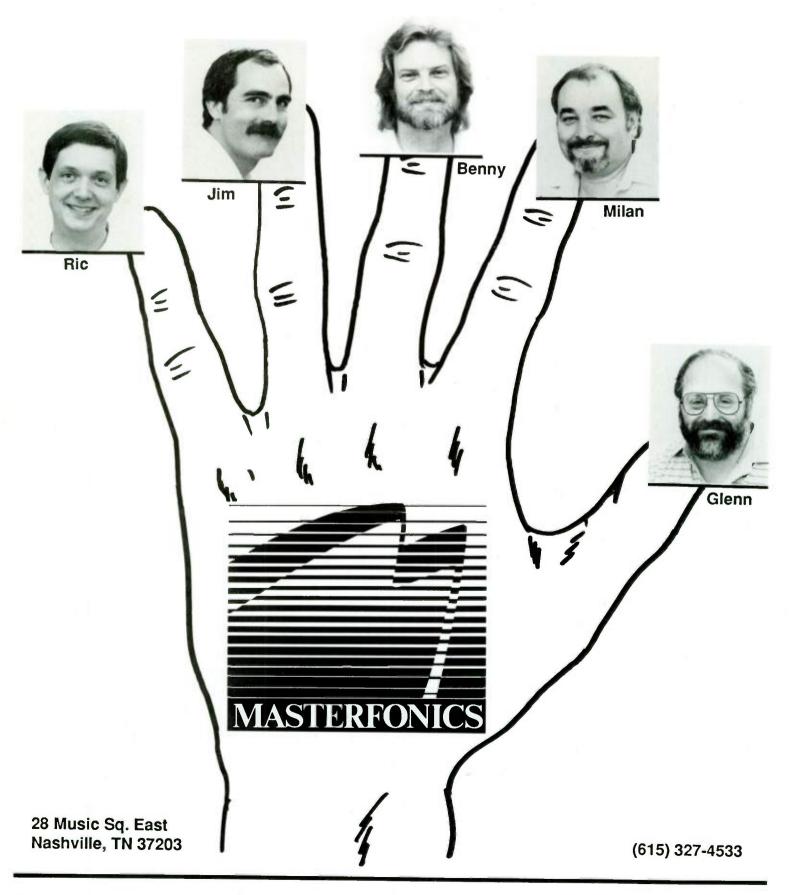


# Five Reasons MASTERFONICS Is The Best



MUSICAL CHAIRS
Page 18

AOC Charts: **HOT ALBUMS** 

Page 5

AOC Charts: TRACKS

Page 6

Disc-Claimer SINGLE REVIEWS

Page 17

WORTH MENTIONING

Pages 16



# Songwriter, Paul Overstreet:

Lyrics, Melody, Song Ideas, and more ......Page 8

# **Surfeit City:**

Ten Things That Nashville's Music Biz Has Too Many Of......Page 20

Published by MUSIC ROW PUBLICATIONS

1804 Grand Ave., Nashville, TN 37212 Mailing Address: PO Box 158542, Nashville, TN 37215 (615) 321-3617

Contributors: Jim Bessman, Gregg Brown, , John Lomax III, Michael McCall, Edward Morris, Robert K. Oermann, Kerry O'Neil, Jay Orr, Bob Paxman, Andrew Roblin, Susana Ross, Michael Snow, Paul Kingsbury, Valerie Hansen, Rob Rider, Nelljean Dendy. Chart Manager: Mark Smith

Account Representatives: Nelljean Dendy, Dorothy Pryse, Mark Smith, Preston Rishaw

Photographer: Alan Mayor Type: Freida Crawley Director Of Marketing: Jim Wilson

Publisher And Editor: David M. Ross

Chart Highlights

Page 6

ON THE ROAD

Page 22

**ALBUM REVIEWS** 

Page 11

THE DIRECTORY

Pages 12-15

**CLUB REPORT** 

Pages 21

# All About The Cover

Keba McEntire has become the topselling solo female performer in country music today. Currently she has two gold albums, a Greatest Hits Package about to earn gold status, and her list of awards stretches from Oklahoma to Nashville. Currently the CMA's Entertainer of the Year, Reba is the first woman since Tammy Wynette and Loretta Lynn to win the coveted Female Vocalist Award three years running from the CMA, The Academy of Country Music and the Music City News Awards. Earlier this year she added her first Grammy (for "Whoever's In New England") to the other accolades on the fireplace mantle and also an American

Music Award for her video of the same title.

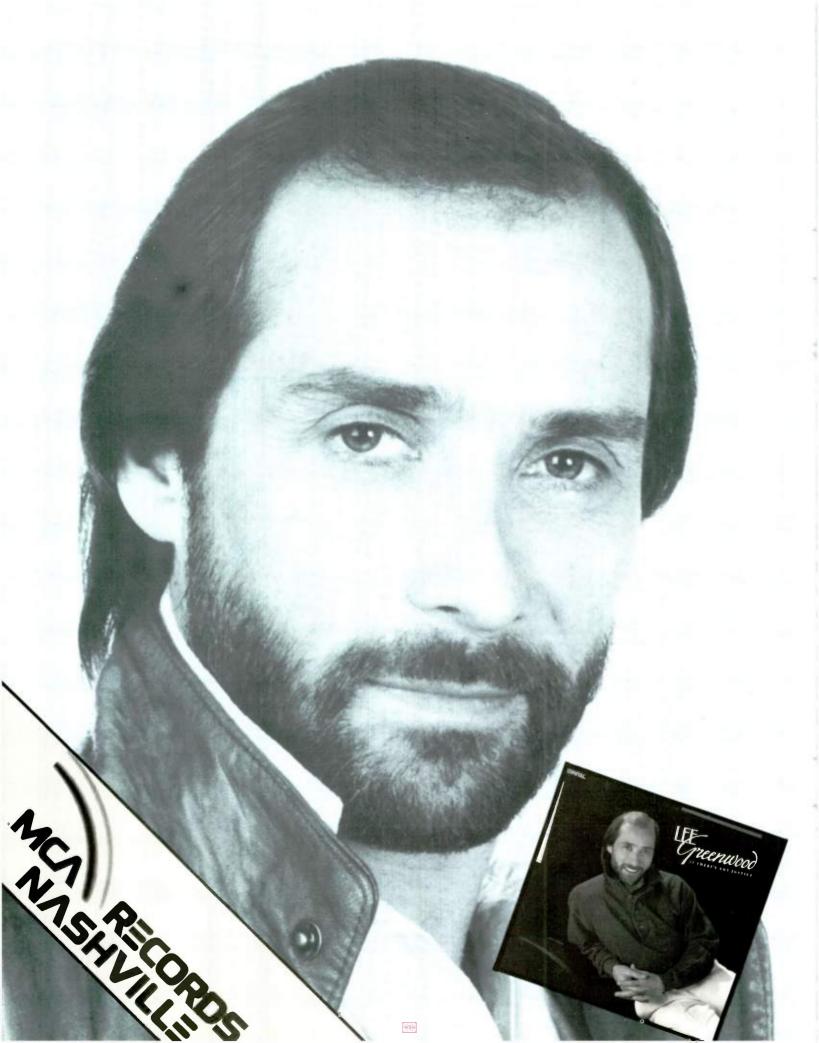
After being discovered by Red Steagall, while singing the national anthem at the National Finals Rodeo in Oklahoma City, Reba did an eight-year "apprenticeship" at Mercury Records before moving to MCA in 1984. Her first #1 came in 1982 with "Can't Even Get The Blues," but, Reba says, "I really came into my own after I switched labels and began to have some say in the production of my records."

In addition to her crystal clear voice, the other key to Reba's success is her ability to choose songs that work. "I know a good song when I hear it for the first time," she says. "Oftentimes I'll cry."

When she joined MCA and had a say in the songs she would record, she picked such tunes as "He Broke Your Memory Last Night," "Somebody Should Leave," "Have I Got A Deal For You," "Whoever's In New England," "Little Rock" and "What Am I Gonna Do About You."

Currently, Reba fans can look forward to a new album in September when The Last One To Know is slated to ship. She recently completed her third video, the title cut of the new LP, and a Christmas album will also be released Labor Day weekend. Reba's latest single "One Promise Too Late" is #4 as of this writing and is expected to climb all the way to the top.

MUSIC ROW® (ISSN 0745-5054) is published semimonthly except for January (23 times per year) for \$40.00 per year by Music Row Publications, 1804 Grand Ave., Nashville, Tenn. 37212. Second-Class postage paid at Nashville, Tenn. POSTMASTER: send address changes to Music Row, P.O. Box 158542, Nashville, TN. 37215. (615) 321-3617. © 1987 Music Row. Nothing may be reproduced without the written permission of the publisher.



# Hillbilly Jukebox By Rob Rider

Some folks say "life's a beach," others say "life's a song," me, I say "life's a gig." And on July 22 at the Belcourt Theater the latter two phrases came together, hand in hand, in a benefit performance called Pass It On. This was not just a gig for the sake of the song, but a gig for the soul of the song...yes, that mysteriously wonderful breed, the songwriter. Presented by The Songwriters Guild Foundation, proceeds from Pass It On benefited the Sue Brewer Fund of the Foundation, which was formed by Waylon Jennings in 1984 to assist writers with studio time and production of demo recordings.

Yes, tonight the flick was called off so an incredibly distinguished array of talent, all donating their time and craftwork, could grace the Belcourt stage. John D. Loudermilk began the evening, offering a delightful set highlighted by his wife's sign language accompaniment on "Then You Can Tell Me Goodbye." John D. passed it on to Rodney Crowell, who exhibited his four newest compositions, including a sparkler called something along the lines of "Highway 17." Guy Clark was handed the axe next, and like Rodney, Guy offered the finest of his latest, of which "Watermelon Dream" was very well received. This tune was kinda like a blossomed version of "Homegrown Tomatoes."

Guy passed it on to a fellow who has won the praises of many, Lyle Lovett. Lyle is undoubtedly the king of bebop country, and his set featured a great tune about riding a pony on a boat and how if he was Roy Rogers, it'd be just him and Trigger! Lyle's performance also highlighted his great wit and just reeked of inspiration. Vince Gill performed next, doing "Oklahoma Borderline" and ever so gracefully taking off on the fretboard. Also included in Vince's set were "The Way Back Home," the title cut from his new album about missing children, and a beautiful version of Rodney Crowell's "Til I Can Gain Control Again." Vince's turn to pass it on naturally led way to Rosanne Cash.

Vince stayed on to join Rosanne for "You're Never Alone," which they wrote together. Rosanne, as usual, was absolutely charming, and her set was capped off with a smooth version of "The Real Me" from her new King's Record Shop LP, and Rodney also helped out on harmony and guitar. At this point in the show I came to the realization that this is

# **Album Oriented Country**

# TOP ALBUMS

# Stations Reporting: 59

**▶** Indicates New Entry

R Indicates Re-Entry

· Indicates Tie

7

ARTIST · ALBUM · LABEL · # REPORTS

LW TW PREFERRED TRACKS (%=Degree Of Preference Within Each LP)

RANDY TRAVIS · Always & Forever · Warner Bros. • (87)

Too Gone...28%; Tonight, We're Gonna...14%; Good Intentions 14% DWIGHT YOAKAM · HILLBILLY deLuxe · Warner Bros./Reprise · (87)

Always Late With...Kisses 28%; Please Baby 24%; Readin', Rightin'...13%

2 HANK WILLIAMS, JR. • Born To Boogie • Warner Bros./Curb • (64) Young Country 20%; Thanks A Lot 15%; Honky Tonk Women 14%

3 HOLLY DUNN · Cornerstone · MTM · (59)

Small Towns 32%; Wrap Me Up 20%; Cornerstone 16%

13 4 HIGHWAY 101 · Highway 101 · Warner Bros. · (58) Cry Cry Cry 34%; Bridge Across Forever 13%; Good Goodbye 13%

 STEVE EARLE • Exit 0 • MCA • (58) Sweet Little 66 36%; I Ain't Ever Satisfied 17%; San Antonio Girl 15%

6 5 ROSANNE CASH · King's Record Shop · Columbia · (47)

Tennessee Flat Top Box 25%; Runaway Train 23%; The Real Me 12%

6 VINCE GILL • The Way Back Home • RCA • (46)

Everybody's Sweetheart 36%; Let's Do Something 19%; That's Tough 17%

7 THE JUDDS · Heart Land · RCA/Curb · (44)

Turn It Loose 50%; Cow Cow Boogie 18%; Maybe Your Baby...11%

RICKY VAN SHELTON · Wild-Eved Dream · Columbia · (42)

Ultimately Fine 47%; Life Turned Her That Way 19%; Baby, I'm Ready 9%

11 GEORGE STRAIT · Ocean Front Property · MCA · (37)

Am I Blue 51%; Hot Burning Flames 24%; My Heart Won't Wander 13%

10 CONWAY TWITTY · Borderline · MCA · (33)

Snake Boots 45%; Borderline 36%

11 STEVE WARINER • it's a crazy world • MCA • (32) Hey, Alarm Clock 31%; Lynda 21%; There's Always A First Time 18%

14 12 DESERT ROSE BAND . Desert Rose Band . MCA/Curb . (30

One Step Forward 26%; He's Back and I'm Blue 20%; Glass Hearts 13%

NITTY GRITTY DIRT BAND · Hold On · Warner Bros. • (30)

Oh What A Love 30%; Angelyne 20%; Joe Knows How To Live 13%

13 T. GRAHAM BROWN • Brilliant Conversationalist • Capitol • (29) RFD...44%; Dock Of The Bay 17%; She Couldn't Love Me Anymore 10%

12 14 DOLLY, LINDA & EMMYLOU · Trio · Warner Bros. • (28)

Those Memories Of You 42%; Pain Of Loving You 14%: Wild Flowers 14%

16 15 LEE GREENWOOD • If There's Any Justice • MCA • (27)

If There's Any Justice 29%; I'm Here To Love You 25%; Touch And Go 11%

10 16 ASLEEP AT THE WHEEL • 10 • Epic • (24)

Boogie Back To Texas 50%; Tulsa Straight Ahead 29%; Big Foot Stomp 8%

16 17 RESTLESS HEART · Wheels · RCA · (23)

Wheels 60%; The Boy's On A Roll 21%; Victim Of The Game 8%

15 18 ALABAMA • The Touch • RCA • (20)

Vacation 60%: I Taught Her Everything 10%; Pony Express 10%

19 GIRLS NEXT DOOR • What A Girl Next Door Can Do • MTM • (19)

I Can Hear My Heart 31%; Dancin' Shoes 26%; Posse's Out On You 15%

CHARLEY PRIDE · After All This Time · 16th Avenue · (19)

Looking At A Sure Thing 36%; After All This Time 26%; Even Knowing 10%

WILLIE NELSON · Island In The Sea · Columbia · (19)

Cold November 21%; Sky Train 15%; Wake Me When It's Over 15%

20 CHARLIE DANIELS BAND · Powder Keg · Epic · (18)

Stay With Me 22%; Juanita 16%; Powder Keg 11%

TAMMY WYNETTE · Higher Ground · EPIC · (18)

Higher Ground 26%; Your Love 15%; Slow Burnin' Fire 15%

© Copyright 1987, Music Row Publications. All rights reserved. The information contained herein is deemed proprietary and cannot be copied, distributed, or commercially exploited without written permission of Music Row.

