

JIM SMITH **GETS** JAZZED

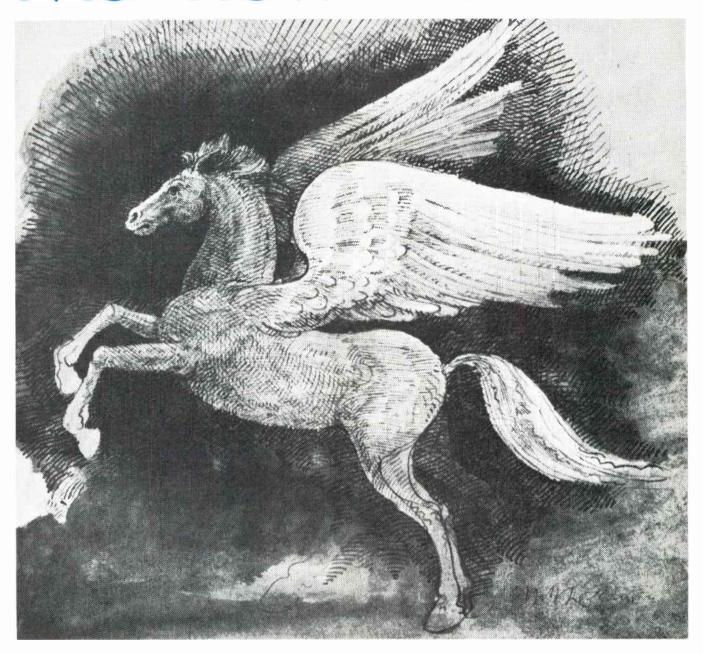
Y-100 GOES COUNTRY (SORTA)

KEX'S KALE **MOVES UP**

WEA ROLL THEIR OWN. **PLANTS**

HERSKOVITZ **LEAVES KPOL TO** PD WIP

Matthew Moore



'Savannah' Added at BJ-105 and WIFE

WYLT WHHY-FM

WSM-FM KELI WFBC

KSLY

KSAY WWMR

WBEX



Licensed through special arrangement with Shelter Records.

Produced by Robert Appere. Distributed by CBS Records.

OFF TO A FLYING START...



Paul Horn's "WITCHDOCTOR"

WKVO WCKY WBUL WENN WXVI WGOK D-54 WEUP WATV WFBR LP WJIZ WGOV

WEAF HB WMBM WRBD

WERD WLOK LP WEDR

WORL D-38

WRBD WGOX WFDR WEAS WCIN

on Mushroom Records & Tapes.

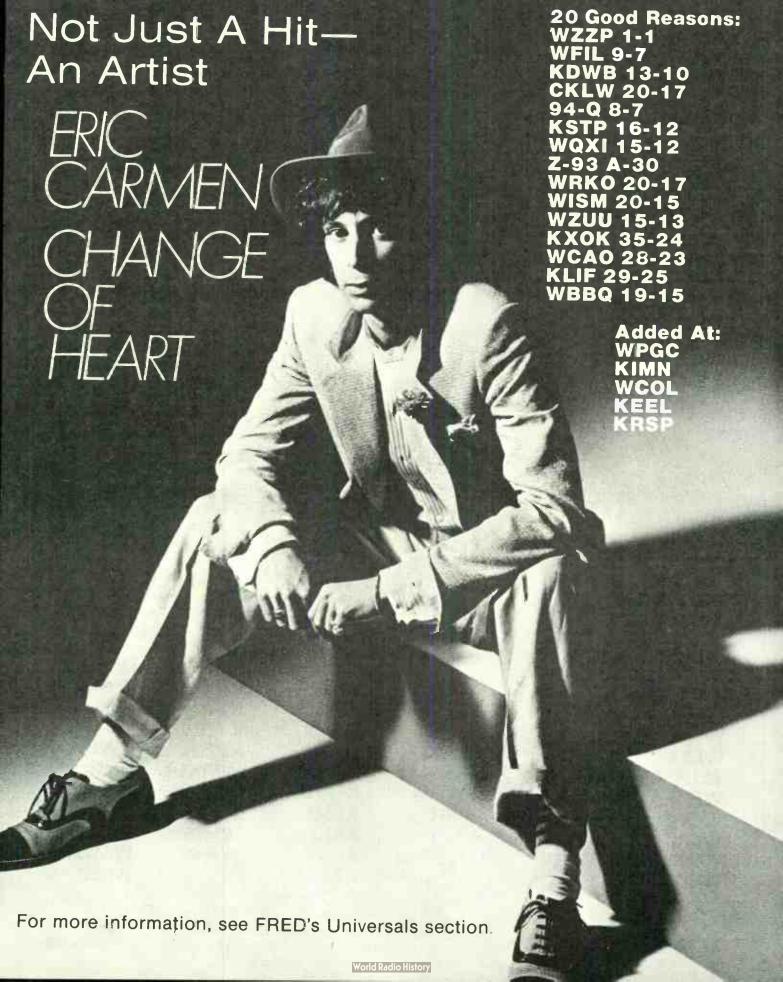


Producer: Al Schmitt



Added at B-100 **WVIC** KSLY 16-10 **WHYN 42** KRUX KFXM 25-20 **KILE 37** On At: **KTKT** WWWD 39-31 **WSAM 31** WTIX KENI KNOW 36-28 KQDI WPRO-FM **KLUC** KX-106 30-27 **KENO**

On Jet Records and Tapes
Distributed by CBS Records.





Nicolette

Nicolette Larson

Adds:

WKLS WYDD WQXI-FM

KQRS KYYS KWST

Excellent First Week In Communicator Network These Stations say It's A Smash:

94CFM WSM-FM KEZR LOVE-94 WFMK WMJC WLOL-FM KITY

Album Stations:

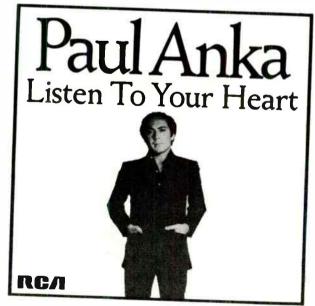
WRNO	WCOZ			KGON	DC-101
K-99	WAAF	WEBN	KGIL	KINK	WAVA
Y-102	WHCN	KZEW	KWST	KVAN	WNOR
WQDR	WPLR	KATT	KSAN	KZEL	WSLQ
WLYX	WCCC	KLOL	KZAP	KREM	WNEW-FM
ZETA-4	WZMF	FM-98	KSFM	WMMR	WLIR
WSHE	WQFM	KWFM	K-101	WIOQ	WBAB
WQSR	KADI	KBBC	KFML	WKTK	WRNW
WGVL	WLYT	KEZY	KRST	WHFS	KZLA
WORJ	WBUF	KNX-FM	KISW	WAYE	WMOD
WBCN	WOUR	94FM	KZAM	***************************************	WPLR

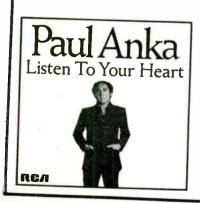


Personal management: Eddie Tickner Management Nicolette/Nicolette Larson Produced by Ted Templeman On Warner Bros. records & tapes (BSK 3243)

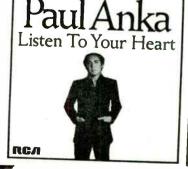
ADULT CONTEMPORARY ADULT CONTEMPAKING ADULT IT'S BREAKING POP!

PAUL ANKA "THIS IS LOVE"





REAL Where the MAGIC...is in the MUSIC!





Alice Cooper's "How You Gonna See Me Now"

From the forthcoming album "From The Inside"

Produced by David Foster

Original concept, lyrics and direction by Alice Cooper and Bernie Taupin

Shipped Insane on Warner Bros. Records & Tapes

Management: ALIVE ENTERPRISES, INC. 8600 Melrose Ave., L.A., CA 90069



Adds: KSTP LP 0-94 HB WLEE A-30 **WZUU A-24 KXOK A-38** WTMA HB WLAC KING HB **KCPX** KTAC HB KJRB HB WKLO **WFOM WRFC HB** WNEX HB WAIR HB

WORD HB WAPE HB WTIC WHLI WIP WGH HB WLVA WISM HB KEWI A-35 WJON HB KWSL KKLS HB WFFM WRIE HB **WWKR** WTRU HB

WOXI-FM 30-27 WSGN HB-30 **WKIX HB** WFLB D-33 KIXZ HB WOID KIST KENO KREM HB KODI HB KYSN A-40 KRKE A-30 KYNO

KSFX **World Radio History** WBGN 25-18 **WRKO 29-27** WPRO D-28 WPRO-FM 27-22 **WAVZ 35-33** WFIL D-25 **WMET 29-26** KSLQ 27 **KBEO 23-20** WHB 33-21 **KQWB 22-18** WGAR On **WCUE D-37** WKBW HB

CKLW 27 **WDRQ 28-25** WAKY HB KAKC HB WTIX 31-21 **WNOE 16-13** KJR HB KYYX D-32 KGW HB-24 KTLK D-35 KOEO KŘOY KJOY **KSTN**

KOBO 39-28



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BUZZ BENNETT

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C.C. COURTNEY

STEVE JENKINS

Album Editor Strokes Editor

DOUG ROSENTHAL

Staff Writer, Production Manager, and all that Jazz

STEVE CASEY

Universal Editor

LYNN TOLLIVER

Black Editor

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Spectrum III Research

SCOTT McGREGOR

Art Director

MARGARET LEONARD

Computer Analyst

KAREN HORN

Accounting

MARYLAND

Executive Assistant

SHARON COHEN

Design Assistant

ARDELE LEAVELLE

Spectrum III Assistant

RITA MOTT

Typesetting

ON THE COVER: It seems the WMMS Buzzard gets mentioned a lot, but when you got it, flaunt it. The folks at WMMS certainly keep us flooded with info like this graphic from their latest T-shirt.

8 POWER PAGES

11 TOP NEWS

DICK KALE promoted from GM to VP at Golden West...JIM SMITH takes over as PD at WRVR/New York...AL HERSKOVITZ leaves KPOL to PD WIP/Philadelphia...JAMIE BROOKS has been named PD at WJAX/Jacksonville ...JOHNNY MORGAN out as PD of KDON/Salinas...CLINT WEYROCK leaves PD slot at

KTIM to be GM of KSPO/Spokane.



13 60 SECONDS

16 RATINGS

MediaTrends in for St. Louis, Cleveland, Washington, and Boston...Revision for Detroit's summer book is in

19 PROFILE

GARY DIAMOND of Jet Records has some interesting observations about the lack of trend setter record outlets and the correlative media phenomenon of underground radio. Gary also offers interesting points on the destructive nature of categorizing music.



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FCC has authorized reduction below 6% of nonentertainment programing...Federal court demands FCC clarify reasoning in Fairness Doctrine case ... Several major market GM's are asked about job tenure, finding jobs, and their career goals

23 ENGINEERING

Digital recording will definitely revolutionize the broadcast and music industries...a look at a new reverb unit

24 INTERVIEW

In Search of Reality FRED contacted the one and only media guru-MARSHALL McLUHAN. We were forewarned that he might demand money instead of imparting wisdom...the results are absurdly enlightening

PLUS OUR REGULAR FEATURES:

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HE HOTS

UNIVERSALS

*GINO VANNELLI *STREISAND/ DIAMOND

*DR. HOOK

*CHICAGO

*AL STEWART

*ANDY GIBB

*FIREFALL

*ALICIA BRIDGES

*PAUL DAVIS

*ERIC CARMEN

*HEART

*FUNKADELIC

*TOTO

*WEISB ERG/ **FOGELBERG**

*BILLY JOEL

***VILLAGE PEOPLE**

ALBUMS

*BILLY JOEL

*NEIL YOUNG

*FIREFALL

*ELTON JOHN

*TOTO

*TED NUGENT

*PAT TRAVERS

LETTERS

WORLD WAR TOO

To FRED:

Regarding the article on WFTL's promotional airplane in your October 23rd issue: Mike Harvey asks, "How many stations can you name that do traffic reports with a World War II fighter plane?" We do, for one. We also use the Grumman (Gromin?) Lynx trainer for our traffic reports. And while the plane is not a World War II fighter plane in the true sense of the word, it is painted that way at the factory upon request.

KLUE-AM is very involved in community activities in this market of 100,000 (Longview/Marshall SMSA). We've used the plane for traffic reports before football games, parades and news stories. We've found its distinctive painting makes it highly identifiable.

Woops, there's a fire at a school. I've got to run. Gas up the plane. Tell the newsroom we'll be over the fire in five minutes.

W.L. Harrison News Director KLUE Radio/Longview

RADIO IS IMAGINATION

To FRED:

Interesting stuff in your October 16 interview with John Parikhal.

One point I think should be brought to mind is where he mentions the home video recorder and his projection that it's a "real threat to radio." I disagree. After all, how many times can you watch the same rerun of Laverne and Shirley? Or the World Series or Superbowl?

With the television medium, all imagination is removed from the end product that appears at home on the tube. Radio, however, is different. You can certainly listen to the same song or album of songs many, many more times than you can watch the same TV rerun. Radio is imagination! It's the major strength!

And it's one point that should never be forgotten.

Dave Anthony Program Director FM-93, KLUC/Las Vegas

PLAN AFRED

To FRED:

Well, our ears are still ringing from the stories of the "good times" that were had at a certain First Anniversary party. To say that we are sorry we missed it would be the understatement of the year. I hope you received our telegram, we didn't know we weren't going to be able to make it till it was too late. I, for one, have already set aside the night of your choice next year to bring in the second even better than the first.

Chris Lance has been anxiously waiting to see his picture in FRED for the first time and has carefully selected the enclosed as most representative of his big heart and concern for the needs of the people. He also is rather fond of the fact that our illustrious Mayor Pete Wilson took the time to recognize his contribution.

Michele Pettis Music Director MAGIC-91/San Diego



November December

Nov. 3-5 - Loyola National Radio Conference at the Marriott Hotel in Loyola's Marquette Center, Chicago, IL

Nov. 4 - Sadi Hawkins Day. Established by Al Capp in "Li'l Abner". A day for women to take the initiative and ask their men for dates.

Nov. 6 - FCC deadline for filing reply comments in the matter of the handling of public issues under the Fairness Doctrine and the Communications Act

Nov. 6 - FCC workshop on Commission rulemaking participation will be held at Dunfey's Hotel, 1750 Commerce Drive, Atlanta. For reservations call: Carl Pyron, FCC Regional Director, (404) 221-6500

Nov. 6 - James Naismith's Birthday, the creator of the game of basketball

Nov. 8 - Abet & Air Punsters Day the purpose of which is to compose dreadful puns and then share them with friends or even broadcast them

Nov. 9-10 - NAB Fall Conference at the Fairmont in New Orleans, LA Nov. 13 - National Children's Book Week begins

Nov. 13 - Youth Appreciation Week to recognize the majority of young people who are leading constructive lives in the community.

Dec. 29 - Deadline for proposals for FCC AM Stereo standards concerning effect of AM stereo signal on adjacent channel protection ratios, skywave service, out-of-band emissions, directional antenna operations and compatibility with existing monophonic receivers.

Check the Chase Calendar for much more.

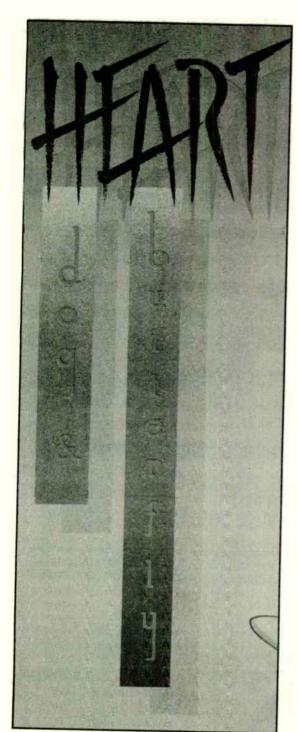
IT'S AN AUTOMATIC

To FRED:

I'm sorry I could not attend your first anniversary celebration, but here's a little song I wrote for you all:

Happy Anniversary to you, happy anniversary to you, happy anniversary dear FRED, happy anniversary to you.

Bruce Garfield Capitol Records



The Hit Single "Straight On" From The Platinum Album "Dog & Butterfly"

A Winning Combination.

New Adds:

KRTH
Z-97 23
WOKY 22
13-Q 29
WNDE
KLUC 30
KEEL
WAAY
KLMS
KFXD
WYFM 14
WAUG

KX-104

Jumps: Q-102 14-6 B-100 14-11 WKBW 21-14 KJR 18-16 Z-93 21-12 94Q 23-18 WGCL 23-16 KTLK 25-21 WCAO 20-17 KILT 22-19 WPEZ 31-29 WZZP 24-20 KOPA 18-13 WZUU 11-9 KTAC 20-16 KYYX 22-20 KROK 1-1 WYRE D 22 WQXI HB-28 WFOM 19-14 WHB 20-16 KROY D 26 WBBQ HB-28 KRBE 14

KYLT 8-5 KIXZ 20-9 KJAS 9-7 KBOZ 19-12 KGMO 29-20

KRLC 5-1

WHBO 29

KATI 4-1

KORT 9-6

KYIC 1-1

The results are in...

We've Got A Winner! Heart—"Straight On"

Produced by Mike Flicker, Heart, and Michael Fisher Management and Direction: Ken Kinnear, Albatross Productions On Portrait Records and Tapes.

Tortony

POWER

FOUR PREDICTABLES CATAPULT INTO THE HITS!

TOTO (P-27), WEISBERG/FOGELBERG (P-28), BILLY JOEL-My Life (P-29), and VILLAGE PEOPLE-Y.M.C.A. (P-32). DONNA SUMMER holds at number 1 for the fourth week in a row. AMBROSIA number 2 for the fourth week in a row. GINO VANNELLI steps up trom 5 to 3...giant with females.

HIGH JUMPER OF THE WEEK: STREISAND & DIAMOND

STREISAND & DIAMOND hurl from 16 to 4...largest 18 plus record in the past six months. DR. HOOK escalates 6 to 5...primary demos 12 plus females, 18 plus males. CHICAGO advances 8 to 7...still showing strong male support. AL STEWART breaks slow and breaks big 18 plus.

MOST VALUABLE RECORD OF THE WEEK: ANDY GIBB

ANDY ignites from 28 to 11...all demos...monster! FIREFALL flares from 23 to 12...extremely strong 18 plus. STYX moves from 21 to 18...questionable. PAUL DAVIS continues to bang his way up the chart, moving from 20 to 19 and gaining momentum.

CROSSOVER RECORD OF THE WEEK: ALICIA BRIDGES

ALICIA shows strong male and female support...giant sales...allstations should play this record. ERIC CARMEN, 27 to 20, HEART, 29 to 21. FUNKADELIC, 24 to 23.

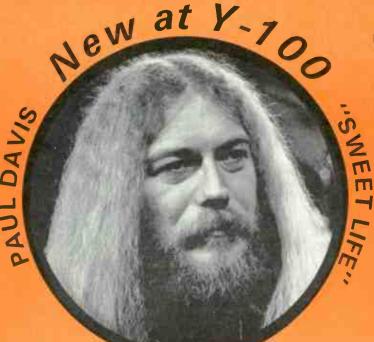
GREAT NEW RECORDS: IAN MATTHEWS, MATTHEW MOORE, QUEEN

NEIL YOUNG: 18 PLUS ALBUM OF THE WEEK BILLY JOEL KNOCKS OFF RONSTADT TOTO, TED NUGENT, AND PAT TRAVERS MAKE THE CHART

NEIL YOUNG makes a strong move behind heavy 18 plus support, with many stations reporting heavy female requests. BILLY JOEL moves to number 1 covering all demographics and stimulating immediate giant sales. FIREFALL and ELTON JOHN continue to get stronger 18-34. TOTO charts, covering all demos with the single. TED NUGENT and PAT TRAVERS grab 16-24 males.

REQUEST POWER 12-14

- 1. DR. HOOK
- 2. FOREIGNER
- 3. NICK GILDER
- 4. ANDY GIBB
- 5. STYX



REQUEST POWER 18+

- 1. N. DIAMOND & B. STEISAND
- 2. NICK GILDER
- 3. DR. HOOK
- 4. DONNA SUMMER
- GERRY RAFFERTY

ALBUM POWER

- 1. BILLY JOEL
- 2. LINDA RONSTADT
- 3. NEIL YOUNG
- 4. AL STEWART
- 5 STYX

REQUEST POWER 15-17

- 1. DR. HOOK
- 2. NICK GILDER
- 3. FOREIGNER
- 4. DONNA SUMMER
- 5. ANDY GIBB

PAGES

POWERS approximately every 2 hours. B Stress every 3 hours. C Stress every 4 hours. Image records are suggested for once an hour rotation when applicable. Take dayparting into consideration. Local market differences must also be computed.

White Market POWER

- GINO VANNELLI
- STREISAND/DIAMOND
- 3. DR. HOOK
- 4. CHICAGO
- 5. ANDY GIBB

B Stress

- 1. AL STEWART
- PABLO CRUISE
- ALICIA BRIDGES
- 4. FOREIGNER
- 5. AMBROSIA
- 6. DONNA SUMMER 7. BARRY MANILOW
- 8. FIREFALL
- 9. KENNY LOGGINS
- 10. ANNE MURRAY

C Stress

- 1. NICK GILDER
- STYX
- PAUL DAVIS
- ROLLING STONES-Beast
- 6. BILLY JOEL-My Life
- 7. CRYSTAL GAYLE
- 8. FOGELBERG & WEISBERG
- 9. EXILE
- 10. VILLAGE PEOPLE

Crossover Market

POWER

- GINO VANNELLI
- STREISAND/DIAMOND
- AL STEWART
- 4. PABLO CRUISE
- 5. ALICIA BRIDGES

B Stress

- 1. DR. HOOK
- **CHICAGO**
- **ANDY GIBB**
- **DONNA SUMMER**
- 5. AMBROSIA
- 6. PABLO CRUISE
- 7. KENNY LOGGINS
- 8. FIREFALL
- 9. FOXY
- 10. FUNKADELIC

C Stress

- MANILOW
- **FOREIGNER**
- ANNE MURRAY
- **ROLLING STONES-Beast**
- **NICK GILDER**
- BILLY JOEL-My Life
- VILLAGE PEOPLE
- EXILE
- PAUL DAVIS
- 10. STYX

IMAGE

Recommended Album Cuts For All Of Rock Radio

- 1. BILLY JOEL-Big Shot
- 2. LINDA RONSTADT-All That You Dream
- 3. STYX-I'm O.K.
- 4. AL STEWART-Song On The Radio
- 5. CHICAGO-Little Miss Lovin'
- SANTANA-Open Invitation
- 7 NEIL YOUNG-Goin' Back

20 Most Valuable Records So Far This Year

- 1. BEE GEES-How Deep is Your Love
- 2. BEE GEES-Stayin' Alive
- 3. BEE GEES-Night Fever
- 4. ANDY GIBB-Love is Thicker Than Water
- WINGS-With a Little Luck
- 6. YVONNE ELLIMAN-If I Can't
- ROD STEWART-You're in My Heart
- PLAYER-Baby, Come Back
- 9. KANSAS-Dust in the Wind
- FLEETWOOD MAC-You Make Lovin' Fun
- SAMANTHA SANG-Emotion
- 12. ERIC CLAPTON Lay Down Sally
- TRAVOLTA & N-JOHN-You're the One That I Want
- BILLY JOEL Just The Way You Are
- 15. DAN HILL-Sometimes When We Touch
- EDDIE MONEY-Baby, Hold On
- STEELY DAN Peu
- JACKSON BROWNE-Pannin' on
- COMIVIODORES-Three Times a
 - 20. FRANKIE VALLI-Grease

BEST PROMOTED RECORDS OF THE WEEK

YMCA



Are We Not Men?



"Down South Jukin"



Lynyrd Skynyrd

Adds:

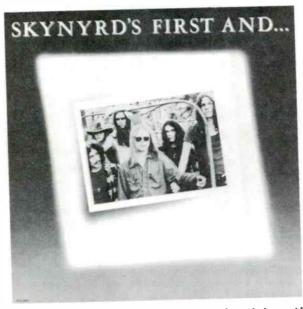
JB-105

WYND

WPTI

KLUE

WCOD LP



On: WTRY KQWB WBBQ KRBE WNOE WAEB
WICC
K-104
WKWK
KTOQ
WAKY
WGLF
WQPD
WIVY
WAUG
WRSP
WCGQ
WBSR
WKXX

WFLB WTMA WAIR WGNI WANS WRJZ KNOE KXAO KDON KBZY WDLP 29-24

from the Album "First And Last"

FRED Top News

VOL. II, No. 43

BRIDGING THE INDUSTRIES

November 6, 1978

Jim Smith To Jazz Up WRVR

New York---General Manager MARK OLDS of WRVR announced the appointment of JIM SMITH, formerly Program Director of WOKY/Milwaukee and Music Director of WLS/Chicago, as Program Director. The reason for such a move may portend the inception of a new branch in the pattern of evolution that Jazz radio is taking. Mark pointed out the important factors to consider: "research, demographics, and rotation. If you do, you can make the switch from the AOR-Top 40 blend to the Jazz CHUCK MITCHELL will remain as Music Director and Assistant Programer. The format will remain Jazz, but now it will become more "structured."

How does Jim Smith feel about his new position? "Jazz is not anything that I've done extensively in the past, but I'm here to program a radio station. We've got some good jazz people here



Jim Smith

and that's what it takes. The attraction for me is the unique programing opportunity. It's something entirely different. It's unlike anything I've worked with before."

Certainly, everyone is expecting big changes. But, Jim says, "I don't anticipate any and basically the reason is that the station is showing growth. It's a question of defining the Jazz audience—our current listener and our prospective listener—and determining what those people expect to hear from us over the radio."

Bringing in the next step in the evolution of Jazz radio, WRVR will create possibly the first tight, structured Jazz format with a research based rotational pattern. It has been remarked that Jazz radio is still in the embryonic stage, in a way like Album radio in the late sixties-very loose and progressive in orientation. Now, we see the first signs. lazz radio can and may take the step toward consistent growth and financial stability. FRED, too, in the coming months, will make an effort to aid in this growth by expanding the Jazz section to accomodate those growing needs.

Al Herskovitz

FROM KPOL TO WIP

Los Angeles---It was announced this week that AL HERSKOVITZ, Program Director of KPOL, will take the position as Program Director at WIP/Philadelphia. General Manager of WIP, DON KELLY, told FRED last Program Director BRUCE HOLBERG was promoted to General Manager of WMMR.

An important concern for Metromedia is finding management material. "Al's had a hell of a lot of experience in this business and has done all formats. His background includes not only programing but sales as well. We're looking for that kind of talent. Hopefully, he'll move up from here. We love promoting. We don't have any stigma about Program Directors in management positions as other do. I look for good businessmen."

"To both Don and Metromedia, being Program Director means a lot more responsibility than "just picking good records. It means maturity in handling people, and Al fits the job. According to Don, Al made the move based on a career decision that was very intense. Al had been with Capitol Cities Broadcasting for 13 years. "He also had

a longing to come East again because his roots are really back here."

Al says that home is in the East, but the prime motive for the move is the company. "Metromedia is an outstanding company and I'm looking forward to it. They're a progressive

broadcast company which looks to it's people to do good things for them and then they intelligently reward them with advancement. I'm fond of Capitol and the people there. They've been extremely good to me...I can't say I've been a PD for all 13 years, and I was brought from a Providence market to a Los Angeles market...which is a substantial move." Capitol also allowed him to participate in other projects including acquisitions.

WARNER COMMUNICATIONS TO MANUFACTURE OWN RECORDS

New York---It was announced this week that Warner Communications Inc. will soon enter the business of manufacturing records and pre-recorded tapes in the United States.

Plants will be constructed throughout the U.S. close to WEA distribution points. The first site will be in Pennsylvania and construction commences within months. Other sites are being surveyed. WCI has allocated the resources needed to provide the state of the art manufacturing facilities.

Spokesman DAVID HOROWITZ, explained the reason for the move...

"To assure WCI record companies and their artists of quality records and tapes, to reduce cost in production while providing a new profit center in custom pressing and tape duplication, and to insure increased capacity to press records to keep pace with growth of record sales."

They intend to apply the same level of professionalism as their European plants. WEA's plant in Germany is an ultramodern facility which now supplies much of the pressing and duplicating requirements of WCI's record companies in Europe.

November 6, 1978

Y-100 GETS AN AM

Miami---The story starts half way across the country in San Antonio where a bank is placing pressure on JACK ROTH, owner of a couple of Miami stations, to sell them to solve financial problems. One of the buyers of one of the stations is supposedly none other than NORMAN WAIN's Metroplex Communications. The station in question is country formatted WWOK-AM.

Exact disposition of the negotiations is not known, but FRED bets the deal goes through and that no change in format will occur. It also seems logical that Y-100, which is also owned by Metroplex, would be the source of some aid of WWOK. For example, Music Director COLLEEN CASSIDY once worked with BOB PITTMAN at WMAQ/Chicago which is a country station.

Roth's FM outlet in Miami, WJOK is reportedly being sold to Susque-



Colleen Cassidy

hanna Broadcasting of York, Pennsylvania: And to further complicate the Miami matter, it is certain that Lotus Communications will buy Spanish WCMQ-AM/FM. No word on changes expected in either of the latter mentioned deals.

SAGA CONCLUDES

Jamie Brooks to WJAX

Jacksonville---As reported in FRED recently, BUTCH PEIKER was removed as Program Director. JAMIE BROOKS, formerly of WKUE/Green Cove Springs, applied for the job and lost his own job by doing so. But, all's well that ends well, and Jamie just got the gig at WJAX.

Jamie described what actually went down at WKUE. "The main thing was that my boss, the General Manager, is the morning jock. It's hard to tell a jock who's also your boss what to do. That's where it broke down. He was on for four hours—twenty hours we sounded great. The other four we were another radio station. He was an institution. He was white, but everyone thought he was black because he had been at a black station doing this jive act. He's still doing that jive act on an Album station. His father owns the station."

Now that Jamie is the new JAX PD, we asked him to reveal his plans for the immediate future. "We're going to become more promotion oriented. The station has not done a lot in the way of promotion. I'm heavily involved in that area. We're going to increase our community visibility. Streamline the format. I want 24 hour consistency on this station. I want it so Joe Average can punch on and hear a sound that is recognizable."

STEVE DOUGLAS who had done nights for several years, has resigned. "I just recently got married about two months ago and could not see doing Midnight to 6AM for three years again. I'd like to get out of radio and get into promotion." Jamie is looking for several announcers. RICH LANGOIS will remain as Music Director and STEVE FOX will remain on afternoon drive.

Jamie will do mornings for the time being. "Soon as I switch to four hours, I will probably be doing middays or afternoons. We're going for a more personal approach not a super laid back. style. We're going to be kind of an MOR-AOR."

Ferris for Public Broadcasting Alternative to Regulation

Washington---FCC Chairman FERRIS in an address to the National Association of Educational Broadcasters Convention demonstrated a desire to support public broadcasting because it simulates "real diversity and excellence in radio programing." It is the public broadcasting arena that acts as a "yardstick for the broadcast medium and spurs innovation by commercial broadcasters in programing." The key point of the speech was that because of this diversity, it is public broadcasting that will "become an essential part of the process by which we may be able to reduce government regulation on all broadcasting."

Without the diversity of public radio, which includes everything from dramatic presentations to Congressional debates and hearings, "it would be far more difficult to propose—even experimentally—the deregulation of radio." Those who hope for significant deregulation should support full funding of PBS according to Chairman Ferris.

Ferris covered all the areas where the FCC has aided in the expansion of public facilities and satellite networks for PBS through expedited applications. The only negative he mentioned was the obligation the FCC felt toward addressing complaints about an excess of over the air fund raising. Ferris concluded by urging the public broadcasters to explore cooperative ventures with commercial outlets for the benefit of all

and to keep the technological edge by exploring benefits of cooperating with and using cable, teletext, and video-disc markets.

Landis Retires, Monagas Appointed

Washington---DAVID S. LANDIS, Chief of the Broadcast facilities Division, will retire on November 3 after 30 years of service. He has been in his present commission post since June 1977. Landis is known for his efforts in introducing FM stereo and FM multiplex in the early 60's and helped settle several long standing clear channel cases in the 70's.

In a move to increase the effort to diversify broadcast ownership, the FCC has appointed LIONEL J. MONAGAS Special Assistant to the Chief of the Broadcast Bureau. His responsibilities will include policy development on equal employment opportunity and minority ownership concerns. He will also coordinate cooperation with the EEOC on discrimination complaints concerning broadcast licensees.

For the past five years, Mr. Monagas has been Chief of the FCC's Industry EEO Unit. Before joining the FCC, he was Director of the Office of Minority Affairs of the National Association of Educational Broadcasters.

FRED Top News November 6, 1978

New Slot at Golden West

DICK KALE MOVES UP

Portland---General Manager DICK KALE of KEX has been named to the newly created position of Vice President of Radio for Golden West. A replacement at KEX has not been named as yet. Dick spoke of his new position with excitement, "I will be in charge of five AM and three FM stations and will have the responsibility for MAJOR MARKET RADIO which is a national media rep firm. I will also oversee Market-By-Market our computer research company. It all ties into radio. The market research firm is a radio research tool." The company specializes in reach and frequency studies involving radio mixed with other

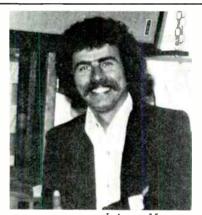
Morgan Out at KDON

Salinas---Our neighbor has made a Program Director change this week. JOHNNY MORGAN resigned after being asked to leave. GM BILL SIEGEL described the situation, "He's been with us for a good number of years...about five. We just need to make some programing changes...we need some fresh blood. We are trying to skew a little higher demographically. It may soften in some dayparts, but basically we will play the same music. We're going to have a little heavier approach to news and that's why we increased the staff of the news department. The music will remain the same, but our style of delivery will change." He pointed out that they have already begun to play more album cuts.

