



# AND MULTI-PLATINUM PHENOMENON R. IKally

The Double Album

28 new songs
Produced, Written
and Arranged
by R. Kelly



In stores November 10



Management / Direction: Barry Hankerson Midwest Entertainment Group



Produced by John Wozniak • Management: Blake & Bradford

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#### **VIBE-RATERS** 6

Lenny Kravitz is on the "Fly," while eels and Orgy slither into the light.

# ALBUMS

Jay-Z keeps on "Knocking," while Dru Hill, R.E.M. and Faith Evans check into this week's Top Ten.

#### 32 DIALOGUE

live President Barry Weiss takes some time from letting the Backstreet Boys borrow his ID so they can buy beer to teach HITS' resident homie David Konjoyan "Of Cooking" a few dance steps.

# POST MODERN

Ivana gets set to serenade Jimmy Webb with her own a cappella punk version of "Wichita Lineman."

#### 61 ROCK

Lenny Kravitz and Hole are on a roll, debuting VAST and Pushmonkey climb the vines, while HITS' beleagured Rockfather Jimmy "Diaper Wiper" Barnes has his mettle tested by parenthood.

#### 67 JAMZ

Juice has the pulp fiction on Ardenia Brown, Andre Harrell and Frances Preston, while we put the squeeze on JAMZmaster Gary "No Action" Jackson.

Jay-Z is "Hard" to top at MPS, Alanis gives "Thanks" at **REQUESTS** and **POP MART** says there's a strong field jockeying for the fourth quarter stretch run at pop radio while consultant Bill Richards introduces his national music testing service, which proceeds to flunk this week's torpor-inducing WAVELENGTH.

102 WAVELENGTH POP PLAYS REQUESTS

13 FRONT PAGE

24 NEAR TRUTHS

LETTERS & T. TIMES 29 WHEELS & DEALS

35 BEAT'S ME

IN THA MIX

POP MART

**78 TOP TENS** 

**84 EARPICKS** 

# NAKED AMBITION



Il eyes are on Alanis Moris-A sette, and not just because she's nude all over MTV in her new hit video, "Thank U." "Supposed Former Infatuation Junkie," the long-awaited follow-up to her nearly 28-million-selling worldwide "Jagged Little Pill," hits the streets this week as the industry heads into the fourth quarter home stretch. With a great set-up by Maverick/Reprise, the only question that remains is, how big will it be? Hopefully, large enough to overcome this HITS Contents misstep.



#### ON THE COVER

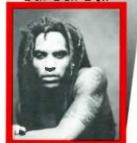
averick/Reprise superstar Alanis Morissette marks the release of her new album, "Supposed Former Infatuation Junkie," by petitioning to get off this HITS cover.

# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

**LENNY KRAVITZ • VIRGIN** 

LW 2 2W 2 3W



album: 5

track: FLY AWAY

Oy vay! Gold LP sales fly higher as #1 Active Rock, Top 5 PoMo cut crosses Pop radio. Too many stations to list! Retail jumps include #70-62 M'land, #47-42 B'Buy, #50-43 B'buster. 15 VH1 Lg., 11 MTV Stress spins, Box, M2. Mgmt: Craig Fruin/HK Mgmt.

CAKE • CAPRICORN/MERCURY



album: PROLONGING THE... track: NEVER THERE

Delicious LP sell-thru w/375k shipped as cut crosses to Pop radio big-time. Adds include KIIS, B97, WSSR, WBZZ, KPTY, PRO-FM. Still Top 5 PoMo. Adds include KZON. Active Rock action, too. MTV, Top 5 M2, Box. On tour. Tons of press. Mgmt: Bonnie Simmons.

NEW RADICALS . MCA

8 LW 9 2W 10 3W



album: MAYBE YOU'VE... track: YOU GET WHAT ...

Smash! #2 Most Added at Pop! Over 75 stations, including B97, Q102, Y100, WFLZ, KZHT, KDND, KCHZ, KSLZ, KMXV, KBKS, more. PoMo closing. 12 MTV Stress/Buzzworthy spins. LP selling w/180k shipped. Promo tour in Dec. Mgmt: M. Kirkup, S. Jensen/Direct Mgmt.

THE FLYS . TRAUMA/D.V.





album: HOLIDAY MAN track: GOT YOU (WHERE...)

Flys still zipping up at retail w/over 130k out as Top 10 PoMo, Top 15 Active Rock play continues. Big: WXRK, 99X, KKND, KEDJ, KRXQ, KDKB, KUFO, more. MTV, M2, Box. Headlining NY Irving Plaza show 11/18. R.S. piece out now, Spin soon. Mgmt: DV Sector Mgmt.

# **SOUL COUGHING • SLASH/WB**



album: EL OSO track: CIRCLES

Now Top 10 at PoMo radio w/lots of phones as LP continues to hack up nice sales w/200k out. Big: WXRK, KROQ, KITS, KEDJ, WBCN, 91X, KWOD, Q101. Video to MTV at presstime. Tour ends this week. Letterman 11/4. Much press. Mgmt: John Cutcliffe/Gold Mountain.

# **REEL BIG FISH • MOJO/UNI**

DEBUT 9 LW



album: WHY DO THEY ... track: THE SET UP (YOU...)

Netting solid sell-thru in week two w/200k shipped as PoMo radio fries up more spinnage. Big play at KROQ, KWOD, WENZ, Q101, 91X, WFNX, more. Video on MTV, M2. Donny and Marie 11/4. On tour forever. Mgmt: Vince Pileggi, Milano Mgmt.

# **LESS THAN JAKE • CAPITOL**

7 LW 8 2W 9 3W



album: HELLO ROCKVIEW track: HISTORY OF A...

Growing steadily at PoMo radio as LP continues to sell w/125k out. Adds include KNDD, CIMX, WENZ. Spinning at KROQ, KNDD, WBCN, KWOD, KITS, KNRK, KLZR. Video in production. On tour with All. Press includes Warped, Alt. Press. Mgmt: Kathy Mussio, Mussio Mgmt.

# TQ • CLOCKWORK/EPIC

10 LW 10 2W 13 3W



album: THEY NEVER SAW... track: WESTSIDE

Mad flavor at R&B, R-Xover radio continues to drive Top 10 single sales as LP gets set to hit 11/10. Phat: KPWR, Z90, KSFM, KUBE, KQKS, KYLD, more. Adds include KCHZ. BET, M2. On promo tour thru 12/3. BET Teen Summit this month. Mgmt: Theresa Price, Xtreme Ent.

# VIBE-RATERS

OUR PICKS TO BREAK FROM OUTSIDE TOP 40 . CHOSEN BY THE HITS EDITORIAL BOARD

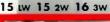
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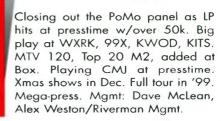
album: YOU'VE COME A... track: GANGSTER TRIPPING

Fat PoMo action well before official 11/17 add date as LP sees solid sell-thru w/120k out. Adds include KNDD, WBTZ, WTGZ, KNFX. Early spins already at WFNX, KNDD, WBCN, KDGE. Recent LA show sets all-time record in bar sales! Mgmt: Gary Blackburn/ Anglo Mgmt.





album: WITHOUT YOU I'M...
track: PURE MORNING







album: GRAN TURISMO
track: MY FAVOURITE GAME

LP hits at presstime w/over 170k as PoMo radio gets hotter. Huge: KROQ, 91X, WFNX, WHFS, KITS. Adds include 99X, WBCN, KNRK. MTV 120, M2, added at Box. CM at presstime. Sold-out major market club dates on now. Tons of press. Mgmt: Petri H. Lunden/Motor SE.





album: ELECTRO-SHOCK... track: LAST STOP: THIS...

Pop innovator E and cohorts' second LP sparks nice sales, led by So. Cal. home base, w/75k out as PoMo radio sizzles. Top 15 at KITS, KNDD, KWOD, WFNX, Y107. Big: KROQ, KLZR, WEND, KRAD, WBCN, WHFS. MTV 120, Top 5 M2. Club dates thru 11/14. Mgmt: Elliot Roberts, Frank Gironda/Lookout Mgmt.

FIVE . ARISTA



album: FIVE

track: IT'S THE THINGS...

New single scores Top 20 nat'l. sales debut as LP continues retail heat w/337k out, big 25k 5-day. Xmas show blitz: WXYV 12/8, Z104 12/9, WKSL 12/10, KHKS 12/11, Mall of America 12/15. Tons of press. Also have a song on "Sabrina" ST. Mgmt: Safe Mgmt.

VAST • ELEKTRA/EEG



album: VISUAL AUDIO...
track: TOUCHED

Vast amounts of raging radio action send cut into the Active Rock Top 30. Top 10 at KLBJ. Big at KTUX, WZTA, KNCN, KUPD. Adds include WMFS. PoMo play includes WKQX. Headlining clubs. Ink in Metal Edge, Hit Parade. 32k out. Mgmt: Warren Entner Mgmt.





album: BRITNEY SPEARS track: BABY ONE MORE...

Still working a teen dreamy set-up ahead of Dec. LP street. X-promos w/Hasbro, Sunglass Hut, Arrow Book Club, *Just Nikki*. Also has a song on "Sabrina" ST. NSYNC tour starts 11/17. Top 10 at Box. Commercial single in stores. Mgmt: Larry Rudolph/Rudolph & Beer, LLC.





album: CANDYASS
track: BLUE MONDAY

Sweet PoMo radio love for second single (New Order cover) from first signing to KoRn's label. Already huge: KROQ, KITS, Q101. Active Rock, too. Video in pre-production. On tour w/KoRn. Cut also on "I Still Know..." OST. LP selling w/65k out. Mgmt: Jeff Kwatinetz/The Firm.



# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE	LABEL	POWER INDEX	PERCENT CHANGE
1	1	1	JAY-Z	VOL. 2 HARD KNOCK "Hard Knock Life" leads	Def Jam 538-093	180.4	-13%
DE	BUT	2	DRU HILL	ENTER THE DRU "How Deep" leads	Island 45422	134.2	_
DE	BUT	3	REM	<b>UP</b> "Daysleeper" leads	Warner Bros 47112	106.9	
4	4	4	NSYNC	NSYNC "God Must Have" starts	RCA 67613	95.3	+4%
2	2	5	LAURYN HILL	THE MISEDUCATION "Doo Wop" hot single	RH/COL/CRG 69035	95.3	-10%
3	3	6	SHANIA TWAIN	COME ON OVER Total exposure	Mercury 536-003	92.2	-2%
6	6	7	RUSH HOUR	SOUNDTRACK Movie won't quit	Def Jam 58663	75.3	-5%
DEI	BUT	8	FAITH EVANS	KEEP THE FAITH "Love Like This" leads	B Boy/Arista 73016	71.4	-
9	8	9	BACKSTREET BOYS	BACKSTREET BOYS "I'll Never" won't quit	Jive 41589	70.7	+2%
10	7	10	DIXIE CHICKS	WIDE OPEN SPACES Title cut leads + tour	Monument 68195	68.3	-4%
DEI	BUT	11	PHISH	THE STORY OF THE Big fan base	Elek/EEG 62297	65.6	_
7	9	12	BARENAKED LADIES	STUNT "It's All" added MTV	Reprise 46963	64.0	-7%
5	5	13	OUTKAST	AQUEMINI "Rosa Parks" leads	LaFace/Arista 26053	63.0	-21%
-	33	14	HOPE FLOATS	SOUNDTRACK Movie video for rent now	Capitol 93402	62.1	+85%
8	10	15	SHERYL CROW	THE GLOBE SESSIONS "My Favorite Mistake" cut	A&M 09592	61.0	-7%
23	14	16	BRANDY	NEVER S-A-Y NEVER "Have You" happening	Atl/Atl G 83039	59.8	+12%
12	13	17	GOO GOO DOLLS	DIZZY UP THE GIRL "Slide" leads now	Warner Bros 47058	58.6	+10%
DE	BUT	18	MOTLEY CRUE	GREATEST HITS Hits package	Motley/Beyond 78002	51.1	_
24	20	19	ROB ZOMBIE	HELLBILLY DELUXE Nearing a million	Geffen 25212	49.8	+8%
21	15	20	KORN	FOLLOW THE LEADER Still touring	Immortal/Epic 69001	47.8	-8%
13	16	21	BRIAN SETZER ORCHESTRA	THE DIRTY BOOGIE Well past a million	Interscope 90183	47.2	-3%
17	17	22	BEASTIE BOYS	HELLO NASTY "Body Movin'" now	GR/Capitol 37716	44.6	-8%
15	19	23	DR. DOLITTLE	SOUNDTRACK Aaliyah still the cut	Be!/Atl/Atl G 83113	43.2	-6%
22	23	24	CITY OF ANGELS	SOUNDTRACK Sarah McLachlan cut now	WS/Reprise 46867	43.1	-1%
26	25	25	DMX	IT'S DARK AND "How's It" hot	Def Jam 558-227	42.6	+1%







# 98 FASHION AWARDS













THANKS FOR MAKING IT FASHION'S LOUDEST NIGHT OUT.

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# top50 ALBUMS

2W	LW	TW	ARTIST	TITLE COMMENT		POWER INDEX	PERCENT CHANGE
18	26	26	MARILYN MANSON	MECHANICAL ANIMALS Ready for new cut	Nothing/Inter 90273	37.0	-11%
16	22	27	KIRK FRANKLIN	THE NU NATION PROJ. "Lean On Me" leads	Gospo/Inter 90178	36.8	-17%
25	27	28	ARMAGEDDON	SOUNDTRACK Incredible run	Col/CRG/SMS 69440	36.0	-13%
31	37	29	JOCK JAMS VOL. 4	VARIOUS More	Tommy Boy 1266	34.2	+13%
50	38	30	FAITH HILL	FAITH "This Kiss" still	Warner Bros 46790	33.3	+10%
11	21	31	BIZZY BONE	HEAVEN'Z MOVIE "Thugs Cry" the cut	MT/Relativity 1727	32.8	-26%
33	34	32	CREED	MY OWN PRISON Alternate mix "What's"	Wind-Up 13049	32.1	-2%
20	28	33	PHIL COLLINS	HITS Fan base	Atl/Atl G 83139	31.6	-11%
30	30	34	HOLE	CELEBRITY SKIN "Malibu" next	DGC 25164	31.2	-9%
39	36	35	ALL SAINTS	ALL SAINTS "Never Ever" still	London/Isl 828-997	30.9	0%
38	35	36	MATCHBOX 20	YOURSELF "Back 2 Good" now	Lava/Atl/Atl G 92721	29.3	-5%
_	12	37	BLACK SABBATH	REUNION Live + 2 new tracks	Epic 69115	28.9	-50%
DE	TUE	38	PRAS	GHETTO SUPASTAR "Blue Angel" leads	RH/Col/CRG 69516	28.4	-
46	42	38	PRAS MADONNA	GHETTO SUPASTAR "Blue Angel" leads  RAY OF LIGHT "The Power" the cut	RH/Col/CRG 69516 Warner Bros 46847	28.4	+6%
8				"Blue Angel" leads  RAY OF LIGHT			
46	42	39	MADONNA	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE	Warner Bros 46847	28.2	+6%
46	42 49	39 40	MADONNA WILL SMITH	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK	Warner Bros 46847 Col/CRG 68683	28.2 28.0	+6% +12%
46	42 49	39 40 41	MADONNA WILL SMITH PRACTICAL MAGIC	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK S Nicks/S Crow duet  DESIRELESS	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140	28.2 28.0 27.5	+6% +12% -19%
46 49 — — 19	42 49 31 41	39 40 41 42	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK S Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434	28.2 28.0 27.5 27.4 26.7	+6% +12% -19% -7%
46 49 — — 19 DEI	42 49 31 41 29	39 40 41 42 43	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY CYPRESS HILL	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK 5 Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV 2 cuts working  GREATEST HITS VOL. 1	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434 RH/Col/CRG 69037	28.2 28.0 27.5 27.4 26.7	+6% +12% -19% -7%
46 49 — — 19 DEI	42 49 31 41 29	39 40 41 42 43	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY CYPRESS HILL TOBY KEITH	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK 5 Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV 2 cuts working  GREATEST HITS VOL. 1 Country hits  VARIOUS	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434 RH/Col/CRG 69037 Mercury Nashville 96220	28.2 28.0 27.5 27.4 26.7 26.5	+6% +12% -19% -7%
46 49 — — 19 DEI	42 49 31 41 29 BUT	39 40 41 42 43 44	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY CYPRESS HILL TOBY KEITH SURVIVAL OF THE	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK 5 Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV 2 cuts working  GREATEST HITS VOL. 1 Country hits  VARIOUS Rap collection A LITTLE SOUTH	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434 RH/Col/CRG 69037 Mercury Nashville 96220 Def Jam 81762	28.2 28.0 27.5 27.4 26.7 26.5 26.4	+6% +12% -19% -7% -25% —
46 49 — 19 DEI	42 49 31 41 29 BUT 11	39 40 41 42 43 44 45	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY CYPRESS HILL TOBY KEITH SURVIVAL OF THE AEROSMITH	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK 5 Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV 2 cuts working  GREATEST HITS VOL. 1 Country hits  VARIOUS Rap collection  A LITTLE SOUTH Live 2 CD set  STILL IN THE GAME	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434 RH/Col/CRG 69037 Mercury Nashville 96220 Def Jam 81762 Geffen 25221	28.2 28.0 27.5 27.4 26.7 26.5 26.4 26.4	+6% +12% -19% -7% -25%55%
46 49 — 19 DEI — 27	42 49 31 41 29 BUT 11 32	39 40 41 42 43 44 45 46 47	MADONNA WILL SMITH PRACTICAL MAGIC EAGLE-EYE CHERRY CYPRESS HILL TOBY KEITH SURVIVAL OF THE AEROSMITH KEITH SWEAT	"Blue Angel" leads  RAY OF LIGHT "The Power" the cut  BIG WILLIE STYLE "Miami" now  SOUNDTRACK S Nicks/S Crow duet  DESIRELESS "Save Tonight" leads  IV 2 cuts working  GREATEST HITS VOL. 1 Country hits  VARIOUS Rap collection  A LITTLE SOUTH Live 2 CD set  STILL IN THE GAME "Come Get" leads  WANDER THIS WORLD	Warner Bros 46847 Col/CRG 68683 WS/Reprise 47140 Work 69434 RH/Col/CRG 69037 Mercury Nashville 96220 Def Jam 81762 Geffen 25221 Elektra/EEG 62262	28.2 28.0 27.5 27.4 26.7 26.5 26.4 26.4 25.7	+6% +12% -19% -7% -25%55% -24%

10



New This Week...

KIIS - L.A.

WPRO - Providence

B97 - New Orleans

WSSR - Tampa

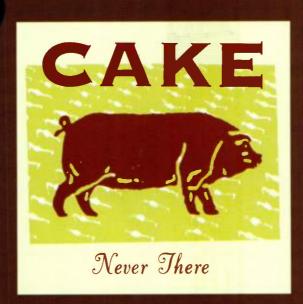
New Action Includes:

KPTY KMCK KISX WQGN WERZ WCIL WSPK WJYY WJBQ

EARLY SPINS AT:

KBKS Y100 KALC KLLC WXSS WBMX WSHE WPTE G105 WQZQ WABB KQKQ WFBC WZYP WXLK WSTW

& Many More





Modern Rock Monitor 3\*



#1 Phones
Nationally!

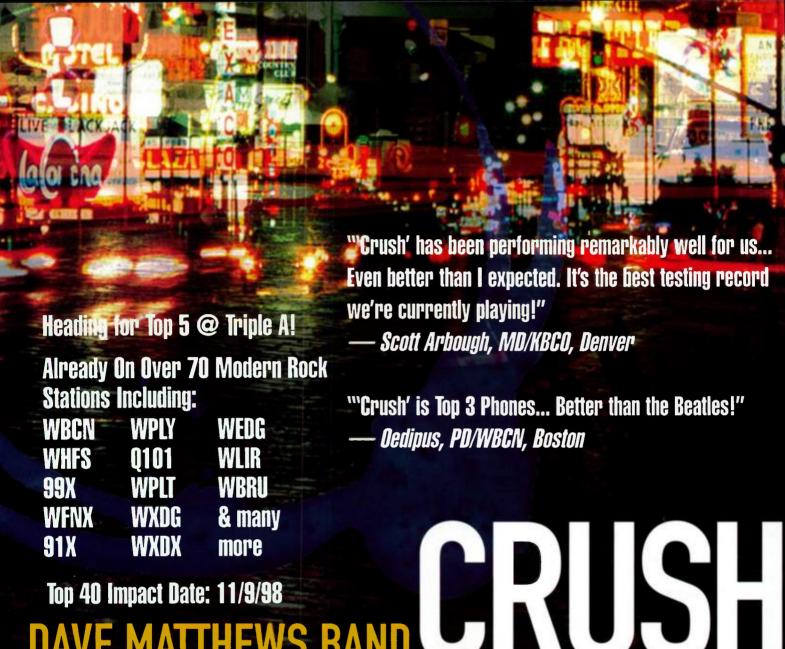


The debut single and video from the album

# Prolonging the Magic

Produced by John McCrea. Arranged by CAKE, Ben Morse, Tyler Pope, Chuck Prophet, Jim Campilongo, Greg Brown and Joe Snook. Mixed by Mark Needham except "Never There" and "where would I Be?" mixed by Kirt Shearer and Craig Long. Management by Bonnic Simmons, Oakland, CA

Over 125,000 Albums Sold In The First 4 Weeks!



oduced by Steve Lillywhite ■ Mixed by Steve Lillywhite & Steve Harris ■ Management: Red Light ■ www.dmba



# Disgruntled Electorate Votes Down Proposition HITS

# FRONT PAGE

Orgy Rockin SWINGIN'



NOVEMBER 6, 1998

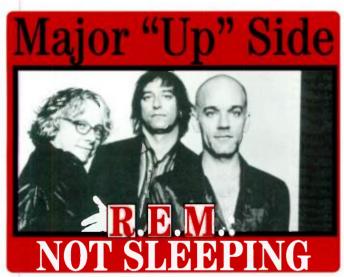
**VOLUME 12** 

ISSUE 618

\$6.00

Dru Hill, R.E.M., Faith & Phish are hot, but Jay-Z's got the chart...

# KNOCKED UP!!!

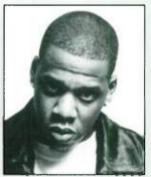


ADVERTISEMENT

You need to KNOW...

call toll free 1-877-840-JOHN ive weeks at the top of the Album Chart. For many artists, such a run is a mere pipe dream (and we at HITS know something about pipe dreams). Not so for Def Jam superstar Jay-Z, who once again smokes 'em all for an amazing five straight #1 appearances.

To stay on top this week, young Mr. Z had to ward off big debuts from both Dru Hill (Island) and R.E.M. (Warner Bros.), whose "Enter the Dru"



Jay-Z

and "Up" debut at #2 and #3, respectively. No small feat.

Also notable is that the as-yet-unmerged PolyGram, with the debut of Dru Hill, this week sports a very serious 4 in the Top 10, including Shania Twain (Mercury) at #6 and the Rush Hour soundtrack (Def Jam) at #7. Talk about going out with a bang.

Elsewhere on the chart, Bad Boy/Arista's Faith Evans returns with a new collection debuting at #8, while noodle-rock heroes Phish (Elektra) get in the swim at #11.

Notes Blockbuster Music's Norman Hurd, "This run by Jay-Z is incredible! But we also saw some big debuts, with Dru Hill, R.E.M. and Faith Evans all showing up in Blockbuster's Top 5. And having this many customers in the stores bodes well for all of the upcoming releases."

Dru Hill



### Next Week's Chart

Speaking of upcoming releases, artists making their chart bows next week include Alanis Morissette (Maverick), Celine Dion (550), U2 (Island), Beck (Geffen), Hanson (Mercury), Mia X (No Limit), Oasis (Epic), the Belly soundtrack (Def Jam), 311 (Capricorn/Mercury), the Rolling Stones (Virgin) and the John Lennon box set, to name a few. Says Hurd, "Alanis is going to be massive. This should be the best fourth quarter in two or three years."

# ic Of The Week



# Dave's World

Seen welcoming his new head of Promotion Dave Urso to the fold, Private I Chairman Joseph Isgro remarks that he hired Urso because he represents "the new, innovative cutting edge of promotion." Urso's first task will be to get Private I artists exposure on the NBC Nightly News... and to finally get that freakin' Pink Floyd record played.

# TOP SELLING

# SINGLES

The Top Ten Best Selling Singles this week are #1 Divine (Red Ant), #2 98 Degrees (Motown), #3 Lauryn Hill (Ruffhouse/Col/CRG), #4 Deborah Cox (Arista), #5 Dru Hill (Def Jam), #6 Keith Sweat (Elek/EEG), #7 Monica (Arista), #8 TQ (550 Music), #9 Faith Evans (B'Boy/ Arista) and #10 Faith Hill (WB).

# WILD CARD

### DEF JAM

The nation's number one album has two red-hot tracks leading the way, but it's "Hard-Knock Life" featuring a sample from the Original Cast of Annie that's on the verge of exploding Pop & taking this project through the roof. Lyor Cohen & Kevin Liles are teaming up with David Leach & Steve Ellis to make sure this one breaks all the rules & ends up at the top where it belongs. Smash!!!

# MTV Spanks U

When Tom Calderone came to MTV last month as Sr. VP Music & Talent, the former radio consultant was surprised to learn the network had nothing planned to spotlight the music industry's usual rush of fourth-quarter superstar releases.

■ The music channel will rectify that starting November 16 with its "Spankin' New Music Week," which will feature new work from artists releasing albums before the end of the year.



Tom Calderone: Giving the kids a well-deserved Spanking.

■ Artists who will appear live in the studio for interviews and performances include Mariah Carey (16), Jewel (17), Metallica (18), Whitney Houston (19) and Puffy Combs (20).

■ The festivities kick off the weekend before (14-15) with a two-hour block of "Spankin' New Videos" featuring current clips from Hole, Jewel, Alanis Morissette, R.E.M., Master P and New Radicals, among others.

■ Every day during the week, "Total Request Live" will premiere new videos at 3:30-4:30 pm (ET/PT), with CD giveaways to viewers throughout the show. Those clips making their debut include Mariah & Whitney's "When You Believe," Busta Rhymes' "Give Me Some More," Metallica's "Turn The Page," 'NSYNC's "God Musta Spent A Little More Time With You," the Spice Girls' "Goodbye" and a new

Backstreet Boys video.

# Typo Negative



In announcing his new Web site, igotanotherjobfromdanny.org., in conjunction with his **Beauty Records** imprint via **Mercury**, former HITS Far Truths columnist **Jim Fouratt**'s press release said: "Im so verry honured to beprt of thiis historick evnet, perhpas this woulld be a god time to strat writing agin." Mercury ruler **Danny Goldberg** stands by with spellcheck at the ready.

# **Court Jester**



Keeping busy between court appearances, Broadway diva Toni Braxton explains to VHI and Disney execs how to renegotiate with your label: "It's fascinating, really. First, you fire everyone you've ever dealt with, and then there's this seven-year thingy that gets you lots of headlines, and then you say you're broke and voila!" Seen admiring manager Barry Hankerson's handiwork are (I-r) VHI's Denise Korycki, Franklin Cumberbatch, and Rob Festinger, Braxton, VHI's Dave Knoll, Walt Disney Theatrical Productions' Patty Onagan, Walt Disney Records' Tim Hyde and Hankerson.

# Sony Weathers the Storm

According to results released last week by Sony Corp., the company posted a 21% drop in operating income for the first half of its fiscal year ending September 30, despite substantial gains made in its games and music divisions.

On a combined basis, Sony Music Entertainment sales jumped 10.3% to \$1.39 billion, while operating income declined 74% to \$31 million. The profit shortfall is primarily attributable to the Japanese

music operation (SMEJ), which posted an 88% drop in net profits, owing to financial turmoil in the region and poor sales by local artists. According to a statement, the U.S. music unit (SMEI) achieved record revenues for the six-month period.

New releases in the fourth quarter from Mariah Carey, Bruce Springsteen and Celine Dion are expected to help boost the conglom's second-half revenue.

# **Mullet Over**



"I can't tell you how much I dig the current look—very '93," notes Lava/Atlantic star Kid Rock (c) to rock icon Dee Snider (r), whose teen-evisceration/labor-of-love flick got smoked in theaters by the likes of "Bride Of Chucky" and "Holy Man." Meanwhile, Kid Rock reminds the youngsters that while smoking is glamorous, it helps to stand next to a beefy burrito of manhood like Lava kingpin Jason Flom.

# A Blatant Rip-off of a Good Magazine

- 1 **ALANIS MORISSETTE:** "Infatuation Junkie" out and selling. Nobody tells her what to wear, Thank U very much.
- 2 **JIMMY IOVINE:** The Pope of The 'Scope has God-like action, emerging as Morris' Main Man.



- 3 IAY-Z: Can't "Knock" five weeks at number one.
- 4 HIRIAM HICKS: Dru Hill, Kelly Price hits happening right on cue.
- 5 MARIAH/WHITNEY: Dynamic duet rides a magic carpet over airwaves everywhere.
- 6 **RUSSELL SIMMONS:** Riding a well-timed hot streak. Will Seagram buy him out of his Jam?



- 7 U2: Island doing pro-Bono work with Greatest Hits disc.
- 8 **JIM CAPARRO:** What will be his piece of the pipeline in the post-merger Uni-verse?



- 9 **POLYGRAM U.S:** 4 in the Top 10. With labels heating up in the fourth quarter, Seagram has a lot less to wine about.
- 10 BOB HIGGINS: The new prince of Camelot. Trans World is his oyster.

# Fleisch For Fantasy

He's one of BAM's 100 Most Influential Californians in the Music Business, and no, the honor is not based on golf handicap, LL Bean catalog orders or even Most Lunches Eaten at the Ivy on Craig Kallman's expense account. It's an honor that goes to that person who looks best with a bucket on his head, which is why HITS' own Wheeler and Dealer Ioe Fleischer finished between Carrie Borzillo and Chuck Philips in this year's ranking. Next year, the Entertainment Weekly 101! Commented BAM Editor Bill Crandall: "Joe Fleischer? We meant Richard Fleischer, the guy who directed 'Mandingo."



### , a , a

# Epic Welcomes Matt | Maverick's

Matthew Marshall "Mellow" has been named Vice President A&R for Epic Records by Sr. VP A&R "All That" Kaz Utsunomiya, to whom he reports. Marshall will be based at the label's west coast offices in Santa Monica, CA.

In this new role, Marshall will work closely with the Senior Vice President to identify, sign and nurture his use of the English language and to help expand the department's A&R activities into new realms. Actually, Utsunomiya first made the announcement last Spring, but it took until now for us to figure out what he was saying.

Commented Utsunomiya, with translation provided by the label's publicity department: "Matthew's passion for music, together with his committed approach to A&R, make him a perfect fit at Epic Records. I haven't felt this

good since my last sake bath."

Prior to joining Epic, Marshall was VP A&R for Zoo/Volcano in charge of getting cash deposits back for all of Tool's empty beer bottles. Before that, he was Director Alternative Music for Zoo Entertainment, where he helped supervise Matthew Sweet's Slimfast diet. He holds a Bachelor of Arts degree from Vassar College.



Matthew Marshall: Epic's Marshall Plan goes into effect.

# VH MUSIC FIRST

# ACTION

The adds this week at VH1 are Seal (WB), Jonny Lang (A&M), Gloria Estefan (Epic) and Ringo Starr (Mercury).

# **Brown Out**



"Hello, I'm international superstar, devoted husband and father **Bobby Brown**. When I'm not serving as a positive role model for America's youth, I'm attending important charity fundraisers like this one with my beautiful wife **Whitney Houston** and **EMI** kingpin **Roy Lott**. It's important to give of yourself.... eeeep..... beep..... kraaak.... error, error, error."

# Maverick's Morissette-Up

Thank U.

That's probably what Maverick should say to superstar Alanis Morissette for delivering a record as deep as "Supposed Former Infatuation Junkie," but they've more than held up their end with a comprehensive marketing and promotion plan.

The album came out last Tuesday (11/3), with retailers predicting first-week sales of around 750,000. That's a far cry from her debut album, which sold about 10,000 when it came out in June '95, though it went on to sell 13 million OTC in the U.S. alone. Maverick says they've put more than 2.6 million albums on the street.

- "Thank U," which went to radio on September 21, is Top Five Most Played at Mainstream and Adult Top 40, #1 at Modern Adult and Top 15 at Post Modern. The controversial video, which features Alanis in the buff in various city locations, including a subway, premiered last month on both MTV and VH1, where it is getting nonstop airplay.
- Alanis appeared on the cover of both the L. A. Times Calendar and New York Times Arts & Leisure section, and will grace the covers of Rolling Stone and Entertainment Weekly as well.
- She just finished a club tour, performing a free show at New York's Roseland Ballroom, which was taped and aired on MTV last Monday (11/2). She performed on "Saturday Night Live" October 24.

- AOL featured Morissette on their "welcome page" for two straight days last week (10/26-27), offering 30-second sound bites from three of the tracks on the album and excerpts from the electronic press kit.
- According to label insiders, Maverick will spend an estimated \$500,000 in TV/radio advertising, with more than 65% earmarked for television and another \$100,000 in print ads.
- Streamers announcing the album's street date, along with handbills and fliers, were made available to retail outlets by the end of July.
- More than \$1 million will be spent on retail co-op, with discounts to retailers for two-and-a-half weeks past the album's street date.
- At retailers like Wal-Mart, the album will be available in five different locations, with ten separate pieces of point-ofpurchase materials and waterfall bins.
- Free underwear will be awarded to all those who purchase the album in the nude.





The adds at MTV this week are Barenaked Ladies (Reprise), Limp Bizkit (Interscope) and Seal (WB). A rotation increase goes to Third Eye Blind (Elektra/EEG).

THE POWER OF GOOD-BYE

# Huge Callout Plus Huge Sales = Huge Rotations:

2100 71x - Callout / Phones / Sales

1100 59x - Callout / Sales

WXXL 37x - Callout

WWZZ 33x - Callout / Sales

WXKS 32x - Callout / Sales

WDRQ 83x - Phones / Sales

WKTU 31x - Callout / Phones / Sales

KRBE 42x - Callout / Phones / Sales

KZQZ 45x - Callout / Sales

WZJM 25x - Callout / Sales

WZPL 33x - Callout / Sales

and more!



25\*-23\* Mainstream Top 40 2174 Detections (+191)



"Madonna has spent the last month Top 3 in research...

"The Power Of Good-bye" is going to spend the rest of '98 in Power Rotation for Y100." —Rob Roberts, PD Y100/Miami

THE NEXT SINGLE

Front HER Brilliand NEW ALBUN RAY OF LIGHT

Produced by Madonna, William Orbit and Patrick Leonard.

Management: Norman West, Q-Prime, Inc.

www.wbr.com madonna, www.maverickre.com

World Radio History

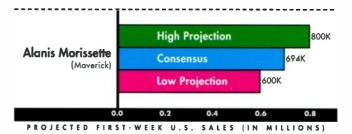






# Look Out — Here Comes Alanis

hile everyone's waiting around for the massive 11/17 action to hit, we thought it would be kinda neat to look at the new project by Alanis Morissette, which charts next week. We went back to our panel of esteemed retailers-Musicland's Dick Odette, Blockbuster's Cindy Barr, Camelot's Lew Garrett, Wherehouse's Bob Bell and Best Buy's Kevin Engler-and asked them what next week's chart will look like. At right, their projections.



