

# HITS

## WINNERS

### FLASHMAKERS

**W. HOUSTON** Arista  
**VANILLA ICE** SBK  
**CELINE DION** Epic  
**AC/DC** Atco

### CROSSOVERS

**WARRANT** Col  
**CINDERELLA** Merc  
**AFTER 7** Virgin  
**BAD COMPANY** Atco

### EARPICKS

**W. HOUSTON** Arista  
**M.C. HAMMER** Cap  
**TESLA** Geffen  
**B B DEVOE** MCA

### BREAKOUTS

**THE SIMPSONS** Geffen  
**PETER GABRIEL** Geffen  
**YANNI** Private  
**JIMMY HENDRIX (Box)** Rep

### WILDCARD

**2 NU** Atlantic  
 See Page 10 For Details

## HOT NEW RELEASES

### DEEE-LITE

*Power Of Love*  
 Elektra 64912

### HALL & OATES

*Don't Hold Back...*  
 Arista AS2157

### FRANK SINATRA

*It Was A Very Good...*  
 Reprise N/A

### REO SPEEDWAGON

*Half Way*  
 Epic 34T-73659



KEITH SWEAT

# Take a classic out for a spin.

## FRANK SINATRA

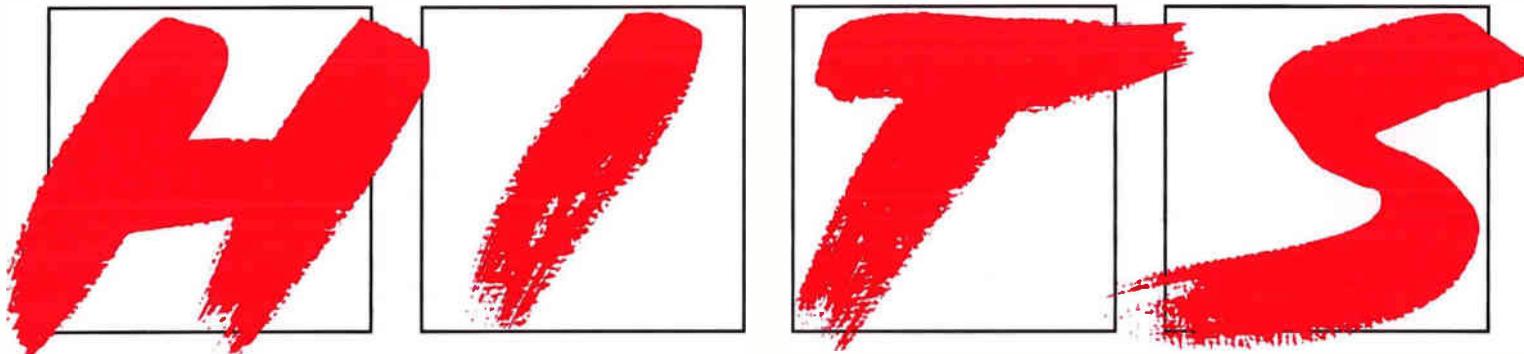


## “It Was A Very Good Year”

Arranged By Gordon Jenkins

In celebration of Frank Sinatra's 75th birthday and his 30 years with Reprise Records, we're proud to re-release this timeless performance from  
FRANK SINATRA: THE REPRISE COLLECTION





**DENNIS LAVINTHAL**  
 Publisher  
**LENNY BEER**  
 Editor In Chief  
**TONI PROFERA**  
 Executive Editor

**DAVID ADELSON**  
 Vice President/Managing Editor  
**MIKE MURPHY**  
 Senior Broadcast Editor  
**ROY TRAKIN**  
 Senior Editor  
**ANITA WEBB**  
 Operations Manager

**KAREN GLAUBER**  
 Post Modern Editor  
**GRAHAM ARMSTRONG**  
 Jams Editor  
**HOLLY GLEASON**  
 Neobilly Editor

**DANNY OSTROW**  
 Broadcast Editor  
**TODD HENSLEY**  
**DARRYL LINDSEY**  
 Research Editors  
**MARK PEARSON**  
 Research Coordinator  
**TERRY MOSER**  
**NICK BULL**  
**ANGELA GARCIA**  
**MATT ZACKY**  
**KANDACE TAYLOR**  
**LLOYD STARK**  
 Research Assistants

**MICHAEL ALLEN**  
**JERRY GONAD**  
 Computer Operations

**KEITH MACLEOD**  
 Art Director  
**HEATHER LOSE**  
 Editorial Design  
**DRUANNE WATERS**  
**BRIAN LINDSEY**  
**VAN ARNO**  
 Art & Design

**DANNY FIELDS**  
**NEIL HARRIS**  
 Contributing Editors

**MICHAEL FLYNN**  
 Facility Manager

**COLOR WEST**  
 Lithography

15477 Ventura Blvd.  
 Sherman Oaks, CA 91403  
 (818) 501-7900

**SINGLES**

Strong sales push Bette Midler to the top. Congrats to all at Atlantic for a great effort. Next up, Madonna, ready to strike again.

4

**DIALOGUE**

PRO-FM's Paul "Boom Boom" Cannon shoots the you-know-what with HITS' resident deviated septum, Mike "Bo Nose" Murphy.

30

**POST MODERN**

The Red, Hot & Blue project continues the boom, while our own Ivana B. Adored continues the gloom.

39

**JAMS**

Columbia's C&C Music Factory's "Gonna Make You Sweat," while JAMS' Graham Armstrong merely makes you clammy.

45

**NEOBILLY**

Garth Brooks' triumphant visit to L.A. was tainted only slightly by Capitol bringing back HITS' Fine Neobilly Whine Holly Gleason for the occasion.

51

**ALBUMS**

Ice, Hammer and Madonna all score sensational Power Index figures to lead a hot and heavy Top Ten. Sales are gaining each week, with the much-talked-about recession not a factor yet.

62

<b>Flashmakers</b>	<b>22</b>	<b>Earpicks</b>	<b>32</b>
Whitney & Ice.		Whitney & Hammer.	
<b>Crossovers</b>	<b>26</b>	<b>Top Tens</b>	<b>57</b>
Warrant & Cinderella.		Ice still rules.	
<b>Requests</b>	<b>28</b>	<b>Breakouts</b>	<b>60</b>
Bart Simpson by a cow.		The Simpsons explode.	
<b>Front Page</b>	<b>9</b>	<b>Post Toasted</b>	<b>39</b>
<b>Near Truths</b>	<b>18</b>	<b>Hollyville</b>	<b>51</b>
<b>Mini Mugs</b>	<b>18</b>	<b>Wheels &amp; Deals</b>	<b>56</b>
<b>Far Truths</b>	<b>19</b>	<b>Wavelength</b>	<b>66</b>
<b>Letters</b>	<b>19</b>		

**Quan-tum Leap**



*Do you recognize the man standing next to Vanilla Ice? If this were an American Express commercial, the rap star's manager Tommy Quan would be receiving the multi-platinum card for advising his man to shave his eyebrows and taking him to the top of the charts in a debut showing among the best in music business history. As the second single, "Play That Funky Music," from Ice's five-million-plus-and-counting LP, "To The Extreme," picks up where "Ice, Ice Baby" left off, Tommy and Vanilla continue their remarkable winning streak, with this Contents appearance the only fly in the ointment. Makes you wonder if it was Quan who went to high school with Luther Campbell.*

**On The Cover**

With the way the stock market's going, Keith Sweat's probably glad he left Wall Street to become a recording star with a hit album in "I'll Give All My Love To You" and a fast-rising crossover smash in the title track. Until this HITS cover appearance, that is.

TOP  
50

# HITS TOP FIFTY SINGLES

2  
W  
A  
G  
O  
K  
S  
T  
S  
E  
E  
K  
L  
A  
S  
T  
I  
C  
W  
E  
E  
K  
W  
E  
E  
K

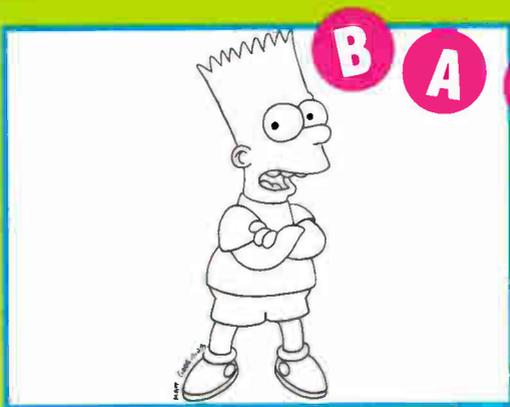
How fitting. Tons of ballads are dominating the airwaves and **Bette Midler**, a ballad, climbs into the #1 position. **Ralph Tresvant**, a former Wildcard, moves 6 points to #10, with a ballad. **C & C Music Factory** takes a big jump moving from

#29 to #20 and is now getting solid requests. The move of the week goes to **Vanilla Ice** with a 15-point jump up to #29. **Whitney Houston** is the highest debut at #42 and by the way, it's a ballad.

3 2 1  
8 3 2  
1 1 3  
2 4 4  
10 8 5  
21 17 6  
7 7 7  
17 11 8  
11 9 9  
18 16 10  
5 6 11  
4 5 12  
15 13 13  
16 15 14  
27 21 15  
6 10 16  
12 12 17  
24 22 18  
22 19 19  
32 29 20  
14 14 21  
29 25 22  
31 27 23  
26 24 24  
28 26 25

ARTIST	TITLE	LABEL	COMMENTS
<b>BETTE MIDLER</b>	FROM A DISTANCE	Atlantic 87820	From Top 10 Lp
MADONNA	JUSTIFY MY LOVE	Sire/WB 19485	Controversial sales
STEVIE B	BECAUSE...	LMR/RCA 2724	Hot seller
WHITNEY HOUSTON	I'M YOUR BABY NOW	Arista 2108	Lp jumps to #4
DNA/SUZANNE VEGA	TOM'S DINER	A&M 1529	Smash
JANET JACKSON	LOVE WILL NEVER...	A&M 1538	Monster
WILSON PHILLIPS	IMPULSIVE	SBK 7337	From triple-platinum Lp
DAMN YANKEES	HIGH ENOUGH	Warner Bros 19595	From platinum Lp
UB40	THE WAY YOU...	Virgin 98978	Solid
RALPH TRESVANT	SENSITIVITY	MCA 10116	Hot crossover
POISON	SOMETHING TO...	Enigma/Capitol 44617	Peaked
DEEE-LITE	GROOVE IS IN THE...	Elektra 64934	Falling now
GEORGE MICHAEL	FREEDOM	Columbia 73559	Steady
JON BON JOVI	MIRACLE	Mercury 878392	Steady increases
SURFACE	THE FIRST TIME	Columbia 38T-73502	Breaking big
MARIAH CAREY	LOVE TAKES TIME	Columbia 73455	New single coming
2 IN A ROOM	WIGGLE IT	Charisma 98887	Falling now
WINGER	MILES AWAY	Atlantic 87824	Steady gains at Top 40
STEVE WINWOOD	ONE AND ONLY MAN	Virgin 4-98892	Peaking
<b>C&amp;C MUSIC FACTORY</b>	<b>GONNA MAKE YOU</b>	<b>Columbia 73604</b>	<b>Smash</b>
HEART	STRANDED	Capitol 44621	Ready for new single
CATHY DENNIS	JUST ANOTHER DREAM	Polydor 87462	Picking up steam
NELSON	AFTER THE RAIN	DGC 4161	Growing
JOHNNY GILL	FAIRWEATHER FRIEND	Motown 2049	Steady
PHIL COLLINS	HANG IN LONG ENOUGH	Atlantic 87800	Gaining each week

(Based on a combination of sales and airplay)



# BART SIMPSON

## "Do the Bartman"

**BREAKOUTS WINNER!**  
**HITS TOP 50 ALBUMS: DEBUT 14\***  
**ALBUM NETWORK RETAIL DEBUT 25\***  
**SALES EXPLOSION:**  
**5-DAY: 203,458**  
**TOTAL: 902, 158**  
**A MONSTER ON OVER 220 STATIONS!**



**HEAVY ROTATION**

## "Signs"

From the **GOLD** Album,  
**Five Man Acoustical Jam**

**EARPICKS WINNER!**  
**TOP 40 MOST ADDED!**  
**30 STATIONS 1st WEEK!**  
**#1 MOST REQUESTED TRACK!**  
**R&R TRACK: 11\*-5\***  
**IN ACTIVE ROTATION ON**

# TESLA



# CHER

## "The Shoop Shoop Song" *(it's in his kiss)*

From the Original Motion Picture Soundtrack

**MERMAIDS**

**FLASHMAKER!**  
**R&R AC: 11\*-7\***  
**HEAVY PLAY ON MTV AND VH-1!**  
**OVER 100 CHR STATIONS INCLUDING:**

WXKS	14-12	KZZB	32-34	K92	26-20
Y100	15-12	KOMO	deb 23	KXYQ	deb 28
KSAQ	40-36	KQKQ	deb 28	XL1067	deb 30
KYRK	32-24 (Hot)	WNNK	20-15	WKRZ	28-24

## "New York Minute"

# DON HENLEY

From the **MULTI-PLATINUM, GRAMMY**  
**AWARD WINNING ALBUM**  
**THE END OF THE INNOCENCE**  
**R&R CHARTS:**  
**R&R AC: 5\*-3\***  
**CHR P3 CHART: 33\*-32\***  
**CHR P2 CHART: 38\*-36\***

**A HIT ON OVER 100 TOP 40 STATIONS:**  
**Y100** 4-3 (Hot) **KZZP** 16  
**KBEQ** deb **WVKS** 10-9 (Hot)  
**Y108** deb 30 **KATM** 27-19 (Hot)  
**WBLI** 17-14 **KRNQ** 27-22 (Hot)  
**Q102** 29-25 **WQID** 12-10 (Hot)  
**WNCI** 17-15 **WOMX** 22-17



**AND MANY MORE!**



TOP  
50

# HITS TOP FIFTY SINGLES

2  
W  
K  
S  
A  
G  
O

L  
A  
S  
T  
W  
E  
E  
K

T  
H  
I  
S  
W  
E  
E  
K

	ARTIST	TITLE	LABEL	COMMENTS
33	WILL TO POWER	I'M NOT IN LOVE	Epic 34T 73636	Hot remake
30	OUTFIELD	FOR YOU	MCA 53935	Steady
36	DEBBIE GIBSON	ANYTHING'S POSSIBLE	Atlantic 87793	From new Lp
--	VANILLA ICE	PLAY THAT FUNKY...	SBK 07339	Here we go again
35	ELISA FIORILLO	ON THE WAY UP	Chrysalis 23497	Increasing
40	KEITH SWEAT	I'LL GIVE ALL MY...	Elektra 64915	Breaking
46	BART SIMPSON	DO THE BARTMAN	Geffen	Not out commercially
9	VANILLA ICE	ICE, ICE BABY	SBK 07335	Falling now
13	TONY! TONI! TONE!	FEELS GOOD	Wing/Poly 877436-7	Peaked
44	INXS	DISAPPEAR	Atlantic 87784	Follow-up single
19	ALIAS	MORE THAN WORDS...	EMI 50324	Peaked
23	JAMES INGRAM	I DON'T HAVE...	Qwest/WB 19911	Peaked
20	HALL & OATES	SO CLOSE...	Arista 12085	New single shipping
45	ROBERT PALMER	YOU'RE AMAZING	EMI 50338	Gaining gradually
50	BREATHE	DOES SHE LOVE...	A&M 1535	Growing Top 40
--	DINO	GENTLE	Island 42287	Getting Top 40
--	<b>WHITNEY HOUSTON</b>	<b>ALL THE MAN I NEED</b>	<b>Arista 2156</b>	<b>Exploding</b>
--	WARRANT	I SAW RED	Columbia 38T-73597	Hot follow-up
--	AFTER 7	HEAT OF THE MOMENT	Virgin 99204	Growing Top 40
--	AC/DC	MONEYTALKS	Atco 98881	Breaking big
25	MC HAMMER	PRAY	Capitol 15614	Over now
--	LL COOL J	AROUND THE WAY GIRL	D Jam/Col 73609	Crossing
--	CELINE DION	WHERE DOES MY HEART	Epic 73536	Crossing from Pop Adult
--	CHRIS ISAAK	WICKED	Reprise 19204	Igniting Top 40
37	CANDYMAN	KNOCKIN' BOOTS	Epic 73450	Peaked

(Based on a combination of sales and airplay)

**NEXT UP**

IGGY POP (Virgin)  
BAD CO. (Atco)

C \_LETA ADAMS (Polydor)  
STYX (A&M)

CINDERELLA (Mercury)  
GEORGE LAMOND (Columbia)

# Capitol delivers two early holiday gifts!

## M.C. HAMMER

### "Here Comes the Hammer"

From the album PLEASE HAMMER DON'T HURT 'EM

**MOST ADDED!**

**EARPICKS WINNER!**

**2 HITS TOP FIFTY ALBUMS!**

**8.5 MILLION SOLD!**

**MOST ADDED OTB!**

KKBQ add      Y107 add  
 WHYT add      HOT94.9 add  
 KMEL add      B95 add  
 KKRZ add      KCAQ add  
 B97 add      KZZU add  
 HOT97.7 add      KZOU add  
 KKFR add      Z104 add

K106 add      KMCK add  
 KPRR add      KNOE add  
 KZFM add      KTMT add  
 KZZB add      KTRS add  
 KIKX add      KWNZ add  
 KKMG add      WBXX add  
 I94 add      103CIR add  
 KAKS add      WHHY add  
 KISR add      WKPE add  
 CK105 add      WQGN add  
 KBFM add      WVBS add  
 KFBQ add      WVSR add  
 KKRd add      WYKS add



Produced by M.C. Hammer  
 Co-produced by James Earley and Felton Pilate II  
 Executive producers: M.C. Hammer,  
 Louis K. Burrell and Scott Folks

## TRACIE SPENCER

### "This House"

Produced by Matt Sherrod and Paul Sherrod  
 Co-produced by Sir Spence  
 Additional Production by Justin Strauss  
 Management: Stan Plesser Productions.

From the album MAKE THE DIFFERENCE

**CROSSOVER!**

**CAPITOL'S BREAKING THIS 15 YEAR OLD DIVA!**



WXKS add  
  
 KPLZ add  
  
 FM102 add

KWOD	add	WCKZ	deb	26	WKSS	20-17
KSND	add	KPRR	deb	27	SLY96	35-30
KF-95	add	HOT97.7	deb	28	999KHI	38-32
B-98	add	WQGN	deb	30	B93	38-33
KQIZ	add	KXXR	deb	31	B95	39-34
WKQB	add	KAKS	deb	32	KKMG	40-36
KFFM	add	KQCR	deb	34		
WAAL	add	KZZB	deb	34		
WFMF	add	CK105	deb	39		
WJAD	add					
WVBS	add					

AVERAGE MOVE	AGGRESSIVES (4 or more)
2.62	13

*Come over to our house for the holidays!*

# URBAN DANCE SQUAD STRIKES TOP 40!

## THE SQUAD IN ACTION:



### FLASHMAKER!

Q106	add	PWR99	deb	32
WNVZ	add	PRO-FM	deb	35
K96.7	add	KZZB	deb	36
WMJQ	add			
WRVQ	add	Q105		28-25
WAEB	add	WABB		30-25
KKMG	add	KBFM		32-26
KISR	add	KG95		31-27
G98	add	Y107		33-29
KCHX	add	KXXR		34-30
KFFM	add	KZFM		37-34
KKHT	add			
KNOE	add	BREAKING AT:		
KTRS	add	WZOU		
WQGN	add	KKFR		
		WKSS		
		HOT94.9		
		WCKZ		

# DEEPER SHADE OF SOUL

The ground-breaking single  
from their acclaimed new album  
**MENTAL FLOSS FOR THE GLOBE**

HITS

# FRONT PAGE



December 17, 1990

Volume 5

Issue 222

\$5.00

## The Simpsons Roar Out Of The Box

# HAVE A COW, MAN

### Risher Case Thrown Out

"It's beyond me that it took six months to determine this is not a prosecutable case," said Bexar County Court-At-Law Judge **Tony Jimenez** as he tossed out the fallacy of an obscenity case against **Hogwild Records** owner **David Risher**.

Risher was charged with violating Texas obscenity laws after he sold a copy of **2 Live Crew's** "As Nasty As They Wanna Be" to the 20-year-old son of Texas anti-pornography crusader **Teresa Weaver**. The son in question was conceived in the missionary position, naturally.

It was a bittersweet victory for Risher, who told HITS, "It's a police state-type action where they charge you, make you wind your way through the legal process, spend a lot of money and then say, 'We're sorry. We made a mistake.'" Risher noted he spent close to \$10,000 on the case, and received no aid from any major label or trade organization. "The majors are losing the battle by not fighting," he said.

The judge's decision came hours before jury selection was to begin for the retailer, who was arrested on June 28.

### Animated, But Rich



**THE SIMPSONS** — If we hear one more little sniveling brat say, "Don't Have A Cow, Man," we'll smack him. Thank you for your understanding.

That crazy, crazy **Simpson** family. Not only are they dominating the TV universe, the T-shirt universe, the key-chain universe, the stuffed doll universe and, of course, the free set of glassware at your local Exxon dealer universe, but they're taking the music world by storm with their Geffen project debuting at #14 on the HITS Top 50 Albums chart.

"The Simpsons have surpassed everyone's expectations," said **Chuck Lee** of the **Wherehouse**. "We had to re-order it three times and it's debuting at #4, with only five days of sales."

Wherehouse isn't the only Top 5 report. Others include: **Musicland**, **Music Plus**, **Harmony House**, **Cavages**, **Sam Goody East** and **RTI One-Stop**.

According to Geffen Sales Ruler **Eddie Gilreath**: "It will be Platinum in the next few hours. We had orders of 100,000 on Tuesday alone. It's turning out to be the gift item of the year. It's crossing all ages and all formats. We have airplay on Urban, Pop Adultm Top 40 and Rock radio. The only area we don't have is Country and we wouldn't be surprised if they found a cut."

According to Label GM **Al Coury**: "Smash, smash, smash!!!"

### Sales Justify Her Love

**Madonna's** video might be too steamy for the family room, but it's obviously finding its way into a VCR in some room of the house, as the video single is blowing out the door at retail.

"We did the biggest retail buy ever for us, and sold out



**WOW!!!**: No wonder the **Madonna** video won't go on **MTV**.

of it in three hours," said **Larry Webb** of **Music City Record Distributors**.

"We were a little afraid of it because it was just a one-song video. But we have massive re-orders on our hands," echoed **Big Al Rubeira** of Rhode Island's **Music Merchants**.

According to WB Sr. VP of Sales **Lou Dennis**, the company has shipped over 300,000 units of the single video, 150,000 units of the longform video, and received reorders for over 225,000 CDs and cassettes on Monday alone. Said Dennis: "Yahoo!!!"



PIC OF THE WEEK



**Michael Fools 'em**  
*The folks at Virgin lament the demise of what was once an effective system for live performances — allow VP of Promotion Michael Plen to attend, but make sure he consumes a half shot of tequila, so he can pass out and wallow in his own drool while presentable execs go backstage and meet the band. Unfortunately, Mikee has proven resilient lately, as he's pictured staggering back to a room of surprised gunslingers (l-r): Stephen Hull of the Railway Children, Virgin's Mark Williams, RC's Gary Newby, Virgin Co-Ruler Jordan Harris, RC's Brian Bateman, and of course, Mikee.*

**Quick Hits**

MTV has no adds this week. They will be programming the best videos of the year in conjunction with some hot currents. They are also preparing for their New Year's Eve show featuring **Cinderella** (Mercury), **Bon Jovi** (Mercury), **Skid Row** (Atlantic), **Vanilla Ice** (SBK), **Wilson Phillips** (SBK), **Black Crowes** (Def American) and **Scorpions** (Mercury).

**Bill's Paid By A&M**

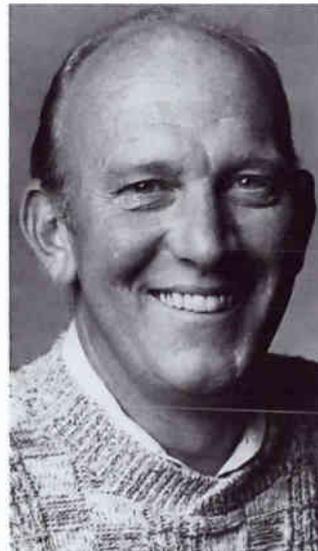
Bill "Don't Call Me Gilberto" Gilbert has been named Senior Vice President of Sales and Distribution at A&M Records, it was announced by "EI" Al Cafaro, President of the label. In his new role, Gilbert will direct all sales, staff and distribution activities, while continuing to head sales liaisons and surreptitious assignments with PolyGram Group Distribution personnel at the local Motel 6.

Gilbert joined A&M in 1974 as Branch Manager in Boston. Prior to that, he was an independent distributor in the area. Most recently, he was Vice President/Executive Director of Sales & Distribution for the label.

Commenting on the appointment, Cafaro said, "Bill Gilbert is a seasoned sales guy who knows how to get things done. His knowledge of sales, distribution and adults-only motels is making a major contribution to the success and growth of A&M and PGD."

Added Gilbert: "What's this seasoned bit? And how come you added Senior to my title? I can still run rings around guys half my age. Wanna armwrestle for quarters?"

*Ed Note: It's becoming readily apparent that these executive announcement pieces are written by someone who needs some time off. Thank you.)*



**Billy Gilbert: He cares a Lot.**

**Neil Is Inventive**



Whenever a record executive wants to "spice up" a photo opportunity, they usually stretch the bounds of their imagination and arrive at the traditional "picking up the artist" shot. That's Zomba's VP of W.C. Operations **Neil Portnow** with recently-inked-to-a-publishing-deal **Penny Ford**, showing why Neil has always been considered one of the industry's true innovators.

**WILD CARD**

2 NU (Atlantic)

Looking for a quick-fix novelty record guaranteed to explode the phones and get your audience talking. Then try this instant winner produced by a Production Dir at KPLZ. Now it explodes 18-10 P997, 20-16 WDFX, 25-20 KKBQ, 27-22 KRBE and Deb 19 KISN. Adds Include Y95, WHYT, KS104 & KWOD. Andrea and co. are poised to move quickly. We suggest you react quickly!

## PLG Born, Dobbis A Dad!

With the rallying cry, "If Darryl Strawberry can do it, so can I," Rick "Rub A Dub" Dobbis was named President & CEO of the newly formed PolyGram Label Group by Alain "Drove My Chevy To



**Rick Dobbis:** *Dobbis your pleasure, Dobbis your fun.*

The" Levy, Executive Vice President PolyGram N.V. and CEO PolyGram U.S.A.

PolyGram Label Group, imaginatively dubbed PLG, is a new U.S. record company in the worldwide PolyGram N.V. family based in New York, responsible for marketing repertoire from the London, Polydor and Smash labels, and will be distributed by PolyGram Group Distribution, cunningly called PGD. The label will be staffed with a sales and promotion field force as well as its own marketing and creative team, but will not itself have any A&R responsibilities. So don't send 'em any tapes, fool!

Dobbis was previously Executive Vice President and General Manager for RCA Records U.S. He has also served as Vice President Marketing for Chrysalis, Senior Vice President Artist

Development for Arista, and as a partner with Michael Lippman in his management company. He was an original member of the 1962 New York Mets.

In addition to his duties as President/CEO of PLG, Dobbis will sit on the board for Metropolitan Entertainment Company, the New Jersey-based concert promotion and talent management company bought from John Scher, which is the basis for the new PolyGram Diversification Division.

Levy commented, "Rick Dobbis' leadership record, decision-making capabilities and ability to turn a quick double-play make him the ideal president for the '90s."

Said Dobbis, "I would gladly have sacrificed half my salary to keep Darryl a Met."

## Another Sexist Hitman McKay Photo



*There's probably not more of a cliched sexist pig in all of the industry than 99.9 KHI VP of Programming J.J. "Hitman" McKay. Here's a photo of J.J. running a "tan line" contest. J.J. is slime and we're not proud about running this photo. Of course, we'd use it as a cover if we had the chance, but we're not proud of it. Thank you.*

## Quick Hits

The Most Added singles of the week at Top 40 radio are #1 Whitney Houston (Arista) (last week's Wildcard),

#2 MC Hammer (Capitol), #3 Celine Dion (Epic), #4 Styx (A&M) and a tie for #5 between Warrant (Columbia) and Vanilla Ice. Quite frankly, we couldn't care less about this either. We've got one more week of this crap, and then we're out of here.

## Kentucky Blues

Poison guitarist C.C. DeVille was bailed out of a Louisville prison by his bandmates last weekend after spending six hours in the tank for drunken misconduct. DeVille will have to return to the city later this month to answer the charge in court.

## Two Photos We Ran Together



*The photo on the left shows: (l-r) Z100's Ross Brittain, professional husband Tom Arnold, the always-alluring Roseanne Barr, and Z100's Gary Bryan during Roseanne's quick breakfast stop at the New York powerhouse. Speaking of*



*Roseanne, we're more than honored to present the pic on the right. As always, we hope you enjoy both these fine, fine photos.*



## Before She Was A Giant



We'd like to take this opportunity to say that newly appointed Giant Sr. Director of Pop Promotion Jean Johnson (left) is every bit as adorable and engaging as she was back when this adorable and engaging photo was taken of her and her pal Bambi. Of course, we can't say that — just know we would have liked to.

