

SINGLES

ANDY GIBB, "SHADOW DANCING" (prod. by Barry Gibb, Karl Richardson & Albhy Galuten) (writers: B., R., M & A. Gibb) (Stigwood/Unichappell, BMI) (3:35). With Andy Gibb's voice becoming as familiar on pop airwaves as those of his brothers, this rather hushed dance record should be his third straight hit. It's in the family

SAMANTHA SANG, "YOU KEEP ME DANCING"

tradition, RSO 893.



(prod. by Nick DeCaro) (writers: Randell-Linzer) (Featherbed/Unichappell, BMI) (2:59). As the title suggests, this is a dance tune, although not a frantic one, and it seems a good choice to follow up the top five "Emotion." It's a positive, enthusiastic love song with a hook. Private Stock 188.

CARLY SIMON, "YOU BELONG TO ME" (prod. by Arif Mardin) (writers: Simon-Mc-Donald) (Snug/C'est, ASCAP) (3:12). This Carly Simon-Mike McDonald collaboration has already appeared on a Doobie Bros. album—it blends her style with theirs in a sultry, rather dream-like way, and some appropriate sax work adds to the effect. Elektra 45477.

LINDA RONSTADT, "TUMBLING DICE" (prod. by Peter Asher) (writers: Jagger-Richard) (Colgems-EMI, ASCAP) (3:05). Ronstadt's cover of a Rolling Stones hit is already quite familiar as an lp cut, and should quickly find a place on pop playlists. It kicks much like the original, and Ronstadt gives it a powerful, somewhat ironic reading. Asylum 45479.

### **SLEEPERS**



CAPTAIN & TENNILLE, "I'M ON MY WAY"

(prod. by Daryl Dragon) (writer: Safan) (Pink Flower) (2:42). This is one of two new songs the Captain & Tennille performed on last week's television special, and it should soon be on its way up the charts. It's a light rockabilly tune with a seasonal hook and a good vocal by Toni. A&M 2027.

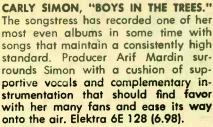
WALTER EGAN, "MAGNET AND STEEL" (prod. by Walter Egan, Lindsey Buck-ingham & Richard Dashut) (writer: Egan) (Melody Deluxe/Swell/Seldak, ASCAP) (3:25). Egan, a Fleetwood Mac protege, shows with his new single that he has a firm grasp on the pop-rock mystique—this is a good song, well-arranged, that could hit. Columbia 3-10719.

MICHAEL JOHNSON, "BLUER THAN BLUE" (prod.



by Brent Maher & Steve Gibson) (writer: Goodrum) (Springcreek/Let There Be, ASCAP) (2:54). The new Capitol label bows with this classically-styled pop ballad. Johnson is a veteran of several groups, and has a strong regional following in the midwest. His solo debut could well be a hit. EMI-America 8001.

, "(YOU'RE SUCH A) FABULOUS DANCER" (prod. by Ken Caillat & group) (writers: Douma-Palmer) group) (writers: Douma-Palmer) (ABC/Wha-Koo, ASCAP) (3:15). If abc power pop is indeed the next trend, this L.A. group with a slightly shortened name should be in the right place at the right time. This single starts quietly but explodes in the chorus. ABC 12354.



JETHRO TULL, "HEAVY HORSES." lan Anderson's concern with the country-side (a major influence in "Songs From the Wood") is again predominant with this tribute to shire horses. One of the group's most eclectic lps in some time, it is a synthesis of styles (from folk to rock) they have covered with much success over the past ten years. Chrysalis CHR 1175 (7.98).

FRANKIE MILLER, "DOUBLE TROUBLE." Miller possesses one of the strongest voices in rock, a fact re-established with his first Jack Douglas produced lp. Miller reaches a feverish intensity with songs like "Double Heart Trouble" and "Have You Seen Me Lately Joan," and contrasts them with "(I Can't) Breakaway" and "Stubborn Kind Of Fellow." Chrysalis CHR 1174 (7.98).

"TRIGGER." Veterans of the east coast club circuit, Trigger makes a smooth transition onto vinyl with their first album. A lucid production brings out the best in their self-penned material which exhibits a good feel for rock dynamics. "Somebody Like You," "Shake It Up" and "We're Gonna dynamics. "Somebody Like You," "Shake It Up" and "We're Gonna Make It" are some of their best. Casablanca NBLP 7092 (7.98).













# Hey Señorita

a new single from the album:

Produced by Jerry Goldstein in association with Lonnie Jordan and Howard Scott for Far Out Productions



# RECORD WORLD

# UA Records Sale Said To Be Near; Rights To Jet May Be an Obstacle

By SAM SUTHERLAND

■ LOS ANGELES — The rumored sale of United Artists Records was the focal point of wide industry speculation and some controversy last week as conflicting reports on negotiations between Transamerica, the label's owners since 1968, and a management team comprising current UA label president Artie Mogull and Xeti Records founder Jerry Rubinstein offered divergent views of the deal's status.

### **Basic Elements**

While principals were either unavailable for comment or declining confirmation or denial of the transaction, certain basic elements in the proposed sale emerged through informed sources. And while the principal financial backing is reportedly coming from EMI via its Capitol Industries-EMI, Inc. operations here, at mid-week a major stumbling block appeared to be developing in the form of Jet Records owner Don Arden.

Arden's assessment of the deal proved more skeptical than that of industry pundits insisting that an agreement in principle had already been reached. While it is believed the basic sale would include only UA's record labels, and not its extensive publishing interests, the inclusion of Jet and the multi-million selling Electric Light Orchestra is presumably a crucial negotiating factor in setting a price for the sale. And Ar-

den, in an interview with RW, insisted Jet would not be part of such an arrangement.

Arden confirmed that he had been contacted by the principals seeking acquisition of UA, but stressed, "As far as we're concerned, if there is a sale, it certainly wouldn't include the sale of Jet Records, because Jet Records is not for sale."

Arden said he was already discussing new distribution pacts with "everybody" including EMI. But regarding that latter prospect, he said, "I have spoken to EMI, and I have told them that at the moment, I am considering all offers, but they don't excite me at all."

Although it is unknown whe-(Continued on page 73)

# Retailers Report Increased 1st Qtr. Sales Despite Harsh Weather and Coal Strike

By DAVID McGEE

■ NEW YORK—Despite the coal strike, despite the horrendous winter weather, despite the rains in California, retail sales during the first quarter showed a healthy 10 to 15 percent increase over sales during the same period one year ago. Leading the charge was, of course, "Saturday Night Fever," which is in its thirteenth week as the number one album on the Record World Album Chart. Without lessening "Fever" 's impact, though, it is also fair to point to a host of albums-from Barry Manilow's "Even Now" to Jimmy Buffett's "Son of a Son of a Sailor" as well as the Atlanta Rhythm Section's "Champagne Jam"—as contributing a fair share to the first quarter sales surge. The settlement of

the coal strike and the return of fair weather towards the end of the quarter were cited as critical factors in a late burst of retail activity which pulled up sagging percentages at several accounts.

Moreover, sales of such items as cutouts, classical titles and blank tapes continued increasing during the first three months of the year. Cutout sales in particular were appreciably higher than at any time in the last three quarters, which is indicative of more select buying at retail due to the dwindling number of (Continued on page 69)

### RW Industry Seminar Set For Miami Area

Record World has scheduled its next radio/retail seminar for the Miami-Ft. Lauderdale area on Saturday, May 6. The program will be held at the Sheraton Ft. Lauderdale, 303 North Atlantic Blvd., and will begin at 12:30 p.m.

Members of the RW staff will talk about the composition of the magazine's national charts, and will lead a more general discussion of RW's format, goals and policies as well. Audience input on the needs and make-up of the market is welcome.

Cocktails and lunch will be served before the presentation. There is no registration

Those interested may contact RW or Joel Denver or Jack Forsythe of 96X at (305) 538-5321.

### **Court Clears Capitol in Catena Suit**

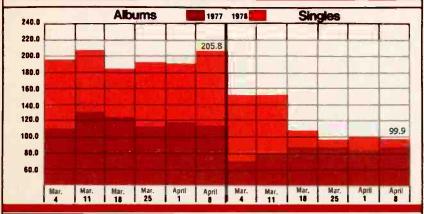
LOS ANGELES — The six year legal battle between Capitol Industries, Inc. and former Capitol Records merchandising VP Rocco Catena ended last Wendesday (5) with the delivery of a U.S. District Court decision clearing Capitol of all charges originally claimed by Catena in his late 1971 class action suit against the company. Both the nature and scope of the original Catena action-which sought in excess of \$100,000,000-along with the delivery of the court's findings prompted Capitol executives to

hail the decision as an important legal precedent within the recording industry.

### **Cross-Claim Denied**

While court testimony and documentation, along with a subsequent cross-claim made by Capitol against Catena, filled volumes, last week's concluding memorandum and summary judgment proved brief and to the point. U.S. District Judge William P. Gray awarded the decision to Capitol, along with court costs, but declined the company's cross-claim against Catena; summarizing the original Catena suit as an allegation that the defendants operated "in a common cause of fraudulent (Continued on page 79)

### RECORD WORLD SALES INDEX



\*The Record World Sales Index is based on a broad cross-section of quantitative sales data reported to Record World from retailers, rack jobbers and one-stops across the country. The base figure for both the singles and album indices is a smoothed average of these quantitative reports during periods in March, 1978, with each weekly figure being a percentage increase or decrease on the base. The base figure for both singles and albums is 100.0.

### Dealers Will Wait and See on Bar Coding By MIKE FALCON and MARC KIRKEBY

■ LOS ANGELES — Despite the fact that WCI, CBS, ABC and Capitol Records have applied for bar code manufacturer numbers from the UPC Council, it will probably be some time before most retailers begin to use bar code scanning equipment. A RW survey of over 20 major retail record chains, as well as a number of smaller independents, indicates that until virtually all recorded product is bar coded and hardware prices for scanning equipment comes down

markedly, retailers will continue to sell and inventory product just as they have been doing.

Additionally, while most retailers endorse the bar coding in theory, many want more convincing proof that it will improve their operations before they will seriously consider installation of the necessary equiment. Consequently, retailer timetables for installing the machines are predominantly vague at this point, ranging from one to five (Continued on page 73)

# RECORD WORLD CHART ANALYSIS

### Top Chart Positions Remain Stable; Wings LP Bows at 20

### Elton, Gibb Singles Debut Strongly

By PAT BAIRD

and #3 and Barry Manilow let r&b, picked up major adds (Arista) at #2 maintained their positions this week while Yvonne (RCA) at #41 bullet; and Bon-Elliman (RSO) continued sales nie Tyler (RCA), taking the bigmomentum for the #4 bullet gest jump on the chart, up 17 spot. It's also listed at #63 bullet slots to #47 bullet. The record on the R&B Singles Chart. Roberta Flack with Donny Country Singles Chart. Hathaway (Atlantic) debuted at the top of the RW Singles Chart this week at #7 bullet for the only other bulleting record in (Epic/Cleve. Intl.), breaking out the Top 10. Bob Welch (Capitol) of the midwest and into the also moved up, to #10.

Rounding out the top selling records are Kansas (Kirshner) up to #5; Samantha Sang (Private Stock) #6, Eric Clapton (RSO) holding at #8 and bulleting at #33 on the Country Singles Chart, and Raydio (Arista) at #9.

Just outside the Top 10, England Dan & John Ford Coley (Big Tree) moved to #12 bullet with adds at WABC and WLS, and Jackson Browne (Asylum) picked up good sales for #14 bullet; Parliament (Casablanca), #15 bullet, is still huge in the south and picking up major markets; Jefferson Starship (Grunt), with the only bulleting album in the top 10, in this week at #17 bullet; Chuck Mangione (A&M) is continuing a steady rise for #18 bullet; Wings (Capitol) is at #19 bullet with the new album debuting at #20 bullet, and Atlanta Rhythm Section (Polydor), also with a bulleting album, is at #20 bullet here.

George Benson (WB) is proving to be a major crossover and is #6 bullet r&b and #22 bullet pop, while The Trammps (Atlantic) continues its steady pattern for #24 bullet. Styx (A&M) is still doing well in the midwest and northwest for the #25 bullet slot, and Rubicon (20th) bulleted to #27.

Johnny Mathis and Deniece Williams (Col) is this week's Powerhouse Pick. Moving to the #1 bullet spot on the r&b chart, it debuted in the top 10 this week at a number of major markets. John Travolta and Olivia Newton-John (RSO) at #30 bullet, scored big radio jumps and major markets adds.

Also moving well are: Eddie Money (Col), regaining its bullet at #31 with major market adds; Warren Zevon (Asylum), last week's Powerhouse Pick, moving to #32 bullet; Billy Joel (Col), still big in the south and the New York market, at #33 bullet;

■ The Bee Gees (RSO) at #1 Peter Brown (Drive), at #5 bul-

Wet Willie (Epic), still moving on secondary and major airplay, is at #54 bullet, and Meatloaf (Epic/Cleve. Intl.), breaking out southern market, moved to #58 bullet. Steely Dan (ABC), last week's Chartmaker, jumped 16 points to #59 bullet.

Still picking up airplay are: Robert Palmer (Island) at #61 bullet; Jimmy "Bo" Horne (TK), a big record in Miami, #61 bullet; Journey (Col) at #66 bullet; Angel (Casablanca), adding a few majors this week, #69 bullet; Patti Smith (Arista), with a bulleting album and her first singles chart entry, at #70 bullet; Heart (Mushroom) #72 bullet, and Shaun Cassidy (Warner/ Curb) at #77 bullet.

New on the chart this week are: Chartmaker Elton John (MCA) at #46 bullet; Andy Gibb (RSO) at #51 bullet; Rufus/Chaka Khan (ABC) at #86 bullet, Jacky Ward (Mercury) at #94 bullet; Skyliners (Tortoise) at #97, and Gerry Rafferty (UA) at #99.

### Starship LP Makes Top 10 By BARRY TAYLOR

■ Consumer buying habits remain relatively stable again this week as those albums at the top of the chart remain solidly entrenched in the positions they have been holding down for the past few weeks. "Saturday Night Fever" (RSO) has now been number one for a quarter of a year and still shows no sign of relinquishing its hold on the top as "Night Fever" and "Stayin" Alive" retain their #1 and #3 placings on The Singles Chart.

The entire top six remains unchanged from last week with Barry Manilow (Arista) at #2 followed by Jackson Browne (Asylum), Eric Clapton (RSO), Kansas (Kirshner) and Billy Joel (Columbia). The only newcomer in the top ten is the Jefferson Starship (Grunt) which bullets in at #9. The album continues to sell at the retail level with a single still bulleting in the top 20. Racks are beginning to come around and the future continues to look bright. The top ten is rounded out by Queen (Elektra) moving up one notch to #7, Steely Dan (ABC) dropping to #8 and George Benson (Warner Bros.) holding at #10 while retaining his #1 and #2 positions on The Jazz LP Chart and The R&B LP Chart.

The only new album in the top 20 is Wings' "London Town,"

the Chartmaker, which bows at #20 bullet. The long awaited album by McCartney and company, coming almost two years after his last studio lp, picked up significant airplay prior to its official release, possibly creating even greater demand than one might reasonably expect. With the "With A Little Luck" single already bulleting in the top 20, there has been a heavy initial rush at the racks with number one activity already reported in Indianapolis and Baltimore and heavy sales in Baltimore, Los Angeles, Milwaukee, St. Louis and areas in the northwest. The only other movement in the top 20 was registered by Shaun Cassidy (Warner/Curb) and Roberta Flack (Atlantic), each moving up on position to #17 and #19 respectively.

More good movement this week was notched up by Warren Zevon (Asylum) at #33 bullet. With his "Werewolves" single still howling up the charts, the racks have begun to pick up on his retail activity. At #36 bullet in only its second week, Jimmy Buffett's "Son Of A Son Of A Sailor" album (ABC) is his most successful out of the box lp yet. Still bulleting at #40, Van Halen (Warner Bros.) is still picking up good sales in the midwest rock and roll belt while their tour continues to roll on. Right behind Van Halen is Chuck Mangione (A&M) at #41 bullet with a good crossover spread due to the success of his single, and the Atlanta Rhythm Section (Polydor) at #42 bullet with a top 20 single and increased rack action.

Also showing middle chart strength is The Outlaws (Arista) with their live two record set still bulleting at #45, Meatloaf (Epic/Cleveland International) at #48 with a bulleting single and sales beginning to spread outside of the Cleveland and New York areas into the midwest, southeast and southwest; Average White Band (Atlantic) at #49 bullet with some rack action and crossover sales and Johnny Mathis (Columbia) with substantial activity behind it moving up to #59 bullet.

New on the charts is Genesis' "And Then There Were Three" (Atlantic) at #75 bullet with a good retail showing that could make this the group's biggest album to date. Bowing at #69 bullet is Elvis Costello's "This (Continued on page 68)

### REGIONAL BREAKBUTS

### **Singles**

### East:

Wings (Capital) Johnny Mathis/Deniece Williams (Columbia) John Travolta and Olivia Newton-John (RSO) Warren Zevon (Asylum)

Johnny Mathis/Deniece Williams (Columbia) John Travolta and Olivia Newton-John (RSO) Eddie Money (Columbia) Warren Zevon (Asylum) Bonnie Tyler (RCA)

### Midwest:

Rubicon (20th Century) Johnny Mathis/Deniece Williams (Columbia) John Travolta and Oliva Newton-John (RSO)

### West:

Wings (Capital)
Johnny Mathis/Deniece Williams (Columbia) Warren Zevon (Asylum)

### **Albums**

### East:

Wings (Capitol) Genesis (Atlantic) Frank Zappa (DiscReet) Elvis Costello (Columbia) Patti Smith (Arista) American Hot Wax (A&M)

### South:

Wings (Capitol) Genesis (Atlantic) Elvis Costello (Columbia) Patti Smith (Arista) Lonnie Liston-Smith (Columbia) Tower of Power (Columbia)

### Midwest:

Wings (Capitol) Genesis (Atlantic) Fotomaker (Atlantic) Elvis Costello (Columbia) Patti Smith (Arista) Lonnie Liston-Smith (Columbia)

### West:

Wings (Capitol)
Genesis (Atlantic) Elvis Costello (Columbia) Patti Smith (Arista) Tower of Power (Columbia)

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### House Passes Postal Reform Amendment; Sound Recordings Rate Safe For Moment

By BILL HOLLAND

■ WASHINGTON — The House last week overwhelmingly approved a Postal Reform bill amendment designed to end taxpayer subsidies for government parcel post.

The amendment, which passed in a 292 to 112 vote, is seen as an indicator of Congressional frustration with the Postal Service, which, in the case of parcel post, now delivers less than half the number of packages it did 15 years ago.

If the amendment becomes law, say opponents from the Postal Service, it will raise the cost of mailing parcels by 50 to 60 percent.

The main beneficiary of the amendment is the United Parcel Service, which already handles nearly one billion packages annually, and will no doubt handle more without taxpayer subsidies to fourth class government mail service. The special fourth class rate for sound recordings is not changed by the amendment, but Senate passage would be an ominous sign for that rate.

### RIAA To Honor Joan Mondale

■ NEW YORK — Joan Mondale, wife of the Vice President of the United States, will receive the Recording Industry Association of America's tenth annual Cultural Award at a dinner to be held April 18 in the International Ballroom of the Washington Hilton Hotel.

More than 1000 guests, including members of the Administration, the Senate, the House of Representatives, and the heads of key Federal agencies, are expected to attend. Entertainment will be provided by Loretta Lynn and Conway Twitty and pop singer Jane Olivor.

Mrs. Mondale, who was recently named by President Carter to be honorary chairperson of the Federal Council on the Arts and Humanities, will be cited for her advocacy of greater support of the arts by both Government and the private sector, her encouragement of new performing and graphic artists, her membership on the Museum Services Board, her efforts to get the works of local craftspeople sold by the National Park Service's shops, and her support of efforts to amend tax regulations to restore incentives to artists or their heirs who donate art work and manuscripts museums.

The amendment by Rep. Paul Simon (D. III.) comes out of the feeling on the Hill that parcel post should carry its own weight financially, and that subsidies are unfair to private delivery firms such as UPS.

The Simon amendment, one of twenty now being considered on the floor of the House, is part of a bill for postal reform which will establish a congressional review of rate decisions and increases congressional control over the Postal Service.

It is designed to resolve the major problems of the Postal Reorganization Act of 1970, which has fallen far short of the government's expectations — problems such as soaring rates, inequitable balance of costs paid by mail users and taxpayers, and declining "dollar efficiency."

### ECM, WB Pact Due

■ LOS ANGELES — Although confirmation was unavailable at press time, RW has learned from informed sources that the German-based ECM record label will soon sign a distribution pact with Warner Bros. Records.

Formed in Munich by producer Manfred Eicher in the late '60s, ECM began primarily as an outlet for U.S. and European avant-garde jazz artists, including Marion Brown, Chick Corea, Anthony Braxton, Paul Bley, Jan Garbarek and Keith Jarrett, and until the early '70s was distributed only abroad by Polygram. U.S. distribution via Polydor began in 1974.

### 'Hollywood Park's Greatest Hits'



A recent awards dinner honoring the jockeys, trainers and owners of past winners at Hollywood Park was the scene for the debut of "Hollywood Park's Greatest Hits," an album featuring the calls of famous races. Pictured here are, from left: Richard Flanzer, executive producer of the album; Howard Koch, film producer and president of the Academy of Motion Picture Arts and Sciences; Johnny Longden, the jockey who rode Noor to victory at the 1950 Hollywood Gold Cup race; Al Teller, executive producer, and Robert Benoit, senior vice president and general manager of Hollywood Park. The record is distributed by Turf Classics.

### **A&M Taps Gormley Dir. of Communications**

■ LOS ANGELES — Gil Friesen, president, A&M Records, has announced the appointment of Mike Gormley to the position of director of communications for the company.

Gormley was most recently director of public relations for Polygram Corporation and involved primarily in corporate public relations. For six and a half years prior to that he served in the same capacity for Phonogram, Inc./Mercury Records.

Friesen pointed out that Gormley, who will be based in Los Angeles, will oversee the communications operation spearheaded by national publicity manager Allen Levy and east coast publicity director Mike Ledgerwood.



Mike Gormley

### Strike Hits CBS' Pitman Pressing Plant

By MIKE FALCON

■ LOS ANGELES — Record shipments from CBS' Pitman, New Jersey manufacturing plant have been halted due to a strike by members of Teamsters Union Local 676, Collingswood. The strike, in effect since Monday (3) centers on wages and number of working days.

"There are two open items in this strike," stated Walter Bednarczyk, a local labor organizer for the union. "One is wages; and the other is that the company wants to require the people to work seven days a week."

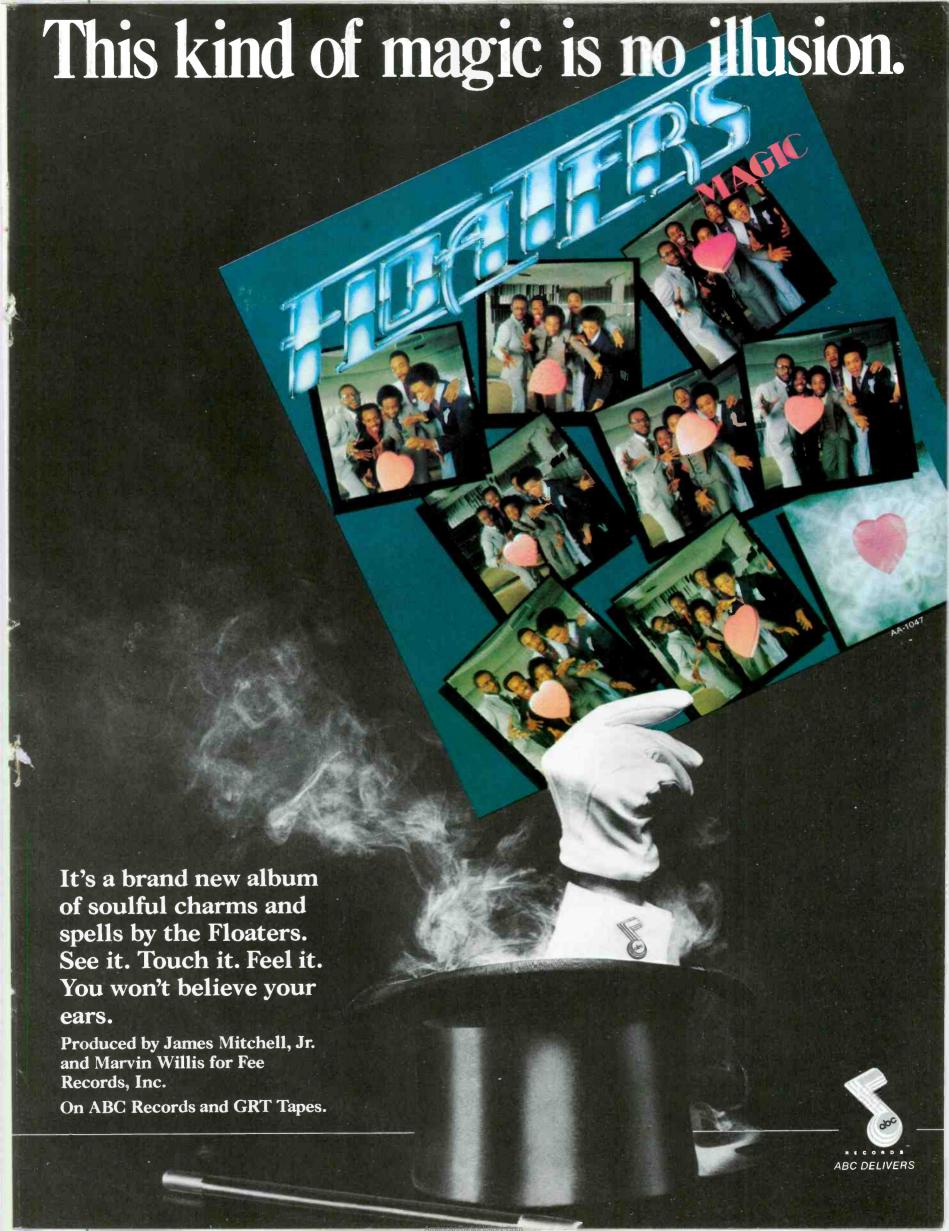
When contacted, CBS issued the following statement:

"On April 2, union employees at the CBS Records manufacturing plant in Pitman, New Jersey went out on strike. During the previous seven weeks the parties involved had attempted to reach an amicable agreement without success. The Federal Mediation and Conciliation Service represented by Commissioner Chris Sickles of the Philadelphia office participated in the final series of discussions. The Pitman facility is a small portion of CBS Records' total manufacturing operation."

### Olivia, Eddie at Tahoe



Headliner Olivia Newton-John and Eddie Rabbitt, who opened the show for her, recently celebrated opening night at the Sahara Tahoe. Following the first night shows, they were joined by record company executives and an assortment of friends and associates. From left: Craig Dudley, vice president, Ben Scotti Promotion; Olivia Newton-John; Eddie Rabbitt; Tony Scotti, president, Scotti Brothers Entertainment Industries, Inc.; Ben Scotti, president, Ben Scotti Promotion.



# THE COAST

### By SAMUEL GRAHAM and SAM SUTHERLAND

■ WONDERFUL, WONDERFUL: Last year, when we first heard that Lynda "Wonder Woman" Carter would be recording an album, we kindly offered to help her out in any way we could—and lemme tell ya, we were pretty miffed when our offer was cruelly spurned (of course, it never occurred to us that Lynda herself was completely unaware of our generosity). But hey, that was last year, and we try not to harbor any long-standing grudges . . . So, needless to say, we jumped at the chance to talk with her a couple of weeks ago about her forthcoming record for Epic, due out some time this spring.

While Lynda is aware that her visibility as Wonder Woman has made her road to recording a good deal less bumpy than it might otherwise have been, hers is not the case of a big TV star with no real vocal credentials simply indulging herself by making an album. "Singing is something I've done for a long time, and now it's come full circle," said the recently-named "most beautiful woman in the world" (Lynda was flattered by that one, to be sure—but she was also a mixture of bemused and confused by it). "When I first came to L.A., I'd been singing on the road for a long time—3½ years—and my mind was a little boggled by all the competition here, so I sort of gave it up for a while and decided I'd study acting, which was something I'd wanted to do for a while. But singing came along first."

The contract with Epic came by way of some tapes she had prerecorded for a co-hosting gig on "The Mike Douglas Show." When
it came time to make her record—and it was tough, given the 10
months of dawn-to-dusk filming that goes into making "Wonder
Woman"—she hooked up with producer Vini Poncia. "I listened to
what he had done with other female singers, like Melissa Manchester,
and I loved the way the voice was right out front," says Lynda. "He
gets a certain quality in recording, with some sharpness and crispness, without over-producing. There's some personality to it—it's
not just a bunch of songs." As for the material, some of which Carter
co-wrote herself, the album will contain "things that are commercial, but are also lyrical and have something to say. The music should
be more than, 'OK, here's my first album.'"

When it comes to performing, Lynda says, "the more people there are, the more comfortable I am," and she'll have a good chance to bear that out when she heads to Caesar's Palace in Las Vegas June 29-July 4. "I won't be doing Ann-Margret," she laughs, "but I know that people want to see a show—they want to be entertained. So it will be a contemporary show. There will be production numbers (choreographed by **Toni Basil**), things that are theatrical, but it won't be 'Annie Get Your Gun' or 'Showboat.' "Lynda Carter is aware that a lot of celebrities have made some pretty bogus records, and she's determined that hers won't be one of them. "I really want my music to stand on its own—it has to, or else it will just blow away. This is something I love to do, something I've been doing a lot longer than acting, and something I feel comfortable with. I just want to sing. I want an equal chance, that's all." And if we have anything to say about it, that's what she'll get.

AND THEY'RE OFF: Sick of all those obnoxious punk albums, those wimpy MOR ballads, those unctuous disco singles? Well, take heart, because we may have the answer. Former United Artists chief Al Teller, acting as executive producer along with Richard Flanzer and with **Denny Diante** producing, has brought out a record called "Hollywood Park's Greatest Hits." This amazing document contains the actual calls of fifteen famous races run at the local track, and it's quite an item. Seabiscuit's in there, and so are Citation, Swaps, Riva Ridge and a number of other fabled thoroughbreds, right up to J. O. Tobin, whose stunning 1977 defeat of previously-undefeated Seattle Slew is the last item on the record. "If people can have a greatest hits album, horses can too," says Teller, and he an art director Thom Williams have done this one up in style. The graphics are first rate: each winning horse is pictured on the cover, while the inner sleeve has complete, official charts of each race ("Just like a lyric sheet," Teller laughs). The album-gold versions of it were handed out to a number of jockeys at an April 4 dinner at the track-will be given out for nothing on opening day at Hollywood Park this year, with added distribution likely to follow, Teller says. Make ours five grand on Secretariat to win, please . . .

TRIBUTE TIME: The American Guild of Authors and Composers honored songwriter **Paul Francis Webster** last Wednesday (March 29) (Continued on page 61)

# DISCOM Proposed By Chevry As a MIDEM For Retailers

■ NEW YORK—DISCOM, an international meet designed to "complement the activities of MIDEM," covering areas of promotion, sales and distribution while providing an opportunity for record companies to have closer contact with the retail side of the business, has been proposed by MIDEM founder Ber-

### Catalogue List Price Raised by London

NEW YORK—London Records has announced all new pop releases of London Ip product and single catalogue Ips by The Rolling Stones and The Moody Blues will have a list price of \$7.98 (with the exception of THS 14, 15, 16, 17 and 18 which will remain at \$6.98). Tape prices for all this product remain at \$7.95.

The two record sets 2PS 606/7, 2THS 12/13 and 2PS 690/91, will list for \$13.96 and tapes on these items for \$15.95.

At the same time, list price of Argo, L'Oiseau-Lyre and Telefunken records and tapes rise to \$8.98, while Argo spoken work recordings will increase to \$7.98. Spoken word tapes will remain at \$7.95.

### Wings Platinum

■ LOS ANGELES—Don Zimmermann, president and chief operating officer of Capitol Records, has announced that "London Town," the new Wings Ip has been recently shipped with platinum certification by the RIAA.

As part of an extensive advertising and marketing campaign, "London Town," featuring Paul and Linda McCartney, will be the subject of a Spectacolor sign located in Times Square in N.Y.C.

nard Chevry.

DISCOM has been projected for 1979, approximately six months after MIDEM, with a location yet to be decided. Publishers, printers, manufacturers of record associated products, retail aids, disco equipment and juke box people will be welcomed and given the opportunity to meet with record dealers, wholesalers, buyers from chain and department stores, importers and exporters from around the world.

According to Chevry, managers and sales teams attending MIDEM are concerned with making international contacts and do not have the time to meet with record dealers and other retailers who do not attend MIDEM in large numbers anyway. Chevry hopes to provide the stimulus for discussions between dealers and manufacturers much like NARM, but on an international scale.

### Ian Thomas Band Signs with Atlantic

■ NEW YORK—The Ian Thomas Band has been signed to a long-term, exclusive worldwide recording contract with Atlantic Records (excluding the territories of Canada, Australia and New Zealand). The announcement was made by Atlantic vice president of a&r Jim Delehant. The first Atlantic album by the Ian Thomas Band, entitled "Still Here," was released last week.

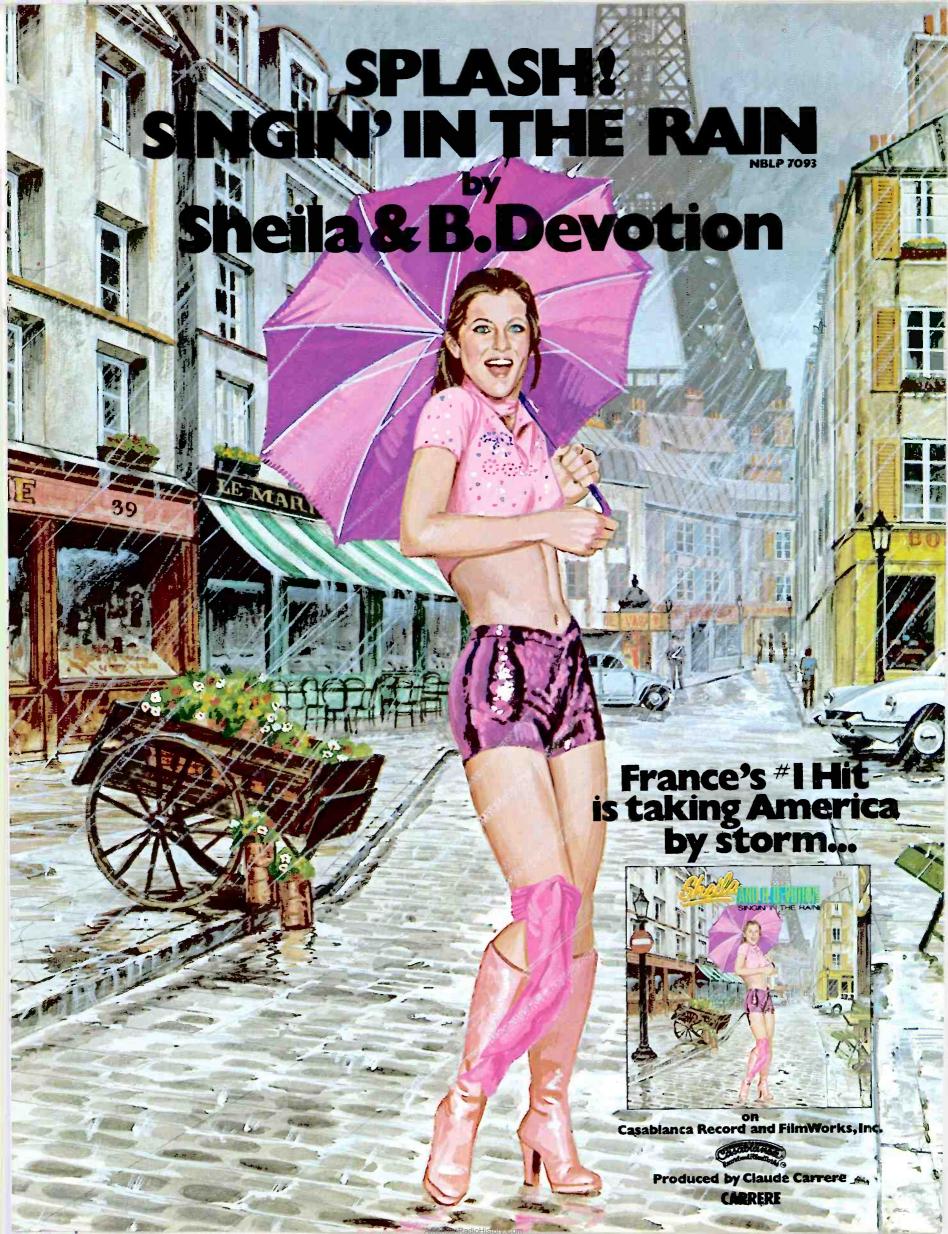
### Carole King Gold

■ NEW YORK — Ode recording artist Carole King has had her album, "Carole King . . . Her Greatest Hits," certified gold by the RIAA.

### Elliman at the Roxy



RSO recording artist Yvonne Elliman appeared at the Roxy as part of her first head-lining American concert tour. Yvonne currently has a top five single, "If I Can't Have You." The single is from Yvonne's recent RSO Ip, "Night Flight." Among the people who were at the Roxy to hear Yvonne perform were Dennis Wilson, Kiki Dee, Davey Johnstone, Bernie Taupin, Desi Arnaz, Jr., Dee Murray, J. C. Crowley, Britt Eckland and James Hunt. Pictured backstage (from left) are: Al Coury, president of RSO Records; Yvonne Elliman; and Robert Stigwood, chairman of the Stigwood Group.



### RW Honored for Graphic Excellence | Rothstein Sues Peaches

■ NEW YORK — For the third consecutive year, Record World has been awarded the Certificate of Achievement for outstanding printing and graphic design by the Printing Industries of Metropolitan New York. The certificate was awarded jointly to Record World and Dispatch Press, the printer of RW. Awards are based on both excellence of graphic design and quality of print reproduction. The selection of winners in the annual competition was the culmination of a complex judging procedure which stretched over a three month period beginning in October, 1977. Judges

The judging and selection of winners was completed by a blue ribbon panel of 16 experts in the field of printing and design. The board of judges included: Charles V. Morris, VP and general sales manager, Saxon Industries, Inc. (Chairman); Peter M. Berkery, CIBA; Ann Brown, Ogilvy and Mather; John Conley, art director, Exxon Corporation; Arnold T. Easton, production manager, Young & Rubicam, Inc.; Henry Epstein, art director, American Broadcasting Co.; Asger Jerrild, director of design and communi-

cations, Price, Waterhouse & Company; Leo Joachim, editor, Printing News; Keith Kramer, director of advertising services, Champion Paper Co.; Stuart Leventhal, graphics manager, Merrill Lynch; Dennis Paradiso, production manager, The Sperry & Hutchinson Co.; Neil Petrocelli, Avon Products, Inc.; Boyd C. Roche, director of advertising, Public Service Electric & Gas Co.; Ronald Rosenberg, promotion finders division of Rosenberg International Marketing Ltd.; William Shapland, advertising production manager, Roche Laboratories, Division of Hoffman-LaRoche, Inc.; John Zink, asst. director of purchases in sales promotion, Seagram's Corporation.

Although tight schedules and other extenuating production circumstances were taken into consideration, periodicals such as Record World had to meet the same demanding design and print criteria as annual reports and other intricate printed pieces. It is unusual for a trade magazine to win this coverted award even one time; to win it three consecutive years is considered an outstanding achievement.



Shown above receiving the certificate of Achievement for outstanding printing and graphic design by the Printing Industries of Metropolitan New York are, from left: Record World art director Michael Schanzer; Record World vice president & managing editor Mike Sigman; Dr. Paul Noble, president of PIMNY; and Dispatch Press VP

### C'blanca Names Tennant FilmWorks Pres.

■ LOS ANGELES—Peter Guber, chairman of the board of Casablanca Record and FilmWorks, has announced the selection of Bill Tennant as president of FilmWorks Casablanca Division.

Tennant has resigned his post as vice president of production for Columbia Pictures in Hollywood, a position he has held since June, 1975. During his tenure at Columbia, Tennant oversaw the production of such films as "Fun With Dick & Jane" and "The Deep" plus the upcoming films "Power," starring Jane Fonda and Jack Lemmon and George C. Scott's "Hardcore."

Tennant will direct FilmWork's operations from the company's offices at The Burbank Studios.

### Foghat Platinum

■ NEW YORK—Foghat's seventh album, "Foghat Live" (on Bearsville Records, distributed by Warner Brothers), has been certified platinum by the RIAA.

By MIKE FALCON

■ LOS ANGELES—Peaches Records and Tapes has been sued in Los Angeles Superior Court (C 235-321) by Robert Rothstein, a former executive and cofounder of the company. According to a taped phone interview the minority shareholder in the Nehi Distributing Corporation alleges that prior to August, 1974 he had been "responsible for the development at Peaches of a highly valuable plan and concept for expanding Peaches' retail business throughout the United States," and that he is "entitled to a fifty percent ownership interest in the Peaches/Nehi retail record busines."

Rothstein also claims that when he left Peaches in 1976

### Wishbone Taps Scobey

■ MUSCLE SHOALS — Terry Woodford, president of Wishbone, Inc., has announced the appointment of Lola Scobey as a vice president of Wishbone.

Ms. Scobey, who reports directly to Woodford, works in overall company administration, coordinates publicity on Wishbone artists, and works in the management of Ariola artist Mac McAnally, whom Woodford manages. She is an alternate on the board of directors of the Muscle Shoals Music Association.

Ms. Scobey was formerly Nashville editor of Cashbox Magazine and a freelance magazine writer. She is author of the book "Dolly, Daughter of the South," a biography of Dolly Parton now in its second printing. She was president of a song publishing administration company in Nashville for five years.

he and Tommy Heiman, president of Peaches and also named as a defendant in the suit, agreed that Rothstein would receive five years of compensation of approximately \$375 thousand, but that the firm has failed to abide by the alleged agreement.

### **Entertainment Company** Signs John Batdorf

■ NEW YORK — The Entertainment Company has signed songwriter and recording artist John Batdorf to a long-term publishing agreement, it was announced by Jay Warner, vice president and west coast manager of the multifaceted firm. Batdorf was formerly a partner in the duo Batdorf and Rodney and most recently lead singer of the group Silver.

Batdorf will begin recording his first solo lp shortly, to be produced by Bill Halverson.

### **ABC Releases Eight**

■ LOS ANGELES — ABC Records will release eight lps in April, including: "Doin' What You Wanna Do," the Dramatics; the soundtrack to the film "Pretty Baby;" "Midnight Believer," B.B. King; "Bop-be," featuring Keith Jarrett as part of a quartet; "Sex and Violins," Martin Mull; "Labor of Love," Roy Clark; "Let Me Be the One," Randy Gurley; and "Tonight's the Night," Roy Head.

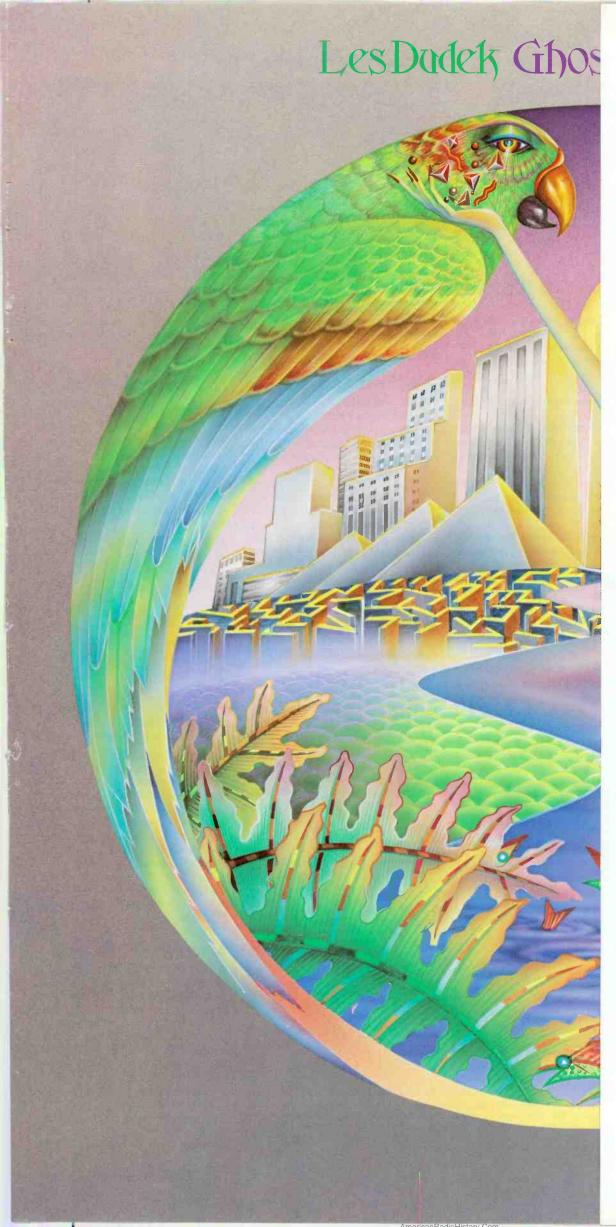
### **Larry Silver Named** Best & Gold Sales Mar.

■ NEW YORK—Larry Silver has been named sales manager for Best & Gold Distributing.

### Columbia Hosts Tappan Zee Reception



Columbia Records recently held a reception to introduce Bob James and artists on his Tappan Zee label to representatives of radio, retail and the press. Among the artists presented by producer/composer/artist James were Allen Harris, Mark Colby and Wilbert Longmire, all of whom were recently signed. Pictured are, from left: LeBaron Taylor, VP, CBS Records black music marketing; Harris; Longmire; Colby; producer Jay Chattaway; Tappan Zee artist Steve Khan; Joe Jorgensen, engineer; James; Dr. George Butler, VP, journeepositive and Columbias Venue Stauthers, incompany that the product in the control of the contr George Butler, VP, jazz/progressive a&r, Columbia; Vernon Slaughter, director jazz progressive marketing, BMM, CBS Records; and Jack Craigo, senior VP and general manager, marketing, CBS Records.



### **How Les Dudek** looks from the reviewing stand.

"Some of his licks spray you like a mad cat's hiss-some float by like a vapor trail." -Guitar Player

"He's twenty times the guitar player I am. I'll never know as much about the guitar."

—Steve Miller (Crawdaddy)

"Les is one of those select few former sidemen who, going out on his own, shows himself to be as skillful a writer, singer and bandleader as he is a guitarist. He can send sparks flying from his fretboard." —Pop Top

Les Dudek's "Ghost Town Parade" is going to give them a whole lot more to celebrate.

Outstanding production by Bruce Botnick, plus solid contributions from a long procession of guest stars give it the feel of an instant masterpiece.

But the real star is Les Dudek -grand marshal of the "Ghost Town Parade."

Join Les Dudek's

### "**Ghost Town P**arade"

JC 35088

On Columbia Records and Tapes.



Produced by Bruce Botnick. Direction: Jason Cooper, Jabre, Inc., Management.

"Columbia," 🗨 are trademarks of CBS Inc. © 1978 CBS Inc.

### Who In The World:

### **Paul Davis Delivers with Chart Longevity**

■ When Paul Davis' single "I Go Crazy" entered Record World's pop singles chart at 88 with a bullet some eight months ago, it began a string of consecutive weekly appearances equalled by very few records. Having at one point reached as high as number 11, "I Go Crazy" is now in its 34th week of chart activity.

Davis, 29, hails from Meridian, Mississippi. Nine years ago, Bang Records' llene Berns inadvertently discovered the selftaught musician working at Malaco Sound in Jackson, Miss., and Davis has been with Bang ever since. He has recorded five albums for the label-the most recent being "Singer of Songs-Teller of Tales," which spawned the hit single-and has enjoyed seven charted songs. Described variously as "a musician's musician" and "a songwriter's songwriter," Davis, it is said, has a genuine, emotional interest in the small label, with a thorough knowledge of Bang's behind-thescenes activities.

The normally reclusive Davis began his first tour in several years last week, opening for Randy Newman on some ten dates, beginning in Chicago and ending in Miami. In addition,

### **WEA Apointments Set**

■ LOS ANGELES—Branch managers of the WEA Corporation recently announced the following appointments to their operations:

Bill Biggs, Atlanta branch manager, has appointed Patti Oates to the position of promotion manager representing Warner Bros. product in North and South Carolina, Curtis Jones to promotion marketing manager representing Warner Bros. product in the Atlanta area and secondary markets, and Jerry Washington to the firm's promotion representative for black product in the Memphis/Nashville/Little Rock regional markets.

Don Dumont, WEA Boston branch manager, has named Marty Markiewicz as promotion person representing Elektra/ Asylum product in the Hartford/ Albany region.

Al Albram, manager of WEA's Chicago branch, appointed Ken Dietz to field sales manager for the Chicago regional sales territory, and Bill Perasso, WEA's San Francisco regional sales manager, has appointed Judith "Lightning" Wright as WEA's singles action specialist/advertising coordinator for the San Francisco sales region.

he recently made his first appearance on television's "Midnight Special," and his forthcoming Atlanta concert may be the subject of a local television special. He also co-produced Nigel Olsson's newly-released debut album for Columbia. Davis' own next single will be a version of Brian Wilson's "Darlin'."

### Feliciano Suit Dropped

■ LOS ANGELES — Janna Feliciano, estranged wife of singer Jose Feliciano, has dropped her civil action in Superior Court of California, Santa Ana, against him, his accounting firm and his management firm, according to an announcement from his attorney, Howard Thaler.

In her suit, Mrs. Feliciano had sought to prevent him from performing except under contract with Feliciano Enterprises, which she controls. Her action followed a divorce suit against her filed by the singer in the same court last January 9.

On March 14 Judge Richard D. Hamilton denied Mrs. Feliciano's petition for a restraining order pending decision on the suit, thus triggering her decision, via her attorneys, Gibson, Dunn and Crutcher, to drop her suit entirely.

### Shepherd Joins Avalon

■ NEW YORK — Roger Shepherd, former vice president of the David Forest Company, has joined Avalon Attractions.

Shepherd will be responsible for advertising (overseeing radio buys, spot production, newspaper and graphics). He will also be establishing an in-house publicity department.

### **Gold for High Inergy**



In honor of High Inergy's first album, "Turnin' On," selling more than 500,000 copies, Motown Records president Barney Ales (center) presents the group with their first gold album. On hand for the occasion were Mrs. Gwen Gordy, president of Gwen-Glenn Productions, Vernessa Mitchell, Michele Martin, Ales, Barbara Mitchell, Danny Davis, vice president and assistant to the president, Linda Howard, Skip Miller, national rab promotion manager, and Mrs. Gwen Fuller, president of Galaxy Artist Management International.

### **20th Taps Kornicki**

■ LOS ANGELES — The appointment of Marian Kornicki as director of national publicity and artist information for 20th Century-Fox Records has been announced by Bill Donnelly, executive vice president.

Background

Prior to joining 20th Century-Fox Records, Ms. Kornicki was director of public relations with the American Arbitration Association at their national headquarters in New York where she was responsible for "Maybe Your Day in Court Shouldn't Be in Court" ad campaign.

## Wax Names Josell Vice President

■ NEW YORK — Jessica Josell has been named vice president of Morton D. Wax and Associates, it was announced by Mort Wax, president of the agency.

Ms. Josell served as the executive director of the public relations/promotion firm for the last two years.

# CBS Names Campbell To Promo Product Post

■ NEW YORK—Paul Smith, vice president, marketing branch distribution, CBS Records, has announced the appointment of Robert J. Campbell to the newly created position of director of sales, promotional product, CBS Records.



Robert J. Campbell

In his new position, Campbell will be responsible for the sale of all promotion product lines, CBS Records' \$4.98, Twofer and Limited Edition series. He will coordinate the release of all new product, develop all programs, and supervise the preparation of all sales support material.

For the past three years, Campbell has worked as national sales manager, Columbia Special Products.

### Alpert-Masekela Tour

■ LOS ANGELES—Herb Alpert & Hugh Masekela are currently preparing for an 11-city tour that will be launched in mid-April. The duo is rehearsing at the A&M sound stage with a supportive cast including ex-Weather Report percussionist Manolo Badrena, Larry Wills on piano, Buddy Williams on drums, Arthur Adams and Jeff Sigman on guitar, David Williams on bass, and Jonas Gwangwa on trombone.

