

SINGLES

KOOL & THE GANG, "TOO HOT" (prod. by



Deodato) (writers: Brown-group) (Delightful/Gang, BMI) (3:48). While the title cut from their "Ladies Night" LP hits top 5, this second release from that album offers a midtempo pace with delightful keyboards & vocals. De-Lite 802 (Mercury).



CHUCK MANGIONE, "GIVE IT ALL YOU GOT" (prod. by Mangione) (writer: Mangione) (Gates, BMI) (3:55). From his upcoming "Fun And Games" LP is this melodic piece that will be used by ABC Sports in the 1980 Winter Olympics. A typically flawless Mangione workout. A&M 2211.

THE ALAN PARSONS PROJECT. "YOU



WON'T BE THERE" (prod. by Parsons) (writers: Woolfson-Parsons) (Woolfsongs/Careers/Irving, BMI) (3:26). Parsons follows his top 30 "Damned If I Do" with this sad love ballad which should make pop-A/C inroads. Arista 0491.



LAUREN WOOD, "HOLLYWOOD" (prod. by Jackson-Templeman) (writer: Wood) (Creeping Licking, BMI) (4:01). Wood exhibited surprising durability with her "Please Don't Leave" hit. This lilting successor should do even better with its bright, multi-format appeal. WB 49153.

SLEEPERS



MIKE PINERA, "GOODNIGHT MY LOVE" (prod. by Pinera) (writer: Pinera) (Bayard, BMI) (3:40). Pinera took the Blues Image to #4 in '70 with his "Ride Captain, Ride." He's hitbound again as a solo act with this touching ballad that's as simple as it is effective. Spector 00003 (Capitol).

GARY NUMAN, "CARS" (prod. by Numan) (writer: Numan) (Geoff & Eddie/ Blackwood, BMI) (3:57). Numan's electronic dance music has reached craze proportions in England with its hypnotic rhythms and futuristic sound. This single from his upcoming LP is a prime example. Atco 7211.

PINK FLOYD, "ANOTHER BRICK IN THE WALL (Part II)" (prod. by Ezrin-Gilmour-Waters) (writer: Waters) (\bigcirc) (Pink Floyd, BMI) (3:11). Pink Floyd seldom releases singles so this initial offering from their hit "The Wall" LP is likely to make an immediate impact on the radio & chart. Col 1-11187.

ALBUMS

UTOPIA, "ADVENTURES IN UTO-PIA." Todd Rundgren's multi-media visions get the supreme workout on this new album, originally written as a video soundtrack. The four-man unit combines electronic experimentation with absolutely commercial rock sensibilities. Bearsville BRK 6991 (WB) (7.98).

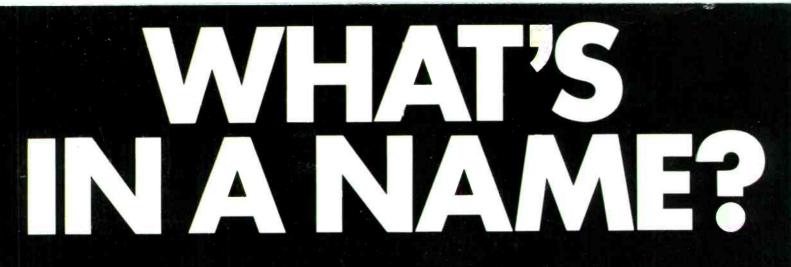
THE BABYS, "UNION JACK." The group has changed personnel over the years but retained a dramatic and thundering rock sound throughout. Keyed by the single "Back On My Feet Again" this new album should find fast AOR attention. John Waite's vocals are the power point. Chrysalis CHR 1267 (8.98).

"PRETENDERS." Three of the cuts here have already gone to the top of the U.K. charts and this debut is equally on the mark for American listeners. "Brass in Pocket" is the stand-out, driven by Chrissie Hyde's chilling vocals. This is new English rock at its best. Sire SRK 6083 (WB) (7.98).

"PEARL HARBOR AND THE EXPLO-SIONS." This L.A. collective got as much pre-release street talk as the Knack did although their ryhthms are quirkier and more complex. Fronted by Pearl E. Gates, this could be one of the first big breakout LPs of 1980. Warner Brothers BSK 3404 (7.98).







If the name is BONNIE POINTER, it's the best material, the strongest vocals, the high technology of digital mastering and hit singles all together in one hit album.

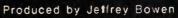
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A name that speaks for itself. M7-929R1

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On Motown Records & Tapes Includes "I Can't Help Myself (Sugar Pie, Honey Bunch)" M-1478F







JANUARY 12, 1980

Church Group Sues FCC Over Deregulation By BILL HOLLAND

■ WASHINGTON — Santa didn't treat the Federal Communications Commission too well this year when the staff returned to their offices the day after Christmas, they found a lawsuit under the tree.

The suit, which was filed December 26 under the Freedom of Information Act by a New York church group, the United Church of Christ, comes in response to the group's continued attempts to receive copies of all documents relating to the FCC's recent conclusion to deregulate certain areas of broadcasting.

The FCC had followed up the initial request by providing the group with "hundreds of documents," according to a spokesman

(Continued on page 37)

Late Buying Surge Boosts Holiday Sales; Dealers Cautious About Jan. Carryover

By DAVID McGEE and JEFFREY PEISCH

■ NEW YORK — A late surge of Christmas buying boosted holiday sales up to last year's level, according to a Record World survey of key accounts across the country. In a departure from previous years, there was no regional pattern to consumer activity this year: for every key account reporting an increase, another reported a comparable decline; and neither snow nor rain nor transit strikes nor good weather seems to have had an undue effect on sales anywhere.

One of the most striking differences between this season and last was the sheer spread of recorded product being purchased. Previously, Christmas sales had

Music World Mourns Richard Rodgers

■ NEW YORK—The marquees of Broadway theatres went dark for one minute Saturday night in memory of Richard Rodgers, who died December 30 of heart failure after a long illness. He was 77.

A private funeral service was held at Temple Emanu-El here last Wednesday, and was attended by New York Mayor Edward Koch, actresses Helen Hayes and Lillian Gish, producer Dore Schary and former Mayor John Lindsay. According to the New York Times, Rabbi Ronald Sobel eulogized Rodgers as "a very gentle gentleman," one who "never allowed himself to be too busy for people, especially young people." Tributes to Rodgers came from every corner of the entertainment world. According to the New York Daily News, Frank Sinatra called (Continued on page 37)

Labels Win 7-Year Tape Piracy Case

■ MILWAUKEE — A judgment in excess of \$4 million was rendered here December 21 against David Heilman and his corporation, Economic Consultants, Inc., d/b/a E-C Tape, by Judge Michael J. Barron of the Milwaukee Circuit Court. The judgment awarded in the class action, initiated by Mercury Records and eight other record companies, was the result of



been dominated by one, two or perhaps three major releases. Other new releases, along with catalogue and budget product and classical product was mere icing on the cake. This year, in a number of stores, classical sales —thanks to a couple of strong albums featuring Luciano Pavoratti—were on a par with pop sales; catalogue product carried the day; and consumer acceptance of mid-line product was more than a pleasant surprise.

Which is not to disparage the major new releases of the last quarter. Fleetwood Mac, the Eagles, Michael Jackson, Pink Floyd, Stevie Wonder, Teddy Pendergrass, "The Rose" and "Star Trek" soundtracks and numerous others showed healthy gains over the period, but none dominated the marketplace to the exclusion of all else.

Two items in particular drew heavy praise. In the east and midwest, primarily, several recentlyreleased 12-inch "rap" records were potent sellers. CBS's new line of \$5.98 product was in many

more than seven years of litigation, climaxed by a two-week trial limited to the question of damages.

The case was started in December of 1972 as a result of E-C's illegal copying and marketing of over a thousand hit recordings. In 1974, the Wisconsin Supreme Court held that recording piracy was a form of unfair competition and misappropriation. The court directed that an injunction be issued prohibiting Heilman and his corporation from continuing their illegal enterprise. Heilman then tried to evade the court's injunction by moving parts of his business to Illinois, but he and the corporation were subsequently held in contempt of court for violation of the injunction.

Heilman was also held in contempt for violations of an injunction issued in a California action brought separately by A&M Records. That action resulted in 1975 in a \$136,000 judgment in favor of A&M.

In February of 1979, the Milwaukee court granted the remain-(Continued on page 37)

cases the bolt-out-of-the-blue many retailers had hoped for going into the holidays. George Balicky of National Record Mart termed \$5.98 product the chain's "saviour." Television advertising, newspaper advertising and in-store promotions were all used to push the lower-priced line. "We moved an unbelievable amount of this product alone," Balicky said. National Record Mart's overall figures for the period were up over last year's, but that total includes new stores added during the year Balicky estimated the total for a like number of stores "would probably be down slightly" compared to last year.

All in all, the Christmas selling season went about as dealers had expected given the depressed economy. Fourth quarter projections were toned down considerably from last year's more optimistic figures, and inventories were kept at more sensible levels. A majority of retailers refused to speculate on the possibility of a sales carryover into January, citing rising fuel costs, the gloomy state of the world in general and high inflation as negative factors influencing consumer buying decisions. On the positive side, they noted the promise of several companies to deliver new re-(Continued on page 34)

RW Charts Frozen

Because this year's Christmas and New Year's holidays fell on Tuesdays, disrupting Record World's retail and rack reporting network, and because of the traditional holiday break in new additions by radio stations, nearly all of RW's charts and chart features have been "frozen" this week. We are reprinting those charts from our December 29 issue to help preserve continuity and to serve as a guide to sales and airplay activity over the holiday period. This week's Country and Gospel charts, however, are based on updated research.

Incomplete sales reports for both singles and albums have resulted in the *RW* Sales Index's also being frozen this week. All of these charts and features will return to a normal schedule next week.





■ Page 6. With the signings of Willie Aames (of TV's "Eight Is Enough") and singer-songwriter Bill Martin, Lorimar Productions has gone beyond its initial soundtrack presence in the record business. General manager Jay Levy detailed the company's record expansion plans in an interview with RW.



■ Page 14. While his partner, Mike Chapman, is busy in the studio, Nicky Chinn contents himself with songwriting and the business side of their ever-more-successful ventures. In a conversation with RW, Chinn talks about collaborative songwriting and about the evolution of his relationship with Chapman.

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CBS Names Taylor Divisional Affairs VP/GM

■ NEW YORK — Bruce Lundvall, president, CBS Records Division, has announced the appointment of LeBaron Taylor to the newly created position of vice president, general manager, divisional affairs, CBS Records. He will report directly to Lundvall.

To assure CBS Records' continuing participation in the Black community, Taylor will maintain close ties with prominent political leaders. He will also act as legislative liaison with record industry trade organizations.

Taylor will also oversee CBS Records Group and Divisional policies regarding minority career development. In this capacity he will insure opportunities for pro-



LeBaron Taylor

motion of minority executives, and will be directly involved in designing special career development programs for mid and toplevel black executives.

(Continued on page 33)

RIAA Announces 1979 Gold, Platinum Totals NEW YORK—The Recording In-

■ NEW YORK—The Recording industry Association of America certified 54 platinum record awards for 12 singles and 42 longplaying albums and/or their counterparts on pre-recorded tapes in 1979, the association announced last week.

Also certified in the 12-month period were 172 gold record awards, including 60 singles and 112 albums/tapes.

No comparison with 1978 figures is possible since a new postrelease qualification delay of 120 days was adopted for gold and platinum awards certifications on recordings released after July 1, 1979. Thus no product is certified that was released from Sept. 1 through Dec. 31, traditionally the industry's biggest selling period.

Under the former certification process, in 1978 RIAA certified 10 platinum and 61 gold singles, and 112 platinum and 193 gold albums.

Platinum record award certification, for which only recordings released after Jan. 1, 1976, are eligible, is a minimum sale of two million copies of a single or one million copies of an album/tape. Minimum sales of one million singles or 500,000 albums/tapes is required for gold record award certification.

Any company within the industry may apply for certification, whether or not it is a member of RIAA. All certifications require an audit of the record company's sales by an independent firm of certified public accountants to determine that the minimums have been achieved.

Cambodian Benefits Slated for Coast By SAM SUTHERLAND

■ SAN FRANCISCO — Musicians' fund raising efforts on behalf of the Cambodian people move to U. S. shores later this month with the first two of three projected benefit concerts to be held in California.

Sources at Bill Graham Presents, which is producing the series, confirmed last week that acts already committed for the January 11 and January 13 benefits include Hoyt Axton, Joan Baez, the Beach Boys, the Grateful Dead, Linda Ronstadt and Devadip Carlos Santana.

Although both shows will be sited in the Bay Area, the respective bills, choice of venue and ticket scale for each reflect two extremes in benefit promotions. For the January 11 show, a softer pop emphasis through its lineup of Ronstadt, Baez and Axton, (Continued on page 40)



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Lorimar Goes Beyond Soundtracks With Aames and Martin Signings

By SAM SUTHERLAND ■ LOS ANGELES—After bowing its CBS-distributed record label via rock and R&B-flavored soundtrack packages, Lorimar Productions is currently testing music business mainstream opportunities via its first two conventional musical acquisitions.

According to Lorimar's Jay Levy, general manager of the label, the first single by series television performer Willie Aames is only the first step toward consolidating Lorimar's entry into music. Apart from Aames, now being groomed as a singles contender in anticipation of an eventual album, Lorimar has also signed singer-songwriter Bill Martin, Levy's first signing since joining Lorimar.

With label offices sharing Lorimar's MGM Studios space in Culver City, Levy confirms that initial projects for CBS have drawn from the parent company's prior base in film and television, while asserting that its recording arm is being eyed as a conventional record company, not just a conduit for related soundtrack properties. In a recent interview with Record World, he outlined the impact of the Aames and Martin signings, as well as the creative strategy behind Lorimar's current and forthcoming soundtrack packages.

Thus, while Aames was brought to the label through his featured

WEA Intl. Names Two Vice Presidents

■ NEW YORK—Nesuhi Ertegun, president of WEA International, has announced the promotion of Jim Caradine to vice president, operations and of Lee Mendell to vice president, business affairs. Caradine will headquarter in New York and Mendell will headquarter in Burbank.

Caradine has served as director of operations at WEA International for over two years. Before joining WEA International, he was director of international planning for WCI. Prior to his position at WCI, Caradine was international manager at Arthur Anderson & Company.

Mendell has held the position of director of business affairs at WEA International for the past two years. Before joining WEA International, he ran his own domestic and international consulting firm in the areas of recorded music and music publishin. Prior to the formation of his own company, Mendell held a variety of key executive positions at Liberty and Liberty/UA, including vice president of marketing and head of distribution.

role on a Lorimar video series, ABC-TV's "Eight is Enough," Levy says the young actor's new recording career is being launched as a major venture, not just a TV spin-off. Allowing for the usual conflicts between careers in those media, Levy himself admits, "Willie is somebody who, frankly, if you'd asked me if I wanted to make records with him, I would've thought twice."

If Levy had any initial questions, he now notes that Aames as succeded in juggling the two facets of his career to lay the groundwork for a committed bid for pop notoriety. "Willie convinced me he's serious about making records, and disciplined about his music," says Levy, who notes that Aames began playing extensive concert dates this summer despite the lack of current product, backed by his band, Paradise.

"He writes his own material, but at this point in time, Willie knows it makes sense to go with the strongest material available, from the very best songwriters," Levy continues, alluding to the variety of established outside writers expected to be represented on Aames' first album. Similarly, Levy and Lorimar enlisted veteran producer Bones Howe to guide Aames' first recordings.

With Lorimar hoping to break Aames first via singles, a major media push began during the holidays, designed to tie Aames' first single to both his ongoing television role and his feature film debut in the movie "Scavenger Hunt." American Bandstand, Midnight Special and other syndicated and network video shows are already being lined up for Aames. If Aames' recording career is

being treated as a separate venture, his deal with Lorimar is an

outgrowth of the series' exposure. "Lorimar was always, conceptually, a diversified entertainment company," explains Levy. "We've done television and films, we handle our own film distribution, and we syndicate shows for outside producers as well as our own packages. So, it was natural for Lorimar to sign Willie even before a label had really been set up."

That recording contract wasn't just an extra clause or minor rider on Aames' existing Lorimar pacts, and plans for a record arm entered an active phase with Levy's arrival. Now that Aames' first single is out, Lorimar is grooming Bill Martin for an album debut sometime later this year.

Between working with his label's first two acts, and screening other unsigned artists for future signings, Levy is also currently involved in readying the soundtrack to "Cruising," director William Friedkin's already controversial thriller set in New York's gay subculture. Levy notes that just as Lorimar's first two soundtracks, "Americathon" and "The Fish That Saved Pittsburgh," both expanded beyond conventional scores to tap original pop, rock and black (Continued on page 40)

David Werchen Named Phonogram Vice Pres.

■ CHICAGO — Bob Sherwood, president of Phonogram, Inc./ Mercury Records, has announced the appointment of David Werchen to the post of vice president, business affairs. Werchen was previously the director of law for the firm.

Werchen's new position brings expanded duties and overall responsibilites for the business affairs of Phonogram/Mercury. He reports directly to Sherwood.

Before joining Phonogram as director of law, Werchen was the associate council, business affairs for both the Polydor and Phonogram organizations. Prior to that he was an attorney with the New York law firm of Lynton, Klein, Opton and Saslow.

Nominations Set For American Music Awards

■ LOS ANGELES — Nominees for the seventh annual American Music Awards, which will be presented during a special on ABC-TV, January 18, were announced recently. The nominations are in three categories, Pop/Rock, Country and Soul, with five awards in each category.

Nominated for favorite male vocalist are Billy Joel, Barry Mani-(Continued on page 19)

WEA Bows Discount Campaign

■ LOS ANGELES — WEA Corp. kicked off its winter restocking program Wednesday (2) with a discount on 167 top catalogue titles.

As unveiled by Vic Faraci, WEA executive vice president, the eight-week campaign will offer a seven percent discount on designated titles, with the program to be administered on a continuous basis through February 22. Included are top-selling cata-

Columbia Inks Ozark Mt. Daredevils



Columbia Records has signed the Ozark Mountain Daredevils. The group is currently in the studio with producer John Boylan recording its debut album for the label. Pictured at Columbia's Los Angeles offices are, from left: Mike Dilbeck, vice president, west coast a&r, Columbia; John Dillon, Larry Lee, Daredevils; John Boylan, producer; Bruce Lundvall, president, CBS Records Division; Steve Cash, Daredevils; Stan Plesser, Good Karma Management; Mike "Supe" Granda, Daredevils; and Paul Peterson, Good Karma Management.

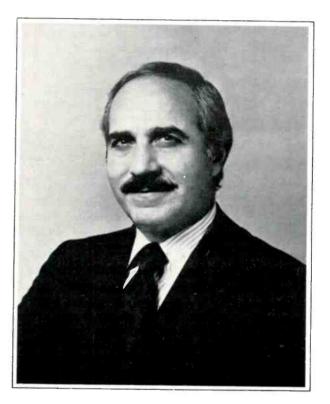
logue albums by Abba, AC/DC, The B-52s, George Benson, Jackson Browne, The Cars, The Doobie Brothers, The Eagles, Fleetwood Mac, Foghat, Foreigner, Emmylou Harris, Jimi Hendrix, Led Zeppelin, Steve Martin, Pat Metheny, Joni Mitchell, Van Morrison, The Muppets, Bonnie Raitt, Linda Ronstadt, Todd Rundgren, Rod Stewart, Talking Heads, Traffic, Yes, Neil Young and other WEA label acts.

'Cautious Optimism'

Faraci touted the push as rooted in "cautious optimism," and warned retailers that reduced inventory levels are below what ter sales. "If our customers' inventory levels are below what they should be during the first two critical months of 1980, sales that are lost may be irretrievable," Faraci stated. "We are not advocating overloading, or maintaining unrealistic inventory levels. That's why we are offering a continuous program over an extended period . . . , so that our customers may order what they want when needed."

He also characterized the program as "designed to plug up all costly inventory holes and fill the pipeline with a cash flow during the critical months of January and February." CýC The American Jewish Committee

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Scott/Sunstorm Revamps ABC Complex

By SAM SUTHERLAND ■ LOS ANGELES—What do you do with a fully-equipped record company office building and studio complex when the company folds? In the case of the now defunct ABC Records facility on Beverly Boulevard, the answer has been its reorganization as an ambitious studio and production center headed by a team of former ABC staffers and christened Scott/Sunstorm Studios.

Although officially opened in October, the revamped ABC complex actually entered its projected combination of studio business and office leasing to music industry tenants during the past month. In the interim, existing office space was being renovated, along with some of the studio's technical gear, with Scott/Sunstorm principals mulling various managerial services to be offered new tenants.

Team

The team behind ABC's rebirth as Scott/Sunstorm is built around director of studio operations Gene Mackie, financial director Ed Conway and Reggie Dozier, engineering manager, and for all three the new venture is a case of coming home. All three worked

Polydor Names Orr Natl. Sales Manager

■ NEW YORK — Tony Orr has been promoted to the position of national sales manager, Polydor Records, effective January 2, 1980, it was announced by Harry Anger, senior vice president, marketing, Polydor Records.



Tony Orr

In his new post, Orr will be working within the marketing area to strengthen the Polydor sales and merchandising team, reporting directly to Mario De Filippo, vice president, sales.

Orr has been with Polydor Records from July, 1977, in the capacity of regional marketing manager for the northeast. Prior to joining Polydor, Orr worked for six years at Columbia Records in various capacities. Before that, he was sales manager for Arc-Jay-Kay Distributing Co., based in Detroit.

at the label prior to its sale and eventual fold-in with MCA Records.

According to Mackie, though, the idea for the operation predates the MCA purchase, while Mackie and Conway were the principals in Sunstorm, then offering financial services, management and systems consulting and investment consulting to the entertainment industry.

"The fellow who really put the idea together was J. A. Maillian, now managing director of Scott/ Sunstorm," explains Mackie. Maillian, chairman of the Coronet Companies, investment and real estate specialists, and head of Beverly Hills Management Consultants, had sought Sunstorm's help in screening a possible investment scheme.

"He asked us to come in and work on a proposal for some of his clients, who wanted to build a studio. He needed figures, and we provided him with them; when he saw the potential there, he became interested, and asked us whether we had any ideas beyond the studio," says Mackie. "That's where the idea of developing an office complex with certain centralized services, along the lines of attorneys' or doctors' buildings, came in."

The only problem was finding a facility. Mackie, Conway and Maillian had originally discussed the studio/office concept in August, 1979, long before the sale of ABC Records to MCA, Inc., and no suitable existing structure could be found.

Then rumors of an impending label sale surfaced, and, in January of 1979, Mackie and Conway made their initial offer via Don Beidemann, then VP of business affairs for ABC Records. "Our initial offer was tendered when ABC expected to move to a new site on Pico Boulevard," Mackie explained. "At that point, the label

De-Lite Renegotiates Pact with Phonogram

NFW YORK—De-Lite Records has anounced that its distribution and marketing agreement with Phonogram/Mercury has been renegotiated amending the foreign licensing portion of their contract. Effective January 1, 1980, Phonogram/Mercury will retain the marketing and distribution of the De-Lite catalogue for the United States and Canada only and negotiation for all foreign licensees will be negotiated directly through De-Lite Records. Fred Fioto, director of international affairs at De-Lite Records indicated that De-Lite will be available to discuss the catalogue at Midem, January 18-25 in Cannes.

wanted to take the mastering facility with it to Pico, but leave the studio behind."

Instead, the MCA purchase followed, ABC Records ceased to exist, and the ensuing logistical tangle necessitated three subsequent offers before a final deal could be reached with MCA.

Renovation

The newly-formed Scott/Sunstorm management team actually took over the 8255 Beverly complex in September, and Mackie and Dozier began tackling a checklist of renovations needed in the building. "The studio itself was fully equipped," says Mackie, "but we felt a number of things were needed to really complete earlier renovations."

According to Dozier, key purchases included new outboard signal processing gear, amplifiers, additional monitors and revised room acoustic treatment in one of the three studios. The studios' long months without operation also dictated extensive maintenance to insure that all electronics were operating correctly.

While the facility already offers three full studios, a Neumann disc mastering system and production facilities for tape and cassette duplication, editing and album assembly, a major part of Scott/ Sunstorm's master plan is its projected entry into video production. The goal will lead to the development of a new videotape recording center.

Meanwhile, the facility has begun admitting its first outside tenants. "The tenants we're bringing in are all in entertainment," says Mackie. "That's one of the requirements we've made. Thus far, they include two management companies, one theatrically (Continued on page 40)

UA Signs Gallagher



Jim Mazza, president of EMI-America/United Artists Records, has announced the signing of comic Gallagher to United Artists Records. Gallagher will have his debut LP rushreleased this month. Pictured (from left) are: (front row) Charlie Minor, vice president, promotion, EMI/UA; manager Ken Kragen and Jim Mazza; (back) Mark Levinson, vice president, business affairs, EMI/UA; Gallagher (in the driver's seat), Don Grierson, vice president, A&R, EMI/UA; and Joe Petrone, vice president, marketing, EMI/UA.

Epic Ups Wingate

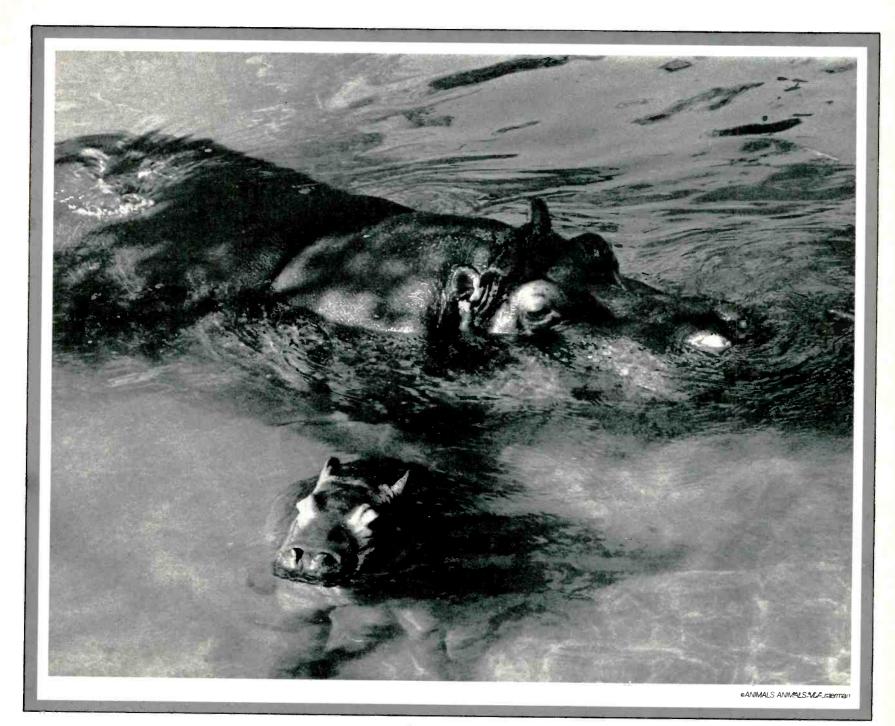
■ NEW YORK — Lennie Petze, vice president, national A&R, Epic Records has announced the appointment of Dick Wingate to director, talent acquisition, east coast, Epic Records. He will report directly to Petze.



Dick Wingate

In his new position, Wingate will be responsible for working closely with selected Epic artists and their managers and producers throughout all phases of recording. He will advise the vice president of Epic A&R as to the composition of the label's roster, and will coordinate with CBS Records' business affairs department concerning contractual negotiations with various Epic artists.

Wingate joined Epic Records in 1979 as assistant to the vice president, Epic A&R. Previously, he was with Columbia Records' east coast product management department, where his most recent position was associate director. He began his career as program director of WBRU-FM in Providence, R.I. and later joined WPLR in New Haven, Conn. He subsequently went to Janus Records in New York as director, east coast promotion and served as director, east coast operations prior to joining Columbia.



Record World In-depth coverage



The source for research, news and marketing information

'Regionalism' Spurs Midwest Growth

■ NEW YORK — With national tours becoming infrequent because of the cost of travel, the 80s may see the growth of regionalism out of necessity. What is happening in the Cincinnati area, thanks to Jerry Warner and Forum Productions, which he chairs, may offer some clues on how local talent and industry might develop.

Given a strained economy, it seems only natural that the midwest would want to become a producer as well as consumer of recorded product. Budget conscious labels might reduce the number of their acts touring the midwest, but a growing rock audience exists to be reached by radio and in small clubs and halls. An average week night finds Stryker's, a Cincinnati club, overflowing its several hundred seat capacity, patrons giving an area band the kind of enthusiastic reception one might expect for labal-affiliated stars. The music also seems to have a distinct regional flavor, with southern rock overtones, rather than tedious heavy metal cloning, characterizing the sound. With a void created by label cutbacks, local production and promotion outfits are finding their efforts greatly appreciated.

Forum Productions

During a get together thrown by Forum Productions at their studio in Crescent Springs, Kentucky (10 minutes from Cincinnati) one could sense the excitement of guests hailing from Pittsburgh, Indianapolis, Cleveland, Louisville, Lexington and West Virginia on what is happening in the midwest, and what some cooperation could accomplish. The message seems clear: the indigenous talent exists in the midwest, and ambitious companies and individuals are finding ways of plugging it back into the heartland.

In the late sixties/early seventies the midwest had been the home of many fine groups, such as the Raspberries and Blue Ash, and labels like King boasted ground-breaking records, including James Brown's early hits. The latter year flash of music capitals, New York, Los Angeles and Nashville tended to overwhelm midwestern effort—but late seventies and label streamlining sees the emergence of grass roots talent and development of the machinery to exploit it.

Warner's Forum Productions, in

O'Jays Platinum

■ NEW YORK — "Identify Yourself," the latest album by Philadelphia International recording group The O'Jays, has been certified platinum by the RIAA.

handling both their own groups, such as High Wind, and outside projects, symbolizes much of midwest's revitalization and potential.

Forum owns and operates a fully equipped 24-track studio designed by John Storyk situated in Northern Kentucky. The studio possesses a low-key atmosphere that could not be found in New York and Los Angeles recording counterparts. The relative low cost of working in the studio is also an obvious attraction. Producer Mike Chapman recorded the number one hit "I Want To Kiss You All Over" with the local group Exile, here. Chapman returned to mix parts of Blondie's multi-platinum "Parallel Lines," and the off-the-beaten-track studio is solidly booked with local and outside acts, making this isolated setting a hot bed of musical activity.

Local outfits are also taking over much of the business of promoting records from labels that have cut back their operations in the midwest. Some ex-label employees, having maintained their contacts, are working for independent companies like Forum Promotions, handling the product of several record companies. The promoters not only help break records in what can at times be a difficult market, but also establish an identity for the midwest record industry apart from the major corporations.

It is easy to see that the midwest will contribute more and more to the music business in the 80s and that with growing consciousness of things happening in and from the area, these efforts and products will reflect strong regional pride interests and character.

Kooper Bows HEN

■ LOS ANGELES—Al Kooper has announced the formation of Home Entertainment Network (HEN), a division of Select Video, a major video software distribution outlet.

The initial thrust of HEN will be the acquisition and distribution of existing video tape of top recording and concert artists. Kooper will serve as Executive director of HEN.

HEN, through its association with Select Video, has the immediate advantage of placing product into more than 3,000 retail outlets nationwide, specializing primarily in video hardware and software consumer sales.

Home Entertainment Network is located at 1680 North Vine Street, Suite 300, Hollywood, California 90028; telephone: (213) 469-6249.

RCA To Record 'Oklahoma' Soundtrack

■ NEW YORK—RCA Red Seal will record the new Broadway production of the Richard Rodgers and Oscar Hammerstein II musical, "Oklahoma!" The announcement was made by Thomas Z. Shepard, division vice president, Red Seal artists and repertoire.

Presented by Zev Buffman and James M. Nederlander in association with Donald C. Carter, the new production stars Christine Andreas as Laurey, Laurence Guittard as Curly, Mary Wickes as Aunt Eller, Martin Vidnovic as Jud Fry, Harry Groener as Will Parker, Christine Ebersole as Ado Annie Carnes and Stephen Crain as Slim.

Shepard will produce the album for RCA with Jay David Saks, executive producer, Red Seal artist and repertoire, as associate producer.

Music Plus Holds WEA/Marantz Drawing



The drawings for the WEA/Marantz Sweepstakes prizes were held by 39 participating dealers on November 26th throughout the country. One of the participating chains, Music Plus, held their drawing at their Hollywood store. Pictured from left: Alan Perper, WEA national advertising manager; Jody Raithel, WEA Los Angeles marketing coordinator; Alan Schwartz, Music Plus advertising & promotion director; Bob Moering, WEA national director of marketing services; Skid Weiss, WEA national director of public relations; John Parks, Music Plus Hollywood store manager; Lou Fogleman, president, Music Plus. The grand prize winner of the \$2,100 Marantz stereo music system through the Music Plus chain was John Walton of Rosemead.

Retailer School Set By NARM

CHERRY HILL, N.J. --- NARM's five day Retail Management Certification Program designed for record store personnel holds its initial session at the Atlanta Dunfey Hotel January 21-25. The faculty for the program wil consist of Dr. Garland Wiggs, the course coordinator and instructor for the management / human resources sections, Van Webster of Hope Street Studio, and Robert Benton of Music Plus. The program's format will emphasize participative exercises where the student will apply concepts to their own real life experiences. It will enable them to learn from the experiences of their peers from different parts of the country and various types of organizations. As Dr. Wiggs commented, "The participants will find the program to be a fun but challenging learning experience."

Wiggs will teach the subject areas on the manager's responsibilities; personnel management; motivation; communication skills; interviewing and hiring; teaching, coaching and evaluation; time management; and sales theory and training.

Van Webster, widely acclaimed for his presentations at the 1979 NARM Regionals, will cover the merchandising / promotion sections of the course. There will be a mixture of lecture and hands-on projects for the program participants. Promotional materials will be supplied by various labels and will be utilized by the student in the actual construction of in-store display material.

Benton's presentation will strengthen the students' knowledge and awareness of how every phase of the retail operation affects the bottom line. There will be lecture material mixed with case studies. Benton will concentrate on financial management; inventory management; ordering ad replenishment; and profit and loss concepts.

The 1980 Retail Management Certification Program schedule includes Chicago April 21-25; Los Angeles June 16-20; and Philadelphia August 11-15. For more information contact the NARM office, 1060 Kings Highway, Suite 200, Cherry Hill, New Jersey 08034. The telephone number is (609) 795-5555.

OCMP Meet Set

■ LOS ANGELES—The Organization of Creative Music Publishers (OCMP) has scheduled a meeting to be held Monday, January 14, at 6:30 p.m. at the CBS Records lobby-level conference room, 1801 Century Park West. All industry personnel are invited to attend.



DESMOND CHILD and ROUGE Capitol 4815



TUMBLE IN THE NIGHT (prod. by Landis) (writer Child) (Desmobile/Managed, ASCAP) (2:39)

Desmond Child's songwriting skills are no secret and, combined with his superb vocal perform= ance here, he's released perhaps his finest effort to date. Much of the credit must go to Rouge, the female trio and other half of the group, which has amazing versatility with their back-up vocals that work as another instrument.

Pop

BOULDER-Elektra 46581

JOIN ME IN L.A. (prod. by Daly) (writer: Zevon) (Warner-Tamerlane/Darkroom, BMI) (3:13)

This initial single from the sextet's self-titled LP is a Warren Zevonpenned killer. A throbbing rhythm underlines Bob Harris' intense vocal screams and desperate guitar wails.

THE FARAGHERS-Polydor 2057

MYSTIC EYES (prod. Poncia) (writers:

Tommy, Jimmy, Davey, & Mary Faragher) (Faraflap, BMI) (3:26)

This family band is an excellent pop unit that has a flair for catchy melodies and perky rhythms. Energetic vocals tie the package with the pretty top 40 bow.

STARLAND VOCAL BAND Windsong 11899 (RCA)

LOVING YOU WITH MY EYES (prod. by Beckett) (writers: Kunkel-Danoff) (Cherry Lane, ASCAP) (3:20)

Soothing four-part harmonies highlight this quartet's latest offering. The title-hook is primed for pop-adult and should put this talented group back on top.

THE POP-Arista 0486

BEAT TEMPTATION (prod. by Mankey) (writers: Prescott-Swanson) (Urban Blue) (3:46)

An irresistible robot beat and keyboard line join with quirky vocals making an outstanding "dance music" piece. Great for clubs and AOR.

