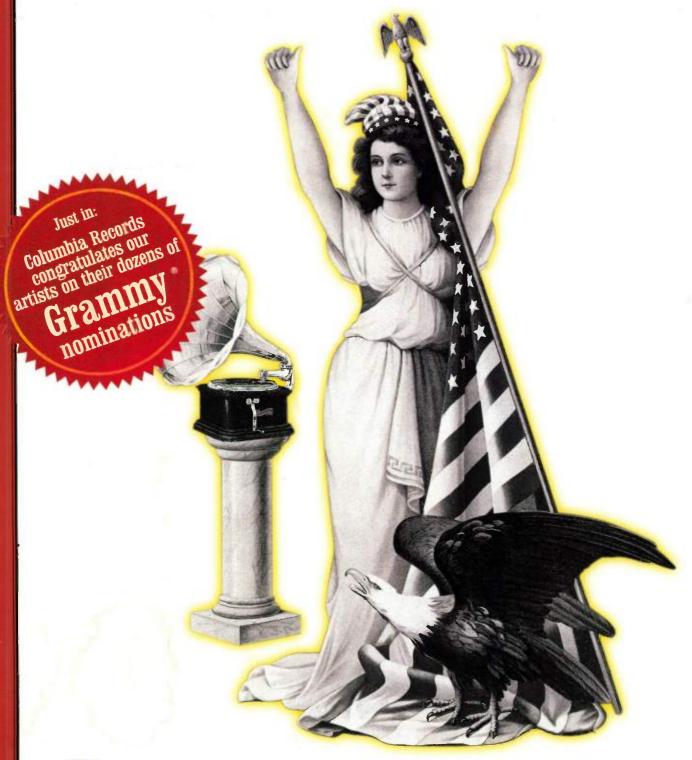


## total al





\*According to Soundscan market share for calendar year 2002
"Columbia" and \* Reg. U.S. Pat. & Tm. Off. Marca Registrada. / © 2003 Sony Music Entertainment Inc. 
\*\*Www.columbiarecords.com\*\*

## oums sold.

### GREAT NEW MUSIC COMING IN THE FIRST SIX MONTHS OF 2003:

Aerosmith (Blues Album)

Beyoncé

**Bow Wow** 

**Bravehearts** 

Charlie's Angels 2 (Soundtrack)

The Coral

Dixie Chicks (DVD)

Lauryn Hill

Jagged Edge

Lil' Flip

Maxwell

John Mayer (Live CD & DVD)

John Mellencamp (American Roots Album)

The Offspring

Our Lady Peace (Live)

Play

Three 6 Mafia

Train

Pete Yorn

JUST WATCH: The Ataris

Killer Mike

The Raveonettes

The Thorns

Columbia.

The #1 label for 5 consecutive years.

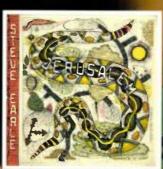
According to Soundscan

## Susan Tedeschi Grammy Nomination: Best Female Rock Vocal Performance, "Alone"

- Wait For Me has SoundScanned 100,000 in 9 weeks
- "Alone" written by Grammy winner Tommy Simms #5 AAA Monitor Chart Hot AC impact date 1/27
- ✓ 3-pg feature in Entertainment Weekly out now
- Upcoming West Coast dates with the Rolling Stone
- "...'Alone' is her most promising bid at commercial success." Billboard
- ...one of those discs that you just don't want to end.." People
- ...pop-soul balladry..." Rolling Stone
- "...her voice, a lusty roar." Fortune Magazine
- "Susan is a special talent, easily one of the best vocalists to emerge in the past years. She's already got a gold record and 2 Grammy nominations; she kicks ass live; what more could you want when looking for "what's next"? Susan's got the goods." - Mike Mullaney WBMX/Boston



Susan Tedeschi Wait For Me Best Female Rock Vocal Performance for "Alone"



Steve Earle <u>Ierusalem</u> Best Contemporary Folk Album



North Mississippi Allstars SN Phantom Best Contemporary Blues Album



16-600 
Store Earle: Day Calle Management
NMAS. Red Light Management

ARTEMIS www.argem/srevords.com RECORDS





#### **DENNIS LAVINTHAL**

Publisher

**LENNY BEER** Editor In Chief

#### TONI PROFERA

**Executive Editor** 

#### KAREN GLAUBER

President, HITS Magazine

#### **TODD HENSLEY**

President, HITS Digital Ventures

#### **DAVID ADELSON**

Vice President/Executive Editor

#### **RICKY LEIGH MENSH**

Sr. Vice President/Mix Show Editor

#### MARC POLLACK Vice President/Senior Editor

**MARK PEARSON** 

#### Vice President/Retail Editor

**BUD SCOPPA** 

#### Managing Editor

**ROY TRAKIN** 

#### Senior Editor

#### **SIMON GLICKMAN**

#### Senior Editor

JON O'HARA

#### Senior Writer

LIZ MONTALBANO

#### Crossover Editor

MURPHY

#### Special Projects **RODEL DELFIN**

A&R Editor

#### **NICOLE TOCANTINS**

Production Coordinator

#### **BOBBIL HACH**

**Broadcast Editor** 

#### **ERIKA SCHULTZ**

PoMo Editor

#### **ANNA OSBORN WILLARD**

Associate Retail Editor

TROUBLE T

#### Associate Mix Show Editor

MIKE MORRISON APM Editor

#### JOHN LENAC

Rock Editor

#### **MARK FEATHER**

Associate Crossover Editor

#### **JULIETTE JONES** Urban Editor

**ROB BROADWELL** 

#### Associate Research Editor

FREDDIE VASQUEZ

#### Research Assistant

JOCELYN DEAL Art Direction

#### **BRIAN LINDSEY**

**DARREN CAVA** 

#### Art Operations

SCOTT KILLAM Facility Manager

#### **BILL TREADWAY**

Distribution Manager

#### **COLOR WEST**

Lithography

14958 Ventura Blvd. Sherman Oaks, CA 91403 (818) 501-7900



#### **AN EPIC RUN**

January 14, 2003

he's made this week's album chart her kind of town. Epic Records Group President Polly Anthony is clearly Bull-ish about the #3 debut of Chicago, the soundtrack album to the Golden Globewinning and Oscar-bound film, which gives the label three in the Top 10 (with Jennifer Lopez at #5 and a fast-rising Good Charlotte at #9). Of course, she'd undoubtedly prefer a January stay in the frozen Windy City to this appearance on the HITS Contents page.

#### WINNERS

#### **HOT NEW RELEASES**

#### REQUESTS

KID ROCK f/SHERYL CROW

#### Lava/Atl/Atl G

**CHRISTINA AGUILERA RCA** 

#### T.A.T.U. Interscope **EMINEM Aftermath/Interscope**

#### EARPICKS

JA RULE f/ASHANTI

Murder Inc./IDJ

**BOWLING FOR SOUP Jive** DF DUB Columbia/CRG **CELINE DION Epic** 

#### WILDCARD **CELINE DION Epic**

#### MISSY ELLIOTT f/LUDACRIS

Gossip Folks Elektra/EEG

#### JA RULE f/ASHANTI

Mesmerized Murder Inc./IDJ

#### NO DOUBT

Running Interscope

#### OK GO

Get Over It Capitol

#### O-TOWN

I Showed Her J Records

#### #1 ALBUM:







#1 VIBE-RATERS 50 CENT



#### **VIBE-RATERS** 6

FRONT PAGE

**ALBUMS** 

LADDER 18

20 DIALOGUE:

**ROLF SCHMIDT-HOLTZ** 

IB BAD

BEAT'S ME 26

WHEELS & DEALS

ROCK2K

IVANA

#### THE BLOCK 49

60 **TOP TENS** 

63

RERAP 64 **EARPICKS** 

66 REQUESTS

68 MPS

72 **HACHING RECORDS** 

CHR/POP TOP 50 74

WAVELENGTH

**POP MART** 

MCA'S JAY WALKS

ROSEN TO STEP DOWN



INTERPOL'S INDIE SMASH

#### ON THE COVER



he members of Epic/Interscope rock supergroup Audioslave are ready to Rage against appearing on this HITS cover for their hit album and current single, "Cochise."

## VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

7 LW 6 2W

8 LW 8 2W

50 CENT • SHADY/AFTERMATH/INTERSCOPE

album: GET RICH OR DIE TRYIN'



**ZWAN** • MARTHA'S MUSIC/REPRISE

album: MARY STAR OF THE SEA track: HONESTLY

Streets soon! #8 PoMo, #20 Active, #24 Rock. New: WRIF, KUFO, KTZO. Spins: WXRK, KITS, CIMX, WZZN, WPIY, 91X, WAAF, KQRC, WXTB, more. MTV All Things Rock, MTV2 Handpicked; Much Music add. Letterman 1/23. Japan 2/1-6, Europe 2/9-24. Stateside in March. 250k+ shipping; CD & CD/DVD combo. Mgmt. Elliot Roberts/Lookout Mgmt.

COMMON • MCA

6 LW 7 2W

4 LW 4 2W

album: ELECTRIC CIRCUS
track: COME CLOSE TO ME

Big label push! Track f/Mary J. Blige added at WDHT, KXME, WQUE, more. Big spins: WPGC, KBMB, WXYV, more. Upped at MTV (#21), BET (#8). Headlining tour kicks off in late Feb. Coke ad campaign f/Mya still running. Major features in Feb. Vibe, Rolling Stone. 300k shipped. Mgmt: Derek Dudley.

THE DONNAS • ATLANTIC/ATL G

album: SPEND THE NIGHT track: TAKE IT OFF

SNL, TRL and MTV2 exposure drives sales! #6 Most Added at Rock. New at KNRX, KXRK, WXEG, KTEG, KTZO, WXNR, more. On KROQ, KNDD (Super Bowl parties for both, 1/26), Q101, WZZN, WHFS, KITS, KXXR, more. MTV Buzzworthy.com. Budweiser spot still running. Co-headlining w/OK Go 1/25-2/26. YM cover, March. 211k shipped. Mgmt. Molly Newman & Joey Minkes/Indivision Mgmt.

TAPROOT • VELVET HAMMER/ATLANTIC/ATL G

album: WELCOME track: POEM

Strong at radio! Top 5 at Active. New at KTZO. "Poem" still being recited at WFNX, KKND, Q101, WAAF, KIOZ, WIYY, many more. MTV2, Much Music USA. Europe through Feb., opening for Disturbed 3/6 through May. Billboard feature pending. LAUNCH "Breakout Artist." 400k shipped. Mgmt: David Benveniste & Mark Wakefield/Velvet Hammer.

COUNTING CROWS • GEFFEN

album: HARD CANDY
track: BIG YELLOW TAXI

Two Weeks Notice song f/V. Carlton exploding at Adult formats! Top 5 Most Added at Hot AC, including WPU, KPLZ, WMVX, WMYX, WPTE. Also new: KKRZ. #13 Mod. Adult. Big spins: WSTR, KYSR, KRSK, WWMX, KFOG, KINK. VH1 medium. Touring Japan, Australia, then Stateside. Boston Public perf 2/3. 600k+shipped (IP streeted 7/9). Mgmt: Gary Gersh, G2G Mgmt.

SOCIALBURN • KITCHEN/ELEKTRA/EEG

album: WHERE YOU ARE track: DOWN

Kurzweg-produced band making big radio gains! New at KQXR. Multi-format spins include KZON, KPNT, WWDC, 91X, WAAF, KUFO, WXTB, more. Out w/Seether on West Coast now, East Coast starting 2/6. MTV2 ad campaign 1/27-2/16; Teen People "Up and Coming," March. Blender review. Streets 2/11, shipping 75k. Mgmt. Terry Clark/Crush Mgmt.

March, Blende ping 75k, Mgi

T.A.T.U. • INTERSCOPE

album: 200 KM/H IN THE... track: ALL THE THINGS...

Hot girl-on-girl radio action! Track is a smash at Pop, with #1 phones at Z100, KIIS. Added at WIHT, WKQI, WSTR, WXSS, KHFI, more: Big spins: WHTZ, WKSC, KBKS, KKRZ, WHYI, WWWQ, WBZZ, WIOQ, WDRQ. MTV love. Promo dates set for spring. Access H'wood, Blender, Spin. IP hit 9/17; 150k+ shipped. Mgmt: Robert Hayes/Sound Mgmt.







### VIBE-RATERS

OUR PICKS TO BREAK • CHOSEN BY THE HITS EDITORIAL BOARD

NTERPOL • MATADOR



#### album: TURN ON THE BRIGHT... track: PDA

Shaping up as next big thing! On KROQ, WZZN, KNDD, KITS, WBCN, KTBZ, 91X, KXRK. MTV2 Crankin' Rotation. "NYC" video done. NME's Brats Award tour late Jan.-Feb. Midwest/Northeast tour sold out. Carson Daly 1/24. Dave Grohl's Top 5 of '02 in RS; Spin. Ent. Weekly, Details, NYT. 110k shipped. Mgmt: Brandon Schmidt.





#### album: SATURATE track: POLYAMOROUS

Pride of Wilkes-Barre, PA, keeps on selling! Spinning at KWOD, WXTM, WMRP, WPBZ, WEDG, KPNT. MTV2, Much Music still feeling "Polyamorous." Currently out on tour with Saliva, then Jagermeister tour in March with Saliva and (hed) PE. Rock-press love includes Revolver, Modern Drummer. 175k shipped. Mgmt: Larry Mazer/Ent. Services.

#### THE ALL-AMERICAN REJECTS • DREAMWORKS



album: THE ALL-AMERICAN REJECTS track: SWING, SWING

Airplay smash! New at KNRK, WPLA, KTZO. Spins: KITS, WZZN, WHFS, Q101, KDGE, 99X, many more. KROQ Super Bowl party 1/26. MTV All Things Rock, MTV2. Out w/Home Grown, Riddlin Kids through early March, then Europe. Loveline 1/26. Kilborn 1/28. EA Sports MLB, March. Pac Sun, Hurley tie-ins. LP streets 2/4, shipping 105k. Mgmt: Mosaic Media Group.

#### N.E.R.D. • VIRGIN



album: IN SEARCH OF... track: LAP DANCE

Certified gold over the holidays! Debut LP by superstar producer team, out for almost a year, seeing big gains behind new single at PoMo radio. New at WPLA, WARQ; spinning at LIVE 105, WHFS, WZTA, KPNT. Video on MTV2. Just played in W. Palm Beach during holidays. Mgmt: Rob Walker.

#### SMILEZ & SOUTHSTAR • ARTISTDIRECT



album: CRASH THE PARTY track: TELL ME

Strong sales gains! New at WKSC, WFKS, WNKS, WCHH, more. Big spins include WPOW, WNVZ, KTTB, Z90, KSFM. #7 most played at BET (Rap City airs 1/27; 106 & Park just ran); upped at MTV. Just taped Ricki Lake. Just finished Beenie Man tour. 130k shipped since 7/9 release. Mgmt: Alphonso & Gilbert Alvarez.

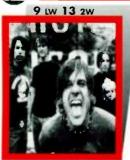
PACIFIER • ARISTA



album: PACIFIER track: BULLITPROOF

New Zealand rockers' debut, produced by Josh Abraham (Limp Bizkit, Staind). Spinning at WHFS, WXRK, WFNX, WAAF, KEGL, KTBZ, WRIF, WZTA, KUPD, KXXR, KPNT, WXDX, more. Premiered 1/15 on MTV, MTV2 during "Spanking New Band" week; added at Rock Show. Tour w/TrustCo. starts 2/15. Track on EA's Major League Basketball game. Mgmt: The Firm/In De Goot/Aloha Mgmt.

#### EXIES • VIRGIN



album: INTERTIA
track: MY GODDESS

Great first-week sales! Top 25 at Active, Rock. Top 30 at PoMo. New at KTZO. Spins: WKQX, CIMX, WWDC, WPLY, WXDX, WMMR, KBPI, KEGL, WRIF, WAAF. MTV, MTV2 (#14), Much Music (#7). CTN's Spring Break, 3/17. Out mid-Feb. w/The Trapt. Rolling Stone, People, Revolver, Spin. 140k shipped. Mgmt: Jeff Castelaz/3 A.M. Mgmt.

#### FINCH • DRIVE-THRU/MCA



album: WHAT IT IS TO BURN track: WHAT IT IS TO BURN

Debut LP from SoCal rockers, out since last year, building big PoMo, Active story! New at KTBZ, WBZX, WEND; on 99X, WAAF, KPNT, WXTM. Just completed video with Alexander Kosta directing. Headlining club tour ongoing; some dates w/The Used opening. Kerrang! cover, AP, Heckler, Mean Streets. Mgmt: Andy Harris/Scout Mgmt.

## top50 ALBUMS

							_	
2W	LV	/	TW	ARTIST	TITLE COMMENT		OWER	PERCENT CHANGE
1	1		1	NORAH JONES	COME AWAY WITH ME "Don't Know Why" leads + Grammy		114.9	+10%
2	4		2	AVRIL LAVIGNE	LET GO "I'm With You" the cut + Grammy No		106.6	+35%
DE	BU	7	3	CHICAGO	SOUNDTRACK Hot movie, with eclectic mix of artist	Epic 87018	83.4	
5	3		4	DIXIE CHICKS	HOME "Landslide" the cut & Grammy Nom	OW/Mon/Columbia 86840	82.7	+2%
6	2		5	JENNIFER LOPEZ	THIS IS ME THEN Hot movie, press, 2 cuts going	Epic 86231	71.8	-14%
3	6		6	8 MILE	SOUNDTRACK Hot movie, multiple radio cuts	Shady/Interscope/UMG Strx 493508	66.2	-4%
11	9		7	MISSY ELLIOTT	UNDER CONSTRUCTION "Gossip Folks" now	GM/Elektra/EEG 62813	59.6	+6%
4	8		8	CHRISTINA AGUILERA	STRIPPED "Beautiful" now	RCA 68037	57.6	-3%
18	22	2	9	GOOD CHARLOTTE	YOUNG & HOPELESS "Lifestyles Of The" the cut	Daylight/Epic 86486	53.8	+39%
12	1	1	10	NELLY	NELLYVILLE Grammy Noms, + "Air Force Ones"	Fo' Reel/Universal 017747	51.7	+5%
7	5		11	JUSTIN TIMBERLAKE	JUSTIFIED "Cry Me a River" now	Jive 41823	51.0	-27%
9	10	0	12	EMINEM	EMINEM SHOW "Superman" now at radio, Grammy I	Aftermath/Interscope 493291	49.6	0%
8	7		13	SHANIA TWAIN	UP! "I'm Gonna Getcha" hot cut	Mercury/IDJ 170314	47.5	-30%
13	1:	3	14	AALIYAH	I CARE 4 YOU "Miss You" on compilation & remixes	Blackground/Universal 60082	47.4	-2%
21	18	В	15	JA RULE	LAST TEMPTATION "Thug Lovin'" f/Bobby Brown	Murder Inc./IDJ 063487	46.1	+9%
17	1:	7	16	JOSH GROBAN	JOSH GROBAN Direct TV marketing in action	143/Reprise 48154	42.3	-1%
22	1	4	17	ROD STEWART	GREAT AMERICAN SONGBOOK Standards done by Rod + fanbase	J Records 20039	41.5	-6%
38	2	8	18	KID ROCK	COCKY "Lonely Road Of Faith," f/Sheryl Cro		39.7	+16%
15	19	9	19	NAS	GOD'S SON "Made You Look" the cut	Columbia/CRG 86930	39.5	-4%
25	20	0	20	JOHN MAYER	ROOM FOR SQUARES "Your Body Is" going now	Aware/Columbia/CRG 85293	39.2	-3%
16	10	6	21	ROLLING STONES	FORTY LICKS The Ultimate Greatest Hits package,	Virgin 13378 tour	39.1	-9%
10	1!	5	22	NOW 11	VARIOUS Dirty Vegas, Kylie, Nelly, etc	UTV 069720	38.4	-13%
14	2	1	23	2PAC	BETTER DAYZ "Thug Mansion" now	Amaru/Tha Row/Interscope 49707	35.5	-10%
19	1:	2	24	ELVIS PRESLEY	30 #1 HITS Excellent hits package	RCA 68079	34.4	-30%
28	2	6	25	AUDIOSLAVE	AUDIOSLAVE "Cochise" the hot cut & tour starting	Epic/Interscope 86968	34.4	-5%



## top50 ALBUMS

2W	LW		TW	ARTIST	TITLE COMMENT		OWER IDEX	PERCENT CHANGE
35	23		26	COLDPLAY	RUSH OF BLOOD TO THE HEAD "In My Place" now	Capitol 47504	34.3	-10%
26	24		27	SANTANA	SHAMAN "Game of" f/Michelle Branch, tour	Arista 14737	33.8	-9%
24	30		28	TIM MCGRAW	TIM MCGRAW & THE DANCEHALL "Red Rag Top" hot now	Curb 78746	32.6	-1%
20	25	5	29	JAY-Z	BLUEPRINT VOL. 2 "Bonnie & Clyde 03" f/Beyoncé	Roc-A-Fella/IDJ 063381	32.4	-12%
27	32	2	30	3 DOORS DOWN	AWAY FROM THE SUN "When I'm Gone" the cut	Universal 066165	32.4	+1%
33	34		31	ELTON JOHN	GREATEST HITS 1970-2002 Ultimate hits collection	UTV 63478	31.3	0%
32	40	)	32	B2K	PANDEMONIUM "Bump, Bump, Bump" the hot cut	Epic 86995	30.5	+5%
29	38		33	FAITH HILL	CRY Title cut going now	Warner Bros. 48001	29.6	0%
39	31		34	PINK	M!SSUNDAZTOOD "Family Portrait" the cut	Arista 14718	29.4	-11%
DEI	BUT		35	SIMPLE PLAN	NO PADS NO HELMETS	Lava/Atlantic/Atl G 83617	27.9	_
			04	OHEENC OF THE CTONE ACE	"I'd Do Anything" the hot cut at rad		27.0	+23%
_	46		36	QUEENS OF THE STONE AGE	"Go With The Flow" at A. Rock, tour	Interscope 493425	27.8	+23%
23	27	,	37	SYSTEM OF A DOWN	STEAL THIS ALBUM "Innervisions" the cut, fanbase	American/Columbia/CRG 39157	27.3	-20%
48	35		38	SOURCE PRESENTSVOL. 6	VARIOUS f/Nelly, Eminem, Ja Rule, Cam'ron	Murder Inc./IDJ 48379	27.0	-11%
47	49		39	KENNY CHESNEY	NO SHOES, NO SHIRT "The Good Stuff" now	BNA 67038	26.2	+27%
34	36		40	MARIAH CAREY	CHARMBRACELET "Through The Rain" fans + press	MonarC/IDJ 063467	25.4	-15%
36	33	3	41	MATCHBOX TWENTY	MORE THAN YOU THINK "Disease" leads	Atlantic/Atl G 83339	25.3	-20%
46	29	•	42	CHEVELLE	WONDER WHAT'S NEXT "The Red" hot at Active Rock	Epic 86157	25.1	-25%
41	42	2	43	TOBY KEITH	UNLEASHED "Who's Your Daddy?" the cut now	DreamWorks Nashville 450254	25.0	+2%
37	37	'	44	SNOOP DOGG	PAID THA COST TO BE "From Da Chuuuch To Tha" now	Priority/Capitol 39157	23.7	-21%
42	44	1	45	PUDDLE OF MUDD	COME CLEAN "She Hates Me" hot and selling this	Flawless/Geffen 493074	23.2	-3%
50	48	3	46	FOO FIGHTERS	ONE BY ONE "Times Like These" starting to get a	RCA 68008	22.8	+7%
30	39	)	47	NIRVANA	NIRVANA "You Know You're" now + hits page	DGC 493507	21.4	-27%
43	45	5	48	RED HOT CHILI PEPPERS		Warner Bros. 48140	20.4	-10%
DEI	BUT	۲	49	SHERYL CROW	C'MON, C'MON New track bringing sales up again	A&M/Interscope 493260	19.5	-
45	43	3	50	LORD OF THE RINGS	SOUNDTRACK Hot movie selling the score	Reprise 063546	18.8	-23%

## BRUCE SPRINGSTEEN THE RISING

## 5 GRAMMY NOMINATIONS INCLUDING ALBUM OF THE YEAR & SONG OF THE YEAR

## ONE OF THE YEAR'S BEST ALBUMS:

ROLLING STONE, BLENDER, ENTERTAINMENT WEEKLY, THE NEW YORK TIMES, USA TODAY, LOS ANGELES TIMES, THE ATLANTA JOURNAL-CONSTITUTION AND MORE



-Rolling Stone

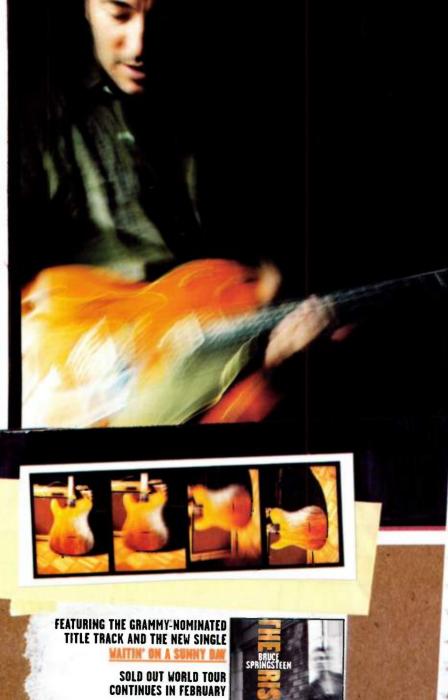
"There is more rising on 'The Rising' than in a month of church."

—TIME cover story

## DOUBLE PLATINUM IN THE U.S. AND GOLD OR PLATINUM IN 16 OTHER COUNTRIES WITH WORLDWIDE SALES OVER 5 MILLION

#### **COMING IN FEBRUARY**

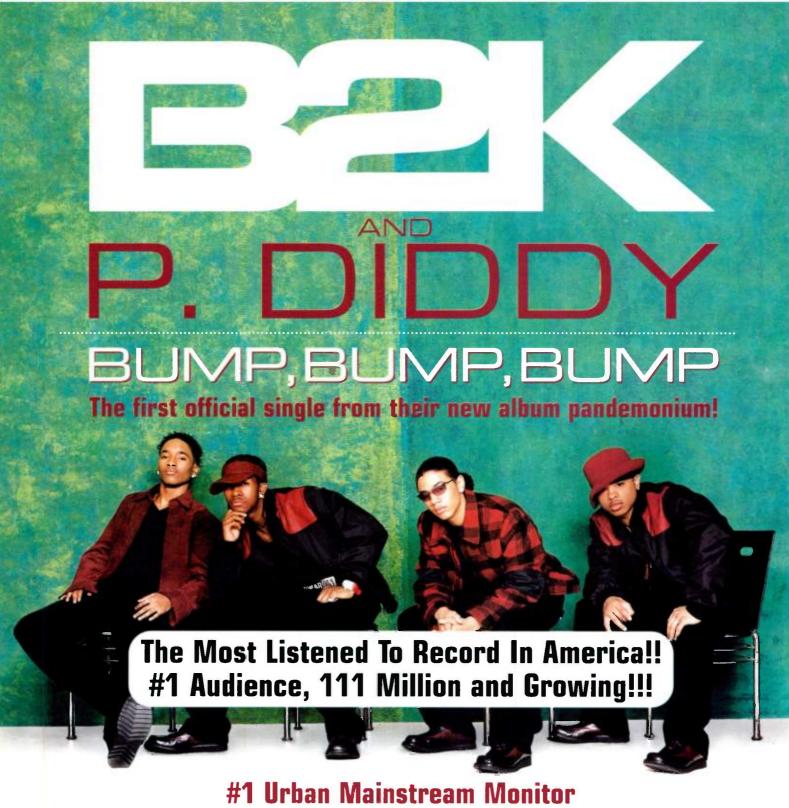
BRUCE SPRINGSTEEN &
THE E STREET BAND
CONCERT SPECIAL ON CBS



PRODUCED BY BRENDAN O'BRIEN
JOH LANDAU MANAGEMENT: JOH LANDAU, BARBARA CARR

CONTRACT F

Columbia and = Reg U.S. Pat & Tm. Off. Marca Registrada © 2003 Bruce Springsteen



#1 Top 40 Rhythm Monitor +152x #19 - #14 Top 40 Mainstream Monitor +866x

# 5 Most Played!!! IN THE BIG 10!

#### HITS Super Bowl Special: Take This Issue and Punt.

## FRONTPAGE

**D4**Loose "change"



**JANUARY 24, 2003** 

**VOLUME 17** 

ISSUE 827

\$6.00

Norah, Avril Take Top Spots, Femme Musical Chicago ST Bows at #3, as Top 10 Goes Distaff for...

## LADIES' DAY



#### Wherehouse Music Files Chapter 11

See Rerap on page 63 for all the details.

his week's Top 50 Albums chart contains an extra supply of estrogen.

Yes, kids, it's all about the girl power, as Blue Note's sultry siren Norah Jones spends her third week at #1 with a 10% sales jump to 115k, the spike undoubtedly due to the album's eight Grammy nominations. Jones was followed by (you should excuse the expression) fellow Best New Artist nominee Avril Lavigne, as the Arista teenage thrush sk8tes



**Norah Jones** 

to #2 with 107k in sales on a whopping 35% increase. Hoofing in at a surprising #3 is Epic's female-skewing *Chicago* soundtrack, which becomes the first significant debut of 2003.

HMV's Jeff Davidson reprised his role in a recent summerstock production of *Tootsie* to comment: "It is so gratifying to see Norah Jones get her due at the top of the charts. But some of the biggest sales stories of the past year have been from women. Avril Lavigne is another great artist-development story."

With Open Wide/Monument/Columbia's Dixie Chicks (#4), Epic's Jennifer Lopez (#5), Goldmind/Elektra's Missy Elliott (#7) and RCA's sultry diva Christina Aguilera (#8), you have women holding down seven of the top eight slots (the exception being Shady/Interscope/UMG Strx's 8 Mile at #6). Indeed, if only Epic's Good Charlotte (up an impressive 39%, with a 22-9 move, thanks to massive MTV exposure) and Fo' Reel/ Universal's Nelly (#10) more closely resembled their names, the Top 10 would be as female-heavy as the cast of Joe Millionaire.

Added Davidson: "With the continued success of the Dixie Chicks and a left-field hit debut from the female-dominated *Chicago* soundtrack, it's clear that women are the clear winners at the beginning of 2003. Now, will you excuse me while I apply my mascara?"

Other double-digit sales increases were registered by Lava/Atlantic's Kid Rock (28-18, up 16%), Interscope's Queens of the Stone Age (46-36, up 23%) and BNA's Kenny Chesney (49-39, up 27%). Lava/Atlantic's Simple Plan, the week's second-highest newcomer behind Chicago at #35, also made the most of exposure on MTV and MTV2's "Spankin' New Bands" week. Notable chart jumps were also made by Epic's B2K (40-32) and WB's Faith Hill (38-33).



#### Universal Affection

"You know, Luke—we've got it good," muses IDJ chief Lyor Cohen (2nd fr l) to Mercury Nashville/MCA Nashville/Lost Highway Chairman/CEO Luke Lewis (r). "I mean, here we are, chillin' with megadivas like Mariah Carey (1) and Shania Twain, living like kings...and yet I just can't stop thinking about how great Barry Diller is. I mean, I f\*\*\*in' love that guy!" Replied Lewis, "I agree completely. Barry Diller is a god among men. Or Jean-Rene Fourtou, depending on the outcome. What's important is, they both really understand bluegrass."

