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# MUSIC ROW

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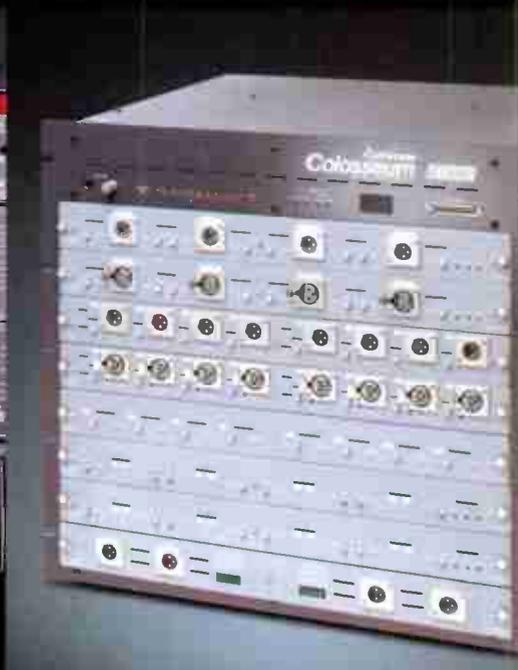


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David M. Ross  
**Publisher/Editor**  
 d.ross@musicrow.com

Charlene Blevins  
**News Editor**  
 c.blevins@musicrow.com

Chuck Aly  
**Features Editor**  
 c.al@musicrow.com

Susana Ross  
**Administrator**  
 s.ross@musicrow.com

Brecca Beauchamp  
**Art Director/Prod. Mgr.**  
 b.beauchamp@musicrow.com

Eileen Shannon  
**Receptionist**

Alan Mayor  
**Photography**

Robert K. Oermann  
**Single Reviews**

O'Neil Hagaman  
**Financial**

### Contributing Writers

Lisa Berg, Paulette Flowers, Michael Hight,  
 Craig Havighurst, Steve Hood, Bob Paxman,  
 Rusty Russell, Janet Williams, Ron Young

### SUBSCRIPTION INFORMATION

Send name, address, and payment to:

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# 1999 In Charge

The shadow of the new millennium has begun to eclipse 1999. Expectations of new business models and concerns over how we will adapt to them have alternately paralyzed and energized us. There is great promise ahead, but change can be a cruel master that rewards the sanctity of invention only when accompanied by flawless execution.

At this time last year we grieved the passing of Almo Sounds, Arista Latin, Career, Imprint, Magnatone and Rising Tide. The campus has calmed somewhat during the past 12 months, although the merger of MCA and PolyGram caused Decca to close its doors, and leaves us with one less label conglomerate.

This year marks the eleventh edition of *In Charge*. Because this tome attempts to chronicle those dynamic individuals redefining a constantly changing industry, our challenge is to search out the team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task—but a labor of love. Regardless, the annual contents of *In Charge* contain a wealth of information about Nashville's music industry and, when looked at as a series, highlights the faces and personalities of those whose combined achievements, trials and tribulations will likely reshape the destiny of our city's renowned music machine.

Our goal with this guide (*In Charge* should not be confused with some kind of social register) remains to **present and profile the most influential figures in the Nashville-based entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others.** As always, we have tried to approach this subjective task in an objective manner and, as always, we welcome your suggestions for next year's book.

This edition contains four important areas worthy of your attention: **The Gallery** profiles approximately 500 individuals in alphabetical order; the **Label/Staff** listings have been enlarged to include a wider variety of Nashville's ever-growing independents; the **Professional Categories** section which groups our decision makers by industry area; and the **Job Affiliation** index which lists all the companies represented.

*In Charge* would not have been possible without the stellar efforts of the *Music Row* team; Editors Chuck Aly and Charlene Blevins; Art Director Brecca Beauchamp; Researcher Eileen Shannon; and Administrator Susana Ross.

One truth remains—without our readers and loyal advertisers this information train would screech to a halt. So once again we say a heartfelt, "Thanks for reading."

Sincerely,



David M. Ross, Publisher

APRIL 23, 1999 • VOLUME 19 • NUMBER 7

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## ON THE COVER: SHANE MINOR



**Label:** Mercury  
**Current Single:** "Slave To The Habit"  
**Current Album:** Shane Minor  
**Current Video:** "Slave To The Habit"  
**Current Producers:** Dann Huff  
**Hometown:** Modesto, California  
**Management:** ESP Management, Bud Prager  
**Booking:** Creative Artists Agency, Ron Baird  
**Hits:** "Slave To The Habit"  
**Birthdate:** May 3  
**Outside Interests:** Golf, telecommunications, film  
**Musical Influences:** Eagles, Rolling Stones, Merle Haggard  
**Favorite Album:** *The Long Run*, Eagles; *Merle Haggard Box Set*; *The Woman In Me*, Shania Twain

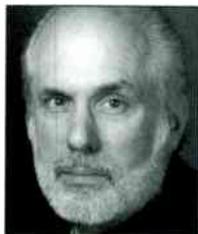
The mean streets of Music City don't scare Shane Minor. He started riding steers at age nine, bulls by age 12, and later became an officer with the Los Angeles Police Department. His first assignment was in the Watts area of South Central LA—an area dominated by gangs and violence.

All the while, though, Minor had been doing gigs and singing anywhere he could. Realizing law enforcement was just not his calling ("I was never cut out to do that. I'm not some bad-assed guy," he says), Minor began concentrating on his songwriting and recording demos, one of which made it to Dann Huff through veteran manager Bud Prager. Huff and Minor worked together for several years developing Minor's talent and sound. The result of that work bowed this month on his self-titled debut.

Oh, and he's a relative of Wyatt Earp.

# The Gallery

CITY IS NASHVILLE, STATE IS TENNESSEE, UNLESS OTHERWISE NOTED.  
SEE PAGE 90 FOR COMPANY INDEX; PAGE 84 FOR PROFESSIONAL CATEGORIES INDEX.



**BRUCE ALLEN**  
*President/Bruce Allen Talent*  
406-68 Water St.  
Vancouver, BC Canada  
V6B 1A4  
Tel: 604-688-7274  
Fax: 604-688-7118  
info@bruceallen.com

Has owned this company for 25 years. Manages Martina McBride, Bryan Adams, Anne Murray, Kim Stockwood, Econoline Crush, Bob Rock, Bruce Fairbairn and WCW Wrestler Bret "The Hitman" Hart. • Board, CMA • Hosts one-hour weekly radio talk show in Vancouver; avid sports fan; climbed Mt. Kilimanjaro



**JEFFERY A. ALLEN**  
*VP Finance/Sony Music Nashville*  
34 Music Sq. E., 37203  
Tel: 742-4321  
Fax: 742-5734  
jeff\_allen@sonymusic.com  
Contact: Allen Butler, Pres.

Has been with Sony since January 1995. Previously VP Finance, Liberty Records and Director of Banking and Insurance for Capitol-EMI Music. • Board, W.O. Smith School • Golf, motorcycles, political satire



**MICHAEL R. ALLEN**  
*VP/Starstruck Entertainment*  
40 Music Sq. W., 37203  
Tel: 259-5225  
Fax: 259-5226  
mallen@starstruck.net  
Contact: Narvel Blackstock, CEO

With company over 10 years. Works as management liaison for Reba McEntire in all touring aspects. • CMA, ACM, IAFE • Reading, sports, fishing

**PAUL ALLEN**  
*Executive Director/Country Radio Broadcasters, Inc.*  
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Tel: 327-4487  
Fax: 329-4492  
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**SHARON ALLEN**  
*Publicist/The Brokaw Company*  
P.O. Box 125, 37202  
Tel: 297-8828  
Fax: 297-8801  
sljallen@aol.com  
Contact: Sanford Brokaw

Heads Nashville office of this firm which represents Suzy Bogguss, Deana Carter, Mark Chesnutt, Toby Keith and Ricky Skaggs.



**KATHY ALLMAND**  
*President/FrontPage Publicity*  
1000A Grandview Dr., 37204  
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Fax: 383-0866  
Contact: Lanie Miller, Maura Mooney

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*Owner/CGP Enterprises/Recording Artist*  
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*President/Mike Atkins Management*  
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Tel: 345-4554  
Fax: 377-3960  
MShipsey@aol.com  
Contact: Alleyne Sobol

Personal manager for Point of Grace, 4 Him, Jaci Valesquez, Wayne Watson and Scott Krippayne.



**ALISON AUERBACH**  
*Owner/Alison Auerbach Public Relations*  
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Tel: 329-0025  
Fax: 329-0403  
AlisonAPR@aol.com

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**SUE AUSTIN**  
*VP Creative Services/The Curb Group*  
47 Music Sq. E., 37203  
Tel: 321-5080  
Fax: 327-1964  
saustin@curb.com  
Contact: Dennis Hannon, Executive VP/GM

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**JANICE AZRAK**  
*Senior VP Artist Development/Warner/Reprise Nashville*  
20 Music Sq. E., 37203  
Tel: 748-8000  
Fax: 214-1467

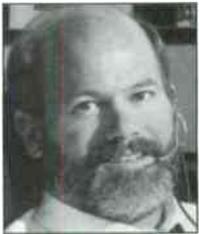
With label 22 years. Primary duties include producing videos and artist development. • CMA, ACM, NARAS, Leadership Music



**CONNIE BAER**  
Senior VP Marketing & Artist  
Development/Giant Records  
Nashville

1514 South St., 37212  
Tel: 256-3110  
Fax: 259-4011  
Contact: Doug Johnson,  
President

With Giant since September '97. Oversees Marketing, Artist Development, Video and Creative Services. • Board, Leadership Music; NeA; NARAS, ACM, CMA • Running, reading, cooking, yoga and pantomime



**RON BAIRD**  
Agent/Creative Artists  
Agency

3310 West End Ave. #500,  
37203  
Tel: 383-8787  
Fax: 383-4937  
rbaird@caa.com

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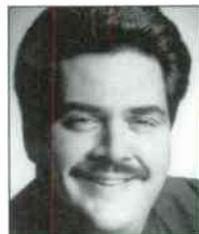


**JEFF BALDING**  
Co-owner, Producer,  
Engineer/Underground  
Sound

428 6th Ave. S., 37203  
Tel: 242-2442  
Fax: 254-6491  
jef@undergroundsound.com  
Contact: Mike Simmons,

Operations Manager

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**TOM BALDRICA**  
VP National Promotion/RCA  
Label Group/BNA

1400 18th Ave. S., 37212  
Tel: 301-4403  
Fax: 301-4475  
tom.baldrice@bmge.com  
Contact: Butch Waugh,  
Senior VP/GM

Manages the BNA Promotion department.  
With the company five years. • Collects baseball  
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Fax: 457-2005  
lbalman@  
wordentertainment.com

Contact: Marie Lehman,  
Corporate Events and Artist Relations Manager  
With company 14 years.



**CRAIG BANN**  
VP Promotions &  
Marketing/AristoMedia

1620 16th Ave. S., 37212  
Tel: 269-7071  
Fax: 269-0131  
cbann@aristomedia.com •  
www.aristomedia.com  
Contact: Jeff Walker, Pres.

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• Sports, reading

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President/RBI Productions

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Goodlettsville, TN 37070  
Tel: 327-1245

Fax: 859-7284  
dugout56@aol.com

Contact: Traci Sterling Bishir, Production Mgr.

Produces Steven Curtis Chapman and Point  
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Board of Governors, NARAS; Leadership Music,  
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**PAUL BARNABEE**

VP Finance/RCA Label Group

1400 18th Ave. S., 37212  
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paul.barnabee@bmge.com  
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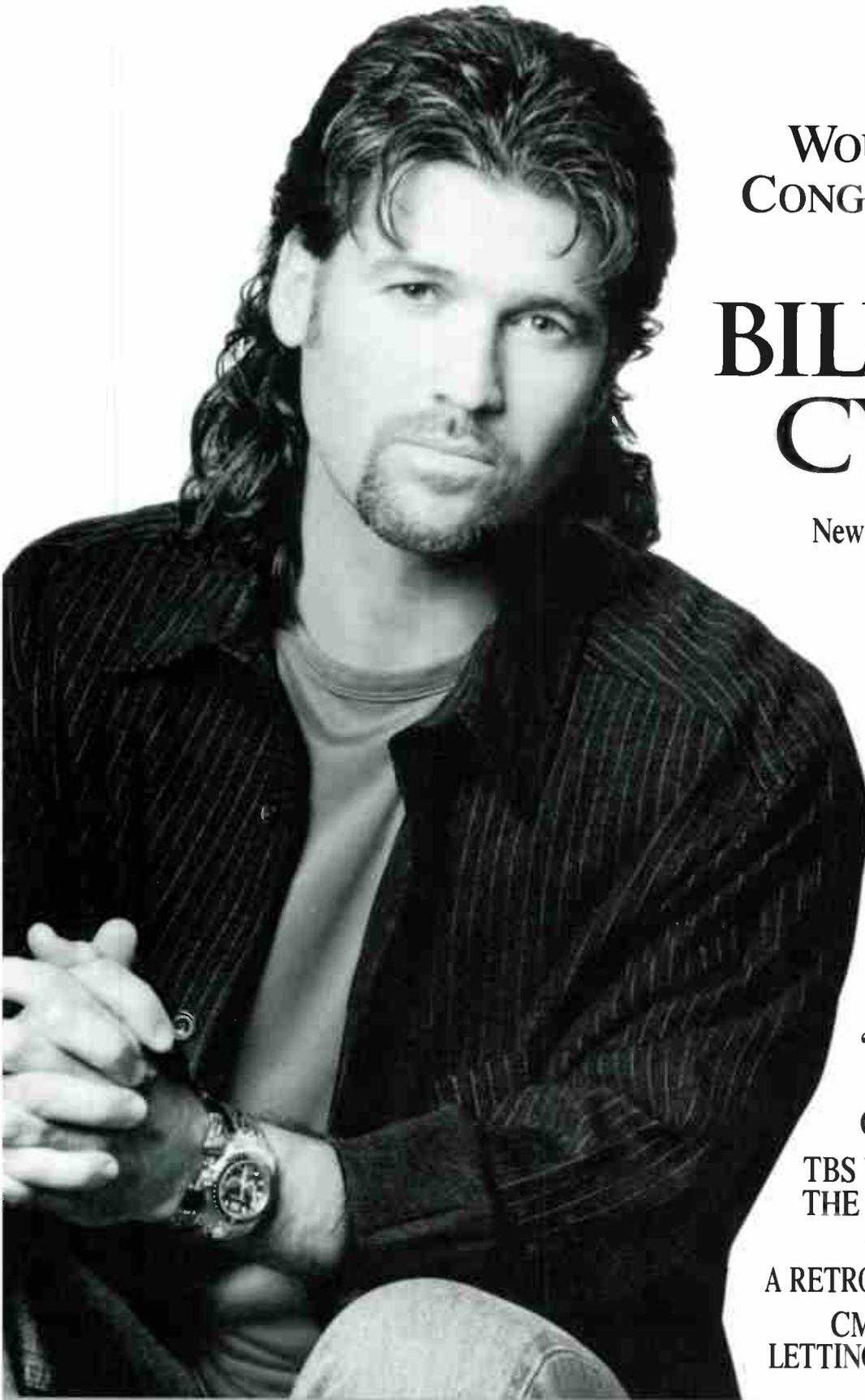
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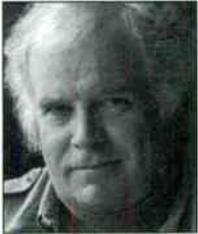
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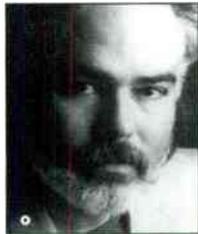
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**RICK  
 BAUMGARTNER**  
*VP National Promotion/  
 Atlantic Nashville*  
 1812 Broadway, 37203  
 Tel: 327-9394  
 Fax: 329-2008  
 rick\_baumgartner@wmg.com  
 Contact: Rick Blackburn,  
 President

Coordinates all promotion efforts of Atlantic  
 Artists at radio. • ACM, CMA • Golf, golf, and  
 more golf; reading, spending time with family—  
 Donna, Bethany and Mike



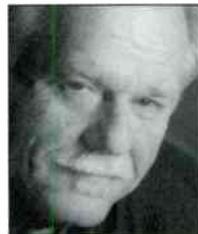
**WILL BEASLEY**  
*Director, Music Business  
 Development/Nashville Area  
 Chamber of Commerce*  
 161 4th Ave. N., 37219  
 Tel: 259-4781  
 Fax: 256-3074  
 wbeasley@  
 nashvillechamber.com •

www.nashvillechamber.com  
 Contact: Mike Rollins, President  
 Serves as the liaison between the entertain-  
 ment industry and the traditional business com-  
 munity. Beasley is charged with the development  
 and coordination of PARTNERSHIP-2000 Music  
 Industry Initiative. • CMA, NeA, NARAS, GMA,  
 AFIM, NSAI, MCVRPS, SPARS, Leadership Music  
 • Renovating a Victorian house in Edgefield, col-  
 lecting antiques, learning mandolin



**TOM BECCI**  
*Senior VP Finance/  
 Capitol Nashville*  
 3322 West End Ave.,  
 Flr. 11, 37203  
 Tel: 269-2000  
 Fax: 269-2023  
 capitol-nashville.com

Contact: Pat Quigley, President/CEO  
 With the label since 1993. Responsible for  
 finance, business affairs, information technology  
 and office administration. • NARAS, CMA, ACM  
 • Sports, cooking



**BARRY BECKETT**  
*Partner/BTM Records;  
 Owner/Beckett Productions*  
 33 Music Sq. W. #106A,  
 37203  
 Tel: 742-0900  
 Fax: 742-4803  
 btmrecords@aol.com  
 Contact: Gina Cheshire,  
 Production Coordinator

One of Nashville's most accomplished pro-  
 ducers, Beckett has lately guided the studio  
 work of such acts as Lynyrd Skynyrd, Etta  
 James, William Topley, The Buffalo Club, Wayne  
 Toups, Vern Gosdin and Neal McCoy. Former  
 owner of Muscle Shoals Sound Studio. • CMA,  
 NARAS, NSAI, ACM, NeA, AFM



**BOB BECKHAM**  
*President/HoriPro Ent. Group*  
 1819 Broadway, 37203  
 Tel: 329-0890  
 Fax: 329-1874  
 Contact: Ronnie Gant,  
 Professional Manager  
 Beckham headed  
 Combine Music for 23

years and has been with HoriPro more than eight  
 years. • Board, Bill Hall Scholarship Fund; found-  
 ing member, NeA; member, CMA, ASCAP, BMI,  
 NARAS, NSAI • HoriPro golf tournament



**ROBERT BEESON**  
*VP/GM/Essential Records*  
 1 Maryland Farms #200  
 Brentwood, TN 37207  
 Tel: 373-3950  
 Fax: 221-3352  
 essentialrecords.com  
 Contact: Dené Williams,  
 Administrative Assistant

Oversees creative direction and administra-  
 tion of the label.



**RENEE BELL**  
*VP A&R/RCA Label Group*  
 1400 18th Ave. S., 37212  
 Tel: 301-4309  
 Fax: 301-4303  
 renee.bell@bmg.com  
 Contact: John Johnson

With the company over  
 three years. Responsible  
 for signing The Mavericks and David Lee  
 Murphy while at MCA as well as Sara Evans, The  
 Warren Brothers, Jason Sellers and Jim  
 Lauderdale to RLG.

**DAVID BENNETT**  
*VP/GM/The Filmworkers' Club*  
 1006 17th Ave. S., 37212  
 Tel: 322-9337  
 Fax: 322-9344



filmworkers@mindspring.com  
 With the firm three  
 years, Bennett supervises  
 the day to day operations  
 and spearheads marketing  
 initiatives of this multi-mil-  
 lion dollar post production  
 facility that specializes in  
 music videos. • President,  
 Friends of Watkins Institute, Nashville Film  
 Advisory Board • Martial arts expert in Wado-  
 Ryu, karate, Iaijudo, Jodo; cooking, wine collect-  
 ing and parenting

**LYNN BENNETT**  
*President/Owner/StagePost*  
 255 French Landing, 37228  
 Tel: 248-1978  
 Fax: 242-8861  
 lynn@stagepost.com

Bennett owns and operates this long-stand-  
 ing post production house.



**CRAIG BENSON**  
*Owner/Craig Benson  
 Law Offices*  
 1207 17th Ave. S. #300,  
 37212  
 Tel: 320-0660  
 Fax: 320-0909  
 portianut@home.com  
 Contact: Sher Bach,  
 Executive Assistant

In business 23 years. Handles major intellectual  
 property transactions, consulting and brokerage  
 both nationally and internationally; all aspects of ent-  
 ertainment law. London Office: 72 Marylebone Lane,  
 London, England W1M5FF • All things Porsche



**ED BENSON**  
*Executive Director/Country  
 Music Association*  
 1 Music Circle S., 37203  
 Tel: 244-2840  
 Fax: 242-4783  
 ebenson@CMAworld.com  
 Contact: Teresa George,  
 Sr. Director, Communications

With CMA 20 years. Provides overall leader-  
 ship and direction, plus unbridled enthusiasm, for  
 the important trade music association. • Chamber  
 of Commerce, Leonard Bernstein Center, ASAE,  
 ATAS, NAPM, NARAS, Leadership Music • Golf



**ILENE BERNS**  
*Owner/WEB IV Music,  
 Sloopy II, Inc., BANG II  
 Records*  
 1707 Division St. #200,  
 37203  
 Tel: 345-1000  
 Fax: 313-7749  
 Contact: Nancy Mitchell, VP

Former owner of Bang Records has signed  
 and worked with artists including Neil Diamond,  
 Van Morrison, Peabo Bryson and Brick. Currently  
 runs the publishing companies, the record label  
 and manages Paul Davis. • CMA, NARAS •  
 Tennis, travel

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**Email: [aonenash@bellsouth.net](mailto:aonenash@bellsouth.net)**

**Web: [www.audio-one.com](http://www.audio-one.com)**

## GEORGE BETTS

**VP/GM/Henninger Elite Post of Nashville**

1025 16th Ave. S. #302, 37212

Tel: **327-8797**

Fax: 321-5051

gbetts@henninger.com •

www.henninger.com/nashville

Contact: Anita Sobel, Assistant GM

Original founder of company in 1988. Clients include Dye Van Mol & Lawrence, McClain Enterprises, CMT and Videc Inc. Services include video post production, CD Rom & DVD authoring, graphics and film transfer. • Co-chairman, Tennessee Film, Music, Entertainment Commission • Outdoor activities with my kids



## KEN BIDDY

**President/CEO/  
Copperfield Music Group**

1400 South Street, 37212

Tel: **726-3100**

Fax: 726-3172

copperfield@aol.com

Contact: Katherine Spransy, Executive Asst.

Biddy has more than 30 years experience in the music publishing industry. He currently oversees the day-to-day operation of his publishing companies with a songwriter roster that includes LeAnn Rimes, Lee Ann Womack, Linda Davis and Trini Triggs, among others. • CMA, ACM, GMA, NSAI, NARAS, Leadership Music • Golf, walking, reading



## RICK

## BLACKBURN

**President/Atlantic Nashville**

1812 Broadway, 37203

Tel: **327-9394**

Fax: 320-1968

Contact: Mike Crawford, Manager/Publicity

Appointed to present

post in July, 1989, after having served as Senior VP/GM of CBS Records Nashville. Oversees all facets of Atlantic Nashville operation, including marketing, promotion and artist development. Blackburn has done and seen it all while helping to shape country's course through his influential roles in mover/shaker industry organizations. • Board, CMA, ACM, Leadership Music; member, ACM, NARAS • Tennis



## NARVEL

## BLACKSTOCK

**CEO/Starstruck Entertainment**

40 Music Sq. W., 37203

Tel: **259-0001**

Fax: 259-5222

www.reba.com

Contact: Trisha McClanahan, VP Marketing

Blackstock heads the multi-purpose Starstruck organization, and manages Reba McEntire, his wife. • CMA, NSAI, ACM, NARAS

## BRETT BLANDEN

**Studio Manager/Ocean Way**

1200 17th Ave. S., 37212



Tel: **320-3900**

Fax: 320-3910

audiojunky@aol.com •

www.oceanwayrecording.com

Contact: Sharon Corbitt,

Marketing/Special Projects

Coordinator

Books and manages studio which has recently

seen clients including Garth Brooks, Jo Dee Messina, George Strait, Spice Girls, James Taylor and Trisha Yearwood. • Production, engineering, skiing, scuba diving



## E. MICHAEL

## BLANTON

**President/Idea Productions  
& Publishing**

25 Music Sq. W., 37203

Tel: **457-2000**

Fax: 457-2828

Contact: Renee Copeland

Became a partner in

Blanton/Harrell Entertainment in 1980 and has been instrumental in transforming Amy Grant and Michael W. Smith into pop stars. The firm was purchased by Gaylord Entertainment in 1997, creating the Idea Entertainment Division which includes Blanton/Harrell Entertainment, Word Entertainment, Idea Productions and Idea Publishing.



## BILLY BLOCK

**Owner/Western Beat  
Entertainment**

P.O. Box 128105, 37212

Tel: **383-5466**

Fax: 383-6331

westernbeat@home.com •

www.westernbeat.com

Contact: Amy Beth Jones

Owns and operates full service multi-media company involved in television, radio, print and concert promotion. Producer/host of Billy Block's Western Beat Roots Revival Concert Series, alt.country radio show *Western Beat Radio*, *Western Beat Live* TV series. Publishes *Western Beat Monthly* guide to Nashville's roots music scene. Writes for *Music City News* and *Music Connection*. • SAG, NARAS, AFM, NeA • Golf, reading, working out, family



## DALE BOBO

**VP Creative/  
Warner/Chappell Music**

21 Music Sq. E., 37203

Tel: **254-8777**

Fax: 726-1353

www.warnerchappell.com

Contact: Tim Wiperman,

Executive VP

Bobo has been with the publishing giant for 17 years and is responsible for overseeing the Creative Department, plugging songs and developing writers. • Board, Copyright Society of the South; member, NSAI, CMA, NARAS, ACM; Leadership Music • Spending time with wife Barbara, road cycling; I gave up crouton farming



## FRED BOGERT

**Owner/Chrome Records**

30 Music Sq. W. #150,  
37203

Tel: **259-2348**

Fax: 259-7852

fbogert@gibson.com

Contact: Chris Munson,

Administrative Assistant

Bogert's work as producer and writer with band Trout Fishing In America has won an Indie Award for Children's Album and been featured on a PBS special. Also produces Vassar Clements and The Little Big Band, John McEuen and David Amram. • President, NAPPS • Sailing



## JENNIFER

## BOHLER

**VP Media Relations/  
Starstruck Entertainment**

40 Music Sq. W., 37203

Tel: **259-0001**

Fax: 259-5453

jbohler@starstruck.net

Contact: Narvel

Blackstock, CEO; Cliff Williamson, COO

With company 11 years. Oversees publicity for Starstruck Entertainment and Reba McEntire. Past CMA Publicist of the Year; formerly with Network Ink and *Cash Box*. • CMA PR Subcommittee; member, Animal Care Task Force (ACT NOW) • Movies, camping



## WOODY BOMAR

**VP/GM, Creative Services/  
Sony/ATV Tree**

8 Music Sq. W., 37203

Tel: **726-8300**

Fax: 244-6387

Bomar has managed

Sony/ATV/Tree's creative department since his com-

pany, Little Big Town, was acquired by the publishing giant in 1998. • NSAI, SGA, CMA, CCMA, NARAS, NeA, ASCAP, Leadership Music • Bicycling, reading, collecting vintage Hofner instruments



## SCOTT

## BORCHETTA

**Senior Executive, Promotion  
& Artist Development/  
DreamWorks Nashville**

1516 16th Ave. S., 37212

Tel: **463-4600**

Fax: 463-4651

Contact: James Stroud, Pres.

With MCA Nashville for six years, most recently as Senior VP of National Promotion, where he spearheaded promotional efforts for George Strait, Vince Gill, Reba McEntire, Trisha Yearwood and Wynonna, among others. Now leads in like efforts for Randy Travis and other DreamWorks artists. • Leadership Music, CMA, ACM • Legends racing, NASCAR, snow skiing, vacations!

**GARY BORMAN**

*Owner/President/Borman Entertainment*

1208 17th Ave. S., 37212

Tel: 320-3000

Fax: 320-3001

bormanent@aol.com

Contact: Joni Foraker, VP

Personal manager for Dwight Yoakam, Trace Adkins, Faith Hill, Tara Lyn Hart, Lisa Angelle, James Taylor, Garbage and Yellow Jackets. L.A.-based firm; opened Nashville office in early 1996. In business 23 years. L.A. office: 1250 6th St. #401, Santa Monica, CA 90401. 310-656-3150. • CMA, ACM, NARAS



**WOODY BOWLES**

*President/Owner/Woody Bowles Company*

1114 17th Ave. S. #202,

37212

Tel: 327-9966

Fax: 322-9177

wbowlescom@aol.com

Key Contact: Susanna Scott

Duties include personal management and artist development. Company roster now includes Daryle Singletary. • ACM, CMA, NAPM

**SUSAN BOWMAN**

*Executive Producer/Co-Owner/The Collective*

1221 17th Ave. S., 37212

Tel: 327-1820



**FRAN BOYD**

*Executive Director/Academy of Country Music*

6255 Sunset Blvd. #923

Hollywood, CA 90028

Tel: 323-462-2351

Fax: 323-462-3253

acmoffice@value.net • www.acmcountry.com

With the organization 33 years.



**JANET BOZEMAN**

*Director, Media & Publicity/Sony Music Nashville*

34 Music Sq. E., 37203

Tel: 742-4321

Fax: 742-5741

janet\_bozeman@sonymusic.com

sonymusic.com

Contact: Mike Kraski, Senior VP, Sales & Marketing

With company five years. Oversees media activity for artists on Sony imprints, as well as Sony corporate media • CMA, ACM, NARAS

Fax: 320-0884

nashcoll@aol.com

Opened company in 1995. Oversees legal, financial and creative affairs in areas of development, music video and commercials. • Family, travel, movies, gardening



**CONNIE BRADLEY**

*VP Nashville/ASCAP*

2 Music Sq. W., 37203

Tel: 742-5000

Fax: 742-5020

With ASCAP 23 years. Bradley oversees ASCAP's membership efforts in the Southern U.S. Region,

where her main objective is to support the growing success of ASCAP's members and to sign new up-and-coming writers and publishers. Named 1985 Lady Executive of the Year by National Women Executives. Elected CMA Board Chairman in 1989. • Board, CMA, NARAS, CMF, Copyright Society of the South, W.O. Smith School, Alabama Hall of Fame and Georgia Hall of Fame; Advisory Council, Tennessee Film, Entertainment and Music Commission; Steering Committee, Operation Smile International; Leadership Music



**HAROLD BRADLEY**

*President/Nashville Association of Musicians/Local 257*

11 Music Circle N., 37212

Tel: 244-9514

Fax: 259-9140

Contact: Randy Ford,

Secretary/Treasurer

A session musician for the past 52 years, Bradley holds the unofficial title of "Most

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Fax: 615-591-7221

## In Charge

Recorded Guitar Player in History." A member of the Musician's Union since 1942, he now handles all its presidential duties, including that of being its Chief Business Agent. Past President, NARAS. Currently VP, AFM. • President, Southern Conference; Chairman, AFM's Presidential Advisory Committee; NARAS, CMA • Tennis, water skiing, baseball



**JERRY BRADLEY**  
*VP/Gaylord Entertainment;  
President/Acuff-Rose Music  
Publishing*

65 Music Sq. W., 37203  
Tel: **321-5000**  
Fax: 321-5655  
jbradley@  
oprylandmusic.com

With company 11 years. Formerly Opryland Music, the company recently switched back to the storied Acuff-Rose moniker. Bradley was with RCA/Nashville for 13 years and presided over the creation of the *Wanted: The Outlaws* album, which featured Willie Nelson, Waylon Jennings, Jessi Colter and Tompall Glaser, and was the first country album to be certified platinum. • Board, CMA; Chairman, CMA Fan Fair committee; member, CMA, NARAS, Nashville Chamber of Commerce, Leadership Music • Golf, boating, car racing



**MIKE BRADLEY**  
*Owner/Engineer/Sound Shop*

1307 Division St., 37203  
Tel: **244-4149**  
Fax: 242-8759  
loudmixer@aol.com  
Contact: Rose Johnson,  
Studio Coordinator  
With company 24 years.

**FRANK BREEDEN**

*Executive Director, Christian Music Trade Association;  
President/Gospel Music Association*

1205 Division St., 37203  
Tel: **242-0303**  
Fax: 254-9755  
www.doveawards.com  
Contact: Angela Govan

A 21-year veteran of the gospel music industry, Breeden was named GMA President on May 1, 1997 and is focused on expanding the reach of the genre. Oversees all operations of the 6,000 member GMA worldwide. Official spokesperson for the industry. Executive Producer of the Dove Awards.

**DAVID BRIGGS**

*Owner/David 'N' Will Music/House of David  
Recording Studio*

1203 16th Ave. S., 37212  
Tel: **320-7323**  
Fax: 329-1304  
Contact: Nancy Tuck, Mgr.



**KELLY BROOKS**

*Co-Manager/GB Management*

1111 17th Ave. S., 37212  
Tel: **329-0166**  
Fax: 327-9407

Manages his brother, Garth, and Susan Ashton, in association with Bob Doyle.



