\*U S POSTAGE \* PAID \*SUN VLY, CA \*FERMIT #136

54914 ORTS

19E

FIRST

Volume 12

Issue 599

\$6.00

## WINNERS

### REQUESTS

FASTBALL Hollywood BRANDY Atl/Atl G ALANIS MORISSETTE WS/Reprise SHANIA TWAIN Mercury

EARPICKS BRIAN SETZER ORCH. Inter INSYNC RCA JENNIFER PAIGE H'wood/Edel ACE OF BASE Arista

BREAKOUTS HAV PLENTY (ST) 550 Music/SMS DR. DOOLITTLE (ST) Atl/Atl G RINGO STARR Mercury CAN'T HARDLY WAIT (ST) Elek/EEG

WILDCARD JEINNIFEP PAIGE H'wood/Edel

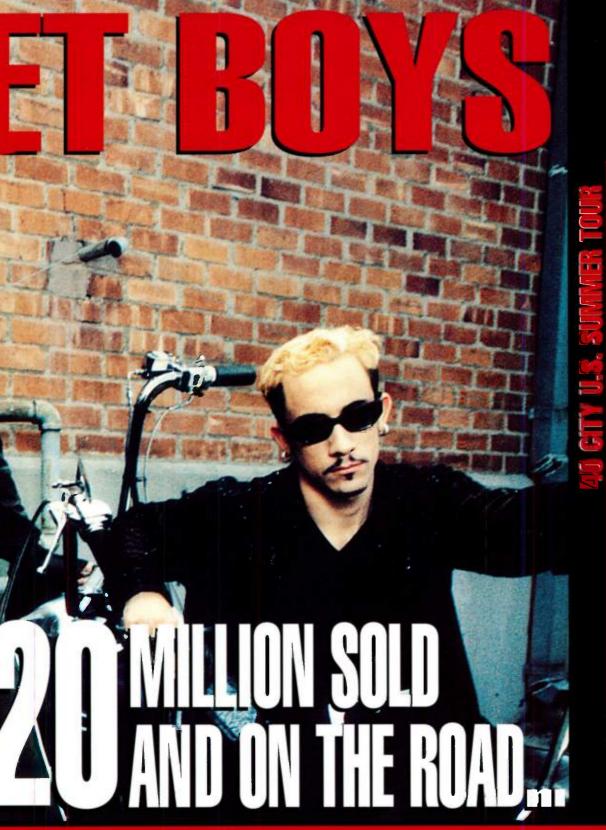
## HOT NEW RELEASES

BACKSTREET BOYS 1 // Never Break Your Heart Jive N/A FAITH HILL This Kiss WB 17247 JANET Go Deep Virgin N/A DAVE MATTHEWS BAND Stay Stay RCA N/A MISTER JONES MISTER JOINES Destiny A&M N/A HEATHER NOVA London Rain... BIG Cat/WORK 41023: N-TYCE We Come To Party Col/CRG N/A SWIRL 360 Hey Now Now Mercury N/A

Backstreet Boys' self-titled, top 5, US debut album has sold more than 5 million copies since its release in the United States.

Combined with their International releases, their worldwide album sales total is 20 Million, with certifications in 36 countries.

"I'll Never Break Your Heart" New Single and Video Available Now



7/8 Charlotte, NC 7/9 Jacksonville, FL 7/10 Miami, FL 7/11 Orlando, FL 7/12 Atlanta, GA 7/15 Bristow, VA 7/16 Philadelphia, 🛍 7/17 New York City 7/18 New Haven, 👫 7/19 Albany, NY 7/21 Darien Lake, NY 7/22 Cleveland, OH 7/23 Indianapolis, IN 7/24 Detroit, SII 7/25 Louisville, KY 7/26 St. Louis, MO 7/28 Houston, Th 7/29 Dallas, TX 7/31 Kansas City, KS 8/1 Chicago, IL 8/2 Milwaukee, WI 8/4 Denver, CO 8/6 Salt Lake City, UT 8/7 Las Vegas, NV 8/8 Los Angeles, Il 8/11 San Francis; 141 8/13 Portland, OR 8/14 Seattle, WA 8/15-25 Canada 8/27 Hempstead, IP 8/28 Scranton, PA 8/29 East Rutherford, N 8/30 Syracuse, NY 8/31 Grand Essex, VT 9/3 Providence, RI 9/4 Columbia, MD 9/5 Allentown, PA 9/6 Raleigh, NC 9/13 Minneapolis, MN 9/14 Allegan, Mi 9/15 York, PA

JUST ADDEDI 4TH N.Y. AREA SHOW NASSAU COLLISEUM - 9/2





*#1 Debut Billboard Top Music Video Home Video Now Available Shipped Double Platinum* 



Concession in which the real value of the real v

### New Adds At: WHYI, KACD, B96, WBLI, WKRZ

Good Early Research At: WKTU WNVZ WIOQ WWZZ WXYV KBFM WNKS

Mainstream Monitor 29-27\* Rhythm Monitor 35-31\* Audience Now Over 15 Million Listenters

<u>Siron:</u>	
WHITZ HIZ	KLIDE SEK
WITU SOK	MUR2 SIT
MRIM EOK	MONCH HERE
אפב טאטאנ	MHAM SOK
WARE SOK	MKET Ser
MUNK SEK	KILEWI SST
KOWE 20x	WKYY SEX
KZ02 21x	WISE 20X

How

LONDON

Monesi Phonesi Phonesi WZJM WIOQ WNCI WHTS WXYV WDRQ WWZZ WNKS WDJX WNVZ K92 WRVW WFLY WKSL KOKQ

## **NEVER EVER**

What they're saving:

 Frankie Blue, WKTU
 "#1 Callout, 18-25 Females and it's still getting Top 5 phones with strong sales."

— Hitman, KBFM "This is #4 in our Callout and we're moving to power rotation soon!"



Management: JOHN BENSON MUSIC MANAGEMENT Produced by CAMERON MCVEY & MAGNUS FIENMED Additional production by RICKIDY RAW & MYSTRO www.londonrecords.com.di 01997, London Records 90 Lini.



HITS June 26, 1998.

World Radio History

www.mercuryrecords.com/mercury C 1998 Mercury Records

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t	0	ľ	<b>7</b> 50	ALE	BUI	V	S
2W	LW	тw	ARTIST	TITLE COMMENT	LABEL	POWER INDEX	PERCENT CHANGE
26	28	26	NATALIE IMBRUGLIA	LEFT OF THE MIDDLE "Wishing" now	RCA 67634	49.3	+6%
30	35	27	X-FILES	SOUNDTRACK #1 Box Office	Elek/EEG 62200	49.2	+29%
10	10	28	BROOKS & DUNN	IF YOU SEE HER Title cut leads	Arista Nash 18865	49.1	-32%
23	26	29	NATALIE MERCHANT	OPHELIA "Kind & Generous" leads	Elek/EEG 62196	46.5	-3%
DEE	BUT	30	CAN'T HARDLY WAIT	SOUNDTRACK Smash Mouth leads	Elek/EEG 62201	43.1	-
-	30	31	JOHN FOGERTY	PREMONITION (LIVE) Tour and VH1 special	Reprise 46908	40.2	-5%
-	41	32	SEMISONIC	FEELING STRANGELY "Closing Time" leads	MCA 11733	40.0	+33%
DEE	BUT	33	HAV PLENTY	SOUNDTRACK Multiple tracks here	YY/550/SMS 69356	39.0	-
34	32	34	GEORGE STRAIT	ONE STEP AT A TIME "I Just Want" country	MCA Nashville 70020	38.5	-4%
35	37	35	FAITH HILL	FAITH "This Kiss" crossing	Warner Bros 46790	37.6	+9%
37	31	36	CREED	<b>MY OWN PRISON</b> Fan base broadening	Wind-Up 13049	37.3	-8%
38	36	37	USHER	MY WAY "My Way" the cut	LaFace/Arista 26043	35.4	-4%
18	33	38	SPARKLE	SPARKLE Single features R Kelly	RL/Interscope 90149	35.2	-10%
-	40	39	CLAY WALKER	GREATEST HITS "Ordinary People" country	Giant/WB 24700	34.8	+14%
45	38	40	SARAH MCLACHLAN	SURFACING Lilith Fair in progress	Arista 18970	34.3	+1%
22	25	41	GLORIA ESTEFAN	GLORIA All dance tracks here	Epic <b>692</b> 00	33.7	-31%
DE	BUT	42	SPICE GIRLS	SPICE WORLD Tour and press	Virgin 45111	32.5	-
48	42	43	NEXT	RATED NEXT "I Still Love You" next	Arista 18973	30.1	+1%
8	39	44	ONYX	SHUT 'EM DOWN Rap	Def Jam/Merc 536-98	8 29.6	-12%
41	44	45	JON B	COOL RELAX "They Don't" the cut	YY/550 Music 67805	29.3	+1%
DE	BUT	46	DR. DOLITTLE	SOUNDTRACK Movie opens (6/26)	Atl/Atl G 83113	29.2	-
44	47	47	BRIAN MCKNIGHT	ANYTIME "The Only One" now	Motown 536-215	28.8	+8%
50	48	48	GARTH BROOKS	SEVENS Steady seller	Capitol 56599	27.2	+6%
DE	BUT	49	ERIC CLAPTON	PILGRIM New video added MTV	Reprise 46577	25.8	_
DE	BUT	50	THIRD EYE BLIND	THIRD EYE BLIND Back on	Elek/EEG 62012	23.9	-

TWO MEGA ARTISTS. ONE MONSTER SONG.

# COME WITH ME" DUFFE DATE OF THE STATE OF THE

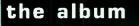
PHONES!! KBXX • KPWR • KRBE • Z100 WZJM • PWR96 • KLUC

## **MAJOR AIRPLAY:**

KIIS	WIOQ	WQHT	KHTS	WXYV
WKSS	Z100	WKSS	WBLI	KPLZ
KUBE	KRBE	KPWR	KBXX	KLUC
PWR96	WHHH	WZJM	KZHT	КРТҮ
WQZQ	KBOS	WFLY	WKCI	KDGS
				and more

the new single from

Ring U.S. Pal & Tim Olf Miteca Registrada / 👘 1998 Sony Husic Entantianment Inc Adatian Petitine Artwork and Photog spty (b) 1986 TriStar Petitares. Inc. All





#4 Billboard Albums (Certified Platinum) Debut 10\* HOT 100 Singles

Single produced by: Sean "Puffy" Combs executive producers: Sean "Puffy" Combs and Benny Medina

www.epicrecords.com w

m www.sony.com www.GODZILLA.com





## HOPE FLOATS SOUNDTRACK CERTIFIED PLATINUM IN 3 WEEKS!!

TOP 10 NATIONAL ALBUM SALES 4 STRAIGHT WEEKS!

**ALREADY ON:** WLIF KKLQ KKRD ADDED KKCW WAPE KESZ THIS WEEK: WRCH WDOK **WLTE B97** WFLY WZNY WNTQ New Orleans WMJX KOSI KVIL WSTO WERZ WNKI AND MORE WNOK **KLAZ** 

# BROOKS

"To Make You Feel My Love"

THE Garth Brooks song for Mainstream Radio On Your Desk Now!

The new single from the EXPLOSIVE soundtrack

music from the motion picture

TOP 10 BOX OFFICE 4 WEEKS IN A ROW! #7 Movie In U.S.



#7 Movie in U.S. 3.3 Million Gross This Weekend 44.4 Million Total Gross

is also available on his box set "The Limited Series"

To Make You Leel My Love" the new single from Carth Brooks







Capatol

Escentry: Soundinal Fredinces: Don Was and Ferent Whitaker • Alonen Picture Artwork, Pignos and FAC - 1005. Exentreth Contry Fey Edin Corporation. Courth Brooks, appears contest of Capitol Nashville All Rights Reserved. Unauthors of Duplication is a Violation of Applicable Law. • Fedbyweekandeine court hepefleats. • Visit Fox on the internet at www.legunc.com = 1005. Capitol Records, Ir

 **Did We Mention How Much We Love Seagram Beverages?** 



JUNE 26, 1998

**VOLUME 12** 

**ISSUE 599** 

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Doug's Official, Levy Exits And The Wildest Ride In Industry History Continues

ere are the latest developments in the Seagram/Poly deal at presstime: • PolyGram President and Chief Executive Officer Alain Levy has officially resigned. The 51-year-old exec was appointed CEO in 1991 and helped develop the company's global worldwide structure

AN.

## Gersh Gone Lott Jumps In



apitol President Gary Gersh has officially exited his post effective immediately with EMI Music Deputy President Roy Lott assuming the additional post of President of the label.

According to EMI Recorded Music President Ken Berry, "Gary has made excellent contributions to Capitol during his tenure as President....l am confident that Capitol will enjoy success under Roy Lott's guidance and that EMI will continue its

Garv Gersh: Never

found nirvana at EMI. momentum in North America." Lott was officially appointed Deputy Pres-

ident of EMI Recorded Music by Berry in March of this year. He spent 19 years at Arista, rising to the post of General Manager.

Naturally, there was plenty of reaction to the move. According to Ron Stone whose Gold Mountain Enterainment manages Capitol artists Bonnie Raitt, Beastie Boys, Foo Fighters and Paul Westerberg: "This will be the fifth president in 12 years. And through all those changes Gold Mountain always found a way to be successful for our artists. Obviously, this makes it more difficult. Artistry doesn't operate on a quarterly mentality. It's disheartening to see Gary go. But I'm getting used to these sorts of changes."



Roy Lott: Suddenly a label chief.

while maintaining its status as the world's #1 record company. Nevertheless, success in the U.S. eluded the French-born executive. Levy's immediate plans were unknown, although various scenarios have been floating in the industry rumor mill. PolyGram Chief Financial Officer Jan Cook will assume Levy's duties until the Poly/Seagram deal is final.



Doug Morris: The press release is done. What's next?

• Levy's departure cleared the way for the official announcement of Doug Morris' anointment as Chairman and CEO of the new Universal Music Group (See HITS 6/19/98), which will combine the music assets of Seagram's Universal and PolyGram, pending regulatory approval.

• Philips Electronics NV announced it had officially signed the definitive agreement to sell 75% of PolyGram to Seagram. The two companies also revised the sale price, lowering the



Alain Levy: Sold out and then paid out. Now what?

cost of the company by approximately \$180 million to \$10.4 billion. Sources close to the deal say the price was revised after lower-than-expected secondquarter Poly worldwide earnings. Shares of Philips fell \$1.93 (3.9 guilder) to \$84 (170.1 guilder), while Poly stock prices fell 10 cents (0.2 guilder) to \$53.31 (107.8 guilder).

For complete misinformation on the Seagram/Poly deal, see



## Colin Flush at Buena Vista Music Group

"Semi" Colin Hodgson has been named Executive Vice President and Chief Financial Officer for the Buena Vista Music Group by Chairman Bob "And Ray" Cavallo.

HITS

Hodgson will be responsible for overseeing all financial activities, including planning and development, for the Buena Vista Music Group, which includes Hollywood Records, Mammoth Records, Lyric Street Records, Walt Disney Records and Walt Disney Music Publishing, while wearing a Goofy costume to work.

Hodgson was most recently Executive VP/CFO for Warner Bros. Records, which he joined in 1991. Before that, he was Exec. VP/CFO for Capitol/EMI Music N.A., CFO for EMI Music Worldwide and lead singer for Supertramp. Whaddya mean, not *that* Hodgson?

Commenting on the ap-

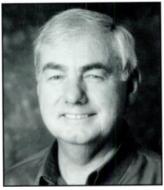
pointment, Cavallo said: "Colin's years of experience in music business finance and his proven track record make him uniquely qualified for his new position. And he can change all our dollars into pounds."

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Added Hodgson: "I'm extremely excited to join Bob and his team at Buena Vista Music Group. Now if you'll excuse me, it's time for some breakfast in America."



Colin Hodgson: Someone slipped him a Mickey.

## Like the Regular Jesus, Only with Super Powers



"I've seen all the 'Super' and 'Jesus' bands," declared Warner Bros. Executive VP/GM Andy Schuon, "including Supergrass, Superdrag, Super Deluxe, Jesus Jones, the Jesus Lizard and the Jesus and Mary Chain. But I can say, without fear of contradiction, that The Superjesus out-supers and out-Jesuses them all." Meanwhile, Sr. VP Marketing Jon Leshay remembered his days at the HITS cesspool and made a mental note to kiss Phil Q.'s feet. Seen (I-r) are Schuon, Leshay, Sr. VP Marketing Jim Wagner and the Superjesus' Sarah McLeod, Paul Berryman and Chris Tennent.

## Nutty, Wacky, Koo-Koo



Maverick leader **Freddy DeMann** puts the squeeze on manager **John Reese** as the guys from **Candlebox** tell him they'd like to stick around for more zany horseplay—really—but they're late for a meeting with **Madonna** and **Guy O**. Sadly, this beautiful moment was ruined when a battery of lawyers and accountants demanded that DeMann stop wasting his time with music and go back to his office for another round of meetings. Aaah, the '90s.

Bre	ał	۲C	0\	NŊ
Who's got w			ek's albu S/#50 LP =	
LABEL	Power Points	Top 10	Top 20	Top 50
WARNER MUSIC GRP. (TOTAL: 14)	386	1, 2	13, 15 19	27, 29, 30 31, 35, 39 46, 49, 50
SEAGRAM/ POLYGRAM (TOTAL: 12)	314	7, 10	14, 20	21, 22, 25 32, 34, 38 44, 47
BMG (TOTAL: 9)	254	8	12	24, 26, 28 36, 37, 40 43
SONY (TOTAL: 9)	207	5, 9	16, 17 18	23, 33, 41 45
UNIVERSAL (TOTAL: 7)	180	10	20	21, 25, 32 34, 38
POLYGRAM (TOTAL: 5)	134	7	14	22, 44, <b>4</b> 7
<b>EMI</b> (TOTAL: 6)	114	3, 4, 6	11	42, 48

# WHATCHAGONE DO?

## RELATIVITY WOULD LIKE TO THANK RADIO FOR MAKING LINK AN OUT OF THE BOX SUCCESS!

### BDS SPINS TO DATE: 7,668

#25 SELLING SINGLE IN THE COUNTRY #13 SELLING R&B SINGLE IN THE COUNTRY NATIONAL AUDIENCE: 12.4 MILLION HOT 100 GREATEST SALES GAINER

KQKS 360x... #2 Selling Single in Denver KMEL 267x... #3 Selling Single in The Bay Area KYLD 198x KSFM 243x... #3 Selling Single in Sacramento KKBT #1 Callout Los Angeles!

WHERE IT'S PLAYED, IT SELLS!!! AND THE FULL LENGTH CD HASN'T EVEN HIT YET!! STREET DATE OF "SEX DOWN" JUNE 30TH



# Hot Dog! RCA's Summer Sizzle

CA Records is heating up like Richard Simmons at the George Michael hearing. This old dog is

learning some new tricks by showing its retail bite is as good as its bark.

What's not a cliché is a pair of Top Ten albums from Natalie Imbruglia and the Dave Matthews Band which are only getting bigger and a pair of clicking newcomers in PoMo pop-punkers Eve 6 and new kids on the dance floor 'N Sync.

• In the midst of the summer's biggest tour, the Dave Matthews Band's "Before These Crowded Streets" continues to hover around the Top Ten and has already sold over a million copies, with close to two million in the streets. But with the album's first Top 40 single, "Stay," kicking into high gear, a new level of success could be at hand. Stations like KALC, STAR94 and WPLY, among others, are already joining Matthews' PoMo and Adult PoMo base to push this one into the stratosphere.

 Natalie Imbruglia's close-todouble-platinum debut, "Left of the Middle," has already sold over a million on the



**Dave Matthews Band** 

strength of the hit first single,

"Torn." The second single, "Wishing I Was There," is already cleaning up at

Post Modern mainstays like KROQ and 99X ahead of a Top 40 blitz that should keep the heat on for some time to come.

• L. A. punk-rock trio Eve 6's self-titled bow is starting to sell, thanks to steady PoMo radio airplay, big phones and MTV Buzz Clip spins for the track "Inside Out." Managed by Stuart Sobol at Spivak Entertainment, the band hits the road this week with Third Eye Blind. Sales are

up 76% at major retailers such as Musicland. · Orlando-based teen dancefloor heartthrobs 'N Sync

have already produced a Top Ten song in "I Want You Back" off their self-titled debut LP. The album was about to go gold prior to the release of the follow-up song, "Tearin' Up My Heart," which is off to a rousing start at the likes of B96 Chicago and WKTU New York. The band, several of whom got their start performing at Orlando's Walt Disney World, star in their own Disney Channel special, "N Sync in Concert" July 18.

Notes RCA Executive VP/GM Jack Rovner: "From the beginning, we focused on setting up these records by allowing the music to get out there and find its champions. We don't look at these artists with just one single in mind, but at the entire project. It's the music which creates the momentum and this team has the passion to execute. We're having a good time here."