THEO VANESS—Prelude 8006 THANK GOD THERE'S MUSIC (prod. by

Michaele-Lana-Sebastian (writers

Michaele-Lana-Sebastian) (Bang) (3:59) Vaness is one of the major practitioners of the Euro-disco sound and this follow-up to his top 5 "Bad Bad Boy" (RW Discofile) is in the same dancing vein with attractive pop potential.

THE WHISPERS-Solar 11894 (RCA)

cadr

AND THE BEAT GOES ON (prod. by Griffey-group) writers: Sylvers Shockley-Shelby) (Spectrum VII/Rosy, ASCAP) (3:25)

Walter and Wallace Scott look and sound alike as they head this songbird quintet that's unbeatable when it comes to crafty harmonies and agile vocal interplay. A big bass beat anchors the smooth, soft falsettos while some classy percussion adds a finishing touch. Great stuff with crossover potential.

THE DUNCAN SISTERS-

EarMarc 5503 (Casablanca) SADNESS IN MY EYES (prod. by Guenther-Morrison) (writer: Morrison) (Parking, ASCAP) (3:44)

The ladies' sweet falsetto vocals defy the theme as they bounce along on the infectious dance beat. Widespread appeal for several tastes.

JOHN WILLIAMS-Arista 0480 THE MARCH FROM THE MOTION PICTURE "1941" (The Wild Bill Kelso Theme)

(prod. by Williams) (writer: Williams) (Gold Horizon/Duchess, BMI) (2:57) For movie buffs and classical mu-

sic fans or those who adored John Belushi's crazy antics in the comedy spectacular.

LENORE O'MALLEY-Polydor 2055

FIRST ... BE A WOMAN (prod. by Michaele-Lana-Sebastian) (writers: Michaele-Lana-Sebastian) (Seacoast,

BMI) (3:46)

From her forthcoming LP comes this sparkling pop-dancer with a message as strong as the inviting beat. The classy horn break and smart production make this an enjoyable jaunt.

B.O.S./Pop

DYNASTY-Solar 11896 (RCA)

SATISFIED (prod. by Sylvers) (writers: Sylvers-Griffey) (Spectrum VI/Rosy,

ASCAP/Proud Tunes, BMI) (3:43) Snappy percussion propels this lively dancer with multi-vocal overlays creating excitement. Loads of fun on this well executed dance-and-sing tune.

GLORIA GAYNOR-Polydor 2056

MIDNIGHT ROCKER (prod. by Fekaris) (writers: Fekaris-Perren) (Perren-Vibes, ASCAP) (3:42)

Swirling keyboards swell over the quick dance beat as an intro for Gaynor's luscious vocals. A magnetic sound that's sure to attract club & radio attention.

JOHN COUGAR-Riva 203 (Mercury)



SMALL PARADISE (prod. by Ron & Howard Albert) (writer: Mellencamp) (G.H./H.G., ASCAP) (3:38)

Cougar's "I Need A Lover" went top 40 for him and was instantly covered by several other artists. This second release from his selfnamed LP has a deliberate, ballad bace with Cougar's raw vocal exuding tension and drama. The sharp hook delivered by a fine vocal performance should give this loads of AOR-pop airplay.

STANLEY TURRENTINE—Elektra 46576

BETCHA (prod. by Turrentine) (writers: McDonald-Schwartz) (Tee, BMI) (4:12) Pure joy abounds on this title cut

from Turrentine's latest LP. Stan's melodic lines glide effortlessly over an easy-flowing rhythm that heats into a real blowout for jazz and pop audiences.

JAMES BROWN-Polydor 2054

REGRETS (prod. by Shapiro) (writer:

Wyrick) (Intersong, ASCAP) (4:08) Brown hits emotional peaks on this standout ballad. His touching reminiscence is one of his finest efforts in recent memory and a BOS cinch hit that should grab pop reaction.

BRUNI PAGAN—Elektra 46563 LATE FOR LOVE (prod. by Rosenblatt-

Harrison) (writers: Rosenblatt-Pagan-Dietrich) (Sound Palace, ASCAP (3:31)

Following her "Fantasy" hit is this second single from the "Just Bruni" LP. Pagan gives an impressive vocal show here with plenty of range in the upper octaves and a punchy instrumental track.

SOUTHROAD CONNECTION-United Artists 1333

IN THE MORNING (prod. by Job-Hawes) (writer: Smalls) (Shaduby, BMI) (3:58)

Dramatic, soulful vocals are centerstage on this string-laden ballad from their "Ain't No Time To Sit Down" LP. A powerful performance by the eight-man group which should take them into the limelight of BOS radio and clubs.

IRMA THOMAS—RCS 1006

SAFE WITH ME (prod. by Vetter-Fred) (writer: Anderson) (Big Heart, BMI/ Harmony & Grits, ASCAP) (3:22)

Thomas' gorgeous vocals emblazon this uptempo ballad with passionate desire. Economical strings and piano accompaniment help make this a stunning cut for BOS with pop in the grooves.

DUNCAN BROWNE-Sire 49157 (WB)



AMERICAN HEARTBEAT (prod. by Browne) (writer: Browne) (Hudson Bay, BMI) (3:39)

This is the first single from Browne's "Streets Of Fire" LP and it signals his arrival as a complete and talented singer/songwriter/guitarist. Keyboad and guitar lines merge with his seductive vocals into a thick, rich canvass of mystery and intrigue. It's a captivating record that's headed for AOR success.

RONNIE LAWS—United Artists 1334

EVERY GENERATION (prod. by Laws) (writer: Fizz/At Home, ASCAP) (3:45) This title track from his upcoming LP showcases Laws' glossy keyboard work with sensuous horn and vocal parts giving a tasty pop flavor.

Country/Pop

WAYLON JENNINGS-RCA 11898

I AIN'T LIVING LONG LIKE THIS (prod. by Albright) (writer: Crowell) (Visa, ASCAP) (3:34)

Waylon knows a hot song when he hears one and his cover of this Crowell tune really Rodney smokes. A dancer that's got potent crossover possibilities while it heads for the top of the country chart.

MEL TILLIS—Elektra 46583 LYING TIME (prod. by Bowen) (writer:

Walker) (Sawgrass, BMI) (3:06) A weeping steel guitar, keyboards and back-up chorus decorate Tillis' rich tenor on this ballad from his "Me And Pepper" LP. An automatic country hit and a strong A/C contender.

THE STATLER BROTHERS-

Mercury 57012

(I'LL EVEN LOVE YOU) BETTER THAN I DID THEN (prod. by Kennedy) (writers: Reid-Reid) (American Cowboy, BMI) (2:30)

Sugary vocals blend with candycoaoted harmonies on this lovely ballad. The walking bass line and simple arrangement make this a delightful listening experience for country and pop-adult listening audiences.

CONRAD PIERCE-Phoenix 138 IT'S HARD TO BE A COWBOY THESE DAYS (prod. by Conrad) (writer: Pierce) Chess, ASCAP) (2:14)

"Nashville's Singing Barber" gets some fancy guitar support on this quick but catchy tune which nould garner some pop reaction. Pierce's down-home vocals are perfect for the bittersweet lyrics.



Radio Replay

By MARC KIRKEBY

■ IS THIS ON? If you're wondering what happened to the smiling face atop this column, **Neil McIntyre** has moved on in this nomadic business, passing up a promising career in professional basketball to join MCA Records in national promotion. (Check your phone—that may be Neil holding on line two.) Although it will be hard to replace his experience, wit, and spelling, Neil has graciously offered to call me whenever I make a mistake. Vaya con dios, big fella.

RADIO REPLAY still wants to hear from you when you change jobs, when you're looking, or when you've simply got something on your mind. Pass the information along to me in *Record World's* New York office, to **Jack Forsythe** or **Louisa Westerlund** in Hollywood, or to **Marie Ratliff** or **Walter Campbell** in Nashville.

MOVES: WMAK-AM/Nashville, which made news last year with its early switch to disco, has changed format again, this time to adult contemporary, with a number of accompanying personnel changes. **Bill Seaver**, formerly general manager of WBSR/Pensacola, Fla., becomes VP and general manager for 'MAK and its sister station, WBYQ (92Q-FM). Seaver brings along WBSR's **Jim Wesley** as general sales manager. **Mark Damon**, who was PD at crosstown rival WLAC, is now operations manager for WMAK and 92Q, and PD for 92Q; **Chris Romer** becomes programming coordinator for WMAK. **Nick Bazoo**, from WNOE/New Orleans, has been named music director for both stations, and **Ron Lake**, former PD of WKQB/Nashville, joins WMAK in afternoon drive.

Speaking of Nashville, **Bill "Hossman" Allen** plans to return to WLAC Feb. 1. Elsewhere, **Alicia Torres** of KXTC-FM/Phoenix has been named program assistant to PD **Scott Burton**, and **Gary Fries** has been appointed VP/GM of KXTC and sister station KJJJ-AM, from KAAY-AM-KLPQ-FM/ Little Rock.

WEFM/Chicago is looking for a research director and or part-time vacation relief air talent, someone with research experience and five years in big-market radio; contact PD Kevin Metheny at WEFM.

Lee Bayley, who was operations manager for KIQQ-FM/ Los Angeles, has been named VP/GM of TM Programming, replacing Tim Moore, who will pursue station ownership and consulting ... WNEW-AM/New York's William B. Williams turned up on two TV channels last Wednesday night: Williams appeared on NBC's 40th anniversary salute to Frank Sinatra (also a RADIO REPLAY fave), and on ABC's "20/20" segment concerning the return of big band sounds to radio ... Jon R. W. Wailin joins KZLA-AM-FM/Los Angeles doing 10 a.m.-2 p.m., from WYBR/Rockford, III., where he was PD ... WCBS-FM/ New York honored air talent and former PD Bill Brown for 10 years with the station ... Mike Perkins will be doing mornings at WYDD-FM/Pittsburgh.

SCRIBO ERGO SUM: In recent years programmers have left radio for jobs in the record business (Neil is only the latest), acting (Jay Thomas), and even cable television (Bob Pittman), not to mention all those who have left to become statistics. But Steve Marshall, a radio veteran best known as the program director of CBS's KNX-FM in Los Angeles, has apparently found a new niche, going from programming radio to dramatizing it as a story editor for "WKRP in Cincinnati." Marshall pioneered "the mellow sound" at KNX, winning consistently high ratings in perhaps the nation's most unstable radio market, but found that "in 12 years I had pretty much done everything I wanted to do in radio . . . I miss the people I worked with, but I don't miss the work that much."

Marshall had done some writing in college, and tried to find work as an actor following graduation; radio was at first simply a stopgap, a way to make a living while waiting for an acting break. When "WKRP" debuted on CBS-TV last year, Marshall began working on a script for the show, which he submitted "on spec" to MTM Productions. **Hugh Wilson**, executive producer for the series, called Marshall in to work on a rewrite as a free-lancer, which also served, without Marshall's knowledge, as his audition as a staff writer. He joined the show full-time in June.

(Continued on page 19)

WGN Still Tops Chicago ARB; WMAL Leads Again in D.C.

By MARC KIRKEBY

■ NEW YORK — WGN again topped the Chicago radio market in Arbitron October-November survey statistics released last week, beating its closest competitor more than two points despite a slump from its summer '79 performance.

Тор 10

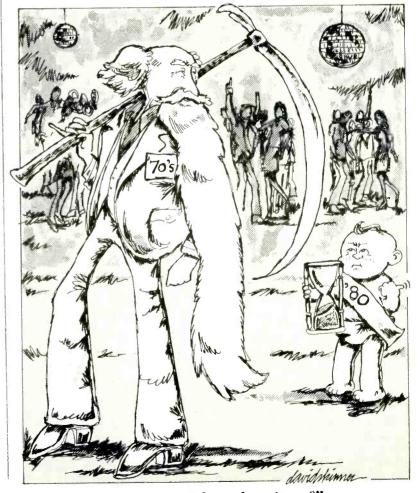
WGN's 10.5 share (Monday-Sunday, 6 a.m.-midnight, total persons) bested WLOO's 8.2 (up from 7.4) and WLS's 6.2 (down from 6.4). WGN's summer rating was 11.7. WLS again scored the highest cumulative audience for the Windy City, with a weekly average of 2.5 million listeners.

The rest of the Chicago top 10: WBBM-AM 6.1, up from 5.4; WLAK 5.6, up from 4.3; WLUP 4.9, down from 7.3 (a substantial drop for the station that made national news with its "Disco Demolition" at Comiskey Park last summer); WMAQ 4.5, up from 4.3; WIND 4.3, up from 4.0; WCLR 3.1, up from 2.9.

Other stations' results include WFYR's 2.9, down from 3.1; WEFM's 2.2, down from 2.5; WAIT's steady 2.2; WBBM-FM's 2.1, up from 1.8; WCFL's 0.5, down from 1.2; WDAI-FM's 1.7, down from 2.4 (another ill omen for disco radio); WGCI's 2.7, up from 2.4; WJEZ's 2.5, up from 1.7; WJJD's 1.3, up from 1.0; WJPC's 2.1, down from 2.2; WKQX's 2.7, up from 2.2; WMET's 2.2, up from 2.5; WVON's 2.8, up from 1.2; WVON's 1.8, up from 1.7.

In the nation's capital, adult contemporary WMAL-AM again took over the top position in that city's ARBs, climing from its summer 9.3 to an 11.8 in the October / November survey, while contemporary WPGC dipped from 11.0 to 7.7.

The balance of Washington's ratings leaders: beautiful music WGAY, down from 7.9 to 7.2; black-oriented OK100 up from 6.0 to 6.9; A/C WASH up from 5.6 to 6.5; progressive black WHUR down from 5.9 to 4.9; AOR WRQX up from 2.1 to 4.9; DC 101 down from 5.3 to 3.2; WAVA steady at 2.8; WOL down from 3.3 to 2.2; WKYS up from 2.4 to 3.1; WTOP down from 4.2 to 3.9; and WRC up from 2.5 to 3.7.



"Can I at least keep the suit ... ?" RECORD WORLD JANUARY 12, 1980

UA Music Holds Natl. Meet



United Artists Music's national convention, held December 13-18 in Los Angeles, was highlighted by a staff review of the year's activities as Harold Seider, (sixth from left) president of the publishing firm, met with professional executives Peter Pasternak, Jimmy Gilmer, Suzanne Logan, Danny Strick, Danny Crystal, Barry Bergman, and Allan Tepper.

Leo Cherne To Speak At NARM Convention

■ CHERRY HILL, N.J.—Responding to the economic situation which is seriously affecting every facet of American life, the National Association of Recording Merchandisers (NARM) will feature Leo Cherne, internationally known economist and political scientist, at its annual Convention, on March 25, at the MGM Grand Hotel in Las Vegas, Nevada. Cherne is an acclaimed international lecturer on economics; a lawyer; a foreign relations specialist; and a philanthropist and social activist who together with Dr. Albert Schweitzer and Dr. Tom Dooley organized MEDICO, a division of CARE.

Cherne's topic "On the Razor's Edge" will discuss the economic and political possibilities for the United States, the Soviet bloc and the Third World, projected against a backdrop of our dependence on imported oil,

Cherne's address will keynote the second general business session of Tuesday, March 25. The Convention opens officially on Sunday, March 23.

Polydor Taps Brody

■ NEW YORK — Jeff Brody has been named northeast regional marketing manager, Polydor Records, it was announced by Harry Anger, senior vice president, marketing, Polydor Records.

Prior to his appointment, Brody was New York sales manager at Polygram Distribution, which he joined in October, 1977, as a key account salesman. Brody began his record business career in the order and billing department of Malverne Record Distributors in 1967 and eventually rose to the post of Long Island regional salesman when he left in 1973 to join ABC Records as a special account salesman. In his new post, Brody will report directly to Mario De Filippo, vice president, sales, Polydor Records.

Capitol To Release 'Chicago Trial' LP

■ LOS ANGELES—On January 14, Capitol Records will release a special spoken word double album docu-drama titled "The Chicago Conspiracy Trial."

Produced for Capitol by Nikolas K. Venet, "The Chicago Conspiracy Trial" LP is a live recording of the stage production that has been running at Los Angeles' Odyssey Theatre for nearly a year.

The play and the album recreate the landmark 1969-70 trial by the U.S. Government of eight men charged with conspiring to incite street riots between Chicago Police, the Illinois National Guard and thousands of anti-Vietnam war demonstrators during the August 1968 Democratic National Convention in Chicago.

To record the play, producer Venet reconstructed the Odyssey Theatre's courtroom set in Capitol's large Studio A last October, and recorded two nights of actual performances with live audiences. While the stage production is narrated visually by use of informational slides projected for the audience, the LP features narration by John Stewart, who appears courtesy of RSO Records.

WEA Intl. Names Cohen To Product Mgmt. Post

■ NEW YORK—Nesuhi Ertegun, president of WEA International, has announced the appointment of Jennifer Cohen to the newly created position of product manager.

In her new post, Cohen will assist in the development of international artists and will act as liaison between WEA International affiliates and the American labels which release product from abroad.

Cohen, a recent graduate of Radcliffe College, was brought to WEA for its management training program in 1978.

americanteriohismer com



By DAVID McGEE

■ THE THIRD ANNUAL NEW YORK, N.Y. YEAR-END AWARDS: As is the custom every year at this time, New York, N.Y. presents its own totally unique, totally mind-boggling, absolutely without redeeming social value year-end awards to those people and places who have made the year tolerable. Without further ado...

AMERICAN OF THE YEAR: To the man who has done more than any single person to extol the virtues of Old Glory; who has sent his own point-blank, no-nonsense message to the big mulla in Iran ("Take Your Crude and Shove It, Baby"); who has proffered his own unique, mind-boggling theory on the fake death of **Elvis Presley** ("The King Is Free???"); and who, on December 27, in a master stroke, announced his latest "last record" on LeCam (which will be featured prominently next week) entitled "Thank You, Mr. Khomeini." "All of the sneak attacks, Pearl Harbors, Bull Runs, Valley Forges, Bunker Hills, Alamos, World Wars—nothing has brought Americans together like he has." So says **Major Bill Smith**, a real American.

SIMPLE DECLARATIVE SENTENCE OF THE YEAR: What it is.

MAN OF THE YEAR: A neck-and-neck race between Sammy Vargas of MCA and Bill Blankenship of For the Record in Baltimore was tilted in favor of Vargas by his sponsorship of a late-year feast from RESTAURANT OF THE DECADE Sylvia's Restaurant. Thus the funnyman from MCA nets Man of the Year honors in the closest balloting in history and for the third consecutive time, although he did have to return his first Man of the Year sweater after he was found in violation of the rules. The big question now is why A&M's Michael Leon (why doesn't he have a new picture taken?) had the nerve to boast of being a top candidate for this honor? What's he done for humanity lately?

DELICATESSEN OF THE DECADE: Peter's Deli, located across the street from Record World on the Broadway side, captures this award in a breeze. Peter and his trusted crew—most notably **Chef Le Johnny**—have day in and day out provided New Yorkers in general and *RW* staffers in particular with the finest in international cuisine expertly prepared, handsomely served. What would a day be like without this probing question from Chef Le Johnny: "Want a pickle with that?"

D. W. COOPER AWARD FOR FEATS OF AERIAL DERRING-DO: To the fellow who sat next to *RW's* **Sophia Midas** on a flight emanating from New York. In short order, this fellow—name still unknown engaged the comely lass in spirited conversation and won her confidence, if not her heart, to the point where, when she felt nature calling, she asked this ... this *stranger* to guard her purse! Upon returning to her seat, Midas was shocked and dismayed (perhaps thrilled and delighted, too) to discover the protector of her valuables and the valuables (credit cards, money, keys, various unmentionables) absent—leading to the inescapable conclusion that the brazen fellow had hit the silk at 30,000 feet, never to be heard from again!

THE BORN TOO LATE AWARD: to Steven "Highpockets" Blauner, who asked, "What does that mean, 'hit the silk'?"

BEAU BRUMMEL AWARD for the Best Dressed Flashmaker: David Herscher, previous winner of the Beau Brummel Award, made a late-season run at the honor this year after being recalled from the team's Macon farm club. He even added a plaster cast to his attire, but alas, the effort was futile. Herscher was edged out in the balloting by *RW* staff weirdo, Jeffrey "Rags" Peisch. In one of his two appearances on the field last season, Peisch stunned friend and foe alike by peeling off his sweat pants to reveal a wrinkled pair of white gym shorts with an equally-wrinkled, taupe-colored pair of boxer shorts peering out from underneath the white. His was perhaps the most audacious debut in Flashmaker history. The man is an athletic supporter.

FLASHMAKERS ROOKIE OF THE YEAR: This most coveted of yearend awards had many worthy candidates. Miami Steve Van Zandt started strong for the Flashmakers and was carrying a .500 batting average through the early part of the season before being summoned into the studio by Bruce Springsteen and therefore forced to hang it up before playing in the required number of games to be eligible for Rookie honors (how many teams have lost players to Bruce Springsteen?). Good things always happened to the team when Richard Munk was in the lineup. Who can forget his throw on a line from centerfield to nail WNEW's Tom Morrera at the plate and conclude a 9-2 RW win? Michael Leon has probably been telling people that he is going to be Rookie of the Year, but he didn't play in enough (Continued on page 30)

RECORD WORLD JANUARY 12, 1980

AGAC Announces ASKAPROLine-Up

NEW YORK-Sheila Davis, director of special projects of the American Guild of Authors and Composers (AGAC), has an-nounced the January lineup of guest speakers for the guild's Thursday noontime rap sessions for songwriters.

Music industry professionals who will be fielding questions from lyricists and composers will be: January 3, Wanda Ramos, "Radio Doctor" from the Market Research firm of Burkhart & Abrams; January 10, Warren Baker-Music Publisher from Funky Acres Publishing Company; January 17, Bob Currie-A&R director from Screen Gems; January 14, Janet Rosenblatt-co-owner of R&T Recording Studios; and January 31, Lorraine Rebidas-associate director east coast creative services, MCA Music.

The ASKAPRO seminars held at AGAC, 40 West 57th Street, Suite 410, are open to all songwriters. Only a phone call (757-8833) is required to reserve a space.

LOS ANGELES --- While most successful songwriters bristle at the merest suggestion that their work adheres to a particular formula, the writing/production team of Mike Chapman and Nicky Chinn point with considerable pride to the formula that has helped them reach the pinnacle of their profession. "We go for the hit," Chinn said recently. "It's our job to serve the act, and they don't care about cover songs or album tracks. They want hits."

And hits they've gotten, especially in the last two or so years. As writers, the Chinnichap partnership has been responsible for Exile's "Kiss You All Over"---one of 1978's biggest single successes - and, more recently, Suzi Quatro/Chris Norman's "Stumblin' In," Tanya Tucker's "Lay Back in the Arms of Someone" and several others. Chinnichap's production aspect has been thriving as well; Mike Chapman's recent works have included Blondie's "Parallel Lines" and "Eat



BY SAMUEL GRAHAM & SAM SUTHERLAND

BEST OF THE REST—By now, everybody's doubtless had their fill of year-end wrapups, especially with the added topic of an entire decade to work columnists and critics into a list-making lather. COAST will spare its readers our own post-mortem on the '70s, but a few honorable mentions are in order.

First, in a year when holiday gift-giving was inevitably undercut by tight budgets, the greeting card took on new visibility: without six bottles of hootch or a satin disco jacket to bolster lame sentiments, labels, managers and agents apparently tried harder this year. Some used cheesecake, others surrealism, but our favorites had to be Virgin Records' multi-purpose card (which covered not only the holiday itself, but other vital events such as the death of one's moose, pure falsehood and delinquent accounts) and the Hong Kong Cafe's fortune cookie greeting (which included the astute observation, "When in Chinatown, if not in Hong Kong you in Wong place," alluding to chief competitor Madame Esther Wong).

Next, some honor is due those hapless folks faced with actually having to compile all those lists. Summaries of 1979's pop history by the Los Angeles Times and the New York Times both keyed their perspective to the resurgence of new rock styles, but special mention should go to the latter's John Rockwell for broadening his view beyond that obvious main theme in order to look at disco, black music and avant garde alliances between jazz and new wave artists.

APOCRYPHA--The turn of the decade has also spawned its own humorous sub-genre, the baseless rumor. Apart from recent trade "predictions" made in a film business daily paper by one of its less popular columnists, the urge to send up the future has apparently spread to an unspecified number of publicists and writers.

One nameless-and unsolicited-contributer filed no less than nine items, ranging from the true poop on the Beatles reunion (there isn't one, but the boat people are signing with Dark Horse), the Pope (good taste forbids further explication) and our favorite, an alleged crack by Dan Hicks, former Hot Licks mentor. Because Hicks wasn't a Styx fan, he'd decided against checking out their Forum date. Our correspondent's analysis? "Hicks Nix Styx Tix."

GOOD ROCKIN' TONIGHT --- It was billed as "the show they couldn't stop," and those of us who were there agree that it's a lucky thing they couldn't. That's right, we're talkin' "Mambo Beat '80," the all-everything New Year's Eve hoedown held at the fabulous Trouper's (Continued on page 30)

Nicky Chinn By SAMUEL GRAHAM Explores the Formula to the Beat," the Knack's "Get the | had no big singles

Knack" (and its number one single, "My Sharona"), and albums by Pat Benatar, Tucker, Quatro and others.

Chinn and Chapman began their collaborations early in the '70s, producing and writing English hits for the likes of Quatro, Sweet, Mud and Smokie. Their roles have become more separate in subsequent years, Chinn ex-plained. "Other than argue," he said, "the only thing Mike and I do together now is write."

Chinn's gradual assumption of a more behind-the-scenes involvement in Chinnichap—effected, in part, because "I've always had a fairly natural talent for the business side of things"has had no traumatic consequences for him. "I was aware that my role wasn't as glamor-ous," he admitted, "but it never bothered me. The most important thing to me is the respect of the people I want it (respect) fromlike Al Coury, Mo Ostin or whoever, rather than some band's lead singer."

Chinn and Chapman's writing collaborations, he added, are just that: cooperative efforts. "There has never been a song that was written by one of us but had both of our names on it.

"Mike is the ideas man, the melody man," Chinn continued, "and we usually write the lyrics together. We both feel that neither of us is the complete writer, and we also enjoy working together-it's never been a slog."

The Chinnichap song catalogue (administered here by Arista Music) "was built on us as songwriters for years," Chinn said, "but we're serious about the publishing business beyond our own writing." And although "we've

ASCAP Gets Oscar

had no big singles by other writers vet," Chinn allowed, "we never discourage an act from writing its own material. If they bring us the hit, terrific-let 'em have it. It doesn't matter if it's us or them doing the writing; the bottom line is the charts. We're not stupid or greedy enough to walk away from the hits."

In a typical Chinnichap production/writing arrangement, "we tend to tailor our writing to a particular artist," Chinn said. "We rarely just write a song and see who it's good for." That kind of specialization, by its very nature, limits potential covers of Chinnichap songs, but "I don't think about covers," he added. "As I said, we go for the hit."

Nevertheless, Chinn confessed, "Mike and I wouldn't mind writing a couple of standards. It's about the only thing that's eluded us-and it's also what will put us into the history books." Nor is Chinn daunted by the fact that the Chinnichap style—described as "teen music," "modern music" or simply "music for the kids"would seem to preclude the writing of standards. "The Beatles were modern teenage music, and they wrote standards in that idiom. There's no reason why we shouldn't write a standard in our idiom."

Chinnichap's operation is now primarily based in Los Angeles, a situation that Chinn feels has helped effect the team's triumphs in this country. "We still don't know why some of the big, big European hits never made it here," he said, "but our mere presence here now is a help. American record companies need ballbusting-when you call from London it just doesn't have the same impact.'



The Los Angeles offices of ASCAP recently received an Academy Award from Patty The Los Angeles offices of ASCAP recently received an Academy Award from Patty Washington, the widow of lyricist Ned Washington, who, at one time, was a vice president of ASCAP. Washington presented ASCAP with the Oscar her husband won for the lyric to "High Noon." Shown in front of the permanent display of the Oscar at the ASCAP offices are (from left) Todd Brabec, western regional director for business affairs; George Duning, ASCAP board of directors; Mrs. Patty Washington; Arthur Hamilton, ASCAP board of directors; Sammy Fain, ASCAP board of directors; and Michael Gorfaine, ASCAP western regional director for repertory.



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By BRIAN CHIN

(A weekly report on current and upcoming discotheque breakouts) ■ HAPPY NEW YEAR! We're in a lighthearted mood this week, first of all because of RW's hiatus, but even more so because of the way the charts are looking. Three current club hits are bulleting up the pop chart-an indication, we hope, of a thawing out and warming up toward disco by pop radio stations. The charmed cuts are: Isaac Hayes' "Don't Let Go;" the Spinners' revival of "Workin' My Way Back to You," produced by Michael Zager; and Shalamar's "The Second Time Around," which crowns a sudden hot streak for the label (more on that below). We've been through a period of some instability, but one fact remains as true as ever: clubs and club DJs discover hits. Club goers are an involved, often passionately committed, audience thtat deserves as much recognition and support as possible from radio and record labels.

TWO STANDOUT ALBUMS: Almost all of Cheryl Lynn's second, "In Love" (Columbia), has a dance rhythm undertow which yields several possible disco cuts. Barry Blue's production is glossy and hectic (as was his work with Heatwave) and, with a voice like Lynn's, he doesn't have to spare one bit of power. She sings in big, lusty, joyful shouts that create instant peaks on "Keep It Hot" (5:24), which changes tempo in an unexpected jazz flute break and "Feel It" (5:04), a churning, slightly overrushed but very charged-up cut. Slowed down a bit, it's a perfect invitation to "shake your body and feelit-feelit." Lynn's startling range is all the more impressive considering her total command: she modulates skillfully on the midtempo "Love Bomb" (4:08), amid explosions and a scatter of synthesizer bits; and in "Hide It Away" (4:33) it's a joy to hear her burst into a high wail. We hope a disco disc will follow soon, although it's tough to choose only two cuts. Be that as it may, "In Love" is one of the indispensable midwinter releases. Cheryl Lynn is way past the adjective "promising:" she has delivered.

Also offering a number of inviting cuts is the self-titled debut album of Kocky, a west coast group on Windsong. Their music is a merger of fluid rhythm and pop harmonies along the lines of One Way. A disco disc has already been released, containing a version of "Remone" that's slightly longer (5:56) than the album cut. Glowing with lush harmony, "Remone" 's loose, almost improvisational feel is shared by "Just Keep On Dancin'" (4:17) and "So Glad I Found You" (4:27), both sporting clean, stylish playing. Finally: "Hold On to That Groove" (5:42), a slightly harder dance cut. There's not a great deal of orchestral dressing up here; little is needed with such smooth rhythm and vocal scoring. The result is a very tasteful, unpressured bunch of songs.

from familiar names. Dynasty enjoyed regional chart success with their last, "I Don't Wanna Be a Freak"; two more cuts from their latest album, "Your Piece of the Rock," are now back-to-back on Solar disco disc, and they sound like the biggest hits yet. "Satisfied" and "It's Still a Thrill" (no times listed) are R&B songs at heart, punched up for disco with unobtrusive percussion and breaks that never get in the way of melody or message. Both score lots of points on excellent vocal scoring, with mixed voices trading lines and answers back and forth: "How does it feel?/I'm satisfied." Just right for the current taste. (Note: the Whispers' "And the Beat Goes On" is also now available on Solar disco disc. The cut hit hard and fast over the holidays and is one of the very strongest of the current upand-comers. At this point, it seems that Solar's production principals can do no wrong.) Debbie Jacobs is also back with new material: "High On Your Love" (5:27) is again produced by Paul Sabu, appearing on MCA disco disc. The song is a come-and-get-it call, arranged in Sabu's standard style, with jabbing clavinet and strings, as punchy and bright as ever. DJ Rusty Garner mixed; he makes a guitar (or synthesizer . . .?) jump out of the music almost tangibly. Added attraction on the flip is a remixed version of "Hot Hot (Give it All You Got)" from last summer's "Undercover Lover" album, which gives Jacob's vocal more presence and is much better paced, in general.

From recent industry activity, it's fairly easy to foresee a resurgence of the independent label and the import disc as important sources for disco, given the more cautious release policies of American major labels. Two independent releases are catching our ears this week. New York's Reflection label attracted sporadic interest in their first release, Jeree Palmer's "Late Night Surrender;" and of their current series of disco discs, our favorite is "What You Won't Do For Love," by Denie Corbett (7:36/5:10). It's not the Bobby Caldwell hit, but a different song entirely that gets a really springy treatment. A clatter of percussion accompanies Corbett's calls and shouts, and good synthesizer, guitar and string works fills out the arrangement. This welldeveloped production puts everything in the right place (except for a spoken break that reverberates uneasily with the feel of "Rapper's Delight")-it could possibly duplicate the indie-label success of Tasha Thomas' "Shoot Me." Brooklyn's BC label bows Sweet Touch this week, a studio group led vocally by Jocelyn Shaw. (Shaw is also lead singer on Inner Life's hit, "I'm Caught Up.") Their disco disc debut is called "Live it Up" (6:23), and, like many small-label productions, the cut's best point is a raw, stomping rhythm track with lots of spontaneous energy. Boston DJ Joe lantosca contributes a jumpy, colorful mix that gives a big kick to the syndrum break.