**J. AARON BROWN**

*President/Owner/J. Aaron  
Brown & Associates*

1508 16th Ave. S., 37212  
Tel: **385-0022**  
Fax: 386-9988

www.lullabyes.com  
Contact: Becky Shirbroun  
Publisher/producer of *A*

*Child's Gift of Lullabyes* and two-time Grammy winner. Produced four-CD box set *America's Party Band*, Hal Newman & The Mystics of Time.  
• NARAS • Barefoot skiing

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**Kurt Denny**



**Ed Hunsberger**



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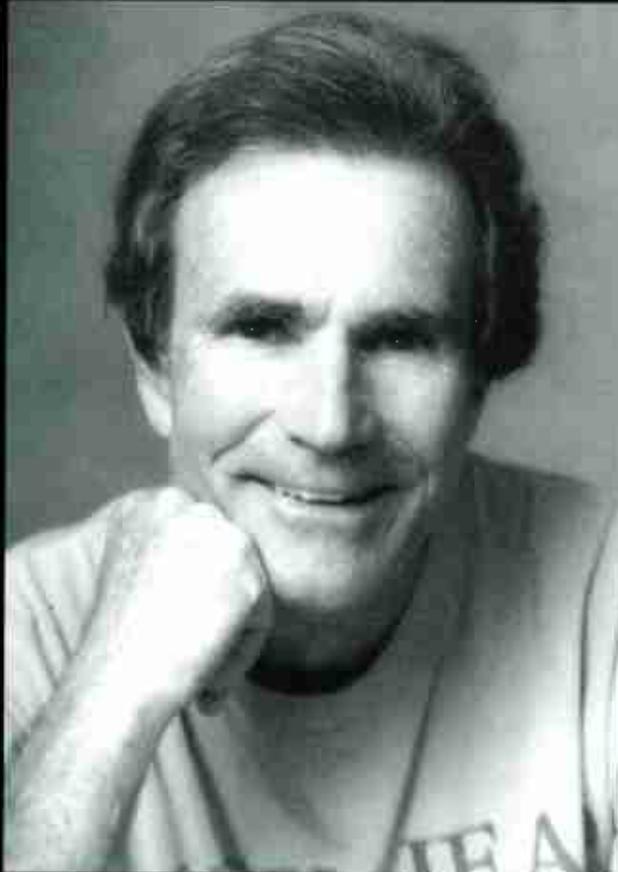
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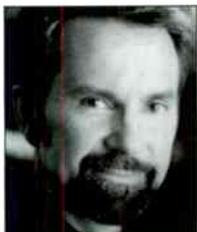
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Stan Dacus, Vice President

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615.383.4610 Fax: 615.297.0782 Email: musicrow@aol.com



**TONY BROWN**  
*President/MCA Nashville*

60 Music Sq. E., 37203  
Tel: 244-8944  
Fax: 880-7447  
Contact: Renée White,  
A&R Manager

With MCA 15 years, has led the company to

Nashville's top label spot for seven of the last eight years. Serves as label President and supervises and controls its A&R functions. Has produced records for Rodney Crowell, Joe Ely, Vince Gill, Nanci Griffith, Patty Loveless, Lyle Lovett, Mac McAnally, Reba McEntire, George Strait, Marty Stuart, Steve Wariner, Wynonna and others. Named by *Entertainment Weekly* one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • Board, Tennessee State Museum, W.O. Smith School, Leadership Music; member, CMA, ACM, NARAS



**PAM BROWNE**  
*Associate Dean/Mike Curb School of Music Business, Belmont University*

1900 Belmont Blvd., 37212  
Tel: 460-5504  
Fax: 460-5516  
brownep@mail.belmont.edu  
• www.belmont.edu

Contact: Pat Hamilton, Program Assistant

With Belmont five years, Browne is not only the Director of the Music Business Program, she is an entertainment and sports attorney, and NFL agent. She was instrumental in starting Belmont West, an extension program based in Los Angeles for undergraduate music business majors, as well as the first music business emphasis in an MBA degree program, offered by Belmont's Massey Graduate School. She's also had professional experience in music publishing, artist management, production and songwriting. • Tennis, golf, reading



**STEVE BUCHANAN**  
*President/Grand Ole Opry Group*

1 Gaylord Drive, 37214  
Tel: 316-6090  
Fax: 251-1026  
sbuchanan@gaylordentertainment.com  
Contact: Trish McGee,

Administrative Manager

With the company 14 years, Buchanan's responsibilities include the Opry, operations of the Ryman Auditorium and the Acuff Theatre, plus the activities of Opryland Productions, one of the nation's largest full-service entertainment and production companies. • NARAS VP & Board of Governors, W.O. Smith board; member, CMA, APAP, IBMA



**STEVE BUCKINGHAM**  
*Senior VP A&R/Vanguard Records/The Welk Music Group*

P.O. Box 159159, 37215  
Tel: 297-2588  
Fax: 297-2510  
Key Contact: Jennie Carey,  
Executive Coordinator

Buckingham assumed this new post in 1998, and intends to concentrate on the forms of music that made Vanguard a legendary label: acoustic-based music, blues and jazz. A two-time Grammy winner, Buckingham has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of top 10 records in the pop, country, adult contemporary, jazz, dance and Christian music genres. Oversees all creative aspects of artists signed to this prestigious label. L.A. office: 2700 Pennsylvania Ave., Santa Monica, CA 90404



**AL BUNETTA**  
*President/Al Bunetta Mgmt., Oh Boy Records, Big Ears Music Publishing*

33 Music Sq. W. #102-B, 37203  
Tel: 742-1250  
Fax: 742-1360  
ohboy@ohboy.com •

www.ohboy.com

Bunetta has managed the career of John Prine for the last 28 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for co-producing the Best Contemporary Folk Recording, *A Tribute To Steve Goodman*. Management clients include John Prine and Todd Snider. • Board of Governors, NARAS and W.O. Smith School; Board, Leadership Music • Avid car collector, gentleman farmer



**JOHN BURNS**  
*Executive VP/GM/Giant Records Nashville*

1514 South St., 37212  
Tel: 256-3110  
Fax: 256-9395

Oversees daily operations of the label. • CMA, ACM, NARAS



**ALLEN BUTLER**  
*President/Sony Music Nashville*

34 Music Sq. E., 37203  
Tel: 742-5730  
Fax: 742-5734  
allen.butler@sonymusic.com  
Contact: Susan Myers

Oversees the artist development, promotion, marketing, sales, administration and media departments for Sony Music labels Columbia, Epic, Monument & Lucky Dog. With company over five years. Formerly VP Promotion and Artist Development for Arista/

Nashville; previously spent 12 years with RCA Records. Graduate of Christian Brothers University and Memphis State University. • Board, NARAS, CMA; Leadership Music • Harley Davidsons, golf

**KAREN BYRD**  
*VP Publicity/Capitol Nashville*

3322 West End Ave. Flr. 11, 37203  
Tel: 269-2000  
Fax: 269-2034  
karenbyrd@hotmail.com

Former publicist for Garth Brooks, Byrd joined the label in November 1998; designs and implements media plans for the entire Capitol Nashville roster. • Board of Advisors, Curb School of Music Business, Belmont University; member, CMA, ACM



**STAN BYRD**  
*VP Promotion/Asylum Records*

1906 Acklen Ave., 37212  
Tel: 292-7990  
Fax: 292-8219  
Contact: Evelyn Shriver,  
President

Oversees promotion for the Asylum roster.



**WILLIAM BYRD**  
*President/William Byrd Productions*

1 Church St. #550, 37201  
Tel: 248-2550  
Fax: 248-2835  
salsa615@aol.com  
Contact: Ellen Appleton

Byrd produces CMA and ACM Awards radio remotes and the CMA's annual Fan Fair. Other events include the CMA ASOC Tour and Grammy Soundtables for NARAS. • Racquetball, show tunes



**FRANK CALLARI**  
*President/Frank Callari Corp./FCC Management*

209 10th Ave. S. #322, 37203  
Tel: 742-6300  
Fax: 742-6333  
frankccorp@aol.com  
Contact: John Leal,

Management Associate/Assistant to President

Callari has owned and operated FCC Management since January, 1995. His clients include The Mavericks, Lucinda Williams, Kim Richey, Jim Lauderdale, Terry Radigan & J.D. Souther. • CMA, NARAS; Board, Leadership Music • Collecting vinyl LPs, sports, spending time with wife Kat, son Michael and two dogs, Sophie and Mona



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- First Hit



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MUSIC  
INC.

LOU SPOLTORE / General Manager • VENESSA GRAY / Creative Manager



**B. CRAIG CAMPBELL**  
*Director, Press/Publicity/  
 Sony Music Nashville*  
 34 Music Sq. E., 37203  
 Tel: 742-4314  
 Fax: 742-5741  
 craig\_campbell@  
 sonymusic.com

Contact: Mike Kraski, Senior VP Sales & Marketing  
 With the company five years, coordinates publicity activities for artists on all four Sony Nashville labels. • Board, UCP of Middle Tennessee • Soccer dad



**BUDDY CANNON**  
*Independent Producer/  
 Songwriter/Bud Ro  
 Productions*  
 1706 Grand Ave., 37212  
 Tel: 320-4880  
 Fax: 320-4883  
 bud\_ro@hotmail.com  
 Contact: Shannon

Finnegan, Production Coordinator  
 Produced hits for artists including Kenny Chesney, Sammy Kershaw, Sara Evans, Chad Brock, Chely Wright and George Jones. Has experience as a background vocalist, band member, songwriter, publisher and label executive. During six years at Mercury was instrumental in signings of Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe," "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS

**JEFF CARLTON**  
*VP/GM/Hamstein Music Group*  
 914 18th Ave. S., 37212  
 Tel: 320-9971  
 Fax: 322-9288  
 hamnash@aol.com  
 Contact: Chip Hardy, VP Creative  
 Oversees all aspects of music publishing,



including catalog exploitation and signing staff songwriters to the company. Formerly worked as GM for Will Jennings and David Briggs at Will 'N' David Music. • CMA, Leadership Music, AIMP • Following sports, children's activities



**RALPH CARROLL**  
*Owner/Ralph Carroll  
 Promotions*  
 9210 Hunterboro Dr.  
 Brentwood, TN 37027  
 Tel: 371-5444  
 Fax: 373-4580  
 rcpromo@home.com

This industry promotion veteran formed his own company four years ago after leaving Polydor Records, where he served as VP Promotion. • Golf



**DIXIE CARTER**  
*President/Trifecta  
 Entertainment*  
 209 10th Ave. S. #302,  
 37203  
 Tel: 254-3333  
 Fax: 254-5488  
 Contact: Andy Barton, VP

Established company in 1993. Specializes in management, marketing/promotions and public relations. Management clients include Doug Stone, Michael English, Virtue and Take 6. Corporate clients include George Dickel Tennessee Whiskey. • Board, ACM; member CMA, NARAS • Travel, horses

**JOE CARTER**  
*President/Carter & Co.*  
 P.O. Box 128195, 37212  
 Tel: 329-2145  
 Fax: 329-0416  
 carterjt@mindspring.com

Contact: Kerri Janssen,  
 Executive Assistant/Director Operations  
 Began in Beaumont, TX with Ritter/Carter Management in 1991 and later formed Carter & Co. in Nashville managing artists Tracy Byrd, Mila Mason, Gil Grand, Brad Martin, Cary Stone and The Hudons. • CMA, ACM, NARAS • Running, golf, hunting & fishing



**WILLIAM N. CARTER**  
*Owner/William N. Carter  
 Career Management*  
 1028-B 18th Ave. S.,  
 37212  
 Tel: 327-1270  
 Fax: 321-0802  
 wncmgmt@aol.com

Contact: Jerri Carter & Michael Webb,  
 Management Associates  
 Carter was a Secret Service agent under Presidents Kennedy and Johnson, a trial lawyer in his native Arkansas, and has worked in various capacities for the Rolling Stones and many other top acts. Today he specializes in artist management and shepherds such acts as Lari White, Lonestar, Bill Gaither, Lisa Brokop, and Ralph Emery.



**KEITH CASE**  
*Owner/Keith Case &  
 Associates*  
 59 Music Sq. W., 37203  
 Tel: 327-4646  
 Fax: 327-4949  
 kcase@ibm.net

Case and his staff book and/or manage some of America's top bluegrass and folk acts, including Alison Krauss & Union Station, the Fairfield Four, Del McCoury, Gillian Welch, John Hartford and the Nashville Bluegrass Band. Established this company in 1984. • Founding member, IBMA; member, NARAS, CMA

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**DOUGLAS P. CASMUS**

*President/D Management Co.*

P.O. Box 121682, 37212

Tel: **329-9945**

Fax: 321-3457

dmgmtco@aol.com

Contact: Tammy Wise

Has had the company for 12 years. Manages the careers of David Lee Murphy, Dobie Gray and Redmon & Vale; is Senior VP of Moress Nanas Entertainment; President of N2D Publishing and Breezeway Publishing. • CMA, NARAS, NAPM • Photography, collecting music



**BUZZ CASON**

*Owner/President/Southern Writers Group Creative Workshop*

2804 Azalea Pl., 37204

Tel: **383-8682**

Fax: 838-8696

bcason@musicnashville.com

• musicnashville.com

Contact: Peggy Cason, VP

Cason, who has had his company 29 years, is a songwriter and producer with recent releases for U2, Gloria Estefan, River Road, Gary Allan. • CMA Hall of Fame Board of Electors; board, GIFT (non-profit organization assisting needs of music industry) • Golf, photography, travel



**BILL CATINO**

*Executive VP/Capitol Nashville*

3322 West End Ave. Flr.

11, 37203

Tel: **269-2050**

Fax: 269-2045

Contact: Pat Quigley,

President/CEO

Oversees various departments including promotion, publicity, A&R and production. • Board, ACM, NeA; member, CMA, NARAS • Trains, restaurants



**LIZ CAVANAUGH**

*Director, Publicity/*

*The Curb Group*

47 Music Sq. E., 37203

Tel: **321-5080**

Fax: 321-5377

lcavanaugh@curb.com

Contact: Dennis Hannon,

Executive VP/GM

With Curb six years.



**BLAKE CHANCEY**

*VP A&R/Sony Music*

*Nashville*

34 Music Sq. E., 37203

Tel: **742-4321**

Fax: 742-5739

Contact: Janet Bozeman,

Director, Press & Publicity

Chancey's duties include

guiding the overall creative and strategic direction of Columbia, Epic, Monument and Lucky Dog Records, including the A&R responsibilities for each label. His production clients include Ricochet, Dixie Chicks, Jim Lauderdale, Shana Petrone, Bruce Robison, Deryl Dodd and Billy Yates. • Boating, golfing



**TERRY D. CHOATE**

*VP, Music Publishing/*  
*McLachlan-Scruggs*  
*International*

2821 Bransford Ave.,

37204

Tel: **385-1744**

Fax: 385-4013

tdchoate@aol.com

Oversees all creative and administrative activities for the music publishing division. Formerly songplugger/engineer for Tree International and A&R Director for Capitol Nashville (1984-1989). Has produced albums for Del Reeves, the Osmond Brothers, Mason Dixon and others. Graduate of Appalachian State University. • Chairman, Nashville Songwriters Foundation; Board of Governors, Nashville chapter of NARAS; Advisory Board, Appalachian State University School of Music • Tennis, Tar Heel basketball, aviation



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615-254-7242

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615-254-5575

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**BARRY COBURN**  
*President/Ten Ten Management, Inc.*  
 33 Music Sq. W. #110,  
 37203  
 Tel: 255-9955  
 Fax: 255-1209  
 1010@  
 tentenmanagement.com

Was instrumental in establishing Alan Jackson's career and managed Jackson from 1988-94. Over the past 13 years has been active in the careers of Lacy J. Dalton and Holly Dunn, as well. Currently manages BR5-49, Billy Yates and Sonya Isaacs. Partner with wife Jewel in Ten Ten Music Group. • Founding member, NAPM; board, CMA; member, CMA, ACM, NARAS



**JEWEL COBURN**  
*Co-Owner/Ten Ten Music Group, Inc.*  
 33 Music Sq. W. #110,  
 37203  
 Tel: 255-9955  
 Fax: 255-1209  
 jcoburn@  
 tentenmanagement.com

Ten Ten Music has secured over 160 major label album cuts, including 20 country single releases, since its establishment in 1984. Jewel works with writers, pitches songs and oversees the company. • SOURCE • Cooking, gardening, two sons, ages six and seven



**NICOLE COCHRAN**  
*President/Nic of Time Communications*  
 1601-A 18th Ave. S.,  
 37212  
 Tel: 385-1940  
 Fax: 321-0708  
 nicnash@aol.com

Contact: Heather Johnson, Assistant/Junior Publicist  
 Cochran's three-year-old firm offers marketing consulting for studios, producers and artists. Clients include Emerald Sound Studios, Sound Kitchen, Ocean Way. Publishes *Sessions—The Weekly Studio Report*. • NAPRS, NeA, CMA, NARAS



**GEORGE COLLIER**  
*Senior VP/GM/  
 Platinum Nashville*  
 1227 16th Ave. S., 37212  
 Tel: 327-0770  
 Fax: 327-1214  
 gcollier@pt-ent.com  
 Contact: David Friedman,  
 National Promotion Mgr.

Directs all A&R, marketing, and operations for Platinum Entertainment's Nashville division. • CMA, ACM



**TOM COLLINS**  
*President/Collins Music*  
 21 Music Sq. W., 37203  
 Tel: 255-5550  
 Fax: 256-6467  
 tcollmuz@aol.com  
 Contact: Greg Dorschel,  
 Creative Director  
 Collins likes to be

known for developing writers and artists. Acquisitions such as Tom T. Hall's Hallnote Music make Collins Music one of the largest independent publishing companies in Nashville. Recent expansions include a co-venture with Gotee Records in the Contemporary Christian market as well as signings in the Americana and alternative fields. • Board, Leadership Music, CMA, NeA; Franklin Road Academy Trustee • Tennis, Oriental rugs, real estate

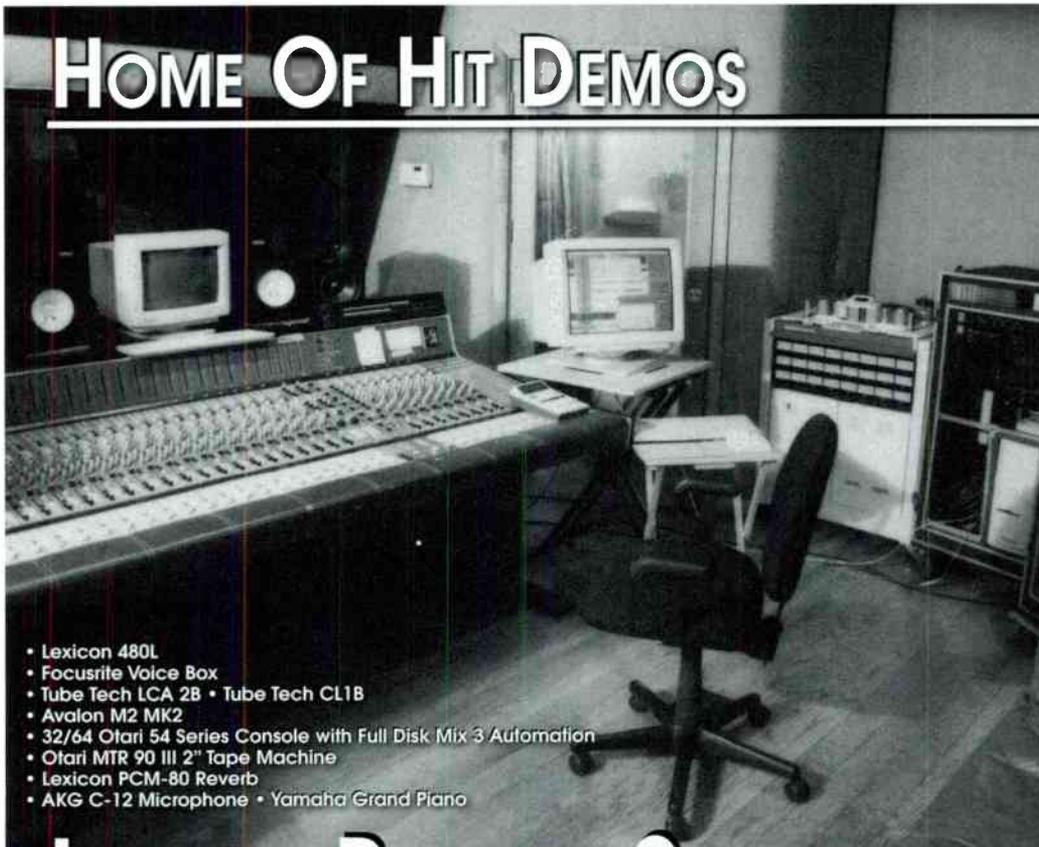
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"I Know How The River Feels" Diamond Rio

"You Still Shake Me" Deana Carter

"You Get What You Pray For" Jeff Silvey

"One Night At A Time" George Strait

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**DAVID CONRAD**  
*Senior VP/Almo/Arving Music*  
1904 Adelia St., 37212  
Tel: **321-0820**  
Fax: 329-1018  
Contact: Lance Freed,  
President; Mary Del  
Scobey, VP/GM  
With company 17 years.

Before that, GM Pi-Gem/Chess Music; member, Army Special Services Show; session guitarist; staffer at Vector Music; classical guitar student under Jesus Silva, Andres Segovia; graduate of University of North Carolina at Chapel Hill. Responsible for signing new writers, producing demos and exploiting the company's catalog. • Board, International Songwriters Foundation, NARAS, CMA, CMF, Copyright Society of the South; member, Leadership Nashville, Leadership Music • scuba diving, old cars, reading



**KAREN CONRAD**  
*VP/BMG Music Publishing*  
1400 18th Ave. S., 37212  
Tel: **858-1300**  
Fax: 858-1330

Conrad's publishing company was bought by BMG in 1998 and she was charged with overseeing all aspects of BMG's publishing operations including writer signings and acquisitions. Conrad formerly worked as a publishing coordinator for ASCAP; professional manager for Blendingwell Music; publishing and tour coordinator for Jimmy Buffett; promotion assistant at Mercury Records. • Board, NARAS, R.A.C. Ministries; member, NSAI, CMA, NeA



**JUAN CONTRERAS**  
*Senior VP/Double J Music*  
1227 16th Ave. S., 37212  
Tel: **327-0770**  
Fax: 327-3281  
johnjuan2@aol.com

With company six years, Contreras' duties include administration, signing writers, supervising demo production and songplugging. Former assistant to Fred Foster at Monument Records; songplugger at Acuff-Rose Music and Larry Butler Music. • Director, HoriPro Golf Tournament (which sponsors scholarships for Belmont Music Business students) • Golf, swimming



**TONY CONWAY**  
*President/Buddy Lee Attractions, Inc.*  
38 Music Sq. E. #300,  
37203  
Tel: **244-4336**  
Fax: 726-0429  
tconway@blanash.com

Oversees day-to-day operations of this 35 year-old talent agency and directs the services of Main Stage Production Enterprises, Inc., a division of Buddy Lee Attractions, which produces major events,

festivals and state fairs in North America. With company 22 years, currently represents Lorrie Morgan, Clay Walker, Dixie Chicks and Aaron Tippin. CMA Agent of the Year, 1990, 1991; Country Agent of the Year, *Performance Magazine* Readers Poll, 1992, 1993. Formerly operator of own talent agency in Lexington, KY; professional drummer; concert promoter; founder of Northwood College (Indiana) radio station. • Formerly Chairman, CMA; member, IAAM, IAFE, Nashville Chamber of Commerce, Nashville Hotel & Management Assn., Outdoor Amusement Assn., IEBA, NACA, NeA; former President, NATD; SLA • Boating, electronics



**DAVID CORLEW**  
*President/CEO/Blue Hat Records*

1102 18th Ave. S., 37212  
Tel: **329-1102**  
Fax: 327-1103  
Contact: Angela Gresham Wheeler, Assistant

Corlew is personal manager for Charlie Daniels. He and Daniels started Blue Hat in 1997. In addition to Daniels, the label's roster includes The Wades. • VP, ACM; Steering Committee NAPM; VP Kicking Bird Music • Licensed pilot; raises cattle and horses



**ARMANDA COSTANZA**  
*President/Armanda Costanza, Inc.*

240 Great Circle Rd. #328, 37228  
Tel: **256-2663**  
Fax: 256-2725  
acvision@mindspring.com

Contact: Robert J. Costanza, VP  
Tennessee's leading film camera rental facility and distributor of Kodak motion picture film; formed in 1984. • Board, WMEN, Nashville Independent Film Festival; member, NARAS, NeA, ITVA, NFVA • Tennis, gardening, writing



**DON COOK**  
*President/DKC Music; Senior VP & Chief Creative Officer/Sony/ATV Tree*

8 Music Sq. W., 37203  
Tel: **726-8300**  
Fax: 244-6387  
www.treepublishing.com  
Contact: Scott Johnson,

Director Tree Productions

With company 22 years. Oversees artist/writer relations. Produces Brooks & Dunn, The Lynns, Wade Hayes, Alabama, Joe Diffie, Rick Trevino, Tamara Walker, and The Mavericks. • NARAS • Boating, golfing, fishing



**AL COOLEY**  
*VP A&R/Atlantic Nashville*

1812 Broadway, 37203  
Tel: **327-9394**  
Fax: 327-9405  
Contact: Rick Blackburn, President

Came to Nashville as a music journalist in 1975, joined Combine Music as GM a year later and remained there until 1986. Director of Creative Services, MCA Music from 1987-1990. Joined Atlantic in 1991. • CMA, NARAS, ACM, American Bowling Congress • Bowling, Nag Hammadi



**C. PAUL CORBIN**  
*VP Music Industry Relations/CBS Cable*

One Music Circle S. #2, 37203  
Tel: **457-8370**  
Fax: 457-8380  
pcorbin@country.com

Corbin was with Gaylord 16 years prior to joining CBS Cable with its acquisition of TNN/CMT. Formerly CEO/VP Golden Gate Productions, KQED, San Francisco; Senior VP, KOCE, Huntington Beach, CA; PD, KAID, Boise, Idaho; KTWU, Topeka. • NARAS TV Committee; Immediate past president, NATAS; National Trustee, NATAS; Board, American Red Cross, W.O. Smith School, Belmont Music Business, Leadership Music, The Ear Foundation • Boating, traveling, Red Cross volunteer



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## RICK CRABTREE

**Talent Buyer/Production Director/Wildhorse Saloon**

120 Second Ave. N., 37203

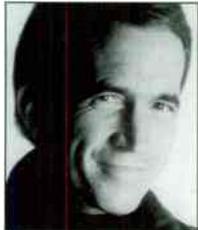
Tel: 902-8235

Fax: 902-8218

rickcrabtree@yahoo.com

Contact: Richard Roy

Books talent and produces concerts at this country venue. • Hiking, horses, reading



## PAUL CRAFT

**President/Dwner/Paul Craft Music/Pinspotter Music, Inc.**

401 Bowling Ave. #62, 37205

Tel: 292-9788

Fax: 269-9294

A successful songwriter who graduated to the publishing world. Craft numbers such hits as "The Gambler," "Untold Stories," "Fool For Your Love," "Brother Jukebox," "Falling Out Of Love" and "Come As You Were" among his many publishing triumphs.

## MIKE CRAWFORD

**Manager of Publicity/Atlantic Nashville**

1812 Broadway, 37203

Tel: 327-9394

Fax: 327-9405

Contact: Rick Blackburn, President



## STEVE CROPPER

**President/Steve Cropper Enterprises, Inc.**

119 17th Ave. S., 37203

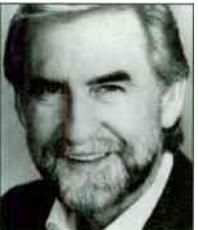
Tel: 742-1245

Fax: 259-0328

Contact: Jan Hightower, Manager

Legendary guitarist

Cropper (Stax Records' house band, Booker T. & the MGs, Sam & Dave, Otis Redding, The Blues Brothers) also co-wrote the classic "(Sittin' On) The Dock Of The Bay" and now oversees all aspects of his company, which includes Midnight Hour Publishing and Insomnia Studio. • Golf



## JERRY CRUTCHFIELD

**President/Crutchfield Music/Glitterfish Music/Crutchfield Artist Management**

1106 17th Ave. S., 37212

Tel: 321-5558

Fax: 321-5598

Contact: Christy C. Fields, VP

Crutchfield is a veteran music industry executive and record producer, formerly VP/GM of Capitol Nashville and President of MCA Music Publishing. Production credits include Mark Nesler (also a management client), Tanya Tucker, Tracy Byrd, Lee Greenwood, Chris LeDoux, and Anne Murray. • CMA, ACM, GMA, AFM, AFTRA

## BENSON CURB

**VP Sales/The Curb Group**

47 Music Sq. E., 37203

Tel: 321-5080

Fax: 321-1964

bcurb@curb.com

Contact: Dennis Hannon, Executive VP/GM

With the company six years; oversees sales distribution. • Tennis pro, golf fanatic



## MIKE CURB

**Chairman/The Curb Group**

47 Music Sq. E., 37203

Tel: 321-5080

Fax: 327-1964

webmaster@curb.com

Contact: Dennis Hannon, Executive VP/GM

Founder of the label.

The Belmont University Music Industry Program bears his name. • Board, CMA; ACM



## WHITNEY DAANE

**VP/Maverick Nashville**

1019 17th Ave. S. #201, 37212

Tel: 320-5355

Fax: 320-7461

Contact: Lionel Conway, President; Autumn House, Creative Director

Oversees creative department and 10 staff writers, plugs songs, signs and develops writers. With Maverick three years. • CMA, NSAI, S.O.L.I.D., Leadership Music • Travel, languages, dance, apres-ski, Bluebird groupie



## STEVE DAHL

**GM/Monterey Artists**

901 18th Ave. S., 37212

Tel: 321-4444

Fax: 321-2446

stevedahl@montereyartists.com

Contact: Ray Shelide, Agent

Co-founded this company

15 years ago. Manages daily operations, works as agent representing artists including John Michael Montgomery, Michelle Wright, Max Carl, Montgomery Gentry, The Tractors, The Amazing Rhythm Aces. • CMA, ACM, NATD • Golf, boating, my son and daughters



## ROB DALTON

**VP Promotion/Epic/Sony Music Nashville**

34 Music Sq. E., 37203

Tel: 742-4397

Fax: 742-4338

rob\_dalton@sonymusic.com

Contact: Allen Butler, Pres.

Primary duty is to obtain

airplay for all Epic artists. • Skiing, and still the worst golfer on the Row



## CHERYL DALY

**Senior VP Public Relations/CBS Cable**

685 Third Ave.

New York, NY 10017

Tel: 212-916-1041

Fax: 212-916-1059

cadaly@cbscable.com •

www.country.com

Contact: TNN: Wendy Pearl, 457-7235; CMT: Jarna Bowen, 457-7233

Oversees all public relations activity for CBS Cable, which owns TNN, CMT and country.com.



## BRAD DANIEL

**Owner/Island Bound Music/Island Bound Studio**

1204 17th Ave. S., 37212

Tel: 320-5440

Fax: 320-5445

Contact: Julie Daniel

Secures, negotiates and

executes all legal and financial matters for this six-year-old company. Oversees songwriter staff of 10 as well as office staff and the studio. • CMA, NARAS • Playing piano, real estate, financial investments, boating, travelling



## JULIE DANIEL

**Owner/Island Bound Music**

1204 17th Ave. S., 37212

Tel: 320-5440

Fax: 320-0849

Contact: Brad Daniel, Cris Lacy, Songplugger

Six-year-old company is a

joint venture with EMI Music Publishing. Daniel oversees a staff of 10 writers that has generated over 100 major cuts and five No. 1 singles. • ACM, CMA, NARAS • Boating, travelling to different Islands

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***Adam Dorsey, Jo Linder***

***Tom Page, Tommy Parham & Rich Snyder***

President: **Alan Brewer**

VP & GM: **John Dotson**

56 Music Square West, Nashville, Tennessee 37203  
Telephone **(615) 320-7555** Fax **(615) 320-0007** E-mail **thebrewman@aol.com**



**ROBERT DE LA GARZA**  
*VP/Starstruck Studios & Broadcast/Starstruck Entertainment*  
 40 Music Sq. W., 37203  
 Tel: 259-5400  
 Fax: 259-5401  
 rdelagarza@starstruck.net

Contact: Cliff Williamson, COO

Oversees all operations of Starstruck Studios.  
 • VP, SPARS • Playing piano, writing and recording songs



**ROBERT DEATON**  
*Co-Owner/Deaton Flanigen Productions*  
 1014 17th Ave. S., 37212  
 Tel: 329-2095  
 Fax: 329-0339

Contact: Ginger Burling  
 Directs music videos and commercials. With

company 14 years. Recent clients include Alabama, Martina McBride, Diamond Rio and ABC Sports. • Board, CMA, NATAS



**JIM DELLA CROCE**  
*Owner/Pathfinder*  
 1229 17th Ave. S., 37212  
 Tel: 320-5153  
 Fax: 320-5738  
 thepathfinder@mindspring.com • thepressoffice.net

Contact: Erin Morris, Press Office Co-owner

Della Croce is personal manager for Grand Funk Railroad, Rick Derringer, Mark Farner and Jim Horn. • Board, NSF; member, CMA, ACM, NARAS



**BILL DENNY**  
*VP/Treasurer/National Tape & Disc, Inc.*  
 917 Tyne Blvd., 37220  
 Tel: 297-8494  
 billvu57@aol.com

Denny retired last year from a 15-year presidency of Nashville Gas. Formerly

headed the legendary Cedarwood Music which was subsequently sold to Mel Tillis, then PolyGram. Denny is one of the four remaining Lifetime Directors of the CMA. • Board, CMA, Leadership Music, Tennessee Business Roundtable, CMF, Nashville Chamber of Commerce, National Tape Corp., Leadership Nashville, Copyright Society of the South; member, NARAS, AGA, SGA, SEGA, TGA, AOPA • Airplane pilot/owner, working with Metro schools

**DEAN DIEHL**  
*Co-VP/GM/Reunion Records, Brentwood Records, Diadem Music Group*  
 741 Cool Springs Blvd. E.  
 Franklin, TN 37067  
 Tel: 261-6500  
 Fax: 261-5916  
 Contact: George King

Formerly Brentwood Records GM and Brentwood Music Director of Marketing. Assumed helm of Reunion/Brentwood/ Diadem, divisions of the Provident Music Group, in August of 1998. • GMA, NeA



**STUART DILL**  
*President/Refugee Management Int'l.*  
 209 10th Ave. S. #347,  
 37203  
 Tel: 256-6615  
 Fax: 256-6717

Manages Jo Dee Messina, Bellamy Brothers, River Road and Rick Orozco. Coordinates annual country music festival in Kumamoto, Japan.



**CHRIS DODSON**  
*President/Makin' Music/Makin' Friends Music*  
 1230 17th Ave. S., 37212  
 Tel: 269-6770  
 Fax: 385-9310  
 makin'@mindspring.com  
 Contact: Sandra Johnson, VP

Primary duties for this 14 year-old company include songplugging, artist development, production and consulting. Dodson's list of songplugging clients includes Walt Aldridge, Kerry Kurt Phillips, Mac McAnally, Robert Byrne, Bill Anderson, Michael Garvin and Paul Craft. Manages Roger Brown, Bryan Frashe. Also owns a 32-track demo/master facility. • Coaching youth sports, licensed attorney, principal actor in commercials, films and videos



**JOHN R. DORRIS**  
*President/The Hallmark Direction Company*  
 1905 Broadway, 37203  
 Tel: 320-7714  
 Fax: 320-5799  
 Contact: EJ Butler

A business and personal manager whose clients include Dean Dillon, James Bonamy, John Michael Montgomery, The Whites, Montgomery Gentry and Ricochet. • CMA, ACM, NARAS, NeA • Golf, Certified Public Accountant

**CHARLIE DOUGLAS**  
*Co-Owner/CDX-Compact Disc Xpress*  
 2603 Westwood Dr., 37204  
 Tel: 292-0123  
 Fax: 292-8750  
 cdx@voy.net  
 Contact: Paul Lovelace



**BOB DOYLE**  
*Owner/Bob Doyle & Associates, Major Bob Productions, Major Bob Music/Rio Bravo Music, Dreamcatcher Music*  
 1111 17th Ave. S., 37212  
 Tel: 329-1040  
 Fax: 329-1021

Doyle owns and operates the artist management firm which co-manages Garth Brooks and also works with Susan Ashton, Billy Mann and Buddy Mondlock. Doyle's publishing companies have such noted writers as Brooks, Neil Thrasher, Mark Luna and Bobby Woods. Doyle recently retired as Lieutenant Colonel with the Tennessee Air National Guard; served as a pilot in both Desert Storm and Bosnia. • CMA, NSAI, NARAS, ACM



**TIM DuBOIS**  
*President/Arista Nashville*  
 1400 18th Ave. S., 37212  
 Tel: 846-9100  
 Fax: 846-9190  
 tim.dubois@brnge.com  
 Contact: Mike Dungan,  
 GM/Senior VP Sales & Marketing; Bobby Kraig, VP Promotion

Has headed Arista's Nashville branch for nine years and also heads the Arista Austin label. DuBois first made a name in the music business as a songwriter, then went on to establish and produce Restless Heart. • Board, CMA, ACM, NARAS, NSF; member, NeA, NSAI • Former college accounting teacher



**JERRY DUNCAN**  
*Owner/Jerry Duncan Promotions*  
 2 Music Circle S., 37203  
 Tel: 251-0905  
 Fax: 321-0464  
 duncanpro@aol.com

Has owned this record promotion company for 17 years; works with clients such as Alan Jackson, Brooks & Dunn, Billy Ray Cyrus, Diamond Rio and Sammy Kershaw.

