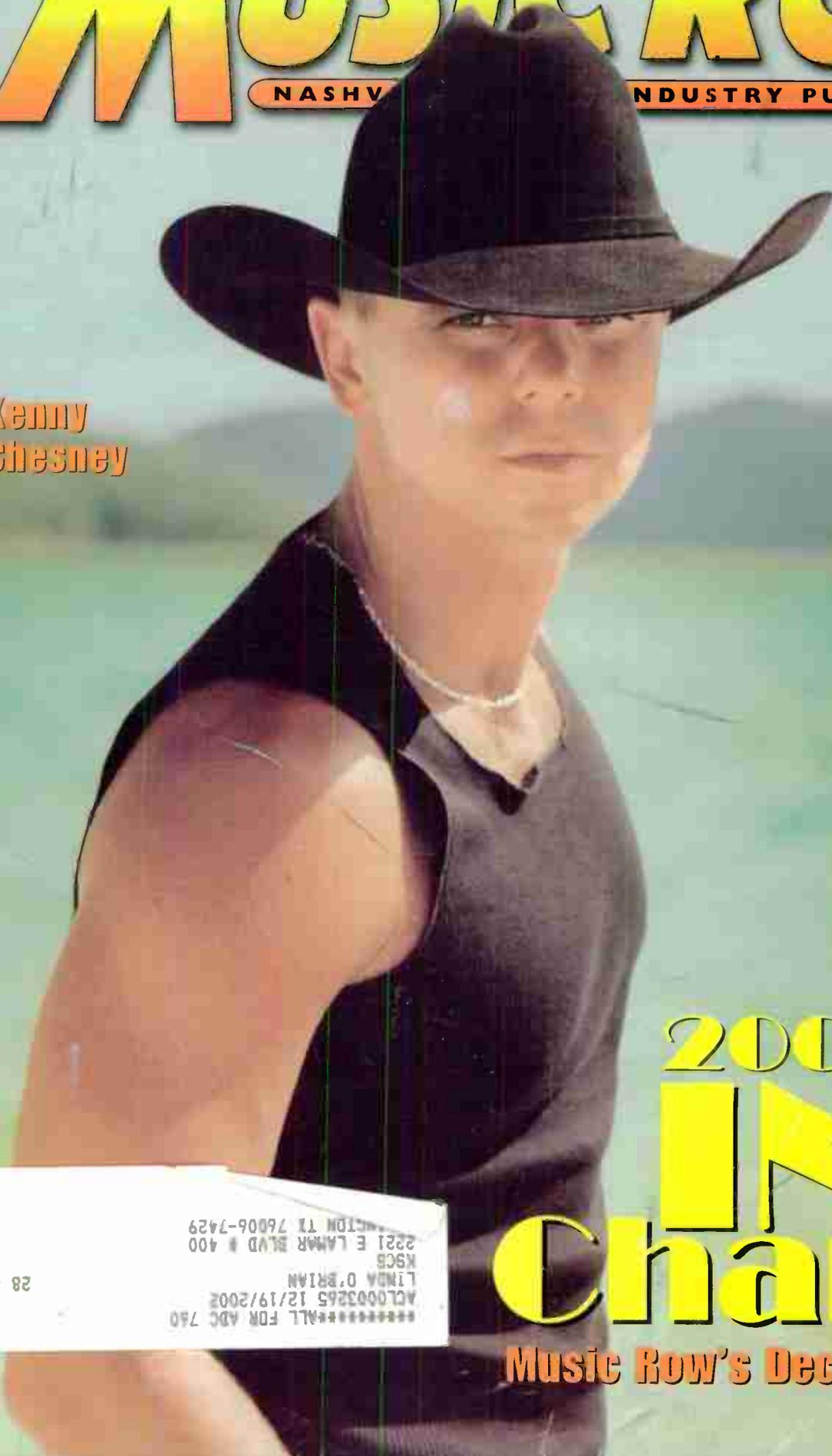


MUSIC ROW

NASHVILLE INDUSTRY PUBLICATION

Kenny
Chesney



2002 IN Charge

Music Row's Decision Makers

*****ALL FOR ADC 750
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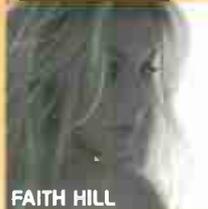
(These All-Stars Did)



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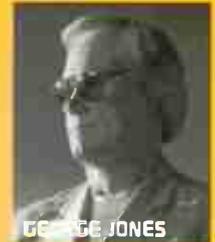
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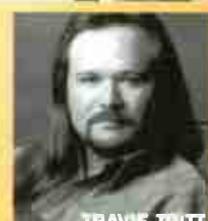
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TRAVIS TRITT



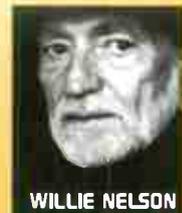
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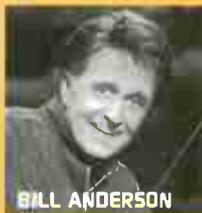
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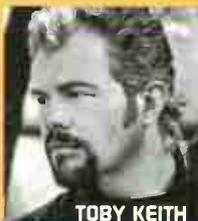
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On the Cover
Kenny Chesney

Current Single: "Young"
Current Album: *No Shoes, No Shirt, No Problems*
Current Video: "Young"
Current Producers: Buddy Cannon, Norro Wilson, Kenny Chesney
Hometown: Luttrell, Tenn.
Birthdate: March 26
Management: International Management Services (IMS)
Booking: Dale Morris & Associates
Recent Hits: "Don't Happen Twice," "I Lost It" "What I Need To Do"
Awards: TNN and CMT Country Weekly Fast Track Award 2001, 2002 ACM Top Male Vocalist Nominee
RIAA Certs: *Greatest Hits*—double platinum; *Everywhere We Go*—double platinum; *I Will Stand*—platinum; *Me & You*—gold
Interesting Facts: Recently went through spring football practice with Florida State University program, fanatical about exercise
Outside Interests: Island hopping, movies
Musical Influences: George Jones, Conway Twitty, Jackson Browne
Favorite Records: *Running On Empty*, Jackson Browne; *Storms of Life*, Randy Travis; *Changes in Attitude*, *Changes in Latitude*, Jimmy Buffett; *Back in Black*, AC/DC

Kenny Chesney is at the top of his game, coming off two back-to-back double platinum albums for his *Greatest Hits* and *Everywhere We Go*.

As for his new album, *No Shoes, No Shirt, No Problems*, which has already spawned the hit single "Young," Chesney says, "I think I was strong enough to put more of myself in these songs...because it's scary to put yourself out there like this." He adds, "But if you truly have the audience I believe I do, then you owe them that. After all, I can't imagine giving them less than the truth—and since the last album, I've lived a lot of life and learned a lot of lessons. It's all here, if you listen."

Chesney is currently on the road, headlining the No Shoes, No Shirt, No Problems Tour across the country. "To me, when people come to our shows,

I want them to check their drama, their problems, their trouble at the door," he says. "We're here to make sure people have a good time."



IN Charge

- 7 **The Decision Makers Gallery:** Alphabetical listing by last name
- 59 **Label Staff Appendix:** Includes Employee and Artist Roster
- 64 **Professional Categories Appendix:** Listing by job description
- 66 **Company Affiliation Appendix**

Welcome to the fourteenth edition of *In Charge*. Reflecting the belt-tightening Nashville's entertainment industry (and the music industry nationwide) continues to endure, this year's volume has slimmed from last year's 472 entries to a more concise 428. Readers have commented that they find the **Label Appendix** extremely valuable and so we have expanded the number of labels listed this year. Not surprisingly, challenges bring change, new ideas, new faces and accordingly there are 61 new listings in this year's **Decision Makers Gallery**.

Our goal with this guide (*In Charge* should not be confused with some kind of social register) remains to present and profile the most influential figures in the Nashville-based entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others. As always, we have tried to approach this subjective task in an objective manner and, as always, we welcome your suggestions for next year's book. Because this tome attempts to chronicle those dynamic individuals redefining a constantly changing industry, our challenge is to search out the team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task—but a labor of love. Regardless, the annual contents of *In Charge* contain a wealth of information about Nashville's music industry and, when looked at as a series, highlight the faces and personalities of those whose combined achievements are reshaping the destiny of our city's renowned music machine.

Special thanks to *Music Row's* Renaissance thinkers—and doers—GM Operations **Chuck Aly**, Managing Editor **Richard D. McVey II**, Art Director **Christie King**, Senior Writer/Chart Director **John Hood**, Administrator **Susana Ross**, Receptionist/Administrative Assistant **Eileen Shannon** and to our esteemed readers and advertisers. You are all greatly appreciated.

As Ever,

David M. Ross, Publisher



David M. Ross
Publisher/Editor
 ross@musicrow.com

♦♦
 Susana Ross
Administrator
 s.ross@musicrow.com

Chuck Aly
GM Operations
 c.aly@musicrow.com

♦♦
 Eileen Shannon
Receptionist/Admin. Asst.
 eileen@musicrow.com

Richard D. McVey II
Managing Editor
 mcvey@musicrow.com

♦♦
 Robert K. Oermann
Single Reviews

Christie King
Art Director/Prod. Mgr.
 christie@musicrow.com

♦♦
 O'Neil Hagaman
Financial

John Hood
Senior Writer
 hood@musicrow.com

♦♦
 Alan Mayor
Photography

Contributing Writers: Larry Wayne Clark, John Norris, Ron Young

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The Gallery



Jaye Albright
President, Country

McVay Media
7699 Fletcher Bay Rd. NE
Bainbridge Island, WA 98110
206-498-6261
Fax: 206-780-9200
jayemcvay@aol.com
www.jayealbright.com

A 40-year radio veteran, Albright consults more than 30 radio stations as well as group owners like Clear Channel, Infinity, Emmis, Morris, Pattison and others.

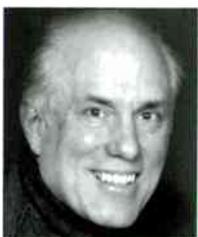


John Alexander
Music Marketing Manager
GAC/Jones Radio Network/
Countrystars.com

33 Music Sq. W. #102A
Nashville, TN 37203
615-255-4620
Fax: 615-255-4618
jalexander@mediaamerica.com

www.countrystars.com

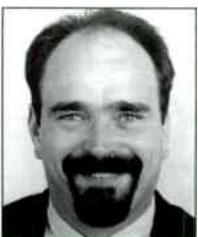
Develops strategic cross-platform marketing campaigns for major and independent releases through placement on Great American Country (GAC), Jones Radio Network, Countrystars.com and other Jones MediaAmerica properties. • CMA • NY Mets baseball, collecting Beatles memorabilia



Bruce Allen
President

Bruce Allen Talent
#500-425 Carrall St.
Vancouver, BC V6B 6E3
604-688-7274
Fax: 604-688-7118
info@bruceallen.com
www.bruceallen.com

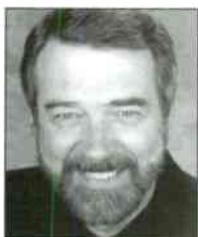
Has owned his management company for over 30 years. Manages Martina McBride, Bryan Adams and Anne Murray. • Board—CMA • Sports, collectables



Jeffery A. Allen
VP Finance

Sony Music Nashville
34 Music Sq. E.
Nashville, TN 37203
615-742-4321
Fax: 615-742-5734
jeff_allen@sonymusic.com
With Sony since January

1995. Previously VP Finance, Liberty Records and Director of Banking and Insurance for Capitol-EMI Music. • Board, W.O. Smith School • Golf, motorcycles, political satire, Predators



Paul Allen
Executive Director
Country Radio

Broadcasters, Inc.
819 18th Ave. S.
Nashville, TN 37203
615-327-4487
Fax: 615-329-4492
paul.allen@nashville.com

www.crb.org

Allen oversees and coordinates planning for the annual and regional Country Radio Seminars and provides other services to country radio stations; coordinates the Country DJ Hall of Fame. • Member, NAB, CMA, ACM; Leadership Music Alumnus, Adjunct faculty member MTSU Dept. of Recording Industry

Sharon Allen

Publicist, The Brokaw Company

P.O. Box 125
Nashville, TN 37202
615-384-6964 Fax: 615-384-6964
sljallen@aol.com

Heads Nashville office of this firm which represents Mark Chesnut.



Kathy Allmand
President

FrontPage Publicity
P.O. Box 60628
Nashville, TN 37206
615-383-0412
Fax: 615-383-0866
kathyallmand@
frontpagepublicity.com

Oversees media initiatives and press activities for Dixie Chicks, Travis Tritt, Cyndi Thomson, Martina McBride, George Strait, Gary Allan, Naomi Judd • Leadership Music, NARAS, ACM, CMA • Frequenting Home Depot, biking, target shooting, my son Preston

Jeff Altheide

Manager, Dreamhire

916 19th Ave. S.
Nashville, TN 37212
615-321-5544 Fax: 615-321-0579
jeff.altheide@dreamhirenashville.com
www.dreamhire.com
With this pro audio equipment rental company seven years. • NAPRS

Chuck Aly

GM Operations, Music Row Publications

1231 17th Ave. S.
Nashville, TN 37212
615-321-3617 Fax: 615-329-0852



c.aly@musicrow.com
www.musicrow.com
With company five years. Writes and edits features, columns and reviews. Assists publisher David Ross in developing and implementing strategies for the company's publications. Author of "sell out: the ballad of danny tamburin." • Football (Cowboys, baybee!), paintball



Kathy Armistead
President

Karma Marketing Concepts
P.O. Box 158292
Nashville, TN 37215
615-742-8007
Fax: 615-298-2011
mskarmi@aol.com

www.karmamarketingconcepts.com

Oversees this tour marketing, sponsorship and event production company. Clients include SheDAISY, Tennessee State Museum and Gaylord. • Leadership Music, CMA • Live music, travel, historic restoration

Mike Atkins

Senior VP, Artist Management
TBA Entertainment Corporation

300 10th Ave. S.
Nashville, TN 37203
615-345-4554 Fax: 615-254-4267
matkins@tbaent.com • www.tbaent.com

Twenty-plus year entertainment industry veteran sold his firm, Mike Atkins Management, to TBA in 1999. At the time it was the largest management company in the Christian music industry. TBA represents Jaci Velasquez, Point of Grace, 4HIM, FFH, Wayne Watson, Scott Krippayne, and many others.



Alison Auerbach
Owner

Alison Auerbach Public Relations
2607 Westwood Dr.
Nashville, TN 37204
615-297-1033
Fax: 615-297-5030
alisonapr@aol.com

Seven-year-old company handles national publicity for clients including Vince Gill, Chris Cagle and Warner Bros. AAPR shares office space, and in some cases responsibility for servicing clients, with The Press Office. • ACM, CMA, NARAS • Collects vintage artifacts from the '50s and '60s, fishing



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saustin@curb.com • www.curb.com
With Curb 13 years, Austin is responsible for all visual elements including video, still photography, single and album covers and print advertising. • CMA, ACM, NARAS • Ballroom dancing and fitness training



Janice Azrak
Senior VP Creative Services

Warner Bros. Nashville
20 Music Sq. E.
Nashville, TN 37203
615-748-8000
Fax: 615-214-1467
jazrak@wbr.com

With label 25 years. Primary duties include producing videos, creating packages, merchandise and ads.
• CMA, ACM, NARAS, Leadership Music



Ron Baird
Agent

Creative Artists Agency
3310 West End Ave., Fl. 5
Nashville, TN 37203
615-383-8787
Fax: 615-383-4937
rbaird@caa.com

Baird is a 26-year booking veteran with the Jim Halsey Co. and William Morris Agency, and for the past 11 years, CAA. Baird opened the Nashville office in 1991. Oversees administration for the office and is the responsible agent for Shania Twain, Martina McBride, Billy Dean, Jamie O'Neal, Olivia Newton John, Shane Minor, Mindy McCready, Cyndi Thomson, Steve Wariner and others. • President, CMA (2002); Board, Leadership Music, W.O. Smith. Guest lecturer at Vanderbilt University 12 times in the past six years.
• Skiing, hiking, backpacking, outdoor sports, being with family



Tom Baldrica
VP National Promotion
RCA Label Group/BNA

1400 18th Ave. S.
Nashville, TN 37212
615-301-4403
Fax: 615-301-4475
tom.baldrica@bmg.com
www.bnarecords.com

Handles national strategies for promotion staff, directs relations with national radio and maintains artist, manager, radio and label relations. With the company nine years. • Board of Directors—CRB, Leadership Music • Collects baseball cards and Batman paraphernalia, plays tuba, golf



Craig Bann
VP Promotions & Marketing, AristoMedia

1620 16th Ave. S.
Nashville, TN 37212
615-269-7071
Fax: 615-269-0131
cbann@aristomedia.com
www.aristomedia.com

A 12-year veteran of the company, Bann oversees day-to-day activities, with an emphasis on video.
• CMA, Leadership Music • Sports, reading

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John C. Barker
President
ICG

P.O. Box 24149
Nashville, TN 37202
615-329-3999
Fax: 615-329-4070
jbarker@icgcopyright.com
www.icgcopyright.com

Owner of this 12-year-old company. Oversees copyright management, new markets and clients, which include Roy Orbison Music, Still Working Music and Allen Shamblin Music. • CMA, GMA, Copyright Society of the South, Copyright Society of the USA
• Biking, running, church, family, golf



Paul Barnabee
VP, Finance
RCA Label Group

1400 18th Ave. S.
Nashville, TN 37212
615-301-4342
Fax: 615-301-4392
paul.barnabee@bmg.com
Barnabee handles financial

and deal analysis, sets budget for each fiscal year and oversees monthly financial reporting and office administration.



Laura Ford Bartschi
GM, Studio Instrument Rentals, Inc.

1101 Cherry Ave.
Nashville, TN 37203
615-255-4500
Fax: 615-255-4511
lfbartschi@mindspring.com

With company 14 years. Bartschi oversees all aspects of the Nashville branch of this national company which rents music equipment and offers rehearsal/showcase spaces, among other services. • NARAS
• Bowling, motorcycling, the beach and movies



Tom Becci
Senior VP Finance & Operations
Capitol Nashville

3322 West End Ave. Fl. 11
Nashville, TN 37203
615-269-2000
Fax: 615-269-2023
tom.becci@emicap.com

www.capitol-nashville.com
With the label since 1993. Responsible for finance, business affairs, accounting, information technology and office administration. • CMA, ACM, NARAS • Golf



Bob Beckham
Chairman, HoriPro Entertainment Group

1819 Broadway
Nashville, TN 37203
615-329-0890
Fax: 615-329-1874
beckham@horipro.com
Beckham headed Combine

Music for 23 years and has been with HoriPro more than 11. • Board, Bill Hall Scholarship Fund; member, CMA, ASCAP, BMI, NARAS, NSAI



Robert Beeson
President
Essential Records

741 Cool Springs Blvd.
Franklin, TN 37067
615-261-6500
Fax: 615-261-5907
www.essentialrecords.com
Founded the label, manages

creation, marketing and promotion of all product for Essential Records and new imprint Watershed. Artists include Jars of Clay, FFH and Third Day.
• Board, GMA • Cooking



John C. Beiter
Attorney/Partner
Loeb & Loeb

45 Music Sq. W.
Nashville, TN 37203
615-749-8300
Fax: 615-749-8308
jbeiter@loeb.com
www.loeb.com

With company two years. Represents clients in all aspects of the music industry, including SESAC, TBA Entertainment, Malaco Records and Janis Ian.
• General Counsel to NSAI, Americana Music Association, SOLID; former Chair, Nashville Bar Association Entertainment Law Committee; member, CMA, NARAS • Guitar (playing), soccer (watching), food (eating)



Lisa Gladfelter Bell
Owner
LGB Media

1228 Pineview Ln.
Nashville, TN 37211
615-834-4944
Fax: 615-837-2715
LGBmedia@bellsouth.net

Veteran music business publicist started this full-service public relations company in 1998. Represents Lyric Street Records artist roster including Aaron Tippin, Kevin Denney, SheDaissy, Rascal Flatts, Sonya Isaacs, Brian McComas and Ricky Skaggs. • CMA • Reading, cooking, nieces Madison and Rowan

See Company & Category
appendices
page
58-70



Renee Bell
VP A&R
RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4309
 Fax: 615-301-4303
 renee.bell@bmg.com

With the company over six years. Instrumental in signing Sara Evans, Pinmonkey, Tommy Shane Steiner and Kellie Coffey. Handles A&R for Martina McBride, Kenny Chesney, Tracy Byrd, Brooks & Dunn and Alan Jackson. Previously with MCA where she was instrumental in signing The Mavericks and David Lee Murphy. • NARAS



David James Bennett
VPIGM
Filmworkers' Club
 1006 17th Ave. S.
 Nashville, TN 37212
615-322-9337
 Fax: 615-322-9344
 davidb@filmworkers.com

www.filmworkers.com
 With the firm six years, Bennett supervises management and development of this high end broadcast post production facility. Clients include CMT, Tangible Vision, Deaton Flanigen, Pecos Films, Picturevision and The Collective. • Board, NATAS mid-South chapter, Friends of Watkins, Family and Childrens' Service • Martial arts, bicycling, being a dad



Lynn Bennett
President/Owner
StagePost
 255 French Landing
 Nashville, TN 37228
615-248-1978
 Fax: 615-242-8861
 mail@stagepost.com
 www.stagepost.com

Bennett has owned and operated this film, video and post production house for 24 years. Writes and produces many of the videos. Clients include CNN, CBS, Comcast, CMT International and PLA Media. • Boards of Watkins Institute, TN Film Commission • Traveling, hiking, scuba diving



Craig Benson
Owner
Law Offices of Craig Benson Assoc.
 1207 17th Ave. S. #300
 Nashville, TN 37212
615-320-0660
 Fax: 615-320-0909
 cbenson@maestrolaw.com

Attorney's clients include Graham Brothers Entertainment, H2e Records, Encore Entertainment, Chuck Howard, Keith Follesé, Tammy Cochran, Righteous Brothers. • Copyright Dynamics LLC member, Editions Fairwood France SARL/Partner • Wine, travel and, of course, all things Porsche



Ed Benson
Executive Director
Country Music Association
 1 Music Circle S.
 Nashville, TN 37203
615-244-2840
 Fax: 615-726-0314
 ebenson@CMAworld.com

www.CMAworld.com
 With CMA 22 years. Provides overall leadership and direction, plus unbridled enthusiasm, for the important music trade association. • Board, Music City Bowl; Chamber of Commerce, ASAE, ATAS, NARAS, Leadership Music, Leadership Nashville • Golf



Dan Bess
VP, Finance
Mercury Records/Lost Highway Records/MCA Nashville/Universal South
 54 Music Sq. E. #300
 Nashville, TN 37203
615-524-7579
 Fax: 615-524-7624

dan.bess@umusic.com
 Responsible for finance and accounting functions of Universal's Nashville labels. With company eight years. • CMA, ACM

George Betts
GM, Music City Digital
 1111 16th Ave. S.
 Nashville, TN 37212

615-321-9552 Fax: 615-321-2473
 georgebetts@musiccitydigital.com
 www.musiccitydigital.com
 Company services include high-end video post production, DVD authoring, interactive new media, duplication and graphics. • TN Film Advisory Board • Family life, soccer coach/player, outdoor lifestyle



Steve Betts
Editor in Chief
Country Music Today
 1717 Hillmont Dr.
 Nashville, TN 37215
615-298-3718
 stevebetts@comcast.net
 www.countrymusictoday.com
 Coordinates editorial content

of bi-monthly magazine owned and operated by Fort Worth-based Country Media Publications and licensed to CMT. With company since the magazine's launch in September 1999. Former segment producer and researcher for TNN's *Today's Country* and *This Week In Country Music*. • Americana Music Association • Martha's Vineyard, screenwriting



Ken Biddy
President/CEO
Copperfield Music Group
 1400 South St.
 Nashville, TN 37212
615-726-3100
 Fax: 615-726-3172
 hkenbiddy@comcast.net

www.copperfieldmusic.com
 Biddy has more than 30 years experience in the music publishing industry. He currently oversees the day-to-day operation of his publishing companies whose songs have been recorded by artists including Montgomery Gentry, LeAnn Rimes, Lee Ann Womack, Trini Triggs, Kenny Rogers, Jeff Carson and Steve Holy. • CMA, ACM, GMA, NSAI, NARAS, Leadership Music • Golf, travel, music, movies

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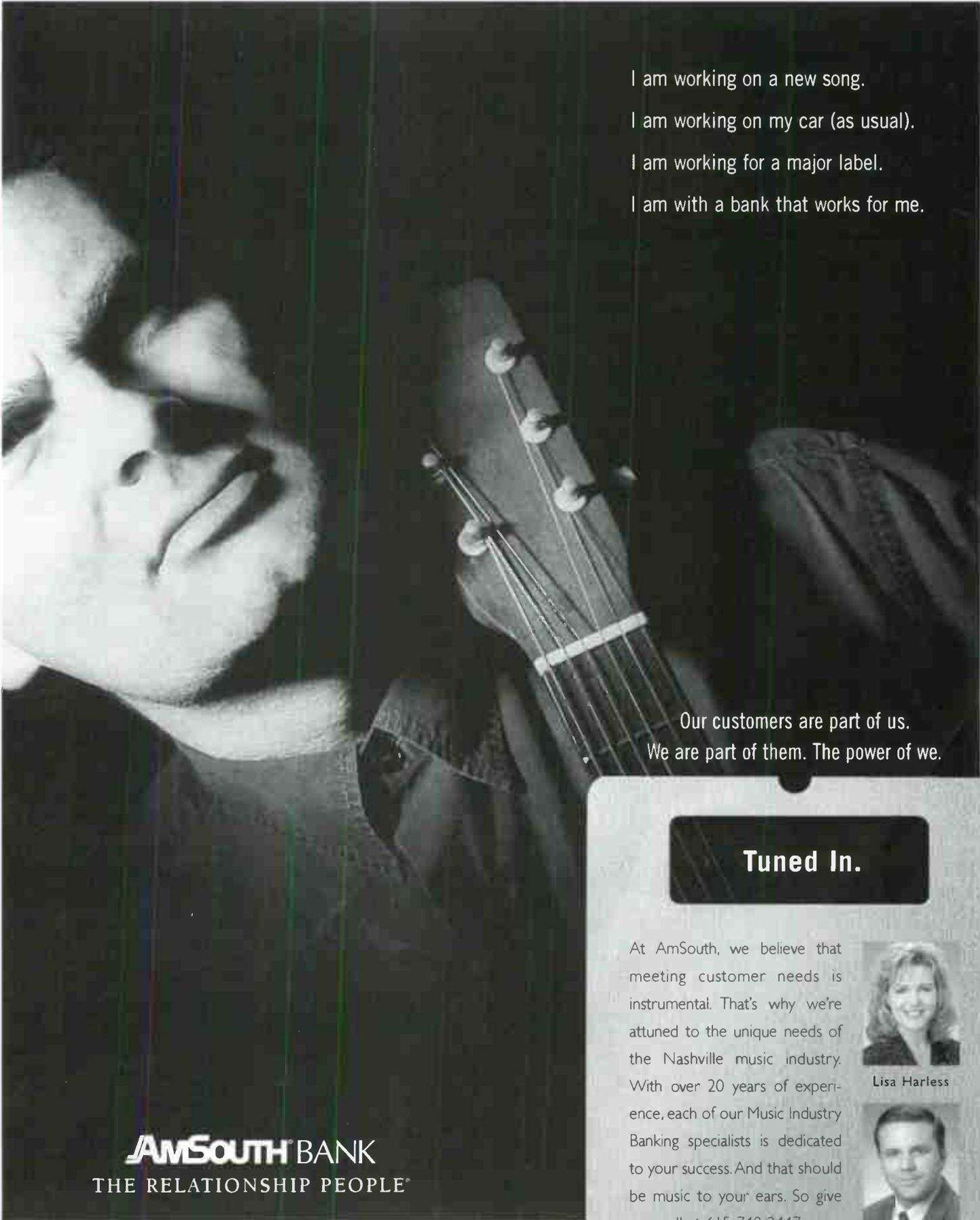


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Lisa Harless



Ed Theis



Shelia Shipley Biddy

President/CEO
Shipley Biddy Entertainment
 1400 South St.
 Nashville, TN 37212
 615-846-0493
 Fax: 615-846-0496

ssbiddy@comcast.net • www.sbentertainment.com
 Formed this management company after the closing of Decca Records, where she served as VP/GM for five years. More than 26 years of music industry experience with stints at Monument, RCA and MCA. Provides personal artist management and project consulting to clients including Danni Leigh and Jeff Carson • CMA, ACM, NARAS, SOURCE, AMA, Leadership Music, NATD • Golf, travel, reading, creative writing



Narvel Blackstock
CEO

Starstruck Entertainment
 40 Music Sq. W.
 Nashville, TN 37203
 615-259-0001
 Fax: 615-259-5222
 www.reba.com

Blackstock heads the multi-purpose Starstruck organization and manages Reba McEntire. • CMA, NSAI, ACM, NARAS



Billy Block
Owner

Western Beat Entertainment
 P.O. Box 128105
 Nashville, TN 37212
 615-248-5026
 Fax: 615-248-3067
 billy@westernbeat.com

www.westernbeat.com
 Owns and operates 11-year-old full service multi-media company involved in television, radio, print, Internet and concert promotion. Producer/host of Billy Block's Western Beat Roots Revival Concert Series, nationally-syndicated Western Beat Radio Show, Western Beat with Billy Block TV series and hosted Farm Aid 2000. Publishes *Western Beat Monthly*, a roots music guide that highlights the artists on his show. Operates Western Beat Records with national distribution through Southwest Wholesalers. Contributing writer to *Music Biz Magazine*, *Music Connection* and *America Trucking On The Road*. Westernbeat.com has surpassed the million page mark. • SAG, NARAS, AFM, CMA, ACM, Leadership Music • Family, golf, reading, yoga



Dale Bobo
VP, A&R

Warner Chappell Music
 20 Music Sq. E.
 Nashville, TN 37203
 615-733-1880
 Fax: 615-733-1875
 dale_bobo@warnerchappell.com

www.warnerchappell.com
 Bobo has been with the publishing giant for 19

years and is responsible for overseeing the creative department, plugging songs and developing writers. • Board, Copyright Society of South; member, NSAI, CMA, NARAS, ACM, Leadership Music • Spending time with Barbara, Cameron and Juliana; road cycling, computers



Jennifer Bohler
VP Publicity

MCA Nashville
 60 Music Sq. E.
 Nashville, TN 37203
 615-244-8944
 Fax: 615-880-7440
 jenny.bohler@umusic.com
 www.mca-nashville.com

Oversees publicity activities of the label's artists and liaisons with Universal corporate. Previously spent 12 years as Starstruck Entertainment's VP Media Relations. • Leadership Music, NARAS, ACM, CMA • Movies, outdoor activities



Woody Bomar
Sr. VP/IGM,

Creative Services
Sony/ATV Tree
 8 Music Sq. W.
 Nashville, TN 37203
 615-726-8300
 Fax: 615-244-6387
 Bomar has managed

Sony/ATV Tree's creative department since his company, Little Big Town, was acquired by the publishing giant in 1998. • Board, Copyright Society of the South, CMF Hands Across the Row; member, CMA, NSAI, NARAS, ASCAP, CCMA, AMA, Leadership Music • Bicycling, reading, collecting vintage Hofner instruments



Scott Borchetta

Senior Executive,
Promotion & Artist
Development
DreamWorks Nashville
 1516 16th Ave. S.
 Nashville, TN 37212
 615-463-4600
 Fax: 615-463-4651

scott@dreamworksrecords.com
 www.dreamworksrecords.com
 Leads promotion and artist development for all DreamWorks acts. • Leadership Music, CMA, ACM • Auto racing, snow skiing

Gary Borman

Owner, President/Co-Founder
Borman Entertainment/Ensignt

1208 17th Ave. S.
 Nashville, TN 37212
 615-320-3000 Fax: 615-320-3001

LA-based Borman Entertainment has been in operation for 26 years, with Nashville offices opening in 1996. Personal manager for Trace Adkins, Faith Hill, Lonestar, The Remnants, James Taylor and Keith urban. Ensignt was established this year.

Mike Borne

Managing Partner, Allstar Audio
 602 Swan Drive
 Smyrna, TN 37167



615-220-0260

Fax: 615-220-0360
 mike@allstaraudio.com
 www.allstaraudio.com
 Borne started company in 1984 after four years as sound engineer for T.G. Sheppard. Now provides professional sound, lighting and generator services for many artists and corporations. Currently resides in a 24,000 sq. ft. facility in Smyrna. • CMA, AES • Boating, fishing, motorcycles

Jay Bowen



Senior Partner

Bowen Riley Warnock & Jacobson, Attorneys

1906 West End Ave.
 Nashville, TN 37203
 615-320-3700 Fax: 615-320-3737
 jbowen@bowenriley.com

Practiced law since 1974 and founded current firm in 1995. Handles trial law and music business issues for clients including Warner Music, Sony Music, Curb Records, Universal Music, BMG Music and various artists. • Leadership Music, Alumni Board for Montgomery Bell Academy • Golf, reading, travel



Fran Boyd

Executive Director
Academy of Country Music

4100 West Alameda Ave.
 #208
 Burbank, CA 91505
 818-842-8400
 Fax: 818-842-8535

academyoffice@aol.com • www.acmcountry.com
 With the organization since 1968. Handles day-to-day office activity, as well as the Bill Boyd Golf Classic. Serves as talent coordinator for show and acts as editor of program and ACM newsletter. • Board, International Entertainment Buyers Association • Music, travel, beach, playing computer games



Connie Bradley

Senior VP
ASCAP

2 Music Sq. W.
 Nashville, TN 37203
 615-742-5000
 Fax: 615-742-5020
 www.ascap.com

Climbed ASCAP ranks since joining as a membership rep in '76. Outspoken advocate for creative rights, known for her financial savvy and having a great eye for talent. Main objective is to support the growing success of ASCAP's members and to sign new writers and publishers. Named CMA Board Chairman in 1989 and President in 1990. • Board, CMA, NARAS, Country Music Foundation, St. Thomas Hospital; Advisory Council, W.O. Smith School, Alabama Hall of Fame, Georgia Hall of Fame, Tennessee Film Entertainment and Music Commission; Steering Committee, Operation Smile International • Shopping, has a black belt



Harold Bradley
President
Nashville Association of Musicians/Local 257
 11 Music Circle N.
 Nashville, TN 37203
615-244-9514
 Fax: 615-259-9140
 hbradley@afm.org

A session musician for the past 57 years, Bradley holds the unofficial title of "Most Recorded Guitar Player in History." A member of the Musician's Union since 1941, he now handles all its presidential duties, including that of being its Chief Business Agent. Past President, NARAS. Currently VP, AFM.
 • President, Southern Conference; Chairman, AFM's Presidential Advisory Committee; NARAS, CMA
 • Tennis, water skiing, baseball



Jerry Bradley
VP/Gaylord Entertainment;
President, Acuff-Rose Music Publishing
 65 Music Sq. W.
 Nashville, TN 37203
615-321-5000
 Fax: 615-321-5655
 jbradley@acuffrose.com

With company 15 years. Bradley was with RCA/Nashville for 13 years and presided over the creation of the *Wanted: The Outlaws* album, which featured Willie Nelson, Waylon Jennings, Jessi Colter and Tompall Glaser, and was the first country album to be certified platinum. • Board, CMA, CMF;

Co-Chairman, CMA Fan Fair committee; member, CMA, NARAS, Nashville Chamber of Commerce, Leadership Music • Golf, boating, car racing



Mike Bradley
Owner/Engineer
Sound Shop
 1307 Division St.
 Nashville, TN 37203
615-244-4149
 Fax: 615-242-8759
 loudmixer@aol.com
 With company 27 years.