Hey, better than we're having here.

## Now You Know Why We **Call Them "Animals"**



There's just one rule for Columbia Records artists: Move six million units and you get a fabulous corporate photo op... guaranteed. Seen being overwhelmed by the sexy, sexy vibe are (I-r) Sr. Marketing VP Tom Corson, Larry Tollin Entertainment's Larry Tollin, Columbia President Don lenner, Savage Garden's Daniel Jones, VP National Pop Promotion Lee Leipsner, SG's Darren Hayes, Columbia Records Group Executive VP John Ingrassia, Columbia GM Will Botwin, Sr. Dir. National Sales Rich Yaffa, Sr. VP A&R Mitchell Cohen, VP International Marketing Julie Borchard and Sr. Dir. Product Marketing Bridget Roy.

### TOP SELLING SINGLES

The best selling singles this week are: #1 Brandy (Atl/Atl G), #2 Shania Twain (Mercury), #3 Puff Daddy/Jimmy Page (Epic), #4 Next (Arista), #5 Usher

(LaFace/Arista), #6 Jon B. (Yab Yum/550 Music), #7 Backstreet Boys (Jive), #8 Nicole (Elek/EEG), #9 Sarah McLachlan (Arista) and #10 Mariah Carey (Col/CRG).

## Suckerpunch



Seen moments before bitch-slapping our own Mix Show Moron Ricky Leigh (r) into a coma, Heavyweight Champ Lennox Lewis (c) observes, "Wot say, old bean? Why do you keep saying 'Ooga'?" Responds WUSL's DJ Ran: "Shit, I always just thought he was talking with his mouth full."



The adds at VH1 this week are: Barenaked Ladies (Reprise), Smash mouth (Elek/EEG), NPG (Indie)

CTION and Brian Wilson (Revolution/WB). Barenaked Ladies is named an Inside Track.





## "Don't bet against Blink, Dammit!"









THREE RECORD-BREAKING FREE AGENTS, NO WAITING.



DO WE FEEL A DRAFT COMING ON, OR DOES THIS CARTOON JUST SUCK

## **MOVIE SCORES**

Title	Weekend Gross	Per Screen Average	Total Gross	Sound Track
1 THE X-FILES	30.1m	11,464	30.1m	Elek/EEG
2 MULAN	22.7m	7876	22.7m	Disney
3 THE TRUMAN SHOW	12.4m	4266	85.2m	Milan
4 SEX DAYS SEVEN NIGHTS	10.7m	4150	34.4m	Hollywood
5 A PERFECT MURDER	7.4m	2672	46.5m	Varese
6 CAN'T HARDLY WAIT	3.8m	1924	16.0m	Elek/EEG
7 HOPE FLOATS	3.3m	1741	44.4m	Capitol
8 GODZILLA	3.0m	1275	129.2m	Epic/SM Strx
9 DEEP IMPACT	2.7m	1362	133.1m	Sony
10 THE HORSE WHISPERER	2.6m	1391	63.1m	MCA Nash

## NDOWN







Curren

ois "Lane &" Clark "Kent" Curren is named Senior Vice President Music Development and John Miller "Time" has been promoted to Senior Vice President Original Series for MTV by Executive Vice President Programming Brian "Fade To" Graden. Curren will be responsible for the invention and development of new music television programming, including prime-time, video music-based programming, video rotation elements, weekend music-based stunts and specials and Jenny McCarthy outtakes. Miller will oversee MTV's development unit, which creates new original long-form programs for the channel, including a live-action version of "Beavis & Butt-Head" as his own personal starring vehicle ... "Bo" Derek MacKillop is appointed Executive Vice President/General Manager for Elton John's Rocket Records label by Island Records Chairman Davitt "& Costello" Sigerson. Mac-Killop will oversee all functions at the label, work closely with the Island Records staff to promote, market and publicize Rocket artists and pad around the office in Elton's mid-'70s costumes ... "Hey, Hey" Paula Tuggey will oversee pop promotion at DreamWorks Records, it was announced by label head of promotion Mark "Spaghetti In" Gorlick "And Oil." Tuggey was previously head of Top 40 Promotion



MacKillop

at Interscope Records and National Director of Top 40 Promotion at MCA Records, where she first stopped taking HITS loser Todd Hensley's calls... Randy "Spaghetti and Clam" Sosin has been named Vice President Music Video Production for A&M Records by Sr. VP Creative Services Jeri Heiden "Go Seek." Sosin will commission and oversee music video projects for A&M and its affiliated labels and be in charge of compiling salacious outtakes from the Fig Dish shoot for the staff... Kelly Paschal "Lamb" is tapped as Director of Marketing for A&M Records by Sr. VP Marketing Morty "Powdered" Wiggins. Paschal will oversee the product development of such A&M artists as Mister Jones, Gary Jules, Barry White, Solo and Peter Gunz and ticket any illegally parked cars on the Lot ... "Come On" Ilene Goldberg is named Director of Legal and Business Affairs for Warner/Chappell Music by Sr. VP Business Affairs "Mister" Ed Pierson. Goldberg will negotiate and draft music publishing agreements in the ancient language of Sanskrit ... Deborah Gilbert "& Sullivan" has been upped to Director Alternative Marketing for Arista Records by VP Field Marketing Phil"'Er Up" Blume. Gilbert will analyze national sales trends, interface with BMG's alternative staff and refuse to answer to the nickname "Dimples."





Goldberg



Paschal

Gilbert

22

# BRIAN SEIZER ORCHESTRA

"Jump Jive An' Wail"

## **MOST ADDED:**

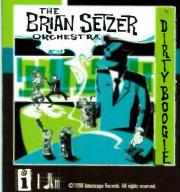
WWZZ	KBKS	KPLZ	KKLQ
KALC	WFLY	KCHZ	KZHT
WPTE	WNKI	WLVY	WTWR
WXIS	KLYV	WSTW	KXME
WWKZ	WMRV	WPRR	WXLK
WCIR	WVAQ	WXXX	WHTO
WFKS	KQID	KSMB	KDUK
KOSO	KCLD	WCIL	KKRD
KLRS	WRHT	WERZ	KMCK
WNTQ	. And Ma	ny More!	

### Watch THE BRIAN SETZER ORCHESTRA Live On: The Tonight Show with Jay Leno - Friday, June 26th Late Night with Conan O'Bries - Wednesday, July 15th Live with Regis and Kathie Lee - Thursday, July 16th

PRODUCED BY PETER COLLINS for Jill Music, Ltd.

Recorded and Mixed by John Holbrook

Management: Dave Kaplan Management, Inc.



## ALBUM IN STORES NOW!

## THE BRIAN SETZER ORCHESTRA

DON'T MISS THE MOST

"SWINGIN' IN VEGAS" on - Friday, June 26th at 1 am - Wednesday, July 15th at 11 pm - Wednesday, August 26th at 11 pm And throughout the summer!



HITS



### **Butler Did It**

Dear Lenny:

Good news! My client and friend Jonathan Butler is appearing for our friends and allies! Jonathan is an extraordinarily compelling artist and showman. He is performing with the "guitars and saxes" tour, which also features Kirk Whalum and Richard Elliot on sax and Marc Antoine on guitar. Join us at the Amphitheater on June 20 for an evening of exceptional entertainment.

Bill Siddons

L. A., CA

HITS replies: Sorry, Bill, but the only time Lenny gets out of the house when it's not basketball season is to take out the garbage.

### All Mixed Up

Big Rick:

As per your request, here goes the Source CD. I've included "clean" and "dirty" versions. Also dropped a couple of July issues for your reading pleasure since I know y'all give us mad love at HITS.

Peeped the Ginger Spice writeup.... You's a funny mu'fucka, B. Anyway, get at me when you get this, aaiight? Tell LP I sez, "What uuuuup?!" Hold ya head.

Carlito Rodriguez Source Magazine N.Y.C.

HITS replies: Terrific, Carlito. Ricky will get right back to you... as soon as someone reads this letter to him and translates it into chimpanzee.

### Lynch Mob

Dear Lenny:

Great seeing you last week!! You mentioned that Pop Mart could use another feature. How about running the MTV Top Ten, instead of in Wavelength? Thank you.

Sean Lynch Priority Records Hollywood, CA HITS replies: Hey, Sean, we've got an even better idea... How about we run it in Billboard, where someone might actually see it?

### Teed Off

Dear Todd:

Thank you for becoming a member of the American Bad Golf Association. Enclosed are your ABGA membership card, personalized bag tag and official ABGA golf cap.

As a member, you will receive a 10% discount in the BAD GOLF Monthly Pro Shop, where you can purchase offical ABGA golf apparel.

Alan Coren ABGA Huntingdon Valley, PA

HITS replies: Todd would've thanked you himself, Alan, but he's buried up to his neck in a sandtrap on the 17th hole at the Riviera Country Club.

### **Read His Quips**

Dear Mr. Trakin:

I hope you like my book, "Mansion on the Hill." It has pictures in it. Looks pretty, no?

Fred Goodman White Plains, N.Y.

HITS replies: Thanks, Fred. We loved the book, even the big words. And just to prove we like pretty pictures as much as the next person, here's a shot of the very purdy Johnny Mathis.





the multi-Platinum artist that brought you her self-titled album,

liehel le

including the hits

No More Lies" "Nicoly"

Something In My Heart"

8

returns with the sultry sounds of

" Hang Tyme

the first single from her follow up album

lichel'le

Hung ( ury

Coming Soon



EXECUTIVE PRODUCER: SUGE KNIGHT

## Janef angeb

the new single from the double-platinum album The Velvet Rope Executive Producers: Janet Jackson and René Elizondo, Jr. and Kene Elizondo, Jr. Produced by Jimmy Jam & Terry Lewis (for Flyte Tyme Productions, Inc.) and Janet Jackson RD Worldwide Management, B.V. http://www.janet-jackson.com © 1998 Black Doll, Inc





Rhythmic Top 40 Monitor 30\*-14\* \*\* Airpower \*\*

> **Crossover Monitor** 26\*-21\* \*\* Airpower \*\*

> > **R&B** Monitor 24\*-20\*

On & Spinning At: WKTU **KPWR** KMEL **KYLD** WJMN WBBM WERQ WJMH **KHTS** WXYV WDRQ **Z90** WFHN KKFR KDON KKSS KSLZ KLUC KS107 KGGI **KZFM** KCAQ WBTT WSNX FM102 WKRQ KWNZ WHHH **KBOS** KDGS WWKX KYLZ KBXX KHTT ...Plus Many More!

# WHEELS & DEALS

### BY JOE FLEISCHER

8STOPS7 STOPS EVERYONE: It's now official: this derby is massive. As evidenced by the immense crowd of heavies which filled the floor and balcony of LA's Troubadour last week, the battle for the Paul Yered/Karl Louis-repped 8stops7 is the biggest weasels wind-up since Ours. If you need more perspective, think of the derbies for Hayden, Bettie Serveert and Rage Against The Machine. The band currently has offers in from Columbia, Revolution and Reprise, as Outpost, Virgin, Epic, Interscope and Elektra all look likely to soon follow. Expect this Thursday's showcase (25) to be the band's last performance before the conclusion of a label deal... NICENESS COUNTS: Which probably means a few weasels may start sweating proverbial bullets right ... now. As the derby for NYC's Mindless Self-Indulgence progresses from a hugely attended LA debut last week at the Troubadour to the long-anticipated issuance of the band's deal

memo, we've learned that the band and handlers James Galus and Ken Anderson are employing an ingenious way to winnow the weasels. Any label that entertained the band over a meal and didn't tip at least 15% is banished irretrievably to the corn field. Unthinkable, you say? Hardly. One label failed to break 12% and another stiffed out at only 9%. In both cases, the band paid the difference (at least) in cash, made the appropriate apologies and decided if the weasels don't have any respect for the lives and work of others, then they'd be more comfortable at another label. Now would be an excellent time to check your receipt. The short list (or shorter list, anyway) will be in effect as you read this, with the contenders being pared from the more than 20 down to less than ten. Meanwhile, the band is close to choosing an agent from the many suitors and just completed the vocal tracks for the upcoming indie LP at Fred Maher's house.

And as Anderson said: "We're treating all executives from all labels very well because we realize they will all soon be owned by the same company" ... Warner/ Chappell writer Andy Goldmark looks to have struck gold as the writer/producer/discoverer of Edel America/Hollywood's runaway smash Jennifer Paige ... The publishing derby for the Steve Ochsrepped David Garza is heating up... At presstime, lots of anticipation for Luxe's Viper Room show on Tuesday night (16), with heavy pursuit from WORK, Columbia, Elektra, Reprise, Arista and Virgin. Meanwhile, the publishing derby is going nuclear... Big turnout for the triple bill of Push Kings, The Red Telephone and Beachwood Sparks last Wednesday night (17) at the Viper Room, as the unsigned Push Kings and Beachwood Sparks turned out heavies from Outpost, Arista, MCA, Columbia, A&M and Elektra, while Warner Bros.' The Red Telephone were hounded by publishers immediately following their set... Lots of action surrounding San Diego's Switchfoot, who felt the weaseltude for their Troubadour performance following the set by the heavily buzzin' BlueBottles... BUZZIN': Missy Worth, Andy Wickham and Green Day vs. Third Eye Blind. Email: hitslosers@aol.com

### 8stops7



Large.

BU774 GIGS			O'S BUZZIN & WHERE
wно	WHEN	WHERE	HOW COME?
LUCY'S FUR COAT	June 25 10:30 pm	Opïum Den LA	New LP and lots of local San Diego radio love.
GOB	July 4 1:00 pm	The Tiki Bar Orange County	4th of July in Costa Mesathe stuff dreams are made of

GOB	July 4 1:00 pm	Orange County	4th of July in Costa Mesathe stuff dreams are made of
SUPERKREME	July 7 8:00 pm	Brownies NYC	Buzz, buzz, buzz.
FREAKDADDY	July 14 tba	Dragonfly LA	With Drop.
NADINE'S WILD WEEKEND	July 31-Aug 2 tba	Various San Francisco	A mini-weasel confab sponsored by Nadine Condon and BMI.

### HITS June 26, 1998

citement and passion... I want to be closer to that process. I don't want it filtered through some other person's set of ears with his own personal likes and dislikes.

## ראד דהוהה

Already on: KXRK 28x KNDD 19x KQXR WDST WOXY

## **SPECIALTY SHOWS!** #1 **ON TOUR ALL SUMMER!**

POSSUMDIXON

Also Available:





Produced by Ric Ocasek

www.possumdixon.com 1998 Interscope Records. All rights reserved.



"Holaing ILENNY's Song)"

IMPACTING JUNE 30TH





## lode

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

### LW/TW ARTIST/LABEL

COMMENTS

1	1	CITY OF ANGELS OST - W.Sunset/Reprise	#1 KFMA,WKDF
2	2	Goo Goo Dolls, Alanis SMASHING PUMPKINS - Virgin	99X,WFNX Add
3	3	Perfect GODZILLA OST - Epic/Sony Music Strx.	WBZU,WNVE Add
		Wallflowers,Rage Against	
5	4	SEMISONIC - MCA Closing Time	House Of Style!
4	5	DAVE MATTHEWS BAND - RCA Stay,Don't Drink	Most Added
6	6	FASTBALL - Hollywood	#1 WXDX,WBZF
7	7	The Way GARBAGE - Almo Sounds	KITS,WBRU Add
		I Think I'm Paranoid	
8	8	FUEL - 550	#1 Q101,WRZX
-	-	Shimmer	
12	9	X-FILES OST - Elektra/EEG	KWOD, KTCL Add
0	10	Foo Fighters, Filter MARCY PLAYGROUND - Capitol	WXEX Add
		St. Joe On T/School Bus	WAEA Add
13	11	CREED - Wind-Up	WXRK,KROQ Add
	_	What's This,My Own	,
17	12	EVE 6 - RCA	#1 99X,X-96
-		Inside Out	
11	13	GREEN DAY - Reprise	how's the head?
15	14	Redundant EVERCLEAR - Capitol	91X,WBRU Add
13		Father Of Mine	71A, WORO AUU
10	15	TORI AMOS - Atlantic/AG	huge summer tour
=		Spark	
14	16		tour w/Semisonic
-		Real World	
18	17	NATALIE IMBRUGLIA - RCA	WHFS, KTBZ Add
22	18	Wishing I Was There HARVEY DANGER - Slash/London	#1 KNRK,WHFS
22	10	Flagpole Sitta	#TINNIN, WITES
25	19	SPRUNG MONKEY - Surfdog/Hollywood	WXDG,WRXQ Add
I		Get 'Em Outta Here	
	20	BIG BAD VOODOO DADDY - Coolsville/EMD	KTEG, WROX Add
	24	You & Me & The Bottle	<b>E</b> 147
19	21	NATALIE MERCHANT - Elektra/EEG Kind & Generous	EW covergirl!
23	22	THE URGE - Immortal/Epic	#1 KMFZ
	_	Jump Right In	
20	23	CHERRY POPPIN' DADDIES - Mojo/Univ	add Brown Derby
-	-	Zoot Suit Riot	
24	24	ATHENAEUM - Atlantic/AG	WHFS,WXRK Add
	25	What I Didn't Know GRANT LEE BUFFALO - Slash/WB	
	20	Truly, Truly	KNRK,WXRK Add
		nony, nony	

## most added

7 MARY 3 BRIAN SETZER ORCH.

- EAGLE-EYE CHERRY
- DAVE MATTHEWS BAND
- THE MURMURS
- **BASEKETBALL OST**
- "Jump Jive .... " "Save Tonight" "Stay" "La Di Da" (Reel Big Fish)

"Over Your..."

(Atlantic/AG) (Interscope) (WORK) (RCA) (MCA) (Mo.Jo/Universal)

## post toasted

IVANA

...

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DORE

C

JUMP JIVE AN' WAIL: An' whine, in my case. Did you have fun at the KROQ Weenie Roast? I thought Save Ferris and Ozomatli were particularly fabulous, and the fanatical crowd response to Big Bad Voodoo Daddy and Cherry Poppin' Daddies was concrete proof of how huge the "swing" thing is with the PoMo kids. It goes without saying that Green Day stole the show (they've got a perfect track record in that regard), as it also goes without saying that I wasn't the one who cracked Mike from Green Day over the head with a beer bottle (15 stitches later, he's doing much better)..... Lots of radio news this week: The incredibly popular Mancow has left WRCX to do mornings at Q101 in Chicago, at an estimat-

### SQUIRREL NUT ZIPPERS:



ed salary of \$3 million per year (Stu Bergen is now the only one in the PoMo format making more). To finance this, Emmis will now be paying Alex Luke in Frasier Chorus imports ..... Our old friend Gary Schoenwetter has left KXPK in Denver, amidst rurnors of an imminent format change. You can reach Gary at 303-964-8540 .... John Butler has left Arista Austin to pursue other opportunities. He can be reached at 615-269-9951..... Jeff Levine has left WLIR ..... What's up at WLUM? Much speculation about a format change following their show in July.

Suite

But to what format?..... Kim White is taking over for Tami Morrissey at Epitaph, as Tami segues to HITS for the biggest mistake of her career. Says Tami about Kim, "She's me with brown hair and bigger tits." Tami will be joining the other mammary-challenged Pomettes starting June 29..... Congrats to the Atlantic staff on their slam-dunk week with the new 7 Mary 3 single, "Over Your Shoulder." Gary's other baby, Athenaeum is continuing to develop, and he's got a complete and utter SMASH on his hands with "What God Said" by The Uninvited. Kris Metzdorf brought them by the HITS cesspool last week where they managed to impress our entire jaded staff (not an easy feat). Alan Smith at KDGE was the first to tell us about this song, which gets huge phones every time he spikes it..... Since you guys LOVE to contradict yourselves, and I LOVE to call you out on it, let me be the first to congratulate you on finding room to play the new Brian Setzer Orchestra (including Dave "I'll never play a swing record" Stewart) AS WELL AS Big Bad Voodoo Daddy and the Cherry Poppin' Daddies. And believe it or not, the earth is still spinning on its axis! Wee!..... I can't help but notice how many rock records every PoMo station is playing, with most programmers jumping on the new Creed, Candlebox, Monster Magnet and Days Of The New singles without much provocation. It makes senseespecially Creed, who started to truly sell records only after PoMo started playing "My Own Prison." Besides, I think "What's This Life For" sounds more PoMo than rock, but I was listening to Donnie Iris' "Ah! Leah!" today, so what do I know?..... The song I keep playing on "repeat" is Eagle-Eye Cherry's "Save Tonight," which was #3 Most Added this week! I also took the video home to watch on "repeat," but that's another story.... Since all of you still consider yourselves to be "music fans," I'm giving you a listening assignment for this week-Find your copy of Massive Attack's "Teardrop." While you're listening to it, consider the following: the album has already scanned 70,000 copies, and the band will be opening for The Verve on their US tour. There's no downside to playing a record as cool as this one-and it'll pull females, which is something probably alien to your life..... Speaking of pulling females, 15 PoMo girls gathered last night to fete Kim Monroe during her Weenie Roast-inspired trip to L.A. While you were smoking cigars and playing golf, we were getting serious. As to which one of us said "I'd masturbate on a palm tree before I'd screw a programmer, " I'll never tell..... Hoorays to KROQ, CIMX, KEDJ, WFNX, KWOD and WOXY for adding Fatboy Slim's "The Rockefeller Skank." I LOVE THAT SONG!..... Other faves: Phunk Junkeez (yay Ted), Emm Gryner, Edna Swap, Remy Zero, Possum Dixon (look for a huge week next week), Squirrel Nut Zippers and thou.

