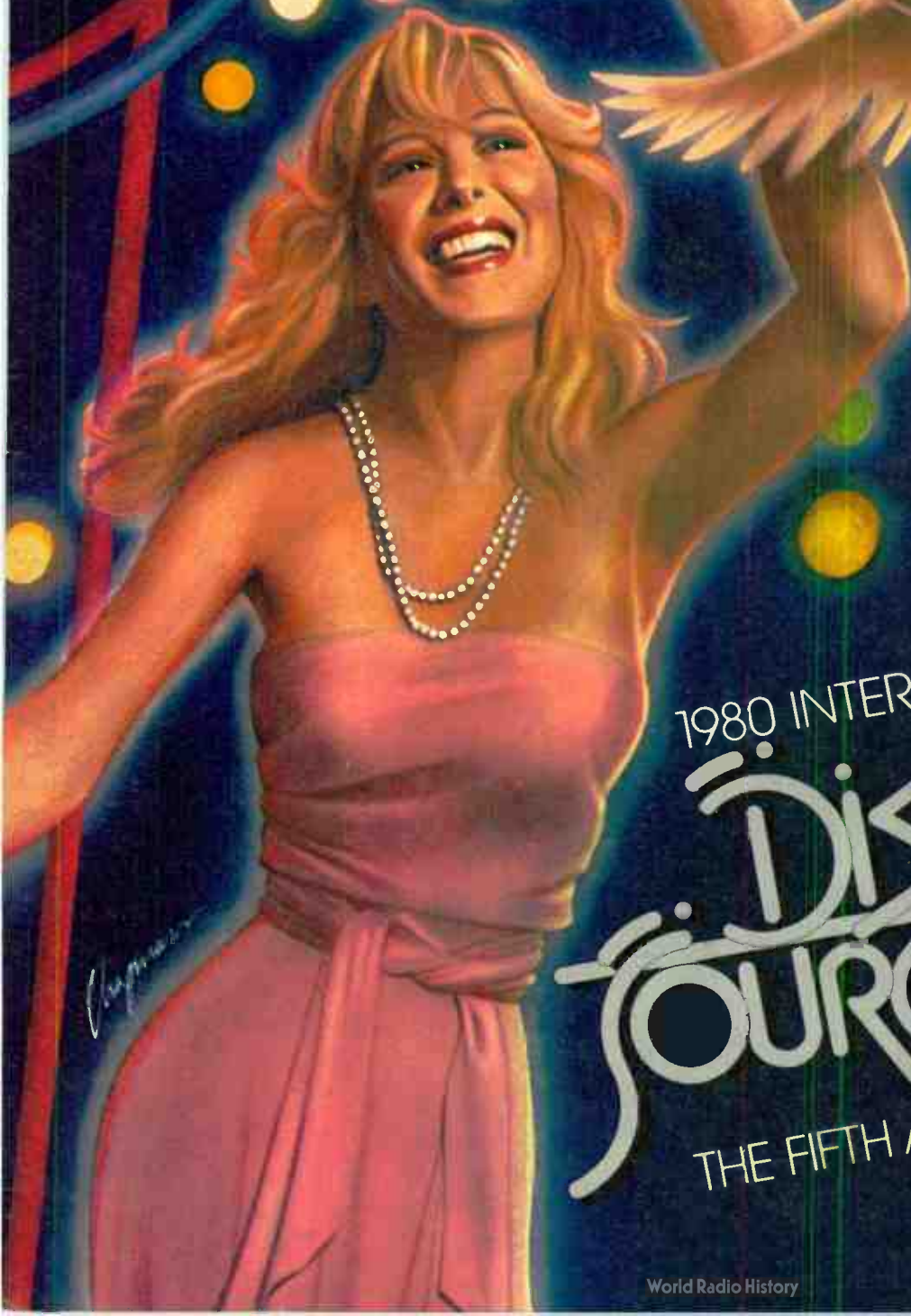


# Billboard®



1980 INTERNATIONAL

# DISCO! SOURCEBOOK!

THE FIFTH ANNUAL EDITION



# Question? Where Does Disco-Dance Music Go From Here?

## Answer: TIVOLI®

**Why?** Whether your musical format includes live entertainment, programmed music, or a combination of both, one thing is for certain, the public as well as the music industry has illustrated through the years a remarkable ability and desire for change.

The coming trend is quite obvious at this time. A transition from Psychedelic to Elegant.

We call it "TIVOLI® Classic Special Effects Architectural Lighting Systems."

### What Does TIVOLI® Offer Compared to Psychedelic Lighting?

The ability to design a special effects lighting system that is totally compatible with the original design theme intended for the lounge.

*Example:* How many times have you gone into an elegant lounge only to find an array of black stage lighting fixtures hanging from the ceiling producing red, blue, yellow, green, etc., flashing lights that totally prostitute the original design theme intended for the room.



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Penina Meisels and Brian Tharp

Tivoli Inc.  
The Original  
and Only Makers  
of  
TIVOLI® Lighting

### What Are The Advantages of TIVOLI® Classic Special Effects Lighting Systems?

- A. **Low Profile** Assuring that when the lighting is not being used, maintaining total compatibility with the design theme.
- B. TIVOLI® Systems can be used as *Decorative Architectural Lighting* to enhance and complement the design of the room during lunch, cocktail, dining, or early evening hours prior to your entertainment starting.
- C. TIVOLI® Systems provide the ability to achieve on command an extremely high degree of excitement in the most sophisticated and elegant manner, when your live entertainment or programmed music begins.

D. Because of our patented energy Sippin' TIVOLITE® bulbs with super nova lamps, it is now possible to design a 5,000 watt light show by only utilizing 500 watts.

E. *Fully Automatic Pre-Programmable Lighting Control Systems* with absolutely more program functions enabling you to establish appropriate special effects lighting moods for any type of music.

These are just a few of the reasons you will be seeing more and more installations utilizing TIVOLI® *the light fantastic*.

### How Do We Know This?

We Wrote The Book On Classic Special Effects Lighting.

## It's About Time!

### A New Line of Fully Automatic Pre-Programmable

## SPECTRUM LIGHTING CONTROLLERS



- Fully Automatic Operation
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- Instantaneous Command
- Illuminated Multi-Colored Program Interlocking Switches
- Interselectability
- Built-In Fan

- Full Matrix Output And Pre-Programmable Display Monitor
- Variable Clock Rate
- Audio Plus Rate Interselect Feature On All Matrix Units
- More Programs, *Period!*

### Product Integrity

Regarding product integrity, Tivoli Industries has for many years been considered internationally to be innovators as well as manufacturers of state of the art lighting systems. We maintain a 24 hour a day, seven day a week Hot Line Service Number for our select and qualified distributors.

These are just a few of the reasons we would like to go on the record as saying, **IT'S ABOUT TIME!**

**tivoli**®  
**the light fantastic**

# Billboard®

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1980 INTERNATIONAL

## Disco SOURCEBOOK

THE FIFTH ANNUAL EDITION

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## PERSPECTIVE ON THE '80S

By RADCLIFFE JOE

The following is excerpted from the keynote address delivered at the opening of Billboard's Disco Forum VII, Feb. 12, 1980.

Let us examine the facts. The discotheque industry in the United States alone, is estimated at between \$7 and \$9 billion. This figure is second only to organized sport as a major revenue spinner in the entertainment industry. It also represents strong capital investments from such traditionally conservative money establishments as Wall Street investors and major banks. I ask you, does this sound like a fly-by-night enterprise that would disappear into the woodwork at the first hint of change?

Those who would have our industry go the way of the hula hoop and my grandmother's high back rocking chair, do not now and never did understand nor care for this business of disco.

With the exception of those record labels which following years of hesitation and vacillating, finally stumbled blindly, like a drunk down a dark alley, and created blunder after excruciating blunder with the so-called disco sound, the discotheque business has never been healthier.

For instance, in Atlanta the Limelight was just opened at an estimated cost of \$5 million, in Chicago there is Cinderella Rockefeller, another million dollar venture, in San Francisco the new Dreamland is another multi-million dollar extravaganza, and in New York, the legendary Fillmore East and

an old Bond's department store are both being converted into million dollar dance palaces. Disco has never been stronger in places like Europe, South America and the Far East. Additionally, two separate surveys in a recent issue of Billboard show that both the mobile and teen disco markets are as bullish as ever. Again I ask of you, does this sound like the death rattle of a floundering industry?

There is a lot of confusion going on in our industry right now. Whether it is premeditated, or attributable to ignorance is not yet clearly defined, but somewhere along the way the word disco became identified with a specific sound. In the process many in the business lost sight of the reality that disco is in fact, first and foremost a generic term for an industry that spans the spectrum of clubs, sound and lighting manufacturers, special effects companies and accessories.

We seem to have lost sight too of the fact that people were dancing in discotheques long before there was a specific sound identified with the industry, and they will continue to dance in discotheques long after the disco sound of the 1970s has faded into the cobwebby recesses of our minds.

The problem to which we must now address ourselves is the dangerous possibility of a domino effect being created by the hasty retreat which certain record com-

panies and radio beat away from the disco sound when the inevitable fallout from over-exposure and sloppy and inexperienced planning, developing and marketing, settled over the industry.

Still we should look back only long enough to learn from the mistakes of the past. We should not tarry to ponder too long on what was and what could have been. We are in the new and challenging decade of the '80s, and we must move purposefully forward with hope and with optimism.

From our observation posts at Billboard, we see the 1980s continuing to bring changes, but positive changes, to the discotheque concept. The music, as the trends already show, will mature and change to meet the needs of an everchanging people.

The once leaden, inflexible disco beat, now assimilating elements of rock, pop, r&b, jazz and even reggae, will de-structure as it matures, thereby making itself more palatable to a broader cross-section of lovers of popular dance music around the world.

There will continue to be—at least for awhile—an influx of rock-oriented dance establishments. However, rather than consume conventional discos, they will co-exist, catering to the needs of a younger, more specialized clientele.

(Continued on page D-76)



# DISCO-DATA

## GENERAL OPERATION

This year's Disco Data poll went out to over 3,500 discos, and the results are an interesting reflection of a year of changes and heated debate within and without the industry.

To seek some data concerning how the disco industry was actually faring in a year when publicity was not altogether favorable, Billboard queried the clubs about equipment update expenditures, comparative attendance over the year previous, and promotional tactics.

The results showed that 16% of the discos responding have enlarged the floor space of their operations, and a significant number have continued to upgrade equipment: 72% in the audio area, 63% in lighting and special effects, and 39% in decor.

These improvements involved significant sums of money, with audio improvements averaging out at \$5,200, but ranging as high as \$50,000 for one club. Lighting improvements averaged \$7,600 but went as high as \$60,000, and decor topped the list at \$90,000, averaging \$16,000 per club.

These figures just reflect improvements, not initial investments made by the 11.5% of clubs responding who just opened their doors in 1979. That 11.5% indicates a still healthy growth rate for the industry.

When asked if attendance was up, down or about the same as last year, 44% reported business as up, 36.5% said about the same, and only 19.5% said that business was down.

The use of live talent grew, from 36% of the discos answering to 44% this year, and promotional gimmicks were reported used by 73% of the clubs, with dance contests and ladies nights the favorites.

A predictable change, but not really as dramatic as some might expect, came in repertoire, with disco down to 76% (from 83% last year) of average repertoire, and rock added in at 11%.

Perhaps reflecting current economic realities of all businesses, more clubs are buying product from retail (36%, up from 25%), and at membership clubs, there are more monthly memberships than before, jumping to 24% from 8%.

SUSAN PETERSON

D-4

### HISTORY:

YEARS	YEARS IN OPERATION	UNDER CURRENT OWNERSHIP
Less than 1	11.5%	14%
1-2	15%	15%
2-3	15%	16%
3-4	19%	18%
4-5	17.5%	16%
Over 5	22%	21%

### HOURS:

Days Open Per Week:	
Under 5:	23.5%
5:	15%
6:	20%
7:	41.5%

### STATUS:

PERMANENT:	74%
MOBILE:	21%
MOBILE AVAILABLE:	5%
MEMBERSHIP:	22%

Hours Open	Weekdays	Weekends
Under 5:	11%	5%
5-7:	47%	49%
8-10:	14%	24%
Over 10:	28%	22%

Opening Time	Weekdays	Weekends
Before noon:	10%	5%
Noon, before 8 p.m.:	29%	33%
8-10 p.m.:	50%	53%
10 p.m. or later:	11%	9%

Closing Time	Weekdays	Weekends
Before 2 a.m.	18%	18%
2 a.m. to 3 a.m.	59%	40%
3 to 4 a.m.	18%	26%
After 4 a.m.	5%	16%

### DUES AND ADMISSION:

Dues Amount: (Figured Annually)		Payable:	
Under \$100:	58%	Monthly:	24%
\$100-\$300:	30%	Yearly:	76%
\$300-\$500:	10%		
\$Over \$500:	2%		

Admission Charge:		Drink Minimum:	
None:	25%	None:	82%
Under \$1:	2%	1:	11%
\$1-\$3:	37%	2:	5%
Over \$3:	36%	3:	2%



# Get The Professional Disco Sound!

Three great reasons why a recent survey published by Billboard Magazine reveals that for the third year in a row Stanton has increased its share of the Disco phonograph cartridge market. The Stanton share has grown to an impressive 55.8%... a full 24 percentage points more than its nearest competitor.

The 500AL, known as the workhorse of the broadcast industry, meets the extremely rugged requirements of live application without sacrificing performance quality.

The 680EL is designed to deliver sound excellence and at the same time stand up to back cueing, vibrations and mishandling.

For home Disco, the 680SL is the perfect choice. It features the patented Stereohedron™ stylus tip assuring longer life for record collections.

*From Disc cutting to Disco... to home entertainment... your choice should be the Choice of the Professionals... Stanton cartridges.*

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## STANTON #1 in DISCO

THE CHOICE OF THE PROFESSIONALS™

For further information contact Stanton Magnetics Inc., Terminal Drive, Plainview New York 11803

# DISCO-DATA

## AUDIO EQUIPMENT

This is the fourth annual Disco Sourcebook Audio Poll, based on the response to Billboard's poll of over 3,500 discos. Percentages indicate how many, out of all the clubs responding, indicated usage of a particular brand. The "others and unspecified" figures are a combination of brands indicated with less than 2% specified usage, and clubs who

returned the poll but did not specify a brand in that category.

Technics continues its unbroken reign in turntables with its closest competitors miles away. Stanton and Shure still dominate cartridges, but Audio-Technica and Pickering are sneaking up over last year. BGW and Crown are still vying for amplifier top spot,

with BGW just acing out Crown by one percentage point, after a tie last year.

Tape decks are still led by Teac, and JBL retains the crown in speakers, but Cerwin-Vega has surged ahead of Altec for second place, jumping from last year's 8.9% to 17.9%. Shure and Koss remain leaders in microphones and headphones respectively.

### TURNTABLES:

Technics:	69%
Garrard:	4%
Pioneer:	3%
ORF:	2%
Others & unspecified:	22%

\*H.M.: BSR, Marantz, Sparta, Thorens

### PHONO CARTRIDGES:

Stanton:	42%
Shure:	25%
Audio-Technica:	6%
Pickering:	5%
Others & unspecified:	22%

### MICROPHONES:

Shure:	48.7%
Electro-Voice:	8.5%
AKG:	6.9%
Sony:	2.1%
Others & unspecified:	33.8%

\*HM: Peavey, Sennheiser

### AMPLIFIERS:

BGW:	19%
Crown:	18%
Cerwin-Vega:	8.9%
McIntosh:	5.8%
Phase Linear:	4.2%
Dynaco:	3.7%
SAE:	3.2%
Others & unspecified:	37.2%

\*HM: Marantz, Pioneer, Kenwood, SpectroAcoustic, Altec, Peavey, Citronic



### HEADPHONES:

Koss:	20.1%
Sennheiser:	6.9%
Pioneer:	5.8%
AKG:	4.2%
Sony:	4.2%
Others & unspecified:	55.6%

\*HM: Audio-Technica, Realistic

### MIXERS:

Meteor (Clubman):	14%
Bozak:	11%
GLI:	9%
Cerwin-Vega:	8%
Citronic:	6%
Numark:	5%
Showco:	3.2%
Teac:	3%
Others & unspecified:	40.8%

### TAPE DECKS:

TEAC:	15.3%
Pioneer:	11.6%
Akal:	10%
Sony:	9.5%
Technics:	9.5%
Revox:	4.2%
JVC:	3.2%
Hitachi:	2.6%
Others & unspecified:	34.1%

\*HM: Dokorder, Nakamichi

\*HM=Honorable mention

### SPEAKERS:

JBL:	26%
Cerwin-Vega:	17.9%
Altec:	13.2%
Electro-Voice:	6.8%
GLI:	5.8%
Bose:	5.3%
Klipsch:	3.2%
Gauss:	2.2%
Others & unspecified:	19.6%

## LIGHTING & SPECIAL EFFECTS

Now in its third year, the Lighting and Special Effects Poll shows some increase in brand awareness, but still not enough to assign percentages as we do in audio. Honorable mentions are those brands indicated by

at least 1% of the discos responding to the poll.

The use of special effects and lighting is a little below last year in most categories, perhaps a reflection of the "back to basics" trend of the music industry. Video held

steady at 14%, and neon showed the only growth, rising from 18% to 21%.

Special honorable mentions should go to Litelab, Lights Fantastic and Times Square, which all showed significant usage in several categories each.

Equipment:	% of discos indicating use
Chaser / Sequencer	63%
*HM: Cosmic Lights, Diversitronics, Litelab, Meteor, Lights Fantastic, Times Square, Ekkor	
Color Organ	39%
*HM: Lights Fantastic, Litelab, Ekkor	
Dimmer Board	32%
*HM: Litelab	
Strobe	55%
*HM: Diversitronics, Lights Fantastic, Litelab, Times Square	
Laser	5%

Equipment:	% of discos indicating use
U / V Blacklight	24%
Spot	38%
*HM: Times Square, Lights Fantastic	
Follow Spot	19%
*HM: Times Square	
Track	21%
Large Screen TV	12%
*HM: Advent, Sony	
Video Recorder	14%
*HM: JVC, Panasonic, Sony, RCA	

Equipment:	% of discos indicating use
Lighted Ceiling	12%
Lighted Floor	12%
Mirror Ball	42%
*HM: National, Times Square, Litelab	
Fog Machine	19%
*HM: Times Square	
Bubble Machine	14%
Neon	21%
Projector / Slides	18%
*HM: Bell & Howell, Kodak	
*HM: =Honorable mention	



**Often copied,  
never equaled.**

DISCONET

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# DISCO-DATA

## GENERAL OPERATION

Opinion Poll:  
Should the name "Disco" be changed?  
No: 80%

### CLIENTELE AND ENTERTAINMENT:

<b>Weekly Attendance:</b> Under 1500: 23% 1500-2500: 46% 2500-3500: 18% 3500-5000: 8% Over 5000: 5%	<b>Does the dj talk between records?</b> Yes: 49% No: 51%	<b>Promotional gimmicks Used:</b> Yes: 73% No: 27%
<b>Attendance compared to last year:</b> UP: 44% Down: 19.5% About same: 36.5%	<b>Live Talent?</b> Yes: 48% No: 52%	<b>Favorite promos:</b> Dance Contests: 36% Ladies Night: 34% Theme Parties: 20% Discount drinks: 19% Rock Nights: 12% Oldies Nights: 6% Celebrities: 3% Dance lessons / demos: 3%
<b>Age Demographics of Clientele:</b> Under 18: 7% 18-30: 68% 30-45: 20% Over 45: 5%	<b>Nights per week (live)</b> 1: 19%    5: 3% 2: 20%    6: 6% 3: 9%     7: 9% 4: 6%     Occasionally: 28%	

### SIZE AND DESIGN:

<b>Square footage</b> Under 5,000: 39% 5000-75000: 33% 7500-10,000: 15% Over 10,000: 10%	<b>Disco custom designed?</b> Yes: 63% No: 37%	<b>% which upgraded equipment in 1979:</b> Audio: 72% Lighting: 63% Decor: 39%
<b>More space than last year?</b> Yes: 16%	<b>Design involved:</b> Decor only: 7% Lighting, effects only: 27% Audio only: 29% Total package: 37%	<b>Average expenditure on upgrading in 1979:</b> Audio: \$5,200 Lighting, effects: \$7,600 Decor: \$16,000

### PROGRAMMING:

<b>No. of titles in basic library:</b> Under 500: 13% 500-1000: 31% 1000-2000: 22% 2000-3000: 10% Over 3000: 24%	<b>Repertoire:</b> Disco: 76% Rock: 11% Oldies: 9% Other: (funk, big band, Latin, ballads, etc.) 4%	<b>Configuration:</b> 12" 45s: 18% 12" 33s: 51% LPs: 31%
<b>Titles Added per week</b> 10 or under: 76% 11-20: 16% 21-30: 6% Over 30: 2%	<b>Dropped week</b> 86% 12% 2% —	<b>Product Source:</b> Record Pool: 36% Retail: 36% Direct from label: 20% One-stop / dist.: 8%



# The logic behind the Revox B77.

The logic is the logic which is built-in.

It's an ingenious and highly sophisticated system—much like the human nervous system—which controls the deck's functions.

You can push any button in any order with no chance of damaging your tapes. Our motion sensing system constantly feeds status reports to the logic circuitry which activates your commands in proper sequence.

The logic also permits full-function remote control, and an editing mode that keeps the playback circuitry live, even when the motors are stopped. You can make your splices right on-the-beat, and our built-in splicing block makes it easy.

The design and construction of the Revox B77 further guarantee smooth and accurate operation. To get the

long-life advantage of ferrite without static build-up or heat degradation, we use Revox's exclusive Revodur heads, made of metal to dispel heat and static, and vacuum-coated with permalloy for durability.

The B77 has a unique capstan motor that's monitored by a tacho head to precisely control speed and limit wow and flutter to professional studio standards.

Revox offers many options with the B77 including a full range of speed configurations from 15 16 IPS to 15 IPS, variable speed control, ¼ track record/playback and more.

All this professional quality is neatly engineered to fit in a deck you can carry. After all, if you own a machine this good, it's logical to take it with you.

Experience the B77 and the full line of Revox and Studer professional products at your franchised dealer today.

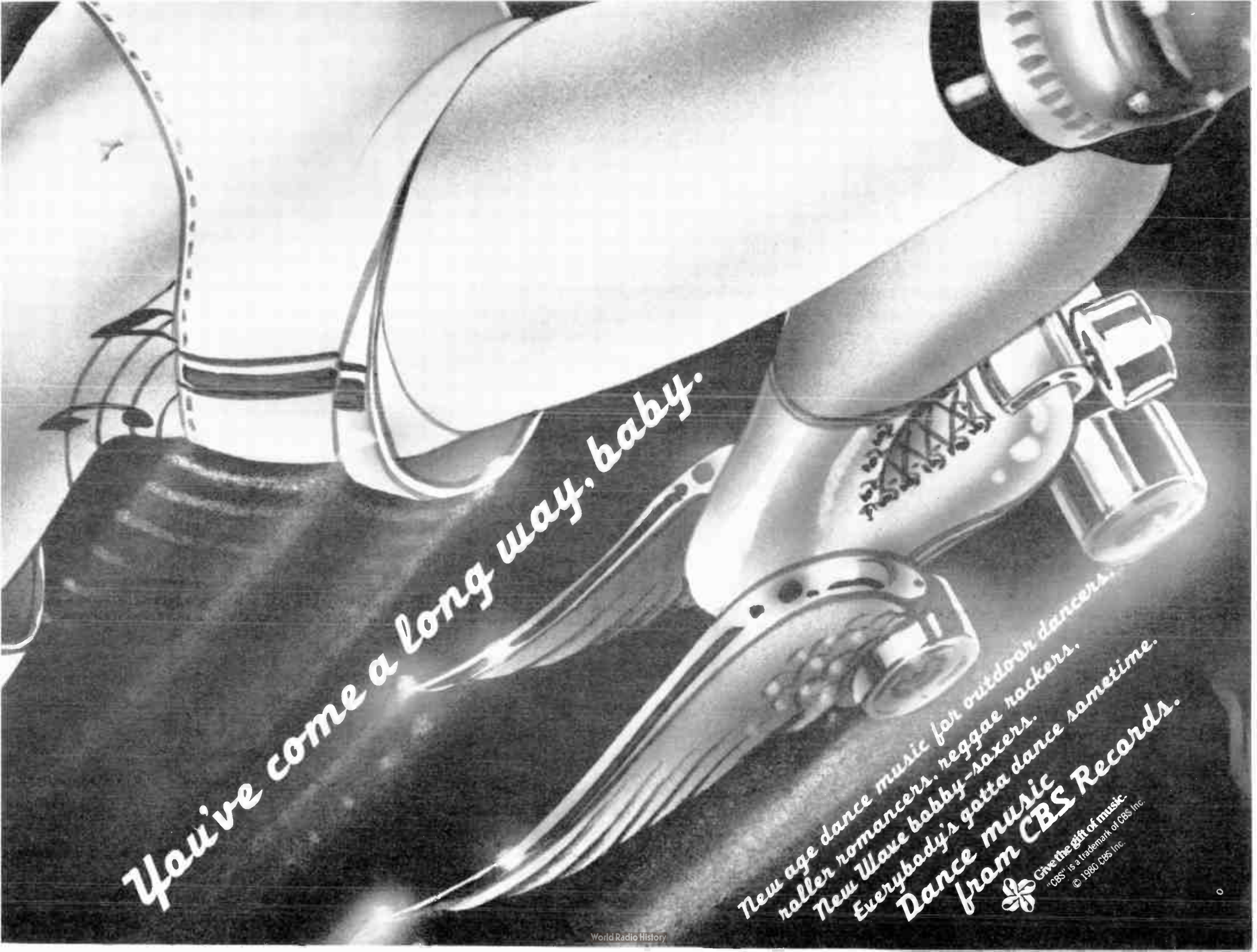


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**OUTSTANDING RECS.**, PD Box 2111, Huntington Beach, Calif. 92647. Tel: (714) 842-8635. Dwner: Earl Beecher  
 Labels: (Dwned) Morrhym, Outstanding  
**OVIATION INC.**, 1249 Waukegan Rd., Glenview, Ill. 60025. Tel: (312) 729-7300. Pres.: Dick Schory; VP Mktg. & A&R: David Webb; Nat'l Promo. Dir.: Frank Guiliano; Nat'l Secondaries Co-ord.: Lauren Korman  
**DWL REC. CO.**, PD Box 48, Lithia Springs, Ga. 30057. Dwner: Jeff Brannon  
 Label: (Dwned) Legacy  
**DZARK OPRY INC.**, PD Box 242, Dsage Beach, Mo. 65065. Tel: (314) 348-2270/3383. Dwner: Lee Mace; Gen. Mgr. & Disco Contact: Harold L. Luick  
 Labels: (Dwned) KRC, Kajak, Red Rock; (distributed) Courrior, Sun Dyl  
**P B R INT'L**, 7033 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-0833. Mng. Dir. & Disco Contact: Patrick Boyle, Gen. Mgr.: Maritta Boyle; Sales Mgr.: Michael Russ  
**P & P REC. CO.**, 694 Eighth Ave., New York, N.Y. 10036  
**PACIFIC NORSK**, see GRS  
**PANORAMA**, see RCA  
**PARACHUTE**, see Casablanca  
**PATH**, see McKinnon  
**PAULA**, see Jewel  
**PAVILLION RECS.**, 322 W 57 St., Suite 44F, New York, N.Y. 10019. Tel: (212) 664-1655. Pres.: John Luongo. (Distributed by CBS)  
 Branch: Boston, Mass., 32 Union Park, Suite 3 Zip 02216 Tel: (617) 267-8020

**PEARL HARBOR**, see Associated Rec's  
**PENNY PINCHERS**, see ASAI  
**PERISCOPPE REC. CD.**, 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Pres. & Promo. Co-ord.: Edward M. Hurvitz; A&R Dir.: Ed Michaels; Sales & Promo.: Lynn Berman  
 Labels: (Dwned) Periscoppe, Streke  
**PHILADELPHIA INT'L RECS.**, 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) 985-0900. Bd. Chm.: Kenneth Gamble; Vice-Chm.: Leon Huff; Pres.: Larry D. Depte; Exec. VP: Harry J. Coombs. (Distributed by CBS)  
 Labels: (Dwned) Philadelphia Int'l, TSDP  
**PHIL-LA. OF SDUL**, see Jamie/Guyden  
**PHONOGRAM INC./MERCURY RECS.** (sub. of PolyGram Corp.), 1 IBM Plaza, Chicago, Ill. 60611. Tel: (312) 645-6300. Cable: PHONOGRAM. Pres. & Chief Operating Officer: Robert M. Sherwood. Sr. VP Mktg.: Lou Simon; VP Nat'l Sales: Mick Brown, VP Nat'l Promo.: Jim Jeffries; VP R&B Prod. & Disco Contact: Bill Hayward  
 Branches: Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 466-9771. Nat'l Promo. West Coast: Jimi Fox—New York, N.Y., 810 Seventh Ave. Zip: 10019. Tel: (212) 399-7485. Nat'l Pub. Dir.: Sherrie Levy  
 Labels: (Dwned) Mercury, (distributed) DJM, De-Lite  
**PICKWICK RECS. DIV.** (div. of Pickwick Int'l Inc.), 7500 Excelsior Blvd., Minneapolis, Minn. 55426. Tel: (612) 932-7869. VP & Gen. Mgr.: Don Johnson  
**PIED PIPER**, see Charma  
**PILGRIM**, see Spiral  
**PLATINUM**, see Music Factory  
**POLYDOR INC.**, 813 Seventh Ave., New York, N.Y. 10019. Tel: (212) 399-7100. Bd. Chm.: Irwin H. Steinberg; Pres.: Fred Haagen; Exec. VP: Dick Kline; Sr. VP Mktg.: Harry Anger; VP A&R: Rick Stevens; VP Sales: Mario DeFilippo; VP Promo.: Jim Collins; Artist Development Dir.: Jerry Jaffe; Creative Servs. Dir.: Bill Levy; Special Projects Dir.: Sonny Taylor; Nat'l Pub. Dir.: Carol McNichol; Nat'l ADR Radio Dir.: Bill McGathy; Nat'l Disco Promo. Mgr.: David Steel  
 Branch: Hollywood, Calif., 6255 Sunset Blvd. Zip: 90028. Tel: (213) 466-9574. West Coast Gen. Mgr.: Marty Goldrod; West Coast Pub. Dir.: Len Epano; West Coast A&R Mgr.: Steve Duboff; West Coast Reg'l Mktg. Mgr.: Robert Speisman  
 Labels: (Dwned) Polydor, Polydor/MVP; (distributed) Spring  
**POLYDOR/MVP**, see Polydor  
**PRELUDE RECS.**, 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 974-0360. Pres.: Marvin Schlachter; Exec. VP: Stanley Hoffman. Sales Mgr.: Joe Kolsky; Nat'l Promo. Dir.: Bob Lowe  
**PRESTIGE**, see Fantasy/Prestige/Milestone/Star  
**PRISM RECS.**, 636 11 Ave., New York, N.Y. 10036. Tel: (212) 247-5900. Pres.: Len Fichtelberg  
**PRODIGAL**, see Motown  
**PRONTO**, see Salsoul Recons  
**PROVIDENCE**, see Daytwo  
**PULSTRAK**, see Sceneville  
**PYRAMIO, N.J.**, see Rob-Lee  
**PYRAMIO, N.J.**, see Roulette  
**R C A RECS.**, 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 598-5900. Pres.: Robert Summer; Div. VP RCA Recs-USA: Robert Fead; Div. VP Int'l: Arthur Martinez; Div. VP Music Serv.: Rodney Starmer; Div. VP Finance: John Mangini; Div. VP Bus. Affairs: Mel Iberman; Div. VP Mktg.: Jack Chudnof; Div. VP Int'l Mktg. & Talent Acquisition: Don Burkheimer; Div. VP Ind'l Relations: William D'Grady; Div. VP Public Affairs: Herb Helman; Div. VP Mng. Joseph McHugh; Div. VP Pop A&R: Edward De Joy Jr.; Div. VP Black Music Mktg.: Ray Harris; Div. VP Pop Promo.: John Betancourt; Staff VP & Sr. Counsel: Jon Walton; East Coast Disco Promo. Co-ord.: Steve Stoff  
 Branch: Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 468-4000. Div. VP Sales & Dist'n: Arnold Orleans; Div. VP Nat'l Field Promo.: Chuck Thagard  
 Labels: (Dwned) RCA; (associated) A&M, Chi-Sound, Hologram, Millennium, New York Int'l, Panorama, Salsoul group, Solar, 20th Century-Fox, Windson  
**R C I RECS.**, PD Box 126, Elmford, N.Y. 10523. Tel: (914) 592-7983  
 Label: (Dwned) Thomas  
**R F C RECS.**, c/o Warner Bros. Recs. Inc., 3300 Warner Blvd., Burbank, Calif. 91510. Tel: (213) 846-9090. Pres.: Ray Caviano; VP A&R: Vince Aletri; VP & Gen. Mgr.: Veronica Brice; Nat'l Disco Promo. Dir.: Craig Kostich. (Distributed by Warner Bros.)  
**R F T MUSIC PUBL'G CORP.**, 151 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. VP: Thomas Valentino  
**R & R RECS. INC.**, 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) 757-3638. Pres.: Rena L. Feeny; VP: Bill Feeny; A&R Prod'r: Billy Nichols; Adv. & Promo.: Lenny Bailey  
 Labels: (Dwned) Beat, Ren Rome, (distributed) Can-Sco  
**R S O RECS. & TAPES INC.**, 8335 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 650-1234. Pres.: Al Coury; Sr. VP A&R/Promo.: Rich Fitzgerald; Nat'l Disco Promo. Dir.: Arnie Smith  
 Branch: New York, N.Y., 1775 Broadway. Zip: 10019. Tel: (212) 975-0700  
 Labels: (Dwned) RSD; (distributed) Curtom  
**RAMPART**, see Gordo  
**READING**, see McKinnon  
**REBECCA**, see Spiral  
**RECORD HAVEN INT'L**, 636 11 Ave., New York, N.Y. 10036. Tel: (212) 247-5900. Telex: 666 754 HAVEN. Mng. Dir.: Len Fichtelberg; Sales Mgr.: Jim Demay; Import Sales Mgr.: Freddy Taylor. (Importer/Exporter)  
**RED DIAMOND REC. CO.**, 42 Chapman Ave., Auburn, N.Y. 13021. Tel: (315) 253-4992. Pres.: H. Johnson; Exec. VP: K. Johnson. VP & Disco Contact: K. Amos  
 Labels: (Dwned) Future Shock, Red Diamond; (distributed) Disco 3, Foot  
**RED ROCK**, see Dzakr Dpry  
**REN ROME**, see R&R  
**RHINO RECS. INC.**, 11609 W. Pico Blvd., Los Angeles, Calif. 90064. Tel: (213) 473-1518. Contact: Chaz Austin  
**RIGHTNOW/GOSPEL TRUTH RECS.**, TAPES & FILM WDRKS, PD Box 7552, Richmond, Va. 23231. Tel: (804) 226-0424. Bd. Chm.: R.A. Charly Sr.  
**RICO RECS. PROD'NS CORP.**, 748 10 Ave., New York, N.Y. 10019. Tel: (212) 247-6330  
**RIGHT DN! RECS. USA**, 408 W. 115 St., Suite 2-W, New York, N.Y. 10025. Tel: (212) 222-8715. Cable: RIGHTDN. Pres.: Bill Downs, Disco Mgr.: Carl Palmer  
 Labels: (Dwned) Big Mike, Right Dn!  
**ROAD**, see McKinnon  
**ROADSHOW RECS. CORP.**, 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-8840. (Distributed by RCA)  
**ROB-LEE MUSIC**, PD Box 1385, Merchantville, N.J. 08109. Tel: (609) 663-4540. Pres.: Rob Russen, Exec. VP: R.F. Russen, VP's A&R: Rodney Rus-

sen, Mark Porter; Disco Mgr.: Eric Russen; Sales Mgr.: Fred Battle; Pub.: Bob Francis; Adv.: Stan Gilt; Promo.: Jim Girard; Tape: John Spadaccino  
 Labels: (Dwned) Camden Soul, Castle, Jade, Pyramid, Rock Island, TCB  
**ROCK ISLAND**, see Rob-Lee  
**ROCKET REC. CO.**, 3459 Cahuenga Blvd., Los Angeles, Calif. 90068. Tel: (213) 851-9845. Pres.: Barney Ales; Ass't to Pres.: Jeana Jackson; Gen. Mgr.: Michael Catin; Promo.: Steve Ales. (Distributed by MCA)  
**ROLASHED ENTS. INC.**, 1408 Taylor, Memphis, Tenn. 38106. Tel: (901) 942-1937. Board Members: N. Cansler, M. & R. Nalley, T. Harley, J. Johnson, L. Smith, E. Darling, S. Hamlet  
 Labels: (Dwned) Rolashed, Silver Shadow  
**ROLLING STONES**, see Atlantic  
**THE ROSE HILL GROUP INC.**, 3929 New Seneca Tnpk., Marcellus, N.Y. 13108. Tel: (315) 673-1117. Pres. & A&R Dir.: Vincent Taft  
 Label: (Dwned) Star City  
**ROULETTE RECS. INC.**, 1790 Broadway, New York, N.Y. 10019. Tel: (212) 757-9880. Pres.: Morris Levy; A&R Dir. & Disco Contact: Michael Maslow  
 Label: (Dwned) Pyramid  
**ROYAL FLUSH**, see TK  
**RUSSELL STREET**, see Daytwo  
**SAGITTAR**, see Texas Sound  
**SAGUARO**, see Boyd  
**SALSOL RECS. CORP.**, 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-7340. TWX (710) 581-6058. Pres.: Joe Cayre; Exec. VP: Stan Cayre; VP A&R: Ken Cayre; VP/Nat'l Disco Promo. Dir.: Billy Smith. (Distributed by RCA)  
 Labels: (Dwned) Dream, Free Spirit, Gold Mnd. Pronto, Salsoul  
**SALSOL (SALSA)**, see Mericana  
**SAM RECS. & PROD'N CO.**, 45-50 38 St., Long Island City, N.Y. 11101. Tel: (212) 786-7667. Pres.: Sam Weiss; VP Promo. & Mktg. & Nat'l Disco Co-ord.: Daniel S. Glass  
 Label: (Dwned) Sam/Columbia  
**SCENEVILLE INDS.**, 78-08 88 Ave., Woodhaven, N.Y. 11421. Tel: (212) 296-1877. Pres. & Mng. Dir.: A.J. Kleinfeldt; VP & A&R: R.L. Knudsen; A&R Dir.: Jimi Knudsen  
 Label: (Dwned) Platstrak  
**SCPTER**, see Springboard  
**SCOTTI BROS.**, see Atlantic  
**SEVEN HILLS PUBL'G & REC'G CO. INC.**, 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Edward Krietemeyer; VP Marguerite Lottes; Pub., Adv. & Promo. Mgr.: P.J. Hayden  
**SH**, see Atlantic  
**SHERRI**, see Startown  
**SHIELD**, see TK  
**SHOUT INC./BANG RECS.**, 4488 N. Shallowford Rd., Ne. Suite 1000, Atlanta, Ga. 30338. Tel: (404) 394-2264. Pres.: Hene Berns; Gen. Mgr./Nat'l Promo.: Linda C. Alter; Nat'l Promos.: Rick Rockhill; R&B Promos.: Valerie Mitchell. (Distributed by CBS)  
**SHOWTIME**, PD Box 40074, Washington, D.C. 20016. Tel: (202) 397-6952. Chm. & Pres.: Charles A. Ables; Gen. Mgr.: Berch L. Salles  
**SHTUP CITY RECS.**, 533 25 St., Santa Monica, Calif. 90402. Tel: (313) 451-0838. Pres.: Rebecca Dru; VP: Randy Wilson; VP Development: Joe Andrews  
**SILVER BLUE RECS.**, 220 Central Park S., New York, N.Y. 10019. Tel: (212) 586-3535. Pres.: Joel Diamond; Exec. Admin'r: Fara Feinerman. (Distributed by TK Prod'ns)  
**SILVER SHADOW**, see Rolashed  
**SIRCO RECS.** (sub. of Seabrook Int'l Rec. Corp.), 22 Pine St., Freeport, N.Y. 11520. Tel: (516) 546-8008. Bd. Chm.: Anthony Ferrante; Pres.: Bill Seabrook  
 Labels: Flyin' Hawk, Sirco  
**SIRE RECS. CO.**, 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Cable: BLUHDZRDN. Pres.: Seymour Stein; VP Bus. Affairs: Jonathan Brett; VP Artist Development: Ken Kushnick; A&R Dir.: Michael Rosenblatt. (Distributed by Warner Bros.)  
**SLIDE**, see McKinnon  
**SOLAR**, see RCA  
**SOUL**, see Motown  
**SOUL SET**, see La Val  
**SOUL SOUNDS UNLIMITED REC'G CO.**, PD Box 24230, Cincinnati, Ohio 45224. Tel: (513) 681-1403. Co-Dwner: Alvin Don Chico Pettijohn  
**SOULTRACK**, see Startown  
**SOUND & RHYTHM LTD. RECS.**, 150 Logan Ave., Staten Island, N.Y. 10310. Tel: (212) 442-6833. Contact: Vince Anthony

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## Record Companies With Disco Product

**SDUNDWAVES**, see Nationwide Sound.

**SOURCE RECS. INC.**, 1902 Fifth Ave., Los Angeles, Calif. 90018. Tel: (213) 731-0693. Pres.: Logan H. Westbrook. (Distributed by MCA)

**SPIRAL REC. CORP.**, 17 W. 60 St., Suite 423, New York, N.Y. 10023. Tel: (212) 581-6985.

Labels: (Owned) Arlan, Marianne, Pilgrim, Spiral; (distributed) Rebecca.

**SPRING RECS. INC.**, 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Jules Rifkind; VP: Bill Spitalisky; A&R: Ray Godfrey; Sec'y-Treas.: Roy Rifkind. (Distributed by Polydor).

**SPRINGBOARD INT'L INC.**, 947 US Hwy. 1, Rahway, N.J. 07065. Tel: (201) 574-1400. Cable: SPRINGMUS.

Labels: Buckboard, Happy Tunes, Mace, Mistletoe, Musicor, Nutmeg, Scepter, Springboard, Trip, Up Front.

**STAGE 21**, see Danny Luciano.

**STANSON**, see Celestial.

**STAR CITY**, see Rose Hill.

**STARFLITE**, see CBS.

**STARTOWN RECS.**, 1130 Airbase Rd., Columbus, Miss. 39701. Tel: (601) 434-8510. Pres.: Allen White; VP: Annie Mae White; Sec'y: Aldean Clemens.

Labels: (Owned) Oove, NFM, New World, Soultrack; (distributed) Black Foot, Cynthia, JMC, Jed, Jody, Mable, Sherri, Stoop Own.

**STAX**, see Fantasy/Prestige/Milestone/Stax.

**STOOP DOWN**, see Startown.

**STREKE**, see Periscope.

**STYLETONE/HDOKS RECS.**, 254 E. 29 St., Los Angeles, Calif. 90011. Tel: (213) 746-4565. Owner: Jerry Hooks.

**SUBBARAD**, see IRDA.

**SUN-DYL**, see Ozark Opry.

**THE SUNSHINE GROUP LTD.**, 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-7000. Pres.: Walter B. Kahn; Ass't to Pres.: Cathi Leveille;

Comptroller: Barry Schwartz; A&R Dir.: Rick Kunis; Prod'n Ass't: Jane Sofman; Pub./Disco Contact: Karen Schwager.

Label: (Owned) Grand Prix.

**SUNSHINE SOUND**, see TK.

**SUPERFLY MUSIC**, 5746 N. Sheridan Rd., Chicago, Ill. 60660. Tel: (312) 285-1316. Contact: Donald Smith.

**SWAN SONG**, see Atlantic.

**T C B**, see Rob-Lee.

**T E J**, see Brookville Mktg.

**T K PROD'NS INC.**, 495 SE 10 Court, Hialeah, Fla. 33010. Tel: (305) 888-1685. Pres.: Henry Stone; Gen. Mgr. & Ass't to Pres.: Bud Katzel; VP: Steve Alaimo; VP Financial Affairs: Jack Kratish; Nat'l Sales Mgr.: Jim Solmson; Foreign & Domestic Prod. Affairs Dir.: Katie Kahrs; Nat'l Pop Promo.: Moe Preskell; Nat'l R&B Promo. Dir.: Timmy Thomas.

Branch: New York, N.Y. (national disco promo. office), 65 E. 55 St., The Penthouse. Zip: 10022. Tel: (212) 752-0160. Nat'l Disco Promo. Dir.: Dan Joseph; Ass't to Nat'l Disco Promo. Dir.: Laurie Ingber; Contact: Norman Rubin.

Labels: (Owned) Alston, Bold, Cat, Clouds, Oash, Drive, Gladys, Marin,

TK; (distributed) APA, Chimneyville, Dial, Inphasion, Juana, Kayvette, Royal Flush, Shield, Silver Blue, Sunshine Sound.

**T-NECA**, see CBS.

**T R RECS. INC.**, 747 10 Ave., New York, N.Y. 10019. Tel: (212) 582-5600. Pres.: Stanley Cohen; VP: Philip F. De Carlo; PR Dir.: Victor Salazar.

Labels: (Owned) Blockbuster, Diskomana.

**T R C RECS.** (div. of TRC Corp.), TRC Mid-America Rec'g Center, 1330 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 638-1491.

**TABU**, see CBS.

**TALPRO PROD'NS INC.**, Seventh Ave., Suite 348, New York, N.Y. 10019. Tel: (212) 581-4680. Cable: ARTALMADGE. Pres.: Art Talmadge; Promo. & Sales & Disco Contact: Irwin Rawitz.

Labels: (Owned) Double Feature, Dynamo, Groove Sound, Talpro.

**TAMLA**, see Motown.

**TAMPA INT'L SOUNDS**, see GRS.

**TAPPAN ZEE RECS. INC.**, 100 W. 57 St., Suite 20G, New York, N.Y. 10019. Tel: (212) 765-0580. (Distributed by CBS)

**TARHEEL**, see McKinnon.

**CREED TAYLOR INC.**, 1 Rockefeller Plaza, New York, N.Y. 10020. Tel: (212) 489-6120. Bd. Chm.: Creed Taylor; Ass't to Chm.: Amy Roslyn; Pres.: Jerry Wagner.

Labels: (Owned) CTI, Kudu.

**TEXAS SOUND INC.**, 1311 Candlelight Ave., Dallas, Tex. 75116. Tel: (214) 298-9576. Pres.: Paul Ketter; VP Promo.: Pat Walker; VP Int'l Mktg.: Terry Ketter.

Label: (Owned) Sagittar.

**THOMAS**, see RCI.

**3 G'S INDS.**, 5500 Troost, Kansas City, Mo. 64110. Tel: (816) 361-8455. Pres.: Eugene Gold; VP & A&R Dir.: Gilbert Roland; A&R: Mike Green; Promo. Dir.: Chris King.

Labels: (Owned) Chris C's, 3 G's.

**THUNDER-COMPUTE**, 6362 Hollywood Blvd., Suite 218, Los Angeles, Calif. 90028. Tel: (213) 654-3270. Pres.: Damon Alberti.

**TICO**, see Fania.

**TDIAL SOUND**, see Lawrence Herbst.

**TREMDNISHA**, see GRS.

**TREND RECS.**, 117 N. Las Palmas Ave., Los Angeles, Calif. 90004. Tel: (213) 938-5482.

Label: (Owned) Very Disco.

**TRIP**, see Springboard.

**TURNSTYLE**, see Latin Percussion Ventures.

**20TH CENTURY-FDX REC. CORP.**, 8544 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-8210. Cable: 20CENREC. Pres.: Neil Portnow; VP: Bunky Sheppard; VP Sales & Mdsq.: Mort Weiner; Nat'l R&B Promo. Dir.: Donny Brooks; Nat'l Disco Co-ord.: Carol L. King. (Distributed by RCA)

Labels: (Owned) 20th Century-Fox; (distributed) Chi-Sound.

**ULTRABRODYE**, see Crystal Clear.

**UNITED ARTISTS RECS.**, see EMI-America.

**UNLIMITED GOLD RECS. INC.**, 12403 Ventura Court, Studio City, Calif. 91604. Tel: (213) 760-1665, 877-0535. Bd. Chm.: Barry White; Pres.: Rod McGrew; VP: Paul Politi. (Distributed by CBS)

**UP FRONT**, see Springboard.

**VANGUARD RECS.**, 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Pres.: Seymour Solomon; VP: Maynard Solomon; Nat'l Sales Dir.: Amanda Schuster; Promo. Mgr.: John Boulos.

**VAYA**, see Fania.

**VERY DISCO**, see Trend.

**VIC**, see La Val.

**VIRTUE RECS.**, 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel: (215) 676-8992. Pres.: Frank Virtue; Mgr.: Mary Ann Virtue; Sec'y-Treas.: Mary Virtue; A&R: Linda Virtue; Promo. Dir.: John C. Hill.

**VOLARE RECS. INC.**, PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis.

**W M D T**, see Fantasy/Prestige/Milestone/Stax.

**WAGNER**, see IRDA.

**WARNER BROS. RECS. INC.**, 3300 Warner Blvd., Burbank, Calif. 91510. Tel: (213) 846-9090. Bd. Chm. & Pres.: Mo Ostin; Exec. VP: Stan Cornyn; Sr. VP A&R: Lenny Waronker; Sr. VP Sales & Promo.: Ed Rosenblatt; Sr. VP/Treas.: Murray Gittin; VP Artist Development/Pub.: Bob Regehr; VP Artist Relations: Carl Scott; VP Bus. Affairs: David Berman; VP Nat'l Sales: Lou Dennis; VP Int'l: Tom Ruffino; VP & Exec. Prod'r: Ted Templeman; VP Black Music Mktg.: Tom Oraper; VP/Talent: Bob Krasnow; VP/Promo. Dir.: Russ Thyret; VP Prod. Mgmt.: Clyde Bakkeno; VP A&R Progressive: Tommy LiPuma; Creative Dir.: Pete Johnson; Mdsq. Dir.: Adam Somers; Pub. Dir.: Bob Meris; Editorial Dir.: Gene Sculatti; Exec. Art. Dir.: Peter Whorf; Prod. Mgrs.: Robin Rothman, Tim Devine, Benita Brazier, Charlie Lourie; Adv. Mgr.: Shelley Cooper; Nat'l Promo. Dir.: Bert Keane, Charlie Lake, Nat'l LP Promo. Dir.: George Gerrity, Bonnie Simmons.

Branch: New York, N.Y., 3 E. 54 St. Zip: 10022. Tel: (212) 832-0600 (Pub.), 832-0950 (Admin.). Sr. VP: Jerry Wexler; N.Y. Pub. Opts. Dir.: Liz Beth Rosenberg.

Labels: (Owned) Warner Bros.; (distributed) Bearsville, Island, RFC, Sire, Warner Curb, Whitfield.

**WARNER CURB**, see Warner Bros.

**FRED WEINBERG PROD'NS INC.**, 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 322-5778. Pres. & Oisco Contact: Fred Weinberg; VP: Joan R. Weinberg; A&R: David Carey Lehman, Fred Weinberg.

Labels: (Owned) Frejo, Worldwide Audio Ents.

**WESROCK**, see Kool Kat.

**WEST END RECS.**, 250 W. 57 St., Suite 1925, New York, N.Y. 10019. Tel: (212) 757-0695; WATS (800) 223-0363. Pres.: Mel Cheren; Exec. VP: Ed Kushins; Nat'l Promo.: Richard Hawkins; Oisco Promo.: Jim McOermott.

**WEST RECS.**, PO Box PO Box 8875, Universal City, Calif. 91608. Tel: (213) 985-2539. Owner, A&R, Disco Contact, Sales, Mktg. & Adv.: George Clemens; Pub. & Promo.: Gary Kaye.

**WESTBOUND RECS. INC.**, 19631 W. Eight Mile Rd., Detroit, Mich. 48219. Tel: (313) 255-7640. Pres.: Armen Boladian; Admn. Ass't to Pres.: Carole Luedeman; A&R: Bernard Mendelson.

Labels: (Owned) Nine, Westbound.

**WHITE FDX/TR STUDIOS**, PO Box 1957, Sarasota, Fla. 33578. Tel: (813) 957-0882. Pres.: Anthony Rasmus; PR: Gary Pethel; Chief Eng.: Tarvin Rhodes.

**WHITFIELD**, see Warner Bros.

**WINDSONG**, see RCA.

**WORLDWIDE AUDIO ENTS.**, see Fred Weinberg.

**XANADU**, see Cream.

**YELLOW BEE PROD'NS INC.**, 245 Waverly Pl., New York, N.Y. 10014. Tel: (212) 255-3698. Pres., A&R & Oisco Relations: Nick Peris; VP, Pub., Adv. & Promo.: Scott Orury; Sales & Mktg.: Roosevelt Graves; Adv.: Steve Calt; Tape: Lemon Jefferson; Int'l: Albert Ayler.

Label: (Owned) Blue Goose.

**ZE**, see Arista & Buddah.

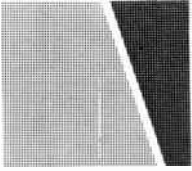
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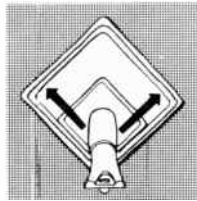
**The SC39 Solution:** The Shure-designed shank structure and bearing assembly gives trackability up to and beyond the theoretical cutting velocities of today's recordings. Frequency response is essentially flat across the audio spectrum, optimized for professional applications.

**The Professional Challenge:** Day-in, day-out rigors of slip-cuing, backcuing, and the inevitable stylus abuse that comes with the job.

**The SC39 Solution:** The internal support wire and special elastomer bearing insure stable and accurate backcuing without groove jumping. This, plus the following exclusive features, protect the SC39 from accidental stylus damage.

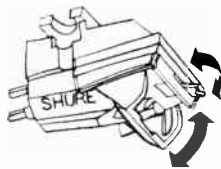
## SIDE-GUARD Stylus Deflector

A unique lateral deflection assembly prevents the most common stylus damage by withdrawing the entire stylus shank and tip safely into the stylus housing before it can be bent.



## FLIP-DOWN Locking Stylus Guard

The exclusive lever-operated, locking stylus guard gives the stylus tip positive protection when not in use. With the flip of a lever, it snaps out of the way, and positions a highly visible cueing aid.



**The Professional Challenge:** Prolonged record (and lacquer master) playability without objectionable noise buildup.

**The SC39 Solution:** A unique Shure MĀSAR™ stylus tip is designed to minimize noise and cue-burn on records. Tests on lacquer masters show that the noise level on a record played repeatedly with an unworn Shure MĀSAR tip is significantly below that of a similar disc played with an unworn conventional stylus. The SC39 also reduces noise buildup on 45 rpm records made from reprocessed or substandard vinyl.



**The Professional Challenge:** A multiplicity of different applications, which no one cartridge can satisfy.

**The SC39 Solution:** The SC39 Series consists of the following three cartridges, for every professional and high fidelity application:

Cartridge	Stylus tip	Tracking force	Applications
SC39ED	Biracial (Elliptical)	3/4—1-1/2 grams	High fidelity, or where light tracking forces are a consideration. Transcription, recording lab, playback of lacquer masters, high quality broadcast.
SC39EJ	Biracial (Elliptical)	1-1/2—3 grams	Where heavier tracking forces are required. AM broadcast, disco.
SC39B	Spherical		

## The SC39 Series Professional Phono Cartridges



Shure Brothers Inc., 222 Hartrey Ave., Evanston, IL 60204  
In Canada: A. C. Simmonds & Sons Limited  
Manufacturers of high fidelity components, microphones, sound systems and related circuitry.

# DISCO EQUIPMENT & SERVICES

A listing by category follows this master listing.

## A

**A A L (AMERICAN ACOUSTIC LABS) SPEAKER SYSTEMS**, 629 W Cermak Rd Chicago, Ill 60616 Tel (312) 243 1310  
Product Audio—Speakers, Mid Range/Tweeter Expanders.

**A C PUBL'NS**, PO Box 238, Homer, N.Y. 13045, Tel: (607) 749 4040. Owners Andor & Ann I Czompo (Disco Dance Books)

**A D C**, see Animated Display Creators, Audio Dynamics Corp & BSR

**A E C**, see DCI Equip

**A K G ACOUSTICS** (div of Philips Audio Video Systems), 91 McKee Dr., Mahwah, N.J. 07430 Tel (201) 529 3800 VP Andrew Brakhan, Mktg Mgr S Richard Ravich  
Product Audio—Phono Cartridges, Styli—Pickup, Microphones, Headphones, Reverb Units

**A-L-S INDS. INC.** (American Lighting Specialties Inc.), 1942 W Artesia Blvd., Torrance, Calif. 90504, Tel (213) 532-9262  
Product: Lighting—Color Organs, Strobes, Projection Lights, Lighting Effects

**A N C**, see Acoustics/Noise Control

**A-1 AUDIO INC.**, 6322 De Longpre Ave., Hollywood, Calif 90028 Tel (213) 465 1101 Pres & Adv Mgr. Albert V Sinscal, Sales Mgr Michael T Williamson.  
Branches: Las Vegas, Nev., 537 E Sahara, Suite 210 Zip 89104, Tel (702) 735 3407—Atlantic City, N.J., 1608 Pacific Ave Zip 08401 Tel (609) 345 6886.  
Product Planning/Construction—Installers

**A R**, see Acoustic Research.

**A S C O**, see Accurate Sound

**A S T**, see Audio Speaker Technicians

**A S T SOUND & LIGHTING**, 130 S Collins, Arlington, Tex. 76010, Tel. (817) 461 4576 Pres: George M. Wilkinson; Sales Mgr. John Brous.  
Product Audio—Portable Disk Jockey Units/Decks, Special Effects—Signs Computerized/Psychedelc/Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders.

**A V C SYSTEMS INC.**, 1517 E. Lake St., Minneapolis, Minn 55407 Tel (612) 729 8305  
Product Audio—Portable Disk Jockey Units/Decks, Special Effects—Fog Machines, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders.

**A V SYSTEMS**, see Stereo Components.

**ACCENT**, see S.S.

**ACCURATE SOUND CORP.**, 114 Fifth Ave., Redwood City, Calif. 94063, Tel. (415) 365 2843 Telex 348327 Pres. Ronald M Newdell, Sales Mgr Don O'Bella.  
Product Audio—ASCO Tape Recorders/Players, Planning/Construction—Consultants, Designers, Installers.