Awarded as Nashville's top engineer by *Music Row* 1995-1998. • NARAS



Peggy Bradley
President
Bradley Music Management, Inc.
 1100 18th Ave. S.
 Nashville, TN 37212
615-320-3220
 Fax: 615-320-3211
 pbradpub@aol.com

Administrates 46 music publishing companies and manages two recording artists. Management clients are Kristyn Smyth and Ally White. Negotiates rates for the use of music. Handles licensing, copyright and consults. • Copyright Society of the South, CMA, NARAS, SOURCE, Music Row Administrators
 • Oil painting, interior decorating, VP Nashville City Council



Frank Breeden
President, Gospel Music Association, Christian Music Trade Association
 1205 Division St.
 Nashville, TN 37203
615-242-0303
 Fax: 615-254-9755
 brian@gospelmusic.org

A 24-year veteran of the gospel music industry, Breeden was named GMA President in May 1997. He serves as Executive Producer of the Dove Awards. Breeden oversees daily operations of the 5,000 member GMA worldwide. Official spokesperson for the industry, and serves as President of the Christian Music Trade Association. • Motorcycles



Alan Brewer
President/Owner
Brewman Music & Entertainment
 56 Music Sq. W.
 Nashville, TN 37203
615-320-7555
 Fax: 615-320-0007
 bmemusic@aol.com

Writers for this publishing company include Alex Call, Bobby E. Boyd and Steven Bliss. As a producer, Brewer has worked with the music of Pete Townshend, Eric Clapton, Phil Collins, Sister Sledge, Ruben Blades, Rick Derringer and Rick Wakeman of Yes. Currently producing country artists, film and television projects.
 • CMA, NARAS, AFM, NSAI, Leadership Music
 • Education, wine, travel, SCUBA

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Mark Bright



Co-Owner, Teracel

10 Music Circle S.
Nashville, TN 37203
615-255-1213 Fax: 615-255-1224
mark@teracel.com

Produces or co-produces Rascal Flatts, The Wilkinsons, The Mullins and Heather Davis. Oversees publishing operations of Teracel. • NARAS, CMA, Copyright Society of the South, Leadership Music • Family, church, gardening, boating

Kelly Brooks

Manager, GB Management

1111 17th Ave. S.
Nashville, TN 37212
615-329-0166 Fax: 615-327-9407

Manages his brother Garth and Susan Ashton in association with Bob Doyle.



Alison Brown

**President
Compass Records**

117 30th Ave. S.
Nashville, TN 37212
615-320-7672

Fax: 615-320-7378
alison@compassrecords.com
www.compassrecords.com

This Grammy-nominated artist and leader of the Alison Brown Quartet handles financial and A&R duties for this award-winning independent label.



Allen Brown

**Senior Director, Media
RCA Label Group**

1400 18th Ave. S.
Nashville, TN 37212
615-301-4300

Fax: 615-301-4308
allen.brown@bmg.com
www.rcalabelgroup.com

Oversees media campaigns for RLG artists and projects. Heads media department.

Paul Brown



Senior VP Operations, Broken Bow Records

646 W. Iris Dr., Nashville, TN 37204
615-297-0148 Fax: 615-297-6423

paulbrown@brokenbowrecords.com
www.brokenbowrecords.com

Oversees day-to-day operations for this three-year-old label. • CMA, NARAS • Chess, sports, travel



Tony Brown

**Senior Partner
Universal South**

40 Music Sq. W.
Nashville, TN 37203
615-259-5300

Fax: 615-259-5301

As Senior Partner for Universal South he oversees, along with partner Tim DuBois, an artist roster that includes Allison Moorer, Holly Lamar, Dean Miller, Joe Nichols and Bering Strait. With MCA 18 years, he led the company to Nashville's top spot as Label of the Decade for the '90s. Has produced records

for Rodney Crowell, Joe Ely, Vince Gill, Nanci Griffith, Patty Loveless, Lyle Lovett, Steve Earle, Reba McEntire, George Strait, Trisha Yearwood, Wynonna and others. Named by *Entertainment Weekly* one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • Board, Tennessee State Museum, W.O. Smith School, TJ Martell Foundation, Leadership Music; President of NARAS Nashville chapter; Leadership Music founding board member; member, CMA, ACM



Pam Browne

**Associate Dean
Mike Curb School of
Music Business, Belmont
University**

1900 Belmont Blvd.
Nashville, TN 37212
615-460-5504

Fax: 615-460-5516

brownep@mail.belmont.edu • www.belmont.edu
With Belmont seven years, Browne is not only the Director of the Music Business Program, she is an entertainment and sports attorney, and NFL Agent. Instrumental in starting Belmont West, an extension program based in Los Angeles, as well as the first music business emphasis in an MBA degree program. Professional experience in music publishing, artist management, production and songwriting. • Metro Music Business Academy School to Career Day, CMA, NARAS, Sports Lawyers Association, Leadership Music • Tennis, golf, reading



**Ree Guyer
Buchanan**

**President/Owner
Wrensong Publishing/
WE Records**

1229 17th Ave. S.
Nashville, TN 37212
615-321-4487

Fax: 615-327-7917

ree@wrensong.com • www.wrensong.com
Has operated company (which also maintains offices in St. Paul, MN) since 1983. Runs office, develops writer/artists and plugs songs. Formed WE Records in 1999, roster includes Sherré Austin and Sally Barris. • Board, Leadership Music, NARAS; NCO Board President; SOURCE Steering committees; member, Chicks With Hits, CMA, NARAS • NICL Woman's Investment Club, gardening, golf, skiing



Steve Buchanan

**Senior VP Attractions
Gaylord Entertainment**

One Gaylord Drive
Nashville, TN 37214
615-316-6090

Fax: 615-316-6056

sbuchanan@gaylordentertainment.com

www.gaylordentertainment.com
With the company over 17 years, Buchanan oversees the Grand Ole Opry, Ryman Auditorium, Wildhorse Saloon, General Jackson and Springhouse Golf Club. • Board, W.O. Smith Music School, Leadership Music



**Steve
Buckingham**

**Senior VP, The Welk Music
Group (Vanguard Records/
Sugar Hill Records)**

P.O. Box 159159
Nashville, TN 37215
615-297-2588

Fax: 615-297-2510

DanEdog@aol.com

Buckingham oversees the creative aspects of the two Welk Music Group labels, Vanguard and Sugar Hill, which concentrate on eclectic and roots based music. As a producer, Buckingham received his fourth Grammy for Dolly Parton's *The Grass Is Blue*. He has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of Top 10 records in many genres. An avid surfer, Steve placed third in the 2001 Big Wave Championship in Hawaii. (L.A. office: 2700 Pennsylvania Ave., Santa Monica, CA 90404. 310-829-9355.)



Al Bunetta

**President
Al Bunetta Management,**

**Oh Boy Records, Big
Ears Music Publishing**

33 Music Sq. W. #102-B
Nashville, TN 37203
615-742-1250

Fax: 615-742-1360

al@ohboy.com • www.ohboy.com

Industry veteran Al Bunetta has managed the career of John Prine for the last 31 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for co-producing the Best Contemporary Folk Recording, *A Tribute To Steve Goodman*. • Board, NARAS, W.O. Smith School • Avid car collector



Allen Butler

**President/CEO
Sony Music Nashville**

34 Music Sq. E.
Nashville, TN 37203
615-742-5730

Fax: 615-742-5734

Allen_butler@sonymusic.com

Oversees the day-to-day strategies of creating and maintaining the careers of all artists signed to the Sony Music labels: Columbia, Epic, Monument & Lucky Dog. • Board, CMA

Karen Byrd

Owner, Karen Byrd Public Relations

2020 Fieldstone Pkwy #900-219
Franklin, TN 37069

615-595-1500 Fax: 615-595-6844

karenbyrdpr@comcast.net

Started company in 2000. Represents Garth Brooks. Former VP Publicity at Capitol Records and in-house publicist at GB Management and Bob Doyle & Associates. • CMA Publicity Sub-committee; CMA, ACM, NARAS • Spending time with husband and daughter; exploring interest in American history by visiting historical homes, national parks, landmarks



William Byrd
President
William Byrd Productions
 1111 16th Ave. S.
 Nashville, TN 37212
615-321-2540
 Fax: 615-846-3043
 will@willbyrd.com
 www.willbyrd.com

Byrd produces radio remotes for the Grammy, ACM and CMA awards. He produces label shows for Fan Fair, produced the Living Histories documentary with Robert Oermann for NARAS, and has produced TV series for Turner Broadcasting, TNN and syndication. • CMA, NARAS • Show tunes, family



Frank Callari
Senior VP A&R/Artist
Development
Lost Highway Records
 54 Music Sq. E. #300
 Nashville, TN 37203
615-524-7800
 Fax: 615-524-7850
 frank.callari@umusic.com

Former manager joined Lost Highway at its 2001 inception. Interacts with the label's artists and liaisons with its various departments.

Craig Campbell
Director, Press/Publicity, Sony Music Nashville
 34 Music Sq. E., Nashville, TN 37203
615-742-4314 Fax: 615-742-5741
 craig_campbell@sonymusic.com



www.sonynashville.com
 With the company eight years, coordinates publicity activities for artists on Sony Nashville's Columbia, Epic, Lucky Dog and Monument labels. • Executive Committee Secretary for United Cerebral Palsy of Middle Tennessee;

NARAS, CMA, ACM, CCMA • Promise Keeper, soccer dad, weekend warrior/handyman



Vincent Candilora
Senior VP
ASCAP
 2 Music Sq. W.
 Nashville, TN 37203
615-742-5076
 Fax: 615-742-5060
 sgrauberger@ascap.com

www.ascap.com
 Part of the performing rights industry since 1969. Elected VP of SESAC in 1981, promoted to SESAC Executive VP in 1985. Candilora is regarded as an authority on performing rights for composers and publishers and has testified frequently before Federal committees in both the House and Senate. • CMA Task Force • Time on my houseboat

Buddy Cannon
Independent Producer/Songwriter
Bud Ro Productions
 1706 Grand Ave., Nashville, TN 37212



615-320-4880
 Fax: 615-320-4884
 bud_ro@hotmail.com
 Currently produces Kenny Chesney, Roxie Dean and Chely Wright. During six years at Mercury, Cannon was instrumental in signings of Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe," "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS



Rick Carnes
President
Songwriter's Guild of America
 1222 16th Ave. S. #25
 Nashville, TN 37212
615-329-1782
 Fax: 615-329-2623
 sganash@aol.com

www.songwriters.org
 Accomplished songwriter presides over council meetings and implements the decisions of the SGA board. Also a staff writer with peermusic Nashville. Credits include Garth Brooks' "Longneck Bottle," Reba McEntire's "I Can't Even Get The Blues" and Alabama's "When It All Goes South." • NSAI, ASCAP • Protecting and promoting the profession of songwriting

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Ralph Carroll
Owner
Ralph Carroll
Promotions
 239 Indian Springs Dr.
 Florence, AL 35634
256-766-9979
 Fax: 256-767-6122
 rcpromo@starband.net

This industry promotion veteran formed his own company seven years ago after leaving Polydor Records, where he served as VP Promotion. • Golf

Joe Carter

President, Carter & Co.
 P.O. Box 128195, Nashville, TN 37212
615-329-2145 Fax: 615-329-0416
 jtc@carterandcompany.com
 Began in Beaumont, TX, with Ritter/Carter Management in 1991 and later formed Carter & Co. in Nashville; currently manages artists Tracy Byrd, Brad Martin, Cary Stone. • CMA, ACM, NARAS
 • Running, golf, hunting, fishing



Keith Case
Owner
Keith Case & Associates
 1025 17th Ave. S., Fl. 2
 Nashville, TN 37212
615-327-4646
 Fax: 615-327-4949
 keith@keithcase.com

Case and his staff book some of America's top bluegrass and folk acts, including Alison Krauss & Union Station and the Fairfield Four. Established this company in 1984.

• Founding member, IBMA; member, NARAS, CMA



Buzz Cason
Owner/President
Southern Writers Group,
Creative Workshop,
musicnashville.com
 2804 Azalea Pl.
 Nashville, TN 37204
615-383-8682
 Fax: 615-383-8696

bcason@musicnashville.com
 www.musicnashville.com

Cason, who has had his company 31 years, is a songwriter and producer with releases for U2, Gloria Estefan, Pearl Jam and Martina McBride. He is currently producing Anthony Crawford, Heather Holland and Shane Owens. • CMA Hall of Fame Board of Electors; board, GIFT (non-profit organization assisting needs of music industry) • Golf, photography, travel

Don Cason

President, Word Music
Word Entertainment
 3319 West End Ave. #200, Nashville, TN 37203
615-457-1926 Fax: 615-457-1110
 dcason@wordentertainment.com
 www.wordmusic.com
 Oversees Word Entertainment's printed music division.
 • President, Church Music Publisher's Association
 • Golf, hockey



Bill Catino
Executive VP
Capitol Nashville
 3322 West End Ave., Fl. 11
 Nashville, TN 37203
615-269-2000
 Fax: 615-269-2045
 bill.catino@emicap.com
 www.capitol-nashville.com

Oversees all aspects of the promotion department and radio-related activities for all Capitol Nashville artists. • Trains, Italian food



Liz Cavanaugh
Director, Publicity
Curb Records
 47 Music Sq. E.
 Nashville, TN 37203
615-321-5080
 Fax: 615-327-1964
 Oversees publicity efforts for Curb Records and its roster.



Blake Chancey
Senior VP A&R
Sony Music Nashville
 34 Music Sq. E.
 Nashville, TN 37203
615-742-4321
 Fax: 615-742-5739
 Chancey's duties include guiding the overall creative

and strategic direction of Columbia, Epic, Monument and Lucky Dog Records, including the A&R responsibilities for each label. His production clients include Dixie Chicks, Jim Lauderdale, Bruce Robison, Deryl Dodd, Billy Gilman, John Anderson, Charlie Robison, Waylon Jennings, Tammy Cochran, Mary Chapin Carpenter, Montgomery Gentry, Clint Daniels and Billy Ray Cyrus. • CMA, ACM, NARAS • Being left alone with my family



Karen Clark
First VP
SunTrust Bank Music
Row Financial Center
 1026 17th Ave. S.
 Nashville, TN 37212
615-748-4434
 Fax: 615-327-3602
 karen.clark@suntrust.com

www.suntrust.com
 A 16-year veteran of banking, Clark handles financial services for the music industry. • Board, GMA, W.O. Smith School; Leadship Music alumni; CMA, NARAS, American Heart Association, St. Jude's Hospital, Rape & Sexual Abuse Center, CABLE, SOURCE, Nashville Screenwriter's Conference, NearR Foundation • Golf, family



Kay Clary
Owner/Operator
Commotion PR
 1008 16th Ave. S.
 Nashville, TN 37212
615-467-6677
 Fax: 615-467-6690
 kay@commotionpr.com
 Opened Commotion PR this year. Clients include Lucky Dog Records, Legacy

Recordings, McBride & The Ride, Dualtone Vintage, Bruce Robison, Down From The Mountain Tour 2002. • NARAS, CMA, AMA, Davidson County Farm Bureau • Mountain biking, yoga, reading, laughing



Dave Cline
President/Owner
Seventeen Grand
Recording
 1001 17th Ave. S.
 Nashville, TN 37212
615-327-9040
 Fax: 615-321-9666
 dav17grand@aol.com

www.mp3.com/17000
 Owns this popular recording studio, as well as the Love Shack. Clients include Alison Krauss, Martina McBride, Paula Cole, Garth Brooks, Tom Petty, The Mavericks, Vince Gill, Lyle Lovett. • AES, NARAS
 • Photography, snow skiing, travel



Jewel Coburn
President, Ten Ten Music
Group, Inc.
 33 Music Sq. W. #110
 Nashville, TN 37203
615-255-9955
 Fax: 615-255-1209
 jcoburn@tntenmusic.com
 www.tntenmusic.com

Oversees operations and pitches songs for this 18-year-old publishing company. Writers include Angela Kaset, Harley Allen and Keith Urban. • Chicks With Hits; member, CMA, ACM, SOURCE, NARAS
 • Cooking, gardening, two sons, running



George Collier
President, RMG Records
 1010 17th Ave. S.
 Nashville, TN 37212
615-320-3009
 Fax: 615-320-3032
 gcollier@gatalent.com
 With label for two years.
 Oversees day-to-day label

operations. Roster includes Eddy Raven, Don Williams, Gene Watson and Doug Stone. • CMA, ACM



Tom Collins
President
Tom Collins Productions
 21 Music Sq. W.
 Nashville, TN 37203
615-255-5550
 Fax: 615-256-6467
 tcollmuz@aol.com
 Collins likes to be known for

developing writers and artists. Built one of Nashville's largest independent publishing concerns and recently sold it to Acuff Rose. Presently developing new ventures. • Board, Leadership Music, CMA; Franklin Road Academy Trustee • Tennis, oriental rugs, real estate, collects art

David Conrad

Senior VP, Almolirving Music
 1904 Adelia St., Nashville, TN 37212
615-321-0820 Fax: 615-329-1018
 With company 20 years: Before that, GM Pi-Gem/Chess Music; member, Army Special Services



Show; session guitarist; staffer at Vector Music; classical guitar student under Jesus Silva, Andres Segovia; graduate of University of North Carolina at Chapel Hill. Responsible for signing new writers, producing demos and exploiting the company's catalog. • Board, International Songwriters Foundation, NARAS, CMA, CMF, Leadership Music; member, Leadership Nashville • Scuba diving, old cars, reading



Formerly ran Madonna's Maverick Music. Former president of Island Music where he signed U2, Tom Waits and Robert Palmer.



Karen Conrad
Senior VP
BMG Music Publishing
1400 18th Ave. S.
Nashville, TN 37212
615-858-1300
Fax: 615-858-1330
Conrad's publishing company was bought by BMG in 1998 and she was charged with overseeing all aspects of BMG's publishing operations including writer signings and acquisitions. Conrad formerly worked as a publishing coordinator for ASCAP; professional manager for Blendingwell Music; publishing and tour coordinator for Jimmy Buffett; promotion assistant at Mercury Records. • Board, NARAS, R.A.C. Ministries; member, NSAI, CMA, Leadership Music



Oversees day-to-day operations of this 37-year-old talent agency and directs the services of Main Stage Production Enterprises, Inc., a division of Buddy Lee Attractions, which produces major events, festivals and state fairs. With company 26 years, currently represents Lorrie Morgan, Clay Walker, Dixie Chicks, Lee Ann Womack and Aaron Tippin. He is a recipient of the Hubert Long Lifetime Achievement Award from the National Association of Talent Directors. • Formerly Chairman and President of CMA; member, IAAM, IAFE, NEA, NARAS, NACA, IEBA, S.L.A., O.A.B.A. Licensed

Lionel Conway
President
Mosaic Music Publishing
9200 Sunset Blvd.
Los Angeles, CA 90069
310-278-8990
Fax: 310-278-0288

Oversees all operations of this new publishing company.

Tony Conway
President/Co-owner
Buddy Lee Attractions, Inc.
38 Music Sq. E. #300
Nashville, TN 37203
615-244-4336
Fax: 615-726-0429

tconway@blanash.com
www.buddyleeattractions.com

Agent with A.F. of M., S.A.G., A.F.T.R.A., A.G.V.A., former President and member, NATD, Advisory Board, W.O. Smith School of Music, Board member, ACM, MusicCares and T.J. Martell Foundation • Boating, electronics



Don Cook
President/Senior VP & Chief Creative Officer
DKC Music/Sony ATV
Tree Publishing
8 Music Sq. W.
Nashville, TN 37203
615-726-8300
Fax: 615-244-8439

don.cook@sonymusic.com • www.treepublishing.com
Oversees writer/artist development and production. Produces Alabama, Joe Diffie, Michelle Poe, Tamara Walker, Ronnie Bowman. • Board, Nashville Chamber Orchestra, Gilda's Club; member, NARAS • Golf, motorcycles, woodworking, old books



Jennifer Cooke
Partner, Blanton Harrell
Cooke & Corzine
5300 Virginia Way #100
Brentwood, TN 37067
615-627-0444

Former co-president of GET Management, Cooke and Chaz Corzine purchased the company from Gaylord Entertainment and reunited with its founders to form this management firm. Responsible manager for Amy Grant.



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Peter Cooper
Music Writer
Tennessean
 1100 Broadway
 Nashville, TN 37203
615-259-8220
 Fax: 615-259-8057
 pcooper@tennessean.com
 www.tennessean.com

A native of South Carolina, he covers popular (and unpopular) music for the *Tennessean*. His writing focuses on reviews, previews and profiles of artists.
 • Sports, music, reading, griping about the industry



C. Paul Corbin
VP, Writer/Publisher Relations, BMI
 10 Music Sq. E.
 Nashville, TN 37203
615-401-2770
 Fax: 615-401-2768
 pcorbin@bmi.com
 www.bmi.com

Joined BMI in December 2000. In charge of BMI's Writer/Publisher Relations out of the Nashville office. Before joining BMI, Corbin was with Gaylord 16 years prior to joining CBS Cable with its acquisition of TNN/CMT. He handled music industry relations for TNN, CMT & Country.com. • NARAS National Trustee and Grammy TV Committee; National Trustee, NATAS; Board, W.O. Smith School, The Ear Foundation, CMA; T.J. Martell Foundation, Leadership Music • Boating, traveling, Red Cross volunteer



Sharon Corbitt
Studio Manager
Ocean Way Nashville
 1200 17th Ave. S.
 Nashville, TN 37212
615-320-3900
 Fax: 615-320-3910
 scorbitt@oceanwaystudios.com
 www.oceanwaystudios.com

Manages and books studio, and is responsible for marketing and client support. Recent clients include Sheryl Crow, Toby Keith, Jessica Andrews, Bob Seger, Train and Lee Ann Womack. Studio named *Billboard Country's No. 1 Tracking Studio* for 2001.
 • Grammy Preservation Program—NARAS P&E Wing • Collecting first editions and 78s, Native American rights issues, my dog Dakota

David Corlew
President/CEO

Blue Hat Records/Corlew Music Group
 50 Music Sq. W. #300, Nashville, TN 37203



615-443-2112
 Fax: 615-443-3140
 dgcorlew@aol.com
 www.bluehatrecords.com
 Established the company in 1997. In charge of all operations. Established Corlew Music Group in 2000 with a staff of seven writers

including Bonnie Bramlett, Chris Wallin, Andy Childs and Jason Sellers. • Steering Committee NAPM; board, T.J. Martell Foundation, ACM • Licensed pilot; raises cattle and horses

Chaz Corzine NEW LISTING

Partner, Blanton Harrell Cooke & Corzine
 5300 Virginia Way #100, Brentwood, TN 37067
615-627-0444

Former co-president of GET Management, Corzine and Jennifer Cooke purchased the company from Gaylord Entertainment and reunited with its founders to form this management firm. Responsible manager for Michael W. Smith.



Stephanie Cox NEW LISTING

President
Larga Vista Music
 P.O. Box 41164
 Nashville, TN 37204
615-292-7075

Fax: 615-292-7076
 lrgvista@bellsouth.net
 Oversees all aspects of

music publishing. • SOURCE steering committee, W.O. Smith School advisory council; member, CMA, Leadership Music, Chicks With Hits, NARAS



Jerry Crutchfield

President
Crutchfield Music Group/Glitterfish Music
 1106 17th Ave. S.
 Nashville, TN 37212
615-321-5558

Fax: 615-321-5598

Crutchfield is a veteran music industry executive and record producer, formerly Executive VP/GM of Capitol Nashville and President of MCA Music Publishing. Production credits include the Gatlin Brothers, Tanya Tucker, Tracy Byrd, Lee Greenwood, Chris LeDoux and Anne Murray. Writer of more than 150 recorded songs. • CMA, ACM, GMA, AFM, AFTRA; past board member, CMA, GMA, NARAS; former National Trustee NARAS



Trisha Walker Cunningham
President, Trisha Walker International
 2119 Blair Blvd.
 Nashville, TN 37212
615-269-0856
 Fax: 615-297-5280
 twinashvil@aol.com

British, based in Nashville 24 years. Specializes in the overseas market as well as producing international festivals and tours. Has taken more than 250 artists overseas. Co-founded the Gstaad Festival (Switzerland) 15 years ago, now considered the most prestigious event of its kind. Has represented the Mragowo Festival (Poland) and the Craponne Festival (France) for 11 years. First recipient of CMA's Jo Walker-Meador International Achievement Award. • CMA, NARAS, Leadership Music • Travel, journalism, home decorating, gardening

Benson Curb

VP Sales, Curb Records
 47 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-321-1964
 bcurb@curb.com • www.curb.com

With the company nine years; oversees sales distribution. • Former tennis pro, golf guru, family



Mike Curb

Chairman
Curb Records
 47 Music Sq. E.
 Nashville, TN 37203
615-321-5080
 Fax: 615-327-1964
 bjudd@curb.com

Founder of label with a roster that includes Tim McGraw, Lee Ann Rimes and Jo Dee Messina. The Belmont University Music Industry Program has been established in Mike Curb's name. • Board, CMA, CMF; ACM



Steve Dahl

Director, Fairs & Festivals
Monterey Peninsula Artists
 124 12th Ave. S. #410
 Nashville, TN 37203
615-321-4444
 Fax: 615-321-2446
 stevedahl@mpanashville.com

Books fairs and festivals for rock and country artists from all four offices of agency. • Board, ACM; chair, Vanderbilt Radiology Stars

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Rob Dalton
VP Promotion/Epic
Sony Music Nashville
 34 Music Sq. E.
 Nashville, TN 37203
615-742-4397
 Fax: 615-742-4338
 rob_dalton@sonymusic.com
 Primary duty is to obtain air-play for Epic artists. • CMA, ACM • Snow skiing, golf



Tabitha Daly
Executive Director
Leadership Music
 P.O. Box 158010
 Nashville, TN 37215
615-321-2808
 Fax: 615-322-9462
 leadershipmusic@comcast.net

With Leadership Music for eight years, Daly directs the day-to-day operations and the organization's music industry educational program. Formerly VP of Creative for Great Cumberland and A&R Director for RCA Records. • Advisory Board—Belmont University; ACM, CMA, NARAS, SOURCE and Leadership Nashville. • Golf, reading



Brad Daniel
Owner, Island Bound
Music/Island Bound Studio
 1204 17th Ave. S.
 Nashville, TN 37212
615-320-5440
 Fax: 615-320-5445
 Secures, negotiates and executes all legal and

financial matters for this eight-year-old company. Oversees songwriter staff of eight as well as office staff and the studio. • CMA, NARAS, Leadership Music • Four-wheeling, real estate, traveling



Julie Daniel
Owner, Island Bound
Music/Island Bound Studio
 1204 17th Ave. S.
 Nashville, TN 37212
615-320-5440
 Fax: 615-320-0849
 julieislandbound@aol.com
 Daniel oversees a staff of

eight writers and several catalogs. The eight-year-old company has generated over 420 major cuts, 40 singles, and held the No. 1 chart position for four months. • ACM, CMA, NARAS • Four-wheeling, traveling



Michael Davis
President
Digital Audio Post
 28 Music Sq. E.
 Nashville, TN 37203
615-259-4452
 Fax: 615-242-0101
 michael@emeraldentertainment.com

www.emeraldentertainment.com
 Heads operations of this post production division for Emerald Entertainment Group. Specializes in audio post and mixing for TV and film, 5.1 surround mix for DVD. Current clients include Pixar Films, Skywalker Ranch, Warner Bros. Television, MGM, most of the major record labels, CMT and a majority of the video production companies in Nashville. • AFM-257, Board, AES; 2002 Leadership Music • Cabinet making

Stephen Day



GM, Skaggs Family Records/Ceili Music
 329 Rockland Rd., Hendersonville, TN 37075
615-264-8877 Fax: 615-264-8899
 steve@skaggsfamilyrecords.com
 www.skaggsfamilyrecords.com
 Manages all business affairs of record company, music publishing and recording studio. Artists include Ricky Skaggs, The Del McCoury Band and The Whites. • NARAS, Leadership Music, IBMA, Copyright Society • Hot-air balloon pilot, photography, scuba diving, motorcycles



Robert Deaton
Co-Owner
Deaton Flanigen
Productions
 1014 17th Ave. S.
 Nashville, TN 37212
615-329-2095
 Fax: 615-329-0339
 dfprod@hotmail.com

Directs music videos and commercials. With company 17 years. Recent clients include Martina McBride, Chely Wright, Brooks & Dunn. • Board of Directors—CMA; Chairman—CMA TV Committee



Jim Della Croce
Owner, Pathfinder
Management, Inc.;
Pathfinder-Uncas Music;
Pathfinder Productions
 2607 Westwood Dr.
 Nashville, TN 37204
615-269-3670
 Fax: 615-269-3669

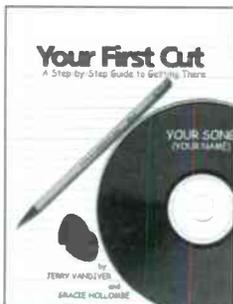
thepathfinder@mindspring.com
 www.thepressoffice.net
 Personal manager, record/TV producer and publisher, Della Croce manages Night Ranger, Mark Farner of Grand Funk Railroad, Nate Barrett and Valerie Carter. • NSF • Basketball, golf, woodworking



Bill Denny
VP/Treasurer, National
Tape & Disc, Inc.
 917 Tyne Blvd.
 Nashville, TN 37220
615-297-8494
 Fax: 615-297-8494
 billvu57@aol.com

Denny retired in 1998 from a 15-year presidency of Nashville Gas. Formerly headed the legendary Cedarwood Music which was subsequently sold to Mel Tillis, then PolyGram. Denny is one of the three remaining CMA Lifetime Directors. • Board, CMA, Leadership Music, CME, National Tape Corp., Leadership Nashville; member, NARAS, AGA, TGA, AOPA, Copyright Society of the South, Chamber of Commerce • Airplane pilot/owner, working with Metro schools

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Norman DeVasure



Owner
Sunset Ranch Music/Norman Productions
 204 Heady Dr., Nashville, TN 37205
615-352-5353 Fax: 615-308-5353
 norman@sunsetranchmusic.com
 www.sunsetranchmusic.com
 Oversees this full service publishing, plugging and production company. • NARAS, ACM • Golf, softball, cooking, travel, movies, music



Dean Diehl

Senior VP/IGM
Reunion Records
 741 Cool Springs Blvd.
 Franklin, TN 37067
615-261-6500
 Fax: 615-261-5916
 ddiehl@providentmusicgroup.com
 www.reunionrecords.com

With company 10 years. Formerly Brentwood Records GM and Brentwood Music Director of Marketing. Oversees all aspects of signing and developing artists and albums. • Board, GMA



Stuart Dill

President/CEO, Refugee Management Int'l.
 209 10th Ave. S. #347
 Nashville, TN 37203
615-256-6615
 Fax: 615-256-6717
 Manages Jo Dee Messina, Rearview Mirror. • AFTRA

Manager and Attorneys Advisory Group, Leadership Music, Cystic Fibrosis Tenn. Chapter Board, NARAS, CMA, ACM



Kevin Doherty

Partner
Gladstone, Doherty & Associates, PLLC
 49 Music Sq. W. #300
 Nashville, TN 37203
615-329-0900
 Fax: 615-329-2148

kdoherly@gladstone-doherty.com
 www.gladstone-doherty.com
 Co-founded firm in 1997. Duties include negotiating all forms of entertainment agreements, handling copyright and trademark matters, and representing clients in the sale and acquisition of music catalogs and related companies and entities. Expertise in entertainment insurance and structuring of alternative insurance vehicles. Co-manages day-to-day workflow. • Board of Directors of BBB of Middle TN; Past Board, NARAS; Nashville Rotary Club • Songwriting, skiing, racquetball, softball, Vanderbilt athletics, Atlanta Braves

Charles Dorris



VP, Head of Christian Department
William Morris Agency
 2100 West End Ave. #100, Nashville, TN 37203
615-963-3000 Fax: 615-963-3094
 cdorris@wma.com • www.wma.com

Heads a team of agents representing some of the top names in Christian music including 4 Him, Audio Adrenaline, CeCe Winans, Jaci Velasquez, Jars of Clay, Kirk Franklin and Point of Grace. With the agency for nine years. • Board, GMA; Leadership Music • Jazz, reading



John R. Dorris

President
The Hallmark Direction Company
 15 Music Sq. W.
 Nashville, TN 37203
615-320-7714
 Fax: 615-320-5799

A business and personal manager whose clients include Montgomery Gentry, Blake Shelton, Leslie Satcher, Dean Dillon, Dusty Drake and The Whites. • Board, ACM; member, CMA, NARAS • Golf, Certified Public Accountant



Bob Doyle

Owner
Bob Doyle & Associates, Major Bob Music, Major Bob Productions
 1111 17th Ave. S.
 Nashville, TN 37212
615-329-1040
 Fax: 615-329-1021

Doyle owns and operates the artist management firm which co-manages Garth Brooks and Susan Ashton. Also manages Billy Mann, Buddy Mondlock and Jennifer Rawlings. Doyle's publishing company has noted writers Neil Thrasher, Maia Sharp, Mondlock and Brooks. Doyle is a retired Lieutenant Colonel with the Tennessee Air National Guard and served as a pilot in Desert Storm. • CMA, NARAS, ACM



Chris DuBois

Sea Gayle Music
 35 Music Sq. E.
 Nashville, TN 37203
615-259-9460
 Fax: 615-259-3470
 cdubois@seagayle.com
 Oversees day-to-day operations. • Board, NSAI



Tim DuBois

Senior Partner
Universal South
 40 Music Sq. W.
 Nashville, TN 37203
615-259-5300
 Fax: 615-259-5301

This former college accounting teacher headed Arista's Nashville branch for a decade, bringing it to profitability the first year in business. DuBois first made a name in the music business as a songwriter, then went on to establish and produce Restless Heart. At Arista, one of his first signings was Alan Jackson, and he is also credited with putting together two songwriters to

form the decade's most successful duo, Brooks & Dunn. DuBois and his partner, Tony Brown, have recently started a new joint venture label with Universal called Universal South. • Board, CMA, ACM, NARAS; member, NSAI



Jerry Duncan

President
Jerry Duncan Promotions
 2 Music Circle S. #205
 Nashville, TN 37203
615-251-0905
 Fax: 615-251-9848
 jduncanpro@aol.com

Started record promotion company in 1982 specializing in secondary promotion. Oversees interaction with more than 500 stations to secure airplay for clients. • CMA, ACM, NARAS, BMI • Tennis, golf, reading



Mike Dungan

President/CEO
Capitol Nashville
 3322 West End Ave. Fl. 11
 Nashville, TN 37203
615-269-2000
 Fax: 615-269-2086
 mike.dungan@emicap.com
 www.capitol-nashville.com

Dungan has been President/CEO of Capitol Nashville for the past two years. He captains the team responsible for all activities related to releases from the label's roster. • Board President, Leadership Music; Board, CMA, ACM, Second Harvest, HMWH Elder, Leadership Nashville • Family, gardening, fishing, art, camping, bi-annual golfing, sports



Dave Durocher

VP, BugMusic/Nashville
 1026 16th Ave. S.
 Nashville, TN 37212
615-726-0782
 Fax: 615-726-0784
 daved@bugmusic.com
 www.bugmusic.com

Durocher oversees all Nashville operations for the Los Angeles-based publishing administration company. With the company since 1992. Nashville roster includes Johnny Cash, Dixie Chicks, Bela Fleck, Widespread Panic, Buddy and Julie Miller. • NARAS, CMA



Linda Edell Howard

Partner
Stokes Bartholomew Evans & Petree, PA
 901 18th Ave. S.
 Nashville, TN 37212
615-341-0068
 Fax: 615-341-0596

ledell@stokesbartholomew.com
 www.stokesbartholomew.com
 Edell, a 16-year law veteran, recently opened this long-standing firm's Music Row offices. She serves as a Managing Partner of the entertainment and new media practice. • AFTRA Select Manager and Attorney Advisory Group; Leadership Music Finance Committee; member, CMA • Antiquing

See Company & Category
 appendices
IN Charge
 page 58-70



Kerri Edwards
Creative Director
Deston Songs
 1602 17th Ave. S.
 Nashville, TN 37212
615-279-5655
 Fax: 615-279-0848
 kedwards@
 destonsongs.com

Oversees Nashville operations of this independent publishing house owned by Desmond Child, Winston Simone and David Simoné.