#### LAUNCH

#### **TOP VIDEOS**

#1 Ja Rule f/Ashanti (Murder Inc/IDJ), #2 Jennifer Lopez (Epic), #3 Eminem (Shady/Interscope/UMG Strx), #4 Aaliyah (Blackground/Universal), #5 Justin Timberlake (Jive), #6 Avril Lavigne (Arista), #7 50 Cent (Shady/Aftermath/UMG Strx), #8 Christina Aguilera "Beautiful" (RCA), #9 Nelly (Fo'Reel/Universal) and #10 Pink (Arista).

### **CELINE DION EPIC**

This diva's cup runneth over, with a \$140 million Chrysler ad campaign, a Super Bowl appearance and her very own Vegas show opening at Caesar's in March, along with a new album, "I Drove All Night" just impacted and has monster multi-format adds, including WHTZ, KIIS, KHKS, KRBE, WSTR, KKRZ and more. Already spinning at WXKS, WHYI, WRVQ and WKSE. Joel Klaiman & the the Epic promo team will drive this hit home.

### RIAA's Rosen to Call It a Day

They won't have Hilary Rosen to kick around much longer. The RIAA Chairman/CEO announced Wednesday (1/22) that she will leave the organization at the end of 2003.

Rosen, who has been with the trade group for 17 years, was the music industry's chief advocate and spokesperson during a time of unprecedented turmoil and controversy in the business.

RIAA President Cary Sherman will remain in his current position. Rosen and the Board of Directors have asked him to serve on a search committee for a replacement.

Said Rosen: "This has been the most exciting job I can imagine. During my time here, the recording industry has undergone dramatic challenges and is well-positioned for future success. I have been extremely proud to have been a part of this industry transition.'

Rosen went on to say she wants to "devote more time to

[her] young children... This has been an extremely difficult decision, but I know it is the right one for my family. Nonetheless, this is a critical time, and I have much to do in the coming months. We continue to face unprecedented levels of online piracy, as well as a changing market in physical piracy here and abroad.

"The RIAA has much to do to address these issues, as well as help the companies transition the music consumer to the exciting offerings everyone has been working so hard to deliver in the legitimate online music business. We must also work with our partners at retail, in the creative and technology industries and with governments worldwide to promote the future growth of the music industry."

Rosen was named Chairman/CEO in May 2002, at which time she upped Sherman to President. During her tenure, Rosen has become a lightning rod for the conflict

surrounding illegal file-sharing and downloading music from the Net, as well as the strained relations between labels and artists.

She has also earned a reputation as a passionate defender of the arts and a leader in the music industry's campaign against censorship.

"We are confident of a smooth transition," Rosen assured. "I believe that the RIAA staff is simply the best in the business, and I am proud of the team we have built.'



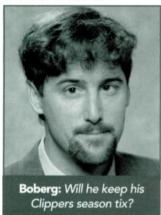
before she splits.



#### Jay Walks From MCA; Lambert Temp Topper

ay Boberg resigned his Presidency at MCA Records last week, as speculation about his eventual successor kicked into overdrive.

Said UMG Chairman/ CEO Doug Morris: "I want to thank him for his dedication and many contributions to the company over the years. I truly respect Jay as a person and record executive and will miss him."



Morris went on to announce that Sr. VP Promotion Craig Lambert will serve as the interim head of MCA, which will remain a "full-service, freestanding" label. Lambert will report to Interscope Geffen A&M chief Jimmy Iovine on the day-to-day activities of the label. A new head of MCA Records will be named in the next few months.

The 44-year-old seven-year label vet, who was named to his current post in Nov. 1995 by UMG chiefs Morris and Zach Horowitz a year after being tapped as MCA Music Publishing President, told his staff last Thursday morning (1/16) that he was leaving the company, effective immediately.

Boberg enumerated the high points of his regime in an e-mail to the staff, thanking Doug Morris for being "a tremendous mentor" and "allowing me to run MCA as if it were my own... Few of my peers at major labels have enjoyed a tenure as long as mine at MCA. Arriving from

IRS Records, I came in with a reputation as a maverick, as a champion of groundbreaking artistry and a person with a true love of music. As I walk out of here today, all those attributes remain intact."

Industry handicappers are saying that Geffen Records President Jordan Schur, one of lovine's most trusted and successful lieutenants, is among those being considered as Boberg's permanent successor on the MCA throne.

A UCLA/Harvard Business School grad, Boberg was just 25 years old when Miles Copeland named him President of IRS Records, the label the two cofounded in 1979. The pioneering new wave company, distributed first by A&M and then later by MCA and EMI, was the home of such hits acts as R.E.M., the Go-Go's, Fine Young Cannibals, Oingo Boingo and the English Beat. While at the label Boberg established a film production arm, I.R.S. Media.

At MCA, Boberg oversaw the successes of an eclectic roster that included Mary J. Blige, Blink-182, New Edition, Sublime, K-Ci and JoJo, Bobby Brown, The Roots, Common, Shaggy and New Found Glory.

He's also a longtime Clippers season ticket holder—with courtside seats, yet—and a would-be golfer, so his suffering will obviously continue.



Lambert: Will Val still make him vacuum?

## A Blatant Rip-off of a Good Magazine

- 1 **DOUG MORRIS:** All eyes on UMG chief as top MCA post opens. What will the Monarch of Marketshare do to make lagging label an earner in the UMG family?
- 2 JIMMY IOVINE: IGA prepares to add an M, as UMG eves retooling of MCA under the auspices of the Cat in the Hat.
- 3 **DICK PARSONS:** You've got Dick! AOLTW Board makes a strong Case for the CEO, unanimously tossing him Steve's Chairman stripes.
- 4 WILL BOTWIN: Donnie's handpicked Prez enjoying the view from the overall-marketshare summit, but Will he find additional duties in lenner's universe?
- 5 **CHICAGO:** Big winner at Golden Globes and on sales chart, with three awards for film, #3 bow for Epic ST, making it the first hit of 2003.
- 6 **CRAIG LAMBERT:** Hey Buddy, he's your "interim" guy at MCA. Boberg's exit earns promo dude a short-term promotion...or will something long-term transpire?
- 7 **JORDAN SCHUR:** Geffen ruler's track record makes him a Schur thing to Staind tall in Jimmy's empire, or his name is Mudd. Will lovine throw him a Bizkit?
- 8 BRUCE LUNDVALL: Blue Note boss keeping up with the Jones as Norah holds at #1 on multi-Grammy buzz.
- 9 **JAY BOBERG:** MCA's well-liked "maverick" chief rides off after seven years. Will he hoof it back to the indie-label or publishing corral?
- 10 JERMAINE DUPRI: L.A.'s So So pleased to have fellow Hotlanta music man come on board as SVP.



#### MOST PLAYED

#1 Kid Rock f/Sheryl Crow (Lava/Atlantic/Atl G), #2 Missy Elliott "Gossip Folks" (Goldmind/Elektra/EEG), #3 Missy Elliott "Work It" (Goldmind/Elektra/EEG), #4 Creed "Weathered" (Wind-up), #5 Matchbox Twenty (Atlantic/Atl G), #6 Faith Hill "Lights" (WB), #7 Jaheim (WB), #8 Lifehouse (DreamWorks), #9 Tim McGraw (Curb) and #10 Creed (Wind-up).

15

#### Fans "Turn On" to Interpol

If you've been waiting for the indie-rock revival to kick in, we've got good news for you—the wait is finally over. Meet Interpol.

Formed in 1998 in New York, Interpol quickly established itself as a buzz act on the local club circuit as well as in the U.K. and Europe, then signed to Gerard Cosloy and Chris Lombardi's indie stalwart Matador. The long-hip label, once home to alternagods Pavement and Liz Phair when it was distributed by Capitol, currently goes through ADA.

The group's debut album, Turn On the Bright Lights, released last August, is rapidly closing in on 100k in sales, moving a brisk 4,000-6,500 units per week—and airplay is just now beginning to kick in.

The quartet—composed of vocalist/guitarist Paul Banks, guitarist Daniel Kessler, drummer Sam Fogarino and bassist Carlos De-has been compared to a who's-who of critics' darlings, including the Velvet Underground, Joy Division, R.E.M. and U2. Interpol made its recorded debut with a late-2000 EP on the Scottish label Chemikal Underground, then created a buzz with shows in Glasgow, Manchester and London, capping off the U.K. visit with a session for famed DI John Peel before heading out for a swing through France.

Last spring, Matador released a special \$3.98 EP featuring two of the strongest songs from the album, "PDA" (the current single) and "NYC," to set up the fulllength, and the project has been gathering steam ever since. According to label GM Patrick Amory: "We blew through 10,000 of the EPs, then came with the album, which we priced at \$9.98, something we've been wanting to experiment with for some time." Since the first of the year, the album has gone back to full price, at \$16.98.

"ADA has been doing a terrific job," says Amory. "But it's all about the band. They've been touring nonstop since the album came out. The music that they're making is incredibly fresh and youthful-sounding, and very different from anything else out there. The low price point gave us some real grass-roots momentum, and now radio is starting to pick up on it."

"PDA" is now grabbing airplay at such PoMo mainstays as KROQ, WZZN, WBCN, KNDD and KTBZ, with the Christopher Mills-directed video in "Crankin' Rotation" at MTV2. The band also has a new video in the can for "NYC," directed by Doug Aitken (Fat Boy Slim, Musique, Iggy Pop), and a live version of the song is currently being featured on Sessions@AOL.

Other activities surrounding the group include:

- Performed on Letterman two weeks ago (1/9) and made an appearance on Carson Daly last Tuesday (1/21).
- Hosted MTV2's 120 Minutes last November.
- Going out on the U.K. NME Awards Tour 2003 from 1/23-2/9, followed by U.S. tour starting 2/13 in Seattle and ending 3/6 in Boston. A tour of France takes band through the rest of March and April.
- Received rave reviews in Rolling Stone, Spin, Entertainment Weekly, Details, with N.Y. Times upcoming.



cess the old-fashioned way.

#### The Mayer & Simpletons



HITS halfwits Mike Morrison (the floating head at center) and Rodel Delfin (2nd fr r) managed to crash a party thrown by Columbia and Aware for the sensational John Mayer (c) by posing as caterers. "What are you serving?" inquired producer/mixer Jack Joseph Puig (sporting facial hair), who was hosting the shindig. "Altoids!" Delfin exclaimed. "Would you like one?" Trying not to suck were (I-r) Columbia's Tim Devine and Will Botwin, co-manager Michael Solomon, the label's Lee Dannay, Aware's Gregg Latterman, co-manager Michael McDonald and Columbia's Greg Linn. Afterward, Mayer swung by Andy Lack's hotel room to show him some cool guitar chords.

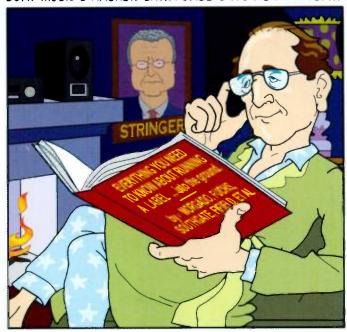
### Breakdown

Who's Got What On This Week's Album Chart

LABEL	Units (IN THOUSANDS)	TOP 10	TOP 20	TOP <b>50</b>
UNIVERSAL (TOTAL: 18)	647.8	6, 10		22, 23, 29 30, 31, 36 38, 40, 43 45, 47, 49
SONY (TOTAL: 10)	487.7	3, 4 5, 9	19, 20	25, 32, 37 42
BMG (TOTAL: 9)	403.3	2, 8	11, 17	24, 27, 34 39, 46
WARNER MUSIC GRP (TOTAL: 9)	296.2	7	16, 18	28, 33, 35 41, 48, 50
EMI (TOTAL: 4)	212.0	1		21, 26, 44



SONY MUSIC'S ANDREW LACK PONDERS HIS NEXT MOVES...



THIS CARTOON SHOWS A LACK OF VISION

Check hitsdailydouble.com for an animated version of this cartoon.

#### Charles in Charge at NARAS

Ortner: Will

trade legal

advice for

Veteran music-industry attorney Charles "Chuck" Ortner has been named to the post of National Legal

Counsel for the Recording Academy by new NARAS President Neil Portnow.

Ortner will assist in the development and implementation of the Recording Academy's legal strategies and policy positions, while working with the Academy's

senior staff and General Counsel Joel Katz.

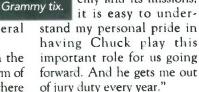
Ortner is a partner in the N.Y.-based national law firm of Proskauer Rose LLP, where his clients include leading recording artists, songwriters, record producers, industry executives, major record companies and music publishers. He is a member of the board of direc-

18

tors of the Multiple Myeloma Research Foundation and the T.J. Martell Foundation.

Commented Portnow:

"Chuck is well-known within the music community as one of the finest legal minds and a thoughtful strategist. When you combine those qualities with his compassionate, genuine commitment to the Academy and its missions, it is easy to under-



Added Ortner: "I am truly honored by the confidence that the Recording Academy has placed in me. More importantly, where are my Grammy seats?"











Moxey

Frank

Steinberg

Marion

atrick Moxey "Rusic" has left Virgin Records as Sr. VP A&R to focus on his Caroline/EMI-distribbed independent labels Ultra Records and Sequence, where current d.j. mix album projects include Crystal Method, Dirty Vegas, De La Soul, Dan the Automator and Tony Touch. While at Virgin, the former head of Payday/ London Records brought in N.E.R.D., Beenie Man and Gang Starr and taught Ashley Newton everything he knows about electro-clash... Lisa Frank "and Beans" is tapped as Vice President of Video Promotion for MCA Records by Sr. VP Promotion Craig "Mary Had a Little" Lambert. Frank will be responsible for securing airplay of MCA artists' videos on national, regional and local outlets as well as putting MTV programming ruler Tom Calderone's annual Caribbean vacation on her platinum Amex card... Michael "Franken" Steinberg is upped to Vice President Business Affairs and Licensing at BMI by President/CEO Frances W. "Full Court" Preston. Steinberg will continue to be involved in all areas of BMI's licensing efforts, including radio, TV, cable, DBS, VOD, the Internet and girl scout campfires... William "Maid" Marion is named National Director of Modern Rock Promotion for

MCA Records by Sr. VP Promotion Craig "On the" Lambert and VP Modern Rock Promotion "Mona" Lisa Cristiano. Marion will work closely with the label's national promotion and East Coast field promotion staffs to maximize modern rock/alternative-format airplay for MCA artists, while wondering how he could survive stints at Extasy, Sire, Zoo and Vernon Yard Recordings... Eric "Old King" Cole is promoted to Director of Rock Promotion for Artemis Records by label President Daniel "Pane in the" Glass and VP Promotion "Sing Along With" Mitch Mills. Cole immediately called for his pipe, slippers and fiddlers three... "That's the" Wade "Uh Hish Uh Hish I Like It" Metzler and Jackey "The Jokeman" Simms have been boosted to Senior Directors of Membership for ASCAP in L.A. and N.Y., respectively, by VP Membership Tom "Tom Club" DeSavia. Metzler and Simms are still wondering exactly what it is DeSavia actually does for the organization... Benny "& the Jets" Tarantini is raised to Director of Publicity for Jive Records by Sr. VP Publicity Sonia "One-Two" Muckle "My Shoe." Tarantini will handle national and regional press for various label artists, while explaining why he's been missing in action since directing Pulp Fiction.





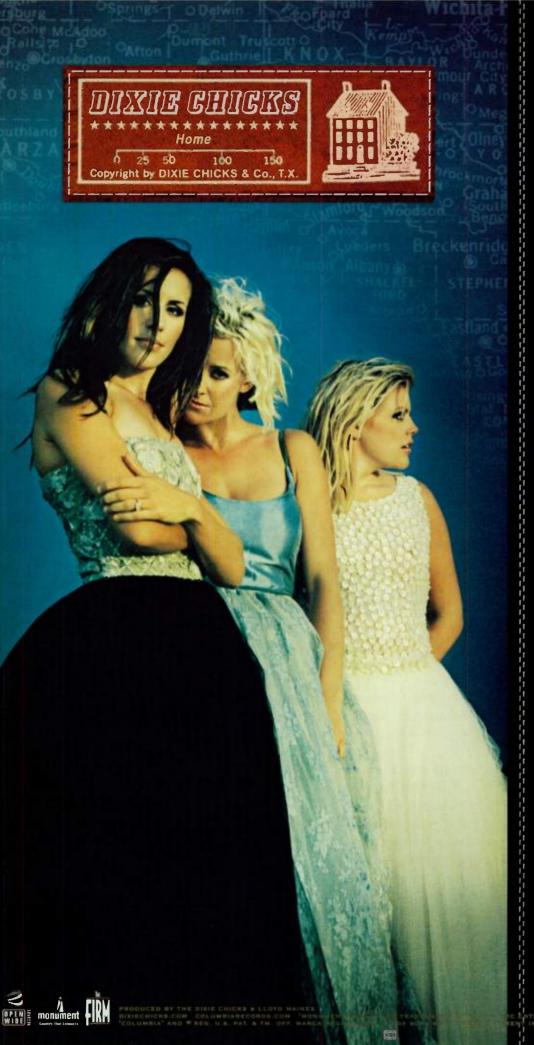




Metzler

Simms

Tarantini



## THE YEAR OF THE CHICKS.

Album already certified 5x platinum featuring the multi-format smash <u>Landslide</u>

HOME IS NOMINATED FOR 7 GRAMMY AWARDS

INCLUDING:
ALBUM OF THE YEAR
BEST COUNTRY ALBUM

CHOSEN AS ONE OF THE YEAR'S BEST ALBUMS BY:
USA TODAY
LOS ANGELES TIMES
THE WASHINGTON POST
COUNTRY MUSIC MAGAZINE
AND MANY OTHERS

DON'T MISS THE CHICKS SINGING THE NATIONAL ANTHEM AT THE SUPER BOWL SUNDAY, JANUARY 26

SATURDAY NIGHT LIVE FEBRUARY 8



DVD

"An Evening With The Dixie Chicks" the live dvd/home video concert release in stores Tuesday, February 11



**44** Was [the Christina Aguilera marketing campaign] too racy? 

### **Rolf and Roll**



An exclusive HITS dialogue with BMG Chairman/CEO Rolf Schmidt-Holtz by Marc Pollack

uring his two years as Bertelsmann Music Group Chairman/CEO, German native Rolf Schmidt-Holtz has been a very busy man.

The 53-year-old longtime German television and magazine executive was officially named Chief Creative Officer at Bertelsmann in January 2001 by the conglom's then-top dog Thomas Middelhoff, who placed Schmidt-Holtz in charge of running the company's BMG music operations.

Schmidt-Holtz, who admits he was not a music man when he first took over the company, has silenced those who questioned his appointment, while becoming more of a self-taught record exec every day. In the role of boss, he has made moves that have seen the combination of J and RCA to form the RCA Music Group under industry legend Clive Davis, whom he brought back into the BMG fold. He has allowed Antonio "L.A." Reid to grow into a leading label head at Arista. And now he is overseeing the integration of Jive/Zomba into the BMG group after its acquisition for \$2.7 billion last year.

The likeable executive is happy with the way things are coming together for his company. Here, after a record year year at BMG, Schmidt-Holtz takes time from skateboard lessons with Avril Lavigne to share some German sausages with HITS' in-house hausfrau, Marc "Sprechen Sie Deutsch?" Pollack.





#### What's your take on the future of the record industry?

Everybody is talking about the downturn in the music industry. I'm quite bullish on BMG because, as you can imagine, I feel quite good about what we have achieved in the last year. And since it was a record year for us, I really want to keep momentum going, to keep BMG as strong as possible. We are in a difficult marketplace, but if we find the right hits and the right artists, then we can still make a decent living in music. And, as soon as we find the right business model online, we will have a major recovery. I am 100% sure of this.

#### Specifically, what kind of marketing, promotion, sales and online initiatives are you undertaking to combat this downturn?

To overcome a downturn, the best solution is, finding global artists and finding the hits. Take Avril [Lavigne]. We have achieved success by finding these kinds of artists, this kind of music, instead of thinking theoretically about marketing and promotion.

#### So it's more about the music.

It's not more about, it's only about the music. This is what I have learned. The music comes first, and then we can talk about marketing and promotion. We did a decent job at marketing Elvis again, which is fine. But without Elvis' music, without his voice, without this new quality of recording, we wouldn't have been as successful.

#### Let's look at BMG's individual labels. You made a huge move to combine J and RCA and appoint Clive Davis to lead the unit. What is his mandate, and how quickly do you expect a turnaround?

We are already feeling his impact. If you have executives and creative people like Clive, everybody around him sees immediately there is something different going on. And that's what happens within the RCA group. The first decisions are made creatively. Then he

heavy rotation around the world, so I think the fans voted. We are not here to tell Christina or any of our artists what they should look like or how they should dress. If she feels that she wants to express herself that way, then that's the way it will be. I'm 100% fine with it.

#### Have you had any run-ins with her manager, Irving Azoff?

No problems at all. Basically, if I remember correctly, we talked once or twice about the release date and that was all. The rest was fine. Late last year, Christina took time out to come to BMG's offices to perform and thank the people on RCA who worked on the record. It was a very special moment and Irving was there.

#### It's no secret that Dave Matthews' deal is up. How big a priority is it to keep him in the RCA family?

We would love to keep him, if possible, because he's a great artist. But in the end, we can only do deals that make sense. And I'm very optimistic that we'll find a way to do that.

#### You must be happy with the way LA. Reid has adapted to running

More than happy. I would like to be serious about this because this is the Man of the Year within BMG, if not Bertelsmann itself, Looking at what he took over and what he has developed out of it. What he has shown during 2002 is just outrageous. I feel so positive and good for him, and, of course, for us. We had a record year in 2002,

an all-time high for BMG and a big part of this success is L.A. Reid. I first met him just two years ago, and what he has achieved in those two years has earned my full respect. I congratulate and



#### "If there are millions of customers searching for and loving music on the Net, my first approach should be, how can we satisfy them instead of suing them?"

involves the others, and he will do and deliver what he has done all his life—great music and hits. And this will change the character, the atmosphere, the power and the perception of the RCA Music Group.

#### When RCA re-released the Elvis material last year, the timing of the rollout was questioned. Do you have any other large-scale catalog reissues in the works?

Let me put it this way-you can plan something, but if you have Elvis' greatest hits, it's easier to roll out a worldwide campaign. Our success has shown us we can do it. We can be successful in basically reinventing a worldwide artist. We focused on Elvis the whole year. Very experienced music executives dedicated 100% of their time to this and it paid off. So I feel we can do the same with other artists. Maybe not in the same range. But again, it encourages us because we feel we can do it and BMG had never proven it could do something like this in the past. We feel good about it.

#### Do you believe that Christina Aguillera's marketing campaign was a little too racy and worked against her?

Again, it's the music first. It's a great, great album and she sings wonderfully. But back to your question. Was it too racy? Not too racy for me! Maybe it was a little bit controversial. We are not here to define or change artists' images. That's what I truly believe. We are here to help artists express themselves. Let the music fans decide. It was in

thank him. If you listen to him, and I have talked to him a hundred times in these past two years, you feel like L.A. is music. And I can't say any more; that's what it is. He is music. He feels music, he smells music, he talks music and obviously, he is the kind of man you need to run a label.

#### Now that the Jive/Zomba deal is done, will Barry Weiss stay on as the head of a stand-alone label within the Group?

Yes, he will. As an organization, Jive has been successful over a long period of time and has its own history. I think we have to respect that, and we must start our venture in the spirit of independence. I know that the Zomba people will appreciate that very much.

#### Jive/Zomba has had huge success in the past with teenpop. Does the label need to redefine itself with the waning of that genre? I don't think so. Just look at Justin Timberlake. A great record, a great artist. I do think that we have to think about where we are and where we could go. All of us have to do that in these tough times. But there is no need to redefine Zomba from scratch. They just have to redevelop momentum, and I'm sure

(Continued on page 22)

#### Rolf and Roll (Continued from page 21)

they have all the skills needed to be very, very successful.

Will BMG ultimately be comprised of three individual label groups? BMG is a dynamic and vital music major standing very solidly and comfortably on four pillars: Arista, RCA Music Group, Zomba and BMG Publishing. I feel that we have gained ground creatively, and if you compare us with the BMG of two years ago, I feel very comfortable sitting in this seat.

Do you believe the Internet will ever create a revenue stream? Is this the million-dollar question?

#### More like the \$50 million question.

Sorry, I'm a little bit out of fashion here. I'm sure that there will be a valuable business model for the online delivery of music. No doubt about it. I expect this within the next three years. Could be a year, could be three. I don't know. Nobody knows. But I am optimistic, because the need and the desire for music is increasing. And if you look at music for other media, like broadband, radio, television,

whatever, music is a major ingredient and people only want Sony Music seems to have followed BMG's lead in taking a veteran TV executive and putting him at the top of the music division. [Laughs] It must be because we TV guys look so beautiful.

#### Is it a natural progression?

I would not say it's a new chapter. I would say, there are talented people outside of the music industry who understand creative people and artists and how to reach a mass audience. Why should they not be able to learn? And that's what I have done. And I'm not finished yet. Surprisingly enough, we've had some success. By the way, approaching the music industry with an attitude toward learning and maybe being a little bit more modest in how we approach people-caring about employees in Malaysia as well as in the United States, the U.K. and Germany instead of just our goals in

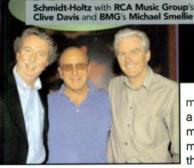
making more money-might be a good thing.

Putting a straight money cruncher in at a music company hasn't worked in the past when you think about Dornemann and



"[L.A. Reid] is the man of the year within BMG, if not Bertelsmann itself."

Schmidt-Holtz with Arista's Avril L



more of it. It's only a question of a little bit of time and development and we will find a business model. I am quite optimistic that the music industry will not only

recover but has a great future ahead of it after a period of between one and three years, during which we may still suffer. But if we find two things-an online business model and additional revenue streams—we will have a very promising and great future.

#### Do you have mixed feelings about some of the company's historv. like investing in Napster?

It was basically a good idea to embrace new technologies in order to find new distribution for music. Unfortunately, it didn't work out practically. But I think, as a music industry, we probably should have embraced the new technology earlier in order to incorporate and find the models, instead of only fighting its legality.

#### Everyone has just fled to the alternatives.

Absolutely. In the end, I feel the music industry's attitude has not been great. If there are millions of customers searching for and loving music on the Net, my first approach should be, how can we satisfy them instead of suing them? I believe 100% that we have to defend and fight for securing intellectual property; no doubt about that. But at the same time, we should have put more energy into finding a way to satisfy our customers. The perception of the music industry to the kids was that the industry is fighting them. They didn't say they're fighting Napster, or KaZaA or whatever. They said, they're fighting us, and this is a pity. Back in my days in the magazine and TV businesses, I can't remember a day when we turned our backs on an audience. Instead, we went crazy trying to find the audience.

Zelnick at BMG, Fifield and Southgate at EMI, Morgado and Fuchs at Warner.

What matters, in the end, is

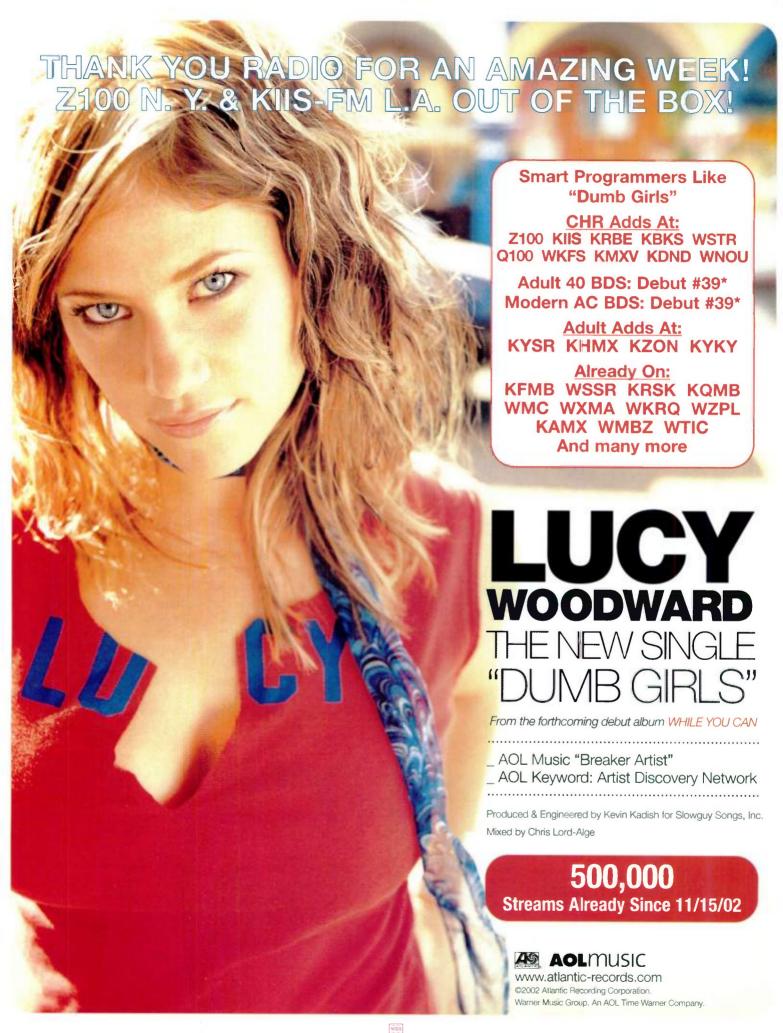
whether you find the right people and how you treat your peoplethe artists and the audience. Then comes the financial part. I never said my goal was to make money. That's so stupid and so obvious. My goal was, first of all, to find the right management. Because, if I have the right five people, I can change the world. Because these five people find five other people, and if they and their colleagues treat others the way they want to be treated, we will win. At BMG, we place importance on mutual respect. I'll tell you this, all this theoretical bullshit you could learn at the Harvard Business Schools of this world is completely useless. It's a very simple, down-to-earth thing. It's about the people you work with. Maybe that sounds a little too simple, but that's what it's about.

#### You've become somewhat of a star on our website. What do you think of the hitsdailydouble cartoons?

I love them, I really do-despite being the victim. It's funny, we are all sitting in the office and somebody shouts, "Come in here. I have to show you what these HITS guys have created. It's great." When I watch the cartoons, I think these guys must be having fun, you know.

#### Dennis and Lenny wanted to invite you to the office.

When I get to L.A., I will try to visit. I'm curious to see if I'm right or wrong about you guys. I always thought, if people, on a regular basis, can create this kind of fun, they must be a fun bunch. It's not easy to have fun at work. The fact that you can keep this kind of atmosphere going for so long... Congratulations. That's a very difficult thing.



