

SINGLES

KOOL & THE GANG, "TOO HOT" (prod. by Deodato) (writers: Brown-group) (Delightful/Gang, BMI) (3:48). While the title cut from their "Ladies Night" LP hits top 5,

this second release from that album offers a midtempo pace with delightful keyboards vocals. De-Lite 802 (Mercury).



CHUCK MANGIONE, "GIVE IT ALL YOU GOT" (prod. by Mangione) (writer: Mangione) (Gates, BMI) (3:55). From his upcoming "Fun And Games" LP is this melodic piece that will be used by ABC Sports in the 1980 Winter Olympics. A typically flawless Mangione workout. A&M 2211.

THE ALAN PARSONS PROJECT, "YOU WON'T BE THERE" (prod. by Parsons) (writers: Woolfson-Parsons) (Woolfsongs/Careers/Irving, BMI) (3:26). Parsons follows his top 30 "Damned If I Do" with this sad love ballad which should make pop-A/C inroads. Arista 0491.

LAUREN WOOD, "HOLLYWOOD" (prod. by Jackson-Templeman) (writer: Wood) (Creeping Licking, BMI) (4:01). Wood exhibited surprising durability with her "Please Don't Leave" hit. This lilting successor should do even better with its bright, multi-format appeal. WB 49153.

#### **SLEEPERS**

THE JAM, "THE ETON RIFLES" (prod.



by Coppersmith-Heaven) (writer: Weller) (Front Wheel, BMI) (3:58). This brash British trio has already topped the charts in their homeland and they aim for the same success here with this tumultuous rocker from the "Setting Sons" LP. Polydor 2051.

MIKE PINERA, "GOODNIGHT MY LOVE"



(prod. by Pinera) (writer: Pinera) (Bayard, BMI) (3:40). Pinera took the Blues Image to #4 in '70 with his "Ride Captain, Ride." He's hitbound again as a solo act with this touching ballad that's as simple as it is effective. Spector 00003 (Capitol).

GARY NUMAN, "CARS" (prod. by Numan) (writer: Numan) (Geoff & Eddie/ Blackwood, BMI) (3:57). Numan's electronic dance music has reached craze proportions in England with its hypnotic rhythms and futuristic sound.

PINK FLOYD, "ANOTHER BRICK IN THE



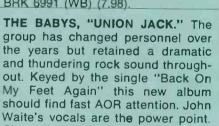
WALL (Part II)" (prod. by Ezrin-Gilmour-Waters) (writer: Waters) (Pink Floyd, BMI) (3:11). Pink Floyd seldom releases singles so this initial offering from their hit "The Wall" LP is likely to make an immediate impact on the radio & chart. Col 1-11187.

This single from his upcoming LP

is a prime example. Atco 7211.

#### **ALBUMS**

UTOPIA, "ADVENTURES IN UTO-PIA." Todd Rundgren's multi-media visions get the supreme workout on this new album, originally written as a video soundtrack. The four-man unit combines electronic experimentation with absolutely commercial rock sensibilities. Bearsville BRK 6991 (WB) (7.98).



"PRETENDERS." Three of the cuts here have already gone to the top of the U.K. charts and this debut is equally on the mark for American listeners. "Brass in Pocket" is the stand-out, driven by Chrissie Hyde's chilling vocals. This is new English rock at its best. Sire SRK 6083 (WB) (7.98).

Chrysalis CHR 1267 (8.98).



"PEARL HARBOR AND THE EXPLO-SIONS." This L.A. collective got as much pre-release street talk as the Knack did although their ryhthms are quirkier and more complex. Fronted by Pearl E. Gates, this could be one of the first big breakout LPs of 1980. Warner Brothers BSK 3404 (7.98).

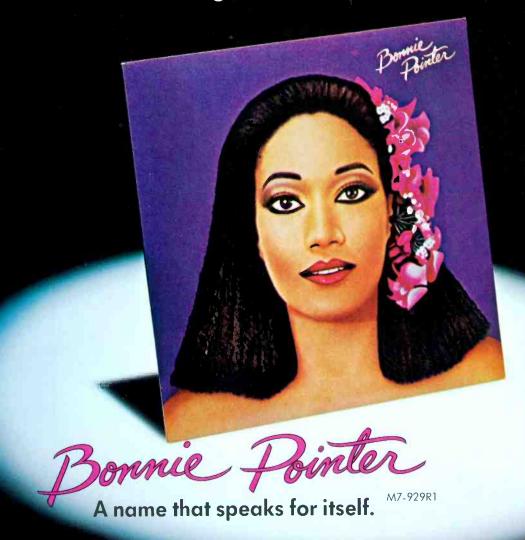




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## Record World



**JANUARY 12, 1980** 

## Church Group Sues FCC Over Deregulation

By BILL HOLLAND

■ WASHINGTON — Santa didn't treat the Federal Communications Commission too well this year—when the staff returned to their offices the day after Christmas, they found a lawsuit under the tree.

The suit, which was filed December 26 under the Freedom of Information Act by a New York church group, the United Church of Christ, comes in response to the group's continued attempts to receive copies of all documents relating to the FCC's recent conclusion to deregulate certain areas of broadcasting.

The FCC had followed up the initial request by providing the group with "hundreds of documents," according to a spokesman

(Continued on page 37)

## Late Buying Surge Boosts Holiday Sales; Dealers Cautious About Jan. Carryover

By DAVID McGEE and JEFFREY PEISCH

NEW YORK — A late surge of Christmas buying boosted holiday sales up to last year's level, according to a Record World survey of key accounts across the country. In a departure from previous years, there was no regional pattern to consumer activity this year: for every key account reporting an increase, another reported a comparable decline; and neither snow nor rain nor transit strikes nor good weather seems to have had an undue effect on sales anywhere.

One of the most striking differences between this season and last was the sheer spread of recorded product being purchased. Previously, Christmas sales had been dominated by one, two or perhaps three major releases. Other new releases, along with catalogue and budget product and classical product was mere icing on the cake. This year, in a number of stores, classical sales—thanks to a couple of strong albums featuring Luciano Pavoratti—were on a par with pop sales; catalogue product carried the day; and consumer acceptance of mid-line product was more than a pleasant surprise.

Which is not to disparage the major new releases of the last quarter. Fleetwood Mac, the Eagles, Michael Jackson, Pink Floyd, Stevie Wonder, Teddy Pendergrass, "The Rose" and "Star Trek" soundtracks and numerous others showed healthy gains over the period, but none dominated the marketplace to the exclusion of all else.

Two items in particular drew heavy praise. In the east and midwest, primarily, several recently-released 12-inch "rap" records were potent sellers. CBS's new line of \$5.98 product was in many

cases the bolt-out-of-the-blue many retailers had hoped for going into the holidays. George Balicky of National Record Mart termed \$5.98 product the chain's "saviour." Television advertising, newspaper advertising and instore promotions were all used to push the lower-priced line. "We moved an unbelievable amount of this product alone," Balicky said. National Record Mart's overall figures for the period were up over last year's, but that total includes new stores added during the year. Balicky estimated the total for a like number of stores "would probably be down slightly" compared to last year.

All in all, the Christmas selling season went about as dealers had expected given the depressed economy. Fourth quarter projections were toned down considerably from last year's more optimistic figures, and inventories were kept at more sensible levels. A majority of retailers refused to speculate on the possibility of a sales carryover into January, citing rising fuel costs, the gloomy state of the world in general and high inflation as negative factors influencing consumer buying decisions. On the positive side, they noted the promise of several companies to deliver new re-(Continued on page 34)

## Music World Mourns Richard Rodgers

By MARC KIRKEBY

■ NEW YORK—The marquees of Broadway theatres went dark for one minute Saturday night in memory of Richard Rodgers, who died December 30 of heart failure after a long illness. He was 77.

A private funeral service was held at Temple Emanu-El here last Wednesday, and was attended by New York Mayor Edward Koch, actresses Helen Hayes and Lillian Gish, producer Dore Schary and former Mayor John Lindsay. According to the New York Times, Rabbi Ronald Sobel eulogized Rodgers as "a very gentle gentleman," one who "never allowed himself to be too busy for people, especially young people."

every corner of the entertainment world. According to the New York Daily News, Frank Sinatra called (Continued on page 37)

Tributes to Rodgers came from

Labels Win 7-Year Tape Piracy Case

■ MILWAUKEE — A judgment in excess of \$4 million was rendered here December 21 against David Heilman and his corporation, Economic Consultants, Inc., d/b/a E-C Tape, by Judge Michael J. Barron of the Milwaukee Circuit Court. The judgment awarded in the class action, initiated by Mercury Records and eight other record companies, was the result of

more than seven years of litigation, climaxed by a two-week trial limited to the question of damages.

The case was started in December of 1972 as a result of E-C's illegal copying and marketing of over a thousand hit recordings. In 1974, the Wisconsin Supreme Court held that recording piracy was a form of unfair competition and misappropriation. The court directed that an injunction be issued prohibiting Heilman and his corporation from continuing their illegal enterprise. Heilman then tried to evade the court's injunction by moving parts of his business to Illinois, but he and the corporation were subsequently held in contempt of court for violation of the injunction.

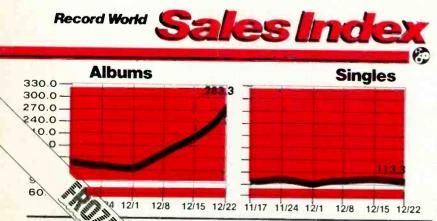
Heilman was also held in contempt for violations of an injunction issued in a California action brought separately by A&M Records. That action resulted in 1975 in a \$136,000 judgment in favor of A&M.

In February of 1979, the Milwaukee court granted the remain-(Continued on page 37)

#### **RW Charts Frozen**

■ Because this year's Christmas and New Year's holidays fell on Tuesdays, disrupting Record World's retail and rack reporting network, and because of the traditional holiday break in new additions by radio stations, nearly all of RW's charts and chart features have been "frozen" this week. We are reprinting those charts from our December 29 issue to help preserve continuity and to serve as a guide to sales and airplay activity over the holiday period. This week's Country and Gospel charts, however, are based on updated research.

Incomplete sales reports for both singles and albums have resulted in the RW Sales Index's also being frozen this week. All of these charts and features will return to a normal schedule next week.



es Index is based on a broad cross-section of quantitative sales data reported rs, rack jobbers and one-stops across the country. The base figure for both is a smoothed average of these quantitative reports during periods in ure being a percentage increase or decrease on the base. The base is 100.0.

## oneni



■ Page 6. With the signings of Willie Aames (of TV's "Eight Is Enough") and singer-songwriter Bill Martin, Lorimar Productions has gone beyond its initial soundtrack presence in the record business. General manager Jay Levy detailed the company's record expansion plans in an interview with RW.



■ Page 14. While his partner, Mike Chapman, is busy in the studio, Nicky Chinn contents himself with songwriting and the business side of their ever-more-successful ventures. In a conversation with RW, Chinn talks about collaborative songwriting and about the evolution of his relationship with Chapman.

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#### **CBS Names Taylor Divisional Affairs VP/GM**

■ NEW YORK — Bruce Lundvall, president, CBS Records Division, has announced the appointment of LeBaron Taylor to the newly created position of vice president, general manager, divisional affairs, CBS Records. He will report directly to Lundvall.

To assure CBS Records' continuing participation in the Black community, Taylor will maintain close ties with prominent political leaders. He will also act as legislative liaison with record industry trade organizations.

Taylor will also oversee CBS Records Group and Divisional policies regarding minority career development. In this capacity he will insure opportunities for pro-



LeBaron Taylor

motion of minority executives, and will be directly involved in designing special career development programs for mid and toplevel black executives.

(Continued on page 33)

#### **RIAA Announces 1979** Gold, Platinum Totals

■ NEW YORK—The Recording Industry Association of America certified 54 platinum record awards for 12 singles and 42 longplaying albums and/or their counterparts on pre-recorded tapes in 1979, the association announced last week.

Also certified in the 12-month period were 172 gold record awards, including 60 singles and 112 albums/tapes.

No comparison with 1978 figures is possible since a new postrelease qualification delay of 120 days was adopted for gold and platinum awards certifications on recordings released after July 1, 1979. Thus no product is certified that was released from Sept. 1 through Dec. 31, traditionally the industry's biggest selling period.

Under the former certification process, in 1978 RIAA certified 10 platinum and 61 gold singles, and 112 platinum and 193 gold albums.

Platinum record award certification, for which only recordings released after Jan. 1, 1976, are eligible, is a minimum sale of two million copies of a single or one million copies of an album/tape. Minimum sales of one million singles or 500,000 albums/tapes is required for gold record award certification.

Any company within the industry may apply for certification, whether or not it is a member of RIAA. All certifications require an audit of the record company's sales by an independent firm of certified public accountants to determine that the minimums have been achieved.

#### **Cambodian Benefits** Slated for Coast

By SAM SUTHERLAND

■ SAN FRANCISCO — Musicians' fund raising efforts on behalf of the Cambodian people move to U. S. shores later this month with the first two of three projected benefit concerts to be held in California.

Sources at Bill Graham Presents, which is producing the series, confirmed last week that acts already committed for the January 11 and January 13 benefits include Hovt Axton, Joan Baez, the Beach Boys, the Grateful Dead, Linda Ronstadt and Devadip Carlos Santana.

Although both shows will be sited in the Bay Area, the respective bills, choice of venue and ticket scale for each reflect two extremes in benefit promotions. For the January 11 show, a softer pop emphasis through its lineup of Ronstadt, Baez and Axton, (Continued on page 40)

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# Hiroshima. Suddenly, they're the new face of American music! "Hiroshima." Entering the 80's, it's still a coast-to-coast smash! In the last two weeks of December, national reorders doubled . . . 7,000 in Los Angeles, 3,000 in Washington! And, airplay and in-store action

just resulted in instant reorders in New Orleans, Charlotte, Shreveport and Dallas . . . a new Southern sales explosion! Plus, the debut album by this 9-member band of Japanese-Americans is an across the board airplay winner . . . in R&B, jazz, and AOR formats!

Hiroshima.

Their extraordinary debut album ... On Arista Records and Tapes



## Lorimar Goes Beyond Soundtracks With Aames and Martin Signings

By SAM SUTHERLAND

LOS ANGELES—After bowing its CBS-distributed record label via rock and R&B-flavored sound-track packages, Lorimar Productions is currently testing music business mainstream opportunities via its first two conventional musical acquisitions.

According to Lorimar's Jay Levy, general manager of the label, the first single by series television performer Willie Aames is only the first step toward consolidating Lorimar's entry into music. Apart from Aames, now being groomed as a singles contender in anticipation of an eventual album, Lorimar has also signed singer-songwriter Bill Martin, Levy's first signing

since joining Lorimar. With label offices sharing Lorimar's MGM Studios space in Culver City, Levy confirms that initial projects for CBS have drawn from the parent company's prior base in film and television, while asserting that its recording arm is being eyed as a conventional record company, not just a conduit for related soundtrack properties. In a recent interview with Record World, he outlined the impact of the Aames and Martin signings, as well as the creative strategy behind Lorimar's current and forthcoming soundtrack packages.

Thus, while Aames was brought to the label through his featured

## WEA Intl. Names Two Vice Presidents

NEW YORK—Nesuhi Ertegun, president of WEA International, has announced the promotion of Jim Caradine to vice president, operations and of Lee Mendell to vice president, business affairs. Caradine will headquarter in New York and Mendell will headquarter in Burbank.

Caradine has served as director of operations at WEA International for over two years. Before joining WEA International, he was director of international planning for WCI. Prior to his position at WCI, Caradine was international manager at Arthur Anderson & Company.

Mendell has held the position of director of business affairs at WEA International for the past two years. Before joining WEA International, he ran his own domestic and international consulting firm in the areas of recorded music and music publishin. Prior to the formation of his own company, Mendell held a variety of key executive positions at Liberty and Liberty/UA, including vice president of marketing and head of distribution.

role on a Lorimar video series, ABC-TV's "Eight is Enough," Levy says the young actor's new recording career is being launched as a major venture, not just a TV spin-off. Allowing for the usual conflicts between careers in those media, Levy himself admits, "Willie is somebody who, frankly, if you'd asked me if I wanted to make records with him, I would've thought twice."

If Levy had any initial questions, he now notes that Aames as succeded in juggling the two facets of his career to lay the groundwork for a committed bid for pop notoriety. "Willie convinced me he's serious about making records, and disciplined about his music," says Levy, who notes that Aames began playing extensive concert dates this summer despite the lack of current product, backed by his band, Paradise.

"He writes his own material, but at this point in time, Willie knows it makes sense to go with the strongest material available, from the very best songwriters," Levy continues, alluding to the variety of established outside writers expected to be represented on Aames' first album. Similarly, Levy and Lorimar enlisted veteran producer Bones Howe to guide Aames' first recordings.

With Lorimar hoping to break Aames first via singles, a major media push began during the holidays, designed to tie Aames' first single to both his ongoing television role and his feature film debut in the movie "Scavenger Hunt." American Bandstand, Midnight Special and other syndicated and network video shows are already being lined up for Aames.

If Aames' recording career is being treated as a separate venture, his deal with Lorimar is an

outgrowth of the series' exposure. "Lorimar was always, conceptually, a diversified entertainment company," explains Levy. "We've done television and films, we handle our own film distribution, and we syndicate shows for outside producers as well as our own packages. So, it was natural for Lorimar to sign Willie even before a label had really been set up."

That recording contract wasn't just an extra clause or minor rider on Aames' existing Lorimar pacts, and plans for a record arm entered an active phase with Levy's arrival. Now that Aames' first single is out, Lorimar is grooming Bill Martin for an album debut sometime later this year.

Between working with his label's first two acts, and screening other unsigned artists for future signings, Levy is also currently involved in readying the soundtrack to "Cruising," director William Friedkin's already controversial thriller set in New York's gay subculture. Levy notes that just as Lorimar's first two soundtracks, "Americathon" and "The Fish That Saved Pittsburgh," both expanded beyond conventional scores to tap original pop, rock and black (Continued on page 40)

David Werchen Named Phonogram Vice Pres.

■ CHICAGO — Bob Sherwood, president of Phonogram, Inc./ Mercury Records, has announced the appointment of David Werchen to the post of vice president, business affairs. Werchen was previously the director of law for the firm.

Werchen's new position brings expanded duties and overall responsibilities for the business affairs of Phonogram/Mercury. He reports directly to Sherwood.

Before joining Phonogram as director of law, Werchen was the associate council, business affairs for both the Polydor and Phonogram organizations. Prior to that he was an attorney with the New York law firm of Lynton, Klein, Opton and Saslow.

#### Nominations Set For American Music Awards

■ LOS ANGELES — Nominees for the seventh annual American Music Awards, which will be presented during a special on ABC-TV, January 18, were announced recently. The nominations are in three categories, Pop/Rock, Country and Soul, with five awards in each category.

Nominated for favorite male vocalist are Billy Joel, Barry Mani-(Continued on page 19)

#### **WEA Bows Discount Campaign**

■ LOS ANGELES — WEA Corp. kicked off its winter restocking program Wednesday (2) with a discount on 167 top catalogue titles.

As unveiled by Vic Faraci, WEA executive vice president, the eight-week campaign will offer a seven percent discount on designated titles, with the program to be administered on a continuous basis through February 22.

Included are top-selling cata-

logue albums by Abba, AC/DC, The B-52s, George Benson, Jackson Browne, The Cars, The Doobie Brothers, The Eagles, Fleetwood Mac, Foghat, Foreigner, Emmylou Harris, Jimi Hendrix, Led Zeppelin, Steve Martin, Pat Metheny, Joni Mitchell, Van Morrison, The Muppets, Bonnie Raitt, Linda Ronstadt, Todd Rundgren, Rod Stewart, Talking Heads, Traffic, Yes, Neil Young and other WEA label acts.

#### 'Cautious Optimism'

Faraci touted the push as rooted in "cautious optimism," and warned retailers that reduced inventory levels are below what ter sales. "If our customers' inventory levels are below what they should be during the first two critical months of 1980, sales that are lost may be irretrievable," Faraci stated. "We are not advocating overloading, or maintaining unrealistic inventory levels. That's why we are offering a continuous program over an extended period . . . , so that our customers may order what they want when needed."

He also characterized the program as "designed to plug up all costly inventory holes and fill the pipeline with a cash flow during the critical months of January and February."

### Columbia Inks Ozark Mt. Daredevils



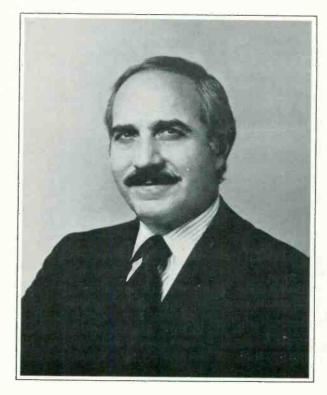
Columbia Records has signed the Ozark Mountain Daredevils. The group is currently in the studio with producer John Boylan recording its debut album for the label. Pictured at Columbia's Los Angeles offices are, from left: Mike Dilbeck, vice president, west coast a&r, Columbia; John Dillon, Larry Lee, Daredevils; John Boylan, producer; Bruce Lundvall, president, CBS Records Division; Steve Cash, Daredevils; Stan Plesser, Good Karma Management; Mike "Supe" Granda, Daredevils; and Paul Peterson, Good Karma Management.

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## Scott Sunstorm Revamps ABC Complex

By SAM SUTHERLAND

■ LOS ANGELES—What do you do with a fully-equipped record company office building and studio complex when the company folds? In the case of the now defunct ABC Records facility on Beverly Boulevard, the answer has been its reorganization as an ambitious studio and production center headed by a team of former ABC staffers and christened Scott/Sunstorm Studios.

Although officially opened in October, the revamped ABC complex actually entered its projected combination of studio business and office leasing to music industry tenants during the past month. In the interim, existing office space was being renovated, along with some of the studio's technical gear, with Scott/Sunstorm principals mulling various managerial services to be offered new tenants.

#### **Team**

The team behind ABC's rebirth as Scott/Sunstorm is built around director of studio operations Gene Mackie, financial director Ed Conway and Reggie Dozier, engineering manager, and for all three the new venture is a case of coming home. All three worked

#### **Polydor Names Orr** Natl. Sales Manager

■ NEW YORK — Tony Orr has been promoted to the position of national sales manager, Polydor Records, effective January 2, 1980, it was announced by Harry Anger, senior vice president, marketing, Polydor Records.



Tony Orr

In his new post, Orr will be working within the marketing area to strengthen the Polydor sales and merchandising team, reporting directly to Mario De Filippo, vice president, sales.

Orr has been with Polydor Records from July, 1977, in the capacity of regional marketing manager for the northeast. Prior to joining Polydor, Orr worked for six years at Columbia Records in various capacities. Before that, he was sales manager for Arc-Jay-Kay Distributing Co., based in Detroit.

at the label prior to its sale and eventual fold-in with MCA Rec-

According to Mackie, though, the idea for the operation predates the MCA purchase, while Mackie and Conway were the principals in Sunstorm, then offering financial services, management and systems consulting and investment consulting to the entertainment industry.

"The fellow who really put the idea together was J. A. Maillian, now managing director of Scott/ Sunstorm," explains Mackie. Maillian, chairman of the Coronet Companies, investment and real estate specialists, and head of Beverly Hills Management Consultants, had sought Sunstorm's help in screening a possible investment scheme.

"He asked us to come in and work on a proposal for some of his clients, who wanted to build a studio. He needed figures, and we provided him with them; when he saw the potential there, he became interested, and asked us whether we had any ideas beyond the studio," says Mackie. 'That's where the idea of developing an office complex with certain centralized services, along the lines of attorneys' or doctors' buildings, came in.'

The only problem was finding a facility. Mackie, Conway and Maillian had originally discussed the studio/office concept in August, 1979, long before the sale of ABC Records to MCA, Inc., and no suitable existing structure could be found.

Then rumors of an impending label sale surfaced, and, in January of 1979, Mackie and Conway made their initial offer via Don Beidemann, then VP of business affairs for ABC Records. "Our initial offer was tendered when ABC expected to move to a new site on Pico Boulevard," Mackie explained. "At that point, the label

#### **De-Lite Renegotiates** Pact with Phonogram

■ NEW YORK—De-Lite Records has anounced that its distribution and marketing agreement with Phonogram/Mercury has been renegotiated amending the foreign licensing portion of their contract. Effective January 1, 1980, Phonogram/Mercury will retain the marketing and distribution of the De-Lite catalogue for the United States and Canada only and negotiation for all foreign licensees will be negotiated directly through De-Lite Records. Fred Fioto, director of international affairs at De-Lite Records indicated that De-Lite will be available to discuss the catalogue at Midem, January 18-25 in Cannes.

wanted to take the mastering facility with it to Pico, but leave the studio behind."

Instead, the MCA purchase followed, ABC Records ceased to exist, and the ensuing logistical tangle necessitated three subsequent offers before a final deal could be reached with MCA.

#### Renovation

The newly-formed Scott/Sunstorm management team actually took over the 8255 Beverly complex in September, and Mackie and Dozier began tackling a checklist of renovations needed in the building. "The studio itself was fully equipped," says Mackie, "but we felt a number of things were needed to really complete earlier renovations."

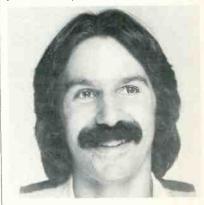
According to Dozier, key purchases included new outboard signal processing gear, amplifiers, additional monitors and revised room acoustic treatment in one of the three studios. The studios' long months without operation also dictated extensive maintenance to insure that all electronics were operating correctly.

While the facility already offers three full studios, a Neumann disc mastering system and production facilities for tape and cassette duplication, editing and album assembly, a major part of Scott/ Sunstorm's master plan is its projected entry into video production. The goal will lead to the development of a new videotape recording center.

Meanwhile, the facility has begun admitting its first outside tenants. "The tenants we're bringing in are all in entertainment, says Mackie. "That's one of the requirements we've made. Thus far, they include two management theatrically companies, one

#### **Epic Ups Wingate**

■ NEW YORK — Lennie Petze, vice president, national A&R, Epic Records has announced the appointment of Dick Wingate to director, talent acquisition, east coast, Epic Records. He will report directly to Petze.



Dick Wingate

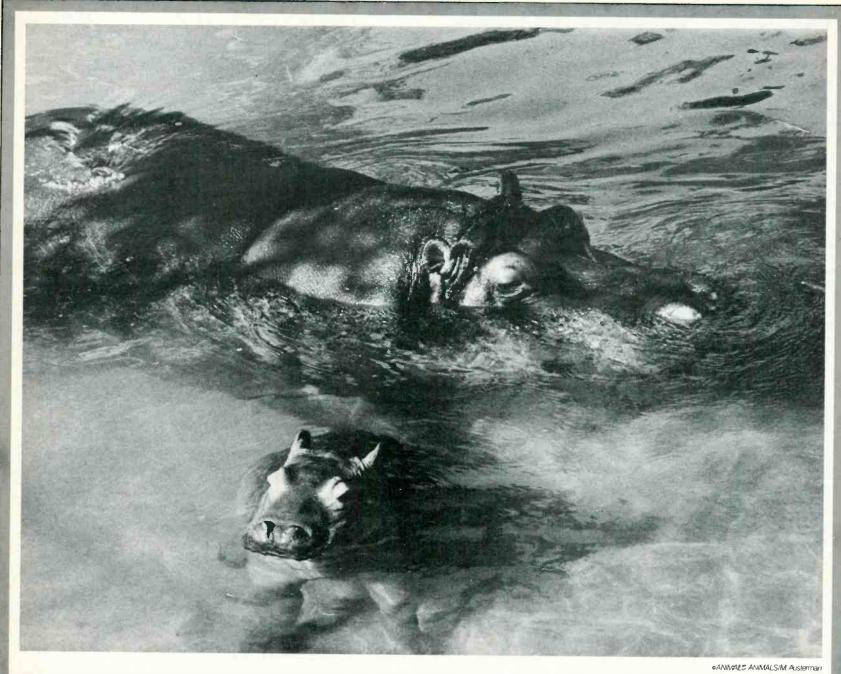
In his new position, Wingate will be responsible for working closely with selected Epic artists and their managers and producers throughout all phases of recording. He will advise the vice president of Epic A&R as to the composition of the label's roster, and will coordinate with CBS Records' business affairs department concerning contractual negotiations with various Epic artists.

Wingate joined Epic Records in 1979 as assistant to the vice president, Epic A&R. Previously, he was with Columbia Records' east coast product management department, where his most recent position was associate director. He began his career as program director of WBRU-FM in Providence, R.I. and later joined WPLR in New Haven, Conn. He subsequently went to Janus Records in New York as director, east coast promotion and served as director, east coast operations (Continued on page 40) prior to joining Columbia.

#### **UA Signs Gallagher**



Jim Mazza, president of EMI-America/United Artists Records, has announced the signing of comic Gallagher to United Artists Records. Gallagher will have his debut LP rushreleased this month. Pictured (from left) are: (front row) Charlie Minor, vice president, promotion, EMI/UA; manager Ken Kragen and Jim Mazza; (back) Mark Levinson, vice president, business affairs, EMI/UA; Gallagher (in the driver's segt), Don Grierson, vice president, A&R, EMI/UA; and Joe Petrone, vice president, marketing, EMI/UA.



Example 1 State 1 Stat

## Record World In-depth coverage



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## Radio Violid

## Radio Replay

#### By MARC KIRKEBY

■ 15 THIS ON? If you're wondering what happened to the smiling face atop this column, Neil McIntyre has moved on in this nomadic business, passing up a promising career in professional basketball to join MCA Records in national promotion. (Check your phone—that may be Neil holding on line two.) Although it will be hard to replace his experience, wit, and spelling, Neil has graciously offered to call me whenever I make a mistake. Vaya con dios, big fella.

RADIO REPLAY still wants to hear from you when you change jobs, when you're looking, or when you've simply got something on your mind. Pass the information along to me in Record World's New York office, to Jack Forsythe or Louisa Westerlund in Hollywood, or to Marie Ratliff or Walter Campbell in Nashville.

MOVES: WMAK-AM/Nashville, which made news last year with its early switch to disco, has changed format again, this time to adult contemporary, with a number of accompanying personnel changes. Bill Seaver, formerly general manager of WBSR/Pensacola, Fla., becomes VP and general manager for 'MAK and its sister station, WBYQ (92Q-FM). Seaver brings along WBSR's Jim Wesley as general sales manager. Mark Damon, who was PD at crosstown rival WLAC, is now operations manager for WMAK and 92Q, and PD for 92Q; Chris Romer becomes programming coordinator for WMAK. Nick Bazoo, from WNOE/New Orleans, has been named music director for both stations, and Ron Lake, former PD of WKQB/Nashville, joins WMAK in afternoon drive.

Speaking of Nashville, Bill "Hossman" Allen plans to return to WLAC Feb. 1. Elsewhere, Alicia Torres of KXTC-FM/Phoenix has been named program assistant to PD Scott Burton, and Gary Fries has been appointed VP/GM of KXTC and sister station KJJJ-AM, from KAAY-AM-KLPQ-FM/ Little Rock.

WEFM/Chicago is looking for a research director and or part-time vacation relief air talent, someone with research experience and five years in big-market radio; contact PD Kevin Metheny at WEFM.

Lee Bayley, who was operations manager for KIQQ-FM/ Los Angeles, has been named VP/GM of TM Programming, replacing Tim Moore, who will pursue station ownership and consulting . . . WNEW-AM/New York's William B. Williams turned up on two TV channels last Wednesday night: Williams appeared on NBC's 40th anniversary salute to Frank Sinatra (also a RADIO REPLAY fave), and on ABC's "20/20" segment concerning the return of big band sounds to radio Jon R. W. Wailin joins KZLA-AM-FM/Los Angeles doing 10 a.m.-2 p.m., from WYBR/Rockford, Ill., where he was PD . . . WCBS-FM/ New York honored air talent and former PD Bill Brown for 10 years with the station . . . Mike Perkins will be doing mornings at WYDD-FM/Pittsburgh.

SCRIBO ERGO SUM: In recent years programmers have left radio for jobs in the record business (Neil is only the latest), acting (Jay Thomas), and even cable television (Bob Pittman), not to mention all those who have left to become statistics. But Steve Marshall, a radio veteran best known as the program director of CBS's KNX-FM in Los Angeles, has apparently found a new niche, going from programming radio to dramatizing it as a story editor for "WKRP in Cincinnati." Marshall pioneered "the mellow sound" at KNX, winning consistently high ratings in perhaps the nation's most unstable radio market, but found that "in 12 years I had pretty much done everything I wanted to do in radio . . . I miss the people I worked with, but I don't miss the work that much."

Marshall had done some writing in college, and tried to find work as an actor following graduation; radio was at first simply a stopgap, a way to make a living while waiting for an acting break. When "WKRP" debuted on CBS-TV last year, Marshall began working on a script for the show, which he submitted "on spec" to MTM Productions. Hugh Wilson, executive producer for the series, called Marshall in to work on a rewrite as a free-lancer, which also served, without Marshall's knowledge, as his audition as a staff writer. He joined the show full-time in June.

(Continued on page 19)

## WGN Still Tops Chicago ARB; WMAL Leads Again in D.C.

By MARC KIRKEBY

■ NEW YORK — WGN again | 2.1, up topped the Chicago radio market in Arbitron October-November survey statistics released last week, beating its closest competitor more than two points despite a slump from its summer '79 performance.

Top 10

WGN's 10.5 share (Monday-Sunday, 6 a.m.-midnight, total persons) bested WLOO's 8.2 (up from 7.4) and WLS's 6.2 (down from 6.4). WGN's summer rating was 11.7. WLS again scored the highest cumulative audience for the Windy City, with a weekly average of 2.5 million listeners.

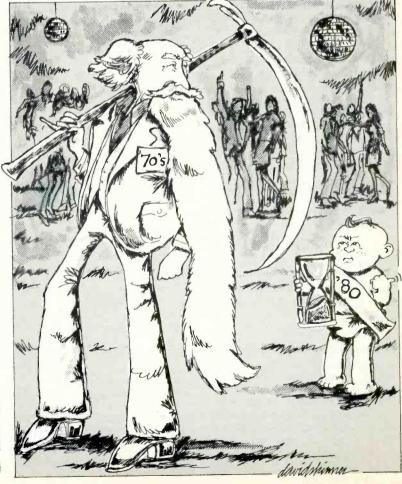
The rest of the Chicago top 10: WBBM-AM 6.1, up from 5.4; WLAK 5.6, up from 4.3; WLUP 4.9, down from 7.3 (a substantial drop for the station that made national news with its "Disco Demolition" at Comiskey Park last summer); WMAQ 4.5, up from 4.3; WIND 4.3, up from 4.0; WCLR 3.1, up from 2.9.

