Volume 6

Issue 256

\$6.00

POSTAGE /, CA #136 CLASS PAID VLY, \*PERMIT #FIRET NULS . ທ 3

> 02906 RI RECORDS ST LINDSAV SCOTT LINESA GOLDY RECORI 272 THAYER S PROVIDENCE, THAYER

#### **METALLICA**

#### HITSBOUND

MARIAH CAREY Col MARTIKA Col LUTHER VANDROSS Epic BOB SEGER Cap JESUS JONES SBK BAD CO. Atco STEELHEART MCA SALT-N-PEPA N. Plat,

# **WINNERS**

EARPICKS

MARIAH CAREY Col **BAD ENGLISH Epic METALLICA Elek** M. L. TO ROCK impact

•

BREAKOUTS

**METALLICA Elek** YOUNG MC Cap MR. BUNGLE WB MARKY MARK Inter/EW

WILDCARD **CURTIS STIGERS** Arista See Page 12

# B. A. D. II Rush Col 44K-73844

Never Stop D. Vinyl/PLG 552-4

BLACK BOX Fantasy RCA 62092

CROWDED H. Fail At Your Feet Cap 44747

MOTLEY CRUE Primal Scream Elek 8418-2

Ξ

STEVIE NICKS Sometimes.. At 4-98758

P.M. DAWN A Watcher's Point G-ST/Island

DAN REED Mix It Up Merc 868 616-4 RIFF If You're Serious SBK 05396

П  5

R. SYNDICATE SOULED OUT I. Hey Donns Shine On Impact 54208 Col 38T-73926

C. STIGERS I Wonder Why Arista 12331-4

Rhythm's Gonna... Elek 8403-2

• THE FARM Groovy Train Sire/Rep 19209 B. N. HEAVIES

IT'S A FALL YOU'VE GOT TO BREAK.

# 

2UILES

#### The new single and video from the album WOODFACE

FEET

Pioduced by Mitchell Froom Marzgement: Gary Stamler Annagement/Grant Thomas Management

On Capitol Compact Discs, Cassettes and Records

© 1991 Capitol Records, Inc.

"no risk involved…warm and smooth, 'never stop' makes you feel real good" -hosh gureli, asst. pd kmel

"the brand new heavies

have proven that good,

quality music rises to the

top. the kind of album you

would be excited to tell

Your Friends about ::

·Violet Brown, Buyer

Wherehouse entertainment

"never stop' sounds great onhot 97 ... it's really wh happening right now!" kevin mccabe apd/md hot 97 "never stop

featuring n'dea davenport

## early action

**PWRPIG add KMEL deb 32 KTFM** add WTIC deb 39 **WJMO PWR106** WILN add KBFM deb 39 **HOT97.7** HOT95 add **HOT97** 

## 10\*-8\* r&r urban! 22-15 jams!

going for adds 8/26 album sales over 100,000!

## real music for real people



PolyGram Label Group

# "DON'T WANNA CHANGE THE WORLD"

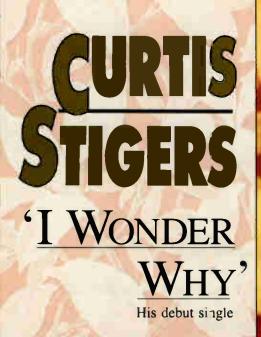
### **GOING FOR POP NOW!**

This arbae smash from the hot-selling *PRIME OF MY LIFE* album is a buoyant midtempo mover that is tailormade for Top 40. A brand-new jewel in the crown of Gamble & Huff. Play it and watch the phones light up!

R&R URBAN 15\* - 9\* - 6\*

Executive Producers: Kenneth Gamble, Leon A. Huff - Track produced by Nick Martine II for Wutch Out Productions, Inc. Management: Gracia, Francis & Associates





THE FIRST SIGN OF THINGS TO COME

From the forthcoming album CURTIS STIGERS

1991 Arita Recedi Ini a Bertelsmann Music Group Compan



WIIIDCARDI



# **"GROOVY TRAIN"**

# the new single from SPARTACUS



• look for a national tour in september

GROOVY

S E CT991 Sire Records Con

• no. 1 lp in the U.K.

Produced by Graham McPherson, U.S. Representation: Ray Anderson



August 26, 1991

Volume 5

Issue 256

\$6.00



DENNIS LAVINTHAL Publisher LENNY BEER Editor In Chief TONI PROFERA Executive Editor

DAVID ADELSON Vice President/Managing Editor MIKE MURPHY Senior Broadcast Editor ROY TRAKIN Senior Editor ANITA WEBB Operations Manager

KAREN GLAUBER Post Modern Editor GRAHAM ARMSTRONG Jams Editor

**DANNY OSTROW Broadcast Editor** DARRYL LINDSEY Rap Editor **TODD HENSLEY CONNIE BREEZE ADRIAN MILLER Research Editors MARK PEARSON** Research Coordinator **TERRY MOSER** NICK BULL **ANGELA GARCIA KANDACE TAYLOR** LLOYD STARK **RUSTY STAGGERS BETSY ALTOMARE Research Assistants** 

FRANCIS LAMBERT MICHAEL ALLEN Computer Operations

KEITH MACLEOD Art Director HEATHER LOSE Editorial Design BRIAN LINDSEY ELLIE LEACOCK VAN ARNO Art & Design

DANNY FIELDS NEIL HARRIS Contributing Editors

MICHAEL FLYNN Facility Manager

COLOR WEST Lithography

14958 Ventura Blvd. Sherman Oaks, CA 91403 (818) 501-7900



# SINGLES

Bryan Adams, Bryan Adams, Bryan Adams, Bryan Adams, etc. and ditto and maybe always.

# DIALOGUE

SBK's head cheerleader, Exec. VP/GM Daniel Glass, offers HITS' Harry "Boone's Farm Apple" Weinger a window to his soul. It's enough to curl your hair.

KYYY PD Bob Beck reveals the secret of staying hot in chilly Bismarck, N.D., to resident broadcast bore Todd Hensley — he uses back issues of HITS to keep his furnace burning.

## JAMS

Delicious Vinyl's Brit funksters Brand New Heavies shout out, "Never Stop," but they definitely didn't have slow-starting JAMS Editor Graham "Bling Rose" Armstrong in mind at the time.

# **POST MODERN**

Kirsty MacColls on Ivana for help. Unfortunately, she can't even help herself.

## ALBUMS

Metallica breaks sales records across the nation. Cliff & Peter are merely broken.

Hitsbound	27		
Mariah Careys the day!!		Top Tens Metallica rules with an	82
Requests	36	fist.	metai
Marky Mark surgy surge	s.	Breakouts	84
Earpicks Mariah & Bad English.	42	Metallica & Young MC.	
Front Page	13	New Artists	74
Near Truths	22	Beat's Me	76
Far Truths	25	Mini-Mugs	76
Post Toasted	67	Rerap	80
Wheels & Deals	74	Wavelength	90





Elektra chief Bob Krasnow has climbed to the peak of the record biz mountain once again this week, planting his label's flag on the top of the HITS Album Chart with the two current best-selling LPs. "Metallica" is at #1 and soaring, moving more than three times the amount of its closest competitor, Natalie Cole's "Unforgettable." But what goes up must come down, as Chairman Bob discovers with this HITS "Contents" appearance --- a precipitous decline that's about as low as you can go.

#### On The Cover

The new Metallica record's selling like hotcakes, which means an unwelcome stay on the griddle of this week's HITS cover.

38

9

78

49

67



# HITS TOP FIFTY NGT ES

Bryan Adams holds on to the throne for the sixth consecutive week! The rest of the Top 10 are bulleted and lay in waiting while the Whitney Houston cut takes a 7 point jump to #25 and really starts to pick up steam! Former Wildcard Bonnie Raitt is kicking in big, moving from #37 to #27! Mariah Carey is the #1 Most Added with over 200 stations, and debuts at #36. Top 10 national single sales move Metallica from #44 to #38. Vanessa Williams debuts at #50 this week.

Ε ARTIST Ε

т

S

2 L А н

W S T I.

Κ

S

G

0 Κ K

1

13 11

10 9

12 7

21 14

11

15

17 8

14

18 16

22

2 19

3

24

25

4 28

9

6

35

10

13 17 1

8 1

12 16 1

15 1

18 1

3 1

5 2

22 2

32 2

W W

E А

TITLE

LABEL COMMENTS

BRYAN ADAMS	(EVERYTHING I DO)	A&M/M. Creek 1567	Six weeks in a row
AMY GRANT	EVERY HEARTBEAT	A&M 1557-4	Top 10 Lp, hot tour
BOYZ II MEN	MOTOWNPHILLY	Motown 2090	From #4 Lp
C & C MUSIC FACTORY	THINGS THAT MAKE	Columbia 73687	Exploding
PAULA ABDUL	THE PROMISE	Capt/Virgin 4-98752	Hot video
HI-FIVE	CAN'T WAIT ANOTHER	Jive/RCA 1445	Steady gains
COLOR ME BADD	I ADORE MI AMOR	Giant 4-19204	From #7 Lp
THE KLF	3 AM ETERNAL	Arista 2231	Lp gaining in sales
SCORPIONS	WIND OF CHANGE	Mercury 868-180	From Top 30 Lp
MICHAEL BOLTON	TIME, LOVE	Columbia 73889	Leading Top 15 Lp
ROXETTE	FADING LIKE A FLOWER	EMI 50355	Peaked
CATHY DENNIS	TOO MANY WALLS	Poly/PLG 867134-4	Solid at radio
NATALIE COLE	UNFORGETTABLE	Elektra 64875	Lp close to 2 million
SEAL	CRAZY	Sire/WB 19298	Lp Top 30 now
MARKY MARK	GOOD VIBRATIONS	Inter/EW 98764	Smash
J JEFF & F PRINCE	SUMMERTIME	Jive 1465	Falling now
ROD STEWART	THE MOTOWN SONG	Warner Bros 19322	Tour under way
LENNY KRAVITZ	IT AIN'T OVER	Virgin 98795	Leading Top 25 Lp
HEAVY D & THE BOYZ	NOW THAT WE FOUND	Uptown MCA 54088	Leading Top 20 Lp
FIREHOUSE	LOVE OF A LIFETIME	Epic 73771	From gold Lp
CORINA	TEMPTATION	Atco 98775	Peaked
R.E.M.	SHINY HAPPY PEOPLE	Warner Bros 19242	From Top 5 Lp
ESCAPE CLUB	I'LL BE THERE	Atlantic 4-87683	Falling now
RYTHM SYNDICATE	P.A.S.S.I.O.N.	Impact 54046	New single shipping
WHITNEY HOUSTON	MY NAME IS NOT SUSAN	Arista 2259	Big increase

"THE SONG IS A KILLER." -<u>Spin</u>

"Prepare for A Dynamite Explosion At Top 40..."

-Dave Sholin, Top 40 Editor, Gavin Report

# **BIG AUDIO DYNAMITE II**



# THE NEW SINGLE.

THE NO. 1 ALTERNATIVE TRACK AND VIDEO SMASH

ACTIVE ROTATION & 120 MINUTES On MTV."

#16 Video In The Country \* CVC Chart

Produced by Nick Jones with Olimax and D.J. Shapps.

Management: Gary Purfirst/Overland Productions

ON COLUMBIA.





т H I S A S T w к s

w w

2

# HITS TOP FIFTY SINGLES

A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
20 24 26	BLACK CROWES	HARD TO HANDLE	Def American 19245	Peaked
42 37 27	BONNIE RAITT	SOMETHING TO TALK	Capitol 44724	Gaining at Top 40
40 35 28	HUEY LEWIS	HIT ME LIKE A	EMI 50364	Growing at Top 40
38 33 29	NATURAL SELECTION	DO ANYTH NG	EastWest 98724	Dance
33 31 30	JOMANDA	GOT A LOVE FOR YOU	Big Beat/Atl 98731	Steady
39 <b>34</b> <mark>31</mark>	ROBBIE NEVIL	JUST LIKE YOU	EMI 50356	Building at Top 40
44 36 32	KARYN WHITE	ROMANTIC-	Warner Bros 19319	From forthcoming Lp
49 39 33	EXTREME	HOLE HEARTED	A&M 1564	Hot on MTV
31 27 34	3RD BASS	POP GOES THE WEASEL	DJ/Col 73728	Falling now
45 41 35	AARON NEVILLE	EVERYBODY PLAYS	A&M 1563	Building at Top 40
36	MARIAH CAREY	EMOTION <b>S</b>	Columbia 38T-73977	From up-coming Lp
45 37	TONY TERRY	WITH YOU	Epic 73867	Developing Top 40
44 38	METALLICA	ENTER SANDMAN	Elektra 94-64857	Monster single sales
41 40 39	TOM PETTY	LEARNING TO FLY	MCA 54124	Tour commencing soon
50 40	.38 SPECIAL	THE SOUND OF	Charisma 91640	Building at Top 40
49 41	LUTHER VANDROSS	DON'T WANT TO	Epic 73879	Developing at Top 40
48 42	MARTIKA	LOVE THY WILL	Columbia 73853	From forthcoming Lp
23 26 43	JESUS JONES	RIGHT HERE, RIGHT	SBK 7345	New single breaking
26 28 44	CHER	LOVE AND	Geffen 19023	Falling now
29 29 45	NELSON	ONLY TIME WILL TELL	DGC 19014	Over
30 30 46	GUNS N' ROSES	YOU COULD BE MINE	Geffen 19039	Falling
34 38 47	PAULA ABDUL	RUSH RUSH	Capt/Virgin 98828	Over
37 43 48	UB40	HEREIAM	Virgin 4-99141	Falling
27 42 49	EMF	UNBELIEVABLE	EMI 50350	Over
50	VANESSA WILLIAMS	RUNNING BACK TO YOU	wing Mercury 867-518	Lp hitting at press time
		(Based on a combination of sale	es and airplay)	
NEXT UP	BOB SEGER (Capit BAD COMPANY (At LASMINE CLIX (AR	co) JESUS JO	HAWKES (Chrysalis) NES (SBK)	MARC COHN (Atlantic) TAMI SHOW (RCA)

SIOUXSIE & THE ... (Geffen)

JASMINE GUY (WB)

RTZ (Giant)

B96	add	WAEB	add	WZKX	add	WDBR	add
WXKS	add	KTUX	add	999KHI	add	WFHT	add
WPHR	add	KZFM	add	HOT95	add	WHHY	add
WTIC	add	K106	add	KKXX	add	WIFC	add
Z90	add	B98	add	Kluc	add	WJMX	add
HOT94.9	add	194	add	KNOE	add	WOMP	add
0995		KQMQ	add	KTRS	add	WRHT	add
G105	add	KYRK	add	KYYY	add	WSPK	add
WNNK	add	WTHT	add	KZIO	add	Y94	add
<b>HEER</b>	Ht	UM		HAD HE			
55						-/	/

**MOST ADDED!** 



# **Or-m-more** EVERVOTHERDAY

# a MOST Promising first single from their self-titled debut album.

Written, arranged and performed by: OR-N-MORE

Produced by: Mike More Mixed by: Jon Gass Management: Rick Cooper

**Executive Producer: Ron Fair** 



#### THE SOVIET CRISIS: WE'RE UP IN ARMS OVER THIS ONE.





#### August 26, 1991

Volume 5

**Issue 256** 

\$6.00

# We Told You So

ELEKTRA EXACTA!!

# World Goes Digital

Philips N.V. and Sony Music have called a truce in their hardware war, clearing the way for both DCC (Digital Compact Cassette) and Mini-Disk systems to be introduced to the market next vear. BMG also announced it will offer product in the DCC format, joining Thorn-EMI, MCA and PolyGram in their support of that configuration. WEA is the last U.S. distributor to make a decision on which digital format to support — they're still touting their own DIGalog manufacturing process as a possible industry standard. A lengthy dispute between the music and electronics industries over digital audiotape recorders ended last month in a plan that included hardware manufacturers paying royalties on sales of blank tapes and recorders to labels.



The Most Added singles this week at Top 40 are #1 Mariah Carey (Columbia), #2 Bad English (Epic), #3 Bad Co. (Atco), #4 Jesus Jones (SBK) and #5 Or-N-More (EMI). Behind huge sales, the Metallica single (Elektra) starts to gain stations.



Mariah Carey: The Top 40 love affair continues.

Advertisement



Surprise!!!

Anyone shocked over Elektra grabbing the #1 and #2 spots on the HITS Top 50 Album chart, with Metallica and Natalie Cole respectively, will be placed under house arrest at Bob Krasnow's dacha in the Crimea. (Ed Note: What the hell does that mean?)

In only its second week in the street, the Metallica project overwhelmed the competition, blowing everyone away and grabbing the #1 spot by a margin of close to 3-1. Meanwhile, the label's smash Natalie Cole project holds firmly at #2 awaiting Grammy time, when it will sell another couple of million units.

"Is #1 and #2 good?" asked the label's Sr. VP of Sales, **Kenny Hamlin**.

Label people weren't the only ones giving brilliant interviews. Here's what some retailers had to say:

"It's the biggest first day for anything," screamed National Record Mart's **Doug Wilt**. "It's the biggest first week for anything this year."

"It's blowing out of the doors," said Strawberries' Jeff Cohen. "Nothing else is even coming close."

A spokesperson said Managers **Burnstein &** Mensch would be elated as soon as they emerged from their comas.



PIC OF THE WEEK



# Eeeeesh

Within the music industry, there is an element of executives that represent the fit, firm, buffed, lean, mean fighting machine. The kind of executive whose business acumen translates into an unrelenting discipline to stay in the finest physical condition that their bodies can sustain. And then there's SBK's Daniel Glass (1) and Martin Bandier.



MTV action this week includes adds on MC Skat Kat (Capt/Virgin), Bryan Adams (A&M), Skid Row (Atlantic), EMF (EMI), Motley Crue (Elektra), Naughty By Nature (Tommy Boy), Oaktown's 357 (Bust It /Capitol), Mind Funk (Epic) and Latin Alliance (Virgin). EMF moves right into Buzz Bin.



Talk about your great songs, and talk about what a sucker we are for them. Clive finds them time and time again. Ricky and his strong promo team breaks them time and time again. This soulful, sax driven ballad is our Earpick to click. "I Wonder Why," with a stunning video to match, is a lock to sweep Top 40 radio next week and begin a climb right to the very top. Bet on it, bet on it bigi

# Quick Blair Dances With Wolfe

"Life Is Just A Bowl of" Jerry Blair and Lisa "Who's Afraid of Virginia" Wolfe have been promoted to Vice President, Top 40 Singles Promotion and National Director, Top 40 Singles Promotion, East Coast, respectively, at Columbia Records by "I Ate So Much I'm Gonna" Burt Baumgartner, Senior Vice President Promotion for the label.

In his new position, Blair will be responsible for supervision of all phases of pop promotion for Columbia singles product, including full coordination of all campaigns with the New York staff and making sure Burt's Pepto-Bismol supply is replenished. In her new position, Ms. Wolfe will be working on a national basis with Top 40 radio stations at all levels, with an emphasis on PDs who have a weakness for smart, pretty Jewish girls that can get them Springsteen tickets.

The promotions of Blair, Wolfe and Robin Cecola climaxed Columbia's restructuring of its Top 40 Singles Promotion Department. Afterwards, Burt lit a cigarette and gave the following analysis: "Jerry's endless energy, extraordinary creativity, strong leadership and motivational skills, along with his intelligence and passion for music mean he'll have no reason to ever talk to you bozos. Ditto for Lisa's boundless reserves of energy, enthusiasm, creativity and ability to close a station can say, quicker'n you 'Broooooce.'"



Jerry Blair: Was body double for "Frampton Comes Alive" cover.

Blair began his career as CBS Records College Marketing and Promotion rep for New England in 1983. He moved to Chrysalis briefly before returning to Boston in 1988 as Columbia's Local Promotion Manager. Blair was named National Director, Top 40 Singles Promotion in May, 1990. Wolfe was previously Associate Director, Field Promotion. She began her career as CBS **Records** College Marketing Rep for the Mid-Atlantic Branch.



**Lisa Wolfe**: Has all her own teeth.

## FRONT PAGE



# Scandal Rocks Riveting Contest Voters Promised Cash & Trips

The crisis in the Soviet Union took a backseat to the scandal that unfolded in the music industry last week as more than a dozen callers to our "Most Riveting Contest" revealed they were promised cash and prizes to cast their votes for riveting dynamo and Capitol Executive VP Art Jaeger.

Jaeger denies any wrongdoing and accuses MCA Music Ent. Group Executive VP Zach Horowitz of setting him up. Most

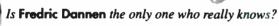


discount that theory, claiming Zach is far too boring to come up with such a scheme.

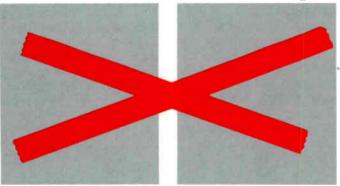
So who is the perpetrator of this horrifying scandal? Is it the man Clive Davis fondly refers to as "What's His Name"? (Ed Note: Zzzzzz)

Is it the studly Sony beefcake whose Fruit Of The Looms make Jim Palmer make a move for the ol' prosthetic implanteroo?

Or is it legendary crooner and cultural icon, **Tony Bennett**?



# Sooooo..... Who's More Riveting?



# Who Cares!!! We're Outta Here!!!

# This Item Sucks, Too

A 20-year-old Florida man was charged with violating a Florida ban on obscene bumper stickers for displaying a "New Kids Suck" banner on his car. Russell Kiefer could be sentenced to up to a year in prison and fined \$1,000. He has pleaded innocent and

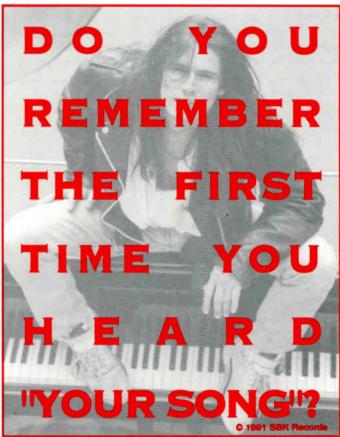
the ACLU has assigned him a lawyer free of charge. "Because the terms are not sexual, they don't appeal to prurient interest and can't be judged obscene," said ACLU Executive Director **Robyn Blumner**. "Besides, the New Kids *do* suck."

# **Back In The Saddle Again**



Aerosmith arrives at Sony HQ in New York three hours late — Greyhound is still experiencing delays due to the strike — and signs what some are calling the biggest contract in music business history. Seen flashing how many hundreds of thousands of dollars attorneys made off the negotiations are (standing l-r): Columbia President Don lenner, Sr. VP Sony Music Michele Anthony, Manager Tim Collins and Sony Music President Tommy Mottola. The incredibly affluent Joey Kramer, Tom Hamilton, Steven Tyler, Joe Perry and Brad Whitford are seated.

#### Advertisement





#### F G R A E 0 Ν

# WEA Wants ECO-PAK An Old Trick Nearly two-thirds of all the ECO-PAK became the

buyers surveyed expressed a preference for the "ecologically friendly" ECO-PAK Jewel Box as opposed to current CD longbox packaging, according to poll results revealed at WEA Corp.'s current national meeting. In addition, four out of five buyers would be "very satisfied" if industry standard. The other fifth wanted CDs packaged with \$100 bills. The survey, commissioned by the Warner Music Group to study CD buyer attitudes, was conducted by the independent Chilton Research group among 300 participants in Boston, Atlanta, Chicago and L.A.

# Joe's Last Photo



WKDD nighttime jock Joe Mama is a publicity-hungry geek who will pull any lame stunt for some ink. We are a sleazy, corrupt trade publication that will print any lame stunt that someone sends us. It was a nice match while it lasted. We hope you enjoy the last photo of Joe that ever appears in this rag.





What do radio slime do when they feel like surrounding themselves with blond bimbos? Easy, they just organize a Kelly **Bundy** ("Married With Children") lookalike contest. Said contestants are shown seeing who can get the largest gust of wind into their right ear and out of their left ear with (l-r): WDIZ PD Neal Mirsky, MD Lee Randall and Morgan Creek local Promo slime Brad Moss.

# **Double-Crossing The Atlantic**

In the wake of their very successful Stax-Volt reissue. the Atlantic Group has launched the Atlantic & Atco Remasters Series, which will include single and double CD compilations, boxed sets and original album reissues outlining the company's 44-year history. In October, a 3-CD Ray Charles boxed set, "The Birth of Soul - The Complete Atlantic R&B Recordings 1952-1959," will come out followed by three single-

disc collections devoted to LaVern Baker, the Clovers and Clyde McPhatter. Other releases include a double-CD compilation of the Spinners, two discs of Bobby Darin and single sets featuring Chic, Sonny & Cher, "Soul Christmas" music and Doug favorite bedtime Morris' stories. The series is being developed by Yves Beauvais, Director of Catalogue Development for Atlantic.

# **Bored In Canada**



So what else is there to do in Canada? That's BMG Canada topper Bob Jamieson striking some really goofy Canadian pose as his staff does the ultimate Canadian butt-kissing and wears T-shirts with his picture on it. The event is the celebration of Crash Test Dummies' #1 cut, "Superman Song." Yawn. It was a slow week for photos.

# **FEEL THE PASSION AGAIN**

# THE NEW HIT FROM FUTHING STORAGE

# "Even better than the first! A smash!"

- Tracy Johnson/Alan Burns and Associates

PRODUCED BY CARL STURKEN AND EVAN ROGERS MANAGEMENT: LEFT BANK MANAGEMENT, INC.



ra L





# 2 Live "Sports"

Here we go again. Luke Records, home of 2 Live Crew, continue to insist that the Atlantic and WEA logos have been removed from the upcoming Crew album, "Sports Weekend." A label spokesperson had stated the logos are indeed on the album and the dispute was all the result of miscommunication: "See the logos are right here, behind the 'Explicit Lyrics' sticker." Previously, the Florida-based label had faxed the press a copy of the original artwork for the album which did not include the logos and charged its joint-venture partner Atlantic with failing to market and properly promote Luke acts as well as censoring cuts on the **Luther Compbell** solo album and 2 Live Crew records.

# **A Wonderful Photo**



Capitol-EMI Music President/CEO Joe Smith presents four graduating minority high school students with \$10,000 each in the very special Nat King Cole Memorial Scholarship, which has now been expanded nationally. Said Smith, "This scholarship never would have happened if it wasn't for these bright students, and for the fact that Elektra scored big with Natalie & Nat, so we figured we'd move some more catalog if we did this photo opportunity." Aren't corporations nifty?

Advertisement Advertisement Toni Childs sings the things that are left unspoken. ECORDS @1991 A&M Records, Inc. All rights reserved.

# ABRHEAD

WITH METALLICA AND NATALIE, MESSRS. KRASNOW, HUNT, AND ALDEN COP A 'TUDE AT THE WEA CONVENTION.....