# MORE SUPER T

n our continuing effort to serve as a nexus of deep industry thought, we have once again polled a panel of noted executives—this time from the label side—for their projections of first-week U.S. sales for the 10 major Super Tuesday (11/17) releases shown below. With the big day only two weeks away, the anticipation is growing by the minute. It's almost enough to make us ask

someone what "nexus" means. The results below reflect the projections of Geffen's Bill Bennett, Interscope's Steve Berman, Capitol's Phil Costello, MCA's Abbey Konowitch, Epic's David Massey and Atlantic's Ron Shapiro. As before, while we don't reveal who projected exactly what, we do show the high guess, the low guess and the consensus projection. Gosh, them bar graphs sure are purdy.



HITS





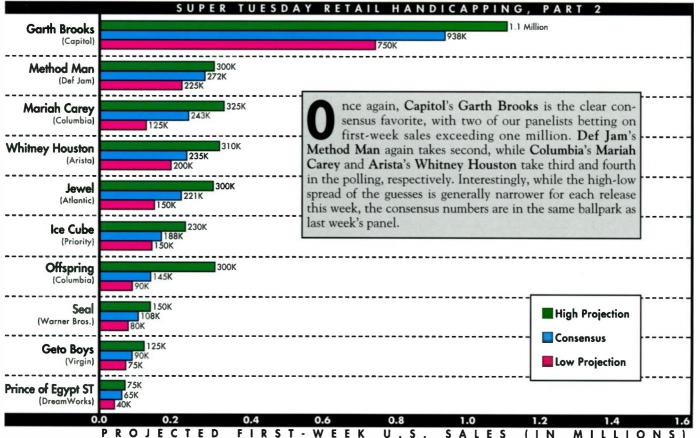






Steve Berman

DAVID MASSEY



U2



# 1.4 Million Shipped • Album In Stores Now

WSTR/Atlanta KFMB/San Diego KBKS/Seattle KQKQ/Omaha Top 10 Phones At:

WZEE/Madison WYKS/Gainesville WZNY/Augusta WAOA/Melbourne WPNT/Milwaukee KMCK/Fayetteville WHZZ/Lansing WJMX/Florence KSLY/San Luis Obispo

Callout: KFMB/SanDiego KZZP/Phoenix WDCG/Raleigh



Produced by Steve Lillywhite with Daniel Lanois and Brian Eno Principle Management: Dublin & New York



ISLAND 1998 Polygram International Music B.V



# Cox's "Wish" **Come True**

Is Canadian-born singer Deborah Cox the next big diva to emerge from Clive Davis' Arista stable, which has produced the likes of Whitney Houston, Sarah McLachlan, Monica and Toni Braxton?

Her sophomore album. "One Wish," which came out on September 29, is the follow-up to her '96 debut, which went Gold on the strength of hits like "Sentimental." "Who Do U Love" and "Where Do We Go From Here."

The first single from the new album, the lush ballad "Nobody's Supposed to Be Here,' was released to radio in August, with a video that has been receiving airplay on VH1, The Box and BET, among others.

Said label Sr. VP Black Music Lionel Ridenour when we told him we were from Vibe: "We all felt extremely good about this record because there's so much passion in Deborah's performance." Ridenour went on to explain the song, co-written by Montell Jordan with a dance mix by Hex Hector, was an extremely reactive record for major urban stations like WBLS and WGCI and he anticipates a rapidly developing story at Crossover and then Pop radio. "The Top 40 game plan has been accelerated and we're starting to take down stations next week."

N

Cox has already sung on TV's "Motown Live" and is scheduled for appearances on the Ricki Lake and Regis and Kathie Lee talk shows. She will be the only artist to perform at Essence Magazine's Men's Issue event in New York City on November 16.

"We expect to have a good, solid, year-long run with this album," concluded Ridenour. "And next time, would you mind not calling collect?"



Deborah Cox: Her next "Wish" is to get out of this magazine.

# Azoff vs. Nomura

Irving Azoff's got a yen to sue. The legendary music entrepreneur has filed a \$100 million lawsuit against the stateside arm of Japanese financial giant Nomura Holding, alleging they reneged on an agreement to provide between \$500 million and \$1 billion to finance selected entertainment projects. [Ed. note: Wait a minute-THEY reneged?!?]

In the complaint filed in L.A. Superior Court last week, Azoff asserts he is owed profits from deals struck with creative artists in anticipation of future royalties. The lawsuit accuses Nomura of refusing to fund the loans and an

expanded business following the resignation of Ethan Penner, who was President of Nomura Asset Corp. when the partnership was formed. The complaint seeks at least \$100 million in compensatory damages and unspecified punitive damages. The suit claims Boyd Fellows, who replaced Penner, "was jealous of the publicity and position attained by Penner... and also envied Azoff's equity interest."

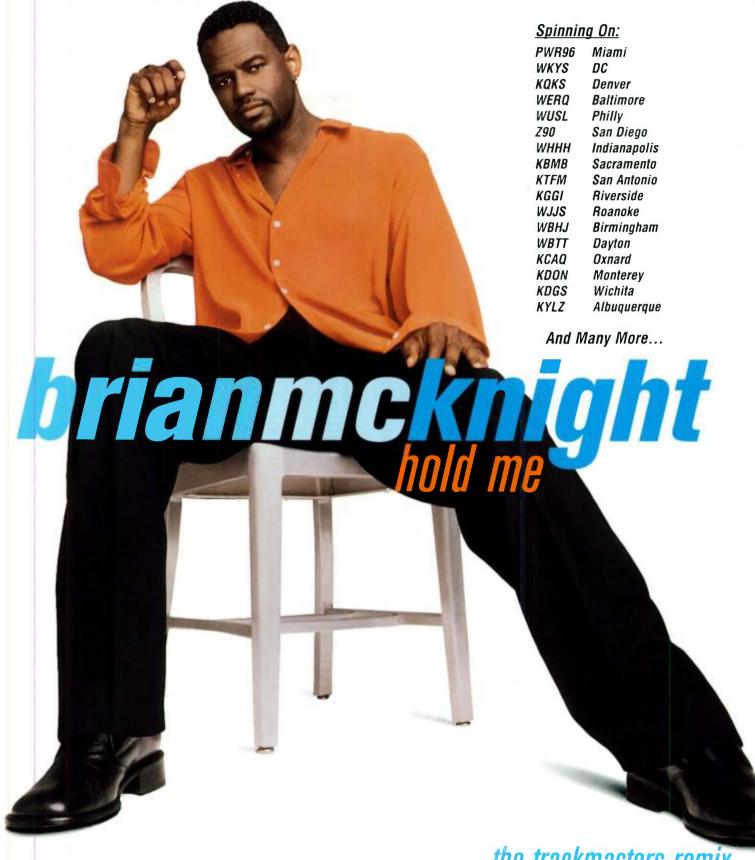
Commented Azoff: "Hey, I bet Koppelman doesn't have this kind of tsuris with Prudential, but it sure is a lot better being a plaintiff than a defendant. I am swearing off sushi for good, though."

# **Cracker And Cheese**



"Blimey, lads, that was a cracking good show—now I understand where your name comes from," drawls Virgin co-chieftain Ray Cooper to rockers Cracker during this moment of frenzied rock & roll rebellion. "He can't possibly be a real Brit," whispered singer **David Lowery**. "Look at them purdy teeth." Seen rinsing and spitting are (I-r) Cracker's Johnny Hickman, Cooper, Lowery and Virgin Sr. VP of Marketing Piero Giramonti.

POWER POINT	Power			LP = 1 POINT
LABEL	÷	Top 10	Top 20	Top 50
SEAGRAM/ POLYGRAM (TOTAL: 17)	417	1, 2, 6 7	15, 19	21, 25, 26, 27 34, 35, 44, 49 46, 48, 49
WARNER MUSIC GRP. (TOTAL: 14)	353	3	11, 12 16, 17	, ,
POLYGRAM (TOTAL: 10)	282	1, 2, 6 7	15	25, 35, 44 45, 48
BMG (TOTAL: 6)	222	4, 8, 9	13, 18	33
SONY (TOTAL: 11)	217	5, 10	20	28, 31, 3 38, 40, 42 43, 50
UNIVERSAL (TOTAL: 7)	135		19	21, 26, 2 34, 46, 49
EMI (TOTAL: 2)	66		14	22



Watch for Brian's latest video featuring Kobe Bryant

the trackmasters remix following up three #1 singles from the double platinum album anytime







AS THE SEAGRAM/POLY DEAL CLOSES, IT'S UMG'S DOUG MORRIS AT THE WHEEL ...



**S\_CKS...** C\_RT\_N

# MOVIE SCORES

V	Veekend Gross	Per Screen Average	Total Gross	Sound Track
1 JOHN CARPENTER'S VAMP	. 9.1m	5079	9.1m	Milan
2 PLEASANTVILLE	6.9m	3907	18.3m	CS/WORK/SMS
3 PRACTICAL MAGIC	5.4m	2026	33.7m	WS/Rep
4 ANTZ	4.5m	1540	67.8m	Angel
5 BRIDE OF CHUCKY	4.0m	1635	26.8m	СМС
6 RUSH HOUR	3.8m	1582	122.4m	Def Jam/Merc
7 SOLDIER	2.8m	1129	11.2m	Varese
8 BELOVED	2.7m	1691	18.7m	Epic/SMS
9 WHAT DREAMS MAY COME	2.3m	1099	50.5m	Beyond Music
10 APT PUPIL	1.7m	1194	6.5m	Angel











Tashiro

Foos

Kaeding

Stimmel

Senior Art Director Creative

Services for Sony Music by Sr.

VP Creative Services Arnold

Levine "On A Jet Plane." Tur-

turro will continue the develop-

ment of packaging, advertising,

P.O.P. and new media design

for Sony Classical while run-

ning the office numbers game...

Peter "Handle With" Cairis has

been boosted to Director

Columbia Artist Royalties for

Sony Music Entertainment by

VP N.Y. Royalties Christine

"Ee Weeny Polka Dot Bikini"

Grbelja. In this new post, Cairis

will supervise various aspects of

the royalty process, including

the calculation and payment of

royalties, the tracking of

advances and the issuing of

semi-annual statements while

utilizing all 20 of her fingers and

toes... Pat "And Mike" Barry

has been promoted to Senior

Director of Production for

Island Records by Sr. VP/GM "Standing" Pat Monaco. Ms.

Barry will oversee the manufac-

turing of all label CDs, cassettes,

eight-tracks, 78s and hollow wax

cylinders... Meg "Aforce"

Ritschel has been appointed

Associate Director of Market-

ing at Island Records by Sr.

VP Marketing Daniel "And The Sacred Harp" Savage. In

her new position, Ritschel

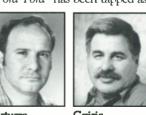
will spearhead marketing

efforts for a variety of label

artists and serve as security

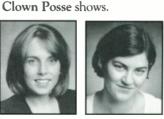
coordinator at all Insane

**Tidehiko Tashiro** "Mifune" has been named President of BMG Japan by BMG Entertainment International Asia Pacific Region Sr. VP Michael "What's That" Smellie. Tashiro will replace outgoing BMG Japan Chairman Osamu Sato, who will retire to run a Benihana franchise in West Palm Beach, FL... Garson Foos "Rush In" has been upped to Senior Vice President of Marketing for Rhino Records by Managing Director Harold "And Maude" Bronson. Foos will play first chair in the Temple City Kazoo Orchestra and have Dr. Demento as his primary care physician under the company's HMO plan... Joann Kaeding "Dong School" has been raised to Vice President International for Jive Records by President Barry "Edel" Weiss. Kaeding was previously Sr. Director International at Elektra Records and Warner Bros. Records in Canada. where she kept a jar of loonies under her pillow for good luck... "Stagger" Lee Stimmel has been promoted to Vice President of Marketing for Atlantic Records by Sr. VP Marketing Vicky "Ticky Tavi" Germaise. Stimmel was most recently the label's Senior Director of Product Development and Special Projects, which involved the recycling of post-its and paper clips around the office... Giulio Turturro "Tora Tora" has been tapped as









Cairis

Ritschel

# PHANTOM PLANET

"So I Fall Again continues to grow for us.

Early callout shows positive potential."

David Burns, MD WIXX/Green Bay

Appearing on "Sabina, The Teenage Witch" November 13, ABC-TV

# "SO I FALL AGAIN"

The First Single From The Debut Album
PHANTOM PLANET IS MISSING
PLUS "SABRINA, THE TEENAGE WITCH" SOUNDTRACK

# 409 MAINSTREAM TOP 40 DETECTIONS INCLUDING:

WXYV WKSS KALC WKCI WSTW WYCR WQLH WDJX WXLK WRFY WABB WKRZ WHOT WVSR WIXX WNTQ WBHT WAEB WLSS WDDJ WLKT WRHT WKSZ & More!

# A PRE-TESTED HIT

Pre-Cast Research\* CNR listeners: 3,70 Females 16-24: 3.63 • Females 25-34: 3.66

Overall popularity percentage of 60% among total persons tested.
\*A Product offered jointly by Strategic Media Research and Simon, Barnes, & Associates.

GEFFEN

Protects Recorded and Mand by Mark Ender for come - Daniel and by Colon Mandamer 1995 Latter records for





# NEAR TRUILS

BY I.B. BAD, LOS ANGELES

**OLYGRAM UPDATE** PART 6,483: With the mega-merger now set to close in either the first or second week of December. the team of Edgar Bronfman Jr., Doug Morris, Bruce Hack and Zach Horowitz is supposedly nearing its final blueprint for the U.S. structure of the merged companies. Speculators are speculating that there will be two East Coast companies—a Universal entity and an Island/Mercury entity. Def Jam & Motown will then roll into one or the other. Look for the Universal powerhouse to be headed by Mel Lewinter. With Def Jam riding an enormous hot streak into the holidays that could place their spectacular year somewhere near \$150 million, wonderers are wondering what will happen to the Russell/Lyor team and to their well-oiled machine. The pre-existing formula in place for the purchase by SeaPoly is based on gross sales & will produce a buyout far greater than that negotiated when Phillips scuttled the deal for the remaining 40% because of the secret negotiations with Seagram... As for

#### **DOUG MORRIS**



Big fish in an even bigger pond.

the possible Island-Mercury combined effort, chatter has it that Morris & Mercury Group Chairman Danny Goldberg have come to an amicable agreement that there is no appropriate role for Goldberg in the new world order. Expect him to exit with a settlement of his 3-plus years remaining and to consider both private and public opportunities in the New Year. Now wonderers are wondering overtime who will run the combined companies. The names of Johnny Barbis, Al Cafaro, Hiriam Hicks, Kedar Massenburg, Davitt Sigerson, Russell Simmons & Lyor Cohen are all swirling... As for the West Coast alignment, there is little change expected at Jay Boberg's MCA. The big action concerns A&M, Geffen & Interscope, which will evolve into one large or two smaller entities. Morris' continuina claims in the press that Jimmy lovine is his main man have handicappers handicapping some huge role for lovine. Look for Tom Whalley and Ed Rosenblatt also to have major roles.... As for current Poly distribution guru Jim Caparro, his name is being bandied about as a key future player. The almost-COO of Poly US —in another pre-merger move that was stalled by the deal -has expressed interest in taking on responsibilities other than in distribution. Will he be drafted for a new role in the coming months? ...And yet another name blowing in the wind is Poly Canada Chairman/COO John Reid, who previously was a key London UK player. Is he headed into the swirling vortex that is postmerger Seagram?..... AND

POLY: The Columbia Records Group is having a monstrous year that is about to be topped off by releases from Bruce Springsteen, Mariah Carey, Offspring & Neil Diamond... Warner/Reprise is having its best year in the last five, and Atlantic Records is scoring big for the third straight year... Meanwhile, EMI is getting clobbered in the world markets & on the UK Stock Exchange, but having a boffo year in US marketshare points. Profits are way up since Ken Berry streamlined operations by cutting nearly \$100 million in U.S. overhead... While the Whitney/Mariah duet is cleaning up at radio, the street is awaiting the reaction on Super Tuesday when Whitney, Mariah & the Prince of Egypt albums hit. Word leaking from the Whitney camp is to expect a significant move to the street for the diva, with production efforts from Wyclef Jean, Lauryn Hill, Missy Elliott and Rodney Jerkins as well as the expected Babyface and David Foster... Lots of corporate grumbling over the lack of profits from one of its labels, which is having a great year in the marketshare game... Is Al Teller readying to re-enter the fray via cyberspace? ... Chancellor-Evergreen, with John Madison leading the charge, has garnered lots of interest behind the conglom's ability to help break music. The advertising dollars

required are significant, but

buyers are testing the wa-

ters... Andy Slater has "offi-

cially" dropped out of the

long-enduring No Doubt ma-

nagement sweepstakes. In-

side sources claim the "thin

THERE IS MORE BESIDES

#### JIMMY IOVINE



The cat in the hat getting phat and phatter.

dollar" being offered has chased many out of the running... Burt Baumgartner's long reign in the Sony kingdom will finish at the end of this year. He will then give free-agentdom a whirl & could be considered in the right place at the right time... Turmoil continues at Bad Boy Entertainment, with GM Jeff Burroughs out shopping, Andre Harrell consulting amid rumors of an increased role & Benny Medina remaining as an unannounced President... Names In The Rumor Mill: George Jackson, Bill Bennett, Guy Oseary & Freddy DeMann.

#### DANNY GOLDBERG



Goldberg readying for a new Mountain to climb.

# Hootie & The Blowfish



Featured in the upcoming Warner Bros. motion picture

Message In A Bottle

Starring

Kevin Costner Robin Wright Penn

Coming to theaters in February

Produced by Don Gehman for Rhapsody Productions, Inc. Management: Rusty Harmon for Fishco Management



www.atlantic-records.com 1998 Atlantic Recording Corp. A Time Warner Company World Radio History





# LETTERS

### Lyor's Truly

Lenny:

Just wanted you to see the new Method Man video. Everyone at the company is very excited about it. Please note that the video is not on-lined and still has approximately 40% more special effects to be added to it.

Lyor Cohen Def Jam Music Group N.Y.C.

HITS replies: Thanks, Lyor. We haven't been this excited about a video since we downloaded Tommy Lee & Pamela Anderson's honeymoon clip from the Internet.

### Schnur Thing

Roy:

You (of all people) will appreciate this Boxing Nun the most.

Steve Schnur Arista Austin Nashville, TN

HITS replies: You're so right, Steve... The only thing we appreciate more is Polishing the Bishop.

#### Freundlich Method

Roy:

As discussed... When can we get this rolling? Thanks!!

Paul Freundlich Rogers & Cowan N.Y.C.

HITS replies: Just as soon as we give Trakin some wheels, a new chassis and a lube job, he should be ready to go.

#### **Dutch Treat**

Hey Roy:

Bizness as unusual. Rocked the Paradiso here, now a few days r&r, then doing a national radio broadcast on Tuesday. Boy are my fingers tired.

Gary Lucas Amsterdam, Holland HITS replies: Cool, dude... The best thing for those tired fingers is to find a dike to stick 'em in.

### Land of the Fried

HITS:

We would be delighted if you would make fun of our names in an upcoming issue of HITS.

Mark Fried Spirit Music Group N.Y.C.

HITS replies: And we would have, too, Mark, if our brains weren't as Fried as your last name.

### **Buffalo Chips**

**HITS** 

November is Native American Heritage Month. As one way of recognizing the importance of American Indian culture in the U.S., the National Wildlife Federation will present "American Buffalo: Spirit of a Nation" Sunday, November 1 at 8 pm on PBS as part of the network's celebrated "Nature" series.

Please consider sharing news of this entertaining and informative program with your readers.

Carrie Schluter National Wildlife Federation Vienna, VA

HITS replies: Our pleasure, Carrie... Perhaps this pic of one-time Buffalo Bill star O.J. Simpson will do the trick.



# tube TIMES

Good Morning America

Nothing confirmed at presstime

Regis & Kathie Lee

Thursday 11/12 – Deborah Cox

The Today Show

Nothing confirmed at presstime

Rosie O'Donnell

Mon. 11/9 – Travis Tritt • Tues. 11/10 – Roberta Flack Thurs. 11/12 – Seal • Fri. 11/13 – Barry Manilow

The Roseanne Show

Monday 11/9 – Barenaked Ladies Tuesday 11/10 – The Byrds

David Letterman

Mon. 11/9 - George Michael (interview only)
Tues. 11/10 - Herbie Hancock • Wed. 11/11 - Travis Tritt
Thurs. 11/12 - Goo Goo Dolls • Fri. 11/13 - Cher

lav Leno

Monday 11/9 – Brandy • Tuesday 11/10 – Monica Thursday 11/12 – Meat Loaf • Friday 11/13 – Alan Jackson

Conan O' Brien

Monday 11/9 – Finley Quaye (R) • Tuesday 11/10 – Gomez Friday 11/13 – Al Green

Sessions at W. 54th

Friday 11/13 - Brian Setzer Orchestra, Etta James

Saturday Night Live

Saturday 11/4 - Jewel

VH1 Storytellers

Wednesday 11/11 – Stevie Nicks Thursday 11/12 – Sheryl Crow • Sunday 11/15 – Meat Loaf

MTV Revue

Wednesday 11/11 - Ice Cube

Hey Babe, It's T.V. – Some Of These Wacky Folks May Get Bumped.

# WHITNEY MARIAH HOUSTON & CAREY

# "WHEN YOU BELIEVE

(FROM THE PRINCE OF EGYPT)"



FROM THE MOTION PICTURE

# THE PRINCE OF EGYPT.

# #1 Most Added everywhere!!!

Mainstream Top 40 Rhythmic Top 40 Adult Top 40 Mainstream AC

Urban

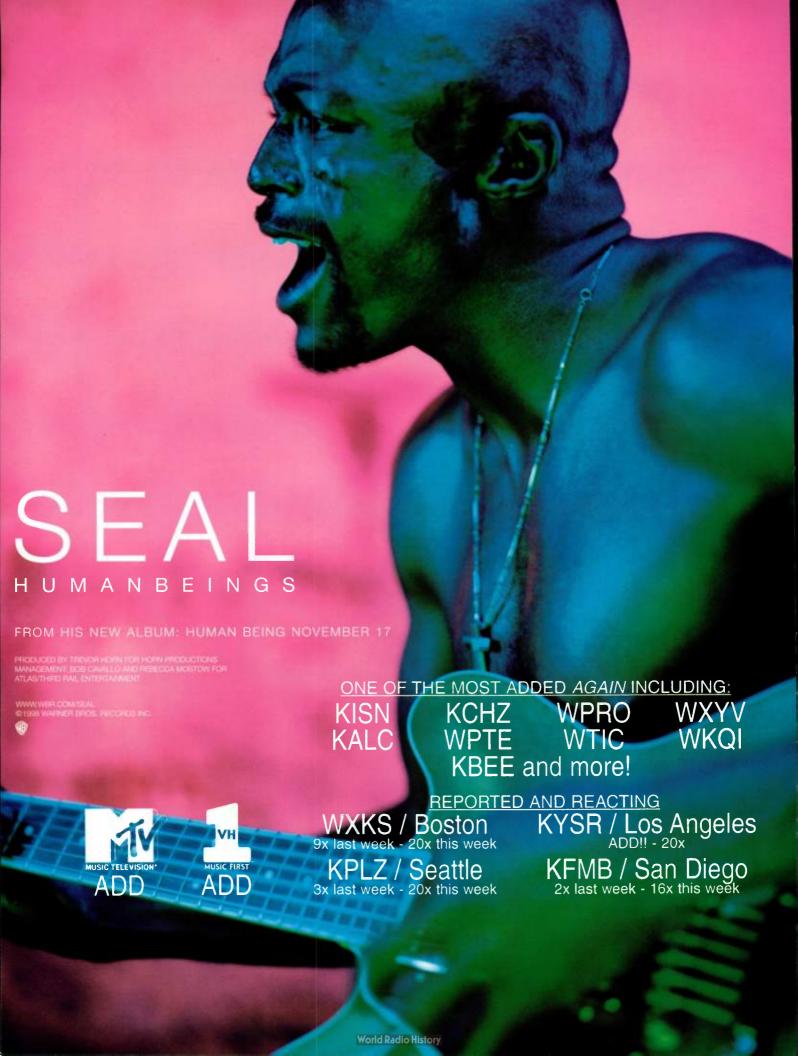
Urban AC

Over 1500 combined spins! Over 375 adds!

FILM OPENS DECEMBER 18

PRODUCED BY BABYFACE
WHITNEY HOUSTON APPEARS COURTESY OF ARISTA RECORDS
MARIAH CAREY APPEARS COURTESY OF COLUMBIA RECORDS





# WHEELS & DEALS

BY JOE FLEISCHER

CMJ: THE WORLD SERIES OF WEASELFESTS OR JUST A BIG YANK?... As if it needed to be said, the whole A&R community is focused and converging on the Big Apple for the Grandaddy—the CMJ Music Marathon. Sadly, we won't be attending this year because this is the week we wash our neck. But that certainly is no reflection on this year's lineup, which definitely has buzzers buzzin'. Besides, it's not like you're going to miss any important earlyseason NBA games. Here's a quick peek at where the weasels just might be this week... WEDNES-DAY: Digital Hardcore Records showcase @ CBGB featuring Alec Empire, EC80R and quests; the ASCAP showcase at the Continental featuring Atrixo, Spinach and Beachwood Sparks; German hiphop from Dalek @ Gershwin Hotel; Jets To Brazil, featuring former Jawbreaker leader Blake Swarzenbach, and Promise Ring @ Tramps. THURSDAY: BMI show-

case @ CBGB featuring Reckless Kelly, Boy Wonder and Vanguard; Robynn Ragland @ Luna Lounge; Gomez @ Hudson; Sixpence None The Richer @ Spiral. FRIDAY: Scout @ CB's Gallery; SESAC's emo-core blowout @ Coney Island High featuring Get-up Kids and New Rising Sons. SATURDAY: Acme Underground day show featuring Crooner and Weston; former Trip Shakespearian Matt Wilson, the Interpreters and Ruth Ruth @ Brownies; the hugely buzzin' Peter Malkin/Peter Lewit-repped Edna's Goldfish @ the Continental... Meanwhile, right smack in the middle of CMJ, the Tim Mandelbaum-repped Spymob will play four private showcases for record and publishing weasels at downtown SIR. The Minneapolis-based band already has two offers on the table and will host a veritable who's who of the industry over the next few days. Stand by. This is gonna be a big one... Forget what you hear, any rumors about Epic GM David

Massey jumping to Geffen are only smoke... Congratulations to Bradley Kaplan, who jumps from Universal to Warner Bros. East Coast as A&R Director/Staff Producer reporting to A&R chief Joe McEwen... Huge action surrounding Famous Music's Justin Warfield. Attorney Fred Davis is mediating the weaseltude stirred up by Justin's recent production and vocal work on Tim Simenon's Bomb The Bass and his contribution to "I Still Know What You Did Last Summer" soundtrack on Atlantic... Meanwhile back in LA, the Deborah Vierek/Tom Atencio-repped Tsar continues to turn out maximum heavies for its series of club shows. At presstime, there was a huge buzz on the band's Opium Den show scheduled for November 3, with dates at Spaceland November 13 and November 19 at Martini Lounge looming large. Will a deal be done before the next show? Stand by... Lots of weasels expected to make the scene for

Jeffrey Gaines on November 9-11 at the Mint with Taj Mahal... Is there now a clear frontrunner in the Teddy Thompson derby?... BUZ-ZIN': John Cutcliffe, Deep Red and Radney Foster... Email: hitslosers@aol.com.

### Spymob



Reelin' in the weasels.

# Buzz Gigs

WHO'S BUZZIN & WHERE

wнo	WHEN	WHERE	HOW COME?
DALEK	November 4 tba	Gershwin Hotel NYC	Das hip-hop and you don't stop.
JETS TO BRAZIL	November 4 tba	Tramps NYC	As if they'd sign with a major
DHR SHOWCASE	November 4 tba	CBGB NYC	Pretty music.
SCOUT	November 6 tba	CB's Gallery NYC	Buzzin' now.
EDNA'S GOLDFISH	November 7 tba	Continental NYC	Indie on Moonska selling. Tons of College airplay.

BUT WILL THE TWO-THIRDS SHOW UP ON RETAIL DAY?: Talkers talking about the upcoming Fox flick "Office Space," scribbled by Mike Judge, starring my girlfriend Jennifer Aniston and with an ST slated to be released by Interscope. The flick follows a group of office workers who listen to heaps of urban and hip-hop music as they toil away inside their-vou guessed itoffice space. Unless you've been living in a cave, you know that research (and the latest track from the Offspring) tells us that a large percentage of rap music is actually bought by white suburban kids who roll to the mall in their moms' SUVs in search of tha boomin' jointz. Still, many label types were apprehensive about picking up the ST rights to a non-

urban film like "Office Space"

that required a so-called urban

ST. Fence-sitters will be watching

the performance of this album to

see if they made the right deci-

sion... Lakeshore Entertainment and hot helmer Gary Fleder ("Things to Do in Denver When You're Dead") has retained Peter Afterman to do research on the Janis Joplin biopic. However, the search continues to find someone to play the late singer; insiders note that if the "right" person is not found, the project won't get off the ground... Is Capitol this close to finding an ST person?... Are record companies becoming frustrated with the quality of music supervisors? Has the situation prompted some label honchos to refuse to consider picking up certain STs unless they are happy with the music supervisor on board?... Robbie Robertson has signed on to supervise the buzzing "Sunset Strip." Set in 1971, the flick will feature music from that period plus some more contemporary tunes. The ST rights are currently up for grabs... Talkers talking about Spy band member Jim Cox and his

#### BY DOMINIC GRIFFIN

ten-minute NYU grad film "Atomic Tabasco." The short was executive-produced by Lava leader Jason Flom, who signed Spy; it recently circulated in the film community, making Cox the latest hot commodity in Hollywood... The Spring Aspers and Allan Kaufman-consulted "Vanilla Fog" is looking for a single tie-in, which Restless Records will release in early 1999. Sarah Michelle Gellar stars as a poor and unsuccessful chef in a downtown NYC restaurant who falls for a wealthy businessman, played by Sean Patrick Flannery ("Powder"). There are lots of sub-plots and twists, but eventually that lucky bastard Flannery gets to sleep with Geller. Anyway, Aspers and Kaufman are looking for cool romantic songs (nothing too syrupy) from name artists and specifically a strong single. In a related story, is it wrong for me to dream about Gellar, Neve Campbell, a vat of cream corn and bindings made

from fur?... Lots of heat surrounding Tritone as Ramos, Kuznetsky and Kline finish up "South Park," "Killing Mrs. Tingle," "Never Been Kissed" and the buzzing TV show "Trinity"... Behind The Scenes: Glen Brunman, Danny Bramson, Karyn Rachtman.

E-mail Jimjoys@aol.com.



Better than Salisbury steak, children!

PLUG 'EM IF YOU GOT 'EM

MOVIE	LABEL	CONTACT	STUDIO
MESSAGE IN A BOTTLE	143/Atlantic	Darren Higman	Warner Bros.
10 THINGS	TBD	Ralph Sall	Touchstone
SUNSET STRIP	TBD	Robbie Robertson	Fox
FELICITY	TBD	Amanda Demme	Touchstone/Imagine
FRIENDS 2	Reprise	Karen Glauber	NBC
NEVER BEEN KISSED	Capitol	Tritone/Ziffren/Heller	Fox
ANYWHERE BUT HERE	Atlantic	Laura Z/D. Anderson/Higman	Fox
VARSITY BLUES	Hollywood	Mitchell Leib/G. Marq Roswell	Paramount
VANILLA FOG	Restless	Aspers/Kaufman	Fox Regency
OFFICE SPACE	Interscope	Karyn Rachtman	Fox

# event en exer. THE FIRST SINGLE FROM







# Performed by

Festuring MASE & BLINKY BLINK Produced by TEDDY RILEY

# New including:

KIIS	KDWB
WKSE	WXSS
WBLI	KBXX
WNVZ	KRQQ
WNKS	WKFS
WKSS	KCHZ
KMEL	KYLD
<b>Z90</b>	And Mo







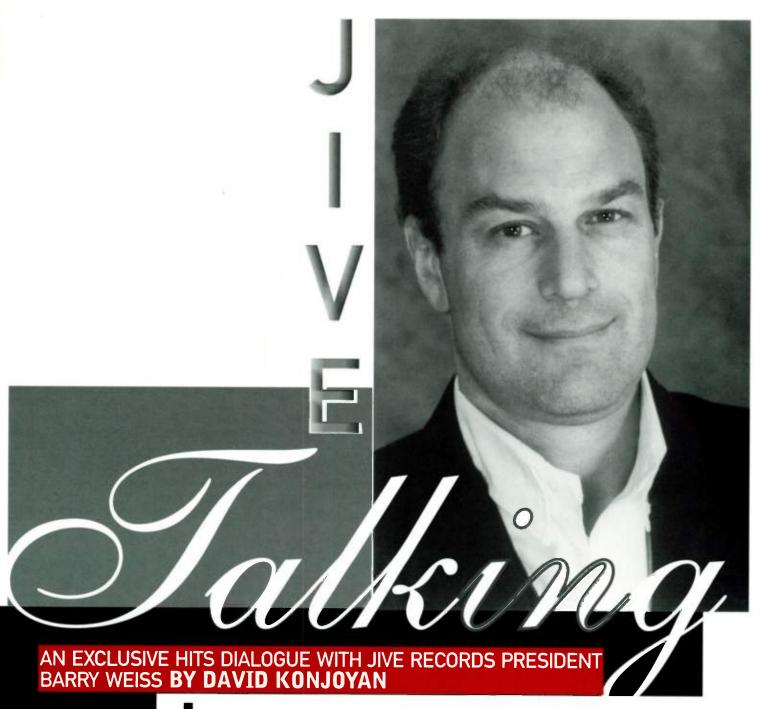
Movie opens - 11/20

900,000 CDs shipped, In stores 11/3

TV show on Nickelodeon, Monday thru Saturday -Over 22 Million Viewers







ive Records President Barry Weiss has a true industry pedigree. His father owned and ran Old Town Records in the '50s, one of the seminal regional doowop labels and music publishing companies. As a result, Weiss became familiar with the storied independent record men of the early rock era—Atlantic's Ahmet Ertegun, Roulette's Morris Levy, the Chess Brothers and King Records' Sid Nathan.

Perhaps that's part of what makes Weiss the perfect choice to run Jive, a label he describes as a "small major." Wrapped in the Zomba Group of companies—which includes music publishing, studio, equipment rental and other varied concerns—Jive operates completely as an independent, it's only connection to the Big Five being a distribution deal with BMG. Operating as a stand-alone, Jive faces the task of competing with organizations of much greater size and resources, which makes Weiss' familiarity with the special needs and concerns of independents that much more essential.

Even so, Jive has prospered over the last 15+ years, scoring successes with acts ranging from A Flock of Seagulls and Billy Ocean to today's superstars R. Kelly and the Backstreet Boys, and Weiss has been there for all of it. He began as Manager of Artist Development, hired by Zomba chief Clive Calder in 1982. At the time, Jive had a licensing deal with Arista and Weiss functioned as the primary U.S. liaison between the two companies. He went on to Director of Artist Development, VP and Sr. VP/GM in June '91, when Jive became an autonomous label. In 1995, Weiss was named President of Jive.

With a new R. Kelly, a hot Backstreet Boys, a Top Ten debut with a fresh Tribe Called Quest disc [though the group has since disbanded] and newcomers like teen pop starlet Britney Spears, Jive is hotter then ever with an even busier schedule for the first two quarters of next year. Too bad Weiss found time to fend off HITS' own journalistic joyboy and Karen Carpenter acolyte David Konjoyan "Custody."



HE BELIEVES HE COULD CRY: Jive Records artist R. Kelly believes he could fly a lot higher without label President Barry Weiss and the following executive yahoos hanging on to his coattails (1-r) Zomba Chairman/CEO Clive Calder, Jive VP A&R Wayne Williams, R. Kelly, mgr. Barry Hankerson, Jive VP Artist Mktg. Janet Kleinbaum, Weiss and Jive Sr. VP/GM Tom Carrabba.