Other stations' results include WFYR's 2.9, down from 3.1; WEFM's 2.2, down from 2.5; WAIT's steady 2.2; WBBM-FM's

2.1, up from 1.8; WCFL's 0.5, down from 1.2; WDAI-FM's 1.7, down from 2.4 (another ill omen for disco radio); WGCI's 2.7, up from 2.4; WJEZ's 2.5, up from 1.7; WJJD's 1.3, up from 1.0; WJPC's 2.1, down from 2.2; WKQX's 2.7, up from 2.5; WMET's 2.2, up from 1.2; WVON's 2.8, up from 2.4, and WXRT's 1.8, up from 1.7.

In the nation's capital, adult contemporary WMAL-AM again took over the top position in that city's ARBs, climing from its summer 9.3 to an 11.8 in the October / November survey, while contemporary dipped from 11.0 to 7.7.

The balance of Washington's ratings leaders: beautiful music WGAY, down from 7.9 to 7.2; black-oriented OK100 up from 6.0 to 6.9; A/C WASH up from 5.6 to 6.5; progressive black WHUR down from 5.9 to 4.9; AOR WRQX up from 2.1 to 4.9; DC 101 down from 5.3 to 3.2; WAVA steady at 2.8; WOL down from 3.3 to 2.2; WKYS up from 2.4 to 3.1; WTOP down from 4.2 to 3.9; and WRC up from 2.5 to 3.7.



"Can I at least keep the suit ...?"
RECORD WORLD JANUARY 12, 1980

#### **UA Music Holds Natl. Meet**



United Artists Music's national convention, held December 13-18 in Los Angeles, was highlighted by a staff review of the year's activities as Harold Seider, (sixth from left) president of the publishing firm, met with professional executives Peter Pasternak, Jimmy Gilmer, Suzanne Logan, Danny Strick, Danny Crystal, Barry Bergman, and Allan Tepper.

## Leo Cherne To Speak At NARM Convention

CHERRY HILL, N.J.—Responding to the economic situation which is seriously affecting every facet of American life, the National Association of Recording Merchandisers (NARM) will feature Leo Cherne, internationally known economist and political scientist, at its annual Convention, on March 25, at the MGM Grand Hotel in Las Vegas, Nevada. Cherne is an acclaimed international lecturer on economics; a lawyer; a foreign relations specialist; and a philanthropist and social activist who together with Dr. Albert Schweitzer and Dr. Tom Dooley organized MEDICO, a division of CARE.

Cherne's topic "On the Razor's Edge" will discuss the economic and political possibilities for the United States, the Soviet bloc and the Third World, projected against a backdrop of our dependence on imported oil.

Cherne's address will keynote the second general business session of Tuesday, March 25. The Convention opens officially on Sunday, March 23.

#### Polydor Taps Brody

■ NEW YORK — Jeff Brody has been named northeast regional marketing manager, Polydor Records, it was announced by Harry Anger, senior vice president, marketing, Polydor Records.

Prior to his appointment, Brody was New York sales manager at Polygram Distribution, which he joined in October, 1977, as a key account salesman. Brody began his record business career in the order and billing department of Malverne Record Distributors in 1967 and eventually rose to the post of Long Island regional salesman when he left in 1973 to join ABC Records as a special account salesman. In his new post, Brody will report directly to Mario De Filippo, vice president, sales, Polydor Records.

## Capitol To Release 'Chicago Trial' LP

LOS ANGELES—On January 14, Capitol Records will release a special spoken word double album docu-drama titled "The Chicago Conspiracy Trial."

Produced for Capitol by Nikolas K. Venet, "The Chicago Conspiracy Trial" LP is a live recording of the stage production that has been running at Los Angeles' Odyssey Theatre for nearly a year.

The play and the album recreate the landmark 1969-70 trial by the U.S. Government of eight men charged with conspiring to incite street riots between Chicago Police, the Illinois National Guard and thousands of anti-Vietnam war demonstrators during the August 1968 Democratic National Convention in Chicago.

To record the play, producer Venet reconstructed the Odyssey Theatre's courtroom set in Capitol's large Studio A last October, and recorded two nights of actual performances with live audiences. While the stage production is narrated visually by use of informational slides projected for the audience, the LP features narration by John Stewart, who appears courtesy of RSO Records.

#### WEA Intl. Names Cohen To Product Mgmt. Post

NEW YORK—Nesuhi Ertegun, president of WEA International, has announced the appointment of Jennifer Cohen to the newly created position of product manager.

In her new post, Cohen will assist in the development of international artists and will act as liaison between WEA International affiliates and the American labels which release product from abroad.

Cohen, a recent graduate of Radcliffe College, was brought to WEA for its management training program in 1978.

## Rea York, KA

#### By DAVID McGEE

■ THË THIRD ANNUAL NEW YORK, N.Y. YEAR-END AWARDS: As is the custom every year at this time, New York, N.Y. presents its own totally unique, totally mind-boggling, absolutely without redeeming social value year-end awards to those people and places who have made the year tolerable. Without further ado . . .

AMERICAN OF THE YEAR: To the man who has done more than any single person to extol the virtues of Old Glory; who has sent his own point-blank, no-nonsense message to the big mulla in Iran ("Take Your Crude and Shove It, Baby"); who has proffered his own unique, mind-boggling theory on the fake death of Elvis Presley ("The King Is Free???"); and who, on December 27, in a master stroke, announced his latest "last record" on LeCam (which will be featured prominently next week) entitled "Thank You, Mr. Khomeini." "All of the sneak attacks, Pearl Harbors, Bull Runs, Valley Forges, Bunker Hills, Alamos, World Wars—nothing has brought Americans together like he has." So says Major Bill Smith, a real American.

SIMPLE DECLARATIVE SENTENCE OF THE YEAR: What it is.

MAN OF THE YEAR: A neck-and-neck race between Sammy Vargas of MCA and Bill Blankenship of For the Record in Baltimore was tilted in favor of Vargas by his sponsorship of a late-year feast from RESTAURANT OF THE DECADE Sylvia's Restaurant. Thus the funnyman from MCA nets Man of the Year honors in the closest balloting in history and for the third consecutive time, although he did have to return his first Man of the Year sweater after he was found in violation of the rules. The big question now is why A&M's Michael Leon (why doesn't he have a new picture taken?) had the nerve to boast of being a top candidate for this honor? What's he done for humanity lately?

DELICATESSEN OF THE DECADE: Peter's Deli, located across the street from Record World on the Broadway side, captures this award in a breeze. Peter and his trusted crew—most notably **Chef Le Johnny**—have day in and day out provided New Yorkers in general and *RW* staffers in particular with the finest in international cuisine expertly prepared, handsomely served. What would a day be like without this probing question from Chef Le Johnny: "Want a pickle with that?"

D. W. COOPER AWARD FOR FEATS OF AERIAL DERRING-DO: To the fellow who sat next to RW's **Sophia Midas** on a flight emanating from New York. In short order, this fellow—name still unknown—engaged the comely lass in spirited conversation and won her confidence, if not her heart, to the point where, when she felt nature calling, she asked this . . . this stranger to guard her purse! Upon returning to her seat, Midas was shocked and dismayed (perhaps thrilled and delighted, too) to discover the protector of her valuables and the valuables (credit cards, money, keys, various unmentionables) absent—leading to the inescapable conclusion that the brazen fellow had hit the silk at 30,000 feet, never to be heard from again!

THE BORN TOO LATE AWARD: to Steven "Highpockets" Blauner, who asked, "What does that mean, 'hit the silk'?"

BEAU BRUMMEL AWARD for the Best Dressed Flashmaker: David Herscher, previous winner of the Beau Brummel Award, made a late-season run at the honor this year after being recalled from the team's Macon farm club. He even added a plaster cast to his attire, but alas, the effort was futile. Herscher was edged out in the balloting by RW staff weirdo, Jeffrey "Rags" Peisch. In one of his two appearances on the field last season, Peisch stunned friend and foe alike by peeling off his sweat pants to reveal a wrinkled pair of white gym shorts with an equally-wrinkled, taupe-colored pair of boxer shorts peering out from underneath the white. His was perhaps the most audacious debut in Flashmaker history. The man is an athletic supporter.

FLASHMAKERS ROOKIE OF THE YEAR: This most coveted of year-end awards had many worthy candidates. Miami Steve Van Zandt started strong for the Flashmakers and was carrying a .500 batting average through the early part of the season before being summoned into the studio by Bruce Springsteen and therefore forced to hang it up before playing in the required number of games to be eligible for Rookie honors (how many teams have lost players to Bruce Springsteen?). Good things always happened to the team when Richard Munk was in the lineup. Who can forget his throw on a line from centerfield to nail WNEW's Tom Morrera at the plate and conclude a 9-2 RW win? Michael Leon has probably been telling people that he is going to be Rookie of the Year, but he didn't play in enough

(Continued on page 30)

#### AGAC Announces ASKAPROLine-Up

■ NEW YORK—Sheila Davis, director of special projects of the American Guild of Authors and Composers (AGAC), has announced the January lineup of guest speakers for the guild's Thursday noontime rap sessions for songwriters.

Music industry professionals who will be fielding questions from lyricists and composers will be: January 3, Wanda Ramos, "Radio Doctor" from the Market Research firm of Burkhart & Abrams; January 10, Warren Baker-Music Publisher from Funky Acres Publishing Company; January 17, Bob Currie—A&R director from Screen Gems; January 14, Janet Rosenblatt-co-owner of R&T Recording Studios; and January 31, Lorraine Rebidas-associate director east coast creative services, MCA Music.

The ASKAPRO seminars held at AGAC, 40 West 57th Street, Suite 410, are open to all songwriters. Only a phone call (757-8833) is required to reserve a space.

Nicky Chinn Explores the Formula

By SAMUEL GRAHAM

■ LOS ANGELES — While most successful songwriters bristle at the merest suggestion that their work adheres to a particular formula, the writing/production team of Mike Chapman and Nicky Chinn point with considerable pride to the formula that has helped them reach the pinnacle of their profession. "We go for the hit," Chinn said recently. "It's our job to serve the act, and they don't care about cover songs or album tracks. They want hits.

And hits they've gotten, especially in the last two or so years. As writers, the Chinnichap partnership has been responsible for Exile's "Kiss You All Over"-one of 1978's biggest single successes and, more recently, Suzi Quatro/Chris Norman's blin' In," Tanya Tucker's "Lay Back in the Arms of Someone' and several others. Chinnichap's production aspect has been thriving as well; Mike Chapman's recent works have included Blondie's "Parallel Lines" and "Eat to the Beat," the Knack's "Get the Knack" (and its number one single, "My Sharona"), and albums by Pat Benatar, Tucker, Quatro and others.

Chinn and Chapman began their collaborations early in the 70s, producing and writing English hits for the likes of Quatro, Sweet, Mud and Smokie. Their roles have become more separate in subsequent years, Chinn explained. "Other than argue," he said, "the only thing Mike and I do together now is write."

Chinn's gradual assumption of a more behind-the-scenes involvement in Chinnichap-effected, in part, because "I've always had a fairly natural talent for the business side of things"has had no traumatic consequences for him. "I was aware that my role wasn't as glamor-ous," he admitted, "but it never bothered me. The most important thing to me is the respect of the people I want it (respect) fromlike Al Coury, Mo Ostin or who-ever, rather than some band's lead singer."

Chinn and Chapman's writing collaborations, he added, are just that: cooperative efforts. There has never been a song that was written by one of us but had both of our names on it.

"Mike is the ideas man, the melody man," Chinn continued, "and we usually write the lyrics together. We both feel that neither of us is the complete writer, and we also enjoy working together-it's never been a slog."

The Chinnichap song catalogue (administered here by Arista Music) "was built on us as songwriters for years," Chinn said, "but we're serious about the publishing business beyond our own writing." And although "we've

had no big singles by other writers yet," Chinn allowed, "we never discourage an act from writing its own material. If they bring us the hit, terrific-let 'em have it. It doesn't matter if it's us or them doing the writing; the bottom line is the charts. We're not stupid or greedy enough to walk away from the hits."

In a typical Chinnichap production/writing arrangement, "we tend to tailor our writing to a particular artist," Chinn said. "We rarely just write a song and see who it's good for." That kind of specialization, by its very nature, limits potential covers of Chinnichap songs, but "I don't think about covers," he added. "As I

said, we go for the hit."

Nevertheless, Chinn confessed, "Mike and I wouldn't mind writing a couple of standards. It's about the only thing that's eluded us-and it's also what will put us into the history books." Nor is Chinn daunted by the fact that the Chinnichap style—described as "teen music," "modern music" or simply "music for the kids"would seem to preclude the writing of standards. "The Beatles were modern teenage music, and they wrote standards in that idiom. There's no reason why we shouldn't write a standard in our idiom."

Chinnichap's operation is now primarily based in Los Angeles, a situation that Chinn feels has helped effect the team's triumphs in this country. "We still don't know why some of the big, big European hits never made it here," he said, "but our mere presence here now is a help. American record companies need ballbusting-when you call from London it just doesn't have the same impact."

## The Coss

#### BY SAMUEL GRAHAM & SAM SUTHERLAND

■ BEST OF THE REST—By now, everybody's doubtless had their fill of year-end wrapups, especially with the added topic of an entire decade to work columnists and critics into a list-making lather. COAST will spare its readers our own post-mortem on the '70s, but a few honorable mentions are in order.

First, in a year when holiday gift-giving was inevitably undercut by tight budgets, the greeting card took on new visibility: without six bottles of hootch or a satin disco jacket to bolster lame sentiments, labels, managers and agents apparently tried harder this year. Some used cheesecake, others surrealism, but our favorites had to be Virgin Records' multi-purpose card (which covered not only the holiday itself, but other vital events such as the death of one's moose, pure falsehood and delinquent accounts) and the Hong Kong Cafe's fortune cookie greeting (which included the astute observation, "When in Chinatown, if not in Hong Kong you in Wong place," alluding to chief competitor Madame Esther Wong),

Next, some honor is due those hapless folks faced with actually having to compile all those lists. Summaries of 1979's pop history by the Los Angeles Times and the New York Times both keyed their perspective to the resurgence of new rock styles, but special mention should go to the latter's John Rockwell for broadening his view beyond that obvious main theme in order to look at disco, black music and avant garde alliances between jazz and new wave artists.

APOCRYPHA—The turn of the decade has also spawned its own humorous sub-genre, the baseless rumor. Apart from recent trade "predictions" made in a film business daily paper by one of its less popular columnists, the urge to send up the future has apparently spread to an unspecified number of publicists and writers.

One nameless—and unsolicited—contributer filed no less than nine items, ranging from the true poop on the Beatles reunion (there isn't one, but the boat people are signing with Dark Horse), the Pope (good taste forbids further explication) and our favorite, an alleged crack by Dan Hicks, former Hot Licks mentor. Because Hicks wasn't a Styx fan, he'd decided against checking out their Forum date. Our correspondent's analysis? "Hicks Nix Styx Tix."

GOOD ROCKIN' TONIGHT — It was billed as "the show they couldn't stop," and those of us who were there agree that it's a lucky thing they couldn't. That's right, we're talkin' "Mambo Beat '80," the all-everything New Year's Eve hoedown held at the fabulous Trouper's

(Continued on page 30)

#### ASCAP Gets Oscar



The Los Angeles offices of ASCAP recently received an Academy Award from Patty Washington, the widow of lyricist Ned Washington, who, at one time, was a vice Washington, the widow of lyricist Ned Washington, who, at one time, was a vice president of ASCAP. Washington presented ASCAP with the Oscar her husband won for the lyric to "High Noon." Shown in front of the permanent display of the Oscar at the ASCAP offices are (from left) Todd Brabec, western regional director for business affairs; George Duning, ASCAP board of directors; Mrs. Patty Washington; Arthur Hamilton, ASCAP board of directors; Sammy Fain, ASCAP board of directors; and Michael Gorfaine, ASCAP western regional director for repertory.



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## Disco File

By BRIAN CHIN

(A weekly report on current and upcoming discotheque breakouts)

■ HAPPY NEW YEAR! We're in a lighthearted mood this week, first of all because of RW's hiatus, but even more so because of the way the charts are looking. Three current club hits are bulleting up the pop chart-an indication, we hope, of a thawing out and warming up toward disco by pop radio stations. The charmed cuts are: Isaac Hayes' "Don't Let Go;" the Spinners' revival of "Workin' My Way Back to You," produced by Michael Zager; and Shalamar's "The Second Time Around," which crowns a sudden hot streak for the label (more on that below). We've been through a period of some instability, but one fact remains as true as ever: clubs and club DJs discover hits. Club goers are an involved, often passionately committed, audience that deserves as much recognition and support as possible from radio and record labels.

TWO STANDOUT ALBUMS: Almost all of Cheryl Lynn's second, "In Love" (Columbia), has a dance rhythm undertow which yields several possible disco cuts. Barry Blue's production is glossy and hectic (as was his work with Heatwave) and, with a voice like Lynn's, he doesn't have to spare one bit of power. She sings in big, lusty, joyful shouts that create instant peaks on "Keep It Hot" (5:24), which changes tempo in an unexpected jazz flute break and "Feel It" (5:04), a churning, slightly overrushed but very charged-up cut. Slowed down a bit, it's a perfect invitation to "shake your body and feelit-feelit-feelit." Lynn's startling range is all the more impressive considering her total command: she modulates skillfully on the midtempo "Love Bomb" (4:08), amid explosions and a scatter of synthesizer bits; and in "Hide It Away" (4:33) it's a joy to hear her burst into a high wail. We hope a disco disc will follow soon, although it's tough to choose only two cuts. Be that as it may, "In Love" is one of the indispensable midwinter releases. Cheryl Lynn is way past the adjective "promising:" she has delivered.

Also offering a number of inviting cuts is the self-titled debut album of Kocky, a west coast group on Windsong. Their music is a merger of fluid rhythm and pop harmonies along the lines of One Way. A disco disc has already been released, containing a version of "Remone" that's slightly longer (5:56) than the album cut. Glowing with lush harmony, "Remone" 's loose, almost improvisational feel is shared by "Just Keep On Dancin'" (4:17) and "So Glad I Found You" (4:27), both sporting clean, stylish playing. Finally: "Hold On to That Groove" (5:42), a slightly harder dance cut. There's not a great deal of orchestral dressing up here; little is needed with such smooth rhythm and vocal scoring. The result is a very tasteful, unpressured bunch of songs.

DISCO DISCS: New releases are headed by welcome new efforts

from familiar names. Dynasty enjoyed regional chart success with their last, "I Don't Wanna Be a Freak"; two more cuts from their latest album, "Your Piece of the Rock," are now back-to-back on Solar disco disc, and they sound like the biggest hits yet. "Satisfied" and "It's Still a Thrill" (no times listed) are R&B songs at heart, punched up for disco with unobtrusive percussion and breaks that never get in the way of melody or message. Both score lots of points on excellent vocal scoring, with mixed voices trading lines and answers back and forth: "How does it feel?/I'm satisfied." Just right for the current taste. (Note: the Whispers' "And the Beat Goes On" is also now available on Solar disco disc. The cut hit hard and fast over the holidays and is one of the very strongest of the current upand-comers. At this point, it seems that Solar's production principals can do no wrong.) Debbie Jacobs is also back with new material: "High On Your Love" (5:27) is again produced by Paul Sabu, appearing on MCA disco disc. The song is a come-and-get-it call, arranged in Sabu's standard style, with jabbing clavinet and strings, as punchy and bright as ever. DJ Rusty Garner mixed; he makes a guitar (or synthesizer...?) jump out of the music almost tangibly. Added attraction on the flip is a remixed version of "Hot Hot (Give it All You Got)" from last summer's "Undercover Lover" album, which gives Jacob's vocal more presence and is much better paced, in general.

From recent industry activity, it's fairly easy to foresee a resurgence of the independent label and the import disc as important sources for disco, given the more cautious release policies of American major labels. Two independent releases are catching our ears this week. New York's Reflection label attracted sporadic interest in their first rclease, Jeree Palmer's "Late Night Surrender;" and of their current series of disco discs, our favorite is "What You Won't Do For Love," by Denie Corbett (7:36/5:10). It's not the Bobby Caldwell hit, but a different song entirely that gets a really springy treatment. A clatter of percussion accompanies Corbett's calls and shouts, and good synthesizer, guitar and string works fills out the arrangement. This welldeveloped production puts everything in the right place (except for a spoken break that reverberates uneasily with the feel of "Rapper's Delight")—it could possibly duplicate the indie-label success of Tasha Thomas' "Shoot Me." Brooklyn's BC label bows **Sweet Touch** this week, a studio group led vocally by Jocelyn Shaw. (Shaw is also lead singer on Inner Life's hit, "I'm Caught Up.") Their disco disc debut is called "Live it Up" (6:23), and, like many small-label productions, the cut's best point is a raw, stomping rhythm track with lots of spontaneous energy. Boston DJ Joe lantosca contributes a jumpy, colorful mix that gives a big kick to the syndrum break.

FUSION: Three DOR entries, proven as album cuts in the rock clubs, are now available, remixed, on disco disc. Talking Heads' "I Zimbra" (3:55) has been reedited by producer Brian Eno to provide a very mixable percussion intro and a swirling phased coda. On the two-cut flip: the incisive "Life During Wartime," another long-lived dance rock fave from the "Fear of Music" album, on Sire. David Bowie's "John I'm Only Dancing" has reappeared on RCA disco disc, this version recorded in 1975, at the sessions that produced the hit "Fame." Not surprisingly, Bowie's interpretation of disco is rather jarring and the mix a bit flat, but it could be workable, according to your crowd. On the flip: "Golden Years," in the album version. Off the wall entirely: Marianne Faithfull's acid "Broken English" (5:59), a real mindbender on Antilles disco disc, through Island. Very simple,

(Continued on page 17)

## iscotheque Hit Para

BENTLEY'S/NEW YORK

DJ: BILL CARROLL

AND THE BEAT GOES ON/OUT OF THE BOX/
CAN YOU DO THE BOOGIE—Whispers—Solar
DEPUTY OF LOVE—Don Armando's Second
Avenue Rhumba Band—ZE/Buddah
DON'T STOP THE FEELING—Roy Ayers—Polydor
FAN THE FIRE—Eugene Record—WB
HAVEN'T YOU HEARD—Patrice Rushen—Elektra
I'VE FOUND LOVE—Deniece Williams—ARC/

I'VE FOUND LOVE—Deniece Williams—AKC/
Columbia
JUST A TOUCH OF LOVE—Slave—Cotillion
JUST FOR FUN/VERTIGO/RELIGHT MY FIRE—
Dan Hartman—Blue Sky
KEEP IT HOT—Cheryl Lynn—Columbia (LP cut)
LOVE INJECTION—Trussel—Elektra
LOVE YOU MADLY/TONIGHT I'M ALRIGHT/
I SHOULDA LOVED YA—Narada Michael
Walden—Atlantic
RUNNING FROM THE LAW/LOWDOWN
DANCING/WEAR IT OUT—Stargard—WB
SEXY DANCER/I WANNA BE YOUR LOVER—
Prince—WB

Prince—WB
SMACK DAB IN THE MIDDLE—Janice McClain

-WB/RFC WHEN I FIND YOU LOVE-Jean Carn-Phila. Int. (LP)

MUSIC HALL/SAN FRANCISCO

DJ: LESTER TEMPLE

ABOVE AND BEYOND—Edgar Winter—Blue Sky
AND THE BEAT GOES ON—Whispers—Solar
BROKEN ENGLISH/WHY D'YA DO IT—
Marianne Faithfull—Antilles
CAN'T STOP DANCING—Sylvester—Fantasy
(EVERYBODY'S) DANCING ALL OVER THE

WORLD—Busta Jones—Spring
GOOD TO ME—THP—Atlantic (LP)
HAVEN'T YOU HEARD—Patrice Rushen—Elektra
I SHOULDA LOVED YA—Narada Michael
Walden—Atlantic
LOVE INJECTION—Trussel—Elektra

LOVE MACHINE—Tempest Trio—Marlin
ONLY LOVE CAN MAKE IT RIGHT/LIVING
TOGETHER—Jet Brown—Polydor
SMACK DAB IN THE MIDDLE—Janice McClain

STRAIGHT FROM THE HEART-Loose Change-VERTIGO/RELIGHT MY FIRE—Dan Hartman—

YOU KNOW HOW TO LOVE ME-Phyllis

HIPPOPOTAMUS/BALTIMORE

DJ: NECI WILLIAMS
AND THE BEAT GOES ON—Whispers—Solar
BIG FUN—Shalamar—Solar (LP)
DON'T CRY FOR ME ARGENTINA—Festival—

RSO
FAN THE FIRE—Eugene Record—WB
HAVEN'T YOU NEARD—Patrice Rushen—Elektra
JET BROWN—Jet Brown—Polylor (LP)
SING, SING, SING/IN THE MOOD—Charlie

Calello Orchestra—Midsong
SMACK DAB IN THE MIDDLE—Janice McClain THE DANCE OF LIFE—Narada Michael Walden

-Atlantic (LP)
TIGER TIGER-Gregg Diamond Bionic Boogie-

Polydor
TWILIGHT ZONE—Manhattan Transfer—Atlantic
VERTIGO/RELIGHT MY FIRE—Dan Hartman—

Blue Sky
WHEN I FIND YOU LOVE—Jean Carn—
Phila. Int. (LP)
YOU GOT ME DANCING IN MY SLEEP— Frisky-Vanguard

YOU KNOW HOW TO LOVE ME—Phyllis
Hyman—Arista

#### JOCKEY CLUB/PHOENIX

DJ: MEL FREEMAN

AND THE BEAT GOES ON-Whispers-Solar CAN'T STOP DANCING—Sylvester—Fantasy DANCE YOURSELF DIZZY-Liquid Gold-

GOT TO LOVE SOMEBODY-Sister Sledge-

I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)-Bonnie Pointer-Motow

I WANNA BE YOUR LOVER/SEXY DANCER— Prince—WB

MANDOLAY—La Flavour—Sweet City
ON THE RADIO—Donna Summer—

Casablanca
SECOND TIME AROUND—Shalamar—Solar
SMACK DAB IN THE MIDDLE—Janice McClain— WB/RFC
THE VISITORS—Gino Soccio—WB/RFC

VERTIGO/RELIGHT MY FIRE-Dan Hartman-Blue Sky
WEAR IT OUT—Stargard—WB
WILLIE AND THE HAND JIVE—Rinder and

Lewis-AVI
YES I WILL-C.O.D.-Casablanca

(Listings are in alphabetical order, by title)

## Disco File Top 50 ®

DECEM	DED A					
DEC.	DEC 2	9, 1979 ·	24	18	27 THE STATE OF TH	10
29	22	CHART		22	I WANNA ROCK YOU/BABY BLUE GIORGIO MORODER/	
1	1	THE BANK HARINGHAM SKY	26	16	Casablanca (12"*) NBLP 7169	15
2	3	(12"★) JZ 36302 (CBS) 7 THE SECOND TIME AROUND/RIGHT IN THE SOCKET			LOVE MASSAGE/GLIDE/NUMBER ONE MUSIQUE/Prelude (12"*) PRL 12172	10
3	5	SHALAMAR/Solar (12"/LP cut) YD 11733/BXL1 3479 (RCA) 10 DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA/MCA	27	33	DANCE YOURSELF DIZZY LIQUID GOLD/Parachute (12") RRD 20527 (Casablanca)	5
		(12"★) 5103 6	28	34	DISCO POWER/HOT LOVER U.N./Prelude (12"*) PRL 12168	)°4
4	4	WEAR IT OUT STARGARD/Warner Bros. (12".) BSK 3386 13	29	30	ROCK WITH YOU/DON'T STOP 'TIL YOU GET ENOUGH	
5	7	I WANNA BE YOUR LOVER PRINCE/Warner Bros. (12"★) BSK 3366 8	30	42	MICHAEL JACKSON/Epic (12"*) FE 35745  I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)	19
6	2	NO MORE TEARS (ENOUGH IS ENOUGH) DONNA SUMMER/			BONNIE POINTER/Motown (LP cut) M7 929 R1	2
		BARBRA STREISAND/Casablanca/Columbia (12") NBD	31	29	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill (12") 542	1,1
_	10	20199 10	32	20	HARMONY/OOH LA LA SUZI LANE/Elektra (12"★) 6E 207	19
7 8	10	CAN'T STOP DANCING SYLVESTER/Fantasy (12"*) F 79010 7 BODY LANGUAGE/WORKIN' MY WAY BACK TO YOU/	33	38	TOMORROW SCOTT ALLEN/TK (12") TKD 426	4
		FORGIVE ME, GIRL SPINNERS/Atlantic (12"*) SD 19256 9	34	35	LOVE RUSH ANN-MARGRET/Ocean/Ariola (12") OR 8911	5
9	11	SMACK DAB IN THE MIDDLE JANICE McCLAIN/Warner Bros./RFC (12") DRCS 8893 6	35	26	LADIES' NIGHT KOOL & THE GANG/De-Lite {12"★) DSR 9513 (Mercury)	1 <i>7</i>
10	6	DEPUTY OF LOVE DON ARMANDO'S SECOND AVENUE	36	45	WILLIE AND THE HAND JIVE/LOVE POTION #9 RINDER AND LEWIS/AVI (12"*) 6073	2
11	12	ON THE RADIO DONNA SUMMER/Casablanca (LP cut)	37	40	TAKE ALL OF ME BARBARA LAW/Pavillion (12") 4Z8 6401	4
12	15	NBLP 2 7189 5  I'M CAUGHT UP INNER LIFE/Prelude (12") PRLD 519 9	38	43	ROCK AROUND THE CLOCK/MOSKOW DISKOW TELEX/	
13	9	DON'T LET GO ISAAC HAYES/Polydor (12"*) PD 1 6224 12	39	49	Sire (12") DSRS 8896 (WB)  READY FOR THE 80'S VILLAGE PEOPLE/Casablanca (12"*)	2
14	13	I'LL TELL YOU SERGIO MENDES BRASIL 88/Elektra (12")			NBLP 2 7183	2
15	14	AS 11425 15  ROCK IT DEBORAH WASHINGTON/Ariola (12"★) SW	40	_	THANK GOD THERE'S MUSIC/I CAN'T DANCE WITHOUT YOU THEO VANESS/Prelude (12"*) PRL 12173	1
		50066 8	41	32	ROLLER SKATIN' MATE PEACHES AND HERB/Polydor/MVP	
16	23	YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN/Arista			(12"★) PD 1 6239	6
1 <i>7</i>	17	(12") AL 9509 7 (EVERYBODY'S) DANCING ALL OVER THE WORLD BUSTA	42	24	SADNESS IN MY EYES/BOYS WILL BE BOYS DUNCAN SISTERS/Earmarc (12"*) EMLP 4001 (Casablanca)	14
		JONES/Spring (12") 4366 (Polydor) 6	43	39	YOU CAN GET OVER STEPHANIE MILLS/20th Century Fox	
18	28	HAVEN'T YOU HEARD PATRICE RUSHEN/Elektra (12"*)			(12") TCD 99 (RCA)	8
19	19	6E 243 <b>3</b>	44	36	PUT YOURSELF IN MY PLACE/I DON'T NEED NO MUSIC T.J.M./Casablanca {12"*} NBLP 7172	
. ,	1,7	STRAIGHT FROM THE HEART/ALL NIGHT MAN LOOSE CHANGE/Casablanca (12"*) NBLP 7189 5	45	-	WE'RE GONNA ROCK SABU/Ocean (12"*) SW 49902	
20	21	BODYSHINE/SLAP SLAP LICKEDY LAP INSTANT FUNK	46	44	HOW HIGH SALSOUL ORCHESTRA FEATURING COG	11/2/
27	25	Salsoul (12"*) SA 8529 (RCA) 5	47	40	Salsoul (12") SG 30	11
-1	23	MUSIC ONE WAY FEATURING AL HUDSON/MCA (12"★)	47	48	GOOD TO ME THP/Atlantic SD 19257 (entire	3
22	27	STIVAL/RSO RS 1 3061 (entire LP)	48		MANDOLAY LA FLAVOUR/Sweet City (12"/	ì
23		LOVE INJECTION TRUSSEL /Flokers (1971) AS 13 (05)	49	_	LOVE GUN RICK JAMES/Gordy (12"*) (Motown)	1

(★ non-commercial 12", • discontinued)

50

3

### Disco File (Continued from page 16)

danceable rhythm; but will the message work? Note also the reggaeish, profane "Why D'ya Do It," on the flip.

31 LOVE INJECTION TRUSSEL/Elektra (12") AS 11435

NOTES: Ready for immediate release: the disco disc version of Sister Sledge's "Got to Love Somebody," on Cotillion; a pair of tenminute edits from Festival's "Evita" adaptation, prepared by producer Boris Midney and New York DJ Sharon White. Our favorite non-disco album of the moment, and essential listening for everyone: Millie Jackson's "Live and Uncensored," a Spring double album. Her most notorious raps are all here, greatly altered with spontaneous adlibs renewing the surprise and pleasure: Jackson offers in-depth discussion of daytime television fiction ("All the Way Lover"/"The Soaps"); she also has the only word on whether or not to give it up "A Moment's Pleasure") and, ultimately, proves her ability to move as well as titillate, with an unexpected, powerful show of emotion ("Be a Sweetheart"/"Didn't I Blow Your Mind"). And: all our love to a good friend, Neci Williams, who took the plunge with Olin Crowder, just before Christmas, in Baltimore.

#### Polydor Fetes Isaac Hayes

41 DANCE TO THE MUSIC SLY STONE



Polydor recording artist Isaac Hayes, whose new album and single are titled "Don't Let Go," was recently feted in Detroit by Polydor Records to mark the fact that "Don't Let Go" received its initial boost from the Detroit market on both a radio and merchandising level. Pictured celebrating Isaac's success are (from left): Barry Ginsburg, midwest regional promotion, Polydor Records; Isaac Hayes; Olga Chokreff, midwest regional promotion manager, Polydor; and Ken Bell, midwest regional promotion, special market, Polydor Records.