THIS CARTOON MAKES US" DROZZY ....

# **Bending Over Backwards**

Seg Enhtsetseg, a 19-yearold circus performer from Mongolia known as "the Rubber Girl" for her incredible physical dexterity, can twist herself into all sorts of incredible positions. "There's practically nothing I cannot do with this body," she said before shoving her head between her legs and kissing her butt.

# Zach Attack In Japan



Confirming that his dazzling, dynamic style works on both sides of the Pacific is the now-legendary MCA Music Entertainment Executive VP Zach Horowitz. The always-inventive Japanese embraced Zach as the key to their new technology yawn-generated electricity. Shown at the gala opening of Japan's MCA Victor Inc. are Zach, artists Mari Hamada, Jody Watley and Kim Wilde, along with Victor Company's Seiichiro Niwa. Yawwwn.

stevienicks "sometimes (it's abitch)" marc cohn "silver thunderbird" jomanda "got a love for you" donna summer "when love cries" foreigner "i'll fight for you"



#### F R 0 Ν P A GE

# **Dribbling On MTV**

Are you a rock & roll star with a basketball jones? MTV needs you! The cable network's First Annual MTV Rock N Jock Hoops celebrity charity basketball game, to be held September 15 at Loyola Marymount University in L.A., is in need of pop b-ballers. So far the only MTV types on board are New Kid Donnie Wahlberg, Fresh Prince Wil Smith and

HITS

Sinead O'Connor, who apparently will be there "just for the aesthetics." Among the pros lined up are Magic Johnson, Spud Webb, John Salley, Reggie Miller, Chris Mullen, Kevin Johnson and **Ron Harper**. No wonder they can't find anyone. How about that guy from Midnight Oil or SEAL? Call Judy Atencio at (818) 505-7812 if yer interested.

# **Blissful**



That's blissful Warrant lead singer Jani Lane giving up all the groupies and the onenight stands as he weds the blissful Bobbie Brown, who is also giving up the groupies and the one-night stands. Immediately after this wedding, three bulldozers and a rototiller were brought in to remove Bobbi's make-up.

# **MOVIE SCORES**

1	TTLE HOT SHOTS	WEEKEND GROSS 6.3m	PER SCREEN AVERAGE 3167	TOTAL GROSS 39.9m	Sound Track
2	TERMINATOR 2	5.5m	2450	168.4m	Varese
3	DOC HOLLYWOOD	5.2m	3169	26.3m	
4	THE DOCTOR	4.6m	5796	13.5m	_
5	DOUBLE IMPACT	4.5m	2579	15.3m	_
6	PURE LUCK	3.3m	2095	10.9m	_
7	ROBIN HOOD	2.5m	1800	14 <b>2.6m</b>	Morgan
8	MYSTERY DATE	2.0m	1424	2.0m	_
9	BOYZ N THE HOOD	1.9m	2150	44.3m	WB
10	101 DALMATIANS	1.9m	1102	50.6m	Disney

a rundown of executives on the move



Carvello Jouan Atlantic. where

At the breakfast of champions is an Ahmet omelette, Pamela "De Vivre" Jouan was named Associate Dir. of Nat'l. Pop Promotion by Andrea "Capitol" Ganis, Sr. VP for the label, and Joey Carvello "Ice Cream Cake" was promoted to Sr. Dir. Dance Music & Dance Crossover Projects by company VP "How Green Is My" Val Azzoli. Prior to their appointments, Pamela toiled for peon wages at one of those music biz stroke books while Carvello competed in Harlem Voguing Balls as a Debbie Gibson lookalike .... Nicole A. "Crazy Eddie's Prices Are" **DeSane** has been named Mktng. Mgr., the Rhythm & Black Music Group, Mercury Records, by Gwen "The Saints Come Marching In" Franklin, VP Marketing for the label division. DeSane was previously UPDR at the PolyGram Mid Atlantic Branch, where she turned used CD longboxes into charming lawn sculptures... Peter "Bury My Heart At Wounded" Knee has been appointed Managing Dir. Ops., EMI Music, by Philip Rowley "Poly," Executive VP and Chief Financial Officer for the company. Knee previously worked for British Petroleum, Jaguar and the Delta Metal Group. No.





Knee

those are not the names of rock bands.... At Epic, where things are held together with spit and Glew, Julie Far-"Out" man and Avarie "When Push Comes To" Shevin have been named Dir. Media Relations, W.C., and Ass. Dir. Media Relations. W.C., respectively, by "Beverly" Glen Brunman, National VP Media and Artist Development for the label, Farman has been with Epic since April, 1990, when she joined as Associate Dir. of W.C. Media Relations in charge of handling Bubbles' press requests, while Shevin anonymously speed-dialed votes for Zach Horowitz into the "Who's Most Riveting?" contest for Larry Solters... Stanley Winslow "Losefast" has been tapped as Nat'l. Dir. Mktng. and Promo. for Pendulum Records by Ruben "Sandwich" Rodgriguez, President/CEO for the label. Winslow was previously Reg. Promo. Mktng. Mgr. for Elektra, where he sold Doors bootlegs out of the back of his car after hours... Joel "Frequents The Red-Light District Whenever He's In" Amsterdam was named Mgr. W. C. Press and Media Relations for Elektra Entertainment by Sherry Ring "A-Ding-Ding" Ginsberg, VP, Press and Media Relations for the company.



Farman

Shevin

Amsterdam HITS August 26, 1991 "Angel is a great pop record! It is pulling requests and is really starting to happen!" — Jeff McCartney WAPE deb 30

"A great reaction record that is really catching on. Top 10 phones, excellent retail." — Tom Sherman WNYP deb 34

O N L Y

NIKOLAJ S TEEN

CANFILL THESE

E

**#8 selling single Spokane** 

Sold-out and re-ordered at

Sound Off's — Salt Lake City

S

WAPE

WNYP

WOMP

**KZZU** 

KJ103

WRVQ

G105

Z102

30

34

38

KMCK

WQGN

WRHT

deb

deb

deb

19-15

28-25

34-30

**B98** 

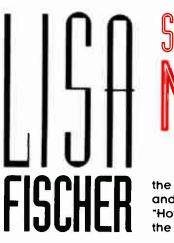
**KFMW** 

HOT94.9 WPST

Η

(ĭ·mä′gō)

HITS



the follow-up to the #1 Urban and multi-format smash single "How Can I Ease The Pain." From the debut album So Intense.

"A great follow-up from our newest core artist. We debuted it after one week of play."

- Erik Bradley, WCKZ

0105	add	WCKZ	deb	32	BREAKING AT:
WMXP	add	999KHI	deb	37	HOT97
KS104	add	WQGN	deb	38	WPGC
<b>PWR102</b>	2 add	WTHT	deb	39	Y107
B95	add				KCAQ
KTUX	add	PWRPIG	28-2	5	KSND
K106	add	KMEL	35-3	1	KZZB
HOT95	add				KZFM
KKXX	add				KYRK
WLAN	add				KBFM
WRHT	add				WBPR
					WILN
					WYKS





NEAR TRUTHS By I. B. Bad, Los Angeles

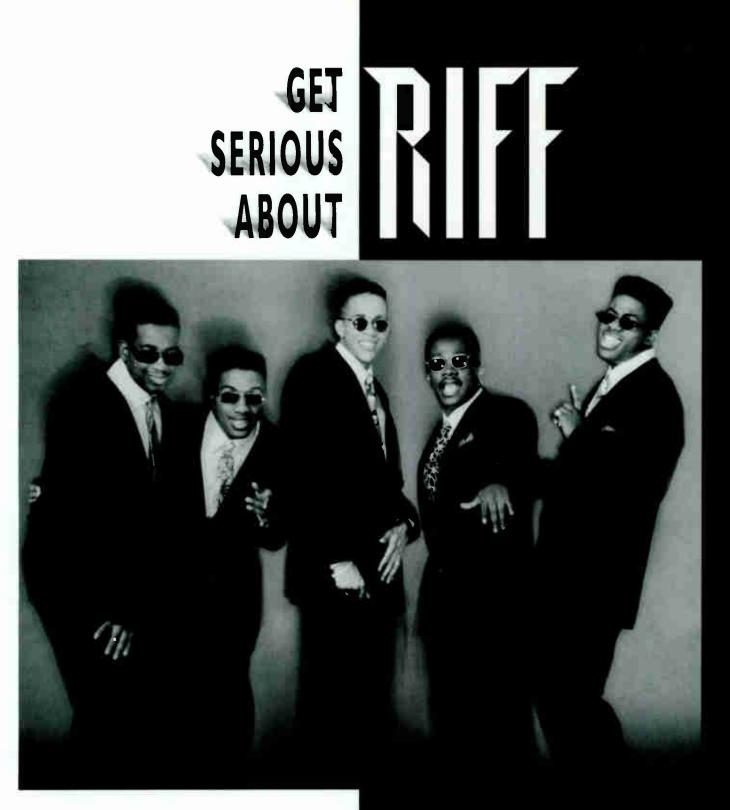
presstime, MCA At and Motown legal eagles were pow-wowing in an attempt to settle differences. Insiders say there's a very long way to go before a peace pipe can be smoked and oddsmakers are making odds that Mr. Busby and company will be moving on. But where? Chatter has most every heavy interested, except WEA, which is reportedly mighty concerned over the potential for some massive litigation. The rumor mill will be churning for a while on this one, folks ..... And speaking of every major's interest. Nine Inch Nails seems to be the band of the moment, despite the fact that they're committed to Steve Gottleib's TVT label for a number of future projects. Gottlieb has sent out written notice that he's prepared to play hard ball with anyone trying to tamper with the band, despite the fact the group has threatened not to deliver another project. Capitol and Def American have reportedly already made offers ..... We know that Rod Stewart and Van Halen are doing stellar ticket biz, but take a gander at Steve Miller whose tour is doing very solid numbers - without a record or record deal. Will Miller stay

#### **Road Warrior**



**Steve Miller**: A hot ticket in a cold summer.

with agent Nick Caris when Caris relocates to a new home? Will he remain with ITG or head elsewhere?..... Reports that one chanteuse is about to hit the road with production costs so high that the breakeven point is something that can only be dreamed about ..... Jabberers are jabbering that the press has blown the numbers of the Aerosmith/Sony deal out of proportion, pointing to a more realistic advance of \$5-7 mil, much of which can be secured by cross-collateralizing catalog royalties. Still, this one ain't chicken feed ..... And speaking of big deals, what's happening with the Madonna/Time-Warner blockbuster that was reportedly in the works? Rumormongers are mongering overtime that the Material Girl isn't seeing enough material and is lessthan-enthused about negotiations in the light of the recent Janet/Michael/Aerosmith proceedings.....Look for a "Greatest Hits" package to end Lionel Richie's relationship with Motown..... Sixth week in a row at #1 for the Bryon Adams single. Can you say "nice set-up" for the forthcoming A&M album? Meanwhile Creek's "Robin Morgan Hood" soundtrack goes Platinum.... Point all you want to the recession, but the recent Metallica and Natalie Cole projects prove conclusively that if the right product is in the stores, the public will buy it.... Look for Frank Turner to re-up at Motown very soon ..... Rumblings over a possible acquisition of Larry Solters' Scoop Marketing..... Names in the Rumor Mill: Hal Lazareff, Louie Messina, Rick Ross, John Branca & Terence Trent D'Arby.... and the beat goes on.



#### MARK SHANDS-PD KISS 102/CHARLOTTE

"In just a few months RIFF has become a core artist at KISS 102, and one of the few that we will add out of the box. They are the total crossover group we are always looking for!"

#### DAVE VAN STONE-PD KS104/DENVER

"'If You're Serious' really sounds great on the air. A very strong record that should have great female appeal."

"IF YOU'RE SERIOUS"

PRODUCED BY DENNIS LAMBERT FOR FAIRSHOT PRODUCTIONS

#### HOSH GURELI-APD KMEL/SAN FRANCISCO

"RIFF is for real...They're part of a new generation that have what it takes. Check out those re-mixes!"

LOUIS KAPLAN-PD Y107/NASHV1LLE 'If You're Serious' is a hit!"



MANAGEMENT/ SKIP VAN RENSALIER

© 1991 SBK RECORDS

For Looking Been You've

# "(<u>Ybr</u>)" "(<u>Ybr</u>)"

Ś

196

...

0000

21 NEM INCLUDING: TOP 405 WITH NOW ON OVER 70

<b>MKBQ</b>	51-62		
66Z	qəp	56	
WROK	qəp	61	
KC101	ppe		
K1103	ppe		
5660	рре		

BREAKING AT: WKZL KZZU WAPE

Produced By Mark Opitz / A Jost Production

Executive Producer: Bruce Dickinson

WBBQ

Management: United Entertainment, Stan Poses

**VDW** 



# LETTERS

#### Swedish Meatballs

Denny & Lenny:

This Swedish import is a collectible and is hot on alternative radio. Thought you'd like one for your archives.

> Love, Kenny Laguna Blackheart Records New York, N.Y.

Denny & Lenny reply: Ken, we hate ourselves for loving you, but thanks for sending over Olga anyway. She's hot and collectible alright and gives one mean massage to boot — our archives have never felt better.

#### Koochie Koo

Mr. Trakin:

I was quite surprised to find out about my sex life in the pages of your music trade. I had thought the "Wheels & Deals" column was reserved for more important music industry information. However, since Mr. Harris chose to raise the issue of my success (or lack of it) with the opposite sex, I have women throwing themselves at me wherever I go.

Just last week, I dropped by the BMI offices — and look what happened! I was surrounded by a bevy of beautiful babes! I want to thank your magazine for turning my luck around.

> Gratefully yours, Greg Kooch Mgr., Life Sex & Death Stud

Mr. Trakin replies: Like Kooch, you too can pick up foxy ladies. Just crumple up Neil Harris' "Wheels And Deals" column, shove it in your boxer shorts and you'll be amazed at the remarkable results. Just don't blame us if the bevy of beautiful babes turns out to be a flock of horny sheep.

#### Perliss Before Swine Dear Mitch Perliss:

7

Reading your "Rerap" column may give people the impression that you know what you're talking about. Keep it up! Good luck.

Warmest regards, Jim Caparro Exec. VP, PGD

Mitch Perliss replies: If I could keep it up, Jim, I wouldn't need luck. Actually, I thought "Rerap" was something you did with leftover food, but don't listen to me. I have no idea what the hell I'm talking about.

#### Hall of Lame

#### Dear Dave:

I'm sure you can imagine my shock when, on a recent trip to the Baseball Hall of Fame, I noticed that one of your writers has a plaque there! Yes, Joe "Ducky" Medwick was inducted in Cooperstown in 1968. My guess is this was around the time that HITS began. One question — does HITS have anyone else immortalized in any other "Hall of Fames"? As a sports fan, I'd like to know!

> Just asking, Keith Altomare VP Sales Rhino Records

HITS replies: Good question, Keith. In fact, HITS Senior Editor Roy Trakin has just been inducted into the "Neurotic Nebbishes With Domineering Jewish Mothers" Hall of Fame in Williamsburg, Brooklyn, alongside Son of Sam, Gilbert Gottfried and Lou Reed.



## Featured in "Doc Hollywood" TOP 5 BOX OFFICE SMASH!

# CHESNEY



# HAWKES

E



FROM THE ALBUM "CHESNEY HAWKES" WRITTEN BY NIK KERSHAW. PRODUCED BY ALAN SHACKLOCK AND NIK KERSHAW. Remixed by Mick Guzauski. Management: Bill Curbishley of Trinifold Management and Len Hawkes.



DIST BY CHRYSALIS RECORDS, INC. 645 MADESON AVE. NY, NY 10022.





# THE KEY

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MOVE
BRYAN ADAMS Still kicking butt with #1 Reques	EVERYTHING ts, single sales, soundtra	A&M ack #9 on LP chart.	223	1	1	2	30/239	-1.04
PAULA ABDUL Second single jumps 9-5 on single	PROMISE OF gles chart, album remain	CAPT/VIRG ns Top 10, hot jump a	<b>217</b> at WNVZ 6-1,	0 add at VH1.	0	55	31/48	2.5
COLOR ME BADD Their second smash in a row ge	I ADORE MI ets #3 on Requests chart	GIANT t, #7 singles chart, #1	215 7 albums char	<b>6</b> t, jumps 28-14	6 KEGL	97	7/22	4.02
MARIAH CAREY Over 200 out of the box includin	EMOTION Ig KIIS, PWR106, Q102,	COL B104, Z100, WZPL	214 , WXKS!	214	214	0	0/0	0.0
CATHY DENNIS Third hit from debut album picks	TOO MANY s up new support at WPH	POLY/PLG HR, WDFX. Jumps	<b>199</b> 23-17 B94, 13	<b>2</b> -10 Z100.	2	33	0/0	2.17
MICHAEL BOLTON Second release is Top 10 from	TIME, LOVE #14 album and jumps 8-	COL 4 Z100, 21-17 WXK	<b>198</b> s.	0	4	41	0/0	2.38
KARYN WHITE First from new album produced	ROMANTIC by Jimmy Jam & Terry L	WB .ewis, hot new adds.	197 2100, WRQ	<b>8</b> N, jumps 30-2	8 6 KEGL.	82	7/10	3.71
C&C MUSIC FACTORY Continues to soar with #5 Requ	THINGS THAT ests chart, jumps: 15-9	COL WZPL, 15-10 B94, 1	<b>196</b> 9-15 KMEL	5	5	61	27/231	3.07
SEAL Multi-format hit selling albums n	CRAZY ow, Top 15 singles, #20	SIRE/WB Requests chart.	193	5	5	28	19/146	1.62

Because our new **HITSBOUND** section requires a few more of your precious few braincells than the rest of this Romper Room of a trade publication, we decided to run this key. If you still don't understand things after reading this page, relax — at least you know you belong in the music business.

#### <u>ONS</u>

Total number of stations reporting airplay this week.

#### <u>ADDS</u>

Total number of stations that added the record this week.

#### **DEBUTS**

Total number of stations assigning a numbered rank to a record this week for the first time.

#### **AGGRESSIVES**

Radio playlist moves of four or more this week.

#### <u>MTV</u>

Plays in the last seven days/Total plays since first aired.

#### AVERAGE MOVE

Aggregate total of playlist moves divided by the number of Ons (excluding adds).



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	MTV	AVG MOVE
BRYAN ADAMS Still kicking butt with #1 Reques	EVERYTHING sts, single sales, soundtra	A&M ack #9 on LP chart.	223	1	1	2	30/239	-1.04
PAULA ABDUL Second single jumps 9-5 on sir	PROMISE OF ngles chart, album remain	CAPT/VIRG s Top 10, hot jump a	<b>217</b> at WNVZ 6-1, a	<b>0</b> ndd at VH1.	0	55	31/48	2.5
COLOR ME BADD Their second smash in a row g	I ADORE MI ets #3 on Requests chart	GIANT , #7 singles chart, #7	215 7 albums chart,	<b>6</b> jumps 28-14	<b>6</b> KEGL.	97	7/22	4.02
MARIAH CAREY Over 200 out of the box includin	EMOTION ng KIIS, PWR106, Q102,	COL B104, Z100, WZPL,	<b>214</b> , wxks!	214	214	0	0/0	0.0
CATHY DENNIS Third hit from debut album pick.	TOO MANY s up new support at WPH	POLY/PLG IR, WDFX. Jumps 2	<b>199</b> 23-17 B94, 13-	<b>2</b> 10 Z100.	2	33	0/0	2.17
MICHAEL BOLTON Second release is Top 10 from	TIME, LOVE #14 album and jumps 8-4	COL 4 Z100, 21-17 WXK	<b>198</b> S.	0	4	41	0/0	2.38
KARYN WHITE First from new album produced	ROMANTIC by Jimmy Jam & Terry L	WB ewis, hot new adds:	<b>197</b> Z100, WRQN	<b>8</b> I, jumps 30-26	8 KEGL.	82	7/10	3.71
C&C MUSIC FACTORY Continues to soar with #5 Requ	THINGS THAT lests chart, jumps: 15-9 \	COL NZPL, 15-10 <b>B</b> 94, 1	<b>196</b> 9-15 KMEL.	5	5	61	27/231	3.07
SEAL Multi-format hit selling albums r	CRAZY now, Top 15 singles, #20	SIRE/WB Requests chart.	193	5	5	28	19/146	1.62
R.E.M. Kate Pierson appears from B52	SHINY S, new adds: WZPL, Y1	WB 00, WKSE. #17 Re	<b>191</b> quests chart.	9	9	69	19/168	3.25
ROD STEWART Strong research Upper demos,	MOTOWN SONG new add at Z100, moves	WB include 14-11 KUB	<b>189</b> E, deb 15 KKB	<b>2</b> Q, 14-11 Y10	<b>2</b> 0.	21	11/49	1.74
SCORPIONS Strong research and requests,	WIND OF new at PWR96, KRQ, jun	MERC nps 12-7 Z100, 16-9	<b>186</b> WPHR, 3-2 K	<b>7</b> IIS.	7	30	21/344	0.94
FIREHOUSE #7 on Requests chart, single in	LOVE OF A Top 20, selling albu <b>m</b> s, n	EPIC new at HOT102, PW	180 7899, WKSE.	7	7	35	9/86	2.35
HI-FIVE #15 Requests chart, single #6, I	I CAN'T WAIT new for Z100, Q102, mov	JIVE/RCA res 4-2 PWR106, 3-	<b>174</b> 2 PWR95 and	<b>4</b> 7-5 B97.	4	36	0/0	1.84
NATURAL SELECTION Prince-like hit pulls #11 phones	DO ANYTHING on Requests chart, closir	EW ng quickly with adds.	<b>170</b> <i>Z100, WDFX</i>	15 , WKSE, KPL	<b>15</b> Z.	62	0/0	3.4
HUEY LEWIS Second single from latest albun	HIT ME LIKE	EMI WNVZ, WFHT, KM	170 /TX. Tour is he	<b>4</b> elping.	4	45	0/0	2.88
WHITNEY HOUSTON New single kicking in with jumps	MY NAME IS s at KXYQ 13-10, HOT97	ARISTA 7 19-15, PRO-FM 26	<b>168</b> 5-19. New video	<b>1</b> D on VH1.	1	37	0/0	2.57
BOYZ II MEN Closing now (finally) with adds:	MOTOWNPHILLY Q102, KS104, KBEQ, K	MOT KFR and <b>Q</b> 995. #2	<b>164</b> Requests char	9 t!	9	67	24/166	3.44
AARON NEVILLE Cover scores at WIOQ, WNNK	EVERYBODY , KKRZ. Jumps: 12-9 KH	A&M HMX, 15-11 KRXY, s	163 strong with adu	5 Its.	5	30	0/0	2.37
<b>NATALIE COLE</b> #2 selling album in Country, pul	UNFORGETTABLE		163 Singles.	1	1	42	0/0	2.31
EXTREME Follow up to #1 smash is closin	HOLE HEARTED	A&M	163	9	9	68	25/90	3.64





ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	мт∨	AVG MOVE
THE KLF #12 Requests chart with strong	3 AM ETERN g jumps like 10-9 Z100, 5-3	ARISTA 3 WMXP, 6-3 KXX	<b>163</b> R.	4	4	33	<b>12</b> /155	2.17
MARTIKA Picks up new support at B104,	LOVETHY WKBQ, KHTK, KKRZ, KS	COL 967. Moves 15-12	<b>158</b> KXYQ, 28-24 KI	<b>14</b> RQ.	14	53	4/12	2.97
MARKY MARK #4 Requests chart, #41 on alb	GOOD VIB ums chart, single #15, add	INT/EW Is: WZPL, Q995, V	<b>156</b> VKDD.	7	7	64	27/82	3.55
BONNIE RAITT Former Wildcard closing with g	SOMETHING great upper demo phones,	CAP adds at KIIS, KEG	<b>148</b> L, WPHR, PRO	<b>15</b> -FM, WKBQ a	<b>15</b> and KJ103	<b>43</b>	12/52	3.05
ROBBIE NEVIL Picks up new adds at WNNK a	JUST LIKE and K92, jumps include 24	EMI -20 Y100, 18-13 K	<b>137</b> BEQ, 2-2 Q102.	2	2	16	0/0	1.67
HEAVY D & THE BOYZ First single from Top 20 album	NOW THAT , #14 Requests chart, clos	UPT/MCA ing adds at PRO-F	<b>119</b> M, WPHR, WR	<b>9</b> VQ.	9	23	15/133	2.11
.38 SPECIAL Ballad picks up majors with ad	THE SOUND Ids like PRO-FM, KBEQ, n	CHAR noves 6-3 WQUT,	<b>119</b> 13-8 WKDD.	5	5	28	0/0	2.76
TOM PETTY First single form Top 20 album	LEARNING gains with adds at KKBQ	MCA and WBPR. Move	<b>118</b> es 15-9 Q995, 22	<b>2</b> 2-16 WRVQ.	2	13	19/161	0.39
BAD COMPANY Second week adds include KF	WALK THRU	ATCO	115	43	43	10	0/0	1.49
LUTHER VANDROSS New single from Top 20 album	DON'T WANT	EPIC PHR, WOVV, KJ1	<b>112</b> 03 and more.	10	10	19	0/0	1.97
TAMI SHOW Remix helping with new play a	THE TRUTH thot 102, KBEQ, HOT94	RCA 7 and WPHR. Jur	<b>112</b> nps 10-7 KYYY.	9	9	18	0/0	2.03
BOB SEGER Another good week at Top 40	THE REAL with adds: KXXR, WKZL,	CAP Q95, WRVQ, WR	<b>108</b> QN.	34	34	20	0/0	2.64
HENRY LEE SUMMER Scores new adds at PRO-FM,	TILL SOMEBODY KKBQ, WZKS, JET-FM.	EPIC Jumps 28-24 KRX	<b>106</b> Y, deb 31 KBEC	<b>8</b>	8	29	0/0	2.4
RTZ Former members of Boston pi	FACE THE ck up Top 40 air at PRO-F	GIANT M, WKZL, KJ103 a	<b>102</b> and more. Deb 3	<b>18</b> 2 at KBEQ.	18	15	0/0	1.83
JESUS JONES Former Wildcard is closing fas	REAL REAL t with adds like HOT947, F	SBK PWR99, Q105, WN	95 IVZ, WRVQ and	<b>41</b> <i>WOVV</i> .	41	10	10/12	1.92
CHESNEY HAWKES From "Doc Hollywood", more p	THE ONE &	CHRYS	93	9	9	13	2/2	2.01
MARC COHN Hot follow up from debut albur	SILVER T-BIRD n is scoring adds at KISN,	ATL WRVQ, KIXY, WH	<b>92</b> IOT and K106.	5	5	17	5/5	2.1
BILLY FALCON Hot phone winner moves 25-2	POWER WIND	MER	79	6	6	24	0/0	2.79
KINGOFTHEHILL New Rock ballad picks KZII ar	IF I SAY nd moves 22-17 WKZL, 28	SBK I-21 WNOK and br	<b>73</b> eaking WKBQ.	1	1	11	6/17	1.61
PC QUEST This hot new teen group picks	AFTER THE	HL/RCA	71	<b>5</b> 95, KISN.	5	13	0/0	2.02
JOMANDA Spreading from NYC with new	GOT A LOVE	BB/ATL	68	2	<b>2</b> 00.	6	1/2	0.88

#### NOW ON TOUR!

#### ALGUST:

- 27 Cincinnati
- 28 Detroit
- Cleveland 31
- Columbu: 31

#### SFPSEMBER:

- 1 Pittsburgh
- 2 Syracuse
- 5 New York
- Albany 6
- lones each
- Holyse
- 77 Philocelopia
- 14 Estico
- 15 Portane, ME
- 17 Herstelle
- 33 Cons Dia, MIL
- Ratisgs, MC 20
- -1 Allerta, Ga
- Concludie 1 C
- 24 Birni. ghun
- Dala
- 28= Hay ton
- 29 SUBARBOUN

#### PCTOBER:

- 213 Los Angeles
  - 4 Conta March CA
  - Mountain View, CA

ad

O

1 Concord. CA

AND MORE TO COMEL

SEETING

WVB5

Don't get even, get mad.

bout

A fine madness.

the new single from Sting.