## A Shoo-in for Most Embarrassing Grammy Coverage.





www.hitsdailydouble.com



### NEAR TRUTHS

BY I.B. BAD, LOS ANGELES

Major shake-ups at both Sony Music and now Universal Music Group driving megachatter as to what happens next. With the morphing economics of the business clearly precipitating big changes, wonderers wondering how each company will now retool. Those watching the changes going down at MCA note with interest that, following the exit of Jay Boberg, the next MCA head will report to IGA chief Jimmy lovine. The shift in reporting reflects an expanding purview for the extremely successful lovine, whose contract is reportedly up at the end of this year. Just who will ultimately report to lovine, however, is still a matter of conjecture, one that tops most questioners' lists. Buzz building that, with all his recent success, it may be current Geffen President Jordan Schur, leading to immediate speculation as to whether he might bring any or all of his Geffen roster with him. Schur also co-owns Flip with manager/The Firm principal Jeff Kwatinetz—an incredibly productive partnership that has overseen the rise of Limp

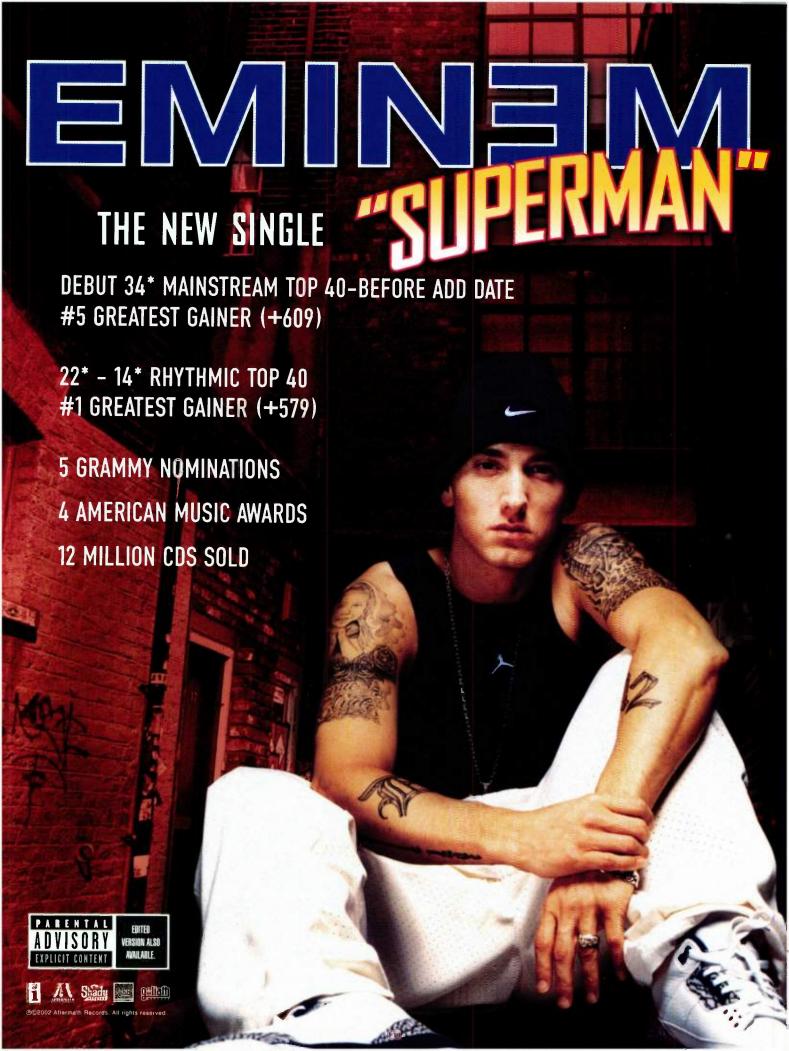
#### SCHUR-FOOTED



JORDAN SCHUR: Flipping it up a notch?

Bizkit and Staind (on Flip) and Puddle of Mudd (on Flawless/Geffen), among others... Also high on questioners' lists of questions is what shared services, if any, the new MCA may utilize in the current IGA structure. Meanwhile, MCA promotion head and interim label chief Craig Lambert is handed a mandate to put points on the board, even as speculators speculate whether being chosen to steer the ship in transition will impact his role once a new label head is chosen. Said speculation also applying to others at the label, including Boberg's right-hand man, EVP Paul Satenstein... Elsewhere, reports of increasing tension between Vivendi Universal topper Jean-Rene Fourtou and VU Entertainment's Barry Diller raising questions as to who will end up running the conglom's entertainment assets. With Universal Music Group topper Doug Morris now reporting directly to Fourtou, many wondering how decisions yet to be made in Paris will affect the world's dominant music company... Back at Sony, staffers reeling from the group's leadership change and its accompanying unknowns, as newcomer Andy Lack meets with key execs, analyzes the personnel situation and stands behind the existing team in the press. Amid all this, Sony labels have four of the Top 10 albums this week. Meanwhile, eyes on Dave Glew's impending retirement. Will the transition delay the April 1 target?... Names in the Rumor Mill: Will Botwin, Steve Barnett, Charles Koppelman, John Branca, Mariah

Carey and Rovner & Levitan.







### BEAT'S ME

BY ROY TRAKIN

GRAMMY NOMS WRAP-UP: The first Grammy nominations of the post-Mike Greene era seemed to satisfy most everybody, except, naturally, L.A. Times pundit Robert Hilburn, who bemoaned the absence of new bands like The Hives or White Stripes from the Best New Artist category. The only oversight we could spot was the lack of a "Best Album" nod for the America: A Tribute to Heroes record, which we thought might follow in the footsteps of the 1973 winner, The Concert for Bangladesh. At this point, most insiders feel the night will belong to Norah Jones and Bruce Springsteen. In addition, everyone seems to be praising the even-handed, low-key performance of new NARAS boss Neil Portnow... CONSOLIDATION BLUES: The continuing shrinking of the record business

is taking its toll on majorlabel publicity departments. With Virgin's Beverly Hills offices shuttered, both Laura Cohen and Francine Webster have ankled, with Cohen planning to go indie after Jan. 24, her final day in the label's new LA. offices on Wilshire Blvd. The new, N.Y.-based head of Virgin publicity is one-time Atlantic VP E.C. Media Relations Tracy Zamot... Ex-Mammoth PR head Keith Hagan seques from the Lippin Group to former Rogers & Cowan exec Paul Freundlich's PFA as GM... Former 4AD, Mercury and KSA PR vet Rob Moore,

#### QUEEN FOR THE NIGHT



**NORAH JONES:** Grammy show her coming-out party?

who recently launched his own 60 Cycle Media, handling the Aware and Vagrant labels, among others, will marry a fellow publicist, Interscope E.C. goddess Mika El-Baz, this spring. Think they can grab some column mentions on that wedding?... Former MSO exec and rock scribe Lesley Zimmerman has launched an indie "mostly music" PR firm, the aptly named Lesley Zimmerman Media, with first client the Last Chance for Animals protection org. Call at (818) 990-1531 or e-mail at LesleyZMedia@aol.com... On the other hand-or key-longtime PR doyenne Julie Farman is returning to freelance writing—"bios, press releases and collateral materials of all kinds." Reach her at jsfarman@aol.com... Congrats to both Hollywood's Kris Ferraro and WB's Luke Burland on their upcoming blessed events... Lotsa positive chatter on the hiring of former Interscope/ Palm Pictures A&R exec Scott Igoe as talent booker for the new late-night ABC Jimmy Kimmel show... Veteran Baltimore Sun, Revolver and Blender rock journo J.D. Considine is now in Toronto, writing for the Globe and Mail, among others... Andrew Loog Oldham's new 2Stoned, published in the U.K., is a hysterical, chatty, noholds-barred oral history of the swinging '60s and more from the first Stones producer/manager and bon vivant.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

## MINI-MUGS



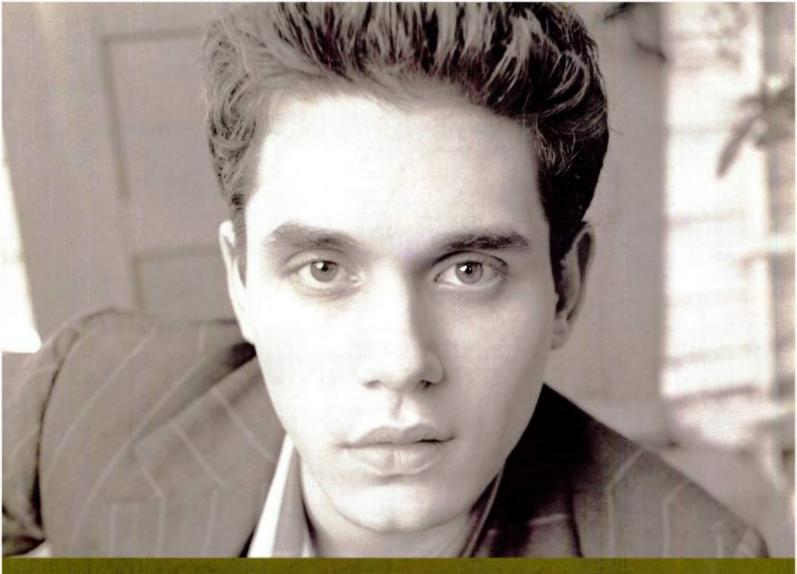
HELL IS FOR HEROES: Capitol Records rockabilly legend and fervent NRA supporter Unknown Hinson serenades a pair of winners attending a free concert at his "rawkin'" Rhino Records in-store in Westwood with his classic hit, "Don't Bite the Lips That Kiss You." The track is from Hinson's new album, Rock N Roll Is Straight From Hell, with all proceeds from sales going toward getting Hinson a new set of choppers. Shown being granted an audience by the rocker are the very lucky Susie Bernai (I) and Brian Weatherby (r), who haven't been seen since this photo op.



UNTONY & CLEOPATRA: L.A.-based techno/metal/goth label Cleopatra Records celebrated its 10-year anniversary at West Hollywood's Key Club by giving every guest a free tongue piercing while distributor Navarre and label execs melted down their gold fillings to create a commemorative gonad ring. Pictured before the bar tab ran out, forcing them to head to the Rainbow, where they'd hit up real record execs for beers are (I-r) Navarre's Mike Coronette, Cleopatra founder Brian Perera, Navarre's Steve Pritchitt and Cleopatra's Sydney Lanex.



BALLARD OF A SONG MAN: Universal Music Publishing Group announces the re-signing—and 25-year-association—with songwriter/producer Glen Ballard, who finds out the 50-cent deduction on his royalty statement is for a cup of coffee he took from the office kitchen in 1996. On hand to provide him with change for a \$100 bill are Worldwide President David Renzer (c) and UMG President/COO Zach Horowitz (r).



### JOHN MAYER GRAMMY NOMINATED BEST NEW ARTIST

and MALE POP VOCAL PERFORMANCE for YOUR BODY IS A WONDERLAND

Now 2x platinum, his debut album,

Room for Squares, features the
hit singles No Such Thing and

Your Body is a Wonderland.

"★★★★" – Rolling Stone

(AWALE)





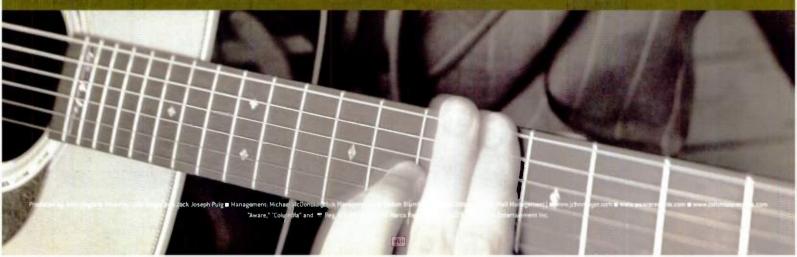


In Stores Tuesday, February 11: Any Given Thursday

The Live Concert Release On CD, DVD and Home Video

When was the last time you loved every song on an album?





## WHEELS & DEALS

BY RODEL DELFIN

**INDECENT PROPOSALS:** Lots of lips flapping about the highpriced publishing proposals submitted to pubcos of late. Several acts-too many names to mention, but you can guess—with either radio heat, strong indie sales or an anticipated album release following a high-profile label signing are pushing the limits with seven-figure deal proposals. Naturally, some managers and attorneys are clearly banking on their clients' current industry buzz and potential future success to get the most dough for their acts-not to mention a handsome commission. On the other hand, some artist reps insist their clients aren't in the market to give up their publishing at the mo-ment, thus justifying the high price tag if pubcos want to play. Nonetheless, word on the street is that these publishers are appalled by the numbers. Some have not responded with a counter-offers, while others are scratching their heads and asking, "Have you looked at the album chart lately? What planet

are you on?" A number of pub players have remarked that, with the new music economy, it's realistic to speculate that a hit record that sold 3-4 million domestically a few years ago will, in today's economy, peak at 1-2 million. Bearing those stats in mind—and with publishing being a penny-counting gamepubcos explicitly claim that there's no way they can recoup with the aforementioned advances. And there's now even less likelihood of huge hit records (say, Eminem numbers) balancing out the stiffs. Some say they're approaching deals more cautiously than ever, and that the advances have to be proportionate to realistic sales projections. That said, are pubcos headed for more development deals with unsigned talent and closer ties with their sister record companies? There are definitely success stories from pub houses that follow this philosophy closely. And amid all the talk, who'll pony up enough dough to do the current deals? Someone eventually

will... The Saguit Saad/Jorge Hinojosa-repped Assassins brought the weasel peeps to the Windy City last week; reps from Capitol, Island Def Jam, Roadrunner, Arista, Gary Gersh's label and Warner Bros. were in attendance. Rumor has it that a deal memo from one major is on the table... New tracks from the Michael Patterson-produced Nu prompted several private label showcases last week in L.A... And in a surprise move, New York darlings the Yeah Yeah Yeahs ink with Lucien Grainge at Universal/Island U.K. Expect the album to drop under the Polydor U.K. imprint for ex-U.S. Details for the stateside release are unknown, but insiders speculate that the band is in talks with Universal Music Group labels, among others... The Les Watkinsrepped The Disciples signed with Capitol just before their 1/21 Troubadour show... Lots of heat building around the Steve Sessarepped Poltrona. Reports coming in that private showcases are makin' weasels spontaneously

combust. Stay tuned... Manager John Reese picks up the Paul Pontius-inked/Island Def Jam act The Letter Kills for management... More on the pub tiplongtime publishing exec Betsy Anthony has parted with Universal Music Publishing. She can be reached at (310) 505-7498... Finally, congrats to former HITS A&R Editor/The Firm playa Jeff Rabhan and wife Abra on the birth of their baby girl, Sadie, who weighed in at a robust 6 lbs., 14 oz. Reports of Michelle Branch being sent to Costco to pick up Pampers for the new kid could not be confirmed... BUZZIN': Damian Rice, Dolour, Tina Sugandh, Ric Ocasek... Hit me up: brotherxx@earthlink.net.

#### Yeah Yeah Yeahs



Universal UK answers in the affirmative.

ľ		Т	F	1		~	7	2	•
Ī	• ]	J	7	7	4			<b>U</b> /	6

WHO'S BUZZIN & WHERE

Wно	WHEN	WHERE	HOW COME?
GAZER	Mon., Jan. 27 10pm	Knitting Factory L.A.	On the weasel calendar.
AKA'S	Tues., Jan. 28 TBD	Continental N.Y.	Interest continues
BRUNDLEFLY	Tues., Jan. 28 TBD	Dragonfly L.A.	Canadians build on indie LP buzz.
BRAZIL	Tues., Feb. 4 TBD	Knitting Factory L.A.	Also at Chain Reaction on Mon., Feb 3.
ALL SYSTEMS GO	Thurs., Feb. 6 TBD	Spaceland L.A.	Les Watkins-repped act gaining interest.



KIIS-LOS ANGELES WDRQ-DETROIT WKST-PITTSBURGH KDWB-MINNEAPOLIS
KKRZ-PORTLAND KMXV-KANSAS CITY KCHZ-KANSAS CITY
KZHT-SALT LAKE CITY WEZB-NEW ORLEANS WBBO WFHN WPST WKRZ KKRD

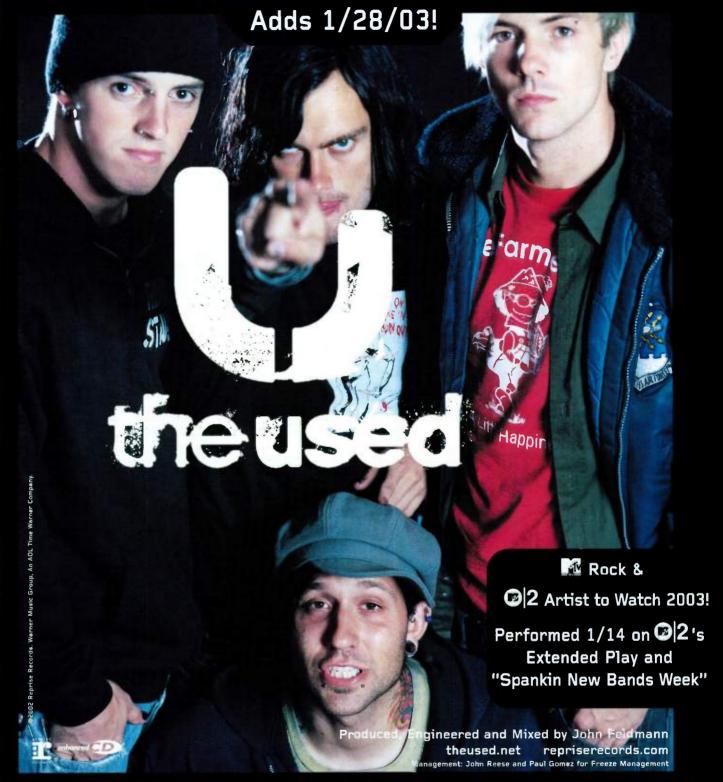
KZZU AND MANY MORE!

OVER 100 STATIONS ALREADY! INCLUDING:
WKSC KHTS KDND WKFS WQZQ WXSS WAKS KLZR WPRO
KQKQ WRVQ WNOU WKQI KSLZ AND MANY MORE!

"THIS IS THE REAL DEAL. SHE'S HOT AND SHE'S ANGRY.
THE KISS FEMALES ARE BLOWN' UP THE REQUEST LINE."
- RICK VAUGHN, PD/WKSS, HARTFORD 44X, TOP 10 PHONES



Soundscan Trend #193-179-131-106-96-63\*



## "BURIED MYSELF ALIVE"

#### Before The Box At:

WXRK KROQ Q101 WZZN WFNX KDGE KNDD KNRK KRBZ WAQZ WGRD KXRK KEDJ WRAXWHRLWDYL KFMA KXTE WKRL KFSD KCXX WCYY KMBY KQXR...

February Alternative Press Cover • Just Finished Sold-Out Headlining Tour!

Tour w/Finch this February Sold Out! • Headlining WARPED This Summer!

## 



#### POMO/ACTIVE RADIO PASS THE SALIVA TEST

Island rockers' "Always" takes over the #1 spot on both airplay charts, with promo warriors Stu, Howie, Christine, David and Patrick turning spit into a hit

#### NEW CAPITOL PROMO DOMO PROVES THAT'S NOT ALL. VOLKS

New VP Ted Volk breaks into a run, with Coldplay ongoing, Everclear charting at PoMo, The Vines "Ms. Jackson" coming up and The Music going for adds next week.





#### NEW ZEALAND'S THE D4 "GET LOOSE" ON THE AIR

Hollywood's Geordie Gillespie has Alan McGee repped rockers' new single blasting on PoMo radio with Most Added honors

### Rock



#### **AUDIOSLAVE:**

"Like A Stone" is rolling as #1 Most Added thanks to Epic's Jacqueline and Cheryl's efforts and an upcoming tour on the horizon.



#### **MAROON 5:**

Octone's Ben Berkman takes "Breathe" deep, with a little help from his friends. This LA band proves that perseverance pays off with this week's huge chart bump.



#### **HOWARD LEON:**

Universal's promo domo is set to "Surround" radio as single from Swedish Grammy nominees Soundtrack of Our Lives is this week's Most Added, Godsmack dropping next.



#### WZTA:

Imaging savant Ryan Castle earns his APD/ MD stripes and still prefers Miami winters to Minneapolis.

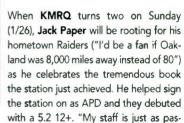


N.E.R.D.: Radio wants a "Lapdance" from Virgin's gold record producers-turnedband with WHFS, 99X, VYOCL, WPBZ, KQXR, KITS setting the fire and turning up the heat while Steve, Jenni and Howard P. fan the flames.



#### JACK PAPER/PD-MD

KMRQ Modesto



sionate about the music as I am and we get behind every concert and promotion 110%," notes Jack, steering the ship 5.8-6.6 12+ with #1s; persons 18-34 (10.8-14.8), persons 18-49 (7.8-9.1), men 18-34 (8.6-21.4!) and men 18-49 (10.6-12.9). "We absorb everything our listeners say at events and on the phone and just give them what they want. Every daypart is music-intensive, but each offers something completely unique while encouraging listener involvement." Jack continues: "One of our goals for this book was to build our at-work listening. We accomplished that by tweaking the music to a better balance hip and new, with more older stuff like AC/DC, Zep and Pink Floyd through middays."



#### **NATIONAL US TOUR BEGINS FEBRUARY**

#### **February**

- Philadelphia
- 17 **Washington DC**
- **New York**
- 20 New York
- Boston
- Montreal
- Toronto
- 25 Detroit
- 26 Cleveland
- Columbus
- 28 Chicago

#### **March**

- Minneapolis 01
- 04 Seattle
- 05 Vancouver
- 06 Portland
- Los Angeles

\*\*\* --- Blender

(8 out of 10) —Alternative Press

"High-harmony perfectionism...pop-meets-electronica fusion can etch a tune on your brain like a microciruit on so much silicone" —HITS

"luminous pop theatrics" —CMJ Weekly

Dayna Talley • Dan Connelly

Brian Beck





#### 25 toasties top post

				_
1	w	tw	artist-label	comments
Ľ	1	1	FOO FIGHTERS - Roswell/RCA Times Like These,All My Life	WZTA,KZON Add
Ľ	5	2	QUEENS OF THE STONE AGE - Interscope No One Knows	WXRK adds "Go With The Flow"
L	3	3	3 DOORS DOWN - Republic/Universal When I'm Gone	#1 99X,KTBZ
Ľ	1	4	SALIVA - Island/IDJ Always	#1 WXRK,WLRS
L	2	5	CHEVELLE - Epic Send The Pain Below,The Red	Q101,KNRK Add
1	2	6	DISTURBED – Reprise Remember, Prayer	CD goes PLATINUM!
1	0	7	AUDIOSLAVE - Epic/Interscope Like A Stone,Cochise	#1 Most Added
L	3	8	SUM 41 - Island/IDJ Still Waiting	#1 WHFS,KITS
Ŀ	7	9	NIRVANA - DGC You Know You're Right	#1 WZZN,KDGE
L	5	10	RED HOT CHILI PEPPERS - Warner Bros. Can't Stop	WXDX,WRZX Add
1	7	11	GOOD CHARLOTTE - Daylight/Epic The Anthem,Lifestyles Of The Rich	#3 Most Added
L	7	12	SYSTEM OF A DOWN - Amer./Col/CRG Innervision	#1 WZTA,WAQZ
1	5	13	COLDPLAY - Capitol Clocks	#1 WBRU
1	6	14	SEETHER - Wind-up Fine Again	#1 DC101,WJRR
1	1	15	8 MILE OST - Shady/Interscope/UMG Eminem	#1 WEEO
1	3	16	PUDDLE OF MUDD - Flawless/Geffen She Hates Me	still spinning!
1	4	17	TAPROOT - Velvet Hammer/Atlantic/AG Poem	#1 WUBZ
2	1	18	THE DONNAS - Atlantic/AG Take It Off	KNRK,KXRK Add
1	8	19	STONE SOUR - Roadrunner/IDJ Bother	#1 WRZX,WPGU
2	0	20	EXIES - Virgin My Goddess	SALES!
1	9	21	JIMMY EAT WORLD - DreamWorks A Praise Chorus	#1 WZZI
2	2	22	THE USED - Reprise Buried Myself Alive, Taste Of Ink	WXRK,Q101 Add
2	3	23	TRANSPLANTS – Hellcat/Epitaph Diamonds & Guns	WLUM,KFRR Add
2	4	24	PEARL JAM - Epic Associated Save You	Australian tour next
2	5	25	MUDVAYNE - No Name/Epic Not Falling	#1 KXTE

#### based on a combination of airplay and sales

#### most added

1. AUDIOSLAVE	"Like A Stone"	(Epic/Interscope)
2. THE D4	"Get Loose"	(Hollywood)
3. GOOD CHARLOTTE	"The Anthem"	(Daylight/Epic)
3. SOUNDTRACK OF OUR LIVES	"Sister Surround"	(Universal)
5. AFI	"Girl's Not Grey"	(DreamWorks)
6. EVANESCENCE	"Bring Me To Life"	(Wind-up)

#### post toasted

#### BY IVANA В. ADORED

IN THIS DIARY: Imagine my shock and dismay to see Lara Flynn Boyle at the Golden Globes wear ing the identical outfit I'd picked out for this year's Grammys! That's it-I'm firing my stylist. I would've attended the Globes had the Hollywood Foreign Press not so criminally overlooked jackass: the movie. I hope those in charge of Oscar nominations do their part to fix this egregious error... Fashion will not be a top priority while packing for tomorrow's brief jaunt to NYC; avoiding hypothermia is the goal. Thirty-six hours in Gotham is a lifetime compared to Jacqueline Saturn's L.A. "drive-by" on Saturday. How jet-set is this: Depart NYC at 9am, take friends to see Vendetta Red play the Troubadour, fly back to NYC 7 Sunday morning, recover sufficiently to be #1 Most Added this week with Audioslave's "Like a Stone," including, well, everybody! Don't tell Jacqueline said this, but I would've wanted to attend Saturday's Vendetta Red show even if she hadn't flown across the country to be there. And yes, I also saw them open for Social



seeking. "Shatterday," I believe, is the first single.... One of our other NYC label faves, Alan Galbraith spent an equally whirlwind night in LA. for Seether's packed Friday night gig at the Roxy. My dance card was incredibly full that evening—an early Socialburn show at the same venue (Default now

A Fire Inside that's burning bright.

has serious competition in the "Erika's Favorite Band" stakes), followed by a stop at the Viper Room to catch a bit of paloalto's set, returning to the Roxy just as Seether hit the stage. Had Elektra's Buddy Deal not plied me with

drinks (non-alcoholic, of course), I could've probably squeezed in a stopover at the Jimmy Eat World show at the Wiltern, or at least a sweep through Book Soup and/or the Hustler store. The same endorphins that a shopping spree activates were triggered by Alan Galbraith's Irish lilt as he recited the list of stations adding Evanescence's "Bring Me to Life." WBCN, WZZN, WBRU, WRZX, WDYL, WWDC, WROX, KOXR and KFTE sounded like pure poetry to us. Even without the brogue, this record is magic-#1 phones instantly!.... Isn't it interesting that two of PoMo's most reactive records are sung by females? Atlantic's The Donnas is certainly taking the format by storm—#2 phones at WHFS, huge adds on "Take It Off" this week from WXNR, KNRK, KTEG, X-96, WXEG and more, a big sales increase following SNL, and a sold-out tour with OK Go starting this Friday! I'm encouraged by this for more than just "sisterhood is powerful" reasons—I love the Raveonettes record coming out on Columbia, and since I've already told everyone "Attack of the Ghost Riders" sounds like a SMASH, please make me right.... Congrats to Universal's Howard Leon for being able to orchestrate his unparalleled passion for Soundtrack of Our Lives into a serious add week for "Sister Surround," including WBCN, KTBZ, WPBZ, WDYL, KEDJ, WMRQ, WZZI, KRZQ and more. This band is hardly an obvious "fit" for PoMo (even after the "Sweden is the new Canada" factor), which makes this week's adds especially impressive.... Sometimes the marketplace dictates a label's course of attack. A few spins at KROQ and a couple of other "tastemakers" was all DreamWorks needed to substantiate their impression that AFI's fanbase couldn't simply be measured in previous CD sales. This is more than a cult band with a specific following—nearly every PoMo listener cares deeply about AFI. Their first DreamWorks single, "Girl's Not Grey," is lightning in a bottle. Ross Zapin and Matt Smith can't stop the flood of early adds, with 99X, WBCN, WBRU, KNRK and KTBZ among the majors coming in this week.... Also making the leap to the majors is Columbia's The Ataris, whose first single, "In This Diary," is being sent to radio as we speak, although WWDC managed to find a copy to add this week! The Ataris built a huge following with their Kung Fu records (the label owned by Joe from the Vandals) and crowd-enthralling performances on the WARPED tours.... Another band that made a name for itself on last year's WARPED tour was The Used (Duane Doherty from KDGE was one of the first PDs to be blown away after seeing them during that tour). Sales went up this week, just as birthday girl Lynn McDonnell and her cohort Kurt Steffeck pulled in early adds on "Buried Myself Alive" from WXRK, Q101, KRBZ, WKRL, KRBZ, WRAX and others!.... Another great week for V2's Matt Pollack and Rick Morrison on the Burning Brides' "Arctic Snow," with KPNT, WBCN, KFMA, WJBX, WMRQ, KEDJ, WRAX and KTEG declaring today a musical "snow day".... KROQ's only add this week was Johnny Cash's version of Nine Inch Nail's "Hurt." How completely cool is that?.... Speaking of cool, I can't wait to see the American Hi-Fi video for "Art of Losing." Singer Stacy Jones gave me the synopsis last week, and it sounds genius. Equally genius is the ever-growing love for this record, including new adds from WGRD and KSYR.... Gaby Skolnek is excited about PoMo's response to new Maverick band Stage. WEND, WARQ and KRZQ fought for the honor of being the first PoMo station to add "I Will Be Something," although we know WLIR beat them to it months ago!..... Why is Interpol's Turn on the Bright Lights #59 at Best Buy this week? More importantly, WHY AREN'T YOU PLAY-ING "PDA"? There are no big-screen TVs attached to this project, just a record your audience is buying!.... SONG TO HEAR: The Coral's "Dreaming of You".... PEOPLE TO WATCH: John O'Connell (WPBZ is on fire!), Lisa Worden, Lisa Cristiano, Ron Poore, Oedipus, Eric Baker, Kris Metzdorf, John DiMaio, Ben Berkman, Mike Summers, Chris Patyk and Ken Williams



Alternative top 20 Powered By





ı		-	* ************************************	ALE ALE
ı	lw	tw	artist	tītle
I	2	1	SALIVA	Always
ı			Island/IDJ	
۱	3	2	QUEENS OF THE STONE AGE	No One Knows
ı			Interscope	
ı	1	3	FOO FIGHTERS	All My Life
			Roswell/RCA	
ø	5	4	3 DOORS DOWN	When I'm Gone
			Republic/Universal	
	4	5	CHEVELLE	The Red
			Epic	
	6	6	SEETHER	Fine Again
			Wind-up	
	7	7	SUM 41	Still Waiting
ı			Island/IDJ	
ľ	9	8	ZWAN	Honestly
ı			Reprise	
I	8	9	NIRVANA	You Know You're Right
			DGC	
	14	10	RED HOT CHILI PEPPERS	Can't Stop
			Warner Bros.	
į	10	11	TAPROOT	Poem
ı	Ш		Velvet Hammer/Atlantic/AG	
1	11	12	SYSTEM OF A DOWN	Innervision
I			American/Colunbia/CRG	
H	12	13	DISTURBED	Prayer
ľ			Reprise	
ļ	18	14	COLDPLAY	Clocks
ì	ш		Capitol	
J	13	15	PUDDLE OF MUDD	She Hates Me
			Flawless/Geffen	
	19	16	THE ALL-AMERICAN REJECTS	Swing Swing
	ш		DreamWorks	
	15	17	AUDIOSLAVE	Cochise
			Epic/Interscope	
ă	16	18	STONE SOUR	Bother
	Ш		Roadrunner/IDJ	
	-	19	TRANSPLANTS	Diamond And Guns
y			Epitaph	All and the second
	17	20	JIMMY EAT WORLD	A Praise Chorus

upcoming new releases

#### GOING FOR ADDS 1.27

30 SECONDS TO MARS • "Edge Of The Earth" - Immortal/Virgin

**BLINDSIDE** • "Sleepwalking" - Elektra/EEG

CHEVELLE • "Send The Pain Below" - Epic



**ERASE THE GREY • "Rain" - Universal** 

FLAMING LIPS • "Do You Realize?" - Warner Bros.

