

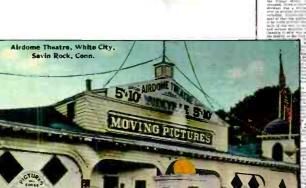
# INTERNATIONAL OCTOBER, 1996 OCTOBER, 1996 OCTOBER, 1996



OFFICIAL JOURNAL OF THE AMERICAN FEDERATION OF MUSICIANS OF THE UNITED STATES AND CANADA

**UNITY • HARMONY • ARTISTRY** 

# The American Federation of Musicians





# Hard Control of the C

The Pittsburgh Convention

AMERICAN- MUSICIAN

# Celebrating Our Centennial





Cincinnati Musicians' Association, Local 1 • Musicians' Association of St. Louis, Local 2-197 • Indianapolis Musicians' Association, Local 3 • The Cleveland Federation of Musicians, Local 4 • Federation of Musicians, Local 5, Detroit • Musicians' Union, Local 6, San Francisco • Orange County Musicians' Association, Local 7, Santa Ana • Musicians' Association, Local 8, Milwaukee • Boston Musicians' Association, Local 9-535 • Chicago Federation of Musicians, Local 10-208 • Louisville Federation of Musicians, Local 11-637 • Musicians' Protective Union, Local 12, Sacramento • Albany Musicians' Association, Local 14 • Toledo Federation of Musicians, Local 15-286 • Musicians Guild of Essex County, Local 16, Newark • Musicians' Protective Association, Local 17, Erie • Duluth Musicians' Association, Local 18 • Local 19-675, Springfield • Denver Musicians' Association, Local 20-623 • Local 21, Inc., Wilmington • Musicians' Society, Local 23, San Antonio • Akron Federation of Musicians, Local 24 • Terre Haute Federation of Musicians, Local 25 • Peoria Federation of Musicians, Local 26 • Musical Union, Local 27, New Castle • Belleville Musical Union, Local 29 • The Twin Cities Musicians' Union, Local 30-73, St. Paul-Minneapolis • Hamilton Musicians' Association, Local 31 • Musicians' Protective Association, Local 32, Anderson • Port Huron Federation of Musicians, Local 33 • Kansas City Federation of Musicians, Local 34-627 • Joliet Federation of Musicians, Local 37 • Musicians' Association of Westchester County, New York, Local 38, Larchmont • Musicians' Association of Metropolitan Baltimore, Local 40-543 • Musical Society, Local 41, Johnstown • Musicians' Union, Local 42, Racine • Salisbury Federation of Musicians, Local 44 • Oshkosh Musicians' Association, Local 46 • Professional Musicians, Local 47, Los Angeles • Musicians' Association, Local 48, Elgin • Local 49, Hanover • Mohawk Valley Musicians' Association, Local 51 Utica • Southern Fairfield County, Connecticut, Local 52-626, Norwalk • Musicians' Protective Association, Local 53, Logansport • Local 55, Meriden • Grand Rapids Federation of Musicians, Local 56 • Saginaw Musical Association, Local 57

• Musicians' Protective Association, Local Local 60-471 • Local 62, Trenton • Houston 65-699 • Rochester Musicians' Association, Davenport • Omaha Musicians' Association, Musicians, Local 71 • Dallas-Fort Worth Musicians' Protective Association, Local 74, 75, Des Moines • Musicians' Association, Musical Society, Local 77 • Syracuse Musicians' Musicians' Union, Local 80 • Beaver Valley Schenectady-Amsterdam Musical Union, Danbury Musicians' Association, Local 87 • • Buffalo Musicians' Association, Local 92 Local 95, Sheboygan • Lockport Federation • Musicians' Mutual Association, Local 99, Local 100, Kewanee • Local 101-473, Dayton Columbus • Local 104, Salt Lake City • Northwest, Local 105, Spokane • Musicians'

# The AFM: Celebrating One Hundred Years of Unity, Harmony, Artistry

58. Fort Wayne • Pittsburgh Musicians' Union, Professional Musicians' Association, Local Local 66 • Tri-City Musical Society, Local 67, Local 70-558 • Memphis Federation of Professional Musicians' Assn., Local 72-147 • Galveston • Musicians' Association, Local Local 76-493, Seattle • The Philadelphia Association, Local 78 • Chattanooga Musicians' Union, Local 82-545, Beaver Falls • Local 85-133 • Local 86-242, Youngstown • Tri-County Musicians' Union, Local 88, Benld • Local 94, Tulsa • Musicians' Association, of Musicians, Local 97 • Local 98, Edwardsville Portland • Musicians' Protective Association, • Local 102, Bloomington • Local 103, Professional Musicians of the Inland Association of Niagara Falls, NY, Local 106-

209 • Berkshire County Federation of Musicians, Local 109, Pittsfield • Canton Federation of Musicians, Local 111 • Shreveport Federation of Musicians, Local 116 • Local 117, Tacoma • Local 118, Warren • Local 120, Scranton • Newark Federation of Musicians, Local 122 • Musical Protective Association, Local 123, Richmond • Norfolk Musicians' Association, Local 125 • North Shore Musicians' Association, Local 126, Lynn • Musicians' Protective Union, Local 130, Carbondale • Musicians' Protective Union, Local 132-314, Ithaca • Jamestown Musical Association, Local 134 • Local 135-211, Reading • Appalachian Regional Musicians' Union, Local 136, Charleston • Musicians' Protective Union, Local 137, Cedar Rapids • Brockton Federation of Musicians, Local 138-343 • Musicians' Protective Union, Local 139-170, Hazleton • Local 140, Wilkes-Barre • Wheeling Musical Society, Local 142 • Worcester Musicians' Association, Local 143 • Vancouver Musicians' Association, Local 145 • Local 148-462, Atlanta • Toronto Musicians' Association, Local 149 • Local 150, Springfield-Branson • Musicians' Association, Local 151, Elizabeth • San Jose Federation of Musicians, Local 153 • Pike's Peak Musicians' Association, Local 154, Colorado Springs • Local 159, Mansfield • Springfield Musicians' Association, Local 160 • District of Columbia Federation of Musicians, Local 161-71∅, Washington, D.C. • Musicians' Protective Union, Local 165, Roanoke • Madison Musicians' Association, Local 166 • Manhattan Musicians' Association, Local 169 • The Professional Musicians' Association of Greater Springfield, Local 171 • Local 173, Fitchburg • Musicians' Mutual Protective Union, Local 174-496, New Orleans • Musicians' Protective Union, Local 175, Trenton • Musicians' Protective Union, Local 178, Galesburg • Musicians' Protective Union, Local 179, Marietta • Ottawa-Hull District Federation of Musicians, Local 180 • Musicians' Protective Union, Local 181, Aurora • Musicians' Protective Union, Local 182, Neenah-Menasha-Appleton • Local 186, Waterbury • Stockton Musicians' Association, Local 189 • Winnipeg Musicians' Association, Local 190 • Musicians' Association, Local 193, Waukesha •Champaign Federation of Musicians, Local 196 • Providence Federation of Musicians, Local 198-457 • Musicians' Association, Local 201, La Crosse • Musicians' Guild, Local 203, Hammond • Association of Professional Musicians, Local 204, New Brunswick • Green Bay Federation of Musicians, Local 205 • Musicians' Association of Central California, Local 210, Fresno • Greater New Bedford Association of Musicians, Local 214 • Musicians' Union, Local 215, Kingston • Fall River Federation of Musicians, Local 216 • Musicians' Federation, Local 218, Marquette • Northampton Federation of Musicians, Local 220 • Central Ontario Musicians' Association, Local 226, Kitchener • Kalamazoo Federation of Musicians, Local 228 • Musicians' Protective Union, Local 231, Taunton • The Twin Cities Federation of Musicians, Local 232, Benton Harbor • New Haven Federation of Musicians, Local 234-486 • Professional Musicians' Association, Local 238-291, Poughkeepsie • Musical Union, Local 240, Rockford • Local 245, Muncie • Victoria Musicians' Association, Local 247 • Local 248, Paterson • Birmingham Musicians' Protective Association, Local 256-733 • Nashville Association of Musicians, Local 257 • Musicians' Mutual Protective Union, Local 259, Parkersburg • Musicians' Protective Union, Local 262, Woonsocket • Musicians' Mutual Protective Association, Local 263, Bakersfield • Musicians' Protective Union, Local 265, Quincy • Musicians' Protective Union, Local 266, Little Rock • Musicians' Union of Oswego County, Local 267-441 • Musical

# **The American Federation of Musicians: The First Century**

There is no one history—solid, immutable, carved in stone. There can't be. In a century filled with common and uncommon people, common and uncommon deeds, there are many stories. Stories of promise—attained, unfulfilled, and ongoing. Stories of progress—pursued, reviled, or embraced. Stories of trust—shared, broken, and renewed.

All these and more are the stories of the American Federation of Musicians of the United States and Canada, which was born 100 years ago this month from a common conviction that unity could do what centuries of isolation could not—elevate the economic status, social position, and general welfare of all musicians.

Of course, there is no way in these pages that we can do justice to all the stories of courage and dignity, sincerity and irony, vision and shortsightedness, defeat and victory, although in words and pictures we touch on many. Instead, through broad strokes and quick glimpses we offer a view of how the union grew, thrived, struggled, and survived a century of unprecedented social, cultural, political, and technological change.

Our primary focus is on what, for 100 years, professional musicians have held in common—their commitment to each other.

It is a remarkable commitment, not simply because it has endured for a century, although that in itself is impressive. It is remarkable because the American Federation of Musicians is essentially a collection of contrasts, counterpoints, and endless contradictions. It is stars and anonymous sidemusicians, full-timers and part-timers, artists and trade unionists. It is the unlikeliest of labor unions, in which, on any given day, the individual members may be their own associates, their own competition, or their own employers.

But despite its contradictions, the American Federation of Musicians of the United States and Canada has thrived for a century because at its heart lies an essential truth—that the common cause of uplifting the profession of music can only be accomplished by professional musicians working together.

That truth resonates not just through these pages but through the union itself as it stands on the threshold of its second century.

-Jessica Roe, Editor

# usical distributional distribution and the second s

Vol. 95. No. 4

Stephen R. Sprague, Publisher Jim Rubbone, Advertising

Jessica Roe, Editor Michelle Matteson, Art Director

The International Musician (ISSN No. 0020-8051) is published monthly at 1501 Broadway, New York, NY 10036, by the American Federation of Musicians of the United States and Canada. Phone: (212) 869-1330. FAX (212) 302-4374. Subscription price: Non-member \$20.00 (U.S.) Canada \$25.00. All Foreign \$30.00.

Second Class postage paid at New York, NY 10036 and additional mailing offices. POSTMASTER: Send address corrections to: *International Musician*, 1501 Broadway, Suite 600, New York. NY 10036.

All materials intended for publication should be directed to the *International Musician*, 1501 Broadway, New York, NY 10036. The *International Musician* assumes no responsibility for loss or damage to unsolicited articles, photographs or art. Readers who submit editorial materials should enclose a self-addressed return envelope with proper postage.

Advertising Rates: Apply to Jim Rubbone, International Musician, 1501 Broadway, New York, NY 10036, (212) 869-1330 or Pete Wall, Alpha/Omega Group, Inc., 858 Collingwood, Maywood, NJ 07607, (201) 845-5353.

This publication is available in Microfilm from University Microfilms International, 300 North Zeeb Road, Ann Arbor, Michigan 48106. For complete information write directly to University Microfilms International.

American Federation of Musicians of the United States and Canada 1996







#### OFFICERS OF THE FEDERATION

STEVE YOUNG

1501 Broadway, Suite 600, New York, New York 10036

4400 MacArthur Boulevard. N.W., Suite 306, Washington. D.C. 20007

Vice President from Canada

RAY PETCH
75 The Donway West, Suite 1010, Don Mills, Ontario, Canada M3C 2E9

Secretary-Treasurer STEPHEN R. SPRAGUE

1501 Broadway, Suite 600, New York, New York 10036

**EXECUTIVE COMMITTEE** 

KENNETH B. SHIRK 325 N.E. 20th Avenue, Portland, Oregon 97232

THOMAS C. BAILEY

1562 Kanawha Boulevard, East. Charleston, West Virginia 25311

TIM SHEA

800 North Ferncreek Avenue, Orlando, Florida 32803

RAYMOND M. HAIR, JR. 1939 Stadium Oaks Ct., Arlington, Texas 76011

**BILL MORIARITY** 

322 West 48th Street, New York, New York 10036



THE WHITE HOUSE

September 17, 1996

Warm greetings to everyone celebrating the 100th anniversary of the founding of the American Federation of Musicians.

Musicians have contributed immeasurably to the quality of our lives. From the symphony orchestra to the jazz quartet, from the legends of rock and roll to the organist at the local ballpark, musicians add depth and dimension to our emotions and experiences.

The leaders and members of the AFM recognize that, while thousands of professional musicians across the country vary the thousands of professional musicians across the country vary widely in their skills and style, they share in common the right to the fruits of their efforts and their own piece of the American Unions -- through the battles they have fought and won the professional musicians throughout past have made America stronger and more prosperous throughout past decades. You can take pride in knowing that the AFM has helped decades. You can take pride in knowing that the AFM has helped to build a solid foundation for professional musicians throughout this nation.

I commend the American Federation of Musicians for 100 years of dedication to representing the interests of America's musicians, and you have my best wishes for every future success.

Bin Crinton



### PRIME MINISTER . PREMIER MINISTRE

I am pleased to extend my warmest greetings to everyone marking the 100th anniversary of the American Federation of Musicians of the United States and Canada.

When an organization reaches the milestone of one hundred years of dedicated service to the artistic community, it is indeed cause for celebration. Since its inception, the Federation has encouraged its membership to look towards the future with optimism and a sense of purpose. Countless performers have been given the opportunity to share their unique gifts and explore new horizons. Their commitment to excellence has helped to promote a dynamic and ever-evolving industry.

Please accept my congratulations and my best wishes for every success in the years to come.

OTTAWA 1996

## **1890**s

## **Becoming a Union**

It was a revolutionary act and an evolutionary act, this meeting in Parlor 35 of the Hotel English in Indianapolis, Indiana, convened on October 19, 1896. For most of the 19th century, and centuries before, musicians struggled to make a living from the practice of their craft. They lived uncertain lives, with no guarantee of wages and no steady employment, no old age pensions, and often no financial resources to provide for a decent burial.

By the mid-1800s, musicians in the United States began exploring collective action to counter some of the harsher realities of their profession, forming Mutual Aid Societies to provide members with loans, financial assistance during illness or extended unemployment, and death benefits.

From these roots rose the New York City-based Musical Mutual Protective Union which, beginning in 1878, took the first steps toward unionizing musicians by acting to fix uniform scales for different types of musical employment. By March 1886, delegates from 15 different Protective Unions across the U.S. came together to form the National League of Musicians (NLM) to address issues of common concern to musicians, including competition from traveling musicians

PROPERTY OF LABOR.  FERENCE OF LABOR.  FERENCE OF LABOR.  FROM THE COMMENT OF LABOR.  STAULINGS Whereof.  The Comment of Labor.  The Comm	A	MERIC	AN	
Certificate of Affiliation  Jacob Statement Commission Continue of	FFNFR	LTION	ol LA	BOR
Processes Linear Sections of Constant C	Certif	cate of	Affiliation	
Province Television of Contract Contract of Annex Contract of Anne	Il Jacob Sort	Cur miss	John Kods	
PRINTED TO LABOR PERSONAL CONTRACTOR OF LABOR PRINTED TO A COLOR STRUCTURE LABOR PRINTED TO A COLOR STRUCTURE LABOR TO A COLOR ST	American	Tedentier of	Missel .	IF I JUNE 1
Mand nacto	PROUNCE.	ESAPPAR TO A THE I LE	The state of the s	No of house to
urber 24	30 Winness Where	oting a supplemental	Charles Carl Married	JAD, President
40	india.	7		164 Well President 14 11 11 11 11 11 11 11 11 11 11 11 11

	— 25 —	
CITY	YEA	NAY
Louisville		88
Terre Haute	55	
Indianapolis	143	
Evansville		74
Springfield, Ills.	103	
Cincinnati	200	200
Anderson	55	
Marion	32	
Dubuque (absent)		
Cripple Creek		65
St. Louis, N. L. M.	390	
Chicago		800
Muncie (absent)		
Cleveland	77	77
Detroit	214	
St. Louis, A. F. L.	40	
Toledo, N. L. M.		84
	16	
	160	
N	1	132
ON OF LABOR."	nt)	
OTO BLOCK.	30	

NIGHT SPECIAL, NEW YORK DOURNAL

VASHINGTON GETS NEWS OF THE CITY'S FALL

#### STANDING RESOLUTIONS.

No. 1. Resolved:—That any musician who receives pay for his musical services, shall be considered a professional musician.

No 2. Resolved:—That every local shall appoint or elect an Examination Board to pass upon the eligibility of applicants for membership.

for membership.

No. 3. Resolved:—That the term of office and officers of this National Federation of Musicians shall be limited to one year and the tenure of office of said officers shall be strictly limited to two (2) consecurity years in any one office.

No. 4. Resol cians shall not versal death ber actment however

No. 5. Resol general interests "referendum et i ures, introduced

CONSTITUTION.

ARTICLE I.

This organization shall be known as "The American Federation of Musicians" and shall consist of such organizations as conform to its rules and regulations.

ARTICLE II.

Membership.

Any association of not less than fifteen (15) professional musicians in any one locality shall be qualified to become a member of this Federation. ARTICLE III.

Conventions.

This Federation shall hold annual conventions at such time and place as the convention may determine.

ARTICLE V.

All organizations of this Federation of one hundred members or less shall be entitled to one delegate. All organizations of one hundred members or a majority fraction thereof shall be entitled to one delegate for each one hundred members or a majority fraction thereof not exceeding three delegates for any one local fraction thereof not exceeding three delegates for any one local but each organization shall be entitled to one vote for one hundred.

Object.

object of this Federation shall be to unite all professional ians' organizations qualified into one grand body.

#### BY-LAWS.

ARTICLE I.

Daties of Officers.

SEC. 1. Daty of Presideal. It shall be the duty of the President to preside at all meetings of the Federation and Executive Board; sign all documents of an official character pertaining to the Federation; sign all vouchers; appoint all committees, unless otherwise ordered; exercise in general supervision over the affairs of the Federation; secide all cases of emergency; call be Board when necessary; having at the end of his term of office, he is to the annual convention of the

ry. The Secretary shall keep a lass of all meetings, answer all combe Federation, keep a true account ters upon receipt of a certified list inform all other locals of all additas all properly presented claims if you members, notify the delegates and orders, receive all money due li, pay the same to the Treasurer onth, taking his receipt thereof: hvention to be printed in full, and re than two months after adjourning annual meeting, minute state-belonging to the Federation, totamatters and useful information, tent not to exceed the number of nd preserve the necessary books, nent not to exceed the number of not preserve the necessary books, sertaining to his office and trans-properly qualified to receive the allow the auditing committee to and for the faithful performance

#### PROCEEDINGS.

#### AMERICAN FEDERATION OF MUSICIANS' CONVENTION, U. S. A.

HOTEL ENGLISH, PARLOR 35.

Indianapolis, Ind., October 19th, 1896
Pursuant to a call issued by President Gompers
the A. F. of L., 31 delegates met in the above-nam
room. The meeting was called to order by Preside
Gompers

Mr. H. S. Beissenherz of the reception commi introduced the Hon. Thos. Taggart, Mayor of India apolis, who delivered an address of welcome, extendithem the freedom of the city and wishing them succe

them the freedom of the city and wishing them succe in their deliberation. Responded to by Pres Gompe in extremely befitting remarks, stating the necessity organizing the profession into a national body. Samuel Gompers opened the meeting by commo consent. Jacob J. Schmalz acting as Secretary proter The call as issued by President Gompers of A. F. C. was read and ordered to be made a matter of recor L. was read and ordered to be made a matter of rece

FEDERATI

- 13 -

FEDERATION OF LABOR."

DE SOTO BLOCK.

Indianapolis, Ind., September 9, 1896.

To all Musicians' Unions, Societies and Associations:

Fellow Unionist: —For years the question of the proper attitude and relation of the musicians of the country toward the organized labor movement has been in a most unsettled and unsatisfactory state. Every opportunity, favorable or otherwise, was taken advantage of by one or the other to place the musicians in a false light before the organized wageworkers of other trades and callings, and quite frequently have the musicians themselves been to blame by reason of their peculiar reserve and isolated position. Every effort has been made to bring about a better state of feeling, every overture has been made, every courtest every right conceded to the National League of Music come affiliated with the American Federation of Labos for all time settle the mooted questions in disnute, and

PROCEEDINGS

FIRST CONVENTION

#### AMERICAN FEDERATION OF MUSICIANS

UNITED STATES.

held Oct. 19-22 incl. 1896, at Indianapolis, Ind.

Embracing Constitution and By-Laws, Resolutions, Minutes. Officers and Committees, Directory of Locals, and Appendixa

1897

#### PREAMBLE.

80 1692

clined to vote

217

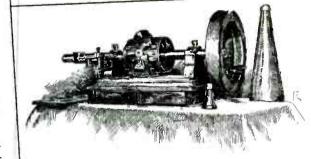
1737

WHEREAS, the unsatisfactory condition of the Mu-WHEREAS, the unsatisfactory condition of the Mu-sicians of the United States, makes it absolutely im-perative that an organization should be formed in thorough accord with other organizations of wage workers, as much to assist in elevating our condition as well as our fellow men and to prevent the difficulties continually occurring in the formation of local musicians into unions without being connected with a National Organization of our calling, therefore causing utterly unnecessary complications, therefore, BE IT RESOLVED: That we form a national or-

ganization of musicians to be affiliated with the American Federation of Labor, to bring about this much desired result.



1898



The AFM's original Certificate of Affiliation, signed by AFL President Samuel Gompers, excerpts from the AFM's first Official Proceedings and Bylaws, an early phonograph.

1899



Owen Miller serves as AFM President from 1896-1900.

Thirty-one delegates representing 21 Locals answer an invitation from American Federation of Labor President Samuel Gompers to organize a musicians' trade union and receive

1896

I.J. Masten is elected Vice President. Jacob J. Schmalz is elected Secretary John J. Meurer is elected Treasurer.

a charter from the AFL.

The AFM protests the wholesale importation of European musicians as being instrumental in endangering the existence of musicians in this country and depreciating their opportunities to eam a respectable livelihood as American citizens.

The AFM Convention appoints a committee on "government competition" that is to proceed to Washington to support a bill introduced by Representative Richard Barthold prohibiting military musicians from competing against civilians.

The AFM boasts of 91 Locals repre senting a total of 9,563 musicians.
President Miller tells the Convention this is a flattering increase in spite of the fact that, as a rule, men's minds were absorbed in observing the course of thrilling events reflecting the glory of Americans upon land and sea.



The NLM grew quickly, but from the beginning it was unable to balance the contradictions inherent in a "Musicians Union." It allowed its Locals to retain complete autonomy, which made curtailing competition between members from different cities impossible. And it excluded from membership musicians who didn't conform to the NLM's "artistic" standards, creating a gulf that allowed pervasive undercutting of NLM standards.

More than any other single factor it was this insistence on remaining an "organization of artists" that was the NLM's eventual undoing. By the 1880s, the trade union movement was taking hold throughout North America. Unions representing all types of laborers were forming to exercise collective strength to raise wages, improve working conditions, and secure greater dignity and respect for working people.



In Tune with the 1890s

ROWLAND H. MAYLAND,

· Musical Bells

merigan Musician March.

> REED. ORCHESTR

> PIANO.

TEDIJR.

A drop in phonograph prices and the mass production of records kindles the new recording industry, but most people still only hear music live. A national rather than regional American consciousness develops in a country newly tied together by railroads, the telegraph and reliable postal service. While music publishing is centered in New York City, sheet music is available nationwide, so many regional sounds gain popularity beyond their original borders.

Tin Pan Alley produces mainly sentimental songs and cheerful good-time music. In 1898, the Spanish-American War lasts just a few months but inspires hundreds of new patriotic songs. More opera houses are built as serious opera rises in popularity. Composers also turn to black and Native American music for inspiration. Blues music is developing in the deep South, where the singers, usually unaccompanied, express in a few repeated lines the joys or troubles of everyday life.

Thousands of wandering minstrels, especially pianists, spread the exciting rhythms of ragtime, with syncopated melodies

against a march-type bass line. Though the music is initially denounced and reviled by both religious leaders and "serious" musicians, by the end of the decade nearly all popular songs are written in ragtime. Even some waltzes and classical instrumentals are played "ragged." In a departure from the written music tradition of the previous century, some musicians even improvise ragtime songs. The spirited music is perfect for the cakewalk, a favorite dance.

RICAN-MUSICIAN

Some of the most popular songs of the decade are:

"When the Saints	
Go Marching In "	1896
"My Gal Is a High Born Lady"	1896
"Sweet Rosie O'Grady"	1896
"The Stars and Stripes	
Forever"	1897
"The Sorcerer's Apprentice"	1897
"Harlem Rag"	1897
"A Hot Time in the Old Town"	
"We Fight Tomorrow, Mother"	1898
"Ben Hur Chariot Race"	
"Doan Ye Cry, Mah Honey"	1899

me being the lowest budder ( " " " ) and " " ! Luces, Jam MENE TON

#### The Grand Army Band.

Canton Ohio, March 17. 185

miles place the Glott Mar; presenting as extractive reportative of sheatest and papeller simile, and in authorse, 7:00 distants ARMY SARMS which has reconstruing that engagements in marriy every / Saude in the latest rate in Sanate, and gained to extractive requirestation

Branches, Description, 1988. The second state of the second state

fours very truly.

To the Union Musicians of America.

The above letters require no explanation to show that the Cleveland The accretistic require no explanation to show that the Clevelan and other Ohio union ewelcians are up against with the Crand army Band of Canton. They are out for a "nice time and outling" and, according to their own letter, are willing to work for any old orice.

Union susicians all ower the country are earnestly requested to give these sentlement the cold frost that they deserve whenever the cocortunity oresents.

Praternally.



Fraternally.

The Musical Mutual Protective association of Cleveland, Ohio.'

Local No. 4. A. F. of M. Local No. 24. N. L. of M.



Spencer's Band of Peoria. American Musician articles on military bands, new inventions, opera and the Biltmore estate (built 1895).

#### U. S. MARINE BAND IN CHICAG). Robbing Civilian Musicians

Afternoon and Evening Concerts to the diven at the Coming Horse show.

Formission has been obtained from Washington for the United States (Marine Band to give concerts at the Chiengo Horse Show November Lot.) According to the permit issued by the Secretary of the Navy, the Chiengo Horse Show committee is to take full the charge of the band of 71 pieces, their servants and uniforms, from Washington to Chiengo, look after their temporal affairs, and return them all in a good order to Washington November 7. Preparations have been made for a hand stand, from which concerts will be given afternoons and evenings during the entire six days of the show.

Chiengo Tribune, October 15, 1897.

The City Council of Chiengo adopted resolutions Monday night, October 26, 1897, protesting against the United States Marine Hand coming to Chiengo and playing an engagement, which is property of civitian musicians, and instruded Mayor Harrison to writh to the Secretary of the Navy and demand of him to resentla his order which permitted such anjust competition.

The RESOLUTION.

Omitting the denumintory portion. Hesolved, That the city council through his hour the may departing their post of the resolution is as follows:

RESOLUTION.

WAR DEPARTMENT,

WASHINGTON, SOPPICE,

WASHINGTON, SEP. 27, 1897.

Mr. Oven Miller, President American
Federation of Musicians, 60; Market
Street, St. Louis, Mo.:
Dear Sir—I am desired by the Acting
Secretary of War to acknowledge the
receipt of your letter of the 21st inst.,
inclosing a protest of musicians and
others against the employment of the
United States Army band, stationed at
Fort Spokane, by the Fair Fruit Asso,
clation of Spokane, Wash., at the fair
to be held in that city during the early
part of October next, and, in reply, to
invite your attention to Circular Letter
of July 10, 1897, from this office (copy
invite your attention to this office (copy
included), publishing decisions respectlag regimental and other bands, which
contains the rule and the practice of
the department,

inclosed), publishing using regimental and other bands, which contains the rule and the practice of the department.

Very respectfully,

J. C. Eliman,

"Circular No. 8, from the Headquartides as follows:

"Regimental and other bands, and the musicians composing the same, with the consent of the proper other parties at prices not the parties at prices not the parties at prices not the proper other parties at prices not the musicians or that he my by other bands or musicians services."

"This arrangement is man of the musicians of the Arm pay from the United States, this help, is help with the september issue of the September issue of the With the September issue of the September

SCABS Invade New York.

GEORGE LABRONN

TARIE-LLOYD.

"(In to New York!" is now the cry of the county democracy. The marching club unnimously dedded at yester-day's meeting to accept Mayor Harri-son's invitation to accompany him east October 20, when he will take the October 20, when he will take the only sinceting to accept Mayor Harrison's invitation to accompany him east. October 30, when he will take the stump in behalf of the Tammany ticket and pose as a central figure in the campaign of Greater Naw York. In addition to the major's invitation the County quest from York and h

Standard of Excellence

SCIENCE AND ADJUSTABLE LIGHT. Magnet at the End Fastens the lucas descent fiulh to Any Piece of Iron.

In many kinds of work in a machine shop it is often difficult to throw the light en the particular part of an object where a workman wishes to do something with special care. To scores of electric lamps in they are too ligh up for Accordingly a new form ment cent lamp has been invent , that of which will stick to any music object with which it may be a solution.



porarily secured in almost alk of The globe and filament curaptially the same as in any 12 2an candescent lamp. The nost the invention is a magne the base or standards in su that its ends, or "pol 3g to the base or standards in su the base or "pol 3g to the base or standards in su the base or standar

AND.

Mu It.

So both the AFL and the Knights of Labor organized their own musicians locals, taking in musicians who didn't meet the NLM artistic standards. The ensuing competition among unions did nothing but drive down wages for all musicians.

To resolve this destructive situation the "stove polishers" within the NLM (who favored trade union affiliation as the logical next step in advancing the cause of working musicians) eventually broke ranks and requested a charter from AFL President Samuel Gompers. Gompers responded by inviting all musical societies to meet in Indianapolis.

On October 19, 31 delegates representing 21 Locals (together with a representative of the NLM) answered Gompers' invitation to explore forming a national musicians union affiliated with the American Federation of Labor. They met for four days, examining the pros and cons of establishing a trade union for musicians.

Once assured by the AFL's Executive Council that all unions affiliated with the AFL "are guaranteed their autonomy and independence," a majority of the delegates voted to form the American Federation of Musicians, representing 3,000 musicians nationally. (Delegates from Chicago, Louisville, Toledo and Cripple Creek, Colorado withdrew, declining to affiliate with the AFM.)

They adopted as their first Standing Resolution "That any musician who receives pay for his musical services, shall be considered a professional musician." •

"THE FORTUNE TELLER."

A new opera, "The Fortune Teller," by Victor Herbert, libretto by Harry B. Smith, will be issued shortly br. M. Witmark & Sons, New York. Selections will be arranged by Otto Changley for botto potentra and band. Other works by Herbert will follow "The Fortune Teller," which is highly spoken of by those who have been permitted to review the score.

to a specific to be some the source of some source of so

ing | and reflect great oredit on their rera.

series centrituga, and the air is a usual off, as nearly entirely as possible. After a stream of water glass is let in hydrostatic pressure is applied. In order to form an insoluble precipitate of the silicate of the water glass, the wood is remeved to a tank of sal aumoniac, and the pressure is again, audient the

#### U.S. Secretary of War Interviewed.

Gen. Alger Promises to Investigate the Gase of Givilian vs. Army Bands.

On Monday, September 19, Gen. Russell A. Alger was in Cincinnati, enroute on an inspection tour of government hospitals. At 6:30 p.m., a representative of the American Musician found him comfortably seated on the western veranda of the St. Nicholas, liesurely smoking a genuine Havanicigar. The quill pusher of the Musicians "War Cry" ndvanced, and the following conversation ensued:

sicians "War Cry" ndvanced, and the following conversation ensued:
Reporter—"I believe I have the honor of addressing Gen. Alger, the United States secretary of war?"
Gen. Alger—"I am Gen. Alger; who do you represent?"
Reporter—"I represent the organized musicians of America and their official organ, the American Musicians."

G.n. Alger advanced his hand and

G.n. Alger advanced his hand angave your representative a cordiagrasp, and continuing inquired:
"What can I do for you?"
Reporter—"General, you have at times in the past proved the friend of the civilian inusician and forbidder conjection by army tands. Conjaint has been received from various control the country that the volunteer parts of the country that the volunteer oarts of the country that the volunteer is well as the regular army bands, who are on furloughs home, are competing with local civilian musicians, and n mar sees playing for little or the country that the volunteer is well as the regular army bands.





TM & 01996 T.C.F.F.C.

#### American Federation of Labor and Congress of Industrial Organizations EXECUTIVE COUNCIL



815 Sixteenth Street, N.W. Washington, D.C 20006 (202) 637-5000

JOHN J. SWEENEY PRESIDENT

Vincent R. Sombrotto John T. Joyce Jay Mazur George J. Kourpias Michael Sacco Gioria T. Johnson
J. Randolph Babbitt
Carolyn Forrest Sonny Hall William Lucy A.L. "Mike" Monroe

Robert E. Wages

RICHARD L. TRUMKA SECRETARY-TREASURER

Edward T. Hanley Gerald W. McEntee Morton Bahr Lenore Miller
John N. Sturdivant
Ron Carey
Douglas H. Dority Clavola Brown Leon Lynch Arthur Moore Jake West

Wayne E. Glenn William H. Bywater Robert A. Georgine John J. Barry Frank Hanley
Arthur A. Coia
George F. Becker
Richard W. Cordtz Michael Goodwin Carroll Haynes
Doug McCarron
Arturo S. Rodriguez Alfred K. Whitehead James E. Hatfield James E. Hattierd Marvin J. Boede Gene Upshaw Moe Biller James J. Norton Frank Hurt Stephen P. Yokich M.A. "Mac" Fleming Joe L Greene James LaSala Andrew McKenzie Robert A. Scardelletti

LINDA CHAVEZ-THOMPSON EXECUTIVE VICE PRESIDENT

Rich Trumka

October, 1996

To the Members of the American Federation of Musicians:

On behalf of the 13.1 million working women and men in the AFL-CIO, we want to send our warmest congratulations to each of you as you celebrate the 100th anniversary of the world's largest union of performing artists -- the American Federation of Musicians.

Back in 1896, delegates gathered in Indianapolis for your first convention proclaimed, "the unsatisfactory condition of the musicians of the United States makes it absolutely imperative that an organization should be formed in thorough accord with other organizations of wage workers." It was true then, and it is just as true now.

Today as always, one of the great strengths of the AFM is the diversity of your members and the work you do. Young students and middle-class working people and international superstars. Musicians working in the studio and on the road. Playing Vivaldi and reggae, country-and-western hits and blues ballads and heavy metal. And with all this diversity, with the magnificent range of style and work mode in your membership, what distinguishes you is your spirit of solidarity, your idealism, and your determination to achieve decent wages and dignity in your workplaces.

We congratulate you and salute you. Happy 100 years.

sincerely,

John J. Sweeney

President

Secretary-Treasurer Linds Change Thompson

Linda Chavez-Thompson Executive Vice-President

jjs:pg

# Canadian Labour Congress



# Congrès du travail du Canada

Secretary Instant Secretare l'estrer

DECIDE Vice Presiden ACE presidente executive

Decutive Mrs. Presiden VICE PRESENT EXCEPT \* Forts de notre passé – Confiants en l'avenir

(TLC-CCL)

September 6, 19

To the Members of the American Federation of Musicians of the United States and Canada

Dear AFM Members:

Congratulations to you and your organization on the 100th anniversary of its birth.

Out of solidarity that is the product of collective action, your union has made it possible for more musicians to earn decent wages and benefits. This in turn makes it possible for people to choose a career in music which means more skilled performers and, ultimately, a richer culture.

You and your union have also benefitted the greater society by leading campaigns to promote culture such as pressing governments to fund music and the arts in schools. Finally, by securing fair rules and contracts for your members, you have made it possible for those listeners, who are finely attuned to justice issues, to enjoy the sound of your members' music.

Thanks to you and your union and congratulations again. May AFM look forward to another onehundred years of enriching Canadian and American culture.

**Bob White** President

RW/TOB/mk F:\DOCS-96\MUSIC.1



2841 prom. Riverside Drive, Ottawa, ON K1V 8X7 Tel.: (613) 521-3400 Fax/Télécopieur: (613) 521-4655

# 1900s

# **Uniting Musicians**

"The unsatisfactory condition of the Musicians of the United States makes it absolutely imperative that an organization should be formed in thorough accord with other organizations of wage workers, as much to assist in elevating our condition, as well as our fellow men, and to prevent the difficulties continually occurring in the formation of local musicians into unions without being connected with a National Organization."

Fulfilling that mandate to establish a centralized organization was the primary work of the American Federation of Musicians during the first decade of the 20th century and the union approached the work of chartering and uniting Locals in order to relieve the unsatisfactory condition of musicians with a ferver that extended to all musicians.

Within its first ten years, according to a report by John R. Commons in the Quarterly Journal of Economics, the AFM had organized 424 Locals and 45,000 musicians, bringing into union membership virtually all instrumental musicians in the United States and Canada.

As early as 1897, the AFM invited the Montreal Musicians Protective Union and the Toronto Orchestral Association to join the union. Montreal accepted immediately and was designated as Local 62 (although it only survived a few years and was rechartered as Local 406 in 1905). By 1900 the union changed its name to the American Federation of Musicians of the United States and Canada and was actively organizing on both sides of the border. By 1905 a position on the International Executive Board was created to provide Canadian representation at the Federation level.





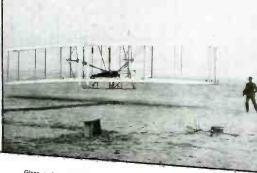
UNIVERSAL MEMBERSHIP

TRAVELING OR TRANSFER CARD

woodland Ave., President, A. G. Weis; Secretary Chas. A. Young.

61. Newark, O.,
The Buckeye Local 107 N 6th st.
Meets 1st Monday each month.
Pres.,—Secretary, H. McCarthy.

Musicians Protective Union. 63 Bridgeport, Conn. 42 James st.
Musical Pro. Union. President h; Secretary, J. D. Bou



mittee, investigate and report upon the credentials of the delegates immediately after appointment, and the report of said committee shall be disposed of before any other business is

Hait their proceedings.

Sec. 3. To the Committee
and Supervision shall be ref.
ecisions of the President, we
appealed from, and all
ions of the written law (laws
not legislative enactment in
the Proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
proceeding of the President of the
president of the
president of the President of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
president of the
pre

ARTICLE III. Traveling or Transfer Members.

St. Louis, Mo. (corner) Parked Jet 18, 1932 FEB. 22. 1897 Ocean City, MD-Changed to Shakuy Jet 1949, 7- 3- 193.

1901

The Wright Brothers' first flight, excerpts from the AFM's Official Proceedings, the American Musician and the Official Charter book, a 1907 phonograph.



1902 1903

Omaha, Nebraska - June, 1900

1900

Joseph N. Weber serves as AFM President from 1900-1914.

John Powell is elected AFM Vice President. Owen Miller is elected Secretary. Otto Ostendorf is elected Treasurer

The union changes its name to the American Federation of Musicians of the United States and Canada, to reflect the desire to organize profes sional musicians throughout ivorth America.

The AFM Convention passes a resolution that no Local may enact any law that conflicts with the Constitution, Bylaws or Standing Resolutions of the Federation.

The Federation's official journal, which was printed privately, will now be published by the AFM Secretary and will be retitled as International Musician.

President Weber advises the Convention that "At last the musicians of America and Canada have an organization which bids well in the future to comprise in its fold all musicians of this continent.

C.H. Ross is elected AFM Vice President

Spurred by the World's Fair in St. Louis, a resolution is passed against foreign bands usurping domestic

George W. Bope is elected AFM Vice President.

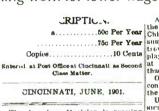
The National League of Musicians dissolves at its convention

The first scales for orchestras traveling with comic operas, musical comedies and similar shows and attractions are set, including transportation.

On its own, this sweeping geographic presence was an impressive achievement for a fledgling union. But it only touched the surface of the progress the AFM made in the early 1900s in building an organization that would unite wage earning musicians.

According to Commons, before 1910 the AFM had developed greater control over its business and extended its interests farther than any other union in the American Federation of Labor. It attained this strength by creating a structure that connected its members to a single national organization that provided a fair degree of Local autonomy and yet was sufficiently centralized to harness the collective power that came from representing the vast majority of professional musicians.

One of the fatal flaws of the National League of Musicians (NLM) was that since they were autonomous rather than centralized, NLM Locals practiced such a high degree of protectionism that NLM members were unable to travel freely from one area to the other to work, even though they belonged to the same national organization. The inevitable result of this local protectionism was that instead of joining the NLM increasing numbers of musicians competed against NLM members, leaving local and traveling NLM members out of work while nonmembers traveled freely, taking work for lower wages than the NLM scales.



Official Journal

...AMERICAN FEDERATION... ... MUSICIANS. C. cretary's Monthly Report.

An effort is trouble between Copies at Post Officeal Cincinnatian as Becond Cine Matter.

CINCINNATI, JUNE, 1901.

The American Musician is growing every issue in streng, and circulation. Every honest man considers a Journal devoted to his interestation of an other holds of the pulled that her Trace and his fellow members have where he and his fellow members have the publication of an other holds of the most important in considered by the delegates relia from Every issue in streng, and circulation. Every honest man considers a Journal devoted to his interestation of an other holds of the most important recognized and devoted to his interestation of an other holds of the most important in that city.

The American Musician is growing every issue in streng, and circulation. Every honest man considers a Journal devoted to his interestation of an other holds of the most important in considered by the delegates relia in the proceeding of the anti-strength of the most important in that city. One of the most important in that city, and his fellow members have a long of the constitution of an other process of the most important in that city. The third had done its duty and inswering in its devotion to the claim of constitution of all past officers of the process of the most important and vicinity will not be insulted and disguage contains musicianty of the A. Health of the constitution of the continuation of the process of the most important in the processing of the proc

American Musician.

origan Musician.

An International Journal in Defense of Organized Labor.

CINCINNATI, MAY, 1901.

The

and FULL be probable and and before any all

RESOLUTIONS

Musicians' Protective Association, No. 31, HAMILTON, O.

EXTRA BINGHAMTON PRESS EXTRA

LITTLE LEFT OF FRISCO

MAP OF THE DESCRATE CO. TO SE ENVIRONS

NO. 5 861

THOUSANDS HOMELESS

TS ENVIRONS

NO. 5 802

TO THE DESCRATE CO. 100

TO

erigan Musigian.

Denoted to the Interests of the Musicians of America and Voicing Their Deceands. An International Journal in Defense of Organized Labor. CINCINNATI, FEBRUARY, 1904.



D BY American Musician Go. NO. 15 MERGER ST.

Preachers Prohibit Patronizing
"Rag-Time Music.

The Wisconsin District of Evangelical Lutherans of the Missouri Synod adopted resolutions prohibiting any of its members from taking part in any public entertainment where 'rag time' music is played. The Missouri Synod embraces the greater part of the United States.

American Musician covers and articles on labor day and ragtime, Scott Joplin.

1905

1906

1907

1908

1909

Joseph N. Weber is AFM President (1900-1914).

A letter is sent to President Theodore Roosevelt petitioning him to protect American musicians by limiting the importation of musicians from abroad

The first scales for traveling Grand Opera are set.

The Federation donates \$1,000 to victims of the San Francisco earthquake. President Weber reported to the Convention that "it is a good omer to note that the sense of brotherhood has developed in our Federation to such a marked degree that practical results and not only cheap sentiment are offered to brothers in need.

President Weber attempts to establish state political action committees but advises the Convention, "the response from Locals was not encouraging. Barely one third of them answered.

MILTON :

Victor Herbert speaks before the U.S. Congress in support of copyright reform on behalf of composers and the AFM.

The AFM adopts rules to eliminate abuses of the transfer card system used to monitor the activities of musicians playing outside their home Local

An appeal is made to President Theodore Boosevelt to restrain the Marine Band from competing against civilian musicians

Determined not to recreate a structure that pitted musicians both in and out of the AFM against each other, President Joseph Weber successfully lobbied for the creation of workable "transfer laws" that allowed musicians to perform outside their home Local without being penalized. This compromise enabled musicians to operate within the union's framework wherever they were working, thereby providing the union with the collective strength it needed to take control of the music business.

During these years, the AFM made another significant compromise in order to bring all musicians into union membership. In 1896 the United States Supreme Court ruled that "separate but equal" facilities for blacks and whites were legal. Nevertheless, during the first decade of the 20th century (and well into the century) there were national and local unions throughout the U.S. that specifically denied membership to people based on race.