FUSION: Three DOR entries, proven as album cuts in the rock clubs, are now available, remixed, on disco disc. Talking Heads' Zimbra" (3:55) has been reedited by producer Brian Eno to provide a very mixable percussion intro and a swirling phased coda. On the two-cut flip: the incisive "Life During Wartime," another long-lived dance rock fave from the "Fear of Music" album, on Sire. David Bowie's "John I'm Only Dancing" has reappeared on RCA disco disc, this version recorded in 1975, at the sessions that produced the hit "Fame." Not surprisingly, Bowie's interpretation of disco is rather jarring and the mix a bit flat, but it could be workable, according to your crowd. On the flip: "Golden Years," in the album version. Off the wall entirely: Marianne Faithfull's acid "Broken English" (5:59), a real mindbender on Antilles disco disc, through Island. Very simple,

(Continued on page 17)

DISCO DISCS: New releases are headed by welcome new efforts

Discotheque Hit Parad

BENTLEY'S/NEW YORK DJ: BILL CARROLL

AND THE BEAT GOES ON/OUT OF THE BOX/ CAN YOU DO THE BOOGIE-Whispers-Solar DEPUTY OF LOVE-Don Armando's Second Avenue Rhumba Band-ZE/Buddah DON'T STOP THE FEELING-Roy Ayers-Polydor FAN THE FIRE-Eugene Record-WB HAVEN'T YOU HEARD-Partice Rushen-Elektra I'VE FOUND LOVE-Deniece Williams-ARC/ Columbia

JUST A TOUCH OF LOVE—Slave—Cotillion JUST FOR FUN/VERTIGO/RELIGHT MY FIRE—

Dan Hartman-Blue Sky KEEP IT HOT-Cheryl Lynn-Columbia (LP cut) LOVE INJECTION-Trussel-Elektra LOVE YOU MADLY/TONIGHT I'M ALRIGHT/ I SHOULDA LOVED YA-Narada Michael Wolden Atlastic

Walden-Atlantic RUNNING FROM THE LAW/LOWDOWN DANCING/WEAR IT OUT-Stargard-WB SEXY DANCER/I WANNA BE YOUR LOVER-

SMACK DAB IN THE MIDDLE-Janice McClain -WB/RFC WHEN I FIND YOU LOVE-Jean Carn-Phila. Int. (LP)

(Listings are in alphabetical order, by title)

- **MUSIC HALL/SAN FRANCISCO** DJ: LESTER TEMPLE
- ABOVE AND BEYOND-Edgar Winter-Blue Sky AND THE BEAT GOES ON -Whispers-Solar BROKEN ENGLISH/WHY D'YA DO IT-Marianne Faithfull-Antilles CAN'T STOP DANCING-Sylvester-Fantasy (EVERYBODY'S) DANCING ALL OVER THE WORLD Burt Joner Spring
- WORLD-Busta Jones-Spring GOOD TO ME-THP-Atlantic (LP) HAVEN'T YOU HEARD-Patrice Rushen-Elektra I SHOULDA LOVED YA-Narada Michael
- Walden-Atlantic LOVE INJECTION-Trussel-Elektra LOVE MACHINE-Tempest Trio-Marlin ONLY LOVE CAN MAKE IT RIGHT/LIVING

TOGETHER TOGETHER—Jet Brown—Polydor SMACK DAB IN THE MIDDLE—Janice McClain

STRAIGHT FROM THE HEART—Loose Change—

Casablanca VERTIGO/RELIGHT MY FIRE-Dan Hartman-

YOU KNOW HOW TO LOVE ME-Phyllis

HIPPOPOTAMUS/BALTIMORE

DJ: NECI WILLIAMS AND THE BEAT GOES ON-Whispers-Solar BIG FUN-Shalamar-Solar (LP) DON'T CRY FOR ME ARGENTINA-Festival-

RSO FAN THE FIRE-Eugene Record-WB HAVEN'T YOU IEARD-Patrice Rushen-Elektra JET BROWN-Jet Brown-Polylor (LP) SING, SING, SING/IN THE MOOD-Charlie Callelo Oschestra-Mideong

Calello Orchestra—Midsong SMACK DAB IN THE MIDDLE—Janice McClain

THE DANCE OF LIFE-Narada Michael Walden

-Atlantic (LP) TIGER TIGER-Gregg Diamond Bionic Boogie-

Polydor TWILIGHT ZONE—Manhattan Transfer—Atlantic VERTIGO/RELIGHT MY FIRE—Dan Hartman—

Blue Sky WHEN I FIND YOU LOVE-Jean Carn-

Phila. Int. (LP) YOU GOT ME DANCING IN MY SLEEP-Frisky-Vanguard YOU KNOW HOW TO LOVE ME—Phyllis

JOCKEY CLUB/PHOENIX DJ: MEL FREEMAN

AND THE BEAT GOES ON-Whispers-Solar CAN'T STOP DANCING-Sylvester-Fantasy DANCE YOURSELF DIZZY-Liquid Gold-

GOT TO LOVE SOMEBODY-Sister Sledge-

I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)-Bonnie Pointer-Motow

I WANNA BE YOUR LOVER/SEXY DANCER-Prince-WB

MANDOLAY-La Flavour-Sweet City ON THE RADIO-Donna Summer-

Casablanca SECOND TIME AROUND—Shalamar—Solar SMACK DAB IN THE MIDDLE—Janice McClain—

WB/RFC THE VISITORS-Gino Soccio-WB/RFC VERTIGO/RELIGHT MY FIRE-Dan Hartman-

Blue Sky WEAR IT OUT—Stargard—WB WILLIE AND THE HAND JIVE—Rinder and

Lewis-AVI YES I WILL-C.O.D.-Casablanca

Record World o File 10p 50 @

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		9, 1979	1	24	18	NIGHT DANCER JEANNE SHY/RSO (12") RSS 308	10
DEC. 29	DEC. 22	WKS	. ON HART	25	22		
1	1	VERTIGO/RELIGHT MY FIRE DAN HARTMAN/Blue Sky	1			Casablanca (12"★) NBLP 7169	15
		(12"★) JZ 36302 (CBS)	7	26	16	LOVE MASSAGE/GLIDE/NUMBER ONE MUSIQUE/Prelude	
2	3	THE SECOND TIME AROUND/RIGHT IN THE SOCKET				(12"★) PRL 12172	10
		SHALAMAR/Solar (12"/LP cut) YD 11733/BXL1 3479 (RCA)	10	27	33	DANCE YOURSELF DIZZY LIQUID GOLD/Parachute (12")	
3	5	DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA/MCA				RRD 20527 (Casablanca)	5
		[12"木] 5103	6	28	34	DISCO POWER/HOT LOVER U.N./Prelude (12"*) PRL 12168	3 / 4
4	4	WEAR IT OUT STARGARD/Warner Bros. (12"*) BSK 3386	13	29	30	ROCK WITH YOU/DON'T STOP 'TIL YOU GET ENOUGH	
5	7	I WANNA BE YOUR LOVER PRINCE/Warner Bros. (12"*)				MICHAEL JACKSON/Epic (12"*) FE 35745	19
		BSK 3366	8	30	42	I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)	•
6	2	NO MORE TEARS (ENOUGH IS ENOUGH) DONNA SUMMER	/	31	29	BONNIE POINTER/Motown (LP cut) M7 929 R1	2
		BARBRA STREISAND/Casablanca/Columbia (12") NBD		32	20	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill (12") 542	11
7	10		10	33	38	HARMONY/OOH LA LA SUZI LANE/Elektra (12"*) 6E 207	19
		CAN'T STOP DANCING SYLVESTER/Fantasy (12"★) F 79010	7	33	30	I THINK WE'RE ALONE NOW/WILL YOU LOVE ME TOMORROW SCOTT ALLEN/TK (12") TKD 426	4
8	8	BODY LANGUAGE/WORKIN' MY WAY BACK TO YOU/ FORGIVE ME, GIRL SPINNERS/Atlantic (12"*) SD 19256		34	35	LOVE RUSH ANN-MARGRET/Ocean/Ariola (12") OR 8911	5
9	11	SMACK DAB IN THE MIDDLE JANICE McCLAIN/Warner	9	35		LADIES' NIGHT KOOL & THE GANG/De-Lite (12"*) DSR	5
f.		Bros./RFC (12") DRCS 8893	6			9513 (Mercury)	17
10	6	DEPUTY OF LOVE DON ARMANDO'S SECOND AVENUE	0	36	45	WILLIE AND THE HAND JIVE/LOVE POTION #9 RINDER	
		RHUMBA BAND/ZE/Buddah (12") ZEA 12003 (Arista)	12			AND LEWIS/AVI (12"*) 6073	2
11	12	ON THE RADIO DONNA SUMMER/Casablanca (LP cut)		37	40	TAKE ALL OF ME BARBARA LAW/Pavillion (12") 4Z8 6401	
		NBLP 2 7189	5			(CBS)	4
12	15	I'M CAUGHT UP INNER LIFE/Prelude (12") PRLD 519	9	38	43	ROCK AROUND THE CLOCK/MOSKOW DISKOW TELEX/	
13	9	DON'T LET CO ICAAC HAVES IN L. H. HOW HE AT	12	39	49	Sire (12") DSRS 8896 (WB)	2
14	13	I'LL TELL YOU SERGIO MENDES BRASIL '88/Elektra (12")		37	47	READY FOR THE 80'S VILLAGE PEOPLE/Casablanca (12"★) NBLP 2 7183	2
			15	40		THANK GOD THERE'S MUSIC/I CAN'T DANCE WITHOUT	4
15	14	ROCK IT DEBORAH WASHINGTON/Ariola (12"*) SW				YOU THEO VANESS/Prelude (12"*) PRL 12173	1
		50066	8	41	32	ROLLER SKATIN' MATE PEACHES AND HERB/Polydor/MVP	
16	23	YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN/Arista				(12"★) PD 1 6239	6
		(12") AL 9509	7	42	24	SADNESS IN MY EYES/BOYS WILL BE BOYS DUNCAN	
17	17	(EVERYBODY'S) DANCING ALL OVER THE WORLD BUSTA				SISTERS/Earmarc (12"*) EMLP 4001 (Casablanca)	14
		JONES/Spring (12") 4366 (Polydor)	6	43	39	YOU CAN GET OVER STEPHANIE MILLS/20th Century Fox	
18	28	HAVEN'T YOU HEARD PATRICE RUSHEN/Elektra (12"*)				(12") TCD 99 (RCA)	8
		6E 243	3	44	36	PUT YOURSELF IN MY PLACE/I DON'T NEED NO MUSIC	
19	19	STRAIGHT FROM THE HEART/ALL NIGHT MAN LOOSE				T.J.M./Casablanca (12″★) NBLP 7172 /	
		CHANGE/Casablanca (12"*) NBLP 7189	5	45	-	WE'RE GONNA ROCK SABU/Ocean (12"*) SW 49902	
20	21	BODYSHINE/SLAP SLAP LICKEDY LAP INSTANT FUNK		46	44	HOW HIGH SALSOUL ORCHESTRA FEATURING COG	111
		Salsoul (12"★) SA 8529 (RCA)	5			Salsoul (12") SG 30	11
21	25	MUSIC ONE WAY FEATURING AL HUDSON/MCA (12**)	2	47	48	GOOD TO ME THP/Atlantic SD 19257 (entire	3
		3178	5	48		MANDOLAY LA FLAVOUR/Sweet City (12" 35	1
22	27	EVITA FESTIVAL/RSO RS 1 3061 (entire LP)	4	49			1
23		LOVE INJECTION TRUSSEL/Elektra (12") AS 11435	3	50	41		I C
			-				8
		(* non-commer		∠ ,•d	iscont	inuea) / /	

Disco File (Continued from page 16)

danceable rhythm; but will the message work? Note also the reggaeish, profane "Why D'ya Do It," on the flip.

NOTES: Ready for immediate release: the disco disc version of Sister Sledge's "Got to Love Somebody," on Cotillion; a pair of tenminute edits from Festival's "Evita" adaptation, prepared by producer Boris Midney and New York DJ Sharon White. Our favorite non-disco album of the moment, and essential listening for everyone: Millie Jackson's "Live and Uncensored," a Spring double album. Her most notorious raps are all here, greatly altered with spontaneous adlibs renewing the surprise and pleasure: Jackson offers in-depth discussion of daytime television fiction ("All the Way Lover"/"The Soaps"); she also has the only word on whether or not to give it up "A Moment's Pleasure") and, ultimately, proves her ability to move as well as titillate, with an unexpected, powerful show of emotion ("Be a Sweetheart"/"Didn't I Blow Your Mind"). And: all our love to a good friend, Neci Williams, who took the plunge with Olin Crowder, just before Christmas, in Baltimore.

Polydor Fetes Isaac Hayes



Polydor recording artist Isaac Hayes, whose new album and single are titled "Don't Let Go," was recently feted in Detroit by Polydor Records to mark the fact that "Don't Let Go" received its initial boost from the Detroit market on both a radio and merchandising level. Pictured celebrating Isaac's success are (from left): Barry Ginsburg, midwest regional promotion, Polydor Records; Isaac Hayes; Olga Chokreff, midwest regional promotion manager, Polydor; and Ken Bell, midwest regional promotion, special market, Polydor Records.



WB Music Moves Its Print to NY

By PAT BAIRD

■ NEW YORK — The business, and the art, of printing the works of contemporary songwriters was once the mainstay of the music publishing business. Over the past decade or so, however, that aspect of the increasingly complicated music publishing industry has been maintained by only a handful of major publishers. (There are still a number of companies that deal primarily or exclusively with the printing of educational material for the teaching of music for academic orchestras and bands.)

Ed Silvers, chairman of Warner Brothers Music, is particularly proud that as a "full-service publisher" Warner Bros. not only still includes print as a large part of the company's operation but that the company has, over the past seven years, increased its print division revenues from "\$700 or \$800 thousand a year to about \$10 million." Additionally, as a primarily west coast based company, Silvers has de-termined to make New York City the center of the print division and plans now to expand professional activities here as well

During a recent stop in N.Y., Silvers was asked about the continuing shrinkage in the number of print publication companies.

"I think that's happened from attrition," he said, "due to the fact that the economy was off slightly and the print business, for most publishers, is only marginally profitable. It is not profitable at all until you've reached a certain size, a certain gross, that puts your overhead into line. It costs a small company as much to run a warehouse operation as it costs a large company, proportionately. In times when there isn't an automatic growth cycle, those companies get killed and there will be less yet to come. I learned the hard way. I made a ton of mistakes but I had, fortunately, a very good mechanical and performance income to make up for all the mistakes I made in print."

Since the rock explosion of the '60s, and the simultaneous proliferation of rock cover bands, the demand for first class matching album folios has been high. The production of such material is expensive and Silvers now finds it necessary to own and maintain printing as well as warehouse facilities.

"It's not a business I'm thrilled about," he said, "but I'm doing so much printing now, I may be forced to get into the printing business. We have some printing facilities but not the big web

presses needed to do the first line books. That's something I'm considering now. If you think the printing publications business is marginal, the printing business itself is extremely marginal. Your equipment is completely antiguated in three years.

"We have plans of becoming a giant print company. We are already very, very large, but I think we could double or triple. I'd like to get them (sheet music and folios) out more promptly and I'd like also to have quality control. If it were in the framework of our production department that they could just walk across the way to the printing press and see stuff coming off the presses, we wouldn't have to send things back and forth betwen New York and Los Angeles with corrections."

The production of sheet music and folios, from the often intriquite musical arrangements to the cover art work, is a demanding job. As artists and songwriters grow in sophistication, the quality of their print representation becomes more and more important.

"We have a very expensive warehouse," Silvers stated, "and a very well run one at that. We also do very expensive publications. We found that the quality is really appreciated by the buyers and they're willing to pay for it. They're willing to buy in greater numbers. We do first class books and the art work is incredibly good. We have a house art department and we do as much as we can in-house. We've won most of the graphic awards that have been given in the industry over the past six years. It certainly attracts the artists to us. Every major artist, I think, is terribly concerned about the way they look in print. There's something about a book that's different from a record. We're the standard for the industry in guality."

Silvers feels that his association with Warner Bros. Music has given him the opportunity to work in every area of music publishing.

"Most publishers are not fullline publishers," he explained. "By full-line publishers I mean owning their own foreign companies, having their own professional staffs and producers and artists and having a print operation. Most publishers farm out a lot of rights. They make foreign deals where they really don't control foreign companies so they never get foreign expertise. They also license their print rights to companies like us because they know they can't afford to start their own print

companies from scratch. It would eat up every bit of profit they'd gain from mechanical performances.

"One of the reasons I was interested in Warner Bros. when they wanted to buy my companies is that I would have the opportunity to run a full-line publishing company. You can't get the knowledge until you're really there. You can't get the knowledge from books because none of the books describe the publishing business as it really is."

Silvers is concerned that, while the company's print operation is headquartered in New York and there is a fully staffed professional department here, Warner Bros. Music still has a west coast image.

"We are doing more in New York in terms of a major executive being here," he said. "I spent six months last year living in N.Y. and it worked very, very well."

"When we re-arranged the company and I became chairman and Mel Bly became president, part of the commitment from Mel was that he would spend a great deal of time in N.Y. Mel will spend certainly four months a year in N.Y. operating out of this office supervising print, picking up new acts and new writers. There's a lot happening in New York and, from our point of view, nobody in the music publishing business is domi-nating N.Y. in any extent at all, not even the totally New York based companies. Our whole print business is here in New York and we are going to in-tensify and may add more creative personnel."

On the Air

Grammys Set for Radio Broadcast

■ LOS ANGELES — The National Academy of Recording Arts and Sciences has announced that the 22nd Annual Grammy Awards will receive national coverage via a syndicated radio network through an exclusive production agreement with Los Angelesbased TM Productions. Distribution of the programming is being handled by Dallas-based TM Productions. Radio stations from coast-to-coast will broadcast a package of various Grammy-oriented programs.

Produced in cooperation with the Recording Academy, the special series of radio programs will feature as in-person guests many of the nominated recording stars and presenters who will participate in the CBS televised program. The radio programming includes a three hour special that previews the contemporary nominated music and artists to air the weekend prior to the CBS televised Grammy Award presentations; 90-second programs spotlighting Grammy nominees, to air daily beginning Grammv 11/2 weeks prior to the presentation; exclusive live on-thescene celebrity interviews and reports from the Shrine Auditorium the day of the awards ceremony; and culminates with a planned live stereo radio simulcast of the CBS televised awards presentation on February 27 from the Shrine Auditorium in Los Angeles. Kenny Rogers will host the Grammy Awards program.

Gary Standard is executive producer, with Gary Kleinman serving as producer, and production assisted by Barry Koff and Susanella Rodgers.



Arista Records president Clive Davis appeared in a thirty-second television commercial, stressing the lasting value of recorded music as holiday gifts, and featuring seven current Arista hit LPs. The spot, which aired in New York and Los Angeles in December, on such programs as "Saturday Night Live" and "The Tonight Show," was written by Arista's creative services department and filmed at Sam Goody's Sixth Avenue store.

<u>Club Review</u> The Slits Open at Hurrah

■ NEW YORK — With a New Year's Eve date at Hurrah, the Slits confirmed their reputation as one of the most important groups to emerge from England since the watershed year of 1976 that produced the Clash and Sex Pistols.

Like ex-Pistol John Lydon's Public Image Limited, the Slits are as important for what they represent as for the sound they produce. The Slits is an all female group that does not conform to any traditional rock stereotypes/male fantasies. They are neither a Phil Spector "girl group" nor heavy metal male clones. They do make a bold feminist statement.

Seeing the Slits is a little like participating in a primitive, ethnic ritual. The music and performance are refreshingly crude, devoid of the slickness and vague xerox flavor that characterizes so many pop groups today. The Slits' music is a Sushi bar oasis in a McDonald's wasteland.

The individual contributions of the group members are of a similar undiluted nature. Singer Ari, bassist Tessa and guitarist Viv Albertine with dread lock anticoiffures, are less coquette than the Wild Man of Borneo. These women are not the typical inhabitants of male daydreams and their unrestrained approach is one of the most invigorating statements pop culture has made in sometime. They move and rocket around the stage driven by their own crazed muses rather than in homage to a thousand faceless pop stars.

The three Slits were joined by drummer Bruce Smith, on Ioan from the Pop Group, and Penny Tobin, who played congas, keyboards and saxophone. These musicians added a certain stability to the mix, giving some of the Slits' songs a sharp, almost singalong quality. Guitarist Keith Levene from Public Image joined for the evening's final two selections and left one hungry for that group's first American appearance.

Hitting high spots with "Typical Girls," from their American album, "Cut" and a driving "Heard It Through The Grapevine," the Slits poured on a heavy rhythm melange of reggae, rock, funk and disco. Lead singer Ari, who speaks with an English regional / class accent thick enough to resemble Jamaican patois, commented before a song: "What's all this about disco being dead? The disco that's dead is the stuff that's always been dead, and the disco that's alive is ... music for the troops!"

The Slits are raw enough to be both powerful and unique—a white group that can effectively play funk, disco and reggae and generate maximum heat.

Steven Blauner

Radio Replay (Continued from page 12)

Marshall's audition scripts became a "WKRP" episode which aired in early December. In it, traffic manager Bailey Quarters (Jan Smithers) tries to break into the news department, a plot line that appealed to Wilson because he felt Smithers' character needed expansion.

Marshall made his "WKRP" acting debut in the Christmas episode, playing the "Hitchcock"-sized part of a delivery man and speaking two lines. (The RADIO REPLAY drama desk called his performance "moving.")

Steve Marshall is the only member of the show's six-person writing team with radio experience. "I sort of keep them honest," he says. Nonetheless, the show doesn't attempt to go too far inside radio. "The radio station is the backdrop. In the course of the show, we see what people do at a radio station, but that's not the show." And, as the radio pros who are the series' most loyal audience know, "We take certain liberties for dramatic reasons. There are no headphones, no muting on the mike switch." The November episode that had WKRP's staffers sweating over the arrival of a rating book was "the most radio-conscious show we've done," Marshall says.

How has he adjusted to his new working life?" "The pace is so much greater in television. In radio, you're trying to maintain the quality of your product; in television it's really a different product every week. We start a new show Monday morning, and it has to be finished Friday night, no matter what."

And as for regrets: "My feeling when I left radio was that my occupation is now television writer. If this ends, I'll look for another writing job."

<u>Cover Story:</u> Styx: Rocking into the '80s

Without a doubt, one of 1979's biggest success stories belonged to the hard-rocking quintet Styx, whose latest A&M album, "Cornerstone," maintained its position as RW's #3 album for a remarkable nine consecutive weeksnot to mention a couple of additional weeks in the top five, including the LP's current #4 status. But despite this impressive performance, the midwest-based band still labors in relative anonymity. Ask anyone except the loyal multitudes who have also made Styx a top concert attraction just who these guys are, and chances are that your inquiry will be met with little more than a blank stare.

For the record, so to speak, Styx is twin brothers John and Chuck Panozzo (drums and bass, respectively), Dennis DeYoung (keyboards), Tommy Shaw (guitar) and James "JY" Young (guitar). "Cornerstone" is their ninth album; by some accounts, the group's sales in the decade just ended amounted to more than 12 million albums. There have been singles as well: "Lady," the one that went from local hit status in Chicago to eventual national prominence; "Come Sail Away," another top 10 entry; "Blue Collar Man"; and, of course, the current smash, "Babe," a number one single in 1979. This band has come a long way in the two short years following its first appearance as a concert headliner, at Montreal's Forum in 1977.

The nucleus of Styx came together as early as 1973, when the Panozzos and DeYoung first pooled their resources in Chicago. Young and fellow guitarist John Curulewski (later replaced

American Music Awards (Continued from page 6)

low and Kenny Rogers; for favorite female vocalist: Olivia Newton-John, Barbra Streisand and Donna Summer; for favorite duo, group or chorus: the Bee Gees, Cheap Trick and Supertramp; for favorite single: "Bad Girls" (Donna Summer), "Da Ya Think I'm Sexy" (Rod Stewart) and "My Sharona" (the Knack); for favorite album: "Bad Girls" (Donna Summer), "In Through The Out Door" (Led Zeppelin) and "Spirits Having Flown" (the Bee Gees).

Country

Nominated for favorite male vocalist are: Waylon Jennings, Willie Nelson and Kenny Rogers; for favorite female vocalist: Crystal Gayle, Barbara Mandrell and Dolly Parton; for favorite duo, group or chorus: the Oak Ridge Boys, Kenny Rogers & Dottie West and the Statler Brothers; for favorite single: "Amanda" (Wayby Shaw) had come aboard by 1968, and the five of them played a host of local dates as the Tradewinds. The switch to Styx, James Young has recalled, came simply because "it turned out to be the only name we tried that none of us hated."

The group's first four albums were released via the Wooden Nickel label; their first A&M album, "Equinox," came in 1975, followed in order by "Crystal Ball," "The Grand Illusion," "Pieces of Eight" and now "Cornerstone." Through it all, they have developed into a potent concert attraction; even in these lean times, they sell out giant venues with ease. As DeYoung told Circus magazine not long ago, Styx "can draw 22,000 people in a totally depressed market, sell out Madison Square Garden, and be the closest thing to Beatlemania in Philadelphia that you'll see in your life." Nice work if you can get it, he might have added.

Royal Marketing Bows

■ BLUE SPRINGS, MO. — Sam Mehaffie has announced the formation of Royal Marketing Service and its subsidiary Tel-Marketing Service. Royal Marketing Service is a national sales representation firm, with Tel-Marketing Service as a main division specializing in phone representation to the Christian bookstores and distributors.

Mahaffie most recently worked with the Avant Sales Corp. and prior to that was vice president of sales for the Benson Company. Royal Marketing Service address is 1309 South 23rd St., Blue Springs, Mo. 64015.

lon Jennings), "Every Which Way But Loose" (Eddie Rabbitt) and "Sleepin' Single In A Double Bed" (Barbara Mandrell); for favorite album: "The Gambler" (Kenny Rogers), "Greatest Hits" (Waylon Jennings) and "When I Dream" (Crystal Gayle).

Nominated for favorite male vocalist are: Michael Jackson, Rick James and Teddy Pendergrass; for favorite female vocalist: Gloria Gaynor, Stephanie Mills and Donna Summer; for favorite duo, group or chorus: Chic, the Commodores and Earth, Wind & Fire; for favorite single: "Don't Stop Till You Get Enough" (Michael Jackson), "Ladies' Night" (Kool & The Gang) and "Reunited" (Peaches & Herb); for favorite album: "Midnight Magic" (the Commodores), "Off The Wall" (Michael Jackson) and "Teddy" (Teddy Pendergrass).



Record World Alphabetical Listing

	. N		AN AMERICAN DREAM Hanna-Edwards	P	Oducer, Publisher, Licensee MEMORIZE YOUR NUMBER Lloyd (Scott-
ECEM	BER 2	9, 1979	(Jolly Cheeks, BMI)	48	Tone, ASCAP)
DEC. 29	22		BABE Group (Stygian/Almo, ASCAP) BACK UP AGAINST THE WALL Buie (Low-	3	MISTRUSTED LOVE Kaye (Mistress, BMI). MONEY Cunningham (Jobete, ASCAP)
	102	UNDER MY THUMB HOUNDS/Columbia 1 11159 (ABKCO, BMI)	Sal, BMI)	96	MOVE YOUR BOOGIE BODY Jones (Bar-
	103	COLD WIND ACROSS MY HEART NIGHT/Planet 45907 (Elektra/Asylum)	BETTER LOVE NEXT TIME Haffkin (House	18	Kays/Warner Tamerlane, BMI)
		(Braintree/Snow, BMI)	BROKEN HEARTED ME Norman (Chappell/		99 T. Knox & Group (Hudmar, ASCAP) NO MORE TEARS (ENOUGH IS ENOUGH)
03	104	WITH YOU I'M BORN AGAIN BILLY PRESTON & SYREETA/Motown 1477	Sailmaker, ASCAP)	65	G. Klein (Olga/Fedora, BMI)
		(Check Out, BMI)	CAN WE STILL BE FRIENDS Palmer (Earmark, BMI)	74	PEANUT BUTTER Dunn-White (Nodlew/ McHoma, BMI)
04	105	DIG THE GOLD JOYCE COBB/Cream 7939 (Birdees/Fallin' Arches, ASCAP)	CHICILITITA B. Ulvaeus & B. Andersson		PLEASE DON'T GO Casey/Finch (Sherlyn/
05	112	STARGAZER PETER BROWN/Drive 6281 (TK) (Sherlyn/Decibel/Penguin,	(UNICEF, ASCAP) COOL CHANGE Boylan & Group (Screen	47	Harrick, BMI)
06	117	BMI) SHOOTING STAR DOLLAR/Carrere 7208 (Atl) (World Song/Facehaze,		13	POP MUZIK Midascare (Robin Scott, ASCAP)
			COWARD OF THE COUNTY Butler (Roger	4	RAPPER'S DELIGHT S. Robinson (Sugarhill,
07	123	JUST A TOUCH OF LOVE SLAVE/Cotillion 45005 (Atl) (Cotillion/Spurtree/	Bowling, BMI/Sleepy Hallow, ASCAP) CRAZY LITTLE THING CALLED LOVE		BMI) REMEMBER (WALKING IN THE SAND)
~ ~	104	Slave Song/It's Still Our Funk, BMI) LET ME SLEEP ALONE CUGINI/Scotti Bros. 503 (Atl) (Saber Tooth, BMI)	Group (Queen/Beechwood, BMI)	30	G. Lyons & Group (Trio/Robert Mellin/
80	100	HAVEN'T YOU HEARD PATRICE RUSHEN/Elektra 46551 (Baby Fingers/		10	Tender Tunes, BMI) RISE Albert-Badazz (Almo/Badazz,
		Mims/Showenbreree_ASCAP/Freddie Dee, BMI}	DAMNED IF I DO A. Parsons (Woolf-Songs/ Careers, BMI)	71	ASCAP)
10	128	GIMME SOME TIME NATALIE COLE & PEABO BRYSON/Capitol 4804	DAYDREAM BELIEVER J. Norman (Screen		ROCK WITH YOU Jones (Almo/Rondor,
		(Cala Arama BMI)	Gems-EMI, BMI) DEJA VU B. Manilow (Ikeco/Angela, BMI)	61 28	ASCAP) ROCKIN' INTO THE NIGHT Mills (WB,
11		MOVIN' RIGHT ALONG KERMIT & FOZZIE/Atlantic 3642 (Welbeck, ASCAP)	DIM ALL THE LIGHTS Moroder-Bellotte	10	ASCAP/Fitest/Saber Tooth, BMI)
12	122	FOREVER REX SMITH/Columbia 1 11163 (Seldak/Birthday Boy/Factory	(Sweet Summer Night, BMI)	31	ROMEO'S TUNE Simon (Rolling Tide, ASCAP)
12		Fresh, ASCAP} SPECIAL LADY RAY, GOODMAN & BROWN/Polydor 2033	DIRTY WATER Maile (Equinox, BMI)	53	ROTATION Alpert-Badazz (Almo/Badazz,
13		(HAB/Dark Cloud BMI)	DON'T DO ME LIKE THAT Petty-lovine (Skyhill, BMI)	19	ASCAP)
14	127	MANDOLAY LE FLAVOUR/Sweet City 7376 (Bema, ASCAP)	DON'T LET GO I. Hayes (Screen Gems-		SARA Group (Fleetwood Mac, BMI)
15	121	SAY HELLO APRIL WINE/Capitol 4802 (Goody Two-Tunes, BMI)	EMI, BMI) DON'T MAKE ME OVER Fraboni (Jac/Blue	29	SAVANNAH NIGHTS T. Templeman (Windecor, BMI)
16		CATCHIN' UP ON LOVE KINSMAN DAZZ/20th Century Fox 2435 (RCA)	Seas, ASCAP)	68	SEND ONE YOUR LOVE S. Wonder
		(20th Century All Sun Ray, ASCAP)	DON'T STOP 'TIL YOU GET ENOUGH	93	(Jobete/Black Bull, ASCAP) SEPTEMBER MORN B. Gaudio (Stone-
17	125	I JUST WANNA WANNA LINDA CLIFFORD/RSO/Curtom 1012 (Baldursson,	Jones (Miran, BMI) DO THAT TO ME ONE MORE TIME D.	7 3	bridge/EMA-Suisse, ASCAP)
18	119	ASCAP) WHEN YOU WALK IN THE ROOM KARLA BONOFF/Columbia 1 11130	Dragon (Moonlight & Magnolias, BMI)	5	SHE'S IN LOVE WITH YOU Chapman
10	117	(Upget BMI)	DO YOU LOVE WHAT YOU FEEL Jones	46	(Chinnichap/Careers, BMI) SHIPS Manilow-Dante (Ian Hunter/April
19	126	NGBODY KNOWS ASHFORD & SIMPSON/Warner Bros. 49099	(Overdue, ASCAP) ESCAPE (THE PINA COLADA SONG)	40	ASCAP)
		(Nick-O-Val, ASCAP)	Holmes-Boyer (WB/Holmesline, ASCAP)	1	SINCE YOU'VE BEEN GONE Glover
20	-	YOU'RE SO GOOD TO ME CURTIS MAYFIELD/RSO/Curtom 941 (Mayfield/Andrask, BMI)	FLIRTIN' WITH DISASTER T. Werman (Mister Sunshine, BMI)	84	(Island, BMI) SPARKLE Blackmon (Better Days, BMI/
21		I WANT YOU FOR MYSELF GEORGE DUKE/Epic 9 50792 (Mycenae, ASCAP)	FOOL IN THE RAIN Page (Flames of	04	Better Nights, ASCAP)
22	108	MY FLAME BOBBY CALDWELL/Clouds 18 (TK) (Sherlyn/Lindseyanne, BMI)	Albion, ASCAP)	57	STAR White (Saggifire, ASCAP/Ninth/ Irving/Criga, BMI)
	131	IT'S MY HOUSE DIANA ROSS/Motown 1471 (Nick-O-Val, ASCAP)	FOREVER MINE Gamble-Huff (Mighty Three, BMI)	41	STILL Carmichael & Group (Jobete/
23	131	1 SHOULDA LOVED YA NARADA MICHAEL WALDEN/Atlantic 3631	GLIDE M. McClain-P. Kaffel-Group (Three		Commodore Entertainment, ASCAP)
124		(Walden/Gratitude Sky, ASCAP/Irving, BMI)	Hundred Sixty, ASCAP)	98	STRANGER Martin (Almo/McRouscod, ASCAP/Irving/McDorsbov, BMI)
125		STEPPING GAP BAND/Mercury 76021 (Total Experience, BMI)	GOODNIGHT MY LOVE B. Spector & & M. Pinera (Bayard, BMI)	88	TAKE THE LONG WAY HOME P. Hende
126		WHAT I WOULDN'T DO FOR YOU (FOR THE LOVE OF YOU) ANGELA	HALF THE WAY Reynolds (Chriswood,		son & Group (Almo/Delicate, ASCAP)
		BCFILL/Arista/GRP 2503 (Roaring Fork/Purple Bowl, BM1/Twelf	BMI/Murfeezongs, ASCAP) HEAD GAMES R.T. Baker (Somerset Songs/	32	TAKIN IT BACK D. Gehman (G. Jonah Koslen/Bema, ASCAP)
		Street/Whiffle, ASCAP) WHAT'S YOUR NAME LEON WARE/Fabulous 748 (TK) (Almo, ASCAP)	Evansongs, ASCAP	15	THE LONG RUN B. Szymczyk (Cass
127		REASONS TO BE CHEERFUL, PT. 3 IAN DURY/Stiff/Epic 9 50800	HEARTACHE TONIGHT Symczyk (Cass Country/Red Cloud/Gear/Ice Age,		County/Red Cloud, ASCAP) THE SECOND TIME AROUND Sylvers
		Blackhill/Geoff & Eddie/Blackwood, BMI	ASCAP)	16	(Spectrum VII/Rosy, ASCAP)
129	115	IT'S DIFFERENT FOR GIRLS JOE JACKSON/A&M 2186	HEARTBREAKER Coleman (Dick James,	69	THIRD TIME LUCKY Outeda & Group (R
		(Albian / Alma ASCAP)	BMI) HOLDIN' ON FOR DEAR LOVE B.	09	Bros., ASCAP) THIS IS IT T. Dowd (Milk Money, ASCA
130	1	PULL MY STRINGS LAKESIDE/Solar 11746 (RCA) (Spectrum VII, ASCAP)	Montgomery (House of Gold, BMI)	86	Snug, BMI)
131	130	STAY WITH ME TILL DAWN JUDIE TZUKE/Rocket 41133 (MCA)	I CALL YOUR NAME DeBarge (Jobete,	80	TOO LATE Baker (Weed High Nightman
120	113	-(Unart, BMI) MEAN TO YOUR QUEENIE POINT BLANK/MCA 41119 (Hamstein, BMI)	ASCAP) I CAN'T HELP MYSELF J. Bowen (Stone	80	BMI)
		IT'S ALL OVER MOLLY HATCHET/Epic 9 50809 (KAGS, BMI)	Agate, BMI)	73	TRAIN, TRAIN Nalli-Week (Bobnal, BA
133	114	A SCAP/Revelations	I DON'T WANT TO TALK ABOUT IT T. Dowd (Crazy Horse, BMI)	66	TRUST ME Bullens-Doyle (Gooserock/ Fleur, BMI)
134	136	A G /Pick's BMI)	I'D RATHER LEAVE WHILE I'M IN LOVE	00	VOLCANO Putnam (Coral Reefer/Keith
135	132	NEW AND DIFFERENT WAY JIMMY MESSINA/Columbia 1 11094	Anderle & Jones (Irving/Woolnough/	44	Sykes, BMI)
		(Jasperillo ASCAP)	Unichappell/Begonia, BMI) I'M ALIVE Scott (Camelback Mountain,	44	VOICES T. Werman (Screen Gems-EM1/
136		HOLIDAYS SCORPIONS/Mercury 16029 (Summer Breeze, ASCAP) (BRINGOUT OUT) THE GIRL IN ME MAXINE NIGHTINGALE/Windsong	ASCAP)	78	Adult, BMI)
137	135	(BRINGOUT OUT) THE GIRL IN ME MAXINE NIGHTINGALE/ WINdsong 11729 (RCA) (Raydiola, ASCAP)	1 STILL HAVE DREAMS Garay Batroc/ Song Mountain, ASCAP)	49	WAIT FOR ME Foster (Hot-Cha/Six Continents, BMI)
138	141	I BELIEVE IN YOUR SWEET LOVE BONNIE TYLER/RCA 11763	I WANNA BE YOUR LOVER Prince		WE DON'T TALK ANYMORE B. Welch
1.00		(Scott_)Walfe/Prince of Wales, ASCAP)	(Ecnirp, BMI)	25	(ATV, BMI)
139	140	THE DAY THE EARTH CAUGHT FIRE CITY BOY / Atlantic 3612	I WANT YOU TONIGHT Schnee (Irving/ Pablo Cruise, BMI)	52	WHEN I WANTED YOU Manilow-Dante
		(City Boy/Zambo, BMI) END OF THE WORLD EUCLID BEACH BAND/Epic/Cleve. Intl. 9 50782	I WISH I WAS EIGHTEEN AGAIN		(Home Grown, BMI)
140	133	(Compy RAAL)	Kennedy (Tree, BMI)	90	WHY NEW Group (Stygian/Almo, ASC WONDERFUL CHRISTMASTIME P. McCar
	139	FOOLED BY A FEELING BARBARA MANDRELL/MCA 41077 (Pi-Gem, BMI)	JANE R. Nelson (Pods/Lunatunes/Little Dragon, BMI)	14	
	5	KARI BOB JAMES/EARL KLUGH/Tappan Zee/Columbia 1 11154	LADIES' NIGHT E. Deodato (Delightful/		WORKING MY WAY BACK TO YOU Za
		United Artists/Earl Kluah, ASCAP)	Gang, BMI)	8	
		MORROW NIGHT SHOES/Elektra 46571 (Shoetunes, BMI)	LAST TRAIN TO LONDON J. Lynne	59	YES & M READY Casey (Dadelia, BMI)
14		UISE FAITH BAND/Mercury 76024 (Canal, BMI) E LINE OAK/Mercury 76014 (Critique, BMI)	(Unart/Jet, BMI) LONELY EYES Tobin (High Sierra/World	JY	YOU DECORATED MY LIFE L. Butler (Music City, ASCAP)
145	10	USE FAITH BAND/Mercury 76024 (Cana), BMI) UE LINE OAK/Mercury 76014 (Critique, BMI) CROM THE WRECKAGE DAVE EDMUNDS/Swan Song 71002	Song, ASCAP)	. 51	
146	145	ASCAP	LONGER Fogelberg-Putnam-Lewis (Hickory		Devore-Group (Light, BMI/Urmila,
1 47		Des Hunter (199, ASCAP) Des Hunter (1998) (Rare Blue/	Grove/April, ASCAP)		
147	144	PI PI	LOOKS LIKE LOVE AGAIN Gardiner	. 75	YOU KNOW HOWW TO LOVE ME Mtu Lucas (Frozen Butterfly, BMI)
148	144	JEALOOL KIN (Island 49094 (WB) (Ackee, ASCAP)	(ABC/Dunhill, BMI) LOST HER IN THE SUN J. Stewart (Bugle/		YOU'RE GONNA GET WHAT'S COMING
		CH JOHNN Pacific 100 (Atl) (WB, ASCAP)	Stigwood/Unichappell, BMI)	61	
149	147	OH JOHNA Pacific 100 (Atl) (WB, ASCAP)	Sigwood/ officiappen, bitti)	. 0.	

