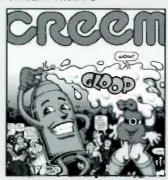
BEAT'S ME

BY ROY TRAKIN

TALK OF THE TOWN: Plenty of eyebrows are being raised over the current five-star Jann Wenner review in Rolling Stone on old pal Mick Jagger's new solo album. Well, it is his magazine... Indie powerhouse KSA has decided to keep its L.A. office open despite the exits of Luke Burland and Wendy Weisberg, and has tapped ex-Epic, ex-ArtistDirect publicity queen Julie Farman to head the West Coast branch. Reach Wendy at wendyweisberg@earthlink.net or (818) 762-7063... Publicity vet Josh "Wind" Mills is the latest victim of the dot-com meltdown at Liquid Audio. With experience at the House of Blues, Mills is equally adept with artist publicity, corporate communications or music technology. Give him a holler at bmfur@aol.com or (323) 819-0913... Bob Merlis has reunited with longtime WB colleague Melenie Caldwell at his M.f.h. (Merlis For Hire) indie firm. He just added Sam Cooke and Allen Klein's Abkco Records to a client list that includes Etta James, the Bridge

School, Bearsville Studios. the Petersen Automotive Museum and John Fogerty, among others. He's also writing automotive pieces for Details and Automobile magazines. Reach him at bobmerlis@bobmerlis.com or (323) 852-1428... What top-level music exec recently issued a company-wide edict not to be auoted in the press?... Barney Hoskyns' Rock's Backpages website is starting to pick up steam, with a rave in the current Entertainment Weekly. Check out the site at www.

CREEM RISING



MR. DREAMWHIP: An early R. Crumb-drawn cover.

rocksbackpages.com. E-mail him at barney@backpages.com... BOY HOWDY REDUX: Robert Matheu called to clarify the fact that he has purchased the rights to the Creem name and its archives from publisher Arnold Levitt and would love to work with any of the magazine's former writers amenable to it. He is planning on publishing a new version of the 'zine, with Seattle and Austin among the possible bases, and has already launched a website at www.creemmedia.com... CROWE COUNTING: Hot on the heels of Cameron Crowe's interview book on the great Billy Wilder, "Conversations With Wilder," the ex-rockcrit has his next film, "Vanilla Sky," coming out next month. The Reprise soundtrack is a typically eclectic collection, with new songs by Paul McCartney (the title track) and R.E.M. as well as Radiohead, Sigur Ros, the Chemical Brothers, Josh Rouse, Jeff Buckley, the Monkees, Red House Painters and the film's Cameron Diaz in her singing debut... ROCK & ROLL WILL NEVER DIE: Just when you're ready to stick a fork in it, R&R rears its head. With last week's U2 and Ryan Adams L.A. shows, and the continued growth of Pete Yorn and The Strokes, maybe rockcrit types were right after all.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

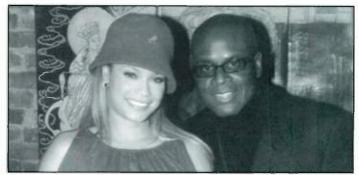
MINI-MUGS



HEROES AT ZERO: Members of Styx and Journey tour Ground Zero at the World Trade Center, where they entertain rescue workers with a 20-minute medley of "Don't Stop Believin'" and "Mr. Roboto" before getting bricked off the site. The bands then presented a check for \$500k raised from their "Volunteers For America" concerts to Port Authority Police Dept. Union President George Loreng. Pictured (I-r) TBA Entertainment's Charlie Brusco; Styx's Tommy Shaw, James Young, Lawrence Gowan & Glenn Burtnick; Journey's Steve Augeri & Loreng.



THE ICEMAN RECEIVETH: The Universal Music Group donated \$2 million to the R&B Foundation to establish the Motown/Universal Music Group Fund for the health, welfare and medical purposes of artists or their surviving spouses. Pictured before learning half was spent getting this photo placed here are (top, I-r) R&B Vice Chair Jim Fifield, Dionne Warwick, UMG President/COO Zach Horowitz, R&B Dir. Ed Bradley, Isaac Hayes, R&B's Ray Benson & UME's Bruce Resnikoff; (bottom, I-r) R&B Chmn. Jerry Butler, Director Chuck Jackson & Big Jay McNeely.



HIT 'EM UP GUCCI-STYLE: Arista Records artist Blu Cantrell is presented with a Gold plaque for her debut album, "So Blu," from label President/CEO Antonio "L.A." Reid just before learning their Billboard subscriptions weren't being renewed as a result of budgetary cutbacks. The two then took up a collection to place this picture in a respectable trade publication, only to give in and submit to this ritual humiliation.

THE OFFSPRING DEFY YOU



FROM ORANGE COUNTY - THE SOUNDTRACK

FILM OPENS NATIONWIDE FRIDAY, JANUARY 11, 2002 SOUNDTRACK IN STORES TUESDAY, DECEMBER 18, 2001

PRODUCED & MIXED BY BRENDAN O'BRIEN
WWW.OFFSPRING.COM
MANAGEMENT: REBEL WALTZ, INC.

DEBUT 36* MODERN ROCK MONITOR - GREATEST GAINER
DEBUT 39* ACTIVE ROCK MONITOR - HOT SHOT DEBUT







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THE OFFSPRING TAKE A BITE OUT OF THE ORANGE

"Defy You," new single from Columbia ST "Orange County," #1 Most Added PoMo/Active

CREED THEIR HITS---"WEATHERED" BOWS THIS WEEK WITH 3.3 IN THE STREETS

New Wind-up album could be the biggest rock retail debut of the year; "My Sacrifice" now Top 5 PoMo/Active





ISLAND/IDJ TALKS TURKEY WITH ROCK2K SMASHES

Label boasts two Top 15 airplay hits in Platinum Sum 41 and Hoobastank, in stores Nov. 20, with APM/MTV2 darling Ryan Adams going for adds next week

Rock



JIMMY EAT WORLD:

DreamWorks band in "The Middle" of the action as new single breaks, Weezer tour continues



BOBBY "SLAM" DUNCAN:

New PD of PoMo WGRD rides the Rapids in Michigan after ankling KKRW Houston.



BASEMENT JAXX:

Astralwerks band gets a "Head" start for new single at WXTM Cleveland, WZZN Chicago and K-Rock NYC.



WRWK 106.5 THE ZONE:

New Toledo PoMo station helmed by PD Chris Ammel. Just don't call him a Mud Hen.



STARSAILOR:

Capitol band inspiring Coldplay-like buzz, with "Good Souls" garnering early airplay at WOXY, WBTZ, WLIR.



GREGG LATTERMAN President Aware Records/Chicago

Gregg Latterman's strategy is simple: sign artists he likes and who are selling significant numbers of their own independent releases. Train, Shawn Mullins and Five For Fighting—now Gold from major APM and Modern Adult playare all fruits of this approach, although

Gregg points out that, "Our amazing partnership with Columbia Records allows full-scale success for our bands." Another key is the Aware Reps program—an 800-strong national street team that builds grassroots support for their acts, like the currently buzzing John Mayer. "John had built followings in Birmingham, Athens and Atlanta on his own. So, while we were making his album, we took breaks and toured him to develop more markets." Now, "Room For Squares" is selling 5k per week from APM airplay and touring alone. Email gregg@ awarerecords.com for a copy, so you can hear what the fuss is about. Score extra points by asking about Aware's latest signing, Bleu.



GOING FOR ADDS DECEMBER 3RD!

Early believers include:
KROQ, WXRK, Q101, KNDD, WLZR, WOCL, 91X,
KPNT, KWOD, KRZQ, WXSR

ALBUM APPROACHING PLATINUM

VIDEO COMING SOON



THE FOLLOW-UP TO THE SMASH "WISH YOU WERE HERE" FROM THE NEW PLATINUM ALBUM "MORNING VIEW"



Appearing on The Tonight Show November 29th Billboard Music Awards performance December 4th

PRODUCED BY SCOTT LITT AND INCUBUS ENGINEERED BY RICK WILL MIXED BY RICK WILL AND SCOTT LITT

MANAGEMENT: STEVE RENNIE FOR REN MANAGEMENT



modern

top 25 post toasties

		<u>'</u>	
l w	tw	artist-label	comments
2	1	LINKIN PARK - Warner Bros In The End	#1 WBCN,99X
1	2	NICKELBACK - Roadrunner Too Bad, How You Remind Me	#4 Most Added
3	3	INCUBUS - Immortal/Epic I Wish You Were Here	#1 KROQ,WHFS
4	4	STAIND - Flip/Elektra/EEG Fade	#1 KPNT,KROX
6	5	PUDDLE OF MUDD - Flawless/Geffen Blurry	CFNY,WPGU Add
5	6	P.O.D Atlantic/AG Alive, Youth Of The Nation	#1 Q101,WFNX
7	7	SYSTEM OF A DOWN - American/Columbia/CRG Chop Suey	WRRV Add
8	8	SUM 41 - Island/IDJ In Too Deep	#1 WCYY
Ξ.	9	ROB ZOMBIE – Geffen Feel So Numb	99X,WWVV Add
11	10	ALIEN ANT FARM - New Noize/DreamWorks Movies	#5 Most Added!
Ξ.	11	SEVENDUST - TVT Praise	SALES!
10	12	DISTURBED - Giant/Reprise Down With The Sickness	#1 WXDX
13	13	BLINK 182 - MCA Stay Together For The Kids	#1 89X
14	14	WEEZER - Geffen Photograph	WBCN Add
9	15	LENNY KRAVITZ - Virgin Dig In	Top 5 @ WAVF,CFNY
15	16	THE STROKES - RCA Last Nite	WEND,KIWR Add
16	17	GORILLAZ - Virgin 19-2000	99X,KTBZ Add
12	18	BUSH - Atlantic/AG Headful Of Ghosts	#3 Most Added
19	19	Wasting My Time	#1 KZON
17 20	20	COLDPLAY - Capitol Trouble	upcoming SOLD-OUT tour
21	22	TOOL - Volcano Lateralus PETE YORN - Columbia/CRG	WPLA,WWDX Add
23	23	For Nancy (Cos' It Already Is) DROWNING POOL - Wind-up	MTV Buzzworthy KMYZ,WAVF Add
25	24	Sinner JIMMYEATWORLD - DreamWorks	
18	25	The Middle FLICKERSTICK - Epic	WGRD,WOXY Add
10	23	Beautiful	WGND, WOAT Add

based on a combination of airplay and sales

most added

1. THE OFFSPRING	"Defy You"	(Columbia/Sony Sndtrx/CRG)
2. ADEMA	"The Way You Like It"	(Arista)
3. BUSH	"Headful Of Ghosts"	(Atlantic/AG)
4. NICKELBACK	"Too Bad"	(Roadrunner)

5. ALIEN ANT FARM "Movies" (DreamWorks)
6. MARILYN MANSON "Tainted Love" (WB/Maverick)

post toasted

BY IVANA B. ADORED

THE WAY YOU LIKE IT: I'm not sure I believe in destiny—what fun would life be for a control freak like myself if I couldn't somehow determine my own course? Besides, I hated the movie "Sliding Doors." I didn't get on a plane last Wednesday morning thinking, "que sera sera," but I will admit to feeling relieved when famed pop psychologist Dr. Phil sat down in first class. My Leo ego would never consider the possibility of second billing in a tragedy. The presence of William Shatner on the flight home offered similar comfort. My ego notwithstanding, I knew that Captain Kirk would keep us safe. I wonder if he bought his ticket on Priceline.com... Being in NYC was invigorating, even though I



HOOBASTANK: Shipping 140k of PoMo "Thanks"

couldn't find a spare moment to shop. Does that mean I wasn't really there? I'll leave the deep philosophical questions unpondered until Thanksgiving break. In the meantime, I'm phenomenally grateful for having chosen a career that has enabled me to forge decades-long friendships with many of the people who had assembled in NYC to take part in the LIFEbeat breakfast honoring Tom Calderone, including the honoree and his wife, Oedipus, Steve

Leeds, John Loscalzo, Pat Magnarella, Marci Weber, Jonathan Lev, John Moschitta, Rich Wall, Nan Fisher, Amy Doyle, Lorraine Caruso, belated-birthday boy Stu Bergen, Daniel Glass, Hilary Shaev and many others. Just a dozen or so of the many reasons to be thankful this holi-

day.... A trip to NYC isn't complete without a visit to Steve Kingston. Armed with reading material for the cell phone-challenged waiting room, I was surprised to learn that my AOL Mobile Communicator was working. Now I'll never know what happens at the end of "War And Peace." Steve filled me in on the challenges of programming an 18-34-year-old male-targeted station, while that demo remains obsessed with up-to-the-minute current events. A peek at the K-Rock website (www.krockonline.com) reveals a station presenting a wide array of concerts in the city, from Pete Yorn and Remy Zero at Roseland next week to the upcoming Ozzy date, as well as two sold-out Coldplay shows in early December. Steve hinted at the possibility of a K-Rock Xmas show, and if the line-up I've heard mentioned is a reality, I'll be calling my pal William Shatner to see if he wants to take a trip to NYC in December.... When I left the K-Rock offices, I realized I'd forgotten to tell Steve that famed architect Frank Gehry was spotted signing-in to the building right before me. I couldn't find Howie Miura anywhere—he's usually my first industry call for random sightings—so I stopped next door to visit Arista's Jeff Sodikoff. When I walked into his office, he was standing on his desk, exclaiming, "We are going to break Adema!" to whoever was on the other end of the phone. Was he talking to programmers from 99X, KEDJ, KNRK, WXNR, WZZN, WJBX, WPLA, CIMX or any of the others who added "The Way You Like It" this week, making it #2 Most Added? All I know is that Soda and Shannah were busy reeling in the adds at PoMo and Active—Soda was even too busy to take me up to the "Real World Penthouse" so I could see where Coral and Mike used to duke it out over Outkast merch.... I passed up a trip to Henri Bendel to pay another visit to Nan at Columbia. She barely noticed that an array of Pete Yorn and Neil Diamond goodies had somehow "found" their way into my purse, too busy covering every conceivable blank piece of paper with Offspring adds. "Defy You" was #1 Most Added by a mile. Those who didn't add it were either frozen (KTEG, WEDG) or in a coma, from which we wish them a speedy recovery, by, say, next week.... Although we rarely take a programmer's word at face value (and what a face it usually is!), Greg Patrick at WAVF said he loves the Ryan Adams record, and he proved it by adding "New York, New York" this week. We also give him bonus points for adding Drowning Pool in the same week. These points can be redeemed for valuable prizes, like "ice in winter," at a later date. Our friends at KAEP, WHRL and KWOD also added Ryan Adams this week, and we're counting on the rest of you to do so before the tryptophan kicks in.... As our Thanksgiving plans have radically changed in the past week—our annual family gathering in San Francisco has morphed into lox and bagels at home, followed by an evening Clippers game, I can now bring my just-purchased copy of the Hoobastank album to tomorrow night's show for autographing. I sure hope Howie Miura writes something really cool. "Crawling In The Dark" is crawling its way to the Top 10 (plus an add from MTV this week), and will not be thwarted, even if your holiday specialty programming entails playing only artists who've dated Winona Ryder (good thing it's a four-day weekend).... Leslie Fram called today, not to brag about 99X's most recent trend (4.6-5.0!), but to tell me about her interview with Mick Jagger and "share" some Remy Zero love (they'd just left the station after recording a "Live X"). Remy are on the road with some guy named Pete Yorn, making friends wherever they go (new adds on "Save Me" this week from WZZN and WHTG!). The Elektra team WILL BREAK THIS BAND. It's karma (which is different than destiny, in case you were about to call me out on it)..... When you have a spare moment this weekend, check out the Custom video on http://www.teamcustom.com/heymistervideo/. Those "in the know" will recognize the Las Vegas Prada store in a few frames. Dawn and Brian pulled in major adds on "Hey Mister" this week from KDGE, WTGZ, KQRX and KCCQ.... MTV added the new Gorillaz video for "19-2000." Remember, the "Clint Eastwood" video was on "TRL" before you ever played the record. 99X and WKRL didn't need further convincing. Why do you?.... SONG TO HEAR: Ok Go's "Get On It" (coming next year on Capitol).... PEOPLÉ TO WATCH: Rob Goldklang (Linkin Park is #1 on the PoMo chart and the WB team is resuscitating Marilyn Manson's career), Sean Maxson, Dave Rossi, Suzie Dunn, Jenni Sperandeo, Mark Chotiner, Howard Leon (he rules!), Kim Monroe, Christine Chiappetta and Bill Carroll.

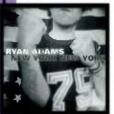
modern

top 20 airplay

artist label lw tw **NICKELBACK** Roadrunner 1 How You Remind Me 2 P.O.D. Atlantic/AG 2 Alive **INCUBUS** 3 Immortal/Epic I Wish You Were Here LINKIN PARK Warner Bros. In The End 5 CREED Wind-Up My Sacrifice **STAIND** Flip/Elektra/EEG Fade 7 SYSTEM OF A DOWN Amer./Columbia/CRG Chop Suev **BLINK-182** MCA Stay Together For The Kids **SUM 41** Island/IDJ 10 9 In Too Deep 10 **PUDDLE OF MUDD** Flawless/Geffen Control 11 **PUDDLE OF MUDD** Flawless/Geffen 12 Blurry 11 12 **DISTURBED** Giant/Reprise Down With The Sickness 13 13 **HOOBASTANK** Island/IDJ Crawling In The Dark 14 **DEFAULT** TVT 14 Wasting My Time 16 15 311 Volcano I'll Be Here Awhile THE STROKES 16 **RCA** Last Nite 20 17 **ROB ZOMBIE** Geffen Feel So Numb 15 18 **ALIEN ANT FARM** New Noize/DreamWorks Smooth Criminal KID ROCK Lava/Atlantic/AG 19 Forever 20 WEEZER Geffen

upcoming new releases

GOING FOR ADDS 11.26



RYAN ADAMS • "New York, New York" - Lost Highway/IDJ

LIT • "Addicted" - RCA

P.O.D. • "Youth Of The Nation" - Atlantic/AG

GOING FOR ADDS 12.3

COURSE OF NATURE • "Caught In The Sun" - Lava/Atlantic/AG



ILL NINO • "What Comes Around" - Roadrunner

INCUBUS • "Nice To Know You"

- Immortal/Epic

STARSAILOR • "Good Souls" - Capitol

upcoming holiday shows

NOVEMBER 27

WBCN/BOSTON "WBCN Christmas Rave 2001" (5 Venues) Blink-182, Lit, 311, Tantric, Flickerstick, Reveille, Adema, Pete Yorn, Remy Zero, Scissorfight, Noelle, Give

NOVEMBER 28

WBRU/PROVIDENCE "The Birthday Bash"
Coldplay, Remy Zero, Delta Clutch, 311, Tantric, Lit, Adema

NOVEMBER 29

WXNR/GREENVILLE "The 99X Nutcracker"

Tantric, Abandoned Pools

KFTE/LAFAYETTE "KFTE's The Butter Ball" Alien Ant Farm

NOVEMBER 30

WJBX/FT. MEYERS "99X FEST"

Disturbed, Sum 41, Lit, Alien Ant Farm, Tantric

e-mail new release info to ivanageek@aol.com

Photograph



★★★ "What the world needs now is rock sweet rock, and Remy Zero's third album delivers the goods in grand style. Filled with drama and excitement." -- Los Angeles Times

★★★1/2 "Remy Zero's most focused and disciplined album to date. Its smart lyrics, abundance of hooks and sly swings from optimism to cynicism help elevate The Golden Hum above the humdrum of competitors." -- USA Today

"Gorgeous songs like 'Save Me' are better than some bands' entire albums." -- CMJ Weekly

*** - Blender





2 Crankin' Rotation

Over 20 plays this week on MTV2



RemyZero SaveMe

The first single and video from their acclaimed new album TheGoldenHum and the theme to the WB series \$MALLVILLE

OnTourNowWithPeteYorn
JustAppearedOnTheTonightShowWithJayLeno
AppearingSoonOnTheLateLateShowWithCraigKilborn

www.remyzero.com www.remyzeromusic.com

Produced by Jack Joseph Puig Management: Doug Buttleman and Jason Rio for DBMI

Modern Rock Monitor 30* - 28*

Modern Rock Audience 33* - 29*

Audience over 4 Million

qeek

MARK MCKINNEY PD/WRZK Johnson City, TN



He may be technically out of the demo, but it's of no mind to WRZK's Mark McKinney. In fact, it's something he's quite proud of. 1976 marks the year he began his illustrious radio career doing overnights at WETE in Knoxville. (It's also the same year KNDD MD Seth Resler was born!) He's been at WRZK since its birth four and a half years ago, and Mark is loyal to the core. You might even call him a "company man," since he has been with Glenwood Communications for the past 18 years. He quickly responds with 3 Dog Night when asked what his favorite band of all time is, but currently goes with Default and Creed as his favorite things on WRZK. He's obviously got his pulse on his listeners; featuring a show of local bands called "Monday Night Edge" and also scoring an impressive #1 men 18-34 for their last book. "Joy To The World" indeed!

requests

- System Of A Down (American/Columbia/CRG)
- 2. P.O.D. (Atlantic/AG)
- 3. Nickelback (Roadrunner)
- Linkin Park (Warner Bros.)
- 5. Creed (Wind-up)
- Hoobastank (Island/IDJ) DESCRIPTION OF PERSONS ASSESSMENT

hots

KQXR / JACENT JACKSON / BOISE, ID

P.O.D. System Of A Down Tool Nickelback

WBTZ / STEPHANIE / PICARD / **BURLINGTON, VT**

System Of A Down Nickelback Weezer Tenacious D

Hoobastank

WAVF / GREG PATRICK / DANNY V / CHARLESTON, SC

System Of A Down P.O.D. Coldplay Creed Linkin Park

WAQZ / RICK JAIME / JEFF NAGEL / CINCINNATI, OH

System Of A Down Disturbed Linkin Park Marilyn Manson Kid Rock

WWCD / ANDY DAVIS / JACK DEVOSS / COLUMBUS

Tenacious D The Strokes The Cure Gorillaz Pete Yorn

WWDX / CHILI WALKER / E. LANSING, MI

System Of A Down Weezer Mest Kid Rock Creed

WGRD / BOBBY DUNCAN / TIM **BRONSON / GRAND RAPIDS, MI**

AND DESCRIPTION OF THE PERSON NAMED IN COLUMN

Jimmy Eat World POD Default **Sum 41** Mest

WXNR / JEFF SANDERS / TURNER WATSON / GREENVILLE, NC

P.O.D. Linkin Park System Of A Down Puddle Of Mudd Hoobastank

KAHA / MARC YOUNG / HONOLULU

System Of A Down Tool Weezer Custom Hoobastank

KPOI / NIKKI BASQUE ROBINSON / HONOLULU, HI

Creed System Of A Down **Sum 41** Puddle Of Mudd Weezer

WPLA / SCOTT PETTIBONE / CHUMLEY / JACKSONVILLE, FL

P.O.D. Default Hoobastank Nickelback Stereomud

WNFZ / DAN BOZYK / ANTHONY PROFFITT / KNOXVILLE, TN

System Of A Down Disturbed Creed P.O.D. Kittie

WMAD / PAT / AMY / MADISON, WI

P.O.D. Jimmy Eat World Boy Hits Car The Strokes Incubus

WEQX / ALEXA TOBIN / ALEX TAYLOR / MANCHESTER, VT

Linkin Park System Of A Down Nickelback P.O.D. Green Day

WMFS / ROB CRESSMAN / MIKE KILLABREW / MEMPHIS

System Of A Down The Strokes Creed P.O.D. Incubus

WXRK / STEVE KINGSTON / MIKE PEER / NEW YORK

P.O.D Marilyn Manson III Nino P.O.D. "Youth Of The Nation" Creed

WOCL / ALAN SMITH / **BOBBY SMITH / ORLANDO**

System Of A Down Tenacious D Linkin Park Creed Kid Rock

WOXY / MIKE TAYLOR / SLEDGE / SHIV / OXFORD, OH

The Strokes The Avalanches Saves The Day The Cure Remy Zero

WBRU / TIM SCHIAVELLI / **ANNIE SHAPIRO / PROVIDENCE**

The Strokes Hoobastank System Of A Down Tenacious D P.O.D.