From the smash album The Soul Cages receision of Produced by Hingh Padeband Stars



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	мт∨	
STEELHEART Second single already pulls pho	SHE'S GONE ones, new adds at Q995,	MCA KJ103, KC101, WOV	<b>67</b> /V.	19	19	5	0/0	1.57
VANESSA WILLIAMS Breaking out of the clubs, single	RUNNING e #50 on chart, new at KK	WING/MERC (RZ and jumping 22-1	<b>63</b> 8 KMEL, 35	<b>10</b> -30 WTIC.	10	8	0/0	1.86
BAD ENGLISH Strong out of the box at WXKS	STRAIGHT , KBEQ, K967, WAPE, KO	EPIC C101, WKDD and KV	<b>58</b> /NZ.	58	58	0	0/0	0.0
SIOUXSIE & BANSHEES #1 PoMo picks up more Top 40		GEF , wegx, wioq, wn	<b>52</b> /Z. Pulls ph	11 ones!	11	10	12/75	1.93
DONNA SUMMER Breaking from majors with new	WHEN LOVE add at WIOQ, moves 31-	ATL -28 HOT97 and 33-29	<b>50</b> WXKS.	3	3	2	0/0	0.76
<b>3RD BASS</b> Continues to pull phones #13 F	POP GOES Requests chart, Top 30 alt	DJ/COL burn, moves 11-9 WM	<b>46</b> IXP, 22-18 F	<b>1</b> PWR96.	1	7	17/181	1.28
OR-N-MORE Good first week in Midwest with	EVERY OTHER h adds at B96, Z90, Q995	EMI , WTIC, WPHR and N	<b>36</b> VXKS.	36	36	0	0/0	0.0
FIXX New adds at Z102, WCGQ, mo	NO ONE HAS oves 24-21 KWOD, deb a	IMPACT t WPST, WJAD, KNII	<b>35</b> V.	2	2	0	0/0	0.41
SALT-N-PEPA Lots of major market play with I	LET'S TALK new adds at KRBE, KTFM	N PLAT A, WMXP, WJMO and	<b>34</b> d <i>290. Move</i> :	<b>7</b> s 24-17 WHYT	<b>7</b> , 30-24 B9	<b>7</b> 6.	0/2	2.27
TONY TERRY Ballad building at Top 40 with s	WITH YOU trong sales and new play	EPIC at PWR106, Z90, B9	33 5 and KCAC	<b>5</b>	5	7	0/0	2.63
LISA FISCHER Second single picks up suppor	SAVE ME tat KS104, Q105, PWR10	ELEK 02, WMXP, B95, jumj	<b>27</b> os 35-31 KM	<b>10</b> EL.	10	2	0/0	1.06
JASMINE GUY Hot duet building with majors ir	JUST WANT Acluding KIIS, KRQ, WCK	WB Z, moves 2-1 FM102,	<b>27</b> 8-5 KMEL, 1	<mark>3</mark> 29-19 КК <b>ХХ</b> .	3	4	0/2	2.0
M.LEARNS TO ROCK Picks up new adds at KKBQ, B	MY BLUE 1933, WRVQ, WVIC, deb 3	IMPACT 0 PWR99, and on at	26 KEGL and K	9 ISN.	9	0	0/0	0.35
GERARDO New one gains support at KBF	WHEN THE M and KF95, with early m	INT/EW oves at WXKS, WTIC	<b>26</b> C, WJMO and	<b>2</b> d WIOQ.	2	3	0/0	1.0
LATIN ALLIANCE Hot Latin combo picks up new	LOW RIDER play at KBFM, KCHX, WE	VIRG BXX and KQMQ. Ter	<b>25</b> rific video no	3 w on MTV!	3	4	0/0	2.18
LONNIE GORDON Scores new support at WHYT,	GONNA	SBK	24	4	4	3	0/0	1.4
DAVID HALLYDAY Earth conscious song scoring v	TEARS OF	SCOTTI BR , KTRS, KNIN, KMO	23 K, WJMX an	6 d WNYP.	6	1	0/0	0.76
KMC KRU Highly reactive record picks up	DEVIL WENT	CURB	22	6	<b>6</b> /СКZ.	5	0/0	2.31
MICHAEL W. SMITH Follow up single goes first week	FOR YOU k at Y107, WRVQ, KYYY,	REUN/GEF	21	21	21	0	0/0	0.0
BELL BIV DEVOE New one goes right on at FM10	WORD TO	MCA	20 WQXA, mor	<b>16</b> ves 29-25 KME	<b>16</b>	1	0/0	1.75
TKA Picks up major support at KGG	LOUDER	T.BOY	20	2	2	3	0/0	1.59

# THEY IGNITED A FIRE...





# AND NO ONE CAN PUT IT OUT...

A MAJOR release from the elbum HOLY WATER.

"Walk Through Fire" BAD COMPANY

#### EARPICKS WINNER! MOST ADDED 2 WEEKS IN A ROW! OVER 40 NEW ADDS AND 30 DEBUTS!

KKBQ	add	KKHT	deb	21
KXYQ	add	WRQK	deb	21
KRXY	add	JET-FM	deb	24
B93	add	WPHR	deb	28
G105	add	KTMT	deb	31
K92	add	WPXR	deb	33
KQKQ	add	Z104	deb	33
WZKS	add	Z102	deb	34
WOKI	add	WQID	deb	34
WRQN	add	KNIN	deb	35
FM104	add	WIFC	deb	35
KAY107	add	WQUT	deb	35
KQIZ	add	WFLY	deb	35
93Q	add	999KHI	deb	36
95XXX	add	KFMW	deb	38
KBOZ	add	KFTZ	deb	38
KG95	add	KYYY	deb	38
KIXY	add	PWR92	deb	38
KTRS	add	WJLQ	deb	38
KWNZ	add	KNOE	deb	39
KWTX	add	WSTO	deb	39
KZ93	add	WWFX	deb	39
KZII	add	KAKS	deb	39
KZOZ	add	KMCK	deb	40
Q101	add	WSTW	deb	40
WAAL	add	KF95	deb	40
WBNQ	add	KZZB	deb	40
WCIL	add	WKRZ	deb	40
WDBR	add			
WGRD	add			
WHHY	add			
WHOT	add	KATM	22-18	
WILN	add	CK105	35-28	
WJAD	add			
WKFR	add			
WKSF	add			
WMXF	add			
WNOK	add			
WQGN	add			
WRHT	add			
WSNX	add			
WTBX	add			

Don't miss them on tour this summer.

**WVBS** 

add

Produced by Terry Thomas Additional production and re-mix by Larry Special Assistance provided by Brian Howe Engineered by Mike Fossenkemper



© 1991 Atlantic Recerding Carp. A Time Worker Company



# HITSBOUND

ARTIST	TITLE	LABEL	ONS	ADDS	DEBS	AGGR	ΜΤΥ	AVG MOVE
TEVIN CAMPBELL From "Boyz N The Hood" S	JUST ASK T, picks up new play HOT999,	QWEST/WB with a strong jump	<b>17</b> of 16-13 at F	<b>1</b> KMEL,	1	1	4/24	1.33
KISS From "Bill & Ted's" ST this o	GOD GAVE one goes on at KKBQ, WPST, .	INT/EW JET-FM, WOVV, V	<b>17</b> VOMP, WILN	<b>9</b> I, WAAL and V	9 VLAN.	1	11/12	1.13
ERASURE Hit record breaking out of Te	CHORUS exas and spreading with new a	SIRE/REP dd at WMXP, mov	<b>17</b> res 8-4 KRBE	<b>1</b> . 8-5 K967, 20	<b>1</b> -16 WDF.	<b>5</b> x.	0/3	2.06
NIKOLAJ STEEN Pulls phones where played	ANGEL with support in Minneapolis at I	IMAGO KDWB. Gains 19-1	<b>16</b> 15 WOMP an	<b>1</b> d deb 30 WAF	1 PE.	2	0/0	1.6
LIGHTER SHADE OF Strong play in the West with	BRN LATIN ACTIVE new add at KBFM, moves 27-	QUAL 24 KIIS, 5-4 HOTS	<b>16</b> 977.	1	1	1	0/ 0	0.47
L <b>L COOL J</b> New adds include WTIC, W	6 MINUTES /KSS, with action at WPGC #7,	DJ/COL deb 25 WIOQ.	16	2	2	2	17/36	1.57
BRAND NEW HEAVIE Official release next week, e	S NEVER STOP early adds at WJMO, HOT95, W	DV/PLG VILN. Moves 27-2	<b>15</b> 22 PWR106, 2	<b>3</b> 22-18 KTFM, c	<b>3</b> leb 30 KN	<b>3</b> 1EL.	0/0	1.83
BG/PRINCE OF RAP Breaking out of clubs with n	THIS BEAT new adds: WPGC, KKFR, WCH	EPIC KZ, HOT999.	14	5	5	2	0/0	2.33
EX-GIRLFRIEND New female group Top 20 J	WHY CAN'T JAMS, with Top 40 coming in a	REP t Z90, B95, KBFM.	14	3	2	4	0/0	2.45
FOREIGNER Ballad is second release fro	I'LL FIGHT om new album, adds at KFTZ, H	ATL <tmt, ktux,="" td="" wil<=""><td><b>14</b> N, KNOE, W</td><td><b>6</b> JMX.</td><td>6</td><td>2</td><td>0/0</td><td>1.88</td></tmt,>	<b>14</b> N, KNOE, W	<b>6</b> JMX.	6	2	0/0	1.88
JAMES BROWN Good week out of the box w	MOVE ON with adds at WPGC, WXKS, KH	SCOTTI BR (FR, WBBQ, WJL)	<b>13</b> Q, <b>KY</b> RK, WE	<b>13</b> BPR.	13	0	0/0	0.0
METALLICA First week album sales exp	ENTER SANDMAN	ELEK huge MTV, early ad	<b>11</b> dds at KKBQ,	<b>11</b> KNIN, WABB.	11	0	<b>26/6</b> 8	0.0

Castol



"Like everybody, we have a problem with too many ballads but one listen and you'll know it's the perfect cross-demo hit." — Chris Ruh, PD/KSND



Produced by Don Was Management: Punch Andrews/Punch Enterprises, Inc.

#### MOST ADDED 2 WEEKS IN A ROW! OVER 110 STATIONS

WITH 35 NEW ADDS

AND 31 DEBUTS!

HITS August 26, 1991

## TOP 20 POST MODERN! EARLY TOP 40 ACTION INCLUDES: KRBE deb 34 HOT949 add KWOD add WSTW add

# Walking Down Madison Magacoustic Landlady

Produced by Steve Lillywhite

Management: XL Talent

char

## 4175



ARTIST	AVERAGE MOVE	AGGRESSIVES (4 or more)	TOP 10	TOP 5	REQUESTS (1 to 10)	Lp SALES (1 to 10)	45 SALES (1 to 10)
COLOR ME BADD	4.02	97	34	7	9	10	9
KARYN WHITE	3.71	82	0	0	2	•	
EXTREME	3.64	68	9	2	8	9	7
MARKY MARK	3.55	64	31	11	10	6	9
BOYZ II MEN	3.44	67	45	32	10	10	10
NATURAL SELECTION	3.40	62	5	3	9	-	5
HI-C	3.30	6	3	1	8	1	7
R.E.M.	3.25	69	5	0	7	10	6
C&C MUSIC FACTORY	3.07	61	71	24	9	9	9
BONNIE RAITT	3.05	43	20	8	6	10	7
MARTIKA	2.97	53	1	0	5	-	2
HUEY LEWIS	2.88	45	11	0	1	3	5
BILLY FALCON	2.79	24	0	0	7	1	1
.38 SPECIAL	2.76	28	11	3	2	1_	4
BOB SEGER	2.64	20	0	0	2		2
TONY TERRY	2.63	7	4	2	5	3	6
WHITNEY HOUSTON	2.57	37	6	1	2	2	8
PAULA ABDUL	2.50	55	148	76	8	9	9
HENRY LEE SUMMER	2.40	29	0	0	1	1	1
MICHAEL BOLTON	2.38	41	129	44	4	9	7
AARON NEVILLE	2.37	30	10	1	4	6	3
FIREHOUSE	2.35	35	87	38	9	7	8
NATALIE COLE	2.31	42	25	7	6	10	10
KMC KRU	2.31	5	2	0	8	1	3
SALT-N-PEPA	2.27	7	0	0	6	1	1
LATIN ALLIANCE	2.18	4	1	1	6	3	8
K.L.F.	2.17	33	46	16	8	10	6
CATHY DENNIS	2.17	33	67	18	3	1	4
HEAVY D & THE BOYZ	2.110	23	18	9	7	9	10
MARC COHN	2.1	17	0	0	3	5	1
TAMI SHOW	2.03	18	5	2	3	1	1
PC QUEST	2.02	13	1	0	4	1	1
CHESNEY HAWKES	2.01	13	1	0	2	-	3
JASMINE GUY	2.00	4	10	4	4	1	_ 1

Average Move: The average upward radio playlist movement of the single.

Aggressive Moves: The number of key reporters moving the single up four or more positions on their playlist.

Top 10/Top 5: The number of reporting playlists showing Top 10 and Top 5 positioning.

Requests: Based on hot phone mentions from our reporters, listed on a 1-10 scale, 10 being strongest.

Lp Sales: Piece count reports from leading merchandisers on a 1-10 scale.

45 Sales: Based on reports from key retailers and one-stops. Info is on a 1-10 scale.

# pcQUEST

# "after the summer's gone"

#### ON OVER 70 TOP 40'S INCLUDING:

	KIIS	add	WCKZ deb 33	KYRK 35-28		and the
	K106	add	ZFUN deb 36	KJ103 33-29		100 100 100 to 1
	194	add	KMCK deb 37	WLAN 36-29	20	A STATE OF
14	KISR	add	PWR102 deb 37	KKLIG -33-29		
ж	WPRR	add	WILQ deb 39	99⊊KHI 37-31	y 1	
X	WNYP	add		89 38-35		
ъ	KC101	add	KFFM deb 40	WGMP 40-36		
-5	2.0		WRHT deb 40	Sc		
6	WINQ	deb 20	WBBQ deb 40	ON AT:		1 2 1 5
	WIOQ	deb 27	Z102 deb 40	KXXR	and the e	
	KTEM	deb 28	3	HOT97.7		
Q	KPRR	deb 29	KQMQ 17-9	WMXP	11 Sec	
	KISN	deb 30	CK105 31-21	KS104		
	0995	deb 30	KKXX 28-25	HOT94.9	1000 B 1000 B 1000	A VALUE AND A
	WHHY	deb 33	KBFM 40-28	WILN		HEADLINER ECORDS
-	A				74A & A & X	APA OLOLICA

# TAMI SHOW

**BLACK BOX** 

#### **ON 112** WFMF deb KAKS 17-13 KNO **TOP 40s!** KWTX deb WOMP 99KG 18-14 KWNZ 22-16 <€95 deb WYKS KQIZ HOT94.7 add WAAL add REO deb **KZIO** OT102 add K106 deb 31-28 WRCK PHR add deb 40 28 R1 03 add add CK105 WRQK add 8.5 KFMW # add TW add KYYY MIOG adc WIXX . 28-25 KFBQ KTFM adc Y94 19-12 Z102 28-25 KTUX 35-32 WPRR 16-12 Z104 29-25 WZKX 37-34

# "the truth"

# GOING FOR ADDS THIS WEEK! ON YOUR DESK NOW!



InconstrauCTIS





Tanks for your support. This section's been a real coup.

LW	тw	ARTIST	TITLE	LABEL	HOTS	INCL	UDING	G	%
1	1	BRYAN ADAMS	EVERYTHING I DO	A&M/M.CREEK	178	Z100 B97	KIIS WHYT	PWR106 KRBE	86
2	2	BOYZ II MEN	MOTOWNPHILLY	MOTOWN	98	KEGL MOJO	KUBE HOT949	WIOQ KRQ	47
3	3	COLOR ME BADD	I ADORE MI	GIANT	92	WZOU FM102	B97 HOT977	KRBE HOT102	44
6	4	MARKY MARK	GOOD VIBRATIONS	INTER/EW	82	KMEL WIOQ	B96 WEGX	WAVA WDJX	39
4	5	C&C M. FACTORY	THINGS THAT	COLUMBIA	76	Z100 KUBE	B96 Q106	KDWB KBEQ	36
5	6	JAZZY JEFF	SUMMERTIME	JIVE	74	B96 B94	Q102 KRBE	W <b>Z</b> OU HOT977	35
7	7	FIREHOUSE	LOVE OF A	EPIC	67	Z100 KKRZ	Q102 KJ103	KKBQ Z102	32
8	8	SCORPIONS	WIND OF CHANGE	MERCURY	60	Z100 FM100	KKBQ HOT949	WEGX JETFM	29
10	9	PAULA ABDUL	PROMISE OF	CAPT/VIRGIN	43	WZOU Y100	MOJO WNVZ	KRBE KFFM	20
11	10	EXTREME	HOLE HEARTED	A&M	42	KUBE KBEQ	KRBE WRVQ	KDWB KWOD	20
19	11	N. SELECTION	DO ANYTHING	EW	36	HOT102 PWR95	MOJO KQKQ	Q106 KG95	17
9	12	THE KLF	3 AM ETERNAL	ARISTA	36	KUBE WRVQ	KKRZ KOY	HOT102 HOT949	17
13	13	3RD BASS	POP GOES	DEF JAM/COL	31	Z100 MOJO	WZOU B94	WHYT HOT102	15
14	14	HEAVY D	NOW THAT	UPTOWN/MCA	29	Z100 WTIC	WZOU HOT949	KKRZ KFBQ	14
15	15	HI-FIVE	I CAN'T WAIT	JIVE/RCA	27	PWR106 PWR95	HOT977 FM100	KMEL KLUC	13
12	16	ESCAPE CLUB	I'LL BE THERE	ATLANTIC	27	Z100 MIX96	B97 Q105	KKBQ Z104	13
17	17	R.E.M.	SHINY HAPPY	WB	25	WAVA MIX96	KWOD Q995	KCAQ KKRD	12
16	18	NATALIE COLE	UNFORGETTABLE	ELEKTRA	24	Z100 Q101	KMEL KGOT	KUBE KEZB	11
20	19	BONNIE RAITT	SOMETHING	CAPITOL	18	Q101 WNYP	MIX96 KHMX	WAPE WJMX	8
18	20	SEAL	CRAZY	SIRE/WB	17	MOJO KRXY	Q106 KF95	HOT102 WQXA	8

Total stations reporting this week: 206

## Jasmine Guy "Just Want To Hold You"

#### From the album Jasmine Guy

Produced by Rex Salas for Racer-Ex Productions

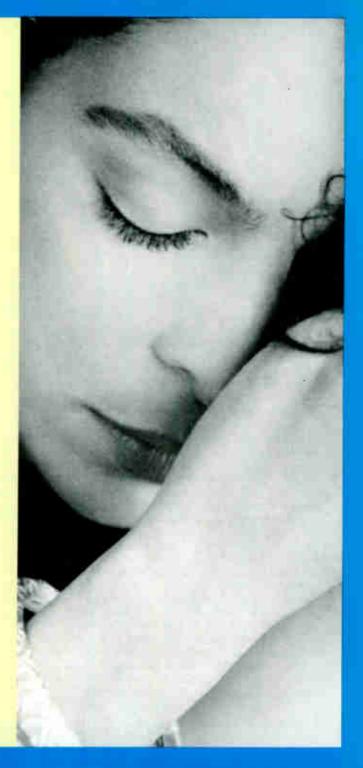
"Top 5 callout in all demos and a huge request record for us here!!! Moves to #1\* HOT this week, a stone muthafunkin' smash! Don't just hold it, play it!"

#### -Dave Ferguson/PD FM102 Sacramento

"A sureshot home run! You absolutely need to put this on the air, you won't believe the reaction! It's an 80% positive response record. After one week in callout, it's our #6 best testing record. 'Just Want To Hold You' was Top 10 phones within the first two days of play and is now Top 5 for us. As if that wasn't enough, the retail stores are going crazy trying to keep it in stock. This is a bonafide smash here!"

-Stacy Cantrell/MD KS104 Denver

KIIS KRQ	add add	FM102 B95	2-1 HOT 7-2 HOT
WCKZ	add	<b>PWR102</b>	4-3 HOT
KCAQ	deb 40	KKFR	5-4
		KMEL	8-5 HOT
		KS104	8-6 HOT
		KZFM	7-6
		KLUC	9-8 HOT
		HOT97.7	11-10
		KTFM	11-10
		194	15-10 HOT
		KQMQ	25-11 HOT
		ККХХ	29-19 HOT



## **Tevin Campbell**

"Iust Ask Me To"

,			
From the soundtrack Boyz-N-The Hood	НОТ99.9	add	BREAKIN
Produced by Al B. Sure! and Kyle West	х		KEGL
1 ABR	KBFM	deb 3	
STREET PARTY!			HOT97.7
15*-10* B/U!	FM102	9-9	WMXP
23 JAMS!	KMEL	16-13	WJMO



#### AN EXCLUSIVE HITS INTERVIEW WITH DANIEL GLASS BY HARRY WEINGER

**SBK**, according to its Executive Vice President and General Manager Daniel Glass, is a "fun place to be." Well, darn, it oughta be. They're selling records like it was 1978 again, except this time without the returns.

)PMP/

Glass can rightly claim to be an important part of the empire's explosion, as he confidently leads the charge of its day-to-day operations from his 42nd floor office in a midtown skyscraper. And while the company could easily coast on its astounding first-year run of pop smashes by Wilson-Phillips, Vanilla Ice and Technotronic, Glass was in a typically upbeat mood to expound on the company's developing acts, who include such varied artists as Jesus Jones, Loud Sugar, Blur, Francesca Beghe, 13 Engines, McQueen Street and Russ Irwin. Also newly signed to SBK are Phoebe Snow and legend Smokey Robinson, who has responded to the creative good-times atmosphere by writing and recording some of his best material in years.

Glass has had many triumphs during his still relatively young industry career. After several years in song plugging and working at the independent SAM label, Glass joined Chrysalis Records, where he eventually became Vice President of Promotion. At Chrysalis, he was instrumental in the chart success of Billy Idol, World Party, Was (Not Was), Huey Lewis & the News and Pat Benatar. He joined SBK for its startup in 1989 as Senior Vice President of Promotion and was promoted to his current post earlier in the year.

Glass' boss Charles Koppelman has entrusted a lot of responsibility to this Brooklyn boy whose wedding featured Frankie Crocker among the celebrants. Maybe it's the suit. Or his office mini-basketball court. Or the shoes. Must be the shoes, because it certainly can't be the hair, as HITS' own gheri-curl specialist, "Hairy" Harry Weinger, finds out.

### As Executive VP and GM, what are your responsibilities?

I'm in charge of the everyday running of the company outside of A&R, finance and business affairs. I work closely with sales, promotion, publicity, production and often interact with international. I meld everything together, keep the flow between departments, maintain a synthesis. It's a real familylike atmosphere at SBK, and that's what I wanted to bring here from my first day on. I think the key to our success - besides great music, which you have to have is fun. When I talk to people from other companies, or even people from outside the business, they always leave here chuckling. We encourage that. And there's an "open door" policy at SBK, whether one's door is open or not people are free to walk in and out of each other's office. We want the people who work here to have a good time and feel like they're a part of something. There's also very little intrigue or political maneuvering here - no secret meetings. A conference call is open to everybody — whether you're an intern, in A&R or in publishing. How are your meetings run? We have just one formal meeting a week, a "marketing/promotion" meeting, but we make firm, finite decisions at that meeting regarding single releases, video debuts, LP scheduling and the like. And we play music. At other companies I've been at, meetings are just for going over things like why a radio station isn't doing something.

Here, we talk about why they are doing something. In these two hours, we don't speculate - we talk from experience. We have people here answering questions who have been in five markets in seven days. We just got some feedback from Neil Lasher, who had been on the road with Kingofthehill. He had seen three shows, been with their music and the people who came to see them. That's how you make decisions based on the experiences of people who have been out in the marketplace. What do you contribute besides good will?

Just the other day I was out to

lunch with my assistant, Daren Goldberg. We had some extra time, so before and afterwards we' visited some record stores and a one-stop. I saw that SBK was not being properly merchandised in stores. It really bothered me, so I brought it up in the meeting. And now we're creating a new counter piece. You need to have that direct experience. Here, when people talk about how a record is doing at radio, t's because they've been to radio. They haven't just been on the phone with a station; they go there. f I find people who are getting a little stale, I immediately send them out on the road. I stay "[Some programmers] are the most bland, boring people you'd ever want to meet."



SBK Exec. VP/GM Daniel Glass (r) comforts Vanilla Ice (I), seen slowly recovering from SBK Chairman/CEO Charlie Koppelman's (second from I) famed exploding cigar trick, as the label's Sales VP Bob Cahill (c) and Top 4G Promotion VP Ken Lane (second from r) try to stay safely out of the way.

involved, too. In New York, I just visited Z-100 and WBLS and we recently played a baseball game against WDRE. We're as hands-on a company as there is. Listen, I realize the downfalls of sitting here on Sixth Avenue in palatial offices; you can get removed very quickly. Just listening to the radio doesn't do it. You have to go to clubs, see what's happening, go out and meet with people. It keeps you in touch. It seems that you make sure the artists do that as well.