**ACCUSOUND**, 180 Midway Rd., Decatur, Ga 30030, Tel (404) 288-6875, Chief Eng Randy Tomlinson  
Product Audio & Lighting—Custom Sound & Light Systems; Dance Floors/Walls/Ceilings—Floors, Planning/Construction—Designers, Installers

**ACOUSTIC CONTROL CORP.**, 7949 Woodley, Van Nuys, Calif 91406 Tel (213) 997 6631  
Product Audio—Mixers, Amplifiers, Speakers.

**ACOUSTIC RESEARCH**, 10 American Dr., Norwood, Mass. 02062, Tel (617) 769 4200 Pres Ron Fone, Sales Dir. Rick Sands  
Product Audio—AR Speakers

**ACOUSTICS/NOISE CONTROL (ANC) CONSULTANTS**, 420 Lexington Ave., New York, N.Y. 10017 Tel (212) 986-1334 Pres: Peter J George  
Product Planning/Construction—Consultants

**ACOUSTILOQ INC.**, 19 Mercer St., New York, N.Y. 10013 Tel (212) 925 1365 Pres & Sales Mgr Alan Fierstein, Adv Mgr Terry Murphy  
Product Planning/Construction—Consultants

**ACUTEX INT'L**, 10890 Lee Hwy., Fairfax, Va. 22030 Tel (703) 273 7500 TWX (710) 833 0363 Pres Ken K Kanzler, Sales Mgr Mike Samet  
Product Audio—Phono Cartridges

**ADCOM**, 9 Jules Ln., New Brunswick, N.J. 08901 Tel: (201) 828-8590 Telx 844430, Pres Newton A Chann, Sales Mgr Richard McConser, Adv Mgr Bernard Newman  
Product Audio—Amplifiers.

**ADVANCE PRODS. CO.**, Central at Wabash, Wichita, Kan 67201 Tel (316) 263 4231  
Product PIXMOBILE Tables for Projection & Video Equipment

**ADVANCED TECH SERVS.**, 806 Noble Woods Dr., Atlanta, Ga 30319 Tel (404) 325 1188 Pres & Sales Mgr Stephen J Park.  
Product Audio—Speakers, Bass Boosters, Mid Range/Tweeter Expanders, Lighting—Dimmer Boards, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs Computerized/Psychedelc/Illuminated, Snow/Confetti Machines; Planning/Construction—Consultants, Designers, Installers, Builders

**ADVENT CORP.**, 195 Albany St., Cambridge, Mass 02139 Tel (617) 661 9500 Telex 921749 Pres. William H Anderson, Sales Mgr Robert A Hasche, Adv Mgr Margaret Brzelius  
Product Audio—ADVENT Receivers, Speakers, Projection Systems—VIDEOBEAM Large Screen Television/Video Projectors

**AESTHETIC DESIGN**, 325 Karen Ln., Colorado Springs, Colo 80907 Tel (303) 635 2935 Pres & Adv Mgr Peter A Sokoloff, Sales Mgr Jody Hilbert  
Branch: Littleton, Colo., 7032 S Yukon St Zip 80123 Tel (303) 973 9066  
Product Audio—Portable Disk Jockey Units/Decks, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs, Computerized/Psychedelc/Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers Builders

**AIMSLITE INC.**, PO Box 56, 686 Sawmill River Rd., Ardsley, N.Y. 10502, Tel (914) 693 4433  
Product Lighting CCT Equipment

**AIREQUIPT INC.**, 20 Jones St., New Rochelle, N.Y. 10802, Tel (914) 632 3460.  
Product Projection Systems—Slide Projectors

**AIWA AMERICA INC.**, 35 Dxford Dr., Moonachie, N.J. 07074 Tel (201) 440 5220  
Product: Audio—Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Microphones

**AKAI AMERICA LTD.**, 2139 E Del Amo Blvd., Compton, Calif 90224 Tel (213) 537 3880  
Product: Audio—Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Microphones

**ALANT ENTS. INC.**, 308 E 30 St., New York, N.Y. 10016 Tel (212) 532 6223 Execs Alan Harris, Tony Martino  
Product Planning/Construction—Consultants

**ALEMBO INC.**, 45 Foley St., Santa Rosa, Calif 95401 Tel (707) 523 2611  
Product: Audio—Pre-Amplifiers

**ALIBI INC.**, 1667 S. Isabella Rd., Mount Pleasant, Mich 48858 Tel (517) 772 2931  
Product: Lighting—ALIBI TDD Chasers/Sequencers, Color Organs, Dimmer Boards; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders

**ALIBI TOO**, see Alibi

**ALICE**, see CCA Electronics & Malatch

**ALLEN & HEATH**, see Audiomarketing

**ALLIED LEISURE INDS. INC.**, PO Box 4928 245 W 74 Pl., Hialeah Fla 33014, Tel (305) 558 5200, WATS (800) 327 5830, TWX (810) 848 5803.  
Product: Games—Video/Electronic, Pinball, Arcade

**ALLISON ACOUSTICS INC.**, 7 Tech Circle Natick, Mass 01760 Tel (617) 237 2670 Telex 948448 Pres Roy F Allison, Sales & Adv Mgr Sumner Bennett.  
Product: Audio—Speakers

**ALLISON RESEARCH INC.**, PO Box 20488, 2817 Erica Pl., Nashville, Tenn 37204, Tel (615) 385-1760 Pres Paul C Bufl, VP Norman O Baker.  
Product Audio—KEPEX, KEPEX II Noise Gates, GAIN BRAIN Limiters.

**ALPHA**, see ORK

**ALTEC CORP.**, Altec Lansing Sound Prods., 1515 S Manchester Ave., Anaheim, Calif 92803, Tel (714) 774 2900 Telex 655415 Pres William L Fowler, Sales Mgr. Gary H. Rilling.  
Branch: Oklahoma City, Okla., 10500 W Reno Ave Zip 73126 Tel (405) 354 5311 Plant Mgr Jack Slentz  
Product Audio—ALTEC LANSING Mixers, Amplifiers, Pre Amplifiers, Speakers, Microphones, Equalizers

**ALTMAN STAGE LIGHTING**, 57 Alexander, Yonkers, N.Y. 10704, Tel (914) 476 7987  
Product: Lighting—Spot, Follow Spot

**ALUMINERVA**, see CCI Electronic Control

**AMBIO-BOX**, see Bang & Olufsen.

**AMEK**, see Everything Audio

**AMERICAN ACOUSTIC LABS**, see AAL

**AMERICAN AUDIOPORT INC.**, 1407 N Providence Rd., Columbia, Mo. 65201, Tel (314) 443 1636  
Product Audio—STAX Amplifiers, Pre-Amplifiers, Tonearms, Headphones

**AMERICAN AVENTS CORP.**, 2181 Victory Pkwy., Cincinnati, Ohio 45206 Tel (513) 281 7800  
Product: Planning/Construction—Consultants

**AMERICAN INNOVATIVE MKTG.**, 2750 S Harbor Blvd., Suite A, Santa Ana, Calif 92704 Tel (714) 540 2761  
Product DIGITEASER Programmable Message Systems

**AMERICAN LASER CORP.**, 1832 S. 3850 West, Salt Lake City, Utah Tel (801) 972 1311  
Product Lighting—Lasers

**AMERICAN LIGHTING & MFG.**, 9949 Harwin Or., Houston, Tex 77036 Tel (713) 977 1787 Pres. Guy Michel, Sales Mgr Dave Smoot, Adv Mgr Cathy Barrett  
Product Lighting—Chasers/Sequencers, Strobes, Track, Strip Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Builders

**AMERICAN LIGHTING SPECIALTIES INC.**, see A L S

**AMERICAN SHUFFLEBOARD CO.**, (div of American Cabinet & Billiard Co.), 210 Patterson Plank Rd., Union City, N.J. 07087 Tel (201) 865 6633 Pres. Mary Cusano, Sales Mgr Sol Lipkin, Adv Mgr Nicholas Melone  
Product: Games—Billiards/Pool, Shuffleboard.

**AMPEX CORP.**, Audio Video Systems Div 401 Broadway, Redwood City, Calif 94063 Tel (415) 367 2011 Pres Arthur H Hausman, Adv Mgr Al Fisher  
Branches: Glendale, Calif., 500 Rodier Dr. Zip 91201 Tel. (213) 240 5000 Reg'l Sales Mgr Tom Nielson Atlanta, Ga., 3135 Chestnut Dr., Suite 101 Zip 30340 Tel (404) 451 7112 Reg'l Sales Mgr Paul Hantsl—Elk Grove Village, Ill., 2201 Lunt Ave Zip 60007 Tel (312) 593 6000—Bethesda, Md., 10215 Fernwood Rd. Zip 20034, Tel (301) 530-8800—Hackensack, N.J., 75 Commerce Way Zip 07601, Tel (201) 489 7400 Reg'l Sales Mgr Al Slater—Dallas, Tex., 1615 Prudential Dr Zip 75235 Tel (214) 637 5100 Reg'l Sales Mgr Frank Nault  
Product Audio—Tape Recorders/Players, Projection Systems—Video Tape Recorders/Players

**AMPHION SOUND**, 6103 Aletha, Houston, Tex 77081 Tel (713) 774 6030, 664 3229  
Product Audio—Mixers, Amplifiers, Lighting—Chasers/Sequencers, Color Organs, Planning/Construction—Designers, Installers

**AMPRO BROADCASTING INC.**, 850 Pennsylvania Blvd., Feasterville, Pa 19047 Tel (215) 364 1265  
Product Audio—Mixers, Pre Amplifiers, Tonearms, NAB Cartridge Tape Recorders & Reproducers

**AMUSEMENT AUDIO PROFESSIONALS**, 11 Ave of the Americas, New York, N.Y. 10013 Tel (212) 925 8749 Pres Richard Grobarcik, Mktg Dir Michael Kramer, Serv Mgr Henry Yee Local branch: 1648 Coney Island Ave., Brooklyn 11226, Tel (212) 375 1700 Ass't Sales Mgr Rob Schlossberg.  
Product Planning/Construction—Consultants, Designers, Installers

**AMUSEMENT ELECTRONICS CO.**, 12551 El Roy Dr., Santa Ana, Calif. 92705 Tel (714) 639-9075. Pres. & Sales Mgr.: Frank Cox; Adv Mgr.: Joan Cox  
Product: Audio—Keyed Tape Decks for Special Sound Effects; Games—Shooting Galleries.

**MARTY ANGELO DISCO CONSULTANT ENTS.**, 19 Slate Creek Dr., No. 5, Buffalo, N.Y. 14227 Tel: (716) 668 3161. Pres. Marty Angelo  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks; Visual Materials—Videotape Libraries. Planning/Construction—Consultants, Designers

**ANIMATED DISPLAY CREATORS INC.**, Amusement Div., 450 NW 71 St., Miami, Fla 33150 Tel (305) 757 5778. Pres: Van A Olkon, Sales Mgr T Gardner; Adv Mgr. Diane Olkon.  
Product: Lighting—ADC Color Organs, Dimmer Boards, Ultraviolet/Blacklight, Special Effects—ADC Mirror Balls, Bubble Machines, Fog Machines; Games—ADC Arcade, Shuffleboard.

**ANTECH LABS INC.**, 8144 Big Bend St., Louis, Mo. 63119 Tel: (314) 962-5656  
Product: Audio—Portable Disk Jockey Units/Decks; Planning/Construction—Consultants, Designers, Installers, Builders.

**APOLLO**, see Laser Displays.

**PAT APPLESON STUDIOS INC.**, 1000 NW 159 Dr., Miami, Fla. 33169, Tel: (305) 625-4435 Pres Pat Appleson  
Product: Audio—Portable Disk Jockey Units/Decks; Lighting—Systems, Planning/Construction—Consultants, Designers, Installers, Builders

**SAM ASH MUSIC CORP.**, 301 Peninsula Blvd., Hempstead, N.Y. 11550, Tel: (212) 347-7157 Pres & Sales Mgr: Jerry Ash, Exec. VP & Adv. Mgr.: Paul Ash  
Product: Audio—SAMSON Portable Disk Jockey Units/Decks; SAM ASH, SAMSON Speakers.

**ASHLY AUDIO INC.**, 100 Fernwood Ave., Rochester, N.Y. 14621, Tel (716) 544 5191, WATS (800) 828 6308. Pres William Thompson III, Customer Serv.: Cindy Jenkinson  
Product: Audio—Equalizers, Electronic Crossovers, Limiter/Compressors.

**ASPEN WOOD**, see Omnitronics.

**ASTATIC CORP.**, PO Box 120, Connetquot, Ohio 44030 Tel (216) 593 1111 Telex 980712 Pres Michael Chart, Sales Mgr Leon Davis, Adv Mgr Bob Burdick.  
Product: Audio—Microphones

**ASTRAL**, see Skirpan

**ASTRALVISION COMMUNICATIONS INC.**, 8949 Sunset Blvd., Los Angeles, Calif 90069 Tel (213) 275 3088, Chm. Steve Cole.  
Branch: Chicago, Ill., North American Communications Ltd., 1516 N State Pkwy. Zip 60610, Tel (312) 337 3145 Pres. Ron White  
Product: Visual Materials—Videotape Libraries, Special Effects—Video Cassettes of Computer Animation, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants.

**ATARI INC.**, PO Box 427, 1265 Borregas Ave., Sunnyvale, Calif. 94086 Tel (408) 745 2500 Telex. 357488 Pres: Eugene Lipson, Adv. Mgr Frank Bailouz.  
Branch: Somerset, N.J., Cottontail Ln. Zip. 08873, Tel. (201) 469-5993, Telex 139347 Special Mkts. Or Howard Rubin.  
Product: Games—Video/Electronic, Arcade

**ATMOSPHERES**, see Blackstone

**AUDIOCON INC.**, 3081 D La Jolla St., Anaheim, Calif 92806, Tel (714) 630-5230 Pres: David Pearson; Sales & Adv Mgr: Dameron Higgins  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre Amplifiers, Equalizers, Noise Reducers, Volume Expanders, Bass Boosters, Effects Generators, Lighting—Chasers/Sequencers, Dimmer Boards; Planning/Construction—Consultants, Designers, Installers, Builders

**AUDIMAX**, see Thomson-CSF

**AUDIO BY ZIMET**, 1038 40 Northern Blvd., Roslyn, N.Y. 11576, Tel: (516) 621-0138. Pres: David Rosen; Sales Mgr Jackie Rosen; Adv. Mgr Nancy Manders  
Product: Planning/Construction—Consultants, Designers, Installers, Builders

**AUDIO CONCEPTS INC./DAVE KELSEY SOUND**, 7138 Santa Monica Blvd., Hollywood, Calif 90046 Tel (213) 851 7172  
Product: Audio—Mixers, Speakers, Lighting—Strobes, Track, Projection Systems—Projectors, Planning/Construction—Consultants, Designers, Installers, Builders

**AUDIO & DESIGN REC'G INC.**, PO Box 786, Bremerton, Wash 98310 Tel (206) 275 5009 Telex 152426  
Product: Audio—Pre Amplifiers, Equalizers, Noise Reducers, Limiter/Compressors.

**AUDIO DESIGNS**, 1657 S. Staples, Corpus Christi, Tex 78404 Tel (512) 884 7273 Owner & Mgr: Alan Levins.  
Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Designers, Installers.

**AUDIO DYNAMICS CORP.**, Pickett District Rd., New Milford, Conn 06776 Tel (203) 355 2671 Telex 969647 Pres C E Wennerstrand, VP Mktg Ken Reichel, Adv Mgr Bob Schindhelm, Serv Mgr Art O'Neil  
Product: Audio—ADC Amplifiers, Pre-Amplifiers, Speakers, Turntables, Tonearms, Phono Cartridges

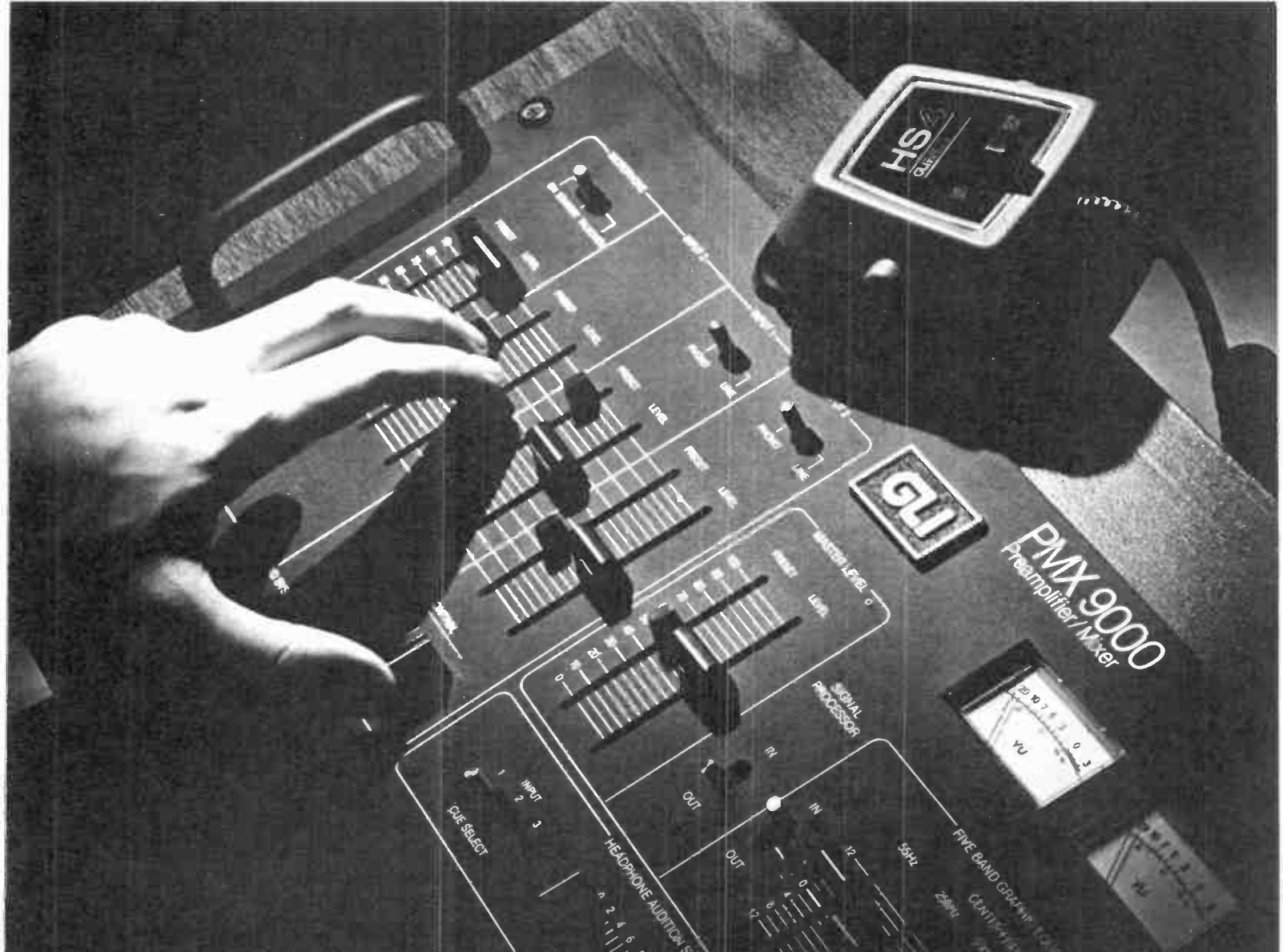
**AUDIO GROOMER**, see Empire Scientific

**AUDIO INNOVATIONS**, 164 Belle Terre, La Place, La. 70068 Tel (504) 652 2079 Pres: Hugh T. Hearon, Sales Mgr. Kevin Aucon, Adv. Mgr Charles Daigle  
Product: Audio—HEARON Portable Disk Jockey Units/Decks, Speakers, Mid Range/Tweeter Expanders, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders.

**AUDIO INNOVATORS INC.**, 216 Blvd of the Allies, Pittsburgh, Pa 15222 Tel (412) 471 4777 Pres Norman J Cleary, Opmg. Mgr Martha J Wilson  
Product: Audio—Mixers, Planning/Construction—Consultants, Designers, Installers, Builders

**AUDIO INT'L INC.**, 62 Chestnut Ext., Danbury, Conn 06810 Tel (203) 792





# PMX 9000 Preamplifier/Mixer

# PRECISION CONTROL.

Control. It's the key word when you talk about how dazzling a club's music program can be. And, the better the mixer, the better the control.

GLI's PMX 9000 puts the highest quality yet in controlling what your music can do. We designed it to handle all your mixing needs with maximum ease, even if you're continually enlarging your sound system.

Imagine a unit that . . . allows one-hand operation when segueing between inputs—and then lets you mix a third program . . . features subsonic filters on each phono input to stop sound problems before they reach listeners . . . has a Five Band Equalizer for achieving the most sophisticated music balance . . . lets you mix

in any and all effects devices can handle up to a dozen power amps to provide system expansion. Now, stop imagining and experience the PMX 9000.

Such an unprecedented array of functions on such a sensibly priced product could only come from a company that understands the problems of discotheque sound. If your business is built around the music, GLI has the products to build on.

# GLI

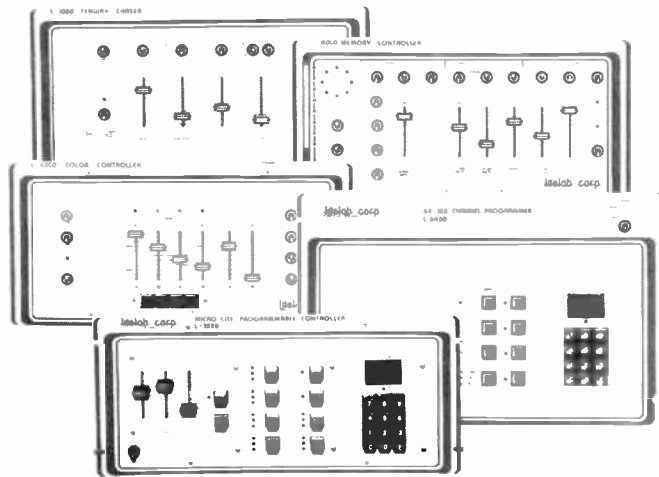
INTEGRATED SOUND SYSTEMS, INC.  
29-50 Northern Blvd., Long Island City,  
N.Y. 11101 (212) 729-8400  
A Subsidiary of The VSC Corporation

## Disco Equipment & Services

0063. Pres. G.W. Hall, Sales Mgr. Bonnie Henry, Adv. Mgr., Larry Hellman.  
 Product: Audio—CM LABS Mixers, Amplifiers, Pre-Amplifiers, Tuners  
**AUDIO LITE CORP.**, 701 Graham, Emporia, Kan 66801. Tel. (316) 342 3322. Pres.: Terry W. Maxfield.  
 Product: Audio—Portable Disk Jockey Units/Decks, Special Effects—Signs: Computerized/Psychodelic/Illuminated. Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings.  
**AUDIO LOGIC**, 755 Lakefield Rd.-H, Westlake Village, Calif. 91361. Tel. (805) 496-1923. Pres., Sales & Adv. Mgr.: Andrew C. Thompson.  
 Product: Audio—DISCORAMA Portable Disk Jockey Units/Decks, AUDIO LOGIC Amplifier Monitors, Microphone/Audio Phase Checkers.  
**AUDIO PROFESSIONALS INC.**, see Sound Genesis.  
**AUDIO RESEARCH CORP.**, 2843 26 Ave. S., Minneapolis, Minn. 55406. Tel. (612) 721-2961. Pres.: William Johnson; Sales Mgr.: Ric Kimbell.  
 Product: Audio—Amplifiers, Pre-Amplifiers.  
**AUDIO SCIENTIFIC**, see Superex.  
**AUDIO SPEAKER TECHNOLOGIES INC.**, 281 Church St., New York, N.Y. 10013. Tel. (212) 226-7781. Pres.: Aaron Kramer, Sales Mgr.: Richard Grobarcik; Mktg. Mgr.: Michael Kramer. Local branches: 11 Ave. of the Americas, Zip 10013. Tel. 925 8149—1648 Coney Island Ave., Brooklyn 11229 Tel. 375-1700.  
 Product: Audio—AST Mixers, Speakers, Bass Boosters, Mid-Range/Tweeter Expanders, Electronic Crossovers, Speaker Repair; Planning/Construction—Consultants.  
**AUDIO SYSTEMS INC.**, 205 22 Ave. N., Nashville, Tenn. 37203 Tel. (615) 320-1600. Pres.: Jack Tenzel; Sales Mgr.: Ray Elkins; Adv. Mgr.: Alan Burroughs.  
 Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings. Planning/Construction—Consultants, Designers, Installers, Builders.  
**AUDIO TECHNICAL SERVS. LTD.**, 239 Mill St. NE., Vienna, Va. 22180. Tel. (703) 938-5115. Pres.: C. Michael Hoover, Sales Mgr.: Alice Kondrat  
 Product: Audio—Portable Disk Jockey Units/Decks, Speakers, Planning/Construction—Consultants, Designers, Installers, Builders.  
**AUDIO TECHNOLOGY**, 1169 Tower Rd., Schaumburg, Ill. 60195. Tel. (312) 885-0066. Pres. & Adv. Mgr.: Jim Hildebrandt; Sales Mgr.: Bill Griffiths  
 Product: Audio—Pre-Amplifiers, LED Display  
**AUDIO TRANSPORT SYSTEMS**, 985 Pleasant St., Bridgewater, Mass. 02324. Tel. (617) 697-6000.  
 Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Speakers, Level Guards, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.  
**AUDIO UNLIMITED OF NORTH AMERICA INC.**, PO Box 9225, Greensboro, N.C. 27408. Tel. (919) 274 4682. Pres. James Elliott, Sales Mgr. Bob Thornley, Adv. Mgr. Lois Washburn Lewis  
 Product: Audio—Speaker Enclosures, Equipment Racks; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.  
**AUDIO VISUAL LABS. INC.**, 500 Hillside Ave., Atlantic Highlands, N.J. 07716. Tel. (201) 291-4400

Product: Projection Systems—SHOW PRO Projector Attachments, Planning/Construction—Consultants.  
**AUDIO VISUAL PROMO AIDS INC.**, 192 Lexington Ave., New York, N.Y. 10016. Tel. (212) 679 5220. Pres. & Adv. Mgr. Charles H. Brotman; Sales Mgr. Tom Hill  
 Product: Projection Systems—CRYSTAL VISION Screens; Planning/Construction—Consultants, Designers, Installers.  
**AUDIOARTS ENG'G**, 328 Downs Rd., Bethany, Conn. 06525. Tel. (203) 393 0887. Pres. Gary C. Snow  
 Product: Audio—Disco Mixer, 4-Band Stereo & Mono Parametric Equalizers, 2- & 4-Way, Tuneable Electronic Crossovers, Tuneable Narrow-Band Notch Filters, Sub-Woofer Crossover & Equalization Systems.  
**AUDIOMARKETING LTD.**, 652 Glenbrook Rd., Stamford, Conn. 06906. Tel. (203) 359-2312. Telex. 996519. Pres.: H.H. Brosius; VP: Richard N. Anderson.  
 Product: Audio—ALLEN & HEATH Mixers, BIG RED Speakers; SUPER RED Speakers  
**AUDIONICS OF OREGON**, 10950 SW Fifth Ave., No. 160, Beaverton, Ore. 97005. Tel. (503) 641 5225; TWX: (910) 467-8728. Pres. & Sales Mgr.: Charles Wood.  
 Product: Audio—AUDIONICS OF OREGON Amplifiers, TATE SQ & Stereo Synthesizer  
**AUDIO-TECHNICA US INC.**, 33 Shawassee Ave., Fairlawn, Ohio 44313. Tel. (216) 836-0246. Pres.: Jon R. Kelly; Sr. VP: Fred Nichols; VP Sales: Paul McGuire; Mktg. Communications Dir.: Don Kirkendall  
 Product: Audio—Tonearms, Phono Cartridges, Stylus—Pickup, Microphones, Headphones, Record Care Products.  
**AUDIOTEX**, see GC Electronics.  
**AUDITRONICS INC.**, 3750 Old Getwell Rd., Memphis, Tenn. 38118. Tel. (901) 362-1350. Telex 533356. Pres. Welton Jetton, Sales & Adv. Mgr. James Woodworth.  
 Product: Audio—Mixers  
**AURATONE CORP.**, PO Box 698, Coronado, Calif. 92118. Tel. (714) 297 2820. Pres. & Adv. Mgr.: J.A. Wilson, Sales Mgr. H.E. Wilson  
 Product: Audio—Speakers, Sound Distribution & Monitoring.  
**AUSCOM ASSOCS.**, 30-16 Broadway, Fairlawn, N.J. 07410. Tel. (201) 796 0600  
 Product: Planning/Construction—Designers, Installers  
**AUTOCUE**, see Skirpan  
**AUTOMATED PROCESSES INC.**, 325 Kings Hwy., Hauppauge, N.Y. 11787. Tel. (516) 234-3900  
 Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Equalizers, Consoles, Processing Modules.  
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**BEATMETER**, see Disco Tech.  
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Product: Lighting—Chasers/Sequencers, Strip; Planning/Construction—Designers.

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## C

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**C C ELECTRONIC CONTROL INC.**, 141 Fifth Ave., New York, N.Y. 10010. Tel: (212) 473-0515. Pres.: Frank Dinges.  
Product: Lighting—ALUMINERVA, MICRONERVA Chasers/Sequencers, GEMINI Dimmer Boards.

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Product: Lighting—Chasers/Sequencers, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants.

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Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Follow Spot, Track, Strip; Special Effects—Mirror Balls, Bubble Machines, Fog Machines.

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Product: Audio—GMM Bass Cabinets; PBL Speakers; Planning/Construction—Consultants.

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Product: Planning/Construction—Consultants, Designers, Installers, Builders.

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**BO CRANE DISCO REPORT/BLACK MUSIC REPORT**, PO Box 550, Miami, Fla. 33145. Tel: (305) 665-2605. Publ'r: Bo Crane

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Product: Audio—Amplifiers.

**CROSSROADS AUDIO INC.**, 4535 McKinney Ave., Dallas, Tex. 75205. Tel: (214) 528-0600.  
Product: Audio—Portable Disk Jockey Units/Decks, Speakers; Planning/Construction—Designers, Installers.

**CROWN INOS.**, 338 Grove St., Newark, N.J. 07103. Tel: (201) 481-1400. Pres. & Adv. Mgr.: William Loebner; Sales Mgr.: Dave Frank.  
Product: Lighting—Chasers/Sequencers, Color Organs, Dance Floors/Walls/Ceilings—STARODUST Floors; Planning/Construction—Consultants, Builders.

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Product: Audio—Amplifiers, Pre-Amplifiers, Tuners, Microphones, Equalizers.

**CRYSTAL SOUND SYSTEMS**, 221 McMurray Rd., Venetia, Pa. 15367. Tel: (412) 941-6677. Pres. & Sales Mgr.: Edward Wisniewski; Sales Mgr.: Alan Clapsaddle.  
Branch: Pittsburgh, Pa., PO Box 078, 201 Wood St. Zip: 15222. Tel: (412) 261-4937.  
Product: Audio—Consoles, Mounts, Cabinets; Planning/Construction—Consultants, Designers, Installers.

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**CUSTOM DESIGNED LIGHTING & SOUND EQUIP.**, 3383 E. Layton, Cudahy, Wis. 53110. Tel: (414) 744-0782. Pres. & Sales Mgr.: Mark Burmek.  
Product: Audio—Portable Disk Jockey Units/Decks, Speakers; Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards; Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs: Computerized/Psychedelic/Illuminated, Sculptors Neon, Plexiglass, Tube-o-Lites; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**CUSTOM LIGHT & SOUND INC. (CLS)**, PO Box 11086, 520 E. Main St., Ourham, N.C. 27701. Tel: (919) 688-6311. Pres.: Lonnie W. Vickers; Exec. VP: Bob Phelps; Sales & Adv. Mgr.: Stephen Brown.  
Product: Projection Systems—CLS Large Screen Television/Video Projectors; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Designers, Installers.

**CUSTOM SOUND**, PO Box 672, 105 N. Poplar St., Aberdeen, N.C. 28315. Tel: (919) 944-7336.  
Product: Planning/Construction—Designers, Installers.

**CUSTOMUSIC**, see Rowe.

**CYBERVOX**, see Meteor.

**CYLINDER**, see Precident.

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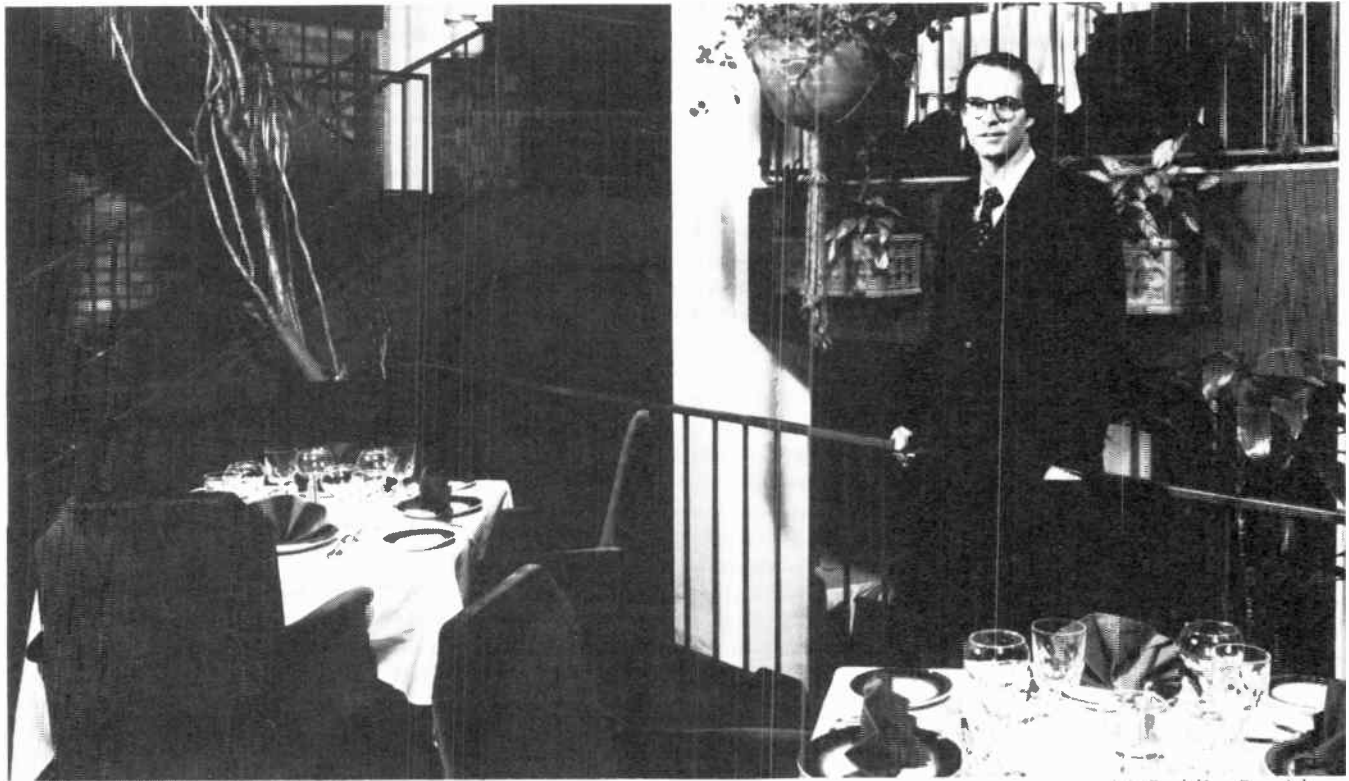
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Product: Lighting—AEC Equipment; Special Effects—Beyond the Starburst, Corkscrew, Lamar Rotator, Axion Diamond, Hammer.

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**Product:** Projection Systems—Screens  
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**DASP**, see Ivovli  
**DATA DISPLAY SYSTEMS** (div. of Decora Inds.), 350 E. Triega St., Philadelphia, Pa. 19134. Tel: (215) 426-8300. Pres. & Adv. Mgr.: Bob Levitt; Sales Mgr.: Sam Blumberg  
**Product:** Lighting—SOUND SENSITIVE Color Organs; ZENDN Strobes; Fluorescent Blacklights, Spotlights for Mirror Balls; Special Effects—DISC BALL Mirror Balls  
**DAVISOUND**, see MCP/DavSound  
**DAYTONA**, see ESS  
**DECOR ELECTRONICS PRODS.** (div. of Wide-Lite Corp.), PD Box 606, 2300 Interstate 35 S., San Marcos, Tex. 78666. Tel: (512) 392-6041. Pres. K.H. Miller; Mktg. Mgr.: Paul Anderson; Adv. Mgr.: John Hardman  
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**DESIGN CIRCUIT INC.**, 141 Fifth Ave., New York, N.Y. 10010. Tel: (212) 533-9630  
**Product:** Planning/Construction—Consultants, Designers  
**DESIGN SOUND LTD.**, 5365 S. Polaris, Las Vegas, Nev. 89118. Tel: (702) 736-7143  
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**DEVICE LIGHTING INC.**, 307 E. State St., Cherry Valley, Ill. 61016. Tel: (815) 332-5788  
**Product:** Audio—TRUCK-N-DISC Portable Disk Jockey Units/Decks, Lighting—DEVICE LIGHTING Strobes, Spot; Special Effects—DEVICE LIGHTING Fog Machines, Horizontal Devices; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers  
**DIACOUSTIC LAB.**, 23958 Craftsman Rd., Calabasas, Calif. 91302. Tel: (213) 888-8010. Pres.: Ernest M. Knight; Sales Mgr.: K.D. Vredenburg  
**Product:** Audio—DIACOUSTIC Stylus/Pickup; Special Effects—DISC DE-CDR  
**DIGITEASER**, see American Innovative  
**DIMENSION FIVE SOUND CO.**, 24 N. Third St., Wometsdorf, Pa. 19567. Tel: (215) 589-2546. Pres. Charles D. Moore; VP & Chief Eng. W. Douglas Wilkens; Sales Mgr.: Charles Musser  
**Branch:** Philadelphia, Pa., 100 N. 17 St., 3rd fl., Zip: 19103. Tel: (215) 568-1545. Mgr.: Richard Feld  
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**DISCO BEAMS**, see Lance Ents.  
**DISCO BEATS**, PD Box 500 D, Ballston Spa, N.Y. 12020. Tel: (518) 899-4388. Pres.: Tom Lewis; Sales Mgr.: Mike Armstrong; Adv. Mgr.: Herb Ahrend. (Disco Music Directory)  
**DISCO CO.**, 3024 Homestead, Cheyenne, Wyo. 82001. Tel: (307) 638-3203  
**Owner:** Sales & Adv. Mgr.: Wayne Paige  
**Product:** Planning/Construction—Consultants  
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**DISCO EXPERIENCE**, see CS Prods.  
**DISCO EXPLOSION INC.**, Hwy 93 S., Eau Claire, Wis. 54701. Tel: (715) 834-6360. Pres. & Adv. Mgr.: Don Redetzke; Sales Mgr.: Randy Hansen  
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**Pres.:** Kirk Drusch, Sales & Adv. Mgr.: Robert Kiesz  
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**Product:** Lighting—Controllers, Chasers/Sequencers; Special Effects—Rope Lights; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders  
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**DISCO LIGHTING SYSTEMS INC.**, 7353 NW Eighth St., Miami, Fla. 33126. Tel: (305) 264-8391. Telex: 6811147. Pres.: Alif Khawand; Sales Mgr.: Mike Asmar, Adv. Mgr.: Jim Sharkey  
**Product:** Lighting—Chasers/Sequencers, Color Organs, Strip, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs: Computerized/Psychedelic/Illuminated, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders  
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**Product:** Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders  
**DISCO MOTION LTD.**, 3701 Hempstead Tpk., Levittown, N.Y. 11756. Tel: (516) 735-1400. Pres.: John Illum; Sales Mgr.: Ben DiDonato, Adv. Mgr.: Doug Taylor  
**Product:** Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants  
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**Product:** Planning/Construction  
**DISCO-O-DEK** (div. of Sockets Unlimited Co.), 59 High St., New Britain, Conn. 06051. Tel: (203) 223-7698. Pres.: Donald Munson, Sales & Adv. Mgr.: B.H. Munson  
**Product:** Planning/Construction—Consultants, Builders  
**DISCONET** (div. of Sugarscoop Inc.), 600 Third Ave., New York, N.Y. 10016. Tel: (212) 687-2313 (DOffice); (800) 243-5000 (Subscriptions). Pres.: Mike Wilkinson; Programmers: Bobby Guttadoro, Tom Savarese; VP/Controller: Betty Lyons; Subscriber Relations: Cathy Hogan  
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**DISCOSOUND**, 3107 Rotan Ln., Dallas, Tex. 75229. Tel: (214) 352-7070  
**Owner:** Robert Harris  
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**DISCOTRON**, see Brenner  
**DISCOTRONICS**, 1348 Motor Circle, Dallas, Tex. 75207. Tel: (214) 631-3111. Owner: Mike Lewis  
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**Product:** Planning/Construction—Consultants, Installers  
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**DIVERSITRONICS INC.**, 415 N. State St., Chicago, Ill. 60610. Tel: (312) 644-3816. Cable: SUPRSTRDBE. Pres.: George P. Saiger; VP: Laurence A. Cada  
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**Product:** Visual Materials—Videotape Libraries; Projection Systems—Large Screen Television/Video Projectors, Special Effects Projectors, Special Effects—Colorizer System for Video Projection  
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Product: Audio—EQ Processing Systems; Planning/Construction—Consultants, Designers, Installers, Builders.

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**E M T**, see Gotham Audio.

**E P I**, see Epicure.

**E P S**, see Entertainment Prodn.

**E S INC.**, 9613 Dates Dr., Sacramento, Calif. 95827. Tel: (916) 362-4102. Pres.: Phil Coelho; Sales Mgr.: Dwight Renzema; Adv. Mgr.: Jeff March.  
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Product: Games—Billiards/Pool.

**EBSCO AMUSEMENTS**, Ebsco Bldg., Red Bank, N.J. 07701. Tel: (201) 741-4300.  
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**ETAGRAPHIC**, see Eastman Kodak.

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**ELECTRA DISPLAY**, 122 W. 27 St., New York, N.Y. 10001. Tel: (212) 924-1022. Pres.: Morris Ruderman; Sales Mgr.: A. Ruderman; Adv. Mgr.: L. Ruderman.  
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**ELECTRIC LIGHT SPEAKERS INC.**, 2222 E. Washington Blvd., Los Angeles, Calif. 90021. Tel: (213) 589-5903.  
Product: Audio—Speakers.

**ELECTRO CONTROLS INC.**, 2975 S. 300 West, Salt Lake City, Utah 84115. Tel: (801) 487-9861. Telex: 388395. Pres.: Mark A. Schwendiman; Sales Mgr.: Dan L. Garrison; Adv. Mgr.: John M. Steck.  
Product: Lighting—PARALLIPSHERE Spot, Follow Spot; PLAYMATE Dimmer Boards; PLEXUS Memory-Patching Systems.

**ELECTRO-HARMONIX INC.**, 27 W. 23 St., New York, N.Y. 10010. Tel: (212) 741-1866. Cable: ELHARMONIX. Telex: 423755. Pres.: Mike Matthews; Sales Mgr.: Manny Zapata, Willie Magee; Adv. Mgr.: Manny Zapata.  
Products: Audio—Mixers, Amplifiers, Equalizers; Lighting—LED Displays.

**ELECTRO-MOTION CORP.**, PO Box 974, Radio City Sta., New York, N.Y. 10019. Tel: (212) 246-2794. Nat'l Sales Mgr.: Archie Allan; Reg'l Sales Mgr.: Mac Omninque.  
Branch: Verplank, N.Y. Zip: 10596. Tel: (914) 739-1406.  
Product: Special Effects—Mirror Balls, Mirror Ball Motors, Space Lights, Gobo Rotators, Prism Pin Spot Rotators.

**ELECTRONIC DESIGNERS INC.**, 372 Vanderbilt Motor Pkwy., Hauppauge, N.Y. 11787. Tel: (516) 231-3663. Pres.: George Ipolyi.  
Product: Lighting—Chaser/Sequencers, Color Organs.

**ELECTRONIC ENVIRONMENTS INC.**, 5200 N. 51 Blvd., Milwaukee, Wis. 53218. Tel: (414) 463-2440.  
Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

**THE ELECTRONICS CO.** (Electronics Corp. of Alaska), 5650 A/B Old Seward Hwy., Anchorage, Alaska 99502. Tel: (907) 349-3562.  
Product: Visual Materials—Videotape Libraries; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

**ELECTRONICS DIVERSIFIED INC.**, 1675 NW 216, Hillsboro, Ore. 97123. Tel: (503) 645-5533.  
Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards.

**ELECTRONICS UNLIMITED (GRAVELINE ENTS. INC.)**, 1975 NE 149 St., North Miami, Fla. 33181. Tel: (305) 940-6999. Pres.: Dave Graveline; Sales Mgr.: Jim Rudd; Adv. Mgr.: John Slater.  
Branch: Coconut Grove, Fla., 3156 Gifford Ln. Zip: 33133. Tel: (305) 448-2735.  
Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**ELECTROSONIC SYSTEMS INC.**, 5223 Edna Industrial Blvd., Minneapolis, Minn. 55435. Tel: (612) 835-5787. Pres. & Adv. Mgr.: Kevin Curry, Tech Mgr.: John Lillierap; Mktg. Co-ord.: Linda Roble.  
Product: Audio—ELECTROSONIC SYSTEMS Decoders & Demodulators; Lighting—ROCKBOARD Chasers/Sequencers, ELECTROSONIC SYSTEMS Dimmer Boards, Projection Systems—ELECTROSONIC SYSTEMS Projector Attachments.

**ELECTRO-VOICE INC.**, (Sub. of Gulton Inds. Inc.), 600 Cecil St., Buchanan, Mich. 49127. Tel: (616) 695-6831. Pres.: Robert Pabst; Sales Mgr.: Dave Rothfield; Adv. & Sales Promo. Dir.: R. Timothy Rooney.  
Branch: Visalia, Calif., 8234 Doe Ave. Zip: 93277. Tel: (209) 625-1330.  
Int'l branch: Canada.  
Product: Audio—ELECTRO-VOICE Microphones; INTERFACE Speakers. SENTRY Speakers.

**ELMO MFG. CORP.**, 21220 Erwin St., Woodland Hills, Calif. 91367. Tel: (213) 346-4500.  
Product: Projection Systems—Film/Movie Projectors.

**ELPA MKTG. INDS. INC.**, PO Box 1050, Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Office of the Pres.: Lawrence Kind, Joseph Whalen, Tom Manuel; Nat'l Sales Mgr.: Eric Block; Adv. Mgr.: Ed Lessing; Technical Servs. Dir.: John King.  
Product: Audio—THORENS Receivers, Speakers, Turntables.

**EMILAR CORP.**, 1365 McCan St., Anaheim, Calif. 92806. Tel: (714) 632-8500. Pres.: Manny Mohager; VP Corporate Mktg.: Thomas H. McMahon.  
Product: Audio—Speakers, Hi Frequency Compression Drivers & Horns.

**EMPIRE DIST'G INC.**, 2828 N. Paulina St., Chicago, Ill. 60657. Tel: (312) 871-7600.  
Product: Games—GARLANDO Soccer/Football (Foosball).

**EMPIRE SCIENTIFIC**, 1055 Stewart Ave., Garden City, N.Y. 11530. Tel: (516) 222-1400. Exec. VP & Gen. Mgr.: Kenneth Busch; Adv. Mgr.: Marii Manzone.  
Int'l branches: Canada, Germany.  
Product: Audio—EMPIRE Phono Cartridges, Stylus-Pickup, AUDIO GROOMER Cables.

**ENTERTAINER**, see McDonald.

**ENTERTAINMENT DYNAMICS INC.**, 10328 Clifton Blvd., Cleveland, Ohio 44102. Tel: (216) 631-0606. Pres.: Joseph H. Costa; VP & Eng.: John W. Allen.  
Product: Audio—Speakers; Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards; Special Effects—Mirror Balls, Neon Lighting Effects; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**ENTERTAINMENT ENG'G**, 16633 Ventura Blvd., Suite 900, Encino, Calif. 91436. Tel: (213) 990-8788.  
Product: Speaker/Lighting Systems.

**ENTERTAINMENT LIGHTING INC.**, 916-A Selma, Lacey, Wash. 98503. Tel: (206) 459-1426. Pres.: Robert Ouff; Sales Mgr.: James A. Nudendluer; Adv. Mgr.: David E. McCullough.  
Product: Audio—ENTERTAINMENT LIGHTING Portable Disk Jockey Units/Decks; Special Effects—CHELSEA LIGHT Tube Lighting; Dance Floors/Walls/Ceilings—Infinity Lights; Planning/Construction—Consultants, Designers, Installers, Builders.

**ENTERTAINMENT LIGHTING SYSTEMS**, see Oiversitronics.

**ENTERTAINMENT I**, see Pyramid Mfg.

**ENTERTAINMENT PROD'N SYSTEMS INC.**, PO Box 34755, 9040 Davies Plantation Rd., Memphis, Tenn. 38134. Tel: (901) 388-1035. Pres.: Ben David Gilliland III; Sales Mgr.: W.H. Towery; Adv. Mgr.: Melody Gilliland.  
Product: Lighting—EPS Spot; RAINLITE Strip; Projection Systems—Custom; Special Effects—EPS Fog Machines, Bank Scanners, Rotating Prism Mirrors, Multi-Circuit Spinning Orbiter Systems; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants.

**ENTERTAINMENT SYSTEMS CORP. INC.**, 784 Lee Hill Rd., Andover, N.J. 07821. Tel: (201) 347-8430/1013. Pres.: William J. Cronheim.  
Product: Planning/Construction—Consultants, Designers, Installers, Builders.

**ENTITY**, 9728 Variel Ave., Chatsworth, Calif. 91311. Tel: (213) 998-6806. Pres.: Guy O'Hazza; Adv. Mgr.: Charlie Mills; In-House Designer: G. Claude Garceau.  
Product: Audio, Lighting, Projection Systems, Lasers, Special Effects, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**EON POD**, see Heric.

**EPICURE PRODS. INC.**, 1 Charles St., Newburyport, Mass. 01950. Tel: (617) 462-3181.  
Product: Audio—EPICURE Speakers; EPI Speakers.

**ERCONA CORP.**, 2492 Merrick Rd., Bellmore, N.Y. 11710. Tel: (516) 781-2710. Pres.: E. B. Frank; Sales Mgr.: Melvin Kandell; Adv. Mgr.: Eugene Kneloff.  
Product: Audio—PML Microphones; Headphones.

**EVERYTHING AUDIO**, 16055 Ventura Blvd., Suite 1001, Encino, Calif. 91436. Tel: 651485. Mgr.: Brian Cornfield.  
Product: Audio—AMEK Mixers.

**EXIDY INC.**, 390 Java Dr., Sunnyvale, Calif. 94086. Tel: (408) 734-9410. Pres.: H.R. Kaufman; Sales & Adv. Mgr.: Lila Zinter.  
Branch: Union City, Calif., 33441 Central Ave. Tel: 94587. Tel: (415) 489-2000. TWX: (910) 381-6075.  
Product: Games—Video/Electronic, Arcade.

Product: Lighting—LIGHTEZIZER Controllers, Chasers/Sequencers, Color Organs, Dimmer Boards; Special Effects—LIGHTEZIZER Signs; Computerized/Psychedelic/Illuminated, Electric Curtains.

**J. DOUGLAS FALK ENG'G**, 186 Paul Court, Hillside, N.J. 07642. Tel: (201) 666-9393. Pres.: James Falk; Sales Mgr.: Harry Boretz; Adv. Mgr.: Linda Bialous.  
Product: Lighting—Strobes, Lasers, Ultraviolet/Blacklight; Projection Systems—Laser Simulation Projectors; Planning/Construction—Consultants, Designers, Installers, Builders.

**FANTASTIC DISCO MACHINE**, 905 E. Bayton, Alliance, Ohio 44601. Tel: (216) 821-2772. Pres.: Lawrence T. Pim; Sales Mgr.: Pat Kilroy.  
Product: Audio—Portable Disk Jockey Units/Decks, Speakers; Lighting—Dimmer Boards; Planning/Construction—Consultants, Designers, Installers, Builders.

**FARRALANE ENTS. INC.**, 66 Commerce Or., Farmingdale, N.Y. 11735. Tel: (516) 752-9824. Pres.: Gene Farrell; Exec VP, Sales & Adv. Mgr.: Peter Liberatos.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Turntables, Equalizers, Mid-Range/Tweeter Expanders; Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Lasers, Spot, Strip; Special Effects—Mirror Balls, Fog Machines; Planning/Construction—Consultants, Designers, Installers, Builders.

**FEEVER**, see Neo-Ray.

**FIDELITONE INC.**, 3001 Malmo Rd., Arlington Heights, Ill. 60005. Tel: (312) 640-2473. Pres.: Sales & Adv. Mgr.: Charles M. Smith; Sales Mgr.: Gordon Oakes; Adv. Mgr.: Joe Singer.  
Product: Audio—Stylus-Pickup, Record & Tape Care Accessories.

**FLENTS PRODS. CO.**, Box 2109, Belden Sta., Norwalk, Conn. 06852.  
Product: Silicone Car Protectors.

**FOG FACTORY**, see Disco Explosion.

**FOG-IT**, see F & B.

**ROYAL FORGES & ASSOCS.**, 44 W. Main St., Malone, N.Y. 12953. Tel: (518) 483-6372. Pres.: Sales & Adv. Mgr.: Royal Forges.  
Product: Visual Materials—Film Libraries; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**FORSYTHE AUDIO SYSTEMS INC.**, 75 N. Beacon St., Watertown, Mass. 02172. Tel: (617) 926-6107. Pres.: Lewis S. Freedman; Sales Mgr.: David Henderson.  
Product: Audio—Speakers.

**J. F. FRANTZ MFG. CO.**, 1940 W. Lake St., Chicago, Ill. 60612. Tel: (312) 829-2399.  
Product: Games—Arcade.

**FRAZIER INC.**, 1930 Valley View Ln., Dallas, Tex. 75234. Tel: (214) 241-3441. Pres.: Jack Frazier; VP: William A. Wadkins Jr.; Mktg. Dir.: Todd Crane.  
Product: Audio—Mixers, Amplifiers, Speakers, Equalizers; Planning/Construction—Consultants.

**FREEDOM ELECTRONIC INC.**, 430 First Ave. N., Minneapolis, Minn. 55401. Tel: (612) 340-0435. Pres.: Charles Senkler; Adv. Mgr.: Michael Mahor.  
Product: Special Effects—Background Music, Custom Lighting Effects; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**FREEN SCREEN INC.**, 649 Lofstrand Ln., Rockville, Md. 20850. Tel: (301) 424-2774. VP & Gen. Mgr.: George Polansky.  
Product: Projection Systems—Screens.

**FUJITSU TEN CORP. OF AMERICA**, 19281 Pacific Highway, Carson, Calif. Tel: (213) 327-2151.  
Product: Audio—Pre-Amplifiers, Tuners, Receivers, Speakers, Equalizers, Mid-Range/Tweeter Expanders.

**FULL COMPASS SYSTEMS LTD.**, 6729 Seybold Rd., Madison, Wis. 53705. Tel: (608) 271-1100. WATS: (800) 356-5811. TWX: (910) 286-2745. Pres. & Sales Mgr.: Jonathan Lipp; Adv. Mgr.: Susan Lipp.  
Product: Planning/Construction—Consultants, Designers, Installers, Builders.

**FURMAN SOUND**, 616 Canal St., San Rafael, Calif. 94901. Tel: (415) 456-6766. Owner: Jim Furman; Sales & Adv. Mgr.: Larry Collins.  
Product: Audio—Pre-Amplifiers, Equalizers, Crossovers, Reverb Systems.

**G**

**G A F CORP.**, 140 W. 51 St., New York, N.Y. 10020. Tel: (212) 621-5000.  
Product: Visual Materials—PANA-VUE Slide Libraries; VIEWMASTER Movie Viewer.

**G A V I**, see General Audio Visual.

**G B L INC.**, 5697 New Peachtree Rd., Atlanta, Ga. 30341. Tel: (404) 455-1553.  
Product: Audio—Speakers, Turntables.

**G C ELECTRONICS**, 400 S. Wyman St., Rockford, Ill. 61101. Tel: (815) 968-9661. Cable: GCELECT. Telex: 257318. Pres.: Wayne Timpe; Sales Mgr.: James E. Heighway; Adv. Mgr.: William G. Sutherland.  
Product: Audio—AUDIOTEX Mixers, Speakers, Microphones, Cables, Connectors; GC Headphones.

**G G M**, see Community Light & Sound.

**G L I/INTEGRATED SOUND SYSTEMS INC.**, 2950 Northern Blvd., Long Island City, N.Y. 11101. Tel: (212) 729-8400. Pres.: Stuart Rock; Sales Mgr.: Paul Friedman.  
Product: Audio—GLI Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers; Planning/Construction—Consultants, Designers.

**G M I**, see Brenner.

**G T D**, see Professional Audio Systems Eng'g.

**GAIN BRAIN**, see Allison Research.

**GALAXY STAGE LIGHTING**, 5421 Santa Monica Blvd., Hollywood, Calif. 90029. Tel: (213) 464-9283. Owner: Roy A. Heidelberger.  
Product: Special Effects—Mirror Balls, Bubble Machines, Fog Machines; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.

**GARLANDO**, see Empire Dist'g.

**J. GAUDIO CO.**, PO Box 1901, Greeley, Colo. 80632. Tel: (303) 356-4414. Owner: John J. Gaudio.  
Branch: Lakewood, Colo., 303 Otis St. Tel: 80226. Tel: (303) 232-9227.  
Product: Special Effects—Signs; Computerized/Psychedelic/Illuminated, Computer-Controlled Effects; Games—Electronic; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings.

**GAUSS**, see Cetec Audio.

**GEM SOUND CORP.**, 620 E. 132 St., Bronx, N.Y. 10454. Tel: (212) 993-2663. Pres.: Mathieu Goldenberg; Sales Mgr.: George Dertinger.  
Product: Audio—Portable Disk Jockey Units/Decks, Speakers.