**AUGUST 8, 1987** 

# Hot Country Albums TOP TRACKS

- R Indicates Re-Entry
- Indicates Tie

LW	TW	ARTIST SONG TITLE # RI	EPORTS
3 v	0	RANDY TRAVIS / Too Gone Too Long	25
2	🕦	DWIGHT YOAKAM / Always Late With Your Kisses	25
1	2	THE JUDDS / Turn It Loose	22
8	3	STEVE EARLE / Sweet Little 66	21
6	•	DWIGHT YOAKAM / Please, Please Baby	21
•	4	HIGHWAY 101 / Cry Cry Cry	20
8		RICKY VAN SHELTON / Ultimately Fine	20
5	5	HOLLY DUNN / Small Towns	19
11	•	GEORGE STRAIT / Am I Blue	19
4	6	VINCE GILL / Everybody's Sweetheart	17
10	7	CONWAY TWITTY / Snake Boots	15
10	8	RESTLESS HEART / Wheels	14
•	9	T. GRAHAM BROWN / R.F.D. 30529	13
9.		RANDY TRAVIS / Tonight, We're Gonna Tear	13
10	•	RANDY TRAVIS / Good Intentions	13
•	•	HANK WILLIAMS, JR. / Young Country	13
R	10	ALABAMA / Vacation	12
7	•	ASLEEP AT THE WHEEL / Boogie Back To Texas	12
•	•	ROSANNE CASH / Tennessee Flat Top Box	12
11	•	HOLLY DUNN / Wrap Me Up	12
10	•	TRIO / Those Memories Of You	12
10	•	CONWAY TWITTY / Borderline	12
12	•	DWIGHT YOAKAM / Readin', Rightin', Rt. 23	12
•	11	ROSANNE CASH / Runaway Train	11
12	12	HOLLY DUNN / Cornerstone	10
•	•	STEVE EARLE / I Ain't Ever Satisfied	10
R	•	RANDY TRAVIS / What'll You Do About Me	10
12	•	STEVE WARINER / Hey, Alarm Clock	10
•	•	HANK WILLIAMS, JR. / Thanks A Lot	10

©Copyright 1987, Music Row Publications. All rights reserved. The information contained herein is deemed proprietary and cannot be copied, distributed, or commercially exploited without the written permission of Music Row.

what this town is really all about. When the greatest songwriters get together, help each other out in order to help out others...that's real special. But as far as musical highlights go, there was still more to come.

Rosanne then brought out one of her favorite writers, John Hiatt, who unquestionably has us all captivatingly rockin' to "Memphis In The Meantime," and "Your Dad Did," both culled from his fantastic Bring The Family album. If any performers out there ever need any inspiration, then catch one of John's gigs and you'll get quite a dose. John's turn to pass it on was probably the most unique of the evening, as he introduced Pat McLaughlin, who was just recently signed to Capitol Records. To quote Mr. Hiatt, Pat is a "quadruple threat"(able to sing, write, play a mean guitar, and dance too), and he really showed his stuff on the likes of "I'm In The Mood" and "A Plain Fool." No question about it, you'll be hearing more of Pat McLaughlin.

Pass It On concluded with Steve Bivins, who along with Diane Dickerson and Charlie Williams, wrote the song "Pass It On" which was recorded by Willie Nelson on the Promiseland 1p. This song is a perfect summation of how we all need some help sometimes and how that help needs to be returned also. Indeed a very fitting way to end a truly special and evening to benefit a very worthy organization. Hats off to Dixie Gamble and all involved in putting on this show, and to all the performers who did a truly great job. For more information about the Sue Brewer Fund of the Songwriters Guild Foundation, write to the: Songwriters Guild of America at 50 Music Square West, Nashville, Tn. 37203.

Nights like this need to happen more often...Pass It On!

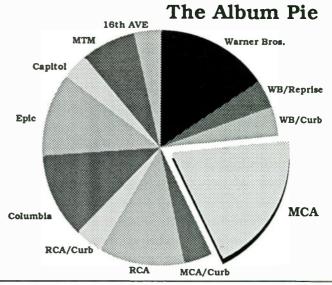
Dwight Yoakam's Hillbilly deLuxe LP hangs on to the Top Albums #1 spot this issue but must share it with Randy Travis' Always & Forever, that has stepped up from the #2 position. Holly Dunn's Cornerstone remains at #3, but has dropped10 points.

Hank Williams Jr.'s Born To Boogie makes an impressive debut at the #2 spot with every cut on the album receiving reports. Highway 101's self-titled LP makes the biggest move on the chart jumping from #13 to a #4 position tie with Steve Earle's Exit 0.

Other Album Chart newcomers include The Girls Next Door and Willie Nelson who both entered at #19; and The Charlie Daniels Band which debuts at the #20 position.

Warner Bros. chart toppers Dwight and Randy are also tied for the #1 position on the Tracks Chart. Randy dominates the chart with four songs while Dwight and Holly Dunn each boast three chart cuts. Those three artists together cover more than a third of the entire chart which this week lists 29 cuts.

Dropping from the Tracks Chart this issue after having an extended stay is George Strait's "Hot Burning Flames."



AGE 6 MUSIC ROW AUGUST 8, 1987

# Good Writing

Just a note to tell you how much I enjoyed the Chuck Neese article "Songwriters: Are The Good times Really Over?" in the June 20th issue of *Music Row*. Chuck is gifted with a lot of innate wisdom and experience in the music business, and I congratulate you for deciding to let him share some of it with your readership. I think it is a real asset to your magazine and I hope you will have a long and successful run together.

John Jarrard, Nashville, TN

Japanese Country Fan

First of all, I'd like to thank you for your kind reply to my letter a few months ago. Now I'm sending for a copy of IN CHARGE. If it's convenient for you, please show me the way (for a resident in Japan) to subscribe to the *Music Row* magazine. I've heard that your magazine is one of the best in country music, and that it's equivalent to *Billboard* magazine in quality.

For the record, I wrote for a magazine called "Shukan FM," a version of TV Guide. And I've always been known as the industry's craziest country music fan! Thank you, and please send IN CHARGE to me as soon as the money arrives.

Junji Ishibashi, Tokyo, Japan

Black & White And Red All Over?

Just want to thank you for your outstanding magazine. It's great getting it twice a month—I read *everything* cover to cover. I enjoy Robert's column the most.

Once again thanks for your great magazine and keep up the good work keepin' us informed!!

Liz Lynn Metz, Everett, WA

#### New Reader

I'm impressed! While I'm no stranger to country music magazines, and certainly no stranger to Mr. Robert K. Oermann's honest and frank music reviews, I have to admit that I just received my very first copy of *Music Row* magazine. In my opinion, this magazine is one of the best, if not *the* best in the business.

I'm absolutely delighted that there is time and space given to independent releases, as well as album cuts not usually heard in this part of the country.

There is so much talent going unnoticed in many areas of the country because of radio station program directors who believe

that they should be the sole judge in determining whether or not an artists gets air time. There are also many country music magazines who devote 99% of their space to the so-called "Superstars." I look forward to further issues of *Music Row* magazine with great eagerness and anticipation.

Karen K. Winter, Wauwatosa, WI Editor: Thank you all for taking the time to let us know how you feel. You have no idea how great it makes us feel to get letters like these. Our readers are the greatest and you can bet that we will continue to knock ourselves out trying to give you our absolute best!



# **Music Row Safety Association**

# Warner Bros. Starts Ball Rolling

The ASCAP board room was full to overflowing recently when J.D. Haas brought together more than 30 music industry professionals to discuss the issue of crime and safety in Nashville's Music Row area. Haas passed out a 12-page proposal to attendees and discussed the actions suggested. As a result of the meeting, a Safety Committee comprised of Jerry Bradley, Mike Borchetta, Eddie Reeves, David Skepner, Bob Doyle, Harry Warner, Brian Williams, J.D. Haas, Alan Ber-

nard, Lynn Gillespie and Joe Casey was organized.

Warner Bros. Records went into action immediately and donated the money necessary to hire Metro policemen exclusively for the Music Row area during the intermediate time it takes to organize the Association. Eddie Reeves explained that he is contacting 20 major business leaders in the area and asking them to donate as well to help bolster operating expenses.

# **★ Chartbound ★**Ronnie Dove "Rise And Shine"



From his debut smash single, "Say You," through the heydey of his musical career and up to its current resurgence, Ronnie Dove has notched an impressive 23 consecutive Top Ten single releases. A few Dove tunes heard by viewers of The Ed Sullivan Show and American Bandstand in those earlier days include "One Kiss For Old Time's Sake," "Little Bit Of Heaven" and "Right Or Wrong."

Chartbound is a paid promotional feature to give exposure to new artists.

"Country music today was rock 'n' roll in the ' 60s," Dove explains, "so my music hasn't changed all that much." What has changed, Dove says, is his understanding of the business and the hard work involved in being successful.

During his self-imposed hiatus from recording, Dove has not been invisible from the public eye. His successful career and personality have kept him in demand with talk show hosts such as Merv Griffin and Mike Douglas.

Dove's recent re-signing with Diamond Records, the label that carried him to his earlier successes, marks an historic event. It also confirms the singer's commitment to the revitalizing of a dynamic career. "The most rewarding thing about this business," Ronnie Dove says, "is performing in front of a crowd each night. I love it." Ronnie's new single is "Rise And Shine."

For more information, contact Diamond Records, 14-H Irongate Drive, Waldorf, MD 20601. (301) 645-7900 or (301) 843-8888.

Chartooana is a paia promotional feature to give exposure to new a

AUGUST 8, 1987

aul Overstreet is quiet, sincere, and driven by a deep religious motivation which shows in many of his comments. Now 32 years old, and originally from Van Cleave, Mississippi, he and his wife have one infant son and are shortly expecting another child. By himself, and with various co-writers Paul has managed to be one of a very few select writers who have dominated the country singles charts during the last few years. Currently on the Billboard charts he has "A Long Line Of Love" (co-written with Thom Schuyler); and "You Again" and "Forever & Ever, Amen" both co-written with Don Schlitz. Other recent hits in-



sad heart a sad song. People are sometimes going to be sad and if I can't change that emotion and bring them a little happiness then I'm not doing my job. When they turn on the radio maybe they want to be drawn out and lifted up a little bit. The music is a kind of medicine.

Songwriters have allowed themselves to be used by an industry that says 'give us heartbreak songs and everybody will buy them and we'll make money.' As a result, our industry has suffered—they weren't selling any records.

We need to encourage writers to write positive songs. It's a lot harder to write posi-

Songwriter Interview:

# Paul Overstreet

# On Target In Today's Song Market

By DAVID M. Ross

clude songs like: "One Love At A Time," "I Fell In Love Again Last Night," "On The Other Hand," "Diggin' Up Bones," and "No Place Like Home."

The songwriter/singer was recently part of the SKO trio on MTM records, but left the group for "personal reasons."

MR: How did you come to make the pil-grimage to Nashville?

Paul: I was always writing songs, even as a kid. I never learned the lyrics to other people's songs or the melodies, I couldn't remember them, so I'd just write my own.

I can remember a lot of things that triggered metowards what I believe is a god given desire and let me know that songwriting was what I really wanted to do. For example, I saw the movie Your Cheating Heart about Hank Williams (with George Hamilton) and I was amazed that somebody could take a guitar and a piece of paper and make a living out of it.

After graduating high school I moved to Texas and was working as an auto mechanic. There was a place called the Melody Ranch, where Johnny Rodriguez and Tanya Tucker were playing one night, and my brother and I went to hear them sing... The next day I left for Nashville. (1973)

I got here with several hundred dollars but it was gone in a few days. At the

# Nashville Cartage & Sound

Rehearsal Rooms, Instrument Rentals, PA & Monitor Systems, Stage Lighting

(615) 256-4201

time, I thought it would last me until I was a star. I went on the road with several different bands playing bass, and did a lot of drinking—too much. Around 1978 I started realizing that we were going nowhere that nobody cared and that we were going to rot there in those night clubs. So one night I just said a prayer, "God if you'll get me out of these

# If it's beautiful to you, it's worth writing about whether it ever hits the radio or not.

clubs I'll quit drinking." (It took me seven years, but I finally have quit drinking as a result of that promise.) I got a call a couple of months later from a friend in Nashville who said she knew somebody that might be interested in my writing. So I returned to Nashville after doing a few more gigs and got serious about writing.

MR: Who are you signed with now? Paul: I'm in the final months of my Writers Group contract. Three years ago I started Scarlet Moon Music which I've been writing for, and Writers Group has been administrating. Now I'm going to administer it and try to sign a couple of writers that I like.