Dan Einstein
VP, Oh Boy Records,
Al Bunetta Management,
Blue Plate Music
 33 Music Sq. W. #102-B
 Nashville, TN 37203
615-742-1250
 Fax: 615-742-1360
 doc@ohboy.com

www.ohboy.com

With the company 21 years, Einstein oversees the daily activities of three independent record labels (Oh Boy, Blue Plate, Red Pajamas), as well as Al Bunetta Management which represents John Prine and Todd Snider. • W.O. Smith Music School Advisory Council; NARAS, Leadership Music • Cooking, wine, travel



Dan F. Ekback
VP Operations,
Bluewater Music Corp.
 1218 17th Ave. S., Nashville,
 TN 37212
615-327-0808
 Fax: 615-327-0809
 dan@bluewatermusic.com
 www.bluewatermusic.com

Heads administration division. Responsible for all licensing, contracts and administration. In charge of all international activities, affiliating with rights societies and sub-publishers. Pitches to international markets and oversees day-to-day operations. Stockholm native worked in Sweden's music industry before relocating to Nashville. • Lifetime member of CMA; member, NARAS • Travel, cooking, ice hockey



P. David Eleazar
Founder/Creative Director
The Eleazar Group
 2403 12th Ave. S.
 Nashville, TN 37204
615-386-6080
 Fax: 615-386-3112
 david@eleazargroup.com
 www.eleazargroup.com

Eleazar founded his business in 1994. Specializing in marketing communications and design, the Addy Award-winning Eleazar Group creates CD packaging, corporate identities, publications, advertising, interactive CD-ROMs and Websites. Clients history includes BMG, Country Radio Broadcasters, MCA, Vanguard, CMA, DreamWorks, Mercury, NARAS, Capitol, Starstruck and Warner Bros. • Family, Cajun cooking

Dino Elefante

Owner, The Sound Kitchen
 112 Seaboard Ln., Franklin, TN 37067
615-370-5773 Fax: 615-370-1712



delefante@aol.com
 www.soundkitchen.com
 Dino and his brother, John, own the largest recording studio in Nashville. A graduate of Leadership Music, Elefante and his brother sign and develop acts for multiple record companies in which they hold production agreements. • Leadership Music • Spending, boating, biking, racing, vintage cars, Harley Davidsons



Kitty Moon Emery
President, Scene Three Media Works
 2600 Franklin Rd.
 Nashville, TN 37204
615-345-3000
 Fax: 615-345-3100
 www.scenethree.com

She is deeply involved in community activities, especially those which unite the music and business arenas. Teamed with TV producer Mitchell Galin to produce a number of mini-pilots, which utilize Nashville-based music resources. Winner of Leadership Music's 1999 Bridge Award and 2002 Harpeth Hall/Ward-Belmont Distinguished Alumna. • Chair, Nashville Sports Authority; Steering Committee, Nashville's Agenda; Past President, Rotary Club of Nashville; VP, Leadership Music; Boards, Bank of America, CMA (past President & Chairman), Leadership Music, Leadership Nashville, Metro Tourism and Convention Commission (past Chairman), The Recording Academy, Nashville Symphony, Rotary Club of Nashville • Movies, Vanderbilt football & basketball, Titans and Predators



Rod Essig
Agent
Creative Artists Agency
 3310 West End Ave., Fl. 5
 Nashville, TN 37203
615-383-8787
 Fax: 615-383-4937
 ressig@caa.com
 With CAA since 1993.

Responsible agent for Tim McGraw, Jessica Andrews, Shannon Brown, Clark Family Experience, Alecia Elliott, Billy Gilman, Barbara Mandrell, Reba McEntire, LeAnn Rimes and Phil Vassar, among others.

• Board, ACM, Board of Advisors for Belmont University; member, NATD, IEBA, Leadership Music



Gary Falcon
President,
Falcon-Goodman Management
 1103 17th Ave. S.
 Nashville, TN 37212
615-329-9220
 Fax: 615-329-9221
 falconmgt@earthlink.net

Founded personal management company in 1993. Manages Travis Tritt, Michael Peterson, Christy Sutherland and Monte Warden. • NAPM, NARAS, CMA, ACM • Scuba, being a dad, cooking



Bob Farnsworth
CEO, Hummingbird Productions
 P.O. Box 120753
 Nashville, TN 37212
615-254-2200
 Fax: 615-385-3446
 bob@
 hummingbirdproductions.com

Writes, arranges, scores and produces music for advertising, film and television.

Ben Farrell

Varnell Enterprises
 630 Third Ave. S., Nashville, TN 37210
615-259-3131 Fax: 615-259-3192

Thirty-year industry veteran heads this artist touring representative firm. Works with self-promoted artists including Garth Brooks, George Strait, Kenny Chesney and Toby Keith on their tours across North America. • CMA, IEBA • University of Tennessee sports, work, reading newspapers, bass fishing



Paul Fenn
Joint Managing Director
Asgard Promotions
 125 Parkway
 London, NW1 7PS
020 7387 5090
 Fax: 020 7387 8740
 paulfenn@asgard-UK.com

Books and promotes tours in the U.K. and Europe for country artists. • VP, U.K. Agents Association; Executive Councillor, UK Concert Promoters Association • Raising children



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Senior VP Administration
Warner Bros. Records
 20 Music Sq. E.
 Nashville, TN 37203
615-748-8000
 Fax: 615-214-1514
 cfinch@wbr.com
 With the label for 22 years.

Responsible for finance, employee relations and charitable contributions. • Exercising, cooking, digging in the dirt, hanging out with husband Pat and our boys



Patrick Finch
VP, Famous Music
 65 Music Sq. E.
 Nashville, TN 37203
615-329-0500
 Fax: 615-321-4121
 With company for six years.
 In charge of all aspects of the Nashville operations.

Formerly with EMI Music. • CMA, NARAS, Leadership Music • Carpentry, golf



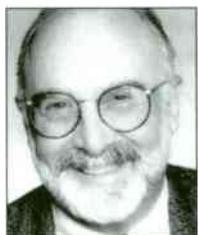
Martin Fischer
President
High Five Entertainment
 1111 16th Ave. S.
 Nashville, TN 37212
615-321-2540
 Fax: 615-321-2546
 martinfischer@hfetv.net
 www.high5entertainment.com

With company since 1983. Oversees production and development departments of company which develops and produces projects for network and cable television. Recent clients include PBS, CBS, TNN. • Travel, horseback riding, cinematography

Pete Fisher
GM, Grand Ole Opry, Gaylord Ent.
 2804 Opryland Dr., Nashville, TN 37214
615-871-5812 Fax: 615-871-5719



pfisher@oprylandusa.com
 www.opry.com
 Responsible for the production of the Grand Ole Opry show. Oversees operations of the Opry House, Acuff Theatre and Opry Plaza. With company since 1999.



Larry Fitzgerald
Partner
Fitzgerald Hartley/High Seas Music
 1908 Wedgewood Ave.
 Nashville, TN 37212
615-322-9493
 Fax: 615-322-9582
 Fitzgerald ran Caribou

Management from 1967-1977, working with artists including Chicago, The Beach Boys and Billy Joel. Founded the Fitzgerald Hartley Company with Mark Hartley in 1977. The Nashville office was opened in 1985 and manages Vince Gill, Larry Stewart, Olivia Newton-John, The Wilkinsons, Restless Heart, Radney Foster, Larry Carlton, Dwight Yoakam and Joe Ely. Fitzgerald and Hartley are also partners in the High Seas Music publishing company and active in the area of movie soundtrack music supervision. • Board, CMA; Steering Committee, NAPM



George J. Flanigen IV
Co-Owner, Deaton Flanigen Productions
 1014 17th Ave. S.
 Nashville, TN 37212
615-329-2095
 Fax: 615-329-0339
 dfprod@hotmail.com

Directs music videos and TV commercials. With company 17 years. Clients include Martina McBride, Chely Wright and Brooks & Dunn. • NARAS Board, NARAS National Trustee; member, CMA, ACM, NATAS, Leadership Music • Racing cars and motorcycling



Chet Flippo
CMT News Editorial
Director, CMT.com
 2806 Opryland Dr.
 Nashville, TN 37214
615-457-8421
 Fax: 615-457-8420
 cheff@mtvi.com
 www.cmt.com

With company two years and oversees news department for CMT network and CMT.com. Previously Nashville Bureau Chief for *Billboard* magazine. Also a prolific author whose books include *Your Cheatin' Heart: A Biography of Hank Williams, It's Only Rock & Roll: On Tour with The Rolling Stones* and *Graceland*. • CMA, NARAS, Leadership Music, Belmont University Curb School of Music Business Advisory Board • Fishing, record collecting, photography



Chuck Flood
Partner, Flood, Bumstead, McCready & McCarthy, Inc.
 1700 Hayes St.
 Nashville, TN 37215
615-329-9902
 Fax: 615-321-5074
 chuck_flood@fbmm.com

Specializes in business and financial management. Clients include Don Schlitz, Vince Gill, Patty Loveless, Lee Ann Womack, Clay Walker, Matraca Berg, Kim Carnes and Collin Raye.



Kira Florita
VP, Marketing
Lost Highway
 54 Music Sq. E. #300
 Nashville, TN 37203
615-524-7545
 Fax: 615-524-7850
 kira.florita@umusic.com
 With company 12 years;

at Lost Highway since its 2001 launch. Florita is in charge of all marketing and new media for the label.

All the greats have their own style.

The Bum Steers
 Toni Catlin
 Jubal Foster
 Harmony Ranch
 The Raphaels
 Jill Block
 Walt Wilkins

P.O. Box 128105 Nashville, TN 37212 • 615.248.5026 • fax 248.3067 • billy@westernbeat.com • www.westernbeat.com

including *O Brother, Where Art Thou?*, Ryan Adams, Lucinda Williams and Tift Merritt. Held similar position with Mercury Nashville including Catalog Development (Hank Sr.). Previously VP with Hastings/Western Merchandisers for nine years. • ACM, CMA, Leadership Music, NARAS, APA, AMA, GMA, IBMA • Music history, home improvement, books, kids, pets



Joni Foraker
Vice President
Borman Entertainment
 1208 17th Ave. S.
 Nashville, TN 37212
615-320-3000
 Fax: 615-320-3001
 joni@borman.cc
 Oversees the Nashville

branch of this management firm. Confirms artist tour dates. Works on sponsorship and endorsement deals. Clients include Faith Hill, Lonestar, Trace Adkins and Keith Urban. With company 11 years. • Leadership Music Finance Committee; Executive Committee for Hook, Line and Singer St. Jude benefit; CMA, ACM, NARAS • Sports (especially the Pittsburgh Steelers), decorating, actively involved with my son's school

Tom Forrest

President, Taillight
 2110 Blair Blvd., Nashville, TN 37212
615-385-1034 Fax: 615-385-1024
 tomforrest@taillight.tv • www.taillight.tv
 Forrest produces music-based television programming including CMT's *Most Wanted Live* and *Flameworthy* series. Company founded in August 2000. • CMA, NARAS, ATAS • Golf, Hiking



Fletcher Foster
Senior VP Marketing
Capitol Nashville
 3322 West End Ave. Fl. 11
 Nashville, TN 37203
615-269-2068
 Fax: 615-269-2059
 fletcher.foster@emicap.com
 www.capitol-nashville.com

Foster oversees all marketing aspects of the label and day-to-day operations. • NARAS Board, CMA Marketing Committee • Fitness, working around the house, traveling



Richard H. Frank Jr.
Co-Chief Manager
Frank & Frank, PLLC
 415 4th Ave. S.
 Nashville, TN 37201
615-254-1202
 Fax: 615-254-1267
 CDRFrank@aol.com

Frank has practiced entertainment, corporate and tax law since 1956. Counsel to the CMA since 1958; Trustee, Copyright Society of the South; Trustee, CMF; Lecturer Emeritus in entertainment and copyright law at Vanderbilt Law School and Nashville School of Law. • TBF, Huguenot Society, SAR, ROA, CMA, Tennessee and Nashville Bar Associations • Horticulture

Chet Frist

Executive Director
Film, Entertainment & Music Commission
 312 8th Ave. N. Fl. 9
 Nashville, TN 37243
615-741-3456 Fax: 615-741-5554
 cfrist@mail.state.tn.us

Promotes Tennessee in the music, film, video, television and interactive media industries. Recently promoted, has been with the Commission for three years.



Garth Fundis
Producer, Owner
Sound Emporium
 3100 Belmont Blvd.
 Nashville, TN 37212
615-383-1982
 Fax: 615-383-1919
 gmfmusic@aol.com

Fundis, who has owned the Sound Emporium recording studio for nine years, has produced Trisha Yearwood, Keith Whitley, Don Williams, New Grass Revival, Alabama, John Michael Montgomery, Collin Raye and Lari White. • Board Chairman, NARAS



Joe Galante
Chairman
RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4310
 Fax: 615-301-4301
 joe.galante@bmg.com

An up-through-the-ranks achiever, Galante has been with RCA 31 years. Under his leadership, the country label developed such gold and platinum acts as Alabama, The Judds, K.T. Oslin, Clint Black, Kenny Chesney, Martina McBride, Keith Whitley, Sara Evans, Andy Griggs and Lonestar. With the recent addition of Arista acts—Alan Jackson, Brooks & Dunn, Brad Paisley—Galante helms arguably Music Row's most powerful label group with more than 22 artists. • Board, CMA, Rock 'n' Roll Hall of Fame, TJ Martell Foundation, Nashville Area Chamber of Commerce, Vanderbilt-Ingram Cancer Center; member, NARAS, ACM, Leadership Music founding member.



Byron Gallimore
Owner
Song Garden Publishing, LLC
 25 Music Sq. E.
 Nashville, TN 37203
615-244-8950
 Fax: 615-244-4711

Gallimore oversees all daily operations of his publishing company. Previously President of Pride Music Group for 13 years. Has independently produced or co-produced Tim McGraw, Faith Hill, Jo Dee Messina, Phil Vassar, Jessica Andrews, Holly Lamar, Marcel and Clark Family Experience. • Board, NARAS; member, BMI, CMA, ACM • Golf, Civil War buff, race car driving

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 37065-1089
 615-595-6141
 615-595-9646 FAX
 FULLCOURTPRESS@
 COMCAST.NET



Clarke Gallivan
President, Ruckus Films
 4610 Charlotte Ave.
 Nashville, TN 37209
615-298-5818
 Fax: 615-292-0204
 clarke@ruckusfilm.com
 www.ruckusfilm.com
 With company 12 years.

Producer and executive producer for music videos, commercials, tv and feature films. Clients include RCA, Sony, Turner South and MCA. • CMA, NARAS, Leadership Music • Hiking, cooking, traveling



Patti Olsen Garafola
Co-owner, Young-Olsen & Associates
 9 Music Sq. S. #397
 Nashville, TN 37203
615-321-4433
 Fax: 615-855-0306
 patti@young-olsen.com

www.young-olsen.com

Promotion veteran with 20 years of experience; co-founded this independent promotion firm five years ago. • CMA, ACM • Calling radio stations, Music Row Ladies Golf Tournament and Tupperware Party

Bonnie Garner

President, Bonnie Garner Management
 3999 Johnson Hollow Rd.
 Thompson Station, TN 37179
615-791-7051 Fax: 615-791-5788



bonngarner@aol.com
 Manages Andy Griggs, co-manages Bonnie Bramlett. Former VP of A&R for Columbia and Epic Records. Formed own company in 1994. • CMA, ACM, NARAS • Horseback riding, gardening



Tammy Genovese
Associate Executive Dir. Country Music Association
 1 Music Circle S.
 Nashville, TN 37203
615-244-2840
 Fax: 615-726-0314
 tgenovese@cmaworld.com
 www.cmaworld.com

Oversees the day-to-day operations of CMA and its staff. • Leadership Music alumnus • Family, friends, staying fit



Tracy Gershon
Partner & President High Seas Music/ Gershon Music Group
 1908 Wedgewood Ave.
 Nashville, TN 37212
615-322-9881
 Fax: 615-322-9582
 tgershon@comcast.net

Oversees all operations, signs and develops writers, heads artist development production company as well as handling music supervision for film and television. • Board, Leadership Music, Actors Bridge • Baseball, basketball, horseback riding and raising my two children



Katie Gillon
Senior VP Creative Services, MCA Nashville
 60 Music Sq. E.
 Nashville, TN 37203
615-880-7314
 Fax: 615-880-7420
 katie.gillon@umusic.com
 www.mca-nashville.com

With label 29 years. Responsible for imaging artists, all packaging and any visuals used for the label's print campaigns. • VP, NARAS Board; Leadership Music, Leadership Nashville; past President NARAS Board and Leadership Music Board • Golf, movies, gardening



Jimmy Gilmer
Owner, JAG Management
 35 Music Sq. E.
 Nashville, TN 37203
615-726-3230
 Fax: 615-256-7154
 jagbase@comcast.net
 Five-year-old artist management firm represents

Brad Paisley and The Bakers. Previously ran EMI's production division and ran SBK Nashville for four years before it merged with EMI in 1989. Gilmer has held a number of major publishing posts in Nashville. Enjoyed brief career as pop singer with the hit "Sugar Shack." • NARAS, CMA, Leadership Music, GMA, NSAI • Golf, fly fishing



Steven Gladstone
Partner, Gladstone, Doherty & Assoc., PLLC
 49 Music Square W., #300
 Nashville, TN 37212
615-329-0900
 Fax: 615-329-2148
 sgladstone@gladstone-doherty.com

www.gladstone-doherty.com

Gladstone represents artists, songwriters, music publishers, managers and entertainment business entities in industry matters; represents executives in employment matters; consults on entity formation, funding and business planning for entertainment industry clients; public speaker on music business and funding issues; Nashville developer of intellectual property asset securitization. Chairman, Film Music Workshop, Inc. • CMA, NARAS, NFVA, Leadership Music, Nashville, Tennessee and Missouri Bar Associations • Teaches fly fishing



Holly Gleason
Owner Joe's Garage
 4405 Belmont Park Terrace
 Nashville, TN 37215
615-269-3238
 Fax: 615-297-7612
 garagepr@aol.com
 www.joesgarage615.com

Established in 1993, Joe's Garage is a media relations and artist development company that offers media training, advertising, imaging coordination and special event services. Clients include Brooks & Dunn, Kenny Chesney, Montgomery Gentry, Lee Ann Womack, Patty Loveless. Formerly a music critic, Gleason has written for *Rolling Stone*, *Musician*, *The New York Times* and others. • ACM, CMA, NARAS



Steven Goldmann
Director/Co-Owner Collective, LLC
 900 Division St.
 Nashville, TN 37203
615-327-1820
 Fax: 615-320-0884
 steven@collectivefilms.com

Goldmann co-founded this company in 1995 with Susan Bowman and Thom Oliphant. Writes, directs and co-develops projects for film, TV and music videos. Clients include IMAX, CMT, TNN, Gaylord, CBC and many Nashville record companies. • Board of Governors, NARAS; CMA • My children, movies, photography, hockey, wine



Jon Goodman
Vice President Falcon-Goodman Management
 1103 17th Ave. S.
 Nashville, TN 37212
615-329-9220
 Fax: 615-329-9221
 falconmgt@earthlink.net

Started company with Gary Falcon five years ago. Manages Michael Peterson, Travis Tritt, Christy Sutherland and Monte Warden. • NAPM, CMA, ACM

Mac Midi Music
 Pro Audio Sales & Consulting
615-742-5291
800-834-5986
 1010 16th Ave. S. Nashville, TN 37212

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Randy Goodman
President
Lyric Street Records
 824 19th Ave. S.
 Nashville, TN 37203
615-963-4848
 Fax: 615-963-4846
 randy.goodman@disney.com
 President of Lyric Street
 since its inception in July 1997.



Jon Grimson
President, Americana
Entertainment, LLC
 P.O. Box 24650
 Nashville, TN 37202
615-352-0420
 Fax: 615-353-0410
 jgrimson@
 americanamusic.com

www.americanamusic.com
 Produces "This Week In Americana," the first program of its kind syndicated to commercial country radio since 1998. Also produces "Americana 24/7," a satellite-delivered syndicated format channel to AM/FM affiliates nationwide. Has also produced radio specials for *O Brother*, Earl Scruggs, Emmylou Harris and Hank Williams III. • Board, Americana Music Association (founding member); member IBMA, Folk Alliance, Leadership Music • Restoring antique phonographs, golf and mandolin abuse



Cathy Gurley
Owner, Gurley & Co.
 P.O. Box 150657
 Nashville, TN 37215
615-269-0474
 Fax: 615-385-2052
 gurleyc@aol.com
 www.gurleybiz.com
 Established 1985. Oversees

all areas of media, marketing, management, consulting and special events company. • Board, ACM, T.J. Martell • Marathon training, walking, teaching Caeli to walk and Jacob soccer



J.D. Haas
President
J. D. Haas Entertainment
 30 Music Sq. W. #301
 Nashville, TN 37203
615-244-9445
 Fax: 615-244-9449
 Celebrating its 21st anniversary, Haas Entertainment

creates "contest" trips for radio and TV stations that organize activities and events between stars and winners. Generates airplay, on-air promotion and measured media for artists, record labels, event properties and corporate sponsors. Organizes trips to awards shows, TV tapings, rodeos, Maui, Hollywood, tour openings and more. • ACM, CMA, AAA, NARAS • Swimming, weight lifting, travel; proudly supports the Cystic Fibrosis Foundation and St. Jude's Children's Research Hospital

Gary Haber
President, Haber Corporation
 1016 17th Ave. S. #1, Nashville, TN 37212
615-321-0054 Fax: 615-321-3327



ghaber@haber.com
 www.haber.com
 Haber provides accounting and business management services to a wide range of entertainment clients. Offices are located in Nashville and Encino, Calif. Clients include Randy Travis,

Joe Cocker, Brian Setzer, Lynyrd Skynyrd, Paula Cole, Ken Levitan, Ryan Adams, Nickel Creek, Alecia Elliott, Rodney Crowell, Lyle Lovett, Pat Benatar, Lifehouse, Take 6, Peter Frampton, Raul Malo, Tony Brown, Hal Ketchum. • President, Nashville Screenwriters Conference; Board; AACRC, Assn. of Independent Music Publishers



Ted Hacker
Partner/CEO
International Artist
Management

1105 16th Ave. S. #C
 Nashville, TN 37212
615-329-9394
 Fax: 615-329-9397
 iamngt@mindspring.com

Manages Darryl Worley and Mark Wills. • Member CMA, ACM, NARAS • Family time, golf, skiing



Alvin G. Hagaman, Jr.
Member

O'Neil Hagaman
 1025 16th Ave. S. #202
 Nashville, TN 37212
615-320-5291
 alhagaman@
 oneilhagaman.com

Specializes in entertainment industry consulting and business management.



Schatzi Hageman
President, Hot Schatz
Public Relations

1024 16th Ave. S. Fl. 2
 Nashville, TN 37212
615-782-0078
 Fax: 615-782-0088
 hotsthatzpr@csi.com
 Formed company in 1992.

Clients include Trace Adkins, Loretta Lynn, Mindy McCready, Patti Page, Robert Mirabel and Chalee Tennison. • ACM, CMA, NARAS • Cooking and entertaining for friends, painting ceramics with my granddaughter.



Curt Hahn
President/CEO

Film House, Inc.
 810 Dominican Dr.
 Nashville, TN 37228
615-255-4000
 Fax: 615-255-4111
 results@filmhouse.com
 Produces TV commercials to
 promote radio stations. In business 26 years.



Wayne R. Halper
GMI/Head of Label
Operations
DreamWorks Nashville
 1516 16th Ave. S.
 Nashville, TN 37212
615-463-4620
 Fax: 615-463-4621

wayne@dreamworksrec.com

Formerly with Capitol Records, Halper handles all legal, business and financial affairs; manages day-to-day operations. With company five years.

• Co-Chair CMA Finance Committee; NARAS National Finance Committee; Board, CMF, Marcus Robertson Foundation; Treasurer and Head of Development, T.J. Martell; Chair, Country Music Retirement Center Task Force; W.O. Smith Advisory Council; President, Leadership Music; Nashville Children's Theater Advisory Council; member, CMA, ACM, NARAS • Olympic triathlon, bocce



Greg Ham
President

ForeFront Records
 230 Franklin Rd., Bld. 2, Fl. 1
 Franklin, TN 37064
615-771-4500
 Fax: 615-771-2902
 gham@forefrontrecords.com

www.forefrontrecords.com

Heads this label with a roster that includes Audio Adrenaline, dc talk, Rebecca St. James and Stacie Orrico. • Hunting and outdoors

media relations • publicity
 special events • creative services



Special thanks to
 Sony/ATV Music Publishing Nashville
 AGP/Ann Gillis Productions
 CMK Entertainment
 and
 Neal McCoy

• • •
Jim Havey Public Relations
 2817 West End Avenue, #126-203
 Nashville, TN 37203
615-673-9158
 www.jimhaveypr.com

Jim Handley

Co-owner, Sessions Services Unlimited

322 Polk Ave., Nashville, TN 37210
615-242-7300 Fax: 615-242-7300
 sessionservices@aol.com

Co-founded Sessions Services with Kathy Smith. Handley is a well known drum tech. He brings that attention to detail and level of service to the cartage industry through SSU. Jim is also looking forward to another summer tour drum teching and production managing Peter Frampton. • National Drum Association



Dennis P. Hannon

**Executive VP/IGM
 Curb Records**

47 Music Sq. E.
 Nashville, TN 37203
615-321-5080
 Fax: 615-321-2893
 dhannon@curb.com
 www.curb.com

Held several executive positions with CBS Records and Capitol Records. Joined Curb Records in 1991. • National Youth Hockey Association • Hockey, boating

Barbara Hardin

VP/Booking Agent, Dale Morris & Associates

818 19th Ave. S., Nashville, TN 37203
615-327-3400 Fax: 615-327-0312

Exclusive booking agent for Alabama since 1979. Also books Mike Walker. • CMA, ACM



Lisa Harless

**Senior VP/Manager of
 Music Industry Division
 AmSouth Bank**

21 Music Sq. W.
 Nashville, TN 37203
615-748-2122
 Fax: 615-748-2176
 lisa.harless@amsouth.com

www.amsouth.com
 With bank for 17 years. Works with music industry clients on matters of deposit, credit, cash management, estate planning and investments. Directs bank's sponsorship and other involvement with music related activities. • Board President, W.O. Smith School; Treasurer of Nashville Board, NARAS; Board, Leadership Music, T.J. Martell Foundation; member, NATAS, CMA, NSAI, GMA; NARAS MusiCares Advisory Council



Summer Harman

**Head of Publicity
 DreamWorks Nashville**

1516 16th Ave. S.
 Nashville, TN 37212
615-463-4613
 Fax: 615-463-4601
 sharman@
 dreamworksrec.com

www.dreamworksnashville.com
 Oversees all areas of publicity, media marketing and press for special events for DreamWorks Records Nashville. • CMA Marketing & Publicity Committee; T.J. Martell Artist Relations Committee; Tin Pan South Committee; ACM, CMA, NARAS • NASCAR, horses, boating, fishing, handicapped children's sports activities volunteer



Ed Harper

President

The Harper Agency

P.O. Box 144
 Goodlettsville, TN 37070
615-851-4500
 Fax: 615-851-4461
 edharper@
 theharperagency.com

www.theharperagency.com
 Oversees the booking responsibilities for his company's 22 gospel and Christian artist clients. In business 16 years. • President, Gospel Music Trust Fund; VP, GMA; VP, SGMG; Director, Gospel Music Hall of Fame; Leadership Music • Golf, physical fitness, reading current event publications

Randy Harrell

President/CEO, Shell Point Music, Inc.

816 18th Ave. S., Nashville, TN 37203
615-782-8200 Fax: 615-782-8210
 contact@shellpointrecords.com
 www.shellpointrecords.com

Responsible for all aspects of publishing company and record label. Artists include Grammy-nominated Larry Cordle & Lonesome Standard Time, Porter Wagoner and The Graham Parsons Notebook project. Won 2001 CMA Song of the Year Award for "Murder On Music Row." • IBMA, CMA, NARAS • Baseball, beach, spending time with wife and new son



Cheryl Harris

Member

O'Neil Hagaman
 1025 16th Ave. S. #202
 Nashville, TN 37212
615-320-5291
 Fax: 615-320-5651
 cherylharris@
 oneilhagaman.com

Business manager and consultant to a variety of artists, publishers, songwriters and record company executives. Started with company in 1984.



James H. Harris III

**Attorney, Gordon, Martin,
 Jones & Harris, P.A.**

49 Music Sq. W. #600
 Nashville, TN 37203
615-321-5400
 Fax: 615-321-5469

A member of this firm since 1994, Harris has practiced law on Music Row since 1975. His practice includes music, entertainment, copyright and trademark, divorce and bankruptcy law. Clients include Kenny Chesney, Lorrie Morgan, Dale Morris, David Briggs, others. • ABA Forum Committee on the Entertainment and Sports Industries; Former Trustee, Copyright Society of the United States; member ABA, TBA, CMA



John Hart

**Owner/President, Bullseye
 Marketing Research**

1314 16th Ave. S.
 Nashville, TN 37212
615-292-0616
 Fax: 615-292-0828
 hart@bullsi.com
 www.bullsi.com

Conducts all categories of research for broadcast and music industry clients. Produces Bullseye Callout for R&R. Other products include the *Research Letter* and *Monday Memo*. • Research, radio, agriculture, eastern culture

Mark Hartley

Partner, Fitzgerald Hartley/High Seas Music

34 N. Palm Ave. #100, Ventura, CA 93001
805-641-6441 Fax: 805-641-6444

Fitzgerald Hartley was founded in 1977 with Larry Fitzgerald. Clients include David Benoit, Larry Carlton, Joe Ely, Rodney Foster, Vince Gill, JoAnna Janet, Dwight Yoakam, The Kinleys, Olivia Newton John, Toto, The Wilkinsons, Los Lobos and producers Michael Omartian and Elliot Scheiner.



Christian Haseleu

Chair

**MTSU Recording
 Industry Dept.**

P.O. Box 21
 Murfreesboro, TN 37132
615-898-2578
 Fax: 615-898-5682

chaseleu@mtsu.edu • www.mtsu.edu/~record
 With the university 23 years, Haseleu runs the country's largest recording program. • AES Education Committee, NARAS Engineering Craft Committee, SPARS Nashville Board, Leadership Music Class of 2000 • Travel, gardening, Abyssinian cats



Diane Richey Haupt

**Owner, Diane Richey
 Promotions**

1110 17th Ave. S. #1
 Nashville, TN 37212
615-320-7618
 Fax: 615-320-1496
 richeypromo@mbusa.net

Opened company 17 years ago. Solicits and obtains airplay for clients. Specializes in secondary promotion—*Music Row* and *R&R Indicator*. • CMA • Scuba diving, Titans football, playing with the kids

Craig Havighurst

Music Writer, Tennessean

1100 Broadway, Nashville, TN 37203
615-259-8041 Fax: 615-259-8057
 chavighurst@tennessean.com
 www.tennessean.com

Covers country, bluegrass, folk, jazz and pop for Nashville's daily paper. Former freelance music writer for *No Depression*, *The Oxford American* and *The Wall Street Journal*. Writer and co-producer of Emmy Award-winning short documentary on WSM for Nashville Public Television.



Craig Hayes

**Partner, Zumwalt,
 Almon & Hayes**

1014 16th Ave. S.
 Nashville, TN 37212
615-256-7200
 Fax: 615-256-7106
 chayes@zahlaw.com

With this law firm 19 years.
 Has worked as a musician, songwriter, publisher

and music teacher. Toured with Neil Young And The Shocking Pinks as baritone sax player and character, "Vito Toledo." Specializes in music, copyright and entertainment law. • Board, W.O. Smith; member, CMA, NARAS, Leadership Music • Basketball, golf, guitar; married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better"; two sons, Luke and Sam, baseball/basketball coach



Dan Hays
Executive Director
International Bluegrass
Music Association
1620 Frederica St.
Owensboro, KY 42301
270-684-9025
Fax: 270-686-7863
ibma@ibma.org

www.ibma.org

Hays is chief administrative staff for the industry trade organization. With IBMA 12 years. • Golf, dogs, fishing, music, family



Bill Hearn
President/CEO
EMI CMG
101 Winners Circle
Brentwood, TN 37027
615-371-6802
Fax: 615-371-6996
bhearn@emicmg.com
Hearn was formerly President

of Sparrow Records prior to being named President and CEO of EMI CMG. His father, Billy Ray Hearn, who founded Sparrow, continues to function as Chairman of the group. A 25-year industry veteran, Hearn oversees management of Sparrow Label Group, ForeFront Records, Chordant Distribution Group and EMI Christian Music Publishing. • Board, GMA, T.J. Martell (local Chairman and national Board); NARAS national Trustee and local Governor; Chairman, CMTA • Golf



Bob Heatherly
President/CEO
Music City Records
P.O. Box 210377
Nashville, TN 37221
615-269-3100
Fax: 615-269-3115
bob@musiccityrecords.com
www.musiccityrecords.com

Oversees all label operations. Roster includes Charley Pride and Sonny Burgess. Heatherly was with RCA and Atlantic for over 25 years. • Leadership Music • NASCAR, golf, football



Lon Helton
Nashville Bureau
Chief/Country Editor
Radio & Records
1106 16th Ave. S.
Nashville, TN 37212
615-244-8822
Fax: 615-248-6655
lhelton@rronline.com

www.rronline.com

With publication 20 years. Oversees news and issues coverage of events affecting the country radio and record industries; gathers information to

compile weekly country chart and hosts the weekly radio show *Country Countdown USA*, the daily *Country's Inside Trak* and *Country World Premiere* specials. • 19 years on CMA board, past President and past two-time Chairman of the Board; four years on Country Music Hall of Fame board; 11 years on Leadership Music board



Mark S. Hendricks
Member
O'Neil Hagaman, PLLC
1025 16th Ave. S. #202
Nashville, TN 37212
615-320-5291

Fax: 615-320-5651
In charge of the firm's Consulting Group specializing in royalty examinations, valuation and sales of music publishing catalogs, litigation support and expert witness testimony. Also specializes in entertainment industry business management for artists and executives. • W.O. Smith Council, Leadership Music • Woodworking, restoring an old truck



Barton Herbison
Executive Director, NSAI
1701 West End Ave. Fl. 3
Nashville, TN 37203
615-256-3354
Fax: 615-256-0034
nsai@
NashvilleSongwriters.com
www.NashvilleSongwriters.com

Provides overall leadership and direction for the nation's largest not-for-profit songwriter organization. More than 14,000 current and former members, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession; and hosts Tin Pan South. Herbison assumed his NSAI appointment in August 1997. • Board of Leadership Music and MADD; CMA, NARAS, NSAI • Basketball, physics

Dan Herrington NEW LISTING

Co-President,
Dualtone Music Group, Inc.
2105 Elliston Pl.
Nashville, TN 37203
615-320-0620 Fax: 615-297-5020
danherrington@dualtone.com • www.dualtone.com

Formed this label with Scott Robinson in late 2000. Artists include David Ball, McBride & The Ride, Radney Foster, Chris Knight, Jim Lauderdale, Mark Olson, Victoria Williams and Hayseed Dixie.



Pat Higdon
Senior VP/IGM, Universal
Music Publishing
12 Music Circle S.
Nashville, TN 37203
615-248-4800

Fax: 615-248-9300
Higdon, a 26-year publishing veteran, took the helm of Universal Music Publishing Group approximately three years ago. Oversees a writer roster that includes Shania Twain, Gary Burr, Troy Verges, Rivers Rutherford and Matraca Berg. • NARAS Board • Boy Scouts, golf, scuba diving



Clint Higham
Executive VP
International
Management Services
818 19th Ave. S.
Nashville, TN 37203
615-321-5025
Fax: 615-327-3228
clinthigham@bellsouth.net

With the company nine years. Oversees IMS management roster, co-managing (with Dale Morris) the careers of Kenny Chesney, Louise Mandrell, Kellie Coffey, Roxie Dean and Shane McAnally. • Board, ACM; member, CMA • Boating, salt water aquariums



Daniel Hill
President
Cal IV Entertainment
808 19th Ave. S.
Nashville, TN 37203
615-321-2700
Fax: 615-321-3222
cal4@cal4.com
www.caliv.com

Veteran publisher Hill moved to Cal IV in January of 2000. Oversees all operations of this independent publisher. • CMA, NARAS, ACM, Leadership Music • Camping, hiking, guitars, family



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Steven T. Olivas, Ph.O., HSP
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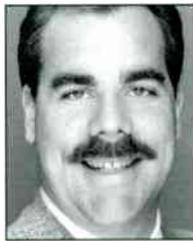
Greg Hill
Greg Hill Management
 P.O. Box 159310
 Nashville, TN 37203
 615-248-7866
 Fax: 615-248-7868
 ghill@greghillmanagement.com
 www.greghillmanagement.com
 Manages Phil Vassar.