The AFM was not among those unions. In 1897, in order to comply with the law *and* represent black musicians in St. Louis, the AFM chartered its first "colored" Local. By the mid-1940s there would be 50 more "black Locals," most found in the South (except in these areas, black and white musicians joined the same Local). From the beginning these Locals were entitled to equal voice and vote at all AFM conventions and had the same level of autonomy as their white counterparts. And they all pursued the same union goals for the musicians they represented. •





#### In Tune with the 1900s

The dawn of the new century is a time of excitement. People throw off the restrictions of the past. The airplane, Ford's Model T, radio transmissions and motion picture houses make their first appearances. Composers break away from European traditions in an effort to build a genuine American musical expression based on folk songs. Refined music loses favor to "primitive" trends like futurism, which uses atonality, more percussion and the harsher orchestral instruments to destroy accepted forms in favor of machine-like precision.

In parades, funeral marches and the brothels, saloons and gambling joints of the Storeyville district, jazz—as yet unnamed—is brewing in the New Orleans gumbo of African tribal rhythms, field work songs, gospel, spirituals, brass bands and more. This blend of ingredients forms the perfect recipe for "America's music," which in its early days is rough, unwritten, ensemble music seldom featuring solos.

In 1903 Columbia begins releasing "Celebrity Discs" of the great voices of

the day, such as Marcella Sembrich and Antonio Scotti. By the end of the decade, nearly all notable singers have recorded. A few instrumentalists experiment with the medium, but the human voice fares best on recordings. The phonograph can't compete with live musicians, whose popularity is aided by the thousands of public schools offering musical instruction and appreciation. More symphony orchestras are founded, and the first Broadway hits—with the first Broadway hit songs—appear.

"Creole Belle"	
"Bill Bailey, Won't You Please	
Come Home?"	
"Give My Regards	
to Broadway"1904	
"Come Take a Trip	
in My Airship"1904	
"Kiss Me Again"1905	
"Hail, Hail, the Gang's All Here"1908	
"Take Me Out to the Ball Game"1908	
"I Wonder Who's Kissing	
Her Now"1909	

#### BREDHOFF & KAISER, P.L.L.C.

Attorneys and Counselors 1000 Connecticut Avenue, N.W. Washington, D.C. 20036-5398 (202) 833-9340 Telecopier: (202) 833-5588

-

George H. Cohen Robert H. Chanin Robert M. Weinberg Jeffrey L. Gibbs Julia Penny Clark Jeffrey R. Freund W. Gary Kohlman Jeremiah A. Collins Mady Gilson David M. Silberman Bruce R. Lerner Patricia Polach Virginia A. Seitz Andrew D. Roth John M. West Douglas L. Greenfield

Laurence Gold Michael H. Gottesman Susan L. Carney Of Counsel

Roger Pollak Anne Ronnel Mayerson Page Kennedy Francis R. A. Sheed Leon Dayan Paul M. Zimmerman James Donald Moorehead\* Alice O'Brien\*\* \*Massachusetts Bar Only \*\*California Bar Only

Elliot Bredhoff Senior Counsel Henry Kaiser Counsel to the Firm (1911-1989)

September 9, 1996

To the Musicians of the AFM:

Congratulations on your hundred year history of intense activities as unionists and artists! You have fought on many battlegrounds to improve the professional and economic conditions of musicians, and all the while have continued to make the music that constitutes one of the world's greatest art forms and treasures. We salute your successes as unique professionals in the movement of organized labor. And we thank you for your artistry -- whether it be live or recorded, classical or country, rock or big band, symphony or solo -- that fills the big concert halls and the small gatherings of our lives and makes the diverse sounds of our culture.

Bredhoff & Kaiser is honored to have been associated with the AFM throughout much of its century-long struggle on behalf of musicians. We are proud to carry on the legal tradition of Henry Kaiser, and to work for the the continued improvement of the AFM's collective bargaining agreements as well as the strengthening of such crucial institutions as the Music Performance Trust Funds and the two Special Payments Funds.

The issues facing the AFM are as varied as the different styles of music and types of musicians, and as groundbreaking as the new technologies that confront musicians today. We look forward to working with you as the struggle continues!

In Solidarity,

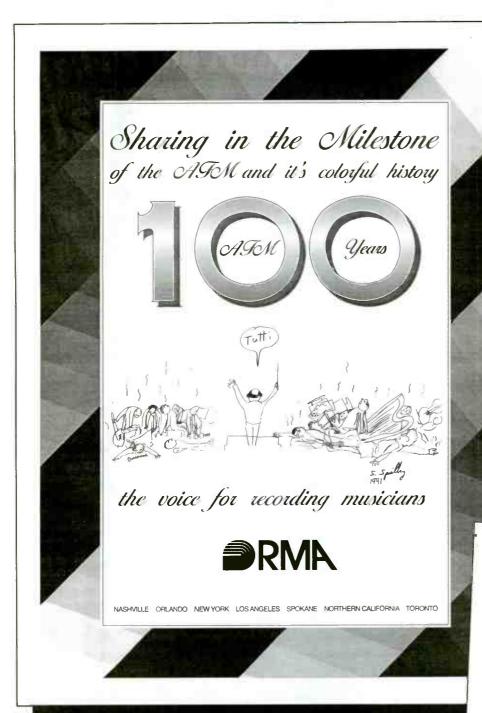
George M. Cohen Patricia Polach

Bruce R. Lerner

Douglas L. Greenfield

Anne Ronnel Mayerson

Alice



#### International Conference of Symphony & Opera Musicians (ICSOM)

Affiliated with the American Federation of Musicians — AFL-CIO

#### **GOVERNING BOARD**

#### EXECUTIVE COMMITTEE

Chairperson
Robert Levine
Milwaukee Symphony
7680 North Longview Drive
Glendale WI 53209-1862
(414) 352-3246 / FAX 352-6090

President
David R. Angus
Rochester Philharmonic
284 Castlebar Road
Rochester NY 14610
(716) 244-2514 (Voice/FAX)

Secretary Lucinda-Lewis New Jersey Symphony 4 West 31st Street #921 New York NY 10001 (212) 594-1636 (Voice/FAX)

Treasurer Stephanie Tretick Pittsburgh Symphony 3979 Boulevard Drive Pittsburgh PA 15217 (412) 422-7275 (Voice/FAX)

#### Editor, Senza Sordino Marsha Schweitzer 905 Spencer Street #404 Honolulu HI 96822 (808) 531-6617

MEMBERS AT LARGE

James L. Clute Minnesota Orchestra 447 Newton Avenue South Minneapolis MN 55405 (612) 374-9373

# Michael Moore Atlanta Symphony 953 Rosedale Road NE Atlanta GA 30306 (404) 875-TUBA (Voice/FAX)

Mary Plaine Baltimore Symphony 630 Deepdene Road Baltimore MD 21210 (410) 433-6063 (Voice/FAX)

#### Charles Schlueter Boston Symphony 60 Otis Street Newtonville MA 02160 (617) 964-4019 / FAX 630-8077

#### COUNSEL

Leonard Leibowitz 400 Madison Avenue #600 New York NY 10017 (212) 832-8322 / FAX 605-0909

September 9, 1996

To the Members of the American Federation of Musicians:

On behalf of the 4,000 musicians in the 44 member orchestras of the International Conference of Symphony and Opera Musicians, I am honored and pleased to mark the centennial of the American Federation of Musicians of the United States and Canada.

ICSOM has been a part of the AFM for more than one-third of the Federation's history. Since ICSOM's founding in 1962, we have worked with the officers and staff of the Federation and its locals towards the core goals of trade unjonism: the betterment of our members' working lives and democratic governance. Because of the understanding of these principles and the goodwill that we have always found within the AFM family, the American Federation of Musicians has become a model within the American labor movement of peaceful and democratic change.

We at ICSOM wish the American Federation of Musicians another century of innovative service to its members and dedication to the trade union movement, and look forward to being an integral part of the AFM's future.

In solidarity,

Robert Levine Chairperson

International Conference of Symphony and Opera Musicians

Printed by Union-donated Labor



TO THE MEMBERS OF THE AMERICAN FEDERATION OF MUSICIANS

Dear members:

The Organization of Canadian Symphony Musicians (OCSM) extends sincere congratulations to the American Federation of Musicians on its 100th Anniversary.

OCSM celebrates with the AFM in Unity, Harmony and Artistry.

Evelyne Robitaille President

> Organization of Canadian Symphony Musicians l'Organisation des Musiciens d'Orchestres Symphoniques du Canada



Andrew Brandt, President 218 Boulevard Street Shreveport, LA 71104-2420 318/222-5452 Internet e-mail: abrandt@afm.org

September 9, 1996

On behalf of the musicians in over 50 ROPA orchestras, I send our congratulations to all the members of the American Federation of Musicians on the celebration of our 100th anniversary.

In particular, we recognize the hard work of all the performing musicians in every local who helped build this Federation. As we look forward to the challenges of the next 100 years, we must also remember our predecessors who embodied the principles of unity, harmony and artistry. We should never forget this heritage as we prepare for the future.

In Solidarity,

a cha

Andrew C. Brandt

# **1910s**

# **Flexing Its Strength**

By 1910, with Locals in virtually every city in the United States and Canada, the AFM was in a position to begin exercising its collective strength. Local and traveling scales were established. The union, through its Locals, began negotiating with a variety of employers from vaudeville and burlesque to symphonies and operas.

But even as the AFM became more active in representing its members, their livelihoods were still threatened by undercutting and competition from non-union musicians primarily military and foreign musicians. The fight to minimize this competition would become the first serious test of the new union's strength.

Since they were reasonably well-paid and their off duty activities were not well policed, military musicians could be hired at rates far below those charged by their civilian counterparts. As early as 1824, civilian musicians had filed protests against competition from musicians in the armed services with the U.S. War Department. The first collective protests were made by the National League of Musicians, but the NLM lacked the clout to achieve any substantive or lasting relief.

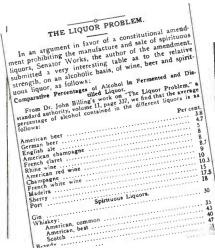
The AFM later took up the cause and as early as 1903 appealed to President Theodore Roosevelt, who promised some relief. But the competition continued. So the AFM turned its attention to securing legislative relief through Congress. In 1908, with the heip of a Republican member of Congress, Richard Bartholdt, provisions were included in the appropriations bills for both the Army and Navy that banned those musicians from competing with civilians. However, the United States Marine Band obtained a ruling from the Attorney General exempting it from the order.

#### THE GREATEST MENACE.

Prohibition is not only a menace, but the greatest menace threatening the peace, progress and prosperity of the American people.

It is a menace to business, a menace to property rights, a menace to religion, a menace to liberty, a menace to patriotism, a menace to national unity, a deadly menace which threatens to create discord, discontinuity feeling and resentiate among tent, ill feeling and resentment among millions of people upon whose sup-port the President depends for victory in the great world war.

The time has come for plain talk. Somebody must tell the truth about and its spon





MUSICIANS FROM ABROAD.

tion to its members, and the travel-ing musician would be the first to feel the result thereof.

a try at it. One or threat in they end offenders, in this respect, the St. Louis Postsic in this country:

Shall A...

Shall All German Music Be Barred?

There is at present in this country a widespread agitation for banning during the period
of the war the performance of all German and
Austrian music whatsoever—Schubert as well
as Wagner, Beethoven together with Strauss.
This is a not unnatural consequence of the
revelation that even an art of such innocent
seeming as that of tones could be perverted
y German an ambush for kultur. Hans

AFM Bylaws, International Musician articles on military band

#### COMPETITION BY ENLISTED MEN.

The competition of enlisted men with members of our Federation has not been appreciably minimized during the last year in spite of all that may be said to the contrary. The fact remains that, in many such cases where in good cause we enter complaints with the proper authorities, they fall short of affording us the deserved redress. Whereas, in the past, the authorities in Washington passed upon our complaints, same are today almost always in the warious parts of the Army or the heads of the different departments of the Navy in the various parts of the country for final judgment thereon. If, therefore, the Federation enters a protest with the authorities in Washington against the playing of a civic engagent of the situation from the propert of the situation from the first of the country for final judgment thereon. If, therefore, the Federation enters a protest with the authorities in Washington against the playing of a civic engagent of the situation from the protect of the situation from the first of the complaints, and the state of the country for final judgment thereon. If, therefore, the Federation enters a protest with the authorities in Washington against the authorities in Washington against the form the first of the country for final judgment thereon. If, therefore, the Federation enters a protest of the situation from the first of the first



Labor Day Float of Local No. 466, El Paso, Te

DECISION OF THE EXECUTIVE BOARD.

An applicant for membership was rejected by a Local because he refused to answer a number of questions in reference to theory, harmony, thorough bass and composition. This applicant took and appeal to the Excutive Board of the A. F. of M., claiming that this form of examination was specially devised to reject him. The Executive Board granted the appeal by an unanimous vote, and decided that an applicant can qualify who can read music, play a part at sight correctly, and is of good character.

#### The Home of the A and the Eagle

f Quality and Purity. Here

" The Old Reliable" Budweiser

1912

1913

competition, prohibition and German music

Joseph N. Weber is AFM President (1900-1914).

The Convention adopts a Standing Resolution granting the President and Executive Board full power to draw on the Treasury to further the union's interests

The Convention adopts a standing resolution urgently requesting that all Locals affiliate with their State Federation of Labor or Central Body in accordance with the AFL

1911

The union allows Locals to meet in state and district conferences, held under the supervision of a member of the International Executive Board.

The union makes a donation to the widows and orphans of the musicians on the Titanic

The union raises the issue of establishing a pension fund.

The Federation and IATSE sign an agreement that they support each other in controversies in theaters

President Weber advises the union that "approximately eleven thousand members are employed in the the-ater orchestras of the United States and Canada. This includes a usual quota of members traveling with theatrical companies.

1910

1914

Despite this initial victory infractions continued, particularly by the Marine Band, prompting the AFM to lobby in both the House and Senate for passage of stricter laws. In 1916, Democratic Senator James A. Reed succeeded in attaching an amendment to a service-related bill that prohibited enlisted Army, Navy and Marine musicians from interfering with the opportunities of civilian musicians. The bill became law that same year and was strictly enforced during President Woodrow Wilson's administration.

In succeeding years there were some infractions, primarily by the Navy, but the AFM vigilantly monitored the situation and by 1934 the Navy prohibited its bands from competing with civilians.

While military bands displaced musicians on short-term engagements, competition from foreign musicians was a greater threat to U.S. musicians. As far back as the 1800s there were no laws that prevented employers from importing foreign musicians on a wholesale basis.

NEARER, MY GOD, TO THEE.

One can hardly imagine a scene of greater solemnity and ragic beauty than the final moments before the Titanic sank beneath the waves with its freight of human souls. The cold, star-lit, moon-lit night, in mid-ocean; the wide sweep of placid sea, marked here and there by giant icebergs that glittered like diamonds under the soft rays of light; the lifeboats moving rapidly away from the scene of the tragedy, the hearts of their occupants frozen with horror in anticipation of the final convulsion; the twinkling lights of the steamer as it rolled and pitched in the stress of dissolution; the screams of men and women aboard and at sea in the boats; and then, softly over the waters the melody of the ship's band playing as though in a concert hefore bappy people, "Nearer, My God, To Thee."

1915



1916

MUSIC IN SCHOOLS.

DISASTER GREATLOSS

tra. Many musicians of the latter orchesta at that time has joined the Federation, but were forced to withdraw on accound of the Federation failing to agree the such a proposition, as by doing it would have practically agreed that American talent was urworthy of positions in symphony orchestras and that the country, by reason of the lack of proper talent, was in success forced to forever emain dependant upon Europe.

The Federation's policy to properly safeguard the development of the art of music in this direction in this country. It borne fruit, as many symphony orchestras and we wist in maintenance without taking recourse to maintained we find some which in composed entirely of American citizens. Among the American symphony orchestras in the country over—are of the same standard as the Boston orchestras, su as wood wind, etc., they even surpass same. The Boston orchestras, su as wood wind, etc., they even surpass same. The Boston orchestras in this country.

That American citizens by itself except in so far it practically represents the only foreign musical organization in so home American musicians.

That American citizens by itself except in so far it practically represents the only foreign musical organization of the sections of the section of the section

I PLAY DRUMS IN THE ORCHEST RA AND MY DRUGHTER PLAYS THE PIRHOL MY WIFF SELLS TICKETS AND MY SON RUMS THE PICTURE ARE HELD THE SECRETY FOR WINDERS HE PICTURE WHEN NEEDED. THE LARGE MY FRIENDS AND I WANT THEIR PATRONAGE EVEN MY HATCH HAS THE LABEL IN IT. A 12-

SAINT LOUIS, MISSOURI, MAY, 1914

Toronto Grehestral Association,

Jointon July 29 1842

Solonion July 29 1842

Menon Musicians

A TRAINITE

ROTE OF AN INTERCEMENT

AND THE COMPRESSOR OF HEAVI

) ERICHO BY HILL MINERAL BYOL

OOCK'S IDEA OF THE PICTURE SHOW SITUATION IN TOLEDO, OHIO.

1918

onditions. Toledo is the excess in Toledo:

SCALE FOR MUSICIANS.

President Harold E. Brenton, of Boston Musicians' Union, on his return from New York, announced that at a confernce in that city with managers controlling several large vaudeville and moving picture theatres in Boston, a satisfactory compromise has been reached for the wage and working conditions of the musicians at 56 combination vaudeville and moving picture houses in Boston.

President Weber had a forteen active the managers.

In Boston the hours have formerly been 51 a week,
and boston the hours had a formerly been 51 a week,
and the union had asked for 36 hours a week for a minimum of \$27.00. It was finally decided to make the Boston
scale 39 hours and \$27.00 the minimum wage.

It is expected that theatres not controlled by the New
York managers or having working connections with them
will agree to the same terms.

INTERNATIONAL MUSICIAN

yet, the Typographical Union is today probably the best organized craft in the country.

Music machines are beginning to displace orchestras in the cheaper theatres. The "Player" has an interesting article on this question, which is appended:

article on this question, which is appended:

AUTOMATIC INSTRUMENTS VS. MUSICIANS.
Some recently acquired applications of electricity, used in connection with the nussical instrument manufacturer's art, are the making of a new industry, automatic-players and automatic-orchestras. The advent of these new instruments is becoming a vexatious problem to the musician of today. What the Mergenthaler linotype did to the printer a few years ago, the "automatics" are, to some extent, doing today to the musicians. But the musician will always have two facts to bank on: First, the machine can never pick up a cue; second, no matter how much the automatic instrument may develop in the future, it will always be approaching human skill and human perfection, but never quite reaching it. People admire the machine to a limited extent only. It is interesting only in-so-dar as it imitates a human being, in the production of musical tones. Man's liandicraft is not so interesting as man himself when it comes to the rendition of a piece of music. The old music lovers will always want to hear the artist himself playing, not the machine. This is the day of "trusts," and the manufacturers say they

The uninitiated audiences will produce a demand for the new nuschine.

This is the day of "trusts," and the manufacturers say they can make an automatic instrument which will do the work of large orchestras at a very low cost. Music is now universally regarded as a "paramount necessity." It is in fact a regular commodity. Hence the musical instrument manufacturers are concerning themselves with the manufacture of labor-saving devices. These devices will take the place of anywhere from five to fifteen-piece orchestras in our modern theatres. Within the past few weeks an auxiliary keyboard has appeared on the market which can be operated electrically with the theatre piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano. They are equipped with pipe organ, xylophone. Or the piano.

MACHINE MUSIC.

The Toronto convention of the A. F. of M. recognizing that "machine music" is a fact that must be taken into consideration, adopted the following law:

Sec. 48, Art. VI, By-Laws.
Sec. 48. A Local may claim jurisdiction over the operator of any mechanical instrument which replaces all or part of an orchestra, and which requires the services of a person of musical ability to operate.

When the printers were faced with the Mergenthaler, which threatened to result in throwing a large percentage of the cras

age of the craithrown into coil the craft advisover the operand after a finally secure operators. The jurisdiction worganizations proven most Reports a and Canada, are installing situation has be done to p UNION SHOP CARDS

International Musician articles on scale wages, the Titanic, music machines, the Boston symphony, music education and Canadian labour.

Joseph N. Weber is AFM President (1915-1940).

War-related unemployment is deepened by displacement from the growing interest in the novelty "music machine.

William J. Kemgood is elected AFM Vice President.

Congress passes a law prohibiting members of the armed services from competing with civilians, helping to alleviate military band competition.

The union urges its members to put every effort into winning the war

1917

The AFM wages a campaign to prevent passage of the 18th Amendment, also known as the "Prohibition Amendment."

INTERNATIONAL MUSICI

NOTECE TO THE PUBLIC

WE EMPLOY ONLY BUT-

To support the war effort, Congress adopts a 20% "Cabaret Tax" on admissions to various entertainment establishments.

William L. Mayer is elected AFM Vice President.

1919

A strike by Actors Equity causes further unemployment for musicians.



AN INTERESTING CONTROVERSY.

The Times-Picayune of New Orleans, La., has opened its columns to a discussion of jass music. Some remarkable opinions have been expressed by the contributors. The Times-Picayune sums up the case as follows:

or the grease-dripping doughnut? All are manifestations of a low streak in man's tastes that has not yet come out in civilization's wash. Indeed, one might go farther, and say that jass music is the indecent story syncopated and counter-pointed. Like the improper anecdote, also, in its youth, it was listened to blushingly behind closed doors and drawn curtains, but, like all vice, it grew holds. drawn curtains, but, like all vice, it grew bold-

Picayune sums up the case as follows:

Jass and Jassism.

Why is the jass music, and therefore, the jass band? As well ask why is the dime novel the grease-dripping doughnut? All are er until it dared decent surroundings, and there colo. tolerated because of its oddity.

/e either think of people as either musical

non-musical, as if there VER THERE

In 1885 Congress passed a law prohibiting individuals from importing and contracting with aliens to perform labor in the United States. In 1907, the law was amended to prohibit skilled and unskilled foreign laborers. However, the Attorney General ruled that musicians, as "artists and professionals," were not included in the scope of the law.

While the AFM would lobby for many years to convince the Attorney General to reverse the ruling, the union applied other pressures to combat the displacement of its members by foreign musicians. AFM members who were involved in bringing over foreign musicians became subject to fines and other penalties. Agents and employers who imported foreigners were placed on the AFM's Unfair List and members were prohibited from working for them. Foreign musicians were also prohibited from joining the union. And the AFM Secretary regularly wrote to European musicians unions, warning them of the difficulties their members would encounter in securing employment in the U.S.

These actions made it difficult for many employers, including symphony orchestras, to import large numbers or whole sections of foreign musicians. Meanwhile, as a result of the continual lobbying by the AFM and the rest of the labor movement, Congress reenacted the ban on all foreign contract labor in 1917. The law was then interpreted by the Secretary of Labor to include most musicians, admitting only soloists under the new law.

While the immigration laws would be revised several times thereafter, while the AFM would work for decades to achieve easier access for Canadian and U.S. members crossing the border, and while the issue of foreign musicians continues to pose concerns for the union, before 1920 the AFM succeeded in seriously curtailing the pervasive, unregulated admission of foreign musicians into the U.S. •

#### In Tune with the 1910s

ON A SATURDAY NIGHT

Regional folk music continues to enter the mainstream. The first volume of cowboy songs is published in 1910. In 1912, W. C. Handy publishes "Memphis Blues," setting off the rise in popularity of the genre. The word "jazz" or "jass" begins to appear in newspapers soon after. Jazz spreads throughout the U.S. and abroad after the Navy Department closes down Storeyville during the war. But it's

Chicago, with its flourishing nightspots and growing black population that attracts the most jazz musicians.

MORA BAYES

The fox-trot and the passionate tango echo the exuberance of the new music. Meanwhile, "the decade of ballets" features important works by composers such as Igor Stravinsky, Richard Strauss and Béla Bartók. Isadora Duncan creates "modern" dance, using movement to show the "inner life of man which arises from the soul.

In 1917, record companies issue condensed versions of single symphonic movements by the New York Philharmonic, the New York Symphony, the Philadelphia Orchestra and the Boston Symphony. That year, composers such as Sergei Rachmaninoff flee the Russian revolution for the U.S., influencing American composers.

George M. Cohan

When the U.S. declares war against Germany, German musicians suffer persecution in America. Many orchestras refuse to play works by any German composers, so more French and Italian music is performed.

"Down by the Old Mill Stream"1910
"Waiting for the Robert E. Lee" 1912
"Row Row Row"1912
"Ballin' the Jack"1913
"You Made Me Love You,
I Didn't Want to Do It"1913
"I Didn't Raise My Boy
to Be a Soldier"1915
"Poor Butterfly"1916
"M-I-S-S-I-S-Ś-I-P-P-I"1916
"When Yankee Doodle Learns
to Parlez Vous Français"1917
"Swanee"1919



but it is a great improvemen. \*\*\*\*\* RAGTIME ON THE WANE.

Is ragtime syncopating its way to an early death? J. N. Weber, President of the Musicians' Union, which met in Toronto last week, says it appeals to the legs and not to the brains and that the fever is at its height.

The cheap music of vaudeville barnstormers is not calculated to tarry long in a world gradually lifting its ideals. Ragtime has prospered not only as a stage attraction but in the drawing-rooms of the social elect, but we are told that the

are told that the the change for the



Sheet music and magazine covers, International Musician articles on jazz, West Virginia and ragtime, a 1912 phonograph, Bessie Smith



### **WARNER MUSIC GROUP**

congratulates the

# American Federation of Musicians of the United States and Canada

on its

100th anniversary.

We wouldn't have the music without you!







#### SECRETARY OF LABOR WASHINGTON

Mr. Steve Young 1501 Broadway, Suite 600 New York, New York 10036-5503

Dear Mr. Young:

Please convey my congratulations to the members of the American Federation of Musicians on its 100th anniversary.

American music, in all of its forms, is a national treasure and those who bring us this great pleasure, musicians, are national assets.

That their lives, pay and working conditions have improved immeasurably over the years is due chiefly to the work of your union.

May your members continue to enjoy the benefits of this union and continue giving America the great variety and beauty of music.

Sincerely

Konun B. B.L.

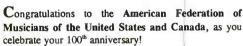
WORKING FOR AMERICA'S WORKFORCE

Deputy Prime Minister and Minister of Canadian Heritage



Vice-première ministre et ministre du Patrimoine canadien

Ottawa, Canada K1A 0M





A century in music represents an exciting evolution of musical styles, and an incredibly dynamic variety of musical trends and tastes. On the technological side alone, the changes of the past 100 years have been revolutionary, rocketing professional musicians through transitions in the creation, presentation, recording and marketing of all types of music.

Throughout it all, the American Federation of Musicians has been there, nurturing professional artists at all phases of their careers, bringing them together and representing them, within the proud tradition of *Unity*, *Harmony and Artistry*.

As Deputy Prime Minister and Minister of Canadian Heritage – and a great supporter of Canadian music – I am delighted to congratulate the American Federation of Musicians of the United States and Canada.

Sheila Copps

Canadä

## LOCALS' CONFERENCE COUNCIL

On behalf of the Locals' Conference Council (LCC), the newest representative group within the AFM, I would like to congratulate the Federation on 100 years of uniting professional musicians throughout the U.S. and Canada, for establishing a tradition of representation of musicians in an ever-evolving industry that is unparalleled, and for creating an international union founded on fairness and democracy.

None of this would be possible without the dedication, good will and hard work of the Locals, who serve as an invaluable link in the representation and service that the AFM provides to professional musicians. The LCC wishes to also congratulate the rank-and-file members on their contributions to 20th century music and entertainment—as well as on their commitment to working together collectively to continually enhance the music profession in all its many and varied forms.

Wayne Morris, Secretary

Local 145

Chairperson of Inaugural LCC



LOCAL 82-545 260 RIVER ROAD • BEAVER, PENNSYLVANIA 15009

TELEPHONE: 412-774-8829

FAX: 412-728-5044

To the Members of the American Federation of Musicians,

As we unite to celebrate the 100th Anniversary of the founding of the American Federation of Musicians of the United States and Canada, OPWIM salutes you, the members, whose dedication, loyalty and strong sense of unity has led us to become the largest union of performing artists in the world.

The Music Industry is one of constant change, reflecting the social attitudes of North America's people and culture. Women and minorities in music for the past 100 years have confronted the social issues of discrimination of people of color, ethnic heritage, gender, age sexual orientation and physical handicap. At a time when discrimination and exploitation was an accepted part of life, music pioneers influenced and paved a way for social acceptance of all people. Through the universal language of music, we were role models who served to influence social reform that has been and continues to be a vital part of North American History. Our musicians have provided a solid foundation for the growth of the American and Canadian music heritage. Through education, composition, performance, community service and humanitarianism, our musicians continue to enrich and encourage the cultural growth of today's modern world. We honor those who paved the way before us, and we applaud each of you who continue to uphold the highly professional and ethical standards that are representative of today's AFM musician. As we celebrate our past and present, let us look forward to the next century knowing that together, we will continue to make a difference!

Fraternally,

Patricia L. Majors,

President, OPWIM

# **1920s**

**Economic Influences** 

For the AFM, the roar of the '20s was the sound of money talking—telling the union for the first time just how profoundly economic and social forces can affect the livelihoods of the musicians it represents.

The decade began with noticeably fewer employment opportunities for musicians. One reason was that the high cost of living after World War I, coupled with the Cabaret Tax enacted during the war, meant people had less money to spend on concerts, vaudeville shows, and other musical entertainments. But it wasn't just inflation that caused jobs to dry up. Prohibition took an even greater toll.

Recognizing the threat posed by Prohibition, the AFM, in coalition with the American Federation of Labor, hotel and restaurant interests, and brewers and distillers, launched a 1918 campaign against passage of the Eighteenth Amendment. But the public's support of Prohibition was so overwhelming that even in the face of this concerted effort, passage of the amendment was inevitable.

Once the Eighteenth Amendment and the Volstead Act (which was created to enforce the amendment) were adopted, the employment landscape for musicians was altered radically. As the AFM anticipated, musicians all across the United States lost jobs in taverns, hotels, cafes and restaurants that went bust when they could no longer sell booze. And while there was employment in the speakeasies, there was no way the union could organize these illegal establishments.

dered for this ... It is something was a thinking about

Mr. Volstead, Meet Major Heise

ENERALIZATIONS frequently fall down when applied to individual cases. But not always. Albert Briggs was charged with violating the Volstead Act. One Major August Ileise, Assistant Prohibition Commissioner for the New York district, thought Briggs wasn't "coming through" with all he knew.

ow. Major lieise admitted afterward that he had ordered Major Heise admitted atterward that he had ornered lits men to bind Heise's hands and feet and then ito a towel around his head. Speaking of Biggs, Heise said: "I told him that if he did not tell the truth I would

twist it."

Major Heise said this was a Chinese method of torture. Whatever it was, it was torture—the third degree, hated instrument of battled police.

Alleged prohibition is brining more and more of this kind of dirty business, and more and more corruption. The generalization is that laws like the Voistead Act are pretty sure to yield the Heise kind of results. Unlike most generalizations, this one holds up.

Rockefeller No Longer a Bogev



Man Aboard the Imatra Opens Fire on Motor Craft After Dispute.

WOMAN LEADS GUN FIGHT

Wounds Detective in Fusillade Preceding Capture of \$10,000 in Whisky.

BOOTLEGGER IN BOAT

The Cherry Tree Where with our Little Hatchet we tell the truth about many things, sometimes profoundly, sometimes flippantly, sometimes recklessive

flippantly, recklessly

Fanaticism, of course, knows no bounds. Officialdom, turned loose with a propaganda machine, never knows when to quit. So it was that Anna B. Sutter, chief of what is called the division of statistics and education of the United States Frohibition Bureau, launched her plan to teach prohibition in the public schools. It wasn't intended that there should he so much publicity about the scheme, but it got noised abroad a little bit and then the news burst forth with a bang! It was proposed that the United States the Anti-Saloon League organizations in the

1922



The New Hork Cimes.

UP FROM THE GRIND

milernational Mu Our organization has to combat or occupation. If the any other trade our organization would solely be confidentiated to me class of engage. Almerican Federation y

#### Real Conditions in Los Angeles

The Number of Musicians Employed At The Studios Not As Large As When Only Silent Pictures Were Manufactured

Silent Pictures Were Manufactured
to come to their city as the the impression that it intended field was overcrowded. Instead to preempt lucrative employment in the jurisdiction of Local 47, Los Angeles, Calif. For obvious reasons the Federation established a special price for vitaphone and movietone services, the majority of which are rendered in Hollywood moving picture studies. By reason of this special price hundreds of inembers have transferred into Los Angeles with the hope of finding lucrative employment at the moving pictures atudies. By reason of the wages of musichans traveling with musical companies and buriesque shows.

The enforcing of such law, however, must be postponed until August 1, 1330, by reason of the sristing understanding between that the moving picture studies. The canoring of such law, bowever, must be postponed until August 1, 130, by reason of the sristing understanding between the international Theatrical Manager's Association and the Poderation that the prices and conditions determined and the Poderation of the State of the S

at the moving picture studios.

As to the real conditions in these studios, upon investigagation it is found that hardly 200 musicians are employed therein. The vast majority of them are not permanently engaged but are subject to calls for individual days or sessions. The number of musicians employed at the studios is not as large as was formerly employed at the studios is not as large as was formerly employed during the time that only silent pictures were manufactured therein.

It was also found that sev-

4.—For single sessions, 3 hours or less, per man

For single sessions, 3 hours of less, per man
Two sessions per day, divided into 3 hours each, or into
one of 2 and one of 4 hours with not less than one hour
intermission, per man
For week of 5½ days, hours of service during week not
to exceed 31, not more than two sessions per day, with
an intermission of not less than one hour

200,00

The weekly engagement of 81/2 days of 82 hours pe it over a week of aver days. However, the mu a full days and one-ball rest during such week.— west conductors may be employed at sound studi-displace leader or contractor.

aspace leader or coccascion.

L contracting member or leader must be employ testra working at a studio. A contractor cannot do a for more than one orchestra. member being the contractor for a studio cannot a member of an orchestra of any other studio

geles, it induced them to go there.

All of this has created a condition of emergency and in order to protect the members from going to Los Angeles for the purpose of finding employment, which as already stated they cannot find in the moving picture atudios, it is necessary that members from outside of Los Angeles be protected against themselves.

Members who go to Los Angeles and do not find employment often are stranded as it generally takes a small fortune for them to return to the place from whence they came. How-



ORGAN

OYEZ! OYEZ!

CANNED MUSIC ON TRIAL

#### Report of President, 1925-1926

Annerican Federación & Musicians HEWARK, NEW JERSEY, FEBRUARY, 1824

"RADIO,"—World's Greatest Beneficiary of Free Serv

By E. C. MILLS

TWO process upo "radio" in the protects
adjusts an reports the brindens's
top of programs of antendagment

May, 1924 The development of radio activity, with the resultant discovery of the transmisting of sound and the establishment of broadcasting stations, have created a problem which at the present time affects only a limited number of local unions, but which will without any doubt grow in proportions and must be met.

Until a short time ago musical organizations played for broadcasting stations free of charge, holding to the erroneous opinion that the resultant advertising would prove so profitable as to more than repay them for their services. Since then some of these revanizations have realized their error dependently and the services since then some of these revanizations have realized their error for services. As a result, in the cases their services are the services and the services are the services are the services are the services and the services are the services a

New Epoch in Trade Union Mover New Epoch in Trade Union Movel

RGANIZED labor's nation-wide organizing paign will be an epoch in the trade union ment. The pian includes the United State Canada. Nothing like it was ever before attempt such an extensive, scale.

It will awaken many workers to the live, thro organized labor movement.

Trade unionism is not an institution that shou accepted in a matter-of-fact way. It is not a dright occasionally research.

SOME REFLECTIONS UPON CURRENT EVENTS. (By Executive Officer Chauncey A. Weaver.)

(By Executive Officer Chauncey A. Weaver.)

The Year of Our Lord 1922 will go down in histo to the period in which Big Bushness, premeditated and carefully, set the stage upon which the fit scene for the crushing and annihilation of the forces organized labor was to be witnessed. blaster Minds the stock-watering fountains of Wall Street. Shremanipulators who play with gigantic railway systems kings play with the inanimate figures on a chest of commerce for the sole purpose of bearing the wa of labor and builling the price of the fruits thereof

Microphone Amplifier, patented 1925, listening to an early radio, articles and cartoons from the International Musician.

1924

#### What Mechanical Devices Have Done to the Worker

An Expert Analysis of Existing Conditions in Industry by James C. Petrillo, President of the Chicago Federation of Musicians

WIMAN NATURE is the same the which we are most familiar; devices, world uver. The titings that aftert marvelously conceived and constructed, one largest upon our series of which for years have contributed

1920

Joseph N. Weber is AFM President (1915-1940).

The Convention requires that conductors of grand opera and symphony orchestras must be members of the Federation. William J. Kerngood is elected AFM Vice President

1921

The union combats post-World War I unemployment

The union adopts a Standing Resolution stating it is "unalterably opposed to all so-called blue laws.

The union adopts a Standing Resolution declaring it is "unalterably opposed to child labor

H.E. Brenton is elected AFM Treasurer

President Weber advises that As to the traveling dance orchestras, they are here to stay."

President Weber tells the union, Radio...has created a problem which at the present time affects only a limited number of Local unions, but which will undoubtedly grow in proportions and must be met.

As a result, by the mid-1920s many musicians dropped out of membership. This loss of membership, coupled with rising administrative costs, led the AFM to seriously consider increasing the union's operating income.

Funding the international union has always been tenuous. Initially there were only per capita dues. But with the vast majority of the membership working only part-time, per capita has to remain low enough to retain memberseven when it isn't necessarily enough to service them.

To alleviate its financial problems the union adopted a 30 percent surcharge over local scales that was to be paid by traveling musicians. The surcharge was divided (at various times and in varying percentages) among the Federation, the Local and later the traveling musicians. The surcharge served a dual purpose. It provided additional income to the Federation and the Locals. It also, theoretically, protected work for local musicians. At a time when local bar, hotel and restaurant jobs were being lost to Prohibition, local musicians could charge purchasers less than traveling musicians because they didn't have to cover the costs of the surcharge SITUATION IN CANADA



END COMES ON HOME SOM

His Last Wish Grants Labor Colleagues.

SAMUEL GOMPERS DIES IN SAN ANTONIO, BLESSING OUR GREAT INSTITUTIONS,

NATION MOURNS THE GREAT LABOR CHIEF

#### CLARENCE DARROW'S OPINION OF THE INJUNCTION

The officers of the Chicago Federation The officers of the Chicago receration of Musicians have today consulted attorneys Clarence Darrow, Donald Richberg, and David E. Lilienthai concerning the temporary restraining order issued recently by Judge Wilkerson of the United States District Court, and upon the advice of counsel make the following statement concerning the situation for the information of the membership and the nubile:

public:
FIRST:—As to those members of the Union whose contracts do not expire on September 2nd, 1928, the members are ursed to carry out the terms of their contract as made regardless of whether other contracts expiring on September 2nd, are renewed or not.



#### Changes in Prices Governing Traveling Members and Leaders

(Effective August 1st, 1924.)

Traveling Members (Other Than Leaders) With musical comedies, etc., when playing week stands
When playing broken weeks
With vaudeville companies
With vaudeville acts
With hurlesque companies
With dramatic companies, with admission of \$1 85.00 73.0

thing, and that is, disorganizing (veen anks.)

Some renegade traveling orchestras make fictitious contracts, others return part of their wages and others do not part of their wages and others do not harso the 30% over local price which traveling orchestras under the law should traveling orchestras under the law should charge and still others even play below price of locals in whose jurisdiction they work. What is the answer: Drive all of them good or bad out of the Federal of them good or bad out of the Federal or them is the spelling of such as are violators and not the expelling of and as are violators and not the expelling of all of them is the only constructive procedure, in addition to this, the Federation should also proceed against employers who enter into colusion with such orchestras to defeat the rules of our organization.

At the Inst convention an action was

At the fast convention an action was taken defining the eract nature of travel-WHAT IS A TRAVELING DANCE ORCHESTRA WITHIN THE

MEANING OF THE LAWS OF THE A. F. OF M.? The following definition has been placed thereon by the 1926 Com-Salt Leties City, Utah, and members will be governed according the upon ?

Canada Plans 1925 Music Week

OST of the North American continent will be covered by the Music Week movement next May at the time of the account annual synchronized observance in America. It has just been annuaced that Canada will have its celebration during the period of the National Music Week in the nountry, the period of the National Music week in the on May 3.9. This news comes in mates of the form of which they are a part in their of which they are a part institutions of which they are a part in the part of the p ruation in Canada

has been crease Canada Plans 1925 Music Week crease Canada Plans 1925 Music work movement with the corn of the North American continuent with the N

over.

SITUATION IN CANADA

SITUATION IN CANADA

Considerable pronaganda has been made to induce unions in Canada to demade to induce unions in Canada to demade to induce unions in Canada to the Canada concerning the matter calling air Canada tention to the fact that the propaganda tention to the fact that the propaganda really did not care for the made for the tional Novement but was made for the tional Novement but was made for the tional Novement but was made for the constant of the procession of the members of the production of the influence, standing and activities of the Federation. In the protice of the federation. In the protice of the federation of the interests of the Canada members, and the canada members, and the canada members of the federation. In the protice of the federation of the interests of the Canada members, and the canada members of the federation. In the protice of the federation of the interests of the Canada members, and the canada members of the federation of the federatio Number 24.

The Federation is unalterably op.

The Federation is unalterably op.

The Federation is unalterably op.

posed to child labor and urges upon

use their influence

use their influence

and

use their influence

and

use their influence

and

use their influence

and

Legislators to rajse the age limit to

legislators to rajse the age.

UNION LABOR LIFE INSURANCE COMPANY

The last Convention decreed that th
Federation become a stockholder in the
Union Labor Life insurance Company to
the extent of \$25,000.00. This company
has perfected its organization and now
functions.

Music

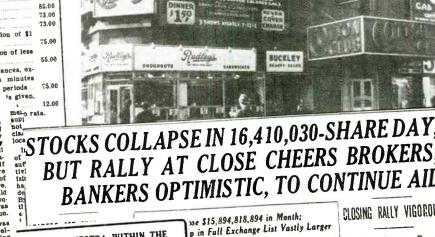
HASTRIAL A DA JOURNAL STA

American Federation & Musicians

meth Its Own Insurance Company, Labor Will Demoistrate Its Ability to Render Saru the Working People at Roles Less, Than Charged by Old Line Companies

- 금호

177 18 124 00 183 11 120 41 17 66 17 16 13 41 44 23 23 22 23 20 17 15 23 11 44 23 23 23 23 23 23 12 23 23 23 45 23 23 23 25 26 22 23 25 27 27 23 23 46 24 15 16 16 18 18 27 18 28 28 28 28 28



## BUT RALLY AT CLOSE CHEERS BROKERS; BANKERS OPTIMISTIC, TO CONTINUE AID

p in Full Exchange List Vastly Larger

effects of Wall Street's October bear market is on tables prepared Ventions

CLOSING RALLY VIGOROUS

Leading Issues Regain From 4 to 14 Points

her the Merr Konster sattles, tions might be made of their ren, destroyed the artistic and historia unity of the interior decorations.

# and the good fortune be governed accord? MUSIC WEEK It appears that Music Week is destined to become a national institution. Nineteen towns observed same in 1918, to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music Week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music Week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music Week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music Week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music Week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music week is to 1924 their number had grown to 248. It appears that this number will be even larger during 1925. The purpose of Music week is to 1925 the purpose of Music week is to 248. It appears that this number will be even larger during 1925. The purpose of Music week is to 248. It appears that this number will be even larger during 1925. The purpose of Music week is to 1925 the purpose of Music week is to 1925 the purpose of Music week is to 1925 the purpose of the circle of those who now culture from music. As a gent of culture, music is perhaps the most valuable of culture is perhaps GANDHI ARRESTED on CHARGE TWO over thing at the call of duty-title t LONDON REPORTS INDIA QUIET THUS FAR; LORD DERBY TO TAKE MONTAGU'S PLACE

ial Law After Day of Terror in the Rand; ARREST IS MADE QUEILY rikers Kill a Manager and Ten



What of the High Prices?

What of the High Prices?

CONOMISTS are puzzled as to whether the preent sharp increase in wholesale prices of grain or whether it is only a temporary affair.

They point out that there is no precedent in history in general to one country as has been witnessed in the Today more than half of the provided witnessed in the Today more than half of the provided witnessed in the Today more than half of the provided witnessed in the Interest of the Provided Witnessed in the Interest of the Intere

Today more than haif of the world's gold is in the United States, and this naturally would result in higher be gold to flow.

Articles from the International Musician and other newspapers, the Cotton Club.

1929 1927 1928 1926 1925

금 소 ㅠ 는 소

Joseph N. Weber is AFM President (1915-1940)

The union endorses National Music Week, noting, "The purpose of Music Week is to clearly emphasize the value of music, and hence the creating of the opportunity to acquaint more and more people with same, that is, to have them join the circle of those who now derive relaxation, pleasure and entertainment from same.

The Union Labor Life Insurance Company is organized. To support this effort by organized labor, the Federation becomes a stockholder To combat free appearances on radio for "publicity," the Convention rules that "Leaders cannot advertise their orchestras free of charge to a Radio Broadcasting Station, even though they pay the members of their orchestras the local price for their services."