★) JE 35974

### WB Music Moves Its Print to NY

By PAT BAIRD

NEW YORK — The business, and the art, of printing the works of contemporary songwriters was once the mainstay of the music publishing business. Over the past decade or so, however, that aspect of the increasingly complicated music publishing industry has been maintained by only a handful of major publishers. (There are still a number of companies that deal primarily or exclusively with the printing of educational material for the teaching of music for academic orchestras and bands.)

Ed Silvers, chairman of Warner Brothers Music, is particularly proud that as a "full-service publisher" Warner Bros. not only still includes print as a large part of the company's operation but that the company has, over the past seven years, increased its print division revenues from "\$700 or \$800 thousand a year to about \$10 million." Additionally, as a primarily west coast based company, Silvers has determined to make New York City the center of the print division and plans now to expand professional activities here as well.

During a recent stop in N.Y., Silvers was asked about the continuing shrinkage in the number of print publication companies.

"I think that's happened from attrition," he said, "due to the fact that the economy was off slightly and the print business, for most publishers, is only marginally profitable. It is not profitable at all until you've reached a certain size, a certain gross, that puts your overhead into line. It costs a small company as much to run a warehouse operation as it costs a large company, proportionately. In times when there isn't an automatic growth cycle, those companies get killed and there will be less yet to come. I learned the hard way. I made a ton of mistakes but I had, fortunately, a very good mechanical and performance income to make up for all the mistakes I made in print."

Since the rock explosion of the '60s, and the simultaneous proliferation of rock cover bands, the demand for first class matching album folios has been high. The production of such material is expensive and Silvers now finds it necessary to own and maintain printing as well as warehouse facilities.

"It's not a business I'm thrilled about," he said, "but I'm doing so much printing now, I may be forced to get into the printing business. We have some printing facilities but not the big web

presses needed to do the first line books. That's something I'm considering now. If you think the printing publications business is marginal, the printing business itself is extremely marginal. Your equipment is completely antiquated in three years.

"We have plans of becoming a giant print company. We are already very, very large, but I think we could double or triple. I'd like to get them (sheet music and folios) out more promptly and I'd like also to have quality control. If it were in the framework of our production department that they could just walk across the way to the printing press and see stuff coming off the presses, we wouldn't have to send things back and forth betwen New York and Los Angeles with corrections."

The production of sheet music and folios, from the often intriquite musical arrangements to the cover art work, is a demanding job. As artists and songwriters grow in sophistication, the quality of their print representation becomes more and more important.

"We have a very expensive warehouse," Silvers stated, "and a very well run one at that. We also do very expensive publications. We found that the quality is really appreciated by the buyers and they're willing to pay for it. They're willing to buy in greater numbers. We do first class books and the art work is incredibly good. We have a house art department and we do as much as we can in-house. We've won most of the graphic awards that have been given in the industry over the past six years. It certainly attracts the artists to us. Every major artist, I think, is terribly concerned about the way they look in print. There's something about a book that's different from a record. We're the standard for the industry in quality."

Silvers feels that his association with Warner Bros. Music has given him the opportunity to work in every area of music publishing.

"Most publishers are not full-line publishers," he explained. "By full-line publishers I mean owning their own foreign companies, having their own professional staffs and producers and artists and having a print operation. Most publishers farm out a lot of rights. They make foreign deals where they really don't control foreign companies so they never get foreign expertise. They also license their print rights to companies like us because they know they can't afford to start their own print

companies from scratch. It would eat up every bit of profit they'd gain from mechanical performances.

"One of the reasons I was interested in Warner Bros. when they wanted to buy my companies is that I would have the opportunity to run a full-line publishing company. You can't get the knowledge until you're really there. You can't get the knowledge from books because none of the books describe the publishing business as it really is."

Silvers is concerned that, while the company's print operation is headquartered in New York and there is a fully staffed professional department here, Warner Bros. Music still has a west coast image.

"We are doing more in New York in terms of a major executive being here," he said. "I spent six months last year living in N.Y. and it worked very, very well."

"When we re-arranged the company and I became chairman and Mel Bly became president, part of the commitment from Mel was that he would spend a great deal of time in N.Y. Mel will spend certainly four months a year in N.Y. operating out of this office supervising print, picking up new acts and new writers. There's a lot happening in New York and, from our point of view, nobody in the music publishing business is dominating N.Y. in any extent at all, not even the totally New York based companies. Our whole print business is here in New York and we are going to intensify and may add more creative personnel."

## Grammys Set for Radio Broadcast

Academy of Recording Arts and Sciences has announced that the 22nd Annual Grammy Awards will receive national coverage via a syndicated radio network through an exclusive production agreement with Los Angelesbased TM Productions. Distribution of the programming is being handled by Dallas-based TM Productions. Radio stations from coast-to-coast will broadcast a package of various Grammy-oriented programs.

Produced in cooperation with the Recording Academy, the special series of radio programs will feature as in-person guests many of the nominated recording stars and presenters who will participate in the CBS televised program. The radio programming includes a three hour special that previews the contemporary nominated music and artists to air the weekend prior to the CBS televised Grammy Award presentations; 90-second programs spotlighting Grammy nominees, to air daily beginning grams 11/2 weeks prior to the presentation; exclusive live on-thescene celebrity interviews and reports from the Shrine Auditorium the day of the awards ceremony; and culminates with a planned live stereo radio simulcast of the CBS televised awards presentation on February 27 from the Shrine Auditorium in Los Angeles. Kenny Rogers will host the Grammy Awards program.

Gary Standard is executive producer, with Gary Kleinman serving as producer, and production assisted by Barry Koff and Susanella Rodgers.

#### On the Air



Arista Records president Clive Davis appeared in a thirty-second television commercial, stressing the lasting value of recorded music as holiday gifts, and featuring seven current Arista hit LPs. The spot, which aired in New York and Los Angeles in December, on such programs as "Saturday Night Live" and "The Tonight Show," was written by Arista's creative services department and filmed at Sam Goody's Sixth Avenue store.

#### Club Review

### The Slits Open at Hurrah

NEW YORK — With a New Year's Eve date at Hurrah, the Slits confirmed their reputation as one of the most important groups to emerge from England since the watershed year of 1976 that produced the Clash and Sex Pistols.

Like ex-Pistol John Lydon's Public Image Limited, the Slits are as important for what they represent as for the sound they produce. The Slits is an all female group that does not conform to any traditional rock stereotypes/male fantasies. They are neither a Phil Spector "girl group" nor heavy metal male clones. They do make a bold feminist statement.

Seeing the Slits is a little like participating in a primitive, ethnic ritual. The music and performance are refreshingly crude, devoid of the slickness and vague xerox flavor that characterizes so many pop groups today. The Slits' music is a Sushi bar oasis in a McDonald's wasteland.

The individual contributions of the group members are of a similar undiluted nature. Singer Ari, bassist Tessa and guitarist Viv Albertine with dread lock anticoiffures, are less coquette than the Wild Man of Borneo. These women are not the typical inhabitants of male daydreams and their unrestrained approach is one of the most invigorating statements pop culture has made

in sometime. They move and rocket around the stage driven by their own crazed muses rather than in homage to a thousand faceless pop stars.

The three Slits were joined by drummer Bruce Smith, on loan from the Pop Group, and Penny Tobin, who played congas, keyboards and saxophone. These musicians added a certain stability to the mix, giving some of the Slits' songs a sharp, almost singalong quality. Guitarist Keith Levene from Public Image joined for the evening's final two selections and left one hungry for that group's first American appearance.

Hitting high spots with "Typical Girls," from their American album, "Cut" and a driving "Heard It Through The Grapevine," the Slits poured on a heavy rhythm melange of reggae, rock, funk and disco. Lead singer Ari, who speaks with an English regional / class accent thick enough to resemble Jamaican patois, commented before a song: "What's all this about disco being dead? The disco that's dead is the stuff that's always been dead, and the disco that's alive is . . . music for the troops!"

The Slits are raw enough to be both powerful and unique—a white group that can effectively play funk, disco and reggae and generate maximum heat.

Steven Blauner

### Radio Replay

(Continued from page 12)

Marshall's audition scripts became a "WKRP" episode which aired in early December. In it, traffic manager Bailey Quarters (Jan Smithers) tries to break into the news department, a plot line that appealed to Wilson because he felt Smithers' character needed expansion.

Marshall made his "WKRP" acting debut in the Christmas episode, playing the "Hitchcock"-sized part of a delivery man and speaking two lines. (The RADIO REPLAY drama desk called his performance "moving.")

Steve Marshall is the only member of the show's six-person writing team with radio experience. "I sort of keep them honest," he says. Nonetheless, the show doesn't attempt to go too far inside radio. "The radio station is the backdrop. In the course of the show, we see what people do at a radio station, but that's not the show." And, as the radio pros who are the series' most loyal audience know, "We take certain liberties for dramatic reasons. There are no headphones, no muting on the mike switch." The November episode that had WKRP's staffers sweating over the arrival of a rating book was "the most radio-conscious show we've done," Marshall says.

How has he adjusted to his new working life?" "The pace is so much greater in television. In radio, you're trying to maintain the quality of your product; in television it's really a different product every week. We start a new show Monday morning, and it has to be finished Friday night, no matter what."

And as for regrets: "My feeling when I left radio was that my occupation is now television writer. If this ends, I'll look for another writing job."

#### **Cover Story:**

## Styx: Rocking into the '80s

■ Without a doubt, one of 1979's | biggest success stories belonged to the hard-rocking quintet Styx, whose latest A&M album, "Cornerstone," maintained its position as RW's #3 album for a remarkable nine consecutive weeksnot to mention a couple of additional weeks in the top five, including the LP's current #4 status. But despite this impressive performance, the midwest-based band still labors in relative anonymity. Ask anyone except the loyal multitudes who have also made Styx a top concert attraction just who these guys are, and chances are that your inquiry will be met with little more than a blank stare.

For the record, so to speak, Styx is twin brothers John and Chuck Panozzo (drums and bass, respectively), Dennis DeYoung (keyboards), Tommy Shaw (guitar) and James "JY" Young (guitar). "Cornerstone" is their ninth album; by some accounts, the group's sales in the decade just ended amounted to more than 12 million albums. There have been singles as well: "Lady," the one that went from local hit status in Chicago to eventual national prominence; "Come Sail Away," another top 10 entry; "Blue Collar Man"; and, of course, the current smash, "Babe," a number one single in 1979. This band has come a long way in the two short years following its first appearance as a concert headliner, at Montreal's Forum in 1977.

The nucleus of Styx came together as early as 1973, when the Panozzos and DeYoung first pooled their resources in Chicago. Young and fellow guitarist John Curulewski (later replaced

by Shaw) had come aboard by 1968, and the five of them played a host of local dates as the Tradewinds. The switch to Styx, James Young has recalled, came simply because "it turned out to be the only name we tried that none of us hated."

The group's first four albums were released via the Wooden Nickel label; their first A&M album, "Equinox," came in 1975, followed in order by "Crystal Ball," "The Grand Illusion," "Pieces of Eight" and now "Cornerstone." Through it all, they have developed into a potent concert attraction; even in these lean times, they sell out giant venues with ease. As DeYoung told Circus magazine not long ago, Styx "can draw 22,000 people in a totally depressed market, sell out Madison Square Garden, and be the closest thing to Beatlemania in Philadelphia that you'll see in your life." Nice work if you can get it, he might have added.

#### **Royal Marketing Bows**

■ BLUE SPRINGS, MO. — Sam Mehaffie has announced the formation of Royal Marketing Service and its subsidiary Tel-Marketing Service. Royal Marketing Service is a national sales representation firm, with Tel-Marketing Service as a main division specializing in phone representation to the Christian bookstores and distributors.

Mahaffie most recently worked with the Avant Sales Corp. and prior to that was vice president of sales for the Benson Company. Royal Marketing Service address is 1309 South 23rd St., Blue Springs, Mo. 64015.

#### American Music Awards (Continued from page 6)

low and Kenny Rogers; for favorite female vocalist: Olivia Newton-John, Barbra Streisand and Donna Summer; for favorite duo, group or chorus: the Bee Gees, Cheap Trick and Supertramp; for favorite single: "Bad Girls" (Donna Summer), "Da Ya Think I'm Sexy" (Rod Stewart) and "My Sharona" (the Knack); for favorite album: "Bad Girls" (Donna Summer), "In Through The Out Door" (Led Zeppelin) and "Spirits Having Flown" (the Bee Gees).

Country

Nominated for favorite male vocalist are: Waylon Jennings, Willie Nelson and Kenny Rogers; for favorite female vocalist: Crystal Gayle, Barbara Mandrell and Dolly Parton; for favorite duo, group or chorus: the Oak Ridge Boys, Kenny Rogers & Dottie West and the Statler Brothers; for favorite single: "Amanda" (Way-

lon Jennings), "Every Which Way But Loose" (Eddie Rabbitt) and "Sleepin' Single In A Double Bed" (Barbara Mandrell); for favorite album: "The Gambler" (Kenny Rogers), "Greatest Hits" (Waylon Jennings) and "When I Dream" (Crystal Gayle).

Nominated for favorite male vocalist are: Michael Jackson, Rick James and Teddy Pendergrass; for favorite female vocalist: Gloria Gaynor, Stephanie Mills and Donna Summer; for favorite duo, group or chorus: Chic, the Commodores and Earth, Wind & Fire; for favorite single: "Don't Stop Till You Get Enough" (Michael Jackson), "Ladies' Night" (Kool & The Gang) and "Reunited" (Peaches & Herb); for favorite album: "Midnight Magic" (the Commodores), "Off The Wall" (Michael Jackson) and "Teddy" (Teddy Pendergrass).

## SLLLGLES 101-150

		<b>☆</b>
		9, 1979
DEC. 29	DEC. 22	
101	102	UNDER MY THUMB HOUNDS/Columbia 1 11159 (ABKCO, BMI)
102	103	COLD WIND ACROSS MY HEART NIGHT/Planet 45907 (Elektra/Asylum) (Braintree/Snow, BMI)
103	104	WITH YOU I'M BORN AGAIN BILLY PRESTON & SYREETA/Motown 1477 [Check Out, BMI]
104	105	DIG THE GOLD JOYCE COBB/Cream 7939 (Birdees/Fallin' Arches, ASCAP)
105	112	STARGAZER PETER BROWN/Drive 6281 (TK) (Sherlyn/Decibel/Penguin,
106	117	SHOOTING STAR DOLLAR/Carrere 7208 (Atl) (World Song/Facehaze,
107	123	JUST A TOUCH OF LOVE SLAVE/Cotillion 45005 (Atl) (Cotillion/Spurtree/ Slave Song/It's Still Our Funk, BMI)
108	106 124	LET ME SLEEP ALONE CUGINI/Scotti Bros. 503 (Atl) (Saber Tooth, BMI) HAVEN'T YOU HEARD PATRICE RUSHEN/Elektra 46551 (Baby Fingers/
110	128	Mims/Showenbreree, ASCAP/Freddie Dee, BMI) GIMME SOME TIME NATALIE COLE & PEABO BRYSON/Capitol 4804
		(Cole-Arama, BMI) MOVIN' RIGHT ALONG KERMIT & FOZZIE/Atlantic 3642 (Welbeck, ASCAP)
111	100	FOREVER REX SMITH/Columbia 1 11163 (Seldak/Birthday Boy/Factory
112	122	Fresh, ASCAP)  SPECIAL LADY RAY, GOODMAN & BROWN/Polydor 2033
114	127	(HAB/Dark Cloud, BMI) MANDOLAY LE FLAVOUR/Sweet City 7376 (Bema, ASCAP)
115	121	SAY HELLO APRIL WINE/Capital 4802 (Goody Two-Tunes, BMI)
116	_	CATCHIN' UP ON LOVE KINSMAN DAZZ/20th Century Fox 2435 (RCA) (20th Century/All Sun Ray, ASCAP)
117	125	I JUST WANNA WANNA LINDA CLIFFORD/RSO/Curtom 1012 (Baldursson, ASCAP)
118	119	WHEN YOU WALK IN THE ROOM KARLA BONOFF/Columbia 1 11130 (Unart, BMI)
119	126	NOBODY KNOWS ASHFORD & SIMPSON/Warner Bros. 49099 (Nick-O-Val, ASCAP)
120	_	YOU'RE SO GOOD TO ME CURTIS MAYFIELD/RSO/Curtom 941 (Mayfield/Andrask, BMI)
121	_	1 WANT YOU FOR MYSELF GEORGE DUKE/Epic 9 507 92 (Mycenae, ASCAP)
122	108	MY FLAME BOBBY CALDWELL/Clouds 18 (TK) (Sherlyn/Lindseyanne, BM1)
123	131	IT'S MY HOUSE DIANA ROSS/Motown 1471 (Nick-O-Val, ASCAP)
124	_	1 SHOULDA LOVED YA NARADA MICHAEL WALDEN/Atlantic 3631
		(Walden/Gratitude Sky, ASCAP/Irving, BMI)
125	_	STEPPING GAP BAND/Mercury 76021 (Total Experience, BMI) WHAT I WOULDN'T DO FOR YOU (FOR THE LOVE OF YOU) ANGELA
126	_	BCFILL/Arista/GRP 2503 (Roaring Fork/Purple Bowl, BMI/Twelf Street/Whiffle, ASCAP)
127	_	WHAT'S YOUR NAME LEON WARE/Fabulous 748 (TK) (Almo, ASCAP)
128	129	REASONS TO BE CHEERFUL, PT. 3 IAN DURY/Stiff/Epic 9 50800
,,,,		Blackhill/Geoff & Eddie/Blackwood, BM1)
129	115	IT'S DIFFERENT FOR GIRLS JOE JACKSON/A&M 2186
130		(Albion/Almo, ASCAP)  PULL MY STRINGS LAKESIDE/Solar 11746 (RCA) (Spectrum VII, ASCAP)
131	130	STAY WITH ME TILL DAWN JUDIE TZUKE/Rocket 41133 (MCA)
132	113	MEAN TO YOUR QUEENIE POINT BLANK/MCA 41119 (Hamstein, BMI)
133	114	IT'S ALL OVER MOLLY HATCHET/Epic 9 50809 (KAGS, BMI)
134	136	FLY TOO HIGH JANIS IAN/Columbia 1 11111 (Mine, ASCAP/Revelations A.G./Rick's, BMI)
135	132	NEW AND DIFFERENT WAY JIMMY MESSINA/Columbia 1 11094
136	_	HOLIDAYS SCORPIONS/Mercury 16029 (Summer Breeze, ASCAP)
137	135	11729 (RCA) (Raydiola, ASCAP)
138	141	(Scott-Wolfe/Prince of Wales, ASCAP)
139	140	(City Boy/Zambo, BMI)
140	133	(Campy BMI)
	139	FOOLED BY A FEELING BARBARA MANDRELL/MCA 41077 (Pi-Gem, BMI) KARI BOB JAMES/EARL KLUGH/Tappan Zee/Columbia 1 11154
	4	(United Artists/Earl Klugh, ASCAP)  MORROW NIGHT SHOES/Elektra 46571 (Shoetunes, BMI)
1		DISE FAITH BAND/Mercury 76024 (Canal, BMI)
14		VE LINE OAK/Mercury 76014 (Critique, BMI)
145	11	THE WEEK AGE DAVE FOMUNDS/Swan Song 71002
147		DO HITTER BEAT CARLENE CARTER/Warner Bros. 49082 (Rare Blue,
148		PIONICIA DE LA COCA (MR) (Actor ASCAP)
149		
150	149	9 LIFE DURING WG HEADS/Sire 49075 (WB)

## Record World

Alphabetical Listing

	Pr	oducer, Publisher, Licensee	
AN AMERICAN DREAM Hanna-Edwards	40	MEMORIZE YOUR NUMBER Lloyd (Scott-	7
(Jolly Cheeks, BMI)	48	Totle, Accid,	9
BACK UP AGAINST THE WALL Buie (Low-	0.4	(,,,,,,,	7
Sal, BMI)	96	MOVE YOUR BOOGIE BODY Jones (Bar- Kays/Warner Tamerlane, BMI)	8
of Gold, BMI)	18	99 T. Knox & Group (Hudmar, ASCAP) 6	3
BROKEN HEARTED ME Norman (Chappell/ Sailmaker, ASCAP)	65	NO MORE TEARS (ENOUGH IS ENOUGH) G. Klein (Olga/Fedora, BMI)	7
CAN WE STILL BE FRIENDS Palmer		PEANUT BUTTER Dunn-White (Nodlew/	
(Earmark, BMI)	74	McHoma, BMI) 9 PLEASE DON'T GO Casey/Finch (Sherlyn/	92
(UNICEF, ASCAP)	47	Harrick, BMI)	2
COOL CHANGE Boylan & Group (Screen Gems-EMI, BMI)	13	POP MUZIK Midascare (Robin Scott, ASCAP)	22
COWARD OF THE COUNTY Butler (Roger		RAPPER'S DELIGHT S. Robinson (Sugarhill,	
Bowling, BMI/Sleepy Hallow, ASCAP) CRAZY LITTLE THING CALLED LOVE	4	REMEMBER (WALKING IN THE SAND)	50
Group (Queen/Beechwood, BMI)	30	G. Lyons & Group (Trio/Robert Mellin/	
CRUISIN' S. Robinson (Bertham, ASCAP)	10	RISE Albert-Badazz (Almo/Badazz,	31
DAMNED IF I DO A. Parsons (Woolf-Songs/ Careers, BMI)	71	ASCAP)	43
DAYDREAM BELIEVER J. Norman (Screen	61	ROCK WITH YOU Jones (Almo/Rondor, ASCAP)	6
Gems-EMI, BMI) DEJA VU B. Manilow (Ikeco/Angela, BMI)	28	ROCKIN' INTO THE NIGHT Mills (WB,	
DIM ALL THE LIGHTS Moroder-Bellotte	0.		97
(Sweet Summer Night, BMI) DIRTY WATER Maile (Equinox, BMI)	31 53	ROMEO'S TUNE Simon (Rolling Tide, ASCAP)	33
DON'T DO ME LIKE THAT Petty-lovine		ROTATION Alpert-Badazz (Almo/Badazz,	60
(Skyhill, BMI)	19	,	21
DON'T LET GO I. Hayes (Screen Gems- EMI, BMI)	29	SAVANNAH NIGHTS T. Templeman	20
DON'T MAKE ME OVER Fraboni (Jac/Blue	68	(Windecor, BMI) SEND ONE YOUR LOVE S. Wonder	39
Seas, ASCAP)  DON'T STOP 'TIL YOU GET ENOUGH	00	(Jobete/Black Bull, ASCAP)	24
Jones (Miran, BMI)	93	SEPTEMBER MORN B. Gaudio (Stone- bridge/EMA-Suisse, ASCAP)	64
DO THAT TO ME ONE MORE TIME D. Dragon (Moonlight & Magnolias, BMI).	5	SHE'S IN LOVE WITH YOU Chapman	
DO YOU LOVE WHAT YOU FEEL Jones	47	(	56
(Overdue, ASCAP) ESCAPE (THE PINA COLADA SONG)	46	SHIPS Manilow-Dante (lan Hunter/April, ASCAP)	36
Holmes-Boyer (WB/Holmesline, ASCAP)	1	SINCE YOU'VE BEEN GONE Glover	55
FLIRTIN' WITH DISASTER T. Werman (Mister Sunshine, BMI)	84	(Island, BMI) SPARKLE Blackmon (Better Days, BMI/	00
FOOL IN THE RAIN Page (Flames of		Better Nights, ASCAP)	91
Albion, ASCAP)	57	STAR White (Saggifire, ASCAP/Ninth/ Irving/Criga, BMI)	76
Three, BMI)	41	STILL Carmichael & Group (Jobete/	11
GLIDE M. McClain-P. Kaffel-Group (Three Hundred Sixty, ASCAP)	98	Commodore Entertainment, ASCAP) STRANGER Martin (Almo/McRouscod,	
GOODNIGHT MY LOVE B. Spector &		ASCAP/Irving/McDorsbov, BMI) 1	100
& M. Pinera (Bayard, BMI)	88	TAKE THE LONG WAY HOME P. Henderson & Group (Almo/Delicate, ASCAP)	23
BMI/Murfeezongs, ASCAP)	32	TAKIN IT BACK D. Gehman (G. Jonah	87
HEAD GAMES R.T. Baker (Somerset Songs/ Evansongs, ASCAP)	15	Koslen/Bema, ASCAP) THE LONG RUN B. Szymczyk (Cass	0,
HEARTACHE TONIGHT Symczyk (Cass		County/Red Cloud, ASCAP)	12
Country/Red Cloud/Gear/Ice Age, ASCAP)	16	THE SECOND TIME AROUND Sylvers (Spectrum VII/Rosy, ASCAP)	85
HEARTBREAKER Coleman (Dick James,	69	THIRD TIME LUCKY Outeda & Group (Riff	27
HOLDIN' ON FOR DEAR LOVE B.	09	Bros., ASCAP) THIS IS IT T. Dowd (Milk Money, ASCAP/	27
Montgomery (House of Gold, BMI)	86	Snug, BMI)	20
I CALL YOUR NAME DeBarge (Jobete, ASCAP)	80	TOO LATE Baker (Weed High Nightmare, BMI)	79
I CAN'T HELP MYSELF J. Bowen (Stone		TRAIN, TRAIN Nalli-Week (Bobnal, BMI)	42
Agate, BMI)	. /3	TRUST ME Bullens-Doyle (Gooserock/	
T. Dowd (Crazy Horse, BMI)	66	Fleur, BMI)	89
I'D RATHER LEAVE WHILE I'M IN LOVE Anderle & Jones (Irving/Woolnough/		VOLCANO Putnam (Coral Reefer/Keith Sykes, BMI)	82
Unichappell/Begonia, BMI)	. 44	VOICES T. Werman (Screen Gems-EMI/	
I'M ALIVE Scott (Camelback Mountain, ASCAP)	. 78	Adult, BMI)	34
I STILL HAVE DREAMS Garay Batroc/		WAIT FOR ME Foster (Hot-Cha/Six Continents, BMI)	35
Song Mountain, ASCAP)  I WANNA BE YOUR LOVER Prince	. 47	WE DON'T TALK ANYMORE B. Welch	33
(Ecnirp, BMI)	. 25	(ATV, BMI)	9
I WANT YOU TONIGHT Schnee (Irving/ Pablo Cruise, BMI)	. 52	WHEN I WANTED YOU Manilow-Dante (Home Grown, BMI)	70
I WISH I WAS EIGHTEEN AGAIN		WHY NEW Group (Stygian/Almo, ASCAP)	37
JANE R. Nelson (Pods/Lunatunes/Little	. 70	WONDERFUL CHRISTMASTIME P. McCartney	
Dragon, BMI)	. 14	(MPL/Welbeck, ASCAP)	94
LADIES' NIGHT E. Deodato (Delightful/		WORKING MY WAY BACK TO YOU Zager (Screen Gems-EMI/Seasons Four, BMI)	54
Gang, BMI)	8	YES   M READY Casey (Dadelia, BMI)	26
LAST TRAIN TO LONDON J. Lynne (Unart/Jet, BMI)	. 59	YOU DECORATED MY LIFE L. Butler	
LONELY EYES Tobin (High Sierra/World		(Music City, ASCAP)	38
Song, ASCAP)		YOU KNOW HOW TO LOVE ME MIUME-	
LONGER Fogelberg-Putnam-Lewis (Hickory Grove/April, ASCAP)		Devore-Group (Light, BMI/Urmila, ASCAP)	40
LOOKS LIKE LOVE AGAIN Gardiner		YOU KNOW HOWW TO LOVE ME Mtume-	05
(ABC/Dunhill, BMI)		Lucas (Frozen Butterfly, BMI) YOU'RE GONNA GET WHAT'S COMING	95
LOST HER IN THE SUN J. Stewart (Bugle/ Stigwood/Unichappell, BMI)			72
MAKE BELIEVE IT'S YOUR FIRST TIME	83	YOU'RE ONLY LONELY J.D. Souther (Ice Age, ASCAP)	
Bielar (Music City, ASCAP)	00	. 139/ . 109/11 /	.,

## Record World SINGLES



DECEA	DECEMBER 29, 1979							
TITLE, A	ARTIST,	Label, Number, (Distributing Label)		50	45	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill 542	10	
DEC. 29	DEC 22	· w	KS. ON CHART	51	58	LONELY EYES ROBERT JOHN/EMI-America 8030	5	
1	1	ESCAPE (THE PINA	WIIGKI	52	35	I WANT YOU TONIGHT PABLO CRUISE/A&M 2195	12	
		COLADA SONG)		53	56	DIRTY WATER INMATES/Polydor 2032	12	
		RUPERT HOLMES RECORDS		54	67	WORKING MY WAY BACK TO YOU SPINNERS/ Atlantic 36	37 <b>3</b>	
		MCA/Infinity 50,035	10	55	42	SINCE YOU'VE BEEN GONE RAINBOW/Polydor 2014	10	
		(2nd Week)	. •	56	57	SHE'S IN LOVE WITH YOU SUZI QUATRO/RSO 1014	6	
	_			57	62	FOOL IN THE RAIN LED ZEPPELIN/Swan Song 71003 (Atl)	2	
2	3	PLEASE DON'T GO KC & THE SUNSHINE BAND/TK 1035	19	58	61	MOVE YOUR BOOGIE BODY BAR-KAYS/Mercury 76015	8	
3	2	BABE STYX/A&M 2188	13	59	64	LAST TRAIN TO LONDON ELO/Jet 9 5067 (CBS)	4	
4 /	13	COWARD OF THE COUNTY KENNY ROGERS/United Artists		60	65	ROTATION HERB ALPERT/A&M 2202	5	
5	6	1327 DO THAT TO ME ONE MORE TIME CAPTAIN & TENNILLE/		61	75 68	DAYDREAM BELIEVER ANNE MURRAY/Capitol 4813	2	
		Casablanca 2215		63	71	LOST HER IN THE SUN JOHN STEWART/RSO 1016	3	
6	8	ROCK WITH YOU MICHAEL JACKSON/Epic 9 50797	9	64	69	99 TOTO/Columbia 1 11173	2	
7	4	NO MORE TEARS (ENOUGH IS ENOUGH) BARBRA		65	36	SEPTEMBER MORN NEIL DIAMOND/Columbia 1 11175 BROKEN HEARTED ME ANNE MURRAY/Capitol 4773	15	
		STREISAND/DONNA SUMMER/Columbia 1 11125/ Casablanca NBD 20199	1.1	66	72	I DON'T WANT TO TALK ABOUT IT ROD STEWART/	13	
8	5	LADIES NIGHT KOOL & THE GANG/De-Lite 801 (Mercury)	11 13			Warner Bros. 49138	2	
9	9	WE DON'T TALK ANYMORE CLIFF RICHARD/EMI-America		67.	74	MONEY FLYING LIZARDS/Virgin 67003 (Atl)	4	
		8025	11	68	73	DON'T MAKE ME OVER JENNIFER WARNES/Arista 0455	4	
10	11 7	CRUISIN' SMOKEY ROBINSON/Tamla 54306 (Motown)	12	69	76	HEARTBREAKER PAT BENATAR/Chrysalis 2395	3	
12	20	STILL COMMODORES/Motown 1474 THE LONG RUN EAGLES/Asylum 46569	14 5	70	84	WHEN I WANTED YOU BARRY MANILOW/Arista 0481	2	
13	15	COOL CHANGE LITTLE RIVER BAND/Capitol 4789	11	71 72	37	DAMNED IF I DO ALAN PARSONS PROJECT/ Arista 0454	14	
14	14	JANE JEFFERSON STARSHIP/Grunt 11750 (RCA)	9	,,	//	YOU'RE GONNA GET WHAT'S COMING BONNIE RAITT/ Warner Bros. 49116	5	
15	16	HEAD GAMES FOREIGNER/Atlantic 3633	8	73	87	I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)	3	
16 17	10 17	HEARTACHE TONIGHT EAGLES/Asylum 46545 YOU'RE ONLY LONELY J. D. SOUTHER/Columbia 1 10079	13			BONNIE POINTER/Motown 1478	2	
18	22	BETTER LOVE NEXT TIME DR. HOOK/Capitol 4785		74	82	CAN WE STILL BE FRIENDS ROBERT PALMER/Island 49137		
19	23	DON'T DO ME LIKE THAT TOM PETTY AND THE	11	75	83	LOOKS LIKE LOVE AGAIN DANN ROGERS/1A 500	3	
		HEARTBREAKERS/Backstreet/MCA 41138	7	76	79	STAR EARTH, WIND & FIRE/ARC/Columbia 1 11165	3	
20	24	THIS IS IT KENNY LOGGINS/Columbia 1 11109	12	77	85	MEMORIZE YOUR NUMBER LEIF GARRETT/Scotti Bros. 510	ŭ	
21,	29	SARA FLEETWOOD MAC/Warner Bros. 49150	3			(Atl)	2	
22	21	POP MUZIK M/Sire 49033 (WB)	21	78		I'M ALIVE GAMMA/Elektra 46555	2	
23		TAKE THE LONG WAY HOME SUPERTRAMP/A&M 2193	11	79		TOO LATE JOURNEY/Columbia 1 11143	2	
24	12	SEND ONE YOUR LOVE STEVIE WONDER/Tamla 54303		80	80 89	I CALL YOUR NAME SWITCH/Gordy 7175 (Motown)	6	
25	31	(Motown)  I WANNA BE YOUR LOVER PRINCE/Warner Bros. 49050	9	81	07	REMEMBER (WALKING IN THE SAND) AEROSMITH/ Columbia 1 11181	2	
26	33	YES I'M READY TERI DESARIO WITH K.C./ Casablanca 2227		82	90	MAKE BELIEVE IT'S YOUR FIRST TIME BOBBY VINTON/		
27	30	THIRD TIME LUCKY (FIRST TIME I WAS A FOOL) FOGHAT/				Tapestry 002	2	
		Bearsville 49125 (WB)	8	CHART	AA A IVE	ER OF THE WEEK	- 1	
28	34	DEJA VU DIONNE WARWICK/Arista 0459	7				- 1	
29	32	DON'T LET GO ISAAC HAYES/Polydor 2011	10	83		JIMMY BUFFETT RECORDS		
30	38	CRAZY LITTLE THING CALLED LOVE QUEEN/Elektra 46579	2			MCA 41161	٠, ١	
31 32	19 27	DIM ALL THE LIGHTS DONNA SUMMER/Casablanca 2201	19			MCA 41101	1	
	41	HALF THE WAY CRYSTAL GAYLE/Columbia 1 11087  ROMEO'S TUNE STEVE FORBERT/Nemperor 9 7525 (CBS)	14	84		FLIRTIN' WITH DISASTER MOLLY HATCHET/Epic 9 50822	1	
33	40	VOICES CHEAP TRICK/Epic 9 50814	5	85		THE SECOND TIME AROUND SHALAMAR/Solar 11709 (RCA)	1	
35	39	WAIT FOR ME DARYL HALL & JOHN OATES/RCA 11747	5	86	-	HOLDIN' ON FOR DEAR LOVE LOBO/MCA/Curb 41152	1	
<b>35</b>	25	SHIPS BARRY MANILOW/Arista 0464	12	87		TAKIN' IT BACK BREATHLESS/EMI-America 8020	3	
37	47	WHY ME STYX/A&M 2206	2	88	96	GOODNIGHT MY LOVE MIKE PINERA/Spector 0003	2	
38	28	YOU DECORATED MY LIFE KENNY ROGERS/United Artists		89	_	TRUST ME CINDY BULLENS/Casablanca 2217	1	
0.0	4.4	1315	17	90		I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/Mercury 57011	1	
39	44	SAVANNAH NIGHTS TOM JOHNSTON/Warner Bros. 49096	8	91	_	SPARKLE CAMEO/ Chocolate City 3202 (Casablanca)	il	
40	46	YOU KNOW THAT I LOVE YOU SANTANA/Columbia	E	92	_	PEANUT BUTTER TWENNYXINE FEATURING LENNY WHITE/		
41	48	FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS)	5	0.2	E	Elektra 46552	y	
42		TRAIN, TRAIN BLACKFOOT/Atco 7207	9	93	55	DON'T STOP 'TIL YOU GET ENOUGH MICHAEL JACKSON/ Epic 9 5074/		
43	26	RISE HERB ALPERT/A&M 2151	23	94		WONDERFUL CHRISTMASTIME PAUL McCARTNEY/	/	
44	49	I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/				Columbia 1 / 4/14	/	
		A&M 2199	8	95	_	YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN		
45	59	LONGER DAN FOGELBERG/Full Moon/Epic 9 50824	3	96	81	BACK UP AGAINST THE WALL ATLANTA RHY	1	
46	54	DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA	7			Pol/ 2039	4	
47	51	CHIQUITITA ABBA/Atlantic 3629	7 8	97		ROCKIN' INTO THE NIGHT 38 SPECIAL 205	1	
48	60	AN AMERICAN DREAM DIRT BAND/United Artists 1330	4	98 99		GLIDE PLEASURE/Fantasy 874	4	
49		I STILL HAVE DREAMS RICHIE FURAY/Asylum 46534	11	100		MISTRUSTED LOVE MISTRESS/RSO STRANGER LTD/A&M 2192	5	
			1		-		7	



## Album Airplay

All listings from key progressive stations around the country are in descending order except where otherwise noted.