**HOT ACTION COP •** 

'Fever For The Flava" - Lava

SIMIAN • "La Breeze" - Astralwerks

**STAGE** • "I Will Be Something" - Maverick/Warner Bros.

STEREOMUD • "Breathing" - Columbia/CRG

THE USED • "Buried Myself Alive" - Reprise

TONIC • "Head On Straight" - Universal

#### GOING FOR ADDS 2.3

AFI • "Girl's Not Grey" - DreamWorks

GODSMACK • "Straight Out Of Line" - Republic/Universal

(HED) PLANET EARTH • "Blackout" - Volcano/Jive



KAZZER • "Pedal To The Metal" - Epic

LEISUREWORLD • "I'm Dead" - ArtistDirect

THE MUSIC • "Take The Long Road And Walk It" - Capitol

WIL SEABROOK • "It's Your Life" - Maverick/Warner Bros.

#### GOING FOR ADDS 2.10

THE ATARIS • "In This Diary" - Columbia/CRG

THE DATSUNS • "In Love" - V2

GLASSJAW • "Ape Dos Mil" - Warner Bros.

GOO GOO DOLLS • "Sympathy" - Warner Bros.

HOT ROD CIRCUIT • "The Pharmacist" - Vagrant/Interscope

SR-71 • "My World" - RCA

e-mail new release info to ivanageek@aol.com



**DreamWorks** 



Modern Rock Monitor DEBUT #30\* (+332)

# Charlogie

Law up to 3 OF THE RICHTIM FEMOUS" REM THE YOUNG THE

WATCH BENJI & JOEL HOST **ALL THINGS ROCK ON** AL M-F

- ALTERNATIVE PRESS READERS POLL: OOD CHARLOTTE NAMED BEST ARTIST, BEST CD AND ARTIST WITH THE MOST INTEGRITY.

GOOD CHARLOTTE MAY BE THE BEST PUNK BAND ALIVE AND UNDER 25." - VILLAGE VOICE

THROWIN' THEIR HANDS UP:

**WXRK** KROQ **WBCN** 0101 **KNDD** WZZN **KDGE** WPLY KTBZ 89X DC101 WZTA KNDD KEDJ **KPNT** AND MANY MORE ...

CO-HEADLINING TOUR WITH NEW FOUND GLORY THIS SPRING

THE YOUNG & THE HOPELESS CERTIFIED PLATINUM...AND GROWING!!

ALBUM IN STORES NOW.

SINGLE PRODUCED BY ERIC VALENTINE

WWW.GOODCHARLOTTE.COM

WWW.EPICRECORDS.COM

## Postmodern

geek

#### GREG "ROD THE HUMAN TRIPOD" HANSON PD-MD KSYR Shreveport, LA



Rod got his start in radio in '85 at Shreveport Mainstream Rocker KTAL. After a brief stint at a Hot Adult in Vail, CO, he was wooed back for MD duties at KTAL, where he remains to this day. Late last year, after a programming shake-up at sister PoMo KSYR, he was handed the reins to 92.1 The Buzz. "At KTAL, we play a lot of Pearl Jam and Nirvana along with Zeppelin and the Doors," he tells us. "So it was a pretty smooth transition." But, his first few weeks on the job saw major drama as his first hire, PM Driver Julia Austin, was incarcerated for shooting her husband, a fiasco that gave Shreveport radio its 15 minutes of fame. "I came into work that morning to find a homicide detective waiting for me!" Incidentally, Rod understands the implication of his "Human Tripod" moniker, but says it has not helped him in his social life.

#### requests

- 1. Transplants (Hellcat/Epitaph)
- 2. The All-American Rejects (DreamWorks)
- 3. Evanescence (Wind-up)
- 4. Saliva (Island/IDJ)
- 5. Zwan (Reprise)
- 6. Queens Of The Stene Age (Interscope)

hots

#### WRAX / SUSAN GROVES / MARK / BIRMINGHAM, AL

Maroon 5 Trapt Santana/Chad Kroeger Breaking Benjamin Transplants

#### WBCN / OEDIPUS / STEVEN STRICK / BOSTON

Nirvana Zwan Foo Fighters Transplants Audioslave

#### WBTZ / PICARD / BURLINGTON, VT

Nirvana Good Charlotte System Of A Down Transplants Chevelle

#### Q101 / TIM RICHARDS / MARY SHUMINAS / CHICAGO

Audioslave Queens Of The Stone Age The Used Disturbed OK Go

#### WXTM / KIM MONROE / DOM / PETE / CLEVELAND, OHIO

Juliana Theory Audioslave 3 Doors Down Zwan Sum 41

#### WWCD / ANDY DAVIS / JACK DEVOSS / COLUMBUS

Zwan Interpol The Donnas Beck The Distillers

#### KDGE / DUANE DOHERTY / ALAN AYO / DALLAS

Evanescence Evanescence Evanescence Maroon 5

### The All-American Rejects WWDX / JOHN / KELLY / E. LANSING, MI

Authority Zero Disturbed Queens Of The Stone Age The All-American Rejects Transplants

#### WJBX / JOHN ROZZ / FITZ / JEFF / FT. MEYERS

Cinder Taproot Zwan Mudvayne Saliva

#### KTBZ / VINCE RICHARDS / ERIC SCHMIDT / HOUSTON

System Of A Down Maroon 5 Linkin Park Transplants Evanescence

#### KRBZ / MIKE KAPLAN / TODD VIOLETTE / KANSAS CITY

Evanescence Red Hot Chili Peppers The Donnas Foo Fighters Good Charlotte

#### WLRS / LANCER / ANNRAE / LOUISVILLE, KY

Saliva Cinder Outspoken Disturbed Mudvayne

#### WMFS / ROB CRESSMAN / MIKE KILLABREW / MEMPHIS

Saliva The All-American Rejects Audioslave System Of A Down The Donnas

#### WOXY / MIKE TAYLOR / SLEDGE / SHIV / OXFORD, OH

The All-American Rejects Zwan The White Stripes The Donnas Meat Beat Manifesto

#### WPLY / JIM MCGUINN / DAN FEIN / PHILADELPHIA

Good Charlotte
Disturbed
Red Hot Chili Peppers
Everclear
Transplants

#### WBRU / TIM SCHIAVELLI / PROVIDENCE

Transplants
Taproot
The All-American Rejects
Jack Johnson
Disturbed

#### WDYL / MIKE MURPHY / KEITH DAKIN / RICHMOND, VA

Authority Zero
Trapt
Transplants
Queens Of The Stone Age
Saliva

#### KCXX / KELLI CLUQUE/ DARYL / RIVERSIDE, CA

Mudvayne The Used Sum 41 Queens Of The Stone Age Taproot

#### KXRK / MIKE SUMMERS / SALT LAKE CITY

Queens Of The Stone Age Saliva Foo Fighters Zwan Chevelle

#### KCNL / JOHN ALLERS / SAN FRANCISCO

Evanescence The All-American Rejects Maroon 5 Transplants Dave Matthews Band

#### KPNT / TOMMY MATTERN / WOODY / FRIZZ / ST. LOUIS

Evanescence
System Of A Down
Breaking Benjamin
3 Doors Down
Chevelle

#### KFMA / LIBBY / MATT / TUCSON

Good Charlotte Audioslave Queens Of The Stone Age System Of A Down Transplants

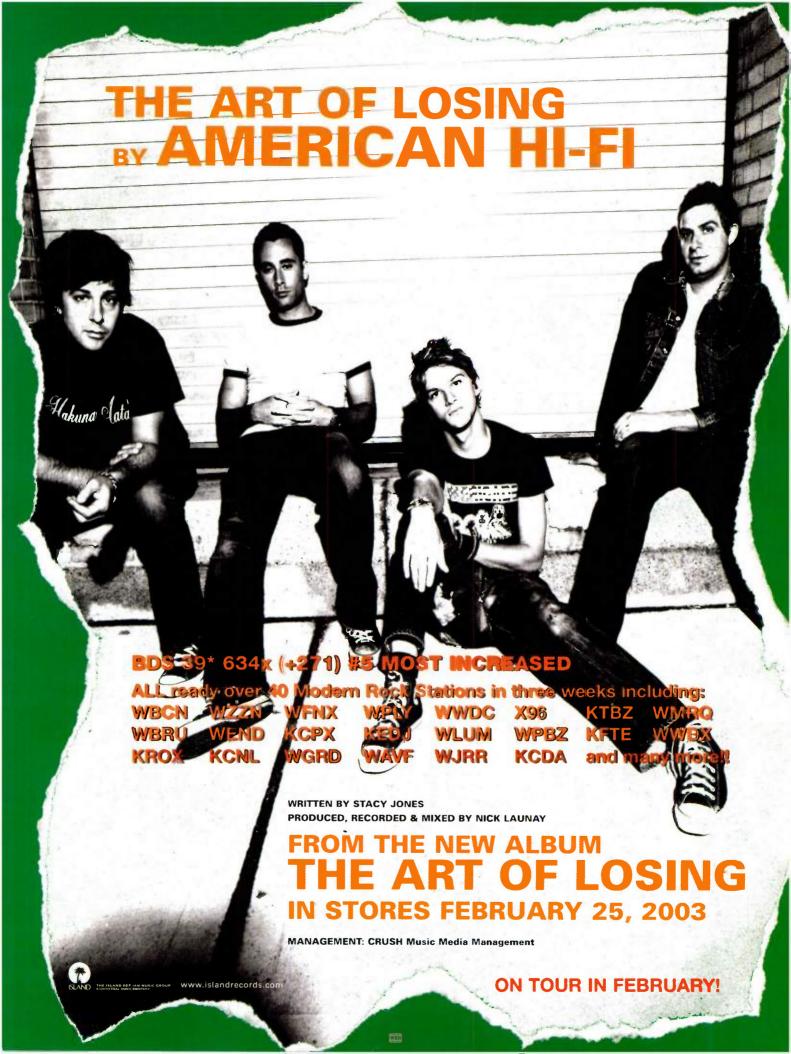
#### KMYZ / LYNN BARSTOW / CORBIN / TULSA, OK

Evanescence Taproot Breaking Benjamin Transplants Mudvayne

#### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

Good Charlotte The Donnas Seether Sum 41 The All-American Rejects

139bom 1200



#### top 30 specialty airplay

ı	_	O P	Jo Specialo,	dipidy
	1 w	tw	artist-label	title
	21	1	THE DATSUNS	The Datsuns
۱	-	2	V2 (HED)Planet Earth	Blackout
١	-	3	Jive/Volcano THE USED	The Used
۱	18	4	Reprise HOT ROD CIRCUIT	Sorry About Tomorrow
l	_	5	Vagrant THE INTERNATIONAL NOISE CONSPIRACY	Bigger Cages, Longer Chains
۱	25	6	Epitaph JOSEPH ARTHUR	Redemption's Son
	12	7	Enjoy SIMIAN	We Are Your Friends
	11	8	Astralwerks LOUDERMILK	The Red Record
	7	9	DreamWorks TREBLE CHARGER	Detox
	Ľ	10	Virgin LEISUREWORLD	Double Wide Double High
	1		artistDIRECT	
ı	3	11	JOHNNY MARR & THE HEALERS iMusic	Boomslang
ı	8	12	PALOALTO American/IDJ	Heroes & Villians
ı	-	13	THEY WALK IN LINE	The Gravity EP
ĺ	-	14	Unsigned THE ATARIS	"In This Diary" (single)
	-	15	Columbia/CRG REVIS	Revis
1	-	16	Epic <b>STAGE</b>	Stage
۱	16	17	Maverick/WB EVERCLEAR	"Volvo Driving Soccer Mom" (single)
ı	23	18	Capitol <b>THE D4</b>	6twenty
Ì	-	19	Hollywood KICKS	Kicks
ſ	-	20	XS PROJECT 86	Truthless Heroes
	-	21	Atlantic/AG 30 SECONDS TO MARS	30 Seconds To Mars
ı	2	22	Immortal/Virgin AMERICAN HI-FI	The Art Of Losing
	1	23	Island/IDJ THE MUSIC	The Music
	_	24	Capitol GOOD CHARLOTTE	The Young and Hopeless
	_	25	Daylight/Epic SEETHER	Disclaimer
	_	26	Wind-up OLEANDER	"Hands Off The Wheel" (single)
	_	27	Sanctuary BLINDSIDE	Silence
	_	28	Elektra/EEG TAKING BACK SUNDAY	Tell All Your Friends
1	1	29	Vagrant  DAREDEVIL OST	Evanescence, Fuel
	ī .		Wind-up	

#### beauty school drop

#### ΒY ERIKA STRADA

FINE AGAIN: There are only a few bands and a few people who could get me out on a Friday night. At the end of the week, after being out at various shows all week, all I look forward to doing is curling up on my couch, ordering in, endlessly flicking through TV channels and falling asleep before the 11 o'clock news. But the quadruple threat of Seether, Wind-up's Alan Galbraith, Socialburn and Elektra's Buddy Deal proved to be far too persuasive for my usual Friday night hibernation, so I turned up at the Roxy with bells on. OK, maybe not quite so bright-eyed and bushy tailed, but I was looking forward to seeing everyone. The entire HITS crew, Ivana, John Lenac, Mike Morrison and unofficial 4th member Shannah Miller all arrived early enough to catch Blountstown (where?), FL's endearing Socialburn. It's just so refreshing to see such a genuine band. (And I am a sucker for sweetness!) When lead singer Neil announced from the stage, "This is like a dream

come true for us, playing on the Sunset Strip," I knew he meant every word. "Down" sounded fantastic, as did the set closers, "Happy" and "Stacy." Both Buddy and Ken Williams from Elektra were beaming like proud parents. Next, Mr. Galbraith escorted me to meet those South African boys, Seether. Sig

from KKND already informed me how sweet they were, and he was right. Soon they were on stage, and (as they say) the crowd went WILD. "Fine Again" sounded brilliant, as did the new single, "Driven Under." I'm sure I Exploding Sales! Could they be will be seeing and hearing much more from them in the Norah Jones of Pomo? the future. I know we will be hearing from Alan

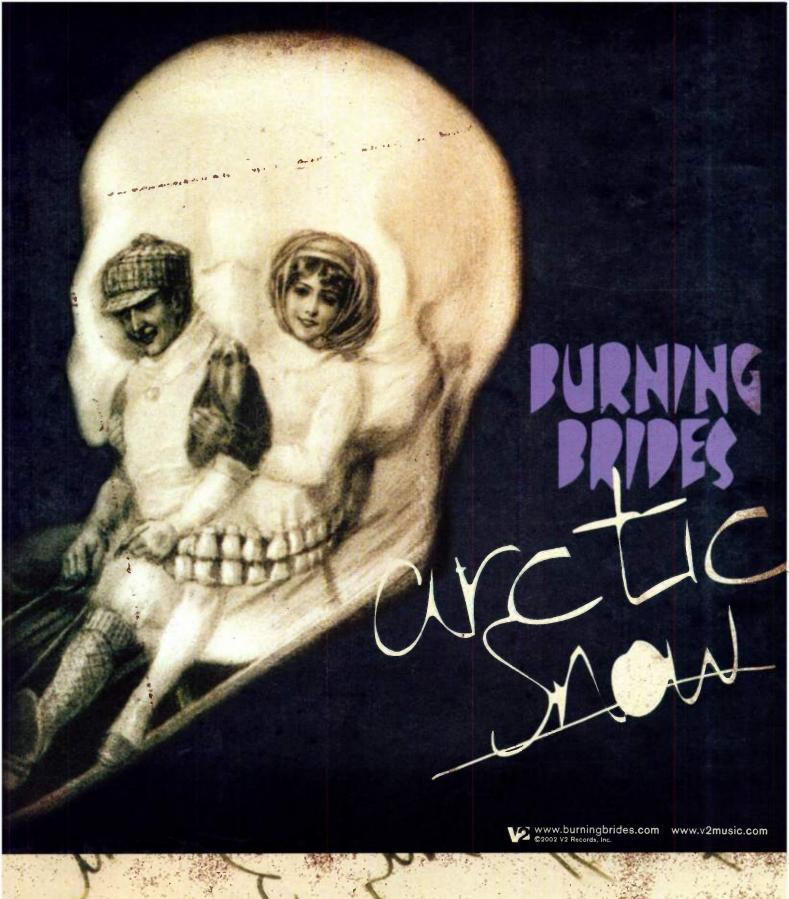
INTERPOL:

soon—he'll be back with Wind-up's other hot property, Evanescence, next month. Get this KDGE's Alan Ayo said they are getting so many calls for "Bring Me to Life" that it's easily their #1, #2 and #3 phones! You'll find instant NUMBER ONE phones (not just Top Five) at KCNL, KZON, KNDD, KPNT, WXDX, KRBZ, WEND, WMRQ, WZNE, KMYZ, WARQ, WXEG, KSYR and KLEC! Whew! This is something not to miss. It was Violet at WZNE who first told me this was a SMASH and that I ought to put it on my CD player four times in a row. Yep, it worked—I was converted. Yikes, what's happening to me? I like two songs featuring GIRL singers—Evanescence AND The Donnas. Did you happen to catch the Donnas on Saturday Night Live? As I was watching, I just imagined Kris Metzdorf with tears of happiness in her eyes. They nailed "Take It Off," and I just can't wait to see them again next week with my other favorites, OK Go. KNRK, KTEG, KXRK, KTZO, WXEG and WXNR all must have been up late watching on Saturday night, since they added "Take It Off" this week...Now let me tell you a little story about some New Zealand rockers. Yes, I know there are a few to choose from at the moment, but Hollywood's D4 did their countrymen proud Tuesday night at the Troubadour and this week with all those adds pouring in. With WEDG (and a VERY enthusiastic Lenny Diana!), WROX, WBUZ, WMRQ, WKRL, KFMA, KNXX, WWDX, KRZQ, KSYR, WZZI, KLEC and WJSE adding "Get Loose," Geordie Gillespie has certainly become an honorary Kiwi. That's "as cute as Christmas," if I may borrow from my WOXY cutie—Matt Shiv. Wanna know what Shivvy Shiv is listening to right now? Well, he names his three obsessions as The Postal Service, Nick Cave and Massive Attack. Is he too cool for school, or what? Better start scouring your favorite record store. WXTM's Pete Schiecke names the new Blindside single, "Sleepwalking" (which they added), and Epic's Revis as two of his favorites. Did you see Juliana Theory is getting #1 phones in Cleveland? Has someone informed Lenny Diana? Ayo was also thrilled to get Juliana Theory on the Edge's airwaves. I feel a bit scattered. Time to check in with the other KMYZ cutie, Corbin Pierce. Maroon 5 and Pacifier (also welcoming adds from WRZX and WZNE) made its way on the air this week, while Corbin is recommending Mellowdrone, Finch, Leisureworld, The Ataris and thinks both The Datsuns and Burning Brides are brilliant. Just like you, Corbin, just like you... Get ready for The Music on Capitol next week—these Brit darlings are ready to break big. If you haven't seen the video yet, make it a point to. Bands Making Me Happy: Sign of the Fox, Wheat, The Donnas, The Thorns, Eastmountainsouth, Phil Roy (ask Mike Morrison to hook you up) and Johnny Cash. Thanks to KROQ's Amy Stevens for pointing me in the right direction (www.krog.com) to check out the video for Cash's cover of Nine Inch Nails' "Hurt." It truly is spectacular and moving and KROQ added it this week! Bands Blowin' Up: Interpol (hello, have you checked out the SALES?), Soundtrack of Our Lives (Grammy nominees AND most added this week!) AFI (HUGE adds this week, including WBCN, KTBZ and 99X), Finch and The Ataris (early adds at DC101, KQRX and KJEE). Do you have a spot that's perfect for former KFSD PD Rick Savage? Reach him by e-mail at savage@921radio.com, which will stay effective indefinitely. Time to face another week of rock. Until next time, hugs and kisses!

Fall Of The Plastic Empire

**BURNING BRIDES** 

30



Already on over 30 Stations in 2 weeks including:
WPLY, WHFS, WBCN, KITS, KPNT, KNRK, WFNX, WRZX,
WRAX, KFMA, KTEG, KRBZ, KKND, WAQZ, WJBX, KLEC

On Tour Now!!



On tour with TRUSTcompany:

2/5 Atlanta

2/6 Athens

2/7 Chattanooga

2/8 Columbia, S6

2/9 Winston-Salem

2/13 Hartford

2/14 Boston

2/15 Albany

2/17 NYC

2/18 Wash. DC

2/19 Philadelphia

2/21Pittsburgh ...and more

2/12 Old Bridge NJ

KTBZ **YLHW** WIIL

WWDC

WAAF **WFNX** KEGL **WZTA WRIF** 

**KFSD KUPD WXDX KFNK WXTM KXXR** 

**KXTE KXRK WXTB KUFO WROX** KBPI KRXQ **WJRR** WAQZ

KQRC

KISS **KWOD** WRZX WNOR **WLUM** 

ALREADY ON:

WEND

...and more!!!

Produced by Josh Abraham \* Mixed by Andy Wallace

WIYY

Added this week: KMYZ WZNE

Added last week: WXRK WHFS KPNT

WMMS WEDG WTKX!!!

**Top 5 Phones: KIBZ** Top 10 Phones: KRQC

Video on your desk NOW! 22/30 at RateTheMusic.com: 3.49, 46% familiar, 7% burn, Rock/Males, 18-34!









# ROCK

## RR

active rock top 30



Poem



		·	*
1 w	tw	artist-label	title
1	1	SALIVA	Always
2	2	Island/IDJ 3 DOORS DOWN Republic/Universal	When I'm Gone
3	3	CHEVELLE	The Red
6	Ö	SEETHER	Fine Again
4	¢	Wind-up AUDIOSLAVE Epic/Interscope	Cochise
	10000	Lpic interscope	

Velvet Hammer/Atlantic/AG	
FOO FIGHTERS	All My Life
Roswell/RCA	
DISTURBED	Praver

OF/STONE AGE	No One Knows
9	

**TAPROOT** 

Reprise

Wind-up

	212 JEINI OF A DOWN	innervision
	American/Colunbia/CRG	
14	1 MUDVAYNE	Not Falling

14	MUDVAYNE	Not Falling
	Epic	
17	DISTURBED	Remembe

20 13	TRAPT	Headstrong
	Warner Bros.	
15 14	RA	Do You Call My Name

15	RA	Do You Call My Name
	Republic/Universal	
13 15	CREED	Weathered

9 16	NIRVANA	You Know You're Right
	DGC	
19 97	SOCIALBURN	Down

	T	Elektra/EEG	
11	18	STONE SOUR	Bother
	I	Roadrunner/IDJ	
16	19	SYSTEM OF A DOWN	<b>Aerials</b>
	I	American/Columbia/CRG	
22	20	ZWAN	Honestly

_		Reprise	
21	2*	EXIES	My Goddess
	I	Virgin	

27	22	Virgin RED HOT CHILI PEPPERS	Can't Stop
	1	Warner Bros.	·

25	CINDER	Soul Creation
11	Geffen	

28	24	FUEL	Won't Back Down
	12	Windsup/Epic	

24 25	TRUST COMPANY	Running From Me
	Geffen	

20	20	PEAKL JAIVI	Save Iou
		Epic Associated	
29	27	PACIFIER	Bullitprod
_		Arieta	

25 28	KORN	Alone I Breal
	Immortal/Epic	
30 29	NOISE THERAPY	Get Up
	D. III. E. A. A. C. C. C. A.	

	Redline Entertainment	
<b>—</b> 30	OUTSPOKEN	Farthe

02002 Radio & Records, Inc., reprinted by permission.

#### between a rock and a hard place by JOHN LENAG

SPIKE THIS: While watching the Raiders annihilate the Titans Sunday, I thought: "Nobody is happier than Paul Marshall right now." The KRXQ freak is the BIGGEST Raiders fan walking the earth. Little did I know that before the game, Metallica played a secret show in the Oakland parking lot. Thousands of lucky fans heard James, Lars and Kirk (with Bob Rock on bass) rip through a set that included "Seek and Destroy" dedicated to the Titans from the flatbed truck that held the kings of rock. Paul says: "I've waited 25 years for this moment. The fact that Metallica came out and teased us with that live set speaks very well. If their new CD is anywhere near as satisfying as the Raiders' season has been so far...Just one BABY!"... My week started off great with two fantastic sets at the House of Blues. Social Distortion always kills live and it was great seeing Ness and company in fine form, 25 years later and still going strong. I wasn't expecting openers Vendetta Red to blow me away like they did. They completely won over the tough Social D crowd, with shouts of: "Get the fuck off the stage!" before their first song turned into everyone clapping and screaming for more when the set ended. Cheryl and Adan have another gem in their bag with these guys and will go far with the single "Shatterday." The Epic pair sit high atop the Most Added chart with Audioslave adds everywhere, including WYSP, WRIF, KQRC and KISS. As our pal KISW's Kylee Brooks says: "Like a Stone ' is a song EVERYBODY can play. What a monster." They also have Mudvayne's "Not Falling" at #11 and climbing. WBYR's Jim Fox plays a lot of gold library and gets tremendous ratings. He shared: "'Not Falling' from Mudvayne is smoking for us—Top 5 phones. Texturally, it totally

works with the four **Doors** and 12 **Pink Floyd** songs in rotation—just as long as I put 'Plush' in between 'em"... Kylee and **Dave** are dominating at KISW, too, with plenty of #1s in the fall book (men 18-49, 18-54, 25-34, 25-44 and 25-49). Congrats to them and our friends at **KPOI** (2.2-3.4), **KRZR** (4.3-5.6) and **KMRQ** (5.8-6.6)... Congrats also to **Chris** 

Woltman and his wife Jeanie on the birth of their daughter Arden Jade (1/19)... Foo Fighters' baby "Times Like These" is growing fast with new adds at WRIF, KJOZ,



PAUL MARSHALL Leader of RAIDER NATION...

KUFO and many others leaving just a handful of closeouts in its first week at radio... (hed) PLANET EARTH hasn't even impacted and Warren and Michelle already have "Blackout" adds at WAAF, KUPD, KXXR, KRXQ and WNOR. Ask Jim Fox about his confidence in the song and the bet he has on it going Top 10, which may cause his night guy to hand over his car keys... Look at Raymond go. He took Zwan Top 20 already AND picked up WRIF and KUFO... Tommy Daley charted his Outspoken record this week. Boner at WRXR loves it: "The shit's a fuckin smash. I just played 'Farther' 20 minutes ago and got a bunch of great calls asking about it"... Jimmy Barnes added WTFX, WQXA, KHTQ and others to the long list of early leisureworld adds. "I'm Dead" is just the first on their strong CD that Barnes will be getting on the radio... I've wanted to see Seether since I got hooked on their album months ago. As I slapped Alan Galbraith on the back, congratulating him on the job he's done with "Fine Again" (up another 120 spins to #4!), I was smiling LARGE because his boys were smoking on-stage. Alan's Fuel single slipped inside Top 25 as he pulled in new adds at WAAF and WRAT... Before the show, I had a chance to catch up with an old radio peer now at Elektra, Ken Pittman (I will never call you Pittman, Ken—you'll always be Ken Williams to me). The guys in Socialburn were so nice when Buddy Deal brought them by the HITS cesspool earlier that day. They and Ra also put on a great show. Seether's set wasn't over in time for me to see one of my favorite bands paloalto at the Viper, but I did catch a cool L.A. band called The Drizz... Tonight, I'm going to see what Hollywood's The D4 is all about live. Joey Scoleri is off and running with adds at WQBK, KPOI, KHTQ and WRTT...

# ROCK

#### upcoming new releases

#### ROCK

#### GOING FOR ADDS 1.27

30 SECONDS TO MARS • "Edge Of The Earth"

- Immortal/Virgin

BLINDSIDE • "Sleepwalking" - Elektra/EEG

CHEVELLE • "Send The Pain Below" - Epic

ERASE THE GREY • "Rain" - Universal

**OLEANDER** • "Hand Off The Wheel" - Sanctuary

STAGE • "I Will Be Something" - Maverick/Warner Bros.

TONIC • "Head On Straight" - Universal

#### GOING FOR ADDS 2.3

AFI • "Girl's Not Grey" - DreamWorks

GODSMACK • "Straight Out Of Line" - Republic/Universal

(HED) PLANET EARTH • "Blackout" - Volcano/Jive

LEISUREWORLD • "I'm Dead" - ArtistDirect

WIL SEABROOK • "It's Your Life" - Maverick/Warner Bros.

e-mail new rock release info to lenac@mindspring.com

#### APM

#### GOING FOR ADDS 1.27

KASEY CHAMBERS • "If I Were You" - Warner Bros.

BOB DYLAN • "Cross the Green Mountain" - Sony Classical

GREY EYE GLANCES • "Big Red Boat" - Sojourn Hills

PATTY LARKIN • "Different World" - Vanguard

JESSE MALIN • "Queen of the Underworld" - Artemis

AIMEE MANN • "Pavlov's Bell"

- SuperEgo/United Musicans/Red Ink

JOHNNY MARR AND THE HEALERS . "Down on the Corner"

- ArtistDirect

JASON MRAZ • "The Remedy" (I Won't Worry)" - Elektra/EEG

TONIC • "Head On Straight" - Universal

#### GOING FOR ADDS 2.3

**ROSANNE CASH • "Rules of Travel" - Capitol** 

**STEPHEN FEARING** • "That's How I Walk" - Rounder

MATCHBOX TWENTY • "Unwell" - Atlantic/AG

NICKEL CREEK • "Spit on a Stranger" - Sugar Hill

WIL SEABROOK • "It's Your Life" - Maverick/Warner Bros.

**BROOKS WILLIAMS** • "Nectar" - Signature Sounds

e-mail new apm release info to hitsmm@aol.com

#### Active Rock most added

1. AUDIOSLAVE

"Like A Stone"

Epic/Interscope

2. FOO FIGHTERS

"Times Like These"

Roswell/RCA

3. PROJECT 86

"Hollow Again" Atlantic/AG

4. CHEVELLE

"Send The Pain Below" Epic

5. OLEANDER

"Hands Off The Wheel" Sa

" Sanctuary

6. (hed) PLANET EARTH "Blackout"

Volcano/Jive

#### SQUAWKS

## JACK DEVOSS/MD WWCD/COLUMBUS

"Interpol is so good, they could even cure cancer. The oversold show in Columbus (1100 fans!!) not only made me believe in God again, but it healed three lepers in the audience! If you're not playing this band, you're making baby Jesus cry. We're also into Johnny Marr & the Healers' new one, the new Paul Weller and a Columbus band on Warner Bros. called The Sun, who are a less-corporate Strokes."

#### ALEX QUIGLEY/PD KRFR/BAKERSFIELD

"The new Oleander really crunches. The hooky chorus in 'Hand Off the Wheel' has been stuck in my head for three days now. 'Can't Stop' is the RHCP song: It has been getting calls since we first started playing it—what a monster! We jumped on Disturbed's 'Remember' early and it's blowing out the phones. I can't wait to get the new Godsmack and bang the crap out of it."



#### KELLY BRADLEY/MD WWDX/EAST LANSING

"Here at WWDX, Authority Zero,
Transplants and Taproot are doing incredibly well; the responses just keep getting better and better. I'm really excited about all of the great songs that are out right now: The Ataris' 'In This Diary,' AFI's 'Girl's Not Grey' and Hot Rod Circuit's 'The Pharmacist' are some of my personal favorites and who doesn't have the fever for the flava of Hot Action Cop?"

## BRUCE WARREN/PD WXPN/PHILADELPHIA

"We've been getting incredibly strong reaction since we started playing essence. Other than the red-hot Jason Mraz, no other new song is generating as many curiosity calls. I'm convinced that 'Sleeping With the Driver' is a real record (i.e. a smash!), and when Mariposa is released next month, many copies will be sold in this town."



# PROJECT86

Active Rock R&R debut - #49\*

Top 5 most added!

Heroes this week:

WAAF 89X

WRIF KROX

WCCC WBUZ

WNVE WEDG

KXXR WXEG

WJJO KTEG

WNOR WNFZ

WTPT KWOD

KRZR KNXX

and tons more!