While the union decries the use of 'canned music" with motion pictures, the Denver Convention sets scales for Vitaphone, Movietone and phonograph record work.

The Convention instructs the International Executive Board to continue the propaganda pursued by the President's office against canned music' and use all methods and monies necessary to enlarge same....

Victor Records

While Prohibition cost many musicians their jobs, an even larger threat to live music employment was looming by the end of the decade. In 1927, with the release of the first "talkie," The Jazz Singer, the AFM had its first encounter with wholesale technological unemployment.

By the late 1800s, inventors like Thomas Alva Edison were developing devices to record sound and music. As early as 1903, phonograph recordings of musical celebrities were being made. Over the next 20 years, recorded music gained greater acceptance among the public. As more people brought phonographs into their homes the public's understanding and appreciation of music grew, so up to that point, the use of recorded music had not curtailed the number of jobs available for musicians.

But within three years after the debut of the first talkie, 22,000 theater jobs for musicians who accompanied silent movies were lost, while fewer than 200 jobs for musicians performing on soundtracks were created by the new technology over the same period.

Rather than taking action against the musicians who were now employed in the fledgling sound film industry or pressuring them to stop doing that work, the union responded to this first major encounter with technological unemployment by launching an extensive public relations campaign in 1929. Then-President Joseph Weber theorized that since the public would make the final decision on whether or not it favored the talkies, the union should work to sway the public against the "dehumanizing entertainment of canned music."

While the campaign lasted through the early 1930s, the public was unconvinced and live accompaniment of motion pictures as a means of employment

essentially vanished



In Tune with the 1920s

Chicago, the home of speakeasies, bathtub gin, Al Capone and the "Golden Age" of jazz, epitomizes the decade of "Makin' Whoopee." Clubs, theaters and dance halls employ jazz musicians, who now focus on virtuoso solos. Small groups play loose, rhythmic music in tough dives on Chicago's South Side, while in New York, Harlem nurtures a smoother, big band style with written arrangements for large dance halls, and raucous rent parties move to ragtime piano. Lively dances like the shimmy and Charleston are the rage.

Vaudeville is in its prime, with about 4,000 theaters in the U.S. and Canada. Broadway glows in its Golden Age, with more musicals than in any other decade. And over 1,000 radio stations spring up, most broadcasting live bands.

But the recording industry is branching out rapidly as new record companies search for all types of music to feed their growth. In 1920, vaudeville performer Mamie Smith records "Crazy Blues," which sells so well that record producers scramble for other black women singers. Blues develops a smoother style, with piano and small band accompaniment behind great female vocalists.

In 1922, two Southern fiddlers, A.C. "Eck" Robertson and Henry Gilliland, take a train to New York and demand to be recorded. Their record sells well enough to start talent scouts searching the South for "hillbilly" music. The "WSM Barn Dance" show—later called the "Grand Ole Opry"—begins broadcasting from Nashville in 1925. By the end of the decade, people have more music to listen to, and more ways to listen to music, than ever before.

"April Showers"	1921
"Tea for Two"	
"California Here I Come"	1924
"Rhapsody in Blue"	1925
"Ol' Man River"	
"I'm Looking Over	
a Four-Leaf Clover"	1927
"Me and My Shadow"	1927
"I Can't Give You Anything	
But Love"	1928
"Happy Days Are	
Here Again"	1929
"Singin' in the Rain"	

Duke Ellington, Grauman's Chinese Theatre, Count Basie (at piano), Fletcher Henderson, Bee Jackson, World Charleston Champion.

all Talking-Singing
MUSICAL COMEDY HIT!

The MARX BROTHERS

# PolyGram

DEUTSCHE GRAMMOPHON POLYGRAM GROUP DISTRIBUTION

# A&M RECORDS PROPAGANDA FILMS PERSPECTIVE RECORDS ROCKET RECORDS POLYGRAM MUSIC PUBLISHING WORKING TITLE FILMS PHILIPS CLASSICS GRAMERCY PICTURES MOTOWN POLYGRAM VIDEO DEF JAM RECORDINGS

INTERSCOPE COMMUNICATIONS

THE VERVE GROUP POLYGRAM LATING
POLYGRAM FILMED ENTERTAINMENT

100 years old and you've never missed a beat.

#### POLYTONE//ON THE MOVE//DOES IT AGAIN!

NEW STERIEO RIESONATOR SYSTEM

#### FOR STRING BASS ACHIEVES THE ULTIMATE NATURAL SOUND



POLYTONE, in the late 60's, pioneered the 1st "NATURAL" sounding string bass pickup that made sense. Now, POLYTONE'S STEREO RESOMATOR SYSTEM, once again leads the way.

A contact-type mic, placed in the bridge, measures vibrations. The other half of this system - FOLYTONE RESONATOR with FEEDBACK ELIMINATOR switch - is placed in front of the f-hole and measures air pressure, similar to expensive microphones used in studios.

SIMPLE INSTALLATION - no tools (or engineers) required and no need for a separate preamp. Will operate into POLYTONE amplifiers (especially our famous MINI-BRUTE III) or any other quality amp. With the bow, our RESONATOR SYSTEM is UNBELIEVABLE.

ASK RAY BROWN!

IF YOU LIKE YOUR BASS YOU WILL LOVE POLYTONE'S KEW STEED!



For INFORMATION, Call C-6865 Vineland Ave, North Hollywood CA 91605 818)760-2300 FAX 818)760-2302 818)760-2300 FAX 818)760-2302

POLYTONE MUSICAL INSTRUMENTS



#### **CONGRATULATIONS FROM**



HSBC Asset Management Americas Inc.

#### Your advertisement could go HERE for \$170.00\* per month

And it would be seen by more than 155,000 professional musicians in the United States and Canada.

For more information contact: Pete Wall, Alpha/Omega Group, Inc. 858 Collingwood, Maywood, NJ 07607 Phone 201-845-5353

#### AMERICAN FEDERATION OF MUSICIANS' and EMPLOYERS' PENSION WELFARE FUND (CANADA)

(AFM & EPW FUND-CANADA)

2255 Sheppard Avenue East, Sulte A110, North York, Ontario M2J 4Y1 1-888-462-6666 Telephone (416) 497-4702

September 4, 1996

To the Members of the American Federation of Musicians of the United States and Canada

On behalf of the Board of Trustees, the Administrator and Staff, we wish to congratulate the AFM for 100 years of service to its' members in both countries.

The AFM-EPW Fund (Canada) registered in 1962, is indeed, an integral part of the history of the AFM. Due to the foresight and leadership of the Federation, we now have more than 1,000 pensioners and beneficiaries, and over 6,000 active Plan participants.

Contracts and agreements negotiated by the AFM and its' Locals, which include pension contributions, are one of the many reasons that the members should be proud of the achievements of their Federation. In most cases, the members or their representatives have had input in the negotiation process, and they should also be congratulated for their activity on behalf of the many members who will have a more comfortable life upon retirement.

Congratulations to all on your 100th Anniversary.



September 16, 1996

Dear Members of the American Federation of Musicians

Congratulations on your 100th Anniversary!

The American Federation of Musicians and Employers' Pension Fund (Fund) owes its' existence and success to the forward thinking members of the AFM. The Fund, which now has assets in excess of 1 billion dollars, was established in 1959 through collective bargaining between the AFM and various employers to provide financial stability to musicians upon their retirement. Currently, seven of the Fund's 14 Trustees are musicians appointed by the President of the AFM. Approximately 26,000 musicians acrue credit toward benefits on an annual basis and 8,000 retirees/beneficiaries receive monthly benefits from the Fund. retirees/beneficiaries receive monthly benefits from the Fund.

The American Federation of Musicians and Employers' Pension Fund's Board of Trustees, staff and I wish the American Federation of Musicians continued success and growth.

M Debris Theower

M. Delores Thrower



304 East 44th Street New York, N.Y. 10017-4402 (212) 551-1200 Fax (212) 551-1294

#### PHONOGRAPH RECORD MANUFACTURERS' SPECIAL PAYMENTS FUND

304 East 44th Street New York, NY 10017-4402 [212] 551-1260 Fax [212] 551-1266

International Musician 1501 Broadway Suite 600 New York, New York 10036

The Phonograph Record Manufacturers' Special Payments Fund has been an integral part of the American Federation of Musicians since 1964 and has received the full cooperation of the American Federation of Musicians as set forth in the Collective Bargaining. As the result of these cooperative efforts the job to collect the contributions from signatory employers on behalf of the Special Payments Fund musicians has been positive.

Therefore, on behalf of the Phonograph Record Manufacturers' Special Payments Fund congratulations to the American Federation of Musicians of the United States and Canada for their 100 years of historic accomplishments.

As always,

Edward C.A. Peters Fund Administrator

# THEATRICAL AND TELEVISION MOTION PICTURE SPECIAL PAYMENTS FUND

304 East 44th Street New York, NY 10017-4402 (212) 551-1260 Fax (212) 551-1266

International Musician 1501 Broadway Suite 600 New York, New York 10036

The Theatrical & Television Motion Picture Special Payments Fund since 1974, has been making distributions to musicians who had worked in the Television and Motion Picture industry. These distributions were a result of the successful negotiation by the American Federation of Musicians of the United States and Canada.

Contributions from various signatory employers have grown from \$10,670,199.00 in fiscal year 1988 to \$35,987,656.00 in fiscal year 1996.

On behalf of the Theatrical & Television Motion Picture Special
Payments Fund I would like to thank you for you support and
congratulate the American Federation of Musicians of the United States
and Canada for their 100 years of service.

As always,

Fund Administrators

#### 1996-97 Civic Center Theater, Monroe, LA Thu 24 Henderson Auditorium, Anderson, SC Fri 25 Hugh Hodgson Concert Hall, Athens, GA Sat 26 Sun 27 Page Auditorium, Durham, NC Tues 29 Tennessee Theater, Knoxville, TN November Fri 8 Modlin Center, Richmond, VA Sat 9 Performing Arts Center, Topeka, KS with the Topeka Symphony, John Strickler Shubert Theater, New Haven, CT St. John, Newfoundland, Canada Fri 22 Halifax, Nova Scotia, Canada Sat 23 St. John, Newfoundland, Canada Sun 24 St. John, Newfoundland, Canada Moncton, New Brunswick, Canada Mon 25 Sat 30 Centennial Hall, Tucson, AZ December Sun 1 Sundome Auditorium, Sun City West, AZ Tues 3 Jesse Hall, Columbia, MO Wed 4 Linn Performing Arts Center, Maryville, MO Thu 5 Cedarville, OH Fri 6 CV Stevens Auditorium, Ames, IA with Iowa State University Chorus Sat–Sun Heritage Theater, Saginaw, MI 7 & 8 with Saginaw Choral Society Mon 9 Prudential Town Center, Detroit, MI Tues 10 Peristyle, Toledo, OH Thu 12 Wilson Concert Hall, Glassboro, NJ Tilles Center, Greenvale, NY River Falls, WI Fri 13 Sun 15 Barron Area Community Center, Barron, WI Mon 16 Benson Great Hall, St. Paul, MN Tues 17 Chicago Hilton, Chicago, IL Thu 19 Fri 20 Paramount Arts Center, Aurora, IL Sat 21 Theater A, Purchase, NY Roy Thompson Hall, Toronto, Ontario, Canada Sun 22 Roy Thompson Hall, Toronto, Ontario, Canada Mon 23 Avery Fisher Hall, New York, NY Sat-Sun with New York Philharmonic Brass 28 & 29 January 1997 Fri-Sun Jones Hall, Houston, TX with the Houston Symphony 10, 11, 12 Zurich, Switzerland Sat 25 Swiss TV Sat 18 Sun 19 Lucerne, Switzerland Mon 27 Breman, Germany Mon 20 Bern, Switzerland Tues 28 Hannover, Germany Ned 29 Wurzburg, Germany Thu 30 Bamberg, Germany Fri 31 Stuttgart, Germany Geneva, Switzerland Wed 29 Tues 21 Thu 30 Thu 23 Freiburg, Germany Fri 24 Frankfurt, Germany **February** Sat 1 Karlsruhe, Germany Sun 2 Heidelberg, Germany Fri 21 Toledo, OH Constitution Hall, Washington, DC Sat 22 Tues 25 Youkey Theater, Lakeland, FL with Imperial Symphony, Larry Cullison Wed 26 Sebastian River High School, Vero Beach, FL March Pantages Theater, Tacoma, WA Sat 1 Fulkerson Hall, Arcata, CA Wed 5 Arlene Schnitzer Hall, Portland, OR Fri 7 Memorial Auditorium, Stanford, CA Marsee Auditorium, Torrance, CA Sat 8 Brady Theater, Tulsa, OK Fri 21 with Oklahoma Sinfonia, Barry Wepperley Fellowship Bible Church, Plano, TX Sat 22 with Plano Chamber Orchestra, Hector Guzman April Fri-Sat Embassy Theater, Fort Wayne, IN, with Fort Wayne, Philharmonic, 11 & 12 Edvard Tchivzhel Sat 19 Memorial Auditorium, Moorhead, MN Fri 25 Proctors Theater, Schnectady, NY Sat 26 Music Hall, Liberty, MO Macomb Cntr, Clinton Twp, MI Mon 28 Pew Fine Arts Cntr, Grove City, PA CB Instrument Information: 1-800-366-5584 Visit our Web Site at http://www.CanBrass.com

HAL-LEONARD

BMG

# **1930s**

# **Advancing Technology**

The birth of the talkies created a dilemma for the union that still exists today. For professional musicians the technological developments of the 20th century act as both snake and snake charmer, luring musicians with the potential of worldwide fame while striking at the life span of their profession with potential obsolescence at the hands of their own product.

For the union the challenge is representing the best interests of the whole in industries that generate generous financial rewards for the few, massive underemployment for the many and even greater means of exploitation for all. And while technology wasn't the only test for the union in the era of the Great Depression, the 1930s marked some of the AFM's first crucial encounters with employers involved in new entertainment mediums.

Then-AFM President Joseph Weber was convinced that "nothing will destroy the usefulness of an organization surer than to set its face against progress no matter how unfavorable we may at present consider same to our interests."

While he launched a public relations campaign against "canned music" he also firmly believed "that any musician who receives pay for his musical services" should benefit from union representation. And so it was determined that the AFM should act to represent musicians in these emerging workplaces.



International Musician

## THE DEPRESSION

Readjustment With a Vengeance

NEWARK, NEW JERSEY, MARCH, 1932

THE FINANCES OF THE FEDERATION

In many ways our Federation is tained on somewhat different line other national and international. The nature of our business which mines the division of the membe professional and non-professional, cause. The non-professional does n upon music as a livelibood; he office to the profession of the profession of the profession of the profession of the profession and the labor union which he follows or in many cases is a m of one of the professions, such as ney, doctor or dentist, and in other may be bank clerk, hookkeeper as

War Against Depression Campaig

VOL. XXIX

NEWARK, NEW JERSEY, AUGUST, 1933

ACH city and town in the country has been asked to organize to do singular time that the country has been asked to organize to do singular time finding join a million workers now them sent out for organizing local amittees at the head of this rk.

Sponsored by The American Legion, Together The National Boy Scott Scotts New York, NEW JERSEY, AUGUST, NEWARK, NEW JERSEY, AUGUST, August, New JERSEY, AUGUST, The National Recovery Code

As It Pertains to Members of the American Federation of Musicians

The New York Times.

GERMAN ARMY ATTACKS POLAND; CITIES BOMBED, PORT BLOCKADED; DANZIG IS ACCEPTED INTO REICH BATTER HOBILIEUM Bulletino on Europe's Conflict HOSTILITUS BRGUN PARE OTT 5 SELECT

EA TAX PLAN OFFERD PROHIBITION REPEAL IS RATIFIED AT 5:32 P. M.;

ROOSEVELT ASKS NATION TO BAR THE SALOOD

ROOSEVELT ASKS NATION TO BAR THE SALOOD

ROOSEVELT ASKS NATION TO BAR THE SALOOD ROOSEVELT ASKS NATION TO BAR THE SALOON; NEW YORK CELEBRATES WITH QUIET RESTRAINT

Sade Manus Sundanger City 184515 NEW EAR The Repeat Proclamation FINA ACTION AT CAPTAL to Survey of Marylan City 184515 NEW EAR The Repeat Proclamation President Proclaims the Nation's New Policy as Utah Ratifies. THE INTERNATIONAL MUSICIAN

The Eighteenth Amendment PHILLIPS SIGHS DECREE one of the United States of the Congress segment of the State of States of S

I ne Lighteenth Amenament

N November 7th enough States voted for the repeal
of the prohibition amendment to bring the total
up to thirty-six, the number required to strike
the amendment from the Federal Constitution.

This decision of the voters is a complete justificatio
of the American Federation of Labor's position on thi
question.

nuestion.

In their report to the 1933 convention of the Amer can Federation of Labor, the Executive Council of the organization, in discussing the progress made in ratification of the repeal amendment, said:

opposed the enactment of the Eighteenth Amendment it was an unwarrantable attempt in the enactment of organic law and would prove to be a failure, of complete under the consistent attitude of the A. F. of Linoposition to the Eighteenth A. Amendment is about to be realized in its complete repeal."\

The convention was right. The final verdict of the convention was right.

The convention was right. The final verdict of American people in repealing the Eighteenth Amir ment reflects the per-islent agitation which organical recises reminerate into the convention of the per-islent agitation which organical recises reminerate into the received in the period of the convention of the conventi 1933

employees under this section of the Code."

Concerning the stipulation in the above that employer and employees work together to do away with the rules which make production costs prohibitive or lead to the loss of amployment by other workers, will say that the United States Agent agreed to such provision, and so we had no alternative except to do likewise. However, the provision was amended to the effect hat each case should be proven, that is individualised, there ore the mere protest of an employer that by reason of a rule, ore the mere protest of an employer that by reason of a rule, or oduction costs are prohibitive or workers may lose employas not sufficient to have the rule abrigated.

March, 1933

picture machine operators, whether weekly ce
the division of hours of labor, whether weekly
at a rate exceeding the minimum weekly wage
provided for or less than the maximum numl
per week herein provided for, such prevailin
hours of labor throughout the country shall b
be and hereby are declared to be the minim
wages and maximum number of hours with resemployees under this section of the Code."

Will Beer Be the First Step Back

Everyone is buzzing about the return of beer. Business, big and small, is sizzling with plans. Vast interests are raring to go as soon as steins come back. They're laying their plans right now. Breweries are signing contracts running into the will for new equipment and and restaurants are a for tap rooms, vacant tabor's National

Modify the Volstead Act

ODIFY the Volstead Act and meet the tax issue," is the demand of Labor's National issue," is the demand of Labor's National Committee for Modification of the Volstead Act, denouncing the proposed sales tax.

Act, denouncing the proposals are victous, load an unfair "Sales tax proposals are victous, load an unfair burden upon those least able to pay and merely place burden upon those least able to pay and merely place burden upon those least able to pay and merely place it industries. And till a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the a new hurden on business generally, as well as upon the angle of the business.

Modify the Volstead Act

By JOSEPH N. WEBER

1934

Joseph N. Weber is AFM President (1915-1940).

The union establishes the Music Defense League to gain public support for its fight against "canned music in movie theaters.

As unemployment rises, President Weber wams against dismantling the transfer member system, saying that without it, we would subject the majority of our members to uncontrolled competition."

1931

Charles L. Bagley is elected AFM Vice President.

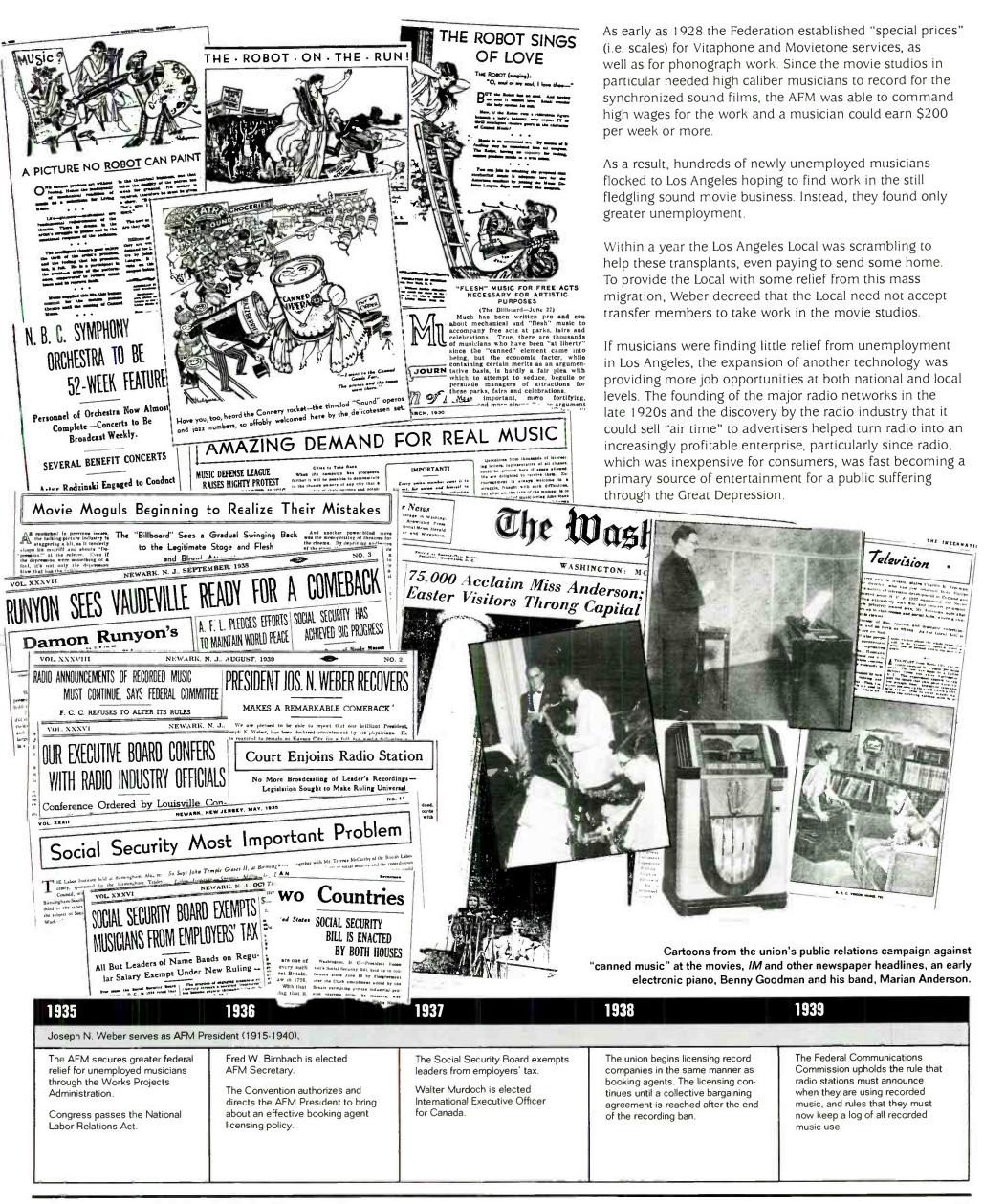
1932

President Herbert Hoover signs an amendment to the Alien Contract Labor Laws giving a specific defini-tion of "musical artists," making it impossible for orchestra and band members to enter the U.S. under the "artists" exemptions of the law. Musicians are as afflicted by the Great Depression as the general population and join other unions in advocating the creation of a public works program.

Washington agrees that musicians are entitled to relief under the National Recovery Act.

INTERNATIONAL MUSICIAN

1930



Musicians began performing on radio for free in the early 1920s, believing that the publicity was adequate compensation. The union however saw things differently. The AFM first began establishing local and then national scales for radio work. And as radio became more profitable, the industry was willing to pay for talent in order to stay competitive. However, they also began using records to lessen the need for live musical broadcasts.

In 1937, as the result of a Convention mandate, Weber began a fight against the encroachment of recorded music on radio. He called in representatives of the radio, transcription, and record companies for conferences—and insured their participation by setting a nationwide radio strike date if they failed to appear. He also threatened to halt all recording work by AFM members.

After 14 weeks of intense negotiations, the AFM reached an agreement with the networks and with independent network affiliates that provided that the networks would spend an additional \$2 million employing staff musicians. (The networks and their affiliates were already paying musicians a total of \$3.5 million per year.) In 1938, similar agreements were reached with the unaffiliated stations.

However, the Department of Justice subsequently advised the union and industry that these agreements were illegal. So when they expired two years later they were not renewed. For several years an uneasy truce succeeded these agreements, but while the number of radio stations increased after 1940, the number of staff musicians began to decline. Nevertheless, the union had taken a strong stand in representing its members working in radio.



The end of Prohibition tames Chicago's nightlife and the Depression kills record companies. But the recording business revives enough by mid-decade so that the first *Encyclopedia of Recorded Music* is published and newspapers start record columns. Radio, recorded music and music education create a music-conscious nation, while the greats of world music head to America seeking refuge from the growing trouble in Europe, giving American music a cosmopolitan air.

Highly arranged smooth jazz replaces the original "hot" jazz at the beginning of the decade. But then it gives way to the freestyle improvisation of swing, popularized by bandleaders like the Dorsey Brothers, Glenn Miller and Benny Goodman, the "King of Swing." College kids shock the older generations with their swooning idolatry of stars like Goodman, Rudey Vallee and Bing "the Groaner" Crosby. In turn, Goodman defies social convention when his Trio, with Teddy Wilson and Gene Krupa, performs and records as the first famous mixed-race group.

In 1935, George Gershwin's "Porgy and Bess," an American opera influenced by jazz and featuring black performers, debuts on Broadway. American ballet is revitalized with popular music producing works such as "Union Pacific," about the building of the transcontinental railroad, and "Billy the Kid," which features cowboy tunes. While the movies dazzle audiences with elegant ballroom dancing, young people prefer the athletic and risqué jitterbug.

"I Got Rhythm"	1930
"Good Night Sweetheart"	
"Brother Can You	
Spare a Dime"	1932
"Who's Afraid	
of the Big Bad Wolf"	
"Winter Wonderland"	1934
"I'm in the Mood	
for Love"	
"Pennies from Heaven"	
"My Funny Valentine"	
"God Bless America"	1939
"Over the Rainbow" (Oscar,	
"The Wizard of Oz")	1939





# Congratulations AFM ...



Albert H. Wohlers & Co. would like to congratulate the American Federation of Musicians on an incredible 100 years. Wohlers is happy to provide members with the AFM "All-Risk" Musical Instrument & Equipment Insurance Plan.

Albert H. Wohlers & Co., Administrator **AFM Group Insurance Plans**1440 N. Northwest Highway
Park Ridge, IL 60068-1400
1-800-503-9230



John C. Hall, Jr

September 1, 1996

To the members of the American Federation of Musicians c/o International Musician 1501 Broadway, Suite 600 New York, NY 10036

Ladies and Gentlemen:

It gives me great pleasure to salute the American Federation of Musicians as you celebrate your first 100 years. For the more than four decades that the Trust Fund has had the privilege of working closely with the Federation's members, we have seen you strive constantly to inspire and entertain audiences throughout the world.

Working in concert with the recording industry through the Recording Industries Music Performance Trust Punds, we have today an even greater opportunity to bring to new audiences the enrichment that comes only from exposure to the finest music of every discipline. You should be proud of your accomplishments in enriching the lives of millions with your musical talents.

What better time to rededicate ourselves to this important mission than now, on the occasion of the Federation's centennial celebration.

Congratulations from all of us at MPTF.

John C. Hall, Jr.

Recording Industries Music Performance Trust Funds

New York, NY 10036-5596

212 391 3950 212 221 2604 ail [hall@mpif org http://www.mpif.com

HILARY B. ROSEN President Chief Operating Officer

To the Members of the American Federation of Musicians:

Congratulations on 100 years of inestimable service to American music and to setting the standard by which the world's musicians try to measure.

No other nation can boast of the talent, diversity and professionalism of their musicians, and the American Federation of Musicians has guided and represented this standard for what is

The recording industry is proud of the relationship that has developed and grown between our industry and the musicians who bring recorded music to life. Over the years, we have jointly faced the unique opportunities and challenges of technological innovations which bring music to a wider audience, while seeking to protect the rights of those without whom the music would not exist in the first place.

These mutual efforts recently resulted in the historic passage of "The Digital Performance Right in Sound Recordings Act of 1995" -- landmark copyright legislation signed into law by President Clinton in 1995. This legislation simply could not have become law without the cooperation and spirit of friendship of AFM and the recording industry.

It is this same cooperation and friendship that has made the Recording Industries Music Performance Trust Fund the single largest sponsor of live music in the world. Virtually no community has been untouched by the free performances of every genre of music that the Recording Industries MPTF provides. The Recording Industries MPTF has brought the richness and breadth of every form of live music to young listeners at a time when there may be no other such exposure. As the Recording Industries MPTF approaches its fiftieth anniversary, the recording industry looks back with pride on being the originating and primary sponsor of this exceptional partnership and to the opportunity to continue to reach American listeners of every age and in every region of the country.

As we approach the 21st century, the American Federation of Musicians and the recording industry will continue to face challenges that will call for joint efforts to protect American music and musicians. We will face this new century with strong friendship, and we wish the American Federation of Musicians a new 100 years of continued success.

Sincerely, Willen

RECORDING INDUSTRY ASSOCIATION OF AMERICA 1020 NINETEENTH ST., N.W., STE. 200, WASHINGTON, D.C. 20036

PHONE 202.775.0101 FACSIMILE 202 775 7253

# **1940s**

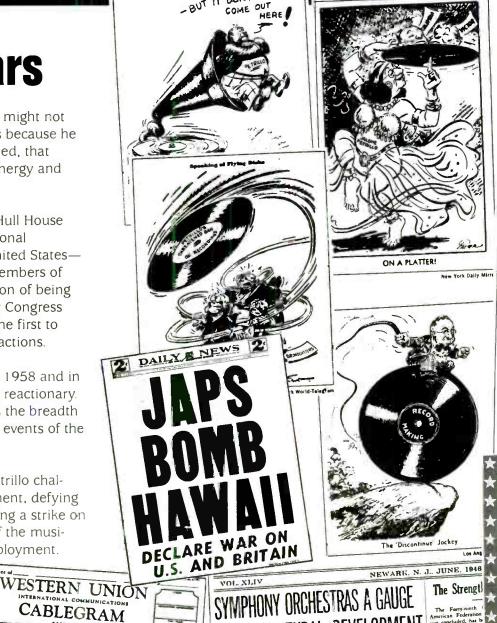
## **The Petrillo Years**

Perhaps if he had been a better musician he might not have become a famous labor leader. But it was because he was a lousy trumpet player, as even he conceded, that James Caesar Petrillo threw his considerable energy and heart into the musicians' union.

Along the way this alumnus of Jane Addams' Hull House would become the friend of countless professional musicians and at least one President of the United States and the enemy of many media moguls and members of Congress. He would have the dubious distinction of being the first U.S. labor leader to be investigated by Congress and under his leadership his union would be the first to have legislation passed specifically to curb its actions.

Petrillo served as AFM President from 1940 to 1958 and in his time he would be both a progressive and a reactionary. While there is no way to capture in a few lines the breadth of this larger-than-life character, several major events of the 1940s can help distill the Petrillo myth.

In one of the ultimate labor confrontations. Petrillo challenged the reality of technological unemployment, defying the public and the federal government by calling a strike on the record companies, which he saw as one of the musicians' greatest sources of technological unemployment.



SYMPHONY ORCHESTRAS A GAUGE OF CULTURAL DEVELOPMENT

Our Country's Musical Development Marked by Rapid Increase in Number of Symphony Orchestras

NEWARK, N. J., DECEMBER, 1942 THE BOSTON SYMPHONY

President Petrillo Announces that the Members Of Boston Symphony Orchestra Have Joined The American Federation of Musicians

Newspaper cartoons on the recording ban, the 1940 Convention, Petrilllo's gavel.

PETRILLO INJUNCTION DENIED

1942

1943

The New York Times. AMERICA

ALLIED ARMIES LAND IN FRANCE IN THE HAVRE-CHERBOURG AREA; GREAT INVASION IS UNDER WAY

1940 1941 James C. Petrillo is elected AFM President (1940-1958).

The union adopts a bylaw calling for the expulsion of any known "Communist, Nazi, or Facist" from union membership.

The Convention decides that arrangers and copvists must receive at least the basic Local scale for engagements with traveling orchestras.

After a Federation-led campaign to exert pressure on management, the Boston Symphony becomes the last major symphony to be unionized.

All members who enter the Armed Services shall remain on their Local's membership rosters free from all dues and assessments.

Leo Cluesmann is elected AFM Secretary. Thomas E. Gamble is elected ÁFM Treasurer

For the first time in its history the Federation holds no Convention, in compliance with a request from the Office of Defense Transportation.

The union obtains its first written collective bargaining agreement with the movie industry

NEWARK, N. J., APR11., 1914

### NEW AGREEMENT FOR TURN-TABLE OPERATORS (PANCAKE TURNERS) IN RADIO STATIONS

For the information of our members, during December. 1943.

THE DECISION OF THE NATIONAL WAR LABOR BOARD AND THE CANNED MUSIC CONTROVERSY

By JAMES C. PETRILLO

NEWARK, N. J., OCTOBER, 1912

A. F. OF L. CONVENTION UNANIMOUSLY ENDORSES FEDERATION'S RECORD FIGHT

A. F. of L. Convention at Toronto, Canada, on October 1942, Passed the Following Resolution Which was Recommended by Their Executive Council. Signing the Recording Pact

HARRY S. IRL MAN

AUGUST, 1914 ALL TURNTABLE WORK

IN A. F. OF M. JURISDICTION

To the Members of the American Pederation of Musicians:

Locals and members are such that the placing of records on turn-tables in connection with musical and dramatic shows as well as all since of presentation, vandeville and comes within the Locals and members are advised

JULY, 1942

#### A. F. OF M. PROHIBITS MAKING RECORDINGS

President Petrillo Sets July 31st as Dead-line for Members to Make Recordings and Transcriptions.

The following communications, which re self-explanatory, have been sent to a transcription and recording committee as well as to the local unions:

Gentlemen:
"Your license from the American Federation of Musicians for the employment of its members in the making of musicans."

The recording ban lasted until 1944, when Petrillo finally secured the establishment of what is known today as the Recording Industries Music Performance Trust Funds. Since it first disbursed money in 1947, this independent trust has become the largest single employer of live

Petrillo was convinced that when musicians made phono-

graph records they were playing for their own funerals. He was particularly concerned about the majority of musicians

displacement caused by recording. So on August 1, 1942

The goal of the ban was to put into place one of the most

demanded that the producers share in the responsibility for

a fund that would employ musicians for admission-free, live

the unemployment they caused musicians to create when they recorded by contributing royalties from record sales to

innovative ideas in labor management relations. Petrillo

who would never record but would suffer from the

he declared a strike against the recording industry.

The AFM defended the legal existence of MPTF with a second recording ban in 1948, after which the recording industry agreed to restructure the trust to conform with the recently enacted Taft-Hartley Act.

FIRST PLAN FOR THE EXPENDITURE OF THE RECORDING AND TRANSCRIPTION FUND

The following letter and plan have been addressed to all local unions of the American Federation of Musicians and are self-explanatory

TO THE MEMBERS OF THE INTERNATIONAL EXECUTIVE BOARD: February 8, 1947.

NEWARK, N. J., APRIL, 1946

TO ALL LOCALS OF THE AMERICAN FEDERATION OF MUSICIAN Why Members of the American Federation of Musicians Are Not Working for Television and Frequency Modulation Radio

public performances.

musicians in the world.

By JAMES C. PET

W. S. Safey bill Language retweek Broadcasting Contracts ... will Immorphism Collection and Staff Londors, Must Be Approved by the Federation.

JAMES C. PETRILLO, Pr

The New York Times.

FIRST ATOMIC BOMB DROPPED ON JAPA MISSILE IS EQUAL TO 20,000 TONS OF T TRUMAN WARNS FOE OF A 'RAIN OF R

RAR W. IOHNSON | Set Plane Explosion Kills | STUSH OTT MADDREPORTS RETIALS Steel Tower 'Vaporised' | In Trial of Mighty Bomb | In Trial of Mighty Bo

Music on the Air in Car

1949

1945

1946

The AFM celebrates its 50th

Members are prohibited from working on television and Frequency Modulation (FM) radio until union conditions exist

The first distribution of the Recording and Transcription Fund (later the music Performance Trust Funds) is made to Locals.

Congress passes the Taft-Hartley Act, overriding President Truman's veto.

1947

1948

Petrillo at the Convention.

The AFM grants the Voice of America permission to use single records and entire concert series free of charge.

or end en interes and construction are an are an are

International Musician headlines, Petrillo testifying before Congress on the union's television ban, Truman and Petrilllo at the

Convention, the AFM's inaugural float, Truman's gold card and plaque.

A survey of conditions in sympho-

ny orchestras is made by the

The Federation urges Locals to

make special concessions for

members who are Honorably

anniversary.

James C, Petrillo serves as AFM President (1940-1958).

Harry Steeper is elected AFM Treasurer.

President Harry S Truman duets with

34

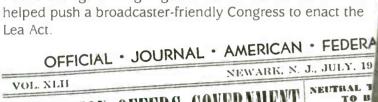
Discharged.

But if Petrillo was a rebel he was also a patriot. As the union's contribution to the war effort, Petrillo issued a carte blanche strike clearance to all musicians making "V Discs," or "Victory Discs," which were distributed by the War Department to the troops overseas. It was the AFM's way of boosting morale by providing the troops with the music from back home.

The recording ban helped establish Petrillo as one of the most powerful labor leaders of his era, but it wasn't just the recording industry that Petrillo was willing to tangle with. For example, in 1942, under the terms of the AFM's agreement with NBC radio, Petrillo ordered the network to cancel a series of concerts by students at the National Music Camp at Interlochen, Michigan.

The union maintained that the student concerts (which had been broadcast on NBC since 1931) were commercial in nature and therefore directly competitive with the employment of professional musicians. As such they were in violation of the union's closed shop agreement with NBC. NBC complied with the order to stop the Interlochen broadcasts, but painted Petrillo as a villain in an attempt to weaken the union and its leader.

Public outrage ran high against this attack on children and helped push a broadcaster-friendly Congress to enact the



# FEDERATION OFFERS GOVERNMENT FREE RECORDINGS

President Petrillo, in the following letter, reiterates the stand of the A. F. of M. in the matter of recordings for the men in Service:

Mr. Elmer Davis, Director, Office of War Information, Washington, D. C.

The American Pederation of Musicians is desirous of calarging its Dear Mr. Davis:

The American Federation of Musicians is desirous of enlarging its contribution toward the war effort. As you well know, despite the discontinuance of commercial recordings by the American Federation of Musicians since last August 1, 1942. These has been no interference with these has been no interference with

What Petrillo's Victory Means

OFFICIAL . JOURNAL . AMERICAN . FEDERATI

VOL. XLI

NEWARK, N. J. AUGUST, 1942

Text of Correspondence Between President Petrillo and J. L. Fly, Chairman Federal Communications Commission

Below is a communication President
Petrillo received from Mr. James Lawrence Fly, Chairman, Federal Communications Commission, and his answer
this si

FEDERAL COMMUNICATIONS
COMMISSION
Washington, D. C.
July 22, 1942.

ruly, AMES LAWRENCE FLY, Chairn ant's Office

### The Lea Bill

The Lea Bill in brief and stripped of its legal language, prohibits the American Federation of Musicians (under penalty of imprisonment for not more than one year or by fine of \$1.000 or bash):

1. Use of force or intimidation to coerce a houst-class ticensee:

(a) to employ any person in excess of the number needed

(b) to make payments in their of so employing the logarity person for services per formed.

It is clear to be seen that in explice statement and by

When Petrillo kept the Music Camp of Interlochen. Mich., off the air, these kids picketed in protest.

MEN REMAIN IN A. F

w Provides That All Members in the Armed Service Remain in Good Standing

For the Duration of the War MAJOR MILLER MISSING

Major Glenn Miller, who before histment in the Army in 1942 with ating of captain, was a too-rankin hestra leader and who since has hade director of the United States

WANTED-*FIGHTING DOLLARS* 

BONDS-STAMPS

MAKE EVERY PAY-DAY

BOND-DAY

International Musician and other newspaper headlines, a "V Disc," label. Interlochen music students picketing Petrillo.

# Join Your **Uncle's Band!**



The United States Army Bands offer a challenging and exciting career as a soldier musician. Competitive pay, regular performances and the opportunity for travel are just a few of the many benefits. The following vacancies are announced:

# Clarinet Piano/Keyboard • Oboe Bass • Horn in F **Bassoon • Conductor**

Applicants must qualify for enlistment in the U.S. Army. Travel to auditions by qualified applicants will be paid for by U.S. Army. Generous benefits package and advanced grade available for qualified applicants.

For vacancy notice and additional information contact: Your nearest Army recruiter or call Staff Sgt. Edwards at 1-800-223-3735 (ext. 6-0485)

# U.S. ARMY. BE ALL YOU CAN BE.

The United States Army is an Equal Opportunity Employer

# MUSIC SPEED REA

method shows students and professionals how to train the eye in reading music. University of Illinois statistical analysis shows MUSIC SPEED READING average cain of 17.35 points improvement opoosed to 2.00 improvement when not used. Adopted from Juilliard to North Texas State to Oregon. MUSIC SPEED READING \$9.95 plus \$2.50 shipping and handling. FREE MUSIC CATALOG. Order yours today.

WIMBLEDON MUSIC INC.

1888 Century Park East (Suite 1900)/Century City. California 90067/(310) 284-6890

The Lea Act, also known as the Anti-Petrillo Act, made it a criminal offense for a union to "use coercion... to win observance of its rules by radio stations." In essence, it made it illegal for the union to bargain collectively with broadcasters over such issues as hiring standby musicians, paying for rebroadcasts of live performances, or "interfering" with noncommercial educational programs. Although challenged in the courts by the AFM, the Lea Act was held to be constitutional by the Supreme Court in 1947.

But while the Lea Act eventually contributed to the almost total elimination of live music broadcasting on radio, the Interlochen incident also led to the 1947 adoption of the Music Code of Ethics between the union and the Music Educators National Conference. The code, which is still in existence today, discusses the rights of professional and student musicians.

These and many other actions reveal the contradictions of Petrillo, the man and the labor leader. Throughout his tenure as AFM President he would be a colorful and controversial public figure—respected and reviled by employers, feared and loved by musicians.



Cab Calloway, Petrillo conducts a chorus of Metropolitan Opera vocalists in a Christmas greeting to President Truman, the first recording after the second ban, Ella Fitzgerald, Glenn Miller, Buddy Rich, Tommy Dorsey and Frank Sinatra, Eddy Arnold.



LEATEST PRODUCTION SINCE THE BIRTH OF MOTION PICTURES

Radio and records, rather than sheet music, are now the dominant means of popularizing music, as new technology offers quality sound reproduction. FM radio, which eliminates static, is demonstrated at Massachusetts station WIXOJ in 1940. After the war, the army declassifies information about a machine seized in Germany—the tape recorder—but the music industry believes that wire recorders have more of a future. Soon Columbia Records introduces the LP Microgroove, a 12-inch vinylite disc with 25 minutes of music on each side.

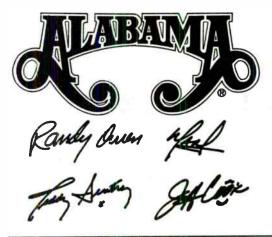
Meanwhile, the musicians are as active as the technicians. Boogie woogie, born in Texas in the '20s, becomes a national craze early in the decade. Harlem musicians create "bop" music in a series of informal, experimental sessions at Minton's Playhouse. Frank Sinatra, whose suggestive, breathy singing draws the first screaming, fainting bobby soxers, begins emceeing a top radio show, the "Lucky Strike Hit Parade." The Cab Calloway Orchestra makes \$750,000 in 1944, but Calloway is refused entrance as a customer in a white ballroom. In 1946 Billboard describes

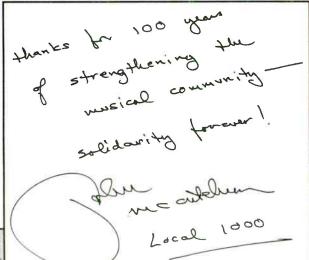
Joe Liggins's album "Sugar Lump" as "right rhythmic rock and roll music," marking the first known time the term appears in print.

In 1943 Richard Rodgers and Oscar Hammerstein II collaborate for the first time with "Oklahoma." Agnes de Mille choreographs the dances, integrating them smoothly into the story and inaugurating a new era in musicals, with focused plots rather than loosely connected skits and songs.