X96 / MIKE SUMMERS / TODD NUKEM / PROVO, UT

Incubus P.O.D. Linkin Park System Of A Down Nickelback

KCXX / KELLI CLUQUE / JOHN / DARYL / RIVERSIDE, CA

System Of A Down PO.D. Puddle Of Mudd Creed Incubus

KMYZ / LYNN BARSTOW / TULSA, OK

System Of A Down P.O.D. Default Tool Custom

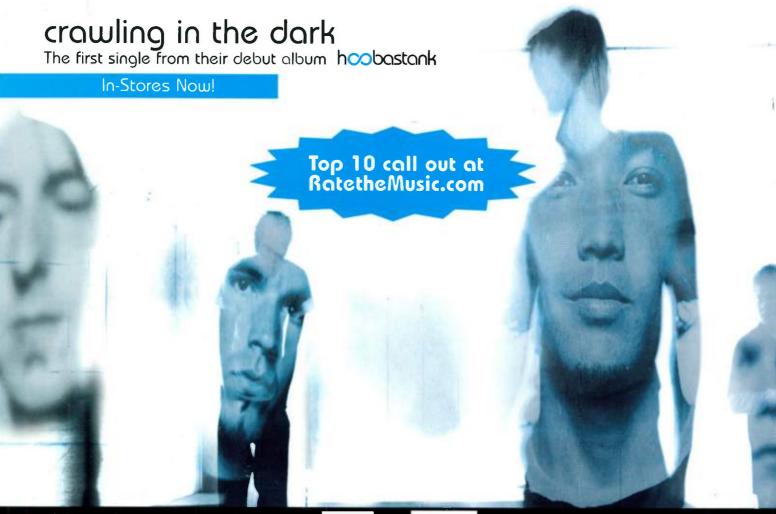
WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

System Of A Down P.O.D. Nickelback Marilyn Manson The Offspring

WBSX / CHRIS LLOYD / FREDDIE FABBRI / WILKES-BARRE

Nickelback Tool System Of A Down Slipknot Alien Ant Farm

hoobastank



ADDED this week to M & 2!





New this week at DC101, WEND, WHTG

BDS Modern Rock 14* - 13*
R&R Modern Rock 13* - 13*
R&R Active Rock 20* - 19*

Top 10 phones WXRK, WOCL, WBRU, WHFS, WEQX

New this week at KNCN, KLPX, WONE

140,000 records shipped



p o s T modern

top 20 retail

L	υþ	En Lecali	_
1 w	tw	artist	label
	1	RADIOHEAD	Capitol
		I Might Be Wrong (Live)	
1	2	THE STROKES	RCA
1		Is This It	
5	3	PINK FLOYD	Capitol
8 1		Echoes	
-	4	ROB ZOMBIE	Geffen
1 1		Sinister Urge	
-	5	JEWEL	Atlantic/AG
10		This Way	
-	6	NATALIE MERCHANT	Elektra/EEG
1		Motherland	
-	7	SHAKIRA	Epic
10		Laundry Service	
3	8	INCUBUS	Immortal/Epic
		Morning View	
-	9	THE CURE	Elektra/EEG
1		Greatest Hits	
	10	SEVENDUST	TVT
100		Animosity	
	11	MADONNA	Warner Bros.
	-	Greatest Hits Vol. 2	
	12	PAUL MCCARTNEY	Capitol
		Driving Rain	C-:-
2	13	MICHAEL JACKSON	Epic
		Invincible	Jive
	14	BRITNEY SPEARS	Jive
8	15	Britney DILATED PEOPLES	Capitol
0	13	Expansion Team	Capitor
17	16	LINKIN PARK	Warner Bros.
	10	Hybrid Theory	Trainer Bros.
18	17	NICKELBACK	Roadrunner/IDJ
-		Silver Side Up	1100010111101111011
4	18	SYSTEM OF A DOWN	Amer./Columbia/CRC
		Toxicity	
9	19	DMX	Def Jam/IDJ
10 1		Great Depression	
16	20	HOPE SANDOVAL & THE WARM INVENTIONS	Rough Trade
	أرأوا	Bavarian Fruit Bread	•
100			

ivana's secret

With Hanukkah only a few weeks away (the first night begins Dec. 9), it's time to start scheduling the specialty programming the weekend before, making sure artists like Pete Yorn, Guster, Beastie Boys, Phantom Planet, Jane's Addiction, Incubus (guitarist Mike Einzinger), Lenny Kravitz, Ramones (Joey), Richard Hell, Nina Gordon, The Clash (Mick Jones), Ben Lee, Lou Reed and others are in your station's database. For other fine examples of "Jews Who Rock," www.jewhoo.com has a fairly complete inventory. Buy a menorah or Hanukkah gelt for the kids on www.allthingsjewish.com. Christmas (or Holiday) gifts are another pressing concern. For the next few weeks, I'll be suggesting foolproof gift ideas that won't cost a fortune (Prada for everyone!). One not-too-expensive and very practical gift is personalized stationery for friends and family. If you really want to impress someone, check out the selection of personalized goods on www.smythson.com. If not, a few hours at Kinko's should do the trick.

retail top 5s

MOD LANG / PAUL /	OTHER MUSIC / TOM C /
NAOMI / BERKELEY, CA	NEW YORK

Radiohead Radiohead
The Cure Ulrich Schnauss
Pulp Aphex Twin
Aphex Twin Antipop Consortium
Fugazi Silver Jews

STREETSIDE / JO LONGACKER / KANSAS CITY

Michael Jackson Radiohead Natalie Merchant Rob Zombie Ja Rule

R. PETERSON / SAN FRAN. Radiohead

AMOEBA MUSIC /

Radiohead Shakira Rob Zombie Dilated Peoples Pink Floyd

ARONS RECORDS / WALTER VILLACRESES / LOS ANGELES

Radiohead
The Strokes
Shelby Lynne
Paul McCartney
Hope Sandoval & The Warm...

BENWAY RECORDS / KELLY / RON / VENICE, CA

Radiohead The Cure Incubus Rob Zombie Jewel

post modem

When was the last time you wanted to link up your computer devices without the need for those cumbersome cables? Luckily, a new technology, Bluetooth www.bluetooth.com, allows users to connect a wide range of computing and telecommunications devices without those messy wires. This means that portable computers, handheld devices, mobile phones and even consumer electronics will be able to securely communicate with one another via a single radio link. Bluetooth is designed to automatically detect other devices within a few meters, with what is now known as Personal Area Network or PAN. Operating in the open 2.4-GHz spectrum, it utilizes frequency-hopping to minimize interference between devices in the same area. Companies like IBM, Motorola and Ericsson are determined to make the technology a global standard for wireless communications. But then again, when was the last time there was anything that was standard.



22-18* Mainstream Rock Monitor 21-20* Modern Rock Monitor

> 11/22 - Appearance on David Letterman **TOUR BEGINS JANUARY 2002**





www.kidrock.com www.atlantic-records.com





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modern

top 25 specialty airplay

ц	L	υþ	E3 Shectarch	aliplay
N	1 w	tw	artist-label	comments
П		4	PADIOHEAD Conital	Featured WBRU
Ж	1	1	RADIOHEAD - Capitol I Might Be Wrong (Live)	reatured vvbico
H	4	2	STARSAILOR - Capitol	Top 5 91X,KPNT
N		HEAD.	"Good Souls" (single)	10p 0 7 17 1/1 17 1
Ш	6	3	THE AVALANCHES - Modular/London-Sire	Top 5 WAVF,WXTW
Н	100		Since I Left You	
П	14	4	NO MOTIV - Vagrant	Top 5 WBCN
P			Diagram For Healing	
Ш	17	5	KITTIE - Artemis	Top 5 KFMA
П	100		Oracle	MEDC Has The Hear
11	_	6	ROB ZOMBIE - Geffen	WEDG Has The Urge
ш	2	7	The Sinister Urge HEALERS - Pacific	Top 5 WEQX,KFTE
Ш		′	Last Ride	10p 5 **E@X,KI TE
ш	3	8	BASEMENT JAXX - Astralwerks/XL	Top 5 KXRK
	100		Rooty	'
	9	9	H20 - MCA	Top 5 WRZX
Ш	in a		Go	
Ш	19	10	BUTTHOLE SURFERS - Hollywood	Top 5 WEEO, WGMF
ш			Weird Revolution	- 10.51
Щ	10	11	THE STROKES - RCA	Top KXRK
	18	12	Is This It MAD CAPSULE MARKETS - Palm	WXTW is Mad for the Marke
	10	12	OSC-DIS (Oscillator Distortion)	TIME IT IS IN IOU TO LIKE IT IS IN
	5	13	FEEDER - Echo	Top 5 WEEO
Œ,	a c		Buck Rogers EP	'
H.	23	14	MARILYN MANSON - WB/Maverick	Top 5 KXRK
			"Tainted Love" (Not Another Teen Movie OST)	
	11	15	CUSTOM - ARTISTdirect	Top 5 KFMA,KPNT
Ш			"Hey Mister" (single)	T EMPST
Ш	22	16	HOPE SANDOVAL AND THE WARM INVENTIONS - Rough Trade Bavarian Fruit Bread	lop 5 WUST
И	25	17	DEATH CAB FOR CUTIE - Barsuk	Top 5 WRZX,91X
Ш	23		The Photo Album	iop o viii
ÁI	15	18	THE APEX THEORY - Dreamworks	Top 5 KFMA
P			The Apex Theory	
ı.	I –	19	THE CRYSTAL METHOD - Geffen	KRBR, WQXA keep on Tweekin
п			Tweekend	
П	L	20	THE (INTERNATIONAL) NOISE CONSPIRACY - Epitaph	Top 5 KFMA
ш		24	A New Morning FINCH - Drive-Thru	Top E KNIDD
ı	LT.	21	Falling Into Place EP	Top 5 KNDD
	7	22	TENACIOUS D - Epic	Top 5 KUPD,91X
T	L .		Tenacious D	.50 0 1.51 0,7 17
	-	23	ADEMA - Arista	WXEG,KNRK
	h i		Adema	
	-	24	MUSHROOMHEAD - Universal	WBRU, WAVF Are Shrooming
			"Solitaire Unraveling" (single)	
	-	25	DRAGONFLIES - Agent X	KWOD,WARQ
			Fashion Of The Day	

great balls of fire...

BY MARK "GOODNESS" GRACIOUS

THANK GOODNESS FOR THE GOOD SOULS... They really do make life better. Of course, it's the rotten souls that go and ruin it for everyone, and that's why we have cool bands like Starsailor to put it into song for us... Can I just say that you can't go anywhere in this town without hearing The Strokes album playing in every record shop, shoe store, bar and miscellaneous trendy boutique with a CD player? This IS the breath of fresh air that everybody's been waiting for. Dig it; your listeners already do... That's not the only new band breaking into the scene these days. Custom's "Hey Mister" has been making some waves as well. Robin at KEDJ has reported it in her Top 5 phones, adding that people are calling in to request the lyrics. So much for being "questionable." The only question is, when are you gonna start pumping it up to prepare your listeners for the upcoming February release?... Also, golden boy Ryan Adams is heat-

ing up as Jay at 99X tells me he thinks the album is great, and Joey at WBER e-mailed me that "New York, New York" instantly reacted as soon as he gave it a spin on Friday and it's going into test rotation. If his eclectic listeners love it, it should be a nobrainer. (Joey "The Juice" also made a certain pinktipps very happy by adding Tom McCrae's "Bloodless" to this week's

playlist. Right on.)... Another new tune that you can't swing a guitar-playing monkey at without hearing praise for is the **Basement Jaxx**'s "Where's Your Head At?" with its far-out video. **Toby Ryan** at **KROX** loves it (our last call was cut off due to a real Texas tornado;

ly rei into brain happ

DECLAN:Who says that Halloran doesn't love his Offspring...

I hope they're OK!), as does Annie at WBRU. Jennifer Sperandeo might have Carson Daly as a date for the next VMAs as she is proud to report that he aired it as his personal pick on TRL last Wednesday. Nice... Anyway, last week I jumped in the Exploder and headed down to Riverside to say "Hi" to Kelli Cluque and Daryl James at KCXX. After Daryl and I had a quick bite, I was shown photographs from that morning's onair promotion, a milk-chugging contest. I had to watch where I stepped in the parking lot as the shots depicted a series of contestants violently hurling all over the premises. I almost lost my lunch! Dude, they don't call 'em Extreme for nothing—just be sure to schedule your visits there for the afternoon!... A quick jaunt down to San Diego is always in order when Remy Zero and Pete Yorn are playing together. Always giving the fans 110%, Remy Zero kicked it off as if they were performing for the Pope in some giant South American soccer stadium. The lovely and talented Erika Strada woulda been proud. Of course, the ladies rushed the stage to catch Pete Yorn, whose "For Nancy" pumped another jolt of wattage into the already-electrified crowd. Ivana woulda been jealous. The real star of the evening was at dinner, where KFSD's Mike Halloran's son Declan kept us entertained with his extraordinary joke-telling... Let me just say that a Spiritualized concert is an event all it's own, as I got the chance to attend their recent show in LA. Many familiar faces were spotted rushing into the lobby to grab drinks (such as 91X's Totally Tim Pyles), but my favorite was, no doubt, Arista's Shannah Miller, whose latest cut from PoMo upstarts Adema, "The Way You Like It," should be getting added everywhere. Just ask WPLA's Chumley and KEDJ's Robin Nash, who both tell me that they're feelin' it... Erika just reported that Wednesday's Flickerstick show at the House of Blues was packed to the gills and they had the crowd singing along to "Fade Into You." Awww, I love that song! I bet WEDG's Lenny Diana and Ryan Patrick woulda liked to have been there. That show also let the cat outta da bag on bouncy, fun songsters Phantom Planet, whose opening performance was hallowed by all in attendance. This backs up WRAX's Scott Register's earlier endorsement of the Planet's upcoming Epic release, stating that it's right in his "wheelhouse," and that you should "Keep your eye on this record." With fellow Chicagoan power-player Dan Fields handling the managing duties, I'd say that these boys are going places!... My fellow HITS associate Mike Morrison checks in from Houston to report that KTBZ's Steve Robison pulled off an amazing Buzzfestival with 17,000 fans making Tantric, Alien Ant Farm, Saliva, and Remy Zero (and 10 other bands!) feel the love... Congrats to WARQ's Specialty guru John Cataldo, who just added morning show duties to his job description—see ya at 5:30am!!! Local H blew the house down Friday at the Whiskey, where the fans created nothing short of a maelstrom in the moshpit. Their upcoming Palm Pictures release is due after the first of the year. Thanks to Greg Seese for the show... Bands you can't ignore: Saves The Day and jimmyeatworld (they're the future), Seven Channels (have research, will travel), Mesh StL, Gorillaz and Drowning Pool (cuz I'm a "Sinner"). Send me your crazy tunes, and e-mail Specialty Show playlists to mark.gracious@hitsmagazine.com ...



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20* - 19* at R&R Alternative

13* - 9* at Active Rock Monitor

11* - 11* at Mainstream Rock Monitor

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WXRK KROQ Q 101
CLYE 105 WPLY 99 X
39 X WBCN WFNX
WEFS WWDC KNDD
KPNT WXDX

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KUFO KRXQ KUPD

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"FEEL SO NUMB"

PRODUCED BY SCOTT HUMPHREY AND ROB ZOMBIE MIXED BY SCOTT HUMPHREY AND FRANK GRYNER EXECUTIVE PRODUCER: JORDAN SCHUR

MANAGEMENT: ANDY GOULD FOR THE FIRM

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To learn more about parental advisory program, 90 to provuparentalguide.org.

rock active

г	_	П		
ı	1 w	tw	artist-label	comments
ı	1	å	PUDDLE OF MUDD - Flawless/Geffen	top 5 KUPD,WMFS
H		I	Blurry	
H	2	2	NICKELBACK - Roadrunner How You Remind Me	#1 KEGL,WZTA
ı	4	3	LINKIN PARK - Warner Bros.	#1 WRQC,KLFX
ı			In the End	
ı	3	¥	STAIND - Flip/Elektra/EEG Fade	#1 KUPD,WQXA
ı	5	5	P.O.D Atlantic/AG	WIXO add
ı		1	Youth Of A Nation	
ı	6	6	CREED - Wind-up	#1 WRIF,WIYY
П			My Sacrifice	
ı	10	7	TOOL - Volcano	add WXTB
П		4	Lateralus	
П	8		INCUBUS - Immortal/Epic	#1 KRQC
П		4	I Wish You Were Here	
ı	7	9	DISTURBED - Giant/Reprise	#1 KUFO,KIOZ
П		4	Down With The Sickness	
П	9	10	OZZY OSBOURNE - Epic	#2 most added
П			Dreamer SYSTEM OF A DOWN - American/Col/CRG	
П	11	ш	SYSTEM OF A DOWN - American/Col/CRG	#1 KBPI
И			Chop Suey ROB ZOMBIE - Geffen	
۹	12	[12]	ROB ZOMBIE - Geffen	top 5 WAAF,KLFX
П			Feel So Numb	==
Н	13	13	SEVENDUST - TVT	70k sold 1 st week
П	773		Praise	
ı	15		DEFAULT - TVT	top 5 WCPR
ı	40	773	Wasting My Time	KDDIMAGED III
П	18	15	DROWNING POOL - Wind-up	KBPI,WXTB add
П	19	m	Sinner	140 (DZ
ı	19		TANTRIC - Maverick	WHJY add
ı	16	e.	Mourning Adams	KII O 11
И	10	_	KID ROCK - Atlantic	KILO add
И	17		Forever SALIVA - Island/IDJ	A E KOTO MAYOR
П	1/	₩	Click Click Boom	top 5 KRTQ,WXQR
П	14	10	GODSMACK - Republic/Universal	top 5 KIBZ
ı		*	Bad Magick	top 3 Kibz
ı	20	20	MESH StL - The Label	KLBJ re-add
ı	EV		Maybe Tomorrow	KEDS Te-add
ı	22	21	Maybe Tomorrow HOOBASTANK - Island/IDJ	MTV,KNCN add
	تت	7	Crawling In The Dark	THE PARTICIA GOOD
П	24	22	Crawling In The Dark ADEMA - Arista	#3 most added
Н	_	T	The Way You Like It	no most added
ı		23	FUEL - Epic	KXXR,KWKD add
ı		1	Last Time	
	23	24	SOIL- J Records	top 10 WJRR,WBYR
		П	Halo	,
П	24	25	PLICH Atlantia	44

a JOHN LENAC

TICKETING SER-CHARGE FREE: With too many holiday festivals to cover in 700 words of yank, Rock Clod Lenac presents Über-Fest '01... After paying far too much money for half-a-day's rent on a 15' X 10' space to park the ride, we walk to the will-call window rejoicing with the words "Thank You" in our head for having a gig that affords free tickets to shows (and all the talk that the "surprise guest" tonight is Jimmy, Robert and John Paul, warming up for the rumored Zeppelin reunion tour). An inside source had already told me the closest I'd get to a live "Thank You" was prior to the recent MTV Europe Music Awards when Page joined Limp Bizkit on-stage for said song... While waiting in line, I smacked fists with Soda, Shannah (a hug, actually) and Lippman (sorry I didn't get out of deadline in time for "The Way You Like It" video shoot) on their launch of the aforementioned Adema hit. KUFO, KHTQ, WXQR, WRXR, KMRQ, KRZR, KAZR, WTPT, WCHZ, KDOT and WTKX came in this week, adding to the majors already banging it. After grabbing our tix and laminates (put immediately in pockets, not on lanyards, ya poser), we joined more cattle in the line for 21+ wristbands... At that scene, we ran into WRXR's Boner as he charged our expanding group with this nugget: "Hey, it's the Arista/Adema dan with Len Wack. The Way You Like It' rocks tasty yum—unlike some of the stew that tastes like chicken still stuck between my teeth and the 'Z' category in Selector"... While dripping through the crowd with beers in hands, Alan Galbraith's mug smirks a "Hello." Knowing that he's scoffing at the piss-colored swill we're ingesting, I share what KFNK's Jake Kaplan told me: "Drowning Pool's 'Sinner' (new at KBPI and WXTB) is even better than 'Bodies,' with phones lighting up from the get-go." (And I follow with "Which greenroom has the stout suds?"). After a laugh and pat on the back, we

departed as I yelled back: "Congrats on the million Creed albums you're going to sell this week" (how bout their SNL performance with that rippin' version of "Bullets"?)... A few steps later, we could see another peer 50 feet away patting Dave Lombardi on the back. It didn't take seeing Dave's signature smile mouth the words, "I'll be okay," to know that all will be good for this promo vet after his exit from Warner Bros. Long before helping Rittberg get WZTA, KISS and KILO on Marilyn Manson's version of