## Ralbovsky Rules At Elektra

Steve Ralbovsky picked out a lively print shirt, buttoned it to the top and took one final glance at the mirror. "Damn, I'm handsome and now I'm rich," he said, before accepting the position of Senior Vice President of Artists and Repertoire at Elektra Entertainment, offered by Bob "For Apples" Krasnow, Chairman for the company. That makes 1,287 A&R executives at the label.

Ralbovsky comes to Elektra from A&M Records, where he headed the A&R department as Senior VP and Official Judge of All That Is Hip. The Buffalo State grad with degrees in Journalism and Broadcasting entered the music industry as a tour manager for Gary Kurfirst, and was later manager for artists like Tom Verlaine. He was an A&R man for EMI-America before joining Columbia as East Coast Director of A&R, where he was responsible for bringing in the Def Jam label, among other acquisitions.

Said Howard Thompson, Senior Vice President, A&R:

"We needed another Senior Vice President of A&R around here like we need to sign Milli Vanilli, but hey, it's tea time, so ta-ta."

In making the appointment, Krasnow commented: "I take great pleasure and pride in welcoming Steve to Elektra. In his years with Columbia and A&M, he had demonstrated the kind of savvy, prescient vision and taste that make A&R the cornerstone of our business."

Added Ralbovsky: "Can anyone tell me where the expense account forms are?"



Steve Ralbovsky: All buttoned-up and rarin' to go.

## Madonna Vanilli?

Even Madonna isn't exempt from the rash of accusations against artists whose material may not exactly be their own. Not only does Public Enemy claim that the rhythm track for "Justify My Love" — which is credited to Lenny Kravitz — was lifted from "Security of the First World," a song on their 1988 album, "It Takes A Nation of Millions to Hold Us Back," but now Ingrid Chavez, who played Prince's girlfriend in "Graffiti

Bridge," says she wrote the words and recorded the song with Kravitz last summer.

Chavez claimed in a Minneapolis newspaper that Madonna "took the demo I did and copied it, breath for breath." The performer says she was then introduced to Madonna by Kravitz and that the Material Gal "wasn't very nice." What's next? Opie didn't do his own whistling on the theme to "The Andy Griffith Show"?

## Obscenity In Nashville



Those nutty, nutty folks at Capitol in Nashville didn't know what they were in for when they posted chart numbers from HITS on their beautiful Music Row HQ banner. Besides bowing to massive complaints about public obscenity, the label was also forced to erect a 16-foot bronze statue of Billboard's Gerry Wood in the lobby. Naturally, the company is more than invited to check the 16-foot statue of Gerry Wood in OUR lobby. (Ed Note: Sixteen feet — that would just about cover a statue of our own Holly Gleason's mouth)

## Crash Dance

Paula Abdul has a wealth of different talents, but driving apparently isn't one of them. The 28-year-old recording star was cruising in her black Jaguar in Studio City last Sunday when she plowed into the rear end of the car in front of her, sending it crashing into a third automobile. Police said the Grammy-winning singer was probably speeding at the time

of the accident. Abdul tried to get out of the ticket by insisting she choreographed the entire accident as part of a performance piece she's working on for her new video. The performer is currently recovering from back and neck pains, which she's already incorporated into a new dance step called "The Fender Bender."

**"SHOW ME THE WAY"**

[75021-1536-4]

# STAY

**MOST ADDED!  
FLASHMAKER!**

X100	add	KCMQ	add	KKHT	deb	28	WZOK	17-13	WQUT	35-29
KSAQ	add	KNOE	add	103CIR	deb	30	WSKZ	17-13	KLYV	34-29
KXX106	add	KWNZ	add	WJAD	deb	30	WKEE	25-19	KISN	34-31
FM100	add	PWR92	add	KTMT	deb	34	WJMX	26-21	KFMW	37-32
KQKQ	add	SLY96	add	KZZU	deb	34	WCIL	32-23	999KHI	39-33
Z102	add	WAYS	add	KZIO	deb	36	WPSR	28-23	KFBQ	39-33
KF95	add	WCGQ	add	WOMP	deb	37	KQCR	29-25	WDBR	37-34
WTFX	add	WHFO	add	WVSR	deb	37	95XIL	30-26	WKRZ	38-34
Z104	add	WKSF	add	KTUX	deb	37	WOKI	29-26	YES97	39-35
K106	add	WNYP	add	OK95	deb	38	KGOT	32-28		
WFLY	add	WPER	add	KISR	deb	38				
KZZB	add	WPRR	add	KMCK	deb	29				
KPXR	add	WWFX	add	WAAL	deb	39				
93Q	add	WYKS	add	WERZ	deb	39				
KBOZ	add	Y94	add	KYYY	deb	40				

The new power ballad from the band that defined the power ballad.

Produced by Dennis DeYoung

From the album *Edge Of The Century*

Management: Ryan Weisner Entertainment



© 1993 J&R Records, Inc. All rights reserved.

## RCA Washes Clean

RCA has settled with ex-Weather Girl and Two Tons O'Fun singer **Martha Wash**, who sued the label claiming it is her voice on **Black Box's** hits "Everybody Everybody" and "I Don't Know Anybody Else." As part of the settlement, RCA has signed her to an eight-year, eight-album contract. Wash's attorney, **Steven Ames Brown**, says the contract guarantees albums and videos in Wash's own name and face, with vocals to be provided by **Rob & Fab**. The company will also cook for her, clean her laundry and take out the garbage.

## Susan Dey Is Not In This Photo



Here are those nutty, nutty guys from Capitol's **Megadeth** hanging with label topper **Hale Milgrim** (c) during one of those label visits a manager usually forces a band to do. Said the band members, who were obviously impressed with their label ruler: "Gosh Hale, we never thought anyone as old as you could be so cool." This photo represents male bonding at its finest.

## Wonderful Shot Shooting Star



This is **Belinda Carlisle**. Isn't she precious?

An entire nation mourns the fact there will be no new **Corey Feldman** movies over the next seven months, as the 19-year-old screen idol is barred from working in the entertainment industry while finishing a drug rehab program — a condition he agreed to as part of a deal in which prosecutors dismissed felony heroin possession and transportation charges. Feldman pleaded no contest to two lesser charges of heroin and cocaine possession. He received four years probation, a \$5,000 fine and was denied permission to star in "License To Drive II." What a pity.

## Going Pomo With Juan & Orlando



Our Sr. Parking Engineers and renowned industry tastemakers **Juan & Orlando** are very sensitive souls who can adapt to any situation. So when DGC's Post Modern wunderkind **the Posies** requested an audience with the great ones, our dynamic duo was more than obliged to make sure the pair weren't exposed to any sun. Queried Orlando: "How come every Post Modern band looks like **Karen Glauber**?" The Posies later gave Juan & Orlando a quick lesson in dressing in black.

## Branson's Balloon

Virgin ruler **Richard Branson's** attempt to break his own hot-air ballooning record by flying over the Pacific has been postponed due to unfavorable conditions. Branson and **Per Lindstrand** had planned to make the 6,200-mile trip from Miyakonojo, Japan to "somewhere on the west coast between Seattle

and San Diego" this week, which would more than double the record set when the duo crossed the Atlantic in 1987. The voyage, which will take anywhere from 48 to 72 hours on a jet stream that could carry them at speeds up to 200 mph, is now tentatively scheduled to take place this Tuesday (18).

## Spare The Rod

**Rod Stewart's** daughter, **Sarah Thubron**, has written a letter to a British tabloid warning her dad against marrying New Zealand model **Rachel Hunter**. "It won't

last," says the letter, which points out that the wedding is scheduled for the afternoon of December 15 only because Stewart has a soccer match in the morning.

# Debbie Gibson



"Anything is Possible"

MTV MEDIUM!

**33-28** HITS TOP FIFTY SINGLES!

ON OVER 185 TOP 40'S INCLUDING:

Y100	add	HOT97	20-17
X100	deb 28	KPLZ	21-17
KWOD	deb 38	WXKS	22-19
WPLJ	13-10	B94	24-20
Z100	12-10	KIIS	27-24
HOT95	15-10	KXXR	28-25
WBLI	16-12	Q102	33-30
KRBE	19-14	KSAQ	38-33

GOLD ALBUM HEADING PLATINUM!



"Disappear"



MTV EXCLUSIVE/HEAVY!

TOP 10 ALBUM ROCK SMASH!

**39-35** HITS TOP FIFTY SINGLES!

ON OVER 180 TOP 40'S INCLUDING:

WZOU	add	WXKS	deb 27
KPLZ	add	KWSS	deb 28
WLOL	add	KKRZ	deb 29
HOT102	add	B96	deb 30
KWOD	add	WPLJ	deb 35
Y108	add		

# WILDCARD!

2

n

u

"This is Ponderous"

WHYT add  
Y95 add  
KWOD add  
KS104 add

HOT94.9 add  
KISN deb 19  
KPLZ deb 24  
PWR99 18-10

WDFX 20-16  
KKBQ 25-20  
KRBE 27-22

*Natasha's Brother*

INSTANT PHONES!

KAKS KTUX WAYS  
KCAQ KZIO WHHY

Featuring Rachele Cappelli.



"Always Come Back To You"  
(Love Theme From The Nutcracker Prince)



# Voss New At Atco

Alan Voss "Happenin'?" has been appointed Vice President of Sales for Atco Records, it was announced by Harry "Don't Call Me Arnold" Palmer, Executive Vice President/General Manager for the company.

Prior to joining Atco, Voss was Vice President of Sales for PolyGram Records, culminating a 14-year career with the label which included stints as a coffee taster, toaster repairman and utility infielder. His first job in the record business was running the weekly football pool at WEA 18 years ago.

In making the announcement, Harry choked on a chicken bone and had to be

administered the Heimlich Maneuver, but his publicist made the following statement: "We were looking for someone with experience and knowledge and respect and success in this business, but we settled for Alan anyway."

Said Voss: "You don't have to be AC/DC to sell their albums, but it certainly helps."



Alan Voss: He's the boss.

## Quick Hits

VH-1 adds Oleta Adams (Fontana/Mercury) and After 7 (Virgin). Yanni (Private Music) has been placed in an Artist Of The Month category, while Chris Isaak (Reprise) remains in Five

Star. Heavy rotation is on for Mariah Carey (Columbia), Cher (Geffen), Whitney Houston (Arista), Elton John (MCA), Bette Midler (Atlantic) and Wilson Phillips (SBK).

# MOVIE SCORES

TITLE	WEEKEND GROSS	PER SCREEN AVERAGE	TOTAL GROSS	SOUND TRACK
1 HOME ALONE	14.2m	8068	84.2m	Sony
2 MISERY	7.1m	5471	20.1m	---
3 THE ROOKIE	5.5m	2959	5.5m	---
4 DANCES WITH WOLVES	5.4m	5124	32.0m	Epic
5 3 MEN & A LITTLE LADY	4.6m	3569	35.9m	Capitol
6 PREDATOR 2	2.1m	1162	23.1m	---
7 ROCKY V	1.8m	860	34.7m	Capitol
8 GHOST	1.5m	1048	199.9m	Varese
9 RESCUERS	1.4m	1150	13.6m	---
10 CHILD'S PLAY 2	0.7m	680	25.5m	---

## The Ladder

a rundown of executives on the move



Young



Parker



Klein



Genova

The following people have jobs. They are lucky.... Bobby "Egg Foo" Young has been promoted from Director to Vice President of National Country Promotion, PolyGram Nashville, by Paul "Flat Out Of" Luicks, VP/GM for the label. In his new post, Young will monitor Neobilly Nudge Holly Gleason's telephone answering and FAX machines.... Joseph "Valet" Parker has been named Vice President Sales, Mercury Records, by Jeff Brody "Bunch," Senior Vice President Sales for the label. As Vice President Sales, Mr. Parker will be responsible for making sure the Senior Vice President of Sales is happy. He will grovel a lot.... Jeff "Steady D." Klein, previously Vice President, Marketing & Sales at Private Music, has been re-named Vice President, Special Projects, or "That Guy You Have To Talk To If You Want To Talk To Yanni." Klein's responsibility for the next year will be to take Linda Evans' pet poodle Crystal for a walk every morning.... Jim Genova "Switzerland" has been made over into Director Pop Sales, Mercury Records, by "Geez, He's Already Changed His Name To" Joe Parker, Vice President Sales at the label for all of three

paragraphs. Mr. Genova comes to Mercury from his post as National Director, Retail Promotions at Relativity/Combat/In-Effect Records, where he had a secret crush on Jennifer Carr. We wouldn't like to meet him in a dark alley.... Connie "Tinople" Varvitiotis has been hired as A&R Director at Smash Records, it was announced by "Starvin" Marvin Gleicher, President of the label and the only person in Chicago who could correctly pronounce her name. She was previously a programming assistant at B-96 and an Avon salesperson.... Steve "Say Can You See" Glendinning has been appointed Senior Director, A&R, at I.R.S. Records, where he will genuflect to President Jay Boberg and Chairman Miles Copeland.... John M. "I Love" Parres "In The Springtime" has been named Director, Film and Television Music for BMG Music Publishing, it was announced by Danny "Thunder" Strick, VP and GM for BMG Songs. In his new post, Parres will try to get Richard Page to cover the theme from "Bewitched".... HITS Sr. Editor Roy Trakin has been promoted to nothing this week, but HE'S BACK! anyway.



Varvitiotis



Glendinning



Parres



Trakin 2

# DINO

## "GENTLE"

*The multi-format hit single and video*

*featuring Delona Tanner*

*The follow-up to the Top 5 smash ROMEO*

*Produced, arranged and performed by Dino*

*From the Island album "SWINGIN'"*

### 47-41 HITS TOP FIFTY SINGLES!

B96	add	HOT97.7	3-1	KKRD	26-22	
WXKS	add	KMEL	11-7	KQKQ	26-22	
WNNK	add	KZFM	16-7	KJ103	26-23	
WANS	add	WPGC	8-8	999KHI	29-26	
KMCK	add	K96.7	21-14	KCAQ	30-26	
KZII	add	XXXR	19-16	KF95	30-26	
WGRD	add	KDON	20-16	KAKS	30-26	
WVSR	add	SLY96	19-16	KISN	31-27	
		XL93	22-16	KSAQ	35-29	
KKSS	deb	21	HOT94.9	20-17	WAAL	39-30
WNVZ	deb	22	KC101	20-17	95XXX	35-30
Y108	deb	25	KZZB	24-17	WYKS	34-30
Q101	deb	28	HOT95	21-18	WZKX	35-31
WJAD	deb	28	WQXA	21-18	OK95	40-33
WFHT	deb	29	KS104	23-19	KZIO	39-33
WBXX	deb	33	WNCI	23-19	KWOD	38-34
KISR	deb	33	RFBQ	25-19	KMOK	39-36
KIKX	deb	37	WERZ	25-19	KTRS	40-37
KLYV	deb	38	G98	26-20		
KTMT	deb	38	WHHY	24-21		
WPFR	deb	38	B93	26-22		
				AVERAGE	AGGRESSIVE	
				MOVE	(4 or more)	
				2.66	33	



© 1990 Island Records, Inc.

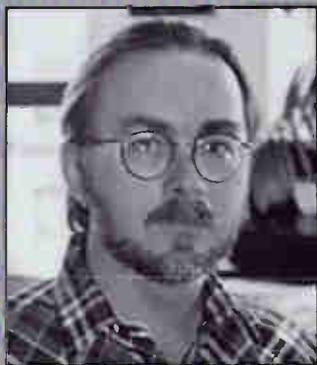


# NEAR TRUTHS

By I. B. Bad, Los Angeles

There's more than a lot of speculation about **Island** top-per **Mike Bone** sliding over to **Mercury** to assume a Co-President post with **Ed Eckstine**. While insiders are saying this one *is not* a done deal, industry tonguewaggers are wagging overtime that this one's for real. Incidentally, don't look for any move by Bone to signal the end of **Island**. The company has just leased new space in the Big Apple and will function as an A&R source with a skeleton Promotion and Sales staff. So, what does **Chris Blackwell** have to say about all this?..... After an exhaustive search by **SBK** to fill the Promotion vacancy created by the ascension of **Daniel Glass**, the choice appears to be the dynamic duo of current staffers **Ken Lane** and **Hillary Lerner**..... Big changes at **Chameleon** where pink slips were handed to a number of staffers as **Dan Pritzker** plans to relocate a drastically leaner label to New York, where a new deal with a major looms imminent. Is a major industry gunslinger about to enter the picture? Stay tuned.... **Guns N' Roses** have cut 35 tracks and are currently choosing what will be included on their new project due in late

## Bone-afide?



Mike Bone — What's the real deal?

Spring or early Summer.... It looks like **Warner Bros.** made **Rick Rubin** an offer he couldn't refuse, and the **Def American** ruler will be giving up an equity position to the **Bunny**. For that share, Rubin's getting more than rabbit feed. A lot more..... Yes, it appears that the new A&R VP at A&M is former **CBSer Larry Hamby**.... **MTV** is still searching for a radio programmer to fill a key programming post, but the network's current list of candidates is sending shivers down the spines of some major record gunslingers who fear a "Top 40-ization" of the channel.... It looks like the Promotion topper for **Allen Kovac's** new label is **Bruce Tennenbaum**.... Lots of action at the recent **RCA** confab.... Anyone notice that rock acts are definitely selling, as **AC/DC**, **Warrant**, **Cinderella** and **ZZ Top** are pulling in big numbers at retail. Meanwhile, here comes **Geffen's Tesla**.... While **Shep Gordon** preps for his annual New Year's Eve bash in Maui, his **Alive Entertainment** has inked **Michelle Shocked**, **Hiroshima** and new **SBK** act **King Of The Hill**.... Meanwhile, West Coast music biz attorney **Gary Gilbert** takes his growing list of clients to the law firm of **Bloom, Dekom and Hergott**.... **David Geffen** is the subject of a cover story in this week's **Forbes**.... **Terry Ellis' Imago** is currently looking for new heads of Sales and Promotion.... Strong holiday sales have many toppers optimistic about year-end figures, as **WEA** labels are well ahead of last year, while **CBS** is having a record year.... Names in the Rumor Mill this week include: **Bhaskar Menon**, **Bob Buziak**, **Mike Ross**, **Peter Lopez** and **Tracy Mann-Hill**.... and the beat goes on.

# MINI MUGS



**AIR CANDYMAN:** *Friends of Epic's Candyman* showed up at the recent gold record ceremony for the single "Knockin' Boots." after which they all went and signed up for a summer recreation basketball league. (L-r) Candyman's manager/guard **Chris Lawmaster**; co-producer/forward **Johnny J.**; Epic Director, Rap/pivotman **Troy "Downtown" White**; Epic Sr. VP Black Music/forward **Hank Caldwell**; gold record recipient/Candyman; Epic Director A&R/asst. coach **Ken Kommissar**; Coach **Glew**; and locker room attendant **Larry "Sesspool" Stessel**. Seated is the injured reserve/Epic Manager, Rap **Mike Baril**. Play ball!



**TOGETHER AGAIN:** *It's been a long time since Andrea Ganis and her six brothers were all together in the same place, but the long-awaited reunion happened recently at a Winger concert at Madison Square Garden, with (l-r) Bob (the nice one), Rod, Kip, Danny, Paul and Reb. Andrea tells us she is extremely close to her brothers, as they paid for her college education with the money their parents gave them for haircuts.*



**BACH HUMBUG:** *CEMA President Russ Bach* recently hosted a three-city road show in L.A., Chicago and New York to present early 1991 product to CEMA and its label's field staffs. Naturally Bach was way too busy to be in this photo with **Chynna Phillips**, Capitol artists **Phil Perry** and **Dave Koz**, and **Wendy Wilson**, so he sent good friend **Joe Franklin** to stand in. Check out Koz's nifty technique for adjusting Wendy's jacket.

# LETTERS

## Portnow's Plaint

Dear Lenny:

I'm enclosing a press release and photo since you haven't had much of a recent opportunity to come up with some of your clever, wise-guy comments about me or the company.

Although we've supplied appropriate copy for the photo, I'm sure you guys will come up with your own tasteless banter!

Warmest personal regards,  
Neil Portnow  
VP, WC Operations  
Zomba Enterprises

*Lenny replies: Straight from our Tasteless Banter Dept. comes the following clever, wise-guy comments — "Is that raw liver in your fridge doing anything Friday night? We'd like to take it to the drive-in to see 'Predator 2'." — Well, what did ya expect, Neil? Philip Roth?*

## PoMo Nuptials

Dear Editor:

I want to personally thank everone who was at Ivana and my wedding. It was quite an event! Jellyfish played the "Hora," and a good time was had by all. Since Claus Von Bulow was tending the bar and the Ramones were ushers, you should know that Ivana's married name is now Ivana B. Sedated.

Kind regards,  
Brad Gelfond  
Triad Artists, Inc.

*Editor replies: Hate to be the bearer of bad tidings, Brad, but Ivana B. was married in Las Vegas' "Little Chapel of the Redd Kross" last weekend by a Jeff MacDonald impersonator to the Posies' Ken Stringfellow. Mr. and Mrs. Stringfellow are currently honeymooning in Zion, Illinois, where they're holed up at the Shoes' house listening to unreleased Chris Bell demos.*

## Graham Slam

Dear Graham:

Thank you for your support on Deee-Lite. Let's take it Platinum and beyond.

Sincerely,  
Ruben Rodriguez  
Sr. VP, Urban Mktg.  
Elektra Entertainment

*Graham replies: No prob, Ruben, but d'ya think I can take off these stacked heels, the Billy Preston Afro wig and this darn dashiki now? I feel ridiculous in primary colors.*

## Tear A Page

Dear Lenny & Dennis:

Tommy Page is in the studio right now working on his next album. I've been hearing rumors from our A&R people about this song he's working on with Diane Warren and Michael Bolton. More about that next year. Meanwhile, Tommy wrote and recorded this really gorgeous song, "You Make Christmas Feel Like Heaven," and I'm hoping you'll run this photo and say what a cool tune this would be for radio to play for Yule.

Best regards,  
Stu Cohen  
Warner Bros.

*Lenny & Dennis reply: Shame on you, Stu, for ruining the festive holiday season with your tawdry, blatant attempts at commercialism. From the looks of this pic, Tommy would be better off donning a yarmulcha and getting Diane and Michael to write "You Make Haunukkah Feel Like Hell" for him. Maybe then we would consider a plug.*



# FAR TRUTHS

By Danny Fields, New York

## Might & Marvel!!



Terry Ellis: *Imago-nificent inventor and chieftain.*

The might and marvel of our global industry was nowhere more apparent than in the paneled BMG executive dining suite, where CEO Michael Dornemann hosted a lavish luncheon to launch Imago Recording Company, a joint venture with brilliant Chrysalis co-founder Terry Ellis. The company is temporarily housed in the midtown RCA building, but will be moving in the spring to a dazzling new marble tower right next door to the Russian Tea Room — and what could be more perfect? The BMG universe was repped by Heinz Henn and Rudi Gassner, RCA's Joe Galante and Arista's Roy Lott. Turning up the glamour volume to excruciating levels was the presence of Bob Gibson, every New Yorker's idealization of L.A. at its most elegant. Elegant also was the buffet, which featured poached salmon with dill sauce, rack of lamb with peach chutney, steamed veggies, radicchio salad and petit fours bearing the proud Imago logo.... For many of us in this wonderful world of recorded music, the holiday season kicked off on a recent rainy Monday at Atlantic Records, with its unparalleled view of the Rockefeller Center Christmas tree and attendant lighting ceremony. The symbolic spruce got lit at precisely 5:30 p.m., while hundreds of merry revelers were doing the same at three separate parties within the vast company. Perry Cooper entertained Phil, Jill and little Lilly Collins, Sheryl Gordon-Martinelli of Hit & Run Mgmt., Tunc Erim and Bob Kaus; Simo Doe's annual tree-bash had most of the second floor schmoozing and cruising in a madeap mood; and Mary Timmons hosted a totally A-list event on the third floor, where artiste Trevor Steel, MJL's Ancilla Fritz, scribe Ira Robbins and labelites Regina Juskow,

Patti Conte and Diane Gilmour munched on cheeses, a recherche Gila Topminnow mousse (!), and Iron Horse Champagne, the choice of Gotham's smartest hosts.... The Indigo Girls, supporting their hot new album, "Nomads Indians Saints," were in town for two sold-out nights at the Beacon and a special benefit at Wetlands for Planned Parenthood. Bimini Twist on ambitious Amsterdam Ave. was the locale for a post-gig festivity, where Epic-ureans Dave Glew, Larry Stessel, Harvey Leeds, Debbie Newman, Dan Beck, Vivian Piazza, John Doelp, Steve Backer, Lisa Markowitz, Elynn Solis, Allyson Shapiro and Dave Gottlieb, along with mgr. Russell Carter and musos Sara Lee, Jane Scarpantoni and Darden Smith, dined on fried mushrooms, salmon croquettes, cheese & fruit, mini-pizzas and much more.... Wondrous Tavern on the Green was where Columbia celebrated the release of Surface's "3 Deep" LP. Hot chicken kabobs with baby onions along with red potatoes and caviar were enjoyed by the label's Ron Piccolo, Jimmy Starks, Sara Melendez, Angela Thomas and Burt Baumgartner, and celebs Frankie Crocker, LaJoyce Hunter, Cynthia Horner and Cheryl Washington.

# STATSHEET

ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
2NU	5.81	9	1	0	10	-	-
JANET JACKSON	5.62	171	61	8	3	7	8
TIMMY T	5.42	7	2	1	5	-	-
BART SIMPSON	5.34	110	2	0	10	9	-
WILL TO POWER	4.23	117	12	3	6	2	5
SURFACE	4.05	112	40	13	8	1	9
RALPH TRESVANT	4.03	88	26	12	6	7	10
C&C MUSIC FACTORY	3.73	53	13	4	8	-	9
VANILLA ICE	3.46	48	2	0	10	10	9
TEVIN CAMPBELL	3.40	8	1	0	6	-	7
CATHY DENNIS	3.40	71	13	3	2	1	7
INXS	3.31	66	0	0	2	7	3
WARRANT	3.29	39	4	0	7	8	6
NELSON	3.22	61	36	5	5	6	8
KEITH SWEAT	3.06	48	13	10	5	3	2
CHRIS ISAAK	3.03	26	3	0	6	1	3
AC/DC	2.94	30	0	0	4	10	2
DEBBIE GIBSON	2.85	58	5	1	2	5	5
BREATHE	2.81	50	6	0	2	1	1
PHIL COLLINS	2.70	52	19	2	2	2	6
DINO	2.66	33	4	1	2	2	5
TRACIE SPENCER	2.62	13	0	0	2	-	1
CELINE DION	2.49	28	0	0	2	1	1
BAD COMPANY	2.49	30	4	1	4	1	3
ROBERT PALMER	2.49	31	0	0	1	1	6
ELTON JOHN	2.47	23	5	1	2	1	5
PEBBLES	2.45	13	1	0	1	4	7
GUY	2.41	5	5	0	4	9	7
STYX	2.23	22	0	0	1	1	1
CHER	2.22	18	0	0	1	-	4
CINDERELLA	2.18	20	1	0	4	9	2
EN VOGUE	2.15	2	0	0	2	1	1
OUTFIELD	2.13	28	30	8	3	2	6
AFTER 7	2.13	15	2	1	2	2	1
GEORGE LAMOND	2.12	15	1	1	2	1	1
LL COOL J	2.08	9	1	1	3	6	8
DEPECHE MODE	2.04	16	1	1	2	2	3
PAUL SIMON	2.00	8	0	0	2	10	1

*Average Move:* The average upward radio playlist movement of the single.

*Aggressive Moves:* The number of key reporters moving the single up four or more positions on their playlist.

*Top 10/Top 5:* The number of reporting playlists showing Top 10 and Top 5 positioning.

*Requests:* Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

*Lp Sales:* Piece count reports from leading merchandisers on a 1-10 scale.