"Bewitched, Bothered
and Bewildered"1941
"White Christmas"
(Oscar, "Holiday Inn")1942
"Praise the Lord
and Pass the Ammunition"1943
"Lili Marlene"1943
"Rum and Coca-Cola"1944
"Tenderly"1946
"There's No Business
Like Show Business"1946
"Zip-A-Dee-Doo-Dah"
(Oscar, "Song of the South")1947
"Rudolph the Rednosed Reindeer"1949
"Some Enchanted Evening"1949

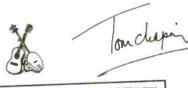
# Birthday Wishes from the Road

















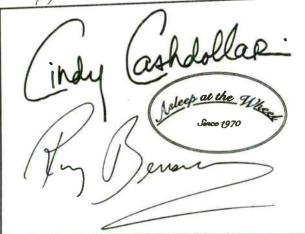
A.F. of M.
JESSICA ROE-EDITOR
1501 BROADWAY
SUITE 600
NEW YORK, N.Y.
10036

Dear AF of M 
Happy 100 th P

Peter Segar

(member, #802,

since 1939)



Sept. 2, 1996



Ms. Jessica Roe INTERNATIONAL MUSICIAN 1501 Broadway, Suite 600 New York, NY 10036

Dear Jessica

Hoping this reaches you in time.

Happy 100th Anniversary, INTERNATIONAL MUSICIAN! We do know where we'd be without you.

Tom Paxion
Local 1000

Congratulations on 100 Years of Service

# **8 HERITAGE ASSOCIATES, INC.**

Suite 102 727 Raritan Road Clark, New Jersey 07066



Phone: (908) 388-9200 Fax: (908) 388-9221

John F. Giegerich, C.P.C.U.
President

Barbara A. Douglas, C.P.C.U. Vice President & Manager

# broadcast business consultants, ltd.

The PREMIER Talent Payment Company wishes The American Federation of Musicians a very, very Happy 100th Anniversary!!!

317 Madison Avenue, New York, N.Y. 10017 (212) 687-3525 FAX:(212) 949-8143

# LOCAL 65-699, HOUSTON,TX

Chartered October 23, 1897

Congratulates

The American Federation of Musicians on its 100th Birthday

Y'all come on down for our

100th birthday next year

HOUSTON PROFESSIONAL MUSICIANS ASSOCIATION

Your advertisement could go HERE for \$85.00 per month

For more information contact:

Pete Wall
Alpha/Omega Group, Inc.
858 Collingwood, Maywood, NJ 07607
Phone 201-845-5353

Congratulations to the AFM from Emile Charlap.



# American Federation of Television and Radio Artists

NATIONAL OFFICE

260 MADISON AVENUE • NEW YORK, NY 10016 BRANCH OF THE ASSOCIATED ACTORS AND ARTISTES OF AMERICA

FAX: 212 -532-2242

To the members of the American Federation of Musicians,

It gives AFTRA great pleasure to offer you our best wishes and congratulations as you celebrate the 100th Anniversary of the American Federation of Musicians of the United States and Canada. Celebrating "only" our 60th Anniversary in 1997, AFTRA finds the American Federation of Musicians' tenure and place in history remarkable.

As true partners in so many activities -- the Digital Performance Right in Sound Recordings Act of 1995 and the Audio Home Recording Act of 1992 to name only two of the most recent efforts -- AFTRA understands the significance of the AFM's role in performers' lives. As technology continues to change our worlds, it is more important than ever to work closely together.

We look forward to continuing that cooperation. Congratulations again!

Sincerely,

rulay Skelby Scott National President

Bruce A. York National Executive Director

INTERNATIONAL ALLIANCE OF THEATRICAL STAGE EMPLOYES, MOVING PICTURE TECHNICIANS, ARTISTS AND ALLIED CRAFTS OF THE UNITED STATES AND CANADA, SUITE 601, 1515 BROADWAY, NEW YORK, NEW YORK 10036-5741



THOMAS C. SHORT

Affiliated with the AFL-CIO, CLC TWX 446-062

JOHN J. NOLAN, First Vice President 801 Kearney Ptacs, Paramus. NJ 07652 JOHN J. RYAN, Second Vice President 3208 Greencaste Rd., Burtonsville, MD 2086

300 Greencaste RG, Eutrothrolle, MD 20866
EDWARD C, POWEL I Then'd Voe President
107 Evrieyer Drive. San Rateal, CA 94903
INCK LONG, Fourth Voe President
1222 Passed Gracia. San Drinas. CA 91773
BEF F LOWE. North Voe President
1223 Passed Gracia. San Drinas. CA 91773
BEF F LOWE. North Voe President
20 No. Wacker St. Rhin 722 (Chocago, 16065
JAME J. KERNINS, Fim Voe President
2001 Lahes/hore Bhild West, Surie #210, Etobecke. Ontano M8V 1A4

RUDY N. NAPOLEONE. Surh Vise President
1031 Lester Dr. N.E. Abbroyamove, N.M. 87112
CARIMINE A PALAZZO, Seventh Vice President
11359 Ventura Brud, 1702, Studio Crty, C.A. 91804
[RAH FOX. Eginh Vice President
13949 Ventura Brud, 1704 Sherman Oaks. CA 91423
BEN F. CUWR. Finish Vice President
8025 NN 36IR SI, Surte 303 Marin, PL. 33166
TMAOTHY F. MaGE. Train Vice President
20017 Van Dyke, Detroit, MI 48234

General Secretary-Treasurer

MICHAEL W. PROSCIA

August 19, 1996

To The Members of the American Federation of Musicians

Dear Sisters and Brothers:

It is with a great sense of solidarity that we extend to you our wholehearted congratulations as you celebrate One Hundred years of excellence in representing the finest musicians in the world.

A great debt is owed to those members who, though no longer with you, built the legacy that is the American Federation of Musicians today. Upon the foundation they built rests a strong and viable union with wages, benefits and conditions for its members that are second to none.

While we must always pay tribute to the part played by those Sister and Brother members of the Musicians who built the union, it is the current membership and leadership that are responsible for its future. You have retained some of the old traditions that stand the Union in good stead today. At the same time, you have had the courage to abandon those traditions that simply do not fit or work in a rapidly changing entertainment industry. If you are the future of the American Federation of Musicians, its next hundred years will outshine its first.

Once again, and on behalf of the over 80,000 members of this Alliance, we extend to you our wholehearted congratulations on your Centennial Celebration.

Sincerely and Raternally

Thomas C. Short International President Michael W. Proscia General Secretary-Treasurer

# Vantage Group Services

Vantage Group Congratulates the

# AMERICAN FEDERATION OF MUSICIANS

on 100 Years of Representing the Finest Professional Musicians in the World.

We're Proud to be Working With You

# 1950s

# **Social Influences**

The 1950s are often viewed as an era of peace, prosperity and complacency. But for the AFM it was a decade in which the union would be led by one social movement and would lead another.

As early as 1897 the AFM chartered Locals that exclusively represented black musicians, in keeping with an 1896 Supreme Court ruling that separate but equal facilities for blacks and whites were legal. But by the 1950s society was moving toward integration in all areas, from the armed services and public schools to labor unions, including the AFM

Beginning with the merger of Locals 47 and 767 in Los Angeles in 1953, many black and white Locals began voluntarily negotiating merger agreements. But the movement to end segregation within the AFM was neither immediate nor universally embraced. For example, in 1956 the white Local in San Francisco defeated a proposal to integrate with the black Local.

At the 1957 Convention, the recently integrated Local 47 submitted a resolution calling on the AFM to immediately take steps to integrate all Locals. However, 60 black delegates signed a petition opposing enforced integration, citing the "financial aspect involved with some of the larger colored Locals," many of which were as financially stable, if not more so, than their white counterparts. These delegates were also concerned about losing their voice within the union.

The Support of Live Music in an Electronic Age

Federal Aid for the Fine Arts

Delegates Daniel, Tranchitella nd Herman of Local 47, voting no.

RESOLUTION No. 34

WHEREAS, It is the purpose and objective of the A.F.L.-C.I.O., as stated in its Constitution. to extend the benefits and privileges of union membership and protection to all working people, regardless of race, color, creed, religion or place of national origin, and WHEREAS. The policy of our Federal Government as announced in decisions of the United States Supreme Court in cases involving labor unions, employment rights, schools, colleges, transportation and voting rights, is to eliminate all distinctions, discrimination, and segregation based upon differences of race, color, creed, religion, or place of national origin, and WHEREAS. The continued maintenance in our Federation of localimited to persons of any one racial or ethnic group is contrary to our good morals, and tends to degrade all members of our Federation, and WHEREAS. It is the desire of our union to improve the standards of all of our locals and to bring dignity and respect equally to all of our members, and believing these objectives can be accomplished by eliminating such practice, and WHEREAS, it is provided, however, that in o case whatsoever can the jurisdiction of a local union extend into the municipal lines of a town or city in which another local union is chartered," and WHEREAS, In many instances there are two locals exercising jurisdiction in the very same town or city, now, therefore,

### BE IT RESOLVED:

BE IT RESOLVED:

(1) That this Convention publicly announce its opposition to the continued maintenance of any local on a segregated basis.

(2) That the members of all such locals be urged to take immediate steps to eliminate any membership restrictions based upon race, color, creed, religion or place of national origin.

(3) That in any area or iurisalications and the such as a suc

origin.

(3) That in any area or jurisdiction where two or more locals exist, immediate steps be taken to mere even an equitable basis without discrimination to any member, or to any application to membership, on the basis of race, color, creed or place of national origin.

lace of national origin

(4) That if such steps (as stated n 2 and 3 above) are not taken by uch locals that the International Executive Board be empowered to ake the necessary steps to eliminate such membership restrictions and/or to take whatever steps may be necessary to outlaw such segregated locals and/or direct any two ocals in the same jurisdiction to analgamate under the guidance and directions.

By RAYMOND DANGELL
seconds in The New York Years
OTTAWA, April 5—The Canadian Gover

adopted.

The following petition, signed by many of the colored delegates, was submitted to the Law Committee in connection with Resolution 34:

We, the undersigned, being duly elected delegates to this Sixtisth Annual Convention of the American Federation of Musicians, wish to go on record as being opposed to Resolution No. 34, presented by Local 47, A. F. of M.

The subject matter contained in Resolution No. 34 should not be acted upon at this time because of the financial aspect involved with some of the larger colored localis, who have spent many years of bard work to attain their present status in the Federation.

The aubject matter can best be resolved by its various locals involved, who are better informed as to the advantages or disadvantages of a merger. Under no circumstances should a merger befored upon us, but should rather be accomplished by mutal agreement between parties concerned.

HARRY W GRAY,
WM. EVERETT SAMUELS,
EDWARD J. MCCANTS,
Local 208.

W. L. SMITH. JAMES SHORTER. SR., CHARLES GAINES.

JOHNNIE WARREN The New York Times.

SAMMY

BARON

FRANK

CLEMO

LEONA

JESSE

VELME

CHARL

R,

CIVIL RIGHTS

IN THE AMERICAN **FEDERATION** OF MUSICIANS CIVIL RIGHTS IN A UNIO

# Musicians **Union Votes** Segregation

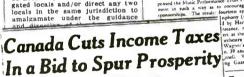
White union musicians ere voted last night not merge with Negro muians.

The vote recorded by cal 6, one of the Nan's largest divisions of
Musicians Union, was
to 554 against joinforces with Negro 1 669.

spokesman for Local 6 the results ruled out fuled balloting by Local Monday and Tuesday on her it favored an end to segregation.

ie Local 6 results rejecthe recommendation of its ers and James C. Petrilational president of the rians Union. Both sup-ed the amalgamation, has been under study veral years.

white local has a mem



Fund Concert a

HIGH COURT BANS SCHOOL SEGREGATION;

9-TO-0 DECISION GRANTS TIME TO COMPLY

McCarthy Hearing Off a Week as Eisenhower Bars Report

SELITOR IS BLITTCOmmunist Arms Unloaded in Gustamele ELITTER W MOTE

TRUMAN ORDERS U. S. AIR, NAVY UNITS TO FIGHT
IN AID OF KOREA; U. N. COUNCIL SUPPORTS HIM;
OUR FLIERS IN ACTION; FLEET GUARDS FORMOSA

Music in the Public Interest

The New York Times. Times.

AFTRA HEARS PETRILLO BLASTED

PADEVIEW OI Badio-Video Convention

Oi Badio-Video Convention

By Heller As 'Obstructionist'

One the bad in State

One that the

AMERICAN MUSICIANS!



Congressional Record

The Fate of Music Should Be Everybody's Concern. The Survival of Music Must Be Everybody's Problem . . . games C. Petrillo







### 1950

### 1951

# 1952

Musicians and Variety Artists

End Long Feud in New Pact

Convention resolutions, International Musician and other newspaper headlines, Petrillo meeting President Dwight D. Eisenhower.

Canada Prepares to Aid Music

**Flobe** and Mail

New Harmony for Canada

# 1953

James C. Petrillo serves as AFM President (1940-1958).

For the first time, the union brings together the offices of the AFM Secretary and Treasurer in the only Federation owned and built office building, located in Newark, New Jersey.

The union supports a bill that would

The Lester Petrillo Memorial Fund for President James C. Petrillo in memory

The union supports creation of a Federal Department for the Arts as a "means of elevating the low estate of music and all the arts.

The union obtains its first collective bargaining agreement with independent motion picture producers. This agreement is separate from the agreement with the major motion picture producers.

Rejecting a charge of "featherbed-ding," the Supreme Court rules that Akron Local 24 "requested and significantly negotiated for actual employment" (in the form of Local theater minimums in connection with

The National Labor Relations Board rules that musicians may incidental to their work as instrumentalists, speak or sing on radio or television without having to join any other union.

exempt nonprofit organizations, such as symphony orchestras, from paying the 20 percent tax, also known as the Cabaret Tax.

Disabled Musicians is created by of his late son.

traveling shows).

40

INTERNATIONAL MUSICIAN

# Editors and Columnists from Coast to Coast Tell U. S. Readers Why Twenty Per Cent Federal Amusement Tax Should be Repealed.



NLRB v. GAMBLE ENTERPRISES, INC. Supreme Court of the United States Supreme Court of the United States

NATIONAL LABOR RELATIONS BOARD v. GAMBLE ENTERPRISES, INC., No. 238, March 9, 1953

LABOR-MANAGEMENT RELATIONS ACT—Featherbedding

Musicianal union departed that the state blander blands and the state blander blands and the state blander blands blands

The Federation uses its nationwide cont help individual members and local unions, nd contracts be subject to its rules, laws . 4, of its By-Laws provides: "Traveling a consent of a Local, play any presental risdiction uniess a local house orchestra is From this background we turn to the inst years the Palace Theater in Akron, Ohio, has in of theaters managed by respondent, (lich is a Washington corporation with its rik. Before the decline of vaudeville and unjoyed a local orchestra of nine union migloyed and migloyed local orchestra of nine union migloyed a local

MUSIC IN THE COLD WAR

HOUSE UN-AMERICAN ACTIVITIES COMMITTEE PROBES ALLEGED COMMUNIST INFILTRATION IN LOS ANGELES-HOLLYWOOD - coulps

UNITED STATES OF AMERICA
NATIONAL LABOR RELATIONS BOARD AFFIDAVIT OF NONCOMMUNIST UNION OFFICER 1. I am a responsible officer of the Union named below 2. I am not a member of the Communist Party or arhitated with such party I do not believe in, and I am not a member of nor do I support any areas eaches, the overthrow of the United States Government by force or by any

rican Federation of Musicians of the United States This is an international union. APL-CIO shows the Union or start federature of which this Union or start

COMMUNISM IN LABOR UNIONS

### HEARINGS

SUBCOMMITTEE TO INVESTIGATE THE ADMINISTRATION OF THE INTERNAL SECURITY

ACT AND OTHER INTERNAL SECURITY LAWS

COMMITTEE ON THE New Hork Times.

The New York Times.

1957

COMMENSION IN LANG SEES U.S. TO LAUNCH EARTH SATELLITE LANG 200-300 MILES INTO OUTER SPACE; JANUARY 24 AND PURE TUDAY WORLD WILL GET SCIENTIFIC DATA

Commie

**20 Musicians Named** 

By Ex-Red in Probe

Tryto Grab Union Fails

The American Federation of Labor

Organizations merge to create the

The union begins an all-out cam-

paign for repeal of the 20% Tax.

also known as the Cabaret Tax.

and Congress of Industrial

AFL-CIO.

1956

James C. Petrillo serves as AFM President (1940-1958). George V. Clancy is elected AFM Treasurer.

> The union adopts a law allowing the union to trustee Locals in the interests of safeguarding members and

Los Angeles Local 47 submits a resolution to the Convention demanding that the Federation take immediate steps to merge segregated Locals. The resolution is defeated.

The 20% Cabaret Tax is reduced to 10% by Congress.

1958

PRINCIPLE IS BRIEF

Herman Kenin is elected AFM President (1958-1970).

Petrillo announces he will retire as President of the union.

The union announces plans to begin a training program (in 1959) for student string players, to be known as the "Congress of Strings."

William J. Harris is elected AFM Vice President, Stanley Ballard is elected AFM Treasurer

Through negotiations with the record industry the AFM-Employers Pension Welfare Fund is established marking the first Federation pension.

While then-President Petrillo personally supported integration and publicly stated that if black Locals wanted to merge their white counterparts "better take them in," he was not prepared to force mergers. But slowly, with pressure from Petrillo's successor, Herman Kenin, more Locals began voluntarily merging. By 1964 the Convention adopted a resolution mandating mergers in cities where black and white Locals remained.

The negotiations for these mergers were not always easy, particularly given the concerns of black members that they would lose representation within the union. Kenin appointed Petrillo and Presidential Assistant E.V. Lewis to a Civil Rights Department to oversee the mergers. By 1971 all the remaining black and white Locals were either merged or rechartered as one Local. In 1977 the Convention adopted a Bylaw providing for black Convention delegates from all the Locals where mergers were mandated, to support continued representation for black members.

While the Civil Rights movement led the AFM to examine its structure, the union would also lead a social movement to secure goverment funding for music and the arts, begining in the 1950s.

With the mass media now firmly dominating entertainment, the AFM saw a serious threat to all but the most commercially viable styles of music. Jazz, folk and especially symphonic music were vulnerable because they were most often heard in live performances produced by nonprofit arts organizations that couldn't compete with the electronic media.

PRESIDENT PETRILLO CREATES A CHARITABLE TRUST FUND IN MEMORY OF HIS SON, LESTER, WHO DIED AT THE AGE OF THIRTEEN.

Following is the complete text of the "Leste Petrillo Memorial Fund for Disabled Musicians"

I, James C. Petrillo, do hereby give and transfer to the Executive Board of the American Federation of Musicians the sum of \$10,000.00, in trust, vesting title thereto in the members of said Executive Board as trustes, to have and to hold the same for the following purposes and upon the following conditions:

LATE CITY EDITION

TRUCE IS SIGNED, ENDING THE FIGHTING IN KOREA; the "Red Scare," delegates P.O.W. EXCHANGE NEAR; RHEE GETS U. S. PLEDGE; demonstrating against EISENHOWER BIDS FREE WORLD STAY VIGILANT

International Musician headlines. union documents concerning Petrillo's retirement.

1959

To prevent these styles of music from becoming extinct, the AFM launched an intensive lobbying and public relations effort aimed at preserving America's cultural heritage. Beginning in 1955, the union began asking Congress and the general public to do their part by subsidizing the nonprofit arts industry through government-sponsored grants.

After a decade-long struggle led by the AFM, the National Endowment for the Arts (NEA) was created to fulfill America's responsibility to conserve its culture. Much of the subsequent growth in the number of professional symphony orchestras and other nonprofit music programs is a result of the AFM's dedicated lobbying for the creation of the National Endowment for the Arts.

While the AFM struggled to establish the NEA in the U.S., the Canadian Parliament used death duties paid by the estates of two Canadian millionaires to establish the Canada Council in 1957. According to an International Musician article, in three years the Canada Council was responsible for "creating an aura of musical achievement such as that country has never witnessed before."

HON. DWIGHT D. EISENHOWER THE WHITE HOUSE WASHINGTON, D. C. DEAR MR. PRESIDENT: IN LISTENING TO YOUR OR.

(Signed) JAMES C. PETRILLO, PRESIDENT AMERICAN FEDERATION OF MUSICIANS

THE WHITE HOUSE WASHINGTON

RY COMMISSION ON THE ARTS.

RESSIONS OF INTEREST LIKE YOURS, I
LAT SUCH A COMMISSION CAN CONTRIBL
Y TO HEIGHTENING APPRECIATION OF T
UNITED STATES.

SINCERELY,
(Signed) DWIGHT D. EISENHOWER



In Tune with the 1950s

Elvis Presley bursts into the North American consciousness with his sultry voice, flamboyant "cat" clothes and scandalous gyrations. Soon he has top hits on the Rock, Country & Western and Rhythm & Blues charts, stars in movies and is featured on merchandise from lipstick to bookends.

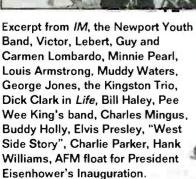
Like many poor southern whites, Elvis grew up listening to black musicians, imitating their sound, clothes and dances. He is the "white man with the Negro sound" who knocks down the crumbling race barriers. Earlier musicians integrated their bands. Elvis and his contemporaries integrate the audiences. Melding black and white cultures into rock and roll is Elvis's greatest achievement-or, to his critics, his greatest crime

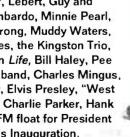
Rock-its power and freedom-is made for teens. And it sends their parents into a panic over "juvenile delinquency"-senseless crime, alcohol, cigarettes, premarital sex, riding motorcycles and driving hopped-up cars.

The censors react to the proliferation of suggestive and even explicitly sexual songs by banning them; nevertheless, dances such as the bop and lindy are physical and flirtatious.

When Elvis is drafted late in 1957, teens are devastated and parents heave a sigh of relief. But even that—together with the plane crash deaths of Buddy Holly, Richie Valens and the Big Bopper (J. P. Richardson), as well as the government investigation of the recording industry's payola-isn't enough to turn back rock and roll.

"On Top of Old Smokey"	1951
"Doggie in the Window"	1953
"Rock Around the Clock"	1955
"Sixteen Tons"	1955
"April Love"	1957
"Wake Up Little Susie"	1957
"Johnny B. Goode"	1958
"Purple People Eater"	1958
"This Land Is Your Land"	1958
"Mack the Knife"	1959





To further advance symphonic music the AFM launched the Congress of String in 1959 as a union-conducted training program to counteract the shortage of qualified string musicians available to perform in the symphonies of the United States and Canada. During the 30-year history of the union's "noble experiment," some of the greatest artists in the orchestral world, including composers Roy Harris and Morton Gould, conductors Eugene Ormandy, Erich Leinsdorf and Max Rudolf, musicians and teachers Pablo Casals, Dorothy DeLay and Gary Karr shared their talents with the students who attended the Congress of Strings summer camps.

Before it was deemed to have fulfilled its mission and was dissolved in 1990, the Congress of Strings provided more than 3,000 students with training that would give them the grounding they needed in performance technique—and trade unionism—to begin professional careers. Even today, virtually every orchestra in the U.S. and Canada has at least one alumnus of the Congress of Strings.





The Most Comprehensive Directory for the Canadian Music Industry ever released!

 Radio Stations, Recording Studios, Equipment, Associations, Festivals, Agents... and much more!

 Book
 \$ 34.95

 CD-ROM
 \$ 89.95

 Book & CD-ROM package
 \$109.95

Call & Order Today: 1-800-265-8481

(Plus s/h & Cdn. Residents 7% GST)

NWC, 23 Hannover Dr., #7. St. Catharines, ON L2W 1A3 e-mail:order@nor.com





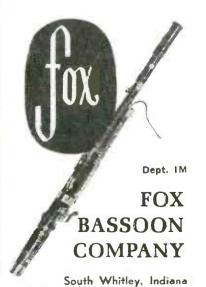
### AN OBOE

By FOX

We are pleased to announce that we are now making oboes on a limited production basis, in grenadilla wood, and also by totally machining ABS Resin.

These instruments are being made in conjunction with our bassoons, by the same craftsmen, and with the same attention to detail. Tuning is being done on an individual basis by a competent oboist, and custom inquiries are invited.

Our 1966 catalog of bassoons and oboes is now available from the factory or through your local Fox dealer.



A Division of Fox Products Corp.

Ad appeared in the International Musician in February, 1966.

YOU

Kenin with Congress of Strings

students, an *International*Musician, the union's orientation

booklet for new members.

Congratulations to the American Federation of Musicians on your 100th anniversary.

Sony Music Entertainment Inc.

# Clarinet Sharp?...Click Up! Clarinet Flat?... Click Down!



**Tuning Barrel** • 7 BARRELS IN ONE

Every Clarinet player should own one

"The most practical innovation for tuning a clarinet"

Principal Clarinetist N.Y. Metropolitan Opera Orchestra



- Pushing the thumb wheel up or down tunes the clarinet in one millimeter increments (61mm to 67mm). Tuning is repeatable.
- The barrel always stays flush against the upper joint, avoiding unwanted air flow disturbances
- The patented lightweight barrel design creates an enhanced sound quality and open throat tones throughout all positions.



### TO ORDER PLEASE CALL OR MAIL TO

Price \$45.00 each, plus \$3.00 Shipping & Handling [PA residents add of % soles for MSA, MC, DISCOVER and AM EX accepted.] Musical Innovations Corp.

e-mail: click@clickbarrel.com • http://www.clickbarrel.com

Also Available at Finer Music Stores Everywhere

# The Woodwind & The Brasswind

**World's Largest Selection of Instruments** & Accessories.

**All at Discount Prices!** 

Free Catalogs available - Please specify: Woodwind - Brasswind - Percussion - Strings - Combo

Toll Free: 1-800-348-5003 FAX: (219) 277-2542

# NATIONAL ACADEMY OF RECORDING ARTS & SCIENCES, INC.



To the Members of the American Federation of Musicians,

MICHAEL GREENE, President/CEO

On behalf of the Recording Academy, it is my pleasure to be part of this tribute to the 100th anniversary of the founding of the American Federation of Musicians of the United States and Canada. For a century now, American Federation of Musicians members have provided the artistic excellence that continues to make American culture our most precious, popular and profitable export

As the son of a big band leader and a union member myself since the age of 18, I grew up with a sense of reverence for the American Federation of Musicians' extraordinarily rich history. And today, as President of the Recording Academy, it has been my great pleasure to continue working alongside you on behalf of our creative

We at the Recording Academy are proud to join with you in paying homage to this remarkable legacy, and we look forward to working together in the days ahead, to ensure that our cultural legacy is preserved for generations to come.

AMERICAN SYMPHONY ORCHESTRA LEAGUE

September 7, 1996

American Federation of Musicians of the United States and Canada 1501 Broadway, Suite 600 New York, New York 10036-5503

To the Members of the American Federation of Musicians

The American Symphony Orchestra League offers hearty congratulations to you on the centennial of the American Federation of Musicians.

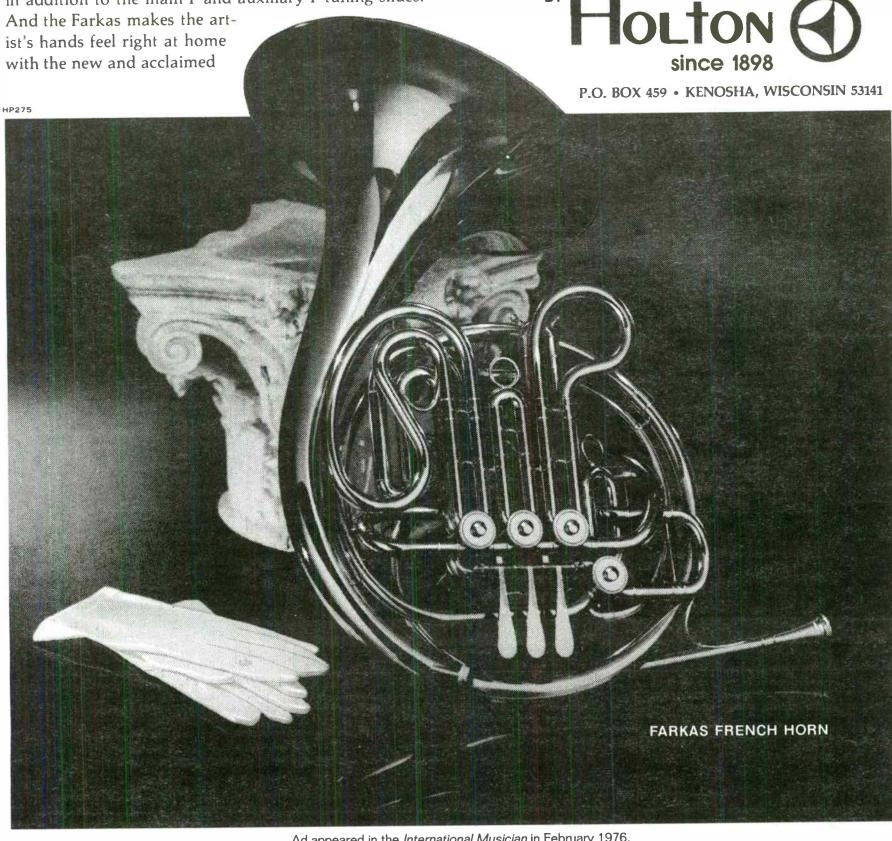
Since its first convention in October 1896, the AFM has made a significant contribution to American musical performance as a responsive and democratic representative of musicians nationwide. These hundred years have seen a huge expansion in the number of symphony orchestras in this country, and tremendous changes in the daily lives of orchestra musicians. Through its Symphonic Services Department, the International Conference of Symphony and Opera Musicians, the Regional Orchestra Players' Association, and the Organization of Canadian Opera Musicians, the AFM has addressed the unique needs and concerns of orchestral Symphony Musicians, the AFM has addressed the unique needs and concerns of orchestral musicians, and worked to ensure their well-being and economic security. Through the creation of the Recording Industries Music Performance Trust Funds, the AFM has made possible the employment of musicians for countless free, live performances. Through training efforts like the employment of musicians for countless free, live performances. Through training efforts like the employment of musicians for countless free, live performances. Through training efforts like the employment of musicians for countless free, live performances. Through training efforts like the through its active lobbying efforts, the AFM has helped to establish and sustain public arts funding in the United States.

The American Federation of Musicians has much to celebrate and be proud of on its 100th anniversary. We commend the musician members of the AFM for their continuing commitment to the highest musical standards. This letter and its sentiments have been endorsed by a resolution of our Board of Directors at its meeting today.

Catherine French

1156 Fifteenth Street, NW, Suite 800 / Washington, DC 20005-1704
Tel: 202-776-0212 / Fax: 202-776-0224 / E-mail: league@symphony.org

Why is Holton's Farkas French Horn demanded by the world's most renowned symphony orchestras? Above all, the Farkas French Horn gives the artist the Holton sound. The majesty of the French Horn enhanced with a true scale the artist doesn't have to favor or force. Full dynamic range without sacrifice of tone. Artistic melding of precision-drawn Micro-Taper mouthpipe, acoustically correct bore, and meticulously crafted bell. Precise tuning that's fast and easy with separate Bo tuning slide in addition to the main F and auxiliary F tuning slides. bracket-design thumb lever that gives natural feel and free-finger movement for fatigue-free performance. This is what artists the world over have come to expect from Holton. Whether French Horn . . . Trumpet . . . or Trombone. Whether artist-grade . . . or student instrument. The name Holton represents the finest . . . in materials ...in design ... and, most critical, craftsmanship from men who've devoted a lifetime to providing superior instruments for the world's superior musicians.



Ad appeared in the International Musician in February 1976.

# **Internal Revolutions**

The '60s were a time when freedom of expression and the rights of individuals were championed as catalysts for social change. For the AFM these principles—voiced by recording and symphonic musicians—would begin to fundamentally reshape the union into a more democratic, rank-and-file driven organization.

But democratizing the union would not be achieved without that uniquely '60s blend of inward reflection and outward invective, protest and protectionism, confrontation and reconciliation

From 1958 to 1962 the AFM endured one of its most debilitating conflicts—dual unionism. The conflict was sparked by the desire of recording musicians in Los Angeles to secure for themselves some of the royalties generated by their own work.

As he had done in the record industry, Petrillo had negotiated an independent trust fund—the Motion Picture Theatrical and Television Film Funds—financed by allocations from the movie industry to provide live performance employment in every Local.

During the 1955 negotiations with the movie industry, Petrillo negotiated an increase in payments to the film trust fund, but no scale wage increases for the recording musicians. That action enraged many recording musicians, who felt that it denied individual musicians the right to receive a fair share of the fruits of their labor. They resented their own union imposing limits on their earnings particularly since they didn't benefit from the allocations to the film trust fund



RED J MANUTE 261 West 52nd Strapt New York 19, M. Y.

ARLES M. KENNEDY 230 Janes Street San Francisco 2, Calif

Friday, March 2, 1956 - K Les Angeles Herold & Express A.7

### So. Cal. Labor News

# Petrillo Foes Win Musician Vote Here



TOOTERS WANT FIGHT 'PRIVATE

L. A. Dissidents Warn Majars, Diskers To Keep Hands Off Current Anti-Petrillo Revolt

# President Kenin Hails Victory For Unionism

Victory by a 473-408 margin in the representation election that restored

American Federation of Musicians

PRESIDENT'S OFFICE

Board of Directors
Musicians Guild of America
Att: Mr. Cecil F. Read, President September 5, 1

to the musicians who contribute to the making of the records. Additionally the Federation reaffirms its policy to seek residual or reuse payments for the recording musician in all other recording fields.

recording fields.

2) Membership. Musicians who have been expelled from the Federation and Local #47 because of their support of the Guild or its activities, will be reinstated to membership in Local #47 and in the Federation with full, uninterrupted rights and privileges of such memberships (as though never expelled). All fines that have been imposed on musicians because of activities stemming from the existence and actions of the Guild shall be nullified; that is, those who have paid such fines (or new initiation fees because of such fines) shall be made whole, and those who have been suspended or expelled for non-payment of such fines shall be restored to membership in Local #47 and in the Federation with full uninterrupted rights and privileges of such memberships (as though never expelled).

Ratification. The Federation reaffirms its policy to grant to all musicians employed in the fields within the Federation's jurisdic-tion the right to ratify all contracts it nego-tiates.

4) Recording Musicians Advisory Committee.
Not later than April 1, 1962 the Federation will cause to be established in Los Angeles a committee democratically selected at regular intervals by all members working in the recording field (phonograph records, motion picture film, TV film and tape, transcriptions, jingles and sports) in the Los Angeles area. Those serving as members of the committee must be actively working in the recording field during the time of such service. The committee shall include a representative of the arrangers (elected exclusively by arrangers)

# REBELLION IN LOCAL 47

Los Angeles musicians blow the whistle on Petrillo

Foes of James C.
Federation of Musicis
grip on the affairs o
They won a test of
election of directors of
schams Club through
dium of a written con-By WILLIARD CARPENTER

REVOLTS dow't begin over might, and an entire brok implifi be wighten on the causes leading up to the wood Pallindium which saw case and pallindium which sa

AMERICAN FEDERATION OF MUSICIANS OF THE UNITED STATES AND CANADA

AFFILIATED WITH THE A.F.L-C.LO.

September 5, 1961

Board of Directors Musicians Guild of America Suite 208 Equitable Building 6253 Hollywood Boulevard Hollywood 28, California

Attention: Mr. Cecil F. Read, President Gentlemen:

As you know, discussions have been going on for some months between representatives of the Guild and of the Federation looking toward the reunification of all musicians. These discussions have culminated in basic understandings reached by your President, Mr. Cecil F. Read and myself as President of the American Federation of Musicians, the substance of which I record in this letter.

Preliminarily, I want to express my personal and official thanks for the unfailing courtesy displayed by your representatives throughout the course of these conversations.

The fundamental premise and underlying theme of our discussions and of the understandings they produced was that the interest of professional musicians could best be promoted by the consolidation of their total economic and political power into a single union.

To achieve that vital unity, you agree to recommend the dissolution of the Musicians' Guild of America as soon as possible in reliance upon the Federation's agreement as follows:

1) Reuse and Residual Payments. The Federation will as soon as possible seek to negotiate a change in the existing phonograph record agreements so that 50% of the monies now payable to the Music Performance Trust Fund will be paid

# **MUSICIANS REUNITED**

AFM-MGA PACT ENDS THREE-YEAR DIFFERENCE

and a representative of copyists (elected exclusively by copyists). The committee shall have the right to communicate directly to the Federation its advice and opinions respecting all matter affecting the interests of recording musicians. It shall advise and consult with the Federation respecting the formulation of bargaining demands. Additionally, a representative or representatives of the committee shall serve in an advisory capacity at all Federation collective bargaining negotiations.

The International Executive Board of the Federation has already approved these understandings, and we hope that you and your membership will promptly do the same so that with the strength of unity we can all work together to realize our common objectives.

Peculu Kulu

1964

KENIN REPORTS IMPORTANT GAINS IN NEW MAJOR STUDIOS CONTRACT briefly to report, for the that the Federation, having receptured that the Federation, having receptured that the Federation rights at the major studios, having receptured to the content of the contenting a random containing a number of the contenting a federate by the numerican on November 3.

If the major that the studies of the content of the most important vectories is to the valiant fight carried on by Reduction of the content of the most important vectories is to the valiant fight carried on by Reduction and the content of the content Tax-Cut Analysis Shows

Headlines on the union and the Guild, President Kenin's settlement letter to Guild President Cecil Read, Kenin meets President John Kennedy and British Prime Minister Harold Macmillan.

1960

1961

1962

1963

New Job Opportunities

Herman Kenin serves as AFM President (1958-1970).

The union establishes its first agreement for Pay-TV.

The AFM regains bargaining rights in motion picture studios.

Nightclub bookings rise by \$9 million after Congress cuts the Cabaret Tax to 10%.

Canada adopts its Bill of Rights.

President Kenin steps up the call for government subsidy of the arts, stating that "private patronage of the arts no longer is feasible economically.

TEMPO is established as the union's political action committee The union undertakes a campaign to amend the Copyright Act to establish performance and property rights for performing musicians on recorded music.

The Convention votes down a resolution to establish a Federation Symphony Department

The union begins to lobby for repeal of the 10% Cabaret Tax, which was reduced from 20% in 1960.

The Convention repeals payment of the 10% traveling surcharge to Locals and the Federation. However it retains the surcharge to protect local employment, allowing traveling musicians to keep the entire 10% overage.

The union declares it will work against the adoption of Right-to-Work laws and will attempt to have these laws repealed in states where they already exist.

During negotiations with the recording industry, the union secures creation of the first Special Payments Fund.

46

**INTERNATIONAL MUSICIAN** 

**World Radio History** 

Los Angeles Local 47 Vice President Cecil Read led the dissent, eventually asking that the International Executive Board authorize that payments go directly to the musicians who made the recordings. The request was denied.

Read fought on, having Convention resolutions introduced and eventually filing lawsuits on behalf of recording musicians, questioning the legality of the trust fund, calling for the end of payments to the fund, and seeking damages for the musicians.

Meanwhile, the next round of negotiations with the movie industry began in 1958. To address the unrest, International Executive Officer Herman Kenin, representing the AFM on the West Coast, ensured that the musicians would be able to attend meetings, ratify or reject the contract, and strike if the terms of the agreement were unacceptable. But the talks broke down and a strike was called.

By March 1958, Read grew impatient with the progress of the strike. He and others petitioned Petrillo to reopen negotiations, but were rejected. Read then formed a rival union—the Musicians Guild of America. On its own, the Guild negotiated an agreement with the movie industry that eliminated trust fund payments but didn't contain residual payments for recording musicians.

In 1958 and '59 Kenin (by then AFM President) negotiated agreements with the recording, television and jingle industries that were much more favorable to recording musicians, providing pension payments for the first time, and in the case of the jingle agreement, the first reuse fees. And for the first time rank-and-file committees sat in on the negotiations.

# TWO CONTRACTS TELL THE STORY!

THE A. F. of M. CONTRACT Any work as a musician, including conducting and arra by whomever done, was covered by the contract. Contract state could not be underent by having the work done by supervisor subject to the contract.

All recording, including that done by institutional banda, had to be done under working conditions established in the contract for all mustrains.

The form of personal service contract was part of the collective agreement and could not be veried by the Producer. Macrowr, the personal service contract had to be approved by the A, F, c. d. M. No mostion picture could be shown on television without the permission of the A, F, c. d. M.

So long as a sound track exists, it may not be used except in the motion picture for which it was made A sound track could only be used in the motion picture for which it was made.

A sound track may be used only in the film for which i

A no-strike clause did not appear in the contract and musicians were not furbidden to observe picket lines of other unions.

Each major Producer employed a contract orchestra in which musicians received an annual guaranteed salary.

Under the Federation causal scales for independent producers, the rate for 35 men was \$52.99 per 3-hour session, so that the Read increase it less than 5 per cent. For 25 men or less dispersions also had been \$6.07, so that the Read increase in less than atom scale had been \$6.07, so that the Read increase in less than 1 per cent. 130 men were employed, the A F of M. rate was \$57.78, so that the Read scale is a out in rate of \$50.3.

ned music could not be used in films w

A separate session was required for each prior film.

For a scale of \$50.00 per 3-hour thatf-hour duration could be made.

### THE READ CONTRACT

e Producer may use department heads and assistant de-seads as conductor or arranger. However, the Producer baseve the contract terms with respect to this work.

A motion picture made for thestived use may be shown on o, or any other medium, without the ution a consent. Despite issees made to much make the best of the properties of

sound track used in one film may be dilibed into any other sney is borrowed against a film or if the Producer stops me. Since the track practice is to borrow against each film, no sound track regulations under this contract.

ound track for a television film may be dubbed into an

or uirough the picket line.

9. All contrast orchestras have been atoisished, thus giving bundereds of teachy jobs. In the negotiation between the Produce and the A F of M., the Producers offered to keep the contrast of the producers and give a 5 per cent increase. The Read contract gives these benefits.

11. In the case of films made primarily for TV, 13 one-ball hour films may be made in a 3-hour session at a rate of \$55.00. This is \$4.32 per film.

r film.

(Anned music may be dubbed in with live music.

Any number of pilot firms coulc be scored in a single see ng with 13 films of one-half-bour duration.

14. Trailers, short subjects and cartoons may be scored in any sen without additional pay.

15. Up to four doubles may be used to avoid hiring additional time. For the second and third double, 25 per cent extra is paid and only 10 per cent for the fourth double.

16. Sideline musicians receive the recording rate if their music recorded and used. If it is recorded but not used, there is no re-tording now.

# President Kenin Holds Symphony Symposium

Twenty-five major symphony orchestras tion might give greater assistance to the were represented at the Federation's International Symposium of Symphony convened by President Kenin at the first symposium of Symphony convened by President Kenin at the first symposium of Symphony convened by President Kenin at the first symphony convened by President Kenin at the first symphony or chestras tion might give greater assistance to the needs of the some 2,500 musicians playing in the first symphony convened by President Kenin at the first symphony convened by President symphony convened by P

Astoria Hotel in New York City

GOOD AND WELFARE

Whereas, The status of the rephony musician has been releated to the economic rank not compensurate with its dignity in the eld of the arts, and WHEREAS. Communications between groups of symphony musicans could result in the culmination of ideas for their own advancement, therefore.

tion of ideas for their own advancement, therefore, TRESOLVED. That a National Conference of Symphony Musicians be formed representing every major symphony orchestra in this nation so as to exchange ideas, study conditions, and as a body recommend legislation to the Executive Board of the A. F. of M. The report of the committee is Uniscussed haury, Local 76; Wanury, Local 47; Newman, Local 76; Winstein, Local 174; and Chairman Fuentealba.

The report of the committee is adopted.

Senza Sordino

ICSON CHAIRMAN REPORTS ON AFM MEETINGS - DISCUSSION NIXED REACTION MIXED

with reference to the P Furicians, Local 10, a. Local 208, A. F. of H.

CHICAGO FEDERATION OF MUSICIANS

Synamy Talanec

NOTICE OF SPECIAL MEETING

A Special Nation of the membership of the Chicage Faderation of Busicians, Local alo. s. 7. of Mr. will ge held on fricar, August 7 1944 at 2700 P.M. union Membership 170 Membership 1944 at 2700 P.M. union Membership 1945 Membership 194

Wilfrid Pelletier

Canada

Counci

an interview by John Brigg

1967

Talks

Here hye

Musicians' Protective Union

LOCAL NO. 208. A. F. OF M., INC. APPRICATED STYTE AFF-CON-SELECTION OF A PROPERTY OF LANGE SELECTION OF PROPERTY OF LANGE OF LANGE SELECTION OF PROPERTY OF LANGE OF LANGE

----

RESOLUTION No. 20 GOOD AND WELFARE

Symposium Deals with Symphony Orchestra Problems

Increased Wages and Benefits for Symphony Musicians

(The present article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orchestra is the first in a second article on the Houston Symphony Orche

NEW CONFERENCE

NEW CONFERENCE
OF SYMPHONY AND OPERA
MUSICIANS (ICSOM)
Pres. George Zarofsky,
18 Fredana Road,
Waban, Mass. 02168
Area. Code 617 La 7-6751
Sec. Robert Maisie,
3317 W. Main,
Belleville, 1ll. 62221
Area. Code 618 Ad 4-3519

CHANGE OF OFFICERS

I once Jd Night | to loyath transmitteness have a marked black of finance between 20th to long Street and County Work to Card of State and New York Times.

The New York Times.