I think it has. The smart thing we've been able to do here is take many of the lessons we've learned in rap and apply those methodologies to R&B and pop. That's something that was so successful for us in the early days of R. Kelly and continues to be, and frankly was very successful for us in the launch of the Backstreet Boys. The hardest thing is to get the attention of the public, and the goal for us is to plant seeds with the audience, no mat-

ter how. Get the targeted core consumer for whatever that music is and try to make them aware of this new artist. And rap teaches you how-through street level marketing and grass-roots seed planting-to get that attention.

How has the consolidation of

# "THERE'S AN ENVIRONMENT HERE THAT ALLOWS FOR LONGEVITY IN TERMS OF ARTIST CAREERS AND EXECUTIVE CAREERS.

You and Jive have sort of grown up together.

Yes. I started here on May 2, 1982.

#### Is it beneficial to be at a company through all its changes and growth?

I think so, as long as you're able to grow and expand as the company is growing and expanding. I think it's been an advantage for me to have started on the ground level here. Being virtually the first Jive employee in the U.S., to see it mushroom from one person to over 125 people has been a real education for me.

#### It's somewhat rare. How have you managed that continuity?

It's one of those rare symbiotic relationships where we've all grown together. There's an environment here that allows for longevity in terms of artist careers and executive careers. Many of the key people have been here for an extended period of time. There's not a lot of turnover. It's the hallmark of what we do here—a consistent, stable environment. We're a large independently owned and operated company. We're not controlled by anybody; we don't answer to anybody; we don't have quarterly billing estimates we have to live up to; we're not answering to Wall St.

We're in the business of breaking artists' careers regardless of pressures of the outside world, which I believe is to our advantage. It's an organic, apolitical

### radio and retail affected the way Jive promotes and sells a record?

We stay focused on the A&R and the music. I can't sit here and say we're in a vacuum and immune to what's going on. We're cognizant of it and deal with it, but we wake up every day asking ourselves, "How can we sign the best artists and how can we make the best record to break those artists?" You can't get over-stressed about the things you can't control. If the retail environment consolidates, then there are fewer accounts, which means your records better be that much better. So if anything, it serves as a catalyst for us to be even better A&R people.

#### What about the consolidation of the record side. Does it concern you?

No. From a human point-of-view, it's sad and terrible; from a business point-ofview, it's probably not a bad thing for us. Instability among your competitors can only be good. We don't wish that on anybody, and don't want anybody to lose jobs. It doesn't warm my soul that the industry is consolidating. But again, certain things

# genre without the artificial "RAP IS PART OF THE AMERICAN LANDSCAPE RIGHT NOW PART OF THE WORLDWIDE MUSIC CULTURE

environment where the number one priority, believe it or not, is still the music.

#### That's rare as well these days—an independent company that doesn't answer to corporate bean-counters.

We're one of the last bastions of independent labels that 100% control its own destiny. Not only from an American point-of-view. We have an unbelievable web of international companies that also aid us in the process.

#### Jive was early on the rap scene. Did that help give you a leg up in the marketplace?

No question about that. We've always prided ourselves on being ahead of the trend, whether it be A Flock Of Seagulls with techno-rock or Hugh Masekela with world/African music. We were ahead on rap, and we're still ahead in pop right now with Backstreet Boys and Britney Spears. We're also very much on top of the explosion in urban music in America with R. Kelly and, even before that, with Billy Ocean. With rap, we have A Tribe Called Quest, KRS-One, Keith Murray and Mystikal, an explosive artist who's gone platinum. We've got Mystikal through a partnership with Master P and No Limit. And we've got three new rap artists we're grooming to launch in the next months or so-Kasino, Truck Turner and Jane Blaze.

#### Rap is still a dominant force. What in your mind is keeping it fresh and vital?

It's what kids want; it's still got the rebellious street-edge and still speaks to the lives of inner city youth. It has the edge suburban kids want in their music. It's become a part of the culture. Rap is part of the American landscape right now, part of the worldwide music culture. From fashion to culture to music to film, it's only getting bigger.

Rap has been not so much radio-driven as rock or pop. Has it created a new promotion paradigm?

UNDER LOCK & KEE: Jive President Barry Weiss inks Verity Records recording artist John P. Kee to the label before informing him he must cover the entire Flock of Seagulls catalog on his new album as the following hum along to his version of "I Ran" (standing, l-r) Jive VP Black Music Mktg. Jazzy Jordan, Zomba Sr. VP Business Affairs Paul Katz, Verity VP/GM Tara Griggs Magee and Jive Sr. VP/GM Tom Carrabba; (seated, l-r): Weiss, Kee and mgr. Jeanette Taylor.





IN JIVE THEY TRUST: Jive President Barry Weiss and label artist KRS-One present a plaque to the Children's Health Fund in exchange for free dental care and an annual prostrate check-up for (l-r) Jive VP Black Music Mktg. Jazzy Jordan, Imajin's Jamal, Weiss, KRS-One, CHF President/Co-Founder Dr. Irwin Redlener, Imajin's Talib, South Bronx Health Center For Children & Families Medical Director Dr. Alan Shapiro, Imajin's John and Olumide.

you can't control. We've prospered by virtue of our focus and our stability. We've never had layoffs here, never had cutbacks or consolidation, and I'm knocking wood as I'm speaking because I'm praying that we never do. We're actually always looking to add staff to handle the exponential growth of this company.

### You don't feel the urge to merge to keep up?

No. We're a small major. We probably occupy the mid-size, powerful independent niche that was once occupied by Motown, Chrysalis and Island in the old days. This is a well-run business that continues to grow on a daily basis.

#### You have been courted, though.

Yes. I guess anybody that's good gets courted.

#### You've been with BMG for a long time.

We have a very good relationship with Strauss Zelnick and a good dialogue with Pete Jones. It works very well. I think we're exceptionally good partners. We make sure that, before we deliver a record to the marketplace, the set-up is there. Our goal is to make these records as easy to sell as possible.

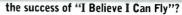
# Tell me about the new R. Kelly record.

It's a masterpiece. A double album... 28 songs plus "I Believe I Can Fly." It's a multi-dimensional album that spans classic R.

# "[R. KELLY]'S SUCH A WINNER. HE HAS THE EYE OF THE TIGER. HE RAISES HIS OWN STAKES ALL THE TIME.

Kelly street love songs, great up-tempo, hip-hop-influenced songs with great guest stars ranging from Cam'Ron Noreaga to Foxy Brown, and some classic pop songs, including the duet with Celine Dion, "I'm Your Angel." It's an amazing body of work and we're expecting gigantic things from it.

### It sounds like an event record. Have the stakes been raised for R. Kelly since



I guess you could say that, but nobody's nervous or anxiety-ridden because he rises to the challenge. He's such a winner. He has the eye of the tiger. He raises his own stakes all the time.

#### The Backstreet Boys have been a great success so far.

I'd say 23 million albums in two years is a pretty good success.

# How do you ensure that a group like that goes beyond a "cute band alert" to a long career?

Great music. Really working judiciously on the next album. The group is very involved in the songwriting process for this next album and there's some great stuff. The group is co-writing with a range of producers and writers, from Gary Baker, who did "I Swear" with All-4-One, to Max Martin in Sweden. It's been a staggering success and we hope to continue that. But the only real way to do it is to continue to make unbelievable records. And that's what we're trying to do.

#### What else is on the horizon?

Britney Spears is an artist we're very excited about. She's a 16-year-old vocalist from New Orleans who has a song called "Baby One More Time," which is absolutely exploding on pop radio. A great uptempo record. The video was done by Nigel Dick, and it's amazing. The album comes January 12 and she'll be opening for 'N Sync from mid-November to mid-January. That's our next big pop thing. Then we've got the Mystikal album, which feels like it's going to be an explosive record. The first quarter of next year, we'll have new albums from Too Short, KRS-One, a kids group called Imajin, four young R&B male vocalists between the ages of 14-15 from New York. We've had one single out already that's Gold. Then there's Baby DC, an artist Too \$hort brought us through a label deal we've got with him. He is an 11-year-old rapper and he's made a great record. We've also got a label called Jive Electro. We brought Neil Harris over from London Records—a former HITS alumnus by the way —to launch the label for us. We've got some really cool signings there, some cool electronica stuff. We'll also have a new Jars Of Clay album next year. Bob Carlisle has an album just coming out now with a song called "Father's Love," which is the follow-up to "Butterfly Kisses," a song about his relationship with his son which is featured in a Warner Bros. film called "Jack Frost" with Michael Keaton coming out in December. And we're looking at some other potential soundtrack possibilities.

#### Any expansion plans for the label in the near-future?

We're expanding all the time. The two ways expansion have occurred here are by virtue of great A&R and strategic acquisitions, such as Reunion, Brentwood and Benson in Nashville or the joint venture with Q-Prime on Volcano Records. Also, the acquisition a couple of years ago of Pinnacle in England, which is the biggest independent distributor there. Those are the two paths we're going to continue to take for growth.

### You mentioned Jive might get more involved in soundtracks?

I guess it sounds pretty generic; soundtracks are huge and everybody wants to get involved in them. We're obviously looking for the right opportunities. We've had successful soundtracks in the past—"Menace To Society," "Low Down Dirty Shame," "Booty Call," "Dangerous Ground"—so we've had a

good run with them. Needless to say, we're open to them, but it's got to be the right fit.

#### Will Bill Clinton be impeached?

I don't think so. I hope not. I wish everybody would move on to relevant issues, like solving the world's economic crisis and feeding people and helping children get the right education in-

BACKSTREET BOYS II MEN: Jive Records artists the Backstreet Boys accept 7x platinum awards for their debut project from label President Barry Weiss, who asks the immortal question, "Which one of you is Marky Mark?" Proving they can measure up are (l-r) the band's Brian Litterell, Weiss, the band's Kevin Richardson, Nick Carter, Howie Dorough and A.J. McLean.



stead of this bullshit.

#### That would mean people dealing with actual problems.

That's what we do everyday in our workplace here. Maybe that speaks volumes about what goes on at this record company.

# BEATIS ME

BY ROY TRAKIN

THERE'S NO BUZZ LIKE SHOW BUZZ: Computer terminals were heating up this week as angry publicists e-mailed each other *Daily Breeze* music writer Corey Levitan's "satirical" piece on dating a record company flack. At one point, Levitan compared the attitude of those pitching him on bands to being serviced by a flight attendant, a remark which launched a stream of invective to his voice mail. Several publicists have already deleted his name from their product lists. This comes on the heels of Levitan's column about the most over-rated rock & roll records of all time, which was topped by the Beatles' "Sergeant Pepper's," the same album which topped the *L.A. Times'* muchballyhooed readers' poll... Speaking of polls, the Music Critics

Organization "Critical List" for the year-to-date Top Ten includes Lucinda Williams, Bob Dylan, Garbage, Billy Bragg & Wilco, Lauryn Hill, Liz Phair, Jeff Buckley, Hole, Tori Amos and Bob Mould... Speaking of Year-End Top Tens, as always, we'll be collecting artist picks for our last issue of '98. E-mail ballots to knickart52@aol.com or fax to (vember 13... Which publicist, recently returned to L.A., is set to take over the West Coast office of Dan Klores?... Who's being courted for the in-house publicity job at NARAS?... Did anyone catch MCA publicity whiz Kymm

#### PEPPER MILL



**BEATLES:** All you need is love... and hate.

Britton getting the total Howard Stern leer treatment and fighting with Robin Quivers during label act Semisonic's visit to his K-ROCK studios?... Music Editor Hobart Rowland of the New Times-owned Houston Press returns to his native City of Brotherly Love to become Arts & Entertainment editor at the Philadelphia Weekly... WHAM BAM THANK YOU MA'AM: This week's prize for self-promotion goes to allstar mag's online cyberqueen Carrie Borzillo, who sent out a mass e-mail congratulating herself for landing in BAM magazine's annual list of their "100 Most Influential Californians In the Music Biz." Other publicists/writers named include Billboard's newly transplanted West Coast bureau chief Melinda Newman, L.A. Times' Chuck Philips, indie pub chieftain Mitch Schneider, spin doctor Larry Solters, the N.Y. Times' W.C. correspondent Neil Strauss, S.F. Chronicle's James Sulivan and, of course, our own A&R whiz kid Joe Fleischer... RATED X-MAS: allstar mag reports SFX is planning a production of "Jesus Christ Superstar" for next summer starring George Michael as Jesus Christ, Natalie Merchant as Mary Magdalene and Lenny Kravitz (as Judas Iscariot?) that will tour sheds and amphitheatres.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

# MINI MUGS



THIS BIRD HAS FLIPPED: Rock legends Cheap Trick recently performed their three Epic/Legacy albums—"Cheap Trick," "In Color" and "Heaven Tonight"—during three consecutive nights at L.A.'s House of Blues, where they were joined on-stage on the final evening by equally mythic MC5 guitarist Wayne Kramer, who took the opportunity to indicate to his waitress how many more beers to bring. Pictured enjoying this tribute to digital technology are (I-r) the band's Tom Petersson, Kramer and group members Bun E. Carlos, Rick Neilsen and Robin Zander.



DUTCH TRICK OR TREAT: Sony/ATV Music Publishing inks a deal with producer/writer Rick "Dutch" Cousin, who has worked with such artists as Ice Cube, Dru Hill, Mack 10 and Az Yet. Pictured discovering that Cousin's nickname comes from his predilection for wearing wooden shoes, smelling like tulips and insisting on splitting all lunch checks are (I-r) Sony/ATV's Jennifer Pyken, mgr. Kenneth Crear, Sony/ATV's Kathleen Carey & Erica Grayson, Cousin, Sony/ATV's Jody Graham Dunitz and atty. Darrell Thompson. Take magazine. Put in toilet. Flush.



TAKING CARE OF BIZZY-NESS: Warner Chappell Music celebrate the recently inked new publishing deal with Bone Thugs-N-Harmony's Bizzy Bone by setting off some fireworks from the roof of the building and throwing their mangled hands in the air like they just don't care (l-r) attorney Gary Greenberg, mgr. Murray Sharp, Bizzy and Warner Chappell Vice President Creative Denise Weathersby.



**GOING FOR ADDS NOV. 17TH** 

# "GANGSTER TRIPPING"

from the new album You've Come a Long Way Baby

OVER 125,000 ALBUMS SHIPPED SOLD OUT WEST COAST TOUR APPEARANCES ON LOVELINES AND MODERN ROCK LIVE

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LA TIMES
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SPIN
URB COVER
and much more to come

#1 ALTERNATIVE NEW ARTIST CHART #1 ELECTRONIC ALBUM CHART

**#2 HEAT SEEKERS** 



## post \* Modern

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

LW/	TW ARTIST/LABEL	COMMENTS
1	1 GOO GOO DOLLS - Warner Bros.	#1 KKND,WPBZ
2	Slide 2 HOLE - DGC	#1 KITS,KNRK
3	Celebrity Skin CAKE - Capricorn/Mercury	#1 WHFS,99X
4	Never There  4 LENNY KRAVITZ - Virgin	#1 WBCN,KZNZ
7	Fly Away  5 SHAWN MULLINS - Columbia/CRG	MTV Buzzworthy
6	Lullaby  6 EVERCLEAR - Capitol	#1 KTBZ,WEJE
5	Father Of Mine  7 EVE 6 - RCA	add Leech!
8	Inside Out  B EAGLE-EYE CHERRY - WORK	#1 WXDX,KLZR
9	Save Tonight  9 BEASTIE BOYS - Grand Royal/Capitol	#3 Most Added
11	Body Movin'  BARENAKED LADIES - Reprise	CIMX,WIXO Add
	It's All Been Done  11 R.E.M Warner Bros.	welcome back
10	Daysleeper  12 MARILYN MANSON - Nothing/Interscope	on tour!
13	The Dope Show  13 GARBAGE - Almo Sounds	WBCN,KFTE Add
19	Special  14 EVERLAST - Tommy Boy	MTV Buzzworthy
15	What It's Like  SOUL COUGHING - Slash/Warner Bros.	Letterman!
16	Circles  16 THE FLYS - Del.Vinyl/Trauma	#1 WRAX,WAVF
17	Got You (Where I Want You)  17 KORN - Immortal/Epic	#1 WXRK
12	Got The Life  18 THIRD EYE BLIND - Elektra/EEG	#1 WKDF
18	Jumper  19 CREED - Wind-Up	#1 WXEX
21	What's This Life For ROB ZOMBIE - Geffen	99X,WXDG Add
22	Dragula  21 DAVE MATTHEWS BAND - RCA	WRAX,KKDM Add
24	Crush  NEW RADICALS - MCA	MTV Buzzworthy
14	You Get What You Give  SEMISONIC - MCA	tour w/Guster
20		#1 WDST
23	My Favorite Mistake <b>25</b> FUEL - 550	X-96 Add

#### most added

(550 Music) 1. K'S CHOICE "Believe" 2. REMY ZERO (DGC) "Prophecy" 3. BEASTIE BOYS (Grand Royal/Capitol) "Body Movin" SMASHING PUMPKINS "Crestfallen" (Virgin) (A&M) MONSTER MAGNET "Power Trip" 5. ORGY "Blue Monday" (Elementree/Reprise)

"Pure Morning"

(Virgin)

#### post toasted

DND: Next time I throw a party, remind me send all invitees a copy of "Ivana's Party Etiquette," which includes the chapters "So What If I've Never Met You, Please Invite Yourself To My House," "Red Wine Will Look Lovely On My New Couch," "Can't Find An Ashtray? Use My Oriental Rug" and "Sure, Look Through My Bedroom Closet." Despite the twelve hours I spent cleaning up, I guess the Halloween party I threw for Semisonic and Guster was a success (it was even written up in Allstarmag.com.) and hearing Semisonic singing Split Enz' "I Got You" for Erika Strada was pretty magical, as was Guster's version of "Closing Time," feauring Ryan's revised chorus "I know that you want

BECK:



We Adore His Many Mutations!

to take me home." Next time, though, we're having the party at your house...... Joel Klaiman is almost calm today (for him) after the brilliant week he and his cohorts are having with the new K's Choice single, "Believe." He also wanted us to tell you how well Fiona Apple's "Across The Universe" is doing: Top 10 phones at WPLY, KTOZ and WARQ and Top 5 phones at WLIR, WDST, WHTG, WXEG (nice ratings Jeff & Allen!), and KJEE. We do whatever Joel tells us..... Big, big, big buzz on Remy Zero's "Prophecy," and not just coming from us, either! Another sixteen

PoMo stations came in this week, including WXRK, 99X, KITS, KMYZ and WMAD. Our beloved Bob Waugh called to tell us that Remy Zero's on-air appearance at WHFS was one of the best live performances he's ever heard, and Bob's not the sort who's easily given to hyperbole.... Although the "official" add date isn't until next week, another eight stations joined WKQX and KITS by adding Orgy's "Blue Monday," including KNDD, KNRK, WBCN, WFNX, WXDX, KFTE, KTEG and WHFS. Look for this song to be "Most Added" next week. Like, duh..... A big hail to KNDD, WBTZ and WTGZ for seeing the Fatboy Slim sales in their markets and adding "Gangster Tripping" two weeks early! The new album has sold almost 20,000 in two weeks-pretty fly for a white guy!..... Dawn Hood is in NYC this week, hanging out with Placebo ("Pure Morning" WILL be a PoMo smash), Gomez (one of our favorites) and Whale. We're encouraging her to visit the new Prada store on Fifth Avenue (a.k.a. "The Mothership") and buy herself something swell to celebrate the amazing job she's done with Placebo and the Smashing Pumpkins..... Some programmers have gravitated toward "Joining You" on the new Alanis Morissette album (KITS, KROQ, WHFS, WBCN, KFMA, KZNZ and KNRX). We like "Unsent," but if we were to try to write our own "personalized" version of the song, it would resemble "The Wreck Of The Edmund Fitzgerald," except longer.... Congrats to WWDX on their stellar ratings.... Our new favorite radio guy to torture is Derek Madden at WRXR, because we think he's the only Ivy League graduate (Cornell) programming a PoMo station. We're not sure why that matters (Julia is the only PoMette with a college degree), but it does..... We heard that our other favorite lvy League Boy, Stu Bergen, was spotted doing "The Hustle" at WPBZ's "Pre-Bake Sale" party. We're wondering at which Eating Club in Princeton Stu learned to disco. Despite Stu (and Amy Doyle's) fancy footwork, John O'Connell's show was a huge success—hooray to him and Dan O'Brien..... Also, hooray to Dave Stewart at KKND for pulling off a stellar show last weekend, after the first one was cancelled due to a hurricane! Nice ratings too, Dave..... We're very excited that Beck is the guest on Modern Rock Live this weekend (along with The Edge from U2!). Beck will be performing with a full band, heralding the release of his GENIUS new album. Did you see the glowing reviews everywhere? Is there an artist more IMPORTANT to the format than Beck (besides the Beastie Boys)? Why aren't you playing "Tropicalia" more? I just don't get it.... Fortunately, most of you have figured out that Garbage's "Special" is the SMASH that is igniting sales of "Version 2.0." Have I mentioned that I want to be Shirley Manson when I grow up?..... Don't forget to watch Top 10 PoMo band, Soul Coughing, (how great is it to be able to say that?) on Letterman this week... Would somebody PLEASE segue Oasis' "Acquiesce" into Dusty Springfield's "I Only Want To Be With You."

5. PLACEBO

**Bittersweet** 

## post \*Modern

#### ALEX LUKE Q101, CHICAGO



Alex Luke has every reason to smile these days: Q101's ratings are up (way up!), Mancow is a big hit in the morning, WRCX just flipped from Active Rock to Mega (soul oldies) and they just announced the line-up for Q101's Twisted 5 holiday concert! We hope to visit Alex and his talented co-hort Mary Shuminas in Chicago on December 18 for their show, featuring Beck, Goo Goo Dolls, Third Eye Blind, Garbage, Soul Coughing, Cake and Everlast! Alex is also thrilled because he gets to see both Esthero and the Cardigans this week (two of our favorites, too!). Yep, Chicago has really proven to be Alex's "kind of town."

#### 1. The Offspring

- 2. Cake
- 3. Everlast

(Columbia/CRG) (Capricorn/Mercury)

(Tommy Boy)

#### 4. Marilyn Manson (Not/Interscope)

- 5. Korn
- 6. Beastie Boys

#### (Not/Interscope) (Immortal/Epic)

(Grand Royal/Capitol)

#### WHTG / MIKE SAUTER / ASBURY PARK

Korn Semisonic Cake Goldfinger The Offspring

#### WBCN / OEDIPUS / STEVE STRICK/ BOSTON

Beastie Boys Rob Zombie Garbage Marilyn Manson Hole

#### WFNX / CRUZE / LAURIE /

BOSTON
The Offspring
Wild Child
Soul Coughing
Cardigans
Cake

#### WBTZ / STEPHANIE / PICARD / BURLINGTON, VT

The Offspring Rammstein Korn Beastie Boys Hole

#### WPGU / BEN PONZIO / CHAMPAIGN, ILL

The Offspring Everlast Beastie Boys Alanis Morissette U2

#### WAVF / ROB / JANDA / CHARLESTON, SC

The Offspring Marilyn Manson Korn Rob Zombie Cake

#### Q101 / ALEX LUKE / MARY SHUMINAS / CHICAGO

The Offspring Marilyn Manson Everlast Beastie Boys The Flys

#### WENZ / DAN BINDER / CLEVELAND

The Offspring Cake Lenny Kravitz Soul Coughing Beastie Boys

#### KFMZ / PAUL MALONEY / COLUMBIA, MO

Cake Everlast Korn Shawn Mullins The Offspring

#### WWCD / ANDY DAVIS / COLUMBUS

eels Everlast Placebo The Offspring New Radicals

#### CIMX / VINCE CANNOVA / DETROIT

The Offspring Marilyn Manson Placebo Cake Everlast

#### WWDX / CHRIS BRUNDT / JESSE / E. LANSING, MI

The Offspring Everlast Cake Eagle-Eye Cherry Placebo

#### WEJE / WEASEL / FORT WAYNE, IN

Marilyn Manson Korn The Offspring The Flys Cake

#### WFBZ / PYRO / LA CROSSE, WI

The Offspring Cake Fastball Hole Lenny Kravitz

#### WRRV / ANDREW BORIS / MIDDLETOWN, NY

The Offspring Korn Goo Goo Dolls The Flys Cake

#### WXRK / STEVE KINGSTON / MIKE PEER / NEW YORK, NY

The Offspring Everlast Korn Lenny Kravitz Zebrahead

#### WBRU / SETH / TIM / PROVIDENCE

The Offspring Cake Marilyn Manson Godsmack Korn

#### WXEX / BRENT PETERSON / ROVIDENCE

The Offspring Marilyn Manson Eve 6 Everlast Cake

#### X96 / MIKE SUMMERS / SEAN BOY / PROVO, UT

The Offspring Cake Marilyn Manson Everlast Beastie Boys

#### KAEP / SCOTT SOUHRADA / SPOKANE, WA

Cake Jewel Harvey Danger Eagle-Eye Cherry Sheryl Crow

#### KTOZ / MELODY LEE / SPRINGFIELD, MO

The Offspring Hole Rob Zombie They Might Be Giants Everlast

#### KFMA / CHUCK ROAST / TUCSON

The Offspring Korn Everlast Cake Marilyn Manson

#### KMYZ / LYNN BARSTOW/ RAYDOG / TULSA, OK

Korn Cake Beastie Boys The Offspring Everlast

#### WHFS / ROBERT / BOB / PAT / WASHINGTON D.C.

The Offspring Everlast Cake Hole Garbage



Early Action At:

Q101 23x! **KITS** 24x! **KROQ** 19x!

Early Adds At:

**WHFS** KNRK **KTEG WBCN KFTE WXDX WFNX KNDD** 

Debut 16 HITS Vibe-Raters!





Candyass, the debut album by ORGY, has been a consistent Top 15 Alternative New Artist Album and has scanned over 30,000 units to date!

#### Catch Orgy On Tour With Korn now!

11/2	Toronto, ON	11/8	Portland, ME	11/16	Atlanta, GA
11/3	Montreal, QC	11/10	Hampton, VA	11/17	Knoxville, TN
11/4	Albany, NY	11/11	Charlotte, NC	11/19	Houston, TX
11/6	Amherst, MA	11/13	Lakeland, FL	11/20	Memphis, TN
11/7	Lowell, MA	11/14	Miami, FL	11/21	Nashville, TN

## post \*Modern

#### top 20 airplay

(LW/T	W ARTIST	LABEL
2 1	GOO GOO DOLLS	Warner Bros.
	Slide	
3 2	LENNY KRAVITZ	Virgin
	Fly Away	
1 3	HOLE	DGC
	Celebrity Skin	
4 4	CAKE	Capricorn/Mercury
_	Never There	
5 5	OFFSPRING	Columbia/CRG
	Pretty Fly (For A White Guy)	
6 6	EVERCLEAR	Capitol
	Father Of Mine	
7 7	THE FLYS	Trauma
	Got You Where I Want You	
8 8	EVE 6	RCA
	Inside Out	
13	SOUL COUGHING	Slash/Warner Bros.
	Circles	0.1.1.1000
9 10	SHAWN MULLINS	Columbia/CRG
40.4	Lullaby  1 EAGLE-EYE CHERRY	MORK
10 1		WORK
11 11	Save Tonight  THIRD EYE BLIND	Elektra/EEG
ши	Jumper	Elektra/EEG
19 1	EVERLAST	Tommy Boy
	What It's Like	Tolliny boy
12 14	ALANIS MORISSETTE	Maverick/Reprise
	Thank U	
17 1	U2	Island
	The Sweetest Thing	
16 16	MARILYN MANSON	Nothing/Interscope
	The Dope Show	
14 17	SEMISONIC	MCA
	Singing In My Sleep	
18 18	R.E.M.	Warner Bros.
	Daysleeper	
15 19	BEASTIE BOYS	Grand Royal/Capitol
	Intergalactic	
20	KORN	Immortal/Epic

### onew releases

#### GOING FOR ADDS 11/9

ASIAN DUB FOUNDATION • "Buzzin" - London

KHALEEL • "No Mercy" - Hollywood

METALLICA • "Turn The Page" - Elektra/EEG

MXPX • "Downfall Of Western Civilization" - A&M

ORGY • "Blue Monday" - Reprise

PEARL JAM • "Elderly Woman..." (Live)

- Epic Associated

PERRY FARRELL • "Hot Lava"

- Com.Cent./American/Columbia/Sony Music Stx.

TORI AMOS • "Raspberry Swirl" - Atlantic/AG

#### GOING FOR ADDS 11/16



BABEL FISH • "Mania" - Atlantic/AG

EVE 6 • "Leech" - RCA

**FATBOY SLIM** • "Gangster Tripping" - Astralwerks

GODSMACK • "Whatever" - Universal

HOLE • "Malibu" - DGC

NATALIE IMBRUGLIA • "Smoke" - RCA

MASSIVE ATTACK •
"Inertia Creeps" - Virgin



PLASTILINA MOSH • "Monster Truck" - Capitol

e-mail new release info to ivanageek@aol.com

Got The Life



#### **History Of A Boring Town**

#### New this week

CIMX WENZ WDST KROX WHMP

Already On:

KROQ KITS KNRK KLZR KXTE KTEG WBCN KNDD KWOD WPLA WPBZ KJEE ...And Many More

**Phones:** 

KROQ • KITS • WBCN • KNRK

the first single from the new album" Hello Rockview"

On Tour Now Through Mid-November



LESS TH





## by Simon Glickman

Time to Surrender to the '70s with Cheap Trick's Robin Zander



#### POWER-POP QUARTET CHEAP TRICK broke into the

mainstream with 1978's "Live at Budokan," but prior to that, recorded three extraordinary albums-the rough-hewn, electrifying "Cheap Trick," the gorgeous "In Color" and "Heaven Tonight," which combined the explosive power of the debut with "Color"'s incandescent popcraft. Though they've struggled over the years, the band-lead guitarist Rick Nielsen, singerguitarist Robin Zander, bassist Tom Petersson and drummer Bun E. Carlos-is now touring to support Epic Legacy's lovingly remastered reissues of those three discs (which also include previously unavailable outtakes). While that might sound like a regression to some, it's nothing compared to the backward movement Zander felt while chatting with HITS' own powerpooped Simon "Cheap Glick" Glickman.

#### "WE WERE JUST A ROCK BAND WHO LOVED MUSIC—WE WERE FANS FIRST."

It's been a rough stretch for the band, health-wise.

We've had our little problems; everyone's been sick out here. Our soundman just got out of the hospital—he was in there with pneumonia. I've had bronchitis for a couple of weeks. Rick's kinda under the weather. But we're plugging along. The show must go on.

We've been out since March, all summer long. We just played last night here in Boston. We're doing three nights in a row, and do one album all the way through each night. Last night was the first album.

That's an unorthodox approach, to say the least.

No one's ever done it before. It's a weird feeling. But it's fun, you just step through it—like walking through time. Some of the songs we've never played before. I mean ever. We had to re-learn some of the stuff, but some of it we had to learn from scratch, because we'd never done them live before. "Mandocello" we'd never played before.

You're known largely for your crafted pop-rock, but the first album is incredibly raw. Very much ahead of its time, in a way.

[Laughs] I have to agree! There were a lot of great records made during that time—the Sex Pistols' album was excellent; the Ramones' first album was great. There were a lot of real cool records coming out. We were pretty diverse, and we hadn't quite polished our veneer yet on that record, I guess. Did you think of it in those terms at the time?

No, of course not. We hired Jack Douglas and left the production up to him. We only spent three weeks doing it. One or two takes, three at the most, and that was it. If we didn't get it in three takes, it didn't go on the album.

No pressure, though.

Well, we knew the songs pretty well by that time. The hardest part was picking the songs, because we had so many. "Surrender" didn't make the album, and neither did "I Want You to Want Me" or "Dream Police.

Those songs would've been very different if they'd been on the first record, obviously.

Especially "Dream Police," which went through two or three metamorphoses before it came out.

Is there a sense of almost being a different band each night while doing the various records? Or does where you are now make you reassess the way you play them?

I think we play most of the stuff as true as we can to the record. But I think as performers, we're better. So it's kind of an uncomfortable feeling, sometimes, but it's fun, too. It's like stepping back in time, but enjoying these songs. Because I think I can sing 'em better now. I don't know why.

The performances stay as close to the album versions as possible.

Except where we have production on 'em, like "Mandocello." Live, it's just bare bones; we don't use any other singers or keyboards at all, whereas there are keyboards all over some of the album versions. We kinda just wing it, try to stay as true to the songs as possible. It works out pretty good. We've had to rearrange a couple of songs, because we couldn't stomach playing

'em. "On the Radio" has a whole new intro, and we kinda toughened the song up a little bit. But we still get a DJ in every city to come out at the end and do a little DJ bit.

The last few years must've given you a change to assess the impact you've had on pop music.

I think it's a great thing. We didn't set out to be this or that, or do anything. We were just a rock band who loved music-we were fans first. We happened to find each other in a rock band and have stayed together for 25, 26 years now.

Which is amazing in and of itself. To do it for that long and still have fun is probably the crowning achievement.

Just being around so long and having some kind of success during that time has influenced a lot of other people. It wasn't really an intentional kind of thing. The four of us together found a balance of sounds. Tom decided at one point that he wanted to design a 12-string bass, and it became part of our sound. Rick played three guitars at once, and was just one of the few people you meet in life who's as talented as he is. The same with Bun E. And everything just came together. I'm lucky to be part of that. They were working together for about a year before I joined, but I'd known these guys for a long time, been in bands with Bun E. before. The singer they'd had before me was one of the guys I'd been in bands with, too. He was sort of a frontman guy, whereas I was more of a guy who played rhythm guitar and had a P.A., so they couldn't fire me. Then Bun E. called me one day and said, "Why don't you come down—the singer just took off for another job." Three days later, I was in the band and that was it. We haven't stopped touring since!

How did the material come together?

In those days, we all wrote separately. Rick was the main songwriter in the band, of course, and I usually got one or two songs on each album. We didn't write together in those days; that happened in the '80s. It began when Tom left the band for awhile; at that point, we leaned on each other. That "One on One" record was really a three-piece band—Rick played most of the bass on most of the stuff, before we even got Jon Brant. And we wrote some great stuff during the '80s, pre-"Lap of Luxury.'

But, in a way, you realigned yourself with the stuff from the late-'70s and early-'80s, essentially "classic" Cheap Trick.

It's not an easy thing to do. You lose sight of yourself so easily over the years. It's not getting back to something—it's more like reinventing yourself. That's why it can be uncomfortable doing these songs, because you realize not only how bad it sometimes was, but also that some of it is the best stuff you ever did, and you haven't accomplished that again. You get all these mixed emotions going on up there.

But obviously you are capable of getting together in the '90s and making strong records. Any plans of doing another one soon?

There have never been any plans! It just sorta happens, one way or the other. We don't like to plan anything... That way it'll be a surprise.