*45 Sales:* Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

# SLAUGHTER

## "SPEND MY LIFE"

from the album "STICK IT TO YA"

produced and arranged by Dana Strum and Mark Slaughter  
management: Budd Carr/The Carr Company



**CROSSOVER!  
EARPICKS WINNER!**

PIRATE	add	KQHT	add		
KSAQ	add	999KHI	add		
I95	add	CK105	add		
KQKQ	add	G98	add		
WPST	add	KBOZ	add		
WRQN	add	OK95	add		
JET-FM	add	PWR92	add		
KISR	add	WCGQ	add		
		WHHY	add		
		KATM	deb	26	
		WKBQ	deb	35	
		WKSF	deb	36	
		WJMX	deb	40	

**BREAKING AT:**

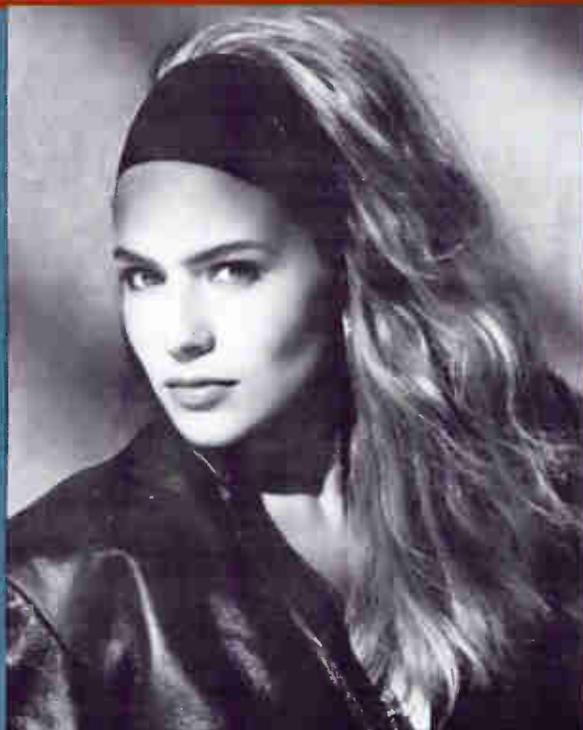
KZZU	WHTO
WNNK	WIFC
WSKZ	WILN
KMYZ	WOMP
WYCR	ZFUN
YES97	
KFBQ	
KFTZ	
KG95	
KNIN	
KYYY	
Q104	
WDBR	

# ELISA FIORILLO

## "ON THE WAY UP"

from the album "I AM"

written by Elisa Fiorillo/Prince/Levi Seacer Jr./David Z.  
produced, recorded and mixed by David Z.



### 32-30 HITS TOP FIFTY SINGLES!

KTUX	add	WNYP	8-6	KZIO	19-16	KTRS	28-25	
HOT95	add	HOT94.9	7-7	PRO-FM	23-18	WCIL	28-25	
WQGN	add	999KHI	10-7	Y108	21-18	KZZB	34-25	
		KSND	9-7	B98	23-19	KBEQ	31-28	
WLRW	deb	25	KKRZ	9-8	Z104	25-20	WBNQ	35-28
Q101	deb	29	WNVZ	21-8	WGTV	25-21	WZOK	31-28
KG95	deb	34	KCHX	10-8	Q104	24-21	WINK	33-29
KKHT	deb	34	I94	8-8	KBFM	27-23	KYYY	38-33
WIFC	deb	34	KISN	11-9	WKPE	29-24	KFMW	36-33
WRCK	deb	34	WKBQ	14-10	KF95	28-24	KIXY	36-33
WOMP	deb	39	WNCI	12-10	WTFX	27-24	WVSR	37-34
WBBQ	deb	39	WQUT	15-10	WCGQ	29-25		
			KTMT	14-10				
G105	4-2		KISR	13-10				
KDWB	5-4							
KDON	4-4	WHHY	16-12					
Y107	10-6	WFHT	17-14					
SLY96	8-6	Y94	26-16					

Chrysalis®



# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio and/or retail.

Not too many surprises this week with **Whitney Houston** leading the way with a ballad smash! Also sharing the limelight is the reigning king of album sales, **Vanilla Ice**, whose second single promises to be as solid as the first... **Celine Dion** has a brand new album and is scoring big with her first single as it conquers several formats. And some things do get better with age as proven by **AC/DC** with their new monster. It rocks!!!

**WHITNEY HOUSTON ALL THE ARISTA**

*Singles: 42\* Albums: 4\* Avg Move: 4.00 Aggrsv: 1*  
 This one is from her latest album and is a powerful ballad that's been getting an early start at Top 40 and scores bigtime in its first official week with WPLJ, WBLI, HOT97, Z100, B96, WXKS, WZOU, WPGC, WAVA, KPLZ, KMEL, KDWB, WEGX, X100, WLOL, Y100, KXYQ, KKFR, KZZP, KKRZ, KOY, HOT97.7, Q105, KXXR, KWSS, PRO-FM, B104, KWOD, FM102, KHTK and KTFM. Jumping early at WCKZ 24-13.

**VANILLA ICE PLAY THAT SBK**

*Singles: 29\* Albums: 1\* Avg Move: 3.46 Aggrsv: 48*  
 Mega hit number two is developing steadily with immediate phones and instant support at Top 40 like Z100, Q105, KXXR, KSAQ, HOT102, WRVQ, KJ103, KBOZ, KC101, KDON, KMOK, KNOE, KTRS, KWTX, KZII, WAZY, WBWB, WDBR, WKEE, WSPK, WIKZ, KLUC, K92, WPST, K106, JET-FM, KAY107, WKQB and WSSX. Gaining with jumps at WHYT 18-9, KOY 14-9, KIIS 29-22, PWR106 29-25, HOT97 32-28, KKBQ 32-27, WZOU 22-17, KRBE 25-20, B94 29-25, WIOQ 20-16, HOT97.7 32-24, PRO-FM 28-23, FM102 24-18, KWOD 36-31 and WTIC 31-25.

**CELINE DION WHERE DOES EPIC**

*Singles: 48\* Albums: — Avg Move: 2.49 Aggrsv: 28*  
 This newcomer is getting great response from Top 40 as her debut release grows with strong support like KIIS, WZOU, KDWB, KZZP, PWR99, WTIC, KS104, HOT102, WKSE, I95, WMJQ, WNVZ, XL106, WRVQ, Y107, 93Q, KBFM, KZ93, OK95, Q101, Q104, WAYS, WCIL, 103CIR, WKEE, WOVV, WSPK, Y102, WQUT, WWFX and SLY96. Check out the jumps: 30-26 KRBE, 35-30 PRO-FM, 36-24 WKBQ, 27-21 KISN, 25-20 WZZG, 40-26 95XXX, 31-23 WHHY, 35-30 KCMQ, 40-35 KTMT, 35-30 WGRD, 38-33 WILN, 31-27 WDBR, 33-29 WIKZ, 37-27 WBBQ and 40-32 KZZB.

**AC/DC MONEY TALK ATCO**

*Singles: 45\* Albums: 9 Avg Move: 2.94 Aggrsv: 30*  
 Leading the way for most stations in requests and selling tons of albums, these guys score new adds from WPHR, WZZG, KKRD, KTRS, KZ93, Q101, Q104, WKSF, WVIC, KQCR, WQUT, WERZ, WPST, KF95, KZZB, WANS, WFLY, KISR, KQHT, WHTH and XL93. Moving at B94 30-26, I95 30-24, KLYV 31-22, KFBQ 37-29, WOMP 37-30, WJMX 34-28, WKEE 35-29, WZOK 30-24, KMCK 40-35, WWFX 35-30, CK105 39-35, KCMQ 36-32, KFMW 30-26, KSMB 35-31, KYYY 26-22, WHTO 35-31, KQKQ 30-24, Z104 30-25, KTUX 32-23 and WOKI 19-14.

**DINO GENTLE ISLAND**

*Singles: 41\* Albums: — Avg Move: 2.66 Aggrsv: 33*  
 One of the stronger ballads at the moment and it scores with solid moves and new adds at B96, WXKS, KZII, WGRD, WVSR, KMCK, WNNK and WANS. Gaining 11-7 at KMEL. 3-1 HOT97.7, 16-7 KZFM, 38-34 KWOD, 35-29 KSAQ, 23-19 KS104, 21-14 K96.7, 23-19 WNCI, 26-22 B93, 31-27 KISN and 39-30 WAAL.

**LL COOL J AROUND THE DEF JAM COL**

*Singles: 47\* Albums: 46 Avg Move: 2.08 Aggrsv: 9*  
 This one is very hot and a great one for Top 40, which these guys already know: WHYT, WKSS, KFBQ, WBXX and KCAQ. Moving at KMEL 8-5, PWR106 33-26, WXKS 27-21, KOY 29-23 and WCKZ 27-23. Selling big singles.

**CHRIS ISAAK WICKED GAME REPRISE**

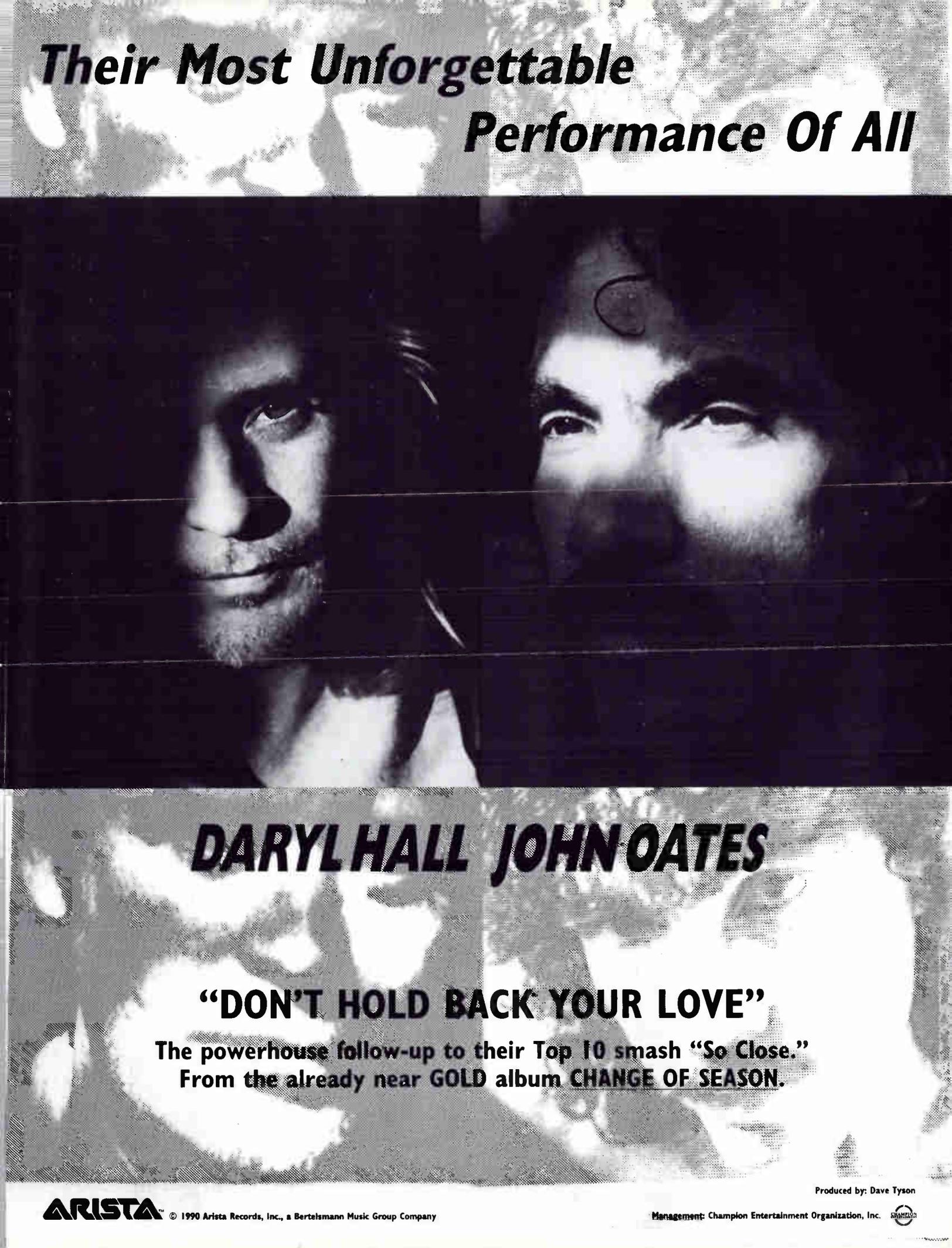
*Singles: 49\* Albums: — Avg Move: 3.03 Aggrsv: 26*  
 An excellent song from this guy and it's gaining with more and more support including WKBQ, WMJQ, WNCI, Z99, KLUC, KMOK, OK95, WBNQ, WHTO, WOVV, WVSR, KQKQ, WSKZ, WAEB, KZZB and KQMQ. Jumping at KHMV 10-9, KFMW 11-6, KEGL 27-21, WOMX 29-25, WKZL 30-20, Y107 35-28, WRVQ 17-11, 999KHI 36-30, WHHY 32-26, KYYY 40-35, G98 35-31, WERZ 30-22, WBBQ 17-12 and G105 29-25. Check out the video in Five Star rotation at VH1!

**STYX SHOW ME THE A&M**

*Singles: — Albums: — Avg Move: 2.23 Aggrsv: 22*  
 They're riding high again with a single that most programmers like a lot. New adds this week: X100, KSAQ, KXX106, FM100, 93Q, KBOZ, KCMQ, KNOE, KWNZ, PWR92, WAYS, WCGQ, WHTO, WKSF, WNYF, WPRR, WYKS, Y94, WWFX, SLY96, KQKQ, Z102, KF95, WTFX, Z104, KZZB, K106, WFLY and KPXR. Jumping 32-23 at WCIL, 39-33 999KHI, 39-33 KFBQ and 25-19 WKEE.

**ELTON JOHN YOU GOTTA MCA**

*Singles: — Albums: — Avg Move: 2.47 Aggrsv: 23*  
 The first release from his new box set is getting good VH1 coverage and is gaining at Top 40 with adds like: FM100, WOVV, KZZB and KQMQ. Scoring with moves of 13-10 at Q95, 16-10 KXYQ, 13-8 KISN, 18-10 WGRD, 9-5 KZII, 36-29 WBLI, 20-13 WXKS, 37-28 KFTZ, 26-17 WQUT, 33-25 95XXX, 33-26 WKEE, 35-29 99KG, 28-22 KFBQ and 22-16 WIFC.



***Their Most Unforgettable  
Performance Of All***

***DARYL HALL JOHN OATES***

**“DON'T HOLD BACK YOUR LOVE”**

The powerhouse follow-up to their Top 10 smash “So Close.”  
From the already near GOLD album CHANGE OF SEASON.



# FLASHMAKERS

Singles that have experienced a tremendous initial response at radio or retail.

**M.C. HAMMER HERE COMES CAPITOL**

It's Hammer time again at Top 40 with the release of the zillionth hit off his chart topping album. Out of the box adds: KKBQ, WHYT, KMEL, KKRZ, KKFR, HOT97.7, B97, HOT94.9, Y107, KBFM, KFBQ, KKRD, KMCK, KNOE, KTMT, KTRS, KWNZ, WBXX, 103CIR, WHHY, WKPE, WQGN, WVBS, WVSR, WYKS, CK105, B95, KCAQ, KZZU, KZOU and Z104.

**GEORGE LAMOND NO MATTER COLUMBIA**

*Singles: — Albums: — Avg Move: 2.12 Aggrsv: 15*  
The killer duet scores this week with solid moves and new adds reported at WXKS, KXXR, KFTZ, KSMB, WPRR, WAEB, KAY107 and KQMQ. Gaining 3-1 at PWR96, 35-28 WIOQ, 29-25 HOT97.7, 38-34 WTIC, 30-23 WJMX, 33-26 WQGN, 40-35 WOMP, 33-29 B95, 29-23 KZFM, 22-17 KPRR, 35-31 KKMJ, 32-21 KYRK and 30-26 WQID.

**CHER SHOOP GEFLEN**

*Singles: — Albums: — Avg Move: 2.22 Aggrsv: 18*  
The cover of this classic is from her forthcoming film. "Mermaids", and is beginning to kick in at Top 40 with adds at WCKZ, KWTX, WHTT and more. Jumps include 40-36 at KSAQ, 27-22 KMOK, 33-28 KTMT, 35-30 WDBR, 36-32 KFTZ, 31-27 WAYS, 40-36 ZFUN, 26-20 K92, 28-24 G105, 20-16 WNNK, 32-24 KZZB, 28-24 WKRZ and 35-24 KYRK.

**MAXI PRIEST JUST A CHARISMA**

The follow up to his smash "Close To You" is developing steadily with strong adds this week from WPGC, KFRX, KG95, KNIN, KTRS, WGRD, 95XXX and KZOU. Jumps include 32-26 KXXR, 26-22 WGTZ, 30-24 KCHX, 31-26 WCIL, 36-31 KZFM and 38-33 KIKX.

**2NU PONDEROUS ATLANTIC**

*Singles: — Albums: — Avg Move: 5.81 Aggrsv: 9*  
This week's Wildcard is a can't miss! A creative mixture of lyrics and sound effects makes it a very cool single. Going on now at WHYT, Y95, KWOD, KS104, K96.7, HOT94.9, KKRD, ZFUN, KZZU, KISR and WQXA. Jumping already for PWR99 18-10, KKBQ 25-20, KRBE 27-22, WDFX 20-16 and OK95 16-11. Majors lead!

**U. DANCE SQUAD DEEPER ARISTA**

This one gains with some strong moves this week and scores new support from Q106, WNVZ, K96.7, WMJQ, WRVQ, G98, KCHX, KFFM, KKHT, KNOE, KTRS, WQGN, WAEB, KKMJ and KISR. Moving 34-30 at KXXR, 33-29 Y107, 32-26 KBFM, 30-25 WABB and 31-27 KG95.

**HOUSE OF LORDS REMEMBER RCA**

This Crossover PoMo band is making its way into Top 40 with a strong single that scores with adds at KSAQ, KYYY, KZIO, OK95, PWR92, WAAL, WGRD, WILN, WKEE, WQUT, KZFM, WRCK, KQIZ, KYRK and WQID.

**PAUL SIMON OBVIOUS WB**

*Singles: — Albums: 5 Avg Move: 2.00 Aggrsv: 8*  
The first one from his new album continues to grow with new adds from KMCK and WQID. Making solid gains of 29-24 HOT94.9, 35-27 KFBQ, 34-29 G98, 26-22 WCIL, 29-25 WZOK, 33-27 WPST and 34-29 WBBQ.

**GUYS NEXT DOOR I'VE BEEN SBK**

The kings of Saturday morning television continue their hot streak as their latest single goes through Top 40 with adds like KIIS, WHYT, 93Q, KIXY, KKRD, Q101, WDBR, WVSR, B95, WRCK and more. Jumps: HOT97.7 35-31, WJAD 22-14, KPRR 29-24, KZFM 40-35 and KIKX 40-35. Pulls phones.

**BLACK BOX I DONT DECON RCA**

The newest from this hot new dance band is starting to kick in with solid adds at PRO-FM, KISN, WPFR, WSPK, WZOK, WAAL and KPRR. Gaining with jumps of 17-12 HOT97, 24-15 B96, 17-11 WXKS, 27-23 KMEL and 30-23 WJAD.

**CANDYMAN MELT IN EPIC**

*Singles: — Albums: 48*  
The follow up to his hit "Knockin' Boots" is developing steadily with strong support like PWR96, Y107 and KQMQ. Gains of 35-30 at PWR106, 23-18 WHYT and 16-11 HOT97.7.

**TRICIA L. FISHER LET'S MAKE ATCO**

The second from her debut album is getting lots of early mentions from programmers and picks up out of the box adds at PRO-FM, WCGQ, WJMX, WNYP, WQGN, WTFX and more.

**SWEET SENSATION ONE GOOD ATCO**

They pick up some serious support this week with major markets leading the way! Adds include PWR106, HOT97, HOT97.7, WJAD, WYKS, KBFM, B95 and Z104.

**YOUNG MC PICK UP TH D. VINYL**

Another great one from this guy is starting its way up the Top 40 ladder with solid early adds at WLOL, KZFM and WQXA. Debuting at HOT97.7.



# ELTON JOHN

## "YOU GOTTA LOVE SOMEONE"

FROM THE ALBUM TO BE CONTINUED

VH-1 HEAVY!  
TOP 5 SMASH!

FLASHMAKER!  
ON OVER 100 TOP 40's!

# PEBBLES

## "LOVE MAKES THINGS HAPPEN"

FROM THE ALBUM ALWAYS



CROSSOVER!  
ON OVER 60 TOP 40'S  
INCLUDING THESE MAJORS:

WXKS  
KXXR  
KTFM

add  
add  
deb 30

KS104  
KMEL  
KOY

10-9  
14-11  
26-16

Y108  
HOT97.7  
FM102  
HOT97

#16  
24-16  
20-17  
27-24

WHYT  
WPGC  
KKRZ  
KKFR  
WTIC

# BELL BIV DEVOE

## "WHEN WILL I SEE YOU SMILE AGAIN"

FROM THE ALBUM POISON

EARPICKS WINNER!  
CROSSOVER!



MCA

EARLY ACTION:

HOT97  
WPGC  
KMEL  
FM102  
KOY

add  
add  
add  
add  
add

Q104  
WFHT  
WJAD  
WCKZ  
KKFR

add  
add  
add  
deb 32  
33-23

# TRIXTER

## "GIVE IT TO ME GOOD"

FROM THE ALBUM TRIXTER



MTV ACTIVE!  
CROSSOVER!

ON OVER 50 TOP 40'S!  
OVER 200,000 UNITS SOLD!

# CROSSOVERS

Records that Top 40 radio should be considering based upon significant airplay & sales success in other formats.

**Warrant** continues to build in requests with video rotation helping while **Cinderella** keeps building a strong Lp base and is already pulling phones. **After 7** has another good week with this re-issued single while **Bad**

**Company** is pulling good requests where ever it's played. Watch for **Tara Kemp** and **Deee-Lite** — majors are already jumping.

## BLACK/DANCE

### AFTER 7 HEAT OF VIRGIN

**Singles:** 44\* **Albums:** — **Avg Move:** 2.13 **Aggrssv:** 15  
Building momentum at radio with new play from Q102, KTFM, WNVZ, 99KG, G98, KFTZ, KKSS, KLYV, KMCK, WFMF, WGRD, WJAD and KPXR. Moves 9-8 Y108, 6-5 KS104, 19-15 KIIS. 18-14 HOT97, 30-24 KDWB, 17-13 WLOL. 28-23 HOT97.7, 36-30 B93, 28-22 Y107, 22-17 KLUC, 33-29 KBFM and 25-21 KSND.

### PEBBLES LOVE MAKES MCA

**Singles:** — **Albums:** — **Avg Move:** 2.45 **Aggrssv:** 13  
Duet with Babyface is spreading with adds at WXKS, KXXR, 95XXX, KCHX, KG95, KTRS, WGRD, WERZ and WQXA. Moves for KS104 10-9, KOY 26-16. HOT97.7 24-16, Y107 32-27, WQUT 33-27, WFHT 30-25, KNOE 38-34, B95 37-32 and KZZB 37-29.

### TRACIE SPENCER THIS HOUSE CAPITOL

**Singles:** — **Albums:** — **Avg Move:** 2.62 **Aggrssv:** 13  
Another good week with homeless message helping. New for WXKS, KPLZ, FM102, KWOD, KFFM, WAAL, WFMF, WJAD, WVBS, KSND, KF95, B98, KQIZ and WKQB. Moving 38-33 B93, 38-32 999KHI, 35-30 SLY96, 39-34 B95 and 40-36 KKMKG.

### OLETA ADAMS GET HERE FONT/MERC

Multi-format hit is building Top 40 support with new play from KHMx, WLOL, Q105, KBEQ, Q106, 99KG, KFFM, KIXY, WHHY, WJAD, WNYF, WPRR, 95XXX, WPST and 98PXY. Jumps at WXKS 23-15, WZOU 29-24, KMEL 25-20 and Y100 24-20.

### TEVIN CAMPBELL ROUND & ROUND P.PARK/WB

**Singles:** — **Albums:** — **Avg Move:** 3.40 **Aggrssv:** 8  
Selling lots of singles with phones where played. New at KIIS, WXKS, Y107 and others. Jumps at PWR106 25-18, WLOL 25-21, FM102 25-21, KDON 28-22, B95 40-35 and KMEL Deb 25.

### BELL BIV DEVOE WHEN WILL MCA

**Singles:** — **Albums:** 19 **Avg Move:** 7.50 **Aggrssv:** 2  
Ballad goes right on with adds at HOT97, WPGC, KMEL, KOY, FM102, Q104, WFHT and WJAD. Moves at KKFR 33-23.

### EN VOGUE YOU DON'T ATLANTIC

New single is making gains with adds at PWR106, HOT94.9, KDON, KPRR and I94. Moves 34-30 KKFR and 38-31 B95.

## ROCK/POST MODERN

### WARRANT I SAW RED COLUMBIA

**Singles:** 43\* **Albums:** 24\* **Avg Move:** 3.29 **Aggrssv:** 39  
Album sales are building again with phones and new adds at WZOU, Y95, KEGL, KDWB, PRO-FM, WKZL, KKRd, KMOK, KWNZ, KZIO, WCIL, WHOT, WJAD and KGOT. Moves at PIRATE 10-8, WDFX 12-10, WOMP 10-6, KATM 19-9, B93 39-34, WZZG 28-21, ZFUN 39-28, KFBQ 21-12, 95XXX 36-28 and PWR92 37-29.

### CINDERELLA SHELTER ME MERCURY

**Singles:** — **Albums:** 20 **Avg Move:** 2.18 **Aggrssv:** 20  
Album sales and video play leading with new adds at PRO-FM, WRVQ, Y107, WZZG, 93Q, G98, KCMQ, KFRX, KQCR, KWTX, KZII, PWR92 and KQIZ. Jumps at KATM 8-6, KKBQ 35-30, KFTZ 38-30, WDBR 39-31, 99KG 37-32, KFMW 35-30, KYYY 37-32, KNIN 31-27, KZZU 40-35, KTUX 30-25 and WOKI 27-23.

### BAD COMPANY IF YOU NEEDED ATCO

**Singles:** — **Albums:** — **Avg Move:** 2.49 **Aggrssv:** 30  
Pulling phones with new believers at KWSS, I95, 99KG, 999KHI, KCMQ, KTMT, KWNZ, WPFR, WNNK, WRCK, KQHT and WYCR. Moves 12-8 WQUT, 12-10 WPXR, 11-7 KATM, 18-14 Q102. 28-22 WZPL. 34-30 Y107, 16-12 WKZL, 27-18 WAAL. 35-30 KBFM, 23-18 KFTZ, 38-33 KG95, 34-29 WGRD and 22-17 WOMP.

### IGGY POP CANDY VIRGIN

Continues to draw requests with MTV support helping. New for WPHR, KFBQ, KMCK, KWTX, KYYY, KZIO, Q101, WAYS, WBNQ, WIFC, CK105, WANS, WOKI, KQIZ and WSSX. Moves for KFMW 10-8. YES97 14-10, WXKS 24-20, Q105 21-17, WAFX 40-35, KMOK 28-24, KNIN 26-22. WDBR 36-32, WAEB 39-34, K106 23-17, KAKS 38-34, X100 Deb 30, KWSS Deb 30 and Y94 Deb 27.

### SLAUGHTER SPEND MY CHRYSALIS

New single has another good week with adds at PIRATE, KSAQ, I95, 999KHI, CK105, G98, KBOZ, OK95, PWR92, WCGQ, WHHY, KQKQ, WPST, WRQN, JET-FM, KISR and KQHT. Video helping.

### TRIXTER GIVE IT TO MCA

Selling albums from MTV play with adds at WILN, B98 and others. Moving 11-10 PIRATE, 27-17 Q104, 36-29 WOMP, 40-34 KFTZ, 30-24 OK95, 39-34 KFMW, 34-30 ZFUN and 22-18 WPST.

### TESLA SIGNS GEFEN

**Singles:** — **Albums:** 38  
Big week with adds at PIRATE, KXYQ, KFTZ, KNIN, KTMT, WHHY, WHTO, WKSF, WOMP, WPRR, WVSR, WZOK, ZFUN, KZZU, WAEB, WKRZ, WOKI, KIKX, WHTT and WYCR. Jumps at KATM 28-23.

### CURE CLOSE TO ME ELEKTRA

**Singles:** — **Albums:** 26  
Sales lead with remix going on at KSAQ, K96.7, KBFM, KMOK, KNIN, KTRS, WJMX, WNYF, WPST, WAEB, KZZB and KYRK.

### CHARLATANS U.K. ONLY ONE I RCA/BB

#1 PoMo record is building with adds from WCGQ, WPRR, KCAQ and WERZ. Moving 39-31 KZZB and Deb 40 999KHI.

## POP/ADULT

### SARA HICKMAN I COULDN'T ELEKTRA

Big at Adult radio with new support at 999KHI, KFBQ, KLYV, KTRS, WCGQ, ZFUN, B98 and WQID. Jumps 39-35 KTUX.

**PICK UP THE PACE**

**YOUNG**



**MC**

**WLOL ADD**

**KZFM ADD**

**WQXA ADD**

**HOT97.7 deb 22 HOT**

**B96 25-23 HOT**

**10000**

**"AFTER TWO WEEKS IT GOES 25-23 WITH A HOT REPORT AND #2 REQUESTS. WE LOVE INSTANT ACTIVE RECORDS LIKE THIS. IT WILL BE POWER ROTATION WITHIN A MONTH."**

**TODD CAVANAH,  
MD / B96, CHICAGO**



**NEW TRACK FROM THE DELICIOUS VINYL  
SOUNDTRACK "MARKED FOR DEATH"  
VIDEO INCLUDED ON THE NEW YOUNG MC**

**WHISTLE BLOWN HOME VIDEO COMPILED**

# REQUESTS

**Bart Simpson** stays out in front this week barely edging out **Madonna** who continues to gain request support. **DNA** is showing no signs of weakness as programmers report consistent heavy phones in all dayparts. **Ralph Tresvant**

and **UB40** jump into the thick of things as they continue to perform at Top 40. **Chris Isaak** also enters the picture this week as it explodes this week at Top 40. Don't miss the boat on this one!