We are very big on designing oneon-one visits with artists. I also feel our sales, promotion and marketing staffs need to have a tangible idea of what these artists are like. When you're working in a place like Nashville or Minneapolis, you're not in a branch market. There aren't 30 FAX machines and secretaries and an A&R department and a music vibe all around. It's two cr three people in your office. So if the artist comes to them, the SBK person can go out and promote the music having already spent time with Wilson Phillips, or Elur, or Riff, or Francesa Beghe or whomever. They've had lunch together, they've seen the act live, they've experienced more than one dimension. I think it's really hard to get a tape in the mail, then three weeks later get a CD, then go out to 19 radio stations to sell the group. I can't believe that the passion is going to be felt. I can't imagine that the word "belief" would

even be spoken unless an SBK employee knows that artist. Given the industry's cynicism, do you ever have someone say to you, "get real?" I think people at other companies

don't see our practices as real because they've been told how to act and they've learned a lot of bad habits. It's as if they've lost touch with the music. When you walked in here you remarked how Lnique and strange it was that MTV was on in my office full blast. That's not strange to me. What's strange is 17 meetings a week, or disciplinary action for someone who comes in late. Charles has an expression that we look forward to Mondays, not Fridays. And it's true here. You know, the staff gets along seven days a week. We play ball together, we go to clubs together, we eat out together. No one here is really hung up on being a boss, or a national director, or a senior vice president or whatever. Everybody here wants to grow. We're not dominated by charts or cumes or a back page. We're dominated by the development of employees and artists. You can be an intern here and go to the top. Give us a little insight into the

#### rise of Jesus Jones.

First, the group developed out of our alternative department Mike Mena had heard about Jesus Jones, went crazy for them and wouldn't leave Charles alone until he committed to signing them.

What he had done was send cassettes of unsigned bands to everyone at the company, and he'd circle the Jesus Jones track as the best of the bunch. He then got everything that had appeared on the group overseas and sent it around. He even convinced a bunch of us to go see them. Finally, Mike got Charles alone in a room and played him the music. It's funny, when Charles heard "Never Enough," which was a single last year, he said it was a Top 40 smash. He heard it as music for the masses. He didn't categorize it. We then worked real hard on establishing the group to college and alternative radio. We did things at the grassroots level. We had them headline small clubs rather than open in bigger halls for audiences who weren't there to see them. SBK staff, press, college radio and the CEMA people really got a chance to see them play that way.

Our next step was to take them to MTV. We made an unusual decision with Jesus Jones. We had three videos for the group's first alburn, while they were expecting the "One Great Jesus Jones Video." But we didn't want to give them just a "hit" video --- we wanted to develop a career. So we brought them all three. And we said, "All three videos are great, but we don't have a single." I didn't conceive this out of any genius marketing ploy - I just did what I thought was right. By the time we came

back in January with "Right Here, Right Now," they told us not to bring any more videos. It was accepted immediately and they're still playing it, more than six months later. We just kept at it. I recall that Altum Radio rejected "Right Here. Right Now." But we kept coming back at them. Jesus Jones was a slow process - one very much by design The cross to pop radio be-gan at WPST, KRBE and Power99 Atlanta, which added it before we had scheduled a single release. It developed out of local stations, who responded to the music without worrying about the national picture or the chart numbers. How did Charles Koppelman and Marty Bandier find Daniel Glass? We had a mutual admiration society. I started in my last two years of college as a song plugger for a publisher. So I learned about the business the old-fashioned way. While I was at Chrysalis, I saw how I had as much pressure and support from one of our publishers as I did from the record company. That publisher was SBK. So I really was attracted to Charles and Marty's style even before the record company start-up, and I watched how - as an outside production house and outside publisher - they could be the inspiration, motivation and initiation for the music. So when Charles and Marty called to say they were

starting a record company, and

would I be interested, I said, if it

#### "We need more passionate people!"



Glass (second from I) and the rest of the SBK gang mark the recent signing of the legendary Smokey Robinson with an impromptu version of "Tears of a Cown" shortly before their rented tuxes had to be returned.

was like the style of his publishing company, then yes, I'd love to talk abour it. The more we talked and listened to music, I could see how their confidence in the music would transfer itself into the record company. We still do it the oldfashioned way here. We spend a lot of money in two areas - artist development/touring and radio, whether they're playing our music or not. If not, we'll do time buys. Or we'll put the act on the road. We don't sit here on Tuesday nights, hitting our heads saying, "We should've, we could've. Some say SBK is hot because of all the money that's spent.

As far as promotion goes, I think we spand money in the right places, where more people will hear about it. I don't think we waste money. One thing we will do is spend money when we believe in sorr ething. Maybe the energy we expend makes it seem like we're spending a lot. But I defy anybody to prove we spend more on independent promotion than anyone else.

Name one goal you feel you've accomplished so far this year. I wanted SBK to be a user-friendly label. When a radio station of any format needs something, I want them to think of SBK — whether they need a time buy, a group for an appearance, an idea, or a promotion. And when an SBK single comes in, I want them to think, "This is something we must listen to right away." Not necessarily to play it for their audience, but to hear it for themselves. I want them to feel compelled. I think that message got across real fast. SBK became the label that people wanted to do business with. Radio understood that we weren't going to take them around the block. We were going to say yes or no. And the answer is usually yes. **What's new and different for SBK?** Greg Thompson is new and different as head of promotion. I found Greg in college years ago and now we are reunited. In fact, Jeff Mc-Cluskey sent me an enormous bill today for Greg's finishing school. And by the way, I will pay it!

On the artist side, we're already working up a tour and visuals for a metal band called McQueen Street, discovered by Nancy Brennan in Alabama. It will be a grass-roots campaign with metal radio and retail. I'm not sure you'll see a single this year from McQueen Street, but you'll know about them. Personally, I'm very excited about Kingofthehill, which has been developing for some time now. They've been on tour in small markets for six months, and now they're ready to break. The first single, "If I Say," is out now. Blur will have their first record out in September. They'll be allowed to develop slowly and naturally. No pressure to have a hit single right away. They'll get one soon, but it will not be forced. Smokey Robinson will have an album and a new single, "Double Good Everything," coming out in October.

### Signing Smokey Robinson was certainly a coup.

He met our staff a few weeks ago and said he hadn't seen such a youthful, exuberant group of

people around him in 20 years. Smokey told me that we're inspiring him! It's unbelievable to sit and talk to a living legend and hear that he can't wait to go out there and work. For example, a few weeks ago, I got a call from KKBT in Los Angeles, asking if Smokey Robinson would play for a station promotion. I scratched my head thinking, I'm going to ask Smokey Robinson to play for 150 people at the China Club?! What the heck, I called him and would you believe he said, "Hey, that's great. Let's do it as soon as the record's ready." And then he added, "Why don't we do that in every market? If Wilson Phillips and Riff did it, I want to do it!"

Phil Ramone is producing Phoebe Snow for us. He's also been working for months on a new solo artist, Russ Irwin, who's going to explode very soon. He has a new song, "My Heart Belongs To You," that makes people stop dead in their tracks. Russ' music has been playing in these halls for two years. He came in through the publishing side, playing piano for Charles and A&R head Don Rubin in their office. They were knocked out, but they brought him along slowly until he was ready. And now we're putting his record out. And all of us - from Charles to Top 40 promotion head Ken Lane, head of sales Bob Cahill, head of publicity Eliot Hubbard and head of marketing Ken Baumstein — are going on the road with Russ Irwin to 15 major markets in six days. Not just lunches and dinners, but station visits to play the music. That's dedication and belief.

#### What bugs you?

Rad o is boring. When I came back from my last long road trip, I reflected on how many of the radio procrammers look like milguetoast. They're the most bland, boring people you'd ever want to meet. They dress boring and they have no life outside radio towers, Arbitrons and Birches. Maybe that's why radio is so generic and uninteresting. No gut left. They've researched themselves right out of the Eusiness. Every year at awards bancuets, we give out awards to the same stations and the same morning shows. The best radio people are cultured people, they have great family lives, interesting social lives and a fire in their bellys. Jocks who go to clubs, events and promotions are invo ved people and that shows up or the air. What's your solution?

#### What's your solution? Let people develop. A GM should

give his PD a job description when he starts and then let him or her fulfill it. I challenge PDs to tell me the last time their MD visited a record store or a one-stop. PDs should let their MDs get back to being music directors - that is, going to clubs getting involved with the community, listening to new music, and not just slotting the ballad after the dance song after the power rock ballad. Let them have some say in the programming of the radio station. They're not involved enough in the process. So they become bored. I can count only nine or ten radio stations that are having fun. The rest are just generic. We need more passionate people!

# LONNIE GORDON

"A great break from all the rap music. Starting to pull phones." Gnarley Charley - Z90

WHYT WTIC WJMO KBFM WJAD	add add add add add	
WNVZ	deb	30
WLAN	deb	35
WPGC	27-23	3
WIOQ	30-2	3
WXKS	31-28	8
BREAKIN HOT97 PWR106 PWR99 FM102 KXXR Z90 HOT94.9 PWR102 HOT99.9 WQXA KPRR KNOE WBPR WJLQ		

© 1991 SBK RECORDS INC.



BK Records

FROM THE FORTHCOMING SOUNDTRACK AND MOTION PICTURE "COOL AS ICE"





Current favorites as chosen by members of all segments of the music industry

Mariah Carey definitely might be going, we'll get back to you when the album hits the 1 billion mark. Rock continues to score big, this week it's the first cut from the new Bad English project. And speaking of big rock, Metallica shows up in this section and in another. Guess which one. Michael Learns to Rock continues to develop at Top 40. There is lots of positive feedback on the new Sting, it's a must listen. Early mentions on the Bell Biv Devoe.

### WINNERS

(Col)

(Epic)

(Impact)

- 1 MARIAH CAREY
- 2 **BAD ENGLISH**
- METALLICA 3
- 4 M. L. TO ROCK
- 5 STING

STRAIGHT TO ... ENTER SANDMAN (Elektra) MY BLUE ANGEL MAD ABOUT YOU (A&M)

**EMOTIONS** 

6 M.W. SMITH 7 A. IN CHAINS 8 **JAMES BROWN** 9 BAD CO. 10 **B. BIV DEVOE** 

FOR YOU (Reun/Geff) (Col) MAN IN THE ... MOVE ON (S Bros) WALKING .... (Atco) WORD TO YOUR ... (MCA)

DOMINICA /WSSX/CHARLESTON M Carey/W Houston/L Vandross

**RICK ACKER/XL93/GRAND FORKS** B English/M Carey/S Nicks

GREG ADAMS/KFFM/YAKIMA M Carey/J Jones/ML To Rock/Sting

LIZ ADAMS/KQKQ/OMAHA ML To Rock/RTZ/B English

DAGRESTO/TRACKS/NORFOLK B Streisand/N Diamond/Prince/Rush

DAVE ALLEN/WJMX/FLORENCE, SC M Carey/Storm/C Stigers/B English

K ALTOMARE/RHINO RECORDS/LA Katydids/Yes/Squeeze

ERICK ANDERSON/G98/PORTLAND M Carey/B English

DAVE ARTHUR/KF95/BOISE ML To Rock/M Carey/MW Smith/B English

MASCH/JEK ENT/BALTIMORE M Carey/T Campbell/Metallica/B&C Winans

**TOMMY B/KZIO/DULUTH** M Carey/Or-N-More/Steelheart/ML To Rock

G BAIN/O RECORDS & VIDEO/MIAMI B English/M Carey/G White/Metallica

DAN BAKER/WMEE/FT WAYNE M Carey/3rd Bass/Bad Co

M BARNHILL/RECORD BAR/DURHAM A In Chains/J Brown/M Carey/Metallica

M BASHKIN/BAKER & TAYLOR/CHIC B & CeCe Winans/Sting/Metallica/M Carey

L BATCHECK/REC & TAPE/COLUM J Brown/EMF/P In Pink/B & CeCe Winans

S BEAN/HARMONY HOUSE/DETROIT J Brown/M Carey/P Hyman/B&C Winans

**BOBBIE BEE/Y97/SANTA BARBARA** J Brown/Martika/S N'Pepa/V Williams

J BELL/KATM/COLORADO SPRINGS L Skynryd/L Zeppelin/Doors

KEN BENSON/WRQN/TOLEDO M Carey/Bad Co

T BRENNER/ARROW DIST/SOLON OMD/R Hitchcock/A Moyet/M Danish

T BRISTOL/PRO-FM/PROVIDENCE M Carey/RTZ

D.T.ED BROWN/WPHR/CLEVELAND OMD/M Carey/N Selection

JOE BRYANT/JUSTIN/ATLANTA M Carey/B II Men/B Seger/EMF

STACY CANTRELL/KS104/DENVER Stereo MC's/B Biv Devoe/4 Fun

BILL CATCHER/PWR93/GREENVILLE M Carey/K MacColl/P In Pink

**.IIM CERONE/WBWB/BLOOMINGTON** M Carey/PC Quest

DAVE CHRISTOPHER/KWTX/WACO M Carey/B English/Sting/B Biv Devoe

**B CHRISTOPHER/WGRD/G RAPIDS** T Show/Steelheart/ML To Rock

D CLARK/SLY96/SAN LUIS OBISPO M Carey/RTZ

TOM COLT/KCMQ/COLUMBIA, MO M Carey/B English/MW Smith

JJ COOK/93Q/SYRACUSE M Carey/S N'Pepa/B English

DAVE COOPER/WWFX/BANGOR M Carey/J Brown/B English

ALEX COSPER/KWOD/SACRAMENTO P Furs/BA Dynamite/K MacColl

ALBIE D/WPGC/WASH DC PM Dawn/F Knuckles/Anthrax/M Carey

LARRY D/XL106/ORLANDO M Carey/EMF

T DANIELS/FM106/WICHITA FALLS M Carey/P In Pink

JOE DAWSON/WBXX/BATTLE CREEK Or-N-More/L Alliance/Metallica

**RICK DEAM/HEGEWISCH/CHICAGO** K White/M Mark/Hi-C/RTZ

# BoyzIIMen Motownphilly





4 HITS TOP FIFTY ALBUMS! 6-3 HITS TOP FIFTY SINGLES! SALES: LP-1,287,000! 45-885,000! ON OVER 170 TOP 40s! CLOSEOUT ADDS: Q102 KLYV KBEQ KQCR Q995 KZIO KZZU WDBR KFFM WYCR



Great new girl group featuring Milini Khan, daughter of Chaka Khan

### ANOTHER NEW SMASH FROM MOTOWN!

"Pulling Top 10 phones. Excellent video & starting to sell." —Albie D. - WPGC

#### **EARLY ACTION INCLUDES:**

FM102	add	KZFM	add	
KS104	add	KIKX	add	
WCKZ	add	<b>I94</b>	add	<i>16</i>
KPRR	add	KKXX	add	
		<b>WPGC</b>	deb	30

Pretty ·In· Pink "ALL ABOUT YOU"







Current favorites as chosen by members of all segments of the music industry

M DIX/MICHELLE'S REC & VIDEO/WV H Lee Summer/K White/LL Cool J/RTZ

T DOWNING/SCOTT'S/INDIANAPOLIS N By Nature/K White/D Summer/V Williams

V ELLIOTT/V VENDORS/KALAMAZOO M Carey/B English/Metallica/T Campbell

J FARKAS/TAPE WORLD/CLEVELAND K MacColl/MW Smith/Sting/A In Chains

ELLIS B FEASTER/WNVZ/NORFOLK B Seger/J Jones/D Summer

MARK FEATHER/WQXA/YORK C'Vello/S N'Pepa/BN Heavies/CT Dummies

**B FENTY**/ASSOCIATED/PHOENIX M Carey/B English/A In Chains/Sting

C FIELD/FM102/SACRAMENTO L Gordon/C-N-Move

S FREEMAN/CML 1-STOP/ST. LOUIS M Carey/Metallica/A In Chains/B English

B FUCHS/ELECTRIC FETUS/MN B Thunder/Prince/L Cole/A Bad Creation

JJ GERARD/KQCR/CEDAR RAPIDS M Carey/RTZ/N Selection

TOM GJERDRUM/WZOK/ROCKFORD M Carey/B Seger

PAM GRUND/WIOQ/PHILLY Johnny O/Linear/L Melendez/A Bambata

DUSTY HAYES/WABB/MOBILE B English/M Carey

STEVE HELLER/ZFUN/MOSCOW B English/CT Dummies/A Of Lovers

C HOLMSTROM/ROUND UP/KENT T Machine/V Of The Beehive/J Jett/C House

D HOUGHTON/UNIVERSAL/PHILA D Stone/L Cartwright/B Falcon/W Downing

JOHN IVEY/98PXY/ROCHESTER M Carey/B English

K JAKIELA/GALAXY/PITTSBURGH Jodeci/S Wonder/T Show/S Nicks

J JOHNSON/BUZZ'S NEST/COLUM A In Chains/M Carey/Metallica/B English P JOHNSON/PRO ONE-STOP/TEMPE RTZ/L Kravitz/SEAL/Young MC

LIZ JORDAN/WQGN/NEW LONDON M Carey/Or-N-More/BN Heavies/MW Smith

JOHN KELLY/KYYY/BISMARCK M Carey/MW Smith/M Carey/B Seger

RUSTY KEYS/99KG/SALINA, KS MW Smith/B English/M Carey/CT Dummies

ROSS KNIGHT/KTFM/SAN ANTONIO M Carey/Michel'le

KEVIN KOLLINS/KG95/SIOUX CITY Bad Co/M Carey/B Biv Devoe/B English

KURT KRUZER/KBOZ/BOZEMAN M Carey/B English/Bad Co

JIM LASPESA/TOWER SUNSET/LA Metallica/Headcandy/S Fits/Young MC

RICKY LEIGH/FM102/SACRAMENTO M Mark/D Of Sound/M Carey/S N'Pepa

DAVID LEVINE/HMV/NYC Prince/M Attack/SEAL/Q Latifah

K MACIVER/F THE MUSIC/ROCH Metallica/LA Guns/A In Chains/G White

M MARTENS/STATEWIDE/MI V Williams/V Of The Beehive/J Lennon

M MARTIN/KIIS/LOS ANGELES L Vandross

TODD MARTIN/WQID/BILOXI M Carey/B English/G White

MAD MAX/KKSS/ALBUQUERQUE M Carey/B New Heavies/TPE/B Box

M MC CANN/WLRW/CHAMPAIGN M Carey/B English

MARK MCGILL/WSNX/MUSKEGON M Carey/MW Smith/B English

MIKE MCGOWAN/WKSE/BUFFALO L Gordon/M Carey/V Williams

J MCHUGH/WKZL/WINSTON SALEM M Carey/Kingofthehill

JJ MCKAY/KNIN/WICHITA FALLS B English/G White/M Carey/ML To Rock TJ MCKAY/WNOK/COLUMBIA M Carey/Heavy D/N Selection/V Williams

LISA MCKAY/WRVQ/RICHMOND C House/J Jones/B New Heavies/MW Smith

JIM MEECH/93Q/SYRACUSE M Carey/B English/Bad Co

JILL MEYER/WDJX/LOUISVILLE H Lee Summer

SCOTT MICHAELS/KFBQ/CHEYENNE V Williams/M Carey/Steelheart/B Seger

JOHNNY MILFORD/KWIN/STOCKTON S N'Pepa/B II Men/P In Pink/T Campbell

K MILLER/NORTH LIGHTS/ST PAUL M Attack/Carter USM/Wendy's/Northside

JOHN MOESCH/KAKS/AMARILLO B English/ML To Rock

MARK MURPHY/KGOT/ANCHORAGE R Syndicate/Ex-Girlfriend/B Biv Devoe

DAVE NICHOLAS/WKDD/AKRON,OH M Carey/B English

B O'BRIEN/HT94.9/SALT LAKE CITY Or-N-More/R Syndicate

J PALMER/KPXR/ANCHORAGE N Steen/ML To Rock/B Biv Devoe

ALLEN PETTIT/WOMP/WHEELING Or-N-More/ML To Rock/J Lennon

M PICHIK/RTI ONE-STOP/OMAHA Metallica/Young MC/Prince/M Cohn

JJ RILEY/WRQN/TOLEDO B Biv Devoe/MW Smith/B English

M ROBERTSON/PEPPERLAND/ID Sting/E Z'Nuff/F Horsemen/B II Men

KEVIN ROBINSON/WVIC/LANSING ML To Rock

J ROSE/WEST MERCH/AMARILLO A In Chains/M Carey/Metallica/B&C Winans

T ROSS/CENTRAL SO/NASHVILLE B&C Winans/LA Guns/B English/Metallica

DAVE ROY/TRANSWORLD/ALBANY B English/J Brown

# **CATHY DENNIS** "TOO MANY WALLS"

#### **12 HITS TOP FIFTY SINGLES!**

					2100	13-10
WDFX	add		KDWB	14-7	Q95	13-10
WPHR	add		WNC	9-7	KOY	13-10
			PRO-FM	11-8	Q105	11-10
HOT94.	7 deb	30	B97	10-8	KUBE	18-14
PWR96	deb	35	WKBQ	10-8	HOT102	17-14
			WNVZ	9-8	MOJO	18-15
PWR99	2-2		KPLZ	11-9	B94	23-17
WKSE	6-3		KXXR	11-9	KISN	25-21
WXKS	5-4		C			
KRXY	5-5		from the	album N	MOVE TO	THIS

Management: Simon Fuller 19 Management Ltd. In association with SBK Management for the USA

#### **TOP 10 POST MODERN!**

XL106	deb	30
WRVQ	deb	32
WDJX	deb	34
WIOQ	deb	35
WBXX	deb	38
KWOD	5.4	

 KKBQ
 12-6

 Z99
 7-6

 WIFC
 8-7

 KFMW
 10-9

 KNIN
 14-10

 KFBQ
 22-19

 KQIZ
 23-20

35 38 WSTO 25 WWFX 24 K96.7 27 KFRX 25 KG95 26 KNOE 27 WKFR 27

### **"There She Goes"**

THE LA'S

5-21	PWR92	28-25	KZZU	33-30	
4-21	WQID	30-26	KCMQ	34-31	
7-22	B98	29-26	WRCK	36-32	
5-22	WOMP	30-27	KZIO	36-33	
6-23	KKYK	31-28	B93	40-36	
7-24	WHTO	32-29	WVBS	39-36	
7-24	KBFM	34-30	WZKX	40-37	

from the album THE LA'S

Produced by Bob Andrews. Mixed by Steve Lillywhite

HOT SINGLES SALES AT: Northeast One-Stop/Albany Universal One-Stop/Phila Wilmi Sales/N.Y. Tower-Westwood/L.A. Tower-Sherman Oaks/L.A. Tower/San Diego Tower/Austin Rock Dream Records/Trenton Record City/Phila



ACTIVE ROTATION TOP 15 ALBUM ROCK TRACK! OVER 350,000 UNITS SOLD! SUMMER ROCK FOR YOUR LISTENERS!

**NOW IT'S YOUR TURN!** 

HOT SALES AT: Strawberries/Boston Nat'l Record Mart/Pitts Vinyl Vendors/Detroit Record & Tape Outlet/Col CML One-Stop/St.Louis Face The Music/Mpls Tracks/Norfolk Tower/San Diego Tower/Fresno Tower/Northridge Music Merchants/Rhode Island



"kiss my love goodbye" from the album HOLLYWOOD VAMPIRES



Produced by Michael James Jackson. Mixed by David Thoener. Management: Left Bank Management





**BOB SAY**/MOBY DISC/LOS ANGELES A In Chains/Metallica/Sting/LA Guns

M SCHNEIDER/APPLE TREE/ILLINOIS B Raitt/REM/R Hitchcock

J SHAHINIAN/RECORD EXCH/CLEVE P Hyman/G White/T Campbell/Sting

JAY SHANNON/KFQX/ABILENE M Carey/Z Marley/Sting

K SHEDD/D IN THE VALLEY/MPLS V Of The Beehive/BA Dynamite/Mr Bungle

J SHELLEY/SOUND SHOP/MEMPHIS B Adams/Firehouse/B Falcon

T SHERMAN/WJMO/CLEVELAND M Carey/B Biv Devoe/KMC Kru

TOM SHERMAN/WNYP/ITHACA M Carey/Storm/B English/L Gordon

SANDY SKETTER/CEMA/BURBANK T Campbell/Metallica/Sting/LA Guns

STU SMOKE/KQIZ/AMARILLO Bad Co/Steelheart/ML To Rock

K STAMM/SOUNDS & VID/MILWAUK M Carey/T Campbell/Metallica JIMMY STEAL/KEGL/DALLAS Blur/R Syndicate

GENE STERN/KZ93/PEORIA B English/R Sambora

TIM STOBIE/TOWER/FRESNO K Of Fools/B Animals/W Stuff/Chapterhouse

M STOCKER/Q99.5/SALT LAKE CITY B English/V Williams

STEVE STONE/KIPR/LITTLE ROCK Jodeci/L Fischer/S Out/SOS Band

M STUBER/TOWER/LAS VEGAS M Carey/A In Chains/B English/Metallica

**S TAGLIERE**/TOWER/SHERM OAKS T Love Affair/F Of The Mavis/L Cole

P TANIS/B IN MUSIC/G RAPIDS LA Guns/B English/M Carey/Sting

M TAYLOR/KKYK/LITTLE ROCK B English/Bad Co

T WAITEKUS/WCIL/CARBONDALE Z Marley/ML To Rock/Or-N-More

PAUL WALKER/OK95/TRI CITIES ML To Rock/B Falcon/M Carey C WATSON/TOWER/FLETCHER PKWY S Pumpkins/La's/Metallica/L Kravitz

L WEBB/MUSIC CITY/NASHVILLE M Carey/Metallica/G White/B&C Winans

PHIL WEST/KEWB/REDDING CT Dummies/T Machine/Metallica/J Winter

J WHEELER/WHEREHOUSE/FRESNO L Alliance/Martika/C'Vello/K White

JOEL WIDDOWS/WZKS/LOUISVILLE M Carey/Bad Co/J Jones/H Lee Summer

W WILLIAMS/KQHT/GRAND FORKS B Biv Devoe/B English/R Syndicate/M Carey

R WIMMER/Z102/SAVANNAH J Brown/M Carey/Sting/ML To Rock

S WOLF/M TO GO/INDIANAPOLIS B Seger/N Selection/B English/L Alliance

S WYROSTOK/KRBE/HOUSTON Erasure/OMD/M Carey/S N<sup>•</sup>Pepa

**DENA YASNER/KKFR/PHOENIX** A Of Lovers/P In Pink/M Murphy/Metallica

GARY ZANE/WBPR/MYRTLE BEACH M Carey/R Syndicate/Or-N-More/J Brown

### Try Us, You'll Hate Us. ++++

STATE

	_	
		_

COMPANY NAME

ADDRESS

CITY

ZIP CODE

TITLE/POSITION

TYPE OF BUSINESS

EDITORIAL, ADVERTISING AND BUSINESS OFFICES 14958 Ventura Boulevard, Sneman Oaks, California 91403. Phoner (818) 501-7000. POSTAL INFORMATION His Magazine is obubieted weakliv, with 50 issues published per year, by His, Inc, a California corporation. REPRINTS AND REPRODUCTIONS Copyright 1987 by His, Inc. All rights reserved. Reproduction or photocopying of material appearing in Hist Magazine is fordischer without written permission. Reprint may be ordered from 14958 Ventura Boulevard, Sherman Oaks, CA 91403. SUBSCRIPTIONS Call (818) 501-7000 or address subscription requests to Hist Magazine, 14559 Ventura Boulevard, Sherman Oaks, CA 91403. Single copy price \$600. Subscription price \$300.00 per year. All subscriptions payable in U.S. Hinds only Please allow 2 to 4 weeks for change of address to take effect. POSTMASTER Send change of address to Hist Magazine, 14958 Ventura Boulevard, Sherman Oaks, CA 91403.