Johnny Morgan feels strange. After ten years, it's his first every unpleasant ending. "They told me I would stay until I decide what I'm going to do. They asked me to resign. They're going to bring someone in from the outside." Morgan owns a piece of the station which presents a new twist to the unraveling relationship. He hasn't decided whether to sell or keep his part in the company. "I'd like to hold on to it. The station is doing very well. If I wanted to sell, I'm sure that they would buy. The owner has been very kind to me." Johnny felt that the automated FM's success over the AM was his undoing. "The FM is basically taking the ratings away from the AM. They expect to maintain both with the same format. It's happening all over the country. I've been destroyed by a machine." Johnny is out looking and does want to stay in radio.

Dick will report directly to Executive Vice President JOHN REYNOLDS. Mr. Reynolds has been handling all of Golden West's thirteen facilities since April 1977. He will now concentrate on the television and motion picture end of the corporation. "He's a brilliant and capable executive, but 13 entities...that's a little hard to keep track of, so I got the radio."

Before Dick moves to the corporate offices on Sunset Blvd. in Los Angeles, he will select and hire his replacement at KEX. He will remain at the station thru November, but is anxious to go South, "I spent 20 years of my life in Southern California and in many ways I feel like I'm going back to where I came from."



Johnny Morgan

AOR PD Will GM All News

Spokane...General Manager OLIVER HAYDEN discussed the departure of his Program Director, CLINT WEY-RAUCH to become General Manager of KSPO. Oliver is General Manager of KTIM/San Rafael. "I guess it's out of the ordinary when a PD from a progressive rock station goes to head up an all news operation." Clint has not been sent to change KSPO's format. This is a career move that Clint made within the framework of the company that owns both stations, Marin Broadcasting.

Why does Hayden think his AOR PD will make a good GM for an all news station? "A GM has to know how radio communicates and how a station interacts with its listeners. Clint is well versed in that kind of knowledge. You can run any format if you know those fundamentals." KATE HAYES is the interim PD and will remain as Music Director as well.



by C.C. Courtney

"The Night That Freaked Out America", or whatever it was called, was an interesting movie in respect to radio. If you missed it on TV, you didnt miss much but anyway it was about the night of the original broadcast of Orson Welles' "War of the Worlds". Most of the people shown throughout the evening were totally believing everything they heard. That would never happen today. They dont believe anything they hear. The second point is that the people freaking out had not heard the disclaimers or the intro or Orson Welles' resonant sonority about other worlds. They were busy doing other things. The radio was on and they didnt hear it. This was when radio was still a relative novelty. Just think about the problem we have today getting them to hear something.

DAVE NICHOLLS of WBSR takes a nice move to WHBQ/Memphis as assistant PD. No word as to whether or not this includes the MD position recently vacated by HARRIET LAPIDES.

Is it true what they say about AL BRADY not going to NBC? But the hire was announced by AL and NBC both. They were both ecstatically happy with the deal. Wha Hoppen?

How an image can affect a nation: Standing like a soldier—good shoulders-back posture—used to be the ideal. Then came JAMES DEAN. Then the slouch became the ideal. It represents disdain for authority, convention, and health... both physical and mental. The body language of slumped shoulders is depression and weakness. Backaches, headaches, and image aches. Sort of describes the state of the nation.

One more week and the crapshoot is over. It never fails to bring a sigh of relief, and all too often a letdown (or slump). I dont mean to go on and on each week about acting, but I find valuable lessons from my years in that business which relate to radio. One of them is a method of avoiding the slump. When Stanislavsky wrote his most famous book on acting, "An Actor Prepares", he wasnt talking about preparing to be an actor. He was talking about avoiding the slump. I'll tell you about it someday.

Larry Yurdin Leaves Rock Around The World

Los Angeles---LARRY YURDIN, executive producer of Rock Around the World, left the company this week. DAN LIPPMAN, President and owner, explained that he had to tighten up. "I had to cut somewhere and it was Larry and several other people. I couldn't afford to keep everyone." Dan will take over direct management of the

Larry confirmed. "Two months ago they were a disaster area and deeply in debt. The guy offered me a contract with penalty clauses and cash up front to get involved. Within two weeks, we had the spots sold out. I ran the whole thing. I started to turn it around. He couldn't honor my contract." Larry pointed to a solid relationship with the owners. 'We left good friends. We never had a single disagreement the whole time. He could not come up with the capital. I brought in the best staff I've ever worked with-six highly confident people who were really up for

Now, Larry is looking for new opportunities and challenges. "I guess my self-image in tackling this kind of thing is somewhere between Don Quixote and vice Lombardi. I'm looking for situations where I can come in and make a difference...kick ass...bring in a vital combination of people to get things going." He mentioned he will consider not only other syndication gigs but also Album radio programing, record promotion, and even trade publications.

THE NEW YORK TIMES, SATURDAY, JULY 22, 1978

The New York Times

WRTN—In the Astaire Style

By EDWIN McDOWELL

If William O'Shaughnessy hadn't turned on the radio in his Buffalo hotel room a few years ago, his own West-chester County radio station might not today be one of the most talked about radio stations in the metropolitan area.

"But there I was, dead tired, expecting to hear the usual junk on the radio and what do I hear but Fred Astaire singing." Mr. O'Shaughnessy said re-cently. "Fred Astaire. In Buffalo. At 3 in the morning."

At that moment Mr. O'Shaughnessy decided that, despite the dictates of conventional broadcast wisdom, there was room in the New York listening area for a station whose musical format is based roughly on the Astaire style - jaunty, debonair and sophisticated.
The upshot is WRTN-FM, a New Ro

chelle station whose 3,000-watt signal covers the better part of Westchester, Putnam, Nassau and Bergen counties, reaches to mid-Manhattan on a good day, has avid listeners in Queens and Brooklyn, and reaches into Rockland and Fairfield counties also. It is also carried into some 150,000 metropolitan area homes on cable.

'Noise or Elevator Music'

Mr. O'Shaughnessy, 40 years old and chairman of the public affairs committee of the National Association of Broadcasters, says there are 93 radio stations in the New York metropolitan area. Most of them play rock or wall-to-wall strings, he adds, "noise or eleva-tor music" that WRTN avoids with studied determination. Its sound is aimed at those age 35 and over, who often feel left out of the nation's radio markets.

Mr. O'Shaughnessy estimates that it will require revenues of \$125,000 a year to break even on his investment. "But I expect that we'll do about \$300,000 this year," he said. "After that, we're not really sure how far we can go but we have high hopes.'



William O'Shaughnessy, who owns WRTN-FM, in New Rechelle

World Radio History

Y-100 ADDED THIS RECORD DURING THE BOOK!

"Sweet Life"

by Paul Davis

Adds: KYA KENO WIFE WKNX WRVQ KVIL CKLW KOMA KOIL Y-100 30-26 WAYS 28-25 KILT 7-4 KRBE 6-3 WTIX 23-20 KTAC D-28 KROY D-24 KTLK D-32 KIMN D-30 KOPA D-29 WNCI D-18 WIVY D-26 KING 16-13 KGW 23-20 Y-95 28-23

WTOB 16-12
WAIR 5-3
WRFC 2-1
WBGN 6-2
KROK 8-5
KBEQ 27-24
KSKG 20-9
WCOL 26-21
WXIL 23-7
WFIL 20-17
WPRO-FM 24-18
WAUG 4-2
WSGA 16-11
WTOC 4-3
Q-107 1-1

BB 26* CB 20* RW 21*



Media Trend

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WASHINGTON

ST. LOUIS KMOX KSLQ-FM WIL-FM KXOK KSHE-FM WRTH WIL KSD KATZ KKSS-FM	25.5 11.8 9.3 6.7 6.5 5.9 5.4 4.4 4.0 4.0	860,500 442,100 257,200 376,700 303,700 256,900 213,000 398,000 133,900 166,100	WPGC-AM&FM WMAL WHUR-FM WRQX-FM WOL WOOK-FM WWDC-FM WJMD-FM WASH-FM WGMS-AM&FM	11.7 9.0 6.3 5.4 5.3 5.2 4.7 4.6 4.5 3.9	614,800 634,700 253,200 389,600 260,600 279,300 373,900 128,800 310,600 339,700
CLEVELAND WHK WMMS-FM WDOK-FM WQAL-FM WJMO WGAR WWWM-FM WGCL-FM WWWE WZZP-FM	10.8 10.3 8.9 8.8 8.1 6.3 6.3 5.0 4.6 4.5	331,900 315,200 160,800 218,000 143,200 227,200 277,600 243,500 214,100 204,200	WHDH WBZ WEEI WJIB-FM WBCN-FM WVBF-FM WEEI-FM WITS WCOZ-FM WBOS-FM	10.8 10.6 8.3 7.8 7.0 6.1 5.6 5.2 4.7	592,700 716,500 482,500 407,800 272,100 438,800 225,100 289,500 311,800 127,800

ARBITRON

Revision for the July/August release. First column is July/August '77, the second column is April/May '78, and the third column is July/August '78.

DETROIT				_
	12+	M18+	F18+	Teens
WJR	14.0 - 16.9 - 14.8	17.2 - 20.4 - 17.8	14.4 - 17.8 - 15.6	2.1 - 2.5 - 2.3
WRIF	8.0 - 7.2 - 6.0	7.1 - 4.9 - 4.9	4.4 - 5.7 - 4.2	24.7 - 20.0 - 16.1
WNIC	4.1 - 4.4 - 5.7	3.6 - 4.0 - 4.7	4.9 - 4.5 - 7.0	2.7 - 5.6 - 4.4
WJR-FM	5.4 - 5.8 - 5.0	4.9 - 5.4 - 6.0	7.0 - 7.6 - 5.5	1.2 - 0.4 - 0.3
WWJ	5.4 - 4.7 - 5.0	5.8 - 5.6 - 5.7	6.3 - 5.1 - 5.6	0.7 - 0.4 - 0.8
CKLW	5.6 - 3.7 - 4.8	4.8 - 3.1 - 3.7	5.3 - 3.6 - 3.9	9.6 - 6.2 - 11.9
WDEE	4.1 - 4.2 - 4.7	4.5 - 5.0 - 5.2	4.5 - 4.5 - 4.9	1.5 - 0.8 - 2.0
WABX	2.7 - 3.3 - 4.5	2.3 - 2.9 - 5.4	2.2 - 2.3 - 2.3	6.8 - 7.9 - 9.8
wwww	3.5 - 3.4 - 4.3	3.9 - 5.1 - 4.7	2.4 - 1.2 - 3.0	6.3 - 6.4 - 7.4
WJLB	6.2 - 3.8 - 4.2	5.0 - 2.7 - 3.4	6.8 - 3.7 - 4.3	8.0 - 7.9 - 6.0
WXYZ	4.1 - 3.9 - 4.1	4.2 - 3.2 - 3.4	4.0 - 4.3 - 5.2	4.0 - 4.3 - 2.6
WDRQ	3.7 - 3.7 - 4.0	3.1 - 2.5 - 3.0	2.1 - 2.6 - 2.8	12.2 - 11.7 - 11.6
WOMC	3.7 - 4.7 - 3.9	5.3 - 5.7 - 4.2	3.3 - 4.9 - 4.6	0.3 - 1.0 - 0.7
WJZZ	1.9 - 2.3 - 3.6	2.8 - 3.1 - 3.6	1.2 - 2.0 - 3.3	2.1 - 1.2 - 4.4
WWJ-FM	3.6 - 4.5 - 3.6	2.8 - 4.6 - 3.2	5.0 - 5.6 - 4.8	0.7 - 0.1 -
WCHB	2.8 - 2.8 - 2.5	2.9 - 1.3 - 2.2	1.9 - 2.8 - 1.4	6.2 - 7.4 - 7.5
WMJC	3.2 - 3.3 - 2.5	2.2 - 3.1 - 1.9	4.6 - 4.1 - 3.6	1.4 - 0.9 - 0.4
WCZY	†† - †† - 2.3	†† - †† - 2.8	†† - †† - 2.4	†† - †† - 0.3
WGPR	1.6 - 2.9 - 1.8	0.8 - 3.3 - 1.6	2.0 - 2.5 - 1.7	2.3 - 3.2 - 3.0
WCAR	2.0 - 1.0 - 1.1	2.0 - 1.1 - 0.9	2.4 - 1.1 - 1.4	0.1 - 0.4 - 0.4

ABC BACK IN FRONT

ABC took the week as the network once again grabs the top four with sitcoms. Ten of the top twenty were ABC shows. ABC for the season has a 20.5 as they did last week, but NBC dropped from 19.9 to 19.5 because of ABC dominance. CBS moved up slightly from 17.0 to 17.3. For the week, ABC lead easily with 20.3 followed by CBS with 18.7—almost a full point jump from last week's 17.8. NBC, which had come in first with 19.8, dropped substantially to a 17.1. Although NBC came out last this week, they managed to keep the lead over CBS for the season by a full two points. In the top twenty, CBS took seven of the remaining ten slots. The only nonspecial NBC program in the top twenty was Little House on the Prairie. As suggested in FRED last week, this is a more typical pattern...is it not?

TV RATINGS, WEEK ENDING 12PM, 10/29/78

	TIAT IN CO, TO LET END THE TEN TO TEN TEN TO TEN TO TEN TEN TO TEN TEN TO TEN	-
Cou	rtesy of A.C. Nielsen	Rating
1.	Three's Company (ABC)	. 30.1
2.	Laverne & Shirley (ABC)	. 28.8
3.	Happy Days (ABC)	. 27.8
4.	Taxi (ABC)	. 26.5
5.	Little House on the Prairie (NBC)	. 25.2
6.	60 Minutes (CBS)	. 24.9
7.	The Grass is Greener Over the Septic Tank (CBS) .	. 23.4
8.	NFL Monday Night Football (ABC)	. 23.1
9.	Battlestar Gallactica (ABC)	
9.	M*A*S*H (CBS)	. 22.9



Rating Game

Pick the station that will be No. 1 in the M.S.A. Quarter Hour Shares in the designated demographics listed at the top of the call letters. The most correct guesses wins. In case of a tie a winner will be drawn. Only subscribers are eligible. This is your original entry form; copies are not acceptable. Please circle your choice.

BOSTON - 12 Plus	HOUSTON - 12 Plus	SAN DIEGO - 18-24	PHOENIX - 12 Plus
F-105 (WVBF)	KILT-FM	B-100 (KFMB-FM)	KOPA
WCOZ	KRBE	KPRI-FM	KRUX
WRKO	Y-94 (KRLY)	KGB-FM	KDKB-FM
WBCN	KILT	KCBQ	KUPD
	KLOL	M-91 (KMJC)	KOPD
NEW YORK - 18-24	NEO E	MI-31 (KIMIC)	ATLANTA 40 DI
WNBC	CLEVELAND - TEENS	07 101110 10 71	ATLANTA - 12 Plus
99-X (WXLO-FM)	WMMS	ST. LOUIS - 12 Plus	WQXI-FM
WPLJ	MTWO	KSHE	WQXI
WPIX-FM	M-105 (WWWM)	KSLQ	WKLS
WABC	WGCL	KXOK	Z-93 (WZGC)
WBLS	WZZP	KADI	DITTORUS
WKTU	****		PITTSBURGH - 12 Plus
*******	WASHINGTON, DC - 12 Plus	KANSAS CITY - 12 Plus	96KX (WXKX)
PHILADELPHIA - 12 Plus	DC-101	KY-102 (KYYS)	WDVE
WFIL	WPGC	WHB	WPEZ
WIOO	WOOK-FM	КСМО	13-Q (WKTQ)
WZZD	WOOK-FIM	KBEQ ,	
WIFI	DALLAS (ET MODELL 40 DI	KWKI	SAN FRANCISCO - 18-24
WYSP	DALLAS/FT. WORTH - 12 Plus KTXQ		KMEL
WMMR	KLIF	BUFFALO - 12 Plus	KFRC
***		WGRQ	KYA-FM
DETROIT - 12 Plus	KNUS	WKBW	KSAN
CKLW	KZEW	WBUF	KYA
WABX	Z-97 (KJFZ)	WPHD .	
WDRQ	100 110	WYSL	CHICAGO - 18-24
WWWW	LOS ANGELES - 12 Plus		MKOX
WRIF	KFI	Minn./St. Paul - 12 Plus	WLS
WHIF	KMET	KDWB	WMET
DENVER - 12 Plus	TEN-Q (KTNQ)	KQRS	WEFM
	KLOS	KSTP	
96KX (KXKX)	KRTH		
KBPI	KIQQ	BALTIMORE - 12 Plus	
KTLK	KHJ	WLPL	
AALAAAL/ET L. L. L. L. L.	KIIS-FM	WIYY	
MIAMI / FT. Lauderdale - 18 WSHE	3-24 KRLA	WCAO	
ZETA-4 (WINZ-FM)		CINCINNATI - 12 Plus	
STUDIO-107 (WSDO-F	FM)	WKRQ	
Y-100 (WHYI-FM)		WEBN	
96-X (WMJX-FM)	•		
	S		PED's Contact DO D.

Based on results of October/November ARB-1978

Win \$500.

Send your entries to FRED's Contest, PO Box 5546, Carmel, CA 93921			
NAME:			
COMPANY:			
ADDRESS:			
STATE:			
CITY:	ZIP:		

TALKING HEADS

This LP has already TRIPLED the sales of the first Talking Heads album selling more than 10,000 per week!

"Number One requests in only one week.
Definitely a Top Ten record."

— Clay Gish

"TAKE ME TO THE RIVER"

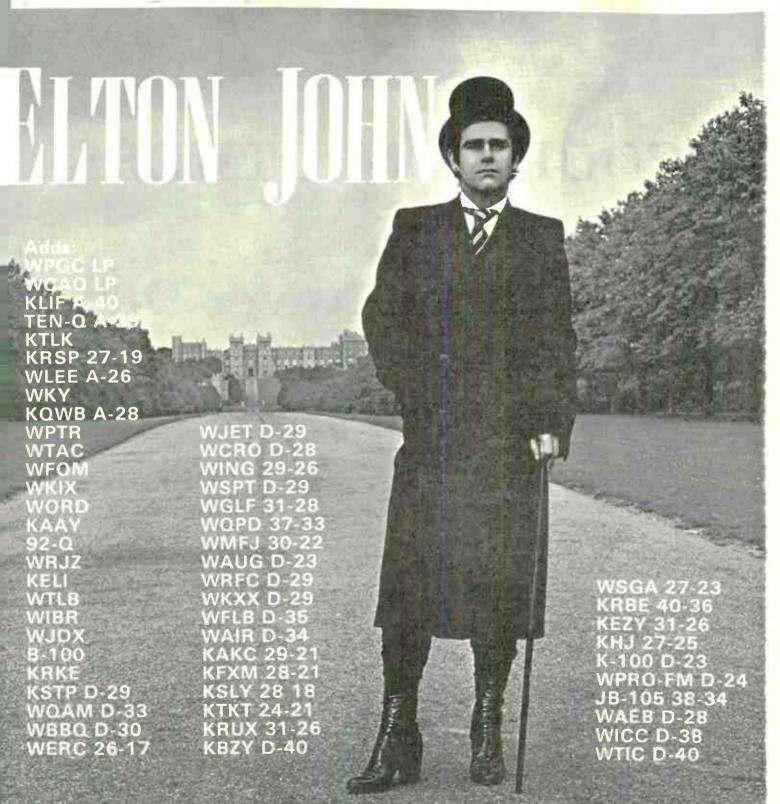
PRODUCED BY BRIAN ENO AND TALKING HEADS



ON SIRE RECORDS

MARKETED BY WARNER BROS. RECORDS, INC.





The Single: Part-Time Love

COOPER BROTHERS

(no relation to Alice)

"The Dream Never Dies"

(Breaking— even during the book)

CKLW HB 30 WAKY HB KILT-FM **WJR WSB** WOMC-FM Adds: K-100 **WMJC** WGN WIFE WHBC D-30 WKIX WYEN **WIVY D-39** KMOX-FM WOOK HB **KOEO D-39** KSD KAKC D-36 WRIE **KMBZ KVOL** WORD 27-23 KOY **KWEB** WXIK 24-20 **KAFY 32-24 KOGO** WGH WBBQ HB WILS **KVEC 24-10 WWKX** WALG **WRAQ 19-14** WOUD 11-10 KCLA **WOLT 20-17 WJRI 26-22** WROK HB WRFC HB KYYX WGLF HB **KOWB 18-13 WAIR 35-32 KSLY**

Call-out research shows super 25 plus response



GARY DIAMOND/JET RECORDS

I was born and raised in Minneapolis. I was never in radio. A lot of people think I was. When I first got into the record business, a lot of people thought I was the Gary Diamond who used to be at KOEL.

I started in the record business in 1970. I was going to college, and college wasn't for me. I invested \$200 in a record store in the funky, artsy section of Minneapolis. After a couple of years a local distributor wanted to know if I would come in and work for him as salesman/buyer...it was different days then...it was like underground radio. It was picking up on the pulse, which in those days was looking for the headshop type accounts, you know. That's where it was happening.

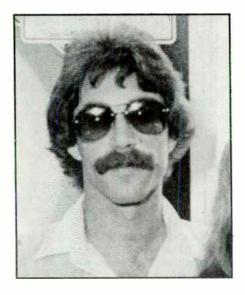
Then, Ira asked me if I wanted to do promotion. I did that for a couple of years, and that was an amazing place to absorb, from people like DAVID CARRICO, OLIVER OLSEN, NOEL LOVE, RICHARD PALMESE, BUCKY RHEINGOLD, and TOM COSSIE. The main thing I learned was that promotion is undefinable...in approach and technique. It takes all kinds and all different approaches. I learned that the best way to be a good promotion man is to be yourself and just work the way you work best.

I think it was in late '75 that I took a midwest regional gig with Arista. Then I moved out here Halloween of '77 to do the west coast promotion job with Arista. I really left Minneapolis because the Vikings had lost four Superbowls. You know, you get sick of that. I was a little over a year with Arista all together. They were the apple of my eye in the record business. I loved them. They are still all real good friends of mine.

Of course it was an exciting time when I moved to Jet as National Director of Promotion. There were the CBS distribution deal, small, yet quality roster of acts, and the continuous success of ELO, to make for a real up situation. Everything is real exciting, and it is a real good place to learn.

It was interesting you said you used to go the head shops. You were pursuing the actives there.

It was different days. I mean sure, there are still trend stores, but in gen-



eral, you get the right airplay on the right radio station, and the rack accounts go crazy. Sears stores are selling the album as soon as they can get it

It has a lot to do with radio, because radio, in those days, was underground. 1970 was only seven or eight years ago, but Album Rock Radio was still very, very underground oriented. There weren't that many people listening to it. FM was just a baby. Everybody became more sophisticated and got in touch with their audience better and their target market.

Are you saying there is no underground now?

Well, there is, but Jesus, it's... I really think there's a lot more happening with New Wave music than people care to admit. Devo goes on Saturday Night Live, and they have a lot of sales off of that. When you see groups like Talking Heads, they might have gone a little more mainstream, but it looks like they're on a really hit record. A lot of people say, "It didn't make it. It wasn't right for the social climate in America. It's a memory." I don't believe that. The Stones started out like punk. The greatest feeling of accomplishment I've gotten since coming to LA was seeing the Western Region break Patti Smith. Now, there's a case where people kept saying it couldn't be done to the point that I almost started to believe themfighting the odds of a Patti Smith on Top 40. And, she gave us a smash, and we just went out and promoted the fuck out of it, and we had a hit record.

It was a fight, because it's just got that image, and you have to break that down. That's one of the responsibilities of promotion. We can't allow an artist to be categorized.

Sit a Program Director down and say, "Listen to the music. This is a song. Don't even think of it as a record or an artist. This is a song." That's what you've got to do. There're always going to be those PD's and MD's who have the foresight and are willing to take that shot. You've got to know people who will do it, who understand what it takes

Audiences don't care about categories. They're not into categorizing groups. We in the business tend to categorize. The audiences don't. They either like it or they don't.

I think the old ways are breaking down. We deal with songs now. That's one way in which call out research has been important. It does give an artist a chance.

As National Promotion Director, it's really important to know that local and regional people are the ones who make it happen. I am not that far away from local. It wasn't that long ago. I remember. That's it. I mean if someone calls me up and wants to know, "What should I do about such and such?" My answer is, "Hey, it's your market. You tell me." Sure, I've got an overview and experience, but man, they are there. They can tell you the best way to go about it. I like some-body who takes charge like that.

I like to work with people who have a lot of self-confidence in their ability to know and understand their market, people who thrive on change, who look forward to the next outrageous challenge. I always felt that people in the radio and music business... I shouldn't generalize...but, a lot of them just thrive on turmoil. Turmoil is part of our lives. It's the kind of attitude that makes up for a certain amount of inexperience in many cases. If you've got that confidence to go out and do it, you may stumble and trip over yourself a couple of times, but you're going to gain the respect of people.

The essential need for visual impressions is quite evident in radio today. To elevate your cume, you must obviously reach out to the audience that is not listening to your type of radio. In the past when we've talked about visuals, I've recommended television as the priority, augmented by quality animation. Then, of course, outdoor advertising. I've also stressed that in all the research I have studied it is a bad investment to utilize newspaper dollar for dollar. Forget it.

In response to this past Quest, a multitude of medium and tertiary markets have responded saying, "How in the hell can we afford TV animation? I firmly agree that most budjets do not allow for this ideal form of expression, which leads me back to times when I had the "miniscule budget" problem and brings to mind what we did to achieve the same end result. We always generalized, and came up with, "Well, community involvement is what we do." Nobody ever quite seemed to specify exactly what they meant by community involvement except those

guys who said, "Well, we're doing this and that with the Boys Club, the March of Dimes, the PTA., you know all the standards. The question I had then was, "Is this truly effective in gaining listeners?" The answer was "Yes...some listeners, and it's good image." Too many times, I was very confused as to whether we were in the public servant business or the entertainment business. I have profoundly concluded that we are in the entertainment business. We are not designed to be overdosing in revolution.

Now, back to the point. The visuals we thrust upon the community must be done in the form of entertainment to correlate properly with the image music radio must have. I would venture to say that the KGB chicken is worth a point or two in their Arbitron. The WMMS Buzzard is highly effective, as is the B-100 bird. The fact is, that this entertaining form of visual is not expensive and can be achieved in all markets. It is not expensive to acquire a good looking chicken outfit, and it is not expensive to put a person in it and have them attend every function pos-

sible 8 hours a day. This walking logo is worth it's weight in gold. I cannot understand why a station in every market does'nt have one. Incidentally, the mascot must contain your call letters.

I think back to when I was the program director of KOTN in Pine Bluff, Arkansas, I should have had a person in a cotton ball covering that city 8 hours of every day. (Sorry I came up with this idea 20 years too late, Buddy.) At any rate, I finally suggest that all stations considering themselves in the entertainment business, get something out there walking around covering every event in your city. I think that you'll find that most animals work. People like animals. If, for instance, you use a chicken, after a certain amount of time, every time someone sees or hears about a chicken, they will think of your call letters. The pay off is very big. There is also a great advantage in being the first radio station to establish this type of PR.

I would like to credit Goodphone with the line of the week for last week ..."Imitation is the sincerest form of ignorance." That makes a lot more sense to me. Thank You.

CHINA COVE

by Bob Hamilton

"Man is not the creature of circumstances, circumstances are the creatures of men. We are free agents, and man is more powerful than matter."

Disraeli

The above quote is printed here in response to something personal that happened to me this week. I broke out of prison again. I've had to do it several times in my life and each time I get out I look back only to find that there were no walls around my prison. I could have walked away any time. I only built the walls in my mind. The real question I have about myself is why it is that I cannot remember that "I am the master of my own soul."

I'm doing some work right now in sense deprivation, most specifically in an understanding of the work Dr. John Lilly did with a special isolated tank that is designed to take away all of the five senses in order to touch a self not influenced by the outside environment. In one of the several

books on the subject (The Deep Self) after years of experiencing the isolation this note appears..."For me a most important lesson of the past several years of my life has been the realization of the viewpoint that each one of us is totally responsible for whatever is going on in our lives. I don't know how many times and in how many ways I have got this message, but each time I do it is like: Oh yeah, when am I going to remember that... Wherever I am and whatever is occuring in my life, I am responsible for being there and I am responsible for changing it if it isn't satisfactory."

We all build our prisons. I have heard disc jockies for years complaining of the low wages and lack of security of being in radio. I have heard promotion men rant for hours about what radio is not doing that it should be doing and vice versa.

What is so interesting about our sad reports is that we present them with the full frustrated conviction that nothing can be done to break us out of that circumstance. It must be early religious mis-training that taught us to believe that something outside of us (most probably with a pitch-fork and a long tail) had put an inevitable curse on us and there was nothing to do but have another double and try to forget the guards at the gate.

The pages of this magazine are filled with testimony that we do not have to accept one iota of statement that would make us believe the illusionary scum. For me the Communicator Network/Spectrum III is just one of the examples of the ways problems can be solved. Neither the radio nor the record industries have to believe that we have to live with what ails us. It is time that we broke out. It is time that we refuse to accept anything less than a clear definition, an honest understanding and a new truth about how things really are...about how they really can work.

There are no guards...no walls... no prisons that we didn't build ourselves. Getting out of hell is understanding that. Her premier album on Warner Tattoo records and tapes (1841)

Featuring the single

"Im Every Woman" (was two)

Adds: WAUG 20-11 WXLO-99X WAYS 25-23 WZZP WTMA 27-20 WIFE WFLB 32 **WTRY WAPE 30-26** WLAC WEIM 18-16 KVI-FM HB WNBC 26 KAYC WCAO 30-26 **KCBN** WYRE D-31 **KRPL** 0-94 D-25 KSXO **WLEE 22-12** KRLA A-32 WGH 20-13 KRTH WGAR

KMEN
WBSR HB
WKKY

CKLW 22-16
WDRQ 29-24
WKNX D-28

WILF WAKY WCIR KAKC

WCIR KAKC 30-28
WBLI WTIX 40-33
WSKW KRBE 27-24

WAIR HB KTLK WKMX HB KFRC

KJOY 12

KSTN 34-23

Management Homerayment company / Jack Nelson

Written by ashford i Simpson



Produced by ary marden



FCC has authorized its Broadcast Bureau to make a decision on four FM proposals for reducing nonentertainment programing to less than 6%. The four stations are: KCIV/The Dalles, OR; WJIB/Boston; KFOX/Redondo Beach; and WCTO/Smithtown, NY. KCIV and WJIB both received renewal after proposing 3% and 4.8% respectively. KFOX and WCTO, on the other hand, failed to show how they could meet service area problems with their proposals. The Commission asked both to review ascertainment needs and explain how they will meet them.

Twelve California radio stations were accused of broadcasting advertisements of PG&E advocating nuclear power without providing equal time to the other side of the issue. Eight were found in violation of the Fairness Doctrine by the FCC. The Federal appellate court could not understand the basis for distinguishing the four exceptions from the other eight, so they remanded the case to the FCC for clarification. As Commissioner Tyrone Brown pointed out in FRED two weeks ago, the FCC's lack of consistency has forced the courts to act in their behalf.

WQAL-FM/Cleveland was granted only a one year renewal by the Commission. Public Affairs programing was limited and of "questionable content". SJR, licensee, represented one community program as airing between 7:30 and 8:00AM on weekends when it actually was broadcast between 4:30 and 6:30AM. SJR explained that this happened because of "the GM's lack of awareness of the scheduling commitment." SJR's explanation "fell short of that which would warrant a full term renewal."

WIZR-AM&FM/Johnstown, NY have had their renewal applications set for hearing. Issues that the FCC will consider are: whether rules regarding fraudulent billing were violated, if so, were any principals of Street Broadcasting involved, facts surrounding ABC Information Network discrepancy affidavits issued, and whether Street misrepresented facts to the Commission regarding fraudulent billing.

KOAD/Lemoore had been granted an extension for operation until a new "permittee" is authorized to take over. The license for KOAD was not renewed because of failure to broadcast programing as proposed.

JOBS: Tenure? Sources? Goals?

MIKE STAFFORD KCBQ/San Diego

I've been here 13 years, and I was at another station here in town for about a year.

First of all I would contact my rep firm, since they represent stations in every major market in the country. They could tell me where there are problem areas. There are a couple of head-hunters in Chicago.

If I was looking for an opening I could contact the Curtis Co. and say, "I'm looking for a gig that pays 100 grand a year and I want this and that, can you take care of me?"

I'd love to own a station, love to. It's not a goal, it's an aspiration. I'm not working towards that end because I find when you work towards ends like that, you become intensively frustrated somewhere along the way.

TIM SULLIVAN KHJ/Los Angeles

I've only been at two stations. I've been here for about 6½ years and before that I was at another station for about 4 years.

I would look for a job through my friends in the industry.

My career goal is to break 80 in golf.

JOHN TYLER KATT/Oklahoma City Ex-GM KLIF/Dallas now owner

I would say about 4 years average. I've been a GM at five or six stations.

I am running my own broadcast company, Sun Broadcasting, but I want to acquire the full compliment of stations.

JAMES DECARO WFIL/Philadelphia

I've been here 12 years.

If I were looking for a job, I would probably hear about it very quietly through inside sources in the business. Possibly through our rep. I would probably get a call directly from some company that might be looking.

To keep myself active with new challenges and to continue to grow in whatever position I may be in. I would say my goal would probably be to be a head of a broadcast group.