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RECORD WORLD JANUARY 12, 1980



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DECEMBER 29, 1979

С.	DEC	Label, Number, (Distributing Label)	WKS. ON	50	45	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill 542
	22		CHART	51	58	LONELY EYES ROBERT JOHN/EMI-America 8030
	1	ESCAPE (THE PINA		52	35	I WANT YOU TONIGHT PABLO CRUISE/A&M 2195
		COLADA SONG)		53	56	DIRTY WATER INMATES/Polydor 2032
		RUPERT HOLMES		54	67	WORKING MY WAY BACK TO YOU SPINNERS/ Atlantic 36
		MCA/Infinity 50,035	10	55	42	SINCE YOU'VE BEEN GONE RAINBOW/Polydor 2014
		(2nd Week)		56		SHE'S IN LOVE WITH YOU SUZI QUATRO/RSO 1014
-				57 58		FOOL IN THE RAIN LED ZEPPELIN/Swan Song 71003 (Atl)
	3	PLEASE DON'T GO KC & THE SUNSHINE BAND/TK 1035			61	MOVE YOUR BOOGIE BODY BAR-KAYS/Mercury 76015
	2	BABE STYX/A&M 2188	13	59	64	LAST TRAIN TO LONDON ELO/Jet 9 5067 (CBS)
	13	COWARD OF THE COUNTY KENNY ROGERS/United Artis		60	65	ROTATION HERB ALPERT/A&M 2202
				61	75	DAYDREAM BELIEVER ANNE MURRAY/Capitol 4813
ľ	6	DO THAT TO ME ONE MORE TIME CAPTAIN & TENNILLE		62	68	LOST HER IN THE SUN JOHN STEWART/RSO 1016
	8	Casablanca 221 ROCK WITH YOU MICHAEL JACKSON/Epic 9 50797	5 11 9	63	71	99 TOTO/Columbia 1 11173
	4	NO MORE TEARS (ENOUGH IS ENOUGH) BARBRA	7	64	69	SEPTEMBER MORN NEIL DIAMOND/Columbia 1 11175
		STREISAND/DONNA SUMMER/Columbia 1 11125	5/	65	36	BROKEN HEARTED ME ANNE MURRAY/Capitol 4773
		Casablanca NBD 2019	9 11	66	72	I DON'T WANT TO TALK ABOUT IT ROD STEWART/
	5	LADIES NIGHT KOOL & THE GANG/De-Lite 801 (Mercur	y) 13			Warner Bros. 49138
	9	WE DON'T TALK ANYMORE CLIFF RICHARD/EMI-America	a	67,	74	MONEY FLYING LIZARDS/Virgin 67003 (Atl)
		802		68	73	DON'T MAKE ME OVER JENNIFER WARNES/Arista 0455
	11	CRUISIN' SMOKEY ROBINSON/Tamla 54306 (Motown)	12	69	76	HEARTBREAKER PAT BENATAR/Chrysalis 2395
	7 20	STILL COMMODORES/Motown 1474	14	70	84	WHEN I WANTED YOU BARRY MANILOW/Arista 0481
	15	THE LONG RUN EAGLES/Asylum 46569	5	71	37	DAMNED IF I DO ALAN PARSONS PROJECT/ Arista 0454
	14	COOL CHANGE LITTLE RIVER BAND/Capitol 4789 JANE JEFFERSON STARSHIP/Grunt 11750 (RCA)	11	72	77	YOU'RE GONNA GET WHAT'S COMING BONNIE RAITT/
5	16	HEAD GAMES FOREIGNER/Atlantic 3633	9 8		<u>-</u>	Warner Bros. 49116
5	10	HEARTACHE TONIGHT EAGLES/Asylum 46545	13	73	87	I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)
'	17	YOU'RE ONLY LONELY J. D. SOUTHER/Columbia 1 1007		74	82	BONNIE POINTER/Motown 1478 CAN WE STILL BE FRIENDS ROBERT PALMER/Island 49137
	22	BETTER LOVE NEXT TIME DR. HOOK/Capitol 4785	11		J£	(WB)
	23	DON'T DO ME LIKE THAT TOM PETTY AND THE	-	75	83	LOOKS LIKE LOVE AGAIN DANN ROGERS/1A 500
		HEARTBREAKERS/Backstreet/MCA 41138	7	76	79	STAR EARTH, WIND & FIRE/ARC/Columbia 1 11165
2	24	THIS IS IT KENNY LOGGINS/Columbia 1 11109	12	77	85	MEMORIZE YOUR NUMBER LEIF GARRETT/Scotti Bros. 510
Ĩ,	29	SARA FLEETWOOD MAC/Warner Bros. 49150	3			(Atl)
	2 1	POP MUZIK M/Sire 49033 (WB)	21	78		I'M ALIVE GAMMA/Elektra 46555
3	18	TAKE THE LONG WAY HOME SUPERTRAMP/A&M 2193	11	79		TOO LATE JOURNEY/Columbia 1 11143
l I	12	SEND ONE YOUR LOVE STEVIE WONDER/Tamla 54303		80		I CALL YOUR NAME SWITCH/Gordy 7175 (Motown)
	<i></i>	(Motowr		81	89	REMEMBER (WALKING IN THE SAND) AEROSMITH/
		I WANNA BE YOUR LOVER PRINCE/Warner Bros. 49050		82	90	Columbia 1 11181 MAKE BELIEVE IT'S YOUR FIRST TIME BOBBY VINTON/
		YES I'M READY TERI DESARIO WITH K.C./ Casablanca 22				Tapestry 002
	30	THIRD TIME LUCKY (FIRST TIME I WAS A FOOL) FOGHAT				
	24	Bearsville 49125 (WB)	8	CHARI	MAK	R OF THE WEEK
	34 32	DEJA VU DIONNE WARWICK/Arista 0459	7	83		VOLCANO
	32	DON'T LET GO ISAAC HAYES/Polydor 2011	10			JIMMY BUFFETT RECORDS
2	38 19	CRAZY LITTLE THING CALLED LOVE QUEEN/Elektra 4657 DIM ALL THE LIGHTS DONNA SUMMER/Casablanca 220				MCA 41161
	27	HALF THE WAY CRYSTAL GAYLE/Columbia 1 11087	1 19 14			
	41	ROMEO'S TUNE STEVE FORBERT/Nemperor 9 7525 (CBS)	5	84	_	FLIRTIN' WITH DISASTER MOLLY HATCHET/Epic 9 50822
	40	VOICES CHEAP TRICK/Epic 9 50814	5	85	_	THE SECOND TIME AROUND SHALAMAR/Solar 11709 (RCA
	39	· •		86		HOLDIN' ON FOR DEAR LOVE LOBO/MCA/Curb 41152
	~ /	WAIT FOR ME DARYL HALL & ICHNI CATES /DCA 11747	· •	87	91	TAKIN' IT BACK BREATHLESS/EMI-America 8020
	25	WAIT FOR ME DARYL HALL & JOHN OATES/RCA 11747 SHIPS BARRY MANILOW/Arista 0464		_		
	25	SHIPS BARRY MANILOW/Arista 0464	12	88	96	GOODNIGHT MY LOVE MIKE PINERA/Spector 0003
	-	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206	12 2	_	96	TRUST ME CINDY BULLENS/Casablanca 2217
	25 47	SHIPS BARRY MANILOW/Arista 0464	12 2	88		
	25 47	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131	12 2 5 17	88 89 90	_	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011
	25 47 28	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909	12 2 5 17	88 89 90 91	_	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca)
	25 47 28 44	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131	12 2 5 17 96 8	88 89 90	_	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE/
	25 47 28 44	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia	12 2 5 17 96 8	88 89 90 91	_	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE/ Elektra 46552
	25 47 28 44 46 48 43	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 11114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207	12 2 5 17 96 8 4 5	88 89 90 91 92		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE/
	25 47 28 44 46 48 43 26	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 1 1114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151	12 2 5 17 26 8 4 5 9 23	88 89 90 91 92		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/
	25 47 28 44 46 48 43	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artista 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 1 1114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/	12 2 5 17 26 8 4 5 9 23	88 89 90 91 92 93 94		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE/ Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 50747 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/ Columbia 1
	25 47 28 44 46 48 43 26 49	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 1 1114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 219	12 2 5 5 7 6 8 4 5 9 23 9 8 8	88 89 90 91 92 93		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 50747 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/
	25 47 28 44 46 48 43 26	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artista 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 1 1114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 219 LONGER DAN FOGELBERG/FUIL Moon/Epic 9 50824	12 2 5 17 26 8 4 5 9 23	88 89 90 91 92 93 94 95	 55 	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 50747 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/ Columbia 1 YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN
	25 47 28 44 46 48 43 26 49	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 1 1114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 219 LONGER DAN FOGELBERG/FUIL Moon/Epic 9 50824 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA	12 2 5 5 7 6 8 4 5 9 23 9 8 3	88 89 90 91 92 93 94		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 50747 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/ Columbia 1 YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN BACK UP AGAINST THE WALL ATLANTA RHY
	25 47 28 44 46 48 43 26 49 59 54	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 11114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 219 LONGER DAN FOGELBERG/FUIL Moon/Epic 9 50824 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA KHAN/MCA 4113	12 2 5 5 7 6 8 4 5 9 23 9 8 3 9 8 3	88 89 90 91 92 93 94 95	 55 	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 5074 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/ Columbia 1 YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN BACK UP AGAINST THE WALL ATLANTA RHY Pol
	25 47 28 44 46 48 43 26 49 59 54 51	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 11114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 2199 LONGER DAN FOGELBERG/Full Moon/Epic 9 50824 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA KHAN/MCA 4113 CHIQUITITA ABBA/Atlantic 3629	12 2 5 5 7 6 8 4 5 9 23 9 8 3 9 8 3 1 7 8	88 89 90 91 92 93 94 95 96	 555 81	TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 50747 WONDERFUL CHRISTMASTIME PAUL McCARTNEY/ Columbia 1 YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN BACK UP AGAINST THE WALL ATLANTA RHY Pol
	25 47 28 44 46 48 43 26 49 59 54 51 60	SHIPS BARRY MANILOW/Arista 0464 WHY ME STYX/A&M 2206 YOU DECORATED MY LIFE KENNY ROGERS/United Artist 131 SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 4909 YOU KNOW THAT I LOVE YOU SANTANA/Columbia 11114 FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) TRAIN, TRAIN BLACKFOOT/Atco 7207 RISE HERB ALPERT/A&M 2151 I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/ A&M 219 LONGER DAN FOGELBERG/FUIL Moon/Epic 9 50824 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA KHAN/MCA 4113	12 2 5 5 7 6 8 4 5 9 23 9 8 3 9 8 3	88 89 90 91 92 93 94 95 96 97		TRUST ME CINDY BULLENS/Casablanca 2217 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011 SPARKLE CAMEO/ Chocolate City 3202 (Casablanca) PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE, Elektra 46552 DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 5074 WONDERFUL CHRISTMASTIME PAUL MCCARTNEY/ Columbia 1 YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN BACK UP AGAINST THE WALL ATLANTA RHY Pol 2039 ROCKIN' INTO THE NIGHT 38 SPECIAL

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DECEMBER 29, 1979

FLASHMAKER OF THE YEAR



BREAKFAST IN AMERICA SUPERTRAMP A&M

TOP FM PICKS OF '79

BREAKFAST IN AMERICA—Supertramp —A&M IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song THE LONG RUN—Eagles—Asylum GET THE KNACK—The Knack—Capitol CANDY-O—Cars—Elektra DAMN THE TORPEDOES—Tom Petty— Backstreet MINUTE BY MINUTE—Doobie Brothers —WB EVOLUTION—Journey—Col

WNEW-FM/NEW YORK RICHARD NEER/MARYANNE MCINTYRE

BREAKFAST IN AMERICA—Supertramp

—A&M DAMN THE TORPEDOES—Tom Petty— Backstreet

GET THE KNACK—The Knack—Capitol IN THROUGH THE OUT DOOR—Led Zeppetin—Swan Song LOW BUDGET—Kinks—Arista

WPIX-FM/NEW YORK

DAN NEER

ARMED FORCES—Elvis Costello—Col EAR OF MUSIC—Talking Heads—Sire GATTA DE BLANC—Police—A&M

SH-Epic

INE-Elektra

WBCN-FA

TONY BERARDIN

ARMED FORCES-E BREAKFAST IN AMERICA

CANDY-O—Cars—Elektra GET THE KNACK—The Knack— REGGATTA DE BLANC—Police—A&

N

GRAM

-Col

mp

All listings from key progressive stations around the country are in alphabetical order.

WLIR-FM/LONG ISLAND DENIS MCNAMARA/LARRY KLEINMAN

BREAKFAST IN AMERICA—Supertramp

BRIEFCASE FULL OF BLUES—Blues Brothers —Atlantic

52ND STREET—Billy Joel—Col IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song MILLION MILE REFLECTIONS—Charlie

Daniels Band—Epic

WBAB-FM/LONG ISLAND

MARTY CURLEY BREAKFAST IN AMERICA—Supertramp —A&M CANDY-O—Cars—Elektra GET THE KNACK—The Knack—Capitol MILLION MILE REFLECTIONS—Charlie Daniels Band—Epic MINUTE BY MINUTE—Doobie Brothers —WB

WCOZ-FM/BOSTON

BOB SLAVIN CANDY-O—Cars—Elektra IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song PARALLEL LINES—Blondie—Chrysalis THE LONG RUN—Eagles—Asylum WHO ARE YOU—The Who—MCA

WAAF-FM/WORCESTER DAVE LEE AUSTIN/PAUL LEMIEUX

BREAKFAST IN AMERICA—Supertramp —A&M CANDY-O—Cars—Elektra GET THE KNACK—The Knack—Capitol LIVE AT BUDOKAN—Cheap Trick—Epic THE LONG RUN—Eagles—Asylum

WPLR-FM/NEW HAVEN

ED MICHAELSON BREAKFAST IN AMERICA—Supertramp —A&M DIRE STRAITS—WB

GET THE KNACK—The Knack—Capitol
IN THROUGH THE OUT DOOR—Led

Zeppelin—Swan Song LIVE AT BUDOKAN—Cheap Trick—Epic

WBLM-FM/MAINE

JOSE DIAZ

COMMUNIQUE—Dire Straits—WB DAMN THE TORPEDOES—Tom Petty— Backstreet

FIRST OFFENCE—Inmates—Polydor LOOK SHARP—Joe Jackson—A&M REGGATTA DE BLANC—Police—A&M

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WQBK-FM/ALBANY JOHN COOPER/DAN BOYLE

BREAKFAST IN AMERICA—Supertramp —A&M DAMN THE TORPEDOES—Tom Petty— Backstreet FEAR OF MUSIC—Talking Heads—Sire LOOK SHARP—Joe Jackson—A&M THE LONG RUN—Eagles—Asylum

WCMF-FM/ROCHESTER

DAMN THE TORPEDOES—Tom Petty— Backstreet IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song THE LONG RUN—Eagles—Asylum THE WALL—Pink Floyd—Col TUSK—Fleetwood Mac—WB

WAQX-FM/SYRACUSE

ED LEVINE BREAKFAST IN AMERICA—Supertramp —A&M CANDY-O—Cars—Elektra EVOLUTION—Journey—Col IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song VAN HALEN II—WB

WOUR-FM/UTICA

TOM STARR/ROBIN SHERWIN BREAKFAST IN AMERICA—Supertramp —A&M CANDY-O—Cars—Elektra IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song LIVE RUST—Neil Young—Reprise LOOK SHARP—Joe Jackson—A&M

WMJQ-FM/ROCHESTER BERNIE KIMBEL

AIRPLAY—Point Blank—MCA CORNERSTONE—Styx—A&M FIGHT DIRTY—Charlie—Arista FLIRTIN WITH DISASTER—Molly Hatchet —Epic RATHER BE ROCKIN—Tantrum—Ovation

WMMR-FM/PHILADELPHIA JEFF POLLACK

BREAKFAST IN AMERICA—Supertramp —A&M GET THE KNACK—The Knack—Capitol IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song MINUTE BY MINUTE—Doobie Brothers —WB

THE WALL-Pink Floyd-Col

WYDD-FM/PITTSBURGH JIM KINNEY

BREAKFAST IN AMERICA—Supertramp —A&M

IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song

JUST A GAME-Triumph-RCA

MILLION MILE REFLECTIONS—Charlie Daniels Band—Epic

MINUTE BY MINUTE—Doobie Brothers —WB

WHFS-FM/WASHINGTON, D.C. DAVID EINSTEIN

ARMED FORCES—Elvis Costello—Col 8:30—Weather Report—ARC/Col FEAR OF MUSIC—Talking Heads—Sire FROGS, SPROUTS, CLOGS AND KRAUTS— Rumour—Arista

REPEAT WHEN NECESSARY—Dave Edmunds—Swan Song

WQDR-FM/RALEIGH

RON PHILLIPS

BREAKFAST IN AMERICA—Supertramp —A&M

IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song

RICKIE LEE JONES-WB

MILLION MILE REFLECTIONS—Charlie Daniels Band—Epic

THE LONG RUN—Eagles—Asylum

ZETA 7-FM/ORLANDO

DAVID SOUSA/BILL MIMS

BREAKFAST IN AMERICA—Supertramp —A&M

DIRE STRAITS—WB IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song MINUTE BY MINUTE—Doobie Brothers —WB

VAN HALEN II-WB

WSHE-FM/FT. LAUDERDALE

MICHELE ROBINSON

DAMN THE TORPEDOES—Tom Petty— Backstreet FEAR OF MUSIC—Talking Heads—Sire GET THE KNACK—The Knack—Capitol IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song THE B-52's—WB

All listings from key progressive stations around the country are in descending order except where otherwise noted.

Record World

DECEMBER 29, 1979

WMMS-FM/CLEVELAND

JOHN GORMAN/KID LEO

- DAMN THE TORPEDOES _____ Tom Petty _____ Backstreet
- IN STYLE—David Johansen—Blue Sky REPEAT WHEN NECESSARY-Dave
- Edmunds—Swan Song THE JUKES—Mercury
- YOU'RE NEVER ALONE WITH A SCHIZO-PHRENIC—Jan Hunter—Chrysalis

WABX-FM/DETROIT

JOHN DUNCAN/ERIC GOLDBERG

BREAKFAST IN AMERICA—Supertramp -A&M EVOLUTION-Journey-Col GET THE KNACK-The Knack-Capitol IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song THE LONG RUN—Eagles—Asylum

WWWW-FM/DETROIT

MARK MCEWEN

BREAKFAST IN AMERICA-Supertramp -A&M EVOLUTION-Journey-Col GET THE KNACK-The Knack-Capitol MINUTE BY MINUTE-Doobie Brothers –WB VAN HALEN II-WB

Y95-FM/ROCKFORD

LES COOK BREAKFAST IN AMERICA-Superframp -A&M CANDY-O—Cars—Elektra HIGHWAY TO HELL—AC/DC—Atlantic IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song MINUTE BY MINUTE-Doobie Brothers –WB

KSHE-FM/ST. LOUIS SHELLEY GRAFMAN

BREAKFAST IN AMERICA—Supertramp -A&M ENLIGHTENED ROGUES—Allman Brothers

-Capricorn EVOLUTION Journey-Col

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

STREET MACHINE—Sammy Hagar— Capitol

All listings from key progressive stations around the country are in alphabetical order. WKDF-FM/NASHVILLE

JOHN BRYANT

CORNERSTONE-Styx-A&M HEAD GAMES—Foreigner—Atlantic IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Sona

MINUTE BY MINUTE-Doobie Brothers

BREAKFAST IN AMERICA—Supertramp

GET THE KNACK-The Knack-Capitol

MINUTE BY MINUTE-Doobie Brothers

IN THROUGH THE OUT DOOR-Led

THE LONG RUN—Eagles—Asylum

KQRS-FM/MINNEAPOLIS

BREAKFAST IN AMERICA—Supertramp

IN THROUGH THE OUT DOOR-Led

MINUTE BY MINUTE-Doobie Brothers

THE LONG RUN—Eagles—Asylum

TAC HAMMER/MARI SOLLOM

CANDY-O-Cars-Elektra

Zeppelin—Swan Song

KZEW-FM/DALLAS

DEGUELLO-ZZ Top-WB

EVOLUTION-Journey-Col

Zeppelin—Swan Song

KLOL-FM/HOUSTON

Zeppelin—Swan Song

TUSK—Fleetwood Mac—WB

DESOLATION ANGELS—Bad Company

HEAD GAMES—Foreigner—Atlantic

IN THROUGH THE OUT DOOR-Led

THE LONG RUN—Eagles—Asylum

PAUL RIANN

-Swan Song

IN THROUGH THE OUT DOOR-Led

THE LONG RUN—Eagles—Asylum

-Capricorn

ENLIGHTENED ROGUES—Allman Brothers

DORIS MILLER

Zeppelin-Swan Song

-WB THE LONG RUN—Eagles—Asylum

PAUL KELLEY

—A&M

-WB

-A&M

KEML-EM/DENVER IRA GORDON

BREAKFAST IN AMERICA—Supertramp A8.84 COMMUNIQUE—Dire Straits—WB RICKIE LEE JONES-WB LOOK SHARP—Joe Jackson—A&M PHOENIX—Dan Fogelberg—Full Moon

KBPI-FM/DENVER WQFM-FM/MILWAUKEE PHIL STRIDER

BREAKFAST IN AMERICA-Supertramp -ARM

DAMN THE TORPEDOES --- Tom Petty----Backstreet

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song MINUTE BY MINUTE—Doobie Brothers

–WB THE LONG RUN—Eagles—Asylum

KAWY-FM/WYOMING

CRAIG MARTIN/JOHN LOGAN BREAKFAST IN AMERICA-Supertramp

-A&M DAMN THE TORPEDOES Tom Petty

Backstreet

FREEDOM AT POINT ZERO--Jefferson Starship-Grunt

TUSK—Fleetwood Mac—WB YOU'RE NEVER ALONE WITH A SCHIZO-PHRENIC—lan Hunter—Chrysalis

KOME-FM/SAN JOSE

DANA JANG BREAKFAST IN AMERICA—Supertramp —A&M CORNERSTONE-Styx-A&M DAMN THE TORPEDOES ---- Tom Petty----Backstreet DESOLATION ANGELS-Bad Company -Swan Song THE LONG RUN—Eagles—Asylum

KSJO-FM/SAN JOSE PAUL "LOBSTER" WELLS

DAMN THE TORPEDOES Tom Petty-Backstreet HEAD GAMES—Foreigner—Atlantic HIGHWAY TO HELL AC/DC Atlantic IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

THE WALL-Pink Floyd-Col

KWST-FM/LOS ANGELES STEVE DOWNES/TED HABECK

BREAKFAST IN AMERICA—Superframp -A&M

DESOLATION ANGELS—Bad Company -Swan Song

GET THE KNACK----The Knack---Capitol IN THROUGH THE OUT DOOR-Led

Zeppelin-Swan Sona THE LONG RUN—Eagles—Asylum

KNAC-FM/LONG BEACH

DENISE WESTWOOD/PAUL FUHR

BREAKFAST IN AMERICA—Supertramp -A&M

CANDY-O-Cars-Elektra

Zeppelin-Swan Sona

Reprise

GET THE KNACK—The Knack—Capitol IN THROUGH THE OUT DOOR-Led

RUST NEVER SLEEPS-Neil Young-

KMEL-FM/SAN FRANCISCO BOBBY COLE/PAUL VINCENT

BREAKFAST IN AMERICA—Supertramp -A&M

DESOLATION ANGELS—Bad Company —Swan Song

EVOLUTION—Journey—Col

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song THE LONG RUN----Eagles----Asylum

KZOK-FM/SEATTLE ARMAND CHIANTI/BRAD HOFFMAN

BREAKFAST IN AMERICA—Supertramp —A&M

CANDY-O-Cars-Elektra CORNERSTONE-Stvx-A&M IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

THE LONG RUN—Eagles—Asylum



CANDY-C ektra JOHN -Riva **GRPEDOES**—Tom Petty—

EE JONES-WB LONG RUN—Eagles—Asylum

D/

Tracy Mitchell, Program Director KJR Seattle, Wash. DJohn Sherman, Asst. Program Mgr. KJRB Spokane, Wash. D Robin Forest, Promotion Director KINK Portland, Ore. Dave Thompson, Program Director and Music Director KDWB Minneapolis, Minn. 🗆 Les Garland, Program Director KFRC San Francisco, Ca. 🗆 Jon Sinton, Program Director KDKB Phoenix, Ariz. DJim Ray, Program Director KWFM Tucson, Ariz. 🗆 Ernesto Gladden, Program Director KPRI San Diego, Ca. 🗆 Gary Waldron, Program Director KCPX Salt Lake City, Utah DJim Zeluski, Program Director KRST Alburquerque, N.M. Tim Spencer, Program Director KTXQ Dallas, Texas 🗆 Bill Young, Program Director KILT Houston, Texas 🗆 Kim Stephens, Promotion Director WTIX New Orleans, La.
Randy Rice, Operations Manager WJBO/WFMF-FM Baton Rouge, La. Bobby Kline, Program Director KBEQ Kansas City, Mo.
Joel Denver, Program Director KSLQ St. Louis, Mo.
Frank Cody, Program Director KBPI Denver, Colo. DJohn Gehron, Program Director WLS Chicago, II. DVickie Tietz, Promotion Director WOKY Milwaukee, Wis. Bill Gable, Program Director CKLW Detroit, Mich. Dave Nichols, Program Director WHBQ Memphis, Tn. 🗆 Jim Morrison, Program Director WQXI Atlanta, Ga. 🗆 Reggie Blackwell, Program Director WAIY Jacksonville, Fla.
Sandy Smith, Programming Assistant (for Jay Michaels, Program Director) WSGN Birmingham, Ala.
Dave Wright, Program Director WBJW Orlando, Fla.
Allan Sneed, Program Director WKDF-FM Nashville, Tn. 🗆 Ray Quinn, Program Director WFIL-AM Philadelphia, Penn. Scott Slade, Program Director WAYS Charlotte, N.C. Bob Bolton, Operations Manager WKIX Raleigh, N.C. Scott Shanon, Program Manager WPGC-FM Washington, D.C. Scott Muni, Program Director WNEW-FM New York City Harry Nelson, Program Director WRKO-AM Boston, Mass./Manchester, N.H. □ Todd Chase, Station Manager JB105-FM Providence, R.I. □ Arnold Chase, Program Director WTIC Hartford, Conn. Conn Tyler, Program Director KATT Oklahoma City, Ok. DRoger Ashby, Programming Department CHUM Toronto, Ontario, Canada 🗆 Bobby Christian, Program Director WXKX Pittsburgh, Penn. 🗆 Tom Teuber, Program Director WLVQ Columbus, Ohio D Nell Wynne, Promotion Director WMYK-FM Norfolk, Va. Tom MacMurray, Program Director WFBQ-FM Indianapolis 🗆 Dan Garfinkle, Program Director WMMS Cleveland, Ohio 🗆 Cory James, Promotions Director WSHE Miami, Fla.

"I am convinced that, after this promotion, movie previews on a station-to-audience one-to-one basis are the best promotional value."

Ernesto Gladden, Program Director, KPRI, San Diego

"Lotsa" yuks — sensational." Dave Thompson, Program Director and Music Director, KDWB, Minneapolis/St. Paul

"Both the promotion and the movie were great fun and served a very special purpose." Randy Rice. Operations Manager. WFMF/WJBO, Baton Rouge

"We knew Steve Martin was popular with our audience but the excitement from the promotion was beyond our expectations." John Gehron, Program Director, WLS, Chicago

"KFRC was deluged with over ten thousand entries in the first mail-in type contest done on KFRC in almost two years. On a scale of one to ten, we rate the promotion an eleven." Les Garland, Program Director, KFRC, San Francisco

"There's one word to describe THE JERK promotion—smash. Audience response to THE JERK promotion on WRKO, Boston, was incredible."

Harry Nelson, Program Director, WRKO-AM, Boston

"Most well coordinated contest we've done. Aspen Film Society and Universal went all out. Our audience reaction was fantastic. Absolutely the ultimate contest." Scott Muni. Program Director, WNEW-FM, New York

"The most successful movie promotion we've done. 100% turnout of all tickets given away. The response to Martin was stronger than ever. No hassles, no loose ends, everything promised was delivered -100% plus."

Arnold Chase, Program Director, WTIC-FM, Hartford, Conn.

"What can I say—it was a wild and crazy promotion." Vickie Tietz, Promotion Director, WOKY, Milwaukee

More than 2 million watts of promo power

he m Society sal Pictures Il of the tations ticipated greatest romotion

"Merchandising items added an extra dimension to the promotion of THE JERK screening. And the responses at the screening were completely positive." Alan Sneed, Program Director, WKDF-FM, Nashville

"A remarkable promotion and a remarkable response from my listeners... but they're all JERKS anyway." Tim Spencer, Program Director, KTXQ, Dallas

"Great listener response."

Bill Young, Program Director, KILT, Houston

"Oklahoma City went bananas for THE JERK." Ron Tyler, Program Director, KATT, Oklahoma City

"Steve Martin not only delivered for KRST but also delivered for Alberquerque Toys For Tots as well. The phone response to the promotion was excellent and we collected over 350 toys." Jim Zeluski, Program Director, KRST, Alberquerque, N.M.

"In Kansas City we packed the house. We're waiting for Steve's next film." Bobby Kline, Program Director, KBEQ, Kansas City

"We had a great response to THE JERK promotion." Kim Stephens, Promotion Director, WTIX, New Orleans

"One of the smoothest running promotions we have done in some time. The movie was wonderfully received and wonderfully done."

Cory James, Promotions Director, WSHE, Miami

"It was a huge success. We were extremely impressed and would like to do it again." Sandy Smith, Programming Assistant (for Jay Michaels, Program Director) WSGN, Birmingham

"Very attractive promotion across the board." Dave Nichols, Program Director, WHBQ, Memphis

"Tremendous listener response. Very well marketed and put together." Reggie Blackwell, Program Director, WAIV, Jacksonville

"Instant interest followed by immediate requests for a third preview — even after doing two shows." Jim Morrison, Program Director, WQXI-FM, Atlanta

"It was an entertaining promotion that was enjoyed by participants. The exact type of promotion we enjoy." Bob Bolton, Operations Manager, WKIX, Raleigh

"Tremendous response to the promotion and the tickets went extremely fast." Dave Wright, Program Director, WBJW, Orlando

"The promotion was extremely successful. The theatre was packed, and everyone, young and old, loved it." Joel Denver, Program Director, KSLQ, St. Louis

"Universal's THE JERK was the most professionally organized promotion this year. It generated excitement for KBPI, Steve, and THE JERK."

Frank Cody, Program Director, KBPI, Denver

"On air promotion was extremely funny. A very successful promotion and very well accepted." Tracy Mitchell, Program Director, KJR, Seattle

"An excellent promotion. We were thrilled to be involved." John Sherman, Assistant Manager and Program Director, KJRB, Spokane

"It was a great promotion for us. It worked very well—enjoyable for all." Robin Forrest, Promotion Director, KINK, Portland

"One of the most successful promotions we've run. Good image value for the station." Bill Gable, Program Director, CKLW, Detroit

"Steve Martin lives up to his reputation as one of the funniest comedians. Our phones didn't stop ringing during the on-air promotion." Roger Ashby, Programming Department, CHUM, Toronto

"One of the best promotions we've ever done. The market interest in Steve Martin, with 18-34 demographics, is heavier than with nearly any other living star. Funniest movie I've seen since 'Blazing Saddles'." Jon Sinton, Program Director, KDKB, Phoenix

"After many years of promoting films, I must say that Universal's 'THE JERK' promotion was one of the best film promotions we have ever run. Our audience went crazy. We were delighted not only by the reaction to the film but by our listener participation." Dan Martin, Program Director, WTRY-AM, Albany, New York



(A Bi-Weekly Report on Adult/Contemporary Playlist Additions)

Most Adds

KISS ME IN THE RAIN— Barbra Streisand—Col [6] LONGER—Dan Fogelberg —Full Moon (6)

DAYDREAM BELIEVER—Anne Murray—Capitol (5)

WHDH/BOSTON

I DCN'T WANT TO TALK ABOUT IT---Rod Stewart----WB

SEPTEMBER MORN—Neil Diamond —Col

WNEW/NEW YORK

MGM

KISS ME IN THE RAIN—Barbra Streisand—Col LOVE BOAT THEME—Jack Jones—

WMAL/WASHINGTON, D.C.

DAYDREAM BELIEVER—Anne Murray—Capitol LONGER—Dan Fogelberg—Full

Moon

LOVE BOAT THEME—Jack Jones— MGM

THEME FROM STAR TREK-Maynard Ferguson-Col WHEN WANTED YOU-Barry Manilow-Arista

WKBC-FM/WINSTON-SALEM

DAYDREAM BELIEVER—Anne Murray—Capitol

KISS ME IN THE RAIN-Barbra Streisand-Col

SEPTEMBER MORN-Neil Diamond

WITH YOU I'M BORN AGAIN— Billy Preston & Syreeta—Motown

WONDERLAND—Commodores— Motown

WSB/ATLANTA

LONGER—Dan Fogelberg—Full Moon

ROMEO'S TUNE—Steve Forbert— Nemperor

WITH YOU I'M BORN AGAIN— Billy Preston and Syreeta— Motown

WIOD/MIAMI

DAYDREAM BELIEVER—Anne Murray—Capitol WHEN I WANTED YOU—Barry Manilow—Arista WJBO/NEW ORLEANS

LET ME GO LOVE—Nicolette Larson —WB LOVE BOAT THEME—Jack Jones— MGM

WLW/CINCINNATI

AN AMERICAN DREAM—Dirt Band

KISS ME IN THE RAIN—Barbra Streisand—Col

WORKING MY WAY BACK TO YOU —Spinners—Atl

WTMJ/MILWAUKEE

I WISH I WAS 18 AGAIN—George Burns—Mercury

LET ME GO LOVE—Nicolette Larson —WB

99—Toto—Col YOU MIGHT NEED SOMEBODY— Turley Richards—Atl

WCCO-FM/MINNEAPOLIS

DAYDREAM BELIEVER—Anne Murray—Capitol LET ME GO LOVE—Nicolette Larson —WB

99—Toto—Col THE ROSE—Bette Midler—Atl SEPTEMBER MORN—Neil Diamond —Col

KMOX-FM/ST. LOUIS

I DON'T WANT TO TALK ABOUT IT —Rod Stewart—WB

KISS ME IN THE RAIN—Barbra Streisand—Col

LET ME GO LOVE—Nicolette Larson —WB

99—Toto—Col

SEPTEMBER MORN—Neil Diamond —Col

KULF/HOUSTON

DAYDREAM BELIEVER—Anne Murray—Capitol LONGER—Dan Fogelberg—Full

Moon ROTATION—Herb Alpert—A&M WHEN I WANTED YOU—Barry

Manilow—Arista WORKING MY WAY BACK TO YOU

—Spinners—Atl

KOY/PHOENIX

CHIQUITITA—Abba—Atl KISS ME IN THE RAIN—Barbra Streisand—Col

LONGER—Dan Fogelberg—Full Moon

RAVEL'S BOLERO—Henry Mancini —WB

Also reporting this week: WBAL, WFTL, KMBZ. 16 stations reporting.

www.pagerieporadiabistan.com



By SOPHIA MIDAS

■ According to a Record World survey, this year's Christmas sales managed to hold up to last year's sales, if not in volume, certainly in dollars. Because the current superstar product did not incite the buying public as much as it had done in previous years, many retailers point to the particularly successful movement of catalogue items as being the redeeming factor in this year's Christmas sales. CBS's \$5.98 series exploded at retail chains throughout the country and caused one merchandiser to call this series "the god-send" of his chain. Among some of the catalogue items which were reported as being very active were: The Beatles, The Rolling Stones, Billy Joel, The Gateful Dead, Kansas, Dan Fogelberg, Weather Report and the Doobie Brothers.