KPOI

\*Over 40,000 albums scanned!

WJSE

\*Promo tour happening now!



# **HOLLOW AGAIN**

THE NEW SINGLE FROM THE ALBUM TRUTHLESS HEROES

MANAGEMENT : TIM M. COOK & TIM OTTLEY / COOK MANAGEMENT LLC. PRODUCED BY MATT HYDE • MIXED BY SEAN BEAVAN

www.atlanticrecords.com • www.project86.com • www.truthlessmeroes.com



# POST MODERN

#### top 25 adulterated

1 w	tw	artist-label	comments
1	1	COLDPLAY - Capitol	#1 KCTY
2	2	Rush Of Blood To The Head TORI AMOS - Epic	Top 5 KFOG
3	3	Scarlet's Walk THE WALLFLOWERS - Interscope	WFPK add
4	4	Red Letter Days BECK - Geffen	#1 KINK
7	5	Sea Change NORAH JONES - Blue Note	#1 sales 3 weeks running!!
10	6	Come Away With Me DAVID GRAY - ATO/RCA	KBCO, KMTT adds
9	7	a new day at midnight SUSAN TEDESCHI - Tone-Cool/Artemis	Stones dates!!
5	8	wait for me TRACY CHAPMAN - Elektra/EEG	#1 WTTS
6	9	Let It Rain  RED HOT CHILI PEPPERS - Warner Bros.  Pu The Way.	#1 WBOS
11	10	By The Way  DAVE MATTHEWS BAND - RCA  Busted Stuff	Top 5 KTCZ
12	11	PRÉTENDERS - Artemis Loose Screw	#1 WRLT
8	12	MATCHBOX TWENTY - Atlantic/AG More Than You Think You Are	Top 5 KAEP
15	13	WILD THORNBERRYS OST Jive/Nick Paul Simon	Top 5 KINK
14	14	SHERYL CROW - A&M/Interscope c'mon, c'mon	Top 5 WNCS
13	15	GEORGE HARRISON - Capitol Brainwashed	Top 5 WAPS
22	16	COUNTING CROWS - Geffen Hard Candy	WOKI add
19	17	RHETT MILLER - Elektra/EEG The Instigator	On tour with Neil Finn
16	18	<b>BRUCE SPRINGSTEEN</b> - Columbia/CRG The Rising	#1 WXRV
20	19	KIM RICHEY - Lost Highway/IDJ Rise	Top 5 WNCW
23	20	<b>BRAD</b> - Redline Welcome To Discovery Park	KRVB add
17	21	PETER GABRIEL - Geffen Up	Top 5 KTBG
-	22	SOUNDTRACK OF OUR LIVES - Republic/Universal Behind The Music	KTCZ, KENŻ adds
18	23	<b>PEARL JAM</b> - Epic Associated Riot Act	#1 WZEW
Ξ	24	JOHN MAYER - Aware/Columbia/CRG Room For Squares	KBCO, KPRI adds
=	25	<b>NEIL FINN</b> - Nettwerk America One All	18 KGSR spins!

album airplay of combined HITS reporters + sales

#### most added

1. JOHN MAYER	"Why Georgia"	Aware/Col/CRG
2. DAR WILLIAMS	"I Saw a Bird Fly Away"	Razor and Tie
3. SONNY LANDRETH	"Hell at Home"	Sugar Hill/Vanguard
4. JEFFREY GAINES	"Over & Over"	Artemis
5. KELLER WILLIAMS	"Kidney in a Cooler"	SciFidelity
5. DAVID GRAY	"Be Mine"	ATO/RCA

adultery

#### BY MIKE MORRISON

WELCOME TO DISCOVERY PARK: You have to be impressed with the incredible job the folks at Redline Entertainment have done with Brad's "Shinin'." The record, which impacted close to five months ago, is just now hitting critical mass. This week, KRVB joins KFOG, KBCO, WXRT and KTCZ, all of which added the record in the last month. The song is now Top 15 Mediabase, and starting to research. Look for more major markets to come in and for another Brad tour in March (after Stone Gossard completes his Pearl Jam touring)... After two million sold and a Best New Artist Grammy nomination, I was moved this weekend to pull out John Mayer's Room for Squares again and give it some more quality listening time. I now believe more than ever that the reason this record continues to sell so well is not only because of its stellar singles, but because of the sustained high quality of the CD from start to finish. My current faves include the new single, "Why Georgia" (by far the #1 Most Added song this week, are you surprised?), "3 X 5," "Love Song for No One," "My Stupid Mouth" and "83"... Huge props to the folks at Razor & Tie for a spectacular #2 Most Added week on Dar Williams' "I Saw a Bird Fly Away." They brought in 20 com-

join you her has Ent

DAR WILLIAMS: "Flys Away" with 20 adds!!

bined adds, including WTTS, WMMM, WXPN, WRLT, WDET, KRSH, WKOC, KTHX, KBXR, KPIG and others joining WXRT which came in a week early... For those of you who don't have Susan Tedeschi in Power, note that her wait for me CD has sold more than 100k. The press has been over the top, with the latest shots coming from Entertainment Weekly and People Magazine. This week saw "spincreases" at KFOG, WRLT, KPRI,

WRNR and WDST. And remember "Alone" was nominated for a Grammy and is now Top Five-bound on the Mediabase tracks chart. By

the way, if you find yourself in San Jose, Vegas or L.A. during the first week of February, be sure to catch Susan opening up for—the Rolling Stones!!... Elektra's Lisa Michelson is unstoppable right now as airplay on Rhett Miller's "Come Around" pays off with nice sales bumps in all airplay markets. Rhett hits the road with Neil Finn for a month at the end of January as the song hangs in at #15 Mediabase with KBCO, KMTT, KTCZ, WBOS and KINK among its supporters. And for those of you who still don't "get" Lisa's Jason Mraz record, check these facts: Mraz's debut album, Waiting for My Rocket to Come has sold 20k since its release in October with no airplayjust touring. His shows sell out everywhere. At Jason's first-ever gig in St. Louis, he sold 400 tickets with virtually no exposure in the market. Can you say "Internet word-of-mouth??" Mraz sold 250-500 CDs a night (!!!) on his recent run of theater dates opening for Jewel. This week's early "The Remedy" adds include WRNR, KCTY, WFPK and WVOD. A special shoutout to crack Elektra publicist Sherry Ring-Ginsberg for all the incredible press and TV she's put together all in advance of radio—remarkable! Do not miss being involved with what will be one of the biggest APM-bred records of the year... It was a huge week for the ATO/RCA team with David Gray's "Be Mine" as KBCO, KMTT, KCTY, WMPS and KMTN all come in... Remember how great Dandy Warhols' "Bohemian Like You" sounded on the air? In the last two weeks, WTTS, KTCZ, KENZ and WDET all recognized the value of a driving, not-too-hard PoMo-leaning rock tune and added the Grammy-nominated Soundtrack of Our Lives' "Sister Surround"... Congrats to the Rounder crew on some big Kathleen Edwards adds this week: WBOS, KGSR, KBAC and KTAO... Finally, this year's Michele Clark Sunset Sessions lineup has been announced. Among the acts who'll be in Hawaii next month are Aware/Columbia supergroup the Thorns (Shawn Mullins, Matthew Sweet and Pete Droge harmonizing like CSN), Ben Harper, Rosanne Cash, Ziggy Marley, Edwin McCain, John Eddie, Feel, Steve Poltz, Wil Seabrook, Jesse Malin (whose new Artemis album was produced by Ryan Adams), WTTS fave Jennie De Voe, Vessica Pisces and Colin Blades. Sweet!... hitsmm@aol.com...





1	/\	91.	top 25	Powered By
1 w	tw	artist		title
1	1	COLDPLAY		Clocks
2	2	Capitol TORI AMOS		A Sorta Fairytale
5	3	Epic BECK DGC		Lost Cause
4	4	MATCHBOX 1	TWENTY	Disease
3	5	Atlantic/AG  RED HOT CHI  Warner Bros.	ILI PEPPERS	Zephyr Song
10	6	DAVE MATTH	IEWS BAND	Grey Street
6	7	TRACY CHAP	MAN	You're The One
9	8	Elektra/EEG SUSAN TEDE		Alone
12	9	Artemis/Tone-		How Good It Can Ge
11	10	Interscope PAUL SIMON Nick/Jive		Father & Daughter
8	11	JACK JOHNS		Bubble Toes
17	12	Enjoy/Universa BRAD Redline Entert		Shinin'
29	13		ROWS (f/V.Carlton)	Big Yellow Taxi
13	14	PRETENDERS Artemis		Complex Person
19	15	RHETT MILLE Elektra/EEG	R	Come Around
16	16	SANTANA (f/ľ Arista	M. Branch)	Game Of Love
14	17	STONE SOUR Roadrunner/ID		Bother
26	18		K OF OUR LIVES	Sister Surround
24	19	NORAH JONI Blue Note	ES	Come Away With Me
21	20	BRUCE SPRIN		Lonesome Day
7	21	DAVID GRAY ATO/RCA	,	The Other Side
23	22	GEORGE HAP	RRISON	Stuck Inside A Cloud
27	23	SHERYL CROV		C'mon, C'mon
15	24	PEARL JAM Epic Associate		I Am Mine
20	25	DAVE MATTH		Grace Is Gone
18	26	U2		Electrical Storm
	27	Interscope ZWAN		Honestly
25	28	MAROON 5		Harder To Breathe
22	29	Octone WALLFLOWE	RS	When You're On Top



in the Changer what's spinning at home...

#### JOHN FARNEDA/APD WXRT Chicago

**FOO FIGHTERS** Roswell/RCA One by One

"My favorite record of last year. I just can't take it out of the CD player."

**PRINCE** One Nite Alone...The Aftershow "I knew within the opening 45 seconds of disc three that I was in love with Prince (and Hendrix) all over again."

**SEAN PAUL VP Records** 

**Dutty Rock** 

"With the brutal winter months Chicago dishes out, this CD is rhythmic reminder of what Jamaica has to offer."

**PAUL WELLER** Yep Roc Illumination "Great new record. Hope to add a cut to 'XRT's playlist someday."

**PRIMAL SCREAM** Epic Evil Heat

"Just got this CD—it's been out since last summer. I love the band and hope I love the album."

# y eye glances

big red boat (the new single)

Impacting January 27th!

#### Already on board: WXPN, WRNR and more...



The Circus Song (Can't Let Go)

out on the plains of Nebraska a woman builds a big red boat with full intention to set sail.

and leave it all behind

Grey Eye Glances' "A Little Voodoo" has been #11 on the "WXPN Top 50 CDs of 2002" b

Interscope

KIM RICHEY

Lost Highway/IDJ

# Of Of Of Of recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense and recenses and recenses and recenses and recenses and recense

#### rock2k picks

EDITED BY KAREN GLAUBER



Jesse Malin, The Fine Art of Self Destruction (Artemis): The ex-frontman of New York provocateurs D-Generation might seem like a longshot to emerge as a stellar singer/songwriter, but acclaimed tunesmith Ryan Adams was smitten enough to jump in and produce this solid disc. Malin's choruses will have you singing along before they've gone by twice, his lyrics are both compassionate and clever

and his scratchy voice is remarkably expressive. Adams, who lends support on guitar and sings backup (alongside Hole alumna Melissa Auf der Maur), proves a deft producer. Standouts include "Queen of the Underworld," "TKO," "Riding on the Subway" and "Cigarettes and Violets." (SG)

King Crimson, The Power to Believe (Sanctuary Music): Still prog-rock after all these years, guitar maestros Robert Fripp, Adrian Belew and Trey Gunn push the boundaries of rock on their first studio album since 2000 (and Sanctuary label bow). The churning Mahavishnu/Zeppelinesque "Level Five" reminds you that the band's "In the Court of the Crimson King" is one of the pillars of modern metal (along with "Stairway to



Heaven"), while the Middle Eastern "Power to Believe II" recalls Fripp's ambient music with Eno. The circular logic of "Happy With What You Have to Be Happy With" proves Crimson's influence is still being felt today. On *Power*, you'll find the roots of System of a Down's rhythmic diversity, the stoner blooze of Queens of the Stone Age and tourmates Tool's geometric precision. (RT)



Loudermilk, The Red Record (DreamWorks): What started as a Tri-Cities, Washington Guns N' Roses tribute band (ever heard of .22s & Tulips?) is now a wideranging, emotionally charged rock troupe capable of stirring the soul with a tender ballad or blistering the eardrums with dense, concussive peals. Brokenromance opener "Estrogen Oxygen Aches in the Teeth Again" falls in the latter category, while devo-

tion-ode "The Twisting" brings the soaring vocal melody. Singer Davey Ingersoll's Corganesque pipes have brought comparisons to vintage Pumpkins, and that ain't a bad thing—especially on the swingy "Elekt," spacey nightmare "Anthema" ("It's the weight of you pulling me down") and, of course, rocking single "Rock 'n' Roll and the Teenage Desperation." Eat your heart out, Axl. (JO)

We Ragazzi, The Ache (Self-Starter): This Chicagobased three-piece is an odd hybrid indeed. Colleen Burke's keyboards are out front throughout, vamping with Tony Rolando's guitar in a way that frequently echoes the noodly swirls of the Doors. Rolando sings in a rubbery style that seems derived from the Mick/Iggy school of lascivious slurring. These sounds are set atop the busy, drum-and-bass-



influenced tapping of Timothy McConville's sticks. The resulting sound seems to be coming from three different combos at once, like the sound you get when walking down the hallway of a busy rehearsal facility. This bold approach threatens cacophony at one moment, only to fall perfectly in sync the next. A good starting point: single "Forever Surrender 2 U." (BS)

#### rock2k mugs

WHO YOU CALLIN' A MAROON? Here we see WWDX staffers gathered in the halls of their hallowed broadcasting facility with members of Octone recording artists Maroon 5. Having spent the morning oohing and ahhing over the band's terrific R&B-styled debut, the group was hungry, and getting a bit salty. "Clearly, we're going to need more sustenance than these boxes of promotion-

al macaroons," PD John Boyle noted! Before hitting the town for chili omelets, MD Kelly Bradley noted, "Talk about 'Harder to Breathe'—somebody around here needs a bath!" Pictured are (standing, I-r) WWDX staffers Lefty and Melody, M5's Ryan, Adam, Jesse, Mickey and James, the station's Boyle and Mojo, and (kneeling, I-r) the station's Parker and Bradley.



LIKE A STONE: That's how The Firm's Bob Divney and Epic's Harvey Leeds' impromptu performance of the balcony scene from *Romeo and Juliet* went over with Epic/Interscope supergroup Audioslave. "What's in a name?" quoth Divney, summoning the whole of his dramatic powers. "Would not a rose by any other name smell as sweet?" Meanwhile, the band's Chris Cornell correctly mused that it's not what's in a name that counts so much as what's in one's con-

tract. "Could we move this along, please?" he asked. "I need to get back to my game of Grand Theft Auto." Seen about to do just that are (standing, I-r) Epic's Adan Armandariz, Audioslave's Tom Morello and Cornell, KXXR's Tawn Mastery, the band's Tim Commerford and Brad Wilk and Epic's JJ Grossman. Kneeling are Divney and Leeds.



**FLASHBACK CORNER:** Back when the photographer's pan flashed in this particular instance a whopping 10 years ago, the new rock was grunge, and no one had even thought about putting the letters "nu" in front of anything, especially metal. Flannel was in, showers were out, and a whole slew of ass-kicking, anti-establishment bands were spawned out of the Pacific Northwest seemingly overnight. Seen burning it at both ends in Detroit with one such contemporary career mete-

or, Maverick's Guy Oseary, Abbey Konowitch and Sherri Trahan, folks from 89X and Jacobs Media's Mike Stern party down with Candlebox the way people partied down in 1993. Oseary, of course, is grinning from ear to ear because he knows that, no matter what happens with this grunge thing, he'll still know Madonna. Oh, and Alaris will be right along.



JOCK SK

# "LAPDANCE"



"WE'VE BEEN HUGE FANS OF THIS BAND SINCE EARLY LAST YEAR. HIP HOP WITH A ROCK EDGE THAT HAS SOLD OVER 25,000 ALBUMS WASHINGTON AND BALTIMORE COMBINED. WITNESSING THE LIVE SHOW TOTALLY CONVINCED US THAT N.E.R.D. COULD WORK FOR US IN A BIG WAY....."

—BOB WAUGHIPD WHFS

" 'LAPDANCE', BECAUSE THIS AIN'T YOUR DAD'S ALTERNATIVE. SOCIETY IS BUILDING NEW NEIGHBORHOODS. WHERE ARE YOU LIVING?" —SEAN DEMERYIPD KITS

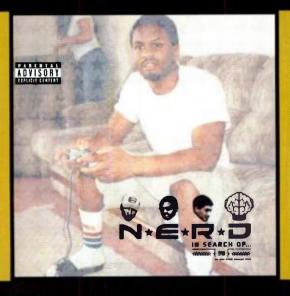
" 'LAPDANCE' IS A PARTY SONG! REMEMBER THE FIRST TIME A ROCK STATION HAD THE BALLS TO PLAY CYPRESS HILL OR HOUSE OF PAIN!!? IT WAS FUCKIN' COOL...THAT'S WHAT I'M TALKIN' ABOUT." —CHRIS WILLIAMSIPD WNNX

"WHO WOULDN'T WANT A LAPDANCE? IT'S FUN FOR THE WHOLE FAMILY!"
-ALAN SMITHIPD WOCL

"BIG PHONES! GREAT REACTION! LAPDANCE IS DELICIOUS!"
-SHARKIPD WSUN

#### ALREADY ON:

**LIVE 105** WHFS 99X WZTA WSUN WOCL WPBZ KPNT KROX KFSD WROX **KMYZ** WARG WPLA KNXX KQXR **WRZK** WCYY WZZI

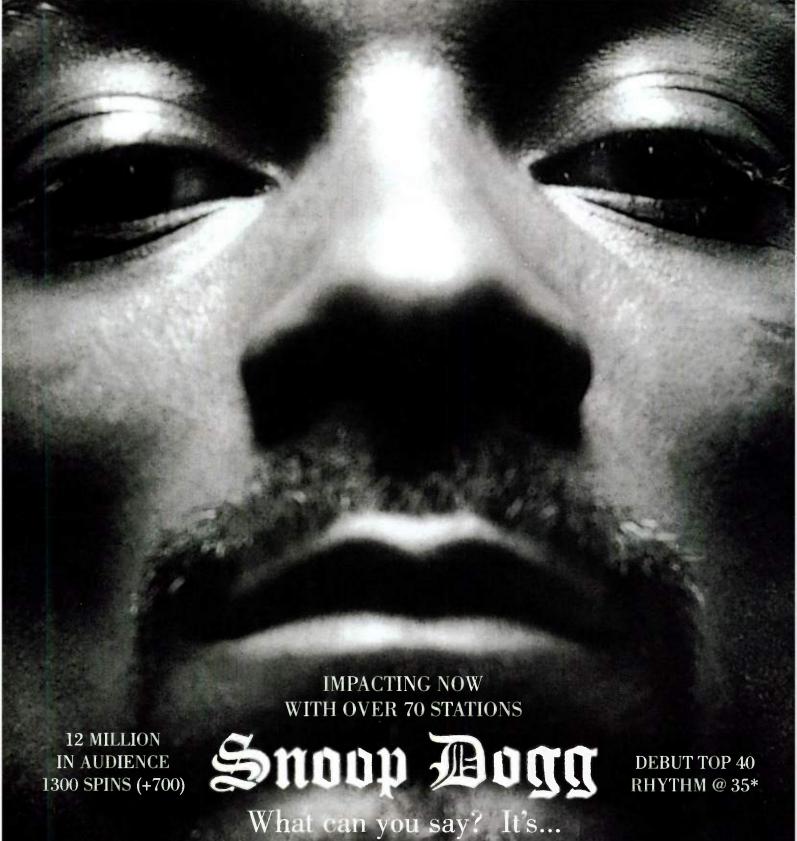






Produced by The Neptunes (Pharrell Williams and Chad Hugo) for StarTrak Entertainment. Executive Producers: The Neptunes (Pharrell Williams and Chad Hugo) for StarTrak Entertainment & Rob Walker for RockSoul Entertainment. Management: Rob Walker for RockSoul Entertainment.

WRH



The 2nd single from Snoop's platinum + album PAID THA COST TO BE DA BO\$\$ Produced by The Neptunes featuring Pharrell and Uncle Charlie Wilson



ed by The Neptunes. Recorded by Andrew Coleman, Mixed by Pat Viala for Pat 'em Down Music. Pharrell appears courtesy of Virgin Records, snoopdogg.com. priorityrecords.com. ©2003 Priority Records LLC





Everything you need to know from the street.



# \$\$\$ SHOT

IDOL HANDS: Pop-culture icon Paula Abdul (c) enthuses about Columbia's Knowles sisters, superdiva/film star Beyoncé (!) and hot fledgling Solange. "My, my—you two are both so talented and beautiful," the erstwhile American Idol judge gushed. "I think you definitely have a chance to get a record deal." Upon hearing that both siblings were signed and that Beyoncé had been mad famous for years, she replied, "That's just wonderful. Now, when you sing for Simon, make sure you steer clear of 'The Star-Spangled Banner.' For some reason, that always enrages him."

# HOLDIN, IL DOMNT



SHEALEY/POKORA
EPIC • VP URBAN/CROSSOVER
PROMOTION

Promo dream-team "Bump" competition away with B2K and reign at #1.



NATE QUICK
PD • WPEG • CHARLOTTE

Infinity holds ground at #1, as station jumps to an 8 share in Fall book.



P. DIDDY
BAD BOY ENTERTAINMENT

Close to locking in deal with Universal? Stay tuned...



SKIP CHEATHAM

PD • KKDA • DALLAS

Radio vet keeps property on top. So, exactly how long has he been #1?



# KELLY ROWLAND can't nobody



The next hit single from her Gold-certified solo debut, "SIMPLY DEEP." Follows her Top 10 smash, <u>Stole</u>.

ALBUM AVAILABLE EVERYWHERE

Produced by Rich Harrison for Richeraft, Inc. Executive Producer: Mathew Knowles Management: Music World Entertainment www.kellvrowland.com www.destinvschild.com www.columbiarecords.com

# crossover -



# JOU FEEL ME?

#### by Liz Montalbano

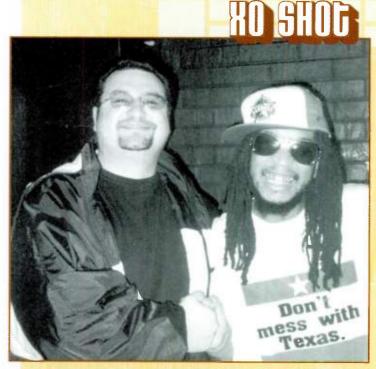
LONG LIVE THE QUEEN: Had a cute weekend. It started with a Golden Globe party for Queen Latifah's nomination on Friday (she really should've won). Will and Jada held it at Cicada. I really like that spot, even though it's all the way downtown. Anyway, alotta folks were there. I overdid it a bit with the martinis, but had a fabulous time doing so. The place was packed with the likes of Lorenz Tate, Sanaa Lathan, Sharon Stone, Damon Dash, Andre Harrell and too many others to mention. It was hot. I haven't enjoyed myself like that in a long time. Especially in L.A. How about Andre? He looks good for his age. But what's up with his new artist Thicke? Sweet boy, but his record is a little over the top. So is the video. Riding a 10speed in the middle of Manhattan is just not sexy to me. I hope this single's not a reflection of the album. Anyway, I wish him luck regardless. God, Ja Rule's "Mesmerize" video is on BET again. So ridiculous. K, I'm really sounding like an old jaded bitch. LOL. Let me keep this moving with some positive shit. How bout those Raiders? Now, I'm not a huge football fan. Matter of fact, I just learned that the little yellow line is for television viewers only. But I have to say that this weekend's games were off the hook. So much so that I actually wish I had tickets to the Super Bowl. I am, however, going to San Diego on Friday for a Def Jam pre-party. Should be bananas. There'll be alotta cute boys down there, I bet. I need to make sure I look extra cute that day. So, what else? Happy King day! Loved having Monday off. Had to see Chicago since it won so many awards. I actually enjoyed it more than I thought I would. After Moulin Rouge, I don't do musicals anywhere but Broadway. But it was hot. Latifah was hilarious. Can't wait to see her next movie with Steve Martin. It looks hysterical. K, I think I should seque to music. I wonder if they have an opening at the Hollywood Reporter? LOL... So here's what I want to



SNOOP DOGG: Spreading beauty.

talk about: Snoop and Danny C. Can I just tell you how proud I am of him? Yes, big sister's proud. He's going to kill it with this "Beautiful" record. Did you see what he did last week? Half the panel in and playing two weeks in front of his impact date. Talk about saving indie money. It's a hit, hands down. And if you're not playing it within the next two weeks, you really should send out your resume. Kid Curry, Mark Adams, Bob Lewis, Michael Martin, Jimmy Steal, Robert Scorpio (who's looking quite lean and muscular these days—go Scorp), Orlando, Mark McCray, Brian Wallace, Colby Colb, JD Gonzalez, Scooter B. and Bruce St. James are just a few among the plethora of folks that are in the know... K, Nas. Love how this project's rolling out. "Made You Look" is still entertaining strong airplay increases (+180) as

"I Can" rolls onto HOT 97, KBXX, WWKX, WMBX, KMEL, WHHH, WZMX, KXJM, KSEQ and WJMN. Lisa's also doing her thing with this Killer Mike record. "ADIDAS" is already blowing up at WPOW (56x), KSFM (44x), KQKS (38x), KYLD (37x), Z90 (29x), KBOS (26x), KMEL (22x), KDON (22x), KSEQ (20x) and KXJM (18x), all in just a couple of days. When was the last time you witnessed someone like Cat Collins jump on a record this quick? My point exactly. Oh and look out for this remix of Kelly Rowland with Lil' Flip. I hear it is bangin'... So, a couple of folks have discovered this Mr. Cheeks record. WWBZ, KBOS, KVEG, KPWR and WWKX are already playing around with it. Good job. And you should be getting a 702 record from Gary this week, "Blah Blah Blah Blah." Too many Blahs to miss, so look out for it... R. Kelly's "Ignition" is piquing the interest of some Rhythmic guys. Looks like B96 will lead the way. Don't be scuurd. It's a hit... K, so did you know that 50 Cent got shot in the face a while ago right above his lip and that's why he's so monotone (thanks, Juliette, for that little tidbit)? I swear, I had no idea he was from Harlem. I really thought he was from the South. I'm feeling him more now... So anyway, Nivea's "Laundromat" is a record. One of the most acded this week at the format and already on the chart. Gotta love that. In play at WWBZ, KVEG, KNDA, KWNZ, KNDA, WZBZ, WJWZ, WHHH, WERQ, KBXX, KBTT, KCAQ, KXHT and WPGC. Strazza's happy... Speaking of happy, how about Michael Williams and his Mario record? I know, I'm usually all over his Tyrese record, but I think I should focus this week on Mario because the song's starting to stick its head up. "C'Mon" is performing at KMEL, KTTB, KPRR, KBOS, KHTN, KDGS, WPYO, KBTT, WXYV, WBTT, KDON and WLLD. This looks like it may come through, folks. Take a second look. K, I'm done. Congrats to Joey for finally charting this Lil' Jon record! SINGLE: Marques Houston's "That Girl." ALBUM: Norah Jones. MOVIE: Chicago. PERSON: Johnnie Walker (congrats, grandma!). LOVE: Me. Hit me at eliz0315@aol.com. Never forget.



IT'S ALL ABOUT RELATIONSHIPS: TVT's Lil Jon and KBFB Dallas' John Candelaria press the flesh in one of those photo ops that make us proud to do whatever the hell it is we do. Later, Jon and John discussed callout research, Arbitron ratings and the importance of a winning smile. Having exhausted these subjects, they then said "You da man" to each other until they both passed out.





## ROBERT SCORPIO PD / KKBT / LOS ANGELES

Our look at Fall Arbitron winners continues with another MVP shout-out to a Los

Angeles programmer. This time around, the spotlight's on Robert Scorpio, PD of KKBT. The latest full survey shows his 100.3 THE BEAT sporting its best P12+ number of the last year, moving 3.3 to 3.6. Additionally, the Radio One outlet increased its overall time spent listening by 30 minutes, boasts a Top 5 ranking with W18-34, and showed serious momentum on the male side, too. Now, with morning star Steve Harvey all over TV and recently inked to a syndication deal as well (a fact that can't help but jack up the adrenaline a bit), the future keeps looking brighter for the talented programmer. Now, if he can just get our own Liz Montalbano to stop calling him all the time, Scorpio will really be set to enjoy life in L.A. Then again, half the men in town feel that way...