The cost of a station in markets I want to live and work in is prohibitive.

E. FARBER 99X/New York

This is my second station. So, it's really not an average because I've only been at my job two years and two months. Before that a year, but I was transferred within the same company.

If I personally were without a job and had to look for another job, I would decide where I wanted to work, then I'd call the owner.

My goals right now are only up to two years and only deal within my current position.

MARK OLDS WRVR/New York

I've been here 10 years, most of the others about 3.

There are 10 dozen sources of jobs. First, I would look at all my broadcasting ads. Second, I would call every contact I ever made in the business. Third, I would decide if possible on the city I would like to live in and go to the people who have the jobs available there and talk to them. Fourth, you talk to broadcast attorneys.

I'm running two stations which is a handful, and I have no particular ambitions beyond that.

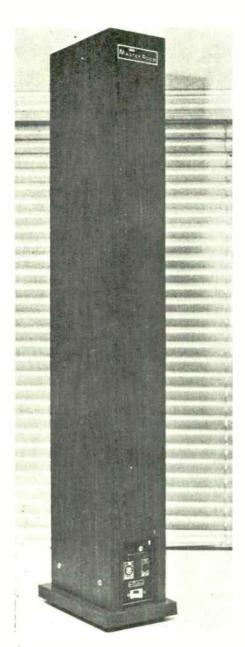
WILLIAM YEAGER WOKY/Milwaukee

About four years on the average, three years here, two years at NCN, and five years at WFAS.

I would primarily look to people that I've known in the business for many years.

My goal would be to move into more of a corporate situation, own my own station, or move into bigger markets.

Digital Recording Bits



In the old days, many a screamer like LONG JOHN SILVER fell in love with the reverb. This new studio model by Master Room may bring back those days.

Technically, what is the difference between analogue and digital recording?

An analogue system you're talking about a constant use of wave form and this wave form itself is limited by the carrier material, such as magnetic tapes, and the limitations of the machines that are used to make this signal into music.

With digital we're talking about on/off digital pulses...either a frequency is there or it's not. We run that pulse at a very, very high frequency generally around 44,000 cycles and the pulse is broken down into digital bits. There are around 1,400,000 bits of data every second of tape. It basically takes a video recorder because of the amount of high frequencies a video head must be used, it can't be used on a commercial tape recorder deck.

The cost becomes extraordinarily more expensive. Just to give you a rough idea, our PCM 1's have been suggested to list around \$4,000. In our profession & division of the company at

Sony, we have a PCM 1600 unit which is around 40-50 thousand dollars.

What is the advantage?

Well, here are the advantages, from a strictly user point of view, of digital over analogue. You're no longer concerned about wow and flutter. It's so low it's not even measurable. The music bypasses all physical or mechanical mutation of a normal tape system. The only reason we use magnetic tape is that we need something to carry these frequencies. Instead of the head rubbing against the tape as it is now, our system is concerned with using the magnetic tape as simply a transportation of material.

When are you going to get this on the market?

Our new PCM-1 is going to be officially out on the market this fall. And, we already have ta few models we're importing into the country now.



In Search of Reality

Our interview this week was supposed to be with Marshall McLuhan. In fact, it was, It was just short, for reasons which you will see when you read it. Nevertheless, the questions raised by this short statement are enormous. We hope the other experts in the field of perceived reality are some help in understanding the subject. If they dont clear it up for you, we'll run a complete clarification from a real expert who is at this moment honing his thoughts and ideas for us.

What is perceived reality as opposed to reality?

Perceived reality is one we make, obviously. When you perceive it, you make it, and until you perceive it, there is no reality. Literally, there is nothing there unless you perceive it. If there is no perceiver, if there is nobody to look at it, there ain't nothin'. If there is nobody on the planet, there is no planet...literally...it doesn't exist.

Why is the perceived reality so different from the reality?

Reality-what we call reality-is pure fiction. That is something we make. You remember...You know the word "fiction" means making. And, the reality we perceive is one that we make. There isn't any such world. There is no such thing as an objective reality. Any objective reality has to be very subjective to the perceiver ... and, buy the way, there are no two people who perceive the same reality...it's a completely different thing. Just as any word means different things to different people, so does any movie, any program, anything at all.

The speed of light-on the radio, you're relaying everything at the speed of light. At that speed, it becomes pure fantasy. What we call real data, real facts, are almost entirely fantasy today. It's even worse on television, because television is an inner trip world where people actually live in fantasy.

If you'll notice, there is no such thing as a...nobody has ever said that TV is an escape world. They used to say that movies were escapist. Nobody ever accused television of being escapist. There is no excape on television. You are sucked in one hundred percent. And, you go on an inner trip; it's a

drug trip, and it is a very heavy drug. That's no exaggeration. I'm not making any moral judgements, by the way. I'm not saying this is good or bad.

If the audience perceived a radio station as being one way, and the radio station doesn't want to be perceived that way ... the radio station has a problem...(i.e., If a station is perceived as Teeny Bopper...)

One thing about Teeny Boppers, you cannot take them to nostalgia, because they don't have any memory. The main programing around the world today is nostalgic. And, nearly all programs are old-time programs-oldtime songs, old-time everything. This is because of people's loss of identity. When people lose their identity, then they become very nostalgic...the good old days. But, in our time, the loss of identity is very huge. For example, on the telephone, you and I have no identity at all. There is no way of identifying ourselves on the telephone or with any electric medium, so when you lose your identity, you become very, very avid for nostalgic experiences of the days when people were real. So, there comes the word "real." People dream about being real. They go to psychiatrists for it. They want to find the real me. Now this, of course, is a lot of awful drug hokum, because the only me is the one you make. And, it's not something you find sticking out somewhere. You have to invent. But anyhow, the media are, themselves-all of themhuge dream and fantasy purveyors, and you are talking about the very depths of fantasy when you're talking about those programs.

To use an example that appeared in Advertising Age, if the public perceives

meat as being the perfect food for dogs. whereas in reality, the company's own research shows grain to be...

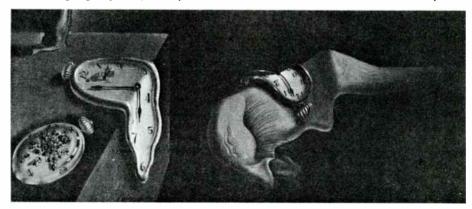
Meat has been ruined with additives. It has been polluted by unseen forces. It's poison for most people and most

You should become a client. You're getting insulting. I'm going to quit. I do very, very serious consulting. I don't think you're being serious. I don't think you've come to grips with that level. The images you are talking about are purely fantasy images. Dogs, for cats' sake are fantasy. Pet rocks...pets are little props for sagging psyches. They are pure fantasy.

How easily can a radio station change the audience's perception of it by what it does?

They can certainly change the sort of music that goes out over the station. sure. But, it is a drug-a tranquilizerand most of your media work is tranquilizing.

Well, anyway as I say, if you want to become a client, that's something different, but the nk of level at which we're talking is really, just fantasy. I'm just talking about the ordinary content of radio. But, anyway, let's have a proper talk sometime with proper auspices and with you in the role of client, which, then, you'd get some real service. As I said, I had one foot out the door when the phone rang, now I've got to get both feet out the door, and very fast, because I'm going to dinner. So, write me a note. Some of your questions might be better handled in a letter. Send a note up here. Our mail strike is over, so send me a note. Do you have an address? Good. Please do, OK?



THE WORM IN THE GARDEN

"The story of Eden is a greater allegory than man has ever guessed. For it was truly man who, walking memoryless through paths of sunlight and shade in the morning of the world, sat down and passed a wondering hand across his heavy forehead. Time and knowledge of good and evil, have walked with him ever since..."

LOREN EISELEY

"The Immense Journey"

"Media....the possibility that all of us can share in the same experience simultaneously." MARSHALL MCLUHAN

"That uncertain journey beneath the burning radiation of a sun too young was the first step toward a time when, as Loren Eiseley has described it, 'Tyrannosaurs, enormous bipedal caricatures of men, would stalk mindlessly across the sites of future cities and go their slow way down into the dark of geologic time. In all that world of living nothing moved except with the grave, sleepwalking intentness of the instinct-driven brain. It was a world of slow motion ... "

DON FABUN

"The Dynamics of Change"

"The most notable aspect of our world of novelty and rapid change, is the unqillingness of economists and political scientists to perceive it, and their hostility toward those who do. We chiefly suffer from a failure to sense the human possibilities of our technical accomplishment."

W.H. FERRY

Speech in L.A.

"With the invention of the photograph, we killed time; and with the invention of the telegraph, we abolished the space that separated man from man. In our days, a hybrid of the two-the photograph joined to the telegraph-has given the world an instantaneous vision of itself that stops the wheel in its tracks, may relegate the freeways to empty loops of concrete spaghetti, and may even leave the central city core a wasteland of empty glass and metal tombstones. Oh, not yet; not for a while. But in time. Swarms of electrons are nibbling away the mechanical world we all grew up in."

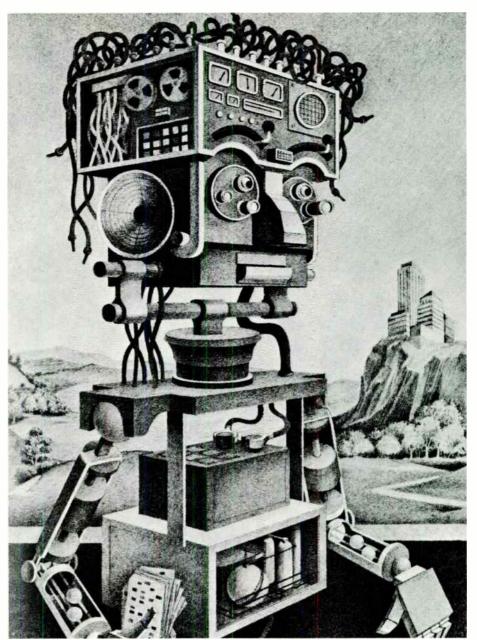
DON FABUN

"The Dynamics of Change"

"We will begin to live more and more in the shock wave that is created when an electron drops to an orbit closer to the nucleus. We will begin, more and more, to ride the waves of the oscilloscope; to swim in the bluegreen phosphors of our television screens."

DON FABUN

"The Dynamics of Change"



Drawing by Masami Miyamoto

THE STOP ACTION LIFE

"The brain is a billion lens motion picture camera shooting and coordinating billions of frames a second. The 'imprint' system is one of these frames-stopped-upon which man's perception and symbolic thinking develops. Man's mind imposes upon the variegated flow of energy one static model-years out of date, kept current only by the slow process of conditioning and association...What happens outside or inside, we perceive in terms of our mental imprinting system. We live in a dead world-cut off from the flow of life and energy,"

TIMOTHY LEARY

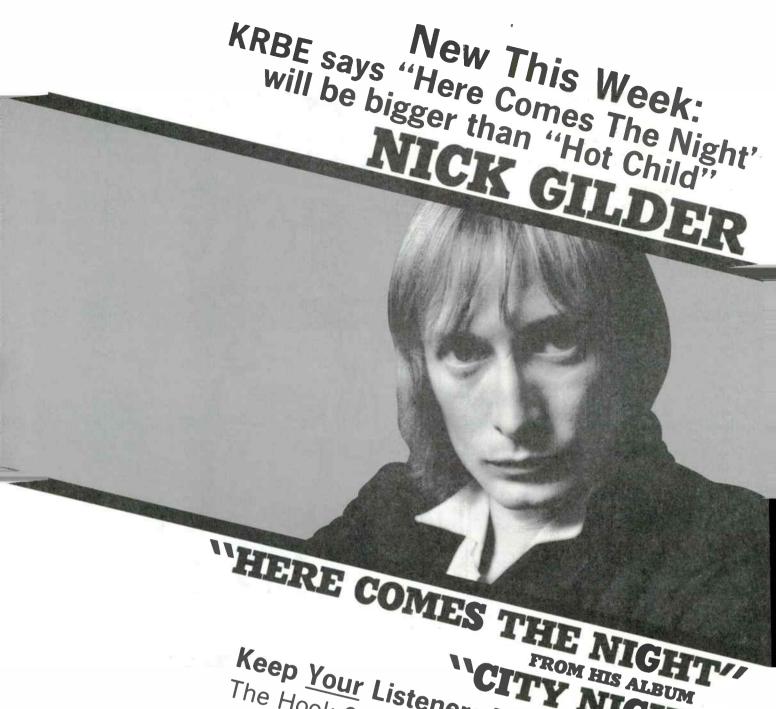
"Languages: Energy Systems Sent and Received." ETC.

WHAT IS MAN?

"A self-balancing, 28-jointed adapter-base biped; an electrochemical reduction plant, integral with segregated stowages of special energy extracts in storage batteries for subse quent actuation of thousands of hydraulic and pneumatic pumps with motors attached; 62,000 miles of capillaries... The whole, extraordinary complex mechanism guided with exquisite precision from a turret in which are located telescopic and microscop ic self-registering and recording range finders, a spectoscope, etc.; the turret control being closely allied with an air-conditioning intakeand-exhaust, and a main fuel intake...'

R. BUCKMINSTER FULLER

"Nine Chains to the Moon"



Keep Your Listeners Tuned to Your Station The Hook Says It All—

"I want you to stay, don't go away, Here Comes The Night"

Confirmed: WTIX 40-20-17 **WNOE 15-12** KJRB D-29 WIGY D-33 **WCIR D-18** CK-101 26-21 WKKY 26-16 Hitbound at CKLW



Produced by Peter Coleman for Mike Chapman Enterprises, Inc.

HOT CHILD—RECURRENT HERE COMES THE NIGHT AND CURRENT



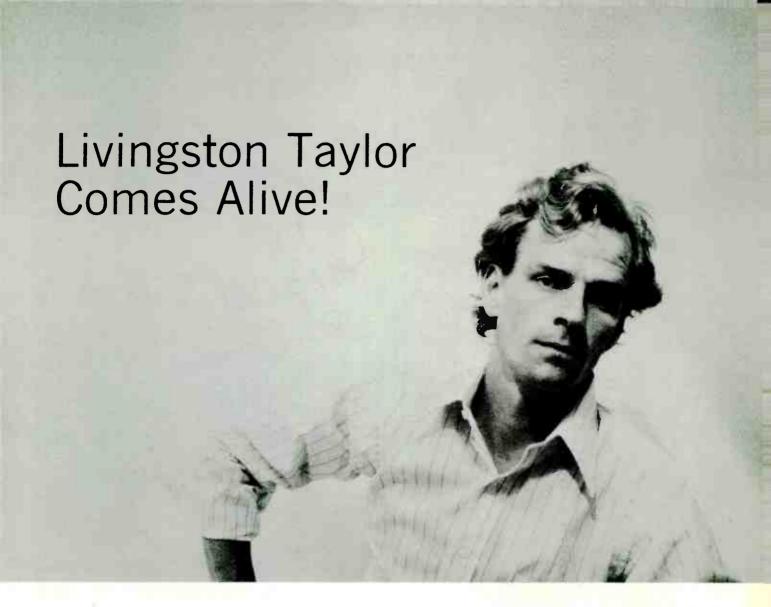


"Fun Time"

Adds: Z-93 WLAC WRJZ WIFI D 30 WCAO D 30 WKBO D 30 WERC KILT D 40 WNOE D 30 WGH D 15

WTRY 25 WYSL 19 KSLQ 25 KRBE 35 WPGC KSTP LP WTIX Z-96 WTAC





"I Will Be In Love With You"



WIFI
WIP
WRKO D 30
WVBF 27
WPRO-AM 23
WPJB D 39
WAVZ A-37
WBBQ
WKIX HB
WFOM HB

WLOF BJ-105 WTIX HB KELI 23-18 WIFE HB WZZP WZUU LP B-100 30-27 KRTH D 30 KYYX HB KGW HB KTLK HB WZDQ D 35 WALG D 33 WGTR 4-3 KEWI A-36 WBSR HB WFLB HB



STROKES



Music Director Drake Hall, WLRS/Louisville and Kevin Cronin of REO Speedwagon share a laugh during a recent interview.



WHK Radio 14's "Rib-Off" between Don Imus and Gary Dee was held at Lucky Rays Ribs to help promote the store's recent opening on Cleveland's east side. Pictured in the photo are (L-R): Don Imus, WHK afternoon drive; Ray Saks, Lucky Rays' owner; and Gary Dee, WHK morning man.



Denver's "Odd Couple" of talk radio, Denver Bronco Lyle Alzado (left) and Alan Berg (right), share the microphone Monday nights on KHOW Radio.



K.C. Jones, WVKO/Columbus, with Sonny Craver, recording artist, actor.



FOREIGNER visits KTXQ/Dallas-Ft. Worth. (L-R): Bill Collins (Atlantic), Tim Spencer, Ian McDonald, Lou Gramm, Mich Jones. Almost pictured: Dave Flashman (Atlantic).



James Young of the Rock group STYX visited the other day with WKQX air personality Mitch Michaels.



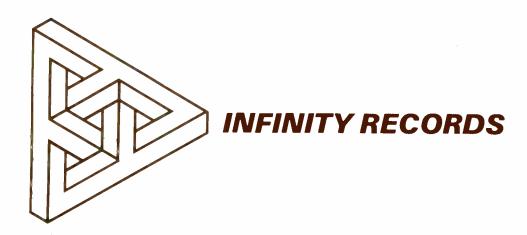
Bobby David's Copter Capers. Shown here are (L-R): Dana Harmon, Station Manager of WVOV/Huntsville, AL; Pam Bell, WVOV Program Director; and Bobby David, 20th Century-Fox recording artist/songwriter.



To prove once again that beer is the breakfast of Macho Men. WTOB air personalities took a course in quaffing from the Dean of beer herself—Siglinda Steinfuller (Katherine Bauman, runner-up Miss America 1970). Front row kneeling: Jack "Crocked" Kelly, Scott "Ripped" Richards. Back Row: Chris "Loaded" Angel (Music Director), Schlits Praide, Siglinda, Willie "Polluted" Edwards (Program Director), and Don "Blitzed" Holme.

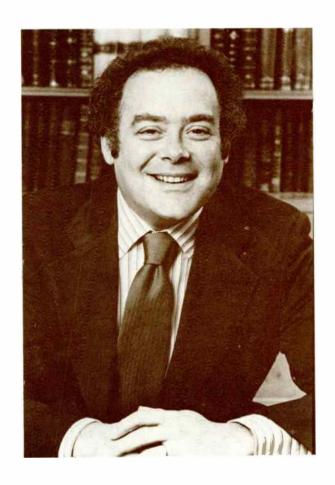


KAAM/Dallas Music Director Lee Gray dresses exactly like England Dan and John Ford Coley during a recent "Double Star Weekend" taping.



PROMOTION

World Radio History



RON ALEXENBURG President



PETER GIDION
Vice President
National Promotion
New York
212-888-9700



RICK SWIG

Director National Promotion

Los Angeles
213-763-8283



JOEL NEWMAN
Associate Director
National Promotion—
Western Regional
Representative, Los Angeles
213-763-8283



PETER SCHWARTZ Los Angeles 213-768-3200



BRUCE SHINDLER San Francisco 415-543-6880



GREGG FELDMAN Seattle/Denver 206-322-3100



FRANK HOROWITZ

Northeastern Regional
Representative, 212-759-7500



PAT MARTINE New York 212-759-7500



ELLEN WHITE Boston/Hartford 617-244-7294



RICK ALDEN Philadelphia 609-854-5810



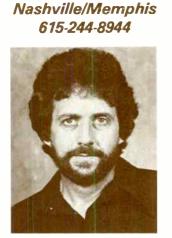
MARK WEISS
Washington/Baltimore
301-448-9300



BOB OSBORN Southeastern Regional Representative, 404-448-3965



RICK ROCKHILL Atlanta/Miami 404-448-3965



CHARLIE ROSS

RON PHELPS Charlotte 704-537-1613



TOM CHENEY New Orleans 504-834-1050



WAYNE McMANNERS Southwestern Regional Representative, 214-241-8646



RONNIE RAPHAEL Dallas 214-241-8646



ROB SIDES Houston 713-781-6462



RICKI GALE St. Louis 314-291-7744



MARK ALDERMAN
West Coast Secondary
Promotion Manager, Los Angeles
213-763-8283
World Red to History



ANDREA GANIS

East Coast Secondary

Promotion Manager

New York, 212-888-9700



NICK PRO *Detroit* 313-588-6943



TONY AUTUORE Cincinnati 513-721-4210



VICKY DERREK Minneapolis 612-332-7428



WALTER PAAS Chicago 312-692-7334



JIM TAYLOR Midwest Regional Representative, 312-692-7334



DENISE GORMAN
National Promotion
Coordinator, Los Angeles
213-763-8283



. . All We Ask You To Do Is Listen.



10 E. 53rd Street•New York City•New York 10022•(212) 888-9700 100 Universal Plaza•Universal City•California 91608•(213) 763-8283 64 Portman Towers•George Street•London W1•England



During the whole day of October 4th (McHappy Day), members of the CKGM on-air crew and office staff managed to make hamburger-making quite an event at a nearby McDonalds! Pictured in the photo enclosed, is CKGM's morning man, Ralph Lockwood, maybe a little clumsy at the art of hamburger-making, but nonetheless, bagging the job!



Promoting his new A&M Records release, "Try and Love Again", Booker T. Jones visited WZXR/Memphis. Shown from left to right are: Tom Owens, WZXR; Lee Durham, local promotion, A&M Records; Booker T. Jones; Frank Kelly, WZXR; and Don Tolle, Regional Promotion Director, A&M Records.



WISM/1480 Madison welcomed home town favorites "Cheap Trick" with a special "Cheap Trick Trivia Quiz Contest". Pictured L-R: John Sykes, Epic; Trick's Bun E. Carlos; WISM winner. Standing: Trick's Tom Petersson, and Rick Neilsen; WISM winner; Trick's Robin Zander; Jonathan W. Little, PD WISM, and son Joey.



Jean Luc Ponty recently did a guest airshift on WAAF/Worcester. Pictured L-R are: Roy Rosenberg, Regional album promotion, Atlantic Records; John Duncan, PD WAAF; Paul Lemieux, MD, WAAF; Jean Luc Ponty, the "Cosmic Messenger"; Drew Mello, WAAF; and Joe Biedrzycki, Promo. Dir WAAF



A&M artist Randle Chowning was one of the first customers at Houston's new Palm Restaurant. Shown from LR are: Geoffrey Shulman, regional merchandising, A&M Records; Nick Stearn, Southwest Regional Promo. Dir., A&M Records; Rhonda Todd; Bill Todd, PD FM-94; Michael Jones, National AOR, A&M Records.



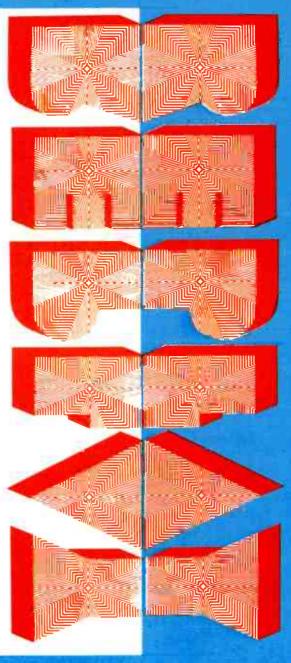
RCA recording artists Daryl Hall and John Oates dropped in on friends at the offices of the Burkhart/Abrams consulting firm while on a recent visit to Atlanta. Featured L-R are: Bill Kennedy, field promo., RCA Atlanta; Kent Burkhart and Dwight Douglas of Burkhart/Abrams; Lee Arnold, Nat. Album Mgr., RCA; John Oates; Eddie Mascolo, Southeast Reg. Promo. Mgr., RCA; Joshua Blardo, Nat. Album Promo. Dir., RCA; and Daryl Hall.



"Say Cheese!" The CHUM/Toronto charity baseball team took time out of their hectic playing schedule to pose for a team picture.



Scott Muni, PD of New York radio station WNEW, takes time to greet three members of the Devo army, sent to the station by Devo army commander General Boy to recruit the renowned air personality. Pictured from L-R: Kenny Puvogel, WBR Regional Promo. Mgr.; Jane Dershewitz, WBR Promo. Marketing Mgr.; Stewart Cohen, WBR Promo.; and Scott Muni.



Tarinar Tarinar

WBBQ Adds: **WIFI** 38-WHB WVBS WRKO MXLO WKBO WNBC HB-28 25-18 26-20 19-16 1

WPRO HB-30 WCAO **WPJB HB-20** WPRO-FM 26-20 **WQAM 20-16** WPGC **WAVZ 30-28** WDRC HB-HB 22-19 13-10

96-X 33-28 WTIX LP-Extra WKIX HB-23 **WRJZ 24-21** Y-100 19-17 **KELI 15-14** KVI-FM HB-32 **KOPA 29-22**

You've Danced To The Man.
You've Loved To The Man.
Now Listen To "THE MAN"
BARRY WHITE.

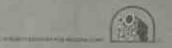
Barry's Back With A Smash!



His new album is for dancing, loving and listening.
And it all starts
with the hit
"YOUR SWEETNESS
IS MY WEAKNESS."

And it never, ever stops.

BARRY WHITE JUST "THE MAN" YOU'VE BEEN LOOKING FOR



VILLAGE PEOPLE

SYM.C.A.?

new adds:

KJR
KACY KLEO
KAYC WQXI
WVIC 29 WSGN
WILS WHHY
Z-96 WLAC
13-Q WAYS

CK-101 WVBF WPGC WYRE WGH 20 10Q 30 KOPA

KJRB HB-17 KFI Ex-27 KAKC HB-34 WGCL 21-11 WZZP HB-32

moves:

WHB 29-19 WFOM HB-25 WQAM 14-10 WMFJ 26-19 WNOE HB-22 WAVZ 33-26



World Radio History

The following Music Analysis is achieved by combining sales, requests, and call out research of radio stations considered to be reputable and accurate. Light bulbs signify those records indicating the strongest trend toward "A", or Power, rotation. All reports are activated by phone to assure that all the data is based on reporters' input. FRED's music is structured to help win the ratings, not reflect cold statistics.

TREND SETTERS

San Diego CHUM Toronto CKGM Montreal CKLW Detroit F-105 Boston KBEQ Kansas City KCBQ San Diego Salt Lake City **KCPX KDWB** Minneapolis **KEZY** Anaheim Los Angeles San Francisco KFI KFRC KGW **Portland** KHJ Los Angeles KILT Houston KIMN Denver Seattle **KJR** KKOJ St. Louis KLIF Dallas KLIV KOPA San Jose **Phoenix** KRBE Houston KROY Sacramento KRO KRSP Salt Lake City Phoenix KRTH-FM Los Angeles KSLO St. Louis Minneapolis KUPD Phoenix KYA San Francisco Seattle M-91 San Diego Q = 105Tampa TEN-Q Los Angeles New York WABC WAKY Louisville WAPE Jacksonville WAVZ WAYS WCAO New Haven Charlotte Baltimore WCOL Columbus WDRC Hartford WDRQ Detroit Chicago WEIL Philadelphia WFLI Chattanooga WGBS Miami WGH Norfolk WHR Kansas City WHBQ Memphis WIFE Indianapolis WIFI Philadelphia WKY Oklahoma City WLPL **Baltimore** Chicago WNAP Indianapolis WNBC **New York** WNDE Indianapolis WOKY Milwaukee Pittsburgh WPGC Washington, DC WOXI Atlanta WRKO Boston WSGA Savannah WTIX **New Orleans** WZZD Philadelphia Cleveland X-ROCK 80 Y-100 El Paso Miami Z-93 Atlanta Z-97 Ft. Worth/Dallas 92-Q Nashville 96-KX Denver Miami Beach 99.X **New York**

C.C. McCartney Bob Wood Connie Gregor Dick Bozzi Charlie Fernandez Kim Welsh Nina Gomez **Gary Waldron** Dave Thompson Larry Reisman Eric Chase Les Garland Terry Danner John Sebastian Tish Reyes Ed Greene Tracy Mitchell Gary Brown Jack Darden John McLeod **Steve Rivers** Clay Gish Kris Mitchell Dan McCov Lorraine Winegar **Bobby Rivers Bob Hamilton Chuck Roberts** Greg Ausham Jay Stone Allan Mason **Robin Mitchell** Michele Pettis **Bob McNeal** Connie Singer Sonia Jones **Bob Moody** Paul Sebastian **Curt Hansen** Roy Rosen Ron Riley Dave Bishop Jim English **Gary Firth Brian White** Jay Cook Jimmy Byrd **Charley Cook Bob Canada** Al Casev **Harriet Lapides** Jerry Steele Steve Rivers Sandy Jones David Tate Karen Cavaliero Steve Mitchell **Bobby Hatfield** Jim Smith Mark Fritzges Jim Elliot J.J. Jackson Mark McKay Jerry Rogers Terry Young Larry Knight Tom Jeffries **Keith Morgan** Colleen Cassidy Dale O'Brien **Gary Mack Bruce Sherman** Frank Felix Beau Raines

Bobby Rich

714-292-5362 416-925-666 514-931-6251 313-963-1567 617-332-9817 714-286-1170 801-972-3030 612-739-4000 714-776-1191 213-385-0101 415-986-6100 503-226-5000 213-462-6255 713-526-3461 303-234-9500 206-937-5100 314-721-2323 214-747-9311 408-293-8030 602-947-7355 713-960-0123 916-441-4950 602-624-2431 602-247-5789 213-937-5230 314-725-9814 612-645-2724 602-838-3062 415-396-2500 206-682-2828 714-583-9100 813-879-1420 213-381-7201 212-581-7777 502-587-7979 904-264-4523 203-777-4761 704-392-6191 301-653-2200 614-221-7811 203-278-1115 313-272-8000 312-558-9336 215-879-1600 615-821-3555 305-377-8811 804-340-1310 816-221-8300 901-323-7661 215-839-0900 405-478-2930 301-358-4600 312-782-2002 317-924-5211 212-664-2744 317-257-7565 414-442-0150 412-323-5300 202-779-2100 404-261-2970 617-725-2700 912-233-8807 504-561-0001 215-242-6300 216-696-4444 305-944-1956 404-522-9393 817-731-6301 615-244-8290 303-629-0096

Column

by Steve Casey

TONY MITCHELL and SHAUN LYNCH of KENI/Ankorage, have put together a piece, ala "Dickie Goodman," concerning a local political scandal. Response has been phenominal, people dashing around the tundra trying to hear it. One of the TV station"s went by the studio, took some footage to air on the evening news. The TV station got so many phone calls



requesting it, they had to run it at nine and again at eleven pm. FREE TV coverage at the start of the book. The kind of publicity every station should seek.

ED ALEXANDER of KTKT/Tucson is giving away a trip to London, 7 days and 6 nites. They are using a seven digit "Winner Circle" and operates it like Hi-Lo.

Dave Anthony of KLUC/Las Vegas sponsored a March of Dimes 'Walk-a-thon.' They let the folks know who was behind it by driving eight foot tall replicas of their call letters around. That's called being conspicuous.

People seen running around this week: CHARLES TUNA/ Ten-Q hosted a toga party and CLEVELAND WHEELER of Q-105/Tampa is trying to be a dozen people at once. I will have more information on the syndication of the "Clone Ranger" at a later date.

The new Exile single on Warner Bros., "You Thrill Me," was released on November 1st.

The new line up at WDAK/Columbus; 5:00 to 7:00 AM Cuzzin' AI, 7:00-10:00 AM the PD, Steve Kelly, 10:00 to 3:00 PM Sandy Weaver, 7:00 to 12 midnight, Charlie Mc Carthy (Pete Shryer), 12midnight to 5 AM is Tod Summers. Weekends; Chris Van Dyke and Bob Allen.