## **BART SIMPSON DO THE BARTMAN GEFEN**

Tons of calls continue to pour in with tons of airplay and heavy rotation on MTV leading. Hots this week include: PWR96, WKSE, WMJQ, WNVZ, 93Q, 95XIL, 98PXY, B93, B96, KBIU, KCAO, KF95, KKNB, KKSS, KMOK, KQCR, KS104, KTRS, KZIO, SLY96, WBWB, WCIL, WGTZ, WKFR, WLRW, WOMP, WOMX, WPRR, WQUT, WRQN, WRVQ, WYAV, WZOK, Y102 and ZFUN.

## **MADONNA JUSTIFY MY LOVE SIRE/WB**

Huge sales continue to tell the story as heavy airplay and media coverage do their part. Big mentions this week come in from KKBQ, KZZP, WKSE, WLOL, WNVZ, Y95, 98PXY, B93, KBIU, KCAO, KFFM, KKSS, KMOK, KNIN, KOKZ, KQCR, KS104, KWOD, KZIO, SLY96, WAEB, WCIL, WGTZ, WILN, WJAD, WLRW, WOMX, WQUT, WRVQ, WTIC, WZOK, Y102, Y108 and ZFUN.

## **VANILLA ICE PLAY THAT FUNKY... SBK**

Second single and second smash from Vanilla's debut album continues to sell tons of albums and singles. Pulling huge phones this week at KEGL, WLOL, WMJQ, WNVZ, Y108, B93, KBIU, KF95, KFFM, KKBQ, KKNB, KKSS, KMOK, KOKZ, KQCR, KS104, KWOD, KZFM, KZIO, WBWB, WCIL, WCIR, WGTZ, WILN, WJAD and WSNX.

## **DNA f/ S. VEGA TOM'S DINER A&M**

Massive single sales continue to tell the story this week with programmers at Y95, WTIC, 98PXY, B93, KF95, KFFM, KKBQ, KKNB, KNIN, KQCR, KTRS, WCIL, WFHT, WILN, WKFR, WLRW, WQUT, WRQN, WZKS and Y102 reporting heavy phones in all dayparts.

## **WINGER MILES AWAY ATLANTIC**

Huge night time phones continue to lead along with tons of single sales and solid rotation on MTV adding support. Smokin' the switchboards this week at 95XIL, KATM, KJ103, KMOK, KOKZ, KWOD, WCIL, WJAD, WKFR, WLRW, WOMX, WQUT, WSNX and Y102.

## **SURFACE FIRST TIME COLUMBIA**

This former Wildcard continues to perform at Top 40's across the country with an impressive average move. Top twenty single sales tell the story as KCAQ, KOKZ, KQCR, KS104, WCIL, WFHT, WJAD, WLRW, WOMP, WPRR, WZKS, Y102 and ZFUN are reporting heavy phone action.

## **DAMN YANKEES HIGH ENOUGH WB**

This smokin' power ballad is burning the airwaves at stations across the nation. Hot mentions this week include: PIRATE, KZZP, WNVZ, KATM, KKNB, KNIN, KOKZ, KQCR, WCIR, WOMX, WQUT and Y102.

## **C&C MUSIC GONNA MAKE YOU... COLUMBIA**

This explosive dance track continues to develop at Top 40 as single sales explode this week. Receiving tons of calls this week at B96, WKSE, WLOL, WMJQ, WNVZ, KFQX, KKSS, WAEB and WJAD.

## **WILL TO POWER I'M NOT IN LOVE EPIC**

Hot cover continues to light up the phones at stations across the country including: Y108, KBFM, KCAO, KKSS, KOKZ, WLRW, WPRR and Y102.

## **WARRANT I SAW RED COLUMBIA**

First ballad off of "Cherry Pie" continues to close at radio with heavy phones reported at PIRATE, KF95, KTRS, WCIL, WOMP, WQCM, WRQN and ZFUN.

## **R TRESVANT SENSITIVITY MCA**

The last member of New Edition is having success with this killer ballad as requests are telling the story this week at Y108, KBFM, KCAQ, KS104, KTRS, WCIR and WFHT.

## **UB40 THE WAY YOU DO... A&M**

Hot remake continues to sell tons of singles as well as pulling requests at Top 40's such as KF95, KFFM, KNIN, KQCR, KWOD and WCIL. Album sales remain steady.

## **CHRIS ISAAK WICKED GAME REPRISE**

Monster ballad explodes at radio picking up hot mentions this week from KEGL, KFQX, KHMV, WOMX, WQCM and WRVQ. Five Star rotation at VH-1 lending support.

### ALSO GAINING REQUEST MOMENTUM

**NELSON**  
2 NU

**AFTER THE RAIN** DGC  
**PONDEROUS** ATLANTIC

**IGGY POP**  
**BAD CO**

**CANDY**  
IF YOU NEEDED... ATCO

**VIRGIN**

**KEITH SWEAT**

**ILL GIVE ALL**

**ELECTRA**

**AC/DC**

**MONEY THIS**

**ATCO**

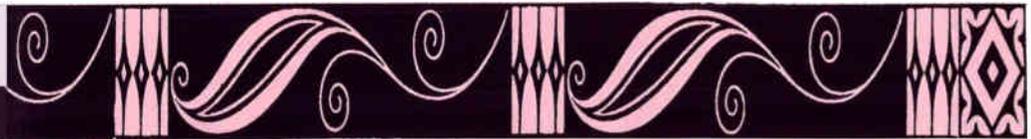
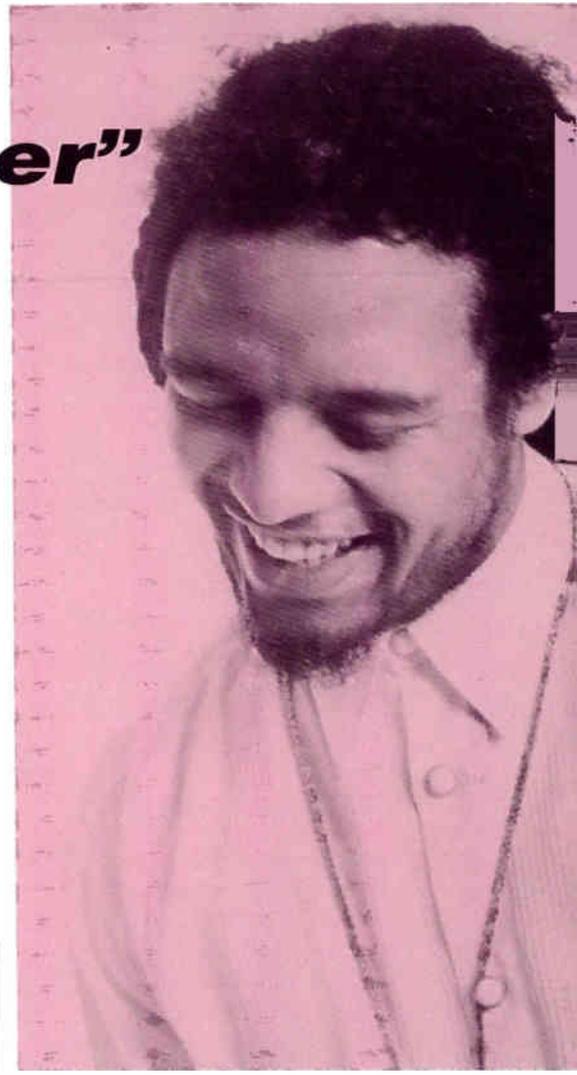
# maxi priest

**“just a little bit longer”**

From the album BONAFIDE

**FLASHMAKER!**  
ON OVER 60 TOP 40's!

<b>MAJOR MARKET ACTION:</b>	KZOU	add	WGTZ	26-22
WPGC	add	95XXX	add	999KHI 26-23
WNCI	21-18	KFRX	add	KCHX 30-24
KXXR	32-26	KG95	add	SLY96 27-24
PWR106	32-29	KNIN	add	WCIL 31-26
		KTRS	add	KZFM 36-31
<b>BREAKING AT:</b>		WGRD	add	KIKX 38-33
WXKS	WNVZ	KISN		KBOZ 38-35
KRBE	WPHR	WRVQ	WKEE	deb 32
KMEL	WKSS	HOT94.9	B95	deb 38



# PAT & MICK

**“use it up and wear it out”**

**INSTANT PHONES!**

WXKS	1-1	<b>BREAKING AT:</b>	
PWR99	7-7	WDJX	WKSS WANS XL106
WKZL	14-10	KRBE	K96.7 WILN
WTIC	27-15	WIOQ	WGTZ WQGN



# Cannon Goes Boom!

**Why did you push Chrysalis' Clarence Barnes down a flight of stairs?**

He was talking about a Billy Idol record and he said he was pained by the fact he hadn't received an add at PRO. I wanted to show him what real pain was like. The kind of pain Billy Idol had with his motorcycle accident. So I pushed him down the stairs.

**How many people witnessed this?**

No one. Just myself and Clarence. It's his word against mine and we all know how unbelievable most record people are. I figure I win hands down.

**Now that you no longer live in Buffalo, tell me the truth. Does the weather suck or what?**

I told you the truth last time. I really didn't mind the weather in Buffalo. It was cold and there was more snow than I was used to, but being a New England boy, I guess I was pretty used to cold weather. You just adapt to your 9 environment.

The first year I got there, it was the end of October and I had heard all the Buffalo weather stories. In October, there was no snow, same for November and then no snow in December. I said, "this is amazing." It's not bad at all. The stories weren't true. Then came January and about 40 inches of snow and I had to clean my car off every day for two weeks. I knew then I was in Buffalo.

**I hear you're a good carpenter.**

Connecticut native Paul "Boom Boom" Cannon's first gig in the radio biz was at Putnam's WINY in his home state. He worked at WZYQ in Frederick, Maryland from '82-'83 before shuffling off to Buffalo at WKSE, where he toiled from '83-'89. He is now P.D. at PRO-FM in Providence, R.I., having a wonderful life until HITS' radio wiener Mike "Out Go The Lights" Murphy called and ruined a perfectly good day.



A This is not Paul "Boom Boom" Cannon.

**"Sixteen years of doing the same format with the same basic presentation has led to a consistency you don't find all that often."**

I don't know if I'm a good carpenter. Actually, my father-in-law is a good carpenter and I'm a good apprentice. I take my frus-

trations from the job out on nails and wood with a hammer. I recently built an addition to my house and I'm helping my brother-in-law

with an addition to his. It's good therapy because it's something totally different from what I do five or six days a week.

**PRO-FM is really doing well. Probably better than most any of the Cap Cities stations. Tell us a little about it.**

I really don't think there is any great secret about PRO-FM. I think this is probably one of the few Top 40s in the country that came on in its inception in '73 or '74 and hasn't changed formats since. Sixteen years of doing the same format with the same basic presentation has led to a consistency you don't find all that often. The P.D.s before me did a great job and that tradition has a lot to do with it.

**Do you feel that the Mix-Hot A/C stations are doing Top 40 radio?**

I really don't think they are. If anything, it's probably more Adult because they won't play the rock or the rap and in some cases, they're not going to play a lot of dance, either. I think the secret to Top 40 is the exposure of various types of music to the audience. I don't think the Mix stations will do that nor do they want to. I believe it's a kind of niche format that is going for the 25-49 demo, which is very sellable. You can make a living doing that, but I don't think you'll see any Mix-Hot A/C stations being market leaders. Their 12+ shares won't be large enough for them to be #1 in a market. ★

# THE BOYS

"THING CALLED LOVE"

JUST OUT AND ON YOUR DESK NOW!  
GOING FOR ADDS 12/17 & 12/18!

EARLY ACTION:

B95 add  
KKMG add  
KZFM deb 40



THE DEBUT SINGLE FROM **MICHAEL BIVENS**  
NEW BAND!

HEATING UP AT:

KOY FM	KISN	FM102	KPGC
KGGI	KZHT	KRBE	Q102
WCKZ	KMEL	HOT102	PWRPIG
KZZP	KPLZ	WXKS	

GOING FOR ADDS 1/8!

# ANOTHER BAD CREATION

"IESHA"

# EARPICKS

Current favorites as chosen by members of all segments of the music industry

The second **Whitney Houston** is a ballad and radio is screaming for it as if there aren't any ballads out. Go figure. Uh-oh, Uh-oh here comes the new **M.C. Hammer** and it's not a ballad. **Tesla** is back with a live cover of a 70's hit

that's not a ballad and is crossing from album rock. The fourth **Bell Biv Devoe** is a ballad. Thanks guys, we needed that. **Young MC** gets big phones. Former Wildcard **Chris Isaak** continues to develop, it's kind of a ballad.

## WINNERS

<b>1</b>	<b>W. HOUSTON</b>	ALL THE MAN...	(Arista)	<b>6</b>	<b>TIME</b>	SHAKE	(WB)
<b>2</b>	<b>M.C. HAMMER</b>	HERE COMES...	(Cap)	<b>7</b>	<b>YOUNG MC</b>	PICK UP THE...	(Del Vinyl)
<b>3</b>	<b>TESLA</b>	SIGNS	(Geffen)	<b>8</b>	<b>2NU</b>	THIS IS...	(Atlantic)
<b>4</b>	<b>B B DEVOE</b>	WHEN WILL I...	(MCA)	<b>9</b>	<b>CINDERELLA</b>	SHELTER ME	(Merc)
<b>5</b>	<b>SLAUGHTER</b>	SPEND MY LIFE	(Chrysl)	<b>10</b>	<b>CHRIS ISAAK</b>	WICKED GAME	(Rep)

**JUGG /TRACKS/CHARLOTTE**  
Trilogy/Damien/P C Quest

**GREG ADAMS/KFFM/YAKIMA**  
Timmy T/T Spencer/W Houston

**BOBBI AKERS/KGOT/ANCHORAGE**  
W Houston/MC Hammer

**B ALBRIGHT/SAM GOODY/EDISON**  
Simpsons/J Iglesias/H Tuna

**T ALEXANDER/B 106/FORT WAYNE**  
After 7/Slaughter/C Isaak

**K ALTOMARE/RHINO RECORDS/LA**  
I Pop/Posies/D Gibson

**TRACY AUSTIN/B93/AUSTIN**  
C Isaak/O Adams/U D Squad/Charlatans UK

**WILLIE B/KSAQ/SAN ANTONIO**  
Slaughter/Cure

**DANNY B/KZFM/CORPUS CHRISTI**  
Young MC/MC Hammer/T Kemp

**TOMMY B/KZIO/DULUTH**  
I Pop/H Of Lords/Warrant/W Houston

**CHRIS BAILEY/WNVZ/NORFOLK**  
Deee-Lite/Time

**G BAIN/Q RECORDS & VIDEO/MIAMI**  
W Houston/BBD/T L Fisher/MC Hammer

**A BANNING/B IN MUSIC/GRD RAPIDS**  
BB Devoe/MC Hammer/W Houston/Tesla

**M BARNHILL/RECORD BAR/DURHAM**  
BB Devoe/MC Hammer/W Houston/Tesla

**CINDY BARR/SPECS/MIAMI**  
BB Devoe/MC Hammer/W Houston/Boys

**M BASHKIN/BAKER & TAYLOR/CHIC**  
W Houston/Tesla/The Boys/BB Devoe

**S BEAN/HARMONY HOUSE/DETROIT**  
T L Fisher/MC Hammer/W Houston

**JENNIFER BELL/KATM/COL SPRINGS**  
Cure/Ratt

**KEN BENSON/WRQN/TOLEDO**  
M Vanilli/Slaughter

**J BLAINE/MUSIC PEOPLE/OAKLAND**  
BB Devoe/K Sweat/T Pendergrass/AC-DC

**T BRENNER/ARROW DIST/SOLON, OH**  
V Morrison/Morrissey/Front 247

**BEN BRENT/WALL TO WALL/PHILA**  
P Simon/Candyman/Breathe/S Generation

**MIKE BROWNE/Y 102/READING**  
C Dion

**SCOTT BURTON/WRCK/UTICA**  
Boys/W Houston/Time

**DAVE CARROLL/CD ONE-STOP/CONN**  
Simpson's/Charlatans UK/O Adams/N Young

**BILL CATCHER/WANS/GREENVILLE**  
W Houston/C Isaak/AC-DC

**TODD CAVANAH/B96/CHICAGO**  
MCB /Daisy D/Culture B/Young MC

**JIM CERONE/WBWB/BLOOMINGTON**  
Pat & Mick/2NU

**I CHAFFERDET/UNIQUE/N HYDE PK**  
BB Devoe/Warrant/C Girls/K Sweat

**S CHRISTIAN/WILN/PANAMA FLA**  
H Of Lords/W Houston/2NU

**D CLARK/SLY96/SAN LUIS OBISPO**  
R Girls/Styx/M Carey

**J COHEN/STRAWBERRIES/BOSTON**  
Charlatans UK/C&C/T E Their Own/Time

**J COLLIER/VALLEY REC/WOODLAND**  
W To Power/Cher/INXS/Cinderella

**CAT COLLINS/98PXY/ROCHESTER**  
O Adams/W Houston/T C Sinatras

**DAVE CURTIS/LECHMERE/BOSTON**  
Time/MC Hammer/W Houston/BB Devoe

**ALBIE D/WPGC/WASH DC**  
C Girls/S Youngblood/M Priest/Randys

**JEFF DAVIS/WCIR/BECKLEY**  
S Hickman/Hammer/Sweet S/T L Fisher

**RICK DEAM/HEGEWISCH/CHICAGO**  
V Ice/AC-DC/C Dion/T Campbell

**DAVE ELLIOT/KKBQ/HOUSTON**  
Cure/Cinderella

# Total Commitment!

## MAJOR MARKET ACTION:

**B100** add  
**WPHR** add  
**X100** deb 30  
**KWSS** deb 30  
**Q106** 15-13  
**PIRATE** 14-13  
**Q105** 21-17  
**WXKS** 24-20  
**HOT94.9** 22-20  
**WKBQ** 25-23  
**KZZP** 24-23  
**KRBE** 28-25  
**PWR99** 28-26  
**KDWB** KXYQ  
**HOT102** WNVZ  
**...PLUS 70 MORE!**



# IGGY POP CANDY KATE PIERSON

FROM THE ALBUM **BRICK BY BRICK**

Produced by Don Was

**CROSSOVER!**  
**MTV HEAVY!**

**NOW ON OVER 90 TOP 40's!**

**"Iggy Pop generates immediate  
phones 18-34. The hip factor is  
immeasurable."**

**— Lee Chesnut - PWR 99 31-28**

**"Sounds fresh. Stands out on the air.  
We believe it will Pop through!"**

**— Denise Lauren - Pirate 14-13**

*Virgin*

# EARPICKS

Current favorites as chosen by members of all segments of the music industry

**V ELLIOTT/V VENDORS/KALAMAZOO**  
C & C/K Sweat/S Generation/Ellis-Hare

**J FARKAS/TAPE WORLD/OHIO**  
Testament/Slaughter/J Addiction/Deee-Lite

**MARK FEATHER/WQXA/YORK**  
Stevie B/C Girls/W Houston/Young MC

**B FENTY/ASSOC 1-STOP/PHOENIX**  
BB Devoe/W Houston/MC Hammer/Tesla

**CHUCK FINLEY/WYYS/COLUMBIA**  
Tesla/P Metal

**S FREEMAN/CML 1-STOP/ST. LOUIS**  
BB Devoe/W Houston/Tesla/MC Hammer

**JJ GERARD/KQCR/CEDAR RAPIDS**  
W Houston/Cinderella/AC-DC/Jellybean

**PAM GRUND/WIOQ/PHILLY**  
Noel/Jellybean/April

**BEN HAMILTON/95XXX/BURLINGTON**  
O Adams/Cinderella/T Spencer

**DUSTY HAYES/KBFM/MCALLEN**  
G Moore/W Houston/G Next Door/Timmy T

**KIM HAYES/STREETSIDE/ST. LOUIS**  
Cinderella/L Mob/S Row/Tesla

**H HAZE/KKSS/ALBUQUERQUE**  
W Houston/Young MC

**STEVE HELLER/ZFUN/MOSCOW**  
W Houston/2NU/G Moore/Tesla

**C HOLMSTROM/ROUND UP/KENT WA**  
2NU/P Gabriel/L Mob/S Asylum

**D HOUGHTON/UNIVERSAL/PHILLY**  
N McCoy/Simpsons/Mission UK/Romantics

**L HUGHES/95XIL/PARKERSBURG**  
W Houston

**JOHN IVEY/WZOK/ROCKFORD IL**  
W Houston

**C JACK/WAEB/ALLENTOWN**  
MC Hammer/Slaughter/C Isaak

**JAY JEFFRIES/K106/BEAUMONT**  
W Houston/MC Hammer/Cure

**J JOHNSON/BUZZ'S NEST/COLUMB**  
W Houston/MC Hammer/BB Devoe/Tesla

**E. CURTIS JOHNSON/KRZR/FRESNO**  
Ratt/S Tendencies/H Of Lords

**P JOHNSON/PRO ONE-STOP/TEMPE**  
Charlatans UK/S Of Mercy/Tesla

**MARK KATRI/KCHX/MIDLAND**  
Cure/W Houston/AC-DC

**THE KIDD/KJ103/OKLAHOMA CITY**  
Pebbles/INXS

**ROSS KNIGHT/KTFM/SAN ANTONIO**  
C Girls/TT Tone/2NU

**JIM LASPESA/TOWER SUNSET/LA**  
AC-DC/Barbie/E Cheese/R Kross

**JON LESHAY/ELEKTRA/NEW YORK**  
W Houston/T L Fisher/S Sensation/Boys

**CHRIS LING/WYAV/MYRTLE BEACH**  
W Houston/Slaughter/TL Fisher

**RIC LIPPINCOTT/Z95/CHICAGO**  
Mojo B's/Slaughter

**JACK LUNDY/Y94/FARGO**  
W Houston/Styx/Slaughter/P Young

**STEVE MANN/WQUT/JOHNSON CITY**  
Deee-Lite/W Houston/Tesla/G Moore

**MAD MAX/KF95/BOISE**  
Tesla/Young MC/Slaughter/S Hickman

**CHUCK MCGEE/WOMP/WHEELING**  
W Houston/Slaughter/P Metal

**MARK MCGILL/WSNX/MUSKEGON**  
Young MC/C Isaak/W Houston

**MIKE MCGOWAN/WKSE/BUFFALO**  
MC Hammer/B Box/Cure

**JJ MCKAY/KNIN/WICHITA FALLS**  
W Houston/M Priest

**LISA MCKAY/WRVQ/RICHMOND**  
Time/G Moore/Tesla

**JIM MEECH/93Q/SYRACUSE**  
W Houston/Cinderella/C Dion

**SEAN MICHAELS/KTRS/CASPER**  
P Metal/Cure/U Dance Squad/AC-DC

**TIM MIKKELS/KKNB/LINCOLN**  
W Houston/MC Hammer/Tesla

**K MILLER/NORTH LIGHTS/ST PAUL**  
DNA/Run DMC/A B Creation/J Addiction

**TOM MITCHELL/WTIC/HARTFORD**  
BB Devoe/TT Tone/M Carey

**S MORGAN/KWOD/SACRAMENTO**  
Charlatans UK/2NU/Pebbles

**C MORRISON/ROSE RECORDS/CHIC**  
N Young/Tesla/I Cube/R DMC

**J MOSKOW/SCHWARTZ/WASH D.C.**  
W Houston/Time/MC Hammer/BB Devoe

**HANK NEVINS/WMJQ/BUFFALO**  
Time/2NU/W Houston/U Dance Squad

**V OLVEIRA/SEA-PORT/PORTLAND**  
Time/Tesla/B BIV DEVOE/W Houston

**J PALMER/ARC DIST/CINCINNATI**  
B Box/E John/K Sweat

**J PANKHURST/RTI 1-STOP/OMAHA**  
Ellis-Hare/MC Hammer/W Houston

**J PRIMERANO/TRANSCONT/BUFF**  
Time

**LEE REYNOLDS/WFHT/TALLAHASSEE**  
M Carey/W Houston

**JJ RILEY/WRQN/TOLEDO**  
Slaughter/MC Hammer

**R ROBERTS/CAMELOT/AUSTIN**  
Tesla/MC Hammer/Madonna/Simpsons

**C ROBINSON/GEFFEN/MINNEAPOLIS**  
W Houston/MC Hammer/Tesla/Young MC

**J ROSE/WESTERN MERCH/AMARILLO**  
BB Devoe/MC Hammer/Boys/W Houston

**R ROSS/WGTZ/DAYTON**  
2NU/T Spencer

**BIG AL RUBEIRA/MUSIC MERCH/R I**  
W Houston/Tesla/MC Hammer/Time

**PETE RUSSO/RECORD BAR/LENOX**  
P & Mick/Madonna/R Tresvant/C & C

**ANNIE SAGE/KCAQ/OXNARD**  
Whitney/Sweet S/R Palmer/Hammer

**DARCIE SANDERS/KZZP/PHOENIX**  
Deee-Lite/REO/O Adams/W Houston

**FLASHMAKER!**  
ALREADY ON OVER 50 TOP 40's

**INCLUDING:**

KSAQ	add	WSKZ	deb	23
KZFM	add	KATM	deb	27
WRCK	add	WKRZ	deb	38
KQIZ	add	KFMW	deb	39
KYRK	add	WHTO	deb	39
WQID	add	WJMX	deb	39
KYYY	add	Z102	deb	39
KZIO	add	WOMP	deb	40
OK95	add			
PWR92	add	<b>BREAKING AT:</b>		
WAAL	add	WNVZ		
WGRD	add	KISN		
WILN	add	KCAQ		
WKEE	add	KZZU		
WQUT	add	WBBQ		

from the album **SAHARA**



**HOUSE OF LORDS**  
"REMEMBER MY NAME"

**FLASHMAKER!**  
ON OVER 60 TOP 40's!

PRO-FM add  
KISN add  
KPRR add  
WAAL add  
WPFR add  
WSPK add  
WZOK add

WQGN deb 32  
WL0L deb 33  
Y107 deb 34  
KFBQ deb 36  
KZZB deb 39

WXKS 17-11  
HOT97 17-12  
B96 24-15  
KMEL 27-23  
WJAD 30-23  
WPRR 33-30  
KISR 39-36

**BREAKING AT:**  
WZOU WNVZ  
WPGC WKSS  
KXXR WKSE  
KKFR WMJQ  
HOT102 WDJX  
KWOD

produced by Groove Groove Melody

**BLACK BOX**  
"I DON'T KNOW ANYBODY ELSE"

from the album **DREAMLAND**



**FLASHMAKER!**  
ON OVER 50 TOP 40's!

HOT94.9	KZII	WCGQ
KZZB	WAYS	WPRR
KF95	WHHY	KATM
K106	WILN	KZZU
KTUX	WJMX	KZFM
KQIZ	ZFUN	KISR
WQID	WXKS	999KHI
G98	WNVZ	WHTO
KBOZ	KSAQ	KAKS
KCHX	WBBQ	YES97
KFTZ	KCAQ	
KNIN	WERZ	

produced by Chris Nagle  
**CHARLATANS U.K.**  
"THE ONLY ONE I KNOW"

**MTV BUZZ BIN!**  
**#1 POST MODERN!**  
**CROSSOVER!**

from the album **SOME FRIENDLY**







# AC/DC

## "MONEY TALKS"

**MOST ADDED! (3 WKS)  
FLASHMAKERS WINNER!  
9 HITS TOP FIFTY ALBUMS!**

**50-45 HITS TOP FIFTY SINGLES!  
ALREADY ON OVER 115 TOP 40'S!  
ALBUM ALMOST 2 MILLION!**



# BAD COMPANY

## "IF YOU NEEDED SOMEBODY"

**CROSSOVERS WINNER!  
#2 ALBUM ROCK TRACKS!  
ON OVER 100 TOP 40 STATIONS!**

**Q102 18-14  
WZPL 28-22**



# TRICIA LEIGH FISHER

## "LET'S MAKE THE TIME"

**FLASHMAKER!**

PRO-FM add	WJMX add	WPRR deb 35	BREAKING AT:	KLYV
WTFX add	WNYP add	WERZ deb 40	WLOL	KZFM KZIO
WCGQ add	WQGN add		KTFM	WFLY WFHT
			HOT94.9 G98	WJAD



# SWEET SENSATION

## "ONE GOOD MAN"

**FLASHMAKER!**

**OUT OF THE BOX AT:**

**PWR106 add HOT97 add HOT97.7 add**





**"Sweetness And Light"**



produced by tim friese-greene  
from the new album gala  
management: howard gough

© 1990 4ad



# POST MODERN

(Based on a combination of airplay and sales.)