### The Cars Sign with EA



The Cars, the Boston-based rock group, have signed a recording contract with Elektra/ Asylum Records. The Cars have completed their debut album in England with producer Roy Thomas Baker. Pictured at E/A's Los Angeles offices are: Fred Lewis, the group's manager; Elliot Easton, Cars; Joe Smith, E/A chairman; and Greg Hawkes, Ben Orr, Ric Ocasek, and David Robinson, Cars.



# HERB ALPERI

FEATURING THE SINGLE

FEATURING THE SINGLE

AND 17

From Their New Album 5P 728

From Their New Album 5P 728

MASEKELA

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# New York, N.Y.

### By DAVID McGEE & BARRY TAYLOR

■ THE MACK: Anyone fortunate enough to have seen the Earl Slick Band during its abbreviated tenure will undoubtedly remember its energetic vocalist. Diminutive in stature but long on lung power and fortitude, Jimmie Mack was the driving force behind Slick's guitar acrobatics. His potential as a front man in his own right was first recognized by Mardi Nehrbass of Big Tree Records who spotted Mack at an Earl Slick concert at the Starwood in L.A. and later signed him to the label. The Earl Slick Band broke up soon after that performance with the group leader joining lan Hunter's Overnight Angels and Mack forming a new band with some local musicians.

Born and raised in Staten Island, Mack played the New York/ New Jersey bar circuit for years with local groups, sang on some commercials and for a short time was with a group called **Tracks**. "The piano player in that group was **Roy Bittan**, who eventually joined **Bruce Springsteen's** band," he recalls. The guitarist in the band was Earl Slick, another native Staten Island-er, who along with Mack eventually recorded two fine albums for Capitol. "The Slick band was better than we made out in the long run," he says. "It was a good live band, but we weren't getting the support we needed."

While they have only been together since last July, each member of Jimmie Mack's current band plays in a confident and extroverted style that is integral to his music. The group is comprised of **Gene Leppik**, a bass player who has been with Mack for the past seven years; keyboardist **Greg Deppe** and **John Gianoulis**, who played drums with Mack in a group four years ago before he left to become a Jehovah's Witness. According to Mack, "He's still a Jehovah's Witness but now he's playing music again which is fine with me."

Mack's debut album, an exciting collection of original rock material easily lends itself to one of the most exciting rock performances by a new group we've seen this year (comparisons could be made to early **Humble Pie** with Mack a young **Steve Marriott** figure) as evidenced by his recent appearances at Trax. His album was produced by **Michael Tschudin** who is likewise managed by TWM, but his background is in classical music and jazz.

The Jimmy Mack record was wrapped up last summer but held for release until the beginning of the year in order to sidestep the Christmas rush. Looking forward to his first tour, Mack admits that he would like to eventually add some more musicians to his group, but resigns himself to the fact that a first tour is usually a losing proposition. Now out on his own, he is taking his acceptance in stride. "I know I'm not a great musician," he says, "but I do know rock and roll."

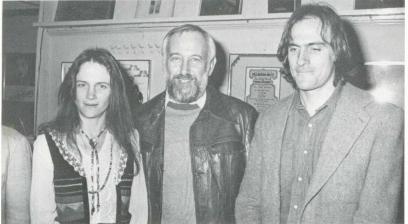


Elvis Costello Lookalike Contest Winner

CREEPING UP in the 150-200 section of The Album Chart these past few weeks is one of the most musical albums to come out of the U.K. by a new band this year. "Round the Back" by Cafe Jacques has shown up repeatedly on most discerning FM stations' airplay reports since its release almost two months ago and has laid the difficult groundwork for a new group seeking to establish itself here. Cafe Jacques has likewise done well in England where they have earned favorable reviews with moderate sales but have

(Continued on page 60)

### **Listening To Kate**



Columbia Records recently held a preview listening session for Kate Taylor's debut album, "Kate Taylor," produced by James Taylor. The album's scheduled May release will coincide with an extensive major date tour. Pictured at the gathering are, from left: Kate Taylor; Bruce Lundvall, president, CBS Records Division; and James Taylor.

### **RSO Signs Dara Sedaka**



Al Coury, president of RSO Records, Inc., has announced the signing of Dara Sedaka to the label. Her first record, the single "My Guy" (written by Smokey Robinson) b/w "Beautiful You" (written by Neil Sedaka and Phillip Cody) will be released April 10. The songs were produced by David Foster and Neil Sedaka. Musicians performing on the record include David Foster (keyboards), Jeff Porcaro (drums), David Hungate (bass), Ray Parker, Jr. (guitar), Jay Graydon (guitar), Victor Feldman (percussion), Bill Champlin (background vocals), Carmen Twillie (background vocals) and Vennette Gloud (background vocals). Pictured at the signing are: Jay Levy (RSO), Dara Sedaka and Coury.

### D.C.'s Oldest Jazz Club Decked By Poor Attendance, Rising Fees

By BILL HOLLAND

■ WASHINGTON — The Showboat Lounge, Washington's oldest jazz room, has closed its doors, citing poor attendance and rising fees as reasons for its demise.

The closing leaves only one jazz club in the Washington area—Blues Alley—that regularly books national acts.

The Showboat, which traces its history back to the 1950s, was originally located in downtown Washington, and was one of the most popular jazz clubs in the city until the civil disturbances of the late 1950s, when owner Pete Lambros moved the club to nearby Silver Spring and reopened as the Byrd's Nest, this time with guitarist Charlie Byrd as co-owner.

In May, 1976, Lambros alone reopened the room as the Showboat Lounge.

Throughout the history of the club, Lambros brought top-name, established jazz acts into the room, including Phil Woods, Monty Alexander, Maynard Ferguson, Les McCann, Mose Allison, Stanley Turrentine and many others. In recent years, however, the club catered to the "over 40" jazz fan, one of the major factors in the club's economic woes.

The Showboat was never able to capitalize on the younger jazz audience, only occasionally booking younger jazz talent, and hardly any "electric" or "fusion" groups.

Lambros told RW that he realized that a lot of the performers he booked at the Showboat "didn't have that much youth appeal, and a lot of the old folks just stayed at home."

He also blamed the rising cost of booking established performers. "It get so we just couldn't afford to book them here. There were cases when the cost would almost double."

Lambros said that he will concentrate on the management area of his business now and "stay away from this club thing." Lambros manages several top jazz guitarists—Charlie Byrd, Herb Ellis and Barney Kessel, as well as alto saxophonist Phil Woods, and is a booking agent for Monty Alexander and Mose Allison.

### Stark Ups Bonk

■ NORTH CANTON, OHIO— Paul David, president of Stark Record and Tape Service, Inc., has announced the promotion of James E. Bonk to the newlycreated position of executive vice president.

In his new position, Bonk will be responsible for coordinating all the departments within the company, including retail sales, purchasing, marketing, and advertising.

Previously, Bonk served as store manager, rack salesman, retail supervisor, operations manager, and most recently as vice president of store operations. Bonk began his career with Stark Records in 1968.

Bonk will be based out of the firm's North Canton facility, and will report directly to David.

### Tomato Signs George Santana

■ NEW YORK — Kevin Eggers, president of The Tomato Music Company, Ltd., has announced the signing of George Santana to an exclusive long term recording agreement.

# Butterfly has Two for you...





"CHATTANOOGA CHOO CHOO" FLOW FROM THE ALBUM BY
TUXEDO JUNCTION



"TWO HOT FOR LOVE" FLY OSS FROM THE ALBUM BY THE THP ORCHESTRA

# Third Big Ben Outlet Sensitive To The Black Community's Tastes

By MIKE FALCON

■ LOS ANGELES — The third Big Ben store, part of the Integrity Entertainment complex, is one of the few superstores in the United States to be located in a predominantly black neighborhood. The 12,000 square foot (selling space) full-line retailer is located at the intersection of La Brea and Rodeo in the Crenshaw district, an area with one of the higher per capita earnings figure in the Los Angeles black community.

While Integrity has a few Wherehouse stores located in minority neighborhoods, both in Los Angeles and San Francisco, this is the first of the Big Ben superstores similarly situated.

**Notable Differences** 

Because the store has both a full catalogue selection and heavy black product emphasis, there are some notable differences between this Big Ben, which opened March 23, and the other two locations.

"A good third or more of this store's selling space is devoted to jazz, disco and soul product, compared to the other two stores," explained Howard Schneider, promotion director for Big Ben, "but it's a full line store, just like the others, and our depth of white catalogue is as strong as the others."

Additionally, the La Brea Big Ben is open later than the other two outlets, keeping the doors open until midnight every night of the week, as opposed to the 10 p.m. closing for the other locations.

Diverse Clientele

"La Brea is a major thoroughfare in Los Angeles," explained Schneider, "and consequently we get a pretty broad cross section of customers, especially people who are travelling to and from the beach." La Brea is also used as a major access to Los Angeles' International Airport, and is one of the city's more heavily trafficked streets.

### **Motown Albums Set**

■ LOS ANGELES — Motown has announced its April schedule of releases, which will highlight three veteran acts, the Commodores, Rare Earth and Jr. Walker, and four debut efforts.

Featured releases this month are "Natural High" by the Commodores, "Band Together" by the newly re-formed Rare Earth, and "Jr. Walker . . . Smooth."

and "Jr. Walker . . . Smooth."

The debut discs are Rick James' "Come Get It" on the Gordy label, "Switch" by the group of the same name, "Three Ounces of Love," and an Ip from the Friendly Enemies.

While the giant store carries a full line of product, there is also a lot of emphasis placed on promoting black product, as would be expected. In-store appearances are scheduled for both Leroy Hutson and the O'Jays on Saturday (8), and Schneider claims the store may be one of the best "breakout" facilities in Southern California.

"Usually, black acts break faster anyhow if they're merchandised correctly," said Schneider, "but everytime you turn around something is breaking out of this store and I don't know that you'd find that kind of excitement in any other market."

In order to assist in helping acts "break" out of the Crenshaw area Big Ben, a deejay, sitting in a miniature Big Ben clock tower, keeps a relatively con-

tinuous flow of music piped through the in-store play system, echoing the successful disc jockey format of another local black retailer, VIP Records. But, in line with the heavy emphasis placed on creative merchandising in the Big Ben chain, the clock tower is operated by a local FM disc jockey who retains a strong local listenership.

Surprising to some observers is the relative proximity of a Hits For All store, also operated by Integrity, in the Crenshaw area, but Schneider commented that "in line with Integrity marketing plans, there seems to be no conflict in developing both stores as viable outlets in this area, due to the different nature of the stores." Hits For All emphasizes current hit product in relatively small stores at discount prices.

### **WEA Intl. Begins Luisa Fernandez Promo**

■ NEW YORK—Luisa Fernandez, the 16-year old singer who, according to the company, has sold over 100,000 records in Germany within six weeks of release date, is the subject of a gigantic WEA International promotion. With the announcement by Atlantic Records that she will be rush-released on their label in the United States, Ms. Fernandez, a WEA Germany artist, is now scheduled for release in 18 countries on five continents.

Ms. Fernandez, who was born in Spain but now resides in Germany, scored with her debut single, "Lay Love On Me."

It has already jumped to 14 on the pop charts and 4 on the disco charts in Germany. Her TV debut was made in Italy recently and her first network television appearance will be on Germany's "Disco" on April 17. Luisa Fernandez's single, "Lay

Luisa Fernandez's single, "Lay Love On Me," is thus far scheduled for immediate release by WEA Australia, WEA Austria, WEA Belgium, WEA Canada, WEA England, WEA France, WEA Italy, WEA Japan, WEA Netherlands, WEA South Africa; as well as licensee companies in Denmark, Finland, Norway, Portugal, Spain, Sweden and Switzerland; and by Atlantic in the U.S.

### RCA On 'Earth'



The new Jefferson Starship album on the RCA distributed Grunt label is making rapid gains in sales, airplay and chart positions with the support of a marketing and promotion thrust by RCA. In order to insure maximum visibility in store locations, RCA has provided dealers with a Starship display based on the "Earth" album cover.

### **CLUB REVIEW**

### **Elliman Rocks Roxy**

■ LOS ANGELES — Despite the fact that Yvonne Elliman (RSO) had her first hit several years ago with "I Don't Know How To Love Him," she's just now beginning to launch her solo career in the U.S. The Roxy felt good after extensive touring at not-always-thebest clubs, and Yvonne and her 8-piece band certainly did it justice.

Elliman began with "In a Stranger's Arms" from her new album and "Hello Stranger" from last year's. By the time she began the autobiographical section—her "Jesus Christ Superstar" number, Stevie Winwood's "Can't Find My Way Home", and her own first hit, "Love Me"—she was using her vocal power well. But one still had the feeling that if she could have let herself go a few degrees more and really sung out, it could have been spectacular instead of very good.

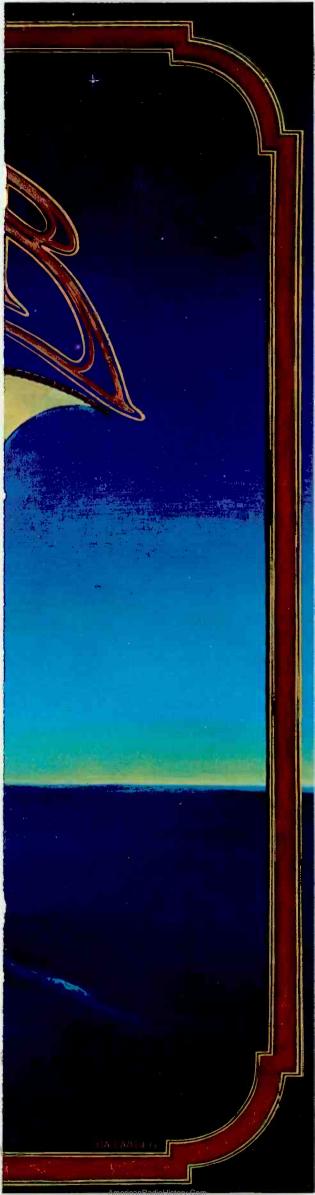
The set built well, too, into a reggae-like "Crazy Lady of the Silver Spoon" and "If I Can't Have You" (from "Saturday Night Fever"), with Yvonne and the two girls loosening up on the stage. A heavy rock version of Stevens and Zanders' "Sally Go Round the Roses" concluded the performance. Having tied it up neatly, Elliman had the good sense to refuse the opportunity for an encore that standing applause afforded her; she'd done a morethan-creditable set for the industry and showed her control and talent to everyone there.

Randy Richards' (A&M) band began strongly but remained unpolished; they sounded like they hadn't had much time to rehearse together. There was a problem with the sound, too, making people feel as if they and not the drum heads had been attacked each time the percussionist used his sticks. "There's Always a Goodbye," Richards' single, was appropriately, the best number, with "Any Way that You Want Me" a close second for togetherness

**Becky Sue Epstein** 

### Nine From Vanguard

■ NEW YORK — Vanguard Records has announced a Spring release of nine albums. Slated to be released in the coming weeks are: "Josh White Jr."; Frost's "Early Frost"; Max Morath's "Living A Ragtime Life: A One Man Show"; "The Essential Pete Seeger"; "The Essential Shlomo Carleback"; "Mendelssohn: The Five Symphonies (Complete)"; "Charles Rosen Plays Haydn"; "Mozart: Four Quartets For Flute and Strings (Complete)"; "Handel: Theatre and Outdoor Musick."





# 1978's Best Kept Secret

"GLIDER, a flight through Rock'n' Roll you'll never forget..."

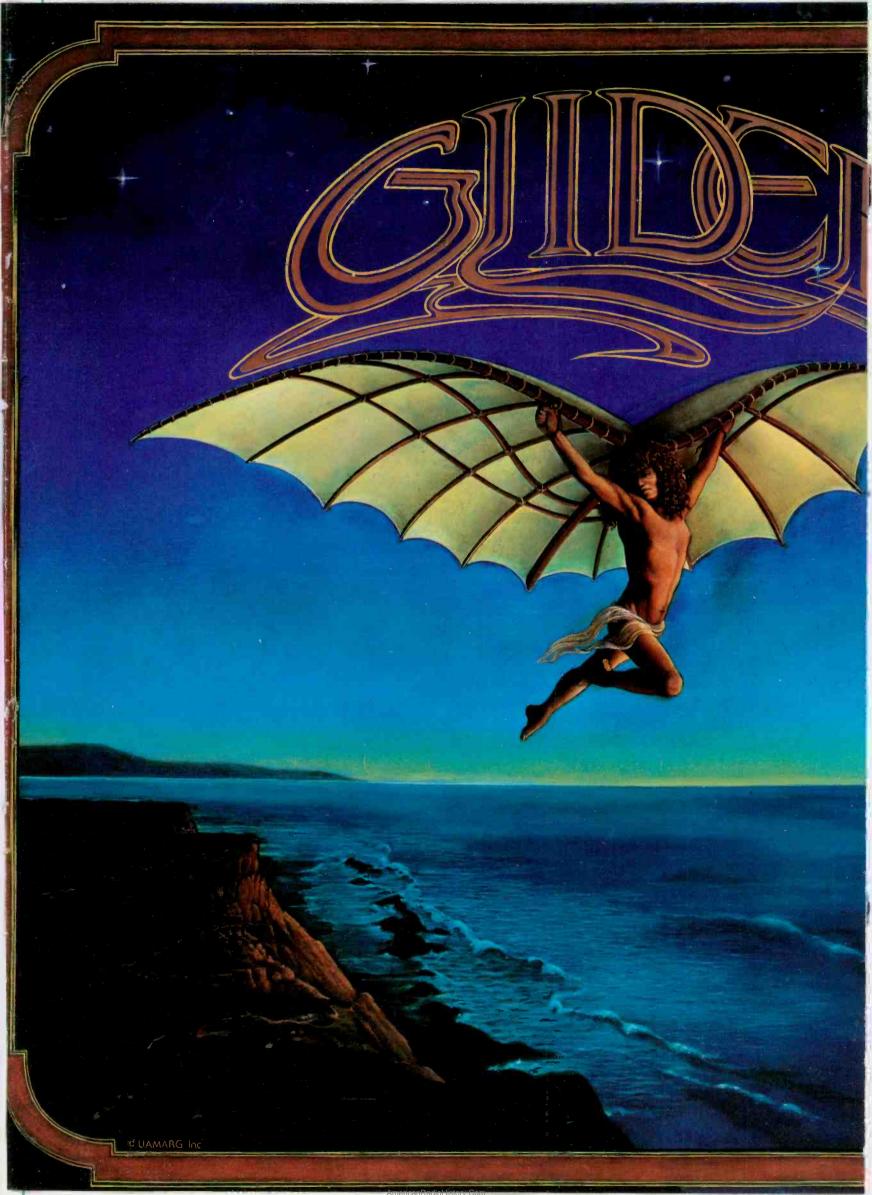
WNEW — New York
KSHE — St. Louis
KTYD — Santa Barbara
KSJO — San Jose
KFLY — Corvallis
KICE — Bend
KMLS — Santa Rosa
KALX — Berkeley
KUSP — Santa Cruz
KRST — Stockton
KNMS — Las Cruces
KBSU — Boise
KCFR — Denver
WFMF — Baton Rouge
WSAY — Rochester
WVBR — Ithaca
WAER — Syracuse
WRPI — Schenectady
KZEW — Dallas

Produced by
Marc Gilutin
&
Freddie McFinn

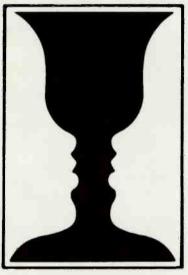
Executive Producers
David Chackler
&
Stuart Alan Love



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### Champion Gears Up for Long-Range Hall & Oates Push

By SAM SUTHERLAND

LOS ANGELES—Having set a multiple platinum sales goal for artists Daryl Hall and John Oates (RCA), Champion Entertainment chief Tommy Mottola is gearing up his management/production/ promotion combine for an extended two album marketing strategy the veteran manager says breaks with his own past assumptions about commercial album formats. Apart from the long-range timetable itself, which he claims is a common factor in Champion's various projects, Mottola is breaking from his past skepticism about both live recordings and double-lp packages for Hall and Oates' next two releases.

In the past, Mottola told RW, live albums usually proved of little career building value for pop and rock acts. But both the current marketplace, and what he perceives as special problems hindering the duo's sales to dates, have influenced the reversal leading to imminent release of the first live Hall and Oates package later this spring, "Frampton was the probable turning point," he commented. "Usually, sales for a live set were lower than those for hit albums. But it seems more and more that any artist that's fairly established can expect to sell as many, or nearly as many, records on a live package as on their standard works."

Fueling that logic was what Mottola says he and the two writer/performers have seen as a lack of consistency between their live and recorded styles. "Daryl and John have made seven albums now," he explained, "but none of them, with the exception of 'Abandoned Luncheonette,' was a record of real music in the sense that they were recording with the same band that they could tour with live. They'd go into the studio, record primarily with session players, and then go out with a different band.

"This is the first time that they have that situation, one from which they can take their work a major step further, of working with the same players in the studio and on the road." Mottola cites the duo's collaboration with members of Elton John's last working group as a crucial factor in the two forthcoming album packages. That band-comprising Caleb Quaye, Roger Pope, Kenny Passarelli, Charlie De Chant and David Kent—accompanied Hall and Oates on the eastern U.S. dates that yielded the new live set, and Mottola predicts the new coherence between the group's studio and stage approach will make the record "a tremendous credibility tool for picking up on that AOR base the 'Beauty On A Back Street' album has established for us."

Although Mottola says the last tour has provided enough material for a double-disc live package, the set will be a single lp. But, while noting he hasn't seen the commercial logic behind most double sets in the past, another reason for the single live disc is a projected two-record length for the studio package now being produced here by Hall and Oates in collaboration with David Foster, who, Mottola adds, is already talking with Hall about possible co-production projects with another artist later this year.

Mottola candidly assesses the group's last studio set as both commercially and musically disappointing. "'Beauty...' got more heavy rotation on AOR stations than any past album," he pointed out, "despite the lack of a hit single. We're almost at 900,000 units now, and that's certainly encouraging . . .

"But after it came out, we had to look very closely at what we were doing. We'd had great expectations for the record, but without a hit single, you can't achieve that multi-million unit success. More to the point, they needed to have fun making records for the music to really work, and that simply hadn't happened during the sessions. It has happened here, with these two projects." "Beauty On A Back Street" employed a more consciously hard rock edge that Mottola says is consistent with the group's past shifts in approach from record to record. "It's a historic fact that Hall and Oates have always turned out an album different from the one that went before. On the new studio set, soundwise, the only difference will be that we're recording with a formal band, and the music will sound like that; musically, the material incorporates every style Daryl and John have ever worked with. In that sense, it will be a summation."

Mottola admits that some fans criticized "Beauty . . ." as lacking "that identifiable Hall and Oates sound," which, he claims, had been purposefully avoided in an effort to build the group's AOR base. With that base now established, the new records will restore much of their earlier, more accessible vocal style.

While declining to detail a major radio promotion campaign already planned by RCA, Mottola predicted, "You can look for one of the most heavily publicized albums ever. Both records will be well-known before they're released, and anticipation for them

will be incredible." That goal is behind Champion's and RCA's current battle plan. "We're gearing up for what will almost be a whole new career, with the live set paving the way for the studio album.

The live album campaign has, in a sense, already begun, since Mottola notes that he has already previewed cuts to selected press and radio programmers in order to backstop his sales forecasts with media reaction. Although he projects Hall and Oates will have some 20 tracks for the subsequent studio set ready by their departure for overseas tour dates in early June, Mottola's hoping the set's availability for mid-summer release will be a luxury: if the live set achieves his expectations, Mottola says the studio set, whether single or double, would likely be held back longer to permit RCA to maximize sales on the concert package.

Coinciding with the Hall and Oates projects is a new emphasis on building up Champion Entertainment's west coast offices, first opened some time ago but, Mottola noted, operated more as a modest satellite office until now, due to Champion's principal activities in the east.

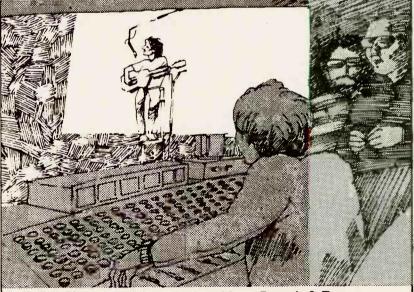
### Music City Tennis Announces '78 Plans

■ NASHVILE — The Fifth Annual Music City Tennis Invitational will be held this year June 13-15. Proceeds will be contributed to the Children's Hospital at Vanderbilt University.

The tournament will be held at the Nashville Raquet Club where facilities will be available to all participants. As before, the tournament will be based on doubles play. The categories and classifications are: Category 1-Both partners in music business, Clasification—Sharps (Class A) or Flats (Class B); Category 2-Open with one or both partners in music business, Classification -Sharps (Class A) or Flats (Class B); Category 3-Mixed with either partner in music business, Classification-Sharps (Class A) or Flats (Class B).

Committee members include co-chairmen Helen Farmer and Wesley Rose; honorary chairman Frances Preston; Eleanor Bradley, treasurer; Patsy Bradley, player gifts; Don Cusic, publicity; Joe Galante and Mike Shepherd, party chairmen; Larry Pierce, hospitality; Paul Tannen, sponsors; Bill Wade, tournament coordinator; Ron Henry, west coast chairman; and Ekke Schnabel, east coast chairman.

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# **DIAL®GUE**

# Orchestrating Cal Jam II, Rock's Biggest Festival who was the MC, could get the kids to listen to him and take his





Sandy Feldman and Lenny Stagel

■ With attendance figures now estimated at nearly 300,000, California Jam II, held March 18 at the Ontario Motor Speedway in Ontario, California, easily ranks with Woodstock, Watkins Glen and the original Cal Jam (also held at Ontario, in 1974) among the biggest rock festivals in history; and from a purely financial standpoint, Cal Jam II is the largest. The following Dialogue took place within a week of the event, focusing on the reactions and future plans of the principal figures involved in presenting Cal Jam II. Lenny Stogel and Sandy Feldman were the producers of the concert; d.b.a. California Jam Inc., Stogel and Feldman also promoted the affair in association with Wolf and Rismiller Concerts. Don E. Branker was executive event coordinator.

Record World: Now that Cal Jam II is over, it's been called "the most successful pop music event ever staged," as well as "the highest grossing rock event in history." Are those statements that can be applied to areas other than financial?

Don E. Branker: Yeah, just getting through the event in one piece makes it successful for everybody. It was a major undertaking by anybody's standards. It's over a week later now, and the three of us are still recovering from the shock it put us through mentally-not only the actual show, but the four months before it, the week before it, with all the rain, right up through the event itself. It has changed all of us, as the last one did.

RW: Along with the statements about the success of the show, it was printed the other day in one of the film dailies that the show didn't break even, because of unforeseen extra costs. Is that accurate?

Lenny Stogel: Well, half of it is true. There were extra costs, but they were all anticipated, because we knew that at any show there's always last minute costs, especially when you're expecting this kind of crowd. As far as breaking even, that reporter hasn't been right about anything she's written about the California Jam from the beginning. It's not even worth discussing.

Branker: The only thing that is worth discussing is that the costs that we did put in during the last couple of weeks were things that were done for the benefit of the kids. As we knew the crowd was going to be increasing, the city of Ontario asked us-they didn't demand it-to increase the standards of our facilities in order to take care of that many people. We could have easily told them no, and saved the money, with the end result that the kids would have been more uncomfortable.

RW: Nevertheless, were there any unexpected problems? Apparently the biggest headache was gate crashers.

Sandy Feldman: We don't know for sure how serious the gate crashing was yet, because we're still estimating crowd shots here, but it was severe enough that the extra people made it very uncomfortable for the people who had purchased tickets, especially in the back area. We feel bad about it, but there was no way that anyone could stop them—they came in the middle of the night, they came to get in free, and they managed to do so.

RW: Lenny, you mentioned that crowd control was perhaps the single most vital element in the success of the thing.

Stogel: There's no question about it. We always said that if Don E.,

who was the MC, could get the kids to listen to him and take his cue, we would have absolutely no problem. When I flew over the site at about 6:30 in the morning and compared the crowd to the one that was there in '74, I couldn't believe it—there wasn't a place on the field that wasn't covered by humanity. Upon landing, I went over to Don E. and said, "There are many more here than we expected. Can we hold them?" And Don E. said, "I think we can, if all the acts show up on time." There were several times during the day that Don E. stopped the show and talked to the kids, and the reaction was incredible; it showed that he had control. For instance, he said, "Let's get those people off the sound tower," and then he got the rest of the crowd on his side, like "Let's boo the guys that are screwing it up." The reaction from the audience showed that everybody was on our side, and they wanted the show to continue. After the first three acts were on, I knew we had it made. I think I knew we had it made when I saw Stevie Nicks and Mick Fleetwood go out on stage with Bob Welch and the crowd go crazy, and that was only the opening act. The rest of the day stayed on that level. At no time—and this was the formula-could a kid be bored.

RW: One comment from some of the kids—and they weren't exactly complaining about it-was that they were out of range not only visually but aurally as well.

Branker: The p.a. system was built for 250,000 people. It took them one or two acts to adjust to the extra 50,000 in the back, so if a person came there in the back up until 10:30 or 11:00 in the morning, he would have trouble hearing, because the wind itself would vacillate the sound as it came toward him. Once that was corrected, we were reaching as far as three miles away from the stage. During the course of the day every once in a while, when the wind would blow, it would shift the sound around a bit; but that's a force of nature we can't deal with. It was a great p.a. system—at well over 100,000 watts, it was the largest p.a. ever assembled, and it will be in the Guinness Book Of Records-so there's no other p.a. that would have reached those kids.



### I think I knew we had it made when I saw Stevie Nicks and Mick Fleetwood go out on stage with Bob Welch . . . and that was only the opening act.



Stogel: Naturally, we knew that there were going to be kids who couldn't see the stage—there was no question about that. But when I went back into the audience, everyone was raving about how fabulous the sound system was. I heard very few complaints.

RW: You say your preparations in terms of food, parking and medical facilities were more than adequate. Was there any area in which you perhaps over-prepared to some extent?

Feldman: Yes, we over-prepared in the hospital areas. In complying with the environmental services and the health department, we purchased too much medical stuff. That's unfortunate, but the three of us decided that we'd rather have too much than too little. All the other areas seemed to work out perfectly, because we had over-ordered anyway, and when the larger crowd came we were able to accommodate them.

Feldman: The key thing that we had worked on for months was the parking problem—we didn't want to have a duplication of 1974, when the freeways were backed up and kids left their cars on the side of the road. That work paid off. At 9:00 in the morning, the freeways were clear, and people were coming down from Los Angeles in 45 minutes—1 hour and getting into the facility.

RW: You indicated that you'd over-prepared in the medical area; but what were the most critical medical problems?

Feldman: Just the common overdose problems, kids indulging a little bit too much, possibly with drugs they weren't familiar with. But it was nothing of a major sense—out of the 300,000 kids that were there, only 1000 of them stopped by the hospital, and those would

(Continued on page 52)

JOHN WETTON formerly with King Crimson & Uriah Heep

BILL BRUFORD
formerly with
Yes & King Crimson

ALLAN HOLDSWORTH
formerly with
Soft Machine & Jean Luc-Ponty

EDDIE JOBSON formerly with Roxy Music & Frank Zappa

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# RADIO W®RLD

### **ABC Fetes WMAL**



ABC Radio recently hosted a bon voyage party for WMAL morning team Frank Harden and Jackson Weaver at New York's Studio 54, prior to their satellite broadcast from London's BBC studios back to Washington D.C. At the party, from left: Harold L. Neal, Jr., president of ABC Radio Division; Elton H. Rule, president of ABC Inc; Frank Harden; Jackson Weaver of WMAL Radio Washington D.C.

**WBBY-FM Programming Jazz 24-Hours-A-Day** 

■ WESTERVILLE, OHIO — Jazz is now being programmed 24 hours a day at WBBY-FM here. WBBY-FM, serving Columbus, has dropped its daytime top 40 programming and replaced it with jazz because of successful listener area.

reaction to its 7 to midnight jazz show. General mgr. Ken Bates, has been conducting independent surveys over the past months which have shown a growing interest for jazz in the Westerville area.



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# AM ACTION

### By CHRISTY WRIGHT

John Travolta and Olivia Newton-John (RSO). This must be the season for dynamic duos. This one has come up with a good song (from "Grease") that seems to appeal to very wide demographics and is showing hit potential. This week's adds are WKBW, WQXI, WLAC, KSLQ, WTIX, TEN-Q, WIFI, KCBQ, KHFI, KNOE-FM, KLUE, KTFX, WEAQ, KYNO, WAVQ, 98Q, WABB, WAAY. The moves are 22-20 99X, 23-18 WNBC, HB-23 WFIL, 22-18 Y100, HB-27 WRKO, 24-18 KFRC, 30-23 Z93, HB-28 WMAK, 30-26 WCOL, 36-26 WZZP, HB-35 WOKY, 22-18 Q102, 29-21 WNOE, 30-23 KRBE, HB-26 KLIF, 25-17 KFI, 35-28 KILT, HB-30 WCAO, HB-24 WZUU, 30-26 KBEQ, 36-34 K100, HB-18 KNOE, HB-28 KOFM, HB-23 KKLS, HB-26 KCPX, HB-30 KGW, 32-28 KTOQ, HB-24 KKOA, 25-21 WBBF, HB-28 WAIR, 34-29 WRFC, 28-19 WCGQ, 31-27 BJ-105, 33-27 WFLB, HB-25 WAUG, 24-21 WSGA, HB-27 WORD, HB-29 WANS, HB-34 WBSR.



Warren Zevon (Asylum). This song from Warren's bulleting album is spreading well all across the country with excellent jumps everywhere it is being played. Adds this week are 99X, WQXI, 96KX, WZUU, KOFM, KKLS, WBBF, KYNO, WTIC-FM. Moves are 11-8 KRBE, 12-10 KILT, 8-7 KHFI, 23-7 KNOE-FM,

Elton John 17-11 WAUG, 25-18 13Q, 39-22 WPEZ, HB-26 WRKO, 29-25 KFRC, HB-26 WPGC, 29-19 WZZP, 27-25 WGCL, 31-28 WDRQ, HB-28 CKLW, 30-27 KSLQ, 27-22 WSAI, HB-26 Q102, LP-38 WTIX, HB-37 WNOE, HB-27 KFI, 29-27 TEN-Q, 32-28 K100, 23-19 KIIS-FM, HB-26 KNDE, HB-29 KLUE, 26-22 KTFX, 22-17 KCPX, HB-29 KJRB, 22-19 KTOQ, HB-25 WIFI, 29-24 WCAO, HB-28 KBEQ, HB-27 WPRO-FM, HB-27 WICC, HB-32 KDON, 25-20 KAVZ, HB-24 KXX-106, 22-20 98Q, 16-13 WBBQ, 29-25 WGSV, HB-21 WHHY, 21-15 WAIR, 25-16 WRFC, HB-29 WABB, 26-18 WGLF, 39-35 BJ-105, HB-32 WFLB, 30-28 WSGA, 21-16 WANS.



Johnny Mathis/Deniece Williams (Columbia). Here is another duo with a dynamic song that has spread from r&b (now #1) to a/c to top 40 and is showing great movement across the board. It is still pulling in airplay with adds at 99X, WKBW, 96X, WPEZ, KFRC, Z93, WMAK, KXOK, KRTH, KING, KHFI, KTOQ, KJRB, KXX-106, WRFC, WABB,

WCGQ, BJ-105, WAUG, WSGA. Moves are HB-8 WHBQ, 6-4 CKLW, HB-18 WFIL, 21-16 WPGC, 26-16 WQXI, 25-15 WZZP, 17-11 WDRQ, 22-18 KSLQ, HB-29 WCAO, HB-28 WICC, HB-29 KDON, 13-8 WAVZ, 25-21 WTIC-FM, HB-33 98Q, HB-32 WGSV, HB-26 WAAY, 13-10 WFLB, 10-6 WORD, 29-18 KANS, HB-29 WBSR.

Elton John (MCA) "Ego." It has been a long time since we have heard from Elton John, but it seems as if he is off to a good start. Our "Chartmaker of the Week" picked up stations like these: WNBC, WQAM, 96X, WPEZ, WHBQ, WQXI, WMAK, WZZP, CKLW, KSLQ, KXOK, WSAI, QlO2, KFR, KRBE, KHFI, KlOO, 96KX, KING, WCAO, KZUU, KBEQ, KNOE, KLUE, KOFM, KFYR, KJRB, WJBQ, KTOQ, SPRO-FM, WICC, KYNO, KAVZ, KXX-106, WBBQ, WGSV, WRFC, WABB, WCGQ, WGLF, BJ-105, WFLB, WAUG, WSGA,

(Continued on page 61)

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# 1©1 THE SINGLES CHART 15©

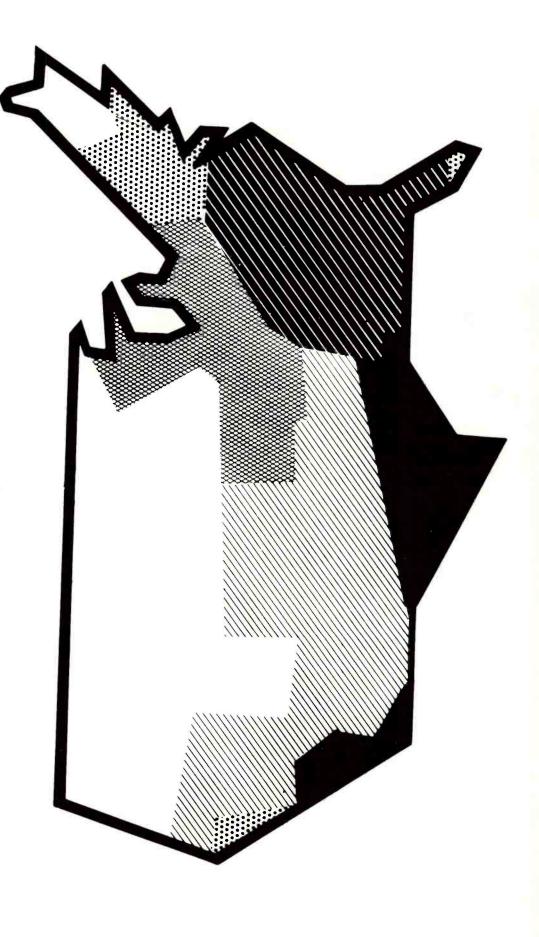
			100
A	PRII	. 15	, 1978
	PR.	APR.	
10		102	YOU'LL LOVE AGAIN HOTEL/Mercury 73979 (Blair/Hatel, BMI)
10		101	DOWN THE ROAD BTO/Mercury 2 54260 (Overhaul/Turnup, PRO)
10	)3	103	(ANY WAY THAT YOU WANT IT) I'LL BE THERE STARZ/Capitol 8786 (Rock Steady/Starzongo, ASCAP)
10	)4	104	ALL THE WAY LOVER MILLIE JACKSON/Spring 179 (Palydor) (Sherlyn, BMI)
10	5 1	105	MISS BROADWAY BELLE EPOQUE/Big Tree 16109 (Atlantic)
1,0	6	801	(S.D.R.M., ASCAP)  TAKE MY HAND RANDY EDELMAN/Arista 0309 (Piano Picker/
10	7	109	Unart, BMI) WHERE HAVE YOU BEEN ALL MY LIFE FOTOMAKER/Atlantic 3471
10	8 1	L10	(Fourth of July, BMI) ISN'T IT ALWAYS LOVE KARLA BONOFF/Columbia 3 10710
10	9 1	Ö7	(Sky Harbor, BMI)  "WORKIN' TOGETHER MAZE FEATURING FRANKIE BEVERLY/
11	0 1	06,	Capitol 4531 (Pecle, BMI)  UNTIL NOW BOBBY ARVON/First Artists 1 50423 (Mercury)
11		1,1	(Colgems, EMI/First Artists, ASCAP)  EYE OF MY STORM (OH WOMAN) SANFORD & TOWNSEND/
11		1141	Warner Bros. 8539 (Gandharva/Edzactly, BMI) WOMAN TO WOMAN BARBARA MANDRELL/ABC 17736
			(East Memphis, BMI)
11	.3 1	18	WEEKEND LOVER ODYSSEY/RCA 11245 (Featherbed/Desiderata/ Unichappell, BMI)
11		_	TWICE AS STRONG SPRINGER BROS./Elektra 45475 (Acuff, Rase, BMI)
11	5 1	13	WALK RIGHT BACK ANNE MURRAY/Capitol 4527 [Warner-Tamerlane, BMI]
11	6 1	17	HOLD ON TO YOUR HINEY TRAVIS WAMMACK/Epic 8 50511 [Tennessee Swamp Box, ASCAP]
11	7	12	TO DADDY EMMYLOU HARRIS/Warner Bros. 8498 (Owepar, BMI)
11	8	_	ONE NIGHT WITH YOU GINO VANNELLI/A&M 2025 (Almo/Giva, ASCAP)
11	9 1	20	TURN UP THE MUSIC SAMMY HAGAR/Capital 4550 (The Nine, BMI)
12		24	IT'S A HEARTACHE JUICE NEWTON/Capitol 4552 (Pi-Gem, BMI)
12	' '	22	IF I HAD MY WAY WALTER JACKSON/ChiSound 1140 (UA) (Six Strings/Golden Fleece, BMI)
12		23	BOMBS AWAY BOB WEIR/Arista 0315 (Ice Nine, BMI)
12		19 29	TURN ON THE RADIO GLORY/Mercury 73976 (April/Lazy Libra, ASCAP) I WANT YOU TO BE MINE KAYAK/Janus 274 (Heavy, BMI)
12		21	LET'S LIVE TOGETHER CAZZ/Big Tree 210 (Atlantic)
12	6 1	37	(Landers-Roberts, ASCAP) GET ON UP TYRONE DAVIS/Calumbia 3 10684 (Bob Content/
12	7 I	26	Tyronza, BMI)  MY REASON TO BE IS YOU MARILYN McCOO & BILLY DAVIS, JR./
			ABC 12324 (Screen Gems-EMI/Traco, BMI/Colgems-EMI/ Spec-O-Lite, ASCAP)
12		27	TRUST ME MILT MATTHEWS/H&L 4692 (BOCA, ASCAP)
12		31	HEART'S UNDER FIRE CLOVER/Mercury 73976 (Chappell, ASCAP)
13		35 34	RIDING HIGH FAZE-O/She 8700 (Atlantic) (Play One, BMI) IT'S A HEARTACHE RONNIE SPECTOR/Alston 3738 (TK) (Pi-Gem, BMI)
13		32	THE ONE AND ONLY KACEY CISYK/ABC 12333 (Famous, ASCAP/
13	3 1	36	Ensign, BMI)  LET'S PUT OUR LOVE BACK TOGETHER MICKEY DENNIE & KEN GOLD/
13	4	_	MCA 40879 (Screen Gems, EMI, BMI)  FOLLOW YOU, FOLLOW ME GENESIS/Atlantic 3474 (Gelring/Run It, BMI)
13		40	IT'S SERIOUS CAMEO/Chocolate City 013 (Casablanca)
13	6 .1	46	(Better Days, BMI)  IT'S ALL IN YOUR MIND SIDE EFFECT/Fantasy 818 (Relaxed/
13		42	Happy Birthday, BMI) OCEANS FOR THOUGHTS AND DREAMS DRAMATICS/ABC 12331
13			(Groovesville, BM/Conquistadar, ASCAP) USE TA BE MY GIRL THE O'JAYS/Phila. Intl. 8 3642 (CBS)
13		41	(Mighty Three, BMI) NUMBER ONE ELOISE LAWS/ABC 12341 (Novalene, BMI)
14		43	HEY, SENORITA WAR/MCA 40883 (Far Out, ASCAP)
14	1 1	28	GIMME A LITTLE SIGN RICK NELSON/Epic 8 50501
14:	2 1	44	(Big Shot, ASCAP/Ensign, BMI) YOU'RE THE LOVE SEALS & CROFTS/Warner Bros. 8521
14:	3 1	47	(David Batteau, ASCAP/Dawn Breaker/Oaktree, BMI) SLICK SUPERCHICK KOOL & THE GANG/DeLite 901 (Delightful/
144	4 1	33	Gang, 8MI)  WE FELL IN LOVE WHILE DANCING BILL BRANDON/Prelude 71102  (Son Triber (Pills (T. 1998))
145	5 1	25	(Sons Tailors/Dillco/Truman, BMI)  LE SPANK LE PAMPLEMOUSE/AVI 153 (Equinox, BMI)
140	5	_	THIS NIGHT WON'T LAST FOREVER BILL LaBOUNTY/Warner Bros. 8529
147	7	_	(Captain Crystal, BMI)  I LOVE HER, SHE LOVES ME NRBQ/Mercury 73991 (NRBQ, ASCAP)
14		50	GIMME SOME LOVING KONGAS/Polydor 14461 (Island, BMI)
149		-	MS. DAVID OLIVER/Mercury 73973 (EleCon/Relaxed, BMI)
150	, 1	39	HEADLINER FANDANGO/RCA 11194 (Life & Times/Live, BMI)

### ALPHABETICAL LISTING SINGLES CHART PRODUCER, PUBLISHER, LICENSEE

A LOVEDIA OUESTION .			
A LOVER'S QUESTION Jerry Kennedy (Eden/Progressive, BMI)	94	LITTLE ONE James William Guercio   (Balloon Head/Big Elk, ASCAP)	7
ANYMORE Eddie Leonetti (Web IV,		(Balloon Head/Big Elk, ASCAP) LOVE IS LIKE OXYGEN Prod. by group (Pub Sweet/WB, ASCAP) (LOVE IS) THICKER THAN WATER Barry	5
BMI) ALWAYS AND FOREVER Barry Blue	69	(LOVE IS) THICKER THAN WATER Barry	J
(Almo/Rondor, ASCAP)  BABY COME BACK Dennis Lambert &	50	Gibb, Albhy Galuten & Karl Richardson (Stigwood/Andy Gibb/Jave/Hugh &	
brian Potter (Touch of Gold/Crowbeck	44	MAKE YOU FEEL LOVE AGAIN Gary	1
Stigwood, BAN) BABY HOLD ON Bruce Botnick (Graionca,	64	Lyons (Muscle Shoals, BMI)	5
BAKER STREET Hugh Murphy & Gerry	31	(Andorra, ASCAP) MAMMAS DON'T LET YOUR BABIES	8
Rafferty (Hudson Bay, BMI) BECAUSE THE NIGHT Jimmy Iovine	99	GROW UP TO BE COWBOYS prod. not	4
(Ramrod)	70	listed (Tree/Sugarplum, BMI) MORE THAN A WOMAN Freddie Perran	0.
Gibson (Sailmaker/Chappell, ASCAP)	26	(Stigwood/Unichappell, BMI)  MOVIN' OUT (ANTHONY'S SONG) Phil  Ramone (Inglangue BMI)	4
BOOGIE SHOES H. W. Casey & R. Finch (Sherlyn, BMI)	49	Ramone (Joelsongs, BMI)	3
CONTRIBLE WITHOUT YOU RON Dante	83	Konte (Starrin/Rick's, BMI)	7
CAN'T SMILE WITHOUT YOU Ron Dante & Barry Manilow (Dick James, BMI)	ż	Bobby Martin (Blendingwell, ASCAP) NIGHT FEVER The Bee Gees, Karl	7
& Barry Manilow (Dick James, BMI) CELEBRATE ME HOME Phil Ramone & Bob James (Milk Money, ASCAP)	68	Richardson & Albhy Galuten	
LOUNT ON ME Larry Cox and the group		(Stigwood/Unichappell, BMI)OH HOW HAPPY Don Davis (Stone Agate,	
(Bright Moments/Diamondback, BMI)  DANCE ACROSS THE FLOOR Casey-Finch	17	ON BROADWAY Tommy LiPuma (Screen	9
(Sherlyn/Harrick, BMI) DANCE, DANCE, DANCE (YOWSAH,	61	Gem-EMI, BMI) OUR LOVE Chuck Jackson & Marvin	2
YOWSAH, YOWAH) Nile Rodgers, Kenny Lehman, Bernard Edwards		Yancy (Jay's Ent/Chappell, ASCAP)	1
(Cotillion/Kreimers, BMI)	92	PUT YOUR HEAD ON MY SHOULDER Michael Lloyd (Spanka, BMI)	10
DANCE WITH ME Cory Wade (Sherlyn/ Decible, BMI)	40	READY FOR THE TIMES TO GET BETTER Allen Reynolds (Aunt Polly's, BMI)	82
DEACON BLUES Gary Katz (ABC/Dunhill, BMI)	59	ROCKET RIDE by Group & Eddie Kramer	0,
OISCO INFERNO Baker, Harris & Young (Six Strings/Golden Fleece, BMI)	24	(Kiss/Kick-A-Rock/Rock Steady, ASCAP) RUNNING ON EMPTY Jackson Browne	4
(Six Strings/Golden Fleece, BMI) DON'T COST YOU NOTHING Nickolas Ashford & Valerie Simpson (Nick-O-		(Swallow Turn, ASCAP)	1
Val, ASCAP)	53	SHADOW DANCING Barry Gibb, Karl Richardson & Alby Galuten	
DO YOU BELIEVE IN MAGIC Michael Lloyd (Hudson Bay, BMI)	77	(Stigwood/Unichappell, BMI)	5
OO YOU LOVE SOMEBODY Johnny Baylor	00	SITTING IN LIMBO (Island, BMI) SOMETIMES WHEN WE TOUCH Mathew	71
(Klondike, BMI)	98	McCauley & Fred Mulin (Welbeck, ASCAP) (ATV/Mann/Well Songs, BMI)	21
(Don Kirshner, BMI)	5	STAY Prod. by Group & Roy Halee	28
BONY EYES Carter (Glenwood/Cigar, ASCAP)	10	(American Broadcasting, ASCAP/High Seas, BMI)	86
GO Elton John & Clive Franks (Jodrell/Leeds, ASCAP)	46	STAYIN' ALIVE The Bee Gees, Karl	
MOTION Barry Gibb, Albhy Galuten &	70	Richardson and Albhy Galuten (Stigwood/Unichappell, BMI)	
Karl Richardson (Barry Gibb/Flamm/ Stigwood/Unichappell, BMI)	6	SWEET, SWEET SMILE Richard Carpenter (Sterling/Addison Street, ASCAP)	4-
VERY KINDA PEOPLE Robert Palmer		SWEET TALKIN' WOMAN Jeff Lynne	
(Island/Restless, BMI)	60	THANK YOU FOR BEING A FRIEND	23
Mill, ASCAP)	38	Andrew Gold with Brock Walsh	2
ANTASY Maurice White (Saggifire, BMI) EELS SO GOOD Chuck Mangione (Gates,	34	(Luckyu/Special Song, BMI) THAT'S YOUR SECRET Stewart Levine	•
LASH LIGHT George Clinton (Rick's/	18	(Stoned Individual, BMI) THE CIRCLE IS SMALL Lenny Waronker	6
Malbiz, BMI)	15	& Gordon Lightfoot (Moose, CAPAC)	39
OOLING YOURSELF Styx (Almo & Stigian, ASCAP)	25	THE CLOSER I GET TO YOU Rubina Flake (Scarab/Ensign, BMI)	7
GOODBYE GIRL David Gates (WB/ Kipahulu, ASCAP)	13	THE HOUSE OF THE RISING SUN Nicolas Skorsky & Jean-Manuel De	
IAPPY ANNIVERSARY John Boylan &	i	Scarano (Al Gallico, BMI)	82
Group (Australian Tumblewood, BMÍ) IEARTLESS Mike Flicker (Andorra,	93	THE NAME OF THE GAME Benny Anderson & Bjorn Ulveaus (Countless Sings, BMI)	75
ASCAP)	72	THE WAY YOU DO THE THINGS YOU DO David Anderle (Jobete, ASCAP)	90
IONEY, DON'T LEAVE L.A. Peter Asher (Colgems-EMI/Kortchma, ASCAP)	88	THIS TIME I'M IN IT FOR LOVE Dennie	,
OW DEEP IS YOUR LOVE Prod. by		Lambert & Brian Potter (House of Gold/Windchime, BMI)	37
group, Karl Richardson & Albhy Galuten (Stigwood/Unichappell, BMI)	96	THUNDER ISLAND Bill Szymcyk (Painless,	
IOT LEGS Tom Dowd (Riva, ASCAP) CAN'T STAND THE RAIN Frank Farian	62	TOO MUCH, TOO LITTLE, TOO LATE	42
(Burlington, BMI)	56	Jack Gold (Homewood House, BMI) TWO DOORS DOWN Gary Klein (Velvet	29
COULD HAVE LOVED YOU Sylvia Robinson (Unichappell/Begonia Melodies/		Apple, BMI)	41
F I CAN'T HAVE YOU Freddie Perren	95	TWO OUT OF THREE AIN'T BAD Todd Rundgren (Edward B. Marks/Nevereland/	
(Stigwood/Unichappell, BMI)	4	Peg, BMI)	58
GO CRAZY Paul Davis (Web IV, BMI) M GONNA TAKE CARE OF EVERYTHING	63	(Plangent Vision, no licensee listed)	80
Richard Podolar (Fox Fanfare/Nocibur, BMI)	27	WE ARE THE CHAMPIONS Queen (Queen Music)	36
MAGINARY LOVER Buddy Buie &		WEREWOLVES OF LONDON Jackson	
Robert Nix (Low-Sal, BMt)	20	Browne & Waddy Watchel (Polite, ASCAP/Vevon, BMI)	32
T'S A HEARTACHE David Mackay/Scott & Wolfe (Pi-Gem, BMI)	47	WE'LL NEVER HAVE TO SAY GOODBYE AGAIN Kyle Lehning (Downbreaker,	
T'S YOU THAT I NEED Michael Stokes (Desert Moon/Willow Girl, BMI)	89	BMI)	12
WILL BE YOUR) SHADOW IN THE			84
limtobe, Midsong International, ASCAP)	55	WHEEL IN THE SKY Roy Thomas Baker	66
ACK AND JILL Ray Parker Jr. (Raydiola, ASCAP)	9	WHICH WAY IS UP Mark Davis (Warner-	
UST THE WAY YOU ARE Phil Ramone (Joelsongs, BMI)	76	WITH A LITTLE LUCK Paul McCartney	74
ADY LOVE Sherman Marshall, Jack Faith		YANK ME, CRANK ME Lew Futterman,	19
Von Gray (Mighty Three, BMI)	35	Tom Werman & Ric Browde (Magicland,	-
(Stigwood/Unichappell, BMI) ET ME PARTY WITH YOU Bunny Sigler	8	YOU'RE THE ONE THAT I WANT John	57
(Lucky Three/Henry Suemay, BMI)	91	Farrar (Stigwood/John Farrar/Ensign, BMI)	30
ET'S ALL CHANT Michael Zager (Sumack, BMI)	43	YOUR LOVE IS SO GOOD FOR ME	
		(I Orchester/Sello, DMI)	85

April 15, 1978 Pullout Section

# THE RADI® MARKETPLACE Featuring Suggested Market Playlists



# THE RADI® MARKETPLACE Record World Suggested Market Playlists

Based on airplay and sales in similar behavioral areas.