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**fax (615) 298-1446**  
 email: marthamoore@home.com



**MIKE DUNGAN**  
*Senior VP/GM/  
 Arista Nashville*  
 1400 18th Ave. S., 37212  
 Tel: 846-9100  
 Fax: 846-9104  
 mike.dungan@bmge.com  
 Contact: Tim DuBois,  
 President

Responsible for day to day operation of Arista Nashville and Arista Austin. Has been with BMG for 20 years; was previously in pop promotion for RCA, sales for BMG Distribution, and marketing for Arista Contemporary. • Board, Second Harvest Food Bank; member, CMA, ACM, NARAS, Leadership Music



**DAVE DUROCHER**  
*VP/BugMusic/Nashville*  
 1026 16th Ave. S., 37212  
 Tel: 726-0782  
 Fax: 726-0784  
 daved@bugmusic.com •  
 www.bugmusic.com  
 Contact: Kim Hylick, GM;  
 Peter Cronin, Creative Dir.

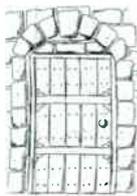
With Bug seven years. Durocher runs the Nashville operation for the Los Angeles-based publishing administration company. With additional offices in New York and London, BugMusic is celebrating its 14th year on Music Row. • NARAS, CMA • Family, philosophy, a nice pint of ale



**TABITHA EADS**  
*Executive Director/  
 Leadership Music*  
 P.O. Box 158010, 37215  
 Tel: 321-2808  
 Fax: 327-9846  
 lmnash@bellsouth.net

With Leadership Music since 1994, Eads directs the day-to-day operations of its office and music industry educational program. Also oversees the Nashville Music Awards show. Formerly VP of Creative for Great Cumberland and A&R Director for RCA Records. • Belmont University's Friends of the School of Music Program; Leadership Nashville; member, CMA, ACM, NARAS, SOURCE • Outdoor activities, reading, quality time with family and friends

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**DAN EINSTEIN**  
*VP/Oh Boy Records, Al  
 Bunetta Management,  
 Blue Plate Music*  
 33 Music Sq. W. #102-B,  
 37203  
 Tel: 742-1250  
 Fax: 742-1360  
 doc@ohboy.com

With the company 18 years, Einstein oversees the daily activities of three independent record labels (Oh Boy, Blue Plate, Red Pajamas), as well as Al Bunetta Management which represents John Prine and Todd Snider. • Leadership Music; member, NARAS • Cooking, wine, cigars



**P. DAVID  
 ELEAZAR**  
*Art Director/The Eleazar  
 Group*  
 2403 12th Ave. S., 37204  
 Tel: 386-6080  
 Fax: 386-3112  
 pdeleazar@home.com  
 Contact: Nick Long

Specializes in advertising and graphic design for the music industry. Creates album covers, CD and cassette packaging as well as marketing and promotional advertising. Has designed and produced projects for Asylum, Atlantic, CRB/CRS, CMA Awards, Curb, Dreamcatcher, Mercury, RCA/BNA and Warner Bros. • CMA • Cajun cooking, daughter Bailey



**DINO ELEFANTE**  
*Owner/The Sound  
 Kitchen*  
 112 Seaboard Ln.  
 Franklin, TN 37067  
 Tel: 370-5773  
 Fax: 370-1712  
 Contact: Jennifer Rose, GM

In addition to owning a highly successful studio, Elefante signs and develops acts as VP A&R for Pamplin Records. Produces Petra. • Leadership Music • Boating, cars

**ROD ESSIG**  
*Agent/Creative Artists Agency*  
 3310 West End Ave. #500, 37203  
 Tel: 383-8787  
 Fax: 383-4937

Contact: Rob Light, Department Head  
 With CAA six years. Books talent including Tim McGraw, Randy Travis, LeAnn Rimes, John Berry, Jessica Andrews, Shana Petrone, Sons Of The Desert and Clark Family Experience. • Board, ACM; member, Leadership Music, IAFE



**GARY FALCON**  
*Falcon-Goodman  
 Management*  
 1012 16th Ave. S., 37212  
 Tel: 244-6994  
 Fax: 255-4585  
 falconmgt@earthlink.net  
 Contact: Jon Goodman,  
 Partner

Founded personal management company

seven years ago. Currently manages Travis Tritt & Michael Peterson. • NAPM, NARAS, CMA, ACM • scuba, skiing



**BOB  
 FARNSWORTH**  
*CEO/Hummingbird  
 Productions*  
 7 Music Sq. W., 37203  
 Tel: 254-2200  
 Fax: 385-3446  
 Contact: Jenny Nissen

Writes, arranges, scores and produces music for advertising, film and television.

**BEN FARRELL**  
*Varnell Enterprises*  
 630 Third Ave. S., 37210  
 Tel: 259-3131  
 Fax: 259-3192

Contact: Bobby Highsmith  
 This 29-year industry veteran heads this artist touring representative firm. Works with self-promoted artists including Garth Brooks, George Strait, Alan Jackson, Clay Walker and the Statler Brothers on their tours across North America. • CMA, IEBA • University of Tennessee sports, work, reading newspapers, bass fishing



**CHRIS FARREN**  
*President/Farren Square  
 Music*  
 33 Music Sq. W. #104B,  
 37203  
 Tel: 313-7676  
 Fax: 313-7670  
 Contact: LeAnn Phelan,  
 Creative Assistant

Farren Square Music is a publishing/production company; Farren currently produces Deana Carter, Kevin Sharp, Warren Brothers and Paul Brandt.



**PAUL FENN**  
*Joint Managing Director/  
 Asgard Promotions*  
 125 Parkway  
 London, NW1 7PS  
 Tel: 0171-387-5090  
 paulfenn@asgard-UK.com  
 Contact: Emma Weston,  
 Assistant

Books and promotes tours in the U.K. and Europe. Recent tours include The Mavericks, Steve Earle, Gillian Welch and Trisha Yearwood. • International Committee, CMA; Councillor, U.K. Agents Association; Executive Councillor, UK Concert Promoters Association • Raising children

**RON FIERSTEIN**  
*President/AGF Entertainment*  
 30 W. 21st St. Flr. 7  
 New York, NY 10010  
 Tel: 212-366-6633  
 Fax: 212-366-0465

Contact: Melissa Bailey  
 Manages Mary Chapin Carpenter and Shawn Colvin.



**CINDY FINCH**  
**Senior VP Administration/  
 Warner/Reprise Nashville**  
 20 Music Sq. E., 37203  
 Tel: 748-8000  
 Fax: 214-1514  
 cfinch@wbr.com  
 Contact: Leigh Bradford

With the label for 19 years, primary duties include finance, employee relations and charitable contributions. • Gardening, attending Little League baseball games



**PATRICK FINCH**  
**VP/Famous Music**  
 65 Music Sq. E., 37203  
 Tel: 329-0500  
 Fax: 321-4121

In charge of all aspects of the Nashville operations. Formerly with EMI Music. • Board of

Directors NeA; CMA, NARAS, Leadership Music • Carpentry, Golf



**MARTIN FISCHER**  
**President/CEO/High Five Entertainment**  
 1111 16th Ave. S., 37212  
 Tel: 321-2540  
 Fax: 321-2546

With company 17 years. Responsible for development and production of

projects for network, cable and music video. Recent clients include Reba McEntire, Wynonna, Celine Dion and Kathie Lee Gifford. • Travel, horseback riding, cinematography



**PETE FISHER**  
**Personal Manager/  
 Partner/Fisher Raines Entertainment**  
 1910 Acklen Ave., 37212  
 Tel: 297-5010  
 Fax: 297-5020  
 pete.fisher@  
 creativetrust.com

Manages Paul Brandt, Carolyn Arends • Governor, Nashville Chapter of NARAS; Treasurer, Leadership Music



**LARRY FITZGERALD**  
**Partner/Fitzgerald Hartley/High Seas Music**  
 1908 Wedgewood Ave., 37212  
 Tel: 322-9493  
 Fax: 322-9582  
 Contact: Mark Hartley,

(L.A.) 805-641-6441  
 Fitzgerald ran Caribou Management from 1967-1977, working with such artists as Chicago, The Beach Boys and Billy Joel. Founded the Fitzgerald Hartley Company with Mark Hartley in 1977. The Nashville office was opened in 1985 and manages Vince Gill, Patty Loveless, Clint Black, Larry Stewart, Olivia Newton-John, The

Wilkinsons, Restless Heart, Radney Foster, Sherrié Austin, The Kinleys, Terri Clark and Joe Ely. Fitzgerald and Hartley are also partners in the High Seas Music publishing company and active in the area of movie soundtrack music supervision. • Board, CMA, NARAS; Steering Committee, NAPM

**GEORGE J. FLANIGEN IV**  
**Co-Owner/Deaton Flanigen Productions**  
 1014 17th Ave. S., 37212  
 Tel: 329-2095  
 Fax: 329-0339



Produces and directs music videos. With company 14 years. Formerly with Lorimar Productions, Viacom, TBS, Paramount Pictures. Recent clients include The Walt Disney Company, ABC Sports, Warner Bros., RCA, Mercury and Sony. • CMA, ACM, NARAS, NATAS; Leadership Music • Racing cars

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**VAN FLETCHER**  
*Executive VP/GM/Virgin Records Nashville*

48 Music Sq. E., 37203  
Tel: **251-1100**  
Fax: 313-3734  
vfletcher@virginrecordsnashville.com

Oversees the day to day operations of the label including promotion, artist development, sales, marketing and publicity.

- Family activities and golf



**CHET FLIPPO**  
*Nashville Bureau Chief/Billboard*

49 Music Sq. W., 37203  
Tel: **321-4290**  
Fax: 320-0454  
cflippo@billboard.com

Billboard's Nashville and country music gatekeeper,

Flippo came to the trade publication four years ago and is responsible for editing, writing and assigning articles. He is a prolific author whose books include *Your Cheatin' Heart: A Biography of Hank Williams*, *It's Only Rock & Roll: On Tour with The Rolling Stones and Graceland*. • Board of advisors, Belmont University Music Business; Leadership Music, CMA, NARAS • Fishing, cooking, photography



**CHUCK FLOOD**  
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1101 Cherry Ave., 37203  
Tel: **255-4500**  
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lfbartschi@mindspring.com • www.sirny.com

Contact: Ernie Bartschi, Manager

With company 11 years. Bartschi oversees all aspects of this company, which, among its many services, rents music equipment and offers rehearsal spaces. • Bowling, motorcycling, hanging out at the beach whenever I can

**FLETCHER FOSTER**

*Senior VP Marketing/ Arista Nashville*  
1400 18th Ave. S., 37212

Tel: **846-9100**  
Fax: 780-9194  
fletcher.foster@bmge.com  
Contact: Jennifer McVey



NARAS, ACM, AIDS Project L.A., Leadership Music

With Arista for seven years; Arista Nashville, four years. Oversees publicity, video and interactive departments; acts as liaison between promotion, sales and A&R. • Board, Nashville Cares, Gilda's Club; member, CMA,



**NOEL FOX**  
*VP/GM/Maypop Music Group*

702 18th Ave. S., 37203  
Tel: **254-8800**  
Fax: 255-0706  
maypop@maypop.com  
Contact: Becky Shanks, Office Manager

Oversees all the company's operations. Fox came to Maypop after being with MCA Music, Lorimar Music and Silverline-Goldline Music. • CMA, NeA, NARAS, Copyright Society of the South, ASM, ACM



**RICHARD H. FRANK JR.**  
*Co-Chief Manager/ Frank & Frank, PLLC*

1102 17th Ave. S. #300, 37212  
Tel: **321-4707**  
Fax: 321-3722  
CDRFrank@aol.com

Contact: R. Horton Frank, III, Co-Chief Manager  
Frank has practiced entertainment, corporate and tax law since 1956. Counsel to the CMA since 1958; Trustee, Copyright Society of the South; Trustee, CMF; Lecturer Emeritus in entertainment and copyright law at Vanderbilt Law School and Nashville School of Law. • TBF, Huguenot Society, SAR, ROA, CMA, Tennessee and Nashville Bar Associations • Horticulture



**BARRY FREEMAN**  
*Producer/Talent Acquisition/ABC Radio Networks*

1018 17th Ave. S. #8, 37212  
Tel: **320-1300**  
Fax: 329-0160  
bfent1@aol.com

Freeman produces "live" syndicated programming and is the network's Nashville representative. • Working with comedy country artists, golf, world travel



**CELIA FROEHLIG**  
*President/Froehlig Palmer Music Group*

65 Music Sq. E., 37203  
Tel: **329-0235**  
Fax: 321-4121  
Contact: Robin Palmer, VP  
Oversees administrative and creative aspects for



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this three-year-old publishing company. • Treasurer, NSF; member, Copyright Society of the South



**GARTH FUNDIS**  
*Producer, Owner/  
 Sound Emporium*  
 3100 Belmont Blvd., 37212  
 Tel: **383-1982**  
 Fax: 383-1919  
 www.members.aol.com/  
 semporium  
 Contact: Scott Paschall,  
 Studio Manager/Production Assistant

Fundis, who has owned the Sound Emporium recording studio for six years, has produced Trisha Yearwood, Jon Randall, Ty England, Lari White, Keith Whitley, Alabama, Collin Raye, New Grass Revival, Jamie O'Hara & Don Williams. • Board, Leadership Music, NARAS; member, CMA, ACM, NeA



**JOE GALANTE**  
*Chairman/  
 RCA Label Group*  
 1400 18th Ave. S., 37212  
 Tel: **301-4310**  
 Fax: 301-4301  
 joe.galante@bmge.com  
 Contact: Butch Waugh,  
 Senior VP/GM

An up-through-the-ranks achiever, Galante has been with RCA 28 years. Under his leadership, the country label developed such gold and platinum acts as Alabama, The Judds, K.T. Oslin, Clint Black, Lorrie Morgan, Martina McBride, Aaron Tippin, Keith Whitley, Mindy McCready and Lonestar. Recent signings have included newcomers Sara Evans and Andy Griggs. • Board, CMA, Rock 'n' Roll Hall of Fame, T.J. Martell Foundation, Nashville Area Chamber of Commerce; member, RIAA



**BYRON GALLIMORE**  
*Independent Producer/  
 Chief Manager/Song  
 Garden Publishing*  
 25 Music Sq. E., 37203  
 Tel: **244-8950**  
 Fax: 244-4711  
 Contact: Ann Callis, Asst.

Gallimore oversees all daily operations of his newly-formed publishing company after having been president of Pride Music Group for approximately 13 years. He has independently produced or co-produced Tim McGraw, Faith Hill, Jo Dee Messina, Randy Travis, Ty Herndon and Jessica Andrews. • BMI, CMA, ACM, NeA • Golf, race car driving, Civil War buff

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**VP Operations/GC**  
**Management/Glen**  
**Campbell Music**  
 1114 17th Ave. S. #102,  
 37212  
 Tel: 329-9886  
 Fax: 329-0423  
 gcmgt@aol.com

Contact: Cherie Gamblin, Executive Assistant/Office Manager

Gamblin co-manages Asylum artist Bryan White, Atlantic's South Sixty Five and Ruby Lovett. Runs the publishing entities, which include Seventh Son Music; signed unknown writer Alan Jackson in 1985 and helped develop his talents. • CMA, ACM, NeA, GMA, NARAS • Movies, sports, weightlifting



**BONNIE GARNER**  
**Owner/Bonnie Garner**  
**Management**  
 119 17th Ave. S., 37203  
 Tel: 259-9050  
 Fax: 259-1109

Began her own management company in 1996. Formerly VP A&R, CBS

Records/Nashville. Manages Marty Stuart and Jerry & Tammy Sullivan. Co-producer of the *Marty Party* television shows on TNN. • CMA, NARAS, ACM, NAPM • Horseback riding, folk art



**TERESA GEORGE**  
**Senior Director**  
**Marketing &**  
**Communications/**  
**Country Music**  
**Association**  
 1 Music Circle S., 37203  
 Tel: 244-2840  
 Fax: 242-4783

Oversees all communications, marketing and membership development for CMA domestically and internationally. Liaison with CBS Television and Executive Editor of *Close Up* magazine. • Board, Leadership Music, NARAS



**TRACY GERSHON**  
**Partner & President/High**  
**Seas Music/Gershon**  
**Music Group**  
 1908 Wedgewood Ave.,  
 37212  
 Tel: 322-9881  
 Fax: 322-9946

Contact: Dallas Gregory, Professional Manager; Tutti Jackson, Director of Administration

Oversees all operations, signs and develops writers and artists. • Board, Leadership Music • Baseball, basketball, horseback riding and raising my two children

**DEBBIE GIBSON-PALMER**  
**Co-Owner/St. Regis International, Ltd.**  
 Tel: 818-783-6886  
 Fax: 818-783-1472  
 stregisdgp@aol.com

Contact: Gaylene Aparicio

Has owned her radio promotion and marketing company for over 20 years. Co-owns Music Magic, an internet company that enables radio stations to sell records through their Website.



**KATIE GILLON**  
**Senior VP Production &**  
**Creative Services/MCA**  
**Nashville**

60 Music Sq. E., 37203  
 Tel: 244-8944  
 Fax: 880-7420  
 kzgillo@unistudios.com  
 Contact: Bruce Hinton,

Chairman; Tony Brown, President

With label 20 years. Formerly with Dot Records (1973-75); ABC Records (1975-79). Responsible for artist imaging and release scheduling and production for both MCA and Decca Records. • Board, NARAS Nashville Chapter, NARAS National Board of Trustees, Ear Foundation; Leadership Music; member, CMA, ACM, NeA, NARAS, SOURCE • Golf, softball, movies, reading



**MAUDE GILMAN-CLAPHAM**  
**VP Creative Services/**  
**Arista Nashville**

1400 18th Ave. S., 37212  
 Tel: 846-9100  
 Fax: 846-9195  
 maude.gilman@bmge.com  
 Contact: Mike Dungan,

GM/Senior VP, Sales & Marketing

With Arista since 1977, Gilman-Clapham designs album packaging, covers, advertising, collateral materials, point of purchase materials and press photos for the label. • Leadership Music; Board, NARAS • Photography, rubber stamp art, baking, flea markets, dogs



**JIMMY GILMER**  
**Owner/JAG Management**

35 Music Sq. E., 37203  
 Tel: 726-3230  
 Fax: 256-7154  
 jagmgt@gateway.net  
 Contact: Susan Sherrill,  
 Assistant

This artist management firm represents Cactus Choir, Melodie Crittenden and Brad Paisley. Previously ran EMI's production division and still maintains an on-going publishing joint venture with the company. Ran SBK Nashville for four years before it merged with EMI in 1989. Gilmer has held a number of major publishing posts in Nashville. Enjoyed brief career as pop singer with the hit "Sugar Shack." • Trustee, NARAS; Board, CMA; member, Leadership Music, NeA, GMA, NSAI • Golf, fly fishing

**LISA GLADFELTER-BELL**  
**Owner/LGB Media**

2012 Enclave Circle, 37211  
 Tel: 834-4944  
 Fax: 837-2715  
 LGBmedia@1musicrow.com



A full service public relations company with emphasis on marketing and artist development, Gladfelter-Bell started this company in October, 1998. She was formerly with FORCE Publicity. Clients include Aaron Tippin, Lari White,

SHeDAISY, John Berry, Sonya Isaacs, Kortney Kayle, Lyric Street Records. • CMA • Reading, cooking, movies



**STEVEN GLADSTONE**  
**Partner/Gladstone,**  
**Doherty & Assoc., PLLC**

1222 16th Ave. S. #21,  
 37212  
 Tel: 329-1547  
 Fax: 329-2148  
 sggpc@edge.net

Music lawyer for 20 of his 27 years, Gladstone represents artists, songwriters, music publishers, managers and entertainment business entities in industry matters; represents label executives in employment matters; consults on entity formation and funding for entertainers, projects and businesses; public speaker on music business and funding issues. Chairman, Film Music Workshop, Inc. • CMA, NARAS, NeA, NFVA, Leadership Music, Nashville, Tennessee and Missouri Bar Associations • Teaches fly fishing

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Dr. Ronald P. LuBovich  
DDS, MSD, FIDS, FICOI



Liz Lyndell  
Singer/Songwriter  
Says "Dr. Ron LuBovich  
represents cosmetic dentistry  
at its best and is Nashville's  
#1 Smile Designer"

Dr. Ron LuBovich has devoted years in learning cosmetic and implant prosthetic dentistry. He has been a specialist in prosthodontics for 25 years and has both clinical and technical skills in cosmetic, implant and complex services in prosthetic dentistry. He has developed methods to make sure his patients are well satisfied with the position, length, width, shape and color of their teeth. He has designed smiles for artists and celebrities of stage, motion pictures, country music and all walks of life.

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**HOLLY GLEASON**  
**Owner/Joe's Garage**  
 4405 Belmont Park Terrace  
 #A, 37215  
 Tel: 269-3238  
 Fax: 297-7612  
 Established in 1993,  
 Joe's Garage is a media  
 relations and artist devel-

opment company that offers media training,  
 advertising, imaging coordination and special  
 event services. Clients include Emmylou Harris,  
 Hal Ketchum, Matraca Berg, JoDee Messina,  
 Nitty Gritty Dirt Band, Asleep at the Wheel,  
 Gretchen Peters, Rodney Crowell, The Cicasas  
 and Mary Cutrufello. Formerly a music critic,  
 Gleason has written for *Rolling Stone*, *Musician*,  
*The New York Times* and others. • Board, NeA;  
 member, ACM, CMA, NARAS



**STEVEN  
 GOLDMANN**  
**Director/Co-Owner/  
 The Collective**  
 1221 17th Ave. S., 37212  
 Tel: 327-1820  
 Fax: 320-0884  
 NashColl@aol.com  
 Contact: Susan

Bowman/Philip Cheney, Co-Owners  
 Goldmann writes, directs and co-develops pro-  
 jects for music videos, film, and TV. Recent clients  
 include Brooks & Dunn, Alan Jackson, Faith Hill,  
 Michael Peterson, Terri Clark, Shane Minor, Lorrie  
 Morgan, Sammy Kershaw, Lisa Angelle, Cledus T.  
 Judd, Shania Twain, Collin Raye, Pam Tillis. • My  
 children, movies, photography, hockey, wine



**DAN GOODMAN**  
**Dan Goodman  
 Management**  
 P.O. Box 120775  
 Nashville, TN 37212  
 Tel: 661-9090  
 Fax: 370-1100  
 dgmgr@aol.com

Goodman has been  
 working in the management field for over 16  
 years and now guides the careers of Los Super  
 Seven and Rick Trevino. • CMA, ACM, NARAS •  
 Horseback riding, scuba diving



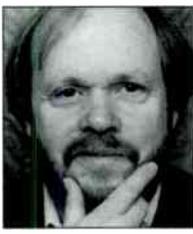
**JON GOODMAN**  
**Falcon-Goodman  
 Management**  
 1012 16th Ave. S., 37212  
 Tel: 244-6994  
 Fax: 255-4585  
 falconmgt@earthlink.net  
 Contact: Gary Falcon,  
 Partner

Started company with Gary Falcon four years  
 ago. Manages Michael Peterson and Travis Tritt.  
 • NAPM, CMA, ACM • Harley Davidsons, con-  
 vertibles & Europe



**RANDY  
 GOODMAN**  
**President/Lyric Street  
 Records**  
 824 19th Ave. S., 37203  
 Tel: 963-4848  
 Fax: 963-4846  
 randy\_goodman@  
 disney.com

President of Lyric Street since its inception in  
 July, 1997.



**EMORY L.  
 GORDY, JR.**  
**Producer**  
 Tel: 646-9731  
 Contact: Lauren Koch  
 An accomplished produc-  
 er and writer, Gordy has  
 recently overseen album  
 projects for Patty Loveless,  
 Trace Adkins and Susan Ashton.



**JOHN GRADY**  
**Senior VP Sales,  
 Marketing & Promotion/  
 Mercury Nashville**  
 66 Music Sq. W., 37203  
 Tel: 320-0110  
 Fax: 327-4856  
 Contact: Luke Lewis, Pres.

With label six years,  
 Grady is in charge of all marketing and sales of  
 CDs, cassettes, singles and videos. Also over-  
 sees radio promotion. • Leadership Music,  
 Ducks Unlimited, CMA, ACM • Hunting, fishing,  
 history, biking, parenting, golf



**JEFF GREEN**  
**Senior Director  
 International & New  
 Business Development/  
 Country Music  
 Association**  
 1 Music Circle S., 37203  
 Tel: 244-2840  
 Fax: 726-0314

jgreen@countrymusic.org • countrymusic.org  
 Contact: Ed Benson, Executive Director  
 Oversees the International and New Business  
 Departments, including the internet and other new  
 technology areas. Green, with CMA for six years, is  
 a tireless team player for country music. Author/  
 publisher of the *Green Book Of Songs By Subject*  
 and its music search website. • Board, British-  
 American Business Assn. of TN (BABAT);  
 Executive Advisor to Upper Midwest Communi-  
 cations Conclave



**STEVEN J. GREIL**  
**President/CEO/  
 Tennessee Performing  
 Arts Center**  
 505 Deaderick St., 37219  
 Tel: 782-4021  
 Fax: 782-4001  
 sgreil@tpac.org •  
 www.tpac.org

Contact: Lynda Mize, Special Assistant

Took this post in May, 1994 after five years as  
 Executive Director of the Nashville Symphony  
 Assn. Previously spent 15 years in the concert  
 promotion, artist management and TV produc-  
 tions areas of the entertainment industry. • Rotary  
 Club, NeA, CMA, NARAS, NSAI, Cheekwood, the  
 Temple, Nashville Area Chamber of Commerce •  
 Golf, reading, travel, volunteer work



**JON GRIMSON**  
**President/Counterpoint  
 Music Group**  
 P.O. Box 24650, 37202  
 Tel: 352-0420  
 Fax: 353-0410  
 jgrimson@  
 americana-music.com •  
 www.americana-music.com

Formed this independent radio promotion,  
 marketing and consulting company in 1994.  
 Specializes in promoting progressive, non-main-  
 stream and roots country artists to Americana and  
 AAA stations. 1996, '97, '98 *Gavin Americana*  
 Independent Promoter of the Year. Co-producer of  
 the syndicated radio show *This Week In*  
*Americana*. • Member CMA, IBMA, NeA, Folk  
 Alliance; Leadership Music Class of '99.

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**CATHY GURLEY**  
*President/Owner/  
Gurley & Co.*

P.O. Box 150657, 37215  
Tel: 269-0474  
Fax: 385-2052  
gurleybiz@aol.com •  
www.gurleybiz.com  
Contact: Meagan Gurley

Established 1985, this company oversees all areas of media, marketing, management and consultation. Clients include Matt King, Connie Smith, Lynn Anderson, Balmur Entertainment, McGuffey Lane, Mark Collie Celebrity Race, Monterey Artists, Cream/Hi Records, The Music Theatre of Williamsburg • Boards of ACM, T.J. Martell; ACM Sponsorship Committee Chair; Country in the Rockies Executive Committee; member, NARAS, CMA • Hiking, movies, walking my dog, reading



**REE GUYER  
BUCHANAN**

*President/Owner/  
Wrensong Publishing*  
1229 17th Ave. S., 37212  
Tel: 321-4487  
Fax: 327-7917  
reegb@aol.com  
Contact: Heather Edwards, GM

Has operated company (which also maintains offices in St. Paul, MN) since 1983. Runs office, develops writer/artists and plugs songs. •

Leadership Music Alumni Committee, SOURCE Steering Committee • NACL Woman's Investment Club, gardening, golf, skiing, Chicks with Hits



**J.D. HAAS**  
*President/J. D. Haas  
Entertainment*

1103 17th Ave. S., 37212  
Tel: 322-9445  
Fax: 322-9565

Hass' company creates first class "contest" trips for radio and TV stations in conjunction with record labels, artist management and corporate sponsors. Organizes special activities between stars and contest winners. Official trip organizers of ACM awards; organizes annual Bryan White/David Kersh Maui trips, Fan Fair, Cheyenne Frontier Days, National Finals Rodeo in Las Vegas and more. • ACM, CMA • Swimming, weight lifting, travel and trips; Cystic Fibrosis Foundation is company's official charity

**GARY HABER**  
*President/Haber Corporation*  
1016 17th Ave. S. #1, 37212  
Tel: 321-0054  
Fax: 321-3327

Haber provides accounting and business management services to a wide range of entertainment clients. Offices are located in Nashville and Encino, CA.



**TED HACKER**  
*Owner/CEO/International  
Artist Management*

1105 16th Ave. S. #C,  
37212  
Tel: 329-9394  
Fax: 329-9397  
iammgt@mindspring.com  
Contact: Anita Hogin, Partner

Manages Jim Collins, Kurth & Taylor, Darryl Worley, Yankee Grey, Lesley McDaniel. • President, NeA; member CMA, ACM, NARAS



**ALVIN G.  
HAGAMAN JR.**  
*Member/O'Neil Hagaman,  
A Professional LLC*

1025 16th Ave. S. #202,  
37212  
Tel: 320-5291  
Fax: 320-5651  
alhagaman@

oneilhagaman.com

Contact: Cheryl Harris, Mark Hendricks

Specializes in entertainment industry consulting and business management.

**SCHATZI HAGEMAN**  
*President/Hot Schatz Productions*

1024 16th Ave. S. 2nd Fl., 37212  
Tel: 782-0078  
Fax: 782-0088

Contact: Daniel Miller, Account Representative

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Row find the homes and offices of their dreams.*



*And thanks for the memories yet to  
come as I help you find yours!*

*Lura Bainbridge*

**Lura Bainbridge Real Estate**

**615-254-0708**





**WAYNE R. HALPER**  
*GM/Head of Label Operations/DreamWorks Nashville*  
 1516 16th Ave. S., 37212  
 Tel: 463-4620  
 Fax: 463-4621  
 wayne@dreamworksrec.com

Contact: Val Knust

Formerly with Capitol Records, Halper handles all legal, business and financial affairs; manages day to day operations. • CMA Treasurer; NARAS National Finance Committee, Treasurer, T.J. Martell; Country Music Retirement Center Task Force; Member, CMA • Snail racing, sushi carving, antique car collector



**GREG HAM**  
*President/ForeFront Records*  
 201 Seaboard Lane  
 Franklin, TN 37067  
 Tel: 771-2900  
 Fax: 771-2902  
 Contact: Allan Hardin, VP/GM

**MARY HAMILTON**  
*VP Creative Services/RCA Label Group*  
 1400 18th Ave. S., 37212  
 Tel: 301-4300  
 Fax: 301-4331



mary.hamilton@bmge.com  
 Contact: Butch Waugh,  
 Senior VP/GM  
 Responsible for video production, album artwork, photo sessions and artist imaging in print and video. With label 13 years. • CMA, ACM, NARAS



**DENNIS P. HANNON**  
*Executive VP/GM/The Curb Group*  
 47 Music Sq. E., 37203  
 Tel: 321-5080  
 Fax: 321-2893  
 dhannon@curb.com  
 With company eight years.

**BARBARA HARDIN**  
*VP/Booking Agent/Dale Morris & Associates*  
 818 19th Ave. S., 37203  
 Tel: 327-3400  
 Fax: 327-0312  
 Contact: Stacey Bradley  
 Exclusive booking agent for Alabama since 1979. • CMA, ACM

**LISA HARLESS**  
*Senior VP/Manager of Music Industry Division/First American National Bank*  
 33 Music Sq. W. #102-A, 37203



Tel: 748-2122  
 Fax: 748-2176  
 lisa.harless@fanb.com  
 Contact: Dale Polley,  
 President; Kirk Duggan  
 With bank for 14 years.  
 Works with music industry clients on matters of deposit, credit, cash management

and investments; directs bank's sponsorship and other involvement with music related activities. • Board, W.O. Smith School, NARAS; member, NATAS, CMA, NSAI, GMA, NeA, Leadership Music; NARAS MusiCares Advisory Council; Partnership 2000 Music Industry Task Force



**SUMMER HARMAN**  
*Partner/Holley & Harman Public Relations*  
 3415 West End Ave.  
 #101-G, 37203  
 Tel: 460-9550  
 Fax: 460-9553  
 hawk0207@aol.com

Contact: Debbie Holley, Partner

This four-year-old firm handles public relations and marketing services for clients including Bryan White, Tracy Lawrence, Paul Brandt, The Eleazar Group. • CMA, ACM, NeA; CMA Publicity Sub-committee, T.J. Martell volunteer. • Boating, fishing, horseback riding



**ALI HARNELL**  
*VP/PACE Music Group*  
 3839 Murfreesboro Rd.  
 Antioch, TN 37013  
 Tel: 641-5800  
 Fax: 641-7619  
 firstamericanmusic.com  
 With PACE since 1995,  
 Harnell directs PACE

Concerts Southeast and books First American Music Center (formerly Starwood Amphitheatre). Previously with Delsner/Slater in New York for five years.



**DAN E. HARRELL**  
*President/CEO/Idea Entertainment*  
 25 Music Sq. W., 37203  
 Tel: 457-7200  
 Fax: 457-2878  
 dharrell@  
 ideaentertainment.com  
 Contact: Renee Copeland

Co-founded Blanton/Harrell Entertainment in 1980 with Michael Blanton; managed artists including Amy Grant and Michael W. Smith. That company was purchased in early 1997 by Gaylord Entertainment and folded into Idea Entertainment. Idea includes Word Entertainment, Blanton Harrell Management, Idea Publishing, Cornerstone Sports and Pandora Films. The partners also founded Reunion Records and Publishing, which they sold to BMG/Arista in 1995. • Chairman of the Board, Minnie Pearl Cancer Foundation; Co-trustee, Helping Hands Foundation; member, NARAS, GMA

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37212

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Fax: 320-5651

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tainment industry con-  
sulting and business management.



**JAMES H. HARRIS, III**

Attorney/Gordon, Martin,  
Jones & Harris, P.A.

49 Music Sq. W. #600,  
37203

Tel: 321-5400

Fax: 321-5469

A member of this firm since 1994, Harris has practiced law on Music Row since 1975. His practice includes music, entertainment, copyright and trademark, divorce and bankruptcy law. • ABA Forum Committee on the Entertainment and Sports Industries; Former Trustee, Copyright Society of the United States; Legal counsel to NeA; Member ABA, TBA, NeA, CMA



**JUDY HARRIS**

Co-Owner/  
Harris-Gordon Music

118 16th Ave. S. #203,  
37203

Tel: 254-2080

Fax: 254-2081

Harris has held positions at ASCAP and CBS Songs (now EMI Publishing). She became an independent publisher and had ASCAP's Most Performed Song of the Year in 1990; started Harris-Gordon Music in 1995. • CMA, NARAS, NSAI, SOURCE, Chicks with Hits



**JOHN HART**

Owner/Hart Media/  
Bullseye Marketing  
Research

1314 16th Ave. S., 37212

Tel: 292-0616

Fax: 292-0828

hart@bullsi.com •

www.bullsi.com

This radio consultant company works with labels, managers, artists, marketing firms and radio syndicators. Services include *The Monday Memo*, *The Research Letter* and *Bullseye Callout*.