LW	TW	ARTIST-LABEL	COMMENTS
1	1	RED HOT & BLUE COMP. - Chrysalis Various	#1 AGAIN!
2	2	CURE - Elektra Various	MTV BUZZ BIN
3	3	CHARLATANS UK - BB/RCA Then/Only One	MTV BUZZ BIN
5	4	SISTERS OF MERCY - Elektra More	Next #1?
4	5	JANE'S ADDICTION - WB Been Caught Stealing	MTV BUZZ BIN
6	6	MORRISSEY - Sire/Reprise Piccadilly Palare	MEGA SALES!
7	7	COCTEAU TWINS - 4AD/Capitol Various	Tour = Sales
16	8	LUSH - 4AD/Reprise Sweetness And Light	Mondo Airplay
20	9	HAPPY MONDAYS - Elektra Kinky Afro	Way to go!
9	10	POGUES - Island Sunny Side...	Airplay slips
11	11	EDIE BRICKELL & N.B. - Geffen Mama Help Me	PoMo/Pop Hit
14	12	TRASH CAN SINATRAS - London/Pol Various	#1 HOTS!
8	13	REPLACEMENTS - Sire/Reprise Various	HITS coverboys
12	14	CONNELLS - TVT Various	Radio leads
10	15	REDD KROSS - Atlantic Annie's Gone	Movie Stars!
15	16	SOUP DRAGONS - Big Life/Poly Backwards Dog/Free	SALES!
17	17	INDIGO GIRLS - Epic Watershed/Hammer	New cut HERE
18	18	INSPIRAL CARPETS - Elektra Various	Airplay leads
13	19	PUBLIC IMAGE LTD. - Virgin Don't Ask Me	Falling....
23	20	BRIAN ENO/JOHN CALE - Opal/WB Various	Get groovy 7#
24	21	SKINNY PUPPY - Nettwerk/Capitol Various	Early Sales
25	22	IGGY POP - Virgin Buttown	He's Back...
--	23	DANIELLE DAX - Sire/WB Tomorrow...	Hots Winner!
21	24	WATERBOYS - Ensign/Chrys. Various	Thanx for tix
--	25	FRONT 242 - Epic Tragedy For You	I Luv Backer

## POST TOASTED By Ivana B. Adored

**ANYTHING THAT'S NOT HAPPENING NOW IS THE WAVE OF THE FUTURE:** Not only is today the first day of Hanukkah, but it's ALSO Frank Sinatra's birthday! Is it just a coincidence? I don't think so. Expect something to happen of seismic proportion.....Speaking of Frank, Reprise has decided to service PoMo radio with a sampler from the awesome box set. Will Capitol follow suit?.....Speaking of Capitol, is Sean Renet vying for an outer office in the

Capitol tower? Will a certain PoMo goddess follow Sean to handle college radio?.....Speaking of radio, MAJOR, MEGA, MONDO congratulations to Tom Calderone on his appointment as Program Director at WDRE. He'll be greeted with a ticker-tape parade in his honor.....Speaking of tape, did anybody tape last week's episode of **Twin Peaks**? I was in the vicinity, but otherwise engaged.....Speaking of **Twin Peaks**, it appears as though the soundtrack has

sold in excess of 500,000 records. To Paul V. : there's a space on my wall, right between my gilt-framed **Barry Gibb** picture and my **Goo Goo Dolls** poster, that would be *perfect* for oh, I don't know, uh, maybe a gold record?.....Speaking of the **Goo Goo Dolls**, **Johnny** has quit the band to pursue his lifetime dream of becoming a **Barbizon** model.....Speaking of dreams, when you call or fax in your report, please include *your* Top Ten for the year. It doesn't have to be records; some of you may even read books! Will **Rick Krim** and I have to stage a "Ugandan Death Match" between the **Posies** and **Jellyfish** to determine the coveted #1 spot on our lists?.....Speaking of the Top Ten, keep those **Chris Isaak** adds coming in! "Wicked Game" is going to be a huge hit, so you might as well take credit for it. I know I will.....Speaking of adds, kudos to **KITS** in **San Francisco** for adding the **Butthole Surfers**. The **Surfers** is also one of the "Hot" records of the week. (For the perpetually confused, I have no idea what "Hot" means either).....I think it's just swell that **CBS** has started a "Post Modern Pioneers" campaign, rereleasing all those *New Wave* records we used to "pogo" to, such as the **Dictator's** "Go Girl Crazy," the **Vibrator's** "Pure Mania," and "Special View" by the **Only Ones**, one of the greatest bands in the history of life.....The **Sub Pop**/Major Label merger has been completed, with **K-Tel** the lucky winner. **Silver Eagle** was a strong contender, but the powers at **Sub Pop** were nervous about their bands competing with **Boxcar Willie**.

### POST MODERN HERO



TAD: too cute for MTV

# POST MODERN



## HOTS

1. TRASH CAN SINATRAS (London/Poly)
2. RED HOT & BLUE (Chrysalis)
3. SISTERS OF MERCY (Elektra)
3. DANIELLE DAX (Sire/WB)
5. THE CURE (Elektra)
6. BUTTHOLE SURFERS (Rough Trade)



## ADDS

1. KMFDM (Wax Trax)
1. ALIEN SEX FIEND (Anagram UK)
1. PARACHUTE MEN (Fire)
4. MEAT BEAT MANIFESTO (Mute/Elektra)
4. CHUCK PROPHET (Fire)
6. TAD (Sub Pop)

*(Hot reports from the nation's leading radio and retail outlets)*

### KACV / JAMEY KARR / AMARILLO

Edie Brickell &...  
Indigo Girls  
Exene Cervenka  
Buck Pets  
Chris Isaak

### RALPH'S RECORDS / BOB BE- CKER / AMARILLO, TX

Vince Hopkins  
High  
Trash Can Sinatras  
Beautiful South  
Buck Pets

### WHFS / WEASEL / ANNAPOLIS

Danielle Dax  
Rubaiyat  
Kaleidoscope  
Lonesome Val  
Primal Scream

### WUOG / MARK KHALID / ATHENS

Dust Devils  
Brave Combo  
Monie Love  
Lush  
Spike & Co.

### ATLANTA CD (PEACHTREE) / JIM ENGEL / ATLANTA

Gang of Four  
Peter Gabriel  
B.Eno & J.Cale  
Alarm  
Happy Mondays

### WRAS / JEFF CLARK / ATLANTA

Red Hot & Blue  
Robin Holcomb  
Area  
Carry Nation  
Van Morrison

### KUT / CHERYL BATEMAN / AUSTIN

Red Hot & Blue  
Robert Cray  
Roky Erickson  
Gipsy Kings  
3 Mustaphas 3

### KUGS / SEAN CUNNINGHAM / BELLINGHAM

Blake Babies  
3 Mustaphas 3  
Monie Love  
Parachute Men  
Apache Scratchy

### HARMONY HOUSE / VINCE DELEON / BERKELEY, MI

Danielle Dax  
Happy Mondays  
Butthole Surfers  
Killing Joke  
Beautiful South

### WBCN / OEDIPUS/CARTER ALAN / BOSTON

Sisters of Mercy  
Kristen Vigard  
Lush  
Soho  
Eddie G.

### WFNX / KURT ST. THOMAS / BOSTON

Sisters of Mercy  
They Eat Their Own  
Morrissey  
Pixies  
Jane's Addiction

### ALBUMS ON THE HILL / ANDY SCHNEIDKRAUT / BOULDER

Trash Can Sinatras  
Falling Joys  
TV Personalities  
Verlaines  
Meat Beat Manifesto

### WBNY / MIKE PARRISH / BUF- FALO

Goo Goo Dolls  
Connells  
Charlatans UK  
Limbomaniacs  
High

### KUNI / AL SCHARES / CEDAR FALLS

Nikki Sudden  
Blake Babies  
Milo Binder  
Gregson & Collister  
Blowzabella

### WXYC / RANDY BULLOCK / CHAPEL HILL

Fred Frith Kaiser...  
Tom Ze  
Pegboy  
Love Battery  
Goo Goo Dolls

### KCOU / MARC ATTENBERG / COLUMBIA

Meat Beat Manifesto  
Mark Arm  
Uncle Tupelo  
Lush  
Coup De Grace

### CD101 / KELLI GATES / COLUMBUS

Connells  
Buck Pets  
Charlatans UK  
Red Hot & Blue  
Strangemartin

### KDGE / LARRY NIELSON / DALLAS

INXS  
Living Colour  
Replacements  
Primal Scream  
P.I.L.

### WXCI / ROB KENNEDY / DAN- BURY

High  
Sisters of Mercy  
Beautiful South  
Lilac Time  
Trash Can Sinatras

### WDET / ANNE DELISI / DETROIT

Cure  
Paul Simon  
Connells  
Amina  
Pogues

### WDHA / ANDY DEAN / DOVER, NJ

Jane's Addiction  
King's X  
Charlatans UK  
Rik Emmett  
Alarm

### WXDU / BRYCE BURKHART / DURHAM

Jack Officers  
Dust Devils  
Boss Hog  
Horse Flies  
Flesh Eaters

### PEER RECORDS / RICH ZUBRAD / IRVINE

Chris Isaak  
Posies  
Cocteau Twins  
Sisters of Mercy  
Trash Can Sinatras

### VINYL VENDORS / VALERIE EL- LIOT / KALAMAZOO, MI

Cure  
Robert Johnson  
Red Hot & Blue  
Twin Peaks O.S.T.  
Deee-Lite

### STREETSIDE (WEST PORT RD.) / PHILLIP HANLY / KANSAS CITY

Nine Inch Nails  
Danielle Dax  
Red Hot & Blue  
Morrissey  
Meat Beat Manifesto

### KUNV / JOEL HABBESHAW / LAS VEGAS

Charlatans UK  
Pop Will Eat Itself  
Goo Goo Dolls  
Lard  
Boris Mikulic

### KJHK / CHRIS GILLESPIE / LAWRENCR, KS

Buffalo Tom  
Primal Scream  
Killing Joke  
High  
Pop Will Eat Itself

### KCRW / RICK LAMM / LOS AN- GELES

Danielle Dax  
Najma  
B.Eno & J.Cale  
Rubaiyat

# POST MODERN



## JEFF CLARK WRAS, ATLANTA

Poor Jeff. It's tough being a mega dude at such a tiny, insignificant station as WRAS. Jeff is pretty gullible. He actually *believes* you record types when you tell him (get this) that his station has 100,000 watts. And that WRAS has an impact in the Atlanta market. Whatta laugh! Through the long history of Music Directors encumbered with the myth of WRAS, Jeff has repeatedly placed well in the swimsuit competition, but his tap dancing is a little weak.

### HOTS:

1. CHAINSAW KITTENS
2. FRANK SINATRA
3. BUTTHOLE SURFERS
4. POSIES
5. TAD
6. JELLYFISH
7. GOO GOO DOLLS
8. CHRIS ISAAK
9. LIVING COLOUR
10. JANE'S ADDICTION

#### KROQ / TRIP REEB / LOS ANGELES

Cure  
Chris Isaak  
Primal Scream  
Sisters of Mercy  
Pet Shop Boys

#### RHINO RECORDS / BOB KUHLMAN / LOS ANGELES

Gear Daddies  
Pixies  
Bad Religion  
Soul Asylum

#### INNER LIGHT / CATHY MAESK / MANCHESTER, N.H.

Morrissey  
Wire Train  
Alarm  
Peter Gabriel  
Call

#### OPEN BOOKS & RECORDS / LESLIE WIMMER / MIAMI, FL

Lard  
Danielle Dax  
Oho  
Simpsons  
Bronski Beat

#### RADIO DOCS / KATHY STAMM / MILWAUKEE

Happy Mondays  
Romantics  
Meat Beat Manifesto  
Pogues

#### KJJO / LORI KELLY / MINNEAPOLIS

Cure  
Jane's Addiction  
Redd Kross  
Connells  
Inspirational Carpets

#### KFMH / MARY REILLY / MUSCATINE, IA

Bedlam Rovers  
Roky Erickson  
Butthole Surfers  
Milo Binder  
Naked Raygun

#### CHEAP THRILLS / URI / NEW BRUNSWICK

Dave Stewart &...  
Trash Can Sinatras  
Happy Mondays  
Meat Beat Manifesto  
Prefab Sprout

#### ST. MARKS SOUND / JOE RANDIS / NEW YORK

Lunachicks  
Boss Hog  
Redd Kross  
Sonic Youth

#### WNEW / LORRAINE CARUSO / NEW YORK

Eric Johnson  
Jane's Addiction  
Winger  
Black Crowes  
Gary Moore

#### WNYU / KRISTEN CARNEY / NEW YORK

Loose Ends  
Ride  
Oleta Adams  
Tkeylo  
Alien Sex Fiend

#### WDRE / DENIS MCNAMARA / NEW YORK CITY

Red Hot & Blue  
Cure  
INXS  
Jane's Addiction  
Trash Can Sinatras

#### WHEREHOUSE / NIKKI BASQUE / PACIFIC BEACH

Sisters of Mercy  
Danielle Dax  
Beautiful South  
Toy Matinee  
Trash Can Sinatras

#### WPRB / DAVE MILLS / COREY MAGNELL / PRINCETON

Monie Love  
Sonic Youth  
Beat Happening  
Bad Religion  
Superchunk

#### FACE THE MUSIC / KEN MACIVER / ROCHESTER, MINN.

Butthole Surfers  
Killing Joke  
Danielle Dax  
Melvins  
Front 242

#### KLPI / OTTO DELAGE / RUSTON

Sebadoh  
Beat Happening  
Paul Simon  
Billy Bragg  
Courtney Love

#### KJQ / MIKE SUMMERS / SALT LAKE CITY

Sisters of Mercy  
Jane's Addiction  
High  
Iggy Pop  
Red Hot & Blue

#### SMOKEY'S / SMOKEY KOELSCH / SALT LAKE CITY

Sisters of Mercy  
Danielle Dax  
Trash Can Sinatras  
Charlatans UK  
Red Hot & Blue

#### 91X / MIKE HALLORAN / SAN DIEGO

Red Hot & Blue  
Cure  
Primal Scream  
Trash Can Sinatras  
Soul Asylum

#### KITS / STEVE MASTERS / SAN FRANCISCO

P.I.L.  
Red Hot & Blue  
Trash Can Sinatras  
Mission UK  
Soho

#### K-OTTER / DREW ROSS / SAN LUIS OBISPO

Edie Brickell &...  
Paul Simon  
Waterboys  
Replacements  
Los Lobos

#### KCPR / SCOTT CARTER / SAN LUIS OBISPO

Frontline Assembly  
Butthole Surfers  
Alien Sex Fiend  
Ride  
Pale Saints

#### KCMU / KATHY FENNESSY / SEATTLE

Fastbacks  
Butthole Surfers  
Pogues  
Galaxie 500  
Terminator X

#### EUCLID / JOE SCHWAB / ST. LOUIS

Fishbone  
Killing Joke  
Inspirational Carpets  
Skinny Puppy  
Uncle Tupelo

#### KTAO / I LOVE BRAD / TAOS

Trash Can Sinatras  
Gregson & Collister  
Van Morrison  
Hinterland  
Anne Richmond Boston

#### WPST / MEL TOXIC TAYLOR / TRENTON

Cure  
Charlatans UK  
Depeche Mode  
Jellyfish  
P.I.L.

#### WTSR / CHRIS BERGEN / TRENTON

Ween  
Pop Will Eat Itself  
KMFDM  
Frontline Assembly  
Drance

#### VINYL SOLUTION / JILLANA ENTEEN / TUSCALOOSA

Butthole Surfers  
Jack Officers  
Roky Erickson  
Buffalo Tom  
Lush

# Pocketful

*They* come from Seattle with a sound that conjures up images of the psychedelic era, yet remains modern and distinctive in its own right. But the *Posies* — guitarist Jon Auer, vocalist/guitarist (and Ivana B. Adored lookalike) Ken Stringfellow, bassist Rick Roberts and drummer Mike Musburger — stress that their future albums may not sound much like their first one, as they want each record to be an individual and unique piece of work. Weary of being grouped with other neo-psychedelic revivalists like Jellyfish and Deee-lite, the *Posies* advocate a straight-ahead approach to making music, basing it on songs and reaching their

# Of Posies

fans without creating what they perceive as pretentious external appeal. Auer and Stringfellow recently performed an enchanting acoustic set in HITS' art room for the entertainment of 15 or 20 of our losers, which pointedly didn't include purported fan Karen Glauber, who was off at a Norman Greenbaum tribute concert in Poughkeepsie. As if that weren't enough, the pair had to spend an extra 20 minutes locked in one of our miniscule offices with new lump/chump/schlump on the block Bruce Matzkin, sipping kosher root beer and doing their best to reassure "Manic" Matzkin he was asking meaningful questions.

*Your music is pretty far removed from the thrash sound Seattle seems to spawn.*

**Jon Auer:** Every place gets a certain amount of attention for a certain sound. There have always been other things besides grunge in Seattle; it's just that that's what was written about and hyped. It's kind of like saying there's only one kind of food somewhere.

*You have a real late '60s Southern Cal feel.*

**Jon:** We get tagged with that because in this day and age, people don't write songs with harmonies and melodies. They tend to write dance music, with drum machines and dance grooves.

**Ken Stringfellow:** If people do write stuff with melodies and harmonies, they always have to coat it with a decidedly retro thing, a la Jellyfish. (Ed. note: All disparaging references by the *Posies* to Jellyfish are purely personal and based on a rivalry for PoMo Poobah Ivana's affection.) There's nobody doing it based on the songs and nothing else.

*How did the Posies come together?*

**Jon:** We had an independent album out before this called "Failure,"

which the two of us did ourselves in an eight-track studio at my house. It's just a little dinky record trying to sound like "Rubber Soul" or something like that, and that was sort of the blueprint for what the *Posies* sound like. Within three weeks of the tape coming out, we ran into Rick and Mike through a friend of a friend. They were the first people we played with, and it really clicked. Since then we haven't stopped. We played 150 shows in a year-and-a-half in the Seattle area alone.

*Why did you call it "Failure?"*

**Jon:** It's just an ironic joke title, like a self put-down. HITS is very good at that as well.

*You guys are into psychedelia, though.*

**Jon:** We like the trippy aspects of things, but it's not revivalism. We've just always done what we like. We didn't know about bands like Jellyfish or the Rembrandts — bands who've come out with this "clean pop sound" that everyone's talking about. Two-and-a-half years ago we were just two kids in a college town writing songs — and that's all we were doing. We have influences and we



assimilate what we like, and what we don't like we discard.

*Is this the first time you've done a national tour?*

**Jon:** Officially, yes. It was a big thrill to play with Red Kross because we're big Red Kross fans,

different flavor, a different sound. Their songs and voices are distinctive, but the production styles and the themes they use, and the overall sounds, moods and textures of each record, are different enough to make them all individual pieces

*"Don't ever tell Karen Glauber you're gonna show up somewhere because she'll learn to avoid you."*

and they were really humble, nice guys. We really clicked together. We got robbed on tour — one of our guitars was stolen in New Jersey. They smashed the back of our Winnebago parked at the Holiday Inn and took a bunch of stuff. It was very depressing. There were two security guards asleep at the time, so to compensate they gave us a free meal — watery o.j. and a really bad cheese sandwich. *Have you begun to think about the next album yet and the direction you'd like to go in?*

**Ken:** We want more of a stripped-down approach. We made a really lush record, which is good in some ways. It's not over-produced; I just think next time we'll take a different approach — for the sake of contrast, not because we're dissatisfied. Hey! Did you know that root beer's kosher? **John:** If you're familiar with XTC, every record they do has a

of work. We're not trying to be eclectic for the sake of eclecticism, but we don't want to get bored, either.

*Do you guys really dislike Jellyfish or are you just dissing them because you're jealous?*

**Ken:** We're not doing our kind of music because it's from the '60s and '70s, but they kind of are.

They've got to admit they're milking that approach for all it's worth. **Jon:** I think we're a little bit more melancholy, and our approach is a little more visceral. We hit you more on an inside level than on an outside level. They're kind of pretentious.

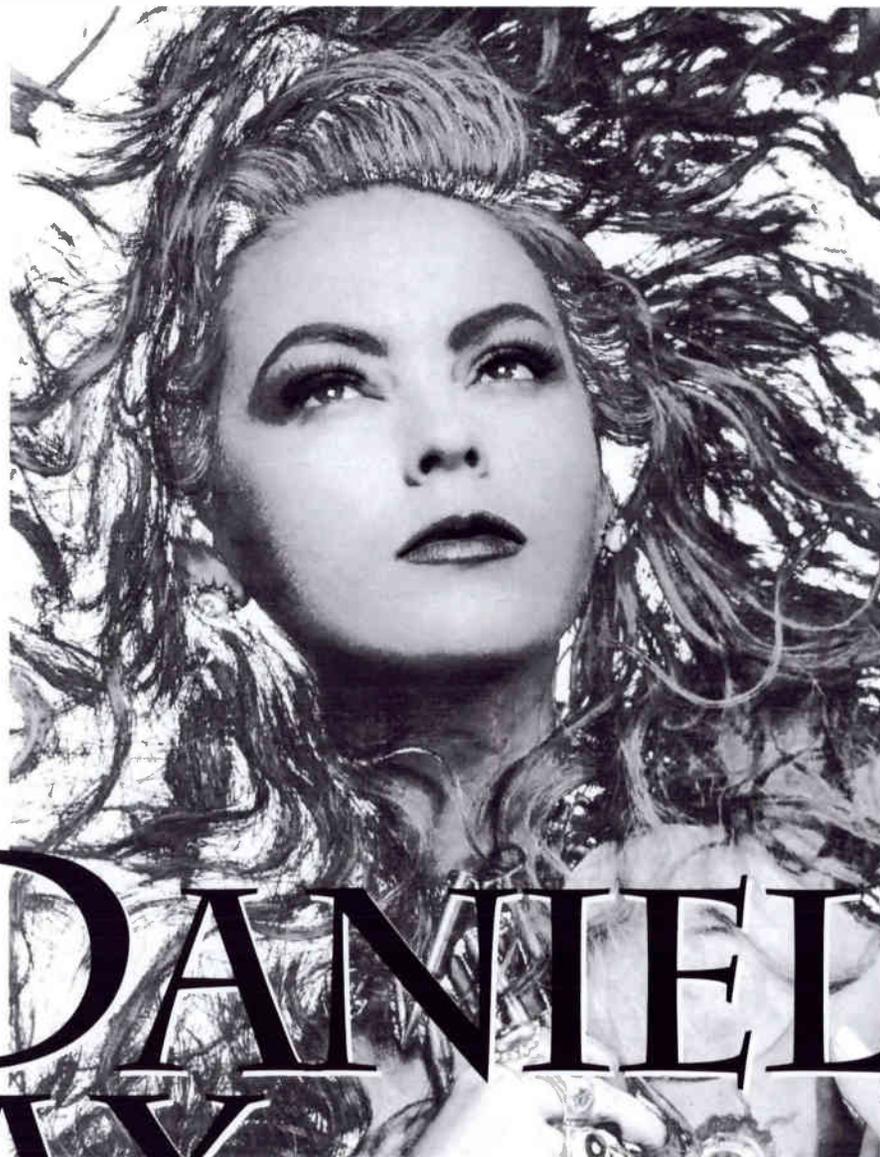
*Any other pearls of wisdom from the Posies?*

**Jon:** Don't eat the dirt. That's all I want to say, really.

**Ken:** And don't ever tell Karen Glauber you're gonna show up somewhere because she'll learn to avoid you. ☮

*After the success of such hits as "Cat-House,"  
Danielle Dax now strikes out  
into more uncharted sonic territory on  
**BLAST THE HUMAN FLOWER.***

*At once dense and metallic,  
melodic and ethereal, the album is  
a singular achievement from an  
uncompromisingly adventurous artist.*



# DANIELLE DAX

## **BLAST THE HUMAN FLOWER**

*the new album, featuring*

**"Tomorrow  
Never Knows"**

*Available on 12",  
Cassette Maxi-Single and  
Compact Disc Maxi-Single*

*produced by Stephen Street  
representation: Stiletto Management*





**BRAND NUBIAN**  
"Wake Up"

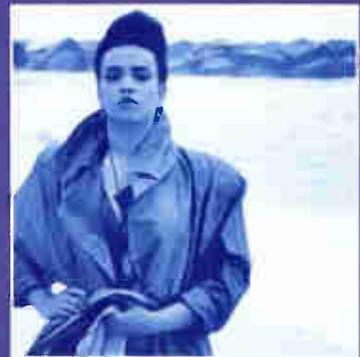
*the first single and video  
from the album One For All*

**"THE FUTURE OF THE FUNK."**  
—SPIN



**HARD  
TO THE  
LEFT**

...on Elektra cassettes,  
compact discs and records.



**SHAZZY**  
"Giggahoe"

*the new single and video  
from the album  
Attitude: A Hip Hop Rapsody*

**"THE MOST AMBITIOUS AND SUBSTANTIAL NEW FEMALE  
RAP ALBUM."**  
—JON PARELES/NEW YORK TIMES

**"ONE OF THE YEAR'S MOST REFRESHING  
SOUNDS...THE SINGLE PACKS A PUNCH."**

—THE SOURCE



**KMD**  
"Peachfuzz"

*the first single and video  
from the forthcoming new album*



# JAMS

**#1 BLACK SINGLE**  
RALPH TRESVANT "Sensitivity" MCA

**#1 BLACK ALBUM**  
VANILLA ICE "To The Extreme" SBK

**#1 RAP ALBUM**  
VANILLA ICE "To The Extreme" SBK

**#1 QUIET STORM**  
FREDDIE JACKSON "Love Me Down" Capitol

C&C's "Sweat" Is Breakin' Out All Over

# HIT FACTORY!



This has been the year of the production team. **Soul II Soul** and **Technronic** led the way, and the partnership of **Robert Clivilles & David Cole** look set to take over the throne. They have already scored with **Seduction**, and look set to put some plaques on their wall with their red-hot **C&C Music Factory** project.

First out of the box is "Gonna Make You Sweat," a **MONSTER** which features an aggressive rap from **Freedom** and some silky-smooth tones from **Zelma Williams**. They are just two of C&C's featured performers, but their chemistry is **IGNITING** radio!

Can you say "People's choice?" Can you say "DOUBLE DIGIT JUMPS at **WGCI, WAMO, WXYV, WZAZ, KHUL, WOIC, Z104, KPRS, and WQMG,**" where **PD Sam Weaver** notes that "People instantly respond to it, and we get tons of calls."

This record is sellin' faster than **Mr. Microphones** at a **Milli Vanilli** show, and according to **Columbia Marketing Kingpin Sara Melendez**, "is rapidly approaching gold." **Diane Nash**, who runs Dallas' legendary **Mr. Blues**, has been "getting requests left and right for it. People want to buy an LP." They'll get their wish before the fat man in the red suit comes to town.

This one's a stone cold smash. No sweat.