### Stations:



WABC WAVZ WBBF WCAO WDRC WFIL WICC WIFI WKBW WPEZ WPGC WPRO-FM WQAM WRKO WTIC-FM WVBF KDON KFRC KYA KYNO Y100 13Q 14ZYQ 96X 99X

### **RW II**

WAAY WABB WAIR WAKY WANS WAUG WBBQ WBSR WCGQ WFLB WGLF WGSV WHBQ WHHY WISE WLAC WLCY WLOF WMAK WORD WQXI-FM WRFC WRJZ WSGA WSGN WSM-FM BJ105 98Q Z93 KXX/106 94Q

WCOL WDRQ WEFM WHB WLS WMET WNDE WOKY WSAI WZUU WZZP KBEQ KSLQ KXOK CKLW Q102

### Tendency:

Strong R & B influence. Last on Country hits, strong retail influence, MOR potential.

Early on product, strong sales influence from both R & B and Country records.

Bee Gees (Fever)

Much exposure for Rock & Roll. R & B crossovers active. Late on Country product.

Last Week:	This Weel	<del>-</del>
1	1	Bee Gees (Fever)
2	2	Barry Manilow

19

Barry Manilow Yvonne Elliman 3 3 Kansas 5 Natalie Cole Bee Gees (Alive) 6

Eric Clapton 6 Bob Welch 8 8 10 9 **David Gates** 

Roberta Flack (with 11 10 Donny Hathaway) Ravdio Jackson Browne 12 12

14 13 England Dan & J.F. Coley Jefferson Starship ELO 17 14

Trammps Andrew Gold Parliament 23 18 Tavares (More) John Travolta and 21 25 20

16

Olivia Newton-John 22 26 Gene Cotton George Benson

Atlanta Rhythm Section Wings 27 **A**dd 25 Еx Billy Joel 28 Styx Chuck Mangione Add Warren Zevon

> Adds: Johnny Mathis/ Deniece Williams Andy Gibb

Extras: Elton John Rubicon Player

Bonnie Tyler

LPCuts: Bee Gees (More)
Billy Joel (Only) Also Possible: Earth, Wind & Fire Eddie Money

Michael Zager Band **Dolly Parton** Steely Dan

Last	This
Week:	Week

Barry Manilow Yvonne Elliman Bob Welch 18 Parliament Roberta Flack (with Donny Hathaway) Atlanta Rhythm Section 16 Andrew Gold Jackson Browne Gene Cotton Kansas Chuck Mangione Eric Clapton 6 17 England Dan & J.F. Coley 13 David Gates Bee Gees (Alive) 10 17 Raydio ELO 8 21 22 28 23 29 26 25 **Iefferson Starship** Rubicon Styx Wings 23 Player Earth, Wind & Fire Eddie Money John Travolta and 27 30 26 Olivia Newton-John Warren Zevon Add 28 Elton John George Benson 29 Add

Adds: Johnny Mathis/ Deniece Williams Bonnie Tyler Andy Gibb

Extras: Dolly Parton Trammps Billy Joel Wet Willie

LPCuts: Bee Gees (More)

Also Possible: Steely Dan Patti Smith

Michael Zager Band

Last This Week: Week:

Bee Gees (Fever) 1 Barry Manilow 2 6 Yvonne Elliman Kansas Bob Welch 5 3 6 Eric Clapton

Jackson Browne 7 Natalie Cole David Gates 12 9 10 Bee Gees (Alive)

11 11 ELO England Dan & J.F. Coley 15 12

14 Raydio 16 Andrew Gold Roberta Flack (with 17 Donny Hathaway)

Chuck Mangione 18 Atlanta Rhythm Section 23 17 20 18 Styx

Gene Cotton 19 19 Add 20 Wings Warren Zevon 25

24 Trammps Add John Travolta and Olivia Newton-John

Еx Eddie Money  $\mathbf{E}_{\mathbf{x}}$ Parliament Johnny Mathis/ Deniece Williams

Adds: Andy Gibb

Extras: Rubicon
Ponnie Tyler
Steely Dan

LPCuts: Bee Gees (More)

Also Possible: Head East Ted Nugent Shaun Cassidy

### Hottest:

Rock'n' Roll:

Meatloaf Andy Gibb Adult:

Winas

R&B Crossovers:

Michael Zager Band

# OUR BULLETS MEAN BUSINESS!

These aren't the trades' ordinary 45 and 33 1/3
Bullets. These are special! They come from
the Record World Charts. Compiled by the
quantitative professionals that count units sold
and don't count on abstractions, emotion or hype.

Our Bullets mean business!

It's a tough marketplace out there...and the odds favor the professional who relies on the Charts and Bullets which accurately reflect business and generate business. When you're out to build careers and profits you're dealing with realities. Rely on fantasies and you're dealing with returns. You can't afford to waste a shot, you don't get a second chance in this business. You can count on us because we count on facts.



RECORD WORLD

THE MARKETING SOURCE FOR THE PROFESSIONALS





# HOT ADDS

The O'Jays "Use Ta Be My Girl" Phila. Intl. 83642

WJMO WABQ WJPC WNJR KATZ WJLB WAMO KKTT WWIN WYLD WBOK WBMX-FM KRPS KDIA WDAS WWRL WLOK

> Isley Bros. "Take Me To The Next Phase" (Pt. 1) T-Neck 8 2272

WDAS WOL WABQ KMJQ KDAY WMBM WBOK WLOK WJMO WJPC KATZ KKSS WAMO

> Heatwave "Tht Groove Line" Epic 8 50524

WDAS WOL WABQ WJPC WVON KDIA KDAY KKSS WWIN WMBM KATZ WAMO

George Duke "Dukey Stick" (Part One)
Epic 8 50531

WOL WABQ WJPC WNJR WWIN WDIA KYOK

Johnny Paycheck "Me And The I.R.S." Epic 8 50539

WMC KSON KENR KCKC KAYO WLOL KMPS WHK WHN KLAK KSO WHOO WOKO KIKK WDGY KSOP WINN WPIK WWOK KRND WIRE KJJJ WKDA KERE KWMT WJQS KWJJ

# H®T ADDS

(A bi-weekly listing of the most added records in each category.)

# Most Added Records at Major Markets:

Elton John (MCA)	21
Wings (Capitol)	18
Andy Gibb (RSO)	17
Bonnie Tyler (RCA)	14
John Travolta and Olivia Newton-John (RSO)	13
$\label{lem:columbia} Johnny\ Mathis/Deniece\ Williams\ (Columbia)\$	12

# Most Added Records at Secondary Markets:

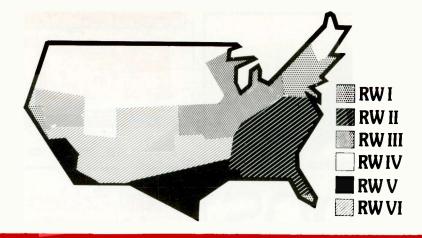
Elton John (MCA)	33
Bonnie Tyler (RCA)	24
John Travolta and Olivia Newton-John (RSO)	23
Johnny Mathis/Deniece Williams (Columbia)	21
Andy Gibb (RSO)	19
Warren Zevon (Asylum)	18
Wings (Capitol)	15

### Most Added R&B:

O'Jays (Phila. Intl.)	18
Rufus/Chaka Khan (ABC)	13
Isley Bros. (T-Neck)	13
Heatwave (Epic)	13
Blackbyrds (Fantasy)	8
Barry White (20th Century)	7
George Duke (Epic)	7

### **Most Added Country:**

Charlie Rich (United Artists)	51
Larry Gatlin (Monument)	40
Dave & Sugar (RCA)	39
Gene Watson (Capitol)	35
Emmylou Harris (Warner Bros.)	35
Tom T. Hall (RCA)	32
Rex Allen, Jr. (Warner Bros.)	29
Johnny Paycheck (Epic)	27
Christy Lane (LS)	27



### Stations:

### RWIV

WEAQ WGUY WJBQ WJON WOW WSPT KDWB KEWI KFYR KGW KING KJR KJRB KKLS KKXL KKOA KLEO KSTP KTOQ KVOX

### RW V

WNOE WTIX KAFY KCBQ KFI KHFI KHJ KIIS-FM KILT KNOE-FM KRBE KRTH KSLY B100 K100 TEN-Q

### RWVI

KAAY KAKC KELP KIMN KLIF KLUE KRIZ KNUS KTFX KTLK KXKX Z97

### Tendency:

Pop sounding records, late on R & B crossovers, consider Country crossovers semiearly, react to influence of racks and juke boxes.

oxes.		aono or raono and jam
Last	This	3
Week:	Week	<b>:</b>
1	1	Bee Gees (Fever)
2	2	Barry Manilow
3	3	Bob Welch
5	4	David Gates
4	5	Kansas
8	6	Yvonne Elliman
10	7	England Dan & J.F. Coley
6	8	Eric Clapton
7	9	Bee Gees (Alive)
11	10	ELO
12	11	Andrew Gold
13	12	Jackson Browne
14	13	Gene Cotton
15	14	Chuck Mangione
9	15	LeBlanc & Carr
17	16	Styx
18	17	Jefferson Starship
19	18	Atlanta Rhythm Section
20	19	Rubicon
21	20	Gordon Lightfoot
24	21	Billy Joel
25	22	Roberta Flack (with Donny Hathaway)
Add	23	Wings
Add	24	John Travolta and Olivia Newton-John
	Adds:	Andy Gibb Johnny Mathis/ Deniece Williams Eddie Money Steely Dan
1	Extras:	Warren Zevon Carpenters Elton John

Bonnie Tyler
LPCuts: Bee Gees (More)
Also Possible: Player
Heart

Elton John

R & B and Country influences, will test records early, good retail coverage.

Last	This	=
Week:	Week	
1	1	Bee Gees (Fever)
2	2	Barry Manilow
3	3	Kansas
4	4	Bob Welch
6	5	Yvonne Elliman
7	6	Jackson Browne
5	7	Eric Clapton
11	8	ELO
8	9	Samantha Sang
9	10	Bee Gees (Alive)
14	11	Raydio
10	12	Andrew Gold
13	13	Natalie Cole
15	14	England Dan & J.F. Coley
17	15	
12	16	Heatwave
20	17	Gene Cotton
21	18	David Gates
23	19	Jefferson Starship
24	20	Atlanta Rhythm Section
25	21	Warren Zevon
27	22	Roberta Flack (with
-		Donny Hathaway)
25	23	John Travolta and
•		Olivia Newton-John
28 29	24 25	Chuck Mangione
Add	25 26	Billy Joel Wings
Ex	27	Trammps
AP	28	Dolly Parton
$\mathbf{E}_{\mathbf{x}}$	29	George Benson
	Adds:	Andy Gibb Johnny Mathis/ Deniece Williams
	Extras:	Rubicon Player Eddie Money Patti Smith
L	PCuts:	Bee Gees (More)
Also Po	ossible:	Earth, Wind & Fire Steely Dan Wet Willie Elton John

Racked area, late on R & B product, strong MOR influences.

Last	This	3
Week:	Week	
1	1	Bee Gees (Fever)
2	2	Eric Clapton
4	3	Kansas
3	4	Barry Manilow
5		Bob Welch
8	6	Yvonne Elliman
6	7	ELO
10	8	England Dan & J.F. Coley
7	9	Bee Gees (Alive)
13	10	Gene Cotton
9	11	Jay Ferguson
14	12	Atlanta Rhythm Section
15		Jackson Browne
18		Jefferson Starship
17		David Gates
19	16	Styx
22	17	
11	18	LeBlanc & Carr
25	19	Roberta Flack (with Donny Hathaway)
16	20	Raydio
23	21	Chuck Mangione
24	22	Rubicon
Add	23	Andrew Gold
$\mathbf{E}_{\mathbf{x}}$	24	Warren Zevon
AP	25	Billy Joel
Ex	26	John Travolta and Olivia Newton-John
	Adds:	Elton John Andy Gibb Heart
	Extras:	Bonnie Tyler George Benson
L	PCuts:	Bee Gees (More)

### Hottest:

Country Crossovers:

Teen:

Warren Zevon

n: LPC

### LP Cuts:

Bee Gees (More Than A Woman) Billy Joel (Only The Good)

Also Possible: Earth, Wind & Fire Dolly Parton

Player

### "...near perfect."

**Rolling Stone** 



### STARMAKER

Just a little number (E-45455) from BRUCE ROBERTS (7E-1119) on Elektra.





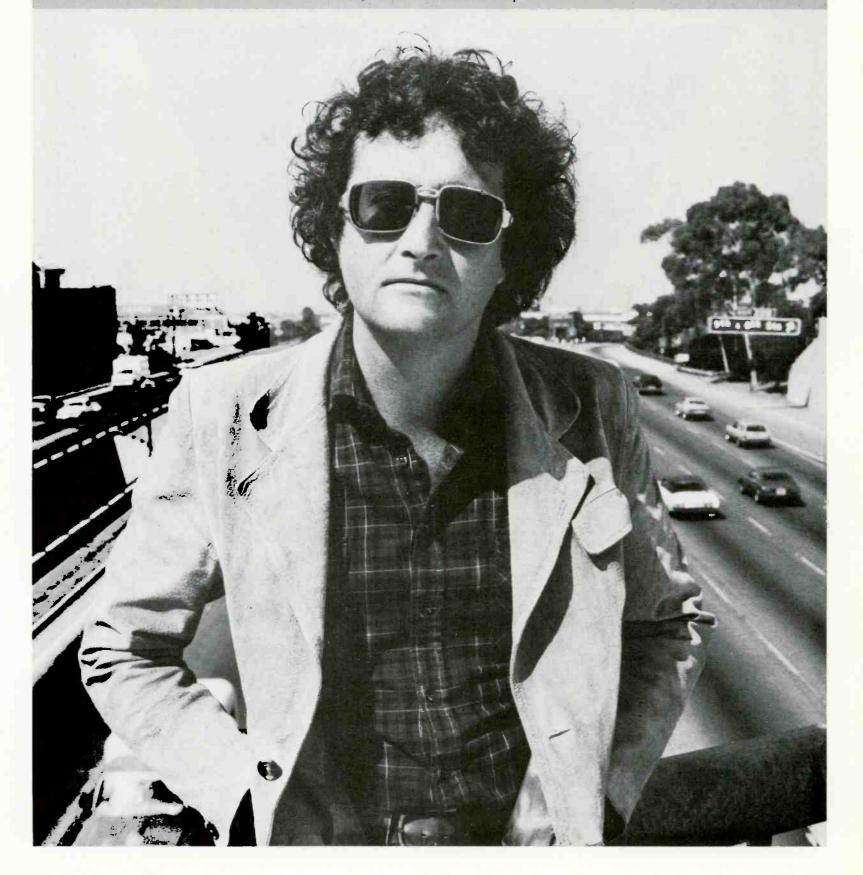
**Produced by Tom Dowd** 

### This time he takes on a whole city

# **Randy Newman's** "Baltimore" WBS 8550 The second single from Little Criminals BSK 3079 Produced by Lenny Waronker and Russ Titelman



On Warner Bros. records and tapes





#### **History from Turnabout**

By SPEIGHT JENKINS

■ NEW YORK — An important cache of historical records has recently been added to the catalogue by Vox/Turnabout; none seem to have yet appeared on the charts, but several are of more than average interest. Though the boom of Callas sales was not as great following the singer's death last September as I predicted, the new issue in this series is important and to my knowledge has been represented only on some of the better pirate issues in recent years. These four scenes originally appeared on Cetra Soria and were made in 1950 and 1951, before her debut at La Scala and about the time she first appeared in Mexico City. On this record is the Mad Scene from I Puritani, the Liebestod (in Italian), the whole scene from Act I of La Traviata and "Suicidio" from La Gioconda. In the first one hears the characteristic ability to inject tears and madness into flawless coloratura. Her high notes were wonderful, and although later

there would be more expression, Elvira was always a role she conveyed in many layers of meanings.

The Liebestod is another matter. Though she infuses the scene with passion, it is an approach that does not capture, I believe, much of the transfiguration of Isolde. With Traviata and Gioconda she has rarely been equalled. Here she is completely at home-full of the sense of Italian style and phrase which was uniquely hers. And "Suicidio" may be one of her most exciting outbursts-incredible in its energy and power in all ranges.

Vox/Turnabout also issued the first performance of Strauss Four Last Songs, given at London's Royal Albert Hall, with Kirsten Flagstad and the Royal Philharmonia conducted by Wilhelm Furtwaengler. As a historical document they are a treasure. Flagstad's voice, ever smooth, rich and almost inconceivable in size,

(Continued on page 63)



# CLASSICAL RETAIL REPORT

APRIL 15. 1978 CLASSIC OF THE WEEK



#### RACHMANINOFF PIANO CONCERTO NO. 3

HOROWITZ, ORMANDY

#### BEST SELLERS OF THE WEEK

RACHMANINOFF: PIANO CONCERTO NO. 3—Horowitz, Ormandy—RCA

DONIZETTI: LA FAVORITA-Cossotto, Pavarotti, Bonynge—London

STAR WARS-Mehta-London

VERDI: I DUE FOSCARI—Ricciarelli, Carreras, Gardelli—Philips

VERDI: LA TRAVIATA-Cotrubas Domingo, Milnes, Kleiber-DG

#### KORVETTES/EAST COAST

DONIZETTI: LA FAVORITA-London GREATEST HITS OF 1720—Columbia VLADIMIR HOROWITZ GOLDEN JUBILEE

CONCERT-RCA

RACHMANINOFF: PIANO CONCERTO NO. 3-RCA

THE ESSENTIAL PAUL ROBESON-Vanguard

STAR WARS-London

STRAVINSKY: RITE OF SPRING-Mehta-Columbia

TOMITA: KOSMOS-RCA

VERDI: I DUE FOSCARI-Philips

VERDI: LA TRAVIATA-DG

#### CUTLER'S/NEW HAVEN

BACH: PIANO CONCERTO IN D MINOR-Liputi-Turnabout

BEETHOVEN: COMPLETE SONATAS-Kuerti-Odyssey

HAYDN: L'ISOLA DISABITATA-Dorati-Philips

MOZART: MITRIDATE, RE DI PONTO-

NYIREGYHAZI PLAYS LISZT—Desmar RACHMANINOFF: PIANO CONCERTO NO. 3-RCA

SCHUMANN, OTHERS: VIOLIN SONATAS -Busch, Serkin-Odyssey

STRAUSS: FOUR LAST SONGS-Flagstad, Furtwaengler-Peters (Import)

TALLIS, BYRD: MOTETS—King Singers— EMI (Import)

VAUGHAN WILLIAMS TUBA CONCERTO-Barenboim-DG

#### KING KAROL/NEW YORK

BIZET: SYMPHONY IN C-Stokowski-

PROKOFIEV: IVAN THE TERRIBLE-Muti-

RACHMANINOFF: PIANO CONCERTO NO. 3-RCA

ROSSINI: PETITE MESSE SOLENELLE-Sawallisch-RCA

STAR WARS-I ondon

STRAVINSKY: RITE OF SPRING-Mehta-Columbia

VERDI: I DUE FOSCARI--Philips

VERDI: LA TRAVIATA-DG

#### ROSE DISCOUNT/CHICAGO

DONIZETTI: LA FAVORITA-London

DVORAK: SYMPHONY NO. 9-Giulini-

MAHLER: SYMPHONY NO. 9-Giulini-

**RACHMANINOFF: PIANO CONCERTO** NO. 3-RCA

SCHUBERT: SYMPHONY NO. 9-Giulini-

SCHUMANN: COMPLETE SYMPHONIES-

Barenboim-DG SHOSTAKOVICH: SYMPHONY NO. 4-

Previn-Angel STAR WARS-London

VERDI: I DUE FOSCARI-Philips

VERDI: LA TRAVIATA-DG

#### SOUND WAREHOUSE/DALLAS

LAZAR BERMAN ENCORES—Columbia

CILEA: ADRIANA LECOUVREUR-Scotto, Domingo, Levine-Columbia

DONIZETTI: LA FAVORITA-London

HAYDN: L'ISOLA DISABITATA-Dorati-

PROKOFIEV: IVAN THE TERRIBLE-Muti-

RACHMANINOFF: PIANO CONCERTO NO. 3-RCA

ROSSINI: OVERTURES-Marriner-Philips

STAR WARS-London

VERDI: I DUE FOSCARI-Philips

VERDI: LA TRAVIATA-DG

#### TOWER RECORDS/ SAN FRANCISCO

DONIZETTI: LA FAVORITA-London

HAYDN: L'ISOLA DISABITATA-Dorati-

HAYDN: QUARTETS, VOL. III—Aeolian Quartet-Londor

MOZART: PIANO QUARTETS-Rubinstein. Guarneri-RCA

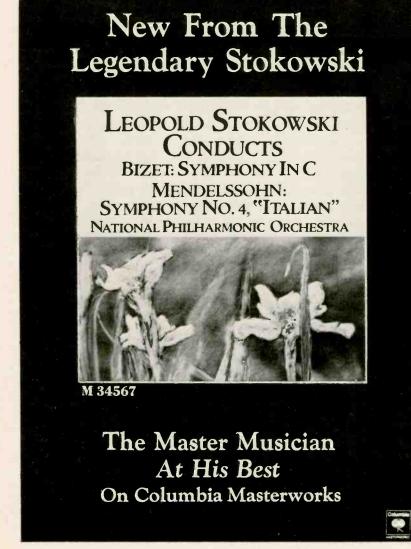
PROKOFIEV: IVAN THE TERRIBLE-Muti-

RACHMANINOFF: PIANO CONCERTO

JEAN PIERRE RAMPAL PLAYS JAPANESE MELODIES—Columbia

SHOSTAKOVICH: SYMPHONY NO. 5-

Previn-Angel



#### **More NARM Highlights**



More picture highlights from the recent 1978 NARM Convention. Top row, from left: John Cohen, newly elected president of the NARM board of directors; CBS Records Group president Walter Yetnikoff, CBS Records Division president Bruce Lundvall, Atlantic Records chairman Ahmet Ertegun, Mrs. June Yetnikoff and Epic senior vice president Ron Alexenburg; Cy Leslie of Pickwick, Arista Record president Clive Davis

and Elektro/Asylum chairman Joe Smith and Donna Summer with Casablanca president Neil Bogart. Bottom row, from left: David Lieberman of Lieberman Enterprises with George Souvall, outgoing president of the NARM board; Al Hirt; Harry Chapin; Delly Parton and Joe Cohen, executive vice president of NARM, with Souvall.

#### The Coast

(Continued from page 10)

with the presentation of its "Aggie" award. Webster, who co-wrote such gems as "April Love," "The Twelfth of Never" and "A Time for Love," was feted by the likes of co-writers Dimitri Tiompkin, Jerry Livingston and Johnny Mandel, along with other attendees such as Meredith Wilson, Jo Stafford and Pat Boone. L.A. mayor Tom Bradley sent over a citation, while Howard Koch, president of the Academy of Motion Picture Arts and Sciences, gave Webster this tribute: "Whitman was a poet of his time; you are the poet of our time." Amen . . . Teen songster Leif Garrett will be given another sort of tribute when

#### Webster Gets 'Aggie'



Paul Francis Webster (far left) listens to Pat Boone sing his (with Sammy Fain) song, "April Love," at a special tribute for the lyricist, sponsored by the American Guild of Authors/Composers on March 29 in Los Angeles. Webster received that organization's "Aggle" award at the event.

he heads down to Fort Lauderdale, Florida to help open the season for the local pro soccer franchise, the Strikers: Garrett will be given the key to the city. He's indicated that he'll perform a couple of songs in the parking lot before the game, but the city fathers, it seems, are not rock fans, and have prohibited the performance while threatening to arrest Leif. He says he's going to do it anyway . . . and we sure hope that nifty key to the city will work in the locks of the local jailhouse . . . BAM, the Bay Area music mag, will be published twice monthly from now on ("BAM goes bi," they say); it will still be called BAM, but now will be subtitled "The California Music Magazine," with attention given to the whole state . . . We gather that the new Rolling Stones album will be called "Some Girls" or "Some Fast Ones" and will include a cover of the Temptations' "Imagination." Considering the job they did on "Ain't Too Proud to Beg," that's something to look forward to.

#### AM Action

(Continued from page 26)
WRJZ, WORD, WANS, WBSR.

Andy Gibb (RSO). All you have to do is listen to Andy's new single and you can tell it is one of those songs you are going to have to contend with in the near future. Adds are Y100, 96X, WRKO, WPGC, WHBQ, Z93, WMET, CKLW, WOKY, KSLQ, KXOK, WNOE, KLIF, KFI, KING, WCAO, KBEQ, KLUE, KTFX, KCBQ, K100, WJON, KKOA, KFYR, KJRB, WPRO-FM, WAVZ, WRFC, WCGQ, WBBQ, WAAY, WSGA, WGSV, WFLB, WBSR, WAUG.

Peter Brown (Drive/TK) "Dance With Me." This song which is now #5 on the r&b chart crossed over this week with adds at WZZP, WMET, KSLQ, and WNOE. It is already on 99X, CKLW, KSLQ, KRBE.

#### Nazareth, Jay Ferguson Rock With Precision In Los Angeles

■ LOS ANGELES—Beckoning to its fans to join the ranks of rock n'roll's hard rock elite, Nazareth's (A&M) recent date at the Santa Monica Civic fulfilled the expectations of its following. Their music, played with energy but also with control and combined with a sophisticated light and special effects show, attempts the hard rock expertise of Aerosmith within the concert format of Kiss. Moving with ease from strong and powerful rock to folk-flavored acoustic guitar, the one-time hit single "Love Hurts" typifies the depth and variety the group offers its audience. By including songs by artists of the caliber of Randy Newman in its repertoire, the band showed that it is not to be labeled as merely another Aerosmith look-alike.

Nazareth's set was slowed a bit by lead singer Dan McCafferty's back injury, which forced him to remain seated throughout the Nevertheless. McCafshow. ferty's vocals were strong, varied and controlled. Lead guitarist Manny Charlton more than adequately complemented McCafferty on electric and acoustic guitars, while drummer Darrell Sweet and bassist Pete Agnew held a steady rhythmic pattern throughout. The use of smoke and mirrors as well as intricate light techniques was a bit dated, but the band did not let the stage show overshadow its music. All in all, Nazareth put on an invigorating performance.

Jay Ferguson

Opening the show was Elektra/Asylum's Jay Ferguson. Ferguson's keyboard work, vocals and harmonies were all executed with precision. The best of his

show was the autobiographical "All Alone in the End Zone," wherein Ferguson details his experiences in the music business and the struggles of going it alone. Ferguson, formerly of Spirit and Jo Jo Gunne, highlighted his set with the title track and hit single from his latest album, "Thunder Island." He plays and sings with style and vigor, and even attempts a hard rock image with a heavy metal work-out that radically shifted the tone of the set from a country rock sound to a more intense appeal. Ferguson's use of synthesizers, his piano work and his professional stage presence endeared him to the near capacity audience, who called him back from an encore of the lively "Medicated Brew." Ferguson was very well received; it is hoped that he'll continue to exemplify the same musical sensibilities in the future.

Orly Kroh

#### **CBS Taps Shepard**

■ NEW YORK — Arnold Levine, vice president, advertising creative services, CBS Records, has announced the appointment of Carolee Shepard to copy director, advertising creative services, CBS Records.

In her new position, Ms. Shepard will be responsible for directing all advertising copy concepts in all media for product on the Columbia, Epic, Portrait and Associated Labels. She will report directly to Levine.

Ms. Shepard has spent her last 10 years working for major agencies including Ogilvy & Mather, Shaller-Rubin, Erwin Wassey and, most recently, Norman, Craig & Kummel.

#### **EMI-America Inks Johnson**



EMI America Records, Inc. has signed singer-guitarist Michael Johnson to a long-term recording contract. Johnson's first single, "Bluer Than Blue," was shipped last week and is the first release on the EMI America label. Pictured here at the signing are, seated, from left: Keith Christiansen, Johnson's manager; Jim Mazza, president and chief operating officer of EMI America; Michael Johnson, and Don Grierson, vice president, a&r. Standing, from left, are: J. J. Jordan, director of promotion; Bill Straw, director of business affairs, and Jim Golden and Bill Taut, representatives of the artist's negotiating firm.

#### Dan & Coley Date



Shown backstage at L.A.'s Roxy recently are, from left: Atlantic west coast a&r director John David Kalodner, England Dan & John Ford Coley's manager Susan Joseph, John Ford Coley, Big Tree Records west coast general manager Mardi Nehrbass, KHJ program director John Sebastian, England Dan.

#### New York, N.Y.

(Continued from page 16)

new group seeking to establish itself here. Cafe Jacques has likewise done well in England where they have earned favorable reviews with moderate sales but have failed to make any real impact on the chart. According to the group's manager, **Bruce Findlay**, a respected figure in the British music industry with his own retail fleet of stores in addition to the small Zoom record label, the group's financial position (or lack thereof) prohibits a U.S. tour until its next album is released in either August or September. In the meantime, the band will record its second album with producer **Rupert Hine** and rehearse its material in order to be "better prepared for America."

Findlay's chain of seven Bruce's record shops are dotted throughout Scotland and have been responsible for getting the word out about Cafe Jacques. His original store opened ten years ago, specializing in underground records and American imports. Today, he claims that he sells "MOR things like ABBA as well as rock and new wave. Our store in Edinburgh is very much like a new wave shop," he says, "but when I say new wave I mean anything that's new on the pop scene." Findlay's Zoom label has released singles by groups like PVC2, the Valves and most recently, the Zones who stand to have a

new wave hit with "Stuck With You."

A CORRECTION, OF SORTS: In last week's edition of Record World one of your New York, N.Y. columnists wrote a concert review of Joe Ely and Tony Joe White at the Other End. In that review White's appearance was referred to as "virtually unadvertised" and it was also noted that "White . . . apparently has no label now." Well, all of the above was true then but is inoperative now, we are glad to say. Paul Colby, owner of the Other End (and once immortalized in these pages as "The Mike Todd of Bleecker Street") called last week to tell us that White's appearance was "virtually unadvertised" because it was a last-minute addition to the bill as a favor to White so that he could showcase his songs for some Arista executives. Pleased with what they saw, these same Arista executives were on the mark with a recording contract for White. To that we say good move; to White we say congratulations; and to Colby we say no slur intended.

DELBERT McCLINTON NEWS: **Delbert McClinton**, whom we assume is still working on the masterpiece he referred to in the March 25 New York, N.Y., entitled "Can't Get Up Enough To Get Down Anymore," has been touring heavily throughout the northeastern U.S. lately, and landed in Boston last week for an engagement at a small nitery known as Jonathan Swift's. On opening night McClinton and band were halfway into their first set when a fuse blew, promptly dousing all the lights in the house. Never missing a lick, the band went right into a **Bo Diddley** tune and followed it up with one of their original tunes before taking a break. "The feelin' was just real good," said McClinton, when asked why he kept on playing in the dark, "so we didn't think we should stop."

SOFTBALL NEWS OR, HELLO SCREWHEADS IT'S THAT TIME OF YEAR AGAIN: The Record World Flashmakers' first unofficial practice of the season took place a week ago Sunday with a record turnout of five players on hand to limber up. Conspicuous by his absence: ace hurler Howard "Ol' Ragarm" Levitt, the first official inductee to the Flashmakers Hall of Fame, who became the first official holdout in Flashmakers history. What the hell does he want? "Higher pay and shorter hours," demands Levitt, who has pitched in three games in

three seasons.

PAUL JOHNSON A Gentle Man.



# 1©1 THE ALBUM CHART 15©

APRIL 15,		1978
APR. 15	APR. 8	
101	99	ELVIS IN CONCERT ELVIS PRESLEY/RCA APL2 2587
102	104	THE PATH RALPH MacDONALD/Marlin 2210 (TK)
103	110	RAINBOW SEEKER JOE SAMPLE/ABC AA 1050
104	116	SOME THINGS DON'T COME EASY ENGLAND DAN &
UV-	110	JOHN FORD COLEY/Big Tree BT 76006 (Atlantic)
105	107	SAY IT WITH SILENCE HUBERT LAWS/Columbia JC 35022
106	113	BURCHFIELD NINES MICHAEL FRANKS/Warner Bros. BSK 3167
107	100	ONCE UPON A DREAM ENCHANTMENT/Roadshow RS LA
		811G (UA)
108	108	THEIR GREATEST HITS: 1971-1975 EAGLES/Asylum 6E 105
109	111	VOYAGER DEXTER WANSEL/Phila. Intl. JZ 34985 (CBS)
110	120	HE WALKS BESIDE ME ELVIS PRESLEY/RCA AFL1 2772
111	109	WHITE HOT ANGEL/Casablanca NBLP 7085
112	98	SAFETY IN NUMBERS CRACK THE SKY/Lifesong JZ 35041 (CBS)
113	103	ATTENTION SHOPPERS STARZ/Capitol ST 11730
114	117	THE MAD HATTER CHICK COREA/Polydor PD 1 6130
115	106	GREATEST HITS LINDA RONSTADT/Asylum 6E 106
116	105	HERE YOU COME AGAIN DOLLY PARTON/RCA AFL1 2544
117	96	DOWN TWO, THEN LEFT BOZ SCAGGS/Columbia JC 34729
118		MAGIC FLOATERS/ABC AA 1047
119		LOVELAND LONNIE LISTON SMITH/Columbia JC 35332
120	101	WATCH MANFRED MANN'S EARTH BAND/Warner Bros.
		BSK 3157
121	131	LINES CHARLIE/Janus JXS 7036
122	123	MACHO MAN VILLAGE PEOPLE/Casablanca NBLP 7096
123	127	RUBICON/20th Century T 552
124		LEVEL HEADED SWEET/Capitol SKAO 11744
125	137	WE CAME TO PLAY TOWER OF POWER/Columbia JC 34906
126	139	AMERICAN HOT WAX (ORIGINAL SOUNDTRACK)/A&M SP 6500
127	90	STARLIGHT DANCER KAYAK/Janus JXS 7034
128	_	KAYA BOB MARLEY & THE WAILERS/Island ILPS 9517
129	114	LEIF GARRETT/Atlantic SD 19152
130	135	THIS ONE'S FOR YOU BARRY MANILOW/Arista AB 4164
131	121	PART 3 KC & THE SUNSHINE BAND/TK 605
132	112	TOO HOT TO HANDLE HEATWAVE/Epic PE 34761
133	_	SHOWDOWN ISLEY BROS./T-Neck JZ 34930 (CBS)
134	118	PUTTING IT STRAIGHT PAT TRAVERS/Polydor PD 1 6121
135	124	SEND IT ASHFORD & SIMPSON/Warner Bros. BS 3088
136	136	THE DAISY DILLMAN BAND/United Artists UA LA 838
137	_	ROCKY HORROR SHOW (ORIGINAL SOUNDTRACK)/Ode OSY 21653
138	140	RIDING HIGH FAZE-O/She SH 740 (Atlantic)
139	141	LIVE FRANK MARINO & MAHOGANY RUSH/Columbia JC 35257
140	143	EASTER ISLAND KRIS KRISTOFFERSON/Columbia JZ 35310
141	115	ALL THIS AND HEAVEN TOO ANDREW GOLD/Asylum 6E 116
142	144	THERE'S NO GOOD IN GOODBYE MANHATTANS/Columbia
		JC 35252
143	147	SINGER OF SONGS—TELLER OF TALES PAUL DAVIS/
		Bang BLP 410
144	125	GREATEST HITS, VOL. II ELTON JOHN/MCA 3027
145	148	JUST FAMILY DEE DEE BRIDGEWATER/Elektra 6E 117
146		STREET HASSLE LOU REED/Arista AB 4169
147	133	KARLA BONOFF/Columbia PC 34672
		•
148	119	GALAXY WAR/MCA 3030
149	_	EVERYTIME TWO FOOLS COLLIDE KENNY ROGERS & DOTTIE
		WEST/United Artists LA 864 H
150	122	ANYTIME ANYWHERE RITA COOLIDGE/A&M SP 4616

# **151-200 ALBUM CHART**

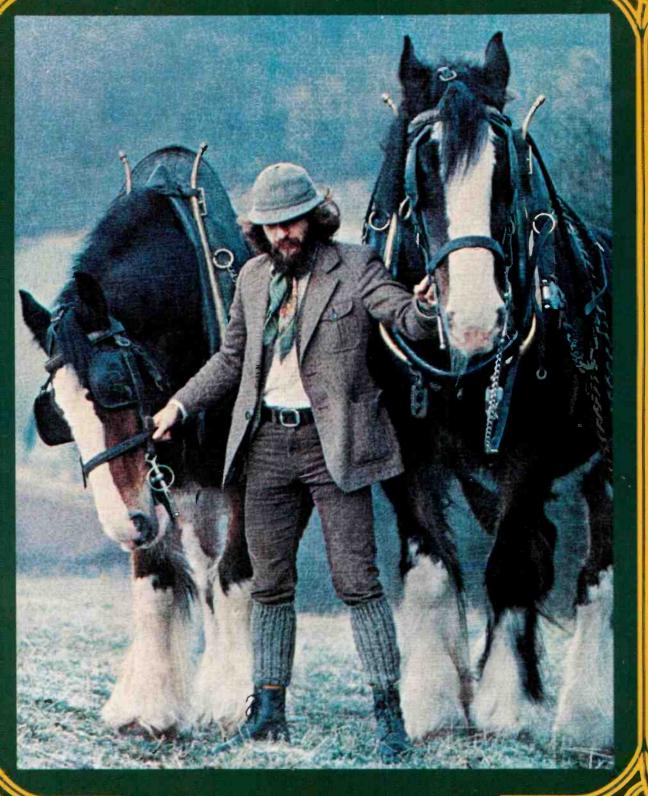
151	NOT SHY WALTER EGAN/Columbia JC 35077	174	LET ME PARTY WITH YOU BUNNY SIGLER/Gold Mind GZS 7502
152	FUNK IN A MASON JAR HARVEY		(Salsoul)
	MASON/Arista AB 4157	175	MEL BROOKS' GREATEST HITS/
153	A SONG FOR ALL SEASONS		Asylum 5E 501
	RENAISSANCE/Sire SAK 6049	176	LOVE BREEZE SMOKEY ROBINSON/
	(WB)		Tamla T7 359R1 (Motown)
154	BURNING THE BALLROOM DOWN	177	DOUBLE DOSE HOT TUNA/Grunt
	AMAZING RHYTHM ACES/ABC		CYL2 2545 (RCA)
	AA 1063	178	LOVE WILL FIND A WAY PHAROAH
155	FRESH FISH SPECIAL ROBERT		SANDERS/Arista 4161
	GORDON WITH LINK WRAY/	179	DISCO INFERNO THE TRAMMPS/
	Private Stock PS 7008 LENNY WHITE PRESENTS		Atlantic SD 18211 VOYAGE/Marlin 2213 (TK)
1 30	ADVENTURES OF ASTRAL		CENTRAL HEATING HEATWAVE/
	PIRATES/Elektra 6E 121	101	Epic JE 35260
157	CATS UNDER THE STARS JERRY	182	PLEASURE PRINCIPLE PARLET/
3,	GARCIA BAND/Arista AB 4160	102	Casablanca NBLP 7094
158	SOUTHERN WINDS MARIA	183	ERUPTION/Ariola SW 50033
	MULDAUR/Warner Bros. BSK		MOTION ALLEN TOUSSAINT/
	3162		Warner Bros, BSK 3142
159	A STAR IS BORN (ORIGINAL	185	SUNBURN SUN/Capital ST 11723
	SOUNDTRACKI/Columbia JS	186	LOVE ISLAND DEODATO/
	34403		Warner Bros, BSK 3132
160	INNER VOICES McCOY TYNER/	187	STAINED CLASS JUDAS PRIEST/
	Milestone M 9079 (Fantasy)		Columbia JC 35296
161	MAMA LET HIM PLAY DOUCETTE/	188	JAM/1980's JAMES BROWN/
	Mushroom MRS 5009		Polydor PD 1 6140
62	SPINOZZA DAVID SPINOZZA/	189	CITY TO CITY GERRY RAFFERTY/
49	A&M SP 4677		United Artists UA LA 840 BERKSHIRE WHA-KOO/ABC
03	JOHNNY PAYCHECK/Epic	170	AA 1043
	KE 35045	101	DEER WAN KENNY WHEELER/
64	96° IN THE SHADE THIRD WORLD/	'''	ECM 1 1102 (Polydor)
	Island ILPS 9443	192	ROOT BOY SLIM & THE SEX CHANG
65	THE GODZ/Millennium 8003		BAND WITH THE ROOTETTES/
	(Casablanca)		Warner Bros. BSK 3167
66	NIGEL OLSSON/Columbia JC 35048	193	DREAMBOAT ANNIE HEART/
67	STRIKER/Arista AB 4165		Mushroom MRS 5005
68	COME INTO MY HEART USA-	194	BACK TO BACK BAD BOY/
	EUROPEAN CONNECTION/		United Artists UA LA 869 H
	Marlin 2212 (TK)	195	ROMEO & JULIET ALEC R.
69	ONE-EYED JACK GARLAND		COSTANDINOS & THE SYNCOPHONIC ORCHESTRA/
	JEFFREYS/A&M SP 4681		Casablanca NBLP 7086
70	TUXEDO JUNCTION/Butterfly Fly	104	ROUND THE BACK CAFE JACQUES/
	007	.,,	Columbia JC 35294
171	ARCHIVES RUSH/Mercury SRM 3	197	I HAD TO FALL IN LOVE JEAN
	9200		TERRELL/A&M SP 4676
72	THAT'S WHAT SHE SAID FLORA	198	ACTING UP MARLENA SHAW/
,,2	PURIM/Milestone M 9081		Columbia JC 35073
	(Fantasy)	199	PURE POP FOR NOW PEOPLE NICK
72	SWEET BOTTOM/Sweet Bottom		LOWE/Columbia JC 35329
	SB 10177	200	SPECIAL DELIVERY 38 SPECIAL/
	35 131//	'	A&M SP 4684

nbia	174 LET ME PARTY WITH YOU BUNNY
	SIGLER/Gold Mind GZS 7502
Υ	(Salsoul)
	175 MEL BROOKS' GREATEST HITS/
	Asylum 5E 501
9	176 LOVE BREEZE SMOKEY ROBINSON/
	Tamla T7 359R1 (Motown)
VN	177 DOUBLE DOSE HOT TUNA/Grunt
BC	CYL2 2545 (RCA)
	178 LOVE WILL FIND A WAY PHAROAH
,	SANDERS/Arista 4161
/	179 DISCO INFERNO THE TRAMMPS/
	Atlantic SD 18211
	180 VOYAGE/Marlin 2213 (TK)
	181 CENTRAL HEATING HEATWAVE/
	Epic JE 35260
	182 PLEASURE PRINCIPLE PARLET/ Casablanca NBLP 7094
60	183 ERUPTION/Ariola SW 50033
	184 MOTION ALLEN TOUSSAINT/
•	Warner Bros. BSK 3142
	185 SUNBURN SUN/Capital ST 11723
	186 LOVE ISLAND DEODATO/
	Warner Bros. BSK 3132
•	187 STAINED CLASS JUDAS PRIEST/
	Columbia JC 35296
Γ <b>Ε</b> /	188 JAM/1980's JAMES BROWN/
	Polydor PD 1 6140
	189 CITY TO CITY GERRY RAFFERTY/
	United Artists UA LA 840
	190 BERKSHIRE WHA-KOO/ABC
	AA 1043
	191 DEER WAN KENNY WHEELER/
LD/	ECM 1 1102 (Polydor)
	192 ROOT BOY SLIM & THE SEX CHANG
	BAND WITH THE ROOTETTES/
	Warner Bros. BSK 3167
5048	193 DREAMBOAT ANNIE HEART/
	Mushroom MRS 5005
	194 BACK TO BACK BAD BOY/
	United Artists UA LA 869 H
	195 ROMEO & JULIET ALEC R.
	COSTANDINOS & THE SYNCOPHONIC ORCHESTRA/
	Casablanca NBLP 7086
l	196 ROUND THE BACK CAFE JACQUES/
ly	Columbia JC 35294
	197 I HAD TO FALL IN LOVE JEAN
3	TERRELL/A&M SP 4676
	198 ACTING UP MARLENA SHAW/
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#### **ALBUM CROSS REFERENCE**

BA	LYNYRD SKYNYRD
DOSMITH OF	RALPH MacDONALD
GEL 111	MAHOGANY RUSH
HFORD & SIMPSON135	RALPH MacDONALD MAHOGANY RUSH CHUCK MANGIONE
GEL 111 IFORD & SIMPSON 135 ANTA RHYTHM SECTION 42 RRAGE WHITE BAND 49 Y AYERS 74	MANHATTANS
ERAGE WHITE BAND 49	BARRY MANILOW 2 44
74 AYERS 74	MANHALIANS BARRY MANILOW 2, 46, MANFRED MANN STEVE MARTIN BOB MARLEY & THE WAILERS JOHNNY MATHIS MAZE MEATLOAF STEVE MILLER BAND
BOY DELUXE 78	STEVE MARTIN
GEES	BOB MARLEY & THE WALLEDS
JRGE BENSON	JOHNNY MATHIS
NIDIE 00	MAZE
RLA BONOFF 147	MEATLOAF
RLA BONOFF 147 BY BOONE 69 DISY'S RUBBER BAND 233 STON 88	STEVE MILLER BAND
DTSY'S RUBBER BAND 23	EDDIE MONEY
STON 80	MICHAEL MURPHEY
DEE BRIDGEWATER 145	MICHAEL MURPHEY RANDY NEWMAN
DEE BRIDGEWATER 145 ER BROWN 81	OLIVIA NEWTON-JOHN
KSON BROWNE	OLIVIA NEWTON-JOHN
BO BRYSON 84	ORIGINAL SOUNDTRACK:
EXPRESS	AMERICAN HOT WAX
MY BUFFETT 36	
MFO AR	CLOSE ENCOUNTERS OF THE
NUN CASSIDY 18. 17	BOCKA HOBBOD CHOM
AUN CASSIDY	THIRD KIND  ROCKY HORROR SHOW  SATURDAY NIGHT FEVER  STAR WARS  OUTLAWS
	STAP WAPS
C CLAPTON	OUTLAWS
C CLAPTON 4 FALIE COLE 28 MMODORES 65	POREDT DALMED
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	DOLLY PARTON
CK COREA 114 1S COSTELLO 47,89 CKC THE SKY 112 JL DAVIS 143	ROBERT PALMER PARLIAMENT DOLLY PARTON PLAYER
IS COSTELLO A7. 80	NOEL BOINTER
CK THE SKY	ELVIS DOESLEY
JL DAVIS143	NOEL POINTER ELVIS PRESLEY 101, QUEEN
SY DILLMAN BAND 134	LOU DAMES
I DIAMOND 27	LOU RAWLS RAYDIO
GLES 70 109	KATUU
TH. WIND & FIRE	LOU REED
CTRIC LIGHT ORCHESTRA 24	KENNT ROGERS
ONNE ELLIMAN 95	NENNT ROGERS AND DOTTIE WEST
HANTMENT 107	LINDA KONSTADT 16,
JL DAVIS 143 SY DILIMAN BAND 136 L DIAMOND 27 SIES 79, 108 RITH WIND & FIRE 12 CTRIC LIGHT ORCHESTRA 26 DNNE ELLIMAN 85 HANTMENT 107 SIAND DAN & JOHN FORD COLEY 104 LEO 138 BERTIA FILACK 19	KENNY ROGERS KENNY ROGERS AND DOTTIE WESTLINDA RONSTADT 16, RUBICON 16, RUBISCONA KHAN
E-O 129	RUFUS/CHAKA KHAN
138	RUFUS/CHAKA KHAN THE RUTLES JOE SAMPLE SAMANTHA SANG SANTA ESMERALDA BOZ SCAGGS FA LEVEL
ETWOOD MAC	JOE SAMPLE
ATERS 118	SAMANTHA SANG
PEIGNER	SANTA ESMERALDA : 87
OMAKER 92	BOZ SCAGGS
HAEL FRANKS	
GARFINKEI 20	PAUL SIMON
GARPETT 120	PAUL SIMON LONNIE LISTON SMITH PATTI SMITH
GARRETT 129 VESIS 75	PAITI SMITH
DY GIRR 77	STARGARD
77 78 79 78 78 78 78 78 78 78 78 78 78 78 78 78	STARGARD
AYLOU HAPPIS	STEELY DAN
ID FAST EA	ROD STEWART
TWAVE 199	STYX
R ALDEDT HIGH MASSELS A	SWEET
U MITTER TOUR MAJERELA	THE STORY OF STAR WARS
V RDOe	PAT TRAVERS
B ALPERT-HUGH MASEKELA /2 N HILL 35 Y BROS. 133 FERSON STARSHIP 6 Y JOEL 6	STARGARD STARZ STEELY DAN ROD STEWART STYX SWEET THE STORY OF STAR WARS
V 1051	TOWER OF POWER
N 10th 6	STANLEY TURRENTINE
JN JOHN144	VAN HALEN
KNEY	VAN HALEN
ISAS5	VILLAGE PEOPLE
AA 127	GROVER WASHINGTON JR
A INE SUNSHINE BAND 131	WAR
AK 127 & THE SUNSHINE BAND 131 OLE KING 76	DEXTER WANSEL
· ······ ··· · · · · · · · · · · · · ·	GROVER WASHINGTON JR. WAR DEXTER WANSEL WAYLON JENNINGS & WILLIE NELSON BOB WEIR BOB WEIG
S KRISTOFFERSON140	BOB WEIR
ERT LAWS 105	
	WINGS FRANK ZAPPA WARREN ZEVON
RDON LIGHTFOOT53	FRANK ZAPPA
LE FEAT 29	WARREN ZEVON

# JETHRO TULL EHEAVY HORSES



Just one album ago, the world discovered a new and different
Ian Anderson. "Songs from the Wood" was an unquestionable success. Now, Ian Anderson has produced another musical tour of the English
countryside. Bigger and better, "Heavy Horses" explores new musical directions
in the same pastoral country. The album contains all the nuances that have
endeared Jethro Tull to millions of buyers over the years.

It's a musical journey that everyone should experience.
One that only a Jethro Tull could take you on.



