

# CANADA'S ONLY MUSIC INDUSTRY WEEKLY

Vol. 2 No. 1

Week of SEPT. 1, 1964

# THE BIRTH OF AN INDUSTRY VOICE

February 1964 saw Canada's first weekly trade publication come into being in the form of a newsletter to the music industry. Now after practically six months the NEW RPM becomes a part of the industry. Possibly this will be a landmark in the development of the music industry in Canada.

With the NEW RPM the industry has a sounding board for new ideas, a medium for promoting new names and new talent, and a market place to sell what may become a major export for Canada, music and talent. If there has ever been a time to introduce an industry trade weekly, this is it.

We have come this far with RPM to the surprise of many and now go into an even bigger publication with the NEW RPM. We believe we have analyzed fairly, our controversial stands and soapbox attitude have been the ingredients that have taken the industry to this point, and won over even the hardest of our early opposition.

In six months RPM has won the favour of the American industry and brought the spotlight on Canada's music. Many feel the last six months have been the most active in history.

STEP TWO. Now the NEW RPM is step two of the birth of an industry, and this is only the beginning. Every disc

jockey, program director, record dealer, promotion man, record producer, musician, sound engineer, songwriter and trade organizer will benefit from the growth of this industry.

THE NEW RPM will each week bring you news from all over North America as well as international charts and editorial comments on the Canadian and American scene. An artist will be spotlighted each week to make you aware of the newcomers and established artists. This week Montreal's Pierre Lalonde, next week Vancouver's Classics. Our "Man of the week" column will make you familiar with the people behind the scenes in the business. Our GMP column will keep you informed on Canadian LPs and "good music" activities. Country and Western news, On the Air, 'Cross Canada Here and There, International Report will keep you informed on all aspects of the trade. The editorial voice of RPM (Walt Grealis) will write Walt Says .... and Talk Back (written by you in the industry). We will maintain a policy of keeping an advanced eye on the international picture with our Top Forty-5s Chart. RPM is yours. Let us know what you want to see, and what you would like RPM to be.

This is the NEW RPM. We hope you like it.

# CHART ACTION ACROSS CANADA

COAST 1 COME HOME LITTLE GIRL - Bobby Curtola
TO 2 YOURS - Lucille Starr
TO 3 CHANTILLY LACE - The Beavers
COAST 4 SIDEWINDER - Wes Dakus

CHIQ	Hamilton	20 YOURS	Lucille Starr	Barry
CHSJ	Saint John	30 YOURS	Lucille Starr	Barry
		36 CHANTILLY LACE	The Beavers	Landon
		45 GIVE ME YOUR LOVE	Andy Kim	20th
		49 LIFE'S LITTLE TRAGEDIE	S Maury Logan	Quality
CKPT	Peterbora	19 ВООМ ВООМ	David Claytan Thomas	Atca
		30 JOLIE JACQUELINE	Lucille Starr	Barry
		37 COME HOME LITTLE GIRL	Bobby Curtola	Tartan
CJMS	Montreal	19 YOURS	Lucille Starr	Barry
		26 LOVE ME BABY	The Beavers	London
		32 GREAT BALLS OF FIRE	The Rockatones	Melbourne
CKBB	Barrie	24 YOURS	Lucille Starr	Barry
		29 ВООМ ВООМ	David Clayton Thomas	Atca
		45 COME HOME LITTLE GIRL	Bobby Curtola	Tartan
CKOM	Saskatoon	17 SIDEWINDER	Wes Dakus	Quality
		45 STOP TEASING ME	Chad Allen & Reflections	Quality
CKWS	Kingston	21 YOURS (2)	Lucille Starr	Barry
		29 SIDEWINDER	Wes Dakus	Quality
		50 COME HOME LITTLE GIRL	Bobby Curtola	Tartan
MUSIC PREVUE		18 CHANTILLY LACE	The Beavers	London
	Ottawa	28 HEARTACHES	Jayson King	Tamarac
		31 SIDEWINDER	Wes Dakus	Quality
		38 SEA CRUISE	Little Caesar & Consuls	Arc
		47 LIFE'S LITTLE TRAGEDIE	S Maury Logan	Quality