HITS June 26, 1996

## Modern

### **BOB DIVNEY Reprise Records, Burbank**



It's been only one year since Bob Divney arrived in Burbank to join Tipp in the home office ---and what a year it's been! Although he may think longingly of his Greenwich life - summers spent playing croquet and sipping mint juleps with the preppy set, Bob opted for a summer on the road with Green Day who were the undisputed heroes of the PoMo Festival circuit. Bob and his co-horts, Jay Harding and Richard Wolod, under the watchful eye of Tipp, have scored a #1 song with the Goo Goo Dolls' "Iris." And when we said they'd close-out the Barenaked Ladies' "One Week" in one week, we weren't kidding --- the song jumps into the Top 10 this week! Since Bob always manages to look so clean and "pressed," we're wondering if he travels with an iron or a steamer? After this week, we think he deserves his own valet!

1. Beastie Boys

- 2. Barenaked Ladies (Reprise)
- 3. Harvey Danger

WHTG / RICH ROBINSON / **ASBURY PARK Beastie Boys** Semisonic Drugstore Reel Big Fish Fatboy Slim

WRXR / KIM VARIN / AUGUSTA, GA Goo Goo Dolls Harvey Danger Eve 6 **Smashing Pumpkins** Guster

KOXR / TIM JOHNSTONE / BOISE, ID **Smashing Pumpkins** Guster

Harvey Danger Beastie Boys Eve 6

WFNX / CRUZE / LAURIE / BOSTON **Beastie Boys** Litany Propellerheads Big Bad Voodoo Daddy Delerium

WBTZ / STEPHANIE / PICARD / **BURLINGTON, VT** Goo Goo Dolls Harvey Danger Rage Against The Machine **Beastie Boys** Smashing Pumpkins

WAVF / ROB / JANDA / CHARLESTON, SC Beastie Boys Creed Guster Lenny Kravitz Harvey Danger

### KFMZ / PAUL MALONEY / COLUMBIA, MO **Barenaked Ladies Beastie Boys** Eve 6

(Grand Royal/Capitol)

Goo Goo Dolls Gravity Kills WARQ / SUSAN GROVES /

(Slash/London)

COLUMBIA, SC **Barenaked Ladies Beastie Boys** Fuel Guster **Foo Fighters** 

#### WWCD / ANDY DAVIS / COLUMBUS Pearl Jam

Green Dav Dave Matthews Band **Foo Fighters** Smashing Pumpkins

### CIMX / VINCE CANNOVA /

DETROIT Beastie Boys Rage Against The Machine **Barenaked Ladies** Harvey Danger Goo Goo Dolls

### KNRQ / STU ALLEN /

EUGENE, OR Harvey Danger **Barenaked Ladies** Goo Goo Dolls The Urge Delerium

KPOI / NIKKI BASQUE / BROCK / HONOLULU, HI HArvey Danger Homegrown Fuel Eve 6 Grant Lee Buffalo

#### WFBZ / KYLE GUDERIAN / LA CROSSE, WI **Beastie Boys** Eve 6 Semisonic **Our Lady Peace Barenaked** Ladies

4. Eve 6

6. Fuel

KFTE / ROB SUMMERS / FAST EDDIE / LAFAYETTE, LA **Beastie Boys** Rage Against THe Machine Filter Creed **Barenaked Ladies** 

### KLZR / BOB OSBURN /

LAWRENCE, KS **Beastie Boys** Harvey Danger Rage Against The Machine Fuel Feeder

### WLRS / DENNIS DILLON / LOUISVILLE, KY Beastie Boys Stabbing Westward

Creed Smashing Pumpkins Gandharvas

### WMAD / PAT / AMY /

MADISON, WI **Beastie Boys** Barenaked Ladies **Smashing Pumpkins** Garbage Sprung Monkey

WBRU / MIKE / TIM / PROVIDENCE **Beastie Boys** Barenaked Ladies Eve 6 Goo Goo Dolls Harvey Danger

(RCA) 5. Goo Goo Dolls (W. Sunset/Rep/WB) (550)

> X96 / MIKE SUMMERS / SEAN BOY / PROVO, UT Eve 6 Fuel Possum Dixon **Smashing Pumkins** Garbage

KCXX / DWIGHT ARNOLD / **RIVERSIDE, CA** Blink 182 Eve 6 Goo Goo Dolls Goldfinger The Urge

#### KTOZ / MELODY LEE / SPRINGFIELD, MO

Eve 6 **Beastie Boys** Harvey Danger Rage Against The Machine Our Lady Peace

KPNT / ALLAN FEE / ST. LOUIS **Beastie Boys** Eve 6 Harvey Danger Fuel Deftones

WHFS / ROBERT / BOB / PAT / WASHINGTON DC **Barenaked Ladies Beastie Boys** Eve 6 Sprung Monkey **Smashing Pumpkins** 

KMYZ / LYNN BARSTOW / TULSA, OK **Beastie Boys** Goo Goo Dolls Rage Against The Machine Limp Bizkit Harvey Danger

HITS June 26, 1998

## EMM GRYNE Summerlong

# COULDN'T WATE CFNY

THE FIRST SINGLE FROM THE DEBUT ALBUM PUBLIC.



MANAGEMENT: MICHAEL MURPHY MANAGEMENT

# post \* Modern

## top 🕲 airplay\_

QW/TV	ARTIST	LABEL
2 1	GOO GOO DOLLS	W. Sunset/Rep/WB
_	Iris	
1 2	SEMISONIC	MCA
	Closing Time	
4 3		550
	Shimmer	
3 4	SMASHING PUMPKINS	Virgin
	Ava Adore	0
5 5	HARVEY DANGER	Slash/London
	Flagpole Sitta	
76	GARBAGE	Almo Sounds
	Push It	
6 7	FASTBALL	Hollywood
	The Way	
9 8	EVE 6	RCA
	Inside Out	
16 9	BARENAKED LADIES	Reprise
	One Week	
12 <mark>1</mark> 0	THE URGE	Immortal/Epic
	Jump Right In	
10 11	WALLFLOWERS	Epic/Sony Music Strx.
	Heroes	
11 12	PEARL JAM	Epic Assoc.
	Wishlist	
8 13	DAVE MATTHEWS BAND	RCA
_	Don't Drink The Water	
13 14	EVERCLEAR	Capitol
-	l Will Buy You A New Life	
15 15	MARCY PLAYGROUND	Capitol
	St. Joe On The School Bus	
<b>17</b> 16		Grand Royal/Capitol
	Intergalactic	
14 17		Atlantic/AG
20 40	Spark	
20 18	ATHENAEUM	Atlantic/AG
19 10	What I Didn't Know	Minaia
18 19		Virgin
10 20	Lucky Man GREEN DAY	Desting
17 20	Redundant	Reprise
	Neuunuani	

## bonew releases

### GOING FOR ADDS 6/29

THIRD EYE BLIND • "Jumper" - Elektra/EEG

THE RED TELEPHONE • "Piranha" - WB

DAVE MATTHEWS BAND • "Stay" - RCA



POSSUM DIXON • "Holding (Lenny's Song)" - Interscope

BONE THUGS N HARMONY • "War" - DreamWorks

AMAZING ROYAL CROWNS • "Do The Devil" - Velvel

DIMITRI FROM PARIS • "Une Very Stylish Fille" - Atlantic/AG

EMM GRYNER • "Summerlong" - Mercury

WARM JETS • "Never Never" - This Way Up/Island

**CURVE •** "Alligators" - Universal

**SUNCATCHER •** "Trouble" - Restless

### GOING FOR ADDS 7/6

SPOON • "Car Radio" Elektra/EEG

**THE UNINVITED** • "What God Said" - Igloo/Atlantic/AG

SOUL ASYLUM • "Close" - Columbia/CRG

EVERCLEAR • "Father Of Mine" - Capitol

CHERRY POPPIN' DADDIES • "Brown Derby Jump" - Mojo/Universal

THE KNACK • "Ambition" - Rhino

e-mail new release info to ivanageek@aol.com



## **Blowing Out At Retail**

San Francisco - #45 Los Angeles - #53 New York - #77 Seattle - #62 San Diego - #51 - XHRM 19x 70,000 Units Scanned

## MASSIVEATTACK TEARDROP

## **On Tour With The Verve**

July 28thChicago, ILJuly 29thDetroit, MIJuly 31stToronto, ONTAug. 1stMontreal, QUEAug. 5thNew York, NYAug. 6thNew York, NYAug. 7thAtlanta, GAAug. 9thHouston, TXAug. 11thDenver, COAug. 15thSan Francisco, CAAug. 17thSeattle, WA

## Going for ADDS June 29th

the new single from the album **MEZZANINE** 

produced by Massive Attack and Neil Davidge

FLANKOI IC

www.virginrecords.com AOL Keyword: Virgin Records ©1998 Circa Records Ltd.

# post \* Modern

## top 🕲 retail

W/TW APTICT

<b>WW/IW</b>	ARTIST	LABEL
1 1	SMASHING PUMPKINS Adore	Virgin
4 2	DAVE MATTHEWS BAND	RCA
	Before These Crowded Streets	
3 3	NATALIE MERCHANT	Elektra/EEG
		W/ Suprot/Poprico
9 4	CITY OF ANGELS OST Various	W. Sunset/Reprise
2 5	TRICKY	Island
	Angels With Dirty Faces	1510110
76		Atlantic/AG
	From The Choirgirl Hotel	
5 7		Virgin
	Mezzanine	
6 8	GARBAGE	Almo Sounds
	Version 2.0	
14 9	X-FILES OST	Elektra/EEG
	Various	
15 10	CHERRY POPPIN' DADDIES	Mojo/Universal
	Zoot Suit Riot	E-i-
13 11	GODZILLA OST Various	Epic
12 12	LENNY KRAVITZ	Virgin
	5	virgin
16 13	BIG BAD VOODOO DADDY	Coolsville
	Big Bad Voodoo Daddy	
10 14	ROCKET FROM THE CRYPT	Interscope
	RFTC	
8 15	JEFF BUCKLEY	Columbia/CRG
	Sketches For My	
<mark>— 16</mark>		Sub Pop
_	Munki	
20 17		RCA
	Left Of The Middle	DGC
11 18	GIRLS AGAINST BOYS FREAK*ON*ICA	DGC
10 10		Interscope
	Unwritten Law	
18 20	SARAH MCLACHLAN	Arista
	Surfacing	
	5	

## retail top 6's

CRIMINAL RECORDS / ERIC LEVIN / ATLANTA Komeda Massive Attack Tricky Girls Against Boys Rock A Teens

NEW WORLD RECORD / MARTY BORATIN / BUFFALO, NY Ani Difranco Tori Amos Smashing Pumpkins Cherry Poppin' Daddies Rocket from the Crypt

### RHINO RECORDS / SCOTT FEEMSTER / CLAREMONT, CA Home Grown Ghastly Ones Sprung Monkey Smashing Pumpkins Massive Attack

BIONIC RECORDS / KELLY O'BRAN / FULLERTON, CA Rocket from the Crypt Unwritten Law Home Grown Strung Out CIV

RECORD RACK / BRUCE GODWIN / HOUSTON Massive Attack Tricky Garbage Tori Amos Smashing Pumpkins

### FINGERPRINTS / RAND FOSTER / LONG BEACH, CA Esthero Massive Attack Grant Lee Buffalo Tori Amos Jesus & Mary Chain

### GO BOY / ALAN OSTROFF /

REDONDO BEACH, CA Home Grown Unwritten Law Smashing Pumpkins Rocket From The Crypt Strung Out

AMOEBA MUSIC / ROXANNE PETERSON / SAN FRANCISCO Massive Attack Tricky Smashing Pumpkins Dave Matthews Band Jesus & Mary Chain

### RECKLESS RECORDS /

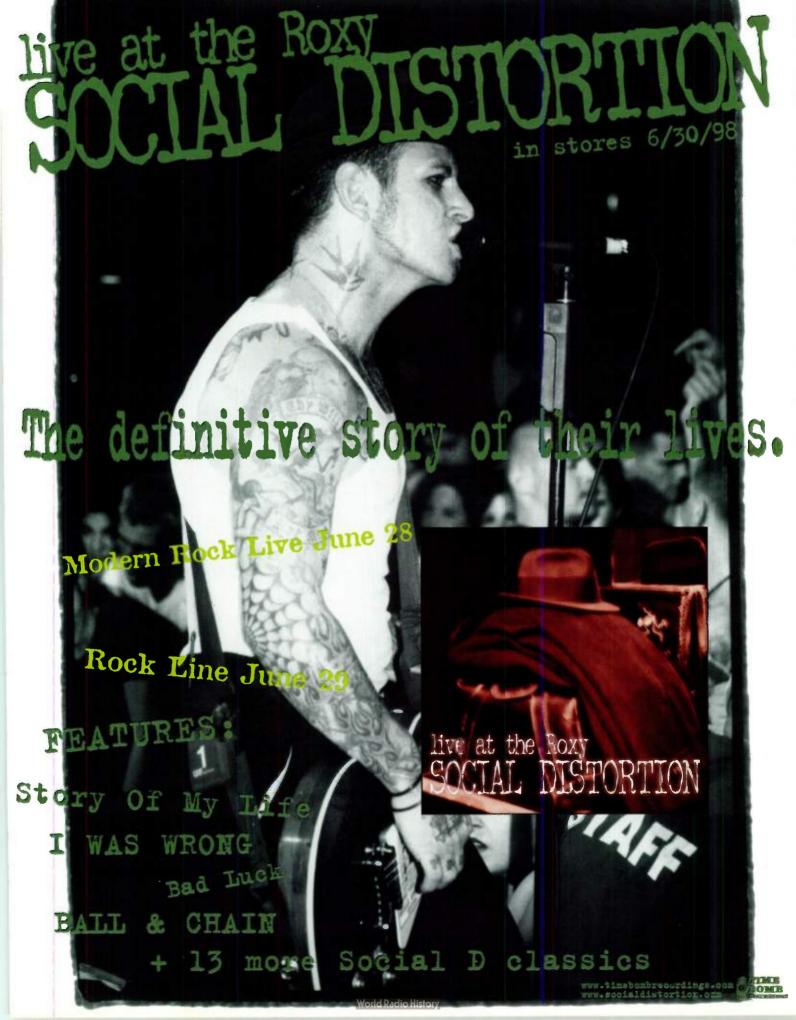
TERRA REESE / SAN FRANCISCO Massive Attack Fugazi Tricky Smashing Pumpkins Jeff Buckley

### ZIA (7 STORES) /

LLOYD HUMMEL / TEMPE, AJ Smashing Pumpkins Godzilla OST Garbage Dave Matthews Band City of Angels

## ivana's tip of the week

Are you a caffeine junkie (like me) but you hate coffee (like me)? If you like tea, you'll love **Chai Tea Lattes**. It's black tea with spices and foamed milk that provides the perfect morning jolt of caffeine and sugar. I always felt left out by the **Starbucks** Generation because I LOATHE coffee, but now I can go in there for empty calories, just like you! Actually, **Coffee Bean & Tea Leaf**'s Chai Tea Lattes are superior to Starbucks, so try theirs first.





## Time to hear the siren sweetly singing with Heather Nova BY JIM GREEN

Heather Nova is very much her own woman. The sultry-voiced songstress lives in London, but was born and bred-until age 15 on a 40-foot sailboat-in Bermuda, which she calls "probably the least rock & roll place in the world." She went back there to write the songs for her latest album, "Siren" (Work Group), the long-awaited follow-up to her '95 major label U.S. full-length debut, "Oyster."

"Songwriting is a constant challenge," she says. "You never feel you've written the ultimate song, so I'm always trying to write a better one." Maybe that's why she wound up with 30 to choose from.

On returning to England, Nova was in no hurry to record them, either, stretching the sessions over six months. She worked with three different producers, all chosen after extensive talking-and-listening rather than for their reputations. Two of them Nova had already found to be simpatico studio presences on "Oyster": Felix Tod was one of her first musical friends in England, and she got to know former Killing Joke bassist Youth after opening for the band on tour. But her ears were continually open, hence she also hooked up with Jon Kelly, although Nova says it was more his recent work with lesser-known artists like the Driven than the raft of hits he engineered and produced way back when for Kate Bush that piqued her interest.

"My record company said, 'We're gonna need some singles off this record' before I [wrote] it, and I said, 'You know what, forget it right now 'cause I'm just not that kind of writer."" But as it happens, one of Kelly's productions, the album-opening "London Rain," is the first single from the new album. HITS' "Beverly Hills 90210" dropout, Jim "Mr." Green "Jeans," investigated further.



#### How is this album different from "Ovster"?

After making "Oyster," I did 300 live gigs and I started to enjoy the songs more live. The intensity and rawness I was getting was exciting and more direct, and I wanted to capture that in recording this album. It made me realize there's a part of music that you shouldn't really try to control entirely production-wise; some of it should just evolve. In recording this album, sometimes we'd just go into the studio and start playing the songs, and the arrangements would arrange themselves.

You had previously done a live EP and a live album. Yes, but I [toured] so intensively after "Oyster," all sorts of people would come to my gigs and say, "Wow, this is different... it really rocks!" I wanted to get some of that across on this album. Also, I learned a lot about my voice, to push it beyond the limits I thought I had and to use it more as an instrument to express every different kind of mood.

#### To write this album you retreated to near-total isolation in Bermuda. Why?

I had been on the road for 18 months and it was the first time I'd ever had success, which was confusing-you have to be able to separate "you" from the "you" in your career. That's hard when the songs are so personal; one day someone will be telling you you're great and the next day you're a flop, and if you depend on that to gauge your sense of self, it's a dangerous thing. So I had to get centered and

### "Music is the thing THAT'S MOST NATURAL to me... it's like breathing."

grounded to make sure I was OK.

I also needed some space at that point; when I write songs, I need to be alone. And I needed to do it away from London and the music industry, so I went home, where I feel really comfortable. My parents are still there, but I rented a little cottage and lived on my own.

#### Why name the new album after a lethal nymph of Greek mythology?

While I was writing, it was stormy and I was literally right on the water, practically on the rocks. And I thought, the siren was one of the original strong female vocalists!

But what about the luring-men-to-their-doom aspect? I have a theory about that-it's a man's interpretation. I think the siren was just kind of hanging out, singing for all kinds of reasons.

#### Or maybe she was saying, "Fellas, here it is, come and get it, it may be a little dangerous, but that's your problem, not mine."

Absolutely,

You're very sense-oriented in your lyrics.

I feel there should be more senses involved in music than just hearing. I write with visuals in mind to create a whole kind of atmosphere.

"Wildscreen" is a pretty obvious example on this album. The lyrics are about taking in a huge vista, just this side of sensual overload, but it also brings to mind that you have a film background.

Looking back on it now, it seems that was just a step in finding out it was music I'm truly meant to be doing. At the Rhode Island School of Design, I took painting and film classes, making these little 8mm movies, and they were taking the form of songs. More and more, I'd write the songs and make a film to fit them. Music is the thing that's most natural to me... it's like breathing. I think my songs would work well in films; someday I'd like to write a soundtrack. What kind of U.S. touring plans do you have?

We'll do ten days on the Lilith tour and then my own club dates in July. We started in Europe in April. We got off to a bad start, though. We were driving to Hamburg for the first gig when the engine of the bus caught on fire. It was like two in the morning and we're standing in the ditch by the side of the highway just watching our bus burn, having only gotten on it six hours before. It was just so surreal. We thought the tour was over before it began because we thought all the instruments were destroyed. The fire department came, and then the Belgian TV crew... The whole back lounge was totally burnt, but the fire hadn't reached where the instruments were stored. All the cases were partly melted, so I took my guitar out and it was hot, but it was OK. The only bad thing was, on-stage the gigs all stunk like a campfire for the next week. That's a little more excitement than I'd like on tour..

THERE'S A MARK ON MY BACK FROM AS HEART-AT

shadov

Over You

growth ar

to see si

## "OVER YOUR SHOULDER"

SEVEN MARY THREE

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from the new album ORANGE AVE.