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All entries are cross-indexed  
by job affiliation.  
**SEE PAGES 80-94**

**MARK HARTLEY**

*Partner/Fitzgerald Hartley/High Seas Music*

50 W. Main St.  
Ventura, CA 93001  
Tel: **805-641-6441**  
Fax: 805-641-6444

Contact: Larry Fitzgerald

Fitzgerald Hartley was founded in 1977 with Larry Fitzgerald. Clients include Clint Black, Joe Ely, Olivia Newton-John, Toto & David Benoit.



**CHRISTIAN HASELEU**

*Chair/MTSU Recording Industry Dept.*

P.O. Box 21  
Murfreesboro, TN 37132  
Tel: **898-2578**  
Fax: 898-5682  
chaseleu@mtsu.edu •

www.mtsu.edu/~record

Contact: D. MacMahan, Executive Secretary

With the university 20 years, Haseleu runs the country's largest recording program (1,400 majors). • AES Education Committee, NARAS Engineering Craft Committee, SPARS Nashville Board • Travel, gardening, Abyssinian cats

**PAUL HASTABA**

*VP/GMCMT*

2806 Opryland Dr., 37214  
Tel: **457-8504**  
Fax: 457-8590



www.country.com

Contact: Randy Wilkes,  
Director of Operations

Hastaba is responsible for the operation, programming and creative services of CMT. An 11-year veteran of Gaylord, he joined CBS Cable with its recent acquisition of the network. • 1997 Secretary, CMA board; member, NARAS, CMA, ACM, Leadership Music



**ELIZABETH HATCHER-TRAVIS**

*Owner/President/Elizabeth Travis Management*

1610 16th Ave. S., 37212  
Tel: **383-7258**  
Fax: 269-7828

traviscorp@home.com • www.randy-travis.com  
Contact: Sharon Shride, Personal Assistant

Discovered, directed and nourished Randy Travis' genius while operating a night club in his native North Carolina; eventually convincing a largely indifferent Nashville that Travis was platinum-in-embryo. Now married to Travis. • CMA • Interior design, decorating, real estate

**CRAIG HAYES**

*Partner/Zumwalt, Almon & Hayes*

1014 16th Ave. S., 37212



Tel: **256-7200**

Fax: 256-7106  
zah@home.com  
Contact: Pam Snyder,  
Legal Assistant

With this law firm 16 years. Has worked as a musician, songwriter, publisher and music teacher.

Toured with Neil Young And The Shocking Pinks as baritone sax player and character, "Vito Toledo." Specializes in music, copyright and entertainment law. • Board, W.O. Smith; Member, NeA, CMA, NARAS, Leadership Music, Fellowship of Christian Athletes • Basketball, guitar; married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better;" two sons, Luke and Sam. Hayes' sax can be heard on Neil Young's *Lucky Thirteen* CD and *Solo Trans* CDV



**DAN HAYS**

*Executive Director/International Bluegrass Music Association*

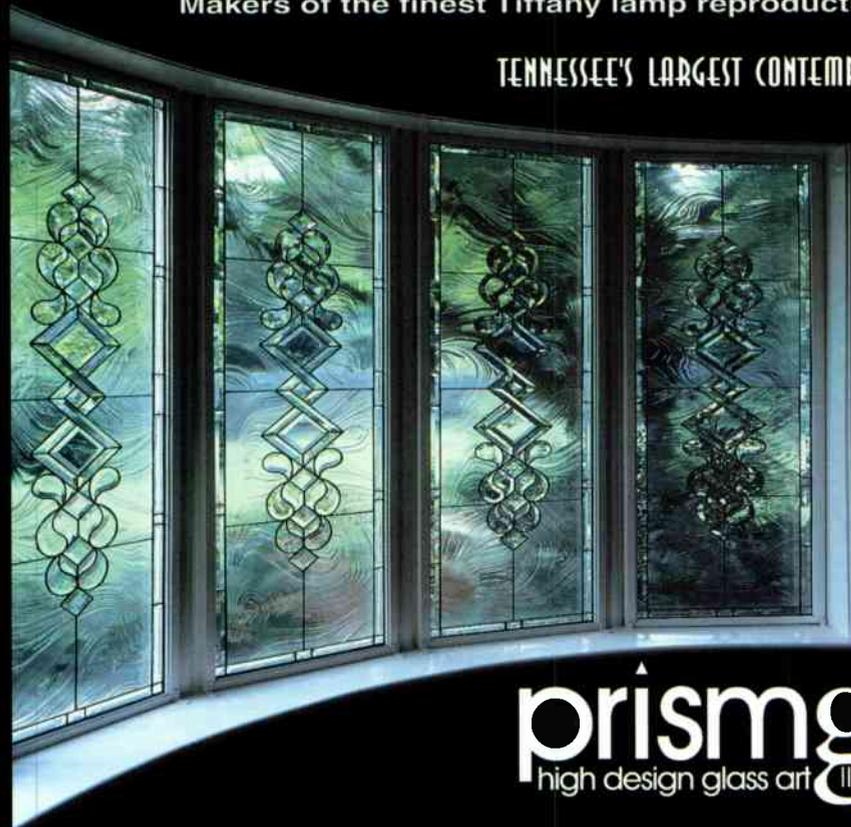
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Contact: Nancy Cardwell, Director of Special Projects

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David Levi



Henner Schröder



Nourot Glass Studio



Milon Townsend

Hays heads this fast-growing trade organization and oversees long-range plans, marketing and sponsor development as well as the annual "World of Bluegrass" convention, IBMA Awards and Bluegrass FanFest. With the organization nine years. • Golf, skiing



**BILL HEARN**  
**President/CEO/EMI**  
**Christian Music Group**  
 101 Winners Circle  
 Brentwood, TN 37027  
 Tel: **371-4300**  
 Fax: 371-6915

Hearn was formerly President of Sparrow Communications Group prior to being named President and CEO of EMI Christian Music Group. His father, Billy Ray Hearn, who founded Sparrow, continues to function as Chairman of the group. Hearn won a Grammy for his Executive Producer role on the *Amazing Grace—A Country Salute To Gospel* album. • CMTA, NARAS, Gospel Screening Committee • Golf

**BOB HEATHERLY**  
**VP Sales & Marketing/Atlantic Nashville**  
 1812 Broadway, 37203  
 Tel: **327-9394**  
 Fax: 327-9405  
 Contact: Bryan Switzer, VP/GM

With label 10 years. Oversees sales and marketing. Formerly Nashville Sales Director,



**Radio & Records;**  
 National Promotion  
 Director, RCA Records. •  
 Board, ACM, CFF; mem-  
 ber, Leadership Music,  
 CMA, ACM, NeA •  
 Football, NASCAR racing,  
 music



**SHAWN HEFLIN**  
**Chrysalis Music Group**  
 1204 16th Ave. S., 37212  
 Tel: **327-4797**  
 Fax: 327-1903  
 chrysfish@aol.com  
 Contact: Trisha Brantley,  
 Office Manager

Oversees the Nashville operations of this London-based company. Pitches songs and signs writers.

**MARK HEIMERMANN**  
**Independent Producer/Fun Attic**  
**Productions/Fun Attic Music**  
 P.O. Box 681633  
 Franklin, TN 37068  
 Tel: **794-2435**  
 Fax: 591-0678

A top Christian producer, Heimermann works with artists including dc Talk, Jaci Velasquez and Michael W. Smith. Recently snared the Pop Album Dove Award for Smith's *Live The Life*.



**LON HELTON**  
**Nashville Bureau Chief/**  
**Country Editor/**  
**Radio & Records**  
 1106 16th Ave. S., 37212  
 Tel: **244-8822**  
 Fax: 248-6655  
 lhelton@rronline.com  
 With publication 17

years. Oversees news and issues coverage of events affecting the country radio and record industries; gathers information to compile weekly country chart and hosts weekly radio shows *Country Countdown USA*, *Country's Inside Trak* and *Country World Premiere*. • President, CMA; 16 years on CMA board; board, Leadership Music; Frist Music Industry Advisory Committee

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 Contact: Kerry O'Neil,

Al Hagaman

In charge of the firm's Consulting Group specializing in royalty examinations, valuation of intellectual properties, litigation support and expert witness testimony. Oversees consulting with regard to business plans and contractual matters. • W.O. Smith Council, Leadership Music



**SCOTT HENDRICKS**  
*President/CEO/Virgin Records Nashville*  
 48 Music Sq. E., 37203  
 Tel: 251-1100  
 Fax: 313-3700

Hendricks opened the doors of Virgin Nashville in

1998. He is an executive who has made key business and artistic contributions to the success of over 40 No. 1 records and more than a dozen platinum-plus albums. His production credits include Alan Jackson, Brooks & Dunn, Faith Hill and Julie Reeves, among others. • ACM, CMA, NARAS, Leadership Music • Family, golf, four wheeler, farming



**BARTON HERBISON**  
*Executive Director/NSAI*  
 1701 West End Ave., Fl. 3 37203  
 Tel: 256-3354  
 Fax: 256-0034  
 Contact: Susan Stewart

Provides leadership and direction for the nation's largest not-for-profit songwriter

organization. A 4,500 member trade organization, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession. Herbison assumed his NSAI appointment in August 1997.



**PAT HIGDON**  
*Senior VP/GM/Universal Music Publishing (MCA/PolyGram)*  
 12 Music Circle S., 37203  
 Tel: 248-4800

Fax: 248-9301

Higdon, a 20 year publishing veteran, took

the helm of the united MCA and PolyGram publishing houses this year. For the past 10 years was president and owner of Patrick Joseph Music and guided the careers of Matraca Berg, Gary Harrison, Kim Carnes and Tim Mensy, among others. • Board, NARAS • Boy Scouts, SCUBA diving, golf



**DANIEL HILL**  
*VP/Universal Music Publishing (MCA/PolyGram)*  
 12 Music Circle S., 37203  
 Tel: 248-4800

Fax: 248-9300

Contact: Katie Dalton

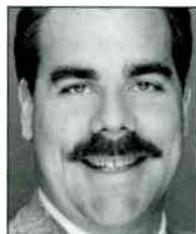
After 10 years with PolyGram, Hill oversees the creative department and assists in all aspects of business affairs for the newly-combined company. • CMA, NARAS, ACM, NeA • Camping, hiking, the river

**DONNA HILLEY**  
*President/CEO/Sony/ATV Tree Publishing*  
 8 Music Sq. W., 37203  
 Tel: 726-8300  
 Fax: 726-8329  
 Donna\_Hilley@sonymusic.com  
 Contact: Woody Bomar, VP; Don Cook, VP



Hilley is in charge of day-to-day operations and contract negotiations involving songwriters, recording artists and Tree Productions. Sony Tree is the copyright administration headquarters for all of Sony Music Publishing.

Hilley has been with the company over 25 years and specializes in copyright acquisitions. • Past Chairman, CMA Board; Past President, Leadership Music; Board member, Vanderbilt Children's Hospital, Baptist Hospital, Suntrust, Operation Smile, NMPA, Belmont College, ASCAP; member, NARAS, GMA, NSAI, NeA • Antiquing, golf, church and family



**RANDALL G. HIMES**  
*Executive Director/AFTRA/SAG*

1108 17th Ave. S., 37212  
 Tel: 327-2944

Fax: 329-2803  
 nashville@aftra.com  
 Contact: Morry Trent,

Assistant Executive Director

Himes started with AFTRA in 1978 as National Representative, negotiating television and radio station contracts and assisting with the Nashville operation. Took current post in 1986, with the duties of administering and operating the local office. • Advisory Council, TN Film, Entertainment & Music Commission; member, CMA, NeA, NARAS

All entries are cross-indexed by job affiliation.

SEE PAGES 80-94

# Antarctica

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For years, our studios have been legendary for recording excellence, even being recognized by Billboard Magazine as Country Recording Studio of the Year in 1997 & 1998. With our recent expansion, we are able to offer this same legendary excellence for many different budgets. Contact Graham Lewis at Emerald I.



The newest division of Emerald Entertainment is one of Nashville's oldest mastering giants. Under the direction of Glenn Meadows, Masterfonics Mastering has mastered projects for acts as varied as Jimmy Buffett and Shania Twain to Steely Dan and Fred Hammond. Masterfonics Mastering has three different mastering studios that can accommodate various budgets. Contact Lois Walker at Emerald II.



The Broadcast Division is the original home of The Radio Satellite Tour. Our satellite tours have become a promotion and marketing tool used by most record labels to promote artists to radio. We have successfully helped take dozens of singles to the top of the charts. Contact Sharla McCoy at Emerald I.



Agents David Breen and Todd Baker exclusively book talent including Christian artists such as Phillips, Craig & Dean, Greg Long, Nichole Nordeman, Watermark, Aaron Jeffrey, Selah and Scott Krippayne. Contact David Breen at 777-2227.

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Nashville, TN 37203  
Tel: 615-244-8866  
Fax: 615-255-5144

[www.emeraldentertainment.com](http://www.emeraldentertainment.com)



**BRUCE HINTON**  
**Chairman/MCA Nashville**  
 60 Music Sq. E., 37203  
 Tel: 880-7319  
 Fax: 880-7450  
 www.mca-nashville.com  
 Contact: Angee Jenkins  
 Smith, VP Publicity  
 With MCA 15 years,

Hinton defines overall policy and direction for the label, which under his guidance has been rated the No. 1 country label by *Billboard* and *R&R* seven of the last eight years. • Chairman of CMF Board; Senior Advisory Board for Sports and Entertainment Academy of Indiana University; Board, CMA, TPAC, Leadership Music, Leadership Nashville, W.O. Smith School, City of Hope; member, ACM, NARAS



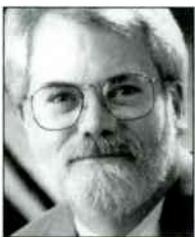
**MICHAEL HOLLANDSWORTH**  
**GM/Zomba Music Publishing**  
 916 19th Ave. S., 37212  
 Tel: 321-4850  
 Fax: 321-4616  
 michael.hollandsworth@zombaontherow.com

With company 11 years. Supervises staff and writers and carries out other functions such as demoing and pitching material to artists and producers, and searching for and developing new writers. • Bicycling



**DEBBIE HOLLEY**  
**Partner/Holley & Harman Public Relations**  
 3415 West End Ave.  
 #101-G, 37203  
 Tel: 460-9550  
 Fax: 460-9553  
 beehive022@aol.com  
 Contact: Summer Harman

This four-year-old firm handles public relations and marketing services for clients including Bryan White, Tracy Lawrence, Paul Brandt and The Eleazar Group. Holley spent 10 years at *Billboard* magazine and was with RCA Label Group prior to co-founding her firm. • Board, ACM; Committee member, NeA Chamber of Commerce, NeA Theatrical & Visual Arts; member, CMA • Working out with weights, running, reading, cooking, movies; homeless, elderly and animal charities



**CHRISTIAN A. HORSNELL**  
**Partner/Wyatt, Tarrant & Combs**  
 29 Music Sq. E., 37203  
 Tel: 255-6161  
 Fax: 254-4490  
 chorsnell@wyattfirm.com  
 With firm 20 years. Co-

chair of firm's Intellectual Property Practice Group. • Board, Rochelle Center, W.O. Smith School; member, NBA, TBA, CMA, Leadership Music • Assistant scoutmaster, college basketball fan



**CHUCK HOWARD**  
**Owner/Kinetic Diamond Music; Diamond Struck Music; Diamond Storm Music**  
 vistario@home.com

Howard's publisher/producer career has been founded on a respect for good songs and the writers who create them. Produces Hank Williams Jr., Jeff Carson, LeAnn Rimes, Blake & Brian, Rodney Atkins, Hank Williams III, Trini Triggs, Perfect Stranger and The Smokin' Armadillos.



**DOUGLAS J. HOWARD**  
**Senior VP A&R/Lyric Street Records**  
 824 19th Ave. S., 37203  
 Tel: 963-4848  
 Fax: 963-4850  
 Contact: Randy Goodman, President

Formerly VP/GM at PolyGram Music Publishing, Howard has been with Lyric Street since startup in August, 1997. Responsibilities include signing acts, finding songs and matching producers with artists on the Lyric Street roster. Howard holds an MBA from Vanderbilt and a JD from George Washington University. • Board of Advisors for Belmont's Music Business Program

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 work like you don't need the money,  
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## In Charge



**BRAD HOWELL**

*VP Promotion/  
Warner Bros. Nashville*

20 Music Sq. E., 37203  
Tel: **748-8000**  
Fax: 214-1475  
brad.howell@wbr.com

With the company over four years; oversees Warner Bros. promotion department.



**RON HOWIE**

*VP Sales/RCA Label Group*

1400 18th Ave. S., 37212  
Tel: **301-4300**  
Fax: 313-4301  
ron.howie@bmg.com  
Contact: Amy Macy,  
Director of Sales & Marketing

With label 20 years. Oversees all day to day sales, distribution and advertising. • Member CMA, ACM, NARM • Golf, sky diving, coaching youth sports



**MICHAEL HUDDLESTON**

*CFO/The Curb Group*

47 Music Sq. E., 37203  
Tel: **321-5080**  
Fax: 321-9511  
mhuddleston@curb.com  
Contact: Dennis Hannon,  
Executive VP/GM



**DANN HUFF**

*Independent Producer*

Tel: **377-8028**  
Fax: 377-0217  
Contact: Mike Griffith  
A top session guitarist, Huff has recently become an in-demand producer of artists including Faith Hill,

Shane Minor, SheDAISY, Megadeth, Lonestar, Lari White and Bryan White. • My family



**BRIAN HUGHES**

*VP Programming/TNN*

2806 Opryland Dr., 37214  
Tel: **457-7801**  
Fax: 457-7830  
www.country.com

Hughes oversees all programming, traffic and creative services for The Nashville Network. Has extensive production and business experience. Hughes joined CBS Cable upon the completion of the Westinghouse/Gaylord acquisition. • Leadership Music; board, ACM, CMA • Sports, Brentwood Methodist Church



**LARRY HUGHES**

*VP Promotion/Virgin Records Nashville*

48 Music Sq. E., 37203  
Tel: **251-1100**  
Fax: 313-3734  
lhughes@virginrecordsnashville.com  
Contact: Katharine

Chappell, Promotion Coordinator  
Hughes was formerly with Mercury and MCA, and now leads Virgin in its quest for radio airplay and artist exposure. • Running and icing



**JOHN H. HUIE**

*Agent/Creative Artists Agency*

3310 West End Ave. #500,  
37203  
Tel: **383-8787**  
Fax: 383-4937  
jhuie@caa.com

Responsible agent for Dwight Yoakam, Suzy Bogguss, Faith Hill, Amy Grant, dc Talk, Jars of Clay, Michael W. Smith, Steven Curtis Chapman, and Deana Carter. • Board, Nashville Institute of the Arts, T.J. Martell Foundation; member, CMA • Golf

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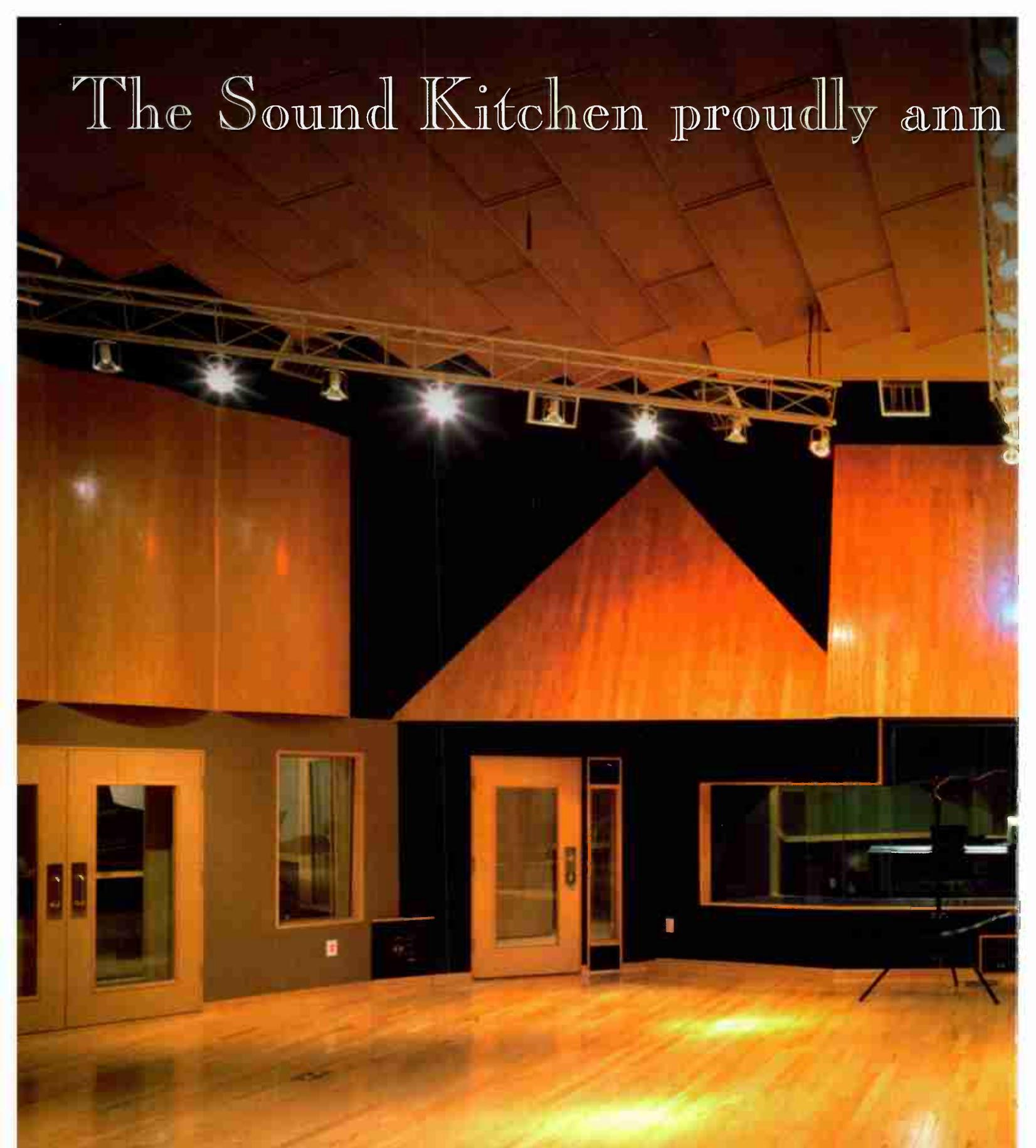
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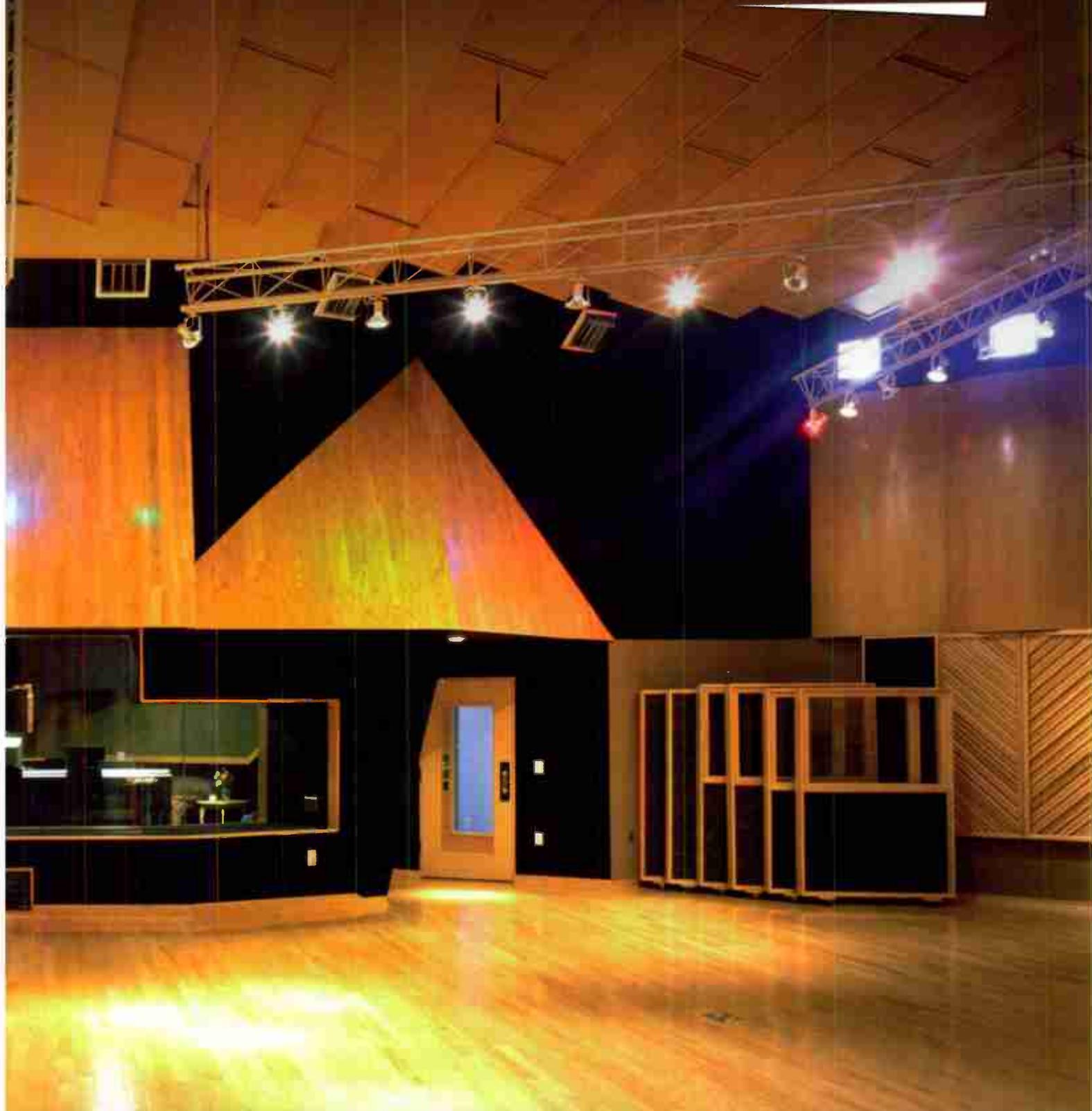
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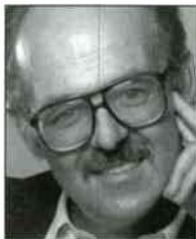




**RON HUNTSMAN**  
President/Huntsman  
Entertainment, Inc.

1100 16th Ave. S., 37212  
Tel: 255-1100  
Fax: 255-1107  
ron@huntsmanent.com •  
www.huntsmanent.com

Has operated his company 11 years. Produces and syndicates live events and artist specials for radio, including *Country HitMakers*, *Honky-Tonk Sundays*, *Artist Clip Service*, *Gold Clips*, *Name That Song*, *Live From Nashville!* and *Live From Hollywood!* • NARAS, CMA, ACM, GMA, AFTRA, NCRA • Hiking, wood working, outdoors



**JACK HURST**  
Country Music Writer &  
Syndicated Columnist/  
Chicago Tribune

162 Jackson Hollow Rd.  
Lancaster, TN 38569  
Tel: 615-548-8025  
Fax: 615-548-4601

Veteran journalist and author covers country music for the *Chicago Tribune*. Won the first CMA Media Achievement Award in 1981. • Civil War history buff

**BOB JACKSON**  
Owner/Partner/Ground Zero

1011 16th Ave. S., 37212

Tel: 322-9927  
Fax: 322-9786  
grnd0@ix.netcom.com

One of four partners in this video post production firm, Jackson manages the operation. Recent clients include RCA, Arista, Word, Provident, Sony, ForeFront, The Collective, Deaton Flanigen, The AV Squad and Picture Vision. • Family, photography



**WYNN JACKSON**  
President/Country Club  
Enterprizes, Inc.

2602-B Westwood Dr.,  
37204  
Tel: 383-4000  
Fax: 383-4434  
wynn@cceinc.com •  
cceinc.com

Contact: Paul Tollett, Promotion Manager

In business seven years. Plans and implements music/club promotions; distributes country music to dance clubs, produces extended dance remixes of country singles and also works in music marketing, production and artist management. • ACM, CMA, NeA, NARAS • Golf, tennis

**CARSON JAMES**  
VP, Promotion & Media Strategy/Curb  
Records

47 Music Sq. E., 37203  
Tel: 321-5080



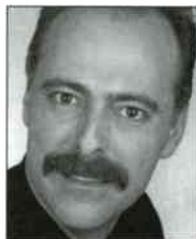
**ANGEE JENKINS  
SMITH**

VP Publicity/  
MCA Nashville

60 Music Sq. E., 37203  
Tel: 244-8944  
Fax: 880-7440  
angee.smith@  
unistudios.com

Contact: Hannah Sanford, Publicity Coordinator

This veteran entertainment publicist has been with MCA since early 1998. She previously worked for five years as MCA LA's pop publicity VP. Oversees publicity, artist development and video operations.



**WADE JESSEN**  
Director, Country &  
Contemporary Christian  
Charts/Billboard,  
Country Airplay Monitor

49 Music Sq. W., 37203  
Tel: 321-4291  
Fax: 320-0454  
wjessen@billboard.com

Contact: Geoff Mayfield, Director of Charts

Jessen manages the trade publication's charts and weekly columns in *Billboard* and *Country Airplay Monitor*. With company since January, 1995. • Board member, ACM; member, GMA, NARAS, SGMA, IBMA, CMA, Leadership Music, CRS Agenda Committee • Western history, issues facing beef cattle industry

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## In Charge



### **BILL JOHNSON**

*VP Creative Services/  
Sony Music Nashville*

34 Music Sq. E., 37203

Tel: 742-4360

Fax: 742-4339

bill\_johnson@

sonymusic.com

Contact: Allen Butler, Pres.

With label 20 years. Formerly worked for *Rolling Stone*. Responsible for imaging, art direction, design of album covers, media, advertising and collateral materials. • NARAS, NeA, NAF, CMA, ACM



### **DOUG JOHNSON**

*President/Giant Records  
Nashville*

1514 South St., 37212

Tel: 256-3110

Fax: 256-9395

As president of Giant Records, Johnson is responsible for signing

and co-producing The Wilkinsons as well as currently producing Clay Walker. Formerly Senior VP at Epic, Johnson's production clients included Doug Stone, John Michael Montgomery, James Bonamy, Ty Herndon and Daryle Singletary. • Board, NARAS; Leadership Music; member, CMA, ACM, NeA, NSAI, GMIA



### **GINNY JOHNSON**

*GM/Hamstein  
Productions*

914 18th Ave. S., 37212

Tel: 321-0902

Fax: 327-3395

ginnyj@bellsouth.net

Contact: Reese Faw,  
Sr. Director Creative Services

Oversees operations of Hamstein Productions, including management of producer roster: Billy Crain, Bob DiPiero, Mary Ann Kennedy, Blake Mevis, Keith Olsen, Clarke Schleicher, Tom Shapiro. Directs artist development and project coordination for the company. • Horseback riding, lobstering, fishing, hunting



### **AL JOLSON**

*President/AI Jolson  
Enterprises, Inc.*

116 17th Ave. S., 37203

Tel: 244-5656

Fax: 242-2472

Contact: Johnny Drake,  
Studio Mgr.; Neal "Bronson"  
Herrmuth, Publishing

Oversees the daily activities of the publishing and recording complex. Has owned company for 18 years. • VP, City of Hope (Nashville); member, CMA, AES, NARAS, NeA, ASCAP, AFTRA



### **KIM JONES**

*GM, Creative Services/  
Song Garden Publishing*

25 Music Sq. E., 37203

Tel: 244-8952

Fax: 244-4711

Primary duties: publishing, plugging, signing and developing songwriters.

Works directly with producer Byron Gallimore. • CMA • Hiking, swimming, golf, listening to great songs



### **MIKE JONES**

*Associate Publisher/  
Editor in Chief/  
Music City News*

50 Music Sq. W., #601,

37203

Tel: 329-2200

Fax: 327-2726

mconline.com

Contact: Jenny Duke, Executive Assistant

Jones has been with the company five years. He supervises the production of *Music City News* and serves as Executive In Charge of Production for the nationally televised *TNN/Music City News Awards Show*. • CMA, NSAI, NARAS • Photography, coin collecting



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Call **Grant Fowler** for rates &  
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World Radio History



**RUSTY JONES**  
Attorney/Gordon, Martin,  
Jones & Harris, P.A.  
49 Music Sq. W. #600,  
37203  
Tel: 321-5400  
Fax: 321-5469

Jones represents artists, managers, publishers, writers, producers, agents, record labels, production companies and corporations. Before joining this firm 15 years ago he served as ASCAP's Nashville Director of Business Affairs. Clients include Garth Brooks, Mark Chesnutt, Martina McBride, Michael Peterson. • Former Chair of TBA's Copyright, Entertainment and Sports Law Section • Snow skiing, travel, history, fishing



**HENRY JUSZKIEWICZ**  
Chairman/CEO/Gibson  
Musical Instruments  
1818 Elm Hill Pike, 37210  
Tel: 871-4500  
Fax: 889-3216  
henry@gibson.com •  
www.gibson.com

With the company for 11 years. • Board member, Blues Foundation; CMF • Riding Harleys, skiing; owns the Gibson Cafe and Caffé Milano.