Donna Hilley
President/CEO
Sony/ATV/Tree Publishing
 8 Music Sq. W.
 Nashville, TN 37203
 615-726-8300 Fax: 615-726-8329



Hilley is in charge of day-to-day operations and contract negotiations involving songwriters, recording artists and Tree Productions. Sony Tree is the copyright administration headquarters for all of Sony Music Publishing. Hilley has been with the

company over 25 years and specializes in copyright acquisitions. • Past Chairman, CMA Board; Past President, Leadership Music; Board, Vanderbilt Children's Hospital, Baptist Hospital, Suntrust, Operation Smile, NMPA, Belmont College, Metro Sports Authority, ASCAP; member, NARAS, GMA, NSAI • Antiquing, golf, church and family



Randall Himes
Executive Director
AFTRA/SAG Nashville
 1108 17th Ave. S.
 Nashville, TN 37212
 615-327-2944
 Fax: 615-329-2803
 rhimes@aftra.com
 Started with AFTRA in 1978

as National Representative, negotiating television and radio station staff contracts and assisting with the Nashville operation. Took Director post in 1986, overseeing all aspects of Tennessee and Kentucky AFTRA/SAG operations for 1,800 member performers. • Advisory Council, TN Film, Entertainment & Music Commission; member, CMA, NARAS, ACM, GMA



Bruce Hinton
Chairman
MCA Nashville
 60 Music Sq. E.
 Nashville, TN 37203
 615-880-7319
 Fax: 615-880-7450
 www.mca-nashville.com
 Hinton has been with MCA

18 years. Defines overall policy and direction for the label, which under his guidance was rated the No. 1 country label by *Billboard* and *R&R* from 1991 to 2000. • Past Chairman of CMF Board; Senior Advisory Board for Sports and Entertainment Academy of Indiana University; Board, CMA, TPAC, Leadership Music, Leadership Nashville, W.O. Smith School, City of Hope; member, ACM, NARAS



Michael Hollandsworth
GM
Zomba Music Publishing
 916 19th Ave. S.
 Nashville, TN 37212
 615-321-4850
 Fax: 615-321-4616
 michael.hollandsworth@zombaontherow.com

With company 14 years. Supervises staff and writers and carries out other functions such as demoing and pitching material to artists and producers, and searching for and developing new writers. • Bicycling



Christian A. Horsnell
Counsel
Bass, Berry & Sims, PLC
 29 Music Sq. E.
 Nashville, TN 37203
 615-255-6161
 Fax: 615-254-4490
 chorsnell@bassberry.com

A 22-year veteran of entertainment law. Represents and counsels entertainment clients on business, entertainment and intellectual property matters. • Board—W.O. Smith School; NBA, TBA, CMA, Leadership Music • Cooking, college basketball, Adjunct Professor at Belmont University



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PRESIDENT/MOSAIC MUSIC PUBLISHING **LIONEL CONWAY**

VP/GM MOSAIC NASHVILLE **LISA RAMSEY**

DIRECTOR/CREATIVE SERVICES **TIM HUNZE**

DIRECTOR/ADMINISTRATION **NANCY TUCK**

CATALOG MANAGER/ADMIN **AMY SHEPHERO**

Mosaic Music Publishing Nashville Office: 1305 16th Avenue South Nashville, TN 37212 615-320-3071 615-322-9288 Fax

Jason Houser

NEW LISTING

Co-President, Extreme Writers Group Publishing and Productions

40 Music Sq. W., Nashville, TN 37203
615-259-5320 Fax: 615-259-5319
extremewritersgroup@msn.com
www.extremewritersgroup.com

Co-founded Extreme Writers Group with Michael Martin and Tim DuBois in 2000. Represents artists Shannon Lawson and Sixwire, and represents producers Steve Mandile, Trey Bruce and Jason Houser. • ASCAP, CMA • Hiking, running, mountain biking, fishing



Douglas J. Howard

Senior VP A&R Lyric Street Records
824 19th Ave. S.
Nashville, TN 37203
615-963-4848
Fax: 615-963-4850
Formerly VP/GM at

PolyGram Music Publishing, Howard has been with Lyric Street since startup in August 1997. Responsibilities include signing acts, finding songs and matching producers with artists on the Lyric Street roster. Howard holds an MBA from Vanderbilt and a JD from George Washington University.
• Board of Advisors for Belmont's Music Business Program, Board of Governors, NARAS



Melanie Smith Howard

Owner, Harlan Howard Songs/Melanie Howard Music/Child Bride Music
1902 Wedgewood Ave.
Nashville, TN 37212
615-321-9098
Fax: 615-327-1748

melanie@harlanhoward.com • www.harlanhoward.com
Oversees publishing company, signs new writers and pitches catalog. • Board, Friends of Belmont • Riding, showing and raising spotted saddle horses



Michael Huddleston

CFO, The Curb Group
47 Music Sq. E.
Nashville, TN 37203
615-321-5080
Fax: 615-321-9511
mhuddleston@curb.com
CMA, ACM, AICPA, TSCPA



Dann Huff

Partner HuffBright Productions
10 Music Circle S.
Nashville, TN 37203
615-255-1213
Fax: 615-255-1224
darrell@teracel.com
Formerly a top session

guitarist, Huff has become an in-demand producer of artists including Faith Hill, Jewel, Lonestar, SheDaissy, Trace Adkins, Keith Urban and Kellie Coffey. • Board, CMA, Doxology Records • Boating, fathering my children



Rod Huff

Co-President Chordant Distribution
101 Winners Circle
Brentwood, TN 37024
615-371-6800
Fax: 615-371-6915
rhuff@emicmg.com
www.chordant.com

Heads this major Christian distribution company with Rich Peluso. • GMA



John H. Huie

Agent Creative Artists Agency
3310 West End Ave., Fl. 5
Nashville, TN 37203
615-383-8787
Fax: 615-383-4937
jhuie@caa.com
With company since 1991.

Responsible agent for Deana Carter, Steven Curtis Chapman, dc Talk, Amy Grant, Faith Hill, Alan Jackson, Rachael Lampa, Michael W. Smith and others • Board, The Hope Clinic for Women, GMA, T.J. Martell; Leadership Music Alumni, Advisory Council of Music Cares • Golf, snow skiing



Nick Hunter

President, Audium
1709 19th Ave. S.
Nashville, TN 37212
615-269-4500
Fax: 615-269-0030
audium@audiument.com
www.audiument.com

Industry veteran Hunter oversees all aspects of this independent record label. • MLB Players Association • Baseball



Ron Huntsman

President, Huntsman Entertainment
1100 16th Ave. S.
Nashville, TN 37212
615-255-1100
Fax: 615-255-1107
ron@huntsmanent.com
www.huntsmanent.com

Has operated his company 14 years. Produces and syndicates live events and artist specials for radio including *Country HitMakers*, *Artist Clip Service*, *Gold Clips*, *Name That Song*, *Live From Nashville!*, *Christmas On Music Row* and *Live From Hollywood!*
• NARAS, CMA, ACM, GMA, AFTRA, NCRA
• Hiking, wood working, outdoors, golf



Mike Hyland

Partner Full Court Press
PO. Box 1089
Franklin, TN 37065
615-595-6141
Fax: 615-595-9646
fullcourtpress@comcast.net

Formed public relations company in 1997. Clients include Audium Records, Altissimo Records, the Bluebird Cafe, Bullseye Marketing & Research, Relentless Nashville and Wayne Warner. • Reading, wine, sports

Bob Jackson

Owner/Partner, Ground Zero
1011 16th Ave. S., Nashville, TN 37212
615-322-9927 Fax: 615-322-9786
bob@groundzeropost.com
www.groundzeropost.com

One of five partners in this video post production firm, Jackson manages the operation. Recent clients include Collective, Saatchi & Saatchi, AV Squad, Picture Vision and Ruckus Films. • Family, photography

Carson James

VP, Promotion & Media Strategy, Curb Records
47 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-327-3003
cjames@curb.com
CMA, ACM



Greg Janese

President, TBA Entertainment Corp.
300 10th Ave. S.
Nashville, TN 37203
615-742-9000
Fax: 615-742-9170
gjanese@tbaent.com
www.tbaent.com

Oversees the integration, operations and expansion of TBA's business units including corporate communications, entertainment marketing, fairs and festivals, and artist management. Company has 12 offices across the country, including one in London. With the company four years. • CMA, Leadership Music • Golf



Wade Jessen

Director, Country, Christian & Gospel Charts Billboard, Country Airplay Monitor
49 Music Sq. W.
Nashville, TN 37203
615-321-4291

Fax: 615-320-0454
wjessen@billboard.com • www.billboard.com
Jessen manages the trade publication's charts and weekly columns in *Billboard* and *Country Airplay Monitor*. With company since January 1995.
• Board, ACM, March of Dimes (Music City Division); Advisory Council; member, GMA, NARAS, SGMA, IBMA, CMA, CCMA, Leadership Music, CRS Agenda Committee • Antique radio/phonograph collecting, rural studies, farming and ranching issues, Western history



Al Jolson

President Al Jolson Enterprises, Inc.
116 17th Ave. S.
Nashville, TN 37203
615-244-5656
Fax: 615-242-2472

Oversees the daily activities of the publishing and recording complex. Has owned company for 21 years. • Member, CMA, AES, NARAS, ASCAP, AFTRA, BMI



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Head of A&R
DreamWorks Nashville
 1516 16th Ave. S.
 Nashville, TN 37212
615-463-4600
 Fax: 615-463-4601
 ajones@dreamworksrec.com

Oversees the A&R department and recording process. Previously held A&R positions at Giant and BNA.
 • NARAS, ACM, CMA, SOURCE, Leadership Music



Rusty Jones
Attorney
Gordon, Martin, Jones & Harris, P.A.
 49 Music Sq. W. #600
 Nashville, TN 37203
615-321-5400
 Fax: 615-321-5469

Jones represents artists, managers, publishers, writers, producers, industry executives and record labels. Before joining this firm 18 years ago, served as ASCAP's Nashville Director of Business Affairs. Clients include Garth Brooks, Martina McBride, Dixie Chicks, Montgomery Gentry, Tim McGraw. • Former Chair of TBA's Copyright, Entertainment and Sports Law Section; Board of Advisors—Belmont School of Music Business; Tulane University Parents Council; Teammates for Kids and Challenge Aspen volunteer. • Snow skiing, travel, history, fishing, Titans, Vol football, Mardi Gras

Jim Jordan NEW LISTING
GM, Starstruck Studios
 40 Music Sq. W., Nashville, TN 37203
615-259-5400 Fax: 615-259-5401
 jimj@starstruck.net • www.starstruckstudio.com
 With company three years. Oversees all operations of Starstruck recording studios and broadcast facilities. • SPARS, AES, NAPRS



Robin Mitchell Joyce
Counsel
Bass, Berry & Sims, PLC
 29 Music Sq. E.
 Nashville, TN 37203
615-255-6161
 Fax: 615-254-4490
 rjoyce@bassberry.com

Joyce's practice consists entirely of entertainment and intellectual property work. Clients include recording artists, songwriters, music publishers, film and video companies, entertainment executives. Founding Chair of the Nashville Bar Association's Entertainment Section. Professor of Entertainment Law at Belmont and Vanderbilt Law. The only Nashville-based attorney on the Board of Directors of the Alliance of Artists and Recording Companies. Frequently a featured lecturer and panelist at national music industry and legal events. • Board, NARAS, Leadership Music, NIFF; member, CMA

Karen Kane NEW LISTING
Partner, Cherry Miller Kane Entertainment
 1107 17th Ave. S., Nashville, TN 37212

615-320-5150 Fax: 615-320-5410
 kkane@cmkentertainment.com
 Kane manages Neal McCoy, Ty Herndon, Tanya Tucker, Troy Cassar-Daley, This Day In History and Jo Jo Wright. • CMA, ACM, CRS Agenda Committee
 • Raising 13 dogs, genealogy research

Alan Kates
Managing Partner
Big Picture Entertainment
 2820 Erica Pl., Nashville, TN 37204
615-292-7440 Fax: 615-292-0749
 alan.kates@bpemusic.com
 Writers at this publishing outfit include Keith Stegall, Dan Hill, Robin Wiley and David Nail. Kates has been with the company for five years.



Joel Katz
Co-Managing Shareholder, Greenberg Traurig-Atlanta
 3290 Northside Parkway #400
 Atlanta, GA 30327
678-553-2222
 Fax: 678-553-2212

katzj@gtlaw.com • www.gtlaw.com
 First attorney inducted into the Georgia Music Hall of Fame (1995). Client roster includes some of the world's most well-known entertainers, producers, record labels, concert promoters and Fortune 500 companies. Special Counsel to the CMA. • Past Chairman, ABA Entertainment & Sports Law Section; Executive Entertainment Counsel, NARAS;

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Our Writers

Steven Bliss

Bobby E. Boyd

Alex Call

Billy Davidson

Alan Brewer | President

John Dotson | Vice-President/G.M.

Board of Directors, T.J. Martell Foundation; Board of Trustees, NARAS Foundation



Andrew Kautz
President/COO
Emerald Ent. Group
 1033 16th Ave. S.
 Nashville, TN 37212
615-846-5200
 Fax: 615-985-0292
 andrew@emeraldentertainment.com

www.emeraldentertainment.com

With company 13 years, Kautz has been instrumental in the expansion of Emerald Sound Studios into one of the largest recording and production facilities in the Southeast. EEG's five locations consist of Emerald Sound Studios, Emerald Broadcast Division, Masterfonics Mastering, Digital Audio Post and The Sessions Agency. • Board, SPARS; member, CMA, NARAS • Wakeboarding, skiing, running



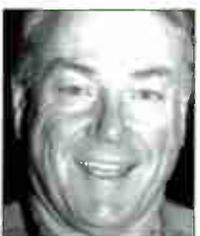
Jim Kemp
VP, Creative Services
Mercury Records
 54 Music Sq. E.
 Nashville, TN 37203
615-524-7554
 Fax: 615-524-7656
 jim.kemp@umusic.com

Twenty-seven-year music business veteran. Oversees department; deals with anything visual for Mercury artists. Also involved in imaging for sister label Lost Highway. • CMA, NARAS, ACM • Golf, reading, fishing



William Kennedy
VP Sales
Capitol Nashville
 3322 West End Ave. Fl. 11
 Nashville, TN 37203
615-269-2000
 Fax: 615-269-2094
 bill.kennedy@emicap.com
 www.capitol-nashville.com

With the label 12 years. Oversees sales, retail marketing and advertising. • CMA, ACM, NARM, NARAS



Ron Kerr
Owner/President
Sound Stage Studio
 10 Music Circle S.
 Nashville, TN 37203
615-256-2676
 Fax: 615-259-2942
 www.soundstagestudios.com

Oversees day-to-day operations of the recording facility, which offers seven rooms. Clients include Universal, Sony and Mercury. • CMA

See Company & Category
 appendices



page
 58-70



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 a Big World Trying
 to Keep it in the Groove*

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 hkenbiddy@comcast.net
 www.copperfieldmusic.com





Merle Kilgore
Executive VP/Hank Williams Jr. Enterprises; President, Merle Kilgore Management
 2 Music Circle S.
 Nashville, TN 37203
615-742-3622
 Fax: 615-742-1235

merlekilgoremgmt@aol.com • www.merlekilgore.com
 Kilgore began his career carrying Hank Sr.'s guitar, traveling with Elvis and writing his first No. 1 hit at the age of 18. Kilgore now oversees the Hank Williams Jr. organization including publishing, auxiliary enterprises, *Bocephus News* and Hank's The Bama Band. CMA's first SRO Manager of the Year. Recently named *Legendary Songwriter* at the North American Country Music Assn. Awards. • Board, CMA, Hank Williams Museum, Tex Ritter Museum; honorary Tennessee State Senator; member, Byrd High School Hall of Fame, AFM, AFTRA/SAG, Nashville Songwriters Hall of Fame, Louisiana Music Commission • Boating



T.K. Kimbrell
President/Owner TKO Artist Management
 1107 17th Ave. S.
 Nashville, TN 37212
615-383-5017
 Fax: 615-292-3328

Manages Sawyer Brown, Toby Keith, Chris LeDoux, Mac McAnally, Allison Moorer and Scott Emerick. Has had firm 15 years. • Board, ACM, CMA • Golf



Bob Kirsch
VP Music Publishing Welk Music Group
 120 31st Ave. N.
 Nashville, TN 37203
615-297-4322
 Fax: 615-297-8575
 welksongs@aol.com

Runs Welk's publishing operation. Writer roster includes Joy Lynn White, Greg Trooper, Stacy Dean Campbell, Scott Miller, Steve Forbert, Amy Rigby, Pamela Brown Hayes, Jeff Childress, Sean Michael Locke and Brian Maher. Represents Mike Reid, Charlie Major and Chrysalis catalog. • Reading, film noir, beagles

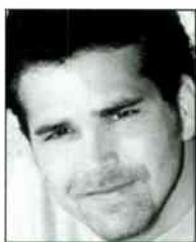


Ben Kline
VP National Sales Mercury Records/Lost Highway Records
 54 Music Sq. E. #300
 Nashville, TN 37203
615-524-7510
 Fax: 615-524-7605
 www.mercurynashville.com

Responsible for all sales functions with retail, distribution and co-op advertising dollars. • Leadership Music, ACM, CMA, NARAS • Sports, reading

Michael Knox

VP, Productions/Artist-Writer Development/A&R Warner/Chappell Music
 20 Music Sq. E., Nashville, TN 37203
615-733-1880 Fax: 615-733-1875
 michael.knox@warnerchappell.com



With the company nine years. Concentrates on signing and developing artists and writers. Gets songs cut and record deals for W/C artists.
 • T.J. Martell, ACM, CMA, Copyright Society of the South, Leadership Music

• NASCAR, pro boxing, oldies music, movies, spending time with wife and daughters; In memory of my father, I love you Dad, www.BuddyKnox.com.



Michael Koreiba
Manager, Gear For Days
 POB 1532
 Brentwood, TN 37024
615-812-4327
 Fax: 615-248-4327
 mkoreiba@gearfordays.com
 www.gearfordays.com

Manages this full service, pro-audio equipment rental company and oversees employees. Clients include DreamWorks, Sony, Warner Bros., Word and Mercury. • Treasurer of NAPRS • Biking, scuba diving



Bobby Kraig
VP National Promotion Arista Nashville
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4488
 Fax: 615-301-4438

With the company nine years. • Magic



Mike Kraski
Executive VP/IGM Sony Music Nashville
 34 Music Sq. E.
 Nashville, TN 37203
615-742-4340
 Fax: 615-742-5717
 mike_kraski@sonymusic.com

With the company 26 years. Oversees efforts of the Sales, Marketing, Media, Creative Services, Artist Development, New Media and International departments. • CMA, ACM, Leadership Music, NARAS • Sony Music



Kenneth L. Kraus
Partner, Loeb & Loeb
 45 Music Sq. W.
 Nashville, TN 37203
615-749-8300
 Fax: 615-749-8308
 kkraus@loeb.com

Managing partner in the law firm's Nashville office. Company offers full service representation including music, film, television, trademark and copyright. Clients include Trisha Yearwood, Clint Black, Amy Grant, Michael W. Smith, The Wallflowers, Kid Rock, and the Elvis Presley estate. • Counsel to NAPM; Board, W. O. Smith School; Legal Advisor, First Steps; member, CMA, NARAS, Leadership Music • Cooking, travel, cross country skiing, guitar



Amy Kurland
Owner, Bluebird Cafe
 4104 Hillsboro Rd.
 Nashville, TN 37215
615-383-1461
 Fax: 615-385-1955
 blubirdcafe@aol.com
 www.bluebirdcafe.com

Kurland's listening room and eatery has become world famous. Kurland, now in her twentieth year, screens songwriters and books music for the Bluebird as well as other outside venues, and handles "publicity, plumbing and repairs." Television's *Live From The Bluebird Cafe* can be seen on Turner South. • CMA, NSAI, NARAS, Leadership Nashville, Leadership Music • Alcohol & drug recovery, dogs



Kevin Lamb
VP, Nashville peermusic
 1207 16th Ave. S.
 Nashville, TN 37212
615-329-0603
 Fax: 615-320-0490
 klamb@peermusic.com
 www.peermusic.com

Lamb has headed up the Nashville office of this successful multi-national publisher since 1993. • International Committee, CMA; board, Copyright Society of the South; ACM; Country Cares for St. Jude Advisory Committee; President's Cabinet, University of North Alabama; Chair, Leadership Music Historical Committee • Boating, computers, spending time with family



Jack Lameier
Proprietor Jack's Place Consulting
 1114 17th Ave. S. #101
 Nashville, TN 37212
615-329-4074 x107
 Fax: 615-329-4076
 jacksplace11@hotmail.com

Opened consulting service for the music industry last year. Previously spent 40 years with CBS/Sony, retiring as Sr. VP Promotion. • President, ACM • Golf, Civil War collecting, detecting and reenacting

Jon Landau

Owner, Jon Landau Management
 80 Mason St., Greenwich, CT 06830
203-625-2636 Fax: 203-625-2634
 Manages Shania Twain, Bruce Springsteen and Train.



Barry Landis
President Word Label Group
 25 Music Sq. W.
 Nashville, TN 37203
615-457-2400
 Fax: 615-457-2070
 blandis@wordentertainment.com

Former VP/GM Atlantic Records' Christian Division. Recently named President of Word Label Group, where he oversees Word and Squint imprints. • Board, CMTA, NARAS; member CMA, GMA • Books and public speaking



Danielle Lares

VP, Bank of America
 1013 16th Ave. S.
 Nashville, TN 37212
615-291-2850
 Fax: 615-329-9146
 danielle.lares@
 bankofamerica.com
 www.bankofamerica.com

A 16-year-veteran of the company, she manages and coordinates the entertainment industry team.
 • Board, T.J. Martell Foundation, Nashville Independent Film Festival; Music City Tennis Invitational Committee • Tennis, golf, snow skiing, travel



Steve Lassiter

VP, APA Nashville
 3017 Poston Ave.
 Nashville, TN 37203
615-297-0100
 Fax: 615-297-4221
 slassiter@apa-agency.com
 Nashville native and 25-year industry veteran Lassiter

was a William Morris VP for 12 years before joining APA in 1998. Oversees talent acquisitions and the East Coast territory. Also handles the agency's contemporary Christian business and was instrumental in creating the CCM alliance with Jeff Roberts & Associates. Responsible agent for Billy Ray Cyrus, Carman, Crystal Gayle, Dickey Betts, David Lee Murphy and many others. • CMA, GMA, ACM, NATD, IEBA • Harley Davidsons, horses, cooking



Ken Levitan

President
Vector Management
 1607 17th Ave. S.
 Nashville, TN 37212
615-269-6600
 Fax: 615-269-6002
 ken@vectormgmt.com
 Levitan reactivated this

management company after a two-year hiatus when he ran Rising Tide Records. Clients include Lyle Lovett, The Warren Brothers and Emmylou Harris. Recently launched Combustion Music and Records with Chris Farren in association with Windswept Pacific. • Sports, reading, movies



Paige Levy

Senior VP A&R
Warner Bros. Records
 20 Music Sq. E.
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 appendices



page
 58-70

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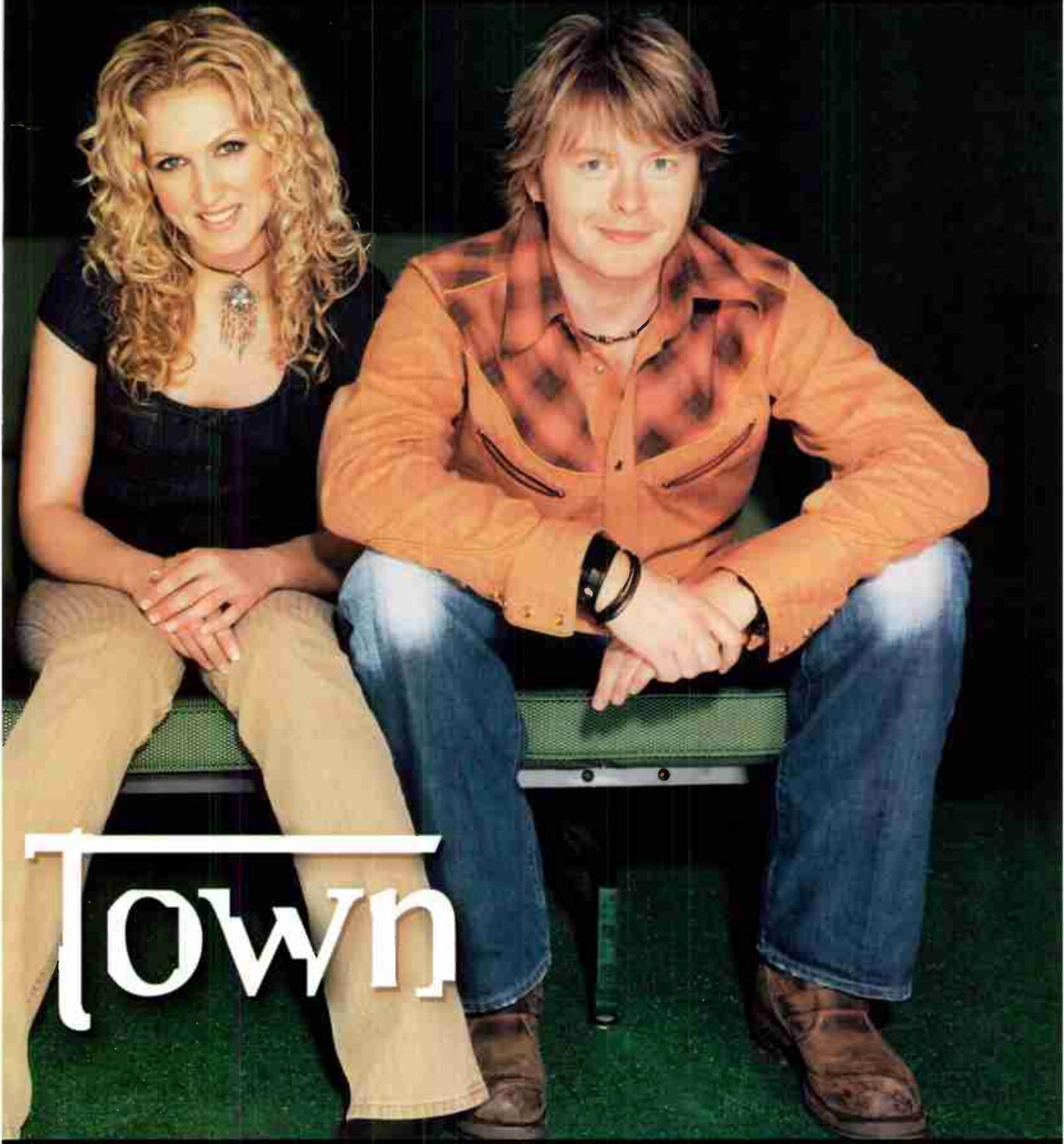
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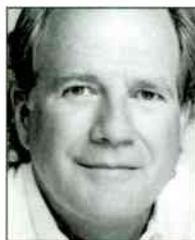
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www.mercurynashville.com

Since 1992, Lewis has been in charge of the label's Nashville operation and has been a leader in working to break artists of wide musical diversity. Helped launch, and named President of, Lost Highway Records in early 2001.



Pamela L. Lewis
President/CEO
PLA Media, Winning Circle Publishing
1303 16th Ave. S.
Nashville, TN 37212
615-327-0100
Fax: 615-320-1061
plewis@edge.net

www.plamedia.com
Oversees company, planning, marketing, strategizing and execution, and consultation for 16-year-old firm. Clients include the Hope Diamond Collection, Broken Bow Records, Tomato Records, Townes Van Zandt collection, Georgia Music Hall of Fame. • Leadership Music, NIFF, Tenn. State Museum, Blair School of Music, Belmont Friends of School of Music • Travel, historical preservation, gardening, painting, horse-back riding, reading, antiques



Dale Libby
Sr. VP Sales
Sony Music Nashville
34 Music Sq. E.
Nashville, TN 37203
615-742-5723
Fax: 615-742-5720
dale_libby@sonymusic.com

With the company 25 years, Libby coordinates sales, advertising and merchandising for all Sony Nashville artists. • CMA, ACM, Leadership Music, CMA International • Audiophile, part-time ski bum, golf



Dennis Lord
Senior VP, Business Affairs, SESAC, Inc.
55 Music Sq. E.
Nashville, TN 37203
615-320-0055
Fax: 615-321-6290
www.sesac.com

With the company three years. Lord works with SESAC's Writer/Publisher staff overseeing all aspects of the company's business affairs. • Copyright Society of the South; AMA



Paul Lovelace
Co-Owner, CDX-Compact Disc Xpress
2603 Westwood Dr.
Nashville, TN 37204
615-292-0123
Fax: 615-292-8750
Co-owns company with

Charlie Douglas. Provides special CD singles compilation service to country radio stations not reporting to trade magazines. • CMA, NARAS



Rendy Lovelady
President, Rendy Lovelady Management
1102 17th Ave. S. #402
Nashville, TN 37212
615-340-9500
Fax: 615-340-9505
rlovelady@rlmnc.net
www.rendyloveladymgmt.com



John Lytle
President
Lytle Management Group
1101 18th Ave. S.
Nashville, TN 37212
615-329-3998
Fax: 615-329-4451
lytlemtg@bellsouth.net

Founded company in 1997. Manages Gary Allan and Joe Nichols. • CMA, NARAS, ACM, NAPM



Bill Macky
VP, National Promotion
MCA Nashville
60 Music Sq. E.
Nashville, TN 37203
615-880-7300
Fax: 615-880-7425
www.mcanashville.com

Macky has been with MCA Nashville for eight years and currently oversees the promotion department. • ACM Board of Directors; CMA • Hockey, golf, fishing, boating



Dianna Maher
President, Moraine Music Group
2803 Bransford Ave., Nashville, TN 37204
615-383-0400 Fax: 615-383-2375
dianna@morainemusic.com • www.morainemusic.com



Anita Mandell
Director of Press/ Publicity, Sony Music
34 Music Sq. E.
Nashville, TN 37203
615-742-4358
Fax: 615-742-5741
anita_mandell@sonymusic.com

www.sonymusic-nashville.com
Procures media opportunities for Sony and its artist roster. Previously Director of Media Relations for Alan Jackson, and Sr. Director Publicity/Artist Development for Decca Records. • NARAS, ACM, CMA • Reading

Brian Mansfield
Senior Editor Country, Christian/Gospel, Oldies/CNNow; Correspondent USA Today



181 Suzanne Dr.
Antioch, TN 37013
615-781-2214
Fax: 615-781-2144
mansfield@comcast.net
www.cdnw.com
www.usatoday.com
Oversees country, Christian and oldies editorial and news for CDNow. Contributes Nashville music coverage for USA Today. • Scuba diving, collecting folk art



Steve Markland
VP Creative Affairs
Windswept Holdings, LLC
33 Music Sq. W. #104B
Nashville, TN 37203
615-313-7676
Fax: 615-313-7670
smarkland@windsweptpacific.com

Markland pitches songs, signs talent and manages the Nashville office. • NARAS, CMA, ACM
• Mountain biking, golf



Kim Markovchick
VP, Marketing
Mercury Nashville
54 Music Sq. E., #300
Nashville, TN 37203
615-524-7500
Fax: 615-524-7605
kim.markovchick@umusic.com

www.mercurynashville.com

With label for 15 years, she books advertising, creates marketing plans, oversees label's Website and both online and offline marketing promotions.
• Horseback riding, reading, hiking, baking, spending time with family



Michael Martin
Co-President
Extreme Writers Group
Publishing and Productions
40 Music Sq. W.
Nashville, TN 37203
615-259-5320
Fax: 615-259-5319

extremewritersgroup@msn.com
www.extremewritersgroup.com

Co-founded Extreme Writers Group with Jason Houser and Tim DuBois in 2000. Represents artists Shannon Lawson and Sixwire, and represents producers Steve Mandile, Trey Bruce and Jason Houser.
• ASCAP, CMA • Fly fishing, landscaping, racquetball



John E. Mason
Entertainment Attorney
Law Offices of John Mason, Ltd.
P.O. Box 12337
418 Bitler's Beach Rd.
Zephyr Cove, NV 89448
775-588-6963
Fax: 775-588-8519

jmason@masontahoe.com

A 24-year entertainment attorney, Mason counts Reba McEntire, Travis Tritt, Deana Carter, Mindy

McCready, Toby Keith, Tony Brown, James Stroud, Pam Tillis, Luke Lewis and Gloria Estefan among his 30 or so clients. • CMA; CA, NV and TN Bar Association; NV Film Commission



Dale Mathews
President, Brentwood-Benson Music Publishing
741 Cool Springs Blvd.
Franklin, TN 37067
615-261-3302
Fax: 615-261-3385
dmathews@providentmusicgroup.com

www.brentwood-bensonmusic.com

Oversees this Christian publishing house which includes the catalogs of Paragon, Diadem, John T. Benson, Singspiration, Stamps-Baxter, New Spring, Bridge Building and Designer Music. • Executive Committee, CMPA; Membership Committee Chairman, CMPA



Pam Matthews
GM, Ryman Auditorium
116 5th Ave. N.
Nashville, TN 37219
615-254-1445
Fax: 615-251-1026
pmatthews@ryman.com
www.ryman.com

Former VP/Treasurer of Wynonna, Inc. and J2k, Inc., the management companies for The Judds. Oversees programming, personnel and operations at The Ryman.

J.D. May



Executive Director, Americana Music Assoc.
P.O. Box 128077, Nashville, TN 37212
615-438-7500

jd@americanamusic.org • www.americanamusic.org
Oversees the efforts of this music trade association.



Bill Mayne
President, Mayne Ent.
P.O. Box 121994
Nashville, TN 37212
615-758-9563
Fax: 615-773-8036
bill@mayneentertainment.com

Longtime label veteran Mayne manages Elizabeth Cook.
• VP, CRB; Board, ACM, St. Jude • Fishing, boating



Jim Mazza
President & CEO
Dreamcatcher Ent.
2910 Poston Ave.
Nashville, TN 37203
615-329-2303
Fax: 615-329-2350
jmazza@dreamcatcherenter.com

www.dreamcatcherenter.com

Former Capitol Records President/EMI America Chairman, Mazza co-founded the company in 1998 with Kenny Rogers, who records for Dreamcatcher Records. Dreamcatcher Artist Management clients include Rogers, Sara Evans, Diamond Rio and Billy Dean. • NARAS, CMA, CMA

BILL JOHNSON
ART DIRECTION / IMAGING
phone • 615-298-2865 fax • 615-292-5423
e-mail • cybilj@bellsouth.net

John McBride



Owner, Jam Management
2806 Azalea Pl., Nashville, TN 37204
615-251-8050 Fax: 615-251-8787
jamproductions@comcast.net
Co-manages his wife Martina with Bruce Allen. Owns and operates recording studio Jam Productions.