**GEMINI**, see CCI Electronic Control.

**GEMINI SPEAKER SYSTEMS CORP.**, 1221 38 St., Brooklyn, N.Y. 11218. Tel:



(212) 851-6000. Pres.: Ike Cabasso; VP: Arnie Cabasso; Sales & Adv. Mgr.: Alan Cabasso.  
 Product: Audio—Mixers, Speakers, Volume Expanders.  
**GENARCO-METRO LITE**, see George R. Snell.  
**GENARCO-TELEFAOER**, see George R. Snell.  
**GENERAL AUDIO**, 308 W. Sixth St., Austin, Tex. 78701. Tel: (512) 477-1122.  
 Product: Audio—Mixers, Amplifiers, Pre-Amplifiers.  
**GENERAL AUDIO-VISUAL INC. (GAVI)**, 333 W. Merrick Rd., Valley Stream, N.Y. 11580. Tel: (516) 825-8500. Pres.: Ken LiDonnici; Mktg. Mgr.: Bertram H. Lazerus.  
 Product: Projection Systems—GAVI Film/Movie Projectors, Slide Projectors.  
**GENERAL ELECTRIC CO.**, Video Display Equip. Ogn., Electronics Park, 6 206, Syracuse, N.Y. 13088. Tel: (315) 456-2562. TWX. (710) 541-0498. Mgr.: Allen P. Haase; Mktg. Mgr.: Jerold P. Gunderson.  
 Product: Projection Systems—Large Screen Television/Video Projectors  
**GIANT SCREEN TV**, 308 N. Minnesota St., New Ulm, Minn. 56073. Tel: (507) 354-3010. Sales Mgr.: Paul A. Brown.  
 Product: Projection Systems—VIDEO-MASTER Large Screen Television/Video Projectors.  
**GIFFEN VIDEO CORP.**, 2112 Richmond Rd., Staten Island, N.Y. 10306 Tel: (212) 979-7050.  
 Product: Planning/Construction—Installers, Builders.  
**GLOWTEX LIGHTING PRODS.**, PO Box 6261, Zip: 16512; 1121 Fillmore Ave., Erie, Pa. 16505. Tel: (814) 838-4502. Pres.: Albert Serra. Sales Mgr. Randy Farabaugh.  
 Product: Lighting—Strip. Special Effects—Custom Mounted Ceiling Fixtures; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers.  
**GOLDEN TAPES**, 336 Foothill Rd., Beverly Hills, Calif. 90210. Tel: (213) 550-0659. Pres.: William Beck. Sales & Adv. Mgr. Ronna Brand.  
 Product: Visual Materials—Film Libraries, Videotape Libraries, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants.  
**GOLDRING**, see Hervic Electronics.  
**GOTHAM AUDIO CORP.**, 741 Washington St., New York, N.Y. 10014 Tel: (212) 741-7411. Pres.: Stephen F. Temmer; VP & Sales Mgr.: Eli Passin. Branch: Los Angeles, Calif., 1710 N. LaBrea Ave. Zip: 90046. Tel: (213) 874 4444. VP: Hugh S. Allen.  
 Product: Audio—EMT Turntables, Phono Cartridges, Reverb Units, KLEIN & HUMMEL Speakers, Equalizers; NEUMANN Microphones; TELCOM Noise Reducers; TELEFUNKEN Tape Recorders/Players.  
**D. GOTTLIEB & CO.**, 165 W. Lake St., Northlake, Ill. 60164. Tel: (312) 562 7400. Telex: 728463. VP & Gen. Mgr. Jack H. Mittel; VP Mktg. Thomas L. Merrick.  
 Product: Games—Pinball.  
**GRAD LABS. INC.**, 4614 Seventh Ave., Brooklyn, N.Y. 11220. Tel: (212) 435-5340.  
 Product: Audio—Phono Cartridges, Stylus—Pickup.  
**GRAFYX AUDIO PRODS. INC.**, 310 Kirk Rd., St. Charles, Ill. 60174. Tel: (312) 584-9503. Pres.: Jim Bewersdorf. Sales Mgr. Paul Brown; Adv. Mgr. Charlie Sauer.  
 Product: Audio—STANDARD OF PERFORMANCE Speakers.  
**GRAND MASTER**, see Teatronics.  
**GRAND STAGE LIGHTING CO.**, 630 W. Lake St., Chicago, Ill. 60606 Tel: (312) 332-5611; WATS (800) 621-2181.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Builders  
**GRAPHIC IMAGE SYNTHESIZER**, see Laser Displays  
**GREAT AMERICAN MARKET**, 21133 Costano St., Woodland Hills, Calif. 91364. Tel: (213) 883-8182. Pres.: J.N. Tawil; Sales Mgr.: M. Bissada; Adv. Mgr.: D. Kader.  
 Product: Lighting—GREAT AMERICAN PATTERN, GREAT AMERICAN SCENE MACHINE, STAR STROBE Strobes; Projection Systems—RDS Special Effects Projectors, Special Effects—Custom Projections.  
**GREMLIN INDS. INC.**, 8401 Aero Dr., San Diego, Calif. 92123. Tel: (714) 277-8700. Pres.: H.F. Fogleman; Sales Mgr. R.L. Harmon.  
 Product: Games—GREMLIN/SEGA Video/Electronic, Arcade  
**GROMMET-PRECISION**, see Precision Electronics.  
**GRUEN LIGHTING CO.**, 8336 W. Third St., Los Angeles, Calif. 90048. Tel: (213) 653 0593. Pres. William Gruen; Sales Mgr. Elaine Lane.  
 Product: Lighting—LOV LITES, LOV-LACES Low Voltage Plastic Tube Lights; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers.

## H

H E O, see Cerwin Vega  
**H M ELECTRONICS INC.**, (HME), 6151 Fairmount Ave., San Diego, Calif. 92120. Tel: (714) 280 6050  
 Product: Audio—Mixers, Receivers, Microphones  
**HALO LIGHTING**, 400 Busse, Elk Grove Village, Ill. 60007. Tel: (312) 956 8400.  
 Product: Lighting—Spot  
**HAMMOND INDS.**, see Meteor  
**HARMAN KARDON INC.**, 55 Ames Court, Plainview, N.Y. 11803 Tel: (516) 349 1300  
 Product: Audio—CITATION Amplifiers, Pre Amplifiers, Tuners, Receivers, HARMAN KARDON Amplifiers, Tuners, Receivers, Tape Recorders/Players, RABCO Turntables  
**HARRIS CORP.-BROADCAST PRODS. DIV.**, PO Box 4290, 3200 Wisman Ln., Quincy, Ill. 62301. Tel: (217) 222 8200  
 Product: Audio—Mixers, Pre Amplifiers, Turntables  
**HARRISON**, see Vision Sound.  
**HARTLEY PRODS. CORP.**, 620 Island Rd., Ramsey, N.J. 07446. Tel: (201) 327 4443. Pres. & Adv. Mgr. Richard Schmetterer; Sales Mgr.: Martin Rudd.  
 Product: Audio—CONCERTMASTER Speakers; HOLTON Tower Speakers, REFERENCE Speakers, ZOOIAC Speakers, Reference Cable Wire.  
**HEADQUARTERS INT'L INC.**, 21 Stanhope St., Boston, Mass. 02116 Tel: (617) 247 7190, 267 7156. Contact: Joseph O'Onofrio.  
 Product: Lighting—Neon; Planning/Construction—Consultants, Designers.  
**HEARON**, see Audio Innovations  
**HEATH CO.**, Hilltop Rd., St. Joseph, Mich. 49085. Tel: (616) 982-3200  
 Product: Audio—HEATHKIT Amplifiers, Pre Amplifiers, Tuners, Receivers, Speakers, Equalizers  
**HEATHKIT**, see Heath Co.  
**HEAVY CUSTOM SOUND & LIGHT INC.**, 2075 86 St., Brooklyn, N.Y. 11214 Tel: (212) 946-9000. Pres. Richard C. Coscia; Sales Mgr. Michael Weisman; Adv. Mgr.: Phil Procopio

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders.  
**HECO**, see Meteor  
**HEIL SOUND LTD.**, 2 Heil Ind'l Blvd., Marissa, Ill. 62257 Tel: (618) 295-3000. Pres.: Bob Heil.  
 Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Mid-Range/Tweeter Expanders, Talk Box Voice Modifiers, Electronic Crossovers.  
**HENRI'S MUSIC CO.**, 500 S. Military Ave., Green Bay, Wis. 54303. Tel: (414) 494-4724. Pres.: Hank Czachor; Sales Mgr.: Ed Hanchek; Adv. Mgr. Barbara Holloway.  
 Branch: Appleton, Wis., 508 W. College Ave. Zip 54911 Tel: (414) 739-9163  
 Product: Visual Materials—Slide Libraries, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.  
**HERALO ELECTRONICS**, 6611 Lincoln Ave., Lincolnwood, Ill. 60016. Tel: (312) 675-1100. Pres.: Charles Kellner; Sales Mgr.: Hank Katz.  
 Product: Audio—HERALD Pre Amplifiers, Speakers, Microphones, Headphones, TELEDYNE Microphones.  
**HERESY**, see Klipsch.  
**HERVIC ELECTRONICS**, 18750 Onward St., 406, Tazanna, Calif. 91356. Tel: (213) 343 3441. Pres.: William Herskovic; Gen. Mgr.: Armand Herskovic; Sales Mgr.: Warren Harwood.  
 Product: Audio—EON POO Record Clamp, GOLDRING Phono Cartridges.  
**HI LITE**, see Buhl Optical.  
**HIGH-END AUDIO REPS.**, 6624 W. Irving Park Rd., Chicago, Ill. 60634. Tel: (312) 685 6434. Pres.: Ted R. Karson.  
 Product: Audio—KINETIC AUDIO, KUSTOM ACOUSTICS Speakers, Planning/Construction—Consultants, Designers, Installers, Builders.  
**HITACHI SALES CORP. OF AMERICA**, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-8383. Pres.: I. Kawamoto, Sr. VP: Ron Friedlander, Nat'l Sales Mgr.: Jerry Henricks, Adv. Mgr.: Robert Tygenhof.  
 Product: Audio—Amplifiers, Pre-Amplifiers, Tuners, Turntables, Tape Recorders/Player  
**GEORGE HOCHMAN ASSOCS.**, 21300 Lorain Rd., Suite 4, Fairview Park, Ohio 44126 Tel: (216) 331-5155. Pres.: Sales & Adv. Mgr. George Hochman II.  
 Branch: Fort Lauderdale, Fla., 8301 NW 24 Court. Zip 33024, Tel: (305) 432 7736. Ops. Mgr.: Mary Vekony.  
 Product: Special Effects—Mirror Balls, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.  
**HOLEX CORP.**, PO Box 27056, Philadelphia, Pa. 19118. Tel: (215) 233-0373. Pres. & Sales Mgr.: Larry Goldberg; Adv. Mgr.: Joe Engel.  
 Product: Diffraction Grating for Lighting Effects & Holograms.  
**HOLO-GEMS**, PO Box 2048, Orange, Calif. 92669. Tel: (714) 832 2686. Pres. Selwyn Lissack.  
 Product: Projection Systems—Laser Projectors, 3-D Screens; Special Effects—Laser Effects  
**HOLTON TOWER**, see Hartley  
**HORVICK ENG'G ASSOCS.**, 419 Quincy Ave., Scranton, Pa. 18509. Tel: (717) 342-7416. Owner: Clifton G. Horvick.  
 Product: Audio—Portable Disk Jockey Units/Decks, Speakers; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.  
**HOWELL ELECTRONICS INC.**, 2873 Pershing Dr., El Paso, Tex. 79903. Tel:

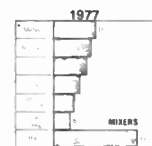
# Mix with Number 1!

## Billboard:

### "METEOR #1"

Billboard's International Disco Source Book has consistently reported Meteor as the leading manufacturer of Disco Mixers. Meteor has not only stayed #1 but has increased its share of the expanding market each year since the report was first published in 1977.

\* Reprinted from Billboard Source Books: 1977, 1978, 1979



Brand	Share (%)
Meteor (Clubman)	25.9%
GLI	14.1%
Bozak	10.6%
Showco	6.1%
Numark	5.5%
Carwin Vega	5.5%
Others	32.3%

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## L

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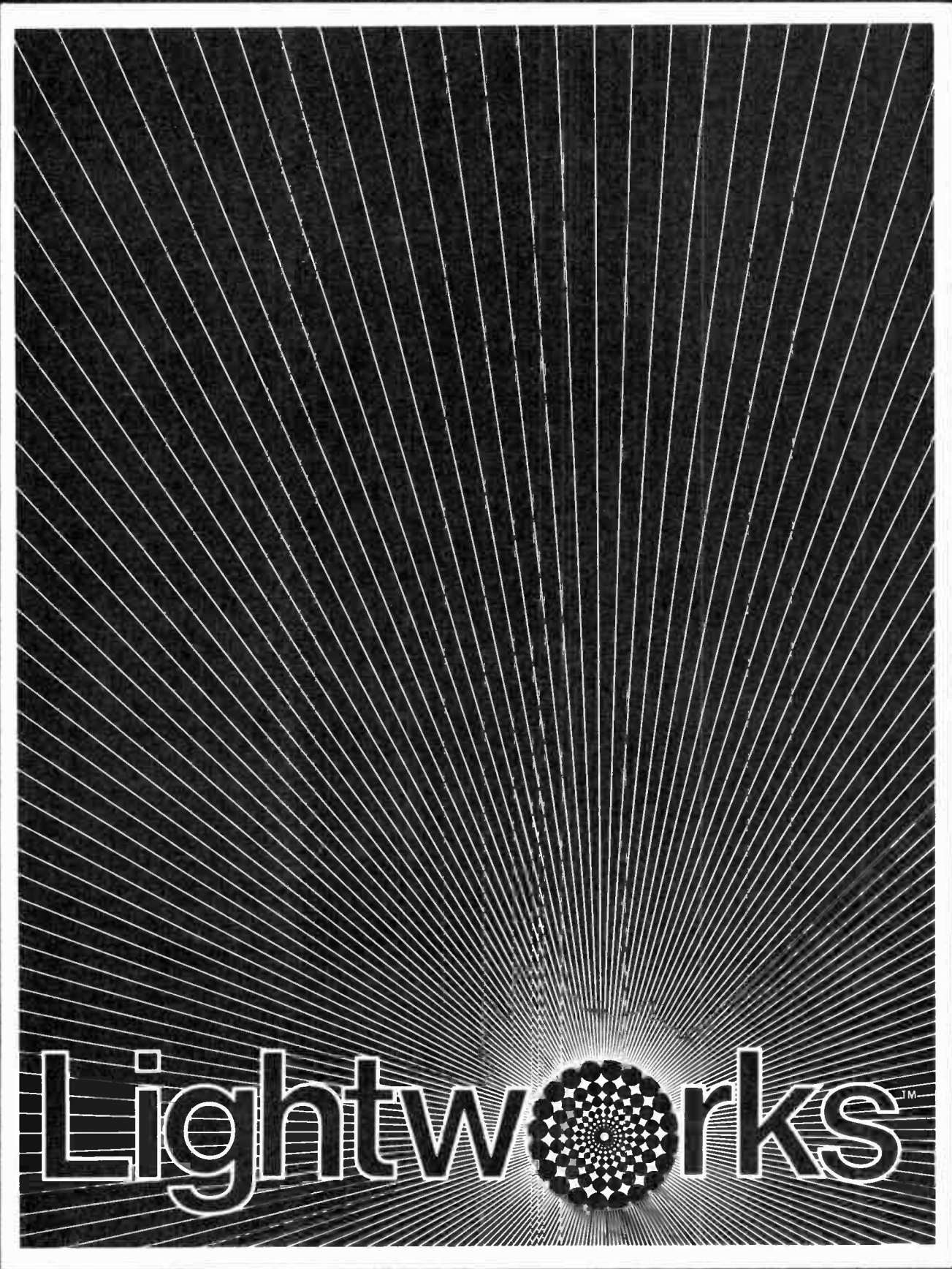
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**OHM ACOUSTICS CORP.**, 241 Taaffe Pl., Brooklyn, N.Y. 11205. Tel: (212) 783-1111.  
**Product: Audio—Speakers.**  
**OLESEN**, 1535 Ivar Ave., Hollywood, Calif. 90068. Tel: (213) 461-4631. Pres.: Stuart Romans; Sales Dir.: Marge Romans; Adv. Mgr.: Jacque Martin.  
**Product: Lighting—Dimmer Boards; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings.**  
**OLSON ELECTRONICS INC.**, 260 S. Forge St., Akron, Ohio 44327. Tel: (216) 535-1800. Pres.: W.R. Wolf; Sales Mgr.: Jeff Costello; Adv. Mgr.: John Gaylor. Gen. Mgr.: Henry Pelusi.  
**Product: Audio—OLSON Mixers, Amplifiers, Tuners, Receivers, Speakers, Phono Cartridges, Headphones; TELEOYNE Microphones.**  
**OMEGA**, see QRK.  
**OMNICOOMP INC.**, see EKKOR.  
**OMNITRONICS INC.** (Beta Sigma Corp.), 2711 E. Indian School Rd., Phoenix, Ariz. 85016. Tel: (602) 955-9756.  
**Product: Audio—ASPEN WOOD Mixers, Portable Disk Jockey Units/Oecks, Pre-Amplifiers; Lighting—ASPEN WOOD Strip; Effect Multipliers; Special Effects—OMNITRONICS Fog Machines, ASPEN WOOD Signs: Computerized/Psychedellic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.**

## N

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**Branch: Carle Place, N.Y., 220 Westbury Ave. Zip: 11514. Tel: (516) 333-5440.**  
**Product: Audio—Phono Cartridges, Tape Recorders/Players, Microphones, Noise Reducers, Headphones.**  
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**Product: Audio—Tonearms, Styli—Pickup.**  
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**Product: Special Effects—NATIONAL PRODS. Mirror Balls, Flex Sheet Mirrors.**  
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**NEUTRON STAR**, see Holo-Gems.  
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**Branch: Hollywood, Calif., 7533 Sunset Blvd. Zip: 90046. Tel: (213) 874-8124. Reg'l Sales Mgr.: Fred Addison.**  
**Product: Audio—NEVE Mixers, Equalizers; LYREC Tape Recorders/Players.**

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**P**

**P A S E**, see Professional Audio Systems Eng'g.

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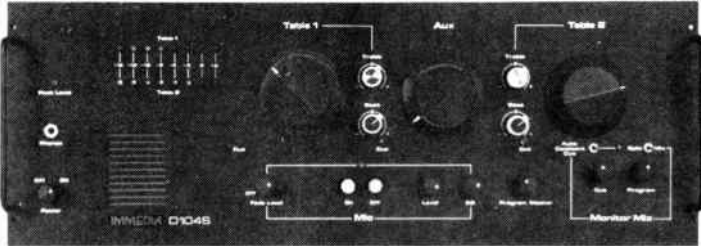
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Branch: Kansas City, Mo., 3814 Main. Zip: 64111. Tel: (816) 531-2919. Mgr. Tom Osterman; Designer: Ken Patterson.  
Product: Planning/Construction—Consultants, Designers, Installers, Builders.

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**TIMES SQUARE THEATRICAL & STUDIO SUPPLY CORP.**, 318 W 47 St. New York, N.Y. 10036. Tel: (212) 245-4155. Pres. Robert Hilzen, Sales & Adv. Mgr.: Howard Weinreich

Plant: Stony Point, N.Y., Stony Point Ind'l Park, Rt. 9W. Zip: 10980. Tel: (914) 942-1170.

Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Follow Spot, Track, Strip, Projection Systems—Screens, Special Effects Projectors, Liquid Projectors, Projector Attachments, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Space Lights; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers

**TIVOLI INDS. INC.**, 1513 E. St. Gertrude Pl., Santa Ana, Calif. 92705. Tel: (714) 957 6101. Pres. Ben George; Sales Mgr. Gary Taylor, Adv. Mgr.: Rich Cordova.

Product: Lighting—DASP, SPECTRUM Controllers, TIVOLI Bulbs, Lighted Handrails, Tube Lighting, Chandeliers, Dividers, Curtains; Special Effects—STARLITE Panels; TIVOLITE Drop In Bulb Panels; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings. Planning/Construction—Consultants, Designers

**TOKIWA**, see SDS.

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## Disco Equipment & Services

1007, 1016 N. Summit St., Toledo, Ohio 43697. Tel: (419) 241-7711. Pres.: B.H. Brockway; VP/Sales Mgr.: R.B. Brockway.  
Product: Lighting—Strip; Special Effects—Aluminum Chaser Light Strips; Planning/Construction—Consultants, Designers.

TORNADO, see Dash-Nightingale.

TOTAL CONCEPT SOUND, see TCS.

TOTAL ENTERTAINMENT CORP., 4423 Tujunga Ave., Studio City, Calif. 91602. Tel: (213) 769-0852. Pres.: Ian David Marsh; Sales Mgr.: Robin Bowers; Adv. Mgr.: Shelly Roth.

Product: Audio—Portable Disk Jockey Units/Decks, Pre-Programmed Music; Planning/Construction—Consultants, Installers.

TOWARDS 2000, 6426 Lankershim Blvd., North Hollywood, Calif. 91606. Tel: (213) 769-5622. Pres. & Adv. Mgr.: Mark Rowlands; Sales Mgr.: Dick Sheppard.

Product: Audio—CITRONIC Mixers; TRANSOEK Portable Disk Jockey Units/Decks; Lighting—LASERTRACE Lasers; PULSAR Chasers/Sequencers, Color Organs, Dimmer Boards; SPIROSCOPE Lasers; Projection Systems—OPTIKINETICS Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—ICE Bubble Machines; PEA-SOUPER Fog Machines; Planning/Construction—Consultants, Designers, Installers.

TRACER, see BML Electronics.

TRAK-4, see Tape-Athon.

TRAMPS' ENTS., 1238 Wisconsin Ave. NW, Suite 4, Washington, D.C. 20007. Tel: (202) 333-2230. Pres.: Michael O'Hara.

Product: Planning/Construction—Consultants.

TRANSOEK, see Towards 2000.

TRANSDUCTION LTD., PO Box 608, Bristol, Pa. 19007. Tel: (215) 945-7563.

Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Speakers.

TRIPP-LITE (div. of Trippe Mfg. Co.), 133 N. Jefferson St., Chicago, Ill. 60606. Tel: (312) 346-3040. Sales & Adv. Mgr.: Priscilla Wyman.

Product: Lighting—Strobes, Spot; Special Effects—Beacons, Spinners, Sirens.

TROUPER, see Strong.

TROUPERETTE, see Strong.

TRUCK-N-DISCO, see Devicce Lighting.

TRUSONIC, 10530 Lawson River Ave., Fountain Valley, Calif. 92708. Tel: (714) 964-3541. Pres.: P. Bert Groveman; Sales Mgr.: Hazel Callahan; Adv. Mgr.: Steve Stokes.

Product: Audio—Speakers.

TURNER, see Telex.

2001 INOS., 2737 Gulf Breeze Pkwy., Gulf Breeze, Fla. 32561. Tel: (904) 932-6672. Pres.: Thomas Jayson; Sales Mgr. & Applications Eng.: Blane Land; Adv. Mgr.: Paris Westbrook.

Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight, Spot, Track, Strip; Visual Materials—Slide Libraries; Projection Systems—Projector Attachments; Special Effects—Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

## U

U B I INC., 51 Progress St., Union, N.J. 07083. Tel: (201) 686-7030.

Product: Games—Video/Electronic, Arcade, Bowling, Billiards/Pool.

U R E I, see United Rec'g Electronics Inds.

U S BILLIARDS INC., 243 Oxon Ave., Amityville, N.Y. 11701. Tel: (516) 842-4242. Telex: 143176.

Product: Games—Video/Electronic, Billiards/Pool.

U S JVC CORP., 58-75 Queens Midtown Expwy., Maspeth, N.Y. 11378. Tel: (212) 476-8010. Telex: 126081. Pres.: N. Sakoda; Pro Video Sales Mgr.: Herman Schloss.

Product: Projection Systems—JVC Large Screen Television/Video Projectors.

U S PIONEER ELECTRONICS CORP., 85 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-8100. Exec. VP: Ken Kai; VP & Sales Mgr.: Marvin Lazansky; Adv. Mgr.: Steve Elgort; PR Dir.: Ronald Petty. Local branch: 75 Oxford Dr. Zip: 07074. Tel: (201) 440-8100. Mgr.: Sid Levy. Sales Mgr.: Lee Gold.

Branches: Hawthorne, Calif., PO Box 404, 4880 Rosecrans Ave. Zip: 90250. Tel: (213) 679-8141. Mgr.: Dick Hendley; Sales Mgr. Mike Pontelle—Elm Grove Village, Ill., 737 Fargo Ave. Zip: 60007. Tel: (312) 593-2960. Mgr.: Jerry Sabino; Sales Mgr.: Tom Friel—Irving, Tex., 1875 Walnut Hill Ln. Tel: (214) 258-0200. Mgr.: Bob Johnson; Sales Mgr.: Phil Green.

Product: Audio—PIONEER Mixers, Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Microphones, Equalizers, Volume Expanders, Headphones, TAD Speaker Systems Components.

UHER, see Miniroff.

ULTRA ARC, see Phoebe.

ULTRA-VIOLET PRODS. INC., 5100 Walnut Grove Ave., San Gabriel, Calif. 91778. Tel: (213) 285-3123.

Product: Lighting—BLAK-RAY Ultraviolet/Blacklight; Special Effects—Fluorescent & Invisible Inks, Paints, Chalks.

UNICORD (div. of Gulf + Western Mfg. Corp.), 89 Frost, Westbury, N.Y. 11590. Tel: (516) 333-9100. Pres.: F. Meshowski; VP: M. Haber.

Product: Audio—KORG Vocoders, Echo Units; MARSHALL Stage Amplifiers; UNIVOX Mixers, Microphones.

UNITED AIR SPECIALISTS INC., 4440 Creek Rd., Cincinnati, Ohio 45242. Tel: (513) 891-0400. Pres.: Durk Rorie; Sales Mgr.: Tim Underwood; Mktg. Mgr.: Christie Gescheider; Smokeeater Prod. Mktg. Specialist: Judith Pettigrew.

Product: SMOKEEATER Electronic Air Cleaners.

UNITED AUDIO REC'G CO INC., 8535 Fairhaven, San Antonio, Tex. 78229. Tel: (512) 690-8888. Pres.: Robert H. Bruce; Eng'g Mgr.: Philip Blakely. Adv. Mgr.: Karen Monistere.

Branch: Allan, Tex., 403 Sycamore Creek Ln. Zip: 75002. Tel: (214) 231-8415. VP Systems Eng.: Philip V. Blakely.

Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Planning/Construction—Consultants, Designers, Installers.

UNITED FINANCIAL CORP., 7930 Occidental Ave. S., Seattle, Wash. 98108. Tel: (206) 763-1211.

Product: Games—Soccer/Football (Foodsball).

UNITED GAMES CO., 7831 SE Stark St., Portland, Ore. 97215. Tel: (503) 255-8042.

Product: Games—Video/Electronic.

UNITED REC'G ELECTRONICS INOS. (UREI), 8460 San Fernando Rd., Sun Valley, Calif. 91352. Tel: (213) 767-1000.

Product: Audio—MOD ONE Mixers; TIME ALIGNED Speakers; UNIVERSAL AUDIO Amplifiers, Pre-Amplifiers, Equalizers, Bass Boosters, Limiters, Compressors, Crossovers, Delay Lines (DDL).

UNIVERSAL, see Strong.

UNIVERSAL AUDIO, see United Rec'g Electronics Inds.

UNIVOX, see Unicorn.



V J ELECTRONICS INC., 913 W. 223 St., Torrance, Calif. 90502. Tel: (213) 533-5980.

Product: Audio—Portable Disk Jockey Units/Decks, Speakers; Planning/Construction—Consultants, Designers, Installers, Builders.

V O R INOS., 720 Hundley Way, Placentia, Calif. 92670. Tel: (714) 996-9880.

Product: Audio—VOR Record Cleaner, VAC-O-REC Record Care Products.

VAC-O-REC, see VOR Records.

VALLEY CO. (sub. of Walter Kiddle & Co. Inc.), PO Box 656, 333 Morton St., Bay City, Mich. 48707. Tel: (517) 892-4536. Pres.: Charles P. Milhem; Sales & Adv. Mgr.: Emil Marcet.

Product: Games—Pinball, Soccer/Football (Foodsball), Billiards/Pool.

VAN RAM, see Lighthouse.

VARA-LIGHT INC., 171 S. Main St., Crystal Lake, Ill. 60014. Tel: (815) 455-4400.

Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strip; Planning/Construction—Consultants.

VARAXON ELECTRONICS INC., 3100 N. Tripphammer Rd., Lansing, N.Y. 14882. Tel: (607) 533-4264. Pres.: Leo Mahoot; Sales Mgr.: Gary Loomis; Adv. Mgr.: Richard Henry.

Product: Lighting—Chasers/Sequencers, Strip; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

VENTURE LINE INC., 2207 S. 48 St., Tempe, Ariz. 85282. Tel: (602) 966-4695.

Product: Games—Video/Electronic.

VERITAS ELECTRONICS CORP., 22 Grand Ave., Farmingdale, N.Y. 11735. Tel: (516) 541-5373.

Product: Audio—Mixers, Pre-Amplifiers, Headphones.

VIDEO TAPE NETWORK INC., 115 E. 62 St., New York, N.Y. 10021. Tel: (212) 759-8735. Pres.: John Friede; Exec. VP: John Lollo.

Product: Visual Materials—Videotape Libraries.

VIDEO YESTERYEAR/VIDEOOLA VIDEOOISCS, PO Box C, Sandy Hook, Conn. 06482. WATS Tel: (800) 243-0987. Pres.: J. David Goldin; Sales Mgr.: Craig Gallichote.

Product: Visual Materials—Videotape Libraries.

VIDEOBEAM, see Advent.

VIDEOOLA, see Video Yesteryear.

VIDEO-MASTER, see Giant Screen TV.

VIDEOTON, see Kelo Imports.

VIEWLEX AUDIO VISUAL INC., Broadway Ave., Holbrook, N.Y. 11741. Tel: (516) 589-6600.

Product: Projection Systems—Film/Movie Projectors.

VIRGOLIGHT INC., 72 K St., Boston, Mass. 02127. Tel: (617) 269-1445.

Product: Lighting—Switchpack; Planning/Construction—Consultants, Designers, Installers.

VISION SOUND PROFESSIONAL AUDIO INC., 110 Grand Ave., Englewood, N.J. 07631. Tel: (201) 871-4101. WATS: (800) 526-4710. Pres.: Michael A. Salafia.

Product: Audio—HARRISON, NEOTEK Mixers, BRYSTON Amplifiers, JOHN MEYER Speakers.

VISTA LIGHTING & ENTERTAINMENT LTD., 4711 Golf Rd., Skokie, Ill. 60076. Tel: (312) 679-2490. Pres.: E. Matzkin.

Product: Lighting—Rope Lights, Rope Light Controllers.

VISUAL HORIZONS, 208 Westfall Rd., Rochester, N.Y. 14620. Tel: (716) 442-3600. Telex: 978211. Pres.: Stanley Z. Fengelid.

Product: Visual Materials—Slide Libraries.

VISUAL PRODS. OF NEW YORK, 71-58 Austin St., Forest Hills, N.Y. 11375. Tel: (212) 520-1113. Pres. & Sales Mgr. Arthur Yaspan; Adv. Mgr.: Juliet Yaspan.

Product: Special Effects—Prismatic, 3D, Glitter, Di- & Tri-Chromatic Tape.

VOLUMAX, see Thomson-CSF.

VORTEX, see GLI.

VUE-MORE MFG. CORP., 184 Franklin Ave., Nutley, N.J. 07110. Tel: (201) 235-0660. Pres.: Sal Mahlab; Prod. Mgr.: Joe Pohlman; Design Eng.: Jim Andreolo.

Product: Lighting—MALHAM Controllers, Chasers/Sequencers, Dimmer Boards; ROTOLITE Spot, Follow Spot, Pinspot; Special Effects—ROTOLITE Mirror Balls, Motorized Color Wheels, Rain Lights, Border Lights, Multiple-Head Light Spinners.

VULCAN FUSSBALL, see Ebsco Amusements.

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# W

**WALD SOUND INC.**, 11131 Dora, Sun Valley, Calif. 91352 Tel: (213) 875-0480

Product Audio—Speakers

**WALKER TRANSDUCING SYSTEMS INC.**, 1905 E. Maple Rd. Troy, Mich. 48084 Tel: (313) 528-1449

Product Audio—RS Speakers, Planning/Construction—Consultants, Designers, Installers, Builders

**WAVELENGTH INC.**, 9310 W Jefferson Blvd., Culver City, Calif. 90230 Tel: (213) 559-0010 Telex 181997. Pres.: Bert Kronfeld, Sales Mgr. Brian Edwards, Adv. Mgr. Dr. Sol Jaffee

Product: Audio—CREATIVE AUDIO & LIGHTING SYSTEMS Portable Disk Jockey Units/Decks; Lighting—CREATIVE AUDIO & LIGHTING SYSTEMS Controllers, Chasers/Sequencers, Strobes, Solid State Switches, Special Effects—CREATIVE AUDIO & LIGHTING SYSTEMS Mirror Balls, Fog Machines, Peanut Lights, Light Spinners, Rain Lights, Oscillating Banks, Spinning Mirror Pieces, Rigging for Flying Effects, Other—CREATIVE AUDIO & LIGHTING SYSTEMS Modular Disco Systems, Disco Service Network, Dance Floors/Walls/Ceilings—CREATIVE AUDIO & LIGHTING SYSTEMS Floors, Walls, Ceilings, Planning/Construction—CREATIVE AUDIO & LIGHTING SYSTEMS Consultants, Designers, Installers, Builders

**STAN WERTLIEB/DISCO CONSULTANT**, 1257 N. Flores, B-2, West Hollywood, Calif. 90069 Tel: (213) 278-4700 Pres. Stan Wertlieb

Product: Planning/Construction—Consultants, Designers

**WHITAKER BROS. ENTS. INC.**, 218 Rte. 13, Bristol, Pa. 19007 Tel: (215) 785-1595. Pres. Craig Whitaker; Sales Dir.: Sonny Mosco.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers

**WHITE ELECTRONICS**, 800 Morse Ave., Schaumburg, Ill. 60193 Tel: (312) 529-7580.

Product: Audio—SHOT-GLASS Speakers.

**WHITE INSTRUMENTS INC.**, PO Box 698, Austin, Tex. 78767 Tel: (512) 892-0752 Pres. G.E. White, Mktg. Mgr. Emory Straus

Product: Audio—Equalizers, Real Time Audio Analyzers, Low-Level Crossover Networks.

**WALDO WHITE LTD.**, 2496 S. Memphis Way, Aurora, Colo. 80013 Tel: (303) 755-5239.

Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders, Mobile Rentals

**WILDER ENG'G**, 1948 Ridge Ave., Evanston, Ill. 60201 Tel: (312) 864-5110.

Product: Audio—Speaker Drivers, Crossover Networks

**WILLIAMS ELECTRONICS**, 3401 N. California Ave., Chicago, Ill. 60618 Tel: (312) 267-2240 Cable WILCOIN Pres. Michael Stroll; Sales & Adv. Mgr. Ron Crouse.

Product: Games—Pinball, Wide Body Pinball, Shuffle Alley.

**THOMAS E. WILLIAMS & ASSOCS.**, 400 Preston Blvd., No. 61, Bossier City, La. 71111 Tel: (318) 746-6988 Pres. Thomas E. Williams, Adv. Mgr. Nancy Devore

Product: Planning/Construction—Consultants, Designers

**WINDSOUND PRODS.**, 35 Caprock Court, Glendale, Calif. 91206 Tel: (213) 243-4350. Owner Ken Salmacia. Local branch: 322 N. Brand Zip: 91202 Tel: 241-6293. VP John Pedrini

Product: Audio—Speakers, Planning/Construction—Consultants, Installers, Builders.

**WIREWOKS CORP.**, 380 Hillside Ave., Hillside, N.J. 07205 Tel: (201) 686-7400 Pres. Gerald Krutewicz, Sales Mgr. Larry J. Williams, Adv. Mgr. Lin Kossak.

Product: Audio—Interconnect Devices, Microphone Cables, Multicable Systems, Cable Testing Units

**WIXON AUDIO ENG'G**, 118 S. Clinton St., Chicago, Ill. 60606 Tel: (312) 454-1303

Product: Audio—Speaker Systems

**WOLLENSAK**, see 3M Co

**WONDERLAND MUSIC CO.**, 13519 Michigan Ave., Dearborn, Mich. 48126. Tel: (313) 584-8111

Product: Audio & Lighting

**WORLD OF SOUND & LIGHT INC.**, 615 W. Jefferson St., Plymouth, Ind. 46563 Tel: (219) 936-6000

Product: Audio—Portable Disk Jockey Units/Decks, Visual Materials—Slide Libraries, Videotape Libraries, Special Effects—Fog Machines, Infinity Lights, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings, Planning/Construction—Consultants, Designers, Installers, Builders

**WORLD WIDE DIST. INC.** (div. of American Recreation Group), 2730 W. Fullerton Ave., Chicago, Ill. 60647. Tel: (312) 384-2300. Cable: GAMES

Product: Games—Video/Electronic, Pinball, Arcade, Soccer/Football (foosball), Bowling, Billiards

# X

**XENOGRAPHIC**, see Optical Radiation  
**XENON SUPER TROUPER**, see Strong  
**XENON TROUPER**, see Strong

# Y

**YAMAHA INT'L CORP.**, 6600 Orangethorpe Ave., Buena Park, Calif. 90622. Tel: (714) 522-9105. Pres. Ryu Higashiyama, Sales Mgr. Jay Eagle, Adv. Mgr. Doan Hoff.

Product: Audio—Amplifiers, Pre Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Headphones, MC Cartridges.

**YORKSHIRE MUSIC SERVS.**, 1115 S. Second Ave. S., 6th Fl., Minneapolis, Minn. 55403 Tel: (612) 341-4457 Pres.: Gary Diamond; Sales Mgr. Joyce Lapinsky

Product: Planning/Construction—Consultants, Designers.

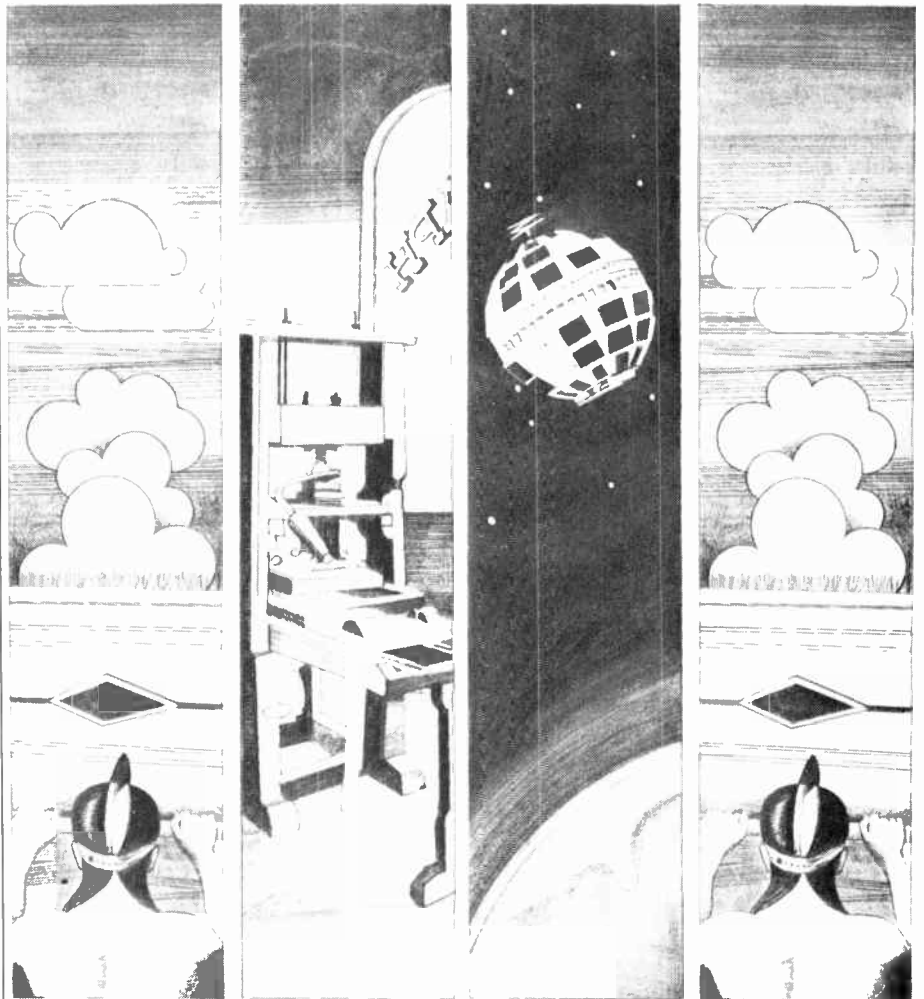
# Z

**Z-MOD**, see Precedent

**ZENON**, see Data Display

**ZERO 88**, see Sound Investment

**ZODIAC**, see Hartley



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# DISCO EQUIPMENT & SERVICES BY CATEGORY

Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding *Disco Equipment & Services* master listing.

## AUDIO

### mixers

(including consoles)

A S T (Audio Speaker Techtronics Inc.)  
8 Inputs, 2 Outputs  
Acoustic Control  
8 Inputs, 2 Outputs  
Allen & Heath (Audiomarketing Ltd.)  
6 Inputs, 2 Outputs  
Altec Lansing  
Amek (Everything Audio)  
36 Inputs, 32 Outputs  
Amphion  
Ampro  
48 Inputs, 4 Outputs  
Marty Angelo  
6 Inputs, 3 Outputs  
Aspen Wood (Omnitronics Inc.)  
8 Inputs, 4 Outputs  
Audikon  
Up to 16 Inputs & Outputs  
Audio Concepts  
Audio Innovators  
Custom  
Audio Transport  
Audiorex (GC Electronics)  
Audiolronics Inc.  
32 Inputs, 24 Outputs  
Automated Processes  
Biamp  
4 Inputs, 3 Outputs  
Bose  
6 Inputs, 1 Output  
Bozak  
6 Inputs, 2 Outputs  
Broadcast Electronics  
4 Inputs, 2 Outputs  
C C A Electronics  
C M Labs (Audio Int'l Inc.)  
Capricorn (Monogram Professional Audio)  
Carvin  
Cerwin-Vega  
5 Inputs, 2 Outputs  
Cetec Broadcast  
10 Inputs, 2 Outputs  
Citronic (Towards 2000)  
Clubman (Meteor Light & Sound)  
9 Inputs, 5 Outputs  
d b x  
DaviSound (MCP/DaviSound)  
Disco Sight & Sound  
Dyma  
Dynacord  
6 4 Inputs, 2 Outputs  
Electro Harmonix  
Entertainer (McDonald Sound Goods)  
6 Inputs, 8 Outputs  
F A L (Metro Lites Inc.)  
Farralane  
Frazier  
5 Inputs, 1 Output  
G L I  
G M I (Brenner Assocs. Inc.)  
Gemini Speaker  
5 Inputs, 2 Outputs  
General Audio  
Grommes-Precision (Precision Electronics Inc.)  
H M  
Harris  
10 Inputs, 2 Outputs  
Harrison (Vision Sound Professional Audio Inc.)  
Heil Sound  
16 Inputs, 4 Outputs  
Immedia  
4 Inputs, 3 Outputs  
Interface Electronics  
Up to 32 Inputs, Up to 16 Outputs  
J B L (James B. Lansing Sound Inc.)  
Juliana's  
5 Inputs, 3 Outputs  
Koehn  
48 Inputs, 24 Outputs  
LaTec  
Lights Fantastic  
4 Inputs & Up, 4 Outputs & Up  
Linear Acoustics (Custom Audio)  
4, 2 Inputs; 4, 3, 2 Outputs  
London Town  
8 Inputs  
M C I  
Up to 56 Inputs, 32 Outputs

Magnificent Media Machine (Comtech Co.)  
12 Inputs, 2 Outputs  
Malatchi  
Marlboro (Latic Int'l)  
Mastronix  
10 Inputs, 2 Outputs  
Maverick's  
8 Inputs, 4 Outputs  
McMartin  
Meteor  
Micro Trak  
18 Inputs, 2 Outputs  
Mod One (United Rec'g Electronics Inc.)  
10-2 Inputs, 4-1 Outputs  
Monogram  
Neotek (Vision Sound Professional Audio Inc.)  
Neptune  
8 Inputs, 3 Outputs  
Neve (Rupert Neve Inc.)  
Olson  
Omega (QRK Electronic Prods Inc.)  
40 Inputs, 2 Outputs  
Opamp  
20 Inputs, 8 Outputs  
Peavey  
Phase Linear  
Pioneer (US Pioneer Electronics Corp.)  
6 Inputs, 6 Outputs  
Power Drive (Recoton Corp.)  
Quality Sound  
20 Inputs, 9 Outputs  
Quantum Audio  
36 Inputs, 24 Outputs  
R S E (Meteor Light & Sound)  
Ramko  
Randall  
12-6 Inputs, 2 Outputs  
Reflection Audio  
Rowe AMI  
Russo  
5, 4 Inputs, 1 Output  
Showco Mfg  
6, 4 Inputs, 3, 2 Outputs  
Shure  
4 Inputs, 1 Output  
Sony  
Sound & Light  
6-3 Inputs, 4-2 Outputs  
Sound Tech  
Sound Workshop  
4 Inputs, 4 Outputs  
Soundcraft  
SoundTech  
9 Inputs, 2 Outputs  
Speck  
28 Inputs, 28 Outputs  
Spectra Sonics  
6 Inputs, 1 Output  
Spectra Sound (Spectra Sonics)  
Spinmaster (Record Gallery)  
Stillwater Disco Decks (Stillwater Group Inds.)  
Studer  
Studio Mix Master (Switchcraft Inc.)  
6 Inputs, 3 Outputs  
Sunn  
12-4 Inputs, 4-1 Outputs  
Suporex  
4 Inputs, 4 Outputs  
Superscope  
Tapco  
14, 6 Inputs, 4, 2, 1 Outputs  
Tascam (Teac Corp. of America)  
24, 8 Inputs; 8, 4 Outputs  
Teaser Wireworks  
6 Inputs, 4 Outputs  
Tech Craft by Bogen (Bogen Div./Lear Siegler Inc.)  
Theatre Techniques  
10 Inputs, 3 Outputs  
Transduction  
Uher (Mineroff Electronics Inc.)  
5 Inputs, 2 Outputs  
United Audio Rec'g  
Custom  
Univox (Unicord Ind.)  
6 Inputs, 2 Outputs  
Veritas

### portable disk jockey units/decks

A S T  
A V C  
Aesthetic Design  
Alice (CCA Electronics Corp.)  
Marty Angelo  
Custom

Antech  
Pat Appleson  
Aspen Wood (Omnitronics Inc.)  
Audikon  
Audio Lite  
Audio Technical Servs  
Audio Transport  
Axent  
Boogie Machine (Sound Promos.)  
Broadcast Electronics  
Broadkaster/Discotech (QRK Electronic Prods Inc.)  
Celestial (Sound Chamber)  
Cetec Broadcast  
Creative Audio & Lighting Systems (Wavelength Inc.)  
Crossroads Audio  
Custom Designed  
Customusic (Rowe Int'l Inc.)  
DaviSound (MCP/DaviSound)  
Design Sound  
Disco Sight & Sound  
Disco Systems  
Disco One  
Discorama (Audio Logic)  
Discoltron (Brenner Assocs. Inc.)  
Discotronics  
Doctor Disco  
Dyma  
Dynacord  
Entertainment Lighting  
F A L (Metro Lites Inc.)  
Fantastic Disco Machine  
Farralane  
G L I  
Gem  
Hearon (Audio Innovations)  
Heil Sound  
Horvick  
Koehn  
LaTec  
Linear Acoustics (Custom Audio)  
Mastronix  
McDonald  
Media Technology  
Meteor  
Michaels  
Micro Trak  
Mr. Exotic  
Mountain Electronics  
New York Sound  
Ozone  
Quality Sound  
Ramko  
Reflection Audio  
Rilco  
William Roderick  
S A I (Infinity Light & Sound)  
S W B Electronics  
Samson (Sam Ash Music Corp.)  
Sound Control  
Sound Investment  
Sound & Light  
Sound Spectrum  
Sound Unlimited  
Soundout (Lights Fantastic)  
Sounds Dynamic  
SoundStage  
SoundTech  
Soundteque  
Spectra Sonics  
Spectra Sound (Spectra Sonics)  
Stillwater Disco Decks (Stillwater Group Inds.)  
T C S  
Tennessee Audio  
Total Entertainment  
Transdek (Towards 2000)  
Truck N Disco (Device Lighting Inc.)  
United Audio Rec'g  
V J Electronics  
World of Sound & Light

### amplifiers

A D C (Audio Dynamics Corp.)  
Acoustic Control  
Adcom  
Aiwa  
Akai  
Altec Lansing  
Amphion  
Audikon  
Audio Research  
Audio Scientific (Suporex Electronics Corp.)  
Audiomics of Oregon  
Automated Processes  
B G W  
Harold Beveridge  
Biamp



Bose  
 Bozak  
 Broadcast Electronics  
 Bryston (Vision-Sound Professional Audio Inc.)  
 C M Labs (Audio Int'l Inc.)  
 Capricorn (Monogram Professional Audio)  
 Carvin  
 Cerwin-Vega  
 Cetec Broadcast  
 Citation (Harman/Kardon Inc.)  
 Crest  
 Crown Int'l  
 DaviSound (MCP/DaviSound)  
 Dyma  
 Dynaco  
 Dynacord  
 Electro-Harmonix  
 F A L (Metro Lites Inc.)  
 Farralane  
 Frazier  
 G L I  
 G M I (Brenner Assocs. Inc.)  
 General Audio  
 Grommes-Precision (Precision Electronics Inc.)  
 Harman/Kardon  
 Heathkit (Heath Co.)  
 Heil Sound  
 Hitachi  
 J B L (James B. Lansing Sound Inc.)  
 Kenwood  
 Kustom Kreations  
 LaTec  
 Lights Fantastic  
 Linear Acoustics (Custom Audio)  
 Magnificent Media Machine (Comtech Co.)  
 Marantz (Superscope Inc.)  
 Marlboro (LaTec Int'l)  
 Marshall (Unicord Inc.)  
 McIntosh Lab Inc  
 McMartin  
 Meteor  
 Metron (Cerwin-Vega Inc.)  
 Micro-Trak  
 Monogram  
 Neptune  
 Nikko  
 Olson  
 Onkyo  
 Opamp  
 Optical Radiation  
 Optonica  
 P A S O  
 Paoli  
 Peavey  
 Phase Linear  
 Pioneer (US Pioneer Electronics Corp.)  
 Q S C  
 R A M S A (Panasonic Co.)  
 R C A  
 R K B  
 Ramko  
 Randall  
 Realistic (Radio Shack)  
 Revox (Studer Revox America Inc.)  
 Rotel  
 Russco  
 S A E  
 Shure  
 Sony  
 Soundcraftsmen  
 Southwest Technical  
 Spectra Sonics  
 Spectro Acoustics  
 Stax (American Audioport)  
 Studer  
 Sunn  
 Tapco  
 Technics (Panasonic Co.)  
 Tech craft by Bogen (Bogen Div /Lear Siegler Inc.)  
 Thomson-CSF  
 Transduction  
 Universal Audio (United Rec'g Electronics Inds.)  
 Yamaha

## pre-amplifiers

A D C (Audio Dynamics Corp.)  
 Alembic  
 Alice (CCA Electronics Corp.)  
 Alpha (QRK Electronic Prods Inc.)  
 Altec Lansing  
 Ampro  
 Aspen Wood (Omnitronics Inc.)  
 Audikon  
 Audio & Design  
 Audio Research  
 Audio Scientific (Superex Electronics Corp.)  
 Audio Technology  
 Audio Transport  
 Automated Processes  
 B G W  
 Berning (Precedent Audio Prods. Inc.)  
 Harold Beveridge  
 Bozak  
 Broadcast Electronics  
 C M Labs (Audio Int'l Inc.)  
 Capricorn (Monogram Professional Audio)  
 Cetec Broadcast  
 Citation (Harman Kardon Inc.)  
 Crown Int'l  
 Dahlquist  
 DaviSound (MCP/DaviSound)  
 Dyma  
 Dynaco  
 Dynacord

F A L (Metro Lites Inc.)  
 Fujitsu Ten  
 Furman Sound  
 G L I  
 G M I (Brenner Assocs. Inc.)  
 General Audio  
 Grommes-Precision (Precision Electronics Inc.)  
 Harris  
 Heathkit (Heath Co.)  
 Heil Sound  
 Herald  
 Hitachi  
 J B L (James B. Lansing Sound Inc.)  
 Juliana's  
 Kenwood  
 Klark Teknik (Meteor Light & Sound)  
 Koehn  
 LaTec  
 Lauderdale Electronic  
 Lights Fantastic  
 Linear Acoustics (Custom Audio)  
 London Town  
 M X R  
 Magnificent Media Machine (Comtech Co.)  
 Marantz (Superscope Inc.)  
 McMartin  
 Media Technology  
 Meteor  
 Metron (Cerwin-Vega Inc.)  
 Micro-Trak  
 Monogram  
 Neptune  
 Nikko  
 Onkyo  
 Opamp  
 Optonica  
 P A S O  
 Paoli  
 Phase Linear  
 Pioneer (US Pioneer Electronics Corp.)  
 Quantum Audio  
 R A M S A (Panasonic Co.)  
 R G Dynamics  
 Ramko  
 Randall  
 Russco  
 S A E  
 S A I (Infinity Light & Sound)  
 Shure  
 Sony  
 Soundcraftsmen  
 SoundTech  
 Southwest Technical  
 Spectra Sonics  
 Spectro Acoustics  
 Stanton  
 Stax (American Audioport)  
 Sunn  
 Teaser Wireworks  
 Technics (Panasonic Co.)  
 Tech craft by Bogen (Bogen Div /Lear Siegler Inc.)  
 Telex  
 Transduction  
 Universal Audio (United Rec'g Electronics Inds.)  
 Veritas  
 Yamaha

## tuners

Awa  
 Akai  
 Alice (CCA Electronics Corp.)  
 C M (Audio Int'l Inc.)  
 Citation (Harman Kardon Inc.)  
 Crown Int'l  
 Dynaco  
 Dynacord  
 Fujitsu Ten  
 Grommes Precision (Precision Electronics Inc.)  
 Harman Kardon  
 Heathkit (Heath Co.)  
 Hitachi  
 Kenwood  
 Lear Jet Stereo (Avsco Inc.)  
 Marantz (Superscope Inc.)  
 McKay Dymek  
 McMartin  
 Nikko  
 Olson  
 Onkyo  
 Optonica  
 Phase Linear  
 Pioneer (US Pioneer Electronics Corp.)  
 Realistic (Radio Shack)  
 Revox (Studer Revox America Inc.)  
 S A E  
 Sony  
 Spectro Acoustics  
 Studer  
 Tech Craft by Bogen (Bogen Div /Lear Siegler Inc.)  
 Yamaha

## receivers

Advent  
 Awa  
 Akai  
 Beomaster (Bang & Olufsen of America Inc.)  
 Citation (Harman Kardon Inc.)  
 Fujitsu Ten  
 Grommes Precision (Precision Electronics Inc.)  
 H M  
 Harman Kardon  
 Heathkit (Heath Co.)  
 Kenwood  
 Lear Jet Stereo (Avsco Inc.)