**JOEL KATZ**  
Managing Shareholder/  
Greenberg Traurig-  
Atlanta  
Ivy Place, 3423 Piedmont  
Rd. NE, 2nd Fl.  
Atlanta, GA 30305  
Tel: 404-237-7700  
Fax: 404-237-5260

First attorney ever to be inducted into the Georgia Music Hall of Fame; client roster includes some of the world's most well-known entertainers, producers, record labels, concert promoters and Fortune 500 companies; Special Counsel to the CMA • Chairman-Elect, ABA Entertainment & Sports Law Section; Chairman Emeritus, NARAS; Board of Directors, T.J. Martell Foundation; Board of Trustees, NARAS Foundation; Board of Advisors Chairman, Commercial Music Program, Georgia State University

All entries are cross-indexed  
by job affiliation.  
SEE PAGES 80-94

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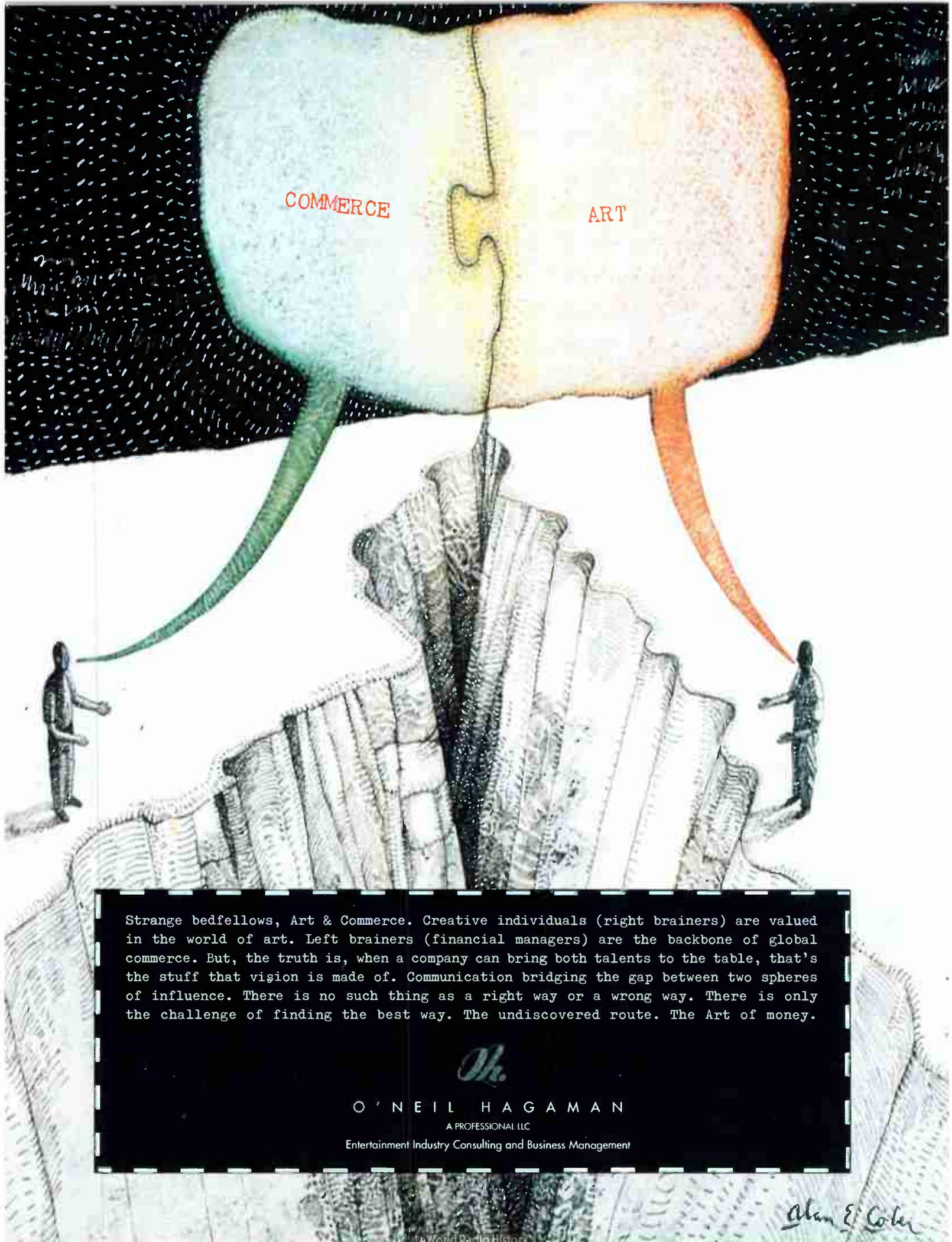
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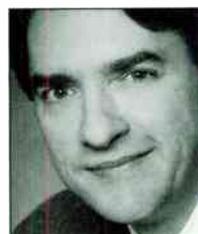
Entertainment Industry Consulting and Business Management

*Alan E. Cohen*



**ANDREW KAUTZ**  
*President/Emerald Entertainment Group*  
 1033 16th Ave. S., 37212  
 Tel: 321-0511  
 Fax: 329-9417  
 Andrew@emeraldsound.com • www.emeraldsound.com

Contact: Graham Lewis, Dir. of Studio Operations  
 Emerald Sound's President, Dale Moore, turned over operation of the studio to Kautz in 1992. With the company 10 years, he now oversees Emerald Sound Studios, Masterfonics, The Breen Agency, Broadcast Division and Digital Audio Post. • Board, SPARS



**D. PAGE KELLEY III**  
*Senior Director Business & Legal Affairs/Arista Nashville*  
 1400 18th Ave. S., 37212  
 Tel: 846-9100  
 Fax: 846-9196  
 page.kelley@bmge.com

Contact: Mike Dungan, GM/Sr. VP  
 With company two years, Kelley oversees business and legal affairs for Arista Nashville and Arista Austin. • Admitted to NY and TN Bar; Co-counsel, NeA; CMA, ACM • WEUMC Choir, playing with Page IV and Ryan



**BILL KENNEDY**  
*VP Sales & Field Marketing/Capitol Nashville*  
 3322 West End Ave. Flr. 11, 37203  
 Tel: 269-2000  
 Fax: 269-2097  
 Bill.Kennedy@emimusic.com

Contact: Pat Quigley, President/CEO  
 With the label nine years. Oversees sales & retail marketing. • CMA, ACM, NARM • Sports, reading, history



**RON KERR**  
*Owner/President/Sound Stage Studio*  
 10 Music Circle S., 37203  
 Tel: 256-2676  
 Fax: 259-2942  
 soundstagesstudios.com  
 Contact: Michael Koreiba, Studio Manager • CMA



**MERLE KILGORE**  
*Executive VP/Hank Williams Jr. Enterprises; President/Merle Kilgore Management*  
 2 Music Circle S., 37203  
 Tel: 742-3622  
 Fax: 742-1235  
 Contact: Melissa Eubanks,

Executive Assistant (Nashville) Andrea Archer, Executive Assistant (Paris, TN 901-642-7455)  
 Kilgore began his career carrying Hank Sr.'s

guitar, traveling with Elvis and writing his first No. 1 hit at the age of 18. A picker, singer and songwriter, Kilgore now tends to the various fortunes of Hank Williams Jr., including its publishing companies, auxiliary enterprises, *Bocephus News* and The Bama Band, which backs Hank Jr. on the road. Also involved with writer/artist development. CMA's first SRO Manager of the Year in 1990, and recently named "Legendary Songwriter" at the North American Country Music Assoc. Awards. • Board, CMA, Hank Williams Museum, Tex Ritter Museum; honorary Tennessee State Senator; member, Byrd High School Hall of Fame, AFM, AFTRA/SAG, Nashville Songwriters Hall of Fame Member



**T.K. KIMBRELL**  
*President/TKO Artist Management*  
 4219 Hillsboro Rd., #318, 37215  
 Tel: 383-5017  
 Fax: 292-3328  
 Contact: JoAnne Ritchey, Kay Knight, Tim Kimbrell,

Management Reps.  
 Manages Sawyer Brown, John Bunzow, Toby Keith, Chris LeDoux, Mac McAnally, Allison Moorer and Scott Emerick. Has had firm 11 years. • Board, ACM and CMA • Golf, basketball

**GEORGE KING**  
*Co-VP/GM/Reunion Records, Brentwood Records, Diadem Music Group*  
 741 Cool Springs Blvd. E.  
 Franklin, TN 37067  
 Tel: 261-6500  
 Fax: 261-5916  
 Contact: Dean Diehl



**MICHAEL KNOX**  
*VP, Productions/Artist-Writer Development/Warner/Chappell Music*  
 21 Music Sq. E., 37203  
 Tel: 254-8777  
 Fax: 726-1353  
 Contact: Tim Wipperman, "The Dude"

With the company six years. Heads the production company, signs and develops artists and writers. Gets songs cut and gets record deals. • T.J. Martell, ACM, CMA, Copyright Society of the South, NeA • Pro boxing fan, oldies music, movies and spending time with my wife Kelly and daughter Holly

All entries are cross-indexed by job affiliation.

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 ckornmeyer@gaylordentertainment.com

Kornmeyer presides over Gaylord's broadcast entities that include CMT International, KTVT-TV, Dallas/Ft. Worth; WSM-AM/FM, WWTN Radio, Syndicom Entertainment Group and Z Music Television. • CMA's International Board • Music, auto racing, golf

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**President, Nashville Division/**  
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 Los Angeles, CA 90069  
 Tel: 310-854-4400  
 Fax: 310-854-0238



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**BOBBY KRAIG**  
**VP Promotion/Arista Nashville**  
 1400 18th Ave. S., 37212  
 Tel: 846-9100  
 Fax: 846-9195  
 bobby.kraig@bmge.com  
 Contact: Fletcher Foster, Senior VP

With the company six years. • Member, CMA, ACM • Magic, boating



**MIKE KRASKI**  
**Senior VP Sales & Marketing/Sony Music Nashville**  
 34 Music Sq. E., 37203  
 Tel: 742-4340  
 Fax: 742-5720  
 mike\_kraski@sonymusic.com

Contact: Janet Bozeman, Media Director  
 With the company 24 years. Oversees efforts of the Sales, Marketing, Media, Creative Services and International departments. • Executive committee, Leadership Music, CMA International committee; ACM, CCMA, NARM



**KENNETH L. KRAUS**  
**Partner/Manatt, Phelps & Phillips**  
 1233 17th Ave S., 37212  
 Tel: 327-2744  
 Fax: 327-2044  
 kkraus@manatt.com  
 Contact: Gordon Bava,

Managing Partner  
 Kraus serves as the resident partner in the law firm's Nashville office. Company offers full service representation including music, film, television, trademark and copyright. Clients include Tim McGraw, Clint Black, Joe Diffie, Steve Earle, Amy Grant, The Wallflowers and the Elvis Presley estate. • Counsel to NAPM; Board, W. O. Smith School; Legal Advisor, First Steps; member, CMA, NARAS, NeA, Leadership Music • Cooking, travel, cross country skiing, guitar



**AMY KURLAND**  
**Owner/Bluebird Cafe**  
 4104 Hillsboro Rd., 37215  
 Tel: 383-5308  
 Fax: 385-1955  
 blubirdcaf@aol.com • www.bluebirdcafe.com  
 Contact: Julie Farris  
 Kurland's listening room

and eatery has become world famous. She screens the songwriters who want to perform there, a practice which makes a visit worthwhile for publishers, A&R reps and fans in search of good music. • Board President, Alcohol and Drug Council; member, CMA, NeA, NSAI, NARAS; Leadership Nashville, Leadership Music • Hiking, dogs



**TARI LAES**  
**Owner/@Tandem!**  
 1402 Gale Ln., 37212  
 Tel: 269-7746  
 Fax: 269-8604  
 tarilaes@aol.com  
 Contact: Claudia Welker

This 17-year-old company specializes in national record promotion for airplay. • Board, CRB; Leadership Music Executive Committee; member, CMA • Environmental issues



**KEVIN LAMB**  
**VP, Nashville/peermusic**  
 1207 16th Ave. S., 37212  
 Tel: 329-0603  
 Fax: 320-0490  
 klamb@peermusic.com  
 Contact: Kirk Boyer, Creative Director; Rod Parkin, Plugger; Karin Giesbrecht, Administrative Assistant

Lamb came to this job in 1993 after helping build Maypop Music into a successful company. • Board, Copyright Society of the South; member, ASCAP's Regional Publisher's Advisory Committee, BMI, ACM, CMA, NARAS, NeA, Leadership Music, Country Cares for St. Jude Kids



**JACK LAMEIER**  
**Senior VP National Promotion/Sony Music Nashville**  
 34 Music Sq. E., 37203  
 Tel: 742-4373  
 Fax: 742-4338  
 jack\_lameier@sonymusic.com

Contact: Allen Butler, President  
 With Sony 37 years, 21 of them in Nashville. • Board, ACM • Civil War, metal detecting, proprietor of Jack's Place

**JON LANDAU**  
**Owner/Jon Landau Management**  
 40 W. Elm St.  
 Greenwich, CT 06830  
 Tel: 203-625-8601  
 Fax: 203-625-8605  
 Contact: Barbara Carr, Partner  
 Manages Shania Twain and Bruce Springsteen.



**BARRY LANDIS**  
**VP/GM/Atlantic Records Christian Division**  
 20 Music Sq. E., 37203  
 Tel: 214-1401  
 Fax: 214-1527  
 barry.landis@atlantic-recording.com

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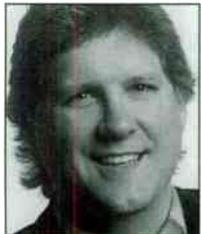
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[ 6 1 5 . 3 7 1 . 5 1 1 9 ]  
 [ www.chelseamusic.com ]  
 [ info@chelseamusic.com ]

Contact: Sharon Lundy, Executive Assistant  
With the company 10 years. • Board, CMTA; member CMA, NARAS • Books and public speaking



**KYLE LEHNING**  
*Producer*

Tel: 269-9559  
Fax: 269-4901

Lehning headed Asylum Records for seven years. He produces or has produced Bryan White, Dan Seals, Randy Travis,

George Jones, Mandy Barnett, Noah Kelley, Thrasher Shiver and Neal McCoy. • NARAS Board of Governors; member, CMA, Leadership Music, Copyright Society of the South, Foundation for Community Encouragement



**JOSH LEO**  
*Independent Producer/Writer/Warner/Chappell Music*

21 Music Sq. E., 37203  
Tel: 254-8777  
Fax: 726-1353

Contact: Kimberly Bianco, Asst./Production Coordinator

Formerly VP and Head of A&R, RCA Nashville. Writes songs and produces Michael Peterson, Yankee Grey, Tara Lyn Hart, four-piece band of Nashville Predators players. • Hockey, spending time with my family



**KEN LEVITAN**  
*President/Vector Management*

1500 17th Ave. S., 37212  
Tel: 269-6600  
Fax: 269-6002  
kenlevitan@earthlink.net  
Contact: Kathy Whitley, Michelle Goldsworthy

Levitan reactivated this management company after a two-year hiatus when he ran Rising Tide Records. Clients include Lyle Lovett, The Warren Brothers, John Hiatt, Patty Griffin, Jennifer Day and Jack Ingram. • CMA, NARAS • Sports, reading, movies



**PAIGE LEVY**  
*Senior VP A&R/Warner/Reprise Nashville*

20 Music Sq. E., 37203  
Tel: 748-8000  
Fax: 214-1523  
plevy@wbrnash.com  
Contact: Jim Ed Norman, President

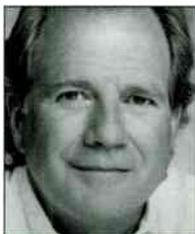
With label 16 years. Department Head; Business Affairs Liaison; A&R for roster. • Member, ACM, NARAS, CMA • Baseball & soccer mom

**SUSAN LEVY**  
*VP Artist Development/Virgin Records Nashville*

48 Music Sq. E., 37203  
Tel: 251-1100



Fax: 313-3734  
www.virginrecords.com  
Responsible for all things visual; artist imaging, music video, packaging, artwork, advertising. • Leadership Music, NARAS, CMA



**LUKE LEWIS**  
*President/Mercury Nashville*

66 Music Sq. W., 37203  
Tel: 320-0110  
Fax: 327-4856  
www.mercurnashville.com

Contact: Sandy Neese, Senior VP, Media Relations

Since 1992, Lewis has been in charge of the label's Nashville operation and has been a leader in working to break artists of wide musical diversity. • Board, CMA • Reading books, golf



**PAMELA L. LEWIS**  
*CEO/President/P.L.A., Inc./Pamela L. Lewis Enterprises*

1303 16th Ave. S., 37212  
Tel: 327-0100  
Fax: 320-1061  
plewis@edge.net •

www.plamedia.com

Has worked 14 years as CEO and owner of PLA Media, a PR and management firm. Publicity clients include Charley Pride, Watson Guptill/Billboard books, OEN, Rockthology CD-ROM Series, Lewis Grizzard Estate. She co-managed Garth Brooks for seven years, the early career of Trisha Yearwood, and has won multiple awards for artist management. • Vanderbilt Blair School of Music's "Key Board," Belmont School of Music, Leadership Music • Horseback riding, historic preservation, travel, painting, writing



**DALE LIBBY**  
*VP Sales/Sony Music Nashville*

34 Music Sq. E., 37203  
Tel: 742-5723  
Fax: 742-5720  
dale\_libby@sonymusic.com  
Contact: Mike Kraski,

Senior VP Sales & Marketing

With the company 20 years, Libby oversees all aspects of sales and distribution for all Sony Nashville artists.



**DON LIGHT**  
*Partner/Light & Kinkead Management Group*

P.O. Box 120308, 37212  
Tel: 298-9944  
Fax: 292-2396

Artist manager for over 30 years. Has guided the careers of Jimmy Buffett,

The Oak Ridge Boys, the late Keith Whitley, Steve Wariner and Mark Collie. Executive Producer for the Mark Collie Celebrity Race for Diabetes Cure. Formerly principal of Don Light Talent, Light & Kinkead was formed in January, 1998. • Board, GMA Hall of Fame, CMA; member, ACM, NARAS



**CAROL LINDSEY VINCENT**

*VP/Murrah Rich Baierle International*

P.O. Box 128109, 37212  
Tel: 386-0025  
Fax: 386-0026  
cvincent@mrbi.com • mrbi.com

Contact: Wayne Milligan, Director of Copyright Administration

Company offers a variety of publisher-related services including foreign copyright administration, royalty accounting, contracts, licensing and specialized software. Clients include Gary Nicholson Music, Delbert McClinton Music and Dreamcatcher Entertainment. • CMA • Cooking gourmet food



**TERRY LONDON**  
*President/CEO/Gaylord Entertainment Co.*

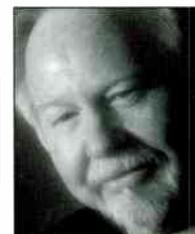
1 Gaylord Dr., 37214  
Tel: 316-6560  
Fax: 316-6010  
Contact: Diane Cole



**TOM LONG**  
*VP, Publishing/Balmur Music*

1105 17th Ave. S., 37212  
Tel: 329-0230  
Fax: 321-0240  
tlbalmur@aol.com  
Contact: Cyndi Forman, Creative Manager

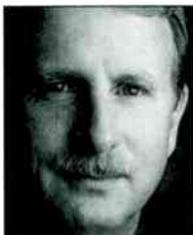
Responsible for the Publishing Division of Balmur, Inc., which is owned by Anne Murray. With the company five years. • Board, ASCAP, Georgia Music Hall of Fame, GMA Hall of Fame • Tae Kwon Do



**PAUL LOVELACE**  
*Co-Owner/CDX-Compact Disc Xpress*

2603 Westwood Dr., 37204  
Tel: 292-0123  
Fax: 292-8750  
cdx@voy.net  
Contact: Charlie Douglas

Lovelace's company, which he co-owns with disc jockey Charlie Douglas, provides special CD singles compilation service to country radio stations not reporting to trade magazines. • CMA, NARAS



**ROLAND LUNDY**  
*President/Word Entertainment; COO/Idea Entertainment*  
 25 Music Sq. W., 37203  
 Tel: 457-2001  
 Fax: 457-2005  
 rlundy@wordentertainment.com

Contact: Marie Lehman, Corporate Events and Artist Relations Manager

With company 26 years. Oversees the day-to-day operations and interfaces with parent company, Gaylord Entertainment. • Member, GMA, CMTA, President's Advisory Council for NARAS; Board, The Baddour Center • Golf, running



**LORRIE LYTLE**  
*VP Publicity/Virgin Records Nashville*  
 48 Music Sq. E., 37203  
 Tel: 251-1100  
 Fax: 313-3734  
 llytle@virginrecordsnashville.com  
 Contact: Van Fletcher,

Executive VP/GM

Directs all media relations for the label and artists. Formerly with Capitol Nashville. • ACM, CMA • Spending time with family, travel, reading



**BRENT MAHER**  
*President/Moraine Music Group*  
 2803 Bransford Ave., 37204  
 Tel: 383-0400  
 Fax: 383-2375  
 Contact: Dianna Maher, VP  
 Producer, publisher and

songwriter. Oversees independent publishing company that currently represents 11 staff writers. Maher produces Wynonna, Kenny Rogers, Siberian Heatwave, Sean Michaels and Jenai & The Junction. • Board, ACM; member, CMA, NSAI, NARAS • Collecting guitars, fly fishing



**DAVID MALLOY**  
*VP, A&R and Production/Starstruck Entertainment*  
 40 Music Sq. W., 37212  
 Tel: 259-0001  
 Fax: 259-5298  
 Contact: Michelle Hall  
 Head of Starstruck's production division. Current

clients include Reba McEntire, Andy Griggs, Kortney Kayle. Past production clients include Mindy McCready. Malloy is also a noted songwriter. • CMA, ACM, NSAI, NARAS • Golf



**BRIAN MANSFIELD**  
*Nashville Editor/MJI Interactive; Correspondent USA Today*  
 181 Suzanne Dr. Antioch, TN 37013  
 Tel: 781-2214  
 Fax: 781-2144

mansfield@home.com • www.countrynow.com  
 Contact: Sue Cummings, MJI; Ken Barnes, USA Today  
 Produces daily music news and information for country radio Website programming service. Contributes Nashville music coverage for USA Today. • Scuba diving, collecting folk art



**STEVE MARKLAND**  
*Director, Creative Affairs/Windswept Pacific Entertainment*  
 33 Music Sq. W., #104B, 37203  
 Tel: 313-7676  
 Fax: 313-7670

smarkland@nashville.net  
 Contact: Cliff Audretch, Executive Assistant  
 Markland pitches songs, signs talent and manages the office. • NeA, NARAS, CMA • Mountain biking, golf



**GLENN MARTIN**  
*President/Co-Heart Music, Inc.*  
 1103-B 17th Ave. S., 37212  
 Tel: 327-0031  
 Fax: 327-4175

With company since 1988, Martin oversees all aspects of the publishing company which he co-owns with legendary writer Hank Cochran. • CMA • Golf, camping, "traveling in my Allegro Bay motor home"



**MIKE MARTINOVICH**  
*Member/Mansfield-Martinovich Associates*  
 1111 17th Ave. S., 37212  
 Tel: 320-0003  
 Fax: 329-1550

Formerly Sony VP of Marketing, Martinovich formed his current association five years ago and

specializes in strategic marketing planning, exploration of alternative marketing concepts and integrated retail marketing programs. • CMA, ACM, NARAS, Leadership Music • Foreign language, travel



**ED MASCOLO**  
*Senior VP/Promotion/River North Records/Platinum Entertainment*  
 1227 16th Ave. S., 37212  
 Tel: 327-0770  
 Fax: 327-0011  
 emascolo@pt-ent.com

With the company since 1994. Directs promotion for all formats. • Member, CMA, ACM, NeA, Leadership Music • Golf, bass fishing, reading



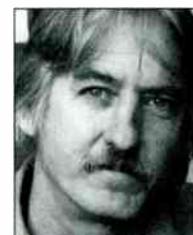
**JOHN E. MASON**  
*Entertainment Attorney/John Mason Partners, Ltd.*  
 1107 17th Ave. S., 37212  
 Tel: 320-5150  
 Fax: 320-5410  
 maso007@ibm.net

Mason counts Reba McEntire, Travis Tritt, Deana Carter, Mindy McCready, Toby Keith, Tony Brown, James Stroud, Pam Tillis, Brooks & Dunn, Luke Lewis and Gloria Estefan among his 30 or so clients. He also has offices in Nevada (near Lake Tahoe) and Los Angeles. • CMA; CA, NV and TN Bar Association; NV Film Commission



**JAMIE MATTESON**  
*Country Editor/Nashville Bureau Chief/Gavin*  
 209 10th Ave. S., #516, 37203  
 Tel: 255-5010  
 Fax: 255-5020  
 gavingirl@earthlink.net

Contact: Jeff House, Chart Editor  
 Employed by the magazine for three years. Oversees all editorial and administrative responsibilities for Nashville office. • ACM • Tennis, movies, travel



**JIM MAY**  
*President/Studio Productions*  
 4610 Charlotte Ave., 37209  
 Tel: 298-5818  
 Fax: 292-0204  
 studioprod@earthlink.net  
 Contact: Coke Sams,

Clarke Gallivan, Roger Pistole  
 With company 21 years. Works as Film Director, Producer and Director of Photography; handles music videos and programming; conducts "video schools" for new artists. • NARAS, NeA, NFVA, Leadership Music • Gardening, reading

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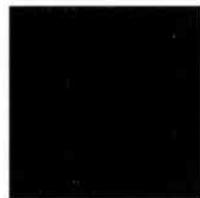
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**BILL MAYNE**  
*Senior VP/GM/Reprise  
Nashville*

20 Music Sq. E., 37203  
Tel: 748-8000  
Fax: 214-1551  
bill.mayne@wbr.com

With the label 11 years, now directs all operational aspects from signings to sales. Spent 18 years in broadcast management; rock musician, 1966-71. • VP, CRB; Board, ACM; member, CMA; Leadership Music • Fishing and creative loafing



**JOHN MAYS**  
*President/Benson  
Label Group*

741 Cool Springs Blvd. E.  
Franklin, TN 37067  
Tel: 261-6500  
Fax: 261-5901

Mays was formerly Senior VP A&R at Star Song. He has recruited and developed such talent as Point of Grace, The Waiting, Bruce Carroll, Babbie Mason and others.

**MICHAEL MCCALL**

*Freelance Journalist*

809 N. 16th St., 37206

Tel: 228-9808

Fax: 226-4736

mmccall@home.com

McCall has covered Nashville's music scene for the past 15 years including a stint with, among others, *Music Row*. He writes the country column for *Tower Pulse* magazine, and contributes to the *Nashville Scene*, *Los Angeles Times* and *Country Music*.



**MARY ANN  
McCREADY**  
*Principal/Flood,  
Bumstead, McCready &  
McCarthy, Inc.*

1700 Hayes St., 37203

Tel: 329-9902

Fax: 329-9765

maryann@fbmm.com

Contact: Frank M. Bumstead

Formed company in 1990. Specializes in comprehensive financial and business management for recording artists, professional athletes and high net worth individuals. McCready was the first female recipient of the CMA's Founding President's Award. Her clients include Shawn Colvin, Wade Hayes, Wynonna, Mary Chapin Carpenter, Terri Clark, Carman, Jo Dee Messina, Garbage, The Wilkinsons and Marty Stuart. • Board, Leadership Music, Nashville Country Club, W.O. Smith School, Nashville Academy Theatre • Racquetball, boxing, cycling, Europe, Michael Douglas movies



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**TIM McFADDEN**  
*Owner/Tim McFadden Promotions*  
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 37203  
 Tel: 313-0090  
 Fax: 256-1134  
 promoman@  
 mindspring.com

McFadden started his company in 1992. He solicits airplay for clients at radio stations reporting to *Billboard* and *R&R*. Formerly Head of Promotion & Artist Development at Giant Records. Spent eight years at RCA and two years at WGAR in Cleveland. • NSAI, ASCAP, CMA, ACM • Guitar player, music publisher & writer



**PATRICK A. McMAKIN**  
*Independent Producer/ Engineer/Studio Manager Tree Productions, Sony/ATV Tree*  
 8 Music Sq. W., 37203  
 Tel: 726-8300  
 Fax: 244-6387

Pat\_McMakin@sonymusic.com  
 Contact: Donna Hilley, President

With company 17 years. McMakin is a writer and producer involved in artist development at Tree. He is also an independent producer/engineer scoring recent hits with David Kersh and Aaron Tippin. • Chair, Belmont Music Business Advisory Board; CMA, AES, NAPRS, CCMA, Leadership Music



**PAT McMURRY**  
*VP/Bluewater Music Corp.*  
 1218 17th Ave. S., 37212  
 Tel: 327-0808  
 Fax: 327-0809  
 Contact: Brownlee Ferguson, President

Heads creative staff; responsible for bringing many of the writer/artists on board. • CMA, NARAS • Horseback riding



**GLENN MEADOWS**  
*VP, Mastering Services/ Emerald Entertainment*  
 28 Music Sq. E., 37203  
 Tel: 259-4452  
 Fax: 242-0101  
 gmeadow@home.com  
 Contact: Lois Walker,

Mastering Coordinator

Oversees the mastering division of Emerald Entertainment which includes three mastering rooms, copying room and digital editing. • MTSU Advisory Board, Leadership Music, NAPRS, SPARS, AES, CMA, NARAS



**MICHAEL MERRIMAN**  
*Director/Partner/ Pecos Film Co., Inc.*  
 1111 16th Ave. S. #303,  
 37212  
 Tel: 327-1400  
 Fax: 327-0431  
 Contact: Marcus Swet,

Executive Producer

With company eight years. Directs music videos and commercials. Recent clients include Brooks & Dunn, Travis Tritt, Tracy Lawrence, Trace Adkins, Clay Walker • ACM, CMA, NARAS



**GLENN MIDDLEWORTH**  
*VP, Creative Services/ EMI Music Publishing*  
 35 Music Sq. E., 37203  
 Tel: 742-8081  
 Fax: 726-2394

Oversees the creative staff of this publishing

house. • CMA, NeA

**JOHN LLOYD MILLER**

*Director/Co-Owner/ The A.V. Squad*  
 5115 Victoria Cove  
 Brentwood, TN 37027  
 Tel: 661-4378  
 Fax: 661-4380



jmillier3av@aol.com  
 Contact: Selby Miller  
 Music video, television and commercial director Miller formed The A.V. Squad with partner Selby Miller in 1995. Has directed/produced over 250 projects for Vince Gill, George Strait, Garth Brooks, Patty Loveless and others. Seven-time CMA nominee, one CMA award, two ACM awards, 2 TNN awards and many others. • CMA, NARAS, NeA, ACM, Leadership Music • Charter member, "Cecil B. and the Demilles"



**NORMAN MILLER**  
*President/Proper Mgmt.*  
 P.O. Box 150867, 37215  
 Tel: 460-9190  
 Fax: 460-9192  
 jeff@propermgmt.com  
 Contact: Glenda McNalley,  
 Office Manager

Miller founded the company in 1989 and produces the "Young Messiah" and "Hymns and Voices" tours. He also manages/co-manages Nichole Nordeman, Twila Paris, Phil Keaggy, Anointed, Sixpence None The Richer, Out Of The Grey and Avalon. • Executive Committee of Worldwide Leadership Council Inc., Jerusalem 3000 • Golf, tennis



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**W. MICHAEL MILOM**  
**Partner & Entertainment Group Chairman/Wyatt, Tarrant & Combs**  
 29 Music Sq. E., 37203  
 Tel: 255-6161  
 Fax: 254-4490

Milom has earned a national reputation in matters of intellectual property and has more than 25 years experience as an entertainment attorney. His clients include Alabama, Chet Atkins, Tracy Byrd, Terri Clark, Diamond Rio, Emmylou Harris, Ricky Skaggs and Hank Williams, Jr. • Leadership Music, Leadership Nashville; Founding Director and former Chairman, Copyright Society of the South; Counsel to the Boards of the CMF and CRB; Adjunct Faculty, Vanderbilt Law School



**MALCOLM MIMMS**  
**Partner/Loeb & Loeb**  
 45 Music Sq. W., 37203  
 Tel: 749-8300  
 Fax: 749-8308

A veteran entertainment attorney, Mimms joined the international law firm of Loeb & Loeb and established its Nashville office in 1994. His clients include Alan Jackson, Mary Chapin Carpenter, Trisha Yearwood, John Michael Montgomery, Wynonna, Jo Dee Messina, The Wilkinsons and others. • Secretary/Board, Leadership Music; Counsel to NSAI; member, CMA



**MAURICE MINER**  
**Director, Country Programming/MJI Broadcasting**  
 1805 Hayes St. #105, 37203  
 Tel: 320-0707  
 Fax: 320-6035  
 mauricem@mji.com

Contact: Margaret Shiverick, VP Corporate Development (NY)

With MJI five years, Miner oversees MJI's existing country programming and special events coverage. • CMA • Classic movies



**ROBIN MITCHELL JOYCE**  
**Counsel/Wyatt, Tarrant & Combs**  
 29 Music Sq. E., 37203  
 Tel: 255-6161  
 Fax: 254-4490  
 Contact: Sherrie Montgomery, Exec. Asst.

Joyce's practice consists entirely of entertainment and intellectual property work. Clients include recording artists, songwriters, music publishers, film and video companies, book publishers, authors. She was the Founding Chair of the Entertainment Section of the Nashville Bar Association and is the sole Professor of Entertainment Law for the Music Business Program at Belmont University. She is the only Nashville-based attorney on the Board of Directors of the Alliance of Artists and Recording Companies and is frequently a featured lecturer and panelist at national music industry events and Bar Association and Continuing Legal Education programs. • Board, NARAS, Leadership Music; member, CMA, NeA



**TINTI MOFFAT**  
**VP/GM/Balmur Entertainment**  
 1105 17th Ave. S., 37212  
 Tel: 329-0230  
 Fax: 321-0240  
 balmurent@aol.com

Opened the Nashville offices of this company in 1992. Oversees operations, master licensing, soundtrack compilations for accompanying television properties, niche product development and marketing. • Board, W.O. Smith School • Golf, Mexico



**CHARLIE MONK**  
**President/Monk Family Music Group, Inc.**  
 P.O. Box 150768, 37215  
 Tel: 292-6811  
 Fax: 292-7266  
 monkfamily@aol.com  
 Contact: Brian Baughn, VP/GM

Named the honorary mayor of Music Row,

Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. Former President, AFTRA; former VP, GMA, NARAS and NSAI; Alumni Board, Leadership Music. 1998 SESAC Country Publisher of Year. • Board of Directors, CRB; member, CMA, ACM • Joke telling, hob-nobbing with the stars, golf



**BOB MOODY**  
**VP, Country/McVay Media**  
 1345 Sidney Terrace  
 Mt. Juliet, TN 37122  
 Tel: 758-3250  
 Fax: 758-3253  
 bobmoody@prodigy.net

Moody consults radio stations and syndicators in the U.S. and Canada. • CMA • Baseball, War Between The States



**KITTY MOON-EMERY**  
**President/Scene Three**  
 2600 Franklin Rd., 37204  
 Tel: 345-3000  
 Fax: 345-3100  
 www.scene3.com  
 Contact: Marc Ball, Chairman

With company 25 years, Moon coordinates its overall operation, but specializes in marketing and new product development. She is also the Chairman of Family Manager, Inc. Mrs. Emery just received Leadership Music's Bridge Award. • Chair, CMA Education Committee; Advisory Board, TN Film, Entertainment and Music Commission; Board, CMA, Leadership Music, Leadership Nashville, Leonard Bernstein Center for Education Through the Arts, NARAS, Nashville Symphony, T.J. Martell Foundation, member, ACM • Movies, Vanderbilt football & basketball



**PAUL MOORE**  
**Senior VP/Co-Head of Operations/William Morris Agency**  
 2100 West End Ave.  
 #1000, 37203  
 Tel: 963-3000  
 Fax: 963-3091

Runs office jointly with Rick Shipp. Massive roster includes 4 Him, Brooks & Dunn, Diamond Rio, Mary Chapin Carpenter, The Oak Ridge Boys, Sandi Patty, Point of Grace, Hank Williams Jr. and Vince Gill.