# RECORDW®RLD ALBUM CHART

PRICE CODE: F - 6.98 **--** 7.98 н. - 9.98 I -- 11.98 J - 12.98 TITLE, ARTIST, Label, Number, (Distributing Label) RAYDIO/Arista AB 4163 9 G APR. 15 WKS. ON CHART 44 THE STORY OF STAR WARS (FROM THE ORIGINAL SOUNDTRACK)/20th Century T 550 17 G 1 1 SATURDAY NIGHT FEVER 45 BRING IT BACK ALIVE THE OUTLAWS/Arista AL 8300 51 н BARRY MANILOW LIVE/Arista AL 8500 42 46 BEE GEES AND VARIOUS 47 37 MY AIM IS TRUE ELVIS COSTELLO/Columbia JC 35037 14 G **ARTISTS** 48 53 BAT OUT OF HELL MEATLOAF/Epic/Cleveland Intl. PE 34974 G 18 RSO RS 2 4001 J 49 54 WARMER COMMUNICATIONS AVERAGE WHITE BANDA Atlantic SD 19162 3 G (13th Week) STAR WARS (ORIGINAL SOUNDTRACK)/20th Century 2T 50 47 н 2 EVEN NOW BARRY MANILOW/Arista AB 4164 51 52 THE ALBUM ABBA/Atlantic SD 19164 3 RUNNING ON EMPTY JACKSON BROWNE/Asylum 6E 113 3 52 56 DOUBLE FUN ROBERT PALMER/Island ILPS 9476 5 G 16 G SLOWHAND ERIC CLAPTON/RSO RS 1 3030 53 ENDLESS WIRE GORDON LIGHTFOOT/Warner Bros. BSK 4 32 POINT OF KNOW RETURN KANSAS/Kirshner JZ 34929 5 3149 12 G HERE AT LAST-BEE GEES LIVE/RSO 2 3901 46 THE STRANGER BILLY JOEL/Columbia JC 34987 55 48 CHIC/Atlantic SD 19153 15 G 28 NEWS OF THE WORLD QUEEN/Elektra 6E 112 56 59 HEAD EAST/A&M SP 4680 G 21 8 57 AJA STEELY DAN/ABC AA 1006 QUARTER MOON IN A TEN CENT TOWN EMMYLOU G 28 EARTH JEFFERSON STARSHIP/Grunt BXL1 2515 (RCA) 9 12 HARRIS/Warner Bros. BSK 3141 G 12 G 5 58 WEEKEND IN L.A. GEORGE BENSON/Warner Bros. 2WB 60 WHEN YOU HEAR LOU, YOU'VE HEARD IT ALL 10 LOU RAWLS/Phila. Intl. JZ 35036 (CBS) G 3139 J **RUMOURS** FLEETWOOD MAC/Warner Bros. BSK 3010 59 71 YOU LIGHT UP MY LIFE JOHNNY MATHIS/Columbia JC G ALL 'N ALL EARTH, WIND & FIRE/Columbia JC 34905 12 11 G 35259 G 20 13 13 THE GRAND ILLUSION STYX/A&M SP 4637 60 49 CATS ON THE COAST SEA LEVEL/Capricorn CPN 0198 G 38 G 12 14 LET'S GET SMALL STEVE MARTIN/Warner Bros. BSK 3090 14 62 FOOT LOOSE & FANCY FREE ROD STEWART/Warner Bros. G 29 10 YEARS OF GOLD KENNY ROGERS/United Artists UA LA 62 66 BSK 3092 22 G 15 DOUBLE LIVE GONZO! TED NUGENT/Epic KE 35069 G 835 H 10 10 63 57 16 16 SIMPLE DREAMS LINDA RONSTADT/Asylum 6E 104 HEAVEN HELP THE FOOL BOB WEIR/Arista AB 4155 G 10 G 31 17 18 SHAUN CASSIDY/Warner/Curb BS 3067 (WB) 64 55 CLOSE ENCOUNTERS OF THE THIRD KIND (ORIGINAL 42 F BORN LATE SHAUN CASSIDY/Warner/Curb BSK 3126 (WB) 21 SOUNDTRACK}/Arista AL 9500 18 17 G 16 19 20 65 63 COMMODORES LIVE/Motown M9 984A2 BLUE LIGHTS IN THE BASEMENT ROBERTA FLACK/Atlantic 24 EDDIE MONEY/Columbia PC 34909 66 70 SD 19149 14 G 67 72 THE RUTLES/Warner Bros. HS 3151 2 X 68 65 LITTLE CRIMINALS RANDY NEWMAN/Warner Bros. BSK G 3079 26 LONDON TOWN 69 YOU LIGHT UP MY LIFE DEBBY BOONE/Warner/Curb BS CHARTMAKER OF THE WEEK 25 3118 (WB) 70 FOREIGNER/Atlantic SD 19109 G 55 20 LONDON TOWN 71 64 PLAYER/RSO RS 1 3026 G 13 72 HERB ALPERT-HUGH MASEKELA/Horizon SP 728 (A&M) G 9 WINGS 73 WHAT DO YOU WANT FROM LIVE THE TUBES/A&M SP 7 н 6003 Capitol SW 11777 G LET'S DO IT ROY AYERS/Polydor PD 1 6126 5 75 .... AND THEN THERE WERE THREE GENESIS/Atlantic SD 19173 1 G 84 HER GREATEST HITS CAROLE KING/Epic/Ode JE 34967 3 G STREET PLAYER RUFUS/CHAKA KHAN/ABC AA1049 22 10 G FLOWING RIVERS ANDY GIBB/RSO RS 1 3019 82 G 22 21 FUNKENTELECHY VS THE PLACEBO SYNDROME 78 78 DRASTIC PLASTIC BE BOP DELUXE/Harvest SW 11750 PARLIAMENT/Casablanca NBLP 7034 18 G G (Capitol) 23 BOOTSY? PLAYER OF THE YEAR BOOTSY'S RUBBER BAND/ HOTEL CALIFORNIA EAGLES/Asylum 6E 103 69 G Warner Bros. BSK 3093 80 81 BOSTON/Epic JE 34188 G STREET SURVIVORS LYNYRD SKYNYRD/MCA 3029 24 G 81 76 FANTASY LOVE AFFAIR PETER BROWN/Drive 104 (TK) G 25 24 WAYLON & WILLIE WAYLON JENNINGS & WILLIE NELSON/ ZAPPA IN NEW YORK FRANK ZAPPA/DiscReet 2D 2290 82 RCA AFL1 2686 G 2 26 OUT OF THE BLUE ELO/Jet JTLA 823 L2 (JA) 91 FOTOMAKER/Atlantic SD 19165 83 3 G 27 I'M GLAD YOU'RE HERE WITH ME TONIGHT NEIL 26 PEABO PEABO BRYSON/Capitol ST 11729 86 DIAMOND/Columbia JC 34990 G 85 88 NIGHT FLIGHT YVONNE ELLIMAN/RSO RS 1 3031 28 THANKFUL NATALIE COLE/Capitol SW 11708 G 19 86 BOOK OF DREAMS STEVE MILLER BAND/Capitol SO 11630 47 G 75 29 WAITING FOR COLUMBUS LITTLE FEAT/Warner Bros. 31 87 THE HOUSE OF THE RISING SUN SANTA ESMERALDA/ 2BS 3140 Н Casablanca NBLP 7088 30 25 WATERMARK ART GARFUNKEL/Columbia JC 34975 12 G 88 WE ALL KNOW WHO WE ARE CAMEO/Chocolate City 31 33 INFINITY JOURNEY/Columbia JC 34912 G 11 CCLP 2004 (Casablanca) 7 G 32 34 STARGARD/MCA 2321 EXCITABLE BOY WARREN ZEVON/Asylum 6E 118 33 38 THIS YEARS MODEL ELVIS COSTELLO/Columbia JC 35331 G G 8 90 95 PLASTIC LETTERS BLONDIE/Chrysalis CHR 1168 G GOLDEN TIME OF DAY MAZE FEATURING FRANKIE 91 92 WEST SIDE HIGHWAY STANLEY TURRENTINE/Fantasy 9548 G BEVERLY/Capitol ST 11710 G LIVE AT THE BIJOU GROVER WASHINGTON, JR./Kudu 92 74 28 LONGER FUSE DAN HILL/20th Century T 547 16 KUX 3637 (Motown) G 36 SON OF A SON OF A SAILOR JIMMY BUFFETT/ABC AA 93 84 EASTER PATTI SMITH/Arista AB 4171 128 G 1046 2 G HOLD ON NOEL POINTER/United Artists UA LA 848 H 87 6 G 37 FRENCH KISS BOB WELCH/Capitol ST 11663 28 G 95 61 DRAW THE LINE AEROSMITH/Columbia JC 34856 17 G 38 35 KISS ALIVE II/Casablanca NBLP 7076 22 OLIVIA NEWTON-JOHN'S GREATEST HITS/MCA 3028 96 39 85 24 G 43 EMOTION SAMANTHA SANG/Private Stock PS 7009 6 G 97 GREATEST HITS, ETC. PAUL SIMON/Columbia JC 35032 G 93 21 40 45 VAN HALEN/Warner Bros. BSK 3075 G 6 DON'T LET ME BE MISUNDERSTOOD SANTA ESMERALDA/ 98 41 46 FEELS SO GOOD CHUCK MANGIONE/A&M SP 4658 G 24 Casablanca NBLP 7080 16 G 50 CHAMPAGNE JAM ATLANTA RHYTHM SECTION/Polydor SHOUT! BT EXPRESS/Columbia JC 37078 97 G G 3 PD 1 6134 100 102 LONEWOLF MICHAEL MURPHEY/Epic JE 35013 1 G

# RECORDWORLD RETAIL REPORT

A survey of NEW product sales listed alphabetically in the nation's leading retail outlets

#### SALESMAKER OF THE WEEK LONDON TOWN



LONDON TOWN WINGS Capitol

#### TOP SALES

LONDON TOWN-Wings-

SON OF A SON OF A SAILOR— Jimmy Buffett—ABC EARTH-Jefferson Starship-

#### CAMELOT/NATIONAL

BAT OUT OF HELL-Meatloof-Epic/Cleve. Intl.
CHAMPAGNE JAM—Atlanta

Rhythm Section—Polydor

EARTH—Jefferson Starship—Grunt **EMOTION**—Samantha Sang— Private Stock
EVEN NOW—Barry Manilow

Arista
RUNNING ON EMPTY—Jackson

Browne—Asylum
SATURDAY NIGHT FEVER—RSO

(Soundtrack)
SON OF A SON OF A SAILOR— Jimmy Buffett—
THE RUTLES—WB
VAN HALEN—WB

#### DISC/NATIONAL

BOOTSY? PLAYER OF THE YEAR-Bootsy's Rubber Band—WB
BRING IT BACK ALIVE—Outlaws-

Arista
CHAMPAGNE JAM—Atlanta
Rhythm Section—Polydor
EARTH—Jefferson Starship—Grunt
HEAD EAST—A&M
SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC

STARGARD—MCA

VAN HALEN—WB

WAITING FOR COLUMBUS—Little

YOU LIGHT UP MY LIFE-Johnny

#### HANDLEMAN/NATIONAL

BAT OUT OF HELL-Meatloof-Epic/Cleve. Intl.

BRING IT BACK ALIVE—Outlaws—

DOUBLE FUN—Robert Palmer—

EASTER ISLAND—Kris Kristofferson

EVERY TIME TWO FOOLS COLLIDE Kenny Rogers & Dottie

HER GREATEST HITS-Carole King MAGAZINE Heart Mushroo

SOME THINGS DON'T COME EASY
—England Dan & John Ford Coley—Big Tree
SON OF A SON OF A SAILOR—

Jimmy Buffett— VAN HALEN—WB

#### KORVETTES/NATIONAL

AMERICAN HOT WAX-A&M BAT OUT OF HELL-Meatloaf-

Epic/Cleve. Intl.

DOUBLE FUN—Robert Palmer—

EMOTION—Samantha Sang— Private Stock

EXCITABLE BOY—Warren Zevon—

Asylum
INFINITY—Journey—Col
LONDON TOWN—Wings—Capi
SON OF A SON OF A SAILOR—
Jimmy Buffett—ABC
TRAMMPS III—Atlantic -Capitol

YOU LIGHT UP MY LIFE-Johnny

#### MUSICLAND/NATIONAL

AMERICAN HOT WAX-A&M (Soundtrack)
BRING IT BACK ALIVE—Outlaws—

CHAMPAGNE IAM-Atlanta Rhythm Section—Polydor
EVERY TIME TWO FOOLS COLLIDE

—Kenny Rogers & Dottie West

EXCITABLE BOY-Warren Zevon-

HER GREATEST HITS—Carole King PAYDIO-Arista

SON OF A SON OF A SAILOR—
Jimmy Buffett—ABC
WARMER COMMUNICATIONS—

Average White Band—Atlantic
YOU LIGHT UP MY LIFE—Johnny

#### RECORD BAR/NATIONAL

ARCHIVES—Rush—Mercury
CATS UNDER THE STARS—Jerry Garcia Band—Arista
FOTOMAKER—Atlantic

KAYA-Bob Marley & the Wailers

LET'S DO IT—Roy Ayers—Polydor LONDON TOWN—Wings—Capital LOVELAND—Lonnie Liston Smith— SOME THINGS DON'T COME EASY

—England Dan & John Ford
Coley—Big Tree
SON OF A SON OF A SAILOR—

WE CAME TO PLAY—Tower of

#### KING KAROL/NEW YORK

BAT OUT OF HELL-Meatloaf-Epic/Cleve. Intl. EARTH—Jefferson Starship—Grunt EASTER—Patti Smith—Arista EVEN NOW—Barry Manilow

Arista
GRAND ILLUSION—Styx—A&M
PLASTIC LETTERS—Blondie— SATURDAY NIGHT FEVER-RSO

(Soundtrack)
SLOWHAND—Eric Clapton—RSO
THE STRANGER—Billy Joel—Col VOYAGE—Marlin

#### RECORD WORLD-TSS STORES/NEW YORK

AMERICAN HOT WAX-A&M (Soundtrack)

(Soundtrack)
EARTH—Jefferson Starship—Grunt
EMOTION—Samantha Sang—
Privote Stock
FOTOMAKER—Atlantic
LONDON TOWN—Wings—Copital
ONE-YED JACK—Garland Jeffreys
Assam

NOT SHY—Walter Egan—Col THIS YEARS MODEL—Elvis Costello

YOU LIGHT UP MY LIFE-Johnny ZAPPA IN NEW YORK—Frank
Zappa—DiscReet

#### SAM GOODY/EAST COAST

AMERICAN HOT WAX-A&M (Soundtrack)
AN THEN THERE WERE THREE Genesis—Atlantic
BAT OUT OF HELL—Meatloaf—

Epic/Cleve. Intl.

DOUBLE DOSE—Hat Tuna—Grunt EARTH—Jefferson Starship—Grunt EASTER—Patti Smith—Arista LONDON TOWN—Wings—Capitol

RAYDIO—Aristo
SOME THINGS DON'T COME EASY -England Dan & John Ford Coley-Big Tree THIS YEARS MODEL-Elvis Costello

#### STRAWBERRIES/BOSTON

AMERICAN HOT WAX-A&M CENTRAL HEATING-Heatwave--Jefferson Starship-Grunt EMOTION—Somentha Sang— Private Stock MAGIC—Floaters—ABC

NIGHT FLIGHT—Yvonne Elliman—

SHOWDOWN—Isley Brothers— THE PATH—Ralph McDanald—TK
THIS YEARS MODEL—Elvis Castello

WHITE HOT-Angel-Casablanca

#### WAXIE MAXIE/

WASH., D.C.
BLACK BEN THE BLACKSMITH— Richard Pryor—Laff
CENTRAL HEATING—Heatwave

Epic
EARTH—Jefferson Starship—Grunt
1ST CUBA GOODING ALBUM—
Cuba Gooding—Motown
LETTA—Letta Mbulu—A&M
LONDON TOWN—Wings—Capitol
RIDING HIGH—Faze-O—SHE SHOWDOWN—Isley Brothers— T-Neck STARGARD—MCA WARMER COMMUNICATIONS—

Average White Band-

#### FOR THE RECORD/

BALTIMORE BLACK BEN THE BLACKSMITH—

Richard Pryor—Laff
CENTRAL HEATING—Heatwave—

LONDON TOWN—Wings—Capitol
LOVE WILL FIND A WAY—Pharoah Sanders—Arista
PLEASURE PRINCIPLE—Parlet—

RIDING HIGH—Faze-O—SHE SHOWDOWN—Isley Brothers—

T-Neck
WARMER COMMUNICATIONS

WE ALL KNOW WHO WE ARE-YOU LIGHT UP MY LIFE—Johnny

#### FATHERS & SUNS/

#### MIDWEST

AND THEN THERE WERE THREE-Genesis—Atlantic

BRING IT BACK ALIVE—Outlaws—

EDDIE MONEY—Col
HEAD EAST—A&M
KAYA—Bob Marley & the Wailers

\_Island IONDON TOWN—Wings—Capital LOVELAND—Lonnie Liston Smith

Col MANNEQUIN—Mark Jordan—WB SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC
THIS YEARS MODEL—Elvis Costello

#### MUSIC STOP/DETROIT

AND THEN THERE WERE THREE-Genesis—Atlantic

EASTER—Patti Smith—Arista
HER GREATEST HITS—Carole King

LONDON TOWN—Wings—Capital SHOWDOWN—Isley Brothers—

SOME THINGS DON'T COME EASY —England Dan & John Ford Coley—Big Tree SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC STREET HASSLE—Lou Reed—Arista THE GODZ—Millennium
WHITE HOT—Angel—Casablanca

#### RECORD REVOLUTION/ CLEVELAND AND THEN THERE WERE THREE—

Genesis—Atlantic
DOUBLE DOSE—Robert Palmer-

EASTER—Patti Smith—Aristo

EASTER—Path Smith—Aristo
KAYA—Bob Marley & the Wailers
—Island
LONDON TOWN—Wings—Capitol
ONE-EYED JACK—Garland Jeffreys

—A&M
PEG LEG—Ron Corter—Milestone
PURE POP FOR NOW PEOPLE— Nick Lowe—Col
THIS YEARS MODEL—Elvis Costello

TWIN HOUSE—Larry Coryell-Philip
Catherine—Elektro

CHICAGO BOOTSY? PLAYER OF THE YEAR-Rootsy's Rubber Band—WB

American Radio History Com

SOUND UNLIMITED

BRING IT BACK ALIVE-Outlaws-CATS ON THE COAST—Sea Level

EXCITABLE BOY—Warren Zevon—

FEELS SO GOOD—Chuck Mangione —A&M
INFINITY—Journey—Col
HEAD EAST—A&M

PLASTIC LETTERS—Blondie— Chrysalis VAN HALEN—WB WEEKEND IN L.A.—George Benson

RADIO DOCTORS/

MILWAUKEE

AND THEN THERE WERE THREE Genesis—Atlantic

IF THAT'S THE WAY YOU WANT IT

-Big Tree LOVELAND—Lonnie Liston Smith-

Col
LONDON TOWN—Wings—Capitol
PEG LEG—Ron Carter—Milestone
RUNNING ON EMPTY—Jackson

Browne—Asylum
SERPENTINE FIRE—Mark Colby— Col/Tappan Zee
SPECIAL DELIVERY—38 Special—.

THIS YEARS MODEL—Elvis Costello WE CAME TO PLAY—Tower of

#### LIEBERMAN/MINNEAPOLIS

BRING IT BACK ALIVE-Outlaws-

Arista
BURNING THE BALLROOM DOWN —Amazing Rhythm Aces— CHAMPAGNE JAM—Atlanta Rhythm Section—Polydor
EARTH—Jefferson Starship—Gruf
EASTER—Patti Smith—Arista
EXCITABLE BOY—Warren Zevon— –Grun∜

FEELS SO GOOD—Chuck Mangione

—A&M
LONDON TOWN—Wings—Capital
SON OF A SON OF A SAILOR—
Jimmy Buffett—ABC
ZAPPA IN NEW YORK—Frank

#### POPLAR TUNES/MEMPHIS

AMERICAN HOT WAX-A&M (Soundtrack)

EARTH—Jeffers

EARTH—Jefferson Starship—Grunt
EXCITABLE BOY—Warren Zevon— Asylum
LONDON TOWN—Wings—Capitol
REACHING FOR THE SKY—Peabo

Bryson—Capital
SHOWDOWN—Isley Brothers— SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC
VOYAGE—Marlin
WE ALL KNOW WHO WE ARE— ZAPPA IN NEW YORK—Fronk

#### MUSHROOM/ NEW ORLEANS

CITY TO CITY—Gerry Rafferty—UA LONDON TOWN—Wings—Capitol MOTION—Alan Toussaint—WB PLASTIC LETTERS—Blondie—

Chrysolis
PURE POP FOR NOW PEOPLE— Nick Lowe—Col SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC
SPINOZZA—David Spinozza—A&M
THE RUTLES—WB THE RUTLES—WB
THIS YEARS MODEL—Elvis Costello

YOU LIGHT UP MY LIFE-Johnny

#### DAVEY'S/SOUTH

ALL THIS & HEAVEN TOO-Andrew Gold-Asylum CHAMPAGNE JAM-Atlanta

Rhythm Section-Polydor EARTH-Jefferson Starship-Grunt EMOTION—Samantha Sang-Private Stock LONEWOLF-Michael Murphey-

RAYDIO-Arista

STAINED CLASS-Judas Priest-

STARGARD—MCA STARLIGHT DANCER—Kayak—

Janus
WARMER COMMUNICATIONS— Average White Band—Atlantic

#### SOUND TOWN/DALLAS

CHAMPAGNE JAM-Atlanta Rhythm Section—Polydor

DOUBLE FUN—Robert Palmer—

Island
EARTH—Jefferson Starship—Grunt
GOIN' BANANAS—Side Effect—

Fantasy
HEAVEN HELP THE FOOL-Bob

Weir—Arista
JOURNEY TO THE LIGHT— Brainstorm—Col MANORISMS—Wet Willie—Epic -MCA THUNDER ISLAND—Jay Ferguson

-Asylum
VAN HALEN-WB

#### INDEPENDENT RECORDS/ DENVER

AND THEN THERE WERE THREE-BURNING THE BALLROOM DOWN

—Amazing Rhythm Aces—ABC
CHAMPAGNE JAM—Atlanta CHAMPAGNE JAM—Atlanta
Rhythm Section—Polydor
LONDON TOWN—Wings—Capito
NOT SHY—Walter Egan—Col
ROTATION—Tim Weissberg—UA
SOME THINGS DON'T COME EASY

-England Dan & John Ford Caley—Big Tree
SON OF A SON OF A SAILOR—

Jimmy Buffett—ABC

SPECIAL DELIVERY—38 Special— WEST SIDE HIGHWAY—Stanley

#### CIRCLES/ARIZONA

AND THEN THERE WERE THREE. Genesis—Atlantic
CATS UNDER THE STARS—Jerry Garcia Band—Arista
EASTER—Patti Smith—A

-Arista

EASTER—Patti Smith—Arista
KAYA—Bob Marley & the Wailers
—Island
LINES—Charlie—Janus
LONDON TOWN—Wings—Capitol
MAGIC—Floaters—ABC
SON OF A SON OF A SAILOR—
Jimmy Buffett—ABC
WE CAME TO PLAY—Tower of
Payer—Cal

Power—Col
ZAPPA IN NEW YORK—Frank

#### MUSIC PLUS/LOS ANGELES

AND THEN THERE WERE THREE-Genesis—Atlantic
DOUBLE DOSE—Robert Palmer—

KAYA—Bob Marley & the Wailers —Island
LONDON TOWN—Wings—Capitol
MEET ME AT THE CRUX—Dirk

Hamilton—Elektra
ROCKY HORROR SHOW—Ode (Soundtrack)
SON OF A SAILOR— Jimmy Buffett—ABC STREET HASSLE—Lou Reed—Arista VOYAGE—Marlin YOU LIGHT UP MY LIFE—Johnny

#### **EVERYBODY'S RECORDS/ NORTHWEST**

AND THEN THERE WERE THREE-Genesis—Atlantic
BURNING THE BALLROOM DOWN
Phythm Aces—ABC

—Amozing Rhythm Aces—A
CATS UNDER THE STARS—Jerry Gorcia Band—Arista
CHAMPAGNE JAM—Atlanta
Rhythm Section—Polydor
DOWN TO EARTH—Sutherland

Bros.—Col
LONDON TOWN—Wings—Capito
SOME THINGS DON'T COME EASY

—England Dan & John Ford Coley—Big Tree SON OF A SON OF A SAILOR—

Jimmy Buttett—ABC
WE CAME TO PLAY—Tower of Power—Co!
ZAPPA IN NEW YORK—Frank

# DISCO FILE

1. COME INTO MY HEART/LOVE'S

COMING
USA-European Connection-Marlin
(Ip medleys)
2. VOYAGE

Marlin (entire lp)

3. RUNAWAY LOVE/IF MY FRIENDS COULD SEE ME NOW/GYPSY LADY

LINDA CLIFFORD—Curtom (Ip cut/ disco disc)

4. ROMEO & JULIET

ALEC COSTANDINOS & SYNCOPHONIC ORCHESTRA—Casablanca (entire lp)

DANCE WITH ME

PETER BROWN-TK (disco disc)

6. RIO DE JANEIRO
GARY CRISS-Salsoul (disco disc)
7. KEY WEST/MACHO MAN/I AM

WHAT I AM
VILLAGE PEOPLE—Casablanca (Ip cuts) YOU ARE MY LOVE/PLAY WITH ME SANDY MERCER—H&L (disco disc) BIONIC BOOGIE—Polydor (disco disc) RISKY CHANGES/DANCE LITTLE

10. GALAXY
WAR-MCA (disco disc)
11. I CAN'T STAND THE RAIN
ERUPTION-Ariola (disco disc)
12. AFRICANISM/GIMME SOME

LOVING/DR. DOO-DAH
KONGAS-Polydor (Ip cuts)
LET'S ALL CHANT/LOVE EXPRESS
MICHAEL ZAGER BAND-Private Stock
(disco disc)

COME ON DANCE, DANCE SATURDAY NIGHT BAND—Prelude

WEST SIDE STORY (MEDLEY)
SALSOUL ORCHESTRA—Salsoul (disco

ROUGH DIA MOND/FEVER/TOUCH MY HEART/LET'S MAKE LOVE
MADLEEN KANE—CBS (import ip cuts)
LET'S GET TOGETHER

DETROIT EMERALDS—Westbound (Ip

18. I LOVE NEW YORK

METROPOLIS—Salsoul (disco disc)

19. CHATTANOOGA CHOO CHOO
TUXEDO JUNCTION—Butterfly (lp cut)

20. TRUST IN ME/DON'T TRY TO WIN

ME BACK AGAIN
VICKI SUE ROBINSON—RCA (disco disc)

#### **Academy Awards**

(Continued from page 4) ing statement on the day of the awards presentation: "People around the world continue to recognize the importance of the film's soundtrack, as exhibited by record-breaking international sales and critical acclaim. We cannot condone the outrageous and extraordinary lack of insight into what the Oscar nominations must represent.

"I am with John Travolta in spirit and am proud of his nomination for the Academy Award for best actor for his role in 'Saturday Night Fever'," Stig-"but under wood continued, these unjust and deeply disturbing circumstances I and everyone at the RSO organization cannot attend the Academy Awards tonight."

#### **ABC Signs Rufus** To Solo Contract

■ LOS ANGELES — Rufus, currently under contract to ABC Records with lead singer Chaka Khan, has signed a new pact with the label to record solo. This new deal in no way affects the existing one, but is in addition to it.

# DISC® FILE

(A weekly report on current and upcoming discotheque breakouts) By VINCE ALETTI

■ An especially fine selection of new releases this week, all of them foreign-made (in France, Canada, Puerto Rico, South Africa), all essential additions to any disco playlist or collection right this moment. Top of the list is the Don Ray album, "Garden of Love." on which the premier arranger of the Eurodisco sound (French Division) steps out front for the first time—co-writing and co-producing all the material with Cerrone as well as arranging and playing keyboards and synthesizer—with astoundingly good results. The supporting cast is familiar—guitarist Slim Pezin and percussionist Marc Chantereau from Voyage; Madeline Bell, Sue Glover and Kay Garner handling backing vocals—and the studio is, primarily, Trident in London (with mixing done at Munich's Musicland), but the sound is unexpected: tougher, wilder, tighter than many of the recent French imports to have hit these shores. Like Voyage, Ray takes the European sound off in a direction all his own, first by breaking down the extended-cut format (the longest track here is eight minutes, a perfect length, and there are three substantial songs to a side, a notable exception to the trend of shorter and shorter disco albums), then by introducing a rich undercurrent of funk and rock elements. Anyone looking for an indication of where the Eurodisco sound is heading can start right here.

The album's opening song, "Got to Have Loving" (8:15), is the (Continued on page 64)

# Discotheque Hit Parade

(Listings are in alphabetical order, by title)

I BEAM/SAN FRANCISCO

DJ: Tim Rivers

BLACK WATER GOLD-Sunshine Band-

COME ON DANCE, DANCE/DON'T TOUCH ME ON MY HOT SPOT-Saturday Night Band—Prelude (Ip

GOT TO HAVE LOVING/STANDING IN THE RAIN—Don Ray—Malligator (import lp cuts)

LET'S GET TOGETHER—Detroit Emeralds -Westbound (Ip cut)

OH HAPPY DAY/TO MY FATHER'S HOUSE/GETTIN' THE SPIRIT—Roberta Kelly—Casablanca (Ip cuts)

NUMBER ONE-Eloise Laws-ABC

RUNAWAY LOVE/IF MY FRIENDS COULD SEE ME NOW/GYPSY LADY-Linda Clifford—Curtom (Ip cut/disco disc)

SCOTCH MACHINE/BAYOU VILLAGE/ FROM EAST TO WEST/POINT ZERO— Voyage—Marlin (lp cuts)

TENA'S SONG/GET OFF-Foxy-Dash

YOU ARE MY LOVE/PLAY WITH ME-Sandy Mercer—H&L (disco disc)

LEVITICUS/NEW YORK

DJ: Porter Wynn

COME ON DANCE, DANCE—Saturday Night Band-Prelude (Ip cut)

DANCE WITH ME-Peter Brown-TK

GOTTA GET OUT OF HERE-Lucy Hawkins-Sam (disco disc)

MACHO MAN/KEY WEST-Village People—Casablanca (Ip cuts)

MUSIC FEVER—Michael Zager Band— Private Stock (Ip cut)

RIO DE JANEIRO-Gary Criss-Salsoul

RUNAWAY LOVE/GYPSY LADY—Linda Clifford-Curtom (Ip cut/disco disc)

SHAME—Evelyn "Champagne" King-RCA (disco disc)

THERE ARE SO MANY STOPS ALONG THE WAY-Joe Sample-ABC (Ip cut)

YOU USED TA BE MY GIRL-O'Jays-Phila. Intl.

INFINITY/NEW YORK

DJ: Jim Burgess

COME INTO MY HEART/LOVE'S COMING -USA-European Connection-Marlin (Ip medleys)

DANCE WITH ME-Peter Brown-(disco disc)

FROM EAST TO WEST/POINT ZERO/ LATIN ODYSSEY/LADY AMERICA-Voyage—Marlin (Ip cuts)

GALAXY—War—MCA (disco disc)

LET YOURSELF GO-T-Connection-TK (disco disc)

LET'S GET TOGETHER/I CAN'T SEEM TO FORGET—Detroit Emeralds—Westbound

MACHO MAN/I AM WHAT I AM/KEY **WEST**—Village People—Casablanca (Ip cuts)

RISKY CHANGES/DANCE LITTLE DREAMER -Bionic Boogie-Polydor (disco disc)

ROMEO & JULIET—Alec Costandinos & Syncophonic Orchestra—Casablanca

SIMON PETER—Sphinx—Casablanca

LOCKER ROOM/ATLANTA DJ: Kathy White

AFRICANISM/GIMME SOME LOVING-Kongas—Polydor (Ip medley)

THE BEAT GOES ON AND ON-Ripple-Salsoul (disco disc)

COME INTO MY HEART/LOVE'S COMING –USA-European Connection—Marlin (Ip medleys)

GALAXY-War-MCA (disco disc)

LET YOURSELF GO-T-Connection-TK

LET'S ALL CHANT—Michael Zager Band -Private Stock (disco disc)

RISKY CHANGES-Bionic Boogie-Polydor (disco disc)

RUMOUR HAS IT/I LOVE YOU-Donna Summer—Casablanca (Ip cuts)

SUPERNATURE/GIVE ME LOVE---Cerrone -Cotillion (Ip medleys)

VOYAGE-Marlin (entire lp)

#### **Paul Johnson Dies**

(Continued from page 4) and respected by all at Capitol and throughout the industry for his warmth as a human being and his excellence as a professional."



Paul Johnson

Johnson, who worked at the Capitol Records Tower in Hollywood, joined the label as national promotion manager for black product late in June 1977. Prior to his post at Capitol, Johnson had been vice president of promotion for Motown Records, beginning in January 1975. Before that, he had been with Atlantic Records, first as special projects director, then east coast promotion representative, New York promotion representative, and ultimately as national promotion director of r&b product.

Born and raised in Baltimore, Maryland, Johnson earned a Masters degree in English at the University of Maryland before entering the music business as a radio announcer. Among a host of honors, he received the Bill Gavin Award for No. 1 broadcaster six times, and the promotion man of the year award from the National Association Television and Radio Artists in

Johnson is survived by his mother and father and his wife Carole, who requests that those wishing to remember Paul Johnson do so by sending a donation in his name to the National Kidney Foundation at 2 Park Avenue, New York, New York 10016. Memorial services for Johnson were held Wednesday (5) at Forest Lawn Memorial Park in Hollywood.

#### Birnbaum to Stigwood

(Continued from page 4) artists' management. He also will function as a special liaison on a corporate level as an extension of the chief executive officer of The Stigwood Group of Companies throughout the world.

The Birnbaum development follows the recent appointment of Mike Hutson to head up the international RSO Record operation headquartering in London where he liaises with Al Coury, President of RSO Records.

Stigwood is expected to announce additional new executive personnel to keep pace with the economic gain of the company.

# ATV MUSIC GROUP and BARRY MANN

proudly congratulate

# DAN HILL

winner of the Juno awards for-

COMPOSER OF THE YEAR

(Sometimes When We Touch, co written with Barry Mann)

MALE VOCALIST OF THE YEAR

BEST SELLING ALBUM

(Longer Fuse)

MATT McCAULEY and FRED MOLLIN

winners of the Juno awards for-

PRODUCERS OF THE YEAR, SINGLE

PRODUCER OF THE YEAR, ALBUM

(Longer Fuse)

... and, our compliments to 20th Century Fox Records for their remarkable efforts on behalf of one of today's most talented and sensitive singer/songwriters, which have resulted in a gold single and album here in the U.S.



Los Angeles · New York · London · Paris · Nashville

# Dialogue (Continued from page 24)

range from aspirin for headaches to sanitary napkins and whatever. Nothing on a major, major level.

**Stogel:** One of the upsetting things came after the Jam. On Sunday I was listening to the radio reports, and some of the stations picked up on some of the negative aspects, one of them being that there were a lot of kids hurt, broken legs and so on. The ironic part about it was that the great portion of the kids that were injured were the ones that didn't follow the rules, kids who tried to sneak in or climb the fence—and those fences were made not to climb.

**RW:** Supposing that you were to do another show under the same circumstances, would you do anything different, especially in regard to that problem?

**Branker:** No, I don't think so. As I said, we might have spent too much money complying with rather than fighting the standards, but we wanted to do it right at Ontario. So that might be the only thing we'd do different; we might challenge a couple of the issues, not in health or safety, but in fencing and lighting and other things that they imposed on us that cost hundreds of thousands of dollars and might have been negotiated down a little bit. Other than that, if a rock festival can go to blueprint, this one did. In fact, for the second show in a row, we're being criticized for doing it too right, too smooth, not enough spontaneity. But in our planning, we really didn't allow for spontaneity. It wasn't the place for it.

**RW:** Within a day or two after the gig there were stories about spinoffs from Cal Jam II, specifically a CBS album, a two-hour ABC-TV special and four syndicated TV shows.

**Stogel:** That's all true. Everything is in the works right now. We don't have any air date, or a release date on the album, but the story in the Hollywood Reporter was accurate.

**RW:** It's logical that CBS would put out the album, since all but three of the acts were theirs; but does that mean that people like Foreigner and Bob Welch would be represented, too?

**Branker:** We hope so, unless something would happen in negotiations that would bog it down. And one thing I found interesting was that having worked before with almost every band in the show, I've never seen them play any better. Whether it was the crowd, the day, or the sound, they all sounded great. So I look forward to the album, and I think the kids do, too.

**RW:** With the exception of Santana, none of the cast had ever played before a crowd that big. Did any of them, in your opinions, deal particularly effectively with the unusual aspects of playing at Cal Jam II, like the fact that people couldn't see them from a mile away?

**Branker:** A lot of them did. And they were also dealing with the fact that because of ordinances, we weren't allowed certain visual displays that we do with a band—and it was daytime, anyway. So with Nugent and Aerosmith, for example, they knew they had to overplay and overpower everything in order to reach their normal high intensity peak, and they both succeeded. But the surprise of the show, by far, was Foreigner. Their set was just superb. They had played in town twice in the past year and a half, I think, and hadn't received anywhere near the same response. Out of all the acts, I think they firmly established themselves as a premier up-and-coming band

**Feldman:** What knocked me out was the reaction to Welch and Mason and Santana. They *all* did well, and it's really easy not to do well. The most awesome thing of the day is standing on the edge of the stage and looking out, and not seeing the end of the people. It was a scary thing—it was a scene that I'll remember for the rest of my life. All day long there were people who wanted to come onstage and look at the crowd. Every time I went up there it blew my mind. It was positive, it was happy, it was exciting to see everyone having a good time, standing and clapping when the bands played, and that's what it was all about.

**RW:** It's very soon after the Jam, but it's already been indicated that you intend to take "the concept" of Cal Jam to other parts of the country and the world. Do you foresee that happening?

Stogel: I would say that we've discussed it, but at this particular moment no one can think about anything other than going home and going to bed. It's been a week, and none of us has stopped working in our various areas. Don E. and Sandy and I were down at the site Sunday morning, just a couple of hours after it was over, and there in front of us was the biggest garbage dump that you've ever seen. For the last five days, there's been a crew down there trying to get it cleaned up in time for a race this Sunday. Besides that, we've been involved in the editing of the TV special. We've been making arrangements to make sure that all vendors and suppliers who worked on the show get paid as soon as possible. This week

has been as hard for us as the months prior to the show. But yes, I'd say that the idea is to do it again in other areas, or maybe here again. We all say never again—but we said never again last time.

**RW:** Did you find that the various promotional tie-ins—stereo and record stores, radio stations and so on—played a significant role in accounting for actual ticket sales?

Branker: They were very helpful. We look back on our advertising campaign, and for a rock and roll event, no one has ever come close to the amount of promotion we got. We were on radio and television and in the newspapers statewide for a three week concentrated period before the show; and we started two weeks before that in major metropolitan areas, putting together a network of forty radio stations that fed information to the kids out there. We were very proud of our ad campaign, and we were happy with the people that sponsored it—Cal Stereo, Miller's Outpost, the Wherehouse and the rest—and there wasn't a soul who didn't know the show was going to happen.

#### Philips, DG Set Mid-Price LPs



The Philips and Deutsche Grammophon labels will release their first imported midprice record lines to appear in the U.S. starting April 24. The DG series, under the Privilege label, and the Philips line, under the Festivo label, will be distributed by Polygram Distributors and will each feature 20 imported albums and cassettes, both listing for \$6.98. The lines will be debuted for Polygram salesmen and classical retailers at a series of meetings around the country this month. Pictured here with two of the records scheduled for release are, from left: Sid Love, DG sales manager; Jim Frey, vice president of Polydor; Scott Mampe, vice president of Phonogram, and Harry Losk, Phonogram national sales manager.

#### CLUB REVIEW

#### **Alessi Rocks Bottom Line**

■ NEW YORK — It is never wise to presume that an act will fluorish, in terms of composition or musicianship, after the completion of a debut lp or concert tour. Alessi (A&M), however, recently reappeared at the Bottom Line, this time with the weight of a second lp, "All For A Reason," but also with a significantly tightened act. A hit single in England ("Laurie") and experience resulted in a performance that was marked with a strong sense of timing, total support from back-up musicians and finally an air of confidence that was nowhere better reflected than in their stage presence.

Opening the show with "Can You Feel It," an upbeat cut from their first Ip, Alessi immediately caught the attention of the audience with their conga player's fine percussive touch and overall tight playing among all musicians. The result was good rock n' roll. This particularly upbeat, cooking tempo also fired the presentation of a composition entitled "I Don't Want To Loose"

You," a brand new cut never recorded and presented live for the first time that evening.

Billy and Bobby Alessi next performed "Avalon," a piece which characterizes the Alessi sound—a combination of strong vocal harmonies, a haunting melodic line and a transparency: Alessi harmonies are very clear.

"Avalon" was followed by "Farewell," a cut from their second lp, which once again brought attention to the manner in which Billy and Bobby will drop their instruments and belt out a song with emphasis on the harmony.

It was inevitable that Alessi perform "Laurie," the piece that brought them much acclaim; however, a brand new yet-to-be-recorded tune entitled "Stand Up" evoked comparable audience response that evening. "Stand Up" was highlighted by the same rocking qualities with which Alessi opened the show: dynamism, a catchy, moving rhythm accentuated by congas and strong vocals.

Sophia Midas

# movie about the music

Boston More THAN A FEELING

Jimmy Buffell LIVINGSTON SATURDAY NIGHT

Doobie Brothers IT KEEPS YOU RUNNIN'

Eagles LIFE IN THE FAST LANE

Dan Fogelberg THERE'S A PLACE IN THE

WORLD FOR A GAMBLER

Foreigner cold as ICE

Billy JOP JUST THE WAY YOU ARE

Randy Meisner BAD MAN

Store Miller Flylike an Eagle

Tom Polly BREAKDOWN 8 THE HEARTBREAKERS

QUEEN WE WILL ROCK YOU

Linda Ronstadt IUMBLING DICE

POOR POOR PITIFUL ME

Boz Scaggs LIDO SHUFFLE

Bob Seger NIGHT MOVES

Steely Dan FM

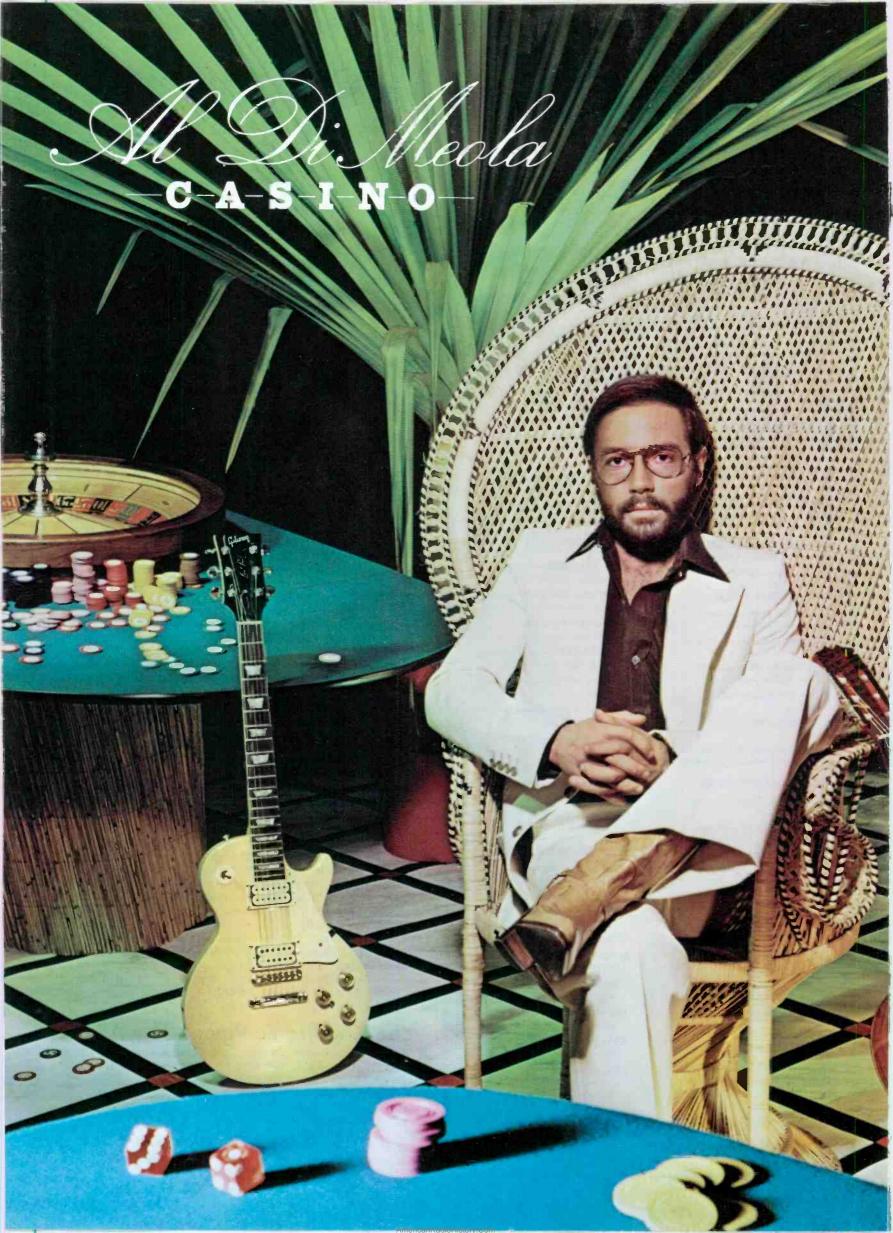
DO IT AGAIN

James Taylor Your Smiling FACE

Joe Walsh HIFE'S BEEN GOOD

The ultimate motion picture soundtrack album a deluxe 2-record set

MCA RECORDS



# The A/C Report

(A Weekly Report on Adult/Contemporary Playlist Additions)

#### **Most Adds**

WITH A LITTLE LUCK-

Wings—Capitol (7) Third Week

WE'LL SING IN THE SUNSHINE

—Helen Reddy—Capitol (6)
YOU'RE THE LOVE—Seals &
Crofts—WB (5)

GEORGIA ON MY MIND-

Willie Nelson—Col (4)

#### WBZ/BOSTON

THE CLOSER I GET TO YOU— Flack & Hathaway—Atlantic

THIS TIME I'M IN IT FOR LOVE—Player—RSO

WITH A LITTLE LUCK—Wings— Capitol

#### WSAR/FALL RIVER

MOVIN' OUT (ANTHONY'S SONG)
—Billy Joel—Col

ON BROADWAY—George Benson
—WB

#### WNEW/NEW YORK

I'M ON MY WAY—Captain & Tennille—A&M

LEGENDARY LOVER—Atlanta Rhythm Section—Polydor

TOPSY-Meco-Millennium

#### WBAL/BALTIMORE

Johnson—EMI America

SHADOW DANCING—Andy Gibb
—RSO

WE'LL SING IN THE SUNSHINE— Helen Reddy—Capitol

WITH A LITTLE LUCK—Wings—Capitol

YOU'RE THE LOVE—Seals & Crofts
—WB

YOU'RE THE ONE THAT I WANT— Travolta & Newton-John—RSO

#### **WMAL/WASHINGTON**

GEORGIA ON MY MIND-Willie Nelson-Col

WITH A LITTLE LUCK—Wings—

YOU'RE THE ONE THAT I WANT— Travolta & Newton-John—RSO

#### WSB/ATLANTA

I'M ON MY WAY—Captain & Tennille—A&M

LAST OF THE ROMANTICS— Engelbert Humperdinck—Epic

MOVIN' OUT (ANTHONY'S SONG)
—Billy Joel—Col

NO ONE GAVE ME LOVE—Tom Jones—Epic

SHADOW DANCING—Andy Gibb
—RSO

#### WIOD/MIAM!

CHATTANOOGA CHOO CHOO— Tuxedo Junction—Butterfly

EVERYTIME TWO FOOLS COLLIDE
—Rogers & West—UA

TAKE A CHANCE ON ME—ABBA
—Atlantic

THEME FROM 'STAR TREK'— Gene Page—Arista

#### WLW/CINCINNATI

ON BROADWAY—George Benson
—WB

TOO MUCH, TOO LITTLE, TOO
LATE—Mathis & Williams—Col

#### WCCO/MINNEAPOLIS

Johnson—EMI America

EVERYTIME I SING A LOVE SONG
—Jimmy Rogers—Scrimshaw

GEORGIA ON MY MIND—Willie Nelson—Col

TOPSY-Meco-Millennium

YOU'RE THE LOVE—Seals & Crofts
—WB

#### KMBZ/KANSAS CITY

ALL OVER AGAIN—Edwards & Ralph—Ariola

BABY I'M YOURS—Debby Boone
—Warner/Curb

IF I HAD WORDS—Scott Fitzgerald & Yvonne Keelev—UA

WE'LL SING IN THE SUNSHINE— Helen Reddy—Capitol

#### KMOX/ST. LOUIS

BLUER THAN BLUE—Michael
Johnson—EMI America

DON'T WISH TOO HARD—Steve & Evdie—Warner/Curb

I WONDER IF WE TRIED— Aztec Two Step—RCA

PROMISES MADE—Dan Fogelberg
—Full Moon/Epic

SHADOW DANCING—Andy Gibb
—RSO

TAKE MY HAND—Steve Lawrence
—Warner/Curb

WEEKEND LOVER-Odyssey-RCA

#### KOY/PHOENIX

MORE THAN A WOMAN— Bee Gees—RSO (Ip cut)

WE'LL SING IN THE SUNSHINE—
Helen Reddy—Capitol

#### KIIS/LOS ANGELES

MORE THAN A WOMAN— Bee Gees—RSO (Ip cut)

THE CLOSER I GET TO YOU— Flack & Hathaway—Atlantic

#### KVI/SEATTLE

GEORGIA ON MY MIND— Willie Nelson—Col

MOVIN' OUT (ANTHONY'S SONG)

—Billy Joel—Col

TOO MUCH, TOO LITTLE, TOO LATE—Mathis & Williams—Col

WE'LL SING IN THE SUNSHINE— Helen Reddy—Capitol

YOU'RE THE ONE THAT I WANT— Travolta & Newton-John—RSO

Also reporting this week: WCCO-FM, WGAR, WHDH, WJBO, WIP, WSM, WKBC-FM, WTMJ, KULF. 24 stations reporting.

# COPY WRITES

#### (A Report on the Music Publishing Scene)

By PAT BAIRD

■ GUESS WHO: Andy Gibb has a new single out, "Shadow Dancing" (RSO), and guess who wrote it, produced it and sings background vocals on it? The same folks who didn't write the John Travolta-Olivia Newton-John single, "You're The One That I Want," from Robert Stigwood's next feature "Grease." That one's by John Farrar, also on RSO.

NOW THAT RANDY NEWMAN FINALLY HAS A 'HIT' TO PLAY ON THE TONIGHT SHOW..., Interworld is circulating an album sampler of Newman's earlier material (via the Schroeder catalogue). The record holds 28 songs, including "Simon Smith And The Amazing Dancing Bear," "Mama Told Me (Not To Come)" and "I Think It's Going to Rain Today" by such as Linda Ronstadt, 3 Dog Night, Neil Diamond, Barbra Streisand and Nilsson.

NOTO BENE: Has anyone noticed the number of duo records currently on the RW Singles Chart? There's Flack & Hathaway, Dan & Coley, LeBlanc & Carr, Travolta & Newton-John, Mathis & Williams, Seals & Crofts, Ashford & Simpson, Waylon & Willie, Sanford & Townsend, McCoo & Davis and Denne & Gold and that's not counting the Country Singles Chart . . . Of the 24 Singles Picks and Sleepers that appeared on RW's cover over the past three weeks, 13 were not written by the artists.

HAPPY: Joe Pellegrino at Screen Gems, N.Y. reports a slew of cover records, not the least of which is Dave Mason doing "Will You Still Love Me Tomorrow," Johnny Paycheck's "Thanks to the Cathouse, I'm in the Doghouse with You" (what!?), "It's Getting Better" by Jane Olivor, and Cheryl Ladd doing "Walkin' In the Rain." Meanwhile, one of the company's biggest sellers right now is the full orchestra and marching band arrangements of the suite from "Close Encounters"... Chappell writer Sandy Linzer will be watching the charts for the next few months. He's got Odyssey's "Weekend Lover," "You Keep Me Dancing" by Samantha Sang and "Steal Him Away" by Ellen McIlwaine.

NEW BUSINESS: Jon Reko in St. Louis has debuted his new label with the single "Choo Choo Train" by Sami Scot on Bullseye

Records. The publishing company is Brave Bull Music.