## REELEVISION

## STHE SET UP (SUU NEED THIS)"



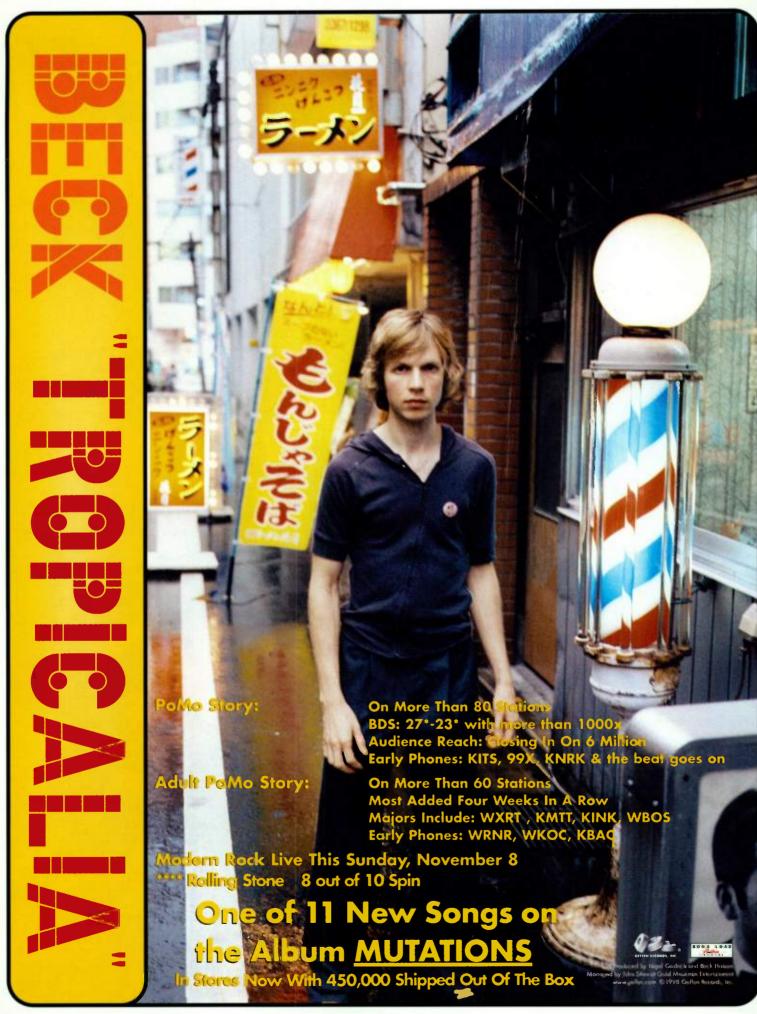


the first single from WHY DO THEY ROCK SO HARD?

the follow-up to the gold smash Turn The Radio Off



ww.mojorecords.com



## Adult post\*Modern

(BASED ON A COMBINATION OF AIRPLAY AND SALES.)

#### LW/TW ARTIST/LABEL

1	1	SHAWN MULLINS - Columbia/CRG	#1 KKZN,CIDR
		Soul's Core	
2	2	SHERYL CROW - A&M	flosses daily
		The Globe Sessions	
4	3	R.E.M Warner Bros.	#1 KFOG,KMTT
		Up	
3	4	CHRIS ISAAK - Reprise	#1 WNCS,WRNR
		Speak Of The Devil	
12	5	ALANIS MORISSETTE - Maverick/Rep.	#1 CIDR,KTAO
		Supposed Former Infatuation	
5	6	BRUCE HORNSBY - RCA	live on KFOG 11/4
		Spirit Trial	
8	7	DAVE MATTHEWS BAND - RCA	KKZN add
		Before These Crowded	
7	8	HOOTIE & BLOWFISH - Atlantic/AG	VH1 Large
		Musical Chairs	
6	9	JOHN MELLENCAMP - Columbia/CRG	17K a week\$\$\$
		John Mellencamp	
9	10	EAGLE-EYE CHERRY - WORK	just went GOLD!
		Desireless	
11	11	GOO GOO DOLLS - Warner Bros.	over 300K sold
		Dizzy Up The Girl	
21	12	NEW RADICALS - MCA	spins = requests
		Maybe You've Been Brainwashed	
16	13	BARENAKED LADIES - Reprise	1.6 million
	_	Stunt	
15	14	U2 - Island	huge first wk. sales
		Best Of: 1980-1990	
10	15	FASTBALL - Hollywood	MTV Active
	_	All The Pain Money	
17	16	JEWEL - Atlantic/AG	in stores 11/17
		Spirit	
18	17	SINEAD LOHAN - Interscope	WKOC Top 5 phones
		No Mermaid	
13	18	LYLE LOVETT - MCA	#1 WMMM,WDET
		Step Inside This House	
14	19	BRIAN SETZER ORCHESTRA - Interscope	WCLZ,KSPN add
		The Dirty Boogie	
			45014 11

NATALIE MERCHANT - Elektra/EEG over 650K sold

### hot Brising

- 1. SHAWN MULLINS
- 2. NEW RADICALS
- 3. R.E.M.
- 4. SEAL
- 5. PHISH
- 6. SUSAN TEDESCHI

(Columbia/CRG) (MCA)

(Warner Bros.) (Warner Bros.)

(Elektra/EEG)

(Mercury)

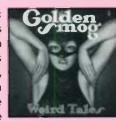
### APM<sub>picks</sub>



Alanis Morissette "Supposed Former Infatuation Junkie" (Maverick): Look out, Alanis junkies—you will be easily hooked on album #2. There are more unpredictable guitar sounds and drum loops here, but the album remains undoubtedly Alanis (lilting lyrics, sweet and snarling vocals, the picking apart of relationships). "Thank U" is sheer pop ear-

candy celebrating both fear and forgiveness while the melodic "UR" and "One" examine the disorienting journey into the music biz. "Kashmir"-esque rocker "Baba" sets the album's tone, diving into the complex realm of spirituality and Eastern religion. Seems that Alanis has digested that bitter little pill and taken up yoga. Isn't it ironic? (Katrinka Suydam)

Golden Smog "Weird Tales" (Rykodisc): Rare, raw moments in rock 'n' roll give us side project collaborations that strike such vibrant chords they're worthy of new entries in the history books-Dylan and The Band, Keith Richards and Gram Parsons, etc. With their second release, Golden Smog have proven themselves nominees to that elite



status. Two Jayhwaks, a Wilco, a Big Star, a Soul Asylum, a Run Westy Run and a Greene craft rootsy, hook-laiden songs that ring with misty-eyed, girl-as-savior anthems ("Until You Came Along") and wistful, barroom love laments ("If I Only Had A Car"). Roots-rock with beautifully gilded edges. (J.T.)



Beck "Mutations" (Geffen): Those who only know the "Odelay" Beck may be surprised by "Mutations," his stripped-down, folkier effort, which Beck himself describes as "an uninvited guest." But my first watermark live performance from Beck was a blistering acoustic blues set opening for Johnny Cash back in 1995—and, rest assured, his music

has always been more about the root, soul and passion of a melody than the whimsy of two-turntables-and-a-microphone would reveal. The hazy twang of "Cancelled Checks" and bluesy, traditional-sounding "Bottle Of Blues" are standout tracks, as is "Tropicalia" with its bossa-nova, Chuck Mangione-horn flair. (J.T.)



Ophelia

22 21 CAKE - Capricorn

22 B.B. KING - MCA

24 23 PHISH - Elektra/EG

19 24 SEMISONIC - MCA

25 JONNY LANG - A&M

Prolonging The Magic

Blues On The Bayou

The Story Of The Ghost

Feeling Strangely Fine

Wander This World

#1 WRLT.WKOC

WDOD.WXRV add

KXST,KVYN add

sold out Ivana's!!!

40K first wk. sales

## Adult post\*Modern

#### NIC HARCOURT KCRW, Los Angeles



As you're reading this, **Nic** is in NYC behind the mic, doing **KCRW**'s first-ever cross-country remote broadcast. He's at **CMJ** with three days worth of live broadcasts and performances from the likes of **Beth Orton**, **Richard Buckner**, **Block**, **Medeski**, **Martin & Wood** and **Mercury Rev**—from the **Museum Of Television & Radio**. It's a pretty auspicious endeavor for a public radio station, but the kind of "cutting edge" stuff the sunglass-wearing, trend-setting SoCal adults crave. Congrats to Nic on celebrating his six month anniversary at the station with such aplomb (and for being named one of the 100 most influencial Californians in the music industry in *BAM*)! Plus, he looks real cool in shiny, "Austin Powers" tight pants, as witnessed at **Ivana**'s Halloween party.

#### RADIO

#### CIDR / WENDY DUFF /

Alanis Morissette New Radicals Shawn Mullins Jewel Chris Isaak

#### K-OTTER / DEAN / DREW / SAN LUIS OBISPO

Phish Golden Smog Son Volt Sheryl Crow moe.

#### KBAC / IRA GORDON / SANTA FE, NM

Beck Sinead Lohan Barenaked Ladies Elliott Smith Phish

#### KBCO / D.BENSON / S.ARBOUGH / BOULDER

Susan Tedeschi Shawn Mullins Alanis Morissette Jewel Tiny Town

#### KBXR / KEEFER / COLUMBIA, MO

Sinead Lohan Willie Nelson New Radicals Shawn Mullins Phish

#### KFXJ / KEVIN WELCH / CARL SCHEIDER / BOISE, ID

Susan Tedeschi New Radicals Shawn Mullins U2 Cake

#### KGSR / JODY DENBERG / SUSAN CASTLE / AUSTIN

Lyle Lovett Sheryl Crow Lucinda Williams Baz Luhrmann Willie Nelson

#### KINK / D.CONSTANTINE / PORTLAND, OR

Shawn Mullins Susan Tedeschi Olu Dara Willie Nelson Joni Mitchell

#### KKZN / JOEL FOLGER / ABBY GOLDSTEIN / DALLAS, TX

Shawn Mullins John Mellencamp Brian Setzer Orchestra Chris Isaak Sheryl Crow

#### KPFT / ERIC TRUAX / MARY RAMIREZ / HOUSTON, TX

Lyle Lovett Robert Earl Keen Willie Nelson Joni Mitchell Chris Isaak

#### KPIG / LAURA ELLEN / MONTEREY, CA

Lucinda Williams Robert Earl Keen Bonnie Raitt John Hiatt Chris Isaak

#### KRSH / ZOE ZUEST / SANTA ROSA, CA

Joni Mitchell Chris Isaak Goo Goo Dolls John Mellencamp Jonny Lang

#### KTCZ / L. MACLEASH / M. WOLF / MINNEAPOLIS

Susan Tedeschi Shawn Mullins Jonny Lang Bryan Adams William Topley

#### WDOD / CHRIS ADAMS / DANNY HOWARD / CHATTANOOGA

R.E.M. Cake Phish Aerosmith Beck

#### WKOC / HOLLY WILLIAMS / NORFOLK

Sinead Lohan New Radicals Cake Alanis Morissette R.E.M.

#### WLUM / CHUCK SUMMERS / MILWAUKEE

Eagle-Eye Cherry Susan Tedeschi Phish New Radicals Kenny Wayne Shepherd

#### WNCS / JODY PETERSEN / MONTPELIER

Tragically Hip Sinead Lohan Elliott Smith Squirrel Nut Zippers Susan Tedeschi

#### WNKU / STACEY OWEN / CINCINNATI

Joni Mitchell Lyle Lovett V-Roys Willie Nelson Son Volt

#### WORLD CAFE / BRUCE RANES / PHILADELPHIA

Golden Smog Neil Finn John Mellencamp PJ Harvey New Radicals

#### WXPN / SHAWN STEWART / BRUCE WARREN / PHILADELPHIA

Baz Luhrman Kate Rigby New Radicals Sinead Lohan Jonathan Richman

#### WXRT / NORM WINER / PATTY MARTIN / CHICAGO

Shawn Mullins Jewel Bruce Hornsby Smashing Pumpkins Chris Isaak

#### BORDER'S BOOKS & MUSIC /

MANAGER / RICHMOND Brian Setzer Orchestra Bob Dylan Sheryl Crow Barenaked Ladies Jonny Lang

#### BORDERS BOOKS & MUSIC / MANAGER / DALLAS

Lyle Lovett Sheryl Crow Barenaked Ladies Bob Dylan B.B. King

#### BORDERS BOOKS & MUSIC / GREG MARSHALL / ST. LOUIS, MO

R.E.M. Brian Setzer Orchestra Chris Isaak Sheryl Crow Phish

#### BORDERS BOOKS & MUSIC / SEAN HICKEY / BRYN MAWR, PA

Phish R.E.M. Billy Squier Bob Dylan Lyle Lovett

#### PERISCOPE / CODY SOKOLSKI / CHAMPAIGN, IL

Bomboras V-Roys Duncan Sheik Golden Smog Martin Sexton

#### RHINO / JAMES KAHN / LOS ANGELES

Bob Dylan KCRW Rare On Air:V/A Costello/Bacharach eels Kate & Anna McGarrigle

#### WATERLOO / JOHN LUCAS /

AUSTIN, TX Robert Eal Keen R.E.M. Lyle Lovett Vallejo Phish

### Tori Amos Raspberry Swird

from the choirgirl hotel the PLATINUM album

PLUGGED TOUR continues through December

Catch Tori on MTV's Review and Ultrasound

Watch for upcoming VH1 Storytellers

Produced by Tori Amos
Management: Arthur Spivak/Spivak Entertainment

Going For ADDS
Now!

Early KROQ Spins

THE ATLANTIC GROUP

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**World Radio History** 

## Adult post\*Modern

### APM<sub>mugs</sub>



DAY OUT, DAY IN, DAY-GLO: After an encore performance at KMTT's "Big Day Out" concert, Blackbird/Sire's Everything hung out with the radio staff, explaining [suck in, hold breath] that their song "Hooch" [exhale smoke] has

absolutely nothing to do with marijuana. That, in fact, it's a poetic euphemism [suck in] for...for...[exhale]...a rare gem found in the Mayan ruins. Laughing hysterically at nothing and eyeing the plate of Fig Newtons and a bag of Ranch Doritos are (I-r) the band's Wolf Quinn, KMTT MD Dean Carlson, the band's Dave Slankard, Blackbird's Senior VP Cathy Burke and the band's Craig Honeycutt.

#### MILES OF LYLES:

An in-store visit by MCA's Lyle Lovett had lines of fans winding around the Borders store in Bryn Mawr, PA. "A lot of the people came to have their copy of his 'Step Inside This House' CD autographed," said man-



ager Sean Hickey (r). "But mostly, people just wanted a chance to muss up his hair. It's so soft and squooshy!" Later, World Café's Michaela Majoun (I) tried to convince Lyle that if he grew a mullet like all the other guys in Philly, it would accentuate his ears and guarantee a lucky night at the brew-pub.



#### WE DID BOO-BOO:

There seems to be some confusion over last week's mug, which was supposed to show two members of Hootie & The Blowfish visiting two members of the WVRV staff. Unfortunately, the photo was accidentally crop-

ped, leaving out **Darius Rucker**'s (r) face and giving some people the impression we mistook WWRV's **David Myers** (2<sup>nd</sup> from r) for Darius. Thusly, we are rerunning the photo in its entirety. Standing next to Myers and Rucker are two guys we can't really identify, because, y'know they all kind of look alike to us.

#### adulterated

YOU GET WHAT YOU GIVE: I surrendered my role of candy-giver-outer on Halloween to hang out at Ivana's big house party, a memorable affair, if for no other reason than seeing Semisonic and Guster play on her patio! Talk about an "intimate" environment. Ivana was also gracious enough to let me "spin" for an hour or so, which made me feel a little like Dean Carlson and Bruce Warren at the Boulder Summit! (Speaking of Bruce, he and wife Beth brought

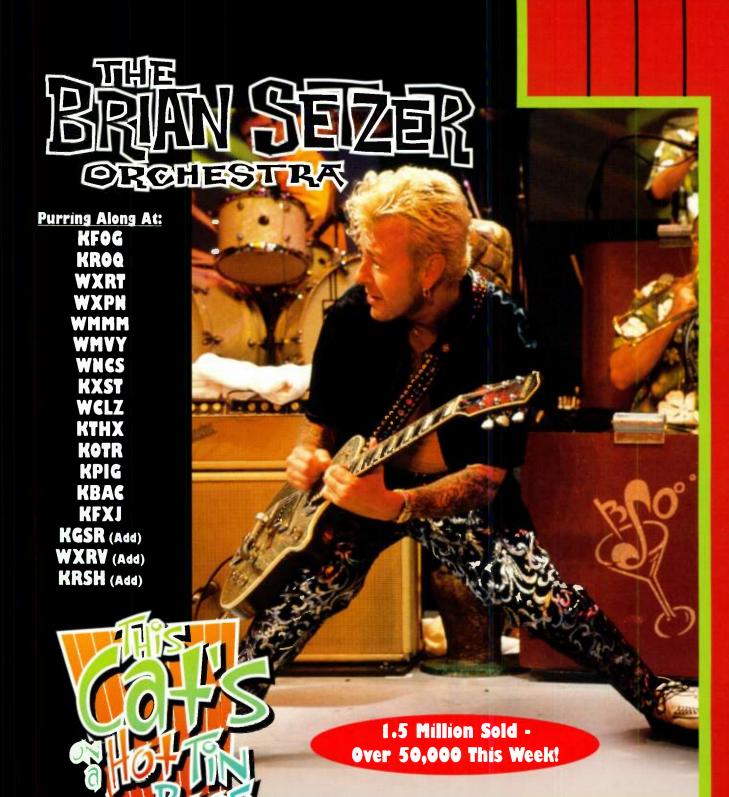
MIKE MULLANEY:



Big Hit, Crossing Over.

another gorgeous baby boy into the world this weekend, Avi Dylan!) Anyway, I'm happy to report that I slid in some cool-ass Stevie Wonder and Sly & The Family Stone at Casa Ivana, as well as a pretty killer segue (Folk Implosion "Natural One" into The Left Banke "I Haven't Got The Nerve"—try it). Call me for the set list..... Big news this week as one of APM's most beloved music directors jumps across town to a coveted Modern Adult

jumps across town to a coveted Modern Adult position. That's right, the man who can rattle off every Spice Girl's name, age and weight AND the entire Van Halen discography—WXRV's Mike Mullaney—takes the MD gig at WBMX. We're thrilled that he gets to work with the amazing ARS family and equally excited that some burgeoning APM radio entity gets the chance to take Mike's place and work with a PD as devoted to the cause as Joanne Doody. As a team, Mike and Joanne have started plenty of music buzzes in Boston, (Brian Setzer two years ago, Semisonic, Billie Myers,) and their adding David Garza should cause a flurry of activity in Beantown. Completely unrelated to Joanne, we encourage you to check out our favorite new web site, www.doodie.com. Just go there and don't delve too deeply into our twisted psyche..... Didja see the AMAZING first-week Jonny Lang sales? Over 40K in seven days, outselling biggies like Shawn Mullins and Eagle Eye Cherry (who just went gold)! We can't imagine you have an excuse good enough to warrant not playing lil' Mr. Lang. Likewise with Beck. whose first-week sales and large market airplay look to land him solidly in the APM charts next week. After a couple of months, Damon sure is on a hot streak over at Geffen! His Robbie Fulks record nabbed WXRT and KTCZ last week, with tastemakers raving out loud about how "Let's Kill Saturday Night" is the "perfect" mix of roots and pop. We like it because it reminds us of our high school guy friends who doted too much on Bartles & Jaymes wine coolers and Redman chew..... Radio seems a little blasé about new releases right now, but one song that everyone keeps bringing up is Chris Isaak's "Flying." It's genius, but don't start hyperventilating to add it right yet, as Alex isn't shooting for an add date until right after Thanksgiving..... In a couple of weeks, keep your eyes peeled for a special interview disc that KGSR's own Jody Denberg did with Yoko Ono in conjunction with the John Lennon anthology. It's quite revelatory. Jody joins the other heavies at stations like KFOG, KBCO, KMTT, WMMM, WBOS, KTCZ and KINK, who are exuberant about the success of Susan Tedeschi in their market. All we can say is, phones, phones, phones whenever "It Hurt So Bad" is played. Leslie Rouffe's hard work has paid off, just as she exits Rounder to join Sean Coakley's Songlines. Watch Einstein pick up and run this one to the bank..... WYEP announces their new MD, Jack Barton, who comes from WXPN. Keepin' it in the PA family, dontcha know..... Songs that make my leaves turn purdy colors: James Andrews "Got Me A New Love Thing" on NYNO and Garbage "Special." Trust me, trust me.



On Tour Now!

PRODUCED BY PETER COLLINS for Jill Music, Ltd.

Recorded and Mixed by John Holbrook

Management:
| Jave Kaplan Management, Inc.



### top 25 specialty airplay

(BASED ON SPECIALTY SHOW AND KEY COLLEGE AIRPLAY.)

(DASE	U UN	SPECIALLY SHOW AND KEY COLLEGE AIRPLAY.	
(LW	/TW	ARTIST	COMMENTS
	1	R.E.M. Warner Bros.	Chart Debut
0	2	REMY ZERO - DGC	On Tour +@CMJ!
7		Villa Elaine	On Tour +@CIVID:
3	3	AFGHAN WHIGS - Columbia/CRG	WBCN, Y-107, WPLA
		1965	
	4	BECK - Bong Load/DGC	KLZR, WXDX, KAEP
0		Mutations	MOCH VOC MUSE
2	5	THE JON SPENCER BLUES Matador/Capitol Acme	WPGU, X90, WHFS
4	6	UNKLE - Mo Wax/London	WBTZ, 91X, KFTE
_	_	Psyence Fiction	
11	7	FATBOY SLIM - Astralwerks	"Gangsta Tripping"
_		You've Come A Long Way, Baby	
16	8	LESS THAN JAKE - Capitol Hello Rockview	HUGE SALES!
	0	ORGY - Elementree/Reprise	New Order cover
_	,	Stitches	New Order Cover
1	10	SUNNY DAY REAL ESTATE - Sub Pop	KNRK, WEJE, WQBK
		How It Feels To Be Something On	
20	11	THE TWELVE CAESARS - Minty Fresh	WHFS, KJEE, KTOZ
5	12	(I'm Gonna) Kick You Out OASIS - Epic	WPGU, KFMA, WHTG
2	12	Masterplan	WEGO, KEIVIA, WHIG
10	13	ORGAZMO OST - NickleBag	Cogasm
$\equiv$		Various Artists	
7	14	RANCID - Epitaph	Who Would've Thought?
46	45	Life Won't Wait <b>BELLE &amp; SEBASTIAN</b> - Matador	VUID MOTT VCMII
15	15	The Boy With The Arab Strap	KHLR, WBTZ, KCMU
5	16	PLACEBO - Virgin	ZONE, WXEG, WPLA
		Without You I'm Nothing	
	17	THE UNBELIEVABLE TRUTH - Virgin	Love this!
671	40	Almost Here	D CMACLII
21	18	<b>NEW RADICALS</b> - MCA Maybe You've Been Brainwashed Too	Pomo SMASH!
12	19	MERCURY REV - V2	KLZR, WBRU, WLUM
_		Deserter Songs	
14	20	DOVETAIL JOINT - Aware/Columbia/CRG	Pete/WPGU's pick!
		Level EP	
	21	DAVID GARZA - Lava/Atlantic/AG	"Slave"
25	22	Discoball World  EELS - DreamWorks	Last Stopyour station
		Electro-Shock Blues	zace stopyour station
24	23	THE CANDYSKINS - Velvel	On tour!

### Beauty School

HAVE YOU EVER HAD WRITER'S BLOCK? It's already happening. I know I'm a talkative girl, but for some reason I suddenly have nothing to say. Suddenly I can relate to a "Seinfeld" episode. A whole column about nothing—wait, I do that regularly, don't 1? I'm sure you're all tired of hearing about how fabulous the Semisonic show was (because aren't they all?). I think other bands should watch Semisonic videos and see them live,



so they can scrutinize (and, hopefully, master) Dan Wilson's hip-swaying technique. Okay, maybe not-somehow I can't see it working as well for Marilyn Manson or Thom Yorke. I also got to experience the co-

medic genius of Guster. Nick Harcourt of KCRW suggested they stop by a few of the comedy clubs after their show. I'd already heard about their hilarious hijinx from KHLR's Mark after they stopped by the station's morning show. I'd like to

give Nick big thumbs-up on the consistently great bands that drop by the humble KCRW studios. Did you hear the Unbelievable Truth, Remy Zero or eels (doing an awesome cover of "Open The Door" by Magnapop)? During CMJ week, Nick will be broadcasting from New York with an equally varied line-up (he may have inherited the "Morning Becomes Eclectic" moniker, but the show is living up to the name more than ever). Beth Orton and Richard Buckner appear on Wednesday, Block and Medeski Martin & Wood on Thursday and Mercury Rev and Todd Hayes (the director of glam-rock flick "Velvet Goldmine") on Friday. I asked Nick to name his favorite new records, and he immediately picked Mercury Rev and PJ Harvey. Also tickling his fancy: Six By Seven's album (Interscope) and the Gang Of Four anthology (Rhino). I needed a lesson on the latter band; Nick said they put on the best live show he ever saw! I have too many favorite concerts to count one as the best. Speaking of which, I'm looking forward to seeing Beth Orton live. I hear some of you gasping in disbelief—yes, I know, I like a girl singer. But she's different. Maybe it's the British accent? I'll bet Steve Clark from WGBD fancies Beth, too. I'm waiting for a full report on the Tori Amos/Unbelievable Truth show. I do know that Steve has recently felt like a celebrity in Lafayette, with Pizza Hut employees and someone who came over his house to measure the windows both smothering him with adoration. Must be nice. Weasel from WEJE seems to have strippers stalking him. Where did he say he liked to hang out again? He said it was great seeing Erik Estrada again on "Chips '99," and also named some cool new records: Wes Cunningham, Zebrahead, Brian Jonestown Massacre, Black Eyed Peas (playing CMJ) and Duncan Sheik. I'm always happy to hear your picks—that's how I keep my CD listening piles in check. Dan Fein from WPLY is loving the Yatsura record I mentioned last week. He was in a great mood this week, having done an Alanis Morissette interview (she was reportedly awesome) and a Garbage interview followed by an acoustic set. Celebrities everywhere! I'm excited about meeting Dan at CMJ, where we'll both be deciding whether Brian from Placebo does his makeup better than Marilyn Manson. I'll also drag Dan with me to see Built To Spill on Thursday at the Bowery Ballroom. M.O.T. topped Dan's list of things to make you giggle. Plenty of high spirits this week at M.O.T.'s record release party at Canter's. I tried to steer clear of the "Nosh Pit" for safety reasons. If you don't know what I'm talking about, get a copy of their Sire album. Other things to be sure to get your hot little hands on: the new double live album from Spiritualized, which was recorded at London's Albert Hall. It has an amazingly lush sound, thanks to the choir and orchestra. It'll tickle your fancy for sure. Hugs and kisses.

Death Of A Minor Celebrity

Why Do They Rock So Hard?

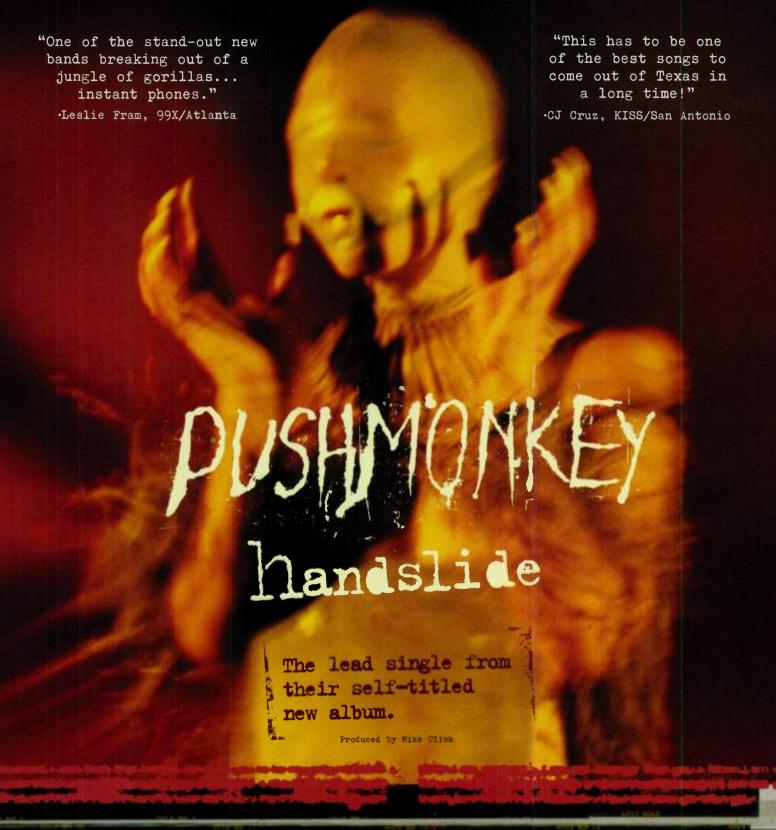
23 24 REEL BIG FISH - Mojo/Universal

13 25 CARDIGANS - Mercury

Gran Turismo

WXDX, KRBR, WLIR

WPLA, WZMB, WXEG



Exploding At Rock Radio
39-37 Mainstream Rock Monitor
29-27 Active Rock Monitor

New at: WAAF, WBZX & WXRC!

On Over 100 Rock Stations including

WRIF WXTB WJRR WJRR KUPD

WLZR WWDC KEGL KISS

ARISTA

Top 10 Phones at 99X/Atlanta

New At: WBCN, WEND & WXSR

KROX 19x KRAD 15x KFTE 18x

99X 24x WMRQ 13x WARQ 14x



Warning: The enclosed **SMOKE** video will stimulate your audio and visual senses.

## Expect to be TORN again... SMOKE...the new single from NATALIE IMBRUGLIA

#### THE MOST CRITICALLY ACCLAIMED NEW ARTIST OF THE YEAR

- LEFT OF THE MIDDLE debut album OVER 5 MILLION WORLDWIDE SALES
- Most Played New Artist of the Year at Radio and Video
- MTV Awards: Best New Artist
- VH1 Viewer's Choice Awards: Best New Artist
- VH1's Most Played Artist of the Year
- Billboard Video Award Nominee: Best New Artist, Best POP Video,
   FAN.tastic Video and Maximum Vision
- · Historic pre-album release performance on Saturday Night Live
- Multiple appearances on Letterman, Leno and Rosie
- Recent magazine covers include SPIN, Cosmopolitan, YM, Musician
- November 16 MTV World Premier of SMOKE
- SMOKE debuts #5 on UK Chart
- Will Perform SMOKE on Rosie, Roseanne and Billboard Awards in December
- Will Announce Grammy Award Nominations in January

Original Production by Matt Bronleewe • Additional production by Nigel Godrich, Henry Binns and Sam Hardaker • Mixed by Nigel Godrich • Worldwide Management • Anne Barrett • Tri Angle: Natalie's official website: www.natalie-imbruglia.co.uk

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NATALIE IMBRUGIA...WHERE THERE'S SMOKE...







### You need a freund

playing tom pagton songs by the fire might seem too simple. I dig simple.

#### You've said that you found the jazz emphasis of your training somewhat limiting.

I was studying jazz, but I was also going to the Philadelphia Folk Festival and seeing my Irish friends in bluegrass bands. I'd drag my upright to a muddy field and play until sunrise. And my guitar. So I never saw a line between any sorts of music. It's just a different feel for each—sort of like you have a different feel for each instrument. When you play guitar, you have to get in the head of a guitar player; same with the bass. Other than that, I was into it all. And therefore, in terms of the strict jazz school, it wasn't about tons of other stuff—playing Tom Paxton songs by the fire might seem too simple. I dig simple.

#### Does the writing process feel different when you work on the bass?

Yes. It's cooler sometimes not to be playing chords at first. When it's time to go over to guitar and figure out what I just did, it gets really interesting. It can really keep it from the norm. People notice I sing differently when I'm holding the bass—a little behind the beat. And when I'm holding a guitar, I'm a little more on top of it. Just the different stretch of wood is gonna cause you to do different things, so I probably write different things with a different feel, too. I'll take it however it comes, whatever instrument.

#### It's still that bizarre, hard-to-explain experience of inspiration.

I might be on top of a ferryboat with an idea, and then I write some words somewhere, and want to get to a piano or guitar to figure something out. Or sometimes I might just be riffing on something on guitar that just has to be put into a song. There are times when I say, "I've gotta go write now," but it somehow stretches out, which could mean I have four or five songs going simultaneously. There have been times where a song came out in one sitting, like "No Turning Back," which is probably a five-minute thing that happened in Paris. That's really intense; it really takes out the ego in a great way. It's like, I just happened to be here to receive this song that I needed to play. It can be really interesting when that happens, when something just flies out of you. It even has less to do with you, which I dig. That's what it's all about.

#### You've led a fairly nomadic existence.

Even now that I finally have an apartment in Manhattan, I still feel like I have a nomadic existence! I'm afraid I'll just leave, because that's what I do. Sometimes I'll have two days off and not be able to imagine how I could stay in one place. I'm learning that now—the Buddha of having a home. As much as the

#### SINGER-SONGWRITER AND MULTI-INSTRUMENTALIST

TOM FREUND brings a jazzy, funky sensibility to intimate, textured songs of love and loss on his debut album, "North American Long Weekend" (Red Ant). Born and raised in New York City, he studied music intensively before a tenure in the avant-garde theatrical world, a stint with rock band the Silos and a period of heavy writing in Austin, TX. The well-crafted, emotionally expansive "Long Weekend" will no doubt entice fans of Tom Waits, Randy Newman and other adventurous songwriters. Maybe Freund's intimate acquaintance with the standup bass prepared him to parlay with HITS' own sitdown guy, Simon "Flic Your" Glickman.

Buddha searches and runs all over the place, I think there's a real element to grounding. I toured a lot with the Silos for three-and-a-half years, and that was constant motion. It was hard to chill out even when I got someplace.

This album is your first; over how much time were these songs germinating? I'd moved to California to finish college, and I had a band with Ben Harper and Rosanne Lindley, David Lindley's daughter. I was writing a lot when I was out there, but in terms of stuff that ended up on the album, it probably started around '93. I met [producer] Marvin Etzioni though the label; I'd visited several producers that I knew independently, and I'd met with and liked a lot of them. Then Marvin came along, and he was so tripped out! He got into the emotion of the record right away, and I felt like he was really ready to go with me. He got a little under my skin right away, trying to get me to do certain things. And then after about two days, I thought, he's pushing me. Let's see what's happening. I felt like he was really rooting for my sound. It wasn't the easiest thing, but you can't make an easy choice these days if you want to make a statement.

#### Jazz great Jimmy Smith played organ on the album. How did that come about?

Marvin and I both wanted him, but he was really hard to find. Finally, I was renting an upright bass from a shop in Hollywood that had been there forever, and I said, "Hey, you wouldn't know how to get in touch with Jimmy Smith, would you?" He pulled out this moldy book of jazz players, and put us in touch with Jimmy's wife. We sent a tape, and he called us and said he dug it. It was a real treat; the only album I've heard him play on other than his own was Michael Jackson's "Thriller." I think he really vibed on the upright, and got into it. He said, "Oh, yeah, it's gotta be funky. It's gonna be stinkin'." And he picked up on some vibration, and you feel every one of his 70 years. Granted, he's an eccentric, zany guy, but when we finally got him at the keyboard, the man was so in touch with the music. He was all about supporting me and the songs. He said, "I don't wanna mess it up."

#### What's next for you?

I'm doing this storytellers tour with some other songwriters; it's very cool. Me, Graham Parker, Radney Foster and Jeff Black. Just the four of us, buggin' out on a stage, handing each other guitars. I'm really excited! The whole thing's kinda nutty.•

#### Here's The "Bittersweet" Truth About Fuel.

#### When You Play "Bittersweet" It Becomes A Hit Like "Shimmer"

"Bittersweet" This Week **BDS Monitor** 26\*-22\*

1021 Spins

Audience: 5 Million

#### Mediabase Top Testing Currents

Adults 18-24 "Bittersweet" #7

Adults 18-34 "Bittersweet" #9
Adults 25-34 "Bittersweet" #6

- Fuel's Album Sunburn Is Now Gold!
- Over 75,000 "Shimmer" EP's Sold In 9 Weeks!
- "Shimmer" Is The #1 Recurrent Record In The Modern Rock Format!