"Tainted Love," he proved his worth to those realizing that you need generals like him to march troops of songs on the airplay field in order to sell records and break bands. Don't let the enemy, er... your competition nab him first: home

WOXA'S CLAUDINE DELORENZO & LAJON:

818.242.7527 or davelombardi@earthlink.net... As we finally entered the shed, the thunder of III Nino's melody screamed: "You know we're the goods if KRXQ, KUFO added our shit five and four weeks early, plus WZTA, WRIF and 10 others three weeks early"... Their sonic bliss put me into a trance-like/sleep-deprived daydream of numbers and call letters and sweaty sex in a barrel going over Niagara Falls during a thunderstorm (shit, sorry—different dream)... I came to with Gold Circle's Joel Habbeshaw pulling me into the pit during Rob Zombie's set (150k sold first week!). Before consciousness set in and I had a chance to scream "Save Your Face," a boot smacked him in the melon. Turns out, it was Alan Oreman doing a Hedder from the stage shouting: "We already have KOMP, WQBK, KLBJ, WNOR, WRAT, WJJO, KRQC and WCPR!" For those of you fumbling with your abacus while keeping score, getting big adds in 4Q on a baby band is almost as impressive as watching a promo exec stage dive while holding onto their AmEx card... With our seats in sight, we tromp down the isle just in time to hear Kittie's Morgan Lander thank the crowd (with over 30k sold the first week and new adds at WCHZ, KNCN and WBYR, we know it's not just the applause she's thankful for)... And just when the lights go down and the headliner (Ozzy!!!) takes the stage, my bladder screams not to wait until after he plays "Crazy Train" or his latest smash "Dreamer" (new at KSJO, WRIF, WAAF and KLOL) to recycle many beers. As my good friend Kurt Vonnegut says: "So it goes"... Back to reality—COOL SHOWS I DID SEE THIS WEEK: Mesh StL (killer live show + huge radio hooks + winning team members: Papale, McDonnell, Litvag & Dunscombe = success), Injected (Atlanta boys heatin' up the Whisky stage before IDJ launches another winner in Jan.) and Clayhenry (unsigned in L.A. and all about the new trend in Rock radio—the SONG)... Out... Lenac@mindspring.com

top added most

Head Full Of Ghosts

1. OFFSPRING

2. OZZY OSBOURNE

21 25 BUSH - Atlantic

3. ADEMA 4. BUSH

5. ILL NINO 6. MUSHROOMHEAD 'Defy You' "Dreamer"

based on album airplay

"The Way You Like It" "Head Full Of Ghosts"

"What Comes Around" "Solitaire Unraveling"

Columbia/CRG Epic

#4 most added

Atlantic Roadrunner Rep/Universal

Arista

ROCK

upcoming new releases

ROCK

GOING FOR ADDS 11.26

LIT • "Addicted" - RCA
P.O.D. • "Youth Of A Nation"
- Atlantic/AG



COURSE OF NATURE •

"Caught In The Sun" - Lava/Atlantic/AG
ILL NINO • "What Comes Around"

- Roadrunner

INCUBUS • "Nice To Know You"

- Immortal/Epic

GOING FOR ADDS 12-10

NORTH MISSISSIPPI ALL STARS • "Sugartown" - Artemis

e-mail new rock release info to lenac@mindspring.com

APM

GOING FOR ADDS 11.26

DIVINE COMEDY • "Divine Singles" Sampler - Nettwerk **LOUISE GOFFIN •** "Sometimes A Circle" - DreamWorks **PETE YORN •** "Strange Condition" - Columbia/CRG

GOING FOR ADDS 12.3

BRUCE COCKBURN • "My Beat" - Rounder STARSAILOR • "Good Souls" - Capitol THIRTY ODD FOOT OF GRUNTS • "Swept Away Bayou" - Artemis

GOING FOR ADDS 12-10

NORTH MISSISSIPPI ALL STARS • "Sugartown" - Artemis

e-mail new apm release info to hitsmm@aol.com

powertool

One of the first on his block to sport a mohawk, Joel Habbeshaw was a club DJ and booked bands like Poison in the early '80s before launching his radio career. In '90, he started at The Edge in Vegas (KEDG) as MD, working with



Don Parker and John Griffin (the same team that scored the format's first #1 persons 18-34). Next, he segued to Maverick as Director Of Promotion, helping break Candlebox. He spent six years at Hollywood as Director Modern Rock before his recent move to Gold Circle. With VP Rock Formats stripes on his arm and a backpack full of gadgets (he's a big gear head), Joel's travels setting up

the label's first launch has garnered over 30 stations on **Hedder** this impact week. Besides bringing **Candlebox** frontman **Kevin Martin** to the label (Q1 release), Joel says: "I'm totally stoked about the fucking music that we have coming out and feel I've been blessed to work with [Sr. VP] **Alan Oreman**."

Z & U A W K Z



MIKE HALLORAN/PD KFSD/SAN DIEGO

"It's painfully obvious that radio is primarily ignoring a genre of music with millions of fans. Bands like Saves The Day, Dashboard Confessional, Jimmy Eat World, Dan Bern and local artist Jason M'Raz (freshly inked to Elektra) are all getting played at KFSD and succeeding as listeners look for artists that they can relate to and fall in love with."

JACENT JACKSON/PD KQXR/BOISE

"Hoobastank sounds really great on the air and I think the rest of the record is really strong! Thank God there is a generational gap, because this Jimmy Eat World 'The Middle' would definitely be Rick Springfield. Tool's 'Lateralus' is just stupidly huge for us."



NIKKI BASQUE ROBINSON/PD KPOI/HONOLULU



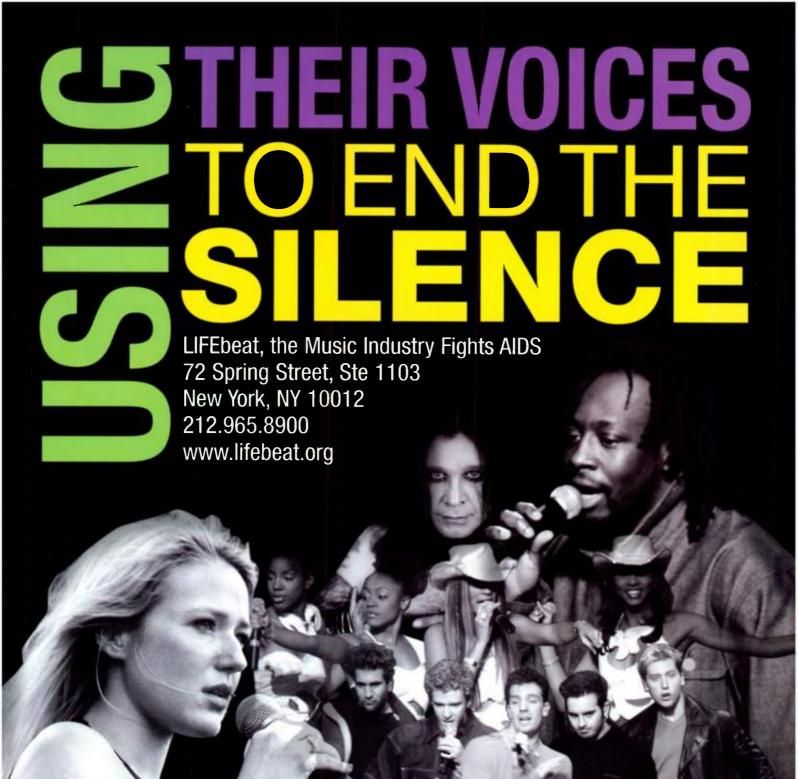
"KPOI is having phenomenal success with the Jack Johnson record. This local boy is kicking ass and we can't wait for his homecoming show during the 'Triple Crown of Surfing.' The new Creed is off the hook! 'My Sacrifice' is #1 phones with my listeners offering sick money for an advance while I gave away copies before you could buy it. My personal favorite song now is from The Strokes. 'Last Nite' is an upbeat little song that puts a smile on my face."

LANA TREZISE/PD-MD KBXR, COLUMBIA, MO

"The Strokes' record is so good it could cross to Top 40. Everyone's talking about it.

New Order's 'Crystal' will definitely work because people who graduated high school the year 'Power, Corruption and Lies' came out are 36 now—right in the demo. We're getting phone calls from men for the Jewel song 'Standing Still' which is unexpected. And APM stations should own Ryan Adams now as his future looks very bright."







garbage

breaking up the girl



TONIGHT SHOW PERFORMANCE ON DECEMBER 12

"BREAKING UP THE GIRL" THEME SONG AND VIDEO PREMIERE OF THE SECOND DARIA MOVIE "IS IT COLLEGE YET" AIRS JANUARY 21, 2002



200,000 scanned in 6 weeks

OUT OF THE BOX:

WXRT WXPN WBOS WXRV

WTTS WMMM

KCTY WRNR WNCS WDST WAPS & more

From the album beautifulgarbage
Produced by garbage
Management: Q Prime Inc.



APULT MODERN

top 25 adulterated

1 w	tw	artist-label	comments
1	1	RYAN ADAMS – Lost Highway/IDJ	Тор 5 КМТТ
2	2	Gold	#4 \A///OC
-	2	U2 - Interscope All That You Can't Leave Behind	#1 WKOC
3	3	JOHN MELLENCAMP – Columbia/CRG	Top 5 KXST
4	4	Cuttin' Heads NATALIE MERCHANT – Elektra/EEG	#1 WYEP
		Motherland	# 1 ** 1 L 1
6	5	DAVE MATTHEWS BAND - RCA	#1 WBOS
		Everyday	
8	6	JOHN MAYER – Aware/Columbia/CRG	#1 KFOG
5	7	Room For Squares	T F KDCO
3	/	TRAIN – Columbia/CRG Drops Of Jupiter	Top 5 KBCO
7	8	LENNY KRAVITZ – Virgin	#1 WDOD
		Lenny	
11	9	SUZANNE VEGA – A&M	#1 WXRV
		Songs In Red And Gray	
9	10	JOHN HIATT – Vanguard	KXST add
18	11	The Tiki Bar Is Open WEEZER – Geffen	27 KKMB:I
10	11	Weezer – Geπen Weezer	27 KKMR spins!
12	12	DAVID GRAY – RCA	#1 KBXR
		White Ladder	
14	13	CRANBERRIES – MCA	Top 5 WZEW
		Wake Up And Smell The Coffee	
17	14	COLDPLAY – Nettwerk/Capitol	KBCO add
16	15	Parachutes MICK JAGGER – Virgin	Top 5 \\//75\\/
10	13	Goddess In The Doorway	Top 5 WZEW
13	16	BOZ SCAGGS – Virgin	Top 5 KRSH
		Dig	
15	17	BOB DYLAN – Columbia/CRG	Top 5 WMVY
40	40	Love and Theft	T
10	18	FIVE FOR FIGHTING – Aware/Col/CRG America Town	Top 5 KCTY
21	19	TRAVIS – Epic	KINK add
		The Invisible Band	MINIC GOO
20	20	PETE YORN – Columbia/CRG	Top 5 WKOC
		Musicforthemorningafter	
25	21	EAGLE-EYE CHERRY – MCA	Top 10 WXPN
40	22	Present/Future	T FKOTS
19	22	LUCINDA WILLIAMS – Lost Highway/IDJ	Top 5 KOTR
	23	Essence JEWEL – Atlantic/AG	Top 5 KBXR
		This Way	JOP O ROAR
22	24	ENYA – Reprise	16 KBCO spins!
		A Day Without Rain	
23	25	BLUES TRAVELER – A&M	Top 10 KTCZ
		Bridge	

adultery

BY MIKE MORRISON

KEEP YOUR EYES ON THE ROAD, YOUR HANDS UPON THE WHEEL: So, after a very nice visit with Paul Shugrue and Kristen Croot at WKOC. I was pulling out of town on my way from Norfolk to Charlotte, NC, listening to their station go from U2's "With Or Without You" into Hothouse Flowers' "Thing Of Beauty" (which I haven't heard in YEARS!). A few miles later, 'KOC was history, so I found Coldplay's "Trouble." But, battling fiercely with this signal was another playing a sappy country song. Unfortunately, the Coldplay station lost and, from then on, while I prayed for something remotely resembling Rock2K, it was Country and Christian for the next two hours! What I would've given to hear Nickelback or even Creed, not to mention the Ryan Adams single which remains at #1 this week while picking up new adds at KINK and CKEY!... The one regret I have being out of town last week was missing the taping of Mick Jagger's ABC special at the 800-seat (!!) El Rey Theater (formerly known as "Secret Location"). The audience was a who's-who of Hollywood and rock luminaries, including Jack Nicholson, Fred Durst, Billy Corgan, Naomi Campbell, Mark McGrath.



JO HODGE: "Fighting" for Ben Folds airplay!

Meg Ryan and on and on. I'm told the set featured a healthy dose of material from Jagger's new album "Goddess In The Doorway" (including the Rob Thomas/Jagger-penned "Visions Of Paradise"-added this week at KINK) as well as Stones classics "Miss You" and "Respectable." To have missed seeing this living legend in such an intimate space is more than my poor heart can handle at this moment so, can we just drop it?... MD John Farneda told us last week about the big response WXRT's getting to Cousteau's "Last Good Day Of The Year." This week, the song was added at KMTT and is currently 2-0 in the WTTS Cage Match! More to come ... Congrats to Jo Hodge and Jacqueline Saturn on an incredible Most

Added week on the new Ben Folds track, "Still Fighting It" with KBAC, WRLT, WAPS, KTAO, WKOC, WXPN, WFPK, WNCW, WRNX, KCTY, KTHX, KRSH, WDOD and KMTN all coming in. Also Epic-wise, the Travis train continues to chug along with new adds this week at KINK and WOKI... Columbia's Trina Tombrink has virtually closed out what I suspect will be the next song to top the APM charts, John Mayer's "No Such Thing." It's selling 5.5k per week for a total of 58k in only eight weeks. The four-star Rolling Stone review confirms what we in APM-land already know, that "Room For Squares" is a deep, brilliant album that's about to bust wide-open... The Raul Malo story continues to unfold nicely with new airplay at KBAC, as well as major phone stories in three major markets from airplay on WYEP Pittsburgh, WDET Detroit and WXPN in Philly... WMVY adds "Down And Dirty" this week as Capitol's Steve Nice heads off to Madison for a WMMM-sponsored Sunday Brunch concert with Shannon McNally. It'll be a relaxing flight for him (post-9/11 anxiety notwithstanding) knowing that he closed KBCO on Coldplay's "Trouble" this week!... Following in Ryan Adams' footsteps down the Lost Highway to fame and fortune is William Topley, who picked up adds at WZEW and WDST this week. They join WBOS, KMTT, KBCO, WXRV, KOTR and WKOC on "Back To Believing," the first of many stellar tracks from Topley's new "Feasting With Panthers"... One of the more intriguing records to come down the pike is the DreamWorks debut from Carole King's daugher, Louise Goffin who, this time, has made a more defiantly artistic record than her previous efforts. The young Goffin and King recently appeared together in a Gap TV ad that generated tons of press. "Sometimes A Circle," impacts this week... Also going for adds this week is my personal pick from Pete Yorn's much-lauded debut CD "musicforthemorningafter." From the beginning I've felt "Strange Condition" was made for radio, with its unabashed melodicism and infectious "My Sweet Lord"inspired coda ("I want you to know, I want you to know..."—fantastic!)... Finally, Sarah McLune at WOKI has new call times. She's available Mon. noon - six, and Tues, 4:30 - 6:30 (EST)... hitsmm@aol.com...

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rock2k picks

EDITED BY KAREN GLAUBER



Shelby Lynne "Love, Shelby" (Lost Highway/IDJ): Lynne has changed producers—from Bill Bottrell to Glen Ballard—on the follow-up to "I Am Shelby Lynne" but the seductively soulful approach to songcraft and performances she exhibited on her breakthrough remains. Highlights include the silken "Bend," the delectable "Wall in Your Heart" and folk-

rock/pop-soul hybrid "The Killing Kind," on which Ballard pulls out all the stops, with stunning results. Lynne's lacerating performance of John Lennon's "Mother," which climaxes the album, demands to be maxed out, considering her family history, and Ballard happily complies. With "Love," Lynne cements her status as an artist who matters, no matter who's manning the console. (B.S.)

Zero 7 "Simple Things" (Quango/Palm): Some wags call this Mercury Prize-nominated duo the British Air. Though there's a comparable laid-back vibe to the pair's debut full-length, the album's downtempo funkiness is tempered by the occasional wisp of acousticguitar folk, such as on "Spinning," and the use of multiple studio singers. The pair has a light touch with



mood music, whether nearly nicking the opening track on Doves' album on "Polaris," culling from the same bluesy trip-hop as Morcheeba ("Distractions"), throwing hip-hop shoutouts under flutes and South African singers ("Likufanele") or infusing brass to the mix ("Out of Town"). "Simple Things" proves that sonic wallpaper with catchy melodies isn't simple—it's a good thing. (D.S.)



The Avalanches "Since I Left You" (Modular/Sire): These Australian beatmongers have opened for the Beastie Boys and Public Enemy and earned a thumbs-up from Madonna, and it's no surprise—their audio collages are high-spirited, loveable and eminently danceable. Melding hip-hop eclecticism and dubby exuberance, the crew lifts the party off the ground on the breezy "Since

I Left You," the relentless "Flight Tonight," percolating "Close to You" (which boasts a killer Isley Brothers sample) and post-disco dream "A Different Feeling." It's rhythmically formidable enough to fill the dance floor on Saturday night, but also sufficiently atmospheric for Sunday afternoon chillin'. (S.G.)

The Juliana Theory "Music From Another Room" (Tooth & Nail): The only disappointment of "Music From Another Room" is that it is an EP, containing only six songs-five if you consider "Moments..." and "In a Fraction" two parts of one long track. But despite the brevity of the disc, the emo world's answer to Pink Floyd delivers the goods, especially



on opener "This Is the End of the World," which fakes the listener out with an atmospheric keyboard-infused opening before launching into a rollicking rocker, allowing vocalist Bret Detar the range to rip it up. The band's quieter side is highlighted on the closing track, "Piano Song." (J.D.)

rock2k muqs

MUY MALO: When Higher Octave artist (and former Mavericks frontman) Raul Malo stopped by the HITS cesspool to hype his new disc "Today," he found himself unable to shake the company of HITS slave Mike Morrison, who followed Malo like an excited puppy. "Did

you know that I scrambled the letters in your name to form the words 'our llama'? And 'Mavericks' scrambles into either 'cave smirk' or 'avec smirk," Morrison said. "Did you also know that I have way too much time on my hands?" Shown also trapped in Morrison's whirlpool of boredom is Virgin's Ray Gmeiner.