COVERS: "Topsy," made famous in parts 1 and 2 by Cozy Cole back in the '50s, out now by Meco on Millennium . . . Pure Prairie League (RCA) just released Allen Toussaint's timely "Working in a Coal Mine." That was also a '50s hit by Lee Dorsey . . . Moving into the '70s, Linda Ronstadt's new single is Mick Jagger/Keith Richards' "Tumbling Dice" from the Stones' "Exile on Main Street" album . . . And back into the '40s, new wavers Just Water (Branded Records) recorded a mad version of "Singing in the Rain."

SIGNED: Genya Ravan to 20th Century Records. The album is due June 15th . . . Allee Willis to Irving Music. Her latest composition, "God Knows," written with Franne Golde and Peter Noone, is just out by Debby Boone . . . John Batdorf, formerly of Batdorf & Rodney and the group Silver, to The Entertainment Company via Jay Warner . . . Billy Meshel at Careers Music picked up 50 percent of Larry Farrell and Caroline Jones' "If It Don't Fit, Don't Force It" worldwide. It's out by Kelly Patterson on Shadybrook.

MOVIN': Ann Munday has moved from the Chrysalis Music London office to the company's Los Angeles operation. Administration will now be handled in L.A. and she's actively seeking new writers.

NAMED: The inevitable Walter Wager of ASCAP and the peripatetic Charles Scully of SESAC to the board of directors of the National Academy of Popular Music, parent organization of the Songwriters Hall of Fame . . . Allan McDougall, former managing editor of SongPlugger, to general manager of Island Music in Los Angeles . . . Christina Otis to manager of music publishing administration and Nancy Brennan to coordinator of publishing services, both CBS Records International.

#### Wha-Koo Promo Planned by ABC

■ LOS ANGELES — In conjunction with the ABC recording group Wha-koo's current national tour, and in support of the band's second album, "Berkshire," ABC Records is sponsoring a "Wha-koo Waikiki" promotion contest with six AOR stations.

According to Jon Scott, natio-

nal director of album promotion at ABC, the label is awarding the winner of the contests held by each station two round-trip tickets to Honolulu, five days and four nights at a hotel on Waikiki Beach, \$250 in spending money, sightseeing tours, and other extras.

# RECORD WORLD FM AIRPLAY REPORT

All listings from key progressive stations around the country are in alphabetical order except where otherwise noted.

#### TOP AIRPLAY



JEFFERSON STARSHIP Grunt

#### MOST AIRPLAY:

EARTH—Jefferson Starship— Grunt

RUNNING ON EMPTY-Jackson Browne-Asylum

EXCITABLE BOY-Warren

CHAMPAGNE JAM-Atlanta Rhythm Section—Polydor LONDON TOWN—Wings-

Capitol SLOWHAND-Eric Clapton-

THE STRANGER—Billy Joel—

WAITING FOR COLUMBUS-SON OF A SON OF A SAILOR -Jimmy Buffett-ABC

#### WMMS-FM/CLEVELAND

BOYS IN THE TREES-Carly Simon HEAVY HORSES-Jethro Tull-

LONG LIVE ROCK & ROLL-

Rainbow—Polydor

MAGAZINE—Heart—Mushroom SHOWDOWN—Isley Brothers-T-Neck
YOUR LOVE IS SUCH A

WONDERFUL THING (single)— Duke & the Drivers—Jelly

#### HEAVY ACTION (airplay, sales, phones in descending order):

LONDON TOWN—Wings—Capitol EARTH—Jefferson Starship—Grui AND THEN THERE WERE THREE—

Genesis—Atlantic
SLOWHAND—Eric Clapton—RSO
EXCITABLE BOY—Warren Zevon

—Asylum
THE GODZ—Millennium
VAN HALEN—WB
RUNNING ON EMPTY—Jackson

Browne—Asylum

DOUBLE FUN—Robert Palmer—

FRENCH KISS-Bob Welch-Capital

#### WABX-FM/DETROIT

#### ADDS:

MAGAZINE-WARMER COMMUNICATIONS AWB-Atlantic

HEAVY ACTION (airplay, sales, phones in descending order):

SLOWHAND—Eric Clapton—RSO RUNNING ON EMPTY—Jackson Browne—Asylum
INFINITY—Journey—Col
DOUBLE LIVE GONZO—Ted

#### WXRT-FM/CHICAGO

BEFORE & AFTER SCIENCE—Brian Eno—Island
BRITISH LIONS—RSO
EGO (single)—Elton John—MCA LONDON TOWN—Wings—Capital NRBQ AT YANKEE STADIUM-

ONE-EYED JACK—Garland Jeffreys

PURE POP FOR NOW PEOPLE-

PURE POY FOR NICK LOWE—Col
NICK LOWE—COL
ROOT BOY SLIM & THE SEX
CHANGE BAND—WB
TWIN-HOUSE—Larry Coryell/
Obline Catherine—Elektra

YOU CAN TUNE A PIANO-

#### HEAVY ACTION (airplay, sales, phones in descending order):

**EXCITABLE BOY**—Warren Zevon —Asylum
LINES—Charlie—Janus
INFINITY—Journey—Col
THE RUTLES (soundtrack)—WB
DOUBLE FUN—Robert Palmer— Island
SON OF A SON OF A SAILOR—

SON OF A SON OF A

Jimmy Buffett—ABC

EARTH—Jefferson Starship—Grunt
CHAMPAGNE JAM—Atlanta

CLushm Section—Polydor Rhythm Section—Polydor WAITING FOR COLUMBUS—

Little Feat—WB
THE STRANGER—Billy Joel—Co!

#### KSHE-FM/ST. LOUIS

ADDS:

CITY TO CITY—Gerry Rafferty— DOUBLE TROUBLE—Frankie Miller

—Chrysalis
IMPECKABLE—Budgie—A&M

#### MEAVY ACTION (airplay, sales, phones in descending order): YOU CAN TUNE A PIANO—REO

Speedwagon—Epic
INFINITY—Journey—Col
EARTH—Jefferson Starship—
HEAD EAST—A&M
CHAMPAGNE JAM—Atlanta Rhythm Section—Polydor BILLY FALCON'S BURNING ROSE

---UA VAN HALEN----WB MAGAZINE—Heart—Mushroom WATCH—Manfred Mann—WB STREET ACTION—BTO—

#### WKDF-FM/NASHVILLE

ADDS:

A SONG FOR ALL SEASONS

Renaissance—Sire
AND THEN THERE WERE THREE— ANU THEN THERE WERE THREE—
Genesis—Atlantic
LINES—Charlie—Janus
LONDON TOWN—Wings—Capital
SOUTHERN WINDS—Maria

Muldaur—WB
WARMER COMMUNICATIONS—

AWB—Atlantic
WHAT IF—Dixie Dregs—Capricorn

#### HEAVY ACTION (airplay, sales, phones in descending order):

RUNNING ON EMPTY—Jackson RUNNING ON EMPIT—Jackson
Browne—Asylum
EARTH—Jefferson Starship—Grunt
LONDON TOWN—Wings—Capitol
CHAMPAGNE JAM—Atlanta
Rhythm Section—Polydor
THE STRANGER—Billy Joel—Col
FRENCH KISS—Bob Welch—

Capitol

EXCITABLE BOY—Warren Zevon—

OUT OF THE BLUE—ELO—Jet MANORISMS—Wet Willie—Epic

#### WQFM-FM/MILWAUKEE ADDS:

AND THEN THERE WERE THREE-

Genesis-Atlantic BRIAN SONGS—Brian Balastri—

Desmond
CITY TO CITY—Gerry Rafferty

—UA
LONDON TOWN—Wings—Capital
LOVE IS THE STUFF—Henry Gross -Lifesong
MAGAZINE-Heart-Mushroom

MODERN MAN-Stanley Clarke

TRIGGER—Casablanca

ZAPPA IN NEW YORK-Frank

#### HEAVY ACTION (airplay in descending order):

BACK TO BACK—Bad Boy—UA SWEET BOTTOM—Sweet Bottom LINES—Charlie—Janus
POINT OF KNOW RETURN—

Kansas—Kirshner
RUNNING ON EMPTY—Jackson Browne—Asylum
SLOWHAND—Eric Clapton—RSO EARTH—Jefferson Starship—Grunt AJA—Steely Dan—ABC THE STRANGER—Billy Joel—Col INFINITY-Journey-

#### CHUM-FM/TORONTO

ADDS:

AND THEN THERE WERE THREE-

SOUTHERN WINDS-Maria Muldour—WB
SURVIVOR—Randy Bachman—

THE LAST WALTZ (soundtrack)-

The Band-WB WHAT DO YOU WANT FROM LIVE

#### HEAVY ACTION (airplay in descending order):

RUNNING ON EMPTY—Jackson Browne—Asylum
THE STRANGER—Billy Joel—Col
EARTH—Jefferson Starship—Grunt
SLOWHAND—Fric Clapton—RSO AJA—Steely Dan—ABC SATURDAY NIGHT FEVER

(soundtrack)—RSO
WAITING FOR COLUMBUS—Little

SON OF A SON OF A SAILOR-

Jimmy Buffett—ABC

BAT OUT OF HELL—Meat Loaf— Epic/Cleveland Intl.

LONDON TOWN—Wings—Capitol

#### KZEW-FM/DALLAS

ADDS:

A SONG FOR ALL SEASONS-Renaissance—Sire
BURCHFIELD NINES—Michael

Franks—WB
HEAVY HORSE—Jethro Tull— Chrysalis JOHN HALL—Asylum LINES—Charlie—Janus
MAGAZINE—Heart—Mushroom
SHOWDOWN—Isley Brothers—

SOUTHERN WINDS-Maria

Muldaur—WB
THIS YEARS MODEL—Elvis Costello—Col TRIGGER—Casablanca

#### HEAVY ACTION (airplay, sales, phones in descending order):

LONDON TOWN—Wings— Capitol Capitol

EARTH—Jefferson Starship—Grunt
RUNNING ON EMPTY—Jackson

Browne—Asylum
SLOWHAND—Eric Clapton-WAITING FOR COLUMBUS—Little

**EXCITABLE BOY**—Warren Zevon —Asylum
INFINITY—Journey—Col

LONEWOLF-Michael Murphy Epic **WATCH**—Manfred Mann—WB

FRENCH KISS-Bob Welch-

#### KGB-FM/SAN DIEGO

ADDS:

AND THEN THERE WERE THREE-

BRING IT BACK AUVE-Outlaws

DOUBLE FUN-Robert Palmer-

EGO (single)—Elton John—MCA LONDON TOWN—Wings—Copital

MAGAZINE—Heart—Mushroom PURE POP FOR NOW PEOPLE-

THIS YEARS MODEL-

#### HEAVY ACTION (airplay, sales, phones in descending order):

VAN HALEN-WB

Costello-Col

POINT OF KNOW RETURN-Kansas-Kirshner

SLOWHAND-Eric Clapton-RSO FRENCH KISS-Bob Welch-Capitol

EARTH-Jefferson Starship-Grunt WAITING FOR COLUMBUS-Little Feat-WB

THE STRANGER—Billy Joel—Col RUNNING ON EMPTY—Jackson Browne-Asylum

#### **KWST-FM/LOS ANGELES**

ADDS:

CITY TO CITY—Gerry Rafferty-

DOUBLE TROUBLE—Frankie Miller —Chrysalis
PLEASE DON'T TOUCH—Steve

#### HEAVY ACTION (airplay, sales, phones in descending order):

EARTH—Jefferson Starship—Grunt WATCH—Manfred Mann—WB LONDON TOWN—Wings—Capitol
CHAMPAGNE JAM—Atlanta Rhythm Section—Polydor VAN HALEN—WB INFINITY—Journey—Col
EXCITABLE BOY—Warren Zevon-

Asylum
MAGAZINE—Heart—Mushroom
YOU CAN TUNE A PIANO—REO

Speedwagon—Epic
RUNNING ON EMPTY—Jackson

#### KMET-FM/LOS ANGELES ADDS:

HEAVY HORSES-Jethro Tull-Chrysalis LONG LIVE ROCK & ROLL-Rainbow-Polydor

#### HEAVY ACTION (airplay In descending order):

FOREIGNER—Atlantic NEWS OF THE WORLD-Queen-

Elektra
RUNNING ON EMPTY—Jackson FOOT LOOSE & FANCY FREE-

OUT OF THE BLUE-FIQ-Jet

#### KZAP-FM/SACRAMENTO ADDS:

AND THEN THERE WERE THREE-Genesis—Atlantic

ATLANTA'S BURNING DOWN—

Dickey Betts—Arista
BEFORE & AFTER SCIENCE—Brian Eno---Island
DOWN TO EARTH--Sutherland

Brothers—Col
LONDON TOWN—Wings—Capitol MAGAZINE—Heart—Mushroom MODERN MAN—Stanley Clarke-Nemperor
THIS YEARS MODEL—Elvis

YOU CAN TUNE A PIANO—REO Speedwagon—Epic
ZARAGON—John Miles—Arista

#### HEAVY ACTION (airplay in descending order):

EARTH-Jefferson Starship-Grunt EXCITABLE BOY-Warren ZevonWAITING FOR COLUMBUS—Little

ONE-EYED JACK—Garland Jeffreys

WATCH—Manfred Mann—WB HEAVEN HELP THE FOOL-Bob Weir-Arista

SLOWHAND-Eric Clapton-RSO THE NIELSEN PEARSON BAND-

DOUBLE FUN Robert Palmer-

EASTER-Patti Smith Group-Arista

#### KSAN-FM/

#### SAN FRANCISCO

AND THEN THERE WERE THREE-

DOUBLE TROUBLE—Frankie Miller —Chrysalis
GIVE US A BREAK—Proctor &

Bergman—Mercury
SOUTHERN WINDS—Maria Muldaur—WB
THE JOHNNY BURNETTE TRIO—

Solid Smoke
YOU CAN TUNE A PIANO—REO ZAPPA IN NEW YORK—Frank

#### HEAVY ACTION (airplay in descending order):

THIS YEARS MODEL-Elvis Costello-Col

Zappa—WB

PURE POP FOR NOW PEOPLE-

EARTH—Jefferson Starship—Grunt LONDON TOWN—Wings—Copital KAYA—Bob Marley & Wailers—

Island EASTER-Patti Smith Group-

Arista KILL CITY—lggy Pop & James Williamson—Bomp

DOUBLE FUN-Robert Palmer-NO DICE—Capital

**EXCITABLE BOY**—Warren Zevon

#### KZAM-FM/SEATTLE

ADDS: ATLANTA'S BURNING DOWN-Dickey Betts-Arista

DOUBLE DOSE—Hot Tuna—Grunt FINAL EXAM-Loudon Wainwright -Arista

GIVE US A BREAK-Proctor & Bergman—Mercury
MAGAZINE—Heart—Mushroom

MEMORIES—Bonnie Bramlett— **ONE-EYED JACK**—Garland

Jeffreys-A&M ROTATIONS—Tim Weisberg—UA THIS YEARS MODEL-Elvis

WATERFALL RAINBOW-David

#### HEAVY ACTION (airplay in descending order):

CITY TO CITY—Gerry Rafferty— UA ENCORE—Brian Auger & Julie

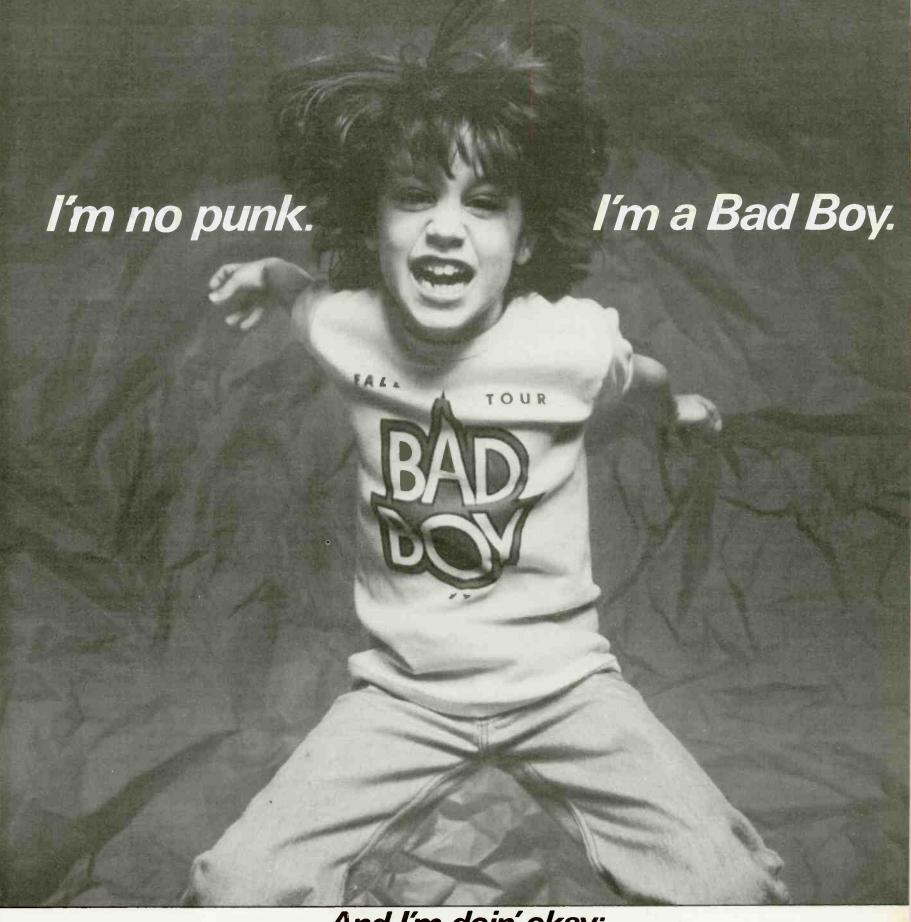
Tippetts—WB
LONDON TOWN—Wings—Capitol BURNING THE BALLROOM DOWN

-Amazing Rhythm Aces—ABC KARLA BONOFF-Col EARTH-Jefferson Starship-

SON OF A SON OF A SAILOR-Jimmy Buffett-ABC

KAYA—Bob Marley & Wailers— RUNNING ON EMPTY—Jackson

Browne—Asylum
NRBQ AT YANKEE STADIUM—



# And I'm doin' okay:

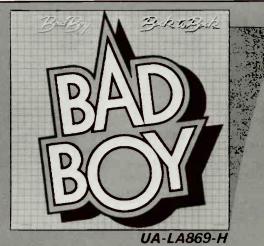
In Milwaukee number one at Radio Doctors and number four at 1812. Peaches reports excellent sales before dates. And we're going out on the road.

Bad Boy's BACK TO BACK.

PRODUCED BY BOB BROWN



Coming at you on United Artists Records and Tapes.



# RECORDWORLD FM ARPLAY REPORT

All listings from key progressive stations around the country are in alphabetical order except where otherwise noted.

#### FLASHMAKER



MAGAZINE HEART Mushroom

#### MOST ADDED:

MAGAZINE-Heart-Mushroom

LONDON TOWN-Wings-

AND THEN THERE WHERE THREE

YOU CAN TUNE A PIANO-

REO Speedwagon-Epic THIS YEARS MODEL-Elvis Costello

MODERN MAN-Stanley Clarke

SOUTHERN WINDS-Maria

ONE-EYED JACK-Garland Jeffreys-A&M

BOYS IN THE TREES Carly Simon-Elektra

#### WNEW-FM/NEW YORK ADDS:

BOYS IN THE TREES Carly Simon—Elektra

ELLEN MOLLWAINE-UA

HEAVY HORSES-Jethro Tull-Chrysalis

IN TIME-Renee Armanda-Windsong

KAYA—Bob Marley & Wailers-

LET IT BE NOW-Helen Schneider -Windsong

MODERN MAN-Stanley Clarke-Nemperor

PLEASE DON'T TOUCH Steve Hackett-Chrysalis STILL HERE-lan Thomas-

Atlantic THAT'S WHAT SHE SAID-

#### HEAVY ACTION (airplay in descending order):

LONDON TOWN-Wings-

THIS YEARS MODEL-

AND THEN THERE WERE THREE. Genesis—Atlantic

EXCITABLE BOY-Warren Zevon —Asylum
PURE POP FOR NOW PEOPLE—

BECAUSE THE NIGHT (single)-

Patti Smith Group—Arista ONE-EYED JACK—Garland Jeffreys—A&M

EARTH—Jefferson Starship

DRASTIC PLASTIC-Be Bop Deluxe—Harvest SON OF A SON OF A SAILOR-Jimmy Buffett-ABC

#### WBCN-FM/BOSTON

ADDS:

AND THEN THERE WERE THREE-Genesis—Atlantic

BOYS IN THE TREES. Carly Simon—Elektra
LOVE IS THE STUFF—
Henry Grass—Lifesong
MODERN MAN—Stanley Clarke— Nemperor SHOWDOWN—Isley Brothers—

#### HEAVY ACTION (airplay in

YOU CAN TUNE A PIANO— REO Speedwagon—Epic

EARTH-Jefferson Starship-Grunt
EXCITABLE BOY—Warren Zevon—

Asylum

KAYA—Bob Marley & Wailers—

LONDON TOWN—Wings—Capitol
MAGAZINE—Heart—Mushroom
DOUBLE FUN—Robert Palmer— Island
THIS YEARS MODEL-

Elvis Costello—Col BAT OUT OF HELL—Meat Loaf— Epic/Cleveland Intl. THE STRANGER—Billy Joel—Col SOUTHERN WINDS— Maria Muldaur—WB

#### WLIR-FM/LONG ISLAND ADDS:

ATLANTA'S BURNING DOWN-Dickey Betts—Arista
BOYS IN THE TREES— Carly Simon—Elektra

DANCE A LITTLE LIGHT— Richie Furay—Asylum

DRAGON—Portrait

FINAL EXAM—Loudon Wainwright LOVE IS THE STUFF-Henry Gross

—Lifesong
SPECIAL DELIVERY—38 Special—

#### HEAVY ACTION (airplay in descending order):

EDDIE MONEY—Col LONDON TOWN—Wings— Capital EARTH—Jefferson Starship—

Grunt
THE STRANGER—Billy Joel—Col NRBQ AT YANKEE STADIUM-

Mercury

EXCITABLE BOY—Warren Zevon—

WAITING FOR COLUMBUS-Little Feat—WB
AND THEN THERE WERE THREE—

Genesis—Atlantic
RUNNING ON EMPTY— Jackson Browne—Asylum
LINES—Charlie—Janus

#### WCOZ-FM/BOSTON

BOYS IN THE TREES.

ADDS:

Carly Simon—Elektra
BRING IT BACK ALIVE— Outlaws-Aristo
I WANT YOU TO BE MINE (single) ---Kayak---Janus MAGAZINE---Heart-MAMA LET HIM PLAY (single)— Doucette—Mushroom SOUTHERN WINDS— Maria Muldaur—WB YOU CAN TUNE A PIANO— REO Speedwagon-Epic

#### HEAVY ACTION (airplay in descending order):

CHAMPAGNE JAM-Atlanta Rhythm Section—Polydor FRENCH KISS—Bob Welch— Capital
WAITING FOR COLUMBUS—

Little Feat—WB

AJA—Steely Don—ABC

EARTH—Jefferson Starship-

BAT OUT OF HELL-Meat Loaf Epic/Cleveland Intl. RUNNING ON EMPTY-Jackson Browne—Asylum
THE STRANGER—Billy Joel—Col SATURDAY NIGHT FEVER PURE POP FOR NOW PEOPLE-

# WPI P.FM / NEW HAVEN

ATLANTA'S BURNING DOWN-Dickey Betts—Arista
LONDON TOWN—Wings-

Capitol
MAGAZINE—Heart—Mushroom
MODERN MAN—Stanley Clarke—

Nemperor
ONE-EYED JACK—

Garland Jeffreys—A&/
PURSUIT OF HAPPINESS— Rupert Holmes—Private Stock
ROOT BOY SLIM & THE SEX CHANGE BAND—WB WHAT IF—Dixie Dregs—

WORKIN' IN A COAL MINE (single)
—Pure Prairie League—RCA
ZAPPA IN NEW YORK—

#### HEAVY ACTION (airplay, sales, phones in descending order):

Frank Zappa-

THE STRANGER—Billy Jael—Col RUNNING ON EMPTY— Jackson Browne—Asylum
SLOWHAND—Eric Clapton—RSO
HEAVEN HELP THE FOOL— Bob Weir—Arista Lynyrd Skynyrd—MCA
CATS UNDER THE STARS— Jerry Garcia Band—Arista
EARTH—Jefferson Starship—

AJA-Steely Dan-ABC
VAN HALEN-WB IT HAPPENED ONE BITE-

#### WOUR-FM/UTICA ADDS:

A SONG FOR ALL SEASONS-

Renaissance—Sire
CITY TO CITY—Gerry Rafferty—

-Strawbs-Arista DOWN TO FARTH-

Sutherland Brothers—Col DRAGON—Portrait KAYA—Bob Marley & Wailers leland MEET ME AT THE CRUX-

Dirk Hamilton—Elektra
ONE-EYED JACK—Garland Jeffreys —A&M SOUTHERN WINDS—

Maria Muldaur—WB
YOU CAN TUNE A PIANO—
REO Speedwagon—Epic

#### HEAVY ACTION (airplay in descending order):

THIS YEARS MODEL---Elvis Costello—Col
MY AIM IS TRUE—Elvis Costello

PURE POP FOR NOW PEOPLE— Nick Lowe—Col

EXCITABLE BOY—Warren Zevon

---Asylum
AND THEN THERE WERE THREE----

Genesis—Atlantic
LINES—Charlie—Janus

LONDON TOWN—Wings—Capitol CHAMPAGNE JAM-Atlanta

Rhythm Section—Polydor EARTH—Jefferson Starship—

Grunt
SON OF A SON OF A SAILOR---

#### WIOQ-FM/PHILADELPHIA ADDS:

EGO (single)—Elton John—MCA ENCORE—Brian Auger & Julie Tippetts—WB

KAYA-Bob Marley & Wailers-MODERN MAN—Stanley ClarkeSTILL HERE-Ian Thomas-Atlantic WHAT IF-Dixie Dregs-Capricorn YOU CAN TUNE A PIANO REO Speedwagon-Epic ZARAGON-John Miles-Arista

#### HEAVY ACTION (airplay, phones in descending order):

AND THEN THERE WERE THREE-

Genesis—Atlantic
CITY TO CITY—Gerry Rafferty— UA
ROUND THE BACK—Cafe Jacques

—Cal LINES—Charlie—Janus EXCITABLE BOY-Warren Zevon-

Asylum
VAN HALEN—WB

WAITING FOR COLUMBUS— Little Feat—WB CHAMPAGNE JAM-Rhythm Section-Polydor

THIS YEARS MODEL-Elvis Costello-Cal HEAD EAST-A&M

#### WHFS-FM/WASHINGTON

AND THEN THERE WERE THREE

Genesis—Atlantic
I'M OK, YOU'RE OK—Billy Swan —A&M LA ROUX—Capital

LONDON TOWN—Wings—Capitol LOVE IS THE STUFF—Henry Grass

—Lifesong MODERN MAN—Stanley Clarke— Nemperor
NEW DAY—Airwaves—A&M

SPYRO GYRA—Amherst THE JOHNNY BURNETT TRIO-Solid Smoke

THIS YEARS MODEL-Elvis Costello-Col

#### HEAVY ACTION (airplay in descending order):

MOTION—Allen Toussaint—WB MEET ME AT THE CRUX-

SECOND WIND-Delbert CHAMPAGNE JAM—Atlanta Rhythm Section—Polydor ROOT BOY SLIM & THE SEX CHANGE BAND—WB

FINAL EXAM-Loudon Wainwright

—Arista
ONE WORLD—John Martyn— VAYLON & WILLIE—Waylon Jennings & Willie Nelson-RCA ONE-EYED JACK—Garland Jeffreys

WAITING FOR COLUMBUS-

#### WQDR-FM/RALEIGH

ADDS:

LONDON TOWN—Wings—Capitol MAGAZINE-Heart-Mushroom ONE-EYED JACK-Garland Jeffreys SPYRO GYRA-

THIS YEARS MODEL-Elvis Costello—Col YOU CAN TUNE A PIANO-REO Speedwagon-Epic

#### HEAVY ACTION (airplay, sales, phones in descending order):

RUNNING ON EMPTY-Jackson Browne-Asylum CHAMPAGNE JAM-Atlanta Rhythm Section—Polydor EARTH-Jefferson Starship-

SON OF A SON OF A SAILOR— Jimmy Buffett—ABC SLOWHAND—Eric Clapton—RSO

THE STRANGER-Billy Joel-Col WAITING FOR COLUMBUS— Little Feat—WB

**EXCITABLE BOY**—Warren Zevon —Asylum

AJA—Steely Dan—ABC

#### WKLS-FM/ATLANTA

ADDS:

SPECIAL DELIVERY-38 Special-A&M
WHAT IF—Dixie Dregs— YOU CAN TUNE A PIANO---

REO Speedwagon-Epic

HEAVY ACTION (airplay, sales, phones in descending order):

LONDON TOWN-Wings-Capital EARTH-Jefferson Starship-

Grunt
RUNNING ON EMPTY-

Jackson Browne—Asylum
SLOWHAND—Eric Clapton—RSO CHAMPAGNE JAM-Atlanta

SON OF A SON OF A SAILOR— Jimmy Buffett—ABC

AJA—Steely Dan—ABC POINT OF KNOW RETURN-Kansas-Kirshner

#### WORJ-FM/ORLANDO ADDS:

AND THEN THERE WERE THREE ....

Genesis—Atlantic LINES—Charlie—Janus LONDON TOWN—Wings—Capital

MAGAZINE-Heart-Mushroom THIS YEARS MODEL-Elvis Costello-Col

#### HEAVY ACTION (airplay, sales, phones in descending order):

**EXCITABLE BOY**—Warren Zevon

—Asylum

EARTH—Jefferson Starship— Grunt
RUNNING ON EMPTY-

Jackson Browne—Asylum
SLOWHAND—Eric Clapton—RSO CHAMPAGNE JAM-Atlanta

WAITING FOR COLUMBUS-

#### WQSR-FM/TAMPA ADDS:

AND THEN THERE WERE THREE-

CATS UNDER THE STARS- Jerry **DOUBLE TAKE—Richard Torrance** 

—Capitol
KAYA—Bob Marley & Wailers— Island
LINES—Charlie—Janus

LONDON TOWN—Wings—Capitol MANNEQUIN—Marc Jordan—WB

NO PROBLEM HERE-Mac McAnally—Ariola PURE POP FOR NOW PEOPLE-

THIS YEARS MODEL-

#### HEAVY ACTION (airplay, sales, phones in descending order):

SON OF A SON OF A SAILOR-Jimmy Buffett—ABC

EARTH—Jefferson Starship— HEAVEN HELP THE FOOL-Bob Weir-Arista

CATS ON THE COAST-Sea Level Capricorn

CHAMPAGNE JAM-Atlanta Rhythm Section—Polydor THE STRANGER—Billy Joel—Col

MY AIM IS TRUE-Elvis Costello-KARLA BONOFF-Col

BRING IT BACK ALIVE—Outlaws

THE RUTLES (soundtrack)—WB

# RECORD WORLD SINGLES CHART

15	ARTIST, APR.	Label, Number, (Distributing Label)  W	KS. ON CHART	49 50	44 32	BOOGIE SHOES KC & THE SUNSHINE BAND/TK 102.  ALWAYS AND FOREVER HEATWAVE/Epic 8 50490
1	i	NIGHT FEVER	CHARI	51	_	SHADOW DANCING ANDY GIBB/RSO 893
*		BEE GEES		52	58	LOVE IS LIKE OXYGEN SWEET/Capitol 4549
		RSO 889		53	56	DON'T COST YOU NOTHING ASHFORD & SIMPSON/
						Warner Bros.
		(4th Week)	11	54	63	MAKE YOU FEEL LOVE AGAIN WET WILLIE/Epic 8 5
	_	CAND CAME WITHOUT YOU DARRY MANUALLY CO.		55	62	(I WILL BE YOUR) SHADOW IN THE STREET ALLAN CL
		CAN'T SMILE WITHOUT YOU BARRY MANILOW/Arista 030			40	Atlantic
		STAYIN' ALIVE BEE GEES/RSO 885	19	56		I CAN'T STAND THE RAIN ERUPTION/Ariola 7686
	5	IF I CAN'T HAVE YOU YVONNE ELLIMAN/RSO 884	9	57		YANK ME, CRANK ME TED NUGENT/Epic 50533
5	6	DUST IN THE WIND KANSAS/Kirshner 8 4274 (CBS)	12	58	66	TWO OUT OF THREE AIN'T BAD MEATLOAF/Epic/
5	4	EMOTION SAMANTHA SANG/Private Stock 178	23		75	Cleveland Intl. 8 5
	12	THE CLOSER I GET TO YOU ROBERTA FLACK (WITH DONN'	_	59	75	DEACON BLUES STEELY DAN/ABC 1235
3	8	HATHAWAY)/Atlantic 3463 LAY DOWN SALLY ERIC CLAPTON/RSO 886	9 16	60	69	EVERY KINDA PEOPLE ROBERT PALMER/Island 100
		JACK & JILL RAYDIO/Arista 0283	18	61	67	DANCE ACROSS THE FLOOR JIMMY "BO" HORNE/ SHS 1003
0	11	EBONY EYES BOB WELCH/Capitol 4543	12	62	37	HOT LEGS ROD STEWART/Warner Bros. 8535
1		OUR LOVE NATALIE COLE/Capitol 4509	17	63	43	I GO CRAZY PAUL DAVIS/Bang 733
				64	53	BABY COME BACK PLAYER/RSO 879
2	15	WE'LL NEVER HAVE TO SAY GOODBYE AGAIN ENGLAND	_	65	68	THAT IS YOUR SECRET SEA LEVEL/Capricorn 9287
3	14	DAN & JOHN FORD COLEY/Big Tree 16110 (Atlantic) GOODBYE GIRL DAVID GATES/Elektra 45450	18	66	74	WHEEL IN THE SKY JOURNEY/Columbia 3 10700
1		RUNNING ON EMPTY JACKSON BROWNE/Asylum 45460		67	59	MAMMAS DON'T LET YOUR BABIES GROW UP TO
5	17	FLASH LIGHT PARLIAMENT/Casablanca 909	11			COWBOYS WAYLON & WILLIE/RCA 1
6		(LOVE IS) THICKER THAN WATER ANDY GIBB/RSO 883		68	71	CELEBRATE ME HOME KENNY LOGGINS/Columbia 3
7		COUNT ON ME JEFFERSON STARSHIP/Grunt 11196 (RCA)		69	78	AIN'T GONNA EAT OUT MY HEART ANYMORE AND
8	21	FEELS SO GOOD CHUCK MANGIONE/A&M 2001	12	7.		Casablance
9		WITH A LITTLE LUCK WINGS/Capitol 4559	3	70	80	BECAUSE THE NIGHT PATTI SMITH/Arista 0318
0		IMAGINARY LOVER ATLANTA RHYTHM SECTION/		71	72	MUSIC, HARMONY AND RHYTHM BROOKLYN DREA
U,		Polydor 14459	8			Millennium 610 (Casabl
21	22	THANK YOU FOR BEING A FRIEND ANDREW GOLD/		72	85	HEARTLESS HEART/Mushroom 7031
		Asylum 45456	10	73	73	NEVER GET ENOUGH OF YOUR LOVE LTD/A&M 200
2	29	ON BROADWAY GEORGE BENSON/Warner Bros. 8542	6	74	45	WHICH WAY IS UP STARGARD/MCA 40825
3	25	SWEET TALKIN' WOMAN ELO/Jet 1145 (UA)	9	75 76	55 52	THE NAME OF THE GAME ABBA/Atlantic 3449 JUST THE WAY YOU ARE BILLY JOEL/Columbia 3 1
4	27	DISCO INFERNO TRAMMPS/Atlantic 3389	9	77	86	DO YOU BELIEVE IN MAGIC SHAUN CASSIDY/Wa
5	28	FOOLING YOURSELF STYX/A&M 2007	9			Curb 8488
6	26	BEFORE MY HEART FINDS OUT GENE COTTON/Ariola 767	<b>'5 10</b>	78	79	SITTING IN LIMBO DON BROWN/First American Re
7	30	I'M GONNA TAKE CARE OF EVERYTHING RUBICON/				
	10	20th Century 2362 SOMETIMES WHEN WE TOUCH DAN HILL/20th Century		79 80	81	LITTLE ONE CHICAGO/Columbia 3 10683 WATCHING THE DETECTIVES ELVIS COSTELLO/Colu
8	در ا	2355			٠.	3 1
9	42	TOO MUCH, TOO LITTLE, TOO LATE JOHNNY MATHIS		81	87	MAMA LET HIM PLAY DOUCETTE/Mushroom 7030
9		DENIECE WILLIAMS/Columbia 3 10693	5	82	83	THE HOUSE OF THE RISING SUN SANTA ESMERALDA
0	36	YOU'RE THE ONE THAT I WANT JOHN TRAVOLTA AND				Casablance
		OLIVIA NEWTON-JOHN/RSO 891		83 84	84	BOOTZILLA BOOTSY'S RUBBER BAND/Warner Bros. (WHAT A) WONDERFUL WORLD ART GARFUNKEL
	35	BABY HOLD ON EDDIE MONEY/Columbia 3 10663	9	04	34	JAMES TAYLOR & PAUL SIMON/Columbia 3 1
11		WEREWOLVES OF LONDON WARREN ZEVON/Asylum 454	72 4			
	39			85	76	YOUR LOVE IS SO GOOD FOR ME DIANA ROSS/MO
2	39 38			85	76	
2	38	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708	5	85	76 —	
3	38 34	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688	5 8		76 — 91	Motown STAY RUFUS/CHAKA KHAN/ABC 12349
3	38 34	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708  FANTASY EARTH, WIND & FIRE/Columbia 3 10688  LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS)	5 8 17	86	<u> </u>	Motown  STAY RUFUS/CHAKA KHAN/ABC 12349  READY FOR THE TIMES TO GET BETTER CRYSTAL GA  United Artists
3 4 5 5	38 34	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/	5 5 8 17	86	_	Motown  STAY RUFUS/CHAKA KHAN/ABC 12349  READY FOR THE TIMES TO GET BETTER CRYSTAL GA  United Artists  HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb
2 3 4 5 6	38 34 19 18	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/Elektra 45441	5 5 8 17	86 87 88	91 89	Motown  STAY RUFUS/CHAKA KHAN/ABC 12349  READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists  HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1
12 13 14 15 16	38 34 19 18 40	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/Elektra 45441 THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890	5 8 17 26 6	86	<u> </u>	Motown  STAY RUFUS/CHAKA KHAN/ABC 12349  READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists  HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1
12 13 14 15 16 17 18	38 34 19 18 40 31	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/ Elektra 45441 THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890 FALLING LEBLANC & CARR/Big Tree 16101 (Atlantic)	5 8 17 26 6 20	86 87 88	91 89	Motown STAY RUFUS/CHAKA KHAN/ABC 12349 READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1 IT'S YOU THAT I NEED ENCHANTMENT/Roadshow
2 3 4 5 6 7	38 34 19 18 40 31	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/ Elektra 45441 THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890 FALLING LEBLANC & CARR/Big Tree 16101 (Atlantic) THE CIRCLE IS SMALL GORDON LIGHTFOOT/Warner Bros	5 8 17 26 6 20	86 87 88 89	91 89 57 88	Motown STAY RUFUS/CHAKA KHAN/ABC 12349 READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1 IT'S YOU THAT I NEED ENCHANTMENT/Roadshow THE WAY YOU DO THE THINGS YOU DO RITA COOLI A&M
12 13 14 15 16 17 18 19	38 34 19 18 40 31 41	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/Elektra 45441 THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890 FALLING LEBLANC & CARR/Big Tree 16101 (Atlantic) THE CIRCLE IS SMALL GORDON LIGHTFOOT/Warner Bros 8518 DANCE WITH ME PETER BROWN/Drive 6269 (TK)	26 6 20	86 87 88 89	91 89 57 88	Motown STAY RUFUS/CHAKA KHAN/ABC 12349 READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1 IT'S YOU THAT I NEED ENCHANTMENT/Roadshow THE WAY YOU DO THE THINGS YOU DO RITA COOLI A&M LET ME PARTY WITH YOU BUNNY SIGLER/Gold Min
12 13 14 15 16 17 18 19	38 34 19 18 40 31 41 50 49	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708 FANTASY EARTH, WIND & FIRE/Columbia 3 10688 LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS) WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/Elektra 45441 THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890 FALLING LEBLANC & CARR/Big Tree 16101 (Atlantic) THE CIRCLE IS SMALL GORDON LIGHTFOOT/Warner Bros 8518 DANCE WITH ME PETER BROWN/Drive 6269 (TK) TWO DOORS DOWN DOLLY PARTON/RCA 11240	26 6 6 20 7 5	86 87 88 89 90	91 89 57 88 92	Motown STAY RUFUS/CHAKA KHAN/ABC 12349 READY FOR THE TIMES TO GET BETTER CRYSTAL GA United Artists HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb 3 1 IT'S YOU THAT I NEED ENCHANTMENT/Roadshow THE WAY YOU DO THE THINGS YOU DO RITA COOLI A&M LET ME PARTY WITH YOU BUNNY SIGLER/Gold Min (Sc
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33 34 35 36 37 38 39 40 41 41 41 41	38 34 19 18 40 31 41 50 49 33 48 47 46	MOVIN' OUT (ANTHONY'S SONG) BILLY JOEL/Columbia 3 10708  FANTASY EARTH, WIND & FIRE/Columbia 3 10688  LADY LOVE LOU RAWLS/Phila. Intl. 8 03634 (CBS)  WE ARE THE CHAMPIONS/WE WILL ROCK YOU QUEEN/ Elektra 45441  THIS TIME I'M IN IT FOR LOVE PLAYER/RSO 890  FALLING LEBLANC & CARR/Big Tree 16101 (Atlantic)  THE CIRCLE IS SMALL GORDON LIGHTFOOT/Warner Bros 8518  DANCE WITH ME PETER BROWN/Drive 6269 (TK)  TWO DOORS DOWN DOLLY PARTON/RCA 11240  THUNDER ISLAND JAY FERGUSON/Asylum 45444  LET'S ALL CHANT MICHAEL ZAGER BAND/Private Stock 18  MORE THAN A WOMAN TAVARES/Capitol 4500  ROCKET RIDE KISS/Casablanca 915	26 6 6 20 7 5 18 18 34 7	86 87 88 89 90 91 92 93 94 95	91 89 57 88 92 82 65 —	Motown  STAY RUFUS/CHAKA KHAN/ABC 12349  READY FOR THE TIMES TO GET BETTER CRYSTAL GAY United Artists  HONEY, DON'T LEAVE L.A. JAMES TAYLOR/Columb  3 1  IT'S YOU THAT I NEED ENCHANTMENT/Roadshow  THE WAY YOU DO THE THINGS YOU DO RITA COOLI A&M  LET ME PARTY WITH YOU BUNNY SIGLER/Gold Min (So DANCE, DANCE, DANCE (YOWSAH, YOWSAH, YOW CHIC/Atlantic HAPPY ANNIVERSARY LITTLE RIVER BAND/Harvest  A LOVER'S QUESTION JACKY WARD/Mercury 55011  I COULD HAVE LOVED YOU MOMENTS/Stang 507 (All Pla)
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# LYNYRD SKYNYRD YOU GOT THAT RIGHT MCA-407888

A new single from the platinum album "Street Survivors"



Leave plenty of room to stock up on an album that stacks up among The O'Jays' best.

It's "So Full of Love," and it overflows with songs that can only become hits.

"Use To Be My Girl" is the new single. Our list of stations already on it is filling so fast, it looks like we've got a hit that's going to make this album one of their biggest.

"Use To Be My Girl" is the new single from an album full of songs to back it up.

"So Full of Love."

"So Full of Love."

On Philacelphia International Records and Tapes.

#### THE O'JAYS SO FULL OF LCVE

including: dr Plesse)/Brandy/Use Ta BeiMy Girl My Heart Out, Cry Together



# RECORD WORLD ALBUM PICKS



#### ZARAGON JOHN MILES-Arista AB 4176 (7.98)

Miles is a consummate pop craftsman, handling all guitars, keyboards and vocals and gifted with a superior feel for orchestration. What's more, his songs are ambitious without being obscure. England is already well aware of his talents; it remains for America to follow suit.



#### CENTRAL HEATING HEATWAVE-Epic JE 35260 (7.98)

The follow-up to the group's double platinum debut of last year is another collection of syncopated dance numbers sparked by catchy arrangements and a Barry Blue production. "Put the Word Out" and "The Groove Line" should follow the success of "Boogie Nights."



#### ATLANTA'S BURNING DOWN DICKEY BETTS & GREAT SOUTHERN—Arista AB 4168 (7.98)

Amidst rumors that the Allmans will reform, Betts is solidifying a solo career with his second album. His soaring guitar harmonies and searing solos are again apparent in this tasteful set; and Betts' singing improves with each outing.



#### STILL HERE IAN THOMAS BAND—Atlantic SD 19167 (7.98)

Thomas' output in this country has been uneven since his "Painted Ladies" hit of several years ago but now he's back on track with his first lp for the label. Strong melodies and exceptional vocal work should make his comeback bid a welcomed one.

#### LONG LIVE ROCK 'N' ROLL RAINBOW



Polydor PD-1-6143 Ritch'e Blackmore continues to play a no holds barred style of rock that has made Rain-

bow a top attraction since the demise of Deep Purple. Singer Ronnie James Dio and Cozy Powell help to spearhead the attack along with Blackmore's swashbuckling guitar style.

#### WHAT IF DIXIE DREGS



Capricorn CPN 0203 (7.98) The southern quintet's second album is again virtually an allinstrumental offering with a

progressive feel. Fans of Kansas, Jeff Beck and others will feel at home here.

#### GIVE US A BREAK PROCTOR & BERGMAN



Mercury SRM-1-3719 Philip Proctor and Peter Bergman first earned their notoriety with the Firesign Theater and

show here that they have lost none of that sense of humor. Swipes are taken at numerous contemporary subjects from C.B.s to T.V. to consumer interests.

#### **GHOST TOWN PARADE** LES DUDEK



Columbia JC 35088 (7.98)Dudek's third album is a further confirmation of his talents as a composer/guitarist. Producer

Andy Johns elicits strong performances and Dudek takes charge with his fluent and tasteful guitar playing. "Central Park" is certain to become a favorite.

#### EVER READY JOHNNIE TAYLOR



Columbia JC 35340 (**7.98**) The "Disco Lady" man has come up with some of his best vocal performances since that

smash of two years ago. Either "Hey Mister Melody Maker" or "Ever Ready" should become another in his long line of hits with their hot arrangements and gritty vocals.

#### SPYRO GYRA



Amherst AMH 1014 (6.98) Fronting this instrumental jazz/fusion outfit is saxophonist lay Beckenstein and keyboardist

Jeremy Wall. Together with six other musicians they weave a percussive, listenable sound that should appeal to jazz, AOR, r&b or MOR formats.

#### PLEASE DON'T TOUCH STEVE HACKETT



Chrysalis CHR 1176 (7.98) The former Genesis guitarist raised some eyebrows when he left that band, but this should

silence the doubters. A richly textured and varied work with help from the likes of Steve Walsh of Kansas and Richie Havens.

#### DANCE A LITTLE LIGHT



Asylum 6E 115 (6.98) ing harmony sound typified affiliation with

Poco. The group members are all unknowns but add a precise and sure handed accompaniment to Furay's familiar sound.

#### YOU'RE OK, I'M OK



A&M SP 4686 Swan's first album for the label is a return to the almost rockabilly style that was typified

by "I Can Help." His breezy rockin' vocals are complemented by the Jordanaires and venerable personalities like Otis Blackwell and Scotty Moore.

#### THE WRITERS



Columbia JC 35297 (7.98) A much anticipated debut album from this group composed of some familiar names: Ralph

MacDonald, Hugh McCracken, Anthony Jackson and Jeffrey Mironov among others. Vocalist Frank Floyd gives the group added dimension and is central to the Writers' sound.

#### THE VIBRATION CONTINUES RAHSAAN ROLAND KIRK Atlantic SD 2

taken from ten of his albums. The

about this extraordinary jazzman.

tracks are all documented with

liner notes filling in the details

1003

This retrospec-

tive covering the

years 1968-1976

is a compilation

of some of Kirk's

finest music,



#### THE POP



Automatic SA 1.01 (6.98) One of the best

homemade rock albums we've heard this year comes from this west coast outfit.

They show a good feel for '60s sounds and takes off from there with songs like "You Oughta Know" and "Down On the Boulevard" showing good potential.

(Continued on page 68)

# UNCOMPROMISING ROCK 'N' ROLL **NEW BRITISH BAND**

#### **ON TOUR!**

APRIL 3 • SALT LAKE CITY, UTAH • SALT PALACE
APRIL 5 • SAN DIEGO, CALIFORNIA • SPORTS ARENA
APRIL 6 • BAKERSFIELD, CALIFORNIA • CIVIC AUDITORIUM
APRIL 7-8 • LOS ANGELES, CALIFORNIA • WIISKY
APRIL 9 • LOS ANGELES, CALIFORNIA • THE FORUM
APRIL 11 • FRESNO, CALIFORNIA • SELLAND ARENA
APRIL 13 • SAN FRANCISCO, CALIFORNIA • OLD WALDORF
APRIL 15 • RODEO, CALIFORNIA • REO THEATRE
APRIL 16 • MEDFORD, OREGON • JACKSON COUNTY EXPO
APRIL 17-18 • PORTLAND, OREGON • JANTZEN BEACH ARENA
APRIL 20 • SPOKANE, WASHINGTON • SEATTLE COLISEUM
APRIL 20 • SPOKANE, WASHINGTON • SPOKANE COLISEUM
APRIL 22 • DENYER, COLORADO
APRIL 26 • LITTLE ROCK, ARKANSAS
APRIL 27 • BILOXI, MISSISSIPPI
APRIL 28 • BATON ROUGE, LQUISIANA
APRIL 29 • ATLANTA, GEORGIA



MANAGEMENT: ROBERT WACE/STEVE O'ROURKE FOR EMKA PRODUCTIONS LIMITED

ON CAPITOL RECORDS AND TAPES



# RECORD WORLD SINGLE PICKS

#### CELEBRATION FEATURING MIKE LOVE --- MCA 40891



ALMOST SUMMER (prod. by Ron Altbach) (writers: Wilson-Love-Jardine) (Duchess/ Executive/Challove, BMI) (2:38)

The Beach Boys' stamp is all over this toe-tapping pre-summer tune in a classic mold. Love's lead vocal and some down-to-earth lyrics sell it. The theme from a forthcoming movie, it seems perfectly timed for a seasonal, national top

#### VAN HALEN-

Warner Bros 8556



RUNNIN' WITH THE **DEVIL** (prod. by Ted Templeman) (writers: Van Halen-Anthony-Roth) (Van Halen, ASCAP) (3:32)

The Van Halen brothers did quite well with their debut cover of "You Really Got Me," and they demonstrate here that their songwriting can hold its own, too. The production is extremely hot, with a "live" quality to it, and sets off the screaming guitars quite well.

#### GOOD RATS—Passport 7912

(Arista)



JUST FOUND ME A LADY (prod. by Flo & Eddie) (writer: Mar-chello) (Baldy-Baldwin/ Blackwood, BMI)

This well-traveled rock band from Long Island has built an impressive following with its live performances, and with this single could expand that into a sizable radio audience. Peppy Marchello's vocal is distinctive, the song is bright and tuneful.

#### BILL CONTI-20th Century-Fox



THEME FROM 'AN UNMARRIED WOMAN' (prod. by Bill Conti) (writer: Conti) (Fox Fanfare, BMI) (2:28)

Maybe it's fate that the theme from "An Unmarried Woman" be a single—in any case, this is a pleasing, rather melancholy melody, well-arranged. It starts and ends quietly, with piano, then builds nicely with a full orches-

#### DENISE LA SALLE—ABC 12353 ONE LIFE TO LIVE (prod. by Denise La Salle) (writer: La Salle) (Warner-Tamerlane/ Ordena, BMI) (3:41)

This is no soap opera, but a sincere, emotional ballad that should provide La Salle with a follow-up hit to the frank and erotic "Love Me Right."

#### DOROTHY MOORE-Malaco 1048 (T.K.)

LET THE MUSIC PLAY (prod. by Stroud-Stephenson-Couch) (writer: Knight) (Two-Knight, BMI) (3:47)

Moore departs from the ballads that have been her choice in recent singles, in favor of a happy, uptempo Frederick Knight song that should please r&b listeners.