DECEMBER 29, 1979

All listings from key progressive stations around the country are in alphabetical order.

#### FLASHMAKER OF THE YEAR



#### BREAKFAST IN AMERICA

**SUPERTRAMP** M&A

#### TOP FM PICKS OF '79

BREAKFAST IN AMERICA—Supertramp

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

THE LONG RUN—Eagles—Asylum

GET THE KNACK—The Knack—Capitol

CANDY-O-Cars-Elektra

DAMN THE TORPEDOES-Tom Petty-Backstreet

MINUTE BY MINUTE—Doobie Brothers

-WB

**EVOLUTION**—Journey—Col

#### WNEW-FM/NEW YORK

RICHARD NEER/MARYANNE McINTYRE

BREAKFAST IN AMERICA—Superframp

DAMN THE TORPEDOES --- Tom Petty-

GET THE KNACK—The Knack—Capitol

IN THROUGH THE OUT DOOR—Led

Zeppelin—Swan Song LOW BUDGET—Kinks—Arista

#### WPIX-FM/NEW YORK

DAN NEER

ARMED FORCES—Elvis Costello—Col FEAR OF MUSIC—Talking Heads—Sire GATTA DE BLANC-Police-A&M

SH-Epic

NINE-Elektra

#### WBCN-FA

TONY BERARDIA

ARMED FORCES-EN BREAKFAST IN AMERICA

-A&M

CANDY-O-Cars-Elektra

GET THE KNACK-The Knack

REGGATTA DE BLANC-Police-A&

GRAM

-Col

#### WLIR-FM/LONG ISLAND

DENIS MCNAMARA/LARRY KLEINMAN

BREAKFAST IN AMERICA—Supertramp

BRIEFCASE FULL OF BLUES—Blues Brothers -Atlantic

52ND STREET—Billy Joel—Col

IN THROUGH THE OUT DOOR—Led Zeppelin-Swan Sona

MILLION MILE REFLECTIONS-Charlie Daniels Band-Epic

#### WBAB-FM/LONG ISLAND

MARTY CURLEY

RREAKFAST IN AMERICA-Superframp -A&M

CANDY-O-Cars-Elektra

GET THE KNACK—The Knack—Capitol

MILLION MILE REFLECTIONS—Charlie Daniels Band—Epic

MINUTE BY MINUTE—Doobie Brothers

#### WCOZ-FM/BOSTON

BOB SLAVIN

CANDY-O-Cars-Elektra

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

PARALLEL LINES—Blondie—Chrysalis

THE LONG RUN—Eagles—Asylum WHO ARE YOU-The Who-MCA

#### WAAF-FM/WORCESTER

DAVE LEE AUSTIN/PAUL LEMIEUX

BREAKFAST IN AMERICA—Supertramp A&M

CANDY-O—Cars—Elektra

GET THE KNACK—The Knack—Capitol

LIVE AT BUDOKAN—Cheap Trick—Epic

THE LONG RUN-Eagles-Asylum

#### WPLR-FM/NEW HAVEN

ED MICHAELSON

BREAKFAST IN AMERICA—Superframp -A&M

DIRE STRAITS-WB

GET THE KNACK-The Knack-Capitol

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

LIVE AT BUDOKAN—Cheap Trick—Epic

#### WBLM-FM/MAINE

JOSE DIAZ

COMMUNIQUE—Dire Straits—WB

DAMN THE TORPEDOES-Tom Petty-

FIRST OFFENCE-Inmates-Polydor

LOOK SHARP-Joe Jackson-A&M

REGGATTA DE BLANC-Police-A&M

#### WOBK-FM/ALBANY

JOHN COOPER/DAN BOYLE

BREAKFAST IN AMERICA—Superframp

DAMN THE TORPEDOES-Tom Petty-

FEAR OF MUSIC—Talking Heads—Sire

LOOK SHARP-Joe Jackson-A&M

THE LONG RUN—Eagles—Asylum

#### WCMF-FM/ROCHESTER

BILL MARTIN/TED EDWARDS

DAMN THE TORPEDOES—Tom Petty—

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

THE LONG RUN—Eagles—Asylum

THE WALL-Pink Floyd-Col

TUSK—Fleetwood Mac—WB

#### WAQX-FM/SYRACUSE

**ED LEVINE** 

BREAKFAST IN AMERICA—Supertramp A&M

CANDY-O—Cars—Elektra

EVOLUTION-Journey-Col

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Sona

VAN HALEN II--WB

#### WOUR-FM/UTICA

TOM STARR/ROBIN SHERWIN

BREAKFAST IN AMERICA-Supertramp

CANDY-O-Cars-Elektra

IN THROUGH THE OUT DOOR-led

Zeppelin-Swan Song

LIVE RUST—Neil Young—Reprise

LOOK SHARP-Joe Jackson-A&M

#### WMJQ-FM/ROCHESTER

BERNIE KIMBEL

AIRPLAY-Point Blank-MCA

CORNERSTONE—Styx—A&M

FIGHT DIRTY—Charlie—Arista

FLIRTIN WITH DISASTER—Molly Hatchet

RATHER BE ROCKIN—Tantrum—Ovation

#### WMMR-FM/PHILADELPHIA

JEFF POLLACK

BREAKFAST IN AMERICA—Supertramp -A&M

GET THE KNACK-The Knack-Capitol

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song MINUTE BY MINUTE-Doobie Brothers

THE WALL-Pink Floyd-Col

#### WYDD-FM/PITTSBURGH

JIM KINNEY

BREAKFAST IN AMERICA—Supertramp

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

JUST A GAME—Triumph—RCA

MILLION MILE REFLECTIONS—Charlie Daniels Band-Epic

MINUTE BY MINUTE—Doobie Brothers

#### WHFS-FM/WASHINGTON, D.C.

DAVID EINSTEIN

ARMED FORCES-Flvis Costello---Col

8:30—Weather Report—ARC/Col FEAR OF MUSIC—Talking Heads—Sire

FROGS, SPROUTS, CLOGS AND KRAUTS-

REPEAT WHEN NECESSARY—Dave Edmunds—Swan Song

#### WQDR-FM/RALEIGH

RON PHILLIPS

BREAKFAST IN AMERICA—Supertramp

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

RICKIE LEE JONES-WB

MILLION MILE REFLECTIONS—Charlie Daniels Band-Epic

THE LONG RUN-Eagles-Asylum

ZETA 7-FM/ORLANDO DAVID SOUSA/BILL MIMS

BREAKFAST IN AMERICA—Supertramp

DIRE STRAITS-WB

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Sona

MINUTE BY MINUTE-Doobie Brothers

VAN HALEN II-WB

#### WSHE-FM/FT. LAUDERDALE

MICHELE ROBINSON

DAMN THE TORPEDOES-Tom Petty-Backstreet

FEAR OF MUSIC-Talking Heads-Sire

GET THE KNACK-The Knack-Capitol IN THROUGH THE OUT DOOR-Led

Zeppelin—Swan Song THE B-52's---WB

All listings from key progressive stations around the country are in descending order except where otherwise noted.

## Record World AITPE

**DECEMBER 29, 1979** 

All listings from key progressive stations around the country are in alphabetical order.

#### WMMS-FM/CLEVELAND

JOHN GORMAN/KID LEO

DAMN THE TORPEDOES-Tom Petty-

IN STYLE—David Johansen—Blue Sky

REPEAT WHEN NECESSARY-Dave Edmunds-Swan Sona

THE JUKES-Mercury

YOU'RE NEVER ALONE WITH A SCHIZO-PHRENIC—Ian Hunter—Chrysalis

#### WABX-FM/DETROIT

JOHN QUNCAN/ERIC GOLDBERG

BREAKFAST IN AMERICA—Supertramp

EVOLUTION—Journey—Col

GET THE KNACK—The Knack—Capitol

IN THROUGH THE OUT DOOR—Led Zeppelin-Swan Song

THE LONG RUN—Eagles—Asylum

#### WWWW-FM/DETROIT

MARK McEWEN

BREAKFAST IN AMERICA—Supertramp A&M

EVOLUTION --- Journey ---- Col

GET THE KNACK—The Knack—Capitol

MINUTE BY MINUTE—Doobie Brothers -WB

VAN HALEN II---WB

#### Y95-FM/ROCKFORD

LES COOK

BREAKFAST IN AMERICA—Supertramp -A&M

CANDY-O-Cars-Elektra

HIGHWAY TO HELL-AC/DC-Atlantic

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

MINUTE BY MINUTE—Doobie Brothers

#### KSHE-FM/ST. LOUIS

SHELLEY GRAFMAN

BREAKFAST IN AMERICA—Supertramp -A&M

**ENLIGHTENED ROGUES**—Allman Brothers Capricorn

**<b>EVOLUTION**—Journey—Col

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

STREET MACHINE-Sammy Hagar-

#### WKDF-FM/NASHVILLE

JOHN BRYANT

CORNERSTONE-Styx-A&M **HEAD GAMES**—Foreigner—Atlantic

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Sona

MINUTE BY MINUTE—Doobie Brothers

THE LONG RUN—Eagles—Asylum

#### WQFM-FM/MILWAUKEE

PAUL KELLEY

BREAKFAST IN AMERICA—Supertramp

GET THE KNACK—The Knack—Capital

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

MINUTE BY MINUTE—Doobie Brothers

THE LONG RUN—Eagles—Asylum

#### KQRS-FM/MINNEAPOLIS

TAC HAMMER/MARI SOLLOM

BREAKFAST IN AMERICA-Superframp -A&M

CANDY-O—Cars—Elektra

IN THROUGH THE OUT DOOR—Led Zeppelin—Swan Song

MINUTE BY MINUTE—Doobie Brothers

THE LONG RUN—Eagles—Asylum

#### **KZEW-FM/DALLAS**

**DORIS MILLER** 

DEGUELLO-ZZ Top-WB

ENLIGHTENED ROGUES—Allman Brothers -Capricorn

EVOLUTION—Journey—Col

**KLOL-FM/HOUSTON** 

Zeppelin—Swan Sona

PAUL RIANN

—Swan Song

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

THE LONG RUN-Eagles-Asylum

#### COMMUNIQUE—Dire Straits—WB

KEMI\_EM/DENVER

IRA GORDON

RICKIE LEE JONES ..... WB

LOOK SHARP—Joe Jackson—A&M

PHOENIX-Dan Fogelberg-Full Moon

BREAKFAST IN AMERICA-Superframp

#### KBPI-FM/DENVER

PHIL STRIDER

BREAKFAST IN AMERICA—Superframp -A&M

DAMN THE TORPEDOES --- Tom Petty-Backstreet

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

MINUTE BY MINUTE—Doobie Brothers

THE LONG RUN—Eagles—Asylum

#### KAWY-FM/WYOMING

CRAIG MARTIN/JOHN LOGAN

BREAKFAST IN AMERICA—Supertramp

DAMN THE TORPEDOES-Tom Petty-Backstreet

FREEDOM AT POINT ZERO—Jefferson Starship-Grunt

TUSK—Fleetwood Mac—WB

YOU'RE NEVER ALONE WITH A SCHIZO-PHRENIC-lan Hunter-Chrysalis

#### KOME-FM/SAN JOSE

DANA JANG

BREAKFAST IN AMERICA—Supertramp

CORNERSTONE—Styx—A&M

DAMN THE TORPEDOES—Tom Petry—

**DESOLATION ANGELS**—Bad Company -Swan Song

THE LONG RUN—Eagles—Asylum

#### KSJO-FM/SAN JOSE

PAUL "LOBSTER" WELLS

DAMN THE TORPEDOES Tom Petty-

HEAD GAMES—Foreigner—Atlantic

HIGHWAY TO HELL AC/DC Atlantic IN THROUGH THE OUT DOOR—Led

Zeppelin-Swan Song THE WALL-Pink Floyd-Col

#### **KWST-FM/LOS ANGELES**

STEVE DOWNES/TED HABECK

BREAKFAST IN AMERICA—Supertramp

**DESOLATION ANGELS**—Bad Company –Swan Song

GET THE KNACK—The Knack—Capitol

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Sona

THE LONG RUN—Eagles—Asylum

#### KNAC-FM/LONG BEACH

DENISE WESTWOOD/PAUL FUHR

BREAKFAST IN AMERICA—Superframp

CANDY-O—Cars—Elektra

GET THE KNACK—The Knack—Capitol

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song

RUST NEVER SLEEPS-Neil Young-

#### KMEL-FM/SAN FRANCISCO

BOBBY COLE/PAUL VINCENT

BREAKFAST IN AMERICA—Supertramp A&M

**DESOLATION ANGELS**—Bad Company -Swan Song

EVOLUTION—Journey—Col

IN THROUGH THE OUT DOOR—Led Zeppelin-Swan Song

THE LONG RUN—Eagles—Asylum

#### **KZOK-FM/SEATTLE**

ARMAND CHIANTI/BRAD HOFFMAN

BREAKFAST IN AMERICA—Supertramp 

CANDY-O-Cars-Elektra

CORNERSTONE—Styx—A&M

IN THROUGH THE OUT DOOR-Led Zeppelin-Swan Song

THE LONG RUN—Eagles—Asylum



PEYTON MAY?

CANDY-C

Dr/

ektra

JOHN, Riva

RPEDOES--Tom Petty-

EE JONES-WB LONG RUN—Eagles—Asylum

THE LONG RUN—Eagles—Asylum TUSK—Fleetwood Mac—WB

**DESOLATION ANGELS**—Bad Company

**HEAD GAMES**—Foreigner—Atlantic

IN THROUGH THE OUT DOOR-Led

#### Tracy Mitchell, Program Director KJR Seattle, Wash. —John Sherman, Asst. Program Mgr. KJRB Spokane, Wash. Robin Forest, Promotion Director KINK Portland, Ore. Dave Thompson, Program Director and Music Director KDWB Minneapolis, Minn. Les Garland, Program Director KFRC San Francisco, Ca. Jon Sinton, Program Director KDKB Phoenix, Ariz. —Jim Ray, Program Director KWFM Tucson, Ariz. Ernesto Gladden, Program Director KPRI San Diego, Ca. Gary Waldron, Program Director KCPX Salt Lake City, Utah □ Jim Zeluski, Program Director KRST Alburquerque, N.M. □Tim Spencer, Program Director KTXQ Dallas, Texas Bill Young, Program Director KILT Houston, Texas Kim Stephens, Promotion Director WTIX New Orleans, La. Randy Rice, Operations Manager WJBO/WFMF-FM Baton Rouge, La. □ Bobby Kline, Program Director KBEQ Kansas City, Mo. ☐ Joel Denver, Program Director KSLQ St. Louis, Mo. ☐ Frank Cody, Program Director KBPI Denver, Colo. John Gehron, Program Director WLS Chicago, Il. □ Vickie Tietz, Promotion Director WOKY Milwaukee, Wis. □ Bill Gable, Program Director CKLW Detroit, Mich. Dave Nichols, Program Director WHBQ Memphis, Tn. Jim Morrison, Program Director WQXI Atlanta, Ga. Reggie Blackwell, Program Director WAIY Jacksonville, Fla. Sandy Smith, Programming Assistant (for Jay Michaels, Program Director) WSGN Birmingham, Ala. Dave Wright, Program Director WBJW Orlando, Fla. Allan Sneed, Program Director WKDF-FM Nashville, Tn. Ray Quinn, Program Director WFIL-AM Philadelphia, Penn. □ Scott Slade, Program Director WAYS Charlotte, N.C. □ Bob Bolton, Operations Manager WKIX Raleigh, N.C. Scott Shanon, Program Manager WPGC-FM Washington, D.C. □ Scott Muni, Program Director WNEW-FM New York City Harry Nelson, Program Director WRKO-AM Boston, Mass./Manchester, N.H. □ Todd Chase, Station Manager JB105-FM Providence, R.I. □ Arnold Chase, Program Director WTIC Hartford, Conn. Ron Tyler, Program Director KATT Oklahoma City, Ok. Roger Ashby, Programming Department CHUM Toronto, Ontario, Canada 🗆 Bobby Christian, Program Director WXKX Pittsburgh, Penn. 🗆 Tom Teuber, Program Director WLVQ Columbus, Ohio Nell Wynne, Promotion Director WMYK-FM Norfolk, Va. Tom MacMurray, Program Director WFBQ-FM Indianapolis Dan Garfinkle, Program Director WMMS Cleveland, Ohio Cory James, Promotions Director WSHE Miami, Fla.

"I am convinced that, after this promotion, movie previews on a station-to-audience one-to-one basis are the best promotional value."

Ernesto Gladden, Program Director, KPRI, San Diego

"Lotsa' yuks — sensational."

Dave Thompson, Program Director and Music Director, KDWB, Minneapolis/St. Paul

"Both the promotion and the movie were great fun and served a very special purpose."

Randy Rice. Operations Manager. WFMF/WJBO, Baton Rouge

"We knew Steve Martin was popular with our audience but the excitement from the promotion was beyond our expectations."

John Gehron, Program Director, WLS, Chicago

"KFRC was deluged with over ten thousand entries in the first mail-in type contest done on KFRC in almost two years. On a scale of one to ten, we rate the promotion an eleven"

Les Garland, Program Director, KFRC, San Francisco

"There's one word to describe THE JERK promotion—smash. Audience response to THE JERK promotion on WRKO, Boston, was incredible."

Harry Nelson, Program Director, WRKO-AM, Boston

"Most well coordinated contest we've done. Aspen Film Society and Universal went all out. Our audience reaction was fantastic. Absolutely the ultimate contest."

Scott Muni, Program Director, WNEW-FM, New York

"The most successful movie promotion we've done. 100% turnout of all tickets given away. The response to Martin was stronger than ever. No hassles, no loose ends, everything promised was delivered —100% plus."

Arnold Chase, Program Director, WTIC-FM, Hartford, Conn.

"What can I say — it was a wild and crazy promotion."

Vickie Tietz, Promotion Director, WOKY, Milwaukee

More than 2 million watts of promo power.



"Merchandising items added an extra dimension to the promotion of THE JERK screening. And the responses at the screening were completely positive."

Alan Sneed, Program Director, WKDF-FM, Nashville

"A remarkable promotion and a remarkable response from my listeners... but they're all JERKS anyway."

Tim Spencer, Program Director, KTXQ, Dallas

"Great listener response."

Bill Young, Program Director, KILT, Houston

"Oklahoma City went bananas for THE JERK."

Ron Tyler, Program Director, KATT, Oklahoma City

"Steve Martin not only delivered for KRST but also delivered for Alberquerque Toys For Tots as well. The phone response to the promotion was excellent and we collected over 350 toys."

Jim Zeluski, Program Director, KRST, Alberquerque, N.M.

"In Kansas City we packed the house. We're waiting for Steve's next film."

Bobby Kline, Program Director, KBEQ, Kansas City

"We had a great response to THE JERK promotion."

Kim Stephens, Promotion Director, WTIX, New Orleans

"One of the smoothest running promotions we have done in some time. The movie was wonderfully received and wonderfully done."

Cory James, Promotions Director, WSHE, Miami

"It was a huge success. We were extremely impressed and would like to do it again."

Sandy Smith. Programming Assistant (for Jay Michaels, Program Director) WSGN, Birmingham

"Very attractive promotion across the board."

Dave Nichols, Program Director, WHBQ, Memphis

"Tremendous listener response. Very well marketed and put together."

Reggie Blackwell, Program Director, WAIV, Jacksonville

"Instant interest followed by immediate requests for a third preview—even after doing two shows."

Jim Morrison, Program Director, WQXI-FM, Atlanta

"It was an entertaining promotion that was enjoyed by participants. The exact type of promotion we enjoy."

Bob Bolton, Operations Manager, WKIX, Raleigh

"Tremendous response to the promotion and the tickets went extremely fast."

Dave Wright, Program Director, WBJW, Orlando

"The promotion was extremely successful. The theatre was packed, and everyone, young and old, loved it."

Joel Denver, Program Director, KSLQ, St. Louis

"Universal's THE JERK was the most professionally organized promotion this year. It generated excitement for KBPI, Steve, and THE JERK."

Frank Cody, Program Director, KBPI, Denver

"On air promotion was extremely funny. A very successful promotion and very well accepted."

Tracy Mitchell, Program Director, KJR, Seattle

"An excellent promotion. We were thrilled to be involved."

John Sherman, Assistant Manager and Program Director, KJRB. Spokane

"It was a great promotion for us. It worked very well—enjoyable for all."

Robin Forrest, Promotion Director, KINK, Portland

"One of the most successful promotions we've run. Good image value for the station."

Bill Gable, Program Director, CKLW, Detroit

"Steve Martin lives up to his reputation as one of the funniest comedians. Our phones didn't stop ringing during the on-air promotion."

Roger Ashby, Programming Department, CHUM, Toronto

"One of the best promotions we've ever done. The market interest in Steve Martin, with 18-34 demographics, is heavier than with nearly any other living star. Funniest movie I've seen since 'Blazing Saddles'."

Jon Sinton, Program Director, KDKB, Phoenix

"After many years of promoting films, I must say that Universal's 'THE JERK' promotion was one of the best film promotions we have ever run. Our audience went crazy. We were delighted not only by the reaction to the film but by our listener participation."

Dan Martin, Program Director, WTRY-AM, Albany, New York

## The A/C Report

(A Bi-Weekly Report on Adult/Contemporary Playlist Additions)

#### Most Adds

KISS ME IN THE RAIN— Barbra Streisand—Col

LONGER—Dan Fogelberg
—Full Moon (6)

DAYDREAM BELIEVER—Anne Murray—Capitol (5)

#### WHDH/BOSTON

I DON'T WANT TO TALK ABOUT
IT—Rod Stewart—WB

SEPTEMBER MORN—Neil Diamond
—Col

#### WNEW/NEW YORK

KISS ME IN THE RAIN—Barbra Streisand—Col

LOVE BOAT THEME—Jack Jones—

#### WMAL/WASHINGTON, D.C.

DAYDREAM BELIEVER—Anne Murray—Capitol

LONGER—Dan Fogelberg—Full Moon

LOVE BOAT THEME—Jack Jones—

THEME FROM STAR TREK— Maynard Ferguson—Col

WHEN WANTED YOU—Barry Manilow—Arista

#### WKBC-FM/WINSTON-

DAYDREAM BELIEVER—Anne Murray—Capitol

KISS ME IN THE RAIN—Barbra Streisand—Col

SEPTEMBER MORN—Neil Diamond
—Col

WITH YOU I'M BORN AGAIN— Billy Preston & Syreeta—Motown

WONDERLAND—Commodores—
Motown

#### WSB/ATLANTA

LONGER—Dan Fogelberg—Full Moon

ROMEO'S TUNE—Steve Forbert— Nemperor

WITH YOU I'M BORN AGAIN— Billy Preston and Syreeta— Motown

#### WIOD/MIAMI

DAYDREAM BELIEVER—Anne Murray—Capitol

WHEN I WANTED YOU—Barry Manilow—Arista

#### WJBO/NEW ORLEANS

LET ME GO LOVE—Nicolette Larson
—WB

LOVE BOAT THEME—Jack Jones—MGM

#### WLW/CINCINNATI

AN AMERICAN DREAM—Dirt Band
—UA

KISS ME IN THE RAIN—Barbra Streisand—Col

WORKING MY WAY BACK TO YOU
—Spinners—Atl

#### WTMJ/MILWAUKEE

I WISH I WAS 18 AGAIN—George Burns—Mercury

LET ME GO LOVE—Nicolette Larson
—WB

99-Toto-Col

YOU MIGHT NEED SOMEBODY— Turley Richards—Atl

#### WCCO-FM/MINNEAPOLIS

DAYDREAM BELIEVER—Anne Murray—Capitol

LET ME GO LOVE—Nicolette Larson
—WB

99—Toto—Col

THE ROSE—Bette Midler—Atl

SEPTEMBER MORN—Neil Diamond
—Col

#### KMOX-FM/ST. LOUIS

I DON'T WANT TO TALK ABOUT IT
—Rod Stewart—WB

KISS ME IN THE RAIN—Barbra Streisand—Col

LET ME GO LOVE—Nicolette Larson
—WB

99—Toto—Col

SEPTEMBER MORN—Neil Diamond

#### KULF/HOUSTON

**DAYDREAM BELIEVER**—Anne Murray—Capitol

LONGER—Dan Fogelberg—Full Moon

ROTATION—Herb Alpert—A&M WHEN I WANTED YOU—Barry

Manilow—Arista

WORKING MY WAY BACK TO YOU

—Spinners—Atl

#### KOY/PHOENIX

CHIQUITITA—Abba—Atl

KISS ME IN THE RAIN—Barbra Streisand—Col

LONGER—Dan Fogelberg—Full Moon

RAVEL'S BOLERO—Henry Mancini —WB

Also reporting this week: WBAL, WFTL, KMBZ. 16 stations reporting.

## Retail Rap

#### By SOPHIA MIDAS

According to a Record World survey, this year's Christmas sales managed to hold up to last year's sales, if not in volume, certainly in dollars. Because the current superstar product did not incite the buying public as much as it had done in previous years, many retailers point to the particularly successful movement of catalogue items as being the redeeming factor in this year's Christmas sales. CBS's \$5.98 series exploded at retail chains throughout the country and caused one merchandiser to call this series "the god-send" of his chain. Among some of the catalogue items which were reported as being very active were: The Beatles, The Rolling Stones, Billy Joel, The Gateful Dead, Kansas, Dan Fogelberg, Weather Report and the Doobie Brothers.

King Karol's Ben Karol was extremely enthusiastic about the catalogue activity in his stores and commented "There's no question about it; catalogue product surged this Christmas. We were in good shape because we have always maintained a full-inventory stance. Unfortunately, I think a lot of our competitors may have gotten hurt this Christmas; when things slow up, most outlets concentrate on chart items, and stay away from the catalogues. The important records just weren't that important this year."

CBS's \$5.98 series was unanimously touted by retailers. The Fathers & Suns outlet became involved with a cooperative campaign with CBS for this series with radio and print spots. Citing the success of this campaign, **Don Simpson** said, "These records ended up saving our stores; the prices were right, and thereby enabled customers to buy a companion piece for \$7.98 or \$8.98. A great deal of jazz in this series did well also; in fact, almost better than when it did when it was first released." **Chris Lyon** of the Rainbow chain added, "The reaction to the CBS' series was so strong that I'm waiting to see if WEA introduces a similar line." Everybody's **Tom Keenan** said, "The CBS series sold three times as much as it has in the past." Summing up the reaction to CBS's \$5.98 series, Korvettes' **David Rothfield** commented, "The series does not represent a lot of profit, but it's good unit sales. It also indicates a responsivenesss on the part of the consumer to what seems to be a good buy in view of the trend in prices."

SHOPLIFTING—Retailers were particularly wary of shoplifters this Christmas, and according to one survey, 45 percent of all shoplifting occurs during the holiday season. Record Bar spokesmen reported that their most vulnerable items are 45s and tapes. According to **Rob Edgar**, Record Bar's merchandise manager, "A shoplifter can grab 10 45s and they can take up very little space. But in dollars, the loss is much greater with tapes."



IN-STORE ACTION — There's no such thing as a fan too young, as seen by this admirer (at left) of Island recording artist **Bob Marley**. The reggae artist recently appeared at Atlanta's Turtles Records and Tapes prior to a concert in support of his latest release "Survival."

PIONEERING PRINT ADS — In a highly unusual advertising campaign, the Rose Records/Sounds Good Outlet collaborated with Laury's Discount Records in a print ad in the Chicago Tribune without label support. "We re-

ceived some very nice response from labels regarding the ad," said Rose's **lim Rose**.

Promotions-Ed Berson has officially assumed the position of vice president of purchasing for Record Bar. Harry Spero, formerly of Midsong International Records, and always a devotee of the art of the binocular (sorry, Harry) is presently the director of advertising and marketing for Crazy Eddies.

STORE OPENINGS—National Record Mart recently opened a 6000 square foot store in Columbus, Ohio. As the 60th store of the chain, the outlet is the largest National Record Mart. The New England-based Strawberries chain opened up its 12th store, located in Burlington, Mass. Record & Tape Collector opened the doors to its 6th store in St. Louis.