MOST ADDED

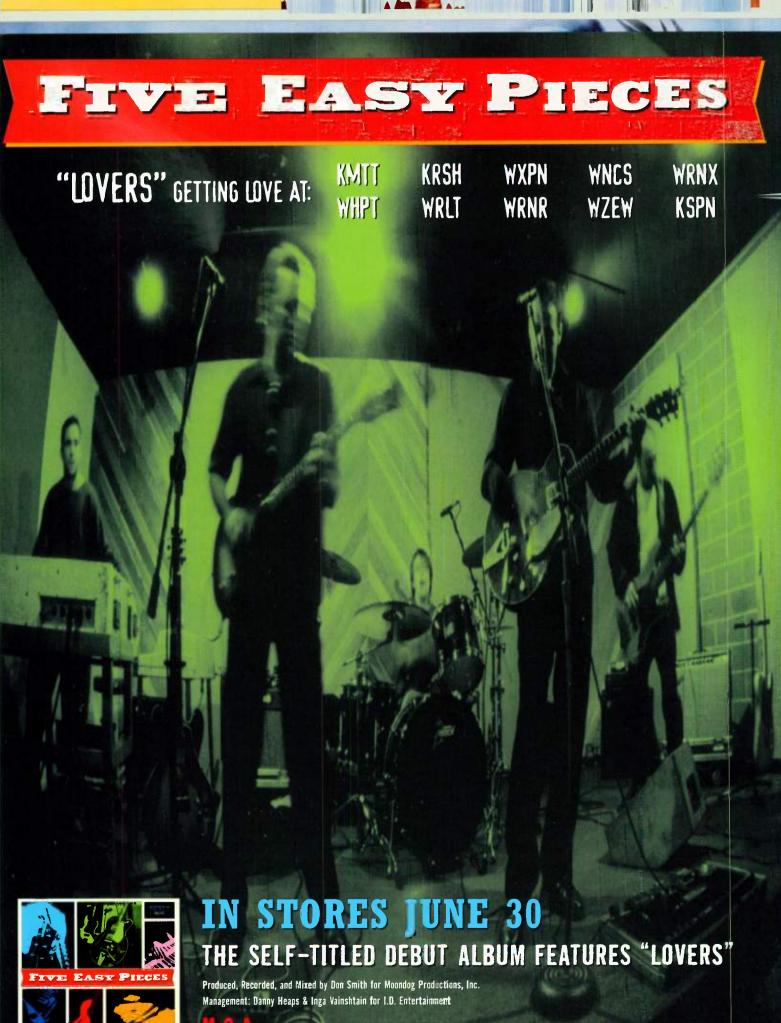
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## Adult post \* Modern Adult post \* Modern

## adulterated

(This week, I bring you "A Day In The Life On The Mountain," otherwise known as "24 Hours With KMTT," otherwise known as "Get Me Out Of Los Angeles And Let Me Expense It To Lenny 'Sugar Daddy' Beer." Why are we doing this? KMTT is one of the most successful APM stations in the country. Plus, I have no life.) SLEEPLESS IN SEATTLE: Friday, 2:07 PM: I'm doing 70 m.p.h on the I-5, styling real nerdy-hot in a red Cavalier. Steely Dan's "Kid Charlemagne" comes on. Cool. Then a really bitchin' "new music" sweeper hits (courtesy of vocal/production god Dave Elvin), followed by Eric Clapton's "She's Gone." I love this station! 2:15 PM: I start to write all this down. 2:16 PM: Almost wreck. I stop the simultaneously-steer-

ing-with-my-knees-and-writing thing. 3:15 PM: Hugging MD Dean Carlson. We get to his office and a new single by The Call is playing on repeat. It's on some small label, but we both are really digging on it (it sounds like early Roxy Music to me). Dean is wrapping up a report for GM Chris Mays based on an Entercom group PD conference call earlier in the day. It's all about the Benjamins, baby. He shows me the shelves of music neatly divided into categories, like for

his "Global Warm Up"

and "Strange Grooves"

shows. Dean has the

friggin' sexiest, coolest

handwriting of anyone I

know. I tell him that.

He blushes. 3:45 PM:

Chris steals me and

takes me over to sister

station KBSG. I get the

tour, but, more impor-

tantly, I get to watch

MARSHA, CHRIS, DEAN & CHEESE:

ULIA TRAINOR



Gouda Day At The Office.

Chris present her KMTT advertising campaign to Steve Ocean for feedback. Yep, Chris scored dough for massive TV and billboards this year. Her research showed that Seattle-ites would pick a station like KMTT as their favorite, if only they knew about it. That problem is about to be solved. Steve and Chris joke about which one of them will be #1 in the market this year. 4:10 PM: Riding down in the elevator, we talk about imaging the station. The lady next to us butts in to tell us KMTT is button #3 on her radio. 4:15 PM: Chris tours me through sister PoMo station KNDD. Someone there asks if Chris has been watching the MTV "Real World Seattle" series, where the stations get face time. They promise to lend her a videotaped copy. 4:20 PM: Chris schedules music for the weekend. Selector spits out its suggested list, then Chris changes it to make it so much better. Love the "name segue" she puts in—Iggy Pop's "Candy" into Van Morrison's "Gloria" (p.s. Make sure Chris tells you some of her Van Morrison stories sometime!] Dean pops in to suggest loading up with Lilith Fair artists for people driving to the show tomorrow. We double-shot some Natalie Merchant and Sarah McLachlan. Chris lets me customize the log and change one of her "I" songs. I bump out a James Taylor and choose Wolfgang Press. Suddenly, I'm strangely fond of Selector. 4:30 PM: I hear "It's happy hour at The Mountain, brought to you by the Portland Brewing Company," so we oblige. I love my job! 4:45 PM: Everything's "Hooch" comes on. Chris and I groove. 5:02 PM: Dean takes me into the studio to meet afternoon jock Marty Reimer. Marty tells Dean how the remote and live performances by Agents Of Good Roots and Gerald Collier went earlier that day. I

learn that lead Agent Andrew Winn doesn't know who Paul Harvey is. Hmmm. 5:15 PM: Dean walks out with me. Too much work to take a dinner break, so he grabs Thai take-out and heads back to the station. I walk (that's right, walk) back to my hotel. A good thing, because Dean returned to a computer crash crisis. Nothing would print, including the weekend music logs. Panicked calls to tech support. Saturday, 10:00 AM: I pick Dean up and we head to Chris' house. She's throwing a pre-Fremont Fair breakfast party for everyone. On the way over, Dean and I talk about the computer virus hitting in the year 2000 and how it's going to affect everyone. By the time we arrived, we had figured out that the tech bug would open the door to a music revolution (hear more on the topic at our panel at the Boulder Summit). 10:35 AM: Wow. Chris has an amazing house. I meet sales AE Marsha Regan and part-timer Drew (who brings us an import of the new Hothouse Flowers). Chris' adorable dog Mavis eyes my bagel as we brainstorm cool promotions for a Millenium New Year's bash. 12 noon: I experience the bizarre and totally fun Fremont parade. Naked bicyclists, people dressed like weeds, man-powered floats with people belly-dancing-I can't explain it to you, but it's Seattle's version of Mardis Gras. KMTT wisely sponsors this and the bajillion-people fair that goes all weekend long. This weekend is a busy one for the station, splitting the staff between the booth here and the one at Lilith. KMTT is everywhere. 1:05 PM: Five Easy Pieces hit the stage. They are cool and cute and make me feel old. 1:45 PM: We walk over to a funky, arty store called Bitters, where you can buy an East Indian mask and eat at their cheese and wine bar! Marsha and Chris talk about how the place would make a great spot for a Mountain showcase or party, and Marsha makes a mental note to call on them for advertising. We talk about how cool Anggun is. 3:15 PM: Back at home. Time to get ready for the music meeting, which Jason will be joining us for. The Cowboy Junkies comes on the radio. We all gush about how good it sounds on the air. 3:30 PM: Hot tub. This is the music meeting. Have I mentioned how much I love my job?!? Out comes the local sales chart, copies of a few select playlists and Dean's list of 16 records for consideration. What happened for the next hour and a half is a wonderful and colorful exchange between three distinctly different personalities who share a passion for music and who are committed to the vision of the station. They talk about which songs add the right textures and sound to the station. Dean points out a couple of tracks that get phone calls every time he spins them on his specialty shows. One of them gets added (I'm not telling which). I dig the Lucinda Williams, Eagle-Eye Cherry and The Smashing Pumpkins big time. We all rave about Patty Griffin, and they kick her up in rotation. Somehow, Etta James' version of "Inner City Blues" gets played like ten times that day, and all-in-all, it is a beautiful experience. Here's a station where the GM, APD and MD hang out on the weekend and give very special attention to all the music they are being asked to

add. Didn't think stations still did that, did ya? 8:00 PM: We try to go to dinner. 9:00 PM: We try again. 9:30PM: We eat and make plans to take over the world, or at least Seattle, for now. Sunday, 5:00 AM: Sunrise and a gorgeous view of Mt. Ranier as I'm heading to the airport. Brian Setzer's "Jump, Jive An' Wail" is on. Now that was my kind of "working" weekend! Trust me, trust me.

World Radio History

NAKED MAN ON BIKE:



A Pee-One Listener

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# SOUL

### "IN THIS F\*\*KIN' BUSINESS, YOU'RE ONLY AS BIG AS HOW

In an odd way, Soul Asylum singer/guitarist Dave Pirner has always written music for the disenfranchised, those lost souls struggling and hoping for something better. It could be the squeegee kid; it could be the suit and tie who hops on a Harley come the weekend.

Since Soul Asylum's '84 debut EP, "Say What You Will... Anything Can Happen," through its two platinum sellers, '92's "Grave Dancer's Union" and '95's "Let Your Dim Light Shine," Pirner, guitarist Dan Murphy, bassist Karl Mueller and now ex-drummer Sterling Campbell have rocked a fine line between pop accessibility and literal soul asylum.

On Soul Asylum's eleventh release [and third for Columbia], "Candy From A Stranger"—produced by Chris Kimsey [Rolling Stones, Gipsy Kings, Killing Joke] at Criteria Studios in Miami, FL—Pirner's songwriting is more direct, the beauty of his melodies shines amid the band's everpresent rawness.

From the drunken binge of "New York Blackout" to the come-on of "The Game," the anthemic rock of "I Will Still Be Laughing" and stunning ballad "Blood Into Wine," Soul Asylum gets away with creating pure pop songs masked in cool disturbance, the perfect combination for HITS' own coolly disturbed Girl From the North Country, Karen Bliss "Of Mrs. Blossom."

### Time to take candy from a stranger with Soul Asylum by Karen Bliss

#### How has achieving success affected the band?

Dan Murphy: You just get more insecure, really. In this f\*\*kin' business, you're only as big as how many spins you got on your last video. There's absolutely no security in having had previous success. There's a million cases of people who have had a career for two years and not as many cases of people who have had a career for 10 years.

#### Did your creative goals change?

Dave Pirner: Your standards go up. The significance of going off and playing with the O'Jeez, my side project, or [Dan's project] Golden Smog, is that once all that tension was taken off the situation, I was like, "Oh my God, I'm playing music with my friends." We do it for no other reason than to have a good time.

When we went in to make the Soul Asylum record, I was like, "Remember man, it's just a studio; we're gonna have a good time making this record and you're going to be able to hear that on tape."

## You can hear that on the lead track, "Creatures Of Habit." There's so much enthusiasm and positivity.

Pirner: That was something I almost had to rediscover because things had gotten so serious. Everybody was making such a big deal about everything.

Murphy: For the last record, it wouldn't have mattered what we did. It was all about, can we survive the backlash we created by coming from nowhere? The whole thing was pretty absurd, but we saw it coming.

#### **Really?**

Murphy: Oh yeah. The first press piece that came out on that record was "Can Soul Asylum Survive The Backlash." But we've already come and gone several times already. We were on Twin Tone and that got to be a big thing and then we were on A&M and that kind of fizzled out and now we're on Columbia. Everybody's like, "Your music is so different." To me, it hasn't changed that much at all. It's just a continuation of this ideal we had. It's everything around us that's charged.

## It's pretty discouraging for a band to lose a record deal and go through that process again.

Murphy: Sometimes it makes for good material. When "Grave Dancer's Union" was written, it was the first time in a long time we had some time off because we didn't have a record deal. It makes you stronger as a band because you have to pull together.

At any point, did you think, maybe we should go our separate ways?

Murphy: There was a lot of questioning going on. "Is it worth it?" Then you get together to practice and it feels pretty good because you're all emotional about it.

Pirner: It beats bartending or being a fry cook. When you consider the alternative, you're like, yeah, playing in a rock band is pretty much fun.

## What was it like having your relationship with Winona Ryder in the media spotlight, Dave?

**Pirner:** You learn a lot about other people, the industry and exploitation... all those kinds of things. Being the flavor of the month, you don't learn a whole lot other than that people want a new flavor this month and next month, they're gonna want another one. So you see this whole disposability of enter-tainment. It's kind of alienating. It's also kind of humbling because your face is out there, but the next page is somebody else's face.

#### You obviously were uncomfortable with the whole process

**Pirner**: We're a rock band and what we do is play music for people. The rest of the world can do whatever the rest of the world does, but we better play a good show because those people went through a lot of trouble to get there, so that's what it's about for us. That personal, physical relationship with the audience. What do you strive for as a songwriter?

### What do you strive for as a songwriter?

**Pirner:** When I was growing up, I would bring home a record from the record store and I'd sneak under the covers with headphones and be listening to this voice from Leonard Cohen or whoever and it moved me. Now I'm hoping that someday I'll be on the other side of that experience, communicating with the listener and giving them something to think about.

#### Do you feel you're becoming a better communicator?

Pirner: There's a simplicity factor... The more plainly stated something can be is sometimes the best way to present it. That's been an on-going process ever since we started the band. We always had this bombastic loud thing. Everybody was just playing too much. And over the years it was, "Well, how are people going to really understand what this song is supposed to be about?" Usually, it just means simplifying it.

#### So where did all the positivity come from in "Creatures Of Habit"?

**Pirner**: I have resigned myself to the road and to Soul Asylum and to knowing that there's a certain... I don't want to say routine, but there's a certain addiction to it. When you come back to the band, it's like getting a fix or something... whether it's going on tour or simply boarding a plane with the other guys. It's not a bad habit to have.

# 





- Sales: Over 10,000 Scanned
   This Week
- Top 5 Research Everywhere!
- Top 5 Phones Everywhere & No Burn In Sight!
- Now On Every Modern Rock Station In The Country Except 2 (You Know Who You Are)

**#8 Modern Rock Monitor Chart** 

On Tour All Summer w/Third Eye Blind & Our Lady Peace

Produced, Engineered and Mixed by Don Gilmare Management: Arthur Spivak and Stuart Sobol for Spivak Entertainment



# post \* Modern

# picks edited by Karen Glauber



Rancid "Life Won't Wait" (Epitaph): These nouveau-old-school punks continue to blend purpose with pop. The latest songs from Tim Armstrong and company recall Rancid's most obvious influence, the Clash, with their intensity and melodicism. Lead single "Bloodclot" and "Leicester Square" are explosive

rockers, "Backslide" is a ragged, poppy singalong and the title track has a spooky ska authority more like the Specials than Operation Ivy's imitators. Dynamic shifts and inspired arrangements abound; don't wait to get your copy. (S.G.)

Tricky "Angels With Dirty Faces" (Island): Early collaborations with Massive Attack and two beat-driven, sensually cinematic solo LPs have made the name Tricky synonymous with trip-hop. But the Bristol-born groovester's third album proves what many already know: his groundbreaking creativity defies cat-



egorization. Breakbeats, blues riffs, jazzed-up hip-hop, sampling and more play distinct roles throughout this lavish release. Don't miss the haunting "Broken Homes," featuring riveting vocals from Polly Jean Harvey, and furiously soulful "Money Greedy." Yes—Tricky's magic. (A.S.)



VAST "Vast" (Elektra/EEG): The grinding industrial core, symphonic texturing and ethereal melodies on this debut come from 21-year-old multi-instrumentalist Jon Crosby, with help from an 18piece orchestra and even the Benedictine Monks, via sampling. Resonant vocals could be an amalgam of Bono

and Trent Reznor, while Crosby claims influences from Mozart to Metallica. All of that translates into highlights like the ornate crunch of "Temptation" and the sardonic "Pretty When You Cry." Size matters indeed, and Vast (for Visual Audio Sensory Theater) gets the big nod. (A.S.)

mxpx "Slowly Going the Way of the Buffalo" (A&M): This follow-up to the trio's beloved debut, "Life in General," is quickly going way up our list of punkpop faves, thanks to hummable sonic cyclones like "I'm OK, You're OK" and "Tomorrow's Another Day." Bassistsinger Mike Herrera's tunes are like



musical bullet trains; you'll want to ride 'em every day. Fans of Green Day and Blink 182 will likely be roaming into this band's camp. Oh, and the CD's enhanced—for cyberpunks. (S.G.)

# pomo mugs



"If you wax it, they will come."MTV VJ/ token troll Matt Pinfield demonstrates the power of this mantra as hordes of

fun, dy-namic peo-

ple crowd around

to admire his glossy

**PINFIELD OF DREAMS:** 

dome. "Say thar kin ah rub it fer good luck?"asked one interested observer as the following huddle together to conserve body heat: (I-r) WVRV MD Mary Linck, jock Joe Moskus, OM/PD Allan Fee and MD Traci Wilde, Pinfield, a member of God Lives Underwater, WVRV jock John Launius, another member of God Lives Underwater, some guy and TVT's Indian.

BROTHERLY LOVE: When hanging out backstage, artists will often engage in close touching as a way of bonding and reveling in their artistic comaraderie. "I told you not to say stuff about my mom," The Verve Pipe's



Brian VanderArk (r) says to Eve 6's Tony Fagenson before dropping him to the floor in a painful, yet technically precise, half-Nelson. "Next time I take a finger." Ahh, the many joys of creative enterprise.



THE TIME OF THEIR LIVES: Seen learning for the 10,348th time the actual working definition of "Nimrod" firsthand, members of fabulous Reprise band Green Day hang out with crazed radio folk from WXDG for a

little shindig they like to call an "Extreme Edge Session." Yep, there were custom vinyl banners, t-shirts, backstage passes the works. The only way to top that kind of nuttiness, the band figured, was to drive as fast as they could out of Detroit and promise never to come back.