#### THE WHISPERS—Solar 11246 (RCA)

(LET'S GO) ALL THE WAY (prod. by Dick Griffey & group) (writers: Ragin-Burke-Posey-Brown) (Free Delivery, ASCAP/Wah Watson/Josef & Art, BMI) (3:25)

The Whispers single is the first for "Sound of Los Angeles" Records -it's a light, flowing r&b ballad with an erotic message. Crossover chances look good.

#### THE MIRACLES—Columbia 3-10706

MEAN MACHINE (prod. by Pete Moore) (writers: Griffin-Moore-Griffin) Grimora/April, ASCAP)

The Miracles, now fronted by a fine singer, Billy Griffin, have changed their sound markedly and could have an immediate hit with this hot, brassy single.

#### JACK NITZSCHE-MCA 40897 HARD WORKIN' MAN (prod. by Sonny Burke) (writers: Nitzsche-Cooder-

Schrader) (Leeds/Duchess, ASCAP/

The theme song from the movie "Blue Collar" is a hard-driving blues with an appropriately gruff lead vocal by Captain Beefheart. It moves forcefully.

GENE PAGE-Arista 0322 THEME FROM 'STAR TREK' (prod. by Billy & Gene Page) (writer: Courage) (Bruin, BMI) (3:22)

Page should follow his successful "Close Encounters" disco treatment with this thumping version of a well-known tune. It moves at warp factor one.

#### TOWER OF POWER—Columbia 3-10718

LOVIN' YOU IS GONNA SEE ME THRU (prod. by Steve Cropper) (writer: Coulter) (Coultron, ASCAP) (3:24)

The Tower has another lead singer, Michael Jeffries, but the group's brassy, funky sound is essentially the same. This hot mix could bring them a hit.

#### MASS PRODUCTION—Cotillion 44233 (Atlantic)

JUST WANNA MAKE A DREAM COME TRUE (prod. by Ed A. Ellerbe & group) (writer: Williams) (Two Pepper, ASCAP)

This high-energy record should appeal to the r&b and disco audiences — choral vocals and a pounding beat provide most of the musical interest here.

#### KING FLOYD—Chimneyville 10224 (T.K.)

I WANNA SLOW DANCE WIT'CHA (prod. by Couch-Stroud-Stephenson) (writer: Knight) (Two-Knight, BMI)

The prolific pen of Frederick Knight has turned out another trendy, melodic song, and Floyd's light, amorous vocal could make the tune an r&b and pop hit.

#### U.K. SQUEEZE-A&M 2033 TAKE ME, I'M YOURS (prod. by group) (writers: Tilbrook-Difford) (Almo/ Javeberry, ASCAP)

A new British band with an unusual, complex sound-the synthesizer underpinnings make this offbeat love song stand out; it's a bit like 10cc.

THE RUTLES-Warner Bros. 8560 I MUST BE IN LOVE (prod. by Neil Innes) (writer: Innes) (Unichappell, BMI) (2:04)

The pre-fab four have a bulleting album now, and this single will probably get pop radio attention -it recaptures all the excitement of their glory years.

#### CAESAR FRAZIER—Westbound 55413 (Atlantic)

CHILD OF THE WIND (prod. by Mike Theodore) (writers: Miller-Theodore) (Bridgeport, BMI) (3:23)

An unusual start sets this orchestrated, breezy dance tune apart-Frazier has a big, happy-sounding voice, and should find a sizable audience for his record.

#### RAY SIMPSON—Warner Bros. 8557

MY LOVE IS UNDERSTANDIN' (prod. by Nick Ashford & Valerie Simpson) (writers: R. Simpson-Hall) (Nick-O-Val, (3:28)

Simpson is Valerie's brother, and his style has much of the smooth energy of Ashford & Simpson's records. This debut has good r&b prospects.

#### ERNIE COLLINS-First Artists 41002 (Mercury)

KING TUT'S BACK (prod. by B., M. & B. Hudson) (writer: Collins) (Primus Artists/Lornhorne, BMI)

Only in America dept.: a disco/ novelty record that ties in with an art exhibit. As Tut's relics tour the country, this Hudson Bros.-backed disc could hit.

#### NOVA-Arista 0324 YOU ARE LIGHT (prod. by Narada Michael Walden) (writers: Rustict-D'Anna) (Light On The Way/Fuse)

This Italian rock outfit has moved closer to an accessible soundthis single flows nicely, dominated by keyboard work, and could find pop airplay.

#### THE McCRARYS-Portrait

6-70014

YOU (prod. by Trevor Howard) (writers: group) (Island, BMI) (3:37)

This family group could hit with this happy-sounding, mid-tempo single with a catchy rhythm. A Stevie Wonder-like harp adds to the upbeat mood.

#### CRACK THE SKY-Lifesong

8 1764 (CBS)
LONG NIGHTS (prod. by Rob Stevens)
(writer: Palumbo) (Blendingwell, ASCAP) (3:59)

A serious song with a good pop hook-the soaring chorus should please pop programmers, while the loneliness the song deals with is sensitively handled.

#### TERENCE BOYLAN—Asylum 45473

DON'T HANG UP THOSE DANCING SHOES (prod. by Terence Boylan) (writer: Boylan) (Steamed Clam,

This mid-tempo ballad isn't really danceable, but has a flowing rhythm that should please listenershe has an FM following, and a chance at a hit.

#### THE BOB SELVIN BAND

Ranwood 1084

THE BALLAD OF BUBBLES (prod. by Bob Selvin) (writer: Selvin) (Bob Ton, (2:54)

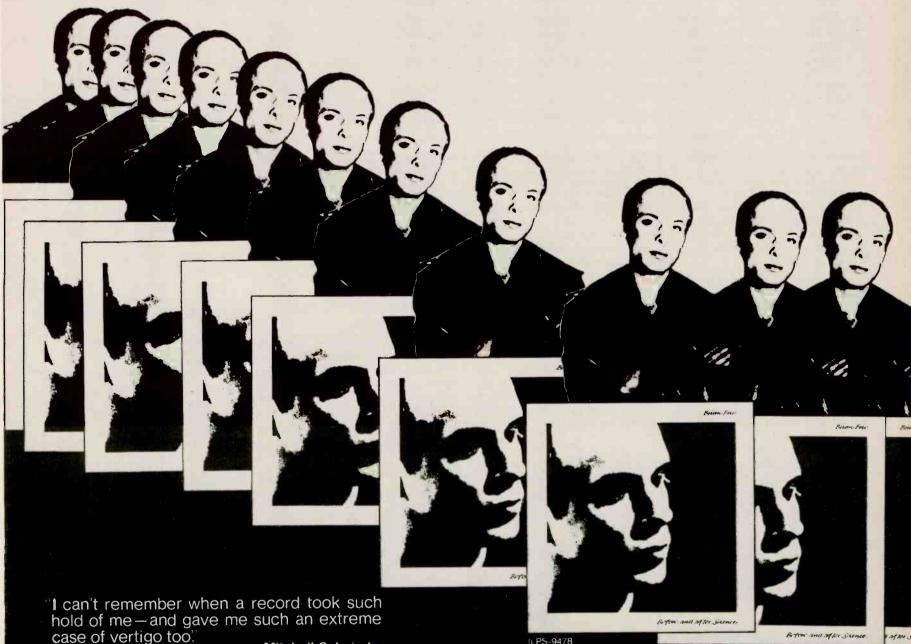
Novelty lovers note: this true saga of an escaped hippopotamus could become the anthem to unite a generation, or, failing that, a sizable pop hit.

#### MATLOCK—LeCam 213 OH! BUDDY (THE MUSIC WILL NEVER

DIE) (prod. by Maj. Bill Smith) (writer: Matlock) (Softcharay, BMI) (2:30)

This upbeat tribute to Buddy Holly makes a number of topical references and should add to the late singer's acclaim—it stands on its own as a pop song, too.

# Before and after Science Buam Eno



Mitchell Schnieder **CRAWDADDY** 

"...BEFORE AND AFTER SCIENCE is an inspired and inspiring album."

Lester Bangs VILLAGE VOICE

"...One of the most interesting and rewarding works of music I've heard in a long time."

Glenn O'Brien INTERVIEW

"Mr. Eno's disk blends strange, quirky songs with lush instrumental passages in a way that is both thought-provoking and absorbing."

John Rockwell NEW YORK TIMES

#### History from Turnabout (Continued from page 62)

envelops all. Furtwaengler's tempos are not as leisurely as one would expect. It is rich treasure. On the flip side is a fine account of the "Dichterliebe" with one of the greatest of all art song singers, Gerard Souzay, with Alfred Cortot at the piano. Souzay, if not retired, sings very little now, and this reminds one of his rich and expressive baritone, Gallic yet absolutely true to the spirit of what he sings. This recording was made over 20 years ago when his partner at the piano was in his 80s.

#### Orfeo

Orfeo et Euridice, unfortunately, has not found much audience in recent years. Gluck's nobility and beautiful melodies, even when sung marvelously, tend to seem dull-or so the audience's reaction implies. To me, this is a mistake; few operas have as much sustained greatness. From Orfeo's first lament to the breathtaking "Che faro, senza Euridice," there is a long, expressive crescendo, including the terrifyingin classical terms—assault on the Furies by Orfeo. Turnabout/Vox has issued a recording of a memorable performance of this opera, given at La Scala, Milan, with Wilhelm Furtwaengler conducting the La Scala orchestra, in

1951. Fedora Barbieri, then at the dawn of her career is the Orfeo: Hilde Gueden is the Euridice. The whole works persuasively, because both women have the style, both sing Italian well and their voices could scarcely be more different. Miss Barbieri at that period sounded a lot like Marilyn Horne today, and she had almost equal command of coloratura. Miss Gueden had a bright and light soprano, and she sings Euridice with verve. The orchestra plays well, the chorus sings as only the La Scala chorus can and the sound is perfectly okay.

#### **William Tell**

There is also a complete William Tell, interesting because there are so few performances of this opera available. Rosanna Carteri has her moments, with Giuseppe Taddei a very fine Tell. Mario Filipesschi is about as hard to listen to as he is in Maria Callas' first Norma, but Giorgio Tozzi is excellent. This recording dates from 1951 also and is led by Mario Rossi. Only a buy for Rossini enthusiasts or for those who recognize the enormous significance of Tell as an opera and would like to hear a new version.

On the orchestral side of those

historical pressings, one of the most interesting is a double Mozart record—the 40th Symphony conducting by Erich Kleibier and the 36th led by Otto Klemperer. The first is a good, solid, attractive performance; the Klemperer "Linz" Symphony is a real shocker. Not at all heavy or slow as one might expect, it is fast, bright and very exciting. Unconventional throughout, he is always on the crisp effervescent side. Recorded in 1961, it shows no traces of age about it.

#### Solomon

Remarkable, too, is a new recording of the Brahms Piano Concerto No. 1 with Solomon playing, led by Rafael Kubelik. A much more leisurely, sweet and lightly romantic Brahms than is often the case, it is eloquent with a singing piano tone. Solomon never is concerned about virtuosity; that is easy for him. What he works most on is line, shaping and phrasing, and though the slow movement gets a shade too leisurely, the whole is fresh and appealing. The recording was made in London in 1952.

Also on the list is Bruno Walter leading the Symphonie Fantastique of Hector Berlioz and Pierre Monteux conducting Symphonies Nos. 35 and 39 of Mozart. There

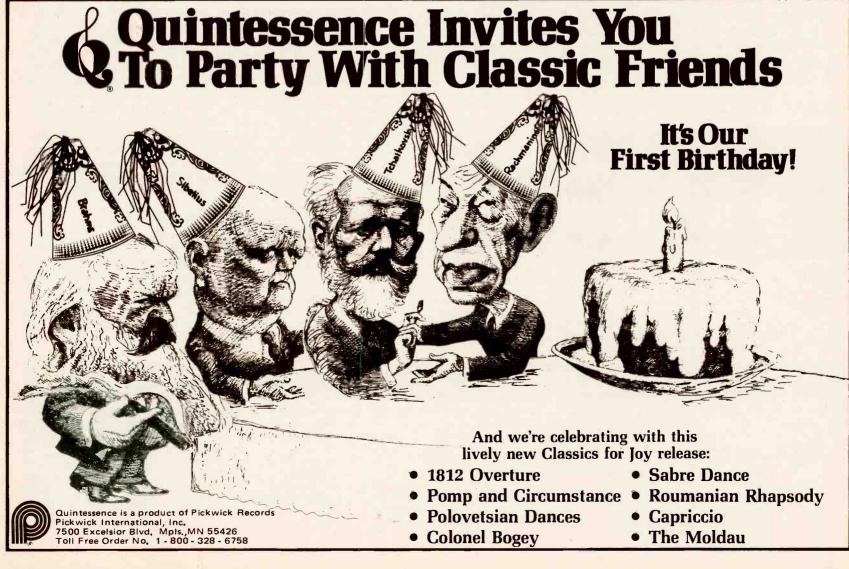
is not a recording in the group that is not interesting, and all are fairly priced. The public should be made aware of the new historical treasure within their grasp.

#### Niles Sells Pubberies

■ NEW YORK — Duke Niles has announced that he has sold his publishing firms, Rayven Music Co., Inc. (BMI) and Paris Music Co., Inc. (ASCAP), to Aberbach Enterprises and Chappell Music.

The firms, founded more than 20 years ago by Niles in partnership with French band leader, film producer, publisher Ray Ventura, whose interest Niles bought out in 1966, includes in its various catalogues such standards as "The Good Life," "Melodie d' Amour," "Washington Square" and Manu Dibango's "Soul Makossa," among others.

Niles will continue to represent French singer/composer Sacha Distel as a writer in all phases of his United States activities. Additionally, Niles is presently forming new publishing firms which will be active in all phases of the business both here and abroad. He will continue to operate from his offices at 157 West 57 Street in New York.



# SOUL TRUTH

By DEDE DABNEY



■ NEW YORK: Personal Pick: "Let The Music Play" — Dorothy Moore (Malaco). Ms. Moore's vocal ability equals any coming out of the house of Miami. This is an up-tempo tune that is totally unique.

DEDE'S DITTIES TO WATCH: "Give Me Everything" — The Hues Corporation (Warner Brothers); "Soul Is Free" —

<u>David Williams</u> (AVI); "It's Not Too Late" — <u>Al</u> <u>Johnson</u> (Marina).

Monday, April 3, was a day in which everybody who knew him, loved him and worked with him was saddened by the death in Los Angeles of Paul "Fat Daddy" Johnson.

His memory will live on, for it was he who gave the industry a class that no one ever knew. His eloquent speaking tone left all those in the audience in wonder and awe. Entering the field as one of the most influential disc jockeys 15 years ago and then going on to promotion with Atlantic Records, Johnson never looked back.

Leaving Atlantic Records he went to Motown Records where he held down a vice president's post for approximately two years. After a brief pause he then held down a vice president position with Capitol Records for a year, up until the time of his death.

He receeived a doctorate from Morgan State College in Baltimore, Maryland.

Paul L. Johnson was laid to rest in Timmonium, Maryland, Saturday, April 8, 1978. The family has requested no flowers be sent but rather a donation sent to the National Kidney Association in honor of Paul L. Johnson — 2 Park Ave., New York, N.Y. 10016. He will be missed by all.

#### **April/Blackwood Signings**





April/Blackwood Music the publishing arm of CBS Records, recently announced the signing of co-publishing arrangements with Don Covay, president of Ragmop Music, and Z. Z. Hill's Bridgette Music. Covay, writer of "Mercy, Mercy" and "Pony Time," will be announcing a new label deal soon, and Covay's first single will be out on Columbia Records. Pictured at the signings are, at left: Rick Smith, vice president and general manager of April-Blackwood; Covay, and Larry Fogel, director of east coast operations. At right, Bob Esposito, vice president of creative affairs with Hill and Wayne Rooks, director of business affairs, April-Blackwood.

#### Disco File (Continued from page 54)

kind of cut that, after only two listenings, had me calling up friends to rave extravagantly. Is it too much to call this an instant classic, perhaps one of the great disco songs, certainly one of the very best single cuts this year? Decide for yourself. I'll just say "Got to Have Loving" brings back the kind of first-impression excitement I felt with "Do You Wanna Get Funky With Me," "Devil's Gun," "Give Me Love," "Come Into My Heart" and a few other special records. The song begins with the kind of high-impact, hard-hitting intro that made "Devil's Gun" such a knockout from the very beginning—a steady synthesizer/bass/percussion build and blaring horn break: heavy metal disco—and gradually layers in vocals. First Bell, Glover and Garner singing "It's a shame to complain, but we gotta have a lot more loving," the song's key line, then a hard-rock-styled male lead who carries most of the lyrics. All of them are strong, cutting singers but, as usual, it's the production that stands out here: the synthesizer that rumbles in like vibrant thunderclaps, the supple guitar work, the swirl of electronics and percussion in the break, shattering horn sections. Whew. I could go on: three other tracks here are nearly as impressive, including "Standing in the Rain" (6:34) with its "rain" effects, a combination of jetting synthesizer and per-cussion; "Body and Soul" (4:23), which comes closest to the lively jungle jump of "Dr. Doo-Dah;" and "Midnight Madness" (5:41), which falls into a rapid-pulsing rock beat with a frantic fun-house aura and intensity to the break. Even "My Desire," which starts out like a typical crooner record from the bossa nova period, turns hot with the female chorus and even hotter in the breaks. All in all, a sensational album and a welcome change of pace-currently an import on Cerrone's Malligator label, it's due out in the States on Polydor the first or second week in May.

The second album by Love and Kisses, the group that introduced French producer/composer Alec R. Costandinos to the disco world, is titled "How Much, How Much I Love You" (Casablanca) and has more in common with recent Costandinos works like "Romeo & Juliet" and "Golden Tears" than the group's earlier "I've Found Love." As the Costandinos vision and style become increasingly romantic (who else would follow Romeo and Juliet with a retelling of the fairy tale of Beauty and the Beast which takes up the bulk of side two here?), the fierce passion, tension and casual sexiness of the Love and Kisses debut have either faded away or been given a soft-focus treatment. The music remains thrilling, lovely, almost effortlessly brilliant with an instrumental grace and vigor that is never merely lush or pretty. But though the string passages in the 16-minute title cut are so full-bodied and stirringly sensuous they border on the palpably erotic, the song doesn't approach the electrifying cumulative impact of "I've Found Love." Still, "How Much, How Much I Love You" especially the chorus repetition of that title phrase—is, like all of Costandinos' long pieces, irrestistibly beautiful. Heavenly music but we miss the earthy touches. Much the same could be said about "Beauty and The Beast" (14:30), though the style here is more elaborate and involving, piecing together the story, like Romeo and Juliet's, through chorus narrative and both spoken and sung dialogue. This (Continued on page 66)

Vanguard Taps Pete Spargo

■ NEW YORK—Vanguard Records has announced the addition of Pete Spargo to its New York a&r staff. Responsible for the acquisition of talent and its subsequent production, Spargo will concentrate on the contemporary, pop and jazz fields.

Spargo's production credits include such diverse acts as Morgana King, Patrick Williams, Herbie Hancock and Willie Bobo, the soundtrack albums from "Born Free" and "Blow Up," and the original cast albums from "Inner City" and "Bubbling Brown Sugar."

#### **R&B PICKS OF THE WEEK**

THE MIRACLES, "MEAN MACHINE" (Grimora/April Music, ASCAP).

mora/April Music, ASCAP). With a slower, more funky tempo, produced by Pete Moore, this single should do much to put the Miracles back on stride in '78. The well-produced horn segments accentuate the funk, which is slickly laid down by the rhythm section. Should garner much success. Columbia 3-10706.

₽ PULSE, "SHAKE WHAT YOU GOT" (Lori- ₹ THE MOMENTS, "SHARP." These

Joy Music/Lucky Star, BMI). A suggestive lyric which should catch on the dance floor and on the radio scene. This new group has what it takes to receive much recognition. A slick tune should grace the charts as a definite crossover. Olde World OWR 1106 MA.

THE MOMENTS, "SHARP." These three young men show exceptional delivery with all cuts. Soft

India delivery with all curs. Sort
 and sultry voices hit home with
 "I Could Have Loved You," which is their new single. "Disco Man" will make them bigger than they are today. A solid lp. Stang 1034.



# GET ON Brunswick's newest Chi-lite recording

# "THE FIRST" TIME"

BR 55546

**BRUNSWICK** 

DAKAR



#### THE R&B SINGLES CHART

#### **APRIL 15, 1978**

APR. 15	APR.	
1	2	TOO MUCH, TOO LITTLE, TOO LATE JOHNNY
		MATHIS/DENIECE WILLIAMS/Columbia 3 10693
2	j	THE CLOSER I GET TO YOU ROBERTA FLACK (WITH DONNY HATHAWAY)/Atlantic 3463
3	3	BOOTZILLA BOOTSY'S RUBBER BAND/Warner Bros. 8512
_4_	4	FLASH LIGHT PARLIAMENT/Casablanca 909
5	6	DANCE WITH ME PETER BROWN/Drive 6269 (TK)
6	1,0	ON BROADWAY GEORGE BENSON/Warner Bros. 8542
7	5	STAYIN' ALIVE BEE GEES/RSO 885
8	7	OUR LOVE NATALIE COLE/Capital 4509
9	8	IT'S YOU THAT I NEED ENCHANTMENT/Roadshow 1124 (UA)
10	9	WHICH WAY IS UP STARGARD/MCA 40825

		9	8 IT'S YOU THAT I NEED EN	<b>ICHA</b>	NTME	NT/R	oadshow 1124 (UA) 25
1	11	13	NIGHT FEVER BEE GEES/RSO 889		43	49	MISS BROADWAY BELLE EPOQUE/Big Tree 16109
	12	14	REACHING FOR THE SKY PEABO BRYSON/Capitol 4522		44	51	(Atlantic)
	13	12	JACK & JILL RAYDIO/Arista 0283		45	45	DAVID OLIVER/Mercury 73973 THIS TIME THEY TOLD THE
	14	14	DON'T COST YOU NOTHING				TRUTH  Z.Z. HILL/Columbia 3 10680
	1 5	15	ASHFORD & SIMPSON/Warner Bros. 8514		46	60	THE GROOVE LINE HEATWAVE/Epic 8 50524
		17	HEATWAVE/Epic 8 50490		47	40	HI INERGY/Gordy 7157
	Ţ6	1.0	BUNNY SIGLER/Gold Mind 4008 (Salsoul)		4,8	50	(Motown)  IF I HAD MY WAY  WALTER LACKSON/CL: Saved
	1.7	16	AM I LOSING YOU MANHATTANS/Columbia 3		49	56	WALTER JACKSON/Chi Sound 1140 (UA) THE ONE AND ONLY
	18	19	10674 DO YOU LOVE SOMEBODY LUTHER INGRAM/KoKo 728				GLADYS KNIGHT & THE PIPS/ Buddah 592 (Arista)
	19	20	I COULD HAVE LOVED YOU MOMENTS/Stang 5075		50	54	OLD MAN WITH YOUNG
	20	18	(All Platinum) NEVER GET ENOUGH OF		51	47	ANN PEEBLES/Hi 78509 (Cream) THE GHOST OF LOVE
			YOUR LOVE LTD/A&M 2005		60	4.4	(PART I) TAVARES/Capitol 4544
1	21	29	GET ON UP TYRONE DAVIS/Columbia 3 10684		52 53	64 55,	CHIC/Atlantic 3469 CAUSE YOUR MINE
	22	21	LOVE ME RIGHT DENISE LaSALLE/ABC 12312				R.B. HUDMON/Cotillion 44232 (Atlantic)
	23	22	FANTASY EARTH, WIND & FIRE/Columbia 3 10688		54	61	SMOKEY ROBINSON/Tamla 54293 (Motown)
	24	27	ALL THE WAY LOVER MILLIE JACKSON/Spring 179		55	62	SUPERNATURAL FEELING BLACKBYRDS/Fantasy 819
1	25	31	(Polydor) OH WHAT A NIGHT FOR		56	58	CONFUNKSHUN/ZEYA CON FUNK SHUN/Mercury 2 53974
			DANCING BARRY WHITE/20th Century		57	63	WAITING ON LOVE JOHNNY BRISTOL/Atlantic 3421
	26	30	RIDING HIGH		58	52	TRUST YOUR HEART BOBBY WOMACK/Columbia 3
	27	28	RUMOUR HAS IT DONNA SUMMER/Casablanca	B	59	65	10672 GIRL CALLIN'
	28	32	916 IT'S SERIOUS		60	67	KEEP ON DANCING
			CAMEO/Chocolate City 013 (Casablanca)				JOHNNIE TAYLOR/Columbia 3 10709
	29	34	JIMMY 'BO' HORNE/SHS 1003 (TK)		61	_	YOU ARE, YOU ARE EVELYN "CHAMPAGNE" KING/RCA 11122
	30	2.5	YOUR LOVE IS SO GOOD		62	68	ATTITUDES BAR KAYS/Mercury 2 542B3
•	31	46	DIANA ROSS/Motown 1436 STAY		63	69	IF I CAN'T HAVE YOU YVONNE ELLIMAN/RSO B84
	1	-i	RUFUS/CHAKA KHAN/ABC 12349	-	64	66	TRY AND UNDERSTAND/I FALL IN LOVE EVERYDAY
	32	35	I CAN'T STAND THE RAIN ERUPTION/Ariola 7686		65	_	DUKEY STICK (PART ONE)
	33	26	WORKIN' TOGETHER MAZE FEATURING FRANKIE BEVERLY/Capitol 4531		66	53	MAKIN' LOVE IS GOOD FOR YOU
	3,4	36	LET'S ALL CHANT MICHAEL ZAGER BAND/				BROOK BENTON/Olde World
	35	48	Private Stock 45184  TAKE ME TO THE NEXT		67	70	YOU'VE BEEN A PART OF ME WEE GEE/Juney 533 (Ju-Par)
			PHASE (PT. I) ISLEY BROS./T-Neck 2272 (CBS)		68	7,1	FEEL THE SAME
	,36	39	OCEANS OF THOUGHTS AND DREAMS DRAMATICS/ABC 12331		69		GENE CHANDLER/Chi Sound 1168 (UA)
			DRAMMICS/ABC 12331		0.9		AL COSENIAL TOELL (Consen)

#### Disco File (Continued from page 64)

opens up the song to a variety of moods and an opulent mix of instrumental textures; it becomes a glowing tapestry, bright with detail, but, again, the effect is more cerebral than emotional. Costandinos is never less than masterful here, but when you know someone can sweep you off your feet, it's hard to be satisfied with a tender twostep, no matter how delightful.

Quickly now, the other highlights of the week: The Bombers album, previously a Telson import, now available on West End, is one of the strongest disco albums to come out of Canada in some time. The sound is heavy-duty disco, mostly instrumental, with a synthesizer undertow and an energetic, Afro-Latin feel. A nearly 12-minute version of "The Mexican," Babe Ruth's unusual early disco classic, sets the tone here: quietly intense, atmospheric, spacey around the edges, gripping. But while that cut only really hits its stride after the vocals, the three cuts on the album's first side—especially "Dance, Dance, Dance" and "Don't Stop the Music" (both originals in spite of familiar titles)-are entirely on target. Exceptional . . . Celi Bee's new "Alternating Currents" album (APA, through TK) is her best so far, produced by Pepe Luis Soto in Puerto Rico and New York and combining his usual sharply-etched, ecstatic Latin-hustle sound with something more hard-edged this time. "Macho (A Real, Real One)," already released on a disco disc, is lyrically offensive and impossibly fast, but it does have a sexy vitality that's hard to resist. Even more exciting, though, are "Hold Your Horses, Babe" and "Comin' Up Strong" which prove Celi Bee can outdo Andrea True on her turf: zippy, driving sexsongs. The album's title track, "Alternating Currents," is more comfortable and laid-back; its breathy, jazzy feel makes it perhaps the most attractive number here. A glossy, entertaining album, and a significant step forward for both the producer and performer . "African Warrior" by Soweto (Atlantic/Cotillion disco disc) was discovered by Cotillion Records president Henry Allen on a trip to Johannesburg last year before it was banned by South African radio. A terrific, surprising record now available here in two parts (8:40 and 7:16), "African Warrior" sounds like **Cerrone** or **Giorgio** meets **Osibisa.** The pounding of the drums is both Eurodisco pump and African frantic and the blend of both styles is utterly hypnotic. Part I's pace is almost hysterically fast-it whips you along-then it breaks from a tough vocal into an incredibly incantory chant section that is at first measured and restrained but powerful, then gradually builds, breaks and doubles back several times. The song runs through several levels of intensity but keeps the heat on throughout. But it's the second part that is the knockout here: beginning with a synthesizer beat out of "I Feel Love," then dipping into the chant and percussion in everincreasing waves of passion, this is the most compelling piece of African dance music we've heard in years. Very, very hot.

#### R&B REGIONAL BREAKBUTS

#### Singles

Johnnie Taylor (Columbia) George Duke (Epic)

Chic (Atlantic) Curtis Mayfield (Curtom) George Duke (Epic) Al Green (Hi)

#### Midwest:

Isley Bros. (T-Neck)
Gladys Knight & The Pips (Buddah) George Duke (Epic)

#### West:

I FEEL GOOD AL GREEN/Hi 78511 (Cream)

JAMES BROWN/Polydor ]

WE'RE ON OUR WAY BRAINSTORM/Tabu 8 5502 (CBS)

TWO HOT FOR LOVE
THP ORCHESTRA/Butterfly 1026
WE FELL IN LOVE WHILE

DANCING BILL BRANDON/Prelude 71102

BLACK WATER GOLD SUNSHINE BAND/TK 1026

SHAME KING/RCA 11122

EYESIGHT

72

74

O'Jays (Phila. Intl.) Johnny Bristol (Atlantic) Johnnie Taylor (Columbia) Curtis Mayfield (Curtom) George Duke (Epic)

#### **Albums**

#### East:

Isley Bros. (T-Neck) Heatwave (Epic)
Tower of Power (Warner Bros.)

#### South:

Isley Bros. (T-Neck) Heatwave (Epic)

#### Midwest:

Isley Bros. (T-Neck) Heatwave (Epic)

#### West:

Bunny Sigler (Gold Mind) Heatwave (Epic)

37

38

40

42 57

SLICK SUPERCHICK KOOL & THE GANG/De-Lite 901

IT'S ALL IN YOUR MIND
SIDE EFFECT/Fantasy 818
WHERE DID LOVE GO
LERCY HUTSON/Curtom 0134
(WB)

TRUST ME MILT MATHEWS/H&L 4692

HEAVEN IS ONLY ONE

USE TA BE MY GIRL THE O'JAYS/Phila. Intl. 8 3642 (CBS)

STEP AWAY
CONTROLLERS/Juana 3416 (1K)



- 1. SATURDAY NIGHT FEVER
  BEE GEES & VARIOUS ARTISTS/RSO
  RS 2 4001
- WEEKEND IN L.A. GEORGE BENSON/Warner Bros. 2WB 3139
- 3. BLUE LIGHTS IN THE BASEMENT ROBERTA FLACK/Atlantic SD 19149
- 4. FUNKENTELECHY VS. THE PLACEBO SYNDROME
  PARLIAMENT/Casabianca NBLP 7034
- BOOTSY'S RUBBER BAND/Warner Bros. BSK 3093
- 6. STREET PLAYER
  RUFUS/CHAKA KHAN/ABC AA 1049
- 7. THANKFUL NATALIE COLE/Capitol SW 11708
- ALL 'N ALL EARTH, WIND & FIRE/Columbia JC 34905
- RAYDIO Arista AB 4163
- WARMER COMMUNICATIONS AVERAGE WHITE BAND/Atlantic SD
- GOLDEN TIME OF DAY MAZE FEATURING FRANKIE BEVERLY/ Capitol ST 11710
- STARGARD
- WE ALL KNOW WHO WE ARE CAMEO/Chocolate City CCLP 2004 (Casablanca)
- 14. YOU LIGHT UP MY LIFE
  JOHNNY MATHIS/Columbia JC 35259
- PEABO BRYSON/Capitol ST 11729
- 16. LET'S DO IT ROY AYERS/Polydor PD 1 6126
- 17. RIDING HIGH FAZE-O/She SH 740 (Atlantic)
- 18. WHEN YOU HEAR LOU, YOU'VE HEARD IT ALL LOU RAWLS/Phila, Intl. JZ 35036 (CBS)
- ONCE UPON A DREAM ENCHANTMENT/Roadshow RS LA 811 G (UA)
- FANTASY LOVE AFFAIR PETER BROWN/Drive 104 (TK)
- 21. THERE IS NO GOOD IN GOODBYE MANHATTANS/Columbia JC 35252
- 22. LET ME PARTY WITH YOU
  BUNNY SIGLER/Gold Mind GZS 7502 (Salsoul)
- 23. SEND IT SHFORD & SIMPSON/Warner Bros. BSK 3088
- 24. MACHO MAN VILLAGE PEOPLE/Casablanca NBLP 7096
- 25. CHIC Atlantic SD 19153
- 26. SHOWDOWN
  ISLEY BROS./T-Neck JZ 34930 (CBS)
- CENTRAL HEATING HEATWAVE/Epic JE 35260
- LIVE AT THE BIJOU GROVER WASHINGTON, JR./Kudu KUX 3637 (Motown)
- 29. SHOUT! BT EXPRESS/Columbia JC 37078
- 30. LOVE BREEZE SMOKEY ROBINSON/Tamla T7 359R1 (Motown)
- 31. SUNBURN SUN/Capitol ST 11723
- JOURNEY TO THE LIGHT BRAINSTORM/Tabu JZ 35327 (CBS)
- VOYAGER DEXTER WANSEL/Phila. Intl. 34985 (CBS)
- 34. WE CAME TO PLAY TOWER OF POWER/Columbia JC 34906
- LOVELAND LONNIE LISTON SMITH/Columbia JC 35332
- 36. VINTAGE '78
  EDDIE KENDRICKS/Arista 4170
- 37. MAGIC FLOATERS/ABC AA 1047
- I CAN'T GO ON THIS WAY
  TYRONE DAVIS/Columbia 35304
- PLEASURE PRINCIPLE PARLET/Casabianca NBLP 7094
- 40. FLYING HIGH ON YOUR LOVE BAR KAYS/Mercury SRM 1 5004

#### By ROBERT PALMER

■ Air, one of our favorite performing bands, finally has an album out on an American label, after two very fine efforts on Japanese Whynot. "Air Time," on Nessa, gives a broader, more well-rounded picture of what saxophonist and composer Henry Threadgill, bassist Fred Hopkins, and drummer Steve McCall are up to than any of Air's previous albums. Also new from Nessa is a Ben Webster album, his last studio recording, made with the pianist Tete Montoliu. The album is called "Did You Call?" Nessa records are available through New Music Distribution Service, 6 West 95th Street, New York, N.Y. 10025, or Flying Fish Records, 1304 W. Schubert, Chicago, Ill. 60614.

Also new from New Music Distribution are "First Feeding," initial recording by the strong New York new music group Ensemble Muntu, featuring Jemeel Moondoc on very high-energy alto saxophone; "Funky Donkey," a decidedly finger-popping set by the St. Louis Human Arts Ensemble under the direction of saxophonist Luther Thomas, with brother Lester and Joe Bowie on trumpet and trombone; "Thoughts," an original and involving album of piano solos by Les Walker; "World Thing," with bassist Eric Hochberg and drummer Andy Potter leading a shifting cast of players that includes former Tony Williams Lifetime pianist Alan Pasqua; and "Jack Scalese," an introductory piano trio record by the pianist of the same name, featuring some provocative use of serialism, standards, and extensive reharmonization, and an excellent set of liner notes by bassist Eddie Gomez, who should do more writing.

'Long Awaited" is an adjectival phrase that's tossed about rather cavalierly these days, but Pearl Records' first three blues releases from the masters of United and States Records really have been awaited for a long time by blues enthusiasts. The first album release from U/S masters was Junior Wells' "Blues Hit Big Town" on Delmark, an album that received a Grammy nomination in the Folk/Ethnic category and was generally regarded as the most important modern blues reissue of 1977. The new ones, and all subsequent releases, will be on Delmark's Pearl subsidiary. Finally, then, we have "Bricks in My Pillow," a compilation of classic sides from the fifties by the very influential Delta bluesman and impeccable slide guitarist Robert Nighthawk; "Windy City Boogie" by the wonderful blues saxophonist J.T. Brown; and "Memphis Slim—U.S.A." by Memphis Slim's House Rockers of the 1950s, featuring Matt Murphy on guitar. It should be noted that neither Nighthawk nor Brown, who are important blues figures, have had entire albums of their work available in the U.S. . Another fine new blues release is "Blackjack" by guitarist and fiddler Gatemouth Brown. Actually, one should not limit it to the blues category, for Brown, a fine and influential musician since his Texas recordings of the early '50s, tackles Cajun, western swing and other styles, with equally salutary results. The album is on a new label, Music Is Medicine, distributed by First American Records of Seattle, Washington.

From long awaited to long overdue: "Remember Me" is the first album in a long, long time by Frank Strozier, the fine alto saxophonist from Memphis who used to play with Booker Little and in the MJT Plus Three. It's on Inner City and features a fine unit, with **Danny** Moore on flugelhorn, Howard Johnson on tuba, Harold Mabern on piano, Lisle Atkinson on bass, and Michael Carvin on drums. Fine blowing, and luminous voicings too. Also new from Inner City are "Waterfall Rainbow" by bassist David Friesen, with Ralph Towner and Paul McCandless of Oregon among the supporting players; "Duke's Delight" by a Duke Jordan quintet featuring trumpeter Richard Williams and tenor saxophonist Charlie Rouse; vocalist Eddie Jefferson's "The Main Man," with arrangements of Slide Hampton and plenty of scatting; and "Outlaws," a duet album by flutist Jeremy Steig and bassist Eddie Gomez. Inner City has also announced the upcoming release of a hitherto unavailable Eric Dolphy set, "The Berlin Concerts." Recorded in 1961, the two-record set features Dolphy fronting a quintet, with Benny Bailey on trumpet.

Columbia's Special Products division has reissued two jazz classics: "The Golden Days of Jazz," a two-record set featuring trumpeter Buck Clayton jamming with an impressive cast of Basie and Goodman alumni; and "Paris Impressions" by pianist **Erroll Garner**, another two-record set . . . Organist **Jimmy Smith** has a new album on Mercury, "Unfinished Business." In addition to his customary organ he played piano and synthesizers and composed and arranged the date . . . RCA has released "Louis Armstrong: A Legendary Performer," a collection that reaches into the sixties but draws most of its material from the thirties.

#### THE JAZZ LP CHART

#### APRIL 15, 1978

- 1. WEEKEND IN L.A.
  GEORGE BENSON/Warner Bros. 2WB
  3139
- 2. LIVE AT THE BIJOU GROVER WASHINGTON, JR./Kudu KUX 3637 (Motown) 3. RAINBOW SEEKER
- JOE SAMPLEABC AA 1050

  4. FEELS SO GOOD
  CHUCK MANGIONE/A&M SP 4658
- 5. LET'S DO IT ROY AYERS/Polydor PD 1 6126
- HOLD ON NOEL POINTER/United Artists UA LA 848 H
- SAY IT WITH SILENCE HUBERT LAWS/Columbia JC 35022
- 8. THE MAD HATTER CHICK COREA/Polydor PD 1 6130
- THE PATH
  RALPH MacDONALD/Marlin 2210 (TK)
- WEST SIDE HIGHWAY STANLEY TURRENTINE/Fantasy F 9548
- 11. JUST FAMILY
  DEE DEE BRIDGEWATER/Elektra 6E 119
- 12. HERB ALPERT-HUGH MASEKELA Horizon SP 728 (A&M)
- FUNK IN A MASON JAR HARVEY MASON/Arista AB 4157
- 14. LOVE WILL FIND A WAY PHAROAH SANDERS/Arista AB 4161
- 15. LENNY WHITE PRESENTS ADVENTURES OF ASTRAL PIRATES Elektra 6E 121
- 16. LOVE ISLAND
  DEODATO/Warner Bros. BSK 3132
- 17. SPINOZZA DAVID SPINOZZA/A&M SP 4677
- HEADS BOB JAMES/Tappan Zee/Columbia JC 34896
- 19. THAT'S WHAT SHE SAID FLORA PURIM/Milestone M 9081 (Fantasy)
- LOVELAND LONNIE LISTON SMITH/Columbia JC 35332
- 21. BURCHFIELD NINES MICHAEL FRANKS/Warner Bros. BSK 3167
- 22. VOYAGER
  DEXTER WANSEL/Phila, Intl. 34985
  (CBS)
- TEQUILA MOCKINGBIRD RAMSEY LEWIS/Columbia JC 35018
- 24. INNER VOICES McCOY TYNER/Milestone M 9079 (Fantasy)
- 25. WHERE GO THE BOATS
  JOHN HANDY/Warner Bros. BSK 3170
- 26. EASY LIVING SONNY ROLLINS/Milestone M 9080 (Fantasy)
- 27. PEG LEG RON CARTER/Milestone M 9082
- (Fantasy)
  WINDOW OF A CHILD
  SEAWIND/CTI 7 5007
- 29. BREEZIN' GEORGE BENSON/Warner Bros. BSK 3111
- 30. HAVANA CANDY PATTI AUSTIN/CTI 7 5006
- 31. RUBY, RUBY GATO BARBIERI/A&M SP 4655
- 32. ROSEWOOD WOODY SHAW/Columbia JC 35309
- 33. SERPENTINE FIRE MARK COLBY/Tappan Zee/Columbia JC 35298
- 34. MODERN MAN STANLEY CLARKE/Nemperor JZ 35303 (CBS)
- 35. MULTIPLICATION ERIC GALE/Columbia JC 34938
- 36. UNFINISHED BUSINESS
  JIMMY SMITH/Mercury SRM 1 3716
- 37. TOUCH MY LOVE
  WEBSTER LEWIS/Epic JE 35017
- 38. ENIGMATIC OCEAN
  JEAN-LUC PONTY/Atlantic SD 19110
- STAN GETZ GOLD Inner City IC 1040
- 40. BENNY GOODMAN LIVE AT CARNEGIE HALL
  BENNY GOODMAN & VARIOUS
  ARTISTS/London 2PS 918/19

#### Album Picks

(Continued from page 40)

MEMORIES BONNIE BRAMLETT



Capricorn CPN 0199 (7.98)
An excellent album from the songstress who combines tunes by Dolly Parton, Steve Winwood

and Lennon & McCartney with some originals and comes up with a distinctive sounding Ip. Of note is "I've Just Seen A Face."

#### NIGHT AND DAY



Casablanca NBLP 7097 (7.98) The four man Canadian group takes an unusual slant on songs such as "You Really Got Me,"

"Born To Be Wild" and "Sunshine Superman." The arrangements are heavily synthesized with rhythmic interludes.

#### NO PROBLEM HERE



Ariola SW 50029 (6.98)
The second album by the singer/songwriter is another mostly acoustic effort with em-

phasis placed on his mellow vocals and slightly offbeat lyrics. The topics are wide-ranging and should appeal to a vast audience.

#### DOCTORS OF MADNESS



(9.98)
The first two albums by this English foursome have been packaged together for U.S. release

under one cover. The group has an offbeat approach which can be misconstrued as new wave when actually they are putting Kid Strange's bizarre poetry to a blistering rock beat.

# IMP®RTS

#### BEAUTY'S ONLY SKIN DEEP CHERIE CURRIE



Mercury 6338 867 (France) Curry seeks to legitimize herself as a vocalist with her first solo album. The Kim Fowley pro-

duced Ip shows another side of the former Runaways singer with pop and ballad material penned by Fowley and Steven T.

#### HALLOWEEN PULSAR



CBS 82477 (France) Quickly becoming one of France's premier progressive groups, Pulsar tells a story in

French lyrics and moody instrumental texture with their third lp. Electronic and acoustic instruments gives the group its unique flavor.

#### ETERNALLY YOURS THE SAINTS



Harvest SHSP 4078 (U.K.)
After a disappointing debut the group has rebounded admirably with a fuller sound and a

musical approach typified by the single "Know Your Product" and the Ip cut, "No, Your Product." Brass embellishments by Graham Preskett gives several songs added depth.

#### INTERFACE HELDON.6.



Cobro 37013 (France) Heldon is one of the more sophisticated groups from around the world to employ synthesizers and

electronics as its main thrust. Occasionally they miss the mark with the more improvised sections, but more often than not their music is given a brisk, chilly edge by Richard Pinhas.

#### SO FAR-SO GOOD JOE WALSH



ABC ABCL 5240 (U.K.)
Walsh's first greatest hits collection of solo material released anywhere in the world has been

culled from his four albums and ranges from his live version of "Meadows" to the electronic "Pavane" to "Rocky Mountain Way." Walsh's many talents are in evidence throughout.

#### THE NEW ORDER



RCA ISL 6443 (France) These sides were recorded in 1975 and 1976 by a group that includes Ron Asheton, a for-

mer member of the Stooges, and Dennis Thompson from the MC5. The sound quality rivals "Metallic K.O." and dampens much of the group's punch.

#### VAMPIRE ROCK SHAKIN' STREET



CBS 82610 (France)
These French rockers are led by a powerful vocalist in Fabienne Shine and twin lead guitar-

ists who maintain a high energy level. The English lyrics make this an extremely accessible lp.

#### WHO CARES



Polydor 2424 902 (Canada)
A solid, rhythmic collection of hard rock songs by this Canadian trio led by Greg Godovitz. Com-

parisons could be made to Boston for its production sheen and adventurous guitar work which enhances some memorable material. It could potentially appeal to a wide audience.

# ALIVE AND WELL RECORDED IN PARIS SOFT MACHINE



Harvest SHSP 4083 (U.K.)
An impeccable live recording from the group with solid performances by Karl Jenkins

(keyboards) and John Etheridge (guitars). The group shows maturity, moving from its jazz influences to electronics ("Soft Space") and guitar dominated instrumentals.

#### Album Analysis

(Continued from page 6)

Years Model" (Columbia) with good retail acceptance building off established airplay and sales of "My Aim Is True." Along with fellow power popster Shaun Cassidy, Elvis is the only artist with two albums currently in the top 100. Also new this week is Patti Smith's "Easter" (Arista) at #93 bullet and Michael Murphey's "Lonewolf" (Epic) at #100.

Other bulleted albums are Carole King (Ode) at #76, Frank Zappa (DiscReet) at #82 and Fotomaker (Atlantic) at #83.

#### **Fontaine to Unique**

■ NEW YORK — J. J. Fontaine featuring Neon Russell has signed an exclusive, long-term worldwide recording agreement with Unique Kinda Records.

His first unique one-sided single is titled "American Foxes."

#### **Versatile Taps Two**

■ NEW YORK — Vic Chirumbolo, VP/general manager, Versatile Records, has announced the appointments of Kris Slocum to national director/promotion and merchandising and Cal Stiles to east coast director/promotion and merchandising.

and merchandising.

Before joining Versatile Records, Kris Slocum was engaged in national promotion for Sire Records. Prior to that, she was director of CTI's national FM promotion.

Cal Stiles comes to Versatile with an extensive background in promotion and merchandising. He was formerly with Atlantic Records as director of jazz promotion. He also served as east coast director/promotion at Capitol and Roulette Records.

#### John Lee Hooker Signs with Tomato

■ NEW YORK — Kevin Eggers, president of The Tomato Music Company, Ltd. of New York, has announced the signing of John Lee Hooker to a long term exclusive recording agreement.

John Lee Hooker's first release for Tomato is entitled "The Cream."

#### ASKAPRO Line-Up Announced by AGAC

■ NEW YORK — Lew Bachman, executive director of the American Guild of Authors and Composers (AGAC), has announced the April line-up of guest speakers for AGAC's Thursday noontime rap sessions for songwriters.

Music industry professionals who will be fielding questions from lyricists and composers will be Tony Romeo, writer and performer, on April 6; Carl E. Person, music business attorney, on April 13; Phil Namanworth, writer/performer/producer, on April 20, and Jim Fishel, Columbia Records producer, on April 27.

The ASKAPRO seminars held at AGAC—40 West 57th St.—are open to all songwriters. Only a phone call (757-8833) is required to reserve a space.

#### Private Stock Promotes Gutkin

■ NEW YORK — Larry Uttal, president of Private Stock Records, Ltd., has announced the appointment of Barbara Gutkin as coordinator of business affairs. Ms. Gutkin has been in the music industry for over 15 years and has worked for the label for over two years. She was previously assistant to the vice president of business affairs.

#### Retailers Report Strong First Quarter

(Continued from page 3)

"prime" titles currently offered as low-end merchandise.

Topping off the first quarter sales pickup was the continued show of strength by black product by both new and established artists. "Macho Man" by the Village People, "Just Family" by Dee Dee Bridgewater, "Loveland" by Lonnie Liston Smith, "Love Will Find A Way" by Pharoah Sanders and "Voyage" by the group of the same name are all showing considerable appeal to black consumers, and are creeping stealthily towards crossover status.

Ben Karol of King Karol in New York City told Record World that his stores concentrated on promoting catalogue items during the first quarter and wound up with "about 40 percent" more business than in the first quarter of '77. "We talked about it and decided that with the competition here selling and dealing mainly in the top chart items there were fewer and fewer places where a tremendous variety of product was available," Karol explained. "So we've been focusing on a lot of good catalogue product, while at the same time having those chart hits in the stores and available to the customers who want them."

Without actually setting out to do so, Cutler's Records in New Haven, Connecticut also found that strong catalogue sales accounted for a good deal of its 18 percent first quarter increase. Long a haven for lovers of classical music, Cutler's did indeed trade on those titles during the first quarter and to good effect. "But that just contributed more to the overall across the board sales increase," said Jason Cutler. "Everything in every category was selling. When all was said and done the snow didn't hurt us that much. Tapes sales are picking up, blank tapes continue to sell real well, cutouts are picking up again. It's just incredible when you think about

Similarly, the Camelot/Stark Record chain parlayed a combination of catalogue and new release sales, into what Joe Bressi termed "Our biggest first quarter ever in terms of volume.

"All of the catalogue, blank tapes, prerecorded cassettes and sheet music are selling," added Bressi. "And a lot of new artists were starting to break, so that helped too. If we were hurt at all by the weather and the coal strike we couldn't tell it at the end of the quarter."

Although final figures had not yet been tallied at Record Bar, head buyer Fred Traub predicted the chain would close the quar-

ter "considerably ahead" of the first quarter last year. "You can pretty well say that the majority of Record Bar locations are in fair weather country," Traub said, "so they weren't hurt by the weather. And the immediate response to the coal settlement has been a resurgence of retail activity. What was unique about the first quarter was the lack of major new releases. We didn't get a lot of heavies; there were no new "Saturday Night Fever". All the heavies are coming in the second quarter, which makes the outlook there extremely bright."

The coal strike had its most desultory effect on sales at National Record Mart, perhaps the hardest hit of the major retail record chains. While many re-tailers expressed satisfaction with a 10 to 15 percent increase in business, Jimmy Grimes told RW that he had anticipated an even larger increase before the miners walked out. "We were really hurt in West Virginia with the coal strike, and bad weather didn't help us any either," Grimes stated. "But because of new store openings over the last year -we have about four or five more stores than we had last year at this time-we wound up ahead of last year's percentages. But it wasn't as considerable an increase as I had anticipated."

"I would say we were ahead of last year's first quarter," said Ken Dobin of Waxie Maxie in Washington, D.C., "but it was nothing earth-shaking. 'Saturday Night' was the major item of the quarter and contributed to while business being very strong. But the black business continued to be a little soft. All in all though the quarter ended about as we'd expected."

Stores west of the Mississippi fared about the same as eastern

counterparts. Heavy rains in California and snowstorms in the Pacific Northwest put a damper on retail activity for no more than a few days. In Denver, Bruce Bayer of Independent Records estimated that the addition of two stores over the last year had "probably doubled my business all told," but his one Lakewood store was down about 10 percent from the first quarter '77. "In Denver, though, we're doing very strong with black product," he added. "Just an enormous amount of black business. 'Saturday Night Fever', Parliament and Earth, Wind and Fire really carried us through the first quarter."

#### Atlantic Releases Ten

NEW YORK—A ten-album release for the month of April has been set by Atlantic Records, it was announced by senior vice president/general manager Dave Glew. Included in the release are: Herbie Mann's "Brazil Once Again;" Roy Buchanan's "You're Not Alone;" Billy Cobham's "Inner Conflicts;" Passport's "Sky Blue;" "Best of the Spinners;" the Ian Thomas Band's "Still Here;" Allan Clarke's "I Wasn't Born Yesterday;" Richard Wagner's "Richard Wagner's "Richard Wagner;" Caesar Frazier's "Another Life," on the Detroit-based Westbound label; and, on Finnadar Records, Bulent Arel and Daria Semegen's "Electronic Music For Dance."