# crossover

## REP CHR RHUGHILD POWORDED



	LW	TW	ARTIST	TITLE	LABEL
	2	1	B2K & P. DIDDY	Bump, Bump, Bump	Epic
	1	2	NELLY	Air Force Ones	Fo' Reel/Universal
	3	3	JAY-Z f/BEYONCE'	Bonnie & Clyde 2003	Roc-A-Fella/IDJ
Ì	7	4	JENNIFER LOPEZ f/ LL COOL J	All   Have	Epic
	9	5	JA RULE f/ASHANTI	Mesmerize	Murder Inc./IDJ
	6	6	AALIYAH	Miss You	Blackground/Universal
	5	7	2 PAC	Thugz Mansion	Amaru/Tha Row/Interscope
	4	8	MISSY ELLIOTT	Work It	GM/Elektra/EEG
	14	9	MISSY ELLIOTT f/LUDACRIS	Gossip Folks	GM/Elektra/EEG
	8	10	EMINEM	Lose Yourself	${\sf Shady/Interscope/UMG~Strx}$
	12	11	BABY f/P. DIDDY	Do That	Cash Money/Universal
	10	12	NIVEA	Don't Mess With My Man	Jive
	19	13	50 CENT	Wanksta	Shady/Interscope/UMG Strx
	13	14	EVE	Satisfaction	Ruff Ryders/Interscope
	29	15	EMINEM	Superman	${\sf Shady/Aftermath/Interscope}$
	11	16	CLIPSE	When The Last Time	Arista
	18	17	JUSTIN TIMBERLAKE	Cry Me A River	Jive
	30	18	50 CENT	In Da Club	Shady/Interscope/UMG Strx
Ì	17	19	SMILEZ & SOUTHSTAR	Tell Me	Artist Direct
	16	20	AMANDA PEREZ	Angel	Powerhowse/Virgin
	21	21	TRINA f/LUDACRIS	B.R. Right	Slip-N-Slide/Atlantic/Atl G
	22	22	LL COOL J f/AMERIE	Paradise	Def Jam/IDJ
	15	23	SEAN PAUL	Gimme The Light	VP/Atlantic/Atl G
	25	24	NAS	Made You Look	Columbia/CRG
	28	25	TYRESE	How You Gonna Act Like That	J Records
	23	26	ANGIE MARTINEZ f/KELIS	Take You Home	Elektra/EEG
	20	<b>27</b>	JENNIFER LOPEZ	Jenny From The Block	Epic
	24	28	CHRISTINA AGUILERA	Beautiful	RCA
		29	R. KELLY	Ignition	Jive
	27	30	BUSTA RHYMES	Make It Clap	J Records

2002 Radio & Records, Inc., reprinted by permission

#### most added

Artist 1. Killer Mike	Title "A.D.I.D.A.S."	Label Aquemini/Columbia/CRG
2. Lil' Kim	"The Jump Off"	QB/Atlantic/Atl G
3. Ginuwine	"Hell Yeah"	Epic
3. Nivea	"Laundromat"	Jive
3. Snoop Dogg	"Beautiful"	Priority/Capitol

#### most requested

Artist	Title	Label
1. 50 Cent	"Wanksta"	Shady/Interscope/UMG Strx
2. Ja Rule f/Ashanti	"Mesmerize"	Murder Inc./IDJ
3. J. Lopez f/LL Cool J	"All I Have"	Epic
4. Aaliyah	"Miss You"	Blackground/Universal
5. B2K & P. Diddy	"Bump, Bump, Bump"	Epic

# LHACHW USCION

#### by Mark Feather

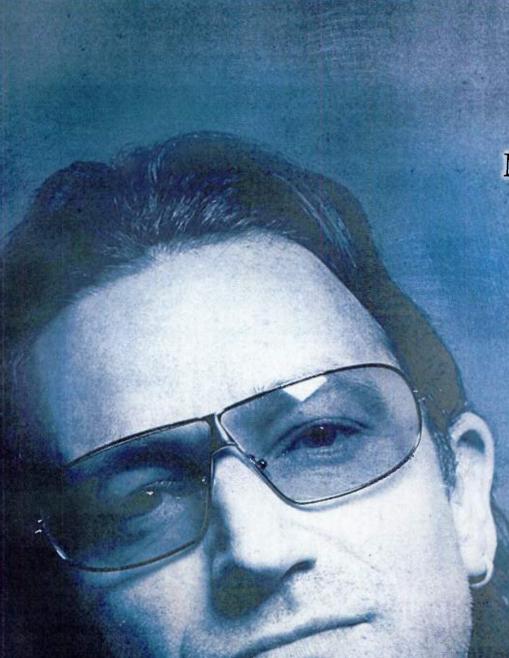
RANDOM THOUGHTS: Due to the fact that my holiday travel observations have taken up this space recently, I've now got a bunch of notes and various scraps of paper strewn all over my desk that are screaming for appropriate attention. Therefore, without further adieu, what follows is another edition of random thoughts—most music-related, but all needing to be cleared from my very messy work space. Please enjoy... I must begin by letting you know that I couldn't be happier to see that another Tyrese record is coming home at radio. Before the break, many people thought I was on some kind of illegal substance when I started preaching about this jam being a smash waiting to happen. Sure, Michelle S. at KHHT knew it, as did KIIS' Julie Pilat who had a great early run with the record when she was at KUBE. But beyond that, there weren't a ton of true believers. Well,

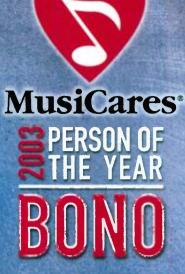
now there are, and with good reason, too. "How You Gonna Act..." sports Top 15 research for Thea Mitchem's WXYV, is generating huge phones at WJHM, KSEQ and KHTE, and sports new adds this week at KTTB, KLUC, KWNZ and more. And, oh yeah, the video has also recently been added to MTV. Given that Tyrese has looks to die for (have you checked the photo in the center of the album's liner notes? DAMN—the man is breathtakingly beautiful!), do you think that might help drive the record even further home? HellIII-oooo! Of course it will. So, if you're still among those not playing this thing, I'd recommend having your head examined... Which is exactly what I thought my friend at



TYRESE:
How you gonna not play him?

the gym, Alex, needed to do as well, when he came running up to me during my Saturday workout screaming that Groove Radio was back on the air in L.A. As I'm supposed to be in the know on these kinds of things, I didn't quite know what to say since this revelation caught me completely off-quard. But sure enough, when I went out to the parking lot, climbed into my car and tuned over to 103.1, there was dance music on the frequency and lots of it. Stuff like Safri Duo, DJ Sammy, 4 Strings, DJ Encore and Oris Jay all over the place. Then, just to break things up I suppose, I also caught just a hint of both pop (Christina Aquilera and Dido) and R&B (Lauryn Hill). And all the while, not even a little rock or hip-hop—how refreshing! No, it's not Groove Radio, but it is 103.1 KDL—a new lifestyle radio station for L.A. courtesy of Entravision, and overseen by VP Prog. Haz Montana. The station occupies the same frequency Groove Radio used to (as well as the old Techno Dance MARS-FM), is jockless and is currently launching with 10 000 songs in a row. More details on philosophy, staffing plans, etc., next time, as I'm currently still doing my homework on the thing. Nevertheless, even with some significant signal limitations, it sure is great to hear this kind of radio in the nation's second largest city. Trust—there IS an audience for it. Good luck to all involved... Now, on to some of the biggest buzz records of the past few weeks. Let's start with Liz Pokora's new Ginuwine effort. After just a few listens, I am absolutely convinced this is a future Top 10 song. And I'm apparently not alone in my belief, as "Hell Yeah" scores #3 Most Added status for the week by pulling in new commitments from the likes of KBMB, KGGI, KMEL, KTTB and Z90. Throw in significant early airplay from great stations like WPGC, KSFM, WWKX and KBFB, along with earpicks from T-Gray, Beata and Greg Williams, and it quickly becomes apparent that this new track has definite hit potential... Also making noise are a couple of different cuts from Lisa Ellis and the Columbia crew. First, the Killer Mike track grabs the #1 Most Added slot at radio this week behind adds from KKFR, KPTY, WLLD, WJMN and countless others, and is also catching the attention of great radio ears like Chris Tyler, Orlando, Tony Tecate and John E. Kage. Meanwhile, Nas has two cuts currently in play, with "I Can" beginning to emerge as the strongest one. For proof, check the add this week at KBBT, or the significant early airplay at stations like WZMX (56x), KXJM (33x), KWYL (67x) and KSEQ (28x). Oh yeah, did I mention that sales on the Nas project are quickly approaching platinum? Hmmm—maybe this artist deserves some room on your playlist... Finally, be aware that there is a buzz building on the Busta Rhymes/Mariah Carey track on Busta's CD. "I Know What You Want" is Top 5 in requests at KBOS after just two days of play, and is also already on at KXJM, KUBE, KGGI and KSEQ... And that's random thoughts for the week. Thanks for letting me clean off may desk. Until next week—C-ya!...





Friday, February 21, 2003 New York Marriott Marquis Hotel New York, New York

6:00PM Silent Auction

7:30pm Dinner

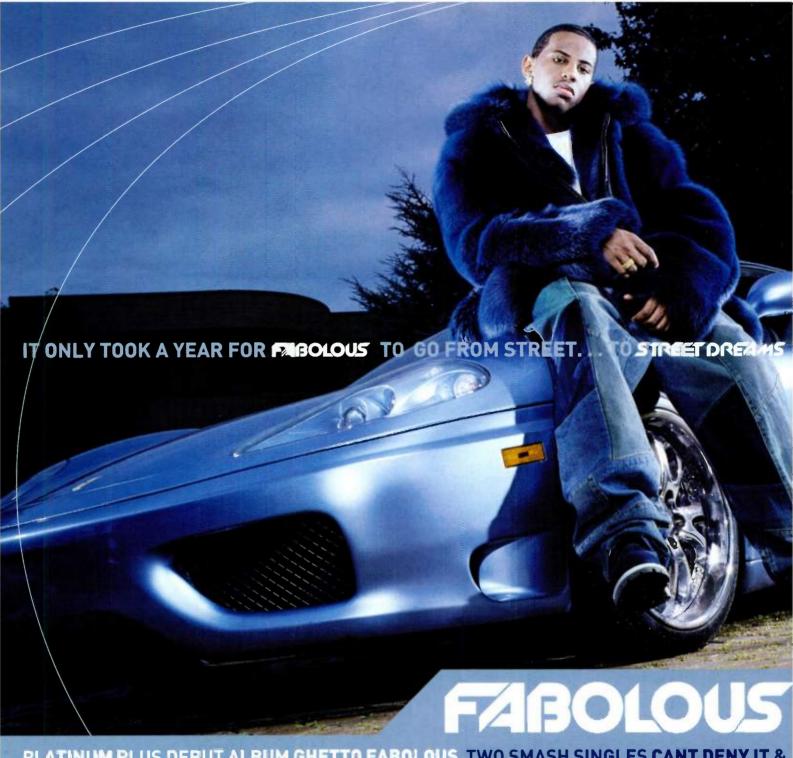
9:00pm Tribute & Concert

For Table and Ticket Reservations, or to place a message in the Tribute Journal, please contact: Dana Tomarken 310.392.3777

# MUSICARES SALUTES BONO, MUSICIAN AND HUMANITARIAN

Funds raised from the annual Person of the Year tribute benefit MusiCares Financial Assistance Program to ensure that members of our music community have a compassionate place to turn to in times of financial, medical and personal hardships. A portion of the proceeds will also benefit the New York City Music Therapy Relief Project designed to help children and adolescents use music and music therapy techniques to reduce stress, encourage self expression and cope with trauma.





PLATINUM PLUS DEBUT ALBUM GHETTO FABOLOUS TWO SMASH SINGLES CANT DENY IT & YOUNG'N (HOLLA BACK) SPOKESMAN FOR EA SPORTS NBA LIVE 2003 VIDEO GAME STAR OF NEW REEBOK CLASSICS TV CAMPAIGN, WITH EVE SPOKESMAN FOR MITCHELL & NESS EXCLUSIVE NEW LINE OF NBA AND NFL SPORTS APPAREL

AND NOW, THE PREMIERE SINGLE FROM THE NEW ALBUM STREET DREAMS

# CAN'T LET YOU GO

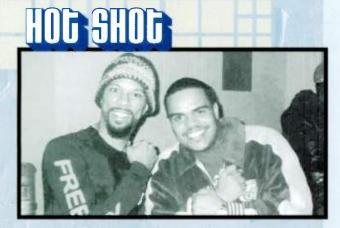
FEATURING MIKE SHOREY AND LIL' MO

# **IMPACTING JANUARY 27**





WWW.FABOLOUS.NET EXECUTIVE PRODUCERS: DJ CLUE, DURO & SKANE MANAGEMENT: CHEQ & WFB FOR STAR POWER MANAGEMEN



ENUFF SAID: MCA's Common (I) savors the mental stimulation provided by Hot 97 New York's DJ Enuff. "Yo, man, I saw that Coke commercial you did with Mya. That was off the hook, dawg," commented the on-air wizard. "You must be gettin' a lot of that Diet Coke an' shit for free, right? — Cause if you got more than you need I could, like, come over and drink some." Rather than answer, Common replied that he had to go take some cans to the recycling place.



# ampan's

#### **SKIP CHEATHAM**

KKDA • Dallas

I know this is getting kind of boring, because **Skip Cheatham** always seems

to be a winner, but we don't make this up—we just call 'em like we see 'em. Yet Mr. Cheatham rules Dallas once again for this book. In the Fall book, **KKDA** is up 6.4-6.8 P12+, which makes them #1 overall in the market. Skip has been a major player in Dallas radio for many years; he not only programs the station but also holds down an air shift and hosts a highly rated entertainment-based video show, Flava-TV. According to Cheatham, the video show is a great resource in finding out what music his city is feeling and what to watch for next. Skip also feels HITS is a great resource—if you've got something nasty on your shoe...

# Dan Meanin.

#### by Julietite Jones

I love a long weekend! Happy belated birthday, **Dr. Martin Luther King**, and thanks for the day off! I didn't go anywhere, but I must have really thought I was on vacation because I had a bunch of cocktails and snacks. I couldn't help myself—I do love a good cocktail (every now and then, of course)... I am very excited about this week because there are a million things going on. Can you

believe it? I actually have something to do, because so many people are coming through L.A. on their way to San Diego for the Super Bowl. My boy **Tabari Sturdivant** from **Universal** is already in town. My good friend **Hakimah** is coming in a few days and **Wendy Washington** from Universal is taking us all out to dinner. Cool. After dinner, we're going to go to the studio and hear **Brian McKnight**'s new album. That should be hot. I hope I make it through this week, because I'm not used to doing anything. Ever. But I am excited to see my friends... I decided at the beginning of the year



AMERIE: Nothing dead about this one.

that I was going to start getting up earlier and getting to work earlier and it has been going really well. I'm very proud of myself. I also get a chance to watch a little TV in the morning while I eat breakfast, which is a big deal to someone who hasn't seen a traffic or weather report in almost a year. This morning I was watching the Today show and one of the guests was Solange Knowles. I was wondering if she thinks being Beyoncé's younger sister is a blessing or a curse. I mean, obviously that had to have helped with her career, but she has to live with the inevitable comparisons to her sister. Not only is Beyoncé beautiful, she's a certified megastar with hit records, hit movies and a rich, famous boyfriend to boot. That's a lot to live up to, but I must say that lil' sis held her own with a really cute performance. Her current single "Feelin' You," featuring N.O.R.E., has been moving up the charts. Columbia has quite a few interesting things happening right now. Killer Mike from the Organized Noise camp has a strong buzz going, with over 400 spins three weeks ahead of impact for the new single, "A.D.I.D.A.S." I was talking to James Brown and he let me in on a little early info: the new Amerie single from her gold album "All I Have" is "I Just Died." I think this young lady is great, so I'm happy to have a new record from her... I've been talking about this Tyrese record for a while now, and it seems like people are finally listening! "How You Gonna Act Like That" is now #16 with over 1,600 spins and going strong. Go Ken and Cynthia! J records is doing a great job with this record. Another strong contender from J is the new Mario single, "C'mon." This guy is such a star. I love his record. And I'm not the only one—"C'mon" has over 500 spins three weeks before impact. So if you haven't heard it, make sure you check it out. Don't miss the "Just Blaze" remix... I have to mention a record that took me a little by surprise: "That Girl" by Marques Houston. For those of you who don't know, Marques was formerly known as Batman in the group Imx. This record has been generating quite a buzz around the country, with good phones at some great stations, like WVEE and WPEG... ArtistDirect's Smilez & Southstar took a nice jump this week, from #27 to #23 with over 1,300 spins and almost every major market, including WKYS, WBLS, WERQ, WEDR, WHTA, WJLB, WGCI, WPWX, WQUE, KNOU, KBXX and KPWR. You get the picture. If you're not on this record, it's waaaay overdue! Come to the party already. Greg Powell is doing such a great job with this record. Keep up the good work! Well, that's it for me! Hellos: Donald Woodard, Shawn Norman, Arlinda Garrett, Mike Kelly, Thomas Lytle and Akil Taffe. Congratulations to Geo and Deanne Bivins on the birth on their daughter, Sierra Blue Bivins.



KBT Los Angeles Lil Kim e/Mr. Cheeks · "The Jump Opp" · QB/Ati/Ati G

"This record has a huge buzz with the mixers. I think it will be a strong club record."



Aaron Maxwell WBTJ Richmond Mivea · "Laundromat" · Jive

"This song is the bomb!"



**Doug Davis** WJMZ Greenville vrese · "How You Gonna Act Like That" · J Records

This song is blowin' up! It's had big phones all month."



Dion Summers **WERO Baltimore** The Roots · "Break You Opp" · MCR

"This song has great female appeal."



Lamonda Williams (NOU New Orleans Nivea · "Laundromat" · Jive

"I couldn't wait to play this record! It jumps right out at you on the air. While Nivea is headed to the Laundromat, her song should be headed to your playlist."



Golden Boy **WUSL Philadelphia** 50 Cent · "In Da Club" · Shady/Artermath/Interscope

"#1 phones, hands down."

# **R**R. Weath mained real

NAS

24

18



1	1	R. KELLY	Ignition	Jive
2	2	B2K & P. DIDDY	Bump, Bump, Bump	Epic
4	3	AALIYAH	Miss You	Blackground/Universal
5	4	NELLY	Air Force Ones	Fo' Reel/Universal
3	5	ERYKAH BADU f/COMMON	Love Of My Life	MJM/MCA
8	6	DRU HILL	1 Should Be	Def Soul/IDJ
7	7	JAHEIM	Fabulous	Warner Bros.
6	8	MISSY ELLIOTT	Work It	GM/Elektra/EEG
10	9	JA RULE f/ASHANTI	Mesmerize	Murder Inc./IDJ
11	10	50 CENT	Wanksta	Shady/Interscope/UMG Strx
26	11	50 CENT	In Da Club	Shady/Aftermath/Interscope
14	12	BUSTA RHYMES	Make It Clap	J Records
15	13	FIELD MOB	Sick Of Being Lonely	MCA
12	14	2PAC	Thugz Mansion	Amaru/Tha Row/Interscope
23	15	MISSY ELLIOTT f/LUDACRIS	Gossip Folks	GM/Elektra/EEG
20	16	TYRESE	How You Gonna Act	J Records
17	17	LL COOL J f/AMERIE	Paradise	Def Jam/IDJ
9	18	JAY-Z f/BEYONCE	Bonnie & Clyde 2003	Roc-A-Fella/IDJ
16	19	BABY f/P. DIDDY	Do That	Cash Money/Universal
0.0	0.0	2140	44 1 37 1 1	0 1 11 1000

21 JENNIFER LOPEZ E/LL COOL J All I Have Epic 22 **AMERIE** Talkin' To Me Rise/Columbia/CRG 23 **SMILEZ & SOUTHSTAR Tell Me** Artist Direct

Made You Look

Columbia/CRG

27 24 COMMON f/MARY J. BUGE Come Close **MCA** 25 **EVE** Satisfaction Ruff Ryders/Interscope

29 28 25 26 **SEAN PAUL** VP/Atlantic/Alt G Gimme The Light 21 27 **EMINEM** Lose Yourself Shady/Interscope/UMG Strx

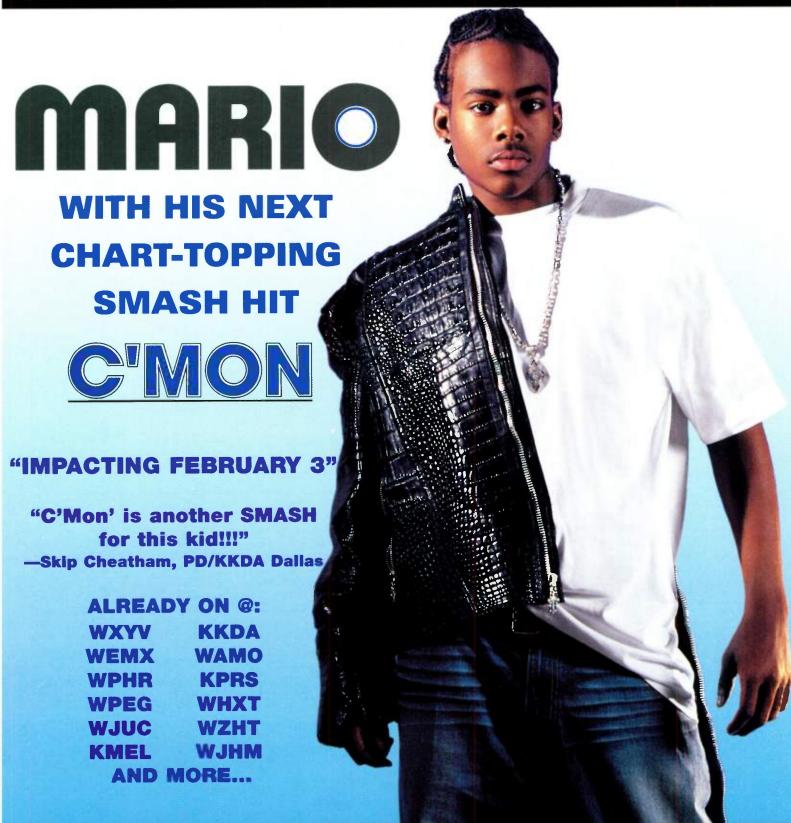
28 JUSTIN TIMBERLAKE Cry Me A River 30 29 TRICK DADDY Thug Holiday Slip-N-Slide/Atlantic/Atl G

WHITNEY HOUSTON One Of Those Days Arista © 2002 Radio & Records, Inc., reprinted by permission

Title
"In Da Club" Artist 1.50 Cent Shady/Aftermath/Interscope 2. Nivea "Laundromat" **Jive** 3. Kelly Rowland "Can't Nobody" Columbia/CRG 4. Wayne Wonder "No Letting Go" VP/Atlantic/Atl G 5. Snoop Dogg "Beautiful" Priority/Capitol

Artist	litle	Label
1. 50 Cent	"In Da Club"	Shady/Aftermath/Interscope
2. Justin Timberlake	"Cry Me A River"	Jive
3. R. Kelly	"Ignition"	Jive
4. Marques Houston	"That Girl"	Interscope
5. Ja Rule f/Ashanti	"Mesmerize"	Murder Inc./IDJ

## **REAL FUNK MEETS A HOT NEW STAR!**



**ALREADY OVER 5 MILLION IN AUDIENCE!!!!!** 







# **EIN THA'MI**

by Ricky Leigh Mensh

SUPER SUNDAY... There's really no shitt-talkin' like tha shittt-talkin' that happens every week between folks in tha mix during tha football season. & there's no shortage this week as tha shitz piled up higher & longer than Infinity's radio towers from "Tha Bay to Tampa Bay." This DJ'z season waz made watchin' tha Bucs bust tha



Damon Williams: Hiz **Bucs** bandwagon finally goes to tha Super Bowl.

Eagles & their loudmouth fanz right in the fukkin mouth. Been to plenty of games @ tha Vet & twaz tha beautiful sound of silence that waz one of tha many highlights of tha Bucs' domination. So one more time—from all of us Skins fans & Bucs fans alike: FUKK THA FUKKIN EAGLES! Az for tha Super Bowl, let this yr's final chance to talk sum shittt begin. Damon Williams (Music Choice): "Philly waz countin' their little Eagles before they hatched & we just straight dropped turdz on the Birdz! Damn near my whole company iz from Philly and they were walkin' around before the game in their jerzeys lookin' like it waz St. Patty's Day. But I don't see any green now! & why we talkin about the Eagles? We already cooked their shittt! We about to smack it to tha Raider nation!

Rice and Brown will retire, while Al Davis is off to the old folks' home. They're the gay pirates in tha 'Pirate Bowl.' Rich Gannon iz gonna come back to earth—he IZZZ just a back-up quarterback, after all. Warren Sapp will have hiz nuts in tha QB's face. In this game, defense will become offense. Keyshawn iz gonna eat up Charles Woodson and Simeon Rice will have four sacks. If the Dolphins (another Florida team) smacked 'em like bitches, then the Bucs will smack 'em like bitches. I'm about to buy a brand-new 51" wide screen right now for my Bucs victory party! Bucs 21-17!" Raphael Saadiq: "It'z not tha 'Chucky' Bowl, it'z tha Raider bowl, & Gruden haz no nutz! Tha coach we have gave him hiz plan. Callihan iz the one who designed all the plays for him. If Gruden woulda had big enuff ballz on 4th down last yr. and went for it, we would abeat New England's asss. Az for Gannon bein a backup, J.Lo uzed to be a backup for Janet's videos & look @ her now. We goin to



DJ Trouble T (I) carrying Raphael's bass: \$5 tip Tix to see Raiders in Super Bowl: \$500

5 Grammy nominations: priceless



E-Bro practicin' sum Raiderette moves he learned privately.

but in this building (Hot97), they hate! They waz talkin sh ttt bout the Raider's when we played the Jets. First of all, to even get to the big show, the Bucs had to get a Raider man (Gruden) to run their squad, so settle down! Second, who iz Brad Johnson? Third, give props to tha Bucs defense, BUT they're dealing with 'old man strength.' It'z like your daddy being able to whip your ass when you're 35, know what I'm sayin? It don't matter how old you are, your daddy can ALWAYS whip your asss! Prediction: 28-12 Raiders. We gonna give 'em sum field goals and that'z it! PS: Even Mr C (WQHT) is wearing silver & black!" Stan Priest (WFLZ): "I'm wearin" my Buccaneers jerzey and I won't take it off until they win! This whole town iz drunk right now. After 27 years of lozin',

tha ship! Raiders by 10." E-Bro (WQHT): "We (tha Raiders) are goin' to tha show,

tha whole city had to pinch themselves! They couldn't believe they made it! Our station's morning show guy 'Uncle Fester' iz hitchhikin' from Tampa to San Diego (we gave him no money) for tha game but we can't mention it because tha NFL's lawyers say we can't uze tha wordz 'Super Bowl' 'Buccaneer' or 'Bucs' on tha air. (Infinity owns tha rights in this market). My Bucs'll kick their asss either way!" Glenn Aure (Priority): "I've stuck w/tha Raiders thru thick & thin! Raider Nation! Fukk tha 'forty-whiners!' Tha Buc stops here! Raiders by 10!" Geo Bivins (Priority): "My wife Deanne and I are happy! We have a new baby girl, Sierra! Tha Raiders beat tha Titans & I'm plus 700! I'm a happy muthafukka! Now we're gonna put it on tha Bucs, so I can make sum more cash! Raiders by 10!" Doctor Dave Ferguson (Loose



Mad Linx: Xtra salty plane nutz to all Raider fans. PS: Thhhhhhhhhhh!



DJ Revolution: Hiz trailer iz silver & black.

Cannon/ Clifton Media): "Tampa by 10." Mad Linx (WTMP): "Wazn't my quote [in last wk's issue of HITS predicting tha Bucs whoopin' tha Eagles assses] poignant & even 'crystal-ball' like? I waz on a plane comin' back from Germany w/Angie Martinez, passin' tha peanuts while listenin to a radio broadcast of Donovan McNabb throwin' a beautifully thrown pass to my boy Ronde Barber. At which point, I let out a burst of joy while being looked at by tha passengers of Flight 919. This was not a terrorist act, just the end of a dream deferred. See you in San Diego. Tampa by 10!" Pleaze note that both teams' quar-

terbacks were former Redskins. Sean "P Diddy" Combs: "Bucs by 10!" PS: I asked him about hiz deal record-wize, & he told me he's in tha process of finishin' it up & that he's "ready to put sum excitement back in tha game. So just call me Mr. Excitement." We all in tha mix're looking forward to you getting' sum new hottt

shittt out there, Puff! Steve "DJ Nice" Bartels (Arista): "Bucs by 8 babeeeee!" Caroline "Bazzerella" BazBaz: "I don't know nor do I care. They shouldn't have schedu ed it during my Sunday pedicure." Steve "Miggedy" Maestro (WGCI): "Oakland! Nuff said!" DJ Ray (WMBX): "Tha Babalu Bad Boyz are from Florida, so look out for the Buccaneers, baby!! Bucs 28-21!" Raphiki aka "Tha Uptown Hood" (KPWR): "Raiders, becuz if the looting starts, there are sum thingz I'd like to get... laptops, receivers, big screen. You now how we do it in Los Scandalous. Jus keepin it real." John Rifkind (456 Entertainment): "28-17 Raiders!" Carson Daly (456 Entertainment/ MTV/The Late Late Show/): "Raiders! It'll be a blowout!"



Stan Priest: Will be 1st in buffet line @ Mons Venus for the game.

DJ Trouble T (HITS Magazine): "How monumental for me to leave Titletown behind when they're no longer winning, I still got love for you, Favre, but I had to get back to my roots. California dreamin bout a Raider Super Bowl victory!! This ain't no bandwagon shittt, neither. Been sportin' silver & black since, hmmm, how'd Snoop say it?—we can take it back to 85!!" Derek Jurand (WQQK): "Raiders 28-27" Harold Banks (WHXT): "Raiders by four, 27-23" Eric V (Syndicated): "Tampa all the way. Anyone but the Raiders! I'd rather see the Bengals win the Super Bowl than the Raiders & that'z REAL! Bucs, 28-21" Mecca (Music Choice): "Raiders by at least 20-25 points! Wait, what color do they wear again?" DJ E-Rock (KMEL): "Raiders! Raiders! Raiders! 34-21...Oakland!" DJ Fusion (KSXY): "Oakland Raiders, baby!!!" DJ Revolution (The Wake-Up Show): "Oakland cuz I'm on the left coast." Jay Ski (WPHI), who az ALL Eagles fanz, had nuthin to say about hiz cheezesteak fumblin' team sez: "Raiders, 34-27." Dr. Dre (WWPR): "Even tho Keyshawn is my man, they will not be able to stop the Oakland offense. Raiders by 10." Az for me, tha one & only time you'll see me pickin' sumone other than tha Skins cuz obviously I fukkin can't (next yr babee!), I'm goin w/tha Bucs by 6, 30-24...

# weekly conference call winners

ARTIST

TITLE In the Club LABEL

1. 50 CENT

No Letting Go

Shady/Aftermath/Interscope Greensleeves/VP/Atlantic

3. BABY f/CLIPSE

2. WAYNE WONDER

What Happened To That Boy Cash Money/Universal

4. ERICK SERMON/AL GREEN Love Is

J Records

underground ▼

▲ commercial -

1. XZIBIT

Choke Me, Spank Me Columbia

2. GANG STARR

Skillz

Virgin





#### DJ Orion Wxa.I/WKFR/Ksyn

#### Erick Sermon/Al Green Love Is J Reco**r**ds

"Good lyrics and smooth beats... That's about it. That hits it on the head! This is exactly what I'm feeling. If it's got a good hook and it's smooth and radio-friendly, then it's good!"



#### Derek Jurand WOOK

#### Blu Cantrell/Sean Paul Breathe (remix) Aristia

"I think this record is hot... Sean Paul adds a lot of flavor, too. This joint needs to go into rotation RIGHT NOW!"



#### Nick V Syndicated

#### Wayne Wonder No Letting Go Greensleeves/VP/Atlantic

"This is one of these records that you just know...it's in your gut. It has Sean Paul potential as one of those records you can't hold back on because it has too much heart, feeling and soul. I am very proud to be one of the first DJs to play this record—now I just need more copies!!"



#### E-Z Cutt KBTU

#### Gang Starr Skillz

"Guru's voice is lacing the streets again with another underground hit. Peep game and let it spin. The hook stays in your head and keeps it bobbin' to the beat. Play this and the underground will love you for it!"



#### DJ Dr. Doom Wjbt

#### Grandaddy South I Told Ya SRC/Universal

"Grandaddy South is, for me personally, one of those cats that came outta nowhere and is definitely going places. Listen to this one, cuz he's doing big thangs! And it's a hot record."



#### Mark Mac Kx.IM

#### 50 Cent In the Club Shady/Artermath/Interscope

"This is a no-brainer... It's gonna be big in the clubs, on the streets, on the radio. It's gonna be big everywhere...PERIOD. If you don't want to hear this record, don't go 'In the Club'! In fact, climb under a rock and eat bugs."



#### Raphiki KDWR

#### Talib Kweli Get By McA

"Kweli comes with it once again... 'Get By' gets ur head movin at the needle drop. Go ahead and play it once and see if u don't catch the vibe. This is one of my favorite joints right now."



#### Wolf D XM Satellite

#### Sarai Pack ya Bags Fdig

"This is a major down South heater... Mixshow and club DJs REALLY need to check for this. Trust me, your female audience will dig it."

HITS January 24, 2003 59



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



## **WINNERS**

- 1. NORAH JONES
- 2. CHICAGO (ST)
- 3. AUDIOSLAVE

- 1. NORAH JONES
- 2. AVRIL LAVIGNE
- 3. CHICAGO (ST)

#### OST TOP 10

- 1. NORAH JONES
- 2. AVRIL LAVIGNE
- 3. CHICAGO (ST)

#### WHEREHOUSE KEVIN MILLIGAN 375 Retail Stores MUSIC (Torrance)

MIKE FULLER

(Amarillo)

SAM CASS

(Philadelphia)

4000+ Accounts

#### WHEREHOUSE MUSIC

- 1. NORAH JONES
- JENNIFER LOPEZ
- CHICAGO (ST)
- 4. 8 MILE (ST)
- MISSY ELLIOTT
- JA RULE
- 2PAC
- 8. DIXIE CHICKS
- **CHRISTINA AGUILERA**

hastings MIKE FULLER 151 Retail Stores

**NORAH JONES** 

**AVRIL LAVIGNE** 

10. AALIYAH

1. 8 MILE (ST)

**EMINEM** 

**NELLY** 

2PAC

KID ROCK

**DIXIE CHICKS** 

CHICAGO (ST)

MISSY ELLIOTT

**HASTINGS** 

4.