OUT OF THE BOX
KROQ
WBCN
WHFS
KZNZ
WPLY
WFNX
Y107
WRXQ
WMRQ
92.5
WEQX
KHTY
KKDM
WARQ
KTOZ
WRAX
KJEE
KNRQ
WNFZ
WDST
WHTG
WPGU
KBRS
WHMP
KQXR
KHLR



produced by adam kviman and eagle eye therry management tommy manzi

WORK

# "GO AWAY"

the new single by





# From their self-titled debut album

"COLD is a powerful, sick curtain that covers all emotions. It's the most real record I've felt in years." - Fred/Limp Bizkit

# "Great band...scary and weird." -Jonathan/Korn

COLI



"GO AWAY" continues to grow at ACTIVE ROCK <u>Early Believers Include:</u> WRCX WRQC KXXR WRIF WRCN WLZR WAZU WZXL

KNJY

WNOR

KRQC

KFRQ

KIBZ

WZBH

WMFS

WCPR

KFMX

**KEYJ** 

WHMH

WBUZ

KDOT

KROR

WGIR

KAZR WAMX

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		63	-	X
	go			
-	1	Pla a	1	1
		14	14	1

## COLD Heats Up Summer Concert Venues!!!

	with Limp Bizkit	
6/24	Scranton, PA	Tin
8/25	Buffalo, NY	Th
6/27	Portiand, ME	St
6/28	Syracuse, NY	Lo
6/30	Norwalk, CT	Gl
7/1	Poughkeep., NY	Th
	with Creed	
7/3	Milwaukee, Wi	Su

Inks The Funhouse State Theater Lost Horizon Globe Theater The Chance

mmerfest

# Don't be afraid to let in the COLD...







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WXTB

KRAD

KTUX

WDRK

KRRO

KOWB

## Active Rock Major Market Play

<b>N</b>				
LW	TW	BAND	LABEL	COMMENTS
1	1	CREED Tom	Wind-Up	Lots of #1's, Platinum+
2	2	STABBING WESTWARD Save Yourself	Col/CRG	#1 @ KISS, WLZR, WAAI
3	3	BROTHER CANE I Lie In	Virgin	Top 5 @ KEGL, KTUX++-
4	4	SMASHING PUMPKINS Ava Adore	Virgin	Stress MTV, Top 5 WXRC+
5	5	METALLICA Fuel	Elek/EEG	Heavy MTV, #1 KUFO KRZ
2	6	DAYS OF THE NEW Shelf In The Room	Outpost	Top 10s abound already
6	7	MONSTER MAGNET Space Lord	A&M	Top 5s @ KUPD, KNCN
8	8	DAVID LEE ROTH BAND Slam Dunk	WaWaZat!!	Top 5 WRIF, KIBZ, WKLQ
10	9	KENNY WAYNE SHEPHER Blue On Black	D Revolution	M2, Another 14K sold
9	10	PE <b>ARL</b> JAM Wish List	Epic	Platinum+, Top 5 KTUX
15	11	JERRY CANTRELL My Song	Col/CRG	Misc new adds + Top 5s
13	12	FUEL Shimmer	550	Active MTV, M2 Another 18
12	13	VAN HALEN Fire In The	WB	Active MTV, Top 5 KLBT, KISV
22	14	CREED What's This Life For	Wind-Up	New adds + spin increases
11	15	JERRY CANTRELL Cut You In	Col/CRG	Averaging 9K per week
14	16	MEGADETH Use The Man	Capitol	Still getting #1 reports
18	17	ADDICT Monsterside	V2	
20	18	FOO FIGHTERS My Hero	Capitol	M2, Solid spins & increases
17	19	SEMISONIC Closing Time		Lots of Top 5s still
19	20	DAYS OF THE NEW The Down Town	MCA	Heavy MTV, Top 5 WTKX
	21	CANDLEBOX	Outpost	Averagin 9K per week
21	22	It's Alright WALLFLOWERS Godzilla OST "Heroes"	Maverick	KABOOMI
24	23	GIRLS AGAINST BOYS	Epic	Heavy MTV, 122K sold
26	24	Park Avenue	Geffen	Good spin increases
25	25	Armageddon OST RAMMSTEIN	Col/CRG	Exclusive MTV rotation
16	26	Du Hast PAGE/PLANT	Slass/Lon/Isl	Stress MTV, M2, Buzzin' hard
10		Most High GOO GOO DOLLS	Atl/Atl G	14K sold T.W.
	21	City Of Angels OST Tris" DAVE MATTHEWS BAND	WB	Heavy MTV, M2, 168K
28	28	Don't Drink CARAMEL	RCA	Active MTV, M2, 96K sold
23	29	Lucy	Geffen	Top 10 @ KSJO, KDOT
27	30	ECONOLINE CRUSH Home	Restless	Crushing "Live"
	In	and the Reason and	CORRENT TO T	ABBRERS BELINIELD

## FROM THE PIT By Jimmy Barnes

Mancow



DON'T BELIEVE EVERYTHING YOU READ: Well, if it's not enough that Troy Hanson of Active Rocker KAZR/Des Moines fame isn't tearin' up the airwaves at the moment (as reported here last week), how about all the rumors and gossip surrounding ex-WKRK/Detroit John Gorman's free agency? KAZR have appointed a good friend of Troy's, former promo man Sean Elliott, to the PD spot. The station's presence in the market remains secure, following its rise to #3 overall. Gorman, mean-

Moooooving On

while, has had some choice words regarding his situation. Just ask him! Mark Thompson takes over as interim PD until a decision is made regarding staffing... The Chicago market was sent into a tail-spin when Mancow left WRCX for crosstown rival Q101 earlier this week. What sparked this action? I'll give ya a few million reasons. Anyway, the mooing man's show will be replaced by "The Bob & Tom Show" (outta the WFBQ/Indianapolis flagship station) in the early a.m. Chancellor Media (owner of RCX) believes this show will appeal more to the rock audience and the advertisers spending the \$\$\$ for airtime. Hope all works out for WRCX and VP/GM Mike Fowler... Also, if you're uninformed, WAAF/Boston boys Opie & Anthony, who were released after their on-air prank about the city's mayor a few months ago, have segued to WNEW/New York to continue knockin' 'em dead. Is NYC priming for another rock station? ... With all this said, however, I still feel as though no one touches Howard Stern-and who would want to ?! ?... The Jacor clan seems to really be into the Lenny Kravitz (Virgin) single, "Fly Away." With stations like KIOZ, KBPI, WEBN, WXTB and a bunch more adding to the WRCX, WQXA, KLBJ, KNCN, KRAD, WTKX, WJRR, WBUZ (Top-5 Phonest base! The song has a hook big enough to catch a whale, so whatcha, whatcha, whatcha want? Don't let this go anytime soon, K? Brilliantly added at WMMS and WMMR this week ... Flip/A&M's COLD will not

"Go Away" anytime soon. After a month of consistency, Active Rock stations like KIBZ, WBUZ and WAMX are seeing the shining light start to glow. WRCX, WMFS, KDOT, WLZR, WRIF, KRAD and another 23 are going blind as well. They've also locked down some awesome tours in addition to their current sold-out Limp Bizkit (Flip/Interscope) roadshow. Like Maverick's Candlebox, who blew the panel a new one with a monster burst last week at radio and Wind-



Icy Hot.

Up's Creed, who've been dominating since their inception. Awesome!... Enclave/Mercury's Drain S.T.H. continue to kick booty with new support at WEBN and WAMX, to name but two who "Crack The Liar's Smile" on a daily basis ... Island's Rammstein continue to burn up (seriously) @ radio. With solid early action at MTV and massive action about to kick in, its primed to blow up at retail! Now that KQRC, KLBJ and WBUZ have added spins to an already impressive station total, it's time to really take notice. Look out! They're due to return to the States again this Summer, so go find your Terminator outfit- and make sure it's fire-retardant! ... Without a whisper of hype, Mam/Atl's Seven Mary Three have garnered solid adds for "Over Your Shoulder" from their impressive new album, "Orange Avenue." Take notice ... Watch out for: V2's One Minute Silence, Trauma's The Flys, Elementree/Reprise's Orgy, RCA's Ruth Ruth, Flip/A&M's Big Hate, WB's Red Telephone and Capitol's Second Coming... BREAKING WIND: Darren Eggleston ... The truth is in here ... somewhere .;-) Indering and the Congrate Cong

HITS June 26, 1998



# REVIEWS



#### Monster Magnet Power Trip A&MA

As life progresses, so do the Magnet boys—in style, lyrical content (via Wyndorf) and mass appeal. Their hypnotic, rich and heavy sound continues to expand the mind with each listen. Those dense, melodic textures really

stand out on tracks like "Crop Circle" and the now-hit single, "Space Lord," while songs with more of an *atomic-rock* sensibility include "Powertrip," "Baby Gotterdamerung" and "Tractor." As a whole, this dynamic recording establishes that, through relentless practice, a band this skilled can perfect song after song while developing an infectious style all their own. Talk about bangin' yer head against da wall—with the help of new guitarist Phil Caivano on board, this one will knock ya silly! It's a Trip well worth takin'. (JB)

#### Drain S.T.H. Horror Wrestling Enclave/Mercury

Talk about bringin' it home and fryin' it up! This swinging Swedish foursome returns, raging once again with the *Horror Wrestling* LP—refueled with the new Mercury pipeline



and a sweet new package for retail. It really doesn't matter whether or not there's been some time away from radio between the girls' last single, "I Don't Mind," and the latest ass-whipper, "Crack The Liar's Smile"—this is still some of the best "girl-rock" out, period! In fact, these ladies would kick the crap outta most bands, regardless of their sex. If you think *Hole, Garbage* or even the ultra-cool 7 *Year Bitch* kick BIG bottoms, you're in for a treat with this one. Their intense musical riff and full-bodied melodies saturate the mind and leave you wanting more. We can't plug Drain enough! (JB)

© 1998 Roadrunne Re

#### Benumb/Soul Of The Martyr/Relapse Records

Unbeknownst to the world at large, the American grindcore underground has slowly become one of the more active and prolific scenes on the planet. Benumb serves as case in point. With strong DIY ethics, antiproduction recording techniques and blur speeds that approach and sometimes surpass that of Uzi-fire, you could say that this Bay Area ensemble epitomizes this most ferocious form of extreme metal/punk. On this one CD, you get a bunch of great new stuff, as well as some older material taken from split seven inches with Agoraphobic Nosebleed and Apt. 213. There's even a full, live set recorded at last year's "Fiesta Grande" thrash/grind festival in San Francisco. The band's devotion to the underground is further stated on the inner sleeve, where they list contact info. for 101 of their favorite bands. A rarity in any scene! (JS)

# 1 the second album from New York's VISION OF DISORDER 11 new songs, including a guest appearance by Philip Anselmo

metal radio add date 6/29

Metal Radio Contact Jen Meola @212.274.7545 or meola@mail.roadrun.com Sandee Borgman for Concrete Management Produced and mixed by D.Sardy www.vod.com

HOLID

vision of **disorder** 

THIS WEEK: NEW WDRK WRUF KRXO 

THE NEW SINGLE FROM THE ALBUM

# **OZZFEST** Tour Starts July 3<sup>rd</sup>!

APPROACHING GOLD!

93X

KRZR

Album Produced by ROSS ROBINSON. Mixed by ANDY WALLACE .Executive Producer . Management: THE FIRM 9000 Sunset Blvd. "SOUR" Mixed by Tom-Lord-Alge UPDAN SCHUR

3667 61/, 81/3

SOUR POWER: WAAF WZTA WJRR KQRC WKLQ WNOR KEGL WMFS WXRC WQXA WTPT WJJO WCCC WBUZ KRAD KNJY

IT TYPE

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Val/y

RAPIDLY

UP 1

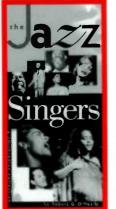
and

many more!

# Singled Out

## By Gary Jackson





Open box and inhale indigenous art form." Who can argue with that? Since it first blossomed from its New Orleans roots, jazz has spanned the world, leapted cultural and racial barriers and found a permanent place in the global psyche. Respect for jazz is so ingrained that cultural monolith the Smithsonian Institute has seen fit to assemble what it deems the form's greatest vocalists of the 20th century in a unique and extremely important package, "The Jazz Singers." Available in CD or cassette form, it's extraordinarily rich and

INDIGENOUS INDEED: We know the phrase by heart: "Jazz is America's only

varied-avoiding the redundancy that often sets in with multi-disc compilations. "The Jazz Singers" steers clear of such pitfalls with the sheer variety and breadth of artistry displayed. Let's start at the top. "The Jazz Singers" neatly breaks down the numerous categories of jazz vocals. beginning with "Steeped in the Blues" (Bessie Smith's "In The House Blues," Jimmy Witherspoon's "Goin' To Kansas City," Helen Humes' "Blues With Helen," Cassandra Wilson's "Come On In My Kitchen"), "Straight out of Church" (Blind Willie Johnson's "Nobody's Fault But Mine," Mahalia Jackson's "I'm Going To Live The Life I Sing About In My Song"), "Rhythm Singers: Let's Have A Party" (Don Redman's "Shakin' The African," Cab Calloway's "The Man From Harlem," Wynonie Harris' "Good Rockin' Tonight), "Swinging The Songbook" (Louis Armstrong's "All Of Me," Joe Williams' "There's A Small Hotel," Dakota Staton's "Give Me The Simple Life," Aretha Franklin's "You Are My Sunshine," Al Hibbler's "Don't Get Around Much Anymore"), "After Hours: Slow-Dancing and Torching the Songbook" (Billie Holiday's "Strange Fruit," Ella Fitzgerald's "Someone To Watch Over Me," Sarah Vaughan's "Prelude To A Kiss," Billy Eckstine's "In The Still Of The Night"), "Jazz Com-positions" (King Pleasure's "Parker's Mood," Mel Tormé's "Down For Double," Lambert, Hendricks And Ross' "Jumpin' At The Woodside." Bobby McFerrin's "Round Midnight"), "Scat and Vocalese" (Bing Crosby & Mills Brothers' "My Honey's Lovin' Arms," George Benson's "This Masquerade," Dizzy Gillespie's "Ool Ya Koo," Anita O'Day's "The Way You Look Tonight"), and "Novelties and Takeoffs" (Noble Sissle's "Jazzola," Armstrong's "Hobo, You Can't Ride This Train," Clark Terry's "Mumbles"). We had to omit a score of titles for space reasons, but musicologist Robert G. O'Meally's detailed compilation of notes and essays cannot be ignored. He's boiled down the music's many phases into a concise but ultimately fulfilling read. Get with this and learn what "indigenous" really means...



TOP DOWN, HEAD SPINNING: Members of LaFace artists Goodie Mob discovered during a recent road trip how video director Darren Lavett gets his crazy ideas—that sports cup he's drinking out of contains a volatile mixture of Mezcal and antifreeze. "I see you guys driving through a snowstorm...and there's this exploding mountain lion...and then a statue turns into a guy," Lavett visualized before his eyes rolled into the back of his head. "When are we gonna be there? I have to go to the bathroom." Seen (clockwise from top 1) are GM's Big Gipp, Lavett and GM's Cee-Lo, Khujo and T-Mo.



RADIOEAU: No, KKBT/Los Angeles PD Michelle S. didn't put on those overalls for her cute photo op with smoldering Motown foursome Boyz II Men. She was wearing them because she'd been milking the pigs out back before the group arrived. "God, that was the greatest experience of my life,"

she shouted after the quartet wriggled free from her grasp. "Boyz II Men actually told me I was funky!"

CHUCK, WAGGIN': "Now that we're all here," said Verve Records Worldwide Prexy Chuck Mitchell, "we can began planning the sessions for my sevendisc box set of spoken-word performances, featuring my saucy limericks, romantic sonnets and ponderous blank verse over your pleasing smooth-jazz soundscapes. Let's spark a fatty and roll tape!" Seen prior to their descent into poetry hell are 0-r



descent into poetry hell are (1-r) manager Barrett LaRoda, Mitchell, saxophonist Najee and producer Fareed Haqq.

# montell jordan

do that i can be that i can can do that i can do that . o that i can do that that i can do that i can do th an do that i can do that at i can do that i can do that

can do that i ca

"Smash! Yeah. I can do that. I 'm doing that. Check your BDS. Montell is doing his thing."

Bobby O'Jay-PD WHRK

The follow up to the platinum single & album "Let's Ride"

# "icandothat"

IMPACT DATE: June 29TH



album in stores now!





World Radio History



# MISSING YOU (LIVE) IMPACTING 7/6 - 7/7 @ URBAN & CROSSOVER! ROM THE LIVE ALBUM THE TOUR Word Radio History MANAGEMENT KIRK BURROWES @1998 MARCORDS MC



From their Debut Double Platinum Release Love Always

# Juice

4 KALLAKAILLA

### Fresh-Squeezed Facts, Acts And Info You Only Think You Know

# **Information Update**

Jewel Carter is expected to leave her APD position at WEAS-FM. Savannah to take over the PD reins at KXOK-FM St. Louis, which means WEAS will be searching for a replacement... Tom Joyner's syndicated morning show leaves WHUR-FM. Washington, D.C. and moves crosstown to WMMJ-FM and WWIN-FM Baltimore, in effect leaving one station to gain two in the metroplex... The Department Of Justice is interested in the practice of record companies footing the bill for radio sta-



Jamz

tion PDs to attend industry functions. The DOJ says it would be hard to prove that DJs return the favor with spins, so they aren't calling it payola, but it does draw scrutiny... A new video cable channel, Access Entertainment Network, will do battle with MTV, BET and VHI when it begins airing in New York, New England and parts of Southern California next month. The channel will be available in seven million homes and is expect-

#### Jewel Carter: OK With KXOK

ed to more than triple its subscribership in the first year... The Recording Industry Association of America (RIAA) is being accused of "sneaking" a provision into bankruptcy legislation passed by Congress that makes it harder for bankrupt musicians to get out of their contracts. Rep. John Convers (D-Michigan) is crying foul on the manner in which the RIAA introduced the provision, but the RIAA said that such legislation is necessary to prevent artists from doing what TLC and Toni Braxton did to renegotiate their contracts ... Puff Daddy is releasing a CD of new artists, unreleased songs and remixes, "Nothin' But The Hotness In '98." which will be available from Muzak and Footaction USA exclusively. The 10-track CD will sell for \$9.99 on 7/1... The Artist Formerly Known As Prince, aka "TAFKAP," is having problems filling the many orders for his "Crystal Ball" CD, which is available over the Internet, so two additional CDs have been added-making it a five-CD set. Customers are complaining about unanswered e-mails and toll-free calls and that the same set is available at retail, though The Artist insists the two are different. "Growing pains of new technology" has been the answer given for the delays. The retail version will be available 6/30... Earth, Wind & Fire will be on tour in Europe throughout July and will start headlining the "Sweet Sounds Of Soul" tour on 8/7 in Connecticut with the Isley Bros. and the O'Jays ... Red Ant Entertainment now holds the exclusive rights to market, manufacture, and distribute all projects emanating from Treat Records, founded by BET's Cathy Jones and Wu-Tang Clan's RZA. The first release, "Sunz Of Man...The Last Shall Be First," has a 7/21 release date. The first single, out now, is a remake of EWF's

"Shining Star," produced by **Wyclef Jean**... Da Don does it again: **Master P**'s "MP Da Last Don" sold 218,000 units this week, outshining the \*2 entry, the soundtrack to "City of Angels," which sold 169,000 units. What's the formula? We wanna know, 'cause we're tired of writing this mess and crave the big bucks. **Brandy**'s new offering, "Never Say Never" (Atlantic/Atl G), debuted at \*3 with 160,000 units sold. The single, "The Boy Is Mine," is a duet with **Monica** and will be featured on the latter's album of the same name, available 7/14... The **Tony Rich Project**'s highly anticipated second CD, "Birdseye" (LaFace/Arista), drops 8/11, with the jazzy single "Silly Man" hitting radio 6/29... Bootleggers in Brooklyn, Queens, and the Bronx have been found selling copies of the long-form video and soundtrack to **Jay-Z**'s **Roc-A-Fella** release

"Streets Is Watchin'." Jay-Z-who's also the label's COO-and CEO **Damon Dash** vow to find the source of the apparent leak of product. Bootlegging can cut into an independent label's profit by as much as 40%, and has prompted Dash to start a campaign to confiscate the tapes... **Mary J. Blige** has a live album, "The Tour" (MCA), due out 7/28; it comes from her heralded 1998 international concert tour. The



Monica: The Boy Is Hers, Too

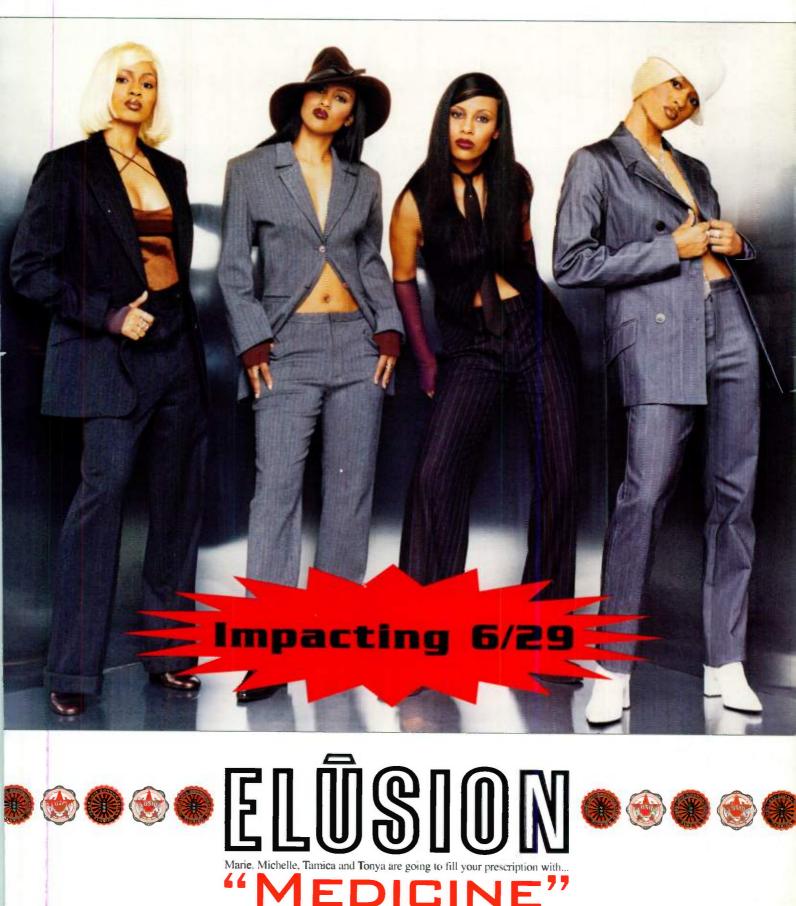
HITS June 26, 1998

23-track CD will feature hits from her past albums, along with covers of **Aretha Franklin**'s "Daydreaming" and **Dorothy Moore**'s "Misty Blue"... The **Fox Family Channel**, the new name of the revamped Family Channel, debuts 8/15 and is looking for actors to play six-time **NBA** champion **Michael Jordan** in a biopic spanning his life from childhood to the present.

# Cigarettes & (Cough!) Jazz

"Club Benson & Hedges 100 Nights Live" returns to Los Angeles 6/21-7/12 for the third year in a row and will continue across the country through 10/4, with stops in San Francisco/Oakland, Dallas/Fort Worth, Houston, Atlanta, New Orleans, Washington D.C., Chicago, Detroit, and St. Louis. The tour will have performances by Will Downing, Rachelle Ferrell, Eric Benet, Run-DMC, Kid Capri. Jeffrey Osborne and the Ohio Players, as well as return performances by Roy Ayers and Morris Day & The Time. This event carries on BEH's twelve-year tradition of bringing affordable entertainment to the public via its "Command Performance Jazz Series," "Blues Festivals," "Rhythm Festivals" and presentations of Latin and New-Age music. Over the years, Benson & Hedges has donated portions of the proceeds from such events to homeless shelters and disaster relief groups in many different markets. In L.A., the events will be held at West Hollywood's House Of Blues and at Club Caprice in Redondo Beach.