With the introduction of the NEW RPM and with the backlog of complaints, suggestions and general knowledge supplied us by you we will now be in a better position to combine your "Talk Back" column with our editorial policy and pack the punch that is needed in this industry. If we have a cause, then together we can tackle the job more effectively. WHAT'S WRONG WITH OUR RECORD INDUSTRY? WHY CAN'T CANA-DIAN RECORDS GET OFF THE GROUND? YOU tell me. For instance already on file we have complaints against the Musicians Union, artists, groups, the BBG and record companies. Along with these complaints come solutions of the problems. Many are sour grapes. Record producers have a habit to yell bloody murder when their first record doesn't make it. We know of one independent producer in the US who admits to bombs amounting to 80% per year, yet he keeps plugging on and on and when he does make a hit you can be sure it's a big one, enough to compensate him for another two dozen flops. We receive letters from artists who believe they are being cheated out of their God given talent because the radio stations won't play their record. Groups who play to and thrill many audiences can't understand why this same ogling public won't support them by buying their records. There is a reason and in most cases it's not because the Program Director is anti-Canadian. This is a very fresh and new market for Canadian talent and it is going to take a few more years for our industry to come of



Here and There...

The Beavers, popular Maritime group are still having a great deal of success with personal appearances in the east and are slowly making it with their single "Chantilly Lace" (London) across the rest of Canada. Plans are already under way for the release of their second disc.

Coming up, one big smash, "Unless You Care" by Terry Black on Arc. Advance sales for this west coast entry already indicate success. We understand Terry has been signed to play the younger brother of Elvis Presley in an upandcoming motion picture.

Tamarac discovery Larry Lee is making it big south of the border with club appearances and will soon be on the record scene again, this time on Columbia and from advance information this outing could be a hit. Another reminder, it helps if it happens first in the US.

Pierre Lalonde comes up with another Maurice Chavalier oldie, updated "Mimi" on Apex en Anglais a good follow up to "Louise". This is a good image for popular La Belle Province artist Pierre. (see Story of a Star in this issue).

"Got My Mojo Workin'" is a newie for Ronnie Hawkins on his own label Hawk and is getting much air play locally. May we ask if Ronnie still isn't under contract with an American company? Another Hawk entry is "Fanny Mae" by Robbie Lane. The big push for this disc will be from the Toronto area

age. It's happening, I've seen examples of it already. One young Canadian producer who took advantage of the knowledge available in the US, recently amazed a group of musicians by producing the American way, that is, having the American sound. I am aware of yet another producer fairly new on the scene who is willing to experiment and feels he has now come up with the sound everyone is looking for. Time will tell, but if at first you don't succeed .... and all that jazz. But, on the other hand if you are prone to fits of anger because the trade doesn't accept your first contribution, don't write threatening letters to radio stations and disc jockeys. Get out of the business. This is show biz and you take the lumps with a smile. We have been asked if the artists got together and formed an Association of Canadian Artists, if this would help their cause. It's not a question of "if" but "try". If some enterprising young artist wants to start such an organization, then give it a try. RPM will lend you its support.

With our Centennial year fast approaching, now is the time to experiment. Let's set as one goal, the advancement of Canadian showbusiness out of the part time category and into a very proud profession and one that all Canadians can view with admiration. So now YOU TELL ME WHAT'S WRONG WITH OUR INDUSTRY and RPM WILL TELL THE REST OF THE NATION.

RECORDS PROMOTION MUSIC

PUBLISHED WEEKLY BY WALT GREALIS, 426 MERTON STREET, TORONTO 7, CANADA

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where Robbie is very popular through club dates, hops and TV appearances. Proper national distribution could make it a big

one for Robbie.

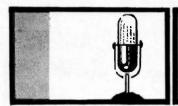
Hughie Scott of Ottawa has just released his first single on Tamarac. "I Will" is the top side. The Meteors provide the background for this single.

Maury Logan (Quality) will see his "Life's Little Tragedies" stateside on the Crusader label. Maury hails from Ottawa. Good luck, Maury, we hope to see you hit the top of the charts.

CAPITOL CONVENTION



One of the highlights at the recent Capitol of Canada's sales convention was a performance by The Esquires shown above with Capitol's Paul White.