MR: How do you decide what to write about? Paul: I used to write anything that I thought would be profitable. Then I started really watching the music industry, trying to find out what my part was. From reading the bible, several scriptures told me not to sing a

tive songs than it is miserable heartbreaking, cheating songs, but we should encourage people towards things that are good for them. Let's face it, adultery is *not* good for you. It's not good for your family, or your children, it's really just a destructive device. Sure it happens, but it's going to happen more if we make people think it is ok.

We have a responsibility when we write.

MR: How do you build your melodic song structures?

Paul: If you put a verse in one register and you get to the chorus and you keep it in that register, then it didn't go anywhere. You want the chorus to lift and be an element of excitement. The chorus is the thing that sells the song. Great verses are very valuable, but without a strong chorus, the verse just dies by the wayside.

MR: What about the good ole bridge? Paul: I use them quite a bit. When Don Schlitz and I write together we always hunt for a bridge. That's the very last question before we end the song, does it need a bridge? Sometimes it does, sometimes it doesn't. I've written songs with bridges in them that have been left out when they cut the record. "Same Ole Me" recorded by George Jones had a bridge which they decided to leave off the record. But that's ok. That was the first really big record I had so I was thrilled anyway.

MR: Probably the single most important element in a country song is the lyric. From where do you get your lyrical style?

Paul: We all grow up with a language of our own. We have a way of communication, and

PAGE 8

MUSIC ROW

AUGUST 8, 1987

that's what I stick with. In my earlier years, we didn't have a lot of money, but one thing our family did have was communication. A lot of that is emotion as much as it is words. There is a way of putting words and emotional effects together with melody. Singing a line a certain way can get your point across, but the same words with a different melody do not always say the same thing. I don't consciously think about it. I just try to feel an emotion as I sing the words and put in the chords, thereby forming the melody. I don't really even understand how I write. It's probably a divine gift, I just sit down and some things will come out. It amazes me sometimes.

MR: How do you feel about song demos? Paul: Simple guitar/vocal/harmonies are fine. Just play a rhythm and sing the songs. Sometimes I'll add bass and I have a drum machine which I'll use on some songs. I deliver that to the publishing company and they pitch it.

# That's where my ideas dwell, the well that I draw from, and those are the strings across my heart.

If a writer only has a 4 track machine, I would suggest that they get a reverb machine. Then put down your guitar, a vocal track, some harmonies and add a little reverb—that's all you need. You're just pitching a song to give the producer an idea of what that song can be. Let him do all the flowery stuff, the creative part, which is his job. Four tracks are sufficient.

MR: Haven't many of the companies been pitching complete masters during the past few years?

Paul: Not with my stuff. "Same Ole Me" was guitar/vocal/bass and harmonies. We pitched it that way. "On The Other Hand" was guitar/vocal and harmonies. That's all.

If you do have the expertise as a musician and you're a writer, go for it. Produce those real fresh sounding records, because a lot of producers will copy the demos. That happens. But it's good. You're in the business to be successful and you have to give in order to receive.

MR: Co-writing?

Paul: I love writing with Don Schlitz and Thom Schuyler, and Paul Davis, for example. It's a wonderful experience to cowrite with someone. And if you both agree

# TOP INDEPENDENT COUNTRY SINGLES

As reported by The (RC) Network Reporting Stations

"Compiled from over 300 IRC Network Reports"

Title, Artist, Label, Record # Producer, Publisher(s), writer(s)

# Survey Period Ending July 25, 1987

Weeks	Last	This	
Tracked	Survey	Survey	
6	1	众	DANCIN' WITH MYSELF TONIGHT The Kendalis • Step One Ray Pennington • Almarie BMI Millistone ASCAP • C. Burns, D. Huber
8	2	2	BETWEEN THE SUN AND SAN ANTONE Tim Johnson • Sundial Danny Day • Brighter Day BMI • L. Watts, R. Smith
2	#	3	RESTLESS ANGEL Tim Malchak • Alpine Johnny Rutenschroer, Tim Malchak • Life of the Record/Malchak ASCAP • T. Malchak
4	11	4	RENTED ROOM Jeanne Pruett • MSR L.C. Parsons • Jeanne Pruett BMI • J. Pruett
4	9	5	I'M NOT JUST ANOTHER CHEATIN' HEART Kethy Edge • NSD Joe Gibson • Latter End BMI, Kayteekay ASCAP • C. Jackson, S. Robinson
6	10	6	MEMORY REMOVER Geary Hanley • Kansa Kit Johnson, Ronnie Light • Twinsong BMI • A. Greene
4	7	7	THAT BIG PINK TRUCK Leon • Stargem Wayne Hodge • Kennett/Timestar ASCAP • N. Scanlon, K. Sutherland
8	8	8	ONCE IN A BLUE MOON Sheryl Brower • Step One Roger Ball • Songmaker ASCAP • M. Rossi
6	6	9	I ALWAYS WILL Rusty Budde • BPC Don Goodman • Silver Thunder/Ensin/Puggy BMI • R. Budde, D. Goodman
10	5	10	MOONWALKIN' Don Malena • Maxima Joe Carroll • Revel BMI • J. Leap
10	4	11	WHEN A MAN LOVES A WOMAN Narvel Felts • Evergreen Johnny Morris • Pronto/Quinvy BMI • C. Lewis, A. Wright
2	#	12	255 HARBOR DRIVE A.J. Masters • Bermuda Dunes N. Larkin, R. Reynolds • Ensign/Tuggy/Opryland/Acuff • Goodman, Sherrill, Masters
16	3	13	3935 WEST END AVENUE Mason Dixon • Premier One Dan Mitchell • Tom Collins BMI, Collins Court ASCAP • W. Davidson, F. Myers, S. Dean
2	#	14	LOVE'S SLIPPIN' UP ON ME Kim Grayson • Soundwaves Al Henson • Jack and Bill ASCAP • B. McDill
2	0	15	AIN'T WE GOT LOVE Paul Proctor • 19th Avenue  Larry Rogers • Blackwood BMI, April/Keith Stegal ASCAP • C. Craig, K. Stegal
6	17	16	WHEN I DREAM ABOUT THE SOUTHLAND Jim and Jess • MSR L.C. Parsons • Carlax BMI • B. Sky, J. McReynolds, J. McReynolds
4	21	17	NEXT TIME I MARRY Victoria Hallman • Evergreen  Larry Rogers • Warner Bros. BMI • R. Bannon
2	#	18	YOU DON'T HAVE TO DRIVE ME CRAZY Billy Parker • Canyon Creek Bart Barton • Sunbury CAPAC, Arista ASCAP • B. Brown
8	16	19	I CAN'T MAKE IT BACK TO MACON Wayne Kemp • MSR L.C. Parsons • Parton/Tree BMI • R. Kemp
4	22	20	I'VE GOT A THING FOR YOU Randy Anderson • Comstock Kin Vassey • Randy Anderson BMI • R. Anderson
2	#	21	BELL COW CREEK Gerry Baze • OL • Russ Gary Sherman Oak BMI, Music City ASCAP • B. Swan, D. Robertson
2	0	22	OTHER SIDE OF THE HILL Rusty Wier • Black Hat Glenn Sutton, Rusty Wier • Bee and Flower BMI • C. Pyle
10	18	23	RACHEL'S ROOM Bobby G. Rice • Door Knob Gene Kennedy • Door Knob BMI • A. Williams
2	#	24	WHAT A MEMORY YOU'D MAKE Sammy Sadler • Evergreen Johnny Morris • Bibo/Chappell/Robin Hill ASCAP • T. Rocco, C. Black, R. Bourke
6	19	25	LOOKING FOR A FEELING Marcia Lynn • Soundwaves Tommy Jennings • Waylon Jennings BMI • W. Jennings
14	12	26	ROUTINE The Kendalls • Step One Ray Pennington • Dejamus ASCAP • B. Regan
4	26	27	POWER OF A WOMAN Perry Lapointe • Door Knob Gene Kennedy • Chip'n'Dale ASCAP • L. Bright, D. Thompson
6	15	28	RAINY DAY LOVIN' R.C. Coin • BGM Ed Penney • Chiplin ASCAP • E. Penney, J. McBee
2	#	29	SUGAR-N-SPICE The Chattertons • Timestar Dennis Ritchie • Newwriters BMI • L. Chatterton
12	13	30	BUT I NEVER DO Brende Cole • Melody Dawn Hamid Smith • Melody Lady BMI • B. Cole



INDEPENDENT RECORD CHARTS

43 MUSIC SQUARE EAST. NASHVILLE, TN 37203

(615) 244-1027

This chart is complied and paid for by the Independent Record Charts of Nashville, TN and represents the reported playlists submitted by the IRC Radio Network to IRC.

Music Row Publications is in no way responsible for its content. All inquires should be directed to Independent Record Charts.

AUGUST 8, 1987

on what you're writing then there's someone to share the success and the joy with and it's a lot of fun.

MR: Does co-writing get you into a way of thinking that then makes it difficult to write by yourself?

Paul: No. I know that no one else is going to feel the same way about some ideas, and that's when I draw a line and say 'Ok, I'm going to have to write this myself.'

MR: As a co-writer how do you decide on an idea to work on?

Paul: Don Schlitz and I set aside every Monday and Tuesday to write in the mornings. So if an idea comes to us on Thursday, I'll call him or he'll call me and by the time Monday comes we've both had a chance to digest the it...sometimes we don't have an idea and we'll get one while we are together.

ADD ADLED

Also JVC & Sony Digital 2 track,

Tube EQ Rack, & Psychology 101

Don't draw a circle around yourself

Independent Engineer

(and/or) Producer

Have Ears Will Travel

615-646-4900

a language of our of communication, and that's what I

and say this is how it has to be done. 'Cause it

can be done any way...you can be driving

down the road and all of a sudden an idea will hit you and you can write it in a matter of min-

utes, so be prepared for that. You can write

anywhere, but I wouldn't go around making

your life miserable by thinking that everything that someone says should be written down. Relax and live your life. When an idea comes, it's not going to escape you. If you can conceive the idea and it's worth writing, then it'll be there. A lot of times when you get an idea you'll see a beginning, a general concept and an ending. Your general concept would be your chorus, your verses are your beginning and end. It's like telling a little story that ties things together.

stick with.

We all grow up with own. We have a way

Billy D. Hunter "This Darn Pen" **AXBAR Records** San Antonio, TX (512) 735-3322

Paul: Name me a song for an example. MR: The Forester Sisters new single "You Again" that you wrote with Schlitz. Paul: The idea for this song actually came from a negative viewpoint. Like 'Oh no, its you again.' It was originally expressed to me as the "You Again Syndrome," -after so many years together who am I stuck going to the movie with tonight-You Again...I just couldn't write on that. I don't want to experience that in my life, to feel that way about someone. So lets confess something that I do want to experience. I do want to experience the feeling that after going through it all, I can look back and say I've made a wise choice, that I would do it again, and it would be You Again. To me, that's a

MR: What is a good song idea?

There's a lot of things in our lives that are ugly but if we dwell on them we're going to be pretty sad. We have to learn to find the beauty in things. As artists paint a picture, they try to paint what's beautiful to them. Everyone has their own idea of what beauty is, I guess that's why people say beauty is in the eye of the beholder, so paint that beauty. If it's beautiful to you, it's worth writing about whether it ever hits the radio or not.

statement that's worth writing. It has an

element of beauty.

MR: Where do you find your song ideas? Paul: When I write, I like to think about what is always there, not what is trendy or going around at the time. The picture keeps coming to my mind of a middle aged man and woman who live on a small country farm. If I'm not saying things that they're going to understand and relate to, then I'm not saying the things I want to say, because they are the people I want to talk to.

MR: What about the youth market?

Paul: They need to respect their elders, and be able to understand those things as well. There is nothing wrong with a family sitting down together and all understanding the same thing, old and young alike. If I went around trying to please the young children that are growing up, I couldn't do it. They change so much and things are so different.

I do know that there are always going to be middle-aged people like myself who like the more stable and lasting side of life and want to make the best of everything. Especially your relationship with your wife and family. It needs to be the best it can be. That's where my ideas dwell, the well that I draw from, and those are the strings across my heart. If you could reach in and strum, that's the music they would play. I don't have to go around chasing trends...as long as I'm real and honest I'll be successful.

D

MUSIC ROW **AUGUST 8, 1987** 

# By Michael McCall



VINCE GILL The Way Back Home RCA 5923



Producer: Richard Landis

Moments on each of Vince Gill's past albums shimmered with a pure beauty and an individual strength. But those moments never sustained. His voice would haunt the lyrics on one song, then drift into nondescript casualness on the next.

On his third solo offering, the average for the first time leans more toward the powerful. Surprisingly, it comes because of his spirited, good-humored uptempo songs instead of the more somber ballads previously seen as his forte.

On "Let's Do Something," the LP's best cut, Gill steps out of his usual polite, slightly melancholy persona to suggest "let's do something, even if it's wrong" with a jaunty resolve that sounds like he means it. The peppy chorus harmony by singer Bonnie Raitt helps push the swing along.

Similarly, "Baby, That's Tough" and "Everybody's Sweetheart" show how a snappy beat can give Gill a kick he needs. The latter song is a pointed but loving missive to his wife, Janis Gill, who serves as one-half of the newly successful Sweethearts of the Rodeo. It deals with her success and how its demands cause them to spend more time apart.

The album's best ballad, "Radio," uses the same subject matter. It takes the over-worked country theme of turning to the radio for a friend in times of a loneliness. But when Gill sings, "When the heartache starts, I just turn the radio on," it carries a deeper meaning, since the song he wants to hear is by the woman he misses.

Still, a few ballads fail, largely because of lyrical weightlessness. The title song, for instance, probably will draw some attention because it deals with the

thorny issue of missing children. But Gill talks generally of the tragedy of kidnapping by a stranger. He sidesteps the more complex issue of a child-snatching by a parent during the emotional entanglement of child custody cases, which accounts for the overwhelming majority of kids labeled as missing.