U.S. PLANES ATTACK NORTH VIETNAM BASES;

PRESIDENT ORDERS 'LIMITED' RETALIATION

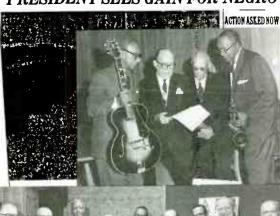
AFTER COMMUNISTS' PT BOATS RENEW RAIDS

F. B. I. Finds 3 Bodies Believed to Be Rights Workers'

Violence Koope EDE DEVE OF 1 GENERA SER

LATE CITY EDITION

200.000 MARCH FOR CIVIL RIGHTS IN ORDERLY WASHINGTON RALLY; PRESIDENT SEES GAIN FOR NEGRO



PRESIDENT MEETS 'I Have a Dream . . .'

Federation Mourns Martin Luther King

International Musician and other newspaper headlines. Local mergers in Cleveland and Washington, D.C., Vice President from Canada J. Alan Wood.

1969

1966 1965

Herman Kenin serves as AFM President (1958-1970). Stanley Ballard is elected the first

**CENTENNIAL ISSUE (OCTOBER, 1996)** 

To merge the remaining segregated Locals, Kenin appoints Petrillo as head of the union's newly created Civil Rights Department.

AFM Secretary-Treasurer.

President Johnson signs the Arts and Humanities Foundations Bill, creating the National Endowment for the Arts.

Representative Frank Thompson, Jr. reports to the Convention that the National Endowment for the Arts received an initial appropriation of \$2 million. Thompson was a major NEA proponent.

The remaining 10% Cabaret Tax is repealed.

Hal C. Davis is elected AFM Vice President, J. Alan Wood is elected the first AFM Vice President of Canada.

The union urges enactment of the Public Television Act of 1967.

The Federation adopts a bylaw urging all Locals having symphonies to adopt the policy and practice of establishing orchestra committees, elected by the musicians, to serve as liaison to the orchestra players and the Local.

The AFM grants official conference status to the International Conference of Symphony and Opera Musicians (ICSOM).

The Convention also goes on record as being opposed to mergers of symphony orchestras as contrary to the best interests of the Federation.



Kenin heard the concerns of recording musicians and began working to win back their trust. In 1960 the AFM defeated the Guild in a representation election. Dual unionism was fading.

In September 1961, Kenin sent a letter to the Guild's Board of Directors in which he outlined the AFM's desire to reunite the community of musicians in order to consolidate "their total economic and political power into a single union." In exchange for the dissolution of the Guild, he acknowledged the recording musicians' right to ratify their collective bargaining agreements, establish a recording musicians advisory committee, and have greater input into negotiations.

Kenin went on to fulfill the union's promise that recording musicians would receive a greater share of the proceeds of their labor by negotiating for the creation of industry-funded Special Payments Funds to provide direct payments to recording musicians. The first was established in the phonograph industry. It was followed by a second Special Payments Fund in the movie industry. Both funds continue to this day, providing musicians with additional compensation for their recording work.

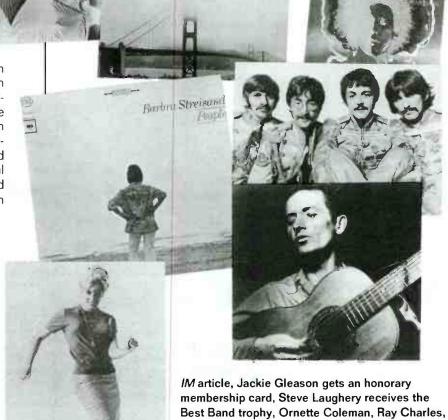
In Tune with the 1960s

Rock and roll hits the mainstream. Even adults (well, young adults, anyway) are listening. The genre covers a broad range of styles and attitudes, from mindlessly fun to profoundly serious. In 1960 the first "oldies" albums are released, featuring hits from the '50s. The twist sweeps America in 1961, despite being banned in some areas. Soon other dances are invented—the sillier the better—with names like the Loco-Motion and Wah Watusi. Bouncy California pop spreads the mystique of the beach across the country.

But in the era of the Civil Rights and banthe-bomb movements, folk music with socially conscious lyrics rapidly rises from its noncommercial roots. Folk's political protest songs become national anthems for the young. Some folkies cross over into rock, while rockers dabble in country or R&B. Backed by the spirit of integration, Motown and soul attract the attention of both black and white record buyers. Then the Beatles push rock in a new direction: the lyrics don't have to be about romantic love; they don't even have to be intelligible.

In the second half of the decade, San Francisco plays home to a new trend in rock—electric, distorted and highly amplified sounds by musicians often under the influence of drugs, for an audience often under the influence of drugs. While it's initially underground music, unrecorded and deliberately unprofessional, the Grateful Dead, Jefferson Airplane, the Mamas and Papas, and Frank Zappa all eventually gain fame across North America.

"Itsy Bitsy Teenie Weenie Yellow
Polka Dot Bikini"1960
"Everybody Loves Somebody" 1964
"Chim Chim Cher-ee"
(Oscar, "Mary Poppins")1964
"(I Can't Get No) Satisfaction" 1965
"I Got You Babe"1965
"Ball and Chain"1967
"Say It Loud—I'm Black
and I'm Proud"1968
"Folsom Prison Blues"1968
"Aquarius/Let The Sunshine In" 1969
"Raindrops Keep Falling on My Head"
(Oscar, "Butch Cassioy and
the Sundance Kid")1969



STEREO

ONY BEANETT

INTERNATIONAL MUSICIAN

Dizzy Gillespie, Sonny Rollins, Max Roach,

Quartet, Patsy Cline, Johnny Cash, the Beach Boys, the Beatles, Woody Guthrie, twisting.

Thelonious Monk on Time, Dave Brubeck

Like their recording industry counterparts, symphony musicians wanted the right to have direct input into negotiations that directly effected their wages and working conditions and they wanted the right to ratify agreements to prevent Local Officers from negotiating "sweetheart deals" with management at the orchestra members' expense.

Beginning in the late '50s, they began to come together to lobby for change within the union. But in 1960 the Convention defeated a resolution to establish a National Conference of Symphony Musicians. Two years later it defeated a resolution to form an AFM Symphony Department. Frustrated by this blatant disregard for their needs, symphony musicians founded the International Conference of Symphony and Opera Musicians (ICSOM).

Acknowledging the unrest and sympathetic to the musicians' concerns, Kenin sponsored three Symphony Symposiums between 1961 and 1963. But instead of promoting better communication between union officials and the rank-and-file they were marked by animosity. Many within the administration accused the symphony players of fostering another wave of dual unionism. By the last meeting Kenin emphatically stated that the AFM would fight any attempt to create rival unions.

While the symphony musicians didn't break away from the union, they did use ICSOM to force change in how the AFM and its Locals represented symphony musicians. Slowly but steadily Locals established the right of the musicians to ratify their agreements. In 1968, legal counsel was retained to advise the union on symphonic matters on both the national and Local level. In 1969 ICSOM was finally granted AFM conference status and a Symphony Department was established at the Federation level.

Through these turbulent events recording and symphonic musicians challenged the AFM to become a more democratic union, one that would thereafter listen more closely to the front-line experiences of the rankand-file and use their insights to strengthen the union as a whole. o

LEADERSHIP FOR THE 60's BEST BAND CONTEST MAKES NATION-WIDE NEWS INFORMATION ON 10 PER CENT TRAVELING SURCHARGE AND LOCAL TAX NOTEN



JOHN FITZGERALD KENNEDY

A. F. of M. PRESENTS ASTRONAUT NEIL ARMSTRONG WITH HONORARY GOLD LIFE MEMBERSHIP CARD

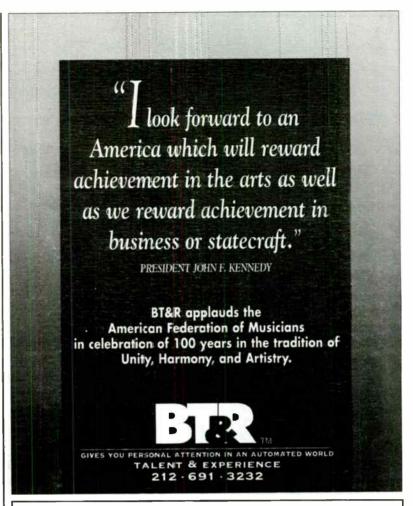
Che New Hork Cimes MEN WALK ON MOON ASTRONAUTS LAND ON PLAIN; COLLECT ROCKS, PLANT FLAG

President Kenin Urges Enactment of the Public Television Act of 1967

FEDERAL SUBSIDY A REALITY: CONGRESS PASSES ARTS BILL

President Kenin Calls for Performers' Rights in Records

IM and other headlines, Leopold Stokowski and President Kenin in Congress testifying for government aid.



Congratulations and **Best Wishes** to the American Federation of Musicians of the United States & Canada on the occasion of their 100<sup>th</sup> Anniversary

> Avoca Consulting, Inc. Hollywood, California

# Melançon, Marceau, Grenier et Sciortino

Attorneys at law

«Defending employees' rights for twenty years.»

1717 est, boul. René-Lévesque, Bureau 300, Montréal, Qc Montréal:

Téléphone: (514) 525-3414 Télecopieur: (418) 682-1323 Téléphone: (418) 655-5353

H2L 4T3

Give to TEMPO

Télecopieur: (514) 525-2803



# Carand Press, Inc.

FULL COLOR QUALITY PRINTING

210 ELEVENTH AVENUE • NEW YORK NY 10001 Fax: (212) 741-2537 PHONE: (212) 929-4668

# Congratulations on 100 Years of Service

## REKORD PRINTING CO.

"Musicians Printing for Musicians" 15 Anthra Plaza Center Coal Township, PA 17866

We welcome the beginning of the second century

"UNITY, HARMONY AND ARTISTRY"

Thanks to you, the world is a more harmonious place.

The Skillcraft Group



LOS ANGELES PHILHARMONIC AND THE HOLLYWOOD BOWL ORCHESTRA

congratulates the American Federation of Musicians on its 100th Anniversary



September 13, 1996

To the Members of the American Federation of Musicians,

On behalf of the members of the American Society of Composers, Authors and On behalf of the members of the American Society of Composers, Authors and Publishers (ASCAP), I am very pleased to extend congratulations and warm wishes to the thousands of men and women who are members of The American Federation of Musicians of the United States and Canada on your organization's centennial. Our two organizations share many members, as well as many of the same ideals of fairness and just compensation for the music community. The bond between ASCAP writers and publishers and AF of M players has been forged in countless recording sessions and live performances. And what a fruitful partnership it has been!

We salute you on your 100th Birthday Celebration and I hope that both of our organizations will be celebrating the AF of M bicentennial in 2096.

Warm regards,

Marilyn Bergman

ONE LINCOLN PLATA, NEW YORK, NY 18023 + 212.621.6880 + FAX 212.621.6283



September 5, 1996

To the Members of the American Federation of Musicians

Congratulations to all of you on your 100th Anniversary. The countless hours of music you have performed in the United States and around the world have given the public experiences they will never forget.

The works of the BMI songwriters and publishers would be silent without the talents and skills of musicians who play them. Our world would be a less harmonious place without the pleasures that music brings in the many styles that you can perform

We at BMI wish another 100 successful years for the members of the AFM as you continue to offer your unique skills to a world hungry for all genres of music.

t 57th Street, New York, NY 10019-3790 (212) 830-2500 Fax: (212) 246-2163

# OUR CONGRATULATIONS TO THE AMERICAN FEDERATION OF MUSICIANS ON ITS 100TH ANNIVERSARY



As we celebrate our own 50th year in

America, G. Leblanc Corporation

is proud to congratulate the

American Federation of Musicians

on its centennial year. As the voice

of professional musicians, its efforts

to advance the cause of music

professionals have been a source of

unity, harmony and artistry.

Heartfelt congratulations to AFM

from G. Leblanc Corporation.

Vito Pascucci Chairman and Chief Executive Officer

**Leblanc** 

G. Leblanc Corporation • 7001 Leblanc Boulevard • P.O. Box 1415 • Kenosha, Wisconsin 53141-1415 USA

# **1970s**

# **Holding the Center**

"The basic purpose of the American Federation of Musicians is the same today as it was 75 years agonamely to protect and advance the interests of musicians, create job opportunities and enforce good faith and fair dealings among all our members. This was our goal in the beginning. This is our goal now. And this will be our goal for years to come."

That message from then-AFM President Hal Davis, delivered at the 1971 AFM Convention, reflected the union's determination to preserve and build on the accomplishments of its first 75 years. International Musician headlines from those years reflect a decade of relative strength and stability for the union.

But while continuity was a hallmark of the decade, one significant evolution in the union's structure did occur. As an international union, the AFM must acknowledge that the laws that govern union activities in the U.S. and Canada are fundamentally different in certain areas. It must also recognize the natural desire of Canadian members to preserve their own identity.

As early as 1905 a position on the International Executive Board was created to provide Canadians with a Federationlevel of representation. That position was retitled as "Vice President from Canada" in 1967, but remained part-time.

It wasn't until 1979—after nearly 75 years of part-time representation—that the Convention acted to establish a Federation office in Toronto, headed on a full-time basis by the Vice President from Canada. As a full-time Officer, the Vice President from Canada became responsible for "the administration of Federation affairs throughout Canada, including an international contracts department.





International Musician headlines. billboards, shopping bags, and young circus boycott supporters.

1971

# **Davis Announces Musicians Approval of** "Landmark" Phonograph Record Agreement

A "landmark agreement designed to stimulate and revitalize" musicians' job opportunities in the recording industry has been approved by affected members of the American Federation of Musicians, it was announced last month by International President Hal Davis. The agreement, favored by a vote of 1,118 to 194, had been reached between A. F. of

age (from \$3.00 to from \$14.00 to \$18.00 Increases in prem (for work after mid additional late paym

A. F. of M. President Hal Davis Announces **Musicians' Ratification of TV Contract** 

# **AFM Sets Conditions for Taping Local Cable Television Programs**

with the growth of cable teletion as an important enterminent medium, the Federaits moving to insure that
strains are protected by adate wages, working condiand other union-guaranits afeguards when musimare called on to perform

All taped me

All taped po rion. An eaper

said to the AFM:

Get Out!

THAT IS WHY WE ARE ASKING YOU TO BOYCOTT RINGLING CIRCUS PLEASE DON'T PATRONIZE

AMERICAN FEDERATION OF

MUSICIANS

the growth of cable teleon as an important enteriment medium, the Federaare instructed,

on the following conditions, and members and/or the local.

# Hal Davis Announces Musicians' Approval Of New Contract for Commercial Spots

This is what has been

rest periods provides for 20 the dispute be submitted by the musicians shall not be obligationed membership acniced membership acniced of the Commercial nents. Agreement regotated by union lives with the Associational Advertisers, all is a considered to the construction of the construc

VIETNAM PEACE PACTS SIGNED; AMERICA'S LONGEST WAR HALTS

# RINGLING CIRCUS

# AN IMPORTANT MESSAGE TO ALL LOCAL UNIONS

ig Brothers hursed down this eminently researchies proposed.

Found that no contract had been signed, Ringling Brothers, festiouting the cleask enten busting become with a group become as "CAL-PET," an evenual bitter enterty of the AFAI, to provide music at

RINGLING CIRCUS

PLEASE DON'T PATROHIZE

1973

Sincerety and fraternally Hel C. Davis, President

1974

Hal C. Davis is elected AFM President (1970-1978).

Victor Fuentealba is elected

The union establishes the Symphony-Opera Strike Fund.

AFM Vice President

The union establishes Young Sounds of the AFM as a "bold new concept designed to reach and teach the young musician.

New provisions in the Commercial Announcements Agreement provide that musicians will be paid for the foreign use of commercials and that these commercials can only be used on free TV and radio unless the union specifically agrees to any other use.

The AFM establishes conditions for Local cable work as a prelude to securing a national cable collective bargaining agreement

1972

Congress passes a law making music piracy subject to criminal

To increase symphonic recording the new phonograph agreement includes modifications on session time and the amount of product that can be made. The agreement also includes substantial wage increases for symphonic recording.

During the energy crisis the union works with the National Endowment for the Arts and Federal Energy Office to establish fair energy use guidelines for traveling musical groups.

Members are advised not to perform on videocassettes until a collective bargaining agreement is secured

While this evolution has been positive for the AFM. two separate events foreshadowed negative trends that would become more critical to the union's stability in the coming decades.

In a 1977 letter to AFL-CIO President George Meany, Davis asked for the labor community's "support and cooperation...in organizing a lawful, nationwide consumer boycott of Ringling Bros. and Barnum & Bailey Circus." As Davis put it to Meany, the circus "has resorted to the familiar, union-busting tactic of subcontracting all musicians' services."

Abetting this attempt at union busting were, as Davis described them, two "avowed, bitter enemies of the AFM," Charlie Peterson and Del Castile. Peterson, the founder of the National Association of Orchestra Leaders, had formed a second organization with Castille that attempted to permanently supplant union musicians with scabs on circus jobs.

But the union's long history of representing musicians working for the circus would not be broken. When the three-month long consumer boycott implemented by the AFM and organized labor ended, the union negotiated its first national collective bargaining agreement with Ringling Bros. and Barnum & Bailey Circus.

"With our associates in the American Labor Movement," Davis said, "we convinced Ringling Brothers that everyone's best interests would be better served by entering into an agreement with the Federation that far surpasses the rates and conditions that had been paid to the musicians by an unfair contractor."



By Hal C. Davis, President

Mr. Hal C. Davis, President Honolulu, Hawaii 96815

Dear Sar and Brother:

It gives me great pleasure to extend the fraternal greetings of the AFL-CIO and my warmest personal good wishes to you and your fellow officers and delegates to the 1977 Convention of the American Federation of Musicians. I want to congratulate all of you on the satisfactory settlement of your recent dispute with Ringling Brothers Circus. It was a victory not only for the musicians but for all the union families who supported them so firmly and so effectively. effectively.

The overwhelming success of the Ringling Boycott should

The overwhelming success of the Ringling Boyco make it clear to all employees that the union label important in entertainment than in manufactures have every confidence that you and the ment represent will give the same uncompromising supplorothers and sisters in the Amalgamated Clot Textile Workers union until J. P. Stevens rehonorable settlement at the bargaining table Ringling did.

I am confident, too, that you will give your full at the AFE CO's campaign to reform the nation's

I am confident, too, that you will give your full at the AFL-CIO's campaign to reform the nation's is so that all workers will have the right to organiz their own spokesmen, set their own goals and nego their employers — all the promises made when the Labor Relations Act of 1935 was adopted.

Unfair employers all across the land have been the law and trampling on their employers rights.

the law and trampling on their employee's rights, a wants equality and justice now.

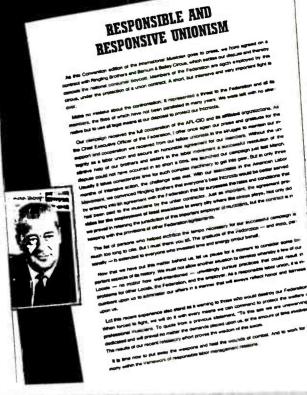
That means there must be streamlined proced greater authority for the National Labor Relations order to end the maneuvers and stalling tactics wurfair employers evade the law and escape purish violations.

violations.
Our opponents — the powerful corporations and reorganizations who benefit from the oppression of whave read to better organizations of fear and intig Bill.

We need the help of even that the All AFM to Admit Military Musicians

we need the help of every union we no doubt that the American as always, carry its full load, a successful and constructive

Sincerely and Fraternally, George Meany President AFL-CIO





The rental is to inc. service. The lessee is to pay replacements.

The lease is to conte 1978 and an escalator 1977.

Another major vote established an International Office in Toronto to be headed on a full-time basis by the Vice President from Canada. This was approved only after the amendment explained that the operation would be financed by a 1 percent work dues payment to the Federation for performances in Canada under contracts negotiated exclusively by the IEB.

International Musician headlines, a Young Sounds band, U.S. Marine Band member Tom Lee asking the Convention to admit military personnel into the union.

1979

# Local on the date of entry into the military service. (a) Resume membership in the Local that they belonged to prior to entering the military service by resuming payment of the current entering the military service by resuming payment of the current outside of that Local (this would apply to an individual who does not dues of that Local (this would apply to an individual who does not outside the wish to work as a professional musician in the jurisdiction where he wish to work as a professional musician in the jurisdiction where the result of several than the professional service of the control of the control of the control of the payment of FIF.

(b) Resume membership it is considered by the co

1977

1978

1976 1975 Hal C. Davis serves as AFM President (1970 1978).

J. Martin Emerson is elected AFM Secretary-Treasurer

The union supports a new Senate bill seeking to establish performance rights royalties for recorded music

The Organization of Canadian Symphony Musicians (OCSM) is formed.

The new agreement with the television networks recognizes that electronic devices may not be used to displace traditional instrumental sections

The AFM joins other unions in pressing Congress for labor law reform and urges exemption of musicians from irrelevant and onerous provisions of the secondary boycott and union-shop provisions of the Taft-Hartley and Landrum-Griffin Acts.

Vic or W. Fuentealba is elected AFM President (1978-1987).

David Winstein is elected Vice President

The union launches an all-out effort to repeal the Lea Act. also known as the Anti-Petrillo Act, enacted in 1947 to curb union activity in the rad o industry.

The AFM acts to open membership to military musicians

The Convention rejects a recommendation from President Fuentealba that Federation work dues be established on national contracts.

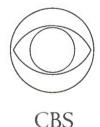
The union establishes its first full-time international office in Toronto.

100 YEARS AND THE BAND PLAYS ON...

**CONGRATULATIONS!** 



We Salute the American Federation of Musicians as it celebrates 100 Years of Unity, Harmony and Artistry.



Attention: GUITARISTS, ETC.

The "Pick" of the Century!
A "HOLE" IN ONE (SLIP PROOF) HAND FINISHED

100% Pure Natural Nylon

three sizes - four weights

THE WHITE HOUSE

May 8, 1971



Action Needed to **Expand Federal** Support of Arts

-By Hal Davis

Through the good work many interested organization we were successful last year winning for the National Edowment for the Arts a virtua full appropriation of almost 5 million. The Partnership for the of which I have the bor

If this brush with union-busting was a sign of things to come, so were Davis' warnings about the union's financial condition. As early as 1971, Davis focused attention on funding the international union. That year, with his encouragement, the Convention gave the President the power to appoint a Federation Finance Committee to "review all existing sources of income, examine new possibilities, invite suggestions, and evaluate the long range needs of the Federation."

The following year the committee came back to the Convention with several recommendations, including an increase in per capita dues from \$6 to \$8 per year, and a decrease in conventions from every year to every other year. Per capita increases were adopted but the request for biennial conventions was rejected. By 1977, dues needed to be raised again—and again only a token increase was voted in. Despite another plea, annual conventions were also retained.

It would not be until the 1980s that the union would begin to seriously address implementing other forms of dues to fund the Federation and eliminate annual conventions to save money. o

\_ Bv Hal C. Davis \_

# Progress Is Made in Establishing Fair Energy Guidelines for the Arts

National Endowment Announces \$40,000 Grant for Chamber Music

New Performance Royalty Bill Would End Free Ride By Discos; All Members Urged to Write Congress By Victor W. Fuentealba, A. F. of M. President

# **DAVIS BLASTS NAB FOR** STAND ON ROYALTIES

Music Performance Trust Funds **Observes Twenty-fifth Anniversary** 

A letter from President Nixon, congratulating the union on its 75th anniversary, President Davis meeting President Richard M. Nixon, International Musician headlines.



Heavy, Heavy



Union Leader Mourned

Hal C. Davis, President American Federation of Musicians

INTERNATIONAL MUSICIAN



Record sales triple over the course of the decade and major hits routinely go multiplatinum. Capitalism takes over the counterculture and splits music into neat marketing segments. Audiences are also split into "sales demographics," with heavy metal, soft rock and punk for whites, disco, funk and reggae for blacks. Radio stations begin formatting one style of music instead of a mix, with the most popular format being AOR (album-oriented rock), aimed at and performed by young white men.

The drug use of the '60s catches up with rock musicians. Jimi Hendrix, Janis Joplin and Jim Morrison all die of overdoses by 1971. And the flower children's hope of changing the world through peace and love crumbles under a series of shock waves: the assassination of a President and a civil rights leader, a bloody and baffling war, thousands of terrorist bombings and dozens of deaths from clashes by 1970. With their heroes and their innocence demolished, young people plunge into cynicism and a total rejection of the status quo, finding new ways to offend the "older" generation.

Black musicians like Sly Stone produce angry, militant songs. Steppenwolf borrows a line from William Burroughs's Naked Lunch, "heavy metal thunder," which spawns a nickname for their superloud power chord style. The Velvet Underground in New York and the Sex Pistols in London mark the beginning of the new wave/punk scene of venomous lyrics and self-destruction. In contrast, disco—"wallpaper for the ears"—has one simple, escapist goal: to make you "Shake Your Booty."

"ABC"	1971
"Theme from Shaft"	
(Oscar, "Shaft")	1971
"Crocodile Rock"	1973
"Let's Get It On"	1973
"The Way We Were"	1974
"Rhinestone Cowboy"	1975
"I Write the Songs"	1976
"You Light Up My Life"	
(Oscar, "You Light Up	
My Life")	1977
"Night Fever"	
"My Sharona"	

The AFM hits yet another high note.



From classical to country,
your influence is instrumental.

NBC applauds the AFM for 100 years of outstanding
dedication to the world of music.

**NBC** 

Arista Records
congratulates
the AFM
and
its members
on this
100th Anniversary.



~ MUSIC PAYROLL ~
 ~ PRODUCTION PAYROLL ~
 ~ COMMERCIAL PAYROLL ~
CENTRAL CASTING ~ RESIDUAL SERVICES

VISTA
ACCOUNTING SOFTWARE
VISTA
BUDGETING SOFTWARE

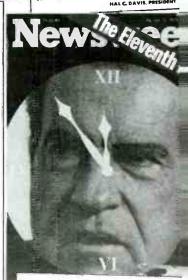


# RECESSION LEADS TO RE-EVALUATE

the no secret that the record business, and indeed the entire music industry, is experiencing economically tough times. For approximately fifteen years, record sales enjoyed an almost paremitting period of growth. 1979. In light of the industry's past parementating period of growth. 1979 to the industry's past parementating period of growth. 1979 to the industry's past parementating period of growth. 1979 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementating period of growth. 1970 to the industry's past parementation problems are now so cardboard crates in war cardboar



# ATTENTION MEMBERS



THE WHITE HOUSE

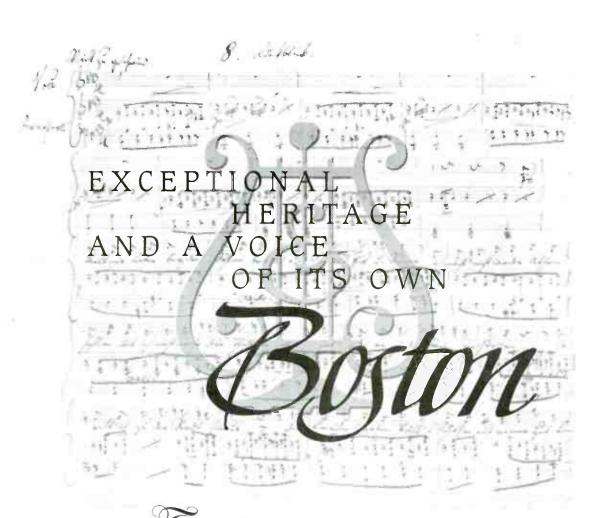
July 30, 1976



President Hal C. Davis was seen by millions of television viewers on Saturday night, November 6, when he appeared as the host of a "Bicentennial Minute" on the CBS television network.

Mr. Davis thus joined the distinguished list of American leaders in government, business and the arts who have participated in this, public service spot which has become a regular feature during the bicentennial year.

President Fuentealba meets President Jimmy Carter, a letter from President Ford on America' Bicentennial.



THE BOSTON PIANO. IT COMBINES THE RICHNESS OF AN OUTSTANDING HERITAGE WITH SUPERB SOUND AND PERFORMANCE TECHNOLOGIES. THE BOSTON IS AN EXCEPTIONAL INSTRUMENT WITH A DISTINCT SOUNDBOARD THAT PRODUCES A DEPTH OF SOUND LARGER THAN OTHER PIANOS IN ITS CLASS. • THE BOSTON PIANO IS THE FIRST PIANO THAT BRINGS EXTRAORDINARY TONE. POWER AND ASTONISHING PERFORMANCE TOGETHER IN BEAUTIFULLY AFFORDABLE INSTRUMENT. OF COURSE. ONLY ONE PIANO MAKER COULD HAVE CREATED THIS LEVEL OF PERFECTION. STEINWAY & SONS.

• CALL 800-842-5397 FOR A FREE CATALOG OR THE

NAME OF THE STEINWAY/BOSTON DEALER NEAR YOU.

DESIGNED BY STEINWAY & SONS®

© 1996. Steinway and the Lyra symbol and Boston Designed by Steinway & Sons are registered trademarks of Steinway, Inc.

Boston Piano Company • 37-11 19th Avenue • Long Island City, NY 11105

Web Site Address: http://www.g2g.com/steinway

# ow AFM Members Can Help Pass Laws That Mean More Jobs What to Watch for, When to Act ..... By Hal Davis

# WHAT HAS TEMPO ACCOMPLISHED?

on musical programs.

The greater Congressional understanding and sympathy for the problems facing and sympathy for the problems facing and sympathy for more live music.

# YOUR HELP IS NEEDED NOW!

JOIN THE TEMPO CLUB







Secretary-Treasurer Emerson meets President Jimmy Carter, a TEMPO keychain, the union's new orientation slide show.

# Manhattan School of Music

# Master of Music Degree Program in Orchestral Performance

Joseph Robinson, Department Chair Glenn Dicterow, Head of Strings



MSM students with Joseph Robinson and Frank Morelli.

Glenn Dicterow, Concertmaster, New York Philharmonic
Michael Gilbert, Violin, New York Philharmonic
Yoko Takebe, Violin, New York Philharmonic
Cynthia Phelps, Principal Viola, New York Philharmonic
Rebecca Young, Viola, New York Philharmonic
Lorne Munroe, Principal Cello, New York Philharmonic
Alan Stepansky, Assoc. Principal Cello, New York Philharmonic
Nathan Stutch, Former Assoc. Principal Cello, New York Philharmonic
Timothy Cobb, Assoc. Principal Bass, Metropolitan Opera Orchestra
Orin O'Brien, Bass, New York Philharmonic
Jeanne Baxtresser, Principal Flute, New York Philharmonic
Sandra Church, Assoc. Principal Flute, New York Philharmonic
Joseph Robinson, Principal Oboe, New York Philharmonic
Ricardo Morales, Principal Clarinet, Metropolitan Opera Orchestra
Peter Simenauer, Assoc. Principal & E-flat Clarinet, New York
Philharmonic
Frank Morelli, Jr., Principal Bassoon, Orpheus Chamber Orchestra,

Frank Morelli, Jr., Principal Bassoon, Orpheus Chamber Orchestra,
American Composers' Orchestra, Brooklyn Philharmonic,
New York City Opera Orchestra New York City Opera Orchestra
Jerome Ashby, Assoc. Principal Horn, New York Philharmonic
Erik Ralske, Third Horn, New York Philharmonic
Vincent Penzarella, Second Trumpet, New York Philharmonic
Robert J. Sullivan, Assoc. Principal Trumpet, New York Philharmonic
David Finlayson, Second Trombone, New York Philharmonic
Stephen Norrell, Bass Trombone, Metropolitan Opera Orchestra
Toby Hanks, Principal Tuba, American Composers' Orchestra,
New York City Ballet Orchestra
Sarah Bullen, Principal Harp, New York Philharmonic
Christopher Lamb, Principal Percussionist, New York Philharmonic
Duncan Patton, Principal Timpanist, Metropolitan Opera Orchestra
Harriet Wingreen, Pianist, New York Philharmonic

Study the Art of Orchestral Performance as an apprentice to the Concertmaster and Principal Players of the:

- New York Philharmonic
- Metropolitan Opera Orchestra
- New York City Opera Orchestra New York City Ballet Orchestra

in the Graduate Program in Orchestral Performance at Manhattan School of Music.

Perform with internationally acclaimed conductors, recently including

Sixten Ehrling; Zdenek Macal; Kurt Masur; Julius Rudel; Jerzy Semkov; Stanisław Skrowaczewski; Leonard Slatkin; Pinchas Zukerman

Work with Program faculty and some of the world's finest symphonic instrumentalists

- Mock Orchestral Auditions
- Excerpt Master Classes
- Symphonic Repertoire Coaching
- Side by Side Rehearsals and Sectionals with professionals
- · Chamber music coaching

Receive training in the extra-musical activities of orchestral life in:

- · The Business of Orchestral Music
- · Educational and Community Outreach concerts
- · Free recording sessions for orchestral audition tapes

The Orchestral Program's placement record is outstanding. 50% of students in its first two classes have won orchestral positions.

Partial and full scholarships are available.



For more information contact: Office of Admission and Financial Aid Manhattan School of Music 120 Claremont Avenue New York, NY 10027 212/749-2802, Ext. 2

# **1980s**

# **Turbulent Times**

The relative stability of the '70s quickly gave way in the 1980s, as the most vehement wave of anti-union sentiment since the first half of the century swept North America. While professional musicians have been called on to demonstrate their strength and solidarity on picket lines since the AFM was founded, the union was besieged by debilitating strikes, lockouts and concession bargaining during the 1980s.

The decade began with a five-and-a-half-month-long strike against the motion picture and theatrical TV film producers and a seven-week lockout of the Metropolitan Orchestra. It ended with an eight-month-long strike in Las Vegas against the casino hotel industry. In between, symphonic musicians from Columbus, Ohio, to Ottawa, Ontario, struck their managements—often fighting for the very survival of their orchestras. Lockouts and bankruptcy threats grew as the decade wore on. The AFM lost representation rights and union control in the club field. And the union was forced to take concessions in allocations to the Music Performance Trust Funds during negotiations with the recording industry

Hampering the union's ability to represent musicians in these turbulent times were the ongoing struggles over adequately funding the Federation. For almost 20 years per capita dues and initiation fees were the Federation's primary source of funding. The Federation had eliminated its portion of its only other source of funding—the traveling surcharge—in the 1960s. But being the only ones carrying added financial responsibilities for decades had alienated traveling musicians, and as the union's ability to represent these musicians became increasingly limited, many of them inevitably dropped out of membership—creating a funding gap



Tentative Pact Saves Recording Funds

Virginia Sym. Strike Ends with 30 Percent Gains



Honolulu Symphony on Strike

Solidarity Bolsters Striking Baltimore Symphony Musicians

Solidarity Bolsters Striking Baltir

Or over four months the musicians of the Baltimore of the process or over four months the musicians of the Balumore Symphony Orchestra have been on strike—an experience one labor organizer says many musicians fear may be the most solding event that can happen to an orchestra. But the BSO players have not faced their hardships alone. In an outpouring of solidarny, orchestras and individual musicians from throughout the US have contributed for pledged to contribute) checks stading \$33,640 to the BSO Players' Committee as of February 6. As has happened many times before, APM members have

SOLIDARITY TRIUMPHS Honolulu Symphony Musicians Settle

NE UP OF PAPITY AT

BY JAMES MOFFITT AND MARK SCHUBER

After sixteen weeks on strike, the Honolulu Symphony Orchestra musicians have finally reached a contractual agreement with their management. This agreement agreement agreement agreement of the successful contheir management. This agro-ment marks the successful con-clusion of a chapter in the or-chestra's story of self-discovery. The Honolulu Symphony musi-contract proud of what was ac-

working conditions tremely cooperative agement, trying to work."

We agreed to give-backs becau directors and ma

San Francisco Examiner

Surgery for lung wound

Atlantic City Musicians Battle Taped Mus

lersey Casino Control Commission on a proposed amendment to the law that would restore regulations on live music in the showrooms.

all the supporters of live music when he said, "It is the obligation of the Casino Control Commission to over see the casinos for the benefit of

1984

ulation regarding live music casino entertainment facility

300 hundred or more patro When the first casino ope When the first casino ope Atlantic City in 1978, the New Casino Control Commissi casinos nightly. For three ye more and more casinos o that provision

International Musician and other headlines, President Fuentealba lead a picket line against the movie industry, President Emerson leads striking Las Vegas musicians into the AFL-CIO Convention.

Victor W. Fuentealba serves as AFM President (1978-1987).

The Lea Act, also known as the Anti-Petrillo Act, is repealed, restoring the AFM's collective bargaining rights with radio stations

The AFM and the National Labor Relations Board sign a settlement agreement allowing the union to retain its right to franchise and regulate booking agents.

The union and the motion picture industry settle a 167-day-long strike when the union withdraws a demand for residual payments for television and film work

The Convention adopts a resolution calling for the creation of an official AFM flag.

Five independent chapters in the United States and Canada agree to form the International Recording Musicians Association (RMA) and gain AFM Conference status.

The union lobbies for the payment of copyright fees by manufacturers of blank tapes and recording equipment Thomas P. Kenny is elected AFM Vice President.

The union negotiates the first video promo royalty formula with the recording industry.

The union adopts a bylaw providing that any orchestra collective bargain ing agreement must be submitted to the members for a ratification vote.

Mark Tully Massagli is elected AFM Vice President.

The President's Service Program is launched, providing Local Officer training on matters ranging from organizing to expanding member services.

Association (ROPA) is established.

Symphony billed their scription concert of the a "Farewell Performa went on strike after chords of Beethoven' Symphony" on Friday he A an equitable agree

Virginia Symphony Musicians

Vote to Strike for Fair Wage



National Arts Centre Orchestra REFE of Canada Victorious in Strike for Orchestra's Future

BY MICHAEL HAMER

Centre The NAC was itself created by an Act of Parliament on July 15, 1966. The role of this federally funded institution was to be a national showcase for the per-forming arts. The NAC Orchestra currently is the only aesident n October 4, 1989, the National Arts Centre Orchestra was about to celebrate the 20th anniversary of its founding as the resident orchestra of the National





1980

1981

1982

1983

The Regional Orchestra Players

At the 1980 AFM Convention, then-President Victor W. Fuentealba described the union's financial situation as a 'critically ill patient that really needs surgery to be cured." The operation the International Executive Board recommended and the Convention adopted was a one percent work dues based on scale wages, with half of those dues going for the first time to the Federation's treasury.

The one percent work dues was applied to all types of employment, from nationally-negotiated contracts to Local collective bargaining agreements and casual employment. For the first time the responsibility for funding the union was distributed more equitably, with all musicians sharing that responsibility based on how much they worked.

While this new source of income helped the union's financial condition in its early years, the '80s were never a financially stable period and throughout the decade and into the '90s the union would continue to revise the work dues formula to raise needed revenue.

Deepening the union's turmoil was an unprecedented internal political conflict. In 1987, for the first time in the union's history, a sitting President was defeated in his bid for reelection. AFM Secretary-Treasurer Emeritus J. Martin Emerson beat incumbent Victor W. Fuentealba in a hotly contested race.

Fuentealba then filed a "challenge and complaint" initiating a Department of Labor investigation into the election. The Department of Labor's preliminary finding of violation in the election led to two years of long, drawn-out legal wrangling that resulted in the first Department of Labor on-site supervision of the union's Presidential election. Emerson won reelection, defeating Fuentealba 914 votes to 377.

But while a winner was declared in that election, in many ways it was the union that lost. The financial cost of defending the challenge ran into hundreds of thousands of dollars. Much more difficult to calculate was the cost of time and energy expended by the International Executive Board, Local Officers and staff on political contentions rather than on representing the rank-and-file. Still higher was the cost to the union's solidarity—which was already being strained by external enemies. •

**Emergency Traveling Assistance Program Debuts in Canada** 

1985

a of January, 1989, traveling mussicians playing in hosels, tounges, nightables and similar exblishments in Canada can now take advantage of a new, service and to the Federation, in the canadian fooference protection from default stimulated by the Canadian Conference is fall meeting, the Canadian Conference is fall meeting, the Canadian Conference is fall meeting, the Canadian office advance the monies will rest will the Canadian office advance the monies will rest will the Canadian office.

Traveling

# **AFM Ratifies Historic Video** Pact With Record Companies

The American Federation of Musicans has ratified a milestone agreement with record companies that establishes a royalty formula for all musicians whose recordings are utilized in video promos. Ratification took place on Friday, July 22, with a vote tally that showed 1,387 belious cast in favor of the agreement and a mere 65 the agreement and a mere 65 months.

1986

International Musician headlines,

the Department of Labor finding in the election challenge, the Repeal of the Lea Act, signed by President Jimmy Carter.



AFM ELECTS NEW OFFICERS, STRESSES SOLIDARITY



IEB REJECTS DEPARTMENT OF LABOR GUIDELINES; LAW SUIT IS FILED AGAINST AFM OVER ELECTION

Pursuant to the authority of Section 601 of the Labor-Management Reporting and Disclosure Act of 1959, As Amended (LMRDA), and receipt of a complaint this Office has initiated an investigation into the election of officers of the American Federation of Musicians (AFM), completed June 17, 1987.

union funds were used in violation of Section 401(q) when local union newspapers were used to promote a candidate's campaign;

employer funds were used to aid the candidacy of e candidate in violation of Section 4D1(g); and,

union funds were used in violation of Section 401(g) when union stationery bearing the union logo was used to further a candidate's campaign.

used to further a cannot be construed as a final determination by findings are not to be construed as a final determination by core tary that actionable violations have or have not occurred screens. In order to conclude the investigation as a slection. In order to conclude the procedured if you would be concerning any in the before January 21, 1888, concerning any concerning any final final final final

The purpose of this letter is to edvise you concerning the following investigative findings:

America

Mertin Emerson, President rican Federetion of Musicians, AFL-CIO

American Federation 1501 Broadway New York, NY 10036

Emerson Sweeps to Victory in AFM Elections

FM President J. Martin temerson was reelected to a second two-year term by a 914 to 377 vote margin, soundly defeating challenger Victor W. Fuentealba, the AFM President Emeritus, in the Department of Laborsupervised during the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88th and the AFM's 88th conducted during the AFM's 88 second two-year term by a 914 to 377 vote margin, soundly defeating challenger Victor W. Fuentealba, the AFM President Emerius, in the Department of Laborsupervised Presidential election conducted during the AFM's 88th conducted during the AFM's 88th Biennial Convention, which took place in Nashville, Tennessee, from June 26 through 29.

June 26 through 29.

AFM Secretary Treasurer Kelly
L Castleberry II also won a decisive victory over his opponent,
Del Sinchak of Local 86-242,

Del Sinchak of LOCAI 60-242, Youngstown, Ohio, out pacing Sinchak by a vote of 939 to 321. Vice President Mark Tully Massagli and Vice President from Canada J. Alan Wood were returned to office by acclamation. Returned to office on the Inter-

both lost their seats on the board.
As a result of action taken at this
Convention, the newly-elected
Executive Officers will begin their
two-year terms on Avants 1.

### **DOL Supervision**

The election for President was supervised by 13 authorized repsor resentatives of the Department of labor. The DOL became involved stain the election process after Judge Robert Ward ruled that Emerson's while 1987 election had been marred by into Judge 1987 election had been marred by the supervision of the superv η the action of certain AFM Local un-ma ions that had published articles tim-

Court Decision:

Challenge Resulting from Fuentealba's Complaint with

Regard to 1987 Convention

n November 23, 1988, United States District Court Judge

Robert J. Ward issued his decision

lawsuit filed by the United States

nent of Labor (DOL) acting complaint filed by Victor W.

Iba against the American
on of Musicians (the Fed-

. In Judge Ward's twenty

tary alleges union money to promote the candidacy

**U.S. District Court Rules** Against AFM In Labor Dept.'s

# Homeless in low We Won the Lea Act Repeal By Ned Guthrie, President, Local 136, Charleston, West Virginia

int John Stack (D) of West Virginia

e about as sold grass roots ic cresses by the I for Repeal of thirty-

Settlement Agreement Allows Federation To Retain Its Right To License And Regulate **Booking Agents** 



1988

### Minety-sixth Congress of the United States of America

AT THE SECONO SESSION

and hold at the City of Washington on Thursday, the third day of January, one thousand nine hundred and eighty

504(b) of the Communications Act of 1934 (47 U.S.C.

**APPROVED** 

DEC 8 - 1980

Time

1989

Victor W. Fuentealba serves as AFM President (1978-1987).

Kelly L. Castleberry II is elected AFM Secretary-Treasurer.

The union conducts its first Federation-wide recruitment drive

The union begins a public service announcements radio campaign, featuring Billy Joel and Willie Nelson.

The union establishes a Computer Bulletin Board for symphonic musicians.

The union institutes escrow accounts to facilitate work dues payments for traveling musicians.

J. Martin Emerson is elected AFM President (1987-1991).

The union supports the Digital Audio Recorder Act, to prevent unauthorized taping of recordings.

1987

The union secures the J-1 visa program as part of a reciprocal exchange program that for the first time makes it easier for members to cross the U.S./Canadian border The union establishes the "ROADGIG" Emergency Traveling Assistance Program, providing immediate response, cash emergency relief and contract enforcement when members experience a contract

Congress declares jazz a National Treasure

default on the road.