## ON THE AIR

A big day in the life of radio stations CHUM and CKEY. Sept. 7 thats the day The Beatles come to Toronto and contrary to the beliefs of some skeptics their popularity is still as great as when the Beatle bomb hit. We hope to have photos of the day in Vancouver and Montreal as well as Toronto. If you were wondering where all the Beatle tickets went (during the hectic ticket sale at the Gardens) you should take a look at chart and radio station promotions we receive here each week. Actually the stations should be thanked for making free contest tickets available to many teenagers who otherwise wouldn't have been able to afford the high priced spectacle. There has been enough coverage by the press on mishaps that have befallen appearances of the Beatles elsewhere and the injuries suffered by many innocent bystanders and hope that the Canadian promoters and radio stations will not attempt to exploit through mass hysteria their own image. All shows are sellouts and the riot promoting isn't necessary and I'm sure the Beatles don't want it either.

Edmonton's CHED has been running a contest to send some of their listeners to Vancouver to see the Beatles.

CHNS in Halifax has also been running contests to send

listeners to Toronto to see the Beatles.

As 10,000 watter CKEY attempts to lure more adult listeners by sweetening its daytime hours, CHUM at 1050 goes to a blanket coverage 50,000 watts. CHUM is the only exclusively contemporary music station in the area broadcasting mainly top forty.



Valarie Cloutier CKYs "Watchable of the Month" with 1 to r Jimmy Darin, Daryl Burlingham, Wild Willie Grogan, George Dawes and Dean Scott, CKY Good Guys.

A VOTE FOR CANADIAN TALENT

FROM

CHUM-1050 50,000 watts

DAY AND NIGHT

Story of a

\*\* STAR \*\* Pierre Laloude



Pierre Lalonde is possibly French Canada's number one record star. This Montreal singer has been compared to Robert Goulet and Pat Boone. Versatility? Pierre is a radio disc jockey in French, a TV star in French and English and recently released his second English single for Apex. No newcomer to the business, Pierre was a child actor in a radio soap opera series. His singles have sold 1,000,000

copies, (one single hit 65,000).

Pierre is 23 years old, 5'9" and weighs 155 pounds. This clean cut young performer doesn't pose for liquor or cigarette ads. He hasn't got a steady girl friend, so is the perfect answer to a teen idol (or the teen image). Pierre's eye is on the US and in no time there will be a smash hit and Canada's self propelled and self managed Pierre Lalonde will attain the international stardom he deserves. Unlike a great many artists of today Pierre has a ready made market shaping up for his old age. There will never be another Maurice Chavalier but there is a need for this type of entertainer. So....en guarde Pierre.



Congratulations, Walt.....

and Best Wishes

to RPM

> George Offer Apex Records Ltd.

## **Congratulations**

from



OF CANADA

FOOK 10

FOR

BIG HITS



LATEST RELEASE:

" | WILL"

BY OTTAWA'S

HUGHIE SCOTT

> B/W BE BOP A LULA TAMARAC TTM 607

Personal Management Terry Ahern, 1833 Riverside Drive, Ottawa 8, Ontario. (613) 731-5487

NATIONALLY DISTRIBUTED BY RALEIGH RECORDS 108 Wellington Street West, Toronto, Ontario. EM. 4-1015

**BEST WISHES** 

CKEY

**TORONTO** 

I've been trying to get a

Canadian Hit

for years and I think

I've finally got one.

Our New GAL Record!

COMING

SEPTEMBER 15TH

Yours truly, RALPH HARDING



## **CANADIAN** \* \*

### \* PICKED

CONTENT

Each week will feature a single of high potential, and below all the new releases.

\* \*

#### LATEST CANADIAN CONTENT RELEASES

COME HOME LITTLE GIRL **ACES HIGH** I'M TIRED OF YOUR LIES THE OOKPIK SONG WILD GOOSE JIMMY, JOHNNY OR JOE PUT ME IN THE PICTURE THE FLIPPER THREE RED LEAVES BABY THAT'S THE WAY IT

**Bobby Curtola** 60-1024 Tartan The Classics Jaquar 2001 Howard Sisters Columbia 4-2647 The Romeos Columbia 4-2645 The Travellers Columbia 4-2646 Lynda Lane Tartan 60-1023 Ginette Reno Coral 62421 The Breakaways 3186 Melborne 1647X Diane Leigh Quality

GOES Diane Miller Columbia 4-2648

#### Market **Place**

ANNOUNCER - PROGRAMMER Would like to locate in South Western Ontario or Western Canada. Experienced in all production methods and program supervision including top forty. Reply Box 1001 RPM

NEXT WEEK



#### THREE NEW FEATURES

MAN OF THE WEEK - Pictures and the inside stories of some of the people behind the scenes in radio, records, production and music

GOOD MUSIC POLICY (GMP) - A report on Canadian LP releases and information on good music in Canada and the activities of the artists

COUNTRY AND WESTERN ROUND UP - Photographs and news of the people who make up the country scene in Canada and the US.