Gill, as with most sensitive stylists, works best when his songs seem more personal—i.e., written in first person. That way, he truly brings a song back home.

TAMMY WYNETTE Higher Ground Epic 40832



Producer: Steve Buckingham

Tammy Wynette, in a surprising and most appropriate move, updates herself by joining country's new acoustic movement. It results in her most fitting, strongest vocal performances in more than a decade.

She gets harmony help from a variety of well-known names, including Emmylou Harris, the Gatlins, Vern Gosdin, The O'Kanes, Gene Watson, Vince Gill and others. But the more important support comes in the way her voice plays off of Mark O'Connor's fiddle, Jerry Douglas's dobro, Paul Franklin's sweet steel and Steve Gibson's guitar.

Unfortunately, the songs lean too hard on a sappy sentimentality. Occasionally, such as the soaring "Your Love," with harmony help by Ricky Skaggs, the beauty and conviction of the performance make the lyrics inconsequential. But given a good lyric, as on "All Through Throwing Good Love After Bad," the LP's best cut, Wynette proves just how vital she can still sound.

HANK WILLIAMS, JR. Born To Boogie Warner Bros. 25593



Producers: Barry Beckett, Hank Williams, Jr., and Jim Ed Norman

Whatever it is Hank Jr. was born to do—and he has thrived for decades singing about that subject—he surely wasn't born to parody himself. Of the 50-some albums he has made, he never has relied on such boneheaded original songs or such pale cover versions of good material as he does here. This is his worst album since he sang along with the Curb Congregation way back when.

In the past, Williams hit his stride by linking the outlaw movement with the Southern rock bands. He identified with Waylon and Lynyrd Skynyrd, and he combined those interests with a personal vision and a powerful way of summing up his unique position in life

Now he makes an obvious, extremely hackneyed attempt to tie the new country movement with the new Southern rockers. He uses Steve Earle, T. Graham Brown and others for background singers on one cut, for instance, and then on the following song, records the Georgia Satellites' great "Keep Your Hands To Yourself."

The ill-used chorus of young country stars sounds as generic as a high school choir, and the "Young Country" song they appear on is embarrasingly trite. "Our hair is not orange, we don't wear chains and spikes," he sings in all seriousness. No shit, Hank. Nor can Boy George lay a trout lineor shoot a dove from 30 yards, but I don't want to hear him degrade those who do.

His version of the Satellites' recent rock hit proves just how slyly masterful the Georgia band is on the original. The same goes for Williams' hammer-handed version of "Honky Tonk Women," where he turns Jagger's sexual dilemmas into a boastful tune of conquest.

The rest of the LP smacks of the same heavy touch. What makes it more disappointing is Williams had shown an increasing sensitivity and sophistication on recent works like "Major Moves," "5-0" and "Montana Cafe."

K. T. OSLIN 80's Ladies RCA 5924



Producer: Harold Shedd

The best sign of country music's renewed health is the large number of new artists who come from nowhere and quickly redefine the field to fit their vision. Oslin writes gentle, pop-flavored songs that adhere to basic formulas, but she proves just how flexible a rigid form can become in an intelligent writer's hands.

Her songs tackle complex subjects with clarity and an unmistakably personal (and appealing) point of view. She also sings them with a soulful, subtle touch. She uses her dynamic vocal range not to show it's there, but to shade or underline emotion. (Continued On Page 23)

ANGELLO'S SOUND STUDIO 16 trk. \$30 hr.

Dedicated to Quality & Customer Satisfaction

2905 Gallatin Rd.

228-0094

# DIRECTORY =

# ARRANGERS

Gary Caudel	321-3222
Al DeLory	292-2140
Wayne Jackson/Horns	
For Everything	
John Komrada	832-4219
Kenneth Krause	790-1462
Ron Kristy	. 269-6966
Chris McDonald	. 333-0395
Allen Moore	. 373-1119
Thomas Morley	. 883-7418
Michael M. Morris	. 360-3727
Tom Pallardy	. 321-4875
Bill Pursell	
Gene Sisk	. 298-3041
Buddy Skipper	. 385-0844
Tom Smith	. 383-8500
Jeff Steinberg	. 352-7502
Bill Walker	
Mitch Walker	
D. Bergen White	
Kristin Wilkinson	
Ted Wilson	
Dan Wujcik	. 646-6723

# **BOOKING AND** MANAGEMENT

Ace Productions
3407 Green Ridge Dr 883-2875
The Brokaw Co (213) 273-2060
Cliff Ayers Productions 62 Music Sq. W
Crescent Moon Talent 20 Music Sq. W
Marv Dennis & Assoc., Inc. 1002 18th Ave. S
Entertainment Artists 819 18th Ave. S
Harrison Tyner Intern, Inc. P.O. Box 25083 833-6693
Shorty Lavender Agency 1008 18th Ave. S
Buddy Lee Attractions 38 Music Sq. E
Limeliters, Inc. 50 Music Sq. W. #804329-2292
McFadden & Assoc. 818 18th Ave. S
Nashville Talent Showcase 2720 Nolensville Rd. #10 256-4711
Poling & Assoc. P.O. Box 121835
Roberts Ent. Corp. Hendersonville
Walter F. Sill, Inc. P.O. Box 25266
The Media Group (TMG) 818 18th Ave. S
Top Billing Inc. 1003 18th Ave. S
William Morris Agency 2325 Crestmoor Rd 385-0310
CARTAGE

Nash. Cartage & Sound . . . . . 256-4201

STUDIO INSTRUMENT RENTALS

(S.I.R.)

# CHARTER SERVICES



# COMPUTER SERVICES



# **MetroGnome**

Music Industry Software Consulting

Data Management Services 602 West Iris Dr. 298-4948



Single & Multi-user Computer Systems

#### **Music Business Software**

2820 Erica Place • P.O. Box 41006 Nashville, TN 37204 • (615) 383-2903

Stingray Computer Supplies Free Delivery . . . . Toll Free 1-355-1061

# COPYRIGHT MGMT.

Keeling & Co. Copyright Administration 385-0839
Jackie Peters & Assoc.
P.O. Box 22106 832-4534

# **DEMO SERVICE**

Budget Demos
Capstone Prod. 1302 S. Division #102
Magic Tracks
Mr. Mark's Demo Service259-2007/8
Nashville Demo Services 107 Music City Cir. #304 889-0138
Night Owl Recording 822-7730
Premier Studio Prod254-4455
The Song Cellar 803 18th Ave. S
Sound Control 2813 Azalea Pl
Steve's Music Room 383-6149
Top Tracks 1019 17th Ave. S

# DISC MASTERING

**Custom Mastering** 

114 1761 A46. G
Disc Mastering 30 Music Sq. W
CEODOSTOWN MACTEDS
<b>GEORGETOWN MASTERS</b> 33 Music Sq. W. #108-B 254-3233
The Lacquer Place 116 17th Ave. S
MASTERFONICS 28 Music Sq. E

Master Mix 1808 Division St.	321-5970
Nashville Record 469 Chestnut St.	Productions
Woodland Masteri	ing

# **EMPLOYMENT AGENCIES**

# RECORDING INDUSTRY REFERRALS

Job Placement Career Counseling 320-1455

1804 Grand Ave. Suite 'C'

# **ENGINEERS**

													040 4000
Richard Adler					,			٠	٠	٠	٠	٠	. 040-4900
Scott Baggett													. 833-6829
Paul Cohen													
Al Craig													
Mike Daniel													
Paul Goldberg													
Bill Halverson													
Al McGuire													
Jim McKell													
Steve Messer													
Lee Peterzell													
Benjy Qualls													
Gene Rice													
Dennis Ritchie													
David Roys													
EQUIPN	Л	Ē	3	٨	I	i	ī		(	ŝ	٧	۸	SES
	1	Ľ	_		v		ı		·	=	L		-

P.O. Box 40226, Nash. 37204 .256-5204
Carlo Cases 2 Music Cir. E
Nashville Custom Case 6602 Hwv. 100356-1532

Studio Instrument Rentals (S.I.R.) 

# **EQUIPMENT REPAIR**

# **Audio Repair**

**Expert Electronic Repair Warranty Most Brands** Open 6 Days A Week Speaker Reconing/Custom Racks 2 Music Cir. E. Carlo 259-0900

Kwik Electronics 896-0305 162 8th Ave. N. . . . . . . . .

# THE CLASSIC AX

1024 16th Ave. S., Suite 203 254-8058

Guitar/banjo/mandolin repair, refinishing, & customizing. Greg Krochman Personalized Service

Rose Guitars Custom Guitars & Repairs . . . . 822-6818

Jim Martin Rec. Equip									383-80	87
Joe Glaser Instr. Bldg.	&	Repa	ir						794-53	88

### **GRAPHIC ARTS**

COPIES UNLIMITED
120 20th Ave. S
Dakota Design
Dakota Design
Logos, Posters
Design Graphics
Art, Photography, Retouching 254-7734
Marketing Alliance847-2324
_
Marti Art
562 Doral Country Dr 646-9351
ROBERT K. OERMANN
Illustration, Logos, Design228-5721

# HORN SECTIONS

SAM LEVINE Contractor	Contraband Horns
Third Coast Horns	

Paul Ross, Contractor 256-8742
INSTRUCTION
Joey Arrow Voice & Stage Presence 226-4259
Steve Bryant Bass Guitar366-4294
Jocelyn Kasper Voice Training
Mark Smith Drum Lessons
Stan Lassiter Guitar Lessons868-9692
Robin Ruddy Banjo/Guitar/Beg. Pedal Steel .726-3225
Voice Lessons Bo Baseman383-4828
Voice Training Kathey Gratz
Mitch Walker Studio Number System 824-3670
Bruce Sweetman Violin-fiddle, theory383-7084
Voice Training & Coaching R. Grant-Williams297-7693
Harry Wilkinson Drum Instruction

# INSTRUMENT RENTAL

Sam Lewis	
Yamaha CP-70 & DX-7	. 747-5900
Nashville Cartage & Sound	. 256-4201

# STUDIO INSTRUMENT RENTALS

- \* AMPLIFIERS & GUITARS
- \* SYNTHESIZERS
- \* PIANOS & ORGANS
- \* DRUMS & PERCUSSION
- \* P.A. & AUDIO VIDEO SYSTEMS
- \* RISERS & STAGING
- \* REHEARSAL STUDIOS
- CARTAGE & STORAGE

**OPEN 7 DAYS A WEEK** 

615-255-4500 310 Fifth Avenue South

244-8132

# **JINGLE PRODUCTION**

Angello-Wallace Musical Identities	228-0094
Musical Image Prod. 226-1509,	889-4170
Sound Control Productions	292-2047

# LEAD SHEETS

	r Bissell				
Lead	Sheets/Copywork			٠	 646-1208

# L'encere-li-Luaer

Computerized Music Copying Service Engraved Quality at 25-75% Less! 615-25-MUSIC

Jan Esterline	360-3485
Keith Hyman	297-6826
Michael M. Morris Lead Sheets/Copywork	360-3727
Marianne Osiel	298-3837
Nashville Demo Service 107 Music City Cir. #304	889-0138
Jerry Salley	868-8400
Dean Slocum	226-1509
David Smart	824-1251
T P Productions	321-4875
Tricia's	383-3778
Musicwriter Lead Sheets	833-3265

Musicwriter Lead Sheets	
MUSIC PUBLISH	ERS
AlliSongs Inc. 2323 Pennington Bend	327-2910
Baby Huey	259-2008
Bakphil Music	865-4399
Beef Baron Music Inc. 1701 West End	. 242-7106
Blue Ridge Mountain	254-4455
Johnny Bond Publishing 7 Music Circle N	. 242-6875
Bug Music 1225 17th Ave. S	. 321-4593
Chappell 11 Music Circle S	. 244-3382
Coal Miners Music	. 259-9448
Coburn Music	. 255-9955
Famous Music	. 329-0500
Bobby Fischer Music	. 292-3611
Glen Cove Music	. 793-9655
Hapco Music Murfreesboro	. 890-5807
House of Longhorn Music	. 292-5215
Ida May Music 1820 Beechwood #16	. 297-1010
Iffin Music 38 Music Sq. E.#215	. 254-0825
I.S.P.D. Pub. 1400 South St	. 255-0561
Jimette Publishing	. 758-5081
Karlamor Pub	. 834-7567
Gene Kennedy Ent	. 383-6002
Lantern Music	.327-3110

Evening Light 38 Music Sq. E.#214
McCracken Music Grp 297-0005
Merit Publications 815 18th Ave. S
Mill House Music Inc. 1710 Roy Acuff Pl
M.T.M. Music Grp 242-1931
Music Pub. Corp. 815 18th Ave. S
New Clarion Music Group 1013 16th Ave. S
Peer-Talbot Music Group 7 Music Circle N244-6200
Requested Songs327-3270
Rosey Red Music
Sandbay Publishing256-0311
Scott Tutt Music
Box 121213
Screen Gems-EMI
Shedd House Music 1710 Roy Acuff Pl
Silkwood Music 1300 Division
Singing Roadie (714) 548-1908
Southern Writers Group 2804 Azalea Pl
Song Farm Music 1019 17th Ave. S
Song Source327-3270
Stafford & Engle Pub. P.O. Box 8721
Stick Horse Music 700 18th Ave. S.#5
Suitcase Full of Music
Preston Sullivan Music
1217 16th Ave. S
Surespin Songs 1217 16th Ave. S
Sweet Singer Music 822-6119
Swing Set Music
Tree Publishing Int. 8 Music Sq. W
Trend Music Group 242-2885
Triage Music327-3270
Warner Bros. Music Inc. 44 Music Sq. W
Wiljex Music Group 329-1944
Write Road Music 1030 16rh Ave. S
MUSIC STORES

# MUSIC STORES

# MR. MARK'S MUSIC

Nashville's largest dealer of quality used musical, stereo & recording equipment.

Call us for great prices on new equipment, too. 259-2007/8 1018 16th Ave. S.