A full one-year first-class subscription is \$300.00. Overseas \$350.00. Please send all subscription requests plus check or money order to: HITS MAGAZINE 14958 Ventura Boulevard Sherman Oaks, CA 91403 PHONE> 818.501.7900 FAX> 818.789.0259 1

A CONTRACT	LUTF ON OVER 120 TO			N D R O S S	
	WPHR add KJ103 add KQMQ add WJLQ add WOVV add ALSO ACTION AT: WMXP deb 29	WPGC 21-16 KRXY 20-17 WNVZ 24-21 KMEL 25-22 WCGQ 26-22 PRO-FM 29-23 WCKZ 32-23 WCKZ 32-23 WZKS 29-26 HOT97 33-30 KTUX 34-30	WBBQ 36-31 WNOK 38-32 9999KHI 40-33 KIIS WIOQ WXKS KKFR WHYT KXXR KUBE WZOU KPLZ PWRPIG	49-41 HITS TOP FIFTY SINGLES! AND MANY MORE! On Epic.	

### HENRY LEE SUMMER "till somebody loves you"

NOW ON O	VER 110							
		WZYP	deb	30	WVIC	18-11	Q102	30-27
TOP 40s INC	LUDING:	KBEQ	deb	31	WPHR	25-21	WRQN	32-27
		KKRD	deb	32	WKDD	27-22	WSTW	32-28
KKBQ	add	WFLY	deb	33	WQUT	30-22	WDJX	33-29
PRO-FM	add	<b>WVSR</b>	deb	35	WNNK	29-23	WHHY	35-30
WZKS	add	G105	deb	35	KRXY	28-24	ККНТ	34-30
JET-FM	add	WBBQ	deb	37	WCGQ	30-25	WNC	
WHOT	add	999KHI	deb	39	KTUX	29-25	WZPL	



Executive producer Michael Bolton. Management James Bogard Associates. Mixed by Brian Malouf



# "straight to your heart"

AOR TRACKS: DEBUT 22!

EARPICKS WINNER! MOST ADDED! 60 TOP 40s — FIRST WEEK!

Produced an engineered by Ron Nevison for Sausalito & Global Inc. Management: Trudy Green/HK Management

### **TONY TERRY** *"with you"*

					WPGC
		KQMQ	deb	12	KMEL
		194	deb	20	KTFM
PWR10	6 add	HOT95	deb	29	KZFM
<b>Z90</b>	add	KOY	deb	30	WIOQ
KCAQ	add	WQXA	deb	31	HOT97.7
KIXY	add	KKMG	deb	32	KKFR
WABB	add	999KHI	deb	35	WMXP
B95	add	KYRK	deb	38	WCKZ

45 37 HITS TOP FIFTY SINGLES! COMBINED SINGLE SALES OVER 320,000 UNITS!!

1-1

2-1 13-9

9-9

15-12

16-13

20-17

20-17

16-12 Hot

Hot

Hot

FM102 22-19 Q106 25-23 Hot KBFM 33-26

ALSO BREAKING AT: KGGI WCGQ PWR102 KPRR WLAN KDON WBBQ KNOE KZZB



Produced by Ted Currier for Platinum Vibe Productions, Inc.

# SMALL CHANGE

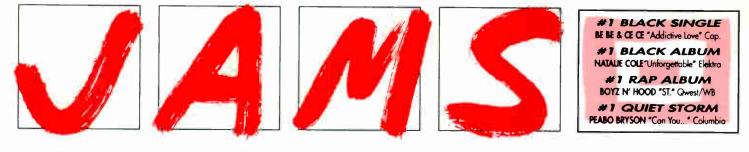


### TEARDROPS

The new single from their self-titled debut album SMALL CHANGE

Produced by KENNY HARRIS Executive Procucers ED ECKSTINE & SAMUEL J. SAPP Management & Direction: WAYNE STYLES





# **Delicious Vinyl Is Back! HEAVY HITTERS!**



The Brand New Heavies are a BAND, jack. That means no Milli Vanilli, Mr. Microphone, is-it-live-or-isit-Memorex nonsense when it comes to deliverin' the goods. The London quintet straight up grooves. And grooves HARD.

While the bottom is rock solid, the T-O-P is smooth as silk. Enter Miss N'Dea Davenport — beauty, brains, and a voice that could melt diamonds.

"This is a perfect fusion for the '90s," raves Larry Myles of Milwaukee's Audio Vibe. "N'Dea and the band SMOKE!"

"The Heavies are made for Black Radio," continues Vinyl promo Delicious gunslinger Tom Bracamontes, who took time out of his busy schedule of brushing Tone Loc's sneakers to talk with the mutants at this mag. "The way their unique style of music has been recieved speaks for itself."

Check these digits - 95% of our reporters on it, Top 20 on the Black Singles Chart, Top 10s at KMJM, KPRS, WHUR, WTLC and KMJQ, a 4-point average move and heavy action at the cash registers.

These numbers are even more impressive when you consider that many stations are just gettin' started on it, which means that this track is nowhere near its peak.

Which is a lot more than you can say for us.

I Wanna B Ure... Giant/Rep 4915 F. JACKSON cond Time For... Cap 44731

F.S. EFFECT

One Night Stand Atl 4058-2 LEVERT Give Me A Little Atl 3990-2

L. A. POSSE

Virgin 4014 M. CONDITION TYCIE & WOODY GARY TAYLOR Breakin' My Heart The Rhythm's... Take Control Breakin' My Heart A&M 817072

M. ATTACK

Safe From Harm

POWERULE S. GENERATION That's The Way... P. Groove 91755 You Are Everything Bust/Cap 44754 The Rhythm's... Elek 8403-2

V. Vue 2-21191

HITS August 26, 1991



THE ESCOFFERY'S [look who's loving me]from the album opinions

> produced to Marcus Johnson Stave campbell for Ethnic Boyz Prodis management: Robert Mills

# name you know.

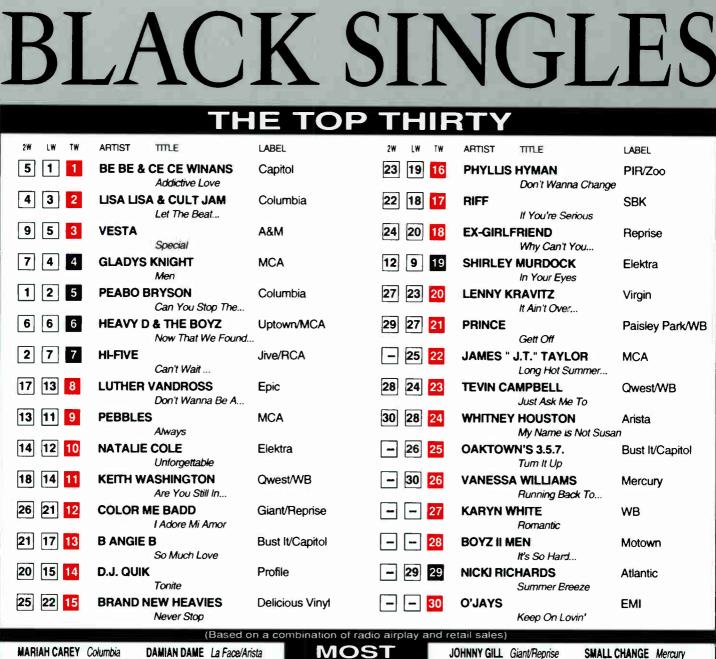


producer: Derek Bramble, management: Winki Simms, Fighardson Consultants



Central La

#### JAMS



DAMIAN DAME La Face/Arista

STEVIE WONDER Motown S.O.S. BAND Pers./A&M MOST DDED

MARC NELSON Capitol

GENE RICE RCA

MARIAH RULES: The ad reads, "Mariah Carey, picking up.... where she never left off." Our sentiments exactly. "Emotions" trounces some strong competition to grab this week's Most Added crown, and it looks like Ms. Carey is well on her way to writing a new chapter in the annals of popular music. Can you say Grammy? I can. In fact, I've already given her a "Graham A." — a gleaming '62 Chevy Super Sport hubcap which she proudly displays in her burgeoning trophy case .... Stevie Wonder checks in behind Mariah, as his "Jungle Fever" gem "Funday" has programmers everywhere smilin'.... The third in a trio of MASSIVE records this week is Damian Dame's "Right Down To It," which pulls in over half of our reporters out-of-the-box. Whew ....



Both the S.O.S. Band and Johnny Gill's new JAMS continue to build, and Mr. Gill is knockin' 'em dead on the road, with fellow Washingtonians Shades Of Lace handling the backup chores.... CHART ACTION: Be Be & Ce Ce Winans hold on to the throne, holding off a strong charge from Lisa Lisa & Cult Jam, while Luther Vandross, Color Me Badd and cover Brand New Heavies are chargin' extra-hard to the top. Will they go all the way?... KEEP YOUR EYE ON: Small Change, Gary Taylor, Gene Rice, Marc Nelson and the Stylistics .... ON THE HORIZON: Atlantic's new U.K. discoveries Escoffery's will soon cease being a well-kept secret. When you get their new LP, you'll see what I mean.... See you at Jack The Rapper. Later.



# ALBUMS

### THE TOP THIRTY

2W LW TW	ARTIST TITLE	LABEL	2W LW TW	ARTIST TITLE	LABEL
111	NATALIE COLE Unforgettable	Elektra	13 20 16	GLADYS KNIGHT Good Woman	MCA
322	BOYZ II MEN Cooleyhighharmony	Motown	15 14 17	NEW JACK CITY Soundtrack	Giant/Reprise
4 4 3	J.JEFF & F.PRINCE Homebase	Jive	17 17 18	STEVIE WONDER Jungle Fever	Motown
234	BOYZ N' THE HOOD Soundtrack	Qwest/WB	19 19 19	PHYLLIS HYMAN Prime Of My Life	PIR/Zoo
22 10 5	COLOR ME BADD C.M.B	Giant/Reprise	21 21 20	PEABO BRYSON Can You Stop The	Columbia
5 5 6	NWA efiL- 4- zaggiN	Priority	<mark>21</mark>	COMPTON'S MOST Straight Checkn 'Em	Orpheus/Epic
997	GETO BOYS Making Trouble	Rap-A-Lot/Priority	- 16 22	HI-FIVE Hi-Five	Jive/RCA
6 7 8	LUTHER VANDROSS Power Of Love	Epic	24 23 23	VESTA Special	A&M
7 6 9	HEAVY D & THE BOYZ Peaceful Journey	Uptown/MCA	<u>24</u>	JENNIFER HOLLIDAY I'm On Your Side	Arista
10 8 10	LENNY KRAVITZ Marna Said	Virgin	25	YOUNG M.C. Brain Storm	Capitol
	3RD BASS Derelicts Of Dialect	Def Jam/Columbia	30 27 26	JODECI Forever My Lady	Uptown/MCA
12 12 12	DJ QUIK Quik Is The Name	Profile	<u> </u>	LEADERS OF THE A Future Without	Elektra
	C&C MUSIC FACTORY Gonna Make You Sw	Columbia eat	23 22 28	L.L. COOL J Mama Said Knock	Def Jam/Columbia
	BE BE & CE CE WINANS Different Lifestyles	Capitol	_ <u>30</u> 29	OAKTOWN'S 3.5.7. Fully Loaded	Bust It/Capitol
18 13 15	ICE T O.G.	Sire/WB (Based on r	29 24 30	ABOVE THE LAW Vocally Pimpin'	Ruthless/Epic

(Based on retail sales)

IS MANNY MOVIN'?: Rumors continue to swirl around the head of **Profile** Promo hotshot Manny Bella. The strongest buzz seems to be centered on a move by the **PolyGram** brass to acquire his services, but whether he'll bite or stay at his present home is not clear.... Speaking



of the folks at **Poly**, we hear word that they're in it to win when it comes to acquiring the distribution rights of a Black Music institution.... The grand poobahs at **MCA** seem to be more than a little nervous about the progress of the recording of the new **Bobby Brown** LP. Will there be action to come?... Lots of action in Radioland, with the big story being **WBLK** Buffalo PD "Hurricane" Dave breaking South to Pittsburgh, where he will program progressive outlet **WAMO**. Eric Faison has exited in the wake of his entry, while Lou St. James becomes the acting PD at Dave's old home, giving **Roger Moore** the temporary music chores.... At Nashville's **WQQK**, former **KPRS** PD **Paderick McFreen** steps in as OM, while Vic **Clemons** will handle the MD duties.... In sunny St. Petersburg, **WRXB**'s **Tony Rush** has returned to his Quiet Storm spot due to overwhelming public demand, while **Dave** "D.C. *Hitman*" **Rogers** will step to the A.M. and handle the morning drive.... Congrats to **Scott** 

Jantzen and the staff of Ocean City's WOCQ, who have housed their competition, nearly doubling the Arbitron numbers of their closest rival!... In a novel move, New Orleans' WYLD has decided to open a hip-hop club in the station's basement, with Steven J. Ross and Rob Fresh rockin' the turntables.... Elleen Venzon has been appointed GM of Los Angeles' hottest nightclub, R&B Live. She denied knowing Graham Armstrong.... Crystal K. Jones has become Associate Management Coordinator at Hervey & Company..... Finally, we want to wish Epic kingpin Maurice Warfield a speedy recovery from his recent surgery.... EVERYBODY'S TALKIN': Berry Gordy, Robert Johnson & Alana Singleton.

/

# forever

The new single and video follows

the hits "Call Me" and "Amazing Love" • From the album THE HEART OF THE MAN • On tour now with Dave Koz!

n Capitol Compact Discs, Cassettes and Records • Management: Dan Cleary Management Associates

Carpetol MAN HAT TAN 0 1991 Capitol Records, Inc.





### 8.



STORM WATCH: We hear that WZHT Quiet Storm stud Bryant Corbitt is the pride of Montgomery, AL. He's such a local hero that the citizens have even named a street after him. So the next time you visit this lovely little city, be sure to take a cruise down Loser's Lane. At the end of

the road, you'll find the man himself hypnotizin' folks with the latest slow JAMs, including Teena Marie's silky "Miracles Need Wings to Fly" (Epic), Whitney Houston's (pictured) latest winner, "After We Made Love" (Arista), yet another Lisa Fischer monster, "Last Goodbye" (Elektra), Luther Vandross' beautiful "I Who Have Nothing" (Epic), Tony! Ton!! Tone!'s slinky "Just Me And You" (Qwest/WB) and Peabo Bryson's super-smooth "Shower You With Love" (Columbia). See ya in seven.

### RADIO AIRPL

2W LW TW	ARTIST TITLE	LABEL
11	PEABO BRYSON	Columbia
4 3 2	Can You Stop The VESTA Special	A&M
7 5 3	KEITH WASHINGTON Are You Still	Qwest/WB
324	SHIRLEY MURDOCK In Your Eyes	Elektra
985	LUTHER VANDROSS Don't Wanna Be	Epic
696	NATALIE COLE Unforgettable	Elektra
5 6 7	PEBBLES Aways	MCA
8 7 8	BE BE & CE CE WINANS Addictive Love	Capitol
20 15 9	COLOR ME BADD	Giant/Reprise
11 10 10	RIFF If You're Serious	SBK
12 12 <mark>11</mark>	B ANGIE B So Much Love	Bust It/Capitol
13 11 12	PHYLLIS HYMAN	PIR/Zoo
2 4 13	HI-FIVE Can't Wait	Jive/RCA
16 14 14	WILL DOWNING I Go Crazy	Island
23 17 <mark>15</mark>	O'JAYS Keep On Lovin' Me	EMI
18 16 16	JENNIFER HOLLIDAY	Arista
10 13 17	LEVERT Baby, I'm Ready	Atlantic
22 21 18	BOYZ II MEN It's Hard To	Motown
19	STEVIE WONDER These Three Words	Motown
17 19 20	TONY TERRY With You	Еріс
- 23 21	TONY TONI TONE Me And You	Qwest/WB
- 22 22	TRACIE SPENCER Tender Kisses	Capitol
14 18 23	SWEET OBSESSION I'm A Good Woman	Epic
24	YOURS TRULY Come & Get It	Motown
<b>- -</b> <mark>25</mark>	BOYZ II MEN Uhh Ahh	Motown

(Based on radio airplay)

# For Five Years These People Have Said YES To Y.E.S.



**Y.E.S. To Jobs** was created in 1987 by A&M Records to provide minority high school students with summer jobs in



the music industry. Since its inception, it has grown from placing 50 students in 4 cities to placing more than 200 students in 14 cities. **Y.E.S. To Jobs** would not succeed without the participation of its many friends, including the



generous support of its sponsoring companies, who provide not only jobs, but financial assistance.



SPONSORING Companies

Atlantic Records KTLA Polygram Warner Bros. Warner Chappell WEA

## PARTICIPATING COMPANIES

A&M Records Arista Records BMG Billboard Publications Bust It Records East West Jackson Jones Management **KBIG KKBT KKGO** LA FACE Records L.A. Chapter, National Academy of the Recording Arts and Sciences Mercury Records Mitchell, Silberburg & Knupp **MTV Networks Music Plus** National Academy of the **Recording Arts and** Sciences **Perspective** Records PGD



Recording Industry Association of America RCA Tower Records Universal Record Distributors Westwood One Wherehouse Records & Tapes Wright Banks Films Zoo Entertainment





JUST SAY HO!: The fine, fine citizens of Basimore were overjoyed that rhyse king Chuck D recently made a srip to their far city to judge WEBB's "Say No To Drugs" essay contest. Unfortunately, none of these fine citizens could be found to pose with the legendary rapper, so he had to settle for a snap with these three knuckleheads Def Jam's Thomas Lytle, PD Frenk Becoate and GM Alex McCeamy were so happy that the camera didn's break when the photographer pointed it in the r direction that they forgot to give the essay winners their prizes, which included a Nancy Reagan damboard and an autographed picture of Rick James.



ERICK & PARRISH MEETING DULLARD: While they really would have rather stayed home to brush their hi-tops and watch reruns of "227," the gene-ous folks from EPMD climbed into their Benzos and cruised down to Richmond, VA to cheer up WPLZ evening DJ Tony LOVE, who has been kind of down in the dumps lately due to the barrage of harrassing phane calls he has been receiving from JAMS Rap Editor Darry! Lindsey. It seems that the Big D sucks down some helium, and asks Tony to run down a blaw-5y-blow account of his most recent dates, all in the name of research. Ve lave Darry! He's one of us.



GOOD AND EVIL: No matter what anyone tells you, Pendulum honcho Ruben Rodriguez does NOT own the JAMS section. Oh sure, he might appear in the mag every week (this time, he's hangin with his new artists Hen Gee & Evil-E, their manager Guy Oseary and Pendulum's David J. Glinert). And yeah, we guess we use the word "genius" to describe him (then again, our I.Q.s are so low that Dan Quayle seems like a Mensa candidate in comparison). And we admit that if you check the beautiful shine on his shoes, you'll notice our handywork. But he doesn't control us. Trust us.



NIKKI GETS NOOKIE: Which is a lot more team we can say about the folks at this magazine. While the Def Jam gedders rolls into to vn and has her smoke of sH-star quality men (though un orturnately there weren't even ary bench warrners when she visited the lovely environs of Fayetteville's Paradise Records), we sit at home and d'al random namers in the others hope that someone will drag us out of our miserable existence. We're not rich, we're not famous, but at least we're not as thoroughly bered as you are. What the heck are you doing still reading thes?



THE E-TICKET. We love Shiela E.! We adore her! She's the best! We'd give two weeks' swary (approximately 35 cents) to meet her. Unfortunately, she doesn't even know we exist. Then again, neither does anyone else. Here the Bay Area percussionist extraordinaire chills with KSOL's "Dancin" Dave Mo'ales and Russ Allen, who have turned around the station so much that their batts have almost as many lipstick prints on them as Graham Armstrong does.

A World Class Vocalist Emerges...

Introducing



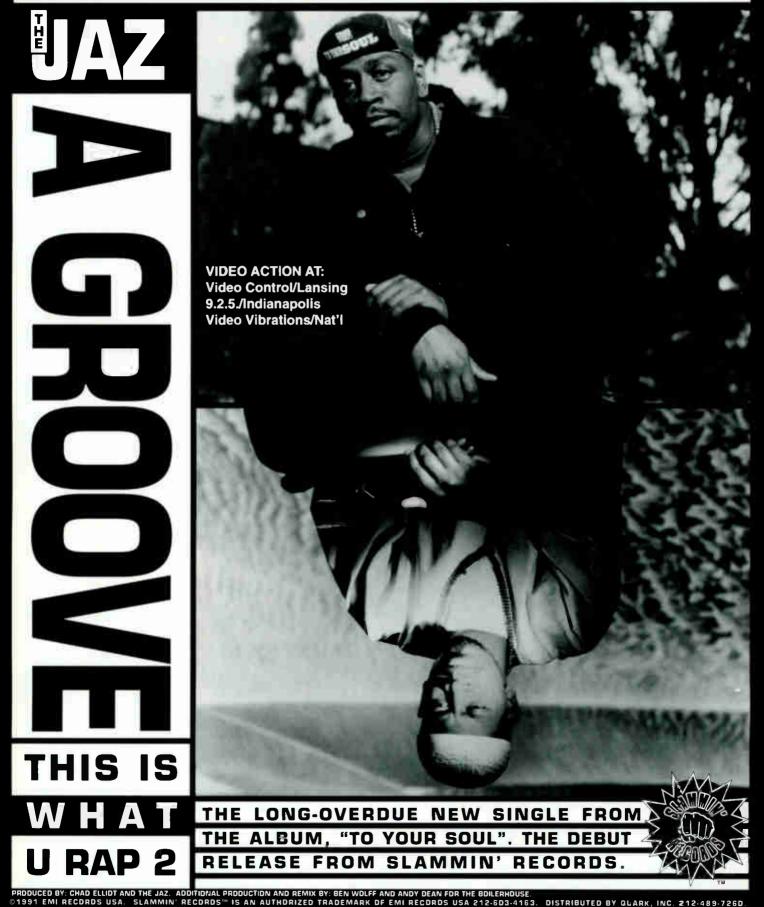
I'm Yours Tonight (38002 4 cassettz single) (38002 2 CD 5)

Her Hit Debut Single On Ear Candy Records From The Forthcoming Album "I'm Yours Tonight" Produced By Darryl Shepherd



Ear Candy Logo MoCo Entertainment Corp. BMG Logo @ Registered Trademark of BMG Music. @ 1991 RoCo Music Group Manufactured and Distributed by BMG Distribution. PRINTED IN THE US/

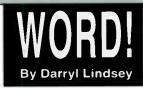
# **OFTEN IMITATED NEVER DUPLICATED**



# RAP

2W LW TW	ARTIST TITLE (LABEL)	COMMENTS	2W LW TW	ARTIST TITLE (LABEL)	COMMENTS
4 3 1	BOYZ N' THE HOOD Soundtrack (Qwest/WB)		20 18 16	L.L.COOL J Six Minutes Of (Def J	MTV Awards am/Columbia)
812	GETO BOYS Making Trouble (Rap-A-	Still Strong Lot/Priority)	28 22 17	TIM DOG * F_ck Compton (Ruff He	Video Is Out! ouse/CBS)
123	N.W.A. efiL-4-zaggiN (Priority)	New Sing-At Radio	25 23 <mark>18</mark>	BIZ MARKIE * What Cornes Around	WBLS Add (C. Chillin'/WB)
644	HEAVY D & THE BOYZ Peaceful Journey (Uptor	<i>Maintaining</i> wn /MCA)	18 16 19	ABOVE THE LAW Vocally Pimpin' (Ruthle	Down Wit NWA ess/Epic)
5 5 5	DJ J JEFF & F PRINCE Homebase (Jive)	Single Coming	19 19 20	KOOL MOE DEE * How Cool Can A (Jiv	<i>Leveling</i> e/RCA)
16 9 6	NAUGHTY BY NATURE * O.P.P. (Tommy Boy)	Hottest 12"	10 15 21	CHUBB ROCK * Chubbster (Select/Elek	
14 8 7	D.J. QUIK * <i>Tonite</i> (Profile)	Near Platinum	17 21 22	AMG * Bitch Better Have (Se	Peaked elect)
15 10 8	COMPTON'S MOST* Growing Up In The (Q	#9 Video Chart west/WB)	- 28 23	LEADERS OF THE A Future Without (Ek	<b>Good Jump</b> ektra)
279	CHUBB ROCK The One (Select/Elektra	Hot Hot Hot	24 24 24	ICE T O.G. (WB)	Single Out
3 6 10	HEAVY D & THE BOYZ * Now That We Found (	Working CHR (Uptown/MCA)	27 25 25	MAIN SOURCE * Just Hangin' (Wild Pitch	Hangin' Around ∿EMI)
9 11 11	3RD BASS Derelicts Of Dialect (Det	Answer On Way [Jam/Columbia)	30 27 26	M.C. BREED Aint' No Future (Ichib	11010 op 10 21 0
13 14 12	DJ QUIK Quik Is The Name (Prof	<b>Quik Moving Up</b> iile)	- 28 27	LEADERS OF THE A Future Without (Ek	5
7 12 13	SLICK RICK * I Shouldn't Have (Def	<i>Holding</i> Jam/Columbia)	<b>– 29 28</b>	JUSTIN WARFIELD * Season Of The Vic (Qu	Building Base west/WB)
23 17 14		Sales Continuing	22 26 29	TERMINATOR X Valley Of The (Pro D	Buckwikding Division/RAL)
21 20 15	COMPTON'S MOST Straight Checkin' (Epi		<b>— —</b> <mark>30</mark>	OAKTOWN'S 3.5.7. * Turn It Up (Bust It/Capi	
	(8	ased on retail sales)	* = 12" sir	ngle	

ROCKY'S ROAD: Is Strong City Records six feet under? Word on the inside has owner Rocky Bucano (his partner, Zulu Nation pioneer Jazzy Jay, split with him a while back, taking the company's studio while Rocky took the label) dissolving the MCA-distributed hip-



serious Japanese ranks and some serious Japanese banks. Why we let another one get away is beyond us.... ANOTHER ONE BITES THE DUST: Lorenzo "Iced Tea" Thomas has been given the gas line from the folks at WCDX, who have discontinued his rap-heavy

hop outlet, and selling off the acts to the mack daddies with the biggest bankroll. Rocky himself is far from down for the count, and has been meetin' with some very heavy hitters. Will he live extra-large at a major label rap department soon?.... Will **Wild Pitch** promo kingpin **Sincere** be makin' a power move soon?... Word is the folks at **Capitol Street** are about to hit kinda' stupid with a crazy-large rap world coup. Hold on to your jimmy hats!... Lots of action on the dial, as **Michael** "*Militant Mixin*''' **Moore** resurfaces at L.A. public radio outlet **KCRW**, while former La La Land mixmaster **Curtis** "*Tokyo* with the geishas, suck down some sushi and score some

"Powerhouse Party" mix show. Our man kicked it kinda lovely on the airwaves, and should get his props.... On the live tip, Jamaican toastmaster Shabba Ranks ripped shit up during his recent performance at Smogtown's Palladium, droppin' some mighty fat rhymes to an extremely receptive crowd. Also on the ragga train, new Def Jam signing Jamalski moved an all-star Left Coast crowd, including Funkytown Pros, Jesse Jaymes, Poet Society, Cypress Hill and Divine Styler.... Look for JAMS cover rulers Brand New Heavies to bomb the live funk groove while collaboratin' with such illustrious microphone kings as 3rd Bass, Main Source and Grand Poobah Maxwell on an upcoming LP project. Peace.