# BLACK SINGLES

## THE TOP THIRTY

2W	LW	TW	ARTIST	TITLE	LABEL	2W	LW	TW	ARTIST	TITLE	LABEL
2	1	1	<b>RALPH TRESVANT</b>	<i>Sensitivity</i>	MCA	9	13	16	<b>AL B. SURE!</b>	<i>Missunderstanding</i>	WB
6	2	2	<b>FREDDIE JACKSON</b>	<i>Love Me Down</i>	Capitol	-	23	17	<b>MICHEL'LE</b>	<i>Something...</i>	Atco/Atlantic
4	3	3	<b>TONY, TONI, TONE</b>	<i>It Never Rains...</i>	Wing/Poly	-	29	18	<b>C&amp;C MUSIC FACTORY</b>	<i>Gonna Make You Sweat</i>	Columbia
5	4	4	<b>GUY</b>	<i>I Wanna Get With U</i>	Uptown/MCA	3	6	19	<b>WHISPERS</b>	<i>My Heart...</i>	Capitol
15	7	5	<b>DNA/SUZANNE VEGA</b>	<i>Tom's Diner</i>	A&M	24	21	20	<b>BOYS</b>	<i>Thing Called Love</i>	Motown
14	10	6	<b>PEBBLES/BABYFACE</b>	<i>Love Makes Things...</i>	MCA	28	24	21	<b>FATHER M.C.</b>	<i>I'll Do 4 You</i>	Uptown/MCA
13	11	7	<b>JEFFREY OSBORNE</b>	<i>Only Human</i>	Arista	29	26	22	<b>JANET JACKSON</b>	<i>Love Will Never...</i>	A&M
10	9	8	<b>SURFACE</b>	<i>The First Time</i>	Columbia	-	-	23	<b>MARVIN GAYE</b>	<i>My Last Chance</i>	Motown
1	5	9	<b>WHITNEY HOUSTON</b>	<i>I'm Your Baby...</i>	Arista	30	27	24	<b>OLETA ADAMS</b>	<i>Get Here</i>	For/Poly
25	18	10	<b>TEENA MARIE</b>	<i>If I Were A Bell</i>	Epic	-	30	25	<b>ANOTHER BAD CREATION</b>	<i>Iesha</i>	Motown
23	15	11	<b>LOOSE ENDS</b>	<i>Don't Be A Fool</i>	MCA	-	28	26	<b>KEITH SWEAT</b>	<i>I'll Give...</i>	Vir/Elektra
22	17	12	<b>EN VOGUE</b>	<i>You Don't Have...</i>	Atlantic	-	-	27	<b>DINO</b>	<i>Gentle</i>	4th Bwy/Island
8	12	13	<b>TEVIN CAMPBELL</b>	<i>Round And Round</i>	P.Park/WB	27	25	28	<b>DEEE-LITE</b>	<i>Groove Is In The...</i>	Elektra
-	22	14	<b>LL COOL J</b>	<i>Around The Way Girl</i>	Def Jam/Col	-	-	29	<b>LALAH HATHAWAY</b>	<i>Baby Don't Cry</i>	Virgin
11	14	15	<b>LEVERT</b>	<i>Rope A Dope Style</i>	Atlantic	-	-	30	<b>RUDE BOYS</b>	<i>Written All Over...</i>	Atlantic

(Based on a combination of radio airplay and retail sales)

WHITNEY HOUSTON Arista  
LEVERT Atlantic

HOWARD HEWETT Elektra  
ANITA BAKER Elektra

### MOST ADDED

CARON WHEELER EMI  
MAVIS STAPLES P. Park/WB

BELL BIV DEVOE MCA  
SAMUELLE Atlantic

We are in a **CRISIS** situation. And I'm not talkin' about the Persian Gulf. I'm talkin' about the music industry! **OUR** industry! We have **GOT** to do a better job of finding and training the future leaders and decision makers, or we'll all be in **SORRY** shape! This important subject came up **ONCE AGAIN** at the recent **Y.B.P.C.** annual meeting, which just goes to show it **STILL** isn't being dealt with effectively. But **WHERE** will these leaders come from? And **WHO'S** going to train them? That's **OUR** job to determine! As the industry becomes more sophisticated, and the cost of doing business rises, the demand for the best talent will increase. You can best believe that as the positions get loftier and the salaries go through the roof, the competition is going to get

## THE 411



By Graham Armstrong

**FIERCE!** Many of today's execs came in out of a love for music and excitement, but that **WON'T** be enough anymore! Don't be surprised to see the Ivy League schools pointing grads our way, competing for jobs that we assume are ours for the taking. It's our job to reach back and teach the "young turks" coming up, to nurture the next **Sylvia Rhone** or **Ernie Singleton**. Right now we're **NOT** doing such a good job. Let's once and for all **DIVORCE** ourselves from the "crab theory" mentality. The opportunities are opening up for us and we **BETTER** be prepared to step into those executive shoes! We **CAN** get these jobs **IF** we're better trained, and discipline our minds to deal with the task at hand! If we do this, we **WILL** overcome!!! Later.

# CORE

Congress of Racial Equality  
HON. ROY INNIS—NATIONAL CHAIRMAN

## DR. MARTIN LUTHER KING, JR. NATIONAL HOLIDAY CELEBRATION

### LIVING THE DREAM—1991 AWARDS DINNER

Monday, January 21, 1991  
N.Y. Sheraton Center Hotel & Towers  
52nd Street & 7th Avenue • New York, New York 10019

#### CHARLTON HESTON

Honorary Chairman

#### ALAN KING

Toastmaster

#### HONOREES

##### CLIVE DAVIS

Humanitarian Award

##### WILLIE MAYS

Lifetime Achievement

##### LEONARD BERNSTEIN

(Posthumously)  
Lifetime Achievement

##### MORGAN FREEMAN

Outstanding Achievement

##### GLADYS KNIGHT

Creative Achievement

#### AWARDS DINNER COMMITTEE

##### HON. JONATHAN BUSH—Chairman

President, J. Bush & Company

##### MS. FRANCIS PRESTON—Co-Chairperson

President & C.E.O., B M I

##### MR. ROGER WERNER, JR.—Co-Chairman

President & C.E.O., E.S.P.N.

#### HONORARY DINNER COMMITTEE

(Partial List)

PAULA ABDUL	GEORGE LUCAS
BEATRICE ARTHUR	KENNY LOGGINS
MICHAEL BOLTON	BARRY MANILOW
BOBBY BROWN	BETTE MIDLER
JOHNNY CARSON	EDDIE MURPHY
PHIL COLLINS	YOKO ONO
ROBERT DE NIRO	GREGORY PECK
BOB DYLAN	ANTHONY QUINN
JANE FONDA	LIONEL RICHIE
DEBBIE GIBSON	LINDA RONSTADT
DANNY GLOVER	OLIVER STONE
ARSENIO HALL	DARRYL STRAWBERRY
WHITNEY HOUSTON	PATRICK SWAYZE
JULIO IGLESIAS	JESSICA TANDY
JANET JACKSON	AL TELLER
BILLY JOEL	FRANKIE VALLI
QUINCY JONES	LUTHER VANDROSS
PATTI LABELLE	DIONNE WARWICK
BURT LANCASTER	DENZEL WASHINGTON
ANGELA LANSBURY	BILLY DEE WILLIAMS

#### For Further Information

(212) 598-4000

Fax# (212) 982-0184

Dinner Chairman  
**NORBY WALTERS**

Executive Director  
**GEORGE HOLMES**

Make checks payable to:  
**CORE**, 29 East 10th St.  
New York, N.Y. 10003

6:30 PM—Black Tie

#### AMBASSADORIAL COMMITTEE

H.E. THOMAS PICKERING—Chairman  
U.S. Ambassador to United Nations

#### AMBASSADOR CO-CHAIRMAN

H.E. JOHANAN BEIN—Israel  
H.E. L. YVES FORTIER—Canada  
H.E. CHINMAYA GHAREKHAN—India  
H.E. YOSHIO HATANO—Japan  
H.E. JORGE MONTANO—Mexico  
H.E. MICHAEL OKEYO—Kenya  
H.E. FRANCISCO VILLAR—Spain  
H.E. HERBERT WALKER—Jamaica  
H.E. YULI VORONTSOV—U.S.S.R.

#### TICKETS

**MAJOR SPONSOR** .....\$15,000  
Includes: "Inner Circle" table for 10 • VIP  
Reception • Platinum Page in souvenir journal •  
Mention in media events

**SPONSOR** .....\$10,000  
Includes: "Preferred" table for 10 • General  
Reception • Gold Page in journal

**BENEFACTOR** .....\$5,000  
Includes: "Gold" Table for 10 • 2 admissions to VIP  
Reception • Full page message in souvenir journal

**TABLE** .....\$3,000  
Includes: Table for 10 • General Reception

**INDIVIDUAL TICKETS** .....\$300

#### GREETINGS MESSAGE

**GOLD PAGE** .....\$2,500  
**FULL PAGE** .....\$2,000  
**HALF PAGE** .....\$1,000

# ALBUMS

## BLACK ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>VANILLA ICE</b>	<i>To The Extreme</i>	SBK
2	2	2	<b>MC HAMMER</b>	<i>Please Hammer...</i>	Capitol
4	4	3	<b>WHITNEY HOUSTON</b>	<i>I'm Your Baby...</i>	Arista
3	3	4	<b>MARIAH CAREY</b>	<i>Mariah Carey</i>	Columbia
11	7	5	<b>BELL BIV DEVOE</b>	<i>Poison</i>	MCA
5	5	6	<b>GUY</b>	<i>The Future</i>	Uptown/MCA
-	8	7	<b>JANET JACKSON</b>	<i>Rhythm Nation</i>	A&M
8	6	8	<b>RALPH TRESVANT</b>	<i>Ralph Tresvant</i>	MCA
15	10	9	<b>L.L. COOL J.</b>	<i>Mama Said Knock...</i>	Def Jam/Col
-	9	10	<b>CANDYMAN</b>	<i>Ain't No Shame...</i>	Epic
-	15	11	<b>DEEE-LITE</b>	<i>World Clique</i>	Elektra
14	11	12	<b>TOO SHORT</b>	<i>Short Dogs In The...</i>	Jive/RCA
7	12	13	<b>AL B. SURE!</b>	<i>Private Times...</i>	WB
9	13	14	<b>FREDDIE JACKSON</b>	<i>Do Me Again</i>	Capitol
-	14	15	<b>TONY, TONI, TONE</b>	<i>The Revival</i>	Wing/Poly

(Based on retail sales)

## RAP ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>VANILLA ICE</b>	<i>To The Extreme</i>	SBK
2	2	2	<b>MC HAMMER</b>	<i>Please Hammer...</i>	Capitol
4	3	3	<b>L.L. COOL J</b>	<i>Mama Said Knock...</i>	Def Jam/Col
-	-	4	<b>CANDYMAN</b>	<i>Ain't No Shame...</i>	Epic
3	4	5	<b>TOO SHORT</b>	<i>Short Dogs In The...</i>	Jive/RCA
7	6	6	<b>RUN DMC</b>	<i>Back From Hell</i>	Profile
9	7	7	<b>FATHER M.C.</b>	<i>Father's Day</i>	Uptown/MCA
5	5	8	<b>BIG DADDY KANE</b>	<i>A Taste Of Chocolate</i>	C.Chillin/Reprise
6	9	9	<b>2 LIVE CREW</b>	<i>Nasty</i>	Luke
14	11	10	<b>KING TEE</b>	<i>At Your Own Risk</i>	Capitol
-	8	11	<b>NWA</b>	<i>100 Miles And...</i>	Ruthless
-	-	12	<b>ICE CUBE</b>	<i>Kill At Will</i>	Priority
-	15	13	<b>SPECIAL ED</b>	<i>Legal</i>	Profile
12	13	14	<b>BOOGIE DOWN PROD.</b>	<i>Edutainment</i>	Jive/RCA
15	14	15	<b>DANA DANE</b>	<i>Dana Dane 4 Ever</i>	Profile

(Based on retail sales)

'TIS THE SEASON TO BE JOLLY: At least it is if you happen to be Promo Kingpin **Jesus Garber**. The 'Sus-man has become an extremely hot property as of late, with a number of labels *very* interested in his services. Could he take a cage at Zoo? Or will a large East Coast label win the war for his services? This could get interesting!... At Mercury, **Tony Anderson's** title will be VP/GM Rhythm & Black Division. Look for a variety of artists to be handled by Anderson & Co., including New York-based **WBLS** mixmaster **Bobby Konders**, who promises an eclectic mix of Rap, Soul, and Reggae, hardcore hip-hoppers **Ultramagnetic MCs**, who will hopefully be able to get long-overdue recognition with this release, and reggae vets **Third World**. All the above were inked by former **RUSH** Goddess and Vinyl Vixen **Lisa Cortez**. Also look for the ultra-cool **Talking Loud** roster — which features jazz/hip-hop fusion acts **Galliano** and the **Young Disciples** — to go through this

## INSIDE DOPE

pipeline as well.... As we reported last week, the new National Director of Urban Promotion at Delicious Vinyl has come from within the company's ranks. The lucky winner is **Tom Bracamontes**, who previously was in management. Other appointments include East Coast Regional **Eric Flewellen** and Manager of Secondary Urban Promotion **Sharon Carroll**, who'll work out of their L.A. office and will also handle the college circuit.... Speakin' of Promotion, we've got to love the innovative retail setup of the new **RAL/Def Jam** group of labels.... In Radioland, **Jim Mitchem** exits the MD slot at **WQMG** Greensboro, and achieves free agent status. No word on a possible replacement yet.... At Cleveland powerhouse **WJMO**, it looks like one of the **Smith Brothers**, either **Elroy** or **Jimmy** (*they're not actually related, but Graham thought it would be a funny joke. - Ed.*), will grab the PD chair. **Everybody's Talkin'** — **Ken Wilson**, **Manny Bella** & **Mike Roberts**.

# QUIET STORM

## ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>MARIAH CAREY</b>	<i>Mariah Carey</i>	Columbia
14	3	2	<b>BELL BIV DEVOE</b>	<i>Poison</i>	MCA
-	--	3	<b>GUY</b>	<i>The Future</i>	MCA
10	2	4	<b>RALPH TRESVANT</b>	<i>Ralph Tresvant</i>	MCA
11	4	5	<b>FREDDIE JACKSON</b>	<i>Do Me Again</i>	Capitol
5	5	6	<b>TONY, TONI, TONE</b>	<i>The Revival</i>	Wing/Poly
2	8	7	<b>KEITH SWEAT</b>	<i>I'll Give All...</i>	Vin/Elektra
3	6	8	<b>PEBBLES</b>	<i>Always</i>	MCA
4	7	9	<b>ANITA BAKER</b>	<i>Compositions</i>	Elektra
-	10	10	<b>MAXI PRIEST</b>	<i>Bonafide</i>	Charisma
-	11	11	<b>JEFFREY OSBORNE</b>	<i>Only Human</i>	Arista
7	9	12	<b>SURFACE</b>	<i>3 Deep</i>	Columbia
-	--	13	<b>WHITNEY HOUSTON</b>	<i>I'm Your Baby...</i>	Arista
-	--	14	<b>AL B. SURE!</b>	<i>Private Times...</i>	WB
-	--	15	<b>LEVERT</b>	<i>Rope A Dope Style</i>	Atlantic

(Based on retail sales)

## SOFT & WARM



**STORM WATCH:** "Women are always calling me, wondering whether I'm as sexy as I sound," boasts **WEAS** Savannah Quiet Storm jock "Downtown" **Jackson Brown**. The suave and debonair DJ's favorite JAMS include Michel'le's "Something In My Heart" (Atco), Whitney Houston's

"All The Man That I Need" (Arista), "Can't Wait Another Minute" by teen sensations Hi-Five (Jive/RCA), and Guy's "Let's Chill" (MCA). Now, Jackson doesn't like to brag (yeah, sure), but he seems to be something of a Casanova of the airwaves. "I know of one woman whose husband works the graveyard shift. She kicks him out of bed, and turns on the radio so she can relax with me." Luckily, she'll never see your picture in this column, big guy, so you'll be safe. Then again, *nobody* ever sees this column.

## RADIO AIRPLAY

2W	LW	TW	ARTIST	TITLE	LABEL
3	4	1	<b>FREDDIE JACKSON</b>	<i>Love Me Down</i>	Capitol
4	1	2	<b>TONY, TONI, TONE</b>	<i>It Never Rains...</i>	Wing/Poly
5	6	3	<b>PEBBLES/BABYFACE</b>	<i>Love Makes...</i>	MCA
8	3	4	<b>SURFACE</b>	<i>The First Time...</i>	Columbia
2	7	5	<b>RALPH TRESVANT</b>	<i>Sensitivity</i>	MCA
11	8	6	<b>TEENA MARIE</b>	<i>If I Were...</i>	Epic
6	5	7	<b>JEFFREY OSBORNE</b>	<i>Only Human</i>	Arista
13	11	8	<b>KEITH SWEAT</b>	<i>I'll Give All...</i>	Vin/Elektra
15	12	9	<b>OLETA ADAMS</b>	<i>Get Here</i>	Fon/Poly
1	2	10	<b>GERALD ALSTON</b>	<i>Slow Motion</i>	Motown
12	9	11	<b>STEVIE WONDER</b>	<i>Keep Our Love Alive</i>	Motown
10	10	12	<b>WHISPERS</b>	<i>My Heart...</i>	Capitol
19	16	13	<b>MARVIN GAYE</b>	<i>My Last Chance</i>	Motown
14	14	14	<b>SPECIAL GENERATION</b>	<i>Love Me Just For Me</i>	Capitol
25	20	15	<b>TEDDY PENDERGRASS</b>	<i>Make It With You</i>	Elektra
-	21	16	<b>BELL BIV DEVOE</b>	<i>When Will I See...</i>	MCA
16	15	17	<b>WINANS</b>	<i>When You Cry</i>	Qwest/WB
-	19	18	<b>MICHEL'LE</b>	<i>Something In My...</i>	Atco/Atlantic
21	17	19	<b>LALAH HATHWAY</b>	<i>Baby Don't Cry</i>	Virgin
-	--	20	<b>DINO</b>	<i>Gentle</i>	Island
-	--	21	<b>ANITA BAKER</b>	<i>Fairytales</i>	Elektra
7	18	22	<b>MARIAH CAREY</b>	<i>Love Takes Time</i>	Columbia
20	22	23	<b>FORCE MD'S</b>	<i>Somebody's Crying</i>	Reprise
-	--	24	<b>KIPPER JONES</b>	<i>Poor Elaine</i>	Virgin
-	--	25	<b>TONY TERRY</b>	<i>Head Over Heels</i>	Epic

(Based on radio airplay)

# DWIGHT

"dwight yoakam strides the divide

# YOAKAM

between rock's lust and country's lament...

Vanity Fair

ONCE UPON A TIME THERE WASN'T ANY COUNTRY MUSIC. NO ROCK 'N' ROLL, NO BLUES OR SOUL. THERE WAS JUST MUSIC... HEARD IN HONKY TONKS AND ROADHOUSES, CHURCH CHOIRS AND FRONT PORCHES. MUSIC FOR DRINKING AND PRAYING. MUSIC FOR DANCING AND ROMANCING. SIMPLE MUSIC. REAL MUSIC. AMERICAN MUSIC.

THE SPIRIT OF THAT MUSIC IS ALIVE IN THE SONGS OF DWIGHT YOAKAM. SONGS THAT REACH BEYOND THE CATEGORIES AND CUBBYHOLES. SONGS THAT ECHO OUR COMMON HERITAGE. SONGS THAT TOUCH THE TIES THAT BIND.

COUNTRY, ROCK, BLUES AND SOUL. IT'S ALL THERE IN THE MUSIC OF DWIGHT YOAKAM.

*If* THERE WAS A WAY

The New Album Available On Reprise Cassettes and Compact Discs

FOUR CUT PRO CD ON YOUR DESK

PRODUCED AND ARRANGED BY PETE ANDERSON. MIXED BY DAVID LEONARD.  
MANAGEMENT: GARY BORMAN/BORMAN ENTERTAINMENT. © 1990  
REPRISE RECORDS



# NEOBILLY

## ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL
1	1	1	<b>GARTH BROOKS</b>	<i>No Fences</i>	Capitol
2	2	2	<b>CLINT BLACK</b>	<i>Put Yourself In...</i>	RCA
3	3	3	<b>RANDY TRAVIS</b>	<i>Heroes &amp; Friends</i>	WB
6	5	4	<b>REBA MCENTIRE</b>	<i>Rumor Has It</i>	MCA
4	4	5	<b>GARTH BROOKS</b>	<i>Garth Brooks</i>	Capitol
10	8	6	<b>ALAN JACKSON</b>	<i>Here In The...</i>	Arista
7	7	7	<b>GEORGE STRAIT</b>	<i>Livin' It Up</i>	MCA
5	6	8	<b>K.T. OSLIN</b>	<i>Love In A Small...</i>	RCA
9	9	9	<b>VINCE GILL</b>	<i>When I Call...</i>	MCA
8	10	10	<b>DWIGHT YOAKAM</b>	<i>If There Was A Way</i>	Reprise/WB
11	11	11	<b>CLINT BLACK</b>	<i>Killin' Time</i>	RCA
12	12	12	<b>KEITH WHITLEY</b>	<i>Greatest Hits</i>	RCA
15	17	13	<b>KATHY MATTEA</b>	<i>A Collection Of Hits</i>	Mercury
--	16	14	<b>GEORGE STRAIT</b>	<i>Merry Christmas...</i>	MCA
14	19	15	<b>ATKINS/KNOPFLER</b>	<i>Neck And Neck</i>	Columbia
16	13	16	<b>KENTUCKY H. HUNTERS</b>	<i>Pickin'...</i>	Mercury
17	14	17	<b>MARK CHESNUTT</b>	<i>Too Cold At...</i>	MCA
18	15	18	<b>TEXAS TORNADOS</b>	<i>Texas Tornados</i>	Reprise/WB
19	18	19	<b>RICKY VAN SHELTON</b>	<i>RVS III</i>	Columbia
--	--	20	<b>RANDY TRAVIS</b>	<i>An Old Time...</i>	WB

Based on retail sales.

## NEXT UP

**RICKY VAN SHELTON/XMAS** (Columbia)

**SHENANDOAH** (Columbia)

**JUDDS/XMAS** (Curb/RCA)

## HOLLYVILLE

ALL THE NEOBILLY NAMES FIT TO DROP

by Holly Gleason, Nashville

After *The L.A. Times'* **Bob Hilburn** drank a tub full of Neobilly sensation **Garth Brooks'** bath water following his show in Bakersfield, the rollicking star proved what the fuss was all about at L.A.'s Wilshire Theater. Once **Capitol** label head **Jimmy Bowen** finished thanking the radio winners and industry movers and shakers for coming, Brooks hit the stage running — and didn't let up until the last notes of the **Georgia Satellites'** "Keep Your Hands To Yourself" died away. For those who're wondering, live Garth Brooks has "it" — whatever "it" is. He careens between slow-burn combustion on ballads like "The Dance" and "Unanswered

Prayers" and full-tilt romps like the swingin' "Not Counting You." Just as importantly, he mines the collective kiss-my-ass attitude of the working stiff, blue- and white-collar divisions, with "Friends In Low Places," a hardcore honky-tonker that thumbs its nose at high society... **Steve Wariner** did an "Acoustic Christmas" special for National Public Radio at **RCA's** historic **Studio B** with close personal friends **Chet Atkins**, **Emmylou Harris**, **Maura**

### Birthday Boy



**Chris Hillman:** A *Desert Rose* in *Disneyland*.

**O'Connell** and **Mike Reid**... Study manager **Larry Fitzgerald** in **Hollyville** taking a flurry of meetings... **Bruce Hornsby** producing the reclusive **Leon Russell**... "Hey, **Chris Hillman**, leader of the **Desert Rose Band**, you're about to be inducted into the **Rock & Roll Hall of Fame**, where do you spend your 46th birthday?" **Disneyland?! Hillman**, how much did they pay you to say that?... **MCA's Marty Stuart's** "Little Things," the set-up single for his next LP, cruising up the charts. Video's way-cool, too... **Highway 101** names **Nicky Nelson** their new lead singer. Woo-woo! Now we can get a full night's sleep... Producer **Kim Fowley** returns with **JoJo Crock** doing **Prince's** "Purple Rain," which is on **WBCN** and **KROQ**, featuring **Frank Reckard** and **Chris Darrow**... **Bill Lloyd** and lovely wife **Laura** had a baby boy named **Ryman** — after the original home of the **Grand Ol' Opry**. Eeesh!... New guitar hero in town: **Arista's Jimmy Olander**, from soon-to-be-out band **Diamond Rio**. Killer, killer chops... **Joe Ely** ruled at L.A.'s **Universal Amphitheatre**. Would America please catch on to a guy who could add a sense of danger and excitement to Neobilly and put the fire back in rock & roll?

# NEOBILLY

## RED HOTS

## BREAKOUTS

1. **GARTH BROOKS/Fences** (Capitol)
2. **CLINT BLACK/New** (RCA)
3. **RANDY TRAVIS** (WB)
4. **K.T. OSLIN** (RCA)
4. **DWIGHT YOAKAM** (Reprise)
5. **REBA MCENTIRE** (MCA)

1. **K.T. OSLIN** (RCA)
2. **DWIGHT YOAKAM** (Reprise)
3. **MICHAEL M MURPHEY** (WB)
4. **VINCE GILL** (MCA)
4. **HANK WILLIAMS JR** (WB)
5. **ROSANNE CASH** (Columbia)

**ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI**

Garth Brooks/Fences  
Clint Black  
K.T. Oslin

---

Alan Jackson  
Dwight Yoakam  
Michael M Murphey

**CENTRAL SOUTH / DAVID VAINGEN / NASHVILLE**

Garth Brooks/Fences  
Alan Jackson  
Vince Gill

---

Joe Diffie  
K.T. Oslin  
Rosanne Cash

**HARMONY HOUSE / SANDY BEAN / DETROIT**

Clint Black  
Garth Brooks/Fences  
Randy Travis

---

Dwight Yoakam  
Michael M Murphey  
Mark Chesnutt

**MICHIGAN WHEREHOUSE / FRANK JENKS / MICHIGAN**

Garth Brooks/Fences  
Randy Travis  
K.T. Oslin

---

Vince Gill  
Hank Williams Sr  
Rosanne Cash

**ARROW DIST. / TONY BRENNER / AKRON**

Garth Brooks/Fences  
Clint Black  
Randy Travis

---

Ray Kennedy  
Hank Williams Jr  
K.T. Oslin

**CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS**

Clint Black  
Garth Brooks/Fences  
Randy Travis

---

Dwight Yoakam  
Randy Travis  
Kenny Rogers/Xmas

**HARVARD COOP / DAVID SIBEL / BOSTON**

Atkins/Knopfler  
Rosanne Cash  
Dwight Yoakam

---

Rosanne Cash  
Clint Black  
K.T. Oslin

**MUSIC CITY / LARRY WEBB / NASHVILLE**

Garth Brooks/Fences  
Alan Jackson  
Vince Gill

---

Hank Williams Sr  
K.T. Oslin  
Kathy Mattea

**BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS**

Clint Black  
Garth Brooks/Fences  
Randy Travis

---

Hank Williams Jr  
Vince Gill  
Dwight Yoakam

**DISC JOCKEY / HAROLD GUILFOIL / KENTUCKY**

Garth Brooks/Fences  
Clint Black  
Dwight Yoakam

---

Dwight Yoakam  
K.T. Oslin  
Clint Black

**JUSTIN ENTERTAINMENT / JIM OGLETREE / ATLANTA**

Garth Brooks/Fences  
Kathy Mattea  
Clint Black

---

K.T. Oslin  
Dwight Yoakam  
Emmylou Harris

**MUSIC PEOPLE / JASON BLAINE / OAKLAND**

Clint Black  
Garth Brooks/Fences  
Judds

---

Dwight Yoakam  
K.T. Oslin  
Hank Williams Jr

**BEST BUY / JEFF ABRAMS / MINNEAPOLIS**

Clint Black  
Garth Brooks/Fences  
Randy Travis

---

Dwight Yoakam  
Ray Kennedy  
Baillie & The Boys

**EUCLID / TONY MARGHERITA / ST. LOUIS**

Dwight Yoakam  
Rosanne Cash  
Carlene Carter

---

Dwight Yoakam  
Jonathan Richman  
K.T. Oslin

**K.S.G. / DAVE ORTIZ / LAYTON**

Garth Brooks/Fences  
Reba McEntire  
Clint Black

---

Emmylou Harris  
Judds  
Mark Chesnutt

**MUSICLAND / DICK ODETTE / MINNEAPOLIS**

Garth Brooks/Fences  
Clint Black  
Garth Brooks/Old

---

Randy Travis  
Kentucky H Hunters  
Reba McEntire

**BUZZARD'S NEST / JIM JOHNSON / COLUMBUS**

Clint Black  
Randy Travis  
Garth Brooks/Fences

---

Michael M Murphey  
Texas Tomados  
Conway Twitty

**FACE THE MUSIC / KEN MACIVER / ROCHESTER**

Garth Brooks/Fences  
Clint Black  
Reba McEntire

---

Dwight Yoakam  
Rosanne Cash  
Vince Gill

**LIEBERMAN / DUSTY BOWLING / MINNEAPOLIS**

Clint Black  
Garth Brooks/Fences  
Joe Diffie

---

Emmylou Harris  
Joe Ely  
Joe Diffie

**NATIONAL RECORD MART / JOHN ARTALE / PITTSBURGH**

Clint Black  
Garth Brooks/Fences  
K.T. Oslin

---

Atkins/Knopfler  
Randy Travis  
Alabama/Xmas

key: RED HOTS  
BREAKOUTS

# NEOBILLY



## JOE MANSFIELD CAPITOL RECORDS

With Garth Brooks taking over L.A. like Grant took Richmond, it's no wonder Capitol marketing genius Joe Mansfield is one happy camper. A dual album campaign in place, spot market T.V. buys, helicopter footage, Bowen's home number and a triumphant artist showcase at the Wilshire- give plenty of credence to his battle cry of "Quadruple platinum or death." Now if he can just finish hanging that 7' Garth Brooks banner he's wrapping around the top of the Tower, he and lovely wife Deborah could click their heels and go home.