THE NAME OF THE GAME: Who could resist an audience with one of the growned princes of funk? That's the original Super Freak (or O.S.F.) Rick James entertaining Scott Kirkland and Ken Jordan, better known as The Crystal Method. "As one of the grand masters of funk, Mr. James,"

said Kirkland, "it is an honor to finally meet you. 'Street Songs' totally changed my life." A baffled James looked at Kirkland and Jordan for a moment before replying, "To tell you boys the truth, I sorta misunderstood my assistant when he said you were outside. I was pretty sure it wasn't a band that he was bringing in."



THE SWEET SMELL OF SUCCESS: Backed into a corner by a roving pack of Boston record reps, WBTZ PD Steph Hindley and MD Picard could only smile and pretend to be happy. Above the deafening cries of "Hey, buddy, you're my guy," "Did you get the FedEx?" and "It's a smash in Boise" Hindley

managed to ask, "Is that Drakkar Noir I smell?" "Actually," said the record guys simultaneously, "it's a designer imposter. Smells just like Hai Karate, doesn't it?" Shown surrounding Hindley and Picard in the doorway are (I-r) Reprise's Andrew Govatsos, Columbia's Brad. Arista's Paul. Warner Bros.' Millman and Jamie from Maverick.





I'm so addicted to you... and you're such a dick to me



addicted

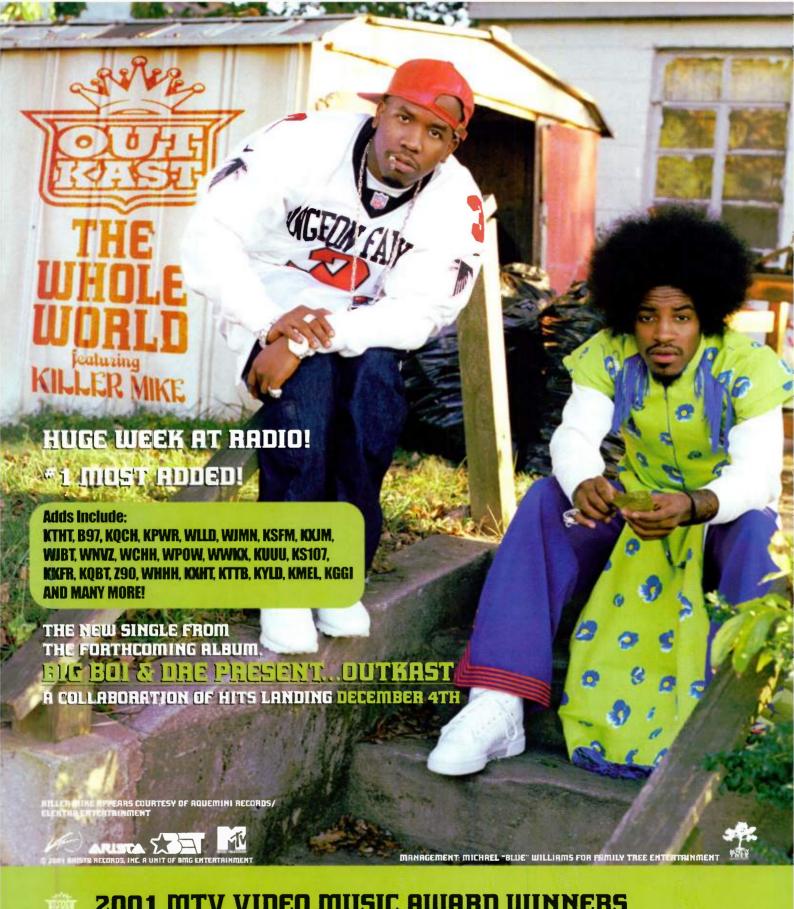
the new single and video from the Dirty Martini/RCA Records album ATOMIC



www.litlounge.com

www.dirtymartiniusa.com

Produced by Don Gilmore and Lit / Engineered and Mixed by Don Gilmore / Management: Ruta E. Sepetys for Sepetys Entertainment Group, Inc. (SEG) / A&R. Bruce Flohr
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2001 MTV VIDEO MUSIC AWARD WINNERS
WINNER OF TWO 2001 BET AWARDS
2001 R&B/HIP-HOP BILLBOARD AWARD WINNERS
WINNER OF TWO 2001 SOURCE AWARDS



Floxo

Ground Zero By Liz Montalbano

I'M REALLY TRYING TO COLLECT MY THOUGHTS and focus on my column this morning. But I just can't pull it together. I want so much to punch someone in his face right now. Just haven't figured out which annoying male in my life should be on the receiving end. I have enough to go around, trust. Anyway, positive energy, Liz. It's fucking Thanksgiving week for Christ's sake. K... What am I thankful for? I'm thankful for being single (that's for sure). I'm thankful for my new BOSE stereo. I'm thankful for Gucci and Louis Vuitton. I'm thankful for this fabulous lamp that I just picked up at a really cute store on La Brea. I'm thankful for Santa Margarita Pinot Grigio (only \$30 a bottle). 1 know-I'm a bit out of control. But seriously, I'm thankful for my health, my family and friends, my job, the sunshine and the rain, trees, puppies and babies. Having a Joni Mitchell moment. I'm definitely thankful for the four days we have off. They can't come soon enough. So let me get this shit going, so I can get closer to it... Let's begin with Craig David's "7 Days." It's starting to roll Crossover. You need to check out the DJ Premiere remix with Mos Def, already bubbling at KPWR, WPHI, WHHH, KMEL and KBMB, to name a few. This remix, along with support from BET, will definitely help lead the way to Crossover. Not to mention the album is 700k deep. John McMann is relentless... Jagged Edge's "Goodbye" is coming through with huge gains this week at Urban and Crossover. Lisa Ellis is right when she says that it takes a minute for Jagged records to break through, but they always do. Every Jagged record has followed the same path. And they were all hits. So, my point is, play the fucking record... Spent Saturday moming at Rifkind's house listening to the Mobb Deep album. Fabulous house. Fabulous kids. The album's not bad, either. It's definitely gonna stir up some shit in the hip-hop community. You'll see what I'm talking about when you listen. The single, "Hey Love," which features 112, feels really good at the format. Loud's Veronica Amarante already has KMEL, KSFM, KBMB, KQKS, WJMN, HOT 97 and WHHH on board in front of her 11/27 impact date. Don't sleep on this. It should be big... I have to give it up to Marthe

and Motti for the Crossover gains on Ja Rule's "Always On Time." You usually only see gains like this on superstars. I caught "the making of the video" on MTV last week. Oh, and I also spelled AShanti's name wrong last week. Love her. Anyway (pull it back, Liz), this single is off the hook. While I'm on Def Jam's genitals, Ludacris didn't have a shabby week, either. K. Repeat performance with Montell?... Mr. Cheeks is a fine example of a record exploding from nowhere. I must say that when Universal gets one, Val and Gary deliver it. Juvenile's another example of this. "From Her Mama" has been bubbling in the South for a while now. And they're surely reaping the fruits of their labor. Persistence pays,



MONTELL JORDAN: A "Must Have."

ladies and gentlemen. Just ask Val DeLong. The next Brian McKnight single, "Still," is a smash. And how about Master P? Ooohhhwee! (OK, that was gay)... NSYNC is officially breaking every record in the book with "Gone." Mystikal is a smash. Have you heard it? It's already all over WPGC, KBXX, KXHT, WCHH, KBMB, WBHJ, WERQ and KPWR. Petey Pablo should be a Top 5 Rhythm record. And if you think "Raise Up" was good, wait 'til you hear "I." K, that will be \$5, Strazza. Wire it. LOL... The OutKast record is being well-received. Just look at the impact week Sackheim entertained... I love Mary J. Blige's video... The Busta Rhymes record is building at Urban and Crossover... The Jacksons should be proud. Brother and sister look like they have hits in the making... ALBUM: Jaguar's "Denial, Delusions, & Decisions." This shit is bananas. Caught her performance a couple of weeks ago. MCA has something with this chick. BOOK: Quincy Jones' "Q." I'm only 70 pages deep and it's already amazing. SINGLE: Glenn Lewis' "Don't You Forget It." He definitely has superstar potential. My prediction is that the single will grow slowly, but will be timeless when it gets there. Mark Byers, thanks for tuffin' it at the Maxwell show last week and for Roscoe's this past weekend. VIDEO: Joe's "Let's Stay Home Tonight." He looks really hot. PERSON: Julie Miller (happy birthday, bitch)... Hit me at eliz0315@aol.com. I'm gone.



Street Snap



TOOK DeLONG ENOUGH: No longer able to deny her attraction, Universal Crossover Promotion St. VP Val Delong (r) embraced her hunk-a-hunk-a-burning love, Greg Lawley (l). "I don't care what my mother says or what those awful trade mag geeks say about you or even what the doctor says about the lumps on your back and your foot—I love you!" said the smitten DeLong. Lawley just smirked and sniffed her sweet perfume, ecstatic that his love potion #6,487 had worked.

Phat Five

The Hype On The Street This Week

TRAVS LOUGHRAN

Holding it down, as The Bomb's trend explodes 3.6 to 4.7.



JAYSON JACKSON
Upped to GM of Virgin Urban.

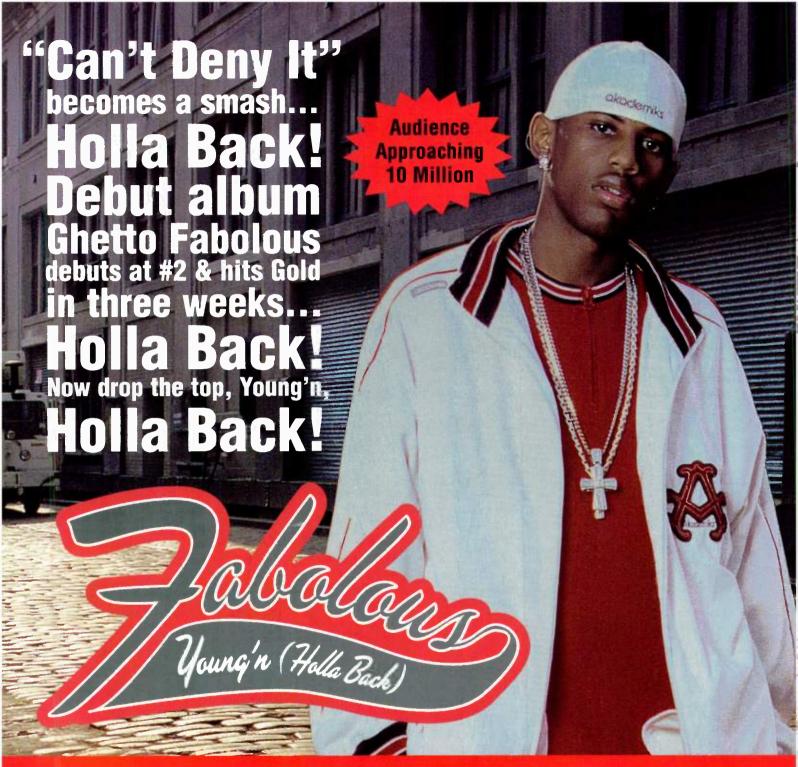
MICHELLE SANTOSUOSSO
Back in L.A. Don't touch that dial.



Don't be "M!ssundaztood." The party has started.

Puerto Rican princess puts it down in homeland.





The new single and video from the gold album Ghetto Fabolous

New This Week

KXHT • WBHJ • KTTB • KTHT and many others

On Over 35 Stations including:

WQHT • WJMN • WERQ • WLLD • KMEL

KYLD • WWKX • WHHH • KXJM • Z90





www.elektra.com



www.fabolous.net



CROSSOVER AIRPLAYOR 30 JAMS

	TUS	JUVER	AIRPLA	TOP 30 JAMS
2W	LW TW	ARTIST	TITLE	LABEL
1	1 1	USHER	U Got It Bad	Arista
2	2 2	GINUWINE	Differences	Epic
4	4 3	JA RULE	Livin' It Up	Murder Inc./IDJ
3	3 4	MARY J. BLIGE	Family Affair	MCA
8	5 5	CITY HIGH	Caramel	BB/Interscope
9	7 6	PETEY PABLO	Raise Up	Jive
12	9 7	NELLY	#1	Priority/Capitol
14	8 8	JAY-Z	Girls, Girls, Girls	Roc-A-Fella/IDJ
13	13 9	NELLY FURTADO	Turn Off The Light	DreamWorks
10	10 10	AALIYAH	Rock The Boat	Blackground
5	6 11	JENNIFER LOPEZ	I'm Real	Epic
11	14 12	112	Dance With Me	Bad Boy/Arista
7	12 13	FABOLOUS f/NATE DOGG	Can't Deny It	DS/Elektra/EEG
6	11 14	BUBBA SPARXXX	Ugly	Beat Club/Interscope
22	18 15	FAT JOE f/R. KELLY	We Thuggin'	Atlantic/Atl G
	29 16	JANET	Son Of A Gun	Virgin
16	15 17	DESTINY'S CHILD	Emotion	Columbia/CRG
25	19 18	ALICIA KEYS	A Woman's Worth	J Records
	25 19	NSYNC	Gone	Jive
20	20 20	FAITH EVANS	You Gets No Love	Bad Boy/Arista
29	21 21	DMX	Who We Be	Def Jam/IDJ
28	24 22	PINK	Get The Party Started	Ari st a
	23	MR. CHEEKS	Lights, Camera, Action	Universal
26	23 24	CRAIG DAVID	7 Days	Wildstar/Atl/Atl G
	27 25	LUDACRIS	Rollout	Def Jam South/IDJ
	30 26	JUVENILE	From Her Mama	Cash Money/Universal
24	26 27	P. DIDDY	Diddy	Bad Boy/Arista
18	17 28	MAXWELL	Lifetime	Columbia/CRG
8	29	BUSTA RHYMES	Break Ya Neck	J Records

R*E*S*P*E*C*T

15 16 30 ALICIA KEYS

Artist	Title
1. OutKast	"The Whole World"
2. Montell Jordan	"You Must Have Bee
3. Master P.	"Ooohhhwee"

3. Master P. "Ooohhhwee"
4. Jermaine Dupri "Welcome To Atlanta"
5. Mobb Deep "Hey Love (Anything)"

Label
Arista
Def Soul/IDJ
No Limit/Universal
So So Def/Col/CRG
Loud/Col/CRG

J Records

by Mark Feather

IT'S THAT TIME OF THE YEAR: Thanksgiving—a time when we traditionally pause and give thanks for the things in life for which we're grateful. Here are mine. Some are business-related, others are not, but all are genuine... I'm thankful for having an enjoyable, stable job during a pronounced economic downturn. After 15 years in radio, I'm still involved in the music (the reason I first got into this business), but at the magazine, I am allowed to be myself—unconstrained by a paranoid and political corporate structure. How refreshing... I'm also thankful for a year that contained the release of some great music. Topping my list is the Craig David project. I've been listening to it repeatedly since getting the advance in early June and now, six months later, I'm still not sick of it. My favorite track on first listen was "7 Days," the current single. And even as some stations wait for callout, others are going with their gut and supporting the song with Top 10 airplay—among them Z90, WNVZ and WXXP. Folks, sometimes you just have to go with your ears, and mine tell me this will absolutely prove itself to be a smash... Every day I thank God to be richly blessed with friends and family—in particular my five-year-old son and my best friend Justin, who has seen me through so much over these last six years or so... I'm thankful to have had the privilege of seeing Maxwell in concert last week. During my time in radio, I wasn't exactly his biggest supporter—just ask Lisa or Andrea. Now, after living with the CD and witnessing the show, I realize just how wrong I was about him. Throughout the entire set, he displayed not a hint of ego. Rather, he came off as just a normal guy, on-stage, jamming with his band, and spreading a great, positive vibe. Wow—amazing. No wonder Maxwell's a multi-Platinum artist. And it's not too late to get on board. "This Woman's Work" is the next single, slated for a January release. Also, don't forget about a couple of other great artists on Columbia—Jagged Edge (whose "Goodbye" is finally starting to callout strong) and Mobb Deep (whose "Hey Love" impacts next week, but is already rotating big at KQKS, KSFM, KMEL and KBMB). I'm thankful for great music from them, as well... I'm also thankful for the apartment I recently moved into. It's smaller, but so much better than my old one, with a pool, a gym, a sauna and a "pets are welcome" policy—which is good since I go nowhere without my dog, Lady. And, oh yeah, it's right around the corner from the office, which means I have the added bonus of not having to deal with L.A. traffic. Excellent... I'm thankful for L.A. Reid postponing the release of Usher's "8701" so that it could turn out to be the awesome collection of music that it is. It's another one stuck on repeat in my CD player—and the ridiculously hot video for "U Got It Bad" might (please, catch the sarcasm) have been played more than a few times in my VCR, too. Arista crossover guru Rick Sackheim is also blowing up this week at radio with OutKast's "The Whole World," added at KPWR, WJMN, KYLD, WHHH, KYLZ and a host of others. Meanwhile, the remix of Pink's "Get The Party Started" grabs new adds at KQBT, KIKI, KBOS, WOCQ and more. Rick is thankful that he's got plenty of records to work... Meanwhile, I'm thankful for the time I've been able to spend recently with my new friend, David. Now, with the holidays here, our time together will hopefully be even more special... Lastly on the musical tip, I'm thankful for the ton of stations at Pop radio that added Brian McKnight's "Still" to their playlists this week. The song impacts at Rhythm Crossover next week, and I urge you to RUN to your CD player and listen to this song immediately, if you have not done so already. It's another classic from Brian, who just had a #1 R&B record with "Love of My Life." This one is much more in-the-pocket for our format, and is already being picked to go all the way by the likes of WKST's Michael Hayes and KDGS' Greg Williams. Don't sleep... And finally, I'm thankful to my editors for the opportunity to write this column—and that's NOT a buttkiss. As much as I love talking to radio, I definitely needed something else creative to do, and this is it. It's my wish that you be both informed and somewhat entertained by these weekly ramblings. God knows, writing them is certainly fun for me... Happy Thanksgiving, and until next week—C-ya...

CROSSOVER

NEWRELEASES

GOING FOR ADDS 11/27

Destiny's Child "8 Days of Christmas" Mobb Deep "Hey Luv (Anything)" "Always On Time" Ja Rule Kelly Price "In Love At Christmas" "Bouncin' Back" Mystikal "I Can't Wait" Jaguar Wright **Brian McKnight** "Still"

"Never"

Columbia/CRG Loud/Col/CRG Def Jam/IDJ Def Soul/IDJ **Jive** MCA Motown/Universal

GOING FOR ADDS 12/4

Amanda Perez

"Get Ur Self A..." Columbia/CRG Nas Redman & Method Man "Part II" Def Jam/IDJ Jennifer Lopez "Ain't It Funny" **Epic Bubba Sparxxx** "Lovely" **Angie Stone** "Brotha (RMX)" J Records Lil Romeo, Nick Canon, 3LW "Parents Just Don't Understand" Jive Res "Golden Boys" MCA

Universal

Beat Club/Interscope

Arista

1. Usher 2. Petey Pablo

3. Ginuwine

4. Nelly

5. Britney Spears

"U Got It Bad" "Raise Up"

Jive "Differences" Epic

Priority/Capitol

"I'm A Slave 4 U" **Jive**

of the week



She's baaack!

MICHELLE SANTOSUOSSO PD KHHT LOS ANGELES

We break this week from ratings winners, the usual theme of our Big Willie strokes, to highlight the return to L.A. of one of our favorite people, Michelle S. Most recently J Records' VP/National Crossover Promotion, Michelle will once again occupy her house in Laurel Canyon beginning sometime in December, as she takes over the programming reigns of HOT 92.3. A sixteen-year vet-

eran of the music industry, Michelle's career path also encompasses a very misguided two years in the HITS cesspool as Crossover Editor, an A&R position with RCA Records, PD gigs at both KKBT L.A. and KMEL S.F., and various other radio programming jobs-including a stint with Kevin Weatherly at Q106/S.D. (a person with whom she will now compete). "With creativity always being my strong point and passion, it is with great anticipation that I embark on a new adventure with Clear Channel," commented the lovely Ms. S. when asked by HITS drone Mark Feather about her feelings on the move. "But in all reality, Feather, let's just cut to the chase—the real reason I'm coming back to L.A. is to have a bunch more kick-ass margaritas with you in West Hollywood!" Hey-we'll drink to that...



I GOT THE CREEPS: KXJM Portland PD Mark Adams (r) welcomed Elektra

hook master Nate Dogg (I) into his office to talk about the street crooner's new

track, "I Got Love." "Yo, that track is bangin', dog" said the radio dweeb. "I'm

thinking, tho', a lil' mo' hi-hat would kick that sh't up a notch. Ya know, fo' the

homies in the jeeps. Or iz this one for the beeyatches?" Nate looked nervous-

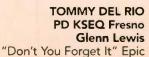
ly at Adams, and later asked his label to omit Portland from future tour stops.



JAZZY JIM ARCHER APD/MD KMEL/KYLD San Francisco Montell Jordan

"You Must Have Been" Def Soul/IDJ

"Great to have such an amazing songwriter back in the game. 'You Must Have Been' is going to connect and do very well in the Bay."



"I instantly fell in love with this record the minute I heard it, and am optimistic that this will grow well beyond just our slow jam show!"





ORLANDO PD WLLD Tampa Fabolous "Young'n (Holla Back)" DS/Elektra/EEG

"This is the hot sh*%, and this cat is blowing up! This is the only album this year that I listened to front to back—he has nine burners in a row!"