Marantz (Superscope Inc.)  
 McIntosh Lab Inc.  
 McMartin  
 Nikko  
 Olson  
 Onkyo  
 Optonica  
 Pioneer (US Pioneer Electronics Corp.)  
 Realistic (Radio Shack)  
 Revox (Studer Revox America Inc.)  
 S A E  
 Sankyo Seiki  
 Sony  
 Sound Tech  
 Tandberg  
 Tech-Craft by Bogen (Bogen Div./Lear Siegler Inc.)  
 Thorens (Elpa Mktg. Inds. Inc.)  
 Yamaha

## speakers

A A L  
 A D C (Audio Dynamics Corp.)  
 A R (Acoustic Research Inc.)  
 A S T (Audio Speaker Technicians Inc.)  
 Accert (ESS Inc.)  
 Systems  
 Acoustic Control  
 Advanced Tech  
 Advent  
 Awa  
 Akai  
 Alice (CCA Electronics Corp.)  
 Alliscn Acoustics  
 Altec Lansing  
 Sam Ash  
 Audio Concepts  
 Audio Technical Servs.  
 Audio Transport  
 Audiotex (GC Electronics)  
 Auratone  
 Monitor, Sound Reinforcement  
 Avid  
 Axcent  
 B M L  
 Becker  
 Belle Klipsch (Klipsch & Assocs. Inc.)  
 Beovox (Bang & Olufsen of America Inc.)  
 Phase-Link  
 Beta Sound  
 Harold Beveridge  
 Electrostatic Monitor  
 Biamp  
 Bass Canon, Hi Frequency Wedge  
 Big Red (Audiomarketing Ltd.)  
 Monitor  
 Bose  
 Bozak  
 Carvin  
 Celestion  
 Cerwin Vega  
 Cetec Broadcast  
 Concertmaster (Hartley Prods. Corp.)  
 Cornwall (Klipsch & Assocs. Inc.)  
 Crossroads Audio  
 Custom Designed  
 Cylinder (Precedent Audio Prods. Inc.)  
 Dahlquist  
 Daytona (ESS Inc.)  
 Systems  
 Disco Scene  
 Disco Sight & Sound  
 Dynaco  
 Dynacord  
 E P I (Epicure Prods. Inc.)  
 E S S  
 Eclipse (ESS Inc.)  
 Electric Light  
 Revolving, Mirrored  
 Emilar  
 Entertainment Dynamics  
 Epicure  
 F A L (Metro Lites Inc.)  
 Fantastic Disco Machine  
 Farralane  
 Forsythe Audio  
 Frazier  
 Fujitsu Ten  
 G B L  
 G T O (Professional Audio Systems Eng'g Inc.)  
 Gauss (Cetec Audio)  
 Gem  
 Gemini Speaker  
 H E D (Cerwin-Vega Inc.)  
 Heaton (Audio Innovations)  
 Heathkit (Heath Co.)  
 Heco (Meteor Light & Sound)  
 Heil Sound  
 Herald  
 Heresy (Klipsch & Assocs. Inc.)  
 Holton Tower (Hartley Prods. Corp.)  
 Horvick  
 Infinity Systems  
 Interface (Electro Voice Inc.)  
 J B L (James B. Lansing Sound Inc.)  
 K L H  
 Kenwood  
 Kinetic Audio  
 Klein & Hummel (Gotham Audio Corp.)  
 Klipschorn (Klipsch & Assocs. Inc.)  
 Koss  
 Kustom Acoustics (K/A Kustom Acoustics Inc.)  
 Kustom Kreations  
 La Scala (Klipsch & Assocs. Inc.)  
 LaTec

# Disco Equipment & Services By Category

Lear Jet Stereo (Avsco Inc.)  
Linear Acoustics (Custom Audio)  
Living Sound  
Richard Long  
M C M (Klipsch & Assocs. Inc.)  
M & K (Miller & Kresel Sound Corp.)  
Macho (McDonald Assocs.)  
Magneplanar (Magneplan Inc.)  
Marantz (Superscope Inc.)  
Marlboro (LaTec Int'l)  
McIntosh Lab  
Media Technology  
Mesa  
Meteor  
John Meyer (Vision-Sound Professional Audio Inc.)  
Nagra  
Dhm  
Dison  
Dnkyo  
Dplonica  
Dxford  
Dzone  
P A S D  
P B L (Community Light & Sound Inc.)  
Peavey/Black Widow  
Peerless  
Phase Linear  
Philips High Fidelity  
Pioneer (US Pioneer Electronics Corp.)  
Plasmatrix  
Polydax  
Powerdrive  
Precedent  
Professional Audio Systems  
Professional Monitor Standard (Professional Audio Systems Eng'g Inc.)  
Pyle Driver (Pyle Inds. Inc.)  
R A M S A (Panasonic Co.)  
R C A  
R S (Walker Transducing Systems)  
Randall  
Realistic (Radio Shack)  
Reference (Hartley Prods. Corp.)  
Reflection Audio  
Revox (Studer Revox America Inc.)  
Rilco  
S E A S  
Samson (Sam Ash Music Corp.)  
Sentry (Electro-Voice Inc.)  
Shot-Glass (White Electronics)  
Showco Mfg  
Shure  
Sony  
Sound Control  
Sound Panel (Meteor Light & Sound)  
Sound Tech  
Soundspan (BIC/Avnet)  
Systems  
Soundsphere (Sonic Systems Inc.)  
SoundStage  
Source (Sound Source Inc.)  
Speakerlab  
Spectra Sonics  
Standard of Performance (Grafyx Audio Prods. Inc.)  
Sterling  
Sunn  
Sunn Red (Audiomarketing Ltd.)  
Monitor  
Super Sound Panel (Meteor Light & Sound)  
Superscope  
The System (Stillwater Group Inds.)  
Tannoy  
Tapco  
Technics (Panasonic Co.)  
Tempest (ESS Inc.)  
Thorens (Elpa Mktg. Inds. Inc.)  
Thumper  
Time Aligned (United Rec'g Electronics Inds.)  
Tracer (BML Electronics Inc.)  
Transduction  
Trusonic  
V J Electronics  
Videoton (Kelso Imports Inc.)  
Wald Sound  
Windsound  
Wixon  
Yamaha  
Zodiac (Hartley Prods. Corp.)

## turntables

A D C (Audio Dynamics Corp. & BSR USA Ltd.)  
Aiwa  
Akai  
B I C (BIC/Avnet)  
B S R  
Beogram (Bang & Olufsen of America Inc.)  
Cetec Broadcast  
Dynacord  
E M T (Gotham Audio Corp.)  
Farralane  
G B L  
Harris  
Hitachi  
Kenwood  
Marantz (Superscope Inc.)  
Micro-Trak  
Dnkyo  
Dplonica  
Phase Linear

Philips High Fidelity  
Pioneer (US Pioneer Electronics Corp.)  
Q R K/Galaxy (QRK Electronic Prods. Inc.)  
R A M S A (Panasonic Co.)  
R C A  
Rabco (Harman/Kardon Inc.)  
Realistic (Radio Shack)  
Revox (Studer Revox America Inc.)  
Russco  
Sony  
Sound Tech  
Stanton  
Technics (Panasonic Co.)  
Thorens (Elpa Mktg. Inds. Inc.)  
Uher (Mineroff Electronics Inc.)  
Yamaha

## tonearms

A D C (Audio Dynamics Corp.)  
Ampro  
Audio-Technica US  
Cetec Broadcast  
Dynacord  
Media Technology  
Micro Trak  
Namiki  
Rek-D-Kut (QRK Electronic Prods. Inc.)  
R A M S A (Panasonic Co.)  
Russco  
Shure  
Sony  
Stax (American Audioport)  
Technics (Panasonic Co.)

## phono cartridges

A D C (Audio Dynamics Corp. & BSR USA Ltd.)  
A K G  
Acutex  
Audio-Technica US  
Bang & Olufsen  
Dynacord  
E M T (Gotham Audio Corp.)  
Empire Scientific  
Goldring (Hervic Electronics)  
Grado  
Nakamichi  
Dison  
Planstehel  
R A M S A (Panasonic Co.)  
Realistic (Radio Shack)  
Shure  
Sonus (Sonic Research)  
Sony  
Stanton  
Technics (Panasonic Co.)  
Z-Mod (Precedent Audio Prods. Inc.)

## styli—pickups

A D C (Audio Dynamics Corp. & BSR USA Ltd.)  
A K G  
Audio-Technica US  
Diacoustic Lab  
Dynacord  
Empire Scientific  
Fidelitone  
Grado  
Namiki  
Planstehel  
Power Drive (Recoton Corp.)  
R C A  
Shure  
Sonus (Sonic Research)  
Sony  
Stanton

## tape recorders/players

A S C D (Accurate Sound Corp.)  
Dpen Reel  
Aiwa  
Cassette  
Akai  
Cassette Open Reel  
Ampex  
Dpen Reel  
B I C (BIC/Avnet)  
Cassette  
Bell & Howell  
Cassette  
Beocord (Bang & Olufsen of America Inc.)  
Cassette  
Broadcast Electronics  
Dynacord  
Cassette, Dpen Reel  
Harman Kardon  
Cassette  
Hitachi  
Cassette  
Kenwood  
Cassette  
Lyrec (Rupert Neve Inc.)  
Dpen Reel  
M C I  
Dpen Reel  
Marantz (Superscope Inc.)  
Cassette  
Nagra  
Dpen Reel  
Nakamichi  
Cassette  
Dnkyo  
Cassette

Dplonica  
Cassette  
Dtari  
Dpen Reel  
Philips High Fidelity  
Cassette, Dpen Reel  
Pioneer (US Pioneer Electronics Corp.)  
Cassette, Dpen Reel  
Programma-Buhl (Buhl Inc.)  
Cassette  
R C A  
Revox (Studer Revox America Inc.)  
S A E  
Cassette  
Sankyo Seiki  
Cassette  
Sharp (Dplonica)  
Sony  
Cassette, Dpen Reel  
Sound Tech  
Cassette  
Soundcraft  
Dpen Reel  
Studer  
Superscope  
Tandberg  
Cassette, Dpen Reel  
Tascam (Teac Corp. of America)  
Teac  
Telefunken (Gotham Audio Corp.)  
Dpen Reel  
Telex-Magnecord (Telex Communications Inc.)  
Dpen Reel  
3M  
Dpen Reel  
Trak-4 (Tape-Athon Corp.)  
Dpen Reel  
Uher (Mineroff Electronics Inc.)  
Visual Sync Cassette & Dpen Reel  
Wollensak (3M Co.)  
Visual Sync Cassette  
Yamaha

## microphones

A K G  
Condenser, Dynamic  
Aiwa  
Akai  
Condenser  
Altec Lansing  
Condenser, Dynamic  
Astatic  
Dynamic  
Audio-Technica US  
Condenser, Dynamic  
Audiotex (GC Electronics)  
Condenser, Dynamic  
Beyer (Burns Audiotronics)  
Condenser, Dynamic, Ribbon, Wiretess  
Calitone  
Cerwin-Vega  
Condenser, Dynamic  
Crown Int'l  
Dynacord  
Dynamic, Ribbon  
Edcor  
Wireless  
Electro-Voice  
Condenser, Dynamic  
H M  
Condenser, Dynamic, Cordless  
Herald  
Condenser, Dynamic  
Marlboro (LaTec Int'l)  
Condenser, Dynamic  
Mura  
Condenser, Dynamic  
Nakamichi  
Condenser, Dynamic  
Neumann (Gotham Audio Corp.)  
Condenser  
P A S D  
Dynamic  
P M L (Ercona Corp.)  
Condenser, Dynamic  
Pioneer (US Pioneer Electronics Corp.)  
Dynamic  
Power Drive (Recoton Corp.)  
Condenser, Dynamic  
R C A  
Realistic (Radio Shack)  
Revox (Studer Revox America Inc.)  
Dynamic  
Ken Schaffer  
Schoeps (Posthorn Rec'gs)  
Condenser  
Sennheiser  
Condenser, Dynamic  
Shure  
Condenser, Dynamic, Ribbon  
Sony  
Condenser, Dynamic, Ribbon  
Spectra Sonics  
Studer  
Sunn  
Condenser, Dynamic  
Superscope  
Condenser  
Tandberg  
Dynamic  
Teac  
Condenser, Dynamic  
Teledyne (Herald Electronics & Olson Electronics Inc.)



Turner (Telex Communications Inc.)  
Dynamic  
Uher (Mineroff Electronics Inc.)  
Condenser  
Univox (Unicord Inc.)  
Condenser, Dynamic

## equalizers

A D C (BSR USA Ltd.)  
Altec Lansing  
Ashly  
Audikon  
Audio & Design  
Audio Scientific (Superex Electronics Corp.)  
Automated Processes  
B S R  
Biamp  
Broadcast Electronics  
Capricorn (Monogram Professional Audio)  
Cerwin-Vega  
Crown Int'l  
DaviSound (MCP/DaviSound)  
Dynaco  
Dynacord  
Electro-Harmonix  
Farralane  
Frazier  
Fujitsu Ten  
Furman Sound  
G L I  
Grommes-Precision (Precision Electronics Inc.)  
Healthkit (Health Co.)  
Klark/Teknik (Meteor Light & Sound Co.)  
Klein & Hummel (Gotham Audio Corp.)  
Koehn  
LaTec  
Lauderdale Electronic  
Linear Acoustics (Custom Audio)  
M X R  
Stereographic  
McIntosh Lab  
Monogram  
Neptune  
Neve (Rupert Neve Inc.)  
Nikko  
Dnkyo  
Dpamp  
Dptro (International Electro-Magnetics)  
Orban  
Parasound  
Peavey  
Phase Linear  
Pioneer (US Pioneer Electronics Corp.)  
Power Drive (Recoton Corp.)  
Pultec (Pulse Techniques Inc.)  
R C A  
Ramko  
Randall  
Realistic (Radio Shack)  
S A E  
Shure  
Sound Tech  
Sound Workshop  
Soundcraftsmen  
Southwest Technical  
Spectra Sonics  
Spectra Sound (Spectra Sonics)  
Spectro Acoustics  
Tapco  
Teac  
Teaser Wireworks  
Tech-Craft by Bogen (Bogen Div./Lear Siegler Inc.)  
Thomson-CSF  
Universal Audio (United Rec'g Electronics Inds.)  
White Instruments

## noise reducers

Audikon  
Audio & Design  
d b x  
Dolby  
Inovonics  
K L H  
Linear Acoustics (Custom Audio)  
M X R  
Compunder  
Nakamichi  
Phase Linear  
S A E  
Tascam (Teac Corp. of America)  
Teac  
Teaser Wireworks  
Telcom (Gotham Audio Corp.)

## volume expanders

Audikon  
d b x  
Dynamic Range  
Gemini Speaker  
Grommes-Precision (Precision Electronics Inc.)  
Inovonics  
Linear Acoustics (Custom Audio)  
M X R  
Phase Linear  
Pioneer (US Pioneer Electronics Corp.)  
R G Dynamics  
Uher (Mineroff Electronics Inc.)

## bass boosters

A S T (Audio Speaker Technics Inc.)  
Advanced Tech  
Audikon

Capricorn (Monogram Professional Audio)  
Cerwin-Vega  
d b x  
Sub-Harmonic Bass Synthesizers  
Disco Sight & Sound  
Dyma  
G T D (Professional Audio Systems Eng'g Inc.)  
Linear Acoustics (Custom Audio)  
Monogram  
Phase Linear  
Randall  
Soundteque  
Universal Audio (United Rec'g Electronics Inc.)

## mid-range/tweeter expanders

A A L  
A S T (Audio Speaker Technics Inc.)  
Advanced Tech  
Dyma  
Dynacord  
Farralane  
Fujitsu Ten  
Hearon (Audio Innovations)  
Heil Sound  
LaTec  
Linear Acoustics (Custom Audio)  
Marlboro (LaTec Int'l)  
Peavey  
Phase Linear  
Randall  
Soundteque  
Thumper

## decoders & demodulators

Dynacord  
Electrosonic Systems  
Marantz (Superscope Inc.)  
Southwest Technical

## headphones

A K G  
Audio-Technica US  
Avid  
Bang & Olufsen  
Beyer (Burns Audiotechnics)  
Califone  
Dyma  
Dynacord  
G C Electronics  
Herald  
Koss  
Le-Bo  
Marlboro (LaTec Int'l)  
Micatone (LaTec Int'l)  
Mura  
Nakamichi  
Olson  
P M L (Ercona Corp.)  
Pioneer (US Pioneer Electronics Corp.)  
Power Drive (Recoton Corp.)  
Realistic (Radio Shack)  
Revox (Studer Revox America Inc.)  
Rystl  
S A E  
Sennheiser  
Sony  
Stanton  
Stax (American Audioport)  
Sterling  
Superex  
Superscope  
Telex  
Uher (Mineroff Electronics Inc.)  
Veritas  
Yamaha

## jukeboxes

Rock-Dia  
Rowe  
Seeburg

# LIGHTING

## chasers/sequencers

A V Systems (Stereo components)  
12 Channels  
Alibi Too (Alibi Inc.)  
Aluminerva (CCI Electronic Control Inc.)  
10 Channels  
American Lighting  
16, 10, 8, 4 Channels  
Amphion  
Audikon  
Bay State  
4, 3 Channels  
Berkey Colortran  
Custom  
Bob's Noel  
Brylone (Mechanical Mirror Works Inc.)  
Charles Burke  
C D M Prod'ns  
64, 4 Channels  
Capitol  
Capron  
Celestial (Sound Chamber)  
4 Channels  
Champion  
Chaser Matrix (Meteor Light & Sound)  
10, 4, 3 Channels  
Chic  
Cosmic Lights  
40, 20, 14, 10, 4 Channels  
Creative Audio & Lighting Systems (Wavelength Inc.)

Crown Inds.  
4 Channels  
Custom Designed  
Disco Lab  
Disco Lighting Machine (Diversitronics Inc.)  
12, 4 Channels—programmable to any configuration  
Disco Lighting Systems  
32-4 Channels  
Discotrol (Teatronics Inc.)  
8 Channels  
Discotronics  
12, 10, 8, 6, 4, 3 Channels  
Disomite (SCR Digitrol Inc.)  
Dyma  
Edmund  
6 Channels  
Electra Display  
16-1 Channels  
Electronic Designers  
10-3 Channels  
Electronics Diversified  
16 Channels  
Entertainment Dynamics  
12, 6, 4, 3 Channels  
Farralane  
Koehn  
18 Channels  
L E I (Lighting Experiences Inc.)  
L S/Four (EKKDR)  
Expandable  
Lasertronix  
48-8 Channels  
LaTec  
Light-Cruise  
4 Channels  
Lighthizer (FM Prod'ns)  
100-12 Channels  
Lights Fantastic  
10, 4, 3 Channels  
Litelab  
64, 16, 10, 8 Channels  
Litepro (Sounds Dynamic)  
4, 3 Channels  
London Town  
10 Channels  
Los Angeles Stage Lighting  
3 Channels  
M G M (Metro Lites Inc.)  
Up to 12 Channels  
Malham (Vue-More Mfg. Corp.)  
10 Channels  
Mastronix  
192, 144, 108, 96, 72, 48, 36, 16, 12, 8, 6, 4, 3 Channels  
Maverick's  
8 Channels—Digital  
McDonald  
Media Technology  
Meteor  
Micronerva (CCI Electronic Control Inc.)  
10 Channels  
Modtronics (Disco Sight & Sound Co.)  
Up to 64 Channels  
Mountain Electronics  
4 Channels  
Newth  
Dcta-Plus (Kenroy Lighting Corp.)  
8, 4 Channels  
Dptkinetics (Limelight Prod'ns Inc.)  
P L S (Packaged Lighting Systems Inc.)  
16-3 Channels  
Pattern Master (Meteor Light & Sound)  
10 Channels  
Phoebus  
10, 8, 4, 3 Channels  
Pulsar (Metro Lites Inc. & Towards 2000)  
Up to 12 Channels  
Quaad (Kenroy Lighting Corp.)  
8, 4 Channels  
Quantum Prod'ns  
Custom  
Rockboard (Electrosonic Systems Inc.)  
60, 48, 36 Channels—touch, matrix, chase  
Roctronics  
6 Channels  
Rosco  
4 Channels, LED Systems  
See Factor  
Stage-Brite (South Wnd Entertainment)  
10 Channels  
Stillwater  
10, 8, 4 Channels  
Sunshine  
4, 3 Channels  
Superchaser (Precision Integrated Inds. Inc.)  
Swiveter  
T C S  
16, 12, 8, 4, 3 Channels  
Theatre Techniques  
12 Channels  
Tiki (Techrand Corp. of America)  
4 Channels  
Times Square  
12, 10, 8, 6, 4, 3 Channels  
2001  
16-4 Channels  
Vava-Light  
4 Channels  
Varaxon  
48, 10, 4 Channels  
Zero 88 (Sound Investment)

## color organs

A D C (Animated Display Creators Inc.)  
3 Channels

# Disco Equipment & Services By Category

A L S  
 A V Systems (Stereo Components)  
 Up to 4 Channels  
 Alibi Too (Alibi Inc.)  
 Amphion  
 Autocue (Skurpan Lighting Control Corp.)  
 6 Channels  
 Bay State  
 4, 3 Channels  
 Berkey Colortran  
 Custom  
 Brytone (Mechanical Mirror Works Inc.)  
 Capitol  
 Capron  
 Custom Single Phase  
 Celestial (Sound Chamber)  
 4 Channels  
 Chic  
 Cosmic Lights  
 4 Channels  
 Crown Inds.  
 4 Channels  
 Custom Designed  
 4 Channels  
 Disco Lighting Systems  
 8-4 Channels  
 Discotrol (Teatronics Inc.)  
 8, 4 Channels  
 Discotronics  
 4, 3 Channels  
 Dyma  
 Dynacord  
 4 Channels  
 Edmund  
 6, 4, 3 Channels  
 Electra Display  
 12-3 Channels  
 Electronic Designers  
 4, 3 Channels  
 Electronics Diversified  
 16 Channels  
 Entertainment Dynamics  
 12, 6, 4, 3 Channels  
 Entertainment Lighting System (Diversitronics Inc.)  
 F & G  
 5-3 Channels  
 Farralane  
 Janbridge  
 L E I (Lighting Experiences Inc.)  
 L S/Four (Ekkor)  
 Expandable  
 Lasertronix  
 4, 3 Channels  
 LaTec  
 Light Cruise  
 4 Channels  
 Lighthesizer (FM Prod'ns)  
 3 Channels  
 Lights Fantastic  
 3 Channels  
 Litelab  
 4 Channels  
 Litepro (Sounds Dynamic)  
 4, 3 Channels  
 Los Angeles Stage Lighting  
 M G M (Metro Lites Inc.)  
 3 Channels  
 Magnificent Media Machine (Comtech Co.)  
 10 Channels  
 Mastronix  
 8, 6, 4, 3 Channels  
 Maverick's  
 6 Channels—Analog  
 McDonald  
 3 Channels  
 Media Technology  
 Meteor  
 Mountain Electronics  
 4 Channels  
 Newth  
 Dptiknetics (Limelight Prod'ns Inc.)  
 P L S (Packaged Lighting Systems Inc.)  
 16-3 Channels  
 Pattern Master (Meteor Light & Sound)  
 Phoebus  
 10, 8, 4, 3 Channels  
 Pulsar (Metro Lites Inc. & Towards 2000)  
 Quantum Prod'ns  
 Rocronics  
 3 Channels  
 See Factor  
 Sonalite (Meteor Light & Sound)  
 4, 3 Channels  
 Sound & Light  
 4 Channels  
 Sound Sensitive (Data Display Systems)  
 SoundTech  
 4 Channels  
 Sunshine  
 4, 3 Channels  
 Super Drgan (Precision Inds Inc.)  
 3 Channels  
 Swiveler  
 Theatre Techniques  
 4 Channels  
 Tiki (Techrand Corp of America)  
 4 Channels  
 Times Square  
 12, 10, 8, 6, 4, 3 Channels

2001

4 Channels  
 Vara-Light  
 4 Channels

## dimmer boards

A D C (Animated Display Creators Inc.)  
 A V Systems (Stereo Components)  
 Advanced Tech  
 Alibi Too (Alibi Inc.)  
 Astral (Skurpan Lighting Control Corp.)  
 Audikon  
 Bay State  
 Berkey Colortran  
 Brytone (Mechanical Mirror Works Inc.)  
 Capitol  
 Capron  
 Celestial (Sound Chamber)  
 Cosmic Lights  
 Custom Designed  
 Decor Electronics  
 Dimmertrol (Teatronics Inc.)  
 Diversitronics  
 Dyma  
 Edmund  
 Electronics Diversified  
 Electrosonic Systems  
 Entertainment Dynamics  
 Fantastic Disco Machine  
 Farralane  
 Gemini (CCI Electronic Control Inc.)  
 Grand Master (Teatronics Inc.)  
 Kliegpac (Kliegl Bros. Lighting Inc.)  
 L E I (Lighting Experiences Inc.)  
 L S/Four (EKKDR)  
 LaTec  
 Lighthesizer (FM Prod'ns)  
 Limelight  
 Litelab  
 Los Angeles Stage Lighting  
 Luxtrol (Superior Electric Co.)  
 M D S (Capron Lighting & Sound)  
 M G M (Metro Lites Inc.)  
 Magnificent Media Machine (Comtech Co.)  
 Malham (Vue More Mfg Corp.)  
 Mastronix  
 Mater Dei  
 McDonald  
 Media Technology  
 Meteor  
 New England  
 Newth  
 Dieson  
 P L S (Packaged Lighting Systems Inc.)  
 Phoebus  
 Playmate (Electro Controls Inc.)  
 Pulsar (Lights Fantastic & Towards 2000)  
 Rocronics  
 S C R Digitrol  
 See Factor  
 Sonalite (Meteor Light & Sound)  
 Stage Equip & Lighting  
 Stage Brite (New England Stage Lighting Co. & South Wind Entertainment)  
 Stillwater  
 T C S  
 Theatre Systems  
 Theatre Techniques  
 Thumper  
 Times Square  
 2001  
 Vara-Light

## strobes

A L S  
 American Lighting  
 Audio Concepts  
 Bay State  
 Brytone (Mechanical Mirror Works Inc.)  
 Capitol  
 Capron  
 Chic  
 Creative Audio & Lighting Systems (Wavelength Inc.)  
 Device Lighting  
 Dyma  
 Edmund  
 Egg (Meteor Light & Sound)  
 J. Douglas Falk  
 Farralane  
 Great American Pattern (Great American Market)  
 Great American Scene (Great American Market)  
 Koehn  
 LaTec  
 Light Cruise  
 Lights Fantastic  
 Litelab  
 Los Angeles Stage Lighting  
 Luma Power (Diversitronics Inc.)  
 Mini Strobe, Super Strobe, Multi Flash  
 M G M (Metro Lites Inc.)  
 Magnificent Media Machine (Comtech Co.)  
 Mastronix  
 Maverick's  
 Media Technology  
 Meteor  
 Meteor Blitzkreke (Meteor Light & Sound)  
 Midi Strobes (Meteor Light & Sound)  
 Dptiknetics (Limelight Prod'ns Inc.)  
 Pulsar (Metro Lites Inc.)  
 Rocronics  
 Star Strobe (Great American Market)  
 Stillwater  
 Strobite  
 Super Strobe (Precision Integrated & Inds Inc.)

Swiveler

T C S  
 Times Square  
 Tripp-Lite  
 2001  
 Zenon (Data Display)  
 Zero 88 (Sound Investment)

## lasers

American Laser  
 Brytone (Mechanical Mirror Works Inc.)  
 Doctor Disco  
 Dyma  
 Edmund  
 J. Douglas Falk  
 Farralane  
 InterScience  
 Laser Arts  
 Laser Concepts  
 Laser General  
 Systems  
 Laser Media  
 Laser Physics  
 Laser Presentations  
 Systems  
 Laser Prod'ns  
 Laser Projector (Laserlite Inds Inc.)  
 Laser Wizard (Laserlite Inds. Inc.)  
 Lasergram (Metro Lites Inc.)  
 Laserium (Laser Images Inc.)  
 Systems  
 Laserlite Theatre (Laserlite Inds. Inc.)  
 Lasertrace (Lasertronics (New York) Inc.)  
 Lasertronix  
 Mastronix  
 Maverick's  
 Media Technology  
 Merlin  
 Redeye (Laser Systems Development Corp.)  
 Rocronics  
 Sapan  
 Science Faction  
 Spiroscope (Towards 2000)  
 Stillwater  
 T C S  
 Van Ram (Lighthouse Int'l Discos)

## ultraviolet/blacklight

A D C (Animated Display Creators Inc.)  
 Bay State  
 Bestek  
 Blacklite (Precision Integrated Inds. Inc.)  
 Blak-Ray (Ultra-Violet Prods Inc.)  
 Brytone (Mechanical Mirror Works Inc.)  
 Capitol  
 Capron  
 Circle "C" (Lighthouse Int'l Discos)  
 Dyma  
 Edmund  
 J. Douglas Falk  
 Koehn  
 Light-Cruise  
 Limelight  
 Litelab  
 Los Angeles Stage Lighting  
 M G M (Metro Lites Inc.)  
 Mastronix  
 Media Technology  
 Mountain Electronics  
 P L S (Packaged Lighting Systems Inc.)  
 Rocronics  
 Shannon Glow (Shannon Luminous Materials Co.)  
 Sound Spectrum  
 Strobite  
 Sunshine  
 Times Square  
 2001

## spot

Altman  
 Bardwell & McAlister (SDS Photo Cine Optics Inc.)  
 Bay State  
 Fresnel, Ellipsoidal  
 Berkey Colortran  
 Fresnel, Ellipsoidal  
 Brytone (Mechanical Mirror Works Inc.)  
 Capitol  
 Capron  
 Champion  
 Decor Electronics  
 Fresnel, Ellipsoidal  
 Device Lighting  
 E P S (Entertainment Prod'n Systems Inc.)  
 Fresnel, Ellipsoidal  
 Edmund  
 Fresnel, Ellipsoidal  
 Electra Display  
 Farralane  
 Halo  
 Klieglight (Kliegl Bros Lighting Inc.)  
 Fresnel, Ellipsoidal  
 LaTec  
 Fresnel  
 Lighting Servs  
 Lights Fantastic  
 Fresnel  
 Litelab  
 Fresnel, Ellipsoidal, Pin Beam  
 Los Angeles Stage Lighting  
 Fresnel, Ellipsoidal  
 M G M (Metro Lites Inc.)  
 Fresnel, Ellipsoidal



**Mastronix**  
Fresnel, Ellipsoidal

**Media Technology**  
Fresnel, Ellipsoidal

**Mole-Richardson**  
Fresnel, Ellipsoidal

**Newth**  
Dptikinetics (Limelight Prod'ns Inc.)  
Fresnel, Ellipsoidal

**P L S (Packaged Lighting Systems Inc.)**  
Fresnel, Ellipsoidal

**Parellipsphere (Electro Controls Inc.)**  
Fresnel, Ellipsoidal

**Roctronics**  
Fresnel, Ellipsoidal

**Rotolite (Vue-More Mfg. Corp.)**

**Roxter**  
Pin Spot

**Swivelier**  
Fresnel

**T C S**  
Fresnel, Ellipsoidal

**Theatre Techniques**  
Fresnel, Ellipsoidal

**Times Square**  
Fresnel, Ellipsoidal, Pin Spot

**Tripp-Lite**

**2001**  
Fresnel, Ellipsoidal

## follow spot

**Allman**

**Bay State**

**Berkey Colortran**

**Brytone (Mechanical Works Inc.)**

**Capitol**

**Capron**

**Decor Electronics**

**Dynabeam (Kliegl Bros. Lighting Inc.)**

**Genarco-Metro Lite (George R. Snell Assocs. Inc.)**

**Lights Fantastic**

**Litelab**

**Los Angeles Stage Lighting**

**M G M (Metro Lites Inc.)**

**Mastronix**

**Media Technology**

**Mole-Richardson**

**Dptikinetics (Limelight Prod'ns Inc.)**

**P L S (Packaged Lighting Systems Inc.)**

**Parellipsphere (Electro Controls Inc.)**

**Roctronics**

**Rotolite (Vue-More Mfg. Corp.)**

**Super Trouper (Strong Electric Corp.)**

**T C S**

**Theatre Techniques**

**Times Square**

**Trouper (Strong Electric Corp.)**

**Trouperette (Strong Electric Corp.)**

**Ultra Arc (Phoebus Co. Inc.)**

**Xenon Super Trouper (Strong Electric Corp.)**

**Xenon Trouper (Strong Electric Corp.)**

## track

**American Lighting**

**Audio Concepts**

**Bob's Noel**

**Capitol**

**Champion**

**Circle "C" (Lighthouse Int'l Discos)**

**Decor Electronics**

**Lighting Servs.**

**Lightolier**

**Lights Fantastic**

**Litelab**

**Litestrip (Swivelier Co. Inc.)**

**M B T**

**M G M (Metro Lites Inc.)**

**Mastronix**

**Media Technology**

**Modtronics (Disco Sight & Sound Co.)**

**Dptikinetics (Limelight Prod'ns Inc.)**

**P L S (Packaged Lighting Systems Inc.)**

**Roctronics**

**Roxter**

**Mini Trak**

**Sound Spectrum**

**Sound Unlimited**

**Startrack (Swivelier Co. Inc.)**

**T C S**

**Theatre Techniques**

**Times Square**

**2001**

## strip

**American Lighting**

**Aspen Wood (Dmmtronics Inc.)**

**Bardwell & McAlister (SDS Photo Cine Optics Inc.)**

**Bay State**

**Bob's Noel**

**Brytone (Mechanical Mirror Works Inc.)**

**Charles Burke**

**Capitol**

**Capron**

**Champion**

**Chic**

**Circle "C" (Lighthouse Int'l Discos)**

**Cosmic Lights**

**Decor Electronics**

**Disco Explosion**

**Disco Lighting Systems**

**Dynacord**

**Electra Display**

**Farralane**

**Glowlux**

**Lighting Dynamics**

**Lights Fantastic**

**Litelab**

**Litestripes (Lighting Servs. Inc.)**

**Los Angeles Stage Lighting**

**M B T**

**M G M (Metro Lites Inc.)**

**Mastronix**

**Media Technology**

**Metecor**

**Modtronics (Disco Sight & Sound Co.)**

**Mole-Richardson**

**New England**

**Dptikinetics (Limelight Prod'ns Inc.)**

**Dzone**

**P L S (Packaged Lighting Systems Inc.)**

**Preci-so (Precision Integrated Inds. Inc.)**

**Rainlite (Entertainment Prod'n Systems Inc.)**

**Roctronics**

**Roxter**

**Sound Spectrum**

**Sound Unlimited**

**Star Strips (Kenroy Lighting Corp.)**

**T C S**

**Theatre Techniques**

**Times Square**

**Toledo Theatre**

**2001**

**Vara-Light**

**Varaxon**

# VISUAL MATERIALS

## slide libraries

**Atmospheres (Blackstone Prod'ns Inc.)**

**Circle "C" (Lighthouse Int'l Discos)**

**Disco Prod'ns**

**Edmund**

**Henri's**

**Jersey Coast Agents**

**M G M (Metro Lites Inc.)**

**35mm**

**Darrel Mand**

**McDonald**

**Pana-Vue (GAF Corp.)**

**Roctronics**

**J. R. Russell**

**Stereo Components**

**Stone Hearth**

**2001**

**Visual Horizons**

**World of Sound & Light**

## film libraries

**Atmospheres (Blackstone Prod'ns Inc.)**

**Bill Brittain**

**Cinema Concepts**

**Super 8, 16mm**

**Circle "C" (Lighthouse Int'l Discos)**

**16mm, S-8mm**

**Royal Forgues**

**Super 8**

**Golden Tapes**

**16mm**

**Media Arts Guild**

**Professional Audio Video**

**1/2" & 3/4"**

**Roctronics**

**J. R. Russell**

## videotape libraries

**Marty Angelo**

**Astralvision**

**Bill Brittain**

**Cinema Concepts**

**Circle "C" (Lighthouse Int'l Discos)**

**Downtown Studios**

**Electronics Co.**

**Golden Tapes**

**Media Arts Guild**

**Merlin**

**Northeast Video**

**Power & Light**

**Professional Audio Video**

**Quality Sound**

**Star Stream**

**Video Tape Network**

**Video Yesteryear**

**World of Sound & Light**

# PROJECTION SYSTEMS

## film/movie projectors

**Bell & Howell**

**16mm**

**Buhl**

**Super 8 Film Loop**

**Elmo**

**Super 8 & 16mm**

**G A V I (General Audio-Visual Inc.)**

**8mm Repeater**

**Kalart Victor**

**16mm-Sound/Silent**

**Lume-X (Strong Electric Corp.)**

**16mm**

**Rank Tutor II (Lights Fantastic)**

**Sankyo Seiki**

**Tokuwa (SDS Photo Cine Optics Inc.)**

**Viewlex Audio Visual**

**Xenographic (Optical Radiation Corp.)**

## large screen television/video projectors

**C L S (Custom Light & Sound Inc.)**

**Cinevision (Projection Systems Inc.)**

**Downtown Studios**

**Edmund**

**Entertainment I (Pyramid Mfg. Inc.)**

**General Electric**

**J V C (US JVC Corp.)**

**Kalart Victor**

**M G A (Melco Sales Inc.)**

**Maxivision (Mountain Electronics)**

**Miami Flock Equip.**

**Panasonic**

**Roctronics**

**Coloration**

**Super Vision (Professional Audio Video Servs.)**

**Tandem**

**Tele-Cinema**

**Teleprosys Systems (Tape Head Co. Inc.)**

**Theatervision (Allan Markoff)**

**Videobeam (Advent Corp.)**

**Video-Master (Giant Screen TV Inc.)**

## video tape recorders/ players

**Ampex**

**2" Quad, 1" Helical**

**International Video Corp.**

**Panasonic Dmmivision (Panasonic Co.)**

**1/2" VHS**

**R C A**

**Sanyo**

**1/2" Beta Cord**

**Sony**

**Teac**

## slide projectors

**Airequipt**

**Bell & Howell**

**Dverhead**

**Blackstone**

**Buhl**

**Dverhead**

**Circle "C" (Lighthouse Int'l Discos)**

**Edmund**

**Ektagraphics (Eastman Kodak Co.)**

**G A V I (General Audio-Visual Inc.)**

**2" x 2" w/Automatic Lamp Changer**

**Genarco-Metro Lite (George R. Snell Assocs. Inc.)**

**Kalart Victor**

**Dverhead, Dpaque & GK Lantern Slide**

**Leitz**

**Mastronix**

**RingMaster (Bell & Howell Co.)**

**Sound/Slide**

**Slide King (Charles Beseler Co.)**

**Universal (Strong Electric Corp.)**

**2 x 2**

**Xenographic (Optical Radiation Corp.)**

## screens

**Blackstone**

**Polacoat**

**Circle "C" (Lighthouse Int'l Discos)**

**Up to 28"x60"**

**Crystal Vision (Audio Visual Promo Aids Inc.)**

**Front & Rear Stretch Screens**

**Da-Lite**

**Front & Rear**

**Disco Prod'ns**

**Front & Rear**

**Draper**

**Front & Rear, Electrically operated**

**Freem**

**Rear, Custom**

**McDonald**

**Custom**

**Prima (Hudson Photographic Inds. Inc.)**

**Raven**

**Front, Rear, 3D, 2-Way**

**Roctronics**

**Front & Rear, Custom to Any Size**

**Rosco**

**Rear, Custom**

**Super Vision (Professional Audio Video Servs.)**

**Up to 25'**

**Tele-Cinema**

**Teleprosys Systems (Tape Head Co. Inc.)**

**Times Square**

## special effects projectors

**Blackstone**

**Capron**

**Downtown Studios**

**Edmund**

**Genarco-Metro Lite (George R. Snell Assocs. Inc.)**

**Kliegl Bros**

**Laser Concepts**

**Laser Media**

**Laserium (Laser Images Inc.)**

**Laser Systems**

**Lightolier**

**Litelab**

# Disco Equipment & Services By Category

**Mastronix**  
**Merlin**  
**Meteor**  
**Dptikinetics** (Limelight Prod'ns Inc., Metro Lites Inc., Discotronics & Towards 2000)  
**R D S** (Great American Market)  
**Rank Tutor II** (Chic Lighting & Lights Fantastic)  
**Rocronics**  
**Swivelier**  
**Times Square**  
**Xenographic** (Optical Radiation Corp.)

## liquid projectors

**Laser Concepts**  
**Litelab**  
**Mastronix**  
**Meteor**  
**Dptikinetics** (Discotronics, Limelight Prod'ns Inc., Metro Lites Inc. & Towards 2000)  
**Rank Tutor II** (Chic Lighting)  
**Swivelier**  
**Times Square**

## projector attachments

**Blackstone**  
Polarizing Animation Techniques  
**Buhl Optical**  
Lenses  
**Circle "C"** (Lighthouse Int'l Discos)  
**Edmund**  
3-Way Kaleidoscope/Hexioscope, Lens Motors, Brackets  
**Electrosonic Systems**  
Dissolve Units  
**Genarco-Telefader** (George R. Snell Assocs. Inc.)  
Dissolve  
**Lights Fantastic**  
Wheel Rotators, Tri-Fect, Color Splode, Catherine Wheel, Cassette Rotators, Color Flash Spinners, Prism Rotators, Kinerama, Panoramic Rotators, Clip-On Lenses  
**Litelab**  
**Mastronix**  
**Media Master** (Columbia Scientific Inds. Corp.)  
Dissolve Controls, Programmers, Stands  
**Meteor**  
**Meteor Major** (Meteor Light & Sound)  
**Dptikinetics** (Discotronics, Limelight Prod'ns Inc., Metro Lites Inc. & Towards 2000)  
**Rosco**  
Prism Filters  
**Show Pro** (Audio Visual Labs Inc.)  
**Star** (Chic Lighting)  
Trifect, Colorsplode  
**Times Square**  
Splode Tanks, Scene Wheels, Catherine Wheels, Front Lens Mirror Attachments (Prism Rotator, Flip Flop Lens), Polarizers (Kinerama)  
**2001**  
Dissolve  
**Xenographic** (Optical Radiation Corp.)  
Kowa Lenses

# SPECIAL EFFECTS

## mirror balls

**A D C** (Animated Display Creators Inc.)  
**Advanced Tech**  
**Aesthetic Design**  
**Brytone** (Mechanical Mirror Works Inc.)  
**Capitol**  
**Capron**  
**Creative Audio & Lighting Systems** (Wavelength Inc.)  
Custom  
**Custom Designed**  
**Disco Ball** (Data Display Systems)  
**Disco Lighting Systems**  
**Edmund**  
**Electra Display**  
**Electro-Motion**  
**Entertainment Dynamics**  
**Farralane**  
**Galaxy Stage**  
**George Hochman**  
**LaTec**  
**Light Cruise**  
**Lights Fantastic**  
**Lightworks**  
**Limelight**  
**Litelab**  
**Los Angeles Stage Lighting**  
**M G M** (Metro Lites Inc.)  
**Mastronix**  
**McDonald**  
**Media Technology**  
**National Prods.**  
**Precision Integrated**  
**Rocronics**  
**Rotolite** (Vue-More Mfg. Corp.)  
**SoundTech**  
Battery-Operated  
**Stage Equip. & Lighting**  
**Thumper**  
**Times Square**

## bubble machines

**A D C** (Animated Display Creators Inc.)  
**Advanced Tech**  
**Aesthetic Design**  
**Capitol**  
**Capron**  
**Custom Designed**  
**Disco Lighting Systems**  
**Discotronics**  
**Galaxy Stage**  
**Ice Electrics** (Metro Lites Inc. & Towards 2000)  
**Light-Cruise**  
**Litelab**  
**Loki**  
**Los Angeles Stage Lighting**  
**Maverick's**  
**Mutual Hardware**  
**Dptikinetics** (Limelight Prod'ns Inc.)  
**Dzone**  
**Rocronics**  
**Stage Equip. & Lighting**  
**Times Square**

## fog machines

**A D C** (Animated Display Creators Inc.)  
**A V C**  
**Advanced Tech**  
**Aesthetic Design**  
**Bestek**  
**Blackstone**  
**Capitol**  
**Capron**  
**The Cat & Co.**  
**Celestial** (Sound Chamber)  
**Circle "C"** (Lighthouse Int'l Discos)  
**Creative Audio & Lighting Systems** (Wavelength Inc.)  
**Custom Designed**  
**Device Lighting**  
**Disco Lighting Systems**  
**Disco Dne Sound & Lighting**  
**Disco Systems**  
**Discotronics**  
**E P S** (Entertainment Prod'n Systems Inc.)  
**F & G**  
**Farralane**  
**Fog Factory** (Disco Explosion Inc.)  
**Fog-It** (F&B Mfg. Co. Inc.)  
**Galaxy Stage**  
**Kinetic Artistry**  
**L E I** (Lighting Experiences Inc.)  
**Laser Concepts**  
**Light-Cruise**  
**Lights Fantastic**  
**Limelight**  
**Linear Acoustics** (Custom Audio)  
**Litelab**  
**Loki**  
**Los Angeles Stage Lighting**  
**Mastronix**  
**Maverick's**  
**McDonald**  
**Media Technology**  
**Michaels**  
**Mutual Hardware**  
**New England**  
**Newth**  
**Dmmitronics**  
**Dzone**  
**Pea-Souper** (Metro Lites Inc. & Towards 2000)  
**Phoebus**  
**Quality Sound**  
**Rilco**  
**Rocronics**  
**Rosco**  
**S G I** (Stillwater Group Inds.)  
**Sound Investment**  
**Sound Spectrum**  
**Sound Unlimited**  
**Soundteque**  
**Stage Equip. & Lighting**  
**Sunshine**  
**Super Fogger II** (Salvador Lighting & Sound)  
**Theatrical Servs.**  
**Times Square**  
**World of Sound & Light**

## signs: computerized/psychedelic illuminated

**A S T**  
**Advanced Tech**  
**Aesthetic Design**  
**Aspen Wood** (Dmmitronics Inc.)  
**Audio Lite**  
**Brytone** (Mechanical Mirror Works Inc.)  
**Champion**  
**Circle "C"** (Lighthouse Int'l Discos)  
**Cosmic Lights**  
**Custom Designed**  
**Disco Lighting Systems**  
**Discotronics**  
**Diversitronics**  
**Electra Display**  
**F & G**  
**J. Gaudio**  
**Juliana's**  
**Kinetic Artistry**  
**L E I** (Lighting Experiences Inc.)  
**Laser Arts**  
**Lasertronix**  
**Lighthesizer** (FM Prod'ns)

**Litelab**  
**Darrel Mand**  
**Mastronix**  
**McDonald**  
**Media Technology**  
**Merlin**  
**Meteor**  
**Howard Metz**  
**Modtronics** (Disco Sight & Sound Co.)  
**Dzone**  
**Rilco**  
**Rocronics**  
**J. R. Russell**  
**See Factor**  
**Sound Unlimited**  
**Soundteque**  
**Starlight** (Motion Message Corp.)  
**T C S**  
**Thumper**  
**2001**

# GAMES

## video/electronic

**Allied Leisure**  
**Atari**  
**Brytone** (Mechanical Mirror Works Inc.)  
Infinity Mirror, Kinetic Art  
**Coleco**  
**Elcon**  
Blasto, Blockbuster, Depthcharge, Gypsy Juggler, Highjumpers, 6 Game Kiosk, Space Wars, Super Casino, Video Bowl  
**Exidy**  
**J. Gaudio**  
Electronic Wall Games  
**Gremlin/Sega** (Gremlin Inds. Inc.)  
**Midway**  
**Mirco**  
Cocktail  
**Murrey & Sons**  
**Output** (Jersey Coast Agents Ltd.)  
Conceptual  
**Ramtek**  
**Taito America**  
Upright, Cocktail Table  
**U B I**  
**U S Billiards**  
**United Games**  
Cocktail-Video 5 + 2, Video Card World  
**Venture Line**  
**World Wide Dists.**

## pinball

**Allied Leisure**  
**Brunswick**  
**Gottlieb**  
**Mirco**  
**Valley**  
Spectra IV Pinball Table  
**Williams Electronics**  
**World Wide Dists.**

## arcade

**A D C** (Animated Display Creators Inc.)  
Animated Skill Games  
**Allied Leisure**  
**Atari**  
**Bob's Noel**  
Bulldozer  
**Brunswick**  
Air Hockey, Pocket Pool  
**Exidy**  
TV & Electro-mechanical  
**Frantz**  
**Gremlin/Sega** (Gremlin Inds. Inc.)  
**Laser General**  
**Midway**  
**Mirco**  
**Ramtek**  
**U B I**  
**World Wide Dists.**

## soccer/football (foosball)

**Dynamo**  
**Garlando** (Empire Dist'g Inc.)  
**Hurricane** (Irving Kaye Co. Inc.)  
**Mirco**  
**Murrey & Sons**  
**United Financial**  
**Valley**  
**Vulcan Fussball** (Ebsco Amusements)  
**World Wide Dists.**

## bowling

**Bob's Noel**  
Midway, Miniature  
**Murrey & Sons**  
**U B I**  
**World Wide Dists.**

## shuffleboard

**A D C** (Animated Display Creators Inc.)  
**American Shuffleboard**  
**Brunswick**  
**Murrey & Sons**  
**Williams Electronics**

## billiards/pool

**American Shuffleboard**



Brunswick  
 Dynamo  
 Ebonite  
 Lion's Head (Irving Kaye Co. Inc.)  
 Murrey & Sons  
 Silver Shadow (Irving Kaye Co. Inc.)  
 U B I  
 U S Billiards  
 Valley  
 Bumper Pool  
 World Wide Dist.

## DANCE FLOORS/ WALLS/ CEILINGS

(including package designers/installers)

**A S T**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**A V C**  
 Incandescent, Non-Computerized, Custom

**AccuSound**  
 Computerized Floors

**Aesthetic Design**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Alibi Inc.**

**American Lighting**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Astralvision**  
 Computerized

**Audio Designs**  
 Custom

**Audio Innovations**  
 Custom

**Audio Lite**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Audio Systems**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom.

**Audio Transport**  
 Incandescent, Computerized, Custom

**Audio Unlimited**  
 Incandescent, Computerized, Custom, Kits

**Accent**  
 Neon, Incandescent, Computerized, Custom

**Bestek**  
 Custom

**Big Apple Scenic Studio**  
 Neon, Incandescent, Computerized, Custom

**Big Dudes**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Blackstone**  
 Incandescent, Computerized, Custom

**Bonnie & Clyde's**  
 Neon

**Bowling**  
 Incandescent, Computerized, Custom

**C D M Prod'n's**

**Calliope**  
 Neon, Incandescent, Custom

**Capron**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Champion**

**Comtech**  
 Incandescent, Neon, Custom Fixtures

**Cooper Amusement**

**Cosmic Lights**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Creative Audio & Lighting Systems (Wavelength Inc.)**  
 Neon, Incandescent, Computerized, Custom

**Creative Floors**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Creative Stage Lighting**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Custom Audio**  
 Incandescent, Computerized, Non-Computerized, Custom

**Custom Designed**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Custom Light & Sound**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Device Lighting**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Dimension Five Sound**  
 Incandescent, Custom

**Disco Explosion**  
 Incandescent, Computerized, Custom

**Disco Floors**

**Disco Lab**  
 Incandescent, Computerized, Custom

**Disco Lighting Systems**  
 Custom, Kits

**Disco Motion Inc.**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Disco Motion Ltd.**  
 Incandescent, Custom

**Disco One Sound & Lighting**  
 Incandescent, Computerized, Custom

**Disco Party**  
 Incandescent, Computerized

**Disco Prod'n's**

**Disco Scene**  
 Neon, Incandescent, Computerized, Non-Computerized

**Disco Sights & Sounds**  
 Incandescent, Computerized, Non-Computerized, Custom

**Discolronics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Diversitronics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Doctor Disco**  
 Neon, Incandescent, Computerized, Custom

**Electra Display**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Electronic Environments**

**The Electronics Co.**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Electronics Unlimited**  
 Incandescent, Computerized, Non-Computerized, Custom

**Entertainment Dynamics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Entertainment Prod'n**  
 Neon

**Entity**

**F & G**  
 Incandescent, Computerized, Custom

**Royal Forgues**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Freedom Electronix**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Galaxy Stage**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**J. Gaudio**  
 Computerized

**Glowtex**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Golden Tapes**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Grand Stage**

**Gruen**  
 Incandescent, Custom

**Heavy Custom Sound & Light**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Henri's**  
 Incandescent, Computerized, Custom, Kits

**George Hochman**  
 Neon, Non-Computerized, Custom

**Horvick**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Howell**  
 Incandescent, Computerized, Non-Computerized, Kits

**Infinitely Light & Sound**  
 Incandescent, Computerized, Custom

**Interstate Theatrical Lighting**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Juliana's**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Kenroy**  
 Incandescent, Computerized, Custom, Kits

**Kinetic Artistry**  
 Incandescent, Computerized, Non-Computerized, Custom

**Koehn**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**L A Lighting**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Larry-Allen**

**Laser Concepts**  
 Incandescent, Computerized, Non-Computerized, Custom

**Laser General**  
 Computerized Custom Laser

**Lasertronix**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Let There Be Neon**  
 Neon

**Light Em Up**  
 Neon, Incandescent, Computerized, Custom

**Lighthouse Int'l**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Lighting Dynamics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Lighting Experiences**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Lights Fantastic**  
 Neon, Incandescent, Non-Computerized, Custom, Kits

**Lightworks**  
 Incandescent

**Litlab**  
 Incandescent, Computerized, Custom, Kits

**London Town**

**Darrel Mand**  
 Incandescent, Computerized, Non-Computerized, Custom

**Mastronix**  
 Neon, Incandescent, Computerized, Custom

**Maverick's**  
 Computerized, Custom

**McDonald**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Mechanical Mirror Works**  
 Incandescent, Computerized

**Media Technology**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Merlin**  
 Computerized & Non-Computerized Laser

**Meteor**  
 Neon, Incandescent, Computerized, Kits

**Metro Lites Inc.**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits, Liqui-Floor

**Howard Metz**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Mountain Electronics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Multi Phase**  
 Neon, Incandescent, Computerized, Custom

**Music & Sound**  
 Incandescent, Non-Computerized, Custom

**Neo-Ray**  
 Incandescent, Computerized, Non-Computerized, Custom

**New England**  
 Incandescent, Computerized, Custom, Kits

**New York Sound**  
 Neon, Incandescent, Computerized, Non-Computerized, Kits

**Newth**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Odyssey Light & Sound**

**Dlesen**  
 Computerized, Custom, Kits

**Dmnlronics**  
 Incandescent, Computerized, Non-Computerized, Custom

**Dregon Sound**  
 Neon, Incandescent, Computerized, Non-Computerized, Kits

**Dzone**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Packaged Lighting**  
 Incandescent, Non-Computerized, Custom, Kits

**Phoebus**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Precision Integrated**  
 Incandescent, Custom

**Professional Audio Video**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Professional Sound Labs**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Professional Sound Servs.**  
 Incandescent, Computerized

**Quality Sound**  
 Incandescent, Computerized, Non-Computerized, Custom

**Quantum Prod'n's**  
 Neon

**Terry Ray**  
 Incandescent, Custom

**Rilco**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Roctronics**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Josef Roisman**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Rosco**  
 Super Mirror, Custom

**J.R. Russell**

**Salvador**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Sapan**  
 Custom

**See Factor**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Sensations**  
 Computerized, Kits

**Serendipity**  
 Incandescent, Computerized, Custom, Kits

**Lawrence Silverman**

**Smithall**  
 Neon, Incandescent, Computerized

**Sound Chamber**  
 Incandescent, Computerized

**Sound Control**  
 Neon, Incandescent, Non-Computerized, Custom

**Sound Unlimited**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Soundman**  
 Incandescent, Computerized

**Sounds Unlimited**  
 Incandescent, Computerized, Custom, Kits

**SoundStage**  
 Incandescent, Computerized, Non-Computerized, Custom

**Soundteque**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Spectrum Design**  
 Neon, Incandescent, Computerized, Custom

**Stage Equip. & Lighting**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Stage Lighting Discount Corp.**  
 Incandescent, Computerized

**Stardust (Crown Inds.)**  
 Incandescent, Computerized

**Stereo Components**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Stillwater**  
 Neon, Incandescent, Computerized

**Sunshine**  
 Neon, Incandescent, Non-Computerized, Custom, Kits

**T C S**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Theatre Technic**  
 Custom

**Thumper**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom

**Thunder-N-Lighting**

**Times Square**  
 Incandescent, Computerized, Non-Computerized

**Tivoli**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**2001**  
 Incandescent, Computerized, Non-Computerized, Custom, Kits

**Varaxon**  
 Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits

**Whitaker Bros.**  
 Neon

**Waldo White**

**World of Sound & Light**  
 Incandescent, Computerized, Custom

## DISCOTHEQUE PLANNING/ CONSTRUCTION

consultants  
 (Total Package Includes Audio, Lighting,  
 Projection, Flooring & Decor)

A S T  
 Total Package

# Disco Equipment & Services By Category

- A V C  
 Audio, Lighting  
 Accurate Sound  
 Total Package  
 Acoustics/Noise Control Consultants  
 Total Package  
 Acoustilog  
 Acoustics  
 Advanced Tech  
 Total Package  
 Aesthetic Design  
 Total Package  
 Alant  
 Alibi Inc.  
 American Avents  
 American Lighting  
 Audio, Lighting, Projection, Flooring  
 Amusement Audio Professionals  
 Audio  
 Marty Angelo  
 Total Package  
 Antech  
 Total Package  
 Pat Appleson  
 Total Package  
 Astralvision  
 Lighting & Projection—Computer Animation  
 Audikon  
 Total Package  
 Audio By Zimet  
 Audio Concepts  
 Audio Innovations  
 Audio, Lighting  
 Audio Innovators  
 Audio, Projection  
 Audio Speaker Techntronics  
 Audio Design  
 Audio Systems  
 Total Package  
 Audio Technical Servs.  
 Audio Transport  
 Audio, Lighting, Projection, Flooring  
 Audio Unlimited  
 Audio, Lighting, Flooring  
 Audio Visual Labs  
 Audio Visual Promo. Aids  
 Projection  
 Axcent  
 Total Package  
 Barath  
 Big Apple Scenic Studio  
 Big Dudes  
 Total Package  
 J. Bingo Prod'ns  
 Total Package, Promotion  
 Blackstone  
 Total Package  
 Bonnie & Clyde's  
 Total Package  
 Bowling  
 Total Package  
 Bill Brittain  
 Total Package  
 Terence P. Butler  
 Total Package  
 C D M Prod'ns  
 Lighting  
 C L B  
 Audio  
 C S Prod'ns  
 Portable Disco Set Up  
 Calf Audio  
 Audio  
 Calliope  
 Audio, Lighting, Projection, Flooring  
 Capron  
 Audio, Lighting, Projection, Flooring, Systems, Equipment, Effects  
 Captain Disco  
 Total Package  
 The Cat & Co.  
 Total Package  
 Cavalaris  
 Total Package, Roller Rink  
 Cerwin-Vega  
 Audio  
 Chic  
 Lighting, Projection  
 Community Light & Sound  
 Sound Systems Design  
 Compact Video  
 Video  
 Comtech  
 Audio, Lighting, Projection, Flooring, Media Design  
 Cook Consultants  
 Audio, Lighting, Projection  
 Cosmic Lights  
 Total Package  
 Cosmopolitan Sales  
 Audio  
 Creative Audio & Lighting Systems (Wavelength Inc.)  
 Audio, Lighting, Video  
 Creative Floors  
 Creative Lighting  
 Video  
 Creative Stage Lighting  
 Total Package  
 Crown Inds.  
 Flooring  
 Crystal Sound  
 Audio, Lighting
- Custom Audio  
 Audio  
 Custom Designed  
 Total Package  
 Design Circuit Inc.  
 Total Package  
 Device Lighting  
 Total Package  
 Dimension Five Sound  
 Total Package  
 Dirty Don's  
 Disco Co.  
 Audio, Lighting, Projection, Flooring  
 Disco Explosion  
 Audio, Lighting, Flooring  
 Disco Floors  
 Disco Lab  
 Disco Lighting Systems  
 Lighting, Projection, Flooring, Decor  
 Disco Motion Inc.  
 Total Package  
 Disco Motion Ltd.  
 Disco Party  
 Total Package  
 Disco Prod'ns  
 Audio, Lighting, Decor  
 Disco Scene  
 Audio, Lighting, Acoustics  
 Disco Sight & Sound  
 Audio, Lighting  
 Disco Systems  
 Total Package  
 Disc-O-Dek  
 Lighting, Flooring, Decor  
 Disco-One  
 Audio, Lighting, Interior Design  
 DiscoSound  
 Discoltronics  
 Total Package  
 Discoworld  
 Diversitronics  
 Lighting, Special Effects  
 Doctor Disco  
 Total Package, Promotion, Service  
 Dutko  
 Audio  
 Dynacord  
 Total Package  
 Dynamic Sound  
 Audio, Lighting  
 Electra Display  
 Total Package  
 Electronic Environments  
 Electronics Co.  
 Audio, Lighting, Projection, Flooring  
 Electronics Unlimited  
 Total Package  
 Entertainment Dynamics  
 Total Package  
 Entertainment Lighting  
 Audio, Lighting, Projection  
 Entertainment Prod'n  
 Concept, Technical Feasibility  
 Entertainment Systems  
 Total Package  
 Entity  
 Total Package  
 F & B  
 F & G  
 Total Package  
 J. Douglas Falk  
 Audio, Lighting, Projection  
 Fantastic Disco Machine  
 Total Package  
 Farralane  
 Total Package  
 Royal Forgues  
 Total Package  
 Frazier  
 Freedom Electronic  
 Total Package  
 Full Compass  
 Audio  
 G L I  
 Audio  
 Galaxy Stage  
 Total Package  
 Glowtex  
 Lighting  
 Golden Tapes  
 Total Package  
 Grand Stage  
 Total Package  
 Gruen  
 Lighting  
 Headquarters Int'l  
 Heavy Custom Sound & Light  
 Total Package  
 Henri's  
 Total Package  
 High-End  
 Audio  
 George Hochman  
 Total Package  
 Horvick  
 Total Package  
 Howell  
 Audio, Lighting, Projection, Flooring  
 Hudson's  
 Audio  
 Infinity Light & Sound  
 Total Package  
 Interstate Theatrical Lighting  
 Lighting, Projection, Flooring, Decor
- Russ Jackson  
 Design  
 Jannen  
 Juliana's  
 Project Design  
 K/A Kustom Acoustics  
 Audio  
 K & L  
 Audio  
 Kenroy  
 Lighting  
 Kiernan  
 Audio, Lighting, Projection  
 Kinetic Artistry  
 Lighting, Projection  
 Kinetic Audio  
 Audio  
 Jim Kinner  
 Audio  
 Koehn  
 Total Package  
 L A Lighting  
 Audio, Lighting, Projection, Flooring  
 Larry-Allen  
 Audio, Lighting  
 Laser Concepts  
 Audio, Lighting, Projection, Flooring, Decor  
 Laser Displays  
 Laser  
 Laser General  
 Laser Lighting  
 Laser Media  
 Laser Effects Design  
 Laserlite  
 Lighting—Lasers  
 Lasertronix  
 Audio, Lighting, Projection  
 Let There Be Neon  
 Lighting  
 Light Em Up  
 Total Package  
 Lighthouse Int'l  
 Total Package  
 Lighting Dynamics  
 Total Package, Lighting Design  
 Lighting Experiences  
 Audio, Lighting  
 Lightworks  
 Lighting, Flooring  
 Limelight  
 Total Package  
 Litelab  
 All consulting through dealers  
 London Town  
 Total Package  
 Ricard Long  
 Audio  
 M B T  
 Lighting  
 M C Disco  
 Audio, Lighting, Projection, Flooring  
 Darrel Mand  
 Total Package  
 Allan Markoff  
 Martin Audio/Video Corp.  
 Mastronix  
 Total Package  
 Mater Dei  
 Total Package  
 Maverick's  
 Audio, Lighting, Flooring, Engineering  
 McDonald  
 Total Package  
 Media Technology  
 Total Package  
 Meteor  
 Total Package  
 Metro Lites Inc.  
 Total Package  
 Howard Metz  
 Audio, Record Programming  
 Michaels  
 Millennium Communications  
 Programming, Promotion, Operations, Audio  
 Mr. Exotic  
 Audio  
 Morton, Dennis, Wax & Assocs.  
 Mountain Electronics  
 Total Package  
 Mountain Restaurant  
 Total Package  
 Multiphase  
 Audio, Lighting, Video Systems  
 Music Systems  
 N T Prod'ns  
 Publicity, Operations, Planning  
 Nevada Disco DJ Ass'n  
 New England  
 Lighting, Projection, Flooring, Decor  
 New York Sound  
 Total Package  
 Odyssey  
 Audio, Lighting, Decor, Remodeling  
 Michael O'Harro  
 PR, Marketing, Promotion, Publicity  
 Omnitronics  
 Total Package  
 Oregon Sound  
 Orion Theatre  
 Audio, Lighting, Projection  
 Ozone  
 Total Package  
 Packaged Lighting  
 Lighting