5.

8.

10.



MICHAEL SOLOMON 100 Retail Stores (Sacramento)

#### **TOWER NATIONAL**

- CHICAGO (ST)
- **NORAH JONES**
- **AVRIL LAVIGNE**
- COLDPLAY
- 5. ROLLING STONES (G. HITS)
- JENNIFER LOPEZ
- SANTANA
- MISSY ELLIOTT 8.
- **CHRISTINA AGUILERA** 9.
- 10. **EMINEM**



**BRIAN STEVENS** (Portland)

#### FRED MEYER

- 1. AVRIL LAVIGNE
- **NORAH JONES**
- 3. **DIXIE CHICKS**
- **GOOD CHARLOTTE**
- CHICAGO (ST) 5.
- 8 MILE (ST)
- **CHRISTINA AGUILERA**
- 8. SANTANA
- JENNIFER LOPEZ
- **EMINEM** 10.



VINCE SZYDLOWSKI 23 Retail Stores (Los Angeles)

#### UNIVERSAL ONE-STOP

- CHICAGO (ST)
- 8 MILE (ST)
- NAS
- **NORAH JONES**
- 5. **BENZINO**
- KID ROCK
- **AALIYAH**
- 8. JAY-Z
- **JA RULE**
- 10. 2PAC

#### VIRGIN NATIONAL

- 1. CHICAGO (ST)
- CHRISTINA AGUILERA
- **NORAH JONES**
- **AVRIL LAVIGNE**
- **ROD STEWART** 5.
- QUEENS OF THE STONE AGE
- MISSY ELLIOTT
- 8. COLDPLAY
- **ELTON JOHN (G.HITS)**
- GOOD CHARLOTTE

#### AEC ONE STOP GROUP 10,000 Accounts

TONY BAZEMORE (Coral Springs, FL)

#### ALLIANCE

- 1. CHICAGO (ST)
- 2. NORAH JONÉS
- **AVRIL LAVIGNE**
- **DIXIE CHICKS**
- 5. **JOSH GROBAN**
- JENNIFER LOPEZ
- TONY BENNET/K.D. LANG
- **CHRISTINA AGUILERA** 8.
- 9. **TERRI CLARK**
- 10. BENZINO

#### Neubary Comies 25 Retail Stores

NATALIE WALIEK

#### **NEWBURY COMICS**

- 1. NORAH JONES
- **AUDIOSLAVE**
- COLDPLAY
- AVRIL LAVIGNE GOOD CHARLOTTE
- QUEENS OF THE STONE AGE
- CHICAGO (ST) 7.
- 8.
- 9. **CHRISTINA AGUILERA**
- 10. MISSY ELLIOTT



SHANNON LUMETTA

#### **BORDERS BOOKS & MUSIC**

- CHICAGO (ST)
- **NORAH JONES**
- **JOSH GROBAN**
- **ROD STEWART**
- **AVRIL LAVIGNE** 5.
- ANDREA BOCELLI
- 7. **DIXIE CHICKS**
- **ROLLING STONES (G. HITS)**
- 9. DIANA KRALL
- 10. ELTON JOHN (G.HITS)



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



STEVE ROBERTS 400 Accounts (Detroit)

#### ANGOTT ONE-STOP

- NAS
- MISSY ELLIOTT
- **AALIYAH**
- **JAHEIM**
- 5. SYLEENA JOHNSON
- 2PAC
- JA RULE
- PAID IN FULL (ST)
- WHITNEY HOUSTON



(Charlotte, NC)

#### **BAKER & TAYLOR ONE-STOP**

- CHICAGO (ST)
- **NORAH JONES**
- **AVRIL LAVIGNE**
- **DIXIE CHICKS**
- **ROLLING STONES (ST)**
- **JOSH GROBAN PUDDLE OF MUDD**
- **NELLY**
- 2PAC
- **BRUCE SPRINGSTEEN**



2 Retail Stores (Chicago)

#### **CROW'S NEST**

- MISSY ELLIOTT
- **NORAH JONES**
- **AALIYAH**
- **ROOTS**
- CHICAGO (ST) 5.
- COMMON
- **VIVIAN GREEN**
- **JAHEIM**
- **TYRESE**
- JENNIFER LOPEZ



DAVID LANG 10 Retail Stores (South Plainfield, NJ)

#### COMPACT DISC WORLD

- NORAH JONES CHICAGO (ST)
- COLDPLAY
- **AUDIOSLAVE**
- THE DONNAS
- **ROLLING STONES (G. HITS)**
- **AVRIL LAVIGNE**
- THE USED
- **GOOD CHARLOTTE**
- 3 DOORS DOWN



STEVE BOWEN 27 Retail Stores (Nashville)

#### CAT'S

- KID ROCK
- 8 MILE (ST) 2.
- TRICK DADDY 3.
- 2PAC
- 5. **SYLEENA JOHNSON**
- **NORAH JONES**
- CHICAGO (ST)
- **TYRESE** 8.
- LIL' JOHN & THE EASTSIDE BOYZ
- **AALIYAH**



CHRIS WESTER 4 Retail Stores (Mpls)

#### DOWN IN THE VALLEY

- 1. **AUDIOSLAVE**
- **NORAH JONES** 2.
- 3. **DAVID GRAY** COLDPLAY
- 5.
- **RED HOT CHILI PEPPERS ROLLING STONES (G. HITS)**
- 6.
- KID ROCK 7.
- 8. **FOO FIGHTERS**
- **GOOD CHARLOTTE**
- JAY-Z 10.



DILYN RADAKOVITZ 4 Retail Stores (Sacramento)

#### DIMPLES

- LUXT 1.
- **NORAH JONES**
- **AVRIL LAVIGNE** 3
- 4. 2PAC
- 5. NAS
- NELLY 6.
- 8 MILE (ST)
- **AUDIOSLAVE** 8.
- SYSTEM OF A DOWN
- COLDPLAY



MICHAEL PHILLIPS 3 Retail Stores (Raleigh)

#### PHILLIPS ONE-STOP

- QUEENS OF THE STONE AGE 1.
- NAS
- 3. **NORAH JONES**
- 4. BECK
- 5. INTERPOL
- MISSY ELLIOTT 6.
- **STREETS**
- **BRIGHT EYES**
- 8. **BJORK (G.HITS)**
- 10. FLAMING LIPS



ROSS HEWSON 10 Retail Stores (Baltimore)

#### RECORD & TAPE TRADERS 1. AUDIOSLAVE

- **NORAH JONES**
- COLDPLAY
- **AVRIL LAVIGNE**
- TRANSPLANTS 5.
- QUEENS OF THE STONE AGE
- NAS
- 3 DOORS DOWN 8.
- SYSTEM OF A DOWN
- 10. THE USED



DAVID DOYLE 9 Retail Stores (Greensboro)

#### RECORD EXCHANGE

- JA RULE
- **AALIYAH** 2.
- 3. **JAHEIM**
- 4. 2PAC 5. NAS
- 6. **NORAH JONES**
- WILCO 7.
- 8. COLDPLAY
- **ROOTS**
- **TALIB KWELI** 10.



GEORGE BALICKY 2500+ Retail Accounts (Pittsburgh)

#### **GALAXY MUSIC DISTRIBUTION**

- **NORAH JONES**
- 8 MILE (ST)
- **BENZINO** 3. 4. **AVRIL LAVIGNE**
- **AALIYAH**
- 5.
- 2PAC 6. **DIXIE CHICKS**
- NOW 11 (VAR) 8.
- **EMINEM**
- JENNIFER LOPEZ 10.



KARL E. GROEGER JR. 1 Retail Store (Long Island)

#### **LOONEY TUNES**

- **AUDIOSLAVE**
- **GOOD CHARLOTTE**
- DASHBOARD CONFESSIONAL
  - QUEENS OF THE STONE AGE
- SIMPLE PLAN
- **ROLLING STONES (ST)** 6. THE USED
- 8. **AVRIL LAVIGNE**
- **NORAH JONES** 8 MILE (ST)

# Insights & Sounds.03

## **Annual Convention & Trade Show**

Sunday, March 16, through Wednesday, March 19 Orlando World Center Marriott ■ Orlando, Florida





Build partnerships, product lines and profits at the premier event of the year for the music and entertainment retailing industry.



#### **Performances by:**

STEVEN CURTIS CHAPMAN, Sparrow Records

THE DEL MCCOURY BAND, Ceili Records

JERRY DOUGLAS, Sugar Hill Records

#### KATHLEEN EDWARDS,

Zoe Records/Rounder Records Group

THE IRISH TENORS, Navarre Corporation

**DOUGLAS JIMERSON**, Ameri Music

ALISON KRAUSS & UNION STATION,

Rounder Records Group

JASON MRAZ, Elektra Entertainment

PLUMB, Curb Records

RAILROAD EARTH, Sugar Hill Records

ROBERT RANDOLPH & THE FAMILY BAND,

Warner Bros. Records

MARTY RAYBON, Doobie Shea Records

**BLAKE SHELTON**. Warner Bros. Records Nashville

SIMPLE PLAN, Lava/Atlantic Records

**SISSEL**, Decca Records

THE SOUNDTRACK OF OUR LIVES.

Republic/Universal Records

JIMMY WAYNE, DreamWorks Records Nashville

LUCY WOODWARD, Atlantic Records

# Register now at www.narm.com

Questions? — 800.365.6276







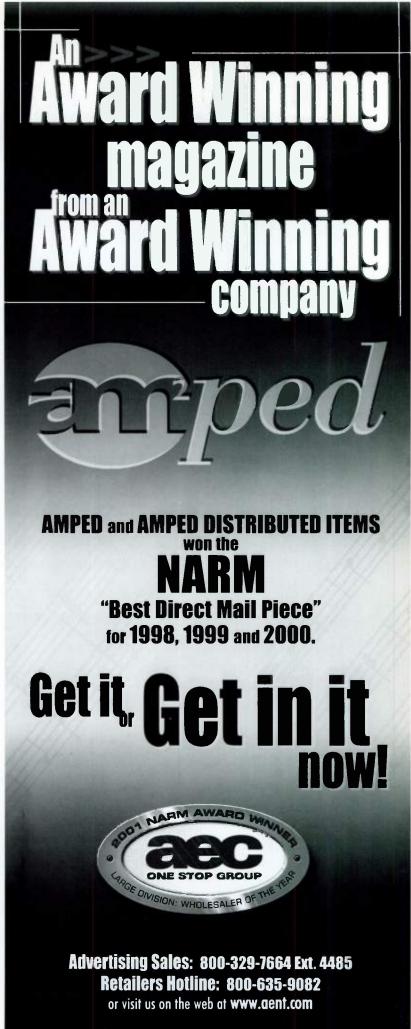
On the heels of its announcement of wide-ranging store closures, Wherehouse Music has filed Chapter 11 protection "in order to facilitate its capital restructuring initiatives and streamline its operations." WM had announced 30 store closings earlier this month, but vendor letters made it clear that the number would rise dramatically by the end of January. In a statement Tuesday (1/21), WM said that its formal target is 150 shutterings in all, leaving them with some 250 stores that "will form a solid basis for a return to profitability." This is the second time Wherehouse has filed Chapter 11 since 1995, emerging successfully in '97. At the time, owners Cerberus Partners were so bullish that they went on to acquire the Blockbuster Music chain in August '98. Cerberus, as the largest stockholder, is obviously now in a very questionable position for holding onto any equity at all. But most people close to the situation believe Cerberus will indeed still be in the picture after all is said and done.

#### **ANOTHER CHAPTER**



JERRY COMSTOCK: Wherehouse cleaning house.

A big question is whether Wherehouse will be able to obtain DIP (debtor in possession) financing, and if so, from whom? Congress Financial, their largest investor, is the most likely candidate, but insiders insist that even if DIP financing is not obtained, WM has enough cash to operate during the process. Industry estimates have WM currently owing both Congress and the major label groups about \$55 million each. Newly installed **CEO Jerry Comstock points** to illegal downloading and CD-burning, coupled with the price wars at the major discount chains, as the primary reasons for their dire straits. But Comstock is also aware of WM's need to update and remodel their stores. He believes this filing will allow WM to find "an appropriate capital structure that will support re-investment in our stores." **UMVD Prexy Jim Urie** echoes the sentiments of many in the industry when he said flatly, "This sucks." But he also says he believes in the current management team, which also includes Camelot and Valley Media exec Lew Garrett, and backs their plan to reorganize: "Wherehouse has a history of being a fighter and coming back. And we all hope that they will come back again." Comstock also asked the court for permission to continue honoring its current customer policies regarding merchandise returns and outstanding gift cards, to lessen any impact on customers. Courts typically grant such requests and Comstock fully expects the court will do so here.







CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### WINNERS

JA RULE/ASHANTI

Mesmerize

(Murder Inc./IDJ)

50 CENT

Wanksta

(Shady/Inter/UMG Strx)

**BOWLING FOR SOUP** Girl All The Bad... (Jive)

**CRAIG DAVID** 

Hidden Agenda

(WS/Atl/Atl G)

**DF DUB** 

Country Girl

(Columbia/CRG)

L.M. PRESLEY

Lights Out

(Capitol)

**CELINE DION** 

I Drove All Night (Epic)

GINUWINE

Hell Yeah

(Epic)

**BOOMKAT** 

Wreckonina

(DreamWorks)

**KELLIE COFFEY** 

When I Lie Next... (RCA Label Group)

#### **BUSTA**

98PXY/ROCHESTER C David/C Dion/Eminem

#### HITMAN

KBFM/BROWNSVILLE DJ Bobo

#### T-GRAY

**KBXX/HOUSTON** 50 Cent/S Thug

#### **MAVERICK**

KNEV/RENO G Charlotte/BF Soup

#### MR. CLEAN

KYLZ/ALBUQUERQUE Ginuwine/Nas/Tyrese/B Cantrell

#### TRIPPER

WKXJ/CHATTANOOGA Ja Rule & Ashanti/L Woodward

#### BEATA

WLLD/TAMPA Roots/Ginuwine/Usher/K Mike

#### KRAIMER

WMBZ/MEMPHIS S Hazel/BF Soup/JE World/U Law

#### JIM ALLEN

WDJX/LOUISVILLE DF Dub/Eminem/Ja Rule & Ashanti/C Dion

#### **JEFF ANDREWS**

WSNX/GRAND RAPIDS Ja Rule & Ashanti/M. Elliott/S Dogg

#### **JEFF ANDREWS**

WVTI/GRAND RAPIDS A Lavigne/3D Down/C Aquilera

#### JAMES BAKER

K101/SAN FRANCISCO Deuce/N Jones/M Marie

#### STEVE BENDER

WVMX/CINCINATTI U Kracker/SPNT Richer

#### **ERIN BRISTOL**

WWHT/SYRACUSE B Cantrell/Fabolous/Ginuwine

#### **DAVID BURNS**

WIXX/GREENBAY DF Dub/Boomkat/BF Soup/S Sour

#### AJ CARLISLE

KVUU/COLORADO SPRINGS BF Soup/SPNT Richer/J Mayer

#### CHRIS CARMICHAEL

WVSR/CHARLESTON Boomkat/Eminem

#### **BURT CLARK**

KLTG/CORPUS CHRISTI Coldplay/S Tedeschi/S Sour/V Ray

#### **ROBIN COLE**

WBNS/COLUMBUS Deuce/Chantal/M Gray

#### **GROVER COLLINS**

WKRQ/CINCINATTI U Kracker/L Woodard/SPNT Richer/V Ray

#### JOHN COOK

KRBV/DALLAS DF Dub

#### **CLAY CULVER**

KAMX/AUSTIN M Gray/J Mayer/U Kracker

#### **MARKUS D**

KBKS/SEATTLE Ja Rule & Ashanti/R Thomas

#### **JERRY DEAN**

KLUC/LAS VEGAS C David/50 Cent

#### TONY DOOLIN

WCDA/LEXINGTON D Gray/Coldplay

#### R DUB

KOHT/TUCSON 50 Cent/Ginuwine

#### LAURA FRANCIS

**WOMX/ORLANDO** C Aguilera/C Crows/S Sour

#### CHARESE FRUGE

KMXB/LAS VEGAS M Gray/M Twenty/Everclear

#### MICHAEL GIFFORD

KIMN/DENVER A Peacock/J Mayer

#### TOM GJERDRUM

KALC/DENVER Chantal/A Lavigne/K Rock/PO Mudd





# EARPICKS

#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

#### **ALISA HASHIMOTO**

KPLZ/SEATLE
J Mayer/C Crows/U Kracker

#### **JASON HILLERY**

KKPN/CORPUS CHRISTI L Woodard/Coldplay/U Kracker/C Aguilera

#### **LUCIOUS ICE**

KXHT/MEMPHIS Baby

#### **DEREK JAMES**

WLNK/CHARLOTTE SPNT Richer/Stereofuse/B Jovi

#### **JEANIE JERSEY**

WTIC/HARTFORD SPNT Richer/J Mayer/K Urban

#### KELLY K

WKRZ/WILKES-BARRE N Doubt/V Ray/DF Dub/M Carey & Camron

#### JOE KELLY

WNCI/COLUMBUS C Dion

#### **KEITH KENNEDY**

WKDD/AKRON C Dion/M Gray

#### **KRISTY KNIGHT**

WSSR/TAMPA BF Soup/Calling/Chantal

#### JIM LAWSON

KFMD/DENVER
Ja Rule & Ashanti

#### **LESLIE LOIS**

KZPT/TUCSON
J Mayer/GG Dolls/S Sour/SPNT Richer

#### JAY LOVE

WJHM/ORLANDO 50 Cent/Eminem

#### **CHRIS MANN**

WERO/GREENVILLE C Dion/N Doubt/Telepopmusik

#### **MICHAEL MARTINEZ**

KEZR/SAN JOSE Coldplay/J Mayer/F Frou/Telepopmusik

#### JIM MATTHEWS

KZZO/SACRAMENTO LM Presley/U Kracker

#### MARK MCCRAY

WMBX/W PALM BEACH S Dogg/50 Cent

#### **BARRY MCKAY**

KFBZ/WICHITA M Gray/LM Presley/D Project

#### TAP MONEY

WJMH/GREENSBORO, NC 50 Cent/Jaheim/Ja Rule & Ashanti

#### **RUSS MORELY**

WRMF/WEST PALM BEACH K Rock

#### **COURTNEY NELSON**

KSII/EL PASO S Crow/Coldplay

#### SARAH O'CONNOR

WPGC/WASH DC Roots/J Lopez/50 Cent/R Kelly

#### SUE O'NEIL

WTSS/BUFFALO C Aguilera

#### **DANNY OCEAN**

WKCI/NEW HAVEN
3D Down/Ja Rule & Ashanti

#### **JERRY PADDEN**

WKRZ/WILKES-BARRE C Dion/Boomkat/C David

#### **DUNCAN PEYTON**

KMYI/SAN DIEGO K Rock/A Lavigne/S Twain

#### JOHN REYNOLDS

WNKS/CHARLOTTE DF Dub/Kazzer

#### **BECKY ROGERS**

KURB/LITTLE ROCK C Dion/J Mayer/U Kracker/K Coffey

#### MIKE SCOTT

KCDU/SALINAS L Woodard/Chantal/PT Girl/Everclear

#### **NEAL SHARPE**

WLNK/CHARLOTTE SPNT Richer/J Mayer/Coldplay

#### **DYLAN SPRAGUE**

Q100/ATLANTA C David/J Lopez

#### SHERYL STEWART

KRSK/PORTLAND N Doubt/J Mraz/J Mayer

#### **CHRIS TAYLOR**

WMC/MEMPHIS K Coffey

#### **TONY TECATE**

KSFM/SACRAMENTO N Roots/50 Cent/Clipse/K Rowland

#### **LISA THOMAS**

KDMX/DALLAS
PT Girl/Stereofuse/3D Down

#### **MARK THOMAS**

KMHX/SANTA ROSA J Mayer/Telepopmusik/U Kracker

#### **GARY TRUST**

WSNE/PROVIDENCE C Dion/SPNT Richer/M Gray/V Ray

#### **CHRIS TYLER**

WJMN/BOSTON 50 Cent/Eminem/Nas

#### **SCOTTY VALENTINE**

KKMG/COLORADO SPRINGS M Elliott/2Pac

#### **TONY WAITEKUS**

WHTS/DAVENPORT 3D Down/F Hill/Ja Rule & Ashanti

#### **BOB WALKER**

WKTI/MILWAUKEE
D Gray/SPNT Richer/C Crows

#### **ROB WEAVER**

WKPK/NORTHWEST, MI L Woodard/Coldplay/Stereofuse

#### **REBECCA WILDE**

WQAL/CLEVELAND M Gray/Chantal/L Woodard/Tonic

#### **GREG WILLIAMS**

KDGS/WICHITA S Dogg/50 Cent/K Mike

#### **DAVE WILSON**

KPSI/PALM SPRINGS S Sour/BF Soup/SPNT Richer

#### **SUNNY WYLDE**

KFBZ/WICHITA U Kracker/J Mayer/C Crows





# REQUESTS

#### Richard Crenna does not call in.

LW	TW	ARTIST	TITLE	LABEL I	HOTS	INCLU	JDING		%
2	1	KID ROCK f/S. CROW	Picture	Lava/Atl/Atl G	31	KDMX KKMG	KRBV WMBZ	WQAL WRMF	34
4	2	CHRISTINA AGUILERA	Beautiful	RCA	30	KBKS WKCI	Z100 KBFM	KMXV WSTW	33
10	3	T.A.T.U.	All The Things	Interscope	29	KBKS KFMD	Z100 KPSI	KIIS WSSX	32
12	4	EMINEM	Superman	Shady/After/Interscop	e 28	KRBE Q100	WNKS KDGS	KSFM WIHT	31
6	5	J. LOPEZ f/LL COOL J	All I Have	Epic	27	KIIS WILI	WJMN KYLZ	KSFM WAEB	30
	6	JA RULE f/ASHANTI	Mesmerize	Murder Inc./IDJ	26	WJMN WKRZ	WNCI WJHM	KLUC WHYI	29
5	7	GOOD CHARLOTTE	Life Styles Of The Rich	Daylight/Epic	25	KIIS WKXJ	Z100 WAEB	KRBE WKHQ	27
3	8	JUSTIN TIMBERLAKE	Cry Me A River	Jive	24	WNCI WIHT	WNKS Q100	KRBE KHQT	26
7	9	NELLY	Air Force Ones	Fo' Reel/Universal	23	WDJX WILN	WNKS WKXJ	KLUC KHTT	25
1	10	AVRIL LAVIGNE	I'm With You	Arista	22	WTIC WILI	KUDD KLTG	WKRZ KPSI	24
11	11	B2K & P. DIDDY	Bump, Bump, Bump	Epic	21	KLUC KHTT	WPGC WBZZ	WNCI WZOK	23
20	12	50 CENT	Wanksta	Shady/Inter/UMG Strx	20	WJMH KYLZ	WPGC WSNX	WJMN WLLD	22
13	13	NIVEA	Don't Mess With	Jive	19	WKXJ KXXL	WVSR KHQT	WWHT WKHQ	21
14	14	PUDDLE OF MUDD	She Hates Me	Flawless/Geffen	18	WXKS WVSR	WZOK WIXX	WQZQ KUDD	20
8	15	JAY Z f/BEYONCE	Bonnie & Clyde '03	Roc-A-Fella/IDJ	17	WDJX WWHT	WXKS WSSX	WIHT KXXL	19
_	16	AALIYAH	Miss You	Blackground/Universal	l 16	KSFM WHZT	WJMH KOHT	WHYI KDGS	18
_	17	M. ELLIOTT f/LUDACRIS	Gossip Folks	GM/Elektra/EEG	i 15	WJHM WZOK	WKQI KRPP	WKFS WILN	16
9	18	DIXIE CHICKS	Landslide	OW/Mon/Col/CRO	3 14	WQAL WSNE	WTIC KXXM	KHFI KRBV	15
18	19	JOHN MAYER	Your Body Is A	Aware/Col/CRG	13	KMXV KIOI	WWWR KHFI	WXKS KFMD	14
	20	STEREO FUSE	Everything	Wind-up	12	KALC WBNS	KXXM WZPL	KRVF KHFI	13

Total stations reporting this week: 154

The UJA-Federation of New York
Entertainment, Media & Communications Division
and the Music for Youth Foundation
are proud to present



# Spirit of Ilusic Award to JOEL A.KATZ

For further information, please contact Steven Singer at 1-212-836-1452 or singers@ujafedny.org.

Dress Code: "Southern Comfortable" Jeans on the bottom Very chic on the top

Dietary Laws Observed

Proceeds from this event will benefit both UJA-Federation of New York and the Music for Youth Foundation.





Dinner Chairs

Roger Ames

Alain Levy

**Doug Morris** 

Thomas D. Mottola

**Rolf Schmidt-Holtz** 

Journal Chair

Joe Galante

National Committee Chairs

Jeffrey T. Dunn

Antonio Reid

Award Presenter

Allen Grubman

Special Appearance By **Brooks & Dunn** 

Tuesday, February 11, 2003 Cocktails: 6:30 p.m. Dinner and Partying: 7:30 p.m.

The Regent Wall Street Hotel 55 Wall Street New York City





# ost owerful Songs

.....2 WEEKS AGO

.LAST WEEK

....THIS WEEK

## **Cuts That Impact Album Sales**

		:				
Ÿ	Ÿ	Ÿ	ARTIST	TITLE	LABEL	COMMENTS
1	1	1	NORAH JONES	DON'T KNOW WHY	Blue Note	MTV, Hot A/C, phones, LP #1 and heading triple-Platinum
2	2	2	AVRIL LAVIGNE	M WITH YOU	Arista	VH1 MTV Top 40 Mod A/C past 4x Platinum phones
5	3	3	DIXIE CHICKS	LANDSLIDE	OW/Monument/Columbia	Hot A/C, Top 40, CMT, VH1, over 4 million sold, phones
9	8	4	MISSY ELLIOTT	WORK IT	GM/Elektra/EEG	BET, VH1, X-over, Top 40, phones, "Gossip Folks" going now
3	4	5	EMINEM	LOSE YOURSELF	Shady/Inter/UMG ST	Five Grammy noms, MTV, BET, Top 40, X-over, mega LP
6	6	6	JENNIFER LOPEZ	JENNY FROM THE BLOCK	Epic	f/Jadakiss and Styles, X-over, Top 40, "All I Have" now
4	7	7	CHRISTINA AGUILERA	BEAUTIFUL	RCA	MTV, VH1, X-over, Top 40, requests, LP near 2 million
13	13	8	GOOD CHARLOTTE	LIFESTYLES OF THE	Daylight/Epic	MTV, PoMo, A. Rock, LP at a million, "The Anthem" next
10	10	9	NELLY	AIR FORCE ONES	Fo'Reel/Universal	X-over, Top 40, MTV, BET, Grammy noms, smash LP, phones
7	5	10	JUSTIN TIMBERLAKE	CRY ME A RIVER	Jive	MTV, VH1, Top 40, Mod A/C, phones, LP close to 2 million
11	11	11	AALIYAH	MISS YOU	Blackground/Univ	VH1, BET, X-over, Top 40, phones, new LP still strong
8	9	12	SHANIA TWAIN	I'M GONNA GETCHA	Mercury Nashville	Top 40, Hot A/C, phones, CMT, VH1, LP around 3 million
18	18	13	JA RULE	MESMERIZE	Murder Inc/IDJ	f/Ashanti, MTV, BET, X-over, Top 40, Platinum LP
23	15	14	JENNIFER LOPEZ	ALL I HAVE	Epic	f/LL Cool J, VH1, MTV, X-over air, phones, Platinum-plus LP
14	12	15	JOHN MAYER	YOUR BODY IS A	Aware/Col/CRG	MTV, VH1, Top 40, Hot A/C, APM, double-Platinum, requests
12	14	16	2 PAC	THUG MANSION	Amaru/Tha Row/INT	X-over air, MTV, BET, LP selling solidly
25	17	17	COLDPLAY	CLOCKS	Nettwerk/Capitol	PoMo, Hot A/C, MTV2, VH1, LP pushing toward Platinum
27	27	18	KID ROCK & SHERYL CROW	PICTURE	Lava/Atlantic/Atl G	MTV, VH1, Top 40, Hot A/C, on Kid Rock's LP, phones
19	19	19	AUDIOSLAVE	COCHISE	Epic/Interscope	A. Rock, PoMo, phones, a Rage collaboration, press
15	16	20	JAY-Z f/BEYONCÉ	03 BONNIE & CLYDE	Roc-A-Fella/ISL/IDJ	MTV, BET, phones, X-over, Top 40, solid LP sales
16	20	21	SANTANA f/ MICHELLE BRANCH	THE GAME OF LOVE	Arista	MTV, "Nothing At All" f/Musiq starts, LP selling well
20	23	22	FAITH HILL	CRY	Warner Bros.	VH1, CMT, radio, Grammy noms & scheduled performance,mega LP
22	29	23	B2K	BUMP BUMP BUMP	Epic	MTV, BET, X-over, Top 40 air, phones, LP climbing
24	24	24	3 DOORS DOWN	WHEN I'M GONE	Republic/Universal	Top 40, Hot A/C, MTV, VH1, new LP Gold, phones
17	21	25	SYSTEM OF A DOWN	INNERVISION	American/Col/CRG	A. Rock and PoMo airplay, solid sales on LP

No Dorford of Roman Roma

The follow-up to the smash hit "Underneath It Ail produced by Nellee Hooper and No Doubt

From the MULTI-PLATINUM album Rock Steady

Impacts Top 40 Jan. 28th
Already over 700 spins at Mainstream

Early:

KIIS-FM WIOQ KHKS KRBE

KMXV KCHZ KKRZ KXXM WIHT

KISS108 WFLZ

**Super Bowl Halftime Performance** 

WRH

**KBKS** 





# ost owerful Songs

.....2 WEEKS AGO

.....LAST WEEK

..THIS WEEK

**Cuts That Impact Album Sales** 

÷	÷	÷	ARTIST	TITLE	LABEL	COMMENTS
28	28	26	PINK	FAMILY PORTRAIT	Arista	VH1, Top 40, Mod A/C, many Grammy noms, LP 4 + Platinum
35	32	27	QUEENS OF THE STONE AGE	NO ONE KNOWS	Interscope	MTV, A. Rock & PoMo, Top 40, "Go With The Flow" starts
26	26	28	MATCHBOX 20	DISEASE	Lava/Atlantic/Atl G	VH1, Top 40, Mod A/C, new LP selling, requests
21	22	29	MARIAH CAREY	THROUGH THE RAIN	MonarC/IDJ	VH1, Top 40, Hot A/C, requests, new LP selling
32	25	30	CHEVELLE	THE RED	Epic	A. Rock and PoMo airplay, LP selling steadily
50	47	31	SIMPLE PLAN	I'D DO ANYTHING	Lava/Atl G	Top 40 radio, MTV, from new developing LP
29	30	32	PUDDLE OF MUDD	SHE HATES ME	Flawless/Geffen	VH1, A. Rock, PoMo, Top 40, phones, LP triple-Platinum
	31	33	NIRVANA	YOU KNOW YOU'RE	Geffen	PoMo and A.Rock airplay strong, from Greatest Hits
33	33	34	FOO FIGHTERS	ALL MY LIFE	Roswell/RCA	Still has airplay, Grammy noms, "Times Like These" starting
31	34	35	RED HOT CHILI PEPPERS	ZEPHYR SONG	Warner Bros.	VH1, PoMo, Top 40, mega LP, "Can't Stop" starting
	41	36	EMINEM	SUPERMAN	Aftermath/Interscope	Third single from current LP, X-over, Top 40, phones
34	35	37	AVRIL LAVIGNE	SK8ER BOI	Arista	Peaking now, 3x-Platinum LP, "I'm With You" the cut now
30	36	38	SUM 41	STILL WAITING	Island/IDJ	MTV, MTV2, A. Rock and PoMo air, LP selling
		39	THE DONNAS	TAKE IT OFF	Atlantic/ATL G	MTV, MTV2, PoMo, Top 40, developing LP, SNL apperance
41	40	40	SNOOP DOGG	FROM THA CHUUUCH	Priority/Capitol	Top 40 BET X-over new LP selling
47	46	41	TYRESE	HOW YOU GONNA ACT	J Records	BET, X-over airplay, new LP sells
	43	42	DISTURBED	PRAYER/REMEMBER	Reprise	A. Rock and PoMo strong airplay support, from Platinum LP
	45	43	THE ROOTS	BREAK YOU OFF	MCA	X-over, Top 40, VH1, BET, from smokin' new LP
37	37	44	JACK JOHNSON	BUBBLE TOES	Enjoy/Universal	APM, Mod A/C, VH1, Platinum-plus LP, requests
	_	45	T.A.T.U.	ALL THE THINGS SHE	Interscope	Added at MTV, phones, Top 40 airplay, developing LP
38	38	46	BABY f/P DIDDY	DO THAT	Cash Money/Universal	MTV, BET, X-over, developing LP sales, from Cash Money Camp
40	39	47	SALIVA	ALWAYS	Island/IDJ	MTV, A. Rock, PoMo radio, LP developing
	49	48	RA	DO YOU CALL MY NAME	Republic/Universal	Developing LP sales, A. Rock and PoMo, phones
43	42	49	CREED	DON'T STOP DANCING	Wind-Up	A. Rock, Top 40, APM, VH1, phones, multi-Platinum LP
44	44	50	VANESSA CARLTON	PRETTY BABY	A&M/Interscope	VH1, from Platinum-plus LP, Top 40, Hot A/C, phones