Kim Monroe, KNDD

"We did it once with "Shimmer"... "Bittersweet" is on its way! The requests are already there. Fuel is a band that can not only deliver hits, they can deliver it live! Sonically, the song sounds like 'The End'."

"We are just getting started on 'Bittersweet' but it feels " et but it feels like it is going to be as big as 'Shimmer'!"

#### Duane Doherty/Alan Smith, KDGE

"Fuel has been the biggest new artist this year for the EDGE! 'Shimmer' was a smash and we are anticipating the same results with 'Bittersweet'. Early indications validate our feelings."

#### Chris Patyk, KEDJ

"Fuel is the whole package — they deliver live, and they deliver hits. 'Bittersweet' is another one for The Edge!"

"Any moron who isn't playing "Bittersweet" should be taken out to a field and shot... Seriously though, we are thrilled with 'Bittersweet' at WXDX. Reacting exactly the same way 'Shimmer' did in the beginnning."

#### Sean Smyth, KNRX

"Shimmer has proven itself as a cross-cuming record... 'Bittersweet's rock lean solidifies this new artist as a KNRX band. It feels like it's going to b a hit like 'Shimmer' was and continues to be!"

If you've read this far...you care about Fuel...call for free gift (212) 833-7407

Produced and Engineered by Steven Haigler Mixed by Tom Lord-Age Management: Gegory Epler & David Sestak Media Five Entertainment www.550music.com www.epicrecord.com www.fuelweb.com

## synthetic\* Plasures

One of the reasons we love KLZR's Ray Velasquez is that he truly loves music. I mean, in the span of one conversation he went from enthusiastic appreciation of the "brilliant" vocal delivery of Fiona Apple on her version of "Across The Universe" to discussing the beauty of "The Calling" by Positive Life from the latest Waveform Records compilation. What a contrast—the guy's a genius. Speaking of geniuses, Interscope's Yigal Dakar and Risk Record's Ari Chazanas get the "Brainbox Of The Week" award for pulling off DJ Jason Bentley vs. DJ Liquid Todd in a live spinoff, head-to-head, tonight in LA. [Ed. note: Sure you're not talking monster truck races?]. You know this is going to be a zoo. I hear Metallica are using the party to wrap the shoot of their latest video. Maybe they'll be a funky breaks mix of "Enter Sandman"..... Coming to a town near you very soon are Meat Beat Manifesto and Wink. You've

gotta check this show out (Q-Burns is doing some dates too). Of course, you're already playing MBM's "Prime Audio Soup" aren't you? I'm off to The Buzz "Bake Sale" this weekend to hang WPBZ's "The Kid." He's just moved his show "Electronic Buzz" from Sunday to Saturday nights and added an hour, and he's putting together a techno tent at their annual festival for the first time. He's also banging "Gangster Tripping" from Fatboy Slim, along with DJ Icey and 808 State. You see, it doesn't have to be rock all the time to work in Florida.... If you're in NY for CMJ this week, check out The Crystal Method and Run DMC at the opening of The Gap at 55th & 5th on Thursday night. Fancy a pair of khakis to match those Pumas, Hannah? E-mail Zeberdee@aol.com

MBM'S JACK DANGERS, JASON **BENTLEY AND INTERSCOPE'S XAVIER:** 



Dangers Will Robinson

Sounds like a fashion train wreck Dickie! But who knows what cool things can come from the clashing of two cultures. Like my

#### Q-BURNS

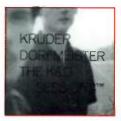


**Putting Abstract** Messages Online

favorite DJ move of the week happened at the unlikely space of Canter's deli, where HITS' own Latin Prince was opening up for Hebe-hoppers M.O.T. Try this old-school move when your feelin' sassy: Patrice Rushen's "Forget Me Nots" mixed into the Bee Gees' "Stayin' Alive." That was sweet, L.P.!.... At the same time across town World Domination threw a record release party 60 Channels (featuring The Angel) where, word is, Navigator (from Asian Dub Foundation) showed up to spin

the room a mean set of rhythms. Wish I could've been two places at the same time! Oh well, I guess I got Asian beatfix at the Talvin Singh show Halloween night. Looks like WPLA's Robert Goodman and 99X's Yvonne Monet took advantage of the ghoulish nature of the weekend by playing some sick cuts with good grooves. Yvonne "dug" up the old Front 242 cut "Headhunter," along with Luke Slater's "Lady Stay Dead" and Q-Burn's "He's A Skull"!.... I've been following Q-Burn's tour by reading his most colorful online diary. It's a must read to keep speed on the cult of beat-worshippers in every corner of America! (www.astralwerks.com/qburns).... Fatboy clocked in a neat 12,000 in first-week sales, just as he finished up blazing across the country. We hear at his sold-out show in Denver, two female partygoers took their tops off and danced 'round-and-'round Norman during "Gangster Tripping." Lucky guy! Next month one of the biggest video game releases, "FIFA '99," hits stores and will use "Rockafeller Skank" as its music theme as soccer players are running down the field. "Goooooooooal!"—he is an international rock star.... E-mail KissFromH@aol.com

### Syntheticicks



Kruder & Dorfmeister "The Kruder & Dorfmeister Sessions" (K7): Vienna's best Simon & Garfunkel look-a-likes (remember their 1995 Quango release?), K&D, have thrown us the most head-melting, hip-moving mix CD I've encountered lately. 2 CDs of blissfully mixed, familiar cuts by Rockers Hi-Fi, Afrodelic, Strange Cargo, etc., that moves

into unreleased tracks like the dubby Bomb The Bass ("Bug Powder") and the drum & bass Depeche Mode ("Useless"). Oh, this dive into K&D's slo-gin grooves is a dive where there's no coming up for air! (J.T.)

V/A: "Modulations" (Caipirinha): Anyone in for a history lesson? From the director who brought us the film "Synthetic Pleasures," lara lee, comes the soundtrack from her latest independent film, a history of electronic music called "Modulations." Electronica, the industry-touted "next big thing" has, "surprisingly," been around since the early '60s.



From the work of Giorgio Moroder and Donna Summer to Coldcut's "Atomic Moog 2000," this is a first class ensemble of tracks from some of electronic music's most influential artists. (Nicole Means).

Dave "The Wave" Dresden, WMRQ, Hartford Chopper "7 Hours In A Bathroom" (MRM Entertaiment, UK) "This tune, which makes use of a bit about Dennis Leary's favorite drug, has got listeners doing lines straight to the Electro Circus phones!"

### Breaking

		beat	S
0	Fatboy Slim	"Gangster Tripping"	Astralwerks
2	Meat Beat Manifesto	"Prime Audio Soup"	nothing/Interscope
3	Les Rythmes Digitales	"Jacques Your Body"	Ultra/Wall Of Sound
4	DJ Icey	various	ffrr/London
5	Paul van Dyk	"Angel"/"7"	Mute"
6	DJ Punk-Roc	"Far Out"	Independiente
7	Q-Burns Abstract Message	various	Astralwerks
8	Faithless	"God Is A DJ"	Arista
9	Dub Pistols	"Cyclone"	1500/A&M

"Music Sounds..."

Virgin

10 Stardust



## The Cardigans

### My Favourite Game

the first track and video from

#### **GRAN TURISMO**

#### In Stores Now! Early Spins at KRBE

Management: Petri H. Lundén for Motor SE Produced, engineered and mixed by Tore Johansson

stockholm records



#### Why Aren't You Playing?

#### Some Favourites:

<b>KROQ</b>	18x	<b>WBCN</b>	10x
KLYY	15x	CIMX	13x
<b>LIVE 105</b>	26x	WFNX	20x
WHFS	20x	<b>KZNZ</b>	29x
91X	18x	KLZR	12x
<b>KWOD</b>	24x	<b>CFNY</b>	18x
WRAX	15x	<b>KFMA</b>	24x
KKDM	26x	<b>KDRE</b>	39x
WARQ	25x	<b>WBTZ</b>	24x
		And Mai	ny More!

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## post\*Modern

### picks edited by Karen Glauber



Fatboy Slim "You've Come A Long Way, Baby" (Skint/Astralwerks): Massive bonus points go to mix-maestro/DJ deity Norman Cook for extreme use of the word "fucking" (over 100 times on "In Heaven" alone, and used in a way that would make Narcissus swoon)— not that his sophomore album

needs anything to beef up the tally. In addition to unforgettable techno-surf-hip-pop smash, "Rockafeller Skank," the dance-rocking party platter shoots out other rave-a-licious gems like funky-stylie new single "Gangster Tripping" (sporting another impressive "fuck" quotient). Check it out now. (A.S.)

Reel Big Fish "Why Do They Rock So Hard?" (Mojo/Universal): Indeed, these O.C. skanksters do rock most triumphantly. The self-proclaimed "Sell Out" septet follows up its gold smash with more irrepressibly energetic, horndriven, pop-savvy hits. The sweltering riffage on the PoMo-wondrous "The



Set Up (You Need This)," the smoking rasta grooves on "Every-thing Is Cool" and the swankability of "The Kids Don't Like It" certainly answer the album title's question. Whether you're a ska-loving Fish-head or not, this one will have you hooked. (A.S.)



R.E.M. "Up" (Warner Bros.): They didn't get to the top by repeating themselves. Now a trio, these PoMo founding fathers explore new sonic ground on this evocative and deeply emotional disc. Despite the album's often melancholy tone, there are pop tunes aplenty here—notably soaring first single

"Daysleeper" and the strutting "Lotus." The grandeur of tracks like the Brian Wilson-esque "At My Most Beautiful," meanwhile, puts most of R.E.M.'s contemporaries to shame. "Up" the spins. (S.G.)

Placebo "Without You I'm Nothing" (Virgin): Call it "Jagger Little Pill." Glam-rock's renaissance gathers momentum thanks to bands like this UK trio, who kick up a racket beneath Brian Molko's seductively nasty vocals. This is no nostalgia trip—the music evokes Sonic Youth and Prodigy as much as



Bowie—but Placebo balance attitude and hooks. Witness the galloping "You Don't Care About Us," the yearning "Ask for Answers" and sweet-and-sour anthem "Every Me Every You." Easy to swallow. (S.G.)

#### pomo mugs



JUST A COUPLE OF YANKS: In one of those World Series moments that make you stop and smell the roses, actor Sarah Michelle Gellar confides to 550 Music's Kevin Kertis.

"If I have to do one more freaking teen scream flick with that whiny bitch Jennifer Love Hewitt, I'm gonna be 'Buffy the Freaking Whiny Tramp Bitch.'" Replied Kertis softly to a companion, "Quick! Take the picture! I think she's got a gun!"

ROAD RAGE: Just as this photo was snapped, Placebo's Steve Hewitt noted of Placebo's Stefan Olsdal: "That guy pulls the same stupid 'son of satan' crap every time we take a stupid pic-



ture. God, I swear when we get back in the van I'm gonna give him a wedgie he'll never forget!" Seen believing everything will be all right are (I-r) Virgin's Dawn Hood, Olsdal, Placebo's Brian Molko, Hewitt and WXRK's Mike Peer.

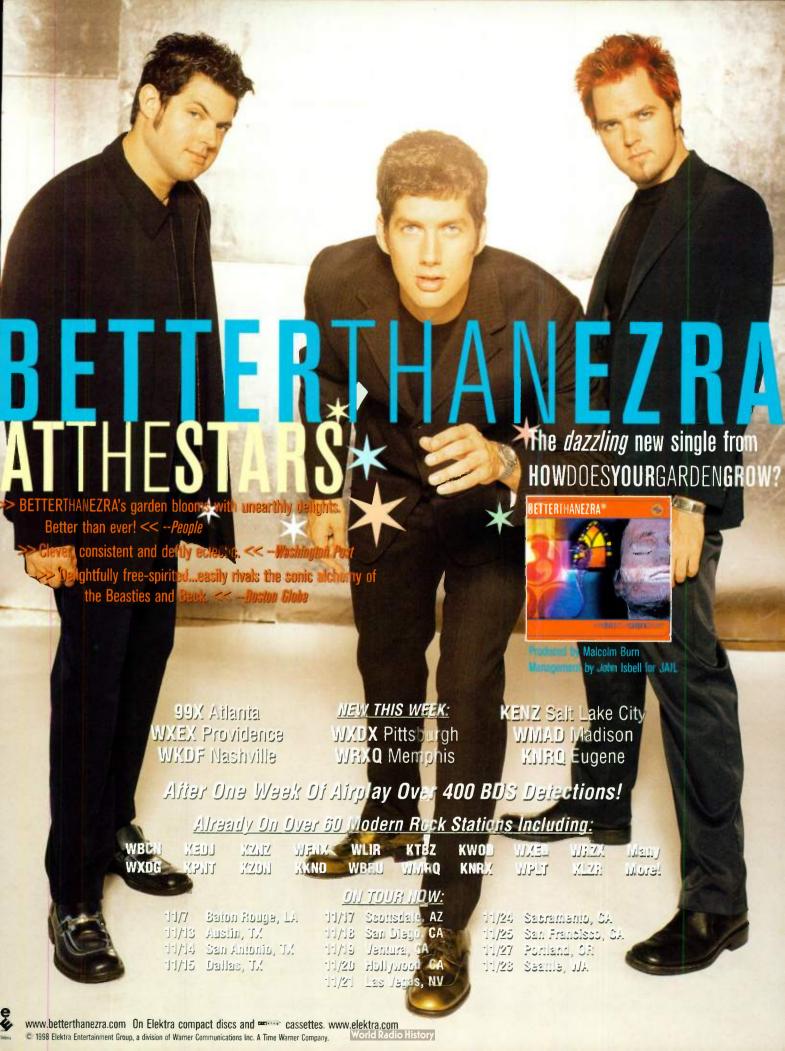


#### TEAM PLAYERS:

"Once this freaking PolyGram merger goes down,
you and I are going
wilding on the
freaking A&M lot,"
remarked MCA's
Michelle St. Clair

(2nd fr I) to MCA's Lisa Cristiano (I). "I mean, I hear they've got some badass computers over there, and we're gonna take every freaking one of them—scorched earth, honey." Replied Semisonic's Dan Wilson (3rd fr I) calmly, "Yeah, I'm gonna go over there and steal all the rare Trip Shakespeare vinyl." Meanwhile, MCA's Diane Monk (3rd fr r), WHFS MD Bob Waugh (2nd fr I) and WXRK MD Mike Peer wonder just what kind of computers St. Clair is talking about.

HITS November 6, 1998







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{	A	ctive Rock M	ajor Ma	arket Play 🦳
ĽΜ	TW	BAND	LABEL	COMMENTS .
1	1	LENNY KRAVITZ Fly Away	Virgin	#1 Phones, MTV, Blowing way up!
3	2	HOLE Celebrity Skin	DGC	Top 5 Phones, MTV, KBPI add
2	3	CREED What's This Life For	Wind-Up	Continues in Med-Heavy, MTV
5	4	ROB ZOMBIE Dragula	Geffen	#2 Phones, sucking up MTV spins
7	5	BLACK SABBATH Psycho Man	Epic	KRXQ on board! 60K+
. 4	6	KISS Psycho Circus	Mercury	Top 5 Phones, M2, Tour explodes!
8	7	MARILYN MANSON The Dope Show	Not/Int	MTV, M2, Holding strong
6	8	EVE 6 Inside Out	RCA	"Leech" adds @ 'XRC, MTV
9	9	THE OFFSPRING Pretty Fly	Col/CRG	M2 Add, "Americana"
I	10	KORN Got The Life	Imm/Epic	Already Platinum! MTV
1	2 11	THE FLYS Got You	Trauma	KIBZ, WYSP join up, MTV
15	12	MONSTER MAGNET Space Lord	A&M	New at KUFO, KPOI
. 16	13	SECOND COMING Soft	Capitol	Touring, Lots of Top 10s
10	14	GOO GOO DOLLS Slide	WB	WMMS joins up, MTV
I	15	STABBING WESTWARD It Hurts	Col/CRG	Plenty of Top 10 spins
. 14	16	LOCAL H All The Kids Are Right	Island	Top 5 KUFO, WCCC
U	17	METALLICA Better Than You	Elek/EEG	"Garage Inc." is here
П	18	CANDLEBOX 10,000 Horses	Maverick	Spins hold, WBUZ joins in
20	19	ECONOLINE CRUSH Surefire	Restless	Top 10 WXTM, KDOT
2	20	SCREAMIN' CHEETAH WI Boogie King	HEELIES Capr/Merc	Top 5 KTUX, WXRC
2:	21	FUEL Bittersweet	550	Top 10 WAAF, KAZR
. 23	22	FINGER ELEVEN Quicksand	Wind-Up	Top 10 WAMX, WXTM
2	23	GODSMACK Whatever	Universal	KQRC, KBER, WBUX all join
. 20	6 24	MOTLEY CRUE Bitter Pill	Motley/Beyond	LP Hits — Beyond smiles
3(	25	MONSTER MAGNET Powertrip	A&M	KUFO, KPOI, WBZK all join
1	26	DAYS OF THE NEW The Down Town	Outpost	Still plenty of Top 5s
2	5 27	FASTBALL Fire Escape	Hollywood	MTV, M2
2	8 28	SEMISONIC Singing In My Sleep	MCA	M2, Top 10 KLBJ, WKZQ
•	29	VAST Touch	Elek/EEG	Top 10 @ KLBJ

#### KROM THE PIT

#### By Jimmy Barnes

Lenny Kravitz



son's first few weeks of life, I realize more and more that we've all "Got The Life" at one time or another. However, it may not feel that way to some folks at a certain WRCX in Chicago these days. If you're in the loop, you know that last Friday (10/30), Chicago-based President James E. de Castro of [RCX owners] Chancellor Radio Group announced that the station would be

GOT THE LIFE: These days, as I revel in my

changing formats, pushing its new "Chicago's

Jammin' Oldies." As of November 2, via the House Of Blues kick-off party, the change ensued and the station began catering to the 25-54 demo with rhythm hits from the '60s, '70s and '80s. Chancellor says this comes after extensive market research, and the new station is tested and customdesigned for the Chitown audience, blasting its signal from atop the Sears Tower. Obviously, the announcement sparked plenty of phone calls and massive industry speculation regarding the many possibilities that will ensue with WRCX out of the #3 market. Already, rumors of Bill Gamble are breaking wind. Could he soon be competing against Q101 somehow? With his prior knowledge of that station, this would be an extreme move. Then there's talk of Dave Richards and Jo Robinson going as a team to either L.A. (battling KROQ), N.Y. (battling WXRK) or any number of other locations. And what about superstar Chris Payne? We know he'll land on his feet quickly, but where will he want to party, now that the Windy City office doors are closed? Needless to say, all three should be able to write their own tickets after what they've accomplished at RCX, but then again-this is radio. Talk about sweatin' to the oldies! My thoughts are with all the former RCXers, and I look forward to continuing to follow their successes as they make their next moves. Until then, good luck to you all... If there's a silver lining here, so as not to leave a hole in the Chicago rock

market, Chancellor has entered into an agreement with Bonneville International (owners of WLUP) to promote "The Loop" as an option for rawk fans-and for advertisers to reach this audience. Betcha Greg Solk (PD/WLUP) loves the extra flow, eh?!?... There are some other non-station explosions happening, too. Among those blowing up and really proving they've "Got The Life" these days are KoRn! This week, their "Follow The Leader" LP

Limp Bizkit

shows more growth for the band-and for Immortal/Epic's new-school wallets! They're selling an average of 50k per week now, with no end in sight. It's already Platinum-plus, and still on the first single, which incidentally moves into the Top 10 this week. Life IS good for some... Then there's Everlast, springing BACK to life with his "What It's Like" track (Tommy Boy) steamrolling. Solid previous week adds turn to spins. New at WXTM and more this week... Trauma's pumped-up Janus Stark locks in more adds, adding to last week's KILO, WCCC, KBER, KIBZ and more. Watch this one... Arista's Pushmonkey makes a BIG jump (right onto the chart with a #30 debut) and looks really good for Rosenblum and Gates with solid spin increases across-the-board... TVT's Sevendust are happening in a BIG way, touring and selling! "Bitch" nabbing the last fewhold-outs as well. Nice work Kerry Marsico.. Wind-up's Finger Eleven are already getting spin increases, proving they're real (23-22\* T.W.)... Atlantic's Kid Rock: Sales following tour- check it!... BREAKING WIND: The Windy City, of course!... The truth is in here... somewhere. :- o

breedile to M. M. Land Million Chillian Management

THE PROPERTY OF THE PROPERTY O

## RCCR

#### Making Waves



#### Warren Christensen/VP Rock, Geffen/DGC

In a nutshell, this guy seriously shreds on the radio waves, consistently catching more than gnarly air for his artists. How many promo types can say they have TWO acts in the Top Five of virtually every available rock chart! My goodness, he's HOT! Rob Zombie dominates his world with the monster "Dragula" track currently residing at #2 and hurting "Mommy"s feelings everywhere! And Warren's got a HOLE lotta Love going on for Courtney and her grrrowling grlpower. This band has leaped forward a couple notches with their "Celebrity Skin" track attacking everyone in sight! As the Halloween holiday fades to just a memory, Christensen still continues to scare up more than enough frighteningly good action. The only thing still haunting him is this bloody mention in HITS magazine.

#### Pic Of The Week!



KISSing Monkey Butt... "You know boys, normally I would just say that you rock... but, in my world, any band with the word MONKEY in their name doesn't just rock—they RAWK! And that's RAWK with a 'w,' understand?!?" confides KISS' Kevin Vargas (c) to the Pushmonkey dudes. Meanwhile, Arista's Tom Gates is overcome with a sense of relief because A) He's a radio guy, B) The boys are down with the monkey, so C) He now has five people to help him peel that damned banana he's been struggling with all week. Seen fully devolving are (l-r) Pushmonkey's Will Hoffman, Gates, Pushmonkey's Darwin Keys, Vargas, Pushmonkey's Howie Behrans, Pat Fogarty and Tony Park.

#### Wave Makers & Picks

#### Soal Flywati Sire

More Texas piss-&-vinegar here folks! Take some PCP-strength hooks and industrial-sized guitar riffs, mix liberally with booming bass lines and a symphony of drum beats, then fold in enough melodic angst to fill the Dallas Stars locker room and you're listening to Soak. It's vast and boundless in energy



and creativity, with fierce blasts of musical fury and surprisingly clean lyrics, as on the delicate "Drowning" and the hard, rapping "Braille." There's plenty of pop aggression on this LP, too, proven by the thrashing guitars on "Me Compassionate" and the intensely impressive "Aphrodight." The Ben Grosse [Filter, Republica] production is wound up tighter than a Titlist following in the band's footsteps. Really hot! Soak in it and soak it up. (JB)

#### The Best Of 1980-1990 Island

Although these Dublin heroes hardly knew how huge they'd become, U2 commenced their musical world domination back in '80. Throughout that decade, they became one of the most influential acts ever. Who can forget their first U2 concert (mine was "Bloody Sunday" at Red Rocks, CO)?—an



ominous experience! Although they've become less angst-ridden in recent years (perhaps due to that extreme wealth!), their ground-breaking material has been a constant. This two-disc snapshot of their first ten years includes a disc-full of the favorites, like "Sunday, Bloody Sunday," "Pride" and "Angel Of Harlem," as well as excellent B-sides like "Sweetest Thing" and "Silver & Gold." It also features great photos from the band's early years! It's a must-get! (JB)

#### The Cuffs Bottoms Up Radical Records

Ahhh, the natural splendor of Oi! punk. Being only 18 years of age hasn't stopped these South Jersey street punks from writing some great, blue-collar, bare- knuckled drinking anthems. Sing-along songs like "Getting Smashed," "Red White And Blue," "Bottoms



Up" and "Hit The Streets" all recall a simpler, more idealistic time when getting drunk on American beer, starting fights with strangers and laughing in the face of authority was just the beginning of a good night out. The musicianship and production is what you would expect out of three drunk punks from New Jersey—loud, sloppy and full of spirits. Fans of the Business, Dropkick Murphys and Blanks 77 will be looking for this, so retailers beware (most of them have no money). (JS)

# Limb Birkit

FROM THE MOTION PICTURE SOUNDTRACK "VERY BAD THINGS" AND THEIR GOLD DEBUT ALBUM "Three Dollar Bill, Y'All" Active Rock Monitor 40\*-33\*



WAAF WXRK WKRK **WXTM** WJRR KIBZ KATT

KRXQ **WBUZ** WJXQ KNJY KRQR **WCPR** 

WYSP WNOR KEYJ WGIR

KTUX

KEGL WQXA WTKX KBPI

KFMX

93X WKLO WJJO KDOT

WAMX

KORC WZMT WOKK WHMH

KPOI

WCCC KILO **WMFS** WKPE

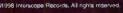
WYYX

WRUF

WRBR WTPT WGBF KOWB







WZNF

WZBH

Produced by ROSS ROBINSON, Mixed by ANDY WALLACE. Executive Producer JORDAN SCHUR. Management: THE FIRM 9000 Sunset Blvd.

"YOU GOTTA HAVE FAITH"

## ROCATION OF THE RESIDENCE OF THE PARTY OF TH

BRRRP: New Meshuggah is out on NBA, which sees the crazy Swedes remaining pretty straight and narrow to the power-groove-metal path they've been on for their last four records—chunky and very precise. Add it, stock it, eat it... Pessimiser/Theologian is putting out a new 16 CD

with a bunch of old music called "Scott Case" (out-of-print material). It's pretty raw, compared to their past releases and the cover is a picture of that guy from the Guinness Book Of World Records who could smoke like 50 cigarettes at once. You try it!... New Bolt Thrower (Metal Blade) is here and sounds nothing like the old Bolt Thrower-it has a slower rock sound, but it's still heavy. That one went for adds 11/3. By the way, you radio types will soon be reintroduced to the relentless radio promotion tactics of the one and only Chainsaw, who now works for Metal Blade. Joey Severance is moving into publicity and everyone is going to be happy. Label owner Brian Slagel was at a hockey game and unavailable for comment... Former Metal Blade Retail VP Ralph Paz has branched out into a new label partnership called Inzane Records, which will be putting out a wide range of music, but with a focus on heavier rock and metal stuff. They're looking for bands, so hopefuls should send tapes to PLEASE SIGN MY BAND, 4570 Van Nuys Blvd. #303, Sherman Oaks, CA 91403... On The Road: Death/ Hammerfall, Morbid Angel, Hatebreed/Earth Crisis, Shutdown (almost all the Victory bands for that matter).

#### ROCK/M.P.H.C. RETAIL

Snapcase will start at the end of November with the **Deftones** and **Quicksand...** Take it easy, but don't just sit there and take it... (JS)

_				
LW	TW	BAND	LABEL	COMMENTARY
2	1	KORN	Imm/Epic	#1 Zia/Tempe
	2	BLACK SABBATH	Epic	#1 Eide's/Pittsburgh
3	3	ROB ZOMBIE	Geffen	#1 NRM One-Stop
4	4	MARILYN MANSON	Not/Int	#1 Phil's/Cincinnati
1	5	SEPULTURA	Roadrunner	#1 Pirate/Denver
5	6	LESS THAN JAKE	Capitol	#1 Full Circle/NJ
9	7	DEATH	NBA	#1 Mosh Pit
8	8	RAMMSTEIN	Slsh/Lon/Isl.	T-5 Toys/Lafayette
15	9	JUDAS PRIEST	CMC	T-5 Phoenix
11	10	HOLE	DGC	T-5 Bionic/H.B.
	11	REEL BIG FISH	Mojo/Univ	#1 Ernie November
R	12	SOULFLY	Roadrunner	T-5 Radio Kaos
20	13	BEASTIE BOYS	G Royal/Capitol	T-10 3DCD/York
13	14	BRUCE DICKINSON	CMC	T-5 HMV/Toronto
6	15	KISS	Mercury	T-5 Record Express
	16	AEROSMITH	Col/CRG	#1 Rockpile/Antioch
10	17	STRANGELAND O.S.T.	TVT	T-10 CD Warehouse
19	18	SOILENT GREEN	Relapse	#1 Mother's/Tacoma
12	19	FEAR FACTORY	Roadrunner	T-5 Flat, Black & Circular
_				

Primarily Based On Hot Reports From The Nation's Leading Independents

Flip/Int

## 60 200 Ob

#### METALPUNKHARDCORE

LW	TW	BAND	LABEL	COMMENT
2	1	NOTHINGFACE	Mayhem/Fierce	#1 WVKC
3	2	DEATH	NBA	#1 KMSA
1	3	SEPULTURA	Roadrunner	#1 WTFX
12	4	BLACK SABBATH	Epic	#1 WRFL
6	5	STRANGELAND O.S.T.	TVT	#1 WVUD
4	6	EARTH CRISIS	Roadrunner	#1 WECS
7	7	DAMNATION A.D.	Revelation	#1 WDWN
5	8	FEAR FACTORY	Roadrunner	T-5 WOBC
8	9	KORN	Imm/Epic	#1 WNEK
14	10	ALL OUT WAR	Victory	#1 WMCR
24	11	SOILENT GREEN	Relapse	#1 WFCS
10	12	BRUCE DICKINSON	CMC	T-5 WVUA
18	13	E.C.WEXTREME	CMC	T-5 WRVU
9	14	ROB ZOMBIE	Geffen	#1 KRZZ
17	15	SPINESHANK	Roadrunner	T-5 KRXQ
15	16	CRYPTOPSY	Century Media	T-5 CJAM
30	17	SHADOWS FALL	Lifeless	#1 WRUV
20	18	VISION OF DISORDER	Roadrunner	T-5 WFAL
19	19	BANE	Equal Vision	T-5 WSJU
13	20	JUDAS PRIEST	CMC	#1 KUPD
16	21	HAMMERFALL	NBA	T-5 KFAI
11	22	SYSTEM OF A DOWN	Amer/Col/CRG	#1 WSOU
27	23	V/A WAR DANCE	Relapse	#1 WORM
25	24	BRIDE OF CHUCKY OST	CMC	T-5 WWSP
_	25	INDECISION	Exit	T-5 WCCR
R	26	QUEENS OF THE	Loose Groove	#1 KBUX
R	27	MENTAL HOME	The End	#1 KPFT
	28	NAGLFAR	Relapse	T-5 WNYU
22	29	ANTHRAX	Ignition	T-5 WVOF
23	30	ANOTHER VICTIM	Equal Vision	T-5 KGRG

Based On Pure Spins From The Nation's Leading Hardcore Radio Stations

R 20 LIMP BIZKIT

T-5 Grev Whale/Ooden

## 

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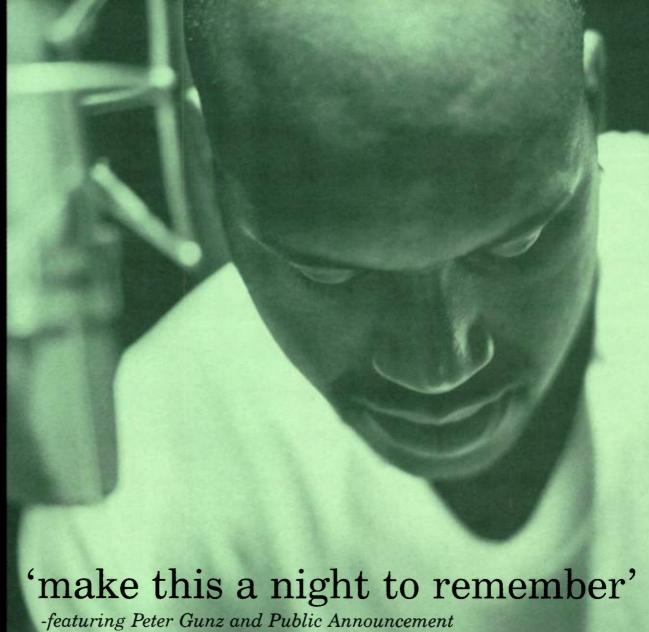
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WJLB WEUP WJTT and

WJMD KIPR WWDM many WBLX K104 WOWI more!

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Artist Management: Management Plus Enterprises

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## Jamz

Don't Splurge On Coal! Put HITS In Their Stockings.



Keepin' It Real, KnowwhatI'msayin'?

#### Information Update

## JUICE

Ardenia Brown is the new VP Urban Promotion & Marketing at Restless Records. Brown previously worked at Def Jam Records. Giant Records and, most recently, Warner Bros. Records. Reach out to her at (323) 957-4357, ext 221... Andre Harrell is rumored to be a shoe-in to head Sean "Puffy" Combs' Bad Boy Records imprint. Harrell once hired Combs as an intern at his Uptown Records in 1988... Congrats to Fran Preston, who recently won reelection from the BMI board of directors to continue as President/CEO of the song publishing giant... Al Jai Wallace. Corporate Program Director of Citywide Communications' urban WEMX-FM-WXOK-AM Baton Rouge and KQXL-FM, KNEK-AM, KFXZ-FM and KRRQ-FM Lafayette, announces his candidacy for the presidency of the National Black Programmers Coalition. He is currently First Vice President of the organization. Wallace is running

opposite incumbent Irene Johnson Ware. The NBPC's national conference will be held next week in New Orleans at the Fairmount Hotel... Hitmen production team member Ron "Amen-Ra" Lawrence has signed a world-wide publishing deal with BMG Music Publishing... JoAnn Kaeding has been promoted to VP International at Jive Records. She was previously Sr. Director... Curtis Urbina and Sergio Cossa, formerly of Emergency Records, have launched Pacific Time Entertainment, a multi-media recording, publishing and film organization. Reach out to them at (212) 741-2888.



Andre Harrell - Is He A Big Bad Boy?

Island Records' Varnell Johnson. Entertainment was provided by Red Ant Entertainment's Tami Davis. A touching half-hour video traced Tamburro's life; after which the man himself delivered a revealing speech explaining why he chose Sickle Cell as the evening's beneficiary. The main course was, naturally, butterball turkey.

#### **WGCI Sponsors First Urban Radio Awards**

The first annual **WGCI-AM/FM** "Urban Music Radio Awards" will be held ll/14 at the Chicago Theatre. It will be hosted by comedian/actor and former WGCI moring host **Steve Harvey**. The brain-child of **Angela Fleming**, WGCI Director of Marketing, the show is the first of its kind to be undertaken on a national level by an

urban radio station. The nominees include most of the artists you've been spinning over the past year. However, performances by **Dru Hill, Public Announcement**, **Next**, **Boney James**, **Monifah**, **Entourage**, **Crucial Conflict**, **Deborah Cox** and **Trin-I-Tee 5:7** have been confirmed. Fleming spoke to JAMZ, so take pity on her by giving your total support:

#### JAMZ: Do you expect a full house?

**AF:** We do. Tickets went on sale October 2, and the response has been phenomenal.

#### JAMZ: This is a departure from the summer jam concerts that radio stations normally offer.

**AF:** When we took a look at it, there was not an awards show that was designed specifically for urban radio. You have the Grammys and the Billboard music awards, but something like this that's put on by a radio station just doesn't exist. So we found a terrific opportunity, and it has truly been the vision of our marketing team for the last two years.

#### JAMZ: Do you see this expanding to a national event?

**AF:** Absolutely. As we move into the millennium, it will certainly become national in scope. It will become the Urban Radio Music Awards and culminate in Chicago, but we will go into markets where Chancellor Media has strong urban stations.

#### JAMZ: How about TV?

AF: Definitely. Next year it will be a televised event.