Phoebus  
Lighting, Projection, Decor  
Power & Light  
Total Package, Music Programming, DJ Training  
Pragmatech  
Audio  
Precision Integrated  
Lighting  
Professional Sound Labs  
Total Package  
Professional Sound Servs.  
Audio, Lighting, Design  
Purr-Fect  
Planning Management, Programming  
Pyramid Sound  
Quality Sound  
Total Package  
R K B  
Audio, Lighting  
Randall  
Engineering  
Terry Ray  
Record Gallery  
Reflection Audio  
Total Package  
Rilco  
Total Package  
Robbo  
Music Programming  
Charlie Roberts  
Total Package, Music Programming  
Roctronics  
Lighting, Projection  
William Roderick  
Total Package  
Josef Rosman  
Total Package, Interior Design, Operations  
Rosco  
Lighting, Projection, Decor  
Rosner  
Audio, Mobile Systems, Service  
J. R. Russell  
Total Package  
S W B Electronics  
Audio, Lighting, Projection, Flooring  
Salvador  
Total Package  
Sapan  
Lighting, Decor, Holography, Laser Effects  
Randall Schiller  
Audio  
See Factor  
Total Package  
Seneca Sound  
Audio, Lighting, Projection  
Sensations  
Lighting, Flooring  
Serendipity  
Flooring, Decor, Custom Computer Control  
Lawrence Silverman  
Audio, Lighting, Video, Feasibility, Financing  
Graham Smith  
Total Package  
Smith Sound  
Total Package  
Smithall  
Total Package  
George R. Snell  
Audio, Projection  
Sound Chamber  
Total Package  
Sound Control  
Total Package  
Sound Genesis  
Audio Systems, Acoustic Design  
Sound Investment  
Total Package  
Sound Promos  
Total Package  
Sound Solutions  
Audio  
Sound Studio  
Sound Unlimited  
Total Package  
Sound-Effects  
Total Package, Lounge & Mobile  
Soundman  
Audio, Lighting  
Sounds Dynamic  
Audio, Lighting  
Sounds Unlimited  
Total Package  
Soundscapes  
Music & Concept  
SoundStage  
Audio, Lighting, Projection, Decor  
Soundtech  
Sound, Lighting  
Soundteque  
Total Package  
South Wind  
Audio, Lighting  
Southwest Professional  
Spectrum Design  
Lighting, Decor, Design  
Stage Equip. & Lighting  
Lighting, Projection, Flooring, Decor  
Stage Lighting Discount Corp.  
Lighting, Projection, Flooring  
Stereo Components  
Total Package  
Stillwater  
Audio, Lighting, Decor  
Stone Hearth

Sundance  
Lighting  
Sunshine  
Lighting, Projection, Flooring, Decor  
Superior Sound  
Audio  
Swiveler  
Electrical Design  
T C S  
Total Package, Management, Planning  
Theatre Technic  
Decor  
Theatrical Servs.  
Total Package  
Thumper  
Total Package  
Thunder-N-Lightning  
Times Square  
Lighting, Projection, Flooring, Decor  
Tivoli  
Low Voltage & Low Energy Lighting  
Toledo Theatre  
Lighting, Projection, Flooring  
Total Entertainment  
Audio, Lighting, Music Programming  
Towards 2000  
Mobile, Promotion  
Tramp's  
Total Package  
2001  
Total Package, Engineering, Applications Design  
United Audio Rec'g  
Audio  
V J Electronics  
Sound Systems  
Vava-Light  
Lighting, Control Systems  
Varazon  
Total Package, Interior Design, Management  
Virgolight  
Walker Transducing Systems  
Stan Wertheb  
Total Package including Roller Disco  
Whitaker Bros.  
Total Package  
Waldo White  
Thomas E. Williams  
Total Package, Invention, Marketing, Personnel Management  
Windsound  
Audio  
World of Sound & Light  
Total Concept  
Yorkshire  
Total Package, Programming, Layout, Operation

## designers

*(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)*

A S T  
Total Package  
A V C  
Total Package  
Accurate Sound  
Total Package  
AccuSound  
Audio, Lighting  
Advanced Tech  
Audio, Lighting, Decor  
Aesthetic Design  
Total Package  
Alibi Inc.  
American Lighting  
Audio, Lighting, Projection, Flooring  
Amphion  
Amusement Audio Professionals  
Audio  
Marty Angelo  
Antech  
Total Package  
Pat Appleton  
Audio, Lighting  
Audikon  
Audio By Zimet  
Audio Concepts  
Audio Designs  
Audio, Lighting  
Audio Innovations  
Audio, Lighting  
Audio Innovators  
Audio, Projection  
Audio Systems  
Total Package  
Audio Technical Servs.  
Audio Transport  
Audio, Lighting, Projection, Flooring  
Audio Unlimited  
Audio, Lighting, Flooring  
Audio Visual Promo. Aids  
Projection  
Auscom  
Video Projection  
Accent  
Total Package  
Barath  
Bestek  
Lighting  
Big Apple Scenic Studio  
Big Dudes  
Total Package  
J. Bingo Prod'ns  
Total Package

Blackstone  
Total Package  
Bonnie & Clyde's  
Bowling  
Audio, Lighting, Flooring, Decor  
Bill Brittain  
Total Package  
Charles Burke  
Total Package  
Terence P. Butler  
Total Package  
C L B  
Audio, Lighting  
Calf Audio  
Audio  
Callhope  
Audio, Lighting, Projection, Flooring  
Capron  
Audio, Lighting, Projection, Flooring  
Captain Disco  
Total Package  
The Cat & Co.  
Cavalaris  
Total Package, Roller Rink  
Compact Video  
Video  
Comtech  
Audio, Lighting, Projection, Flooring  
Cook Consultants  
Audio, Lighting, Projection  
Cosmic Lights  
Lighting, Projection, Flooring, Decor  
Cosmopolitan Sales  
Audio  
Creative Audio & Lighting Systems (Wavelength Inc.)  
Audio, Lighting, Video, Rigging, Custom Electronic Units  
Creative Floors  
Creative Lighting  
Video  
Creative Stage Lighting  
Total Package  
Crossroads Audio  
Audio  
Crystal Sound  
Audio, Lighting  
Custom Audio  
Audio, Lighting  
Custom Designed  
Total Package  
Custom Light & Sound  
Audio, Lighting, Projection, Flooring  
Custom Sound  
D C L  
D L S  
Acoustic, Electronic  
Design Circuit Inc.  
Total Package  
Design Sound  
Device Lighting  
Total Package  
Dimension Five Sound  
Total Package  
Dirty Don's  
Disco Explosion  
Audio, Lighting, Flooring  
Disco Floors  
Disco Lab  
Total Package  
Disco Lighting Systems  
Lighting, Projection, Flooring, Decor  
Disco Motion Inc.  
Total Package  
Disco One Sound & Lighting  
Total Package  
Disco Party  
Total Package  
Disco Prod'ns  
Lighting, Decor  
Disco Scene  
Total Package  
Disco Sight & Sound  
Audio, Lighting, Flooring  
Disco Systems  
Total Package  
Disco-One  
Total Package  
DiscoSound  
Discotronics  
Total Package  
Doctor Disco  
Total Package  
Dutko  
Audio  
Dynacord  
Total Package  
Dynamic Sound  
Audio, Lighting  
Electra Display  
Total Package  
Electronic Environments  
The Electronics Co.  
Audio, Lighting  
Electronics Unlimited  
Total Package  
Entertainment Dynamics  
Total Package  
Entertainment Lighting  
Audio, Lighting, Projection  
Entertainment Systems  
Total Package  
Ently  
Total Package  
F & B

# Disco Equipment & Services By Category

F & G  
 Total Package  
 J. Douglas Falk  
 Audio, Lighting, Projection  
 Fantastic Disco Machine  
 Audio, Lighting  
 Farralane  
 Total Package  
 Royal Forgues  
 Total Package  
 Freedom Electronix  
 Total Package  
 Full Compass  
 Audio  
 G.L.I.  
 Audio  
 Galaxy Stage  
 Total Package  
 Glowtex  
 Lighting  
 Grand Stage  
 Total Package  
 Gruen  
 Lighting  
 Headquarters Int'l  
 Heavy Custom Sound & Light  
 Total Package  
 Henri's  
 Total Package  
 High-End  
 Audio  
 George Hochman  
 Total Package  
 Horvick  
 Total Package  
 Howell  
 Audio, Lighting, Projection, Flooring  
 Hudson's  
 Audio  
 Infinitely Light & Sound  
 Total Package  
 Interstate Theatrical Lighting  
 Lighting, Projection  
 Russ Jackson  
 Jannen  
 Juliana's  
 Audio, Lighting, Projection, Flooring  
 K/A Kustom Acoustics  
 Audio  
 K & C  
 K & L  
 Kenroy  
 Lighting  
 Kiernan  
 Audio, Lighting, Projection  
 Kinetic Artistry  
 Lighting, Projection  
 Kinetic Audio  
 Audio  
 Jim Kinner  
 Audio  
 Koehn  
 Total Package  
 L.A. Lighting  
 Audio, Lighting, Projection, Flooring  
 Larry-Allen  
 Audio, Lighting  
 Laser Concepts  
 Audio, Lighting, Projection  
 Laser Displays  
 Laser  
 Laser General  
 Laser Lighting  
 Lasertronix  
 Audio, Lighting, Projection  
 Let There Be Neon  
 Lighting  
 Light Em Up  
 Lighthouse Int'l  
 Total Package  
 Lighting Dynamics  
 Lighting, Projection  
 Lighting Experiences  
 Audio, Lighting  
 Lightworks  
 Lighting, Flooring  
 Limelight  
 London Town  
 Total Package  
 Richard Long  
 Audio  
 Darrel Mand  
 Total Package  
 Allan Markoff  
 Martin Audio/Video Corp.  
 Mastronix  
 Total Package  
 Mater Dei  
 Total Package  
 Maverick's  
 McDonald  
 Total Package  
 Media Technology  
 Total Package  
 Meteor  
 Metro Lites Inc.  
 Howard Metz  
 Audio, Lighting

Michaels  
 Millennium Communications  
 Mr. Exotic  
 Audio  
 Mountain Electronics  
 Total Package  
 Mountain Restaurant  
 Total Package  
 Multiphase  
 Audio, Lighting, Video Systems  
 Music Systems  
 N T Prods  
 Neo-Ray  
 Lighting, Flooring, Decor  
 Nevada Disco DJ Assn  
 New England  
 Lighting, Projection, Flooring, Decor  
 New York Sound  
 Total Package  
 Dsyssey Light & Sound  
 Audio, Lighting, Decor, Remodeling  
 Dmmitronics  
 Total Package  
 Dregon Sound  
 Orion Theatre  
 Audio, Lighting, Projection  
 Dzone  
 Total Package  
 Phoebus  
 Lighting, Projection  
 Power & Light  
 Total Package  
 Pragmatech  
 Professional Audio Video  
 Professional Sound Labs  
 Total Package  
 Professional Sound Servs.  
 Audio, Lighting, Projection, Flooring  
 Purr-Fect  
 Pyramid Sound  
 Quality Sound  
 Audio, Lighting  
 Quantum Prods  
 Lighting, Projection, Flooring  
 R K B  
 Audio, Lighting, Decor  
 Randall  
 Audio  
 Terry Ray  
 Audio, Lighting  
 Record Gallery  
 Reflection Audio  
 Total Package  
 Riico  
 Total Package  
 Charlie Roberts  
 Rocronics  
 William Roderick  
 Total Package  
 Josef Roisman  
 Total Package  
 Rosner  
 Audio, Mobile Systems, Service  
 J. R. Russell  
 Total Package  
 Salvador  
 Total Package  
 Randall Schiller  
 See Factor  
 Total Package  
 Seneca Sound  
 Audio, Lighting, Projection  
 Sensations  
 Lighting, Flooring  
 Serendipity  
 Flooring, Decor  
 Lawrence Silverman  
 Audio, Lighting, Video, Electronic Systems  
 Graham Smith  
 Smith Sound  
 Total Package  
 Smithall  
 Audio, Lighting, Flooring  
 Sound Chamber  
 Total Package  
 Sound Control  
 Total Package  
 Sound Investment  
 Total Package  
 Sound Promos  
 Audio, Lighting, Flooring, Decor  
 Sound Unlimited  
 Total Package  
 Sound-Effects  
 Audio, Lighting  
 Sounds Unlimited  
 Total Package  
 Soundscapes  
 Audio  
 SoundStage  
 Audio, Lighting, Projection  
 Soundteque  
 Total Package  
 South Wind  
 Audio, Lighting  
 Southwest Professional  
 Spectrum Design  
 Stage Equip. & Lighting  
 Lighting, Projection, Flooring, Decor  
 Stage Lighting Discount Corp.  
 Lighting, Projection, Flooring  
 Stereo Components  
 Total Package  
 Stillwater

Stone Hearth  
 Sundance  
 Sunshine  
 Lighting, Projection, Flooring, Decor  
 Suntronics  
 Superior Sound  
 Audio  
 T.C.S.  
 Audio, Lighting, Projection, Flooring  
 T.J.  
 Tech Theatre  
 Lighting  
 Tennessee Audio  
 Audio, Lighting, Projection  
 Theatre Technic  
 Decor  
 Theatrical Servs.  
 Thumper  
 Total Package  
 Thunder-N Lighting  
 Times Square  
 Lighting, Projection, Flooring, Decor  
 Tivoli  
 Toledo Theatre  
 Lighting, Projection  
 Towards 2000  
 2001  
 Total Package  
 United Audio Rec'g  
 Audio  
 V.J. Electronics  
 Audio  
 Varaxon  
 Total Package  
 Virgolight  
 Walker Transducing Systems  
 Stan Wertlieb  
 Total Package  
 Whitaker Bros.  
 Lighting, Flooring  
 Waldo White  
 Thomas E. Williams  
 Total Package  
 World of Sound & Light  
 Total Package  
 Yorkshire  
 Lighting, Decor

## installers

*(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)*

A-1 Audio  
 Audio  
 A.S.T.  
 Total Package  
 A.V.C.  
 Total Package  
 Accurate Sound  
 Total Package  
 AccuSound  
 Audio, Lighting  
 Advanced Tech  
 Audio, Lighting  
 Aesthetic Design  
 Total Package  
 Alibi Inc.  
 Amphion  
 Amusement Audio Professionals  
 Audio  
 Antech  
 Total Package  
 Pat Appleson  
 Audio, Lighting, Projection  
 Audikon  
 Audio By Zimet  
 Audio Concepts  
 Audio Designs  
 Audio, Lighting  
 Audio Innovations  
 Audio, Lighting  
 Audio Innovators  
 Audio, Projection  
 Audio Systems  
 Total Package  
 Audio Technical Servs.  
 Audio Transport  
 Audio, Lighting, Projection, Flooring  
 Audio Unlimited  
 Audio, Lighting, Flooring  
 Audio Visual Promo. Aids  
 Projection  
 Auscom  
 Video Projection  
 Auxent  
 Total Package  
 Barath  
 Bestek  
 Lighting  
 Big Apple Scenic Studio  
 Big Dudes  
 Total Package  
 Blackstone  
 Total Package  
 Bonnie & Clyde's  
 Bowling  
 Flooring  
 Bridgewater  
 Audio, Lighting, Projection  
 Bill Brittain  
 Total Package  
 Terence P. Butler  
 Total Package



C L B  
 Audio  
 Calf Audio  
 Audio  
 Callope  
 Audio, Lighting, Projection, Flooring  
 Capron  
 Audio, Lighting, Projection, Flooring  
 Captain Disco  
 Total Package  
 The Cat & Co.  
 Cavaliers  
 Total Package, Roller Rink  
 Celestial (Sound Chamber)  
 Coleman  
 Compact Video  
 Video  
 Comtech  
 Audio, Lighting, Projection, Flooring  
 Cook Consultants  
 Audio, Lighting, Projection  
 Cosmic Lights  
 Lighting, Projection, Flooring, Decor  
 Creative Audio & Lighting Systems (Wavelength Inc.)  
 Creative Floors  
 Creative Lighting  
 Video  
 Crossroads Audio  
 Audio  
 Crystal Sound  
 Audio, Lighting  
 Custom Audio  
 Audio, Lighting  
 Custom Designed  
 Total Package  
 Custom Light & Sound  
 Audio, Lighting, Projection, Flooring  
 Custom Sound  
 Design Sound  
 Dimension Five Sound  
 Total Package  
 Disco Explosion  
 Audio, Lighting, Flooring  
 Disco Floors  
 Disco Lab  
 Total Package  
 Disco Lighting Systems  
 Lighting, Projection, Flooring, Decor  
 Disco Motion Inc.  
 Total Package  
 Disco Dne Sound & Lighting  
 Total Package  
 Disco Party  
 Total Package  
 Disco Prod'ns  
 Audio, Lighting, Decor  
 Disco Scene  
 Total Package  
 Disco Sight & Sound  
 Disco Systems  
 Total Package  
 Disco-Dne  
 Total Package  
 DiscoSound  
 Discotronics  
 Total Package  
 Discoworld  
 Doctor Disco  
 Total Package  
 Dulko  
 Audio  
 Dynacord  
 Total Package  
 Dynamic Sound  
 Audio, Lighting  
 Electra Display  
 Electronic Environments  
 The Electronics Co.  
 Audio, Lighting  
 Electronics Unlimited  
 Total Package  
 Entertainment Dynamics  
 Audio, Lighting  
 Entertainment Lighting  
 Audio, Lighting, Projection  
 Entertainment Systems  
 Total Package  
 Entity  
 Total Package  
 F & B  
 F & G  
 Total Package  
 J. Douglas Falk  
 Audio, Lighting, Projection  
 Fantastic Disco Machine  
 Audio, Projection  
 Farralane  
 Total Package  
 Royal Forgues  
 Total Package  
 Freedom Electronix  
 Total Package  
 Full Compass  
 Audio  
 Galaxy Stage  
 Total Package  
 Giffen  
 Projection  
 Glowtex  
 Lighting  
 Heavy Custom Sound & Light  
 Total Package  
 Henri's  
 Total Package

High End  
 Audio  
 Horvick  
 Total Package  
 Howell  
 Audio, Lighting, Projection, Flooring  
 Hudson's  
 Audio  
 Infinity Light & Sound  
 Total Package  
 Interstate Theatrical Lighting  
 Lighting, Decor  
 Russ Jackson  
 Jannen  
 Juliana's  
 Audio, Lighting, Projection, Flooring  
 K/A Kustom Acoustics  
 Audio  
 K & L  
 Kinetic Artistry  
 Lighting, Projection  
 Kinetic Audio  
 Audio  
 Jim Kinner  
 Audio  
 Koehn  
 Total Package  
 L A Lighting  
 Audio, Lighting, Projection, Flooring  
 Larry-Allen  
 Audio, Lighting  
 Laser Displays  
 Laser  
 Laser General  
 Laser Lighting  
 Lasertronix  
 Audio, Lighting, Projection  
 Light Em Up  
 Lighthouse Int'l  
 Total Package  
 Limelight  
 London Town  
 Total Package  
 Richard Long  
 Audio  
 M B T  
 Lighting  
 M C Disco  
 Audio, Lighting, Projection, Flooring  
 Darrel Mand  
 Total Package  
 Martin Audio/Video Corp.  
 Mater Dei  
 Total Package  
 Maverick's  
 McDonald  
 Total Package  
 Media Technology  
 Total Package  
 Meteor  
 Metro Lites Inc.  
 Howard Metz  
 Audio, Lighting, Projection  
 Michaels  
 Millennium Communications  
 Mr. Exotic  
 Audio  
 Mobile Discos of Hawaii  
 Audio, Lighting, Flooring  
 Mountain Electronics  
 Total Package  
 Multiphase  
 Audio, Lighting, Video Systems  
 Music Systems  
 N T Prod'ns  
 New England  
 Lighting, Projection, Flooring, Decor  
 New York Sound  
 Audio, Lighting, Projection, Flooring  
 Ddsysey Light & Sound  
 Audio, Lighting, Decor, Remodeling  
 Dmtronics  
 Total Package  
 Dregon Sound  
 Drion Theatre  
 Audio, Lighting, Projection  
 Dzone  
 Total Package  
 Power & Light  
 Total Package  
 Pragmatech  
 Professional Audio Video  
 Professional Sound Labs  
 Total Package  
 Professional Sound Servs.  
 Audio, Lighting, Projection, Flooring  
 Purr-Fect  
 Pyramid Sound  
 Quality Sound  
 Audio, Lighting  
 Quantum Prod'ns  
 Lighting, Projection  
 R K B  
 Audio, Lighting, Decor  
 Terry Ray  
 Audio, Lighting  
 Record Gallery  
 Reflection Audio  
 Total Package  
 Rico  
 Total Package  
 Charlie Roberts  
 William Roderick  
 Total Package

Josef Roisman  
 Total Package  
 Rosner  
 Audio, Mobile Systems, Service  
 J. R. Russell  
 Total Package  
 Mike Russell's  
 Salvador  
 Total Package  
 Randall Schiller  
 See Factor  
 Total Package  
 Seneca Sound  
 Audio, Lighting, Projection  
 Sensations  
 Lighting, Flooring  
 Laurence Silverman  
 Audio, Lighting, Video  
 Smith Sound  
 Total Package  
 Smithall  
 Audio, Lighting, Projection, Flooring  
 Sound Chamber  
 Sound Control  
 Total Package  
 Sound Genesis  
 Audio  
 Sound Investment  
 Total Package  
 Sound Promos  
 Audio, Lighting  
 Sound Unlimited  
 Audio, Lighting  
 Soundman  
 Audio, Lighting, Flooring  
 Sounds Dynamic  
 Audio, Lighting  
 Sounds Unlimited  
 Total Package  
 SoundStage  
 Audio, Lighting, Projection  
 Soundteque  
 Total Package  
 South Wind  
 Audio, Lighting  
 Southwest Professional  
 Stereo Components  
 Stillwater  
 Sunshine  
 Lighting, Projection, Flooring, Decor  
 Suntronics  
 Superior Sound  
 Audio  
 T C S  
 Audio, Lighting, Projection, Flooring  
 T J  
 Tech Theatre  
 Lighting  
 Tennessee Audio  
 Audio, Lighting, Projection  
 Theatre Technic  
 Decor  
 Theatrical Servs.  
 Thumper  
 Audio, Lighting, Projection, Flooring  
 Thunder-N-Lighting  
 Total Entertainment  
 Audio  
 Towards 2000  
 2001  
 Total Package  
 United Audio Rec'g  
 Audio  
 V J Electronics  
 Audio  
 Varaxon  
 Audio, Lighting, Decor  
 Virgolight  
 Walker Transducing Systems  
 Whitaker Bros.  
 Audio, Lighting, Projection, Flooring  
 Waldo White  
 Windsound  
 World of Sound & Light  
 Total Package

## builders

*(Total Package Includes Audio, Lighting, Projection, Flooring & Decor)*

A S T  
 A V C  
 Audio, Lighting, Flooring  
 Advanced Tech  
 Audio, Lighting  
 Aesthetic Design  
 Total Package  
 Alibi Inc.  
 American Lighting  
 Lighting, Projection, Flooring  
 Antech  
 Total Package  
 Pat Appleson  
 Audio, Lighting  
 Audikon  
 Audio By Zimet  
 Audio Concepts  
 Audio Innovations  
 Audio, Lighting  
 Audio Innovators  
 Audio  
 Audio Systems  
 Total Package

## Disco Equipment & Services By Category

Audio Technical Servs.  
 Accent  
 Total Package  
 Big Apple Scenic Studio  
 Big Dudes  
 Total Package  
 Blackstone  
 Total Package  
 Bowling  
 Flooring  
 Terence P. Butler  
 Total Package  
 The Cat & Co.  
 Cavalaris  
 Total Package, Roller Rink  
 Compact Video  
 Video  
 Creative Audio & Lighting Systems (Wavelength Inc.)  
 Electrical Contracting  
 Creative Floors  
 Crown Inds.  
 Floors  
 Custom Audio  
 Audio Lighting  
 Custom Designed  
 Total Package  
 D.C.L.  
 Design Sound  
 Dimension Five Sound  
 Audio, Flooring  
 Disco Explosion  
 Audio, Lighting, Flooring  
 Disco Floors  
 Disco Lab  
 Total Package  
 Disco Lighting Systems  
 Total Package  
 Disco Motion Inc.  
 Total Package  
 Disco One Sound & Lighting  
 Total Package  
 Disco Party  
 Total Package  
 Disco Scene  
 Total Package  
 Disco Sight & Sound  
 Audio, Lighting  
 Disco Systems  
 Total Package  
 Disc-O-Dek  
 Lighting, Flooring, Decor  
 Disco-One  
 Total Package  
 Discotronics  
 Total Package  
 Doctor Disco  
 Total Package  
 Dulko  
 Audio

Dynacord  
 Total Package  
 Dynamic Sound  
 Audio, Lighting  
 Electronics Unlimited  
 Total Package  
 Entertainment Dynamics  
 Audio, Lighting, Decor  
 Entertainment Lighting  
 Audio, Lighting, Projection  
 Entertainment Systems  
 Total Package  
 Entity  
 Total Package  
 F & B  
 F & G  
 Audio, Lighting, Projection, Decor  
 J. Douglas Falk  
 Audio, Lighting, Projection  
 Fantastic Disco Machine  
 Audio  
 Farralane  
 Total Package  
 Royal Forgues  
 Total Package  
 Freedom Electronix  
 Total Package  
 Full Compass  
 Audio  
 Giffen  
 Projection  
 Grand Stage  
 Lighting, Projection, Flooring  
 Heavy Custom Sound & Lighting  
 Total Package  
 Henri's  
 Total Package  
 High End  
 Audio  
 Horvick  
 Total Package  
 Howell  
 Audio, Lighting, Projection  
 Hudson's  
 Audio  
 Infinity  
 Total Package  
 Interstate Theatrical Lighting  
 Russ Jackson  
 K/A Kustom Acoustics  
 Audio  
 K & C  
 Kinetic Audio  
 Audio  
 Jim Kinner  
 Audio  
 Koehn  
 Total Package  
 L.A. Lighting  
 Audio, Lighting, Projection, Flooring  
 Laser Displays  
 Laser  
 Laser General  
 Laser Lighting

Lasertronix  
 Lighting  
 Light Em Up  
 Lighthouse Int'l  
 Total Package  
 Lighting Dynamics  
 Lighting, Projection  
 Lighting Experiences  
 Audio, Lighting  
 Limelight  
 London Town  
 Total Package  
 Richard Long  
 Audio  
 M.C. Disco  
 Lighting  
 Darrel Mand  
 Total Package  
 Martin Audio/Video Corp.  
 Mastronix  
 Lighting  
 Mater Dei  
 Total Package  
 Maverick's  
 McDonald  
 Total Package  
 Media Technology  
 Total Package  
 Meleor  
 Metro Lites Inc.  
 Mountain Electronics  
 Total Package  
 Music Systems  
 New England  
 Lighting, Projection, Flooring, Decor  
 New York Sound  
 Audio, Lighting, Projection  
 Omnitronics  
 Total Package  
 Ozone  
 Total Package  
 Pragmatech  
 Professional Audio Video  
 Professional Sound Servs.  
 Audio, Lighting, Projection, Flooring  
 Pyramid Sound  
 Quantum Prods  
 Lighting  
 R.K.B.  
 Audio, Lighting, Decor  
 Randall  
 Audio  
 Record Gallery  
 Rico  
 Total Package  
 Charlie Roberts  
 William Roderick  
 Total Package  
 Josef Roisman  
 Total Package  
 Rosner  
 Salvador  
 Total Package  
 See Factor  
 Total Package  
 Sensations  
 Lighting, Flooring  
 Lawrence Silverman  
 Audio, Lighting, Video  
 Smith Sound  
 Total Package  
 Smithall  
 Audio, Lighting  
 Sound Chamber  
 Sound Control  
 Total Package  
 Sound Investment  
 Lighting, Flooring  
 Sound Promos  
 Total Package  
 Sounds Unlimited  
 Total Package  
 SoundStage  
 Audio, Lighting, Decor  
 Soundtique  
 Total Package  
 Southwest Professional  
 Stillwater  
 Sunshine  
 Lighting, Projection, Flooring, Decor  
 Superior Sound  
 Audio  
 T.C.S.  
 Audio, Lighting, Projection, Flooring  
 Tennessee Audio  
 Audio, Lighting, Projection  
 Theatre Technic  
 Decor  
 Theatrical Servs.  
 Thumper  
 Audio, Lighting, Projection, Flooring  
 Thunder-N-Lighting  
 2001  
 Total Package  
 V.J. Electronics  
 Audio  
 Varaxon  
 Audio, Lighting, Decor  
 Walker Transducing Systems  
 Waldo White  
 Windsound  
 World of Sound & Light  
 Total Package

Give a little today. Take a lot tomorrow.  
 That's what makes United States Savings Bonds  
 a great way to secure your future. And why over  
 nine million people like you have already joined the  
 Payroll Savings Plan.

You see, once you sign up, a small part of each  
 paycheck is set aside to buy Bonds. Saving is so  
 automatic, you'll soon forget about it.

So buy United States Savings Bonds.  
 Automatically, through the Payroll Savings Plan.

You won't even feel like  
 you're giving, until all those  
 Bonds are yours for the  
 taking.

Take  
 stock  
 in America.



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 and The Advertising Council.



# DISCO POOLS

The information for the following record pools was provided by either the record companies which supply them or the record pools themselves.

## ALABAMA

### • BIRMINGHAM (Area Code 205)

Deep South Disco Ass'n, 1320 Monticello St. Zip 35210 Tel: 956-9524  
Reg'l Mgr.: Michael Balance.  
Home office: Pensacola Beach, Fla

## ALASKA

### • ANCHORAGE (Area Code 907)

Electronics Co (Electronics Corp of Alaska) 5650 A/B Dld Seward Hwy  
Zip 99502 Tel: 349-3562. Pres. & Gen. Mgr.: R. H. Westin.

## ARIZONA

### • PHOENIX (Area Code 602)

Bobby McGee's USA, 2701 E Camelback Rd., No. 500 Zip 85016 Tel: 956-7660. Programming Dir.: Ray Ford.  
Southwest Rec. Pool, 3015 S. 40 St. Zip: 85040 Tel: 276-5716/5843 Pres. George Hill, Dpns. Dir. Scott Tuchman

## ARKANSAS

### • LITTLE ROCK (Area Code 501)

Little Rock Music Pool, PD Box 2671 Zip: 72203. 1 Union Nat'l Plaza, 5th fl. Mktg. Zip 72201. Tel: 372-3003, 378-4279 Co-ord. Ford Stuart

## CALIFORNIA

### • BREJA (Area Code 714)

Drange County Music Pool, PD Box 2, Zip: 92621. Tel: 529-9558. Pres.: Robert Dorman, VP: Anderson Dorman

### • LOS ANGELES METROPOLITAN AREA (Area Code 213)

Captain Disco & His Moving Music Machine, 1832 Lincoln Blvd., Santa Monica 90404 Tel: 450-6326 Pres. Leslie B. Miller.  
Disco Talk, 1327 N. Laurel, Suite 16 Zip 90046 Tel: 656-1747 Ed. & Dir.: Tom Perew. Promo. Steve Drikoff  
Branch: Disco Talk East, Ashtabula, Ohio.  
Let's Go Disco (div. of Mobile Entertainment Group), 7731 Santa Monica Blvd Zip 90046 Tel: 656-7992 Pres.: Steve Miller  
Southern California Discotheque Disc Jockey Ass'n, 1850 N. Whitley, Suite D1, Hollywood 90028. Tel: 467-6855/6899. Pres.: A. J. Miller  
T E C Disco Servs., 4423 Tujunga Ave., Studio City 91602 Tel: 769-0852

### • SACRAMENTO (Area Code 916)

Sacramento Area Night Life Disco Ass'n, 1500 A Howe Ave. Zip: 95825 Tel: 922-5973. Dir.: Jim Schriamm

### • SAN DIEGO (Area Code 714)

Solid Prod'ns, PD Box 81569, Zip: 92138; 3499 Ruffin Rd., 2-E, Zip: 92123. Tel: 560-1907. Pres. & Gen. Mgr. D. D. Monroe Greer; VP: Randall Quinn

### • SAN FRANCISCO & BAY AREA (Area Code 415)

Bay Area Disco Dee Jay Ass'n (BADDA), 2120 Market St., No. 201 Zip 94114. Tel: 431-6025. Pres.: Jon Randazzo

## COLORADO

### • DENVER AREA (Area Code 303)

All Star Prod'ns Inc./Rocky Mountain Rec. Pool, 19 Lansing, Aurora 80010 Tel: 344-0742, 733-3789 Pres. Russel Murray, Sec'y/Treas. Jennifer Webb.

## CONNECTICUT

### • HARTFORD (Area Code 203)

New England Disco Pool, 474 Hudson St. Zip: 06106 Tel: 527-9204 Dir. Jay Chiodo.

### • STAMFORD (Area Code 203)

Connecticut Rec. Pool, 221 Atlantic St. Zip: 06901 Tel: 324-7099 Pres. Domenica Luyando; Co-ord.: John Pagano.

## DISTRICT OF COLUMBIA

### • WASHINGTON (Area Code 202)

Music Unlimited Street Jocks (MUSJ), 827 50 Pl. Zip: 20019. Tel: 399-6536 Pres.: Hollywood Breeze.

Seemingly Better Prod'ns, 1401 N. Capitol St. NE, Zip: 20002 Tel: 387-5000. Pres. Sundance, VP: Paul Keller. Baltimore Co-ord. Michael Waugh.  
Virginia/DC Rec. Pool, 4940 Sentinel Dr., No. 404 Zip: 20016. Tel: 229-8731 Dir.: Joe Butler

## FLORIDA

### • JACKSONVILLE (Area Code 904)

North Florida Rec. Pool, 5644 Holly Bell Dr., Suite 7. Zip: 32211 Tel: 744-2465 Pres. William Stuart Neal, VP: Melissa A. Keyes.

### • MIAMI (Area Code 305)

Florida Rec. Pool, 7340 SW 61 Court, Zip: 33143. Tel: 665-2605. Dir. John Terry  
International Mobile Disco Ass'n, 531 E. 12 St., Hialeah 33010 Tel: 885-6140. Dir.: Maria Castellanos.

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Dixie Dance Kings, 4361 Dld Mabry Ln., Roswell 30075. Tel: 992-5918. Pool Co-ord.: Dan Miller.

Million Dollar Prod'ns, PD Box 41044 Zip: 30331 Tel: 968-8674 VP: J.R. Dmo.

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Sound Ent's Inc., 3610 McKinley St. NE, Minneapolis 55418 Tel: 781-1134 Pres.: Daniel G. Thompson.

Wide Angle Communications, 455 Como Ave., St. Paul 55103. Tel: 488-6739, 822-3388.

Yorkshire Music Servs., 1115 Second Ave. S., 6th fl., Minneapolis 55403. Tel: 341-4557. Dir.: Gary Diamond; Pool Dir.: Roy Freedom, Pool Mgr.: Grant Lundberg.

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 For The Record, 7 W. 22 St., Suite 610. Zip: 10010. Tel: 929-7005. Pres Judith Weinstem.  
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 Home office: Philadelphia, Pa.  
 Record Source Int'l, 1515 Broadway. Zip: 10036. Tel: 764-7311 Broadcast Programming Mgr.: Nancy Erlich.  
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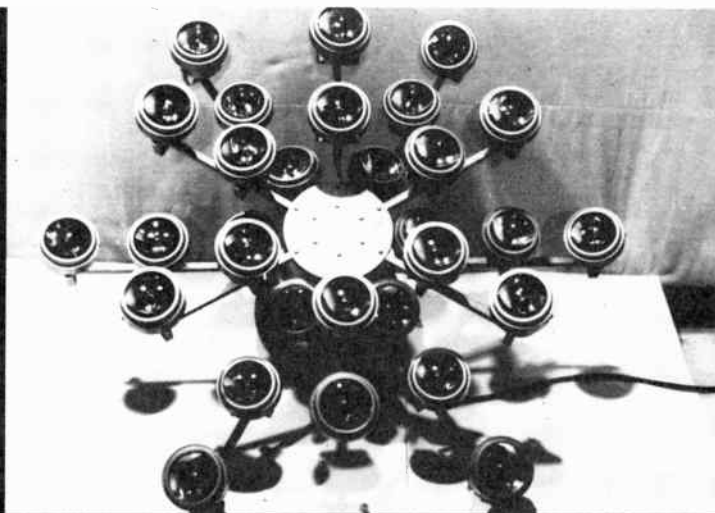
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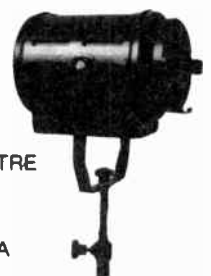
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**PHILIPS**, see London.

**PLANET**, see WEA.

**POLYGRAM INC.**, 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Cable: POLYDISC. Telex: 05-825690. TWX: (610) 421-3509. Pres.: Tim Harold. VP Finance: Peter Erdmann; VP Sales & Mktg.: Dieter Radecki; VP Prod. Mgmt.: Leo da Silva, English Prod. A&R Mgr.: Larry Mayson; French Prod. A&R Dir.: Yvan Gadoua; Nat'l Promo. Dir. & Disco Contact: Bob Ansell, Sr. Reg'l Sales Mgr.: Gaston Caveau.

Distribution offices: Calgary, Alta., 105 Bow Valley Square, 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Telex: 03-821859. Sr. Reg'l Sales Mgr.: Ken Graydon—Vancouver, B.C., 805 W Broadway, Mezzanine. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Telex: 045-4410. Mgr.: Peter Behnke—Winnipeg, Man., 3 Donald St., Suite 304. Postal Code: R3L 2P6. Tel: (204) 453-0408. Telex: 07-55306. Mgr.: Don Iman—Toronto, Ont., Etobico Tower, 7th Fl., 555 Burnhamthorpe Rd. W., Etobicoke M9C 2Y3. Tel: (416) 622-6680. Telex: 06-967755. Reg'l Sales Mgr.: Herb Bradley. Labels: Barclay (France), Capricorn (USA), Casablanca (USA), Charisma (UK), Chocolate City (USA), Curtom (USA), De-Lite (USA), EG (UK), Ensign (UK), Mercury (USA), Parachute (USA), Philips (Netherlands), Polydor (Germany), RSO (USA), Spring (USA), Zappa (USA).

**PRELUDE**, see Quality.

**PRIVATE STOCK**, see Quality.

**PYRAMID**, see Quality.

**QUALITY RECS. LTD.**, 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Telex: 06-219624. Pres.: George R. Struth; VP Finance: Sidney Lambersky; A&R Dir.: John Driscoll; VP Mfg.: Ronald P. Gardner. Branches: Scarborough, Ont., Metrodisc Ontario, 480 Tapscott Rd. Postal Code: M1B 1W3. Mktg. Dir.: Barry J. Stafford; Nat'l Promo. Mgr.: Larry Macrae—Montreal, P.Q., Metrodisc Dist., 2215 Beaconsfield Ave., Suite 4. Postal Code: H4A 2G9. Mgr.: Gary Koury, Artist, Prod. Development & Promo. Mgr.: Gaston Gravel.

Labels: (Owned) Quality, Celebration; (distributed) AVI, Ariola, Buddha, H&L, Motown, Prelude, Private Stock, Pyramid, Routelette, SMI, Skyline, Ze.

**R C A LTD.**, Rec. Div., 101 Duncan Mill Rd., Don Mills, Ont. M3B 1Z3. Tel: (416) 449-9500. Telex: 06-966577; TWX: (610) 492-4746. VP & Gen. Mgr.: Ed Preston; Mktg. Dir.: John Ford; Creative Affairs & Int'l Dir.: Andy Nagy

Labels: (Owned) RCA; (licensed) Baby (Italy), Bang (USA), Bullet (USA), CTI (USA), Gold Mind (USA), Ibis (USA), Kudu (USA), Valaco (USA), Mid-song Int'l (USA), Ovation (USA), Philly Groove (USA), Republic (USA), Salsoul (USA), Solar (USA), Tom N Jerry (USA), 20th Century (USA), West End (USA); (distributed—not licensed) Carrousel (Canada).

**ROLLING STONE**, see WEA.

**ROULETTE**, see Quality.

**S M I**, see Quality.

**SATRIL**, see London.

**SCOTTI BROS.**, see WEA.

**SHE**, see WEA.

**SIRE**, see WEA.

**SKYLINE**, see Quality.

**SOURCE**, see MCA.

**STAR**, see London.

**T G O**, see Capitol.

**T N**, see CBS.

**TATTOO**, see WEA.

**TAMLA**, see Motown.

**TELSON**, see London.

**TRANS CANADA RECS.**, 85 Thorncliff Park Dr., Suite 815 Toronto, Ont. M4H 1L6. Tel: (514) 336-7151. Gen. Prods. Mgr.: Paul Gallant; Branch Mgr.: Dominique Zgorak; Disco Promo. Mgr.: Jane Bigler. Labels: (Owned) Celsius; (licensed foreign) Carrere/Martini, Disque AZ, Flarenasch (all France); (distributed—not licensed) Unison (Canada), Vitamin (France).

**UNIOISC**, see Downstairs & London.

**UNISON**, see Trans Canada.

**UNITED ARTISTS**, see Capitol.

**VINYL**, see London.

**W E A MUSIC OF CANADA LTD.**, 1810 Birchmount, Scarborough, Ont. M1P 2J1. Tel: (416) 291-2515. Telex: (065) 24442.

Labels: Asylum, Atco, Atlantic, Bearsville, Big Tree, Cotillion, Elektra, Hilltak, Planet, Rolling Stone, Scotti Bros., She, Sire, Tattoo, Warner Bros., Warner Curbing, Warner/RFC, Westbound, Whitfield.

**WAM**, see London.

**WARNER BROS.**, see WEA.

**WARNER CURB**, see WEA.

**WARNER/RFC**, see WEA.

**WESTBOUND**, see WEA.

**WHITFIELD**, see WEA.

**ZE**, see Quality.

### • disco equipment & services

**ACOUSTIC 3A INT'L INC.**, 871 Montee de Liesse, St. Laurent, P.Q. H4T 1P5. Tel: (514) 735-6116.

Product: Audio—3A Amplifiers, Pre-Amplifiers, Speakers.

**AQUA-GEM SOUND & LIGHT LTD.**, 794 Smythe St., Fredericton, N.B. E3B 3G5. Tel: (506) 454-7257. Pres.: R. Kowalski; Sales Mgr.: James Gow; Adv. Mgr.: Mark Paul Ellis.

Product: Lighting—Track, Strip; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom); Planning/Construction—Consultants (Audio, Lighting, Flooring, Decor), Designers (Audio, Lighting, Projection, Flooring, Decor), Installers (Total Package)

**ARTCO DESIGN SYSTEMS INC.**, 3011 Murray St., No. 2, Port Moody, B.C. V3H 1X3. Tel: (604) 461-4141. Pres.: Barry F. Sharbo.

Product: Lighting—ALTMAN Spot (Fresnel & Ellipsoid); ARTCO Spot, Strip, DIGITROM Controllers, Chasers/Sequencers (8 & 4 channels), Strobes, Special Effects—ARTCO Mirror Balls, Fog Machines, Signs Computerized/Psychodelic/Illuminated; ELECTRA Bubble Machines; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom); Planning/Construction—Consultants (Lighting, Projection, Flooring, Decor), Designers (Audio, Lighting, Flooring, Decor), Installers & Builders (Lighting, Projection, Flooring, Decor).

**ASTRALITE** (div. of Mooretronics (Canada) Inc.), 23 Lakeshore, Pointe Claire, Montreal, P.Q. H9S 4H1. Tel: (514) 697-0156. Pres.: Gregg Moore; Sales Mgr.: Lorne McGuire; Adv. Mgr.: Bernadette Duffy.

Product: Lighting—Chasers/Sequencers (10, 8, 4 Channels), Color Orans (4, 3 Channels), Dimmer Boards, Strobes, Lasers, Ultraviolet/Black light, Spot (Fresnel, Ellipsoid), Follow Spot, Track, Strip, Revolving Space Beacons; Projection Systems—Projector Attachments (Cassette, Wheel, Splole, Tri Feet, Catherine Wheel), Special Effects—Fog Machines, Signs: Computerized/Psychodelic/Illuminated, Chrome Helicopter, Spinners, Tube Lighting.

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 Product: Audio—OVAL Turntables; GRAF Tonearms, METEOR Mixers; QRK Turntables, Tonearms; RUSSCO Turntables, SHURE Phono Cartridges; **Projection Systems**—ROCTRONICS, TIMES SQUARE Special Effects Projectors, Liquid Projectors; **Special Effects**—ROCTRONICS, TIMES SQUARE Mirror Balls, Bubble Machines, Fog Machines, Signs: Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls & Ceilings (Incandescent, Computerized, Non-Computerized, Custom); **Planning/Construction**—Builders (Audio, Lighting).

**AUDIOLIGHT (Wood Wilkings Ltd.),** 14 Verral Ave., Toronto, Ont. M4M 2R2 Tel: (416) 469-5951. Telex: 065-24703. Pres: Michael Wilkings; Sales Mgr.: Sam Taggart.  
 Product: **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

**B S R CANADA LTD.,** 26 Clarville Dr., Rexdale, Ont. M9V 4B3 Tel: (416) 675-2425. Pres: Don Henderson; Sales Mgr.: Chris Grant; Adv. Mgr.: D. Archambault.  
 Product: Audio—ADC Turntables, Tonearms, Phono Cartridges; BSR Turntables; dbx Noise Reduction Systems, Bass Boosters, OTARI Tape Decks (Open Reel), UNI-SYNC Mixers (8 Inputs, 2 Outputs), Amplifiers

**BACCHUS INT'L,** 127 Langley Ave., Toronto, Ont. M4K 1B6. Tel: (416) 463-2773.  
 Product: Audio—Mixers (6 Inputs, 1 Output), Amplifiers; **Lighting**—Chasers/Sequencers (8 Channels), Color Organs (8 Channels), Dimmer Boards, Strobes, Track; **Special Effects**—Mirror Balls, Signs Computerized/Psychedelic/Illuminated, Motorized Effects

**BROWNING MULTI-MEDIA SYSTEMS/BMS SYSTEMS,** 404 Spadina Cres. West, Saskatoon, Sask S7M 1N9. Tel: (306) 653-0611. Pres & Sales Mgr.: Frederic B. Hore.  
 Product: Audio—BMS Portable Disc Jockey Units/Decks; **Lighting**—BMS Track (16, 12, 10, 6, 4, 3 Channels), COSMIC LIGHTS Chasers/Sequencers (16, 12, 10, 6, 4, 3 Channels), Color Organ (34 Channels); **Special Effects**—Mirror Balls (48"–6"). LUMISPAC Spinners, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Non-Computerized, Custom); **Planning/Construction**—Consultants (Audio, Lighting, Projection), Designers (Lighting), Installers (Total Package).

**CABLE BROS. LTD.,** 7915 Argyll Rd., Edmonton, Alta. Tel: (403) 465-9731. Mgr.: Gary S. Lines.  
 Product: **Planning/Construction**—Designers, Installers.

**CANADIAN ASS'N OF PROFESSIONAL D.J.'S,** 7146 St. Laurent Blvd., Suite 1, Montreal, P.Q. H2S 3E2. Tel: (514) 271-6037. Pres.: Maria Spano. (Record Pool)

**CANSTRUT MFG. LTD.,** 60 Production Dr., Scarborough, Ont. M1H 2X8. Tel: (416) 438-6506. Telex: 065-25155. Pres: R. Brown; Sales & Adv. Mgr.: A. Wilson  
 Branch: Mississauga, Ont., 67 Steelcase, Unit 4. Postal Code L3R 2M4. Tel: (416) 495-6411. Telex: 06-986901. Pres: Syd Hopkinson.  
 Product: **Lighting**—Spot (Fresnel), Follow Spot, Track, Strip; **Special Effects**—Fog Machines, Rainlight Bars, Pin Spots; **Dance Floors/Walls/Ceilings**—Incandescent, K1ts

**CERWIN-VEGA CANADA LTD.,** 2360 Midland Ave., Unit 21, Scarborough, Ont. M1S 4A9. Tel: (416) 292-6645. Sales & Mktg. Mgr.: Gary Hennan.  
 Home office: USA.  
 Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Microphones (Condenser, Dynamic), Equalizers, Bass Boosters.

**CHEER MUSIC POOL (formerly WJD Pool),** 703-111 Raglan Ave., Toronto, Ont. M4C 2K7. Tel: (416) 656-1623. Co-ord. Daniel Cauderon; PR Mgr.: Lorraine Waters, Adv. Mgr.: Margo Cauderon.

**CONTROL LIGHTING LTD.,** 7040 Farrell Rd. SE, Calgary, Alta. T2H 0T2. Tel: (403) 255-7716.  
 Product: **Lighting**—Controllers, Dimmer Boards, Spot (Fresnel & Ellipsoidal), Follow Spot, Strip, Portable & Console-style Memory Systems, **Projection Systems**—Special Effects Projectors, **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines

**CUTTERHEADS LTD.,** 332 Richmond St., London, Ont. N6A 3C3. Tel: (519) 434-1102. Pres: Denis W. Butcher; Sales & Adv. Mgr.: Peter Nyberg.  
 Branch: Toronto, Ont., 16 Fairview Ave. Tel: (416) 763-2605.  
 Product: Audio—CERWIN VEGA Mixers (5 Inputs, 5 Outputs), Amplifiers, Pre-Amplifiers, Tuners, Speakers, Equalizers; DBX Noise Reducers; PANASONIC/TECHNICS Tonearms, Phono Cartridges, PIONEER Tape Recorders/Players (Cassette, Open Reel); SHURE Microphones (Condenser, Dynamic, Ribbon), Headphones; **Lighting**—CUTTERHEADS Dimmer Boards (Custom); CPB CUTTERHEADS Rainlight, LIGHTS FANTASTIC Chasers/Sequencers, Color Organs, Strobes, Spot (Fresnel, Ellipsoidal), Follow Spot, Track, Strip; LITELAB Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Spot (Fresnel, Ellipsoidal), Follow Spot, Track, Strip; PULSAR Color Organs; **Projection Systems**—VISTAVISION RCA Large Screen Television/Video Projectors, Screens (6 x 6, 5 x 5, 7 x 7); OPTIKINETIC Special Effects Projectors, Liquid Projectors, Projector Attachments, **Special Effects**—LIGHTS FANTASTIC, LITELAB Mirror Balls, Bubble Machines, Fog Machines; CUTTERHEADS, LIGHTS FANTASTIC, LITELAB Signs Computerized/Psychedelic/Illuminated; **Dance Floors/Walls/Ceilings**—Floors, Walls & Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom, K1ts); **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

**O J M PROMOS (ONTARIO DISCO POOL),** 122 St. Patrick St., Suite 509, Toronto, Ont. M5T 2X8. Tel: (416) 596-3131. Pres: Jackie Valasek

**DISCO UNLIMITED CANADA LTD.,** 67 Steelcase Rd., Unit 4, Markham, Ont. L3R 2M4. Tel: (416) 495-6411. Pres: Syd Hopkinson. Sales Mgr. Andrew Wilson; Adv. Mgr.: Rhonda Houston  
 Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers; **Lighting**—Chasers/Sequencers (10 Channels), Spot, Track, Strip; **Special Effects**—Fog Machines, Signs: Computerized/Psychedelic/Illuminated, **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized); **Planning/Construction**—Consultants, Designers & Installers (Audio, Lighting, Projection, Flooring).

**DYNACOM COMMUNICATIONS INT'L,** 5521 Beaminster Pl., Montreal, P.Q. H3W 2M4. Tel: (514) 342-5200. Pres: David P. Leonard.  
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**EDMUND SCIENTIFIC PRODS.,** 3500 Bathurst St., Toronto, Ont. M6A 2C6. Tel: (416) 787-4584.  
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**ELECTRO-HARMONIX CANADA,** 379 Adelaide St. W., Suite 202, Toronto, Ont. M5V 1S5. Tel: (416) 368-4715. Mgr.: Norma June Wilson.  
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**ELECTROHOME LTD.,** 809 Wellington St. N., Kitchener, Ont. N2G 4J6. Tel: (519) 744-7111.  
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**ELECTRO-VOICE INC.** (sub. of Gulton Inds. Inc.), 345 Herbert St., Gananoque, Ont. K7G 2V1. Tel: (613) 382-2141. Gen. Mgr.: Mark Simmons.  
 Home office: USA.  
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**I C LIGHTING SYSTEMS,** 1014 Fourth St. E., Saskatoon, Sask. S7K 1K5. Tel: (306) 343-9314. Gen. & Adv. Mgr.: R. Heineke; Adv. Mgr.: B. Fahl.  
 Product: **Lighting**—IC LIGHTING Chasers/Sequencers (16, 12, 8, 4 Channels), Color Organs (8, 4 Channels), Track, Strip; MULTI QUAD Dimmer Boards.

**I E P (INTERNATIONAL ELECTRONIC PROD'N LTD.),** 8070 Metropolitan E., Montreal, P.Q. H1K 1A1. Tel: (514) 353-9933.  
 Product: Audio—IEP Mixers (Custom), Speakers, JBL Amplifiers, **Lighting**—IEP Chasers/Sequencers, Dimmer Boards, Strobes, Spot, Track, Strip (all custom); **Dance Floors/Walls/Ceilings**—Floors, Walls, Ceilings (Incandescent, Computerized, Custom); **Planning/Construction**—Consultants & Designers (Total Package), Installers & Builders (Audio, Lighting).

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**INTERNATIONAL AUDIO VISUAL LTD., PO Box 1096, Coquitlam, B.C. V3J 624;** 224 Cayer St., Coquitlam, B.C. V3K 5A9. Tel: (604) 522-7955  
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 Home office: USA.  
 Product: **Lighting**—Track; **Projection Systems**—Special Effects Projectors.

**LIGHTWRITER INT'L LTD.,** U9-855 Alness St., Downsview, Ont. M3J 2X5. Tel: (416) 677-8470. Pres.: Michael Roberts.  
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**LUMIBEC,** 1600 E. Marie-Anne, Montreal, P.Q. H2J-2C8. Tel: (514) 525-0616.  
 Product: **Planning/Construction**—Designers.

**M A S LASER,** 1332 Williams St., Montreal, P.Q. H3C 1R5. Tel: (514) 932-5131. Contacts: Patrick Minott, Arnold Orapkin.  
 Product: **Lighting**—Custom Laser Systems.

**MCKEEN ELECTRONICS LTD.,** 780 Bank St., Ottawa, Ont. K1S 3V6. Tel: (613) 236-7424.  
 Product: Audio—ALTEC Amplifiers, Speakers; AMPEX Tape Recorders/Players; BURWEN Noise Reducers; CITRONIC Mixers, Pre-Amplifiers, dbx Noise Reducers; H7H Amplifiers; HARMAN/KARDON Receivers; MARANTZ Tuners; ORTOFON Phono Cartridges, REVOX Tape Recorders/Players, SME Tonearms, SENNEHEISER Microphones; TEAC Tape Recorders/Players; **Projection Systems**—AMPEX Video Tape Recorders/Players.