JAMS

#### AN EXCLUSIVE HITS INTERVIEW WITH KOOL MOE DEE BY PASCALE LANFRANCHI

#### It's been a few years since your last album. Are you concerned about maintaining your popularity?

When you're just an entertainer, you're only as hot as your last record, but if you're an artist that touches people, you will last. Sometimes you can say something profound and it will stick with *a* person for the rest of their life. I think I have more faithful fans than most rappers.

### Has spending a lot of time in LA. influenced your writing?

other rappers.

### Do the kids understand everything you're rapping about?

I'm trying to communicate and educate. I would expect for somebody that didn't understand what I was saying to try to find out what I meant. Real fans have told me they heard a term that I used and they went and looked up the word because they didn't know what it meant, and that's the whole idea — to stimulate thought. I want to deal with serious issues as opposed to just going, "Ho, clap your hands." If you want to be entertained, just go out and listen to LL. and Hammer; if you want to hear something where somebody is going to make a social statement, that's the path I chose. Two years ago, you did a song called "They Want Money," which offended a lot of women. On the new record, you now claim "the woman is the driving force for any powerful man." Why this change in attitude?

I don't think I've changed. "They Want Money" was one of the most popular songs on the album,



I still have a New York mentality. My whole thing is to not get caught in the hype. I do like LA. because it's the place to come to make you feel like **a** star, but in terms of keeping my feet on the ground and being real — that's where my New York roots come in.

Is your song "Death Blow" meant to dis' LL. Cool J? I thought you guys buried the hatchet. Don't get me wrong — I'm very happy he's selling records. L.L.'s had more pop success than anybody else in the rap community. He makes good records, but the lyrical content is so much weaker than what he's capable of doing. He's doing what he has to do to get paid and my hat's off to him for that. The only reason I even made this record is because he made a record called

"Rappers have a chance to actually make a difference in society because we have so many children listening to us."

"To The Break Of Dawn" on his album. I thought the whole feud was over with. I can be very spiritually conscious, but if somebody slaps me in the face in front of the public, I'm gonna fight them.

#### You often complain that parents don't understand the power of rap.

If you want to teach, you have to get people's attention first. Jesse Jackson can say the same things I say — and although he's my superior in terms of articulating certain issues — he wouldn't have the same effect on a crowd of kids ten years old because they can't relate. Rappers have a chance to actually make a difference in society because we have so many children listening to us. We can actually change the consciousness of the young brothers and sisters, which is why I get down on

For over a decade, rapper Kool Moe Dee has been on a mission to move more than just bodies. Two years have gone by since his last alburn, "Knowledge Is King," but his latest release, "Funke, Funke Wisdom," is proof that the great Kommunicator is still wrapping his silvery-tongue around the issues of the day. Kool Moe Dee mixes social activism, Afrocentric viewpoints and cool rhymes to address the problems within the urban community. By discussing the ravages of drugs or the negative attitudes society inflicts on his people, Kool Moe Dee wants to show the world, after all these years, he's a rebel with a cause as well as a beat. HITS' resident French import Pascale Lanfranchi "Fries," who thinks a social issue is what wine to drink with fish, soaked up the man's funky truths.



but on the same record, there is another song called "All Night Long," in which I'm describing a whole other aspect of women, but apparently nobody paid attention to it. I tried to strike a nerve with "They Want Money," like Spike Lee does in his movies. I wanted to offend those women it didn't apply to. The point was to put women that are very materialistic on the spot — and for those that aren't to apply more pressure on those that are.

On one hand, you keep telling kids how important it is to stay in school, then you criticize the educational system in America. What's the solution?

There are no guarantees about what's going to happen in life, but in order to even play the

#### "The bottom line in our capitalist system is money. That's why drug dealers have the right idea, only they're applying it to the wrong art."

game, you need that diploma. That's not to say the education you get is going to be beneficial, because the real trick to this whole system is to learn economics and call it a night. Learn about banks and the fact that everything is built on debt. The bottom line in our capitalist system is money. That's why drug dealers have the right idea, only they're applying it to the wrong art. After knowledge and its application, what's next?

Understanding. The next album is "Understanding Power." Understanding the fact that, even with knowledge and wisdom, there are still obstacles designed to keep you down. When you can understand that and react accordingly, you'll never quit because you'll have the wisdom to get around them. It's up to you to persevere.

# TWENTY-THREE POSITIONS IN A ONE NIGHT STAND!

**POSITION No. 1:** 

POPPIN' IN THE NASTY NEW PRINCE MAXI FEATURING "GANGSTER GLAM," "CLOCKIN' THE JIZZ" AND "GETT OFF"

### PUT IT ON AND GET SKEEZED.

### DON'T FORGET YOUR NITECAPS, BABY.

PEEP THE VIDEO!

PRODUCED, ARRANGED, COMPOSED & PERFORMED BY



DIAMONDS AND PEARLS

MANAGEMENT BY PAISLEY PARK ENTERPRISES

# U.

dedicated
 weight of Reported - Marcal Report data Concept Concept of BMG Marcal Barrier (Sector, USA, BACRARD + Sector) BMG Marcal Barrier (Sector, USA, BACRARD + Sector) BMG Marcal Barrier (Sector, USA, BACRARD + Sector) BMG Marcal Barrier (Sector)

4175

POSTINUDERN

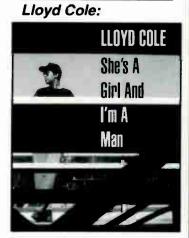
(Based on a combination of airplay and sales.)

LV	V T	W ARTIST-LABEL	COMMENTS
1	1	SIOUXSIE & BANSHEES - Geffen Kiss Them For Me	MTV BUZZ BIN!
3	2	<b>B.A.D. II</b> - Columbia Rush	MURPHY KNOWS
4	3	SMASHING PUMPKINS - Caroline Various	LP OF SUMMER!
5	4	PSYCHEDELIC FURS - Columbia Until She Comes	Airplay leads
2	5	R.E.M WB Various	Tom's Diner?
15	6	ROBYN HITCHCOCK - A&M So You Think	MTV BUZZ BIN?
7	7	CROWDED HOUSE - Capitol It's Only Natural	ADD LLOYD COLE
8	8	NED'S ATOMIC Columbia Happy	Still ticking
6	9	ELECTRONIC - WB Tighten/Message	Nice lampshade
9	10	SEAL - Sire/WB Crazy	Wynette>Seal
10	11	THRILL KILL KULT - Wax Trax Sexplosion	TUBES of 90's
12	12	WONDERSTUFF - Polydor/PLG Caught In My	HAVE A COW!
11	13	CHAPTERHOUSE - Dedicated/RCA Falling Down	thathousething
20	14	MARY'S DANISH - Morgan Creek Julie's Blanket	AIRPLAY!SALES!
16	15	SQUEEZE - Reprise Satisfied	Airplay jumps
25	16	MUDHONEY - Sub Pop Various	Hear on KNDD!
13	17	PRIMUS - Interscope Jerry Was A	Phenomenon
17		EMF - EMI Lies	MTV BUZZ BIN!
14	_	LIVING COLOUR - Epic Talkin' Loud	Lollin'around
21		KIRSTY MACCOLL - Charisma Walking Down	SALES START!
19	21	MEAT PUPPETS - London/PLG Sam	Sam=Main Man
23	22	JESUS JONES - SBK Various	TourTour!
•••	23	MASSIVE ATTACK - Virgin Safe From Harm	PoMo SMASH!!!
	24	CARTER U.S.M Chrysalis Sheriff Fatman	Unstoppable
24	25	JAMES - Fontana/Mercury Sit Down	Heading Reading!

#### POST TOASTED By Ivana B. Adored

**GEEK LOVE**: You're not *truly* PoMo if you *only* have an eating disorder, a chemical imbalance in the brain (requiring you to absorb mass quantities of prescription drugs), a "dys-functional" family or relationship; nope, not enough. According to that *other* barometer of popular culture, VANITY FAIR, "erotomania," or a personality disorder where one thinks they are passionately loved by another, capable of turn-

ing fantasy into violence is the way to be! Just thought you would want to know what's on the "cutting edge" of PoMo these days.....The Smashing Pumpkins are livin' large at #3. This is for real. No mirrors (re: no advertising, weekend excursions, hype, etc); even 91X added the record this week! The Pumpkins are doing so well because I know they're in love with me.....The 91X programming crew have been everso-busy getting KNDD ready to go "on the air" in



Loves Me Madly, Deeply.

Seattle. Finally, a PoMo station in the city that's been bereft of a commercial outlet since KJET went dark. Let's hope they play lots of local faves like Hendrix, the Posies, Mudhoney the Walkabouts, Heart and Metal Church. (Halloran, Kevin Stapleford and ALL of Seattle; they're in love with me. Who do you think the Space Needle was erected for, in the first place?).....If you love the Blue Nile as much as they love me, check out the song "Other Side Of Town" on the new Julian Lennon record. Julian wrote and sang this brilliant song with Blue Nile vocalist Paul Buchanan. Look for a John S. Hall/Julian Lennon interview disc on its way to you. Yeah, yeah, John S. Hall only thinks I'm o.k., but Julian adores me......Massive Attack is way-happening at PoMo! It debuted on the chart at #23, with adds at stations as diverse as CFNY. WRSI, KBCO and WOXY! Where the fuck is KROQ! Lewis, babe, wake-up (next to me) and take another gander at the #1selling-PoMo retail-LP in L.A.! This is a god-like record and I'm as white as you get.....Pere Ubu, who named themselves after my favorite play, are trying to raise money to appear on the Letterman show. Scores of musicians (some of my closest friends) have pledged their support, and I'm more than willing to kick in my "two cents" if Tim Hyde is willing to fly me in on Sept. 11th to hang out in the "green room" (my favorite color) during the taping. Whattya say?.....It's off to the 1st International Pop Underground Convention in beautiful Olympla, WA. If I'm going, it's gotta be a PoMo Happening!



USTINUDERN

H07

1. TIN MACHINE (Single) (Victory/PLG) 1. ROBYN HITCHCOCK (A&M) 1. BIG AUDIO DYNAMITE II (Columbia) 2. AMERICAN MUSIC CLUB (LP) (Alias) 3. SMASHING PUMPKINS (Caroline) 3. GRAPES OF WRATH (Single) (Nettwerk/Capitol) 4. PSYCHEDELIC FURS (Columbia) 4. TIMBUK 3 (LP) (I.R.S.) SIOUXSIE & BANSHEES (Geffen) 5. COIL (LP) (Wax Trax) 5. KIRSTY MACCOLL (Charisma) 5. JOHN LEE HOOKER (LP) (Pointblank/Charisma) (Hot reports from the nation's leading radio and retail outlets) HYDE PARK CORNER / ARRON WHFS / WEASEL / ANNAPOLIS **CD ONE STOP / DAVE CARROLL** CD101 / KELLI GATES / ABLER / IRVINE B.A.D. II / BETHEL COLUMBUS Candy Skins Transvision Vamp В.А.Д. П Ned's Atomic Dustbin Power Of Dreams Crowded House Voice Of The Beehive Mary's Danish Thrill Kill Kult Erasure Joan Jett Dino Galactic Cowboys Erasure Siouxsie & Banshees Joan Jett Eleven Carter USM Chapterhouse WHTG / MIKE BUTSCHER / AS-VINYL VENDORS **BURY PARK NEWBURY COMIX / NATALIE** MAGNOLIA THUNDERPUSSY / EL-WERLIN / BOSTON MARGARET EVANS / LIOT / KALAMAZO **Psychedelic Furs COLUMBUS** Psychedelic Furs Wonder Stuff Metallica B.A.D. II Ned's Atomic Dustbin Smashing Pumpkins Smashing Pumpki Kirsty MacColl Eric's Mother KLF Squeeze Pica Huss B.A.D. II Farm Mr Bungle Siouxsie & Banshe Carter USM WUOG / TERI DONNELLY / **KBLE / RON SORENSON / DES** WBCN / OEDIPUS/CARTER ALAN MOINES KJHK / DONOVAN F ATHENS LAWRENCR, KS Aaron Neville Gary Clail / BOSTON Kraftwerk Robyn Hitchcock Squeeze Pearl Jam **Psychedelic Furs** Black **Moving Targets** Insane Jane Northern Pikes Voice Of The Beehive **Tin Machine** Ice-T Robyn Hitchcock Chapterhouse David Wilcox Neighborhoods Nina Hagen Orb TURTLES / THOM DRAM / AT-MIDDLE EARTH / BRIAN KBCO / DOUG CLIFTON / ROSSER / DOWNEY, CA KROQ / LEWIS LARGENT / LOS LANTA Mudhoney Wide Spread Panic BOULDER ANGELES **Smashing Pumpkins Bonnie Raitt** Poster Children **Psychedelic Furs** Mary's Danish Crowded House Brain Dead Sound Mac Northside Robyn Hitchcock Chris Whitley Black Tambourine Electronic Voice Of The Beehive Tom Petty This Great Religion Erasure **Toni Childs** B.A.D. II KGSR / JODY DENBERG / WXDU / ANNE GOMEZ/CHRIS AUSTIN WBNY / MIKE PARRISH / BUF-ALBEE / DURHAM **OPEN BOOKS & RECORDS /** LESLIE WIMMER / MIAMI, FL Bonnie Raitt FALO Sonny Sharrock Chris Whitley Soft Machine Brain Dead Sound Mac Transvision Vamp Crowded House GW McClennan Mecca Normal Swervedriver Peter Himmelman Wonder Stuff Bleach Blur Innocence Mission Ned's Atomic Dustbin Magnetic Fields Lynyrd Skynyrd B.A.D. II Insane Jane **RECORD & TAPE TRADER /** LOU'S RECORDS / ANARCHY & **ROSS HEWSON / BALTIMORE RECORD REVOLUTION / BOB** SOUNDS & VIDEO INC. / KATHY DANIELLE / ENCINITAS, CA FULLER / CLEVELAND **Smashing Pumpkins Big Drill Car STAMM / MILWAUKEE** Mudhoney Carter USM Skin Yard Robyn Hitchcock Thrill Kill Kult Just Say Anything Prince **Smashing Pumpkins** Nine Inch Nails

KUGS / SEAN CUNNINGHAM / BELLINGHAM Wolfgang Press Sonny Sharrock American Music Club Massive Attack Coil

School Of Fish

Wolfgang Press WUSC / WILL KAHLER /

COLUMBIA,SC Jawbox **Blake Babies** Hilt Reivers Charlie Watts

**Chemical** People Mr Bungle

#### KTCL / JOHN HAYES / FT. COL-LINS B.A.D. II Kirsty MacColl Siouxsie & Banshees Psychedelic Furs

Crowded House

Mr Bungle Ned's Atomic Dustbin

**ELECTRIC FETUS / BOB FUCHS** / MINNEAPOLIS Katydids Kirsty MacColl Massive Attack Robyn Hitchcock

"She's A Girl And I'm A Man" is the first single and video from the forthcoming Lloyd Cole album Don't Get Weird On Me, Babe. It was produced by Fred Maher, Paul Hardiman and Lloyd Cole, and is available now on Capitol compact dises

eassettes and records. Management: Derek MacKillop

Caputo Co 1991 apitol Records, Inc



POSTMODERN



#### JODY DENBERG KGSR, AUSTIN

KRCK / PAUL KRIEGER /

**Psychedelic Furs** 

Chapterhouse

OMAHA, NE

And I thought I knew everybody. Try hanging with Jody in Austin! Is there anybody in this town who *isn't* Jody's "best friend?" Though he couldn't accommodate my "on air" request for Jimmy Webb, Jody DID sing a rather wonderful rendition of "Witchita Lineman," when provoked. And got me into Antone's without paying the \$3 cover charge. Christmas in Japan? I owe him at least that.

#### HOTS:

- 1. BONNIE RAITT
- 2. CROWDED HOUSE
- 3. CHRIS WHITLEY 4. JOHN GORKA
- 5. MARSHALL CRENSHAW
- 6. AARON NEVILLE
- 7. TOM PETTY
- 8. PETER HIMMELMAN
- 9. R.E.M.
- 10. SAM PHILLIPS

KJJO / LORI KELLY / MIN-NEAPOLIS B.A.D. II Jesus Jones Psychedelic Furs Kirsty MacColl James

#### CHEAP THRILLS / URI / NEW BRUNSWICK

Metallica Lucy Brown Mudhoney Robyn Hitchcock Northside

WNHU / COBBY STILL / NEW HAVEN, CT Smashing Pumpkins Alice Donut Ned's Atomic Dustbin Mr Bungle Jane's Addiction

#### WDRE / TOM CALDERONE /

NEW YORK CITY Seal B.A.D. II Kirsty MacColl Joan Jett Squeeze

#### ATLANTA CD (NORCROSS) /

HUGO KIRK / NORCROSS Siouxsie & Banshees Smashing Pumpkins Insane Jane Chapterhouse Wide Spread Panic

MUSIC DROME / JIM VINING / NORCROSS Wide Spread Panic Robyn Hitchcock Jane's Addiction

Insane Jane Mudhoney

SKINNIES RECORDS & TAPES / STEVE ATHEY / NORFOLK Metallica Skin Yard Antic Meat Puppets Mudhoney

Anthrax Gary Clail Tin Machine WOXY / PHIL MANNING / OX-FORD, OH Stan Ridgway This Mortal Coil Frasure Primus Siouxsie & Banshees KUKQ / JONATHAN L. / PHOENIX Meat Puppets Kirsty MacColl Joan Jett B.A.D. II Apollo Smile X15 / ALEX LINDSAY / PIT-TSBURGH Toni Childs **Psychedelic Furs** XTC Squeeze Farm **ROCK DREAM RECORDS /** JOHN BURLAGA / PLAINSBORO, NI Mock Turtles Metallica Crowded House GO BOY / ALLEN OSTROFF / **REDONDO BEACH, CA** Too Much Joy Gary Clail **Robyn Hitchcock** Massive Attack Mr Bungle SALEM RECORD EXCHANGE / JACK JACKIMOWICZ / SALEM. MA Jane's Addiction

Squeeze

Candy Flip

Carter USM

**Smashing Pumpkins** 

KJQ / MIKE SUMMERS / SALT LAKE CITY Voice Of The Beehive Gary Clail Blur Nitzer Ebb B.A.D. II 91X / MIKE HALLORAN / SAN DIEGO REM

REM Primus Thrill Kill Kult Smashing Pumpkins Candy Skins WHEREHOUSE / ROB ROY / SAN

DIEGO Smashing Pumpkins B.A.D. II Primus Wonder Stuff

Squeeze EMBARCADERO / MARK SUN-GER / SAN FRANCISCO XTC Candy Skins Robyn Hitchcock

Smashing Pumpkins KITS / STEVE MASTERS / SAN FRANCISCO Kirsty MacColl

James Doves Alison Moyet Robyn Hitchcock

KCPR / SCOTT CARTER / SAN LUIS OBISPO Primitives Swervedriver Fudge Tunnel XTC Pixies

#### PLAY IT AGAIN / ALAN KOVAN / SOUTHFIELD, MI Spiritualized

Teenage Fan Club Swervedriver Boss Hog Field Mice WUSO / CHRIS WEINRICH / SPRINGFIELD Just Say Anything Thrill Kill Kult lames Blake Babies **Robyn Hitchcock** WEST END WAX / DEBBIE MIK-LES / ST. LOUIS Metallica Mary's Danish Comptons Most Wanted Lenny Kravitz Mudhoney THE ALTERNATIVE RECORD STORE / PETE BARLAS / TAMPA Mr Bungle EON **Robyn Hitchcock** Carter USM Orb CFNY / EARL JIVE / TORONTO BAD.II Sinead O'Connor Siouxsie & Banshees Frasure **Psychedelic Furs** WPST / MEL TOXIC TAYLOR / TRENTON

ENTON Toll Northside Jesus Jones Joe Jackson Thrill Kill Kult

PENNY LANE / JORDAN ZEVON / WESTWOOD Metallica Mary's Danish Siouxsie & Banshees Seal REM WDST / JEANNE ATWOOD /

WDST / JEANNE AT WOOD WOODSTOCK Seal REM Michael McDermott Merchants Of Venus Bonnie Raitt

# (İ JUST WANNA) B WİTH U

R U READY 2 PLAY?

Produced By Dunca-ı Bridgeman • Mixed By Alan Moulder From The New Album L ttle Magnets versus the Bubble of Babble

#### Look What KROQ Heavy Rotation Did For The CD-5:

"Blowing out! Number 1 CD overall... KROQ is responsible." --Moby Disc/Posodeno

"Transvision Vamp is burning! It's really taking off. It's Number 1!" –Wherehouse/Hollywood

> Wherehouse/Chainwide: No. **38** Debut!

Tower/West Covina: Top 10 Moby Disc/Sherman Oaks: Top 10 Tempo/Holiywood & Northridge: Top 10

> Wherehouse/The Beverly Connection, L.A.: Top 10 Wherehouse/Torrance: No. 14

Bionic Records/Fullerton: Top 5 Tower Records/Sherman Oaks: Top 10 Tower/Northridge: Top 40

#### First U.S. Dates

- Sept. 4 Toronto
- Sept. 5 Detroit
- Sept. 6 Washington
- Sept. 7 New York
- Sept. 9 Los Angeles (Just Added)
- Sept. 10 Los Angeles (Sold Out)
- Sept. 11 San Diego
- Sept. 12 Sacramento
- Sept. 13 San Francisco

#### Nationwide Tour In October

Management: Rockmosters

# MARSHALL CRENSHAW

The Next Track

"Don't Disappean Now"

MCA®

Produced by Ed Stasium

H175

POSTINODERN

#### **POMOPICKS** Edited by Karen Glauber



The Doves, "Affinity" (Elektra): A shorter name, a new label and the addition of Angie Brown on vocals; what's left? The band who *pioneered* the PoMo-house-groove-hipster-cash-register-ringin' sound of Jesus Jones and EMF with their dance-hall-ditty "Jesus On The Payroll." The band has finally

delivered on their commercial potential with Ken's voice gliding from a whisper to a scream on "I Wouldn't Know You From The Rest" and "Mostly We Don't Talk." You'll remember them from first listen. Yeah. Or I'll have to thrash you.

Tin Machine, "Tin Machine II" (Victory/PLG): On their second outing, Tin Machine leaves the sophomore slump in the dust and puts forth with the same driving energy and get-lost-in-it romanticism that made the first album the best thing from Bowie since the late 70's. Don't underestimate the contributions



of guitarist Reeves Gabrels and Soupy Sales' offspring Hunt and Tony (the latter known for their work with Todd Rundgren). It's definitely a team effort, proving that the depth of the LP goes far beyond just "One Shot." (DD)



Transvision Vamp, "Little Magnets Versus the Bubble of Babble" (MCA): From the enchanted hills of Universal City comes this magical blend of crimson and clover topped with sugar, sugar and wrapped up in the delectable package of one Wendy James. When I think about her, I not only touch myself, but

instantly run to the VCR, where I watch my "Nancy Reagan High Impact Aerobics" video, with the sound off and this record cranked, until me and my buddy Rick Krim are both so bothered that a cold shower is our only refuge. (MF)

**Pearl Jam, "Ten" (Epic):** We can take basketball stars doin' Nike commercials, but we've got to draw the line when it comes down to puttin' their talents on wax. Actually, the recording debut of Earl Monroe ain't bad at all. He's made the transition from drivin' the lane to drivin' a tight, blues-heavy



unit with surprising finesse. The vocals scream, the grooves swirl, and the listener is transported instantly to a land of groovy guys and girls dancing in twilight to a heavy, heavy monster sound. Tune in, turn on and let your minds run free. You won't be disappointed. A gold "apple" for this LP. (MF)

### POMO MUGS



LYDIA'S LUNCH: We love EMI promo whiz Geordie! He has the guts (ego) to send us in a picture of himself (the presence of EMF's Perry Brownson and Jim Thirwell is irrelevant), with a request that we put him in the spotlight. What do you want us to say, oh wise one? That you're a brilliant marketing mind? A few full page ads will illustrate that clearly! That people love you? Nothing that a few strategically placed twenties couldn't cure. That you have a personality? Well, let's not stretch it. We have to keep some credibility.



LOSING LUNCH: It was PoMo heaven when we were graced with an appearance by the Williams Brothers, nephews of legendary original Circle Jerks bassist Andy Williams, and Peter Asher, producer of Linda Ronstadt's early punk classic "Mad Love." That record changed our lives! We went from well-dressed straight-A students to hyped-up, crystal-snortin', adrenalin-crazed dropouts, which naturally led to our current employment situation. Also pictured is Global Satellite hipster Mark Felsot whose autographed Styx and Kansas LPs are more important to him than life itself.



LOOGIE LUNCH: Yes kiddies, it's MC Serch and Pimp Minister Pete Nice from 3rd Base chillin' at Dodger Stadium, watchin' their beloved Mets perform as well as Vanilla Ice's recent live LP. Keen observers will notice a pearly white object hanging on Serch's lip. We have no idea what it is. If you know, write the answer down on a 3"x5" card and rush it to this mag. The winner will receive an extended vacation at Ivana's Hollywood Hills retreat, a sizeable secured bank loan, earplugs, and a lifetime supply of Prozac.

# HÔUSE of FREªKS

#### PRESENT

## "ROCKING CHAIR"







the debut single from their new album <u>CAKEWALK.</u> Unconventional, post-a-go-go rock and roll..