#### SALESMAKER OF THE WEEK



THE WALL PINK FLOYD Col

#### **TOP SALES**

THE WALL—Pink Floyd-—Col GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA NO NUKES—Various Artists-Asylum
GLORYHOLLASTOOPID-

Parliament—Casablanca
THE ROSE—Atlantic (Soundtrack)

#### HANDLEMAN/NATIONAL

ABBA'S GREATEST HITS, VOL. 2-

CHRISTMAS TOGETHER-John Denver & the Muppets—RCA

DAMN THE TORPEDOES—Tom Petty & the Heartbreakers— MCA/Backstreet FREEDOM AT POINT ZERO—

Jefferson Starship—GLORYHOLLASTOOPID Parliament—Casablanca
GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA
GURNEY THROUGH THE SECRET

LIFE OF PLANTS-Stevie PARTNERS IN CRIME-Rupert

RSO CHART BUSTERS-Various Artists—RSO
WHAT GOES AROUND COMES AROUND-Waylon Jennings

-RCA KORVETTES/NATIONAL

ANGEL OF THE NIGHT—Angela Bofill—Arista/GRP

GLORYHOLLASTOOPID-Parliament—Casablanca
IN THE HEAT OF THE NIGHT—

Pat Benatar—Chrysalis

JACKRABBIT SLIM—Steve Forbert --Nemperor
LIVE RUST--Neil Young & Crazy

-Reprise NIGHT IN THE RUTS-Aerosmith

STAR TREK—Col (Soundtrack) THE ROSE—Atlantic (Soundtrack)
WHERE THERE'S SMOKE—Smokey Rabinson—Tamla
YOU KNOW HOW TO LOVE ME—

#### PICKWICK/NATIONAL ABBA'S GREATEST HITS, VOL. 2-

GLORYHOLLASTOOPID. Parliament—Casablanca
GOLD & PLATINUM—Lynyrd Skynyrd Band-MCA LIVE! COAST TO COAST-Teddy Pendergrass—Phila. Intl. LIVE RUST—Neil Young & Crazy

Horse—Reprise

MAKE YOUR MOVE—Captain & Tennille—Casablanca
PHOENIX—Dan Fogelberg—Epic/

ROD STEWART GREATEST HITS,

VOL. I—WB
THE WALL—Pink Floyd—Col
WE'RE THE BEST OF FRIENDS— Natalie Cole & Peabo Bryson -Capitol

#### SOUND UNLIMITED/ NATIONAL

CHRISTMAS TOGETHER—John
Denver & the Muppets—RCA
DEGUELLO—Z.Z. Top—WB
FIRST OFFENCE—Inmates— Palydor
GOLD & PLATINUM—Lynyrd Skynyrd Band-MC JOE'S GARAGE, ACTS II & III-Frank Zappa—Zappa

MAKE YOUR MOVE-Captain & Tennille—Casablanca NO NUKES—Various Artists~

NO STRANGER TO LOVE-ROY Ayers—Polydor
PARTNERS IN CRIME—Rupert

Holmes—Infinity
WE DON'T TALK ANYMORE—

#### ALEXANDER'S/NEW YORK

CHRISTMAS TOGETHER—John Denver & the Muppets—RCA DON'T LET GO—Isaac Hayes—

Polydor
GOLD & PLATINUM-Lynyrd Skynyrd Band—MCA
GREATEST—Bee Gees—RSO
LIVE! COAST TO COAST—Teddy Pendergrass—Phila, Intl.
MIDNIGHT MAGIC—Commodores

-- Motown NO NUKES-- Various Artists--

ROD STEWART GREATEST HITS, VOL. I—WB
THE LONG RUN—Eagles—Asylum THE ROSE—Atlantic (Soundtrack)

#### DISC-O-MAT/NEW YORK

DAMN THE TORPEDOES-Tom Petty & the Heartbreakers-MCA/Backstreet ELO'S GREATEST HITS—Jet

HOW CRUEL—Joan Armatrading
—A&M
INNER LIFE—Prelude

JOURNEY THROUGH THE SECRET
LIFE OF PLANTS—Stevie Wonder—Tamla

MAKE YOUR MOVE—Captain &

Tennitle—Casablanca
ON THE RADIO—Donna Summer

ROYAL RAPPIN'S—Isaac Hayes & Millie Jackson—Polydor THE WALL—Pink Floyd—Col WE DON'T TALK ANYMOREiff Richard—EMI America

#### **RECORD WORLD-TSS** STORES/NORTHEAST

CHRISTMAS TOGETHER—John
Denver & the Muppets—RCA
ELO'S GREATEST HITS—Jet FIRST OFFENCE-Inmates-

GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA
HOW CRUEL—Joan Armatrading

—A&M LIVE! COAST TO COAST—Teddy Pendergrass—Phila. Intl. NO NUKES—Various Artists-

Asylum
THE ROSE—Atlantic (Saundtrack) THE WALL—Pink Floyd—Cal WE'RE THE BEST OF FRIENDS— Natalie Cole & Peabo Bryson

#### CUTLER'S/NEW HAVEN

-Capitol

BRASS CONSTRUCTION 5-UA EAT TO THE BEAT-Blandie-

GLORYHOLLASTOOPID-Parliament—Casablanca GREATEST—Bee Gees—RSO Pendergrass—Phila. Intl.
LIVING PROOF—Sylvester—

Fantasy
NO NUKES—Various Artists—

THE WALL—Pink Floyd—Col
THE WHISPERS—Solar
VOLCANO—Jimmy Buffett—MCA

#### RECORD & TAPE COLLECTOR/BALTIMORE

CHRISTMAS TOGETHER-John Denver & the Muppets—RCA
GAF BAND II—Mercury
GLORYHOLLASTOOPID—

LIVE! COAST TO COAST—Teddy Pendergrass—Phila. Intl. MAKE YOUR MOVE—Captain & Tennille—Casablanca
NO NUKES—Various Artists—

RAY, GOODMAN & BROWN-SOMETHING MORE—Eddie

WE'RE THE BEST OF FRIENDS-Notalie Cole & Peabo Bryson —Capitol
WHISPERS—Solar

#### WAXIE MAXIE/WASH.,

DANCE OF LIFE—Narada Michael Walden-Atlantic
GLORYHOLLASTOOPID-Parlioment—Casablanca
GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA

JUST A TOUCH OF LOVE-Slave LIVING PROOF—Sylvester—

RAY, GOODMAN & BROWN-

REGGATTA DE BLANC-Police SIT DOWN & TALK TO ME-

Lou Rawls—Phila. Intl. WE'RE THE BEST OF FRIENDS— Natalie Cole & Peabo Bryson —Capitol

WHISPERS—Solar

#### GARY'S/RICHMOND CORNERSTONE—Styx—A&M DOWN ON THE FARM—Little

FREEDOM AT POINT ZERO-Jefferson Starship—Grunt GREATEST—Bee Gees—RSO

IN THROUGH THE OUT DOOR-Led Zeppelin—Swan Song KENNY—Kenny Rogers—UA MASTERJAM—Rufus & Chaka

—MCA
NIGHT IN THE RUTS—Aerosmith

PART OF THE GAME-Pablo Cruise—A&M THE LONG RUN—Eagles—Asylum

RADIO 437/PHILADELPHIA

BONNIE POINTER-Matown CHRISTMAS TOGETHER—John
Denver & the Muppets—RCA
DCN'T THROW STONES—Sports

GAF BAND II—Mercury
JUST A TOUCH OF LOVE—Slave PASSION DANCE-McCoy Tyner

PASSION DANCE—McCoy Tyner
—Milestone
PRESSURE—MCA
THE ROSE—Atlantic (Soundtrack)
TROUBLEMAKER—Ian McLagan

—Mercury WHISPERS—Solar

#### WEBB/PHILADELPHIA

AND 125TH STREET, NYC-Donald Byrd—Elektra
BONNIE POINTER—Motow

DON ARMANDO'S SECOND

AVENUE RHUMBA BAND—ZE FOXY—Dash JUST A TOUCH OF LOVE-Slave

—Cotillion

MAGIC LADY—Sergio Mendes 88-Flektr RAY, GOODMAN & BROWN-

SIT DOWN & TALK TO ME-Lau

Rawls—Phila. Intl.
TERI DESARIO—Casablanca WHISPERS-Solar

#### RECORD REVOLUTION/ PA.-DEL

GLORYHOLLASTOOPID-Parliament—Casablanca
GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA
KEEP THE FIRE—Kenny Loggins

LOOKING FOR LOVE—Fat Larry's
Band—Fantasy/WMOT
PASSION DANCE—McCoy Tyner

—Milestone
SABOTAGE—John Cole—Spy
THE WALL—Pink Floyd—Col
TROUBLEMAKER—lan McLagan

—Mercury
WHISPERS—Colar
WORLD WITHIN—Stix Hooper

#### NATL. RECORD MART MIDWEST

DAMN THE TORPEDOES—Tom Petty & the Heartbreokers— MCA/Backstreet DIFFERENT KIND OF CRAZY-

Head East—A&M
PIRST OFFENCE—Inmates-JACKRABBIT SLIM-Steve Forbert

JOE'S GARAGE, ACTS II & III-Frank Zappo—Zappa LIVE RUST—Neil Young & Crazy Horse—Reprise NO NUKES—Various Artists—

Asylum
THE ROSE—Atlantic (Soundtrack)

THE WALL-Pink Flayd-Col TROUBLEMAKER-lan McLagan

#### ---Mercury RECORD RENDEZVOUS/ CLEVELAND

FOREVER—Rex Smith—Col I STILL HAVE DREAMS-Richie

Furay—Asylum
MISS THE MISSISSIPPI—Crystal Gayle—Col NEW YORK-LONDON-PARIS-

MUNICH—M—Sire
NIGHT IN THE RUTS—Aerosmith

NO NUKES-Various Artists-Asylum
REGGATTA DE BLANC—Police—

SABOTAGE—John Cale—Spy STAR TREK—Col (Soundtrack) YOU'RE ONLY LONELY-J.D.

#### Souther—Assium RECORD REVOLUTION/ CLEVELAND

DRUMS & WIRES—XTC—VI Jefferson Starship—Grunt GIANTS—MCA LIVE RUST—Neil Young & Crazy Horse—Reprise

NIGHT IN THE RUTS - Aerosmith NO NUKES—Various Artists—

Asylum
PRESSURE—MCA SOMETHING MORE—Eddie Kendricks—Arista
THE ROSE—Atlantic (Soundtrack)
THE WALL—Pink Flayd—Cal
ROSE RECORDS/CHICAGO

ABBA'S GREATEST HITS, VOL. 2-

CHRISTMAS TOGETHER-John Denver & the Muppets—RCA
GLORYHOLLASTOOPID—

Parliament—Casablanca
JACKRABBIT SLIM—Steve Forbert LIVE! COAST TO COAST—Teddy

Pendergrass—Phila. Intl.

MAKE YOUR MOVE—Captain & Tennille—Casablanca

PARTNERS IN CRIME-Rupert Holmes—Infinity
THE ROSE—Atlantic (Soundtrack)

THE WALL-Pink Floyd-WE'RE THE BEST OF FRIENDS-Natalie Cole & Peabo Bryson

#### 1812 OVERTURE/

#### MILWAUKEE

FIRST OFFENCE-Inmates-

Palydor
INJOY—Bar-Kays—Mercury
LIVING PROOF—Sylvester—

NO NUKES—Various Artists— NO STRANGER TO LOVE—Roy

Ayers—Polydor
PARTNERS IN CRIME—Rupert

Holmes—Infinity
PRESSURE—MCA REGGATTA DE BLANC-Police

STAR TREK-WE'RE THE BEST OF FRIENDS— Natalie Cole & Peabo Bryson

#### -Capitol GREAT AMERICAN/ MINNEAPOLIS

ELO'S GREATEST HITS-Jet FOREVER—Rex Smith—Col
IN THE HEAT OF THE NIGHT—Pat Benatar—Chrysalis

JACKRABBIT SLIM—Steve Forbert

— Nemperor LIVE RUST—Neil Young & Crazy -Reprise

MAKE YOUR MOVE—Captain & Tennille—Casablanca
PARTNERS IN CRIME—Rupert

FHOENIX—Dan Fogelberg—Epic Full Moon
THE ROSE—Atlantic (Saundtrg

THE WALL-Pink Flavd—C SPEC'S MUSIC/FLOT DOWN ON THE FARM
Feat—WB

EVE-Alan Parsons Project-

Arista
GLORYHOLLASTOOPID

Parliament—Casablanca
GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA
LES PLUS GRANDS SUCCESS DE CHIC—Atlantic
LIVEI COAST TO COAST—Teddy

Pendergrass—Phila. Intl. NO NUKES—Various Artists—

Asylum
TERI DESARIO—Casablanca

THE WALL—Pink Floyd—Col
WE DON'T TALK ANYMORE—Cliff
Richard—EMI America
INDEPENDENT RECORDS/

#### COLORADO

BONNIE POINTER-Motown BRASS CONSTRUCTION 5—UA
DANCE OF LIFE—Narada Michael
Walden—Atlantic

GLORYHOLLASTOOPID-

Parliament—Casablanca
GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA
HIROSHIMA—Arista
I WANT YOU—Wilson Pickett—

PAAHLINO DE COSTA—Pablo PRODUCT—Brand X—Passport THE WALL—Pink Floyd—Cal CIRCLES/ARIZONA

BONNIE POINTER-Motown DAN ROGERS-Intl Artists IT'S ALL ABOUT LOVE-Jorges Santana—Tomato
LIVE FROM TOKYO—Flying

Burrito Brothers—Regency NEXT IN LINE—Controllers— Juana 1941—Arista (Soundtrack) NO STRANGER TO LOVE—Roy

PERFECT RELEASE—Annette

Peacack—Tomato
SOMETHING MORE—Eddie

Kendricks—Arista WHISPERS—Solar LICORICE PIZZA/

#### LOS ANGELES

ABBA'S GREATEST HITS, VOL. 2-Atlantic
CHRISTMAS TOGETHER—Jahn

Denver & the Muppets—RCA
DEGUELLO—Z.Z. Top—WB
DOWN ON THE FARM—Little Feat

ELO'S GREATEST HITS—Jet FREEDOM AT POINT ZERO— Jefferson Starship—Grunt GOLD & PLATINUM—Lynyrd Skynyrd Band—MCA MASTERJAM—Rufus & Chaka

---MCA
PRETTY PAPER----Willie Nelson

THE ROSE—Atlantic (Saundtrack) EUCALYPTUS RECORDS/

**WEST & NORTHWEST** CHRISTMAS TOGETHER-John Denver & the Muppets—RCA
GLORYHOLLASTOOPID—

Parliament—Casablanca GOLD & PLATINUM—Lynyrd
Skynyrd Band—MCA
LIVE! COAST TO COAST—Teddy

Pendergrass—Phila, Intl.

MARATHON—Santana—Col

NO NUKES—Various Artists—

Asylum
PART OF THE GAME—Poblo Cruise —A&M FHOENIX—Dan Fagelberg—Epic/

Full Moon
THE WALL—Pink Floyd—Col
WE'RE THE BEST OF FRIENDS—

Natalie Cole & Peabo Br
—Capitol

EVERYBODY'S RE

Skynyrd JACKRAP Geve ogers —UA RUTS—Aerosmith

-Various Artists—

ATTA DE BLANC-Police A&M
MESTLESS NIGHTS—Karla Bonoff

THE ROSE—Atlantic (Soundtrack)
THE WALL—Pink Floyd—Col

## **Record World**

PRICE CODE: F — 6.98 G — 7.98 H - 8.98 1- 9.98 J — 11.98 K - 12.98 L - 13.98

	Alea ,	abel, Number, (Distributing Label)		ı	52	52	MISS THE MISSISSIPPI CRY	STAL GAYLE/Columbia	MBER 29	), 19	79
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1	2	THE LONG RUN			53 54	53 54	IDENTIFY YOURSELF O'JAY DYNASTY KISS/Casablance			17 29	
	_	EAGLES THE LONG RUN			55	64	PARTNERS IN CRIME RUPE	RT HOLMES/MCA/Infinite			
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			12	Н	57	59	BAD GIRLS DONNA SUMM		7150	33	
			_	-	58	74	LIVE! COAST TO COAST TO	EDDY PENDERGRASS/Phil KZ2 36294		3	L
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3	3	BEE GEES GREATEST RSO RS 2 4200 CORNERSTONE STYX/A&M SP 3711	7 12	H	60	48	HYDRA TOTO/Columbia FC	36229		7	Н
5 (	7	KENNY KENNY ROGERS/United Artists LWAK 979	14	н	61	82	GLORYHALLASTOOPID (PIN	<b>i THE TAIL ON THE FUNK</b> MENT/Casablanca NBLP	( <b>Y)</b> 7195	2	н
6	6	IN THROUGH THE OUT DOOR LED ZEPPELIN/Swan Song SS 16002 (Atl)	17	н	62	62	FIRST UNDER THE WIRE LIT		ol	21	н
7	5	MIDNIGHT MAGIC COMMODORES/Motown M8 926M1 TUSK FLEETWOOD MAC/Warner Bros. 2HS 3350	20 10	H X	63	50	DON'T LET GO ISAAC HAY	ES/ Polydor PD 1 6224			
8 9	8 9	OFF THE WALL MICHAEL JACKSON/Epic FE 35745	18	H	64	70	YOU KNOW HOW TO LOV	<b>VE ME</b> PHYLLIS HYMAN/ Arista AL		4	н
10,	16 11	THE WALL PINK FLOYD/Columbia PC2 36183 WET BARBRA STREISAND/Columbia FC 36258	3 9	H	65	58	THE CARS/Elektra 6E 135			74	G
12	12	ONE VOICE BARRY MANILOW/Arista AL 9505	11 6	H	66	68	WHAT GOES AROUND CO	MES AROUND WAYLON JENNINGS/RCA AHLI		4	G
13 14	13 14	ROD STEWART GREATEST HITS/Warner Bros. HS 3373 DAMN THE TORPEDOES TOM PETTY AND THE			67		AMERICAN GARAGE PAT		(WB)	4	Н
15	10	HEARTBREAKERS/Backstreet/MCA 5105  JOURNEY THROUGH THE SECRET LIFE OF PLANTS	8	H	68		PIZZAZZ PATRICE RUSHEN			4 10	G
13		STEVIE WONDER/Tamla T13 371C2 (Motown)	7	L	70	71	MASTER OF THE GAME GI	EORGE DUKE/Epic JE 36:		5	G
16	19	A CHRISTMAS TOGETHER JOHN DENVER & THE MUPPETS RCA AFL1 3451	5	G	71	88		3RYSON/Capitol SW 126	019	2	н
17	18	HEAD GAMES FOREIGNER/Atlantic SD 29999 PHOENIX DAN FOGELBERG/Full Moon/Epic FE 35634	14	Н	72	72	MILLION MILE REFLECTION	S CHARLIE DANIELS BAI Epic JE		34	G
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21	22	BZL1 3452 (RCA)  BREAKFAST IN AMERICA SUPERTRAMP/A&M SP 3708	40		74	128	GREATEST HITS VOL. 2	Greatest Hits Vol. 2			
22 23	15 17	RISE HERB ALPERT/A&M SP 4790 MASTERJAM RUFUS & CHAKA/MCA 5103	12 7		7.4	120		\$ E			
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25	23	LADIES NIGHT KOOL & THE GANG/De-Lite DSR 9513 (Mercury)	15				Atlantic SD 16009	DANCING QUEEN CHIQUITITA			1
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27	26 31	NIGHT IN THE RUTS AEROSMITH/Columbia FC 36050	5	Н	76	65 60	CHEAP TRICK AT BUDOK	AN/Epic FE 35795		45 10	4
29	35	LIVE RUST NEIL YOUNG & CRAZY HORSE/Reprise 2RX 2296 (WB)	4	L	77 78	97		YNINE FEATURING LENN	1Y		_
30	36	THE MUPPET MOVIE (ORIGINAL SOUNDTRACK)  THE MUPPETS/Atlantic SD 16001	15	н	79	100	TEN YEARS OF GOLD KEN	WHITE/Elektra 6	sts		G
31	27	WHERE THERE'S SMOKE SMOKEY ROBINSON/Tamla T7 366R1 (Motown)	10	G	80	67	I'LL ALWAYS LOVE YOU	UA LA ANNE MURRAY/Capitol			G
32	29	KEEP THE FIRE KENNY LOGGINS/Columbia JC 36172	10 13	G	81	83	JOE'S GARAGE ACTS II &		12012	7	Н
33 34	28 30	DREAM POLICE CHEAP TRICK/Epic FE 35773 CANDY-O CARS/Elektra 5E 507	27		0.	00		(∧	hercury)	3	
35	38	COMEDY IS NOT PRETTY STEVE MARTIN/ Warner Bros. HS 3392	13	н	82	98 87		SLAVE/Cotillion SD 5217 &M SP 4724	(AfI)	2 62	
36	33	FLIRTIN' WITH DISASTER MOLLY HATCHET/Epic JE 36110	14	G	84	93	FIRST OFFENCE INMATES/	Polydor PD 1 6241		2 30	G
37	37	LIVE AND SLEAZY VILLAGE PEOPLE/Casablanca NBLP 2 7183	9	L	85 86	86 91	THE MUSIC BAND 2 WAR	/MCA 3193		3	
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50	39	Tappan Zee FC 36241	8	В Н				Polydor/Spring PD WINE/Capitol ST 1201	1 6629	8	
51	56	IN THE HEAT OF THE NIGHT PAT BENATAR/Chrysalis CHR 1236		G G	100	107 108		MANILOW/Arista A2L 8			К

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153 THE GRAND ILLUSION STYX/A&M TEAR ME APART TANYA TUCKER/

MCA 5106
BROWNE SUGAR TOM BROWNE/

Arista/GRP GRP 5003
RUMOURS FLEETWOOD MAC/

Warner Bros. BSK 3010
157 SECRET OMEN CAMEO/Chocolate
City CCLP 2008 (Casablanca)

158 LED ZEPPELIN IV/Atlantic SD 19129 THE DANCE OF LIFE NARADA
MICHAEL WALDEN/Atlantic SD

160 O SOLE MIO LUCIANO PAVAROTTI/ London OS 26560

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19259

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0110 (Rounder)
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169 BEST OF THE STATLER BROTHERS Mercury SRM 1 1037
170 BEST OF THE DOOBIES DOOBIE

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171 NEW YORK, LONDON, PARIS, MUNICH M/Sire SRK 6084 (WB) 172 HOW CRUEL JOAN ARMATRADING/ A&M SP 3302

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13134 (Atl) DON ARMANDO'S 2ND AVENUE

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RSO RS 2 3901

176 SOMETHING MORE EDDIE

KENDRICKS/Arista AB 4250
177 STAR TREK—THE MOTION PICTURE
(ORIGINAL SOUNDTRACK)/ Columbia JS 36334

178 THE OAK RIDGE BOYS HAVE ARRIVED/MCA AY 1135

I WANT YOU WILSON PICKETT/ EMI-America SW 17019

180 DANCIN' AND LOVIN' SPINNERS/ Atlantic SD 19256 181 STEAL THE NIGHT CINDY BULLENS/

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183 PARTY BOYS FOXY/Dash 30015 (TK)

184 EXTENSIONS MANHATTAN

TRANSFER/Atlantic SD 19258

185 BEE GEES GOLD/RSO RS 1 3006

186 CARRY ON FLORA PURIM/Warner

Bros. BSK 3344
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188 BAT OUT OF HELL MEATLOAF/Epic/

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190 HOT TRACKS JOHN HAMMOND & THE NIGHTHAWKS/Vanguard VSD 79424

191 SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl. JZ 36304 (CBS)

192 THE B-52'S/Warner Bros. BSK 3355

193 RAIN FIRE DAVID OLIVER/Mercury SABOTAGE/LIVE JOHN CALE/Spy/

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195 STARGAZER PETER BROWN/Drive 108 (TK)

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198 ROCKIN' INTO THE NIGHT 38 Special/A&M SP 4782

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(The 151-200 chart indicates movement on new lps or older lps whose sales have

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102 111 WE DON'T TALK ANYMORE CLIFF RICHARD/EMI-America SW 17018

103 LIVE FROM NEW YORK GILDA RADNER/Warner Bros. HS 3320 113

104 117 GAP BAND II/Mercury SRM 1 3804

105 106 DIONNE DIONNE WARWICK/Arista AB 4230

106 BIG FUN SHALAMAR/Solar BXL1 3479 (RCA) 116

107 101 STRIKES BLACKFOOT/Atco SD 38 112

108 121 CARPENTER'S CHRISTMAS PORTRAIT/A&M SP 4726 109 99 RESTLESS NIGHTS KARLA BONOFF/Columbia JC 35799

110 125 BONNIE POINTER/Motown M7 929R1

111 126 BRASS CONSTRUCTION 5/United Artists LT 977

112 122 HIROSHIMA/Arista AB 4252

113 94 BOOGIE MOTEL FOGHAT/Bearsville BHS 6990 (WB)

114 IN THE EYE OF THE STORM OUTLAWS/Arista AL 9507 76

115 90 STREET BEAT TOM SCOTT/Columbia JC 36137

116 85 VAN HALEN/Warner Bros. BSK 3075

117 132 CHIC'S GREATEST HITS/Atlantic SD 16011

118 129 NO STRANGER TO LOVE ROY AYERS/Polydor PD 1 6246

119 104 THE OTHER ONE BOB WELCH/Capitol SW 12017

120 105 YOU'RE ONLY LONELY J. D. SOUTHER/Columbia JC 36093

121 103 CLASSIC CRYSTAL CRYSTAL GAYLE/United Artists LOO 982

122 124 STARDUST WILLIE NELSON/Columbia KC 35305

123 CHRISTMAS CARD STATLER BROTHERS/Mercury SRM 1 5012

124 SLOW TRAIN COMING BOB DYLAN/Columbia FC 36120

I AM EARTH, WIND & FIRE/ARC/Columbia FC 35730 125 110

126 THE FINE ART OF SURFACING BOOMTOWN RATS/Columbia 119 JC 36248

127 THE WHISPERS/Solar BXL1 3521 (RCA)

120 BRENDA RUSSELL/Horizon SP 739 (A&M)

129 130 WHEN I FIND YOU LOVE JEAN CARN/Phila. Intl. JZ 36196 (CBS)

130 STRAIGHT AHEAD LARRY GATLIN/Columbia JC 36250 131

131 114 REALITY . . . WHAT A CONCEPT ROBIN WILLIAMS Casablanca NBIP 7162

BEST OF EDDIE RABBITT/Elektra 6E 235 132 136

133 115 ROUGH RIDERS LAKESIDE/Solar BXL1 3490 (RCA)

134 127 VOLCANO JIMMY BUFFETT/MCA 5102

ARE YOU READY! ATLANTA RHYTHM SECTION/Polydor/BGO 135 109 PD 2 6236

136 112 EVE ALAN PARSONS PROJECT/Arista AL 9504

137 138 STORMWATCH JETHRO TULL/Chrysalis CHR 1238

138 THEIR GREATEST HITS 1971-1975 EAGLES/Asylum 7E 1052

139 RAY, GOODMAN & BROWN/Polydor PD 1 6240

140 146 DO YOU WANNA GO PARTY KC & THE SUNSHINE BAND/ TK 611

141 143 AND 125TH STREET, NYC DONALD BYRD/Elektra 6E 247

142 142 A NIGHT AT STUDIO 54 VARIOUS ARTISTS/Casablanca NBJ 2 7161

SATURDAY NIGHT FEVER BEE GEES AND VARIOUS ART 143 147 RSO RS 2 3901

144 140 IN CONCERT EMERSON, LAKE & PALMER/Atlantic

EVERYTHING YOU'VE HEARD IS TRUE TOM 145 Philip Warner Bros. BSK 3304 (inny)

BARBRA STREISAND'S GREATEST HITS, VA 146 148 35679

THE HAWK DAVE VALENTIN/Arist 147 150

148 8:30 WEATHER REPORT/ARC/Co

149 PRESSURE/MCA 3195 150 149 HEADBOYS/RSO RS 1 30/ біа FC

5006

86030

#### **Fine Wine**



Canadian rock 'n' roll band April Wine has been touring as special guest first with Styx and now with Foreigner to support AW's second Capitol LP, "Harder . . . Faster." One of the band's recent dates with Styx took place at the Forum near Los Angeles, and top Capitol execs congratulated the band on its U.S. success backstage after the show. Pictured in the front row are (from left): Dennis White, vice president, marketing; AW members Steve Lang and Brian Greenway; Bruce Ravid, manager, talent acquisition; Rupert Perry, vice president, A&R; and Terry Flood, the group's manager. Pictured in the back row are AW members Gary Moffet and Myles Goodwyn; Dan Davis, vice president, creative services; and AW member Jerry Mercer.

### The Coast (Continued from page 14)

Hall (renamed Club Alibi for the occasion) in fabulous Hollywood, California. Highlights? Too many to mention 'em all, pal, but we particularly liked "Merlis: a tribute to Bobby Goldsboro" (Bobby himself would have shed a tear when a certain bewigged, turquoise-suited geek we all know and love performed a simply heartrending version of the classic "Honey"); a psychedelic freak-out courtesy of the Kandy-Striped Myndzz (as host Gene "Chuck Steak" Sculatti said, "I don't know what these guys are on, but they're out there"); a "Like Wow" performance by wild man Tony Conn, who showed an impressive ability to lie on his back and kick his legs madly into the air, a peculiar talent indeed; an a cappella recital (so bad it was good, and we ought to know) by Vito and the Mooks; and on and on. There was even the real thing, as Roy "Good Rockin' Tonight" Brown simply tore the place apart with some smokin' rhythm and blues. We still don't know quite what to make of "the Lebanese Disease" (billed as "two swinging honeys from the zedzaz capital of the universe"), but we know a good time when we had one, and kudos are due to everyone involved for making this one hot show.

I LEFT MY DIGITAL ENCODER IN SAN FRANCISCO—The Bay Area reportedly got its first 32-track digital recording session in mid-December at the newly-renovated Different Fur Studio headed by **Pat Glesson.** 

The dates, featuring **Huey Lewis** and the **American Express**, were the first held in the facility's new Super Fur studio, designed by **John Storyk**, and saw the act tracking on both digital and analog systems simultaneously. The digital format used was 3M's provided by **Carson Taylor** of Audio Video Rents, while the analog equipment is a fully-automated 48-track system.

ROLL OVER AND POGO—Flipper's, the roller disco club opened by **Denny Cordell** here last year, has made its rock 'n' roll roots more prominent via the institution of a weekly new wave night. The series kicked off last Wednesday (2) with sets by **Jack Lee** and his new band, the **Kingbees**, but Cordell got several earlier read-outs of skaters' rock proclivities through his rock 'n' roll Thursday shows.

AND SO ON-When a press release with the heading "Mutants Up For Grammy" showed up here last week, we wondered if maybe Quasimodo had gone disco, but it turns out that this is genuine: San Francisco's new wavers by that name have apparently been put forward as a possible Grammy nominee for their single "Insect Lounge," available on 415 Records. They may not make it to the finals, but we wish them luck all the same . . . Look for the Boomtown Rats to be on "American Bandstand" on January 19 . . . Local rockers the Whizz Kids announced that they're thinking of holding a benefit for Sheik Al-Fassi, the crazy man whose multi-million dollar Sunset Blvd. mansion burned to the ground last week . . . Why did tennis star Vitas Gerulaitis play so hard during the recent Davis Cup matches in San Francisco, even though the U.S. had already wrapped up the cup? "Mainly because there's a concert tonight," he said, referring to Fleetwood Mac's gig at the Cow Palace. "I didn't want to be out there six hours, breaking my back for nothing"... Congrats to Gus Skinas, vice president and chief maintenance engineer at New York's Secret Sound Studio, and his wife Connie on the December 8 birth of their son, Thomas John.

#### New York, N.Y.

(Continued from page 13)

games either—and in one practice game missed a turn at bat because he didn't know who was in the lineup! Get a new picture taken, Leon!

The most consistent rookie was clearly RCA's Mike Shalett. In the season before his arrival, RW was 6-14; with him in the lineup, the team posted an 18-6 record and acquitted itself admirably—all things considered—in the Commercial League. In league action (no statistics are kept for non-league games), Shalett came to bat 12 times, had nine hits and drove in an astonishing nine runs—certainly the most productive season ever for a Flashmaker. Thus, Shalett follows in the footsteps of previous Rookies of the Year Stan Mieses and Ed Levine and gets nothing but ink. For runnerup Munk there is, as Albie Hecht will attest, a Reggie bar. Now will you stop pestering me, Shalett?

FASHION EXPERT OF THE YEAR: John Kostick of Golden Lion Entertainment, a veteran Flashmaker who last year suggested the team forsake its feared black and silver jerseys for green and yellow Shirt-Jacs. This year Kostick will be playing deep centerfield—so deep, in fact, that he will be a mere dot on the horizon.

HALL OF FAME: For the first time in history, two people have been voted into the Flashmakers Hall of Fame. The first is none other than RW senior VP and managing editor Mike Sigman, who, like last year's inductee Ira Mayer, made one fleeting appearance in the lineup during the early days of the franchise. Probably because the team was playing against some of his friends, Sigman was persuaded to come out as a spectator. But when an RW player failed to show up (a frequent occurrence in those halcyon days) he was badgered—for the first and last time—into catching. For two innings he donned the tools of ignorance and did his duty without complaint. When the tardy player finally arrived, Sigman made a royal exit, muttering to no one in particular, "I hate softball." He has not been seen on a diamond since.

The second inductee is the first opponent to be elected to the Hall of Fame, and you gotta believe he is special. In one of the team's golden moments-in fact, only a week after Sigman made his ill-fated appearance in the lineup — then-famed producer, now Millennium Records president Jimmy lenner came to bat for the opposition. His first time up, lenner, swinging from the portside, drove the ball to right field. The late Howard Newman ran in, stopped suddenly, gasped "Uh-oh" and promptly retreated. And kept on retreating. By the time the ball reached the infield, lenner could have circled the bases three times easy. On his next trip to the plate, lenner stared incredulously as RW employed the famed Lou Boudreau shift against him, moving the centerfielder to deep right, moving the left fielder over to center, and moving the shortstop behind second base—daring him to take one and hit to left! He couldn't do it! A blast to right was nothing but a long sky-out. Again and again he skied out to deep right, and RW went on to a rousing victory. After having had three years to think it over, lenner, in 1979, gave up the ghost. Near the end of the season, the Coach received two boxes in the mail, one long and thin, the other short and squat. Inside the former was two cracked bats-presumably the same two cracked bats for which Carl Skiba was traded to the Elm Street Owls: inside the latter was a pair of battered soccer shoes, several musty pairs of sweat socks and half a dozen baseballs with laces askew—a symbolic white flag if ever there was one. For showing uncommon good sense and retiring at his peak, when we could remember him as he was, lenner becomes a member in good standing in the Hall of Fame.

MOST DEPRESSING EVENT OF THE DECADE was the slow but steady transformation of **Tom Keenan** of Everybody's Records in Portland, Oregon (and neighboring cities) from genial good guy of the record biz—a backslapper in the truest sense of the word—into the **Ayatollah Khomeini** of retailers. This was probably to be expected, since Keenan must work in tandem with the odoriferous **Michael Reff**, poison pen artist supreme and the **Richard Speck** of retailers.

STAND-IN RECEPTIONIST OF THE YEAR: This was the toughest of all, since RW is known for its colorful, zany substitute receptionists. But the narrow victor this year is Lillian Schneiderman, who was heard to tell ace receptionist Dee Grasso: "I can see two girls together. But two guys? I mean, whatta they got to offer?" Coming in a close second was last year's winner, Bobbi Howe, who made her bid by asking of a caller: "Oh . . . oh gosh! Could you just call back later so I don't have to make out a message slip?" Truth is stranger than fiction.

Finally, an award as RECEPTIONIST OF THE YEAR goes to our own harried Dee Grasso, whose day can be summed up in her own words: "Noooooo!! Puleeeaase don't slobber on me!! Dooooon't!! YOU'RE DEESGUSTING!! LET GO OF ME!! I'm talking to you and you're not hearing a word I say!! YOU ANIMAL!!" And so on and so forth.

## BlackOnen Music

## **Black Music Report**

By KEN SMIKLE and LAURA PALMER

■ EAST COAST: The Black Music Association is inviting its members to come up with a new design for a logo to be used for the 1980 Black Music Month Celebration. The deadline for submitting entries is Friday, January 18, 1980. The winner will be notified by February 1. The chosen entry will be used with all promotion, advertising and publicity materials in connection with the June celebration. Entries should be mailed to BMA at 1500 Locust St., Suite 1905, Philadelphia, PA

The Crusaders kicked off the new year with a five-city tour of Japan that began Jan. 5 in Tokyo. The group's "Street Life" album is approaching platinum, while its saxophonist, Wilton Felder, is wrapping up his second solo album, "Inherit The Wind."

Congratulations to Reggie Lucas and his wife, Kay, on the birth of their first baby girl, Lisa, who made her way into the world on New

Patti Labelle is in New Orleans where she and producer Allan Toussaint are working on a new LP for release in early spring.

Congratulations to Ashford and Simpson for getting gold certification for "Stay Free," their third gold LP on Warner Bros.

Sharyn Brown-Powell, who did a superb job as manager of R&B for A&M Records, can now be reached at (213) 299-5506.