**MOORETRONICS (CANADA) INC.,** 23 Lakeshore, Pointe Claire, Montreal, P.Q. H9S 4H1. Tel: (514) 697-0156. Pres.: Gregg Moore; Sales Mgr.: Lorne McGuire; Adv. Mgr.: Bernadette Duffy.  
 Product: Audio—BGW Amplifiers, Pre-Amplifiers, BEYER Microphones, Headphones; CERWIN Speakers; OXB Bass Boosters; ELECTRO-VOICE Microphones; GAUSS Speakers; ICEB (6 Inputs, 4 Outputs), Amplifiers; KLARK/TEKNIK Pre-Amplifiers, Equalizers, KOSS Headphones; MOORETRONICS Portable Disk Jockey Units/Decks, SHURE Phono Cartridges, Styl—Pickup; TECHNICS Turntables; TELEC Mixers (6, 4 Channels); **Lighting**—MOORETRONICS Chasers/Sequencers (10, 8, 4 Channels), Color Organs (4, 3 Channels), Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spot (Fresnel, Ellipsoidal), Follow Spot, Track, Strip, Revolving Space Beacons; **Projection Systems**—HANIMEX Slide Projectors, KODAK Slide Projectors, OPTIKINETICS Special Effects Projectors, Liquid Projectors, RANK Special Effects Projectors, Liquid Projectors; **Special Effects**—MOORETRONICS Mirror Balls, Bubble Machines, Fog Machines, ConfeItt Canons, Triangles, Chrome Helicopters, Spinners, Tube Lighting; **Dance Floors/Walls/Ceilings**—Neon, Incandescent, Computerized, Non-Computerized, Custom, K1ts; **Planning/Construction**—Consultants, Designers, Installers & Builders (Total Package).

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**ONTARIO DISCO POOL,** see DJM

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 Product: Audio—ASHLEY AUDIO Signal Processing, BGW Amplifiers, CITRONIC Mixers, JBL Speaker Systems, TAPCO Mixers, TECHNICS Turntables; **Lighting**—CITRONIC Chasers/Sequencers, Color Organs; DISCO SPEC Spinners, Sweepers, Pinspots, **Special Effects**; DIVERSITRONICS Chasers/Sequencers, Strobes; EKKOR Chasers/Sequencers, Color Organs; LITELAB Chasers/Sequencers, Color Organs; LUMINAIRE Chasers/Sequencers, Color Organs; PULSAR Dimmer Boards, Strobes; ROSCOE'S Track; TVOLI Strip; **Special Effects**—SUPER FOGGER Fog Machines; ROSCOE'S Signs: Computerized/Psychedelic/Illuminated, Custom Neon Work, **Dance Floors/Walls/Ceilings**—Neon, Incandescent, Computerized, Non-Computerized, Custom; **Planning/Construction**—Consultants, Designers & Installers (Audio, Lighting, Flooring, Decor); **Record Pool**—WESTERN CANADIAN REC. POOL.

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**SOUND DYNAMIX INC.,** 486 Evans Ave., Unit 1-A, Toronto, Ont. M8W 2T7. Tel: (416) 259-8071. Pres. & Sales Mgr.: Richard M.G. Kuris; Sales Mgr.: Joe Spring Jr.; Adv. Mgr.: Kim Katank.  
 Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Noise Reducers, Electronic Crossovers, Dynamic Range Expanders, **Lighting**—Programmable Light Mixers (8 Channels), Chasers/Sequencers, Color Organs, Strobes, Spot, Tube, Pin Beams, Mobile Systems; **Visual Materials**—Videotape Libraries; **Projection Systems**—Large Screen Television/Video Projectors, **Special Effects** Projectors, Liquid Projectors, Projector Attachments (Laser Effects); **Special Effects**—Mirror Balls, Bubble Machines, Fog Machines, Neon Effects; **Dance Floors/Walls/Ceilings**—Illuminated, Wood, Stainless Steel, Illuminated Wall & Ceiling Panels & Pillars; **Planning/Construction**—Consultants, Designers & Installers (Total Package); DJ Service.

**STARLIGHT EQUIP. LTD.,** 170 Riverside, North Vancouver, B.C. V7H 1T9. Tel: (604) 929-5401. Tel: 04-352646. Pres.: E. J. O'Connor; Sales Mgr.: Don Siney; Adv. Mgr.: Neil McKenzie  
 Product: Audio—BOGEN Amplifiers, Pre-Amplifiers; FAL Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Turntables; PASO Amplifiers, Pre-Amplifiers; **Lighting**—ALTMAN Strobes, Ultraviolet/Blacklight, Spot (Fresnel, Ellipsoidal), Follow Spot, Strip; COLORTRON Spot (Fresnel, Ellipsoidal), Follow Spot; DIVERSITRONICS CONTROLLERS, DILOR Dimmer Boards, HALO Track, LUMINAIRE Controllers, Dimmer Boards, MR Spot (Fresnel, Ellipsoidal), Follow Spot; OPTI Strobes; PULSAR Controllers, Strobes; **Projection Systems**—OPTI Special Effects Projectors, Liquid Projectors, Projector Attachments; **Special Effects**—ALTMAN Fog Machines, ICE Bubble Machines, MR Fog Machines, MUTUAL CONCEPT Fog Machines, NATIONAL Mirror Balls, OPTI Bubble Machines, STARLIGHT Signs: Computerized/ Psychedelic/Illuminated; **Planning/Construction**—Designers, Installers & Builders (Total Package).

**TELEC-ELECTRONIC OISTS.** (div. of Steintron Int'l), 63 Advance Rd., Toronto, Ont. M8Z 2S6. Tel: (416) 233-6267.  
 Branch: Vancouver, B.C., 2145 W. Broadway, Postal Code: V6K 2C7. Tel: (604) 736-7636.  
 Product: Audio—TELEC, Mixers (5 Inputs, 2 Outputs).

**TRI-TEL ASSOC'S.** LTD., 105 Sparks Ave., Willowdale, Ont. M2H 2S5. Tel: (416) 499-5044. Telex: 065-25230. Pres.: R.B. Finkle; Sales & Adv. Mgr.: R.W. Finkle.  
 Product: Audio—AAL Speakers; STANTON Phono Cartridges, Styl—Pickup.

**W I D J POOL,** see Cheer Music Pool

**WESTERN CANADIAN REC. POOL,** see Roscoe's.

# FRANCE

• **record companies with disco product**

**A B PROD'NS SA,** 55 Pierre Charron, 75008 Paris Tel: (01) 225.77.30. Telex: 660894  
 Label: (Owned) AB Disco.  
 A F A, see Dom.

**ACCORD,** see Musdisc Europe.

**ARABELLA-EURODISC (ARIELA FRANCE),** 1 Rue François I, 75008 Paris Tel: (01) 256.13.33, 225.05.93, 225.17.96. Telex: 650458. Gen. Mgrs.: Michel Poulain, Rene Caxeux; A&R & Mktg. Mgr.: Christian Herrgott; Int'l Mgr.: Jacques Perrinon, Disco Contact Jacques Chabiron.  
 Labels: (Owned) Arabella-Eurodisc, Ariola, Arista. (distributed—not licensed) MCA (UK, USA).

**ARIELA,** see Arabella.

**ARISTA,** see Arabella.

**ASTREE,** Allee Jean de Ockeghem, Chambray-Les-Tours. Tel: (47) 28.10.02. Dir.: Michel Bernstein.

**ATLANTIC,** see WEA Filipacchi.

**AWAH-AWAH,** see Azwaw.

**AZWAW (ED.),** 55 Rue Marcadet, 75018 Paris. Tel: (01) 257.75.60. Or. Gen.: Daoud Said  
 Labels: (Owned) Awah-Awah, Cleduy.

**BAGATELLE,** 10 Rue Washington, 75008 Paris. Tel: (01) 256.17.99, 359.42.56. Telex: 640328. Pres. Or. Gen.: Denis Bourgeois; Gen. Mgr.: Brigitte Bertholier-Spahn  
 Labels: Bagatelle, Double V, Studio Or.

**BARCLAY (Compagnie Phonographique Francaise),** 143 Av. Charles de Gaulle, 92521 Neuilly-sur-Seine. Tel: (01) 758.12.77. Pres.: Eddie Barclay; VP & Int'l Label Mgr.: Jean Fernandez; Gen. Mgr.: Roger Maruani  
 Labels: (Owned) Barclay, EGG. (licensed foreign) Greensteens (UK).



Hansa (Germany), Prelude (USA), Strif (UK); (distributed—not licensed) Can't Stop Prod'ns (USA).  
**BARET**, see Musidisc.  
**BIRAM FRANCE/ZAGORA**, 9 Rue Versailles, Marnes-La-Coquette. Tel: 741.61.98. Telex: 203249. Chief Execs: Jean Kluger, Daniel Vangarde. (Distributed by Phonogram)  
**Labels: (Owned)** Biram France, Zagora.  
**BLUE NOTE**, see United Artists.  
**C A N F**, see Verseau.  
**C B S DISQUES**, 3 Rue Freycinet, 75016 Paris. Tel: (01) 723.54.22. Telex: 620646. Pres. & Mng. Dir.: Alain Levy; Disco Promo. Mgr.: Hugues de Salvador.  
**Labels: (Licensed)** A&M, CBS, Epic, TKR.  
**C N A I-FIOSOUND**, 19 Rue Coysevox, 75018 Paris. Tel: (01) 228.05.31, 229.24.61.  
**Label: (Owned)** Fidsound.  
**CALUMET**, see IHP.  
**CARABINE-MUSIC**, 124 Rue La Boetie, 75008 Paris. Tel: (01) 225.80.30.  
**Labels: (Owned)** Carabine, Mustang.  
**CARRERE RECS.**, 27 Rue de Surenne, 75008 Paris. Tel: (01) 261.51.37. Telex: 641591. Pres.: Claude Carriere; Int'l Mgr.: Nanou Lambin.  
**Labels: Hansa (France, Germany), Zagora (France).**  
**CHARMILLES (DISQUES)**, 62 Mail des Charmilles, 10000 Troyes. Tel: (25) 81.05.62. Disco Contact: G. Delforge.  
**LA COLOMBE (DISQUES)**, 4 Rue de la Colombe, 75004 Paris. Tel: (01) 633.37.08. Artistique Dir.: Michel Valette; Comm'l Dir.: Robert Vallan; PR: Jo Johann-Corbeau.  
**CONSUL (DISQUES)** (Productions Christian Montfort), 43 Rue de la Fraternite, 93100 Montreuil S/Bos. Dir. Gen.: Christian Montfort.  
**CROCOS**, see WEA Filipacchi.  
**CTEOUYI**, see Azwaw.  
**DAEMS (DISQUES)**, 69 Rue des Archives, 75003 Paris. Tel: 272.74.83.  
**DEESSE-SEPTENTRION**, 11 Rue Lepic, 75018 Paris. Tel: (01) 606.94.30, 255.92.19. Telex: 270105. Dir.: Pierre Cete; A&R Dir.: Michel Cete.  
**DETRY**, see Drange Music.  
**DISCAZ**, 32 Rue Francois I, 75008 Paris. Tel: (01) 256.76.76. Telex: 290496. Mng. Dir.: Pascal Farcouli; Int'l Mgr.: Claude Monnet; Prod'r: Alain Desmarest; Disco Promo.: Francois Post.  
**Labels: (Licensed foreign)** Hansa (Germany), Ice (UK), Inphasion (USA), Malaco (USA), Pinnacle (UK).  
**DOM (DISQUES)**, 4-6 Rue du Donjon, 94300 Vincennes. Tel: 808.50.21, 328.85.91.  
**Labels: AFA (France), Dom (France), Markal (Belgium), Sciascia (Italy).**  
**DOUBLE V**, see Bagatelle.  
**DRAGON PHENIX**, see Safari.  
**E G G**, see Barclay.  
**E M L**, see Pathe Marconi.  
**EDWARDS RECS.**, 58 Rue du Docteur Calmette, Sequedin 59320 Haubourdin. Tel: (20) 07.16.82, 07.57.01. Pres.-Dir. Gen.: Theodore Edwards.  
**Label: Interdoc (Germany).**  
**ELEKTRA**, see WEA.  
**L'ESCARCOT**, see Sibeac.  
**EXPERIENCE**, 8 Rue Emile Ailez, 75017 Paris. Tel: (01) 380.27.10. Gen. Mgr.: Philippe Doiteau; Exec. Prod'r: Jacques Galissant.  
**FIOSOUND**, see CNAI-Fidsound.  
**FLARENSCH**, see WEA Filipacchi.  
**FONTANA**, see Phonogram.  
**FORMULE 1**, 16 Rue Felicien David, 75016 Paris. Tel: (01) 524.69.10. Dir.: Guy Bayle.  
**G F Z**, see Musidisc.  
**GENAL**, see Drange.  
**GRAND ORGUE**, see Teleson.  
**HONEY RECS.**, 134 Rue d'Avron, 75020 Paris. Tel: (01) 373.66.75. Mng. Dir.: Tony Amaraggi; Int'l Co-ord.: Maria Amaraggi.  
**I H P (ICE HOUSE PROD'N)**, 105 Rue de Normandie, 92400 Courbevoie. Tel: 788.09.46. Pres.: Pierre Jaubert.  
**Label: (Owned)** Calumet.  
**I P G**, see Societe Francaise du Son.  
**ICE HOUSE PROD'N**, see IHP.  
**J A O E**, 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.09.89, 562.09.89. Pres.-Dir. Gen.: A. Jaillard-Rakowski.  
**J B P**, see Studio ABM Disques JBP.  
**JARE INT'L**, 62 Rue Pierre Charon, 75008 Paris. Tel: (01) 256.08.82. Cable: TREMATCH. Telex: 630170. Co-Pres.: J. Revaux, R. Talar; Int'l & Disco Mgr.: C. Ebrard. (Distributed by RCA)  
**Labels: (Owned)** Jare Int'l, Trema.  
**K J O S MUSIC-STUDIO JOHANNA**, 64 Rue Sadi Carnot, 93170 Bagnolet. Tel: 360.54.74.  
**K-TEL INT'L (FRANCE) & CO.**, 42-44 Rue Lamarck, 75018 Paris. Tel: (01) 252.43.23.  
**LIDO-MUSIQUE**, 68 Champs Elysees, 75008 Paris. Tel: (01) 255.30.86.  
**LOCOMOTIVE RECS., MICHEL LAGUENS ORG.**, 47 Av. Paul Doumer, 75016 Paris. Tel: (01) 520.37.53. Telex: 611650. Dir.: Michel Laguens; Comm'l Dir.: Monique Laguens.  
**MAIA (PROD'NS)**, 27 Rue du Bouloi, 75001 Paris. Tel: (01) 233.03.55.  
**MALLIGATOR**, see WEA Filipacchi.  
**MELBA**, see Vogue.  
**MERCURY**, see Phonogram.  
**MEYS (DISQUES)**, 10 Rue St. Florentin, 75001 Paris. Tel: (01) 260.85.05. Dir.: Gerard Meys.  
**MUSIDISC-EUROPE**, 13/15 Rue Pages, 92152 Suresnes. Tel: (01) 772.70.36. Telex: 630946. Pres.: Francois Grandchamp des Raux; A&R Mgr.: Jean-Jacques Timmel; Disco Promo.: Alain Falther.  
**Labels: (Owned)** Accord, GFZ, (distributed) Bareit, Ultra Nouvo, (licensed foreign) Creole (UK), Fantasy (USA), Vanguard (USA).  
**MUSTANG**, see Carabine.  
**NATIONAL**, see Societe Volant.  
**I 3**, see PALM.  
**ORANGE-MUSIC/DETRY RECS.**, 11-bis Rue Cdt. Pilot, 92200 Neuilly Sur Seine. Tel: (01) 624.84.85. Pres. & Disco Contact: Jean-Louis Detry; VP: Michel Revene.  
**Label: (Owned)** Detry, Genal, Drange.  
**P A L M**, 86 Rue du Faubourg St. Denis, 75010 Paris. Tel: (01) 770.21.29. Chief Execs.: J.F. Quevieux, Jef Gilsou.  
**Labels: (Licensed)** 123, PALM, (licensed domestic) Pragmaphone, Soleil Masque; (licensed foreign) Cadillac (UK), Moers (Germany), Hat Hut (Switzerland).  
**PATHE MARCONI EMI**, 36 Rue Pierret, 92200 Neuilly. Tel: 758.12.48. Telex: 61355. Pres. & Sonopresse Mng. Dir.: Alain Gerondeau; A&R & Mktg.: Alain de Ricou.  
**Labels: (Owned)** Pathe Marconi, EMI, Sonopresse; (licensed foreign) Apple, Butterfly, Capitol, Motown, RAK, Rolling Stones, Sire, Trojan, UA.  
**PHILIPS**, see Phonogram.  
**PHONDGRAM SA**, 24 Blvd. de l'Hopital, 75005 Paris. Tel: (01) 336.32.30.

Telex: 270673. Pres.: Jacques Caillart; Gen. Mgr.: Marc Grandemange; Int'l Prod. Mgr.: Jean-Paul Commin.  
**Labels: (Owned)** Fontana, Mercury, Philips; (distributed—not licensed) Chrysalis (USA), Island (UK).  
**PIM PIN MUSIC**, 16 Rue Larrey, 75005 Paris. Tel: (01) 587.00.22, 634.09.22. Telex: 620893. Gen. Mgr.: Odette Scirot.  
**PLATEFORME 2000**, 20 Rue Ballu, 75009 Paris. Tel: (C1) 285.83.00. Telex: 642581. Pres.: Hubert Ballay; Dir. Gen.: Lucien Salles; Publ'g Mgr.: Nelly Coppi.  
**POLYDOR SA**, 2 Rue Cavallotti, 75882 Paris Cedex 18. Tel: (01) 522.05.39. Cable: PDLYDDRDISC. Telex: 650522. Pres.-Dir. Gen.: Jacques Kerner; Sec'y Gen.: Patrice Fichet; Disco Promo.: Antoine Yvernault.  
**Labels: BGD, Curtom, Hispavox, Polydor, RSD, Spring, Virgin.**  
**POLYMNIE**, see Verseau.  
**PRAGMAPHONE**, see PALM.  
**PRESIDENT**, see Societe Volant.  
**PROSADIS**, 14 Av. Hoche, 75008 Paris. Tel: (01) 561.16.55. Pres. Dir. Gen.: Claude Delfe.  
**R C A SA**, 9 Av. Matignon, 75008 Paris. Tel: (01) 256.70.70, 359.92.60. Telex: 650703.  
**Labels: (Licensed foreign)** Roadshow, Salsoul, Solar (all USA).  
**SAFARI-AMBIANCE**, 118-130 Ave. Jean Jaures, 75019 Paris. Tel: (01) 200.56.42, 201.59.81. Gen. Mgr.: Charles Manatakas; Artistic & Disco Mgr.: Colette Lacoste.  
**Labels: (Owned)** Dragon Phenix.  
**SIBEAC**, 99 Rue de Vaugrard, 75006 Paris. Tel: (01) 544.55.31. Pres. Dir. Gen.: Gilles Bleiveis; PR: Jean Francois Lecomte.  
**Label: L'Escargot.**  
**SIRENS SVOA**, Le Triangle, Pl. Rene Devic, 34000 Montpellier. Tel: (67) 92.23.53. Telex: 490833 or 480345.  
**SIROCCO**, 42 Rue Laugier, 75017 Paris. Tel: (01) 257.04.69, 766.23.66. Telex: 260717. Pres. & Disco Contact: Roger Toxarz. (Distributed by Polydor)  
**SOCIETE FRANCAISE DU SON**, 30 Rue Beaujon, 75008 Paris. Tel: (01) 766.01.01.  
**Label: (Owned)** IPG.  
**SOCIETE VOLANT**, 21 Rue Pierre Semard, 75009 Paris. Tel: (C1) 878.02.28/51.87. Telex: 697064.  
**Labels: (Owned)** National, President, Vygon.  
**SOLEIL MASQUE**, see PALM.  
**SONOPRESSE**, see Pathe Marconi.  
**STUDIO ABM-DISQUES JBP**, Royale, 69001 Lyon. Tel: (78) 27.43.42, 28.33.19. Chief Exec.: Robert Anctet.  
**Label: (Owned)** Disques JBP.  
**STUDIO OIX**, see Bagatelle.  
**TELESOM**, 52-56 Rue General Giraud, 76000 Rouen. Tel: (35) 71.28.74. Mgr.: Jacques Maigret.  
**Label: (Owned)** Grand Druge.  
**TREMA**, see Jare.  
**ULTRA-NUOVO**, see Musidisc.  
**UNITED ARTISTS (FRANCE) SA**, 25/27 Rue d'Astorg, 75008 Paris. Tel: (01) 742.33.95. Telex: 658292. Admin. Dir.: Lucien Naouri.  
**Labels: (Owned)** Blue Note, United Artists.  
**VERSEAU-CENTRE D'ART**, PO Box 44, 31012 Toulouse Cedex; 76 Quai de Tounis, 31000 Toulouse. Tel: (61) 52.86.71. Dirs.: Michel Barthes, Pierre Lavie.  
**Labels: (Owned)** CANF, Polymne, Verseau.  
**VOGUE PIP** (Productions Int'l's Phonographiques), 82 Rue Maurice Grandcou; 93430 Villeneuve. Tel: (01) 821.25.00. Cable: VGDGDISC. Telex: 620380.  
**Labels: (Owned)** Vogue; (licensed domestic) Melba.  
**WYGSON**, see Societe Volant.  
**WE A FILIPACCHI MUSIC**, 70 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 359.12.90. Telex: 660816.  
**Labels: (Owned)** Atlantic, Elektra, Warner Bros.; (licensed foreign) West-bound (USA), Whitfield (USA); (distributed—not licensed) AB, Crocos, Flarensch, Malligator.  
**WARNER BROS.**, see WEA Filipacchi.  
**ZAGORA**, see Biram.

Product: Audio—Turntables, Styli-Pickup.  
**BENOIST-BERTHOUT BBGR**, 58 Rue Beaubourg, 75003 Paris. Tel: (01) 218.30.61. Telex: 670220.  
**Product: Projection Systems—Movie & Slide Projector Lenses.**  
**C E R A**, 66 Rue de Mulhouse, 68170 Rixheim. Tel: (89) 44.14.92.  
**Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers.**  
**CABASSE**, Zone Industrielle de Kergonan, 29200 Brest. Tel: (98) 02.14.50. Telex: 940587. Pres.: Georges Cabasse; Sales Mgr.: Jean-Paul Voegelin; Adv. Mgr.: Elisabeth Cabasse.  
**Branches: 75010 Paris, 182 Rue Lafayette. Tel: (01) 202.74.40—59460 Jeumont, ACDA, 9 Rue Marx-Dormoy. Tel: (27) 63.44.20.**  
**Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Speakers.**  
**J.E. CANETTI & CIE.**, 16 Rue d'Orleans, 92200 Neuilly-sur-Seine. Tel: (01) 747.62.30. Telex: 620757. Pres.: E. Canetti; Sales Mgr.: G. Durringer.  
**Product: Audio—NEUMANN Mixers, Microphones (Condenser), Equalizers, Volume Expanders.**  
**CELESTION FRANCE SA**, 37 Blvd. Bourdon, 75004 Paris. Tel: (01) 277.76.80.  
**Int'l branch: England.**  
**Product: Audio—Speakers.**  
**CINECO**, 72 Av. des Champs-Elysees, 75008 Paris. Tel: (01) 225.11.94.  
**Product: Audio—SHURE Mixers, Amplifiers, Styli—Pickup, Microphones (Dynamic & Ribbon), Equalizers; SAE Amplifiers, Speakers, Equalizers; BIC Turntables; CINECD Turntables; FERROGRAPH Tape Recorders; dbx Noise Reducers.**  
**CINEL SA**, 32-38 Rue Magenta, 93500 Pantin. Tel: 845.52.82. Pres.: Mr. Labracherie; Sales Mgr.: R. Lefarre.  
**Product: Visual Materials—Film/Movie Projectors (16 mm).**  
**CLEMANCON**, 23 Rue Lamartine, 75009 Paris. Tel: 281.93.14. Telex: 640588. Dir.: Philippe Cocteau, G. Duvernoy.  
**Product: Lighting, Projection Systems, Special Effects, Dance Walls/Ceilings.**  
**J. COLLYNS (AEC-FRANCE)**, 41 Rue Pasteur, 94800 Villejuif. Tel: (01) 726.64.21. Telex: 270604. Pres.: Patrice Miquels; Export & Adv. Mgr.: Alain Chaigneau.  
**Product: Lighting—Chasers/Sequencers (12 Channels), Color Organs (4 Channels), Dimmer Boards, Strobes, Lasers, Ultra violet/Blacklight, Spot (Fresnel, Ellipsoid), Follow Spot, Track; Projection Systems—Slide Projectors (Polarized Strobe), Special Effects Projectors, Luble Projectors, Projector Attachments; Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Signs; Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Computerized, Kts); Planning/Construction—Installers (Lighting, Projection, Flooring, Decor).  
**COMEDIS** (Compagnie Europeenne de Distribution), 24 Rue Condorcet, 94430 Chennevières Sur Marne. Tel: 933.72.26.  
**Product: Audio—ECLER Mixers; ARMSTRONG Amplifiers, Pre-Amplifiers, Tuners, Receivers; MARTIN Speakers; PHDNIA Speakers, Microphones, Headphones; JELCO Tonearms, Phono Cartridges, Styli—Pickup; Lighting—ECLER Color Organs, Dimmer Boards.**  
**COMEL** (Constructions Musicales Electro-Acoustiques), 6 Rue Rossignol Du-Bost, 92230 Gennevilliers. Tel: (1) 793.65.12. Telex: 630504. Pres.: Gerard Mon; Sales Mgr.: Michel Barber-Lambert; Adv. Mgr.: Yam Mick Chalony.  
**Product: Audio—FDSTEX Microphones (Condenser, Dynamic, Ribbon); PACIFIC Microphones (Condenser, Dynamic, Ribbon); POWER Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Equalizers, Noise Reduction Systems, Bass Boosters; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom); Planning/Construction—Designers & Installers (Total Package), Builders (Audio).  
**CREASON**, 220 Rue des Arts, 59100 Roubaix. Tel: (20) 73.14.48. Pres.: Philippe Desreux; Sales Mgr.: A. Gysel/Brecht; Adv. Mgr.: S. Beausire.  
**Product: Audio—CREASON Portable Disk Jockey Units/Decks; KUSTDM Amplifiers, Pre-Amplifiers, Speakers; MARELCD Mixers, Amplifiers, Pre-Amplifiers; Planning/Construction—Installers & Builders (Audio, Lighting).**  
**OAYTRONICS SARL**, 28 Av. Gal-de-Gaulle, 77370 Nangis. Tel: (067) 20.92. Telex: 600767. Pres.: Michel Bidault.  
**Product: Lighting—Chasers/Sequencers (48 Channels), Color Organs (70 Channels), Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized), Planning/Construction—Designers, Installers (Audio, Lighting, Projection, Flooring, Decor).  
**DELTRON VISION**, 28 Rue de Leningrad, 75008 Paris. Tel: (01) 387.56.19. Sales Mgr.: M. Szarkisky.  
**Product: Audio—TK DISCOSOUND Portable Disk Jockey Units/Decks; Lighting—CRDWN Spot (Ellipsoid); LASERTRONICS Ultraviolet/Blacklight; PLUTD Strobes; SPECTRA PHYSICS Lasers; Projection Systems—PLUTD Special Effects Projectors; RANK Liquef Projectors; Special Effects—CONCEPT Fog Machines; ICE Bubble Machines; LE MAITRE Mirror Balls; Planning/Construction—Consultants (Total Package).  
**OIEORICHS (ETS.)**, 54 Rue Rene Boulanger, 75010 Paris. Tel: (01) 607.10.77.  
**Product: Audio—THDRENS Turntables.**  
**OFFUSION MUSICAL**, 31 Blvd. Magenta, 75010 Paris. Tel: 200.10.01. Telex: 210500. Dir.: Pierre Thiebault.  
**Product: Lighting, Projection Systems, Special Effects, Dance Walls/Ceilings.**  
**DISCO GLICE (SFOSG)**, 18 Av. de la Jonchere, 78170 La Celle, Saint-Cloud. Tel: 918.02.50. Telex: 698366. Dir.: Jack Lambert.  
**Product: Dance Floors.**  
**DISCOBOX**, 11 Rue de Provence, 75009 Paris. Tel: (01) 246.3417. (Disco Record Pool)  
**E G A O LACOMBE**, 26 Rue Boussairolles, 3400 Montpellier. Dir.: Jean-Paul Lacombe.  
**Product: Lighting, Projection Systems, Special Effects, Dance Floors/Ceilings.**  
**ELECTRO-ACOUSTIQUE APPLIQUEE**, 3 Rue Henri Dunant, Villebon-sur-Yvette. Tel: (01) 010.48.49. Pres. & Adv. Mgr.: Claude G. Thibault; Sales Mgr.: Thierry Penot.  
**Product: Audio—QUEST Mixers (16, 12, 8 Inputs; 8, 4 Outputs); PHASE Amplifiers, Equalizers.**  
**ELIPSON**, 1 Rue Froide, 92220 Bagneux. Tel: (1) 735.99.10.  
**Product: Audio—Amplifiers, Pre-Amplifiers, Tuners, Speakers, Noise Reducers.**  
**ELNO**, 18-20 Rue de Val-Notre-Dame, 95100 Argenteuil. Tel: 982.29.73. Telex: 695417. Pres.: J.P. Mace; Sales Mgr.: L.B. Fievet.  
**Product: Audio—SCHOEPS Microphones.**  
**ENERTEC**, PO Box 226; 296 Av. Napoleon Bonaparte, 92505 Rueil Malmaison Cedex. Tel: (01) 732.92.23. Telex: 203404. Mng. Dir.: R. Senechal; Sales Dir.: J. Schwob; Adv. Mgr.: J.L. Moronville.  
**Product: Audio—Mixers (36, 24, 12, 8 Inputs; 24, 16, 8, 4 Outputs), Amplifiers, Turntables, Tape Recorders/Players (Cassette & Open Reel), Equalizers, Audio Switching Matrices.**********

# International

**ERLSON SA**, 24 Av. Thierry, Ville d'Auray. Tel: 926.00.79. Telex: 260717. Pres: Serge Meiseger, Sales Mgr.: Jean Gaudiche. Product: Audio—RODEC Mixers, Amplifiers; SPENDOR Speakers; ADC Turntables, Tonearms, Phono Cartridges, Equalizers.

**FECMDZ**, 17 Rue Ernestine, 75018 Paris. Tel: (01) 606.21.31. Telex: 640057. Pres: Mr. Fechoz, Sales Mgr.: Mr. Gautier. Product: Projection Systems—Screens; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Non-Computerized, Custom); Planning/Construction—Consultants, Designers, Installers & Builders (Projection, Flooring, Decor).

**FILM & RADIO**, 6 Rue Denis Poisson, 75017 Paris. Tel: (01) 755.82.94. Product: Audio—GARRARD Speakers, Turntables; JENSEN Speakers, Headphones; HIGH TONE Headphones.

**FREEVOX INT'L**, 31 Av. de la République, 75011 Paris. Tel: (01) 357.99.90. Pres: Gerard Poncet, Sales Mgr.: Patrick Legros, Adv. Mgr.: Christine Marn. Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Equalizers, Crossovers; Planning/Construction—Consultants, Designers, Installers & Builders (Audio).

**GALATEC**, 21 Rue Senouque, 78530 Buc. Tel: 956.07.63. Comm'l Dir.: Guy Johann, Technical Dir.: Guy Neveu. Product: Projection Systems, Special Lighting Effects.

**GRAPHIC LIGHT**, 44 Rue Bourg l'Albe, Rouen. Tel: 88.10.84. Pres: Thierry Olivier, Sales Mgr.: Guy Noel. Product: Lighting—ISA Chasers/Sequencers, Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spot (Fresnel, Ellipsoidal), Follow Spot, Track Strip; Projection Systems—ISA Slide Projectors, Special Effects Projectors, Liquid Projectors; Special Effects—ISA Mirror Balls, Bubble Machines, Fog Machines, Signs; Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Computerized); Planning/Construction—Installers (Lighting, Projection, Ocoo).

**HARMAN-FRANCE**, 33 Rue Mal de Latrre de Tassigny, 94120 Fontenay/Bois. Tel: (01) 876.1144. Product: Audio—EMPIRE Phono Cartridges; HARMAN/KARDON Amplifiers, Pre-Amplifiers, Tuners, Receivers; JBL Amplifiers, Pre-Amplifiers, Speakers; MICRO SEIKI Turntables, Tonearms; TANNAY Speakers; TASCAM Mixers; TEAC Mixers, Tape Recorders/Players (Cassette & Open Reel).

**HI-FA**, Chemin Lateral, 93507 Pantin. Tel: 843.33.23. Telex: 240065. Product: Audio—YAMAHA Amplifiers, Speakers, Headphones; GOODMANS Loudspeakers.

**HIGH FIDELITY SERVS. SA**, 4 Rue Pierre Semard, 75009 Paris. Tel: (01) 285.00.40. Telex: 290585. Pres.: Georges Kendrig; VP: Jean-Noel Kendrig; Adv. Mgr.: Pierre Mere. Product: Audio—ALTEC LANSING Mixers (10-6 Inputs, 2-1 Outputs), Amplifiers, Speakers, Microphones (Condenser, Dynamic & Ribbon), Equalizers; DISCOMASTER Mixers; METEOR Amplifiers, Equalizers; Lighting—METEOR Chasers/Sequencers (10, 4, 3 Channels), Strobes; Projection Systems—WESTREX Film/Movie Projectors; Planning/Construction—Consultants (Audio, Lighting, Projection).

**ROBERT JULIAT SA**, 39 Rue de Trevisse, 75009 Paris. Tel: (01) 770.38.36. Telex: 642630. Pres.: J.C. Juliat, Sales Mgr.: J.P. Query. Product: Lighting—AVAB Chasers/Sequencers (96 Channels), Dimmer Boards, Ultraviolet/Blacklight, Spot (Fresnel, Ellipsoidal), Follow Spot.

**KOSS CORP.**, 12 Rue du Puits, 10th, Seine 525, 94577 Rungis. Tel: 687.33.56. Product: Audio—Speakers, Volume Expanders, Headphones.

**L E M**, 127 Av. de la République, 92320 Chatillon. Tel: (01) 253.77.60. Telex Omtel 680461 x 175, Cable: LEM-92. Pres.: J. Lemonne. Product: Audio—Microphones (Condenser, Dynamic, Wireless); Headphones.

**LASER GRAPHICS**, Cite Debergue, 28 Rue du Rendez-vous, 75002 Paris. Tel: 345.46.42. Product: Lighting—Lasers, Laser Effects.

**LASER MOVEMENT**, 62 Square Francois-Villon, 91100 Saint-Germain-lès-Corbelle. Tel: 075.15.75. Dir.: Patrice Peuchoux.

**LASER VISION**, 28 Rue de la Voûte, 75012 Paris. Tel: 628.71.41. Dir.: Claude Lilante. Product: Lighting—Lasers, Laser Effects.

**LELIEVRE CREATIONS**, 200 Rue de la Croix Nivert, 75015 Paris. Tel: 557.57.40. Dir.: Eugene Lelievre. Product: Lighting—Spot, Follow Spot.

**LINEAR SYSTEM**, 32 Rue de Nenden, 92100 Boulogne. Tel: (01) 608.44.34, 608.50.98. Pres.: Yuri O. Gutsatz Jr. Product: Audio—Mixers (5 Inputs, 6 Outputs), Amplifiers, Equalizers, Electronic Crossovers.

**MELODIUM SA**, 296 Rue Lecourbe, 75015 Paris. Tel: (01) 532.50.80. Product: Audio—Amplifiers, Speakers, Microphones (Condenser, Dynamic & Ribbon), Headphones.

**MIROLEGE FABERT**, 30 Rue de Leningrad, 75008 Paris. Product: Special Effects.

**MDLE-RICHARDSON (FRANCE) SA**, PO Box 440, 28-Bis Rue Marcelin Berthelot, 92541 Montrouge. Tel: 735.32.17. Dir. Gen.: Rene Jean Schell. Product: Lighting—Spot, Dance Floors/Walls/Ceilings—Walls.

**MONTESANTO (PULSAR) LTD.**, 48 Av. de Bruxelles, 14000 Caen. Tel: (031) 94.76.08. Dir.: Claude Lanos. Product: Lighting, Projection Systems, Special Effects, Dance Floors/Walls/Ceilings.

**MOON ELECTRONIQUE**, 37 Rue Jean-Jacques Rousseau, 93600 Aulnay-sous-Bois. Tel: 866.39.21. Pres: Pierre Garreau. Product: Lighting, Projection Systems, Special Effects, Planning/Construction.

**MUMBACH (SERTEC)**, 21, 2799 Av. John Kennedy, 83140 Six Fours les Plages. Tel: (94) 87.18.50. Pres. & Dir. Gen.: Pierre Mumbach; Comm'l Dir.: Yann Philippe. Product: Audio—Amplifiers, Pre-Amplifiers, Speakers.

**JEAN-PAUL MUSSO**, 16 Blvd. Maitot, 92200 Neuilly. Tel: 745.77.77. Product: Planning/Construction—Decor.

**NANOPULSE LABS.**, 32 Rue de Villeneuve, 92110 Clichy. Tel: (01) 270.30.90. Product: Audio—NANOPULSE Mixers, Amplifiers, Pre-Amplifiers, Equalizers, Noise Reducers; BRENELL Tape Recorders.

**NEXO**, 45 Rue Fessart, 75019 Paris. Tel: (01) 607.23.75. Pres: Michael Johnson; Sales & Adv. Mgr.: Eric Vincenot. Product: Audio—A&M Mixers (24 Inputs, 8 Outputs); ATC Speakers; ADVANCED AUDIO Pre-Amplifiers; EMILAR Mid-Range/Tweeter Expanders; MUSIC WORKS Portable Disk Jockey Units/Decks, NEXO Speakers, SGAL Connectors, Wiring, TURNER Amplifiers; Special Effects—EMS Video Synthesizers; Planning/Construction—Consultants (Audio), Designers & Installers (Audio, Decor).

**DRBIS INFIMI**, 41 Blvd. Voltaire, 75011 Paris. Dir.: Didier Badez. Product: Lighting—Lasers; Projection Systems—Special Effects Projection, Dance Floors/Walls/Ceilings—Floors, Ceilings.

**PALACE INT'L**, 3 bis Cite Bergere, 75009 Paris. Tel: 246.10.87. Dir.: Fabrice Emer. Product: Lighting—Effects; Dance Floors/Walls/Ceilings—KASERSM Walls.

**PEGI DEPT. DCA**, 10 Av. George V, 75008 Paris. Tel: 723.60.10 Telex 660530. Pres.: Henri Gielbaum. Product: Visual Materials—Videotape Libraries; Projection Systems—Large Screen Television/Video Projectors, Lasers.

**PHILIPS SA**, Site, Portenseigne, 50 Rue Roger Salengro, Penipole 14, 94126 Fontenay-Sous-Bois Cedex. Tel: 876.11.33. Telex: 280746. Product: Audio—Mixers, Amplifiers, Speakers, Turntables, Tape Recorders, Microphones (Condenser & Dynamic), Equalizers, Noise Reducers, Headphones; Projection Systems—Film/Movie Projectors, Video Tape Recorders.

**PRDJIRIS**, 30 Rue Duperré, 75009 Paris. Tel: 281.44.05. Dir.: Claude Ferante. Product: Dance Floors/Walls/Ceilings—Floors.

**PUBLISON AUDIO PROFESSIONAL**, 9 Rue Crespin du Gast, 75011 Paris. Tel: (01) 357.64.07. Dir.: Peter Dean. Product: Audio.

**PULSAR LIGHT OF CAMBRIDGE**, 48 Av. de Bruxelles, 14000 Caen. Tel: (31) 94.76.08. Mng. Dir.: Claude Lanos. Product: Lighting—PULSAR Chasers/Sequencers (12 Channels), Color Organs (12 Channels), Dimmer Boards, Strobes; LASERTRAC Lasers, TECHNITRON Spot (Fresnel, Ellipsoidal), Follow Spot, Projection Systems—EUROPROT Mirror Balls, OPTIKINETICS Bubble Machines, LE MAITRE Fog Machines.

**RECORD SOURCE INT'L (RSI)**, 14 Rue Singer, 75016 Paris (Record Services).

**RECORDING-ELECTRONIC DESIGN**, 3 Rue du Telegraph, 75020 Paris. Tel: (01) 362.73.10. Pres.: G. Bussel. Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Equalizers, Noise Reduction Systems.

**REDITEC**, 27 Rue du Progres, 93107 Montreuil. Tel: 328.25.80. Telex: 28823. Product: Audio—MIDAS Mixers, OTARI Tape Recorders, AKG Microphones, Headphones.

**REGISCENE SARL**, 21 Rue de l'Alouette, 94160 Saint-Mande. Tel: 374.58.36. Dir.: Jean Jacques Perroy. Product: Audio—Speakers.

**PAUL RUIZ (ETS.)**, 59 Av. du General de Gaulle, 94700 Maisons Alfort. Tel: 375.79.13. Dir.: Paul Ruiz. Product: Special Effects.

**S E A C (SOCIETE D'EQUIPEMENT & D'ANIMATION COMMERCIALE)**, Les Prémeyers, 2E des 5 Chemins, 56520 Guidel-Lorient. Tel: (097) 65.93.51. Dir. Gen.: Raymond Le Guennec, Animation Dir.: Serge Mora. Product: Audio, Dance Floors/Walls/Ceilings.

**SAC-ELEC**, 73.96 Av. Laferrière, 94000 Creteil. Tel: (01) 207.47.15. Dir.: Bernard Sacoun; Sales Mgr.: Jean Pierre Meunier. Product: Lighting—Chasers/Sequencers (12, 8, 6, 4 Channels), Strobes, Ultraviolet/Blacklight, Spot; Special Effects—Mirror Balls, Bubble Machines, Animated Lighting.

**SCENILUX LOCAMAT**, 9 Rue Henri Regnault, 75014 Paris. Tel: (01) 540.48.65. Telex: 250827. Pres. & Sales Mgr.: Mr. Lebrét; Adv. Mgr.: F.R. Tarrin. Product: Lighting—AEC Strobes; LASER MOVEMENT Lasers, SCENILUX Controllers, Chasers/Sequencers, Color Organs, Spot (Ellipsoidal), Follow Spot; Projection Systems—ALDIS TUDOR, OPTIKINETICS Special Effects Projectors, Liquid Projectors, Projector Attachments; KODAK Slide Projectors, Projector Attachments, Special Effects—AEC Mirror Balls, Bubble Machines; AMBIANCE LUMIERE Signs; Computerized/Psychedelic/Illuminated; EVT Video Synthesizers; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Computerized); Planning/Construction—Consultants (Lighting, Projection, Decor).

**SCHAEFFER, RIESSER & CO.**, 14 bis Rue Marbeuf, 75008 Paris. Tel: (01) 225.00.24. Pres.: E. Ruesser. Product: Audio—BEYER DYNAMIC Microphones (Condenser, Dynamic, Ribbon, Wireless), Headphones, DOLBY Noise Reducers, NAKAMICHI Portable Disk Jockey Units/Decks, Pre-Amplifiers, Tape Decks, PARASOUND Equalizers; REVOX Portable Disk Jockey Units/Decks, Speakers, Turntables, Tape Decks; TELEWATT Portable Disk Jockey Units/Decks, Speakers; UREI Equalizers.

**SCIENTIFIC DEVELOPMENT CORP.**, 21 24 Rue Condorcet, 94430 Chennevers sur Marine. Tel: 933.72.26. Product: Audio—PHONIA Speakers.

**SEXTAM**, 10 Rue Eugene Varlin, 92240 Malakoff. Tel: 655.10.16. Telex: 630504. Exec: Arnaud de Cersy. Product: Planning/Construction—Installers.

**SIEMENS SA**, 39.47 Blvd. d'Ornano, 93200 St. Denis. Tel: 820.61.20. Product: Audio—SIEMENS Mixers, Amplifiers, Speakers, Turntables, Stylus—Pickup, Tape Recorders, Microphones, Headphones; Projection Systems—BAUER Film/Movie Projectors; SIEMENS Video Tape Recorders.

**SIMPLEX ELECTRONIQUE**, 48 Blvd. Sebastopol, 75003 Paris. Tel: (01) 271.53.30. Telex: 230045. Cable: SIMETRO. Product: Audio—EAB Mixers; ELAY Audio Mixers; ELECTRO-VOICE Speakers, Microphones (Condenser, Dynamic), Bass Boosters, Mid-Range/Tweeter Expanders, Headphones; STANFORD Portable Disk Jockey Units/Decks, Amplifiers, TELEFUNKEN Mixers, Tape Recorders/Players (Open Reel).

**SDGECOM**, 33 Rue Mathurin Regnier, 75015 Paris. Tel: (01) 374.36.70, 783.31.21. Pres.: Mrs. Blond Bercoz; Sales Mgr.: Pierre E. Tichit. Product: Lighting—AMERICAN LASER Lasers; ELECTRA Effects, LIGHTWORKS Spot; SDGECOM Controllers, Chasers/Sequencers; Projection Systems—SDGECOM Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—LUMENS SPECTRA STAR Lighting; MUTUAL HARDWARE Fog Machines, SDGECOM Mirror Balls, Bubble Machines, Signs; Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized).

**SONAG**, 50 bis Rue Labrousse, 75015 Paris. Tel: (01) 532.64.17. Product: Audio—Mixers, Amplifiers, Equalizers.

**SONOPLUS**, Av. Larregain, 21 Monhauda, 64140 Lons. Tel: 32.89.03. Dirs: Francis Larrau, Jean-Louis Jourdès. Product: Audio, Lighting, Projection Systems, Special Effects, Dance Floors/Walls/Ceilings.

**SOPHA CREATION SARL**, 33 Rue de Surenne, 75008 Paris. Tel: (01) 265.27.73. Telex: 641412. Pres: Jacques Freudenthal. Product: Interior Architecture.

**SPECTRA PHYSICS**, 3 Rue Leon Blum, 91120 Palaiseau. Tel: 920.25.00. Dir: Jean-Pierre Khelif. Product: Lighting—Lasers.

**STUDER FRANCE**, 12/14 Rue Desnoettes, 75015 Paris. Tel: (01) 533.58.58. Telex: 204744. Mng. Dir.: O. Mikoska. Product: Audio—EMT Turntables, Tonearms, Phono Cartridges, Noise Reducers, Volume Expanders; STUDER & HARRISON Mixers (48-6 Inputs, 32-2 Outputs); STUDER Amplifiers, Tape Recorders/Players (Open Reel), Microphones (Condenser), Equalizers; SWITCHCRAFT Connectors.

**STUDIO EQUIP. SA**, 19 Rue Poussin, 75016 Paris. Tel: (01) 647.64.01. Product: Audio—INTERFACE Mixers, QUAD EIGHT Mixers, Equalizers, Noise Reducers; SOUNDSCRAFT Mixers, BGW Amplifiers, Pre-Amplifiers, ELECTRO-VOICE Microphones (Condenser & Dynamic); BARTH Equalizers, MCI Equalizers, Noise Reducers.

**T V S ELECTRONIQUE**, 11 Rue Victor Masse, 56106 Lorient. Tel: (097) 21.23.12. Dir. Gen.: Andre Neau. Product: Audio, Lighting, Special Effects.

**TANDY INT'L ELECTRONICS**, 162 Av. de Dunkerque, 59000 Lille. Product: Audio—REALISTIC Mixers.

**TECNICOBEL**, 8 Rue de la Croix Martre, 91120 Palaiseau. Tel: 920.80.39. Telex: 692543. Pres: Henri Weill; Sales Mgr.: Robert Simonet; Adv. Mgr.: Jean Rogevio. Product: Audio—Mixers (16 Inputs, 8 Outputs), Equalizers, Noise Reducers, Reverberation Chambers.

**3 M FRANCE**, 135 Blvd. Serurier, 75019 Paris. Tel: (01) 202.80.80. Product: Audio—AUTOMATED PROCESSES Mixers, Amplifiers, Equalizers; WESTLAKE AUDIO Speakers; 3M Tape Recorders; AUDIO & DESIGN, PULTEC Equalizers; BURMEN, dbx Noise Reducers.

**TRAPEZ**, 147 Rue Armetot, 75011 Paris. Tel: 355.04.31. Dir.-Gen.: Yves Chambaret, Chief Technician: Jean-Paul Chambaret. Product: Lighting—Lasers, Laser Effects.

**TY-ER-ZON PRO**, Kerbeban Village, 56600 Caudan. Tel: (1697) 05.75.45. Pres: Denis Le Mentec. Product: Audio—Portable Disk Jockey Units/Decks, Lighting—Effects, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Neon, Incandescent, Computerized, Custom); Planning/Construction—Builders (Total Package).

## GERMAN FEDERAL REPUBLIC (WEST)

### • record companies with disco product

**AKROPOLIS MUSIK & FILM GMBH**, Mauritiussteingweg 5, D-5000 Cologne 1. Tel: (0221) 23-19.00. A&R Dirs.: Peter Power, Uly Jonas; Disco Promo. Mgr.: Ingrid Broecker. (Distributed by EMI Electrola). Labels: (Owned) Akropolis, Colonia.

**ALADIN**, see EMI.

**ANGEL-MUSIKVERLAG & PRODUKTION ANNELEISE ENGEL KG**, Potsdamerstr. 92, D-1000 Berlin 30. Tel: (030) 782-30-30. Gen. Mgr.: Anneliese Engel; Prod'r: Gunter Engel. Label: (Owned) Days.

**ARCADE RECS. GMBH**, Lemmerode 29, D-6000 Frankfurt am Main. Tel: (0611) 59.81.19. Telex: 4189319. Gen. Mgr.: Guenter Frense.

**ARIOLA-EURODISC GMBH**, Steinhäuserstr. 22, D-8000 Munich 80. Tel: (089) 4-13.61. Cable: EURODISC. Telex: 523487. Pres: Ariola Recs Group; Monts Lueftner; Mng. Dir.: Friedrich Schmidt; Disco Promo.: Gerd Dornieden. Label: (Owned) Ariola.

**ARMINIA MUSIK PRODUKTION ERICH STORZ**, PO Box 1670, Hauptstr. 114, D-3360 Osterode. Tel: (05522) 45-11. Telex: 0965154. Gen. Dir.: Erich Storz; Mng. Dir.: Marianne Otiz. Labels: (Owned) Arminia, Storz.

**ARONDA RECS.**, Frankfurter Landstr. 7, 6380 Bad Homburg vdh. Tel: (06172) 4.68.36. Dir.: Gunther Muller. Labels: (Owned) Aronda; (represented) Belter (Spain).

**ASYLUM**, see WEA.

**ATCD**, see WEA.

**ATLANTIC**, see WEA.

**AUDIOPHON CLASSIC**, see Multibrand.

**AUDITON**, see Gruener & Jahr.

**AUTOBAHM**, see Phonogram.

**AXIS MUSIC GMBH**, Arabellstr. 5/139, D-8000 Munich 81. Tel: (089) 9232-2700. Telex: 522393. Gen. Mgr.: George Naschke. Label: Oasis.

**B M**, see Baudis & Nette.

**BABSY**, see TeleDisc.

**BACILLUS**, see Bellaphon.

**BAUDIS & NETTE (TUNSTUDIO)**, Droegensee 34, D-2000 Hamburg 65. Tel: (040) 607.16.00. Owners: Claus G. Nette, Arne Baudis. Label: (Owned) BN.

**BELLAPHON RECS. GMBH & CO. KG**, Manzer Landstr. 87-89, D-6000 Frankfurt/Main 1. Tel: (0611) 23-08.01. Telex: (04) 16046. Pres. & Gen. Mgr.: Branko Zvanovic; Disco Contact & A&R Mgr.: Georg Zeiss. Labels: (Owned) Bacillus, Bellaphon.

**BLUBBER LIPS MUSIKVERLAGS & PRODUKTIONSGESellschaft MBH**, Buergerstr. 14, D-6900 Heidelberg 1. Tel: (06221) 78-10-49. Telex: 461538. Pres: Ruediger Eggert. Labels: (Owned) Blubber Lips, Offers.

**BRAIN**, see Metronome.

**C B S SCHALLPLATTEN GMBH**, Bleichstr. 64.66A, D-6000 Frankfurt/Main 1. Tel: (0611) 1.30.51. Telex: 416735. Mng. Dir.: Jorgen Larsen, Mngl. Mgr.: Uwe Fendt; Disco Promo.: Gerd Meyenberg. Labels: (Owned) CBS; (licensed) TK (USA).

**CALIGULA**, see Calig.

**CALIG-VERLAG MBH**, Renatastr. 71, D-8000 Munich 19. Tel: (089) 16.34.76. Mgr.: Wolfgang Walter; Ass't Mgr.: Manfred Steinberg; Prod'r: Doris Hagen. Labels: (Owned) Calig, Caligula.

**CAPITOL**, see EMI Electrola.

**CHANTERELLE**, see RCA.

**CINE ART INT'L**, see Jaguar.

**COLONIA**, see Akropolis.

**COMES**, see Suewe.

**COSMIC NEWS GMBH**, Postfach 850227, D-5000 Cologne 80.

**COTILLION**, see WEA.

**DAYS**, see Angel Musikverlag.

**OECCA**, see Teldex.



**DEUTSCHE AUSTROPHON GMBH**, Auf Dem Esch 8, D-2840 Diepholz 1. Tel: (05441) 13-44. Telex: 0941221.  
Labels: (Licensed domestic) Elite Special. Racket; (distributed—not licensed) Sky.

**DEUTSCHE GRAMMOPHON GESELLSCHAFT MBH (DGG)** (sub. of Polydor Int'l GmbH), PO Box 301240, Hohe Bleichen 14-16, D-2000 Hamburg 36. Tel: (040940) 3-59-61. Mng. Dir.: Richard Busch; Int'l Prod. Mgr.: Ray Schmidt-Walk; Disco Promo.: Ulri Diehr.  
Labels: (Owned) Polydor; (licensed foreign) Carrere (France), RSO (UK, USA).

**DIAMANT**, see Gruner & Jahr.

**DISCO-TRAIN**, see Karma.

**DRIVE IN**, see Suede.

**E M I ELECTROLA GMBH**, Maarweg 149, D-5000 Cologne 41. Tel: (0221) 4-90-21. Cable: ELECTROLATON. Telex: 8881290. Mng. Dir.: Friedrich E. Wottawa. Int'l A&R: Jochen Kraus.  
Labels: (Owned) Capitol. EMI. Sidewalk; (licensed domestic) Aladin; (licensed foreign) AVI (USA), Motown (USA).

**ELEKTRA**, see WEA.

**ELITE SPECIAL**, see Deutsche Austrophon.

**EUROPA**, see Müller Int'l.

**F M P**, see FEE Music.

**FLOP MUSIC PRODUKTIONS GMBH**, Hansastr. 47, D-2000 Hamburg 13. Tel: (040) 45-67-07, 75-12-29. Chief Execs.: Peter Uecker, Reinhard Zaum.

**FREE MUSIC PROD'N**, Behamstr. 4, D-1000 Berlin 10. Tel: (030) 341 54-47. Mng. Dir.: Jost Gebers; Bus. Mgr.: Dieter Hahne. (Distributed by Bellaphon)  
Labels: (Owned) FMP. SAJ.

**FUNKTUM-VERLAG MUSIC-SCHALLPLATTEN PROD'N**, Liebenowzeile 3, D-1000 Berlin 41. Tel: (030) 796-17-69, 823-48-75. Telex: 184398. Prod'n Mgr.: Joe Schentari; Mktg. Mgr.: Bert Hilby.  
Labels: (Owned) Funky. Pyramid (distributed by PA-Recs.)

**FUNKY**, see Funkturm.

**GALA**, see Multibrand.

**GAMMAROCK RECS.**, Herzog-Rudolfstr. 3, D-8000 Munich 22. Tel: (089) 22-13-63.

**GLOBAL RECS.**, Niederlingerstr. 21, D-8000 Munich. Tel: (089) 15 10-63. Tel.: 05-215019. Pres.: Peter Kirsten. (Distributed by Metronome).  
Label: (Owned) Global; (licensed foreign) Hilltack (USA).

**GRÜNER & JAHR AG & CO. DRUCK & VERLAGSHAUS**, Recs. & Tapes Div., Mittelweg 180, D-2000 Hamburg 13. Tel: (040) 4118, 3175. Telex: 2173087. Mng. Dir.: Wajo Euler; Adm'n. Mgr.: Manfred Heydweiller; Mktg. Mgr.: Winrich Derhen.  
Labels: (Owned) Auditon, Diamant, Marlon, Maritim.

**HAMMER**, see Spring.

**HANSA MUSIK PROD'N**, Wittelsbacherstr. 18, D-1000 Berlin 31. Tel: (030) 88-10-81. Telex: 182008. Gen. Mgr.: Hans Blume; A&R & Mktg. Dir.: Bruno Wendel; Adv. Mgr.: Robert Winkler.  
Labels: (Owned) Hansa Int'l; (licensed domestic) Oasis.

**INTERCORD TONGESSELLSCHAFT GMBH**, Axehemerstr. 26, D-7000 Stuttgart 75. Tel: (0711) 47-51-41. Telex: 0722814. Mng. Dir.: Herbert Kollisch. Program & Mktg. Mgr.: Ingo Kleinhammer; Label Mgr.: Karl Rothenburg; Int'l Label Mgr.: Juergen Kramar.  
Labels: (Owned) Intercord; (licensed foreign) Electric, Gull (both UK).

**J S W**, see Johannes Stauda.

**JAGUAR MUSIKPRODUKTION**, Schierbrokerstr. 29, D-2875 Ganderkesee 3. Hoynenkamp. Tel: (04221) 8-76-22, 5-34-97. Execs.: Steve Collins, Nadia Dorine; Disco Contact: Bob Chester.  
Label: (Owned) Jaguar. Cine Art Int'l.

**JUKE BOX REC. CENTER**, Steinst. 53, D-8000 Munich 80. Tel: (089) 48-79-30. Contact: Harry Fox.

**JUPITER-RECS. GMBH & CO. KG**, Pelargonienweg 41, D-8000 Munich 70. Tel: (089) 714-30-63. Telex: 522 946.

**K-TEL INT'L GMBH** Schlitzstr. 6, D-6000 Frankfurt/Main 63. Tel: (0611) 41-01-91. Telex: 417292. Gen. Mgr.: Jens R. Boldt; Mktg. Mgr.: Frank Pletsch; A&R Mgr.: Cornelia Stephan.