U2's

63-KIDD Salinas CK-101 Cocoa Beach Red Bluff KBLF **KCBN** Reno KDON Salinas KELI Tuisa Topaka **KJRB** Spokane KLUC Las Vegas KMGK Des Moines KOBO Yuba City KOLE **Port Arthur** KOTN Pine Bluff KQEO Albuquerque San Luis Obispo KSLY Tucson KUKI Ukiah WABB-FM WAMS Mobile Wilmington WAMX Ashland WBBQ Augusta WERC WFOX Gainesville WGBF Evansville WHIT WICC **Bridgeport** WJET Erie WJEL Vicksburg WKBO Harrisburg **Baton Rouge** WLSQ Montgomery WQXA-FM WRBR South Bend WRFC Athens WZNG Winter Haven

Amarillo

Eric Scott Steve Ocean Ross Forbes **Red Mountain** A.J. Roberts **Ray Livingston** J.R. Greeley Tomm Hutyler Dave Anthony Ben Hill Ross Forbes Scott Slocum **Paul Sims** Frank Ragan John Tobin Ed Alexander Ross Forbes Jerry King Tom Summers **Gary Miller Bruce Stevens** Ken Rogers Sam Church Adam Smasher **Dave Lyons** Gary Peters Barney Luv John Čurry Dan Steele **Bob Elliot** John Roberts Dave Dillon Joe Lightner Gary Kirk

Chuck Walker

W.J. Fairchild

408-649-6622 305-783-9257 916-422-5363 702-826-1355 408-422-5363 918-622-1430 913-272-2122 509-448-1000 702-739-9383 515-247-4533 916-673-7677 713-982-9436 501-534-8732 505-243-6791 805-543-9400 602-622-6711 401-433-4200 205-432-5572 302-654-8881 606-928-6464 803-297-6610 803-271-9200 404-536-9948 812-477-8811 919-637-4450 203-366-9383 814-455-2741 601-636-1494 717-561-0710 504-383-4411 205-264-6449 717-757-9402 219-256-1836 404-529-6222 806-353-6663

Z-93

305-538-5321

212-764-6617

- DONNA SUMMER/MacARTHUR PARK
 Profile: F-105 2-1, KFI 1-1, KJR 5-1, KRBE 1-1, WCAO 1-1, WIFI 1-1, WPEZ 2-1, WPGC 1-1, WTIX 4-1, WZZD 4-1, 99X 2-1, WLCS 1-1, WHHY 1-1, WQXA-FM 2-1, KRKE 4-1, WLSQ 3-1, WAMX 1-1, WAMS 2-1, WEFM 6-1, 63-KIDD 4-1, WJFL 1-1, WGBF 2-1, KCBN 3-1, WISM 3-1, WANS 1-1, KX104 3-1, WDAK 3-1, WSFL 1-1, CKLW 6-2 Q105 3-2, WKY 4-2, WNAP 5-2, WZZP 5-2, WABC 4-2, WKBO 2-2, WGH 4-2, V97 4-2, WFYR 4-2, KOPA 10-3, KRSP 3-3, WHB 5-3, KELI 3-3, WFBC 9-3, WRBR 3-3, WSGA 4-3, WCOL 4-3, WRFC 7-3, KBEQ 21-4, KHJ 7-4, KSLQ 10-4, KSTP 5-4, KYYX 7-4, WAVZ 4-4, WDRQ 8-4, WLPL 6-4, KRTH-FM 7-5, KSLY 5-5, KTLK 6-6, WAQY 7-6, WLS 10-6, TEN-Q 9-7, KEWI 12-7, KMGK 7-7, KLIF 12-8, WHBQ 10-8, WNBC 9-8, WNDE 14-8, KRUX 11-8, KIMN 14-8, KUHL 14-8, KFRC 10-9, KYA 15-9, WFIL 14-9, KOLE 14-9, WJET 11-9, KDON 12-9, KCBQ 14-10, KTKT 14-10, Y-95 20-11, CKGM 16-11, WFLI 15-12, KQEO 18-12, KLIV 17-13, KRQ 21-15, KLUC 25-18, and KENI 31-29...solid...all demos...album exploded...this record has been number one in FRED for four consecutive weeks.
- 2 2 AMBROSIA/HOW MUCH I FEEL
 Profile: KRSP 1-1, WAVZ 1-1, KRUX 4-1, WFBC 1-1, WJET 1-1, KJR 3-2, KSTP 4-2, WCAO 2-2, KELI 4-2, WLCS 3-2, KRKE 3-2, WAMX 2-2, WAMS 9-2, KQEO 4-2, WGBF 3-2, WFOX 4-2, WSFL 2-2, KOBO 4-3, 63/KIDD 7-3, WISM 4-3, KRQ 7-3, WKY 5-4, WPGC 4-4, WLSQ 5-4, KX104 6-4, WDAK 4-4, KFI 6-5, WDRC, 6-5, WNDE 5-5, WZZD 5-5, WFLI 7-5, WGH 11-5, B-100 8-6, CKLW 13-6, KCBQ 10-6, KOPA 13-6, M-91 7-6, TEN-Q 8-6, WPEZ 7-6, KIMN 10-6, WCOL 8-6, KENI 7-6, KUHL 11-6, KBEQ 11-7, KLIF 11-7, WHBQ 13-7, KJRB 10-7, KOLE 8-7, WSGA 10-7, KRTH-FM 9-7, WRFC 9-7, WFYR 8-7, WZZP 11-8, 96KX 12-8, KHJ 15-9, WHB 11-9, WIFI 18-9, WTIX 16-9, KMGK 14-9, KSLY 11-9, CHUM 14-11, F-105 19-11, KEZY 13-11, KTLK 16-11, WDRQ 18-11, WIFE 19-11, WGBS 16-11, KLUC 15-12, WRKO 17-14, KFRC 19-15, KSLQ 17-15, 99X 18-15, KEWI 19-15, WABC 19-16, V97 19-16, KRBE 22-17, WNBC 20-17, 92Q 25-21, 96X 28-21, Y-95 A-27, and KILT 33-28...even split in male and female demos...still extremely strong in 18 plus...exceptionally strong in call out research.
- GINO VANNELLI/I JUST WANT TO STOP
 Profile: WDRQ 4-2, WJET 4-2, WQXI 4-3, WHHY 3-3, CK101 5-3, WSFL 6-3, WZZD 11-4, KGW 9-5, WHB 10-5, WKBO 6-5, WLCS 9-5, WANS 8-5, WRFC 10-5, KSTP 9-6, KJRB 11-6, WQXA-FM 10-6, KRKE 9-6, KDON 6-6, KILT 12-7, WAMX 11-7, 63/KIDD 11-7, WJFL 9-7, WGBF 12-7, WISM 12-7, WDAK 9-7, KBEQ 15-8, WAMS 13-8, WFOX 11-8, KRBE 12-9, WAQY 12-9, WNAP 15-9, KELI 13-9, KLIF 15-10, WZZP 20-10, WGBS 17-10, KOPA 16-11, KRSP 15-11, KRBE 17-12, WPEZ 16-12, 92Q 17-12, KOBO 18-12, WSGA 17-12, WLSQ 16-12, WGH 18-12, KCBN 18-12, KJR 16-13, WCAO 18-13, KOLE 16-13, WCOL 23-13, KX104 16-13, WFYR 16-13, KYA 21-14, WFLI 17-14, KUHL 18-14, WKY 20-15, KTKT 20-15, KRTH-FM 18-16, KFRC 18-17, WHBQ 24-17, WAVZ 24-18, WIFI D-18, WTIX 21-18, KIMN 22-18, CHUM 23-19, 96KX 28-19, KCBQ 23-20, WEFM 30-20, KSLQ 22-21, TEN-Q 34-21, WFIL 24-21, KRUX 27-21, 99X 24-22, KEWI 29-22, KMGK D-22, KLUC 26-22, KHJ 29-24, WNDE 30-24, WABC 31-25, Y-95 D-25, WFBC 27-25, KENI 28-25, KYYX D-26, WDRC 29-26, Y100 A-27, and 96X 30-27...phenomenally strong with females... developing a teen base...resistence in male demos.
- STREISAND & DIAMOND/YOU DON'T BRING ME FLOWERS

 Profile: KBEQ D-2, CKLW 17-4, WCAO 17-6, WPGC 8-6, WHB 19-7, WRBR 11-7, WCOL 24-7, WNBC 22-9, KJR 19-10, WGH D-10, KRTH-FM 16-10, WDAK 27-10, KGW 21-11, WFIL 16-11, KJRB 26-11, KCBN D-11, WFYR 15-11, WZZD 17-12, 63/KIDD 23-12, KHJ 25-13, WNAP D-13, WHHY 17-13, KFI 19-14, WQXI 22-14, WIFI 30-16, WSGA 22-16, WAMX 26-16, WZZP D-17, KSTP 25-18, KYYX D-18, WIFE 23-18, F-105 27-19, KLIV 27-19, KRKE 25-19, KILT 40-20, KTLK 32-20, M-91 D-20, KRUX 29-20, KUHL D-20, KRBE A-21, WJET 28-21, WEFM D-21, WISM 28-21, KCBQ 33-22, WLPL A-22, WFLI D-22, CK101 36-22, Y100 27-23, 99X 29-23, WJFL D-23, KLIF 34-24, WFBC D-24, KFRC 29-25, KRSP D-25, WHBQ D-25, 92Q D-25, KELI 30-25, WFOX D-25, WRFC 29-25, CHUM D-26, KOPA D-26, WAQY D-26, WNDE D-26, KIMN D-26, KENI D-26, KSLY D-26, WRKO D-27, WKBO D-27, WAMS A-27, KX104 30-27, WDRC D-28, WTIX 32-28, WLCS 38-28, KEWI 35-29, WAVZ A-30, KMGK D-30, KOBO D-30, WQXA-FM D-31, WANS D-31, KEZY D-32, KRQ 40-32, 96X A-34, KQEO D-35, KSLQ A-36, V97 D-38, WSFL A-38, and KDON D-39... added at Y-95, WGBF, WLSQ, KLUC, KYA, and WPEZ...largest 18 plus record in the past six months...slight resistence from teens...should make number one next week.
 - DR. HOOK/SHARIN' THE NIGHT TOGETHER
 Profile: CK101 3-1, KUHL 6-1, KILT 9-2, KRSP 4-2, KOBO 3-2, WCAO 10-3, WANS 7-3, KRBE 10-4, WHBQ 4-4, WQXI 6-5, KELI 8-5, WAVZ 17-6, KOLE 12-6, WSGA 13-6, WAMX 10-6, WGH 21-6, WJFL 7-6, WZZD 12-7, WLSQ 9-7, V97 13-7, WPGC 13-8, 92Q 12-8, WJET 10-8, WQXA-FM 12-8, WDAK 11-8, WKBO 10-9, KRUX 12-9, KRQ 18-9, Y-95 13-10, KRKE 14-10, KCBN 15-10, WISM 14-10, WFYR 11-10, KFI 14-11, Q105 22-11, KRTH-FM 12-11, WFOX 16-11, WLPL D-13, WZZP 18-13, KTKT 16-13, WFLI 16-13, WFBC 20-13, KGW 16-14, WKY 19-14, WAMS 18-14, KIMN 19-14, TEN-Q 23-15, KMGK 21-15, WRBR 20-15, WHB 22-17, WPEZ 22-17, KCBQ 21-18, KLIF 23-18, KQEO 23-18, KENI 21-18, KFRC 21-19, KJR 22-19, KEWI 24-20, KLIV 23-20, KYA D-21, KHJ 23-22, WDRC 27-22, WIFI 26-23, WRKO 28-24, KDON 27-24, KLUC 28-24, WEFM 27-24, WTIX 28-27, WCOL 30-27, F-105 D-30, 99X D-30, 96X 36-31, and WDRQ A-33...added at WGBS...primary demos 12 plus females, 18 plus males... extremely commercial.
- (ATLANTIC)
 Profile: WAQY 2-1, KJRB 2-1, KLUC 3-1, WFOX 2-1, KYYX 5-2, WQXI 2-2, KTKT 5-2, WANS 4-2, KJR 4-3, WPGC 3-3, WZZP 6-3, Y-95 6-3, WQXA-FM 5-3, WAMX 4-3, KCBN 9-3, KSLY 3-3, M-91 5-4, Z97 4-4, KQEO 12-4, WGBF 10-4, WISM 5-4, WRFC 4-4, KRQ 5-4, F-105 5-5, KBEQ 5-5, WRKO 6-5, WJET 8-5, 96KX 7-5, V97 7-5, WDAK 7-5, KFRC 9-6, KSLQ 12-6, WHB 6-6, WLPL 11-6, KX104 10-6, Q105 16-7, WIFI 11-7, WPEZ 8-7, KRUX 10-7, KFI 9-8, KTLK 9-8, WKY 18-8, Y100 15-8, KOBO 10-8, KOLE 9-8, WCOL 9-8, KEZY 12-9, KRKE 12-9, KHJ 11-10, WEFM 12-10, WJFL 15-11, CHUM 15-12, WHHY 15-12, WLSQ 17-13, WAMS 15-13, WGBS 18-13, WSFL 14-13, TEN-Q 18-14, 96X 20-14, 99X 16-14, KENI 16-14, WAVZ 25-17, WFBC 22-17, KMGK 23-18, KRBE 30-20, WHBQ 23-20, KIMN 24-20, WLS 38-23, KELI 27-23, KILT 34-25, WNBC 30-25, KUHL D-28, and KEWI 33-31.

8 7 CHICAGO/ALIVE AGAIN

Profile: KSLY 8-4, WDRQ 17-8, CK101 14-8, KFI 12-9, WAMX 14-9, KLUC 18-9, KUHL 16-9, KRUX 17-10, WJFL 19-10, Profile: KSLY 8-4, WDRQ 17-8, CK101 14-8, KFI 12-9, WAMX 14-9, KLUC 18-9, KUHL 16-9, KRUX 17-10, WJFL 19-10, WZZD 13-11, KRKE 18-11, WLSQ 21-11, WDAK 20-11, WQXA-FM 24-12, M-91 17-13, WEFM 23-13, WISM 17-13, WNAP 26-14, KOBO 23-14, B-100 27-15, KCBQ 22-15, KYA 18-14, WIFI 22-15, WKBO 24-15, WJET 22-15, WGBS 20-15, WANS 20-15, KX104 21-15, KRSP 20-16, WAQY 26-16, WAVZ 23-16, KELI 19-16, WGBF D-16, KRQ 28-16, KTKT 21-17, WLCS 26-17, WSGA 20-17, KRTH-FM 20-17, WZZP 23-18, WSFL 22-18, WFYR 19-18, KEZY 23-19, WNDE 26-19, WPEZ 27-19, WQXI 24-19, WFLI 23-19, WAMS 21-19, KENI 23-19, KJR 21-20, WKY D-20, WHHY 28-20, KHJ 22-21, KJRB 24-21, KJMN 25-21, WCAO 26-22, WHB 30-22, KCBN 26-22, WFOX 26-22, F-105 26-23, WPGC 27-23, KEWI 30-23, WFIL D-24, Y-95 30-24, 99X 26-24, KYYX 29-25, KQEO 35-25, 96KX D-25, KILT 29-26, KOPA D-27, CHUM D-29, WDRC D-29, 92Q D-29, KRBE 34-30, WCQL A-30, KDQN 34-31, WNRC A-32, KUNRC A-32, KRBC A-32, WNRC A-32, KRBC A-32, WNRC A-3 KILT 29-26, KOPA D-27, CHUM D-29, WDRC D-29, 92Q D-29, KRBE 34-30, WCOL A-30, KDON 34-31, WNBC A-32 96X 37-32, and V97 D-36...added at WTIX...still showing strong male reaction...relatively strong female support...will not make number one.

BARRY MANILOW/READY TO TAKE A CHANCE 7 8 Profile: 63/KIDD 3-2, WZZD 6-3, KOLE 6-3, KGW 5-4, WCAO 7-4, WFIL 5-4, KEWI 4-4, KRKE 7-4, WAMX 5-4, WAMS 11-4, WGBS 14-4, WSFL 5-4, KRSP 6-5, KSTP 8-5, WNAP 11-5, WFBC 8-5, WHHY 5-5, WQXA-FM 7-5, WGBF 7-5, KFI 7-6, KMGK 8-6, WISM 8-6, WDAK 6-6, KHJ 9-7, 99X 14-7, KUHL 10-7, WLSQ 10-8, WGH 12-8, WGM 12-8, (ARISTA) KCBN 12-8, KX104 11-8, WFYR 10-8, M-91 11-9, Q105 18-9, WKY 12-9, WPEZ 13-9, KOBO 14-9, CHUM 12-10, KOPA 12-10, KRBE 13-10, TEN-Q 13-10, WRKO 11-10, KELI 11-10, WLCS 16-10, KQEO 17-10, KENI 11-10, KJR 13-11 92Q 16-11, WKBO 19-11, KIMN 15-11, WNBC 16-12, WABC 24-12, KCBQ 18-13, KILT 15-13, WQXI 18-13, WANS 15-13, KLIF 16-14, CK101 16-14, WLS 17-15, WNDE 19-15, Y100 18-15, KRUX 19-15, F-105 21-16, KSLQ 19-17, WFOX 29-26, CKGM D-28, and WJET D-29.

AL STEWART/TIME PASSAGES 10 9

(ARISTA)

Profile: KSLY 1-1, CK101 12-7, 63/KIDD 12-8, WZZP 17-9, KJRB 16-10, WANS 14-10, KEZY 18-12, KRBE 14-13, WAMX 22-13, F-105 17-14, KOPA 21-14, KRSP 18-14, KSTP 19-14, WSFL 20-14, KLIF 21-15, WAVZ 20-15, KRKE 19-15, WJET 25-16, WQXA-FM 27-16, WISM 26-16, WRFC 22-17, CKLW 24-18, KRTH-FM 19-18, WFOX 23-18, WAY 24-18, KRTH-FM 19-18, WFOX 23-18, WAY 24-18, KRTH-FM 19-18, WFOX 23-18, WAY 24-18, KRTH-FM 19-18, WFOX 23-18, WFOX 23-1 WDAK 19-18, KYYX 26-19, WDRC 22-19, WKY D-19, 92Q 22-19, KEWI 25-19, KFI 23-20, KOBO 29-20, KOLE 23-20, WAMS 22-20, CHUM 28-21, KJR 23-21, WPEZ 24-21, WHYY 30-21, TEN-Q 25-22, WKBO 25-22, WLCS 32-22, WFYR D-22, KTLK 27-23, WFLI A-23, KIMN 27-23, KENI 27-23, KCBQ 31-24, WQXI 26-24, WTIX 29-25, WSGA 28-25, KBEQ 29-26, WDRQ 31-26, WCAO D-27, KRUX 32-27, WNDE D-28, WRKO D-28, WCOLA-28, B-100 D-29, KFRC D-29, WRED 23-26, WCAO D-27, KRUX 32-27, WNDE D-28, WRKO D-28, WCOLA-28, B-100 D-29, KFRC D-29, WRED 23-26, WCAO D-29, KFRC D-29, WCAO D-29, KFRC D-29, WCAO D-29, WCAO D-29, KFRC D-29, WCAO D-WIFI D-29, 96X 35-29, WEFM A-29, KQEO 37-29, KCBN D-29, KLIV D-30, and WHB 37-31...added at M-91, WHBQ, WIFE, Y-95, and KRQ...builds slow and breaks big 18 plus.

ANNE MURRAY/YOU NEEDED ME (CAPITOL) Profile: KBEQ 2-1, KOPA 3-1, KSLQ 1-1, KTLK 3-1, M-91 2-1, WDRC 1-1, WIFE 1-1, WKY 1-1, WNDE 1-1, WQXI 1-1, WRKO 2-1, Y100 2-1, WABC 2-1, Y-95 1-1, KELI 1-1, KEWI 1-1, WFLI 4-1, KIMN 2-1, WCOL 1-1, V97 1-1, WFYR 1-1, KFI 5-2, KFRC 4-2, Q105 4-2, WAVZ 3-2, WFIL 2-2, WHB 3-2, WPEZ 3-2, KOLE 5-2, WLSQ 2-2, WGBS 2-2, KGW 3-3, KYA 5-3, WIFI 4-3, WLPL 4-3, KMGK 4-3, KDON 3-3, KRTH-FM 4-3, KUHL 3-3, WEFM 5-4, WLS 5-5, WNBC 7-5, Z97 5-5, 99X 7-5, KLIV 11-5, WJFL 5-5, CKGM 13-10, and KEZY 26-22.

ANDY GIBB/DON'T THROW IT ALL AWAY 28 11

(RSO)

Profile: WAVZ 9-3, KJRB 20-14, WSGA 21-14, WDAK 30-14, KTLK 20-16, WPGC 25-16, KRUX 21-16, WFYR 21-16, KFI 22-17, KHJ 19-17, WZZD A-17, KUHL 29-17, M-91 D-18, WCAO 21-18, KCBN 24-18, WKBO 22-19, 63/KIDD 26-19, KRTH-FM 23-19, WIFI 24-20, WNAP 30-20, CK101 29-20, KX104 24-20, 96KX 23-21, KFRC 26-22, 63/KIDD 26-19, KHIH-FM 23-19, WIFI 24-20, WNAP 30-20, CKTOT 29-20, KXTO4 24-20, 96KX 23-21, NFRC 20-22, KGW 24-22, KRSP 25-22, KRKE 26-22, WFIL D-23, KLIV 26-23, KTKT 28-23, KILT 32-24, WSFL 27-24, KCBQ 28-25, WAQY D-25, WIFE D-25, WQXI 28-25, WZZP 29-25, WQXA-FM 38-25, WISM 29-25, KRQ A-25, KRBE 36-26, 92Q 29-26, WLCS 36-26, WAMS A-26, KOBO 35-27, WHHY D-27, KSLY D-27, TEN-QA-28, WHB 38-28, WHBQ D-28, KEWI 34-28, WEFM A-28, WTIX 36-29, WCOL A-29, KYYX D-30, WRFC D-31, and KQEO 40-36...added at WDRC, WPEZ, KIMN, KENI, WKY, KMGK, and WLSQ...all demos...absolute monster.

23 12 FIREFALL/STRANGE WAY

(ATLANTIC)

Profile: WGH 13-9, KRSP 16-12, WZZD 16-14, WANS 19-14, KFI 24-16, Y-95 19-16, B-100 19-17, KLUC 23-17, KX104 20-17, KGW 20-18, WHB 25-18, WNDE 21-18, KEWI 23-18, WJET 24-18, KRKE 22-18, WCAO 22-19, WZZP 28-19, KJRB 25-19, WFBC 23-19, WLCS 27-19, WRFC 24-19, KSTP 24-20, KELI 25-20, WFOX 24-20, KLIF 26-21, KOPA 25-21, WLPL A-21, WQXA-FM 28-21, KYA 25-22, WTIX 34-22, WJFL D-22, WQXI 27-23, 920 27-23, WHEN 26-23, WLSD 25-24, WSS 23-24, WSS WHHY 29-23, WEFM 26-23, WLSQ 25-24, KRQ 33-24, WFYR D-24, KSLY 31-25, KCBQ 29-26, WIFE 31-26, WPGC D-26, WKBO D-26, KOLE 28-26, WSGA 30-26, WPEZ 33-27, WISM 30-27, CK101 33-28, KIMN D-28, KRTH-FM 29-28, KQEO 30-28, KEZY D-30, KFRC D-30, KRUX 39-31, KRBE 35-32, WDRQ A-34, and KOBO D-40... added at WRKO, CKLW, M-91, WDRC, WHBQ, and WKY...showing extremely strong reaction in call out research...18 plus record of the week.

19 13 PABLO CRUISE/I DON'T WANT TO LIVE WITHOUT IT Profile: KOBO 2-1, KLUC 5-4, KRQ 9-7, KTKT 12-9, WLCS 15-9, WJET 18-10, WFOX 13-10, WRFC 16-11, WSFL 12-11, KYA 13-12, WAMX 20-12, WAQY 16-13, WIFI 19-14, WJFL 18-14, KOPA 19-15, WDRQ 23-16, WRKO 19-16, KRKE 21-16, WANS 18-16, KGW 19-17, KRSP 19-17, KOLE 19-17, WKBO 21-18, KUHL 28-18, M-91 D-19, Y-95 A-20, KJRB 23-20, WFYR 24-20, 99X 22-21, WFBC 25-21, KRUX 26-22, KIMN 26-22, KQEO 27-22, TEN-Q 29-23, WHBQ 25-23, CK101 31-25, WLSQ 26-25, KCBN 28-26, KLIF 30-27, WHB 31-27, WNDE D-27, KMGK 29-27, WSGA A-27, WPGC D-28, WISM D-28, KX104 D-28, F-105 D-29, KBEQ A-29, KHJ A-29, WAVZ 32-29, WHHY D-29, WFFM A-30, KFNI D-33, KEWI A-34, 96X A-35, and WTIX D-36, added at CKGM, extremely strong 18-24. WEFM A-30, KENI D-33, KEWI A-34, 96X A-35, and WTIX D-36...added at CKGM...extremely strong 18-24.

- ALICIA BRIDGES/I LOVE THE NIGHT LIFE
 Profile: WRKO 4-2, WHHY 7-2, WSGA 3-2, CK101 2-2, KX104 2-2, WKBO 9-3, F-105 7-4, KLIF 7-5, WPGC 7-5, WQXI 7-7, KJRB 12-8, WCAO 11-9, WNDE 20-10, Y-95 18-12, WDAK 14-12, KOBO 19-13, KRTH-FM 15-13, KQEO 22-13, WIFE 24-15, WPEZ 19-16, WIFI 21-17, 96X 23-18, WQXA-FM 22-18, KOPA 26-20, Q105 D-20, WDRC 23-20, 99X 23-20, KILT 24-21, KRKE 29-23, WNBC 31-24, WABC A-24, KCBN 27-24, WAMS 29-25, KIMN 29-25, CKLW D-29, WISM D-29, WDRQ A-31, and KCBQ A-33...added at KRSP, WAQY, WFIL, and V97...male and female demos split even...phenomenally giant sales...smashl...deserves more support.
- 9 15 ROLLING STONES/BEAST OF BURDEN
 Profile: WJFL 2-2, WRFC 3-2, KSLY 2-2, WFOX 3-3, KOBO 5-4, KCBQ 9-5, KYA 8-5, M-91 6-5, WAQY 8-6, 92Q 8-5, KOLE 7-5, WSFL 7-5, CHUM 7-6, F-105 6-6, KRBE 8-6, WNDE 7-6, WJET 7-6, WAVZ 12-7, KTKT 11-7, WLPL 12-8, WISM 10-8, KOPA 11-9, 99X 13-9, KRTH-FM 11-9, V97 11-9, KFRC 13-10, WDRC 13-10, WFBC 12-10, WHHY 11-10, WLSQ 15-10, WHB 16-11, KIMN 16-13, KHJ 17-15, KEZY 20-16, WIFE 20-17, KEWI 20-17, and KUHL 27-21.
- (COLUMBIA)

 KENNY LOGGINS/WHEN I CALL YOU FRIEND

 Profile: CHUM 1-1, KLIF 1-1, KSTP 1-1, KDON 2-1, KQEO 1-1, WGBS 3-1, KRQ 2-1, KSLQ 3-2, WIFE 6-2, WNBC 2-2, Y-95 2-2, Z97 7-2, WEFM 4-2, 96KX 2-2, KENI 3-2, F-105 4-3, WNAP 3-3, WNDE 3-3, WRKO 3-3, KLIV 3-3, KTLK 7-4, 92Q 4-4, 99X 5-4, WGH 9-4, Q105 6-5, TEN-Q 6-5, WIFI 5-5, WLPL 5-5, WPEZ 5-5, KEWI 7-6, WLSQ 8-6, WLS 12-10, and KEZY 17-15.
- 12 17 NICK GILDER/HOT CHILD IN THE CITY
 Profile: KEZY 1-1, KHJ 1-1, KYYX 1-1, Q105 1-1, TEN-Q 1-1, WHB 1-1, WLPL 1-1, WNAP 2-1, 92Q 1-1, KMGK 3-1, KOLE 1-1, WGH 1-1, KRTH-FM 1-1, CHUM 2-2, KCBQ 5-2, KRBE 4-2, WHBQ 2-2, WIFI 2-2, WLS 4-2, WPGC 2-2, WDRC 4-3, WNBC 3-3, WJFL 3-3, WIFE 4-4, WNDE 4-4, WZZP 4-4, WRBR 4-4, CKGM 5-4, Y100 9-6, 96KX 11-10, KELI 26-22, and KOBO 34-32.
- (A&M)
 Profile: WTIX 8-4, WFOX 5-4, KCBQ 11-7, B-100 12-8, WJFL 11-9, WANS 13-9, WRFC 12-9, KRSP 11-10, KSLQ 11-10, WAQY 11-10, KOLE 17-11, WHHY 14-11, WAMX 18-11, WJET 16-12, KSLY 17-15, KILT 23-17, KRKE 24-17, KOPA 23-18, KRBE 24-18, TEN-Q 27-18, KRUX 22-19, WDAK 29-19, WQXA-FM 25-22, KHJ 24-23, WAMS 25-23, WCOL 29-23, WSFL 24-23, CHUM D-25, KLIV 28-25, Y-95 D-26, KDON 30-26, 99X 28-27, KFRC D-28, WPGC 30-29, WRKO 30-29, KIMN D-29, CK101 32-20, WLSQ D-30, and KEZY D-31...added at WGH and WZZP...album stronger than the single...primary demo men...some teen reaction.
- PAUL DAVIS/SWEET LIFE
 Profile: WRFC 2-1, KRBE 6-3, KILT 7-4, KJR 8-7, WLSQ 12-9, WSFL 11-9, WCAO 12-11, WNAP 24-11, WSGA 16-11, CK101 18-12, WJET 21-13, KEWI 18-14, WPG C 18-15, KLIF 18-16, WFBC 21-16, WFIL 20-17, WFLI 20-17, KGW 23-20, WTIX 23-20, KCBN 22-20, WCOL 26-21, KRTH-FM 22-21, KENI 24-22, KRSP 26-23, Y-95 28-23, KBEQ 27-24, V97 31-24, Y100 30-26, KTKT 30-26, 92Q D-27, KRKE A-27, KOPA D-29, WKBO A-29, KIMN D-30, and KTLK D-32... added at CKLW, KCMO, KYA, and WGBS...has been giant in all demos in the Southern region...has shown incredible female reaction in all other parts of the country...now breaking all demos.
- 27 20 ERIC CARMEN/CHANGE OF HEART
 Profile: WZZP 1-1, WANS 6-6, WFIL 9-7, 63/KIDD 14-9, WFOX 14-9, KSTP 16-12, WQXI 15-12, CK101 20-13,
 KGW 18-15, WNAP 22-15, WISM 20-15, CKLW 20-17, WRKO 20-17, WHHY 23-19, KCBN 23-19, WCAO 28-23,
 WIFE 27-24, KLIF 29-25, WAMX D-25, KRTH-FM 26-25, WTIX 27-26, WLSQ 29-26, WPEZ 32-28, KYYX D-29,
 KDON 32-29, WDRC D-30, WJET A-30, and KOBO 38-36...added at KTKT, WAMS, WCOL, KRSP, KIMN, and WPGC...
 extremely commercial...building slow, but strong with equal acceptance in all demos.
- ## HEART/STRAIGHT ON
 Profile: KRSP 12-7, WFOX 10-7, B-100 14-11, WNAP 19-12, KOPA 18-13, KRBE 15-14, M-91 20-15, KOLE 21-15, WRFC 20-15, KJR 18-16, WHB 20-16, WCAO 20-17, WLPL 20-17, KILT 22-19, KOBO 28-19, WISM 23-19, WZZP 24-20 KTLK 25-21, WAMS 23-21, Z97 A-23, WLCS 34-25, WEFM 29-26, WQXI D-28, WHBQ 30-29, WPGC D-30, WKBO D-30 KLUC A-30, and V97 34-31...added at WNDE, KRTH-FM, and KX104...strong male reaction...big Ip sales...other demos are yet to respond.
- (TK)

 FOXY/GET OFF
 Profile: KILT 1-1, KHJ 6-3, TEN-Q 7-3, WGH 3-3, KX104 4-3, KRTH-FM 5-4, KELI 12-6, WFLI 8-6, KTLK 8-7, WLS 8-7, WNDE 9-7, KCBN 10-7, KYYX 13-10, KOLE 18-12, WLCS 25-15, Y-95 26-18, CKGM 26-19, KFI 28-21, KLUC 30-23, and KRUX 35-28...giant with teens and disco lovers.
- TUNKADELIC/ONE NATION UNDER A GROOVE
 Profile: WHBQ 1-1, WSGA 1-1, WKBO 8-6, WZZP 7-7, WANS 10-7, WTIX 14-8, 96X 10-9, WEFM 9-9, KSLQ 14-11, WLS 13-12, WRBR 14-12, WCOL 16-12, KX104 28-12, WJFL D-16, V97 29-17, WSFL 21-17, WFLI 24-20, WRFC 26-21 WHHY D-22, WQXA-FM 31-23, KRTH-FM A-26, KCBQ 30-27, KRBE A-28, and WLCS 40-36...added at 92Q...monster in crossover markets.
- 11 24 CAPTAIN & TENNILLE/YOU'VE NEVER DONE IT LIKE THAT
 Profile: In the top five at KGW, KLIF, WZZD, WKBO, KRBE, KMGK, WLSQ, and WAMX...in the top ten at WKY, KQEO, WLCS, KRKE, KIMN, WIFE, WNAP, WABC, WRKO, WQXA-FM, KX104, and KYA...in the top fifteen at KFRC, WQXI, WAMS, WGH, F-105, 92Q, and WTIX...in the top twenty at KCBQ, and WDRQ.