King Karol's **Ben Karol** was extremely enthusiastic about the catalogue activity in his stores and commented "There's no question about it; catalogue product surged this Christmas. We were in good shape because we have always maintained a 'full-inventory stance. Unfortunately, I think a lot of our competitors may have gotten hurt this Christmas; when things slow up, most outlets concentrate on chart items, and stay away from the catalogues. The important records just weren't that important this year."

CBS's \$5.98 series was unanimously touted by retailers. The Fathers & Suns outlet became involved with a cooperative campaign with CBS for this series with radio and print spots. Citing the success of this campaign, **Don Simpson** said, "These records ended up saving our stores; the prices were right, and thereby enabled customers to buy a companion piece for \$7.98 or \$8.98. A great deal of jazz in this series did well also; in fact, almost better than when it did when it was first released." **Chris Lyon** of the Rainbow chain added, "The reaction to the CBS series was so strong that I'm waiting to see if WEA introduces a similar line." Everybody's **Tom Keenan** said, "The CBS series sold three times as much as it has in the past." Summing up the reaction to CBS's \$5.98 series, Korvettes' **David Rothfield** commented, "The series does not represent a lot of profit, but it's good unit sales. It also indicates a responsivenesss on the part of the consumer to what seems to be a good buy in view of the trend in prices."

SHOPLIFTING—Retailers were particularly wary of shoplifters this Christmas, and according to one survey, 45 percent of all shoplifting occurs during the holiday season. Record Bar spokesmen reported that their most vulnerable items are 45s and tapes. According to **Rob Edgar**, Record Bar's merchandise manager, "A shoplifter can grab 10 45s and they can take up very little space. But in dollars, the loss is much greater with tapes."



IN-STORE ACTION — There's no such thing as a fan too young, as seen by this admirer (at left) of Island recording artist **Bob Mar**ley. The reggae artist recently appeared at Atlanta's Turtles Records and Tapes prior to a concert in support of his latest release "Survival."

PIONEERING PRINT ADS — In a highly unusual advertising campaign, the Rose Records/Sounds Good Outlet collaborated with Laury's Discount Records in a print ad in the Chicago Tribune without label support. "We re-

ceived some very nice response from labels regarding the ad," said Rose's Jim Rose.

Promotions-Ed Berson has officially assumed the position of vice president of purchasing for Record Bar. Harry Spero, formerly of Midsong International Records, and always a devotee of the art of the binocular (sorry, Harry) is presently the director of advertising and marketing for Crazy Eddies.

STORE OPENINGS—National Record Mart recently opened a 6000 square foot store in Columbus, Ohio. As the 60th store of the chain, the outlet is the largest National Record Mart. The New England-based Strawberries chain opened up its 12th store, located in Burlington, Mass. Record & Tape Collector opened the doors to its 6th store in St. Louis.



DECEMBER 29, 1979

SALESMAKER OF THE WEEK

MAKE YOUR MOVE-Captain &

Tennille—Casablanca NO NUKES—Various Artists-

NO STRANGER TO LOVE-Ray

Ayers—Polydor PARTNERS IN CRIME—Rupert

-Infinit WE DON'T TALK ANYMORE

Cliff Richard—EMI America

ALEXANDER'S/NEW YORK

CHRISTMAS TOGETHER-John

Denver & the Muppets—RCA DON'T LET GO—Isaac Hayes—

Skynyrd Band-MCA GREATEST-Bee Gees-RSO LIVE! COAST TO COAST-Teddy Pendergrass-Philo. Intl. MIDNIGHT MAGIC-Commodores

ROD STEWART GREATEST HITS,

VOL. I—WB THE LONG RUN—Eagles—Asylum THE ROSE—Atlantic (Soundtrack)

DISC-O-MAT/NEW YORK

HOW CRUEL—Joan Armatrading

JOURNEY THROUGH THE SECRET LIFE OF PLANTS-Stevie

MAKE YOUR MOVE—Captain & Tennille—Casablanca ON THE RADIO—Donna Summer

----Casablanca ROYAL RAPPIN'S----Isaac Hayes

& Millie Jackson—Polydoi THE WALL—Pink Floyd—Col

WE DON'T TALK ANYMORE Cliff Richard—EMI America

CHRISTMAS TOGETHER—Jahn Denver & the Muppets—RCA ELO'S GREATEST HITS—Jet

GOLD & PLATINUM-Lynyrd

Skynyrd Band—MCA HOW CRUEL—Joan Armatrading

LIVE! COAST TO COAST-Teddy

THE ROSE-Atlantic (Soundtrack)

Natalie Cole & Peabo Bryson —Capitol

Pendergrass—Phila, Intl. NO NUKES—Various Artists—

THE WALL—Pink Floyd—Col WE'RE THE BEST OF FRIENDS—

STORES/NORTHEAST

-Inmates-

RECORD WORLD-TSS

FIRST OFFENCE-

-A&M

Asylum

DAMN THE TORPEDOES—Tom Petty & the Heartbreakers— MCA/Backstreet

ELO'S GREATEST HITS-Jet

—A&M INNER LIFE—Prelude

Wonder

Polydor GOLD & PLATINUM—Lynyrd

PINK FLOYP THE WALL

THE WALL PINK FLOYD Col

TOP SALES

THE WALL—Pink Floyd—Col GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA NO NUKES—Various Artists-GLORYHOLLASTOOPID-

Parliament—Casablanca THE ROSE—Atlantic (Soundtrack)

HANDLEMAN/NATIONAL ABBA'S GREATEST HITS, VOL. 2-

CHRISTMAS TOGETHER-John Denver & the Muppets—RCA DAMN THE TORPEDOES—Tom Petty & the Heartbreakers— MCA/Backstreet

FREEDOM AT POINT ZERO— Jefferson Starship—Grunt GLORYHOLLASTOOPID—

- Parliament—Casablanca GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA COURNEY THROUGH THE SECRET
- LIFE OF PLANTS-Stevie Wonder—Tamla PARTNERS IN CRIME—Rupert
- RSO CHART BUSTERS-Various
- Artists-RSO WHAT GOES AROUND COMES
- AROUND—Waylon Jennings —RCA

KORVETTES/NATIONAL ANGEL OF THE NIGHT—Angela

-Arista/GRE GLORYHOLLASTOOPID-

Parliament—Casablanca IN THE HEAT OF THE NIGHT— Pat Benatar-Chrysalis JACKRABBIT SLIM-Steve Forbert

---Nemperor LIVE RUST----Neil Young & Crazy

Horse—Reprise NIGHT IN THE RUTS—Aerosmith

STAR TREK—Col (Soundtrack) THE ROSE—Atlantic (Soundtrack) WHERE THERE'S SMOKE—Smokey

Parliament—Casablanca GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA LIVE! COAST TO COAST—Teddy

Pendergrass—Phila, Intl. LIVE RUST—Neil Young & Crazy

Horse—Reprise MAKE YOUR MOVE—Captain &

Full Moon ROD STEWART GREATEST HITS,

VOL. I-WB THE WALL-Pink Floyd-Col WE'RE THE BEST OF FRIENDS-

SOUND UNLIMITED/

CHRISTMAS TOGETHER—John Denver & the Muppels—RCA DEGUELLO—Z.Z. Top—WB FIRST OFFENCE—Inmates— Polyder

Polydor GOLD & PLATINUM-Lynyrd

Skynyrd Band—MCA JOE'S GARAGE, ACTS II & III— Frank Zappa—Zappa

Capitol

Natalie Cole & Peabo Bryson

NATIONAL

Tennille—Casablanca PHOENIX—Dan Fogelberg—Epic/

GLORYHOLLASTOOPID-

YOU KNOW HOW TO LOVE ME-CUTLER'S/NEW HAVEN Phyllis Hyman—Arista PICKWICK/NATIONAL

BRASS CONSTRUCTION 5-UA EAT TO THE BEAT-Blondie-ABBA'S GREATEST HITS, VOL. 2-Chrysalis GLORYHOLLASTOOPID-

- Parliament—Casablanca GREATEST—Bee Gees—RSO LIVE! COAST TO COAST—Teddy Pendergrass—Phila. Intl. LIVING PROOF—Sylvester—
- Fantasy NO NUKES—Various Artists—

THE WALL—Pink Floyd—Col THE WHISPERS—Solar VOLCANO—Jimmy Buffett—MCA

RECORD & TAPE COLLECTOR/BALTIMORE

CHRISTMAS TOGETHER—John Denver & the Muppets—RCA GAP BAND II—Mercury GLORYHOLLASTOOPID—

-Casablanca LIVE! COAST TO COAST -Teddy

- Pendergrass—Phila, Intl. MAKE YOUR MOVE—Coptain & Tennille—Casablanca NO NUKES—Various Artists-
- Asylum RAY, GOODMAN & BROWN
- Polydor SOMETHING MORE—Eddie Kendricks—Arista

WE'RE THE BEST OF FRIENDS-Natalie Cale & Peaba Bryson —Capitol WHISPERS-Solar

WAXIE MAXIE/WASH., D.C. DANCE OF LIFE—Norada Michael

Walden—Atlantic GLORYHOLLASTOOPID— Parliament—-Casablanca GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA JUST A TOUCH OF LOVE—Slave

LIVING PROOF—Sylvester—

RAY, GOODMAN & BROWN-

REGGATTA DE BLANC-Police A & M

SIT DOWN & TALK TO ME-Lou Rawls-Phila. Intl. WE'RE THE BEST OF FRIENDS-

Natalie Cole & Peabo Bryson Capitol WHISPERS-Solar

GARY'S/RICHMOND CORNERSTONE—Styx—A&M DOWN ON THE FARM—Little

Feat-WB Jefferson Starship—Grunt GREATEST—Bee Gees—RSO IN THROUGH THE OUT DOOR—

Led Zeppelin—Swan Song KENNY—Kenny Rogers—UA MASTERJAM—Rufus & Chaka -MCA

NIGHT IN THE RUTS-Aerosmith PART OF THE GAME-Pablo

-A&M THE LONG RUN—Eagles—Asylum

RADIO 437/PHILADELPHIA BONNIE POINTER-Motown CHRISTMAS TOGETHER-John

Denver & the Muppets-RCA DCN'T THROW STONES-Sports -Arista GAP BAND II-Mercury JUST A TOUCH OF LOVE-Slave

PASSION DANCE-McCoy Tyne

-Milestone

PRESSURE—MCA THE ROSE—Atlantic (Soundtrack) TROUBLEMAKER—Ian McLagan ----Mercury WHISPERS----Solar

WEBB/PHILADELPHIA AND 125TH STREET, NYC-Donald

Byrd—Elektra BONNIE POINTER—Matown DON ARMANDO'S SECOND AVENUE RHUMBA BAND—ZE

FOXY JUST A TOUCH OF LOVE-Slave

MAGIC LADY-Sergio Mendes

& Brasil 88—Elektra RAY, GOODMAN & BROWN—

SIT DOWN & TALK TO ME-LOU Rawls—Phila, Intl. TERI DESARIO-Casablanca

WHISPERS-Solar **RECORD REVOLUTION/**

PA.-DEL GLORYHOLLASTOOPID-

Parliament—Casablanca GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA KEEP THE FIRE—Kenny Loggins

LOOKING FOR LOVE—Fat Larry's Band—Fantasy/WMOT PASSION DANCE—McCoy Tyner

-MCA NATL. RECORD MART/

MIDWEST DAMN THE TORPEDOES-Tom

Petty & the Heartbreakers-MCA/Backstreet DIFFERENT KIND OF CRAZY-

Head East-A&M FIRST OFFENCE-Inmates-

JACKRABBIT SLIM—Steve Forbert

Frank Zappa—Zappa LIVE RUST—Neil Young & Crazy Horse—Reprise NO NUKES—Various Artists— Asylum THE ROSE—Atlantic (Soundtrack)

JOE'S GARAGE, ACTS II & III-

A survey of NEW product sales listed alphabetically in the nation's leading retail outlets

EVE-Alan Parsons Project-

Parliament—Casablanca GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA LES PLUS GRANDS SUCCESS DE

CHIC-Atlantic LIVEI COAST TO COAST-Teddy

THE WALL—Pink Floyd—Col WE DON'T TALK ANYMORE—Cliff Richard—EMI America INDEPENDENT RECORDS/

COLORADO

Pendergrass—Phila. Intl. NO NUKES—Various Artists—

Asylum TERI DESARIO—Casablanca

BONNIE POINTER-Motown

BRASS CONSTRUCTION S-UA

DANCE OF LIFE—Narada Michael

Atlantic GLORYHOLLASTOOPID-

Parliament—Casablanca GOL & PLATINUM—Lynyrd Skynyrd Band—MCA HIROSHIMA—Arista I WANT YOU—Wilson Pickett—

PAAHLINO DE COSTA-Pablo

PRODUCT—Brand X—Passport THE WALL—Pink Floyd—Cal

CIRCLES/ARIZONA BONNIE POINTER-Motown

DAN ROGERS-Intl. Artists

Santana—Tomato LIVE FROM TOKYO—Flying

Burrito Brothers—Regency NEXT IN LINE—Controllers—

1941—Arista {Soundtrack} NO STRANGER TO LOVE—Roy

PERFECT RELEASE Annette

Peacack—Tomato SOMETHING MORE—Eddie

ABBA'S GREATEST HITS, VOL. 2-

Denver & the Muppets-RCA DEGUELLO-Z.Z. Top-WB DOWN ON THE FARM-Little Feat

Atlantic CHRISTMAS TOGETHER—John

ELO'S GREATEST HITS-Jet FREEDOM AT POINT ZERO-

Jefferson Starship—Grunt GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA MASTERIAM—Rufus & Chaka

THE ROSE—Atlantic (Soundtrack)

WEST & NORTHWEST

EUCALYPTUS RECORDS/

CHRISTMAS TOGETHER—John Denver & the Muppets—RCA GLORYHOLLASTOOPID—

Skynyrd 8ond—MCA LIVE! COAST TO COAST—Teddy

PART OF THE GAME-Pablo Cruise

Parliament—Casablanca GOLD & PLATINUM—Lynyrd Skynyrd 8ond—MCA

Pendergrass—Phila. Inti. MARATHON—Santana—Col NO NUKES—Various Artists-

THE WALL—Pink Floyd—Col WE'RE THE BEST OF FRIENDS-Natalie Cole & Peabo Bry

siONE Skynyrd CKRAP

eve Forbert

ogers —UA

RUTS-Aerosmith

-Various Artists-

ATTA DE BLANC-Police

ESTLESS NIGHTS-Karla Bonoff

THE ROSE—Atlantic (Soundtrack)

THE WALL-Pink Floyd-Col

Full Moon

Capito EVERYBODY'S RE

CORNERSTONE-

GOLD & PLAT

JACKRAP

LOS ANGELES

Kendricks—Arista WHISPERS—Solar LICORICE PIZZA/

-WR

IT'S ALL ABOUT LOVE-Jorges

EMI America

Arista GLORYHOLLASTOOPID—

THE WALL—Pink Floyd—Col TROUBLEMAKER—Ian McLagan

CLEVELAND FOREVER—Rex Smith—Col I STILL HAVE DREAMS—Richie

Furay—Asylum MISS THE MISSISSIPPI—Crystal

Gayle—Col NEW YORK-LONDON-PARIS-

MUNICH—M—Sire NIGHT IN THE RUTS—Aerosmith

NO NUKES-Various Artists-Asylum REGGATTA DE BLANC---Police----

SABOTAGE—John Cale—Spy

STAR TREK -Col (Soundtrack) YOU'RE ONLY LONELY—J.D. Souther—Asylum RECORD REVOLUTION/

CLEVELAND DRUMS & WIRES-XTC-Vi FREEDOM AT POINT ZERO--Virgin

Jefferson Starship—Grunt GIANTS—MCA LIVE RUST—Neil Young & Crazy

Horse—Reprise NIGHT IN THE RUTS—Aerosmith

NO NUKES—Various Artists—

Asylum PRESSURE—MCA SOMETHING MORE—Eddie

Kendricks—Arista THE ROSE—Atlantic (Soundtrack) THE WALL—Pink Floyd—Col ROSE RECORDS/CHICAGO

ABBA'S GREATEST HITS, VOL. 2-CHRISTMAS TOGETHER—John Denver & the Muppets—RCA GLORYHOLLASTOOPID—

Parliament—Casablanca JACKRABBIT SLIM—Steve Forbert

LIVE! COAST TO COAST—Teddy Pendergrass—Phila. 1ntl. MAKE YOUR MOVE—Captain & -Casablance

PARTNERS IN CRIME-Rupert Holmes—Infinity THE ROSE—Atlantic (Soundtrack)

THE WALL—Pink Floyd—Col WE'RE THE BEST OF FRIENDS Natalie Cole & Peabo Bryson

-Capitol 1812 OVERTURE/

MILWAUKEE FIRST OFFENCE-Inmates-

Polydor INJOY—Bar-Kays—Mercury LIVING PROOF—Sylvester—

NO NUKES—Various Artists—

- NO STRANGER TO LOVE-Roy
- Ayers—Polydor PARTNERS IN CRIME—Rupert

Holmes—Infinity PRESSURE—MCA REGGATTA DE BLANC-Police

WE'RE THE BEST OF FRIENDS-Natalie Cole & Peabo Bryson

MINNEAPOLIS

—A&M STAR TREK—Col

Capitol

GREAT AMERICAN/

ELO'S GREATEST HITS-Jet

FOREVER—Rex Smith—Col IN THE HEAT OF THE NIGHT—Pat

Benotar—Chrysalis JACKRABBIT SLIM—Steve Forbert

—Nemperor LIVE RUST—Neil Young & Crazy Horse—Reprise MAKE YOUR MOVE—Captain &

Holmes—Infinity FHOENIX—Dan Fogelberg—Epic/

Tennille—Casablanca PARTNERS IN CRIME—Rupert

Full Moon THE ROSE—Atlantic (Soundtry

THE WALL-Pink Flovd-C

SPEC'S MUSIC/FLOP

DOWN ON THE FARM

-WB

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(CBS)

108 (TK)

191 SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl. JZ 36304

192 THE B-52'S/Warner Bros. BSK 3355 193 RAIN FIRE DAVID OLIVER/Mercury SRM 1 3784

194 SABOTAGE/LIVE JOHN CALE/Spy/

DeSARIO/Casablanca NBLP 7178

HORSLIPS/Mercury SRM 1 3809

IRS SP 004 (A&M) 195 STARGAZER PETER BROWN/Drive

196 MOONLIGHT MADNESS TERI

197 RSO CHART BUSTERS VARIOUS ARTISTS/RSO RS 1 3066

198 ROCKIN' INTO THE NIGHT 38 Special/A&M SP 4782

199 SHORT STORIES/TALL TALES

AIN'T IT SO RAY CHARLES/ Atlantic SD 19251

- DECEMBER 29, 1979 151 SOMETIMES YOU WIN DR. HOOK/ Capital SW 12018 152 A CURIOUS FEELING TONY BANKS/
- Charisma CA 1 2207 (Polydor) 153 THE GRAND ILLUSION STYX/A&M
- SP 4637 154 TEAR ME APART TANYA TUCKER/ MCA 5106
- 155 BROWNE SUGAR TOM BROWNE/ Arista/GRP GRP 5003 156 RUMOURS FLEETWOOD MAC/
- Warner Bros. BSK 3010 157 SECRET OMEN CAMEO/Chocolate
- City CCLP 2008 (Casablanca) 158 LED ZEPPELIN IV/Atlantic SD 19129 159 THE DANCE OF LIFE NARADA
- MICHAEL WALDEN/Atlantic SD 19259
- 160 O SOLE MIO LUCIANO PAVAROTTI/
- London OS 26560 London OS 26560 161 MAGIC LADY SERGIO MENDES BRASIL '88/Elektra 6E 214 162 LIVE AND UNCENSORED MILLIE JACKSON/Spring SP 2 6725
- (Polydor) CLASSICS KENNY ROGERS & DOTTIE
- WEST/United Artists UA LA 946 H 164 GIANTS/MCA 3188 165 PASSION DANCE McCOY TYNER/
- Milestone M 9091 (Fantasy)
- 166 TROUBLEMAKER IAN McLAGEN/ Mercury SRM 1 3786 167 IN THE SKIES PETER GREEN/Sail
- 0110 (Rounder) 168 FOREVER REX SMITH/Columbia JC
- 36275 169 BEST OF THE STATLER BROTHERS/
- Mercury SRM 1 1037 170 BEST OF THE DOOBIES DOOBIE BROTHERS/Warner Bros. BSK
- 3112 NEW YORK, LONDON, PARIS, 171
- MUNICH M/Sire SRK 6084 (WB) 172 HOW CRUEL JOAN ARMATRADING/ A&M SP 3302
- 173 DRUMS AND WIRES XTC/Virgin VA
- 13134 (Atl) DON ARMANDO'S 2ND AVENUE RHUMBA BAND/ZE/Buddah ZEA 33005 (Arista)

RSO RS 2 3901 175 HERE AT LAST

(The 151-200 chart indicates movement on new lps or older lps whose sales have shown renewed activity)

Album Cross Reference

200

ABBA		KENNY LOGGINS	
AC/DC		LITTLE RIVER BAND	
AEROSMITH HERB ALPERT		LYNYRD SKYNYRD	
HERB ALPERT		BARRY MANILOW	
APRIL WINE		DAT AFTUENY	12, 1
ARS	135	PAT METHENY STEVE MARTIN	
OY AYERS	118	STEVE MARTIN	
BAR-KAYS BEE GEES	39	MOLLY HATCHET	
BEE GEES	3. 73	ANNE MURRAY	
AT BENATAR BLACKFOOT	51	MUSE	
BLACKFOOT	107	WILLIE NELSON	77.1
BLONDIE	43	O'JAYS	
ANGELA BOFILL	40	O JATS	
OOMTOWN RATS	126	ORIGINAL SOUNDTRACK: GREASE	
ADIA BONOES	100		
ARLA BONOFF RASS CONSTRUCTION	111	MUPPET MOVIE	
		ROSE	
		SATURDAY NIGHT FEVER	. 1
ANAL BUFFETT ONALD BYRD APTAIN & TENNILLE		OUTLAWS	1
APTAIN & TENNILLE		PABLO CRUISE	
EAN CARN	129	PARLIAMENT	
ARPENTERS	108	ALAN PARSONS	1
ARPENTERS ARS	. 34, 65	TEDDY PENDERGRASS	
HEAP TRICK	. 33, 76		
HEAP TRICK HIC	117	TOM PETTY	
ATALIE COLE & PEABO BRYSON		PINK FLOYD	
OMMODORES	7	PLEASURE	
RUSADERS		BONNIE POINTER	
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AN FOGELBERG	18	PATRICE PUSHEN	
OPEIGNER	17	PATRICE RUSHEN BRENDA RUSSELL	1
OREIGNER AP BAND	104	SANTANA	
AP DAIND	104	TOM SCOTT	
ARRT GAILIN	130	SHALAMAR	
ARRY GATLIN UNKADELIC RYSTAL GAYLE ALL & OATES		SLAVE	
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ALL & OATES	77	J.D. SOUTHER STATLER BROS. ROD STEWART	
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AAC HAYES EADBOYS	150	ROD STEWART	÷ .
		BARBRA STREISAND	1, 1
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IMATES	84	DONNA SUMMER	
DE LACKSON	69	SUPERTRAMP	
ICHAEL JACKSON	9	SYLVESTER	
ICHAEL JACKSON ILLIE JACKSON & ISAAC HAYES	98	TOTO	
DB JAMES & EARL KLUGH	50	DAVE VALENTIN	1.
CK JAMES	88	VAN HALEN	1
EFERSON STARSHIP	20	VILLAGE PEOPLE	
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DURNEY		BOB WELCH	
	145	WHISPERS	Ę
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NACK	27	ROBIN WILLIAMS STEVIE WONDER	13
OOL & THE GANG		STEVIE WONDER	1
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176	SOMETHING MORE EDDIE	
177	KENDRICKS/Arista AB 4250	
(//	STAR TREK-THE MOTION PICTURE	
	Columbia JS 36334	
179	THE OAK RIDGE BOYS HAVE	
170	ARRIVED/MCA AY 1135	L
179	I WANT YOU WILSON PICKETT/	
	EMI-America SW 17019	
180	DANCIN' AND LOVIN' SPINNERS/	
	Atlantic SD 19256	
181	STEAL THE NIGHT CINDY BULLENS/	DECEMBER 29, 1979
	Casablanca NBLP 7185	
182	I FEEL GOOD, I FEEL FINE BOBBY	DEC. DEC.
	BLAND/MCA 3157	29 22
183	PARTY BOYS FOXY/Dash	101 102 COME INTO
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184	EXTENSIONS MANHATTAN	
100	TRANSFER/Atlantic SD 19258 BEE GEES GOLD/RSO RS 1 3006	SW 17018
		103 113 LIVE FROM I
180	CARRY ON FLORA PURIM/Warner	
107	Bros. BSK 3344 MOTHER'S FINEST LIVE/Epic JE	104 117 GAP BAND
10/	35976	105 106 DIONNE DIO
188	BAT OUT OF HELL MEATLOAF/Epic/	
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189	STRATEGY ARCHIE BELL & THE	107 101 STRIKES BLA
	DRELLS/Phila. Intl. JZ 36096 (CBS)	
190	HOT TRACKS JOHN HAMMOND &	108 121 CARPENTER'S
	THE NIGHTHAWKS/Vanguard	109 99 RESTLESS NIC
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Record World

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101		COME INTO OUR WORLD EMOTIONS/ARC/Columbia JC 36149
102		
		SW 17018
103	113	LIVE FROM NEW YORK GILDA RADNER/Warner Bros. HS 3320
104	117	
105	106	
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119	104	
120	105	YOU'RE ONLY LONELY J. D. SOUTHER/Columbia JC 36093
121	103	CLASSIC CRYSTAL CRYSTAL GAYLE/United Artists LOO 982
122	124	STARDUST WILLIE NELSON/Columbia KC 35305
123	135	CHRISTMAS CARD STATLER BROTHERS/Mercury SRM 1 5012
124	81	SLOW TRAIN COMING BOB DYLAN/Columbia FC 36120
125	110	I AM EARTH, WIND & FIRE/ARC/Columbia FC 35730
126	119	THE FINE ART OF SURFACING BOOMTOWN RATS/Columbia
		JC 36248
127		THE WHISPERS/Solar BXL1 3521 (RCA)
128	120	BRENDA RUSSELL/Horizon SP 739 (A&M)
129	130	WHEN I FIND YOU LOVE JEAN CARN/Phila. Intl. JZ 36196
		(CBS)
130	131	STRAIGHT AHEAD LARRY GATLIN/Columbia JC 36250
131	114	REALITY WHAT A CONCEPT ROBIN WILLIAMS/
1 2 2	1.24	Casablanca NBLP 7162
132 133	136 115	BEST OF EDDIE RABBITT/Elektra 6E 235
133	127	ROUGH RIDERS LAKESIDE/Solar BXL1 3490 (RCA) VOLCANO JIMMY BUFFETT/MCA 5102
135	109	
133	109	ARE YOU READY! ATLANTA RHYTHM SECTION/Polydor/BGO PD 2 6236
136	112	EVE ALAN PARSONS PROJECT/Arista AL 9504
137	138	STORMWATCH JETHRO TULL/Chrysalis CHR 1238
138	141	THEIR GREATEST HITS 1971-1975 EAGLES/Asylum 7E 1052
139		RAY, GOODMAN & BROWN/Polydor PD 1 6240
140	146	DO YOU WANNA GO PARTY KC & THE SUNSHINE BAND/
		TK 611
141	143	AND 125TH STREET, NYC DONALD BYRD/Elektra 6E 247
142	142	A NIGHT AT STUDIO 54 VARIOUS ARTISTS/Casablanca NBL
		2 7161
143	147	SATURDAY NIGHT FEVER BEE GEES AND VARIOUS ART
144	140	IN CONCERT EMERSON, LAKE & PALMER/Atlantic
145	145	EVERYTHING YOU'VE HEARD IS TRUE TOM J
		Warner Bros. BSK 3304
146	148	BARBRA STREISAND'S GREATEST HITS, VY
		35679
147	150	THE HAWK DAVE VALENTIN/Arist
148	139	8:30 WEATHER REPORT/ARC/Co
149	_	PRESSURE/MCA 3195
150	149	HEADBOYS/RSO RS 1 30

RECORD WORLD JANUARY 12, 1980

Fine Wine



Canadian rock 'n' roll band April Wine has been touring as special guest first with Styx and now with Foreigner to support AW's second Capitol LP, "Harder . . . Faster." One of the band's recent dates with Styx took place at the Forum near Los Angeles, and top Capitol execs congratulated the band on its U.S. success backstage after the show. Pictured in the front row are (from left): Dennis White, vice president, marketing; AW members Steve Lang and Brian Greenway; Bruce Ravid, manager, talent acquisition; Rupert Perry, vice president, A&R; and Terry Flood, the group's manager. Pictured in the back row are AW members Gary Moffet and Myles Goodwyn; Dan Davis, vice president, creative services; and AW member Jerry Mercer.

The Coast (Continued from page 14)

Hall (renamed Club Alibi for the occasion) in fabulous Hollywood, California. Highlights? Too many to mention 'em all, pal, but we particularly liked "Merlis: a tribute to Bobby Goldsboro" (Bobby himself would have shed a tear when a certain bewigged, turquoise-suited geek we all know and love performed a simply heartrending version of the classic "Honey"); a psychedelic freak-out courtesy of the Kandy-Striped Myndzz (as host Gene "Chuck Steak" Sculatti said, "I don't know what these guys are on, but they're out there"); a "Like Wow" performance by wild man Tony Conn, who showed an impressive ability to lie on his back and kick his legs madly into the air, a peculiar talent indeed; an a cappella recital (so bad it was good, and we ought to know) by Vito and the Mooks; and on and on. There was even the real thing, as Roy "Good Rockin' Tonight" Brown simply tore the place apart with some smokin' rhythm and blues. We still don't know quite what to make of "the Lebanese Disease" (billed as "two swinging honeys from the zedzaz capital of the universe"), but we know a good time when we had one, and kudos are due to everyone involved for making this one hot show.

I LEFT MY DIGITAL ENCODER IN SAN FRANCISCO—The Bay Area reportedly got its first 32-track digital recording session in mid-December at the newly-renovated Different Fur Studio headed by **Pat Gleeson.**

The dates, featuring **Huey Lewis** and the **American Express**, were the first held in the facility's new Super Fur studio, designed by **John Storyk**, and saw the act tracking on both digital and analog systems simultaneously. The digital format used was 3M's provided by **Carson Taylor** of Audio Video Rents, while the analog equipment is a fully-automated 48-track system.

ROLL OVER AND POGO—Flipper's, the roller disco club opened by **Denny Cordell** here last year, has made its rock 'n' roll roots more prominent via the institution of a weekly new wave night. The series kicked off last Wednesday (2) with sets by **Jack Lee** and his new band, the **Kingbees**, but Cordell got several earlier read-outs of skaters' rock proclivities through his rock 'n' roll Thursday shows.

AND SO ON-When a press release with the heading "Mutants Up For Grammy" showed up here last week, we wondered if maybe Quasimodo had gone disco, but it turns out that this is genuine: San Francisco's new wavers by that name have apparently been put forward as a possible Grammy nominee for their single "Insect Lounge," available on 415 Records. They may not make it to the finals, but we wish them luck all the same . . . Look for the Boomtown Rats to be on "American Bandstand" on January 19 . . . Local rockers the Whizz Kids announced that they're thinking of holding a benefit for Sheik Al-Fassi, the crazy man whose multi-million dollar Sunset Blvd. mansion burned to the ground last week . . . Why did tennis star Vitas Gerulaitis play so hard during the recent Davis Cup matches in San Francisco, even though the U.S. had already wrapped up the cup? "Mainly because there's a concert tonight," he said, referring to Fleetwood Mac's gig at the Cow Palace. "I didn't want to be out there six hours, breaking my back for nothing" . . . Congrats to Gus Skinas, vice president and chief maintenance engineer at New York's Secret Sound Studio, and his wife Connie on the December 8 birth of their son, Thomas John.

New York, N.Y.

games either-and in one practice game missed a turn at bat because he didn't know who was in the lineup! Get a new picture taken, Leon!

(Continued from page 13)

The most consistent rookie was clearly RCA's **Mike Shalett.** In the season before his arrival, *RW* was 6-14; with him in the lineup, the team posted an 18-6 record and acquitted itself admirably—all things considered—in the Commercial League. In league action (no statistics are kept for non-league games), Shalett came to bat 12 times, had nine hits and drove in an astonishing nine runs—certainly the most productive season ever for a Flashmaker. Thus, Shalett follows in the footsteps of previous Rookies of the Year **Stan Mieses** and **Ed Levine** and gets nothing but ink. For runnerup Munk there is, as **Albie Hecht** will attest, a Reggie bar. Now will you stop pestering me, Shalett?

FASHION EXPERT OF THE YEAR: John Kostick of Golden Lion Entertainment, a veteran Flashmaker who last year suggested the team forsake its feared black and silver jerseys for green and yellow Shirt-Jacs. This year Kostick will be playing deep centerfield—so deep, in fact, that he will be a mere dot on the horizon.

HALL OF FAME: For the first time in history, two people have been voted into the Flashmakers Hall of Fame. The first is none other than *RW* senior VP and managing editor **Mike Sigman**, who, like last year's inductee **Ira Mayer**, made one fleeting appearance in the lineup during the early days of the franchise. Probably because the team was playing against some of his friends, Sigman was persuaded to come out as a spectator. But when an *RW* player failed to show up (a frequent occurrence in those halcyon days) he was badgered—for the first and last time—into catching. For two innings he donned the tools of ignorance and did his duty without complaint. When the tardy player finally arrived, Sigman made a royal exit, muttering to no one in particular, "I hate softball." He has not been seen on a diamond since.

The second inductee is the first opponent to be elected to the Hall of Fame, and you gotta believe he is special. In one of the team's golden moments-in fact, only a week after Sigman made his ill-fated appearance in the lineup — then-famed producer, now Millennium Records president Jimmy lenner came to bat for the opposition. His first time up, lenner, swinging from the portside, drove the ball to right field. The late Howard Newman ran in, stopped suddenly, gasped "Uh-oh" and promptly retreated. And kept on retreating. By the time the ball reached the infield, lenner could have circled the bases three times easy. On his next trip to the plate, lenner stared incredulously as RW employed the famed Lou Boudreau shift against him, moving the centerfielder to deep right, moving the left fielder over to center, and moving the shortstop behind second base-daring him to take one and hit to left! He couldn't do it! A blast to right was nothing but a long sky-out. Again and again he skied out to deep right, and RW went on to a rousing victory. After having had three years to think it over, lenner, in 1979, gave up the ghost. Near the end of the season, the Coach received two boxes in the mail, one long and thin, the other short and squat. Inside the former was two cracked bats-presumably the same two cracked bats for which Carl Skiba was traded to the Elm Street Owls; inside the latter was a pair of battered soccer shoes, several musty pairs of sweat socks and half a dozen baseballs with laces askew-a symbolic white flag if ever there was one. For showing uncommon good sense and retiring at his peak, when we could remember him as he was, lenner becomes a member in good standing in the Hall of Fame.