**TOM MORALES**  
**President/TomKats, Inc.**  
 408 Broadway, 37203  
 Tel: 256-9596  
 Fax: 256-5055  
 www.tomkats.com  
 Contact: Bret Ramsey  
 Morales founded this catering and special events management company 12 years ago. TomKats is the exclusive caterer for First



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American Music Center and has catered many Nashville events including the CMA Awards. He expanded the company five years ago by adding a special events and concession division which produces Dancin' In The District and Chet Atkins' Musician Days. • Tennessee Film Commission • History buff, coaches girls softball, canoeing, camping



**STAN MORESS**  
**President/Moress Nanas Entertainment**

1102 18th Ave. S., 37212  
Tel: 329-9945  
Fax: 321-3457  
smoress@aol.com  
Contact: Dawn Bryant  
Manages Donna

Summer, K.T. Oslin, Pam Tillis and Jason Sellers. Company also has offices in Los Angeles. • Board, CMA; Steering Committee, NAPM; member, ACM, NARAS, NATD • Motorcycles



**DENNIS MORGAN**  
**President/Little Shop of Morgansongs/Morgan Music Group**

1800 Grand Ave., 37212  
Tel: 321-9029  
Fax: 321-3640  
Contact: Markham Brown,  
Professional Manager

A songwriter, Morgan has had hundreds of his songs recorded including "Smoky Mountain Rain," "I Was Country When Country Wasn't Cool," "Roll On Mississippi," "I Knew You Were Waiting (For Me)," and "Let Me Let Go." • NARAS, NAIRD, NSAI, NSSEA, EDSA



**DALE MORRIS**  
**President/Dale Morris & Associates**

818 19th Ave. S., 37203  
Tel: 327-3400  
Fax: 327-0312  
Manages Alabama,  
Kenny Chesney, Louise  
Mandrell and Shane

McAnally. • Boating, jogging, reading



**ERIN MORRIS**  
**Owner/The Press Office**

1229 17th Ave. S., 37212  
Tel: 320-5153  
Fax: 320-5738  
Contact: Norma Morris

This national publicity firm represents such acts as John Anderson, Cledus

T. Judd, Martina McBride, Steve Wariner, Vince Gill, Merle Haggard, Waylon Jennings, Jim Horn, Grand Funk Railroad, and Ralph Stanley, as well as Pinecastle Records and Nashville Songwriters Foundation. Morris was with RCA for 11 years and with *Billboard* for 2 1/2 years. The Press Office shares office space, and in some cases client responsibilities, with Alison Auerbach Public Relations. • Belmont University Alumni Advisory Board • Music, summers on Martha's Vineyard, reading mystery novels

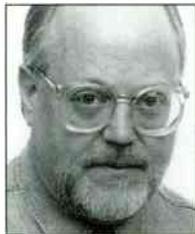


**JOE A. MOSCHEO, II**  
**VP/First Union Entertainment/Music Division**

1711 Broadway, 37203  
Tel: 254-5988  
Fax: 254-9660  
joe.moscheo@firstunion.com

Contact: Kathy Kinsch, Associate

For nearly three years, Moscheo has been charged with the bank's communication with the entertainment and music communities. • Founding Council, Leadership Music; Governor, NARAS; Board, W.O. Smith School, Nashville Screenwriters Conference; member, CMA, NSAI • Tennis, golf, painting



**DENNY MOSESMAN**  
**Head of Promotion/Giant Records Nashville**

1514 South St., 37212  
Tel: 256-3110  
Fax: 256-9395  
dmojoman@aol.com  
Contact: Doug Johnson,

President

Has a collection of five hundred snow globes.



**ROGER MURRAH**  
**President/Murrah Music Corporation**

1109 16th Ave. S., 37212  
Tel: 329-4236  
Fax: 329-4417

Murrah has served two terms as President of NSAI and President of ISF. He

now oversees the day-to-day workings of his own thriving publishing company, which is celebrating its ninth anniversary and was *Billboard's* Independent Publisher of the Year (1992). • Former board member, CMA, NARAS; member, CMA, NSAI, BMI, AFTRA, Leadership Music



**SUSAN NADLER**  
**Senior VP/Asylum Records**

1906 Acklen Ave., 37212  
Tel: 292-7990

Fax: 292-2826  
snm369@aol.com  
Contact: Nicole Tyree,  
Assistant

Former self-employed publicist Nadler joined Evelyn Shriver at Asylum in April, 1998 as head of A&R. Also owns a music publishing company, *Girls In The Hood*, and has published two books, *Good Girls Gone Bad* and *The Butterfly Convention*. • Writing, reading, exercise

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**Financial Advisors**



**CHUCK NEESE**  
*Proprietor/The New Company Song Group*

21 Music Sq. E., 37203  
Tel: 254-8777  
Fax: 726-1353  
Contact: Kyle T. Jones,  
Song Plugger

Neese began one of Nashville's first publishing co-ventures with Warner/Chappell in 1987. • Board, Copyright Society of the South



**SANDY NEESE**  
*Sr. VP Media Relations/Mercury Nashville*

66 Music Sq. W., 37203  
Tel: 320-1428  
Fax: 327-4856  
sneese@aol.com  
Contact: Luke Lewis,  
President

With label 11 years, Neese directs the Media Relations Department. Formerly headed PR for MTM Music and before that was an entertainment writer for the *Tennessean*. • Member, CMA Publicity Committee, ACM, *Who's Who in American Entertainment*, Leadership Music • Building miniature furniture, reading, gardening



**SUSAN NILES**  
*VP Publicity/Warner/Reprise Nashville*

20 Music Sq. E., 37203  
Tel: 214-1500  
Fax: 214-1545  
sniles@wbr.com  
Contact: Jim Ed Norman,  
President

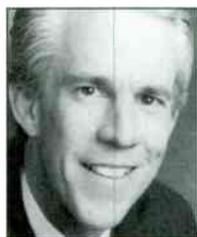
With the label 15 years, Niles oversees media relations for Warner/Reprise artists.



**NORBERT NIX**  
*VP Promotion & Artist Development/Mercury Nashville*

66 Music Sq. W., 37203  
Tel: 340-8423  
Fax: 329-9619  
norbiscus@aol.com

With the label eight years, Nix is responsible for radio promotion and artist development. • Skiing, running



**JIM ED NORMAN**  
*President/Warner/Reprise Nashville*

20 Music Sq. E., 37203  
Tel: 748-8000

Contact: Leann Barron,  
Assistant to the President

As a producer/arranger, Norman has worked with a variety of artists, including The Eagles, Linda Ronstadt, Anne Murray, Anita Cochran and Chris Cummings. • Founding President, Leadership Music; serves on many boards and has received numerous community service and industry awards.



**JOZEF NUYENS**  
*Owner/President/Castle Music Group*

1393 Old Hillsboro Rd.  
Franklin, TN 37069  
Tel: 791-0810  
Fax: 791-1324

After touring internationally as a musician, Nuyens established The Castle Studios in 1983. His production company has developed and produced numerous rock, pop, R&B and country acts including The Neville Brothers, BR5-49 and Jason And The Scorchers. He is the founder of NAPRS, and has a publishing joint venture with Warner/Chappell called "Tower I." Nuyens is also a partner in music internet company <tappedinto.com>. • Board, Leadership Music, Belmont College, SPARS • Travel, photography, meteorology, snow skiing, economics, politics, tropical plants, music

**DANNY O'BRIEN**

*President/The Erv Woolsey Agency*  
1000 18th Ave. S., 37212

Tel: 329-2402

Fax: 327-4917

dannyob@concerts.com

Contact: Erv Woolsey, CEO  
Books George Strait.



**KERRY P. O'NEIL**  
*Member/O'Neil Hagaman, A Professional LLC*

1025 16th Ave. S. #202,  
37212  
Tel: 320-5291

Fax: 320-5651

Contact: Cheryl Harris,  
Mark Hendricks

Specializes in entertainment industry consulting and business management.



**ROBERT K. OERMANN**  
*Owner/R.K.O. Media Products*

P.O. Box 120893, 37212  
Tel: 383-8530

Fax: 386-7769

oermann@earthlink.net

Multi-media personality in print, TV, radio, graphic arts, public speaking. Editor-at-large of *Country Music* magazine; columnist for *Music Row*; feature writer for the *Tennessean*, others. Author of five books, annotator of 65 reissue albums and writer/producer of specials and documentaries for CMT, TBS, TNN, CBS, PBS, BBC, others. Music historian/archivist, photographer, illustrator, librarian. Honors include 1999 *Nashville Scene* Readers Poll, 1996 Nashville Music Award; 1994 ASCAP Deems Taylor Award; 1988 CMA Media Achievement Award. • National Trustee, NARAS; board, Leadership Music, NSF; member, CMA, NeA, GMA • Old movie & music buff, antique music & toy collector, gardener, carpenter

**KAREN OERTLEY**

*VP/Billboard Music Group*  
49 Music Sq. W., 37203



Tel: 321-4250

Fax: 321-2382

koertley@bpicomm.com

Contact: Julie Crider, Asst.

With company since 1978. Publisher and Editor-In-Chief of *Amusement Business* and contributor to other Billboard Music Group projects. Also oversees BPI's Talent and Touring/Boxscore Division, and *Musician's Guide to Touring and Promotion*. • CMA, ACM, IAAM, IAAPA, Leadership Music



**MICHAEL OMARTIAN**  
*Producer/Omartian Productions*

P.O. Box 3608  
Brentwood, TN 37024

Tel: 371-1254

Fax: 377-8522

Contact: Suzy Martinez, Asst.

Producer clients include Michael Crawford, Vince Gill, Nicol Smith, Donna Summer, Wayne Watson, Danny Gans, Larry Stewart. • Golf, railroad buff



**BARBARA ORBISON**

*Owner/President/Barbara Orbison Productions/Orbison Records/Orby Records/Still Working Music Group*

1625 Broadway Flr. 6, 37203  
Tel: 242-4201

Fax: 242-4202

Contact: Tanja Crouch, VP Marketing

Owns and operates these four companies. • MusiCares, Coalition for the Homeless, CMA, NARAS, NSAI • Writing, painting, golf



**JAY ORR**  
*Music Writer/The Tennessean*

1100 Broadway, 37203  
Tel: 259-8220

Fax: 259-8057

jorr@tennessean.com

Contact: Frank Sutherland,  
Editor

Orr won the CMA's 1997 Media Achievement Award for his work at the *Nashville Banner*. He was one of several columnists hired by the *Tennessean* after the afternoon paper's demise. Previously worked at the CMF and wrote for *Music Row*. • NARAS, CMA, Leadership Music



**MARC OSWALD**  
*President, Entertainment Marketing & Special Events/TBA Entertainment*

300 10th Ave. S., 37203  
Tel: 742-9000

Fax: 742-9170

Contact: Susan Tyree,  
Exec. Assistant

A 20 year industry veteran, Oswald oversees

operations of TBAE's Entertainment Marketing & Special Events division. Oswald produced the "largest one-day ticketed event in music history," 1997's Blockbuster Rockfest in Dallas. Also produced Fruit of the Loom's Country Fest series and Alabama's *For The Record* pay per view TV special. • Board, CMA • Boating



**TOM OTERI**  
*President/Co-Owner/  
OF Music, Inc.*

204 Burgandy Hill Rd.,  
37211  
Tel: 333-2872  
Fax: 327-9642  
Contact: Peggy Bradley,  
Administration/Co-Mgmt.

This independent publishing operation was established 16 years ago with writer Rich Fagan. Catalog hits include "Sold" (*Billboard's* 1995 Country Single of the Year), "Be My Baby Tonight" and "I Miss You A Little" (John Michael Montgomery). Oteri oversees all aspects of the operation. • CMA, NeA • Gourmet cooking, spoiling grandchildren



**GARY OVERTON**  
*Executive VP/GM/EMI  
Music Publishing*

35 Music Sq. E., 37203  
Tel: 742-8081  
Fax: 726-2394

With EMI since 1995. Oversees day-to-day operations, including exploitation of copyrights, acquisition of catalogs, signing of writers and artist/writers, budgets, contracts and securing record deals. Formerly managed country superstar Alan Jackson, served as VP Warner/Chappell and as head of A&R for BNA Entertainment. • Board, T.J. Martell Foundation; member, CMA, NARAS, ACM



**JIM OWENS**  
*President/Jim Owens  
& Associates, Inc.*

1525 McGavock St., 37203  
Tel: 256-7700  
Fax: 256-7779

Veteran TV producer Owens currently serves as Executive Producer for the daily talk/variety cable series for TNN *Crook & Chase*; TNN's entertainment magazine programs *Crook & Chase Tonight* and *This Week In Country Music*; and specials for TNN and CBS. • NATAS, CMA, ACM



**CHRIS PALMER**  
*Senior VP  
Progressive Music/  
Warner/Reprise Nashville*

20 Music Sq. E., 37203  
Tel: 748-8000  
Fax: 214-1419

chris.palmer@wbr.com  
Contact: Jim Ed Norman,  
President

With company 15 years. Signs, develops and markets all non-country music for Warner/

Reprise's Nashville Division, including Take 6, Beth Neilsen Chapman and Bela Fleck and the Flecktones. • Leadership Music



**LARRY PAREIGIS**  
*VP National Promotion/  
Monument/Sony Music  
Nashville*

34 Music Sq. E., 37203  
Tel: 742-4321  
Fax: 742-5716  
larry\_pareigis@  
sonymusic.com

Contact: Allen Butler, President

Primary duties are the promotion and marketing of Monument artists to radio. • Leadership Music • Reading, working out, computing, writing, painting



**CHRIS PARKER**  
*President/CEO/Whistler's  
Entertainment Group/  
i.v. records*

1701 Church St., 37203  
Tel: 320-1444  
Fax: 320-0750  
cparker@ivrecords.com •  
whistler'smusic.com

Contact: Joanie Brady, Director of Marketing

Owns and operates Whistler's Entertainment Group and its affiliated companies, i.v. records, Whistler's Music Publishing and Whistler's Music. Produces and handles artist development for pop/rock acts for co-ventures with major labels for promotion and distribution. Whistler's Music produces commercial music for national advertising clients. • AAF National Speaker, NAF • Hiking, snow skiing, travel, home remodeling

**JIM PATTERSON**  
*Music Writer/Associated Press*

215 Centerview Dr. #110  
Brentwood, TN 37027  
Tel: 373-9988

Fax: 376-0947  
jpatterson@ap.org

With AP for eight years, Patterson is the point man for music coverage and writes a weekly national country music column. • Reading, music, movies



**SUE K. PATTON**  
*CEO/President/New  
Clarion Music Group*

P.O. Box 121081, 37212  
Tel: 269-8669  
Fax: 269-8669

With company for 15 years. Handles daily operations, demo production and writer development. • NMPA, NSAI, NARAS, ACM, CMA • Bicycle touring, writing (musical and non-musical genres)



**CHIP PEAY**  
*Personal Manager/Chip  
Peay Entertainment, Inc.*

1101 17th Ave. S., 37212  
Tel: 321-0111  
Fax: 321-2112

Contact: Jerri Cook, Asst.  
Company formed in 1995 to manage Alan Jackson, now also manages Clint Daniels. Peay managed Ricky Skaggs during his breakthrough period. • Belmont College Music Business Advisory Board, CMA



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**WARREN PETERSON**

**Owner/Javelina Recording Studio**  
P.O. Box 120662, 37212  
Tel: 242-3493  
Fax: 777-3496

An engineer, publisher and producer. • Board member, NAPRS; Leadership Music



**NEIL POND**  
**Editor In Chief/ Country Music**

7 Music Sq. W., 37203  
Tel: 251-0106  
Fax: 251-8978  
npond@countrymusicmag.com

Responsible for editorial content and supervision of Nashville-based editorial office. Formerly Senior Entertainment Editor of *Country America* magazine. • CMA, ACM • Being a dad



**ANNE POPE**  
**Executive Director/Film, Entertainment & Music Commission**

320 6th Ave. N. Flr. 7, 37243  
Tel: 741-3456  
Fax: 741-5554  
apope@mail.state.tn.us  
Contact: David Glasgow,

Music & Media Coordinator

Promotes Tennessee in the music, film, video, television and interactive media industries.  
• CMA, NeA, TPAC Friends, NARAS, NATAS  
• Tennis, hiking, golf, movies



**DAVID A. POWERS**  
**President/ MPL Film & Video**

621 Maintream Dr. #260, 37228  
Tel: 256-1675  
Fax: 256-1288  
whiskeyone@home.com • mplmedia.com

With company 10 years. In charge of

management and business development of this post production facility. Clients include local and regional production companies, ad agencies and corporate accounts. • NARAS, SMPTE • Photography, diving, sailing



**FRANCES PRESTON**  
**President/CEO/BMI**

320 W. 57th St.  
New York, NY 10019  
Tel: 212-586-2000  
Fax: 212-246-2163  
fpreston@bmi.com

Promoted to the top post of this performing rights organization in 1986, Preston is largely responsible for moving much of BMI's operation to Nashville, creating 500 industry jobs. Headquartered in New York, Preston is still actively involved in the Nashville music community and is one of four Lifetime Directors of the CMA. She is a 1998 recipient of the Grammy Trustees Award. The Frances Williams Preston Laboratory, which was founded in Nashville by the T.J. Martell Foundation, bears her name. Was named Person Of The Year at the 1999 Midem at Cannes, the first woman to have ever been honored thusly. • President's Advisory Council, NARAS; Board, NARAS Foundation, Rock & Roll Hall of Fame, Rhythm & Blues Foundation; VP National Music Council; Trustee, National Academy of Popular Music/ Songwriters Hall of Fame; Steering Committee, Museum of Broadcast Communications; Lifetime member, Country Music Foundation

**K.K. PROFFITT**

**Chief Audio Engineer/JamSync**

1232 17th Ave. S., 37212  
Tel: 320-5050  
Fax: 340-9559  
info@jamsync.com • www.jamsync.com  
Contact: Joel Silverman, Marketing/ Communications Director

Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video and sound design. • AES



**ANASTASIA PRUITT**

**Partner/Firstars Management; VP/Ark 21 Records Nashville**  
2410 Belmont Blvd., 37212  
Tel: 460-1124  
Fax: 460-1136  
apru@ark21.com •

www.ark21.com

Director of Nashville operations of this management company, established in 1994, and Ark 21 Records, established late 1997. Both entities are co-owned by famed music entrepreneur Miles Copeland. Management clients include Sting, John Berry, Keith Urban, Paul Carrack, Soraya, Zucchero, Stewart Copeland, Belinda Carlisle and Human League. Signed to Ark 21 are Waylon Jennings and Leon Russell. • Executive committee, NeA; member, CMA, NARAS, ACM • Skiing, scuba diving, art collection and importation, horseback riding, racquetball and travel



**DENNY PURCELL**  
**President & Mastering Engineer/Georgetown Masters**

33 Music Sq. W. #108, 37203  
Tel: 254-3233  
Fax: 254-3237  
gtown@georgetownmasters.com

Purcell has been active in the recording business for 28 years, establishing Georgetown in 1986. He confers with producers, engineers and record companies to ensure that their records "sound great to the consumer." In 1998, Purcell's Georgetown Mastering received *Billboard's* mastering facility of the year award for having mastered songs that collectively spent 27 weeks at No. 1. • Co-founder, MEGA; Leadership Music, AES, NARAS, HIP, NSBA, NTI Club, MPGA • Archaeology, anything outdoors



**JACK PURCELL**  
**VP Promotion/ Reprise Nashville**

20 Music Sq. E., 37203  
Tel: 748-8000  
Fax: 214-1551  
jpurcell@wbr.com  
Contact: Bill Maine, Senior VP/GM

With the company 14 years, Purcell directs and oversees promotion activities for the label. • CRS Agenda Committee; St. Jude Board of Directors; member, ACM, CMA • Woodworking, remodeling, drums and a girl named Tia



**FAITH QUESEBERRY**  
**Executive Director/ Nashville Entertainment Association**

P.O. Box 121948, 37212  
Tel: 341-0097  
Fax: 341-0047

Started with NeA in October of 1998; oversees the organization's operations, administration and special events, as well

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as the NeAR Foundation which supports music and visual arts education. Events include Extravaganza, Artstravaganza, Music City Music & *The Tennessean's* "The Brad-Be There or I'll Write About You" Golf Tournament. • Outdoor sports, travel, reading



**PAT QUIGLEY**  
**President/CEO/**  
**Capitol Nashville**

3322 West End Ave., 11th Floor, 37203  
Tel: 269-2000  
Fax: 269-2086

Formerly with EMI-Capitol Music Group in

New York (where he instigated the historic Garth Brooks HBO/Central Park concert), Quigley was named President of Capitol Nashville in November 1997. So far during his administration, Brooks' album sales certifications rose to over 95 million and Steve Wariner had the most successful year of his career. Guitar virtuoso Keith Urban collaborated with highly successful R&B producer Stevie J and Deana Carter's second album was named one of *Time* magazine's top ten albums of 1998. Quigley has a goal of growing country music's market share to 25% by making the genre more relevant to the lives of both America's youth and upscale music fans.



**DAN RAINES**  
**President/**  
**Creative Trust, Inc.**

1910 Acklen Ave., 37212  
Tel: 297-5010

Fax: 297-5020  
creative\_trust@netcentral.net  
Contact: Michelle Simpson, Assistant

Oversees operation of this management company which he formed 10 years ago. Current clients include artists Steven Curtis Chapman and Third Day.



**RUNDI REAM**  
**Regional Director/**  
**Songwriters Guild of America**

1222 16th Ave. S. #25, 37212

Tel: 329-1782  
Fax: 329-2623  
sganash@aol.com •

www.songwriters.org

Contact: Stephen Tharp, Assistant

With the organization since 1996. Oversees daily operations of the Nashville office; created and manages website; coordinates contract reviews, special events and the regional newsletter. • CMA, NARAS • Nashville Humane Association volunteer

**SIMON RENSHAW**  
**Owner/Senior Management**

56 Lindsley, 37210  
Tel: 244-3080

Fax: 244-3029  
senior@srmgt.com

Manages Dixie Chicks, Janis Ian, Jamie O'Hara, Kim Fable • CMA



**JIM REYLAND**  
**President/Audio**  
**Productions**

1102 17th Ave. S., 37212  
Tel: 321-3612

Fax: 321-5770  
audio@audioproductions.com • audioproductions.com

Oversees operation of this 14-year-old full-service audio production company that houses an all-digital, four studio complex, including the Fairlight mfx3 plus 24-track digital editing system. Produces and packages network radio programs for syndicators as well as producing commercial audio and custom music for corporate clients, ad agencies, radio, video and film. Recent clients include PBS, United Nations, BBC, CMT International. Toll free: 800-726-3612. • CMA • Basketball, golf, creative writing and dad stuff



**ALLEN REYNOLDS**  
**Owner/Jack's Tracks**  
**Recording Studio;**  
**President/Allen Reynolds**  
**Productions**

1308 16th Ave. S., 37212

Tel: 385-2555  
Fax: 385-2611

Contact: Mark Miller, Engineer/GM; Mary Todd, Secretary/Assistant

Former songwriter who currently produces Garth Brooks and Ruby Lovett. Not seeking material at this time.



**WARREN RHOADES**  
**General Manager/**  
**Sound Stage Studio**

10 Music Circle S., 37203  
Tel: 256-2676

Fax: 259-2942  
Contact: Michael Koreiba, Studio Manager

Serves as general manager and chief technician for this recording studio. • Horseback riding



**DIANE RICHEY-HAUPT**  
**Owner/Diane Richey**  
**Promotions**

1110 17th Ave. S. #1, 37212

Tel: 320-7618  
Fax: 320-1496  
RicheyPro@aol.com

Contact: Carl Wilson, VP

Opened company 14 years ago. First company in Nashville to specialize in promotion to *Gavin* reporting stations. Solicits and obtains airplay for clients. Co-publishes *The Conference Call* newsletter. • CMA, ACM • scuba diving, reading and playing with the kids

**TIM P. RILEY**  
**President/Tri Entertainment/American**  
**Network Radio & TV/Tim Riley & Associates/**  
**American Network Music**



1102 17th Ave. S. #303, 37212

Tel: 329-4200

Fax: 321-5058

tra2an@aol.com

Contact: Mike Post, VP

A 28-year music veteran, Riley formed company in Memphis in 1969.

Relocated to Nashville in 1983 and founded TRA which produces *Starliners*, *Powerliners* and other live and pre-recorded specials including past projects for LeAnn Rimes, Garth Brooks, Alan Jackson and Tim McGraw. Produced Wal-Mart concert series featuring Hanson, Brooks, Trisha Yearwood, Hootie & The Blowfish and more. • NARAS, CMA, NeA, TENNFL • Marine biology; Imperial Potentate of the "Mystic Knights of the Sea"



**WILBUR RIMES**  
**CEO/LeAnn Rimes**  
**Entertainment**

6060 North Central Expressway #816  
Dallas, TX 75206

Tel: 214-360-0560

Fax: 214-360-9044

rimes.ent@airmail.net

Contact: Joyce Vordenbaum, Management Assistant

Produces and co-manages daughter LeAnn Rimes. • CMA • Cutting horses, ranching

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Fax: 859-2200  
info@bobbyroberts.com •  
www.bobbyroberts.com

Contact: Lance Roberts, President

Oversees staff of 10 who book a roster of over 15 country artists worldwide, including John Anderson, Waylon Jennings, Merle Haggard Lee Greenwood, B.J. Thomas and others. Also personal manager for John Anderson. Recipient of the 1994 NATD Talent Director of the Year Award. • IEBA, CMA, IAFE, NACA, NATD, NeA, FCC, AOPA • FAA licensed pilot since 1978



**MIKE ROBERTSON**  
**Owner/Mike Robertson Management**

P.O. Box 120073, 37212  
Tel: 329-4199  
Fax: 329-3923  
mrmrm@aol.com

Has operated this management company for 17 years. Manages Wade Hayes, BlackHawk, Shannon Brown and The Nitty Gritty Dirt Band. • CMA, NeA, NAPM • Running, snow skiing



**KEN ROBOLD**  
**Head of Shared Services/ Mercury/MCA**

66 Music Sq. W., 37203  
Tel: 320-0110  
Fax: 327-2327  
Contact: Luke Lewis,  
Bruce Hinton

With company eight years. Tapped to develop and lead the shared services for Mercury/Nashville and MCA/Nashville under the PolyGram/Universal merger. Responsible for all financial administrative, production, A&R administration and marketing administration for both labels. • NeA, ACM, CMA • Cycling, golf



**CHRIS ROGERS**  
**Director/Owner/ Honest Images**

2506 White Ave., 37204  
Tel: 383-0967  
Fax: 383-0417  
honestrog@  
mindspring.com  
Contact: Lori Wood,

Creative Support

Producer and director of music videos for many country artists including Montgomery Gentry, Joe Diffie, Collin Raye, Gary Allen, Michael Peterson. Started Honest Images in 1996. Has had videos played on CMT, VH1 & MTV. • ACM, CMA • Raising my children, hiking, writing and photography

**TOM ROLAND**  
**Staff Writer/The Tennessean**

1100 Broadway, 37203  
Tel: 259-8000  
Fax: 259-8057

In this position over five years, Roland's background includes both radio and trade reporting. Author of *The Billboard Book of No. 1 Country Hits*. • Swimming, baseball



**JOHN ROSE**  
**Senior Executive Sales & Marketing/DreamWorks Nashville**

1516 16th Ave. S., 37212  
Tel: 463-4600  
Fax: 463-4601  
jrose@dreamworkrec.com  
Contact: James Stroud,

Principal Executive

With the label since its beginning in August 1997, Rose coordinates and directs all sales and marketing activities for this major upstart. Held similar position at Capitol Nashville. Also worked with Western Merchandisers and MCA Nashville. • NARM Steering Committee; CMA, ACM member, SME of Nashville • Collecting vintage instruments, outdoors, reading; antiques, LP & CD collections



**DAVID ROSS**  
**Publisher/Editor/Music Row Publications, Inc.**

1231 17th Ave. S., 37212  
Tel: 321-3617  
Fax: 329-0852  
d.ross@musicrow.com  
Contact: Chuck Aly,

Features Editor; Charlene Blevins, News Editor; Susana Ross, Administrator Oversees production and editorial direction for

the bi-weekly trade publication *Music Row* which he founded in 1981; founded *RowFax*, a weekly song pitching/inside news publication in 1993, and created the *SongPower Index* chart in 1996 to track radio response to new singles. Ross recently has become a founding partner in Countrycool.com and will oversee the establishment of a Countrycool News Network based in Nashville in cooperation with Music Row Publications, Inc. • Attended Berklee College of Music; graduate Wharton School, University of Pennsylvania. Board, CMA, CMF and T.J. Martell; Leadership Music • Persian Rug design, road biking, technology geek

**LISA ROY**  
**Owner/Studio A Consulting**

10 Music Circle S. Fr. 2, 37203  
Tel: 256-1004  
Fax: 256-6622  
lisaroi@aol.com

Four-year-old company provides consulting services for equipment manufacturers, studios, producers and engineers. Writes a monthly column for Pro Sound News reporting on the national music industry. • Executive Director MPGA; committee chair, AES; member, CMA, NARAS



**RONNA RUBIN**  
**Owner/Rubin Media**

1227 17th Ave. S., 37212  
Tel: 320-5000  
Fax: 320-5551  
rubinmedia@  
mindspring.com

Fifteen year Music Row veteran opened this full-service media company in 1992. Current clients include: Sawyer Brown, Travis Tritt, Wade Hayes, Sons of the Desert, Chely Wright, Maura O'Connell, Mac McAnally • Board, Gilda's Club, NARAS, ACLU, Love Helps Team Reader • Room In The Inn, Talking Library



**NANCY RUSSELL**  
**President/FORCE**

1505 16th Ave. S., 37212  
Tel: 385-4646  
Fax: 385-5840  
forceusa@aol.com  
Contact: Maria Eckhardt,  
Renée Aly

Russell established this publicity company in 1995. Clients include Junior Brown, Mandy Barnett and Nashville River Stages. She also now manages long-time client Trisha Yearwood. • NARAS, ACM, CMA, Leadership Music



**LESLIE SALZILLO-SCHMIDT**

**President/To The Moon Music Company**  
P.O. Box 41643, 37204  
Tel: 251-3205  
Fax: 292-8187  
ToTheMoon@juno.com •  
songnet.com/tothemoon/

Established company 10 years ago. Salzillo-Schmidt has secured more than 300 covers including Bonnie Raitt, Faith Hill, Wynonna, The Neville Brothers, Keith Whitley and George Jones. • CMA, NeA, NICL, CAPT, Nashville Film Festival • Daughter Alina, gardening, travel, children's charities

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**Nashville, TN 37203**

**615-321-2204**



**BARRY SANDERS**  
**Manager/Dreamhire**  
 916 19th Ave. S., 37212  
 Tel: 321-5544  
 Fax: 321-0579  
 Contact: Jeff Altheide,  
 Assistant Manager  
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 professional audio rental  
 company in the Southeast. • Ex-officio board,  
 NAPRS • Music, stunt kite flying, hang gliding



**BOB SAPORITI**  
**Senior VP/GM/Warner  
 Bros. Nashville**  
 20 Music Sq. E., 37203  
 Tel: 748-8000  
 Fax: 214-1475  
 Contact: Susan Niles, VP  
 Publicity  
 With label since 1985.

Opened first international marketing department  
 for a major Nashville label at Warner Bros.  
 Formerly an independent promoter, singer, writer,  
 guitar player and studio owner. Recipient of the  
 ACM's Jim Reeves Memorial Award for furthering  
 international acceptance of country music. •  
 CMA Board International Advisor; member, ACM,  
 NARAS • Tennis, interactive gyrozorbaphile; avid  
 snow village and globe collector



**AL SCHILTZ**  
**Owner/AS is Management**  
 209 10th Ave. S. #120,  
 37203  
 Tel: 255-8090  
 Fax: 255-1090  
 www.Asismanagement.com  
 Manages Billy Ray  
 Cyrus and has guided his  
 career since 1996. Also manages Teresa Farris. •  
 CMA, NAPM, ACM • Golf, sailing and Harley riding



**JESSIE SCHMIDT**  
**President/Schmidt  
 Relations**  
 209 10th Ave. S. #229,  
 37212  
 Tel: 846-3878  
 Fax: 846-4878  
 schmidtrel@aol.com

This publicity firm's  
 clients include DreamWorks Nashville, Deryl  
 Dodd, Patty Loveless, Tim McGraw and Lee Ann  
 Womack. • CMA Publicity Committee

**BRAD SCHMITT**  
**Celebrity News Columnist/The Tennessean**  
 1100 Broadway, 37203



Tel: 259-8073  
 Fax: 259-8057  
 brad@tennessean.com  
 Contact: Pat Embry  
 Schmitt's page three  
*Brad About You* celebrity  
 gossip feature is arguably  
 the most-read column in  
 Nashville's daily paper. •  
 NATAS • Drinking with Jay Orr



**STAN SCHNEIDER**  
**CEO/GC Management**  
 1114 17th Ave. S. #102,  
 37212  
 Tel: 329-9886  
 Fax: 329-0423  
 sschneider@gursey.com  
 Contact: Nashville:  
 Stephanie L. Green, Dir.  
 Advertising, Publicity & Finance; LA: Kami  
 Benway, 310-552-0960

With the company 36 years, Schneider is CEO  
 & CFO for all Glen Campbell entities, has man-  
 aged Campbell for 31 years, and now co-man-  
 ages Bryan White, South Sixty Five and Ruby  
 Lovett with Marty Gamblin. • Board, all Gene Autry  
 entities; member, ACM, CMA, NARAS • Sports



**CARSON  
 SCHREIBER**  
**Senior VP Promotion &  
 Product Development/  
 Lyric Street Records**  
 824 19th Ave. S., 37203  
 Tel: 963-4848  
 Fax: 963-4862  
 carson.schreiber@

disney.com  
 Contact: Randy Goodman, President  
 With label since September, 1997. Oversees  
 and develops strategy and plans for promotion,  
 sales and marketing. • ACM, CMA, NARAS • Sports  
 —golf, baseball, basketball & tennis, computers



**RANDY SCRUGGS**  
**Artist/Co-Owner/  
 McLachlan-Scruggs  
 International**  
 2821 Bransford Ave.,  
 37204  
 Tel: 292-0099  
 Fax: 385-4013  
 Contact: D.J. McLachlan,

Partner (N.Y. 914-634-4443)  
 Professional producer, writer, musician and  
 artist. Served as musical producer on the *Red*,  
*Hot + Country* benefit LP and the Keith Whitley  
 tribute album. Two-time CMA Producer of the

Year. Two-time Grammy winner, most recently in  
 1998 with Vince Gill for Country Instrumental of  
 the Year. Scruggs has won several awards as a  
 guitar player, including a 1998 award from  
 Gibson. Released his own album, *Crown Of  
 Jewels*, on Reprise in 1998. Has had over 100  
 major label cuts including six number ones and  
 performed for a decade with the Earl Scruggs  
 Revue. • Trustee, NARAS; member, CMA, NSAI,  
 NeA, AFM, BMI, AFTRA • \*



**JUDY G. SEALE**  
**Executive VP/Refugee  
 Management Int'l.**  
 209 10th Ave. S. #347,  
 37203  
 Tel: 256-6615  
 Fax: 256-6717  
 jsrefugee@aol.com  
 Contact: Stuart H. Dill, Pres.

With company since December, 1990. Handles  
 career management for Jo Dee Messina, River  
 Road, Bellamy Brothers, James Prosser, Rick  
 Orozco and Meritxell, as well as the business  
 affairs of the late Minnie Pearl. A former Jim Halsey  
 Company Executive VP, she also coordinates inter-  
 national tours, including Japan's only country  
 music festival, which she has put on for the past 11  
 years. • CMA International Committee • Jogging,  
 exercise, USO Tours



**ED SEAY**  
**Independent Producer/  
 Recording Engineer/  
 Publisher**  
 622 Hamilton Ave., 37203  
 Tel: 256-0311  
 Produces Sherrié Austin,  
 Roger Springer Band, Paul  
 Davis and Monty Holmes.

Engineering clients include Clay Walker, The  
 Wilkinsons, The Kinleys, Georgia Middleman. •  
 Board of Governors, NARAS; member, ASCAP,  
 AFM, CMA, AFTRA, Leadership Music



**MICHAEL N.  
 SEBASTIAN**  
**VP, Music Publishing/  
 Starstruck Writers Group**  
 40 Music Sq. W., 37203  
 Tel: 259-5300  
 Fax: 259-5307  
 Contact: Cliff Williamson,  
 COO

Oversees operations for 18 staff writers,  
 develops and signs new writer talent; works with  
 foreign publishers, film and television depart-  
 ments to exploit copyrights. • Golf, fly fishing,  
 canoeing, listening to new music

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**COO/SoundScan**  
 220 N. Central Park Ave.  
 Hartsdale, NY 10530  
 Tel: 914-328-9100  
 Fax: 914-328-0234  
 Contact: Larry Solters,  
 Scoop Marketing Public  
 Relations, L.A.