Mary Ann McCready

President, Flood, Bumstead, McCready & McCarthy, Inc.
The 1700 Hayes Street Bldg.
Nashville, TN 37203
615-329-9902
Fax: 615-329-9765

Formed company in 1990. Focuses on financial and business management for recording artists, songwriters and producers. First female recipient of the CMA's Founding President's Award. Chaired the establishment of CMA's Horizon Award and Irving Waugh Award of Excellence. Clients include Gary Allan, Jo Dee Messina, Rascal Flatts, Mary Chapin Carpenter, Garbage, Wynonna. • Board, NARAS; Leadership Music • Cycling in Europe, travel, my great husband



Jimmy Metts
Director of Nashville Operations

Malaco Music Group
1012 18th Ave. S.
Nashville, TN 37212
615-327-0440
Fax: 615-329-3964
malaconashville@prodigy.net

A four-year veteran of Malaco, Metts oversees the day-to-day activities and develops and signs writers and artist/writers. • NARAS, CMA, ACM • Church, fishing, horses, sports, reading

Glenn Middleworth

Sr. VP, Creative, EMI Music Publishing
35 Music Sq. E., Nashville, TN 37203



615-742-8081

Fax: 615-726-2394
gmiddleworth@emimusicpub.com
With company for eight years. Oversees the creative staff of this publishing house.
• CMA, ACM, NARAS, Leadership Music Class of 2001 • Scuba diving, golf, reading



John Lloyd Miller

Partner, The A.V. Squad
5115 Victoria Cove
Brentwood, TN 37027
615-661-4378

Fax: 615-661-4380
jmillerav@aol.com
Film, music video and commercial director/producer/writer Miller formed the A.V. Squad with partner Selby Miller in 1995. Has created hundreds of music videos in all genres and earned several CMA/ACM/TNN awards. Directed award-winning short film *I Still Miss Someone*. Clients include Butcher's Run Films, The Butterfly Group and CBS Television.
• CMA, NARAS, ACM, Leadership Music • Luge, drums, golf, raising twins, finding good Italian food



Norman Miller
President

Proper Management
P.O. Box 150867
Nashville, TN 37215
615-460-9190
Fax: 615-460-9192
meg@propermgmt.com

Miller founded the company in 1989 and produces the Young Messiah and Child of the Promise tours. He also manages/co-manages Nichole Nordeman, Margaret Becker, Twila Paris, Phil Keaggy, Anointed, Out Of The Grey, Michelle Tumes, ZOEgirl and Avalon. • Executive Committee of Worldwide Leadership Council Inc., Jerusalem 3000 • Golf, tennis



W. Michael Milom

Partner & Entertainment Group Chairman
Bass, Berry & Sims, PLC
29 Music Sq. E.
Nashville, TN 37203
615-255-6161
Fax: 615-254-4490
mmilom@bassberry.com

Milom has earned a national reputation in matters of intellectual property and has more than 30 years experience as an entertainment attorney. Clients include Alabama, Tracy Byrd, Mary Chapin Carpenter, Terri Clark, Diamond Rio, Emmylou Harris. • Leadership Music, Leadership Nashville; Founding Director and former Chairman, Copyright Society of the South; counsel, CMF and CRB boards; Adjunct Professor, Vanderbilt Law School



Malcolm Mimms
President & COO, Word Entertainment

COO, Warner Bros.
Nashville
25 Music Sq. W.
Nashville, TN 37203
615-457-2159
Fax: 615-457-2161

mmimms@wordentertainment.com
Recently named President/COO of Word Entertainment and COO of Warner Bros. Nashville. Formerly a top music industry attorney. • Secretary, Leadership Music; Board, CMTA



Maurice Miner

Director, Country Programming
MJI Programming

1805 Hayes St.
Nashville, TN 37203
615-320-0707
Fax: 615-320-6035
mminer@mji.com

With MJI eight years, Miner oversees MJI's country programming including CMA Awards activities, daily



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radio prep sheets, specials and feature programming.
 • Old movies, gardening, antiques



Charlie Monk
President, Monk Family Music Group, Inc.
 P.O. Box 150768
 Nashville, TN 37215
615-292-6811
 Fax: 615-292-7266
 monkfamily@aol.com
 Named the honorary mayor

of Music Row, Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. Former President, AFTRA; former VP, GMA, NARAS and NSAI; Alumni Board, Leadership Music. 1998 SESAC Country Publisher of the Year. • Board, CRB; member, CMA, ACM
 • Joke telling, hob-nobbing with the stars, golf



Paul Moore
Senior VP/Co-Head of Operations
William Morris Agency
 2100 West End Ave. #1000
 Nashville, TN 37203
615-963-3000
 Fax: 615-963-3091
 Runs office jointly with Rick

Shipp. Massive roster includes 4 Him, Brooks & Dunn, Diamond Rio, Mary Chapin Carpenter, The Oak Ridge Boys, Sandi Patty, Point of Grace, Hank Williams Jr. and Vince Gill.



Steve Moore
Executive VP
TBA Entertainment
 300 10th Ave. S.
 Nashville, TN 37203
615-742-9000
 Fax: 615-742-9170
 smoore@tbaent.com
 www.tbaent.com

Owned and operated a successful concert promotion company that was acquired by TBA in 2000. Adjunct professor at Belmont. • Board, CMA, Belmont; NARAS
 • Cooking, playing trumpet



Dennis Morgan
President
Little Shop of Morgansongs/Morgan Music Group
 1800 Grand Ave.
 Nashville, TN 37212
615-321-9029
 Fax: 615-321-3640

www.dennismorgansongwriter.com
 Songwriter, publisher, producer, studio owner. Cuts by Eric Clapton, Faith Hill, Rod Stewart and Garth Brooks. • NSAI, CMA, NARAS, Copyright Society



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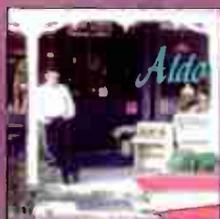
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Dale Morris & Associates
 818 19th Ave. S.
 Nashville, TN 37203
615-327-3400
 Fax: 615-327-0312
 Manages clients including
 Alabama, Kenny Chesney
 and Louise Mandrell. • Boating, jogging, reading



Erin Morris
Owner, The Press Office
 2607 Westwood Dr.
 Nashville, TN 37204
615-269-3670
 Fax: 615-269-3669
 publicity@thepressoffice.net
 www.thepressoffice.net
 Publicity firm's clients include

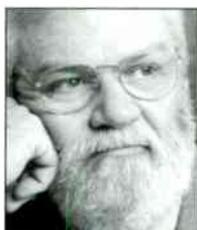
Vince Gill, Ralph Stanley, Warner Bros. Records, Chris Cagle and NSF. Morris also manages Pete Huttlinger and Mollie Weaver. Was with RCA for 11 years and with *Billboard* for 2 1/2 years. The Press Office shares office space, and in some cases client responsibilities, with Alison Auerbach Public Relations. • Belmont University Advisory Board • Music, summers on Martha's Vineyard, reading mystery novels



Joe A. Moscheo, II
VP Ent./Music Division
US Bank
 1711 Broadway
 Nashville, TN 37203
615-254-5988
 Fax: 615-254-9660
 joe.moscheo@firststar.com
 With the company six years.

Moscheo serves as the bank's liaison with the music community and is expanding to entertainment and sports. • NARAS, W.O. Smith, Gospel Music Hall of Fame; Founding Council, Leadership Music; Leadership Nashville • Golf, painting, art, travel

Lauren Murphy NEW LISTING
Senior VP Artist & Media Relations
Mercury Nashville/Lost Highway
 54 Music Sq. E. #300, Nashville, TN 37203
615-524-7570 Fax: 615-524-7656
 lauren.murphy@umusic.com
 www.mercurynashville.com
 www.losthighwayrecords.com
 Recently joined Mercury and Lost Highway from a similar role with Island/Def Jam in New York.



Roger Murrah
President/Owner, Murrah Music Corporation
 1109 16th Ave. S.
 Nashville, TN 37212
615-329-4236
 Fax: 615-329-4417
 roger.murrah@murrahmusic.com

Oversees the day-to-day workings of his thriving independent publishing company. • CMA, NSAI, BMI, AFTRA, Leadership Music • Travel



Chuck Neese
Proprietor, The New Company Song Group
 20 Music Sq. E.
 Nashville, TN 37203
615-733-1861
 Fax: 615-733-1885
 Neese began one of

Nashville's first publishing co-ventures with Warner/Chappell in 1987. Writers include Mike Mobley, Scarlet Keys, Gordon Bradberry. • Board, Copyright Society of the South • Writes articles on antiques as an avocation

Don Noes
Senior VP, Provident Music Distribution
 741 Cool Springs Blvd., Franklin, TN 37067
615-261-6500
 dnoes@providentmusicgroup.com
 www.providentmusicgroup.com

Oversees this Christian music distribution company which handles labels including Reunion, Essential, BRite and GospoCentric.



Jim Ed Norman
President
Warner Bros. Nashville
 20 Music Sq. E.
 Nashville, TN 37203
615-748-8000

Producer/arranger, father of three, dog owner. Refers to himself as the "Music Row label head longest rumored to be leaving." • Founding President, Leadership Music; serves on many boards and has received numerous community service and industry awards.



Jozef Nuyens
Owner/President
Castle Music Group
 1393 Old Hillsboro Rd.
 Franklin, TN 37069
615-791-0810

Fax: 615-791-1324
 joznuyens@aol.com
 www.castlemusicgroup.com

Three-time Grammy nominated producer toured the world as a musician. Established Castle Studios in 1983. His production company has developed and produced acts in many genres. Founder of NAPRS. Has a publishing joint venture with Warner/Chappell called Tower I. Recently launched the Music Business Institute distance-learning company. • Board, Leadership Music, Belmont College, SPARS • Travel, photography, meteorology, snow skiing, economics, politics, tropical plants, music

Danny O'Brien
President, The Erv Woolsey Agency
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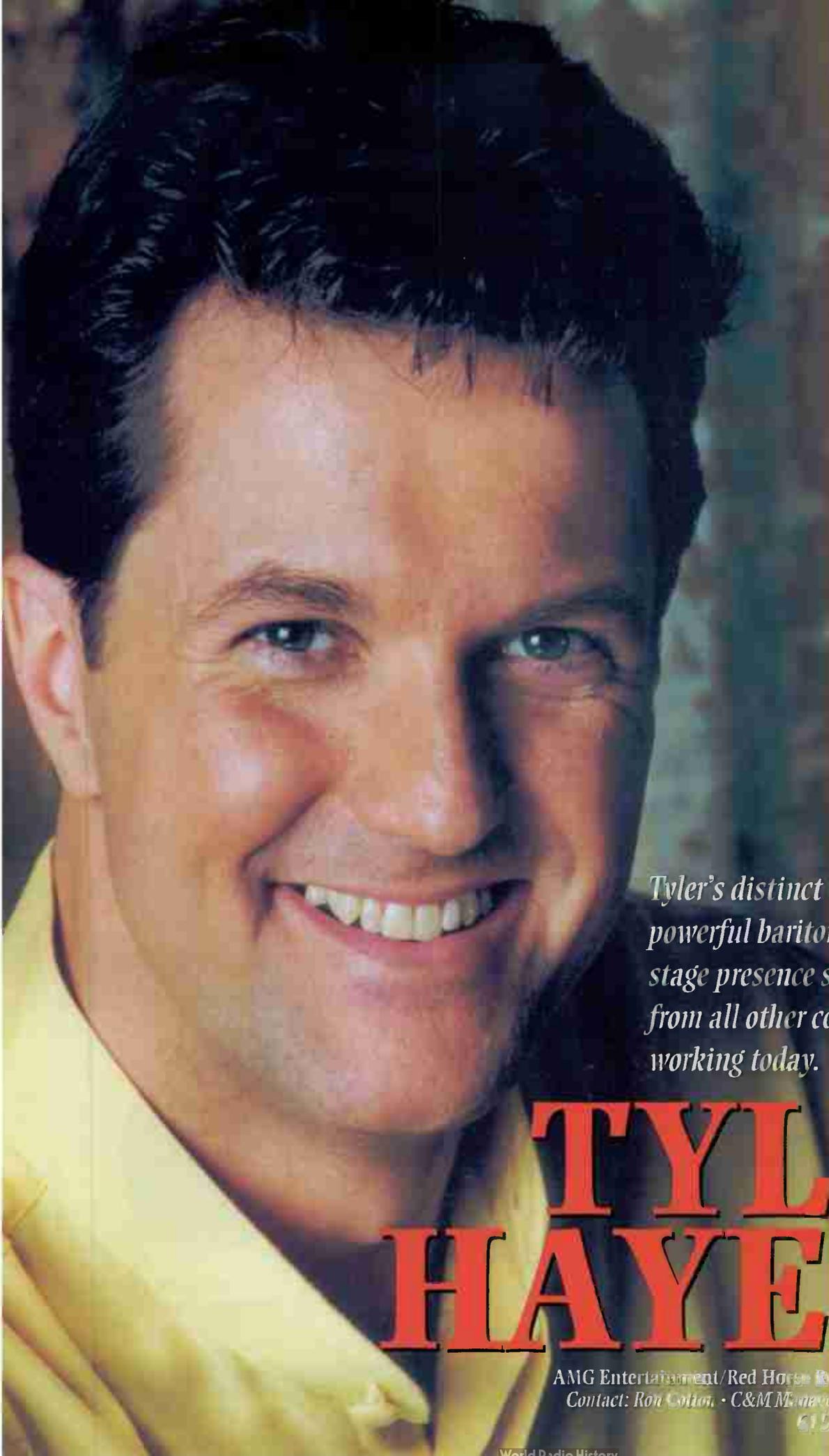
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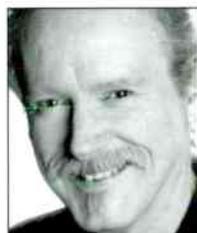
AMG Entertainment/Red Horse Records, LLC
Contact: Ron Cotton • C&M Management Group
615-371-5098

Brian O'Connell

VP, Touring, Clear Channel Entertainment
1400 18th Ave. S., Nashville, TN 37212
615-346-9000 Fax: 615-346-9001
brianocConnell@clearchannel.com
www.clearchannel.com
Oversees touring operations for Clear Channel Entertainment. • Board, ACM • Golf



Kerry P. O'Neil
Member
O'Neil Hagaman, PLLC
1025 16th Ave. S. #202
Nashville, TN 37212
615-320-5291
Fax: 615-320-5651
kerryoneil@hotmail.com
Specializes in entertainment industry consulting and business management.



Robert K. Oermann
Owner
R.K.O. Media Products
P.O. Box 120893
Nashville, TN 37212
615-383-8530
Fax: 615-386-7769
oermann@earthlink.net
Multi-media personality in print, TV, radio, graphic arts, public speaking. Editor-at-large of *Country Music* magazine, columnist for *Music Row*, feature writer for many others. Author of seven books, annotator of 65-plus reissue albums and writer/producer of specials and documentaries for CMT, TBS, A&E, CBS, others. Music historian, photographer, illustrator, librarian. Honors include 1999 *Nashville Scene* readers poll, 1996 Nashville Music Award, 1994 ASCAP Deems Taylor Award, 1988 CMA Media Achievement Award. • Board, NARAS, Leadership Music; secretary, NSF; member, CMA, Americana Music Association • Old movie & music buff, antique music & toy collector, gardener, carpenter



Karen Oertley
Publisher/Editor
Amusement Business
49 Music Sq. W.
Nashville, TN 37203
615-321-4253
Fax: 615-321-2382
koertley@amusementbusiness.com

www.amusementbusiness.com
With company since 1978. Heads *Amusement Business* and oversees Nashville office which houses *AB*, *Billboard* and *Country Monitor*. • Board, ACM, Leadership Music



Michael Olsen
COO, Compendia Media Group
210 25th Ave. N., #1200
Nashville, TN 37203
615-277-1800
Fax: 615-277-1801
www.compendiamusic.com
Directs the day-to-day operations and financial affairs of Compendia Music Group, the music division of Compendia Media Group.

• NARAS, Georgia Bar Association, Turnaround Management Association • Competitive sailing, golf



Barbara Orbison
Owner/President
Barbara Orbison Productions/Orbison Records/Orby Records/Still Working Music Group
1625 Broadway #200
Nashville, TN 37203
615-242-4201

Fax: 615-242-4202
stillworking@orbison.com • www.orbison.com
Owns and operates these four companies. • Writing, painting, golf



Stephanie Orr
President, CountryWired
1628 Jackson Valley Pl.
Hermitage, TN 37076
615-391-3355
Fax: 615-391-3389
soweb@countrywired.com
www.countrywired.com

This eight-year-old company designs, manages, markets, promotes and maintains artist Websites. Clients include Tim McGraw, Faith Hill, Alan Jackson, Jo Dee Messina, George Jones and Trisha Yearwood. • CMA, CRS, NARAS • Computers, camping



Tom Oteri
President/Co-Owner
OF Music, Inc.
204 Burgandy Hill Rd.
Nashville, TN 37211
615-333-2872
Fax: 615-834-3660
tommy@ofmusic.com
www.ofmusic.com

Established publishing company 19 years ago with writer Rich Fagan. Hits include three No. 1's by John Michael Montgomery. "Sold" was *Billboard's* No. 1 country single of 1995. Eight new major cuts in past year with Fagan and staff writer Chris Clark, writers of the sports anthem "My House," used extensively by NBC during the Olympics. Clark is producing his fifth album for Cledus T. Judd. OF Music recently secured a cut on the latest George Jones album. • CMA, Alive Hospice • Gourmet cooking, spoiling grandchildren



Gary Overton
Executive VP/IGM
EMI Music Publishing
35 Music Sq. E.
Nashville, TN 37203
615-742-8081
Fax: 615-742-4232
With EMI since November '95. Oversees day-to-day

operations, including exploitation of copyrights, acquisition of catalogs, signing of writers and artist/writers, budgets, contracts and securing record deals. Formerly managed Alan Jackson, served as VP Warner/Chappell and as head of A&R for BNA Entertainment. • Board, T.J. Martell Foundation, Partnership 2000; member, CMA, NARAS, ACM

Robin Palmer



Partner
Froehlig Palmer Music Group
800 18th Ave. S. #A
Nashville, TN 37203
615-251-1149 Fax: 615-251-8979
fpmusic@aol.com
Oversees day-to-day operations of this company formed in 1996. • Leadership Music, Chicks with Hits • Golf



Larry Pareigis
VP National Promotion/ Monument
Sony Music Nashville
34 Music Sq. E.
Nashville, TN 37203
615-742-4321
Fax: 615-742-5716

larry_pareigis@sonymusic.com
Primary duties are the promotion and marketing of Monument artists to radio. Pareigis' outspoken style has helped propel the Dixie Chicks to the top of the charts. • Leadership Music, NARAS, Grammy Mentors, CMA, ACM • Reading, working out, computing, writing, painting



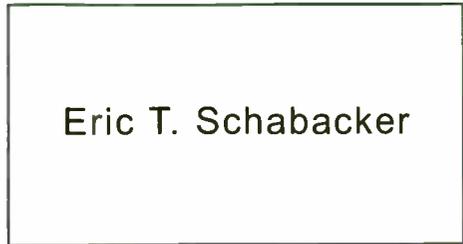
Christopher Parker
President/CEO
iv, inc.
1701 Church St.
Nashville, TN 37203
615-320-1444
Fax: 615-320-0750
cparker@ivgroup.cc

www.ivgroup.cc
iv, inc.'s affiliate companies include iv management, iv music, iv records and iv music publishing. Clients include Capitol Records, Roy D. Mercer, Dexter Green, AT&T, Budweiser, Ford, Coca-Cola and Warner Bros. • CMA, NAF, NARAS, AFTRA, ASCAP • Hiking, skiing, tennis, wine, travel, golf, home remodeling



Chris Parr
VP, Music Programming & Talent Relations
CMT
2806 Opryland Dr.
Nashville, TN 37214
615-457-8511
Fax: 615-457-8520
www.CMT.com

Parr, who joined CMT in 1997, oversees all music programming and industry development. • Board, ACM; CMA, Leadership Music



Eric T. Schabacker

Jim Patterson

Music Writer, Associated Press
215 Centerview Dr. #110, Brentwood, TN 37027
615-373-9988 Fax: 615-376-0947
jpatterson@ap.org

With AP for 12 years, Patterson is the point man for music coverage and writes a weekly national country music column. • CMA • Reading, music, movies



Rich Peluso

Co-President, Chordant Distribution Group
P.O. Box 5084
Brentwood, TN 37024
615-371-6954
Fax: 615-371-6565
rpeluso@emcmg.com
www.chordant.com

With the company for 11 years, Peluso develops and maintains relationships with over 3,000 Christian retail stores and major general market retailers. • Reading, history, gadgets, spending time with family



Brian Philips

Sr. VP/IGM CMT
2806 Opryland Dr.
Nashville, TN 37214
615-457-8504
Fax: 615-457-8590
lisa.marcy@cmt.com
www.cmt.com

Philips, who enjoys Irish-American dual citizenship,

joined MTV Networks in September 2001. He was previously at KPLX in Dallas and currently oversees all aspects of CMT. • CMA Board, NARAS, PETA



Bruce Phillips

Managing Partner Jack, Lyon & Jones, P.A.
11 Music Circle S. #202
Nashville, TN 37203
615-259-4664
Fax: 615-259-4668
brucep@jlnash.com
www.jlj.com

Represents and advises clients in all entertainment industry related matters, including civil litigation and transactional matters. Clients include Kenny Rogers, Bill Gaither, Curb Records, David Allan Coe and Phil Vassar. • Adjunct Professor of Law, Entertainment Law, UTK School of Law • Golf, hiking, canoeing



Neil Pond

Editor in Chief, Country Music Media Group
118 16th Ave. S.
Nashville, TN 37203
615-743-0230
Fax: 615-259-9024
npond@countryweekly.com
www.countryweekly.com

With company three years. Supervises staff, manages content and oversees editorial direction for *Country Weekly* and *Country Music* magazines. Formerly with *Country America* magazine. • Board, ACM; member, CMA

Ellen Powers



VP A&R Administration/Marketing Administration, Universal Shared Services
60 Music Sq. E., Nashville, TN 37203
615-244-8944



Michael Powers

Senior VP of Promotion Mercury Records
54 Music Sq. E. #300
Nashville, TN 37203
615-524-7530
Fax: 615-524-7619
michael.powers@umusic.com

With Mercury for 12 years, Powers handles radio promotion and artist development. • CMA, ACM • Saltwater fishing, hunting, golfing



Frances Preston

President/CEO BMI
320 W. 57th St.
New York, NY 10019
212-586-2000
Fax: 212-246-2163
preston@bmi.com
www.bmi.com

Promoted to the top post of this performing rights organization in 1986, Preston is largely responsible for moving much of BMI's operation to Nashville, creating 500 industry jobs. Headquartered in New York, Preston is still actively involved in the Nashville music community and is one of three remaining

WEBSTER & ASSOCIATES
PUBLIC RELATIONS

Media Marketing Specialists for the Entertainment Industry

2002 NACMAI PR FIRM OF THE YEAR

Marketing Consultations include:

- Curb Records
- CMA "Fan Fair" Artist Gift Bags
- CMA "Awards Show" Artist Gift Room
- Nashville Association of Talent Directors (NATD)
- Christina Aguilera Tour
- RCA Records (LA) — Lou Bega
- BMG Heritage
- International Entertainment Buyers Association (IEBA)

Publicity Clients include:

- Hank Williams Jr.
- Brenda Lee
- Crystal Gayle
- Jeff Carson
- Larry Gatlin
- CCMA Awards Show
- Freddy Fender
- T. Bubba Bechtol
- Cross Canadian Ragweed
- Ronnie Milsap
- Jett Williams
- Billy Hoffman
- Rebecca St. James
- Selah
- Absolute Events

Nashville

1105 16th Avenue South, Suite D
Nashville, TN 37212
615.777.6995

Kirt Webster (kirt@websterpr.com)
Jackie Monaghan (jackiem@websterpr.com)
Diana Henderson (diana@websterpr.com)

New York

331 West 57th St., #306
New York, NY 10019
212.262.6575

Joan Myers (joaniemyers@aol.com)

www.websterpr.com

Lifetime CMA Directors. She is a 1998 recipient of the Grammy Trustees Award. A member of the Country Music Hall of Fame and awarded the Irving Waugh Award of Excellence by the CMA. Was named Person Of The Year at the 1999 Midem at Cannes, the highest international award accorded to a music industry executive. The primary research building at Vanderbilt-Ingram Cancer Center was named after her. She was also selected as the music industry Spirit of Life award recipient by the City of Hope hospital and research facility in Los Angeles. • President's Advisory Council, NARAS; Board, NARAS Foundation, Rock & Roll Hall of Fame, Rhythm & Blues Foundation; VP National Music Council; Board, National Academy of Popular Music/Songwriters Hall of Fame; Lifetime member, Country Music Foundation; Lifetime Board Member of CMA and GMA



K.K. Proffitt
Chief Audio Engineer
JamSync
 1232 17th Ave. S.
 Nashville, TN 37212
615-320-5050
 Fax: 615-340-9559
 info@jamsync.com
 www.jamsync.com

Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video, upmixing and sound design. • AES, NARAS, IEE



Denny Purcell
President & Mastering Engineer
Georgetown Masters
 33 Music Sq. W. #108
 Nashville, TN 37203
615-254-3233
 Fax: 615-254-3237
 dpgeorgetown@aol.com

www.georgetownmasters.com
 Thirty-plus year industry veteran established Georgetown in 1986. Confers with producers, engineers and record companies to ensure that their records "sound great to the consumer." Acts as a sound quality consultant for audio products. Company received *Billboard's* Mastering Facility of the Year award in 1998 for mastering songs that collectively spent 27 weeks at No.1. Serves on many industry panels and helps establish new audio standards. • Co-founder, MEGA; Leadership Music, AES, NARAS, HIP, NSBA, NTI Club, MPGA • Archaeology, anything outdoors



Jack Purcell
Senior VP Promotion
Warner Bros. Records
 20 Music Sq. E.
 Nashville, TN 37203
615-748-8000
 Fax: 615-214-1475
 jack.purcell@wbr.com

With the company 17 years, Purcell directs and oversees promotion activities for the label. • ACM, CMA • Exercise, drums, wood-working, fish ponds



Michael Puryear
VP, Gospel
BMG Music Publishing
 1400 18th Ave. S.
 Nashville, TN 37212
615-858-1334
 Fax: 615-858-1330
 michael.puryear@bmg.com

Oversees the development and exploitation of BMG writers and catalog in the Christian market. With company 12 years. • Leadership Music, GMA, NARAS, Copyright Society of the South, Church Music Publishers Association; Board, The Magdalene Project • Motorcycles, two dogs, a talking cat, college basketball, three sons ages 5, 14 and 21



Dan Raines
President, Creative Trust Entertainment
 2105 Elliston Pl.
 Nashville, TN 37203
615-297-5010
 Fax: 615-297-5020
 info@creativetrust.com

Oversees the operations of company founded 13 years ago. Clients include Steven Curtis Chapman, Third Day, Mark Schultz, Alli Rogers, author Angela Thomas Guffey and producer Brown Bannister. Formed Creative Trust Workshop in 2000 to further develop cross-genre artists and writers. • Board, Leadership Music, and three non-profit service efforts in support of international human rights; member, CMA, GMA, NARAS • Paddling Tennessee's scenic rivers



Kim Wood Sandusky

Vocal Consultant for Major Recording Artists and Artist Development

Credits include:

- Beyoncé Knowles – Destiny's Child, Columbia Records
- Tom Keifer of Cinderella, Sony Records
- Kelly Rowland – Destiny's Child, Columbia Records
- Pam Tillis, Arista Records
- Michelle Williams – Destiny's Child, Columbia Records
- Mark Schultz, Myrrh/Word Records
- WhisperLoud, Reunion Records
- Jaci Velasquez, Word Records
- Hagfish, London Records
- Joey Kibble – Take 6, Warner Reprise Records
- Sygnature, Columbia Records

Beyoncé Knowles, Destiny's Child
"Kim knows exactly what you need to get the results you need. She has helped me tremendously."

Kelly Rowland, Destiny's Child
"I've worked with Kim and after the first session I was amazed. I've noticed a big difference on tour with my voice stamina being stronger."

Michelle Williams, Destiny's Child
"Kim has helped me so much. I see a big difference in my voice."

Kim is also experienced in Artist Development for various Record Labels, Producers, and Managers.



PHONE: 615.327.2523

900 19th Avenue S., Ste. 1106 ■ Nashville, TN 37212 ■ www.kimwoodsandusky.com



Lisa Ramsey
VP/IGM
Mosaic Music Nashville
 1305 16th Ave. S.
 Nashville, TN 37212
615-320-9971
 Fax: 615-322-9288
 Oversees daily operations, markets catalog and signs writers. • CMA, NARAS • Running, reading, traveling, listening to music



Rundi Ream
Southern Regional Director
Songwriters Guild of America
 1222 16th Ave. S. #25
 Nashville, TN 37212
615-329-1782
 Fax: 615-329-2623

sganash@aol.com • www.songwriters.org
 With the organization since August 1996. Oversees daily operations of the Nashville office; created and manages Website; coordinates contract reviews, special events and the regional newsletter. • CMA, NARAS • Nashville Humane Association volunteer, ACT Now volunteer

NEW LISTING
Joe Redmond

Director, Label Sales & Service
MIS/Mediabase
 1805 Hayes St. #200, Nashville, TN 37203
615-320-3907 Fax: 615-320-5734
 jredmond@mediabase.com
 www.musicinfosystems.com
 Nashville rep for research data sales and customer service to the industry.



Grace Reinbold
COO/Co-President
What A Trip Ent.
 1605 17th Ave. S. #200
 Nashville, TN 37212
615-269-0039
 Fax: 615-269-8677
 grace@whatatrip1.com
 www.whatatrip1.com

Handles marketing, promotion, sales, creative direction and show production for this four-year-old company. Current clients include CMA, CBS, major labels and artist management companies. • CMA • Family events, independent films, producing home video documentaries, travel

Simon Renshaw

Manager, The Firm
 9100 Wilshire Blvd. #400W, Beverly Hills, CA 90212
310-246-9000 Fax: 310-246-1999
 Manages Dixie Chicks, Cyndi Thomson, Mary J. Blige and Shea Seger. Company was recently acquired by The Firm. • CMA

Jim Reyland

President, Audio Productions
 1102 17th Ave. S. #200, Nashville, TN 37212
615-321-3612 Fax: 615-321-5770
 jreyland@audioproductions.com
 www.audioproductions.com



Oversees operation and marketing of this 17-year-old full service, professional audio, commercial production facility. Produces and packages network radio programs for syndicators as well as producing commercial audio and custom music for corporate clients, ad agencies, radio, video and film. Recent clients include BBC, HBO and RCA. • CMA • Basketball, golf, writing and my children



Allen Reynolds
Owner, Jack's Tracks Recording Studio
President, Allen Reynolds Productions
 1308 16th Ave. S.
 Nashville, TN 37212
615-385-2555
 Fax: 615-385-2611

Former songwriter who currently produces Garth Brooks.



Tim P. Riley
President
Tri Entertainment/ Tim Riley & Associates/ American Network Music/ Telefunk Music
 1102 17th Ave. S. #303
 Nashville, TN 37212
615-329-4200

Fax: 615-321-5058
 timriley@bellsouth.net
 A 32-year music veteran, Riley formed company in Memphis in 1969. Relocated to Nashville in 1983 and founded TRA which produces Starliners, Powerliners and other live and pre-recorded specials including past projects for LeAnn Rimes, Garth Brooks and Tim McGraw. Produced Wal-Mart concert series featuring Hanson, Brooks and more. • NARAS, CMA • Marine biology; Imperial Potentate of the Mystic Knights of the Sea



Bobby Roberts
CEO
The Bobby Roberts Company
 P.O. Box 1547
 Goodlettsville, TN 37070
615-859-8899
 Fax: 615-859-2200
 info@bobbyroberts.com

www.bobbyroberts.com
 Oversees staff of 10 who book a roster of over 20 country artists worldwide, including John Anderson, Merle Haggard, Eric Heatherly, Larry Gatlin, Don Williams, B.J. Thomas and others. Also supervises management division and is personal manager for John Anderson, Clay Davidson, Eric Heatherly and others. • IEBA, CMA, IAFE, NACA, NATD, FCC, AOPA • FAA licensed pilot since 1978



Mike Robertson
Owner, Mike Robertson Management
 P.O. Box 120073
 Nashville, TN 37212
615-329-4199
 Fax: 615-329-3923
 mrrm@aol.com
 Has operated this management company for 18 years. Manages BlackHawk, Patty Loveless and Wild Horses. • CMA, NAPM • Running, snow skiing

NEW LISTING
Scott Robinson

Co-President
Dualtone Music Group, Inc.
 2105 Elliston Place, Nashville, TN 37203
615-320-0620 Fax: 615-297-5020
 scottrobinson@dualtone.com • www.dualtone.com
 Formed this label with Dan Herrington in late 2000. Artists include David Ball, McBride & The Ride, Radney Foster, Chris Knight, Jim Lauderdale, Mark Olson, Victoria Williams and Hayseed Dixie.



Ken Robold
CFO/Head of Shared Services
Mercury/Lost Highway/ MCA/Universal South
 54 Music Sq. E.
 Nashville, TN 37203
615-524-7590
 Fax: 615-524-7624

ken.robold@umusic.com
 With company 11 years. Robold heads the shared services department for Mercury Nashville, MCA Nashville, Lost Highway and Universal South, all under Universal Music Group. Responsible for finance, marketing administration, recording administration and production. • ACM, CMA, Leadership Music

Frank Rogers

VP/Co-owner
EMI Music/Sea Gayle Music
 35 Music Sq. E., Nashville, TN 37203
615-742-1594 Fax: 615-259-3470
 Rogers co-founded Sea Gayle Music in 1999 with Chris DuBois and Brad Paisley. Serves as VP of EMI Nashville Productions and produces Paisley, Darryl Worley, The Bakers and Josh Turner. • CMA, ACM, NARAS, NSAI • Family, water sports



John Rose
Senior Executive Sales & Marketing
DreamWorks Nashville
 1516 16th Ave. S.
 Nashville, TN 37212
615-463-4600
 Fax: 615-463-4626
 jrose@dreamworksrec.com

www.dreamworksnashville.com
 With the label since its beginning in August 1997, Rose oversees all sales and marketing activities. Previously worked at Capitol Nashville. • NARM Steering Committee; CMA, ACM, Leadership Music 2002 • Collecting vintage instruments, album & CD collections, National Trust, Smithsonian Institution Trust



David M. Ross
Publisher/Editor
Music Row
Publications, Inc.
 1231 17th Ave. S.
 Nashville, TN 37212
615-321-3617
 Fax: 615-329-0852
 ross@musicrow.com

www.musicrow.com
 Oversees production of Nashville's Music Industry Publication, *Music Row*, which he founded in 1981 and its online content division; also founded *RowFax*, a weekly song pitching e-mail/fax publication in mid-1993. In 1996 created the *SongPower Index* which focuses on the newest radio singles. Recently debuted the spin-based *CountryBreakout* chart designed to track airplay at small market radio. Formerly singer, songwriter, arranger and performer for 10 years; attended Berklee College of Music. Graduate Wharton School, University of Pennsylvania. Received 1998 CMA President's Award. • Board, CMF, CMA; Chair, CMA's Music Industry New Technology task force; Leadership Music alumni; member NARAS, AMA • Persian rugs, bicycling, data wrangling, hiking



Dave Roy
President
Relentless/Nashville
 1707 Division St. #103
 Nashville, TN 37203
615-252-4124
 Fax: 615-252-4130
 droy@relentlessnashville.com

www.relentlessnashville.com
 Roy, with the company for over four years, handles all aspects of the label. Roster includes Asleep at the Wheel, T. Graham Brown and Don McLean.
 • Gold, golden retrievers, hockey

Ronna Rubin
Owner, Rubin Media
 P.O. Box 158161, Nashville, TN 37215



615-298-4400
 Fax: 615-298-4040
 rubinmedia1@aol.com
 Eighteen-year Music Row vet is celebrating her independent media and artist development firm's 10-year anniversary. Roster includes Jo Dee Messina, Chely

Wright and Maura O'Connell. • Board, Gilda's Club Nashville, Reading Writing & Rhythm Foundation; Love Helps Team Reader, NARAS, ACLU



Nancy Russell
President, FORCE
 1505 16th Ave. S.
 Nashville, TN 37212
615-385-4646
 Fax: 615-385-5840
 Manages Trisha Yearwood, co-manages Alan Jackson.
 • NARAS, ACM, CMA,

Leadership Music • Travel, music, reading, antiques

Jim Saliby 
VP Sales, RCA Label Group
 1400 18th Ave. S., Nashville, TN 37212
615-301-4300 Fax: 615-301-4306
 jim.saliby@bmg.com • www.rcalabelgroup.com
 With RLG for nearly three years, Saliby oversees the development and implementation of sales and field-marketing strategies, including budgets for all RLG artists and albums. • Senior Management Committee, RLG • Weight lifting, hockey, rodeos



Al Schiltz
Partner, The Consortium
 704 18th Ave. S.
 Nashville, TN 37212
615-327-3004
 Fax: 615-327-3041
 asisal@cs.com
 www.theconsortiumllc.com
 Artist manager for Billy Ray

Cyrus, Tammy Cochran and Bobbie Eakes. Formed the

Consortium last year with partners Mike Martinovich, Stan Morress and Bernard Porter. • AFTRA/SAG Management Advisory Committee • Harleys, sailing



Jessie Schmidt
President
Schmidt Relations
 209 10th Ave. S. #229
 Nashville, TN 37203
615-846-3878
 Fax: 615-846-4878
 jessie@schmidtpr.com
 This five-year-old publicity firm's clients include Tim McGraw, The Grand Ole Opry, Rascal Flatts and The Wilkinsons. • CMA



Brad Schmitt
Celebrity News Columnist
The Tennessean
 1100 Broadway
 Nashville, TN 37203
615-259-8073
 Fax: 615-259-8057
 brad@tennessean.com
 www.tennessean.com

Schmitt's page three *Brad About You* celebrity gossip feature is arguably the most-read column in Nashville's daily paper.