POWER POTENTIALS:

DAVE MATTHEWS BAND (RCA) SNOOP DOGG (Priority/Capitol) ZWAN (Martha's Music/Reprise)

TAPROOT (VH/Atlantic/Atl G)
R. KELLY (Jive)
TORI AMOS (Epic)

SOCIALBURN (Kitchen/Elektra/EEG)
JAHEIM (Warner Bros.)
DAVID GRAY (ATO/RCA)



# For Adults Only

## RER. HOT AC TOP 30 POWERED BY



LW	TW	ARTIST	TITLE	LABEL
1	1	SANTANA f/M. BRANCH	Game Of Love	Arista
3	2	DIXIE CHICKS	Landslide	OW/Mon/Columbia
2	3	NO DOUBT	Underneath It All	Interscope
4	4	JOHN MAYER	Your Body Is A	Aware/Columbia/CRG
5	5	MATCHBOX TWENTY	Disease	Atlantic/Atl G
7	6	UNCLE KRACKER	In A Little While	Lava/Atl G
9	7	AVRIL LAVIGNE	I'm With You	Arista
6	8	CREED	One Last Breath	Wind-up
13	9	KID ROCK	Picture	Lava/Atlantic/Atl G
8	10	AVRIL LAVIGNE	Complicated	Arista
10	11	NORAH JONES	Don't Know Why	Blue Note
11	12	DAVE MATTHEWS BAND	Where Are You Going	RCA
14	13	VANESSA CARLTON	A Thousand Miles	A&M/Interscope
12	14	JOHN RZEZNIK	I'm Still Here	Walt Disney/Hollywood
16	15	TORI AMOS	A Sorta Fairytale	Epic
17	16	LIFEHOUSE	Spin	DreamWorks
22	17	CHRISTINA AGUILERA	Beautiful	RCA
20	18	3 DOORS DOWN	When I'm Gone	Republic/Universal
19	19	FAITH HILL	Cry	Warner Bros.
21	20	DAVE MATTHEWS BAND	Grey Street	RCA
18	21	RED HOT CHILI PEPPERS	Zephyr Song	Warner Bros.
24	22	C. CROWS F/V. CARLTON	Big Yellow Taxi	Geffen/Interscope
23	23	DANA GLOVER	Thinking Over	DreamWorks
25	24	CREED	Don't Stop Dancing	Wind-up
26	25	STEREO FUSE	Everything	Wind-up
27	26	BON JOVI	Misunderstood	Island/IDJ
	27	COLDPLAY	Clocks	Capitol
29	28	STONE SOUR	Bother	Roadrunner/IDJ
28	29	JACK JOHNSON	Bubble Toes	Enjoy

© 2002 Radio & Records, Inc., reprinted by permission

Freeze

TVT

## **MOST ADDED**

**PAY THE GIRL** 

Artist	Title	Label
Sixpence None The Richer     Celine Dion     John Mayer     Uncle Kracker     Kid Rock	"Don't Dream It's Over" "I Drove All Night" "Why Georgia" "Drift Away" "Picture"	Reprise Epic Aware/Col/CRG Lava/Atl G Lava/Atl/Atl G

# HACHING RECORDS

#### bu Bobbil Hach

My hubby and I had such a wonderful time just hanging out over the long weekend. KMXB's Charese Fruge decided to drive in from Vegas to our BBQ and join us in watching the Golden Globes—which, by the way, were bombarded with the new Chrysler spot featuring Epic's Celine Dion singing "I Drove All Night." This massive (and I mean massive) ad campaign will blow this song wide open at multiple formats. Oh, and it'll also probably sell lots of cars to all those 25-54 females who just looooove Celine. Jo Hodge and Kevin Powell had an amazing first week out and are smiling ear to ear. Tori Amos "A Sorta Fairytale" holds fast in the Top 10, with great callout stories coming in from WWZZ, KLLC, KYSR, KALC, WLNK and KYKY. Macy Gray's "When I See You" officially goes 1/27, but that isn't stopping all the stations going early, such as KMXB, KLLC, WBNS, KRSK, WKRQ, KYSR, WBMX and WQAL... Columbia's Pete Cosenza is in major setup mode with Chantal Kreviazuk's

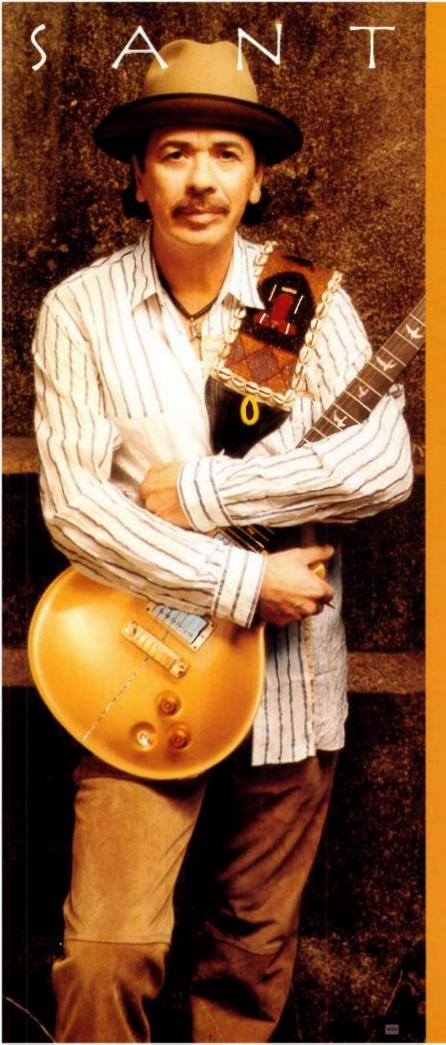
"In This Life," impacting 2/17. KRSK couldn't wait. The buzz is really heating up. There's nothing to say about Dixie Chicks. except that it's a total grand slam... #1 Most Added by a mile: Reprise's Alex Coronfly with Six Pence None The Richer's "Don't Dream It's Over." It's on over 40 stations, including KYSR, WMBZ, WTIC. WSSR, WOAL, WKTI, WOMX, KVUU, KOSO and KMXP. Alex is teaming up with Maverick's Ken Lucek to deliver the Deuce Project "Stone Cold" on 2/10... Stories keep coming in on TVT's Pay The Girl. There's strong potential in callout at WKRQ. WBNS. WMC and KQMB and good phones at KAMX, WQAL, KZPT and KRSK... It's been a smokin add week for Counting Crows "Big



Alex Coronfly Stop Dreaming

Yellow Taxi," including WPLJ, WPTE. KPLZ, WMYX, WMVX, WJLQ and WNNK... She's chipping away each week. Of course, I'm referring to MCA's Dara Kravitz: Frou Frou's "Breathe In" is getting great spins at WWZZ, KFMB, KZPT, WKRQ, WBNS, KOSO, KLLC, KYSR and KEZR... RCA Music Group's Cheryl Khaner and Adrian Moriera are all about David Gray's "Be Mine." It's new at KPEK. KNVQ and KOSO and spinning at KMXB, KLLC, WVRV, WRMF, KZZQ, KAMX, WBMX, WSSR. KRSK and WMYX. Dave Mathews Band "Grey Street" continues to move up the chart, gaining ground every week... Check out the Vanity Fair piece on DreamWorks' Dana Glover. Marc Ratner checks in with Most Added two weeks in a row at Mainstream AC. Lifehouse is #2 with 18-24 females at ratethemusic.com and Top 5 in every other demo... Capitol's Mark Rizzo is busy setting up Everclear "Volvo Driving Soccer Mom," impacting 2/18, and readying Lisa Marie Presley's "Lights Out" for 2/11. Both songs are getting great response ... A total chick song: "When You Lie Next To Me" by RCA Label Group's Kellie Coffey. It impacts soon, and Butch Waugh and Cheri Lynn Martin are getting early spins at WKRQ, WMC, WSNE, KURB, KSII and WQAL... Virgin's Danny Cooper is spreading the word on Keith Urban's Somebody Like You." This song was #1 at Country for eight weeks. Be sure to give it a listen... The "takes a licking and keeps on ticking" prize goes to Luce's "Good Day." Nettwerk whiz Tom Gates is still getting Top 10 callout at WTMX with women and #1 at WVRV with their p1 s. New at WBMX and KALZ. This song really deserves a shot... KMXB is getting #1 requests on Bon Jovi. IDJ's Mike Easterlin is spreading the word. It's new at KIMN and KTOZ. Stone Sour continues to get Top 5 requests at WSSR and WMBZ... The "dark horse" song of the moment comes from Vanguard's Peter Stuart. "With My Heart In Your Hands" is spinning at WTIC, KAMX, WHYN, WINK, KPEK, WRFY, KQMB, KOSO, KLCA, KALZ, KFBZ, WXLO and WSSR... Arista's Etoile Zisselman chalks up another hit with Avril Lavigne's "I'm With You." This one's closing out at KALC. KMXP, WRQX. KMYI, WVTI, WMYX and KPEK. Santana f/Musiq "Nothing At All" had a good first week. including KAMX, KLLY, KOSO, KYIS, WINK, KNEV, WRMF, WMGX and WKPK... Impacting 1/27. "Alone" by Artemis' Grammy-nominated Susan Tedeschi. Mitch Mills is getting early spins at WBMX, WXLO, WTMX and KEZR, not to mention adds at WKRQ, WSNE and KQIS... 19 weeks in, Wind-up's Lori Holder-Anderson climbs to the top of the add stack with Stereo Fuse's "Everything." It's new at KEZR, WLNK, KCDU and KOSO, with Top 5 callout at WZPL. Need more? How about Top 10 online callout at WTMX, #1 phones at KALC and WTMX and #6 18-24, #8 18-34, #7 25-34 females at ratethemusic.com? 'Nuff said. Play Creed's "Don't Stop Dancing." You know it'll be a hit... Speaking of hits, WB's Debbie Cerchione has one with Faith Hill's "Cry," which is new at KDMX and WMYX. Solid callout everywhere including WRMF, WLNK, WVMX, WTIC, WKDD and WSNE. Records Hove: Robbie Williams ... See va ...

**—** 30



# ANA

Thank you radio and video for your support on "The Game Of Love"

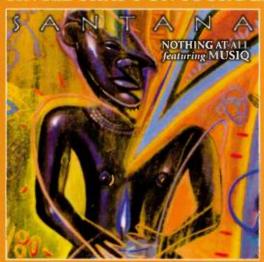
#1 @ Adult Top 40

★ (11 weeks and still growing!)

#1 @ Modern AC

#1 Video @ VH-1

## NOW, THE NEW FOLLOW UP SINGLE THAT'S ON YOUR DESKS!



NOTHING AT ALL featuring MUSIQ

FROM THE ALBUM, <u>SHAMAN</u>
★ 2X PLATINUM

# CATCH THE FOLLOWING SANTANA PERFORMANCES!

Jan. 26th - Super Bowl!

Jan. 28th - Tonight Show (performing "Nothing At All" featuring Musiq)

Jan. 29th - Tonight Show (performing "The Game Of Love" featuring Michelle Branch)

Written by Rob Thomas & Cory Rooney Produced by Cory Rooney & Dan Shea Mined by Bruce Swellien & Peter Wilde Album Producers Cline Danis & Carlos Settieus Escoutive Producers Antonio "LA" Read



www.srista.com www.santana.com





# RRCHRIPOP TOP 50

Powered By

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	CHRISTINA AGUILERA Beautiful (RCA)	9118	181	1059505	9	128/0
3	2	AVRIL LAVIGNE I'm With You (Arista)	8519	917	1019386	7	131/0
7	3	JUSTIN TIMBERLAKE Crv Me A River (Jive)	6978	619	853947	6	130/0
2	4	EMINEM Lose Yourself (Shadv/Interscope/UMG Strx)	6837	-934	684311	16	126/0
5	5	NIVEA Don't MessMan (Jive)	6706	329	737569	12	125/0
6	6	PINK Family Portrait (Arista)	6057	-306	649085	16	130/0
4	7	JENNIFER LOPEZ Jenny From The Block (Epic)	5933	-1187	610551	14	129/0
8	8	PUDDLE OF MUDD She Hates Me (Flawless/Geffen)	5812	-178	612509	12	127/0
10	9	NELLY Air Force Ones (FR/Universal)	5378	50	496221	9	114/0
12	10	JAY-Z F/BEYONCE' '03 Bonnie & Clvde (Roc-A-Fella/IDJ)	5199	559	606313	8	116/0
11	m	GOOD CHARLOTTE Lifestyles Of (Davlight/Epic)	5032	339	607089	9	129/0
15	12	J. LOPEZ F/LL COOL J All I Have (Epic)	4671	783	535597	4	126/1
14	13	KID ROCK/SHERYL CROW Picture (Lava/Atlantic/Atl G)	4646	367	384248	11	108/5
9	14	MISSY ELLIOTT Work It (GM/Elektra/EEG)	4415	-1172	486128	16	116/0
18	15	B2K AND P. DIDDY Bump, Bump, Bump (Epic)	4190	910	516447	5	117/1
13	16	NO DOUBT F/LADY SAW Underneath It All (Interscope)	3940	-538	385865	24	128/0
19	17	T.A.T.U. All The Things (Interscope)	3904	677	417994	6	127/10
17	18	JOHN MAYER Your Body Is (Aware/Columbia/CRG)	3808	28	368672	15	104/0
16	19	SANTANA F/BRANCH The Game Of Love (Arista)	3373	-436	<b>3</b> 08378	15	120/0
23	20	JC CHASEZ Blowin' Me Up (Jive)	2952	531	369604	3	111/9
24	21	LASGO Something (Robbins Entertainment)	2736	316	429914	7	80/3
25	22	VANESSA CARLTON Pretty Baby (A&M/Interscope)	2615	303	234931	4	114/2
34	23	JA RULE F/ASHANTI Mesmerize (Murder Inc./IDJ)	2485	911	329535	3	99/13
27	24	DIXIE CHICKS Landslide (Open Wide/Monument/Columbia)	2394	345	281600	5	89/7
21	25	CAM'RON Hey Ma (Roc-A-Fella/IDJ)	2338	-478	202938	18	108/0
20	26	KELLY ROWLAND Stole (Columbia/CRG)	2122	-698	202125	17	117/0
31	27	SIMPLE PLAN I'd Do Anything (Lava/Atl G)	2034	213	240747	5	103/6
28	28	KYLIE MINOGUE Come Into My World (Capitol)	1932	-94	182637	9	97/0
22	29	JUSTIN TIMBERLAKE Like I Love You (Jive)	1926	-496	212003	20	120/0
29	30	MARIAH CAREY Through The Rain (MonarC/Island/IDJ)	1844	-103	184696	10	109/0
35	31	3 DOORS DOWN When I'm Gone (Rep/Universal)	1703	219	135328	5	78/2
30	32	MATCHBOX TWENTY Disease (Atlantic/Atl G)	1644	-191	134061	14	73/0
26	33	AVRIL LAVIGNE Sk8er Boi (Arista)	1564	-586	151223	20	124/0
46	34	EMINEM Superman (Aftermath/Interscope)	1550	640	155356	2	99/38
32	35	LIFEHOUSE Spin (DreamWorks)	1310	-300	145073	16	79/0
38	36	DANIEL BEDINGFIELD James Dean (Island/IDJ)	1225	79	100145	3	70/0
33	37	MADONNA Die Another Day (WB)	1181	-400	90120	14	115/0
43	38	MARIO C'mon (J Records)	1134	169	113540	3	79/5
40	39	VONRAY Inside Out (Elektra/EEG)	1081	39	72594	4	73/0
DEBUT	40	CRAIG DAVID Hidden Agenda (WS/Atlantic/Atl G)	1078	571	112420	1	90/15
42	41	SMILEZ AND SOUTHSTAR Tell Me (ARTISTdirect)	1077	107	113750	3	62/7
37	42	CHRISTINA AGUILERA Dirrty (RCA)	1056	-111	144142	19	89/0
DEBUT	43	BOWLING FOR SOUP Girl All The Bad (Silvertone/Jive)	1024	316	117962	1	71/12
41	44	NORAH JONES Don't Know Why (Blue Note)	994	0	117698	11	69/0
45	45	STEREO FUSE Everything (EO/Wind-up)	970	35	64417	6	43/1
DEBUT	46	DF DUB Country Girl (Columbia/CRG)	958	575	75802	1	74/28
48	47	STONE SOUR Bother (Roadrunner/IDJ)	871	17	60522	2	55/1
49	48	CLIPSE When The Last (Arista)	857	3	86394	3	45/1
DEBUT	49	TELEPOPMUSIK Breathe (Capitol/EMI)	847	132	128963	1	62/14
DEBUT	50	AALIYAH Miss You (Black/Universal)	808	162	96444	1	57/9
							W.1.1.1.W.

#### MOST ADDED

1.	CELINE DION I Drove All Night (Epic)	60	6. MISSY ELLIOT f/LUDACRIS Gossip Folks (GM/Elektra/EEG)	21
2.	EMINEM Superman (Aftermath/Interscope)	38	7. AMANDA PEREZ Angel (Powerhowse/Virgin)	18
3.	LUCY WOODWARD Dumb Girls (Atlantic/Atl G)	30	8. NO DOUBT Running (Interscope)	16
4.	DF DUB Country Girl (Columbia/CRG)	28	9. CRAIG DAVID Hidden Agenda (WS/Atl/Atl G)	15
5.	BOOMKAT Wreckoning (DreamWorks)	27	10. TELEPOPMUSIK Breathe (Capitol)	14

© 2002, The Arbitron Company. © 2002, R&R, Inc. Reprinted by permission.

# AVRIL LAVIGNE I'M WITH YOU

THE 3RD SINGLE FROM THE BEST NEW ARTIST OF THE YEAR

## **5X Platinum**

Nominated for 5 Grammy Awards including: Best New Artist!!!

> #1 RateTheMusic Overall!! MTV TRL #3

Mainstream Monitor 2 -2 (-869) #1 spin gainer
Mediabase 3 -2 (+917) #1 spin gainer
Adult Top 40 Monitor 9 -7 (+344)
Adult Top 40 Mediabase 9 -7 (+374)
Modern A/C 12 -7 (+140)

Produced, Arranged & Recorded by The Matrix

Mixed by Tom Lord-Alac

Management Nationals Management

www.avril-lavigne.csm

ARISTA

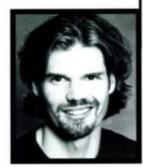
www.arieta.com

# POP MART

## Pop Go The Weasels

by Billy Bored

OK Programmers, time for the "Gut Check Test!" The Rubber Gloves & K-Y are ready (oops wrong test)! So, who played T.A.T.U. early? We recall WDRQ & KZHT being the first majors screaming about #1 requests. Then we spent ump-teen weeks screaming at you that Interscope's Romano & Lopes had a hit! Guys & Girls, your product is 85% MUSIC! Lead with your instinct; watch your peers. The obvious hits in your face!... Epic's Joel & Tommy have B2K in your face now with 4000+ Top 40 spins. Good Charlotte slams into CHR's Top 10, with Jennifer Lopez f/ LL Cool close behind. FYI: Chrysler Motors



Chris Lopes Has "I Luv Brenda" Tatu

has a 140 Million dollar budget of hit making commercials featuring Celine Dion & "I Drove All Night." You'll see it on the Superbowl. IMPRESSIONS!... Capitol's Telepopmusik sounds familiar to millions since Mitsubishi's been using "Breathe" for months in their TV spots. Hubbert, Green & Baker are closing radio while setting up Lisa Marie Presley's debut "Lights Out." WE LOVE THIS SONG!...Palmese & Bergin at RCA/J Records do a "Beautiful" job holding Christina at #1 & debuting Mario at CHR, with new O-Town impacting 1/27...Congrats to Mike Whited & ARTISTdirect on their determination & first CHR hit. Smilez & Southstar closes out & debuts...Craig David's about to debut another Top 40 hit for Atlantic's Andrea, Danny & Pamela who continue to push Kid Rock f/Sheryl Crow toward the CHR Top 10. LISTEN TO YOUR AUDIENCE! "Picture" is a multi-format smash...Boomkat's buzz is BIG! DreamWork's Vicki Leben turns in two most added weeks in a row at Top 40. From Gap commercials to the movie 8 Mile, CHR listeners know lead singer Taryn Manning...Ultimatum & Artemis team up to "Bounce Off The Walls" with Sugarcult at CHR. Sherri Trahan & Mitch Mills are crossing this one from Alternative. Pop/Punk is happening at CHR & this one was an instant favorite of ours...Virgin's Hilary, Jason, Danny & Blue Note's Kevin Carroll have the gift that keeps giving, Norah Jones' #1 album sales & loads of Grammy noms. Amanda Perez is crossing to Top 40 on the fast track now & Stacie Orrico is going & gone on 2/3... It's taken months, but research doesn't lie! Faith Hill's "Cry" is a Pop hit & WB's Grover, Boulos, Connone & Flea are spreading the story & getting Top 40 adds....Arista's Steve, Joe & Margaret-Ann have Avril Levigne's 3rd hit set to be her 3rd #1 at CHR, while growing Clipse & settingup the great Blu Cantrell f/ Sean Paul remix of "Breathe" for 2/3...Columbia's Walk, Leipsner & Glassman have the hottest reaction record at Top 40 with DF Dub's "Country Girl." If you ain't on it, U B late! Watch the Superbowl, & you'll see the unbelievable reaction Dixie Chicks will get at halftime, then maybe you non-believers WILL GET IT!...IDJ's Ken, Mike & Erik have a secret weapon coming soon, with Daniel Bedingfield's "If Your Not The One." WHAT A SMASH! The secret is out on Bon Jovi's "Misunderstood" with huge early spin growth & reaction...3 Doors Down's video for "When I'm Gone" is so timely, since it was filmed on the battleship U.S.S. Washington. Watch it help take this researching monster right up the Top 40 chart &, speaking of research, Universal's Val & Dave urge you to take another look at Aaliyah...Elektra's Dennis Reese continues to deliver the goods on Vonray & sets to blow-out Missy Elliott's "Gossip Folks" 1/27...Jive's Joe Riccitelli has two in the CHR Top 5 with Justin Timberlake & Nivea, plus JC Chavez claims his spot in the Top 20...Wind-ups Lori Holder-Anderson stays focused on Stereo Fuse! Her spins are back up strong & did we mention the research stories on "Everything." This is another obvious hit... Music We Love: Jason Mraz, Ginuwine, Akia.



Hits' Hos: Hits' Juliette Jones, Mark Feather, Liz Montalbano & Tricia Bock-Berman aren't sure where they are. They'll go anywhere for free drinks & "VIP" lamnents. Also seen are; Nat'l Radio Promotions/Big3 Records Anthony Iovino, Mark Landis, VP Promo Bill Edwards Chairman & Prymary Colorz's Marcus Dilly, Raj Nichols. None of which have ever heard of Hits.



JUST LIKE A PILL: Hits President Todd Hensley demonstrates his skillz w/the ladies. "Hey Pink, you come right up to my mouth piece, get it?!" Arista's Pink smiled, went to the garage & dyed Hensley's Porsche pink. Tragically, he loves it & has taken to wearing a pink cardigan to boot.

# Set-Up Box



Butch Waugh His Coffey's hot.

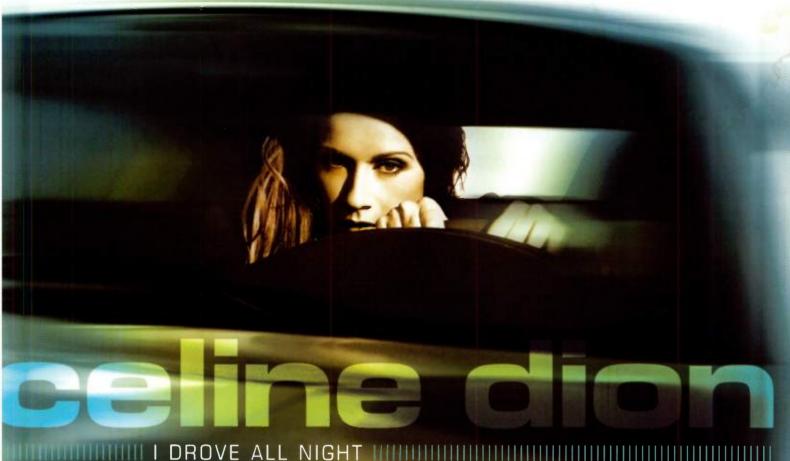
Kellie Coffey isn't Starbucks flavor of the month. Kellie Coffey is a beautiful & talented songstress whose debut single, "When You Lie Next To Me," went Top 10 & is a Country "Power Re-Current." Now the RCA Label Group's Butch Waugh & Cheri Lynn Martin are putting a Top 40 re-mix in your hands that is a "True Radio Gift" and makes it one of the most powerful Pop ballads out there. Our advice... Play it early & play it often!



Joe Riccitelli Lives in the Gutter.

Eyebrows were raised when the Grammy nominations where announced & Jive's under-the-radar Bowling For Soup found themselves with a BIG FAT nomination for "Best Vocal Performance by a Duo or Group." Take it from us here in the Sherman Oaks cesspool, this band is the SHIT! Hey Joe Riccitelli, how's that for prolific writing? Their pop/punk single "Girl All The Bad Guys Want," just debuted at Top 40 &, like Good Charlotte before them, we predict a Top 10 "Strike"!

76 **HITS** January 24, 2003



HER NEW SINGLE IS PROUDLY FEATURED IN THE 2003 CHRYSLER CAMPAIGN

MOST ADDED AT TOP 40 & MAINSTREAM AC INCLUDING:

WHTZ WKTU KIIS KHKS WXKS WSTR WHYI KRBE WBLI KFMD KKRZ WPRO WNCI WLTW KIOI WBEB KLSY KKLT WLTE WALK KOSI WSNE WTSS AND MANY MORE!!!!

Watch for Celine's Chrysler TV campaign to continue during The Superbowl!!!

ONE HEART THE NEW ALBUM AVAILABLE MARCH 25

"I DROVE ALL NIGHT"
PRODUCED BY PEER ASTROM AND VITO LUPRANO
MIXED BY PEER ASTROM AT THE MASTERPLAN STUDIOS, STOCKHOLM, SWEDEN
EXECUTIVE PRODUCER: VITO LUPRANO



www.celinedion.com www.epicrecords.com
© 2703 Smy Muse Enemia mont (Carade) his /Epic Reg. U.S. Pat. & Tin. Off. Marca Registratio / Smith is discovered in Smy Marca Registration / Smith is discovered in Smith in Smy Marca Registration / Smith is discovered in Smith in Smy Marca Registration / Smith is discovered in Smith in Smit

# **AMANDA PEREZ**



#### **OVER 75 ADDS... MOST INCREASED PLAYS!**

"This is the first song we wanted to get on KIIS-FM after the first of the year. Amanda Perez starts off 2003 with what will be our first hit of the year!"

—John Ivey, PD/KIIS, Los Angeles 36x

"Dude, your work is over once you put 'Angel' into rotation. Just get it on, sit back, and it'll work itself. Already #1 phones after one week."

—Rick Vaughn, PD/WKSS, Hartford 40x

20 New Adds Including:

KRRE - WKSC - KKRZ - KOND - WLDI - WFKS - KJYO - WPST

#### Instant Requests at:

KIIS	36x	WBBM	28x	KYLD	80x	WDRQ	21x
WKQI	18x	KHTS	30x	KDWB	26x	WFLZ	x8f
WKST	24以	KFMD	241	WAKS	20%	WKFS	37x
KTFM	42x	KZHI	20x	WKSS	40%	WKSE	27x

Virgin



## HITS

# BY LENNY BEER & TODD HENSLEY

ACTION IN LALALAND: Much ctivity and innuendo swirling all over the LA market this week including the following bombshell: Ryan Seacrest, who is now solohosting American Idol 2 & has signed a three-year contract extension with Clear Channel, named as permanent substitute host for Rick Dees at KIIS (same as Jay Leno was for Johnny Carson), as rumors swirl that the media ubiquitous Mr. Seacrest could replace supermegatalent Dees sometime in the next year, giving the station a more youthful feel. Also, lots of talk regarding a morning show change at sister station KYSR. And, the rumors are hot & heavy again about a format flip at KBIG to Active Rock. It

78

appears that Mr. Roy Laughlin is busy trying to right his ship after recent less-thanstaggering recent ratings results. Also, will Jimmy Steal's amazing ratings victory at KPWR lead to bigger & better things for the programming dynamo? Finally, LA welcomes new dance-formatted KSSC/KSSD at 103.1, with Entravision's. Haz Montana in charge... B.J. Harris abruptly resigns his programming reins at WKFS Cincinnati, where he had been racking up big ratings. No replacement named at presstime..... Ted Volk officially assumes residence in the Capitol tower, as promomeister for everything Alternative and Rock. Ted is a long-suffering Clippers fan.....

On Top Communications' KNOU New Orleans APD Darren Stephens exits for the PD gig at Citadel's Top 40/Rhythmic WYIL in Knoxville..... Norah Jones has the #1 album in America for three straight weeks. What reason could remain to explain why the **Grammy**-nominated songstress is still being held back at Top 40 radio? PD stupidity comes to mind!!.... Help Wanted: CC LA looking for on-air talent. T&Rs to Julie Pilat at KIIS. Indy's WZPL seeks 7p-midnight & other parttime air talent. T&Rs to the station..... The Top Ten Most Played videos at MTV are: #1 Justin Timberlake, #2 Jennifer Lopez, #3 Christina Aguilera, #4 Avril Lavigne, #5 2Pac, #6 Eminem, #7 Good Charlotte, #8 B2k, #9 Nas & #10 Good Charlotte "Anthem"..... Blowin' in the Wind: Eric Baker, Ron Geslin, Ron Poore & Mary Catherine Sneed..... And here's Mr. Ryan Seacrest, who is every deejay in the world to us.