MANAGEMENT: DANNY GOLDBERG AND JOHN SILVA FOR GOLD MOUNTAIN ENTERTAINMENT.

©1991 Giant Records. Your Move





# WHEELS & DEALS

#### **BY NEIL HARRIS**

DON'T YOU WISH THE KGB COULD CENSOR THIS TRASH?: Hot and heavy rumblings about the impending loss of two positions in the creative department of an East Coast power. It seems like it's only a matter of time.... Mercury East Coast A&R VP Heather Irving has left the creative world to slide over to an administrative post within the company.... Def Jam creative power Faith Newman has moved uptown to take an A&R post at Columbia.... Has the acquisition topper at a New Jack label overstayed his welcome already?... Will ex-Columbia ruler Dave Novik re-enter the record world in the Manhattan offices of a West Coast youngster?... Will a top Warner Chappell exec be able to come to renegotiation terms

#### Turn it up!



Billy Idol: The huevos are back.

studio in the very near future to work on his new LP, which insiders say will return to a much harder sound .... Speaking of studio action, it seems the Fine Young Cannibals have completed the music for their next outing, and are waiting for singer Roland Gift to complete lyrics .... Tears For Fears will be cutting two new tracks for a "greatest hits" package, with Tim Palmer manning the faders .... Slash has inked eclectic New Zealand trio the Verlaines .... Steven Swid and Artie Mogull's JRS have inked L.A.-based rockers East Of Gideon .... The publishing world is puttin' on the heavy gloves to win the war for Mark Curry .... Word has LA-based punk/funksters Sheer Threat entering the major label magic kingdom soon .... Gina Gomez has inked a world-wide deal with Playhard Music .... Just when you thought it was safe to stay home, the kind folks at South By Southwest have announced dates for next year's conference. It will be held at the Austin Hyatt from March 11-15, and any bands interested in struttin' their stuff should send them a package between September 1 and December 2. Call (512) 467-7979 for more info.... Capitol's new hopefuls Blind Melon are looking for new manage-COOL STUFF: Gorbachev. Fuck .... Rozalla's ment.... "Everybody's Free" (Pulse 8 UK) - the third in a string of quality house records from this British diva .... I F\*SKED UP: Ah yes, the return of everyone's favorite section! Watch the idiot publicly admit his stupidity! This week's screwup involves Venice thrashers Excel, who, despite my boneheaded reporting, have parted ways with Caroline. Their studio work with Daniel Rey was part of a demo deal with Heather Irving at Mercury, though their future home is not clear. Thankyou. I feel much better now. I hope you do, too. I really, really do .... THE BUZZ IS ON: Nude, Keith Richards & Peter Coquillard.

with the company?... Producer Gary Katz (Steely Dan, 10cc) is now repped by Sandy Roberton, and will be actively pursuing new opportunities bethe board .... Those hind shufflin' off to Seattle for the **Festival** Shoot **Bumber** should check out BMI's New Music Showcase, to be held on Thursday, August 29 at the Off Ramp. The lineup this year will feature Blindhorse, Sweet Water, Sadhappy, Bitter End, Somebody's Daughter, Loaf and the Holidays .... Graham Parker has parted company with RCA, and is now a free agent .... Billy Idol will enter the





#### **James Brown**

Title "Love Over-Due"

Label Scotti Bros.

A coupla years in the fine penal system of Georgia doesn't sound like it's had too much effect on the legendary Godfather's patented funk & soul, which emerges undiluted on this set recorded only weeks after his release from jail. Several of the songs were actually written while he was in prison, and the rest were probably made up on the way to the studio. Co-produced by the "Good God Y'All" man himself, it's a welcome return for the Hardest Working Man In Show Business (second to Sr. Editor Roy Trakin, of course). The "Get Up Like A Sex Machine" guy's recent PPV spectacular at the Wiltern Theater in L.A. and the new "Star Time" multi-CD career retrospective have created renewed interest in this remarkable, ageless performer among yet another generation.

#### Suggested Cuts

"(So Tired of Standing Still We Got To) Move On" is the latest James Jam. Will Black Radio pave the way for crossover success?

#### Comments:

Guest analyst is deposed Soviet ruler **Mikhail Gorbachev**, who asked, "Can I get a copy of this in Siberia?"



7

**OR-N-MORE** 

Title "OR-N-MORE"

> Label EMI

Sultry chanteuse Orfeh and musically omnipotent (as opposed to impotent) partner Mike More wrote, arranged, performed and produced every single track on their self-titled, 12-song twisted dance-pop debut, which draws on such disparate influences as Chaka Khan, Stevie Wonder, Marvin Gaye, Motown and current labelmates the O'Jays. The LP was mixed by ace dialtwister Jon Gass, who has produced hit remixes on 21 #1 R&B records by the likes of Pebbles, Bobby Brown and Whitney Houston. Oh yeah, the pair just happens to be managed by one Rick Cooper, who works for some indie promoter in Chicago named Jeff McClusky. Geez, that name sounds familiar. Wasn't he in Wings?

#### Suggested Cuts

The first single/video, "Every Other Day," could be that rare bird — a dance record that breaks Top 40 in the Midwest. Go figure.

#### Comments:

Said Gorby, "The new regime has already banned the video, but I just taped it off MTV Armenia — thanks to this new satellite dish provided by comrade McClusky!" IS PROUD To Announce Its

# FALL SEASON RENEWAL

Special Thanks to the Artists who have made the launch of this show such a success and to ABC's Late Night Entertainment.

REUBEN BLADES • JACKSON BROWNE BULLETT BOYS • CHER • ALICE COOPER ELVIS COSTELLO • DEE-LITE • DIVINYLS • PETER GABRIEL GRATEFUL DEAD • DON HENLEY • SUSANNA HOFFS BILLY IDOL • INXS • ELTON JOHN • JUDAS PRIEST B.B. KING • LENNY KRAVITZ • LYNCH MOB WYNTON MARSALIS • PAUL McCARTNEY GEORGE MICHAEL • MOODY BLUES • MOTORHEAD SINEAD O'CONNOR • POISON • BONNIE RAITT ROXETTE • SCORPIONS • SLAUGHTER • STING • YES

> Executive Producers: Howard Kaufman, David Saltz, Marty Callner, Trudy Green



## MINI MUGS



OH SAY CAN YOU M.C.?: Capitol's M.C. Hammer and EMI's Robbie Nevil fill in at second and third base for the woeful Seattle Mariners, who still have a better record than the lame-ass Mets. Actually, Neville did a cover of Roseanne Barr's "Star Spangled Banner" while Hammer threw out the first hot dog. Pictured before a rowdy fan spilled beer all over them are (1-r) : Mariners owner Emmis Broad; Nevil; EMI VP W.C. Promotion Mark Kargol; Hammer; Seattle Mariner Ken Griffey, Jr.; EMI NW Promo Mgr. Phillip Rauls and Mariners Promo Director Carl Weinstein.



**NOT THAT DILLINGER:** Trying to check out if the combined lengths of the members of hard-rock band **Dillinger** measure up to that of the legendary gangster are the following executives at new label JRS Records, who inked the band and have just released the group's debut album, "Horses and Hawgs." Pictured (I-r) are: **John Coletta**, VP Creative Svcs.; **Michael Sobel**, VP Business Affairs; bassist Buck Bowhall; guitarist Blake Bachman; drummer Greg Tobin; **Stan Shuster**, VP A&R, and vocalist Chris Post. Seated is Artie Mogull, President of the label.



**DEEJAY MADE US RUN THIS PHOTO:** Trying to avoid the 1,987th phone call from Chameleon Dir. Nat'l. Promo. **Deejay "Gimpy" DeLorenzo** (she's the one on the rubber crutches), we present this photo of label signing **Kyuss** at one of those fun-filled showcases that brought together a bunch of sweaty wannabes at the recent NMS. The band's debut LP, "Wretch," summarizes our feelings at having to print this shot. Now can we get paid for that **Dramarama** bio?

BEAT'S ME

**FINAL SOLUTION:** We've heard of pay-per-view, but this is ridiculous. **Pere Ubu** have been invited to appear on "David Letterman" September 11, but they can't afford the \$2,500 to fly them to N.Y., so they have taken the unusual step of seeking financial contributions from fans and fellow musicians. Said leader **David Thomas** from his London home: "Rock & roll's really all about moving big black boxes across town in the back of your car. So it's a really cool thing to find out your new buddy's got a station wagon." So far, money's been received from the likes of Lou Reed, R.E.M., Iggy Pop, Don Was, Jane's Addiction and Marshall Crenshaw, among others. Checks can be

made payable to Ubu Projex c/o The Hornblow Group USA, Inc. 24 Hudson Avenue, Edgewater, N.J. 07020.

WEEKLY GETS ROBBED?: What's happening at the L.A. Weekly? Apparently R. J. Smith is out as Music Editor and candidates are being interviewed. Is Creem editor Rob Seidenberg one of 'em? Apparently not, since the magazine's new Metallica issue's coming out.... A benefit concert scheduled for September 4 at the Palace in Hollywood is being organized by long-time activist Jim Fouratt to help defray some



7

Jann Wenner: Stone not gathering dust.

of the medical expenses of ex-*L.A. Weekly* editor and local scene veteran **Craig Lee**, who has AIDS. Those lined up to perform include **fIREHOSE**, **Phranc**, **Mary's Danish**, **Los Lobos**, **Ice-T** and **Perry Farrell**, among others.

**NO MOSS ALLOWED**: Meanwhile, on the other coast, *Rolling Stone*'s brand-new high-tech digs were christened with a 40th birthday party for editor **Anthony DeCurtis**, except when someone spilled a little bubbly on the carpet, Grand Poobah **Jann Wenner** immediately put a moratorium on any future festivities. In addition, all editors — who reside in glass-walled offices — must clear their desks of any loose papers at the end of each day. Guess he's afraid of losing that feature in *Architectural Digest*.

BUNGLE IN THE MEDIA JUNGLE: Warner Bros. insists they're legally prohibited to reveal who's in Mr. Bungle, which everyone knows is fronted by Faith No More vocalist Mike Patton. Management sez Patton, currently on tour with album producer John Zorn, won't be doing interviews for the new release, either. Where would he find the time? Meanwhile, Faith's next one won't be out until early '92.... Highlight of the Dictators' comeback gig at the Lingerie came when Richard "Don't Call Me Handsome Dick" Manitoba launched into Joe Pesci's "You think I'm fuckin' funny?" tirade from "Goodfellas," then introduced himself as Axl Rosenberg... Legendary bluesman Swamp Dogg held a BBQ at his Northridge, CA, home to mark the release of his new "Surfin' In Harlem" LP, the first to come out on the revived Volt label through Fantasy. Rock historian Art Fein and his four-week-old daughter along with cult actors Bud Cort and Richard Edson made the scene.

(The HITS management wants you to know that Roy Trakin's column is Roy Trakin's column and does not necessarily reflect the opinion of HITS.)

76

### "RADIO-READY SMASH!" "ALREADY BREAKING MAJOR RETAIL!" "TOP TEN ALTERNATIVE, R&B, PROGRESSIVE and CLASSICAL!" "PHONES BIGGER THAN ELVIS!"

We don't make promises, but these singles don't need to lie:

# **Aaron Neville**

#### "Everybody Plays The Fool" [75021-1563-4]

41-35 HITS TOP FIFTY SINGLES!

WAVA	add		WSF	PK deb	37	KISN	19-16
WIOQ	add		PWF	R102 deb	38	WOMP	20-16
KKRZ	add		KYR	K deb	40	WBNQ	22-19
WNNK	add					WMXP	23-20
OK95	add		B97	5-3	3	PWR92	24-20
			KKH	IT 7-0	6	K92	25-21
WSNX	deb	23	KNC	DE 10-	7	WNVZ	26-23
WLRW	deb	25	WBB	3Q 8-1	7	FM100	29-23
WSSX	deb	26	WNG	CI 11-8	3	KFBQ	31-23
KIKX	deb	30	WIF	C 10-0	3	WNYP	29-25
WXKS	deb	32	HOT	95 9-6	3	KTRS	32-26
WIKZ	deb	32	KZZ	B 11-8	3	Y100	30-27
WGRD	deb	35	KHN	IX 12-9	9	HOT99.9	32-27
WRCK	deb	35	WQ	D 13-	10	KBOZ	36-28
			KRX	(Y 15-	11	ZFUN	34-29
			KKB	Q 20-	16	KTUX	33-29
						KAKS	33-29
	A	Artist	Develop	oment R	lotation	KIXY	34-30

Artist Development Rotation

The first single from the new album Warm Your Heart [75021-5354-4/2]

Produced by Linda Ronstadt and George Massenburg Direction: Bill Graham Management

# "Hole Hearted"

					1750	21-1564-4		
ONLAT	162 0	TATION	01					
			5!				WNYP	17-14
15 NE	N DE	BUTS!					KTMT	22-15
15 HIT	S TOP	P FIFTY		ISM			999KH	21-15
							WVIC	19-15
69,93	1115	FOP FIF	IY SI	NGLI	ES!		FM104	19-15
							WENQ	25-18
Q102	add	KKBQ	deb	10	WRCK	2-2	WOUT	24-18
<b>FXXR</b>	add	WHOT	deb	22	KATM	8-5	WKER	28-20
WPHR	add	Q995	deb	23	WKBQ	9-7	KKHT	26-20
E93	add	WKDD	deb	24	WPBB	11-7	PRO-FM	30-22
W/NNK	add	WLRW	deb	24	WXKS	10-9	PWF99	25-22
WOKI	add	WSSX	deb	25	KKBQ	99-12	WAAL	31-22
EPXR	add	93Q	deb	26	WIFC	16-12	WNOK	29-22
FZ93	add	KQIZ	deb	29	JET-FM	15-12	KBEO	28-23
WMXF	add	KSND	deb	30	WOID	18-11	KPLZ	27-24
	~	Ronto	000	00	KQHT	17-12	KCNQ	30-24
	SBR				Y94	16-13		
	MIM	HEAVY RO			PWR92		WSTO	30-24
MANNE	TELEVISION	TOP 20 C0	JUNIEC	NWN	PWH92	2C-14	WHHY	33-25
Or	n the	road v	vith 2	Z.Z.	Top be	ginni	ng Aug	just 1

The follow-up to the #1 smash "More Than Words." From the platinum-plus album Extreme II Pornograffitti 175Ca 1 53' 3 1/4/21

Louis Levin/Louis Levin Management

Produced by Nuno Bettencourt

Management: Arma Andon/SBK Management;



KCMQ

38-32

#### AN EXCLUSIVE HITS INTERVIEW WITH BOB BECK BY TOOD HENSLEY

lowa native Bob Beck celebrated his 31st anniversary in radio last Valentine's Day. The broadcasting vet was at KOMA in Oklahoma City in its heyday, then spent four years programming KUDL in Kansas City, Missouri, in the mid-'60s. He returned to corn country for awhile, then to WNFL and WNAM in Green Bay and finally to KYYY in Bismarck, North Dakota, where he's been since 1982, most recently as PD. An inveterate biker, Beck took some time out from doing wheelies in the backyard to chew the fat with HITS' radio roach Todd "Thinks Harley Davidson's John's Brother" Hensley.

# **BISMARCK'S THE SPOT**

#### Did WNFL in Green Bay have anything to do with football?

I thought it had something to do with the National Football League or the Packers... until I got there. That's when I found out WNFL stood for "No Fucking Listeners." After that, I went down the road to WNAM. This was back in the final days of AM roadio's Top 40 dominance. We called ourselves Blue 128. Funny thing is, research still tells us most people's favorite color is blue. It worked. **How are the ratings at KYYY?** 

Well, we did a 25.6 12+, which makes us #1. We're also #1 18-34, 18-49 and 25-54 both male and female. We kicked butt.

What's the secret to KYYY's dominance since you arrived nine years ago? We talk dirty and play the hits. It is nice not to have a great deal of competition so we can be the Alburn and Top 40 outlets. The country station has dug into us a bit, but that seems to be the case all over. You go to a country show now and you see 15-25-year-olds dancing and knowing every word to the songs. The music is hot right now and, just like in the '70s and early '80s, you are starting to see, and will see, more country artists on Top 40 radio. For the first time, we share the largest audience with the country FM station.

Are you going to add Garth Brooks? No, not yet. I'm a believer and a campaigner for it, but I'm not sure I've heard the right song yet. It will either be an incredible song or a novelty record. For our purposes, "Friends In Low Places" would have been treated as a novelty, if we played it. After all, we played "Swingin" on this station. At one time, people believed playing one or two country songs an hour would stop the erosion to country radio. I "I found out WNFL stood for 'No Fucking Listeners.'"



don't think that will work today. It is going to have to be something big enough to cross on its own. I don't feel I can force it.

How have you managed to remain at one station for nine years? The secret is to keep your edge, It's easy to get lazy and sloppy, Especially in a situation like this, where there is no competition. Cur staff is solid. I've been here nine years, our afternoon drive guy is in hs seventh year, my MD, John Kelly, is in his third year and our midday girl has been here four years. The company, Myer Broadcasting, takes care of ts people. Instead of this being a "milk every person for what they're worth while they're here" type deal, the company has good benefits. If you stay in one place for awhile, you earn the respect of the community and you get the extended vacation time. To stay in one place this long, you just have to keep your edge. **is that why you ride your motorcycle so much?** 

It's my escape. We are a very active radio station. We do a great many personal appearances, get involved in the community, that sort of thing. We can get touchy and burned out like anyone else. So l get on my bike and I can be in the middle of nowhere in ten minutes, not seeing anything but cows for 50 miles. (Ed. note: We like cows. Mooooo!), I do at least one trip a year where I don't think about radio and play Easy Rider for ten days, I've gone from here to Colorado, up through the Canadian Rockies, then down to the Ozarks in Missouri, I do 6.000-7.000 miles a year on my bike, which isn't too bad considering we only have a five-month riding season here What other areas of the country in-

fuence your programming decisions? I watch Minny. We track all the records we're looking at. We have 20 or so stations we follow and track. Most are in the Midwest or markets similar to this one.

#### Any gripes?

The amount of incoming calls. It is not necessary for a national person as well as the local person to call every week. I like the national guys to check in from time to time, but we can only take so many calls in a week. We have three people answering phones three hours a week. We do promotions, airshifts and cut commercials, but it is getting better. I'm glad to see that.





RETURNS WITH HIS FIRST STUDIO ALBUM IN THREE YEARS

THE GODFATHER OF SOUL

FEATURING

"(So TIRED OF STANDING STILL WE GOT TO) MOVE ON"

#### **TOP 40 ACTION!**

WXKS	add	999KHI	add
WPGC	add	KTMT	add
WZOU	add	WCGQ	add
KKFR	add	WJLQ	add
WBBQ	add	WWFX	add
KTUX	add	Y97	add
KYRK	add	WEEK C	)F 8/2



WEEK OF 8/26 HOST OF YO MTV RAPS!

"Absolute smash... The Godfather is back, better than ever!"

— Ken Shepherd, OM/KTUX

*"James feels and sounds as good as ever. A good up-beat energy record that sounds great in the mix. Strong early response."* 

- Frank Drew, PD/KYRK

"James Is back and the best he's ever been. James is funk-n-roll for the '90s. Sounds great on the radio."

- Barry Richards, PD/WJLQ

*"Mr. Dynamite, soui brother #1 is back. His funk-rock sound is raw ... sounds great on the air. Should be strong with upper-demos. Instant recognition factor."* 

— Kid Kelly, WWFX/MD



### JAMS ACTION!

WGOK 16-12 WZAZ 15-12 WCKX 27-19 WTMP 27-21 WMUP 26-21 WDAO 25-21 KCXL 29-25 KDKO 34-28 WTLC 40-35 KBLK deb 32

BREAKING AT: WDAS WENN





Former Record Bar marketing maven Ron Phillips just finished his first week as Director of Marketing for Spec's, where both advertising and purchasing report directly to him. Ron, who declined an opportunity to move to Atlanta as part of the Record Bar consolidation into Super Club, already enjoys the diverse culture of Miami compared to his former digs in Durham. Since Ron and his wife are scuba-diving fanatics, now they can "just throw our stuff in the car whenever we want instead of having to plan our trips and get on a plane."... Hot PoMo faves the La's performed a special hour-long concert before 130 lucky fans inside Tower's Sunset Blvd, store last week. One hundred tickets were available via a drawing at the seven local Tower stores or through an entry blank found in a full-page L.A. Weekly ad. with KROQ giving away an additional 15 pair over the air. The store closed an hour-and-a-half early for the 11:00 pm performance, after which the chain's regional maven Bob Fetyral gave away CD 5's, T-shirts and tix to the following night's show... Sam Goody's opened its new L.A. superstore at the prestigious Beverly Center in Beverly

#### Spec's & Scuba



**Ron Phillips:** Spec's new Marketing Director enjoys skin-diving with the Mrs.

Hills. This 15.000-square foot store, the largest in the city, contains both the record store and a complete Suncoast video outlet. The store features six listening posts where consumers can hear music from a designated artist whose product is sale-priced and merchandised around the post. Consumers can spend up to \$2,400 for a framed autographed picture of Bruce Springsteeen. an autographed early Elvis single, a signed letter from Judy Garland or Barbra Streisand memorabilia... Sales starting to explode in L.A. on the new Transvision Vamp single, "(I Just Wanna) Be With You." Merchandised in a special counter display made especially for the product and on sale for \$3.49. the CD 5 was one of the top sellers in all configurations at Moby Disc in Pasadena, with other L.A. stores using the counter display also reporting strong sales... A topless lifesize foamboard of Cher is the first thing one notices when walking into the newest Tower in Woodland Hills, CA. Due to Sam Goody, Wherehouse and Music Plus locations nearby, the Top 25 CDs and cassettes are "always on sale" and prominently featured in the front of the store. LP stacks have been replaced by plexiglass features holding 50-75 CDs each. The bulk of music video for sale is merchandised in the video room, but there are special fixtures that fit above each CD rack which feature corresponding music videos... Former Billboard retail research director Bob Benjamin is looking for an industry sales or marketing job. Reach him at (908)-249-3911... And finally, is a Midwest chain preparing to challenge Streetside's dominance in St. Louis?

# MINI MUGS



EAZY WITH A Z: When they're not busy terrorizing syndicated rap show hosts, the members of N.W.A. like to relax by making records. Here, rapper/Executive Producer Eazy-E (r) splices a sample of Dee Barnes crashing into a door for Atco/Ruthless artist Jimmy Z's (1) upcoming album, "Muzical Madness." The record showcases Jimmy's talents on sax, harmonica and flute, while the first single, "Furky Flute," features a rap by fellow posse member Dr. Dre, who served as producer on the project. After the session, the two inwound by making obscene phone calls to Graham Armstrong's house.



NIPPERED IN THE BUD: Claire and Cathy Massey of RCA group Tami Show my to pry the giant plastic Nipper from their legs and onto the fire hydrant in Sr. VP Promotion Butch Waugh's office during a visit to label headquarters to promote their new album, "Wanderlust." Joining in a chorus of "Down, boy!" are the following poochophiles (I-r): Skip Bishop, Sr. Dir. Pop Promo and Creative Dev., RCA: Geary Tanner, VP Nat'l Promo, RCA; the band's Claire and Cathy Massey; band mgr. Russell Rieger: and Waugh.



SHORE FER SURE: MTV comic, WTG artiste and spokesperson for his generation (totally!) Pauly Shore (1) reveals where most of his material comes from — HITS' laugh-a-minute "Rerap" column directly to your left. Shore was at the Sound Warehouse in Oklahoma City — which hadn't seen this much excitement since Pee-wee Herman visited the local adult movie house — hocking his album, "The Future of America." (NOT!) At right is KATT d.j. Kelly Davis, who just discovered underneath the table why Pauly calls himself "The Weasel."

timmy (t) "TOO YOUNG

# **TOO YOUNG TO LOVE YOU**"

FROM THE ALBUM... THE AFTER TIME

"Too Young To Love You' has the same appeal of 'One More Try.' Very different; very active, very Timmy T. He's back..." JOHN CHRISTIAN HOT 97.7

"This song is in the same genre as 'One More Try.' It should do very well with females and teens." TREVOR CAREY, B95

"Dynamic follow-up to 'One More Try.' A must add for late summer." DAVE COLLINS, KFBQ

HOT9	7.7	add
WCGQ WZYP		add add
PWR102 WLAP	2	add add
Z99	deb	30
ALREA		
099 5	K	CHX

Q99.5 KCHX B95 KFBQ KF95 KTMT KIKX WJLQ



### **REACTING LIKE "ONE MORE TRY"!!**





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers

WINNERS



#### MOST #1's

1. METALLICA

3. VAN HALEN

NATALIE COLE

#### MOST TOP 5's

- 1. NATALIE COLE
- 2. METALLICA
- 3. BONNIE RAITT

#### MOST TOP 10's

the second second second second second second second second second second second second second second second se

1

- 1. NATALIE COLE
- 2. METALLICA
- 3. BONNIE RAITT

Record Bar RON PHILLIPS 184 Retail Stores (Durham)
RECORD BAR 1. METALLICA 2. NATALIE COLE 3. COLOR ME BADD 4. BOYZ II MEN 5. BONNIE RAITT 6. DJ J.JEFF & F.PRINCE 7. AMY GRANT 8. ROBIN HOOD 9. VAN HALEN 10. TRISHA YEARWOOD
CHUCK LEE 290 Retail Stores (Los Angeles)
WHEREHOUSE 1. METALLICA 2. NATALIE COLE 3. COLOR ME BADD 4. BOYZ II MEN 5. BOYZ N THE HOOD 6. VAN HALEN 7. R.E.M. 8. BONNIE RAITT 9. PAULA ABDUL 10. EXTREME
NATIONAL Record Mare 115 Retail Stores (Pittsburgh)
NAT'L RECORD MART 1. METALLICA 2. NATALIE COLE 3. VAN HALEN 4. BOYZ II MEN 5. COLOR ME BADD 6. MICHAEL BOLTON 7. C&C MUSIC FACTORY 8. N.W.A 9. R.E.M. 10. PAULA ABDUL

TOWER RECORDS VIOLO 61 Retail Stores (Sacramento)	-
<b>TOWER NATIONAL</b> 1. NATALIE COLE 2. BONNIE RAITT 3. BOYZ N THE HOOD 4. R.E.M. 5. TOM PETTY 6. COLOR ME BADD 7. EURYTHMICS 8. VAN HALEN 9. BOYZ II MEN 10. EXTREME	KE/
KATHY ROBERTS 116 Retail Stores (Atlanta)	Richman
TURTLES 1. NATALIE COLE 2. BOYZ II MEN 3. BONNIE RAITT 4. BOYZ N THE HOOD 5. MICHAEL BOLTON 6. R.E.M. 7. ROBIN HOOD 8. COLOR ME BADD 9. VAN HALEN 10. N.W.A	RIC
WALL®WALL BOUND & VIDCO® STEVE CHALFANT 87 Retail Stores (Philadelphia)	
WALL TO WALL 1. NATALIE COLE 2. R.E.M. 3. BOYZ II MEN 4. EXTREME 5. ROBIN HOOD 6. C&C MUSIC FACTORY 7. VAN HALEN 8. DJ J.JEFF & F.PRINCE 9. AMY GRANT 10. BONNIE RAITT	NA

HOWARD APPELBAUM 34 Retail Stores (Wash D.C.)
KEMP MILL 1. METALLICA 2. BONNIE RAITT 3. NATALIE COLE 4. R.E.M. 5. BOYZ N THE HOOD 6. BOYZ II MEN 7. SEAL 8. HEAVY D & THE BOYZ 9. CANDY DULFER 10. N.W.A
Richman Bros. Records Jac. (New Jersey)
RICHMAN BROS 1. METALLICA 2. NATALIE COLE 3. BOYZ N THE HOOD 4. BONNIE RAITT 5. R.E.M. 6. BOYZ II MEN 7. DJ J.JEFF & F.PRINCE 8. GLADYS KNIGHT 9. COLOR ME BADD 10. C&C MUSIC FACTORY
TOM TUOMELA 200 Accounts (Mpls)
NAVARRE 1. METALLICA 2. NATALIE COLE 3. BONNIE RAITT 4. R.E.M. 5. PAULA ABDUL 6. C&C MUSIC FACTORY 7. LUTHER VANDROSS 8. ROBIN HOOD 9. AMY GRANT 10. COMPTON'S MOST WANTED





Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers



1





Hot new or resurging albums as reported by the nation's leading record merchandisers

Metallica. Metallica, Metallica, Metallica.