#### Raydio and Record World



The April 8 issue of Record World hit the New York City newsstands in time to be presented to the band that graced the magazine's cover just after their Big Apple debut. Raydio, the subject of last week's "Who in The World" feature, played NYC's Felt Forum at Madison Square Garden. Led by guitarist-writer-singer Ray Parker, Jr., Raydio has scored a first-time top ten single with "Jack & Jill," and their debut Arista ip is climbing the charts. Band and Arista execs backstage (from left) are: (standing) Larry Tolbert, Raydio; Carol Cruickshank, r&b promotion, Arista; Hank Talbert, vice president, r&b promotion, Arista; Ray Parker, Jr., Raydio; Richard Palmese, vice president, national promotion, Arista; Charles Fairing, Raydio; Bob Felden, vice president, eost coast a&r, Arista; Sam Karamanos, national promotion director, Arista; Jane Palmese, national singles sales manager, Arista; Artie Patsiner, director, product management, Arista; Rick Dobbis, vice president, artist development, Arista; (seated) Bobby Robinson, r&b merchandising manager, Arista; Arnell Carmichael, Raydio; Vincent Bonham, Raydio; Jerry Knight, Raydio.

#### **Butterfly Signs St. Nicholas**



Butterfly Records has entered into a long-term production agreement with Dick St. Nicholas, composer and recording artist. Present at the signing, from left: A. J. Cervantes, Butterfly's president; Carey Harwin, St. Nicholas' manager; Nancy Sain, Butterfly's VP and general, manager; Fred Ruppert, Butterfly's VP of promotion and (seated) St. Nicholas.

# Friedman Is Named Boutwell Exec. V.P.

■ NEW YORK — Ron Boutwell, president of Boutwell, Inc. Concert Merchandisers, has named Lee Friedman executive vice president of the company.

Friedman, who has been with the Boutwell organization since October, 1977, is responsible for supervision and direction of the company's creative and administrative departments.

Friedman's merchandising background spans over 20 years of design, manufacturing, sales, promotion and marketing experience. His merchandising expertise includes work with clothing designers such as Betsey Johnson and presentations for major chain stores.

# RECORD WORLD



# LATIN AMERICAN

### Record World en Mexico

By VILO ARIAS SILVA

MEXICO—La discutida Lolita de la Colina, muchas veces vetada discográficamente en el mercado mexicano por la crudeza de sus producciones, trata de conquistar una vez más la simpatía del consumidor y oyente sin cambiar su estilo, que claramente lo ubicamos dentro del calificativo de erótico. RCA sello para el cual a comenzado a grabar en exclusiva, presentó el primer LP de Lolita basado según la autora en experiencias de su vida real. Ella manifiesta que en cada una de estas obras, expone las verdades en los temas de amor y se muestra como una mujer erótica con marcada inclinación hacia el amor prohibido. La producción indiscutiblemente es buena, en donde lucen mucho los arreglos musicales de Mario Patrón y la dirección de Pocho Pérez, pero existe el peligro, que la censura en México no deje que estas excelentes pero a la vez crudas y agresivas producciones sean difundidas por las emosoras. Lolita de la Colina por su parte, se ha trazado el tirme propósito de agotar todos sus esfuerzos profesionales apoyada por RCA, en este nuevo intento de darse a conocer en su propia. El primer tema del lado A se titula "Señor amante," completandose el LP con "Cada vez que me desvisto," "La noche mas linda del mundo," "Tómame otra vez," "Quiero volver a ser tu amante," "Calientame" y "Tu nombre me lo callo." ¡Que haya suerte Lolita!

El ganador del Consurso de Aficionados organizado por KW-Radio 13 de Los Angeles, Cal. que dirige el amigo Pepe Rolón, tiene yá asegurado un contrato en el sello Microfón de los hermanos Mario y Norberto Kaminsky de Argentina, quienes además se comprometen en el caso de que resultara ganador un solista o un dúo, de que la primera grabación se realizará en sus estudios de Buenos Aires, Arg. haciendose cargo de todos los gastos. Hay que elogiar a la emisora KWKW por la iniciativa en darle oportunidad a los nuevos valores y a Microfón por el apoyo.

¡Mario Freidberg huyó del País defraudando a compositores y artístas con millones de pesos! Empleando estos términos, los diarios de mayor circulación de México dieron la noticia y agregan que la fuga premeditada por parte del editor Mario Freidberg impidió que fuera arraigado por las autoridades, y que ahora está por inaugurar una nueva empresa disquera en Los Angeles, Cal. con otro nombre para eludir los adeudos que tiene en México.

Después de una agotadora é intensa campaña promocional por parte de Mélody, Pablo Abraira va logrando la consolidación, colocando su "Pólvora mojada" como un hitazo de enormes proporciones.

Continúan aumentando los hits de Musart. Entre estos sé cuentan "Credo" con Los Joao, "Sembrador de amor" con Joan Sebástian, 'Jur'o que nunca volveré" con Lucha Villa, "Llorarás" con La Dimensión Latina, "Dama del amanecer" con Juan Bau, y ahora se agregan sus más recientes lanzamientos "Vida mía" con Irene Rivas y "Amor a primera vista" con Los Felinos . . . Dando un paso muy importante en su expansión internacional, el sello Orfeón abre oficinas en Puerto Rico. Para la inauguración, estarán presentes reconocidas personalidades del medio discográfici latino . . . Y ahora ¡Hasta le próxima desde México!

#### RW en Colombia

By FERNANDO VERA ANGEL

Al comenzar en esta edición a servir la información de farándula colombiana, no sera otra mi preocupación que la de narrar todas aquellas cosas que por su importancia en el propio país de origen van a ser de su utilidad. Bien se sabe que en este país de fútbol y cumbia hay artistas que poco a poco van consagrándose internacionalmente, mientras, en general el público acepta de buena gana los sucesos discofráficos y artísticos de las otras repúblicas. El comienzo, por ejemplo, tiene que referirse a la reciente entrega de los premios 'A'ntena" a gentes del espectáculo. Es ésta una de las pocas revistas que salen en Colombia enterada de artistas y discos, desarrollando anualmente un concurso que en 1.978 terminó con opiniones encontradas, pero acertado en términos generales. De los galardonados mencionamos a Fruko. quien celebró su premio en Nueva York, en donde actuaba con su grupo; Montecristo, quien tuvo ocasión de celebrar sus treinta años como humorista profesional y Fausto, quien se tornó en el vocalista colombiano más premiado de los últimos años,

(Continued on page 72)

# ESDE NUESTR® **ICON** INTERNACIONAL

By TOMAS FUNDORA



A pesar del éxito demostrado por las gestiones de Louis Couttelenc al frente de RCA Records, con base en Nueva York, y sus altos logros administrativos al volante de los destinos del monstruo discográfico, desde hace varias semanas tenía conocimiento de sus profundos deseos de volver a México, a hacerse cargo totalmente de sus funciones como presidente de RCA México. Hermosos lazos familiares radicados en México, un sistema de vida hogareño y una adaptación total

a la tierra y costumbre mexicanas siempre fué motivo más que suficiente para que Louis no se sintiera comodo en su poderosa posición en Nueva York. Después de todas las gestiones necesarias para que RCA se recuperara en muchos aspectos y sobre todo en el económico y con todo el tiempo necesario para hacer cambios ejecutivos que le aseguraran dejar en buenas manos los destinos de la empresa, Louis Couttelenc pidió la autorización debida a la alta esfera ejecutiva de RCA y preparó de inmediato sus maletas de regreso a México. Ocupará la posición de presidente de RCA Records otro hombre que se ha distinguido en los últimos años por su caballerosidad, gen-



Antonio Tarrago

tileza, conocimientos profundos en distribución, venta y promoción. **Bob Summer**, que muchos triunfos lograra en sus desempeños internacionales primero y domésticos después, se estrenará proximamente en su nuevo cargo, en el cual no dudo logrará triunfos absolutos. Congratulaciones a ambos, a Bob por sus nueva posición y a Louis por su devoción a la tierra que un día escogió como su nido de amor y su corazón familiar. Tuve la oportunidad de hacer llegar a

su cuerpo de ejecutivos en Mexico la noticia del regreso de Couttelenc a su tierra. El estupor, la sorpresa y la alegría hicieron impacto en

todos. El gran amigo Memo Infante estuvo siempre al día en todas las gestiones. La alegría demostrada ante el regreso de su presidente, habla muy alto de los ejecutivos mexicanos. ¡Saludos a todos! Tuve la oportunidad de charlar largo rato en México con **Pedro Vargas** y su querida **Tere.** El lanzamiento de su grabación "50 Aniversario" por RCA ha sido acogida con gran beneplácito, tanto



en México como en el exterior. Pedro tiene ante Titte Santas sí una larga "tournee" artística que le llevará a España y Argentina proximamente. El 15 de Abril actuará en la Universidad de Texas, acompañado por una banda dirigida por Pocho

Perez, en asociación con el Director Eddie Cano de Los Angeles . . . Osvaldo I. Venzor ha establecido su empresa Valco International, una organización promotora de conciertos de artistas latinos en Estados Unidos y México, así como de promover el aumento de la importación de producto grabado mexicano hacia el mercado doméstico de Estados Unidos. Osvaldo puede ser contactado en el 1510 Greencastle Ave., Rowland Heights, California 91748, con el teléfono (213) 912-3485



. Fred Weinberg, productor, ingeniero y especialista en sonido latino se encuentra muy activo en estos días. Acaba de completar la producción del grupo venezolano Siete, en los estudios de Ochoa en San Juan, Puerto Rico, que será lanzado al mercado por Coco Records. Acabó de escribir la música para el programa televisivo "Medio Probes," en relación con el mundo de las grabaciones y las comunicaciones y será la estrella en uno de los programas de la serie, en la cual demostrará como se realiza una grabación en 24 canales, desde el momento de escribirse la música hasta la mezcla final. Tam-

(Continued on page 71)

#### LATIN AMERICAN HIT PARADE

#### Popularidad (Popularity)

#### Redlands, Cal.

By KCAL (ALFONSO CAMACHO) SON TUS PERJUMENES, MUJER
LOS ALVARADO/Ariola
TE VAS, TE VAS
LOS SONADORES/Yuriko
DEJA DE PENSAR

- SOLO LOS BUKIS/Melody
- LOS BUKIS/Melody
  QUE VUELVAS, QUE VUELVAS
  LOS DIABLOS/Latin
  ERRANTE PAJARILLO
  JUAN ZAIZAR/Peerless
- LLORAR ALPHA/Epsilor
- POR TU ADIOS YOSHIO/Caytronics
- TARDE
  ROCIO DURCAL/Pronto

#### Los Angeles

By KWKW (PEPE ROLON)

- 1. MENDIGO REY
- ALDO MONGES/Microfon

  2. HOY ME TENGO QUE IR SANJUANA/Arrib
- 3. CUIDADO, AMOR
  ROSARIO DE ALBA/Raff
  4. QUE HAY EN TU MIRADA
- JUAN ERASMO MOTE VAS, AMOR
- SERENATA SIN LUNA
  LOS ANGELES NEGROS/International
- VOLCAN
- JOSE JOSE/Ariola

  8. SOLA Y ENAMORADA
  ANACANI/Anahuac
- MA BAKER
  GRUPO EL TREN/Orfeon
- 10. ES MI REINA JULIO CESAR/Gas

#### San Francisco

By KBRG (OSCAR MUNOZ)

1. EL CIEGO
JOSE AMBRIZ

- QUE VUELVAS, QUE VUELVAS LOS DIABLOS
- VESTIDA DE NOVIA
  POMADA
  SERENATA SIN LUNA
  LOS ANGELES NEGROS
- HIPOCRESIA
  ALDO Y LOS PASTELES VERDES
- TE VAS, TE VAS
- TAMALITOS DE OLGA
- 8. SI TU FUERAS MI MUJER MARCELO QUATRO
- 9. VOLCAN
  JOSE JOSE
  10. SIENTATE AHI
  OSCAR D'LEON

- 1. VETE

- 7. SANTO DOMINGO

- 10. ALMA
  JOSE MA. PUROM/Movieplay

#### **Phoenix**

By KIFN (JOSE FCO. MUNOZ)

1. EL CONSUELO QUE ME QUEDA
COSTA CHICA/Fama

2. EL COSMONAUTA
GRUPO AMIGO/DLV

- TARDE
  ROCIO DURCAL/Pronto
- LLORAR
  JUANELLO/Caytronics
  EL LAGO AZUL
  LINDA RONSTADT/Asylum
- EL MUERTO
  LOS VIRTUSOS/Discolor

- LOS VIRTUSOS/Discolor
  SI YA TE VAS
  CHELO/Musart
  BESOS Y CARICIAS
  RAMON AYALA/Freddie
  MUCHACHITA
  LOS BRAVOS/Fama

#### NO QUIERO SER LEO DAN/Caytronics

#### Ventas (Sales) Los Angeles

- 1. SERENATA SIN LUNA LOS ANGELES NEGROS/International
- TARDE
  ROCIO DURCAL/Pronto
- ROSITA DE OLIVO LOS HUMILDES/Fama
- AUNQUE TE ENAMORES
  JUAN GABRIEL/Pronto
- VOLCAN
- JOSE JOSE/Pronto
  EL LAGO AZUL
  LINDA RONSTADT/Asylum
- 7. SI TU TE VAS
  CAMILO SESTO/Pronto SON TUS PERJUMENES, MUJER LOS ALVARADO/Pronto
- TE VAS, AMOR IRENE RIVAS/Cara
- QUE VUELVAS, QUE VUELVAS LOS DIABLOS/Latin

#### Colombia

#### By FERNANDO VERA ANGEL

- 1. EL COCINERO MAYOR

- FRUKO Y SUS TFSOS/Fuentes

  2. CARA DE GITANA
  DANIEL MAGAL/CBS

  3. SIEMPRE EN MI MENTE
  JUAN GABRIEL/RCA

  4. LA RONCONA
  TRIO HUARICANCHA/Fuentes-Virrey
- NACE UNA ESTRELLA BARBRA STREISAND/CBS
- 6. AMANECIENDO
  ADOLFO ECHEVERRIA/Fuentes
  7. LLEGASTE A MI
  HERMANOS MERINO/Costeno
- MIS 33 ANOS
  JULIO IGLESIAS/Philips
- AMIGA MIGHEL BOSE/CBS 10. I FEEL LOVE
  DONNA SUMMER/Casablanca

#### Spain

By JOSE CLIMENT

- LOS AMAYA/RCA
- 2. POLVORA MOJADA
  PABLO ABRAIRA/Movieplay
  3. LEVANTARE
- MARIA OSTIZ/Hispavox

  4. SOY UN TRUHAN SOY UN SENOR
  JULIO IGLESIAS/Columbia
- ENTRE AMIGOS
  CAMILO SESTO/Ariola
  LLAMARADA
  LORENZO SANTAMARIA/EMI

- 7. SANIO DOMINGO
  JOSE VELEZ/Columbia
  8. ABRAZAME Y QUIEREME
  PAOLO SALVATORE/RCA
  9. Y ME DISTE TANTO AMOR
  ANA Y JOHNNY/CBS

#### Brazil

By ASSOCIACAO BRASILEIRA

- 1. ZODIACS
  ROBERTA KELLY/RGE/Fermata
  2. WE ARE THE CHAMPIONS
- 3. QUARTO DE MANSAO
  PAULO DE PAULA/RGE/Fermata
- 4. MAIS UMA VEZ MARIZINHA/Ode 5. LOVE SO RIGHT
- DON'T LET ME BE MISUNDERSTOOD
  SANTA ESMERALDA/Phonogram
  MEU PRIMEIRO AMOR
  JOSE AUGUSTO/Odeon
  A NOITE VAI CHEGAR

- 9. O CIO DA TERRA
  MILTON F CHICO/Phonogram
- AMANTE LATINO
  SIDNEY MAGAL/Phoongram

#### Nuestro Rincon (Continued from page 70)

bién comenzará proximamente la producción de un nuevo álbum

de la Dimensión Latina con Andy Montañez. La grata amiga Maraía de Carmen De Hajdenwurcel, Gerente de M.A.I. en Argentina, me envió noticias de prensa fechadas en Septiembre 29, 1977, en Buenos Aires, que acaban de llegar a mis manos, con el matasellos de Hialeah, Fla., en fecha Marzo 30, del 1978. No obstante, consigno la noticia del suceso de la reunión en el teatro Eckos de Buenos Aires, en la cual se presentó la grabación "Entre Amigos" de Antonio Tarragó Ros, que incluye 12 temas del autor. En el album presentan los temas Los Andariegos, Perlita Aguirre, Argentina Rojas, Roberto Quirno y el propio autor. Por supuesto, el álbum todavía no ha llegado a mis manos, lo cual indica que el sistema de correos, en alguno de los dos países, anda un poco demorado . . . Musidisc lanzó en Brasil la grabación larga duración del colega Titto Santos. Godell Music de Estados Unidos, se prepara para lanzar esta grabación en Estados Unidos y Puerto Rico . . . Se está presentando en el "Chateau Madrid" de Nueva York, la recientemente firmada artista exclusiva Caytronics, Susy Leman, que logró impacto en el mercado miamense recientemente con los temas "Pruebo" y "Distancia," en su sello anterior Vico . . . Hermosa la grabación chilena de Fernando Ubiergo, que RCA está poniendo a promoción en los mercados internacionales. Ubiergo fué ganador recientemente en el Festival Viña del Mar. Chile, y su grabación fué presentada a bombo y platillo, en la reciente convención RCA de Rio de Janeiro . . . Felipe Luciano, del staff de periodistas de la NBC TV, el musicologo Joe Conzo, el músico Charlie Palmieri y Andy Gonzalez del Conjunto Libre, acaban de anunciar el nacimiento de la "Primera Exhibición Musical de Raíces Latinas" en la biblioteca del "Lincoln Center" de Nueva York, patrocinada por la Cervecería Schlitz y respaldada por George Wein del "Newport Jazz Festival." La exhibición se presentará desde Junio 23 hasta el "Labor Day" . . . Y ahora . . . ¡Hasta la próxima!

In spite of the great accomplishments of Louis Couttelenc heading RCA Records and his success as an administrator as president

of the enterprise, I knew for some time that Louis was anxious to return to Mexico in order to take care of his duties as president of RCA, Mexico. Louis is anchored to Mexico by very strong roots, such as his family, his way of living and a complete adaptation to Mexico, which in a way created a state of homesickness for the talented and aggressive executive. After fulfilling his goals in RCA thru his adminsitration experience, several changes in most of the departments of the company and an aggressive injection of new ideas and knowhow, Louis is returning to his post in Mexico after obtaining an okay from the top executives of RCA. Bob Summer, personal friend of Louis and a man that will follow his ideas and will accomplish his own ones, will be heading the company from now on. Bob already proved his great knowledge and stamina in the international development of RCA and recently has been conducting his duties in the domestic areas very aggressively. He will succeed because of his manner, his knowledge and devotion to RCA. I had the opportunity, while visiting Mexico, to inform their top executives of the changes. Happiness, shock and surprise was the combined reaction to the news. Everybody loves his president and they are glad he is going to be back. Even though it was always good to see the success of a good friend, I feel very enthusiastic about the new developments, since it will be for the very best for all involved and Louis will be happy in his beloved Mexico. Congratulations to all!

I had the opportunity to chat with Don Pedro Vargas and his wife Tere, while in Mexico. RCA released his "50th Anniversary" album with a very strong reaction in Mexico and foreign countries, where Pedro is an idol. After performing at the University of Texas, backed by Pocho Perez and Eddie Cano as conductors, on April 15th, Don Pedro will be on an exhaustive tour of Spain and Argentina . . . Osvaldo I. Venzor is now president of Valco International, an organization promoting concerts of Latin artists throughout the U.S. and Mexico and also encouraging the import of Mexican products into the domestic market in the States. He could be reached at 1510 Green-

(Continued on page 72)

# ATIN AMERICAN LBUM PICKS



#### ESTAN EN BUENAS MANOS ROBERTO TORRES Y SUS CAMINANTES-

Salsoul SAL 4112

Con arreglos de Marty Sheller, Manolo Albo and Cixto and Maye, Roberto Torres interpreta con su acostumbrada salsa temas llenos de ritmo y sabor. Entre ellos se destacan "Rapsodía en el Solar" (A. Ruíz), "Los Caminantes" (J. Mendinel), "Chachareo" (D. Diaz) y "Dejame en la esquina" (Berta Alonso).

■ With arrangements by Marty Sheller, Manolo Albo and Dixto and Maye, Roberto Torres offers a very danceable and spicy salsa package. "No me averguenzo" (L. Marquetti), "Que me den de tu salsa" (Carbó Menendez) and "Y yo lo sé" (S. Cebrian).



#### **NADA MENOS**

EL COMBO DE LAS ESTRELLAS—Zeida ZLP 302 El Combo de las Estrellas de Colombia le imparte su toque salsoso a esta grabación muy comercial y bailable. Música tropical que mueve los pies. "Santico Milagroso" (C. Guerra), "Lamento del Indio" (A. Velasquez), "Pequeñita" (Garcés-V. Santos) y "Los Camarones" (L.C. Montoya).

■ Combo de las Estrellas from Colombia are at their best in this tropical and danceable music package. Good in "La Juventud" (J. Bedoya-G. Montoya), "Carmela" (J. Bedoya) and "Pequeñita" (Garcés-V. Santos).



#### **ESSENCE OF LIFE**

BENITEZ—Vaya JMVS 68

Con arreglos de Eddie Benitez y producción de Louie Ramirez, Benitez sigue dandole su toque diferente a sus principios basicos de salsa tratada a la manera nueva. Excelentes cortes que pueden dar fuerte en todos los mercados. "Essence of Life," You Make Me Feel,"
"Soul's Ecstasy," "Wonderful" y "Hermano." Excelente labor de Irv Greenbaum como ingeniero de sonido.

■ With arrangements by Eddie Benitez and produced by Louie Ramirez, Benitez keeps moving forward with this new sound in salsa, which could make it big in all markets. "Essence of Life," "Eternal Paradise," "Seven Ways" and "Soul's Ecstasy."



#### **FERNANDO UBIERGO**

RCA XXLP1-034

Ganador en Viña del Mar con "El Tiempo en las bastillas" de su autoría, Fernando Ubiergo de Chile irrumpe con fuerza en el mercado internacional con esta grabación en la cual se incluyen a más del ganador otros temas de gran impacto, tales como "Y ahora la quiero a ella" (Scottie Scott), "Un Café para Platon" (Ubiergo), "El señor de la corbata" (Ubiergo) y "Golondrinas de Metal" (Ubiergo). Muy buenos arreglos de G. Rifo, A. Bian-

chi y H. Saavedra.

■ Fernando Ubiergo won, with "El Tiempo en las Bastillas," the Festival of Viña del Mar, included here. Also greats "Y ahora la quiero a ella," "El tiempo del Botón," "Ana Ariki" and "Golondrinas de Metal." Good product that could make it big.

#### Brown Brings Gold to N. Y.



On a recent visit to New York City, TK/Drive recording artist Peter Brown stopped by Studio 54 to present owner Steve Rubell and disc jockey Richie Kaczor with a gold copy of his hit twelve-inch, "Do You Wanna Get Funky With Me." Pictured from left are: Brown; TK producer Cory Wade; Kaczor; Rubell; Janet Oseroff, director of publicity for TK Records, and Ray Caviano, vice president of special projects for TK.

#### Passport Taps Green

■ NEW YORK—Carol Green has been named manager of marketing services for Passport and Visa Records. She will coordinate marketing plans between Pass-port and its distributors, Arista Records and GRT Tapes. She will also coordinate with local distributors on the sales and promo of Passport and Visa products.

Green was previously advertising manager at Norman Cooper in Philadelphia, and market coordinator at ABC Records in their Philadelphia branch.

# Polygram Taps Gordon NEW YORK — Brent Gordon

has been appointed branch manager for Polygram Distribution, Inc. in the Baltimore/Washington, D.C./Virignia territory. He direct Polygram's area operations out of the company's Silver Spring, Maryland office.

Gordon comes to Polygram after five years with WEA Distribution. Prior to joining WEA he held various positions with Schwartz Brothers, Inc., including that of marketing coordinator for the Harmony Hut retail chain.

#### Nuestro Rincon (Continued from page 71)

castle Ave., Roland Heights, California 91748; phone: (213) 912-3485 ... Fred Weinberg, very well known Latin producer and specialist in our sound, is quite busy these days. He recently completed the production of a new Venezuelean group called Siete, which was recorded at Ochoa Studios in San Juan, Puerto Rico, and will be released by Coco Records. He has also just finished writing the music for a new network television series called "Media Probes," about the world of recording and communications, and will be starring in one of the shows, which will show how a modern 24 track recording is made, from the writing of the music to the final mix. He will also produce Dimension Latina from Venezuela with Andy Montañez taking care of the vocals.

Musicdisc released in Brazil an album by Titto Santos. Godell Music will release this recording in the States and Puerto Rico . . . Susy Leman, recently signed as exclusive artist by Caytronics, is performing at the Chateau Madrid in New York. Susy smashed several months ago in Florida with "Pruebo" and "Distancia," released by her previous label Vico . . . RCA released a beautiful album by Fernando Ubiergo, winner of the Festival of Viña del Mar, Chile, and presented to all licensees at their convention in Rio de Janeiro. Superb performer and production that could easily make it big if properly promoted . . . NBC-TV news journalist Felipe Luciano, musicologist Joe Conzo, Latin musician Charlie Palmieri and Andy Gonzalez of Conjunto Libre announced an important milestone for Latin music and culture: the birth of the first Latin Roots Musical Exhibit, made possible by the National Endowment for the Arts and Schlitz Brewery, which will be taking place at Lincoln Center's Library from June 23rd through Labor Day.

#### En Colombia (Continued from page 70)

por razones obvias: relaciones humanos, voz, profesionalismo.

Donna Summer es ya un caso curioso dentro de la discografía colombiana: en menos de un año logró llegar a tan alta posición que se hiso obligatoria la edición de cuatro discos larga duración, esperándose un álbum doble para abril o mayo pedido por el público . . . Claudia de Colombia sigue como la artista nacional más reputada fuera de su propio país. Tiene siete larga duración y todos con excelentes resultados comerciales. Es la voz femenina institu-

cional que gusta por igual a hombres, a mujeres, a jóvenes y a mayores. Sus esporádicas rivales no han Ilegado muy lejos, han claudicado ante su permanente apogeo . . . Buen flujo de artistas en estas últimas semanas: unos quieren promocionar sus grabaciones; otros vienen por turismo y los españoles vienen de nuevo a 'hacer la América," resultando bien librados, consiguiendo buen dinero, porque la verdad es que en Colombia son los baladistas hispanos quienes están fuera de

## Retailers on Bar Coding (Continued from page 3)

vears.

"We'll probably use them someday," said Paul Pennigton, president of the 15-store Eucalyptus Records chain, "but to install the equipment is a heavy investment. Speed is a big plus, as is the inventory control you can have with these systems. But inventory savings alone are not enough to offset the equipment at this point, and I'll need to see other distinct and immediate advantages before we'll install the equipment." Pennigton also commented that he has not been approached by sales reps from any companies producing bar scanning equipment.

"The price of the equipment itself is not prohibitive," stated Rick Albert, business manager for Northern California-based Odyssey Records chain, "but it should be more competitve. Also, there should be more manufacturers using it in order for it to be really an attractive

proposition."

"There's no question that this will be the wave of the future," stated Lou Fogelman, president of Music Plus, "but our inventory system as it stands now is excellent, and until all manufacturers switch over it probably won't be effective. It's way too early for us to make a decision on this; we're talking about five years."

"If somebody makes it attractive to us we'll go for it," said Jim Grimes, vice president of the National Record Mart, "but the expense of putting on the bar coding stickers ourselves

is prohibitive."

"The bar coding would have to be on all records before we would consider using it," said Michael Reff, vice president of Everybody's Records. "Until that happens it will simply cost a lot of money and unless you have another computer system to hook into, it doesn't mean much. I can't see using it for at least another two years. Even cost changes in equipment won't alter that, I don't think, for a while."

"As you get deeper into this sort of endeavor, bar coding is something you've got to do," said Charles Cavage of the Cavage's stores in Buffalo. "We should be ready to do that in about two years. For the present, we're glad to see things moving in the right direction. Up until now, it's just been talk."

"It's probably a thing that's coming for everybody in the future," said Jim Howard of 1812 Overture in Milwaukee. "In our stores, at some time, that will be a reality. How soon, I can't say, but we are investigating the subject."

The CBS and WCI announcements, made at the NARM convention three weeks ago, are evidently vital to the future of the system, because for many retailers, the four companies now committed constitute over half of their product sold. As one retailer put it, "I'll be like price increases - now everybody will fall in line." Most of the retailers surveyed concurred with Camelot's Joe Bressi that 75 to 80 percent of all records would have to be coded to make such a system cost-efficient. "That would have to be almost a minimum," Bressi said. "It might not be enough."

There was also a definite and vocal minority sentiment in the Record World survey against the use of bar coding, with arguments centering on expense, difficulties in physical inventory procedures, and lack of aesthetic appeal of the bar code itself.

"Our system's working real well just as it is," said Jim Greenwood, president of Licorice Pizza, "and there are a few real advantages for our chain that I can see at this point. We'll have computer cash registers by the end of the year, but that's about as far as we'll take it at this point."

"I am opposed to bar coding on a couple of grounds," said Russ Solomon, founder of Tower Records. "You destroy product visually, and that's a major impulse appeal. You need an additional computer to convert the bar code number to a price. And when you talk about inventory it seems that few people realize that when you wave that scanrod over a piece of product it means you'll actually have to run that over every piece of product in the store. Can you imagine someone doing that 30,000 times? I don't think it's going to work in the manner many people have suggested."

"As far as we're concerned, Bar coding is absolutely useless," said Ben Karol, of the King Karol

stores. "We're not going to get into that, no way. I just hope they don't have to raise the price of records to do it—I'll get no use out of it, and I'll have to pay for it."

Retail chains now making ready for bar coding remain a minority, but they are as vocal in their support of the new system as others are in opposition. And the move of CBS and WCI to obtain code symbols has clearly prompted some retailers to act.

"We've been looking into it this week," said Fred Michaels of Chicago's One Octave Higher. The actions by CBS and WCI were crucial, he said, "otherwise we wouldn't even bother with it. It's in the future, but not too far in the future. It could be within a year."

"As of this month my company has taken in our first computer, and we've designed manual bypasses that will be necessary until bar coding is available," said Kim Milliken of For The Record in Baltimore. "I do not have point-of-sale (scanning) devices — I have no data they can read—but if the industry were bar-coded, I would be inclined to consider favorably that high cost. I think it's a fabulous idea, and I hope they do it tomorrow."

"We definitely are going to use them," said Ronson Evans, general manager of the Sound Warehouse. "We're going to try them in a couple stores first, within the next six months to a year, and we'll hook them up to a couple micro computers (for inventory)."

"Our new cash registers are compatible with the bar coding systems," said Leonard Singer, a principal in Circles Records as well as Associated Distributors. "The moment it comes out we'll go with it. For a full line store the recorder pattern would be helped, and catalogue stores would benefit by it. Also, it speeds up the flow of product and customers."

# ABC International Promotes Toni Wooley

■ LOS ANGELES—Elaine Corlett, vice president of artist development, international division, ABC Records, has announced the promotion of Toni Wooley to the position of coordinator, press and promotion, international division.

In her new position, Wooley's responsibilities will include the handling of all merchandising material, photo sessions, interviews, international press, and special projects.

#### **Corea Begins Tour**

■ NEW YORK—Chick Corea and his new 13-piece band kicked off a worldwide tour this week with a performance at The Rainbow Theatre in London. The tour will continue throughout Europe, move to Australia and Japan and finish up in Hawaii June 13.

# Mgmt. Three Signs Griffin

■ LOS ANGELES — Larry Hamby, director of artist development for Management Three, Beverly Hills, California, has announced the signing of Beach Boy keyboardist/arranger Gary Griffin to an exclusive long-term management contract. Griffin will begin work shortly on a solo album to be produced in conjunction with Management Three Productions.

#### **UA Sale Rumored**

(Continued from page 3)

ther Jet's exclusion from the projected sale would scuttle the deal, the widely-circulated sale price of \$43 million could be affected. While one printed report insisted that figure had already been agreed upon as a straight cash transaction, informed sources indicated the original proposal provided for a down payment of between \$10 million and \$17 million.

#### Transamerica

Also disputed is the status of the negotiations, which sources close to the Mogull/Rubinstein camp claimed are incomplete. While one mid-week report claimed Transamerica's board of directors had already approved the sale, an official spokesman for the San Francisco based conglomerate flatly denied that development at press time. "Unfortunately, our posture prevents us from commenting on any divestiture or acquisition at this point," the Transamerica source commented. However, he did confirm that only after final contracts were delivered for study by the board could formal approval be given.

#### Irving Inks Allee Willis



Songwriter Allee Willis has signed an exclusive songwriting agreement with Irving Music. Ms. Willis' most recent composition, "God Knows" (co-written with Frannie Golde and Peter Noone) has been released as a single by Debby Boone. Shown from left are Shelly Weiss, professional manager, Irving Music; Connie Pappas, vice president, Ken Fritz Management; Chuck Kaye, president, Irving Music; Ms. Willis; Ken Fritz, president, Ken Fritz Management; Lance Freed, vice president, Irving Music.

# RECORD WORLD



# INTERNATIONAL

#### By PHILIP PALMER

■ LONDON—Martin Wyatt, previously deputy managing director of Anchor Records, and the former head of Anchor Music Charlie Crane have established their own independent record production and music publishing organization, Bright Music. The company has already featured in the top singles chart with Fleetwood Mac's "Rhiannon." Bright represents the bands' music publishing for the U.K. Two other acts signed to Bright are Justin Haywood of the Moody Blues (music publishing rights for U.S. and Canada) and the Adverts (music and record rights on a worldwide basis). The act currently records for Anchor in the U.K. Independent producer Mike Hurst will also produce a number of acts for Bright Music. Wyatt is currently discussing a label outlet for Bright Music with a number of record companies.

Capitol records in the U.K. has introduced the Tower Record Series in the U.K. which will concentrate on the simultaneous U.S. and U.K. release of music emanating from Capitol's soul, r&b and jazz roster. First releases exclusive to the British market are albums by Peabo Bryson, Sun and Raul De Souza. To achieve simultaneous releases in the U.K., Capitol will import an initial stock direct from Capitol America. Once the initial stock is exhausted, further copies will be pressed at the EMI factory, shrinkwrapped and stickered with the Tower logo. Capitol U.K. will also embark on a major selling campaign built around the availability of Tower product which will also include albums by Nancy Wilson, Natalie Cole, First Cosings Jazz Ensemble,

MIDEM organizer Bernard Chevry has been named a Knight of the Legion of Honor by the Ministry of Trade and Handicraft (France). Chevry was awarded the honor for his involvement in trade show organization over the past 36 years. The Legion of Honor is a French national order established in 1802 by Napoleon Bonaparte to reward military and civilian services . . . The six-strong act Co-Co will represent the U.K. in this year's Eurovision Song Contest to be held in Paris on April 22. Co-Co was selected by a nationwide jury at the Royal Albert Hall on Friday March 31 when they competed (Continued on page 75)

## JAPAN

IN CONJUNCTION WITH ORIGINAL CONFIDENCE, JAPAN'S LEADING MUSIC TRADE PUBLICATION

Almost a year has elapsed since the Greenpeace Foundation's Dolphin Project presented a three-day extravaganza in Tokyo dubbed the Rolling Coconuts Revue. The purpose of the affair was to use the concerts as a forum to stimulate an interest among Japanese youth in protecting such endangered species as whales and dolphins. John Sebastian, Joe MacDonald, Jackson Browne, Stuff, Richie Havens and Odetta were just a few of the many U.S. artists who jetted in for benefit performances. The project, however, was somewhat of a failure, probably due to the fact that the Japanese organizing committee viewed the concert itself as an end rather than as a means of establishing a more enlightened ecological consciousness. Therefore, this year, some foreign artists are taking a completely opposite approach to the problem by refusing to appear in Japan. The recent slaughter of over 1000 dolphins near an island off the southern coast of Japan by local fishermen (with the ardent support of the prefectural government, which paid the fishermen U.S. \$12 per dolphin) has renewed international criticism of Japan's marine policies. This incident has prompted cancellations of tours here by Helen Reddy, the Captain and Tennille and Olivia Newton-John. Since Olivia is presently the hottest selling foreign artist in Japan, this has created quite a stir here. One of the leading daily newspapers recently ran a photograph of her wearing a Canadian fox fur coat (the Canadian fox is also an endangered species) and (Continued on page 75)

#### By ROBERT CHARLES-DUNNE

■ TORONTO—The Envelope Please: Well, this year's Juno Awards festivities are over. First the winners, then the comments.

Female Vocalist of the Year: Patsy Gallant; Male Vocalist of the Year: Dan Hill; Group of the Year: Rush; Composer of the Year: Dan Hill (for "Sometimes When We Touch"); Best New Female Vocalist: Lisa Dal Bello; Best New Male Vocalist: David Bradstreet; Best New Group: Hometown Band; Instrumental Artist: Andre Gagnon; Folksinger of the Year: Gordon Lightfoot; Country Female Vocalist: Carroll Baker; Country Male Vocalist: Ronnie Prophet; Country Group of the Year: The Good Brothers; Best Classical Recording: Toronto Symphony Orchestra; Best Jazz Recording: Bob McConnell & The Boss Brass; Best Selling Album: Dan Hill ("Longer Fuse"); Best Selling Single: Patsy Gallant ("Sugar Daddy"); Best Producer(s): McCauley & Mollin (Dan Hill); Best Engineer(s): Tie/ Terry Brown for Klaatu & David Greene for Rob McConnell & The Boss Brass.

COMMENTS: David Steinberg hosted the event on TV again this year, leading some to suspect that he may be the only funny Canadian. And he was bitterly funny. He apologized for mispronouncing names last year and then proceeded to do so again this year, even worse. He told jokes about the CBC orchestra passing out bad cocaine prior to the telecast, a variety of ethnic jokes which insulted everyone, stumbled over famous Canadian song titles which he had probably never heard and ended the evening by thanking **Dan** Hill and Patsy Gallant for "letting me co-host the show with them." After **Burton Cummings** finished performing two tunes, Steinberg said, "Gee, Burton, I liked it." In short, Steinberg provided the show with both high and low points, but they were all funny. We'd like to see Steinberg back on a permanent basis. Gordon Lightfoot, who already had 15 Juno Awards, accepted his 16th by saying, "This I don't need." Later, coming back as a presenter, Lightfoot felt compelled to explain his earlier comment, indicating that he'd probably received flack from someone. Alex Lifeson, the blonde guitarist with Rush, in accepting the band's award, thanked "Dan Hill for not being a group." Both Guy Lombardo and Oscar Peterson entered the Hall Of Fame, with Peterson receiving the only standing ovation of the entire evening. One source who watched the proceedings on TV informed us that the show was followed by a commercial from the Ontario Ministry of Consumer & Corporate Affairs which opened with three puppets talking . . . the first words (Continued on page 75)

# GERMANY

#### By IIM SAMPSON

■ HAMBURG—The tailspin of the U.S. dollar at world currency exhanges continued last week, especially in Frankfurt (2 marks = 1 US\$) and Tokyo (220 yen = 1 US\$). As the dollar dipped in value, the music industry reacted at many levels. On the import/export market, England remains Germany's top import source, but the U.S. is challenging the U.K. with both competitive prices and better service. Many German shops have long complained about slow and inefficient British exporters. There seems to be no great increase in the import business overall, rather a switch by many import specialists to American suppliers. Record company officials see no flood of U.S. parallel imports . . . yet. One executive spoke of possible problems in collecting payments on international agreements that do not have a currency clause, adding that such clauses are being written into many new contracts. Disputes among accountants and lawyers are expected. Artist contracts are also affected. In early February, a German company reached tentative agreement with a foreign artist on a \$40,000 advance. By mid March, the artist's lawyers were demanding \$45,000 because of the "different advance situation."

For publishers, the dollar's drop (over five percent against the German mark since last November) came at a bad time, just after MIDEM. In an isolated incident, a Munich publisher claims one deal

(Continued on page 75)

#### Canada (Continued from page 74)

being "Thank God it's finished!" Was this intentional? In closing, we'd like to present a few awards of our own: Close Encounter of the 4th Kind Award to David Steinberg (along with a lifetime subscription to Maclean's), Loose Wingnut Award to Patsy Gallant for letting Emily Littela script her segments, False Start Award to all those who nearly accepted The Good Brothers' Juno, 20/20 Vision Award to whomever introduced producer Jack Richardson as Phil McKellar, Admirable Restraint Award to Burton Cummings for not slapping Patsy Gallant and the Good Taste In Programming Award to whomever decided that this year the Junos could do without another tribute to Walt Grealis.

BITS'N'PIECES: Martin Onrot has acquired management of songstress Catherine McKinnon who pushes orange juice in Canada much the same way that Anita Bryant does in the U.S. Deane Cameron takes over the reins of the Capitol a&r office here when Paul White departs in mid-April. The Hometown Band was forced to cancel its first big headline tour when singer Shari Ulrich hurt her back.

RUMOURS REGARDLESS OF ACCURACY: Is it true that Terry David Mulligan, who does all the Mazda commercials, drives a VW? Is it true that the CBC has offered Joni Mitchell \$300 thousand to appear in a special with Weather Report? Is it true that a CBC employee recently flew to the other end of the continent for a convention, didn't like his hotel reservation (too far away from the convention) so he just flew back without attending one lecture or

#### Germany (Continued from page 74)

that seemed settled at Cannes fell through when the Americans subsequently asked for more money because the mark had become so strong. Other publishers feel the exchange fluctuation has encouraged U.S. lawyers to demand increasingly unrealistic terms.

New Teldec pop music chief Manfred Peter sees a shift in direction of the well-established firms to a more youth-oriented image. "We're hungry," he says, "and eager to catch up in the international pop area where we've been lagging." In the last year, Kurt Richter and Gerhard Schulze have signed distribution contracts with Salsoul, Buddah and Beserkley plus top German producers Juergen Kordluetsch (Lollipop), Joachim Heider and Juergen Otterstein (Pinball), Dieter Dierks (Big Mouth) and Andy Budde (Safari). Peter promises to support the expanded catalogue with more aggressive distribution and promotion.

Seymour Stein has signed his Ramones publishing with Trudy Meisel's Intro . . . Peggy March following her hit "Fly Away Pretty Flamingo" with another Ralph Siegel-produced single and a role in a hit legit production of "Silk Stockings" . . . Lloyd Beiny's Arnakata catalogue (Strawbs, Be-Bop Deluxe) goes to Budde . . . Kansas getting great press and boffo box office plus key TV exposure on their recent tour here . . . Dr. Joe Bamberger controls publishing for Chicken Shack's Stan Webb and Robbie Blunt.

## GERMANY'S T®P 10

#### Singles

- 1. DAS LIED DER SCHLUEMPFE
- 2. MULL OF KINTYRE
- 3. BUENOS DIAS, ARGENTINA
- UDO JUERGENS-Ario
- 5. UND DABEI LIEBE ICH EUCH BEIDE
- ANDREA JUERGENS—Ariola

  6. LOVE IS IN THE AIR
  JOHN PAUL YOUNG—Ariola

  7. TAKE A CHANCE ON ME

- HEIDI
  GITTI & ERICA—Telefunker
- I CAN'T STAND THE RAIN ERUPTION—Hansa Intl.
- FOR A FEW DOLLARS

#### Albums

- 1. SEINE 20 GROESSTEN HITS
- 2. THE ALBUM
- ABBA-Polydor

  3. THE HITS OF BONNIE TYLER
  PONNIE TYLER-RCA

- BONNIE TYLER-RCA
  4. DIE 20 BESTEN
  SLAVKO AVSENIK--K-Tel
  5. BUENOS DIAS, ARGENTINA
  UDO JUERGENS--Ariola
- 6. WATCH CH FRED MANN'S EARTHBAND—Bronze
- 7. NEWS OF THE WORLD
- CRIME OF THE CENTURY
  SUPERTRAMP—A&M
- RUMOURS
  FLEETWOOD MAC—Warner Bros.
- DISCO FRIENDS

  VARIOUS ARTISTS—Polystar

(Courtesy: Der Musikmarkt)

#### Japan (Continued from page 74)

chided her for being a hypocrite. Fan reaction to Olivia's commitment so far has been very negative, but considering the fact that in cancelling the twelve-concert tour Olivia is turning down a total package of close to U.S. \$1 million, one must at least respect her for her strong principles.

Among the foreign record executives visiting Japan recently are Nesuhi Ertegun, for a Warner-Pioneer board meeting, and A&M International vice president David Hubert. While here Hubert is shopping for a new licensing agreement (the current contract with King Records will expire at the end of the year) and is investigating the possibility of setting up an A&M publishing company in Japan.

#### England (Continued from page 74)

against six other groups and five soloists. The group scored the winning points with "The Bad Old Days," written by singer Stephanie De Sykes and ATV Music executive Stuart Slater. Co-Co records for the Ariola label in the U.K. as does the runner-up, Midnight (Ariola/ Hansa), with "Don't Bother To Knock," written by Kenny Lynch, Colin Horton Jennings and Steve O'Donnell.

ODDS N' ENDS: All future recordings by Bill Anderson will be released on the Ember label in the U.K. following a deal signed between Ember and MCA . . . One of New York's leading new wave bands, the Shirts, have almost finished their debut lp, recorded in the U.K. with producer Mike Thorne. Vocalist Annie Golden is currently flying back and forth across the Atlantic working on her appearance in Milos Foreman's film version of "Hair" . . . Death in a London hospital of "The Very Thought of You" composer Ray Noble . . . EMI is mounting a TV campaign on "Frank Sinatra's 20 Golden Greats" . . . The Sutherland Brothers have signed to ATV Music on a worldwide basis . . . The first new wave football single, "These Boots Are Made For Walking," by the Fulham Furies (alias the Fulham football club), has been issued by GMS Records. The Crabs feature on the coupling with "Under Pressure."

## **ENGLAND'S T®P 25**

#### Singles

- **DENIS** BLONDIE/Chrysalis
- 2 WUTHERING HEIGHTS KATE BUSH/EMI
- MATCHSTALK MEN AND MATCHSTACK CATS AND DOGS BRIAN & MICHAEL/Pye
- BAKER STREET GERRY RAFFERTY/United Artists
- I CAN'T STAND THE RAIN ERUPTION/Atlantic
- I WONDER WHY SHOWWADDYWADDY/Arista
- IF YOU CAN'T GIVE ME LOVE SUZI QUATRO/RAK
- I LOVE THE SOUND OF BREAKING GLASS NICK LOWE/Radar
- ALLY'S TARTAN ARMY ANDY CAMERON/Klub
- 10 COME BACK MY LOVE DARTS/Magnet
- 11 THIS LOVE BOB MARLEY & THE WAILERS/Island
- 12 FOLLOW YOU FOLLOW ME GENESIS/Charisma
- 13 **EMOTION** SAMANTHA SANG/Private Stock
- 14 WISHING ON A STAR ROSE ROYCE/Warner Brothers
- 15 **EVERY ONE'S A WINNER HOT CHOCOLATE/RAK**
- 16 STAYIN' ALIVE BEE GEES/RSO
- 17 TAKE A CHANCE ON ME ABBA/Epic
- 18 FANTASY EARTH, WIND & FIRE/CBS
- WITH A LITTLE LUCK WINGS/Parlophone
- NEVER LET HER SLIP AWAY ANDREW GOLD/Asylum
- I DON'T WANT TO GO TO CHELSEA ELVIS COSTELLO & THE ATTRACTIONS/Radar
- WALK IN LOVE MANHATTAN TRANSFER/Atlantic 22
- 23 MR. BLUE SKY ELECTRIC LIGHT ORCHESTRA/Jet
- RUMOUR HAS IT DONNA SUMMER/Casablanca 24
- LILAC WINE ELKIE BROOKS/A&M

(Courtesy: Record Business)

## RECORD WORLD G®SPEL

#### Benson Co. Pacts with Jimmy Swaggart

■ NASHVILLE—Jimmy Swaggart, | well-known evangelist and recording artist, has recently signed an agreement with The Benson Company in Nashville, Tennessee, the terms of which call for the production of new recorded products, as well as exclusive distribution of Jim Records, the label under which Swaggart records.

Benson plans to release the first Swaggart album on April 20. Entitled "Somewhere Listenin'." the record features tunes written by Bill and Gloria Gaither, Gordon Jensen, and Lanny Wolfe as well as some traditional hymns of the church. It was produced by Phil Johnson, executive producer and vice president of artists and repertoire for The Benson Company.

Promotion plans surrounding its release are already underway. Relying heavily on airplay and merchandising, a 50-market gospel radio ad buy is scheduled to begin in June, supported by product sell-ins to Christian retail and gospel distributor accounts in addition to rack sell-

### CONTEMPORARY & INSPIRATIONAL

APRIL 15, 1978

- 1. MIRROR EVIE TORNQUIST/Word WSB 8735
- 2. FOR HIM WHO HAS EARS TO HEAR KEITH GREEN/Sparrow 1015
- 3. GENTLE MOMENTS EVIE TORNQUIST/Word WST 8714
  4. HOME WHERE I BELONG
- J. J. THOMAS/Word WST 6571
- 5. THIS IS ANOTHER DAY ANDRAE CROUCH/Light 5683 (Word)
- 6. MUSIC MACHINE CANDLE/Birdwing BDWG 2004
- 7. THIS IS NOT A DREAM PAM MARK/Alsan 1003
- 8. ALLELUIA
  THE BILL GAITHER TRIO/Impact R 3408
- . THE MARANATHA SINGERS/Maranatha HS 026 PRAISE II
- 10. LIVE FROM NASHVILLE JIMMY SWAGGART/Jim 126 (Word)
- 11. DALLAS HOLM & PRAISE, LIVE
- 12. HAVE YOU KISSED ANY FROGS
- TODAY?

  JOE REED/Housetop 706 13. JESTER IN THE KINGS COURT
- LOVE SONG REUNION LOVE SONG/Good News GNR 8105
- SWEET COMFORT SWEET COMFORT/Maranatha 033
- 16. WINDOW OF A CHILD SEAWIND/CTI 5007
- 17. IN CONCERT THE FLORIDA BOYS/Canaan 9814 (Word)
- THE IMPERIALS/DaySpring DST 4006 (Word)
- 19. THE SUN'S COMING UP THE REX NELSON SINGERS/Canaan CAS 9823 (Word)

ins. A six-pocket free standing record display, mobiles, bin cards, and posters have all been designed to accompany the product.

Four color, full page print adsimultaneously vertising nouncing the contract signing and the release of the new album to the trade are scheduled to run in April and May. Consumer advertising will begin in June and continue into July.

In addition, a four color program is being designed for distribution at the Swaggart Evangelistic Crusades. It will feature pictures and background information as well as selected pieces of product. The program will be tagged with local retail and rack accounts supplying Swaggart products in that area.

#### Triune Music Forms Christian Book Div.

- NASHVILLE Elwyn C. Raymer, vice president and general manager of Triune Music, has announced the formation of a new Christian book division by Triune. Two books of poetry by Ragan Courtney have already been released.
- 20. SWEET MUSIC
  THE PAT TERRY GROUP/Myrrh 6590
  (Word)
- 21. THE LADY IS A CHILD
- 22. ELVIS'S FAVORITE GOSPEL SONGS J.D. SUMNER & THE STAMPS/QCA 362
- 23. LIVE! THE VERY BEST OF THE HAPPY GOODMAN FAMILY Canaan CAX 9816/2 (Word)
- I JUST CALL ON YOU DAVID MEECE/Myrrh 6573 (Word)
- LIVE IN CHATTANOOGA
- THE KINGSMEN/HeartWarming R 3477
- ON HEAVEN'S BRIGHT SHORE
  THE INSPIRATIONS/Canaan 9806 (Word)
- REAL TO REEL NOEL PAUL STOOKEY/Neworld 090477
- VINTAGE GOSPEL THE FLORIDA BOYS/Canaan CAS 9818 (Word)
- JUST BECAUSE THE IMPERIALS/Impact 3390
- 30. THE GROUP THAT GOD BUILT THE HENSONS/Calvery STAV 5142
- PILGRIMS PROGRESS
  THE BILL GAITHER TRIO/Impact 3495
- TELL 'EM AGAIN
  DALLAS HOLM & PRAISE/Greentree R
  3480
- 33. HE WALKS BESIDE ME
- 34. EMERGING
  PHIL KAEGGY BAND/New Song NS 004
- GENTLY FLOWING FEELING ALBRECT, ROLEY & MOORE/White Horse 1002
- 36. HIS HAND IN MINE ELVIS PRESLEY/RCA ANLI 1310
- 37. BUST OUT LAFFIN' WENDY BAGWELL & THE SUNLITERS/ Canaan CAS 9765 (Word)
- PRAISE VOL. I THE MARANATHA SINGERS/Maranatha 008
- 39. LADY
- REBA/Greentree R 3430
- WE'LL TALK IT OVER
  JIMMY SWAGGART/Jim 127 (Benson

#### **Unique Booking Techniques Draw Large Crowds for Gaither Concerts**

By VICKI BRANSON

■ NASHVILLE — The Bill Gaither Trio played recently at the Opry House to a sold out crowd. This in itself is not unusual; the way booking on such dates is handled and the methods used to fill the halls are. There was no print, radio or any other type of advertising employed to fill the house, virtually none of the regular procedures were used to insure a full house.