TAP MONEY MD WJMH Greensboro Ja Rule "Always On Time" Murder Inc./IDJ

"Is there any question why they call this man 'The Rule'? He is back with another banger that'll make the phones go crazy!"



62 HITS November 23, 2001

Lending A Slowhand



The recipient of Musicians' Assistance Program first Stevie Ray Vaughan Award, Eric Clapton raised thousands of dollars for MAP to provide drug and alcohol treatment to anyone in the music community who sought it.

Thank you, Eric, and all the other artists who help MAP stay alive.

musicians' assistance program
The Road To Recovery Has A MAP
888-MAP-MAP1
www.map2000.org



If you or anyone else wants to help...

Musicians' Assistance Program

817 Vine Street Hollywood, CA 323.993.3197

in Tha mix.

top 20 spinz

top 20 Spinz					
#	ARTIST	TITLE	LABEL	SPINZ	
1.	FAT JOE & R. KELLY	We Thuggin'	TS/Atlantic/Atl G	354	
2.	JAY-Z	Girls	Roc-A-Fella/Def Jam/IDJ	349	
3.	P. DIDDY	Diddy	Bad Boy/Arista	341	
4.	JERMAINE DUPRI f/LUDACRIS	Welcome To Atlanta	So So Def/Columbia & Def Jam/IDJ	3 36	
5.	BUSTA RHYMES	Break Ya Neck	J Records	330	
6.	LUDACRIS	Rollout	Def Jam/IDJ	322	
7.	DR. DRE f/KNOC-TURN'AL	Bac Intentions	Aftermath/Interscope	320	
8.	METHOD MAN & REDMAN	Part II	Def Jam/IDJ	319	
9.	DUNGEON FAMILY	Trans DF Express	Arista	313	
10.	DR. DRE & DJ QUIK	Put It On Me	Priority	311	
11.	MOBB DEEP	Burn	LOUD/Columbia	299	
12.	BUSTA RHYMES	As I Come Back	J Records	297	
13.	DR. DRE & SNOOP	The Wash	Aftermath/Interscope	286	
14.	WARREN G	Lookin' At You	Universal	284	
15.	JA RULE	Always On Time	Murder Inc./Def Jam/IDJ	280	
16.	MARY J. BLIGE	Family Affair	MCA	275	
17.	ICE CUBE	\$100 Bill Y'all	Priority	274	
18.	FABOLOUS	Young'n (Holla Back)	DS/Elektra/EEG	268	
19.	BUBBA SPARXXX	Lovely	Beat Club/Interscope	262	
20.	JUVENILE	From Her Mama	Cash Money/Universal	254	

outta tha box weekly conference

		Call AAII II ICI 2		
#	ARTIST	TITLE	LABEL	
1.	METHOD MAN & REDMAN	Part II	Def Jam/IDJ	
2.	BUSTA RHYMES	As I Come Back	J Records	
3.	JERMAINE DUPRI f/LUDACRIS	Welcome To Atlanta	So So Def/Columbia & Def Jam/IDJ	
4.	ICE CUBE	\$100 Bill Y'all	Priority	
5.	DUNGEON FAMILY	Trans DF Express	Arista	
6.	PETEY PABLO	1	Jive	
7.	DE LA SOUL	Baby Phat	Tommy Boy	
8.	BUBBA SPARXX	Lovely	Beat Club/Interscope	
9.	JONELL f/METHOD MAN	Round & Round	Def Jam/IDJ	
10.	WARREN G	Lookin At You	Universal	
co	mmercial 🛦	Vu	nderground	
1.	MOBB DEEP	Burn	LOUD/Columbia	
2.	WU-TANG	Pinky Ring	LOUD/Columbia	
3.	DILATED PEOPLES	Worst Comes To Worst	Priority/Capitol	
4.	GHOSTFACE KILLAH	Flowers	Epic	
5.	DUTCH & SPADE f/LUDACRIS	Get It Right	Untertainment/Interscope	







Def Jam's Rob Love upon hearing of Cosmic Kev's shoutout

THA COZMIC EXPERIENCE... In light of tha close to 30 recent departures of radio gigs in tha Clear Channel chain in Philly, it gives this DJ even more than tha hugest smile possible to formally announce tha promotion of long-time mix-show vet Cozmic Kev to Assistant Music Dir. and Mix-Show Coordinator @ WUSL! Kev started in '87 in college radio doin mix-shows @ WLFR & came to "Power 99" in '92. Kev: "First off, I wanna give it up to DJ Ran

icky leigh mensh

(WWF/Syndicated). He waz tha first person to open tha door for me at commercial radio. Ran brought me in tha door & I wouldn't be here if it wazn't for him. Then, Ran & Colby Colb gave me my first 30-minute time slot, so I definitely want to shout them both out. Also, much luv to Helen Little and Glen 'Golden Boy' Cooper. It waz Helen who decided to put me on every day & Golden Boy haz helped me understand tha political, bizness & programming side of tha bizness. I also wanna thank DJ Mister C (Camron Williams), who gave me my first radio job @ WLFR, and Joe Simmons aka AJ Shine (WKDU). In addition, Dave Allen, Cokilana for believin in me, Sally Boyd, Ricky Leigh, Wolf D & all tha fellaz in tha mix-show community, az well az Bill Brown, Shadow, Rob Love, Al Branch, Bobby Dash, Ben Willis, Buck Wild, Busta Rhymes, Chris Coleman, Chris Lighty, Funkmaster Flex, Doc B, Wax Spinner, Heat & Brock & most of all, my fiancée Leria Butler for puttin' up w/all of my shittt for all theze yrz. It'z been a long haul & this iz a major accomplishment for me. I think that there are still so many people who don't believe that a mix-show DJ can come up to a higher status & this iz more proof that it can happen. Also, this iz about growth. I've been really striving for this & I'm very happy the powers-that-be gave me tha opportunity to take on this pozition." Although Key haz the sad misfortune of bein' an Eagles/76ers/etc. fan like Ran, Doc B, Jay Ski, Touchtone, etc., we also gather that summa Kev's other duteez, in addition to hiz mix shows six dayz/wk 8p-9p, 10p-2a on Fri. & 6p-9p on Sat., will include: 1) Keepin a fresh supply of Lysol in tha FM studio to clean "Golden Boy"'s mic when hiz show iz done. (2) Head wrapper for station vehicles. (3) Cleanin up all tha Pampers & tissues Don Mack left during hiz departure. So, from all of us in tha mix show family, CONGRATZ COZMIC KEV!... & biggg congratz also to Redman & Method Man (Def Jam/IDJ) az they unanimously hold down tha #1 slot on this wk's Commercial Radio Mix Show Conference Call for the second straight wk., while Mobb Deep (LOUD) eazily stays #1 on tha unda for an unprecedented SEVENTH WK IN A ROW! &, like Def Jam, LOUD/Columbia/CRG's fourth quarter getz even stronger w/tha #2 debut of Wu Tang Clan... New mix show fam member/49er bandwagoner Jerry Davis (Fox Sports), who'z muzic supervizor for Fox's muzic dept., chex in w/sum key info: tha "Best Damned Sports Show Period," one of this DJ'z favorite fukkin shows on TV w/Tom Arnold, ole mix show pal John Salley, DeMarco Farr, Chris Rose, Lisa Guerrero & my man from my ole stompin grounds, Ken Rudolph, iz now gonna be two hrs. long, startin' this Wed. & every Fri. It will include a slot for summa your hottt artists to perform one song for tha 80 million homes they broadcast to M-F @ 7:30pm. Each show rebroadcasts @ 11:30pm. Also, muzic artists are now makin key appearances w/tha great Jim Rome (Fox) to chop it up about sports, of course, like Cube (Priority) did last Fri. Call me & I'll hook you up... Special shout to fellow D.C. boy Kevin Frazier/Skinz fan holdin it down on Fox, too... W/Rawkus' distribution deal about up, who'z gonna pick 'em up?... Congratz & a bowl of pasta pazool to Johnny "Fattt Bastud" Copolla goin to MCA az VP Xover Promo/Porno & who came up doin & promotin' mix shows in tha '80z before most knew what a mix show waz on tha record side... & luv to Bruce Reiner, who gave this DJ hiz first plaque & iz about to land???... & to Puff (Bad Boy/Arista), who told me hiz team iz tha Steelers, which had a much better wk than Bucs lozers Damon Williams (Music Choice) & Jermaine Dupri (So So Def/Col/CRG), Patriots fanz Justin "Heat Sux" Tyme (MTV) & Eric Kline (E. Kline Prod.) & Ravens sukkaz Reggie Reg (WERQ), Kev Liles (Def Jam) & Buttahman (MTV/WERQ). PS: How bout thoze Skinz w/four in a row!... Wendy Goldstein: (Capitol/Priority) "It'z all about Big Moe!" Nice uptempo mix on Lina (Atlantic) by Kelly "Boo Muthafukka Boo" G (BET)... New nickname for the sleepinest DJ in America, Mark Mac (KXJM): "LumberMack aka Bernadette." Thank you... & who betta to wish tha mix krew Happy Thanksgivin' than Chris "Tha Maya" Coleman (BET/WQQK): "This iz tha first T-givin' I'll be sittin & kickin' it w/my mom & family in two yrz cuz I'm alwaze on tha air, @ a club, etc. Momma Coleman starts cookin two days before on sum good ole Alabama gumbo... Mmmm! From me & my wife Deonta & our families to all of yours, we wish you all love, peace & happiness! PS: Roll 'Tide' muthafukkaz!"

the lowdown on new music...



...by leading mix show DJz

harold banks · whxt



Method Man & Redman "Part 2" Def Jam/IDJ

"Theze two out-of-control fools have definitely dropped a hottt continuation of tha first 'How High'! Anyone who dug tha original version will instantly feel this 'Part 2'! Erick Sermon did an excellent job producing this joint by throwing Toni

Braxton in tha hook. It'z a no-brainer!"

clue • wqht



Wu Tang
"Pinky Ring"
Loud/Columbia

"Dirty, grimey... It'z classic Wu! That'z Shaolin takin it to tha streets 4sho!!"

dvs · wqok



Outkast "The Whole World" LaFace/Arista

"Outkast iz breakin' new ground once again with a whole new sound! Becuz this iz so different from everything else out there, I think this iz gonna be a big record for mix shows and regular rotation. Already gettin' reaction from it down here in tha Carolinas!!"

fresh • wtlz



Ice Cube "\$100 Bill Y'all" Priority

"This Ice Cube joint iz like anutha 'We Be Clubbin'... A straight banger!!! Cube cumz back with that raw West Coast hip-hop flava we know and love him for. It'z sumthin for all tha big ballers out there. No \$20z or \$50z allowed baby—just Benjamins!!!"

mad linx • wtmp



Rayvon
"2-Way"
MCA

"Shaggy takes hiz diamond status & lends it to tha first release from hiz Big Yard label. It'z anutha banger from tha reigning crew of dancehall. Don't sleep on this one; tha video iz hottt, too. Linx side note: Special props to Shaggy, Rayvon & tha crew

for showing DJz ultimate love with all tha personalized freestyles. Big up Big Yard!"

felli fel • kpwr



Lil J "It'z The Weekend" Hollywood

"Lil J iz tha next BIG Lil man!! This Long Beach native iz flexin' over a blazin' hottt Jermaine Dupri track! Went right into tha mix!!"

tosh · kbmb



Mobb Deep f/112
"Hey Luv" (Anything)
Loud/Columbia

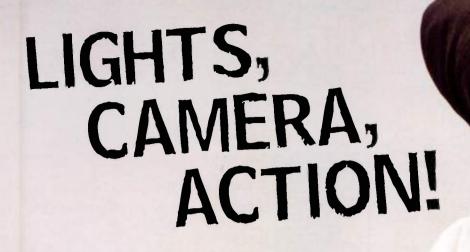
"Mobb Deep brings tha classic hip-hop element, with smooth R&B lyrix by 112. People are startin to really feel it... It'z definitely growin!"

jt quick • kprs



Jonell & Method Man "Round And Round" (remix) Def Jam/IDJ

"Tha Jonell record haz been reworked with a hotttass flow from Meth. Put this in immediately! Good for all-day airplay. This iz a whole new song from tha original, and tha new vocals are incredible."





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Monitor Rap 11*
Monitor Mainstream 10*

WKYS # 1 52 X WUSL # 1 49 X WJMH # 1 73 X WOWI # 1 45 X WPHI # 1 57 X WPGC # 1 69 X

TOP 5 PHONES @ WKYS WERQ WPEG

WERO 43 X **KKBT** HOT 97 32X 25 X **WJLB** 42 X WDTJ 39 X WVEE WPEG WAMO 46X WENZ 41 X WAJZ 29 X WCHH 54 X 51 X WWWZ 31 X WBOT 45 X WWDM 38 X WIIZ 21 X

UNIVERSAL

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Jamz

Michael Jackson Working On Angel Housing Project



J Artists Calvin And Angie Stone Suffer Nausea After Accosted By Trade Mag Geek

New Airport Security: Peanuts Replaced With

JUICE

David Linton exits his position as Sr. VP Black Music at Capitol Records... At Virgin Records, Brian Samson exits his National Director, Crossover position, and Korie White exits her Associate Product Manager position. Reach out to Samson at (800) 656-8086 or djflyl@aol.com. White's digits: (310) 709-7599 or Korieinc@yahoo.com.. Radio One taps Jody Williams, former RCA Records VP Black Music Promotion, as its exclusive Urban independent promotion rep. Wes Johnson exits as independent promoter for the Blue Chip stations Radio One has acquired, and National Music Meeting's Joey Grossman and Jeff Deane have obtained independent work for an

unnamed Radio One Rhythmic station... At WERQ-FM Baltimore, APD/middayer Neke adds MD stripes... Former WERQ-FM Baltimore middayer Egypt joins WBLS-FM New York for middays. She is also the host of "The Source Soundlab"... GM Steve Love exits Radio One's WIZF-FM Cincinnati. Rick Porter exits Clear Channel to replace Love... WVAZ-FM Chicago LSM Gene Harley exits, as well as several staffers in accounting at WGCI-FM Chicago... Emmis has instituted a company-wide initiative of an across-the-board 10% wage cut, which will be supplemented with a corresponding 10% Emmis stock award in order to avoid layoffs, selling key strategic assets, suspending 401(k) or other benefit programs. Unaffected are employees with contracts... KKBT-FM Los Angeles' 12/16 "100.3 The Beat Holiday Cooldown" concert at the Wiltern Theater sold out in 2.45 minutes. Lineup: Alicia Keys, Ginuwine, Faith Evans and Jill Scott... Arif Mardin and Ian Ralfini have been appointed Co-VP/GMs of Capitol-distributed Manhattan Records... Carter Broadcasting purchases KCKN-AM Kansas City and flips to all sports. Fox Sports will provide most of the content... Sirius Satellite Radio will begin launching service in Phoenix, Houston, and Denver on 2/14/02... Michael Jackson will co-direct "Home of the Angels" with Brian Michael Stoller. No studio has been chosen to produce



Aaliyah: Now That's A Memorial!

the flick... Mariah Carey has filmed the CBS Television special "A Home for the Holidays," with guests Destiny's Child, Enrique Iglesias and others. It airs 12/21... Producer Michael Lowe has sued Dr. Dre. Xzibit, producer Scott Storch and Loud Records, and unnamed others for allegedly stealing beats that were used on Dre's single "X" on Xzibit's "Restless" album. Lowe seeks over \$1 million in damages... Snoop Dogg will release "Big Snoop Dogg: Paid The Cost To Be The Boss" on his MCAdistributed Doggystyle imprint. No release date available... The eighth edition of "Now That's What I Call Music" will be dedicated to Aaliyah, with a portion of the

profits going to the Aaliyah Memorial Fund. The album, in stores now, includes her last single "Rock The Boat" (Blackground)... "Janet Jackson All for You: Live In Concert From Hawaii," her 2nd HBO concert, will air 2/17/02... Usher recently dislocated his right shoulder while rehearsing choreography for his tour, which was to hit the road 12/06. His schedule has been cleared to allow for a three month recuperation, and the tour is expected to begin in April, with Fabolous as the opening act... William Cooper author of "Behold A Pale Horse," was shot and killed last week by Apache County police in Arizona. Police served him with a warrant and Cooper attempted to flee his home, resulting in a shootout that left the author dead and a sheriff with a gunshot wound to the head. Cooper influenced several hip-hop groups with his conspiracy theories and allegations against the government... D-12 and virtual group Gorillaz will release the song "9-ll," which deals with the September ll attacks... DMX will release a DVD titled "Angel," a minimovie about his rise from the streets to fame. The flick stars X and Mary J. Blige as his guardian angel. The DVD also includes all DMX's videos, live performances from the "Hard Knock Life" tour and the "Survival of the Illest" tour, along with behind-the-scenes footage of X putting together "Flesh of My Flesh, Blood of My Blood"...

Singled Out

The Top Thirty

The top Thirty							
	Week Of October 00, 1998						
2W LW TW	ARTIST	TITLE	LABEL				
1 1 1	USHER	U Got It Bad	Arista				
2 2 2	AALIYAH		Blackground				
4 3 3	JAY-Z	Rock The Boat	Roc-A-Fella/IDJ				
9 8 4	FAITH EVANS	Girls, Girls, Girls	Bad Boy/Arista				
5 5 5	MAXWELL	You Gets No Love	Columbia/CRG				
11 9 6	CITY HIGH	Lifetime	B.B./Interscope				
7 7 7	JA RULE	Caramel	Murder Inc/IDJ				
19 13 8	MR. CHEEKS	Livin' It Up	Universal				
3 4 9	PETEY PABLO	Lights Camera Action	<i>on</i> Jive				
12 11 10	ALICIA KEYS	Raise Up	J Records				
8 10 11	GINUWINE	A Woman's Worth	Epic				
<u></u> 22 12	JA RULE	Differences	Murder Inc./IDJ				
16 14 13	NELLY	Always On Time	Capitol/Priority				
24 15 14	LUDACRIS	#1	Def Jam South/IDJ				
18 16 15	FAT JOE/R. KEL		Atlantic/Atl G				
6 6 16	MARY J. BLIGE		MCA				
25 18 17	MICHAEL JACK	Family Affair (SON Butterflies	Epic				
22 20 18	JAGGED EDGE		SoSo Def/Col/CRG				
10 12 19	BUBBA SPARX		Beat Club/Interscope				
20 19 20	P. DIDDY	Ugly Diddy	Bad Boy/Arista				
26 25 21	JUVENILE		Universal				
14 17 22	DMX	From Her Mama Who We Be	Def Jam/IDJ				
15 21 23	BRIAN MCKNIC	GHT	Motown				
— 28 24	JANET	Love Of My Life	Virgin				
17 24 25	JENNIFER LOP		Epic				
13 23 26	FABOLOUS	I'm Real Can't Deny It	Elektra/EEG				
— 30 27	MISSY ELLIOT	r	Goldmind/Elektra/EEG				
21 26 28	R. KELLY	Take Away Feelin' On Yo Boot	Jive				
<u> </u>	BUSTA RHYME		J Records				

Based Primarily On Radio Airplay & Retail Sales

Gone

Break Ya Neck

Jive

By Gary Jackson



Fabolous: Looking Fabulous At Radio

Correction: Two issues ago we reported on the successful Los Angeles area one-day National Association of Black Female Executives in Music & Entertainment confab at Nordstrom's Department Store. The estimated attendance, reported at 60+, was closer to 200, according to Elektra Entertainment's Michelle Madison, a NABFEME board member. She also points out that Toni Bell is a coboard member, not a founder (Def Jam's Johnnie Walker holds that honor). On

the up side. Nordstrom's was so impressed with the L.A. turnout that they want to expand to include more cities. Check NABFEME's website, www.womenet.org, for more info on this up-and-coming organization... Music Meeting Matters: As the year winds down, labels are bringing out their heavy hitters for a strong run. Some of our faves are R. Kelly "The World's Greatest." Fabolous "Young'n (Holla Back)," Method Man & Red Man "How High," Ja Rule "Always On Time," Ice Cube "\$100 Bill Y'All" and Nappy Roots "Awnaw," which is receiving much love on WJKS, WFXA, WJTT, KPRS, WGZB, WBTF and WFXE ... KBCE-FM Boyce APD Dell Parker is holding down the fort on the heels of Roger Moore's exit last week. Actually, former PD Kenny Smoove is consulting the station from WMSU-FM Starksville until a permanent replacement is chosen, which should happen in January. Parker is busy learning the nuances of a new music scheduling system, Selector, while maintaining his weekend club spinning gig alongside KBCE evening personality RJ Polk. "It's good because I get direct feedback on what's working and what's not, rather than waiting for information to come back from research." Parker will spend the holiday season volunteering to feed the hungry in the Boyce community... Speaking of community service, new WIBB-FM Macon PD Mike Williams (please see "Now Ya Know") is overseeing a canned food collection drive to help feed deserving families in the area. Good looking out!... Seems staffing at Ted Fields' fledgling Artist Direct is going quite well in the urban department. Can't name names, but those mentioned to me represent the cream of the crop, with the West and Southeast regional positions pretty much locked down. Left to fill, Northeast, Atlanta and possibly the Midwest. Stay tuned... Finally, the music industry's continuing contraction made Thanksgiving a bit harder to enjoy. It begs the question, what will the Christmas/Chanukah/Kwanzaa season offer? A better economy may help, but as we all know, a hit song cures all ills, which doesn't happen during that time of year. It won't be until well into 2002 before we see any appreciable change in artistic attitude. Time to loosen the creativity belt, corporate boards, and let artists be artists, and damn the bottom line. Cookie cutters are getting duller and duller and duller... Rumor Mill: Greg Powell, Amon Parker, Ardenia Brown, David Linton, Thornell Jones, James Thomas, Nicole Brown...