Metallica, Metallica, Metallica, Metallica. Metallica, Metallica.

Metallica, Metallica. Metallica, Metallica, Metallica. Metallica.

Metallica, Metallica, Metallica, Metallica.

Metallica, Metallica. Metallica, Metallica. Metallica. Metallica. Metallica. Metallica,

TI

Μ

C

Y

D

Metallica. Metallica, Metallica, Metallica,

Metallica, Metallica, Metallica. Metallica. Metallica.

Metallica. Metallica. Metallica.

17%

16%

15%

14%

13%

1

### WINNERS

1 METALLICA YOUNG MC 2 3 **MR BUNGLE** MARKY MARK 4 **OAKTOWN'S 3.5.7**  (Elek 61113) (Cap 96337) (WB 26640) (Inter/EW) 91737 (Bust/Cap 92996) 85% 6 57% 8 25% 9 21% 10 19%

ERMINATOR 2 (ST)	(Vare/Sara 5335)
. TRANSFER	(Col 47079)
OLOR ME BADD	(Giant 24429)
ES	(Atco 91644)
OUG STONE	(Epic 47357)

**ARROW DISTRIBUTORS / TONY BRENNER / SOLON, OHIO** 

Metallica Young MC Doug Stone Henry Lee Summer

#### ASSOCIATED ONE-STOP / AN-**GELA SINGER / PHOENIX** Metallica Young MC

Jomanda Manhattan Transfer

#### BAKER & TAYLOR / MIKE **BASHKIN / CHICAGO**

Metallica Tenninator 2 (ST) Four Horsemen Manhattan Transfer SEAL

#### **BELIEVE IN MUSIC / PAULA**

TANIS / GRAND RAPIDS Metallica **BB** King Kid Creole Scorpions Oaktown's 3.5.7

#### **BUZZARD'S NEST / JIM** JOHNSON / COLUMBUS

Metallica Young MC Mr Bungle Kid Creole Rippingtons

#### **CENTRAL SOUTH / TONY ROSS**

/NASHVILLE Metallica L Of The New School Doug Stone Young MC Terminator 2 (ST)

CML ONE-STOP / SCOTT FREEMAN / ST. LOUIS Metallica Eric Gales S From The Hood Young MC Marky Mark The KLF

#### **DOWN IN THE VALLEY /** KATHY SHEDD / MPLS

Metallica Crash Test Dummies SEAL Animal Logic Yes Garcia & Geismen

**ELECTRIC FETUS / BOB FUCHS** /MINNEAPOLIS Metallica Vesta David Wilcox **JT Taylor** Nuclear Whales

FACE THE MUSIC / KEN MACIVER / ROCHESTER, MN Metallica Yes Young MC **Psychedelic Furs** Color Me Badd

#### **GALAXY ONE-STOP / KEVIN** JAKIELA / PITTSBURGH

Metallica Young MC Mr Bungle Carter USM Doug Stone

#### HARMONY HOUSE / SANDY

**BEAN / DETROIT** Metallica Young MC Aretha Franklin Alice In Chains Cher LA Guns Chris Whitley

#### HMV / DAVID LEVINE / NYC **Ivan Lins** Manhattan Transfer

Living Colour James Brown

**IMPACT / BRAD SINGER /** PHOENIX Metallica Ned's Atomic Dustbin Meat Puppets Smashing Pumpkins Mr Bungle Northern Pikes

JEK ENTERPRISE / MITCHEL ASCH / BALTIMORE Metallica Young MC Yes

#### JUSTIN / JOE BRYANT / AT-

LANTA Corina David Wilcox Pretty In Pink Metallica JT Taylor

#### **MICHELLE'S RECORDS &** VIDEO / MICHELLE DIX / PARKERSBURG, WV

Metallica Marky Mark The KLF **Psychedelic Furs** Color Me Badd **Robbie Nevil** 

#### **MUSIC CITY RECORD DIST /** LARRY WEBB / NASHVILLE Metallica Young MC Brooks & Dunn Lionel Cartwright

Doug Stone

#### MUSIC TO GO / STEVE WOLF / **INDIANAPOLIS**

Color Me Badd Michael Bolton Boyz II Men The KLF Firehouse

#### NATIONAL RECORD MART / DOUG SMITH / PITTSBURGH

Metallica Young MC Terminator 2 (ST) Paul Simon The KLF **Big Audio Dynamite** Mr Bungle

# COME SWING WITH US

## . J. Martell Foundation

1st Annual Met Music Golf Tournament September 30, 1991

IN HONOR OF CHARLES KOPPELMAN



For mare information contoct Peter Kauff 212-755-5700



2 L Т н A

W S

Κ S

13

20 20 19

19

17 19 22

22 23 23

29 24 24

28 28 25

15 17 17

22 21

> 21 21

15 18

20

Т S

W W

E E A

**BLACK CROWES** 

**HEAVY D & THE BOYZ** 

LUTHER VANDROSS

**CANDY DULFER** 

LENNY KRAVITZ

**GETO BOYS** 

SKID ROW

EMF

N.W.A.

# HITS TOP FIFTY LBUMS

Metallica, Metallica,

Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica, Metallica and Young MC at #37.

Е Е

G E E	ARTIST	TITLE	LABEL	COMMENTS
ок <b>к</b>	and a strength large		Martin Law,	
38 1	METALLICA	METALLICA	Elektra 61113	Blockbuster
1 1 2	NATALIE COLE	UNFORGETTABLE	Elektra 61049	On tour now, too
2 2 3	BONNIE RAITT	LUCK OF THE DRAW	Capitol 96111	Hot 45 and tour
7 4 4	BOYZ II MEN	COOLEYHIGHHARMONY	Motown 6320	Top 5 single leads
5 6 5	R.E.M.	OUT OF TIME	Warner Bros 26496	"Shiny, Happy" hot
3 5 6	VAN HALEN	FOR UNLAWFUL	Warner Bros 26594	Solid sales
16 9 7	COLOR ME BADD	С.М.В.	Giant 24429	"I Adore" Top 10
6 7 8	BOYZ N THE HOOD	SOUNDTRACK	WB/Qwest 26643	Lp passes Gold
4 3 9	ROBIN HOOD	SOUNDTRACK	Morgan Creek 2959	#1 single leads
12 10 10	AMY GRANT	HEART IN MOTION	A&M 5321	#2 single leads
10 12 <mark>11</mark>	C & C MUSIC FACTORY	GONNA MAKE YOU	Columbia 47093	Hot 45, smash video
9 11 12	DJ J JEFF & F PRINCE	HOMEBASE	Jive 1392	Monster single leads
8 8 13	PAULA ABDUL	SPELLBOUND	Capt/Virgin 9611	Top 5 single leads
14 13 14	MICHAEL BOLTON	TIME, LOVE AND	Columbia 46771	Top 10 single leads
<b>18 16 15</b>	EXTREME	PORNOGRAFFITTI II	A&M 5313	New single breaking
11 14 16	TOM PETTY	INTO THE GREAT	MCA 10317	Tour coming up

SHAKE YOUR MONEY

PEACEFUL JOURNEY

SLAVE TO THE GRIND

WE CAN'T BE STOPPED

**EFIL 4 ZAGGIN** 

POWER OF LOVE

SCHUBERT DIP

SAXUALITY

MAMA SAID

Def American 24278

Uptown/MCA 10289

Priority 57126

Epic 46789

Arista 8674

EMI 96238

Virgin 91610

Rap/Priority 57161

Atlantic 82242

Steady sales

45 developing

Steady sales

Top 20 single leading

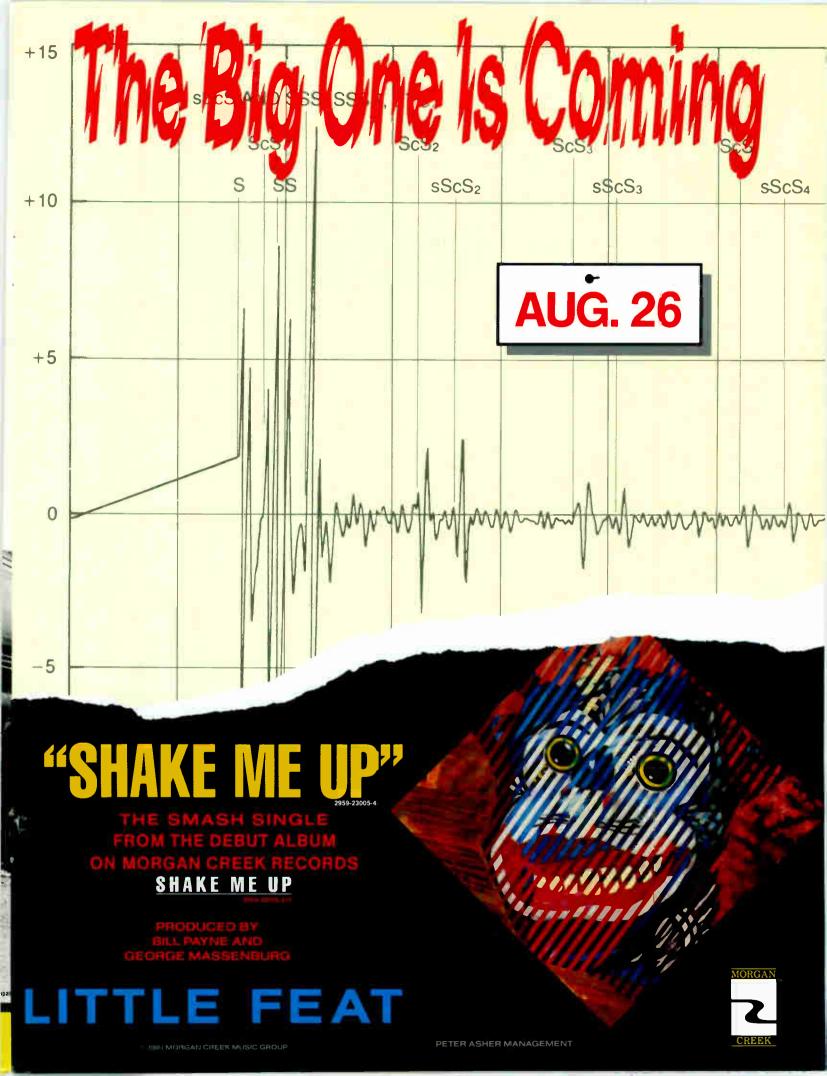
On tour with Guns N Roses

New video in Buzz Bin

Ready for new single

#2 on the RAP chart

On MTV





L T A H

W S I K T S S

# HITS TOP FIFTY ALBUMS

s ww				
A E E G E E O K K	ARTIST	TITLE	LABEL	COMMENTS
23 18 26	GARTH BROOKS	NO FENCES	Capitol 93866	Up and down
35 29 27	SEAL	SEAL	Sire/WB 26627	Top 15 single leads
24 26 28	JESUS JONES	DOUBT	SBK 95715	New 45 going on the radio
25 <b>25 29</b>	3RD BASS	DERELICTS OF	Def Jam/Col 47369	Steady
27 27 30	SCORPIONS	CRAZY WORLD	Mercury 846-908	Solid sales
26 30 31	ANTHRAX	ATTACK OF THE	Island 848-804	Yo! MTV Raps with P.Enemy
36 36 32	QUEENSRYCHE	EMPIRE	EMI 72806	Video all over MTV
33 31 <mark>33</mark>	DJ QUIK	QUIK IS THE NAME	Profile 1402	RAP
40 35 34	FIREHOUSE	FIREHOUSE	Epic EK 46186	Smash single leads
31 32 35	MARIAH CAREY	MARIAH CAREY	Columbia 45202	New Lp coming soon
32 34 36	BILL & TED'S BOGUS	SOUNDTRACK	Interscope/EW 91725	KISS 45 at radio
37	YOUNG MC	BRAINSTORM	Capitol 96337	Great first week
<u> </u>	roonamo	Brannerern		
45 <b>42 38</b>	ROXETTE	JOYRIDE	EMI 94435	Ready for new 45
	the latter water and the latter water water			
45 42 38	ROXETTE	JOYRIDE	EMI 94435	Ready for new 45
45 42 38 34 33 39	ROXETTE ANOTHER BAD CREATION	JOYRIDE THE PLAYGROUND	EMI 94435 Motown 6318	Ready for new 45 Ready for new single
45 42 38 34 33 39 37 37 40	ROXETTE ANOTHER BAD CREATION UB40	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II	EMI 94435 Motown 6318 Virgin 91324	Ready for new 45 Ready for new single Falling now
45       42       38         34       33       39         37       37       40          48       41	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737	Ready for new 45 Ready for new single Falling now Top 20 single leads
45       42       38         34       33       39         37       37       40          48       41         43       41       42	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43         30       39       44	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER GLADYS KNIGHT	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK GOOD WOMAN	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291 MCA 10327	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now Hot JAMS 45
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43         30       39       44         42       45       45	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER GLADYS KNIGHT SIOUXSIE & THE	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK GOOD WOMAN SUPERSTITION	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291 MCA 10327 Geffen 24387	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now Hot JAMS 45 Pomo to Pop
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43         30       39       44         42       45       45         50       50       46	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER GLADYS KNIGHT SIOUXSIE & THE THE KLF	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK GOOD WOMAN SUPERSTITION WHITE ROOM	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291 MCA 10327 Geffen 24387 Arista 8657	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now Hot JAMS 45 Pomo to Pop Multi-format smash
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43         30       39       44         42       45       45         50       50       46           47	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER GLADYS KNIGHT SIOUXSIE & THE THE KLF ICE-T	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK GOOD WOMAN SUPERSTITION WHITE ROOM O.G. ORIGINAL	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291 MCA 10327 Geffen 24387 Arista 8657 Sire/WB 926492	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now Hot JAMS 45 Pomo to Pop Multi-format smash New video out
45       42       38         34       33       39         37       37       40          48       41         43       41       42         38       40       43         30       39       44         42       45       45         50       50       46          47       48	ROXETTE ANOTHER BAD CREATION UB40 MARKY MARK ROD STEWART JUNGLE FEVER GLADYS KNIGHT SIOUXSIE & THE THE KLF ICE-T TRISHA YEARWOOD	JOYRIDE THE PLAYGROUND LABOUR OF LOVE II MUSIC FOR THE PEOPLE VAGABOND HEART SOUNDTRACK GOOD WOMAN SUPERSTITION WHITE ROOM O.G. ORIGINAL TRISHA YEARWOOD	EMI 94435 Motown 6318 Virgin 91324 Interscope/EW 91737 Warner Bros 26300 Motown 6291 MCA 10327 Geffen 24387 Arista 8657 Sire/WB 926492 MCA 10297	Ready for new 45 Ready for new single Falling now Top 20 single leads Smash 45, video & tour Slipping now Hot JAMS 45 Pomo to Pop Multi-format smash New video out Country

#### (Based on sales of albums, tapes and CD'S from the nation's leading record merchandisers)

NEXT UP

MARC COHN (Atlantic) PHYLLIS HYMAN (PIR/Zoo) MADONNA (Sire/WB) TERM 2 (Varese-Saraband) MR BUNGLE (WB) YES (Arista)

# Scorpions

### 30 HITS TOP FIFTY ALBUMS! 13-9 HITS TOP FIFTY SINGLES!



## "wind of change"

From the album Grazy World

Produced by Keith Olsen and Scorpions. Management: Doc and Scott McGhee for McGhee Entertainment

	14*-12*	ALE	BUM	ROCK TI	RACK	(S!	HEQUESTS (1 to 10)		s.				Ch SRL
	KCMQ	add		KEGL	deb	32	WOKI	20-17		KT I	ly F	alevn	
	KTRS	add		WXKS	deb	33	WOUT	25-19	100				
- 1	OK95	add		WRVQ	deb	-33	KATM	25-19		<b>H H</b>			
<u>.</u>	WCIL	add		WBWB	deb	33	KMOK	28-21					
- 11	WIFC	add		KTUX	deb	34	Z100	25-22		DOW		vindows	
	WKSF	add		КСНХ	deb	36	KFMW	29-22					
	- Harles	Œ		ZFUN	deb	38	KKYK	27-22	Sector	From the	album Pr	etty Blue World	
	JET-FM	deb	23	WKRZ	deb	38	KISN	29-25	1 King				
	WBNQ	deb	24	WJMX	deb	39	999KHI	30-25	WCGQ	33-28	WTBX	35-30 Sinha	
	<b>Y</b> 94	deb	25	WRHT	deb	39	WVSR	30-25	99KG	35-29	KGOT	37-30 321	
	KQKQ	deb	28	B98	deb	39	KTMT	36-26	<b>Z102</b>	38-29	WBBQ	39-34	
	KBEQ	deb	30	KNOE	deb	40	KNIN	34-28				Produced by Danny Kort	chmar and Jon Bon Jovi.

Vanessa Willjams DEBUT 50 HITS TOP FIFTY SINGLES! 23\*-17\* B/U! ARTIST STREET DEVELOPMENT! PARTY! "running back to you" KKXX 14-10 KKMG 27-23 BREAKING AT: PWR102 27-24 KQMQ From the album The Comfort Zone 24-13 **HOT97** WMXP 194 17-14 PWR106 31-28 WXKS **HOT102** KKRZ add KZZB add KGGI deb 25 **Z90** 20-17 34-28 WNOK WPGC **KTFM** KSND add **95XXX** add KPRR deb 30 KMEL 22-18 31-28 WIOQ KRQ KS104 add CK105 WPST add WBXX deb 39 WNVZ 25-22 35-30 WKSS WTIC Q106 HOT99.9 add WVSR add **KKFR** 26-23 38-34 **KZFM** HOT97.7 HOT94.9 w 💽 🖪 🖬 **KF95** Y97 add WJMO 40-37 add 31-23 KCAQ KOY

Written & produced by Kenni Hairston & Trevor Gale for Snakehouse productions inc. Maragement Hervey & company





GOING FOR ADDS THIS WEEK!

"makin' happy" From the album Surprise CLUB

> 16\*-10\* BB DANCE SALES! 31\*-15\* BB DANCE SINGLES!

WIOQ add BREAKING AT: HOT97 21-18 WPGC



### Cartol

### **ALBUM APPROACHING 2 MILLION!**



# S º M E T H I N G T º T A L K A B º U T

Produced by Don Was and Bonnie Raitt Management: Danny Goldberg, Ron Stone and Jeffrey Hersh for Gold Mountain Entertainment.

4775



So, KKBQ goes Rock 40 ("Houston's Rock Hits" without Akeem the Dream Olajuwon) and everyone and his mother says nahhh, smokescreen, going country. Our position is simple — wait and see (and while waiting, service Clint, Garth, Alan and Dolly). And, if you're interested in checking it out, dial the listen line: 713-965-0165..... AL presstime, KOY Phoenix GM Nancy Reynolds announced appointment of KIKI the Honolulu's Jamie Hyatt as new PD at the Edens Broadcasting station ..... Gerry D's return to KIIS LA is announced this week. What an incredible surprise..... HOT102 Milwaukee MD Dana Lundon exits for the MD slot at WTIC Hartford ..... So, what's up at WKSS

#### by Lenny Beer & Mike Murphy

Hartford? Interviews are on and OM Jeremy Savage is handling interim PD duties ..... PD Wayne Coy is out at WIXX Green Bay. Dan Stone from WMGV Appleton/Oshko h has been named PD ..... KATM Colorado Springs makes the move to Album Radio..... WAEB Allentown names Pete Cosenza from Q106 San Diego as PD..... MD Jon Anderson exits KQIZ Amarillo. He can be reached at 806-359-9049..... MD Kevin Peterson exits WABB Mobile, PD Dusty Hayes will assume duties ..... The sale of Nationwide Broadcasting's WKZL Winston-Salem to Victor Rumore will close on August 30th. The station will remain Top 40 with current PD Chuck Holloway exiting to pursue

other opportunities ..... Larry D. has been upped to MD at XL106 Orlando..... Local record geek news: Elektra Dallas rep Grant Spofford moves to SBK, Hollywood Denver rep Paul Munoz resigns and Atlantic Dallas rep Bill Collins is out..... Bob Yarborough is the new MD at Q101 Meridien..... KTRS Casper MD Sean Michaels moves to K96 Provo. Eric Jeffries upped to MD..... Happy B-day to KUBE Seattle's Bob Case. 8/20 and congrats to Allan Fee, PD of KISM Bellingham and new bride, afternoon news woman Susan St. John. 8/23 and to KKSS Albuquerque's Cadillac Jack and wife Joan on the birth of daughter Summer Rose. 8/14 ..... Blowin' In The Wind: Todd Fisher, Jerry McKenna, Jay

Beau Jones, "Magic" Matt Alan and Tom Star ..... No photo this week, we sold out to Island Records, Sorry, Jamie, (Ed note: Will someone please buy this whole piece of dog doo and put us out of our miserv?) Advertisement

1



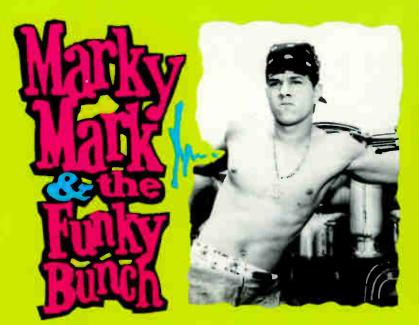
HITS August 26, 1991

# "god gave rock and roll to you"

performed by



"In a time when balance is essential to win, the words to 'God Gave Rock & Roll To You,' strike a cord with your audience." — Jimmy Steal, APD/MD/KEGL, Dallas



featuring Loletta Holloway

"Good Vibrations"

from the album MUSIC FOR THE PEOPLE

Produced and Arranged by Donnie Wahlberg for Donnie D Productions



"Big call out record... all demos... full time rotation!"

#### Dave Shakes, PD/B96, Chicago

"Teen phones crossing real nicely to adult phones... perfect record for KKSS."

#### Mad Max, MD/KKSS, Albuquerque

"Wake up and play a hit! Marky Mark not only has teens screaming, 18-24's also want to hear this hit."

#### Cat Thomas, MD/KLUC, Las Vegas

"Great night phones, 'Good Vibrations" crosses the rap barrier. It's a great pop record!"

Mike Easterlin, MD/Power 95, Dallas

	AGGRESSIVES (4 or more)	ТОР 10			45 SALES (1 to 10)
3.55	64	31	11	10	9

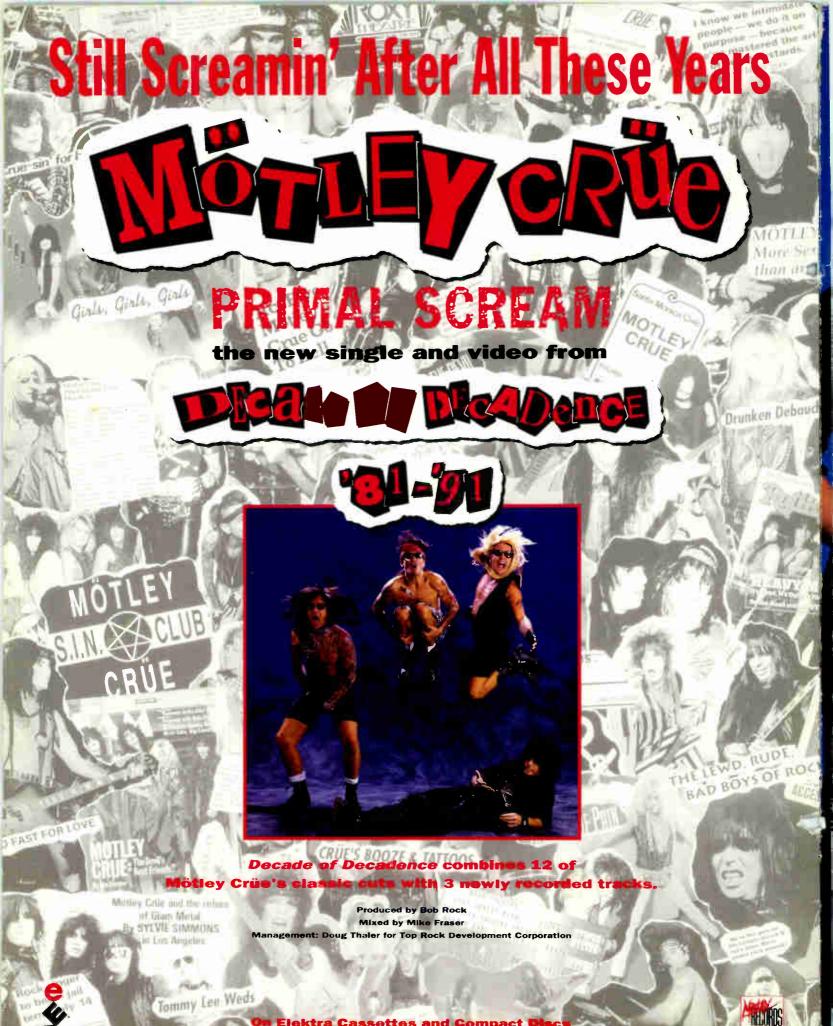
19-15 HITS TOP FIFTY SINGLES! 48-41 HITS TOP FIFTY ALBUMS!



30\* ALBUM ROCK!

DIAI

**#8 REQUESTED** 



Elektra Cassettes and Compact