MOST DEPRESSING EVENT OF THE DECADE was the slow but steady transformation of **Tom Keenan** of Everybody's Records in Portland, Oregon (and neighboring cities) from genial good guy of the record biz—a backslapper in the truest sense of the word—into the **Ayatollah Khomeini** of retailers. This was probably to be expected, since Keenan must work in tandem with the odoriferous **Michael Reff**, poison pen artist supreme and the **Richard Speck** of retailers.

STAND-IN RECEPTIONIST OF THE YEAR: This was the toughest of all, since *RW* is known for its colorful, zany substitute receptionists. But the narrow victor this year is **Lillian Schneiderman**, who was heard to tell ace receptionist **Dee Grasso**: "I can see two girls together. But two guys? I mean, whatta they got to offer?" Coming in a close second was last year's winner, **Bobbi Howe**, who made her bid by asking of a caller: "Oh . . . oh . . . oh gosh! Could you just call back later so I don't have to make out a message slip?" Truth is stranger than fiction.

Finally, an award as RECEPTIONIST OF THE YEAR goes to our own harried Dee Grasso, whose day can be summed up in her own words: "Noooooo!! Puleeeaase don't slobber on me!! Dooooon't!! YOU'RE DEESGUSTING!! LET GO OF ME!! I'm talking to you and you're not hearing a word I say!! YOU ANIMAL!!" And so on and so forth.



Black Music Report

By KEN SMIKLE and LAURA PALMER

EAST COAST: The Black Music Association is inviting its members to come up with a new design for a logo to be used for the 1980 Black Music Month Celebration. The deadline for submitting entries is Friday, January 18, 1980. The winner will be notified by February 1. The chosen entry will be used with all promotion, advertising and publicity materials in connection with the June celebration. Entries should be mailed to BMA at 1500 Locust St., Suite 1905, Philadelphia, PA 19102.

The Crusaders kicked off the new year with a five-city tour of Japan that began Jan. 5 in Tokyo. The group's "Street Life" album is approaching platinum, while its saxophonist, Wilton Felder, is wrapping up his second solo album, "Inherit The Wind."

Congratulations to Reggie Lucas and his wife, Kay, on the birth of their first baby girl, Lisa, who made her way into the world on New Year's Day.

Patti Labelle is in New Orleans where she and producer Allan Toussaint are working on a new LP for release in early spring.

Congratulations to Ashford and Simpson for getting gold certification for "Stay Free," their third gold LP on Warner Bros.

Sharyn Brown-Powell, who did a superb job as manager of R&B for A&M Records, can now be reached at (213) 299-5506.

Be sure to catch Highlife, "a universal folk experience," when they come to Seventh Avenue South in Greenwich Village this Tuesday and Wednesday, Jan. 8 and 9. Daryll Dobson, Rael Wesely Grant, Delmar Brown and Kenwood Dennard create some exciting blends of various forms of black music that will grab you.

The National Association of Broadcasters has announced that its minority investment fund will be in full operation this year. Total pledges and contributions to the fund have reached \$10 million toward the \$15 million goal. The fund will be used to help minorities who have purchased broadcast properties with financial assistance for on-going operation. the fund will also provide management assistance and legal advice.

WEST COAST: For the record, let make this perfectly clear . . . this is a new decade, and with it brings new trends, trails and tribulations.. but most of all, this reporter, casually referred to as 'LP', wishes all of you a very prosperous and healthy new year. Now for the news... After turning in his sable brushes, acrylic paints and streched canvas, Lenny White's artistry has tapped new dimensions, as evidenced by his unique drumming technique. With his third LP for E/A records, "Best Of Friends," White translates his talents with a "pro-pop progressive" sound, backed by his new band Twennynine. "The drums are really a chameleon-like instrument," Lenny says, "and I love to be able to play authentic rock, jazz, funk, R&B-you name it. With my own band, I'm blending all those elements into one flowing style." Currently hitting hard with his new single, "Peanut Butter," White should team up with "Masterjammers" Rufus and Chaka for a peanut butter and jam tour.

As budgets increased and talents expanded, California-bred Patrice Rushen has found her notch on the pop charts, or "Haven't You Heard?" Recently the petite songstress, composer and pianist visited the RW offices to discuss the new direction in her music. Rushen realizes that all the session work she's put in over the last five years has paid off, leaving her with a first-hand knowledge of the business. She said, "My main concern when I started dealing with the big (Continued on page 32)

Black Oriented Album Chart

- DECEMBER 29, 1979 1. OFF THE WALL MICHAEL JACKSON/Epic FE 35745
- 2. MASTERJAM RUFUS & CHAKA/MCA 5103
- PRINCE Warner Bros. BSK 3366 3.

- 4. MIDNIGHT MAGIC COMMODORES/Motown M8 926M1 5. JOURNEY THROUGH THE SECRET
- OF PLANTS STEVIE WONDER/Tamla T13 371C2 (Motown) 6. INJOY
- BAR-KAYS/Mercury SRM 1 3781 YOU KNOW HOW TO LOVE ME 7. PHYLLIS HYMAN/Arista AL 9509
- WHERE THERE'S SMOKE SMOKEY ROBINSON/Tamla T7 366R1
- (Morown) LADIES' NIGHT KOOL & THE GANG/De-Lite DSR 9513 (Mercury)
- (Mercury) 10. IDENTIFY YOURSELF
- Intl. FZ 36027 (CBS) 11. ON THE RADIO-GREATEST HITS
- VOLUMES I & II DONNA SUMMER/Casablanca NBLP 2
- 12. LIVE! COAST TO COAST TEDDY PENDERGRASS/Phila. Intl. KZ2 36294 (CBS)
- GLORYHOLLASTOOPID 13.
 - ARLIAMENT/Casablanca NBLP 7195
- 14. ANGEL OF THE NIGHT ANGELA BOFILL/Arista/GRP GRP 5501 15. BEST OF FRIENDS
- TWENNYNINE FEATURING LENNY WHITE/Elektra 6E 223 PIZZAZZ ARICE RUSHEN/Elektra 6E 243
- A TOUCH Cotillion SD 5217 (At

WE BEST OF FRIENDS /PEABO BRYSON/Capitol

- G8 990M1 (Motown) 20. DON 1 6224
- ISAAC
- 21. BIG FUN 22. THE MUSIC BAN
- WAR/MCA 3193 23. THE GAP BAND II
- Mercury SRM 1 3804 24. FUTURE NOW

PICKS OF THE WEEK GENETIC WALK

AHMAD JAMAL-20th Century-Fox T-600



A sensitive planist who always gives his best, Jamal's newest release has him working with a

variety of material, musicians, arrangers and producers. The LP is a refreshing blend of genuine talent, creative insight and contemporary styles. All stations should give this one a serious shot for its sheer appealing beauty.

RECORD WORLD JANUARY 12, 1980

DAVID SIMMONS—Fantasy WMOT F-9588

Simmons is a commanding vocalist ':ose talents are made the most of here. The

James and Barbara) provides the perfect musical support for a package that contains winning ballads, moderate and uptempo tunes. There are loads of potential hit singles here. Keep an ear tuned to "Children" and the title track.

PRIME TIME GREY & HANKS-RCA AFL1-3477



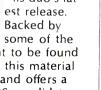
finest studio talent to be found in Philly and L.A., this material is well produced and offers a few potential BOS candidates. Watch for future action with "Single Girls" and "I'm Calling On You."

-Warner Bros WHR 3397



This debut is produced by . Turner and that tireless talent, Norman Whitfield. The tunes are

mostly uptempo and have a slight Southern flavor backed by some very slick production work. The standout is the LP's only ballad, "Sunshine." Also showing potential single power is "God Bless (The Lady On The Radio)."



- RISE HERB ALPERT/A&M SP 4790
 BRASS CONSTRUCTION 5 United Artists LT 977
 ROYAL RAPPIN'S MILLIE JACKSON & ISAAC HAYES/ Polydor/Spring PD 1 6229
 WHEN I FIND YOU LOVE JEAN CARN/Phila. Intl. JZ 36196 (CBS)
 ROUGH RIDERS LIAKESIDE/Solar BX11 3490 (RCA)
- 29. ROUGH RIDERS LAKESIDE/Solar BXL1 3490 (RCA) 30. MASTER OF THE GAME GEORGE DUKE/Epic JE 36263

UNCLE JAM WANTS YOU FUNKADELIC/Warner Bros. BSK 3371 SWITCH II 31

- 32 Gordy G7 988R1 (Motown) 33. STAY FREE
- ASHFORD & SIMPSON/Warner Bros. HS 3357

34. NO STRANGER TO LOVE ROY AYERS/Polydor PD 1 6246

35. DIONNE DIONNE WARWICK/Arista AB 4230 COME INTO OUR WORLD 36

THE EMOTIONS/ARC/Columbia JC 36149 37. BRENDA RUSSELL

Horizon SP 739 (A&M) 38. DEVOTION LTD/A&M SP 4771 39. DO YOU WANNA GO PARTY

KC & THE SUNSHINE BAND/TK 6 11 40. LIVING PROOF SYLVESTER/Fantasy F 79010

THE WHISPERS 41. Solar BXL1 3521 (RCA

42. CHIC'S GREATEST HITS Atlantic SD 16011 LIVE & UNCENSORED

43. MILLIE JACKSON/Spring SP 1298 (Polydor)

SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl. JZ 36304 (CBS) BONNIE POINTER Motown M7 929R1 45

46. RAY, GOODMAN & BROWN Polydor PD 1 6240

ONE WAY FEATURING AL HUDSON 47

I WANT YOU WILSON PICKETT/EMI-America SW 17019 48.

HIROSHIMA 49 Arista AB 4252

THE DANCE OF LIFE 50

NARADA MICHAEL WALDEN/Atlantic SD 19259

THE WORLD BELONGS TO ME

Ingram family

(Butch, Timmy, William John,

WWW AMARKINRAMARISHISTON COM

urey & slonks

original tunes are featured on ⁺his duo's lat-

Nine uptempo

Fantasv F 9578

ONLY LOVE SPYDER TURNER- Drienied Singl

DECEMBER 29, 1979

DEC. 29	DEC. 22		
1	1	I WANNA BE YOUR LOVER	
		PRINCE	
		Warner Bros. 49059	
		(2nd Week)	14
2	2	ROCK WITH YOU/WORKING DAY AND NIGHT	
2	3	MICHAEL JACKSON/Epic 9 50797 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA KHAN/	, 10
5	-	MCA 41131	12
4	4	MOVE YOUR BOOGIE BODY BAR-KAYS/Mercury 76015	1
5	5	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill 542	12
6	9	PEANUT BUTTER TWENNYNINE FEATURING LENNY WHITE/	
_		Elektra 46552	1
7	6	LADIES' NIGHT KOOL & THE GANG/De-Lite 801 (Mercury)	12
8	8	CRUISIN' SMOKEY ROBINSON/Tamia 54306 (Motown)	1
9	7	SEND ONE YOUR LOVE STEVIE WONDER/Tamla 54303 (Motown)	i
10	11	YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN/Arista	
	14	0463	1
11	14 15	FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS) THE SECOND TIME AROUND SHALAMAR/Solar 11709 (RCA)	
13	18	SPARKLE CAMEO/Chocolate City 3202 (Casablanca)	
14	19	JUST A TOUCH OF LOVE SLAVE/Cotillion 45005 (Atl)	ł
	20	HAVEN'T YOU HEARD PATRICE RUSHEN / Elektra 46551	
15 16	10	STILL COMMODORES/Motown 1474	1
17	12	STRANGER LTD/A&M 2192	1
18	13	GLIDE PLEASURE/Fantasy 874	1
19	16	DON'T LET GO ISAAC HAYES/Polydor 2011	1
20	17	LOVE GUN RICK JAMES/Gordy 7176 (Motown)	1
21	25	GIMME SOME TIME NATALIE COLE & PEABO BRYSON/ Capitol 4804	
22	23	I JUST WANNA WANNA LINDA CLIFFORD/RSO/Curtom 1012	
23	21	I CALL YOUR NAME SWITCH/Gordy 7175 (Motown)	1
24	24	NOBODY KNOWS ASHFORD & SIMPSON/Warner Bros.	
_		49099	
25	32	SPECIAL LADY RAY, GOODMAN & BROWN/ Polydor 2033	
26	22	I JUST CAN'T CONTROL MYSELF NATURE'S DIVINE/MCA/ Infinity 50,027	1
27	26	PLEASE DON'T GO KC & THE SUNSHINE BAND/TK 1035	i
28	30	IT'S MY HOUSE DIANA ROSS/Motown 1471	
29	33	I WANT YOU FOR MYSELF GEORGE DUKE/Epic 9 50792	
30	38	I SHOULDA LOVED YA NARADA MICHAEL WALDEN/ Atlantic 3631	
31	31	WHAT'S THE NAME OF YOUR LOVE THE EMOTIONS/ ARC/Columbia 1 11134	
32	34	I WANT YOU WILSON PICKETT/EMI-America 8027	
33	36	STEPPING GAP BAND/Mercury 76021	
34	27	NO MORE TEARS (ENOUGH IS ENOUGH) BARBRA	
		STREISAND/DONNA SUMMER/ Columbia 1 11125/	_
0.5	~ ~	Casablanca NBD 20199	1
35	28	(not just) KNEE DEEP-PART I FUNKADELIC/ Warner Bros. 49040	1
36	44	WHAT'S YOUR NAME LEON WARE/Fabulous 748 (TK)	'
36	44	PULL MY STRINGS LAKESIDE/Solar 11746 (RCA)	
37			

Record World

39	37	BE WITH ME TYRONE DAVIS/Columbia 1 11128	7
40	43	SO DELICIOUS POCKETS/ARC/Columbia 1 11121	6
41	51	WHAT I WOULDN'T DO (FOR THE LOVE OF YOU)	3
42	45	ANGELA BOFILL/Arista/GRP 2503 SWEETEST PAIN DEXTER WANSEL/Phila. Intl. 9 3724 (CBS)	3 9
43	50	YOU'RE SO GOOD TO ME CURTIS MAYFIELD/RSO/	-
		Curtom 941	3
44	53	I'M CAUGHT UP (IN A ONE NIGHT LOVE AFFAIR)	
		INNER LIFE/Prelude 8004	3
45	61	SHOUT AND SCREAM TEDDY PENDERGRASS/Phila. Intl.	-
		9 3733 (CBS)	2
46	59	HIGH SOCIETY NORMA JEAN/Bearsville 49119 (WB)	3
47	52 62	LET'S DANCE 9TH CREATION/Hilltak 7901 DON'T TAKE IT AWAY WAR/MCA 41158	6 2
49	57	DON'T STOP THE FEELING ROY AYERS/Polydor 2037	4
50	55	I'VE BEEN PUSHED ASIDE McFADDEN & WHITEHEAD/	4
50	55	Phila. Intl. 3725 (CBS)	3
51	56	MY LOVE DON'T COME EASY JEAN CARN/Phila. Intl.	
	-	9 3732 (CBS)	3
52	65	SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl.	
		9 3738 (CBS)	2
53	58	DO YOU WANNA MAKE LOVE MILLIE JACKSON & ISAAC	~
		HAYES/Spring 2036 (Polydor)	3
54	64 4 2	ONLY MAKE BELIEVE BELL & JAMES/A&M 2204 CISSELIN' HOT CHUCK CISSEL/Arista 0471	3 3
55	63		3
56	68	STRAIGHT TO THE HEART LOOSE CHANGE/Casablanca	2
		2219	-
57	60	2219 CAN'T STOP DANCING SYLVESTER/Fantasy 879	3
		CAN'T STOP DANCING SYLVESTER/Fantasy 879	
CHART	MAK	CAN'T STOP DANCING SYLVESTER/Fantasy 879	
		CAN'T STOP DANCING SYLVESTER/Fantasy 879	
CHART	MAK	CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG	3
CHART	MAK	CAN'T STOP DANCING SYLVESTER/Fantasy 879	
CHART	MAK	CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG	3
CHART 58	MAK	CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury)	3
CHAR1 58		CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury) BAD TIMES TAVARES/Capitol 4811 WONDERLAND COMMODORES/Motown 1479 I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)	3 1 1 2
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CHAR1 58 59 60 61 62		CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury) BAD TIMES TAVARES/Capitol 4811 WONDERLAND COMMODORES/Motown 1479 I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH) BONNIE POINTER/Motown 1478 I'M IN LOVE WITH YOU REN WOODS/ARC/ Columbia 1 11146 GOT TO LOVE SOMEBODY SISTER SLEDGE/ Cotillion 45007 (Atl) GET UP VERNON BURCH/Chocolate City 3203	3 1 1 2 1 1 1
CHART 58 60 61 62 63 64		CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury) BAD TIMES TAVARES/Capitol 4811 WONDERLAND COMMODORES/Motown 1479 I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH) BONNIE POINTER/Motown 1478 I'M IN LOVE WITH YOU REN WOODS/ARC/ Columbia 1 11146 GOT TO LOVE SOMEBODY SISTER SLEDGE/ Cotillion 45007 [Att]] GET UP VERNON BURCH/Chocolate City 3203 (Casablanca)	3 1 1 2 1 1 1 1
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CHART 58 59 60 61 62 63 63 64 65		CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury) BAD TIMES TAVARES/Capitol 4811 WONDERLAND COMMODORES/Motown 1479 I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH) BONNIE POINTER/Motown 1478 I'M IN LOVE WITH YOU REN WOODS/ARC/ Columbia 1 11146 GOT TO LOVE SOMEBODY SISTER SLEDGE/ Cotillion 45007 (Attl) GET UP VERNON BURCH/Chocolate City 3203 (Casablanca) MY FEET KEEP DANCING CHIC/Atlantic 3638 PRAYIN' HAROLD MELVIN & THE BLUE NOTES/ Source 41146 (MCA) BRAZOS RIVER BREAKDOWN STIX HOOPER/MCA 41165 L GET EXCLIED DAVID BUFEIN/Warner Bros. 49123	3 1 1 2 1 1 1 2 1 1 2 1 1 2
CHART 58 59 60 61 62 63 63 64 65 66 66 67 68 69		CAN'T STOP DANCING SYLVESTER/Fantasy 879 ER OF THE WEEK TOO HOT KOOL & THE GANG De-Lite 802 (Mercury) BAD TIMES TAVARES/Capitol 4811 WONDERLAND COMMODORES/Motown 1479 I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH) BONNIE POINTER/Motown 1478 I'M IN LOVE WITH YOU REN WOODS/ARC/ Columbia 1 11146 GOT TO LOVE SOMEBODY SISTER SLEDGE/ Cotillion 45007 (Casablanca) MY FEET KEEP DANCING CHIC/Atlantic 3638 PRAYIN' HAROLD MELVIN & THE BLUE NOTES/ Source 41146 (MCA) BRAZOS RIVER BREAKDOWN STIX HOOPER/MCA 41165 I GET EXCITED DAVID RUFFIN/Warner Bros. 49123 L MISO LOVE 1000 (Labor MCEL)	3 1 1 2 1 1 1 2 1 1 2
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Black Music Report

(Continued from page 31)

boys in the industry was my career, not just records. But they all had preconceived notions of what I was able to do, and what I was going to do with my music. The first label that signed me, Fantasy, saw me in a certain light. I was a participant in the Monterey Jazz Festival in 1972, and was with the California High School All-Stars. The theme of the concert was jazz, so of course we all played jazz, and that concept limited me while at Fantasy. When I signed with Elektra/Asylum, they hadn't been involved in black music at all, so I was the first. They had the money, and were willing to experiment, and consequently have provided me with the stepping stone enabling me to perfect my craft, while at the same time developing some business sense.'' According to Patrice, the key to the business is not to lose sight of one's original interest. "Before all the record companies and all of that, you sang, you wrote and you played because you loved it, and couldn't help from doing it. With a strong commitment, versatility, clarity of thought and projection of those thoughts, the door is wide open." Welcome to 1980... The credibility of black radio stations around the country was given a boost by **Herb Alpert**, who touted and thanked them for leading the way for his first #1 record in ten years, "Rise." The co-founder and vice chairman of A&M Records said black stations ignited the excitement that led to its eventual wide acceptance on pop stations. Alpert's comments will be aired on Mike Douglas' show, January 28.



By ROBERT PALMER

Like the original A&M Horizon label, Artists House Records is a class act. The man behind both was John Snyder, a producer whose musical tastes take in a broad gamut of jazz and who believes in the very best production and packaging. The difference is that while Horizon was part of a major record label, Artists House is a struggling independent with a very unusual approach to the business side of making records, an approach very favorable to the artist. It's a brave and intriguing undertaking, and one wondered whether it would last past the company's exceptional first release, which included albums by Ornette Coleman, Paul Desmond, Thad Jones and Mel Lewis, Charlie Haden and Hampton Hawes, and Jim Hall and Red Mitchell. Well, it has. Artists House has released five new records, and again the production, packaging, graphics, and enclosed booklets (with transcriptions of compositions and solos, discographies of the artists, notes, etc.) are first-rate. So is the music.

In fact, "Soapsuds, Soapsuds," a duet album featuring Ornette Coleman on tenor saxophone (and, briefly, trumpet) and Charlie Haden on bass, is one of the great albums in Coleman's outstanding career. It's only the second time he's recorded on tenor, and while on his "Ornette on Tenor" LP he sounded bristling and aggressive, here he's Ornette the melodist, improvising long, song-like lines with a measured, melancholy dignity. Coleman is also featured (back on alto) on "Tales of Captain Black," the debut recording by guitarist James Blood (Ulmer). As the first guitarist to really absorb Coleman's harmolodic system system, Ulmer is a unique player, and his combination of advanced jazz ideas with a funky bottom has been the talk of both jazz and rock circles in New York this year. The album is an exciting debut, with the phenomenal Jaamaladeen Tacuma particularly impressive on electric bass. In sharp contrast to Ulmer's amplified futurism, trumpeter Waymon Reed's "46th and 8th," with Jimmy Forrest on tenor sax and Tommy Flanagan on piano, is straight ahead and in the groove. David Liebman's "Pendulum" captures some of the saxophonist's best blowing on records (with backing from Randy Brecker, Richard Beirach, Frank Tusa, and Al Foster) and was recorded live at the Village Vanguard. "From California With Love" is a reflective solo piano album from Andrew Hill. These exceptional LPs (and the five released earlier) can be ordered by mail or by telephone (Mastercharge and Visa accepted) at \$7.00 each postpaid, from Artists House, 40 West 37th Street, New York, N.Y. 10018; telephone: 212-594-9435

Delmark Records (4243 North Lincoln, Chicago, Illinois 60618) has released a first album by the superb modern blues vocalist, guitarist and songwriter Jimmy Johnson, "Johnson's Whacks." Johnson, brother of soul singer Syl Johnson, was one of the outstanding performers on last year's "Living Chicago Blues" anthologies from the Alligator label. Delmark has also released "Kidney Stew is Fine," an award-winning French abum by Eddie "Cleanhead" Vinson with a remarkable cast that includes T-Bone Walker, Jay McShann, and Hal Singer. It won the Grand Prix of the Hot Club of France and the Grand Prix of the International Jazz Club when it was released in Europe . . . The Italian Black Saint label, distributed in the U.S. by Rounder Records (186 Willow Avenue, Somerville, Massachusetts 02144), has three new releases out. "Peace and Blessings" is the first album in some time by tenor saxophonist Kalaparusha Maurice McIntyre, whose two albums on Delmark were highlights of that label's AACM jazz series. "No Time Left" finds young tenor Chico Freeman fronting an excellent quartet, with the brilliant Jay Hoggard on vibes, Rick Rozie on bass, and the Art Ensemble of Chicago's Famoudou Don Moye on drums. "Troubles" is by soprano saxophonist Steve Lacy and his quintet, a group that's grown into something very special and has been together now for around a decade.

Fantasy's Galaxy label has released Art Pepper's "Straight Life." another amazing album from the gifted alto saxophonist, with a dream section of **Tommy Flanagan**, **Red Mitchell** and **Billy Higgins**, and "Live Under the Sky: Galaxy All-Stars in Tokyo," featuring Red Garland, Hank Jones, Roy Haynes and guest artists Ron Carter, Tony Williams, Richard Davis and Sadao Watanabe . . . Anyone interested in the African roots of Afro-American stringed instrument music should listen to the new Folkways release "Gambian Griot Kora Duets," featuring Alhaji Bai Konte and his son Dembo Konte on the 21-stringed kora harp-lute. It's an album of shimmering, gauzy textures and driving ostinato rhythms . . . Inner City has released a new album by vocalist/ pianist Judy Roberts, "The Judy Roberts Band," and has reserviced its 1977 hit "The Jeff Lorber Fusion."

CBS Names Taylor Div. Affairs VP

(Continued from page 4)

Additionally, Taylor will act as an adviser and consultant to the Columbia and Epic/Portrait/Associated labels in regard to marketing and A&R decisions concerning black and black-oriented artists.

At the same time, Lundvall announced that the black music marketing department has been reorganized so that the executives and their staffs will continue to exercise their responsibilities for CBS Records' artist roster within the Columbia and Epic/Portrait/ Associated Labels' marketing staffs. These staff members formerly reported to LeBaron Taylor.

Win Wilford, vice president, publicity, Marcia Spellman, tour publicist, east coast, and Gene Shelton, general publicist, west coast have joined the E/P/A publicity department, directed by Susan Blond, vice president, press and public information, E/P/A. Pat Thomas, associate director, publicity, west coast, and Beverly Paige, general publicist, east coast have joined Columbia Records' publicity staff, under the direction of Hope Antman, vice president, press and public information, Columbia Records.

Paris Eley, vice president, black music promotion, CBS Records, and his staff will report directly to Paul Smith, senior vice president and general manager, marketing, CBS Records. Vernon Slaughter, vice president, jazz/progressive marketing, CBS Records, and his department will also report to Smith. Janice Gilbert, manager, administration, will also work in the CBS Records core marketing area.

Sandra Trim-DaCosta, director, artist development, Columbia Records, is now under the direction of Arma Andon, vice president, artist development, Columbia Records, while Myrna Williams has joined the E/P/A west coast artist development staff as associate director, directed by Al De-Marino, vice president, artist development, E/P/A.

Taylor has served as vice president, black music marketing, CBS Records since 1974. He began his career over twenty years ago at Wayne State University (Detroit, Michigan) on the engineering staff of University Computation Laboratory, as well as working as broadcast engineer, on-air personality and program director at WCHB in Detroit. He subsequently joined WDAS in Philadelphia, rising to the position of vice president and station manager, he then moved to Atlantic Records in New York, holding the position of director of A&R for all black-oriented product until joining CBS Records.

Taylor is currently on the board of the Congressional Black Caucus Foundation, the Black United Fund, and the Black Music Association, where he is also recording division vice president.

Tepper To UA Music

■ NEW YORK — Harold Seider, president of United Artists Music, has announced the appointment of Alan J. Tepper as a professional manager. Tepper will operate from the United Artists Music offices in New York and will report to Barry Bergman, vice president and creative affairs director of the publishing company.

Tepper was most recently director of creative operations for the Infinity Music Publishing Group.

The Jazz LP Cl

DECEMBER 29, 1979

- 1. ONE ON ONE BOB JAMES & EARL KLUGH/Columbia/ Tappan Zee FC 36241
- 2. ANGEL OF THE NIGHT ANGELA BOFILL/Arista/GRP GRP 5501
- 3. AMERICAN GARAGE PAT METHENY/ECM 1 1155 (WB)
- 4. PIZZAZZ PATRICE RUSHEN/Elektra 6E 243
- 5. STREET LIFE CRUSADERS/MCA 3094
- 6. MASTER OF THE GAME GEORGE DUKE/Epic JE 36263
- 7. A TASTE FOR PASSION JEAN-LUC PONTY/Atlantic SD 19253
- 8. RISE HERB ALPERT/A&M 4790
- 9. THE HAWK DAVE VALENTIN/Arista/GRP GRP 5006 10. 8:30 WEATHER REPORT/ARC/Columbia PC2
- 36030 11. WATER SIGN
- JEFF LORBER FUSION/Arista AB 4234 STREET BEAT TOM SCOTT/Columbia JC 36137
 BEST OF FRIENDS
- TWENNYNINE FEATURING LENNY WHITE/Elektra 6E 223 14. AND 125TH STREET, NYC
- DONALD BYRD/Elektra 6E 247 15.
 - BROWNE SUGAR TOM BROWNE/Arista/GRP GRP 5003

16. THE BEST OF HERBIE HANCOCK Columbia JC 36309 17. PASSION DANCE McCOY TYNER/Milestone M 9091 (Fantasv)

- PRESSURE 18. MCA 3195
- 19. NO STRANGER TO LOVE ROY AYERS/Polydor PD 1 6246 20. DAYS LIKE THESE
- JAY HOGGARD/Arista/GRP GRP 5004 CIRCLE IN THE ROUND 21. WILES DAVIS/Colu bia KC2 36278
- 22 MOSAIC-BEST OF JOHN KLEMMER VOLUME I MCA 2 8014
- 23. MORNING DANCE SPYRO GYRA/MCA/Infinity INF 900 24. HIROSHIMA
- Arista AB 4252 DON'T ASK 25.

29 LUCY

30

- SONNY ROLLINS/Milesto 26.
- YOU KNOW DO PHYLLIS HYMAN/ THE WORLD W/ HOOPER 27.
- HI WON STIX HOOPEB THE DANC NARADA SD W HIM 28. EN/Atlantic

ia/Tappan Zee JC

/United Artists UA LA

Late Buying Surge Boosts Holiday Sales (Continued from page 3)

leases by major artists later in the month. The feeling persists that if a major artist releases a good album, fans will part with their money.

The following is a representative sample of the accounts contacted for this survey and a breakdown of each one's holiday season.

King Karol (New York City): Ben Karol said the entire year was the best in the chain's historyup 40 percent over last year-and the Christmas season was no different from any other. "For the holidays we were up about 30 percent over last year," Karol said. "I'm embarrassed, because everywhere I go I hear the opposite. We happen to be in New York City, which has made a remarkable turnaround. Tourists are pouring in here, we're located in the heart of the city, and when these people start looking for records I guess we benefit from our location."

Korvettes - Dave Rothfeld, VP, divisional merchandise manager, reported a strong finish to an initially slow sales period and, consequently, an increase over last year. Rothfield was quick to praise catalogue and, particularly, the \$5.98 line, which he called "a good move" for CBS. "It's not a lot of profit, but it's good unit sales. And it also indicates a responsiveness on the part of the consumer to what seems to be a good buy in view of the trend in prices."

Kemp Hill (Washington, D.C.)-"People were buying and not shopping this year," according to Darryl Sherman, president. "The store would have 30 people in line waiting to pay for a record and only 10 shopping in the store. Customers were more prudent as to what they wanted to buy; they were less experimental. The people who were aggressive were the ones that did well; those that sat back and waited for business to come in didn't do well. There were fewer disposable dollars and if you weren't fighting for them then the blue jeans place got them instead."

Waxie Maxie (Washington, D.C.)-According to Mark Silverman, the chain's 25 percent increase over last Christmas was consistent with business throughout the year. A significant factor in the good holiday business was Christmas day falling on a Tuesday and giving the store an extra selling day-Monday-that was lost last year. Ken Dobin added that this was the strongest catalogue Christmas in the organization's history. "During the year catalogue has been a major issue and it really showed its strength over the last few weeks,"

said Dobin. "We had a monstrous pickup in sales of catalogue cassettes; a few unexpected items-especially 'rap' records--brought people in in big numbers; and there was a nice shot of fresh, new product just before Christmas. I'm optimistic about January. So far we haven't had word of any major releases until late in the month, but I'm looking for the items that broke during the holidays to continue selling in January."

Fathers & Suns (Midwest) -Although holiday sales were off a few percentage points from last year, the entire period was an improvement over previous months' sales. "Actually we were previous expecting it to be bad," stated Don Simpson, purchasing director. "So since we were geared for low volume, it seemed like business was pretty good. The \$5.98 records were great for companion sales items. People bought a \$7.98 or an \$8.98 LP and then could buy a second album, all for under \$10.

"This year," added Simpson, "I'm hoping for some consistency that was missing most of last year. I'm hoping a regular flow of product will keep enthusiasm up through the months. A lot will depend on what happens with the economy."

Record Bar (national, primarily in the south) - Barrie Bergman said the nation's second largest retail chain came in a couple of percentage points below projections for the month of December on a store-average basis. "The hits did not sell the way hits have sold on other years," Bergman explained, "and that's where we didn't get our projections."

At this point, Record Bar projects a flat January against last year's total, and Bergman saw no reason to alter the figures. "For the first time in the history of our company, we really don't know what we're doing from a projection point of view. We figure at some point this year the economy is going to turn, but damn if we know when that is. We're pretty thankful, really. We've maintained a nice level of profitability through all this stuff."

Camelot/Stark Record & Tape Service (national, primarily in the midwest)-Another account benefitting from a late surge of buying. Joe Bressi said when all the figures are in the chain expects to wind up between five and ten percent ahead of last year, thanks to the wide spread of product be-ing bought. "Frankly," Bressi said, "we didn't expect to top last year given all the problems the industry's had this year. We went in with less inventory, and felt that was the right thing to do given the depressed economy. The economy is going to be a big factor this year, and I don't think anyone knows what to expect."

Lieberman Enterprises (Minneapolis)—"The cold, hard figures aren't in vet," said Brett Lehman, "but overall I've found from talking to stores that we were up over last year during the Christmas season. Generally there was a nice spread of product selling, which was good to see. We were moving everything from Kenny Rogers to Frank Zappa."

Everybody's Records (Oregon and Washington)-Business was down compared to 1977 and 1978 by approximately five percent in both dollars and units. Nevertheless, Tom Keenan, president, was hardly discouraged. "When you base so many things for the future on what's happened in the past, and for the first time in nine years there's no increase, you have a tendency to say things weren't good. But it was a good Christmas and a good year altogether."

Record and Tape Collector (Baltimore) — Units and dollars were up slightly from last year, which was above expectations,

Columbia Signs Joe Perry



Columbia Records has signed Joe Perry, former lead guitarist and founding member of Aerosmith, to a solo recording contract. Perry is currently in the studio with producer Jack Douglas laying down tracks for his upcoming solo debut. Pictured in Columbia's New York offices are, from left: Elissa Perry; Paul Atkinson, director, con-temporary music, Columbia east coast A&R; Bruce Lundvall, president, CBS Records Division; Arma Andon, VP, artist development, Columbia; Joe Perry, Ed Hynes, VP, national promotion, Columbia; Mickey Eichner, VP, east coast A&R, Columbia; and Bob Casper, attorney.

said Wayne Steinberg. "It's a rather hectic time for everyone," he opined, "not just for our business but for the whole world. The problems with Iran and Russia affect us all; you can't help thinking about them. So people are a little leary, scared to go out and have a good time. Records are a good time. You don't buy records when you're depressed-you buy them when you're happy. People are under a little cloud and it's causing them not to spend their money joyously; they're spending it cautiously, if at all. It's a happy time of year, but there's enough bad going on to take the edge off being happy."

For the Record (Baltimore)-For the comparable amount of stores (one new store was added this year), For the Record matched its 1978 holiday totals. "We were prepared for the worst," said Bill Blankenship, "because that's the way the year's gone. At least we didn't get caught short, though, and that's important."

Cutler's (New Haven, Connecticut)-A five to 10 percent increase over last year was "very satisfying" to Jason Cutler, who said business "took a nosedive last year."

"The increase wasn't enough to make up for inflation and price increases," he continued, "but everything was okay anyway. I'm satisfied. Things were much better than I thought they'd be."

Rainbow (Chicago) - Business at the Rainbow chain was in line with that at so many other accounts: slow start, late surge, generally satisfying results. Chris Lyon, head buyer and co-owner, said dollars were down about 10 percent and units about 25 percent from last year, but was encouraged by the success of catalogue product and CBS's \$5.98 series.

Record Rendezvous (Cleveland) Although sales were off from last year, business was nevertheless "better than it's been," according to assistant manager Jim Jones. December will wind up as the store's best month of the year.

Rose Records (Chicago) - The transit strike pretty much knocked out two critical shopping days for Rose's downtown locations, but the chain still managed a two or three percent increase over last year. "We generally feel something right after Thanksgiving," Jim Rose said in reflecting over the holiday season, "and this year we could tell by the figures that momentum was building as it had in previous years. I don't know what January holds for us. But I'm looking for a strong month if only because we were snowed in at this time last year and it really knocked out business."