Carson Schreiber
Sr. VP Promotion & Mktg.
Lyric Street Records
 824 19th Ave. S.
 Nashville, TN 37203
615-963-4848
 Fax: 615-963-4862
 carson.schreiber@disney.com

With label since September 1997. Oversees and develops strategy and plans for promotion, sales and marketing. Member of Walt Disney Synergy Committee and develops the marketing strategies for Lyric Street Records with the Walt Disney Company.
 • ACM, CMA, NARAS • Sports—golf, baseball, basketball, tennis, computers

Same Dog...New Tricks!

Green Dogg Music Inc.
 (BMI)

Maroon Dogg Music Inc.
 (ASCAP)



Phillip Moore
 Nettie Musick

Ward Davis • Ray Scott
 Brad Wolf

Creative Director, Steve Pope
A Division of Tom Collins Productions
615-255-5550





Randy Scruggs

Artist/Co-Owner
McLachlan-Scruggs
International
 2821 Bransford Ave.
 Nashville, TN 37204
615-292-0099
 Fax: 615-385-4013

Professional producer, writer, musician and artist. CMA's 1999 Musician of the Year. Two-time CMA Producer of the Year. Two-time Grammy winner for Country Instrumental of the Year. Scruggs has won several awards as a guitar player, including a 1998 award from Gibson. Released his own album, *Crown Of Jewels*, on Reprise in 1998. Has had over 100 major label cuts including six number ones and performed for a decade with the Earl Scruggs Revue. • CMA, NSAI, AFM, BMI, AFTRA



Michael N. Sebastian

Head of Publishing
Blacktop Music Group
 1222 16th Ave. S. Fl. 2
 Nashville, TN 37212
615-320-9161
 Fax: 615-321-2773
 msebastian@

blacktopmusicgroup.com

Oversees day-to-day operations of publishing company formed in early 2001. Pitches songs, develops and works with writers. • CMA • Fishing, gardening, metal detecting



Nancy Shapiro

VP, Southern Region
The Recording Academy
 1904 Wedgewood Ave.
 Nashville, TN 37212
615-327-8030
 Fax: 615-321-3101
 nashville@grammy.com
 www.grammy.com

With organization 17 years. Oversees regional operations. • Board, Tennessee Film, Music & Entertainment Commission, CMA, W.O. Smith School, Leadership Music



Jim Sharp

Owner/Publisher
American Songwriter/
Jim Sharp Management
 1009 17th Ave. S.
 Nashville, TN 37212
615-321-6096
 Fax: 615-321-6097

info@americansongwriter.com
 www.americansongwriter.com

With *American Songwriter* 16 years; has had management company for eight years. Formerly headed the Nashville office of *CashBox* and worked at CBS and Monument Records. Handles Jeff Paz. • ACM, CMA, NSAI, NARAS • Collecting records (for 41 years)

Harold Shedd

Managing Director/Creative
Spark Entertainment, Inc./VFR Records
 1710 Roy Acuff Pl., Nashville, TN 37203
615-369-3000 Fax: 615-369-3001



haroldshedd@
 sparkentertainment.com
 www.vfrrecords.com
 Shedd distinguished himself as the independent producer of Glen Campbell, Mel Tillis, Alabama and K.T. Oslin. During his years at Polygram

signed to the Mercury roster and/or produced the Kentucky Headhunters, Toby Keith, Billy Ray Cyrus, Sammy Kershaw and Shania Twain. With company nearly three years, he signed Mark McGuinn and Trent Summar to VFR Records. • CMA, ACM, NARAS, NSAI, Georgia Music Hall of Fame • Boating, golf



Larry Sheridan

Owner, Best Built Songs!
The Parlor Studio
 1317 16th Ave. S.
 Nashville, TN 37212
615-385-4466
 Fax: 615-383-4216
 larry@bestbuiltsongs.com
 www.bestbuiltsongs.com

Oversees the day-to-day operation of the publishing company and studio. • Member, ASCAP, BMI, NARAS, NSAI, AES • Golf, horseshoes, gymnastics, volleyball, dogs



Rick Shipp

Senior VP/Co-Head of
Operations
William Morris Agency
 2100 West End Ave. #1000
 Nashville, TN 37203
615-963-3000
 Fax: 615-963-3090
 rshipp@wma.com

Runs the Nashville office of this influential booking agency with Paul Moore. Massive roster includes Brooks & Dunn, Mary Chapin Carpenter, Hank Williams Jr., Vince Gill, Wynonna, Bryan White, Patty Loveless, Pam Tillis, Terri Clark. • Board, CMA • Golf

Lisa Shively

President, The Press Network
 P.O. Box 90528, Nashville, TN 37209
615-463-9730 Fax: 615-463-9731
 lisa@pressnetwork.com • www.pressnetwork.com
 Current clients at 16-year old PR firm include Jim Lauderdale, Robbie Fulks and David Ball. • Gardening, reading



Evelyn Shriver

President, Bandit Records
 24 Music Sq. E.
 Nashville, TN 37203
615-242-1234
 Fax: 615-242-2134
 eshriver@
 banditrecords.com

Shriver and partner Susan Nadler formed this entertainment company last year. Shriver oversees the day-to-day activities of the record company, which represents George Jones. Formerly President of Asylum and previously built one of Music Row's top independent publicity firms. • Board, R.O.P.E.; Leadership Music, CMA, ACM, NARAS • High definition TV production, gardening, reading



Brian D. Siewert

Executive Producer,
Composer, Songwriter
Triple S Productions
 P.O. Box 121465
 Nashville, TN 37212-1465
615-834-2651
 Fax: 615-832-5015
 sssprods@aol.com

www.briandsiewert.com

With company 17 years, Siewert is an Emmy Award-winning composer/producer of music for CBS-TV's *Guiding Light* and *As The World Turns*, as well as former NBC shows *Sunset Beach* and *Another World*. Also an arranger and musician on projects for Alabama, Wynonna, Trace Adkins, Steve Wariner, 'N Sync. • NATAS, NARAS, AFM



Scott F. Siman

President
rpm management
 209 10th Ave. S. #229
 Nashville, TN 37203
615-256-1980
 Fax: 615-256-1134
 ssiman@rpmweb.com

Siman has managed Tim McGraw since early 1997 after serving as Senior VP of Sony Music Nashville. Other clients include Jessica Andrews, Billy Gilman, Carolyn Dawn Johnson, Jeffrey Steele, Mark McGuinn. Spent 14 years as a partner in the entertainment law firm of Benson & Siman. • Board, CMA, CMF, Cystic Fibrosis Foundation • Golf, ideas

Bill Simmons

Manager, Fitzgerald Hartley Co.
 1908 Wedgewood Ave., Nashville, TN 37212
615-322-9493 Fax: 615-322-9582

With the company since 1987, Simmons manages The Wilkinsons, The Kinleys, Restless Heart, Larry Stewart, Radney Foster, JoAnna Janet and Brett James.



Russ Simons

Senior VP/IGM
Nashville Arena
 501 Broadway
 Nashville, TN 37203
615-770-2002
 Fax: 615-770-2010
 rsimons@
 gaylordecenter.com

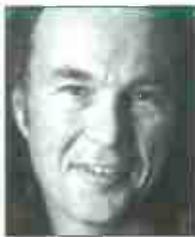


Johnny Slate

President/CEO
Affiliated Publishers, Inc.
& API Management
Group
 1009 16th Ave. S.
 Nashville, TN 37212
615-327-9050
 Fax: 615-327-9027

apiimage@mindspring.com

With company 14 years. Oversees daily operations of API's staff writers and API Management, which represents Liz Byler, Sons Of The Desert, Ron Williams, Sonny Lemaire and Jennifer Slate. Currently produces Williams and Liz Byler. • CMA, ACM, NARAS, NMPA • Avid golfer, boating



Jon Small
 Director/Founder/
 Producer, *Picture Vision*
 209 10th Ave. S. #425
 Nashville, TN 37203
 615-244-2060
 Fax: 615-244-2065
 jeaninesmall@
 picturevisioninc.com

Has had company 22 years. Directs and produces event-oriented television specials, music videos, feature films and commercials. Company also boasts noted directors Peter Zavadil and Trey Fanjoy. • NARAS, CMA • Golf, riding Harleys, car collecting, drums



Hazel Smith
 Queen
 Hazel Smith Consulting
 130 Port Dr.
 Madison, TN 37115
 615-865-0978
 Fax: 615-860-9140
 hazsmith@bellsouth.net
 The matriarch of country

music journalism, Smith writes a column for *Country Music* and is heard daily on radio station WFMS. She is the 1999 recipient of the CMA Media Achievement award. Her book, *Hazel's Hot Dish: Cookin' with Country Stars*, was released in 2001. • CMA, NARAS • Poking fun at ugly navels!

Jeff Solima
 Owner, *Hit Squad Promotion*
 1216 16th Ave. S., Nashville, TN 37212

615-329-8464 Fax: 615-329-8466
 hitsquadmn@aol.com
 12-year-old company is dedicated to getting airplay for client records.



Clarence Spalding
 Senior VP Artist
 Management
 TBA Entertainment
 Corporation
 300 10th Ave. S.
 Nashville, TN 37203
 615-255-1326
 Fax: 615-254-4267

www.tbaent.com
 Joined management firm Titley/Spalding as a partner in 1996. Company was acquired by TBA in 1999. Clients include Brooks & Dunn, Chely Wright and Terri Clark. • Board, ACM, Belmont's Curb School of Music Business; member CMA, NARAS, NAPM



Neal Spielberg
 VP Sales/Country
 WEA
 20 Music Sq. E.
 Nashville, TN 37203
 615-748-8000
 Fax: 615-214-1552

With company 16 years. Handles sales, advertising and merchandising for all Warner/Reprise Nashville and Curb artists and is liaison between the labels, distribution, and retail account base. • Board, ACM; Leadership Music • Music, sports, travel



Chris Stacey
 Sr. VP Promotion &
 Artist Development
 Lost Highway
 Records/Island Def Jam
 54 Music Sq. E. #300
 Nashville, TN 37203
 615-524-7800
 Fax: 615-524-7619

tunedaddy@aol.com • www.losthighwayrecords.com
 Oversees the planning and delivery of artists to multiple radio formats and consumers. Also scouts for new talent. • CMA, ACM, The Commission • Scuba diving, water skiing

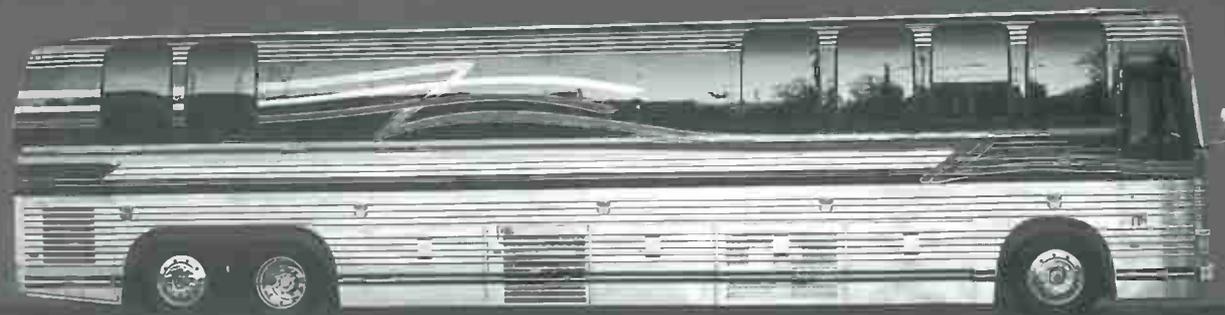


Mike Stanglin
 Owner
 Seventh Note Music
 23 Music Sq. E. #400
 Nashville, TN 37203
 615-256-0777
 Fax: 615-760-6350
 mstanglin@att.net

Personal manager for Steve Holy, Whitney Bohms. Also owns Seventh Note Music, publisher of recent five-week No. 1 "Good Morning Beautiful." • CMA

See Company & Category
 appendices
 page
 58-70

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 Conversions



Phyllis Stark
Nashville Bureau Chief
Billboard/Airplay Monitor
 49 Music Sq. W.
 Nashville, TN 37203
615-321-4290
 Fax: 615-320-0454
 pstark@billboard.com
 www.billboard.com

With the company 13 years, Stark previously served as Managing Editor for *Country Airplay Monitor*. She writes, assigns and edits articles and columns for two weekly magazines. • Industry Advisory Board, St. Jude Children's Research Hospital; ACM, CMA, SOURCE, Leadership Music



Keith Stegall
Executive VP, CCO A&R
Mercury Nashville
 54 Music Square E., #300
 Nashville, TN 37203
615-524-7558
 Fax: 615-524-7642
 www.mercurynashville.com

Recording artist, songwriter—"Don't Rock The Jukebox," "Love Of My Life," "I Do (Cherish You)"—and producer of Alan Jackson among others, Stegall directs the creative efforts of Mercury Nashville.

Burt Stein

Partner, Gold Mountain Entertainment
 2 Music Circle S. #212, Nashville, TN 37203
615-255-9000 Fax: 615-255-9001
 gmenash@bellsouth.net
 Manages Nanci Griffith, Ronnie Milsap, The Crickets, Hank III, Lorrie Morgan, Vince Neil and Millers Tale.



Skip Stevens
Owner
Skip Stevens Promotions
 P.O. Box 93
 Brentwood, TN 37024
615-385-3311
 Fax: 615-297-1540
 adg-skip@att.net
 Formerly with Ovation

Records, Stevens has operated this national record promotion company for 21 years. • ACM, CMA, Leadership Music • Horseback riding, tennis, parenthood



Denise Stiff
Owner/Manager
DS Management
 1017 16th Ave. S.
 Nashville, TN 37212
615-329-8020
 Fax: 615-329-8030
 dsrnngt@bellsouth.net
 Full service artist management

company formed in 1996. Clients are Alison Krauss & Union Station and the Peasall Sisters. • IBMA, CMA, NARAS, Leadership Music

James Stroud

Executive Principal, DreamWorks Records, DreamWorks Music Publishing Nashville
 1516 16th Ave. S., Nashville, TN 37212
615-463-4600 Fax: 615-463-4615



This accomplished producer was tapped by Steven Spielberg, Jeffrey Katzenberg and David Geffen to head this label, which commenced operation in August of 1997. Under his leadership, DreamWorks Nashville has experienced success with artists including Toby Keith, Jessica Andrews and Darryl Worley. In 2001, Stroud won the ACM's Album of the Year award for Toby Keith's *How Do You Like Me Now?!* • Board, ACM, CMA, CMF



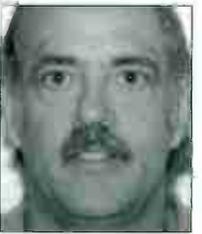
Bonnie Sugarman
Senior VP, APA, Inc.
 3017 Poston Ave.
 Nashville, TN 37203
615-297-0100
 Fax: 615-297-5434
 bsugarman@apa-agency.com

With APA 19 years, Sugarman heads the Fairs & Special Events Department, administrates the Nashville office and books the entire roster for corporate events. Artists include Billy Ray Cyrus, Bellamy Brothers, Rick Springfield, Blood Sweat & Tears, Spinners. • ACM, NATD, CMA, NARAS, IAFE, IEBA, WFA • Yoga, photography, books, jazz, Golden Retriever Pookie, Calico cat Gypsy

Robert L. Sullivan

Partner, Loeb & Loeb LLP
 45 Music Sq. W., Nashville, TN 37203
615-749-8300 Fax: 615-749-8308
 rsullivan@loeb.com • www.loeb.com

Represents clients in the entertainment industry in transactional and litigation matters. Clients include Johnny Cash, Loretta Lynn and Point of Grace. • Board, Nashville Screenwriter's Conference; member, Leadership Music, Nashville Bar Association, Copyright Society of the South/USA • Running, guitar, working on family farm



Charles Sussman
Founder
Sussman & Associates
 1222 16th Ave. S. Fl. 3
 Nashville, TN 37212
615-320-9161
 Fax: 615-321-2773
 csussman@sussmanandassociates.com

Founded this firm in July 1994. Specializes in business management and royalties. Clients include Clint Black, Bette Midler, Steve Earle, Janis Ian, Skip Ewing, Will Jennings and Rodney Dangerfield. • Leadership Music, CMA, ACM, NARAS, AICPA, California Copyright Conference • Golf, Aston Martins



Peter Svendsen
President
Peter Svendsen Promotions
 822 N. Main
 Cleburne, TX 76033
817-641-7875
 Fax: 817-641-7876
 psvendsen@digitex.net

In business for 25 years, he promotes records for RLG, Capitol, Curb, DreamWorks and Sony, among others. • Cars, golf, music, family



Jana Talbot
GM, Talbot Music Group
 2 Music Circle S.
 Nashville, TN 37203
615-244-6200
 Fax: 615-254-8860
 TalbotMusi@aol.com
 With this company 17 years. Works with songwriters, pitches songs and administers catalogs. Formerly a BMI staffer (1978-82) and Director of the CMA's European operations (1983-84). • CMA, NARAS • Gardening, cooking, football



Carl Tatz
Owner, Recording Arts
 P.O. Box 121702
 Nashville, TN 37212
615-321-5479
 Fax: 615-321-0756
 carltatzdesign@comcast.net
 In business 17 years, Tatz oversees operation, seeks out and produces new artists. He has expertise in 5.1 surround sound mixing as well as room tuning and alignment. Produced a Grammy nominated Jack Jones album. Studio clients include India.Aria, CeCe Winans, John Hyatt. Owner of Carl Tatz Design, designer of high-end home theater. • VP, NAPRS; member AES, CMA, NARAS, SPARS, CEDIA • Movies, dining, outdoors



Rick Taylor
Group Managing Editor
Country Music Media Group
 118 16th Ave. S.
 Nashville, TN 37203
615-743-0224
 Fax: 615-255-1110
 rtaylor@countryweekly.com

www.countryweekly.com
 Oversees editorial operations of *Country Weekly* and *Country Music* magazines. • CMA, ACM, Leadership Music, Society of Professional Journalists



Virginia Team
President/Creative Director
Team Design, Inc.
 1414 17th Ave. S.
 Nashville, TN 37212
615-298-3533
 Fax: 615-269-8686
 vteam@comcast.net

www.teamdesignnashville.com
 Has owned company for 16 years. Team is the 1999 Grammy and Nashville Music Awards winner for Art Direction for the *The Complete Hank Williams* box set. Oversees art direction of design, photography and printing. Clients include major labels and artists. • NARAS, CMA • Gardening, managing 70 acres and a small lake in northwest Nashville



Traci Thomas
Owner, Grassroots Media
 1815 Division St. #202
 Nashville, TN 37203
615-340-9596
 Fax: 615-340-9597
 traci@grassrootsmedia.com
 www.grassrootsmedia.com
 Five-year-old PR firm represents Steve Earle, Drive-By Truckers, Stacey Earle, Mike Ireland, Pernice Brothers, Lonesome Bob and more. • VP, Americana Music Association • Gardening



Bob "Norton" Thompson
President
Soundcheck, Inc.
 750 Cowan St.
 Nashville, TN 37207
615-726-1165
 Fax: 615-256-6045
 norton143@email.com

www.soundchecknashville.com
 "Mayor" of Soundcheck, a rehearsal facility that houses other music-related businesses. Clients have included Vince Gill, Reba McEntire, Lynyrd Skynyrd, Dixie Chicks and Tim McGraw. • Leadership Music • Golf, coaching Dixie Youth Baseball

Bob Titley
Executive VP
TBA Entertainment
 300 10th Ave. S., Nashville, TN 37203
615-255-1326 Fax: 615-254-4267



www.tbaent.com
 Longtime manager to Kathy Mattea and Brooks & Dunn. Runs the management division of TBA Entertainment, which includes the management firm he founded, Titley Spalding & Associates.
 • CMA, NAPM, ACM, NARAS



Troy Tomlinson
Sr. VP, Acuff Rose Music Publishing
 65 Music Sq. W.
 Nashville, TN 37203
615-321-5000
 Fax: 615-321-5655
 ttomlinson@acuffrose.com
 www.acuffrose.com

With company 14 years, oversees daily operations of Acuff Rose including a writer roster of 25.
 • Belmont Advisory Board; member, NSAI, CMA, NARAS • Golf, reading, camping



Greg Travis
President/Owner
Travis Television LLC
 1006 18th Ave. S.
 Nashville, TN 37212
615-327-2500
 Fax: 615-327-1999
 www.tvonline.com
 Runs company which offers production services to entertainment shows, TV

networks, major record labels and corporate clients. TTV's client list includes Access Hollywood, Capitol Nashville, Disney Records, BBC, VH1, RCA, Sony and Wal-Mart. • Spending time with family, tennis, boating, travel

Jeff Tuerff
VP, Marketing
Curb Records
 47 Music Sq. E.
 Nashville, TN 37203
615-321-5080



Judi Turner
Owner
Turner & Co.
 1018 17th Ave. S. #10
 Nashville, TN 37212
615-327-1274
 Fax: 615-322-9462
 turnerco@bellsouth.net
 Founded in 1992, Turner's company coordinates full-service publicity and special events for clients including Lonestar, Brad Paisley, Bill Gaither, the CMA Awards, the Gospel Music Trust Fund and the Halford Company.
 • Leadership Music alumni; St. Jude Hook Line & Singer Committee; member, CMA, SOURCE
 • Cooking, gardening, reading, collecting teapots

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2605 Westwood Drive, Nashville, TN 37204
Phone: (615) 297-0618 Fax: (615) 298-1198
Email: alstoybox@aol.com



Susan Turner
Owner/President
Turner & Associates
Promotions, Inc.
 P.O. Box 2347
 Brentwood, TN 37024
615-832-2404
 Fax: 615-833-6715
 stpromo@aol.com

With this full-service promotion company 12 years. Calls stations who report to *R&R* and *Billboard*. Started at Capitol Records in 1973 and worked in media coordination at O'Neil Management and Moress, Nanas, Peay. • CMA, ACM • Fly fishing, reading, customized miniature crafts



Cal Turner III
CEO
CAL IV Entertainment
 808 19th Ave. S.
 Nashville, TN 37203
615-321-2700
 Fax: 615-321-3222
 cal.turner@cal4.com
 www.cal4.com

Turner, who oversees operations, launched this independent music company five years ago. Also co-owner of Refugee Management International, which represents Jo Dee Messina. • Board, NARAS, W.O. Smith School, Easter Seals, Nashville Public Television, Nashville Chamber Orchestra; member, CMA, GMA, CCMA • Golf, vintage Porsches, time on the farm with my children

Steve Tveit 
Owner/GM, OMNISound

1806 Division St., Nashville, TN 37203
615-321-5526 Fax: 615-321-5528
 steve@omnisoundstudios.com
 www.omnisoundstudios.com

With company five years. Oversees operations, engineers, produces new artists. Recent studio clients include Trace Adkins, SheDaisy, Jamie O'Neal, Brad Martin. • President, NAPRS; Member AER, NARAS • Movies, hiking, golf

Jeff Tweel 
Senior Creative Director, Curb Music

47 Music Sq. E., Nashville, TN 37203
615-321-5080 Fax: 615-321-9532
 jtweel@curb.com

Manages staff, plugs songs, consults on contracts and produces. • Reading, history, current events/politics, sports



Michael Vaden
Director, Entertainment
Services
Crosslin, Vaden &
Associates
 2525 West End Ave. #1100
 Nashville, TN 37203
615-320-5500
 Fax: 615-329-9465

mike.vaden@crosslinvaden.com
 www.crosslinvaden.com

A 27-year music industry specialist, Vaden provides financial/business management, tax expertise, royalty examinations/analyses and accounting services. • Leadership Music



Fred Vail
President/CEO
Treasure Isle
 2808 Azalea Pl.
 Nashville, TN 37204
615-297-0700
 Fax: 615-297-6959
 fredvail@
 treasureislenashville.com

www.treasureislenashville.com
 This former Beach Boys manager has been with the company 22 years. Oversees all studio operations, client relations and marketing. Clients include Rodney Crowell, Sheryl Crow, Jars of Clay, Kenny Rogers and BMG Music. • Americana SIG chair, AFIM; member, CMA, AMA, CCMA, NARAS • Record/memorabilia collector; frequent speaker at conferences, seminars and universities



Jim Van Hook
Chairman
Provident Music Group
 741 Cool Springs Blvd.
 Franklin, TN 37067
615-261-6500
 awalter@
 providentmusicgroup.com

In 1981, Van Hook started Brentwood Music with his \$500 savings. In 1994, Zomba purchased the label and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and the Benson Music Group led to the group being renamed Provident. It is now one of the top three companies in Christian music. • Board, Belmont; CMTA • Golf, boating, traveling



Ben Vaughn
GM, Big Tractor
 1503 17th Ave. S.
 Nashville, TN 37212
615-292-5100
 Fax: 615-292-2934
 ben@bigtractormusic.com

With company six years. Oversees all creative and administrative aspects of independent music publishing company. • Kentucky Wildcats, Southern humor, fantasy football, reading, dog



William Velez
President/COO
SESAC, Inc.
 55 Music Sq. E.
 Nashville, TN 37203
615-320-0055
 Fax: 615-329-9627
 bvelez@sesac.com
 www.sesac.com

With company nine years. Oversees operations of this performance rights organization. • NARAS, Leadership Music; Founding Member, National Recording Preservation Board; Board, Nashville Shakespeare Festival

Randy Wachtler
President, 615 Music Companies
 1030 16th Ave. S., Nashville, TN 37212
615-244-6515 Fax: 615-242-2455
 info@615music.com • www.615music.com

With company 17 years. Supervises the writing and



production of national, local and cable TV show themes. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, History Channel and the *Rosie O'Donnell* show. Firm has won numerous awards including a Clio, ADDYS and Emmys. Recently Wachtler added 615 Music Library, a new division that features a 90-CD production library. • Member, NAF, AFM, AFTRA; VP of Production Music Association (PMA) • Riding Harley-Davidson, working out, Titans



Ted Wagner
VP Country Promotion/
Columbia Records
Sony Music Nashville
 34 Music Sq. E.
 Nashville, TN 37203
615-742-4350
 Fax: 615-742-5759
 ted_wagner@sonymusic.com

With Columbia six years. Develops and executes promotional set-up and radio marketing plans. • Golf, gardening, guitars



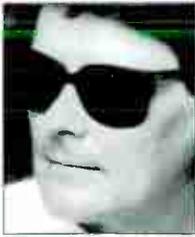
Jeff Walker
President, AristoMedia/
Marco Music Group
 1620 16th Ave. S.
 Nashville, TN 37202
615-269-7071
 Fax: 615-269-0131
 jwalker@aristomedia.com
 www.aristomedia.com

Established company in 1980. AristoMedia offers conventional and Internet publicity and media consulting to country and Christian formats, and video promotion, distribution and duplication to multiple genres. Marco Promotions specializes in secondary radio promotion. Jeff Walker & Associates, Inc. provides television advertising placement. The Goodland Group comprises six publishing companies including the Walkerbout Music Group. A 1996 CMA Presidents Award and CCMA's 1998 Leonard T. Rameau International Support Award recipient. • Chairman—Global Markets Task Force; Board—CRB, CMA, NARAS, Leadership Music, NIFF and American Heart Association; ACM, CMA, ASCAP, AFM, CCMA, GMA • Photography, going to movies, Tennessee Titans, fishing and relaxing in Marco Island, Fla.



Rusty Walker
President, Rusty Walker
Programming
Consultant, Inc.
 P.O. Box 417
 luka, MS 38852
662-427-9504
 Fax: 662-427-9507
 rustywalk@aol.com

Has had company 18 years. One of the most powerful consultants in country radio. Clients include Clear Channel, Infinity, Citadel, Cox, Jefferson Pilot and more. • Board, CMA; *Billboard* Consultant of the Year 1995-2001. • Boating, high school sports



Billy Joe Walker, Jr.
Independent Producer/President
Marathon Key Music
 1708 Grand Ave.
 Nashville, TN 37212
615-329-4244
 Fax: 615-329-4881

marathonkeymusic@aol.com
 Recent clients include Tracy Byrd, Mindy McCready, Travis Tritt, Tammy Cochran, Mark Chesnutt, Brad Martin and Steve Holy. • Lobstering, fishing, hunting, horseback riding



Caryn Wariner
Director, Publishing
Steve Wariner Music
 320 Main St. #210
 Franklin, TN 37064
615-591-8930
 Fax: 615-771-5624
 cwariner@stevewariner.com
 Oversees all aspects of music publishing and song pitching. • Photography, baseball

Sheri Warnke
VPI Group Publisher
Country Music Media Group
 118 16th Ave. S. #230
 Nashville, TN 37203
615-259-1111 Fax: 615-255-1109
 swarnke@amilink.com • www.countryweekly.com



With company three years, Warnke has 21 years of magazine experience. Manages business aspects of *Country Weekly* and *Country Music* magazines on a day-to-day basis including marketing, sales and partnerships. • Board of Directors—CMA, TJ Martell Foundation; ACM, NARAS, Leadership Music 2001 • Tennis, golf



Butch Waugh
Executive VP
RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212-2893
615-301-4300
 Fax: 615-301-4301
 butch.waugh@bmg.com
 www.rcalabelgroup.com
 With RCA 20 years. Has spent four years at RLG overseeing daily operations, as well as promotion, artist development, sales, creative and media. • Board, ACM • Sports, travel, antiques, spending time with family

Kirt Webster
Owner, Webster & Assoc. Public Relations
 1105 16th Ave. S., #D, Nashville, TN 37212
615-777-6995 Fax: 615-889-0906
 kirt@websterpr.com • www.websterpr.com



Six-year-old publicity and community relations firm represents Ronnie Milsap, Freddie Fender, Hank Williams Jr., Jeff Carson, Rebecca St. James, Jett Williams, Brenda Lee, Alabama's Jeff Cook, Tenn. Titan Frank Wycheck, Richards & Southern, Vanilla Ice. • ACM, CMA, NARAS • Surfing the Internet, travel, meeting new people



Dave Weigand
Senior VP Marketing & Sales
MCA Nashville
 60 Music Sq. E.
 Nashville, TN 37203
615-244-8944
 Fax: 615-880-7415
 dave.weigand@umusic.com
 With company 20 years. Oversees sales and marketing aspects for label. • Board, Leadership Music • Golf, horseback riding

See Company & Category
 appendices
 page
 58-70

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Ricker Music Group office is located in the Morgan Music Building



Brian Williams
Senior VP & Director,
Music/Private Banking
SunTrust Bank
 1026 17th Ave. S.
 Nashville, TN 37212
615-748-4451
 Fax: 615-327-3602
 brian.williams@suntrust.com

www.suntrust.com

With bank 19 years. Directs the various units of the Music Row Financial Center, delivering a wide range of financial services to the entertainment industry. Williams was recently named Private Banking Line of Business Manager for the state of Tennessee.

- Board, Leadership Music, NARAS, Ear Foundation and W.O. Smith School
- Partner in the new entertainment venue, The Basement, boating



Dan Williams
Owner
Dan Williams Music
 209 10th Ave. S., #434
 Nashville, TN 37203
615-244-5800
 dan@danwilliamsmusic.com
 www.danwilliamsmusic.com
 Multiple award-winning

composer and producer of radio and TV commercials including Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border") and many others. Produced the soundtrack for the movie *Folley Island*, which won best new comedy at the 2001 New York Film Festival. Current clients include Clorox, Toyota, Wendy's and Dr. Pepper.

- BMI, AFTRA/SAG, AFM
- Martial arts



Darlene Williams
Co-President, What A Trip
Entertainment
 1605 17th Ave. S. #200
 Nashville, TN 37212
615-269-0039
 Fax: 615-269-8677
 darlene@whatatrip1.com
 www.whatatrip1.com

Handles event planning, finance, data management and information technology for this four-year-old company. Clients include the CMA, CBS, major labels and artist management companies.

- CMA
- Music, reading, history, genealogy, travel

Hank Williams
Owner/Manager
MasterMix

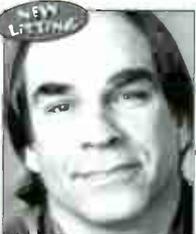
1921 Division St.
 Nashville, TN 37203
615-321-5970 Fax: 615-321-0764
 hwilliams@mastermix.com
 Oversees this long-standing mastering facility which recently moved to state-of-the-art new facilities.



Jody Williams
President
Jody Williams Music
 1025 17th Ave. S.,
 Nashville, TN 37212
615-329-3500
 Fax: 615-329-3543
 jody@jodywilliamsmusic.com
 www.jodywilliamsmusic.com

Oversees operations of this three-year-old publishing concern which is a co-venture with Sony ATV/Tree.

- Board, NARAS
- Fishing, golf



Tommy Williams
Creative Director
Curb Magnatone Music
 1604 17th Ave. S.
 Nashville, TN 37212
615-383-3600
 Fax: 615-383-0020
 twill32121@aol.com

Oversees exploitation of copyrights and signs writers. With company five years.

- NARAS
- Movies, reading



Larry Willoughby
VP A&R
Capitol Nashville
 3322 West End Ave. Fl. 11
 Nashville, TN 37203
615-269-2000
 Fax: 615-269-2062
 larry.willoughby@emicap.com

Scouting new talent, screening songs and supervising special projects for the label.

Mike Wilson
VP, National Promotion, RCA
 1400 18th Ave. S., Nashville, TN 37212
615-301-4355 Fax: 615-301-4356



mike.wilson@bmg.com
 Manages the RCA Promotion department. With the company nearly 13 years and has spent the last nine in Nashville.

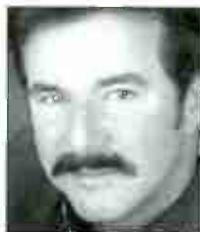
- ACM, CMA
- Boating at lake with family, softball, golf



Norro Wilson
Independent Producer/
Songwriter
Bud Ro Productions
 1706 Grand Ave.
 Nashville, TN 37212
615-320-4880
 Fax: 615-320-4884
 bud_ro@hotmail.com

Renowned songwriter and producer who currently produces Kenny Chesney. Has won 39 BMI awards as a writer ("The Most Beautiful Girl In The World," "A Very Special Love Song," "The Grand Tour") and has amassed 33 No. 1 awards as a producer (for artists including Chesney, John Micheal Montgomery, Sara Evans, Chad Brock, Joe Stampley, John Anderson, Janie Fricke, Charley Pride and Mickey Gilley). Former songplugger for Al Gallico Publishing, A&R Executive for RCA and Warner Bros. and CEO of Merit Music.

- CMA, NSAI, NARAS, NSF board member



Tim Wipperman
Executive VP/IGM
Warner/Chappell Music
 20 Music Sq. E.
 Nashville, TN 37203
615-733-1880
 Fax: 615-733-1875

Wipperman has been the senior executive at Warner/Chappell Music (Warner Bros. Music) in Nashville for the past 27 years.

- Board, CMA, ACM, CMF, NARAS, Nashville Symphony, Tennessee Special Olympics, T.J. Martell Foundation, Middle Tennessee Alcohol & Drug Council, Leadership Nashville, Leadership Music

I've had to tell her to slow down. If you know what I mean. She does so much. — Hank Cochran

★ ★ ★ ★ ★ ★ ★ ★

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 e-mail washpub@vol.com



Leonard Wolf
President, Wolf Music
 803 Bradford Ave.
 Nashville, TN 37204
615-254-4828
 Fax: 615-254-4884
 leonard@wolfmusic.com
 www.wolfmusic.com
 Formed company 11 years

ago. Composes and produces music for TV and advertising. Clients include Blue Cross, United Methodist Church, CMT, YMCA, BAMA, NPT



Katherine E. Woods
VP Legal & Business Affairs
RCA Label Group
 1400 18th Ave. S.
 Nashville, TN 37212
615-301-4300
 Fax: 615-301-4345
 With RLG since 1996.