The Emergency Traveling Assistance Program debuts in Canada.

The Convention adopts a bylaw providing the four Players Conferences with voice but not vote at the Convention

**CENTENNIAL ISSUE (OCTOBER, 1996)** 



In Tune with the 1980s

MTV goes on the air August 1, 1981. While video doesn't kill the radio star, it dramatically changes the way music—and stars—are sold. The newest superidol is Michael Jackson, whose "Thriller" is the biggest-selling album of all time, topping the pop charts for 37 weeks and producing six number one singles. With sharp movements and athletic contortions, he refines the latest dance craze, moon walking.

Video helps pop stars such as Sting, Madonna and Tina Turner break into the movies—without necessarily singing. And the introduction of the Sony Walkman helps cassette sales pass album sales for the first time. New age and alternative rock join the music scene, while country artists edge their way onto the pop charts. Rap develops on Bronx, NY, street corners with little more than spoken rhymes and a beat. Then the introduction of the sampler enables hip-hop artists to create songs from previously recorded music or other sounds. Musicians no longer need to be able to sing or play an instrument.

In a decade not known for its social conscience, British rocker Bob Geldof organizes the 1985 Live Aid rock concert, which raises

over \$85 million for African famine relief. Other music charity events follow, like Farm Aid, organized by Willie Nelson and John Cougar Mellencamp. Meanwhile, the Parents Music Resource Center, led by Washington political wives, attempts to institute a rating system for "pornography" in rock music. The battle for the minds of teens continues.

"Lost in Love"	1980
"Physical"	1981
"I Love Rock n Roll"	1982
"It's Like That"	1983
"Atomic Dog"	1983
"Girls Just Want to Have Fun"	1984
"Faith"	1987
"Straight Up"	1989
"Fight the Power"	1989
"Better Man"	1989





Prince, Rudolf Schenker of the Scorpions, Madonna, John Cougar Mellencamp, Willie Nelson and Merle Haggard, Cyndi Lauper, Paul Shaffer, Miami Sound Machine, Motley Cruë, Stevie Ray Vaughan, Steve Miller, Joe Walsh.

# We bet you'll triple your talents with

# Perfect Pitch

...just by developing your natural ear for music!

# Try this:

LOSE YOUR EYES and ask a friend to play a tone. Now, without peeking, can you name it?

No luck? Have your friend play a chord. Listen very carefully. Can you tell which chord it is—E major...D minor...F# seven?

Still stumped? Don't worry! Many musicians are surprised to discover how little pitch recognition they actually possess. Yet with just a few ear-opening instructions, we bet *you* will begin to recognize tones and chords—ALL BY EAR—regardless of your current ability. And we can prove it!

# Why YOU need Perfect Pitch

Your ear is everything to your music!
Why? Because music is a hearing art.
Whether you play by ear, improvise, compose, arrange, perform, sight-read, do studio work, or just enjoy listening, all your talents are ROOTED in your command of the musical language—your ability to hear and evaluate pitches.

Perfect Pitch is the master key that *unlocks* your natural ear for music and enables you to:

- Copy chords straight off the radio
- Find desired tones by ear instead of searching by hand
- Identify keys of songs by ear alone
- Sing any tone directly from memory
- Hear sheet music mentally in correct pitch
- And much more!

Perfect Pitch *maximizes* your ear so your playing and creativity can *explode*.

You'll find your performance *automatically* improves, your confidence gets rock solid, and every song you play takes on a whole new dimension of satisfaction.

Musicians around the globe have told us they would give *anything* to possess the power of Perfect Pitch. Fortunately, you don't have to give your right arm. Perfect Pitch is already a *natural talent* that is hidden deep inside you, just crying to be let out. To uncover it, all you need is proper guidance from David L. Burge's

### Perfect Pitch SuperCourse

—the #1 best-selling ear-training power program today! Research at two universities and thousands of musicians—of all instruments and styles—have already proven this easy method for truly awesome Perfect Pitch. These are real people like you—in over 60 different countries.

# The Secret to Perfect Pitch:

Most of us were taught that only a chosen few are "born" with Perfect Pitch (like Bach or Mozart). Not so! Burge will show you how every pitch has its own special sound—a pitch color—that your ear can learn to identify. For example, F# has a subtle sound that is different than Bb. Once your ear tunes in to these pitch colors, you automatically know the tones and chords that are playing.

This is Perfect Pitch. It's fun! And you don't even have to read music!

### Here's our Bet:

Order your own **Perfect Pitch® SuperCourse** with your exclusive **A.F.M.** 1/2 price DISCOUNT (private limited time offer). Listen to the first two tapes. We bet YOU will experience the Perfect Pitch difference—right away! If you don't, we lose. Return your Course for a full refund—and keep your bonus cassette!

Your bonus tape introduces Relative Pitch—your ear's ability to understand how all tones fit together intelligently to create this effect we call music. David demonstrates Perfect Pitch skills and Relative Pitch abilities, and shows how you are set free or held back in music by what you can or cannot hear. This 90-minute bonus tape is worth many times its \$14.95 value, but it's yours FREE just for trying out the Perfect Pitch® SuperCourse!

### The Bet continues...

We bet you'll be *excited* when you experience Perfect Pitch for yourself. But your first taste is *just the beginning*. With only a few minutes of daily listening, your Perfect Pitch will naturally unfold even further.

Try out the simple listening techniques in your Perfect Pitch handbook (*included*). You must notice a *dramatic improvement* in your sense of pitch within only 40 days, or return your course for a full refund, *no questions asked*.

But we bet you'll choose to keep your **Perfect Pitch\*SuperCourse** 

and enjoy the remaining three tapes (all included) that will give you additional advanced instructions.

Whatever you do, you get to keep your valuable bonus tape on Relative Pitch as your FREE gift!

Is this bet stacked in your favor or what?

# How can we dare make this guarantee ...?

We've backed Burge's
Perfect Pitch
SuperCourse

for 15 years now—because...IT WORKS! We've found that 95% of musicians do experience their first taste of Perfect Pitch—immediately! The rest usually get it after they listen a little more closely (it's not difficult). With this instant success rate, it's no wonder we get so precious few returns.

# Will YOU experience Perfect Pitch?

We *guarantee* you too will hear with Perfect Pitch—or your full Course price refunded!

Take a moment to imagine the talents that Perfect Pitch can open for YOU—to improve *your* playing, *your* singing, *your* creativity and confidence.

But then again—how will you ever know

until you experience Perfect Pitch yourself?
Don't wait and wonder. Order your own

Join thousands who have already

gained serious benefits with the

**Perfect Pitch®** 

SuperCourse

■ "Wow! It really worked. I feel like a new musician.

I am very proud that I could achieve something of this caliber." J.M. ■ "I'm able to play things I hear in my head

a lot faster than ever before. Before I started the course, I could barely do it." J.W. ■ "I hear a song on the radio and

I know what they're doing. My improvisations have improved. I feel more in control of what I'm doing." I.B.

"It is wonderful. I can truly hear the differences in the

color of the tones." D.P. "I heard the differences on the

initial playing, which did in fact surprise me. It is a breakthrough in all music." J.H. "In three short weeks I've

noticed a vast difference in my listening skills." T.E.

"I can now identify tones and keys just by hearing them. I can also recall and sing individual tones at will.

When I hear music now it has much more definition, form

and substance than before. I don't just passively listen

to music anymore, but actively listen to detail." M.U.

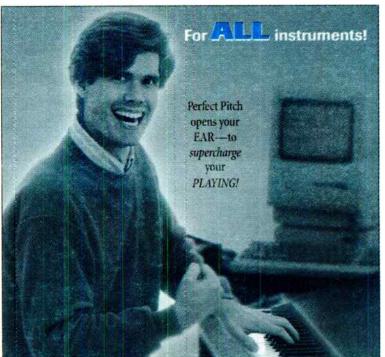
■ "Although I was skeptical at first, I am now awed." R.H.

"It's like hearing in a whole new dimension." L.S.
"I wish I could have had this 30 years ago!" R.B.

■ "A very necessary thing for someone who wants to become a pro." L.K. ■ "This is absolutely what I have been searching for." D.F. ■ "Mr. Burge—you've changed my life!" T.B. ■ "Learn it or be left behind." P.S....

**Perfect Pitch' SuperCourse** at only *HALF PRICE* (!!)—with your FREE bonus tape on Relative Pitch.

Call us 24 hours at (515) 472-3100, or clip and mail this order form. Do it *NOW!* 





The Perfect Pitch® SuperCourse

is for ALL musicians/ALL instruments, beginning and advanced. No music reading skills required. SUPERCOURSE includes 5 audio cassettes +easy handbook + FREE

90-minute bonus tape on Relative Pitch.
40-Day Money Back Guarantee.

Research references at two leading universities: A study to determine the effectiveness of the David I. Burge technique for development of Perfect Pitch, M.E. Nering (1991). The University of Calgary: An experimental investigation of the effectiveness of training on absolute pitch in adult musicians, M.A. Rush (1989), The Ohio State University. You will automatically receive research summaries when you order your Perfect Pitch SuperCourse or request FREE Course information!

# ORDER NOW at 1/2 PRICE!

For fastest service:

Call our 24-hour Order Line NOW and charge your Visa/MasterCard:

(515) 472-3100

FAX: (515) 472-2700

You'll experience your own **Perfect Pitch** or your Course price is refunded!

Prove to mc that I have Perfect Pitch! Instead of paying the nationally advertised price of \$99 shipping, I've enclosed my AFM 1/2 PRICE discount of *only* \$49.50 plus \$6 shipping. Send me Burge's complete Perfect
Pitch® SuperCourse with the full 40-Day Money Back Guarantee. I'll start with the handbook and first two tapes. I must notice an immediate and dramatic improvement in both my pitch skills and my playing or I'll return my Course within 40 days for a full prompt refund-no questions asked. If I decide to keep my Course and continue, I'll open the remaining three tapes (all included) for advanced instructions. My FREE 90minute bonus tape on Relative Pitch (a \$14.95 value) is mine to keep, even if I return my **Perfect Pitch**® SuperCourse for a full refund!

Check here if you are undecided about ordering now:

I'd like more info. Send me Perfect Pitch
Lesson #1 (written) with full SuperCourse
details—FREE with no obligation.

NAME	•
ADDRESS	
CITY	
STATE	ZIP
Please allow 4-6 weeks for delivery from our studio as write "RUSH!" on your env Canada) send \$3 shipping tion, or \$18 shipping for our U.S. funds only. lowar eside Make check or money on Educational Music. Canad postal money order in U.S.	dd \$2 (total \$8 shipping) a elope. Foreign orders (exc for complete FREE inform omplete Course (airmail). ents add 5% tax. der payable to: American lians may remit bank or
☐ My check or money ☐ Please charge my:	
CARD NUMBER	

Mail to: American Educational Music Music Resources Building, Dept. G-110 1106 E. Burlington, Fairfield, IA 52556

# 1990s

# **Back to Basics**

The American Federation of Musicians repeatedly faced its own mortality during the 1980s and early '90s, in the form of financial crises—and it survived. But while money, because it talks, dominated the AFM's conversation through debates on debt, downsizing and dues increases, the root cause of the crises—the drifting from purpose—was the subject of quieter but equally serious discourse. Forgotten somewhere in the pressures of the bad years was the commitment to organizing musicians, negotiating collective bargaining agreements when possible and representing musicians in every conceivable workplace.

By the 1990s, the growing consensus among the union's International and Local leadership was that without that focus, musicians would not and will not supply the financial ballast needed to right the listing union. So while funding problems persist, the 1990s mark a return to basics: organizing, negotiating, and securing employment.

There is a renewed emphasis on educating members and non-members about the benefits of working under union contracts. There are new efforts to address pervasive under-employment in the casual field by developing local and regional job referrals. And there is a recognition that the union must be more flexible in its approach to representing musicians in all fields of employment.



REPORT OF THE "BLUE RIBBON" COMMITTEE ON FINANCIAL AND ORGANIZATIONAL RESTRUCTURE, UNANIMOUSLY ADOPTED BY THE FULL DELIBERATIVE COMMITTEE

Facing Up to the Future:

The AFM Continues of the control of THE RESERVE

Delegates Vote to Revamp Union; Federation Work Dues on Cassed Engagements In related action, the Conver

Elect New Officers

Plegates to the 89th APR
Conversion voxed to make spring changes in the 95-years in unrease of \$10.00 in expect an unrease o

New Low Budget Film Agreement Set

Agreement e Alliance of

res and long nt is already stated objec-ment for AFM immediately Regarding the new Agreeme AFM President Mark Tully Massag stated, "The Agreement reach between the AFM and the AMP on the matter of music scoring for low budget films was yet another example of how, through cooper tion between the union ar employers, both the musicians an producers benefit. Addressing th budget restraints of film produc on specific projects has resulted in vment for AFM mem bers. Both parties to the Agreemer should take pride in the fact that the 'Joint Cooperative Committee provision within the governing provision within the governing Collective Bargaining Agreement is a vehicle which can work to

# The Low Budget Phono Agreement: **How It Works**

Senator Al Gore, and Lee Greenwood, brochures from Branson and Myrtle Beach, the delegates to the 1995 AFM Convention.

President Massagli, then-

J. Martin Emerson serves as AFM President (1987-1991).

The union launches a Federation-wide census of its Locals to assess the needs of the Locals.

The International Executive Board adopts the "Roehl Report" to provide the Players Conferences with more input into how the union represents their interests.

Mark Tully Massagli is elected AFM President (1991-1995).

Steve Young is elected AFM Vice President. Ray Petch is elected AFM Vice President from Canada. Stephen R. Sprague is elected AFM Secretary-Treasurer.

The Convention adopts sweeping changes in the union's financial and organizational structures, including Local reform, Convention and voting reform, and financial reform, based on the work of the "Deliberative Committee" appointed by

The union begins providing grants to Locals to "develop and maintain programs and services" benefiting casual and clubdate musicians.

The union establishes five "Organizing and Recruitment" pilot

Congress adopts the Audio Home Recording Act, providing musicians with royalties from the sale of digital audio tape and

1990

1991

1992

programs in the U.S. and Canada.

digital tape recorders.

- **♦** ¶ 1994 the AFM broke new ground in its efforts to increase apportunities for musicians to work under union conditions
- by negotiating a new "Low Budget Film Agreement"
- between the union and the movie industry.

Beleaguered by runaway soundtrack production abroad and increasing dark date production in various locations, notably Salt Lake City, recording musicians and union leaders were growing increasingly frustrated by the dwindling of union employment and the corresponding growth of a completely unregulated parallel industry.

Rather than simply writing off the losses, the union. together with the Recording Musicians Association, worked to secure a progressive union response to real changes within the theatrical and TV film industry. The Low Budget Film Agreement is designed to provide musicians working under it with traditional union benefits—guaranteed scale wages (at rates in keeping with the economics of low budget film making), pension, health and welfare and Special Payments Fund participation. It's also designed to complement, rather than undermine the terms of the union's long-standing Motion Picture Theatrical and Television Film Agreement by requiring an automatic upgrade to that agreement's provisions if any film exceeds the budget cap. In the first 18 months since its inception, 146 projects were recorded under the Low Budget Film Agreement.

# **Christian Labels Pop Up Around Country** Companies Emerge In Growing Market For Genre

BY DEBORAH EVANS PRICE MASHVII.LE—in recent years, the country muse industry has grown from just a handful of labels located along Nashville a Muser for to more than 20 players. If the number of entrepreneurs entering the market is any indu-cation, the Christian industry could be on a

DEMACKATIE - RATINANT - ENAMATITE

THE 1996 DEMOCRATIC

Today's Democratic Party: Meeting America's Challenges, Protecting America's Values



IM and other newspaper headlines, synthesizer player Michael Boddicker at the film negotiations, Michael Bolton, NARAS President Mike Greene and Kenny G speaking in support of the NEA, and the

government funding for the arts.

1996 Democratic and Republican positions on 1994 1993

Mark Tully Massagli serves as AFM President (1991-1995)

The AFM adopts a Youth Membership classification

At the Convention, 54 women delegates establish the Organization of Professional Women in Music (OPWIM), while delegates from 92 Locals launch the Casual/Club-Date Committee

The AFM expands its Computer Bulletin Board System to all members.

The Federation supports the development of oilot regional referral programs in Pennsylvania, Delaware and Ohio.

We believe in public support for the ans, including the National Endowment for the Arts and National Endowment for the Humanities. Public and private investment in the arts and

the National Endowment for the Humanities. Public and private investment in the arts and humanities and the institutions that support them is an investment in the education of our children, the strength of our economy, and the quality of American life. We support high-quality, family-friendly programming. America is the leading exporter of intellectual property built on a strong foundation of artistic freedom. We are proud to have stopped the Republican attack on the Corporation for Public Broadcasting — we want our children to watch Sesame Street, not Power Rangers. And we echo the President's call to the entertainment industry: Work harder to develop and promote movies, music, and TV shows that are suitable — and educational — for children. President Clinton has revived and restored the Consumer Product Safety Commission as an effective guardian of children and families in and around their homes. We will continue to work with industry and consumers to protect children and other Americans from dangerous toys and hazardous products.

The AFM defeats the introduction of taped music in theaters in Branson, Missouri, the self-proclaimed "Live Music Capital of the World.

The union negotiates its first Low Budget Film Agreement, in order to extend union representation in the movie industry.

### AFM Establishes Organizing and Education Department

# **Taking Control: The Lehigh Valley Chamber Orchestra's First CBA**



# JAMMIN'

# Taking Charge: Inside an AFM Organizing Workshop

Preparing the AFM Symphonic Services Division for the Future

Ill Artists' Effort to Insure That Art Survives AIDS

Performance Rights Bill Becomes Law

**Audio Home Recording Act Provides** New Royalty for Recording Musicians

By GLENN CO OSE MOMENTS New Jingle Agreement Achieves In those moments when Kevin Oldham specter of the AIDS threatened him for the it is the secondary deal death, that secondary deal death death deal death death deal death deal death d

Landmark Legislative Victory:

CLINTON MUSTERS A MAJORITY FOR TRADE PACT IN THE HOUSE AFTER A LONG HUNT FOR VOTES



PASSIONATE DEBATE

# Info Highway **Bill Born Again** In U.S. Senate

BY BILL HOLLAND

WASHINGTON, D.C .- The nation's broadcasters are "tippy-toe-ing" around two sections of the Senate's reborn information super-highway bill, which is due for com-mittee passage Aug 11

mittee passage Aug. 11.

The bill, a compromise measure could be approved by the Senate

# WASHINGTON ROUNDUP

et its final approval before ss, insiders say. Ill would lead the FCC to lift radio and TV ownership an effort to help traditional

recorders and blank media will be put mo a Sound Recordings Fund for ward distribution to arrives and Indian Management of the State of Computing Registration for the State of Computing Registration for Ward distribution to arrives and Indian Management Reached; The filting of annual claims with the Copyright Registration for Indian Costly barder for individuals claims and the Tethunal.

The filting of annual claims with the Copyright Registration of Tethus and Costly barder for individuals claims and the Tethunal.

The filting of annual claims with the Copyright Registration of Tethus and Costly barder for individuals claims and the Tethunal.

The filting of annual claims with the Copyright Registration of Tethus and Costly barder for individuals claims and the Tethunal.

The filting of annual claims with the Copyright Registration of Tethus and Costly barder for individuals claims and the Tethunal.

The filting of annual claims with the State of Copyright Registration of Tethus and Costly barder for individual claims and the Tethunal.

The filting of annual claims with the state of Copyright Registration of Tethus and Costly barder for individuals and the record-ing Agreement Reached; where the foundation of Tethus and Costly barder for individuals and the record-ing Agreement Reached; where the foundation of Tethus and Costly barder for individuals and the record-ing Agreement Reached; where the foundation of Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethus and Costly barder for individual claims and the Tethu



readers, that can best respond to the needs aiues of all citizens

As a first step in reforming government, we support elimination of the Departments of Commerce, Housing and Urban Development. Education, and Energy, and the elimination, defunding or privatization of agencies which are obsolete, redundant, of limited value, or too regional in focus. Examples of agencies we seek to defund or to privatize are the National Endowment for the Arts, the National Endowment for the Humanities, the Corporation for Public Broadcasting, and the Legal Services

In addition, we support Republican-sponsored ··in the original sponsor of

### 1996 1995

Steve Young is elected AFM President (1995-present)

Tom Lee is elected AFM Vice President.

RESTORING

**AMERICAN** 

The union negotiates its first Low Budget Phonograph Record Agreement and its first multimedia agreement with the recording

To increase collective bargaining activities, the union establishes an in-house Organizing and Education Department

The union charters a new Local on the Mississippi Gulf Coast.

Several Locals participate in the AFL-CIO's Union Summer" organizing campaign

The union establishes a new claims program for



What decade is this, anyway? Politically incorrect songs, bell-bottoms, a multi-act rock concert at Woodstock, and Tony Bennett on the pop charts singing Frank Sinatra? Perhaps the coming of a new millenium sets off an identity crisis.

In Tune with the 1990s

Or maybe it's just that *everything* seems to be popular *somewhere*. Being able to hear and see music at home, coupled with suburban seclusion, discourages the mixing of diverse groups of people or musical styles, but allows a growing number of genres to find markets.

North America has 12,000 radio stations playing 80 formats, while the proliferation of music video channels allows viewers to choose anything from country to hip-hop to contemporary Christian. Movies and TV shows aimed at young adults release soundtrack albums with a mix of hot bands. World beat music draws on ethnic styles from across the planet. Multiple group rock festivals such as Lollapalooza travel the continent, drawing audiences to the mosh pits, where the rough dancing takes courage but little skill.

A scandal breaks in 1990 with the revelation that dance duo Milli Vanilli didn't do their own vocals on their Grammy-winning album. In a backlash against the use of technology over talent, "unplugged" concerts become popular, and rock groups focus on guitars rather than synthesizers.

But technology can not be stopped. CD-ROM, CD-I, interactive TV, on-line computer services for the delivery and promotion of music (which can also be composed and recorded solely by computer) and home recording studios will mark the future of music.

"Step by Step"	.1990
"I Do It for You"	.1991
"Smells Like Teen Spirit"	.1991
"Achy Breaky Heart"	
"One"	.1992
"I Will Always Love You"	.1993
(Billboard's #1 song of all time)	
"That's the Way that Love Goes"	.1993
"You Oughta Know"	.1995
"One Sweet Day"	.1996
"1979"	.1996

In an era when many employers are using any means possible to abandon existing collective bargaining agreements and resist union efforts to secure new collective bargaining agreements, the Low Budget Film Agreement is a significant breakthrough for the AFM. In 1995 it was used as a model to develop the new Low Budget Phono Agreement, which is aimed primarily at segments of the industry that are operating outside of any collective bargaining agreement. In its first six months, the Low Budget Phono Agreement has secured new union employers in the contemporary Christian, rap, jazz, folk and country markets, and other non-union companies throughout the independent record industry are being pursued.

These two agreements, together with the contracts being negotiated to cover multimedia technologies such as CD-ROM, CD-I and the Internet, reflect the union's willingness to adapt to fundamental changes in the music industry.

To further expand union representation, the AFM established an Organizing and Education Department in 1995, culminating a five-year effort to develop a professional organizing strategy to extend the benefits of collective bargaining to more professional musicians throughout the United States and Canada.

Among the union's initial organizing targets are small and medium sized symphony orchestras, touring musical theater productions, music-rich resort areas such as Miami, Florida, non-union recording, and Latin and jazz musicians.

By reemphasizing organizing and collective bargaining, the union is carrying forward its 100-year-old object of elevating the condition of all musicians who receive pay for their musical services.



# Perfect Pitch method verified at Ohio State University!

# They laughed at me and doubted me.... until I showed them the secret to Perfect Pitch!

A true story by David L. Burge

We were in ninth grade when I first heard that Linda had "Perfect Pitch."

Supposedly, she could name any pitch by ear! I was told she could even play any song after hearing it on the radio!

I doubted it. How could she know F# or Eb just by hearing it? An ear like that would open up unlimited possibilities for any musician.

It bothered me. Did she really have Perfect Pitch? Yes," she told me casually.

Perfect Pitch was too good to be true. I rudely asked, "Can I test you sometime?"
"OK," she said cheerfully.

### Now I was going to make her eat her words...

I carefully picked a time when Linda had not been listening to music. Then I challenged her to name tones for me—by ear.

I made her stand so she could not see the piano keyboard. I made sure other classmates could not help her. Everything was set just right so I could expose this ridiculous joke.

Nervously, I plotted my testing strategy. Linda appeared serene. With silent apprehension I played a tone: F#. (She'll never guess F#!)

I barely touched the tone. Instantly she said,

was astonished.

I quickly played another tone. She didn't stop to think. Immediately she announced the correct pitch. I played more and more tones here and there on the keyboard, and each time she knew the answer—without effort. She was SO amazing—

she could identify pitches as easily as colors!
"Sing an Eb," I demanded, determined to mess her up. Quickly she sang the proper pitch. I asked for more tones (trying hard to make them increasingly difficult), but she sang every one perfectly on pitch.

I was totally boggled. "How in the world do you do it?" I blurted.

'I don't know," she replied. And that was as much as I could get out of her!

The reality of Perfect Pitch hit me hard. My head was dizzy with disbelief, yet I now knew that Perfect Pitch was real.

### I couldn't figure it out...

"How does she do it?" I kept asking myself. On the other hand, why can't everyone identify tones

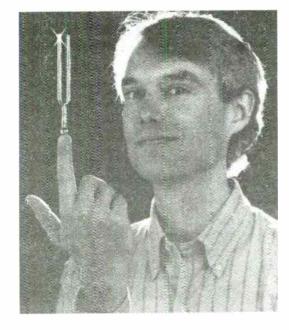
It dawned on me that most musicians go their entire lives without knowing C from C#, or G major from F major. That's like an artist who paints picture after picture without knowing green from orange. It seemed odd and contradictory.

I found myself even more mystified than before I had tested her.

Humiliated and puzzled, I went home to work on this problem. At age 14, this was a hard nut to

You can be sure I tried it myself. I would sweettalk my brothers and sisters into playing tones for me, then try to determine each pitch. Almost every attempt failed miserably.

I tried day after day to learn the tones. I tried to visualize the location of each pitch. I tried playing them over and over in order to memorize them. But



nothing worked. I simply could not recognize the tones by ear. It was hopeless.

After weeks in vain, I finally gave up. Linda's gift was extraordinary. But for me, it was out of reach.

### Then came the realization...

It was like a miracle. And it happened all because I had stopped trying so hard. I had stopped straining my ear and started to listen NATURALLY. Then the incredible secret to Perfect Pitch jumped right into my lap.

I began to notice faint "colors" within the tones. Not visual colors—but colors of pitch. They had always been there. But this was the first time I had ever really "let go" enough to hear these pitch colors which reside in every tone.

Now I could name pitches by ear! It was simple. An F# sounded one way—a Bb had a distinctly different sound. It was as easy as naming red or

The realization struck me: THIS IS PERFECT PITCH! This is how Bach, Beethoven and Mozart could mentally hear music on a page-and identify tones, chords, and keys at will—by listening to these pitch colors. It's that simple!

I became convinced that any musician could have Perfect Pitch by just knowing this secret of "color hearing."

When I first told my close friend Ann, she laughed. "Oh, I could never have Perfect Pitch," she asserted. "You can develop a good Relative Pitch [the ability to compare one tone with another], but you have to be born with Perfect Pitch.

That's because you don't understand what Perfect Pitch is," I said. "It's easy!"

I showed her the secret and she heard it immediately. Soon she too could name any tone and sing any pitch requested. We became instant celebrities. Everyone was amazed.

As a keyboardist, Perfect Pitch allowed me to progress faster than I ever thought possible. I completely skipped over required college courses. Perfect Pitch made everything easier—performing, composing, arranging, transposing, improvisingand it skyrocketed my enjoyment as well. Music is definitely a hearing art.

Of course, music professors were highly skeptical when I started teaching Perfect Pitch years later. Most would laugh at the mere suggestion that anyone could have Perfect Pitch. But when I showed them how to hear the pitch colors themselves, they changed their tune!

### Now there's *more* proof...

Research at Ohio State University has now independently verified my Perfect Pitch method (March '89). Their findings? It works, according to OSU researcher Dr. Mark Rush in an interview with The Hartford Courant (call our studio below for more info). I was pleased. They're just now finding out what thousands of musicians I've taught already know: that you really CAN have Perfect Pitch if you know how to listen!

YOU can have Perfect Pitch too, but you have to discover it. All you need are a few basic instructions. I've put everything I know into my Perfect Pitch® SuperCourse,™ available on audio cassettes with handbook. The Color Hearing Technique I'll teach you is totally guaranteed to work for you, regardless of your style, instrument, or current ability level. It's easy-you don't even have to read music!

Like most musicians, you will immediately hear the beginning Perfect Pitch colors—or you can return the Course for a full refund. You've got my word on it.

Or you can check out your progress for 40 full days (use the handbook and first two tapes). If you don't experience a distinctly sharper, more musical ear by that time, just return the Course and I'll make sure you still get your full refund—no questions asked! I'm eager to prove that you can have Perfect Pitch, too!

If you'll try the Course right now, we'll also include my 90-minute companion cassette on Relative Pitch, which you can keep FREE even it you return your Perfect Pitch course!

Imagine your friends' disbelief when YOU can name tones and chords with laser-like precision! Don't laugh! At least not until you've heard the secret for yourself!

Hear the simple secret to Perfect Pitch! Order your tapes NOW! Call 24 Hours and charge your Visa/MasterCard:

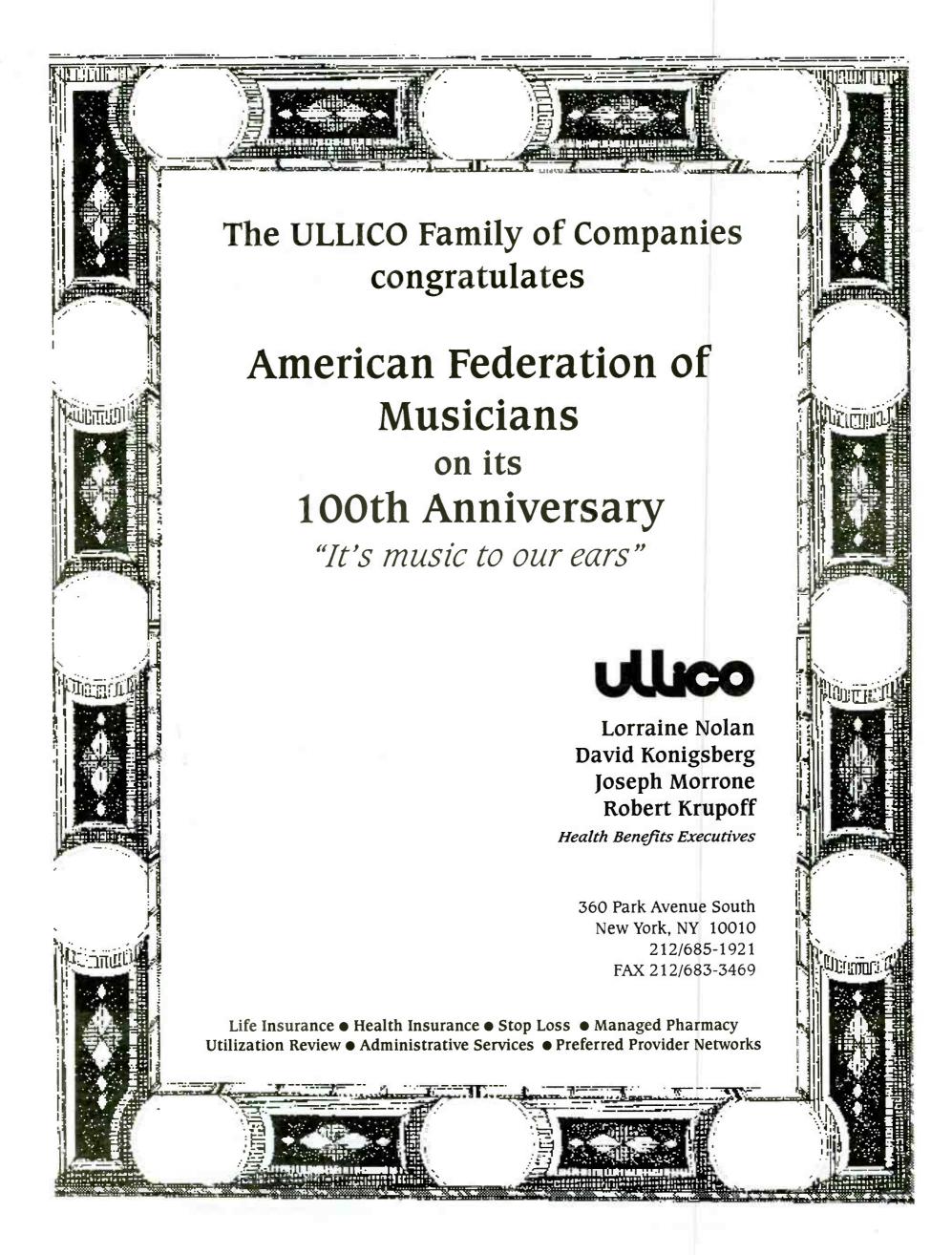
(515) 472-3100

NAME				
ADDRESS				
CITY		STATE	ZIP	
Canadians m dollars. Forei	dd \$2 and wri ay remit bank gn orders excej wa residents a	or postal ot Canada :	money orde send \$10 shi	er in U.S
☐ I'd prefe	to charge m	y Visa/M	asterCard	

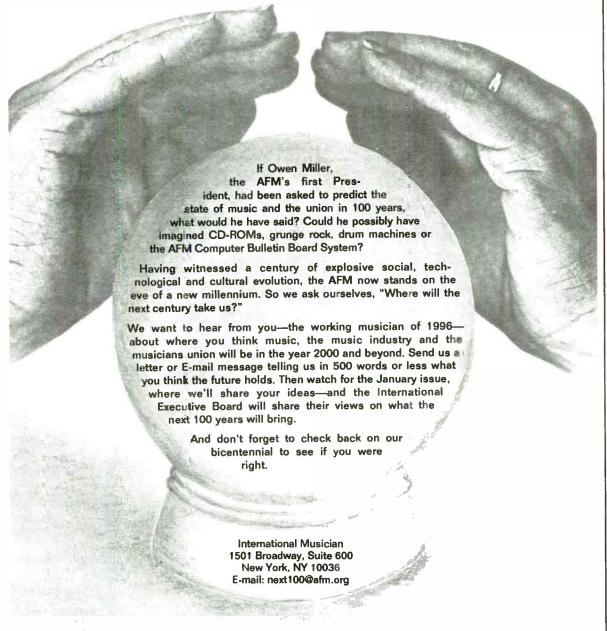
I'll try it! Send me David L. Burge's PERFECT PITCH® SUPERCOURSE™ with the 40-Day Money-

Back Guarantee that he describes above. Enclosed

Perfect Pitch® is now a registered trademark awarded to David L. Burge by the U.S. Patent and Trademark Office which identifies his exclusive Perfect Pitch ear-training method. © 1989 American Educational Music, Inc.



# Tell Us the Future: 21st Century Union

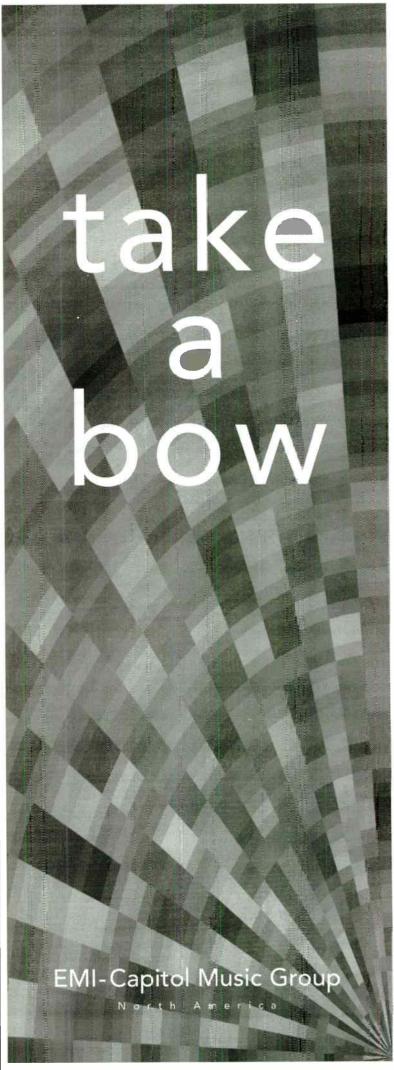


# **A Final Note of Appreciation**

As Publisher of the *International Musician*, I would like to recognize the extraordinary efforts of my colleagues—Editor Jessica Roe, Art Director Michelle Matteson, Advertising Manager Jim Rubbone, Editorial Assistant Chris Eboch, and Secretary Elizabeth Blake—whose talent, hard work, and dedication bring you this centennial issue of the *International Musician*.

Thanks for a great job!

Stephen R. Sprague
AFM Secretary-Treasurer



# Your advertisement could go HERE for \$170.00\* per month

And it would be seen by more than 155,000 professional musicians in the United States and Canada.

For more information contact:
Pete Wall, Alpha/Omega Group, Inc.
858 Collingwood, Maywood, NJ 07607
Phone 201-845-5353

**GIVE TO TEMPO** 



salutes the AFM on its first 100 years

Forte · Vivace · Accelerando

### **Now on Compact Disc**

### HERBERT L. CLARKE CD450 **CORNET SOLOIST OF SOUSA'S BAND**

Original records made 1900-1922 by Herbert L. Clarke, the most-acclaimed cornetist of all time. Now on CD: 77 minutes of music, including Carnival of Venice, Bride of the Waves, Sounds from the Hudson, Caprice Brilliante, Ah Cupid, Rondo Caprice, Showers of Gold, Stars in a Velvety Sky, Killarney, La Veta Caprice, and many more. CDs \$16.95 ea + \$2/order shipping. Visa, MC, or check accepted. Send for free catalog



CRYSTAL ® RECORDS

28818 NE Hancock Rd, Camas, WA 98607; 360-834-7022, fax 360-834-9680



Why Play the Zottola Mouthpiece?

MASTER MOUTHPIECE MAKER

· Brass players report increase of two

- Comfort-design rim eliminates swollen, cut lips
   Patented stepped back bores act as turbo-chargers to enhance brilliance, projection,
- endurance and range
   Scientific mouthpiece analysis system to gauge your embouchure resistance tolerance
- Precisely hand-crafted from blank to

Send For Free Brochure ZOTTOLA MOUTHPIECE 32 Browndale Place Port Chester, NY 10573 (914) 939-8734

# Congratulations... keep up the good work.

Law Offices of Leonard Leibowitz 400 Madison Avenue Suite 600 New York, NY 10017

### **Give to TEMPO**

### Are You Moving?

Report any change of address to your local Union Secretary!



Newmark would like to congratulate the AFM on their 100th anniversary.

> Celebrating the tradition of unity, harmony and artistry.

### **NEWMARK & COMPANY** REAL ESTATE, INC.

ESTABLISHED 1929

125 Park Avenue New York, NY 10017

Telephone: (212) 372-2000 Fax: (212) 372-2424

# OUNTERPOIN

Simple, step-by-step instruction in

- Simple, step-by-step instruction in:

  How to combine independent melodic lines;
  How to compose for any fixed-pitch instrument, including voice, keyboards, guitar, bass, woodwinds, strings, brass, and tuned percussion;
  Consonance and Dissonance;
  Voice Leading;
  How to use counterpoint in specific styles of music, including pop, rock, jazz, and classical;
  Principles of Motion;
  Intervallic Relationships;
  "Dangerous" Relationships (hidden octaves, parallel fifths, ambiguous fourths...);
  Writing in two, three, four, or more, parts;
  Musical Texture,
  and much more!

  An in-depth course for both beginners and

An in-depth course for both beginners and professionals. "Counterpoint for Musicians, Singers, & Songwriters" is available for \$19.95 plus \$3.00 s&h (sheek or money order, US funds; SC residents add 5% sales tax) from:

Onesong Music Co.,
1208 Campbell Street, Camden, SC 29020

Money-back guarantee!

August 29, 1996

American Federation of Musicians 1501 Broadway, Suite 600 New York. New York 10036

To the membership of the American Federation of Musicians:

Today, more than ever, the word "partnership" is one that is mentioned in terms of achieving results and expectations. Our interests at the Music Educators National Conference (MENC) are consistent with those of the American Federation of Musicians -- supporting music in this nation and all that it encompasses from education to jobs to intellectual property rights to performance opportunities and all the ways that music helps to define our nation and our humanity. MENC has been proud to be a partner of the American Federation of Musicians in many initiatives, and is proud, too, to salute AFM on the occasion of its 100th anniversary.

None of us can imagine any important human landmark without music . . . enjoying a social event, celebrating a birth, mourning a death, cheering a sport or political rally, or just relishing the joy and beauty it brings to our lives -- music plays an important and necessary role. Organizations like the American Federation of Musicians protect and preserve both our musical heritage and our musical future. How perfect to celebrate in the United States and Canada a theme of "Unity, Harmony, and Artists" as a focus of 100 years of professional representation of quality and service

We salute the members and the leadership of your important organization on this special occasion for the aggressive work that serves us so well in the music community

Whether it be in the cooperative sponsorship of a code of ethics or the joint representation on numerous national committees, we have always enjoyed a special admiration, respect, and appreciation for the American Federation of Musicians and its leadership. To all of those who continue to support, to join, and to lead within your organization, we send our special thanks for your contributions that serve us all so well.

Jan Jahlman

# **National Music Council**

Kingsborough College Depa 2001 Oriental Boulevard Brooklyn, NY 11235 (718) 368-5179 (VOX) (718) 368-4616 (FAX)

September 1, 1996

To the Members of the American Federation of Musicians

The National Music Council, comprised of some fifty national organizations representing virtually the entire United States music industry, wishes to congratulate the American Federation of Musicians and its members on the 100th anniversary of the organization's establishment.

For a full century, the American Federation of Musicians has been an integral part of American cultural life, insuring the protection of musicians of every race, creed, color, and musical genre.

We join together today in saluting this proud heritage and wish the AFM continued success in its second hundred years. On behalf of President John Mahlmann, Chairman Richard Lowenthal, & the Board of Directors of the National Music Council, I send you our sincerest regards.

Very Yo for Spenday Dr. David Sanders



RIC HARD MASI IR President

September 10, 1996

American Federation of Musicians c/o Mr. Stephen R. Sprague, Secretary-Treasurer 1501 Broadway, Suite 600 New York, NY 10036-5503

To Officers and Members of the American Federation of Musicians:

On behalf of the members of the Screen Actors Guild and its Board of Directors, congratulations on attaining your Centennial Anniversary. Those of us in the arts have often had the most complicated job in organizing our employers as well as our members. Our members tend to always be individualists who often have trouble perceiving themselves as workers. However, the American Federation of Musicians has been perhaps the most successful of all the creative unions at galvanizing the will of the members into a coherent well-focused force.

We congratulate you on your history, your leadership, and your on-going efforts to improve conditions for all workers in the creative arts.

Sincerely and fratemally,

Richard Masur,

President

Kendali Orsatti, National Executive Director

Kurfall turo

RM:mac

5757 WILSHIRE BOULEVARD • LOS ANGELES, CA 90036-3600 • TELEPHONE (213) 549-6675 • FAX (213) 549-6677

For All Entertainment Professionals

The ACTORS' FUND

September 5, 1996

To the Members of the American Federation of Musicians:

The Actors' Fund of America salutes the American Federation of Musicians on 100 years of "Unity, Harmony, and Artistry." As a 114-year-old social services organization serving the entertainment community, The Actors' Fund is pleased to provide encouragement for such a youthful, vigorous organization, and we extend warmest congratulations on your success.

The Fund's work in providing social services for entertainment professionals who are in need is significantly advanced by AFM's partnership. We are very proud to work with you in offering programs which make a significant difference in the lives of our colleagues nationwide.

Don't forget — the first 100 years are the hardest! On behalf of the entire Actors' Fund community, we extend all best wishes for your second century.

Sincerely

Millery
Man Transfers
Ton Dillio
Transfers
Ton Dillio
Transfers
Ton Dillio
Transfers
Charles Newrold, Jr
In Yor Fanzier
Name O'Grane
Zen York Primete
Jan Yor Primete
And Transfers
Malliery Factor
Transfers
Suidrivo
Lowin Sillery
Horar
Suidrivo
Lowin Sillery
Horar
Suidrivo
Lowin Sillery
Horar
Suidrivo
Lowin Sillery
Lo

Tom Killon

Tom Dillon President Joseph P. Benincasa

Executive Director

National Headquarters: ISOI Broadway, Suite SI8 New York, NY 10036-5697 (212) 221-7300 Fax (212) 764-0238



October 1996

### To the Members of the American Federation of Musicians:

On behalf of the Officers and Board members of the AFL-CIO Department for Professional Employees, I extend greetings and best wishes to the American Federation of Musicians as it celebrates

The AFM can be proud of the important role it has played in the American labor movement as a model for the organization into unions of professional and other white collar workers. During a century of rapid change in American society and in the nature of its work force, the AFM has pioneered the path to unionism for actors and other performers, for journalists and writers and, indeed, for the more than four million teachers, nurses and other professional and technical people who, today, are represented by unions.