World Radio History

- 22 25 EXILE/KISS YOU ALL OVER
 Profile: In the top five at CKLW, KCBQ, KFRC, WDRQ, WLS, KLIV, KENI, KHJ, TEN-Q, WNDE, 92Q, KEWI, WRBR, WCOL, KRTH-FM, WFIL, WHBQ, Z97, 96KX, V97, KEZY, WPEZ, and WJFL...in the top ten at WABC, and KCGM.
- THE WHO/WHO ARE YOU
 Profile:In the top five at B-100, WDRC, KRUX, KOPA, WTIX, and KIMN...in the top ten at KRSP, KYA, WHHY, KEZY, KX104, CHUM, KJR, WQXI, WFLI, KLUC, and WCOL...in the top fifteen at KENI, WLS, and WNBC...in the top twenty at WLSQ.
- P 27 TOTO/HOLD THE LINE
 Profile: KYA 16-13, KJR 17-14, KRTH-FM 21-15, WFOX 21-16, KFRC 22-18, TEN-Q 30-20, KSLY 24-20, KLIV 30-21, KCBQ 26-23, KOPA 28-23, WGH D-23, KX104 27-23, KEZY 32-24, KYYX D-24, WCAO 27-24, WJFL 30-24, WANS 33-25, KLUC D-26, WPGC 28-27, KENI 29-27, B-100 D-28, KHJ 30-28, WKBO D-28, CK101 34-29, KCBN D-30, WISM D-30, KRQ 39-31, WLCS 39-35, and KQEO D-40...added at KFI, KLIF, KTLK, KRSP, KMGK, WHHY, WEFM, M-91, V97, and WAQY...slow breaker...strong image...comin' through.
- P 28 TIM WEISBERG & DAN FOGELBERG / POWER OF GOLD
 Profile: KRSP 14-8, WFOX 18-12, WISM 21-14, WHB 18-15, KUHL 19-15, KBEQ 20-16, WGH 23-17, B-100 21-20, WANS 26-20, KJR 25-22, WDRQ 27-23, WNAP D-23, WRFC 28-23, KOLE 29-24, WAMX D-24, KOPA 27-25, KRKE 30-25, KMGK 28-26, WJET D-27, WDAK 28-27, KCBQ 32-29, WCAO D-29, WQXI D-29, KX104 D-29, KEWI 37-30, WSGA A-30, WAVZ A-33, WZZP D-34, KOBO 36-34, WQXA-FM 39-35, WTIX D-37, WSFL A-37, WLCS A-37, and KDON D-40...added at WCOL, WIFI, WPEZ, WRBR, KIMN, WJFL, and WHHY...extremely strong 18 plus...now breaking with teens...big Ip.
- P 29 BILLY JOEL/MY LIFE (COLUMBIA)
 Profile: WAVZ 14-5, WZZD A-16, WFIL 21-18, WNBC 21-18, KGW D-23, KRTH-FM 25-23, WFYR A-23, KFI A-24,
 KJR D-24, KOPA 30-24, KSTP 28-24, WPGC 29-24, KHJ 27-25, WNAP D-25, KJRB 30-25, WKBO D-25, WEFM D-25,
 KRSP D-26, WRKO 29-26, 99X 27-26, WRFC D-26, WIFI D-27, 96KX D-27, KBEQ A-28, WCAO D-28, WZZP D-28,
 KRKE A-28, KLIF A-29, WFBC D-29, WAMS A-30, KX104 D-30, KRUX A-33, WDRQ A-35, WHB D-35, KILT A-36,
 CK101 A-37, KRBE A-40, and WLCS A-40...added at KFRC, WLPL, WQXI, KOBO, WJET, WQXA-FM, WRBR, WAMX,
 WANS, KRQ, KUHL, F-105, Q105, KQEO, WGBF, KCMO, KTLK, WPEZ, WGH, WFOX, KENI, and WDAK...all demos...
- 30 30 STEPHEN BISHOP/EVERYBODY NEEDS LOVE
 Profile: WRFC 18-12, WFBC 18-14, 63/KIDD 22-14, WZZP 21-15, KOBO 25-15, KJRB 19-16, WNAP 25-17,
 WHHY 20-17, WFYR 18-17, WJET 23-19, WFOX 22-19, KRSP 24-21, KEWI 28-21, WANS 22-21, B-100 23-22,
 KLIF 27-22, KJR 24-23, WTIX 25-23, WKBO 27-23, WDAK 31-23, WAMS 26-24, KIMN 30-27, KQEO 29-27,
 WSFL 31-27, and KILT A-31...added at WFIL.
- 32 31 SYLVESTER/DANCE (DISCO HEAT)
 Profile: 96X 17-6, WKBO 15-7, KLIV 14-9, WNBC 14-11, Y100 16-11, KFRC 15-12, WCAO 16-12, WTIX 15-12,
 KRTH-FM 17-12, WPGC 16-13, KSLQ 18-16, CK101 25-19, WEFM 25-22, WDRC 30-27, KCBN 29-27, WRFC
 D-28, KTLK D-31, KDON 37-34, KOBO D-37, and WLCS D-37...added at Q105, WFLI, and KQEO...where disco isibig, Sylvester is big.
- P 32 VILLAGE PEOPLE/Y.M.C.A.
 Profile: KYYX 30-6, 96X 24-10, Y100 20-16, KJRB D-17, KBEQ 28-18, Q105 D-19, WHB 29-19, KOLE 27-19, WGH D-20 KX104 29-21, WSGA 29-22, KRTH-FM 27-22, WAVZ 33-26, KFI D-27, WIFE D-28, V97 39-28, WJFL D-29, WDAK A-29, TEN-Q A-30, WNBC A-30, WZZP D-32, WSFL A-36, KRUX D-37, WLCS A-38, and CK101 A-38...added at KOPA, WRKO, WKBO, F-105, KJR, WPGC, WQXI, WHHY, and KTLK...giant teen record...yet to break through in other demos.
- 33 33 CRYSTAL GAYLE/TALKIN' IN YOUR SLEEP
 Profile: KJR 7-5, KRUX 6-5, WCOL 6-5, KCBQ 15-8, KRSP 10-9, KEWI 11-9, WFLI 9-9, Z97 21-11, WKY 15-12, WTIX 18-16, KIMN 21-16, KENI 18-16, 92Q 21-17, WKBO 26-17, KEZY 22-20, KHJ 21-20, WSGA 25-21, WRKO 24-22, WDRC 28-24, WHHY D-24, KRKE 27-24, WANS 31-28, and WNDE D-29...added at F-105.

OTHER ACTION

ACE FREHLEY/NEW YORK GROOVE (CASABLANCA) Profile: 99X 17-11, KBEQ 25-17, KSLQ 21-18, WANS 24-19, and V97 40-37...added at WQXA-FM and WIFI

ATLANTA RHYTHM SECTION/CHAMPAGNE JAM (POLYDOR) Profile: KOBO 8-5 and B-100 24-21

BARRY WHITE/YOUR SWEETNESS IS MY WEAKNESS (20th CENTURY) Profile: KILT 30-16, WJFL 28-18, and

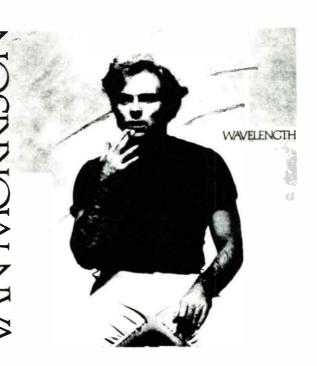
BILLY JOEL/ROSALINDA'S EYES (COLUMBIA) Profile: Y100 24-21

BOB McGILPIN/WHEN YOU FEEL LOVE (BUTTERFLY) Profile: KSLY 18-14

BOSTON/THE MAN I'LL NEVER BE (EPIC) Profile: WAVZ A-36, WTIX D-35...added at KILT

Van Morrison

A Great
Image Cut
from a
Smash Album



WAVELENGTH



Produced by Van Morrison for Caledonia Productions



on Warner Bros. Records

OTHER ACTION

CARS/BEST FRIEND'S GIRL (ELEKTRA) Profile: F-105 23-10, KFRC 24-20, KLIV D-24, CKLW D-26, and KSLY D-30...added at KYA

CLOUT/SUBSTITUTE (EPIC) Profile: WFBC 7-4, KCBN 6-4, WFIL 11-10, and WRBR D-24...added at KSLY

COOPER BROS./THE DREAM NEVER DIES (CAPRICORN) Profile: KVEC 24-10, KQWB 18-13, WRAG 19-14, WQLT 20-17, WXIK 24-20, WJRI 26-22, WORD 27-23, KAFY 32-24, WFBC 29-26, WHBC D-30, CKLW D-30, WAIR 35-32, KAKC D-36, WIVY D-39, and KQEO D-39...added at K-100, WIFE, WKIX, WQOK, WIFE, WRIE, KVOL, KWEB, WGH, WILS, WALG, KCLA, WRFC, WGLF, WYEN, WRFC, and WGH...on at CKLW, WKY, KILT-FM, WJR, WSB, WOMC-FM, WMJC, WGN, WYEN, KMOX-FM, KSD, KMBZ, KOY, KOGO, WBBQ, WWKX, WQUD, WROK, KYYX, and KSLY

DON RAY/GOT TO GET LOVING (POLYDOR) Profile: CK101 7-4, WRKO 14-12, F-105 29-26, WJFL D-26, KRBE 29-27, WNAP D-28, WTIX 35-30, and WSFL A-34...added at WDAK

ELO/IT'S OVER (JET) Profile: KSLY 16-10, and WLPL A-27...added at B-100

ELO/BIRMINGHAM BLUES (JET) Profile: KLUC 17-13

FRANKIE VALLI/SAVE ME SAVE ME (RSO) Profile: Q105 21-15

GABRIEL/MARTHA (EPIC) Profile: KJR 20-18

GLEN CAMPBELL/CAN YOU FOOL (CAPITOL)31, KEWI 36-32, and V97 A-40...added at WTIX

Profile: KGW D-25, KJR D-25, KELI D-27, 63/KIDD D-29, CK101 35-

GOODY GOODY/NUMBER 1 DJ (ATLANTIC) Profile: 96X 31-26...added at WJFL

GREG KIHN/REMEMBER (JANUS) Profile: KYA D-25, KLIV D-28, and KSLY D-32

IAN MATTHEWS/SHAKE IT (MUSHROOM) Profile:...added at KCBN, KELI, KSLY, and KOBO

KAREN YOUNG/HOT SHOT (WEST END) Profile: 96X 7-4 and Y100 13-10

LEIF GARRETT/MADE FOR DANCING (ATLANTIC) Profile: Y100 17-13 and WZZP D-35...added at WTIX

LEO SAYER/RAINING IN MY HEART and KOBO 37-35...added at WFBC (WB) Profile: WHBQ 16-5, V97 21-19, CK101 30-27, WNAT D-29, KUHL D-30, and KOBO 37-35...added at WFBC

LINDA RONSTADT/JUST ONE LOOK (ASYLUM) Profile: WRKO 22-19

LINDISFARNE/RUN FOR HOME (ATCO) Profile: WFBC 24-22, WAQY D-27, WIFE 34-30, WTIX 37-31, WZZP D-33, and WHB 40-37...added at KTLK

LIVINGSTON TAYLOR/I WILL BE IN LOVE WITH YOU (COLUMBIA) Profile: KELI 23-18, B-100 30-27, WRKO D-30, KRTH-FM D-30, KEWI A-36, and WAVZ A-37...added at KGW, WZZP, WAQY, and WTIX

LTD/HOLDIN' ON (A&M) Profile: WGBS 15-6

LYNYRD SKYNYRD/DOWN SOUTH (MCA) Profile: V97 35-25

MATTHEW MOORE/SAVANNAH (SHELTER) Profile: WFOX 30-28...added at KELI

MEATLOAF/PARADISE BY THE DASHBOARD LIGHT (CLEVELAND INTERNATIONAL) Profile: WNBC 1-1, WRBR 1-1, CHUM 8-4, and WRKO 13-11

MICHAEL JOHNSON/ALMOST LIKE BEING IN LOVE (EMI) Profile: WDRQ 24-13 and B-100 20-19

MOODY BLUES/DRIFTWOOD (LONDON) Profile: KSLY 20-16...added at KLUC, WAQY, AND KYYX

PAUL ANKA/THIS IS LOVE (RCA) Profile: 63/KIDD 29-26

PAUL STANLEY/HOLD ME TOUCH ME (CASABLANCA) Profile: Y100 D-28, WIFE D-33, KOBO 40-38, and WHB A-40...added at WFBC, WZZP, and V97

PLAYER/PRISONER OF YOUR LOVE (RSO) Profile: KSLY 9-8, WIFI 16-11, WFLI 19-16, WFOX 20-17, and KEWI 31-24

PRINCE/SOFT & WET (WB) Profile: WSGA 23-19

RITA COOLIDGE/LOVE ME AGAIN (A&M) Profile: KGW 22-19 and KLIF D-37

ROSE ROYCE/I'M IN LOVE (WHITFIELD) Profile: Y100 22-18

SANTANA/WELL ALRIGHT (COLUMBIA) Profile: KLIV 31-26...added at KSLY

STARBUCK/SEARCHING FOR A THRILL (UA) PROFILE: CKGM 1-1, KRBE 32-25

STONEBOLT/I WILL STILL LOVE YOU (PARACHUTE) Profile: KEWI 16-11, WFBC 13-12, B-100 18-14, WRBR 29-23, KLIF 28-26, and KRUX 37-32

SWITCH/THERE'LL NEVER BE (MOTOWN) Profile: WAVZ 27-14, WIFI 25-21, KTLK 29-26, and WTIX 39-32...added at KCBN

TALKING HEADS/TAKE ME TO THE RIVER (SIRE) Profile: KSLY 29-24, and KRBE 33-29...added at WFOX

VAN MORRISON/WAVELENGTH (WB) Profile: WRKO 16-13, M-91 18-16, KLIV 21-18, KEZY 24-21, KDON 25-22, WNAP 27-24, KFRC 28-26, KOPA D-30, and KRQ 37-30

WALTER EGAN/HOT SUMMER NITES
KLIV and WTIX

(COLUMBIA) Profile: KCBQ 24-21, KYA D-23, and B-100 28-25...added at World Radio History

Eric Glaptons



RUSH RELEASED

The album that couldn't wait for next year. RSO Records is proud to announce the release of the new Eric Clapton album.

"BACKLESS"

"Walk Out In The Rain" "If I Don't Be There By Morning" "Watch Out For Lucy" "Early In The Morning" "Pil Make Love To You Anytime" "Promises"

"Tell Me That You Love Me" "Tuisa Time"

"Roll It" "Golden Ring"



PRODUCED BY DEVN JOHNS

albums

The Album Analysis on the following pages is achieved through FRED's Computer, which stabilizes and then projects not only the album, but also the key cuts based on value to programming. Info listed behind station activity is based on the comments from our many reporters—the nation's finest Album stations. For additional info, contact Steve Jenkins.



TREND SETTERS

C-101 DC-101 KBPI KDKB **KFMH** KGGO KGON KLRB KMEL KMET KORS KRST **KSHE** KSJO KTIM KTXQ **KWST** KXFM KY-102 KYTX **KZEW** KZOK M-105 ROCK-95 STARVIEW-92 WAAF WABX WBCN WCPI WDAI WGRQ WGVL WIOO WKDF WKLS WKQX WMMR WMMS WNOE-FM WPIX WSHE WYSP WZZQ Y-94 ZETA-4 ZOOM Z-92

Corpus Christi Washington, DC Denver Phoenix Muscatine Des Moines **Portland** Carmel San Francisco Los Angeles Minneapolis Albuquerque San Francisco St. Louis San Jose San Rafael Dallas **Kansas City** Los Angeles Santa Maria **Oklahoma City Kansas City** Amarillo Dallas Seattle Cleveland Jacksonville Worcester Detroit Boston Wheeling Chicago Pittsburgh Buffalo Gainesville Philadelphia Nashville Atlanta Lexington Chicago Louisville Philadelphia Cleveland **New Orleans New York** Miami Philadelphia Bethlehem Jackson Houston Miami Orlando Beaumont **Omaha** San Diego

Mando Camina Michael McKay John Bradley Hank Cookenboo Lisa Catalona Steve O'Brien Jerry Ostertag **Bob Stock** Mark Cooper Sam Bellamy Tac Hammer Jim Zalewski Kate Ingram Ted Habeck Lobster Kate Haves Tim Spencer John Frederick Pam May Peter Napoli Andy Lockridge Max Floyd Max Miller **Doris Miller Mavis Mackoff Ellen Roberts** Richard Langlois **Rick Harris** John Duncan Joe Kraus **Tony Berardini** Gary Beck Mary Klug John McGhan Irv Goldfarb David Reaves **Helen Leicht** Alan Sneed Vic Aderhold John Navin Hennes/King **Drake Hall** Dick Hungate John Gorman Janice Ballard **Beverly Mire** Phil Hendrie Steve Johnson Kevin Sanford Victor Hawkins Michael Jones Gary Martin Gary Brown Mark McLaren **Gene Knight**

301-589-7100 303-936-2313 602-833-4261 319-263-2512 515-265-6186 503-655-9181 408-624-3859 415-391-9400 213-464-5638 612-545-5601 505-266-7946 415-986-2825 314-842-111 408-246-6060 214-528-5500 816-474-6400 805-922-2156 405-528-5543 816-753-4567 806-359-8561 214-748-9898 206-223-3900 216-391-1260 904-633-2785 717-266-6606 617-752-5611 313-398-1100 617-266-1111 304-232-9935 412-562-5900 716-881-4555 904-378-9732 215-835-6100 404-325-0960 606-252-6694 312-861-8270 502-585-5178 215-561-0933 216-781-9667 504-529-1212 212-949-2102 305-581-1580 215-839-7625 215-694-0511 601-982-1062 713-780-1646 305-624-6101 305-298-5510 713-745-2222 402-592-5300 714-236-9872

512-855-4641

TWELVE INCHES

by Steve Jenkins

I know that Halloween has come and gone but I couldn't let this go by, KSJO, San Jose, has a resident psychic named SYLVIA BROWN. Sylvia has solid credentials in the psychic field. She's founder of the Nirvana Foundation here in Northern California and her main occupation, outside of her nightly stint on TAWN MASTERY's is unspooking haunted houses.

San Jose happens to be the home of the Winchester Mystery House. The house was built by the heiress to the Winchester munitions fortune, who was the victim of a myriad of superstitions including one holding that as long as the house was being built, she wouldn't die. The result is a huge, rambling 19th century structure. Dominated by the number thirteen. There are hallways going nowhere and staircases with thirteen steps. Frightening to be sure.

So, KSJO decided to take advantage of this civic resource. They asked listeners to send in postcards, then drew the names of five winners who were invited to attend a, one hour Halloween night seance broadcast live from the Winchester Mystery House. The seance was performed by (Guess who!) SYLVIA BROWN. I haven't the slightest idea who they raised, or even if they all got out OK, but I thought it was a great Halloween, fall book promotion.

I must repeat: The Dire Straits, now on Warner Brothers (see 12 Inches, September 11, 1978). The cut is Sultans of Swing.

Ex-band bassman RICK DANKO is currently on tour with a band that includes GARY BUSEY. I'm sure it helps the gate, having a movie star in the band, but Busey's no slouch, having recorded and toured with LEON RUS—SELL. I'm betting a hot show.

Ask a simple question: DICK HUN-GATE of WMMR was interviewing Brad Delp and Sib Hashian of Boston. He asked them to explain the almost 2 year delay between their highly successful debut album and their newest release. Without missing a beat, Delp explained "we're slow workers." Sounds logical

World Radio History

albums

- BILLY JOEL/52ND STREET KEY CUT: MY LIFE (COLUMBIA)

 Profile: Among five hottest at Z-92, KQRS, WGRQ, WKDF, WMMR, WSHE, Y-94,
 WIOQ, KFMH, WLRS, WMMS, WZZO, KY-102, WABX, KGON, C-101, KSHE, KWST, WAAF,
 ZETA-4, WKQQ, and KZEW...among ten hottest at STARVIEW-92, WZZQ, WPIX, ZETA-7,
 91X, KGGO, and WKQX...among fifteen hottest at WYSP, WBCN, KYTX, KBPI,
 M-105, and KXFM...added at WNOE-FM and WNOE-FM...Other cuts: Stiletto, Big
 Shot, Rosalinda's Eyes, Until The Night, and Zanzibar...album is huge in all
 demographics...sales are extremely strong...phenomenally valuable LP
- LINDA RONSTADT/LIVING IN THE U.S.A. KEY CUT: ALISON (ASYLUM)
 Profile: Among five hottest at KBPI, C-101, WMMS, WKQQ, KXFM, KGGO, WZZO,
 91X, KMEL, KWST, WLRS, Y-94, KRST-FM, WZZQ, KGON, KMET, M-105, WKDF, and KZOM
 ...among ten hottest at KLRB, WAAF, KZOK, WJAX, Z-92, WYSP, KYTX, WKQX, WPIX,
 KZEW, and WGRQ...among fifteen hottest at STARVIEW-92, WMMR, ZETA-4,
 and KQRS...Cuts: Back In The U.S.A., Mohammed's Radio, White Rhythm & Blues,
 Ooh Baby Baby, All That You Dream, Just One Look, and Love Me Tender...still
 strong in all demographics with good sales to back it up
- 2 3 STYX/PIECES OF EIGHT KEY CUT: BLUE COLLAR MAN (A&M)

 Profile: Among five hottest at ZETA-7, KQRS, KGON, WPIX, KZOK, WZZO, Z-92, KY-102, WKDF, WKQX, KGGO, KMEL, C-101, WABX, WYSP, and WJAX...among ten hottest at KWST, M-105, ZETA-4, KZOM, KSJO, KDKB, WKQQ, WAAF, KRST-FM, KYTX, KMET, KSHE, WGRQ, WLRS, WMMR, WMMS, and Y-94...among fifteen hottest at KXFM, STARVIEW-92, 91X, and WSHE...Other cuts: Sing For A Day, Renegade Queen Of Spades, Great White Hope, and the title track...male support is still very strong...sales are good...valuable LP
- THE WHO/WHO ARE YOU

 Profile: Among five hottest at KMEL, STARVIEW-92, KSJO, KYTX, KDKB, KMET, WKQX, KGGO, KBPI, KSHE, M-105, WYSP, KWST, WMMR, and WKQQ...among ten hottest at Z-92, KXFM, WMMS, WIOQ, WJAX, WAAF, KZOK, WABX, WKDF, and WZZO...among fifteen hottest at WZZQ, WLRS, KRST-FM, WPIX, C-101, ZETA-4, and ZETA-7

 ...Other cuts: Sister Disco, New Song, Had Enough, Guitar And Pen, Music Must Change, 905, and Trick Of The Light...18+ males primarily
- BOSTON/DON'T LOOK BACK KEY CUT: TITLE (EPIC)

 Profile: Among five hottest at KSHE, WAAF, M-105, WKQX, WKDF, KXFM, WYSP, KZOM, STARVIEW-92, KGGO, 91X, KYTX, WZZO, and WZZQ...among ten hottest at KMET, KQRS, WKQQ, KGON, C-101, WMMS, WIOQ, KBPI, WABX, and WLRS...among fifteen hottest at Z-92, KRST-FM, and ZETA-7...added at KZOK and KZOK...Other cuts: Feelin' Satisfied, It's Easy, Party, The Journey, and The Man I'll Never Be...maintaining strong sales
- AL STEWART/TIME PASSAGES KEY CUT: SONG ON THE RADIO (ARISTA)
 Profile: Among five hottest at KMEL, C-101, KQRS, KFMH, WMMR, WIOQ, WGRQ,
 91X, WMMS, and WSHE...among ten hottest at KDKB, Y-94, WAAF, KZOK, M-105,
 WKQX, KWST, WYSP, WKQQ, WZZQ, KGON, KBPI, Z-92, ZETA-4, KZOM, and KYTX
 ...among fifteen hottest at KGGO, WJAX, KRST-FM, STARVIEW-92, KXFM, WZZO,
 and WKDF...Other cuts: Almost Lucy, Man For All Seasons, Valentina Way, and
 the title track...very strong 18-34...good female support...sales are
 developing

Adds: WNEW-FM WKTK WZZQ **WLRS** WPIX-FM WIYY-FM KLO: **KSHE** WVUD WLIR WQCM **KADI** T-105 KMET WBAB **VRXL KYYS** WKQQ **KWST** WMMR RAS **KWKI WVFS** KEZY-FM WIOQ **VKLS** WSAI-FM KSMZ KTYD **VYSP** WKGN WLUP WNAP KZOZ WZZO WQDR WKQX WMMS KNAC WEZX WRPL **WXRT** M-105 WHEN ZEW WYFE WABX WDRC WZOK WWWW **KDKB** WPLR KATT **WJKL** WIOT **KSJO** WPD KMOD WZMF WLAV **KZAP WLYX** WQFM **WWCK** KSFM **WZXR VLPX** WILS WCOZ **WKDF** /IBA WMHE WB KLOL KQRS W **KPFT** /DAI **KCBC** Featured: WHFS KMAC WEBN KQKQ WSAN DC-101 KNCN KGGO WEZX WAVA WFBQ KSMB-FM KZOK WNOR

The best seats in the house.

"Two for the Show" is your ticket to Kansas. The double-live album includes classic Kansas performances of "Dust in the Wind," "Carry on Wayward Son," and "Point of Know Return." So get ready and go for "Two for the Show."

"Two for the Show."
A two record set of Kansas live.
On Kirshner Records and Tapes.



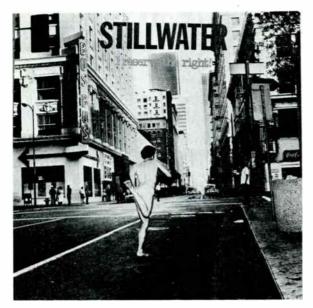
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KANSAS TWO FOR THE SHOW including:
Cerry On Wayward Son/Dust In The Wind Icerus-Borne On Wings Of Steel/Lonely Wind



HARD ROCK

M. F., Balls Out Rock 'n Roll



STILLWATER "I Reserve The Right"

Produced By The Infamous Buddy Buie

IMAGE ROCK



Sea Level On the Edge

It Will Go Over

CAPRICORN RECORDS.



albums

- FOREIGNER/DOUBLE VISION KEY CUT: TITLE (ATLANTIC)

 Profile: Among five hottest at KZOK, WYSP, KZOM, KGON, 91X, Z-92, WGRQ, KMET, M-105, WKQX, KDKB, and WJAX...among ten hottest at WKDF, WIOQ, KBPI, WABX, KGGO, and C-101...among fifteen hottest at WLRS, WMMS, WZZO, KQRS, WAAF, WPIX, ZETA-7, and KXFM...Other cuts: Hot Blooded, Spellbinder, Lonely Children, Blue Morning, Blue Day, and Back Where You Belong
- 8 HEART/DOG & BUTTERFLY KEY CUT: STRAIGHT ON (PORTRAIT)
 Profile: Among five hottest at M-105, Y-94, KZOM, STARVIEW-92, WKQQ, WPIX,
 KXFM, KMET, WIOQ, KGGO, and WZZO...among ten hottest at KZEW, WMMS, KYTX,
 WMMR, KGON, WKDF, WJAX, ZETA-7, and WKQX...among fifteen hottest at KBPI,
 KZOK, KLRB, KMEL, WGRQ, and 91X...Other cuts: Cook With Fire, Hijinx, and the
 title track...very strong 18-24...good male response...sales are good
- 9 YES/TORMATO

 REY CUT: DON'T KILL THE WHALE (ATLANTIC)

 Profile: Among five hottest at C-101, KSHE, WMMR, ZETA-7, and KQRS...among
 ten hottest at WYSP, WKQX, KWST, KSJO, KMEL, WLRS, WMMS, ZETA-4, WZZO, and WAAF
 ...among fifteen hottest at WSHE and STARVIEW-92...Other cuts: Release
 Release, Future Times/Rejoice, Arriving U.F.O., Onward, Madrigal, and Circus
 Of Haeven...primary support is from 18+ males...sales are still developing
- D FOGELBERG & T WEISBERG/TWIN SONS KEY CUT: POWER OF GOLD (EPIC)
 Profile: Among five hottest at WAAF, WKQQ, WKDF, KRST-FM, Z-92, and Y-94
 ...among ten hottest at KBPI, KGGO, 91X, WLRS, WSHE, WZZQ, WPIX, KXFM, KDKB,
 KQRS, WGRQ, WMMR, KGON, and STARVIEW-92...among fifteen hottest at WZZO
 and KFMH...Other cuts: Tell Me To My face, Since You Asked, and Lazy
 Susan...maintaining good 18-34 support...sales are good
- Profile: Among five hottest at KWST, KZEW, ZETA-4, KBPI, STARVIEW-92, and 91X
 ...among ten hottest at KMEL, WABX, KQRS, Y-94, C-101, WYSP, M-105, and WPIX
 ...among fifteen hottest at KFMH, WGRQ, KGGO, WZZO, and Z-92...Other cuts:
 Little Miss Lovin', Gone Long Gone, The Greatest Love On Earth, and Take A
 Chance...very strong 18+, with across the board support...sales are still
 developing
- NEIL YOUNG/COMES A TIME KEY CUT: TITLE (WB)

 Profile: Among five hottest at KWST, ZETA-4, WMMR, WMMS, Y-94, WLRS, WIOQ, and KYTX...among ten hottest at KMEL, KZOM, STARVIEW-92, KZOK, KGGO, and WZZQ...among fifteen hottest at Z-92, ZETA-7, WAAF, KLRB, WKDF, KRST-FM, and WSHE...added at 91% ...Other cuts: Four Strong Winds, Lotta Love, Goin' Back, and Look Out For My Love...continuing to gain very strong 18+ female and 25+ male support...requests are good...sales still developing
- 13 13 GINO VANNELLI/BROTHER TO BROTHER KEY CUT: I JUST WANNA STOP (A&M)
 Profile: Among five hottest at KY-102, KFMH, WNOE-FM, KDKB, WZZQ, WGRQ, and WPIX
 ...among ten hottest at KZEW, ZETA-4, WJAX, KBPI, KZOM, Y-94, and WKQQ
 ...among fifteen hottest at WKDF, WSHE, KYTX, and C-101...Other cuts: The
 River Must Flow, Appaloosa, and the title track...very strong female image
 album...sales are strong...demographics are 18+



- 18 14 FIREFALL/ELAN KEY CUT: STRANGE WAYS (ATLANTIC)
 - Profile: Among five hottest at KBPI, ZETA-4, ZETA-7, and KYTX...among ten hottest at KTIM, WSHE, KDKB, C-101, STARVIEW-92, 91X, WKQQ, and KXFM...among fifteen hottest at KMEL, KQRS, WJAX, WKDF, KFMH, and KGGO...Other cuts: Get You Back, Sweet And Sour, Anymore, Goodbye, I Love You, and Count Your Blessings...demographics are 18-34...male and female support is about even...sales are developing
- Profile: Among five hottest at KMEL...among ten hottest at WMMR, KTIM, KZEW, KMET, 91X, WBCN, KXFM, and KLRB...among fifteen hottest at ZETA-7, WAAF, KZOK, WPIX, and KYTX...added at WYSP...Other cuts: Kingdom Hall, Checkin' It Out, and Take It Where You Find It...showing strong 18+ support...sales still developing
- Profile: Among five hottest at KMET, KZOK, WABX, WIOQ, KYTX, KZOM, and KGON ...among ten hottest at WLRS, WGRQ, WKDF, WZZO, Z-92, M-105, WMMR, and WPIX ...among fifteen hottest at KLRB, WBCN, KSHE, KXFM, and KGGO...Other cuts: When The Whip Comes Down, Faraway Eyes, Miss You, Just My Imagination, Respectable, Beast Of Burden, Before They Make Me Run, and the title track
- 14 17 KENNY LOGGINS/NIGHTWATCH KEY CUT: WHEN I CALL YOU FRIEND (COLUMBIA)
 Profile: Among five hottest at KDKB, KBPI, and WAAF...among ten hottest at
 KRST-FM, Z-92, WABX, Y-94, ZETA-4, WZZO, and KQRS...among fifteen hottest at
 KGON and WJAX...Other cuts: Easy Driver, Wait A Little While, Down And Dirty,
 and the title track
- 20 18 SANTANA/INNER SECRETS KEY CUT: WELL ALRIGHT (COLUMBIA)
 Profile: Among five hottest at KLRB, and KSJO...among ten hottest at ZETA-7,
 WSHE, and KFMH...among fifteen hottest at C-101, WIOQ, and KZOK...added at WKQX
 ...Other cuts: Open Invitation, Tonight Your Mine, Move On, and
 Dealer/Spanish Moon...very solid 18+ male...gaining 18-24 female
 strength...sales starting to develop
- ELTON JOHN/SINGLE MAN KEY CUT: I DON'T CARE (MCA)

 Profile: Among five hottest at KTIM, WPIX, and KZEW...among ten hottest at

 WZZO, KZOM, WYSP, and 91X...among fifteen hottest at WKDF, KGGO, C-101,

 WLRS, and WMMR...added at Z-92 ...Other cuts: Part Time Love, Madness, and It

 Ain't Gonna Be Easy...solid 18-34 support...sales are starting to develop
- LYNYRD SKYNYRD/SKYNYRD'S FIRST & LAST KEY CUT: LEND A HELPING HAND (MCA)
 Profile: Among five hottest at WJAX, and WKQX...among ten hottest at
 and STARVIEW-92...among fifteen hottest at KSJO, KMEL, and KMET...Other cuts:
 Wino, Preacher's Daughter, Down South Jukin', Right And Wrong, Coming Home,
 and Things Goin' On
- HALL & OATES/ALONG THE RED LEDGE KEY CUT: IT'S A LAUGH (RCA)

 Profile: Among five hottest at KZEW...among ten hottest at KXFM, and KMEL
 ...among fifteen hottest at Z-92, STARVIEW-92, and WPIX...Other cuts: Don't
 Blame It On Love, August Day, Pleasure Beach, Alley Katz, and Serious Music

World Radio History



P 22 TOTO/TOTO KEY CUT: HOLD THE LINE (COLUMBIA)

Profile: Among five hottest at KY-102, KRST-FM, and KXFM...among ten hottest

at KSHE, and KMEL...among fifteen hottest at 91X, WMMS, WLRS, KMET, and M-105...added at KBPI, WKDF, and WGRQ...Other cuts: I'll Supply

and M-105...added at KBPI, WKDF, and WGRQ...Other cuts: I'll Supply The Love, Takin' It Back, and Angela...developing strong across the board response...action centers on the single...sales are developing

P 23 TED NUGENT/WEEKEND WARRIORS KEY CUT: NEED YOU BAD (EPIC)
Profile: Among five hottest at WJAX, WABX, WLRS, and STARVIEW-92...among ten
hottest at and KSHE...among fifteen hottest at WGRQ, and KSJO...added at WSHE,
KGGO, KYTX, and KZEW...Other cuts: Tight Spots, Good Friends, Cruisin',
Woman, Venom Soup, and the title track...very strong immediate 16-24
response...sales action just beginning

23 24 SEA LEVEL/ON THE EDGE KEY CUT: KING GRAND (CAPRICORN)

Profile: Among five hottest at KTIM...among fifteen hottest at KZEW,
and KFMH...added at KMEL and WZZO...Other cuts: Fifty-four, A Lotta Colada,
Electron Cold, and Living In A Dream...good 18+ male support...sales still
developing

PAT TRAVERS/HEAT IN THE STREET KEY CUT: KILLER INSTINCT (POLYDOR)