Corner Music 2705 12th Ave.	S.						. 297-9559
Cotten Music 1815 21st Ave.	S.				,	,	. 383-8947



Tennessee's Only **Shop Geared Totally For The** Drummer/Percussionist

# D.O.G. PERCUSSION

3505 Nolensville Rd. 834-3335

Music City Music 3030 Nolensville Rd	832-7450
Shuff's Music 118 3rd Ave. N., Franklin	790-6139
Steel Guitar World	859-3636
Winklers 104 Gallatin Rd. S	868-6088

118 3rd Ave. N., Franklin	. 790-6139
Steel Guitar World	. 859-3636
Winklers 104 Gallatin Rd. S	. 868-6088
ORGANIZATIO	NS
AFTRA	. 327-2944
The Songwriters Guild	. 329-1782
ASCAP	. 244-3936
Association of Country Entertainers	. 248-2809
Audio Engineering Society	. 242-0022
ВМІ	. 259-3625
Country Music Association	. 244-2840
Country Music Foundation	. 256-1639
Gospel Music Association	. 242-0303
Int. Rock & Roll Music Association	. 297-9072
Int. T.V. Assoc	. 242-0022
Musicians Union #257	. 244-9514
Music City Song Festival	834-0027
N.A.R.A.S	255-8777
Nashville Assoc. of Talent Directors	327-1133
Nashville Entertainment Association	321-5662
Nashville Songwriters Association Int	321-5004
N.E.J.A	259-3790
Country Radio Broadcasters	327-4488
SESAC	320-0055
PIANO TUNII	
Preston Jones	
PLICTOCRAD	1111

# **PHOTOGRAPHY**

Lin Barber
Crichton Photography 292-6644
Patti Divita847-2324
Exposures 2011 Belmont Blvd
Factory Foto 38 Music Sq. E
Beth Gwinn P.O. Box 22817 385-0917
Rick Lance/Cheap Shots 847-5347
<b>ALAN MAYOR</b>

William O'Neill ......297-3066

Don Putnam Photographics

# **PHOTO** REPRODUCTION

Fabry Studios 

WALT MASSEY'S SERVICE, INC.



(615)327-4022

Star Photo Services . . . . .242-1883

# **PRO AUDIO**

Allstar Audio Systems New/Used Equip. Dealer . . . . . 834-8242



AUDIO-VIDEO CONTRACTING

#### Professional & Consumer **Electronics**

Johnny Spencer 833-5332 301 Natchez Ct.

Carlo Sound 

# & Accessories

256-0800 401 Spence Lane

Nicholson's 115 19th Ave. S
Roadwork Prod. 135 Space Park Dr. A5 331-0226/9
Studer Revox America 1425 Elm Hill Pike
Studio Supply Co. 1717 Elm Hill Pike, B9 366-1890
VALLEY AUDIO 2821 Erica Place
Valley People 2820 Erica Place

# PROMOTION

Advantage Promotion 115 Saunders Ferry Rd 824-5970
Sue Austin
MIKE BORCHETTA 321-5080
Carroll Communications 321-0010
Sam Cerami
Chart Attacks Box 120554, Nash., 37212 297-5245
Creative Prod. & Promo 1902 Marcella Dr366-6908
Rod Dale Ent. 3205 Crislyndale Ln227-6048
Chuck Dixon/Craig Morris Promotions 1021 16th Ave. S
Jerry Duncan P.O. Box 110791; 37222 331-4967
John Elvis James 38 Music Sq. E. #216
Fischer & Lucus, Inc



Uncle Fred Benson Western Region Country Promotion

P.O. Box 14856 (213) 433-5735 Long Beach, CA 90803



(815) 242-5001

# National Record Distribution —Promotion—

General Broadcasting Service 38 Music Sq. E., Suite 216 Nashville, TN 37203

Ed Keeley 646-9999
Tari Laes Co
P.J. Parks 38 Music Sq. E.#111
Tom McBee 50 Music Sq. W
Ann Morton P.O. Box 40364
Mull-ti-hit Promotion 50 Music Sq. W
N.S.D. Record Distribution
Carolyn Parks Promotion 356-7080
Premier Promo
Jack Pride Promo 50 Music Sq. W. #305320-0878



Stargern 43 Music Sq. E
TNT Promotions/Distributors
Tommy Dee



P.O. Box 110829 Nashville, TN 37222 (615) 776-2060

# CONTEMPORARY CHRISTIAN PROMOTION

# PROMOTIONAL MERCHANDISE

Creative Buttons
Buttons, Machines & Parts . . . . 385-4034
Marketing Alliance
Concession Specialists . . . . . . 847-2324



Creative Ideas through Quality Merchandise

Shirts, Jackets, Hats Patches, Jewelry Any custom imprintable item

(615) 327-3277

## **PUBLICITY**



 John Lomax III
 356-4684

 Network Ink, Inc.
 320-5727

 1012 18th Ave. S.
 320-5727

 Mark Pucci Assoc.
 (404) 873-4796

 Rose Feldman Co.
 822-0290

 Roy & Roy Public Relations
 Fran Dalton
 327-4441

 Sarah Stein Publicity
 383-7987



Zephyr Communications
Maureen Miller.....371-9648

# RADIO COMMERCIALS

# RADIO PROGRAMMING

Musicworks . . . . . . . . . . . . . . . . . 790-120

# REAL ESTATE

ATime Warp Away ...

Pet Close To Nashville.

Beautiful & Historic

Bell Buckle, Tenn.

HOMES & FARMS

ANDOUEST

On The Square Bell Buckle, TN COMPANY 684-2228/389-6015 Home: 684-1375

# RECORD PRESSING

SOUTHERN AMERICAN RECORD PRESSING CO., INC.

From tape to disc

367-1215

# RECORD LABELS

	_
16th Ave. Records	D
Alpine	7
A.M.I	
AMR Records/Tape Corp 329-9157	
Angelsong	
Bantam Records	
C.B.S. Columbia/Epic	
Capitol-EMI-America 320-5009	
Carlyle Records	
Castle Records (813) 694-1540	ń
Compleat Ent	5
Comstock (913) 631-6060	2
db Records (800) USA-1224 Ex 9000	7
Door Knob	
Evergreen	
GBS Records	1
Indigo	
Kansa Records	
Kass Records822-1670	
Killer Records	
M.C.A	
Moonshine	
Mosrite Records	
Mr. Mark's Records 259-2007/8	3
M.T.M. Records 242-1931	t
Orbit Records	3
Player Int	ò
Polygram/Mercury 244-3776	ò
RCA	)
Senator Records	)
Six-One-Five	)
Step One	
Sundial	
Sun/Plantation 385-1960	
Swanee	
Warner Bros	
7741701 51001	,

# RECORDING STUDIOS 4, 8 & 12 TRACK

Champ Sound 1705 Church St
English Valley
383 Forest Retreat
Hendersonville 822-6341
Outer City Sound
Premier Studio Prod.

1024 16th Ave. S	254-4455
Rocking Horse/Gatlin Bros. Mus 254 Cedarview Dr	
Sound Surgery 200 23rd Ave. N	327-0721
Spectracular Sound 2200 Belmont Blvd	297-4670



Dana Belser

(615) 297-5563 er (615) 297-1010

# RECORDING STUDIOS 16, 24, & MORE

AL JOLSON ENT.	0.40.4500
31 Music Sq. W	242-1580
2905 Gallatin Rd	228-0094
Audio Media 808 19th Ave. S	320-5985
Bennett House	790-8696
TTI/Bullet Recording 49 Music Sq. W	327-4621
The Castle Franklin, TN	791-0810
Champ Sound 1705 Church St	327-2979
Chelsea Studio 7118 Peach Crt	373-5222
County Q Production	331-4943
Creative Workshop 2806 Azalea Pl	385-0670
Digital Recorders 54 Music Sq. E. #305	244-0100
Doc's Place 394 W. Main, Hendersonville	822-0290
Eleven Eleven 1111 17th Ave. S	329-1111
Emerald Sound 1033 16th Ave. S	321-0511
Fanta Professional Services 1213 16th Ave. S	327-1731
Fireside 813 18th Ave. S	327-1150
Germantown Recording 1209 4th Ave. N	244-8019
Glaser Sound Studio 916 19th Ave. S	
Grand Central 1708 Grand Ave	
Hilltop Recording 902 New Due West, Madison	865-5272
L.S.I. 1006 17th Ave. S	327-4565

Mike Elliott's

# **Magic Tracks**

Recording Studio
Nashville's Most Creative Demo
Studio
829 Fitzpatrick Rd 883-1292



32 Track Digital Remix Room 20 Hz Monitor System

28 Music Sq. E 327-4533



Calrec by AMS Otari 32 Track **Digital** 

1808 Division St. 321-5970

Master's Touch 2714 Westwood Dr. . . . . . . . . . . . . 297-2246

# MR. MARK'S 16 TRACK RECORDING

\$24/hr. with engineer 1018 16th Ave. S. 259-2007/8

Music City Music Hall 30 Music Sq. W
1710 Roy Acuff Pl
Nashville Demo Service 107 Music City Cir. #304 889-0138
Nashville Sound Connection 11 Music Cir. S244-6373
Omnisound Recording Studio 1806 Division
Recording Studios of America 1510 Division
Room At The Top 1614 16th Ave. S 297-0005
Scene Three Inc. 1813 8th Ave. S
Scruggs Sound Studio 2828 Azalea Pl
Singleton Sound 3106 Belmont Blvd385-1960
Sixteenth Avenue Sound 1217 16th Ave. S
Sixteenth Avenue Sound Studio B



(615) 292-2047 24 track wleng.

still \$35 per hour



3102 Belmont Blvd. 383-1982

The Soundsho	op							
1307 Division								. 244-4149

Sound Stage 10 Music Circle S256-2676
Sound Track 2830 Dogwood Place297-2239
<b>STARGEM</b> 43 Music Sq. E244-1025
Studio 19 821 19th Ave. S



Mt. Juliet, TN 37122 615-754-0417

Ten Thirty Music Group	
1030 16th Ave. S	.242-1375
Treasure Isle Recorders	
2808 Azalea	.297-0700
Westpark Sound	
3212 West End #201	. 292-5838
Woodland Sound Studios	
1011 Woodland	. 227-5027
Young'un Sound	
114 17th Ave. S	. 244-5656

# RECORDING TAPE SALES

# AGFA 🐟 Recording Tape audio systems "

320-1600

205 22nd Avenue North+Just off Elliston Place Hours: Mon.-Fri.10-6 · Sat.10-5

# Scotch

Recording Tape

Nicholson's

115 19th Ave. S. 327-4312

37 Music Sq. E. 242-0022

Electra Distributors 401 Spence Ln.

256-0800

# REHEARSAL

Creative Edge Studio ......256-4696

# STUDIO INSTRUMENT RENTALS

- \* AMPLIFIERS & GUITARS
- \* SYNTHESIZERS
- \* PIANOS & ORGANS
- \* DRUMS & PERCUSSION
- \* P.A. & AUDIO VIDEO SYSTEMS
- \* RISERS & STAGING
- \* REHEARSAL STUDIOS

**★ CARTAGE & STORAGE** 

**OPEN 7 DAYS A WEEK** 615-255-4500

310 Fifth Avenue South

# RENTAL SOUND

Allstar Audio Systems Small/Large Systems834-8242
A Little More Sound 302-E Hill Ave255-0489
Allied Audio-Visual 401 Spence Lane255-1000



#### **Audio Force Of Nashville Brentwood** 373-2625

366-1890

Audio Rents/Nashville

Addio Helits/Nasilville
Bennett Stage Prod. Inc 333-2850
Earl Dawsons' Sound 563-2651
Nash. Cartage & Sound 256-4201
Roadwork Prod. 135 Space Park Dr. A5 331-0226/9
STUDIO EQUIPMENT RENTAL
RENTAL
<b>RENTAL</b>
RENTAL

# SPECIAL SERVICES Bluebird Cafe

ROBERT K OFRMANN
Gary Kincade Square Dance Caller
Executive Office Services 27 Music Sq. E
Elaine Hackerman Therapy Massage, Home/Office
Showcase Venue

#### ROBERT K. OERMANI

Music Journalism, Music History 



Full Service Production Walkie-Talkies

Antioch, TN 4038 Darlene Dr. 333-2850

Veeson Travel			
1201 16th Ave. S.	 		 . 320-7287
Manhaus Command			

Matthew Swanson Rd. Manager/Lights Tech/ Driver . . . (312) 864-3304, (615) 754-0059

Roadwork Production ..331-0226/9 135 Space Park Dr. A5

#### STAGE LIGHTING

Bennett Stage Prod
Empathy Productions Chip Weinstein256-2879
Interestate Theatrical Lighting

# STAGE RENTAL

259-4696

1203 Church St. . .

**GO WEST Presents** P.O. Box 24545 . . . . . . . 256-6151

# **STAGEWEAR**

# Judy of Nashville

"There's no business like sew business" Costume Rentals & Alterations

1805 Church St.

255-4403

# STRING SECTIONS





CARL GORODETZKY CONTRACTOR

615/383-6440

Tennessee 37205

# TAPE DUPLICATION

Allied Audio-Visual
Alpha Audio Inc. 39 Music Sq. E248-313
<b>AL JOLSON ENT.</b> 31 Music Sq. W
Audio Prints Franklin
Beaverwood Studios

133 Walton Ferry, Hendrsnv'le . 824-2820

Independent Producers Corp. 1609 McGavock St. . . . . . . . . . . . . 244-4236



50 Music Sq. W. #506 Nashville, TN 37203 Call Mack Evans (615) 329-1875

Cassette Copying & Duplicating

Custom Length Blanks Accessories & Packaging

Mr. Mark's Tape Copy . . . . . 259-2007/8 Song Pro 

# Mriter's TAPE COPY SERVICE

High Speed Service • Demo Studio Reasonable Rates

1905 Division St. (rear of building)

327-3196

## TIP SHEETS

Nash Song Plugger Assoc. . . . 256-3559

# The Streets Of Music Row

# ★ WORTH MENTIONING ★ WORTH MENTIONING ★ WORTH MENTIONING ★

» CPA Kerry O'Neil who writes our "Dollars and Sense" Financial column, has started Little Big Town Music (BMI) and Love This Town Music (ASCAP) publishing companies. O'Neil is the general partner in the newly formed limited partnership venture which has recently signed Bob DiPiero to an exclusive writer contract. DiPiero is best known for co-writing the song "American Made" which has become the foundation of Miller Beer's advertising campaigns. Also of note, songplugger Woody Bomar has been added as president of the new company.