Classical © Retail Report

JANUARY 12, 1980 CLASSIC OF THE WEEK



O SOLE MIO LUCIANO PAVAROTTI London

BEST SELLERS OF THE WEEK* LUCIANO PAVAROTTI: O SOLE MIO —London

BERG: LULU—Stratas, Mazura,

Boulez-DG DEBUSSY: PELLEAS ET MELISANDE-Von Stade, Stillwell, Karajan-Angel

JANACEK: MARKOPOLOUS AFFAIR

Soederstroem, Mackerras—London MASSENET: DON QUICHOTTE— Crespin, Ghiaurov, Bacquier, Kord—London

MOZART: DON GIOVANNI---Te Kanawa, Raimondi, Maazel---Columbia

LUCIANO PAVAROTTI: O HOLY NIGHT

STRAUSS: FOUR LAST SONGS, OTHER SONGS—Te Kanawa, Davis— Columbia

SAM GOODY/EAST COAST

AFTER THE BALL—Morris, Bolcom— Nonesuch BERG: LULU—DG DEBUSSY: PELLEAS ET MELISANDE— Angel

Angel MASSENET: DON QUICHOTTE—London MASSENET: WERTHER—Troyanos, Kraus,

Plasson—Angel MOZART: DON GIOVANNI—Columbia

MOZART: DON GIOVANNI-Price, M., Weikl, Solti-London

MUSGRAVE: MARY, QUEEN OF SCOTS— Putnam—Vox/Turnabout FREDERICA VON STADE SINGS ITALIAN

FREDERICA VON STADE SINGS ITALIAN OPERA ARIAS—Columbia VERDI: DON CARLO—Freni, Carreras,

Ghiaurov, Karajan—Angel

KING KAROL/NEW YORK

BERG: LULU-DG

DEBUSSY: PELLEAS ET MELISANDE—Angel GALWAY PLAYS TELEMANN—RCA HUMPERDINCK: HANSEL UND GRETEL— Cotrubas, Von Stade, Pritchard—

Columbia

MASSENET: WERTHER—Troyanos, Kraus, Plasson—Angel MOZART: DON GIOVANNI—Columbia

MUSGRAVE: MARY, QUEEN OF SCOTS— Putnam—Vox/Turnabout

PAVAROTTI: O HOLY NIGHT—London PAVAROTTI: O SOLE MIO—London BARRY TUCKWELL PLAYS JEROME KERN—

Angel

RECORD & TAPE, LTD./

WASHINGTON, D.C. BERG: LULU—DG BRAHMS: COMPLETE SYMPHONIES—

Solti—London BRUCKNER: SYMPHONY NO. 7—Haitink

----Philips CHOPIN: NOCTURNES----Arrau----Philips

JANACEK: MAKROPOLOUS AFFAIR— London MUSGRAVE: MARY, QUEEN OF SCOTS—

Putnam—Vox/Turnabout STRAUSS: FOUR LAST SONGS—Columbia

TCHAIKOVSKY: SWAN LAKE-Ozawa-DG

VIVALDI: CHORAL MUSIC, VOLS. 1, 2-Philips

VIVALDI: CHORAL MUSIC, VOLS. 3, 4-

ROSE DISCOUNT/CHICAGO BERG: LULU—DG

BRAHMS: COMPLETE SYMPHONIES— Solti—London

DEBUSSY: PELLEAS ET MELISANDE—Angel VLADIMIR HOROWITZ, CONCERTS 1978-79—RCA

JANACEK: MAKROPOLOUS AFFAIR-

MASSENET: DON QUICHOTTE—London MOZART: DON GIOVANNI—Columbia PAVAROTTI: O HOLY NIGHT—London PAVAROTTI: O SOLE MIO—London SYLVIA SASS SINGS DRAMATIC COLORATURA—London

STREETSIDE/ST. LOUIS

BEETHOVEN: FIDELIO—Rysanek, Fischer-Dieskau, Fricsay—DG Privilege BERG: LULU—DG

BIZET: CARMEN SUITE—Slatkin—Telarc DEBUSSY: PELLEAS ET MELISANDE—Angel YOURI EGOROV PLAYS FANTASIES AT CARNEGIE HALL—Peters International

MOZART: DON GIOVANNI—Fricsay— DG Privilege LUCIANO PAVAROTTI: THE GREAT

PAVAROTTI—London PAVAROTTI: O SOLE MIO—London RAVEL: BOLERO—Mehta—London TANEYEV: ORESTEIA—DG

TOWER RECORDS/LOS ANGELES BERG: LULU-DG BRUCKNER: SYMPHONY NO. 7-Haitink

BRUCKNER: SYMPHONY NO. 7—Haitink —Philips

JANACEK: MAKROPOLOUS AFFAIR-

MASSENET: WERTHER—Troyanos, Kraus, Plasson—Angel

PAVAROTTI: O HOLY NIGHT—London RAVEL: BOLERO—Monteux—Philips Festivo

STRAUSS: FOUR LAST SONGS—Columbia STRAVINSKY: RITE OF SPRING—Muti— Angel

VERDI: DON CARLO—Freni, Carreras, Ghiaurov, Karajan—Angel

* Best collers are determined from the retail lists of the stores listed above and from those of the following: Korvettes/ East Coast, Record World/TSS/Northeast, Cutler's/New Haven, Record & Tape Collectors/Baltimore, Discount Records/ Washington, D.C., Specs/Miami, Music Peddlers/Detroit, Laury's/Chicago, Radio Doctors/Milwaukee, Sound Warehouse/ Dallas, Jeff's Classical/Tucson, Tower Records/San Francisco, Discount Records/ San Francisco and Tower Records/Seattle.

Two Myths from London

By SPEIGHT JENKINS

■ NEW YORK — Don Quixote meeting a 337-year-old femme fatale sounds right, but it wasn't invented by Cervantes or any of the others who tried their hand at writing about the Spanish knight. The parallel is purely by chance and comes from the issuing by London Records of two fascinating opera albums, both rare and both excellent: Leos Janacek's Makropolous Affair and Massenet's Don Quichotte.

The Makropolous Affair or Case is not unknown in the United States. The City Opera had a fine production of the work about ten years ago with Maralin Niscka in the title role. Then the power of the music of Janacek's eighth opera (1923-25) made a profound effect, and the opera stayed in repertory for some years. The saga of a woman now 337 years old whose elixir of youth is about to run out, the opera traces her path to the decision that death is better than drinking more elixir and keeping going for another 300 years. In the tradition of Janacek, there are few arias and much sense of Czech conversation. But the opera mounts to a shattering final scene that pulls together all the strands in the grandest musical manner.

Charles Mackerras, from first to last note, draws highly colored, exquisitely shaded sound from the Vienna Philharmonic, and Elisabeth Soederstroem is absolutely smashing in the title role.

Her voice in perfect control, she communicates the building of tensions in the cynical Elena, glories in the passionate lyrical line of her outbursts and makes the final scene an extraordinary immolation. Everyone else in the cast, notably Peter Dvorsky as Albert and Zdenek Svehla as Janek, is excellent, but the recording is unforgettable because of Miss Soederstroem's towering performance and Mackerras' committed orchestral leadership.

The musical inspiration of Don Quichotte is not as consistently high as in Makropolous, but it has more than a few moments of grandeur and in its recording, London has put together three superb principals and a fine conductor. Kazimierz has a real feel for Massenet; the music has variety and mood, with a lot of subtlety and inner drive. He can't save the prosaic moments, but he causes emphasis to fall where the composer was at his best. This is a work of the composer's old age, acclaimed at its Monte Carlo premiere in 1910, just two years before Massenet's death. And it, like Makropolous, has a strong name role in the Quichotte, in which Nicolai Ghiaurov could hardly be bettered. Even the sad but true fact that this paragon of basses is showing some signs of vocal age aids in his creation of the old knight. And the role, which was created by Chaliapin (Continued on page 40)

Classical Retail Tips

■ The first shot out of the 1980 gun is Angel Records, whose January shipment should reach stores this week. Highlighting the selections is a Verdi Requiem, conducted by Riccardo Muti. Now the music director-elect of the Philadelphia Orchestra, Muti has in the past conducted a lot of Verdi for Angel and has led many

neras in his capacity as music director of the Maggio Musicale in Florence.

This Requiem has a combination of voices that should sell many albums. Renata Scotto, who sang the Requiem in a highly acclaimed performance here in New York in November with the Los Angeles Philharmonic under Carlo Maria Giulini, sings the soprano part, and Agnes Baltsa/undertakes the mezzo role. Miss Baltsa's debut at the Metropolitan last month as Octavian in Der Rosenkavalier gave evidence of the security of her voice and her excellent vocal production. She is more famous on the Continent as a singer of Italian roles than German, and this Requiem should reveal why. Veriano Luchetti, the Italian tenor who has often sung the Requiem in New York and elsewhere, joins Evgeny Nesterenko, the Soviet bass, in the male roles. On this recording Muti is conducting the Philharmonia Orchestra.

Another possible winner is the complete Beethoven symphonies led by Eugen Jochum. The Ninth has an unusual group of soloists headed by Kiri Te Kanawa and those still with Christmas money might be interested in yet another complete version of Beethoven.



<u>Germany</u>

By JIM SAMPSON

■ MUNICH—In a setback for German record companies, Germany's high court has referred to the European Community court jurisdiction over the legality of both EEC and third country imports into West Germany. The decision to waive jurisdiction on EEC imports had been expected, but German lawyers had hoped that the high court would let stand lower court rulings barring import of recorded product into Germany from nations such as the United States, Canada and New Zealand which are not part of the European Economic Community. Copies of the court's decision, which was announced just before Christmas, have not yet circulated widely, but it is believed that German record companies will continue to fight third nation imports in court, based on the lower court judgements. A final verdict from the European Court is not expected before late 1981.

TEUTONIC TELEX: Phonogram gave Dire Straits a platinum Christmas present when the "Communique" album passes the 500,000 mark on Dec. 14; this gives the group twin platinum awards for their first two releases last year in Germany . . . Also from Phonogram in time for the holidays, gold for pan flutist Gheorghe Zamfir, who just completed a tour through central Europe . . . The last-gold-award award of 1979 goes to Fleetwood Mac, whose double album "Tusk" received what has to be the year's costliest advertising launch from WEA Germany and Intersong publishing . . . EMI's domestic superstar Howard Carpendale also earned a gold disc for his new TV-merchandised set but with over 450,000 sold by the end of '79, Carpendale should become Germany's first platinum baby of the eighties . . . Rolf Baierle of Roba Music has nabbed world rights to the top Dutch composition team Janschens en Janschens, signing on the dotted line with Hans van Hemert and Piet Souer ..., DG/Polydor managing director Oskar Drechsler and DG national production chief Werner Klose were received by Pope John Paul II in Rome, to present the Pontiff with the first copy of the DG documentation of the Pope's Poland journey; DG's album is authorized by the Vatican, whereas Crystal's recording, licensed through Infinity in the U.S., is sanctioned by the Polish Church but not by Rome, leading to unfortunate legal hassles . please note that the Teutonic Telex may now be reached by telex (!): . 5-216622 in Germany.

'Breakfast' of Champions



A&M Records Canada ran an in-house merchandising contest for the Pindoff Record Sales reps who service Eaton's and Simpson's, Canada's largest department stores, for the best in-store merchandising featuring Supertramp product and P.O.P. materials. The winners were Tony Ballard and Brian Mertens who won custom-made embroidered silk "Breakfast In Canada" jackets. Pictured from left are: Gord Edwards (Music World), Ray Rosenberg: (Ontario regional manager, A&M), Tony Ballard (Pindoff), John Hewson (Pindoff), Larry Latofsky (Music World), Brian Mertens (Pindoff), and Joe Toews (A&M sales).



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During their recent European promotion tour, Chicago band members dropped by CBS Germany's Frankfurt headquarters. Seen from left are Ulrich Jabczynski, CBS promotion manager; Robert Lamm of Chicago; Peter Cetera of Chicago; Jorgen Larsen, managing director; Donnie Dacus of Chicago, and Gerd Gebhardt, international A&R manager.

<u>Japan</u>

(This column appears courtesy of Original Confidence magazine) A tie-up of Polygram and Young Japan Inc. has resulted in the establishment of a new record company called Polystar.

A press conference was held at the Tokyo American Club to officially announce the event on Dec. 10. According to the announcement, they will kick off Polystar in Jan. '80. Polystar's capital is estimated to be ten million yen, of which Polygram's share is 51 percent and Young Japan's is 49 percent.

The aim of Polygram is to make inroads into the Japanese market. And the aim of Young Japan is to make inroads into the overseas market. These two aims matched beautifully and thus, Polystar was born.

The executives are as follows: J. D. Bliersbach, president of Polygram Far East, as president; Akio Onodera, vice president of Young Japan Inc. & president of Thunder Music Inc., as vice president; the other executives are Ken Hosokawa, president of Young Japan Inc.; Hideo Murakami, director of Phonodisc K.K., and Hiroyuki Takashima, a general manager of Intersong K.K.

Bliersbach was quoted as saying, "We establish a new record company in order to enlarge Polygram's share in the Japanese market. Polygram's other two affiliates in Japan are Nippon Phonogram and Polydor, in a positive sense, they are rival companies of Polystar. We feel that competition is healthy, and that it stimulates good results."

The Alice, one of the most popular Japanese groups, belongs to Young Japan. Concern for the Alice has been rising since the director of the Alice, Masatoshi Hashiba, has been informally designated as the head of the productions department at Polystar. There is speculation that the Alice might transfer from Toshiba EMI to Polystar after their contract with Toshiba EMI expires.

Their first records are scheduled to be released in Feb. or March of '80. Polystar has acquired the rights to the Casablanca label but won't be able to release any records under this name until April '80. It will, meanwhile, first release only one Japanese single and one LP record until that time. Records will be manufactured by Phonodisc. The distributor is yet to be decided, but there is a strong possibility that Nippon Phonogram would be the one. Sales target for the first year is expected to be between two billion and three billion yen.

The long and much awaited **Paul McCartney & Wings** visit to Japan has been decided at last. On Dec. 11 UDO formally announced the schedule at the Akasaka Tokyo Hotel, Tokyo. The performances are scheduled to be held at Nippon Budokan Hall from Jan. 21-24, 31, Feb. 1 and 2 in Tokyo, Jan. 25 and 26 in Nagoya, and 28 and 29 in Osaka.

In spite of the announcement, all questions from the press were concentrated to the one question, "Are they really coming this time?" Their visit has been in the works a couple of times but has always come to nothing. In Nov. of '75 their visit almost came true. But Paul was involved in some drug case and he was fined £100.

Labels Win Tape Piracy Case

(Continued from page 3)

ing class members summary judgment on the issue of liability. finding that Heilman had pirated the recordings belonging to the various members of the class and was liable to the class in damages. The court then set the December date for a hearing to determine the amount tof those damages.

Among the witnesses who testified at the trial on behalf of the record companies was Barbara A. Ringer, the Register of Copyrights. Ringer provided the court with background on the evils of recording piracy. She stated during her testimony that "piracy is fundamentally anticompetitive" and that it "interferes with normal business activity. Ringer also noted that this country is "behind the rest of the world in the protection of sound recordings," and stated that there is not a civilized country that fails to protect sound recordings as an art form.

Also testifying on behalf of the plaintiffs was William A. Krasilovsky, a noted New York entertainment lawyer. Krasilovsky detailed the harm that piracy does, not only to the record companies, but also to the rest of the people in the music business. Krasilovsky testified that the pirates make none of the regular payments that are required of the record companies, nor do the pirates have any initial investment other than the purchase of a single copy of a commercial recording. Krasilovsky also noted that it was the profits from the popular recordings stolen by Heilman that financed the production of classical and jazz recordings by the various record companies.

Other witnesses during the trial testified to various transactions, financial and otherwise, of Heilman and E-C Tape. One customer took the stand to state that he had received tapes from Heilman as late as 1977, almost three years after the injunction had been issued prohibiting the sale of such

tapes. Other witnesses, including several banks, gave evidence showing that checks which were made out to E-C tape ended up in accounts owned by Heilman or his relatives. The records of these banks also revealed that substantial deposits were made subsequent to the date of the court's injunction in 1974.

Heilman had, in fact, conceded earlier that he had made sales of E-C product subsequent to the date of the court's injunction. In a stipulation filed with the Federal District Court in Chicago, Heilman admitted that he had made such sales at least as late as January of 1976. In February of 1979, Heilman was convicted of copyright infringement in the Chicago court.

At the close of testimony on the 21st, Judge Barron dictated his decision from the bench. He calculated that the record companies were entitled to about \$3,-550,000 in compensation from Economic Consultants which was the company's gross minus certain expenses. Judge Barron also ordered that Heilman be held personally liable for \$2,470,000 and that he pay an additional \$500,000 in punitive damages. The judge also directed entry of a permanent injunction prohibiting Heilman and his corporation from any further acts of piracy.

Church Group Sues FCC Over Deregulation

(Continued from page 3)

in the general counsel's office.

However, the United Church of Christ was unsatisfied with the extent of the documentation, and has pressed for more detailed information.

"They want access to all the documents," the spokesman said. "Staff drafts of reports, inter-office memos, and things of that nature, which we generally maintain are excluded under the (Freedom of Information) Act's Exemption 5."

Holmes at the Roxy



MCA recording artist Rupert Holmes was the center of attention when he performed at the Roxy recently. During the engagement, he was honored with a gold record for his single "Escape (The Pina Colada Song)," from the MCA album "Partners In Crime Pina coladas were served to everyone in the audience. Pictured from left are: Bob Schneiders, Los Angeles branch manager for MCA Distributing Corp.; John Burns, director of national sales for MCA Distributing; Neil Hartley, vice president of na-tional accounts; Frank Gravis, bass player of the Rupert Holmes Band; Holmes; Larry King, vice president of promotion for MCA Records; and Vaughn Thomas, director of national sales.

Music World Mourns Richard Rodgers

(Continued from page 3)

Rodgers "responsible for a good part of my career because of the good songs he wrote-and I've had the good fortune to singthese past 40 years." Leonard Bernstein was quoted by the News as saying, "I speak for all writers of songs when I say we have lost a beloved colleague and master '

He is survived by his wife, Dorothy, and by two daughters.

In his career, Rodgers composed music for 42 Broadway shows, wrote for the movies and television, and penned more than 1500 songs. His best known musicals were those written with Oscar Hammerstein 2d, including "The Sound of Music," "South Pacific," "Oklahoma" and "The King and I." Hammerstein was the last person to be honored by the darkening of Broadway theater marquees.

Awards

Two of those musicals, "Oklahoma"! and "South Pacific," won Pulitzer Prizes. Rodgers also won seven Tony awards, and a Donaldson Award for "Carousel." His song "It Might As Well Be Spring," from the movie "State Fair," won the Oscar for Best Song in 1946. He was presented the Lawrence Langner Award for a "lifetime of distinguished achievement in the American theater" at last year's Tony ceremonies, and was honored by President Carter at a White House reception.

As the Times pointed out last week, Rodgers' career of more than 60 years divides into three segments, the first, beginning in 1918, with Lorenz Hart, the second, from 1942 to 1960, with Hammerstein, and the third, from Hammerstein's death to the present

Among his best-known songs

were "Some Enchanted Evening," "Bewitched, Bothered and Be-wildered," "The Lady Is a Tramp," "Getting to Know You," "My Favorite Things," "With a Song in My Heart," and "Oh, What a Beautiful Morning."

Rodgers was born here on June 28, 1902. He acquired his love of music from his parents, wrote his first song at 14, and his first musical while a student at Columbia at 17. His first hit show, "The Garrick Gaieties," came in 1925. With Hart, he wrote shows ranging from "The Girl Friend" and "Peggy-Ann" in the twenties, to "Babes in Arms" and "The Boys from Syracuse" in the thirties to the remarkable "Pal Joey" in 1940.

"Oklahoma!" was his first collaboration with Hammerstein, and aside from making Broadway history the musical went on to become the best-selling record "album" of its era. It is currently being revived yet again on Broadway

After Hammerstein's death in 1960, Rodgers tried writing his own lyrics ("No Strings") before returning to working with other lyricists, including Stephen Sondheim ("Do I Hear a Waltz?"), Martin Charnin ("Two By Two") and Sheldon Harnick ("Rex").

Rodgers was a member of ASCAP, which paid tribute to him in a Times advertisement last week. In 1967, ASCAP honored him at a luncheon at the Alvin Theater, on his 65th birthday, and Mayor Lindsay presented him the Handel Medallion, the city's highest cultural award.

He also served as president and producing director of the Music Theater of Lincoln Center, as a director of the American Theater Wing, the Juilliard School and the Kennedy Center.

lapan's Top' Singles Albums

- 1. IHOOJIN SAKI KUBOTA-CBS/Sony 2. SACHIKO HIROFUMI BANBA-CBS/Sony 3. OMAETO FUTARI HIROSHI ITSUKI-Tokuma
- DAITOKAI CRYSTAL KING-Canyon 4.
- 5
- OYAJI NO UMI KENKICHI MURAKI-Nippon Phonogram YOSEBA IINONI TOSHI ITOH TO HAPPY & BLUE-Canyon 6.
- OMOIDEZAKE SACHIKO KOBAYASHI-Warner Pioneer 7.
- OYAJI NO ICHIBAN NAGAI HI MASASHI SADA-Toshiba EMI 8
- ANNA KAI BAND-Free Flight
- C CHYOO KOTOBANI GOYOOJIN SOUTHERN ALL STARS-Victor

SAKI KUBOTA-CBS/Sony 2. KISHOTENKETSU CHIHARU MATSUYAMA—Canyon

1. YUMEGATARI

- 3. OKAERINASAI MIYUKI NAKAJIMA–Canyon 4. GREATEST HITS VOL. 2
- ABBA-Disco 5. KAGIRINAKI CHOOSEN
- CE---Toshiba EM
- ZUISOKIYOKU MASASHI SADA-Free Flight
 KANASHIIHHODO OTENKI YUMI MATSUTOOYA-Toshiba EMI
 COMMUNICATION
- MASAHIRO KUWANA-RVC

Talent Set for Dove Awards Show

■ NASHVILLE—Larry Sparks, conductor for the Continental Orchestra, will conduct the entire musical program for the Gospel Music Association's (GMA) 11th Annual Dove Awards Show March 26. Arranger, writer and producer Paul Johnson is arranging the show's musical score, which includes the ten gospel songs nominated for "Song of the Year." Music will be provided by the group Truth and the Nashville Youth Symphony.

Johnson and his wife, artist Kathie Lee, will be one of three

IN GOD'S OWN TIME, MY

TIME WILL COME JAMES CLEVELAND & THE TRIBORO MASS CHOIR/Savoy SL 14525 (Arista)

IT'S A NEW DAY JAMES CLEVELAND & THE SOUTHERN CALIFORNIA COMMUNITY CHOIR/Savoy

AIGHTY CLOUDS OF JOY/City Lights/Epic JE 35971 (CBS)

LEGENDARY GENTLEMEN

JACKSON SOUTHERNAIRES/ Malaco 4362 (TK)

AIN'T NO STOPPING US NOW

(WE'RE ON THE MOVE) WILLIE NEAL JOHNSON & THE GOSPEL KEYNOTES/ Nashboro 27217

THE FOUNTAIN OF LIFE JOY

BECAUSE HE LIVES INTERNATIONAL MASS CHOIR/ Tomato IOM 2 9005G

I DON'T FEEL NOWAYS TIRED

JAMES CLEVELAND & THE SALEM INSPIRATIONAL CHOIR/Savoy DBL 7024

I'LL BE THINKING OF YOU ANDRAE CROUCH/Light LS 5763 (Word)

ALRIGHT REV. CLAY EVANS/Jewel 0146 GIVE ME SOMETHING TO

HOLD ONTO MYRNA SUMMERS/Savoy SL 14520 (Arista)

OY RAMEY & THE SOUL SEARCHERS/Nashboro 7213 YOU LIGHT UP MY LIFE

SAAC DOUGLAS/Creed 3090 (Nashboro)

HOMECOMING PILGRIM JUBILEE SINGERS/

TOGETHER 34 YEARS ANGELIC GOSPEL 5.NGERS/ Nashboro 7207

THE WILLIAMS BROTHERS/ Tomato TOM 7036G

TOGETHER FLORIDA MASS CHOIR/Savoy SGL 7034 (Arista)

MORE THAN ALIVE SLIM & THE SUPREME ANGELS/ Nashboro 7209

GOSPEL KEYNOTES/Neshboro 7202

Nashboro 27212

FIRST CLASS GOSPEL

COME LET'S REASON

GOSPEL FIRE

EVERYTHING WILL BE

(Arista)

TRY JESUS

CHOIR GOSPEL ROOTS/5034 (TK)

SGL 7035 (Arista)

CHANGING TIMES

JANUARY 12, 1980

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couples co-hosting the awards presentation. The Dove Awards banquet and show will be held at the Opryland Hotel here.

Savoy Signs Two

ELIZABETH, N.J. — Fred Mendelsohn, president of Savoy Records, has announced the signing of the Voice Supreme and Mattie Johnson & Star of Faith. Robert Fryson, songwriter for the Voices Supreme and writer of James Cleveland's newest record "God Is," has signed with Savgos



HEAVEN

GENOBIA JETER-Savoy SL 14547 (Arista)

the title cut are prime.

Than Anything."

HEAVENLY LOVE

YOU BRING THE SUN OUT

JESSY DIXON-Light LS 5747 (Word)

leter's debut album is an excellent pack-

age in all respects displaying a vocal abil-

ity that will place her in a rival position

with some of the top female vocalists in the soul gospel field. "Give Me Something That's Really Real," "Call On Jesus" and

Dixon's smooth and moving vocal treat-

ment here offers a special sophistication

to this album with the title cut showing great crossover possibilities. Other top cuts include "Christ Has Made The Difference," "Nobody But You" and "More

The girls harmonize on some of the bet-

ter contemporary songs written. The clean

pop adult sound stands out on the title cut, "Praise The Lord," and "Because I

THE BOONES-Lamb & Lion LL 1044 (Word)





Christian Concert Seminar

(Continued from page 41)

day and the direction it is taking for the future. Total cost for the seminar is

\$175 which includes meals, ground transportation, seminar lectures and a tour of the Oral

Roberts University Campus. For further information, contact Sonshine Concerts, 7010 South Yale, Suite 106, Tulsa, Okla. 74177 or call (918) 492-2591.

Gospel Time (Continued from page 41)

during the first four months of this year. A few selected premieres were held in Nov. and Dec. . . . The standard gospel song "One Day At A Time" by Marijohn Wilkin and Kris Kristofferson hit number one on the London pop chart with Lena Martel's (Pye) version. Wilkin hosted a reception in her Nashville home to celebrate New Life Records has released a new musical by Chuck Bolte and the Jeremiah People called "Home Again-Portrait Of A Family."

Special Event



After WNEW-FM's Christmas party held at the Capitol Theater, December 15th, A&M recording artists .38 Special, members of the WNEW-FM staff, and A&M Records staff gathered for a photo. Pictured (from left) are: (back row) Rick Stone, A&M Records New York promotion director; Rich Gallo, A&M Records New York marketing coordinator; Richard Neer (WNEW-FM); Joe Raskoff (.38 Special's business manager); Michael Leon, A&M Records vice president, east coast operations; and Larry Junstrom (.38 Special); (middle row) Pete Larkin (WNEW-FM); John Scher (promoter); Gail Davis, A&M Records associate director, artists development; Donnie Van Zant (.38 Special); Scott Muni (program director, WNEW-FM, as Santa); Martin Kirkup, A&M Records vice president, artists development; Jeff Carlisi (.38 Special); Don Barnes (.38 Special); (bottom row) Steve Brookins (.38 Special) and background singers Nancy Henderson and Carol Bristow.



Soul & Spiritual Gospel TO ALL GENERATIONS MILTON BRUNSON & THE THOMPSON COMMUNITY CHOIR/Creed 3091 (Nashboro) 21 21 LOVE ALIVE II WALTER HAWKINS & THE LOVE CENTER CHOIR/Light LS 5735 (Word) THE GOSPEL KEYNOTES 22 27

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- SALUTE PAUL BEASLEY Nashboro 7210
- CAN'T NOBODY DO ME LIKE 38 JESUS REV. WILLINGHAM & THE 21ST CENTURY SINGERS/Nashboro 7208
- I'VE BEEN TOUCHED 30 JOHNSON ENSEMBLE/Tomato TOM 7027G
- LIVE IN CONCERT THE DIXIE HUMMINGBIRDS/ Gospel Roots 5041 (TK) 25
- THE PROMISE 24 JAMES CLEVELAND & THE PHILADELPHIA MASS CHOIR/ Savoy SL 14526 (Arista)
- 20
- HEAVEN IS MY GOAL CHARLES HAYES AND THE COSMOPOLITAN CHURCH OF PRAYER CHOIR/Savoy SGL 7026 (Arista)
- THERE IS HOPE FOR THIS WORLD BOBBY JONES AND NEW LIFE/ Creed 3095 (Nashboro)
- THINK OF HIS GOODNESS 18 TO YOU JAMES CLEV TO & THE CLEVELAND SINGERS/Savoy SGL 14438 (Arista)
- SUNSHINE 32
- OMMY ELLISON & THE FIVE SINGING STARS/Nashboro 7214
- AMAZING GRACE ARETHA FRANKLIN/Atlantic SD 28 2906 DR. JESUS 23
- THE SWANEE QUINTET/Creed 3088 (Nashboro) 26
- SWEET SPIRIT SAVANNAH COMMUNITY CHOIR/Creed 3093 (Nashboro) 35 GOD'S GOT EVERYTHING
- YOU NEED MILDRED CLARK & THE MELODY-AIRES/Savoy SL 14529 (Arista)
- LEARNING TO LEAN REV. ORIS MAYS/Creed 3094 (Nashboro) 36
- WHAT A WONDERFUL 33 SAVIOR I'VE FOUND DONALD VAILS & THE VOICES OF DELIVERANCE/Savoy SGL 7025 (Arista)
- I'VE GOT A HOME THE SENSATIONAL WILLIAMS BROTHERS/Savoy 14493 39 (Arista)
- LIVE IN LONDON ANDRAE CROUCH & THE DISCIPLES/Light LSX 5717 37 (Word)
- PUSH FOR EXCELLENCE 34 VARIOUS ARTISTS/Myrrh MSB 6617 (Word)
- FOR THE WRONG I'VE DONE 29 WILLIE BANKS & THE MESSENGERS/HSE 1521



Sunbird Taps Sirls

■ NASHVILLE — Mike Sirls has been appointed to the staff of Sunbird Records. Formerly evecutive assistant to the national country promotion director at Warner Bros. Records, Sirls will assist Sunbird national promotion director Beau James.

Landis Debuts Club

■ LOS ANGELES—Chuck Landis, co-owner of the Roxy and veteran Southern Californian impressario, has announced that he has neared completion of the Country Club, a country/pop music nitery in the San Fernando Valley.

Landis anticipates opening the club in early 1980. Landis will be handling the booking of the facility with Todd Landis, formerly of the Roxy, who will supervise the club's day-to-day operations as general manager.

The Country Club, which has been constructed at a cost of over three million dollars, has a seating capacity of 1000 and is equipped for television live location work and motion picture filming.

Newton in Nashville

Hailey Named Halsey Co. VP

■ TULSA—Jim Halsey, president of the Jim Halsey Company, Inc., has announced the appointment of Charles Hailey as a vice president of the company. Hailey will head the theme park and convention section of the company and has also been appointed to the firm's board of directors.



Charles Hailey

has been with the Hailey Halsey Company since 1975 and has functioned as operations manager since 1978. Prior to joining Halsey, he was associated with Splendor Productions in Orlando, Fla.



Wayne Newton (center) has been at Woodland Sound Studios in Nashville cutting a new single for his record label, Aries II. Taking a break between sessions with Newton are Ray Harris (left), president of AVI and new owner of Woodland, and Tom Collins (right), Newton's producer.

Label Execs Express Cautious Optimism For Country Music's Prospects in 1980

Bv WALTER CAMPBELL

■ NASHVILLE — Like the latter part of 1979, the new year will be characterized by caution and conservatism but continuing optimism for country music's progress in the marketplace. That is the prevailing mood of a sampling of label executives' views on country product in 1980.

Although country has held its own in 1979's economic crunch on the record industry, it is governed by the same forces, and nobody seems to be in the mood for any unnecessary chances. The number of records planned for release in 1980, however, is much the same as '79.

"I think the year is going to be one of travelling very carefully with what you do and how many records you put out," said Jerry Bradley, division vice presi-dent for RCA Records in Nashville. "We're still very much in business, but I think we're going to be observant of what the marketplace is and what's happening. We're just going to be very cautious with what we do."

A similar outlook is offered by Rick Blackburn, vice president of marketing at CBS Records in Nashville, who cites economic factors and a resulting emphasis on quality as opposed to quantity. "I think the industry has felt the pinch in '79 of home duplicating, and it looks like that will continue in '80," he said. "That's a major problem that nobody seems to have an answer to at this point. The other thing is the retail community and the economy. It's going to be a year of conservatism all the way around. I think you'll find record companies to be select in their rosters; everybody is going to take fewer chances."

Warner Bros. vice president of

1.5024.

country music Andy Wickham does not foresee an easy year but says he remains optimistic. "We have streamlined our operation, but we're very confident for the coming year. You have to eliminate impossibilties and bet on probabilities. One possibly beneficial side effect the economic situation is that it puts the A&R man back in the driver's seat where he belongs," he said noting the rowth of independent pro-Nashville's ducers

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"There's not much doubt that everybody is going to be more conservative," said Frank Leffel, director of country promotion for Phonogram/Mercury. "I think its going to be a harder year for the guy on the street to get a label deal, for instance. Companies that have artists they do think they can build are going to go ahead and stay with them, and they're going to look long and hard before signing a new act. Overall, I still think we'll have a good year."

"I think at least the people in country music have every reason in the world to be optimistic," noted Jim Foglesong, president of MCA's Nashville division. "Our sales have held up extremely well. Single sales are down, and it's possible we would be selling more albums at another time, but I must say our (Continued on page 45)

Halsey Inks Dean

TULSA - John Hitt, senior vice president of the Jim Halsey Company, has announced the signing of Jimmy Dean for exclusive worldwide management and booking representation in all fields, to include film, television and personal appearances.

PICKS OF THE WEEK WILLIE NELSON, "MY HEROES HAVE AL- STREETS,

C z

WAYS BEEN COWBOYS" (prod.: Willie Nelson & Sydш ney Pollack) (writer: S. Vaughn) (Jack & Bill, BMI) (3:02). From the ''Electric SL Horseman'' soundtrack, Willie puts his distinctive touch on a pensive ballad. Strings, a few horns and keyboards add a little extra sparkle. Columbia 1-11186.

"LOVE IN THE MEANTIME" (prod.: Robert John Jones) (writers: J. Taylor/R.J. Jones) (First Lady Songs/Blue Lake, BMI) (2:35). This newlyformed trio tries out a solid country tune with a smooth, effective hook. Vocals and production are also strong on this impressive debut single. Epic 9-50827

S THE STATLER BROTHERS, "THE BEST OF THE STATLER BROTHERS RIDES AGAIN, VOL. II." The Stat-60 ler Brothers' second greatest hits ∢ package is easily as strong as the first one, with the inclusion of chart topping cuts like "Do You Know You Are My Sunshine'

and "Who Am I To Say." Many

other highlights are included

from one of country's longest running successes. Mercury SRM



Country Hotline

By MARIE RATLIFF

MOST ADDED CHART CONTENDERS

<u>Johnny Duncan</u> — "Play Another Slow Song" <u>Stephanie</u> <u>Winslow</u> — "Crying"

Willie <u>Nelson</u> — "My Heroes Have Always Been Cowboys"

Ronnie Milsap --- "Why Don't You Spend The Night"

Earl Scruggs Revue - "Blue Moon Of Kentucky"



Johnny Duncan gets off to a fast start with "Play Another Slow Song" at KRMD, KSOP, KHEY, KGA, KMPS, KDJW, WMC, KYNN, KRAK, KCUB, KCKC, WPNX, KVOO, WTOD, WTSO, WBAM, KERE, WWVA, KKYX.

<u>Freddy Fender</u> has action on "My Special Prayer" at WTMT, WIRK, WSLC,

Freddy Fender WPNX, KSOP, WBAM, KVOO, KRMD, KFDI, WFAI, KERE, WHOO. The <u>Earl Scruggs Revue</u> shows up with a remake of the Bill Monroe classic, "Blue Moon Of Kentucky," at KRMD, KRAK, KIKK, WPNX, KVOO, WTOD, WBAM, KERE.