Connie Woolsey



President, Muy Bueno Music Group
 1000 18th Ave. S., Nashville, TN 37212
615-327-9229 Fax: 615-327-9234
 Oversees operations of this publishing company.



Erv Woolsey
CEO, The Erv Woolsey Company
 1000 18th Ave. S.
 Nashville, TN 37212
615-329-2402
 Fax: 615-327-4917
 Manages George Strait,
 Lee Ann Womack, Clint

Daniels and Robert Lee. • ACM, CMA

Paul Worley

Owner/Producer, Paul Worley Productions
 1108 16th Ave. S., Fl. 2, Nashville, TN 37212
615-255-7033 Fax: 615-255-7544



Sara Evans, Susan Ashton, Pinmonkey, Joey Martin, Rick Trevino, Dusty Drake, Cyndi Thomson, Carolyn Dawn Johnson and JoAnna Janét. • Board of Directors, Nashville Chamber Orchestra, W.O. Smith School, CMA, ACM, NARAS • Music, motorcycles



Jules Wortman
President
Wortman Works
 1105 16th Ave. S. Suite C
 Nashville, TN 37212
615-320-6055
 Fax: 615-320-6051
 Publicity clients include

SHeDAISY, Warner Bros. Records, Pat Green, Phil Vassar, The Charlie Daniels Band and Gretchen

Peters. • Board, CMA, Nashville Chamber Orchestra; member NARAS • Tennis, golf, folk art, volunteer



Mark Wright
Executive VP A&R
MCA Nashville
 60 Music Sq. E.
 Nashville, TN 37203
615-244-8944
 Fax: 615-880-7447
 Former Senior VP of A&R for MCA, Wright was recently named Executive VP of the label. Wright scouts new talent and produces Lee Ann Womack, Trisha Yearwood, Gary Allan, Sons of the Desert, Shannon Lawson and Brooks & Dunn. Also an accomplished songwriter of hits including "Today My World Slipped Away," "Goin' Through The Big D" and "The Maker Said Take Her." • Board of Trustees, Belmont University; board, Oakhill School; Tennessee Film, Entertainment and Music Commission; member, NARAS, CMA, ACM, NSAI, BMI, Leadership Music



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President
Wunsch Management
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 Nashville, TN 37212
615-329-3332
 Fax: 615-329-4451
 cwunsch@bellsouth.net
 Manages SHeDAISY.

• CMA, ACM, Leadership Music • Art, reading, painting, tennis



James Yelich
GMI Agent
Monterey Peninsula Artists
 124 12th Ave. S. #410
 Nashville, TN 37203
615-321-4444
 Fax: 615-321-2446
 james@mpanashville.com

Oversees daily operations. Pursues television, motion picture, soundtracks, literary and corporate sponsorships, as well as live performance booking for all clients. Roster includes Toby Keith, Travis Tritt, Montgomery Gentry, Sawyer Brown, Steve Holy and Ricky Skaggs. • Partner and board, eventbooking.com; Board, CMA; member, NARAS, ACM • Golf, travel, investing, real estate



Peter York
President
Sparrow Label Group
 P.O. Box 5010
 Brentwood, TN 37024
615-371-6800
 Fax: 615-371-6994
 With company 19 years.
 • NARAS, GMA, ASCAP



Bobby Young
Co-owner, Young-Olsen & Associates, LLC
 9 Music Sq. S. #397
 Nashville, TN 37203
615-321-4433
 Fax: 615-855-0306
 by@young-olsen.com
 www.young-olsen.com

Promotion veteran with 22 years of experience. Works with labels to help secure airplay for artists at key country radio stations. Helps them secure on-air promotions to support airplay. • CMA, ACM • Coaching soccer and T-ball



Kyle Young
Director, Country Music Foundation, Inc.
 222 5th Ave. S.
 Nashville, TN 37203
615-416-2001
 Fax: 615-255-2245
 www.countrymusic-halloffame.com

With the company 26 years, Young is CEO of this tax-exempt foundation. Responsible for the day-to-day operation of the Foundation, including the management and staffing of the organization's museum, library, research, publication and teaching programs. Spearheaded the planning, building and financing of a new \$37 million museum and the relocation of staff and million-item collection to the new downtown site. A restaurant, Sobro Grill, operates within the new museum. Also XM Radio produces radio/live shows daily within the museum. Subdivisions of the CMF include the Country Music Hall of Fame & Museum, the Country Music Foundation Library & Media Center, and Hatch Show Print. • CMA, NARAS, AIM, NARM, Director, TBA Entertainment, Leadership Music, Leadership Nashville, Metropolitan Nashville Tourism and Convention Commission, Nashville's Agenda Steering Committee, Frist Center for the Visual Arts, Council of Partner Institutions, Cumberland Region Tomorrow



Jim Zumwalt
Senior Partner
Zumwalt, Almon & Hayes
 1014 16th Ave. S.
 Nashville, TN 37212
615-256-7200
 Fax: 615-256-7106
 jzumwalt@zahlaw.com

Founded this prestigious law firm in 1975, which numbers clients inside and outside of the Nashville music circles. • Board, Leadership Music, T.J. Martell Foundation; member, NARAS, ABA, CMA, TBA, NBA • Tennis



Kaye Zusmann
VP Program Development & Production
CMT
 2806 Opryland Dr.
 Nashville, TN 37214
615-457-8500
 Fax: 615-457-8942

kaye.zusmann@country.com • www.cmt.com Oversees all long-form programming and program development for the network.

Rolff Zwiep

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 Nashville, TN 37203
615-242-2442 Fax: 615-254-6491
 rolff@undergroundsound.com
 www.undergroundsound.com

With company four years. Zwiep handles day-to-day operations of this pro audio rental, sales and cartage company. Clients include major labels, publishers, producers, engineers and session musicians. • Family, music, computers, home improvement, cooking, football



In Charge Online

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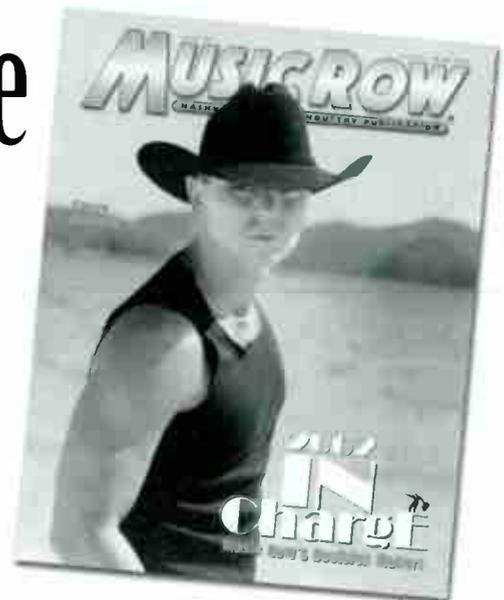
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Label Staff Appendix

Audium Records

1709 19th Ave. S., Nashville, TN 37212

615-269-4500 Fax: 615-269-0330

www.audiumrecords.com

Nick Hunter, President

Barry Yarbrough, Dir. of Sales & Mktg.

Chuck Rhodes, Dir. National Promotion, Artist Relations & Production

Anne Sarosdy, Promotion Mgr., Accts. Payable, Office Mgr.

Gary Greenberg, Promotion Mgr.

Trudie Richardson, Mktg. Mgr., Promotion Mgr.

Artists: Loretta Lynn, Daryle Singletary, The Tractors,

The Kentucky Headhunters, Dale Watson,

Confederate Railroad, Charlie Daniels, Danni Leigh,

Tony Joe White, Rhett Akins, Bonnie Bramlett

Bandit Records

24 Music Sq. E., Nashville, TN 37203

615-242-1234 Fax: 615-242-2134

Evelyn Shriver, President

Susan Nadler, Exec. VP A&R

Stan Byrd, VP Promotions

Artists: George Jones

Blue Hat Records

17060 Central Pike, Lebanon, TN 37090

615-443-2112 Fax: 615-443-3140

www.bluehatrecords.com

David Corlew, President

Angela Wheeler, Asst. to President

Carolyn Corlew, Dir. of Finance

Paula Szeigis, Dir. of Publicity

Artists: The Charlie Daniels Band, Bonnie Bramlett

Broken Bow Records

646 West Iris, Nashville, TN 37204

615-297-0148 Fax: 615-297-6423

www.brokenbowrecords.com

Benny Brown, President/CEO

Paul Brown, Senior VP of Operations

Jim Yerger, Senior VP Mktg.

D. Scott Miller, Senior Exec. VP/A&R

Rick E. Baumgartner, VP, National Promotion

Mike Borchetta, Dir. National Secondary Stations

Jon Loba, Dir. Regional Promotion

Lee Adams, Dir. Regional Promotion

Dick Watson, Dir. Regional Promotion

Amy Hendon, Mgr. A&R/Artist Development

Artists: Damon Gray, Joanie Keller, Rick Stevens,

Elbert West, Mammoth Jack, Wesley Dennis

Capitol Records Nashville

3322 West End Ave. Fl. 11, Nashville, TN 37203

615-269-2000 Fax: 615-269-2062

www.capitol-nashville.com

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Mike Dungan, President & CEO

Dottie Chamberlain, Exec. Asst. to Pres. & CEO

A&R Department

Larry Willoughby, Vice President A&R

Autumn House, Dir. A&R

Tracy Cox, Mgr. A&R

A&R Administration

Betsy Morley, Dir. A&R Administration

Administration

Kim Gilbert, Dir. Administration

Emma Grandillo, Receptionist

Finance Department

Tom Becci, Sr. Vice President Finance & Operations

Jenny Cranford, Mgr. Finance

Christine Smith, Mgr. Finance

Dave Perry, Sr. Coordinator Finance

IT Department

Mark Baskin, Mgr. IT

Marketing Department

Fletcher Foster, SVP Mktg.

Joanna Carter, Dir. Artist Development

Michelle Hall, Mgr. Creative Services & International

Tammy Ragusa, Mgr. Mktg. & Product Development

Promotion Department

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Heather Austin, Exec. Asst. to EVP

Brent Jones, Coordinator Promotion

Eric Beggs, Regional Dir. Promotion/MidAtlantic

Steve Hodges, Regional Dir. Promotion/Southeast

Jay Jenson, Regional Dir. Promotion/Southwest

Tony Michaels, Regional Dir. Promotion/Midwest

Rick Young, Regional Dir. Promotion/West

Nancy Knight, Regional Dir. Promotion/Northeast

Publicity Department

Vanessa Davis, Sr. Dir. Media & Public Relations

Regina Stuve, Mgr. Media & Artist Development

Sales Department

Bill Kennedy, Vice President Sales

Denise Johnson, Dir. National Field Sales

Ann Wornick, Sales Operations Mgr.

Artists: Trace Adkins, Susan Ashton, Garth Brooks,

Chris Cagle, Rodney Carrington, Jameson Clark,

Chris LeDoux, Mindy McCready, Keith Urban, Cyndi

Thomson, Tim Wilson, Roy D. Mercer, Jennifer

Hanson

Combustion Music

1609 17th Ave. S., Nashville, TN 37212

615-515-5490 Fax: 615-269-6883

Chris Farnen, Co-president

Ken Levitan, Co-president

LeAnn Phelan, Creative Dir.

Terry Malone, Creative Dir.

Artists: *Songcatcher, We Were Soldiers and Kissing*

Jessica Stein soundtracks

Compass Records

117 30th Ave. S., Nashville, TN 37212

615-320-7672 Fax: 615-320-7378

www.compassrecords.com

Alison Brown, Owner

Garry West, Owner

Thad Keim, VP Sales & Mktg.

Shari Lacy, Dir. of Publicity

David Haley, Dir. of Radio

Artists: Alison Brown, Victor Wooten, Jeff Coffin, Clive

Gregson, Matt Flinner, Colin Linden, Judith Edelman,

Kate Rusby, Fairport Convention, Paul Carrack, Darol

Anger, Robbie McIntosh, Dervish, Michael

McGoldrick, *Vigilantes Of Love*

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210 25th Ave. N. #1200, Nashville, TN 37203

615-277-1800 Fax: 615-277-1801

www.compendiamedia.com

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Scott Kenley, VP, Business & Legal Affairs

Randy Paulk, Graphic Artist

LeAnn Seward, Office Mgr./Asst. to COO

Judd Vowell, Traffic Controller, Production

Tracy Wallner, Graphic Artist

Marc Whitaker, Art Dir.

Don Boyer, VP/GM, Intersound Music

Phillip White, VP, Light Records

Claudius Craig, Dir. of A&R, Light Records

Kristina Gewitsch, Dir. of Mktg./Promotions, Light Records

Walt Wilson, VP, Compendia

Stephen McCord, Dir. of Mktg./A&R, Compendia

Judy McDonough, Dir. of Publicity, Compendia

Nate Wolk, VP, Compendia Distribution

Terry Donovan, Regional Sales Mgr.

Steve Macon, Regional Sales Mgr.

Cliff Phillips, Dir. of CBA Sales & Product Development

Artists: Labels produce and distribute classic rock,

Texas-based Americana artists, classic country,

classic R&B, Christian, Gospel, inspirational and

classical.

Curb Group

47 Music Sq. E., Nashville, TN 37203

615-321-5080 Fax: 615-327-1964

www.curb.com

Drew Alexander, Creative Dir.

Sue Austin, VP, Creative Services

Micha Behymer, Label Copy & Licensing Asst.

Bob Bender, Dir., Sales

Aaron Bowlin, Tape Services Coordinator

John Butler, Sr. Dir., Pop Promotion & Mktg.

Liz Cavanaugh, Dir. of Publicity

Benson Curb, VP, Sales

Mike Curb, Chairman

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Jeff Edmondson, Controller

Bill Fisher, Front Desk

Phil Gemhard, Senior Consultant

Jill Gleason, Promotion Coordinator

Dennis Hannon, Exec. VP/GM

Joan Huddleston, Film Royalties/Human Resources

Michael Huddleston, Chief Financial Officer

Carson James, VP Promotion and Media Strategy

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Becky Judd, Exec. Asst.

Brad Kennard, Publishing Administration

David Kronemyer

Debbie Loring, Coordinator, Sales & Mktg.

Stacey McDonald, Dir., Prod. & Internet Mktg.

Michelle Metzger, Dir., A&R

Patsy Moss, Accts. Payable/Inventory

Claire Parr, Consultant

April Rider, National Dir., Promotion

Christy Robinson, Publishing Royalties

Bryan Stewart, Special Projects Accounting

Portis Tanner, Publishing Asst.

Jeanine Thompson, Finance Asst.

Jeff Tuerff, VP, Mktg.

Jeff Tweel, Head of Publishing

Angie Warren, Accts. Payable

Craig White, Engineer/Studio

Eva Wood, VP, Field Promotion

Curb Country Promotion Staff

Rick Cardarelli, Midwest Promotion Mgr.

John Curb, VP, West Coast Promotion

Keith Greer, Southwest Promotion Mgr.

Karen McGuire, Northeast Promotion Mgr.

Joe O'Donnell

Brooks Quigley, Southeast Promotion Mgr.

Eva Wood, VP, Field Promotion

Artists: David Kersh, Junior Brown, Tim McGraw, Hal

Ketchum, Perfect Stranger, Sawyer Brown, Ken

Mellons, Jeff Carson, Jo Dee Messina, LeAnn Rimes,

Ray Stevens, Lee Greenwood, Jenai, Hank Williams,

Jr., Rodney Atkins, Hank Williams III, Trini Triggs, Clark

Family Experience, Steve Holy, Mary Black, Mary

Griffin, Kaci, Tyler Dean, Smoke 2 Seven, Tamara

Walker, Nicol Smith, Natalie Grant, Plumb, Keith Perry, Jonathan Pierce, Selah, Michael English, Jim Witter, Wynonna (Curb/Mercury), Lyle Lovett (Curb/MCA)

DMZ

1227 17th Ave. S., Nashville, TN 37212

615-321-5300 Fax: 615-321-5111

John Grady, President

Artists: Ralph Stanley, *Divine Secrets of the Yaya Sisterhood* Soundtrack

Door Knob Records

3950 N. Mt. Juliet Rd., Mt. Juliet, TN 37122

615-754-0417 Fax: 615-754-0424

www.doorknob-rec.com

Gene Kennedy, President

Artists: Don Sepulveda, Harlee Duke, Michael Martin, D. McCall

DreamWorks

1516 16th Ave. S., Nashville, TN 37212

615-463-4600 Fax: 615-463-4601

www.DreamWorksRecords.com

Lisa Andrick-Owen, WC Regional Radio Promo and Mktg

Blair Berle, Creative Services Coordinator

Teresa Blair, Head of Creative Services

Scott Borchetta, Sr. Exec./Promotion and Artist Development

George Briner, Co-National/Midwest Radio Promotion

D'Ette Brosius, Sales & Mktg. Coordinator

Katharine Chappell, Mgr. of Secondary Promotion & Mktg

Deena Chardkoff, Dir. Legal Services

Cat Covell, Dir. Administrative Services

Tricia Cramer, Publicity Asst.

Suzanne Durham, SW Regional Radio Promotion and Mktg.

Cheryl Ecton, Sales & Mktg. Asst.

Wayne Halper, GM/Head of Label Operations

Summer Harman, Head of Publicity

Jimmy Hamen, Co-National/NE Promotion

Josh Hoge, Mailroom Mgr.

Allison Jones, Head of A&R

Laurel Kilbourn, Facilities Mgr.

Lisa Lewis, Communications Services/Front Desk

Tammy Luker, Exec. Asst. to James Stroud

Jackie Proffitt, Promotions Coordinator

Doug Rich, A&R/Recording Coordinator

Kelly Rich, Dir. of Sales & Mktg.

Johnny Rose, Sr. Exec. of Sales & Mktg.

Bruce Shindler, Head of Promotions

James Stroud, Principal Exec.

Jody Van-Alin, SE Regional Radio Promotion & Mktg.

Artists: Toby Keith, Jessica Andrews, Darryl Worley,

JoAnna Janet, Emerson Drive, Mike Walker, Eric

Heatherly, Tony Stampley, Chalee Tennison, Jimmy

Wayne, Roxie Dean, Michelle Lynn Poe, Johnny Reid,

Amanda Wilson

Dualtone Music Group

2105 Elliston Place, Nashville, TN 37203

615-320-0620 Fax: 615-297-5020

www.dualtone.com

Dan Herrington, Co-founder

Scott Robinson, Co-founder

Nancy Quinn, Dir. of Artist Development

BC Rogers III, Mgr. of Artist Development

Artists: David Ball, Chris Knight, Jim Lauderdale, Radney Foster, Hayseed Dixie, McBride & The Ride, Marathon, Darden Smith, Mark Olson, Minton Sparks, Sister 7, Victoria Williams, Jeff Black

EMI CMG

101 Winners Circle, Brentwood, TN 37207

615-371-4300

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Theresa Johnson, Mgr., Corporate Comm.

Sarah Harpootlian, PT Admin. Asst.

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Rechelle Chaney, Exec. Asst.

Debbie Robertson, Dir., Office Admin. & Facility

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Tracy O'Neil, Coord., Purchasing

Sparrow Label Group

101 Winners Circle, Brentwood, TN 37207

615-371-6800 Fax: 615-371-6994

Peter York, President Sparrow Label Group

Cora Cluver, Exec. Asst.

David Caldwell Sr. VP/GM

Ken Johnson, Dir. Label Operations

Julie Cozzo, Dir. Finance Administration

Laura Bain, Exec. Asst.

Lynn Nichols, VP, A&R

Brad O'Donnell, Dir., A&R

Grant Cunningham, VP, A&R

Ginger English, A&R Asst.

Chris York, A&R Representative

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Sally Peterson, Admin. Asst.

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Dave Sylvester, Dir., Artist Development

Rebecca Templeton, Mktg. Coordinator

Nick Bame', Senior Dir., Artist Development

Christina Budig, Admin. Asst.

Michael Bianchi, Dir., Artist Development

Robyn Caldwell, Mktg. Mgr.

Beth Shaver, Dir., Sales and Mktg.

Jessica Giglione, Mktg. Mgr.

Jan Cook, Senior Dir., Creative Services

Christiev Carothers, Dir., Artist Relations

Ruth Winston-Bosio, Senior Mgr., Production

Amy Cleghorn, Traffic Mgr.

Tim Frank, Creative Services Administrator

Benji Peck, Graphic Designer

Brooke Bottcher, Senior Designer

Greg Bays, VP, Sales

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Jon Emery, Dir. Mktg. and Sales

Stephen Prather, Mgr., Regional Mktg.

Emilee Adams, Admin. Asst.

Holly Meyers, Mgr., A&R Administration

Kyle Anne Paulich, Coordinator, A&R Administration

Grant Hubbard, VP, Promotions

Rob Poznanski, Mgr., National Promotions

Brian Dishon, Dir., Radio Promotion

Jennifer Allen, Promotions Coordinator

Chad Hodge, Direction, New Media

Caren Joy Lantz, Dir., Internet Mktg. & Publicity

Mick Ross, New Media Coordinator

Jennifer Hanson, Publicity

Dave Parker, Dir., Post Production

Kevin Hipp, Mgr., Post Production

Matt Hunt, Technical Asst.

Jessica Aston, Mktg. Coordinator

Artists: Avalon, Margaret Becker, Carman, Steven

Curtis Chapman, David Crowder, Delirious, Earthsuit,

The Elms, Steve Green, Charlie Hall, Andy Hunter,

Jump5, Russ Lee, Luna Halo, Sarah MacIntosh,

Newsboys, Nichole Nordeman, Kendall Payne,

Twila Paris, Phillips, Craig and Dean, Switchfoot,

Chris Tomlin, Michelle Tumes, CeCe Winans

ForeFront Records

230 Franklin Rd., Bldg. 2, Fl. 1, Franklin, TN 37064

615-771-2900 Fax: 615-771-2903

www.forefrontrecords.com

Greg Ham, President

Allan Hardin, VP/GM

Anne Mabry, Dir., Mktg.

Angie Cavener, Asst. to Dir. of Mktg.

Annette Reischl, Creative Coordinator

Melissa Poznanski, Asst. to VP/GM

Brian Bauman, Coordinator, Sales & Mktg.

David Johnson, Dir., Label Admin.

Eric Hurt, Label Admin. Asst.

Josh Newman, Mgr., Visual Media

Janelle Wehrman, Asst. to VP, A&R and Creative

Dolly Chandler, Mgr., Media Relations

Jenni Catron, Mgr., Retail Mktg.

Josh Snyder, Mgr., New Media Content & Devel.

Rita Webb, Exec. Asst. to President

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Kent Coley, Mgr., CHR/Rock Radio

Lanie Miller, Mgr., Media Relations

Lisa Stutts, Mgr., A&R Admin.

Lori Johnsen, Promotions Coordinator

Mark Nicholas, Mgr., A&R

Rachel Beavers, Sr. Mgr., Mktg.

Sara Marienthal, Street Team/Festival Coordinator

Scott McDaniels, Creative Dir.

Shawn Andrews, Production Coordinator

Charlie Peacock, Interim Head of A&R

Steve Hartley, Mgr., A&R

Susannah Parrish, Mgr., Creative Services

Mark Adkison, VP of New Media and Promotion

Jan Hardin, Receptionist

Artists: Audio Adrenaline, dc talk, Geoff Moore, The Normals, PAX217, Stacie Orrico, Rebecca St. James, Tait, Kevin Max, tobyMac, The Benjamin Gate

FreeFalls Entertainment

178 E. Washington St., Chagrin Falls, OH 44022

440-247-5781 Fax: 440-247-7036

www.freefalls.com

Bob Freese, President

Lindsay Gips, Label Mgr.

Michael Hagerty, CFO

Eric J. Dale, Business Affairs

Artists: Highway 101, Billy Burnette, Shenandoah, Pat

Haney, Jackie King, Daylon Wear, Brittney Cleary,

Calvin Russell, Dickey Betts Band, Willie Nelson

Hillsboro Jazz

(Green Hill Productions)

2021 Richard Jones Rd. #180, Nashville, TN 37215

615-383-5535 Fax: 615-383-6632

www.hillsborojazz.com

Greg Howard, VP/GM

Kyle Quigley, Mktg.

Artists: Beegie Adair, Jack Jezzro, Antoine Silverman,

Mark Douthit, Jim Wilson

Lost Highway

54 Music Sq. E., Nashville, TN 37203
615-524-7800 Fax: 615-524-7600
www.losthighwayrecords.com

Executive

Luke Lewis, Chairman
 Chris Carroll, Exec. Asst. to the Chairman

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Frank Callani, Sr.VP,A&R and Artist Development
 Kerri Leich, Admin. Asst., A&R and Artist Development
 Mindy Pomerence, Administrative Asst.

Promotion

Chris Stacey, Sr.VP, Promotion & Artist Development
 Glen Noblit, Mgr., Promotion
 Rodney Denowski, Coordinator, Promotion

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Kira Florita, VP, Mktg.
 Ben Kline, VP, National Sales
 Andy Nelson, National Dir. of Sales & Field Mktg.
 Emmie Anderson, Mgr., Mktg.

Media

Lauren Murphy, Sr.VP, Media & Artist Relations
 Jim Flammia, Sr. Dir., Media & Artist Relations
 Jill Boles, Admin. Asst., Media & Artist Relations
Shared Services (Lost Hwy, MCA, Mercury)
 Ken Robold, CFO/Head of Shared Services
 Kera Earls, Admin. Assist. to CFO
 Danny Bess, VP, Finance
 Trey Dunaway, Mgr., Finance
 Jenny Wallace, Mgr., Admin. Services
 Ellen Powers, VP, Recording Admin. & Mktg. Admin.
 Shannon Hopper, Mgr., Recording Admin. & Mktg. Admin.
 Laura Melrose, Mktg. & Recording Admin. Asst.
 Todd Fennell, Production Mgr.

Jill Bergesen, Assoc. Dir. of Prod.

Tim Faulk, Mailroom Supervisor

Liz Daniel, Receptionist/Lost Hwy

Artists: Lucinda Williams, Tift Merritt, William Topley,
 Kim Richey, Ryan Adams, Robert Earl Keen, Billy Bob
 Thornton, Andrew Dorff

Lyric Street

824 19th Ave. S., Nashville, TN 37203
615-963-4848 Fax: 615-963-4846
www.lyricstreet.com

Lisa Bell, Ind. Publicity

Kirk Boyer, Dir., A&R

Jim Butler, Assoc. Staff

Caryn Coast, Assoc. Staff

Heather Conley, Mktg. Coordinator

Katie Dean, Promotion Coordinator

Theresa Durst, Dir., Regional Promotion/Southeast

Jennifer Fletcher, Executive Asst.

Randy Goodman, President

Robin Gordon, Mgr., A&R Administration

Kevin Herring, VP, National Promotion

Doug Howard, Sr.VP,A&R

Angela Lange, Dir., Regional Promotion/West Coast

Sharon LePere, Dir., Regional Promotion/Southwest

Renee Leymon, Dir., National Promotion

Greg McCam, Sr. Dir., Product Development

Chris Palmer, Dir., Regional Promotion/Midwest

Shari Reinschreiber, Dir., Regional Promotion/Northeast

Teresa Russell, Mgr., Label Operations

Carson Schreiber, Sr. VP, Promotion and Mktg.

Dale Turner, VP, Promotion Administration

Artists: Aaron Tippin, SheDAISY, Rascal Flatts, Sonya
 Isaacs, Nate Barrett, Brian McComas, Kevin Denney,
 Nikki Homer, Deric Ruttan, Joshua & Shi-Anne
 Ragsdale

MCA Nashville

60 Music Sq. E., Nashville, TN 37203
615-244-8944 Fax: 615-880-7410
www.mcanashville.com

Bruce Hinton, Chairman
 Rhonda Johnston, Exec. Asst. to Chairman
A&R

Mark Wright, Sr. VP A&R

Clay Bradley, VP A&R

Shane Barrett, Sr. Mgr. A&R

Carie Higdon, Mgr. A&R

Erik Peterson, A&R Asst.

Julie Roberts, A&R Asst./Exec. Asst.

Creative Services

Katie Gillon, Sr.VP of Creative Services

Mary Ann Daniel-Kaszuba, Sr. Dir. of Creative Services

Marketing

Dave Weigand, Sr.VP of Mktg. & Sales

Pam Russell, VP of National Sales

Jim Roe, National Dir. of Sales

Steve Armstrong, Sr. Dir. of Consumer Mktg.

David Sanders, Dir. of Sales Inventory/Research

Guy Floyd, Dir. of Mktg./Product Develop.

Tonya Stroud, Mktg. Asst.

Promotion

Bill Macky, VP of Field Promotions

Royce Risser, Dir. of National Promotions

Louie Newman, Sr. Dir. of Regional Promotions-Southeast

Enzo DeVincenzo, Dir. of Regional Promotions-Southwest

Charlie Dean, Dir. of Regional Promotions-Midwest

Jennifer Thorpe, Dir. of Regional Promotions-Northeast

Kimberly Dunn, Dir. of Regional Promotions-Midsouth

Marlene Augustine, Dir. of Regional Promotions-West

Pat Payne, Promotion Mgr.

Shane Allen, Gavin Mgr.

Brian Thiele, Promotion Coordinator

Anne Howard, Promotion Asst.

Publicity

Jenny Bohler, VP of Publicity

Sarah Brosmer, VP of Video/International Liaison

Leslie Kellner, Dir. of Publicity

Hannah Sanford, Mgr. of Publicity

Shared Services (Lost Hwy, MCA, Mercury)

Ken Robold, CFO/Head of Shared Services

Kera Earls, Admin. Asst. to CFO

Danny Bess, VP of Finance

Trey Dunaway, Mgr., Finance

Jenny Wallace, Mgr., Admin. Services

Ellen Powers, VP of A&R Administration/Mktg. Admin.

Shannon Hopper, Mgr. of A&R/Mktg. Admin.

Laura Melrose, Mktg. Recording Admin. Asst.

Jill Bergesen-House, Assoc. Dir. of Production

Todd Fennell, Production Mgr.

Tim Faulk, Mailroom Supervisor

Willie Mayhoe, Receptionist/MCA

Artists: Gary Allan, Vince Gill, Rebecca Lynn Howard,

Shannon Lawson, Reba McEntire, Sons Of The

Desert, George Strait, Lee Ann Womack, Chely

Wright, Trisha Yearwood, T. Bubba Bechtol, Mark

Collie, Josh Turner

Mercury Records

54 Music Sq. E. #300, Nashville, TN 37203
615-524-7500 Fax: 615-524-7642
www.mercurynashville.com

Executive

Luke Lewis, Chairman

Chris Carroll, Exec. Asst. to the Chairman

Shared Services (Lost Hwy, MCA, Mercury)

Ken Robold, CFO/Head of Shared Services

Kera Earls, Admin. Asst. to CFO

Danny Bess, VP, Finance

Trey Dunaway, Mgr., Finance

Jenny Wallace, Mgr., Administrative Services;

Ellen Powers, VP, Recording Admin. & Mktg. Admin.
 Shannon Hopper, Mgr., Recording Admin. & Mktg. Admin.
 Laura Melrose, Mktg. & Recording Admin. Asst.
 Todd Fennell, Production Mgr.

Jill Bergesen, Associate Dir. of Production

Tim Faulk, Mailroom Supervisor

Liz Daniel, Receptionist/Mercury

A&R

Keith Stegall, Exec. VP, Head of Creative

Carson Chamberlain, VP, A&R

Mary Martin, VP, A&R

Claudia Mize, VP, Recording

Stephanie Lohmeyer, Asst. to Exec. VP, A&R

Brian Wright, A&R Coordinator

Sales/Marketing

Kim Markovchick, VP, Mktg.

Ben Kline, VP, National Sales

Eric Dout, Sales Coordinator

Tom Lord, Mgr., Mktg.

Amy Alderson, Admin. Asst., Mktg.

Creative Services

Jim Kemp, VP, Creative Services

Retta Harvey, Sr. Dir., Video Prod.

Karen Naff, Mgr., Creative Services

Craig Allen, Mgr., Design

Erica Irwin, Admin. Asst., Creative Services

Promotion

Michael Powers, Sr.VP, Promotion

John Ettinger, VP, National Promotion

Rocco Cosco-Nashville, VP Southeast Regional Promotion

Pat Sumegie-LA, VP West Coast Promotion

Chad Schultz-Dallas, Dir., Southwest Regional Promotion

Damon Moberly-Maryland, Dir., Northeast Regional
 Promotion

Haley McLemore, Mgr., Midwest Regional Promotion

Joe Putnam, Gavin Coordinator

Diana Kleein, Coordinator, Promotion

John Zarling, Admin. Asst. Promotion

Media Relations

Lauren Murphy, Sr.VP Artist & Media Relations

Kevin Lane, Sr. Dir., Media Relations

Jill Boles, Admin. Asst., Artist Dev. & Media Relations

Artists: Terri Clark, Daisy Dem, Jamie O'Neal, Keith

Stegall, Meredith Edwards, Shania Twain, Mark Wills,

David Nail, Steve Azar, Billy Currington, James Otto

Music City Records

2603 Westwood Dr., Nashville, TN 37204
615-269-3100 Fax: 615-269-3115

musiccityrecords.com

Bob Heatherly, President/CEO

Russ Braden, VP of A&R (Houston)

Artists: Sonny Burgess, Charley Pride

Naxos of America

(Classical, Jazz, World)

416 Mary Lindsay Polk Dr. #509, Franklin, TN 37067
615-771-9393 Fax: 615-771-6747

www.naxos.com

Jim Sturgeon, President

Jim Selby, GM

Rebecca Davis, Mgr. of Publicity and Promotions

Peter Wolff, Sales & Mktg. Mgr.

Dolores Canavan, Naxos World Label Mgr./Mgr. of

New Product Development

Vincent Peppe, Dir. of Business Development/General
 Counsel

Artists: Naxos of America, the leading independent
 distributor of classical music in the US, distributes
 the following labels: Naxos Classical, Naxos
 Historical, Naxos Jazz Legends, Naxos Nostalgia,
 Naxos AudioBooks, Naxos World, Naxos Jazz,
 Marco Polo, CBC, da capo, cpo, Proprius, Arthaus
 DVD, BBC/Opus Arte DVD

Oh Boy Records

33 Music Sq. W. # 102B, Nashville, TN 37203

615-742-1250 Fax: 615-742-1360

www.ohboy.com

Al Bunetta, President

Dan Einstein, GM

Artists: John Prine, Todd Snider

Provident Music Group

741 Cool Springs Blvd., Franklin, TN 37067

615-261-6500

www.providentmusic.com

Jim Van Hook, Chairman

Michael Craft, COO/CMO

Jacquelyn Marushka Smith, Sr. Dir. of Public Relations

Brentwood-Benson Music Publishing Inc.

Dale Mathew, President

Tom Bogan, CFO

Marty Wheeler, VP of Creative Affairs

Shawn Hibbs, VP of Sales

Johnathon Crumpton, VP, Print Music Publications

Essential Records and Watershed Records

Robert Beeson, President

Brian Mitchell, VP/GM

Nina Williams, Sr. Dir. of Mktg.

Michelle Pearson, Dir. of Production

Mandy Collinger, Publicity Mgr.

Reunion Records (Diadem, Brentwood Music, Benson)

Dean Diehl, Sr. VP/GM

Keri Turner, Dir. of Mktg., Reunion Records

Benjie Gentry, Dir. of Mktg., Diadem and Brentwood

Jason McArthur, Dir. of A&R, Reunion Records

Ed Kee, Dir. of A&R, Brentwood Music

Brooke Elder, Publicist

Don Noes, Sr. VP of Distribution, Provident Music

Distribution

Randy David, VP of CBA Sales, Provident Music

Distribution

Tim Marshall, Sr. Dir. of Mktg., Provident Music

Distribution

Tina Stephens, Dir. of CBA Mktg. and Sales, Verity

Records

Artists: *Diadem:* Bob Carlisle, Helen Baylor

Essential: Andrew Peterson (Watershed), Bebo

Norman (Watershed), Caedmon's Call, FFH, True

Vibe, Jars of Clay, Third Day, Paul Colman Trio,

Sarah Sadler

Reunion: Michael W. Smith, Joy Williams, Kathy Troccoli,

Jake, LaRue, Daily Planet, NewSong

Verity: Fred Hammond, Hezekiah Walker, Tonex,

Donnie McClurkin, JoAnn Rosario, The

Commissioned, The Canton Spirituals, Virtue, Ben

Tankard, Excelsior

RCA Label Group

(RCA/BNA/Arista)

1400 18th Ave. S., Nashville, TN 37212

615-301-4300 Fax: 615-301-4347

www.rcalabelgroup.com

Dan Anderson, Mgr., BNA Artist Development/Mktg.