Profile: Among five hottest at KSJO, and ZETA-4...among ten hottest at KFMH, and WSHE...among fifteen hottest at KGON, and WJAX...added at Y-94 and KWST

...Other cuts: One For You, One For Me, and the title track...primary demographic is 16-24 males...sales are just developing...valuable male LP

PREDICTABLES

IAN MATTHEWS/STEALIN' HOME KEY CUT: SHAKE IT (MUSHROOM)

Profile: Among five hottest at WSHE...among fifteen hottest at ZETA-4...added at KZOM and WKDF...Other Cuts: Give

Me An Inch and Don't Hang Up Your Dancin' Shoes

NICOLETTE LARSON/NICOLETTE KEY CUT: LOTTA LOVE (WB)

Profile: Among ten hottest at KFMH...added at Z-92, KZOM, WZZO, KWST, KY-102, WKDF, WKLS, and WJAX...Other Cuts: Baby, Don't You Do It, Mexican Divorce and Can't Get Away From You

BANDIT/PARTNERS IN CRIME KEY CUT: ONE WAY LOVE (WB)

Profile: ...added at ZETA-7, WAAF, KZOK, KZOM, C-101, and WYSP...Other Cuts: A Change Of Heart, and Love Song 10cc/BLOODY TOURISTS KEY CUT: DREADLOCK HOLIDAY (POLYDOR)

Profile: Among five hottest at KXFM...among ten hottest at KRST-FM, and ZETA-7...among fifteen hottest at KMEL, and 91X...added at KYTX...Other Cuts: Take These Chains, Life Line, For You And I, and Reds In My Bed

STEPHEN STILLS/THOROUGHFARE GAP KEY CUT: TITLE (COLUMBIA

Profile: Among five hottest at KFMH...among ten hottest at ZETA-7, and KGGO...among fifteen hottest at WIOQ...added at KGON...Other Cuts: Can't Get No Booty, We Will Go On, What's The Game, Woman Lleva and You Can't Dance Alone

NOON...Other Cuts. Can't Get No Booty, we win do On, what's the Game, woman Lieva and You Can't Dance Alone

S. JOHNNY & A. DUKES/HEARTS OF STONE KEY CUT: OPEN

Profile: Among five hottest at KRST-FM, and WBCN...among ten hottest at and KFMH...among fifteen hottest at WMMS

Profile: Among five hottest at KRST-FM, and WBCN...among ten hottest at and KFMH...among fifteen hottest at WMMS ...added at KSHE, WAAF, and WABX...Other Cuts: This Time It's For Good, I Played A Fool and the title track

ERIC CLAPTON/BACKLESS KEY CUT: SINGLES (RSO)

Profile: ...among fifteen hottest at KYTX, and 91X...added at WKLS, WMMR, WZZO, WGRQ, Y-94, KZOK, KWST, WSHE, and WJAX...Other Cuts: Roll It, Tell Me That You Love Me, I'll Make Love To You Anytime and Tulsa Time

OTHER ACTION

CINDY BULLENS/CINDY BULLENS KEY CUT: SURVIVOR (UA)

Profile: ...added at WSHE, KSJO, ZETA-7, WAAF, KSHE, ZETA-4, WABX, KZEW, KRST-FM, KFMH, WYSP, and KTIM...Other

cuts: Hot Tears, Anxious Heart, and High School History

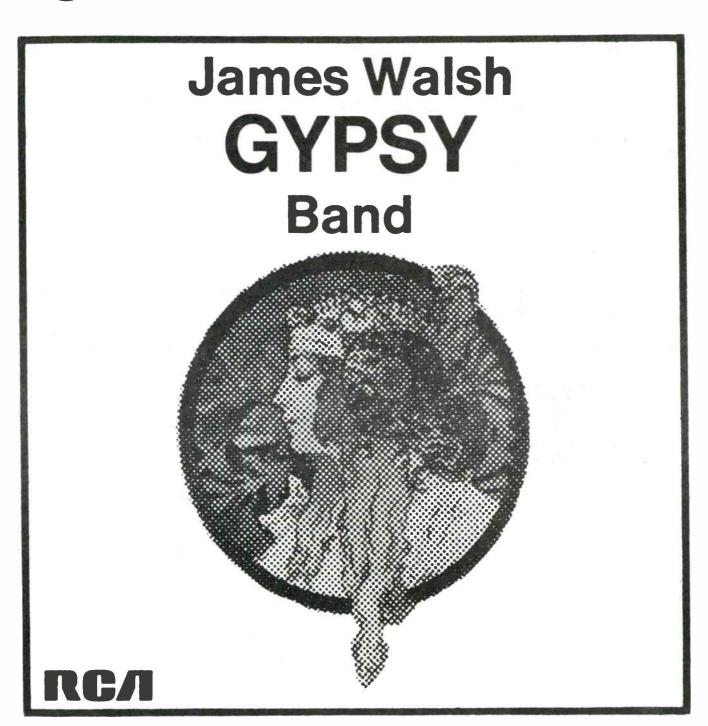
OUTLAWS/PLAYIN' TO WIN KEY CUT: SINGLE (ARISTA)

Profile: ...added at WKDF, WJAX, KGON, ZETA-7, WSHE, WIOQ, WKQX, KXFM, KFMH, WMMR, KMET, WMMS, Y-94, KZOK, KRST-FM, KTIM, KWST, WZZO, ZETA-4, and KSJO...Other cuts: Dirty City, Cry Some More, Love At First Sight, and You Are The Show

ROBERT JOHNSON/I'I.I. BE WAITING KEY CUT: (45) (INFINITY)

Profile: ...added at WPIX, KZEW, WMMR, KZOM, WYSP, KWST, WBCN, WIOQ and KSJO

Guaranteed To Make 'Em Shake Their Tambourines







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KANSAS/TWO FOR THE SHOW
                                                  KEY CUT: OPEN
                                                                               (KIRSHNER)
 Profile: ...added at STARVIEW-92, KY-102, WKLS, WMMR, WABX, WYSP, KWST, KZOK, KMET, WIOQ, KSJO, and KZEW...Other
 cuts: Carry On, Dust In The Wind, and Point Of Know Return
 HOT CHOCOLATE/EVERY 1'S A WINNER
                                                  KEY CUT: (45)
                                                                               (INFINITY)
 Profile: ...added at WPIX WBCN and KTIM
 CHEAP TRICK/FROM TOKYO TO YOU
                                                  KEY CUT: OPEN
 Profile: ...added at KY-102, WMMR, KSJO, KTIM, and WIOQ...Other cuts: Good Night, Look Out, Clock Strikes Ten,
 and Ain't That A Shame
 TANYA TUCKER/T 'N T
                                                  KEY CUT: NOT FADE AWAY
                                                                               (MCA)
 Profile: ...added at WMMS, KSJO, and KZEW...Other cuts: Heart Break Hotel and Brown Eyed Handsome Man
 DIRE STRAITS/DIRE STRAITS
                                                  KEY CUT: SULTANS OF SWING
                                                                             (WR)
 Profile: Among five hottest at KLRB ...added at KFMH and KSJO...Other cuts: Down To The Water Line
 STARZ/COLISEUM ROCK
                                                  KEY CUT: SO YOUNG SO BAD (CAPITOL)
 Profile: ...added at KSHE, WMMS, WJAX, KZEW, WIOQ, KTIM, and WBCN...Other cuts: No Regrets, Take Me, and Don't
 Stop Now
 STEELY DAN/GREATEST HITS
                                                  KEY CUT: HERE IN THE WESTERN WORLD (ABC)
 Profile: Among five hottest at WAAF ...added at WABX, WKQQ, KQRS, WNOE-FM, Y-94, ZETA-4, KMET, WKQX,
 M-105, WGRQ, WSHE, WIOQ, and WYSP...Other cuts: open
                                                  KEY CUT: THE TREES
                                                                              (MERCURY)
 Profile: ...among fifteen hottest at C-101, and KSHE...added at WABX, WGRQ, KGGO, KZOM, WJAX, WKLS, WSHE,
 KSJO, and KTIM...Other cuts: Prelude and Circumstances
 STILLWATER/I RESERVE THE RIGHT
                                                KEY CUT: TITLE
                                                                              (CAPRICORN)
 Profile: ...added at WZZQ, KDKB, WKDF, WSHE, KXFM, and KRST-FM...Other cuts: Women (Beautiful Women), Sometimes
 Sunshine, and Ain't We A Pair
 QUEEN/BICYCLE RACE/FAT BOTTOMED GIRLS
                                                  KEY CUT: (45)
                                                                              (ELEKTRA)
 Profile: WSHE, and WYSP...added at KZEW, KQRS, KY-102, WGRQ, KXFM, Z-92, M-105, WKLS, WKQX, KMET, KSHE, KZOM,
 WABX, WKDF, WBCN, WZZO, ZETA-4, WJAX, KTIM, and KSJO
 JIMMY BUFFETT/YOU HAD TO BE THERE
                                                  KEY CUT: OPEN
                                                                              (ABC)
 Profile: Among five hottest at ZETA-7...among ten hottest at WJAX ...added at ZETA-4, C-101, KRST-FM, WBCN,
 WZZQ, and WMMS...Other cuts: open
 WISHBONE ASH/NO SMOKE WITHOUT FIRE
                                                 KEY CUT: YOU SEE RED
                                                                              (MCA)
 Profile: Among ten hottest at KFMH ...added at ZETA-7 and KXFM...Other cuts: open
 AEROSMITH/LIVE BOOTLEG
                                                  KEY CUT: OPEN
                                                                              (COLUMBIA)
 Profile: ...added at KSHE, M-105, KRST-FM, KGGO, C-101, WBCN, WBCN, 91X, KYTX, KTIM, WJAX, KMET, KWST, WKDF,
 ZETA-7, and WGRQ...Other cuts: open
 JOAN ARMATRADING/TO THE LIMIT
                                                  KEY CUT: OPEN
 Profile: Among ten hottest at WIOQ ...added at C-101, WZZQ, KSJO, and KRST-FM...Other cuts: Barefoot And
 Pregnant, Wishing, and Baby I...
 PETER TOSH/DON'T LOOK BACK
                                                 KEY CUT: (45)
                                                                              (ROLLING STONES RECORDS)
 Profile: ...added at ZETA-7
 ACE FREHLEY/ACE FREHLEY
                                                 KEY CUT: N.Y. GROOVE
                                                                             (CASABIANCA)
Profile: Among five hottest at WGRQ, and WPIX...among ten hottest at WBCN ...Other cuts: Fractured Mirror
TAILKING HEADS/SONGS ABOUT BUILDINGS & FOOD KEY CUT: TAKE ME TO THE RIVER (SIRE)
Profile: Among five hottest at KI.RB, and KQRS...among ten hottest at KRST-FM ...added at 91X ...Other cuts: open
MOLLY HATCHET/MOLLY HATCHET
                                                KEY CUT: OPEN
                                                                             (EPIC)
Profile: Among five hottest at WJAX...among ten hottest at and WZZQ...among fifteen hottest at WSHE ...added at KYTX
 ...Other cuts: The Creeper, Big Apple, Gator Country, Bounty Hunter, and Cheatin' Woman
BLUE OYSTER CULT/SOME ENCHANTED EVENING KEY CUT: DON'T FEAR THE REAPER (COLUMBIA)
Profile: Among ten hottest at KMET...among fifteen hottest at KSJO and WMMS...Other cuts: Astonomy, We Gotta Get
Out Of This Place, and Godzilla
MARK ALMOND/OTHER PEOPLE'S ROOMS
                                                KEY CUT: OPEN
Profile: ...added at KGGO, C-101, and KYTX...Other cuts: The City and Lonely People
DEVO/ARE WE NOT MEN
                                                KEY CUT: SATISFACTION
Profile: Among five hottest at KTIM, and WBCN...among ten hottest at KLRB ...added at WMMS, KDKB, and KY-102
...Other cuts: Jocko Homo
RORY GALLAGHER/PHOTO FINISH
                                                 KEY CUT: OPEN
                                                                              (CHRYSALIS)
Profile: Among ten hottest at KSJO ...Other cuts: Brute Force And Ignorance, Shin Kicker, and Shadow Play
STEVE MARTIN/A WILD AND CRAZY GUY
                                                KEY CUT: OPEN
                                                                             (WB)
Profile: Among five hottest at WLRS, and KTIM...added at KMEL, WKQQ, KGON, WGRQ, ZETA-4, and ZETA-7...Other cuts:
ALICE COOPER/HOW YOU GONNA SEE ME NOW?
                                                KEY CUT: (45)
                                                                             (WB)
Profile: ...added at KMEL, KSHE, and WJAX
DAVE EDMUNDS/TRACKS ON WAX 4
                                                KEY CUT: OPEN
                                                                             (SWAN SONG)
Profile: Among five hottest at KSJO ...added at KZEW ...Other cuts: Never Been In Love, A-1 On The Jukebox, Heart
Of The City, Not A Woman, Trouble Boys, and Deborah
DAVID BOWIE/STAGE
                                                KEY CUT: OPEN
Profile: Among five hottest at KSJO...among fifteen hottest at WIOQ ...Other cuts: Ziggy Stardust, Fame, and
                                                                             (RCA)
Beauty And The Beast
JETHRO TULL/BURSTING OUT
                                                KEY CUT: AQUALUNG
                                                                            (CHRYSALIS)
Profile: Among five hottest at ZETA-7...among ten hottest at WSHE, and KSJO...among fifteen hottest at WMMR
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World Radio History

...added at WKLS ...Other cuts: Thick As A Brick and Locomotive Breath

IT ONLY TOOK TWO WEEKS PLAY. NOW! THE COMMUNICATOR NETWORK REPORTS

RANDY BROKE OPEN!

Last Thursday, in the weekly Communicator Network conference call, all eight member stations reported a better than positive belief that they were correct when they selected "This Feeling Inside" by Randy Goodrum as a record that would hit top 20.

Bob Harlow at KEZR reports that the record really broke open this week with super telephone calls, including a surprisingly strong showing from males.

Mary Catherine from WSM-FM reports super phone action...Rick Peters at LOVE-94...Don Schueller at WFMK, Bo Jagger at 94-CFM, Buddy Hollis at WLOL, and Peter Booker of WMJC all confirm strong phone action.

It's a fact
"This Feeling Inside"
by Randy Goodrum
is a smash!



spectrum III.

TREND SETTERS

The following stations communicate with FRED each week by telephone. They are grouped here as a Spectrum that moves from right-to-left, based on: 1. Hardness of softness of the sound, 2. Attitude of the music and lyrics, 3. Singles vs. albums, 4. Demographic appeal, and 5. Timing of exposure. Spectrum III is meant as a modern evolution from meaningless terms such as Adult Contemporary, MOR, Pop Adult, Soft Rock, etc.

Category 1: 94CFM K-104 KAAM KEZR KIMN-FM KITY KRNA WBBM-FM WEMK WGNG WLOL WLWS WMJC WNIC WNOK-AM WOLLD WQXI-FM WSM-FM WETO LOVE 94

2

6

Waterbury, CT Joe McCoy St. Louis Phoenix Dallas San Jose Denver San Antonio lowa City Chicago Lansing Providence Minneapolis Cincinnati Detroit Detroit Columbia, SC Memphis Atlanta Nashville Worcester

Bo Jagger John McRae Lee Gray Bob Harlow Scott Kenyon Leif Calberg **Bols Norton** Lee DeYoung Don Schueller Phil Zachary **Buddy Hollis** Larry Jackson Peter Booker Jim Harper Doug Enlow Greg Hamilton Don Benson John Young Cliff Blake **Rick Peters**

Category 2: KAGO KCFX KFMB-AM Klamath Falls Oklahoma City San Diago KHOW Denver Spokane KMGX Tucson KMJJ-AM Las Vegas KNBR San Francisco Los Angeles KPOL-AM KWEN WASH-FM Washington, DC Bob Duckman WBZ-AM Boston WCFL Chicago WCLR WGAR Chicago Claveland WLW Cincinnati Wheeling, WV Grayling, MI WOON WTAE Pittsburgh Milwaukee

Charles Snyder Dwayne Allan Mark Larson **Brian Scott** Chuck Heaton Charlie Bennett Dave Van Stone Scott Burton Al Herskovitz Dave Michaels Dave Martin Laurie Linden Jack Kally Chick Watkins Mike Weber John Ashton **Bob Greenwood** Mark Roberts Mike Elliot

Category 3: KBAI M Morro Bay KBLI Blackfoot, ID Boise KDKA Pittsburgh KEX Portland Kansas City KMBZ KSD St. Louis Salt Lake City KVI-AM Seattle WCAR Detroit WCBM Baltimore WFBR Baltimore WFTL Ft. Lauderdale Buffalo WHIO Dayton

Anne Dunaway Jack Sunday Lon Dunn **Eric Norberg** Stave Ball Ed Scarborough George Lamich Carol Stripling Kevin Sanderson Ray Quinn Dale Andrews Mike Harvey Jerry Reo Rob Davis

SINGLE OF THE WEEK:

Miami Beach

Linda Ronstadt/Ooh, Baby Baby (Asylum) Moves from album play to New Predictable on at 18 stations (33%)

ALBUM OF THE WEEK: Billy Joel/52nd Street (Columbia)

every cut receiving airplay, moves to no. 1

MOST PLAYED ALBUMS

L. RONSTADT/LIVING IN THE USA (ASYLUM) Key Cuts: Ooh Baby Baby (new 45), Alison and Just One Look Profile: Hot at KMBZ, WGNG, KITY, LOVE-94, KEZR, K-104, WQUD, WNIC, WFMK, WMJC, WBZ-AM, WBBM-FM, WSM-FM, WNOK-AM, WASH-FM, and KRNA ...other action includes White R&B, Love Me Tender, When I Grow Too Old, All That You Dream, and Blowin' Away... new 45 is holding this Lp strong...no. 2 SIII sales...fifth week

(COLUMBIA) CHICAGO/HOT STREETS 2 Key Cuts: 45, Greatest Love and No Tell Lover Profile: Hot at K-104, KITY, WQUD, WFMK, WNIC, WMJC, WGNG, 94CFM, WBBM-FM, LOVE-94, WSM-FM, and WLOL-FM... other action includes Love Was New, Gone Long Gone,

and Show Me The Way...sales jumping...strongest at (COLUMBIA) BILLY JOEL/52ND STREET

Key Cuts: 45, Rosalinda's Eyes and Honesty Profile: Hot at KEZR, WQUD, KHOW, WFMK, WNIC, WMJC, WGNG, 94CFM, KITY, LOVE-94, WSM-FM, KRNA, and WNEU... other action includes Stiletto, Zanzibar, My Life, I Don't Care, Big Shot, 52nd Street, Half A Mile Away, and Until The Night...no. 1 sales...something for every one

ELTON JOHN/A SINGLE MAN Key Cuts: 45, Shine On Through, Georgia, and Return to Paradise. Profile: Hot at WNOK-AM, KRNA, KAGO, WGNG, 94CFM, LOVE-94, WSM-FM, WQUD, WLOL-FM, and KBLI...other action includes I Don't Care, Ain't Gonna Be Easy, Big Dipper, Shooting Star, and Easy...many cuts to choose from...SIII sales steady...spreading to all Categories

(ATLANTIC) FIREFALL/ELAN Key Cuts: 45 and Sweet and Sour Profile: Hot at KRNA Love-94, WGNG, WSM-FM, WLOL-FM, and KHOW...other action includes Goodbye I Love You, Baby, Count Your Blessings and Sweet Anne...moves 8-3 SIII sales...this Lp becomes more accessible with each play

AL STEWART/TIME PASSAGES (ARISTA) Key Cuts: 45 and Song On The Radio Profile: Hot at KRNA, KIMN-FM, KĂGO, WFMK, WGNG, KITY, LOVE-94 and WLOL-FM...other action includes Palace of Versailles, End of the Day, Timeless Skies, and Almost Lucy...very strong album...not really falling yet

FIVE MOST ADDED:

- 1. Billy Joel/My Life (Columbia)
- 2. Nicolette Larson/Lotta Love (WB)
- 3. L. Taylor/Be In Love With You (Epic)
- 4. Mary McGregor/Wedding Song (Ariola)
- 5. M. Manchester/Cry Out Loud (Arista)

THE HIT SINGLES

N. DIAMOND & B. STREISAND/ YOU DON'T BRING (COLUMBIA) ME FLOWERS Profile: Hottest at KMBZ, KBAI, WFMK, WNIC, WCAR, WMJC,

KSD, KPOL-AM, WFTL, WHIO, WGR, KSL, LOVE-94, WASH-FM, KEX...among five hottest at KEZR, WFBR, KHOW, KHQ, WGAR...among ten hottest at K104, WLW, WGNG, WLWS, WSM-FM, KWEN-FM, KBLI, WTAE, WCBM, KMGX, 94CFM, WGXI-FM, KNBR...among fifteen hottest at KMJJ-AM, KRNA, KFMB, KVI-AM, KITY, WNEU, WBZ-AM, WLOL-FM...among twenty hottest at WSTQ, WTMJ, WBBM-FM...added at WNOK, KCFX, WQUD...color that lightbulb red...get the Grammys polished...it took just two weeks to break all-time SIII record, and it will be here for awhile...MVP for 1978, females 18-44, males 25-44 solid...no. 1 thundering phones; listeners will wait all day to hear this

AMBROSIA/HOW MUCH I FEEL 2 Profile: Hottest at K104, KEZR, WGNG, KHOW, KWEN-FM... among five hottest at WLW, KRNA, WASH-FM, WSM-FM, KBLI, WGR, KNBR, KVI-AM, WQUD, KAGO, WSTQ, WLWS, KIMN-FM, WFMK, WFBR, WCAR, WMJC, KSD...among ten hottest at WNOK, KMBZ, KCFX, WNIC, KITY, WCBM, WGAR, WLOL-FM...among fifteen hottest at WBBM-FM, WTAE, KSL... among twenty hottest at KBO1, 94CFM...since no. 1 is locked up, this is the tops...peaking everywhere now...M/F 18+... strong phones

GINO VANNELLI/I JUST WANNA STOP 3 3 Profile: Hottest at KNBR...among five hottest at K104, WASH-FM, KEZR, WLW, WGNG, KBAI, KIMN-FM, WFMK, WCAR, KSD, KVI-AM, KITY, WNEU, WCBM, WGR, KWEN-FM, LOVE-94, WSM-FM...among ten hottest at KMBZ, KRNA, WQUD, WSTQ, WLWS, WFBR, WMJC, 94CFM, KMGX, WBBM-FM, WGAR, WBZ-AM, WLOL-AM...among fifteen hottest at KCFX, KAGO, KBAI...among twenty hottest at KFMB...strongest with all females but more men like it each week...should begin to peak next week...good R&B crossover

B. MANILOW/TAKE A CHANCE Profile: Hottest at WNOK, WSTQ, KVI-AM, KHQ, KITY, WLOL-FM...among five hottest at KMBZ, KCFX, WQUD, KAGO, KBAI, WLWS, KIMN-FM, WTMJ, KHOW, KNBR, WBBM-FM, WFTL, WCBM, WGAR, KWEN-FM...among ten hottest at WF8R, KBOI, KFMB, WTAE, WBZ-AM, WASH-FM, KEX...among fifteen hottest at WNIC, KMGX, WHIO, KSL... among twenty hottest at KBLI...Peaking at Category 3...still very strong...all females 12+

___spectrum |||_

MOST PLAYED ALBUMS Continued

- 7 NEIL YOUNG/COMES A TIME Key Cut: 4 Strong Winds Profile: Hot at K-104, WNOK-AM, KRNA, WSM-FM, WLOL-FM, WGNG, and 94CFM...other action includes Comes A Time, Lotta Love, and Goin' Back ...some females 18-24 and phones for 'Winds'...steady sales
- 8 8 HEART/DOG & BUTTERFLY (PORTRAIT)
 Key Cut: Titletrack Profile: Hot at WNOK-AM, KRNA,
 KAGO, WFMK, WGNG, 94CFM, and KITY...other action
 includes Cook With Fire, High Jinx, Lighter Touch and
 Nada One...other cuts receiving nightplay now, but title
 track is perfect all day
- 9 STEPHEN BISHOP/BISH
 Key Cuts: 45, Bish's Hideaway, and Losing Myself In You
 Profile: Hot at KAGO, KHOW, Love-94, WNEU, and 94CFM
 ...other action includes Only The Heart, Looking for the
 Right One, I've Never Known A Night, If I Only Had A
 Brain...versatile record, but no real sales base yet...single
 offers strongest support
- 10 10 FOGELBERG&WEISBERG/TWIN SONS
 (FULL MOON)

 Key Cuts: 45 and Lazy Susan Profile: Hot at KMBZ, KEZR, KAGO, WMJC, WGNG, LOVE-94, and WSM-FM...other action includes Lahaina Luna, Since You Asked, Tell Me To My Face, and Guitar Etude No. 3...very strong album... stable...
- 15 11 IAN MATTHEWS/STEALIN' HOME (MUSHROOM)
 Key Cut: 45 Profile: Hot at WMJC, WSM-FM, LOVE-94,
 WQUD...other action includes Don't Hang Up Your Dancin'
 Shoes, Gimme An Inch, Stealin' Home, King of the Night...
 strong record...very early still
- 12 12 KENNY LOGGINS/NIGHTWATCH (COLUMBIA)
 Key Cuts: 45 and Wait A Little While Profile: Hot at K-104,
 WNIC, WBBM-FM, WGNG, WSM-FM...other action includes
 What A Fool Believes
- 13 13 PHEOBE SNOW/AGAINST THE GRAIN
 (COLUMBIA)
 Key Cut: Oh, L.A. Profile: Hot at K-104, WGNG, LOVE-94, 94CFM...other action includes Keep A Watch, In My Life, Random Time...tour should be building support
- 18 14 ERIC CARMEN/CHANGE OF HEART (ARISTA Key Cut: 45 and Desperate Fools Profile: Hot at K-104, WGNG, 94CFM, LOVE-94, WSM-FM...other action includes Some Day, End of the World, Baby, I Need Your Lovin' ...murmurings that 'Baby' could be next hot 45...growing interest
- 11 15 VAN MORRISON/WAVELENGTH (WB)
 Key Cut: Checkin' It Out Profile: Hot at WGNG,
 WNOK-AM, K-104, 94CFM...other action includes Hungry
 For Your Love, Lifetimes, and the 45...
- 16 16 L. TAYLOR/3 WAY MIRROR Key Cut: 45 and Train Off the Track Profile: Hot at WNIC, WMJC, WGNG, 94CFM...other action includes...How Much Your Love, Gonna Have A Good Good Time, Going 'Round One More Time...single moving well to support LP
- 14 17 DIANA ROSS/DIANA Key Cut: Sorry Doesn't Always Make It Right Profile: Hot at K-104, WLOL-FM...other action includes Reach Out
- 19 18 NICOLETTE LARSON/NICOLETTE (WB Key Cut: Lotta Love Profile: Hot at WGNG, LOVE-94... other action includes Give A Little, You Send Me, Last In Love, French Waltz, Mexican Dance...
- 17 19 C. MANGIONE/CHILDREN OF SANCHEZ (A&M)
 Key Cut: 45 Profile: Hot at LOVE-94...other action includes
 Bella Via, Medley, Hot Consuela...
- D 20 STEVE MARTIN/WILD AND CRAZY GUY (WB Various Comedy Cuts Profile: Hot at KRNA, KHOW... no. 10 SIII sales...good image for hip humor...initial play in mornings...you may need to edit this

ALBUMS OTHER ACTION

VALERIE CARTER/WILD CHILD (COLUMBIA)
Profile. Hot at WGNG...action includes Change In Luck, Trying To Get
To You...

ROBERTA FLACK/ROBERTA FLACK

Key Cut: What A Woman Really Means Profile: Hot at KAGO, WMJC

...other action includes Baby, i Love You, Independent Man

THE HIT SINGLES

Continued

- D. SUMMER/MAC ARTHUR PARK(CASABLANCA)
 Profile: Hottest at WFBR, WGAR...among five hottest at KEZR,
 WLW, WSTQ, WLWS, WFMK, WCAR, KNBR, WQXI-FM,
 WNEU, WBBM-FM, WCBM, WGR, WBZ-AM, WLOL-FM, KWEN-FM...among ten hottest at WNOK, KIMN-FM, KHQ, KITY,
 KBLI, WSM-FM, WASH-FM...among fifteen hottest at KCFX,
 K104, KAGO...among twenty hottest at KBOI...starting to peak
 everywhere...excellent females 18-34 and hot female phones...
 some men 18-34 now
- AL STEWART/TIME PASSAGES (ARISTA)
 Profile: Hottest at WTMJ...among five hottest at K104, WGNG,
 KBAI, KBOI, WMJC, KVI-AM, KHQ, KPOL-AM, KWEN-FM,
 WSM-FM...among ten hottest at KMBZ, KEZR, WLW, WQUD,
 WLWS, KIMN-FM, WNIC, KSD, KHOW, 94CFM, WNEU,
 WHIO, WGR, KSL, WGAR, WLOL-FM, WASH-FM...among
 fifteen hottest at KRNA, WSTQ, KFMB, KNBR, WQXI-FM,
 WBBM-FM, WCBM...among twenty hottest at KAGO...best
 week ever, but no room to move up...solid M/F 18-44...nice
- 7 DR. HOOK/SHARING THE NIGHT (CAPITOL) Profile: Among five hottest at WLW, KSD, KNBR, WQXI-FM, KPOL-AM, WLOL-FM, KWEN-FM, LOVE-94, WSM-FM, WASH-FM, KEX...among ten hottest at KCFX, K104, KEZR, WQUD, KVI-AM, KHQ, KITY, WBBM-FM, WCBM...among fifteen hottest at KMJJ-AM, WNOK, KRNA, KAGO, WLWS, KIMN-FM, WFBR, KFMB, WCAR, KMGX, WGAR, WBZ-AM, KBLI... among twenty hottest at KMBZ, WSTQ...added at WNIC, KHOW ...growing even faster now...strongest 25-44 across the spectrum, particularly 25-34 females
- 4 8 KENNY LOGGINS/'FRIEND' (COLUMBIA)
 Profile: Hottest at KCFX, KIMN-FM, WNEU, WCBM...among
 five hottest at KMJJ-AM, KAGO, WNIC, KFMB, WBBM-FM,
 WBZ-AM...among ten hottest at KRNA, WTAE, KSL, KBLI,
 KEX...among fifteen hottest at WASH-FM...among twenty
 hottest at KBOI, KNBR, KMGX...peaking at Category 2...
 finally burning
- 9 ERIC CARMEN/CHANGE OF HEART
 Profile: Among five hottest at K104, WGNG, WNIC, KITY....
 among ten hottest at KEZR, WLW, WSTQ, WCAR, KHOW,
 KVI-AM, KHQ, WQXI-FM, KPOL-AM, WLOL-FM, LOVE-94,
 WSM-FM...among fifteen hottest at KMBZ, WQUD, WLWS,
 KIMN-FM, KBOI, WCBM...among twenty hottest at KCFX,
 KRNA, KAGO, KBAI, WFBR, KNBR, KBLI, WASH-FM...
 strong females 18-44, some men 25+...Category 1 should peak
- 7 10 G. RAFFERTY/RIGHT DOWN THE LINE (UA Profile: Hottest at WQUD, KBOI...among five hottest at KMJJ-AM, WNOK, KCFX, WSTQ, WNIC, KFMB...among ten hottest at KBAI, WFBR, WBBM-FM, WGR, WBZ-AM, KWEN-FM... among fifteen hottest at KMGX, WTAE, KSL...among twenty hottest at WASH-FM...passive still good...use for male balance M/F 18-44
- P 11 ANDY GIBB/DON'T THROW IT ALL AWAY (RSO)
 Profile: Among five hottest at KPOL-AM, KSL...among ten
 hottest at WLW, WGNG, WQUD, KBAI, WLWS, KSD, KVI-AM,
 KHQ, KNBR, WSM-FM...among fifteen hottest at KBOI, KHOW,
 KITY, WBBM-FM, WCBM, WTAE, WBZ-AM, WLOL-FM, WASHFM...among ten hottest at KEZR, WFBR, WTMJ, KMGX, KBLI
 ...added at KRNA...females 18-24...huge jumps this week...
 best at Categories 2 and 3
- 12 12 B. JOEL/SHE'S ALWAYS A WOMAN (COLUMBIA)
 Profile: Hottest at KMJJ-AM, KFMB...among five hottest at
 KMBZ, WQUD, KBOI, KHOW, KMGX, WHIO, WTAE, WGR...
 among ten hottest at KCFX, KAGO, KBAI, WSTQ, WFBR,
 WBBM-FM,...among fifteen hottest at WLOL-FM...peaking in
 Categories 2 and 3...probably the last strong week...slight burn
- 17 13 FIREFALL/STRANGE WAY
 Profile: Among five hottest at KRNA, WMJC, WQXI-FM, 94CFM, LOVE-94...among ten hottest at K104, KEZR, KSD, KHOW, KNBR, WNEU, WGAR, WSM-FM...among fifteen hottest at WQUD, KIMN-FM, WCAR, WBBM-FM, WBZ-AM, WLOL-FM, KBLI...among twenty hottest at WGNG, WLWS, WFBR, WTMJ, WCBM...added at KAGO, KVI-AM, WASH-FM ...solid M/F 18-34 and some men 35-44...continues to build

spectrum l

ALBUMS OTHER ACTION Continued

(COLUMBIA) **CRAIG FULLER & ERIC KAZ** Key Cut: 45 Profile: Hot at WQUD, WGNG...other action includes
Restless Sea, Till You Come Back
GYPSY BAND/WITH JAMES WALSH

(RCA

Profile: Hot at 94CFM, WLOL-FM...action includes Looking Up 1 See, Love Is For The Best ...