### NORTHERN LIGHTS MUSIC / KIRK MILLER / MINNEAPOLIS

Rosanne Cash  
Mary-C Carpenter  
Dwight Yoakam

Joe Diffie  
Shenandoah  
K.T. Oslin

### PACIFIC COAST ONE-STOP / RICH LOCKWOOD / LOS AN- GELES

Garth Brooks/Fences  
Reba McEntire  
Randy Travis

Rosanne Cash  
Mary-C Carpenter  
K.T. Oslin

### PEACHES / JAMIE BROWN / SEATTLE

Clint Black  
Garth Brooks/Fences  
K.T. Oslin

Vince Gill  
K.T. Oslin  
Randy Travis/Xmas

### PRO ONE-STOP / PAUL JOHNSON / TEMPE

Garth Brooks/Fences  
Clint Black  
Mark Chesnutt

Mary-C Carpenter  
Texas Tornados  
Carlene Carter

### RADIO DOCTORS / KATHY STAMM / MILWAUKEE

Garth Brooks/Fences  
Clint Black  
Randy Travis

K.T. Oslin  
Michael M Murphey  
Dwight Yoakam

### RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND

Clint Black  
Garth Brooks/Fences  
Dwight Yoakam

Mark Chesnutt  
Kentucky H Hunters  
K.T. Oslin

### ROUND UP / LAURA AVERY / SEATTLE

Garth Brooks/Fences  
Clint Black  
Kathy Mattea

Dwight Yoakam  
Vince Gill  
Hank Williams Sr

### RTI ONE-STOP / JODY PANKHURST / OMAHA

Garth Brooks/Fences  
Alan Jackson  
Clint Black

Shenandoah  
K.T. Oslin  
Michael M Murphey

### SAM GOODY EAST / BRIAN ALBRIGHT / EDISON

Clint Black  
Randy Travis  
Garth Brooks/Fences

Johnny Cash  
Aaron Tippin  
Marty Stuart

### SOONER SOUNDS / JEFF JAKOBER / TULSA

Garth Brooks/Fences  
Clint Black  
Reba McEntire

Matraca Berg  
Emmylou Harris  
Atkins/Knopfler

### SOUND WAREHOUSE / TRACY DONIHOO / DALLAS

Clint Black  
Garth Brooks/Fences  
Dwight Yoakam

Dwight Yoakam  
Michelle Wright  
Atkins/Knopfler

### SPECS / BETH FATH / MIAMI

Garth Brooks/Fences  
Clint Black  
K.T. Oslin

Mary-C Carpenter  
Michael M Murphey  
Holly Dunn

### STATEWIDE / MARK MARTENS / MICHIGAN

Garth Brooks/Fences  
Clint Black  
Randy Travis

Joe Ely  
Dwight Yoakam  
K.T. Oslin

### STREETSIDE / KIM HAYES / ST. LOUIS

Clint Black  
Garth Brooks/Fences  
Atkins/Knopfler

Mary-C Carpenter  
K.T. Oslin  
Vince Gill

### TARGET / LAYNE ROSCHEN- WIMMER / NATIONAL

Clint Black  
Garth Brooks/Fences  
Randy Travis

Dwight Yoakam  
K.T. Oslin  
Conway Twitty

### TURTLES / ROBIN SHANNON / ATLANTA

Garth Brooks/Fences  
Clint Black  
Vince Gill

Joe Diffie  
Travis Tritt  
Mark Chesnutt

### UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA

Clint Black  
Garth Brooks/Fences  
Reba McEntire

Neal McCoy  
Foster & Lloyd  
Hank Williams Jr

### VALLEY DIST. / JIM COLLIER / SACRAMENTO

Garth Brooks/Fences  
Clint Black  
Garth Brooks/Old

Hank Williams Jr  
Matraca Berg  
Neal McCoy

### VINYL VENDORS / VALERIE EL- LIOT / KALAMAZOO

Garth Brooks/Fences  
Clint Black  
Atkins/Knopfler

K.T. Oslin  
Dwight Yoakam  
Hank Williams Jr

### WHEREHOUSE / KEVIN MIL- LIGAN / LOS ANGELES

Garth Brooks/Fences  
Clint Black  
K.T. Oslin

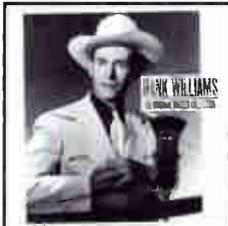
Dwight Yoakam  
Mark Chesnutt  
Michael M Murphey

key: RED HOTS  
BREAKOUTS

# NEOBILLY

## NEOBILLY PICKS

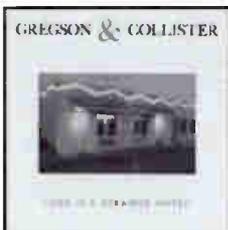
by Holly Gleason, Nashville



**Hank Williams, "The Original Singles Collection...Plus" (Polydor):** Beginning with Hank Williams' first recording, 1942's "I'm Not Coming Home Anymore," this three-CD or three-cassette box set chronologically traces the career of country's first songwriting superstar.

With 84 cuts, including **Luke The Drifter's** "Please Make Up Your Mind" and the previously unreleased "All The Love I Ever Had" and undubbed "There's A Tear In My Beer," "Singles" is the ultimate retrospective.

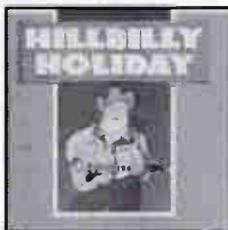
**Gregson & Collister, "Love Is A Strange Hotel" (Rhino):** Beyond sheer Neobilly, Brits **Clive Gregson** and **Christine Collister** wrap a dusky alto, a warm tenor and some gentle acoustic guitars around tasteful songs like **Bruce Springsteen's** "One Step Up," **Hank Williams'** "Lonesome Whistle" and **Aztec Camera's** soul-tearing "How Men Are." Their treatment of **Merle Haggard's** "Today I Started Loving You Again" is chilling in its quiet eloquence — ditto for **Jackson Browne's** lovely "For A Dancer."



**Darden Smith, "Trouble No More" (Columbia):** Neobilly or not Neobilly? For Darden Smith, the answer's both. While the aesthetics are more pared down than your standard Nashville release, songs as straightforward as "2000 Years," "Listen To My Own Voice" and "Fall Apart At The Seams"

fit by virtue of their insight. "Midnight Train" is the best song about the passage of life and time this year, with Smith sounding both vulnerable and wise against an acoustic pillow.

**Various, "Hillbilly Holiday" (Rhino):** Fans of **Marshall Crenshaw's** "Hillbilly Music Thank God" compilation for Capitol will break out the mistletoe for this. Featuring 7 twangers like **Bill Monroe's** "Christmas Time's A-Comin'," swingers like **Ernest Tubb's** "I'll Be Walking The Floor This Christmas" or honky tonkers like **Buck Owens'** "Santa Looked A Lot Like Daddy," "HH" is fresh, festive and ultimately country. Plus, there's **Willie Nelson, Hank Snow, Louvin Brothers, Brenda Lee** and **George Jones.**



## NEO-MUGS



**F&L FLEE HOLLYVILLE:** **Foster & Lloyd** recently shot the video for the single "Can't Have Nothin'," a whimsical piece depicting live TV in the '50s, in Memphis, nixing Music City in order to avoid constant interruptions by HITS' Neobilly Goddess **Holly Gleason**. Now that the Gleas-woman has named **Rad** her best friend, **Mary Springs** will no doubt want him to spend a lot more time far away from Nashville.



**GOLD GETS A HAND:** **BMI Nashville** recently honored **Julie Gold**, whose "From A Distance" has been recorded 11 times and recently topped the adult charts with **Bette Midler's** version. The festive occasion was dimmed with the realization that Gold (r) will require surgery to remove a third hand growing from her cranium. Pictured with the mutant songwriter are **David Conrad**, VP of co-publisher **Irving Music**; **BMI Nashville VP Roger Sovine**; and co-honoree/co-publisher **Nanci Griffith**.



**DON'T STOP FOR HITCHHIKERS:** **MCA/Nashville's Mark Chesnutt** recently traveled to Houston to shoot a video for "Brother Jukebox," knowing HITS would never spring for airfare for **Holly Gleason** to cover the event. Chesnutt was horrified when the rain-drenched hitchhiker he picked up near Little Rock turned out to be Holly, hoisting a hobo stick and promising to sleep the whole way. Director **Bill Young** is shown whispering to Mark, "If you drive her back, you can find another director next time."

# MCA RECORDS NASHVILLE

***THE HOTTEST LABEL ON THE STREET..  
JUST GOT HOTTER!***

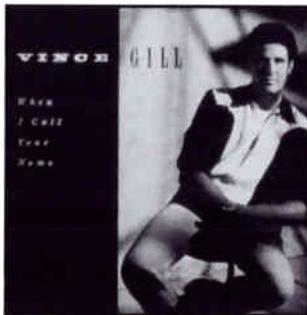
## GEORGE STRAIT

- "I've Come To Expect It From You"  
#1 in just five weeks
- 1989/90 Country Music Association  
"Entertainer Of The Year,"  
1990 Academy Of Country Music  
"Entertainer Of The Year."
- 1,000,000 units sold and ***SMOKING!***



## REBA McENTIRE

- "Rumor Has It"  
Top 10 in five weeks
- Voted #2 overall  
"Top Female Performer 1990"  
*People Magazine*
- Over 700,000 units sold  
and ***SIZZLING!***



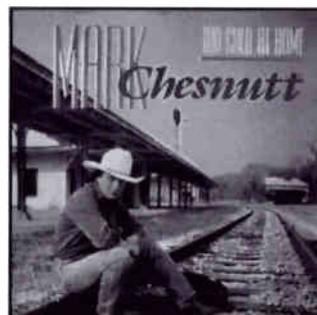
## VINCE GILL

- "Never Knew Lonely"  
instant listener/consumer reaction
- 1990 Country Music Association  
"Single Of The Year" for  
"When I Call Your Name"
- Over 650,000 units sold  
and ***BLAZING!***



## MARK CHESNUTT

- "Brother Jukebox"  
Over 100 adds first week
- "Strongest concert demand *ever*  
for a new artist"  
*Buddy Lee Attractions*
- Over 300,000 units sold  
and ***HOT, HOT, HOT!!!***



**MCA RECORDS  
NASHVILLE**

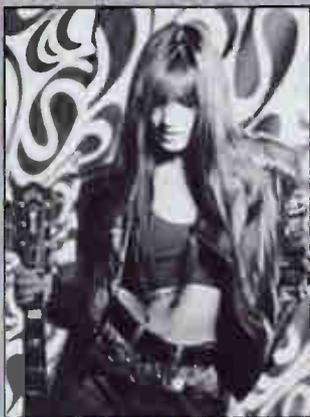
**~~HOTTEST~~  
THE BEST IN COUNTRY MUSIC**

# WHEELS & DEALS

BY NEIL HARRIS

**SILVER BELLS! SILVER BELLS!** Want to know how to stuff 35 A&R men and women into a phone booth, and still have room for a third world army? I'll tell you in a minute. But first, the news.... It seems as though we won't get the chance to see how **Barrie Bergman's Jordan Entertainment** label will fare in the new label derby. Insiders say pink slips were handed out across-the-board this past week in the L.A. office, though further details are sketchy. **David Simone's** future is uncertain, and A&R rep **Diana Haig** is now a free agent. You can reach her at (818) 505-0736. No reports yet on what will happen to their acquisitions, which include a **Zombies** reunion record and a **Nile Rodgers**-produced **Stray Cats** disc.

## It's Summer Time!



Elaine Summers: *Throwing Stones*

Stay tuned!... **A&M Music**, the publishing company set up by the folks at **PolyGram** to serve as a substitute for **Almo Irving** (which they didn't acquire), has gone through MAJOR changes. Creative monster **Barry Kolsky** is out, and reports have the company becoming an administrative entity instead of a creative center, focusing on signing A&M Records acts. But where will Kolsky land? Could a gig at **N.E.M.** be in his future?... Speaking of the Chaplin lot, folks are saying that **Larry Hamby's** appointment is a done deal.... Look for changes in the relationship between management heavy **Rob Kahane** and young turk **Ron Laffitte** in the very near future.... **ATTENTION EMPLOYMENT SEEKERS!** **EMI Music** is looking for a young, experienced Professional Manager to be based in their L.A. office. Contact **Ron Handler** at (213) 652-8078 if plugging is your specialty.... **THE MUSIC'S GOT ME:** Dancing? Singing? Dreaming of **ASCAP** Creative Goddess **Joyce Caffey** in a fetching little leather Teddy? (*Get on with it!* - Ed.).... The **Nirvana** situation continues, with labels falling all over themselves to sign the Seattle grunge merchants. The band has supposedly narrowed the list of major contenders down to three, but is their relationship with **Sub Pop** legally over? And if it isn't, will there be a heavy exit toll?... **Third Stone** has inked a publishing deal with former **Chrysalis** staffer **Elaine Summers**. Their first releases on the record side will be Ft. Lauderdale hard rockers **Saigon Saloon**, whose record was produced by **Michael Wagener**, and new rock boys **Cryer**.... Is former **Hanoi Rocks** gunslinger **Andy McCoy's** new project **Shooting Gallery** close to a deal with **PolyGram**?... The debut disc for **Virgin** signees **Momma Stud** will be produced by ex-**Parliament** funkmeister **Bernie Worrell**.... At **Mercury**, **Ed Eckstine** and **Lisa Cortez** have teamed up to bring you the splendor that is **The Gutterboys**.... **REASONS TO BE CHEERFUL:** Or at least go out of the house this lovely holiday season. First, you can check out **Mark Sebastian**, who penned "Summer in The City," who'll man the floorboards at the **Vine St. Bar & Grill** in beautiful downtown Hollywood from Dec. 12-15. Secondly, you can see the **Metropolitan Entertainment**-managed alternative rock hopefuls **Outsider** at N.Y.'s **CBGB's** on Dec. 19. Or you can stay at home with your family. **THE BUZZ IS ON:** **Mike Sikkas & Storyteller**.

# MINI MUGS

More Hits Mini Mugs



**ONE LAST KC101 STEF PHOTO:** Sure, we know **Stef Rybak** (second from l) is long gone from **KC101** in New Haven and is now enjoying a warm winter at **KZZP** in Phoenix, but you know how we love to run photos of beautiful, sexy singers like the members of **Sweet Sensation** so we can make fun of the unfortunate ugly geeks that happen to also be in the picture. We don't know what **Atco Records** promo rep **Rod Stevens** is laughing about, but he sure looks a lot like **Vince Van Gopher** of "Deputy Dawg" cartoon fame.



**NO WAY TO GAIN RESPECT:** **Rodney Dangerfield** recently joined **Rick Dees** on the **KIIS-FM** morning show where, according to a **KIIS** press release, "He entertained all of Southern California with his outstanding sense of wit." Sorry, Rodney—you ain't gonna gain no respect appearing in this sorry excuse for a national publication, but we love you and you know it. Say hello to the Mrs., and hey, wouldn't **KIIS's Ellen K.** and **Vic "The Brick" Jacobs** look great in a love scene?



**CHARLEY, MARTY AND SIX CUTE GUYS:** **SBK** titans **Danny Charley** and **Marty** recently entertained the **Guys Next Door** at the label's N.Y. headquarters, where the bunch reveled in their highly original concept: taking five teenagers and forming a singing group. Don't you just want to pinch **Danny's** cheeks and run your fingers through his curls? Doesn't his sweater remind you of **Mr. Rogers**? Wouldn't he make a great addition to the **Guys' Saturday morning cartoon**? Is this caption over yet? Thank you.

# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

## WINNERS



### MOST #1's

1. VANILLA ICE
2. MADONNA
3. WHITNEY HOUSTON

### MOST TOP 5's

1. VANILLA ICE
2. MADONNA
3. PAUL SIMON

### MOST TOP 10's

1. VANILLA ICE
2. MADONNA
3. PAUL SIMON

### musicland

DICK ODETT  
760 Retail Stores  
(Mpls)

#### MUSICLAND

1. VANILLA ICE
2. M.C. HAMMER
3. MADONNA
4. SIMPSONS
5. WILSON PHILLIPS
6. GARTH BROOKS
7. PAUL SIMON
8. BETTE MIDLER
9. AC/DC
10. POISON



DEAN FINE  
91 Retail Stores  
(New York)

#### RECORD WORLD

1. MADONNA
2. VANILLA ICE
3. LED ZEPPELIN
4. P. COLLINS (LIVE)
5. BETTE MIDLER
6. TRAVELING WILBURYS
7. WHITNEY HOUSTON
8. GEORGE MICHAEL
9. MARIAH CAREY
10. PAUL SIMON



CHUCK LEE  
270 Retail Stores  
(Los Angeles)

#### WHEREHOUSE

1. VANILLA ICE
2. MADONNA
3. M.C. HAMMER
4. SIMPSONS
5. P. COLLINS (LIVE)
6. WILSON PHILLIPS
7. GEORGE MICHAEL
8. BETTE MIDLER
9. PAUL SIMON
10. GUY



JOHN ROSE  
2143 Rack, Retail &  
1-Stop Accts  
(Amarillo)

#### WESTERN MERCHANDISERS

1. VANILLA ICE
2. GARTH BROOKS
3. M.C. HAMMER
4. CLINT BLACK
5. NEW KIDS
6. WILSON PHILLIPS
7. GARTH BROOKS
8. KEITH WHITLEY (G.H.)
9. GEORGE STRAIT
10. POISON



SHELLY TUCKER  
500 Accounts (Los Angeles)

#### CITY ONE STOP

1. ICE CUBE
2. SIMPSONS
3. VANILLA ICE
4. TEMTATIONS
5. TOO SHORT
6. LL COOL J
7. FATHER M.C.
8. GUY
9. M.C. HAMMER
10. MADONNA



DEBBIE SWANSON  
300 Retail Stores  
(Los Angeles)

#### SAM GOODY/WEST

1. VANILLA ICE
2. M.C. HAMMER
3. SIMPSONS
4. GARTH BROOKS
5. MADONNA
6. WILSON PHILLIPS
7. PAUL SIMON
8. AC/DC
9. BETTE MIDLER
10. CLINT BLACK

### Harmony House

records and tapes

SANDY BEAN  
30 Retail Stores  
(Detroit)

#### HARMONY HOUSE

1. PAUL SIMON
2. MADONNA
3. VANILLA ICE
4. P. COLLINS (LIVE)
5. SIMPSONS
6. WHITNEY HOUSTON
7. M.C. HAMMER
8. BETTE MIDLER
9. STEVIE B
10. TRAVELING WILBURYS



DON JENSEN  
98 Rack Accounts  
(Seattle)

#### ROUND UP

1. VANILLA ICE
2. M.C. HAMMER
3. WILSON PHILLIPS
4. AC/DC
5. PAUL SIMON
6. MADONNA
7. JANET JACKSON
8. GARTH BROOKS
9. BETTE MIDLER
10. NEW KIDS



VALERIE ELLIOT  
700 Accounts  
(Kalamazoo)

#### VINYL VENDORS

1. YANNI
2. VANILLA ICE
3. N. KIDS (RE-MIXES)
4. GUY
5. MADONNA
6. AC/DC
7. CINDERELLA
8. M.C. HAMMER
9. TESLA
10. BLACK CROWES

# TOP TENS

Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



**HOWARD APPLEBAUM**  
34 Retail Stores  
(Wash D.C.)

**KEMP MILL**

1. MADONNA
2. GUY
3. VANILLA ICE
4. PAUL SIMON
5. RALPH TRESVANT
6. WHITNEY HOUSTON
7. WINTER SOLSTICE III
8. CURE
9. M.C. HAMMER
10. TRAVELING WILBURYS



**BYRON RUSSELL**  
200 Accounts  
(Cincinnati)

**ARC DISTRIBUTORS**

1. WHITNEY HOUSTON
2. VANILLA ICE
3. M.C. HAMMER
4. MARIAH CAREY
5. JON BON JOVI
6. BETTE MIDLER
7. PAUL SIMON
8. MADONNA
9. BLACK CROWES
10. POISON



**SCOTT FREEMAN**  
400 Accounts (St. Louis)

**CML ONE-STOP**

1. MADONNA
2. VANILLA ICE
3. ANDREW LLOYD WEBER
4. MARIAH CAREY
5. BETTE MIDLER
6. AC/DC
7. TRAVELING WILBURYS
8. ZZ TOP
9. SLAUGHTER
10. M.C. HAMMER



**LYNN BATCHECK**  
36 Retail Stores  
(Columbus)

**RECORD & TAPE OUTLET**

1. VANILLA ICE
2. GUY
3. M.C. HAMMER
4. RALPH TRESVANT
5. MADONNA
6. JIMMY BUFFET
7. BLACK CROWES
8. N. KIDS (RE-MIXES)
9. MARIAH CAREY
10. TONY TONI TONE



**GERALD BAIN**  
7 Retail Stores  
(Miami)

**Q RECORDS AND VIDEO**

1. MADONNA
2. VANILLA ICE
3. M.C. HAMMER
4. MARIAH CAREY
5. WHITNEY HOUSTON
6. SIMPSONS
7. JULIO IGLESIAS
8. GEORGE MICHAEL
9. P. COLLINS (LIVE)
10. PAUL SIMON



**DAVID SIBEL**  
4 Retail Stores  
(Boston)

**HARVARD COOP**

1. PAUL SIMON
2. MADONNA
3. RED, HOT & BLUE
4. VAN MORRISON (NEW)
5. BETTE MIDLER
6. TRAVELING WILBURYS
7. INDIGO GIRLS
8. ROBERT JOHNSON
9. WHITNEY HOUSTON
10. CARLY SIMON

**Pro One-Stop**

**PAUL JOHNSON**  
200 Accounts  
(Phoenix)

**PRO ONE-STOP**

1. VANILLA ICE
2. M.C. HAMMER
3. AC/DC
4. BETTE MIDLER
5. RALPH TRESVANT
6. CLINT BLACK
7. GARTH BROOKS
8. FREDDIE JACKSON
9. ZZ TOP
10. MADONNA



**AMY BANNING**  
25 Stores (Grand Rapids)

**BELIEVE IN MUSIC**

1. VANILLA ICE
2. AC/DC
3. PAUL SIMON
4. WHITNEY HOUSTON
5. MARIAH CAREY
6. GUY
7. ZZ TOP
8. BETTE MIDLER
9. TRAVELING WILBURYS
10. TOO SHORT



**TED SINGER**  
4 Stores  
(Minneapolis)

**TITLE WAVE**

1. CITIES SAMPLER
2. SIMPSONS
3. FRESH AIRE CHRISTMAS
4. PAUL SIMON
5. VANILLA ICE
6. MADONNA
7. YANNI
8. MANNHEIM 84
9. M.C. HAMMER
10. VAN MORRISON



**JAMIE BROWN**  
2 Retail Stores  
(Seattle)

**PEACHES/SEATTLE**

1. PAUL SIMON
2. VANILLA ICE
3. TRAVELING WILBURYS
4. MADONNA
5. TWIN PEAKS
6. GEORGE MICHAEL
7. AC/DC
8. HARRY CONNICK JR/WE
9. INDIGO GIRLS
10. ROBERT CRAY



**MIKE SCHNEIDER**  
7 Retail stores  
(Illinois)

**APPLE TREE**

1. TESLA
2. PAUL SIMON
3. VANILLA ICE
4. MADONNA
5. SIMPSONS
6. JANES ADDICTION
7. BLACK CROWES
8. PETER GABRIEL (HITS)
9. VAUGHAN BROS.
10. MARIAH CAREY



**BOB SAY**  
6 Stores (Los Angeles)

**MOBY DISC**

1. PETER GABRIEL (HITS)
2. RED, HOT & BLUE
3. PAUL SIMON
4. CURE
5. JANES ADDICTION
6. MADONNA
7. MORRISSEY
8. TRAVELING WILBURYS
9. COCTEAU TWINS
10. TESLA

# RERAP

by Mitch Perliss & Sue Kelley

Rush Associated Labels have started their first major retail campaign. Says Rush maven Lyor Cohen, "We believe rap product can start at retail." With the help of CBS' Sarah Melendez, Lyor has put together a promotion featuring Nikki D., L.L. Cool J., 3rd Bass, EPMD and Public Enemy, among others. Retailers can get a special in-store play cassette with "clean" versions of songs from each of the artists as well as a special poster. Cohen expects this to be the first of an ongoing program expected to encompass seven to ten artists each quarter... Michigan Wherehouse has developed a promotion designed to get music to our troops in the Persian Gulf. "I thought of this idea while watching a news story on TV that said one of the things the troops wanted most was music," said Franklin "High" Jenks, Dir. of Advertising and Promotion for the chain. Jenks got eight area radio stations to donate four 15-second spots per day telling listeners to drop off unused tapes. Since the ads began November 26, Jenks has collected 4,000 tapes. "Our goal is to collect 100,000 tapes by the end of the year," he says... One of the season's true success stories is

## Retail Rap



3rd Bass: Starting a "Rush" to the marketplace.

Yanni's "Reflections of Passion" LP on Private Music. This greatest hits package had sold about 150,000 units prior to a weeklong publicity campaign, which included Yanni appearing with galpal Linda Evans on several TV shows, in *People* magazine, and scoring her TV movie, "I'll Take Romance." Since the end of November, close to another 350,000 LP's have been sold and the album is about to go gold. "The record charted #12 last week and wasn't even on the chart the previous week," said The Wherehouse's Bob Bell. Show Industries' Fred Milani agreed sales of the album were "phenomenal" and the chain was seeing an increase in the entire Yanni catalog. "We don't think of Yanni as a New Age artist, but as a pop artist," says the label's pub expert Karen Johnson... Ben Brent, Senior Buyer at Wall To Wall, is leaving after 20 years. He can be reached at (609) 786-5477 or (215) 583-5477.... Wanna be a rap star? Ten rappers get the chance on the "Music Plus Street Rap '90" cassette produced by Epic Records and available exclusively at the west coast chain. The promotion was conceived earlier this year by Show Industries Dir. of Advertising Angie Diehl in conjunction with CBS' Jim Chiado and Colin Willis. Consumers can cut a rap song, pick up an application at the store and mail their tape to corporate headquarters. Net proceeds go to the L.A.P.D. anti-drug DARE program. Epic's Ken Kommissar picked the winners and 10,000 cassettes were distributed, selling at \$5.99. One group, World Peace Posse, has even been signed by Hollywood Records after their appearance on the tape.... Ai!

# MINI MUGS

More Hits Mini Mugs



**GOING GOING GONE:** The reunited Go-Go's disappoint Hard Rock Cafe patrons in Washington, D. C. who were expecting the gals to recreate their now-famous nude banner for the anti-fur PETA organization after their concert in the Capitol. To soothe the hurt, Vice President Dan Quayle dropped by and proceeded to get naked instead. Hey, does the protection of animals extend to our government officials? Whoa, big guy, just asking.



**IF YOU FEEL, YOU'RE HEALED:** Charisma prez Phil Quarataro (second from r) confesses his sins to the members of label recording group Reverend as they celebrate the band's current release, "World Won't Miss You." Before they'd anoint him with a series of "Hail Marys," the hard-rock quartet fronted by former Metal Church lead singer David Wayne (r) insisted Phil take his hand off band member Stuart Fuji's belly and relinquish his brand-new leather jacket for further distressing.



**JELLYFISHING IN AMERICA:** Don't tell Ivana B. Adored that her beloved Charisma Recording artists Jellyfish bestowed their affection on the following Detroit retail geeks after opening for World Party at "The Shelter" or she might even exile them from her year-end "Top Ten" for the likes of the Posies and Redd Kross. Risking the wrath of the PoMo Princess are the following '70s renegades, who've just taken three Quaaludes apiece, so catch 'em quick before they drop (l-r): bandmember Andy Sturmer, Larry Grodsky of CD Warehouse, Lisa Bica of Harmony House, and bandmembers Jason Falkner and Roger Manning, with Chris Manning (below) already feeling the tingling effects.

# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

As we predicted here last week, it could very well be a **Simpsons Christmas**. The novelty album featuring the voices of the TV characters and some great musicians is off to an enormous start. Not only is it the #1 Breakouts

Winner, but check the Top Fifty Albums Chart for a great debut. Also, note the strong action on the **Julio Iglesias** album and also the immediate interest in the **Civil War** soundtrack.