Stephanie Winslow puts an updated arrangement on the Roy Orbinson hit "Crying" and it's already added at KVOO, WTOD, WKKN, WHK, KERE, KRMD, KWMT, WPNX, KSO, KWKH, WBAM, KERE, KGA, KKYX. Jerri Kelly gets reports on "For A Slow Dance With You" at KYNN, KSOP, KFDI, WSLC. <u>Sheila Andrews</u> is added in



Ashville, Tulsa, Denver, and San Bernardino with "What I Had With You."

Hoyt Axton getting played at WQQT, WQIK, WWOK, WPNX, KVOO, WTOD, KGA, WHOO, KWJJ, WTMT, KKYX. <u>Pia Zadora's</u> "Baby It's You" showing at WFAI, KFDI, KSOP, KVOO, WTOD, KERE, KGA. From the just released "Electric Horseman" movie, <u>Willie Nelson's</u> "My

Hoyt Axton Horseman" movie, <u>Willie Nelson's</u> "My Heroes Have Always Been Cowboys" added at WYDE, WHN, WWOK, KGA, KERE, WBAM, WTSO, KWKH, KSO, WPNX, WTOD, WWVA, KKYX, KEEN, KVOO.

<u>Billy Ed Wheeler</u> continues to add stations on "Ring The Bells Of Freedom" — it's nnew at WPLO, WMZQ (#34), WWNC (#36), KWJJ, WONE (#32), KSOP, KRAK.

Super Strong: <u>Waylon Jennings, T. G. Sheppard,</u> <u>Don Williams, Razzy Bailey, Anne Murray, Gene</u> <u>Watson, Tom T. Hall, George Burns, Pam Rose.</u>

Charlie McClain has a strong start on "Men" at KGA, WBAM, KERE, WPNX, WTOD, KVOO, KWJJ, KEEN.

SURE SHOTS

<u>Willie Nelson</u> — "My Heroes Have Always Been Cowboys" <u>Ronnie Milsap</u> — "Why Don't You Spend The Night" <u>Charlie McClain</u> — "Men"

LEFT FIELDERS

<u>Mickey Newbury</u> — "America The Beautiful" <u>Mary Lou Turner</u> — "I Wanna Love You Tonight"

AREA ACTION

Lulu Roman — "How Would I Know (KVOO, WSLC) Bill Wence — "Break Away" (KVOO, KERE, KWKH)

Country Radio Seminar Agenda Outlined

■ NASHVILLE — The 11th annual Country Radio Seminar is in the process of confirming panelists, presentations and entertainment programs for its workshop to be held March 14-15 at the Hyatt Regency Hotel here.

As one of the largest radio-only happenings of the year, this year's gathering is expected to draw representatives of over 150 radio stations in the U.S. and Canada, according to seminar officials. Confirmed agenda panelists to date include Arbitron advisory board members Jim Phillips of KHEY, El Paso, Tex., and Don Nelson of WIRE, Indianapolis, Ind., who will address the question, "How do you talk to Arbitron?"

Randy Michaels of WKRC, Cincinnati; Pat Marton of WSPT, Stevens Point, Wisc.; Steve Dickert of WKDA, Nashville; and Dale Weber of WDGY, Minneapolis, will discuss "How to find and develop program talent." Also included in the program is a discussion of how to motivate sales personnel by Jason Jennings, a sales motivational speaker, and how to manage management by James Farr, president of Farr Associates, behavioral science consultants.

For the first time in the seminar's history, the Mutual Radio Network wil present a live demonstration of its satellite com-

munications system along with an audio-visual presentation. Morris Massey will also address social changes via an updated VTR presentation.

As a special program to be held the evening of March 14, a mini premier of "Coal Miner's Daughter," a major motion picture based on the life of Loretta Lynn, will be presented for seminar registrants.

Meanwhile, seminar organizers stress the need for country radio broadcasters' involvement prior to the seminar with airchecks and promotional aids, including video tape spots and slides, printed matter, and any other station promotional material.

Aircheck tapes should be submitted by Jan. 31 to Pete Porter, WJJD Radio, 180 North Michigan Ave., Chicago, III. 60601. Video tape spots and slides should be sent by Jan. 31 to Chris Collier, KYTE Radio, 2040 Southwest First Ave., Portland, Ore. 97201. Printed matter and other station promotional material should be sent by Feb. 29 to Frank Mull, Mull-Ti-Hit Promotions, 50 Music Square West, Nashville, Tenn. 37203.

Registration materials are now in the mail, and advance registration is due Feb. 15. Proceeds from the annual seminar go toward college scholarships in the field of telecommunications.

Nashville Report

By RED O'DONNELL

■ So what else is new? **Dr. James Schaefer** of the University of Minnesota has concluded from careful research that country music drives people to drink and act in a manner not totally rational. On that note (along with the possibility that the doctor may have a case of interchangeable causes and effects) we slide into the '80s, a decade that promises to be equally profound.

The Ryman Auditorium, previous site of the Grand Ole Opry, is in the verge of being declared a national historic landmark. Meanwhile, official figures aren't compiled, but it looks like Grand Ole Opry attendance for 1979 will be down from 1978 count. Approximately 5 or 6 percent is the prediction. Losses at ticket booths were during the early scare about a gasoline shortage—and at matinees. Weekend crowds may have shown slight gains, however.

Ken Kragen keeps client Kenny Rogers busy with network television bookings. Rogers is scheduled to guest Saturday on CBS' first Lynda Carter (Wonder Woman) special. He hosts NBC's Jan. 21 Tonight Show and CBS' Feb. 27 Grammy Awards live telecast.

"Hee Haw" and Opry regular **Grandpa Jones**, who last month for second time underwent heart surgery doing "fantastic," he reports. Grandpa figures he should be able to resume performing in late March or early April.

The King lives on: The estate of **Elvis Presley** has increased in value by more than \$2 million in the 11-month period ending last June, according to an accounting in Probate Court in Memphis. Most of the new income (about \$1.2 million) came from copyright royalties with another \$433,000 coming from artists royalties. The rest came from movie royalties and "fan donations" (\$13,905) and interest (\$139,111).

Waylon Jennings, Johnny Cash, June Carter Cash, and friends are giving a concert Jan. 31 in the Grand Ole Opry House to benefit the 100 Club which helps families of firefighters and police officers killed in the line of duty.

(Continued on page 45)

Dillon at KSON



RCA recording artist Dean Dillon took time out during a recent tour of the western U.S. to meet the staff of KSON radio in San Diego. Pictured from left: Rod Hunter, program director; Carson Schreiber, western regional promotion, RCA Records; Dillon; and Ron West, music director.

Execs Express Optimism for '80

(Continued from page 43)

hit acts are seliling a lot of albums. The growth potential of the type of music we're cutting is unlimited, not only in this country but internationally."

Also among the more optimistic is Jerry Seabolt, head of United Artists' Nashville operations. "The business has held up for us, number one; and number two, the mechanics of running it was applied with expertise," he said. "Country divisions have always had to watch nickels and dimes. They've always had to be very careful in everything they did to show a maximum return for a minimum investment; so we've suffered less than most."

New Talent

However bright the predictions are, however, prospects for new talent in the current market is one concern which surfaces in assessing the present situation. "Country is not in any better shape than anybody else," contends E/A Nashville vice president Jimmy Bowen. "I don't think country sales have been affected as much as some other kinds of music, but I don't think country is in that much better shape. The thing that bothers me the most about country right now is that we didn't develop that many new artists in 1979. If we don't start to develop more new country artists, bringing them all the way home, then we've got problems."

"It's probably going to be tough to break a new act, but we're still going to sign some new acts," said Bradley. "I think your successful artist will still run one album every nine months. If they've been selling a million, maybe they won't sell but six or seven hundred thousand; or maybe they'll sell a million and a half. That's the part I don't know. New artists will probably be hurt, but there's always going to be a new artist, whether he's on RCA, MCA, Columbia, Capitol; it doesn't make any difference; so you have to keep trying."

Foglesong concurs and adds, "It is vital to any record company and to our industry to continually develop new talent. From a record company standpoint, you can't just have big deals with big artists. From a business standpoint, you've got to be bringing in new artists all the time. You don't know what the longevity of artists are, and trends change."

The going may be tough for an artist trying to break out, but the effects of a tight market may not necessarily be entirely bad once he or she hits a certain level. "The mere fact that an artist is a new artist with our label and has made the cut, as it were," notes Seabolt, "means that we have a tremendous amount of faith in them and obviously are going to protect that investment with concentrations as far as promotion, A&R, advertising and support is concerned. At the same time, we're going to continue to do it the way we've always done it, and that's with a very conservative approach."

Caution is not restricted to new artists, though. As in the past six months, the strategies with some of country's hottest artists has also shifted, according to Bradley who cites Waylon Jennings as an example. "Waylon in the past has shipped gold,' he explained, "His latest album we did not ship gold. We laid back and watched it, and now it's on the verge of gold status if not there already. So it still sold half a mililon, but we didn't say, 'hey, we're going to ship it gold.' We let the marketplace tell us what it looked like it would bear. We watched for reorder paterns rather than say, 'OK, here it comes,' and dump it out there."

Country Single Picks

COUNTRY SONG OF THE WEEK WAYLON JENNINGS-RCA PB-11898

I AIN'T LIVING LONG LIKE THIS (prod.: Richie Albright) (writer: R. Crowell) (Visa, ASCAP) (3:34)

Waylon offers a strong version of a quick-moving tune by Rodney Crowell, also previously cut by Emmylou Harris. "The World's Gone Crazy (Cotillion)" on the flip side offers yet another perspective.

RONNIE MILSAP-RCA PB-11909

WHY DON'T YOU SPEND THE NIGHT (prod.: Ronnie Milsap & Rob Galbraith) (writer: B. McDill) (Hall-Clement, BMI) (3:45)

Recently hitting the pop charts with one single and the country charts with another, Milsap could possibly score on both fronts again with this one. The rousing chorus of this love song is especially strong.

CHARLY McCLAIN—Epic 9-50825

MEN (prod.: Larry Rogers) (writers: R. Scaife/J. Hayes) (Algee/Partner, BMI) (2:27)

Jazzing things up a little, McClain picks a catchy song about men and their difficulties. Percussion, vocalists, brass and slick guitar licks complement the artist's smooth, sweet vocals.

THE STATLER BROTHERS-Mercury 57012

(I'LL EVEN LOVE YOU) BETTER THAN I DID THEN (prod.: Jerry Kennedy) (writers: D. Reid/H. Reid) (American Cowboy, BMI) (2:30) Clever lyrics and a pleasant easy-going melody work again for the

Statler's distinctive harmonies. Should easily climb the charts.

MICKEY NEWBURY-Hickory K-1673

AMERICA THE BEAUTIFUL (prod.: Ronnie Gant) (arr: M. Newbury) (Milene, ASCAP) (3:38)

Newbury's "American Trilogy" made a strong showing several years back, and this single captures the same spirit. The familiar hymn is given a quiet, sensitive treatment.

MARY LOU TURNER—Churchill 7751

I WANNA LOVE YOU TONIGHT (prod.: Brien Fisher) (writer: B. Troy) (Churchill/Plum Creek/Mikinnikott, BMI) (3:02)

Mary Lou Turner's latest solo effort is an easy-moving tune with a touch of the blues done in a style that incorporates a lot of country and a little gospel sound. Production and performance are both high quality on this strong single.

STEVE GILLETTE (with Jennifer Warnes)-----Regency 45002

LOST THE GOOD THING (prod.: Graham Nash & Larry Baunach) (writers: S. Gillette/D. McKeehnie) (Bandana, ASCAP) (2:38)

Gillette and Warnes trade verse lines and join in harmony on the chorus of this quiet song of lost love. The sound is sweet and simple for a pleasing effect.

BUTCH HORNSBY-RCS 1007

DON'T TAKE IT OUT ON THE DOG (prod.: John Fred) (writer: Hornsby) (RCS/Impulsive, ASCAP) (2:42)

With a sound similar to David Allan Coe, Hornsby does a straight country song here with a slightly unusual chorus, as the title indicates. A piano and jangly guitar complement the lyrics.

MEL TILLIS—Elektra 46583

LYING TIME AGAIN (prod.: Jimmy Bowen) (writer: C. Walker) (Sawgrass, BMI) (3:06)

Tillis does an easy-moving, melancholy song here, singing smooth and strong. "Fooled Around And Fell In Love" on the flip side is also appealing.

MEL STREET—Sunbird 103

TONIGHT LET'S SLEEP ON IT BABY (prod.: Nelson Larkin & Jim Prater) (writer: not listed) (Levisa/Blackwood, BMI) (2:34)

Straight country fiddles and a steel guitar back up Street's distinctive vocals on this George Jones style tune. Another strong single from the artist's catalogue.



RCA AFL1 3451

United Artists LWAK 979 (12th Week) THE GAMBLER KENNY ROGERS/United Artists LA 834 H A CHRISTMAS TOGETHER JOHN DENVER & THE MUPPETS/ TEN YEARS OF GCLD KENNY ROGERS/United Artists

LA 835 H 103 GREATEST HITS WAYLON JENNINGS/RCA AHL1 3378 MISS THE MISSISSIPPI CRYSTAL GAYLE/Columbia JC 36203 15 PRETTY PAPER WILLIE NELSON/Columbia JC 36189 WILLIE NELSON SINGS KRISTOFFERSON/Columbia JC 36188 WHAT GOES AROUND COMES AROUND WAYLON

JENNINGS/RCA AHL1 3493 I'LL ALWAYS LOVE YOU ANNE MURRAY/Capitol SOO 12012 10

STRAIGHT AHEAD LARRY GATLIN/Columbia JC 36250 STARDUST WILLIE NELSON/Columbia KC 35305

CHRISTAL CARD STATLER BROTHERS/Mercury SRM 1 5012 CLASSIC CRYSTAL CRYSTAL GAYLE/United Artists LOO 982

BEST OF EDDIE RABBITT/Elektra 6E 235

LET'S KEEP IT THAT WAY ANNE MURRAY/Capitol ST 11743 MILLION MILE REFLECTIONS CHARLIE DANIELS BAND/ Epic KE 35751

BEST OF THE STATLER BROTHERS/Mercury SRM 1 1037 **CLASSICS** KENNY ROGERS & DOTTLE WEST/United Artists LA 946 H

PORTRAIT DON WILLIAMS/MCA 3192 WILLIE AND FAMILY LIVE WILLIE NELSON/Columbia KC

THE OAK RIDGE BOYS HAVE ARRIVED/MCA AY 1135

THE BEST OF DON WILLIAMS, VOL. II/MCA 3096

ONE FOR THE ROAD WILLIE NELSON & LEON RUSSELL/ Columbia KC 2 36064

NEW KIND OF FEELING ANNE MURRAY/Capitol SW 11849 WHISKEY BENT AND HELL BOUND HANK WILLIAMS, JR./

Elektra/Curb 6E 237 Y'ALL COME BACK SALOON OAK RIDGE BOYS/MCA DO 2993 117

JUST GOOD OL' BOYS MOE BANDY & JOE STAMPLEY/ Columbia JC 36202 WHEN I DREAM CRYSTAL GAYLE/United Artists LA 858 H

BEST OF BARBARA MANDRELL/MCA AY 1119 BLUE KENTUCKY GIRL EMMYLOU HARRIS/Warner Bros. BSK 3318

LARRY GATLIN'S GREATEST HITS/Monument MG 7628 FAMILY TRADITION HANK WILLIAMS, JR./Elektra/Curb 6E

Nashville Report (Continued from page 44)

Meanwhile, "Wanted: The Outlaws!," the first Nashville country al-

bum to be certified platinum, has now gone double platinum, according to the folks at RCA. The LP helped pave the way for further successes in country, notably by Waylon and Willie Nelson.

George Hamilton IV for most part of early 1980 is going to be performing out of this country. George IV's tour plans includes concerts this month in New Zealand; February in Australia and New Zealand; March in Germany, Switzerland and France; April in Holland and France. (April in Paris?) "And don't forget," reminds George IV, "I'll be performing July and August in Nova Scotia."

Dolly P.'s first recorded quote of new year: "People-and reporters -ask how I can take some of the jokes about my figure, my hairdo my whatever. Honestly it doesn't bother me when comedians and talk show hosts come up with those ribald remarks. I take it as a com-

EVERYBODY'S GOT A FAMILY JOHNNY PAYCHECK/ Epic JE 36200 3/4 LONELY T. G. SHEPPARD/Warner/Curb BSK 3353 MY VERY SPECIAL GUESTS GEORGE JONES/Epic JE 35544 THE LEGEND AND THE LEGACY, VOL. I ERNEST TUBB/ Cachet CL 3001 HEART OF THE MATTER THE KENDALLS/Ovation OV 1746 DIAMOND DUET CONWAY TWITTY & LORETTA LYNN/ MCA 3190 JUST MARGO MARGO SMITH/Warner Bros. BSK 3388 TEAR ME APART TANYA TUCKER/MCA 5106 A BELIEVER SINGS THE TRUTH JOHNNY CASH/Cachet CL 3 9001 COMPASS POINT DAVID ALLAN COE/Columbia JC 36277 ME AND PEPPER MEL TILLIS/Elektra 6E 236 SPECIAL DELIVERY DOTTIE WEST/United Artists LT 1000 SHOULD I COME HOME GENE WATSON/Capitol ST 11947 IMAGES RONNIE MILSAP/RCA AHL1 3346 TOO OLD TO CHANGE JERRY JEFF WALKER/Elektra 6E 239 JERRY CLOWER'S GREATEST HITS/MCA 3092 STRAIGHT FROM TEXAS JOHNNY DUNCAN/Columbia JC VOLCANO JIMMY BUFFETT/MCA 5102 THE VERY BEST OF LORETTA AND CONWAY LORETTA LYNN & CONWAY TWITTY/MCA 3164 RIGHT OR WRONG ROSANNE CASH/Columbia JC 36155 GOLDEN TEARS/STAY WITH ME DAVE & SUGAR/RCA AHL1 YOU'RE MY JAMAICA CHARLEY PRIDE/RCA AHL1 3441 A RUSTY OLD HALO HOYT AXTON/Jeremiah JH 5000 ONE OF A KIND MOE BANDY/Columbia JC 36228 JUST FOR YOU DONNA FARGO/Warner Bros. BSK 3377 OUR MEMORIES OF ELVIS, VOL. II ELVIS PRESLEY/RCA AQL1 3448 ROSE COLORED GLASSES JOHN CONLEE/MCA AY 1105 THE BILLIE JO SINGLES ALBUM BILLIE JO SPEARS/ United Artists LT 983 NOBODY BUT YOU CHARLIE RICH/United Artists LT 998 MICKEY GILLEY/Epic JE 36201 A SIMPLE LITTLE WORDS CRISTY LANE/United Artists LA 978 H BANDED TOGETHER VARIOUS ARTISTS/Epic JE 36177 EXPRESSIONS DON WILLIAMS/MCA AY 1069 SHOT THROUGH THE HEART JENNIFER WARNES/Arista AB DON'T LET ME CROSS OVER JIM REEVES/RCA AHL1 3454 HIGHWAYMAN GLEN CAMPBELL/Capitol SOO 12008 OL' T'S IN TOWN TOM T. HALL/RCA AHL1 3495

pliment that I'm big enough to be mentioned."

The Dukes of Hazzard episode, in which Loretta Lynn guest stars, originally set for Friday (11), has been rescheduled for Jan. 25 (CBS). Word is that the network decided to reshoot some scenes.

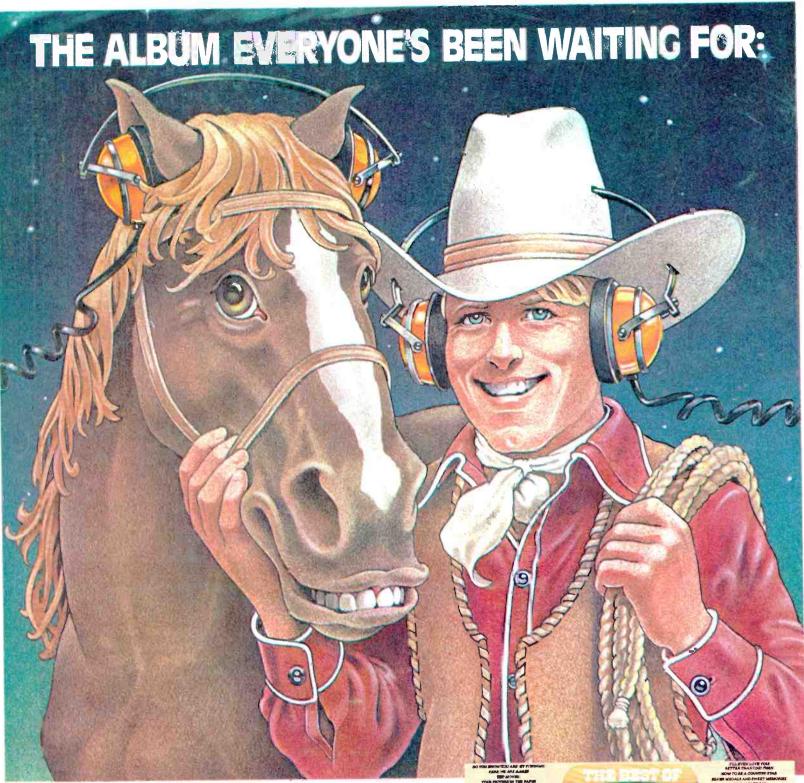
Month's clever title for a song: "What's A Nice Girl Like You (Doin' in Love Like This?)" (Kenny Walker of Acuff Rose Publications wrote ... Modest singer-writer Bill Wence discussing his Rustic recording it) of "Break Away": "I predict it'll break into the 'almost best sellers."

Hank Williams Jr. talking: "1979 was a very successful year for me. Of course one of the main reasons (the highlight) was arrival of our daughter Hillary June."

Jeannie C. Riley takes off Feb. 13 for 30-concert tour of Australia to return stateside March 13.

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	'	KENNY ROGERS	49	79	The RADIO	
		United Artists 1327	50	57	TOM T. HALL/RCA 11888 2 JUST WHAT THE DOCTOR ORDERED BECKY HOBBS/	Sec. Sec.
					Mercury 57010 5	
		(2nd Week) 8	51	52 54	I MUST BE CRAZY SUSIE ALLANSON/Elektra/Curb 46565 6	
2	4	HELP ME MAKE IT THROUGH THE NIGHT WILLIE NELSON/			MORE THAN A BEDROOM THING BILL ANDERSON/MCA 41150 5	
3	3	Columbia 1 11126 9 POUR ME ANOTHER TEQUILA EDDIE RABBITT/Elektra 46558 10	53	60		
4	2	MISSIN' YOU CHARLEY PRIDE/RCA 11751 10	54	8	A&M 2199 3 NOTHING AS ORIGINAL AS YOU STATLER BROTHERS/	
5 6	10				Mercury 57007 11	
•	7	YOU KNOW JUST WHAT I'D DO/THE SADNESS OF IT ALL CONWAY TWITTY & LORETTA LYNN/MCA 41141 9	55	11	I HATE THE WAY I LOVE IT JOHNNY RODRIGUEZ & CHARLY	
7 8		OH, HOW I MISS YOU TONIGHT JIM REEVES/RCA 11737 10	56	67	McCLAIN/Epic 9 50791 12 THE MIDNIGHT CHOIR LARRY GATLIN & THE GATLIN	
9	5 13	HAPPY BIRTHDAY DARLING CONWAY TWITTY/MCA 41135 11 YOU'D MAKE AN ANGEL WANT TO CHEAT THE KENDALLS/			BROTHERS BAND/Columbia 7 1191 2	
		Ovation 1136 8	57		LOVE HAS TAKEN ITS TIME ZELLA LEHR/RCA 11754 4	
0	16	LEAVING LOUISIANA IN THE BROAD DAYLIGHT	58	69	Se men Konne McDOWELL/	
11	12	OAK RIDGE BOYS/MCA 41154 6 YOU PICK ME UP (AND PUT ME DOWN) DOTTIE WEST/	59	66	Epic 9 50753 2	
0		United Artists 1324 12	60	61	YOU'RE ONLY LONELY J. D. SOUTHER/Columbia 1 11079 6	
2	17	LAY BACK IN THE ARMS OF SOMEONE RANDY BARLOW/ Republic 049 10	61 62	63 18	SWEET MOTHER TEXAS EDDY RAVEN/Dimension 003 5 I'VE GOT A PICTURE OF US IN MY MIND LORETTA LYNN/	
13	14	YOUR LYING BLUE EYES JOHN ANDERSON/Warner Bros.			MCA 41129 13	
A	19	49089 11 I WISH I WAS CRAZY AGAIN JOHNNY CASH & WAYLON	63	38	I CHEATED ME RIGHT OUT OF YOU MOE BANDY/	
		JENNINGS/Columbia 3 10742 8	64	83	Columbia 1 11090 14 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/	
5		SHARING KENNY DALE/Capitol 4788 10	4.5		Mercury 57011 2	
6	24	I'LL BE COMING BACK FOR MORE T. G. SHEPPARD/ Warner/Curb 49110 6	65 66		YOU'VE STILL GOT ME JERRY WALLACE/Door Knob 9 116 6 I'D DO ANYTHING FOR YOU JACKY WARD/Mercury 57013 2	
7	27	LOVE ME OVER AGAIN DON WILLIAMS/MCA 41155 5	67	84	NUMBERS BOBBY BARE/Columbia I I I 2	
8	21	BLUE HEARTACHE GAIL DAVIES/Warner Bros. 49108 8	68		YOU MAKE IT SO EASY BOBBY G. RICE/Sunset 102 6	
9	20	RAINY DAY'S AND STORMY NIGHTS BILLIE JO SPEARS/ United Artists 1326 9	69	89	IT'S NOT SUPPOSED TO BE THAT WAY PAM ROSE/	
0	23	A LITTLE GETTING USED TO MICKEY GILLEY/Epic 9 50801 8	70	70	Epic 9 50819 2 A MESSAGE TO KHOMEINI ROGER HALLMARK & THE	
1	25	TILL I STOP SHAKING BILLY "CRASH" CRADDOCK/Capitol			THRESHER BROTHERS/Vulcan 10004 (NSD) 3	
2	26	4792 9 BUT LOVE ME JANIE FRICKE/Columbia 1 11139 9	71	48	WE LOVE EACH OTHER R.C. BANNON & LOUISE MANDRELL/ Epic 9 50789 8	
3	30	BUT LOVE ME JANIE FRICKE/Columbia 1 11139 9 BACK TO BACK JEANNE PRUETT/IBC 0005 7	72	33	MY WORLD BEGINS AND ENDS WITH YOU DAVE & SUGAR/	
4	28	YOU'RE GONNA LOVE YOURSELF IN THE MORNING	73	01	RCA 11749 12	
	20	CHARLIE RICH/United Artists 1325 7 YOUR OLD COLD SHOULDER CRYSTAL GAYLE/United Artists	10	91	(I STILL LONG TO HOLD YOU) NOW AND THEN REBA McENTIRE/Mercury 57014 2	
5	29	1329 5	74	93	SILENCE ON THE LINE HENSON CARGILL/Copper	
6	31	WHAT'LL I TELL VIRGINIA JOHNNY RODRIGUEZ/	75	44	Mountain 201 3	
7	24				WHISKEY BENT AND HELL BOUND HANK WILLIAMS, JR./ Elektra/Curb 46535 14	
<u>/</u> В	34 32	BABY, YOU'RE SOMETHING JOHN CONLEE/MCA 41163 4 SUGAR FOOT RAG JERRY REED/RCA 11764 6	76 77	58 77	SMOOTH SAILIN' JIM WEATHERLY/Elektra 46547 10	
9	35	YEARS BARBARA MANDRELL/MCA 41162 4	78	88	IT TAKES ONE TO KNOW ONE BOBBY HOOD/Chute 0009 5 HOLD ON TIGHT PORTER WAGONER/RCA 11771 2	
0	22	I DON'T WANT TO LOSE YOU CON HUNLEY/Warner Bros.	79		ALWAYS ON MY MIND JOHN WESLEY RYLES/MCA 41124 13	
	36	49090 10 THE SHUFFLE SONG MARGO SMITH/Warner Bros. 49109 5	80 81	45 71	BROKEN HEARTED ME ANNE MURRAY/Capitol 4773 15	
2		THIS MUST BE MY SHIP CAROL CHASE/Casab! nca West	82	86	WHEN I'M GONE DOTTSY/RCA 11743 9 LET'S GO THROUGH THE MOTIONS THE CATES/Ovation 1134 3	
		4501 8	83 84	80	SOMETIMES LOVE MUNDO EARWOOD/GMC 108 6	
3		COME TO MY LOVE CRISTY LANE/United Artists 1328 4	84 85	73	IT STARTED WITH A SMILE HELEN CORNELIUS/RCA 11753 7 PREACHER BERRY DONNA FARGO/Warner Bros. 49093 8	
5		I CAN'T GET ENOUGH OF YOU RAZZY BAILEY/RCA 11885 3 IF I EVER HAD TO SAY GOODBYE TO YOU EDDY ARNOLD/	86	75	AIN'T NO WAY TO MAKE A BAD LOVE GROW JOHNNY	
		RCA 11752 8	87	78	RUSSELL/Mercury 57008 8 FORGET ME NOT STEVE WARINER/RCA 11658 9	
5	41	GO FOR THE NIGHT FREDDY WELLER/Columbia 1 11149 7	88		YOURS FOR THE TAKING JACK GREENE/Frontline 704 1	
		TELL ME WHAT IT'S LIKE BRENDA LEE/MCA 41130 12 DAYDREAM BELIEVER ANNE MURRAY/Capitol 4813 2	89	72	COME WITH ME WAYLON JENNINGS/RCA 11723 16	
	50	OUT OF YOUR MIND JOE SUN/Ovation 1137 5	90 91		PALIMONY LEON RAUSCH/Derrick 128 3 A RUSTY OLD HALO HOYT AXTON/Jeremiah 1001 14	
	42	FADIN' RENEGADE TOMMY OVERSTREET/Elektra 45564 8	92		A KUSIY OLD HALO HOYI AXTON/Jeremiah 1001 14 UNTIL TONIGHT JUICE NEWTON/Capitol 4793 9	
	62	NOTHING SURE LOOKED GOOD ON YOU GENE WATSON/	93		LILY DAN RILEY/Armada 103 3	
1	47	Capitol 4814 2 DRINKIN' AND DRIVIN' JOHNNY PAYCHECK/Epic 9 50818 3	94	90	I'M JUST YOUR YESTERDAY DANDY/Warner/Curb 49111 4	
3	43	MISTY MORNING RAIN RAY PRICE/Monument 290 7	95	No. of Concession, Name	MY SPECIAL PRAYER FREDDY FENDER/Starflite 9 4906 1	
		LET JESSE ROB THE TRAIN BUCK OWENS/Warner Bros. 49118 4	96 97		TONIGHT I'M FEELIN' YOU JACK GRAYSON/Hitbound 4501 1 MR. & MRS. UNTRUE PRICE MITCHELL & RENE SLOANE/	
		CHAIN GANG OF LOVE ROY CLARK/MCA 41153 4			Sunset 101 1	
		R OF THE WEEK	98	94	NEVER GONNA BE A COUNTRY STAR KENNY SERRATT/	
		I AIN'T LIVING LONG LIKE THIS	99		MDJ 1001 3 PLEASE PLAY MORE KENNY ROGERS STEVEN LEE COOK/	
		WAYLON JENNINGS RCA 11898	100		Grinder's Switch 1979 1	
	and the second		100		RING THE BELLS OF FREEDOM BILLY ED WHEELER/Radio Cinema 002 1	

47	5:		4
48	56	6 I LOVE THAT WOMAN LEON EVERETTE/Orlando 105	5
49	79	THE OLD SIDE OF TOWN/JESUS ON THE RADIO	
50	57	TOM T. HALL/RCA 11888 JUST WHAT THE DOCTOR ORDERED BECKY HOBBS/	2
		Mercury 57010	5
51 52	52 54	The second and the se	6
53	60		5
54	8	STATLER DROTHERS/	3
55	11	Mercury 57007 I HATE THE WAY I LOVE IT JOHNNY RODRIGUEZ & CHARLY McCLAIN/Epic 9 50791	11
56	67		2
57	64	LOVE HAS TAKEN ITS TIME ZELLA LEHR/RCA 11754	4
58	69	NEVER SEEN A MOUNTAIN SO HIGH RONNIE McDOWELL/	
		Epic 9 50753	2
59	66	I'M INTO THE BOTTLE DEAN DILLON/RCA 11881	4
60 61	61 63	YOU'RE ONLY LONELY J. D. SOUTHER/Columbia 1 11079 SWEET MOTHER TEXAS EDDY RAVEN/Dimension 003	6
62	18	I'VE GOT A PICTURE OF US IN MY MIND LORETTA LYNN/	5
		MCA 41129	13
63	38	I CHEATED ME RIGHT OUT OF YOU MOE BANDY/	
64	83	Columbia 1 11090 I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/	14
65	65	Mercury 57011 YOU'VE STILL GOT ME JERRY WALLACE/Door Knob 9 116	2
66	76	I'D DO ANYTHING FOR YOU JACKY WARD/Mercury 57013	6
67	84	NUMBERS BOBBY BARE/Columbia T 11170	2 2
68	68	YOU MAKE IT SO EASY BOBBY G. RICE/Sunset 102	6
69	89	IT'S NOT SUPPOSED TO BE THAT WAY PAM ROSE/ Epic 9 50819	2
70	70	A MESSAGE TO KHOMEINI ROGER HALLMARK & THE THRESHER BROTHERS/Vulcan 10004 (NSD)	3
71	48	WE LOVE EACH OTHER R.C. BANNON & LOUISE MANDRELL/	Ť
72	33	Epic 9 50789 MY WORLD BEGINS AND ENDS WITH YOU DAVE & SUGAR/	8
73	91	RCA 11749 (I STILL LONG TO HOLD YOU) NOW AND THEN REBA McENTIRE/Mercury 57014	12
74	93	SILENCE ON THE LINE HENSON CARGILL/Copper Mountain 201	3
75	44	WHISKEY BENT AND HELL BOUND HANK WILLIAMS, JR./ Elektra/Curb 46535	14
76 77	58	SMOOTH SAILIN' JIM WEATHERLY/Elektra 46547	10
78	77 88	IT TAKES ONE TO KNOW ONE BOBBY HOOD/Chute 0009	5
79	55	HOLD ON TIGHT PORTER WAGONER/RCA 11771 ALWAYS ON MY MIND JOHN WESLEY RYLES/MCA 41124	2
80	45	BROKEN HEARTED ME ANNE MURRAY/Capitol 4773	13 15
81	71	WHEN I'M GONE DOTTSY/RCA 11743	9
82 83	86 80	LET'S GO THROUGH THE MOTIONS THE CATES/Ovation 1134	
84	74	SOMETIMES LOVE MUNDO EARWOOD/GMC 108 IT STARTED WITH A SMILE HELEN CORNELIUS/RCA 11753	6
85	73	PREACHER BERRY DONNA FARGO/Warner Bros. 49093	7 8
86	75	AIN'T NO WAY TO MAKE A BAD LOVE GROW JOHNNY	
87	78	RUSSELL/Mercury 57008 FORGET ME NOT STEVE WARINER/RCA 11658	8
88		YOURS FOR THE TAKING JACK GREENE/Frontline 704	9
89	72	COME MURIL ME MUNICIPAL PROVIDER (PROVIDER)	1
90	92	PALIMONY LEON RAUSCH/Derrick 128	16 3
91	81		14
92	82	UNTIL TONIGHT JUICE NEWTON/Capitol 4793	9
93	95	LILY DAN RILEY/Armada 103	3
94	90	I'M JUST YOUR YESTERDAY DANDY/Warner/Curb 49111	4
95	No. of Concession, Name	MY SPECIAL PRAYER FREDDY FENDER/Starflite 9 4906	1
96	_	TONIGHT I'M FEELIN' YOU JACK GRAYSON/Hitbound 4501	1
97		MR. & MRS. UNTRUE PRICE MITCHELL & RENE SLOANE/ Sunset 101	1
98	94	NEVER GONNA BE A COUNTRY STAR KENNY SERRATT/ MDJ 1001	3
99 1 0 0		PLEASE PLAY MORE KENNY ROGERS STEVEN LEE COOK/ Grinder's Switch 1979	1
100		RING THE BELLS OF FREEDOM BILLY ED WHEELER/Radio Cinema 002	1



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(I'll Even Love You)

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