With company 10 years. SoundScan's point-of-sale tracking technology is the basis for *Billboard's* album sales charts. It has revolutionized marketing methods industry-wide. • Running, biking, collecting wine



**NANCY SHAPIRO**  
**Senior Executive  
 Director, Nashville  
 Operations/The  
 Recording Academy**  
 1904 Wedgewood Ave.,  
 37212  
 Tel: 327-8030  
 Fax: 321-3101

nashville@grammy.com • www.grammy.com  
 Contact: Michael Greene, President/CEO

With organization 14 years. Oversees chapter operations and the MusiCares division. • Board, Nashville Visitor and Convention Bureau, Tennessee Film, Music & Entertainment Commission, CMA, W.O. Smith School



**JIM SHARP**  
**Owner/Publisher/  
 American Songwriter/  
 Jim Sharp Management**  
 1009 17th Ave. S., 37212  
 Tel: 321-6096  
 Fax: 321-6097  
 asongmag@aol.com •  
 songnet.com/asongmag/

Contact: Diana Black, Asst.

With *American Songwriter* 13 years; has had management company for five years. Formerly headed the Nashville office of *CashBox* and worked at CBS and Monument Records. Handles Blake Shelton. • ACM, CMA, NSAI • Collecting records (for 40 years)

**JIM SHEA**  
**Director, Producer, Co-owner/Planet Nashville**  
 1315 16th Ave. S., 37212  
 Tel: 386-9909  
 Fax: 386-9910  
 Contact: Gaye Jeffers

Shea has directed videos for Jo Dee Messina, Faith Hill, Tim McGraw and The Wilkinsons, to name a few. He often acts as Director of Photography on his video projects and is an awarded still photographer.



**HAROLD SHEDD**  
**Co-owner/Music Mill  
 Recording Studios;  
 President/Tyneville  
 Music Inc.**  
 1710 Roy Acuff Pl., 37203  
 Tel: 254-5925  
 Fax: 244-5928

Contact: Joyce Triplett

Shedd distinguished himself as the independent producer of Glen Campbell, Mel Tillis, Alabama and K.T. Oslin. During his nine years at PolyGram, he signed to the Mercury roster and/or produced the Kentucky Headhunters, Toby Keith, Billy Ray Cyrus, Sammy Kershaw and Shania Twain. • CMA, ACM, NARAS, NSAI, Georgia Music Hall of Fame • Boating, golf



**RICK SHEDD**  
**VP Sales & Marketing/  
 Arista Nashville**  
 1400 18th Ave. S., 37212  
 Tel: 846-9122  
 Fax: 846-9138  
 rick.shedd@bmge.com  
 Contact: Sheryl  
 Chancellor, Manager

Marketing & Sales

With Arista three years; oversees sales and retail marketing.



**BRUCE SHINDLER**  
**Head of Promotion/  
 DreamWorks Nashville**  
 1516 16th Ave. S., 37212  
 Tel: 463-4650  
 Fax: 463-4651  
 bshindler@  
 dreamworksrec.com

Contact: Shannon Eagon, Promotion Coordinator

Works with regionals on promotion and marketing of DreamWorks artists. • CMA, ACM, Leadership Music



**SHELIA SHIPLEY  
 BIDDY**  
**President/CEO/Shipley  
 Biddy Entertainment, Inc.**  
 1400 South St., 37212  
 Tel: 846-0493  
 Fax: 846-0496  
 ssbiddy@aol.com

Formed this management company after the closing of Decca Records, where she served as VP/GM. With MCA/Decca for 15 years, Shipley Biddy made history by becoming the first woman in Nashville to jointly head a major label. • President, Leadership Music; VP-At-Large, ACM; CMA Radio Committee, Partnership 2000 • Golf, travel, reading



**RICK SHIPP**  
**Senior VP/Co-Head of  
 Operations/William  
 Morris Agency**  
 2100 West End Ave.  
 #1000, 37203  
 Tel: 963-3000  
 Fax: 963-3090  
 rshipp@wma.com

Runs the Nashville office of this influential booking agency with Paul Moore. Massive roster includes Brooks & Dunn, Mary Chapin Carpenter, Hank Williams Jr., Vince Gill, Bryan White, Patty Loveless, Pam Tillis, Terri Clark. • Board, CMA • Golf

**LISA SHIVELY**  
**Owner/The Press Network, Inc.**  
 1305 16th Ave. S. Fl. 2, 37212  
 Tel: 322-5445  
 Fax: 322-1293  
 lisa@pressnetwork.com • www.pressnetwork.com  
 Contact: Anita Mandell, Publicist

Has had PR firm for 13 years. Current clients include Dead Reckoning, Checkered Past Records, Dave Olney, the George Strait Festival, Lucky Dog Records and Jim Lauderdale. • Hiking, gardening



**EVELYN  
 SHRIVER**  
**President/  
 Asylum Records**  
 1906 Acklen Ave., 37212  
 Tel: 292-7990  
 Fax: 292-8219  
 Contact: Shanna  
 Strassberg, Assistant

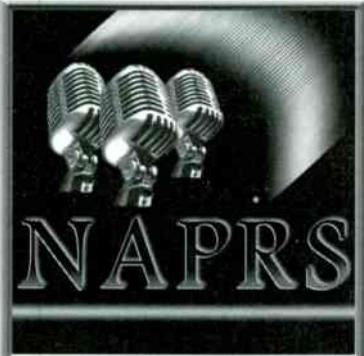
This first woman president of a major Nashville label previously owned her own publicity firm for 14 years, Evelyn Shriver Public Relations. Also formerly Executive VP and GM for Lippin & Grant/New York and Senior Associate at Stone Associates and Rogers & Cowan. • Leadership Music



**BRIAN D.  
 SIEWERT**  
**Executive Producer,  
 Composer, Songwriter/  
 Triple S Productions**  
 P.O. Box 121465, 372125  
 Tel: 834-2651  
 Fax: 832-5015  
 sssprods@aol.com

Contact: Todd London, VP Production

With company for 12 years, Siewert is an



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Emmy Award-winning composer/producer of music for *Guiding Light*, *As The World Turns* and *Another World*. Also an arranger and musician on projects for Alabama, Wynonna, Steve Wariner, 'N-Sync. • NATAS, GMA, NARAS, AFM



**SCOTT F. SIMAN**  
**President/**  
**rpm management**  
 209 10th Ave. S. #229,  
 37203  
 Tel: 256-1980  
 Fax: 256-1134  
 ssmiman@rpmweb.com  
 Contact: Mark Hurt, Sr. VP

Siman has managed Tim McGraw since early 1997, after serving as Senior VP of Sony Music Nashville. He spent 14 years as a partner in the entertainment law firm of Benson & Siman. Other clients include Shana Petrone, Judson Spence and Jessica Andrews. • President, ACM; Board, CMF • Golf, journalism; VP fund raising, Cystic Fibrosis Foundation



**RAMONA E. SIMMONS**  
**President/Global Eyes Entertainment, Inc.**  
 P.O. Box 270033, 37227  
 Tel: 883-6334  
 Fax: 883-8656  
 globaleyes@mindspring.com

Contact: Kara Wiggins, Project Manager  
 Owns and operates international marketing and consulting firm specializing in artists' packaging and imaging for international and domestic release; touring; music licensing and publishing. Responsible for securing releases and coordinating marketing and promotion campaigns for Arista Nashville. • CMA, ACM, SOURCE, Leadership Music • Gardening, gourmet, cooking, spending time with fiancé Preston Sullivan, enjoying life



**VAN SIMMONS**  
**Senior VP/NationsBank**  
 1013 16th Ave. S., 37212  
 Tel: 291-2864  
 Fax: 329-9146  
 vansom@aol.com •  
 www.nationsbank.com  
 Contact: Danielle Lares, VP  
 With the company 19

years; four years in music industry focus. • Steering Committee, Nashville Music Awards; Partnership 2000 Music Industry Task Force; Development Committee Chairman, Martell Foundation Board; member, various committee involvement with NARAS, NeA, NSAI, CMA, NIFF • Refinishing furniture, reading, net surfing, skiing, kid time



**RUSS SIMMONS**  
**GM/Nashville Arena**  
 501 Broadway, 37203  
 Tel: 770-2002  
 Fax: 770-2010  
 rsimons@nashvillearena.com

**MIKE SIRLS**  
**President/Mike Sirls Promotions**  
 1106 16th Ave. S., 37212  
 Tel: 244-7255  
 Fax: 244-7520

Has owned this company for six years; provides full service record promotion at *Billboard* and *R&R* reporting stations. Previously with Warner Bros. and RCA Records; has over 22 years of promotion experience. • Boating, cycling



**JOHNNY SLATE**  
**President/CEO/Affiliated Publishers, Inc. & IMAGE Management Group**  
 1009 16th Ave. S., 37212  
 Tel: 327-9050  
 Fax: 327-9027  
 apiimage@mindspring.com

Contact: Danny Morrison, Janet W. Slate, VPs  
 With company 11 years. Oversees daily operations of API's staff writers and IMAGE Management, which represents Liz Byler, Sons Of The Desert, Ron Williams, Ben Byler and Jennifer Slate. Currently produces Sons Of The Desert, Williams and Liz Byler. • CMA, ACM, NARAS, NMPA • Avid golfer, boating



**STACEY SLATE EASTERLING**  
**VP, Publishing/Affiliated Publishers, Inc.**  
 1009 16th Ave. S., 37212  
 Tel: 327-9050  
 Fax: 327-9027  
 Contact: Greg England, Creative Manager

With company 11 years. Oversees all publishing operations, demo production, writer relations and songplugging. Signs all writers, negotiates contracts. Recent cuts by Tim McGraw, Clay Walker, Julie Reeves, Joe Diffie. • NARAS, ACM, CMA • Love to spend time with three children, photography, reading and writing



**JON SMALL**  
**Director/Founder/Producer/Picture Vision**  
 209 10th Ave. S. #425,  
 37203  
 Tel: 244-2060  
 Fax: 244-2065  
 rockonjs@aol.com  
 Contact: Chandra LaPlume

Has had company 20 years. Directs and produces event-oriented television specials, music videos, feature films and commercials. • Golf, riding Harleys



**GARY SMITH**  
**Executive VP/Pollstar**  
 4697 W. Jacquelyn Ave.  
 Fresno, CA 93722  
 Tel: 209-271-7900  
 Fax: 209-271-7979

Started this touring/booking trade publication 19 years ago. Responsible for project development, expansion and marketing. • Sports, photography



**HAZEL SMITH**  
**Journalist**  
 130 Port Dr.  
 Madison, TN 37115  
 Tel: 865-0978  
 Fax: 860-9140

The matriarch of country music journalism, Smith writes a column for *Country Music*, *Nashville Life* and is heard daily on radio stations WFMS, WIL, KKIX, KMAG and KKYR. She is syndicated by Heartland Radio and is a music consultant. • CMA, NARAS • Chase young men like Boss Ross, Bobby Karl, F.F. and other cool dudes around Music Row. Loves to hang out with five perfect children: Adam, Jeremy, Tyler, Tara and Trevor.

All entries are cross-indexed by job affiliation.  
 SEE PAGES 80-94



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**TERRY SMITH**  
**Chairman/Copyright Management International**  
 720 Cool Springs Blvd.  
 #600  
 Franklin, TN 37067  
 Tel: 261-4200  
 Fax: 261-4197  
 cmi@copyright.net

Contact: Tim Smith, Chief Manager

Smith is a specialist in the administration, licensing and royalty collection for music copyrights. Served as President/CEO of Copyright Management's worldwide operations for 17 years until his recent appointment as Chairman when the company restructured. Also serves as an advisor/consultant to several publishing related companies domestically and internationally. • Delegate, United States Copyright Coalition; member, CMA, Copyright Society of the USA

**MELANIE SMITH HOWARD**  
**Owner/GM/Harlan Howard Songs/  
 Melanie Howard Music**

1902 Wedgewood Ave., 7212

Tel: 321-9098

Fax: 327-1748

harlansongs@juno.com

Oversees publishing company whose writers include Harlan Howard and Rory Lee.

**JEFF SOLIMA**

**Owner/Hit Squad Promotion**

1100 17th Ave. S., 37212

Tel: 329-8464

Fax: 329-8466

hitsquadmn@aol.com

Nine-year-old company is dedicated to getting airplay for client records.



**ROGER SOVINE**  
**VP/BMI**

10 Music Sq. E., 37203

Tel: 401-2770

Fax: 401-2707

Contact: Del Bryant, Senior VP; Frances Preston, CEO

With BMI 14 years. In

charge of BMI's writer/publisher relations in Nashville. He is the son of country music great Red Sovine. • Board, CMA, W.O. Smith School, Copyright Society of the South, Leadership Music; National Trustee/TV committee, NARAS; Trustee, CME; charter organizer and lifetime member, NeA



**CLARENCE SPALDING**  
**VP/Titley Spalding &  
 Associates**

900 Division St., 37203

Tel: 255-1326

Fax: 254-4267

Contact: Bob Titley, Pres.

With company six years.

Firm handles Brooks & Dunn, Kathy Mattea and Chely Wright. Former VP at Mores, Nanas, Shea. • Board, ACM • Reading, golf

**NEAL SPIELBERG**

**VP Sales/Warner/Reprise Nashville**

20 Music Sq. E., 37203

Tel: 748-8000



Fax: 214-1486

Contact: Jim Ed Norman, President

With company 14 years. Handles sales, advertising and merchandising for all Warner/Reprise Nashville artists and is liaison between the labels, distribution, and retail account base. • Board, ACM; Leadership Music

**LOU SPOLTORE**

**GM/Principal/Ingram/ LeBrun Music, Inc.**

1201 16th Ave. S., 37212

Tel: 320-7707

Fax: 329-2569

lspoltore@midtn.campus.mci.net

Contact: Kirsten Parkin, Administration

With Ingram five years, Spoltore oversees all operations and development. • Diamond expert



**PHYLLIS STARK**  
**Managing Editor/  
 Country Airplay Monitor**

49 Music Sq. W., 37203

Tel: 321-4284

Fax: 320-0454

pstark@airplaymonitor.com

With the company 10

years, Stark writes and edits

for this Nashville-based weekly trade magazine geared toward country radio and the country music industry. • Industry advisory committee, St. Jude Children's Research Hospital; ACM, CMA, SOURCE



**KEITH STEGALL**  
**Senior VP A&R/  
 Mercury Nashville**

66 Music Sq. W., 37203

Tel: 320-0110

Fax: 320-9442

www.songnet.com/stegall/

Contact: Carson Chamberlain, Senior

Director of A&R; Alan Kates, Manager

With company over five years. Recording artist, songwriter—"Don't Rock The Jukebox," "Love Of My Life," "I Do (Cherish You)"—and producer of George Jones, Alan Jackson, Billy Ray Cyrus, Sammy Kershaw, John Anderson, Neal Coty and Terri Clark.

**BURT STEIN**

**Partner/Gold Mountain Entertainment**

2 Music Circle S. #212, 37203

Tel: 255-9000

Fax: 255-9001

gme\_nash@bellsouth.net

Contact: Al McManus, Assistant Manager

Manages Nanci Griffith, Rodney Crowell, Claudia Church, Ronnie Milsap, Keith Perry, The Outfield, Vince Neil, Steve Azar & The Crickets.

**SCOTT STEM**

**VP Publicity/Capitol Nashville**

3322 West End Ave., 11th Fl., 37203

Tel: 269-2000

Fax: 269-2034

ScottStem@hotmail.com

Contact: Karen Byrd, VP Publicity

Former publicist and management representative for Garth Brooks for 10 years, Stem joined

the label in late 1998. He is charged with creating and implementing album-oriented media plans for Capitol's roster, and works with the artists and their independent publicists in maintaining and expanding their public profile. • Reading, travelling and (most importantly) spending time with my wife, son and daughter.



**RAY STEVENS**  
**Owner/Ray Stevens Music, Clyde Records, Ahab Music, Grand Avenue Music**

1707 Grand Ave., 37212

Tel: 327-4629

Fax: 321-5455

raystevens.com/rstevens

In addition to being a multi-platinum recording artist, video star and music publisher, Stevens owns a recording studio, a video direct marketing company and significant Music Row real estate.



**SKIP STEVENS**  
**Owner/Skip Stevens Promotions**

1227-B 17th Ave. S., 37212

Tel: 329-4499

Fax: 329-3430

adg-skip@worldnet.att.net

Formerly with Ovation

Records, Stevens has had his national record promotion company for 17 years. • ACM, CMA, NeA, Music City Tennis Invitational committee, Leadership Music • Horseback riding, tennis

**TERRY STEVENS**

**VP National Promotion/Capitol Nashville**

3322 West End Ave., 11th Floor, 37203

Tel: 269-2000

Fax: 269-2086



**MEREDITH STEWART DEVOURSNEY**  
**VP/Curb Music Publishing**

47 Music Sq. E., 37203

Tel: 321-5080

Fax: 321-9532

Contact: Drew Alexander,

Creative Director; Jeff Tweel, Sr. Creative Director

With company six years. Deals with creative issues and publishing administration; works with writers, artists and acquisitions. Formerly headed publishing for MTM Records and Loretta Lynn. • Board, W.O. Smith School; ASCAP, NSAI, GMA



**DENISE STIFF**  
**Owner/DS Management**

1017 16th Ave. S., 37212

Tel: 329-8020

Fax: 329-8030

dsmngt@aol.com

Contact: Shari Hart

Full service artist management company formed in 1996. Clients are Alison Krauss & Union Station, Gillian Welch & David Rawlings and Kami Lyle (co-managed with Norm Parenteau). • Board, Community Resource Center; member, IBMA, CMA, NARAS, Leadership Music Class of 1999



**JAMES STROUD**  
Principal Executive/  
*DreamWorks Records*  
Nashville, *DreamWorks*  
Music Publishing  
Nashville  
1516 16th Ave. S., 37212  
Tel: 463-4600  
Fax: 463-4615

Contact: Wayne Halper, GM

Stroud was tapped by David Geffen, Steven Spielberg and Jeffrey Katzenberg to head this label, which commenced operation in 1997. Formerly President of Giant Records, Stroud's production clients include Clint Black, Toby Keith, Tim McGraw and Randy Travis. Executive Producer for *Prince of Egypt Nashville*. • Board, ACM, member CMA



**JOHN W. STYLL**  
President/*CCM*  
Communications  
107 Kenner Ave., 37205  
Tel: 386-3011  
Fax: 386-3380  
jstyll@ccmcom.com •  
www.ccmcom.com  
Contact: David Berndt, VP

Sales & Marketing

Publishes *CCM Magazine*, *CCM Update*, *Christian Research Report*, *Worship Leader* and *Youthworker*. It also produces *CCM Radio Magazine* and *CCM Countdown with Gary Chapman* radio show. Past President of GMA and CMTA. Received Lifetime Achievement Award from GMA and Christian Artists in 1998. • Member, NARAS, Leadership Music



**BONNIE SUGARMAN**  
Senior VP/*APA, Inc.*  
3322 West End Ave. #520,  
37203  
Tel: 297-0100  
Fax: 297-5434  
nashville@apa-agency.com  
Contact: Jim Gosnell, Pres.

With APA 17 years, Sugarman heads the Fairs & Special Events Department, administrates the Nashville office and books the entire roster for corporate events. Artists include Johnny Cash, Steve Miller Band, Spinners, Billy Ray Cyrus, America. • Board, ACM, NATD; member, CMA, NARAS, IAFE, IEBA, NeA, Western Fairs Association • Yoga, photography, art collecting, reading, Golden Retriever "Pookie," Calico cat "Gypsy"

## CHARLES SUSSMAN

Founder/*Sussman & Associates*  
1222 16th Ave. S. Flr. 3, 37212  
Tel: 320-9161  
Fax: 321-2773  
sussman615@aol.com

Founded this firm in July, 1994. Specializes in business management and royalties. Clients include Clint Black, Bette Midler, Steve Earle, Janis Ian, Steve Kolander, David Kersh, Skip Ewing, Will Jennings, Toby Keith, Matt King, Gary Morris, Rodney Dangerfield. • CMA, ACM, NARAS, AICPA, California Copyright Conference • Golf, motorcycles



**BRYAN SWITZER**  
VP/GM/*Atlantic Nashville*  
1812 Broadway, 37203  
Tel: 327-9394  
Fax: 329-2008  
bryanswitzer@wmg.com  
Contact: Rick Blackburn,  
President  
With company nine years.

Oversees day-to-day operations of label as well as signing and developing new talent. • Board, CRB; member, CMA, ACM, NARAS • Horses, golf, flying



**JANA TALBOT**  
GM/*Talbot Music Group*  
2 Music Circle S., 37203  
Tel: 244-6200  
Fax: 254-8860  
TalbotMusi@aol.com  
Contact: Joe Talbot, Pres.

With this company 15 years. Works with songwriters, pitches songs and administers catalogs. Formerly a BMI staffer (1978-82) and Director of the CMA's European operations (1983-84). • Board of Governors, NARAS; member, CMA, NeA, NSAI



**JOE TALBOT**  
Owner/*Joe Talbot & Associates*  
2 Music Circle S., 37203  
Tel: 244-7954  
Fax: 254-8860  
Contact: Jana Talbot, GM  
Holdings include publishing companies and

extensive real estate. The genial Talbot is a steel guitar player (with a law degree from Vanderbilt University) who recorded with Hank Snow from 1950-54 and played on the Grand Ole Opry during the 1951-52 season. He is one of four Lifetime Directors of the CMA.



**CARL TATZ**  
Owner/*Recording Arts*  
P.O. Box 121702, 37212  
Tel: 321-5479  
Fax: 321-0756  
info@recording-arts.com  
Contact: Lou Johnson, Mgr.  
Has had studio 14

years. Oversees operation, seeks out and produces new artists. Produced a Grammy nominated Jack Jones album. Studio clients include The Wilkinsons, The Kinleys, Alecia Elliott, Clay Walker, Jimmy Buffett, Jars of Clay. • VP, NAPRS; member AES, CMA, NARAS, NeA, SPARS • Movies, dining, outdoors



**RICK TAYLOR**  
Senior Editor/*Bureau Chief/ Country Weekly*  
118 16th Ave. S., 37203  
Tel: 259-1111  
Fax: 255-1110  
cwnash1@aol.com •  
www.countryweekly.com

With the company four years; transferred from Los Angeles in 1997 and oversees operations of the Nashville bureau. A veteran entertainment journalist, Taylor has also co-authored two books for St. Martin's Press. • CMA, ACM, Society of Professional Journalists



**VIRGINIA TEAM**  
Owner/*Creative Director/ Team Design, Inc.*  
1414 17th Ave. S., 37212  
Tel: 298-3533  
Fax: 269-8686  
team@home.com  
Contact: Ellen Rudick,  
Studio Director

Has owned company for 13 years. Team is the 1999 Grammy and Nashville Music Award winner for Art Direction for *The Complete Hank Williams* box set. Art directs photo sessions, design, productions and printing of CD, video and cassette packaging; oversees design and production of posters, ads, logos and corporate identity graphics. Clients include Capitol, Mercury, MCA, Atlantic, DreamWorks, Garth Brooks, Vince Gill, Dolly Parton. • Photography, gardening, landscaping



**ELIZABETH THIELS**  
President/*Network Ink*  
2021 21st Ave. S. #320,  
37212  
Tel: 297-0550  
Fax: 383-2349  
networkink@aol.com

Formed this full-service PR firm 18 years ago. Current clients include Clay Walker, Country Music Foundation, Terri Clark, Pam Tillis, Randy Scruggs, Tracy Nelson. • Advisory Council, W.O. Smith School; member, CMA, ACM, NARAS, Tennessee Jazz and Blues Society; Leadership Music



**BOB "NORTON" THOMPSON**  
President/  
*Soundcheck, Inc.*  
750 Cowan St., 37207  
Tel: 726-1165  
Fax: 256-6045  
Contact: Toni Thompson,  
CEO

"Mayor" of Soundcheck, a rehearsal facility that houses other music-related businesses. Recent clients include Vince Gill, Reba McEntire, Lynyrd Skynyrd, Dixie Chicks and Tim McGraw. • Leadership Music • Golf, coaching Dixie Youth Baseball



**LANA THRASHER**  
President/*Major Bob Music Co., Inc.*  
1111 17th Ave. S., 37212  
Tel: 329-4150  
Fax: 329-1021  
lthrasher@majorbob.com  
Contact: Shannon Myers,  
Creative Director

With company 10 years. Oversees creative and business aspects of publishing company, whose writing staff includes Garth Brooks, Bobby Wood, Mark Luna, Neil Thrasher and Buddy Mondlock. Works with Major Bob Productions in developing and producing a variety of album projects. • Board member, NeA; member, CMA, ACM



**BOB TITLEY**  
*Executive VP/TBA Entertainment*

900 Division St., 37203  
Tel: 255-1326  
Fax: 254-4267  
Contact: Clarence Spalding, VP

Runs the management division of TBA Entertainment, which includes the management firm he founded, Titley Spalding & Associates. • CMA, NAPM



**CAL TURNER III**  
*President/CAL IV Entertainment*

808 19th Ave. S., 37203  
Tel: 242-4200  
Fax: 242-6989  
cturner@cal4ent.com  
Contact: Elaine Gwinn, Legal Affairs

Through a series of acquisitions and partnership agreements, Turner has put together an independent music company that includes a 10,000+ song catalog, a management company and a booking agency. • Board member, W.O. Smith School, Easter Seals; sponsor, NSAI; member, CMA • Golf, anything Porsche, War of Northern Aggression relics, time with family



**JUDI TURNER**  
*Owner/Turner & Co.*

1018 17th Ave. S. #6, 37212  
Tel: 327-1274  
Fax: 322-9462  
turnerco@bellsouth.net  
Contact: Jennifer Green, Laura O'Brien, publicists

Company founded in 1992 for publicity and event planning. Clients include CMA Awards, RCA Label Group, Lonestar, Bill Gaither, NMA Awards • Leadership Music, CMA Fan Fair committee and Publicity sub-committee, SOURCE • Reading, gardening



**SUSAN TURNER**  
*Owner/President/Turner & Associates Promotions, Inc.*

814 19th Ave. S., 37203  
Tel: 327-0944  
Fax: 329-2015  
stpromo@aol.com  
Contact: Jody Van Alin,

Jim Malito/Directors, National Promotion

With this full-service promotion company nine years. Calls stations who report to *R&R* and *Billboard*. Started at Capitol Records in 1973 and worked in media coordination at O'Neil Management and Moress, Nanas, Peay. • CMA, ACM • Fly fishing, antiquing, reading



**TREY TURNER**  
*VP/Starstruck Entertainment*

40 Music Sq. W., 37203  
Tel: 259-0001  
Fax: 259-5228

Turner has been with Starstruck since its inception 11 years ago and

handles all of Reba's personal appearances. • CMA, NARAS, Leadership Music • Work



**TERRELL TYE**  
*President/Partner/Forerunner Music, Inc.*

P.O. Box 121678, 37212  
Tel: 298-5499  
Fax: 385-2611  
fore.runner@nashville.com  
Contact: Matt Lindsey, VP; Leslie Barr, Creative Mgr.

Formed company with partners in 1986. • CMA, ACM, SOURCE • Fishing



**MICHAEL VADEN**  
*Director, Entertainment Services/Williams, Crosslin & Vaden, CPAs*

1801 West End Ave. #1625, 37203  
Tel: 320-5500  
Fax: 329-9465

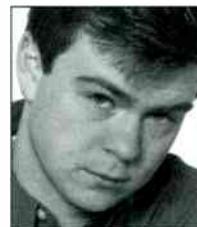
A 24-year music industry specialist, Vaden provides financial management, tax expertise, royalty examinations/analyses and accounting services. • Leadership Music



**JIM VAN HOOK**  
*Chairman/CEO/Provident Music Group*

741 Cool Springs Blvd. Franklin, TN 37064  
Tel: 261-6500  
Fax: 221-3351  
Contact: Don Noes, Senior VP Sales & Marketing

In 1981, Van Hook started Brentwood Music with his \$500 savings. In 1994, Zomba purchased the label and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and the Benson Music Group led to the group being renamed Provident. It is now one of the top three companies in Christian music. • CMTA • Golf



**BEN VAUGHN**  
*Manager/Big Tractor*

1503 17th Ave. S., 37212  
Tel: 292-5100  
Fax: 292-2934  
TractorBig@aol.com

Oversees day-to-day activities of publishing company. Charged with exploiting and growing song catalog. • CMA, NARAS, Pluggers Anonymous, S.O.L.I.D., MICF • Kentucky Wildcats



**WES VAUSE**  
*Director Media Relations/Asylum Records*

1906 Acklen Ave., 37212  
Tel: 292-7990  
Fax: 298-4385  
Wes.Vause@elektra.com

With the label one year, this former independent publicist is charged with the creation and implementation of press plans for the label and its artists.

**WILLIAM VELEZ**  
*President/COO/SESAC, Inc.*

55 Music Sq. E., 37203



Tel: 320-0055  
Fax: 329-9627  
sesac1@nashville.net • sesac.com  
Contact: Ellen Bligh Jones, Ad & Promotions Manager  
With company six years. Oversees operations of this performance rights organization. • NARAS, Leadership Music



**RANDY WACHTLER**  
*President/615 Music Productions, Inc.*

1030 16th Ave. S., 37212  
Tel: 244-6515  
Fax: 242-2455  
info@615music.com • www.615music.com

Contact: Laura Palmer, Comptroller

With company 15 years. Supervises the writing and production of national, local and cable TV show themes. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, History Channel and the Rosie O'Donnell show. Firm has won numerous awards including a Clio, ADDYs and Emmys. • Board, Professional Marketers in the Electronic Media (PROMAX); member, NAF, AFM, AFTRA • Riding his Harley-Davidson, working out, golf, tennis



**TED WAGNER**  
*VP Country Promotion/Columbia Records/Sony Music Nashville*

34 Music Sq. E., 37203  
Tel: 742-4350  
Fax: 742-5757  
ted\_wagner@sonymusic.com

Contact: Janet Bozeman, Media Director

With Columbia three years. Develops and executes promotional set-up and radio marketing plans. • Golf, gardening, guitars



**JEFF WALKER**  
*President/AristoMedia/Marco Music Group*

1620 16th Ave. S., 37212  
Tel: 269-7071  
Fax: 269-0131  
jwalker@aristomedia.com • www.aristomedia.com  
Contact: Craig Bann, VP

Promotions & Marketing

Established company in 1980. Heads AristoMedia's four divisions: publicity, media marketing and video promotion (country, Christian, Tejano and pop/alternative). Oversees the daily operation of Marco Promotions, specializing in radio promotion to Gavin-only and secondary impact stations. Subsidiary companies include Jeff Walker & Associates, Inc. (domestic and international consulting) and The Goodland Group (special event coordination). • Served as the Chairman of the CMA Task Force taking country music into Australia; awarded 1998 Leonard T. Rambeau International Support Award by the CCMA; board, CRB, CMA, NARAS, Leadership Music; member, ACM, ASCAP, AFM, CCMA, GMA, NeA • Photography, going to movies, fishing and relaxing in Marco Island, Florida



**BILLY JOE WALKER, JR.**  
*Independent Producer/  
Billy Joe Walker Jr.  
Productions*

914 18th Ave. S., 37212  
Tel: 321-0902  
Fax: 327-3395  
Contact: Ginny Johnson,

Hamstein Productions

Recent clients include Tracy Byrd, Mindy McCready, Matt King, Travis Tritt, Collin Raye, Pam Tillis. • Lobstering



**RUSTY WALKER**  
*President/Rusty Walker  
Programming  
Consultant, Inc.*

P.O. Box 417  
Iuka, MS 38852  
Tel: 601-427-9504  
Fax: 601-427-9507  
rustywalk@aol.com

Has had company 15 years. One of the most powerful consultants in country radio. Clients include Capstar, CBS, Citadel, Cox, Gulfstar, Jefferson Pilot and many more. • Director, CMA; *Billboard* Consultant of the Year 1995-1998 • Boating, high school sports



**TRISHA WALKER-CUNNINGHAM**  
*President/TWI—Trisha  
Walker International*

P.O. Box 120211, 37212  
Tel: 269-0856  
Fax: 297-5280  
twinashvil@aol.com

Based in Nashville 21 years, she is an international festival and tour producer, and international consultant to major labels. Represents major European festivals including Gstaad (Switzerland), Mrogowo (Poland), Craponne (France), festivals in Italy, Spain and others. Has taken over 200 artists overseas including Billy Ray Cyrus, Reba McEntire, Trisha Yearwood, The Mavericks, Brady Seals, Collin Raye, Travis Tritt and Brooks & Dunn. First recipient of Jo Walker-Meador International Achievement Award from CMA. • CMA, Leadership Music • Travel, journalism, giving dinner parties, animal rights, home decorating

**CARYN WARINER**

*Director, Publishing/Steve Wariner Music*

320 Main St. #240  
Franklin, TN 37064  
Tel: 591-8930

Fax: 771-5624  
stibbs54@aol.com

Contact: Judy Ridings or Melissa Albert, Asst.

Oversees all aspects of music publishing and does all the song pitching. • Photography, baseball



**BUTCH WAUGH**  
*Senior VP/GM/  
RCA Label Group*

1400 18th Ave. S., 37212  
Tel: 301-4320  
Fax: 301-4301  
butch.waugh@bmg.com  
Contact: Joe Galante,  
Chairman

With RCA 17 years. Has spent two years at RLG overseeing daily operations. • ACM • Sports, travel, antiques, spending time with my family



**GENE WEED**  
*Senior VP, Television/  
dick clark productions*

3003 W. Olive Ave.  
Burbank, CA 91505  
Tel: 818-841-3003  
Fax: 818-954-8609  
Contact: Fran LaMaina,  
President

With company 19 years. Producer and director of such TV specials as the *Academy of Country Music Awards* show, the *Hot Country* specials and *The Golden Globe Awards* show; Executive Producer of *Prime Time Country*. • Board member, ACM; member, AFTRA/SAG, DGA, CMA



**DAVE WEIGAND**  
*VP Sales & Marketing/  
MCA Nashville*

60 Music Sq. E., 37203  
Tel: 244-8944  
Fax: 880-7415  
dzweiga@unistudios.com

With company 17 years. Oversees sales and marketing aspects for label. • Board, Leadership Music • Golf, University of Kentucky basketball

**GERRY WENNER**

*VP/Co-Owner/Director/Planet Nashville*

1315 16th Ave. S., 37212  
Tel: 386-9909  
Fax: 386-9910

Contact: Gaye Jeffers

Wenner directed Rebe McEntire's "I'd Rather Ride Around With You," The Mavericks' "I've Got This Feeling," Trisha Yearwood's "Perfect Love" and K-Ci & Jo-Jo's "Don't Rush," among others. He acts as Director and Director of Photography on his video projects.

**KAY WEST**

1403 Sweetbriar, 37212  
Tel: 383-9388  
Fax: 383-6294

Publisher for George Strait and Alan Jackson.