## JUST WHAT THE DOCTOR ORDERED.



- the tasty new single from their unstoppable debut album THINK ABOUT IT !!!! Also featuring their first hit "Reality."

Executive Producer: Kevin Evans + Co-Executive Producer: H.O.P. Productions + Managed by Marc D. Hawthorne and James Moore for Partners-N-Kryme

The RC+ Recircle Label is a set of BMG Eater and That Resigned A Marcine Resigned Process Co. USA +30MG Instand Pages in the makeness of BMG Marcine III Ministry World Radio History



#### **Top Thirty** The

			Week Of June 26, 1998
2₩	LW	TW	ARTIST TITLE
	2		BRANDY Never Say Neve
1	1	2	MASTER P
6	3	3	Da Last Don WILL SMITH
5	5	4	Big Willie Style SOUNDTRACK
4	4	5	Bulworth K-CI & JOJO
2	6	6	Love Always
8	7	7	It's Dark And He BIG PUNISHER
10	8	8	Capital Punishm
7	9	9	My Way
		10	Sparkle SOUNDTRACK
16	11	11	HavPlenty NEXT
3	10	12	Rated Next
14	13	13	Shut 'Em Down BRIAN MCKNIGHT
13	12	14	Anytime JON B.
		15	Cool Relax SOUNDTRACK
9	14	16	Doctor Dolittle MO THUGS FAMILY
21	17	17	Chap.II:Fam. Re
24	22	18	Ghetto D MYA
17	19	19	Mya XSCAPE
20	15	20	Traces Of My PUFF DADDY
15	16	21	No Way Out SOUNDTRACK
22	18	22	I Got The Hook- MARIAH CAREY
12	21	23	Butterfly 8 BALL
		24	Lost QUEEN LATIFAH
26	27	25	Order In The Co SILKK THE SHOCKER
18	23	26	Charge It To FIEND
	25	27	There's One In PURE FUNK
19	26	28	Various SOULJA SLIM
11	20	29	Give It 2 'Em Ra L. TARIQ & P. GUNZ
28	30	30	Make It Reign DESTINY'S CHILD
			Destiny's Child

June 26, 1998 ITI F LABEL Atlantic/AtlG Vever Say Never Da Last Don Big Willie Style CK Bulworth MCA Love Always t's Dark And Hell.. ER Loud Capital Punishment My Way Sparkle CK HavPlenty Arista Rated Next Shut 'Em Down NIGHT Anytime Cool Relax CK Doctor Dolittle FAMILY Chap.II:Fam. Reunion Ghetto D University/Inter... Mya So So Def/Col/CRG Traces Of My .. Bad Boy/Arista No Way Out No Limit/Priority CK Got The Hook-Up REY Columbia/CRG Butterfly Suave House/Univ ost TFAH Motown Order In The Court SHOCKER No Limit/Priority Charge It To ... No Limit/Priority There's One In ... PolyGram Various No Limit/Priority IM Give It 2 'Em Raw P. GUNZ Columbia/CRG

# No Limit/Priority Columbia/CRG Interscope Def Jam/Mercury LaFace/Arista Rock Land/Interscope Sony/550 Music JMJ/RAL/Def Jam Motown Yab Yum/550 Music Atlantic/AtlG Mo Thugs/Relativity No Limit/Priority

Columbia/CRG

Now Ya Know

**Lionel Richie** "Time" Mercury

LAILLA LUNI

Lionel Richie's pop credentials are impeccable, and it would certainly be easy enough for him, after six years out of the spotlight, to

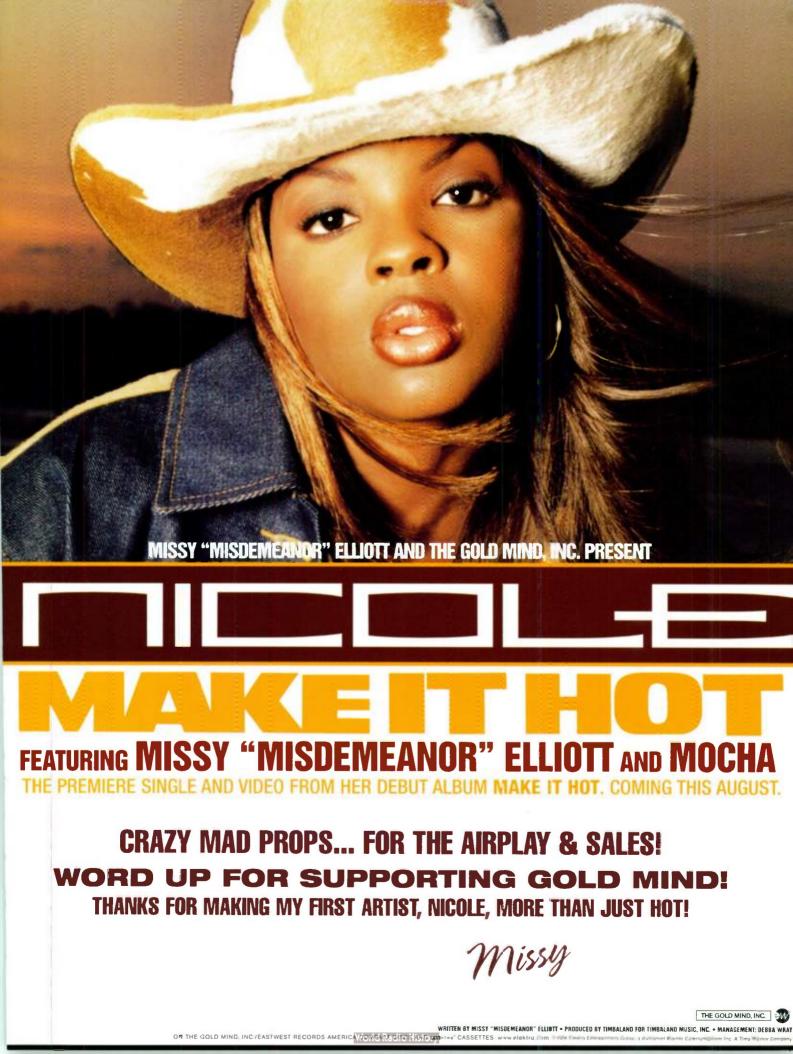
coast back into our lives with a batch of breezy love tunes. Even tossed-off Lionel, after all, would blow most of today's soul-pop out of the water. But "Time" finds the veteran singer/songsmith turning his estimable chops to more immediate concerns. "I look at history and see that generation after generation keeps making the same mistakes," he explains of the new album's genesis. Not that "Time" is some dry political treatise; instead, it's romance that's finely attuned to everyday life. The operative word for "Time"-even at its friskiest-is compassion. Opener "Zoomin" has an infectious bounce, while "I Hear Your Voice"-co-written with hitmakers David Foster and Diane Warren-will have Top 40 tying on the kneepads. Warren also contributed "The Closest Thing To Heaven." Overall, it's vintage Lioniel loveplay, but there's a more playful, funk-inspired element to his vocalizing, even on tender, seductive songs like "Touch." The title track, the singer relates, is "about coming to grips with our own mortality. It's about looking at what's important in our lives, like wondering did I do anything good, did I learn anything while I was here?" We can answer that one, Lionel: you done good.



#### Sons Of Funk "The Game Of Funk" No Limit/Priority

"Thugs need love, too," chant soul/hip-hop foursome Sons Of Funk on "Make Love To A Thug," and they ain't talkin' 'bout cuddling

and Hallmark cards. The newest blast from the No Limit tank, the Sons have already made noise on No Limit kingpin Master P's "I'm Bout It" and "Ghetto D" (remember their contribution to "I Miss My Homies"?), and the rap mogul returns the favor, chiming in on over half the album's tracks, including "I Got The Hook-Up!" "Side To Side" also features cameos from Silkk the Shocker and Mo B. Dick of Beats By The Pound. "Game" has got game aplenty, and the Sons-consisting of two sets of brothers, G-Smooth and Dez and their cousins Renzo and Rico-are giving it all they've got. The Northern Cali act formed seven years ago; Rico met Master P at a barber shop in California, and the rest is history. Claiming classic soul squads like Earth, Wind & Fire as influences, the Sons spice their silky bedroom R&B with itchy, horny rhymes. "We don't just write a song and sing it; we live it," insists G. Adds Renzo, "We want people to feel the realness, the pain, happiness, love and passion of our music. We give you love songs, sweaty sex songs and just kicking-it songs. Something for everyone." Just another vast territory conquered by the No Limit juggernaut. Feel the love?





### MAKIN' IT HAPPEN



When I hear the word "party," Alli Fox's name instantly comes to mind. Alli was born and raised in Jackson, MI; she's now attending Grand Valley State University in Allendale, MI, where she serves as campus station WCKS' Urban Music Director. Hip-hop first grabbed her attention around 1991, when she heard Salt-N-Pepa's "Push It" on WJLB-Detroit. She got interested in radio when she

started hanging out with a friend who was DJing on WCKS; after bugging the station's GM on numerous occasions, Alli finally got her first on-air shift. It was also the station's first-ever rap show. In the beginning, WCKS had almost no hip-hop in its library; Alli decided to put some work in and called record labels to get serviced on product. But it wasn't until she started reporting to HITS that her vinyl collection soared. We're glad this rag is good for something. Self-taught on the wheels and over the airwaves, Alli can be heard cuttin' & mixin' Mondays from 10PM to 1AM on 1610AM; her hip-hop show is big on underground hip-hop. Her hobbies include going to clubs, partying and eating Chinese food. "These male promoters don't take me seriously - I feel like I'm always getting picked up on," she relates. "But I plan to be in this business for a long time, so watch what you say!" Alli wants to get a label job in national radio one day, so DJs beware! Shout her out @ (517) 232-6855... SHOUTS: Nathan Sheard at Sony, Hotti Mong from Loud, Dee at Patchwerk, G-Man from Beyond Real & A.T. Corporate!



Mama mia, it's **Mya** of the **Ghetto Superstars** & *HITS'* Ghetto biyaiiitch **Nasty-Nes**, gettin' their swerve on at **Interscope**'s meet-n-greet party at Cali's Ribs USA.



Bad Boy's Mase (I) and the King of Bass and HITS reporter DJ Magic Mike flossin' their Rolexes. Mase had the most diamonds, while Magic Mike had the most Fugazis!

### ALES FROME TAPE DECKS

#### BY NASTY-NES & DJ B-MELLO

DJ LOGIC's TOP 5:		
1. Cocoa Brovas	Black Trump	Duck Down/Priority
2. Noreaga	N.O.R.E.	Penalty
3. Big Punisher	Beware	Loud
4. Buck Shot 5ft. & Evil Dee	War Zone	Duck Down
5. Cocoa Brovas	<b>Bucktown USA</b>	Duck Down/Priority

The Beat Junkies (at least two of them, Babu & J-Rocc) are back, putting it down for Fat Beats. The tape starts off with a nice intro, then moves on to "Drop It Heavy," a Show & AG joint featuring KRS & Big Pun. Nothing but straight hip-hop from point A to B, cut-up, flipped and manipulated like only J-Rocc & Babu can do. Some of the fly joints dropped: Dilated Peoples' "Work The Angle," Jurassic 5's "Without A Doubt," Lootpack featuring The Alkaholiks & Defari, "Likwit Fusion,"



Shabaam Sahdeeq's "Soundclash" and Black Star's "Definition." It's some of the cream of today's underground hip-hop crop; if you like a no-nonsense underground, hip-hop mix tape, then "World Famous Beat Junkies-Volume 2" is for you! For more of J-Rocc's flavor, check out "Walkman Rotation," his new mix tape compilation for Conception Records. It's all underground... Our mix tape reporter Lazy-K has just opened up her own record store, which specializes in hip-hop. You can peep her out at Sound Factory,

located @ 350 Broad Street in Newark, NJ — or call her @ (973) 268-4567... Send your current mix tapes for review, along with a picture j-card, to *HITS*, 14958 Ventura Blvd., Sherman Oaks, CA 91403 attn: **Nasty-Nes** and to **DJ B-Mello**, 200 5th Ave. South, Ste. 103, Seattle, WA 98104...

PICK HIT OF THE WEEK DJ CREATIVITY, KUCI/IRVINE, CA SHOW & AG "SPIT" D.I.T.C.

#### UNDERGROUND

# ARTIST	TITLE	LABEL
1. SHOW & A.G.	Full Scale (EP)	Fat Beats
		212-965-1862
2. MEEN GREEN	Deep In The Game	Patchwerk
		404-249-9661
3. RULES OF THE GAME	Various	Tripek Records
		415-777-4993
4. CHOCLAIR	Internal Affairs	Knee Deep Ent.
		718-694-9335
5. MASSIVE B	Weed For Life	Blunt/TVT
		212-979-6410
6. T-LOVE	I'm Comin'	Pickininny
		718-694-9335
7. THE KRAKEN	Dusty Trails	Goodvibe
		818-505-1622
8. YAH SUPREME	Old & Wise	Son Doo
		718-832-1767
9. DILATED PEOPLES	Work The Angles	A.B.B.
		510-419-0396
10. PYRO	Propaganda	Goodvibe
		818-505-1622

# **FEATURING FAITH EVANS**

# How's IT Goin' Down?

"Played the record just 6 times last week. "How's It Goin' Down' came back most requested with 151 requests....This one goes in immediately. Heavy Rotation!"

- Seam Taylor, PD WHTA

# İMPACT DATE: JULY I3TH

orld Radio History





IZ DA SOMADH

FROM THE PLATINUM ALBUM

# Introducing Daydreamin<sup>\*</sup> the debut single and video from

tatyanaAL (featuring Lord Tariq & Peter Gunz)

> — Michael Martin, PD/KYLD, San Francisco "Immediate Top 5 Phones... Top 5 Callout... Tayana Ali 'Daydreamin' is an out and out smash!"

— Damion Young, MD/Power 106, Los Angeles "Tatyana All 'Daydreamin' is a SMASH.... Capice!"

— Bruce St. James, PD/KKFR, Phoenix "We're witnessing the start of something BIG!"

— Joey Arbagey, PD/KMEL, San Francisco "An absolute summer smash from newcomer Tatyana Ali".

Early Dreamers: POWER 106 KIKI KQMQ

<u>s:</u> Kyld Q Kdgs

**KYLZ** 



World Radio History





Impact Date: June 30th

Produced by Rodney Jerkins for Darkchild Entertainment

Sony Music Entertainment Inc./@1998 Sony Music Entertainment Inc. http://www.workgroupnet.co



WORK

From the forthcoming album KISS THE SKY

KKFR

KOHT

# IN THA MIX



#### **BY RICKY LEIGH MENSH**

**HEGWOOD'S HERO**... We in tha mix made a promise to all mix show DJs that everyone would be given tha same luvvy, no matter tha market size, cuz today'z "smalltown" DJ haz, in so many cases, becum tomorrow'z "big" market starz. Jammin' Jay, who started @ WHGH in '88 az a mix DJ/AMD before

becammin PD there, iz now MD/hed mixer/AM drive personality for Steve Hegwood's (VP/Prog, Radio One) new, simulcasted WRXZ/WFFM in Albany, GA. Jay's mixin M-F @ 7:30a w/other mix DJs TBA for their current mix times of M-Th @ 8p & Fri/Sat 8p-mid & Sun 6p-10p. Jay waz also PD/MD/hed mixer/AM drive/nites @ WJIZ '91-94 & just left WIBB, where he waz mixin & doin nites from '94-98. Jay:"I wanna thank Norm Miller, Curtis Thomas (WHGH), Darryl Johnston (PD/WRXZ) & Mr. Hegwood for givin' opportunity to young guyz like me who are hungry. & to all tha mix show DJs on tha call who've supported me-MUCH LUVVV!" Jay's duties also include 1) Hopin Hegwood will one day return hiz call. 2) Geographically explain just where the hell Sylvester, GA really iz to all the folks on tha call. 3) Continue to beg Stephen Hill (MTV), Gregg Diggs (BET) & Justyn Tyme (The Box) for video reportz. Send 12s/CDs to Jay W @ 1121 E. Franklin St., Sylvester, GA 31791. Ph# (912) 776-9565. Congratz, Jay & know that when tha "Big Gig" cumz, all tha folks who dissed ya'll be lickin nutz ... Congratz, Lauryn Hill (Columbia/CRG), who stayz strong @ #1 pic on tha conference call while Jayo Felony (550) makes tha tranzition to tha commercial side az our way of sayin that this kut dezerves regular ro coast to coast, PDs/MDs/etc. Cam'ron takes #1 for tha first time on tha unda, while Onyx (Def Jam/Mercury), Tha Baka Boyz' (KPWR/KSIV) "Cali Kings" (V-Wax) & Mos Def (Rawkus) debut w/alotta heet... Also, to Steve Perez, whom I believe consults KISV's Bakersfield PD Mark Feather on hair care & iz now MD/mix show coord/nites 7p-10p/Sat 2p-6p @ KSEQ in Frezno. Send hiz she-it to 617 Tulare Ave., Visalia, CA 93277. Ph# (209) 627-9710. My man LP, aka "Lil Pun," heard Mr. Perez' new show on hiz way to tha Bay & sez, "Steve soundz like he's suckin on tha mic's nutz." Luvy, feel it ... Soon-to-be conf. call pix: DMX/Faith (Def Jam/Merc), Mya/Silkk The Shocker & King T (Interscope), Monifah (Universal), Non Chalant (MCA) & J'son (Hollywood). DMX/Faith, Mya/Silk & Monifah 12s cummin to ya az ya read. FIND EM! ... Lookin forward to tha Mountain Dew (shameless, I am) DJ battle on 7/17 @ Roseland for tha 10K 1st prize bet WQHT/MTV's darling DJ Skribble aka "Pussy Whipped" award winner for tha month of June; DJ Nabs (WHTA); Vice (KPWR); Supreme (KMEL); Kelly G (WGCI); Celo (WPGC); Wax Tax/Dre (WCHB) & AI B Silk (WEDR)...DMX-innocent til proven guilty-REMEMBER!... Thank you, Jen Norwood (Priority), for tha Viagra. Do they make it for women yet?... & to Dave Mays & The Source krew on their new sportz mag-HOTTT!... Happy B-day, Julie Levine (Levin Mgmt), who manages Mister Jones aka Ali D from back in tha day w/hottt new alt. shit ... & to former KKBT'z Mariama Snyder & Liz Vogt, now @ MoThugs @ (216) 475-3220... Check Jermaine Dupri/Jay-Z (So So Def/Col/CRG) & Nate Dogg/Warren G's (Breakaway) new videos just added @ MTV/BET/The Box... Bad Boy Bill's mix CD "Bangin The Box Vol III" & video takes him to a whole nutha level of badness. GET IT @ (630) 832-9696... Correction from tha last issue: Barry "Puma" B iz @ Avenue B Marketing-OK DAMMIT!... Check Jennifer Lopez/George Clooney's "Out of Sight" openin in your town az ya read. Mix DJs who blew into L.A. for Steve Rifkind's (LOUD/SRC) wknd movie party dug tha shit out of it ... Diggin Da Kaperz (Legacy) girlz in a real way along w/tha new Def Squad & Memphis Bleek/Jay-Z (Def Jam) shit as well as Xzibit's "Pussy Pop" off hiz best LP yet (LOUD) ... Jazzy Jim (KYLD)? ... DJ Reese & Mixula (KBMB)?... Chris Lighty (Violator)?... Marv (Hollywood?) Mack...So many questions & so many daze til Xmas vacation...Sleep well...