**CONGRATULATIONS** 

THE NEW RPM

Raleigh Record Sales

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Phone: EM. 4-1015

- Bob Pugh

# NEW FOLK SOUND

from

## COLUMBIA RECORDS



OF CANADA



CANADAS

TOP

FOLK

GROUP

CANADA'S

# FABULOUS BEAVERS



MAKING RECORD HISTORY

coast to coast

Chantilly Lace

b/w

LOVE ME BABY

- \* HALIFAX
- \* TORONTO
- \* ST. JOHN'S
- \* REGINA
- \* MONTREAL

THEIR FIRST SINGLE IS ON LONDON RECORDS

**RECORD # M17323** 

PERSONAL MANAGEMENT LEO WEIR 5680 SPRING GARDEN ROAD HALIFAX, NOVA SCOTIA PHONE 423-8780

# TOP 40-5s

****	***	* * *	****	** **	****

THIS LAST			
WEEK WEEK			
1 2	WHERE DID OUR LOVE GO	~	Supremes
2 1	HARD DAY'S NIGHT	20	Beatles
3 10	C'MON & SWIM	_	Bobby Freeman
4 12	BECAUSE	_	Dave Clark 5
5 18	HOUSE OF THE RISING SUN	_	Animals
<b>6</b> 6	UNDER THE BOARDWALK	_	Drifters
7 11	PEOPLE SAY	1-	Dixie Cups
8 15	EVERYBODY LOVES SOME-		
	BODY	_	Dean Martin
9 4	WISHIN' & HOPIN'	_	Dusty Springfield
10 5	LITTLE OLD LADY FROM		, -pg
	PASADENA	_	Jan & Dean
11 3	RAG DOLL	_	Four Seasons
12 7	YOU DON'T KNOW HOW GLAD		7 001 00430113
	I AM		Nancy Wilson
13 8	I WANNA LOVE HIM SO BAD	_	Jelly Beans
14 13	HOW DO YOU DO IT		Gerry & Pacemakers
15 19	SUCH A NIGHT		Elvis Presley
16 29	YOU NEVER CAN TELL		Chuck Berry
17 16	I'LL CRY INSTEAD		The Beatles
18 9	TELL ME	_	Rolling Stones
19 17	STEAL AWAY	Ξ	
<b>20</b> 20	AIN'T SHE SWEET	_	Jim Hughes
21 14	HANDY MAN	_	The Beatles
22 35		_	Del Shannon
<b>22</b> 33 <b>23</b> 38	MAYBELLINE	_	Johnny Rivers
24 26	JUST BE TRUE	-	Gene Chandler
24 20	I WANT YOU TO MEET MY		5 1. 0
05 04	BABY		Edie Gorme
25 34	CLINGING VINE	_	Bobby Vinton
<b>26</b> 27	HAUNTED HOUSE	-	Gene Simmons
27 28	IF I FELL	-	The Beatles
<b>28</b> 30	IT'S ALL OVER NOW	-	Rolling Stones
<b>29</b> 31	SWEET WILLIAM	-	Millie Small
30 -	MAYBE I KNOW	7	Leslie Gore
31 -	IT HURTS TO BE IN LOVE	-	Gene Pitney
32 -	BREAD & BUTTER	-	Newbeats
33 –	WALK DON'T RUN 64	-	Ventures
<b>34</b> 33	LOOKING FOR LOVE	-	Connie Francis
<b>35</b> 36	WORRY		Johnny Tillotson
36 -	SELFISH ONE	1.	Jockie Ross
<b>37</b> 39	A HOUSE IS NOT A HOME	19-1	Dionne Warwick
38 –	AND I LOVE HER	-	Beatles
<b>39</b> 37	FATHER SEBASTIAN	-	Ramblers
40 -	ME JAPANESE BOY	-	Bobby Goldsboro