Holly Anderson, Administrator Sales

Tom Banks, Dir., Finance

Paul Barnabee, VP, Finance

Renee Bell, VP, A&R

Judy Blair, Mgr., Creative Services

Alison Booth, Dir., A&R Administration

Allen Brown, Sr. Dir., Media/Mktg.

Jo Beth Burrell, Sr. Analyst, Finance

Jim Catino, Dir., A&R

Cheri Cranford, Administrator, Label Operations

Donna Duarte, Exec. Asst.

Dustin Eichten, Mktg. Coordinator

Jon Elliot, Sr. Dir., RCA Artist Development/Mktg.

David Fitzgerald, Mgr. Field Mktg. & Sales

Rachel Fontenot, Coordinator, RCA Mktg. & Artist

Development

Joe Freel, Administrator, A&R Admin.

Joe Galante, Chairman

Cynthia Grimson, Dir., Mktg. Media

Cindy Heath, Sales, Product Mgr.

Angel Herrington, Receptionist

Missy Herrington, Design Asst.

Duane Hobson, A&R Sound Tech Engineer

Wade Hunt, Sr. Dir., Creative Services

John Johnson, Coordinator, A&R

RG Jones, Mgr., Market Research

Lawrence Loring, Mgr., Recorded Media & Archival

Admin.

Cindy Mabe, Dir., Arista Artist Development/Mktg.

Lisa Martin, Administrator, A&R

Heather McBee, Mgr., New Media & Market Research

Mindi McCormick, Mgr., A&R Administration

Gaspar Milazzo, Dir., National Sales

Carole Ann Mobley, Dir., A&R

Leslie Paulin, Publicist

Dave Pohlable, Admin. Tickets/Itin.

Mike Rivers, Field Sales & Mktg. Mgr.

Cary Ryan, Dir., Production

Scott Safford, Mgr., Legal & Business Affairs

Jim Saliby, VP, Sales

Debbi Schwartz, Sr. Dir., BNA Artist

Development/Mktg.

Sheryl Spano, Jr. Financial Analyst

Katherine Spransy, Coordinator, Business/Legal Affairs

Andrew Stines, Business Analyst

Karen Tallier, Coordinator, Finance

Shane Tarleton, Mgr., Creative Services

April Taylor, Administrator, Arista Artist

Development/Mktg.

Wes Vause, Dir., Media Mktg.

Butch Waugh, Exec. VP

Caryl Wons, Coordinator, Advertising & Promotions

Kathy Woods, VP, Legal & Business Affairs

ARISTA

Teddi Bonadies, Dir. of National Promotion

Nathan Cruise, Mgr., Regional Promotion

Jeri Detweiler, Dir., Regional Promotion

Dawn Ferris, Mgr., Regional Promotion, Midwest

David Friedman, Mgr., Regional Promotion, Northeast

Matt Galvin, Promotion Coordinator

Lori Hartigan, Dir., Regional Promo, West

Bobby Kraig, VP, National Promotion

Ken Rush, Dir., Regional Promo, SW

BNA

Tom Baldrice, VP, National Promotion

Britta Coleman, Mgr., Label Operations

Dave Dame, West Coast Regional Promotion

Scot Michaels, Promotion Dir., West Region

Tony Morreale, Southeast Reg. Promotion Mgr.

Rick Moxley, Sr. Dir., National Promotion

Jimmy Rector, NE Regional Promotion Mgr.

Christian Svendsen, Southwest Reg. Promotion Mgr.

Jean Williams, North Central Promotion Mgr.

RCA

Doug Baker, South Regional Promotion Mgr.

Keith Gale, National Dir., Promotion

Sam Harrell, West Regional Promotion Dir.

Darcy Miller, Coordinator, National Promotion

Dan Nelson, South Regional Promotion Mgr.

Greg Sax, Southwest Regional Promotion Mgr.

Mike Sirls, Dir., Promotion Midwest Region

Suzette Tucker, Mid-Atlantic Reg. Promotion Dir.

Mike Wilson, VP, Promotion

Cheri Martin, Dir., Radio & Internet Promo

Artists: *Arista:* Brooks & Dunn, Diamond Rio, Alan

Jackson, Brett James, Carolyn Dawn Johnson, Kristy

Lee, Brad Paisley, Phil Vassar

BNA: Kenny Chesney, Kellie Coffey, George Jones,

Lonestar, Brice Long, Tebey Otto, Pinmonkey,

The Wilkinsons

RCA: Alabama, Clint Black, Tracy Byrd, Sara Evans,

Andy Griggs, Aaron Lines, Martina McBride, Rachel

Proctor, Tommy Shane Steiner

RMG Records

1010 17th Ave. S., Nashville, TN 37212

615-320-3009 Fax: 615-321-3090

George Collier, President

Sheila Futch, Creative Dir./Publishing

Brooke Acred, Office Mgr.

Artists: Eddy Raven, Ricky Lynn Gregg, Don

Williams, James/Dean, Gene Watson, OJ Hanssen

Rocketown Records

2035 Mallory Lane, Franklin, TN 37067

615-503-9994 Fax: 615-503-9995

www.rocketownrecords.com

Michael W. Smith, Chairman

Don Donahue, President

Artists: Chris Rice, Ginny Owens, Watermark,

Wayne Kirkpatrick, Out of the Grey, Shaun Groves,

Ronnie Freeman

Rounder Records

One Camp St., Cambridge, MA 02140

617-354-0700 Fax: 617-354-4840

www.rounder.com

John Virant, President/CEO

Scott Billington, VP, A&R

Artists: Alison Krauss, Cash Brothers, Cowboy

Junkies, Blue Highway, Ron Block, Jimmie Dale

Gilmore, Claire Lynch, Joe Ely, and dozens more.

Skaggs Family Records Ceili Music

329 Rockland Rd., Hendersonville, TN 37075

615-264-8877 Fax: 615-264-8899

www.skaggsfamilyrecords.com

Artists: *SFR:* Ricky Skaggs & Kentucky Thunder

Ceili Music: Del McCoury Band, Jerry & Tammy

Sullivan, The Whites, Mountain Heart, Paul

Brewster

Sony Music Nashville

(Epic, Columbia, Monument, Lucky Dog)

34 Music Sq. E., Nashville, TN 37203

615-742-4321 Fax: 615-742-5741

www.sonymusic.com

Allen Butler, President/CEO

Mike Kraski, Exec. VP, General Mgr.

Jeff Allen, VP, Finance

Susan Myers, Exec. Asst. to A. Butler

A&R

Cliff Audretch, Sr. Dir., Sony A&R

Tammy Brown, Supervisor, Sony A&R

Deb Castle, Coordinator, A&R

Blake Chancey, Sr. VP, Sony A&R

Anthony Martin, Dir. of A&R

A&R Administration

Tonya Derry, Supervisor, A&R Admin.

Michael Hiatt, Coordinator, A&R Admin.

Airik Sanders, Tape Vault Clerk, A&R Admin.

Kay Smith, VP, A&R Admin.

Anthony Mollo, A&R Admin. Asst.

Art/Creative Services

Tracy Baskette-Fleaner, Assoc. Art Dir.

Beth Kindig, Art Dir.

Vicki Russell (Rowland), Assoc. Dir., Creative Services

Rollow Welch, Sr. Art Dir.

Media

Craig Campbell, Dir. Press/Publicity
Anita Mandell, Dir. Press/Publicity
Shawn Williams, Dir. New Media
Amy Willis, Coord. Media

MIS

Troy Barnett, MIS Mgr.

Office Administration

Rosanne McDowell, Dir. Office Admin.
Larry Raymond, Mailroom/Facilities Asst.
Robert Weedman, Reception

Promotion

Bo Martinovich, Coord. Columbia Prom.
Buffy Rockhill, Reg. Country Prom. Mgr., Central
Mike Rogers, Dir. Natl. Country Prom.
Ted Wagner, VP, Natl. Country Prom.

Epic

Mary Befera, Coord. Epic Prom.
Matt Corbin, Reg. Country Prom. Mgr., NE
Rob Dalton, VP, National Epic Prom.
Rick Hughes, Dir. Natl. Country Prom.

Monument

Tommy Laird, Coord. Monument Prom.
Phil Little, Reg. Country Prom. Mgr., Midwest
Larry Pareigis, VP, National Prom. Monument
Bob Reeves, Reg. Country Prom. Mgr., NE

Sales/Marketing

Tanya Bishop, Mgr. Sales & Mktg.
Sylvia Meiler, Coord. Sales & Mktg.

Marketing

Tracy Graham-McGlocklin, Dir. Prod./Mktg.
Debbi Haus, Dir. Artist Development
Margie Hunt, Sr. Dir. Product Development
Rebecca Gaillot, Coord. Mktg.

Sales

Ed Gertler, Natl. Dir. Sales
Dale Libby, Senior VP, Sales
Eric Dale, Coord. Sales

Video

Nicole George, AristoMedia in-house

Artists: Columbia: BlackHawk, Mary Chapin
Carpenter, Mark Chesnutt, Robin English,
Montgomery Gentry, Travis Tritt, Pam Tillis

Epic: Tammy Cochran, Billy Gilman, Ty Herndon, Patty
Loveless, Brad Martin, Wild Horses

Monument: Billy Ray Cyrus, Joe Diffie, Dixie Chicks,
Cledus T. Judd, Little Big Town, Michael Peterson,
Jeffrey Steele

Lucky Dog: Jack Ingram, Deryl Dodd, Charlie Robison,
The Derailers

Spring Hill Music Group

2021 Richard Jones Rd. #180, Nashville, TN 37215
615-383-5535 Fax: 615-383-6632

Scott Chancey, President

Phil Johnson, Dir. A&R

David Ecrement, Dir. Mktg.

Celeste Winstead, Mktg. Mgr.

Ellen Haiss, Mktg. Coordinator

Beth Blim, Publicist

Artists: Gaither-Vocal Band, Oak Ridge Boys, Janet
Paschal, The Ruppes, Karen Peck & New River, The
Hoppers, David Phelps, Scott Krippayne, Babbie
Mason, Basix, The Martins, Jeff & Sheri Easter,
Gersh, Wayne Watson

Sugar Hill Records

501 Washington Ave. Ste. A, Durham, NC 27701
919-489-4349 Fax: 919-489-6080

www.sugarhillrecords.com

Bev Paul, GM

Steve Fishell, Dir. of A&R

Artists: Terry Allen, Austin Lounge Lizards, Alan
Bibey, Blueridge, Ronnie Bowman, Sam Bush,

Guy Clark, John Cowan, Rodney Crowell, Jerry
Douglas, Front Range, The Gourds, Aubrey Haynie,
Chris Hillman, Sonny Landreth, Doyle Lawson &
Quicksilver, Scott Miller, Jim Mills, James McMurtry,
Nashville Bluegrass Band, Nickel Creek, Mollie
O'Brien, Maura O'Connell, Dolly Parton, Don
Rigsby, Seldom Scene, Bryan Sutton, Chris Thile,
Sean Watkins, Doc Watson, Robin & Linda Williams

Sugar Hill Records (Nashville)

120 31st Ave. N., Nashville, TN 37203

615-297-6890 Fax: 615-297-9945

www.sugarhillrecords.com

Kim Fowler, Dir. of Artist and Media Relations

Artists: Terry Allen, Austin Lounge Lizards, Alan
Bibey, Blueridge, Ronnie Bowman, Sam Bush, Guy
Clark, John Cowan, Rodney Crowell, Jerry Douglas,
Front Range, The Gourds, Aubrey Haynie, Chris
Hillman, Sonny Landreth, Doyle Lawson &
Quicksilver, Scott Miller, Jim Mills, James McMurtry,
Nashville Bluegrass Band, Nickel Creek, Mollie
O'Brien, Maura O'Connell, Dolly Parton, Don
Rigsby, Seldom Scene, Bryan Sutton, Chris Thile,
Sean Watkins, Doc Watson, Robin & Linda Williams

SunBird Records

1707 Division St. #100, Nashville, TN 37203

615-248-8360 Fax: 615-248-8359

www.sunbirdrecords.com

Nelson Larkin, President

Karen Howard, Exec. Asst.

Eroy Kahane, VP/A&R

Bobby Yarbrough, Promotions Dir.

Artists: Len Doolin, Earl Thomas Conley, Claire
Purcell, Traci Andrews, Johnny Rodriguez

Universal South

40 Music Sq. W., Nashville, TN 37203

615-259-5300 Fax: 615-259-5301

Tony Brown, Sr. Partner

Tim DuBois, Sr. Partner

Van Fletcher, Sr. VP of Sales & Mktg.

Bryan Switzer, Sr. VP of Promotion

Susan Levy, VP of Artist Development

Denise Roberts, West Coast Regional Promotion Dir.

Karin McGeagh, National Mgr. of Sales & Mktg.

Emily Bradley, Mgr. of Publicity & Artist Development

Mike Owens, Mgr. of A&R

Tony Benken, Northeast Regional Promotion Mgr.

Kevin Erickson, Midwest Regional Promotion Mgr.

Jake LaGrone, Southwest Regional Promotion Mgr.

Angela Borchetta, Southeast Regional Promotion Mgr.

Laurie Gore, Promotion Coordinator

Marty Craighead, Exec. Asst. to Tim DuBois

Amy Russell, Exec. Asst. to Tony Brown

Artists: Holly Lamar, Joe Nichols, Bering Strait,

Allison Moorer, Dean Miller

Vanguard/Welk Music Group (Nashville)

POB 159159, Nashville, TN 37215

615-297-2588 Fax: 615-297-2510

Steve Buckingham, Senior VP A&R

Artists: Peter Case, John Hiatt, Patty Larkin, Mark

Selby, Ian Tyson, Rick Trevino, Butterfly Jones, Shana

Morrison, Robert Bradley's Blackwater Surprise,

Lee Roy Parnell, Quetzal, Lellie Kapwell

VFR Records

1710 Roy Acuff Pl., Nashville, TN 37203

615-369-3000 Fax: 615-369-3001

www.vfrrecords.com

Harold Shedd, Managing Dir. Creative

Paul Lucks, Managing Dir. Operations

Ed Arnold, Chairman

Nancy Tunick, Dir. of National Promotion

Jim Hester, Dir. of New Business Development

Artists: Mark McGuinn, Trent Summar & The New
Row Mob, Hometown News

Warner Bros.

(Warner Bros., Reprise, Asylum)

20 Music Sq. E., Nashville, TN 37203

615-748-8000 Fax: 615-214-1567

www.warnerbrosnashville.com

Administration

Jim Ed Norman, President

Malcolm Mimms, COO

Leann Barron, Exec. Asst. to Jim Ed Norman

Cindy Finch, Sr. VP/Administration

Leigh Ackerman, Administration Mgr.

Christy McDonald, Receptionist

Dave Beller, Mailroom Asst.

Gina Hilburn, Administrative Services Asst.

Promotion

Jack Purcell, Sr. VP/Promotion

Brad Howell, VP/Promotion-Western Region

Jim Dorman, Regional Promotion Mgr.-West Coast

Tom Moran, Regional Promotion Mgr.-Midwest

Darlene Starr, Regional Promotion Mgr.-Southwest

Ken Tucker, National Promotion Dir.-Eastern Region

Matt Williams, Regional Promotion Mgr.-Southeast

Cliff Blake, Regional Promotion Mgr.-Northeast

Chuck Thagard, Regional Promotion Mgr.-Mid-East

Erin Hardy Beller, National Promotion Coordinator

Marketing

Chris Palmer, Senior VP/GM

Patsy Wells, Exec. Asst.

Penny Marciano, Mktg. Services Mgr. (Burbank)

Scott Heuerman, Mktg. Dir.

Peter Strickland, National Sales Dir.

Lynette Garbonola, Mktg. Mgr.

Creative Services

Janice Azrak, Senior VP Creative Services

Eric Mansfield, Editorial Mgr.

Paul Pitalo, Creative Services Coordinator

A&R

Paige Levy, Senior VP A&R

Danny Kee, A&R Dir.

Jeremy Witt, A&R Coordinator

Security

William Patton, Day

Settle Townsend, Night

Artists: Chad Brock, Anita Cochran, Elizabeth Cook,

Dusty Drake, Kristin Garner, Faith Hill, Kayla Tracy

Lawrence, Neal McCoy, John Michael Montgomery,

Leslie Satcher, Blake Shelton, Sixwire, Trick Pony,

Clay Walker, Dwight Yoakam, Take 6

Word Label Group

(Word/Squint)

25 Music Sq. W., Nashville, TN 37203

615-457-2000 Fax: 615-457-2220

www.wordrecords.com

Malcom Mimms, President/COO (Word Ent.)

Barry Landis, President of Word Labels

Mark Lusk, Sr. VP Mktg./Artist Development

Shawn McSpadden, Sr. VP Creative

Artists: Anointed, Amy Grant, Jaci Velasquez,

Point Of Grace, Cindy Morgan, Shirley Caesar,

4HIM, Phil Keaggy, Wes King, Ben Glover, Rachael

Lampa, Paige, Sarah Masen, Mary Mary, Greg Long,

Kelly Minter, Nicole C. Mullen, Pete Orta, Erin

O'Donnell, Fernando Ortega, Sandi Patty, Chonda

Pierce, Salvador, Mark Schultz, Winans Phase 2,

Michael Card, New Direction, Marvin Sapp, Plus

One, P.O.D

Professional Categories

Appendix

BOOKING

Ron Baird	9
Keith Case	16
Tony Conway	17
Steve Dahl	18
Rod Essig	21
Barbara Hardin	26
John H. Huie	30
Steve Lassiter	35
Paul Moore	41
Danny O'Brien	43
Bobby Roberts	48
Rick Shipp	50
Bonnie Sugarman	52
James Yelich	58

BUYER/PROMOTER

Billy Block	12
Steve Buchanan	14
Trisha Walker Cunningham	18
Ben Farrell	21
Paul Fenn	21
Pete Fisher	22
Amy Kurland	34
Pam Matthews	39
Steve Moore	41
Brian O'Connell	45
Russ Simons	50

CHRISTIAN MUSIC

Mike Atkins	7
Robert Beeson	9
Frank Breeden	13
Don Cason	16
Jennifer Cooke	17
Chaz Corzine	18
Dean Diehl	20
Charles Dorris	20
Greg Ham	25
Ed Harper	26
Bill Hearn	27
Rod Huff	30
Barry Landis	34
Rendy Lovelady	38
Dale Mathews	39
Norman Miller	40
Malcolm Mimms	40
Don Noes	43
Rich Peluso	46
Michael Puryear	47
Dan Raines	47
Jim Van Hook	54
Peter York	58

GRAPHIC ARTS

P. David Eleazar	21
Virginia Team	52

JINGLE

Bob Farnsworth	21
Christopher Parker	45
Brian D. Siewert	50
Randy Wachtler	54
Dan Williams	56
Leonard Wolf	57

MANAGEMENT

Bruce Allen	7
Shelia Shipley Bidy	12
Narvel Blackstock	12
Gary Borman	12
Kelly Brooks	14
Joe Carter	16
Jim Della Croce	19
Stuart Dill	20
John R. Dorris	20
Gary Falcon	21
Larry Fitzgerald	22
Joni Foraker	23
Bonnie Garner	24
Jimmy Gilmer	24
Jon Goodman	24
Ted Hacker	25
Mark Hartley	26
Clint Higham	27
Greg Hill	28
Karen Kane	32
Merle Kilgore	34
T.K. Kimbrell	34
Jon Landau	34
Ken Levitan	35
John Lytle	38
Bill Mayne	39
John McBride	40
Dale Morris	43
Simon Renshaw	48
Mike Robertson	48
Nancy Russell	49
Al Schiltz	49
Scott F. Siman	50
Bill Simmons	50
Clarence Spalding	51
Mike Stanglin	51
Burt Stein	52
Denise Stiff	52
Bob Titley	53
Erv Woolsey	57
Cindy Wunsch	58

MARKETING

Kathy Armistead	7
Greg Janese	30
Stephanie Orr	45
Joe Redmond	48
Grace Reinbold	48
Darlene Williams	56

MEDIA

John Alexander	7
Chuck Aly	7
Steve Betts	10
Peter Cooper	18
Chet Flippo	22
Craig Havighurst	26
Lon Helton	27
Wade Jessen	30
Brian Mansfield	38
Robert K. Oermann	45
Karen Oertley	45
Chris Parr	45
Jim Patterson	46
Brian Philips	46
Neil Pond	46
David M. Ross	49
Brad Schmitt	49
Jim Sharp	50
Hazel Smith	51
Phyllis Stark	52
Rick Taylor	52
Sheri Warnke	55
Kaye Zusmann	58

ORGANIZATION

Paul Allen	7
Ed Benson	10
Fran Boyd	12
Connie Bradley	12
Harold Bradley	13
Pam Browne	14
Vincent Candilora	15
Rick Carnes	15
C. Paul Corbin	18
Tabitha Daly	19
Bill Denny	19
Chet Frist	23
Tammy Genovese	24
Christian Haseleu	26
Dan Hays	27
Barton Herbison	27
Randall Himes	28
Dennis Lord	38
J.D. May	39
Frances Preston	46

Rundi Ream	48
Nancy Shapiro	50
William Velez	54
Kyle Young	58

PRODUCER

Brown Bannister	9
Mark Bright	14
Buddy Cannon	15
Garth Fundis	23
Byron Gallimore	23
Dann Huff	30
Allen Reynolds	48
Frank Rogers	48
Billy Joe Walker, Jr.	55
Norro Wilson	56
Paul Worley	57

PRODUCTION SERVICES

Jeff Altheide	7
Laura Ford Bartschi	9
Mike Borne	12
William Byrd	15
Jim Handley	26
Michael Koreiba	34
Bob "Norton" Thompson	53
Rolff Zwiep	58

PROFESSIONAL

John C. Beiter	9
Craig Benson	10
Jay Bowen	12
Karen Clark	16
Kevin Doherty	20
Linda Edell Howard	20
Chuck Flood	22
Richard H. Frank Jr.	23
Steven Gladstone	24
Gary Haber	25
Alvin G. Hagaman, Jr.	25
Lisa Harless	26
Cheryl Harris	26
James H. Harris III	26
Craig Hayes	26
Mark S. Hendricks	27
Christian A. Horsnell	28
Rusty Jones	32
Robin Mitchell Joyce	32
Joel Katz	32
Kenneth L. Kraus	34
Danielle Lares	35
John E. Mason	39
Mary Ann McCready	40

Curb, Mike 18	Harman, Summer 26	Goodman, Jon 24	Full Court Press
Hannon, Dennis P. 26	Jones, Allison 32	Famous Music	Hyland, Mike 30
Huddleston, Michael 30	Rose, John 48	Finch, Patrick 22	GAC
James, Carson 30	Stroud, James 52	Film, Entertainment & Music Commission	Alexander, John 7
Tuerff, Jeff 53	DS Management	Frist, Chet 23	Gaylord Entertainment
Dale Morris & Associates	Stiff, Denise 52	Film House, Inc.	Buchanan, Steve 14
Hardin, Barbara 26	Dualtone Music Group, Inc.	Hahn, Curt 25	Fisher, Pete 22
Morris, Dale 43	Herrington, Dan 27	Filmworkers' Club	GB Management
Dan Williams Music	Robinson, Scott 48	Bennett, David James 10	Brooks, Kelly 14
Williams, Dan 56	Eleazar Group	Firm	Gear For Days
Deaton Flanigen Productions	Eleazar, P. David 21	Renshaw, Simon 48	Koreiba, Michael 34
Deaton, Robert 19	Emerald Entertainment Group	Fitzgerald Hartley	Georgetown Masters
Flanigen IV, George J. 22	Kautz, Andrew 33	Fitzgerald, Larry 22	Purcell, Denny 47
Deston Songs	EMI CMG	Hartley, Mark 26	Gershon Music Group
Edwards, Kerri 21	Hearn, Bill 27	Simmons, Bill 50	Gershon, Tracy 24
Diane Richey Promotions	EMI Music Publishing	Flood, Bumstead, McCready & McCarthy, Inc.	Gladstone, Doherty & Assoc., PLLC
Haupt, Diane Richey 26	Middleworth, Glenn 40	Flood, Chuck 22	Gladstone, Steven 24
Digital Audio Post	Overton, Gary 45	McCready, Mary Ann 40	Doherty, Kevin 20
Davis, Michael 19	Erv Woolsey Agency	FORCE	Glitterfish Music
DKC Music	O'Brien, Danny 43	Russell, Nancy 49	Crutchfield, Jerry 18
Cook, Don 17	Woolsey, Erv 57	ForeFront Records	Gold Mountain Entertainment
Dreamcatcher Entertainment	Essential Records	Ham, Greg 25	Stein, Burt 52
Mazza, Jim 39	Beeson, Robert 9	Frank & Frank, PLLC	Gordon, Martin, Jones & Harris, P.A.
Dreamhire	Extreme Writers Group Publishing & Productions	Frank Jr, Richard H. 23	Harris III, James H. 26
Altheide, Jeff 7	Houser, Jason 30	Froehlig Palmer Music Group	Jones, Rusty 32
DreamWorks Music Publishing Nashville	Martin, Michael 39	Palmer, Robin 45	Gospel Music Association
Stroud, James 52	Falcon-Goodman Management	FrontPage Publicity	Breeden, Frank 13
DreamWorks Nashville	Falcon, Gary 21	Allmand, Kathy 7	Grand Ole Opry
Borchetta, Scott 12			Fisher, Pete 22
Halper, Wayne R. 25			



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Greenberg Traurig-Atlanta Katz, Joel 32	Huff/Bright Productions Huff, Dann 30	Jam Management McBride, John 40	Leadership Music Daly, Tabitha 19
Greg Hill Management Hill, Greg 28	Hummingbird Productions Famsworth, Bob 21	JamSync Proffitt, K.K. 47	LGB Media Bell, Lisa Gladfelter 9
Ground Zero Jackson, Bob 30	Huntsman Entertainment Huntsman, Ron 30	Jerry Duncan Promotions Duncan, Jerry 20	Little Shop of Morgansongs Morgan, Dennis 41
Gurley & Co. Gurley, Cathy 25	ICG Barker, John C. 9	Jim Sharp Management Sharp, Jim 50	Loeb & Loeb Beiter, John C. 9
Haber Corporation Haber, Gary 25	International Artist Management Hacker, Ted 25	Jody Williams Music Williams, Jody 56	Kraus, Kenneth L. 34
Hallmark Direction Company Dorris, John R. 20	International Bluegrass Music Association Hays, Dan 27	Joe's Garage Gleason, Holly 24	Sullivan, Robert L. 52
Harlan Howard Songs Howard, Melanie Smith 30	International Management Services Higham, Clint 27	Jon Landau Management Landau, Jon 35	Lost Highway Records Bess, Dan 10
Harper Agency Harper, Ed 26	Island Bound Music Daniel, Brad 19	Jones Radio Network Alexander, John 7	Florita, Kira 22
Hazel Smith Consulting Smith, Hazel 51	iv, inc. Parker, Christopher 45	Karen Byrd Public Relations Byrd, Karen 14	Callari, Frank 15
High Five Entertainment Fischer, Martin 22	J. D. Haas Entertainment Haas, J.D. 25	Karma Marketing Concepts Armistead, Kathy 7	Kline, Ben 34
High Seas Music Fitzgerald, Larry 22	Jack, Lyon & Jones, P.A. Phillips, Bruce 46	Keith Case & Associates Case, Keith 16	Murphy, Lauren 43
Gershon, Tracy 24	Jack's Place Consulting Lameier, Jack 34	Larga Vista Music Cox, Stephanie 18	Robold, Ken 48
Hartley, Mark 26		Law Offices of Craig Benson Assoc. Benson, Craig 10	Stacey, Chris 51
Hit Squad Promotion Solima, Jeff 51			Lyric Street Records Goodman, Randy 25
HoriPro Entertainment Group Beckham, Bob 9			Howard, Douglas J. 30
			Schreiber, Carson 49
			Lytle Management Group Lytle, John 38
			Major Bob Music Doyle, Bob 20
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Shively, Lisa	50	DeVasure, Norman	20	Mansfield, Brian	38
Press Office		SunTrust Bank		Varnell Enterprises	
Morris, Erin	43	Clark, Karen	16	Farrell, Ben	21
Proper Management		Williams, Brian	56	Vector Management	
Miller, Norman	40	Sussman & Associates		Levitan, Ken	35
Provident Music Distribution		Sussman, Charles	52	VFR Records	
Noes, Don	43	Taillight		Shedd, Harold	50
Provident Music Group		Forrest, Tom	23	Warner Bros. Nashville	
Van Hook, Jim	54	Talbot Music Group		Azrak, Janice	9
R.K.O. Media Products		Talbot, Jana	52	Finch, Cindy	22
Oermann, Robert K.	45	TBA Entertainment		Levy, Paige	35
Radio & Records		Atkins, Mike	7	Mimms, Malcolm	40
Helton, Lon	27	Janese, Greg	30	Norman, Jim Ed	43
Ralph Carroll Promotions		Moore, Steve	41	Purcell, Jack	47
Carroll, Ralph	16	Spalding, Clarence	51	Warner Chappell Music	
RCA Label Group		Titely, Bob	53	Bobo, Dale	12
Baldrice, Tom	9	Team Design, Inc.		Knox, Michael	34
Barnabee, Paul	9	Team, Virginia	52	Wiperman, Tim	56
Bell, Renee	10	Telefunk Music		WE Records	
Brown, Allen	14	Riley, Tim P.	48	Buchanan, Ree Guyer	14
Galante, Joe	23	Ten Ten Music		WEA	
Saliby, Jim	49	Group, Inc.		Spielberg, Neal	51
Waugh, Butch	55	Coburn, Jewel	16	Webster & Assoc.	
Wilson, Mike	56	Tennessean		Public Relations	
Woods, Katherine E.	57	Cooper, Peter	18	Webster, Kirt	55
Recording Academy		Havighurst, Craig	26	Welk Music Group	
Shapiro, Nancy	50	Schmitt, Brad	49	Buckingham, Steve	14
Recording Arts		Teracel		Kirsch, Bob	34
Tatz, Carl	52	Bright, Mark	14	Western Beat	
Refugee Management Int'l.		Tim Riley & Associates		Entertainment	
Dill, Stuart	20	Riley, Tim P.	48	Block, Billy	12
Relentless/Nashville		TKO Artist Management		What A Trip Entertainment	
Roy, Dave		Kimbrell, T.K.	34	Reinbold, Grace	48
Rendy Lovelady		Tom Collins Productions		Williams, Darlene	56
Management		Collins, Tom	16	William Byrd Productions	
Lovelady, Rendy	38	Travis Television LLC		Byrd, William	15
Reunion Records		Travis, Greg	53	William Morris Agency	
Diehl, Dean	20	Treasure Isle		Dorris, Charles	20
RMG Records		Vail, Fred	54	Moore, Paul	41
Collier, George		Tri Entertainment		Shipp, Rick	50
rpm management		Riley, Tim P.	48	Windswept Holdings LLC	
Siman, Scott F.	50	Triple S Productions		Markland, Steve	39
Rubin Media		Siewert, Brian D.	50	Wolf Music	
Rubin, Ronna	49	Trisha Walker International		Wolf, Leonard	57
Ruckus Films		Cunningham, Trisha Walker	18	Word Entertainment	
Gallivan, Clarke	24	Turner & Associates		Cason, Don	16
Rusty Walker Programming		Promotions, Inc.		Landis, Barry	34
Consultant, Inc.		Turner, Susan	54	Mimms, Malcolm	40
Walker, Rusty	54	Turner & Co.		Wortman Works	
Ryman Auditorium		Turner, Judi	53	Wortman, Jules	57
Matthews, Pam	39	Underground Sound		Wrensong Publishing	
Scene Three Media Works		Zwiep, Rolff	58	Buchanan, Ree Guyer	14
Emery, Kitty Moon	21	Universal Music Publishing		Wunsch Management	
Schmidt Relations		Higdon, Pat	27	Wunsch, Cindy	58
Schmidt, Jessie	49	Universal Shared Services		Young-Olsen &	
Sea Gayle Music		Powers, Ellen	46	Associates, LLC	
DuBois, Chris	20	Universal South		Garafola, Patti Olsen	24
Rogers, Frank	48	Bess, Dan	10	Young, Bobby	58
SESAC, Inc.		Brown, Tony	14	Zomba Music Publishing	
Lord, Dennis	38	DuBois, Tim	20	Hollandsworth, Michael	28
Velez, William	54	Robold, Ken	48	Zumwalt, Almon & Hayes	
Sessions Services Unlimited		US Bank		Hayes, Craig	26
Handley, Jim	26	Moscheo II, Joe A.	43	Zumwalt, Jim	58
Seventeen Grand Recording					
Cline, Dave	16				
Seventh Note Music					
Stanglin, Mike	51				
Shell Point Music, Inc.					
Harrell, Randy	26				
ShIPLEY Biddy Entertainment					
Biddy, Shelia Shipley	12				
Skaggs Family Records					
Day, Stephen	19				
Skip Stevens Promotions					
Stevens, Skip	52				
Song Garden Publishing, LLC					
Gallimore, Byron	23				
Songwriters Guild					
of America					
Carnes, Rick	15				
Ream, Rundi	48				
Sony Music					
Allen, Jeffery A.	7				
Butler, Allen	14				
Campbell, Craig	15				
Chancey, Blake	16				
Dalton, Rob	19				
Kraski, Mike	34				
Libby, Dale	38				
Mandell, Anita	38				
Pareigis, Larry	45				
Wagner, Ted	54				
Sony/ATV Tree					
Bomar, Woody	12				
Cook, Don	17				
Hilley, Donna	28				
Sound Emporium					
Fundis, Garth	23				
Sound Kitchen					
Elefante, Dino	21				
Sound Shop					
Bradley, Mike	13				
Sound Stage Studio					
Kerr, Ron	33				
Soundcheck, Inc.					
Thompson, Bob "Norton"	53				
Southern Writers Group					
Cason, Buzz	16				
Spark Entertainment, Inc.					
Shedd, Harold	50				
Sparrow Label Group					
York, Peter	58				
StagePost					
Bennett, Lynn	10				
Starstruck Entertainment					
Blackstock, Narvel	12				
Jordan, Jim	32				
Steve Wariner Music					
Wariner, Caryn	55				
Still Working Music Group					
Orbison, Barbara	45				
Stokes Bartholomew					
Evans & Petree, PA					
Edell Howard, Linda	20				
Studio Instrument					
Rentals, Inc.					
Bartschi, Laura Ford	9				

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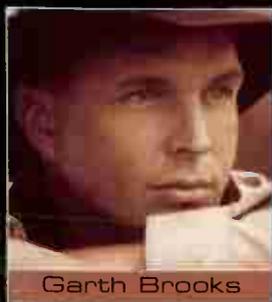
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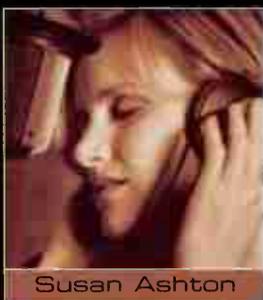
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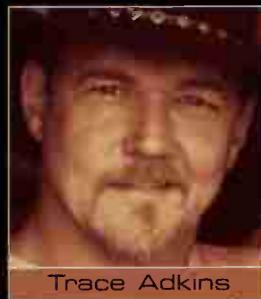
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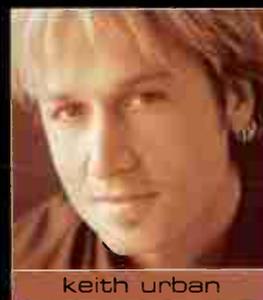
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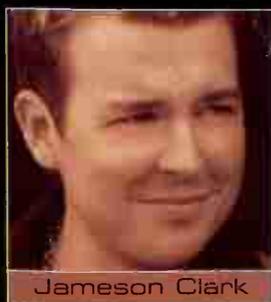


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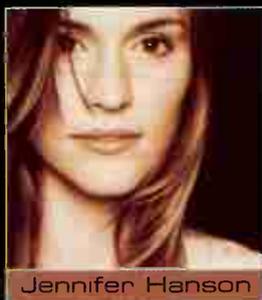
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