#### TOP 20 SPINZ ARTIST TITLE LABEL SPINS I. JERMAINE DUPRI f/JAY-Z Money Ain't A Thang So So Def/Col/CRG 188 2. BIG PUNISHER f/JOE Still Not A Player (remix) Loud 186 3. LAURYN HILL Lost Ones RC/RH/Col/CRG 181 4. JAYO FELONY f/METHOD ... Whatcha Gonna Do 550/YY/SM Strx 177 5. SILKK THE SHOCKER It Ain't My Fault No Limit/Priority 172 6. GANG STARR f/BIG SHUG... The Militia Noo Trybe/Virgin 167 7. JANET Go Deep Virgin 164 8. HEATHER B Do You MCA 160 9. MASE f/PUFF DADDY Lookin' At Me Bad Boy/Arista 159 **10. JOHN FORTE** RC/RH/Col/CRG **Ninety Nine** 154 II. TATYANA ALI Daydreamin' MII/Work 152 12. LORD TARIO & PETER GUNZ We Will Ball Codeine/Col/CRG 149 **13. NATE DOGG** Nobody Does It Better Breakaway 143 14. CAM'RON Horse & Carriages Untertainment/Epic 142 15. JAY-Z A Million And ... Def Jam/Merc 138 16. QUEEN LATIFAH Bananas Flavor Unit/Motown 136 17. PRAS MICHEL f/O.D.B. & MYA Ghetto Supastar Interscope 134 18. KING T Got It Locked Aftermath/Interscope 128 19. SCARFACE f/TOO SHORT ... Sex Faces Rap-A-Lot/Noo Trybe/Vir 121 20. NOREAGA N.O.R.E. 115 Penalty

## OUTTA THA BOX

		ALL WINNERS
ARTIST	TITLE	LABEL
COMMERCIAL		
I. LAURYN HILL	Lost Ones	RC/RH/Col/CRG
2. JAYO FELONY f/METHOD	Whatcha Gonna Do	YY/550/SM Strx
<b>3. SILKK THE SHOCKER</b>	It Ain't My Fault	No Limit/Priority
4. JOHN FORTE	Ninety Nine	RC/RH/Col/CRG
5. LORD TARIQ & PETER GUNZ	We Will Ball	Codine/Col/CRG
6. MASE f/PUFF DADDY	Lookin' At Me	Bad Boy/Arista
7. TATYANA ALI	D <b>ay</b> dreamin	MJJ/Work
8. NATE DOGG	Nobody Does It Better	Breakaway
9. HEATHER B	Do You	MCA
UNDERGROUND		
I. CAM'RON f/MASE	Horse & Carriages	Unt/Epic
2. NOREAGA	N.O.R.E.	Penalty
3. GANG STARR f/BIG SHUG	The Militia	Noo Trybe/Virgin
4. ONYX	React	Def Jam/Merc
5. THE CALI KINGS	Cali Kings	Vwax
6. XZIBIT	3 Card Molly	Loud
7. MOS DEF & KWALI	Definition	Rawkus
8. BIG PUNISHER f/FAT JOE	Twinz	Loud

CONFERENCE

# <u>The Lowdown On New Music</u>

# By Leading Mixers

### EARL "MIXXIN" MCKINNEY • WCHB



J'son "I Should Cheat On You" Hollywood

"After a long hiatus, young J'son returns with a certified slam... Real DJs don't cheat yourself with this one; this iz a hittt." Editor's note:Wish

I had more time to comment, but I'm bizzeee werkin on my anniversary issue shitt. Luv, Ricky Leigh... PS. Wish your mix show waz on hiatus.

### KIM JAMES • WJLB



Monifah "Touch It" Universal

"This track iz so hottt, if they didn't put it on wax, I waz thinkin about bootleggin it myself. HOTTT AZ FUKKKK!!!!! Nuff said." Editor's

note:Wish I had more time to comment, but I'm bizzee werkin on my anniversary issue shittt. Luv, Ricky Leigh... PS. I thought you already bootlegged it.

#### MARK MAC • KWIN



Shiro I/Sonja Blade "I Like" (DJ Clark Kent remix) Soul Power/Noo Trybe

"The remix gives this track a jump-start on life... Something for tha hedz and tha honeys."

Editor's note:Wish I had more time to gank on that koolaid-mixin asss of yourz, but I only have time to comment on DJs who mix in marketz larger than #197 due to tha hecticness of finishin this damned anniversary issue that'z cummin out in August. Luv Ricky Leigh... PS. You're in Stockton, CA. You'll get yourz by Pony Express or by stealin it from your PD John Christian's house, fukk it.

#### CAPITAL J • WJMH



Lauryn Hill "Lost Ones" RC/RH/Col/CRG

"It'z great to hear Lauryn Hill by herself on sum commercial hip-hop shittt." Editor's note: Obviously Mr. J, you're az bizzee az I am, though not

for tha same reasonz... Like this fukkin anniversary issue! You are just such a playa. Ya like tha Dolomite of tha Carolinas. Luv, Ricky Leigh... PS. & izn't it about time ya change up tha D'Angelo (Virgin) wannabe hairstyle for sumthin a lil more along your lines.... like a curl or sumthin?

### CHRIS COLEMAN • WBHJ



King T "Got It Locked" Aftermath/Interscope

"Every now & then, tha West Coast cumz down with one of those jointz that tells ya who started tha Gfunk. I heard anutha track off tha album feat. El

DeBarge, Raphael Saadiq & DJ Quick. So this iz definitely a joint you should be playin in your mix show, and if you're not, e-mail yourself to www. dumbdjs.com." Editor's note: Wish I had more time to comment, but I'm bizzee werkin on my anniversary issue she-it. Luv, Ricky Leigh... PS. Hope you enjoy all tha e-mail you're bout to receive @ your dumbdjs address muthafukka.

#### JAY-SKI • WPHI



#### Mc Lyte "I Can't Make A Mistake" Elektra/EEG

"I heard it over tha phone and tha shittt iz mad blazin... So when ya get it, play it. MC Lyte iz definitely backkkkkkkkkkk!! Editor's note: I don't feel

tha need to further discuss how bizzee I am from havin to take care of all this anniversary issue shit. Luv, Ricky... PS. Are you still havin to go DJ in Cherry Hill cuz you can't get nunn in Philly? Call Mic Fox (PD/WPHI) & maybe he'll give ya sum ole #'s he got off tha request lines when he uzed to be a DJ....Whattup, Celo (WPGC/right)?

### **ROY BARBOSA • WJMN**



#### Mase f/Puff Daddy "Lookin' At Me" Bad Boy/Arista

"What more can I say? Definitely hottt. Females are luvvin this great club record az well az radio. It should be very large." Editor's note: Wish I had more time to comment, but I'm bizzee werkin on my anniversary shit so I don't have to listen

to Nasty Nes (Rap Editor/Hits) snore hiz asss off while I deal w/your wannabe DJ asss. Luv, Ricky Leigh... PS. Happy birthday.

#### LUSCIOUS ICE • KBXX



Maxwell "Luxury: Cococure" Columbia/CRG

"Tha boy iz back. To all tha ladies, get ready and grab your towels cuz sum more smooth shittt from this kat iz here. Ya need to get ready for tha

album." Editor's note: Ya problee know what I'm bout to say about how this anniversary issue iz just fukkin up my life, but anniversary issue or no anniversary issue, I'm just too bizzee for your fukkin longasss, nonsensical, outgoin voice-mail message-leavin asss. Luv, Ricky Leigh... PS. Eat sumthin. AFTER SCURING GULD AND HITTING THE TUP FIVE WITH "KEEP UN, KEEPIN' ON" AND "COLD ROCK A PARTY," MC LYTE'S GOT A PERFECT RECORD.

# I CAN'T MAKE A MISTAKE

THE PREMIERE SINGLE AND VIDEO FROM HER NEW ALBUM SEVEN & SEVEN ALBUM IN STORES THIS AUGUST

PRODUCED BY PHARRELL WILLIAMS AND CHAD HUGO FOR THE NEPTUNES / MANAGEMENT: NAT ROBINSON/FIRST PRIORITY MUSIC
 Section 2 - COSTING WITH A COMMUNICATION OF A LINE WARDING COMMUNICATION OF A LINE OF A LINE WARDING COMMUNICATION OF A LINE A LINE OF A



Will a smattering of indie accounts breaking street date mostly, but not only, on urban titles cause an entire industry to change a Tuesday street date that's been in place for over a decade? What might have seemed like a fairly farfetched idea just a few months ago now seems to be picking up steam. The recent 11,000 Master P LPs sold the week before the album's scheduled release has prompted at least two of the current Big Six to consider moving from Tuesday to Thursday. Maybe this wouldn't be an issue if only indies were involved. But both Musicland and Camelot have openly admitted they have broken street date in the past if their indie competition, who can obtain product early from one-stops, was selling early. "We don't want to be a part of [breaking street date], but we aren't going to sit by and let someone steal our marketshare," says Camelot's Lew Garrett. "We believe in the excitement of streetdates. It generates enthusiasm among our customers. I prefer Tuesdays, but you can't send the merchandise to a portion of the account base

#### FIGHTING FIRE WITH FIRE



**LEW GARRETT:** Tues. he has Thurs. on his mind.

early [i.e. one-stops] and not expect violations. We would not be averse to changing to Thursday for selected titles, or across the board." Best Buy's Gary Arnold begs to differ: "We're not naïve enough to believe that people who are breaking street date will suddenly snap into line if we were to switch from a Tuesday to a Thursday schedule. Why change the rules? Why not just deal with the offenders?" BMG's Pete Jones has been talking with accounts over the last two weeks about the possibility of testing a Thursday street date on selected titles. Insiders at PGD tell us they have also been looking at changing the street date but they "don't want to segregate urban titles." Although inertia will probably keep Tuesday in place, at least for a while (because no one really wants to be the first out there losing two days of firstweek sales), there seems to be a feeling at PGD that it won't be another year before somebody switches to Thursday, at least on some product. Current Big Six stablemate UMVD, however, has no plans to change, and Sony Music Dist.'s Danny Yarbrough thinks it "would be a real mistake... We will enforce our current street date policies [no shipment of any product to violators for 60 days] on our upcoming Maxwell LP, no matter who the offenders are." Meanwhile, the major one-stops are not amused. "Suppliers are going through a tremendous exercise for nothing," says Valley's Ron Phillips. "They should just shut off the handful of small regional one-stops who make their living doing cash business on the Friday before street date."



TAKE THE "GL" OUT OF GLOVER AND YOU HAVE OVER: La Face/ Arista artist Corey Glover wonders why everyone's looking at him funny for sitting down at the table reserved for a C. Davis after his SRO show at N.Y.C.'s Tramps Cafe for his label bow, "Hymns." Pictured shortly after blaming the mishap on one of the members of the Bogmen are (l-r) Arista Sr. VP Mktg. Jay Krugman, Sr. VP W.C. Matt Walden, La Face President Mark Shimmel, Glover, Arista Sr. VP Sales & Joint Venture Ops. Jim Swindel, VP Prod. Mgmt. Adam Sexton & mgr. Guy Routte.



I THINK I LOATHE YOU: Erstwhile Partridge Family member David Cassidy celebrates the release of his first new album in seven years, "Old Trick New Dog," by trying to convince the following he did not sing "Easy Come Easy Go." Pictured before joining in on a chorus of "One Bad Apple" are (I-r) DNA's Curt Swerdlow, PC Onestop Simi Valley's Pat Spear, Cassidy and Virgin Megastore Burbank's Mike Patella.



HI LILITH HI LILITH HI LOW: Winners of Levi's/Lilith Fair Acoustic Talent Search in NYC, Antigone Rising, get a free year's supply of feminine hygiene spray, 1,987,567 tons of granola and the complete Jewel catalog during one of those moments the following are relieved ran opposite "Rerap" where no one will see it (I-r): the band's Suzanne Obolsky, Angel Arcaro & Kristen Henderson; Lilith Fair founder Sara McLachlan; the band's Cathy Henderson & Teri Avella. The occasion was a "Night of Charity & Song," a Lilith Fair preview at Bryant Park, NYC.

# ETTA JAMES Life, Love & the Blues

Watch out. This one's gonna hurt!

"Love the new ETTA JAMES album! Really gives a refreshing viewpoint and approach to combining great music with a bluesy emphasis. Great record to listen to, and I recommend it highly."

A THE LEAST

Len Cosimano Borders VP, Merchandising - Music & Video

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Harold Guilfoil Valley Media

www.windham.com

"ETTA JAMES never ceases to amaze us. Life, Love & the Blues is one of her best, if not the best to date." Terry Currier Music Milennium Life, Love & the Blues

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and now some more Research ...

- WXKS, Boston #13/40 overall; 100% familiar, 20% favorites... 37x
- KMXV/Kansas City #9/30 overall; 86% familiar... 43x
- WSTR/Atlanta Top 15 overall; 80% familiar;....43x WRVW/Nashville 81% positive overall; Top 5 Adults 21-30....51x
- WNOK/Columbia #12/30 overall; #9 w/ core audience... 34x
- KLLC/San Francisco #2/35 overall; 32x

• WNTQ/Syracuse - Women 20-34 #11/30; 88% familiar; potential top 5 overall... 56x

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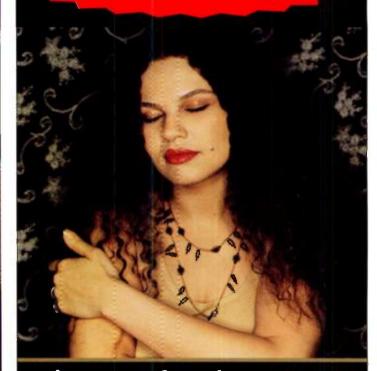
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#### **RESEARCH OF THE WEEK:**

KALC Denver: #8 25-34 fem.; 70% fam.; 40+ spins per week



# alana davis crazy

The new single and video from her acclaimed debut album Blame It On Me. and the follow-up to the hit "32 Flavors"

> **NEW AT ADULT TOP 40:** WMC Memphis

**NEW AT POP:** WZJM Cleveland WFBC Greenville KOXY Beaumont

Adult Top 40 Monitor: 36\* Modern Adult Monitor: 29\* **R&R Hot AC: 25\* R&R** Pop: 44\*



Top 5 Best Albums Of 1997: "A major new talent." - Time Magazine Most Promising Newcomer 1997 - Entertainment Weekly

If you missed Alana on The Tonight Show, The Late Show with David Letterman, Rosie O'Donnell, Good Morning America, Late Night with Conan O'Brien or Vibe, stay tuned for more major appearances coming soon.

And you can see her on the main stage of the entire HORDE tour this summer, especially if you didn't see her when she toured with Lilith Fair, Sister Hazel, G. Love & Special Sauce or Ziggy Marley & The Melody Makers.

ced by ed tuton co-produced by alana davis management: jelfrey evan kwatinetz the firm ompact discs and \_\_\_\_\_ cassettes www.elektra.com tra entertainment group, a division of warner communications inc. a time warner company





CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

# WINNERS

1	BRIAN SETZER	Jump Jive An' Wail	(Interscope)	6	SAVAGE GARDEN	To The Moon	(Col/CRG)
2	NSYNC	Tearin' Up My Heart	(RCA)	7	N. IMBRUGLIA	Wishing I Was	(RCA)
3	JENNIFER PAIGE	Crush	(H'wood/Edel)	8	HARVEY DANGER	Flagpole Sitta	(Slash/Lon/Isl)
4	ACE OF BASE	Cruel Summer	(Arista)	9	E. E. CHERRY	Save Tonight	(WORK)
5	SWIRL 360	Hey Now Now	(Mercury)	10	BEASTIE BOYS	Intergalactic	(GR/Capitol)

HITMAN KBFM/BROWNSVILLE Sparkle/Cleopatra

JACKO WMRV/BINGHAMTON Athenaeum/H Danger

JIM ALLEN KFFM/YAKIMA J Paige

JEFF ANDREWS WVTI/GRAND RAPIDS NSYNC/J Paige

JERI BANTA WYKS/GAINESVILLE Swirl 360/NSYNC

LYNN BATCHECK CD & TAPE OUTLET/COLUMBUS D Squad/Maxwell/Troop/Beasties

STEPHANIE BATLEY WALL/RICHMOND Maxwell/B Bragg & Wilco/B Setzer/C Junkies

TONY BAZEMORE ALLIANCE ONE-STOP/CORAL SPRINGS J Paige/B Setzer/EE Cherry

SANDY BEAN HARMONY HOUSE/DETROIT B Setzer

DAVE BEASING CONSULTANT/LA EE Cherry/B Setzer VINNIE BIRBIGLIA TRANSWORLD/ALBANY B Setzer/J Paige

SANDY BITMAN PARK AVE/WINTER PARK Van Morrison/MXPX

JT BOSCH WRHT/MOREHEAD CITY A of Base

ERIK BRADLEY B96/CHICAGO T Ali/N Imbruglia/B Punisher

BRIAN BRIDGMAN WNKS/CHARLOTTE J Paige/Everything

CUBBY BRYANT Z100/NEW YORK J Paige/Swirl 360/4 the Cause

DAVID BURNS WIXX/GREENBAY D Matthews/NSYNC/BS Boys/4 the Cause

TOM CALOCOCCI 92Q/BALTIMORE Cam'ron/Janet

TRISH CARPENTER WBAM/MONTGOMERY H Danger/D Matthews/Everything

SHANNON CARR TOWER/CHERRY HILL Maxwell/B Setzer/P Griffin/L Richie SAM CASS UNIVERSAL ONE STOP/PHILADELPHIA Swirl 360/Crush/B Crawford

BILL CATCHER WILN/PANAMA CITY NSYNC/A of Base

KEVIN CHASE KCHX/MIDLAND NSYNC/L Hill

MIKE CHASE KMCK/FAYETTEVILLE NSYNC

KEITH CURRY WSNX/GRAND RAPIDS BS Boys/J Paige

BOBBY D WQYX/CLEARFIELD D Lewis/B Myers/B Setzer

MIKE DANGER 98PXY/ROCHESTER J Paige/Hi-Town DJs/N Imbruglia

J T DANIELS WAOA/MELBORNE H Danger/Smash mouth/Dreamhouse

CHRIS DIDIER WMEE/FT. WAYNE J Paige

JOHN DIMICK WNCI/COLUMBUS N Imbruglia/J Paige



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CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

DAVE DOYLE RECORD EXCHANGE/GREENSBORO B Setzer/NSYNC

MIKE EDWARDS WLNK/CHARLOTTE BN Ladies/FT Jones

CHAD ELLIOT WCIL/CARBONDALE NSYNC/J Paige

RICHARD ELLIS ARON'S RECORDS/LOS ANGELES P Mosh/Beasties/S Distortion/W Oldham

BETH FATH SPEC'S/MIAMI B Setzer/S Lohan/Drugstore

BOB FENTY ASSOCIATED/PHOENIX M Magnet/Brandy & Monica/Usher/Master P

CARMY FERRERI KZZO/SACRAMENTO N Imbruglia/Everything

BARRY FOX WMXL/LEXINGTON 98 D & S Wonder/BS Boys/S Garden

MIKE FRATT HOMER'S/OMAHA P Griffin/I Heap/C Hillman/L Williams

JIM FREEMAN HMV/STAMFORD A of Base/Rachid/BE Peas

MICK FULGHAM KISX/TYLER Mr Jones/H Danger

RON GERONIMO KHTS/SAN DIEGO Brandy & Mase/Everclear/EE Cherry

MIKE GIBSON WQZQ/NASHVILLE Usher/4 the Cause

**DUSTY HAYES** KAMX/AUSTIN F Fighters/S Hazel/Everything

SEAN HICKEY BORDERS BOOKS & MUSIC/BRYN MAWR P Griffin/B Bragg & Wilco/Sublime/CPR WOODY HOUSTON WHZZ/LANSING NSYNC/D Matthews/Murmurs

LLOYD HUMMEL IMPACT ONE STOP/TEMPE B Setzer/EE Cherry/Gloritones/Ozomatli

**CADILLAC JACK** WJMN/BOSTON V Of Theory/Brandy & Mase

ANDREW JAYE WEOW/KEY WEST Dreamhouse/A of Base/H Jones/U Nate

ANITA JUDD CAMELOT/RICHMOND Sublime/Cam'ron/J Forte/Korn

**KEVIN KASEY** WYOY/JACKSON B Setzer/A of Base

HEATHER KEATING TOWER/PHILADELPHIA B Setzer/Catatonia/B Sets Fire/S Girls

KEVIN KOSKE KMXB/LAS VEGAS H Nova/S Garden/BN Ladies

RANDY LANE CONSULTANT/LA B Setzer/N Imbruglia

LARRY LEBLANC KSMB/LAFAYETTE S Garden/B Myers/98 D & S Wonder

STARR LEIVAS CAMELOT MUSIC/TULSA MXPX/Beasties/Cam'ron

AL LOTTO EXILE ON MAIN ST/HARTFORD R Pollard/B Bragg & Wilco/Rancid/Vandals

TODD MARCONI ROLLING STONE/CHICAGO Garbage/S Pumpkins/Soulfly

BARRY MCGUIRE KDUK/EUGENE Sparkle

STEVE MCKAY WBHT/WILKES BARRE NTYCE/Dreamhouse/W Smith/S Garden TODD MEEHAN TOWER/LOS ANGELES Church/Swervedriver/Whiskeytown

KELLY MICHAELS KALC/DENVER GL Buffalo/C Junkies/D Moon/B Setzer

TIM MICHAELSON WSTO/EVANSVILLE G Brooks/BN Ladies/Dag

JJ MORGAN KQKQ/OMAHA B Setzer/NSYNC/BS Boys

KELLY NASH KC101/NEW HAVEN A of Base/Athenaeum

JUDY NEGLEY INDEPENDENT REC/COL SPRINGS Rachid/Devin/B Setzer/D Walser

JIMMY OLSEN WNTQ/SYRACUSE B Setzer/H Danger

**KEVIN PALANA** WFHN/NEW BEDFORD NSYNC/J Paige

CAROL PARKER WRQX/WASHINGTON Aerosmith

BOB PATTEN MUSIC NETWORK/ATLANTA H Nova/D Matthews/Sparkle

JJ RICE WWHT/SYRACUSE Pras Michel/Usher

FRED RICO KOHT/TUCSON Tatyana Ali/JD & Jay Z/J Forte

KAREN RITE WMXB/RICHMOND B Setzer/D Lewis/H Nova

STEVE ROBERTS ANGOTT/DETROIT Sublime/B Setzer/DH Workshop/B Bragg & Wilco

TODD ROBINSON LUNA MUSIC/INDIANAPOLIS N Finn/Wink/D Tenaglia/T Waits

# Over 70 Top 40 Adds Out of the Box! Let 'Errr's Rip!!

Already Tearin' it up: Chicago **B96** 30x WKTU New York 15x Los Angeles Add! KISS KHKS Dallas 43x **Z95.7** San Fran Add! Y100 Miami Add! WWZZ Wash Add! KRBE Houston Add! WNVZ Nortolk Add! WFLZ Tampa Add! KKRZ Portland Add! KSLZ St. Louis 20x **WZJM** Cleveland Add! WXXL Orlando 20x

Already over 500 BDS spins

See NSync on their one hour Disney Channel special airing 7/18/98!