In addition to the new publishing venture and his accounting business, O'Neil is also managing country artists John Anderson, Verlon Thompson and pop artists Nancy Montgomery and Mark Germino.

- » CBS Records/Nashville art director Bill Johnson was responsible for designing the striking Rosanne Cash cover on our last issue. Readers were also treated to his graphics expertise when he designed last January's Sweethearts Of The Rodeo cover.
- » Andrew & The Upstarts first album Uproar has been added to the Top Ten playlist of Radio France joining such other acts as Randy Travis, Steve Earle and Dwight Yoakam. The album is to be test marketed to 20 key US college stations this month.
- » Warner Bros./Nashville dominated the UK country album charts during the week of June 20. #3 was Always And Forever, #2 Trio and #1 Hillbilly Deluxe.
- » The former Tennessee Film, Tape and

Specializing in Residential Real Estate for the Music Industry

Candice & Jerry Fox

Office 377-2900 BARNES

Home

331-9596

PARADE OF STARS

America's oldest & most reliable weekly info source for publishers. Learn who's cutting and get your copyrights in the right hands. \$120 yr/ \$75 six months 1201 16th Ave S. Nash, TN 37212 (615) 320-7270

Music Commission has been restructured and renamed to: Tennessee Film, Entertainment and Music Commission as of July 1, 1987. The new commission will be composed of nine TN citizens appointed by the govenor who have expertise in the above areas. In addition the govenor will appoint an advisory council to assist and advise the commission in the performance of its duties. Dancy L. Jones is the commission's newly appointed executive director. The purpose of the TFEMC is to attract and bring the production activities of film, TV, music and other producers of entertainment properties to the state. 1-800-251-8594 or 615-741-FILM.

- » Roy Clark Hot Dogs will soon be hitting stores in Oklahoma, Kansas and Missouri. National distribution is hopeful for the near future. With Jimmy Dean Sausage and Roy Clark Hot Dogs, I'd be full of bologna if I tried to guess who will grab the next meat conces-
- » Riders In The Sky composed and recorded an original jingle for the Levi's 501 campaign.
- » The Nashville Entertainment Association's new officer slate includes: Brenda Haynes as Chairperson; Richard Thrall, President; Executive Vice President, Johnny Rosen; Secretary, Betty Clark; and Treasurer Tom Rashford.
- » The Coalition to Save America's Music was recently in Nashville giving industry leaders a chance to hear the new copy code scanner chip circuit. The CBS designed scanner chip circuitry encodes the music by passing it through a special filter which takes out a small sliver of the audio. This encoding is designed to disable the record circuits of DAT (digital audio tape) machines equipped with the copy code chips. The coalition is trying to obtain legislation which would force manufacturers of all DAT machines to include the copy code chips in their machines.

The protective encoding may be placed onto musical selections at the discretion of the copyright holder. A DAT machine can create a hundredth-generation copy of a compact disc with the same sound quality as the original recording. Citing losses as high as \$1.5 billion due to home taping the music industry views the new DAT machines as a serious threat. The listening sessions were held at Masterfonics new digital remix room. According to owner Glenn Meadows, "I listened for over an hour to various product that I'm familiar with. I could not hear any difference as a result of the copy code circuitry."

Music which has been encoded is protected even if it is played over the radio. It still will disable the record circuits in copy code scanner equipped DAT machines. The proposed legislation excludes professional quality, high end machines.

- » Music Row ® has been officially recognized as a registered trademark. Our logo will now be able to carry the ® notice which is granted by the United States Patent and Trademark
- » 12,000 fans showed up at Starwood Amphitheater to pay homage to musical deities George Jones and Merle Haggard. CBS Records used the opportunity to launch new artist Bobby Lee Springfield who opened the show with an enthusiastic set of neo-pompadour rockabilly originals including his new single "Chain Gang." His high energy sustained a polite crowd who was understandably anxious to worship their heros.

After seeing George Jones perform at Fan Fair I wrote "...it was great just to be there and hear the air rushing through those marvelous vocal pipes." This time was different. The possum stumbled through the set complaining about the sound, frequently starting and stopping in the middle of songs, repeating himself often, unable to concentrate and altogether singing with only a fraction of his ability. Even that fraction was enough to elicit some screams and applause from the fans, but most were disapointed and felt let down.

The mood changed abruptly however as the mighty Merle took the stage with his eight piece band and two backup vocalists. Merle's show is a little old fashioned, no laser lights, multiple costume changes, or complicated stage risers, but one thing that's timeless is great music, and they had plenty of it. Merle sang, played guitar and traded solos with a band that was fired up. The arrangements, instrumental solos, and the Hag's baritone voice gave the fans exactly what they had come for: a chance to see and hear up close the man whose music they had been living with for several decades of their lives.

—David M. Ross

MUSIC ROW

Mercury freshman DAVID LYNN JONES outpaced the pack to take home DISCovery honors this issue. What a delightful first record that boy has got, one of the freshest, funnest things from Music Row so far in 1987. Jones' only serious challenger was MCA's Dann Rogers, who coincidentally mines somewhat the same narrative rock-country fusion musical vein.

Independent labels turned in two exceptional, world-class singles this time-Tim Malchak's "Restless Angel" on Alpine and Dave Holladay's "No One But You" on Step One.

MCA's slate of releases is consistently fine this time; and Warners' Los Lobos/Billy Montana discs are first-rate, too. But for consistency of product (with some minor quibbling) I think that CBS deserves the Label of the Day award.

Yet it was RCA's lone release, BAILLIE & THE BOYS warbling "He's Letting Go," that captured my heart, my soul, my mind and my EARS to win DISC OF THE DAY.

#### THE BELLAMY BROTHERS "Crazy From the Heart"

Writers: David Bellamy, Don Schlitz; Producer: Emory Gordy Jr.; Publisher: Bellamy Brothers/MCA/ Don Schlitz, ASCAP; MCA 53154.

Ringing, rocking, righteous. Kudos, in particular, to the cutting, crafty guitarists in evidence.

#### BOBBY LEE SPRINGFIELD

"Chain Gang"

Writers: D. Morgan, B. L. Springfield, S.A. Davis; Producers: Sneed Brothers (Dennis Morgan & Steve Davis); Publisher: Little Shop of Morgansongs/Screen Gems-EMI/Theodore, BMI; Epic 34-07310.

Strong song and strong singing slightly undercut by thin production and odd vocal miking. I think the attempt here is to develop a raw, rootsy "retro" sound a la Dwight Y. I'm sorry: I want today's records to sound like today. I'll play an oldie if I want an old sound.

#### RATTLESNAKE ANNIE "Funky Country Livin"

Writer: L. Mack; Producer: Buddy Blackmon/Rattlesnake Annie; Publisher: Mack's Flying V, BMI; Columbia 38-07250.

Either mesmerizing or monotonous, depending on your "groove" or mood of the mo-

### TIM MALCHAK

"Restless Angel"

Writer: Tim Malchak; Producer: Johnny Rutenschroer & Tim Malchak; Publisher: Life of the Record/Malchak, ASCAP; Alpine 007.

Brilliant. Bursting with vocal personality. In a far-away and long-ago world, programmers picked records by their sound, rather than by their labels. In that world-or any just one-this would be an instant add and a sure-fire top-10. Keep at it, Tim. My hat is off to you for integrity, honesty, talent and perseverance.

# BILLY MONTANA & THE LONG SHOTS

"Baby I Was Leaving Anyhow" Writer: Harlan Howard; Producer: Paul Worley; Publisher: Tree, BMI; Warner Bros. 7-28256.

Pretty and insinuating. A Howard songwriting diamond.
AUGUST 8, 1987

#### **GENE WATSON**

"Everybody Needs a Hero"

Writers: T. Seals, M.D. Barnes; Producer: Billy Sherrill; Publisher: Two Sons/WB/Tree, ASCAP/BMI; Epic 34-07308

Awwwww Riiiiiiiight! I just got hit up the side of the head with a monster and, Lord, it feels great. Supreme Gene sings this with a mighty vengeance backed with a production full of vinegar and vim and barrelhouse energy. Terrific in the extreme.

#### DAVE HOLLADAY

"No One But You"

Writer: Max D. Barnes; Producer: Ray Pennington, Bunky Keels; Publisher: Tree, BMI; Step One 375.

Real nice hillbilly vocal married to a fine barroom weeper and a very tasteful understated production. I'd add this without a second thought if I were a radio man. As it is, I'm putting it right next to my turntable at home so I can hear it whenever I get that honky-tonk urge. Our music bizness questions of the day are: Why doesn't somebody as gifted as Ray Pennington get to produce for a major record label? or Why doesn't some major label distribute the uniformly-fine Step One output?

#### **DANN ROGERS**

"Just a Kid from Texas"

Writers: Dann Rogers, Russell Smith, Steve Diamond; Producer: Jimmy Bowen, Chip Hardy; Publisher: Humble Puppy/MCA/Jobete, ASCAP; MCA 53133.

Urgent and pulse-pounding. Youngster gets bonus points for his emotional tenor and for his convincing narrative songwriting style.

### **ALIBI**

"Roller Coaster"

Writers: Bryon O'Donnell; Producer: Colin Weinmaster; Publisher: Diclo/Snorkelson, PRO; Comstock 1856 (913-631-6060).

Potent country-rock. Act's flawless harmonies are strongest asset.

# JEFF STEVENS & THE BULLETS

"Geronimo's Cadillac"

Writer: Michael Martin Murphey & Charles Quarto; Producer: Nelson Larkin; Publisher: Mystery, BMI; Atlantic America 7-99433.

I remain in this act's corner, even though I don't think this sounds like a hit rendition. Flip, "Tamed By Love," sports a tougher production.

# **RICHARD & GARY ROSE**

"The Things You Do"

Writers: R. Rose, G. Rose; Producer: Richard & Gary Rose, Chuck Howard; Publisher: Terrace, ASCAP; Capitol 44055.

A flowery debut.

# DAVID LYNN JONES

"Bonnie Jean (Little Sister)"

Writer: David Lynn Jones; Producers: Richie Albright, Mick Ronson, David Lynn Jones; Publisher: Mighty Nice/Hat Band, BMI; Mercury 888733-7.

The most fabulous country-rock trucking song in decades. This one's got it all: Shuddering tremelo guitar; boy-next-door folkie vocals; below-the-belt beat; terrific song craftsmanship. Remember this name. A star is born.

# PETE DUFFY

"Chicago"

Writer: Peter A. Newman; Producer: Shawn K. Farr, Bud Williams; Publisher: Penny Thoughts, BMI; SF

Is there a floor below Bargain Basement in the recording studio building? I think the elevator just stopped there.

#### RICKY VAN SHELTON

"Somebody Lied"

Writers: J. Chambers, L. Jenkins; Producer: Steve Buckingham; Publisher: Galleon, ASCAP; Columbia

I was bored.

## JIMMY LEE HENRY

"Oh Mother Dear"

Writer: Elizabeth Simpson; Producer: none listed; Publisher: none listed, BMI; J-Sound.

Stop torturing that dog in the back yard.

#### **CHARLIE DANIELS BAND**

"Bogged Down In Love with You"

Writers: C. Daniels, T. Crain, J. Gavin, C. Hayward, T. DiGregorio; Producer: John Boylan; Publisher: Hat Band, BMI; Epic 34-7280.

Snarling, snapping, biting blues boogie. Kickin' production.



(Continued on page 23)

#### JAY BOOKER

"The Mule Won't Move"

Writer: Jay Booker; Producer: Terry Choate; Publisher: Screen Gems-EMI, BMI; EMI America 43035.

Southern rock cliches strung together. Instant oblivion.

### LARRY, STEVE & RUDY: THE GATLIN **BROTHERS**

"Changin' Partners"

Writer: Larry Gatlin; Producer: Chip Young; Publisher: Larry Gatlin, BMI; Columbia 38-

Nifty rhythm pattern issues a call to the dance floor. Melody begs to be sungalong with. Recommended radio fare. MUSIC ROW

# Cassette Express

"Quality Cassette Copies on Music Row"

<sup>the</sup>KABA Real-Time System Studer A810 Dbx and Dolby A & SR

Call Us: (615) 242-1766 31 Music Square West

Div of Al Jolson Enterprises, Inc.

# **Musical Chairs**

The Nashville Chapter of the National Academy of Recording Arts and Sciences (N.A.R.A.S.) recently elected new officers. Roger Sovine was re-elected president and Steven Greil is 1st vice president. The other vice presidents are: Barry Beckett, Alan Bernard, Joe Galante, Bruce Hinton and Steve Popovich. Bonnie Rasmussen is secretary and Jimmy Gilmer is treasurer... N.A.R.A.S.'s Star Walk at Fountain Square in Nashville's Metro Center will be the scene of dedication ceremonies on August 4 when cement plaques for the first group of Grammy winners inducted last winter are put into place.

A new Anne Murray Center, currently under construction in her hometown of Springhill, Nova Scotia (population 4,800), will display the artifacts and memorabilia associated with Murray's career and its development.

ALBUM CHATTER: MTM is building sales contests around the theme of a horse race for SKB's new album, *No Easy Horses*. They are offering a 6% discount to sales reps between August 19 and September 9 and an extra 10% free goods on the title cut single release...Dwight Yoakam's second album,

Hillbilly Deluxe, has gone gold in Canada ...Southern Pacific will take a break from the road in August to complete their third Warner Bros. album. The LP will be dedicated to the memory of Sandra Buffalo, founder and president of their fan club, who recently passed away...