#### **Butterball's No Turkey**

WDAS-FM Philadelphia PD Joe "Butterball" Tamburro was honored at the Salute to Excellence award dinner held at the Sheraton New York on 10/29. Hosted by Chancellor Media's Charles Warfield, the event drew over 200 industryites who paid tribute to Butterball's 35 years of service to radio and to Philadelphia. As per Tamburro's request, the money raised by the dinner benefited the Sickle Cell Anemia Association of America. Testimonies were given by WBLS-FM morning host Isaac Hayes, GM Kearnie Anderson, Motown Records' Waymon Jones, Chancellor's David Allan and

214/ 114/ 714/	Week Of Novemb	
2W LW TW 4 3 1	ARTIST TITLE	LABEL
	LAURYN HILL Doo Wop (	Ruffhouse/Columbia
3 1 2	DIVINE	Pendulum/Red Ant
1 2 3	DRU HILL	Def Jam/Mercury
13 4 4	DEBORAH COX	Arista
6 5 5	KEITH SWEAT	upposed To Elektra/EEG
9 9 6	FAITH EVANS	Vit Me Bad Boy/Arista
7 12 7	MONICA Love Like T	his Arista
10 6 8	The First Nie	ght Clockwork/Epic
14 11 9	JAY-Z	Def Jam/Mercury
2 8 10	XSCAPE Can I Get A	So So Def/Columbia
8 7 11	MONIFAH My Little See	cret Universal
23 21 12	JAY-Z	Def Jam/Mercury
21 15 13	TOTAL Hard Knock	Life Bad Boy/Arista
16 17 14	Trippin' MARY J. BLIGE	Flyte Tyme/MCA
17 16 15	Beautiful KIRK FRANKLIN	Gospo-Centric/Int.
15 14 16	JON B.	Yab Yum/Epic
29 22 17	BRANDY	Atlantic/Atl G
5 10 18	R. KELLY	Jive
19 18 19	Half On A Ba	MCA
18 13 20	112 All The Place	es Bad Boy/Arista
27 21	DRU HILL	Island
11 20 22	NEXT These Are T	Arista
20 19 23	MYA   Still Love Yo	ou University/Int.
28 28 24	Movin' On KENNY LATTIMORE	Columbia/CRG
TOP SPINZ 25	OUTKAST Days Like Th	nis LaFace/Arista

Based On Retail Sales and Radio Airplay

Angel In Disguise

Rosa Parks

Sweetheart

Here We Come

CASE & JOE

Faded Pictures
JD F/MARIAH CAREY

R. KELLY

BRANDY

#### By Gary Jackson



Sabrina Johnston: Dancing Up A Storm

The anticipation for the 11/17 release of Whitney Houston's "My Love Is Your Love" (Arista) album is so high we can barely maintain our composure-and neither can radio. The album boasts production credits from Babyface. Rodney Jerkins, Wyclef Jean, David Foster and Missy Elliott. The participation of hip-hop hitmakers like Missy, Wyclef and Jerkins will likely augment Houston's already huge urban/pop following with a more youthful crowd.

Arista's Tom Maffel stopped by to play the album for the HITS staff; each song is truly outstanding, especially "When You Believe," Houston's explosive collaboration with Marlah Carey. WGCI-FM Chicago AMD Special K says, "From what I hear, it's pretty damn hot!" KPRS-FM Kansas City OM Sam Weaver: "She did it again! You know what? This is a marketing dream. I look at Whitney Houston and Mariah Carey as corporations. They're simply known for success"... Looking for instrumental/vocal mixes for urban adult formats? Then check out Records/Records, an independent label out of the Bay Area; the imprint's delicious new offering is Analysis' nearly self-titled "Analysized." The album is so consistently strong that you may have a tough time deciding which songs to play. We suggest "I'll Trade This Song," "Aya-E-Doe," "Angelica," **Anita Baker**'s classic "Been So Long" and "No Time For Love." Get your copy from Arif Khatib at (510) 531-3665... And Now For Something Completely Different: Dance music is another format that tends to be ignored by urban radio; this may in part have to



Analysis: Sweet Of Instrumentals & Vocals

do with the diminished role of singing in the genre. Ready for a full-on vocal tour-de-force? Then check out Sabrina Johnston's too-steamy "Yum-Yum" (Starbound). This is no album for wallflowers. Johnston's Air Force One vocals soar commandingly over thundering beats. "Reasons" (with former Groove Radio Los Angeles maestro Mohammed's remix making it a must-dance), "Ain't Nobody Gonna Stop Me," "Sorry" and "Tonight" (remixed by **Junior Vasquez**) shake things in a big

way. Can you stand still for this? I don't think so... Full Force's Bow-Legged Lou called to let us know wassup. They're in the studio working on two songs-"Wait Til I Get Home" and "My Heart Belongs To You"—with C-Note, who recently signed with Epic Records. Full Force is also working on the remix of Wild Orchid's "Holding On" and a Full Force album that consists of their greatest hits as performers and producers (Lisa Lisa, Cheryl Pepsi Riley, James Brown, Patti LaBelle, Samantha Fox and UTFO). Five brand-new songs are being scripted to accompany the package. Others projects include Innosense (who just signed to RCA Records under the Transcontinental Productions banner), Take 5, and rapper Trey D...

TOP SPINZ 26

TOP SPINZ 29

TOP SPINZ 30

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26 24

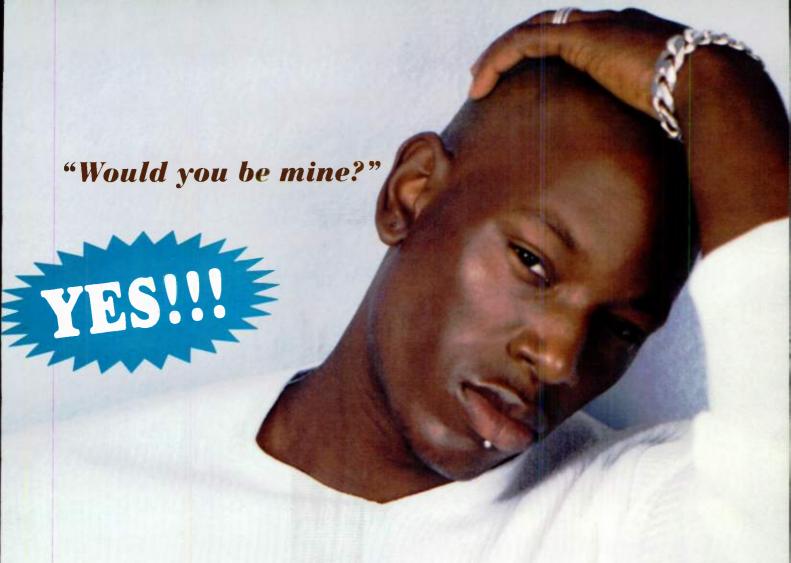
Def Jam/Mercury

Atlantic/Atl G

Blackground Ent.

SoSo Def/Col/CRG

**Jive** 



## YRESE

#### Thank you for making SWEET LADY the second most added song in the country:

Tarestar A	od lot illar			0000110 1110	00 00000		
WILB	WJHM	WUSL	WJUC	WGCI	WJJM	WBLS	WESE
WMO	WJMG	WBLK	WJZD	WIZF	WIBB	WZAK	WNOV
WDZZ	WKGN	WTLZ	WJFX	WCKX	KBCE	WQHH	KDKS
WLM	KIIZ	WGZB	KIPR	WOWI	WJMM	WCDX	KKDA
WPLZ	KRRQ	WPAL	KRVV	WWWZ	KVSP	WWDM	<b>KYEA</b>
WZFX	KZWA	KPRS	WEMX	WHRK	WILD	WKKV	WTMG
WQQK	WJKX	WENN	WTMP	WJTT	WSOJ	WFXE	KVJM
WEUP	WKPO	WIMI	KKBY	WBLX	WJKS	WYOK	KDKO



The follow-up to the hit single Nobody Else from the album TYRESE. In stores now.

Executive Producers: Kevin Evans and Anthony Morgan • Managed by Gayle Atkins and Greg Parks for FDG Management and Productions, Inc. & \*\* WWW. PEEPS. COM • WWW. TYRESE. COM • The RCA Rememb Label of a unit of RMG Environment Tasked \*\* Required to \*\* Required to \*\* Common Com

#### Jamz

## Active Albums

#### The Top Thirty

Week Of November 6, 1998		
2W LW TW	ARTIST TITLE	LABEL
1 1 1	JAY-Z	Rock-A-Fella/DJ/Mere
2	DRU HILL	Island
2 2 3	Enter The Dr.	Ruffhouse/Columbia
4 3 4	The Miseduca SOUNDTRACK	Def Jam/Mercury
8 5 5	BRANDY Rush Hour	Atlantic/AtlG
6	Never Say Ne FAITH EVANS	Bad Boy/Arista
3 4 7	OUTKAST Keep The Fai	tn LaFace/Arista
6 6 8	Aquemini SOUNDTRACK	Atlantic/AtlG
11 8 9	Doctor Dolittle	Def Jam/Mercury
7 7 10	It's Dark And I	Gospo Centric
17 16 11	WILL SMITH	Columbia/CRG
5 10 12	Big Willie Style	MoThugs/Ruthless/Re
10 11 13	Heaven's Mov	Elektra/EEG
14	PRAS Still In The Ga	me Ruffhouse/Col/CRG
16 15 15	Ghetto Supas MYA	tar University/Inter
16	VARIOUS Mya	Def Jam/Mercury
12 12 17	Survival Of Th	Ruffhouse/Col/CRG
18 20 18	MONICA	Arista
15 13 19	The Boy Is Mil	Island
14 17 20	JANET Soul Of A Wol	Virgin
9 21	GAMBINO FAMILY	No Limit/Priority
9 14 22	Ghetto Organi A TRIBE CALLED QUEST	T Jive
23 19 23	The Love Mov	No Limit/Priority
13 21 24	The Game Is	To Be Hoo-Bangin'/Priority
25	The Recipe	Bad Boy/Arista
18 26	Bad Boy's Gre	eatest MCA
27	Inside Of You TEMPTATIONS	Motown
21 22 28	Phoenix Rising	No Limit/Priority
19 28 29	Major Players KURUPT	Antra/A&M

#### Now Ya Know



Cherrelle
"The Right Time" f/Keith Murray
Power Records

Singer **Cherrelle** has been a recording artist since 1984, when she released her debut album, "Fragile," and she's seen quite a bit of

chart action in her day. We haven't heard from her in a while, though-she took a much-needed hiatus from the biz after the death of her producer and musical director Randy Ran-so this perky, hip-hop-inflected Stevie J. track is a welcome reminder of her charms. The Los Angeles-born, Detroit-raised diva promises once again to grab a wide audience with the "The Right Time," the title track from her upcoming album. With a disco-inspired melody and a Ketth Murray rap, the song will no doubt help restore Cherrelle to her rightful perch. After "Fragile"—which was written and produced by Jimmy Jam & Terry Lewis Cherrelle recorded "High Priority," which yielded four top ten hits, including the number one "Saturday Love." Her next album, "Affair," launched smashes "Everything I Miss At Home" and the title cut; she began displaying her own writing and production chops on "The Woman I Am," which she co-produced with Narada Michael Walden. After her long absence, she's taking no chances, loading her album with bumpin' tracks from hot producers like Colin Wolfe, Bob Antoine and Chris and Zak, a reunion with duet partner Alexander O'Neal, a remix of 'Saturday Love" and a cover of Rose Royce's "I Wanna Get Next To You." It certainly looks like "The Right Time" has arrived for Cherrelle—synchronize your watches.



Monie
"Get At Me"
Tiger Records

**Tiger Records** is ready to roar with this smoothly appealing foursome. Three friends from a Kansas City grade school—**Rah'man "Rock" Freeman** (who's done some modeling

in print ads), Melvin "Mel J" Wesley (a member of the '96 Olympic boxing team as a featherweight) and James "Bimmy" Hatcher (who founded the group)—came into their own when joined by Bimmy's cousin Adrian Washington. The group's discovery seems to have been cribbed from a fairy tale; Tiger President/CEO Nickle Lum was enjoying the fine cuisine at Roscoe's Chicken & Waffles in Hollywood, as were the members of Monie. A waitress asked the quartet to bust out some a cappella harmony, and Lum jumped. Soon the group was opening for Laurnea at the BRE Awards Luncheon, prompting the magazine to declare: "Soon somebody is going to be showing Monie the money-and lots of it." More TV appearances and even some clothes endorsements followed. "Get At Me" was produced by Bad Boy stalwart Chucky Thompson, who's helmed tracks for Notorious B.I.G., 112, Faith Evans and Total, and features cameos from No Limit rappers Kane & Abel. With its sensual vibe and mix of male and female vocals, the youth-skewed single has the potential to cross over big time. Monie's fulllength drops in January, with writing and production assistance from Babyface, Kenny McCloud and more. Have your credit cards ready.

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Kuruption

Life In 1472

25 23 30

So So Def/Columbia

## Caught In The Act

#### Ego-Stroking Photos Of Industry Geeks



TIGER BEAT: "I think that with Kansas City's R&B quartet Monie, Tiger Records has something really unique," comments producer Chucky Thompson. "Because they're four good-looking young guys who sing love songs in four-part harmony and have a one-word name. I think this novel, risky formula will pay off big time. In fact, I've already bought several new homes in anticipation of their 'blowing up,' as it were." Seen are (standing, l-r) Monie's Rah'man "Rock" Freeman and Adrian Washington, Thompson, Tiger CEO Nickie M. Lum, Monie's James "Bimmy" Hatcher" and (kneeling) Melvin "Mel J" Wesley.



DIVINE COMEDY: Red Ant artists Divine experience the awesome brain-deadening power of WQQK/Nashville's l4th Annual "Slamma Jamma." "After 14 years, we've really got this thing down," declared PD Jim Kennedy. "Now who are you, why am I standing here, and where is my lovely warm bowl of oatmeal?" Seen a bit dizzy from the sudden infusion of glamour into a part of the building normally reserved for broken farming equipment are (1-r) SE Regional Promo Manager Chris Cunningham, Divine's Tonia and Kia, Kennedy, Divine's Nikki and National Dir. of Promotions Eddie Jorge.

CLEVELAND RACKS: Warrior Records artists Troop are captured in a spontaneous moment at an event for WZAK/Cleveland. After leaving the stage, the five-some watched the station's morning crew groom each other for tasty parasites,



then headed off to have their wardrobe dry-cleaned. Seen demonstrating the level of sacrifice required by our era's highly competitive environment of two media conglomerates are (1-r) Troop's Reggie Warren, Allen McNeil, John Harreld, Rodney Benford and Lil' Steve.

#### AROMA THERAPY:

"This is the neatest slumber party I've ever been to, you guys," volunteers camera-shy Atlantic West Coast Promo dude Phil Embuido during this testosterone-heavy photo



op with artist Fat Joe and KPWR/Los Angeles' Baka Boys. Four hours later, the bar was out of peach schnapps, but the Bakas still hadn't run out of fart jokes. Seen are (back) Baka Boys' Eric V, (second row) DJ Vice, PD Damion Young, Fat Joe, Production Coordinator Jeff Garcia, Embuido and (front) Baka Boys' Nick V.



FIND A WAY (OUT OF THIS RAG): "So, here's my concept," relates video director Paul Hunter to Jive artists A Tribe Called Quest. "You're all chillin' on the beach, and then, like, an alien spacecraft lands and the aliens come out and they all have melting heads, and, like, the sky turns orange and a giant platypus swallows a restaurant, and the Washington Monument turns into a hand puppet—and then you drink champagne in a jacuzzi." Seen not arguing with success are (l-r) Hunter, ATCQ's Q-Tip, Jarobi, Phife and Ali Shaheed Muhammad.





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	LW	TW	ARTIST	TITLE	LABEL
Ľ	1	1	ROOTS	Don't See Us	MCA
14	8	2	HIGH & MIGHTY	B-Boy Document	Eastern Conf.
3	2	3	MEDINA GREEN	Cross Town Beef	Rawkus
7	5	4	KURUPT	We Can (RMX)	ANTRA/A&M
22	11	5	7L & ESOTERIC	Def Rhymes	Direct
2	3	6	PETE ROCK	Tru Master	Loud
10	7	7	TONY TOUCH	Rican-Struction (EP)	Touch Ent.
6	9	8	EMINEM	Just Don't Give A	AM/Interscope
5	4	9	KEITH MURRAY F/LL	Incredible	Jive
23	15	10	RUGGED BROOD	What's The Impact	Rawtrack
4	6	11	SUNZ OF MAN	The Plan	Threat/Red Ant
	27	12	SLAM SOUNDTRACK	Various	Immortal/Epic
24	19	13	KARIM JAMAL	Pelon Rising	Official Jointz
20	10	14	VISIONARIES	Come On	Up Above
	26	15	SHAQ	Voices	T.W.IsM./A&M
25	18	16	BIG L	Ebonics	Fat Beats
11	13	17	NETWORK REPS	Dos Colabos	Nervous
17	17	18	BRAND NUBIAN	The Return	Arista
8	12	19	A TRIBE CALLED QUEST	Find A Way	Jive
28	21	20	DJ HONDA	Travelin' Man (RMX)	Relativity
18	14	21	A.D.O.R	The Rush	Tru Reign
		22	RAE & CHRIS	EP	Smile
=		23	OUTKAST	Rosa Parks	LaFace/Arista
	8	24	PHELON	I See U Partyin'	Interscope
		25	MISSING LINX	M.I.A.	Fat Beats
13	18	26	HELTAH SKELTAH	Ain't Havin' That	DD/Priority
26	25	27	D.I.T.C	Dignified Soldiers	FB/Tommy Boy
	8	28	TRAGEDY	Thug Paradise '98	H.O.L.A.
		29	KID CAPRI	Follow Me	COL/CRG
		30	BABY-J	Savior	Bomb Hip-Hop

### MOS O P DDED

**Artist** 1. LA THE ... 2. MOOD 3. B1

Spring Water Secret Of The Sands **Cardinal Sins** 4. FLIPSQUAD. The Things I Do 5. BIG KWAM Verbalize

**Title** 

Label Supreme Team Blunt/TVT Rawkus MCA **Blind Side** 

What up yo!... Canibus is about to release his new single, "Patriots," on Universal... MCA Records wants to extend their appreciation to our HITS radio reporters for getting the Roots' "Don't See Us" single to the number one spot on our rap radio chart. Their next single, "Adrenaline" drops soon... 25 To Life Records are all hyped about Tragedy Khadafi's new joint, "Blood Type," off of his new album, "Foul Mahdi," dropping in '99. To get laced, contact



A Nasty Flashback! Gavin Conference, First Rap Panel Ever.

Nelson @ Gee Street (212) 320-8652 or J-Grand @ (718) 398-7456... Coming in late November is the phat new single from Kool G. Rap called "Can't Stop The Shine." The b-side will feature a brand new version of "Foulcats," remixed by HITS' own DJ Creativity... Goodvibe Promotions are 'bout to release three brand new bangin' jointz this year-Zion I outta the Bay area, Visionaries' second single from the "Galleries" album

and Eddie Meeks & Thereeko outta the south (from the Adam 12 EP), featuring Toronto's own Saukretes. For more info, call Goodvibe @ (888) 924-0123... WNUR's Vaughn Caldon has moved. Send yo' new sh#t to 1948 Maple Avenue, Evanston, IL 60201. You can reach Vaughn

C. @ (312) 910-5768... Bay area's J Boogie says, "Don't leave your tracking priorities on my pager." Labels, if you want to get on his good side and get your sh#t played, start reaching out to J-Boogie at his home number: (415) 863-4049... Virgin Islands' own Demastas is making a bunch of noise on rap radio with "Ain't No



**PHELON** 

Sunshine." We will let you know the winner of their remix contest soon... Bomb Hip-Hop Records is no joke, as two of their new releases from Baby-J and Profound continue to pick up new stations every week. Give David Paul from Bomb Hip-Hop his props @ (415) 826-9479... Look out for new jointz from Pop The Brown Hornet, Buckshot-5FT and Evil-Dee, G-Fellas, Common, Sauce Money, Bounty Killer f/Mobb Deep and Noyd, Busta Rhymes and Naughty By Nature... See you at the CMJ Convention at NY's Millennium Broadway Hotel!... You know you're Ghetto Fabulous when...you take the bus to the club... SHOUT OUT TIZIME: NJ's Sam Figuera outta WRSU, Seattle's Mr. Supreme outta KCMU, OR's Eugene Chism outta KWVA, The Big Apple's Lynn Gonzalez from WNYU, Nicole at Rap-A-Lot, Chuck and Pep @ Official Jointz... KUNG-FU FLICK OF THE WEEK: ESPN 2's "Pro TKD"... (6)

### SONGS

**Artist** 

1. PHELON

2. KID CAPRI

3. DEMASTAS

4. MOOD

Title Niggas Follow Me

Interscope Col/CRG Ain't No Sunshine London Secrets Of The...

Label

Blunt/TVT Def Jam/Mercury

5. METHOD MAN Dangerous...



### IN' IT H



"Pinoy power!" shouts out Jerome Mas. VP at 3rd Level. Born and raised in Long Beach, California, Jerome remembers vibing to Sugarhill Gang's "Rappers Delight" back in the 9th grade. By the early '80s, Jerome was doing street promotions for local group Uncle Jam's Army, who performed with Run DMC at the time. After two years at Cerritos

College in California, Jerome transferred to Columbia University in New York. He started doing independent promotions for such acts as Technotronic, 3rd Bass, Brenda K. Starr and the Jungle Brothers by the late '80s. Jerome moved back to California in '92, took two years off and got a gig in marketing promotions at Cashbox magazine. Jerome consulted for PAR Records in '94 and the next year, he was doing marketing for Raging Bull Records. Later, in '96, he teamed up with 3rd Level's President, Chuck Fassert, to start a music consulting firm. 3rd Level's roster includes Magic Mike, Kool G. Rap, Sir Jinx, Hutch from Above The Law, Digital Underground and Downsouth Players. Jerome's hobbies include playing Super Mario Brothers, figure skating and Sunday bingo! "When I was a kid, I remember meeting Bill Hughes—an old friend who'd donate money to the Boys Club every year. He taught me a valuable lesson: 'Whatever you have a passion for, do it for a living," Jerome recalls. In addition, Jerome advises, "Keep it real and be true to yourself. Don't believe the hype." Give this real brother a shout @ (818) 501-0084... SHOUTS: Lauren Coleman from Punch Media, Tosh and Bree at San Jose State. the staff at Rotations, Jake Records and K.T.D...



Coolin' backstage in Hampton, VA we found L.L. Cool J (I) and WHOV's Jay Wright (r) sharing a Kodak moment. Can-J-Bus? Yes he can!



Yo! It's the HITS welcoming committee featuring Brand Nubian and the HITS Allstar Flipsquad.

### BY NASTY-NES & DJ CREATIVITY

### DJ MAGIC MIKE'S TOP 5

1. BRAND NUBIAN

Don't Let It ... 2. KHARI SANTIAGO Submariner

3. FLIP SQUAD

4. RELL NOKKS

5. WAYNE O

ARTIST

3.

4.

5. 6

8

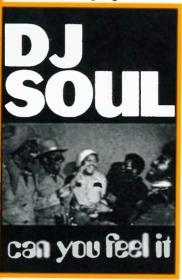
10. SOLE

Arista

Ape Kings/Soul Elixir

The Things I DO MCA Fuckin' With Me **Dynamite** Epic

Straight outta Strong Island comes DJ Soul with his new mix tape, "Can You Feel It?" This one features many hot joints, including Big L's "Ebonics," The Roots' "Don't See



Us," The Lyricist Lounge All Stars' "Talking To You" and a couple of exclusives from Common. Soul cuts it up, rockin' ill scratches, doubles and clean mixes from beginning to end. "Can You Feel It" is the kind of tape you'll want to bump over and over again. To get a copy, hit up DJ Soul at (516) 885-3712. In other news, on Nov. 23, Just Entertainment presents the 3<sup>rd</sup> Annual Just O Mix Tape Awards at Club Vinyl on 6 Hubert St. Some of the sponsors on deck are Gee St. Relativity, Blaze, TDK, JBL and Sure. For more

info, contact Just Entertainment at (212) 741-7100.

PICK HIT OF THE WEEK DIALOG, TPLN/WINNEPEG, CA PLANET ASIA "EP" (HERATIK PROD.)

	TITLE	LADEL
MOOD	Secret Of The Sands	Blunt
		212-979-6410
B-ONE	Cardinal Sins	Rawkus
		718-636-4631
RGROUP HOME	EP	Smilet
		21 <b>2-6</b> 25-2540
DBD	Dial A Thug	Fat Beats
		212-965-1862
CED GEE	Long Gev	3-2-1
		718-622-2526
MASTERS OF ILLUSION	Partners Confused	Threshold
		310-399-1916
M SLASH	Shine	Wild Fire
		<b>78</b> 1-649-6113
DBD	Feel It	Freeze
		212-294-2900
PROFOUND	The Hulk	Bomb

Banquet Of ...

415-826-9479

510-271-8444

45 Below



# CAUGHT IN THE ACT!

EGO-STROKING PHOTOS
OF INDUSTRY GEEKS



PASS THE PEAS: Interscope artists Black Eyed Peas wear protective headgear to protect themselves from the "brain-drain syndrome," whereby anyone who engages in conversation with KKBT/Los Angeles on-air personality Big Lez (I) risks killing billions of brain cells. Meanwhile, an unidentified woman (2nd from r) smiles, because the publicist promised her name would appear in the photo caption.

ANTI-PIRACY INITIA TIVE: Hip-hop legend and Def Jam artist Slick Rick (r) shares some of his exciting adventures with Columbia's Nas. "Arr, matey, that was a time," he recalled. "We were nigh off the shore o' Tobago, the whole British fleet at our bow, a flagon of rum in our bellies. I pulled me cut-lass out o' the scabbard and waved it over me head, shoutin', 'You'll never take us alive, ye scurvy knaves,' and then...oh, hang on, that's my pager."

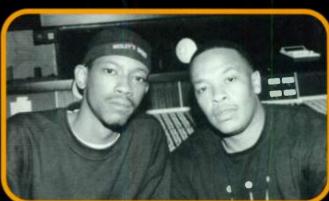




MASS APPEAL: Is it better to be big or fat? That's the sort of question to ponder while rolling through life in a stretch limo with a phone in one hand and a Monte Cristo in the other, as these rap superstars tend to do. Now if you'll excuse us, we'd like to get back to our bag of stale pretzels and 1971 issue of Reader's Digest. Seen livin' large to the utmost are (I-r) LOUD artists Big Pun, Fat Joe and Noreaga.



BRAND LOYALTY: "At the risk of seeming a tad presumptuous, let me drop some science on your domes," interjects Arista ruler Clive Davis during this confab with the original lineup of Brand Nubian. The legendary music mogul proceeded to bust some gravity-defying breakdancing moves, at one point spinning around on his head while cutting and mixing on the wheels with his feet. He then ordered a bottle of Beaujolais and sent it back. Seen savoring the history are (I-r) Sadat X, Sr. Dir. A&R Drew Dixon, Sr. VP Black Music Lionel Ridenour, Lord Jamar, DJ Alamo, Davis and Grand Puba.



A LOT TO LIVE FOR: A&M artist Kurupt (I) enjoys a reflective moment in the studio with legendary producer/artist Dr. Dre. "You know, kid," Dre said after a weighty silence, "sometimes the pressure and the hassles get to be so overwhelming in this business that you'll feel like throwing in the towel. But always remember this—it could be worse. For example, you could be a pathetic hack slaving away at a music trade magazine." After shuddering, the two ordered a pizza.

# H-THE-MI

### IN THA MIX



### BY RICKY LEIGH MENSH

**TOUR DE LOUD...** Thanksgiving. For most DJz, it'll be a time for mega-mix weekendz, triple-servinz w/family we don't get to see too often. But, for this DJ & tha King of Street Promotions, **Steve Rifkind** (LOUD/SRC), it'll mean a tour bus, cheezy truck stops & alotta morningz, noonz & nites in

tha streetz of America, from NY all tha way down tha east coast & across thru Birmingham & tha rest of tha dirty south on up to Memphis & then sum. It'z all about hand-to-hand, face-to-face communication. Relationship-building, tha way it'z suppozed to be dunn, instead of from a phone sumwhere in NY or IA. I'm givin it up to Steve for doin this w/me. After all, what major record co. owner do you know that'z willin to do this kinda shit? Retail folks, college, klub, mixtape & mixshow DJz beware; we're cummin, muthafukkaz!! Steve Rifkind: "This iz gonna be a great opportunity for me on behalf of LOUD & SRC to go out & say thank you for all tha support that'z been givin us tha past seven yrs & also to see first-hand what'z werkin, what'z not & what'z happenin. Lookin forward to seein old friendz & meetin new ones. Plus, I need sneaker & pants sizes az quick az possible!" Looks like Santa Rifkind & helper Leigh are cummin to town... Congratz to Timbaland (Blackground) & DMX/Nas/Method Man (Def Jam), who maintain #1 status on tha conf. call for tha 2nd wk in a row w/Goodie Mob/Esthero (Immortal/Epic) off tha "Slam" sndtrk tha only new entry. PS.Their video's just been added to The Box & BET.All tha rest of tha pix remain intact & stronger this wk in tha mix waitin for slow-asssed PDz/MDz/etc. to get up off their slow assses & add them!... & to Felix "Ya Mama" Sama (WPOW), who addz AM-drive mix duties M-F to hiz full-time air shift/mix duties while tha legendary (just axe him) DI Laz takes over PM drive on air M-F... Just saw tha videos of about-to-be-conf.-callpix Brian McKnight/Kobe Bryant (Motown/Trackmaster rmx) & Made Men f/ Master P (Restless) & a whole lotta cameos from P.LL, JO Felony, Treach, etc. They both gotta be slam-dunks for major video play. Iz tha NBA still on strike?... Put Before Dark (RCA) on that bout-to-be-conf-call-pix list & video add list when tha vid iz dunn-their kut iz a hotty & so are they... Thanx to a great PD & good man Jerry McKenna (WKKX) for puttin me onto hiz addition of DJ Buck for new hip-hop mix show, Sat nites 10p-2a. Product to 182 Reynolds Ave., Providence, RI 02906... Thanx to Prince for hiz lame-asssed excuse for a last-minute cancellation on hiz LA show. Gave me more time to hang w/sum real muthafukkaz, like Terry TA" Anzaldo, Dean & Leon, who starz in the hottl-asss Temptations flick ya just saw on TV... Great newz: Hiphop originalz Buckshot, 5 ft. & Evil Dee, formerly known az Black Moon cuz Nervous iz nervous & won't let em uze tha fukkin name, have a new LP cummin on Buck & Dru Ha's Duckdown Recordz w/a tour az well... & to Issy "Puerto Rico Hoe" Sanchez/George Hess (Elite/ADM) on their NFL Jams LP that just dropped featuring a fine array of hip-hop/NBA lyricizm @ (800) 77+6236... Lotta mentions on tha call on Pete Rock's LP (LOUD)... Iz Jermaine Dupri (So So Def/Col/CRG) formin a supagroup for '99?... Kedar?... Chris Lighty?... Rene McLean?... DJ Lynwood (KGGI)?... New reporters: KXHT's Devin Steel (PM drive/mixin M-F 5-5:30p & wkndz) & Boogaloo on-air M-F 10p-2a/mixin Fri 10p-mid & Sat 9p-mid. Devin: 74 S. Larchmont Dr., Memphis, TN 38115, Boogaloo; 6080 Mt. Moriah, Memphis, TN 38115... Happy B-daze for 11/98: Earl McKinney (WDTJ), Dwight Stone (WBHJ), Fuzzy (KPWR), JB (KLUC), "Miggedy" (WGCI), Richie Rich/DJ Ray (WPOW), DJ Supreme (KMEL), Tracy Young (WPOW), Boogaloo (KXHT), Jon Rifkind (LOUD/SRC), Nino Cucinella (Interscope) & our own LP/Lil Pun. DAMN! Obviously been alotta fukkin in February over tha vrz... Duz now-hottt free agent AD'z departure from Interscope put tha final nail in deal for "Mr. Rap Roast Host"?...Yet anutha bout-to-be-pic on "tha call": Method Man's "Judgment Day" (Def Jam) video added out-tha-box on MTV az iz Jay Z's (Roc-A-Fella/Def Jam) "Hard Knock Life." We in tha mix are real happy for Mr. Z (four wks =1 LP sales in US), a true luvva of tha mix community... Damion 'D' Young (KPWR) & I just saw an EPK on a new artist cummin in a minute—Cherokee (Trip/RCA)—& all we gotta sav iz "OH BABEE OOH WEE WEE MUTHAFUKKAZ!"... You can e-mail me all your good shit @ Intheemix@aol.com... & finally, a reazon to smile from sum memberz of tha fam: (l-r/top pic) brutha Mitch & cuzzinz Maury & David w/yourz truly in between. Reason for smiling, happy faces: THA SKINZ WON A GAME! Even sweeter, they beat tha fukkin Giants. Luvvv to all in tha mix...

### **TOP 20 SPINZ**

	ARTIST	TITLE	LABEL	SPINS
		11		
I.	JAY-Z	Can I Get A	Def Jam/Merc	200
2.	OUTKAST	Rosa Parks	La Face/Arista	194
3.	JAY-Z	Hard Knock Life	Def Jam/Merc	193
4.	LAURYN HILL	Doo Wop	RH/Col/CRG	191
5.	BLACK ROB	l Dare You	Immortal/Epic	190
6.	TIMBALAND	Here We Come	Blackground Ent	183
7.	D'ANGELO	Devil's Pie	Noo Trybe/Virgin	178
8.	ALL CITY	Hot Joint	MCA	174
9.	CYPRESS HILL	Dr. Greenthumb	RH/Col/CRG	169
10.	NOREAGA	SuperThug	Tommy/Penalty	167
11.	JERMAINE DUPRI f/MASE	Get Dealt Wit	So So Def/Col/CRG	166
12.	DRU HILL f/REDMAN	How Deep Is Your Love	Def Jam/Merc	160
13.	BIG PUNISHER f/NOREAGA	You Came Up	Loud	157
14.	FAITH EVANS	Love Like This	Bad Boy/Arista	155
15.	ICE CUBE	Pushin' Weight	Lench Mob/Priority	148
16.	BRAND NUBIAN	Don't Let It Go	Arista	144
17.	A TRIBE CALLED QUEST	Find A Way	Jive	136
18.	CAM'RON	Horse & Carriage (rmx)	Untertainment/Epic	132
19.	PETE ROCK	Tru Master	Loud	129
20.	SPORTY THIVEZ	Cheapskate	R-A-B/RH/Col/CRG	121

### **OUTTA THA BOX**

### WEEKLY CONFERENCE CALL WINNERS

ARTIST COMMERCIAL	TITLE	LABEL
I. TIMBALAND	Here We Come	Blackground Ent
2. D'ANGELO	Devil's Pie	Noo Trybe/Virgin
3. JERMAINE DUPRI f/MASE	You Get Dealt Wit	So So Def/Col/CRG
4. ICE CUBE	Pushin' Weight	Priority
5. BLACK ROB	I Dare You	Immortal/Epic/SMS
6. BIG PUN f/NOREAGA	You Came Up	Loud
7. SPORTY THIEVZ	Cheapskate	R-A-B/RH/Col/CRG
UNDERGROUND		
I. DMX f/METHOD MAN, NAS	The Grand Finale	Def Jam/Merc
2. SLAM	Soundtrack	Immortal/Epic/SMS
3. PETE ROCK	Tru Master	Loud
4. GOODIE MOB f/ESTHERO	The World   Know	Immortal/Epic/SMS
5. CYPRESS HILL	Dr. Greenthumb	RH/Col/CRG
6. ALL CITY	Hot Joint	MCA



## The Lowdown On New Music

# By Leading Mixers

### **FUNKMASTER FLEX • WQHT/MTV**



Made Men f/Master P "Dejavu" Restless

"Made Men makin it happen w/an artist ya mighta heard about from tha South that will work in tha East." Editor's note: Steve Rifkind

(LOUD/SRC/right): "Flex!" Flex (left): "Who's this?" Rifkind: "Rifkind:" Rifkind: "Rifkind: "Steve, ya buggin... Ya standin right next to me." Rifkind: "I know, Flex, but I got I 30 free minutes left this month & I don't wanna let em go to waste." Flex: "Ya biggg Steve, ya biggg..."