TEARIN\* UP MY HEART

**\*NSYNC** 

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resultanti da menore (calabit nel Catalette resultativers) Securito Devicio Luardo I Antorna Inscalato Petrolatore John vy Wityts X Opini ne nectoalniny managing by Trans Cambringtal Enterpainment, Insc. Antorna & Clamma Hingdr.

The RCA Response and the State 
'N SYNC's follow-up **SMASH** to their **Top 10 Hit** "I Want You Back" from their self-titled debut album World Radio History



#### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

RON ROSS WWZZ/WASHINGTON DC NSYNC/EE Cherry/B Setzer/N Imbruglia

MIKE ROSSI WSTW/WILMINGTON Swirl 360/EE Cherry/A of Base

DAVE RUSSELL FACE THE MUSIC/MINNEAPOLIS Slayer/DL Roth Band/Tricky/G Kills

STEW SCHANTZ WSKS/UTICA A of Base/Sparkle

JON JON SCOTT ELECTRIC FETUS/MINNEAPOLIS Komeda/Esthero/Olu Dara/R MacKenzie

MEREDITH SEIBERG STRAWBERRIES/BOSTON Beasties/D Tones/Sublime/G VS. Boys

RANDY SHERWYN WXKB/FT MYERS D Matthews/I Circle

DOUG SMITH NAT'L RECORD MART/PITTSBURGH B Setzer/NSYNC JIMMY STEAL KDMX/DALLAS Savage Garden

JIMMY STEALE Z104/MADISON NSYNC/J Paige/H Danger

BRUCE STEVENS WZNY/AUGUSTA NSYNC/Janet

DARREN STONE WABB/MOBILE B Setzer/G Brooks/Swirl 360

SCOTT THOMAS KLYV/DUBUQUE S Garden/Blenders/Mono/Connells

HELEN TIMBERLAKE ROCHESTER ONE-STOP/ROCHESTER Mya/G Brooks/D Squad/Maxwell

TONY VICK LOU'S RECORDS/ENCINITAS B Bragg & Wilco/B Setzer/B Adamson/Vandals

TONY WAITEKUS WHTS/DAVENPORT I Circle/S Garden/J Paige/NSYNC **STEVE WALL** KBOS/FRESNO Brandy & Mase/J Paige/Sisqo & Roger

JORDAN WALSH WLAN/LANCASTER, PA H Nova/Swirl 360/Smash mouth/J Paige

KIM WASHINGTON NATIONAL RECORD MART/BOSTON Beasties/Sublime/Korn/DL Roth Band

CHRIS WESTER DOWN IN THE VALLY/MINNEAPOLIS DL Roth Band/C Chamber/Dio/B Setzer

SCOTT WHEELER WHHH/INDIANAPOLIS Aaliyah

JEFF WICKS KARMA/INDIANAPOLIS BBV Daddy/Primus/Prince/B Setzer

PETE WILLIAMS MAGIC PLATTER/BIRMINGHAM Beasties/I Heap/Everything/FE Pieces

DAN WOLINSKI RECORD TOWN/MINNEAPOLIS DL Roth Band/Van Morrison/Garbage/Rachid

# Try Us, You'll Hate Us. ++++



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BOYZ II MEN MARY J. BLIGE KCI & JOJO

ME'SHELL NDEGEOCELLO SHAGGY

JANET JACKSON MAXI PRIEST

DIANA KING BEENIE MAN

# SOUL II SOUL

(KAREN WHEELER & JAZZY B)



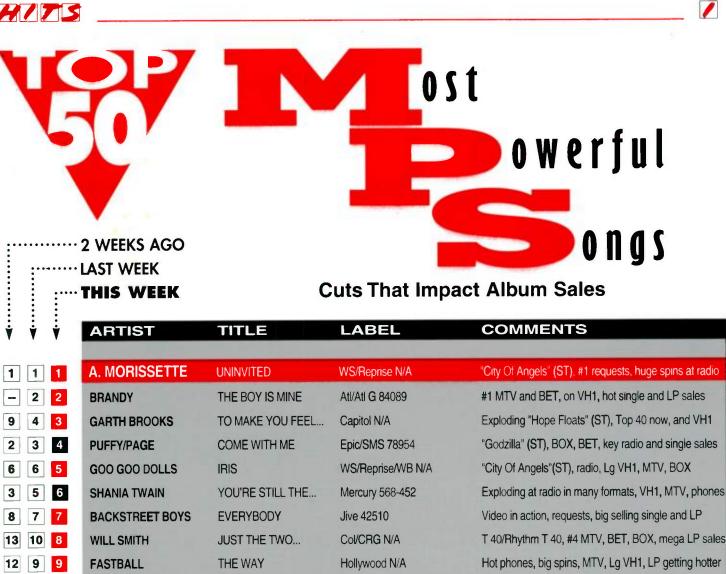


In Stores August 11th

Based On The Best-Selling Novel By Terry McMillan

World Radio History

HITS



8 7 7	BACKSTREET BOYS	EVERYBODY	Jive 42510	Video in action, requests, big selling single and LP
13 10 8	WILL SMITH	JUST THE TWO	Col/CRG N/A	T 40/Rhythm T 40, #4 MTV, BET, BOX, mega LP sales
12 9 9	FASTBALL	THE WAY	Hollywood N/A	Hot phones, big spins, MTV, Lg VH1, LP getting hotter
7 8 10	VONDA SHEPARD	SEARCHIN' MY SOUL	550 Music N/A	Big selling "McBeal"(ST), Lg VH1, and radio
11 11 11	MATCHBOX 20	REAL WORLD	Lava/Atl/Atl G N/A	Multi-platinum LP, hot video, radio
<b>32 16 12</b>	PRAS MICHEL	GHETTO SUPASTAR	Interscope N/A	"Bulworth" (ST), #3 MTV, BOX, Heavy BET, hot Top 40
5 13 13	WALLFLOWERS	HEROES	Epic/SMS N/A	"Godzilla" (ST), MTV, Med VH1, multi-format radio
15 14 14	MADONNA	RAY OF LIGHT	Warner Bros N/A	MTV, XL VH1, BOX, radio, LP sales, single out soon
20 17 15	CHERRY POPPIN'	ZOOT SUIT RIOT	Mojo/Univ/UMG N/A	MTV, Med VH1, LP getting stronger, radio
10 12 16	SPARKLE	BE CAREFUL	RL/Interscope N/A	MTV, BOX, BET, VH1, radio, huge LP, feat. R Kelly
22 20 17	SEMISONIC	CLOSING TIME	MCA N/A	MTV, Medium VH1, multi-format airplay, LP breaking
19 18 <mark>18</mark>	NEXT	TOO CLOSE	Arista 13456	MTV, BET, requests, big single sales, LP selling
21 19 <mark>19</mark>	SARAH MCLACHLAN	ADIA	Arista 13497	MTV, VH1, BOX, single selling, Platinum-plus LP
14 15 20	NATALIE MERCHANT	KIND & GENEROUS	Elek/EEG N/A	MTV, Lg VH1, multi-format radio, LP selling
17 21 21	CREED	MY OWN PRISON	Wind-Up N/A	Acoustic mix on the radio & selling LP
18 23 22	K-CI & JOJO	ALL MY LIFE	MCA 55420	Still hot at radio and selling, "Don't Rush" now
25 26 23	BIG PUNISHER	STILL NOT A PLAYER	Loud 65436	#5 MTV, Heavy BET, BOX, hot LP and single sales
23 25 24	EVERCLEAR	I WILL BUY YOU	Capitol N/A	MTV, VH1, radio, LP pushing Platinum
24 24 25	SAVAGE GARDEN	TRULY, MADLY	Col/CRG 78723	Peaking, "To The Moon" now
	CONTRACTOR OF A DESCRIPTION OF A DESCRIP			



# my own prison

# Callout America #6 overall #4 12 - 17 demo #6 18 - 24 demo

WALC / St. Louis Top 20 Callout First Week
KOZN / Kansas City #3 Potential, Top Ten Favorites
G105 / Raleigh-Durham Top 10 Potential
WABB / Mobile #1 Overall, #1 Potential

# New adds this week include:

KLLC / San Francisco WRVW / Nashville WSSX / Charleston WFBC / Greenville WHZZ / Lansing

JHMP



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www.creednet.com

Produced by John Kurzweg Mixed by Ron Saint Germain



Two at-bats, two home runs! Hollywood power hitter Dan Hubbert is now batting 1.000 with Fastball already outta the park and Jennifer Paige headed over the leftfield wall. Not a bad first inning for the new boys in Burbank... Speaking of hot streaks, Jerry Blair's Columbia team remains unstoppable, with Savage Garden now closed in a heartbeat. Wait 'til you hear the new INOJ! Charlie Walk & Lee Leipsner never stop torturing, ever... Extraps from the NYC trends show that Z100's Tom Poleman & WKTU's Frankie Blue will both be smiling



Pop Go The Weasels

Dan Hubbert: Golden-Eared Mouse.

when the spring book hits in 30 days... Ron Geslin & Ray Carlton at RCA have strong early action on 'N-Sync—which is likely bigger than the first one, which went Top10. 4 The Cause is off and running, with slam-dunks from Dave Matthews and Natalie Imbruglia up next. Nipper is peeing all over the walls... As daughter Alexandra turns 1, mama (and Interscope promo leader) Brenda Romano celebrates with Sparkle sparkling all over the place and Brian Setzer exploding at multiple formats. These are both G-I-A-N-T... Inner Circle and Billie Myers are both flying for Universal's Monte Lipman. Be nice to Monte-his office is just down the hall from Doug Morris... Pop stations playing Garth Brooks report instant phones on every spin. Sales on the Hope Floats ST are humongous. Capitol's Costello & Fontaine would like to know if there's some part of "smash" you don't understand. So would we... Richard Palmese, Jeff Backer & Ken Lane engineered one of the best promo jobs of the year in closing out the Sarah McLachlan. They also have 17 other Arista records ripping up the charts. These guys are really good... In heavy traffic, Trauma's Craig Lambert continues to grab major airplay on Dreamhouse ... Unsolicited, Pop programmers have begun adding the Faith Hill track on WB. Stu & Barney will let this one rip shortly ... Anggun showing early strength for Epic's Boulos & Connone. This one will cut through the crap... As Celine Dion's Titanic smash is now certifiably crispy, rest that puppy and open up the spins on the new one. This is another winner for Hilary & Desiree at 550... Elektra's Greg Thompson & Bill Pfordresher continue to develop Alana Davis nicely while riding Natalie Merchant into a sure Top 10 slot. Lotsa Modern Adult interest in the Foo Fighters track from X-Files... As if we haven't kissed Riccitelli's ass enough lately, we're puckering up again-All Saints is coming all the way home and Harvey Danger is off and running. Nice time for Island to get hot... Geffen's Bob Catania stirring up some Modern Adult action now on Cowboy Junkies. Be sure to check out Pure Sugar, which launches 7/6... Kudos to the entire MCA staff for breaking not only a record, but an artist with Semisonic. There will be multiple hits here for Nancy Levin, Bonnie Goldner & Steve Zapp... Why did both KYSR & KROQ in L.A. jump the gun on WORK's Eagle-Eye Cherry? Because it's a fucking smash! Baumgartner & Reese will get all of this one, and Heather Nova too-which is impacting Top 40 now... Records you'll be pounding soon: Barenaked Ladies, Everything, Swirl, Far Too Jones & Athenaeum.



**SURVIVAL OF THE NITWITS:** MCA VP Top 40 Steve Zap (I), KRQQ Tucson PD Tim Richards (c) and MCA W. Coast Mgr. Greg Marella, provide startling new evidence that when they work together, radio guys can actually walk upright and get the hang of that whole opposable thumb thing. "Wait... must... rest," mutters Zap, overwhelmed.



SOMEBODY POP HIM: "OHHH MYYY GAWD! That's the most hilarious, ludicrous, unbelievably amusing thing I've ever heard! You kill me! Funny! You card, you madcap, you cut-up!" squeals HITS' resident blonde joke Ed Brown (r) after WDRV Pittsburgh's Chris Shebel (I) confided that he has actually read Pop Mart.

This Week's Special



Palmese: Hopes to meet Usher soon.

veteran gunslinger Ken Lane, and ex-radio god Jim Elliot are just three of the cogs in Richard's well-oiled machine. With simultaneous hits happening from Sarah, Usher, Next, Five and Ace of Base, these guys are at the top of their game. Now that we've shamelessly sucked up, we don't feel so bad about always running that picture of Richard in his priest's collar (back when he was promoting the big guy). Bless us father, for we have sinned...

The Arista promotion department, under the watch of Sr. VP Richard Palmese, has proven to be one of the elite forces in the business. Week in, week out, these guys systematically buckle down, get their records played and bring their hits all the way home. When Arista has a record in play, (as they almost always do) the industry as a whole (especially programmers) have total confidence in the label's ability to dose it out. From Sarah McLachlan's huge Mainstream breakthrough to Puffy's Hip-Hopto-Pop crossover, these guys deliver. Longtime Arista VP Jeff Backer,

# POP MART



**REIGN MEN:** Columbia hip-hop hitmakers Lord Tariq (2nd from r) & Peter Gunz (2nd from I) continue their eye-opening odyssey of radio laffs as 92Q Baltimore PD Tom Calococci (3rd from I) and MD Buttahman (3rd from r) give each other wedgies. Funny stuff! Meanwhile, Columbia's Lisa Ellis (I) and John Strazza (r) look forward to the Cheez Whiz olympics.



TWO FOR THE ROADKILL: KKFR/Phoenix's Bruce St. James (I) and KHTS San Diego's Ron Geronimo follow the first rule of radio—never lose track of your buddy! "After we go wee-wee, we'll get on the bus, which is big and yellow," Geronimo points out. Hey, labels: your records are in good hands.

# Set-Up Box



Brenda: Queen of The Dirty Boogie. This is the track you've heard about six thousand times already. It's "Jump Jive An' Wail" from the Brian Setzer Orchestra, and yes, it's the Gap TV commercial that you can't avoid unless you're living under a rock. Ex-Stray Cat Setzer has the strongest New Jack Swing LP yet—it's called "The Dirty Boogie" and should go all the way at Mainstream. Interscope's Brenda Romanc is on the case and grabbing massive airplay NOW!



Burt: Eagle-Eye is not his real name.

Say hello to "Say Tonight," the soonto-be runaway smash from Eagle-Eye Cherry. Yes, that's his real name. He's Neneh Cherry's younger brother, and his debut album, "Desireless," is full of strong Pop nuggets that will be all over the radio for the rest of the year. Key tastemakers are already on this track. WORK Group promo domo Burt "Blind-In-Both-Eyes" Baumgartner & Dennis "One-Eye" Reese will close this home run quickly.

TIUU

**KBKS** 

KKRZ

KHKS

# Consultant's Corner

This week, crack consultant Dave Shakes of Alan Burns & Associates returns, bringing on the winks with a nutty empirical study of "amplification" as a metaphor for maximizing that good 'ol radio zing. Pleasant dreams.

**PUMP IT UP:** Amplify it. The way to thrive on the fragmented entertainment dial is make your small fragment bigger than it actually is. Narrowly focusing a radio station isn't the end goal. It's just the beginning. The end goal is to ampli-



Hi, I'm Dave.

fy what's left into something bigger than its natural value. I first saw this principle at work when I interned at KFRC in 1980. Dr. Don Rose sailed his private boat from San Francisco to Hawaii for a family vacation. They pumped up his week off into the greatest voyage since Christopher Columbus. A fleet of ships escorted him out of the bay. Short-wave radio gave daily reports on his progress. Amplifying his vacation kept fans involved with the morning show while he was off... Another savvy morning man is Gary Craig at TIC-FM. He tells a dirty joke every Thursday that makes you laugh. He pumps it up by airing a woman they call "The Laugher of East Hartford." She has an insanely long, cigarette smoke-drenched cackle that won't stop 'till she's gasping for air. It makes the show even funnier... At B-96 in the early '90s, we wanted to amplify an Eddie & JoBo benchmark called "No Panties Thursday." That's the day you don't wear underwear to work and proudly call in to report said fact to **The Killer Bee**. How to make "going without underwear" even bigger? We paid your parking at the Madonna concert if you were flying your underwear from the car antenna as you drove in. Thousands of cars flying their bikini briefs in the breeze amplified "No Panties Thursday" and put Eddie & JoBo on the map... At "The People's Station," **KMEL**, we wanted "the people" to feel involved with the stage. So we took the stage banner "dancing man" design and put it on T-shirts, and the sea of concert-goers looked like part of the stage art design. Amplifying the design linked listeners to the performance... I recall an aircheck of M. Dung back in his early days when he twistedly amplified a simple pledge drive by threatening to vomit on the air if listeners didn't pledge money. They didn't cough up... so he did. I believe that "puking delivery" led him to get mornings at KFOG (I figure this anecdote amplifies my point in a way that the HITS editors can appreciate)... Mike Marino also used amplification to spark listener imaginations at The Planet in Houston. They had a "Planet Staff Party" for employees and lucky listener winners. It was actually an artist showcase meet 'n' greet, but selling it as a "staff only" amplified the image of a fun "inside, exclusive" event... Programmers are strategic these days. They separate stations within clusters and eliminate anything that doesn't build core TSL. That's good. Amplification begins with removing "noise" in the signal. But finish the job. Don't just air what's left after you've eliminated clutter-pump it up, make it bigger. Amplify what's left into a cohesive single "big stick" that grabs the listener's imagination, and win by making the competition appear obsolete.

HITS		

PRODUCED BY JULIAN RAYNCHID AND FASTBALL. MIXED BY CHRIS LORD ALGE. RUSSELL CARTER ARTIST MANAGEMENT

#39

#33

#31

#21

#1C

#1

#13

#15





The top story of the week is the move of Chancellor's WRCX Chicago morning superstar Mancow Muller to Emmis Broadcasting's WKQX with a substantial signing bonus and a reported \$3 million base per year for three years. What we hear happened is that Mancow wanted Chancellor's AMFM to syndicate his show to other major markets, but the corporation balked due to the controversial nature of the show's content. Emmis then swooped in with the megabucks deal and closed like crazy. Look for Emmis to support his syndication efforts with surprises to come. Chancellor has now responded by placing Capstar-produced, AMFM-syndicated "Bob &

Tom" on WRCX.... And speaking of AMFM, the network hires Gary Krantz from MJI Broadcasting as VP of Programming, Music and Entertainment to be based in NYC..... On Monday (6/22) in Los Angeles, **KPWR**, under the



NYC celebrates the city's newest holiday, officially known as "Screw Los Angeles Day." Among those attending the going away bash are **David Nathan, John Boulos**, LaLa bound **Val DeLong & Craig Lambert &** our own **Jeff** "I'd Attend A Manhole Opening" **McCartney**.

direction of Steve Smith and Rick Cummings, have changed their positioning statement from "Where Hip-Hop Lives" to "LA's Party Station." Look for this to be the first in a series of announced moves in the next few weeks. On the PD search front, KYLD San Francisco's Michael Martin remains the company's first choice, but he won't come cheap. The redhot Mr. Martin is in a position to make "the deal of a lifetime," either with parent company Chancellor, at Power 106 or at another yetunrevealed alternative ..... Our favorite new record, the Brian Setzer Orchestra, is off to a running start for Brenda Romano's Interscope squad..... (continued on page 124)

# heather nova Iondon rain (nothing heals me like you do)

Early Believers KYSR KLLC KZZO KFMB WSSR KBKS WPNT WPTE WBCN...

> IMPACTING TOP 40 - 6/29!

PPEARING ON THE Produced by Jon Kelly LILITH FAIR TOUR Mixed by Andy Wallace HIS SUMMER Written by Heather Nova



World Radio History

# 06.30.98 MAXWELL

World Radio History