The Bill Gaither Trio has been building a mailing list of their fans and followers for six to eight years. Post cards are distributed at the performances which are filled out by persons who wish to be informed of when the trio will again be appearing in that same area. Many of the people already on the mailing list bring a friend to a concert with them, who will in turn ask to be put on the mailing list. All returned cards are added to the existing list and the entire mailing list is informed of two schedules a year, fall and spring. The newsletter sent brings members up to date on the activities of the trio, and of course their new schedule.

Springhouse Associates, located in Alexandria, Indiana, and owned and operated by Bill and Glorio Gaither, is the center which handles the details. Steve Brailler, marketing director of Springhouse, explained the theory behind their successful program to RW: "The content of our mailer is Bill and Gloria's message and how people can come and share that message with them. It is a marketing process to seventy some markets a year. We are not a booking agency. We work with a board which decides what dates will be booked. We do not solicit concert dates for the trio. All dates are requested and the board decides where the concerts will be. Our primary concern here is to communicate the message of Bill and Gloria Gaither, as well as when and where people can join them.

"We market the availability of the trio. We try to go to one geographical region in a year to year and a half, trying to give representation to the entire country in that length of time. We do employ advertising in some areas, say Richfield, in the Cleveland area. That's a 17,000 seat hall, and we promote more to fill it, as well as some other large halls. In our fall schedule there are as many as 20 dates in which we will not advertise at all. By staying in touch with churches and individual persons we usually can fill a hall with our mail marketing. People who come to a Gaither concert keep coming back, so we reach them by keeping them informed."

Brailler pointed out that several other gospel music acts employ the same type systems and each finds them quite successful. With a product and act that audiences sincerely feel close to, the Bill Gaither Trio has a mailing list of over 300,000 names. The list builds by a few thousand new appreciaters every year with no sign of letup. The list is computerized and Springhouse has nine full time employees to handle the flow. Of course postage costs are a big expense but the reward is repeatedly reaching people with a valuable message, a message they obviously want to be exposed to, a piece of mail personally inviting each person to join the Bill Gaither Trio in an evening of celebration.

## SPELTIM

By VICKI BRANSON

■ Yvonne Alaniz has been named manager of tour coordination for Maranatha Music. She will assist music ministers and concert promoters with press and radio coverage, and will notify retailers and distributors of personal appearances as the ministers take their music on the road . . . After having had the "Singing Ledbetter Gospel Time" weekly radio show on Wichita's KSGL, the Ledbetters have begun an hour long gospel TV program called "Southwest Gospel Jubilee," which is seen from 7:30 to 8:30 every Saturday morning on Channel 8, KPTS, Wichita.

Jessy Dixon is set to begin recording his second album on the Light label . . . Andrae Crouch and the Disciples previewed their (Continued on page 78)

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Only one company, The Benson Company, can proudly announce the exclusive distribution of the entire recorded artistry of Jimmy Swaggart on Jim Records.



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## G®SPEL ALBUM PICKS

WENDELL

WENDELL BURTON—Lamb & Lion 1036
Three particular songs here—"Free and Easy," "Good 'Ol Gospel Feelin'" and "Night Train"—are good insights into Burton and his personal experiences. Material is sensitive as well as expressive with an easy-paced sound. Programmers will appreciate the subtle messages.



#### THE DONALD VAILS CHORALEERS

Savoy 7019
This two record set by the Choraleers encompasses many moods and utilizes a number of different subjects. All cuts are emotion packed and vocals are full of enthusiasm. Standout cuts include "With A Made Up Mind," "Sinner Man" and "Learning To Lean."



#### **SWEETER THAN HONEY**

THE NEW CREATION SINGERS—Birdwing 2008
With material worked around various scripture passages, this album is a refreshing sound. The four group members are all featured vocalists, making for a well blended sound. All cuts will be good programming material as the message is a reaffirming of scripture.



#### WAITING FOR THE RAIN

THE WAY OF LIFE

JAMES VINCENT—Caribou 34899 Vincent dedicates this album "as a seed to the people in the world searching for truth." His words will benefit those he reaches. Material is self-penned, well written, well delivered and also self-produced. "Resistance" and "Daniel" are exceptional.



THE WHITE BROTHERS—Savoy 14447
Under the musical direction and guidance of Rev. James Cleveland, this first Savoy album by the White Brothers is also presented by Cleveland. Some of the material is penned by Robert, who also handles lead vocals, while Alphonso is featured on trumpet solos. Cleveland is featured as vocalist on the title cut. "I Need Jesus" is exceptional.





#### SINCE I LAID MY BURDENS DOWN THE SWAN SILVERTONES—Savoy 14468

Produced by John Daniels with Fred Mendelsohn as executive producer, this album is a combination of up-tempo renditions and softer paced praise songs. The group is obviously very talented and quite masterful performers. Best cuts: "Mary Don't You Weep," "It's Hell" and the title cut.



#### Gospel Time (Continued from page 76)

new Light release, "Live In London," to friends recently in Hollywood. The lp is a blend of new tunes and favorites. The package will be a two-record set . . . Cynthia Clawson was a featured soloist at the Canadian Christian Booksellers Convention in Toronto, Canada,

Voice Box Records has announced the signing of Denny Duron to the label. Duron is now the head coach at Evangel College in Springfield, Mo. . . . Sam McHaffie has been named president of Advant Sales Corporation, distributors of gospel records and tapes.

## **SOUL & SPIRITUAL**

APRIL 15, 1978

- 1. FIRST LADY
  SHIRLEY CAESAR/Roadshow RS 744
  (United Artists)
  2. LIVE AT CARNEGIE HALL
  JAMES CLEVELAND/Savoy 7014 (Arista)
  3. TONIGHT'S THE NIGHT
  THE GOSPEL KEYNOTES/Nashboro 7187
- 4. JOY!
- 4. JOY!
  REV. MILTON BRUNSON &
  THOMPSON COMMUNITY CHOIR/
  Creed 3078
  5. LOVE ALIVE
  WALTER HAWKINS & LOVE CENTER
  CHOIR/Light 5686 (Word)
  1 LIVE AND DIBECT

- WALLER HAWKINS & LOVE CENTER CHOIR/Light 5686 (Word)

  6. LIVE AND DIRECT THE MIGHTY CLOUDS OF JOY/ABC/Peacock AB 1038

  7. MAMA PRAYED FOR ME THE SENSATIONAL WILLIAMS BROTHERS/Savoy 14462 (Arista)

  8. NOW & FOREVER THE PILGRIM JUBILEE SINGERS/Nashboro 7181

  9. WHEN JESUS COMES SARAH JORDAN POWELL/Savoy 1445 (Arista)

  10. SPECIAL APPEARANCE ISAAC DOUGLAS/Creed 3081 (Nashboro)

  11. PHASE 1

- 10. SPECIAL APPEARANCE
  ISAAC DOUGLAS/Creed 3081 (Nashboro
  11. PHASE I
  J.C. WHITE/Savoy 14467 (Arista)
  12. HAPPY IN JESUS
  REV. MACEO WOODS & CHRISTIAN
  TABERNACLE CHOIR/Savoy 14463
  (Arista)
  13. THE COMFORTER
  EDWIN HAWKINS/Birthright BRS 4020
  (Ranwood)
  14. THIS IS ANOTHER DAY
  ANDRAE CROUCH/Light 5863 (Word)
  15. FROM AUGUSTA WITH LOVE
  SWANEE QUINTET/Creed 3077
  (Nashboro)
  16. SILVER ANNIVERSARY SPECIAL
  REV. CLAY EVANS/Jewel 0123
  17. NOW
  THE KINGS TEMPLE CHOIR/Creed 3083
  (Nashboro)

- (Nashboro)

  18. WONDERFUL
  EDWIN HAWKINS & EDWIN HAWKINS
  SINGERS/Birthright 8RS 4005

  19. PEACE BE STILL
  REV. JAMES CLEVELAND/Savoy 14076
  (Arista)
- (Arista)

  20. STORMS OF TROUBLED TIMES
  THE O'NEAL TWINS/Creed 3082
  (Nashboro)

  21. AN EVENING WITH
  SLIM AND THE SUPREME ANGELS/
  Nashboro 7195

  22. WHERE HE LEADS
  REV. WILLINGHAM/Nashboro 7193

- 23. STAND UP FOR JESUS
  THE SAVANNAH COMMUNITY CHOIR
  WITH REV. ISAAC DOUGLAS/Creed
  2306 (Nashboro)
  24. COME TOGETHER
- VARIOUS ARTISTS/Creed 23079
  (Nashboro)
  THESE ARE THE DAYS
  DOROTHY LOVE COATES/Savoy 14466
  (Arista)

- DOROTHY LOVE COATES/Savoy 14466
  (Arista)

  26. DON'T MAKE WAR
  HARRISON JOHNSON/Creed 3080
  (Nashboro)

  27. I'M GOING TO SIT DOWN
  ERNEST FRANKLIN/Jewel 0128

  28. RIDE THE SHIP TO ZION
  THE GOSPEL KEYNOTES/Nashboro 7172

  29. TRY BEING BORN AGAIN
  THE SHOULD SEARCHERS/Nashboro 7190

  30. JESUS CHRIST IS THE WAY
  WALTER HAWKINS/Light 5705 (Word)

  31. MARGARET, JOSEPHINE, BERNICE
  THE ANGELIC GOSPEL SINGERS/
  Nashboro 7196

  32. JUDGEMENT DAY
- Nashboro 7196
  JUDGEMENT DAY
  THE FABULOUS LUCKETT BROTHERS/
  HSE 1496
  TAKE HIM AT HIS WORD
  BIBLEWAY RADIO CHOIR/Savoy 14459
  (Arista)
  I'M SAVED
  REV. MACEO WOODS/Savoy 7011
  (Arista)
  I WANT TO BE BEADY

- I WANT TO BE READY MORRIS TURNER/HSE 1506
- SEE YOU IN THE RAPTURE THE SENSATIONAL NIGHTENGALES/ ABC/Peacock 58227
- 37. I'M GOING ON LOUISE McCORD/Savoy 1442 (Arista)
- HAVE YOU EVER HAD THE BUTS? PROF. HAROLD BOGGS/Nashboro 7189
- HE'S STANDING BY
  THE INSTITUTIONAL CHOIR OF
  BROOKLYN N.Y./Savoy 14458
  (Arista)
- 40. IT'S ALRIGHT NOW JESSY DIXON/Light-LS 5719 (Word)

#### **GMA Board Meeting Held in Washington**

■ NASHVILLE — A nationally televised Dove Awards show, a Gospel Music Week to be held in Nashville in November and the new copyright law were among the items discussed at the second quarterly meeting of the Gospel Music Association meeting held in Washington. Additionally, a Congressional breakfast was held on the third morning for board members and Congressmen.

The meeting, held at the Sheraton-Americana, began with a copyright seminar conducted by Jon Baumgarten, legal counsel at the Copyright Office in Washington.

The second day saw the approval and signing of a contract with Jaffe-Markowitz, a Los Angeles based production firm, to produce the Dove Awards Show

in November. Although no network affiliation has been secured at this time, the production company and the Gospel Music Association both plan for a nationally televised Dove Awards show this year.

#### **Gospel Music Week**

Gospel Music Week, set for the week of the Dove Awards in November, will include seminars and choral sessions as well as musical programs and showcases. Booth space will be sold and shows will be held spotlighting Jesus Music as well as programs where a variety of artists will perform.

The events during Gospel Music Week will be held at the new Opryland Hotel in Nashville. The tickets sold for Gospel Music Week will include seats at the Dove Awards show.

#### Capitol-Catena Suit (Continued from page 3)

conduct designed for one purpose, i.e. to misrepresent the operating results of Capitol so as to artifically inflate the market price of Capitol common stock," Judge Gray observed, "I am unable to conclude from the evidence that any such fraudulent purpose had been established."

Originally filed during the final months of 1971, Catena's suit against Capitol has been without precedent, according to Industries-EMI, Capitol president Bhaskar Menon, who met with press Wednesday afternoon to announce the court's decision. "I think it's the only case in the history of the industry where a dispute of this dimension has been settled in court," he noted, going on to explain that Capitol's insistence on pursuing the case all the way through to a court decision, rather than proposing an out-ofcourt settlement, stemmed from the nature of Catena's allegations and the size of his original claim, which sought some \$120,000,000.

#### **Company Integrity**

"For us, the importance of the suit goes well beyond the financial implications," Menon said, "because it extends to the question of the very integrity of the company . . . It's really (been) of special significance to us, because we are being accused of fraudulent conduct." An out-of-court arrangement would not have conclusively removed such a stigma, Menon said, leading to Capitol's legal strategy of holding out for a formal court decision.

Cited as a focal point for court interest in the plaintiff's

case against Capitol was a management plan to raise earnings on Capitol stock to a goal of \$2.00 per share for fiscal 1970, with particular emphasis on proposed use of financial reserves that would be "reversed into income." But, Judge Gray's accompanying memorandum on the decision stressed, actions were not taken furitively;" more significantly, the earnings figure abandoned and the final figureper-share release was gradually reduced to \$1.91 in order to increase reserves.

#### Cross-claim

Regarding Capitol's crossclaim against Catena, which alleged the former label exec had sold his own Capitol stock short while acting on inside information obtained through his position at the company, both Menon and Capitol-EMI legal counsel admitted the move had been of minor significance at the time. The total market value of the stock sale was only several hundreds of dollars, they noted.

In rejecting the cross-claim, Judge Gray noted that while Catena's sale of his shares invited "the inference that he had done so on the basis of inside information," the plaintiff's argument that he would probably have waited longer to cover the sale and increase his profit in such a case was persuasive.

In commenting on the court's decision, Capitol chief Menon noted that Catena could appeal the decision, but was not expected to do so.

Catena, who held subsequent music industry posts with MGM, Motown and Playboy Records, was unavailable for comment.

#### **Carradine at The Roxy**



Keith Carradine's opening night at the Roxy in Los Angeles brought out an overflow crowd, including: Ken Fritz, Keith's manager; Dara Welles, KNX-FM air personality; Jerry Sharell, E/A vice president/artist development; Sherry Goldsher, E/A artist relations assistant; Scott Burns, E/A local promotion representative/Los Angeles; and Lou Maglia, E/A national singles sales director.

#### Worldwide Biggies Bow

■ NEW YORK — Rob Stevens, producer of Crack the Sky, Dean Friedman, and the Lavender Hill Mob, and Alan Hecht, former director of artist development for Lifesong Records, Inc., have formed Worldwide Biggies, Inc., a record and television production company.

#### London Taps Burns As Credit Manager

■ NEW YORK—Jim Burns has been appointed national credit manager for London Records, according to an announcement by Terry McEwen, executive vice president.

## **COUNTRY RADIO**

#### **By CHARLIE DOUGLAS**

■ Jay Marvin, now all nighting at WMPS, Memphis, counting up the dollars involved in promotional material in the struggle between the newly country formatted WMPS and the "old timer" WMC. WMC is giving away a Datsun a week for six weeks and WMPS is countering with a \$10,000 dollar pickup and \$1,000 dollar cash calls. Both of the stations are well located on the dial and offer clear signals, so it should be an interesting battle. It's what makes radio fun for the listener, and gives ulcers to the participants . . . WDAF in Kansas City is running what they call a \$25,000 dollar Jeep and Cash giveaway and is tremendously excited about the new book which puts it #1 in TSA and #2 in Metro and shows, on a comparative basis that of all the Taft stations (10), they are the highest rated and most listened to, by a rather substantial number of fans.

**Rick Shea,** for the past ten years, has been PD and AM drive personality at W-104 in Waterbury, Conn. As of 4/8/78, he, along with the entire staff, was put on the street in a format change on the Merv Griffin owned station. You can contact him at 48 Vivian Drive, Waterbury, 06720 . . . **Rod Hunter** of KSON, San Diego reporting on the Willie Nelson/Charlie Daniels show promo. Each hour listeners won one of things like Willie Nelson buckles, T-shirts, Posters, Bandanas, new "Stardust" albums, and then became eligible to win a pair of tickets to the show and the complete Nelson library. The station also filled the Civic Center for two shows by Johnny Cash.

Sid Wood happy with KHAK, Cedar Rapids . . . Robbie Roman has departed WIXZ to become asst. PD at WEEP in Pittsburgh and was replaced by Ken Wells as WIXZ PD. To add additional confusion, Roman replaced Steve Ott who is now at WIXZ . . . New line-up at KYNN Radio, Omaha; six till midnight, Bill Hooper; 6-9, Dave Martin; 9-noon, Bill Corey; noon till 3, Chris Taylor; 3-6, Paul Jones, and 6-midnight, Terry Benton.

The Jimmie Rodgers Memorial Festival will be getting underway next month in Meridian, Miss. One of the highlights of the affair will be the releases of a commemorative stamp in honor of Rodgers, known as the "Father of Country Music." It'll be the first in a series of stamps dealing with great American artists from several fields. Seems proper that Rodgers should be the first. The stamp was unveiled recently in Nashville and its sale will begin during the JRMF.

Please send all country radio information to Charlie Douglas, P.O. Box K, Picayune, Miss. 39466.



## RECORD WORLD COUNTRY

#### **Lack of Identity Leads To Chart Slump** For Recent Country Instrumental Cuts

By MARGIE BARNETT

■ NASHVILLE — "What was the last big country instrumental?" is a tough question that for most people requires a lengthy and futile review of the past five years. "Dueling Banjos" (WB) was a top 10 instrumental from the movie "Deliverance" in March of 1973 and exactly one year earlier Charlie McCoy (Monument) made it to the top 10 with "Today I Started Loving You Again."

During the past two years only two instrumentals climbed higher than #60 on the RW Country Singles Chart, "Paloma Blanca" by the George Baker Selection (WB) peaked at #26 in April of 1976, and if chicken clucks are not considered "lyrics" then the Henhouse Five Plus Too (WB) hit #25 with a novelty recording of 'In The Mood" in February, 1977.

Today country radio plays few if any instrumentals; some won't

#### **RCA Names Flowers** Artist Dev. Manager

■ NASHVILLE—Jerry O. Bradley, division vice president, Nashville operations, RCA Records, has announced the appointment of Jerry Flowers to the post of manager, artist development, Nashville. Flowers will report to Joe Galante, director, Nashville operations.

Flowers will be responsible for activities and programs to facilitate the development of new artists and the increased exposure of established names on the RCA Nashville roster and for publicity of RCA's Nashville artists, coordinating his efforts in this area with N.Y. public affairs.

Prior to joining RCA, Flowers was assistant southern region publicity manager and, most recently, national sales coordinator for ABC Records in Nashville.

program them at all, others will but only "when they're hits." That's the problem-no hits. Country instrumentals are in a definite slump, but the pop field still produces instrumental hits every year or so, usually with TV show themes or movie soundtracks. "Now maybe if we had a country version of 'Star Wars' ...," speculates Lee Philips, MD at WOKO, Albany.

"There's been a growing lack of response over the last few years to instrumentals," states Don Rhea, MD for KCKN in Kansas City. "Eight or ten years ago there was a definite marketa continuing market for good instrumentals; now there isn't, at least not on radio. We used to have one or two on the playlist at all times, now we might have one or two a year."

The main reason cited for decreasing audience response is the lack of identity - people can't relate to an instrumental without the aid of "visual contact." I (Continued on page 81)

#### **Super Pickers Banquet Set by NARAS**

■ NASHVILLE — Nashville musicians, background vocalists and engineers will be honored by the Nashville chapter of the National Academy of Recording Arts and Sciences (NARAS) at a banquet to be held here Sunday evening, May 7, at Richland Country Club. The fourth annual Super Pickers Awards Banquet includes presentations of certificates to those instrumentalists, vocalists and engineers who worked on selected records during 1977. The records considered for selection include music from all fields, including gospel this year for the first time.

The records, recorded in Nashville, are selected by the board of governors to be honored for artistic execllence in recorded music. Ballots are being mailed out this week to choose Nash-ville's Most Valuable Players, an award presentation initiated at last year's banquet based on votes by the winners' peers.

The ballot for the awards, mailed to active NARAS members and all other award winners from past years, reads: "You are about to record the

most important session of your life. Who would you want with you in the studio?" Categories listed on the ballot include piano, bass, drums, rhythm guitar, guitar. lead acoustic guitar, steel guitar, banjo, fiddle, strings, brass and woodwind players. Awards will also go to arranger, engineer, female background vocalist, male background vocalist, background vocal group, and a special category for utility, or miscellaneous instrument.

The culmination of the awards event will be the announcement of the 1978 Super Pickers Band, an ensemble composed of those musicians appearing on the largest number of the selected recordings of 1977.

The awards banquet was initiated by the Nashville chapter of NARAS in 1975, and gained immediate acceptance by the Nashville music community.

Tickets for the banquet are \$20 and may be purchased either in person or by mail at the Nashville NARAS office. Deadline for ballots is April 21.

## NASHVILLE RE

By RED O'DONNELL



Johnny Cash's upcoming tour of Europe includes two concerts in Prague (Czechoslovakia). "Country and western music is popular in that behind-the-Iron Curtain country," advises Cash's longtime bandleader-friend Marshall Grant . . . E/A recording artist Stella Parton cast for cameo role (mit dialogue) in the "Cloud Dancer" movie, starring David Carradine. Hoyt Axton has a featured role . . . Back to Cash: Am tipped that his

duet single with Waylon Jennings, "There Ain't No Good Chain Gangs," is going to be a whopper! (Tree International whiz Dave Kirby wrote the song.)

Speaking of Tree, its TV wing (arm)—which works with Hollywood hotshot producers Gary Smith & Dwight Hemion—has sold an hourlong "Christmas at the Opry" special to ABC-TV. It'll be taped in early (Continued on page 82)

Top Billing, Inc. **Ups Ty Coppinger** 

■ NASHVILLE — Tandy Rice, president of Top Billing, Inc., has announced the appointment of Ty Coppinger as assistant to the president of the Nashvillebased talent management/booking agency. Coppinger will be coordinating Top Billing's involvement with network and syndicated television, syndicated radio programs and artist development, according to Rice.

Coppinger joined Top Billing in February, 1977, as a booking agent, soliciting and negotiating personal appearances for the entire roster of Top Billing entertainers.

abc

MARGO SMITH, "IT ONLY HURTS FOR A ™ TOM BRESH, "THE WAYS OF A WOMAN ₹ BOBBY BARE, "BARE." Laid-back LITTLE WHILE" (prod.: Norro

Wilson) (writers: M. David/ Spielman) (Warner Bros., u ASCAP) (3:04). Margo follows her last single success with a song which may hold equal potential. The feeling is soft, easy and sad, a combination which she convincingly portrays with style and finesse. Warner Bros. 8555.

IN LOVE" (prod.: Jimmy Bowen) (writer: D. Cook) (Cross Keys, ASCAP) (3:03). The chorus of this song shines with its upbeat tempo and Bresh's smooth, strong vocals. Jimmy Bowen's production keeps everything in balance through the variations in rhythm and sound. A well-written and well-executed cut which should see success. ABC AB-12352.

and reflective is Bare's style, and it comes across with ease on this album. Bobby has a little help from some friends, including Willie, Waylon and Chet Atkins,

among others, to create a wellrounded collection of cuts all with varying degrees of an offthe wall attitude which Bare conveys so well. "Finger On The Button," "The Gambler," "February Snow" and "Sing For The Song" are standouts. Columbia KC 35314.



## COUNTRY HOTLINE

By MARIE RATLIFF

MOST ADDED CHART CONTENDERS

Tammy Wynette — "I'd Like To See Jesus (On The Midnight Special)"

R. C. Bannon — "(The Truth Is) We're Living

Ruby Falls — "Three Nights A Week"
Eddy Arnold — "Country Lovin'"

Brenda Kaye Perry - "I Can't Get Up By Myself"



Margo Smith turns in her best performance to date on the classic "It Only Hurts For A Little While." A sure vehicle to carry her right back to the top in no time!

R. C. Bannon is fast out of the gate with "(The Truth Is) We're Living A Lie" already playing at WPIK, KDJW, WSDS, WPNX, KMPS, KAYO, KWKH, WXCL.

Tommy Jennings WSDS, WPNX, KMPS, KAYO, KWKH, WXCL.

Tommy Jennings' debut on Monument, "Don't You
Think It's Time," is getting strong positive reaction
in some major areas; it's already #27 at WDAF,
moving at KCKC, WPLO, WPNX, WOKO, WSLC.

"It's A Heartache" getting attention from two



directions: Bonnie Tyler's RCA version is spinning at KENR, WBAM, WPLO, KSOP, WIVK (#29), WTSO, KMPS, KSON, KVOO. Juice Newton's Capitol release is the choice at WRCP, KCKN, WPNX, WESC.

Acclaimed songwriter Sterling
Whipple is now making vocal waves on
Warner Bros. His "Dirty Work" is
cleaning up at WSLR, WOKO, KSOP, KDJW,

WBAM, KYNN, KLAK, KWMT, KERE, WITL, WHK, KRMD, WLOL, WTSO, KVOO, WSDS, WXCL, WPNX, KMPS.

Johnny Paycheck is back in the news with a "Take this form and shove it" attitude directed toward our friendly tax men called "Me and the I.R.S." On it, at least til after the April 15 deadline, are WMC, KSON, KENR, KCKC, KAYO, WLOL, KMPS, WHK, WHN, KLAK, WWOK, KSO, WHOO, WOKO, KIKK, WDGY, KSOP, WINN, WPIK. Opting for the flip, "Georgia In A Jug," are WVOJ, WPNX, WTOD, WMNI, KDJW, WXCL, KFDI; playing both are WBAM, WITL, KYNN.

Ruby Falls is drawing some attention at WPNX, KSO, KDJW, KFDI, WVOJ, KYNN, WSDS, KVOO. Billy Walker's "It's Not Over Till It's Over" starting in the southwest.

The Oak Ridge Boys turn in an impressive first week of adds on "I'll Be True to You;" chalk up WPLO, WKDA, WXCL, WEET, WBAM, WPNX, WVOJ, WLOL, WIRE, WBAP, WTSO, KWKH, WTOD, KDJW, KCKN, KJJJ.

LP Interest: The <u>Kendalls</u> album cut "Pittsburgh Stealers" good at KCKC, WKDA, WPNX.

SURE SHOTS

Margo Smith — "It Only Hurts For A Little While"
Ronnie McDowell — "Here Comes The Reason
I Live"

LEFT FIELDERS

Linda Cassady & Bobby Spears — "(There's Nothing Like The Love) Between a Woman and a Man"

<u>Louie Roberts</u> — "Cross Country Drifter" <u>Johnny Free</u> — "Elvira"

AREA ACTION

Helen Reddy — "We'll Sing In The Sunshine" (WPLO, WMNI, WKDA)

Bert Colwell — "Alabama" (KFDI, WPNX)

Frank Weatherly — "Just For Me" (WV0J)

#### Ridin' High



Riders In The Sky, a good-time, genuine cowboy trio specializing in sangs of the prairie, were recently showcased at the Exit/In in Nashville under the direction of New Horizon/Southern Sky Management. Gathered in the big old western dressing room after the show are Tom Benjamin, RCA artist; Fred LaBour, Riders In The Sky bass player and vocalist; Windy Bill Collins, Riders In The Sky guitar player and vocalist; Dickey Lee, RCA artist; Pat Carter, RCA staff producer; Doug Green; acoustic guitar player and lead vocalist for Riders In The Sky; Roger Sovine, BMI assistant vice president; Roy Dea, RCA staff producer; and Walter Campbell, Record World southeastern editor.

#### Country Instrumentals

(Continued from page 80)

would say that in most cases the criteria for an instrumental hit is some kind of heavy promotion or other factor attached that's going to create audience identification," offers Lee Philips.

The very nature of country music makes it difficult for listeners to relate to instrumentals. "The lyric is so strong in country music. That's basically what country is all about, the story it tells, and the song is only half there when it's an instrumental," says WWVA (Wheeling) MD Bob Berry

The programming style of many country radio stations prohibits the use of instrumentals. "The problem I found with instrumentals was that the air personalities tended to lean on them as fillers going into news and it sounded very unprofessional," points out Mike Burger of WHOO (Orlando). "I also felt that instrumentals tended to be a downer. It was almost like there was a pause in the station. The listeners can't relate to the song so it kind of lays there, and you need to project on a station, reach out and touch people, make them feel something." In researching the market, Burger found that there was really no sales or request basis on which to continue playing instrumentals.

With the extreme difficulty encountered in getting airplay on instrumentals, record company execs have looked for other ways to project their instrumental artists. "The only way to combat it is to go about consumer awareness with press and TV," states Bill Williams, marketing director for Elektra/Asylum, Hargus "Pig" Robbins' label. E/A is doing an interview album with Robbins for use on radio talk shows, etc., to help spread some of the inter\_st-

ing stories behind his career. "What we try to do with an

"What we try to do with an instrumental is get together enough sound so the jukeboxes will take it and hop to get whatever amount of airplay we can," says Terry Fletcher, Monument's VP, marketing. The Monument instrumentalists, Charlie McCoy and Boots Randolph, make personal appearances that also help to stimulate sales.

It's the sales figures that indicate a small but definite market for instrumental music according to Joe Galante, director of RCA's Nashville operations. "I think the people that are out there are die-hard instrumental fans, because when you put an album out by an instrumentalist it always sells X amount of units," he said. RCA has approached the instrumental dilemma by merchandising concept albums, like the Chet Atkins & Les Paul "Chester And Lester" Ip.

There's always room for a hit whether it's got lyrics or not, but a potential hit instrumental has a much harder row to hoe in order to join the ranks of such country instrumental classics of the past as "Raunchy"—Bill Justis (Philips Intl.), 1957; "Last Date"—Floyd Cramer (RCA), 1961; "Foggy Mountain Breakdown" ("Bonnie & Clyde" theme)—Lester Flatt & Earl Scruggs (Columbia-Mercury), 1968; and "I Saw The Light"—Danny Davis and the Nashville Brass (RCA), 1969.

## Superior Distributing Debuts in Nashville

NASHVILLE—Superior Record Distribution Corp., a new promotion and distribution company concentrating its efforts solely on contracts with record labels, has been formed here.

## **CEOUNTRY** LBUMPIC

#### I STILL BELIEVE IN LOVE

CHARLIE RICH—United Artists LA876-H
The Silver Fox keeps the feeling slow and easy on his first United Artists Ip. Larry Butler's full production and Rich's distinct vocal style combine for a soothing effect on these mellow love songs. "Put-tin' In Overtime At Home," "I Still Believe In Love" and "Walls" are especially pleasing.

#### SINGER OF SONGS

JANIE FRICKE—Columbia KC35315 This album shows Janie Fricke's qualifications as both a pop and country artist worth listening to. Her clear voice stands out with both strength and subtlety on this collection of love songs. "What're You Doing Tonight," "I Think I'm Falling In Love" and "You Changed My Life In A Moment" are among the top selections.

#### STARTING ALL OVER AGAIN

DON GIBSON—ABC Hickory HB-44010
Both the songs and their presentation
make this album a winner. Gibson's consistent, expressive vocals bring out the quality and depth of the selections. Most of the cuts, like "She Is" and the title cut, stay fairly mellow, although "The Fool" and "Househusband Blues" are excellent cuts with quicker tempos.







### Nashville Report (Continued from page 80)

December at Opry House—and Opryland Productions is in on the deal. No host or entertainers signed as yet.

The "Convoy" movie-based on C. W. McCall's big hit recording about CBers-is due for release to theaters in June. The flick's stars are Kris Kristofferson, Ali McGraw and Ernest Borgnine . . . Hank Williams, Jr., here to open his museum, said that Warner Brothers is going to produce a major motion picture about his late father, the legendary songwriter-singer.

Pretty Kelly Warren set for some chirping on April 21st "Midnight Special" NBC-TVer . . . A New York-based country music act calls itself "The Hank B. Show." For a second or so I got it confused with the Hank Clyde Snow! . . . Brooklyn publisher Jim Pelton swears that when a fan asked Merle Haggard why he recorded "I'm Always On A Mountain," Merle dead-panned, "Because it was there." (Sounds like an uphill retort?)

RCA hitmaker Charley Pride, one-time pro baseballer, working out with Texas Rangers team in Pompano Beach, Fla., told reporters: "When Hank Aaron and I were playing itn the long-gone Negro leagues, I, as a pitcher, found Hank easy to baffle. He never got a hit off me." (Ain't jiving are you, Charley?)

Nope, MCA artist Cathy O'Shea is not a lace-curtain Irish relative of ASCAP's regional director Eddie Shea . . . Didja know that agent Tandy Rice, who manages Billy Carter, has never met Billy's brother President Jimmy? (Rice will next Monday night at a White House reception—but as an officer-director of the Country Music Association rather than Brother Billy's booking whiz.)

James L. Olson's latest on the Velvet Penn Records label (Vancouver, B.C.) is "Breaker, This Is Jesus," produced by Bob Hunt . . . ABC disc thrush Randy Gurley's "Let Me Be The One" has been picked up by American Airlines to play on its in-flight stereo programming for a 90-day rotation on its cross-country aircraft!

ABC artist Don Williams, whose mellow country songs have earned him gold and silver awards on every British album release, will host a BBC television special to be taped this spring. Producer Yvonne Littlewood has announced that in addition to the special, which will air on the autumn programming schedule, Williams will make a live appearance May 13 on "The Val Doonican Music Show" which Ms. Littlewood directs and produces for the BBC.

Remember that you heard her first on this strong, strong, strong single:

Love At First Sight"

The lyrics and melody will hit you and you're gonna have to remember her.



Produced by Bill Justis MCA RECORDS

## CEUNTRY

#### COUNTRY SONG OF THE WEEK

MEL STREET—Polydor 14468

SHADY REST (prod.: Jim Prater & Jim Vienneau) (writer: B, McDill)

(Hall-Clement, BMI) (2:53)

This Bob McDill song, with its simple structure and twanging guitars, is a good selection for any country artist. Street, with the production touches of Jim Prater and Jim Vienneau, keeps it strong and tight. The steel guitar licks are especially nice.

RONNIE McDOWELL-Scorpion GRT-159

HERE COMES THE REASON I LIVE (prod.: Slim Williamson) (writer: B. Peters)

(Ben Peters/Slimbull, BMI) (3:54)

Ronnie McDowell has come up with another winner in this ballad of love. The feeling builds into a chorus which soars while keeping the easy pace. Production is full with strings and a nice, spare lead guitar.

DEL REEVES—United Artists X1191-Y

WHEN MY ANGEL TURNS INTO A DEVIL (prod.: Larry Butler) (writer:

B. Peters) (Ben Peters, BMI) (2:58)

A quick tempo combined with a smooth flow keeps this cut interesting. Guitars and harmonies work well, along with a plucking guitar track which keeps the sound crisp.

TAMMY WYNETTE-Epic 8-50538

I'D LIKE TO SEE JESUS ON THE MIDNIGHT SPECIAL (prod.: Billy Sherrill)

(writers: R. Seay/D. Smith) (Blackwood/Magic Castle, BMI) (2:51)

This song is a departure from Tammy's more traditional themes of love. The song has an infectious chorus with its uptempo beat, and Tammy's vocals maintain their usual excellence.

COLLEEN PETERSON—Capitol P-4567

DIM LIGHTS, THICK SMOKE AND LOUD, LOUD MUSIC (prod.: Lee Hazelwood)

(writers: Maphis/Fiddler/Maphis) (Comet, BMI) (3:25)

This song bears a striking similarity to another single released in the past few months, but retains its own distinct sound. Colleen Patterson sings with strength and feeling to make it a success.

BOBBY LUV TAYLOR-Door Knob 8-054 (WIG)

SHE'S ONE IN A MILLION (prod.: Mike Radford) (writers: M. Radford/

C. Barnes) (Door Knob, BMI) (3:01)

Taylor's vocals ride this song's ups and downs with ease, along with a precise, spare instrumental arrangement. Harmonies are pleasing, too, for what should be a successful cut.

LINDA CASSADY & BOBBY SPEARS—Cin/Kay AA/036 (THERE'S NOTHING LIKE THE LOVE) BETWEEN A WOMAN AND A MAN

(prod.: Jim Foster & Hal Freeman) (writers: D. Hice/R. Hice) (Mandy, ASCAP) (2:52)

A happy, joyous feeling prevails on this cut. Harmonies stand out as production keeps the rhythm in the forefront.

LYNN ANDERSON—Columbia 3-10721

RISING ABOVE IT ALL (prod.: Steve Gibson) (writers: J. Foster/B. Rice)

(April, ASCAP) (2:48)

Lynn Anderson shows her vocal strength and range with this ballad as it builds in intensity. Steve Gibson's production keeps the instrumentals full but brings the vocals to the forefront.

JOHNNY FREE-Stop 505

ELVIRA (prod.: Tommy Hill) (writer: D. Frazier) (Acuff-Rose, BMI) (2:35) Free delivers a funky version of this classic song, written by Dallas Frazier. A steel guitar and a saxophone trade licks to make a different

sounding chorus.

BERNIE TERRELL with FRANKIE WRAY—World 1015 WE DON'T FIT TOGETHER ANYMORE (prod., John Fisher) (writer: L. Kingston) (Owepar, BMI) (2:43)

Terrell and Wray keep this song fairly quiet in tone for a pleasant sound that is easy to listen to. Instrumentals are tight for a good production sound.

# his beautiful new single, has caught the fancy of: KAYO

MCA-40880 **Produced by Jerry Crutchfield** .MCA RECORDS

**KFGO** 

©1978 MCA Records. Inc.

## RECORD WORLD COUNTRY SINGLES CHART

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16	19	United Artists XW 1136  STARTING ALL OVER AGAIN DON GIBSON/ABC/Hickory	10		63	70	SLOW AND EASY RANDY BARLOW/Republic 017 3
	w	5402	10	1	64	66	HANG ON FEELIN' RED STEAGALL/ABC AB 12337 6
17	20		7	1	65	50	LOVE IS A WORD DICKEY LEE/RCA PB 11191
18	22	I'M ALWAYS ON A MOUNTAIN WHEN I FALL MERLE			66	78	I LIKE LADIES IN LONG BLACK DRESSES BOBBY
		HAGGARD/MCA 40869	5				BORCHERS/Playboy ZS8 5827 2
19	24	I'LL NEVER BE FREE JIM ED BROWN & HELEN CORNELIUS/			67	-	ME AND THE I.R.S./GEORGIA IN A JUG JOHNNY
1000		RCA PB 11220	6		40		PAYCHECK/Epic 8 50539 1
20	29	DO YOU KNOW YOU ARE MY SUNSHINE STATLER			68	74	A SWEET LOVE SONG THE WORLD CAN SING
21	26	BROTHERS/Mercury 55022 COME ON IN JERRY LEE LEWIS/Mercury 55021	6		69	75	DALE McBRIDE/Con Brio 131 5 LONG GONE BLUES CATES SISTERS/Caprice CA 2047 4
			9		70	72	THAT LUCKY OLD SUN NAT STUCKEY/MCA 40855 6
22	27			1	71	54	EVERYBODY LOVES A RAIN SONG B. J. THOMAS/MCA
23	39	Republic 105 SOFTLY, AS I LEAVE YOU/UNCHAINED MELODY	81	1			40854 12
		ELVIS PRESLEY/RCA PB 11212	4		72	58	CRY, CRY DARLING CON HUNLEY/Warner Bros. WBS 8520 11
24	35	GEORGIA ON MY MIND WILLIE NELSON/Columbia			73	73	LAY DOWN SALLY RED SOVINE/Gusto 180 5
		3 10704	4		74 75	61 69	IF I HAD A CHEATING HEART MEL STREET/Polydor PD 14448 14 DON'T STOP THE MUSIC (YOU'RE PLAYING MY SONG)
25	33	THE POWER OF POSITIVE DRINKIN' MICKEY GILLEY/	_		,,	•	LITTLE DAVID WILKINS/Playboy ZS8 5825 7
26		Playboy ZS8 5826	5		76	63	YOU'RE THE ONLY GOOD THING (THAT'S HAPPENED TO
26		BABY IT'S YOU JANIE FRICKE/Columbia 3 10695	7				ME) JIM REEVES/RCA PB 11187 11
27	34	IF YOU CAN TOUCH HER AT ALL WILLIE NELSON/RCA			77	_	TOO MANY NIGHTS ALONE BOBBY BARE/Columbia 3 10690 1
28	20	PB 11235	5		78		DIRTY WORK STERLING WHIPPLE/Warner Bros. WBS 8552
20	28	AT THE END OF A RAINBOW JERRY WALLACE/BMA (WIG) 8 006	9		79	87	LET ME BE YOUR BABY CHARLY McCLAIN/Epic 8 50525 2
29	30	HERE IN LOVE DOTTSY/RCA PB 11203	9	1	80		CASH ON THE BARRELHEAD RONNIE SESSIONS/MCA 40875 3
30	36	RED WINE AND BLUE MEMORIES JOE STAMPLEY/Epic			81		TEARDROPS IN MY TEQUILA PAUL CRAFT/RCA PB 11211 6
		8 50517	5		82	86	YOU'RE NOT FREE AND I'M NOT EASY ARLEEN HARDEN/
31	32	LOVIN' YOU BABY CONNIE SMITH/Monument 45 241	8		83	83	Elektra 45463 3  DIVERS DO IT DEEPER DAVID ALLAN COE/Columbia 3 10701 4
32	37	WHISKEY TRIP GARY STEWART/RCA PB 11224	6		84		ONLY THE BEST GEORGE HAMILTON IV/ABC 12342
33	41	LAY DOWN SALLY ERIC CLAPTON/RSO 886	5		85	_	I'VE GOT TO GO BILLIE JO SPEARS/United Artists X1190 Y 1
34	3	WALK RIGHT BACK ANNE MURRAY/Capitol 4527	13	1	86		SUNSHINE MAN KENNY PRICE/MRC 1012 2
35	40	NO, NO, NO (I'D RATHER BE FREE) REX ALLEN, JR./			87		I'LL BE TRUE TO YOU OAK RIDGE BOYS/ABC AB 12350 1
		Warner Bros. WBS 8541	4				THE REST OF MY LIFE KENNY STARR/MCA 40880
36	38	LOVING HERE AND LIVING THERE AND LYING IN					NEVER GOING BACK AGAIN MAC WISEMAN/
+1		BETWEEN FARON YOUNG/Mercury 55019	7			, U	Churchill CR 7706 3
37	17	THE GRANDEST LADY OF THEM ALL CONWAY TWITTY	30		90	_	EASY JOHN WESLEY RYLES/ABC AB 12348
38	43	THIS IS THE LOVE SONNY JAMES/Columbia 3 10703	12 5				YOU ASKED ME TO BILLY JOE SHAVER/Capricorn CPS 0286 3
-			•				NEVER KNEW (HOW MUCH I LOVED YOU TIL I LOST YOU)
39	44	BORN TO BE WITH YOU SANDY POSEY/Warner Bros. 8540	5				DAWN CHASTAIN/Prairie Dust PD 7623 T
40	11	MAMMAS, DON'T LET YOUR BABIES GROW UP TO BE	,				THE REAL THING JEAN SHEPARD/Scorpion GRT 157
70		COWBOYS WAYLON & WILLIE/RCA PB 11198	13		94	99	MEMORIES ARE MADE OF THIS TOMMY O'DAY/NuTrayl
41	48	IF YOU'RE LOOKING FOR A FOOL FREDDY FENDER/ABC			95		(WIG) 919 2 TO LOVE A ROLLING STONE JAN HOWARD/Con Brio 132 1
		AB 12339	6		<b>.</b>		THE NINTH OF SEPTEMBER JIM CHESNUT/ABC/Hickory
42	55	PUTTIN' IN OVERTIME AT HOME CHARLIE RICH/United					AH 54027 1
42	AR	Artists X 1193Y RIGHT OR WRONG MARY K, MILLER/Inergi 306	6		97		IT'S A HEARTACHE BONNIE TYLER/RCA PB 11249
43	45	GOTTA QUIT LOOKIN' AT YOU BABY DAVE & SUGAR/			98		JUST OUT OF REACH MACK WHITE/Commercial CDC 00033
44	60	RCA PB 11251	2				NO TELL MOTEL DAVID HOUSTON/Gusto SD 184 WIPE YOU FROM MY EYES (GETTIN' OVER YOU)
45	52	FOUR LITTLE LETTERS STELLA PARTON/Elektra 45468	4		100	71	KING EDWARD SMITH IV/SoundWaves 4563 5
4.5	34	TWO SITTED STEERS OFFICE TAKION FORMS 45400					The second secon

### RECORD W®RLD COUNTRY ALBUM CHART

APR. APR.

1 1 WAYLON & WILLIE
WAYLON JENNINGS &
WILLIE NELSON
RCA AFL1 2686
(8th Week)

TITLE, ARTIST, Label, Number, (Distributing Label)



11

TEN YEARS OF GOLD KENNY ROGERS/United Artists LA 835 H 13 HERE YOU COME AGAIN DOLLY PARTON/RCA APLI 2544 25 TAKE THIS JOB AND SHOVE IT JOHNNY PAYCHECK/ Epic KE 35045 21 SIMPLE DREAMS LINDA RONSTADT/Asylum 6E 104 31 QUARTER MOON IN A TEN CENT TOWN EMMYLOU HARRIS/Warner Bros. BSK 3141 BEST OF STATLER BROTHERS/Mercury SRM 1 1037 10 12 WE MUST BELIEVE IN MAGIC CRYSTAL GAYLE/ United Artists LA 771 G 39 SOMEONE LOVES YOU HONEY CHARLEY PRIDE/RCA APLI 2478 10 IT WAS ALMOST LIKE A SONG RONNIE MILSAP/ RCA APL1 2439 32 Y'ALL COME BACK SALOON OAK RIDGE BOYS/ABC DO 11 27 OL' WAYLON WAYLON JENNINGS/RCA APL1 2317 12 HE WALKS BESIDE ME ELVIS PRESLEY/RCA AFL1 2772 13 SON OF A SON OF A SAILOR JIMMY BUFFETT/ABC AA 1046 2 51

ENDLESS WIRE GORDON LIGHTFOOT/Warner Bros. BSK 3149 8

#### CHARTMAKER OF THE WEEK

15

16 - EVERYTIME TWO FOOLS COLLIDE

KENNY ROGERS & DOTTIE WEST

United Artists LA 861 H



DAYTIME FRIENDS KENNY ROGERS/United Artists LA 754 G 39 HEAVEN'S JUST A SIN AWAY THE KENDALLS/Ovation OV 1719 32 LOVE IS JUST A GAME LARRY GATLIN/Monument MG 7616 32 19 17 OUT OF MY HEAD AND BACK IN MY BED LORETTA LYNN/ 20 MCA 2330 LET'S KEEP IT THAT WAY ANNE MURRAY/Capital ST 11743 9 38 KENNY ROGERS/United Artists LA 689 G 22 22 EASTER ISLAND KRIS KRISTOFFERSON/Columbia JZ 35310 3 23 23 ELVIS IN CONCERT ELVIS PRESLEY/RCA APL2 2587 25 24 25 ELEVEN WINNERS MERLE HAGGARD/Capitol ST 11745 8 25 13 GEORGIA KEEPS PULLING ON MY RING CONWAY TWITTY/ 26 MCA 2328 11 VARIATIONS EDDIE RABBITT/Elektra 6E 127 YOU LIGHT UP MY LIFE DEBBY BOONE/Warner/Curb BS 3118 23 BURNIN' THE BALLROOM DOWN AMAZING RHYTHM ACES/

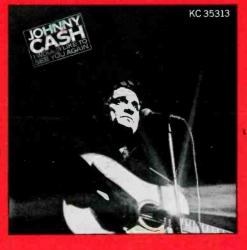
31 THE OUTLAWS WAYLON, WILLIE, TOMPALL & JESSI/ RCA APL1 1312 121 ENTERTAINERS . . . ON AND OFF THE RECORD STATLER BROTHERS/Mercury SRM 1 5007
LIVE AT THE ROYAL FESTIVAL HALL GLEN CAMPBELL/ Capitol SWBC 11707 19 I'VE CRIED THE BLUE RIGHT OUT OF MY EYES CRYSTAL GAYLE/MCA 2334 I WANT TO LIVE JOHN DENVER/RCA AFL1 2521 35 20 36 BEST OF FREDDY FENDER/ABC DO 2079 SOFT LIGHTS AND HARD COUNTRY MUSIC MOE BANDY/ 3 Columbia KC 35288 TANYA TUCKER'S GREATEST HITS/MCA 3032 2 SONGS I'LL ALWAYS SING MERLE HAGGARD/Capitol 50 SABB 11531 GEORGE & TAMMY'S GREATEST HITS GEORGE JONES & TAMMY WYNETTE/Epic PE 34716 THE BEST OF THE OAK RIDGE BOYS/Columbia KC 35302 OLIVIA'S GREATEST HITS OLIVIA NEWTON-JOHN/MCA 3028 23 REDHEADED STRANGER WILLIE NELSON/Columbia KC 33482 130 BEST OF DOLLY PARTON/RCA APL1 1117 49 98 FREE SAILIN' HOYT AXTON/MCA 2319 46 SHORT STORIES STATLER BROTHERS/Mercury SRM 1 5001 47 52 BILLY CRASH CRADDOCK/Capitol ST 11758 48 42 MY FAREWELL TO ELVIS MERLE HAGGARD/MCA 2314 23 THAT'S THE WAY LOVE SHOULD BE DAVE & SUGAR/ 49 32 RCA APL1 2477 ROSES FOR MAMA C. W. McCALL/Polydor PD 1 6125 50 53 HANK WILLIAMS' GREATEST HITS, VOL. II/MGM MG 2 5401 30 51 55 52 THE COUNTRY AMERICA LOVES STATLER BROTHERS Mercury SRM 1 1125 53 LOVES TROUBLED WATERS MEL TILLIS/MCA 2288 25 SHAME ON ME DONNA FARGO/Warner Bros. BS 3087 55 RONNIE MILSAP LIVE/RCA APL1 2043 70 CHANGES IN LATITUDES, CHANGES IN ATTITUDES JIMMY BUFFETT/ABC AB 990 57 FIRE ON THE MOUNTAIN CHARLIE DANIELS BAND/ Epic PE 34365 COUNTRY MEMORIES JERRY LEE LEWIS/Mercury SRM 1 5004 22 58 MIDNIGHT WIND CHARLIE DANIELS BAND/Epic PE 34770 25 59 60 56 GENTLE TO YOUR SENSES MEL McDANIEL/Capitol ST 11694 - 5 STELLA PARTON/Elektra 6E 126 61 GREATEST HITS LINDA RONSTADT/Asylum 6E 106 DON'T LET ME TOUCH YOU MARTY ROBBINS/Columbia KC 35040 BEST OF JERRY LEE LEWIS, VOL. II/Mercury SRM 1 5006 65 SAVE THE DANCER GENE COTTON/Ariola America SW 50031 5 40 HOOKIN' IT ROY CLARK/ABC DO 2099 67 MEL TILLIS LIVE/MGM 2 5404 TOM T. HALL'S GREATEST HITS, VOL. III/Mercury SRM 1 5008 1 68 IN THE BEGINNING DOLLY PARTON/Monument MG 7623 69 TATTOO DAVID ALLAN COE/Columbia PC 34870 32 70 LONELY HEARTS CLUB BILLIE JO SPEARS/United Artists LA NEW TRAIN, SAME RIDER TOM T. HALL/RCA APL1 2644 10 MOODY BLUE ELVIS PRESLEY/RCA AFL1 2428 40 74 COUNTRY BOY DON WILLIAMS/ABC DO 2088 27 75 ON THE ROAD JERRY CLOWER/MCA 2281 10

EASTBOUND AND DOWN JERRY REED/RCA APL 1 2516

## AND AGAIN.

Johnny Cash has another hit single and album...just when you wanted to hear from him again.

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Produced by Larry Butler.



Making the music that's making music history

The new single "Oh How Happy"