### **ILENNY B • WZAK**



Jermaine Dupri f/Mase & Lil' Kim
"You Get Dealt Wit"
So So Def/Columbia/CRG

"You can't go wrong with this dynamite trio. It's an all-star cast line-up, no doubt. Guaranteed to keep tha phone lines lit & tha dance-

floor packed." Editor's note: If tha air around theze three hedz seemz a li'l thin, putcha \$ on tha fact that it'z about tha loud sukkin sound heard loud & proud thru tha hallz of WZAK az (I-r) Supa Mario (All Out/So So Def), Mr. B & Kevin "NBA" Weeks (Flavor Unit) disguise protruding stomach muscles (?) thru breathing exercise/XXXL shirts.

### DJ ENUFF • WQHT



Method Man f/Streetlife "Dangerous Grounds" Def Jam/Mercury

"This iz nuthin to fukk with. It'z not a game. Real simple, this needs to be in your crate, ya mix show, ya club, ya cell phone, ya answerin

service, even your baby sitter needz a copy... YA FEEL MEEEEE!!!? That'z enuff." Editor's note: My apologeez, Mr. Enuff. Me & LP looked & looked & looked thru tha archives for your picture & all we could find waz this flick of your twin brutha. Can ya pleeze getcha PR person to send me sum new shit? Thank you & all tha best, Ricky.

### STEVE "MIGGEDY" MAESTRO • WGCI



Brian McKnight f/Kobe Bryant "Hold Me" (remix)
Motown

"Trackmasters must have been diggin in my crates, but I ain't maddd cuz they came up with a fattt joint and a bonus rap by tha man himself,

Kobe Bryant. Say WHATTITTTTTTTTTTT!!!!! I give it two puffs, a bong and a bag of chocolate." Editor's note: I alwaze thought tha puffs, tha bong, tha chocolate, tended to have a calming effect on thoze who inhale. Maybe ya need to throw a lil Prozac or a good blowjob into that mixxx, "Miggedocious..."

### **ICHRIS COLEMAN • WBHJ**



Before Dark
"Come Correct"
RCA

"When I first heard this song, I waz in tha dark... Now I'm in tha light. You MUST bang this one—that's an order!" Editor's note:

OKEE DOKEE, Captain fukkin Coleman (right)! Check you out barkin orders like you runnin shit. Either that or ya been dippin in Grandma's "Joe Louis" hoochie again. From tha glaze in hiz eyez, looks like Joe Anthony's (WEMX) gotta hold of a li'l of Grandma Coleman's shit, too.

### DJ RAGS • XHTZ



Goodie Mob f/Esthero
"The World I Know" (country livin' version)
"Slam" soundtrack
Immortal/Epic/Sony Music Soundtrax

"Sum different kinda shittt, but still hottt to death!! It'z hottter than DJ Style @ a Filipino rally... Tha

shittt iz very & I mean very nice." Editor's note: Ever been to a Filipino rally? According to our Rap editor Nasty Nes, there's alotta pig- roastin, lumpias & tossin of midget DJz like Small Wonder (XHTZ), who looks like an E-Man (KPWR) relative. Joining tha midget toss are (I-r) Rags, Ricky Leigh, Fade (Qwest) & DJ Style. Ferdinand Marcos couldn't attend. He's still dead.

### DJ JAM • KKBT



D'Angelo "Devil's Pie" Noo Trybe/Virgin

"DAMMM! Anutha banger from tha D'Angelo/ Primo connection. Tha track iz hottt & so are tha lyrics, Just make sure ya get hittt off with a

piece of that 'Devil's Pie.'" Editor' note: Mr. Jam (left) & rap artiste extraordinaire Saafir (Qwest/WB) shortly before entering Cedar Sinai in LA to have their fingerz surgically separated. This iz a serious procedure. Their fingers first got stuck in this pozition shortly after 'The Chronic' LP waz released. Our best wishes to tha both of you...

### DI IELLY • WHTA



FlipSquad Allstars
"The Things I Do"
MCA

"Tha zaniest, wildest hip-hop group cumz around & thru with a phenomenal album that marks anutha triumph in tha book of Busta

Rhymes' hip-hop-o-logy." Editor's note: Jelly, you fool... It'z obviously Hip-hop School 101 time for you, muthafukka. Busta's krew iz tha Flip MODE, not tha Flip Squad, which includes Flex, DJ Enuff, Mr. C, McGruff, Doo Wop, Big Kap, Biz Markie, Canibus, Mark Ronson, Don Blaq, Cipha Soundz, etc. Jelly, ya get tha hip-hop ass award. Congratz?



BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



# **WINNERS**

- R.E.M. 1.
- 2. JAY-Z
- 3. PHISH

### MOSTTOP

- R.E.M.
- 2. DRU HILL
- PHISH

- 1. R.E.M.
- PHISH 2.
- DRU HILL



CINDY BARR 380 Retail Stores (Dallas)

### BLOCKBUSTER

- 1. JAY-Z
- 2. DRU HILL
- 3. FAITH EVANS
- 4 **OUTKAST**
- 5. R.E.M.
- 6. LAURYN HILL
- 7. RUSH HOUR (ST)
- 8. PHISH
- 9. KIRK FRANKLIN
- 10. BIZZY BONE



**BOB BELL** 220 Retail Stores

### WHEREHOUSE

- 1. DRU HILL 2. JAY-Z
- 3. RUSH HOUR (ST
- ANDREA BOCELLI
- 5. **FAITH EVANS**
- 6. R.E.M.
- OUTKAST
- 8. CYPRESS HILL 9. KURUPT
- 10. LAURYN HILL



JOHN MICHAEL 285 Retail Stores (Eden Prairie, MN)

### **BEST BUY**

- 1. R.E.M.
- 2. JAY-Z
- 3. DRU HILL
- 4. MOTLEY CRUE
- 5. FAITH EVANS 6. PHISH
- **LAURYN HILL**
- 8. OUTKAST
- 9. RUSH HOUR (ST)
- 10. KORN

# 1,650 Wal-Mart Locations

DAVE WATLAND (Amarillo)

### ANDERSON MERCHANDISERS

- 1. NSYNC
- 2. SHANIA TWAIN
- 3. DIXIE CHICKS
- **BACKSTREET BOYS**
- 5. HOPE FLOATS (ST)
- 6. BRANDY
- MONSTER MUSIC
- 8. ARMAGEDDON
- 9. MATCHBOX 20 10. CITY OF ANGELS (ST)



JIM FREEMAN 18 Retail Stores (Stamford)

### **HMV RECORD STORES**

- 1. R.E.M.
- 2. FAITH EVANS
- 3. DRU HILL
- 4. LAURYN HILL
- JAY-Z
- **PHIL COLLINS**
- SHERYL CROW
- 8. MADONNA
- 9. PHISH
- 10. VH1 DIVAS LIVE



DICK ODETTE 918 Retail Stores (Minnetonka)

### SAM GOODY

- 1. JAY-Z
- 2. DRU HILL
- 3. LAURYN HILL 4. OUTKAST
- 5. FAITH EVANS
- 6. RUSH HOUR (ST)
- 7. R.E.M.
- 8. MOTLEY CRUE
- 9. KORN
- 10. MARILYN MANSON

### TONY BAZEMORE AEC ONE STOP GROUP (Coral Springs, FL)

### ALLIANCE

- 1. R.E.M.
- 2. PHISH
- 3. JAY-Z
- 4. DRU HILL
- 5. SHERYL CROW 6. BRIAN SETZER ORCHESTRA
- 7. BARENAKED LADIES
- 8. SHANIA TWAIN 9. LAURYN HILL
- 10. PHIL COLLINS



**RON PHILLIPS** 5,000 Accounts (Woodland)

### VALLEY MEDIA

- 1. JAY-Z
- 2. R.E.M.
- 3. DRU HILL
- SURVIVAL OF ILLEST
- 5. PHISH
- 6. GOO GOO DOLLS
- 7. LAURYN HILL 8. RUSH HOUR (ST)
- 9. SHERYL CROW



10. KORN

SAM CASS 4,000+ Accounts (Philadelphia)

### UNIVERSAL ONE-STOP

- 1. DRU HILL
- 2. JAY-Z
- 3. FAITH EVANS
- 4. DEBORAH COX
- 5. PHISH
- 6. LAURYN HILL 7. DMX
- 8. BRANDY
- 9. R.E.M. 10. SHANIA TWAIN

BASED ON SALES OF ALBUMS, TAPES AND CD'S FROM THE NATION'S LEADING RECORD MERCHANDISERS



MIKE FULLER 132 Retail Stores (Amarillo)

### **HASTINGS**

- 1. ROBERT EARL KEEN
- 2. DIXIE CHICKS
  3. MOTLEY CRUE
- R.E.M.
- 5. RUSH HOUR (ST)
- **ROB ZOMBIE**
- MARILYN MANSON
- 8. DRU HILL
- 9. KORN
- 10. NOW (VAR)



JOHN GRANDONI 155 Retail Stores (Pittsburgh)

### NAT'L RECORD MART

- 1. JAY-Z
- 2. PAULSEN KRENN
- 3. PHISH
- 4. R.E.M.
- 5. DRU HILL
- 6. KORN
- 7. RUSH HOUR (ST)
- 8. ROB ZOMBIE
- 9. MARILYN MANSON 10. MOTLEY CRUE



(Portland)

### FRED MEYER

- **ROB ZOMBIE**
- 2. BARENAKED LADIES
- 3. NSYNC
- **SHANIA TWAIN**
- 5. R.E.M.
- 6. PHIL COLLINS
- GOO GOO DOLLS BACKSTREET BOYS
- 9. BRANDY
- 10. DIXIE CHICKS

**BOB PATTEN** 400 Accounts

THE MUSIC NETWORK (Atlanta)

### MUSIC NETWORK

- 1. DRU HILL
- 2. JAY-Z 3. FAITH EVANS
- 4. OUTKAST
- 5. DMX
- 6. GAMBINO FAMILY
- 7. KELLY PRICE
- 8. PRAS MICHEL
- **LAURYN HILL**
- 10. AARON HALL



LEW ROSENFELD 16 Retail Stores (Roanoke, VA)

### WILLIE'S

- 1. JAY-Z 2. DRU HILL
- 3. FAITH EVANS
- 4. DEBORAH COX
- 5. OUTKAST
- 6. LAURYN HILL
- KIRK FRANKLIN
- 8. TEMPTATIONS
- 9. AARON HALL
- 10. DMX



JOHN KUNZ 1 Retail Store (Austin,TX)

### WATERLOO

- 1. ROBERT EARL KEEN
- 2. R.E.M.
- 3. LYLE LOVETT
- 4. VALLEJO
- 5. PHISH 6. LUCINDA WILLIAMS
- 7. SHERYL CROW
- 8. WILLIE NELSON
- 9. JOHN SPENCER BLUES
- 10. SON VOLT



### MAGIC PLATTER

- 1. R.E.M.
- 2. PHISH
- 3. TRAIN
- 4. AFGHAN WHIGS
- 5. HOLE
- 6. JONNY LANG
- SHERYL CROW 7.
- 8. VALLEJO
- 9. CAKE
- 10. GOLDEN SMOG



**BRAD GIBSON** 6 Retail Stores & 150 One-Stop Accts (Phoenix)

### **IMPACT**

- 1. R.E.M.
- 3. DREAM THEATER
- 4. PRAS MICHEL
- 5. AFGHAN WHIGS 6. DRU HILL
- 7. MOTLEY CRUE
- 8. KORN
- 9. BRYAN ADAMS 10. BLACK SABBATH

### MIKE FRATT 7 Retail Stores (Omaha)

### HOMER'S

- 1. PHISH 2. R.E.M.
- 3. IVORY STAR
- 4. MULBERRY LANE 5. JONNY LANG
- 6. AFGHAN WHIGS
- RAMMSTEIN
- 8. EVE 6
- 9. MARILYN MANSON
- 10. BLACK SABBATH



CHRIS WESTER 4 Retail Stores

### DOWN IN THE VALLEY

- 1. PHISH
- 2. JONNY LANG
- 3. R.E.M.
- 4. ROB ZOMBIE
- 5. MARILYN MANSON
- 6. CAKE
- 7. **BOB DYLAN**
- 8. BLACK SABBATH
- 9. SUSAN TEDESCHI
- 10. SARAH MCLACHLAN

### CENTRAL SOUTH **MUSIC SALES**

TONY ROSS 1.500 Accounts (Nashville)

- CENTRAL SOUTH 1. JAY-Z
  - 2. TWISTA
  - 3. GHETTO MAFIA
    4. MOS DEF & KWELI
    5. SHANIA TWAIN
    6. SEPULTURA

  - **INCUBUS** 7.
  - 8. MOONDOGS
  - 9. OUTKAST 10. KORN

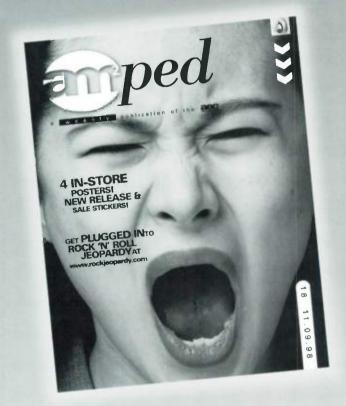
**BAKER & TAYLOR** AUDIO

LISA GUY 5,000 Accounts (Chicago)

### BAKER & TAYLOR ONE-STOP

- 1. LAURYN HILL 2. BAD BOY G. HITS VOL. 1
- 3. R.E.M.
- 4. MYA
- 5. SHANIA TWAIN 6. PHISH
- 7. SHERYL CROW 8. ARMAGEDDON (ST)
- 9. JAY-Z
- 10. NOW (VAR)

# Get Heard Get Loud Get AM<sup>2</sup>PED!



# AEC One Stop Group's All Music Marketing Tresents AM\*PED.

A magazine dedicated to giving you more bang for your buck.

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Abbey Road



OAMG

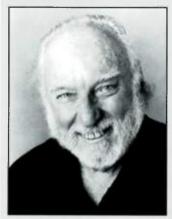


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# BY MARK PEARSON

There's been lots of chatter and speculation surrounding the new moves over at Tower Records, but Stan Goman warns not to read too much into it. "Nothing really changes. Russ is still in the office every day and overseeing all major decisions. It's all part of a process." That process seems to be that, following the retirement of his lifelong business partner Bud Martin, and recent heart-bypass surgery (a huge success, by the way... mazel tov), Russ Solomon, founder of Tower some 38 years ago and one of the music business' most enduring and beloved figureheads, will eventually have to give way to youth. To that end, a number of promotions have been announced. Solomon has taken the position of Chairman and promoted his son Michael (formerly VP/General Counsel) to President/CEO. De Vaughn Searson will continue as CFO and gain Executive VP stripes. Searson recently took Tower through their first public offering of Senior Subordinated Bonds (fetching some \$110 million) and will undoubtedly

### STILL THE KING



RUSS SOLOMON: Establishing a new chain of command.

now guide Tower on its road to going public around the millennium. Goman, currently Sr. VP of Retail Ops., is promoted to Executive VP/COO, overseeing Tower's worldwide operations, (Goman: "OK, so I have a few more people reporting to me.") Tower veteran Chris Hopson takes the new moniker of Executive VP and Chief Marketing Officer worldwide. Although Tower remains committed to aggressive new U.S. expansion plans. Goman confides the current retail war for real estate has made the going a little slower than anticipated. Also, the ambitious plans that had been unveiled earlier this year for tearing down and rebuilding Hollywood's fabled Sunset Strip location into a multi-storied showplace remain on the back burner... Last week's breaking stories on retail's ongoing consolidation ate up this column, leaving us no space for a number of things. Topping that list is Eric Paulson's move to take back the reins of Navarre following an operating loss of \$1.3 million for the quarter that ended 9/30, parting ways with COO Guy Marsala. According to Paulson, the realignment "gives more authority to each one of the four division heads." Canada now falls under the wing of industry veteran Jim Chiado, who joined Navarre earlier this year as VP/GM of Music Distribution. Alternative Retail Marketing VP/GM Tom Lenaghan will now spearhead an even deeper commitment to increasing DVD marketshare, with Computer Products VP/GM Ian Warfield and Marketing VP/ GM Terri Bonoff rounding out the executive quartet.

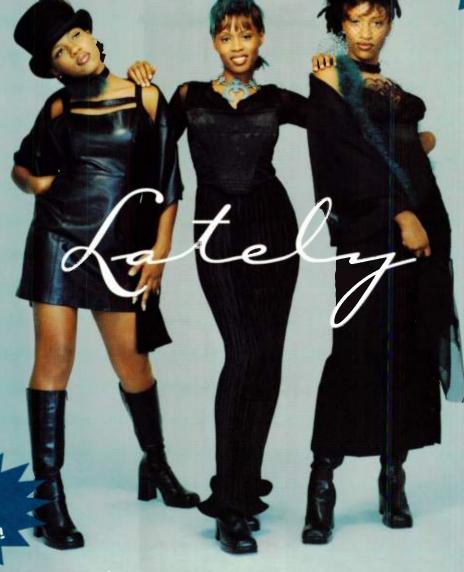
### Simply Talented...Simply Beautiful...Simply

"Lately' has instant familiarity and my phones are exploding!"

Soundscan the nation

"Lately' is going to be a major smash. These girls have a sound like a new generation of En Vogue."
John Reynolds, MD/KHKS, Dallas

San Diego



"Lately' has an infectious hook that gets immediate phones. Callout shouldn't be far behind."
Glenn Kalina, OM/WIOQ, Philadelphia



WXXL/Orlando • WNCI/Columbus • WQZQ/Nashville • KDWB/Minneapolis • KZQZ/San Francisco

Lately mon-non-s

Executive Producers: Ruben Rodriguez & Nathan Garvin
Produced By: John Howcott and Donald Parks for Urban Vibe Entertainment
Co-Produced: Will and Pete for Urban Vibe Entertainment
Management: Garnan Entertainment









# BREAKSUTS

HOT NEW OR RESURGING ALBUMS AS REPORTED BY THE NATION'S LEADING RECORD MERCHANDISERS

### **WINNERS**

	VVIIVIVERS									
1	DRU HILL	(Island 524542)	94%	6	PRAS	(RH/Col/CRG 69516)	40%			
2	R.E.M.	(WB 47112)	90%	7	NOW (Comp.)	(EMI/Poly/UMG 46795)	34%			
3	FAITH EVANS	(Bad Boy/Arista 73016)	74%	8	NEIL DIAMOND	(Col/CRG 69540)	22%			
4	PHISH	(Elek/EEG 62297)	68%	9	AFGHAN WHIGS	(Col/CRG 69450)	12%			
5	MOTLEY CRUE	(Motley/Beyond 78002)	42%	10	DIVINE	(Pend/Red Ant 12325)	12%			

### ALLIANCE O-S TONY BAZEMORE/CORAL SPGS, FL

REM Phish Dru Hill Faith Evans

### ANGOTT STEVE ROBERTS / DETROIT

Dru Hill Faith Evans Deborah Cox Divine Survival of the Illest (Var)

### ARON'S RECORDS RICHARD ELLIS / LA

REM Follies '98 (Comp) Afghan Whigs PM Dawn Phish

### ASSOCIATED HENRY LYNCH / PHOENIX

Dru Hill Faith Evans Ghostface Killaz (Var) REM Phish

### BAKER & TAYLOR LISA GUY / CHICAGO

REM Phish Now (Comp) Dru Hill Faith Evans Divine Pras

### BEST BUY JOHN MICHAEL / EDEN PRAIRE,MN

REM Dru Hill Motley Crue Faith Evans Phish Pras Neil Diamond

### BORDERS BOOKS & MUSIC SEAN HICKEY / BRYN MAWR

Phish REM Billy Squier Bob Dylan Lyle Lovett

### CD & TAPE OUTLET LYNN BATCHECK / COLUMBUS

Faith Evans Dru Hill Temptations Next Divine

### CROW'S NEST

REM
Phish
Faith Evans
Dru Hill
Temptations
Motley Crue
Kirk Whalum

### DJ'S MUSIC & VIDEO KIM COLEMAN / RICHMOND

Divine Dru Hill Pras Faith Evans Willie Max

### DOWN IN THE VALLEY CHRIS WESTER / MINNEAPOLIS

Phish Motley Crue Dream Theatre New Radicals Cake

### ELECTRIC FETUS JON JON SCOTT / MINNEAPOLIS

REM Faith Evans Phish Dru Hill Susan Tedeschi

### EXILE ON MAIN ST AL LOTTO / HARTFORD

Phish REM Motley Crue Dream Theatre Bob Dylan

### FACE THE MUSIC DAVE RUSSELL / MINNEAPOLIS

Phish REM Motley Crue Jonny Lang Black Sabbath Phil Collins

### FRED MEYER BRANT BARRY / PORTLAND

REM Now (Comp) Pras Neil Diamond Ultimate Dance '99 (Var) 98 Degrees

### GENERAL RECORD SVC TERRY KEARNS / SEATTLE

Dru Hill REM Faith Evans Phish Bryan Adams

### HARMONY HOUSE SANDY BEAN / DETROIT Dru Hill

Dru Hill Faith Evans REM Phish Motley Crue Pras Now (Comp)

### HASTINGS MIKE FULLER / AMARILLO

REM Dru Hill Phish Pras 98 Degrees

### HMV

JIM FREEMAN / STAMFORD
REM
Faith Evans
Dru Hill
Phish
Now (Comp)
Pras
Neil Diamond

### HOMER'S MIKE FRATT / OMAHA

Phish
REM
Afghan Whigs
Motley Crue
Gambino Family
Linda McCartney

### IMPACT ONE STOP BRAD GIBSON / TEMPE

REM Phish Dream Theatre Pras Afghan Whigs Dru Hill Motley Crue

### LOU'S RECORDS TONY VICK / ENCINITAS

REM Phish Blink 182 Jets To Brazil Fatboy Slim Afghan Whigs Stereolab

### MAGIC PLATTER BRIAN PETERS / BIRMING-HAM

REM Phish Afghan Whigs Golden Smog Jon Spencer "This could be a #1 Record"

JJ Rice
- PD WWHT/Syracuse

"...no doubt about it...a #1 record!"

Adam Cook

- XI.106.7/Orlando

...l absolutely love this record
...it's a smash!"

Tracy Johnson
- KFMB/San Diego

"... we knew this was a hit after hearing the first note!"

John Ivey & David Corey

- WXKS/Boston

"This is a f\*\*\*ing smash.
A Half listen record!"

Tommy Frank - PD

WAYV/Atlantic City

"This is a #IRecord!...ADD!"

Mike Danger - PD

WPXY/Rochester

"This is a #1Record!" /
Dave Universal - PD
WKSE/Buffalo

- XL106.7/Orlando

"...one time listen, it's a smash!"

Tony Mascaro

"This is a stone cold smash!...ADD!"

Clark Ingram - PD

WPXY/Rochester

- WPL]/New York

"...there were two things I couldn't wait to do after one listen...get it on the air and tell everyone I know about it...Smash!"

Rich Davis
- KDWB/Minneapolis

"... after one listen

it went right on the air."

Jay Beau Jones
test growing record - WKSS/Hartford
ry of the company.
In In Agua & No Doubt!"

"...the fastest growing record in the history of the company.
Bigger than K( & Jo Jo, Aqua & No Doubt!"

Gert Holmfred

- Managing Director

Universal Sweden

# EMILIA BIG BIG WORLD IMPACTING THE GLOBE 11/24







# EARPICKS

### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### **WINNERS**

1 NEW RADICALS You Get What... (MCA) 6 HOOTIE/BLOWFISH Only Lonely (Atl/Atl G)

2 WHITNEY & MARIAH When You... (DW/Gef/Col/Ari) 7 BECK Tropicalia (DGC)

3 U2 The Sweetest... (Island) 8 SEAL Humanbeings (WB)

4 JANET Every Time (Virgin) 9 NSYNC God Must Have... (RCA)

5 SUGAR RAY Abracadabra (Geffen) 10 D'ANGELO Devil's Pie (Virgin)

### DINO

JET-FM/ERIE
L Kravitz/Everclear

### HITMAN

KBFM/BROWNSVILLE Divine/Blackstreet & Mya

### **JACKO**

WMRV/BINGHAMTON
Whitney & Mariah/N Radicals

### JIM ALLEN

KFFM/YAKIMA Whitney & Mariah/Janet

### **JEFF ANDREWS**

WVTI/GRAND RAPIDS
Whitney & Mariah/N Radicals

### **RICH ANHORN**

KHMX/HOUSTON Emilia/N Radicals

### **TOMMY AUSTIN**

KKRZ/PORTLAND NSYNC/Offspring

### MICHAEL BALDWIN

TOWER/WEST COVINA REM/Placebo/Oasis

### LYNN BATCHECK

CD & TAPE OUTLET/COLUMBUS D'Angelo/All City/Total/C Conflict

### **TONY BAZEMORE**

AEC ONE-STOP GROUP/CORAL SPGS, FL New Radicals/Whitney & Mariah/Janet

### **SANDY BEAN**

HARMONY HOUSE/DETROIT N Radicals/Whitney & Mariah/Janet

### **BOB BELL**

WHEREHOUSE/TORRANCE N Radicals/Creed/Seal

### VINNIE BIRBIGLIA

TRANSWORLD/ALBANY N Radicals

### **RICO BLANCO**

WAKS/TAMPA
N Radicals/Khaleel/Janet

### JT BOSCH

WRHT/GREENVILLE N Radicals/L Hill

### **ERIK BRADLEY**

B96/CHICAGO NSYNC/Whitney & Mariah/Monica

### **BRIAN BRIDGMAN**

WNKS/CHARLOTTE
Whitney & Mariah/N Radicals

### **CUBBY BRYANT**

Z100/NEW YORK Whitney & Mariah/N Radicals/S McLachlan

### TOM CALOCOCCI

92Q/BALTIMORE Timbaland

### **GREG CARPENTER**

WWMX/BALTIMORE Hootie/L Kravitz/S Ray

### **KEVIN CHASE**

KBAT/MIDLAND Blackstreet & Mya

### MIKE CHASE

KMCK/FAYETTEVILLE N. Radicals

### KIM COLEMAN

DJ'S MUSIC & VIDEO/RICHMOND D'Angelo/F Evans/112/R Kelly

### ADAM COOK

XL106.7/ORLANDO Whitney & Mariah/Brandy/S Ray

### **KEITH CURRY**

WSNX/GRAND RAPIDS Whitney & Mariah/Jay-Z

### MIKE DANGER

98PXY/ROCHESTER Emilia/Janet/N Radicals

### **CHRIS EBBOT**

KYSR/LOS ANGELES Hootie/U2/Seal

### RICHARD ELLIS

ARON'S RECORDS/LOS ANGELES Placebo/U2/A Morissette/Spiritualized

### MARK FEATHER

KISV/BAKERSFIELD Jay-Z/Outkast

### **BARRY FOX**

WMXL/LEXINGTON Jewel/Whitney & Mariah



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# EARPICKS

### CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### MIKE FRATT

HOMER'S/OMAHA
P Wolf/V Daou/N Radicals/B Crowes

### MICK FULGHAM

KISX/TYLER L Hill/S Ray/NSYNC

### MIKE GIBSON

WQZQ/NASHVILLE TQ/Blackstreet & Mya

### **JASON GRIFFIN**

KLLY/BAKERSFIELD Creed

### **BONNIE HANCOCK**

WHEREHOUSE/TUCSON
B Hornsby/F Slim/REM/L Williams

### MICHAEL HAYES

WKSI/GREENSBORO Hootie/N Radicals

### **SEAN HICKEY**

BORDERS BOOKS & MUSIC/BRYN MAWR J Lennon/R Newman/B Bacharach/B Springsteen

### **WOODY HOUSTON**

WHZZ/LANSING N Radicals

### **CLARKE INGRAM**

WPXY/ROCHESTER
Whitney & Mariah/Brandy/Emilia

### **JEFF JACOBS**

KKUJ/TRI-CITIES
Janet/N Radicals/Bravo Allstars

### **ANITA JUDD**

CAMELOT/RICHMOND M Magnet/N Radicals/Phish/Creed

### PAUL KELLY

WAYV/ATLANTIC CITY Fastball/Kelly & Dion

### **STEVE KING**

WWLD/TALLAHASEE
Whitney & Mariah/98 Degrees/W Smith

### CHRISTIAN KNEZEVICH

WALL/RICHMOND A Morissette/U2/Aerosmith/D'Angelo

### **KEVIN KOSKE**

KMXB/LAS VEGAS Everclear/S Ray/N Radicals

### **RANDY LANE**

CONSULTANT/LA N Radicals/D Matthews

### HAROLD LEPIDUS

NEWBURY COMICS/BOSTON
J Hendrix/A Morissette/U2/B Todd

### **AL LEVINE**

WBLI/LONG ISLAND NSYNC/S Ray/Brandy

### **RICH LOCKWOOD**

PACIFIC COAST ONE-STOP/SIMI VALLY 98 Degrees/Divine

### AL LOTTO

EXILE ON MAIN ST/HARTFORD Kent/Candyskins/BT Ezra/U2

### MIKE LOWE

WAOA/MELBORNE N Radicals/S Ray/Whitney & Mariah

### **RON PHILLIPS**

VALLEY MEDIA/WOODLAND, CA New Radicals/Creed/Whitney & Mariah/Jude

### **HENRY LYNCH**

ASSOCIATED/PHOENIX N Radicals/Whitney & Mariah/C Isaak/PJ Harvey

### **TONY MANN**

WAPE/JACKSONVILLE Cake/N Radicals

### **DOMINIC MARABETI**

HMV (BROADWAY)/NEW YORK Baxter/Dru Hill/F Evans/REM

### TJ MCKAY

WDDJ/PADUCAH Whitney & Mariah/N Radicals

### JILL MEYER

WLKT/LEXINGTON Offspring/S Ray

### **BILL MICHAELS**

WVKS/TOLEDO Monifah/N Radicals/Whitney & Mariah

### **RYAN MILLER**

MUSIC PEOPLE/OAKLAND NF Killaz/Total/M Man/Mia X

### JJ MORGAN

KQKQ/OMAHA W Smith/N Radicals

### MR ED

KHKS/DALLAS L Hill

### **KELLY NASH**

KC101/NEW HAVEN N Radicals/B Runga

### **DANNY OCEAN**

WJMN/BOSTON U Sam/Monica/Dru Hill

### **BOB PATTEN**

MUSIC NETWORK/ATLANTA 311/D Trucks/Seal

### TOM PEACE

WRVW/NASHVILLE Whitney & Mariah/Bravo Allstars

### **BRIAN PETERS**

MAGIC PLATTER/BIRMINGHAM F Slim/A Whigs/T Mahal/Spiritualized

### **JASON PIERCE**

LUNA MUSIC/INDIANAPOLIS E Frost/Magical PHD/Beck/J Lennon

### TOM POLEMAN

Z100/NEW YORK Whitney & Mariah/N Radicals

### **TAMMY RAMSEY**

TOWER/CAMBRIDGE Anouk/K Whalum/F Evans/J Lennon

### **STEVE ROBERTS**

ANGOTT/DETROIT
Mia X/C Conflict/Total/Juvenile

### **GARY ROBINSON**

KQAR/LITTLE ROCK Whitney & Mariah/Janet/S Ray

### **BERNADETTE ROMERO**

ZIA RECORDS/TUCSON
D Theatre/Pras/Everlast/V Ice

### **MIKE ROSSI**

WSTW/WILMINGTON Cake/N Radicals

### **DAVE RUSSELL**

FACE THE MUSIC/MINNEAPOLIS Oasis/Beck/Offspring/U2

### **GEORGE SANTULLI**

TOWER/SHERMAN OAKS S Crow/C Isaak/Eels





# EARPICKS

CURRENT FAVORITES AS CHOSEN BY MEMBERS OF ALL SEGMENTS OF THE MUSIC INDUSTRY

### **STEW SCHANTZ**

WSKS/UTICA Hootie/Whitney & Mariah/N Radicals

### JON JON SCOTT

ELECTRIC FETUS/MINNEAPOLIS P Rock/Beck/D Spectrum/D'Angelo

### **MEREDITH SEIBERG**

STRAWBERRIES/BOSTON N Radicals/Oasis/Beck/U2

### JJ SHADES

WWCK/FLINT
Janet/NSYNC/N Radicals

### **CHUCK SHOUP**

MUSIC NET/ST. LOUIS Placebo/L Hill

### **DOUG SMITH**

NAT'L RECORD MART/PITTSBURGH N Radicals/Creed

### **IRENA SORMEK**

ROLLING STONE/CHICAGO
J to Brazil/S Puppy/R Zero/R Stones

### JIMMY STEAL

KDMX/DALLAS
S McLachlan/Whitney & Mariah

### **BRUCE STEVENS**

WZNY/AUGUSTA
Whitney & Mariah/N Radicals/Hootie/Janet

### **BRIAN STOLL**

WLVY/ELMIRA Cher/Whitney & Mariah

### **MARK SUMMER**

WVSR/CHARLESTON Usher/TQ/Seal

### **LISA THOMAS**

KDMX/DALLAS N Radicals/Whitney & Mariah/S McLachlan

### **KEVIN VAUGHN**

WYOY/JACKSON Hootie/Whitney & Mariah

### **TONY VICK**

LOU'S RECORDS/ENCINITAS Scott 4/Plaid/S Anders/K & Dorfmiester

### SAM VOGEL

UNIVERSAL/PHILADELPHIA S Jones/B Spears/Evelyn

### **TONY WAITEKUS**

WHTS/DAVENPORT
Whitney & Mariah/Divine

### RYAN WALKER

WZAT/SAVANNAH Blackstreet & Mya/Hootie/Whitney & Mariah

### **JORDAN WALSH**

WLDI/W PALM BEACH Whitney & Mariah/W Smith

### KIM WASHINGTON

NATIONAL RECORD MART/BOSTON GG Dolls/U2/J Lang/Beck

### **BILL WEST**

WZYP/HUNTSVILLE Whitney & Mariah/N Radicals/Emilia

### **CHRIS WESTER**

DOWN IN THE VALLY/MINNEAPOLIS Cake/U2/N Radicals/S Tedeschi

### **TIM WILSON**

URBAN LIGHTS/MINNEAPOLIS D'Angelo/P Rock/Mia X/112

### MIKE YEAGER

KVSR/FRESNO Spies/L Kravitz

### JON ZELLNER

KMXV/KANSAS CITY N Radicals/Seal/Whitney & Mariah

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# ost owerful Songs

······2 WEEKS AGO
······LAST WEEK

.. THIS WEEK

**Cuts That Impact Album Sales** 

		ARTIST	TITLE	LABEL	COMMENTS
_					
1	1 1	JAY-Z	HARD KNOCK/CAN I	R-A-F/DefJam/Mer N/A	LP relentless, big MTV, BET, BOX, radio
6	4 2	DRU HILL/REDMAN	HOW DEEP IS YOUR	Def Jam/Isl 57424	Rush Hour (ST) & hot new LP single sales, radio
2	2 3	LAURYN HILL	DOO WOP	RH/COL/CRG 78869	Commercial single out now, huge LP, hot video, radio
3	3 4	NSYNC	TEARIN' UP MY HEART	RCA N/A	TV exposure, video, radio, huge LP, new cut starting
4	5 5	BARENAKED LADIES	ONE WEEK	Reprise 17174	LP over 2 million, hot video, spins, phones, big single
5	6 6	SHERYL CROW	MY FAVORITE MISTAKE	A&M N/A	Lg VH1, MTV, radio, press, LP sales
7	7 7	BACKSTREET BOYS	I'LL NEVER BREAK	Jive N/A	LP unstoppable, spins, phones, video
19	8 8	GOO GOO DOLLS	SLIDE	Warner Bros N/A	LP pushing a million, Lg VH1, MTV, big spins at radio
29	14 9	BRANDY	HAVE YOU EVER	Atl/Atl G N/A	Top 40/R. Top 40, BET, MTV, solid LP sales
12	12 10	SHANIA TWAIN	FROM THIS MOMENT	Mercury N/A	MTV/VH1, Top 40 radio, TV exposure, video
11	11 11	SHANIA TWAIN	YOU'RE STILL THE	Mercury 568-452	LP over 6 million, radio, lots of VH1 exposure
10	10 12	BEASTIE BOYS	INTERGALACTIC	GR/Capitol N/A	MTV, multi-Platinum LP, radio, "Body" starting
9	9 13	BRIAN SETZER ORCH.	JUMP JIVE AN' WAIL	Interscope N/A	LP well over a million, Lg VH1, multi-format play
16	15 14	EAGLE-EYE CHERRY	SAVE TONIGHT	WORK N/A	Further increase on LP, Lg VH1, MTV, BOX, radio
31	18 15	KORN	GOT THE LIFE	Immortal/Epic 69001	Solid LP sales, huge MTV, tons 'o press, radio
17	17 16	ALL SAINTS	NEVER EVER	London/Island 70178	LP around the million mark, single hot, MTV, radio
39	20 17	OUTKAST	ROSA PARKS	LaFace/Arista 26053	Strong urban LP sales, BOX, MTV, radio
15	16 18	AALIYAH	ARE YOU THAT	Be!/Atl/Atl G N/A	"Dolittle" (ST), #1 MTV, BET, BOX, Top 40, phones
34	32 19	SHAWN MULLINS	LULLABY	Col/CRG N/A	LP gaining rapidly, network TV, MTV, VH1, radio
18	19 20	MARILYN MANSON	THE DOPE SHOW	Nothing/Inter N/A	LP over a million, MTV, radio, continued press
24	21 21	EVE 6	INSIDE OUT	RCA N/A	Cut continues strong at radio, huge LP sales
25	22 22	THIRD EYE BLIND	JUMPER	Elek/EEG N/A	MTV, Med VH1, multi-format radio, multi-Platinum LP
26	<b>26 23</b>	ROB ZOMBIE	DRAGULA	Geffen N/A	Active Rock/PoMo, MTV, LP pushing Platinum
23	23 24	HOLE	CELEBRITY SKIN	DGC N/A	Solid LP seller, radio, press, MTV, BOX, "Malibu" next
30	<b>27 25</b>	LENNY KRAVITZ	FLY AWAY	Virgin N/A	Spreading Top 40, MTV, VH1, press, LP gaining

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Inspired by the hit ABC series, "Sabrina, The Teenage Witch." The No. 1 show among women, teens and kids in its time slot.