(WB) PETER, PAUL AND MARY/REUNION

Profile: Hot at KMBZ, KHOW...action includes 45, By Surprise, Forever Young, Unicorn

SINGLES OTHER ACTION

(CAPITOL) GLEN CAMPBELL/CAN YOU FOOL Profile: Among five hottest at WFTL...among ten hottest at KMBZ, and WHIO...among fifteen hottest at KBAI, WTMJ, and KVI-AM... added at WQUD, WLWS, WFBR, WNIC, and KPOL-AM

RITA COOLIDGE/LOVE ME AGAIN Profile. Among five hottest at KSL...among ten hottest at KFMB... among fifteen hottest at KMBZ, WLW, and WTMJ...among twenty hottest at KBAI, WLWS, and KVI-AM

COOPER BROS./THE DREAM NEVER DIES (CAPRICORN) Profile: Among ten hottest at WQUD, and WCAR...among twenty hottest at KWEN-FM...added at K-104, WTMJ, and WHIO

ENGLAND DAN & JOHN FORD COLEY/WESTWARD

(BIG TREE) Profile: Among fifteen hottest at KMJJ-AM, and LOVE-94...among

twenty hottest at KMGX...added at KMBZ, and WNIC FAITH BAND/DANCIN' SHOES

Profile: Added at WLOL-FM...repeating Network nomination...sounds like Toby Beau and Ol' 55 mixed together

(COLUMBIA) **FULLER & KAZ/ANNABELLA** Profile: Among twenty hottest at WGNG...added at WFMK, and WMJC

M. MANCHESTER/DON'T CRY OUT LOUD (ARISTA) Profile: Hottest at WLW...among ten hottest at WFMK and LOVE-94 ...among fifteen hottest at WGNG...among twenty hottest at KEZR,

and KSL...added at K-104, KBOI, WCAR, WQXI-FM and KBLI... repeating Network nomination...key week MARY McGREGOR/THE WEDDING SONG (ARIOLA)

Profile: Added at KEZR, KMBZ, WTMJ, WNEU, WHIO, and KSL (A&M) C. MANGIONE/CHILDREN OF SANCHEZ

Profile: Among ten hottest at WFTL, and WHIO...among twenty hottest at KBLI (MUSHROOM)

IAN MATHEWS/SHAKE IT

Profile: Added at KEZR and WNEU (POLYDOR) **D&M OSMOND/ON THE SHELF**

Profile: Among the five hottest at WTMJ...among the ten hottest at KPOL-AM...among the fifteen hottest at K-104, WLW, and KVI-AM

THE HIT SINGLES Continued

to support it.

(BANG) 14 14 PAUL DAVIS/SWEET LIFE Profile: Among five hottest at KBAI, WFMK, WMJC, KVI-AM, KBLI...among ten hottest at WNOK, KMBZ, KBOI, WTMJ, KHOW, WCBM, WASH-FM...among fifteen hottest at KEZR, WQUD, KAGO, WLWS, WFBR, KFMB, KNBR, KSL, KWEN-FM ..among twenty hottest at KCFX, KIMN-FM, KMGX, WLOL-FM...peaking now

(COLUMBIA) BILLY JOEL/MY LIFE 15 Profile: Among five hottest at KHOW, KHQ, KEX...among ten hottest at WGNG, WFMK, KITY, WHIO, WTAE, WASH-FM... among fifteen hottest at K104, KRNA, WCAR, WBBM-FM, WSM-FM...among twenty hottest at WLW, KBAI, WQXI-FM, WBZ-AM, WLOL-FM...added at WQUD, WLWS, KIMN-FM, WNIC, KBOI, KFMB, WMJC, WTMJ, WCBM, KBLI, KWEN-FM ...no. 2 phones already strongest M/F 18-34, but spreading to older demos...no. 1 mover...looks like a smash...no. 1 LP sales

CHICAGO/ALIVE AGAIN 19 16 Profile: Among five hottest at WASH-FM...among ten hottest at KEZR, KIMN-FM, WCAR, KNBR, KITY, WCBM, WGR... among fifteen hottest at KRNA, WLWS, WQXI-FM, WNEU, WBBM-FM, KBLI, KWEN-FM, WSM-FM...among twenty hottest at KCFX, WQUD, WSTQ, WFBR, KVI-AM...added at WNOK, KHQ, KEX...similar to Billy Joel...M/F 18-34 and spreading 18-44...sales jumping

J.P. YOUNG/LOVE IS IN THE AIR 11 17 Profile: Hottest at KAGO...among five hottest at KMJJ-AM, KCFX, WCAR, KBOI, WTAE...among ten hottest at KBAI, WNIC, KFMB...among fifteen hottest at KSL...among twenty hottest at WBBM-FM...still strongest Category 2...M/F 18-34

(ABC) S. BISHOP/EVERYBODY NEEDS LOVE Profile: Among five hottest at WNEU, WHIO, KBLI...among ten hottest at KVI-AM, KHQ, KNBR, KSL...among fifteen hottest at KMBZ, WQUD, KBAI, WCAR, WBZ-AM, WASH-FM ...added at WFBR, WCBM...very big week...strongest at Category 3...still early

ERIC CLAPTON/PROMISES Profile: Among five hottest at KITY, WHIO ... among ten hottest at WFMK, KSD, LOVE-94...among fifteen hottest at K104, KEZR, WGNG, KBAI, WTMJ, WSM-FM...among twenty hottest at WLW, WQUD, WQXI-FM, WLOL-FM...added at KVI-AM, WTAE...M/F 18-24 so far...warm phones already...strongest at Category 1

P. CRUISE/DON'T WANNA LIVE WITHOUT IT (A&M) Profile: Among five hottest at KEZR, WGNG, KMGX...among ten hottest at KMJJ-AM, WQXI-FM, KWEN-FM...among fifteen hottest at WQUD, WFBR, LOVE-94...among twenty hottest at WSTQ, KNBR, WCBM...added at KRNA, WBZ-AM, WASH-FM...solid 18-34 M/F but especially males...categories 1 and 2

PREDICTABLES

PAUL ANKA/THIS IS LOVE (RCA) Profile: Among five hottest at WNIC, WFTL, KSL...among ten hottest at K-104...among fifteen hottest at WNOK-AM...among twenty hottest at WLW, KMJJ-AM, WQUD, KBAI, WTMJ, KVI-AM, WSM-FM...added at KHOW, KPOL-AM, KEX... Profile: Among five hottest at K-104, WFBR, WGAR...among ten ALICIA BRIDGES/I LOVE THE NIGHT LIFE (POLYDOR) hottest at WCAR...among fifteen hottest at KIMN-FM, KNBR, WBZ-AM, WASH-FM, KEX...among twenty hottest at WLW, WCBM...added at KAGO

KBAI...deserves more support... Profile: Among fifteen hottest at WLW, WGNG, KVI-AM, KNBR, ALICE COOPER/HOW YOU GONNA SEE ME NOW (WB) LOVE-94...among twenty hottest at KEZR, WLWS, WQXI-FM, KSL, WSM-FM...added at WSTQ, KBOI, WHIO, WASH-FM

Profile: Among ten hottest at WNEU...among fifteen hottest at FOGELBERG & WEISBERG/POWER OF GOLD (FULL MOON) KEZR, KIMN-FM, WQXI-FM, KWEN-FM...among twenty hottest at KRNA, WCBM...added at WSTQ, KBLI, WFBR, WASH-FM

Profile: Among ten hottest at 94CFM, LOVE-94...among fifteen hottest RANDY GOODRUM/THIS FEELING INSIDE (ARISTA) at WNEU...added at K-104...

JUSTIN HAYWARD/FOREVER AUTUMN (COLUMBIA) Profile: Among five hottest at KSL...among ten hottest at KSD, WQXI-FM ...among fifteen hottest at WNOK, WLW, WGNG, WNIC, WCAR, WHIO, KBLI, WSM-FM...among twenty hottest at KVI-AM, KWEN-FM...added at KMBZ, KAGO

Profile: Among fifteen hottest at K-104, KITY, WCBM, KBLI, WSM-FM...among twenty ELTON JOHN/PART-TIME LOVE (MCA) hottest at KEZR, KRNA, KIMN-FM, WBBM-FM...added at WQXI-FM, WHIO, WASH-FM...

NICOLETTE LARSON/LOTTA LOVE (WB) Profile: Among fifteen hottest at KITY...among twenty hottest at WASH-FM...added at WGNG, WQXI-FM, WLOL-FM, LOVE-94, WSM-FM and KITY...

Profile: Hottest at 94CFM...among fifteen hottest at WGNG, WTMJ, WQXI-FM, LINDA RONSTADT/OOH, BABY BABY (ASYLUM) KITY...among twenty hottest at WTAE...added at WSTQ, KBOI, KFMB, WCAR...

Profile: Among ten hottest at WFMK...among fifteen hottest at WNIC, 94CFM BOB SEGER/WE'VE GOT TONIGHT (CAPITOL) ...among twenty hottest at WGNG...added at WSTQ, WFBR, WMJC, WQXI-FM, WNEU...

Profile: Among ten hottest at WGNG, WMJC...among fifteen LIVINGSTON TAYLOR/I WILL BE IN LOVE WITH YOU (EPIC) hottest at WNEU, LOVE-94...among twenty hottest at KVI-AM...added at KBOI, KSD, WQXI-FM, KPOL-AM, WFTL, WSM-FM...

_spectrum |||__

NETWORK SAYS "NO" ON ALL FIVE!

GOODRUM SHOWS SUPER REACTION IN SECOND WEEK!

The Communicator Network could not reach a unanimous vote on any of this week's five final nominations:

DOUCETTE/ALL I WANNA DO (MUSHROOM)
FAITH BAND/DANCIN' SHOES (VILLAGE)
M. MANCHESTER/DON'T CRY OUT LOUD (ARISTA)
FULLER & KAZ/ANNABELLA (COLUMBIA)
MARK & ALMOND/THE CITY (HORIZON)

A record number of seventeen nominations were cast last week, but none were strong enough to earn the average 3 week air play commitment from each Network member.

The Communicator Network members are:

WSM-FM/Nashville WMJC/Detroit LOVE-94/Miami Beach

WLOL-FM/Mpls & St. Paul 94CFM/St. Louis KEZR/San Jose

KITY/San Antonio WFMK/Lansing

In just two weeks, RANDY GOODRUM reported improved sales action with good listener response. All stations report active phones whenever it is played. Randy's Level of Confidence gained from a 6.8 last week to 7.0, with a score of 10 being relative certainty in the local strength of a song. "THIS FEELING INSIDE" received all votes of 6 or better.

NICOLETTE LARSON, in her first week on the Network, reported very good request action. Sales activity is still very early, with stock just now beginning to reach the market place. "LOTTA LOVE" also received a sturdy 7.0 Level of Confidence, with nearly half the Network voting an 8 rating.

EAR STUFF

CARPENTERS/I BELIEVE YOU

JOE COCKER/FUN TIME

COMMODORES/FLYIN' HIGH

KIKI DEE/STAY WITH ME—(LP)

DOUCETTE/ALL I WANNA DO

D. HILL/LET THE SONG LAST FOREVER

(A&M)

(A&M)

(A&M)

(AW)

(AW)

(AW)

(MOTOWN)

(MOTOWN)

(ROCKET)

(MUSHROOM)

(MUSHROOM)

E. HUMPERDINCK/MORNING IN TIME (EPIC)
LINDISFARNE/RUN FOR HOME (ATCO)
MARK & ALMOND/THE CITY (HORIZON)
MARY McGREGOR/THE WEDDING SONG(ARIOLA)
WILLIE NELSON/ALL OF ME (COLUMBIA)
KENNY ROGERS/THE GAMBLER (UA)
SANTANA/STORMY (LP) (COLUMBIA)

JEFF GREEN

It's been a tremendous week of growth in Spectrum III. Welcome eight new stations to the family: KMJJ-AM/Las Vegas, WLW and WLWS/Cincinnati, KHQ/Spokane, KBLI/Blackfoot, ID, KBAI/Morro Bay, CA, WHIO/Dayton, and 14NVR/Waterbury, CT. Just nine weeks ago, Spectrum III had sixteen stations, now we're 56 strong with a lightbulb!

There were some real tricks and treats for Halloween. KFMB aired

the only California broadcast of the original War of the Worlds, while KITY spooked Texas simultaneously. MARK LARSON and STEVE SELLERS both reported huge phones to an always successful and entertaining night of radio drama.

At WGAR, famous magician HARRY BLACKSTONE turned (JOHN) LANNIGAN IN THE MORNING into a tiger. Then he made Lannigan disappear! Without John to do his shift, the station moved in the GM and PD of WKRP/



Cincinnati. Guest DJs also included Harry Blackstone (a former DJ himself) and DOC SEVERINSON. Later that day, Harry made John reappear on his local TV show. (We still wonder where Lannigan was all that time.)

LEE POCOCK and GEORGE LAMICH staged this year's Halloween party at KSL, and launched it by playing "The Monster Mash" for the first time ever. Yes, KSL is changing! Over a thousand listeners, more than half in costume, enjoyed contests, candy, and festivities in the converted streetcar barns, now the unique Trolley Mall Square.

Meanwhile, WLWS has already raised \$16,000 for the March of Dimes with their Haunted House, and there're still a few days to go at press time. LARRY JACKSON tells us it's so scary that the original SPIDERMAN came in from New York just to check it out. That's why I keep my door locked constantly...even when 's open.

One Halloween treat KAGO in Klamath Falls didn't find in their bag this year were some oldies catalogs they need to rebuild their gold library. If you can help, call CHARLES SNYDER at 503-822-2551.

I'm now accepting photographs for the 1st Annual Radio Messiest Desk Award. They say it's a sign of intelligence.

TREND SETTERS

KATZ	St. Louis
KCOH	Houston
KDAY	Los Angeles
KDIA	Oakland
KKSS	St. Louis
KMJQ	Houston
	San Mateo
KSOL	
WABQ	Cleveland

Earl Parnell Travis Gardner Steve Woods Jerry Boulding Walt Summer Jim Maddox J.J. Jeffries **Kelly Jones**

WAMO WAOK WBLS WBMX WCIN WCHB WDAS WDAO WDIA Pittsburgh Atlanta New York Chicago Cincinnati Detroit Philadelphia Dayton Memphis

Eddie Ewards
Tony Jamieson
Pamela Hall
James Alexander
Bob Long
Wade Briggs
Butterball
Lankford Stephens
Mike Frisby

WJLB Detroit
WJMO Cleveland
WJPC Chicago
WOOK Washingto
STUDIO 13 Orlando
WSID Baltimore
WVOL Nashville
WVON Chicago
WWRL New York

Detroit
Cleveland
Chicago
Washington, DC John Moen
3 Orlando
Baltimore
Nashville
Chicago
Chicago
Alaw York

J. Michae
Lyn Tolliver
Sondra Roberts
Chouck Reid
Fred Harvey
Carl Conners
Bob Law J. Michael McKay Lynn Tolliver

			(WB)
1	1	FUNKADELIC/ONE NATION UNDER A GROOVE Profile: Hottest at KCOH, WAOK, WDIA, WJLB, and WJMOin the hottest five at KATZ, KDAY,	KMJQ, KSOL, WAMO, WBMX,
		unac wook work and wyolin the hottest ten at wardin the hottest	it's been #1 for seven
		weeksbeginning to lose groundstill an important recordgigantic	
3	2		(20th CENTURY)
-	_	BARRY WHITE/YOUR SWEETNESS IS MY WEAKNESS Profile: Hottest at KMJQ, WJPC, and WORLin the hottest five at KCOH, KSOL, WABQ, and W at WAMO, WAOK, WBMX, and WCHBin the hottest fifteen at WDAS and WJMOincreasing sales	growthfemale
		at WAMO, WAOK, WBMX, and WCHBin the hottest fifteen at work and work and work and block	
		demographics 18+white and black	(WB)
2	3	ASHFORD & SIMPSON/IT SEEMS TO HANG ON Profile: Hottest at WABQin the hottest five at KCOH, KKSS, KSOI., WAMO, WCHB, and WJI.B.	in the hottest ten at
		KDAY, WBMX, WDAS, and WJMOin the hottest fifteen at WAOK and WDIA	
8	4		(WB) KCOH, KDAY, KSOL, WAOK,
_		CHAKA/I AM EVERY WOMAN Profile: In the hottest five at KMJQ, WBMX, WJPC, and WOOKin the hottest ten at KATZ, WCHB, and WJMOin the hottest WABQ, WDAO, WDIA, and WORLcrossing popshould have be	en on pop stations long
		WCHB, and WJMOin the hottest WABQ, WDAO, WDIA, and WORD	
_	_	agoall demographics	(GORDI)
5	5	Profile: Hottest at WVOLin the hottest five at KATZ, KDIA, WBMX, WDIA, WJMO, and WORL.	in the hottest ten at
		Profile: Hottest at WVOLin the nottest five at KAD2, KDAY, and KMJQin the hottest fifteen at WABQ and WDAOadded at WCINvaluable	
7	6		(CONTOUR TU)
		Profile: Hottest at WBMXin the hottest five at KCOH, KKSS, KMJQ, WJPC, and WOOKin t	
		and WORLin the hottest fifteen at WABQall demographics and growing	(GORDI)
4	7	SWITCH/THERE'I.I. NEVER BE Profile: In the hottest five at WAMO, WAOK, WCHB, WDIA, and WJMOin the hottest ten at	KATZ, KDAY, KSOI., WJPC,
		and WVOLin the hottest fifteen at KCOHstill importantgreat teen response	(ATLANTIC)
13	8		
		Profile: In the hottest five at WOOK, WORL, and WVOLin the hottest ten at KMJQ, WBMX, WJPCin the hottest fifteen at KATZ, WABQ, WAMO, and WDAOtremendous teen and male ap	peal
		TO THE MICHE	(WISTAW)
6	9	Profile: Hottest at KDAYin the hottest five at KATZ, KSOI., WDIA, and WJLBin the ho	ttest ten at KCOH and
		WJMOin the hottest fifteen at WCHB and WDAOthe album is gold	
14	10		(CASABLANCA) and WORLin the
		DONNA SUMMER/MacARTHUR PARK Profile: In the hottest five at KDAY, KKSS, and WDASin the hottest ten at KSOL, WABQ, hottest fifteen at KMJQ, WAOK, WDIA, and WJMO#1 on the Universals chartimportant in	the ratings game for
		hottest fifteen at KMJQ, WAUK, WDIA, and WORD, The Crossover audience	
10		TO THE DOCCUE	(EPIC)
10	11	Profile: Hottest at KSOLin the hottest five at KCOH, KDAT, and WARQIn the hottest	ten at WJLBIn the
		hottest fifteen at KMJQ, WAMO, and WDAS	(ARISTA)
15	12		WORLin the hottest
		Profile: Hottest at KATZin the noticest live at KRSS	ve activitymedium to
		heavy rotation	
11	13	TO COUNTY OF COUNTY	(A&M)
• • •		- at the of PMSS WARD and W.IMO in the hottest ten at word, words	lack record
		Profile: In the hottest rive at KRSS, HASQ, this hottest fifteen at KMJQ and WDASadded at KSOIbig female demographic record and a Bi	(ATLANTIC)
17	7 14	woun and unaction the hottest ten at KMJU In the noticest interest	at WDAOadded at KKSS,
		Profile: Hottest at WUMB and WDASII the Hottest the Council and Worka monsterBlack, Pop, a WCIN, WDIA, WOOK, and WVOIthe most added record this weeka monsterBlack, Pop, a	and discovery big
13	2 15	TIVE OF THE PROPERTY OF THE PR	(DOIME)
•		Profile: In the hottest five at WAOK and WJLBin the hottest ten at KATZ, KSOL, and W	CHBIn the nottest
		fifteen at WJMO	(CATILION)
D	16	THE ADC BAND/LONG STROKE Profile: In the hottest fifteen at WDAO, WJLB, and WJMOadded at KDIA, KMJQ, WOOK, an	d WORIfast growing
		recordteen response is greatmale demographics slightly	
D	17	The state of the s	(WB)
,	• • •	Profile: In the hottest five at WCHBin the hottest ten at KMJQ and WDIAin the hot	test iliteen at koon,
		WJLB, and WJPCupper demographic Black record	(ARISTA)
D	18	GII. SCOTT-HERON & BRIAN JACKSON/ANCEL DUST Profile: In the hottest five at WJMOin the hottest fifteen at WDAO and WJPCadded	
		Profile: In the hottest five at word, In the noticest fitteen at which was walked and word in the ratings	
) 19	THE PARTY CONTRACT OF THE PARTY	(CLOUDS)
D	, 13	The better top of WDAS in the hottest fifteen at WVOl added at WDAO, W	JJMO, WORL, and
		WWRIupper Black demographic recordmale and femalea mustadds a positive to pr	(WHITFIELD)
2	20 20	ROSE ROYCE/LOVE DON'T LIVE HERE ANYMORE Profile: In the hottest five at WJPCin the hottest fifteen at WORLadded at WJLB	(MUTILIPHON)
		Profile: In the hottest live at wirtin the noticest litteen at water	

Profile: In the hottest five at WJPC...in the hottest fifteen at WORL...added at WJLB

— black —

OTHER ACTION

LENNY WILLIAMS/MIDNIGHT GIRL (ABC) Profile: In the hottest ten at WAOK...added at WCHB, WDAO, WJMO, WJPC, and WWRL...second most added record this week...universal appeal...good record

COMMODORES/FLYING HIGH (MOTOWN) Profile: In the hottest fifteen at KATZ, KSOL, WJPC,

CAPTAIN SKY/WONDER WORM (AVI) Profile: In the hottest five at WBMX...in the hottest ten at WJPC...teen demographics

CON FUNK SHUN/SO EASY (MERCURY) Profile: In the hottest ten at KATZ and WORL...in the

MUSIQUE/IN THE BUSH (PRELUDE) Profile: In the hottest ten at KDAS...in the hottest fifteen at WVOL...added at KKSS and WCHB

GENE CHANDLER/GET DOWN (20th CENTURY) Profile: In the hottest ten at WBMX...in the hottest fifteen at WJPC...added at WAOK and WJLB...not a Black record...Black/disco

CHANSON/DON'T HOLD BACK (ARIOLA) Profile: In the hottest ten at WABQ...in the hottest fifteen at KATZ...added at WCHB and WJMO...showing some positive strength

SHALIMAR/TAKE THAT TO THE BANK (SOLAR) Profile: In the hottest ten at KDAY...in the hottest fifteen at WDAO...added at WJMO and WOOK...in order of appeal: disco, black, and pop GERRY BUTLER/COOLING OUT (PI) Profile: In the hottest fifteen at WDAS and WJPC...added at WAOK and WWRL...great female response 24+

MICHAEL JOHNSON/IT'S ALMOST LIKE BEING IN LOVE (EMI) Profile: In the hottest ten at WJLB...in the hottest fifteen at WCHB...added at WABQ...has a tremendous amount of Black appeal

EVELYN 'CHAMPAGNE' KING/I JUST DON'T KNOW IF IT'S RIGHT (RCA) Profile: In the hottest fifteen at WDAO...added at KDIA and WCHB

KINSMAN DAZZ/FORGET ABOUT LOVING YOU (20th CENTURY) Profile: Added at WABQ, WCIN, and WJMO...has a slight Earth Wind & Fire appeal...upper male and female demographics...plus pop potential...produced by Phil Baley of Earth Wind & Fire also

BROS. JOHNSON/AIN'T WE FUNKIN' NOW (A&M) Profile: Added at KSOL, WCHB, and WJMO...should have been their fist single

MICHAEL HENDERSON/IN THE NIGHTTIME (BUDDAH) Profile: Added at WDAS, WDIA, and WJLB JOHNNY 'GUITAR' WATSON/GANGSTER OF LOVE (BJM) Profile: Added at KCOH, WDAO, and WJMO...three gold albums behind them...a well established artist...a good record

BLACK RADIO AND MUSIC by Lynn Tolliver

MIKE ABBOTT, formerly National Promotions for Avco/H&L Records and now Vice President of MCA Records/ New York, was asked two questions. "What is your feeling about the disco trend?" and, "Where is the black music industry headed?" He replied, "The potential of disco is unlimited as long as the product improves. If it gets boring or loses its energy and appeal, the public will get away from it." On black growth, "With the Black Music Association (BMA) and the development of young producers, there is unlimited growth in the black area also. African countries are now interested in black product, and the market

potential there is in the millions. In fact, it's so large it's scary. There are at least 80,000,000 people in Nigeria alone."

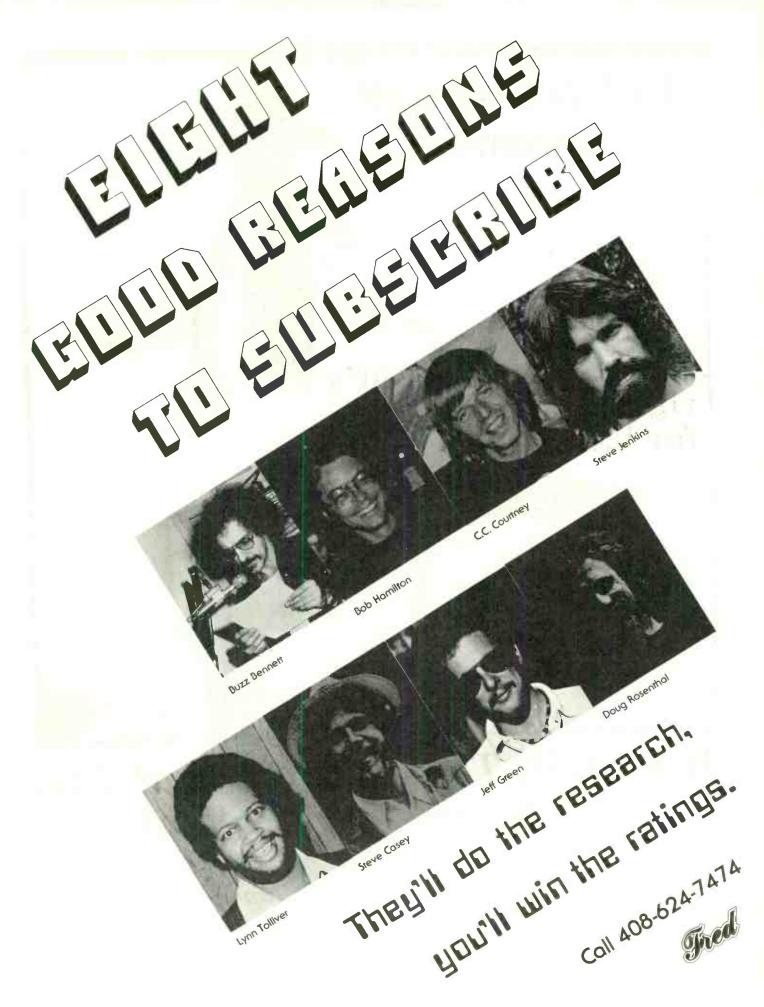
As Vice President of MCA, Mike feels they have just scratched the surface but are off to a good start with artists like Van McCoy, Starguard, Jeffree, and Arthur Prysock. Also, the affiliation of Doctor Rock's Productions with a new black label MCA is distributing called "Source," is a sign that MCA is heading in the right direction.

ROBERT WILSON of Detroit had this to say about disco music: "It is a music that has the same beat that blacks

have always played, but certain instruments are more dominant than Black product per se." Robert doesn't feel that disco music is here to stay... "only about another three or four years." Radio stations and markets that are into disco now will easily be able to make the transition to something else, if or when disco washes out.

Next week, Part I of an extensive look at pop stations/black product airplay and black stations/pop product airplay—the whys and why-nots. And also next week, I will start adding rotation info to the Black Chart.

There are only nine days left in the Arbitron. Good luck.



World Radio History



It's AOR, Top 40, R&B and Jazz Programing Material

"Lady Madonna" is the Super Single from the Sizzling new album by Lenny White—"Streamline"



TREND SETTERS

FM-98 KADX KAFM **KBCA**

New Orleans Denver Dallas Los Angeles

Anthony Wilson Mark Campbell Monica Riordan

KCBX KJAZ KJLH KLCC-FM WBBY-FM

San Luis Obispo San Francisco Los Angeles Eugene Columbus

John Howard **Dick Conte Ted Terry** Mike Handler Geoff Mayfield

WBFO-FM WJZZ WORL WRVR WYBC

Buffalo Detroit Orlando NewYork New Haven

John Hunt **Dorian Paster** Billie Love Doug Harris Doug Keogh

- WEATHER REPORT/MR. GONE KEY CUT: YOUNG AND FIME (COLUMBIA)
 Profile: Among five hottest at WYBC, WFBO, KADX, KJAZ, KCBX, and KLCC...among ten hottest at WRVR, and WJZZ...among fifteen hottest at FM-98, KBCA, and WBBY...Other cuts: Pursuit Of Women With The Feathered Hats, River People, the
- GROVER WASHINGTON/REED SEED KEY CUT: SANTA CRUZIN (MOTOWN)

 Profile: Among five hottest at FM-98, KADX, KAFM, WJZZ, and KJLH...among ten hottest at WRVR, and WORL...among fifteen hottest at WF80, KBCA, and KJAZ...added at WY8C ...Other cuts: Step 'N' Thru, Do Dat, Just The Way You Are, Maracas Beach, Lorans Dance, and the title track
- AI. JARREAU/ALL FLY HOME KEY CUT: THINKIN' ABOUT IT TOO (MB)
 Profile: Among five hottest at KJLH, WRVR, KADX, WJZZ, KLCC, and FM-98...among fifteen hottest at WORL, and KBCA
 ...added at KCBX and KAFM...Other cuts: Brite & Sunny Babe, Fly, and She's Leaving Home 3 3
- DEXTER GORDON/MANHATTAN SYMPHONY KEY CUT: MOMENT'S NOTICE (COLUMBIA)

 Profile: Among five hottest at KLCC, WYBC, WFBO, and KJAZ...among ten hottest at and KCBX...among fifteen hottest at WBBY ...Other cuts: 1 Told You So, LTD, As Times Go By, Tanya, and Body And Soul
- CHUCK MANGIONE/CHILDREN OF SANCHEZ
 Profile: Among five hottest at KBCA, and WRVR...among ten hottest at KADX, and KJAZ...among fifteen hottest at KCBX, WJZZ, KLCC, and WORL...Other cuts: B'Bye, Consuelo's Love Theme, Medley, Marketplace, and the title track overature and finale
- MAYNARD FERGUSON/CARNIVAL. KEY CUT: STELLA BY STARLIGHT (COLUMBIA)
 Profile: Among five hottest at WJZZ...among ten hottest at WBBY, KBCA, and KADX...among fifteen hottest at WRVR
 and KCBX...Other cuts: Battlestar Gallactica Theme. Baker Street. Over The Rainbow, Birdland, Fantasy, and MF Carnival MAYNARD FERGUSON/CARNIVAL
- MILLIE BOBO/HELL OF AN ACT TO FOLLOW KEY CUT: DINDI (COLUMBIA)

 Profile: Among five hottest at KCBX, and KJLH...among ten hottest at and KADX...among fifteen hottest at FM-98 (COLUMBIA) Profile: Among five hottest at KCBX, and KJLM...among ten notices at all control of the cuts: Keep The Same Old Feeling, Always There, and Fairy Tales For Two
- BOBBY HUTCHERSON/HIGHWAY 1 KEY CUT: SECRETS OF LOVE (COLUMBIA)

 Profile: Among five hottest at KJAZ, and WYBC...among ten hottest at KJCC and KCBX...Other cuts: Circle, Bouquet. and
- PAT METHENY/P.M. GROUP KEY CUT: JACO (ECM)

 Profile: Among five hottest at KLCC, and WRVR...among ten hottest at KBCA and KAFM...Other cuts: April Wind April Joy,
 Phase, and San Lorenzo PAT METHENY/P.M. GROUP
- JEFF LORBER/SOFT SPACE KEY CUT: BLACK ICE (INNER CITY)
 Profile: Among five hottest at KCBX, and WJZZ...among ten hottest at FM-98, and WYBC...among fifteen hottest at KADX ...Other cuts: Katherine, Proteus. The Samba. Swing Funk, Curtains, and the title track JEFF LORBER/SOFT SPACE
- KADX ...Other cuts: Katherine, Protess, The Samba, Swing Funk, currains, and the life trace of CRUSADERS/IMAGES

 EXP CUT: BAPOU BOTTOMS

 (ABC)

 Profile: Among five hottest at KBCA...among ten hottest at WORL, WRVR, and KAFM...among fifteen hottest at KCBX and MJZZ...Other cuts: Everybody Needs Love, Pairy Tales, Marcella's Dream, Merry-Go-Round, and Snowflake RICHE COLE/ALTO MADNESS

 KEY CUT: OPEN

 (MUSE)

 Profile: Among five hottest at WBBY, and KADX...among ten hottest at KLCC, and WFBO...among fifteen hottest at KJAZ ...Other cuts: Price Is Right, Common Touch, Remember Your Day Off, Big Bo's Paradise, Cole's Nocturne, and
- Moody's Mood
- LES McCANN/McCANN THE MAN KEY CUT: PARA TI PARA MI (A&M)

 Profile: Among five hottest at KAFM, and KJLH...among ten hottest at and KADX...among fifteen hottest at WORL and WYBC...Other cuts: Blue Dot, How Can You, and For You
- GIL SCOTT HERON/SECRETS KEY CUT: A PRAYER FOR EVERYBODY (ARISTA)

 Profile: Among five hottest at FM-98, and KBCA...among ten hottest at and WRVR...among fifteen hottest at KLCC ...Other cuts: Cane, Better Days Ahead, Show Bizness, Three Miles Down, and Third World Revolution
- OREGON/OUT OF THE WOODS

 KEY CUT: WATERWHEEL

 Profile: Among five hottest at WBBY, and WFBO...among ten hottest at KJAZ, and KLCC...among fifteen hottest at WYBC...Other cuts: Yellow Bell, Witchi Tai To, Vision Of A Dancer, and Fall '77

OTHER HEAVY ROTATION

JEAN LUC PONTY/COSMIC MESSENGER (ATLANTIC) Profile: Among five hottest at WNVR, and KBCA...among fifteen hottest at WJZE and KAFW...Cuts: 1 Only Feel Cond With You and Pupper's Dance TOM SCOTY/INTINATE STRANGERS (COLUMBIA) Profile: Among ten hottest at WBSY...added at KADX. ADMARY. RECA. MARK. SCA. MARK. ADMARY. ADMARY. RECA. MARK. SCA. MARK. ADMARY. ADMAR marm, amus, KJAZ, and KLCC... Steppers, and Beautiful Music

JOBE FARKEL/NIGHT DANGING (WB) Profile: Among ten hottest at KAFH...among fifteen hottest at WBBY...Cuta: Katherine, Silver Lace, Come Rain Or Come Shine, and How Deep Is Your Love

NESS: ...CUIE: KAIRETINE, SILVET LACE, LOBE MAIN IT COME SHIRE, AND HOW DEEP IS TOUL LOVE

FATRICE MULHEN/PATRICE
(RESTRA) Profile: ...among [litern hottest at KJIM, and PH-98...added at WJZZ
...CUIE: Wishful Thinking, Let's Sing, and Cha Cha

DAVE PIEC/A CHRILE HOTT
(HUES) Profile: Among [ive hottest at WBBY...among ten hottest at
KJAZ ...added at KECA ...CUIE: Lasy Afternoon, Secret Hystery Of Hr. Hench, Regards From Preddie

Horovitz, and Scraple From The Apple

MODOY MERMAN/CHICK DOMAID WALTER & MODDEOW (CENTURY) Profile: Among five hottest at KJAZ...among tre hottest at MYBC, and WJZZ...added at FN-98 ...Cuta: Aja, 1've Got The Hews, Green Earrings, FN, and Jrd Movement

GARY BURTON/THMES SQUARE (ECM) Profile: Among five intrest at KJAZ ...added at WBBY ...Cute: Careful, Radio, and Compo En Vietnam

LEGELY, Radio, and Comp En Vietnam

REGOLE (ELEANMEAD) VINUSH/FIRE CLEAN HACKHIME.