Be sure to catch Highlife, "a universal folk experience," when they come to Seventh Avenue South in Greenwich Village this Tuesday and Wednesday, Jan. 8 and 9. Daryll Dobson, Rael Wesely Grant, Delmar Brown and Kenwood Dennard create some exciting blends of various forms of black music that will grab you.

The National Association of Broadcasters has announced that its minority investment fund will be in full operation this year. Total pledges and contributions to the fund have reached \$10 million toward the \$15 million goal. The fund will be used to help minorities who have purchased broadcast properties with financial assistance for on-going operation, the fund will also provide management assistance and legal advice.

WEST COAST: For the record, let make this perfectly clear . . . this is a new decade, and with it brings new trends, trails and tribulations .. but most of all, this reporter, casually referred to as 'LP', wishes all of you a very prosperous and healthy new year. Now for the news... After turning in his sable brushes, acrylic paints and streched canvas, Lenny White's artistry has tapped new dimensions, as evidenced by his unique drumming technique. With his third LP for E/A records, "Best Of Friends," White translates his talents with a "pro-pop progressive" sound, backed by his new band Twennynine. "The drums are really a chameleon-like instrument," Lenny says, "and I love to be able to play authentic rock, jazz, funk, R&B-you name it. With my own band, I'm blending all those elements into one flowing style." Currently hitting hard with his new single, "Peanut Butter," White should team up with "Masterjammers" Rufus and Chaka for a peanut butter and jam tour.

As budgets increased and talents expanded, California-bred Patrice Rushen has found her notch on the pop charts, or "Haven't You Heard?" Recently the petite songstress, composer and pianist visited the RW offices to discuss the new direction in her music. Rushen realizes that all the session work she's put in over the last five years has paid off, leaving her with a first-hand knowledge of the business. She said, "My main concern when I started dealing with the big

(Continued on page 32)

## **Black Oriented Album Chart**

DECEMBER 29, 1979 1. OFF THE WALL

- MICHAEL JACKSON/Epic FE 35745
- 2. MASTERJAM RUFUS & CHAKA/MCA 5103
- 3. PRINCE
  Warner Bros. BSK 3366

- 4. MIDNIGHT MAGIC
  COMMODORES/Motown M8 926M1
  5. JOURNEY THROUGH THE SECRET
- OF PLANTS STEVIE WONDER/Tamla T13 371C2
  - (Motown)
- 6. INJOY
- BAR-KAYS/Mercury SRM 1 3781 YOU KNOW HOW TO LOVE ME
- PHYLLIS HYMAN/Arista AL 9509
  WHERE THERE'S SMOKE
  SMOKEY ROBINSON/Tamla T7 366R1
  (Motown)
- (Motown)

  9. LADIES' NIGHT
  KOOL & THE GANG/De-Lite DSR 9513
  (Mercury)

  10. IDENTIFY YOURSELF
  THE O'JAYS/Phila. Intl. FZ 36027 (CBS)

  11. ON THE RADIO-GREATEST HITS

- VOLUMES I & II

  DONNA SUMMER/Casablanca NBLP 2
  7191
- 12. LIVE! COAST TO COAST
- TEDDY PENDERGRASS/Phila. Intl. KZ2 36294 (CBS)
- GLORYHOLLASTOOPID PARLIAMENT/Casablanca NBLP 7195
- ANGEL OF THE NIGHT
  ANGELA BOFILL/Arista/GRP GRP 5501
- 15. BEST OF FRIENDS TWENNYNINE FEATURING LENNY WHITE/Elektra 6E 223

PIZZAZZ QATRICE RUSHEN/Elektra 6E 243

A TOUCH Cotillion SD 5217 (Atl) HE BEST OF FRIENDS E/PEABO BRYSON/Capitol

G8 990M1 (Motown) 20. DON 1 6224

ISAA( 21. BIG FUN SHALAMAR

22. THE MUSIC BA

WAR/MCA 3193
23. THE GAP BAND II
Mercury SRM 1 380

24. FUTURE NOW

- RISE
   HERB ALPERT/A&M SP 4790
   BRASS CONSTRUCTION 5
   United Artists LT 977
   ROYAL RAPPIN'S MILLIE JACKSON & ISAAC HAYES/ Polydor/Spring PD 1 6229
- WHEN I FIND YOU LOVE JEAN CARN/Phila. Intl. JZ 36196 (CBS) ROUGH RIDERS
- LAKESIDE/Solar BXL1 3490 (RCA)
  MASTER OF THE GAME
- GEORGE DUKE/Epic JE 36263 UNCLE JAM WANTS YOU
  FUNKADELIC/Warner Bros. BSK 3371
- 32. SWITCH II

  Gordy G7 988R1 (Motown)

  33. STAY FREE ASHFORD & SIMPSON/Warner Bros. HS 3357
- 34. NO STRANGER TO LOVE
- ROY AYERS/Polydor PD 1 6246
- DIONNE
  DIONNE WARWICK/Arista AB 4230
  COME INTO OUR WORLD
- THE EMOTIONS/ARC/Columbia JC 36149 37. BRENDA RUSSELL
- Horizon SP 739 (A&M)
- Horizon SP 739 (A&M)

  38. DEVOTION
  LTD/A&M SP 4771

  39. DO YOU WANNA GO PARTY
  KC & THE SUNSHINE BAND/TK 6 11

  40. LIVING PROOF
- SYLVESTER/Fantasy F 79010
- THE WHISPERS
  Solar BXL1 3521 (RCA)

- CHIC'S GREATEST HITS Atlantic SD 16011 LIVE & UNCENSORED MILLIE JACKSON/Spring SP 1298 (Polydor)
- SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl. JZ 36304 (CBS)
- BONNIE POINTER Motown M7 929R1
- Motown M7 929R1
  RAY, GOODMAN & BROWN Polydor PD 1 6240
- ONE WAY FEATURING AL HUDSON
- 48. I WANT YOU
  WILSON PICKETT COME America SW 17019
- HIROSHIMA
- THE DANCE OF LIFE NARADA MICHAEL WALDEN/Atlantic SD 19259

#### PICKS OF THE WEEK

GENETIC WALK

AHMAD JAMAL-20th Century-Fox T-600



A sensitive pianist who always gives his best, Jamal's newest release has him working with a

variety of material, musicians, arrangers and producers. The LP is a refreshing blend of genuine talent, creative insight and contemporary styles. All stations should give this one a serious shot for its sheer appealing beauty.

THE WORLD BELONGS TO ME DAVID SIMMONS—Fantasy WMOT F-9588



Simmons is a commanding vocalist whose talents are made the most of here. The Ingram family

(Butch, Timmy, William John, James and Barbara) provides the perfect musical support for a package that contains winning ballads, moderate and uptempo tunes. There are loads of potential hit singles here. Keep an ear tuned to "Children" and the title track.

PRIME TIME GREY & HANKS-RCA AFL1-3477



Nine uptempo original tunes are featured on this duo's latest release. Backed by some of the

finest studio talent to be found in Philly and L.A., this material is well produced and offers a few potential BOS candidates. Watch for future action with "Single Girls" and "I'm Calling On You."

**ONLY LOVE** SPYDER TURNER-Warner Bros. WHR 3397



This debut is produced by Turner and that tireless talent, Norman Whitfield. The tunes are

mostly uptempo and have a slight Southern flavor backed by some very slick production work. The standout is the LP's only ballad, "Sunshine." Also showing potential single power is "God Bless (The Lady On The Radio)."



## Black Oriented Singles

C.	DEC.	Label, Number, (Distributing Label)  WKS.	ON	39 40	37 43	SO DELICIOUS POCKETS/ARC/Columbia 1 11121
9	22		IAKI	41	51	WHAT I WOULDN'T DO (FOR THE LOVE OF YOU)
1	1	I WANNA BE YOUR LOVER				ANGELA BOFILL/Arista/GRP 2503
		PRINCE		42	45	SWEETEST PAIN DEXTER WANSEL/Phila. Intl. 9 3724 (CBS)
		Warner Bros. 49059		43	50	YOU'RE SO GOOD TO ME CURTIS MAYFIELD/RSO/
		(2nd Week)	14			Curtom 941
			_	44	53	I'M CAUGHT UP (IN A ONE NIGHT LOVE AFFAIR)
2	3	ROCK WITH YOU/WORKING DAY AND NIGHT MICHAEL JACKSON/Epic 9 50797	10			INNER LIFE/Prelude 8004
3	2	DO YOU LOVE WHAT YOU FEEL RUFUS AND CHAKA KHAN		45	61	SHOUT AND SCREAM TEDDY PENDERGRASS/Phila. Intl. 9 3733 (CBS)
	-	MCA 41131		46	59	HIGH SOCIETY NORMA JEAN/Bearsville 49119 (WB)
4	4	MOVE YOUR BOOGIE BODY BAR-KAYS/Mercury 76015	11	47		LET'S DANCE 9TH CREATION/Hilltak 7901
5	5	RAPPER'S DELIGHT SUGARHILL GANG/Sugarhill 542	12	48		· ·
6	9	PEANUT BUTTER TWENNYNINE FEATURING LENNY WHITE/				DON'T TAKE IT AWAY WAR/MCA 41158
	,	Elektra 46552	8	49		DON'T STOP THE FEELING ROY AYERS/Polydor 2037
7	6	LADIES' NIGHT KOOL & THE GANG/De-Lite 801 (Mercury)	17	50	55	I'VE BEEN PUSHED ASIDE McFADDEN & WHITEHEAD/ Phila. Intl. 3725 (CBS)
8	8	CRUISIN' SMOKEY ROBINSON/Tamla 54306 (Motown)	18	51	56	MY LOVE DON'T COME EASY JEAN CARN/Phila. Intl.
9	7	SEND ONE YOUR LOVE STEVIE WONDER/Tamla 54303		91	30	9 3732 (CBS)
		(Motown)	8	52	65	SIT DOWN AND TALK TO ME LOU RAWLS/Phila. Intl.
0	11	YOU KNOW HOW TO LOVE ME PHYLLIS HYMAN/Arista		32	03	9 3738 (CBS)
			11	53	58	DO YOU WANNA MAKE LOVE MILLIE JACKSON & ISAAC
1		FOREVER MINE THE O'JAYS/Phila. Intl. 9 3727 (CBS)	5			HAYES/Spring 2036 (Polydor)
2	15	THE SECOND TIME AROUND SHALAMAR/Solar 11709 (RCA)		54	64	ONLY MAKE BELIEVE BELL & JAMES/A&M 2204
3	18	SPARKLE CAMEO/Chocolate City 3202 (Casablanca)	9	55	63	CISSELIN' HOT CHUCK CISSEL/Arista 0471
4	19	JUST A TOUCH OF LOVE SLAVE/Cotillion 45005 (Atl)	8	56	68	STRAIGHT TO THE HEART LOOSE CHANGE/Casablanca
5	20	HAVEN'T YOU HEARD PATRICE RUSHEN/Elektra 46551	7	30	00	2219
6	10	STILL COMMODORES/Motown 1474	14	57	60	CAN'T STOP DANCING SYLVESTER/Fantasy 879
7		STRANGER LTD/A&M 2192	12			
8		GLIDE PLEASURE/Fantasy 874	11	CHART	TMAK	ER OF THE WEEK
19 20		DON'T LET GO ISAAC HAYES/Polydor 2011  LOVE GUN RICK JAMES/Gordy 7176 (Motown)	10	58	_	TOO HOT
1	25	GIMME SOME TIME NATALIE COLE & PEABO BRYSON/				KOOL & THE GANG
	, L. J	Capitol 4804	7			De-Lite 802 (Mercury)
22	23	I JUST WANNA WANNA LINDA CLIFFORD/RSO/Curtom		E 0		BAD TIMES TAVARES/Capitol 4811
		1012	9	59		WONDERLAND COMMODORES/Motown 1479
23		I CALL YOUR NAME SWITCH/Gordy 7175 (Motown)	13	60	66	I CAN'T HELP MYSELF (SUGAR PIE, HONEY BUNCH)
24	24	NOBODY KNOWS ASHFORD & SIMPSON/Warner Bros. 49099	8	61		BONNIE POINTER/Motown 1478
2.5	32	SPECIAL LADY RAY, GOODMAN & BROWN/ Polydor 2033	5	62	_	I'M IN LOVE WITH YOU REN WOODS/ARC/
26		I JUST CAN'T CONTROL MYSELF NATURE'S DIVINE/MCA/		02		Columbia 1 11146
		Infinity 50,027	16	63	_	GOT TO LOVE SOMEBODY SISTER SLEDGE/ Cotillion 4500
27	26	PLEASE DON'T GO KC & THE SUNSHINE BAND/TK 1035	18			(Atl)
28	30	IT'S MY HOUSE DIANA ROSS/Motown 1471	7	64	_	GET UP VERNON BURCH/Chocolate City 3203
9		I WANT YOU FOR MYSELF GEORGE DUKE/Epic 9 50792	7			(Casablanca
0	38	I SHOULDA LOVED YA NARADA MICHAEL WALDEN/		65	67	MY FEET KEEP DANCING CHIC/Atlantic 3638
21		Atlantic 3637	4	66	_	PRAYIN' HAROLD MELVIN & THE BLUE NOTES/
31	31	WHAT'S THE NAME OF YOUR LOVE THE EMOTIONS/ ARC/Columbia 1 11134	7			Source 41146 (MCA
	34	I WANT YOU WILSON PICKETT/EMI-America 8027	6	67		BRAZOS RIVER BREAKDOWN STIX HOOPER/MCA 41165
32	2		4	68	70	I GET EXCITED DAVID RUFFIN/Warner Bros. 49123
_	36			69	69	I NEED LOVE SHADOW/Elektra 46540 CATCHIN' UP ON LOVE KINSMAN DAZZ/20th Centur Fox 2435
13	36 27	NO MORE TEARS (ENOUGH IS ENOUGH) BARBRA		70	_	CATCHIN OF ON LOVE KINSMAN DAZZ/ZOTT CENTU
32 33 34		NO MORE TEARS (ENOUGH IS ENOUGH) BARBRA STREISAND/DONNA SUMMER/ Columbia 1 11125/		, ,		Foy 2425/4.2
13		STREISAND/DONNA SUMMER/ Columbia 1 11125/ Casablanca NBD 20199	10		71	Fox 2435 Will TELL YOU SERGIO MENDES BRASIL '88/Elekt
34		STREISAND/DONNA SUMMER/ Columbia 1 11125/ Casablanca NBD 20199 (not just) KNEE DEEP-PART I FUNKADELIC/ Warner Bros.		71	71	I'LL TELL YOU SERGIO MENDES BRASIL '88/Elekty
34	27	STREISAND/DONNA SUMMER/ Columbia 1 11125/ Casablanca NBD 20199 (not just) KNEE DEEP-PART I FUNKADELIC/ Warner Bros. 49040	19			DISCOED TO DEATH LATIMORE/Glades 1756
13	27	STREISAND/DONNA SUMMER/ Columbia 1 11125/ Casablanca NBD 20199 (not just) KNEE DEEP-PART I FUNKADELIC/ Warner Bros. 49040		71 72	35 39	DISCOED TO DEATH LATIMORE/Glades 1756 WITCH DOCTOR INSTANT FUNK/Salsoul 77

#### Black Music Report (Continued from page 31)

boys in the industry was my career, not just records. But they all had preconceived notions of what I was able to do, and what I was going to do with my music. The first label that signed me, Fantasy, saw me in a certain light. I was a participant in the Monterey Jazz Festival in 1972, and was with the California High School All-Stars. The theme of the concert was jazz, so of course we all played jazz, and that concept limited me while at Fantasy. When I signed with Elektra/Asylum, they hadn't been involved in black music at all, so I was the first. They had the money, and were willing to experiment, and consequently have provided me with the stepping stone enabling me to perfect my craft, while at the same time developing some business sense." According to Patrice, the key to the business is not to lose

sight of one's original interest. "Before all the record companies and all of that, you sang, you wrote and you played because you loved it, and couldn't help from doing it. With a strong commitment, versatility, clarity of thought and projection of those thoughts, the door is wide open." Welcome to 1980... The credibility of black radio stations around the country was given a boost by Herb Alpert, who touted and thanked them for leading the way for his first #1 record in ten years, "Rise." The co-founder and vice chairman of A&M Records said black stations ignited the excitement that led to its eventual wide acceptance on pop stations. Alpert's comments will be aired on Mike Douglas' show, January 28.



#### By ROBERT PALMER

Like the original A&M Horizon label, Artists House Records is a class act. The man behind both was John Snyder, a producer whose musical tastes take in a broad gamut of jazz and who believes in the very best production and packaging. The difference is that while Horizon was part of a major record label, Artists House is a struggling independent with a very unusual approach to the business side of making records, an approach very favorable to the artist. It's a brave and intriguing undertaking, and one wondered whether it would last past the company's exceptional first release, which included albums by Ornette Coleman, Paul Desmond, Thad Jones and Mel Lewis, Charlie Haden and Hampton Hawes, and Jim Hall and Red Mitchell. Well, it has. Artists House has released five new records, and again the production, packaging, graphics, and enclosed booklets (with transcriptions of compositions and solos, discographies of the artists, notes, etc.) are first-rate. So is the music.

In fact, "Soapsuds, Soapsuds," a duet album featuring Ornette Coleman on tenor saxophone (and, briefly, trumpet) and Charlie Haden on bass, is one of the great albums in Coleman's outstanding career. It's only the second time he's recorded on tenor, and while on his "Ornette on Tenor" LP he sounded bristling and aggressive, here he's Ornette the melodist, improvising long, song-like lines with a measured, melancholy dignity. Coleman is also featured (back on alto) on "Tales of Captain Black," the debut recording by guitarist James Blood (Ulmer). As the first guitarist to really absorb Coleman's harmolodic system system, Ulmer is a unique player, and his combination of advanced jazz ideas with a funky bottom has been the talk of both jazz and rock circles in New York this year. The album is an exciting debut, with the phenomenal Jaamaladeen Tacuma particularly impressive on electric bass. In sharp contrast to Ulmer's amplified futurism, trumpeter Waymon Reed's "46th and 8th," with Jimmy Forrest on tenor sax and Tommy Flanagan on piano, is straight ahead and in the groove. David Liebman's "Pendulum" captures some of the saxophonist's best blowing on records (with backing from Randy Brecker, Richard Beirach, Frank Tusa, and Al Foster) and was recorded live at the Village Vanguard. "From California With Love" is a reflective solo piano album from Andrew Hill. These exceptional LPs (and the five released earlier) can be ordered by mail or by telephone (Mastercharge and Visa accepted) at \$7.00 each postpaid, from Artists House, 40 West 37th Street, New York, N.Y. 10018; telephone: 212-594-9435.

Delmark Records (4243 North Lincoln, Chicago, Illinois 60618) has released a first album by the superb modern blues vocalist, guitarist and songwriter Jimmy Johnson, "Johnson's Whacks." Johnson, brother of soul singer Syl Johnson, was one of the outstanding performers on last year's "Living Chicago Blues" anthologies from the Alligator label. Delmark has also released "Kidney Stew is Fine," an award-winning French abum by Eddie "Cleanhead" Vinson with a remarkable cast that includes T-Bone Walker, Jay McShann, and Hal Singer. It won the Grand Prix of the Hot Club of France and the Grand Prix of the International Jazz Club when it was released in Europe . . . Black Saint label, distributed in the U.S. by Rounder Records (186 Willow Avenue, Somerville, Massachusetts 02144), has three new releases out. "Peace and Blessings" is the first album in some time by tenor saxophonist Kalaparusha Maurice McIntyre, whose two albums on Delmark were highlights of that label's AACM jazz series, "No Time Left" finds young tenor Chico Freeman fronting an excellent quartet, with the brilliant Jay Hoggard on vibes, Rick Rozie on bass, and the Art Ensemble of Chicago's Famoudou Don Moye on drums. "Troubles" is by soprano saxophonist Steve Lacy and his quintet, a group that's grown into something very special and has been together now for around a decade

Fantasy's Galaxy label has released Art Pepper's "Straight Life," another amazing album from the gifted alto saxophonist, with a dream section of Tommy Flanagan, Red Mitchell and Billy Higgins, and "Live Under the Sky: Galaxy All-Stars in Tokyo," featuring Red Garland, Hank Jones, Roy Haynes and guest artists Ron Carter, Tony Williams, Richard Davis and Sadao Watanabe . . . Anyone interested in the African roots of Afro-American stringed instrument music should listen to the new Folkways release "Gambian Griot Kora Duets," featuring Alhaji Bai Konte and his son Dembo Konte on the 21-stringed kora harp-lute. It's an album of shimmering, gauzy textures and driving ostinato rhythms . . . Inner City has released a new album by vocalist/ pianist Judy Roberts, "The Judy Roberts Band," and has reserviced its 1977 hit "The Jeff Lorber Fusion."

#### CBS Names Taylor Div. Affairs VP

(Continued from page 4)

Additionally, Taylor will act as an adviser and consultant to the Columbia and Epic/Portrait/Associated labels in regard to marketing and A&R decisions concerning black and black-oriented artists.

At the same time, Lundvall announced that the black music marketing department has been reorganized so that the executives and their staffs will continue to exercise their responsibilities for CBS Records' artist roster within the Columbia and Epic/Portrait/ Associated Labels' marketing staffs. These staff members formerly reported to LeBaron Taylor.

Win Wilford, vice president, publicity, Marcia Spellman, tour publicist, east coast, and Gene Shelton, general publicist, west coast have joined the E/P/A publicity department, directed by Susan Blond, vice president, press and public information, E/P/A. Pat Thomas, associate director, publicity, west coast, and Beverly Paige, general publicist, east coast have joined Columbia Records' publicity staff, under the direction of Hope Antman, vice president, press and public information, Columbia Records.

Paris Eley, vice president, black music promotion, CBS Records, and his staff will report directly to Paul Smith, senior vice president and general manager, marketing, CBS Records. Vernon Slaughter, vice president, jazz/progressive marketing, CBS Records, and his department will also report to Smith. Janice Gilbert, manager, administration, will also work in the CBS Records core marketing area.

Sandra Trim-DaCosta, director, artist development, Columbia Records, is now under the direction of Arma Andon, vice president, artist development. Columbia Records, while Myrna Williams has joined the E/P/A west coast artist development staff as associate director, directed by Al De-Marino, vice president, artist development, E/P/A.

Taylor has served as vice president, black music marketing, CBS Records since 1974. He began his career over twenty years ago at Wayne State University (Detroit, Michigan) on the engineering staff of University Computation Laboratory, as well as working as broadcast engineer, on-air personality and program director at WCHB in Detroit. He subsequently joined WDAS in Philadelphia, rising to the position of vice president and station manager, he then moved to Atlantic Records in New York, holding the position of director of A&R for all black-oriented product until joining CBS Records.

Taylor is currently on the board of the Congressional Black Caucus Foundation, the Black United Fund, and the Black Music Association, where he is also recording division vice president.

#### **Tepper To UA Music**

■ NEW YORK — Harold Seider, president of United Artists Music, has announced the appointment of Alan J. Tepper as a professional manager. Tepper will operate from the United Artists Music offices in New York and will report to Barry Bergman, vice president and creative affairs director of the publishing company.

Tepper was most recently director of creative operations for the Infinity Music Publishing

DECEMBER 29, 1979

- 1. ONE ON ONE BOB JAMES & EARL KLUGH/Columbia/ Tappan Zee FC 36241
- 2. ANGEL OF THE NIGHT ANGELA BOFILL/Arista/GRP GRP 5501
- 3. AMERICAN GARAGE PAT METHENY/ECM 1 1155 (WB)
- 4. PIZZAZZ PATRICE RUSHEN/Elektra 6E 243
- 5. STREET LIFE CRUSADERS/MCA 3094
- 6. MASTER OF THE GAME GEORGE DUKE/Epic JE 36263 7. A TASTE FOR PASSION
- JEAN-LUC PONTY/Atlantic SD 19253
- RISE HERB ALPERT/A&M 4790
- 9. THE HAWK DAVE VALENTIN/Arista/GRP GRP 5006 10. 8:30 WEATHER REPORT/ARC/Columbia PC2
- 11. WATER SIGN
  JEFF LORBER FUSION/Arista AB 4234
- STREET BEAT TOM SCOTT/Columbia JC 36137
   BEST OF FRIENDS TWENNYNINE FEATURING LENNY
  WHITE/Elektra 6E 223
  AND 125TH STREET, NYC
- DONALD BYRD/Elektra 6E 247
- BROWNE SUGAR
  TOM BROWNE/Arista/GRP GRP 5003

- THE BEST OF HERBIE HANCOCK
- Columbia JC 36309

  17. PASSION DANCE McCOY TYNER/Milestone M 9091

- 19. NO STRANGER TO LOVE ROY AYERS/Polydor PD 1 6246 20. DAYS LIKE THESE
- rista/GRP GRP 5004
- JAY HOGGARD/Arista/GI mbia: KC2 36278
- 22. MOSAIC-BEST OF JOHN KLEMMER VOLUME I MCA 2 8014
- MORNING DANCE
- SPYRO GYRA/MCA/Infinity INF 900 24. HIROSHIMA
- Arista AB 4252 DON'T ASK SONNY ROLLINS/Milesto
- YOU KNOW HOW J
- THE WORLD WY STIX HOOPER
- SD 15



/United Artists UA LA

## Late Buying Surge Boosts Holiday Sales (Continued from page 3)

leases by major artists later in the month. The feeling persists that if a major artist releases a good album, fans will part with their money.

The following is a representative sample of the accounts contacted for this survey and a breakdown of each one's holiday season.

King Karol (New York City): Ben Karol said the entire year was the best in the chain's historyup 40 percent over last year—and the Christmas season was no different from any other. "For the holidays we were up about 30 percent over last year," Karol said. "I'm embarrassed, because everywhere I go I hear the opposite. We happen to be in New York City, which has made a remarkable turnaround. Tourists are pouring in here, we're located in the heart of the city, and when these people start looking for records I guess we benefit from our location."

Korvettes — Dave Rothfeld, VP, divisional merchandise manager, reported a strong finish to an initially slow sales period and, consequently, an increase over last year. Rothfield was quick to praise catalogue and, particularly, the \$5.98 line, which he called "a good move" for CBS. "It's not a lot of profit, but it's good unit sales. And it also indicates a responsiveness on the part of the consumer to what seems to be a good buy in view of the trend in prices."

Kemp Hill (Washington, D.C.)— "People were buying and not shopping this year," according to Darryl Sherman, president. "The store would have 30 people in line waiting to pay for a record and only 10 shopping in the store. Customers were more prudent as to what they wanted to buy; they were less experimental. The people who were aggressive were the ones that did well; those that sat back and waited for business to come in didn't do well. There were fewer disposable dollars and if you weren't fighting for them then the blue jeans place got them instead."

(Washington, Waxie Maxie D.C.)—According to Mark Silverman, the chain's 25 percent increase over last Christmas was consistent with business throughout the year. A significant factor in the good holiday business was Christmas day falling on a Tuesday and giving the store an extra selling day-Monday-that was lost last year. Ken Dobin added that this was the strongest catalogue Christmas in the organization's history. "During the year catalogue has been a major issue and it really showed its strength over the last few weeks,"

said Dobin. "We had a monstrous pickup in sales of catalogue cassettes; a few unexpected items—especially 'rap' records—brought people in in big numbers; and there was a nice shot of fresh, new product just before Christmas. I'm optimistic about January. So far we haven't had word of any major releases until late in the month, but I'm looking for the items that broke during the holidays to continue selling in January."

Fathers & Suns (Midwest) — Although holiday sales were off a few percentage points from last year, the entire period was an improvement over previous months' sales. "Actually we were expecting it to be bad," stated Don Simpson, purchasing director. "So since we were geared for low volume, it seemed like business was pretty good. The \$5.98 records were great for companion sales items. People bought a \$7.98 or an \$8.98 LP and then could buy a second album, all for under \$10.

"This year," added Simpson, "I'm hoping for some consistency that was missing most of last year. I'm hoping a regular flow of product will keep enthusiasm up through the months. A local will depend on what happens with the economy."

Record Bar (national, primarily in the south) — Barrie Bergman said the nation's second largest retail chain came in a couple of percentage points below projections for the month of December on a store-a erage basis. "The hits did not sell the way hits have sold on other years," Bergman explained, "and that's where we didn't get our projections."

At this point, Record Bar projects a flat January against last year's total, and Bergman saw no reason to alter the figures. "For the first time in the history of our company, we really don't know

what we're doing from a projection point of view. We figure at some point this year the economy is going to turn, but damn if we know when that is. We're pretty thankful, really. We've maintained a nice level of profitability through all this stuff."

Camelot/Stark Record & Tape Service (national, primarily in the midwest)-Another account benefitting from a late surge of buying. Joe Bressi said when all the figures are in the chain expects to wind up between five and ten percent ahead of last year, thanks to the wide spread of product being bought. "Frankly," Bressi said, "we didn't expect to top last year given all the problems the industry's had this year. We went in with less inventory, and felt that was the right thing to do given the depressed economy. The economy is going to be a big factor this year, and I don't think anyone knows what to expect."

Lieberman Enterprises (Minneapolis)—"The cold, hard figures aren't in yet," said Brett Lehman, "but overall I've found from talking to stores that we were up over last year during the Christmas season. Generally there was a nice spread of product selling, which was good to see. We were moving everything from Kenny Rogers to Frank Zappa."

Everybody's Records (Oregon and Washington)—Business was down compared to 1977 and 1978 by approximately five percent in both dollars and units. Nevertheless, Tom Keenan, president, was hardly discouraged. "When you base so many things for the future on what's happened in the past, and for the first time in nine years there's no increase, you have a tendency to say things weren't good. But it was a good Christmas and a good year altogether."

Record and Tape Collector (Baltimore) — Units and dollars were up slightly from last year, which was above expectations,

said Wayne Steinberg. "It's a rather hectic time for everyone,' he opined, "not just for our business but for the whole world. The problems with Iran and Russia affect us all; you can't help thinking about them. So people are a little leary, scared to go out and have a good time. Records are a good time. You don't buy records when you're depressed—you buy them when you're happy. People are under a little cloud and it's causing them not to spend their money joyously; they're spending it cautiously, if at all. It's a happy time of year, but there's enough bad going on to take the edge off being happy."

For the Record (Baltimore)—For the comparable amount of stores (one new store was added this year), For the Record matched its 1978 holiday totals. "We were prepared for the worst," said Bill Blankenship, "because that's the way the year's gone. At least we didn't get caught short, though, and that's important."

Cutler's (New Haven, Connecticut)—A five to 10 percent increase over last year was "very satisfying" to Jason Cutler, who said business "took a nosedive last year."

"The increase wasn't enough to make up for inflation and price increases," he continued, "but everything was okay anyway. I'm satisfied. Things were much better than I thought they'd be."

Rainbow (Chicago) — Business at the Rainbow chain was in line with that at so many other accounts: slow start, late surge, generally satisfying results. Chris Lyon, head buyer and co-owner, said dollars were down about 10 percent and units about 25 percent from last year, but was encouraged by the success of catalogue product and CBS's \$5.98 series.

Record Rendezvous (Cleveland) Although sales were off from last year, business was nevertheless "better than it's been," according to assistant manager Jim Jones. December will wind up as the store's best month of the year.

Rose Records (Chicago) - The transit strike pretty much knocked out two critical shopping days for Rose's downtown locations, but the chain still managed a two or three percent increase over last year. "We generally feel something right after Thanksgiving," Jim Rose said in reflecting over the holiday season, "a: I this year we could tell by the figures that momentum was building as it had in previous years. I don't know what January holds for us. But I'm looking for a strong month if only because we were snowed in at this time last year and it really knocked out business."

#### Columbia Signs Joe Perry



Columbia Records has signed Joe Perry, former lead guitarist and founding member of Aerosmith, to a solo recording contract. Perry is currently in the studio with producer Jack Douglas laying down tracks for his upcoming solo debut. Pictured in Columbia's New York offices are, from left: Elissa Perry; Paul Atkinson, director, contemporary music, Columbia east coast A&R; Bruce Lundvall, president, CB5 Records Division; Arma Andon, VP, artist development, Columbia; Joe Perry, Ed Hynes, VP, national promotion, Columbia; Mickey Eichner, VP, east coast A&R, Columbia; and Bob Casper, attorney.