# rî The Album

Featuring New Music and Mixes From:

SPICE GIRLS "Walk Of Life"

BACKSTREET BOYS "Hey, Mr. DJ (Keep Playin' This Song)"

SUGAR RAY "Abracadabra"

AQUA "Doctor Jones"

CHUMBALLIAMBA "Amnesia"

THE CARDIGANS "Blah, Blah, Blah"

MATTHEW SWEET "Magnet and Steel"

LISSA JOAN HART "One Way Or Another" rof "Sabrina, The Teenage Witch")

PURE SUGAR "I Know What Boys Like"

Plus Songs From:

BEN FOLDS FIVE "Kate"

ROBYN "Show Me Love"

'N SYNC "Giddy Up"

FIVE "Slam Dunk (Da Funk)"

PHANTOM PLANET "So I Fall Again"

THE MURMURS "Smash" BRITNEY SPEARS "Soda Pop"

Various Cuts In Play For A Combined 980+ BDS Detections!

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· 2 WEEKS AGO
· LAST WEEK
· THIS WEEK

**Cuts That Impact Album Sales** 

		C	uts mat impa	ict Album Sales
• • •	ARTIST	TITLE	LABEL	COMMENTS
<b>36</b> 29 <b>26</b>	DMX	HOW'S IT GOIN' DOWN	Def Jam/Merc N/A	LP coming back up, MTV, BET, radio
13 13 27	KIRK FRANKLIN	LEAN ON ME	Gospo/Inter N/A	LP pushing a million, Hvy BET, VH1, JAMZ radio
28 28 28	FAITH HILL	THIS KISS	Warner Bros 17247	Platinum-plus LP, radio, single selling
32 30 29	EVERCLEAR	FATHER OF MINE	Capitol N/A	MTV, spins, solid LP seller, multi-format radio
20 31 30	AEROSMITH	I DON'T WANT TO	Col/CRG/SMS 78952	"Armageddon" (ST), #1 VH1, spins
42 39 31	SARAH MCLACHLAN	ANGEL	WS/Reprise N/A	"City of Angels" (ST), multi-format radio
8 24 32	BIZZY BONE	THUGS CRY	MT/Relativity N/A	BOX, BET, JAMZ radio, LP selling
27 33 33	GOO GOO DOLLS	IRIS	WS/Reprise/WB N/A	"City Of Angels"(ST), their LP, still on the radio
<b>33 34 34</b>	CREED	WHAT'S THIS LIFE	Wind-Up N/A	2X Platinum LP, radio, new mix going Top 40
<b>- 35</b>	R.E.M	DAYSLEEPER	Warner Bros 17129	Hot new LP, tons 'o press, MTV, VH1, radio
21 25 36	KEITH SWEAT	COME GET WITH ME	Elektra/EEG 64080	Big at JAMZ/X-over radio, BET, single/LP selling
<b>- 37</b>	FAITH EVANS	LOVE LIKE THIS	BBoy/Arista 79117	Hot new LP, MTV, BET, tons 'o JAMZ/Rhythm X-Over
<b>- 48 38</b>	WILL SMITH	MIAMI	Col/CRG N/A	Multi-format play, giant LP, hot video
<b>35 36 39</b>	KELLY PRICE	FRIEND OF MINE	Island 72330	Radio, single and LP selling, BET
43 41 40	CAKE	NEVER THERE	Capr/Mercury N/A	MTV, press, LP selling, hot at radio
37 37 41	MADONNA	THE POWER OF	Warner Bros 17160	Top 40 radio, XL VH1, MTV, single and LP selling
46 44 42	MYA	MOVIN' ON	University/Int N/A	LP over a million, video, radio
<b>- 43 43</b>	BLACK SABBATH	PSYCHO MAN	Epic N/A	From live reunion LP, hot at Active Rock radio
48 46 44	MATCHBOX 20	BACK 2 GOOD	Lava/Atl/Atl G N/A	Huge Top 40, MTV, VH1, gigantic LP
<b>38</b> 40 <b>45</b>	WILL SMITH	JUST THE TWO	Col/CRG 79038	Multi-Platinum LP, radio, "Miami" now
40 42 46	MONICA	THE FIRST NIGHT	Arista 13522	Heavy BET, MTV, radio, single and LP selling
<b> 47</b>	THE FLYS	GOT YOU WHERE I	Trauma/DV N/A	Developing LP sales, MTV, PoMo and Active Rock radio
- 48	98 DEGREES	IT'S ALL BECAUSE	Motown 860830	New LP, huge single, MTV, Box, Radio
49 49	SOUL COUGHING	CIRCLES	Slash/WB N/A	Hot at PoMo radio, LP selling
47 47 50	MATCHBOX 20	REAL WORLD	Lava/Atl/Atl G N/A	LP over 6 million, "Back 2 Good" now
	The state of the s			

POWER POTENTIALS:

A. MORISSETTE (Maverick) NSYNC (RCA) OFFSPRING (Col/CRG)

SEAL (WB)
WHITNEY/MARIAH (DW/Col/Ari)
NEW RADICALS (MCA)

U2 (Island)
JEWEL (Atl/Atl G)
METHOD MAN (Def Jam/Merc)







			7		TOTAL	MAJOR MARKET		
LW.	TW	ARTIST	TITLE	LABEL	PLAYS		ADDS	REPORTS
1	1	BARENAKED LADIES	ONE WEEK	REPRISE	9768	3134	1	203
2	2	ALANIS MORISSETTE	THANK U	MAVERICK	8677	2810	0	213
3	3	AALIYAH	ARE YOU THAT SOMEBODY?	BE/ATLANTIC/ATL G	7399	2374	0	164
6	4	THIRD EYE BLIND	JUMPER	ELEKTRA/EEG	7187	2127	3	192
5	5	GOO GOO DOLLS	IRIS	WS/REP/WB	6988	2840	0	148
8	6	SHERYL CROW	MY FAVORITE MISTAKE	A&M	<b>67</b> 84	2123	0	189
4	7	JENNIFER PAIGE	CRUSH	HOLLYWOOD/EDEL	6667	1926	0	153
9	8	EAGLE-EYE CHERRY	SAVE TONIGHT	WORK	6613	2175	5	184
12	9	SHAWN MULLINS	LULLABY	COLUMBIA/CRG	6288	2054	8	195
7	10	BACKSTREET BOYS	I'LL NEVER BREAK YOUR	JIVE	6084	1119	1	145
11	11	ALL SAINTS	NEVER EVER	LONDON/ISLAND	5818	1455	0	127
14	12	JEWEL	HANDS	ATLANTIC/ATL G	5534	1859	1	195
13	13	EVERYTHING	НООСН	BLACKBIRD/SIRE	5208	1345	0	159
10	14	AEROSMITH	I DON'T WANT TO MISS	COLUMBIA/CRG	5121	1595	1	130
16	15	FAITH HILL	THIS KISS	WARNER BROTHERS	4827	1116	0	126
17	16	MONICA	THE FIRST NIGHT	ARISTA	4734	1571	0	149
19	17	EVE 6	INSIDE OUT	RCA	4587	1508	3	166
20	18	GOO GOO DOLLS	SLIDE	WARNER BROTHERS	4574	1532	4	179
21	19	MONIFAH	TOUCH IT	UPT/UNIVERSAL/UMG	4316	1405	5	149
18	20	MATCHBOX 20	REAL WORLD	LAVA/ATL/ATL G	4287	1516	0	110
15	21	NSYNC	TEARIN' UP MY HEART	RCA	4139	1131	0	112
24	22	BRITNEY SPEARS	BABY ONE MORE TIME	JIVE	3990	758	3	159
25	23	98 DEGREES	BECAUSE OF YOU	MOTOWN	3897	872	5	136
29	24	BRANDY	HAVE YOU EVER	ATLANTIC/ATL G	3770	1061	7	151
22	25	EDWIN MCCAIN	I'LL BE	LAVA/ATL/ATL G	3761	1375	0	96
26	26	LAURYN HILL	DOO WOP (THAT THING)	RH/COL/CRG	3723	1644	15	124
27	27	MADONNA	THE POWER OF GOOD-BYE	WARNER BROTHERS	3681	883	4	146
31	28	SHANIA TWAIN	FROM THIS MOMENT ON	MERCURY	3299	895	0	138
30	29	DIVINE	LATELY	PENDULUM/RED ANT	3267	1072	13	120
23	30	BRIAN SETZER ORCHESTRA	JUMP JIVE AN' WAIL	INTERSCOPE	2937	904	0	103







		<b>M</b>			TOTAL	MAJOR MARKET		
LW	TW	ARTIST	TITLE	LABEL	PLAYS		ADDS	REPORTS
28	31	NEXT	TOO CLOSE	ARISTA	2875	1023	0	75
36	32	DRU HILL	HOW DEEP IS YOUR LOVE	DEF JAM	2670	1104	3	52
35	33	FASTBALL	FIRE ESCAPE	HOLLYWOOD	2605	<b>7</b> 90	4	141
37	34	MATCHBOX 20	BACK 2 GOOD	LAVA/ATL/ATL G	2482	559	3	123
32	35	JANET JACKSON	GO DEEP	VIRGIN	2359	812	0	67
41	36	U2	SWEETEST THING	ISLAND	2288	747	6	132
44	37	R. KELLY/C. DION	I'M YOUR ANGEL	JIVE	2246	592	9	135
34	38	SEMISONIC	CLOSING TIME	MCA	2242	940	0	68
39	39	NICOLE F/ MISSY ELLIOTT	MAKE IT HOT	GM/EASTWEST/EEG	2236	936	1	91
47	40	WILL SMITH	MIAMI	COLUMBIA/CRG	2190	502	16	127
33	41	HOOTIE & THE BLOWFISH	I WILL WAIT	ATLANTIC/ATL G	2128	582	0	74
40	42	NEXT	I STILL LOVE YOU	ARISTA	2082	612	1	99
38	43	MYA	MOVIN' ON	UNIVERSITY/INTER	2035	723	0	58
43	44	XSCAPE	MY LITTLE SECRET	SSD/COLUMBIA/CRG	1955	725	0	43
48	45	<b>SHAGGY &amp; JANET</b>	LUV ME, LUV ME	FLYTE TYME/MCA	1747	612	2	67
46	46	TQ	WESTSIDE	CLOCKWORK/EPIC	1732	635	5	53
58	47	SARAH MCLACHLAN	ANGEL	WS/REPRISE	1642	622	14	92
54	48	EVERCLEAR	FATHER OF MINE	CAPITOL	1572	692	11	94
132	49	NSYNC	GOD MUST HAVE SPENT	RCA	1551	446	29	138
45	50	WILL SMITH	JUST THE TWO OF US	COLUMBIA/CRG	1429	621	0	41
52	51	LAURYN HILL	CAN'T TAKE MY EYES	RH/COL/CRG	1386	806	0	35
53	52	NATALIE IMBRUGLIA	TORN	RCA	1355	567	0	51
50	53	FASTBALL	THE WAY	HOLLYWOOD	1278	647	0	46
64	54	JAY-Z	CAN I GET A	DEF JAM	1257	682	1	36
49	55	TATYANA ALI	DAYDREAMIN'	MJJ/WORK	1242	606	0	42
56	56	KEITH SWEAT	COME GET WITH ME	ELEKTRA/EEG	1210	197	0	67
42	57	P. M. DAWN	I HAD NO RIGHT	GEE STREET/V2	1128	276	0	59
66	58	JAY-Z	HARD KNOCK LIFE	DEF JAM	1103	661	8	37
57	59	FIVE	WHEN THE LIGHTS GO OUT	ARISTA	1052	214	0	31
63	60	NATALIE MERCHANT	BREAK YOUR HEART	ELEKTRA/EEG	1027	269		89

# NATALIE MERCHANT

"Break Your Heart"

People downcast, in despair See the disillusion everywhere Hoping their bad luck will change Gets a little harder every day

People struggle, people fight
For the simple pleasures in their lives
But trouble comes from everywhere
It's a little more then you can bear

I know that it will hurt
I know that it will break your heart
The way things are
And the way they've been
And the way they've always been

Don't spread the discontent
Don't spread the lies
Don't make the same mistakes
In your own life
Don't disrespect yourself
Don't lose your pride
And don't think that
Everybody's gotta choose a side

### New:

KBBT Portland WKQI Detroit WZNE Rochester KMXS Anchorage KKRD Wichita WIFC Wausau

### Already On:

WNKS Charlotte KYSR Los Angeles WMC Memphis KLRS Chico WVOR Rochester WSTR Atlanta WNCI Columbus WPLJ New York KISS 108 Boston KZHT Salt Lake City KALC Denver ...& more

Adult Top 40 Monitor 35-30\*

On October 25, millions of viewers tuned in to watch Natalie on . Storytellers. We thought the lyrics were worth printing.











# REQUESTS

Paula Jones calls in for "Money Changes Everything".

LW	TW	ARTIST	TITLE	LABEL	нотѕ	INCL	.UDIN	G	%
2	1	A MORISSETTE	THANK U	MAVERICK	52	Z100 KRBE	XL106 WRQX	KCHZ WWZZ	37
1	2	B LADIES	ONE WEEK	REPRISE	43	Q102 WAPE	WNKS WXSS	KDMX KMXV	30
3	3	AALIYAH	ARE YOU THAT	BE!/ATL/ATL G	40	B96 WBLI	B97 WVTI	KKRZ KB <b>F</b> M	28
4	4	SHAWN MULLINS	LULLABY	COL/CRG	38	KZHT WKSI	PRO-FM WZYP	WYOY KAMX	27
6	5	B STREET BOYS	I'LL NEVER	JIVE	37	Z100 KMCK	KDON WQZQ	KQKQ WSKS	26
5	6	NSYNC	TEARING UP MY	RCA	35	B96 WSNX	KDND KGRS	WKTU KQKY	25
9	7	MONIFAH	TOUCHIT	UPT/UNIV/UMG	34	KBX <b>X</b> WWLD	KHTS WKSS	KKRZ WMRV	24
8	8	E CHERRY	SAVE TONIGHT	WORK	31	B97 KLLY	KCHZ WZOK	KHMX WRHT	22
11	9	SHERYL CROW	MY FAVORITE	A&M	30	WNKS WAYV	KHMX KISX	<b>KKUJ</b>	21
13	10	ALL SAINTS	NEVER EVER	LON/ISLAND	27	KMXV WKSL	KZHT WX <b>K</b> B	KRBE KQAR	19
16	11	THIRD EYE BLIND	JUMPER	ELEK/EEG	25	WDJX KRUF	WVAQ WZAT	WMRV WZOK	17
10	12	98 DEGREES	BECAUSE OF YOU	MOTOWN	24	Z100 KFFM	B97 WH <b>ZZ</b>	KZHT WRXS	17
15	13	JEWEL	HANDS	ATL/ATL G	22	KHTS KMXB	XL106 WLVY	KKPN KKUJ	15
12	14	BRITNEY SPEARS	BABY ONE MORE	JIVE	21	KZHT WHZZ	WAPE KFFM	WWZZ KFRX	15
18	15	GOO GOO DOLLS	SLIDE	WB	20	KZHT WDBR	KPEK WWCK	WABB WZNY	14
7	16	EVE 6	INSIDE OUT	RCA	19	KCHZ WXSS	KMXV WBIZ	WVTI WSKS	13
14	17	MONICA	THE FIRST NIGHT	ARISTA	16	WWHT WQZQ	WVTI WAOA	WRHT KMCK	11
	18	WILL SMITH	MIAMI	COL/CRG	15	WAKS WSNX	WBLI KDON	WWZZ KC101	10
19	19	EVERYTHING	HOOCH	BBIRD/SIRE	13	WRQX WDDJ	KDMX WVAQ	KRUF WWCK	9
20	20	BRANDY	HAVE YOU EVER	ATL/ATL G	11	B96 WHHH	KHTS WKTU	KKRZ WLKT	7

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FEATURING MR. SHORT KHOP



# WAR尽PEACE

Volume I (THE WAR Disc)

The First Episode From The Two Part Album Epic In Stores Nov. 17

War & Peace Volume 2 (The Peace Disc).....Early '99



#1 soundscan rap single!

Most Added!

**KMEL** 

KYLD

**Z**90

KQBT

**KBMB** 

WLLD

KBOS

WIBT

KKSS

WBHI

KWWV

KDGS

KWIN

WROX

WKUX

KOHT

....and many more





PRIORITY

Management: The Firm, 9000 Sunset Blvd., Suite 525, Los Angeles, CA 90069

# POP MART

# Pop Go The Weasels

by Billy Bored

This is the strongest field we've seen at Pop radio in a long time, with multiple legit contenders jockeying for position in the fourth-quarter derby. Kudos to MCA's Bonnie Goldner & Steve Zap on a huge launch for New Radicals—this one's a lock. They've also done a great job with Shaggy/ Janet, which is a certified hit where played... Whitney/Mariah from Prince of Egypt off with a bang for Mark Gorlick's DreamWorks team. TV exposure is already massive for the film, which opens in December, and phones are happening quickly..



Bonnie Goldner: Gets what she gives.

Atlantic's Andrea Ganis is at the helm of a full slate of simultaneous hits, including the new Hootie, which programmers think is a giant. So do we. The Brandy LP has surged again in sales behind the new single, which has monster early callout stories and is set to explode all the way... Lenny Kravitz kicking in now at Pop for Virgin's Michael Plen & Mike Easterlin... Congrats to Interscope's Brenda Romano & Chris Lopes on a strong kick-off on the BLACKstreet/Mya smash... WB's Barney Kilpatrick & John Boulos have more strong Seal action—this one should ultimately be a major hit. Goo Goo Dolls & Madonna both researching strongly, and PDs are buzzing about the Jennifer Love Hewitt, which impacts 11/16... The Columbia firing squad has a new, more Pop-friendly version of the Lauryn Hill smash if you require one, and they're lining up the killer Offspring cut for a Pop launch on 11/16. Blair, Walk & Leipsner will make sure you get it... It's a proven sales, request & research hit-why would you not want to play Everclear? Just asking. Capitol's Costello & Fontaine will bring this one home... Sarah McLachlan continues to look stronger & stronger for Tipp & Leben at Reprise. Callout is quick and massive... Geffen's Sabrina project hits the street with a strong buzz now on the Sugar Ray track, with airplay building quickly for Bob Catania & Steve Kline. Phantom Planet plays on the TV show 11/13... Universal's Monte Lipman closing Monifah now, with a huge buzz building on the Emilia record... Fastball now closing out for Hollywood's Dan Hubbert... Mod. Adult leading the way on the new Creed smash for Wind-up's Shanna Fischer... Monster sales continue on the Jay-Z project for Mercury's Steve Ellis & Tony Smith. Look for a big run at Pop, and look for Cake to detonate quickly at Mainstream... The 550/WORK & Epic squads, lead by Hilary Shaev & Dale Connone, are joining up to work the Uncle Sam & Amanda Marshall tracks from Touched By An Angel. We think both are very strong... Get ready for the Dave Matthews track to breakthrough at Top 40. RCA's Ron Geslin is on fire with NSYNC & Eve 6 smashes as well... New Backstreet Boys impacting now for Jive's Jack Satter... Richard Palmese's Arista squad on the way to breaking Five & Outkast wide open now, amidst their seven other fourth-quarter smashes... Check the gigantic singles sales on Red Ant's Divine—Ray Anderson has a real hit... Kudos to Island's Joe Riccitelli on delivering strong, continued action on the new U2... Music that makes us happy-happy: Offspring, Natalie Imbruglia, Barenaked Ladies and Hole...



CROSS-OVER: Hearing that Virgin's DC Talk are devout Christians, WRVW/Nashville PD Tom Peace invites them to view his collection of "Davey and Goliath" videos. "The golden arches are an occult symbol, you know," he noted, but by then the band had escaped through a nearby window. Seen are (I-r) the band's Michael Tait, Peace and the band's Kevin Max and Toby McKeehan.



LEGION'S AIR DISEASE: KC101/New Haven PD Kelly Nash hates to disappoint these sweet kids from the WWF "Legion of Doom," but he can't lie—radio is fake. That's right: everything's staged, scripted, and set up ahead of time. A few protein shakes later, Nash admitted that he had wanted to pursue wrestling himself, but had failed the written exam.

# This Week's Special



Tom Calderone: He IS Buzzworthy.

Or, what's worthy about the Buzz? Programmers are frequently asking us what the new rotations and

ing us what the new rotations and categories mean at MTV, and what exactly "Buzzworthy" is. Aside from being any substance that might alter the consciousness of new MTV programming gunslinger Tom Calderone, Buzzworthy means simply this: It's MTV's stamp of approval and an indication of their commitment on a particular video. Does it mean 30 plays per week, or 20, or 10? The answer is yes to all. Replacing the old "Buzz Clip," this new designation can fall within any

of the rotation levels at the channel, depending on what stage of development the particular title has achieved. If you're being told that titles are in "Heavy", "Stress" or "Active" rotation, know that those designations are only part of the picture. Within those categories titles will be rotated at many different levels. Actual MTV spins are available from BDS, which is where you should look to see exactly what's going on at the channel.

# POP-MART



NO PICNIC FOR RED ANT: "Which one of y'all is Salt and which one's Pepper? Gotta watch mah sodium!" guffaws KHKS/Dallas MD John Reynolds to Red Ant's diva-licious Divine. Seen realizing airplay isn't heaven-sent are (l-r) R.A.'s Reid Shackelford and Jim Stein, Divine's Tonia Tash and Kia Thronton, Reynolds and Divine's Nikki Bratcher.



### IN-DEES-ENT EXPOSURE:

"Say, Ellen, we have a lot in common," intones television schlockmonger Jerry Springer (r) to KIIS FM's Ellen K (l). "My show's a total piece of crap with nothing to offer—but it reminds the masses that there are people more pathetic than them. By the way, how's Rick?"

# Set-Up Box



Lee Leipsner: Not fly, even for a white guy.

In the great tradition of "Come Out and Play," which was a Top 40 monster, pulling #1 phones and fueling sales of over eight million albums, The Offspring are back with another breakthrough single that should be an instant Pop home run. "Pretty Fly (for a White Guy)" is tearing it up at PoMo, and will hit Mainstream with a vengeance on 11/16. Word has it that Columbia's Lee Leipsner is the real-life inspiration for this ditty.

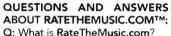


Monte Lipman: He's a big, big boy.

We don't know of one PD who's heard this record that hasn't thought it was an instant #1, total-lock, one-listen smash. We're talking about "Big Big World," the debut single from Emilia. The newest Swedish import to the Pop world, she's got a song that will fly the second PDs get their hands on it. This anthem for young women is likely to be virtually closed by the time Universal domo Monte Lipman officially goes for adds on 11/23.

# Consultant's Corner

You've been hearing about it, now consultant Bill Richards gets down to the nitty gritty of RateTheMusic.com™, a new national music testing service where participants can record their music "likes, dislikes, burn-outs and don't knows" on individual songs via the Internet. Read it and sleep.



A: It's the first national music testing service that uses the Internet as a medium to reach and sample the



Hi, I'm Bill.

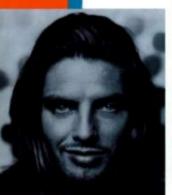
population. By the way, this is not a pitch from us to make a ton of money. In fact, it costs you nothing. Q: How do music fans test the music? A: Listeners choose from a number of different montage pods, like Mainstream, Country, Pop/Alternative, Adult Contemporary, etc. All this gives us a national perspective unequaled by any research company. Q: How do people sign up? If anyone with a computer can sign up, how do you control who gets in? What if people lie about their age, or who they are? A: This is not a random sample—we want as many opinions as possible. Admittedly, someone could claim to be 25 when they're only 18, but they could do that over a phone, too. Plus, while everyone has the opportunity to sign up, not everyone automatically gets to take part in the research. It's a two-step process, with controls in between. As with other forms of research, fraud can occur. Everyone knows it happens, and we know some fraud will occur with our system as well. The difference is the tremendous advantage RateTheMusic.com™ has in terms of sample base. With our national individual test sample size now moving into the thousands, any fraud that does occur has minimal impact on the results. Q: Couldn't people just do it over and over again? A: Sure, but our security measures will make it a waste of their time. They will simply be writing over their own previous test. Also, people with numerous e-mail names can try to take the test over and over, but our system has ways of recognizing a user's computer to prevent this. Plus, the size of our database makes one fraudulent person—or even ten—even out. Q: What would you say is the # 1 advantage of the Internet music test? A: Convenience, ease of use and the fact that RateTheMusic.com™ is open 24 hours a day. People can take the test at their leisure. There's no pressure or worrying about finding people at home, or interrupting their dinner, etc. as with traditional call-out. Q: How does Internet music testing compare with traditional call-out results? A: Before we put our names behind Radioresearch.com, and launched the national RateTheMusic.com™ system, we tested it and tested it again. We tracked the Internet test against traditional call-out, with the same songs, during the same week, in the same market. The results were incredibly similar. Out of 30 songs tested in each market there was a 75% correlation! We have continued to test the system in several markets, and so far the results are very encouraging. This is new technology, like call-out was in the late '70s. While many were quick to laugh that off back then, callout has become a staple of the industry today.



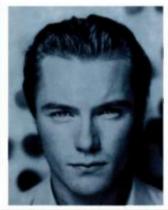
# boyzone

# all the time in the world

From the album Where We Belong - In Stores Nov. 17











### Phones at WKSZ (Top 5) & WNNK Already!

spinning now at: WNNK WAOA WFKS

Y100

KFFM WFHN KSMB

**WZJM** 

WWCK WNKI WSTO KLYV WBHT WCIL

WROX WQZQ

KLAZ KLRS AND MORE... Produced by Michael Mangini for Mojo Productions Engineered by Skoti-Alain Efflot Mixed by Tom Lord-Alge Vocals Produced and Arranged by Mark Hudson Executive Producer Steve Greenberg





# WAVELENGTH

(continued from page 102)

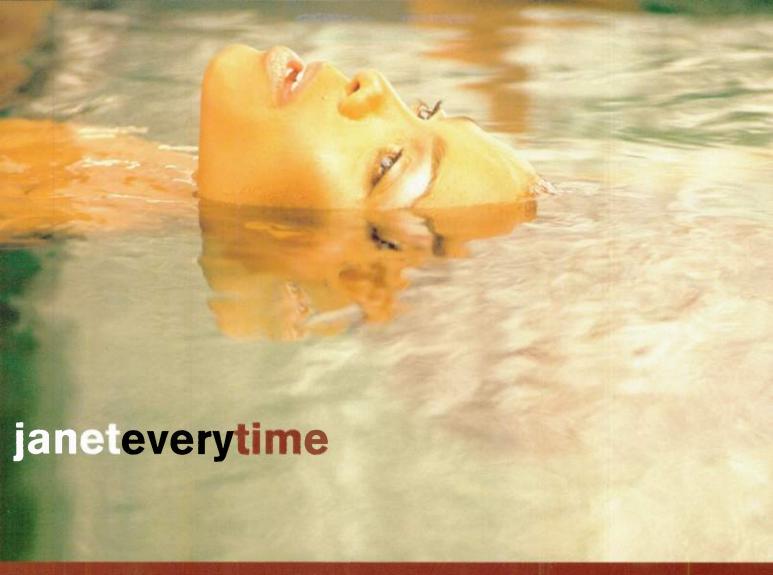
black and into a commercial for Alanis Morissette's new album featuring her naked scenes from the hit video ..... PD OPENINGS: Movement has begun again at the programming level with the following positions ready to fill: Chancellor's WDRV Pittsburgh's search for Chris Shebel's replacement is in the final stages with candidates being flown into the market and having conversations with consultant Guy Zapoleon. This one will close quickly. KGGI Riverside's Diana Laird has left the building and the interview process is underway. WIOQ Philly is finally moving towards resolution of their longstanding PD vacancy. Morning talent/OM Glenn Kalina heads the search for

GM Dan Savadove. KKBT LA remains status quo with Harold Austin running day-today duties. Rumors of his involvement with a Chancellor NY property continue to swirl. In Austin, KQBT PD Rick Thomas exits following an outstanding debut book to form his own consultancy. OM Stan Main & consultant Randy Lane will head up the search. At crosstown KAMX, the PD search remains on hold until the New Year. Add openings at KACD LA, KKDM Des Moines & KPSI Palm Springs & you can see that there is major movement to come..... Chancellor flips rocker WRCX to "Chicago's Jammin' Oldies." Crosstown, WXXY hires market vet Robert Murphy for mornings..... Most

Added at Pop this week: #1 Whitney/ Mariah, #2 New Radicals & #3 Hootie & The Blowfish.... WBMX Boston hires crosstown WXRV MD Mike Mullaney as APD/MD..... Cox's WEDA Birmingham is now on the air & currently stunting. Effective 11/4, the station will flip to mainstream Top 40 under PD Grea Bradv..... KHFI Austin hires Jeff Miles from KWTX Waco for MD duties..... B94 Pittsburgh ups nite jock Jonny Hartwell to MD.... WSSX Charleston hires KQAR Little Rock's Chase Murphy as APD & ups nite talent Jordan Hart to MD..... The Top Ten Most Played videos this week at MTV are: #1 Aaliyah, #2 Lauryn Hill, #3 Will Smith, #4 Alanis, #5 Jay-Z, #6 Brandy,

#7 Mya, #8 Everclear, #9 BLACKstreet & #10 Dru Hill.... Blowin' In The Wind: Scooter B., Gene Romano & Michael Jack Kirby.... Here's Philly's Glenn Kalina, back in PD search mode bigtime.





# Going For Adds At Mainstream Pop NOW!!!

# The new single from the double-platinum album The Velvet Rope

Executive Producers: Janet Jackson and René Elizondo, Jr.

Produced by Jimmy Jam & Terry Lewis (for Flyte Tyme Productions, Inc.) and Janet Jackson RD Worldwide Management, B.V.

www.janet-jackson.com







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### On Over 50 Stations The First Week Including:

WKTU	New York	WXKS	Boston	WJMN	Boston
Z95.7	San Francisco	WFLZ	Tampa	WAKS	Tampa
KKFR	Phoenix	KHTS	San Diego	WWKX	Providence
KHFI	Austin	KKSS	Albuquerque	WROX	Norfolk
WHHH	Indianapolis	KMEL	San Francisco	KLUC	Las Vegas
KGGI	Riverside	KYLD	San Francisco	Z90	San Diego
KDUK	Eugene	KSLZ	St. Louis	WMJQ	Buffalo
WKSZ	Green Bay	WNTQ	Syracuse	and n	nany more

### Hey Look ... A Quote!

"We were powering this song 8 month's ago. It has played over 800 times on KIIS, and has been a Top 5 call-out record. This song has been a standout track on the album since we first heard it. You can't go wrong with a Janet ballad!"

— Tracy Austin, APD/MD KIIS



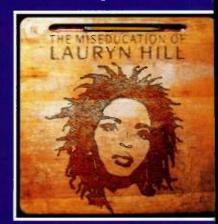








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HITS

# WAVELENGTH

"Columbia," "RuffHouse" and RUPPHOUSE Reg. U.S. Pat. & Tm. Off. Marca Registrada,/© 1998 Ruffhouse Records LP

BY LENNY BEER & TODD HENSLEY

In a not-so-surprising, yet startling move, Maverick Records and promotion executive Ric Lippincott have parted ways. While the label's partners continue their visible duel, staffers continue to come and go. Just recapping the past, we've seen Terry Anzaldo exit, Ted Volk enter and Tommy Nappi change his mind daily about whether he wants to stay or go. We're betting that Volk will get the nod to head overall promotion—although probably not officially until sometime next year-while Nappi's contract will keep him running in place as the label staffs up in the Post Modern arena. Stay tuned..... As for Anzaldo, look for him to join forces with Allen Kovac's

organization. In other promotion news, **Burt Baumgartner** and Sony have agreed to end their long

association. Burt becomes a free agent as of the New Year. In Sea/Poly merger news, look for the deal to close in



Superstar Alanis Morissette chooses to "get dressed" for her photo op with Z100 New York's Billy Hammond and Tom Poleman. Immediately after this pic was snapped, the three participants undressed and romped through the NYC subway system.

December, newly structured companies to take form in January and promotion consolidations following closely thereafter.... And speaking of promotion happenings, it appears from where we sit that the biggest benefactors of the 4th quarter product glut are the nation's fine, fine indie record promoters. Prices for station adds are soaring. Numbers that we hear swirling are back at the pre-1986 levels "never to be seen again." Oh, and just for the record, we liked it then and we still like it now..... Did anyone besides us get a major startle while watching Ally McBeal this week? It was kinda odd when Dyan Cannon's nude scene faded to (continued on page 100)

HITS November 6, 1998





IMPACTING
MODERN
ADULT &
MAINSTREAM
NOVEMBER
16TH









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GOT YOU — — (where i want you)

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**BOX SET IN STORES TUESDAY, NOVEMBER 10TH**