**KARMA MUSIKPRODUKTION GMBH**, Hofbrunnstr. 11b, D-8000 Munich 71. Tel: (089) 79-90-41. Telex: 528403. Pres.: Helmar Kutz; Promo. Dir. & Disco Contact: Karin Wirthmann. (Distributed by DGG).  
Labels: (Owned) Disco-Train, Karma.

**KINGSOUND**, see Kingtone.

**KINGSTONE GMBH**, Esmarchstr. 27, D-8000 Munich 50. Tel: (089) 812-37-09.  
Labels: Kingsound, Kingtone.

**L S**, see Suede.

**LOLLIPOP MUSIK JUERGEN KORDULETSCH KG**, Zeiblandstr. 19, D-8000 Munich 40. Tel: (089) 28-82-03. Telex: 529172. Mng. Dir.: Jurgen S. Korduletsch; Label Mgr.: Wolfgang Dorsch. (Distributed by Teldec).

**MARIFON**, see Gruner & Jahr.

**MARITIM**, see Gruner & Jahr.

**MEDIAPHON**, Haendelstr. 28, D-7000 Stuttgart 1. Tel: (0711) 69-82-78. Pres.: Udo Unger; Disco Contact & Sales Mgr.: Peter Edwards.

**MEISTERSINGER MUSIKPROD'N**, Bambergerstr. 4, D-8550 Forchheim. Tel: (09191) 8-08-08.  
Labels: see Phonogram.

**MERCURY**, see Phonogram.

**METRONOME MUSIK GMBH**, Ueberseeing 21, D-2000 Hamburg 60. Tel: (040) 63-80-31. Telex: 02-174735. Mng. Dir.: Rudolf Gassner, A&R & Mktg. Mgr.: Klaus Ebert; Int'l A&R Mgr.: Detlev Kroemker. Sales Mgr.: Heiner Wieland.  
Labels: (Owned) Brain, Metronome, (represented) Amadeo (Austria), Barclay (France), Butterfly (USA), CNR (Netherlands), CTI (USA), Can't Stop (USA), Chiswick (UK), DIM (UK), Disneyland (USA), Fiction (UK), Kudu (USA), Logo (UK), Pacific Arts (USA), Passport (USA), Ricordi (Italy), Ri-Fi (Italy).

**MICULA RECS.**, Goethestr. 11, Munich. Tel: (089) 793-02-60.

**MILLER INT'L SCHALLPLATTEN GMBH**, Justus von Liebig-Ring 2, D-2085 Quickborn/Hamburg. Tel: (04106) 50-01. Telex: 212386. Mng. Dir.: Harald A. Kirsten; PR Mgr.: H. Friedrich Grimm.  
Label: (Owned) Europa.

**MULTIBRAND MKTG. & VERTRIEBSGESELLSCHAFT**, Volker Ahrens & Co., August-Moglerstr. 23, D-7100 Heilbronn. Tel: (07131) 4-10-68. Telex: 728366. Gen. Mgr.: Volker Ahrens.  
Labels: (Owned) Audiophon Classic, Gala, SilverSound.

**O H R MUSIK PRODUKTION GMBH**, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Pres.: Rolf Kaiser.

**OASIS**, see Hansa & Axis.

**OFFERS**, see Blubber Lips.

**P A RECS. SCHALLPLATTEN PROD'N J.D. BADURA**, PO Box 657, Halendam 46, D-2390 Flensburg. Tel: (0461) 2 71-90. Owner & Disco Contact: Jens Dieter Badura; Adv. Mgr.: Frank Melan.  
Labels: PA, Pyramid, Verba-Ton.

**PHILIPS**, see Phonogram.

**PHONOGRAM GMBH**, Roedingsmarkt 14, D-2000 Hamburg 11. Tel: (040) 3-60-91. Mng. Dir.: Roland Kommerell; Deputy Mng. Dir.: Gerhard Weber;

Int'l Mgr.: Louis Spillman; Sales Mgr.: Horst Dengler; Disco Promo. Mgr.: Ralf Vossage.  
Labels: (Owned) Mercury, Philips, Vertigo; (licensed domestic) Autobahn; (licensed foreign) Casablanca (USA), Charisma (UK), Chrysalis (UK), Ensign (UK), Rocket (UK).

**POLYDOR**, see Deutsche Grammophon Gesellschaft & Polydor Int'l.

**POLYDOR INT'L GMBH**, Harvestehuder Weg 1-4, D-2000 Hamburg 13. Tel: (040) 44 18-11. Telex: 021-2434.  
Labels: (Owned) Polydor; (represented) GTO, RSO, Phil Spector Int'l.

**PRYRAMID**, see Funkturm & PA.

**R C A SCHALLPLATTEN GMBH**, Osterstr. 116, D-2000 Hamburg 19. Tel: (040) 491-00-11. Telex: 02-14193. Mng. Dir.: Hans Georg Baum, A&R Mgr.: Manfred Helms; PR Mgr.: Leon Deane.  
Labels: Chantarelle, Salsoul, Windong.

**RACKET**, see Deutsche Austrophon.

**S A J**, see Free Music.

**SALSDUL**, see RCA.

**SEDEWALK**, see EMI Electrola.

**SILVERSOUND**, see Multibrand.

**SKY**, see Deutsche Austrophon.

**SPRING MUSIC-VERLAG & VERLAGUNG GMBH**, Leyboldstr. 1, D-5000 Cologne 51. Tel: (0221) 38-44-48. Exec. Ursula Vogt.  
Label: (Owned) Hammer.

**JCHANNES STAUDA VERLAG GMBH**, Heinrich-Schuetz Allee 35, D-3500 Kassel. Tel: (0561) 3 00 11. Exec. Wolfgang Matthei.  
Label: (Owned) JSV.

**STEYER-DISCO**, Nordenstr. 8, D-8019 Moosach. Tel: (08091) 95-88. Pres.: Peter Steyer; Dist'n Mgr.: Horst von Hoyningen; Mng. Dir.: Rudolf Sax.  
Labels: (Owned) Steyer; (licensed domestic) Varia. (distributed—not licensed) Blubber Lips (Germany), PM (Italy).

**STORZ**, see Armina.

**SUIWE-VERTRIEBS & DIENSTLEISTUNG GMBH & CO. KG**, Postbox 1316, D-6800 Mannheim. Tel: (0621) 192-1. Telex: (04) 6-48-22. Gen. Mgr.: Klaus Messer; Prod. Mgr.: Hans-Joachim Kerwer.  
Labels: (Owned) Comes, Drive In, L.S.

**SUNSHINE (ED.)**, Kraiberg 42, D-8074 Gamersheim. Owner: Margot Leibold.

**TELEDEC TELEFUNKEN-DECCA SCHALLPLATTEN GMBH**, Heussweg 25, D-2000 Hamburg 19. Tel: (040) 4-01-91. Telex: 0213545. Mng. Dir.: Gerhard Schulze, Kurt Richter; Int'l Gen. Mgr.: Nobby Varenholz.  
Labels: (Owned) Telefunken, Decca, (represented) Decca (UK), Deram (UK), London (USA), Threshold (UK).

**TELEDISC EDITION/PRODUCTION**, Tiedgestr. 5, A-3000 Hannover 1. Tel: (0511) 81-60-41. Cable: TELEDISC. Owner: Wolfgang Borges; Prod. Mgr.: Dolf Bandmayer.  
Labels: Babsy, UTO.

**TELEFUNKEN**, see Teldec.

**TELEDISCO**, Wittelsbacherstr. 18, D 1000 Berlin 31. Tel: (030) 88-10-81, 87-89-00. Telex: 182863. Pres.: Guenter Henne, Disco Contact: Walter Faerber. (Distributed by Intercord).

**TOP STAR RECS.**, Adalbert-Stifterstr. 1, D-6909 Walldorf. Tel: (06222) 12-06; Heidelberg. Tel: (06221) 274 94. Execs.: Willi Reinher, Teddy Haeseler.  
U T O, see Teledisc.

**VERIA RECS.**, Eichenstr. 30-A, D-8000 Munich 70. Tel: (089) 70 74 74. Dir.: Werner H. Theisen; Label Mgr.: Peter Steyer.

**VERTIGO**, see Phonogram.

**WE A MUSIK GMBH**, Gustav Freytag-Str. 13-15, D-2000 Hamburg 76. Tel: (040) 220-14-81. Telex: 214881. Mng. Dir.: Siegfried E. Loch, Deputy Mng. Dir.: Admin.: Klaus Oilmann, Deputy Mng. Dir.: Mktg.: Johann Speyer, Nat'l A&R Dir.: Killy Kumberger; Int'l Prod. Mgr.: Stefan Michel; Promo. Mgr.: David Evans; Disco Contact: G. Warzecha.  
Labels: (Owned) Asylum, Alco, Atlantic, Cotillion, Elektra, Warner Bros.; (represented) Curtom, Dark Horse, Nemperor, RFC.

**WARNER BROS.**, see WEA.

**WERBA-TON**, see PA.

**WINDSONG**, see RCA.

**WURZBURGER MUSIKVERLAG**, Nord-Ost-Ring 11, D 7024 Filderstadt 1. Tel: (0711) 70-27-49. Mng. Dir.: Luciano Wurzbürger. Press Officer: Helga Zeger.  
Label: Elwephon.

## • disco equipment & services

**A K G (AKUSTISCHE & KINO-GERAETE) GMBH**, Bodenseestr. 226-230, D-8000 Munich 60. Tel: (089) 87-00-11.  
Product: Audio-SME Tonemarks; Phono Cartridges. Styli—Pickup, Microphones (Condenser & Dynamic), Headphones, Reverb & Time Delay Units.

**AMPEX EUROPA GMBH**, Walter-Kolbstr. 9-11, D-6000 Frankfurt/Main 70. Tel: (0611) 60581. Telex: 73774. Mng. Dir.: E. Sadeler; Tape Sales Mgr.: B. Schwartz; Video Sales L. Nietsch, Audio Sales Mgr.: P. Classen. Adv. Co-ord. Mrs. G. Rosin.  
Product: Audio—Tape Recorders (Professional Open Reel); Projection Systems—Video Tape Recorders ("1", "2").

**ALDIOLIVE-SCHOENBOHM**, Kyffhaeusstr. 10A, D-5000 Cologne 1. Tel: (0221) 23 09-10, 23 23 42. Telex: 8881094. Pres.: K.C. Schoenbohm.  
Product: AUDIO—SOUNDCRAFT Mixers (32 Inputs, 32 Outputs); ABX Amplifiers, ALDIOLIVE Pre-Amplifiers, Speakers; TANNOY Speakers; DBX Noise Reduction Systems, Bass Boosters.

**B S R (GERMANY) GMBH**, Am Boksberg 4, D-3203 Sarstedt/Hanover. Tel: (05066) 2044. Cable: PHONOMONARCH. Telex: 0927250.  
Product: Audio—Turntables, Styli—Pickup.

**R. BARTH KG**, Grillparzerstr. 6A, D-2000 Hamburg 76. Tel: (040) 229 88-83. Telex: 212095. Mng. Dir.: Ruediger Barth; VP/Mgr. Hartwig K. Puetz.  
Product: Audio—MCI Mixers (64 inputs, 64 Outputs), Tape Recorders (Open Reel); EELA Portable Disk Jockey Units/Decks; BGW Amplifiers; AURATONE Speakers; FIDELIPAC Phono Cartridges; CONSOLIDATED ELECTRA Tape Recorders/Players, BARTH Equalizers, Volume Expander, Musicoders, DOLBY Noise Reducers, Bass Boosters, IVIE Analyzers.

**EUGEN BEYER ELEKTROTECHNISCHE FABRIK**, Theisenstr. 8, D-7100 Heilbronn. Tel: (07131) 82 348. Telex: 728771. Mng. Dir.: Mr. Schwandner; Sales Mgrs.: Horst Girschbach, Mr. Boehm.  
Product: Audio—BEYER DYNAMIC Microphones (Condenser, Dynamic, Ribbon, Wireless), Headphones, Input Transformers.

**CELESTION INDS. GMBH**, Schaterstr. 22/24, D-6780 Pirmasens.  
Int'l branch: England.  
Product: Audio—Speakers.

**COSMIC NEWS GMBH**, PO Box 850213, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Pres.: Rolf Kaiser.  
Product: Visual Materials, Games, Planning/Construction, Disco Record Pool.

**DYNACORD**, Seimensstr. 41-43, D8440 Straubing. Tel: (09) 421-3541.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers.

**E M T-FRANZ GMBH**, PO Box 1520, D-7630 Lahr/Schwarzwald. Tel: (07825) 512. Telex: 754319. Cable: MESSTECHNIK. Mng. Dir.: Erich R. Vogl; Sales Mgr.: Gerhart Lischke; Press Officer: Dirk Blasas.  
Product: Audio—Turntables, Tonemarks, Phono Cartridges, Noise Reducers, Compressing/Limiting Amplifiers, Endless Loop & Logging Tape Recorders, Electronic Reverberation & Time Delay Units.

**ELECTROSONIC GMBH**, Erkratherstr. 105, D-4000 Dusseldorf. Tel: (0211) 77-10-71. Telex: 8587292. Mng. Dir.: J. Buehl.  
Product: Audio—Mixers.

**ELECTRO-VDICE** (div. of Gulton GmbH), Frankenalte 125/127, D-6000 Frankfurt am Main. Tel: (0611) 73-20-45. Telex: 413847. Pres. (Europe): L.R. Frandsen; Mng. Dir. (Germany): Manfred Koch.  
Product: Audio—Mixers (12 Inputs, 4 Outputs), Speakers, Microphones, Equalizers.

**EMPIRE DEUTSCHLAND**, Manzer Landstr. 87-89, D-6000 Frankfurt/Main 1. Product: Audio—EMPIRE Phono Cartridges, Styli-Pickup; AUDIO GROOVE Cables.

**INTERNATIONAL DISC SERV.**, PO Box 140105, Auf der Schanz 44, D-8500 Nuernberg 14. Pres.: H.J. Rabe; Sales Mgr.: W. Ruff.  
Product: Audio—Turntables, Phono Cartridges, Tape Recorders/Players (Condenser, Dynamic, Wireless), Microphones, Equalizers, Volume Expander, Headphones.

**MIRCO GAMES GMBH**, Oornhofstr., No. 38, D-6078 Neu Isenburg. Tel: (06102) 6025. Telex: 417627. Mng. Dir.: Richard N. Raymond; Sales Mgr.: H. Nowak.  
Product: Games—Video/Electronic (21), Pinball (Hi-Lo Jackpot, Draw Poker).

**GEORG NEUMANN GMBH**, Charlottenstr. 3, D-1000 Berlin 61. Tel: (030) 251-40-91. Cable: NEUMANNACUSTIC. Telex: 184595. Pres.: Guenter Luetzkendorf; Exec. VP: Wolfgang Weiss; Gen. Mgr.: Hans-Burkhard Sumowski; Sales Mgr.: Dirk Rowehl; Adv. Mgr. & Eng.: Ernst Weiss.  
Product: Audio—Mixers, Microphones (Condenser).

**O H R MUSIK PRODUKTION GMBH**, PO Box 850227, D-5000 Cologne 80. Tel: (0221) 68-25-74. Telex: 8873445. Pres.: Rolf Kaiser.  
Product: Projection Systems—Film/Video Projectors, Video Tape Recorders/Players, Disk Recorders/Players; Games—Video/Electronic, Pinball, Air Hockey, Billiards; Planning/Construction—Consultants.

**SAFEX TONTECHNIK GMBH & CO.**, Burgerstr. 13, 75 Karlsruhe 1. Product: Games—UBI Video/Electronic (Cocktail Table), Bowling, Billiards/Pool.

**STIERS EFFECTS GMBH**, Liebigstr. 8, D-8000 Munich 22. Tel: (089) 22-16-96. Mng. Dir.: Dennis L. Stiers; Technical Mgr.: Helmut Junkins; Adv. Mgr.: Maria Weich.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks; STIERS Amplifiers Pre-Amplifiers; CITRONIC Pre-Amplifiers, Speakers, Bass Boosters, Mid-Range/Tweeter Expanders; DAS Speakers, Mid-Range/Tweeter Expanders; SOUNDSPHERE Speakers; SHURE Phono Cartridges, Styli—Pickup, Microphones (Dynamic), Active Crossovers; PRO-AUDIO Equalizers; Active Crossover; dbx Noise Reducers; JBL Bass Boosters, Mid-Range/Tweeter Expanders; ELECTRO-VOICE Bass Boosters; Lighting—STIERS Chasers/Sequencers (10-4 Channels), Color Organs (6-4 Channels), Strobes, Spot (Fresnel), Follow Spot; ELECTROSONIC & PULSAR Dimmer Boards; SPECTRA-PHYSICS Lasers; TIMES SQUARE Spot (Ellipsoidal); Projection Systems—Slide Projectors, Screens (Motorized 14x14); STIERS Special Effects Projectors, Liquid Projectors, Projector Attachments (Flashers, Prism Rotators); OPTIKINETICS & RANK Special Effects Projectors, Liquid Projectors; Signal Effects—STIERS Mirror Balls, Bubble Machines, Fog Machines, Sigs: Computerized/Psychedelic/Illuminated, Snow-Machines, Atomlights, Theatre Fire & Smoke, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Non-Computerized, Custom); Planning/Construction—Consultants (Audio, Lighting, Projection, Flooring), Designers.

**T F E (TON-FILM-ELEKTROAKUSTIK) STUDIO**, Postfach 154, Weinstr. 104, D-6730 Neustadt. Tel: (06321) 84-261.  
Product: Audio—Mixers.

**TANDY INT'L ELECTRONICS**, Luisenstr. 98, D-4000 Dusseldorf 1. Product: Audio—REALISTIC Mixers.

**TEAC TONBAND-ANLAGEN VERTRIEBS GMBH**, Egerstr. 2, D-6200 Wiesbaden-Erbenheim. Tel: (06121) 7-42-25. Telex: 4186159. Mgr.: Masao Morita.  
Product: Audio—Mixers (16-8-6 Inputs, 8-4 Outputs), Amplifiers, Tuners, Speakers, Turntables, Tape Recorders/Players (Cassette, Open Reel), Microphones (Condenser, Dynamic), Equalizers, Noise Reducers, Headphones.

**TELEFUNKEN FERNSEH & RUNDFUNK GMBH**, Goettingen Chaussee 76, D-3000 Hannover 91. Tel: (0511) 41-81. Telex: 923101. Pres.: Dieter Hellmann; Sales Mgr.: Dr. Kunkel; Adv. Mgr.: Werner Naumann.  
Product: Audio—Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players (Cassette).

**HEINZ ULM-MUSIK GMBH**, Voelkstr. 34, D-8900 Augsburg. Tel: (0821) 51-55-55. Mng. Dir.: Heinz Ulm; Sales Mgr.: Ed Leaito.  
Product: Planning/Construction—Installers (Audio, Lighting).

**W. D. WARREN CO. KG**, 5 m Steingrund, D-6072 Dreieich-Buchschtal. Tel: (06103) 6-10-51. Telex: 04185331. Cable: WAMESCO. Pres.: W.D. Warren. Audio Sales: Ken Bennett; Video Sales: K. Ehrmann. (Importer)  
Product: Audio, Lighting, Projection Systems.

# ITALY

## • record companies with disco product

**ARIS ED. MUSICALI & DISCOGRAFICHE**, Via Eleonora Pimentel 2, 00195 Rome. Tel: (06) 311 979, 312 296. Cable: DISCARIS.  
Labels: (Owned) Aris; (represented) Satrii (UK).

**ARISTON SRL**, Via M. Gorki 21, Strada Zivico, 20098 San Giuliano (Milan). Tel: (02) 98 46 974.  
Label: (Represented) H&L (USA).

**ATLANTIC**, see WEA.

**ATLAS RECS./COD SRL**, Corso Buenos Aires 10, 20124 Milan. Tel: (02) 12 59 72, 27 31 63. Pres.: Alessandro Coppola.  
Labels: (Owned) Atlas (distributed by Polygram); (licensed foreign) Aquarius (France) (distributed by CGD).

**BABY RECS. SRL**, Via Timavo 34, Milan. Tel: (02) 607 12 66. Pres.: Freddy Naggari.  
BANAMA, see CGD.

# International

**C B S DISCHI SPA**, Via Amedei 9, 20123 Milan. Tel: (02) 809.521. Telex: 332806. Mng. Dir.: Piero La Falce; Sr. Dir.: Ervin R. Veg.  
**Labels: (Owned)** CBS, Epic, Portrait; (licensed) A&M, ARC, Bang, Blue Sky, Caribou, Cleveland Int'l, GTO, Jet, Kirshner, Nemperor, Starflite, TK, T-Neck, Tappan Zee, Tabu, Unlimited Gold.

**C G O MESSAGGERIE MUSICALI SPA**, Via Quintiliano 40, 20138 Milan. Tel: (02) 50.84. Telex: 321063. Mng. Dirs.: Piero Sugar, Franco Crepac; Int'l Prod. Mgr.: Maurizio Cannici.  
**Labels: (Owned)** Derby; (licensed foreign) AVI, Butterfly, Ibis, Impahson, West End (all USA); (distributed—not licensed) Baby, Banana, Goody (all Italy).

**CAPITOL**, see EMI.

**CAROSELLO CEMEO RECS. & TAPES**, Galleria del Corso 4, 20122 Milan. Tel: (02) 794.746. Telex: 332683. Cable: CURCIMUSIC. Pres.: Giuseppe Gramitto Ricci.  
**Labels: (Owned)** Carosello, Frog; (represented) De-Lite (USA), Pyramid (USA), Roulette (USA), Sugar Hill (USA).

**CIAO RECS. SRL**, Corso Buenos Aires 45, 20124 Milan. Tel: (02) 287.00.81. Cable: CIAORECORDS. Mng. Dir.: Giorgio Pertici; Adm. Mgr.: Mario Turri; Int'l & Pub. Mgr.: Flora Brocchetti. (Distributed by CGD)

**DECCA DISCHI ITALIA SPA**, Via Brisa 3, 20123 Milan. Tel: (02) 809.136. Telex: 320209. Gen. Mgr.: Romano Bacchini; A&R Mgr.: Paolo Tosi.  
**Labels: (Owned)** Decca, London.

**DERBY**, see CGD.

**DISCO PIU SRL**, Via Ascanio Sforza 41, Milan. Tel: (02) 839.18.10. 839.43.85. Gen. Mgr.: Gian Piero Simontacchi. (Distributed by CGD)

**OURIUM SPA**, Via Manzoni 40/42, 20121 Milan. Tel: (02) 701.008/705. Disco Contact: Elisabet Mintangian.  
**Labels: (Licensed)** Can't Stop (USA), Casablanca (USA), Filmworks (USA), Jupiter (Germany), RKM (Belgium).

**E M I ITALIANA SPA**, Viale dell'Oceano Pacifico 46, 00144 Rome. Tel: (06) 592.0751. Cable: EMIGRAM. Telex: 64208. Mng. Dir.: John Bush; Mktg. Dir.: Marco Bignotti.  
**Labels: (Owned)** EMI, Capitol; (licensed) Arista (USA), Motown (USA), Private Stock (UK).

**ELEKTRA**, see WEA.

**EPIC**, see CBS.

**FI**, see Panarecord.

**FIORUCCI SPA**, Via di Vittorio 32-C, 20096 Corsico (Milan). Tel: (02) 4482

**FONIT-CETRA SPA**, Via G. Meda 45, 20141 Milan. Tel: (02) 843.25.51. M ng. Dir.: Carlo Fontana; Gen. Dir.: Silvano Giuntini; A&R Mgr.: Gianpiero Scussel.  
**Labels: (Licensed)** Audiofidelity (USA), Carrere (France), Fantasy (USA), GNP Crescendo (USA), Galaxy (USA), Milestone (USA), Prestige (USA), Riverside (USA), Satri (UK), Stax (USA).

**FROG**, see Carosello.

**GOODY**, see CGD.

**LONDON**, see Decca.

**MERCURY**, see Polygram.

**MUSIC IN THE AIR** Piazzale Loreto 9, Milan. Tel: 28.29.158. Gen. Mgr Germano Rusciuto. (Record Services).

**NUMERO UNO SPA**, Galleria del Corso 2, 20122 Milan. Tel: (02) 799.331/127. Cable: NUMERUNO. Disco Contact: Silvano D'Auria

**OUT**, see Ri-Fi.

**PANARECORD SPA**, Via Cimarosa 4, Milan. Tel: (02) 43.00.46, 48.56.09. Telex: 334509. Pres.: Sergio de Gennaro; VP: Mario Paoletti; Int'l Label Mgr.: Fabrizio la Rosa.  
**Labels: (Owned)** FI Team; (licensed) Atomic Art (USA), Wag-Neon (Italy).

**PEER-SOUTHERN PROO'S SRL**, Piazza del Liberty 2, 20121 Milan. Tel: (02) 79.64.73. Mng. Dir.: Alberto Carisch.

**PHILIPS**, see Polygram.

**POLYDOR**, see Polygram.

**POLYGRAM DISCHI SPA**, Viale Regina Giovanna 29, 20129 Milan. Tel: (02) 204.841. Telex: 334140. Mng. Dir. Alain Trossat; Mktg Mgr.: Franco Cabrin; Pop Pub. Mgr.: Claudio Gobbi.  
**Labels: (Owned)** Mercury, Philips, Polydor, RSO.

**PORTRAIT**, see CBS.

**R C A SPA**, PO Box 7158, 00100 Rome; Via Tiburtina, Km 12, 00131 Rome. Tel: (06) 436.611. Telex: 610428  
**Labels: (Owned)** RCA Int'l; (represented) Prelude, Salsoul.

**R S O**, see Polygram.

**RADIO**, see Sidet.

**RICORDI SPA (DISCHI)**, Via Berchet 2, 20121 Milan. Tel: (02) 88.81 Mng. Dir.: Guido Rignano; Gen. Mgr.: Lucio Salvini.  
**Labels: (Owned)** Ricordi; (licensed) Ariola (USA), Barclay (France), Island (UK), Logo-Transatlantic (UK), Lollipop (Germany), MCA (USA), Pye (UK), Salari (UK), United Artists (USA), Vanguard (USA), Virgin (UK).

**RI-FI REC. CO. SPA**, Corso Buenos Aires 77, Milan. Tel: (02) 27.36.41. Cable: RIFIRECORD. Int'l Mgr.: Gianfranco Finamore; Sales Mgr.: Mario Giampietro; Promo. Mgr.: Vladimiro Albero.  
**Labels: (Owned)** Out; (licensed foreign) Atoll (France), Lollipop (Germany), Karma (Germany), Trojan (UK).

**SAAR SRL**, Viale di Porta Vercellina 14, 20123 Milan. Tel: (02) 46.96.251.

**SIOET EO. SRL**, Piazzetta Patuani 2, 20122 Milan. Tel: (02) 804.818. 861.165. Cable: MILLENOTE. Pres.: Emanuele Daniele, VP: Franca Daniele; Disco Contact: M. Carla Banfi.  
**Label: (Owned)** Radio (distributed by RCA)

**W E A ITALIANA SPA**, Galleria del Corso 4, Milan. Tel: (02) 708.425. Cable WEAMIL. Telex: 35224. Mng. Dir.: Giuseppe Velona.  
**Labels: (Owned)** Atlantic, Elektra, Warner Bros.

**WAG NEON**, see Panarecord.

**WARNER BROS.**, see WEA.

**Product: Audio—HARRISON & INTERFACE Mixers; STUDER Mixers, Tape Recorders; TRIDENT Mixers; EASTLAKE Amplifiers, Speakers; NEUMANN Microphones (Condenser); ORBAN/PARASOUND Equalizers; DOLBY Noise Reducers; CBS SQ Decoders & Demodulators.**

**B S R (ITALIA) SPA**, Via Marco Fabio Quintiliano 2, 20138 Milan. Tel: 502.905. Telex: 32318. Contact: Castellano Loreta.  
**Product: Audio—**Turntables, Phono Cartridges, Styl—Pickup.

**CLAY PAKY SNC**, Corso Europa 5, 24068 Seriate (Bergamo). Tel: (035) 293.077. Mng. Dir.: Pasquale Quadri; Sales Mgr.: Giulio Savoldi.  
**Product: Lighting—**Controllers, Strobes, Lasers, Ultraviolet/Blacklight, Spot, Track; **Projection Systems—**Special Effects Projectors, Liquid Projectors, Projector Attachments (Drilled Wheel, Kaleidoscope, Light Reducer, Adjustable Mirror); **Special Effects—**Mirror Balls, Fog Machines, Spider, Olympic, Halogen Spots, Magic Ray; **Planning Construction—**Consultants (Lighting, Projection, Decor).

**DAVOLI KRUNOAL**, Via F. Lombardi 6/8, 43100 Parma. Tel: (0521) 73606. Cable: RADIOAVOLI. Dir.: Athos Davoli.  
**Product: Audio—**DAVOLI Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Microphones (Condenser, Dynamic), Equalizers, Mid-Range/Tweeter Expanders, Headphones; **Lighting—**DAVOLI Controllers, Strobes, Spot.

**EXHIBO ITALIANA SRL**, Via F. Frisi 22, 20052 Monza. Tel: (039) 36.00.21. Telex: 333315. Prod. Mgr.: G. Granito; Sales Mgr.: L. Porfini.  
**Product: Audio—**CITRONIC Tuners; NEVE Mixers; OTARI Tape Recorders; SENNHEISER Microphones (Condenser & Dynamic), Headphones; STELLAVOX Portable Disk Jockey Units/Decks, Tape Recorders; **Lighting—**ADB Color Organs, Spot; **Projection Systems—**Special Effects Projectors & Attachments.

**HIFI GALACTRON INT'L**, Via Quarto Negroni 18, Rome.  
**Product: Audio—**Mixers, Amplifiers, Pre-Amplifiers, Tuners, Equalizers.

**ITALTEL SOCIETA ITALIANA TELECOMUNICAZIONI SPA**, Via Alessio di Tocqueville 13, 20154 Milan. Tel: (02) 43881  
**Product: Audio—**Mixers, Amplifiers, Speakers, Equalizers.

**LABOACUSTICA SRL**, Via Luigi Settembrini 9, 00195 Rome. Tel: (06) 355.506, 381.965.  
**Product: Audio—**TATE Mixers, SQ Decoders & Demodulators, WHARFEDALE Speakers; MAGRA Tape Recorders, Microphones (Condenser, Dynamic & Ribbon); AUDIO & OESIGN Equalizers; MIKROFONBAU Headphones; **Projection Systems—**EAI Visual Educom Video Tape Recorders.

**PEECKER SOUND**, Via Giardini 109, Formigine. Tel: (059) 556.033. Telex: 510643. Pres.: Gianni Loschi; Sales Mgr.: Massimo S. Marmiroli; Adv. Mgr.: Daniele Bonini.  
**Product: Audio—**PEECKER Mixers, Portable Disk Jockey Units/Decks, Speakers, Bass Boosters, Mid-Range/Tweeter Expanders; QRK Turntables, Tonearms; **Lighting—**GG SYSTEM ONE Controllers, Chasers/Sequencers (64 channels), Color Organs (64 Channels), Dimmer Boards, Strobes; **Projection Systems—**GG SYSTEM ONE Liquid Projectors, Projector Attachments; TECNOVA Special Effects Projectors; **Once Floors/Walls/Ceilings—**Neon, Incandescent, Computerized; **Planning/Construction—**Designers, Installers & Builders (Total Package).

**ROJE TELECOMUNICAZIONI SPA**, Via Sant'Anatone 15, 20147 Milan. Tel: (02) 415.41.41. Telex: 332202. Co-Pres.: Camillo Roje, Ezio Tunesi; Sales Mgr.: Alberto Albertini.  
**Product: Audio—**FM ACUSTICS Amplifiers, Speakers; AUDIO DESIGN Pre-Amplifiers, Equalizers, Noise Reducers; K&H Speakers, Equalizers; EMT

## • disco equipment & services

**A E G-TELEFUNKEN SIPA**, Via Pirelli 12, 20124 Milan. Tel: (02) 61798. Cable: AEGITAL. Telex: 310473. Pres.: Dr. M. Bortolussi; Gen. Dir.: B. Lenzi; Sales Mgr.: A. Bosco.  
**Product: Audio—**TELEFUNKEN Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Microphones (Condenser, Dynamic & Ribbon), Equalizers, Noise Reducers.

**AMPEX ITALIANA SPA**, Via Riccardo Gigante 4, 00143 Rome. Tel: (06) 54.69.91. Telex: 610492.  
**Product: Audio—**Mixers, Amplifiers, Speakers, Tape Recorders, **Projection Systems—**Video Tape Recorders.

**AUDIO PRODS. INT'L**, Via G. Spontini 3, 20131 Milan. Tel: (02) 27.38.96, 22.81.20.

# CLAY-PAKY

s.n.c.

24068 SERIATE BERGAMO ITALIA - 035/29.30.77



**VIBRATING HALF-BALL OLIMPIC**

cod. 500/2  
 Vibrating half-ball in woudy box covered by aluminium. It is moved by an implier that receives a signal from acoustic boxes that is converted into an impulse that provokes the movement of olimpic. For the illumination of the half-ball we recommend the projector LX-3 with super optics focal mm. 460 cod. 100/51



**LITTLE ROLLING MIRROR BALL cod. 000/6**



**BIG ROLLING MIRROR BALL cod. 000/7**



**LX/3 MAGIC RAY cod. 000/4**  
 — Feature like LX/2  
 — Audio input W 3/100  
 — Sensitivity potentiometer  
 — Fuse 0.5 A  
 — It operates by a monochannel modulator, built in an adaptor connected to acoustic boxes, turns the sound signal into a changing intensity impulse, and moves the ray



**ODISSEA ADAPTOR cod. 200/17**  
 — Five geometrical rays rolling on 180



**SMOKE MACHINE cod. 000/8**  
 — Input V 220 HZ 50  
 — Absorption W 750  
 — The smoke is obtained with a special oil atomized and shoved by a CO/2 adjustable casting



**HALOGEN SPOT cod. 100/8**  
 — Sprayed aluminium body  
 — Cap 25  
 — Halogen lamp V 24 W 150  
 — Connected transformer



**PROJECTOR LX-3**  
 — A.B.S. antistat body  
 — Quartz iodide-lamp V 24 w 150  
 — Incorporated transformer  
 — Turbine-cooling  
 — Interchangeable object-glass  
 — Double condenser  
 — Parabolic mirror  
 — Antistat incorporated filter  
 — Manual control of object-glass  
 — Feeding v 220 Hz 50

**Special feature**  
 — Switch for reduction of light  
 — Frontal cap for eventual substitute parts  
 — Bright and brilliant projection even from large distance



Turntables, Tonearms; MCI Tape Recorders/Players; AUDIO ENG'G Microphones (Wireless); SCHOEPS Microphones (Condenser).

**SIEMENS (SOCIETA ITALIANA TELECOMUNICAZIONI) SPA**, Piazzale Zavattari 12, 20149 Milan. Tel: (02) 43.88.  
Product: Audio—Mixers, Amplifiers, Speakers, Tape Recorders, Equalizers.

**SOCOFIN SNC**, Sala del Longobardi 2, Milan. Tel: (02) 89.81.20. Telex: 333814. Cable: FINSOCO.  
Product: Audio—TECSONIC Mixers, Amplifiers, Tuners, Turntables, Tape Recorders/Players (Cassette); NIKKO Amplifiers, Pre-Amplifiers, Tuners, Receivers, Tape Recorders/Players (Cassette); QUAD Amplifiers, Pre-Amplifiers, Tuners; KEF & MORDAUNT-SHORT Speakers; MICRO-SEIKI Turntables, Tonearms; ALPAGE & CROWN Tape Recorders/Players (Cassette).

**TECNITRON-ELETRONICA**, Via S. Giovanni 38, 72019 S. Vito dei Normanni (Brindisi). Tel: (0831) 96.21.36. Pres. & Adv. Mgr.: V. Sardelli; Sales Mgr.: M. Cavaliere.  
Product: Audio—ICELECTRICS Mixers (6 Inputs, 1 Output), Portable Disk Jockey Units/Decks, Amplifiers; TECNITRON Speakers; Lighting—PULSAR Chasers/Sequencers (10-4-3 Channels), Color Organs (4, 3 Channels), Dimmer Boards (12 Channels), Strobes, Lasers; PROFESSIONAL SPOT Spot (Fresnel, Ellipsoidal), Follow Spot, Track, Strip; Projection Systems—TECNITRON Special Effects Projectors, Liquid Projectors, Projector Attachments (Cassettes, Wheels, Kaleidoscopes, Prisms); Special Effects—TECNITRON Mirror Balls, Signs; Computerized/Psychedelic/Illuminated, Liquid Bricks for Dance Floors; Bubble Machines, Fog Machines, Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings (Incandescent, Computerized, Non-Computerized & Kit); Planning/Construction—Consultants, Designers (Total Package), Installers (Audio, Lighting, Projection, Flooring), Builders (Lighting, Projection, Flooring).

**VIDEOUOMO DI MAURIZIO CALIARI**, Via Sangallo 30, 20125 Milan. Tel: (02) 71.50.51, 71.73.51. Dir. & Sales Mgr.: Maurizio Calari; Adv. Mgr.: Roberto Falsirol.  
Product: Audio—ASC ELECTRONIC Tape Recorders/Players (Open Reel); Lighting—MOON Controllers, Chasers/Sequencers (4 Channels), Strobes, Spot; Projection Systems—MOON Special Effects Projectors; Special Effects—Mirror Balls, Bubble Machines, Signs; Computerized/Psychedelic/Illuminated.

## JAPAN

### • record companies with disco product

**ALL JAPAN SOUL DISCO ORG.** Roppongi Sky Heights 308, 3-2-21 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-9113.

**ASYLUM**, see Warner Pioneer.

**ATLANTIC**, see Warner Pioneer.

**C B S/SONY INC.**, 1-4 Ichigaya-Tamachi, Shinjuku-ku, Tokyo 162. Tel: (03) 266-5770. Telex: J24766. Pres.: Norio Ohga; Exec. VP: Toshio Ozawa; Gen. Mgr.: Hiroshi Kanai.  
Labels: (Licensed foreign) ARC, Columbia, Philadelphia Int'l, Sam, TK, T-Neck, Unlimited Gold (all USA).

**COSELO JAPAN LTD.**, Hibiya Park Bldg., Rm. 923, 1-8-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 271-5861.  
Label: (Represented) Durium (Italy).

**ONENON/COLUMBIA**, see Nippon Columbia.

**ELEKTRA**, see Warner Pioneer.

**EPIC/SONY INC.**, Shinayama Bldg, Nishi, 8F, 1-1-1 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 475-2640. Cable: EPICSONY. Telex: J242 4132. Mng. Dir.: Shugo Matsuo; Gen. Mgr.: Hiroaki Ishikawa; A&R Mgr.: Terry Tsutsumi.

**FLYING DDB**, see Victor.

**FOR LIFE RECS. INC.**, Odakyu Minami Aoyama Bldg., 10F, 7-8-1 Minami Aoyama, Minato-ku, Tokyo. Tel: (03) 406-6951.  
Labels: (Owned) For Life, Tea.

**GLOBE**, see Victor.

**INVITATION**, see Victor.

**J V C**, see Victor.

**K-TEL INT'L (JAPAN) LTD.**, Nihombashi Bldg., 1-2-8 Nihombashi, Tokyo 103. Tel: (03) 274-4391. Gen. Mgr.: Shogo Ishii.

**KING REC. CO. LTD.**, 2-12-13 Otowa, Bunkyo-ku, Tokyo 112. Tel: (03) 945-2131. Telex: J24963. Pres.: Shin Tomoda; Int'l Repertoire Mng. Dir.: Goh Makino; Disco Prods. Mgr.: Tsukasa Hara.  
Labels: (Licensed foreign) Ariola (USA), Barclay (France), Butterfly (USA), CGO (Italy), RKM (Belgium), United Artists (UK, USA), Vanguard (USA).

**MERCURY**, see Nippon Phonogram.

**NIPPON COLUMBIA CO. LTD.**, 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: J22591. Pres. Takami Shobochi; Rec. Group. Gen. Mgr. & Dir.: Mitsugu Kumamoto; A&R Dir.: Toshio Nemoto; Int'l A&R Dept. Gen. Mgr.: Toshihiko Hirahara; Licensing Mgr.: Hajime Saito.  
Labels: (Owned) Denon/Columbia; (licensed foreign) Ariola-Eurodisc (Germany), Arion (France), Chiswick (UK), Logo (UK), Roulette (USA) & **NIPPON PHONOGRAM CO. LTD.**, Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 405-0865. Cable: NIPPHILDISC. Telex: J2423224. Pres.: Nobuya Itoh; Sales Mgr.: H. Kouzumi; Int'l Repertoire Mgr.: T. Sekiguchi.  
Labels: (Owned) Mercury, Philips.

**PHILIPS**, see Nippon Phonogram.

**PIONEER**, see Warner Pioneer.

**POLYDOR KK**, 1-8-4 Ohashi, Meguro-ku, Tokyo 153. Tel: (03) 462-5131. Cable: GRAMMOCORO. Pres.: Seichiro Koh; Int'l Mgr.: Atsutaka Torio, Label Mgr.: Ken Matsumoto.  
Labels: (Owned) Polydor; (licensed foreign) RSO (USA), RSO/Curtom (USA).

**R V C CORP.**, 1-7-8 Shibuya, Shibuya-ku, Tokyo 150. Tel: (03) 499-3311. Cable: RVCARCARECORD.

Labels: (Licensed foreign) Malaco, Millennium, Prelude, RCA, Soul Train (all USA).

**REPRISE**, see Warner Pioneer.

**TAM**, see Toho.

**TEA**, see For Life.

**TEICHIKU RECS. CO. LTD.**, 2-1 Nishi-shimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-7213. Telex: J222 4237. Pres.: Shigeji Nanko; Int'l Gen. Mgr.: Ichiro Kinoue; Pops A&R Mgr.: Yasukazu Suga.

Labels: (licensed foreign) Durcoo (Netherlands), Hansa (Germany), West End (USA).

**TOHO RECS. CO. LTD.**, 1-2-1 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 503-9531. Cable: TOHO-RECORD.  
Label: Tam.

**TOKUMA MUSICAL INOS. CO. LTD.**, 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo 101. Tel: (03) 862-1381.  
Labels: (Represented) Black Saint (Italy), Strata-East (USA).

**TOSHIBA-EMI LTD.**, 2-2-17 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 585-1111. Cable: TOSHIBAEMI LTD. Telex: J2422112. Pres.: Noboru Takamiya; Mng. Dir.: K. Ueno, S. Miura; Dir.: Y. Machida, I. Kato, T. Takatori, T. Yoshimoto.  
Labels: (Represented) Bronze (UK), Capitol (USA), Chrysalis (UK), Concord (USA), EMI (UK), EMI/America (USA), Island (UK), Private Stock (USA), RAK (UK).

**TRIO RECS./TRIO-KENWOOD CORP.**, 5-2-1 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 404-4391. Cable: TRIOIDISC. Telex: J2426776. Exec. Mgr.: Tazuo Fujii; Exec. Chief Prod'r & Disco Contact: Kenny Inaoka.  
Labels: (Licensed) Clive Fox, VME (both USA).

**VICTOR MUSICAL INOS. INC.**, 4-26-18 Jingumae, Shibuya-ku, Tokyo 150. Tel: (03) 405-5151. Telex: J2424293. Cable: VICTREC. Pres.: Saburo Watanabe; Sr. Mng. Dir.: Hizuru Kaneko; Gen. Mgr.: Hiroshi Machida; Int'l Mgr.: Yoshihisa Honda.  
Labels: (Owned) Flying Oog, Globe, Invention, JVC, Victor; (licensed) Capricorn (USA), Casablanca (UK), Cream (USA), H&L (USA), Hansa (UK), Janus (USA), Jupiter (Germany), MCA (USA), Motown (USA), Penny Farthing (UK).

**WARNER BROS.**, see Warner Pioneer.

**WARNER PIONEER CORP.**, New Aoyama Bldg., E-Tower, 14th & 15th fls., 1-1-1 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 475-2051. Cable: WARB-PIONEER. Telex: J26876. Pres.: Kichibei Sawa; Mng. Dir.: Keith Bruce, Yukio Sakamoto; Int'l Repertoire & Promo. Div. Mgr.: Hiroki Imao.  
Labels: (Owned) Asylum, Atlantic, Elektra, Pioneer, Reprise, Warner Bros.

### • disco equipment & services

**AIWA CO. LTD.**, 1-11-9 Ueno, Taito-ku, Tokyo 110. Tel: (03) 835-1201. Cable: ELCTAIWA. Telex: J24562. Pres.: Yusuke Samba; Sales Mgr.: H. Tsuchida; Adv. Mgr.: J. Fujii.  
Product: Audio—Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players (Cassette), Microphones (Condenser, Dynamic, Ribbon), Headphones.

**B S R LTD.**, Azuma Bldg., No. 7, 1-9 Sakuma cho Kanda, Chiyoda-ku, Tokyo 101. Tel: (03) 251-8141. Telex: J25416.  
Product: Audio—ADC Tonearms, Phono Cartridges, Styli—Pickup; BSR/ADC Turntables; OBX Noise Reduction Systems, Volume Expanders, Bass Boosters; DBX/ADC Equalizers.

**DAI ICHI TSUSHIN KOGYO KK**, 4-13-3 Osaki, Shinagawa-ku, Tokyo 141. Tel: (03) 491-2001.  
Product: Audio—McAUDI Mixers.

**GENERAL TRADERS LTD.**, 2-19 Kanda Tsukasa-cho, Chiyoda ku, Tokyo 101. Tel: (03) 291-2761. Dir.: T. Shirashi.  
Product: Audio—WHITE Equalizers, Real Time Analyzers, Low-Level Crossover Networks.

**JAPAN SOUNDCY AGENCY**, Mena Co-op, 1-13-18 Gohtokuji, Setagaya-ku, Tokyo 154. Tel: (03) 426-4333. Telex: 242-4586.  
Product: Planning/Construction—Consultants, Designers, Installers & Builders (Total Package); Disco Record Pool.

**MATSUSHITA ELECTRIC IND'L CO. LTD.**, PO Box 288, Osaka Central: 1006 Kadoma, Osaka 51. Tel: (06) 908-1121. Pres.: Masaharu Matsushita.  
Product: Audio—NATIONAL Mixers, Receivers, Phono Cartridges, Headphones; PANASONIC Receivers, Speakers, Turntables, Decoders & Demodulators, Headphones; TECHNICS Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Tape Recorders/Players (Open Reel), Microphones (Condenser & Dynamic), Equalizers, Decoders & Demodulators, Headphones, Level Meters; Projection Systems—NATIONAL & PANASONIC Video Tape Recorders.

**MUSIC IN THE AIR**, see Record Source.

**NAMIKI PRECISION JEWEL CO. LTD.**, 3-22-8 Shinden Adachi-ku, Tokyo 123. Tel: (03) 919-0101. Pres.: Kazu Namiki; Sales Mgr.: Shoji Namiki.  
Int'l branch: USA.  
Product: Audio—Tonearms, Styli.

**NIHON ELECTRO-HARMONIX**, 1-34 Koshiji Bldg., Jimbocho, Chiyoda-ku, Tokyo. Mgr.: George Azuma.  
Product: Audio—Mixers, Amplifiers, Equalizers; Lighting—LED Displays.

**NIPPON COLUMBIA CO. LTD.**, 4-14-14 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-8111.  
Product: Audio—DENON & COLUMBIA Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Styli—Pickup, Tape Recorders/Players (Cassette, Open Reel), Decoders & Demodulators, Headphones.

**OTARI ELECTRIC CO. LTD.**, 4-29-18 Minami Ogikubo, Sugiyama-ku, Tokyo 167. Tel: (03) 333-9631. Pres.: Masayuki Hosoda; Sales & Adv. Mgr.: Takao Aoki.  
Product: Audio—Tape Recorders/Players (Open Reel).

**PRIMO CO. LTD.**, 6-25-1 Mure, Mitaka-shi, Tokyo 181. Tel: (0422) 43 3121.  
Product: Audio—Microphones (Condenser, Dynamic & Ribbon).

**RECORD SOURCE INT'L (RSI)**, c/o Music Labo Inc., 8F Dempa Bldg., Bunkyo-ku, 1-11-2 Higashi-Gotanda, Shinagawa-ku, Tokyo 141. Tel: (03) 449-3761. (Record Services).

**SANSUI ELECTRIC CO. LTD.**, 2-14-1 Izumi, Sugiyama-ku, Tokyo 168. Tel: (03) 323-1111. Pres.: Keizo Fujiwara; Sales Mgr.: Akio Oki; Adv. Mgr.: Koichi Enomoto.  
Product: Audio—Mixers (4 Inputs, 2 Outputs), Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Phono Cartridges, Tape Recorders/Players, Microphones (Dynamic), Decoders & Demodulators, Headphones.

**SEGA ENTS. LTD.**, 1-1-12 Haneda, Ohta-ku, Tokyo 144. Tel: (03) 742-3171. Cable: SEGASTAR. Telex 22357. Pres.: David Rosen; Exec. VP: D.M. Blough; Export Sales Mgr.: Max Murakami; Adv. Mgr.: T. Kaneko.  
Product: Audio—ROCK-OLA jukeboxes; Games—SEGA Video/Electronic, Pinball, Arcade, WILLIAMS Pinball.

**SIMBALY CORP.**, 6-7-35 Kita Shinagawa, Shinagawa-ku, Tokyo 141. Tel: (03) 448-2111.  
Int'l branch: USA.  
Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tonearms, Phono Cartridges, Styli—Pickup, Tape Recorders/Players (Cassette, Open Reel), Equalizers, Microphones (Condenser & Dynamic), Decoders & Demodulators, Headphones; Projection Systems—Large Screen Television/Video Projectors, Video Tape Recorders/Players, Closed Circuit Cameras.

**TAITO CORP.**, Central PO Box 1164, Tokyo 100-91; 2-5-3 Hirakawa-cho, Chiyoda-ku, Tokyo 102. Tel: (03) 264-8614. Cable: EPTRA. Telex: J22931. Pres.: M. Kogan; Export Mgr.: Rington F. Hight; Import Mgr.: S. Ikawa.

Product: Games—Video/Electronic, Arcade.

**TAMURA SEISAKUSHO CO. LTD.**, 433 Higashi-Ozumi, Nerima-ku, Tokyo 177. Tel: (03) 925-1111. Foreign Dept.: 1-10-3 Shinjuku, Shinjuku-ku, Tokyo 160.  
Product: Audio—Mixers (24-12 Inputs, 6-2 Outputs), Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Microphones (Wireless), Equalizers, Noise Reducers, Volume Expanders.

**TEAC CORP.**, 3-7-3 Naka-cho, Musashino-shi, Tokyo 180. Tel: (0422) 53-1111. Telex: J2822551. Pres.: Noboru Yanase; Sales Mgr.: Masao Morita; Adv. Mgr.: Toshiyugo Kuraoka.  
Product: Audio/TASCAM, TEAC Mixers (24-4 Inputs, 8-2 Outputs), Tape Recorders/Players (Cassette, Open Reel); Projection Systems—TEAC Video Tape Recorders/Players (U-Matic Cassette).

**TOKYO KO-ON DENPA CO. LTD.**, 723 Fufugo, Takatsu-ku, Kawasaki 213. Tel: (044) 833-0511. Cable: LIGHT SOUND. Telex: J3842762. Pres.: Tsuneo Okuyama; Sales Dir.: Masaru Sagano.  
Product: Audio—Mixers (24 Inputs, 4 Outputs), Equalizers.

**TOMORROW USA**, 19 Kabuki-cho, Shinjuku. Tel: (03) 203-9848.  
Product: Audio—SHURE Microphones (Dynamic), TOMORROW USA Pre-Amplifiers; Lighting—TOMORROW USA Chasers/Sequencers, Strobes, Spot (Fresnel); Dance Floors/Walls/Ceilings (Non-Computerized, Custom); Planning/Construction—Consultants (Total Package); Disco Record Pool.

**VICTOR CO. OF JAPAN LTD.**, 4-1 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Cable: VICTOREXPOR. Telex: J26222. Pres.: Ichiro Shinji; Gen. Mgr.: F. Uchida; Adv. Mgr.: M. Ichikawa.  
Product: Projection Systems—JVC & VICTOR Video Tape Recorders/Players (VCR, VHS).

**YAMAHA MUSIC INT'L CO. LTD.**, Kondo-Orient Bldg., 8-11-11 Ginza, Chuo-ku, Tokyo. Tel: (03) 574-8591. Telex: J2522307. Contact: Y. Iwar.  
Product: Audio.

## UNITED KINGDOM

### • record companies with disco product

**A & M RECS. LTD.**, 136-140 New Kings Rd., London SW6 4LZ. Tel: (01) 736-3311. Cable: ALPERMOSS. (Distributed by CBS)

**ABBEY RECS.**, 1 Abbey St., Eynsham, Oxford. Tel: (0865) 880-240. Mng. Dir. H.F. Mudd; Sales Mgr.: J. Wallon.  
AFFINITY, see Charly.

**AIRBORNE**, see Noel Brown.

**ANGLO RECS.**, 30 Limekiln Ln., Bredington, North Humberside YO16 5TH. Tel: (0262) 76388. Prod'r & Disco Contact: R. Fisher.

**ARHOLA RECS.**, 48 Maddox St., London W1. Tel: (01) 408-1262. Telex: 298933. Mng. Dir.: Robin Blanchflower; Senior Dir.: Andrew Pryor; Reg'l Opns. Mgr.: Frank Pritchard. (Distributed by Pye)  
Labels: (Owned) Ariola, Ariola/Hansa; (licensed) Ariola/Oreyfus (France).

**ARISTA RECS.**, 49 Upper Brook St., London W1Y 2BT. Tel: (01) 491-3870. Telex: 28370. Mng. Dir.: Charles Levison; Promo. Head: Alison Short; Disco Promo.: Graham Stokes  
Labels: (Owned) Arista; (licensed) GRP (USA).

**ART & SOUND LTD.**, 326 Kensal Rd., London W10 5BL. Tel: (01) 969-6651. Telex: 261500. Mng. Dir.: M. Rodd; Financial Dir.: W. Ross; Export Mgr.: E. Royce. (Distributed by CBS)  
Label: (Owned) B&C.

**ATLANTIC**, see WEA.

**ATTACK**, see Trojan.

**AUTOMATIC REC. CO. LTD.**, 5 Avery Row, London W1X 9HA. Tel: (01) 493-9744. Mng. Dir.: Nick Mobbs; Dir.: Chrissie Vanstone-Walker; Creative & Bus. Affairs Dir.: Mark Steels. (Distributed by WEA)

**B B**, see Union.

**B & C**, see Art & Sound.

**BANCRUPT**, see Flyover.

**BIG BEAR RECS.**, 190 Monument Rd., Birmingham B16 8UU. Tel: (021) 454-7020. Mng. Dir.: Jim Simpson; Pub. Dir.: Kate Munn; Sales & Mktg. Dir.: John Tully; Disco Contact: Andy Peet. (Distributed by Pinnacle)

**BIROS NEST**, see Happy Face.

**BLAZE RECS. LTD.**, 14 New Burlington St., London W1X 2LR. Tel: (01) 734-3251. Telex: 267488. Mng. Dir.: Mike Collier; Label Mgr.: Joyce Collier; Promo. Mgr.: John Evans. (Distributed by CBS)

**BRONZE RECS. LTD.**, 100 Chalk Farm Rd., London NW1 8EH. Tel: (01) 267-4499. Telex: 261653. Mng. Dir.: Gerry Bron; Gen. Mgr.: Robert Lemon; Promo. Dir.: Roger Bilton; Reg'l/Disco Mgr.: Brian Hudson. (Distributed by EMI)

**NOEL BROWN PRODUCTIONS**, 16 Bracklesham Close, Farnborough, Hants. GU14 8LR. Tel: (0252) 511-333. Mng. Dir.: Noel Brown; A&R Mgr.: Vic Evans.  
Label: Airborne.

**BULLDOG**, see Ember & President.

**C B S RECS.**, 17/19 Soho Square, London W1V 6HE. Tel: (01) 734-8181. Cable: COLRECORD. Telex: 24203.  
Labels: (Owned) CBS, Epic; (licensed foreign) Blue Sky, Philadelphia Int'l, Prelude, TK, Tappan Zee (all USA).

**CACTUS**, see Crele.

**CALENDAR**, 89 Chiswick High Rd., London W4. Tel: (01) 995-3682. Mng. Dir.: Don Lawson; Mktg. Mgr.: Cuthbert McDonald; Accounts: Steven Rowe; Promo. & Ass't: Liz Cruickshanks.

**CAPITOL**, see EMI.

**CASINO CLASSICS**, see Robert Kingston.

**CASTLE**, see Nelson.

**CHARISMA RECS. LTD.**, 90 Wardour St., London W1. Tel: (01) 434-1351. Telex: 21315. Chm.: Tony Stratton-Smith; Mng. Dir.: Brian Gibbon; Promo. Mgr.: Clive Crawley.

**CHARLY MUSIC LTD.**, 9 Beadon Rd., London W6 0EA. Tel: (01) 741-0011. Telex: 934386. Chm.: Jean Luc-Yung; Mng. Dir.: Joop Visser; Press & Promos. Mgr.: Cliff White.  
Labels: (Owned) Affinity, Charly, Smack; (licensed) Sun (USA).

**CHRYSALIS RECS.**, 12 Stratford Pl., London W1C. Tel: (01) 408-2355. Telex: 21753. Dir.: Chris Wright, Terry Ellis, Ooug D'Arcy, Terry Connolly; Promo. Mgr.: Phil Long. (Distributed by Polygram)  
Labels: (Owned) Chrysalis; (licensed) Butterfly (USA).

**COLORTONE REC. CO. LTD.**, The Studio, 69 Oukes Ave., New Malden, Surrey KT3 4HW. Tel: (01) 942-1347. Dir.: Suggy Jackson, David Brown, Michael Fletcher.  
Label: Spectrum.

**CONTACT**, see Robert Kingston.

**COTILLION**, see WEA.

**CREAM**, see Global.

# International

## **CREEDANCE**, see Trafalger.

**CREOLE RECS.**, 91/93 High St., London NW10. Tel: (01) 965-9223. Cable: CREMUS.

Labels: (Owned) Creole, Cactus; (licensed domestic) PVK, Savannah; (licensed foreign) Dynamic (Jamaica).