## WINNERS

<b>1</b>	<b>THE SIMPSONS</b>	(Geffen 24308)	69%	<b>6</b>	<b>JULIO IGLESIAS</b>	(Columbia 46857)	14%
<b>2</b>	<b>PETER GABRIEL</b>	(Geffen 24326)	45%	<b>7</b>	<b>CINDERELLA</b>	(Merc 848 018)	13%
<b>3</b>	<b>YANNI</b>	(Private 2067)	41%	<b>8</b>	<b>RUN DMC</b>	(Profile 1401)	12%
<b>4</b>	<b>J. HENDRIX (Box)</b>	(Reprise 26435)	25%	<b>9</b>	<b>CIVIL WAR</b>	(Elek/N. Such 79256)	11%
<b>5</b>	<b>RED, HOT &amp; BLUE</b>	(Chrysalis 21799)	16%	<b>10</b>	<b>TESLA</b>	(Geffen 24311)	9%

**APPLE TREE / MIKE SCHNEIDER / ILLINOIS**  
Tesla  
The Simpsons  
Peter Gabriel

**ARC DISTRIBUTORS / BYRON RUSSELL / CINCINNATI**  
The Simpsons  
Cinderella  
Ice Cube  
Black Crowes  
Yanni

**ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO**  
The Simpsons  
Peter Gabriel  
Yanni  
Julio Iglesias  
Trixter

**ASSOCIATED ONE-STOP / ANGELA SINGER / PHOENIX**  
Brand Nubian  
Mission UK  
The Simpsons  
Peter Gabriel  
Triniere

**BAKER & TAYLOR / MIKE BASHKIN / CHICAGO**  
The Simpsons  
Yanni  
Peter Gabriel  
Romantics  
M Steamroller '84  
Red, Hot & Blue

**BELIEVE IN MUSIC / AMY BANNING / GRAND RAPIDS**  
Debbie Gibson  
Deep Purple  
Jimi Hendrix (Box)  
10,000 Maniacs  
E Mother's Nightmare

**BEST BUY / JEFF ABRAMS / MPLS**  
Cinderella  
Cure  
Van Morrison  
Scorpions

**BUZZARD'S NEST / JIM JOHNSON / COLUMBUS**  
Peter Gabriel  
Teena Marie  
The Simpsons  
Loose Ends

**CAVAGES / JOHN GRANDONI / BUFFALO**  
The Simpsons  
The Party  
Julio Iglesias  
Harry Connick Jr.  
Barry Manilow (Xmas)

**CD ONE-STOP / DAVE CARROLL / CONN**  
The Simpsons  
Jimi Hendrix (Box)  
Havana (ST)  
Yanni

**CENTRAL SOUTH / TONY ROSS / NASHVILLE**  
Cinderella  
New Kids (remix)  
Run DMC  
Ralph Tresvant  
Robert Palmer

**CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS**  
Peter Gabriel  
The Simpsons  
Yanni  
Julio Iglesias  
Barry Manilow (Xmas)

**DOWN IN THE VALLEY / KATHY SHEDD / MPLS**  
Bette Midler  
Tesla  
Yanni  
Janet Jackson  
Inspiral Carpets  
Cinderella  
Run DMC

**HARMONY HOUSE / SANDY BEAN / DETROIT**  
The Simpsons  
Run DMC  
Yanni  
Freddie Jackson  
Jimi Hendrix (Box)

**HARVARD CO-OP / DAVID SIBEL / BOSTON**  
Peter Gabriel  
Lush  
Happy Mondays  
Darling Buds  
Charlatans UK  
The Pogues  
Jimi Hendrix (Box)

**HOUSE OF GUITARS / KIM SIMMONS / ROCHESTER**  
Pantera  
Run DMC  
Father MC  
Tesla

**KARMA / DAVE WATSON / INDIANAPOLIS**  
Eric Johnson  
Paul Simon  
Steve Winwood  
Al B. Sure  
Freddie Jackson

**LECHMERE / DAVE CURTIS / BOSTON**  
Peter Gabriel  
Civil War  
Yanni  
The Simpsons  
Jimi Hendrix (Box)

**MOBY DISC / BOB SAY / LOS ANGELES**  
The Simpsons  
Peter Gabriel  
Chris Isaak  
Toy Matinee  
Bad Religion

**MUSIC CITY RECORD DIST / LARRY WEBB / NASHVILLE**  
The Simpsons  
Yanni  
Peter Gabriel  
Jimi Hendrix (Box)  
Red, Hot & Blue  
Outfield

**MUSIC MERCHANTS / BIG AL RUBEIRA / RHODE ISLAND**  
The Simpsons  
Yanni  
Julio Iglesias  
Peter Gabriel  
Cinderella

# BREAKOUTS

Hot new or resurging albums as reported by the nation's leading record merchandisers

**MUSIC PEOPLE / JASON**

BLAINE / OAKLAND  
Peter Gabriel  
Jimi Hendrix (Box)  
Trash Can Sinatras  
Gipsy Kings  
Hank Williams Jr.

**MUSICLAND / DICK ODETTE / MINNEAPOLIS**

The Simpsons  
Julio Iglesias  
3 Tenors

**NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH**

The Simpsons  
Yanni  
Julio Iglesias  
Elton John (Box)  
2 In A Room  
Jimi Hendrix (Box)

**NAVARRA / TOM TUOMELA / MPLS**

Ralph Tresvant  
Yanni  
The Simpsons  
Tesla  
Candyman

**NORTHERN LIGHTS / KIRK MILLER / ST PAUL**

Brand Nubian  
Happy Mondays  
Echo & The Bunnymen  
Lush  
Meat Beat Manifesto

**NOVA / JOHN UNDERWOOD / ATLANTA**

Tesla  
Dorothy Moore  
Vicious Bass

**PACIFIC COAST ONE-STOP / RICH LOCKWOOD / CHATSWORTH**

Mission UK  
Dances With Wolves  
Jimi Hendrix (Box)  
The Simpsons  
Peter Gabriel  
Gipsy Kings

**PRO ONE-STOP / PAUL JOHNSON / TEMPE**

Bette Midler  
Yanni  
Charlatans UK  
Freddie Jackson  
Ralph Tresvant

**Q RECORDS & VIDEO / GERALD BAIN / MIAMI**

The Simpsons  
Peter Gabriel  
Jimi Hendrix (Box)  
Will To Power

**RADIO DOCTORS / KATHY STAMM / MILWAUKEE**

Peter Gabriel  
The Simpsons  
Romantics  
Yanni  
Civil War

**RECORD BAR / MARY BARNHILL / DURHAM**

The Simpsons  
Patti Labelle (Xmas)  
Red, Hot & Blue  
Bad Company  
Jeffrey Osborne  
Barry Manilow (Xmas)  
Yanni

**RECORD BAR / PETE RUSSO / LENOX**

Red, Hot & Blue  
Yanni  
Edie Brickell

**RECORD EXCHANGE / JOHN SHAHINIAN / CLEVELAND**

Peter Gabriel  
The Simpsons  
Meat Beat Manifesto  
Dave Grusin  
Mission UK

**ROUNDUP / LAURA AVERY / SEATTLE**

3 Tenors  
Trixter  
The Simpsons  
Tony! Toni! Tone!  
Candyman

**RTI ONE-STOP / JODY PANKHURST / OMAHA**

The Simpsons  
Yanni  
Peter Gabriel

**SAM GOODY-EAST / BRIAN ALBRIGHT / EDISON**

The Simpsons  
Vanilla Ice  
Z100 New Zoo Review  
Civil War

**SAM GOODY-WEST / DEBBIE SWANSON / LOS ANGELES**

The Simpsons  
Ice Cube  
Civil War

**SHOW INDUSTRIES / SHELLY TUCKER / LA**

The Simpsons  
Yanni  
Toy Matinee  
Gerald Alston  
Loose Ends  
LL Cool J

**SOUND WAREHOUSE / TRACY DONIHOO / DALLAS**

Cinderella  
Ralph Tresvant  
Father MC  
Red, Hot & Blue

**SPECS / CINDY BARR / MIAMI**

Juan Luis Guerra & 440  
The Simpsons  
Y100  
Red, Hot & Blue  
Peter Gabriel

**STRAWBERRIES / JEFF COHEN / BOSTON**

The Simpsons  
Civil War  
Peter Gabriel  
Will To Power  
Paris  
Limbomaniacs

**THE WIZ / JAY ROSENBERG / NEW YORK**

Yanni  
The Simpsons  
Eric Johnson  
Van Morrison  
Trixter

**TOWER / LOUIE ANTHONY / LAS VEGAS**

The Simpsons  
Gipsy Kings  
Peter Gabriel  
Jimi Hendrix (Box)  
Romantics

**TRANS WORLD / DAN CROCE / ALBANY**

The Simpsons  
New Kids (remix)  
Yanni  
M Steamroller '88  
Julio Iglesias  
Carpenters (Xmas)  
Special Olympics

**TRANSCONTINENT/RECORD THEATER / JIM PRIMERANO / BUFFALO**

Freddie Jackson  
Peter Gabriel  
Yanni  
Harry Connick Jr.  
Red, Hot & Blue  
Paris

**TURTLES / ROBIN SHANNON / ATLANTA**

Robert Palmer  
Run DMC  
Stevie B  
Fresh Aire VII  
Vicious Bass  
Gerald Albright  
The Simpsons

**UNIQUE RECORD DISTRIBUTORS / IRV CHAFFERDET / NEW HYDE PARK**

Cynthia  
Will To Power  
Brand Nubian  
The Simpsons  
Jimi Hendrix (Box)

**UNIVERSAL ONE-STOP / DEBBO HOUGHTON / PHILADELPHIA**

Jimi Hendrix (Box)  
Hank Williams Jr.  
Peter Gabriel  
Andreas Vollenweider  
Roseanne Barr

**VALLEY RECORD DIST / JIM COLLIER / WOODLAND**

The Simpsons  
Peter Gabriel  
Civil War  
Havana (ST)  
New Kids (remix)  
Red, Hot & Blue

**VINYL VENDORS / VALERIE ELIOTT / KALAMAZOO**

The Simpsons  
Peter Gabriel  
Jimi Hendrix (Box)  
Meat Beat Manifesto

**WALL TO WALL / BEN BRENT / PHILA**

Run DMC  
Loose Ends  
Outfield  
Hi-5  
Yanni

**WESTERN MERCHANDISERS / JOHN ROSE / AMARILLO**

The Simpsons  
The Party  
Soho  
2 In A Room  
Red, Hot & Blue

**WHEREHOUSE / BOB BELL / LA**

The Simpsons  
Peter Gabriel  
Dances With Wolves  
Chris Isaak  
Toy Matinee

**ZIPS / RICK ANDRADE / TUCSON**

The Rembrandts  
Cinderella  
Dances With Wolves  
The Simpsons  
Damn Yankees  
Hindu Love Gods



# HITS TOP FIFTY ALBUMS

2 L T  
W A H  
K A S I  
S T S  
  
W W  
E E  
E E  
K K  
O K K

*Vanilla Ice and MC Hammer continue to hold down the fort as the #1 and #2 albums with huge index numbers. Watch for the **Bart Man** and his family to join the two big rappers at the top as **The Simpsons** album debuts at #14 and the*

*single, "Do The Bart Man," kicks in bigtime at Top 40. More Christmas albums debuts this week at #41, we have **The Special Olympics**, and at #42 **Mannheim Steamroller**. One more week and we're out of here for the year.*

			ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX
1	1	1	<b>VANILLA ICE</b>	TO THE EXTREME	SBK 95325	Getting bigger	292.1
2	2	2	MC HAMMER	HAMMER DON'T HURT...	Capitol 92857	New single breaking	178.7
5	3	3	MADONNA	IMMACULATE COLL	Sire/WB 26440	Exploding	138.0
6	6	4	WHITNEY HOUSTON	I'M YOU'RE BABY...	Arista 8616	New cut exploding	99.1
4	4	5	PAUL SIMON	RHYTHM OF SAINTS	Warner Bros 26078	Solid sales	92.4
3	5	6	MARIAH CAREY	MARIAH CAREY	Columbia 45202	New single shipping	87.4
10	10	7	BETTE MIDLER	SOME PEOPLE'S...	Atlantic 82129	Monster single leads	87.3
7	7	8	WILSON PHILLIPS	WILSON PHILLIPS	SBK 93745	Multiple singles	80.4
9	8	9	AC/DC	THE RAZOR'S EDGE	Atco 91413	"Moneytalks" breaking	65.9
12	9	10	GARTH BROOKS	NO FENCES	Capitol 93866	Double platinum	64.9
11	12	11	TRAVELING WILBURYS	VOLUME 3	Warner Bros 26324	Steady	62.0
16	16	12	PHIL COLLINS	SERIOUS HITS...LIVE	Atlantic 82157	Hot live package	61.4
15	11	13	POISON	FLESH & BLOOD	Capitol/Enig 91813	Ready for new single	56.5
-	--	14	<b>SIMPSONS</b>	THE SIMPSONS SING...	Geffen 24308	Blowin' out	55.5
13	14	15	GEORGE MICHAEL	LISTEN WITHOUT...	Columbia 46898	"Freedom" leads	52.0
8	13	16	ZZ TOP	RECYCLER	Warner Bros 26265	Hot at Rock radio	48.9
14	15	17	CLINT BLACK	PUT YOURSELF IN...	RCA 2372	#2 Neobilly	47.1
17	17	18	GUY	THE FUTURE	MCA 10115	Top 5 JAMS 45	41.5
18	18	19	BELL BIV DEVOE	POISON	MCA 6387	New single out	41.1
33	20	20	CINDERELLA	HEARTBREAK STATION	Mercury 848-018	New single breaking	40.3
20	23	21	LED ZEPPELIN	LED ZEPPELIN	Atlantic 82144	Big gift item	39.1
32	34	22	NEW KIDS	STEP BY STEP	Columbia 45129	Big increase	37.5
36	29	23	NEW KIDS	NO MORE GAMES	Columbia 46959	Hot re-mixes	36.8
29	27	24	WARRANT	CHERRY PIE	Columbia 46929	New single breaking	35.2
21	26	25	BLACK CROWES	SHAKE YOUR MONEY	Def Am/Geff 24278	Hot on MTV	35.1

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

# TEVIN CAMPBELL

from the soundtrack **GRAFFITI BRIDGE**

## “ROUND & ROUND”



produced, arranged and composed by Prince  
 post production and mix by Junior Vasquez  
 engineer/programmer - Mark Plati

### CROSSOVER!

KIIS	add	WFHT	10-10	BREAKING AT:
WXKS	add	PWR106	25-18	WPGC
Y107	add	WLOL	25-21	KTFM
		FM102	25-21	WCKZ
KMEL	deb 25	KDON	28-22	KCAQ
KPRR	deb 25	HOT97.7	33-30	
I94	deb 27	B95	40-35	
KS104	deb 29			



from the album **RHYTHM OF THE SAINTS**

# PAUL SIMON

## “THE OBVIOUS CHILD”

produced by Paul Simon - engineered by Roy Halee

### FLASHMAKER!

**5** HITS TOP FIFTY ALBUMS!

WQID	add	WCIL	26-22	BREAKING AT:
KMCK	add	HOT94.9	29-24	WXKS KWNZ
		WZOK	29-25	KXYQ OK95
KSMB	deb 34	KFBQ	35-27	KWOD WAYS
KZZB	deb 35	WPST	33-27	WRVQ WHHY
99KG	deb 39	G98	34-29	Z99 WKEE
KMOK	deb 40	WBBQ	34-29	WDJX ZFUN
KISR	deb 40	KZZU	32-29	KIKX
		KISN	33-30	WTHT
		WERZ	40-37	WYCR
				KG95
				KTMT





# HITS TOP FIFTY ALBUMS

2  
W  
K  
S  
A  
G  
O

L  
A  
S  
T  
W  
E  
E  
K

T  
H  
I  
S  
W  
E  
E  
K

	ARTIST	TITLE	LABEL	COMMENTS	POWER INDEX		
19	21	26	CURE	MIXED	Elektra 60978	Slipping a bit	34.4
22	24	27	VAUGHAN BROS	FAMILY STYLE	Epic 46225	Slipping slightly	34.2
47	33	28	YANNI	REFLECTIONS OF...	Private Music 2067	Gaining	33.6
24	22	29	JON BON JOVI	YOUNG GUNS II	Mercury 846-437-2	"Miracle" Top 20	32.9
23	19	30	RALPH TRESVANT	RALPH TRESVANT	MCA 10166	Contains #1 JAMS 45	32.4
31	31	31	JANET JACKSON	RHYTHM NATION	A&M 3920	"Love Will Never.." hot	32.3
25	25	32	PRETTY WOMAN	SOUNDTRACK	EMI 93492	Falling some now	30.0
43	36	33	BARRY MANILOW	BECAUSE IT'S XMAS	Arista 8644	Hot Xmas package	23.2
27	30	34	INXS	X	Atlantic 82140	New 45 breaking Top 40	22.4
30	32	35	PAUL MCCARTNEY	TRIPPING THE LIVE...	Capitol 94778	Live package	22.1
28	28	36	STEVE WINWOOD	REFUGEES OF THE...	Virgin 91405	Top 20 single leads	21.9
44	39	37	DAMN YANKEES	DAMN YANKEES	Warner Bros 26159	Top 10 smash leads	21.0
37	38	38	TESLA	FIVE MAN ACOUSTICAL...	Geffen 24311	Steady sales	20.6
26	35	39	DEEE-LITE	WORLD CLIQUE	Elektra 60957	Multiple singles	20.0
--	--	40	<b>JULIO IGLESIAS</b>	<b>STARRY NIGHT</b>	<b>Columbia 46857</b>	<b>Breaking</b>	<b>19.1</b>
--	--	41	SPECIAL OLYMPICS	VERY SPECIAL XMAS	A&M 3911	Xmas favorite	18.9
--	--	42	MANNHEIM STEAMROLLER	M. STEAMROLLER '88	A Gram. 1988	Hot for the holidays	18.3
45	44	43	NEW KIDS	MERRY, MERRY XMAS	Columbia 45280	Xmas sales	18.2
38	37	44	NELSON	AFTER THE RAIN	DGC 24290	New single breaking	17.6
50	45	45	DOMINGO, CARRERAS...	THREE TENORS	London 430 433-2	Solid business	17.5
41	43	46	LL COOL J	MAMA SAID KNOCK	Def Jam/Col 46888	Slipping	16.8
34	42	47	SCORPIONS	CRAZY WORLD	Mercury 846908	Metal	16.8
48	47	48	CANDYMAN	AIN'T NO SHAME...	Epic 46947	New single starting	15.9
--	48	49	RED HOT & BLUE	VARIOUS ARTISTS	Chrysalis 21793	Hot sales for charity	15.2
35	40	50	TOO SHORT	SHORT DOG'S IN...	Jive/RCA 1348-2-J	Rap	15.0

(Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

**NEXT UP**

**F. AIRE XMAS** (A. Gram.)  
**SLAUGHTER** (Chrysalis)

**FREDDIE JACKSON** (Capitol)  
**UB40** (Virgin)

**TRIXTER** (Mech/MCA)  
**RUN DMC** (Profile)



**MOST ADDED!**  
**20 HITS TOP FIFTY ALBUMS!**  
**CROSSOVERS WINNER!**  
**EARPICKS WINNER!**  
**BREAKOUTS WINNER!**

# Cinderella

## "SHELTER ME"

From the album **HEARTBREAK STATION**

PRO-FM	add	PWR92	add	WKSF	deb	35
WRVQ	add	WBNQ	add	KAY107	deb	35
Y107	add	WILN	add			
WZZG	add	WLRW	add	KATM	8-6	
Z102	add	WNYP	add	WGTV	20-17	
WAEB	add	WWFX	add	XL93	24-21	
WTFX	add			WOKI	27-23	
Z104	add	B94	deb	KTUX	30-25	27
KQIZ	add	KQHT	deb	KNIN	31-27	27
93Q	add	WAPE	deb	WCGQ	31-28	29
95XXX	add	WHHY	deb	KKBQ	35-30	30
G98	add	JET-FM	deb	KFTZ	38-30	30
KCMQ	add	Q104	deb	KFMW	35-30	31
KFRX	add	ZFUN	deb	WDBR	39-31	31
KQCR	add	YES97	deb	99KG	37-32	31
KWTV	add	WQUT	deb	KYYY	37-32	34
KZII	add	WANS	deb	KZZU	40-35	34
				KISR	40-35	

PRODUCED BY: JOHN JANSEN AND TOM KEIFER  
 MIXED BY: STEVE THOMPSON AND MICHAEL BARBIERO  
 MANAGEMENT: LARRY MAZER



KHMX add  
 WL0L add  
 Q105 add  
 KBEQ add  
 Q106 add  
 98PXY add  
 WPST add  
 95XXX add  
 99KG add  
 KFFM add  
 KIXY add  
 WHHY add  
 WJAD add  
 WNYP add  
 WPRR add

WVKS deb 25  
 WERZ deb 30  
 HOT97.7 deb 33  
 Y107 deb 35

WXKS 23-15  
 KMEL 25-20  
 Y100 24-20  
 WZOU 29-24  
 G98 27-24  
 KZFM 39-36

PRODUCED BY: ROLAND ORZABEL AND DAVID BASCOMBE  
 MANAGEMENT: DAVID WERNHAM



# ADAMS

## "GET HERE"

From the album **CIRCLE OF ONE**

**CROSSOVER!**  
**27-24 JAMS SINGLES!**  
**15\*-8\* POP ADULT!**

**BREAKING AT:**  
 Q95 KXXR  
 WPGC KKFR  
 PRO-FM WNVZ  
 KXYQ WKSS  
 FM102 HOT94.9

# adventures of "JEALOUSY"

## Stevie V

DEBUT 47\* BB DANCE SALES!  
 DEBUT 47\* BB DANCE SINGLES!

From the album **ADVENTURES OF STEVIE V**

KXXR add  
 B95 add  
 KZFM add  
 WTIC deb 39  
 HOT97 32-16  
 PWR106 34-31  
**BREAKING AT:**  
 WKSS

# TONY! TONI! TONÉ!



"IT NEVER RAINS IN SOUTHERN CALIFORNIA"

From the album **THE REVIVAL**

**3 JAMS SINGLES!**  
**5\*-3\* BLACK/URBAN!**

KKFR add @31  
 HOT97.7 add  
 WCKZ add  
 B95 add @39  
 KMEL 17-16

PRODUCED BY: DANNY KORTCHMAR & JON BON JOVI  
 MANAGEMENT: DOC MCGHEE FOR MCGHEE ENTERTAINMENT, INC.

# jon bon jovi

## "MIRACLE"

**15-14 HITS TOP FIFTY SINGLES!**  
**29 HITS TOP FIFTY ALBUMS!**

From the soundtrack **MUSIC INSPIRED BY THE FILM YOUNG GUNS II**



# CELINE DION

## "WHERE DOES MY HEART BEAT NOW"

Taken from the Epic release UNISON  
80150

**MOST ADDED!**  
**FLASHMAKERS WINNER!**  
**DEBUT 48 HITS TOP FIFTY SINGLES!**  
**10-6 A/C!**

NOW ON OVER 160 TOP 40'S INCLUDING:

KIIS	add	KS104	add	Y108	24-21
WZOU	add	WKSE	add	KISN	27-21
KDWB	add	WMJQ	add	WKBQ	36-24
KZZP	add			KRBE	30-26
PWR99	add	KXYQ	deb 29	KKRZ	30-27
HOT102	add	Q105	deb 30	KWSS	30-27
WTIC	add	KWOD	deb 36	PRO-FM	35-30
WNVZ	add	KSAQ	deb 40	PWRPIG	36-32



**HITS**

# WAVELENGTH



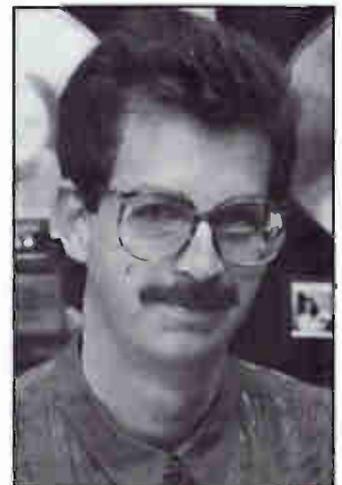
by Lenny Beer & Mike Murphy

The phone didn't stop ringing this week with people asking, "What's happening out there? Is it as slow as it seems?" Yes.... Top news of the week has **KLUC** Las Vegas MD **Jay Taylor** heading to **Q105** Tampa as the new PD. Look for Taylor to start on January 7th.... Big meetings at Pirate Radio LA this week as consultants **Dan Vallie** and **Jim Richards** hit town for brainstorming. One thing is obvious: changes must occur. The station must play more hits and soon. Our guess is a move toward mass appeal Top 40 in the forthcoming weeks. Maybe before year's end, maybe just after.... General manager change at **KIX106** Birmingham as **Berkley Fraser** exits and former **Y107** Nashville **GSM**

**Chris Murray** steps in.... Rumors of **Buzz Bennett's** return to Dallas, this time at **KEGL** continue to fly. However, latest trends in the market which show **KEGL** cutting the gap on market format leader **Y95** may short circuit this move.... At **Z102** Savannah, consultant **Ron McKay** and morning jock **Stanton Jay** are exiting. Stanton can be reached at 912-232-5501.... If you're looking for a copy of the super-hot "Santa Can You Bring My Daddy Home," call **Steve Perun** at **B104** Baltimore.... **John Ivey** is official as new PD at **98PXY** Rochester beginning 1/2.... More names surfacing as Ivey replacements at **WZOK** Rockford include current MD **Rod Zilla** (nice name), **Bob Lewis**, and

**Fletcher Keyes**.... **KKYK** Little Rock ups **Craig O'Neal** to PD and brings in **KKSS** Albuquerque MD **Hollywood Haze** as Ops. Dir/MD, who starts 12/17.... (Ed note: no **Big Tuna** item this week).... Former **92X** Columbus MD **Bill Mitchell** has been named PD at **WYYS** Columbia.... **Dave Gorman** has been named VP/GM at **KBEQ** Kansas City.... **Dave McKay** from **WCRZ** Flint moves to mornings at **WZPL** Indy, 1/3.... **Randy Kenyon** has been upped to MD at **WAZY** Lafayette.... **Eric Stryker** from **HOT999** Allentown to **WPXR** Davenport for mornings/APD.... Epic names **Kurt Mathies** as Cincy local.... **Chrysalis** Dallas rep **Grant Spofford** crosses the street to Elektra.... **Blowin' In The**

**Wind: Don O'Neal, Jim Smith, Joe Dawson, Charlie Strobel and Jan Teifeld**.... And here's **Jay Taylor**, the new Buccaneer in Tampa... (Special Ed note: filler, filler, filler, filler, filler. That should do it. Thank you.)



# CHRIS ISAAK

## “WICKED GAME”

THE NEW SINGLE

From The Album HEART SHAPED WORLD

**WILDCARD 11/26!**  
**FLASHMAKER!**

**EARPICKS WINNER!**  
**DEBUT 49 HITS TOP FIFTY SINGLES!**

AVERAGE MOVE	AGGRESSIVES (4 or more)
3.03	26

WKBQ	add	KQMQ	add	WGTZ	deb	27	KCMQ	deb	34	PWR99	6-6	WOMX	29-25
WNCI	add	KLUC	add	WJAD	deb	27	WCIL	deb	34	KFMW	11-6	103CIR	28-25
WMJQ	add	KMOK	add	Q105	deb	29	WJMX	deb	34	KHMX	10-9	G105	29-25
Z99	add	OK95	add	HOT94.9	deb	29	ZFUN	deb	34	WRVQ	17-11	WHHY	32-26
KQKQ	add	WBNQ	add	WZZG	deb	29	95XXX	deb	35	I95	15-12	Y97	29-26
WSKZ	add	WHTO	add	KXYQ	deb	30	KFFM	deb	36	WBBQ	17-12	Y107	35-28
WAEB	add	WOVV	add	Q101	deb	30	KCHX	deb	38	K106	26-16	WABB	31-28
KZZB	add	WVSR	add	WCGQ	deb	31	KIXY	deb	38	WKZL	30-20	KISR	34-29
				95XIL	deb	32	KMCK	deb	38	KEGL	27-21	999KHI	36-30
				KSMB	deb	32	KTUX	deb	38	KPLZ	24-21	G98	35-31
				B98	deb	33	KQCR	deb	40	WERZ	30-22	KYYY	40-35
										WAPE	26-22		

Produced by ERIK JACOBSEN  
Management: ERIK JACOBSEN



© 1989 Reprise Records

SOUL OF PERFECTION  
KEITH SWEAT

"I'LL GIVE  
ALL MY LOVE  
TO YOU"

the new single and video from  
the double platinum album  
*I'll Give All My Love To You*

Produced By Keith Sweat for Keia Productions  
Executive Producer: Vincent Davis

"...the most complete performer/musician to  
emerge from New York in the post-rap era."

—THE VILLAGE VOICE

"...[the] perfect soundtrack for intimacy."

—PEOPLE MAGAZINE

"...near perfect."

—ROLLING STONE

Having achieved sales of over 5 million albums as well as two gold singles, Keith Sweat enters 1991 with his first major U.S. tour in two years and a new single that promises to be his biggest to-date.

DECEMBER 19—Syracuse/War Memorial;  
20—Albany, NY/Knickerbocker Arena; 21—Philadelphia/Spectrum;  
22—Pittsburgh/Civic Arena; 23—Providence/Civic Arena;  
27—Albany, GA/Civic Center; 28—Augusta/Civic Center;  
29—Charleston/Civic Center; 30—Buffalo/Memorial Auditorium;  
31—Baltimore/Civic Arena; JANUARY 1—Hartford/Civic Center;  
3—Louisville/Freedom Hall; 4—Chattanooga/UTC Arena;  
5—Hampton, VA/Coliseum; 6—Columbia/Carolina Coliseum;  
9—Savannah/Civic Arena; 10—Roanoke/Civic Center;  
12—Richmond/Coliseum; 13—Greensboro/Coliseum;  
14—New York/Madison Square Garden; 16—Saginaw/Wendler Arena;  
17—Indianapolis/Market Square Arena; 18—Detroit/Palace;  
19—Cleveland/Richfield Coliseum; 20—Chicago/Horizon;  
24—Washington, D.C./Capitol Center; 25—Charlotte/Coliseum;  
26—Dayton/U.D. Arena; 30—Baton Rouge/Centroplex;  
31—Dallas/Reunion Arena; FEBRUARY 1—Houston/Summit;  
2—Beaumont/Civic Center; and more to come...



ON ELEKTRA CASSETTES AND COMPACT DISCS

© 1990 Elektra Entertainment, A Division of Warner Communications Inc. • A Time Warner Company.