Jamz

Active Albums

The Top Thirty

Wook	Ωf	November	22	2001
AAGGW	vı	MASHINEL	~	2001

2W LW TW	ARTIST TITLE	LABEL
1 1 1	MICHAEL JACKSON Invincible	Epic
4 7 2	USHER	Arista
3 6 3	JA RULE	Murder Inc./IDJ
2 2 4	Pain Is Love	Def Jam/IDJ
5	The Great Depre	Loud/SRC
6 9 6	ALICIA KEYS	J Records
8 12 7	Songs In A Mind MARY J. BLIGE	MCA
4 8	No More Drama SOUNDTRACK	AM/Doggystyle/Interscope
7 10 9	The Wash JAY-Z	Roc-A-Fella/IDJ
3 10	Blueprint PETEY PABLO	Jive
5 11	Diary Of A Sinne	
10 13 12	Faithfully AALIYAH	Blackground
	Aaliyah JENNIFER LOPEZ	
	J.Lo	Epic
	ANGIE STONE Mahogany Soul	J Records
15	BOYS II MEN Legacy-The Gre	
<u> </u>	KEKE WYATT Soul Sista	MCA
16 17 17		MCA Columbia/CRG
	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI	
16 17 17	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL	Columbia/CRG
16 17 17 5 11 18	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope
16 17 17 5 11 18 15 21 19	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope
16 17 17 5 11 18 15 21 19 9 16 20	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope
16 17 17 5 11 18 15 21 19 9 16 20 24 27 21	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK Training Day SNOOP DOGGY DOGG	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope nt Epic Priority/Capitol Death Row
16 17 17 5 11 18 15 21 19 9 16 20 24 27 21 14 19 22	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK Training Day SNOOP DOGGY DOGG Death Row's Gr	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope nt Epic Priority/Capitol Death Row
16 17 17 5 11 18 15 21 19 9 16 20 24 27 21 14 19 22 12 15 23	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK Training Day SNOOP DOGGY DOGG Death Row's Gr MICHAEL JACKSON HIStory DESTINY'S CHILD	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope off Epic Priority/Capitol Death Row eatest Epic MWM/Columbia/CRG
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16 17 17 5 11 18 15 21 19 9 16 20 24 27 21 14 19 22 12 15 23 1	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK Training Day SNOOP DOGGY DOGG Death Row's Gr MICHAEL JACKSON HIStory DESTINY'S CHILD 8 Days of Christ MICHAEL JACKSON Thriller DILATED PEOPLES Expansion Team	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope off Epic Priority/Capitol Death Row eatest Epic MWM/Columbia/CRG mas Epic Priority/Capitol 7 So So Def/Columbia/CRG
16 17 17 18 18 15 21 19 9 16 20 24 27 21 14 19 22 12 15 23 17 26 29 23 27 28	Soul Sista DESTINY'S CHILD Survivor JERMAINE DUPRI Instructions MAXWELL Now BUBBA SPARXXX Dark Days Brigh GINUWINE The Life SOUNDTRACK Training Day SNOOP DOGGY DOGG Death Row's Gr MICHAEL JACKSON HIStory DESTINY'S CHILD 8 Days of Christ MICHAEL JACKSON Thriller DILATED PEOPLES Expansion Tean JAGGED EDGE Jagged Little Th NELLY Country Gramm	Columbia/CRG So So Def/Columbia/CRG Columbia/CRG Beat Club/Interscope nt Epic Priority/Capitol Death Row eatest Epic MWM/Columbia/CRG mas Epic Priority/Capitol So So Def/Columbia/CRG rill Universal

Based Primarily On Retail Sales

Now Ya Know



Mike Williams PD, WIBB-FM Macon, GA

This transplanted Bronx, NY native majored in Communications at Rowan University in Glassboro, NJ. After gradu-

ating in 1998, he landed a gig doing promotions at WRKS-FM New York, where he drove the station van throughout the Big Apple. He moved on to WAMO-FM/AM Pittsburgh in November 1998, starting out as a board-op and later rising to on-air for the weekends on the AM side. In 1999, Williams shifted to the FM to do weekends. Later that year, he was hired by WRBV-FM Macon to handle afternoon drive and eventually moved on to middays and APD duties in 2000. Mike recently transitioned over to sister station WIBB-FM as PD. "I have to remember that WIBB has 53 years of heritage. Being the only black voice in this town, the station has developed not only a mystique, but a certain reputation for being above standards. There's a lot of pressure and responsibility, but it's such an advantage and a blessing to be here." Shout-Outs: "(KKBT-FM middayer) Kesha Monk and (WBLK-FM PD) Skip Dillard, because he was one of the few people that would return my calls and actually talk to me when I finished school. I would also like to thank Keith Richards and Toss Swaid for encouraging me and showing interest in me when they really didn't have to." -Moneé Perry

Urban Voices

Sam Weaver OM, KPRS-FM Kansas City Janet "Son Of A Gun" Virgin

"Janet's 'Son Of A Gun' is a son of a gun!"





Jay Love MD, WJHM-FM Orlando DMX f/Faith Evans "I Miss You" Def Jam/IDJ

"DMX is showing that, as a thug, he does have a heart, as he spits about the people he loves."

Dell Parker APD, KBCE-FM Boyce Angie Stone "I Wish I Didn't Miss You" J Records

"We're playing 'Brotha,' but this is the BOMB, with old school and new school together."





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- 2. MADONNA
- 3. MICHAEL JACKSON

- 1. SHAKIRA
- 2. MADONNA
- 3. PINK FLOYD

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JEFF DAVIDSON

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MIKE FULLER

(Amarillo)

151 Retail Stores

(NYC)

MICHAEL JACKSON

WHEREHOUSE MUSIC

- 1. SHAKIRA
- 2. UGK
- 3. GARTH BROOKS
- **BRITNEY SPEARS**
- 5. MICHAEL JACKSON
- WASH (ST)
- 7. MADONNA
- 8. ROB ZOMBIE
- 9. LINKIN PARK

1. SHAKIRA

5. ENRIQUE

6. ENYA

7. JEWEL

3. MADONNA

10. ALICIA KEYS

4. BRITNEY SPEARS

8. PINK FLOYD 9. NATALIE MERCHANT

10. DMX

HMV

TONY BAZEMORE AEC ONE STOP GROUP 10,000 Accounts (Coral Springs, FL)

ALLIANCE

- 1. MADONNA
- **JEWEL**
- 3. **NATALIE MERCHANT**
- 4. **GARTH BROOKS**
- **ENYA**
- **RADIOHEAD** 6.
- SHAKIRA
- 8. **SEVENDUST**
- **ROB ZOMBIE**
- 10. UGK

THFWIZ

GEORGE MEYER 42 Retail Stores (New Jersey)

THE WIZ

- 1. SHAKIRA
- MICHAEL JACKSON
- 3. MADONNA
- **BRITNEY SPEARS**
- **FAITHLESS**
- 6. ENRIQUE
- 7. JA RULE
- 8. PINK FLOYD
- JEWEL
- 10. DMX



SAM CASS 4000+ Accounts (Philadelphia)

HASTINGS

hastings

- 1. GARTH BROOKS
- **ROB ZOMBIE**
- **NICKELBACK** 3.
- **SHAKIRA** UGK
- 5.
- LINKIN PARK **ENYA**
- **GEORGE STRAIT BRITNEY SPEARS**
- 10. JEWEL

UNIVERSAL ONE-STOP

- 1. MANHEIM STEAMROLLER
- 2. ENRIQUE
- 3. SHAKIRA
- 4. JA RULE
- 5. MICHAEL JACKSON
- 6. NICKELBACK
- 7. DMX
- 8. JEWEL
- 9. KEKE WYATT
- 10. JAY-Z

Anderson

DAVE WATLAND 2,000 Wal-Mart Locations (Amarillo)

ANDERSON MECHANDISERS

- 1. GARTH BROOK
- **BRITNEY SPEARS**
- SHAKIRA
- **ENRIQUE**
- 5. O BROTHER, WHERE ART
- **ENYA**
- **NICKELBACK**
- 8. GEORGE STRAIT
- **BACKSTREET BOYS**
- **USHER**



VINCE SZYDLOWSKI 21 Retail Stores (Los Angeles)

VIRGIN

- STAR LOUNGE (VAR) 1.
- SHAKIRA
- **MADONNA** 3.
- BRITNEY SPEARS
 MICHAEL JACKSON 5.
- **RADIOHEAD** 6.
- **JEWEL**
- 8. **ENRIQUE**
- PINK FLOYD
- 10. **ENYA**



LEW GARRETT 10,000 Accounts (Woodland)

VALLEY MEDIA

- 1. SHAKIRA
- 2. JEWEL
- **ROB ZOMBIE**
- **MADONNA**
- **NATALIE MERCHANT**
- CURE
- SHELBY LYNNE
- **BARENAKED LADIES**
- 9. GREEN DAY
- 10. MICHAEL JACKSON

BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



SANDY BEAN 25 Retail Stores (Detroit)

HARMONY HOUSE

- **ROB ZOMBIE**
- **BRITNEY SPEARS**
- **GARTH BROOKS**
- JA RULE
- **NICKELBACK** 5.
- **DMX** 6.
- ENRIQUE
- LINKIN PARK
- **USHER**
- **ENYA**



DOUG SMITH 189 Retail Stores (Pittsburgh)

NATIONAL RECORD MART

- **ROB ZOMBIE**
- **BRITNEY SPEARS**
- **GARTH BROOKS**
- 4. JA RULE
- 5. NICKELBACK
- 6. DMX
- 7. ENRIQUE
- 8. LINKIN PARK
- 9. USHER
- 10. ENYA



2 Retail Stores (Chicago)

CROW'S NEST

- 1. RADIOHEAD
- 2. MICHAEL JACKSON
- 3. SHAKIRA
- **ROB ZOMBIE**
- 5. PINK FLOYD
- MADONNA
- **GARTH BROOKS** 8. MEST
- 9. CURE
- 10. SEVENDUST

SOUTHWEST

PAIGE MANN 2,000 Accounts (Houston)

SOUTHWEST WHOLESALE

- 1. UGK
- 2. DAZ DILLINGER
- 3. ROB ZOMBIE
- 4. SHAKIRA
- 5. DMX
- 6. JA RULE
- KEKE WYATT
- 8. PETEY PABLO
- 9. PAT GREEN
- 10. SEVENDUST



STEVE BOWEN 31 Retail Stores (Nashville)

CAT'S

- 1. UGK
- 2. ROB ZOMBIE
- 3. GARTH BROOKS
- 4. JEWEL
- 5. CHOICES (ST)
- 6. SEVENDUST
- MIRACLE
- 8. O BROTHER, WHERE ART
- 9. PETEY PABLO
- 10. MADONNA



(Portland)

FRED MEYER

- 1. GARTH BROOKS
- **BRITNEY SPEARS**
- 3. ROB ZOMBIE
- NICKELBACK
- LINKIN PARK
- ENRIQUE 6.
- 7. SHAKIRA
- 8. ENYA **JEWEL**
- 10. MADONNA



AARON STANLEY 4 Retail Stores (Sacramento)

DIMPLE

- 1. ROB ZOMBIE
- 2. PINK FLOYD
- 3. NICKELBACK
- **GARTH BROOKS**
- 5. INCUBUS
- THE WASH (ST)
- SYSTEM OF A DOWN
- 8. JEWEL
- 9. JA RULE
- 10. SEVENDUST



23 Retail Stores (Boston)

NEWBURY COMICS

- 1. RADIOHEAD
- SEVENDUST 3. ROB ZOMBIE
- 4. JEWEL
- 5. PINK FLOYD
- **BRITNEY SPEARS**
- MADONNA
- SHAKIRA
- **NATALIE MERCHANT**
- 10. BARENAKED LADIES



STEVE BICKSLER 8 Retail Stores (Los Angeles)

PENNY LANE

- 1. CURE
- **RADIOHEAD**
- **STROKES**
- COLDPLAY
- 5. PINK FLOYD
- 6. INCUBUS
- **SHAKIRA**
- **NATALIE MERCHANT**
- **MADONNA**
- 10. ROB ZOMBIE



NEIL LANDOW 9 Stores (St. Louis)

STREETSIDE

- 1. UGK
- **MICHAEL JACKSON**
- RADIOHEAD
- 4. **NATALIE MERCHANT** 5. **ROB ZOMBIE**
- **JA RULE** 6.
- 7. GARTH BROOKS
- 8. ANGIE STONE
- **CHOICES (ST)** 10. PINK FLOYD



DAVID DOYLE 15 Retail Stores (Greensboro, NC)

RECORD EXCHANGE

- **RADIOHEAD**
- **ROB ZOMBIE** 3. SEVENDUST
- 4. JEWEL 5. UGK
- 6. KITTIE
- **PAUL MCCARTNEY**
- 8. DMX **PETEY PABLO** 10. INCUBUS



JOHN KUNZ 1 Retail Store (Austin,TX)

WATERLOO

- 1. LYLE LOVETT
- 2. SHELBY LYNNE
- 3. RADIOHEAD
- 4. THE STROKES
- 5. PAT GREEN
- 6. TOWNES VAN ZANDT **BOB SCHNEIDER**
- 8. ROBERT EARL KEEN
- 9. NATALIE MERCHANT
- 10. PINK FLOYD





HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

WINNERS

GARTH BROOKS

(Capitol N'ville 31330)

UGK 6

(Jive 41673)

50%

SHAKIRA 2

(Epic 63900)

62%

SEVENDUST

(TVT 5870)

66%

48%

ROB ZOMBIE 3

(Geffen/Inter 493147)

60%

NATALIE MERCHANT 8

(Elektra/EEG 62721)

40%

MADONNA

(WB 48000)

58%

PAUL McCARTNEY 9

(Capitol 35510)

36%

JEWEL

(Atl/Atl G 83519)

56%

RADIOHEAD

(Capitol 36616)

28%

ANGOTT STEVE ROBERTS / DETROIT

UGK Keke Wyatt Musiq Rob Zombie Paul McCartney Allure

ARON'S RECORDS ED CANAVAN / LOS ANGELES

Radiohead Shelby Lynne Paul McCartney Natalie Merchant Ryan Adams

ASSOCIATED BOB FENTY / PHOENIX

Shakira UGK Dilated Peoples

BORDERS BOOKS & MUSIC CHRIS RICHARDS / ANN ARBOR, HQ

Shakira Jewel Garth Brooks Natalie Merchant Madonna Paul McCartney Barenaked Ladies

STEPHEN BOWEN / KNOXVILLE

UGK Rob Zombie Garth Brooks Jewel Celebrate America (Var) Sevendust Madonna

CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Keke Wyatt UGK Canibus Jaheim

CD WORLD AMY GILBERT / S. PLAINFIELD, NJ

Paul McCartney Rob Zombie Jewel Radiohead Shakira Sevendust Madonna

CHESTER CNTY BOOK & MUSIC JASON SHEAFER / WESTCHESTER, PA

Jewel Natalie Merchant Radiohead Garth Brooks Shakira Rob Zombie Madonna

CROW'S NEST TODD HUPE / CHICAGO

Radiohead Shakira Rob Zombie Madonna Garth Brooks Mest The Cure

DIMPLES

AARON STANELY / SACRAMENTO

Rob Zombie Garth Brooks Jewel Sevendust Shakira Green Day Madonna

DISCOUNT RECORDS ROB FISHBACK / CHICAGO

Rob Zombie Sevendust Garth Brooks Keke Wyatt UGK Kittie Mest

DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Kittie Rob Zombie Natalie Merchant Sevendust .lewel Shakira

ELECTRIC FETUS

JACK "JD" DIRT / MINNEAPOLIS

UGK

Radiohead Shelby Lynne Natalie Merchant Keke Wyatt The Cure

FACE THE MUSIC CRAIG COTTEN / MINNEAPOLIS

Rob Zombie Garth Brooks Sevendust Jewel Green Day Natalie Merchant

FAT BEATS DJ ECLIPSE / NEW YORK

Defari Necro Bum Rush Brothers Slum Village Masta Ace

FRED MEYER BRANT BERRY / PORTLAND

Garth Brooks Rob Zombie Shakira Madonna Green Day Sevendusť Paul McCartney

GALLERY OF SOUND JOE NARDONE, JR / WILKES-BARRE

Rob Zombie Garth Brooks Sevendust Green Day Shakira

HARMONY HOUSE SANDY BEAN / DETROIT

Garth Brooks Natalie Merchant Paul McCartney Rob Zombie Shakira

HMV JEFF DAVIDSON / NEW YORK

Shakira Madonna Jewel Natalie Merchant Radiohead Paul McCartney Garth Brooks

INDEPENDENT REC JUDY NEGLEY / COL SPGS UGK______

Rob Zombie Sevendust Kittie Radiohead Shakira Keke Wyatt

LOU'S RECORDS TONY VICK / ENCINITAS

Radiohead Jewel The Cure Paul McCartney Natalie Merchant Madonna Rob Zombie





BREAKOUTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

MANIC MUSIC & MEDIA LEIGH MEADOWS / SACRAMENTO

Radiohead Paul McCartney Hope Sandoval Ozzy Osbourne Macy Gray

MOBY DISC BOB SAY / LOS ANGELES

Radiohead Paul McCartney The Cure Madonna Natalie Merchant Rob Zombie

MUSIC MILLENNIUM CALEB MILES / PORTLAND Natalie Merchant

Natalie Merchant Radiohead Shelby Lynne Jewel Shakira Madonna

MUSIC NET CHUCK SHOUP / ST. LOUIS

Rob Zombie Garth Brooks UGK Sevendust Kittie Jewel Shakira

NATIONAL RECORD MART DOUG SMITH / PITTSBURGH

Britney Spears Garth Brooks Rob Zombie Madonna Shakira Sevendust Jewel

NEWBURY COMICS HAROLD LEPIDUS / BOSTON

Radiohead Sevendust Rob Zombie Jewel Madonna Shakira Natalie Merchant

NORTH EAST O-S GEORGE SMITH / ALBANY

Sevendust Radiohead Madonna Jewel Garth Brooks Paul McCartney Barenaked Ladies

PENNY LANE STEVE BICKSLER / LOS ANGELES

The Cure Radiohead Shakira Natalie Merchant Madonna Rob Zombie

PHILLIPS ENTERPRISES MIKE PHILLIPS / RALEIGH

Radiohead Petey Pablo Natalie Merchant Jewel O Brother (Var) Hank Williams Tribute (Var) Bob Dylan

RECORD EXCHANGE DAVE DOYLE / GREENSBORO

Radiohead Rob Zombie Sevendust Jewel UGK Kittie Paul McCartney

ROCK-A-BILLY'S SCOTTY HAGEN / DETROIT

Ours Novadriver Rob Zombie Radiohead Sevendust

SOUTHWESTPAIGE MANN / HOUSTON

UGK Rob Zombie Shakira Keke Wyatt Sevendust Jewel Garth Brooks

STREETSIDE SUE GRONE / ST. LOUIS

UGK Radiohead Natalie Merchant Rob Zombie Garth Brooks Madonna Jewel

THE WIZ GEORGE MEYER / NEW YORK

Shakira Madonna Jewel Paul McCartney Keke Wyatt Garth Brooks Rob Zombie

TOWER TONY JONES / AUSTIN

Radiohead Shakira Madonna Jewel UGK Garth Brooks Rob Zombie

TOWER CARI HOOK / BEAVERTON

Kittie
Shakira
Garth Brooks
Madonna
The Cure
Rob Zombie
Natalie Merchant

TOWER JESSICA GOULD / CAMBRIDGE

Shakira Radiohead Madonna Natalie Merchant Jewel Paul McCartney

TOWER DARREN HALLIWELL / CHICAGO

Shakira Radiohead Madonna Natalie Merchant The Cure Paul McCartney Shelby Lynne

TOWER

DIANA QUINTERO / LAKEWOOD, CA

Shakira Madonna The Cure Radiohead Paul McCartney

TOWER NADEZHDA BALL / NEW YORK

Shakira Radiohead Madonna Natalie Merchant Shelby Lynne Jewel Kittie

TOWER-WOW BEN CARVALLO / LAS VEGAS

Shakira Rob Zombie Madonna Sevendust Jewel Garth Brooks

TOWER-WOW JIM LACEY-BAKER / LONG BEACH

Shakira Madonna Jewel Garth Brooks The Cure Natalie Merchant Radiohead

TWIST & SHOUT ANG / DENVER

Radiohead
Natalie Merchant
Paul McCartney
Jewel
Shelby Lynne
The Cure
Nordic Roots Vol. 3 (Var)