# plus 5...

EXTRA -	SOMEDAY WE'RE GONNA LOVE AGAIN	-Searchers
EXTRA -	HE'S IN TOWN	-Tokens
EXTRA -	REMEMBER	-Shangri-la's
EXTRA -	SOCIETY GIRL	-Rag Dolls
EXTRA -	I'M ON THE OUTSIDE LOOKING	- 1230425-71

IN-Anthony & Imperials

## International Report

Suite... SAVE IT FOR ME FOUR SEASONS

Should.. WHEN YOU LOVE ME Brenda Lee

Could.. NO TIME TO LOSE CARIA Thomas

Maybe., IT'S FOR YOU CILIA Black

With a wealth of promotion men from all over North America reporting, we have a great many new releases and much news to report. Jack Fine sends along the new B.B. King "The Hurt" (ABC) - Looks like a winner. "You Pulled a Fast One" by the V.I.P's - Could be a big one. "Hey Girl Don't Bother Me" by The Tames - Trades show good future. "How About It" The Dorchesters - Gets our nod. Canadian hit "Baby Beatle Walk" by The Al Martin

Canadian hit "Baby Beatle Walk" by The Al Martin Six on Amy is breaking out in Baltimore. Also from Amy Shirley Matthews "Feel So Pretty".

Nice to hear that Brenda Holloway has a new release "I'll Always Love You". We got the press release but no record.

record.
"I'm Into Something Good" by Earl-Jean is doing very little here in Canada. Just didn't seem to have the push behind it.

Terry Stafford bows in with a new entry "Follow The Rainbow". It's on Crusader. Maury Logan has just had his "Life's Little Tragedies" picked up by Crusader for release in the USA.

A new one for the Fleetwoods on Dolton looks good and can't miss. This group has had a great number of successes and everything they touch has HIT potential.

The New Cilla Black "It's For You" deserves a lotta spins, and is a strong follow up to "You're My World".

Attention Liberty Records. Send RUSH one copy of the new "Chipmunks Sing The Beatles" LP. Send it to the Biggest Chipmunk Booster in the World. (There's a great deal of nostalgia involved in this request.) Address? RPM.

RPM can be a sounding board for your new releases. You'll read about all the big new sounds here, as we move and groove, and write about all the big sounds, man and the new records. Yah Yah.

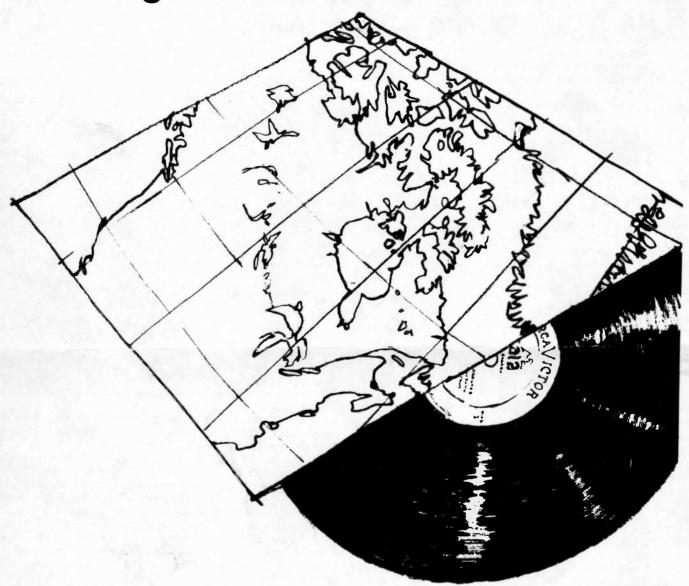
Bob Crewe phoned to say the new Rag Doll single "Society Girl" (Parkway) is a smash, and chart action proves it. The new Four Season's single is showing up on charts all over, and looks good. "Save It For Me" is the side and also a cut on their "Rag Doll" LP. Right to the top again, Bob.

We're in the process of establishing a US rep for RPM in New York, and will be able to keep in closer contact with the international picture from the heart of the music business, New York.

Rumours regarding the New York radio scene are far reaching and have come to the ears of this reporter. If what they say is true it will leave a lot of egg on the faces of a great many Canadians.

Watch for a BIG hit out of Canada to take over the scene in the next two months. This is an RPM prediction. We mean a BIG one. This is NEWS in the making.

# We congratulate R P M on its new status as the trade magazine of the Recording and Music Industries!





#### THE ONLY CANADIAN RECORD COMPANY WITH COMPLETE FACILITIES FOR:

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