...added at WYRC ...Cuts; Taxi Driver Elves, When My Baby Left Me, and Old Maid Boogie

HOUSTON FRESHN/MEANNESS NY YOU (MUSE) Profile: Among five hottest at UBBY...mong fifteen hottest

of EARN ...added at MYRC ...Cuts; Freddie The Freelomder, Please Mr. Peraon, the title track, Fretty

Please, and Hean To Ne

REASEY INDIVIDUAL (CONCORD) Profile: Among ten hottest at WJZZ, KJLH, and MORL...among fifteen hottest at WBVK ...Cuts: Staccato, 1 Love To Please, Mongán' On, All Tre Way Live, and Don't Look Back PETK CHRISTLIER & WARMF MARSH/APOGER (WB) Profile: Among five hottest at WWEC...among ten hottest at KADN and WFBO...Cuts: 1'm old Fashioned, Magna-rism, and Repunse! ARE AND KERK...Saning Illers Notes at KLUADBIAD Profile: ...sonog fifteen hottest at KLUA and PH-98
...Cuts: Life Noves On, Sunries, Festival, Spanish Flight, I Like The Nusic Make It Not, and On The Path
BOS MOVER NO. MOVER (VANCUARD) Profile: Among ten hottest at MBN and WTRG...Cuts: All Or Nothing
At All, Sweet Basil, Milestones, Florence's Pantsay, and Will Be Together Again
MOODY SHAM/STEPD.NG STOWN (COLUMBIA) Profile: Among five hottest at KDN...sonog ten hottest at
KLAZ, and WTRPD.NG.STOWN (COLUMBIA) Profile: Among five hottest at KDN...sonog ten hottest at
KLAZ, and KLAZ. and KLAZ. And KLAZ. And KADX...Cuts: 7th Avenue, the title
track, In A Capricornion Way, and It All Comes Back To You

track, in A Capricornian Way, and it All Comes Back To You

ROWBIE LAWS/FLAMES (UA) Profile: Among five hottest at WJZZ...among ten hottest at KJLH, and FM-98

...among fifteen hottest at KADX, WMRW, MORL, and KBCA...Cuts: Love Is Here, All For You, These Days.

Living Love, Grace, Joy, and the title track

ANDHAD JAMAL/ORE. (20th CFRTURY) Profile: Among five hottest at KJLH...among ten hottest at WTBC,

and WJZZ...among fifteen hottest at FM-98 ...added at WFBO ...Cuts: Jet, Black Cow, Festivel, and Dynamo

HKATH BROS./FASSING THROUGH (COLUMBIA) Profile: Among five hottest at KAPM, WTBC, and WBBY

...Cuts: Price Albert, Ain't You Blue, In Mew York, Aetherdoc Blues, Yard Bird Suite, Melndrama, A New

Blue, and Changes

LEC OSEAN/REPORE THE HAIM (RIEKTRA) Profile: Among five hottest at WORL, and FM-98...among fifteen bettest at KADK ... Cuts: Words Can't Say Enough, Haunted House. San Francisco, and the title

SARAH VAUGHN/NOW IONG HAS THIS BEEK COINC ON (PABLO) Profile: Among five hottest at WFBO, and KCBK
...among ten hottest at KJAZ ...Cuts: Teach He Tonight, When Your Lover Has Goone, the title track, More
Than You Know, and I've Got The World On A String

NEW THIS WEEK

MILTON FELDER/WE ALL MAVE A STAR (ABC) Profile: Among ten hottest at KJUM ...added at FM-98 and WJZZ.,, Cuts: Ny Name is Love, Yeu And Me And Ecstaby, the title tisck, Mny Believe, and Cycles Of

NELL LABREN/JUNCIE FEVEE (AAM) Profile: ...among fifteen hottest at KAPH ...added at FM-98 ...Cuts: Windsong and Zmerald City

...Cuts: Windsong and Emerald City

CREAT JAZZ TERTO/AT VILLAGE VANCHARD (INHER CITY) Profile: Among ten hottest at MBBY ...added at MFBO and WTBC...Cuts: 12:12, Nonse The Mooch, Favor, and Naima

MAND DIBANGO/ATBONISION (ISLAND) Profile: ...added at KLCC, MYBC, and KCBX...Cuts: Big Blow

TRD DUMBAR/OPERING REPARKS (XAMADU) Profile: ...added at KCBX, WYBC, and KADX...Cuts: Mever Again, Hang In There, and Crande Mal/Petite Mal/Exit

TERRY CIBBS 4/LIVE AT THE LORD (JAZZ A'LA CART) Profile: Among ten hottest at WBBY ...added at WFBO ...Cuts: Shadow Of Your Smile. Take The 'A' Train, Mean To Me, and Blues For The Lord

HARTIX/WIZARD (WB) Profile: ...smong fifteen hottest at KJAZ ...added at KCBX, WRVR, KADX, WBBY, and WFBO...Cute: Spring. Brown Boy, Smile At The Foot Of The Ladder, King Wessel Stomp, and Come

JOHN HANDY/HANDY DANDY MAN (WB) Profile: ...added at KBCA, KJAZ, WBBY, and KCBX...Cute: I Can Tell and the title track

JAN CADAREK/PIACES (ECH) Profile: Among ten hottes at WFBO...among fifteen hottes at KLCC
...Outs: Entering, Returning, and Bayou Fever

JOHN KILDHOER/CRY (ABC) Profile: ...added at KJAZ, KAPN, KADX, and KLCC...Cuta: Intimacy

LOU RAMIS/LIVE (PI) Profile: ...added at MJZZ, KADX, end KCBX...Cuta: npen

STAYING POWER

QUINCY_JONES_SOUNDS_AND_STUFF_LIKE_THAT (AAM) Profile: Among five hottest at KBCA and WRVR ...Cuts: Tell We A Bedrime Story, Stuff Like That, I'm Gomma Miss You, and Love Me By Mame MILBERT LUNCHIER/SUNNY SIDE UP (CBS) Profile: Among ten hottest at MORL...among fifteen hottest at KAPH ...Cuts: Good Morning and Love Why Don't You Find Us

NITH JARRETT/NY SUME (RCH) Profile: Among ten hottest at KCBX...among fifteen hottest at MEVR...Cuts: Country, Tabarka, Journey Move. and the title track SCBBY CALDWELL/BURNEY CALDWELL. (CLOUBS) Profile: Among ten hottest at PM-98 ...added at KBCA...Cuts: What You Won't Do Yor Lave and Down For The Third Time

CATO BARBIERI/THOFICO (AAH) Profile: Among five hottest at WORL...among ten hottest at and KBCA ...among lifteen hottest at WJZE and WRVR...Cuta: Latin Lady, She Ia Michelle, Poinsiana, Odara, Where The Lave Is, and Evil Type

ROY ATRESTYOU SEMD ME (POLYDOR) Profile: Among five hotteat at WORL, and FM-98...among ten hotteat at ROSA...Can't You See Me, It's Not Your Sign It's Your Hind, I Manna Youch You, Don't You Say Mo, and the title track

STANLEY TURKENTINK/WHAT ABOUT YOU (FANTASY) Profile: Among ten hottest at MURL ...Cuts: Manhattan Skylice, My Wish For You, the title track, and Feel The Fire

New Openings This Week

KJR/Seattle, needs production/creative Director. Send tapes & resume to Steve West, KJR, PO Box 3726, Seattle, WA 98124. No calls please. EOE/MF.

KBDF/Eugene, needs a midday person. Great place to live. Top 40 hits. Experienced professionals only. Send tapes & resume to Russ Kimball, KBDF, PO Box 506, Eugene, OR 97401 or call 503-345-4304. EOE.

KSLY/San Luis Obisbo, need air talent strong in production for afternoon drive. Send tapes to Guy Paul, PO Box 1400, San Luis Obisbo, CA 93406.

Z-93-FM/Amarillo, needs experienced news person immediately with a desire to seek out local news. Send tape & resume to Bo Jeffries, Operations Mgr., Box 7488, Amarillo, TX 79109.

ZETA-7 (WORJ)/Orlando, needs a disc jockey and a news person for immediate openings. Send tape & resume to David Sousa, ZETA-7, 2001 Mercy Dr., Orlando, FL 32808. EOE/MF.

WHHY/Montgomery, is looking for someone to do character voices for the morning show and for production. Also looking for a jock for 10-2am. Send resume to Larry Stevens, PD, PO Box 2744, Montgomery, AL 36105. EOE.

WBT/Charlotte, has two openings. We need an allnight country show jock—must be a personality, and we need a talk show host with programing experience. Send tape & resume only to Andy Bickel, WBT Radio, Charlotte, NC 28208. EOE

KGON/Portland, needs creative Production Director, midday air shift. Good money, beautiful city, hot station. Sent tapes & resume to Jerry Ostertag, KGON, PO Box 22125, Portland, OR 97222. No calls.

WFBQ-FM/Indianapolis, needs air personality immediately. Top 40 super star experience desired. Sent tape & resume to Dave Parks, WFBQ, 6161 Fall Creek Rd., Indianapolis, IN 46220.

WRVR/New York, Jazz station has immediate openings for on air talent. Ability to work within structured format is a must. AOR or Top 40 experience helpful. Jazz knowledge is not essential. If they can teach me, we can teach you. Also newscaster needed who can be a strong member of our morning team. Tape should show interaction, communication, and something unique. Send tapes & resumes to Jim Smith, WRVR, 41-30 58th St., Woodside, NY 11377. EOE/MF.

WZZO/Allentown-Bethlehem-Easton market, between Philadelphia and New York City. Superstars AOR is looking for a creative copywriter. Send tapes & resumes to George Hawras, WZZO, Box 111, Bethlehem, PA 18016. Feel free to call 215-694-0511.

SOUTH

WHIT/New Bern, looking for announcers with programing and Music Director abilities. Send tapes and resumes to Richard Taylor PO Drawer 1049, New Bern, NC 28560. EOE/MF.

South Central Broadcasting Corporation seeks air talent for immediate full time openings and future reference. Contemporary, Beautiful Music and Pop Adult formats in medium and major markets. Excellent working conditions, compensation and growth opportunities. Minimum 2-4 years in Top 100 Markets preferred. Send tapes & resumes to Glen Powers, 8704 Glen Echo Drive, Knoxville, TN 37919. EOE/MF. No Calls.

FM-98/New Orleans, needs an intelligent communicator for immediate opening. Progressive jazz based format. Experienced only. Females encouraged. Send tapes and resume to Anthony Wilson, 2906 Tulane Ave., New Orleans, LA 70119. EOE.

WHAS 840/Kentucky, needs an all night jock. 50,000 clear class 1a over 40 states. Adult contemporary, good production, good music background. Send tapes & resume to Jerry David Melloy, Box 1084, Louisville, KY 40201.

WXIL/Parkersburg, looking for the craziest jocks in the business with at least 3 years experience. Must be a lunatic and a radio junkie. We are putting fun back in radio. No floaters. Send tapes & resume to Ron O'Brien, WXIL, PO Box 1228, Parkersburg, W. VA 26101, 304-485-7425.

WLSQ/Montgomery, we're looking for bright, uptempo, Top 40 pros. Mild winters, decent bucks and career advancement are what we offer. Let's hear what you can do. Rush tapes & resumes to J.J. Beach, WLSQ, Box 5000, Montgomery, AL 36101 or call 205-832-4295. EOE/MF.

WBBQ AM&FM/Augusta, needs general assignment reporter. Send resume, photo & tape to Bob Young, News Director, WBBQ AM&FM, Box 2066, Augusta, GA 30903. EOE/MF.

WAPE/Jacksonville, has an opening for a jock and a news person. Send tapes & resume to Paul Sebastian or News Director Jackie Blaine, PO Box 486, Orange Park, Ft. 33073. EOE/MF.

WEST

KLUC/Las Vegas, has some openings in the near future for a developed personality. Other stations in our chain have openings also including programing positions. Send tape, resume, programing philosophies, & softball batting average to Dave Anthony, KLUC, PO Box 14805, Las Vegas, NV 89114. Please, no calls. EOE/MF.

KLUC/Las Vegas, has an opening for night personality jocks. Send tapes & resume and batting average to Dave Anthony, PO 14805, Las Vegas, NV 89114. EOE/MF.

Top AOR in San Francisco looking for solid announcers. Send tapes & resumes to A.P.L., 340 No. Oakhurst No. 203, Beverly Hills, CA 90210. EOE/MF.

KUHL/Santa Maria, opening for drive time jock. Send tape and resume to Steve Stagnaro, Box 166, Santa Maria, CA 93456 or call 805-922-7727. EOE.

KWUN/Concord, San Francisco suburban adultcontemporary dynamo needs Operations Director with strong production and adult air style. Write or phone K-15 (KWUN), Concord, CA 94520, 415-685-1480. EOE.

MIDWEST

KEWI/Topeka, is looking for a very different morning personality. Must be crazy and relatable. Money is good. Also need an afternoon drive personality community involvement necessary. Call J.R. Creeley at 913-272-2122.

KWEN/Tulsa, opening for afternoon drive news person. At least 2 years experience in gathering reporting. Send tapes & resumes to Lance Lamotte, 1502 S. Boulder Tulsa, OK 74119 or 918-587-9500.

WTLC/Indianapolis, is looking for a PD. Qualifications either college degree & 1 year experience, or at least 5 years experience in a medium or large market. Send picture, aircheck & resume to Amos Brown, WTLC, Box 697, Indianapolis, IN 46206. No calls.

WKLR-FM/Toledo, is expanding their news department. Contact Charlie Chuck, WKLR, Toledo, OH, 419-385-2536.

Top Detroit FM rock station looking for quality announcers. Send tapes & resumes to A.P.L., 340 N. Oakhurst No. 203, Beverly Hills, CA 90210. EOE/MF.

Leading midwest FM rock station needs top notch announcers. Send tapes & resumes to A.P.L., 340 N. Oakhurst No. 203, Beverly Hills, CA 90210. EOE/MF.

KMGK/Des Moines, has an opening for a night jock. Send tapes & resume to Benjamin Hill, 215 Keoway, Des Moines, IA. EOE/MF.

KIRL/ST. Louis, needs modern country air personality with three years minimum experience, good production skills, 3rd Class Endorsed license. If you'd like to expand with the rapidly growing major market country outlet send tape, resume, photo, and copies of recent ARB if available to Mike Fee, Program Director, KIRL Radio, Post Box 1460, St. Charles, MO 63301. No phone calls please.

WNDE/Indianapolis, has an opening for a talented young entertainer for 6-10pm. Must be willing to get involved with HS related activities, good voice and a proven track record preferred. Send tapes & resume to leff Lucifer, WNDE, 6161 fall Creek, Indianapolis, Indiana 46220. EOE/MF. No calls please.

WGB/Evansville, need a Chief Engineer. Prior experience and 1st phone knowledge of directional antennaes and audio processing. Excellent compensation—fringe benefits. Call for appointment. John Reiplinger, 812-477-8811. EOE/MF.

WHB/Kansas City, afternoon drive/street reporter. Excellent delivery, writing style. Someone with the desire to jump on a breaking story. Some public affairs programing. Midwest experience preferred. Send tapes & resume to Edward Lewis, WHB, 105 West 14th St., Kansas City, MO 64105. EOE/MF.

Wanted: Jocks, PD's & general radio geniuses for new midwest consultancy. Contact Pat Martin, 809 3rd Street, Steven's Point, WI 54481.

NORTHEAST

WCBM/Owings Mills, opening for daytime shift for teamplayer Adult Contemporary announcer. Send tapes and resumes to Ray Quinn, Program Manager, WCBM-AM, 68 Radio Plaza, Owings Mills, MD 21117 or 301-363-2000.

KDKA/Pittsburgh, opening for creative Production Director. Programing experience and knowledge of contemporary music necessary. Send production tapes and resume to Rick Starr, KDKA, 1 Gateway Center, Pittsburgh, PA 15222, EOE.

WRKO/Boston, now accepting tapes & resumes from outstanding morning air talent. Send to Mark McKay, WRKO RKO General Building, Government Center, Boston, MA 02114. EOE/MF/VH.

WAAF/Worcester, needs announcer 10-2, Superstars experience preferred. 34 Mechanic Street, Worcester, MA 01608. EOE/MF.

Looking

Larry Ahrens, PD of KBCQ, Roswell, NM is looking for programing mgmt. position in small to medium markets. 1st phone, 6 yrs. experience, brought KBCQ to 27.6 in 1st Book. 505-623-3571 (home).

Steve Douglas, WAIV-FM and WJAX-FM wishing to relocate. AOR's only. Let's talk. 904-389-5609.

Jack Armstrong, 14 year pro (WCOL, WSBA, WAMS PD), is looking for a medium or major market PD or jock slot. Would like to settle in northeast or southwest. Contact 814-452-2719.

Dave Dillon, formerly at WQXA/York, PA, is looking for programing or jock gig at Top 40 station. Will relocate! Call 717-652-9218.

Richard Todd, are you still alive? Former working partner is looking, Johnny Richards, c/o KOLA, 3616 Main St., Riverside, CA 92501.

Tom Becka, former MD of KOOO/Omaha will go anywhere. 3rd endorsed, 21 yrs. experience, DJ, production copy, promotion, news. Looking for a position in programing. Before 5pm 402-556-6700. After 5 402-558-7531.

Mitch McCracken former Program Director of KGGO/Des Moines, is now looking for a medium market programing position or record promotion position. 515-225-6514.

Dave Lyons, KRUX, WISE, 14Q and recently Music Director of WHIT 919-684-6310.

Dave Dillan, Jock/PD medium market. Ready to move immediately. Proven track record. 717-652-9218.

Robert Cohen, creative, aggressive but unemployed ND, looking for the right station medium or major market. Will move almost anywhere. 219-447-2460.

Ken Cocker, formerly of WMET/Chicago is looking for nights, mornings on afternoon. He was No. 1 at WNDE. Looking for a personality oriented station. 317-898-9562.

Gary Granger, formerly of WSHE, is looking for a management/programing position. 305-427-5815.

"Native New Yorker-Real good voice black-seeking jock shift and/or music directorship in large market. Washington D.C., and points North, Dig Pop, days: 919-868-2628 til 11 pm; nites: 919-323-0926 til 6 am-"Bruce"

Freddy Pilot, just formed Sunshine State Promotions independent in the state of Florida. Call 305-688-9014.

Gayle Bierman, formerly of WLOS & BJ-105/Orlando is looking for news position. 305-273-7239.

Dave Lyons, currently MD and 7-12 at No.1 WHIT/New Bern, looking for medium or major market position after Oct. 6. 919-638-4068/637-4450.

Paul Zarcone, available qualified programer formerly of WGCI-FM/Chicago and 3 yrs. at WBLS as J.D. Holiday. Great ratings. 312-327-2412.

Garrett Hart, progressive personality-4 years eperience PD & MD. Successful small market AOR with numbers to prove it. 814-796-6358 or 814-734-5586.

Jim Ward, AOR Communicator available now. Two yrs. on-air experience, production that sells, background in promotion and sales, great too. 814-452-4200 or 814-796-6358.

Dicky-Do Edwards, Asst. PD at WHBQ is looking for a PD position, preferably on the West Coast.

Changes

- *Dave Ross is the new Program Director of WLOB/Portland, ME and also will be handling the Music Director duties on our new FM. The format will be Album Radio...
- *WLOB-AM has changed to an adult oriented MOR...
- *Nelson Gardner is doing music for WLOB-AM/Portland...
- *David T. has resigned as Production Director and midday jock at KGON/Portland...
- *Bob Rivers is new Music Director at WSTQ/Worcester (14-Q) from WSAR/Fall River and WELI/New Haven. He will also do morning drive...
- *David S. Landis, Chief of Broadcast Facilities Division, will retire November 3 after 30 years of service...
- *Lionel T. Mongas was named Special Assistant to the Chief of Broadcast Bureau to oversee EEO and Minority Ownership matters...
- *Bill O'Brien, Music Director, resigned from WAMS/Wilmington...
- *Mark Roberts, formerly afternoon drive and assistant PD at KSLY/San Luis Obispo, has gone to KSBY-TV news in the same town...
- *Dennis Malloy has been promoted to Music Director at WHWH/Princeton, NJ. Malloy continues his stint as afternoon DJ...
- *KM-10/Vista, CA has moved into new studios in the Palo Vista Shopping Center. The new facilities are located at 1591-B East Vista Way, Vista, CA...
- *Tim Kenner has been appointed to the position of National Sales Manager at WHIO-AM&FM/Dayton...
- *Larry Davis has been appointed to the position of reporter for WHIO radio news/Dayton. He was News Director at WHKK/Erlanger, and reporter at WSAI/Cincinnati...
- *Neil Cannon has joined KFMB/San Diego as Operations Manager and will do weekends as well. He comes from a varied background including WHDH/Boston, WRCP and WIP/Philadelphia...
- *Al Herskovitz is the new Program Director for WIP/Philadelphia. He leaves KPOL/Los Angeles where he was Program Director...
- *Larry Yurdin leaves his position as Executive Producer of Rock Around the World...
- *Terry Gross, formerly with WFTL/Ft. Lauderdale doing afternoon drive, has joined the staff of KTWO/Casper and will do mornings...
- *Jim Smith is the new Program Director at WRVR/New York. Most recently he PD'd WOKY/Milwaukee...
- *New line-up at WDAK/Columbus, GA: 5-7AM Cuzzin Al, 7-10AM Steve Kelly (PD/MD), 10-3PM Sandy Weaver, 3-7PM Steve Adams, 7-12PM Charlie McCartney (Asst. PD), 12-5AM Tod Summers, and weekends Chris Van Dyke & Bob Allan...
- *New line-up at KMGC/Dallas: 6-10AM Dave Gorman, 10-3PM Dave Thomas, 3-7PM Jim White, 7-Mid Sharon Golihar & Steve Wichol (News Director & Promotions Director), and weekends Deidre O'Donoghue & Norma Bartholomew...

predictables.

Universal Singles

DAN HARTMAN/INSTANT REPLAY
Profile: WKBO 1-1, WCAO 13-10, KBEQ 19-15, WNBC 19-16, WGBS 22-16, Y100 19-17, 99X 25-18, WPGC 22-19, WRKO 26-20, KOPA 29-22, F-105 D-28, 96X 33-28, and WHB A-38... added at KCMO, WHHY, WIFI, KOBO, and WJFL

ALICE COOPER/HOW YOU GONNA SEE ME NOW
Profile: KBEQ 23-20, WHB 33-21, WTIX 31-21, KGW D-24, WKBO 28-24, WDRQ 28-25, WFIL D-25, WRKO 27-25, KOBO 32-28, WAMS 30-28, WLSQ D-29, WFOX D-29, WAQY D-30, KRKE A-30, 63/KIDD D-30, WDAK A-31, WQXA-FM D-33, KTLK D-35, and KEWI A-35...added at WNAP, WGH, WISM, WRFC, KYYX KJRB, and WANS

GENE COTTON/LIKE A SUNDAY IN SALEM
Profile: WANS 16-12, WFOX 17-14, 63/KIDD 20-17, WFLI 21-18, KQEO 26-19, WFBC 26-20, WSGA 24-20, KOBO 27-22, KEWI 32-25, KSTP 29-26, V97 30-27, KMGK D-29, WSFL 34-30, WQXA-FM 37-34, and WTIX D-40...added at WISM and WZZP

(ARIOLA)

ELTON JOHN/PART TIME LOVE
Profile: KSLY 28-18, KRSP 27-19, KX104 26-19, WFBC 30-23, WSGA 27-23, KEZY 31-26, KRUX 31-26, KRTH-FM 28-27, WFOX D-27, KSTP A-29, TEN-Q A-29, WAQY D-29, KRKE A-29, WRFC D-29, WANS D-32, KRBE 40-36, CK101 A-36, and KLIF A-40...added at B-100, KOPA, 92Q, KMGK, WLSQ, WAMS, KTLK, WLPL, WAMX, KENI, KUHL, WDAK, and KELI

LINDA RONSTADT/OOH BABY BABY
Profile: KSLY 27-17, KRTH-FM 24-20, WAVZ 29-25, WDRQ 34-27, WHBQ D-27, KMGK 30-28, KENI D-28, WZZP 32-29, 99X D-29, WSGA A-29, KJRB D-30, 96KX D-30, 96X A-33, KCBQ A-34 WLCS 37-34, KRUX 38-35, and CK101 A-39...added at KJR, V97, KEZY, WQXA-FM, KX104, KGW, KILT, WAQY, WJET, KCBN, KRSP, WKBO, and WTIX

JUSTIN HAYWARD/FOREVER AUTUMN
Profile: WAQY 4-2, WJET 9-3, WHHY 16-9, KILT 18-12, KRBE 23-12, KSLQ 15-12, KLUC 21-14, WFOX 19-15, CK101 38-26, WANS 28-26, and KEWI A-38...added at KGW

CHIC/LE FREAK
Profile: CKLW 18-9, 96X 22-13, Y100 28-19, WAVZ 34-21, WDRQ 30-21, WRKO D-21, WANS 32-24, WSGA A-28, KRTH-FM D-29, WDAK A-30, WNBC A-31, CK101 40-35, V97 D-35, and WSFL A-35...added at WEFM, WIFE, WPGC, WTIX, WGH, WDRC, WKBO, WRFC, and KOPA

CHAKA/I AM EVERY WOMAN
Profile: WGH 19-13, CKLW 22-16, WHBQ 21-18, WANS 23-18, WSFL 26-19, WLPL A-23, KRBE 27-24, WDRQ 29-24, WCAO 30-26, WNBC 27-26, KSLY D-31, WTIX 40-33, and CK101 37-33...added at WZZP,KCBN, and KRTH-FM

10cc/DREADLOCK HOLIDAY
Profile: WFBC 17-15, WDAK 18-16, CK101 24-18, WFOX 27-21, WZZP 26-23, 96X 26-23, WANS 29-23, B-100 25-24, WCAO 29-25, KBEQ 30-27, KSLY 32-28, KLUC D-29, WTIX D-38, and WHB A-39

JOE COCKER/FUN TIME
Profile: WGH D-15, KSLY 25-21, WAQY 27-24, WNAP D-27, WZZP 31-27, WANS 34-29, WCAO D-30, WIFI D-30, WFOX D-30, CK101 39-34, KRBE 39-35, and KILT A-40...added at WKBO, WJET, and WRFC

ERIC CLAPTON/PROMISES

Profile: KSLY 22-11, WFLI 25-21, 92Q 28-24, WFOX 28-24, KLUC D-27, WANS 30-27, WNAP D-30, WQXI D-30, and WRFC D-30...added at WFYR, KYA, WRKO, WHHY, and KUHL

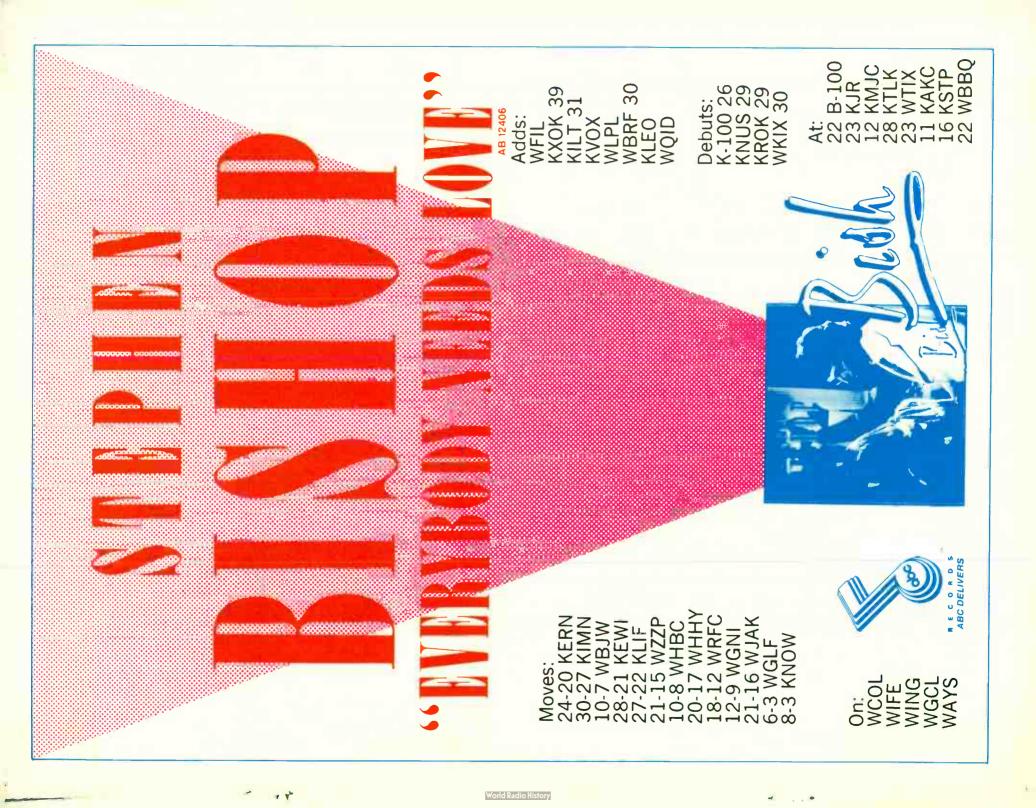
MUSIQUE / IN THE BUSH
Profile: 96X 4-1, Y100 7-4, WAVZ 21-10, WNBC 22-19, and WPGC 24-22...added at WIFI

BOB SEGER/WE'VE GOT TONIGHT
Profile: WRKO 10-8, CHUM 29-23, WGH D-25, WLPL A-26, KOPA D-28, B-100 D-30, WZZP 34-30, WFBC D-30, WIFE D-31, and KILT A-39...added at KSLY, WQXI, WFOX, WDAK, KEZY, WISM, and KYA

NICK GILDER/HERE COMES THE NIGHT
Profile: WTIX 20-17, CK101 26-21, and KJRB D-29...added at KRBE

(CHRYSALIS)

QUEEN/BICYCLE RACE
Profile: KLIV D-29k KHJ A-30, Y100 A-30, and WAVZ A-32...added at KX104, WNAP, KOPA, KJRB, WGH, and WANS





PRESENTS



Robert Johnson

As a Memphis teenager, Robert Johnson made a reputation as the premier studio guitar player in the Stax studios. This led to tours with Al Green and Ann Peebles. Robert's roots are rock 'n roll. However, and so is his Infinity Records debut album "Close Personal Friend." The first single from this album is "I'll Be Waiting" (INF 50000).

HOT CHOCOLATE

Hot Chocolate has a delectable selection of U.S. chart records to it's collection, including the gold single "You Sexy Thing" and earlier singles such as "Emma" and "Disco Queen." Their debut Infinity Records single which has already won Hot Chocolate their 8th silver disc in England is also the title cut from the upcoming LP "Every I's A Winner" (INF 50002).



DOBIE GRAY

Dobie Gray has had hit records spanning two decades, including classics such as "In Crowd" and the gold single "Drift Away." He is established not only in the U.S., but internationally as well. His new single, "You Can Do It" (INF 50003), was cut in Muscle Shoals by Rick Hall. It is the first of a series of hits from his upcoming album "Midnight Diamond" which will launch a string of hits that will span over into the decade ahead.