A significant example of the AFM's leadership can be found in the history of the AFL-CIO's Department for Professional Employees and its forerunner, the Council of AFL-CIO Unions for Scientific, Professional and Cultural Employees (SPACE). In 1967, the formation of the Council signaled organized labors recognition that its future could no longer rest on the allegiance of blue collar workers but, rather, on the support of the growing numbers of people in the professional, technical and administrative occupations. Among those who worked to form the Council and refashion the American labor movement's vision was the AFM. Its President, Herman Kenin, became the Council's first President.

Reporting to the 71st AFM Convention, President Kenin noted that

"In the spring of 1967, the representatives of seventeen AFL-CIO unions met in Washington to appraise a revolution and organize in its behalf – I was honored by being elected to be the group's first President and I accepted the position because I believe the musician is a part of that revolution and because the AFM has been one of its symbols. The revolution to which I refer is in the changing nature of our society and in the change in the make-up of the American work force – This will be a society which will demand the services not of the traditional office worker, but the computer specialist. This will be the society of the solaried chemist, physicist and engineer. This will be the society that cries out for more and better education and health facilitles –

Telephone: (202) 638-0320

FAX: (202) 628-4379

services which will require that still greater numbers of teachers, doctors and nurses be employed in large institutions. This will be the society that creates time for letsure, travel, for music and the arts. In truth, this will be the era of the professional worker—the professional worker is the titan that stands on labor's horizon."

Kenin went on to say that the Council which he would head and which would become the predecessor to the AFL-CIO's Department for Professional Employees would be "a link between our profession and the other great professions of our day. I believe that I was elected its first President in recognition of the historic role which the AFM has played in the development of professional unionism. The honor of leading this new organization is not mine but our union's."

With these words, President Kenin recorded the beginning of a 30-year relationship between the AFM and today's Department for Professional Employees. Side by side and in the face of technological and political hurdles both have battled to win such notable victories for musicians as the establishment and promotion of the National Endowment for the Arts and public broadcasting, the spread of state Arts Councils to every corner of the nation, a copyright law that for the first time recognizes the rights of the performer, repeal of the infamous Lea Act and much more. The AFM and its members have benefited from this history but so, too, have the Department, its 23 affiliated national unions and the four million professional, technical and administrative people they represent.

Since its beginnings the AFL-CIO Department for Professional Employees has enjoyed the continuing participation and support of the AFM. Every AFM President since Kenin, as well as several AFM Secretary-Treasurers, have been elected and have served as officers of the Department. President Steve Young continues this tradition as General Vice President and a member of the Department's Executive Committee.

May the ties that bind persevere in the next century and may the AFM continue to blaze a trail of progress for America's musicians, the American labor movement and for a better America.

Sincerely

Jack Golodner President AFM Member, Local 161-710

**CENTENNIAL ISSUE (OCTOBER, 1996)** 

# Music is our business...

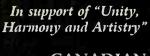
with many thanks to you!

COSSETTE PRODUCTIONS, INC.

The Saint Louis Symphony **Orchestra** salutes the American Federation of Musicians on its 100th Anniversary

> SAINT LOUIS Symphony **ORCHESTRA**

Hans Vonk, Music Director and Conductor





congratulates AFM on its Centennial

# **Piano Tuning**

Learn Piano tuning and repair with approved home study course. For details: Write for Free Brochure -

AMERICAN SCHOOL of PIANO TUNING 17050 Telfer Dr. - Dept. CA Morgan Hill, CA 95037

# Your advertisement could go HERE for \$170.00° per month

And it would be seen by more than 155,000 professional musicians in the United States and Canada.

For more information contact: Pete Wall, Alpha/Omega Group, Inc 858 Collingwood, Maywood, NJ 07607 Phone 201-845-5353 \*the cost is less if placed on a 12 time

### Union Label & Service Trades Department. AFL-CIO

August 29, 1996

Charles E Mercer

To the Members of the American Federation of Musicians:

As the oldest of the AFL-CIO'S constitutional departments, we are proud to salute you and your union on the 100th anniversary of the founding of the American Federation of Musicians of the United States and Canada.

We do so with particular warmth for two primary reasons:

(1) Because when the Union Label and Service Trades Department was founded in 1909, the AFM, itself then just 13 years old, was among the first unions to affiliate with the department; and,

(2) Because in all the 87 years since, the AFM and the Union Label Department have worked closely together to promote the union label, the union shop card and union identification pin as the only reliable signs to the public that it is getting quality goods and services produced and performed for wages and benefits that define the American Standard of

Our salute to you -- The Musicians, The Music and The Musicians' Union -- therefore is sent your way not "pianissimo," not "piano," not "mezzo piano," not "mezzo forte," not even "forte." It is sent to you "fortissimo," with a standing ovation and ringing cries of "bravo."

harlin & Merca arles E. Mercer

BUY UNION **BUY AMERICAN**  CEM:kg opeiu#2



JOSEPHA LEBERU AFSUME Royeta Sanford IBEW Pairica Thomas SEIU Barbara VanBiake AFT

August 27, 1996

American Federation of Musicians of the United States and Canada 1501 Broadway, Suite 600 New York, NY 10036

Dear Sisters and Brother:

On behalf of the 20,000 members of the Coalition of Labor Union Women, I take this opportunity, the Centennial Anniversary of the founding of the American Federation of Musicians of the United States and Canada, to applaud the commitment and work of the American Federation of Musicians for the rights of musicians in your union and in the labor movement as a whole.

Your important struggle for dignity, respect, and achievement for musicians has been impressive. I am confident that you will continue to be successful as you work to secure better wages and working conditions for musicians.

CLUW also would like to congratulate the Organization of Professional Women in Music. We, as women, face many challenges to our rights in the workplace. We must continue to work together to face tomorrow's challenges with spirit, energy, and dignity.

I wish you success in the next 100 years and in all that American Federation of Musicians does to create opportunities for musicians in

Glove T. Johnson Gloria Johnson

# AMERICAN GUILD OF VARIETY ARTISTS

UNITED STATES AND CANADA
BRANCH OF THE ANSOCIATED ACTORS AND ARTISTES OF AMERICA-APPILIATED WITH THE APL-CIO
184 FIFTH AVENUE-NEW YORK, N.Y. 10010-(212)675-1003

ROD MC KUEN EXECUTIVE PRESIDENT

**American Guild of Variety Artists** and artists of every variety say happy, happy birthday and where would we all be without AF of M's finest.

The National Board of AGVA



ALBERT RUBEN VICE PRESIDENT BRUCE R. CAMPBELL. SECRETARY-TREASURER

COUNCIL

COUNCIL
EDWARD ADLER
ED APTEL
BARBARA BERNHARD
LOUISA BURNS-BISOGNO
BECKY COLE
JEROME COOPEISMTH
ROSE LEIMAN GOLDEMIERA
ALLEN HONIGBERG
EVAN HUNTER
CORINNE JAKER
GAIL LEE
ANDY MIPPEN
HERB PERONE
BUDD SCRULBERG
WILLE K SUGGS
CATHERINE A TWOILLI
RICHARD WESTLAKE
MICHARL WINSHIP

Mona Mangan EXECUTIVE DIRECTOR JAMES H KAYE ASSISTANT EXECUTIVE DIRECTOR UMA SARADA RUTH GALLO LORRAINE A. SEIDEL MARTHA R. JACOBS BUSINESS AGENT

September 5, 1996

International Musician 1501 Broadway, Suite 600 New York, NY 10036

To the Members of the American Federation of Musicians:

We are writing to convey the greetings of the Writers Guild of America, East Council, on behalf of its membership to the American Federation of Musicians of the United States and Councils.

The Writers Guild represents writers of television programs and motion pictures, as well as television and radio newswriters for network and independent news operations. With our affiliate, Writers Guild of America, west, we represent 10,000 writers in the U.S. entertainment and media industries. The Guild is affiliated with its counterparts in Great Britain, Canada New Zealand and Australia through the International Affiliation of Writers Guilds. The Writers Guild represents writers of television programs

The Writer Guild has since 1954 (and through its precursor unions. since 1933) fought for fair wages, good working conditions, and health and welfare benefits for the primary creators of what is seen or heard on TV, radio and film in the United States.

With best wishes to your membership on the occasion of your Centennial celebration.

Fraternally. I kus Jugant

Herb Sargent President

Mora Manga Mona Mangan Executive Director

WRITERS GUILD OF AMERICA, WEST WRITERS GUILD OF CANADA AUSTRALIAN WRITERS GUILD OF THE NEW ZEALAND WRITERS GUILD SOCIETE DES AUTEURES, RECHERCHISTES, DOCUMENTALISTES ET COMMON THE WRITERS GUILD OF GREAT BRITAIN DEPARTMENT FOR PROFESSIONAL EMPLOYEES, AFL-CIO

# **Congratulations On Your** First 100 Years!

Sam Ash was proud to be a charter member of Local 802.

The music stores that bear his name have been proudly serving musicians since 1924.

Here's to the next 100 years!



# THE WORLD'S FAVORITE MUSIC STORE

160 WEST 48TH STREET (212) 719-2299

CARLE PLACE, NY (516) 333-8700

CHERRY HILL, NJ (609) 667-6696

BROOKLYN, NY (718) 951-3888 HUNTINGTON STA., NY 269A ROUTE 110

(516) 421-9333 NEW HAVEN, CT (203) 389-0500

FOREST HILLS, NY (718) 793-7983

PARAMUS, NJ EAST 50 ROUTE 4 EAST 50 ROUTE 4 (201) 843-0119

MARGATE, FL 5460 WEST SAMPLE RUAL (954) 975-3390 WHITE PLANS, NY (914) 949-8448

EBISON, NJ 1831 ROUTE 27 (908) 572-5595

MIAMI LAKES, FL 5360 NW 167TH STREE 5360 NW 167TH STREE (305) 628-3510

COMING SOON TO KING OF PRUSSIA, PA!

# "Music Dealer Of The Year"

Voted by Members Of The Music Industry In The "Third Annual Music & Sound Awards"

Respected by musicians, studios and industry professionals alike, Sam Ash is the kind of store you like to deal with:

• Helpful, knowledgable musician sales people.

- Tremendous selection of instruments, sound & recording equipment, computers and software, MIDI & home keyboards ... 16 million dollar inventory.
- Consistently Low Prices!

# Sam Ash music stores

# MUSIC . SOUND . COMPUTERS

10 Branches in and around New York City

Hempstead • 124 Fulton Avenue (516) 485-2151 Forest Hills • 113-25 Queens Blvd (718) 793-7983

Manhattan • 160 West 48th Street (212) 719-2299 White Plains • 178 Mamaroneck Ave. (914) 949-8448

Huntington Station • 447 Rt. 110 (516) 421-9333 Paramus • East 50 Route 4 (201) 843-0119

Brooklyn • 1669 East 13th Street (718) 645-3886

Edison • 1831 Rt. 27 (201) 572-5595 MAIL ORDER • 1 800 4 SAM ASH

Ad appeared in the International Musician in 1989.

# DRUMMERS

PEARL and SPARKLING plastic to recover your drums. FIBERGLASS DRUM SHELLS made to order. FREE SAMPLES.

A. F. BLAEMIRE
5208 Monte Bonito Dr., Los Angeles, CA 90041

# **BOB ELLIS HAIRPIECES**



BEST \$399.00 SENO FOR BROCHURE AFRO - KINKY - CURLY - WAVY - POMPADOURS 280 Driggs Ave Brooklyn, NY 11222

# BURINES

#### CHANGES OF OFFICERS

Local 11-637, Louisville, Kentucky -Trustee George Sartick, 1436 Bardstown Road, Louisville, Kentucky 40204.

Local 62, Trenton, New Jersey-Pres. Joseph M. Scannella, 28 Assunpink Boulevard, Trenton, New Jersey 08619.

Local 201, La Cross, Wisconsin-Sec. Sue Retzlaff, 2714 Bayshore Drive, La Crosse, Wisconsin 54603—608-783-0717; res. 608-781-8118.

Local 204, New Brunswick, New Jersey—Sec. John (Jack) Bergacs, 868-C Amboy Avenue, Edison, New Jersey 08837.

Local 373, Perth Amboy, New Jersey—Sec. Ed Szymborski, 74 Willow Street, Carteret, New Jersey 07008-908-541-8492.

Local 661-708, Atlantic City, New Jersey-Trustee Eugene Tournour, 9502 Atlantic Avenue, Margate, New Jersey

ICSOM-Chairperson Robert Levine, 7680 N. Longview Drive, Glendale, Wisconsin 53209-1862-414-352-3246/ fax 414-352-6090.

## **CHANGES OF ADDRESS**

Local 120, Scranton, Pennsylvania -Pres. Gene Passarella; Sec. Susan Doyle, Scranton Club, Room No. 311, Mulberry Street and No. Washington Avenue, Scranton, Pennsylvania 18503.

## HOLIDAY CLOSING

The offices of the American Federation of Musicians will be closed on Monday. October 14, in observance of Columbus

#### DEATH ROLL

Local 2-197, St. Louis, Missouri-Doyle Blackard, Gordon Curd, Sr., Jack Denett, Emma Jean Gowatch, Seith C. Greiner, E.J. Hale, Dorothy Henke, George V. Johnson, Russell Kammermeyer, Leon King, John Lang, Henry Loew, Alois Odehnal, Ronald Skaggs, Agnes Urbanek, Al Wingren.

Local 3, Indianapolis, Indiana-Vernon E. Dyer, Larry E. Everhart, Garrett M. Grant, J.D. Harlin, Glenn Koch, Harriet P. LeJeune, Paul E. Saunders, A. Richard Schatz, Martha Waltz, Rebecca S. West.

Local 7, Santa Ana, California— Walter L. Goodwin.

Local 8, Milwaukee, Wisconsin-Arthur Havek

Local 10-208, Chicago, Illinois-

Charles A. Guse, Rose L. Kamana, David S. Kubica, John Panozzo, Albert Pliner, Louise Ramsey, Jerry Turek.

Local 14, Albany, New York—Mabel

Local 24, Akron, Ohio-Joseph DiLauro, Donald Hursell, Ricardo Pagan, Kennethe Sanford

Local 26, Peoria, Illinois-James Ardis, Sr.

Local 29, Belleville, Illinois-loseph P. Rhein

Local 30-73, St. Paul-Minneapolis, Minnesota-Wilton B. Doble, John P. Trad.

Local 34-627, Kansas City, Missouri -George W. Kelling, Jr., Charles R. Murry.

Local 47, Los Angeles, California-James W. Alexander, Elmer H. Beechler, Bob D. Connelly, Robert A. De Tolve, Abe Diamond, Alden B. Dunn, Kevin M. Gilbert, Louis E. Gottlieb, William E. Green, Charles G. Gustafson, Al Lapin, John T. Lenox, Eddy L. Manson, Wilber H. Miller, Don Swander, E. Maurice Vendrell.

Local 65-699, Houston, Texas-Billy Bird, Milton Larkin, J. David Nichols, Gilbert Max Stoltman, Keith Norman

Local 76-493, Seattle, Washington -Mearl Anderson, William Balagno, Audrey Flod, Edmund Gauthier, Betty Hearon, Mary Jacobson, Berny Press, Monty Sewell, Richard Walsh, William

Local 87, Danbury, Connecticut— Thomas Corsello, Sr.

Local 92, Buffalo, New York-Clinton Koetzle.

Local 106-209, Niagara Falls, New York-George Beck, Edward Dale, Ruby Lee Forester, James Goerss, Clarence Houck, Eli Konikoff, Lawrence Pirrone.

Local 149, Toronto, Ontario, Canada—Don Simmons.

Local 174-496, New Orleans, Louisiana-Albert F. Brown, Francis A. Cassanova, Jr., Paul R. Crawford, Willie Jones, William Joseph, Joseph Payton.

Local 215, Kingston, New York-Simone Castiglione, Vincent Ferraro, Frederick G. Schug, Arthur Withall.

Local 248, Paterson, New Jersey-Melvin Arnold, Anthone Bartole, Michael Byrne, Bernard J. Daly, Michael Di Ciccio, Carl Duda, Raymond F. Fetters Jr., John Fischer, John La Sala, Harry Leidig, Peter Magdalen, Robert J. O'Malley, Joseph Owczarski, Domenic Perruso, August Pesciotta, Dennis Ray, Felice Rizzio, Rismo Santilli, Albert L. Scull, Harry Settel, Michael Sincaglia, Seymour Stein, Robert Struble, Frank P. Vivino, Sam L. Wolfe.

George Z. Gaska, Lenna B. McManus. Local 349, Manchester, New

Wilson

Local 265, Quincy, Illinois—Earl V.

Local 278, South Bend, Indiana-

Hampshire—Normand Beauregard, Arthur Nault.

Local 369. Las Vegas, Nevada— Joseph (Joe) Graves, Robert Kesterson, Robert (Bob) Mercereau, Otto Hans Stelzner, Don Swander.

Local 373, Perth Amboy, New Jersey---Andy Kuchtyak.

Local 406, Montreal, P.O., Canada -Alexandre Cote.

Local 411, Bethlehem, Pennsylvania -Ioseph G. Resetar.

Local 427-721, Tampa Bay, Florida -Ray L. Davis, James S. Holden.

Local 450, Iowa City, Iowa—Albert Soucek.

Local 498, Missoula, Montana-

Alexander (Alex) M. Stepanzoff.

Local 518, Kingston, Ontario, Canada—Edward (Ted) Fullagar, Cecil C. (Robbie) Roberts.

Local 542, Flint, Michigan-Frederick F. Torreano.

Local 566, Windsor, Ontario, Canada—Percy Beneteau.

Local 773, Mitchell, South Dakota -Walter E. (Bud) Dittman.

# NEW, ENLARGED 5th-EDITIONS AVAILABLE!

"REVOLUTIONIZED the Brass-Teaching World with Your Method!" PROFESSOR JACK WHEATON, M.M....

Music Dept. and Instructor of brass instruments at Cerritos College, Conductor, composer, arranger for the recent award-winning Cerritos College Band Jazz Concert, featuring trumpet soloist "Doc" Severinsen.

Severinsen.

A. First cottege instructor to create and sponsor a DOUBLE HIGH C CLUB.

"really feel that you have REVOLUTIONIZED the brast-teaching world with your method." I heartify recommend your book. "DOUBLE HIGH C Its 37 WEEKS." and feel that it is scientifically and educationally yound. Thean you for making it possible to play the type of high-note screamer

# "Now A Double High C Man!" DON ELLIS ...

Poli.

Po

says:
"Your music book, "DOUBLE HIGH C in 37
EEKS," has helped me immensely. It has given
e more range, power and endurance than ever
fore, and I am STILL developing! You can be



"Statement From One of The Greats!" MANNIE KLEIN...



MANNIE KLEIN HAS THIS TO SAY

Greatest Publication for Trumpet and Cornet to Be Published in the Last Quarter of a Century!" PROFESSOR MARICE STITH ...

PROFESSOR MARICE STITH...

1. Director of Music Department, West Genesse Senior High School, N.Y.

2. Trpt. Soloist with Utica, N.Y. Civic Band.

3. Trpt. player with Syracuse Symphony and N.Y. State Exposition Band says:

"Your music book is the GREATEST publication for the serious student of trumpet and cornet to be published in the last quarter of a century. I have been using your book for the past five weeks now, both myself and with a number of my students, it is improving my students' tone quality, intonation, range, endurance, lip flexibility, accuracy and mental attitude. One student came in for a lesson today, who had been practicing from your book for only one week, and I COULONT BELIEVE MY EAS. His tone is much bigger, clearer and more relaxed than ever before. This boy will be a senior in high school this fall, and he was so excited with his progress, he was truly bubbling over. Also, I have enjoyed more confidence in my own trumpet playing during the last few weeks than at any time in my thirty years of playing. For this alone, I am very grateful to you. I played two solos last week with the Utica New York Civic Band and I haven't done so well in many years, if ever. IT IS TRULY AMAZING!"



Your advertisement could go HERE for

And it would be seen by more than 155,000 professional musicians in the United States and Canada.

\$170.00\* per month

For more information contact: Pete Wall Alpha/Omega Group, Inc. 858 Collingwood Phone 201-845-5353

the cost is less if placed on a 12 time basis.

GIVE TO TEMPO

Ad appeared in the International Musician in 1964.

# **ATTENTION TRUMPET PLAYERS!**

The world's only scientifically-designed range development course for brass players, with proven results, titled:

> "DOUBLE HIGH C IN 37 WEEKS".

For details, and FREE pictured-endorsements from satisfied music book endorsers,

write to:

High Note Studies, Inc.
P.O. Box 3007 • Anaheim, CA 92803-3007

Mail check or Money order to HIGH NOTE STUDIOS, INC. P.O. Box 3007 Anaheim, CA 92803-3007

**ENCLOSE YOUR** 

this \$125.00 Value

only \$55.00



Ad appeared in the International Musician in September 1976

# CHASE

"Nothing great in the world is accomplished without passion."

- G. W. F. Hegel

The passion of the American Federation of Musicians - staff, volunteers, performers - for creating and sharing beauty, enriches us all.

The Chase Manhattan Bank joins in celebrating 100 years of the tradition of "Unity, Harmony, and Artistry" that is the AFM of the United States and Canada.

# CLASSIFIED ADVERTISING

(Non-Commerical 30 word line ads for AFM members only) The closing date is the first of the month prior to publication, i.e. for December 1996, November 1, 1996.

For ALL classifications type or print your ad on letter size paper and send with check or M.O. to: INTERNATIONAL MUSICIAN, 1501 Broadway, Suite 600, New York, NY 10036. Please identify your local affiliation and if using a stage name, give name under which you are a member of the AFM. Illegible handwritten ads will be returned. Ads not accepted by telephone. Multiple insertions must be sent on separate sheets of paper. Payment must accompany all ads. We do not accept charge cards. No refunds for ads cancelled after

FOR SALE, WANTED TO BUY, TO LOCATE, STOLEN, TRADE, RENT, LOST: 30 words including address \$25.00. 31 to 60 words, \$25.00 additional

HELP WANTED: \$20,00 30 words, 31 to 60 words \$20,00 additional.

AT LIBERTY: 30 words, including address, \$10.00. 31 to 60 words, \$10.00 additional.

FOR SALE: ads of a commercial nature must be placed at the commercial display rate

IMPORTANT: The INTERNATIONAL MUSICIAN does not accept responsibility for merchandise purchased through the non-commercial classified columns. All display ads in classified columns have been paid at the display rate of \$85.00 per column inch.

# EDUCATION

#### BANJO LESSONS

Since 1960 Don Van Palta has taught the four string plectrum banjo. Now in VIDEO format. All you need is the desire and determination. Start your fun, hobby, or career now! For free information about lessons & banjos write:

P.O. Box 210, Laneville, TX 75667 or call: (903) 863-5328

DR. MAURY DEUTSCH-study materials in arranging, composition, improvisation, computer electronics. Send for catalog. 150 West 87th St., New York, NY 10024. (212) 724-4722.

OPEN WINDOW MEMBERSHIP DRIVE-CROSSROADS PRODUCTIONS "SPECIAL MUSIC LIBRARY"-a circulation (lending) library. Original music from 1900/1950 a significant historical period/hundreds of dance band, orchestra, vocal stock arrangements and piano sheet music. Members share accessibility checkout privileges via mail-order services. Excellent for scholarly studies: research, form and analysis, theory, lyricism, etc. Catalogs are available, NOW! Send SASE/write for membership information to: Crossroads Productions "Special Music Library", Circulation (Lending) Library, Box 11004, Minneapolis, MN 55411-0004

# AT LIBERTY

ACCURATE LEGIBLE MUSIC COPYING and PRINTING BY PROFESSIONAL MUSICIAN/ COPYIST IN REASONABLE TIME AT COM-PETITIVE COST! We'll meet vour music printing needs for any musical style, any number of instruments. Computer typesetting of your sketched scores and parts, instrumental or vocal leadsheets, takedowns (from tape), transpositions, and your sheet music. Superior laserprinter (postscript) copy. SATISFACTION GUARAN-TEED. For info or complimentary samples of work, call David Metzker Toll-Free: (800) 959-9329, 365 days.

ARRANGER-custom written dance/swing style charts for combos, bands, 3-11 horns plus rhythm. Standards, contemporary, big band, atin, waltzes, Polkas, medleys. Vocals available. SMC. Box 393. Westwood, MA 02090.

ARRANGER/COPYIST-rock band (3-6) horns charts, big band, Don Ellis charts. Best in business! Toll Free: (800) 89-SWING/FAX: (619) 673-4691, or write: DME 11824-A Bernardo Terrace, San Diego, CA 92128.

ARRANGER/COPYIST-reasonable rates, beautiful hand copy, swing and pop charts for 3-6 horns, big band. Send or call for info: Jon Menges, 6161 N. Winthrop #402, Chicago, IL 60660, (312) 973-2767,

# Are You Moving?

Report any change of address

# AT LIBERTY

ARRANGER/COPYIST- Colorado Music Engravers will turn your scribble into accurate computer typeset scores and parts. We handle all styles including lead sheets, jazz, orchestral scores and avant-garde compositions. Need a work transcribed for you instrument or ensemble? Jazz or classical, WE DO IT ALL! Rush jobs accepted. Competitive prices; sliding scale for larger works. (303) 530-2006 or write CME, 4571 Starboard Dr., Boulder, CO 80301.

DEVELOP BIG EARS/STUDY JAZZ-with Emile DeCosmo. Put "Jazz Power" in your improvisa-tions. Send for materials and rates. Emile DeCosmo, 1611 Kennedy Blvd., North Bergen, NJ 07047. (201) 864-4073.

GUITARIST-original recording guitarist for "Head East." Classic rock, oldies, anything commercial. Good ears, adult, responsible. Mike Somerville, 1000 Bermuda-A, St. Louis, MO 63121. (314) 389-2390.

MUSIC COPYING SERVICE-no job too big, too late, too hard, or too \$much. Computer typeset/lazer printed. Guaranteed accuracy. Call (614) 431-2128.

PIANO, KEYBOARD PLAYER and VOCALISTspecializing in standards, jazz show tunes and rock. Background in hotel, restaurant, weddings and cocktail parties. Good disposition and appearance. Call Rich (201) 478-1163.

VIRTUOSO KEYBOARD PLAYER-prize winning, unique, virtuoso keyboard player (organ, piano, harpsichord, synthesizer) and conductor looking for a challenge. Graduate of the Curtis Institute 1975. Extensive background in dance, theater and orchestral/choral repertoire. Good chamber music background as well. Enjoys working with composers, choreographers, and writers on new projects. Contact: Paul Fejko at Convergence-Phone/Fax: (215)

# **WANTED TO BUY**

WE BUY and SELL USED WOODWIND and BRASS INSTRUMENTS

Flutes, Saxophones, Clarinets, Trumpets, Trombones, Fr. Homs, Tubas, Bassoons and Oboes.

RAYBURN MUSIC

(617) 266-4727 Ext. 14

DRUMS, CATALOGS, K. ZILDJIAN-cymbals, complete sets, snares, toms, basses...pre-1980. Call Toll-Free 1-800-729-3111 or (515) 693-3611, FAX (515) 693-3101, 9:00 AM - 4:00 PM (Central Time), Vintage Drum Center, 2243 Ivory Drive, Libertyville, IA 52567-8533.

JAZZ LP'S-I pay the highest price for original Jazz LP's from the 1950-60's. Labels such as Blue Note, Prestige, Riverside. 1 will come visit you. David (310) 475-5828.

# **WANTED TO BUY**

RECORDS TOP DOLLAR-for 1950s and 1960s jazz LP's. Labels such as Bluenote, Prestige, Riverside, New Jazz etc. Travel to buy collections Jerry (801) 277-7100.

SAX MOUTHPIECES WANTED-old Selmer, short, "stubby," round bore, 1940s-1950s. Also want Simpson (L.A.), Gregory. Wanted Selmer pre-Mark 6 bari sax. Call (806) 372-4601 or write Box 32426, Amarillo, TX 79120.

# \$\$\$ WANTED \$\$\$ SELMER MK VI SAXES PAYING \$2000.00 TO \$3000.00\*

SUBJECT TO CONDITION AND SERIAL MUMBER.
OITHER BRANDS AND MODELS CONSIDERED
SALES-TRADES-CONSIGNMENTS SAME DAY OR
OVERNIGHT CASH WE WILL ARRANGE PICK-UP 1-800-USA-HORN

SAXOPHONES WANTED- Paying to \$2,000.00 for certain unusual saxes like Conn-O-Sax, straight alto, Saxello, others. Also want gold plat-Richard Hurlburt, 27 West St., Greenfield, MA 01301-2811, (413) 773-3235.

# SAXOPHONES WANTED CHECK MY PRICE BEFORE YOU SELL. 25 years service to the musical public. **RUSS MEEKINGS** 97 Austin St. Bridgewater, MA 02324 Tel & Fax: 508-697-6796

VIOLIN-VIOLA BOWS-cash for fine French and English bows. No dealers please. Quote price. Joseph Siegelman, 162 W. 54th St., New York, NY

#### VINTAGE, USED, ANTIQUE **BRASS and WOODWINDS**

noones, kruspe French Horis, Martin Committee Trps.
ette Trps. Used Trbs. Trps. French Horis, Saxes,
is, and other vintage brass. TURN THAT OLD BRASS.
CASH, Call or write for first of others. PON'T SEL INTO CASH. Call or write for fist of others. DON'T SELL THAT HORN UNTIL YOU CALL ME. Steve Dillon, 325

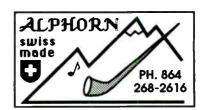
# **FOR SALE**

# ACCORDIONS

**ELECTRONIC-M.I.D.I.'S** FARFISA-SCANDALLI-ELKAVOX

Concertina's & Button boxes, New, Used, Buy-Sell-Trade-Repair, Credit Cards Accepted CASTIGLIONE Dist. 13300 E. Eleven Mile Warren, MI 48089 1-810-755-6050.

ALPHORN-\$695.00 Iorio Accorgan, G series, \$1,595.00 Monitor system, \$295.00 P.A. system including mikes and mike stands, \$1,595.00 Lederhosen, \$80.00 cash. Jerry (615) 244-4708. Fax (615) 256-4186. Nashville, TN.



ALPHORNS-made in USA, high tech materials, 3piece [F] horn, great resonance, \$958 guaranteed satisfaction, Marvelous Swiss Alphorn music available. Reasonable. Morris Secon, (716) 442-

ARRANGEMENTS-GERMAN polka/waltz and AMERICAN 1940's standards for 5-16 piece bands. Send 4x9 returned STAMPED envelope. Specify WHICH MUSIC and YOUR INSTRUMENTA-TION, CHO, 1063 Gilman Dr., Colma, CA 94015

ARRANGEMENTS-trumpet, alto, tenor and rhythm. Also trumpet, tenor, trombone and trumpet, alto, tenor, trombone charts. Full sounding. Reasonable. Paul Schoen, 1902 Rt. 54, Penn Yan, NY 14527.

to your local Union Secretary!

# FOR SALE

#### TRIO ARRANGEMENTS

(Flute, Violin, Cello) 9 Volumes available, \$29.95 ea + S/H, quantity discount.



D.F. KOEPPE & SON 323 Brookdale Drive League City, TX 77573 (713) 581-3750, (713) 332-5139

ARRANGEMENTS (Big Band)-demo tape with 41 complete arrangements. Listen before you buy! Tape price \$9.95 Receive full credit for tape price on order of 2 or more arrangements. Arrangements are \$30.00 each with a 20% discount on orders of 4 or more. All charts for 5 saxes, 8 brass, and 4 rhythm. Send \$9.95 to: Arranging Associates, PO Box 652, Camillus, NY

ARRANGEMENTS-custom or pre-written; combo, big band, vocal backgrounds. Computer printed parts; former big band staff arranger. Send SASE for info. DNMS. 5 Lewis Ave.. Randolph, ME 04346.

ARRANGEMENTS-big band library, great specials, stocks, combos, march music, Latins, C&W, etc. Great medleys. Send SASE for list. Joe Mangione, M.P.O. Box 1985, Niagara Falls, NY

ARRANGEMENTS-big band "stock" orchestrations: Miller, Dorsey's, Goodman, Kenton, Basie, Ellington, etc. Send SASE for list and information John Hall, 1822-A East Alosta Ave., Ste. 225, Glendora, CA 91740.

ARRANGEMENTS-the greatest selection in the country...over 4,000 variety arrangements of big bands...vocalist...tempos. Your letters proved my point. There is still a market for us. Play the right arrangement. Please forward \$1.00 for postage and great catalog on route. Music Mann, 254 College St., New Haven, CT 06510.

ARRANGEMENTS-commercial dance arrangements for ALL ensembles. Write for free catalog Kellerhouse Music, Inc., P.O. Box 691, Millersville, MD 21108. (410) 987-7455.



ARRANGEMENTS-big band dance charts; swing jazz, Latin, rock, waltzes, polkas, etc. Over 1,300 charts. Send SASE for list to: BBDB Music, P.O. Box 862, Russell, MA 01071.

ARRANGEMENTS-big band library, 450 beautifully scored, full sounding charts, 4 saxes, 2 trumpets, trombone and rhythm, Send for FREE list: Big Band Library, 623 Binnacle Dr., Naples, FL 33940-2725.

ARRANGEMENTS-excellent commercial charts, libraries. 9-10-11, small tenor, 2-4 front combo Reasonable\*, quantity discount. Info your group please\* for appropriate list. Bob Roper, 1661 W Republic #75, Salina, KS 67401. (913) 827-3391.

ARRANGEMENTS-6 and 9 piece dance bands. 6-piece: trumpet, tenor, trombone, rhythm. 9piece: alto, tenor, bari, trombone 2 trumpets, rhythm. Free list! PDS, P.O. Box 347176, San Francisco, CA 94134.

ARRANGEMENTS-instrumental and male vocal. Originals and copies, written for 5 saxes, (no doubles) 8 brass, 4 rhythm, SASE to: Frank Shetron, 108 Seneca St., Chittenango, NY 13037

ARRANGEMENTS-"Swing Xpress" arrangements for 4-horns (trumpet, tenor/clarinet, trombone, bari/alto) and 3-rhvthm (keyboard, bass, drums). Ideal for listening and dancing. Richie Dee, 17 Carter Dr., Chelmsford, MA 01824

# **FOR SALE**



ARRANGEMENTS-as recorded by The McCov Tyner Big Band, The Count Basie Orchestra, and The Frank Wess Orchestra. For information and free catalog, send SASE to: Dennis Mackrel Music, 305 Madison Ave., Ste #1146, New York,

BASS-electric bass, headless, 4 string, with plush lined case, barely used. \$450.00 price, but will negotiate. Frank Schroeder (573) 634-7319 or write P.O. Box 1752, Jefferson City, MO 65102.

BASS-Prescott, over all 80 1/2 inches, lower bout 28 inches, upper bout 20 1/2 inches, 9 1/8 inches deep. Fingerboard 34 inches. Flat back, tail pc. 12 7/8 inches. Nut to bridge 34 inches, maple neck, Good deep symphony sound. (901)

BASS AUDITION REPERTOIRE-complete in one volume. Recommended by Orin O'Brien, NY Philharmonic. 316 pages! \$50.00 The Real Get a Job Book, P.O. Box 20854, Tampa, FL 33622.

BASS VIOLIN COLLECTION-fine classical and jazz basses of Italian, English, French and German origin. Also, fine handcrafted bows of French and German origin. Contact: Paul Biase (212) 840-8373.

BASSES and BOWS-fine selection of instruments in all price ranges. Buy, sell, trade. Exceptional orchestral basses by Albert Jakstadt. Andrew Stetson, Cincinnati, OH. (513) 661-6224.

BASSOON-Heckel #13,027, excellent condition. High E. rollers, Ab-Bb trill mechanism. Voicing and maintenance by Frank Marcus. Played professionally in Atlanta Symphony for six years \$26,000,00 Call (404) 636-6214.

BASSOON REEDS-handmade, good response and range. \$10.00 each, no postage. Call for more info, teachers please request free sample. (703) 670-0824

BESSON-Soverign English baritone, Boosey Hawkes (Besson). Model 955S, silver, mint condition, hard case. \$1,800.00 Norman Tinker (412) 287-5226. 127 1/2 So. Main St., Butler,

BRASS QUARTET and QUINTET ARRANGE-MENTS-be ready for all those Christmas brass gigs with very playable arrangements. Send for list. JV Music, 124 Maiden Choice Baltimore, MD 21228. mail:ivmusic@erols.com

BRASS QUARTET, QUINTET and BRASS ENSEMBLE arrangements. Also trumpet with string quartet and Civil War Brass Music. Send for list. JV Music, 124 Maiden Choice Lane, Baltimore, MD 21228. E-mail: jvmusic@erols.com

CHRISTMAS MUSIC-for Brass Quintets. Traditional carols in non-traditional settings. Also, arrangements by Uber, Tarto, Nagle, & Hoesly. PRS&B PO Box 107, Convent Station, NJ 07961-0107.

CLARINET-LeBlanc Basset clarinet #117, to low "C." pitched in "A." Magnificent instrument, mint condition; silver plated keys. \$2,850.00 firm. Call (315) 469-2258.

CLARINETS-Buffet R-13 E-flat clarinet in good condition \$1,400.00; Selmer series 9 bass clarinet in excellent condition \$2,500.00 Call clarinetist at (303) 425-7367.

CONTRABASSOON-Heckel #161 restored and refinished by Marcus-Weiler in 1994. Beautiful. plays great. One bocal, touring trunk, gig bag. \$24,000.00 Steve Braunstein (415) 550-6965 or slimcontra@aol.com

# **FOR SALE**

# **FACTORY DIRECT CASES**

our catalogue or quote: 1-800-645-1707 (516) 563-1181 (NY) (516) 563-1390 (fax)

(818) 766-0876



prices

# THE FLUTE EXCHANGE

We buy and sell used professional flutes - Haynes, Powell, Mateki, Brannen-Cooper, Miyazawa & others

Call or write for a quote today. 1418 Deertrail Rd. Boulder, Colorado 80302 (303) 4-(303) 443-7595

GUITAR-Gibson Les Paul bass guitar 1971. Triumph. Near mint condition. Call (540) 890-

4510 after 6:00 PM E.S.T. GUITAR-Gibson L5-CES-1968 Florentine cutaway, one piece back w/orig. hard-shell. Excellent condition. \$6,900.00 OBO. Charles

INSTRUMENTS-MVI Sop. sax, Jupiter alto horn shape of Sousaphone, clarinets, Buffet C and B flat, Moenig A, Conn Bass. Conn C Mel. sax. Violin (priced right). (602) 553-0704.

INSTRUMENTS/BOWS-bass: La Fleur, Paris, 1780, Jaeger, Wilfer, Kay, French cello (1880), W.E. Hill cello bow, bass bows by Bazin, Lotte, Neudorfer, etc. antique collector's bow. (408)

MUSIC STAND TRAYS-great for mutes, reeds. strings, universal fit, walnut trim. \$39.95 plus \$5.00 shipping/handling. Free information. Gordon Stump, 22272 Bell, New Boston, MI 48164. Phone (313) 753-3368.

# MARK CHUDNOW WOODWINDS

1 (800) 780-4340

OBOES • OBOES D'AMORE • ENGLISH HORNS

A complete line of cane & accessories available for oboe & bassoon

# D. Schast Reed Service & Supply

OBOE REEDS AND ACCESSORIES

Free Catalog 7030 Rising S e.#39 Phon a, PA 19111 (215) 342-9207

ORGAN-Hammond Concert model in walnut and Hammond Tone Cabinet PR 40 \$3,500.00 Also, Leslie 122 \$600.00 Excellent condition Private home, Ask for Carolyn (508) 755-3373.

SAXOPHONE-Selmer Mark VII tenor, excellent condition, Berkley Flight Case, original lacquer, no dents \$1,800.00. Musician, 105 Ampel Ave.No., Bellmore, NY 11710, (516) 781-6917

# **BOB ACKERMAN** THE MOUTHPIECE DOCTOR

YOUR LARGEST SELECTION OF VINTAC SELMER SAXOPHONES (& OTHERS) 100'S OF VINTAGE MOUTHPIECES CUSTOM MOUTHPIECE WORK & BUY-SELI-TRADE
 MCGOTTY PL., IRVINGTON, NJ 0711
 (201) 375-5859 FAX (201) 371-8781

SAXOPHONES-(2). 1955 Conn 10M tenor, good condition; 1946 Beuscher alto Aristocrat mod. corr. Both need pads. \$600.00 each. Call (904) 733-2489

SAXOPHONES WITH CASES-professional, gold plated Couf. tenor #72014 \$6,000.00. alto #71915 \$5,000.00, both with high F# key, prefer to sell as set. Contact Rick at (614) 475-6589.

SAXOPHONES/MOUTHPIECES-professional vintage models; Selmer Mark VI-VII, Super Balanced Actions, Super 80-11; King Supersonic Super 20's: Conn-10M's, Chewberry's; Bueschers: Yamaha-62-875; altos, tenors, sopranos, baritones, Saxellos, LaBlanc bass clarinet, lists available. (602) 972-3091. AM-evenings.

# **HELP WANTED**

TION P Y Y M H O N T R C H E S R A

The NSO is the orchestra of the South African Broadcasting Corporation. In addition to making commer cial and studio recordings, the orchestra gives 26 pairs of subscription concerts playing the full symphonic repertoire. Conductors who have appeared recently with the orchestra include Louis Lane. George Hanson, Victor Yampolsky, Yoshimi Takeda, and En Shao. The musicians of the NSO enjoy full-time employment, good benefits, and seven weeks paid vacation

Preliminary auditions for the following vacancies will be held in Johannesburg on November 29, 1996. Interested applicants should enclose a cassette (preferably video) of the required solo work(s) with a onepage resume to reach the address below by November 15, 1996.

# 2nd and 3rd Assistant Concertmaster

(Bach: Sonata I - Adagio; Mozart: Concerto 4 or 5, 1st Movement and cadenza.)

Send to: The Manager, National Symphony Orchestra, Private Bag X1, Auckland Park Johannesburg, 2006, SOUTH AFRICA. Fax: 27 11 714 4050 ● E-mail: nsosabc@sabc.co.za

Ballet School Music Director - serve as principal piano accompanist for major ballet school's dance classes. Choose music to accompany dancers. Teach music to ballet students and ensemble performers. Accompany dancers in class. Accompany performing dancers rehearsing romantic/classical/contemporary repertoire. Edit recorded music and operates electronic sound system during performances. Utilize orchestration techniques in composing music for school functions. Recruit/hire/train/oversee/evaluate entry-level piano accompanists. Requirements: B.A. in Piano or Piano Performance. 1 year experience in job offered or as a piano accompanist for dancers which must include experience in utilizing classical/popular/character/improvisational/minimalist styles in accompanying dancers in ballet classes and experience in teaching piano and music theory to dancers. Proven ability to sight read music for purposes of accompanying rehearsals and edit recorded music and operate electronic sound systems during performances, 40 hours/week, schedule varies depending upon class and performance schedules. Salary \$24,000 year. Submit resume or C.V. to:

The Philadelphia Job Bank, Job Order No. 7013870 444 N. 3rd Street, 3rd Floor, Philadelphia, PA 19123.

# FOR SALE

TIMPANI-4 Hinger timpani 31.28.25.23" excellent condition, new heads, new wheels. No offers below \$20,000.00 John Soroka, Pittsburgh Symphony Orchestra, (412) 761-8630 after 5:00

TIMPANI-Ringer Timpani, complete set of four. mint condition. They used to be St. Louis Symphony's house drums. \$18,500.00 Contact Kim (314) 773-7628.

#### Maximizing Practice Trumpet Method By: Mark Van Cleav

Maximize your practice to Maximize your results!

L 1: A Daily Practice Routine for Developing Trumpet SI ol. 2: Developing Trumpet Range, Power, and Endurance

These new breakthrough practice methods show you now to get real results from each practice session. Stop spinning your wheelst Learn HOW to practice to ensure daily improvement. These methods are different...

W-les to THEY WORK! Mark Van Cleave Vol. #1: \$12.95, Vol. #2: \$9.95 4.505 Fairlawn Pass Ft. Wayne, IN, 46815 S&H: \$2.00 For more into, check out Trumpet Player ONLINE! ttp://www.trb.ayuda.com/~dnote/Trumpet.html

TRUMPET BELLS-Bach trumpet bells all numbers 72.43.229...\$200.00 each, Bob Piper (954)

TUBAS-Hirsbrunner 4/4 CC 5 rotary valves \$7,500,00; Yamaha 3/4 F 5 piston valves \$3,500.00; Yamaha 3/4 CC 4 piston valves \$3,500,00; King 5/4 BBb 4 piston valves \$2,000,00 Call (718) 816-1871 NYC.

# **FOR SALE**

TRUMPETS • TROMBONES • TUBAS and every other type of brass instru **NEW USED VINTAGE BUY SELL TRADE BEST PRICES** Dillon Music, 325 Fulton St. odbridge, NJ 07095 • 908-634-3399

VIBRAHARP-Deagan model 512, excellent condition \$1,200.00 Call (610) 821-0718.