UNIVERSAL O-S SAM CASS / PHILADELPHIA

Shakira Jewel Keke Wyatt UGK Garth Brooks Sevendust

VALLEY RECORDS LEW GARRETT / WOODLAND

Shakira Jewel Rob Zombie Madonna Natalie Merchant The Cure Shelby Lynne

VIRGIN MEGASTORE VINCE SZYDLOWSKI / NATIONAL

Shakira Madonna Radiohead Jewel Garth Brooks Natalie Merchant The Cure

WATERLOO RECORDS DON LAMB / AUSTIN

Shelby Lynne Radiohead Natalie Merchant Madonna Shakira Paul McCartney Jewel

WHEREHOUSE BOB BELL / TORRANCE

Shakira UGK Garth Brooks Madonna Rob Zombie Jewel Sevendust

ZIA HENRY LYNCH / PHOENIX

Rob Zombie Radiohead Sevendust Kittie Jewel Shakira Natalie Merchant





EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

WINNERS

1 ALICIA KEYS

A Woman's Worth (J Records)

6 R. KELLY

The Worlds... (Interscope)

2 AEROSMITH

Just Push Play

7 JANET

Son Of A Gun (Virgin)

ust rush riay

(Col/CRG) 7

(*"9"")

3 CRAIG DAVID

(WS/AtI/AtI G)

8 DAVE MATTHEWS BAND Every Day

(RCA)

4 RYAN ADAMS

New York, New York (LH/IDJ)

9 SHAKIRA

Wherever, Whenever (Epic)

5 EAGLE-EYE CHERRY

Feels So Right

7 Days

(MCA)

10 FABOLOUS

Young'n (Holla Back) (DS/Elektra/EEG)

SLO-MOTION

KBAT/MIDLAND Mystikal/C Hill/Mack 10/L Bow Wow

PICAZZO

KISV/BAKERSFIELD F Joe & R. Kelly

DYLAN

KMXV/KANSAS CITY
N Doubt/Shakira/Aerosmith

DEEYA

KPEK/ALBUQUERQUE M Etheridge/L Kravitz

E-MAN

KPWR/LOS ANGELES I Cube/C David/Pink

ORLANDO

WLLD/TAMPA Fabolous/R. Kelly

KRAIMER

WMBZ/MEMPHIS PO Mudd/LBDA Stars

JIM ALLEN

WDJX/LOUISVILLE C High/B McKnight/R. Kelly/Incubus

JAMES BAKER

KBIG/LOS ANGELES L Goffin/B McKnight

KAREN BLACK

WRTS/ERIE, PA R. Kelly/Shakira

GARY BLAKE

WAEZ/JOHNSON CITY Aerosmith/A Keys/EE Cherry

JOHNNY BLAZE

KHFI/AUSTIN Usher/C David/P Pablo

TOMMY BODEAN

Z104/MADISON C David/Nelly/LFO

JT BOSCH

WKSI/GREENSBORO D Matthews/LBDA Stars

ERIK BRADLEY

WBBM/CHICAGO B Spears/B McKnight

STACEY BRADY

B97/NEW ORLEANS L Rimes/P Pablo/F Joe

STACEY BRADY

WKZN/NEW ORLEANS J Joplin/R Adams

JOHNNY BRASCO

WPHT/PALM BEACH Ludacris/DMX/Ja Rule/J Lopez

ADAM BURNES

KSLY/SAN LUIS OBISPO Gorillaz/A Keys

CHRIS CALLOWAY

KQID/ALEXANDRIA Aerosmith/A Keys

AJ CARLISLE

KVUU/COLORADO SPRINGS R Adams/Transmatic

CHRIS CARMICHAEL

WVSR/CHARLESTON Aerosmith/A Keys/EE Cherry

SCOTT CHASE

WSSR/TAMPA B Folds/R Adams

BURT CLARK

KLTG/CORPUS CHRISTI Coldplay/Cranberries

HOLLY CLARK

KMXV/KANSAS CITY Gorillaz/L Park/C David/A Keys

DANA CORTEZ

KMRK/MIDLAND/ODESSA NB Ridaz/Fabolous/G Lewis

DAVE DALLOW

KIZS/TULSA Shakira/N Doubt/LFO

RICH DAVIS

WRVW/NASHVILLE EE Cherry/E & Jaron

DAVE DECKER

WZPL/INDIANAPOLIS
D Matthews/Aerosmith/R Adams

TOMMY DEL RIO

KSEQ/FRESNO G Lewis/Outkast/M Deep





EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

A.J. DUKETTE

WJYY/CONCORD, NH M Jackson/Ginuwine/Incubus/B Sparxxx

TONY DOOLIN

WCDA/LEXINGTON Transmatic/R Adams

ALLAN FEE

WQAL/CLEVELAND Creed/Invertigo/D Matthews

FIG

WDBR/SPRINGFIELD
O-Town/Train/Aerosmith/Ginuwine

MIKE FORTE

WYKS/GAINESVILLE EE Cherry/A Keys/C High/N Doubt

LAURA FRANCIS

WOMX/ORLANDO Nickelback

SCOTT FREE

WQSM/FAYETTEVILLE M Gray/C David/M Jagger

CHARESE FRUGE

KMXB/LAS VEGAS J Mellencamp/E John

MICHAEL GIFFORD

KIMN/DENVER Pink/Enrique/R Adams

SUE GRONE

STREETSIDE/ST. LOUIS
P McCartney/Sevendust/Shakira/S Lynne

MICHAEL HAYES

WKST/PITTSBURGH P Pablo/Blaque/Ja Rule

JAMIE HYATT

KUCD/HAWAII Gorillaz/N Doubt/PO Mudd/AA Farm

JANINE JAMES

WTIC/HARTFORD B Folds/N Costa/D Moon/R Adams

CASEY KEATING

KZQZ/SAN FRANCISCO R. Kelly/C High/Shakira

SHARON KELLY

WDAQ/DANBURY Outerstar/R Adams

JOE KELLY

WNCI/COLUMBUS Usher/S Ray/Blaque

KEITH KENNEDY

WKDD/AKRON Transmatic/D Child

VALERIE KNIGHT

KRBZ/KANSAS CITY Creed/Travis

LESLIE LOIS

KZPT/TUCSON D Matthews/EE Cherry/Lifehouse

DON LONDON

WPTE/NORFOLK Lifehouse

TRAVIS LOUGHRAN

KBMB/SACRAMENTO Mystikal/M Deep/Fabolous/Outkast

JAY LOVE

WJHM/ORLANDO Jermaine Dupri

MICHAEL MARTINEZ

KEZR/SAN JOSE S Ray/R Adams/N Order

TONY MASCARO

WPLJ/NEW YORK Nickelback

JIM MATTHEWS

KZZO/SACRAMENTO Travis/Creed/R Adams

BO MATTHEWS

WBTT/DAYTON
F Evans/MJ Blige/Ja Rule/Fabolous

KEVIN MATTHEWS

WRZE/CAPE COD Shakira/Jewel/C David

DARREN MCPEAKE

KBBY/OXNARD Calling/Creed/Nickelback

DAVID MEYERS

WVRV/ST. LOUIS R Adams

RIK MIKALS

KFFM/YAKIMA C High/Janet/A Keys/Creed

TOM MITCHELL

WNTQ/SYRACUSE EE Cherry

EDDIE MIX

WPOW/MIAMI Tweet/Outkast

MEGAN MURPHY

WMRV/BINGHAMPTON Enrique/W Ford/O-Town/Nelly

SHAWN MURPHY

WQGN/NEW LONDON Janet/D Matthews/Wiseguys

JEN MYERS

KSTZ/DES MOINES Travis/L Rimes/EE Cherry

LACY NEFF

WVAQ/MORGANTOWN Jay-Z/Nelly/Janet

COURTNEY NELSON

KSII/EL PASO A Hi-Fi/Stereophonics

NIKKI NITE

WFBC/GREENVILLE Aerosmith/J Lopez

SUE O'NEIL

WTSS/BUFFALO Enya

TOM PEACE

WRVW/NASHVILLE E & Jaron/EE Cherry/Blaque/R Adams

DAN PERSIGEHL

KRSK/PORTLAND R Adams/D Moon

KIDD PHILLIPS

WJMX/FLORENCE C David/Aerosmith/Calling/L Park

BEAU RICHARDS

KZMG/BOISE R. Kelly/Fabolous/A Keys

KAREN RITE

WHHY/MONTGOMERY A Keys

JIM ROBINSON

KAMX/AUSTIN Transmatic/N Costa





ost owerful Songs

.2 WEEKS AGO

.LAST WEEK

...THIS WEEK

Cuts That Impact Album Sales

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
	1	1	BRITNEY SPEARS	I'M A SLAVE 4 U	Jive N/A	LP staying strong, MTV, Top 40, Radio Disney, phones
		2	SHAKIRA	WHEREVER	Epic N/A	Latin superstar debuts with MTV, VH1, massive air, hot LP
1	2	3	MICHAEL JACKSON	ROCK MY/BUTTERFLIES	Epic N/A	"Rock" on MTV, VH1, radio, "Butterflies" radio, hot LP
2	3	4	ENRIQUE	HERO	Interscope N/A	Smash radio and video, phones, hot hot LP
4	4	5	ENYA	ONLY TIME	Reprise N/A	MTV, VH1, continued huge LP sales, remix sustains
8	9	6	NICKELBACK	HOW YOU REMIND ME	RoadRunner/IDJ N/A	#1 phones, MTV, VH1, tons of airplay, smash LP sales
3	5	7	DMX	WHO WE BE	Def Jam/IDJ N/A	MTV2, BET, MTV, X-over, RAP, hot LP selling
		8	ROB ZOMBIE	FEEL SO NUMB	Geffen/Interscope N/A	Huge first week LP, MTV, MTV2, Active Rock, PoMo
7	8	9	JA RULE	LIVIN' IT UP	Murder Inc./IDJ N/A	MTV, BET, Top 40, X-over, LP solid, "Always On Time" now
9	10	10	USHER	U GOT IT BAD	Arista N/A	Top 40, X-over, VH1, MTV, BET, solid LP sales, phones
	6	11	PETEY PABLO	RAISE UP	Jive 42937	MTV, MTV2, BET, X-over, hot single, Top 40, LP sells, phones
5	12	12	INCUBUS	I WISH YOU WERE HERE	Immortal/Epic N/A	VH1, MTV, MTV2, Top 40, Active Rock, PoMo, LP maintaining
10	11	13	LINKIN PARK	CRAWLING	Warner Bros. N/A	Falling slowly, "In The End" hot now
		14	JEWEL	STANDING STILL	Atl/Atlantic G N/A	MTV, VH1, Top 40, phones, good first week LP sales
6	13	15	BACKSTREET BOYS	DROWNING	Jive N/A	From Greatest Hits pkg, Radio Disney, Top 40, MTV, requests
	7	16	FAITH EVANS	YOU GETS NO LOVE	BB/Arista N/A	MTV, MTV2, BET, X-over, Top 40, from new LP
	17	17	DR. DRE & SNOOP DOGG	THE WASH	AM/Interscope N/A	"The Wash" (ST), BET, movie #8, MTV, X-over airplay
12	15	18	SYSTEM OF A DOWN	CHOP SUEY!	American/Col/CRG N/A	Active Rock, PoMo, MTV, Platinum-plus LP
		19	SEVENDUST	PRAISE	TVT N/A	MTV, MTV2, Active Rock, strong debut on LP
16	20	20	MARY J. BLIGE	FAMILY AFFAIR	MCA 55892	Platinum-plus LP, falling now, "No More Drama" starting
15	19	21	STAIND	FADE	Flip/Elektra/EEG N/A	LP 4 million-plus, MTV, PoMo and Active Rock
25	22	22	JAY-Z	GIRLS, GIRLS, GIRLS	Roc-A-Fella/IDJ N/A	MTV, BET, MTV2, Top 40, X-over, Platinum-plus LP
17	21	23	P.O.D.	ALIVE	Atlantic/Atl G N/A	MTV, VH1, Top 40, PoMo, and Active Rock, LP over a million
14	18	24	ALICIA KEYS	FALLIN'	J Records N/A	Falling after breaking artist, "A Woman's Worth" breaking
34	25	25	PUDDLE OF MUDD	BLURRY	Flawless/Geffen/Interscope N/A	MTV, MTV2, Active Rock, PoMo, Gold LP



BY MARK PEARSON

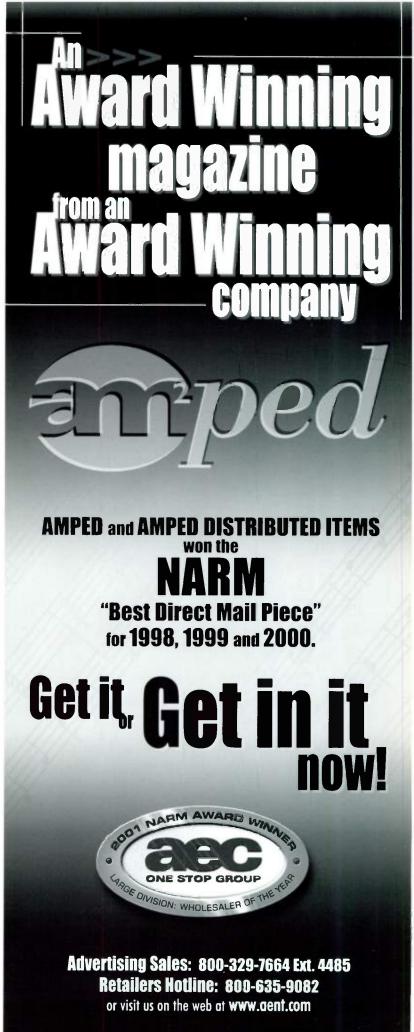
At presstime, as expected, Valley Media filed for Chapter 11 bankruptcy protection. Valley senior lender Congress Financial only ponied up enough DIP (debtor in possession) financing to cover the next three weeks. The fact that VM has retained a liquidation company leads most to believe that Chapter 7 can't be far behind. The profitable DNA (Distribution North America) also bites the dust under the crushing debt of its parent company. Congress Financial, as first in line to collect. seems quite willing to settle for a situation in which they see their money through liquidation and let the trade eat most, if not all, of the \$120 million record companies are owed. Last week, we talked about insiders taking Valley CEO Peter Berger to task for single-handedly letting this titan turn into the Titanic. Since then, many have called to sing the praises of Valley EVP Lew Garrett, who they tell us had a workable deal done that could have been signed in time to save the merger, hundreds of jobs,

RIBBON-CUTTING



MICHAEL SOLOMON: New jewel in SoCal crown.

and given the trade at least some relief. That comes as no surprise to us... Last weekend, L.A. saw two huge store openings. Tower and Amoeba Records opened stores that weigh in at over 30k sq ft. apiece. Tower had a huge soiree Monday (11/19), with all the usual suspects in attendance, including Russ and Michael Solomon and Southwest Tower guru Bob Feterl (who has gone through hell and high water to put the store together). It's a beautiful two-story space in the newly remodeled Sherman Oaks Galleria. Huge windows back a first-story stage for in-store performances. Listening posts feature some 30,000 titles. It also boasts an expanded line of personal electronics that now resides in most all Tower stores nationwide... After two-and-a-half years of planning, Amoeba brought its über-indie store model to Sunset and Vine with festivities that kicked off on Saturday (11/17) and also celebrated the 11-year anniversary of its Berkeley store. Looking at the massive lines that weekend, it seems no wonder that the now-threestore chain (SF's Haight St. location opened four years ago) is expected to do more than \$40 million per year. And although the floor space is some 60/40 used to new. co-owner Marc Weinstein tells us sales are much closer to 50/50. In spite of the massive success, Weinstein says they have no plans for further expansion: "It would be a nightmare to keep control across the country." Too bad for the East Coast.







ost owerful ongs

.....2 WEEKS AGO

....LAST WEEK

.THIS WEEK

Cuts That Impact Album Sales

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
11	16	26	LENNY KRAVITZ	DIG IN	Virgin N/A	Top 40, Adult Top 40, APM, VH1, MTV, MTV2, from new LP
		27	LINKIN PARK	IN THE END	Warner Bros N/A	Third track from multi-Platinum LP ₈ MTV ₈ A. Rock ₉ PoMo
22	26	28	NSYNC	GONE	Jīve N/A	MTV, Top 40, Radio Disney, phones, LP selling
20	23	29	NELLY FURTADO	TURN OFF THE LIGHT	DreamWorks N/A	Top 40, MTV, VH1, Radio Disney, phones, LP over a million
	14	30	ANGIE STONE	BROTHA	J Records N/A	Hot remix w/Alica Keys & Eve, BET, MTV, radio, hot LP
18	24	31	AALIYAH	ROCK THE BOAT	Blackground N/A	BET, MTV, VH1, phones, Top 40, X-over, LP still selling
27	27	32	ALIEN ANT FARM	SMOOTH CRIMINAL	NN/DreamWorks N/A	Falling now as "Movies" takes over, LP over a million
30	28	33	U2	STUCK IN A MOMENT	Interscope N/A	MTV, VH1, Platinum-plus LP, phones, Top 40, PoMo
23	32	34	OZZY OSBOURNE	GETS ME THROUGH	Epic N/A	MTV, VH1, A. Rock, some PoMo, from new LP
_	_	35	JA RULE	ALWAYS ON TIME	Murder Inc./IDJ N/A	MTV, BET, X-over, solid LP sales on Platinum-plus LP
33	33	36	FIVE FOR FIGHTING	SUPERMAN	Aware/Col/CRG N/A	MTV, VH1, Top 40, Hot A/C, LP past Gold
19	29	37	BUBBA SPARXXX	UGLY	B.Club/Interscope N/A	BET, X-over, RAP, phones, LP selling
29	34	38	JENNIFER LOPEZ	I'M REAL	Epic N/A	LP multi-Platinum, Top 40, X-over, phones, BET, MTV
26	36	39	NELLY	#1	Priority/Capitol N/A	"Training Day" (ST), BET, MTV, Top 40 & X-over, LP selling
43	39	40	COLDPLAY	TROUBLE	Capitol N/A	VH1, APM, PoMo, MTV, developing LP
	41	41	SUM 41	IN TOO DEEP	Island/IDJ N/A	Platinum-plus LP, MTV, MTV2, Top 40, PoMo, A.Rock
42	42	42	THE STROKES	LAST NITE	RCA N/A	MTV(Buzzworthy.com), MTV2, PoMo, A.Rock, developing LP
37	37	43	FABOLOUS	CAN'T DENY IT	DS/Elektra/EEG N/A	Falling now as "Young'n'" is breaking
44	44	44	CRAIG DAVID	7 DAYS	WS/Atlantic/Atl G N/A	X-over, JAMZ, BET, MTV, MTV2, developing LP
47	45	45	DISTURBED	DOWN WITH THE	Giant/Reprise N/A	Fading away as "Sinner" begins, multi-Platinum LP
13	30	46	ALL-STAR TRIBUTE	WHAT'S GOING ON	Columbia/CRG N/A	Featuring Britney, Bono, J.Lo, Nelly & more, MTV, BET, radio
_	47	47	DAVE MATTHEWS BAND	EVERYDAY	RCA N/A	MTV, Top 40, Hot A/C, from studio LP
_	50	48	ALICIA KEYS	A WOMAN'S WORTH	J Records N/A	Follow up to smash, MTV, BET, VH1, X-over, Top 40
28	38	49	ELTON JOHN	I WANT LOVE	Rocket/Universal N/A	Top 40, Hot A/C, still on VH1, LP selling
39	48	50	MICHELLE BRANCH	EVERYWHERE	Maverick N/A	Top 40, Mod A/C, Radio Disney, VH1, MTV, developing LP

POWER POTENTIALS:

NATALIE MERCHANT (Elektra/EEG) PINK (Arista)

CREED (Wind-Up)
KID ROCK (Lava/Atlantic/Atl G)

PINK (Arista)
MARY J. BLIGE (MCA)
GORILLAZ (Parlophone/Virgin)

PAUL McCARTNEY (Capitol)
LUDACRIS (Def Jam South/IDJ)
BUSTA RHYMES (J Records)

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to purchase tickets or for information call 310/559-9334