**STEVE WEST**  
*President/328  
Performance Hall/  
Go West Presents*

328 4th Ave. S., 37201  
Tel: 256-6151  
Fax: 244-6565

Has run 328, a busy Nashville showcase club, for nine years. Buys talent and produces concerts. Producer of Nashville Music Awards. • Board, Leadership Music; member, NeA • Sports, reading, entertainment history, music

**BRIAN WILLIAMS**

*Senior VP & Director, Music/Private  
Banking/SunTrust Bank*

1025 16th Ave. S. #101, 37212  
Tel: 748-4451  
Fax: 327-3602  
brian.williams@suntrust.com  
Contact: Karen Clark, VP



With bank 16 years. Manages music industry division; oversees the delivery of a wide range of financial services to the entertainment industry. In addition, Williams is currently overseeing the planning and construction of SunTrust's new Music Row financial center. • Board/executive committees, Leadership Music, The Ear Foundation and W.O. Smith School • Boating



**DAN WILLIAMS**  
*Owner/  
Dan Williams Music*

2806 Azalea Pl., 37204  
Tel: 383-8500  
Fax: 297-7319  
dwmusic@bellsouth.net  
Contact: Miles Hession,  
Business Manager

With company 15 years. Multiple award-winning composer and producer of radio and TV commercials. Composed themes for Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border"), BellSouth (featuring Deana Carter), Mattel Toys, Budweiser and many others. His firm is regarded as one of the top five commercial music houses in the U.S. and his other songwriting credits include "Don't You Know How Much I Love You" (Ronnie Milsap) and "Sexual Power" (Pointer Sisters), which he also produced. • BMI, AFTRA/SAG, AFM • Physical fitness

**HANK WILLIAMS**

*Manager/MasterMix*

1921 Division St., 37203  
Tel: 321-5970

Fax: 321-0764

mastermx@telalink.net

Oversees this long-standing mastering facility.



**MARION WILLIAMS**

*Director, Media Marketing/  
RCA Label Group*

1400 18th Ave. S., 37212  
Tel: 301-4354

Fax: 313-4308

marion.williams@bmg.com  
Contact: Butch Waugh,

Senior VP/GM

With the label over three years; oversees all media activity for both RCA and BNA. • CMA, ACM; Board, W.O. Smith School



**STEVE WILLIAMS**

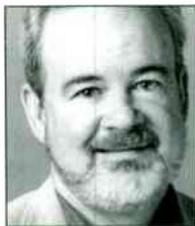
*Senior Director A&R/  
Arista Nashville*

1400 18th Ave. S., 37212  
Tel: 846-9144

Fax: 846-9192

Contact: Sharon Delmar

With the label nine years, Williams oversees administrative needs of the department, works with artists to find songs for upcoming projects, and scouts potential signings. • CMA, ACM • Fishing, billiards, reading



**CLIFF WILLIAMSON**  
**COO/Starstruck Entertainment**  
 40 Music Sq. W., 37203  
 Tel: 259-0001  
 Fax: 259-5455  
 cliff@starstruck.net • www.starstruck.net

With company six years, formerly as GM of Writers Group. Now oversees the day-to-day operation of entire company. • CMA, NSAI, NARAS



**LARRY WILLOUGHBY**  
**VP A&R/MCA Nashville**  
 60 Music Sq. E., 37203  
 Tel: 244-8944  
 Fax: 880-7447  
 Contact: Carrie Higdon

Scouts new talent, screens songs and supervises special projects for the label. • Baseball—coaches son's team.



**CINDY WILSON**  
**VP/GM/CMT International**  
 1 Gaylord Dr., 37214  
 Tel: 316-6450  
 Fax: 316-6460  
 cwilson@gaylordentertainment.com

Oversees all aspects of the Nashville-based operations including programming, creative services, marketing, promotions, sales and artists services, as well as the regional offices in Miami (Latin America operation) and Sydney (Asia Pacific operation). • CMA International Committee, Leadership Music • Board, Tennessee Environmental Council, scuba, skiing



**MIKE WILSON**  
**VP Promotion/RCA Label Group/RCA**  
 1400 18th Ave. S., 37212  
 Tel: 301-4355  
 Fax: 301-4356  
 mike.wilson@bmge.com  
 Contact: Butch Waugh, Senior VP/GM

Manages the RCA promotion department.



**NORRO WILSON**  
**Independent Producer/Songwriter/Bud Ro Productions**  
 1706 Grand Ave., 37212  
 Tel: 320-4880  
 Fax: 320-4883  
 bud\_ro@hotmail.com  
 Contact: Shannon

Finnegan, Production Coordinator

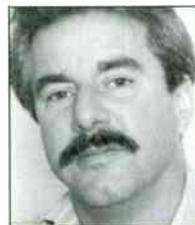
Renowned songwriter and producer who currently produces Kenny Chesney, Sara Evans, Chely Wright, Chad Brock and Shannon Brown. Has won 39 BMI awards as a writer ("The Most Beautiful Girl In The World," "A Very Special Love Song," "The Grand Tour," to name a few) and has amassed 27 No. 1 awards as a producer (for artists like Joe Stampley, John Anderson, Gary Morris, Janie Fricke, Charly McClain, Charley Pride, Mickey Gilley and others). Former

songplugger for AI Gallico Publishing, A&R executive for Warner Bros. and CEO of Merit Music. • CMA, NSAI • Boating



**WALT WILSON**  
**VP Marketing & Sales/Asylum Records**  
 1906 Acklen Ave., 37212  
 Tel: 292-7990  
 Fax: 292-8219  
 walt.wilson@elektra.com  
 Contact: Evelyn Shriver, President

With Asylum six months.



**TIM WIPPERMAN**  
**Executive VP/GM/Warner/Chappell Music**  
 21 Music Sq. E., 37203  
 Tel: 254-8777  
 Fax: 726-1353

With company 24 years. Formerly a musician and employee at Combine and Cedarwood Music, Wiperman is one of the longest tenured publishers on Music Row. • Board, NARAS, CMA, Nashville Symphony, Alcohol & Drug Council, Special Olympics, T.J. Martell; Trustee, Tennessee State University Foundation; Treasurer, CMF; member, Nashville Committee on Foreign Affairs, Leadership Nashville, Leadership Music



**LEONARD WOLF**  
**President/Wolf Music**  
 209 10th Ave. S. #434, 37212  
 Tel: 254-4828  
 Fax: 254-4884  
 leonard@wolfmusic.com • www.wolfmusic.com  
 Contact: Brian Kelly, Mgr.

Formed company over seven years ago. Composes, produces and designs sound for TV, radio, film and new media. Clients include CBS Cable, Blue Cross, Columbia Hospitals, Bristol Myers, Intermedia and O'Charley's. • Board, Mayor's Film Office; member, NATAS, NFVA • Plays keys in Jonathan Yudkin's Chain Smoking Altarboys



**KATHERINE E. WOODS**  
**VP Legal & Business Affairs/RCA Label Group**  
 1400 18th Ave. S., 37212  
 Tel: 301-4300  
 Fax: 301-4345  
 kathy.woods@bmge.com



**KEN WOODS**  
**President/Step One Records**  
 1300 Division St. #304, 37203  
 Tel: 255-3009  
 Fax: 255-6282  
 Contact: Leslie Ann Elliott, Office Manager

This successful internationally distributed independent label was established 16 years ago and recently sold. Woods has taken the reins for the new ownership. • Lifetime member, CMA; member, BMI, ACM • Bowling, travel and family functions



**ERV WOOLSEY**  
**CEO/The Erv Woolsey Co.**  
 1000 18th Ave. S., 37212  
 Tel: 329-2402  
 Fax: 327-4917  
 Contact: Dottie Oelhafen, Executive Assistant  
 Manages George Strait and Lee Ann Womack. • ACM, CMA



**RICHARD WOOTTON**  
**President/Richard Wootton Publicity**  
 120 Kingston Rd., Wimbledon  
 London, SW19 1LY, UK  
 Tel: 011-44-181-542-8101  
 Fax: 011-44-181-540-0691

rwootton@clara.net  
 Contact: Claire Horton

U.K. publicist for a large number of Nashville acts. Clients include Mark Knopfler, Steve Earle, Emmylou Harris, Sara Evans, B.B. King, George Strait, Trisha Yearwood, The Mavericks, Mindy McCready, Martina McBride, Garth Brooks, Deana Carter. • TV & International Committee, CMA • America, newspapers, fresh air



**PAUL WORLEY**  
**Executive VP/Sony Music Nashville**  
 1108 16th Ave. S., 37212  
 Tel: 255-7033  
 Fax: 255-7544  
 Contact: Allen Butler, President

A noted Nashville record producer for two decades, Worley has been a chief executive at Sony Music for over seven years. He has produced Collin Raye, Martina McBride, Pam Tillis and Dixie Chicks. Formerly VP at Sony Tree. • Honorary Chairman, Music City Tennis Invitational; board, Leadership Music, Nashville Chamber Orchestra; Alumni board, Montgomery Bell Academy • Music



**JULES WORTMAN**  
**President/Wortman Works Media & Marketing**  
 209 10th Ave. S. #311, 37203  
 Tel: 259-0035  
 Fax: 259-0250  
 jswortman@mindspring.com

Oversees company operations and advises clients on image, media opportunities and marketing. Clients include John Michael Montgomery, Ricochet, Charlie Daniels & Blue Hat Records, South Sixty Five, Hallmark Direction Co., Shape-shifters, Nashville Music Awards, and others. • ACM, CMA, NARAS, Leadership Music, Nashville Sports Council • Hiking, golf, tennis, swimming, collecting folk art, volunteering for charitable organizations



**MARK WRIGHT**

Senior VP A&R/  
MCA Nashville

60 Music Sq. E., 37203

Tel: 244-8944

Fax: 880-7447

Contact: Bruce Hinton,  
Chairman MCA Nashville  
Former A&R VP with

Decca, Wright moved to MCA as Decca was closed in the PolyGram/Universal merger. Wright discovers new talent and produces Mark Chesnutt, Lee Ann Womack, Gary Allan and Rebecca Lynn Howard. Also an accomplished songwriter of such hits as "Today My World Slipped Away," "Goin' Through The Big D," "The Maker Said Take Her." • Board of Trustees, Belmont University; board, Leadership Music; member, NARAS, CMA, ACM, NeA, NSAI, BMI



**JAMES YELICH**

Senior Agent/  
Creative Artists Agency

3310 West End Ave. #500,  
37203

Tel: 383-8787

Fax: 383-4937

jyelich@caa.com

Contact: Rob Light

Books artists including Alan Jackson, Trisha Yearwood, Reba McEntire, Diamond Rio, The Mavericks, BR5-49, Chely Wright and The Lynns. • NARAS, CMA, ACM, Citizens for the Preservation of Montana • Golf, internet, real estate, stocks



**PETER YORK**

President/  
Sparrow Label Group

P.O. Box 5010  
Brentwood, TN 37024

Tel: 371-6800

Fax: 371-6994

Contact: Tricia Whitehead,  
Sr. Director Media Relations

With Sparrow 15 years, York oversees the Sparrow, Star Song and re:think labels. • NARAS, GMA, ASCAP



**BOBBY YOUNG**

Co-owner/Young-Olsen &  
Associates, LLC

1114 17th Ave. S. #103,  
37212

Tel: 321-4433

Fax: 321-4430

by@young-olsen.com •  
www.young-olsen.com

Contact: Patti Olsen-Garafola, Co-owner; Gator Michaels, GM

Works with labels to help secure airplay for artists at key country radio stations. Supplies client stations live content for their web sites as well as helps them secure on-air promotions to support airplay.



**KYLE YOUNG**

Director/Country  
Music Foundation

4 Music Sq. E., 37203

Tel: 256-1639

Fax: 255-2245

countrymusicalloffame  
.org

Contact: Christina

Fernandez, Assistant to the Director

With the company 22 years, Young is CEO of this tax-exempt foundation with a \$4 million annual budget and assets of \$8 million. Young Reports directly to the 30-member CMF Board of Directors and supervises a staff of 25 full-time and 25 frontline (hourly-wage) employees. Responsible for the day-to-day operations of the Foundation, including the management and staffing of the museum, library, research, publication, and teaching programs of the organization. Major organizational subdivisions of the CMF include the Country Music Hall of Fame and Museum, the Country Music Foundation Library and Media Center, RCA's Studio B, and Hatch Show Print. Spearheading the planning, building and financing of a new \$37 million museum and the relocation of staff and million-item collection to the downtown site. • CMA, NARAS, AIM, NARM, Leadership Music; Director, TBA Entertainment



**ROSEMARY YOUNG**

VP/Director of  
Programming/  
SFX Radio Network

209 10th Ave. S. #521,  
37203

Tel: 251-9737

Fax: 251-9116

ryoung@sfxnet.com

Develops and produces event-oriented radio programming. Oversees prep service for country radio stations. Formerly an air personality for several New York City radio stations. • CMA • Camping, reading, road tripping



**JIM ZUMWALT**

Senior Partner/Zumwalt,  
Almon & Hayes;  
President/ Paladin

Records

1014 16th Ave. S., 37212

Tel: 256-7200

Fax: 256-7106

Contact: Marlena McClure,

Executive Assistant

Founded this prestigious law firm, which numbers clients inside and outside of the Nashville music circles, in 1975. • Board, Leadership Music, T.J. Martell Foundation; Chairman, NeA; Board of Governors, NARAS; member, ABA, CMA, TBA, NBA • Tennis

All entries are cross-indexed  
by job affiliation.  
SEE PAGES 80-94

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**SESSIONS?**

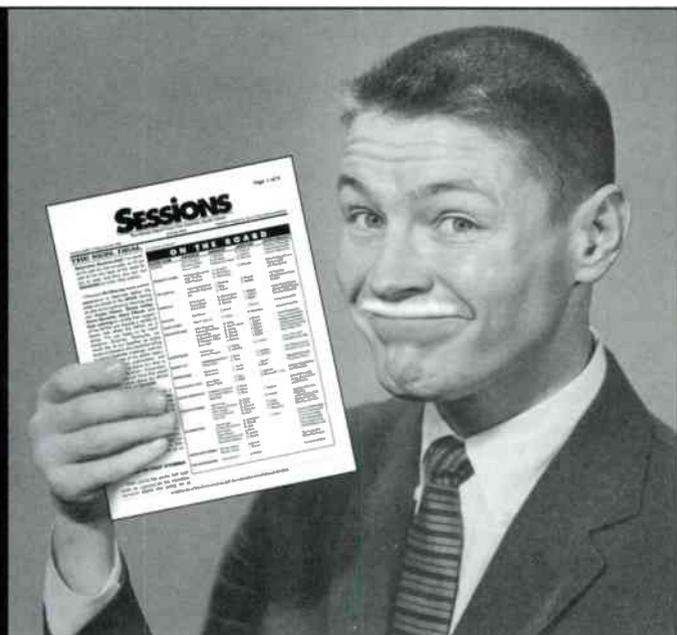
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Nic of Time Communications ♦ 1601A 18th Ave. South ♦ Nashville, TN 37212

Tel: 615-385-1940 ♦ Fax: 615-385-3277



## ARISTA NASHVILLE

1400 18th Avenue South, 37212

Phone: 846-9100

www.twangthis.com

### Executive Offices/Operations:

Jan Baines, IC Analyst, BMG  
Dottie Chamberlain, Executive Assistant (Mike Dungan)  
Robby Clinton, Finance Coordinator  
Marty Craighead, Executive Assistant (Tim DuBois)  
Cheri Cranford, Manager, Office Services  
Sharon Delmar, Receptionist  
Tim DuBois, President  
Mike Dungan, Senior VP/GM  
Matt Galvin, Administrative Assistant  
Frank Hamlin, Director of Operations  
Page Kelley, Senior Director, Business & Legal Affairs  
Susannah McLendon, Human Resources, BMG  
Jenni Palmer, Mailroom Assistant  
Sherod Robertson, Director of Finance  
Janell Sanders, Manager, Human Resources, BMG

### A&R:

Kerri Edwards, Manager, A&R  
Matt Galvin, A&R Assistant  
Mike Sistad, Associate Director, A&R  
Steve Williams, Senior Director, A&R

### A&R Administration & Production:

Susan Heard, Senior Director, Production & A&R Adm.  
Cheryl Harkoff, Coordinator, Production, Business & Legal Affairs  
Mindi McCormick, A&R Administration Coordinator  
Candace Nuyens, Manager, A&R Administration  
Cary Ryan, Manager, Distribution & Manufacturing  
Traci Samczyk, New Release Production Coordinator

### Creative:

Maude Gilman-Clapham, VP, Creative  
S. Wade Hunt, Manager, Creative  
Missy McKeand, Design Assistant

### Media & Publicity:

Allen Brown, Publicity Consultant  
Vanessa Davis, Assoc. Dir., Media & Artist Development

Fletcher Foster, Senior VP, Marketing

Tammy Kohlburn, Coordinator, Artist Development & Media Marketing

Jennifer McVey, Tour Publicist

Chris Melancon, Media Assistant

### Sales & Marketing:

Sheryl Choncellor, Manager, Sales & Advertising Administration

Linda Engbrenghof, Director, New Media Marketing

Jay Krenson, Marketing Specialist

David Macias, Senior Director, Sales & Marketing

Deb Markland, Associate Director, Marketing & Product Development

Kelly Keiber, Associate Director, Sales & Marketing

Rick Shedd, VP, Sales & Marketing

### Arista Promotion:

Teddi Bonadies, Director, Regional Promotion, Northeast  
Jon Conlon, Manager, Regional Promotion  
Nathan Cruise, Manager, Regional Promotion, Midwest  
Dave Dame, National Director of Promotion  
Jeri Detweiler, Director, Regional Promotion  
Kevin Erickson, Director, Field Promotion, Chicago  
Lori Hartigan, Director, West Coast Regional Promotion  
Bobby Kraig, VP, National Promotion  
Denise Nichols, Senior Director, National Field Promotion

Mike Owens, Director, Field Promotion

Jackie Proffit, Promotion Coordinator

Dawn Richardson, Manager, Regional Promotion, Dallas

Ken Rush, Director, Regional Promotion, Southwest

Kim Wiggins, Promotion Coordinator

### Arista Austin:

Dan Herrington, Manager of Sales & Marketing

Clay Neuman, Manager, Promotion

Scott Robinson, Senior Director, Artist Development

**ARTISTS:** Sherrié Austin, BlackHawk, Brooks & Dunn, BR5-49, Shannon Brown, Clint Daniels, Diamond Rio, Alan Jackson, Brad Paisley, Lee Roy Parnell, Pam Tillis, The Tractors, Phil Vassar, Michelle Wright

## ASYLUM RECORDS

1906 Acklen Avenue, 37212

Phone: 292-7990

Stan Byrd, VP of Promotion

Mike Chapman, Southwest Regional Promotion Manager

Sherry Clardy, Receptionist

Julie Dove, Gavin Promotion Manager

Lee Durham, Southeast Regional Promotion Manager

Michael Hagewood, Creative Services Manager & Video Coordinator

Kim Leslie, Midwest Regional Promotion Manager

Valerie Main, A&R Administrator

Susan Nadler, Senior VP of A&R

Erik Peterson, Tape Copy (A&R Assistant)

Ray Randall, West Coast Regional Promotion Manager

Tom Sgra, Mid-Atlantic Regional Promotion Manager

Evelyn Shriver, President

Kerry Statler, Promotion Coordinator

Shanna Strassberg, Assistant to President and Office Manager

Lisa Strickland, Northeast Regional Promotion Manager

Nancy Tunick, National Promotion Manager

Nicole Tyree, Assistant to Senior VP of A&R

Wes Vause, Director of Publicity

Craig Vollgraf, Computer Consultant

Anthony Von Dollen, A&R Director

Walt Wilson, VP of Sales & Marketing

**ARTISTS:** Chad Austin, George Jones, Noah Kelley, Lila McCann, Mark Nesler, Chalee Tenneson, Monte Warden, Bryan White

## ATLANTIC RECORDS

1812 Broadway, 37203

Phone: 327-9394

Rick Blackburn, President

Debbie Bellin, Executive Assistant

Bryan Switzer, VP/GM

Al Cooley, VP of A&R

Bob Heatherly, VP of Sales/Marketing

Greg Gosselin, Director of Marketing Administration

Groecanne Svendsen, Manager of Creative Services

Mike Crawford, Manager of Publicity

Rick Baumgartner, VP of National Promotion

Stephanie Nelson, Promotion Coordinator

Chris Whitaker, Assistant/Product Development and Promotion

Laurie Kester, Administrative Assistant

Bill Heltemes, Midwest Promotion Manager

Sherri Garrett, Southeast Promotion Manager

Dave Berry, Southwest Promotion Manager

Jennifer Shaffer, West Coast Promotion Manager

Jenny Shields, National Manager/Northeast Promotion

**ARTISTS:** Confederate Railroad, The Great Divide, Matt King, Tracy Lawrence, Neal McCoy, John Michael Montgomery, Mullins-Block, Old Dogs, South Sixty Five

## BANG II RECORDS

1707 Division Street #200, 37203

Phone: 345-1000

Ilene Berns, Chairman

Brian Jackson, President

Nancy Mitchell, VP

Elroy Kahaneck, Executive VP

Angela McKenzie, Director of Artist Relations

Glenn Palmer, Chief Financial Officer

Dave Brown, VP A&R

**ARTISTS:** Paul Davis, Monty Holmes

## BTM RECORDS

33 Music Square West #106A, 37203

Phone: 742-4800

Barry Beckett, Partner

Charles Tharp, Partner

Gina Cheshire, Production Coordinator

Karen Hanford, Sales and Marketing Director

**ARTISTS:** Vern Gosdin, Wayne Tups

## CAPITOL NASHVILLE

3322 West End Avenue, 11th Floor, 37203

Phone: 269-2000

### Executive Department

Pat Quigley, President and CEO

Kelly Marley, Executive Assistant to President & CEO

### A&R Department

Tracy Cox, Manager A&R

### A&R Administration

Betsy Morley, Director of A&R Administration

David Perry, Coordinator A&R Administration

### Business Affairs

Theo Wright, Royalty Label Support Coordinator

Kim Stasiak, Coordinator Business Affairs

### Finance Department

Tom Becci, Senior VP Finance & Operations

Jenny Cronford, Manager Finance

Christine Smith, Assistant Manager Finance

Jane Abercrombie, Coordinator Finance

### IT Department

Craig Christopherson, Senior Director Information Systems

Raphael Giglio, PC Specialist

### Administration

Kim Gilbert, Director Administration

Scott Feinstein, Mailroom Supervisor

Emma Grandillo, Receptionist

### Marketing Department

Joanna Carter, Director of Video Development

Stephen Medlin, Director of Advertising

### Production Department

Carlton Davis, Director Production

Denise Jarvis, Associate Manager Production

Michelle Hall, Senior Coordinator Production/Int'l.

### Promotion Department

Bill Catino, Executive VP

Heather Austin, Executive Assistant to EVP

Terry Stevens, VP Notional Promotion

Sheila Brown, Director Promotion

Brent Jones, Coordinator Promotion

Eric Beggs, Regional Director Promotion/Northeast

Steve Hodges, Regional Director Promotion/Southeast

Jay Jensen, Regional Director Promotion/Southwest

Tony Michaels, Regional Director Promotion/Midwest

Jimmy Rector, Regional Director Promotion/MidAtlantic

Rick Young, Regional Director Promotion/West

### Publicity Department

Karen Byrd, VP Publicity

Scott Stern, VP Publicity

Nancy Sweid, Manager Media Information

### Sales Department

Bill Kennedy, VP Sales

Sheri Kennedy, Sales Operations Manager

Denise Johnson, Regional Sales Manager, East Coast

### Part Time

Doug Abell, Business Affairs

Chad McGee, Sales

**ARTISTS:** Trace Adkins, Susan Ashton, Garth Brooks, Deana Carter, Chris LeDoux, Keith Urban, Steve Wariner, Tim Wilson

## COMPASS RECORDS

117 30th Avenue South, 37212

Phone: 320-7672

Alison Brown, Co-Owner

Garry West, Co-Owner

Thad Keim, Director of Sales/Marketing

Shari Lacey, Publicist

Bradley Williams, Marketing Coordinator

David Haley, Radio Promotions

**ARTISTS:** Anger/Marshall Band, Any Trouble, Alison Brown Quartet, Astral Project, John R. Burr, Kate Campbell, Dana Cooper, Julian Dawson, Druha Trava, Judith Edelman, Farmer Not So John, Kaila Flexer & Third Ear, Matt Flinger, Clive Gregson, Boo Hewerdine, Colin Linden, Lubos Molina, Rod McGaha, Samba Ngo, Gerry O'Connor, Pierce Pettis, Todd Phillips, The Poozies, Eddi Reader, Kate Rusby, Rockwell Church, Kim Scanlon, Gove Scrivenor, Leslie Tucker, Chris Webster, Victor Wooten

## CROSSFIELD RECORDS

1311 16th Avenue South, 37212

Phone: 269-8661

Suzanne Elmer-King, President

Tricia Walker, VP Creative

Myrna Elmer, Administrator

**ARTISTS:** Cowboy Dan, Davis Raines, Tricia Walker

## THE CURB GROUP

47 Music Square East, 37203

Phone: 321-5080

www.curb.com

Drew Alexander, Professional Manager

Sue Austin, VP, Creative Services

Max T. Barnes

Micha Behymer, Label Copy & Licensing Assistant

Bob Bender, Manager, Artist Development

Aaron Bowlin, Tape Services Coordinator

John Brown, Senior Consultant

Liz Cavanaugh, Director of Publicity

Benson Curb, VP, Sales

Mike Curb, Chairman

Mott Duffy, Director, Pop Promotion

Tanya Dureaux, Mechanical Royalties, Licensing

Jeff Edmondson, Controller

Bill Fisher, Front Desk

Phil Gernhard, Senior Consultant  
 Dennis Hannon, Executive VP/GM  
 Brad Halliday, Director of Marketing, Country Music  
 Joan Huddleston, Film Royalties/Human Resources  
 Michael Huddleston, Chief Financial Officer  
 Amy Johnston, Coordinator, Creative Services  
 Becky Judd, Executive Assistant  
 Brad Kennard, Publishing Administration  
 David Kranemyer  
 Debbie Loring, Sales & Marketing Coordinator  
 Michelle Metzger, Director, A&R Administrator  
 Patsy Moss, Accounts Payable/Inventory  
 Claire Parr, VP  
 Sharon Pennington, Assistant to Max T. Barnes  
 Christy Rabinson, Publishing Royalties  
 Randy Russell, Publishing Receptionist  
 Bryan Stewart, Special Projects, Accounting  
 Sarita M. Stewart, Director of Marketing, Pop Music & International  
 Meredith Stewart-DeVoursney, Director of Publishing, VP  
 Jeanine Thompson, Finance Assistant  
 Jeff Tweel, Publishing, Director of Creative Services  
 Angie Warren, Accounts Payable  
 Craig White, Engineer/Studio  
 Kathryn Wilson, Assistant to Claire Parr/Promotions Assistant Christian

**Promotion**

Jill Gleason, Promotion Coordinator  
 Carson James, VP Promotion & Media Strategy  
 Fritz Kuhlman, National Director, Promotion  
 Jeff Tuerff, Promotion Coordinator  
 Eva Wood, VP Field Promotion

**Curb Country Regional Staff**

Rick Cardarelli, Northeast Regional Promotion Director  
 John Curb, VP, Pacific Regional  
 Keith Greer, Southwest Regional Promotion Director  
 Karen McGuire, Northeast Regional Promotion Director  
 Johnny Mitchell, Southcentral Regional Promotion Director  
 Brooks Quigley, Southeast Regional Promotion Director  
 Dick Watson, Western Regional

**THE CURB GROUP Burbank**

Stacey McDonald, Director of Production & Internet Marketing

**ARTISTS: Curb Records:** Junior Brown, Jeff Carson, David Kersh, Hal Ketchum, Tim McGraw, Jo Dee Messina, Sawyer Brown, Tamera Walker, LeAnn Rimes, Hank Williams, Jr., Trini Triggs, Hank Williams III, Philip Claypool, Shane McAnally

**The Curb Group:** Mary Black, Michael English, Jonathan Pierce, Jana, Mary Griffin, Selah

**Curb/MCA:** Lyle Lovett

**Curb/Mercury:** Wynonna

**DEAD RECKONING RECORDS**

P.O. Box 159178, 37215

Phone: 321-0508

Kieran Kane, President/CEO  
 Harry Stinson, VP A&R  
 J.D. May, GM

**ARTISTS:** The Dead Reckoners, Mike Henderson & the Bluebloods, Kieran Kane, Tammy Rogers, Harry Stinson, Kevin Welch

**DELTADISC**

921 West Main Street, First Floor,  
 Hendersonville, TN 37075

Phone: 824-7944

Fred Clark, President/CEO  
 Tom McBee, VP/GM

**ARTISTS:** Beverly Ellis

**DOOR KNOB RECORDS**

3950 N. Mount Juliet Road, Mount Juliet,  
 TN 37122

Phone: 754-0417

Gene Kennedy, President  
**ARTISTS:** Dan Sepulveda, Olan Miller, Scott Hoff,  
 Justin Temme, Grady Nations

**DREAMWORKS NASHVILLE**

1516 16th Avenue South, 37212

Phone: 463-4600

James Stroud, Principal Executive  
 Wayne Halper, GM/Head of Label Operations  
 Marla Burns, Senior Level Administrator for James Stroud  
 Tammy Luker, Stroud's offices  
 Valerie Knust, Senior Level Administrator for Wayne Halper

Scott Barchetta, Senior Executive/Promotion and Artist Development

Johnny Rase, Head of Marketing

D'ette Brasius, Marketing Coordinator

Bruce Shindler, Head of Promotion

Shannon Eagan, Promotion Coordinator

Bob Mitchell, West Coast Regional Promotion/Marketing

Jimmy Hamen, Northeast Regional Promotion/Marketing

Suzanne Durham, Southwest Regional

Promotion/Marketing

George Briner, Midwest Regional Promotion/Marketing

Rick Rockhill, Southeast Regional Promotion/Marketing

Teresa Blair, Head of Creative Services

Allison Jones, Head of A&R

Jim Catina, Publishing Administrator

Abbe Nameche, Publishing Administrator

Doug Rich, A&R Administrator/Recording Coordinator

Kirk Yoquelet, Communication Services (Mailroom Mgr.)

Brandon Hamilton, Receptionist

Laurel Kilbourn, Facilities Management

**Independents**

Jessie Schmidt, Publicist

Steve Miller, Marketing

**ARTISTS:** Jessica Andrews, Linda Davis, Randy Travis

**EMINENT RECORDS**

P.O. Box 159007, 37215-9007

Phone: 333-0015

Manty Hitchcock, President

Bob Galdstone, GM

**ARTISTS:** Emmylou Harris, Mike Plume Band

**E-SQUARED**

1815 Division Street #101, 37203

Phone: 320-1200

Jack Emerson, Co-owner, Operator

Steve Earle, Co-owner, Operator

**ARTISTS:** Steve Earle, Ross Rice, V-Rays, Cheri Knight, 6 String Drag, Bop Kennedy

**GIANT NASHVILLE**

1514 South Street, 37212

Phone: 256-3110

Doug Jahnsan, President

Milly Catignani, Assistant to President

John Burns, Executive VP/GM

Amy Schragg, Office Manager/Executive Administrative Assistant

Connie Baer, Senior VP of Marketing and Artist Development

Glenn Brannen, Marketing Assistant

Fred Baker, Product Manager

Debbie Zavitsan, Senior Director of A&R

Melissa Peirce, A&R Assistant

Denny Mosesman, Head of Promotion

Tracy Collins, Promotion Coordinator

Scott Douglas, Mailroom Coordinator

Matthew Stevens, Receptionist

**ARTISTS:** Rebekah Del Rio, Adam Hughes & Sarah

Majors, Georgia Middleman, Blake Shelton, The

Roger Springer Band, Christy Sutherland, Clay

Walker, The Wilkinsons, Dan Williams

**GREEN HILL PRODUCTIONS**

2021 Richard Jones Road #180, 37215

Phone: 383-6762

Scott Chancey, President

Greg Howard, VP/GM

**ARTISTS:** Beegie Adair, David Davidson, Amy

Darfman, Craig Duncan, David Hamilton, David

Huntsinger, Jack Jezza, Sam Levine, Tom

MyBryde, John Mock, Caroline Peyton, Antoine

Silverman, Denis Solee, Stan Whitmire

**HIGHTONE RECORDS**

220 Fourth Street #101, Oakland, CA 94607

Phone: 510-763-8500

Larry Sloven, Managing Partner

Bruce Bromberg, Partner

**ARTISTS:** Dave Alvin, James Armstrong, Big Sandy

& His Fly-Rite Bays, Deke Dickerson, Ramblin' Jack

Elliott, The Hat Club of Cawtown, Bill Kirchen, Kim

Lenz & Her Jaguars, Buddy Miller, Julie Miller, Katy

Maffatt, Geoff Muldaur, Tom Russell, The

Skeletons, Rev. Billy C. Wirtz

**HONEST ENTERTAINMENT**

33 Music Square West, #100, 37204

Phone: 242-4452

Jim Lang, Chairman

Carolyn Cole, President

Tanvi Patel, VP, Marketing

Teresa Gay, VP, Business & Accounting

Hal Jackson, VP, Library Production

**ARTISTS:** Jack Jones, Toni Tenille, Claire Martin,

Pat Boone

**i.v. records**

1701 Church Street, 37203

Phone: 320-1444

Chris Parker, President

Steve Keller, Co-owner, Director of A&R

Paul Evans, Director of Publishing

Joanie Brady, Director of Marketing

**ARTISTS:** Wes Cunningham, All Weather Girl,

Graveblankets, Fair Verona

**KINKAJOU RECORDS**

1100 18th Avenue South, 37212

Phone: 321-0033

Kinky Friedman, President/CEO

Kacey Jones, Executive VP

**ARTISTS:** Kinky Friedman, Kacey Jones

**LITTLE DOG RECORDS**

120 South Son Fernando Blvd. #473,  
 Burbank, CA 91502

Phone: 818-557-1595

Pete Anderson, CEO/President

**ARTISTS:** Jay Lynn White, Scott Jass, Jim Matt, Jeff

Finlin, The Lanesame Strangers, Wooden Circus,

Pete Anderson

**LYRIC STREET RECORDS**

824 19th Avenue South, 37203

Phone: 963-4848

**Executive Offices:**

Randy Goodman, President

Dana Jones, Executive Assistant

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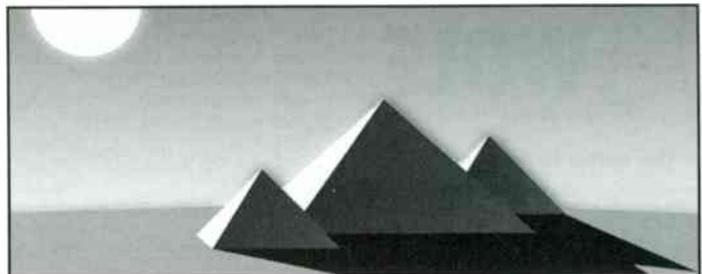
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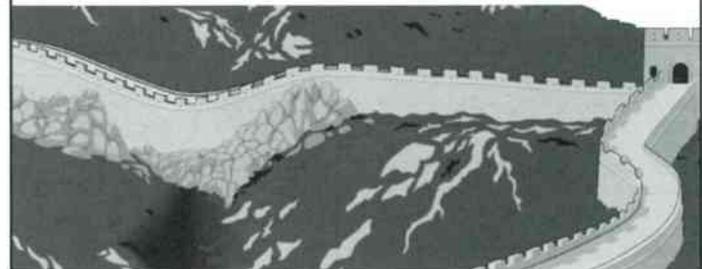
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