The new bluesy Arby's spot, "Cool It Tonight," was composed and produced by Billy Adair of ABS Productions in Nashville. Chris McDonald was arranger and EJ Walsh engineered the project at Studio 19. Vocal tracks feature soul singer Billy Lockridge.

Songbird Digital hosted a Paul Davis album preview at Music Mill. The session was centered around producing a record entirely on the Synclavier® and featured their new direct-to-disk option.

Ampex Corporation's Magnetic Tap Division has introduced an 80-minute Digital Audio Cassette. Some CD producers, Ampex says, have elected to have 2 minutes of blank tape at the head end and tail end to reduce the possibility of high CRC activity, and 2 minutes for control data used by mastering equipment for auto-setup and equalization. This leaves a full 72 minutes for extended play.

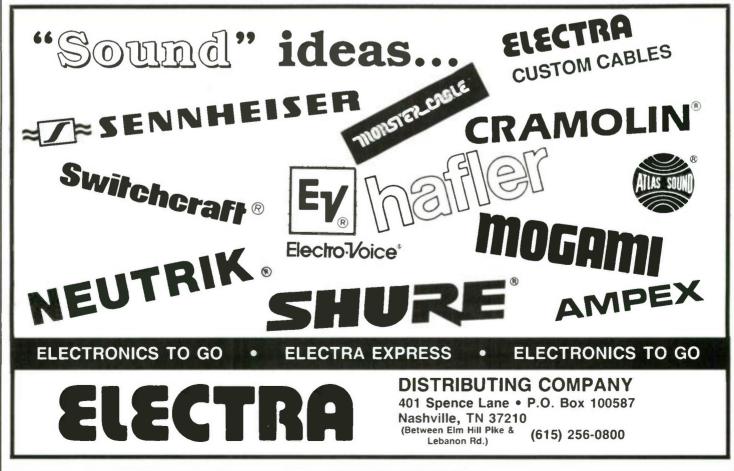
Michele Bloemer and Dorothy Smith, directors of TLC for Kids, Inc., have started Nashville's first state licensed Nanny Placement Agency. In addition to placing Nanny's in live-in or live-out positions in the area, TLC also offers a "nanny network" for their placed nannies to meet each other. For more information contact TLC at (615) 646-8251.

Two Oak Ridge Boys have landed endorsements in conjunction with their "Fast Lane" tour. Joe Bonsall is sporting Converse Tennis Shoes on stage these days, and Duane Allen can be seen on a 12-minute promotional video for the John Deere Company.

Maria Muldaur will be in Nashville on Saturday, August 15 for two shows, 9:30 and 11:00, at the Bluebird Cafe. Tickets are available at Ticketmaster for \$10.

Jerry Bentley has been appointed general manager, at Lee Greenwood, Inc.

Fran Graves and Associates Artists Agency and partners Zoe Tapscott and Curtis Conroy recently announced the opening of Zoe-Fran Music Company (BMI) and Tapscott-Graves Music Publishing Company (ASCAP).



PAGE 18

MUSIC ROW

**AUGUST 8, 1987** 

# **Indie Notes**

**A** new album featuring mostly unreleased material by the late Steve Goodman has been released by Red Pajamas Records. Goodman was working on many of the songs when he died of leukemia in 1984. Red Pajamas is located at P.O. Box 36E77; Los Angeles, CA 90036.

Door Knob Records artist Ogden Harless recently completed a video on his current single, "Somebody Ought To Tell Him That She's Gone." Door Knob has also released a new album, Deal Me In, by Harless, as well as a Gail O'Doski LP titled The First

Entertainer Mike Muldoon will showcase with his Spurs of the Moment Band at the Sutler Saloon on August 6.

Two up-and-coming artists, Maripat Davis and Randy Anderson, were given an opportunity to perform on national television via the Nashville Now show on TNN this summer. Davis recently announced that her father, film and television producer, writer and director Charles Davis, will be acting as interim manager following a split with former manager Richard Yancy.

Yellow-Jacket artist April has just finished studio work on her upcoming single, "One Of A Kind." ... Bobby Lee Caldwell has signed a recording contract with ESB Records and a publishing agreement with Bonnfire Publishing...Manager Randy Cudd reports that Southern Reign has signed with Step One Records.

Rusty Wier is performing throughout Texas promoting his new single, "Lover Of

# **Gospel Notes**

In two separate announcements, Word, Inc. vice president of A&R Neal Joseph, related that California-based rockers Allies have signed an exclusive multi-record contract with DaySpring Records, and New Canaan Records, the Southern/country gospel division of Word, has signed Bruce Carroll to a long-term recording and songwriting contract.

Donna Douglas is the newest addition to the songwriter roster of Lorenz Creative Services. One of Douglas's tunes, "He'll Find A Way," won the songwriting competition at the 1985 Christian Artists' Seminar in Estes Park, Colorado.

Grammy and Dove winner Sandi Patti and popular, Nashville-based Christian rockers Petra have each signed with the William Morris Agency for exclusive worldwide representation. do

The Other Side Of The Hill" from his current Kum-Bak Bar & Grill LP...Soundwaves artist Marcia Lynn is touring in support of her latest release, "Looking For A Feeling." She is slated to open shows for George Jones, Vern Gosdin and Bobby Bare...Liz Boardo is touring the Northeast and Canada in August. Dates include a heart fund benefit in Webster, Mass. with Lee Greenwood...

## Nannies, Nannies, Nannies!

We place experienced live-in/live-out nanies in quality homes. Salaries range from \$150-\$250 per week. No fee to nanny applicants.

> For more info call: TLC For Kids Inc. (615) 646-8251



# **STARLINERS**



# But Don't Take Our Word For It, Ask:

Gene Watson, The O'Kanes, Rosanne Cash, Sawyer Brown, T.G. Sheppard, and Waylon Jennings.

We create customized artist ID's and send them to all 257 R&R. Billboard. Gavin & Music Row reporting trade stations.

Stations receive personalized statements from your artist such as "Happy Birthday," "Just Say No," "Buckle Up," Station Slogans, and much more.

Get The Attention & Results Your Artists Deserve.

STARLINERS

Tim Riley (615) 646-3657

MUSIC ROW

# SURFEIT CITY U.S.A.

# Ten Things That Nashville's Music Industry Has Too Many Of

# By Pete Loesch

rdinarily, when a city undergoes a period of rapid growth, anguished residents (and mayoral candidates) harp on various deficiencies which must be rectified to accommodate the frenetic pace of office builders and luxury condominium developers.

In Nashville, for example, moments not spent in solemn reflection on the future of bingo are generally dedicated to bemoaning critical shortages of everything from parking places to "authentic" Mexican restaurants. These shortages should not, however, be allowed to obscure the many areas in which we suffer the embarrassment of excess.

Of necessity, in this pillar of music journalism, a list of these overabundant commodities excludes such weighty contenders as churches and waterbed advertisements. Herein revealed, then, are the scourges of SURFEIT CITY U.S.A.:

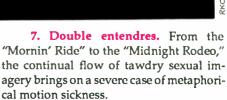
- 1. Showcases. Is there any piece of mail that more often induces us to lose our grip on reality than one loudly proclaiming "YOU MAY HAVE ALREADY WON!"? Yes—a glittery card bearing the fateful inscription: "You are cordially invited to a very special evening with...." It turns out, of course, that you don't have to be present to win; in fact, you can't be. If you've ever wondered why you must sign a register upon entering, remember: You're about to witness somebody's funeral.
- 2. CDs (contrived duos). Happily, acts such as the Judds and the O'Kanes have reacquainted country fans with the pleasures of genuine harmony singing. Unfortunately, however, the Music City majors eventually greet most of their solo artists with an induction notice—of where and when to report for Basic Duetting. The ground rules are authoritatively stated: the partner will be of the opposite sex, but on the same label; and the release will resemble a soap opera theme. "Too Many Times," indeed.
- 3. Country Radio Seminar panels. Every year, after all the finger-pointing and self-righteous rhetoric is distilled, the same immutable principles emerge: a) The business of a radio station is to sell advertising;



Custom • Repair • Rentals
101 E. Main St. Jonesborough, TN 37659
(615) 753-5401

b) The business of a record company is to sell records; and c) The charts are rigged.

- 4. Writers' nights. To be sure, the 16th Avenue accent on the vital role of songwriters is well-founded; and their renditions of their own compositions have provided some enduring musical memories. Nonetheless, in a community that desperately needs to develop acts capable of selling records, microphones are too frequently yielded to tunesmiths with marginal performing ability or aspirations. Writers' nights are, in large measure, symptomatic of the inordinate influence of song publishers and performing rights societies on Music Row. (Worse, they occasionally erupt without warning into a poetry recital.) As long as Nashville's few viable small venues are routinely commandeered to expose material tailored mainly for country radio...God help us-and spare us
- 5. Organizations. Is this Music City or Alphabet City? Not since FDR's New Deal has greater faith been placed in the healing power of acronyms. If record sales rose proportionately with devotion to all manner of "non-profit" entities, exalted officers, and Robert's Rules of Order, the "Third Coast" would surely move a veritable tidal wave of vinyl. And, even assuming that funds received by the likes of the Nashville Entertainment Association have not been diverted to the contras, Hoyt Axton's eternal question echoes above the din of the standing committees: Where did the money go?
- 6. Nostalgia merchants. Considering its reputation as a songwriting capital, Nashville's constant recycling of old pop and rock hits has always been irritating enough. What has lately become more alarming is the onslaught of odes to over-glamorized eras. As "Lost In The Fifties" begets "Homecoming '63," "Twenty Years Ago," and all the rest, one wonders whether youthful consumers (whom country music is supposedly courting) are equally as enamored of class reunions, "doo wah" days, and life in the past lane.



- 8. Retreads. That new acts wrote Music Row's paramount story line of last year is beyond dispute. Yet Nashville persists beyond reason in resurrecting musical chameleons who (in Chuck Berry's apt diagnosis) are simply too pooped to pop. Moreover, the industry still clings tenaciously to a "round robin" concept in which a one-time successful country singer-no matter how manifestly moribund and over the hill-must be accorded a stint with every major label before finally being dismissed from the competition. One company executive, defending his absorption of celebrated castoffs, contends that the public knows "who the stars are." He will likely find, to his chagrin, that the public knows who the stars were.
- 9. Cheerleaders. Seemingly united by a profound insecurity about Nashville's place in the entertainment universe, these industry insiders, trade associations, and "reporters" perpetually generate statistics, surveys, and profiles which assure us that more people have heard of Ralph Emery than William Rehnquist; that x% of Americans have watched an entire Music City News awards show; and that Ronnie McDowell has just recorded the finest album of his career.

10. Albums with less than ten tracks. After having introduced the "specially priced" Mini LP (whose per/cut cost exceeded that of its full-length brethren), RCA/Nashville has ushered in the ninetrack album. As deplorable as that policy is with respect to newly-recorded product, it is well-nigh scandalous insofar as "greatest hits" and other dubious compilations are concerned. Thus has the Nipper doggedly misconstrued the market's heightened emphasis on album cuts.

PAGE 20 MUSIC ROW AUGUST 8, 1987

Lyle Lovett, The Judds, and Reba McEntire Starwood, June 26 Clint Howard and the Blue Ridge Mountain Boys Station Inn, July 3 Whitesnake and Motley Crue Memorial Auditorium, July 7 Suzanne Vega War Memorial Auditorium,

July 17.

June/July All Star Break

Achievement Awards
Most underrated leadoff man: Lyle
Lovett (some teammates refer to him as
"Curly"), who, with an expanded band,
turned in a brief set of his own tunes,
including "Cowboy Man," "God Will,"
"An Acceptable Level of Ecstasy," and
"Farther Down the Line" as audience
members filed in for the Judds and Reba.

Best double play combination: The Judds, of course, although mama Naomi mostly yielded the mound to Wynonna while she cavorted around the outfield with the band. If there remained any doubt that the daughter's smoky alto can go a full nine innings, this performance shut it out. Naomi looks nice but her vocal contributions mainly amount to short relief. Wynonna, on the other hand, gets stronger with every outing and seems destined for a long career in the majors, with or without mama.

Coach of the Year: the consulting firm that choreographed Reba's careful movements, poses, and dress changes. In a continuing effort to give the fans a more entertaining and professional show, McEntire must be relying on the advice of performance experts. Sometimes it works well, sometimes it works less well, as when Reba and the band donned sunglasses and letter jackets (with big red R's on the chest) for the nostalgia-mongering "Take Me Back." (I know. I'm a stick in the mud. The fans probably loved it.) At any rate, Reba's beautiful voice shines through as the stunning instrument it is, no matter what the context. Her moving a capella encore of "Sweet Dreams" suggests that she needs no props at all to knock one out of the park.

Comeback of the Year: Clint Howard and the Blue Ridge Mountain Boys, who brought their vintage old-time bluegrass music and mountain humor to the Station Inn for a rare appearance. In the folk revival of the sixties Howard, Tom Ashley, Doc Watson, and Fred Price were lionized as the real article by urban folk music enthusiasts. In various combinations they recorded popular folk albums for the Folkways, Rounder, and Vanguard record labels. This night Howard and his

boys turned in an entertaining set of standards, including "Reuben," "New River Train," "Who Will Sing for Me," and "Will You Be Loving Another Man," as well as some original compositions.