VIOLA-Helmuth Keller 1991, 16 3/4", perfect condition, choicest wood, exquisite varnish. Dark, projected sound, like old Italian. Even response on all strings. For sale by original owner. (212) 787-1805.

VIOLAS-15-1/8" Pfretzschner 1951 \$1,200.00; 16" Franklin Gates 1944 \$3,000.00; 16" Knobelsdorf 1936 \$4,000.00: 16-1/2" Laberte \$3,500.00; 17-1/2" Knilling \$1,200.00 Appraisals. Quality, good sounding, healthy, playing condition. (314) 454-1020 (and Fax).

## THE CREMONA CONNECTION

Fine Italian Violins and Violas from \$5,000 and up Sent on Approval. 614-268-8984

VIOLIN-I.B. Guadagnini (The Steiner Schweitzer). Excellent condition, papers by Lachman and Koodlach. Pictured in Doring's The Guadagnini Family page 280. Further details: Chris Reuning (617) 262-1300.

Give

# **FOR SALE**

VIOLINS-4 German @ \$900.00; 3 @ \$1,000.00 (American, French, German); German \$1,200.00; Czech \$1,500.00; Jos. Bohmann \$3,500.00 Appraisals. Quality, good sounding, healthy, playing condition. Cheaper also. Some as is \$40.00 (317) 876-1805 (and Fax).

VIOLINS-rare Italian: Montagnana, J. Guarnerius, Sanctus Seraphin, Nicolo Amati, Storioni, Pressenda, J. & A. Gagliano, Carcassi, Soliani, Piattellini, Scarampella, Chiocchi, Degani, DeBarbieri. Violin Bows: Peccatte, Maire, Vigneron. Cellos: L. Ventapane, S. Scarampella. Wholesale call (714) 361-9751.

**XYLOPHONES**-Leedy G.H. Green #992 3 1/2 oct. \$1,250.00; E.R. Street Artist model from 1920's 4 oct. wide bar, incredible instrument, \$1,600.00; Deagan #830 Litewate 3 oct. \$700.00 Call (714) 257-0517.

# JOE SAX

Woodwind Repair ARINETS

MK VI'S - FINE FLUTES - CLARINETS Bought - Sold - Traded 55 Roxbury Rd., Dumont, NJ 07628 (201) 384-0833 Fax (201) 385-8626

WE BUY INSTRUMENTS! 1-(800)-876-8771

# **HELP WANTED**

FOUR TO SIX MONTH-contracts on cruise ships for showband musicians, lounge bands, Top-40 bands, contemporary duos, cocktail pianists, string quartets and strolling musicians. Contact: ProShip Entertainment, Tel: (514) 485-8823, E-Mail: Proship@Infobahnos.com.

NORTH AMERICA'S #1 CRUISE LINE BOOK-ING AGENCY-requires musicians for all positions. Whitefoot Entertainment #18-5763 Oak St, Vancouver, B.C., Canada V6M 2V7. Tel (604) 266-7145.

# BUSINESS OPPORTUNITY

# Support Your Gig Habit Make maximum dollars in

minimum hours conducting Popular Piano Seminars.

No need to give up your present gigs. If you love to perform and have something to share, this may be the opportunity you've been seeking. For brief recorded message call:

**800-289-1306** (or 916-872-7664) New School of American Music

# Your ad could go HERE for \$340.00\* per month

And it would be seen by more than 155,000 professional musicians in the United States and Canada.

For more information contact:

Pete Wall Alpha/Omega Group, Inc. 858 Collingwood Maywood, NJ 07607 Phone 201-845-5353

the cost is less if placed on a 12 time basis.

# **HELP WANTED**

# West Australian Symphony Orchestra

invites applications for the position of

# SECTION PRINCIPAL CELLO

(\$41,300-\$43,200pa)

The West Australian Symphony Orchestra is a full-time, 90 piece orchestra based in Perth, the capital city of Western Australia. Each year the W.A.S.O gives in excess of 100 perfomances including three major concert series, ballet and opera seasons, recordings, broadcasts and statewide tours. Orchestra members receive 5 weeks paid annual leave and other benefits.

Auditions will be held in Perth on Monday November 25 1996. Applicants preparing taped auditions should inform of the proposed date of taping on application; audition tapes should be mailed to arrive in Perth no later than Friday November 15 1996. Applicants are required to prepare the following:

- (1) 1 movement each (contrasting) from any two, stylistically different, major cello concerti
- (2) Orchestral Excerpts, made available to applicant 7 days prior to audition

#### Applications close Friday November 1 1996.

Please send written application including a CV detailing tertiary qualifications, experience and length of service in professional orchestras, current letters of recommendation and contact telephone and/or fax Nº to:

M

Grant Scobie,
Assistant Orchestra Manager, WASO
GPO Box 9994, PERTH WA 6848.
+61 9 220 2609; Fax +61 9 220 2551

This is an equal employment opportunity and the ABC promotes a smoke free work environment.

# A UDITION NOTICE

The United States Air Force Air Combat Command Heritage of America Band is now holding auditions for

## **OBOE**

(Principal Concert Band and Woodwind Quintet)

# **TRUMPET**

(Principal Concert Band and Brass Quintet)

# **BASSOON**

(Principal Concert Band and Woodwind Quintet)

# **PIANO**

(Concert Band and Jazz Band)

# Formoreinformation, call: (757)764-2931

ACC Heritage of America Band ATTN: SrA David Crites 86 Hickory Street Langley AFB, VA 23665 email critesd@accba.langley.af.mil

# **NATIONAL SYMPHONY ORCHESTRA**

Leonard Slatkin, Music Director

Announces auditions for the following position, beginning in September, 1997.

Preliminaries will be held in Washington, DC on January 6, 1997 and finals will be held on January 7, 1997.

#### PRINCIPAL BASSOON

**APPLICATION PROCEDURE** 

Send a one-page resume to:

David Bragunier, Personnel Manager National Symphony Orchestra Kennedy Center, Washington DC 20566

All resumes must be received by October 31, 1996.
For further information and audition repertoire,
call 202-416-8145 after September 15 for 24-hour recorded message.
Tapes may be required.

An Equal Opportunity Employer

# **HELP WANTED**



"The President's Own"
UNITED STATES MARINE BAND
Maj TIMOTHY W. FOLEY, Director

ANNOUNCES VACANCIES FOR

# OBOE MUSIC LIBRARIAN

AUDITIONS/INTERVIEWS TO BE HELD IN WASHINGTON, D.C.
For information write to:

Operations Officer, U.S. Marine Band 8th and "I" Sts., S.E., Washington, D.C. 20390

An Equal Opportunity Employer

# ORCHESTRA PERSONNEL MANAGER-

The Houston Symphony seeks an individual to administer the personnel of the orchestra, including application of the labor agreement, preparation and maintenance of payroll and other records, hiring of substitute and extra musicians and coordination of auditions. This position is a full-time, non-playing staff position.

Candidate should have a minimum of three years experience in a similar position in a performing arts organization; knowledge of orchestra operations and exceptional management skills.

Send resume and salary requirement to:

Suzanne Fernandez
Director of Human Resources
Houston Symphony
615 Louisiana Street
Houston, TX 77002

# SERVICES

# The World's Most Popular Strings at the World's BEST Prices!

DOMINANT Violin Sets	-	Only \$2395
DOMINANT Viola Sets	Ask about	Only \$4225
EUDOXA Violin Sets		Only \$3625
JARGAR Cello Sets	sets!	Only \$6150
ALL SPIROCORE Cello & Bass	3	Save 50%
ALL PIRASTRO Cello & Bass		Save 50%

# 1-800-348-5003



Division of:
the WOODWIND
A the BRASSWIND
19880 State Line Rd.
South Bend, IN 46637

Prices are subject to change

We Guarantee Our Strings . . . Call for Details!

Give to TEMPO



THE NASHVILLE SYMPHONY
Kenneth Schermerhorn, Music Director

## LIBRARIAN

#### Orchestra:

Recently completing its 50th Anniversary Season, The Nashville Symphony is the largest performing arts organization in the state of Tennessee with an annual operating budget of approximately \$5 million. Under the artistic leadership of Music Director and Conductor Kenneth Schermerhorn, the Symphony performs a 37-week season of more than 150 concerts and other musical events in communities throughout Middle Tennessee and surrounding states.

#### Position

Staff position responsible for the organization of the NSO library collection; acquisition of all new and rental music, perusal and reference materials; preparation, distribution and collection of all performance materials; coordination of bowing schedules with principal strings; generation and maintenance of accurate program records; research of performance information for department use; serves as liaison to staff and Orchestra for all questions regarding repertoire; prepares yearly library budget.

#### Qualifications:

5+ years experience as an orchestra librarian and a Bachelor's degree in music or a related field. Thorough knowledge of all periods of orchestral music, music theory, orchestration, and notation. Ability to copy music acceptable to professional standards. Thorough knowledge of publishers, editions and available errata. Extensive computer facility. Familiarity with concert production practices. Interpersonal skills, with the ability to work and communicate with a wide variety of individuals. Ability to work under stress and handle many projects simultaneously. Detail oriented. Excellent time management skills, well organized. Sense of humor.

#### Compensation:

Commensurate with experience.

pplication:

Send resume with cover letter to: Library Search, The Nashville Symphony 209 10th Avenue South, Suite 448, Nashville, TN 37203.



For details contact:

The U.S. Army Band

**Attn: Auditions** 

# The U.S. Army Band Washington, DC

announces the following position vacancies:

Baritone Vocalist
Bass Vocalist
Violin
Saxophone
Audio Engineer
Cello

204 Lee Avenue Fort Myer, VA 22211-1199 (703) 696-3643 FAX: (703) 696-3904 http://www.army.mil/armyband

Annual starting salary: \$25,803 - \$29,222
Full medical and dental benefits
30-days paid annual vacation
College loan repayment program

# Violinist/Violist for Stringed Instrument Sales

Claire Givens Violins, Inc. of Minneapolis has an immediate opening for a full-time professional sales person. Givens Violins sells and repairs fine violins, violas, cellos and bows, and accessories. Our customers range from the serious student string player to top professionals. The applicant should be a violinist/violist, preferably with retail experience. Responsibilities include the showing and sales of violins, violas, cellos, bows and accessories; counter sales; inventory monitoring; and general office duties. Excellent presentation, written and oral communication skills and basic computer literacy are required.

Compensation is commensurate with skills and experience; base pay plus commission and benefits. Send resume and cover letter to: McGladrey & Pullen, Job #9580G, Northland Executive Center, 3600 W. 80th Street-Suite 500, Bloomington, MN 55431 FAX: 612/921-7702



# The United States Air Force ACC Heartland of America Band

Major Mark R. Peterson, Commander/Conductor announces the following vacancies:

**CLARINET** Concert Band

Woodwind Quintet OBOE Concert Band PERCUSSION/SET

PIANO + VOCALIST Country / Rock / Pop

For an audition schedule contact: ACC Heartland of America Band 109 Washington Square, Suite 111 Offutt AFB NE 68113-2126 (402) 294-6046

# ORQUESTA SINFONICA DE GALICIA

**HELP WANTED** 

**VACANCIES** 

1 PRINCIPAL VIOLIN II
1 VIOLIN TUTTI
1 VIOLA TUTTI
1 CELLO PRINCIPAL
1 CELLO TUTTI
1 BASSOON PRINCIPAL

Please send applications in writing with full curriculum and a tape with orchestral repertory. Auditions will take place in La Coruna. Date and place will be informed to those invited to audition.

## ORQUESTA SINFONICA DE GALICIA

Glorieta de America, s/n. 15004 LA CORUNA - Spain Telephone: 34 81 25 20 21 Fax: 34 81 27 74 99

# BAND OF THE AIR FORCE

THE BAND OF THE AIR FORC RESERVE ANNOUNCES IMMEDIATE VACANCIES FO

# PIANO/KEYBOARD PLAYERS

The Band of the Air Force Reserve is an active duty (full time) Air Force Band.
Starting salary up to \$19,200. Benefits include free medical/dental and 30 day. annual paid vacation. All interested musicians between the ages of 18-34 shot send a resume and cassette tape to:

SSgt Bill King, Band Auditions The Band of the Air Force Reserv 550 Allentown Road Robins AFB, GA 31098-2252 or call (912) 327-0555

# **TUCSON SYMPHONY ORCHESTRA**

George Hanson, Music Director

Announces Auditions for

# **TIMPANI**

A permanent per service position Over 100 services @ \$86.95

AUDITIONS TO BE HELD IN TUCSON Saturday, January 11, 1997

For an audition application send a one-page resume to:

Steven Gamble
Personnel Manager
Tucson Symphony Orchestra
443 S. Stone Avenue
Tucson, AZ 85701

# LEHIGH VALLEY CHAMBER ORCHESTRA Donald Spieth. Music Director

Announces auditions for 97/98 Season:
Principal Bassoon - Dec. 14, 1996
Section Cello - Jan. 11, 1997

Approximately 38 services for winds and-46 services for strings, \$64 per service plus 20% for principals. Current resume and \$25 audition fee must be received by the 11/ 1/ 96 deadline (audition fee refunded at audition). Please mail resume and fee to "Auditions", LVCO, PO Box 20641, Lehigh Valley, PA 18002-0641.

## **University at Stony Brook:**

Violin, distinguished artistteacher with national reputation. FT or PT position to start Fall 1997. Position announced 1/96. New candidates: send application, resume, references by 10/25/96 to Chair, Violin Search Committee, Department of Music, SUNY at Stony Brook, Stony Brook, NY 11794-5475.

Stony Brook is an EEO/AA employer.

# HARTFORD SYMPHONY ORCHESTRA

Michael Lankester, Music Director

Announces Hartford auditions for vacancy commencing immediately in the 1996-97 Season:

# ASSISTANT PRINCIPAL OBOE

96-97 - \$294.72 per week.

Auditions to be held in November, 1996. Resume deadline October 20, 1996. If the position is filled by a current member of the orchestra, the vacated position may be offered to another audition candidate.

Management contributes an amount equal to 3% of each musician's salary to that musician's individual pension account.

Highly qualified musicians should apply with complete professional resume to:

Personnel Manager, Hartford Symphony Orchestra

228 Farmington Avenue, Hartford, CT 06105

The Audition Committee reserves the right to extend audition invitations on the basis of resume.

DO NOT SEND TAPES

# NOTICE TO AFM MEMBERS SEEKING EMPLOYMENT IN FOREIGN ORCHESTRAS

The American Federation of Musicians does not have agreements with FOREIGN ORCHESTRAS offering vacancies in the International Musician. Therefore, members are advised that the acceptance of employment in these or any other orchestras outside the jurisdiction of the Federation should be done with this in mind.

# EDUCATION/TRAINING

# Shouldn't you study with one of the world's great music faculties?

DePaul University students do just thatour faculty come from the Chicago Symphony, Lyric Opera and world-class chamber music and jazz ensembles.

> Music Admissions 1.800.4depaul music\_adm@wppost.depaul.edu



**DePaul University School of Music** 

# MANNES

SCHOLARSHIPS AVAILABLE IN ALL MAJORS



1997 AUDITIONS

**New York Audition Dates** 

January 7, 1997 March 3, 4, 5, 6, 7, 1997 May 27, 28, 29, 30, 1997 August 1997 dates to be announced

For additional information write or call

Lisa Crissman Wright, Director of Admissions Mannes College of Music 150 West 85th Street New York, N.Y. 10024 800-292-3040 or 212-580-0210

MASTER CLASSES WITH DISTINGUISHED ARTISTS



# COMPETITION

# NEW YORK COMPETITION FEBRUARY 19-24

STRING QUARTETS \* BRASS QUINTETS \* WIND QUINTETS WOODWIND SOLDISTS \* BRASS SOLDISTS

FIRST PRIZE
Free Worldwide Management - New York Recital - Commissioned work from composer
of choice - Participation in Guild projects such as radio residencies and festivals

OTHER PRIZES

Nathan Wedeen Management Awards - Channel Classics Prize - Cascade Festival Prize

Cape & Islands Chamber Music Festival Prize - J.P. Morgan Prize

regular/late: Ensembles: Dec. 20/Jan. 3 (application only)
Soloists: Nov. 1/Nov. 15 (application with tape)

CONTACT CONCERT ARTISTS GUILD FOR AN APPLICATION

TEL (212) 333-5200 - FAX (212) 977-7149 - E-MAIL CAGuild@aol.com

WEB http://www.concertartists.org MAIL 850 Seventh Avenue, Suite 1205, New York, NY 10019

# **EDUCATION/TRAINING**

# **DETROIT SYMPHONY ORCHESTRA**

Neeme Järvi, Music Director:

# **DSOH Fellowship Program for** African-American Orchestra Musicians

The Fellowship Program is designed to enhance the career development of African-American orchestral musicians through regular playing with a professional orchestra, individual coaching and mentoring, and training in audition techniques. There is an opening for one Fellow for the 1996-97 season.

Auditions will be held for all orchestral instruments except harp and tuba.

> Please send all inquiries to: DSOH Orchestra Fellowship Program Detroit Symphony Orchestra Hall **Education Department** 3711 Woodward Avenue, Detroit, MI 48201-2069 (313) 833-3362, ext. 112

The DSO is an Equal Opportunity/Affirmative Action Institution.

THE UNIVERSITY OF SOUTHERN CALIFORNIA · SCHOOL OF MUSIC ·

The Fourteenth Annual

# GREGOR PIATIGORSKY

**Seminar for Cellists** 

June 6 - 14, 1997

The Faculty:

**DENIS BROTT** • DAVID GERINGAS • BERNARD GREENHOUSE

Twelve young cellists at the beginning of their professional careers will be chosen by audition to participate in the Seninar as guests of the USC School of Music. Economy air fares, room and board, a private studio and an accompanist are provided to all participants. Cellists of all nationalities born on or after June 6, 1971 are invited to apply. Deadlines for application and audition tape: February 1, 1997. Auditions will be held between March 15 - 22 in Los Angeles, New York City and other cities . . . Special audition arrangements are made for applicants from outside the United States. For complete information, application forms and to arrange an audition appointment, write: Prof. Eleonore Schoenfeld, Director - Piatigorsky Seminar, School of Music, University of Southern California, Los Angeles, CA 90089-0851. (213) 740-3103 or (213) 681-8798.

# **Aspen Music Festival and School**

Forty-Ninth Season • June 11 - August 17, 1997

David Zinman . MUSIC DIRECTOR-DESIGNATE W. Harold Laster · DEAN

Application must be received by March 1st, 1997

2 Music School Road • Aspen, Colorado 81611 970/925-3254 • 970/925-5708 FAX e-mail: school@aspenmusic.org

TIME WARNER is the official sponsor of the Aspen Music School.



# **MUSIC ASSISTANCE FUND 1997**

AMERICAN X-SYMPHONY ORCHESTRA LEAGUE

The American Symphony Orchestra League is pleased to announce the scholarship schedule for 1997 summer and 1997-98 academic year programs.

- December, 16, 1996: Application deadline
- · February & March 1997: Auditions held in major cities

The Music Assistance fund awards scholarships of up to \$3,500 to U.S. citizens of African heritage interested in careers as

professional orchestral musicians. Applicants at least 12 years of age through college are eligible to apply.

For an application and information, contact: Alberto Gutierrez
American Symphony Orchestra League 1156 Fifteenth Street, NW, Suite 800
Washington DC, 20005-1704
Tel.: 202-776-0212
Fax: 202-776-0224
E-mail: league@symphony.org E-mail: league@symphony.org

to

# EDUCATION/ TRAINING

Do you have a passion for •

music

and a keen

Each year, up to eight fellows are chosen for the American Symphony Orchestra League's intensive, year-long program in orchestra management. Under the direct supervision of executive directors from America's leading orchestras, they gain experience in all aspects of orchestra management. Graduates of the program have established rewarding careers. If you would like to learn more about this unique program, contact the League at the address below. The application deadline for the 1997-98 program is November 1, 1996.



1156 Fifteenth Street, NW, Suite 800 Washington DC 20005-1704
Tel.: 202-776-0212 Fax: 202-776-0224

# **CELLISTS!**

Graduating students, young pros, prepare for orchestral auditions with **GUY FOUQUET,** principal cellist of **Montreal Symphony** Orchestra.

575 Strauss, Brossard, Ouebec Canada I4X 1N5 Phone and Fax: (514) 465-8155

# RADIO ANNOUNCER

**Part-Time-Work** Nights, Weekends

ON-THE-JOB-TRAINING IN LOCAL RADIO STATIONS NO EXPERIENCE REQUIRED

Free Video and Brochure tells how

1-800-295-4433

http://www.sna.com/musicbiz

# **SERVICES**

http://knock-knock.com/mie.htm \*.A Classified Resource for Stringed Instrumentalists

#### MUSICAL INSTRUMENT **E.XCHANGE**

Fax/Phone: (702) 832-8210 E-mail: mie@knock-knock.com

# Earl Williams (.500 bore)

#6 Trombones

NOW AVAILABLE



# **Drums** a SALE

And That Ain't All

# **GIGANTIC SAVINGS**

Get on Mailing List 11375 Robinwood Drive (College Plaza) Hagerstown, MD 21742 1-301-733-DRUM (3786)

- FREE CATALOG



# **Classic Music Furniture**

If you love music, our new catalog of fine hardwood music furniture may delight you. Music stands, sheet music cabinets, instrument racks, musician's tables, etc.

For FREE catalog call 1-800-324-5200 or write Alden Lee Co., Dept. FIME PO Box 3099, Menio Park, CA 94026-3099

# THE MUSIC INDUSTRY PAGES V

http://www.musicindustry.com

# THE MUSIC INDUSTRY PAGES ▼

http://www.musicindustry.com

THE MUSIC INDUSTRY PAGES ▼



# OBOE BASSOON

FREE CATALOG reeds, cane, tools, instruments, repairs

CHARLES DOUBLE REED COMPANY (603) 447-1110 30 Pleasant St, Box 2610, Conway, NH 03818

# **Music City Strings**

**Thomastik Dominant Sets** \$23.95 \$42.70 \$79.50 \$117.50 Violin Viola Cello Bass

1-800-336-1980 P.O. Box 121761 • Nashville, TN 37212

# **GET ON THE BRASSWAGON!**

EVERYTHING YOU NEED TO FILL OUT YOUR BRASS QUINTET REPERTOIRE!! BRASS QUINTET REPERTOIRE!!
MARCHES, OVERTURES, DANCES, MOVELTIES,
JAZZ TUNES, AND MORE!!! Challenging and fun
arrangements for musicians and audiences alike!!!
(Arrs. by P. Chauvin.) For FREE catalog write to:
Brasswagon Music, P.O. Box 25624,
Santa Ana, CA 92799-5624

# MUSIC COPYING KIT!



Duplicate the appearance of professional published music! Thousands of easy to rubon notes and accessories. Prepare monucorips, lead sheets, flash cards, music games, instructions. Guaranteed! Kit \$14.95 ppd. or send \$1.00 for cotalog and sampler to MUSIC-AID, 1679 Golden Arrow Drive, las Vegas, Nevada 89109.

Give to TEMPO

# from Washington, DC THE UNITED STATES ARMY

The Army's Premier Touring Musical Representative

Announces the following position vacancies:



# Concert Band

**HELP WANTED** 

The concert band performs formal concerts throughout the world. Opportunities to solo and perform chamber music are available.

> Bassoon Clarinet French Horn Harp Percussion

# Jazz Ambassadors

The Jazz Ambassadors performs concerts, clinics, and jazz festivals throughout the world.

Piano/Keyboards

# Volunteers

The Army's premier touring show band, performs a wide variety of music to include pop, rhythm and blues, country and jazz.

Soprano/Alto Pop Vocalist



Starting salary is \$25,360-28,690 annually (military rank of Staff Sergeant) plus all military benefits including the college loan repayment program. Final candidates will be selected from the tapes and will be invited to travel to Fort Meade, Maryland, for a personal interview and audition at government expense. Tapes and resumes must arrive by December 6, 1996. For tape requirments and more information write to: Commander, U. S. Army Field Band, ATTN: Auditions, Fort George G. Meade, MD 20755-5330, or call (301) 677-6232/6231, or FAX (301) 677-6533, or contact us by e-mail: woodl@meade-emh2.army.mil or visit our web site: http://www.mdw.army.mil/fband/

The United States Army is an equal opportunity employer

# THE RICHMOND SYMPHONY **ORCHESTRA**

George Manahan, Music Director

Announces the following vacancy for 1996-97

# **FOURTH FRENCH HORN**

(Temporary 1-year position)

Temporary position, 100 service guarantee @ \$70.58 per service. Services pro-rated for the 96-97 season based on date of appointment, approximately January, 1997. Includes full orchestra and chamber orchestra. Position could possibly become permanent.

> Audition Date: December 3, 1996 Application Deadline: November 15, 1996

Highly qualified applicants send one-page resume to:

LYNDA S. EDWARDS, PERSONNEL MANAGER THE RICHMOND SYMPHONY 300 West Franklin Street Richmond, VA 23220

AN EQUAL OPPORTUNITY EMPLOYER

# CEDAR RAPIDS SYMPHONY

Christian Tiemeyer, Music Director

Announces auditions for the following positions beginning January 1, 1997:

CONCERTMASTER/QUARTET - 115 services per season PRINCIPAL HORN/QUINTETS - 70 services per season ASSOCIATE CONCERTMASTER, SECTION VIOLIN,

SECTION VIOLA - 55 services per season **BASS TROMBONE** - 55 services

Possible Second Horn and Second Trumpet

If any of these positions are won by a current orchestra member, vacated position may be offered to runner-up. AUDITIONS DECEMBER 8. Possibility of added employment with the Cedar Rapids Symphony School. For further information, send a one-page resume to: Jennifer Schulte, Operations Manager, Cedar Rapids Symphony, 205 Second Avenue, SE, Cedar Rapids, IA 52401.

# The United States Air Force Band

Washington, D. C.



**Announces Vacancy For:** 

Silver Wings The USAF Band's Country Music Ensemble

**Drums** 

December 16, 1996

≈ Annual Salary \$24,600 - \$27,900 ≈ ≈ Full Military Benefits ≈ ≈ 30 Days Paid Vacation Yearly ≈

Applicants must be well versed in all styles of Country Music, from traditional to country rock. Additionally, all applicants must demonstrate their proficiency as a percussionist for possible substitute duty as needed with The Ceremonial Brass and/or The USAF Concert Band.

The audition winner must be able to enlist in the United States Air Force for a minimum period of four years. A federal security clearance for duties in support of The President of the United States will be required. The maximum age at time of enlistment is 34.

All auditions will be held at Bolling Air Force Base, Washington, D. C. For audition consideration and additional information contact:

Materials must be received at the following address no later than 30 days prior to the above audition dates.

**Auditions / BADP** The U.S. Air Force Band 201 McChord Street Bolling AFB, DC 20332-0202

202-767-7908 or 202-767- 4224 FAX: 202-767-0686

For information on band officer auditions (commanders / conductors), please contact SAF/PAC at 703-695-0019

**An Equal Opportunity Employer** 



# THE NASHVILLE SYMPHONY

Kenneth Schermerhorn, Music Director

# **ASSISTANT LIBRARIAN**

Orchestra:

Recently completing its 50th Anniversary Season, The Nashville Symphony is the largest performing arts organization in the state of Tennessee with an annual operating budget of approximately \$5 million. Under the artistic leadership of Music Director and Conductor Kenneth Schermerhorn, the Symphony performs a 37-week season of more than 150 concerts and other musical events in communities throughout Middle Tennessee and surrounding states.

Part-time staff position responsible for assisting the organization of the NSO library collection; assist in the preparation, distribution and collection of all performance materials; responsible for the maintenance of accurate program records; will participate in research of performance information for department use; serves as an on-site representative for the library at orchestra services as needed; will assist the Librarian in any projects as assigned. This position reports to the Librarian.

Qualifications:

Bachelor's degree in music or a related field. Knowledge of all periods of orchestra music, music theory, orchestration, and notation is preferable. Ability to copy music acceptable to professional standards. Extensive computer facility. Familiarity with concert production practices. Interpersonal skills, with the ability to work and communicate with a wide variety of individuals. Ability to work under stress and handle many projects simultaneously. Detail oriented. Excellent time management skills, well organized.

Part-time position; hourly basis on a flexible schedule; will work between 20-25 hours on average per week. Hourly rate commensurate with experience.

Send resume with cover letter to: Library Search, The Nashville Symphony 209 10th Avenue South, Suite 448, Nashville, TN 37203.

# **NORTHEASTERN PENNSYLVANIA PHILHARMONIC**

Hugh Keelan, Music Director Announces an opening for:

PRINCIPAL SECOND VIOLIN

Auditions will be held: Wednesday, November 13, 1996 in Wilkes-Barre, PA

Mail or fax a one-page resume (no cover letter) to:

Martin Webster, Personnel Manager, NEPP Box 71 • Avoca, PA 18641 • Fax number 717-457-5901

Resumes must be received by November 1. No phone inquiries. Repertoire will be faxed or mailed to candidates. Northeastern Pennsylvania Philharmonic is a per service orchestra whose primary performances are in Wilkes-Barre and Scranton, PA. Approximate number of services: 45 • Current principal rate per service: \$109.80

# PACIFIC SYMPHONY ORCHESTRA

Carl St. Clair, Music Director

Announces a vacancy for

# CONCERTMASTER

Highly qualified individuals are invited to send a one-page resume postmarked no later than November 15, 1996 to:

> Paul Zibits, Personnel Manager **Pacific Symphony Orchestra** 1231 East Dyer Road, Suite 200 Santa Ana, CA 92705-5606

Preliminary screening will be done by tape and/or by invitation.

Salary is commensurate with experience and qualifications.

No information will be given out over the phone.

Pacific Symphony Orchestra is an equal opportunity employer.

# HELP WANTED

# THE LOS ANGELES PHILHARMONIC

ESA-PEKKA SALONEN, MUSIC DIRECTOR

Vacancy to commence based upon the winner's availability and the Los Angeles Philharmonic schedule

# PRINCIPAL SECOND VIOLIN

Preliminary auditions for Principal Second Violin will be held in Los Angeles on January 6 & 7, 1997 with final auditions on January 8, 1997.

Deadline for submitting resumes is November 18, 1996.

The Los Angeles Philharmonic Auditions and Renewals committee reserves the right to dismiss immediately any candidate not meeting the highest professional standards at these auditions. For audition repertoire and further information, please write, stating details of musical education and experience to:

> Ellie Nishi, Auditions Coordinator Los Angeles Philharmonic 135 North Grand Avenue Los Angeles, California 90012

Repertoire information will not be given over the telephone. The Los Angeles Philharmonic is an equal opportunity employer.

# **SERVICES**



Free · Free · Free · Free · Free · Free String Music Catalog

Great gig music for string quartet! **Brass Music Catalog** Check out our brass quintets!

We specialize in chamber music **Latham Music Enterprises** 

209 Gregory St. Greensboro NC 27403 800-645-7022 (US) or 910-379-7270 910-273-1499 (NEW FAX)

# NEW YORK PHILHARMONIC

KURT MASUR, MUSIC DIRECTOR

Announces Auditions for:

#### PERCUSSION/ASSISTANT TIMPANI (1 position)

Employment to begin at the earliest availability of chosen candidate. Applicants may receive information regarding the audition by sending a one-page written resume, no later than November 15, 1996.

Applications Due - December 5, 1996 Tapes Due - February 15, 1997 Preliminary Auditions - March 13, 14, 15, 1997 Semi-Final Auditions - March 21, 22, 1997 Final Auditions - March 25, 1997

Tape resumes may be requested by the Audition Committee to determine qualifications of candidates for these positions. Application and repertoire information will be sent upon receipt of resume.

A limited number of highly qualified applicants will be invited to audition. The Audition Committee of the New York Philharmonic reserves the right to dismiss immediately any candidate not meeting the highest professional standards at these auditions.

PLEASE DO NOT SEND TAPES AT THIS TIME Repertoire will not be given over the phone.

Address applications to: Carl R. Schiebler, Orchestra Personnel Manager, New York Philharmonic

10 Lincoln Center Plaza, Avery Fisher Hall, New York, NY 10023. AN EQUAL OPPORTUNITY EMPLOYER

# BUFFALO PHILHARMONIC ORCHESTRA Maximiano Valdes, Music Director

Doc Severinsen, Principal Pops Conductor

Announces the following vacancies (subject to internal orchestra audition):

# ASSOCIATE CONCERTMASTER · PRINCIPAL BASSOON

**RESUME DEADLINE: OCTOBER 26, 1996.** 

Auditions to be held in December 1996. Employment will begin as the winner's availability and the BPO schedule allow. In the event a member of the section wins the position, applicants will be notified and considered for the open position. Highly qualified applicants please send a one-page typed resume including current address and telephone number to:

> Buffalo Philharmonic Orchestra, Attn: Audition Manager 71 Symphony Circle, Buffalo, NY 14213

Cassette tapes may be required to supplement resume. Please do not send tapes at this time. Audition information will not be provided over the phone.

The Audition Committee of the BPO reserves the right to dismiss immediately any candidate not meeting the highest professional standards at these auditions

**EQUAL OPPORTUNITY EMPLOYER** 

# CINCINNATI SYMPHONY ORCHESTRA

JESUS LOPEZ-COBOS, MUSIC DIRECTOR

# CINCINNATI POPS ORCHESTRA

**ERICH KUNZEL, CONDUCTOR** 

Announces the following vacancies beginning September 1997

# SECTION VIOLA

Preliminaries will be held in Cincinnati on January 13, 1997 with finals scheduled for January 14, 1997.

# SECTION FIRST VIOLIN

Preliminaries will be held in Cincinnati on January 27, 1997 with finals scheduled on January 28, 1997. In the event a current CSO member wins this audition the resultant vacancy may be offered to the runner-up of the audition.

Scale for the 1997-98 Season will be \$71,890 plus complete benefits package, 7 weeks paid vacation, plus 2 additional paid weeks off.

Only highly qualified applicants should send one-page resume and \$50.00 REFUNDABLE DEPOSIT to:

Rosemary Waller, Personnel Manager, Cincinnati Symphony Orchestra 1241 Elm Street, Cincinnati, Ohio 45210

Deadline for receiving resumes and checks in our office for the Section Viola audition is November 18, 1996. Deadline for receiving resumes and checks in our office for the Section First Violin audition is December 2, 1996.

The Cincinnati Symphony Orchestra is an Equal Opportunity Employer.

# OPENING FOR TRUMPET

(Concert Band/Brass Quintet)

# **OPENING FOR PERCUSSION**

United States Air Force Band of the Rockies Colorado Springs, CO

\*married, living off base

Annual Salary approximately \$24,400\* 30 days paid vacation yearly Full military benefits

• Maximum age at enlistment is 34

# For audition requirements call before: October 31, 1996 for trumpet November 20, 1996 for percussion

Director of Auditions The U.S. Air Force Band of the Rockies 520 Otis Street Peterson AFB, CO 80914-1620

For more audition details call: (719) 333-2937 Fax: (719) 333-3806

PHE SSIDE

TRUMPET

AUDITIONS

# THE POLY BAND STAND



• STRONG • LIGHTWEIGHT

A MUST FOR PROFESSIONALS

REASONABLY PRICED

WE WILL CUSTOMIZE

WITH YOUR BAND LOGO

N-BEE ideas - 13291 Kenroyal Dr. - St. Louis, MO 63131 h: 314-966-4129 • FAX: 314-966-6923

# **JOBS OVERSEAS**

Monthly neweletter. Orchestra vacancles in Europe and around the world. 11 issues USA / Canadian subscribers: \$37.00 Foreign subscribers: \$48.00

**Overseas Musician** P.O. Box 8989, Fullerton, CA. 92684

Valises Aluminium Rouillard

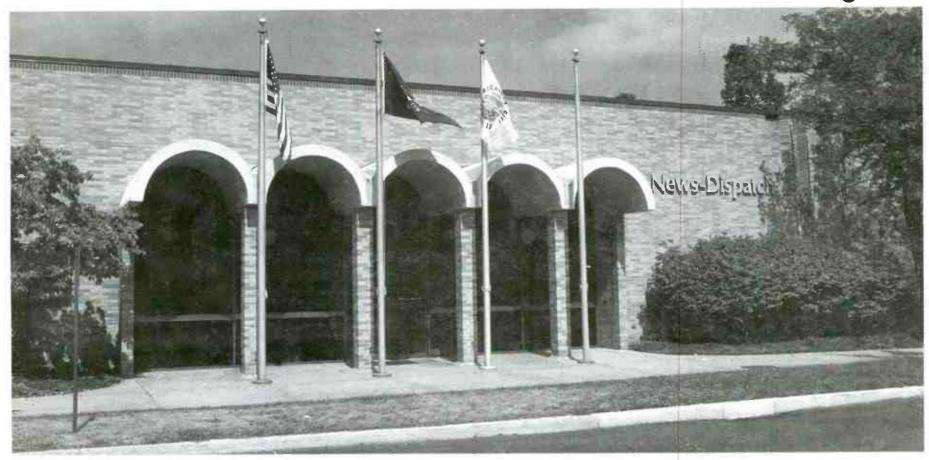


Cello Case Strong / Light \$850 U.S.

22 Pl. Latour, Laval, Québec Canada H7L 3G4 Tel./ fax (514) 622-8409

**Give to TEMPO** 

# Our Best Wishes On Your 100th Anniversary



We're proud to be the printers of your fine publication.

# The News-Dispatch

121 W. Michigan Boulevard Michigan City, IN 46360 219-874-7211 • 800-489-9292 • Fax (219)872-8511



ndnews@niia.net

http://www.nixonnews.com/news\_dispatch

# Association, Local 269, Harrisburg • Sault Ste Marie Musicians' Association, Local 276 • Musicians' Protective Union, Local 278, South Bend • London Musicians' Association, Local 279 • Musicians' Protective Union, Local 281, Plymouth • Pensacola Federation of Musicians, Local 283 • Waukegan Federation of Musicians, Local 284 • The Musicians' Association of Eastern Connecticut, Local 285-403, New London • Kankakee Musicians' Association, Local 288 • Dubuque Musicians' Association, Local 289 • Musicians' Mutual Protective Association, Local 292, Santa Rosa ● Hamilton Musicians' Guild, Local 293 ● The Greater Lancaster Federation of Musicians, Local 294 • Wichita Musicians' Association, Local 297 • Niagara Region Musicians' Association, Local 298 • Merimack Valley Musicians' Association, Local 300, Lowell • Musicians Protective Union, Local 301, Pekin-Lincoln • Haverhill Musicians' Association, Local 302 • Waco Musicians' Association, Local 306 • Musicians' Protective Union, Local 307, La Salle • Professional Musicians' Association, Local 308, Santa Barbara • The Lima Federation of Musicians, Local 320 • Musicians' Protective Union, Local 321, Middletown • Musicians' Association of San Diego County, Local 325 • Waterloo Federation of Musicians, Local 334 • Burlington Musical Society, Local 336 • Greensburg Musical Society, Local 339 • Freeport Musical Association, Local 340 • The Norristown Musicians' Association, Local 341 • Charlotte Musicians' Association, Local 342 • Manchester Federation of Musicians, Local 349 • Musicians' Protective Union, Local 350, Collinsville • Vermont Musicians' Association, Local 351, Burlington • Musicians' Association, Local 353, Long Beach • Cape Breton Professional Musicians' Association, Local 355 • Macon Federation of Musicians, Local 359 • Greater Eastside Musicians, Local 360, Bellevue • Musicians' Protective Union, Local 362-691, Huntington • Portland-Lewiston Musicians' Association, Local 364-409 • Musicians' Protection Union, Local 367, Vallejo • Reno Musicians' Union, Local 368 • Musicians' Union of Las Vegas, Local 369 • Musicians' Protective Union, Local 373, Perth Amboy • Concord Federation of

*Musicians, Local 374* • Oklahoma City Federation Protective Union, Local 380, Binghamton • Brockville Musicians' Association, Local 384 • Jackson • Central Florida Musicians' Association, Association, Local 390 • Framingham-Marlborough Westchester-Putnam Musicians' Association, • Local 400, Hartford • Local 401-750, Lebanon • des Musiciens du Quebec, Local 406, Montreal Association, Local 411, Bethlehem • Stratford Federation of Musicians, Local 421 • Musicians' 427-721, Tampa Bay • Austin Federation of Society, Local 436-515 • Local 440, New Britain 443, Oneonta • Musicians' Association of Association, Local 446, • Local 447-704, Local 450, Iowa City • Musicians' Protective Virginia • The Mount Baker Musicians' Association, Association, Local 463 • El Paso Federation

# The AFM: Celebrating One Hundred Years of Unity, Harmony, Artistry

of Musicians, Local 375-703 • Musicians' Musicians' Association, Local 382, Fargo • Musicians' Protective Union, Local 387, Local 389, Orlando • Edmonton Musicians' Musicians' Association, Local 393 • Upper Local 398, Ossining • Local 399, Asbury Park Local 404, New Philadelphia-Dover • La Guilde • Local 407-613, Mobile • Musicians' Musicians' Association, Local 418 • La Porte Protective Union, Local 424, Richmond • Local Musicians, Local 433 • Pottsville Musical • Musicians' Protective Association, Local Jacksonville, Local 444 • Regina Musicians' Savannah • Musicians' Protective Union, Union, Local 452, Pittsburg • Local 459, Local 461, Anacortes • Lincoln Musicians' of Musicians, Local 466 • Brantford

Musicians' Association, Local 467 • Asociacion Puertorriqueña de Musicos Profesionales, Local 468, San Juan • Watertown Musicians' Association, Local 469 • Local 472, York • Southern Idaho Musicians Association, Local 474, Sun Valley • Musicians' Protective Union, Local 482, Portsmouth • Musicians' Protective Union, Local 492, Moundsville • Missoula Professional Musicians' Association, Local 498 • Middletown Musicians' Protective Association, Local 499 • Musicians' Association, Local 500, Raleigh • Charleston Federation of Musicians, Local 502 • Saratoga Musical Union, Local 506 • Fairmont Federation of Musicians, Local 507 • Torrington Musicians' Association, Local 514 • Kingston Musicians' Union, Local 518 • Newport Federation of Musicians, Local 529 • Marion Musicians' Association, Local 531 • Amarillo Federation of Musicians, Local 532 • Musicians' Protective Union, Local 536, St. Cloud • Baton Rouge Musicians' Association, Local 538 • Flint Federation of Musicians, Local 542 • Musicians' Protective Association, Local 546, Knoxville • Calgary Musicians' Association, Local 547 • Saskatoon Musicians' Association, Local 553 • Lexington Musicians' Association, Local 554-635 • Musicians' Protective Union, Local 560, Pendleton • Allentown Musicians' Association, Local 561 • Windsor Federation of Musicians, Local 566 • Local 567, Albert Lea • Atlantic Federation of Musicians, Local 571, Halifax • Pocono Musicians, Local 577 • Michigan City Federation of Musicians, Local 578 • Jackson Federation of Musicians, Local 579 • Local 580, Clarksburg • Musicians' Mutual Protective Association, Local 581, Ventura • Chatham Federation of Musicians, Local 582 • Professional Musicians of Arizona, Local 586 • Thunder Bay Musicians' Association, Local 591 • Tri-County Federation of Musicians, Local 592, Charleroi • Local 595, Vineland • Uniontown Musical Society, Local 596 • Greenville Musicians' Association, Local 599 ● Musicians' Protective Union, Local 618, Albuquerque ● Ann Arbor Federation of Musicians, Local 625 ● New Kensington Musical Society, Local 630 • Local 642, Helena • Corpus Christi Musicians' Association, Inc., Local 644 • Local 649, Hamburg • Anchorage Musicians' Association, Local 650 • Miami Federation of Musicians, Local 655 • Lake and Geauga County Federation of Musicians, Local 657, Willoughby • Central Pennsylvania Musicians' Association, Local 660 • Atlantic City Musicians' Association, Local 661-708 • Musicians' Protective Union, Local 674, Covington • Musicians' Association of Hawaii, Local 677, Honolulu • Elkhorn Federation of Musicians, Local 680 • Huntsville Musicians' Association, Local 682 • Musicians' Mutual Association, Local 689, Eugene • Greenville Federation of Musicians, Local 694 • Musicians' Protective Association, Local 709, Bozeman • Metro East Musicians' Union, Local 717, Granite City • Musicians' Association of Southwest Florida, Local 730, Fort Myers • Valparaiso Area Professional Musicians' Union, Local 732 • Musicians' Protective Union, Local 746, Plainfield • Musicians' Protective Union, Local 759, Pontiac • Local 770, Hagerstown • Tucson Federation of Musicians, Local 771 • Musicians' Protective & Benefit Association of Mitchell, Local 773 • Mississippi Coast, Local 777 • Pontiac Federation of Musicians, Local 784 • Local 798, Taylorville • Associated Musicians of Greater New York, Local 802 • Musicians' Association of the Palm Beaches, Local 806 • Musicians' Protective Union, Local 809, Middletown • New Brunswick Musicians' Association, Local 815, Saint John • Timmins Musicians' Association, Local 817 • Newfoundland and Labrador Musicians' Association, Local 820, St. John's • Local 1000