		M	6		TOTAL	MAJOR MARKET		
TW	LW	ARTIST	TITLE	LABEL	PLAYS			REPORTS
1	1	NELLY FURTADO	TURN OFF THE LIGHT	DREAMWORKS	9238	3370	1	203
2	2	MARY J. BLIGE	FAMILY AFFAIR	MCA	9220	3542	0	155
5	3	ENRIQUE	HERO	INTERSCOPE	8492	2935	4	173
7	4	NICKELBACK	HOW YOU REMIND ME	ROADRUNNER/IDJ	7668	2735	4	175
3	5	JENNIFER LOPEZ	I'M REAL	EPIC	6872	2731	0	130
4	6	ALICIA KEYS	FALLIN'	J RECORDS	6690	2381	1	150
14	7	USHER	U GOT IT BAD	ARISTA	6305	2839	7	156
11	8	PINK	GET THE PARTY STARTED	ARISTA	6137	2213	5	147
6	9	ENYA	ONLY TIME	REPRISE	6121	1969	1	165
10	10	FIVE FOR FIGHTING	SUPERMAN	AWARE/COL/CRG	6035	2052	2	161
9	11	DESTINY'S CHILD	EMOTION	COLUMBIA/CRG	589 0	1941	0	144
12	12	NSYNC	GONE	JIVE	5363	1873	1	136
15	13	TOYA	IDO	ARISTA	5052	1664	2	107
8	14	MICHELLE BRANCH	EVERYWHERE	MAVERICK	5001	1461	0	130
17	15	CALLING	WHEREVER YOU WILL GO	RCA	4878	1572	2	164
20	16	JA RULE	LIVIN' IT UP	MURDER INC./DJ/IDJ	4480	2058	2	131
21	17	LENNY KRAVITZ	DIG IN	VIRGIN	4231	1226	4	162
18	18	GINUWINE	DIFFERENCES	EPIC	4212	1907	4	132
16	19	3 DOORS DOWN	BE LIKE THAT	REPUBLIC/UNIVERSAL	4105	1352	0	107
13	20	STAIND	IT'S BEEN A WHILE	FLIP/ELEKTRA/EEG	3936	1458	0	105
26	21	JEWEL	STANDING STILL	ATLANTIC/ATL G	3421	1158	3	146
25	22	BRITNEY SPEARS	I'M A SLAVE 4 U	JIVE	3288	1150	3	118
19	23	BACKSTREET BOYS	DROWNING	JIVE	32 00	797	0	103
33	24	CREED	MY SACRIFICE	WIND-UP	3174	978	6	146
36	25	SHAKIRA	WHENEVER,	EPIC	3140	1388	13	119
24	26	U2	STUCK IN A MOMENT	INTERSCOPE	3003	956	0	117
28	27	TRAIN	DROPS OF JUPITER	COLUMBIA/CRG	2763	12 00	0	79
29	28	LIFEHOUSE	HANGING BY A MOMENT	DREAMWORKS	2713	1252	0	83
23	29	CRAIG DAVID	FILL ME IN	WILDSTAR/ATL/ATL G	2691	1005	0	70
35	30	NELLY	#1	PRIORITY/CAPITOL	2672	1244	13	101





	ľ	M			TOTAL	MAJOR MARKET		
LW	TW	ARTIST	TITLE	LABEL	PLAYS		ADDS	REPORTS
31	31	SMASH MOUTH	PACIFIC COAST PARTY	INTERSCOPE	2609	624	0	134
38	32	CITY HIGH	CARAMEL	BB/INTERSCOPE	2486	1195	10	98
22	33	BLU CANTRELL	HIT EM UP STYLE	ARISTA	2475	801	0	67
34	34	O-TOWN	WE FIT TOGETHER	J RECORDS	2370	606	0	96
27	35	ALIEN ANT FARM	SMOOTH CRIMINAL	NN/DREAMWORKS	2369	862	0	74
53	36	NO DOUBT	HEY BABY	INTERSCOPE	2239	802	15	121
57	37	JANET	SON OF A GUN	VIRGIN	2095	767	19	117
50	3 8	PETEY PABLO	RAISE UP	JIVE	1843	9 48	8	49
44	39	SUGAR RAY	ANSWER THE PHONE	LAVA/ATL/ATL G	1824	539	2	104
42	40	TRAIN	SOMETHING MORE	COLUMBIA/CRG	1819	554	1	97
52	41	CRAIG DAVID	7 DAYS	WILDSTAR/ATL/ATL G	1776	757	20	107
48	42	LIFEHOUSE	BREATHING	DREAMWORKS	1714	366	1	101
39	43	MISSY ELLIOTT	ONE MINUTE MAN	GM/ELEKTRA/EEG	1689	714	0	66
30	44	JAY-Z	IZZO (H.O.V.A.)	ROC-A-FELLA/IDJ	1677	562	0	67
51	45	JAY-Z	GIRLS, GIRLS	ROC-A-FELLA/IDJ	1652	955	10	59
43	46	SUGAR RAY	WHEN IT'S OVER	LAVA/ATL/ATL G	1651	638	0	58
32	47	EVE f/GWEN STEFANI	LET ME BLOW YA MIND	RUFF RYDERS/I'SCOPE	1641	629	0	42
45	48	FABOLOUS f/NATE DOGG	CAN'T DENY IT	DESERT STORM/ELE/EEG	1596	795	3	54
41	49	BUBBA SPARXXX	UGLY	BEAT CLUB/INTERSCOPE	1535	556	1	69
49	50	112	DANCE WITH ME	BAD BOY/ARISTA	1421	806	0	38
58	51	DAVE MATTHEWS BAND	EVERYDAY	RCA	1397	498	5	84
46	52	DAVE MATTHEWS BAND	THE SPACE BETWEEN	RCA	1372	563	0	47
47	53	INCUBUS	DRIVE	IMMORTAL/EPIC	1368	592	0	50
37	54	JAGGED EDGE F/NELLY	WHERE THE PARTY AT?	SO SO DEF/COL/CRG	1313	398	0	43
54	55	JOHN MELLENCAMP	PEACEFULL WORLD	COLUMBIA/CRG	1276	667	2	50
40	56	USHER	U REMIND ME	ARISTA	1229	527	0	39
56	57	AALIYAH	ROCK THE BOAT	BLACKGROUND	1143	756	3	26
_	58	FAT JOE F/R. KELLY	WE THUGGIN'	ATLANTIC/ATL G	1015	655	0	31
_	59	EVAN AND JARON	THE DISTANCE	COLUMBIA/CRG	939	241	5	73
-	60	ALICIA KEYS	A WOMAN'S WORTH	J RECORDS	876	518	46	79





REQUESTS

Barry Bonds calls in for "Oops... I Did It Again."

LW	TW	ARTIST	TITLE	LABEL	HOTS	INCL	JDING		%
1	1	NICKELBACK	How You Remind Me	Roadrunner/IDJ	63	KALC WAOA	WZPL KRBZ	KDND KMCK	41
3	2	USHER	U Got It Bad	Arista	57	KBMB KZMG	WXSS KIKI	B96 WWCK	37
2	3	ENRIQUE	Hero	Interscope	52	XL106 WFBC	KHFI WAEZ	WTSS KWTX	34
5	4	MARY J. BLIGE	Family Affair	MCA	39	KMXV WMRV	WKTU KSLY	KHTS KPSI	25
4	5	BRITNEY SPEARS	I'm A Slave 4 U	Jive	38	KSLZ WVSR	B97 KDUK	WNOU KWWV	25
7	6	PINK	Get The Party Started	Arista	35	KZQZ Z104	KDND KSTP	KRBE KFFM	23
6	7	BACKSTREET BOYS	Drowning	Jive	32	KRBE WNDV	WXSS KC101	WAPE KZII	21
9	8	GINUWINE	Differences	Epic	31	B96 KBOS	WHHH KDDB	KZQZ KSEQ	20
8	9	THE CALLING	Wherever You Will Go	RCA	29	KQMB WSKS	WWZZ WHYN	WTSS KLTG	19
10	10	JENNIFER LOPEZ	I'm Real	Epic	28	KIZS WZOK	WRVW WDBR	WBLI KQKS	18
	11	CREED	My Sacrifice	Wind-Up	27	KHFI KQID	WNCI WMBZ	WKZN WHHY	18
14	12	SHAKIRA	Whenever,	Epic	26	KZQZ WRZE	Z100 WYKS	KDND WQGN	17
11	13	PETEY PABLO	Raise Up	Jive	25	KXJM WJHM	WLLD	KMEL WZMX	16
17	14	JA RULE	Livin' It Up	Murder Inc./IDJ	24	KMEL WRTS	WLDI WVAQ	WKZL WLAN	16
13	15	NELLY	#1	Priority/Capitol	23	B97 KDGS	KYLD WVSR	KHTS WBBM	15
	16	NELLY FURTADO	Turn Off The Light	DreamWorks	22	KFFM KYLZ	KIKI WERZ	KSEQ KPWR	14
12	17	FIVE FOR FIGHTING	Superman	Aware/Col/CRG	21	WDJX WZYP	WZPL WHTS	KSTP WM WX	14
15	18	NSYNC	Gone	Jive	19	KDND WNTQ	XL106 KSXY	WNOU WKST	12
	19	JAY-Z	Girls, Girls, Girls	Roc-A-Fella/IDJ	18	WNVZ WPOW	KMRK WPHT	KPSI WCIL	12
	20	ENYA	Only Time	Reprise	16	WQAL WWST	WTIC WMMX	WSNE WIXX	10

Total stations reporting this week: 156

CRAIGDAVID7DAYS

Rhythmic BDS 18-15*

Rhythmic

MediaBase 23-19*

Crossover

BDS Debut #38*

Just Added at: KKFR

Already On:

KXJM 53 Spins

Top 5 Callout

WPYO 44 Spins

Top 5 Callout

KLUC 28 Spins

Top 5 Adult Female

KSFM

#1 Hispanic Callout

#4 15-24 "Favorites

35 Spins **B96**

Top 10 Phones

WNVZ 44 Spins

KUBE 43 Spins

KTFM 42 Spins

CHR MediaBase Debut #39 (+601 Spins!)

Added This Week:

KHKS WKOI **KZHT KZZP**

KTHT KFMS

Already On:

Z100 **WPRO**

B94 WIOQ

Y100 WFLZ

WKFS WDRQ

KHTS KIIS

KDND **KKRZ**

KBKS KFMD

KRBE **KJYO**

KSLZ KDWB

B97 WDJX

WKST WIHT

The smash follow up to the hit "FILL ME IN"

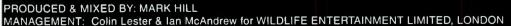
rom the GOLD

album BORN TO DO IT

Cover of Teen People December issue Cover of Vibe forthcoming WB Teen People Special Nov. 14th Nominated for My VH1 Award Nominated for 4 Billboard Music Awards







POP MART



Pop Go The Weasels

by Billy Bored

Tis the season to sell & the heavy hitters are at the gates. No surprise with Garth Brooks, but Epic's Hilary, Joel & Tommy are pleased with Shakira, who with major spin increases at Top 40 & a strong presence on TRL, had amazing firstweek album sales as Ginuwine continues growing at Top 40... Speaking of sales, Jive's Joe Riccitelli holds strong on the album chart with Britney, BSB & Petey Pablo. Ms. Spears' live concert on HBO from Las Vegas was amazing... IDJ's Ken, Mike & Erik quickly approach #1 at Top 40



Hilary Shaev: Shakira scores.

Mainstream with Roadrunner's Nickelback—the only question is for how many weeks? Ja Rule has exploded at every station he's on & he'll be on yours shortly... J Records' Richard Palmese has a combo plate full of hits, with Alicia Keys' stunning first week of Top 40 adds, L.F.O. gaining in spins & O-Town a consistent winner on TRL... Looks like many of you saw those Dodge truck ads, as Columbia's Walk & Leipsner have major first-week adds with the new Aerosmith. Five For Fighting is nothing less than a bona fide hit, so play it! Evan & Jaron continue to grow with early phone stories & Train builds nicely at Adult formats... Pink pushes toward Top 5 at T40 Mainstream, while Arista's Steve, Joe & Des remain red-hot with Usher & Toya... Interscope's Romano & Lopes continue to inch Enrique toward #1 at Top 40. They're already at 2,000+ spins with No Doubt at the format with early MTV action. U2 is "Stuck" in the Top 10 at Modern & T40 Adult—a nice place to be while their mind-blowing tour rolls on & Smash Mouth sets up for retail action 11/27... Craig David is a star! Play "7 Days"this record is so smooth & Top 40 chart-bound next week for Andrea Ganis & her Atlantic team as they move Sugar Ray up the Adult charts & Jewel straight into the Top 10 as her TRL performance helps the continued Top 40 growth... Curb's Bob Catania has Top 10 singles sales on LeAnn Rimes again & call-out stories blowing-up even before airplay. Isn't radio looking for real hits their listeners care about?... MCA's Craig Lambert & Bonnie Goldner had a great opening T40 add week on Eagle-Eye Cherry, while giving Mary J. Blige a taste of life at the top... Speaking of life at the top, Wind-Up has Creed on six charts now, as Lori Holder-Anderson has a huge T40 debut & the new album, "Weathered," blows out at retail now... Universal/Motown's Charlie Foster works his soul magic with first-week T40 adds on Brian McKnight's "Still"... DreamWorks' Vicki Leben won't stop until programmers give Lifehouse a chance. All the early callout point to a hit record... Big action continues on Lenny Kravitz as Virgin's Michael Plen has Janet exploding, too... Capitol's Dan Hubbert & Ed Green love Top 10 at Rhythm & Crossover for Nelly as "#1" debuts on the Mainstream T40 chart while Paul McCartney gains good of American reaction at radio & retail for "Freedom"... Elektra's Reese & Bardin continue to grow Natalie Merchant at Mainstream, as her album has nice first-week sales... RCA's Ron Geslin has excellent mainstream spin growth & early sales on The Calling, while getting mondo reaction stories on Dave Mathews. The video debuted on TRL & is so good, it will get major support... Music we love: Default, Michelle Branch & P.O.D.



IT TAKES A WIZARD: These folks are psyched as they've gathered to watch a bootleg of "Harry Potter & The Sorcerer's Stone." The evil muggles seen are Elektra artists Dakota Moon with the label's Michelle Babbit (2nd fr I), WWMX Baltimore's PD Steve Monz (3rd fr I), MD Hawaiian Ryan (2nd fr r) & Elektra's Scott Maness (front, r).



PUSH & RUN: "Ladies like gettin' with us tall guys. If you wanna hook up after this, I'm okay with that." Z100 N.Y./Clear Channel's Tom Poleman offered. Virgin recording artist Nikka Costa smiled politely while Tom continued awkwardly, "Yes indeed-y, I am a tall drink of water, you betcha!"

This Week's Special



Richard Palmese: J smokes.

Let's talk about a man who, in only a year, put some extraordinary acts such as Alicia Keys, O-Town & Olivia on the map, while rejuvenating such artists as L.F.O. & Luther Vandross. Senior VP Richard Palmese has been instrumental in putting J Records on BMG's radar with an enormous year at retail. In between his many meetings with Clive (be sure to bring a sweater), his discussions with Busta about a hair cut & coordinating his burgeoning promo department, he still manages to find time to call radio & get records played. The multi-platinum Keys is positioned to duplicate the

success of her #1 hit, "Fallin," with her latest, "A Woman's Worth," which will just add to her 3.2 million scanned & Platinum group O-Town is sending Richard subliminal messages with their current single "We Fit Together." They surely do, as the J staff continues to grow this track weekly with consistent airplay gains & renewed sales. And how about the phenomenal job they are doing at Crossover with Busta's "Break Ya Neck?" Hey Richard, are you sure your middle name isn't Soprano?

POP-MART



QUITE A DISH: Celebrating the new Iron Chef, Epic's Joel Klaiman (r), are (l to r): Epic's Tom Starr, Y100 Miami PD Rob Roberts, Epic artist Shakira, Epic's Tommy Nappi & Joel. Klaiman wowed the judges w/his inventive prawn recipes & his claims to be mates w/the Naked Chef. But not in that way.



THINK PINK: Thanksgiving came early for KRBV Dallas' Alex Valentine (I) seen with Arista recording artist Pink (c) & the label's Desiree Schuon (r). "I'll tell you what I'm thankful for, girls. Hey, can't we take one where I'm in the middle? I'll be the stuffing! Then I'd be mad thankful!"

Set-Up Box



Joel Klaiman: Likes the glove.

18 years after his show stopping performance on Motown's 25th Anniversary Special, he had his own #1 rated 30th Anniversary Special after his new album debuted at #1, selling more than 380K. Michael Jackson, is back! And to prove it, Michael is gearing up to break wide open with "Butterflies." Epic Records' Joel Klaiman is wearing his own "glove" & sets to do battle at Top 40 on 11/26 with this Urban & Crossover request monster.



Ken Lane: Not mentioned in this stroke.

IDJ's Mike Easterlin & Erik Olesen are set to break Lost Highway artist Ryan Adams' "New York, New York." It's #1 at AAA & one of the year's must-see videos (watch it on hitsdailydouble.com), with big rotation at MTV, VH1 & MTV2. Rolling Stone says, "Ryan Adams writes with simple, effective magnetism... a young singer-songwriter wise enough to let his heart speak for itself." We know the buzz is deafening, impacting at Top 40, Modern & T40 Adult 11/26.



Top Thirty Countdown

We know you're too busy finalizing your Thanksgiving plans to care what any consultant has to say, so here's another wonderful installment of the Radio Disney Countdown. Speaking of Thanksgiving, Jive's Joe Riccitelli is eating more than just turkey this holiday, as he & his arsenal of heavy-hitters gobble up over a whole third of the chart!



Hi, I'm Joe.

LW	TW	ARTIST	TITLE	LABEL
1	1	NSYNC	Pop	Jive
2	2	Dreamstreet	It Happens Everytime	Edel
3	3	Backstreet Boys	Drowning	Jive
4	4	Christina Milian	AM to PM	Def Soul/IDJ
6	5	Jump 5	God Bless the USA	Sparrow
7	6	Aaron Carter	Oh Aaron	Jive
9	7	Lil' Romeo	My Baby	SME/Priority
5	8	Aaron Carter	Not Too Young, Not Too Old	Jive
8	9	Baha Men	Who Let the Dogs Out	SC/Artemis
10	10	Michelle Branch	Everywhere	Maverick
11	11	Britney Spears	Oops I Did It Again	Jive
14	12	Eiffel 65	Blue	Republic/Universa
12	13	Krystal	Supergirl	TL/KBNHA/Interscop
13	14	Destiny's Child	Survivor	Columbia/CRG
14	15	Smash Mouth	I'm A Believer	Interscope/DW
16	16	A*Teens	Bouncing Off The Ceiling	MCA
17	17	Britney Spears	Lucky	Jive
20	18	Backstreet Boys	The Call	Jive
21	19	NSYNC	Bye Bye Bye	Jive
19	20	Jump 5	Spinnin' Around	Sparrow
18	21	Aaron Carter	I Want Candy	Jive
_	22	LMNT	Juliet	Atlantic/Atl G
24	23	3LW	No More	Epic
23	24	Aaron Carter	Aaron's Party (Come Get It)	Jive
22	25	Nelly Furtado	Turn Off the Light	DreamWorks
26	26	Hampton The Hampster	Hampsterdance	Koch
30	27	Aaron Carter	That's How I Beat Shaq	Jive
28	28	Mandy Moore	Crush	Epic

Miracles Happen...

Halfway Around The World

Buena Vista

MCA

Myra

A*Teens







WAVELENCTH

BY LENNY BEER & TODD HENSLEY

Big radio action this week in Kansas City, as Entercom's VP/OM Brian Burns exits his post at KRBZ. Reach him at burnshouse@earthlink.net. PD Valorie Knight remains in place.... Meanwhile, at crosstown KMXV, APD/MD Dylan has become a very hot property. Offers from two key market players are on his desk at presstime, with a decision and an announcement expected by week's end..... In NYC, Clear Channel continues its trend of consolidation, as WKTU GM Scott Elberg adds duties at Z100. Regional VP Andrew Rosen will manage WTJM and WLTW. Look for highly-regarded WKTU PD Frankie Blue to reup with the company with a new multi-year deal..... At Cox's WBTS Atlanta, PD Dale O'Brian resigns. Reach him at 404-668-1795. Corporate Director Top 40 Programming J.J. Rice and 'BTS VP/GM Lori Sheridan are conducting the ongoing PD search..... WLAN Lancaster APD Toby



Arista recording artist **Toya** snuggles up to **KMXV** Kansas City's **Dylan** to get the inside scoop on where the programming idol will be residing in the future. Questioned the ever-on-his-game programmer, "So, what is better—them dang of chitlins or steak straight up?"

Knapp segues to WFLZ Tampa as APD starting in mid-December..... Look for former Priority VP Pop Mike Whited to join ArtistDirect as VP Pop/Crossover Promotion under team leader Marc Benesch..... 92Q Baltimore APD Neke adds MD duties..... Sean Maxon exits Radio & Records. Reach him at sdmax@mindspring.com..... Former WDBR Springfield PD Rik Blade joins crosstown WKLZ for similar duties..... The Top Ten Most Played at MTV are: #1 Pink, #2 Jay-Z, #3 DMX, #4 Linkin Park, #5 Nelly, #6 Usher, #7 Fat Joe, #8 blink-182, #9 No Doubt & #10 Shakira..... Blowin' in the Wind: Tommy Austin, Jennie Smythe, Maurice DeVoe, J.J. Morgan & Tommy Chuck.

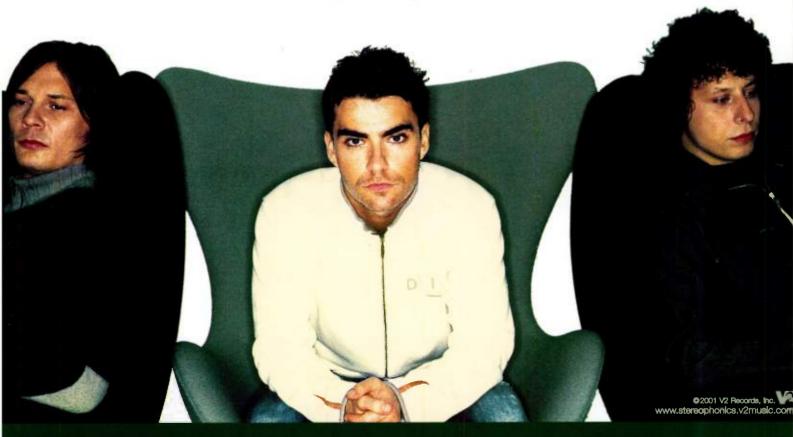
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