Most Powerful Offense: tie between Whitesnake and Motley Crue. Went to see what all the fuss is about. Bon Jovi, Poison, Ozzy Osbourne, Judas Priest, Cinderella, and these two groups are all on the charts; the PMRC worries about what they're doing to Junior's morals; and we have Hocus Pocus, XXX, Audience, Roxx, and a bunch of other similar (very similar) bands right here in Nashville. In performance, songs by the Crue and Whitesnake really aren't that offensive, since it's hard to make out the words to anything other than the choruses. What does disturb are the misogynist sexual politics implicit (and often explicit) in the stage banter and in the visual backdrops (although one young woman in a pink negligee and white boots who dangled her legs from the first row of balcony seats didn't seem to mind). Commercially, these guys are heavy hitters. Musically, they're speed merchants without much control. Intellectually, they forgot to show up at the ballpark on game day. The Crue's stage effects, with explosions and lights aplenty, are better than the scoreboard at Riverfront Stadium after Eric Davis parks one. The whole thing must juice any fifteen-year-old little leaguer with a pituitary struck in over-

Rookie of the Year: Suzanne Vega, with her second album and a hit single out, making her first appearance in Nashville. Vega, looking like a diminuitive version of Shelly Duvall, played to the other side of the youth market, the sensitive intellectual types who have ideals and emotions (in the teen sense of both those words). Vega has plenty to offer adults too. "Tom's Diner" is an a cappella vignette of literary minimalism. "Ironboard/Fancy Poultry" makes use of "found" images, and the clever point of view in "Luka"—from the perspective of its subject—makes an eloquent statement about the pain and sorrow of child abuse.

The War Memorial Auditorium is a great place to see an act. Hope Go West Productions can pull in some more medium draws for the hall. (What about Freddie Jackson? Maybe a Texas all-stars jam with the Tail Gators, Evan Johns and the H-Bombs, the Wagoneers, and Ted and the Tall Tops? How about getting any one of those Lone Star acts in here for a club date?)

The Bears & Bo Didley, Exit/In, June 29 & 30, July 1.

The Bears are probably the best thing that could happen to Adrian Belew right now. Guitar heroes can so easily get caught up in technique that they forget about playing music and having fun; Belew has sidestepped that trap by forming a rock and roll band with old friends. The Bears' shows at the Exit/In on June 29 and 30 were joyous occasions, full of Beatlesque pop tunes and strange guitar solos. The second night's show included covers of "Elephant Talk," "Purple Haze," and half a chorus of "Sweet Home Alabama." Belew grinned and mugged his way through the shows, and it sure was nice to see a guitar hero having fun.

Speaking of guitar heroes, Bo Diddley played two shows at the Exit/In the following night, July 1. He was backed by a pick-up band that included a couple of members of the Kingsnakes. The first set was played to a crowd almost all of whom were over 35; a lot of them went away upset since Bo played only about half his hits, concentrating instead on working grooves and playing solos. The second crowd was a more normal crowd for the Rock Block and Diddley seemed more at ease in front of them; he played almost all his old material this time, including a couple of repeats from the first set, and he had this crowd dancing from the start of the show. -Brian Mansfield

George Strait Starwood Ampitheatre, July 11

Judging from the reactions of female admirers at his Starwood show, July 11, George Strait didn't have to do anything more than show up and smile, if he wanted to be a crowd pleaser. But Strait gives value for money: not only do the screamers get a Good-Looking Strong Silent Type to fantasize about, they also get more than an hour and a half of high-steppin' western swing, honky-tonk classics, and Strait's hit ballads (Tommy Goldsmith of *The Tennessean* counted 28 songs)—all seamlessly integrated.

Romantic ballads that seem merely pleasant on the radio, smoldered in the hands of Strait's crack eight-piece Ace in (Continued On Page 23)

#### steve messer

recording engineer/producer



nashville

833-9598

# Video Updates

The Storyteller, Tom T. Hall, will be taking his tales to the screen in an instructional video called "Writing Songs for Fun & Profit with Tom T. Hall." Hall, whose numerous songwriting credits include "Harper Valley PTA," "I Love" and "Old Dogs, Children and Watermelon Wine," coproduced the video with The Nashville Network. From the setting of his hillside cabin, Hall gives personal instruction on all aspects of songwriting, as well as interviewing music professionals who give their views.

T. Graham Brown's "Brilliant Conversationalist" recently became the second country video added to VH-1 this year. Capitol Records Southwest Regional Rep Dave Williams says, "The single has defi-

Nashville Song Plugger
Association
Strictly For The Professional

Larry Lee (615) 256-3559 39 Music Sq. E., Nash, TN 37203

Publisher/Writer

nitely picked up since the video was released." One outlet commented, "Men like the video—women like T. Graham."

Several bizarre Nashville locations were used for the filming of MTM artist Hege V's video, "Burial Ground of the Broken Hearted." Director Coke Sams and chief cinematographer Jim May meshed talents with executive producer Alan Bernard, CEO of MTM Records.

The Nashville Network has become actively involved in the "Take Pride in America" campaign, an effort to increase awareness of and respect for our country's public land. TNN will telecast live coverage of the first "Take Pride In America" National Awards Ceremony coordinated by the Department of the Interior and will host a reception for the award recipients in Washington D.C. Reception coverage will be seen on Wrap Around Nashville, Saturday, Aug. 8.

Television actress and singer Rebecca Holden has been cast as Elena in ABC's day-time drama, General Hospital.

Billed as the first ever country harpist, Lloyd Lindroth made an appearance on *Nashville Now* in July.



Newly signed artists Richard & Gary Rose (seated) listen to a final mix of their debut single "The Things You Do" as producer Charles Howard (left) and Capitol/EMI America label head Jim Foglesong smile in approval. The brothers co-produced the record at Sound Emporium.

# On The Road

July's salute to Smiley and Kitty Wilson at the Hyatt Regency in Nashville raised \$5300 to help defreay medical costs for the couple, both of whom have cancer. Buddy Lee and Chuck Eastman organized the event.

Top Billing International will send You Can Be A Star host Jim Ed Brown on the road in the fall when the talent contest travels to 50 cities, in association with local radio stations. Winners of the contests will get a chance to audition for the nationally televised program.

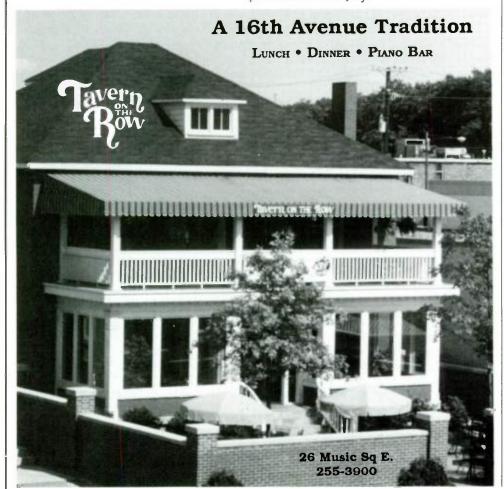
Tanya Tucker visited Toronto, Ontario, Canada recently to help her friend, world-famous designer Peter Nygard, celebrate the 20th anniversary of his manufacturing company and the opening of the Nygard International Building.

Anne Murray will tour the Midwest and Northeast in mid-August, including shows in Columbus, OH; Springfield, IL; Indianapolis, IN; Cincinnati, OH; and Syracuse, NY. Murray has sold over 20 million records worldwide during her 17-year career.

Don McLean will tour England this fall, returning to New York to play Carnegie Hall on Thanksgiving Eve.

The Jim Halsey Company has opened a marketing/special promotions arm. Pro Tours will coordinate marketing strategies for artists, promoters and special events.

Kevin Neal has been hired by Ronnie Milsap to represent him in all concert appearances for the newly formed Summit Entertainment Company.



# Disc-Claimer

# (Continued from page 17)

JANE RUSSELL

"When Will the Hurt Go Away"

Writer: Danny F. Caldwell; Producer: Danny Caldwell; Publisher: Danny Caldwell, BMI; C-Horse

Waltzing under hypnosis. Pathetically routine in all departments.

# LOS LOBOS

"La Bamba"

Writer: none (arranged and adapted by Ritchie Valens); Producer: Mitchell Froom; Publisher: Warner Tamerlane, BMI: Slash/Warner Bros. 7-28336.

I might be crazy, but I think this definitely belongs on country radio. On all radio.

#### **TOMMY CASH**

"Radio Lover"

Writers: C. Putman, R. Hellard, B. Jones; Producer: Dick O'Bitts, J. L. Wallace; Publisher: Tree, BMI/ ASCAP; RCI 2407 (914-592-7983).

I've been fond of this song ever since George Jones had it out a couple of seasons back. With this new version, perhaps the tune will get even wider exposure. It deserves it.

#### **BAILLIE & THE BOYS**

"He's Letting Go"

Writers: Pam Rose, Pat Bunch, Mary Ann Kennedy; Producer; Kyle Lehning, Paul Davis; Publisher: Warner Tamerlane/Heart Wheel, BMI; RCA 5227-7.

Two at-bats and two homeruns. I think I'm in love.

# **BIG AL DOWNING**

"Just One Night Won't Do"

Writers: Mac Gayden, Dave Gillon, Sam Hogin; Producer: Neil Wilburn; Publisher: Lawyer's Daughter/ Multimedia, BMI/ASCAP; VIne St. 105.

He's big, black, beautiful and BACK! Talk about a "Radio Hero." This guy is one to me.

### HONORABLE MENTION:

Mcl McDaniel/Love Is Everywhere/Capitol. P. J. Allman/Heart First/Kansa. Charly McClain/And Then Some/Epic. Sheldon Locke/Satin Sheets/Stargem. S-K-B/No Easy Horses/MTM. Allen Edwards/Houston Just Ain't Big Enough/ AEE.

Sheb Wooley/The Ballad of Jim & Tammy/TPL. Janie Frickie/Baby You're Gone/Columbia.

DON'T GIVE UP YOUR DAY IOB: T. C. Cantrell/No Reason To Go On/MCR. Morgan Ruppe/My Lord and I/Hummingbird of Clover.

# LIVE MUSIC REPORT

Continued from Page 19

hands of Strait's crack eight-piece Ace in the Hole Band with special guest, songwriter Dean Dillon on acoustic rhythm guitar. On the uptempo numbers—which Strait clearly relished—the band lit a fire under the crowd with covers of Bob Wills ("Milk Cow Boogie," "Take Me Back to Tulsa"),



Willie Nelson and his daughter Susie, look over notes for Susie's newly-published personal biography of life growing up her Dad, "Heart Worn Memories.

Hank Williams ("Lovesick Blues," "Jambalaya"), and Johnny Cash ("Folsom Prison Blues") that masterfully blended vintage stylings and modern country licks. Opening act Dan Seals was in fine voice that night, and the crowd enjoyed a set that ranged from his England Dan and John Ford Coley days ("I'd Really Love to See You Tonight") to his latest country hits ("I Will Be There," "Everything That Glitters"). But it was George Strait who was able to make his music sound like an essential part of country music's most vital traditions.

-Paul Kingsbury

### Delbert McClinton, Boardwalk Cafe

Delbert McClinton brought his show (and mostly new band) back to Nashville in May for one show at the Boardwalk Cafe. In his characteristically understated manner, McClinton took the stage after the briefest of intros and broke immediately into "Take Me To The River"—and the crowd went wild,

Audiences don't applaud politely at McClinton shows, they whistle, cheer and dance on the tables. The Bastard Kind of Beale Street commands his subjects as easily and subtly as he does his talented band of merry men. With a move of his hand, a brief glance or an interpretive turn of phrasing, McClinton guided the tightly woven group of musicians like the sun guides the planets.

Original songs like —"Back To Louisiana," and "Standing On Shaky Ground,"mingled with equally contagious borrowed tunes-"Baby, Baby, Baby" (Aretha)-building to a heated pitch by the end of two tooshort sets. And by that time, no one in the joint was seated, unless it was on someone else's shoulders. They were dancing in the aisles even where there were none.

-Valerie Hansen

# ALBUM REVIEWS

Continued From Page 11

A good indication of her strength is shown when many of the album cuts are just as unforgettable as the two initial hits, "80's Ladies" and "Wall Of Tears." Songs like "Do Ya," "Old Pictures" and "I'll Always Come Back" feature the same warmth, humor and sharp detail as the better-known songs. And if "Younger Men" doesn't become one of the bigger anthems of the year, it is only because older men control what gets on the radio.

# MacFactory

120 20th Avenue, South Nashville, Tennessee 37203 (615) 327-1758

Desk top publishing at vour fingertips!

Use the Macintosh to create your own graphics and charts, word processing, brochures. Use your imagination.

Let MacFactory show you how!

# TOP TRACKS

Recording Studio

12 Tracks For \$25 hr.

Great Demo Service Full Band \$175; Basic Demo \$75, Lead Sheets \$25

> Complete Master **Production Services**

> > 'Let Our Sound Sell Your Song'

1019 17th Ave. S., 'D' Nashville, TN 37212

RECORDING STUDIO Open 24 Hrs.

(615) 321-4876

**AUGUST 8, 1987** 

MUSIC ROW

# OUR NEW EQ SOUNDED GOOD HERE...



The "Bothy" at the bottom of our garden is where we work on advancing console design concepts.

In there the latest improvement to the sonic performance of our consoles — the new EQ — was initially developed.

But we didn't stop there. We took the EQ into our own fully equipped 48 track studio where we tested it and analysed it, but most important of all we listened to it — exhaustively.



It's just one example of the way we continue to enhance the sound of the SL4000E Series Master Studio System to keep ahead in the technology race. And if you already have an SL4000E Series you can stay ahead too, as the new EQ is easily retrofitted to all existing consoles.

There is also a new SSL Studio Computer, the G Series, which with its fast processors and vast data storage capacity enables processes that used to take minutes, to be carried out in seconds. The G Series too is fully retrofitable.

With these improvements, and more to come, shouldn't you be using the only totally integrated audio mixing system in the world?

AND SOUNDS
EVEN BETTER
HERE

# Solid State Logic Oxford • Paris • New York • Los Angeles

Begbroke, Oxford, England OX5 1RU • (08675) 4353

1 rue Michael Faraday, 78180 Montigny le Bretonneux, France • (1) 34 60 46 66
101 Park Avenue, Suite 2506 • New York, NY 10178 • (212) 315–1111
6255 Sunset Boulevard • Los Angeles, California 90028 • (213) 463–4444