## Classical **Retail Report**

JANUARY 12, 1980 **CLASSIC OF THE WEEK** 



O SOLE MIO LUCIANO PAVAROTTI London

#### **BEST SELLERS OF THE WEEK\***

LUCIANO PAVAROTTI: O SOLE MIO -London

BERG: LULU-Stratas, Mazura,

Boulez-DG

DEBUSSY: PELLEAS ET MELISANDE-

Von Stade, Stillwell, Karajan— Angel

JANACEK: MARKOPOLOUS AFFAIR-

Soederstroem, Mackerras—London
MASSENET: DON QUICHOTTE— Crespin, Ghiaurov, Bacquier,

Kard-Landon MOZART: DON GIOVANNI-

Te Kanawa, Raimondi, Maazel— Columbia

LUCIANO PAVAROTTI: O HOLY NIGHT

--London
STRAUSS: FOUR LAST SONGS, OTHER SONGS—Te Kanawa, Davis—

#### SAM GOODY/EAST COAST

AFTER THE BALL-Morris, Bolcom-

Nonesuch BERG. LULU\_DG

Columbia

DEBUSSY: PELLEAS ET MELISANDE-

MASSENET: DON QUICHOTTE-London MASSENET: WERTHER-Troyanos, Kraus, Plasson—Angel

MOZART: DON GIOVANNI-Columbia MOZART: DON GIOVANNI-Price, M.,

Weikl, Solti-I andon MUSGRAVE: MARY, QUEEN OF SCOTS-

Putnam—Vox/Turnabout
FREDERICA VON STADE SINGS ITALIAN

OPERA ARIAS—Columbia
VERDI: DON CARLO—Freni, Carreras, Ghiaurov, Karajan—Angel

#### KING KAROL/NEW YORK

BERG: LULU-DG

DEBUSSY: PELLEAS ET MELISANDE-Angel GALWAY PLAYS TELEMANN—RCA HUMPERDINCK: HANSEL UND GRETEL—

Cotrubas, Von Stade, Pritchard-Columbia

MASSENET: WERTHER-Troyanos, Kraus, Plasson—Angel
MOZART: DON GIOVANNI—Columbia

MUSGRAVE: MARY, QUEEN OF SCOTS-Putnam-Vox/Turnabout

PAVAROTTI: O HOLY NIGHT-London PAVAROTTI: O SOLE MIO—London
BARRY TUCKWELL PLAYS JEROME KERN—

#### RECORD & TAPE, LTD./ WASHINGTON, D.C.

BERG: LULU-DG

BRAHMS: COMPLETE SYMPHONIES-Solti—London

BRUCKNER: SYMPHONY NO. 7—Haitink

CHOPIN: NOCTURNES-Array-Philips JANACEK: MAKROPOLOUS AFFAIR-London

MUSGRAVE: MARY, QUEEN OF SCOTS-

Putnam—Vox/Turnabout
STRAUSS: FOUR LAST SONGS—Columbia TCHAIKOVSKY: SWAN LAKE-Ozawa-

VIVALDI: CHORAL MUSIC, VOLS. 1, 2-

VIVALDI: CHORAL MUSIC, VOLS. 3, 4-Philips

#### ROSE DISCOUNT/CHICAGO

BERG: LULU-DG

BRAHMS: COMPLETE SYMPHONIES-

DEBUSSY: PELLEAS ET MELISANDE—Angel VLADIMIR HOROWITZ, CONCERTS 1978-79-RCA

JANACEK: MAKROPOLOUS AFFAIR-

MASSENET: DON QUICHOTTE-London MOZART: DON GIOVANNI—Columbia PAVAROTTI: O HOLY NIGHT-London PAVAROTTI: O SOLE MIO-London SYLVIA SASS SINGS DRAMATIC

#### COLORATURA-London STREETSIDE/ST. LOUIS

BEETHOVEN: FIDELIO-Rysanek, Fischer-Dieskau, Fricsay-DG Privilege

BERG: LULU-DG

BIZET: CARMEN SUITE—Slatkin—Telarc DEBUSSY: PELLEAS ET MELISANDE—Angel YOURI EGOROV PLAYS FANTASIES AT

CARNEGIE HALL—Peters International
MOZART: DON GIOVANNI—Fricsay— DG Privilege

LUCIANO PAVAROTTI: THE GREAT PAVAROTTI-London

PAVAROTTI: O SOLE MIO-London RAVEL: BOLERO-Mehta-London TANEYEV: ORESTEIA-DG

#### TOWER RECORDS/LOS ANGELES

BERG: LULU-DG

BRUCKNER: SYMPHONY NO. 7-Haitink Philips

JANACEK: MAKROPOLOUS AFFAIR-

MASSENET: WERTHER-Troyanos, Kraus, Plasson-Angel

PAVAROTTI: O HOLY NIGHT—London RAVEL: BOLERO—Monteux—Philips

STRAUSS: FOUR LAST SONGS-Columbia STRAVINSKY: RITE OF SPRING-Muti-

VERDI: DON CARLO—Freni, Carreras, Ghiaurov, Karajan—Angel

\* Best sellers are determined from the retail lists of the stores listed above and from those of the following: Korvettes/ East Coast, Record World/TSS/Northeast, Cutler's/New Haven, Record & Tape Collectors/Baltimore, Discount Records/ Washington, D.C., Specs/Miami, Music Peddlers/Detroit, Laury's/Chicago, Radio Doctors/Milwaukee, Sound Warehouse/ Dallas, Jeff's Classical/Tucson, Tower Records/San Francisco, Discount Records/ San Francisco and Tower Recards/Seattle.

## Two Myths from London

■ NEW YORK — Don Quixote meeting a 337-year-old femme fatale sounds right, but it wasn't invented by Cervantes or any of the others who tried their hand at writing about the Spanish knight. The parallel is purely by chance and comes from the issuing by London Records of two fascinating opera albums, both rare and both excellent: Leos Janacek's Makropolous Affair and Massenet's Don Quichotte.

The Makropolous Affair or Case is not unknown in the United States. The City Opera had a fine production of the work about ten years ago with Maralin Niscka in the title role. Then the power of the music of Janacek's eighth opera (1923-25) made a profound effect, and the opera stayed in repertory for some years. The saga of a woman now 337 years old whose elixir of youth is about to run out, the opera traces her path to the decision that death is better than drinking more elixir and keeping going for another 300 years. In the tradition of Janacek, there are few arias and much sense of Czech conversation. But the opera mounts to a shattering final scene that pulls together all the strands in the grandest musical manner.

Charles Mackerras, from first to last note, draws highly colored, exquisitely shaded sound from the Vienna Philharmonic, and Elisabeth Soederstroem is absolutely smashing in the title role.

Her voice in perfect control, she communicates the building of tensions in the cynical Elena, glories in the passionate lyrical line of her outbursts and makes the final scene an extraordinary immolation. Everyone else in the cast, notably Peter Dvorsky as Albert and Zdenek Svehla as lanek. is excellent, but the recording is unforgettable because of Miss Soederstroem's towering performance and Mackerras' committed orchestral leadership.

The musical inspiration of Don Quichotte is not as consistently high as in Makropolous, but it has more than a few moments of grandeur and in its recording, London has put together three superb principals and a fine conductor. Kazimierz has a real feel for Massenet; the music has variety and mood, with a lot of subtlety and inner drive. He can't save the prosaic moments, but he causes emphasis to fall where the composer was at his best. This is a work of the composer's old age, acclaimed at its Monte Carlo premiere in 1910, just two years before Massenet's death. And it, like Makropolous, has a strong name role in the Quichotte, in which Nicolai Ghiaurov could hardly be bettered. Even the sad but true fact that this paragon of basses is showing some signs of vocal age aids in his creation of the old knight. And the role, which was created by Chaliapin (Continued on page 40)

#### Classical Retail Tips

■ The first shot out of the 1980 gun is Angel Records, whose January shipment should reach stores this week. Highlighting the selections is a Verdi Requiem, conducted by Riccardo Muti. Now the music director-elect of the Philadelphia Orchestra, Muti has in the past conducted a lot of Verdi for Angel and has led many operas in his capacity as music director of the Maggio Musicale in Florence.

This Requiem has a combination of voices that should sell many albums. Renata Scotto, who sang the Requiem in a highly acclaimed performance here in New York in November with the Los Angeles Philharmonic under Carlo Maria Giulini, sings the soprano part, and Agnes Baltsa undertakes the mezzo role. Miss Baltsa's debut at the Metropolitan

last month as Octavian in Der Rosenkavalier gave evidence of the security of her voice and her excellent vocal production. She is more famous on the Continent as a singer of Italian roles than German, and this Requiem should reveal why. Veriano Luchetti, the Italian tenor who has often sung the Requiem in New York and elsewhere, joins Evgeny Nesterenko, the Soviet bass, in the male roles. On this recording Muti is conducting the Philharmonia Orchestra

Another possible winner is the complete Beethoven symphonies led by Eugen Jochum. The Ninth has an unusual group of soloists headed by Kiri Te Kanawa and those still with Christmas money might be interested in yet another complete version of Beethoven.

#### Midnight Magic



Dick Clark's "Rockin' New Year's Eve" special aired on December 31st, featuring hosts John Schneider (of "The Dukes of Hazzard") and Erin Moran (of "Happy Days"), both pictured center. Helping to welcome in the 1980s were Casablanca Record and Film-Works recording artist the Village People, along with Chic, and the Oak Ridge Boys. The members of each group are pictured on the stage at the stroke of midnight.

### Scott/Sunstorm (Continued from page 8)

based, the other music-oriented. We're also talking with a professional audio hardware marketing firm." Other prospective tenants Mackie says they're courting could include production companies, booking agents and music publishers, with the eventual complement of tenants to shape just what services will be offered.

Right now, centralized recep-

tion and telephone systems are being eyed, and Mackie expects to make the building's two conference rooms available to tenants as well. Judging from their first tenant, though, they may be able to include nostalgia as an unexpected cachet: that tenant is former ABC vice president Herb Belkin, now heading TNI management here.

#### Cambodian Benefits Set (Continued from page 4)

coupled with limited seating, have dictated a steeper price range.

Tickets for the two shows at the 2,200 seat Warfield Theatre here will thus be scaled at \$15, \$25, and \$100.

Two days later, an all-star rock bill will carry the mission before an arena-sized audience, as the Beach Boys, Baez, the Grateful Dead and Devadip Carlos Santana appear at the 14,000-plus capacity Oakland Coliseum.

That show will command \$7.50 as an advance ticket price for the festival seating affair, with door sales priced at \$9.

Like the four concerts staged at London's Hammersmith Odeon during the final week of 1979, the upcoming Bay Area concerts and a projected third show sometime in February will donate proceeds to relief for the people of Kampuchea, formerly Cambodia. As with the Odeon dates, the issue appears to be promoting an emphasis on some interaction between acts and the prospect of "special guests."

Thus, according to Graham's office, guitarist Santana will be unable to assemble his entire band, but will appear in a solo spot with guest accompanists. Both Santana and Baez are also mulling possible guest spots with the Dead for the January 13 show at the Coliseum.

lan Rasmussen of the BGP office also confirmed that a third show is planned, with a probable show date sometime next month, but no firm bill or venue has yet heen set

#### Myths from London

(Continued from page 35)

and then sung soon after by one of the masters of style, Vanni Marcoux, demands the kind of aristocratic phrasing and supersmooth legato of which Ghiaurov is a past master. Just to hear his serenade in Act I or his death scene is more than worth the record's price. Dulcinea and Sancho Panza are sung by the two most important French artists of the last two decades, Régine Crespin and Gabriel Bacquer. Miss Crespin has wonderful moments singing the courtesan who first makes fun of Quichotte, then loves him and treats him with infinite care. The purity and sweetness of her voice-a sensual clarity unique in musicsounds truly here, and she is never less than intense. Bacquier, too, though not as strong vocally as once was the case, makes his denunciation of those who laugh at this master wonderful to hear. And his blend of voice is perfect with Ghiaurov's.

#### Lorimar Goes Beyond Soundtracks

(Continued from page 6)

product for movie and record, 'Cruising" will mirror an aggressive emphasis on the film's music.

What may surprise some, though, is its choice of style. With producer/composer Jack Nitzsche at the helm, the material recorded thus far taps new wave and avantgarde electronic veins. Says Levy, "To have had disco music would've made it a party movie, and it's definitely not a party movie. It would've been incongruous. I think Friedkin, in deciding to use another kind of music, has made a brilliant move."

Such musical moves aren't new in that director's career, Levy adds, citing Friedkin's choice of Mike Oldfield's "Tubular Bells" as a key motif in "The Exorcist," and the original score by Tangerine Dream for "Sorcerer.

The "Cruising" soundtrack will take the original music aspect of Lorimar's earlier rock soundtrack considerably further. Nitzsche has reportedly enlisted "a whole new series of bands," along with several established artists. With music yet to be edited for the final version of the film, Levy says determination of the LP's tracks is still to be made; among those who've recorded for the project are the Cripples, the Germs, Rough Trade, Carol Pope and Cheryl Smith, all newcomers, along with Mink DeVille's Willy DeVille and Scandinavian fusion guitarist Terje Rypdal, who has recorded for ECM.

Levy himself was part of the 'consortium" involved in finding musicians for the soundtrack, which is expected to be completed later this month and ship prior to the film's February 15 opening.

Meanwhile, other future filmrelated album projects will include music from Lorimar's "Second Hand Hearts," composed for the film by Willis Alan Ramsay and performed by Charly McClain, Moe Bandy, Johnny Paycheck and other contemporary country ar-

#### Nuestro Rincon (Continued from page 39)

Discos Fuentes in Colombia has just awarded several of its artists with gold records for top sales. Javier Garcia and Conrado Dominguez from Discos Fuentes extended the awards to Fruko y sus Tesos (Tropical Orchestra), Rodolfo (Singer) and Colombian composer Isaac Villanueva. My congratulations . . . CBS-Indica (Costa Rica) released an LP by Gilberto Hernandez entitled "Los Grandes Exitos." Among the tunes included are: "La Historia de mi Vida" (Cavagnaro), "Sabes de que tengo ganas" (S. Velasquez), "Camas Separadas" (Castilho-Adriano-Fundora) and "Llamarada" (J. Villamil) . . . An excellent LP by Mexican group Tabasco has just been released by RCA México.

#### Latin American Album Picks

(Continued from page 38)



#### AL OTRO LADO DEL SOL

ALBERT HAMMOND-Epic LNS 17276

Albert Hammond reune interpretaciones disco, rock y baladas rítmicas en un paquete muy comercial y contagioso. Arreglos de T. Bastow y Alhby Galuten. "Sol solo tú" (Hammond-Golde-Snow-Gómez), "Es fácil amar" (Hammond-Sayer-Gómez) v otros.

■ Albert Hammond offers a disco, rock and ballad package that could achieve good sales where promoted. Very commercial and contagious. Arrangements by T. Bastow and Alhby Galuten. "Píntame con besos" (Hammond-Golde--Gómez), "Niño de Palo," (Hammond-Gómez),



#### LA RESPONSABILIDAD

FAUSTO REY Y LARRY HARLOW-Fania JM 00551 Fausto Rey de República Dominicana luce sus habilidades en salsa, apartada de su línea normal de baladistas y prueba una excelente combinación con su productor Larry Harlow. Bailable y ameno sonido. "Barra limpia" (C. Alonso), "La Responsabilidad" (F. Rey), "Encadenada" (A. Carlos-Jacafi) y "Siempre tú" (M. Troncoso).

■ Fausto Rey and producer Larry Harlow make quite a good combination. Although far away from his usual performances, Fausto seems to adapt very easily to the up tempo salsa music. "Atienda lo suyo" (Baret-Parade), "Barra Limpia," "El Puerquito en la luca" (D.R.) and "Tu va Dei" (R. Diaz).

## Gospel Time

By MARGIE BARNETT

■ Lorne Matthews, Roy Tremble and George Amon Webster, formerly of the Cathedral Quartet, have formed their own group called the Brothers, based in Akron, Ohio. The Cathedral Quartet has replaced the departing members but their names were not available at press time.

Distribution by Dave's sales reps met at the Valley Hilton Hotel in Sherman Oaks, Ca. for a sales meeting Dec. 13-17 introducing new product and sales and merchandising sessions. Among the record company personnel attending were Doug Corbin and Charlie Shaw of MCA/Songbird, Bill Hearn of Sparrow, Dr. Jesse Peterson and Don Klein of Tempo, Ron Camplin of the Benson Company, Hal Spencer of Manna Music, Terry Sheppard of Maranatha! Music, Rex White of White Management and Bob Cole of Bread 'N Honey . . . Tempo Music Publications has arranged over 60 premieres for the Otis Skillings musical "The Day That Never Ends" in various areas of the country (Continued on page 42)

## Contemporary & Inspirational Gospel

JAN	. DI	2, 1980 EC.
12	2	2
1	2	YOU GAVE ME LOVE B. J. THOMAS/Myrrh MSB 6633 (Word)
2	1	NEVER THE SAME EVIE TORNQUIST/Word WSB 8806
3	3	I'LL BE THINKING OF YOU ANDRAE CROUCH/Light LS 5763 (Word)
4	4	GOT TO TELL SOMEBODY DON FRANCISCO/NewPax NP 33071 (Word)
5	5	TOWARD ETERNITY MATTHEW WARD/Sparrow SPR 1014
6	21	COME ON, RING THOSE BELLS
		EVIE TORNQUIST/Word WSA 8770
7	7	MUSIC MACHINE CANDLE/Birdwing BWR 2004
8	9	SLOW TRAIN COMING BOB DYLAN/Columbia FC 36120 (CBS)
9	8	DALLAS HOLM AND PRAISE LIVE Greentree R 3441 (Great Circle)
1,0	10	PRAISE III MARANATHA SINGERS/ Maranatha MM0048 (Word)
11	12	MY FATHER'S EYES AMY GRANT/Myrrh MSB 6625 (Word)
12	14	SIR OLIVER'S SONG CANDLE/Birdwing BWR 2017 (Sparrow)
14	16	NO COMPROMISE KEITH GREEN/Sparrow SPR 1024
15	13	FORGIVEN DON FRANCISCO/NewPax NP 33042 (Word)
1.6	1-1	ALL THAT MATTERS DALLAS HOLM & PRAISE/ Greentree R 3558 (Great Circle)
17	17	MARANATHA MARATHON HONEYTREE/Myrrh 6629 (Word)
18	6	WE ARE PERSUADED BILL GAITHER TRIO/Word WSB 8829
13	1,5	BULLFROGS AND BUTTERFLIES CANDLE/Birdwing BWR 2010 (Sparrow)
19	30	ON THIS CHRISTMAS NIGHT VARIOUS/MCA/Songbird 3184
20	24	tia boy sans

2,1	19	HEED THE CALL THE IMPERIALS/DaySpring DST 4011 (Word)
22	23	PRAISE STRINGS III
23	32	Maranatha MM0054 (Word) NATHANIEL THE GRUBLET CANDLE/Birdwing BWR 2018
24	35	(Sparrow) THE MESSIAH LONDON PHILHARMONIC ORCHESTRA & CHOIR/
25	38	Birdwing BWR 2011 (Sparrow) STANDIN' IN THE LIGHT DENNY CORRELL/Mananatha MM0058 (Word)
26	20	MIRROR EVIE TORNQUIST/Word WSB 8735
27	-	GIFT OF PRAISE MARANATHA SINGERS/ Maranatha MM0046 (Word)
28	-	THE MISFIT ERICK NELSON & MICHELE PILLAR/A&S MM0057 (Word)
29	-	GENTLE MOMENTS EVIE TORNQUIST/Word WST 8714
30	_	HIDE AWAY BRUSH ARBOR/Myrrh MSB 6624 (Word)
31	-	IN THE AIR ISAAC AIR FREIGHT/A&S MM0060 (Word)
32	22	HOME WHERE I BELONG  B. J. THOMAS/Myrrh MSB 6574 (Word)
33	37	THE MASTER AND THE MUSICIAN PHIL KAEGGY/New Song NS 006 (Word)
34	31	A LITTLE SONG OF JOY FOR MY LITTLE FRIENDS EVIE TORNQUIST/Word WST 8769
35	39	EVERYBODY NEEDS A LITTLE HELP DAVID MEECE/Myrth MSB 6619 (Word)
36	18	TAKE IT EASY CHUCK GIRARD/Good News GNR 8108 (Word)
37	24	THE LORD'S SUPPER JOHN MICHAEL TALBOT/ Birdwing BWR 2013 (Sparrow)
38	27	RAINBOW'S END RESURRECTION BAND/Star Song SSR 0015 (Tempo)
39	29	AMY GRANT Myrrh MSB 6586 (Word)
40	36	ORDINARY MAN

DOGWOOD/Myrrh MSB 6616

(Word)

## Christian Concert Promo Seminar Slated

■ TULSA—Rodney Snell of Sonshine Concerts has announced the first annual Christian Concert Promotion Seminar and Showcase to be held here March 20-22 at the Oral Roberts University Mabee Center. Snell, sponsor of the seminar, says it is an "intensive program designed to make any Christian concert more professionally produced while increasing its total impact."

The major sessions will be held in the afternoons focusing on the subjects of tickets, including the dynamics of printing, distribution, accounting, price evaluation, use of tickets for advertising and promotion, and love offerings; creative promotion; and record company, management, booking agent and artist involvement in the concert, including what each is responsible for, fees and promoters' responsibilities. Several smaller sessions will meet in the mornings covering the how-to's of press releases; posters; newspaper ad layouts; promoting church involvement through youth ministries, literature and other Christian organizations; technical production in light, sound and staging; making arrangements for the artist's arrival, departure and backstage privacy; stage help and the use of radio advertising, cosponsoring, interviews and ticket, album and T-shirt giveaways.

The evenings have been designated as preview sessions where top Christian artists such as the Archers, David Meece, Reba, the

#### **Benson Clinic Planned**

NASHVILLE — The Benson Company has announced its annual Music Clinic to be held here Feb. 5-7 at the Opryland Hotel, with host Jim Van Hook, senior vice president, Benson Publishing. The clinic will include reading sessions, workshops, miniconcerts, devotionals, an array of choral music, the premiere of the new youth musical "Believer" (written by Dallas Holm and arranged by Paul Johnson), and a showcase of several Benson recording artists.

The registration fee is \$45, which includes a number of music packets, admission to all events and four meals. For further information contact Robin Mew or Don Kunselman at the Benson Music Clinic, 365 Great Circle Road, Nashville, Tenn. 37228, (615) 259-9111.

Sweet Comfort Band and others will perform, giving sponsors an opportunity to preview and meet both the artist and manager for booking concerts for the upcoming season.

The seminar is designed around the interaction between musicians, management, agents, sponsors, promoters, media and record companies. To date, 35 professionals have been confirmed as instructors and panelists. Many have previously done similar work in secular concerts as well as having current involvement in Christian music. Confirmed participants include David Benware, Benware & Assoc.; Don Butler, GMA; Dan Collins, Sparrow; Doug Corbin, MCA/Songbird; Dick Curd, Joy Prod.; Rick Griffin, illustrator; Linda Hill, L'Bri Management; Ray Johnson, promoter; Bob Mac-Kenzie, Paragon Asso.; Ed Messick, Benson Company; Dan Raines, Pat Boone Productions; Terry Sheppard, Maranatha! Music; Bill Murray, Great Circle Talent; and Wes Yoder, Dharma Artist Agency. These and other panelists and instructors will also discuss where Christian music is to-(Continued on page 42)

#### Gospel Radio Seminar Set

■ DALLAS—The executive planning committee for the upcoming eighth annual National Gospel Radio Seminar met here recently to begin chartering the general direction for the 1980 seminar scheduled here, prior to the Christian Booksellers Association Convention, July 18-20 at the Dunfey Dallas Hotel.

The seminar, sponsored by the Gospel Music Association, has been expanded to three full days, and the agenda will be planned by the broadcast members of the executive planning committee. Committee members include chairman Jim Black, SESAC; Matt Steinhauer, Benson Company; Brad Siemens, Paragon; Dave Benware & Asso.; Craig Hodgson, Christian Broadcasting Network; Mike Sears, WAEC Atlanta; Bill Walters and Larry Alford of KKYZ Houston; James Ederer, KJOE Shreveport; Fred Brakeman, KWSO Wasco; Dave Wortman, On The Air Promotions; Jack Bailey, Bailey Media, and Norma Boyd, Linda Miller & Asso.

HAPPY MAN

B. J. THOMAS/Myrrh MSB 6593

### **Talent Set for Dove Awards Show**

■ NASHVILLE—Larry Sparks, conductor for the Continental Orchestra, will conduct the entire musical program for the Gospel Music Association's (GMA) 11th Annual Dove Awards Show March 26. Arranger, writer and producer Paul Johnson is arranging the show's musical score, which includes the ten gospel songs nominated for "Song of the Year." Music will be provided by the group Truth and the Nashville Youth Symphony.

Johnson and his wife, artist Kathie Lee, will be one of three couples co-hosting the awards presentation. The Dove Awards banquet and show will be held at the Opryland Hotel here.

#### Savoy Signs Two

■ ELIZABETH, N.J. — Fred Mendelsohn, president of Savoy Records, has announced the signing of the Voice Supreme and Mattie Johnson & Star of Faith. Robert Fryson, songwriter for the Voices Supreme and writer of lames Cleveland's newest record "God Is," has signed with Savgos

### Soul & Spiritual Gospel

JANUARY 12, 1980 JAN. DEC. 12 22 LOVE ALIVE II
WALTER HAWKINS & THE
LOVE CENTER CHOIR/Light
LS 5735 (Word) IN GOD'S OWN TIME, MY TIME WILL COME

JAMES CLEVELAND & THE

TRIBORO MASS CHOIR/Savoy
SL 14525 (Arista) SL 14925 (Arista) IT'S A NEW DAY JAMES CLEVELAND & THE SOUTHERN CALIFORNIA COMMUNITY CHOIR/Savoy SGL 7035 (Arista) CHANGING TIMES

MIGHTY CLOUDS OF JOY/City Lights/Epic JE 35971 (CBS)

LEGENDARY GENTLEMEN CKSON SOUTHERNAIRES/ Malaco 4362 (TK)

AIN'T NO STOPPING US NOW (WE'RE ON THE MOVE)
WILLIE NEAL JOHNSON & THE
GOSPEL KEYNOTES/
Nashboro 27217

THE FOUNTAIN OF LIFE JOY CHOIR GOSPEL ROOTS/5034 (TK)

BECAUSE HE LIVES INTERNATIONAL MASS CHOIR/ Tomato IOM 2 9005G

I DON'T FEEL NOWAYS TIRED JAMES CLEVELAND & THE SALEM INSPIRATIONAL CHOIR/Savoy DBL 7024 (Arista)

I'LL BE THINKING OF YOU 10 ANDRAE CROUCH/Light LS 5763 (Word)

EVERYTHING WILL BE 11 ALRIGHT REV. CLAY EVANS/Jewel 0146

12 GIVE ME SOMETHING TO HOLD ONTO MYRNA SUMMERS/Savoy SL 14520 (Arista)

TRY JESUS 13 RAMFY & THE SOUL

SEARCHERS/Nashboro 7213 YOU LIGHT UP MY LIFE ISAAC DOUGLAS/Creed 3090 (Nashboro) 14

HOMECOMING 16

ILGRIM JUBILEE SINGERS/ Nashboro 27212 TOGETHER 34 YEARS 22

NGELIC GOSPEL SINGERS/ Nashboro 7207 FIRST CLASS GOSPEL 31

Tomato TOM 7036G COME LET'S REASON

13 TOGETHER
FLORIDA MASS CHOIR/Savoy
SGL 7034 (Arista)

MORE THAN ALIVE SLIM & THE SUPREME ANGELS/ Nashboro 7209 19 15

GOSPEL FIRE GOSPEL KEYNOTES/Nashboro 7202 20

#### TO ALL GENERATIONS MILTON BRUNSON & THE THOMPSON COMMUNITY CHOIR/Creed 3091 (Nashboro) 21 21

THE GOSPEL KEYNOTES SALUTE PAUL BEASLEY Nashboro 7210

CAN'T NOBODY DO ME LIKE JESUS REV. WILLINGHAM & THE 21ST CENTURY SINGERS/Nashboro 7208

I'VE BEEN TOUCHED
JOHNSON ENSEMBLE/Tomato
TOM 7027G

LIVE IN CONCERT
THE DIXIE HUMMINGBIRDS/
Gospel Roots 5041 (TK) 25 25

THE PROMISE 26 JAMES CLEVELAND & THE PHILADELPHIA MASS CHOIR/ Savoy SL 14526 (Arista)

HEAVEN IS MY GOAL
CHARLES HAYES AND THE
COSMOPOLITAN CHURCH
PRAYER CHOIR/Savoy SGL
7026 (Arista)

THERE IS HOPE FOR THIS 28 WORLD BOBBY JONES AND NEW LIFE/ Creed 3095 (Nashboro)

THINK OF HIS GOODNESS 29

TO YOU

JAMES CLEVELAND & THE

CLEVELAND SINGERS/Savoy
SGL 14438 (Arista) SUNSHINE

TOMMY ELLISON & THE FIVE SINGING STARS/Nashboro 7214 30

AMAZING GRACE ARETHA FRANKLIN/Atlantic SD 2906 31 28

DR. JESUS THE SWANEE QUINTET/Creed 3088 (Nashboro) 32

SWEET SPIRIT SAVANNAH COMMUNITY CHOIR/Creed 3093 (Nashboro) 33

GOD'S GOT EVERYTHING 34

YOU NEED MILDRED CLARK & THE MELODY-AIRES/Savoy SL 14529 (Arista)

LEARNING TO LEAN 35 EV. ORIS MAYS/Creed 3094 (Nashboro)

WHAT A WONDERFUL SAVIOR I'VE FOUND DONALD VAILS & THE VOICES OF DELIVERANCE/Savoy SGL 7025 (Arista)

I'VE GOT A HOME THE SENSATIONAL WILLIAMS BROTHERS/Savoy 14493 37 (Arista)

LIVE IN LONDON
ANDRAE CROUCH & THE
DISCIPLES/Light\_LSX 5717 38

PUSH FOR EXCELLENCE VARIOUS ARTISTS/Myrrh MSB 6617 (Word) 39

FOR THE WRONG I'VE DONE WILLIE BANKS & THE MESSENGERS/HSE 1521 40 29

## Gospel Album Picks



GENORIA JETER-Savoy SL 14547 (Arista) Jeter's debut album is an excellent package in all respects displaying a vocal ability that will place her in a rival position with some of the top female vocalists in the soul gospel field. "Give Me Something That's Really Real," "Call On Jesus" and the title cut are prime.

### YOU BRING THE SUN OUT



JESSY DIXON-Light LS 5747 (Word) Dixon's smooth and moving vocal treatment here offers a special sophistication to this album with the title cut showing great crossover possibilities. Other top cuts include "Christ Has Made The Difference," "Nobody But You" and "More Than Anything."

#### HEAVENLY LOVE



THE BOONES-Lamb & Lion LL 1044 (Word)

The girls harmonize on some of the better contemporary songs written. The clean pop adult sound stands out on the title cut, "Praise The Lord," and "Because 1

#### Christian Concert Seminar

(Continued from page 41)

day and the direction it is taking for the future.

Total cost for the seminar is \$175 which includes meals, ground transportation, seminar lectures and a tour of the Oral Roberts University Campus. For further information, contact Sonshine Concerts, 7010 South Yale, Suite 106, Tulsa, Okla. 74177 or call (918) 492-2591.

## Gospel Time (Continued from page 41)

during the first four months of this year. A few selected premieres were held in Nov. and Dec. . . . The standard gospel song "One Day At A Time" by Marijohn Wilkin and Kris Kristofferson hit number one on the London pop chart with Lena Martel's (Pye) version. Wilkin hosted a reception in her Nashville home to celebrate . . . New Life Records has released a new musical by Chuck Bolte and the Jeremiah People called "Home Again-Portrait Of A Family."

#### **Special Event**



After WNEW-FM's Christmas party held at the Capital Theater, December 15th, recording artists .38 Special, members of the WNEW-FM staff, and A&M Records staff gathered for a photo. Pictured (from left) are: (back row) Rick Stone, A&M Records New York promotion director; Rich Gallo, A&M Records New York marketing coordinator; Richard Neer (WNEW-FM); Joe Raskoff (.38 Special's business marketing coordinator; Richard Neer (WNEW-rm); Joe Kaskon (30 Special's Dosiness manager); Michael Leon, A&M Records vice president, east coast operations; and Larry Junstrom (38 Special); (middle row) Pete Larkin (WNEW-FM); John Scher (promoter); Gail Davis, A&M Records associate director, artists-development; Donnie Van Zant (38 Special); Scott Muni (program director, WNEW-FM, as Santa); Martin Kirkup, A&M Records vice president, artists development; Jeff Carlisi (.38 Special); Don Barnes (.38 Special); (bottom row) Steve Brookins (.38 Special) and background singers Nancy Henderson and Carol Bristow.

## Record World CULLILI VIII V

#### **Sunbird Taps Sirls**

■ NASHVILLE — Mike Sirls has been appointed to the staff of Sunbird Records, Formerly executive assistant to the national country promotion director at Warner Bros. Records, Sirls will assist Sunbird national promotion director Beau James.

#### Landis Debuts Club

■ LOS ANGELES—Chuck Landis. co-owner of the Roxy and veteran Southern Californian impressario, has announced that he has neared completion of the Country Club, a country/pop music nitery in the San Fernando Valley.

Landis anticipates opening the club in early 1980. Landis will be handling the booking of the facility with Todd Landis, formerly of the Roxy, who will supervise the club's day-to-day operations as general manager.

The Country Club, which has been constructed at a cost of over three million dollars, has a seating capacity of 1000 and is equipped for television live location work and motion picture filming.

#### Hailey Named Halsey Co. VP

■ TULSA—Jim Halsey, president of the Jim Halsey Company, Inc., has announced the appointment of Charles Hailey as a vice president of the company. Hailey will head the theme park and convention section of the company and has also been appointed to the firm's board of directors.



Charles Hailey

Hailey has been with the Halsey Company since 1975 and has functioned as operations manager since 1978. Prior to joining Halsey, he was associated with Splendor Productions in Orlando, Fla.

## **Label Execs Express Cautious Optimism** For Country Music's Prospects in 1980

NASHVILLE - Like the latter part of 1979, the new year will be characterized by caution and conservatism but continuing optimism for country music's progress in the marketplace. That is the prevailing mood of a sampling of label executives' views on country product in 1980.

Although country has held its own in 1979's economic crunch on the record industry, it is governed by the same forces, and nobody seems to be in the mood for any unnecessary chances. The number of records planned for release in 1980, however, is much the same as '79.

"I think the year is going to be one of travelling very carefully with what you do and how many records you put out," said Jerry Bradley, division vice president for RCA Records in Nashville. "We're still very much in business, but I think we're going to be observant of what the marketplace is and what's happening. We're just going to be very cautious with what we do."

A similar outlook is offered by Rick Blackburn, vice president of marketing at CBS Records in Nashville, who cites economic factors and a resulting emphasis on quality as opposed to quantity. "I think the industry has felt the pinch in '79 of home duplicating, and it looks like that will continue in '80," he said. "That's a major problem that nobody seems to have an answer to at this point. The other thing is the retail community and the economy. It's going to be a year of conservatism all the way around. I think you'll find record companies to be select in their rosters; everybody is going to take fewer chances."

Warner Bros. vice president of

country music Andy Wickham does not foresee an easy year but says he remains optimistic. "We have streamlined our operation, but we're very confident for the coming year. You have to eliminate impossibilties and bet on probabilities. One possibly beneficial side effect of the economic situation is that it puts the A&R man back in the driver's seat where he belongs," he said noting the growth of Nashville's independent pro-

"There's not much doubt that everybody is going to be more conservative," said Frank Leffel, director of country promotion for Phonogram/Mercury. "I think its going to be a harder year for the guy on the street to get a label deal, for instance. Companies that have artists they do think they can build are going to go ahead and stay with them, and they're going to look long and hard before signing a new act. Overall, I still think we'll have a good year."

"I think at least the people in country music have every reason in the world to be optimistic," noted Jim Foglesong, president of MCA's Nashville division. "Our sales have held up extremely well. Single sales are down, and it's possible we would be selling more albums at another time, but I must say our (Continued on page 45)

#### Halsey Inks Dean

■ TULSA - John Hitt, senior vice president of the Jim Halsey Company, has announced the signing of Jimmy Dean for exclusive work wide management and booking representation in all fields, to include film, television and personal appearances.

#### **Newton in Nashville**



Wayne Newton (center) has been at Woodland Sound Studios in Nashville cutting a new single for his record label, Aries II. Taking a break between sessions with Newton are Ray Harris (left), president of AVI and new owner of Woodland, and Tom Collins

## PICKS OF THE WEEK

WILLIE NELSON, "MY HEROES HAVE AL- STREETS,
WAYS BEEN COWBOYS" (prod.: Willie Nelson & Sydney Pollack) (writer: S. Waughn) (Jack & Bill, BMI) (3:02). From the "Electric Horseman' soundtrack, Willie puts his distinctive touch on a pensive ballad. Strings, a few horns and keyboards add a little extra sparkle. Columbia 1-11186.



"LOVE IN THE MEANTIME" (prod.: Robert John Jones) (writers: J. Taylor/R.J. Jones) (First Lady Songs/Blue Lake, BMI) (2:35). This newlyformed trio tries out a solid country tune with a smooth, effective hook. Vocals and production are also strong on this impressive debut single. Epic 9-50827.

**₹** THE STATLER BROTHERS, "THE BEST OF THE STATLER BROTHERS RIDES AGAIN, VOL. II." The Statler Brothers' second greatest hits package is easily as strong as the first one, with the inclusion of chart topping cuts like "Do You Know You Are My Sunshine' and "Who Am I To Say." Many other highlights are included from one of country's longest running successes. Mercury SRM



## **Country Hotline**

#### MOST ADDED CHART CONTENDERS

Johnny Duncan - "Play Another Slow Song" Stephanie Winslow — "Crying"

Willie Nelson - "My Heroes Have Always Been Cowbovs"

Ronnie Milsap - "Why Don't You Spend The Night"

Earl Scruggs Revue - "Blue Moon Of Kentucky"



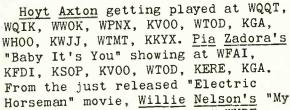
Johnny Duncan gets off to a fast start with "Play Another Slow Song" at KRMD, KSOP, KHEY, KGA, KMPS, KDJW, WMC, KYNN, KRAK, KCUB, KCKC, WPNX, KVOO, WTOD, WTSO, WBAM, KERE, WWVA. KKYX.

Freddy Fender has action on "My Special Prayer" at WTMT, WIRK, WSLC, WPNX, KSOP, WBAM, KVOO, KRMD, KFDI,

WFAI, KERE, WHOO. The Earl Scruggs Revue shows up with a remake of the Bill Monroe classic, "Blue Moon Of Kentucky, at KRMD, KRAK, KIKK, WPNX, KVOO, WTOD, WBAM, KERE.

Stephanie Winslow puts an updated arrangement on the Roy Orbinson hit "Crying" and it's already added at KVOO, WTOD, WKKN, WHK, KERE, KRMD, KWMT, WPNX, KSO, KWKH, WBAM, KERE, KGA, KKYX. Jerri Kelly gets reports on "For A Slow Dance With You" at KYNN, KSOP, KFDI, WSLC. Sheila Andrews is added in

Ashville, Tulsa, Denver, and San Bernardino with "What I Had With You."





Heroes Have Always Been Cowboys" added at WYDE, WHN, WWOK, KGA, KERE, WBAM, WTSO, KWKH, KSO, WPNX, WTOD, WWVA, KKYX, KEEN, KVOO.

Billy Ed Wheeler continues to add stations on "Ring The Bells Of Freedom" — it's nnew at WPLO, WMZQ (#34), WWNC (#36), KWJJ, WONE (#32), KSOP, KRAK.

Super Strong: Waylon Jennings, T. G. Sheppard, Don Williams, Razzy Bailey, Anne Murray, Gene Watson, Tom T. Hall, George Burns, Pam Rose.

Charlie McClain has a strong start on "Men" at KGA, WBAM, KERE, WPNX, WTOD, KVOO, KWJJ, KEEN.

#### SURE SHOTS

Willie Nelson - "My Heroes Have Always Been Cowboys"

Ronnie Milsap - "Why Don't You Spend The Night"

Charlie McClain - "Men"

#### LEFT FIELDERS

Mickey Newbury — "America The Beautiful" Mary Lou Turner — "I Wanna Love You Tonight"

#### AREA ACTION

Lulu Roman — "How Would I Know (KV00, WSLC) Bill Wence - "Break Away" (KVOO, KERE, KWKH)

### **Country Radio Seminar Agenda Outlined**

■ NASHVILLE — The 11th annual Country Radio Seminar is in the process of confirming panelists, presentations and entertainment programs for its workshop to be held March 14-15 at the Hyatt Regency Hotel here.

As one of the largest radio-only happenings of the year, this year's gathering is expected to draw representatives of over 150 radio stations in the U.S. and Canada, according to seminar officials. Confirmed agenda panelists to date include Arbitron advisory board members Jim Phillips of KHEY, El Paso, Tex., and Don Nelson of WIRE, Indianapolis, Ind., who will address the question, "How do you talk to Arbitron?"

Randy Michaels of WKRC, Cincinnati; Pat Marton of WSPT, Stevens Point, Wisc.; Steve Dickert of WKDA, Nashville; and Dale Weber of WDGY, Minneapolis, will discuss "How to find and develop program talent." Also included in the program is a discussion of how to motivate sales personnel by Jason Jennings, a sales motivational speaker, and how to manage management by James Farr, president of Farr Associates, behavioral science consultants.

For the first time in the seminar's history, the Mutual Radio Network wil present a live demonstration of its satellite communications system along with an audio-visual presentation. Morris Massey will also address social changes via an updated VTR presentation.

As a special program to be held the evening of March 14, a mini premier of "Coal Miner's Daughter," a major motion picture based on the life of Loretta Lynn, will be presented for seminar registrants.

Meanwhile, seminar organizers stress the need for country radio broadcasters' involvement prior to the seminar with airchecks and promotional aids, including video tape spots and slides, printed matter, and any other station promotional material.

Aircheck tapes should be submitted by Jan. 31 to Pete Porter, WJJD Radio, 180 North Michigan Ave., Chicago, Ill. 60601. Video tape spots and slides should be sent by Jan. 31 to Chris Collier, KYTE Radio, 2040 Southwest First Ave., Portland, Ore. 97201. Printed matter and other station promotional material should be sent by Feb. 29 to Frank Mull, Mull-Ti-Hit Promotions, 50 Music Square West, Nashville, Tenn. 37203.

Registration materials are now in the mail, and advance registration is due Feb. 15. Proceeds from the annual seminar go toward college scholarships in the field of telecommunications.

## Nashville Report

#### By RED O'DONNELL

So what else is new? Dr. James Schaefer of the University of Minnesota has concluded from careful research that country music drives people to drink and act in a manner not totally rational. On that note (along with the possibility that the doctor may have a case of interchangeable causes and effects) we slide into the '80s, a decade that promises to be equally profound.

The Ryman Auditorium, previous site of the Grand Ole Opry, is in the verge of being declared a national historic landmark. Meanwhile, official figures aren't compiled, but it looks like Grand Ole Opry attendance for 1979 will be down from 1978 count. Approximately 5 or 6 percent is the prediction. Losses at ticket booths were during the early scare about a gasoline shortage—and at matinees. Weekend crowds may have shown slight gains, however.

Ken Kragen keeps client Kenny Rogers busy with network television bookings. Rogers is scheduled to guest Saturday on CBS' first Lynda Carter (Wonder Woman) special. He hosts NBC's Jan. 21 Tonight Show and CBS' Feb. 27 Grammy Awards live telecast.

"Hee Haw" and Opry regular Grandpa Jones, who last month for second time underwent heart surgery doing "fantastic," he reports. Grandpa figures he should be able to resume performing in late March or early April.

The King lives on: The estate of Elvis Presley has increased in value by more than \$2 million in the 11-month period ending last June, according to an accounting in Probate Court in Memphis. Most of the new income (about \$1.2 million) came from copyright royalties with another \$433,000 coming from artists royalties. The rest came from movie royalties and "fan donations" (\$13,905) and interest (\$139,111).

Waylon Jennings, Johnny Cash, June Carter Cash, and friends are giving a concert Jan. 31 in the Grand Ole Opry House to benefit the 100 Club which helps families of firefighters and police officers killed in the line of duty.

(Continued on page 45)

RECORD WORLD JANUARY 12, 1980

#### Dillon at KSON



RCA recording artist Dean Dillon took time out during a recent tour of the western U.S. to meet the staff of KSON radio in San Diego. Pictured from left: Rod Hunter, program director; Carson Schreiber, western regional promotion, RCA Records; Dillon;

### **Execs Express Optimism for '80**

(Continued from page 43)

hit acts are selilng a lot of albums. The growth potential of the type of music we're cutting is unlimited, not only in this country but internationally."

Also among the more optimistic is Jerry Seabolt, head of United Artists' Nashville operations. "The business has held up for us, number one; and number two, the mechanics of running it was applied with expertise," he said. "Country divisions have always had to watch nickels and dimes. They've always had to be very careful in everything they did to show a maximum return for a minimum investment; so we've suffered less than most."

#### **New Talent**

However bright the predictions are, however, prospects for new talent in the current market is one concern which surfaces in assessing the present situation. "Country is not in any better shape than anybody else," contends E/A Nashville vice president Jimmy Bowen. "I don't think country sales have been affected as much as some other kinds of music, but I don't think country is in that much better shape. The thing that bothers me the most about country right now is that we didn't develop that many new artists in 1979. If we don't start to develop more new country artists, bringing them all the way home, then we've got problems."

"It's probably going to be tough to break a new act, but we're still going to sign some new acts," said Bradley. "I think your successful artist will still run one album every nine months. If they've been selling a million, maybe they won't sell but six or seven hundred thousand; or maybe they'll sell a million and a half. That's the part I don't know. New artists will probably be hurt, but there's always going to be a new artist, whether he's on RCA, MCA,

Columbia, Capitol; it doesn't make any difference; so you have to keep trying."

Foglesong concurs and adds, "It is vital to any record company and to our industry to continually develop new talent. From a record company standpoint, you can't just have big deals with big artists. From a business standpoint, you've got to be bringing in new artists all the time. You don't know what the longevity of artists are, and trends change."

The going may be tough for an artist trying to break out, but the effects of a tight market may not necessarily be entirely bad once he or she hits a certain level. "The mere fact that an artist is a new artist with our label and has made the cut, as it were," notes Seabolt, "means that we have a tremendous amount of faith in them and obviously are going to protect that investment with concentrations as far as promotion, A&R, advertising and support is concerned. At the same time, we're going to continue to do it the way we've always done it, and that's with a very conservative

Caution is not restricted to new artists, though. As in the past six months, the strategies with some of country's hottest artists has also shifted, according to Bradley who cites Waylon Jennings as an example. "Waylon in the past has shipped gold," he explained. "His latest album we did not ship gold. We laid back and watched it, and now it's on the verge of gold status if not there already. So it still sold half a mililon, but we didn't say, 'hey, we're going to ship it gold.' We let the marketplace tell us what it looked like it would bear. We watched for reorder paterns rather than say, 'OK, here it comes,' and dump it out there."

## Country Single Picks

#### COUNTRY SONG OF THE WEEK

WAYLON JENNINGS-RCA PB-11898

I AIN'T LIVING LONG LIKE THIS (prod.: Richie Albright) (writer: R. Crowell) (Visa, ASCAP) (3:34)

Waylon offers a strong version of a quick-moving tune by Rodney Crowell, also previously cut by Emmylou Harris. "The World's Gone Crazy (Cotillion)" on the flip side offers yet another perspective.

RONNIE MILSAP-RCA PB-11909

WHY DON'T YOU SPEND THE NIGHT (prod.: Ronnie Milsap & Rob Galbraith) (writer: B. McDill) (Hall-Clement, BMI) (3:45)

Recently hitting the pop charts with one single and the country charts with another, Milsap could possibly score on both fronts again with this one. The rousing chorus of this love song is especially strong.

#### CHARLY McCLAIN-Epic 9-50825

MEN (prod.: Larry Rogers) (writers: R. Scaife/J, Hayes) (Algee/Partner, BMI)

Jazzing things up a little, McClain picks a catchy song about men and their difficulties. Percussion, vocalists, brass and slick guitar licks complement the artist's smooth, sweet vocals.

#### THE STATLER BROTHERS—Mercury 57012

(I'LL EVEN LOVE YOU) BETTER THAN I DID THEN (prod.: Jerry Kennedy) (writers: D. Reid/H. Reid) (American Cowboy, BMI) (2:30) Clever lyrics and a pleasant easy-going melody work again for the Statler's distinctive harmonies. Should easily climb the charts.

#### MICKEY NEWBURY—Hickory K-1673

AMERICA THE BEAUTIFUL (prod.: Ronnie Gant) (arr: M. Newbury) (Milene, ASCAP) (3:38)

Newbury's "American Trilogy" made a strong showing several years back, and this single captures the same spirit. The familiar hymn is given a quiet, sensitive treatment.

#### MARY LOU TURNER-Churchill 7751

I WANNA LOVE YOU TONIGHT (prod.: Brien Fisher) (writer: B. Troy)

(Churchill/Plum Creek/Mikinnikott, BMI) (3:02)

Mary Lou Turner's latest solo effort is an easy-moving tune with a touch of the blues done in a style that incorporates a lot of country and a little gospel sound. Production and performance are both high quality on this strong single.

#### STEVE GILLETTE (with Jennifer Warnes)—Regency 45002

LOST THE GOOD THING (prod.: Graham Nash & Larry Baunach) (writers: S. Gillette/D. McKeehnie) (Bandana, ASCAP) (2:38) Gillette and Warnes trade verse lines and join in harmony on the chorus of this quiet song of lost love. The sound is sweet and simple for a pleasing effect.

#### BUTCH HORNSBY-RCS 1007

DON'T TAKE IT OUT ON THE DOG (prod.: John Fred) (writer: Hornsby)

(RCS/Impulsive, ASCAP) (2:42) With a sound similar to David Allan Coe, Hornsby does a straight

country song here with a slightly unusual chorus, as the title indicates. A piano and jangly guitar complement the lyrics.

#### MEL TILLIS—Elektra 46583

LYING TIME AGAIN (prod.: Jimmy Bowen) (writer: C. Walker) (Sawgrass, BMI) (3:06)

Tillis does an easy-moving, melancholy song here, singing smooth and strong. "Fooled Around And Fell In Love" on the flip side is also appealing.

#### MEL STREET—Sunbird 103

TONIGHT LET'S SLEEP ON IT BABY (prod.: Nelson Larkin & Jim Prater)

(writer: not listed) (Levisa/Blackwood, BMI) (2:34)

Straight country fiddles and a steel guitar back up Street's distinctive vocals on this George Jones style tune. Another strong single from the artist's catalogue.

## Record World

WTLE, ARTIST, Label, Number, (Distributing Label) DEC. 1 1 KENNY KENNY ROGERS United Artists LWAK 979 (12th Week)

JANUARY 12, 1980



	15
ited Artists LA 834 H	56

2	3	THE GAMBLER KENNY ROGERS/United Artists LA 834 H A CHRISTMAS TOGETHER JOHN DENVER & THE MUPPETS/ RCA AFL1 3451 4
4	-5	TEN YEARS OF GOLD KENNY ROGERS/United Artists
5	4	LA 835 H 103 GREATEST HITS WAYLON JENNINGS/RCA AHL1 3378 36
6	6	MISS THE MISSISSIPPI CRYSTAL GAYLE/Columbia JC 36203 15
7	10	PRETTY PAPER WILLIE NELSON/Columbia JC 36189 7
8	8 7	WILLIE NELSON SINGS KRISTOFFERSON/Columbia JC 36188 8 WHAT GOES AROUND COMES AROUND WAYLON  JENNINGS/RCA AHL1 3493 8
10	9	I'LL ALWAYS LOVE YOU ANNE MURRAY/Capitol SOO 12012 10
11	11	STRAIGHT AHEAD LARRY GATLIN/Columbia JC 36250 13
12 13	14	STARDUST WILLIE NELSON/Columbia KC 35305 87 CHRISTMAS CARD STATLER BROTHERS/Mercury SRM 1 5012 12
14	15	CLASSIC CRYSTAL CRYSTAL GAYLE/United Artists LOO 982 10
15	12	BEST OF EDDIE RABBITT/Elektra 6E 235
16	17	LET'S KEEP IT THAT WAY ANNE MURRAY/Capitol ST 11743 99
,17	16	MILLION MILE REFLECTIONS CHARLIE DANIELS BAND/ Epic KE 35751 35
18 19	18 19	BEST OF THE STATLER BROTHERS/Mercury SRM 1 1037 CLASSICS KENNY ROGERS & DOTTIE WEST/United Artists
		LA 946 H 39 PORTRAIT DON WILLIAMS/MCA 3192
20 21	20	PORTRAIT DON WILLIAMS/MCA 3192  WILLIE AND FAMILY LIVE WILLIE NELSON/Columbia KC
		34326 58
22	23	THE OAK RIDGE BOYS HAVE ARRIVED/MCA AY 1135 THE BEST OF DON WILLIAMS, VOL. II/MCA 3096  33
23 24	22 24	ONE FOR THE ROAD WILLIE NELSON & LEON RUSSELL/
25	25	Columbia KC 2 36064 29 NEW KIND OF FEELING ANNE MURRAY/Capital SW 11849 47
26	29	WHISKEY BENT AND HELL BOUND HANK WILLIAMS, JR./
27	27	Elektra/Curb 6E 237 8 Y'ALL COME BACK SALOON OAK RIDGE BOYS/MCA DO
•	•	2993 117
28	31	JUST GOOD OL' BOYS MOE BANDY & JOE STAMPLEY/ Columbia JC 36202 13
29	26	WHEN I DREAM CRYSTAL GAYLE/United Artists LA 858 H 80
30	28	BEST OF BARBARA MANDRELL/MCA AY 1119 48
31	30	BLUE KENTUCKY GIRL EMMYLOU HARRIS/Warner Bros.
32	32	BSK 3318 35 LARRY GATLIN'S GREATEST HITS/Monument M© 7628 60
33	33	FAMILY TRADITION HANK WILLIAMS, JR./Elektra/Curb 6E
		194 33

34	34	THE ORIGINALS THE STATLER BROTHERS/Mercury SRM	38
35	42	LOVELINE EDDIE RABBITT/Elektra 6E 181	32
36	36	JUST FOR THE RECORD BARBARA MANDRELL/MCA 3165	17
37	37	MOODS BARBARA MANDRELL/MCA AY 1088	64
38	38	FOREVER JOHN CONLEE/MCA 3174	16
39	40	EVERYBODY'S GOT A FAMILY JOHNNY PAYCHECK/ Epic JE 36200	5
40	41	3/4 LONELY T. G. SHEPPARD/Warner/Curb BSK 3353	22
41	39	MY VERY SPECIAL GUESTS GEORGE JONES/Epic JE 35544	8
42	47	THE LEGEND AND THE LEGACY, VOL. I ERNEST TUBB/	
		Cachet CL 3001	23
43 44	35 53	HEART OF THE MATTER THE KENDALLS/Ovation OV 1746 DIAMOND DUET CONWAY TWITTY & LORETTA LYNN/	4
44	33	MCA 3190	8
45	45	JUST MARGO MARGO SMITH/Warner Bros. BSK 3388	4
46	43	TEAR ME APART TANYA TUCKER/MCA 5106	7
47	52	A BELIEVER SINGS THE TRUTH JOHNNY CASH/Cachet CL	
40	44	3 9001	4
48	44 50	COMPASS POINT DAVID ALLAN COE/Columbia JC 36277 ME AND PEPPER MEL TILLIS/Elektra 6E 236	5 8
50	46	SPECIAL DELIVERY DOTTIE WEST/United Artists LT 1000	4
51	60	SHOULD I COME HOME GENE WATSON/Capitol ST 11947	13
52	57	IMAGES RONNIE MILSAP/RCA AHL1 3346	30
53	54	TOO OLD TO CHANGE JERRY JEFF WALKER/Elektra 6E 239	
54 55	56 55	JERRY CLOWER'S GREATEST HITS/MCA 3092 STRAIGHT FROM TEXAS JOHNNY DUNCAN/Columbia JC	16
33	33	36260	- 4
56	51	VOLCANO JIMMY BUFFETT/MCA 5102	17
57	49	THE VERY BEST OF LORETTA AND CONWAY LORETTA LYNN	
		& CONWAY TWITTY/MCA 3164	23
58 59	63	RIGHT OR WRONG ROSANNE CASH/Columbia JC 36155 GOLDEN TEARS/STAY WITH ME DAVE & SUGAR/RCA AHL1	15
37	00	3360	18
60	69	YOU'RE MY JAMAICA CHARLEY PRIDE/RCA AHL1 3441	21
61	70	A RUSTY OLD HALO HOYT AXTON/Jeremiah JH 5000	24
62	48	ONE OF A KIND MOE BANDY/Columbia JC 36228	8
63	64	JUST FOR YOU DONNA FARGO/Warner Bros. BSK 3377	9
64	65	OUR MEMORIES OF ELVIS, VOL. II ELVIS PRESLEY/RCA	
65	61	ROSE COLORED GLASSES JOHN CONLEE/MCA AY 1105	21 60
66	66	THE BILLIE JO SINGLES ALBUM BILLIE JO SPEARS/	00
00	00	United Artists LT 983	2
67	59	NOBODY BUT YOU CHARLIE RICH/United Artists LT 998	4
68	62	MICKEY GILLEY/Epic JE 36201	4
69	74	SIMPLE LITTLE WORDS CRISTY LANE/United Artists LA 978 H	
70	67	BANDED TOGETHER VARIOUS ARTISTS/Epic JE 36177	10
71	58	EXPRESSIONS DON WILLIAMS/MCA AY 1069	69
72	71	SHOT THROUGH THE HEART JENNIFER WARNES/Arista AB	
		4217	19
73	73	DON'T LET ME CROSS OVER JIM REEVES/RCA AHL1 3454	15
74	72	HIGHWAYMAN GLEN CAMPBELL/Capitol SOO 12008	10
75	75	OL' T'S IN TOWN TOM T. HALL/RCA AHL1 3495	7

## Nashville Report (Continued from page 44)

Meanwhile, "Wanted: The Outlaws!," the first Nashville country album to be certified platinum, has now gone double platinum, according to the folks at RCA. The LP helped pave the way for further successes in country, notably by Waylon and Willie Nelson.

George Hamilton IV for most part of early 1980 is going to be performing out of this country. George IV's tour plans includes concerts this month in New Zealand; February in Australia and New Zealand; March in Germany, Switzerland and France; April in Holland and France. (April in Paris?) "And don't forget," reminds George IV, "I'll be performing July and August in Nova Scotia."

Dolly P.'s first recorded quote of new year: "People—and reporters -ask how I can take some of the jokes about my figure, my hairdo my whatever. Honestly it doesn't bother me when comedians and talk show hosts come up with those ribald remarks. I take it as a compliment that I'm big enough to be mentioned."

The Dukes of Hazzard episode, in which Loretta Lynn guest stars, originally set for Friday (11), has been rescheduled for Jan. 25 (CBS). Word is that the network decided to reshoot some scenes.

Month's clever title for a song: "What's A Nice Girl Like You (Doin' in Love Like This?)" (Kenny Walker of Acuff Rose Publications wrote it) . . . Modest singer-writer **Bill Wence** discussing his Rustic recording of "Break Away": "I predict it'll break into the 'almost best sellers."

Hank Williams Jr. talking: "1979 was a very successful year for me. Of course one of the main reasons (the highlight) was arrival of our daughter Hillary June."

Jeannie C. Riley takes off Feb. 13 for 30-concert tour of Australia to return stateside March 13.

## Country Singles

JANUARY 12, 1980

ANUARY	12, 1	980	
TITLE,	ARTIST	, Label, Number	
JAN, 12	DE 2		WKS. ON CHART
1	1	COWARD OF THE COUNTY	
		KENNY ROGERS	
		United Artists 1327	
		(2nd Week)	8
2	4	HELP ME MAKE IT THROUGH THE NIGHT WILLIE NELSON	
3	3	Columbia 1 1112 POUR ME ANOTHER TEQUILA EDDIE RABBITT/Elektra 465	
4	2	MISSIN' YOU CHARLEY PRIDE/RCA 11751	10
_5_	10	HOLDING THE BAG MOE & JOE/Columbia 1 11147	. 8
6	y	YOU KNOW JUST WHAT I'D DO/THE SADNESS OF IT AL CONWAY TWITTY & LORETTA LYNN/MCA 4114	L 19
7	7	OH, HOW I MISS YOU TONIGHT JIM REEVES/RCA 1173	7 10
8	5 13	HAPPY BIRTHDAY DARLING CONWAY TWITTY/MCA 4113	35 11
9	دا	YOU'D MAKE AN ANGEL WANT TO CHEAT THE KENDALLS Ovation 1136	
10	16	LEAVING LOUISIANA IN THE BROAD DAYLIGHT	
		OAK RIDGE BOYS/MCA 41154	1 6
11	12	YOU PICK ME UP (AND PUT ME DOWN) DOTTIE WEST, United Artists 1324	
12	17	LAY BACK IN THE ARMS OF SOMEONE RANDY BARLOW,	
		Republic 049	10
13	14	YOUR LYING BLUE EYES JOHN ANDERSON/Warner Bros	
14	19	I WISH I WAS CRAZY AGAIN JOHNNY CASH & WAYLON	
		JENNINGS/Columbia 3 1074	2 8
15	15	SHARING KENNY DALE/Capitol 4788	10
16	24	I'LL BE COMING BACK FOR MORE T. G. SHEPPARD/ Warner/Curb 49110	6
17	27	LOVE ME OVER AGAIN DON WILLIAMS/MCA 41155	5
18	21	BLUE HEARTACHE GAIL DAVIES/Warner Bros. 49108	8
19	20	RAINY DAYS AND STORMY NIGHTS BILLIE JO SPEARS	
0.0		United Artists 1326	
20	23 25	A LITTLE GETTING USED TO MICKEY GILLEY/Epic 9 50801 TILL I STOP SHAKING BILLY "CRASH" CRADDOCK/Capitol	8
21	*3	4792	
22	26	BUT LOVE ME JANIE FRICKE/Columbia 1 11139	9
23	30	BACK TO BACK JEANNE PRUETT/IBC 0005	7
24	28	YOU'RE GONNA LOVE YOURSELF IN THE MORNING	=
25	29	CHARLIE RICH/United Artists 1325 YOUR OLD COLD SHOULDER CRYSTAL GAYLE/United Artist	7
23		1329	
26	31	WHAT'LL I TELL VIRGINIA JOHNNY RODRIGUEZ/	
0.7	0.4	Epic 9 50808	
28	34	BABY, YOU'RE SOMETHING JOHN CONLEE/MCA 41163 SUGAR FOOT RAG JERRY REED/RCA 11764	4
29	32 35	YEARS BARBARA MANDRELL/MCA 41162	4
30	22	I DON'T WANT TO LOSE YOU CON HUNLEY/Warner Bros.	•
		49090	10
31	36	THE SHUFFLE SONG MARGO SMITH/Warner Bros. 49109	5
32	37	THIS MUST BE MY SHIP CAROL CHASE/Casab! inca West	
33	39	4501  COME TO MY LOVE CRISTY LANE/United Artists 1328	8 4
34	46	I CAN'T GET ENOUGH OF YOU RAZZY BAILEY/RCA 1188	
35	40	IF I EVER HAD TO SAY GOODBYE TO YOU EDDY ARNOLD	, <b>,</b>
		RCA 11752	8
36	41	GO FOR THE NIGHT FREDDY WELLER/Columbia 1 11149	7
37 38	6 59	TELL ME WHAT IT'S LIKE BRENDA LEE/MCA 41130	12
39	59 50	DAYDREAM BELIEVER ANNE MURRAY/Capitol 4813 OUT OF YOUR MIND JOE SUN/Ovation 1137	2
40	42	FADIN' RENEGADE TOMMY OVERSTREET/Elektra 46564	5 8
41	62	NOTHING SURE LOOKED GOOD ON YOU GENE WATSON/	•
-		Capitol 4814	2
42	47	DRINKIN' AND DRIVIN' JOHNNY PAYCHECK/Epic 9 50818	3
44	43 49	MISTY MORNING RAIN RAY PRICE/Monument 290	7
45	51	LET JESSE ROB THE TRAIN BUCK OWENS/Warner Bros. 491 CHAIN GANG OF LOVE ROY CLARK/MCA 41153	
	_		4
		ER OF THE WEEK	
46	_	I AIN'T LIVING LONG LIKE THIS	

46 — I AIN'T LIVING LONG LIKE THIS
WAYLON JENNINGS
RCA 11898



47	53	The second of the second separate of the second second separate of the second second separate of the second second second separate of the second secon	4
48	56	The state of the s	5
45	79	THE OLD SIDE OF TOWN/JESUS ON THE RADIO TOM T. HALL/RCA 11888	2
50	57	JUST WHAT THE DOCTOR ORDERED BECKY HOBBS/	
51 52	52 54	MORE THAN A BEDROOM THING BILL ANDERSON/MCA	5 6
53	60	41150  I'D RATHER LEAVE WHILE I'M IN LOVE RITA COOLIDGE/	5
54	8	THE THE THE PAST THE BROTTLERS	3
55	11	Mercury 57007  I HATE THE WAY I LOVE IT JOHNNY RODRIGUEZ & CHARLY  McCLAIN/Epic 9 50791	
56	67		12
57	64		4
58	69	NEVER SEEN A MOUNTAIN SO HIGH RONNIE McDOWELL/	
59		Epic 9 50753	2
	66	I'M INTO THE BOTTLE DEAN DILLON/RCA 11881	4
60 61	61 63	YOU'RE ONLY LONELY J. D. SOUTHER/Columbia 1 11079	6
62	18	SWEET MOTHER TEXAS EDDY RAVEN/Dimension 003	5
04	10	I'VE GOT A PICTURE OF US IN MY MIND LORETTA LYNN/	
63	38	I CHEATED ME RIGHT OUT OF YOU MOE BANDY/	13
64	83	Columbia 1 11090  I WISH I WAS EIGHTEEN AGAIN GEORGE BURNS/	14
65	65	Mercury 57011 YOU'VE STILL GOT ME JERRY WALLACE/Door Knob 9 116	2 6
66	76	I'D DO ANYTHING FOR YOU JACKY WARD/Mercury 57013	
67	84	NUMBERS BOBBY BARE/Columbia 1 11170	2
68	68	YOU MAKE IT SO EASY BOBBY G. RICE/Sunset 102	6
69	89	IT'S NOT SUPPOSED TO BE THAT WAY PAM ROSE/	0
70	70	Epic 9 50819  A MESSAGE TO KHOMEINI ROGER HALLMARK & THE	2
71	48	THRESHER BROTHERS/Vulcan 10004 (NSD) WE LOVE EACH OTHER R.C. BANNON & LOUISE MANDRELL/	3
72	33	Epic 9 50789 MY WORLD BEGINS AND ENDS WITH YOU DAVE & SUGAR/	8
73	91	RCA 11749 (I STILL LONG TO HOLD YOU) NOW AND THEN REBA McENTIRE/Mercury 57014	12
74	93	SILENCE ON THE LINE HENSON CARGILL/Copper  Mountain 201	3
75	44	WHISKEY BENT AND HELL BOUND HANK WILLIAMS, JR./ Elektra/Curb 46535	14
76	58	SMOOTH SAILIN' JIM WEATHERLY/Elektra 46547	10
77	77	IT TAKES ONE TO KNOW ONE BOBBY HOOD/Chute 0009	5
78	88	HOLD ON TIGHT PORTER WAGONER/RCA 11771	2
79	55	ALWAYS ON MY MIND JOHN WESLEY RYLES/MCA 41124	13
80	45	BROKEN HEARTED ME ANNE MURRAY/Capitol 4773	15
81	71	WHEN I'M GONE DOTTSY/RCA 11743	9
82	86	LET'S GO THROUGH THE MOTIONS THE CATES/Ovation 1134	1 3
83	80	SOMETIMES LOVE MUNDO EARWOOD/GMC 108	6
84	74	IT STARTED WITH A SMILE HELEN CORNELIUS/RCA 11753	7
85 86	73 75	PREACHER BERRY DONNA FARGO/Warner Bros. 49093 AIN'T NO WAY TO MAKE A BAD LOVE GROW JOHNNY	8
27		RUSSELL/Mercury 57008	8
88	78	FORGET ME NOT STEVE WARINER/RCA 11658	9
		YOURS FOR THE TAKING JACK GREENE/Frontline 704	1
89 90	72		16
	92	PALIMONY LEON RAUSCH/Derrick 128	3
91	81		14
92	82	UNTIL TONIGHT JUICE NEWTON/Capitol 4793	9
93	95	LILY DAN RILEY/Armada 103	3
94	90	I'M JUST YOUR YESTERDAY DANDY/Warner/Curb 49111	4
95	_	MY SPECIAL PRAYER FREDDY FENDER/Starflite 9 4906	1
96		TONIGHT I'M FEELIN' YOU JACK GRAYSON/Hitbound 4501	
97	_	MP & MPS LINTRIE PRICE AUTOUR A DEVIS CLOANES	1
98	94	MR. & MRS. UNTRUE PRICE MITCHELL & RENE SLOANE/ Sunset 101	1
99		NEVER GONNA BE A COUNTRY STAR KENNY SERRATT/  MDJ 1001  PLEASE PLAY MORE KENNY ROGERS STEVEN LEE COOK/	3
100		Grinder's Switch 1979  RING THE BELLS OF FREEDOM BILLY ED WHEELER/Radio	1
		The state of the s	

Cinema 002



## "THE BEST OF THE STATLER BROTHERS RIDES AGAIN, VOLUME II."

After 3½ years in the making, it's finally here—the second album of greatest hits from The Statler Bros. Featuring ten all-time favorites plus a brand new single:

#### "(I'll Even Love You) Better Than I Did Then."

Do You Know You Are My Sunshine Here We Are Again The Movies Your Picture In The Paper Some I Wrote How Great Thou Art (I'll Even Love You)
Better Than I Did Then
How To Be A Country Star
Silver Medals And Sweet Memories
Who Am I To Say
The Official Historian On
Shirley Jean Berrell







Produced by Jerry Kennedy.

SRM-1-5024