**CUBE**, see Electric/Cube.

**O J M RECS. & TAPES**, 5/11 Theobalds Rd., London WC1. Tel: (01) 242-6886. Cable: DEJAMUS. Telex: 27135. (Distributed by CBS)

Labels: (Owned) DJM; (licensed domestic) Weekend.

**DE LUXE**, see Hawkeye.

**DECCA REC. CO. LTD.**, Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Cable: DECCORD. Telex: 28588. Press & Promo. Head: Keith Bennett; Int'l Promos. Mgr.: Marcel Stelلمان; A&R Head: Frank Rodgers.

Labels: (Owned) Decca, London.

**OISCO BUS**, see Red Bus.

**ODMIND**, see Tabitha.

**E M I RECS.** (UK), Group Repertoire Div., EMI House, 20 Manchester Square, London W1A 1ES. Tel: (01) 486-4488. Cable: EMIRECORD. Telex: 22643. Gen. Mgrs.: Brian Shepherd, Peter Buckleigh, Vic Lanza; Promo. Mgr.: Geoff Atherton. Licensed Repertoire Div., Heron Pl., 9 Thayer St., London W1A 1ES. Tel: (01) 486-7144. Mng. Dir.: Alan Kaup. Gen. Mgrs.: Colin Burn, Mike Harvey, Tony Square; Press Officer: Bernadette Kilmarnt. Group Repertoire Div. Labels: (Owned) Capitol, EMI, Sidewalk; (licensed) Red Bus, Tammi; (licensed Repertoire Div. Labels: Fantasy, Island, Motown, RAK, Salsoul, Source, Stax.

**EAGLE RECS. (NOTIM) LTD.**, Cropwell House, Salmon Ln., Kirkby in Ashfield, Notts. NG17 9HB. Tel: (0623) 752-448. Mng. Dir. & Disco Contact: S. Stevens.

**ELECTRIC/CUBE RECS.**, 19/20 Poland St., London W1V 5DD. Tel: (01) 734-8121. Cable: SEXMUS. Telex: 22701. (Distributed by Pye)

Labels: (Owned) Cube, Electric.

**ELEKTRA**, see WEA.

**EMBER RECS. LTD.**, Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8248. Cable: EMBERTERS. Telex: 895795.

Labels: (Owned) Bulldog (distributed by President); Ember (licensed to Pye).

**ENSIGN RECS. LTD.**, 44 Seymour St., London W1. Tel: (01) 723-8464. Telex: 299612. Mng. Dir.: Nigel Grange; Admin'r: Doreen Loader; Int'l Exploitation: Bob Nolan; A&R Consultant: Chris Hill. (Distributed by Phonogram)

**EPIC**, see CBS.

**ESQUIRE RECS. LTD.**, 9 Harebell Hill, Cobham, Surrey Tel: (09326) 2316. Chm. Peter Newbrook.

Labels: (Owned) Starlite.

**FLAMINGO MUSIC LTD.**, 14 New Burlington St., London W1X 2LR. Tel: (01) 734-3251. Telex: 267-488. Mng. Dir.: Mike Collier; Label Mgr.: Joyce Collier, Promos. Mgr.: John Evans.

**FLOYER RECS.**, 15 Queen Caroline St., London W6. Tel: (01) 748 1595. Telex: 89519176 FLY.

Labels: (Owned) Bancrupt, Flyover, Hamburger.

**FRONT LINE**, see Virgin.

**G Y O RECS. LTD.**, 37 Soho Square, London W1. Tel: (01) 439-8971. Telex: 24327. Mng. Dir.: Dick Leahy; Mktg. & Promo: Michael Peyton; Disco Contact: Jill Anderson.

**GALAXY RECS.**, 223 Regent St., London W1R 8TD. Tel: (01) 734-9768. Telex: 24170. Mng. Dir.: Philip R. Solomon; PA: Lorna H. Davis, Promos. Head & Disco Contact: Philip R. Solomon. (Distributed by CBS)

**GEM**, see RCA.

**GLOBAL REC. SALES**, Canada House Basement, 3 Chepstow St., Manchester M1 5EN. Tel: (061) 236-5368. Telex: 668701. Dwner: E.J. Balbier, Gen Mgr. & Disco Contact: Mrs. A. Balbier.

Labels: (Owned) Cream, Swan.

**GOOD STUFF**, see Plastic Fantastic.

**GRAPEVINE**, see RCA.

**GREEN DRAGON**, see Trafalger.

**GULL/MIRACLE RECS.** (div. of Entertainments Ltd.), 169 Willesden High Rd., London NW10 2SG. Tel: (01) 459-8657. 451-1161. Telex: 24224 Ref. 2275. Mng. Dir.: David Howells; Promos. Dir.: Ken Street; Press Officer: Irene Howells. (Distributed by Pye)

Labels: (Owned) Miracle.

**HAMBURGER**, see Flyover.

**HAMMER RECS. LTD.**, PO Box 4BT, 35-37 Wardour St., London W1A 4BT. Tel: (01) 734-7195. Telex: 922488. Mng. Dir.: Des Dolan; Dir.: Phyllis Dolan; Press & Promo. Dir.: Max Needham.

Labels: (Owned) Hammer, Hit; (licensed) Nervous (UK); (distributed-not licensed) Octane (UK).

**HAPPY FACE RECS.**, The Old Smyth Post Office Ln., Kempsey, Worcester Tel: (0905) 820-659. Mgr.: J.E. Murfin. (Distributed by One Stop & Pye)

Labels: (Owned) Birds Nest, Happy Face.

**HARBOR RECS.**, 73 Newman St., London W1. Tel: (01) 637 4623. Mng. Dir. John Schroeder, Promo. Mgr. & Disco Contact: Veronica Jones. (Distributed by Pinnacle)

**HAWKEYE RECS.**, 2-A Craven Park Rd., London NW 10. Tel: (01) 961-0866. Owner: Roy Forbes-Allen; Mgr. Dennis Forbes.

Labels: (Owned) De Luxe, Hawkeye.

**HEARTBEAT RECS.**, 4 Melrose Pl., Clifton, Bristol. Tel: (0272) 30458. Disco Contact: Simon Edwards.

**HIGHLIGHT ON**, see K.Tel.

**HIT**, see Hammer

**HOMESPUN**, see Outlit.

**HOT LEAD RECS.**, 34 Lake Terr., Hunslet, Leeds, Yorks. LS10 2JG. Tel: (0532) 700-010. Mng. Dir.: Ian R. Smith; Sec'y: Anne M. Cain; Gen. Mgr. Maurice Lee.

**ICE RECS. LTD.**, 81A Osbaldeston Rd., Stamford Hill, London N16 6NP. Tel: (01) 806-3252. Mng. Dir.: Eddy Grant; Gen. Mgr.: A. Grant; Financial Dir.: S. Blackburne; Promo. & A&R Head: R. Grant. (Distributed by CBS. Marketed by Virgin)

**IMMEDIATE**, see Nems.

**IMPULSE/OAVO WOOD ENTERTAINMENTS**, 71 High St. E., WallSEND, Northumberland. Tel: Newcastle 624999. Mng. Dir.: David Wood; Dir.: Mike Rod; Prod'n Mgr. Steve Thompson.

Labels: (Owned) Neat.

**INDEPENDENT RECS.**, 39 Harmer St., Gravesend, Kent. Tel: 65687. Chief Exec.: J. Oram. Mgr.: Paul Slyar.

**INFINITY REC.**, 64 Portman Towers, George St., London W1. Tel: (01) 723 7114. (Distributed by MCA)

**ISLAND RECS. LTD.**, 22 St. Peter's Square, London W6 9NW. Tel: (01) 741 1511. Cable: ACKEE. Telex: 93454.

**JAMA RECS.**, 1 Brixton Station Rd., London SW9. Tel: (01) 737-3557. Mgr. Euel Johnson; Dir. M.M. Johnson.

Labels: Eagle, Jama, Love.

**JAY BOY**, see President.

**JAY RECS.**, 102 104 Gloucester Pl., London W1. Tel: (01) 486-6040. Mng. Dir.: Ronnie Fowler; Promo. Head: Adrian Williams; Disco Co-ord.: Louise Collins. (Distributed by CBS)

**JUSTICE**, see Third World.

**K-TEL INT'L (UK) LTD.**, K.Tel House, 620 Western Ave., London W3. Tel: (01) 992-8000. Telex: 934195. Mng. Dir.: Colin Ashby; A&R Dir.: Don Reedman; Promos Mgr.: Ian Summers

Labels: K.Tel, Highlight Dn, Lotus

**ROBERT KINGSTON ORG.**, 34 Windmill St., London W1P 1HH. Tel: (01) 636 9242. Chm.: Robert Charles Kingston; Prod'n Dir.: Barry Kingston; Mktg. & Promo. Dir.: Mike Walker; Disco Promo.: Sheila McDermott. (Distributed by Pye)

Labels: (Owned) Casino Classics. Contact: RK-Instep.

**KLUB RECS. LTD.**, Baltic Chambers, 1st Fl., 50 Wellington St., Glasgow. Tel: (041) 221-0777. Mng. Dir.: Gus McDonald; Dir. Isobel Waugh. (Distributed by Pye)

Labels: (Owned) Klub, DK

**LIGHTNING RECS.**, 841 Harrow Rd., Harlesden, London NW10 5NH. Tel: (01) 969-5255. Telex: 927813.

**LOGO RECS.**, 86 Marylebone High St., London W1. Tel: (01) 486-4353. Telex: 25532

Labels: (Owned) Logo, Transatlantic. (represented) Barclay

**LONDON**, see Decca

**LOTUS**, see K.Tel

**LOVE**, see Jama

**M C A RECS.**, 1 Great Pulteney St., London W1R 3FW. Tel: (01) 439-9951. Mng. Dir.: Roy Featherstone; Mktg. Mgr.: Stuart Watson. Creative Promos Mgr.: John Gould

Labels: (Owned) MCA. (distributed-not licensed) Infinity

**M H G**, see Warm

**MAGNET RECS. LTD.**, Magnet House, 22 York St., London W1H 1FD. Tel: (01) 486-8151. Cable: MAGLDNDN. Telex: 25537. Chm. & Mng. Dir.: Michael A. Levy, Dir. & A&R Head: Brian Reza, Mktg. & Sales Head: Graham Mabbutt, Disco Prod. Mgr.: Tilly Rutherford.

**MANHATTAN**, see President.

**MERCURY**, see Phonogram

**MIRACLE**, see Gull/Miracle

**MDTOWN RECS.**, Heron Pl., 9 Thayer St., London W1. Tel: (01) 486 7144. Telex: 22643. Gen. Mgr.: David Hughes; Promo. Mgr.: Les Spain; Label Mgr.: Gordon Frewin. (Licensed to EMI)

Labels: Motown, Mowest, Produgal, Rare Earth, Tamla Motown

**MOUNTAIN RECS. LTD.**, 49 Mount St., London W1Y 5RE. Tel: (01) 491-2904. Telex: 269398

**MOWEST**, see Motown

**MUSIC FOR PLEASURE**, 80 Blyth Rd., Hayes, Middx. Tel: (01) 561 3125. Telex: 269398

Labels: (Owned) Castle, Nelson

**NEMS RECS. LTD.**, 31 Kings Rd., London SW3. Telex: 913884. Chm. Patrick Meehan; Gen. Mgr.: Peter Parkinson; Promos. Mgr.: Bruno Dean.

Labels: (Owned) Immediate, Nems

**NEON HEARTS RECS.**, 68 Limes Rd., Tettenhall, Wolverhampton. Tel: Wolverhampton 753-047

**NERVOUS**, see Hammer

**O K**, see Klub & Trafalger

**OCTANE**, see Hammer

**OLD KNEW WAVE RECS.**, c/o Victory Cafe, 54 Eversholt St., Somers Town, London NW 1. Co-ords: Keith Armstrong, Julian Hill.

**OUTLET REC'G LTD.**, 48 Smithfield Square W., Belfast, North Ireland. Tel: 22826.

Labels: (Owned) Homespun, Phoenix, Zip.

**P V M**, see Creole.

**PHILIPS**, see Phonogram

**PHENIX**, see Outlit

**PHONOGRAF LTD.**, 129 Park St., London W1Y 3FA. Tel: (01) 491-4600. Telex: 261583. Mng. Dir.: Ken N. Maliphant, U.S. Prod. Mgr.: John Waller; Disco Promo. Mgr.: Drin Crozier

Labels: (Owned) Mercury, Philips; (licensed foreign) De Lite, H&L

**PINNACLE RECS. LTD.**, 9 Dean St., London W1. Tel: (01) 734 4543. Telex: 896141. Chm. Terry Scully, Gen. Mgr. Tony Berry; Int'l A&R Laurie McGregor.

**PLASTIC FANTASTIC RECS.**, 22 Tavistock St., London WC2. Tel: (01) 240 1032. Dirs: Paul Rodrigues, Tony Randolph, Tyrone Patterson

Labels: (Owned) Plastic, Ultra; (licensed domestic) Good Stuff, SB.

**POLYDOR LTD.**, 17/19 Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Telex: 27133. Mng. Dir.: A.J. Morris; A&R Dir.: Jim Cook; Disco Promo. Mgr.: Theo Loyla

Labels: (Owned) Polydor, RSD; (licensed foreign) Karma (Germany), Midsong (USA), Pablo (USA), Spring (USA)

**POP AURAL** (sub of Fast Prod.), 3 4 E. Norton Pl., Edinburgh. Tel: (031) 229-3159. Mng. Dir.: Bob Last, Sales & Dist'n: S. Best, Press Officer: Hilary Morrison

**PRESIDENT RECS. LTD.**, Broadmead House, 21 Panton St., London SW1. Tel: (01) 839 4672. Cable: KASMSMUSIC. Mng. Dir.: Edward Kassner. Dir. & Disco Contact: David Kassner.

Labels: (Owned) Jay Boy, President, Seville. (licensed domestic) Bulldog, Manhattan.

**PRODIGAL**, see Motown

**PYE RECS. LTD.**, ACC House, 17 Great Cumberland Pl., London W1A 1AG. Tel: (01) 764 5466. Cable: PYEEX. Telex: 28259. Mng. Dir.: Derek Honey.

R&B Divisional Head: David McAleer.

Labels: (Owned) Pye Int'l; (licensed foreign) AVI, Buddha, Casablanca, Hi/Cream, Inphason, Roulette, Sugarhill, Vanguard (all USA).

**R A K RECS. LTD.**, 42/48 Charlbert St., London NW8. Tel: (01) 586-2012. Telex: 299501. Mng. Dir.: Mickie Most; Dirs.: Dave Most, Ronnie Maddison.

**R C A LTD.**, Rec. Div., 1 Bedford Ave., London WC1B 3DT. Tel: (01) 499 4100. Telex: 266579. Mng. Dir.: Arthur Martinez, Comm'l Mktg. Mgr.: John Howes; A&R Mgr.: Derek Everett; Promos. Mgr.: Tony McGrogan; Disco Prod. Mgr.: David Yeats.

Labels: (Owned) RCA. (licensed domestic) Gem, Grapevine. (licensed foreign) Milestone, Millennium, New York Int'l, Prestige, Roadshow, So. Jar, 20th Century, White Diamond (all USA).

**R K INTERNATIONAL**, see Robert Kingston.

**R S O RECS. UK LTD.**, 67 Brook St., London W1. Tel: (01) 629 9121. Mng. Dir.: Michael Hutson; Promo: Arthur Sheriff; Disco Contact: Theo Loyla

**RAINBOW**, see Satril.

**RARE EARTH**, see Motown

**RED BUS RECS. (INT'L) LTD.**, 34 Salisbury St., London NW8. Tel: (01) 402 9111. Telex: 268048. Mng. Dirs.: Ehot M. Cohen, Ellis Elias. Gen. Mgr. & A&R: Manny Elias. (Distributed by EMI)

Label: (Owned) Disco Bus.

**REPUBLIC RECS.**, 26 Stanford Ave., Hassocks, Sussex. Tel: 4048

**ROCKET REC. CO. LTD.**, 40 S. Audley St., London W1Y 5DH. Tel: (01) 491-2777. Telex: 265870.

**ROLLERCASTER RECS.**, 41 Elm Rd., New Malden, Surrey KT3 3HD. Tel: (01) 942-7235. Head & Disco Contact: John Beecher; Chief: Peter Eden; Vice Chief: Yvonne Tregrow.

**RONOERCREST LTD.**, 17 Queensway, Hendon, Beds. Tel: (0582) 62325. Mng. Dir.: Keith Granger; Disco Promo. Head: Linda Gibson. (Distributed by Pinnacle)

**RUTLAND RECS. & TAPES**, 71 Rutland Rd., Chesterheld S40 1ND. Tel: (0246) 79976. Mng. Dir. & Disco Contact: Tony Hedley; Dir.: Keith Redfeam.

Labels: Rutland Int'l.

**S B**, see Plastic Fantastic.

**S R T PROO'NS LTD.**, 987 High Rd., Finchley, London N12. Tel: (01) 446-3218. Mng. Dir.: George Bellamy; Dir. & Disco Contact: Dave Richardson.

**SATRIL RECS. LTD.**, Satril House, 444 Finchley Rd., London NW2 2HY. Tel: (01) 435-8063. Mng. Dir.: Henry Hadaway; A&R Dir.: Paul Jenkins; Disco Promo. Mgr.: Peter Wells.

Labels: (Owned) Rainbow, Satril (distributed by WEA)

**SAVANNAH**, see Creole.

**SCOPE**, see WEA

**SEVILLE**, see President.

**SIDEWALK**, see EMI

**SMACK**, see Charly

**SONET RECS. & PUBL'G LTD.**, 121 Ledbury Rd., London W11. Tel: (01) 229-7267. Cable: SONETMUSIC. Telex: 25793. Mng. Dir.: H.R. Buckle; Promo.: Sandy Sneddon; Disco Promo.: Tony Rees

**SOUL STOP RECS.**, 186 Casterton Rd., Stamford, Lincs. Tel: (0780) 51736. Mng. Dir.: K.M. Cox; Dir.: W. Cox. (Distributed by Pinnacle)

**SPARK RECS. LTD.**, 8 Denmark St., London WC2H 8LT. Tel: (01) 836-4524. Telex: 23557. Mng. Dir.: Thomas F. Ward; Sr. VP: Ralph I. Peer II; Pres.: Monique I. Peer-Nash; Financial Dir.: Derek King; Consultant & Disco Contact: Gene Nash.

**SPECTRUM**, see Colortone.

**SPLASH RECS. LTD.**, 38 North Row, London W1. Tel: (01) 409-0287. Telex: 23840. Dirs.: Charles Peate, Iris Giebier, Des Dyer, Clive Scott. (Distributed by Pye)

**STAGESTRUCK (RECS.) LTD.**, 57 Duke St., Grosvenor Square, London W1. Tel: (01) 493-5015. Telex: 22713. Chm. & Mng. Dir.: Simon A. Caplan; Dir.: Terry James

**STALLION RECS. LTD.**, 87 Brewer St., London W1. Tel: (01) 439-6881.

**STARLITE**, see Esquire

**STATE RECS. LTD.**, 26/27 Castlereagh St., London W1H 5YR. Tel: (01) 402-2191. Telex: 25740. Mng. Dir.: Wayne Bickerton. (Distributed by WEA)

**STORM MUSIC**, 133 Park Rd., Blackpool FY1 4ET. Tel: (0253) 23095, 27357. Mng. Dir.: Wayne Paul; Dir.: Lenny Harris

**SWAN**, see Global.

**SWAN SONG**, 484 Kings Rd., London SW10. Tel: (01) 351-4151. Telex: 919735. (Licensed to WEA)

**TABITHA MUSIC LTD.**, 39 Corderly Rd., St. Thomas, Exeter, Devon EX2 9DJ. Tel: (0392) 79914. Mng. Dir.: Graham Sclater; A&R: Denise Bailey.

Labels: (Owned) Domino, Tabitha.

**TAMLA MOTOWN**, see Motown

**TAMMI**, see EMI

**THIRD WORLD REC'G CO. LTD.**, 261 High Rd., Tottenham, London N15. Tel: (01) 802-0146

Labels: (Owned) Justice, Third World

**TRAFALGER MUSIC**, Trafalger House, 46 Church Rd., Hayling Island. Tel: Hayling Island 6731.

Labels: (Owned) Creedance, Green Dragon, DK.

**TRANSATLANTIC**, see Logo

**TROJAN RECS LTD.**, 104 High St., Harlesden, London NW10. Tel: (01) 961-4565. Mng. Dir.: Marcel Rodd; Gen. Mgr.: Clive Stanhope; Disco Promo.: Sharon Francis.

Labels: (Owned) Trojan (distributed by CBS), Attack

**U K RECS.**, 48 Grafton Way, London W1P 5LB. Tel: (01) 387-5851.

Labels: (Owned) UK American.

**ULTRA**, see Plastic Fantastic.

**UNION RECS. CO. LTD.**, 55 Boscombe Rd., London W12. Tel: (01) 743 2138. Mng. Dir.: E.B. Campbell; Financial Dir.: L.B. Johnson, Sales & Promo.: P.J. Campbell

Labels: BB, Union.

**UNITED ARTISTS RECS. LTD.**, Mortimer House, 37-41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Telex: 261818.

Labels: (Licensed foreign) Roadshow (USA)

**VIRGIN RECS. LTD.**, 2 4 Vernon Yard, 119 Portobello Rd., London W11. Tel: (01) 727-8070. (Distributed by CBS)

Labels: (Owned) Front Line

**W E A RECS. LTD.**, Alpertun Ln., Wembley, Middx. UB7 8NP. Tel: (01) 988-8844. Gen. Mgr. & Sales Promo.: Mike Heap; Sales Mgr.: Mike Olivier; Disco Promo.: Fred Dove.

Labels: (Owned) Atlantic/Cotillion, Elektra, Warner Bros. (licensed domestic) Scope

**WARN RECS.**, 40 Gunter Grove, London SW10 0UJ. Tel: (01) 352 2886. Chm. Rui De Castro; Dir.: Leo A. Pennant.

Labels: (Owned) MHC, Warm; (distributed-not licensed) Boom (Portugal)

**WARNER BROS.**, see WEA

**WEEKEND**, see DJM

**WHITEROSE RECS.**, 86 Turnham Green Terr., London W4. Tel: (01) 994-4895. Dir.: Norton York.

**YOUNG BLOOD RECS.**, 138 New Bond St., London W1Y 9FB. Tel: (01) 493-9681.

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**NATIONAL PANASONIC (UK) LTD., 308 Bath Rd. Slough, Berks.** Tel: Slough 34522. Telex: 848761. Mng. Dir.: A. Imura; Sales & Adv. Mgr.: J. Cox.  
Product: Audio—TECHNICS Turntables, Tonearms, Tape Recorders/Players, Headphones.

**NATIONAL SOUND REPRODUCERS LTD., 3 Parr Rd., Stanmore, Middx.** Tel: (01) 951-0222. Mng. Dir.: R.A. Walker; Adv. Mgr.: D. Mudge.  
Product: Projection Systems—AUDID VISUAL LABS Film/Movie Projectors; DAYSTAR Screens.

**NEAL, see North East Audio.**

**NEAL-FERROGRAPH, see North East Audio.**

**NEILSON-HORRELL LTD., Central Trading Estate, Unit II, Staines, Middx.** Tel: Staines 56456. Telex: 8951650.  
Product: Lighting—Spot; Special Effects—Animation Equipment.

**NELL DORN LTD. (SHOWLIGHT SYSTEMS DIV.), Dnslow Rd., Richmond, Surrey.** Tel: (01) 940-0615. Cable: NELLDRRN. Telex: 847777. Pres.: M.A. Swaddle.  
Product: Lighting—SHDWLIGHT RHYTHM CHASER Chasers/Sequencers; SHDWLIGHT PHASER Color Organs; SHDWLIGHT AUTOFADER Dimmer Boards; Projection Systems—SHDWLIGHT AUTOFADER Projector Attachments.

**NEUMANN, see F.W.D. Bauch.**

**NEVE ELECTRONICS INT'L LTD., Cambridge House, Melbourne, Royston, Herts. SG8 6AU.  
Int'l branches: Canada, USA.  
Product: Audio—Mixing Consoles, Sound Control Systems.**

**NEWHAM AUDIO, 52 Romford Rd., London E15 4BZ.** Tel: (01) 534-4064. Mng. Dir.: Harry Humphrey; Sales Mgr.: Dave Gladding.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Equalizers, Noise Reducers, Volume Expanders,



Bass Boosters, Mid Range/Tweeter Expanders; Planning/Construction—Consultants, Designers, Installers.

**NEKO**, 277 Putney Br. Rd., London SW15. Tel: (01) 788-3491. Dir.: Michael Johnson.  
Product: Audio.

**NORDMEHOE**, see Vesso.

**NORTH EAST AUDIO LTD.**, Simonside Works, South Shields, Tyne & Wear NE34 9NX. Tel: (0632) 566-321. Telex: 537227. Cable: BRITFERRD. Mng. Dir.: A. J. Helliwell; Comm'l Dir.: Tom Baley.  
Product: Audio—NEAL-FERROGRAPH Tape Recorders/Players; NEAL AV Tape Recorders.

**NORTHERN LIGHT**, 134 St. Vincent St., Glasgow, Scotland G2 5JU. Tel: (041) 248-5735. Sales Mgr.: J.M.L. Smyth.  
Product: Planning/Construction—Designers, Installers.

**NORTHERN LIGHTING SERVS.**, 45 Ettrick Grove, Barnes Park, Sunderland SR3 4AW. Tel: (0783) 59349. Pres.: P.S. Mannall; Sales Mgr.: G.A. Wilson.  
Product: Planning/Construction—Consultants, Designers, Installers.

**NORTHERN LIGHTS**, 89 Scottforth Rd., Lancaster. Tel: (0524) 62634.  
Product: Lighting—PHASER BEAMS Spot; SPIN BEAM 4, 4-Light Par-36 Spinners.

**OPISIS LTD.**, 83 Prospect Rd., Southborough & Turnbridge Well, Kent. Tel: Turnbridge 28742. Dir.: John Walden.  
Product: Visual Materials—Slide Libraries.

**OPTIKINETICS LTD.**, 38 Cromwell Rd., Luton LU3 1DN. Tel: (0582) 411-413. Telex: 825920. Dir.: N.G. Rice; Sales Mgr.: P. Twist.  
Product: Lighting—MDDE Chasers/Sequencers, Color Organs, Dimmer Boards, FLASH KUBE & SUPER STROBE Strobes; Projection Systems—SDLAR Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—BUBBLE GUN Bubble Machines.

**ORANGE MUSICAL INDS. LTD.**, 17 Upland Rd., Bexleyheath, Kent. Tel: (01) 304-6717. Telex: 897386.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Microphones, Percussion, Accessories.

**ORBAN**, see Scenic Sounds.

**ORTOFON**, see Harman.

**PACE MUSICAL EQUIP. LTD.**, 63 Kneesworth St., Royston, Herts. SG8 5AQ. Tel: (0763) 45214, 45611. Tel: 817929. Pres.: R.J. Parmee; Sales Mgr.: A.R. Reeves; Adv. Mgr.: G. Dutton.  
Product: Audio—MM ELECTRONICS Mixers, Amplifiers, Microphones, Equalizers, Electronic Crossovers.

**J. W. PARKER SOUND SYSTEMS LTD.**, 187 Old Kent Rd., London SE1. Tel: (01) 701-2207.  
Product: Lighting.

**PARTRIDGE ELECTRONICS**, 56 Fleet Rd., Benfleet, Essex. SS7 3PB. Tel: (03745) 3256. Mng. Dir.: A.C. Partridge; Sales Mgr.: J. Benson.  
Product: Audio—Mixers, Pre-Amplifiers, Equalizers.

**PEAK SOUND & LIGHTING**, 12 Buxton Rd., Hazel Grove, Greater Manchester. Tel: (061) 456-6100.  
Product: Lighting.

**PEERLESS FABRIKERNE (UK) LTD.**, 40 Nicholas Way, Northwood, Middx. Tel: 27941, 24246. Telex: 923844. Mng. Dir.: P. Staaf; Sales Dir.: P.D. Collings-Wells; Adv. Mgr.: E. Hawkins.  
Distribution: London W1P 1AD, 32 Rathbone Pl. Tel: (01) 580-7112. Mng. Dir.: Ross Marks; Dir.: C.A. Murphy.  
Product: Audio—PEERLESS Speakers, PEERLESS-MB Headphones.

**PERLUX**, see Harkness.

**PHASER BEAMS**, see Northern Lights.

**PHILIPS**, see Pye.

**PHOTOPHONE**, see Dixons Technical.

**PICKERING**, see Highgate Acoustics.

**PLAYLIGHT HIRE LTD.**, 15 Park St., Swinton, Manchester, M27 1UG. Tel: (061) 793-5848.  
Product: Planning/Construction—Installers.

**PLUTO**, see Stage Control.

**POLYCHROMATION**, see Electrosonic.

**GORDON POOLE DISCOTHEQUES**, 246 Ashton Dr., Bristol BS3 2QA. Tel: (0272) 632-467. Pres.: Gordon Poole; Sales Mgr.: Jill Poole.  
Product: Audio—GP Portable Disk Jockey Units/Decks; Record Pool.

**POWERORIVE DRUM CO. LTD.**, 9 Clarendon Rd., Luton, Beds. Tel: Luton 423-395. Dir.: K. Dowzell.  
Product: Microphone, Sound & Lighting Equipment Stands.

**PREMIER**, see Robert Rigby.

**PROAUDIO**, see Acoustic Transducer.

**PROJECT ELECTRONICS LTD.**, 5 The Grove, Ealing, London W5 5DX. Tel: (01) 567-0757.  
Product: Audio—SIMMS & AUGUST Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers; Lighting—PROJECT Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes; WALL DANCER Lasers; Projection Systems—LIQUIDATOR Special Effects Projectors, Liquid Projectors; PROJECT Special Effects Projectors, Projector Attachments; Special Effects—PROJECT Mirror Balls, Bubble Machines, Fog Machines.

**PROJECTABEAM**, see Intervention.

**PROKIT**, see REW.

**PULSAR LIGHT OF CAMBRIDGE LTD.**, Henley Rd., Cambridge CB1 3EA. Tel: (0223) 66798. Telex: 81697. Mng. Dirs.: K. Sewell, P.F. Mardon; Sales & Adv. Mgr.: A.D. Saunders.  
Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Lasers, Ultraviolet/Blacklight, Spot, Follow Spot, Track, Strip; Projection Systems—Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—Mirror Balls, Bubble Machines, Fog Machines; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants.

**PYE TV LTD.**, PO Box 41, Colchamps Ln., Cambridge. Cams. Tel: Cambridge 45115.  
Product: Audio—PHILIPS Mixers; PYE Amplifiers, Speakers, Turntables.

**Q R K**, see Lee Eng'g.

**QUAD**, see Acoustical Mfg.

**R A C**, see Rugby Automation.

**R C A LTD.**, Lincoln Way, Windmill Rd., Sunbury-on-Thames, Middx. Tel: Sunbury-on-Thames 85511.  
Product: Audio—Mixers, Amplifiers, Speakers, Turntables, Styli—Pickup, Tape Recorders/Players, Microphones, Equalizers, Headphones.

**R O F STAGE & LIGHTING SYSTEMS**, 8-A Leathermarket, London SE1. Tel: (01) 403-1300.  
Product: Lighting.

**R O S**, see David Hersey.

**R E W PROFESSIONAL AUDIO CO.**, 114-116 Charing Cross Rd., London WC2. Tel: (01) 836-2372. Telex: 881493. Dir.: Jan Murray; Sales Mgr.: Neil Hassell; Adv. Mgr.: Stephen Chidsey. Export Div.: 146 Charing Cross Rd. Tel: (01) 580-1785.  
Product: Audio—SOUNDCRAFTSMEN Amplifiers, Pre-Amplifiers, Equalizers; LUX Pre-Amplifiers, Tuners, Receivers; dbx Noise Reducers, Volume Expanders, Bass Boosters, Mid-Range/Tweeter Expanders; PROKIT Noise Reducers; Projection Systems—ADVENT, IMI & ZIGMA Large

Screen Television/Video Projectors; Games—ATARI & SABA-FAIRCHILD Video.

**RADIO CRAFT (HUDDERSFIELD) LTD.**, 38 King St., Huddersfield, Yorks. HD1 2QP. Tel: (0484) 20049. Dir.: H.A. Mathas.  
Product: Audio—MATAMP Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Microphones, Electronic Crossovers; Planning/Construction—Consultants, Designers, Installers, Builders.

**RADIO REC'GS**, 12 Lancaster Grove, London NW3. Tel: (01) 586-0064.  
Product: Planning/Construction—Installers.

**RAINOIR LTD.**, 33a Bridge St., Downham Market, Norfolk PE38 9DW. Tel: (03663) 2165, 3617. Dirs.: C.E. & S. Jones.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Pre-Amplifiers, Equalizers.

**RANK AUDIO VISUAL**, PD Box 70, Great West Rd., Brentford, Middx. TW8 9HR. Tel: (01) 568-9222. Telex: 27976.  
Product: Audio—HECDO, LEAK & WHARFEDALE Speakers; Lighting—STRAND Chasers/Sequencers, Dimmer Boards; STRAND/IANIRD Spot, Follow Spot, Track, Strip; Visual Materials—RANK Film Libraries, Videotape Libraries; Projection Systems—RANK ALDIS/SINGER Film/ Movie Projectors; RANK ALDIS Slide Projectors, Special Effects Projectors.

**RANK TUTOR II**, see Star.

**RAYOEE ELECTRONICS LTD.**, 13A Alexandra Rd., Farnborough, Hants. Tel: (0252) 40475. Mng. Dir.: Ray D'Souza; Sales Mgr.: Paul Carter.  
Product: Lighting—Chaser/Sequencers, Animated Display Panels & Moving Strips; Special Effects—Signs: Computerized/Psychedelic/Illuminated, Animated Geometric & Other Portable Displays; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.

**REALISTIC**, see Tandy.

**RECORD SOURCE INT'L (RSI)**, c/o Billboard Publ'ns., 7 Carnaby St., London W1. Tel: (01) 437-8090. (Record Services).

**RECORDING STUDIO DESIGN**, see Acoustic Transducer.

**RENKUS-HEINZ**, see Acoustic Transducer.

**RESLO SOUND LTD.**, Eagle Rd., Rye, Sussex TN31 7NB. Tel: (07973) 2988.  
Product: Audio—Microphones.

**REVOK**, see F.W.D. Bauch.

**RICHARD ALLAN LTD.**, Bradford Rd., Gomersal, Cleckheaton, West Yorks, BD19 14AZ. Tel: (0274) 872-442. Telex: 51311. Cable: ACDUSTICS. Export Dir. & Adv. Mgr.: K. Sykes; Domestic Sales Dir.: A. Worley.  
Product: Audio—Speakers.

**J. RICHARDSON ELECTRONICS LTD.**, 57 Jamestown Rd., London NW 1. Tel: (01) 267-0723.  
Product: Audio—Mixers, Amplifiers, Tape Recorders/Players.

**ROBERT RIGBY LTD.**, 4 Northington St., London WC1N 2JH. Tel: (01) 405-2944. Tel: 28604. Cable: PRECINEMAT. Pres.: P. Rigby.  
Product: Projection Systems—PREMIER Projector Attachments.

**ROCHE REC'G STUDIO**, Tremodrett, Roche, St. Anstell, Cornwall. Tel: (072) 689-507. (Jingles)

**ROCK 'N' ROLL OESK**, see CCT.

**ROCKBOARD**, see Electrosonic.

**ROCKETTE**, see CCT.

**ROSCOLAB LTD.**, 69/71 Upper Ground, London SE1. Tel: (01) 633-9220. Telex: 8953352. Pres.: Michael J. Hall; Sales Mgr.: Michael D. Goldberg.  
Product: Projection Systems—RDSO Screen Projector Attachments; Special Effects—RDSO Fog Machines, LED Tape, Blacklight Fluorescent Paint.

**ROSS ELECTRONICS**, 32 Rathbone Pl., London W1P 1AD. Tel: (01) 580-7112. Cable: RDSILECT. Telex: 22747 PRERDS. Mng. Dir.: Ross I.L. Marks; Dir. & Gen. Mgr.: A.C. Murphy; Press Officer: S. Genis.  
Product: Audio—ROSS Mixers, Pre-Amplifiers, Microphones, Decoders & Demodulators, Headphones, Audio Connectors; PEERLESS Speakers.

**RUGBY AUTOMATION CONSULTANTS**, 220 Alwyn Rd., Rugby, Warwick. Tel: (0788) 810-351. Partner: Martin Bennett.  
Product: Audio—RAC Mixers, Amplifiers, Pre-Amplifiers, Equalizers.

**RUSH ELECTRONICS LTD.**, 29 Alexandra Rd., London N8 8PL. Tel: (01) 889-2200.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Equalizers; Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards, Strobes, Ultraviolet/Blacklight; Planning/Construction—Consultants, Installers.

**S A E**, see Meteor.

**S A I**, see Sound Advice.

**S A I M E**, see Eurotronic.

**S E A S FABRIKKE AS**, High Haven, Chapel Ln., Charsfield, Woodbridge, Suffolk. Tel: (047337) 345. Contact: Neil MacKinlay.  
Product: Audio—Speakers.

**S I S LTD.**, 57 St. Andrews Rd., Northampton NN1 2PB. Tel: (0604) 32965. Telex: 31499. Mng. Dir.: D.P.D. Mitchell; Sales Mgr.: Ian Brown.  
Product: Audio—NAB Cartridge Machines; Lighting—SDUND LITE Chasers/Sequencers, LANTERN Spot.

**S M E LTD.**, Mill Rd., Steyning, Sussex BN4 3GY. Tel: (0903) 814-321.  
Product: Audio—Tonearms.

**S W**, see Compact Sound.

**SABA-FAIRCHILD**, see REW.

**SAMUELSON LIGHTING LTD.**, 303/315 Cricklewood Broadway, London NW2 6PQ. Tel: (01) 452-8090. Telex: 21430.  
Product: Lighting.

**SANSUI AUDIO EUROPE SA**, see Vernitron.

**SCENIC SOUNDS EQUIP. LTD.**, 97-99 Dean St., London W1V 5RA. Tel: (01) 734-2812. Telex: 27939 Dirs.: David Hawkins, David Rivett.  
Product: Audio—dbx Noise Reducers, Volume Expanders, Bass Boosters; DRBAN Equalizers; SCHDEPS Microphones.

**SCHNEIDER**, see KUBA.

**SCHOEPS**, see Scenic Sounds.

**SCULLY**, see Lee Eng'g.

**SEE FACTOR INC. INC.**, 7475 County St., London SE1. Tel: (01) 403-1466. VP: Steven Hurston.  
Home office: USA.  
Product: Lighting—Chasers/Sequencers, Color Organs, Dimmer Boards; Special Effects—Signs: Computerized/Psychedelic/Illuminated; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers, Installers, Builders.

**SETTER'S DISCO CENTRE**, 31/32 Bruntsfield Pl., Edinburgh EH10 4HJ. Tel: (031) 229-6662. Mng. Dir.: Alasdair Kay; Sales Mgr.: Robin Shanks.  
Product: Lighting—Chasers/Sequencers; Special Effects—Mirror Balls; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Designers, Installers.

**SHOWLIGHT**, see Multifarm & Nell Dorn.

**SHURE ELECTRONICS LTD.**, Eccleston Rd., Maidstone, Kent ME15 6AU. Tel: (0622) 59881. Telex: 96121. Dirs.: M. Cohen, D. Farnham; Sales Mgr.: C.J. Gilbert; Adv. & Press Officer: P. Goacher.  
Product: Audio—Mixers, Amplifiers, Pre-Amplifiers, Speakers, Phono Cartridges, Styli—Pickup, Microphones, Equalizers.

**SILHOUETTE**, see CCT.

**SIMMS**, see Project Electronics.

**CLIVE SLATER PARTNERSHIP**, Liverpool. Tel: (0704) 40956. Telex: 67716.  
Product: Planning/Construction—Consultants, Designers, Installers & Builders (Total Package).

**SOLAR**, see Optikinetics.

**SOMIFEX SOUND EQUIP.**, 15 College St., Irthlingborough, Northants. Tel: (0933) 650-700. Mng. & Sales Dir.: Paul Brooke, Adv. Dir.: Mrs. D. Brooke.  
Product: Audio—Mixers, Amplifiers, Tape Recorders/Players, Equalizers, Volume Expanders, Bass Boosters, Limiters.

**SONY (UK) LTD.**, Pyrene House, Sunbury-on-Thames, Middx. Tel: (76) 87644. Telex: 266371. Pres.: W.H. Fulton; Sales Mgr.: P.R. Newell.  
Product: Projection Systems—Large Screen Television/Video Projectors. Video Tape Recorders/Players.

**SOUND ADVANCE INSTALLATIONS LTD.**, Regent St., Coppull, North Chorley, Lancs. PR7 5AX. Tel: (0257) 791-163, 791-645.  
Product: Audio—SAL Portable Disk Jockey Units/Decks, Amplifiers, Speakers; Lighting—Chasers/Sequencers.

**SOUND ELECTRONICS (NEWCASTLE) LTD.**, 46 St. Andrews St., Newcastle NE1 1HS. Tel: (0632) 27434. Mng. Dir.: J.S. Reid; Sales Mgr.: R.S. Scott.  
Product: Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Designers.

**SOUND LITE**, see SIS.

**SOUND MASTER**, see M Jay.

**SOUND TECHNIQUES LTD.**, Hampstead Ave., Mildenhall, Suffolk IP28 7AS. Tel: (0638) 713-631.  
Product: Audio—Mixers.

**SOUNDCRAFT ELECTRONICS LTD.**, 5 Great Sutton St., London EC1V 0BX. Tel: (01) 251-3631. Telex: 21198. Cable: SOUNDCRAFT. Pres. & Mktg. Mgr.: P.S. Dudderidge; Sales Mgr.: Dave Dearden.  
Product: Audio—Mixers, Tape Recorders/Players.

**SOUNDCRAFTSMEN**, see REW.

**SOUNDOX LTD.**, see Bulgyn Electronics.

**SOUNDOUT LABS. LTD.**, 91 Ewell Rd., Surbiton, Surrey KT6 6AH. Tel: (01) 399-3392. Telex: 8951073.  
Product: Audio—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers.

**SOU' WEST SOUND**, see Wild Wax.

**SPECTRA DISPLAYS**, see Cobalt Blue.

**SPECTRO ACOUSTIC**, see Zeepa.

**SPENOOR AUDIO SYSTEMS LTD.**, Industrial Estate, Unit 12, Station Rd., Haisham, Sussex BN27 2ER. Tel: (0323) 843-474.  
Product: Audio—Speakers.

**SPERRIN ELECTRONICS**, 78-A Upper Aughton Rd., Southport, Merseyside. Tel: (0704) 67621.  
Product: Audio—Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers; Lighting—Chasers/Sequencers, Dimmer Boards, Strobes; Special Effects—Signs: Computerized/Psychedelic/Illuminated, Dream Lighting Screens; Dance Floors/Walls/Ceilings—Floors, Walls, Ceilings; Planning/Construction—Consultants, Installers.

**SPIN BEAM 4**, see Northern Lights.

**ROGER SQUIRE'S LTD.**, Barnet Trading Estate, Park Rd., Barnet EN5 5SA. UK Sales Tel: (01) 441-5656. Export Sales: (01) 441-4007. Telex: 261993.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Speakers, Jingle Players; Lighting—Color Organs, Strobes, Ultraviolet/Blacklight, Spot, Track, Strip, Rope Lights; Visual Materials—Slide Libraries; Projection Systems—Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—Mirror Balls, Bubble Machines; Planning/Construction—Consultants, Installers, Builders; Other—Disco Jingles.

**STAGE CONTROL LTD.**, Station Parade, Whitechurch Ln., Edgware, Middx. Tel: (01) 952-8982. Telex: 924896. Cable: STARDL. Sales Mgr.: Mr. Rich.  
Product: Lighting—STARDL Chasers/Sequencers, Color Organs, Dimmer Boards, Ultraviolet/Blacklight; LIGHTDMATIDN Color Organs, Strobes; PLUTO Color Organs; Projection Systems—LIGHTDMATION Special Effects Projectors, Liquid Projectors; Projector Attachments; Special Effects—STARDL Mirror Balls, Bubble Machines, Fog Machines; STARDL, PLUTO Signs: Computerized/Psychedelic/Illuminated; STARDL, PLUTO Rope Lights; Planning/Construction—Consultants, Designers, Installers, Builders.

**STAGE SHOWS LONDON**, Marzell House, 116-128 North End Rd., West Kensington, London W14 9PP. Tel: (01) 381-3547/3678. Telex: 8951295.  
Product: Lighting.

**STANMORE VIDEO SERVS. LTD.**, 91/91A High St., Edgware, Middx. Tel: (01) 951-0466.  
Product: Visual Materials—Videotape Libraries; Planning/Construction—Consultants, Installers.

**STANTON**, see Wilmex Ltd.

**STAR**, Central Ind'l Estate, Unit 18, Staines, Middx. Tel: (Staines) 62818. Pres.: N.P. Cutchey.  
Product: Lighting—STAR Chasers/Sequencers, Color Organs, Strobes; Projection Systems—RANK TUTOR II Special Effects Projectors, Liquid Projectors, Projector Attachments; Special Effects—STAR Repetites, FLD-LITE Controllers; Dance Floors/Walls/Ceilings—STAR GALAXY Ceilings, INFINITY Ceilings/Panels; Planning/Construction—Consultants, Designers, Installers, Builders.

**STAR GALAXY**, see Star.

**STAROL**, see Stage Control.

**STRAND**, see Rank.

**STRONG**, see Avcom.

**STUDIOMASTER**, see Acoustic Transducer.

**SUPER STROBE**, see Dphkinetics.

**SUPEREX**, see Goldring.

**SUPERMICK LIGHTS**, 11-A Sharpleshall St., London NW1 8YN. Tel: (01) 586-3848.  
Product: Lighting.

**SUPERSCOPE**, see Marantz.

**SUTTON SOUND LTD.**, 80 Queensway, London W2 3RL. Tel: (01) 262-9066.  
Product: Audio—Mixers, Amplifiers, Speakers, Equalizers.

**T C**, see Telecomm.

**T F A ELECTROSOUND LTD.**, Marshalsea Rd., London SE1 1EP. Tel: (01) 407-6781. Telex: 885659.  
Product: Lighting.

**T G R (BIGGIN HILL) LTD.**, Red Roods, Crowhurst Rd., Lingfield, Surrey RH7 6DG. Tel: (0342) 832-559. Mng. Dir.: Brian J.R. Davies.  
Product: Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Custom Equipment; Lighting—Chasers/Sequencers, Dimmer Boards; Planning/Construction—Consultants, Designers, Installers.

**TANBERG (UK) LTD.**, 81 Kirkstall Rd., Leeds, Yorks. LS3 1HR. Tel: (0532) 35111. Telex: 557611. Mng. & Adv. Dir.: John Farnell; Sales Dir.: W.R. Harrison.  
Product: Audio—Tape Recorders/Players.

**TANDY CORP.**, Biston Rd., Holyhead Rd., Wednesbury, West Midlands. Tel:

## International

(021) 556-6101. Telex 339423 Mng. Dir. James Nichols, Sales Mgr John Sayers, Adv Mgr Philip Brant  
Product Audio—REALISTIC Mixers

**TANNAY PRODS. LTD.**, St John's Rd., Tyler's Green, High Wycombe, Bucks HP10 8HR Tel (049481) 5221 Telex: 837116 Mng. Dir. N.J. Crocker, Sales Mgr David Bissett-Powell, Adv. Mgr. Peter Osborne.  
Product Audio—TANNAY Speakers

**TAPCO**, see Gulton Europe

**TAPE REC'R SPARES LTD.**, 206 210 Ilderton Rd., London SE 15 1NS Tel (01) 639-7844 Telex 887665  
Product Lighting—Chasers/Sequencers, Spot

**TEAC**, see Harman

**TECHNICS**, see National Panasonic

**TELECOMMS** (div. of Mike Devereux (Music) Ltd.), 189 London Rd., North end, Portsmouth Tel (0705) 60036  
Product Lighting—TC Chasers/Sequencers, Planning/Construction—Consultants, Designers, Installers, Builders.

**TELEDYNE ACOUSTIC RESEARCH**, High St., Houghton Regis, Dunstable, Tel (0582) 603 151. Cable ARVKINT Telex 825467. Pres Ron Fone. Sales Mgr Peter Curry, Adv Mgr Cliff Richards  
Product Audio—ACOUSTIC RESEARCH (AR) Speakers

**TELEFUNKEN**, see Hayden Labs.

**TENOREL**, see Condor Electronics.

**THORENS**, see Metrosound

**THUNDERBOLT**, see Vitavox

**TORIAL ELECTRICAL LTD.**, 42-44 Great Titchfield St., London W1 Tel: (01) 580-0821. Cable: TORIAL. Telex 262225. Mng. Dir. V.B. Freedman. Sales Mgr Jon M. Freedman  
Product Lighting—Lasers, Dance Floors/Walls/Ceilings—ELECTRIC FLOOR Micro Processor Controllers, Planning/Construction—Consultants, Designers.

**TRESHAM AUDIO LTD.**, 32 Tresham Rd., Orton Southgate, Peterborough, Cambs. Tel (0733) 234340 Pres, Sales & Adv Mgr R.S. Dunn.  
Product Audio—Amplifiers, Equalizers.

**TRUCKER/CUSTOM SOUND**, see Custom Sound.

**TUNGSRAM**, see Highgate Acoustics

**TURNER ELECTRONIC INDS.**, 175 Uxbridge Rd., Hanwell London W7 3TH Tel. (01) 567-8472  
Product Audio—Amplifiers.

**U R E I**, see F.W.O. Bauch

**UHER SALES & SERVS. LTD.**, 24 Market Pl., Falldon Way, London NW11 Tel (01) 455-1771, 458-8491 Telex 8812807. Mng. Dir. R.F. Sms, Sales Mgr. R.L. Campbell.  
Product Audio—UHER Tape Recorders/Players, Microphones, Head phones, CANTON Speakers, Headphones, VISONIK Speakers

**ULTIMO**, see Condor Electronics.

**UMEX**, see Future Film Developments

**UNISOUND**, see Condor Electronics.

**V C L VIDEO-SERVS. LTD.**, 58 Parker St., London WC2 Tel (01) 405 3732 Telex 8814427 Mng Dir. A.F. Judd, Sales Dir. S. Webber, Adv Mgr Sue Monk.  
Product: Visual Materials—Videotape Libraries

**EDWARD J. VEALE & ASSOCS. LTD.**, 16 North Rd., Stevenage, Herts. SG1 4AL Tel (0438) 50023 Telex 25102  
Product Audio—AUDIOTEK Mixers, Speakers, Equalizers: Planning/Construction—Consultants, Designers, Installers

**VERNITRON LTD.**, Thornhill, Southampton SO9 5QF. Tel (0703) 444-811  
Product Audio—SANSUI Amplifiers, Pre-Amplifiers, Tuners, Receivers, Speakers, Turntables, Tape Recorders/Players, Headphones.

**VESSCO VISION & RADIO LTD.**, Unit 4, Blackwater Way, Ash Rd., Aldershot, Hants Tel (0252) 312 661 Telex 858576.  
Product Audio—NORMENDE Receivers

**VIDEOTONE**, 98 Crofton Park Rd., London SE4 Tel (01) 690 1914 Telex 897883 Mng. Dir. C. Hardcastle, Technical Servs. Mgr. A.P. Sykes  
Product Audio—CORAL Phono Cartridges, Speaker Drivers, AZDEN Tonearms, VIDEOTONE Equalizers

**VISONIK**, see Uher

**VITAVOX LTD.**, Westmoreland Rd., London NW9 9RJ. Tel (01) 204 4234 Mng. Dir. Neil Young, Int'l Sales Mgr.: Steven Michaels  
Product Audio—THUNDERBOLT Speakers, Bass Boosters, VITAVOX Speakers, Bass Boosters, Mid Range/Tweeter Expanders

**VOLT/MEGA**, see Mega

**WALL DANCER**, see Project Electronics

**WATERLOO RADIO LTD.**, 21 Peckham High St., London SE15  
Product Audio—MCQ Mixers, Portable Disk Jockey Units/Decks, Pre Amps, Turntables, Lighting—WATERLOO RADIO Color Organs, Strobes, Spot, Projection Systems—Special Effects Projectors, Liquid Projectors, Projector Attachments, Special Effects—Mirror Balls, Bubble Machines, Fog Machines, Planning/Construction—Consultants Installers Builders

**WHARFEDALE**, see Rank

**WILD WAX SHOW-SOU' WEST SOUND**, 35 Morrison House, High Trees, Tulse Hill, London SW2 3PP Tel (01) 674 2892 422 3462 Mng. Dir. Stuart Wester, Sales Mgr Roy Williams, Adv Mgr Max Needham  
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers, Pre-Amplifiers, Speakers, Tape Recorders/Players, Equalizers Planning/Construction—Consultants, Designers, Installers, Builders, Disco Record Pool.

**WILDING SOUND LTD./LIGHT ENG'G**, 50 Beulah Rd., Walthamstow, London E17 9LE Tel (01) 520 3401 Mng. Dir.: Cliff Wilding, Sales Mgr.: Chris Pilling  
Product Audio—WILDING Amplifiers Speakers Lighting LIGHT ENG G Spot

**WILMEX LTD.**, Compton House, 35 High St., New Malden, Surrey KT3 4DE Tel (01) 949 2545 Telex 8814591 Mng. Dir. P.H.C. Merrick, Sales Mgr David J. Penman, Adv Mgr L. Rogers  
Product Audio—STANTON Phono Cartridges Stylis—Pickup

**WORCESTER MUSIC CENTRE**, Lower Ground Floor, Russell & Dorrell High St., Worcester Tel Worcester 20279 21112  
Product Audio—EMMEX Portable Disk Jockey Units Decks Speakers Lighting—EMMEX Chasers/Sequencers Strobes Projection Systems EMMEX Slide Projectors, Special Effects Projectors, Liquid Projectors, Special Effects—WORCESTER MUSIC Bubble Machines.

**WYE AUDIO PRODS. LTD.**, 27 Station Rd., Brimington Chesterfield, Derbys Tel: (0246) 70297 Telex 54284  
Product Audio—Amplifiers, Tuners, Speakers, Tape Recorders/Players

**WYEMINSTER SOUND SYSTEMS LTD.**, 21 Peveril Rd., Itchen, Southampton Hamps SO2 7EQ Tel (0703) 445 073  
Product Audio—Mixers, Portable Disk Jockey Units/Decks, Amplifiers Pre-Amplifiers Speakers, Lighting Contrllers Dance Floors/Walls/Ceilings floors, Walls, Ceilings, Planning/Construction Designers, Installers, Builders

**ZEEPA INSTRUMENTS LTD.**, 15 Richmond Grove, Surbiton, Surrey KT6 6AH. Tel (01) 399 0966 Telex 929679. Mng. Dir. W. Ling, Sales Mgr John Allen  
Product Audio—ZEEPA Phono Cartridges, Stylis Pickup, Microphones, SPECTRO ACOUSTIC Equalizers

**ZENITH LIGHTING**, 115 125 Lambeth Rd., London SE1 7JL Tel (01) 582 3717, 735 6004  
Product: Lighting

**ZERO 88 LIGHTING LTD.**, Hart Rd., St. Albans, Herts AL1 1NA Tel St. Albans 33271 Telex 25102 Chacom Dir. Peter Brooks, Sales Mgr Peter Knifton.  
Product: Lighting—LIGHTMASTER Chasers/Sequencers, Color Organs, Dimmer Boards; MICROSPOT Spot.

**ZIGMA**, see REW

**ZIPMURST LTD.**, Stylus House, 34-38 Verulam Rd., St. Albans, Herts AL3 4DF Tel St. Albans 50611 Telex. 28675. Mng. Dir. P.H. Grant, Export Sales Dir.: B. Blank.  
Product: Audio—MUSONIC Stylis—Pickup

**ZOOT HORN**, 31 Station Rd., London SE25 Tel (01) 653 6018 Telex 8813692 Partners: G.M. Bevan; F. Bryan.  
Product: Audio—Mixers, Amplifiers, Speaker Systems

## • disco equipment & services by category

*Where the brand name differs from the company name, the latter follows in parentheses. For complete listings, see the preceding Disco Equipment & Services master listing.*

## AUDIO

### mixers (including consoles)

Adastra  
4 Inputs, 2 Outputs  
Aredale (M Jay Electronics)  
32 Inputs, 24 Outputs

Alice  
40 Inputs, 24 Outputs

Allen & Heath  
16 10-8-6 Inputs, 8-4-2 Outputs

Allington  
16 8 Inputs, 4 2 Outputs

Altec Lansing

AmeK  
36 Inputs, 32 Outputs

Ampex  
Audio Developments  
24 6 Inputs, 4 2 Outputs  
Audio Visual Systems  
AudioteK (Edward J. Veale & Assocs.)  
Custom

Audix  
August (Project Electronics Ltd.)  
8 Inputs, 2 Outputs

Axis Sound  
Custom

Bacalio  
Bacchus  
6 Inputs, 1 Output

Bose  
C 1 H  
100-2 Inputs, 10-1 Outputs

Cadac  
56 8 Inputs, 32 2 Outputs

Calbarrie  
Capricorn (Monogram Professional Audio)

Chymes  
6 Inputs, 4 Outputs

Citronic  
6 Outputs, 2 Inputs  
Constellation (Carlsbro Sales Ltd.)  
12 Inputs, 2 Outputs

Court Acoustics

D J  
6 Inputs, 6 Outputs

Dee Tee  
Deltac  
5 Inputs, 2 Outputs

Oscopower  
12 Inputs, 2 Outputs

Dynacord (Beyer Dynamic Ltd.)

Eagle  
4 Inputs, 1 Output

Electra Harmonix

Electrosonic  
24 10 Inputs, 8 4 Outputs

Eurotronic

Formula Sound  
8 Inputs, 2 Outputs

Glitter (Disco Supplies Ltd.)  
H/H Electronic  
12, 8 Inputs, 2 Outputs

Harwell  
8 Inputs, 3 Outputs

Haze  
5 Inputs, 2 Outputs

Hixatt

I C E (Icelectrics Ltd.)  
Industrial Tape Applications  
8 Inputs, 2 Outputs

J V C  
6 Inputs, 2 Outputs

KebeY  
20 Inputs, 4 2 Outputs

Kuschel  
LaTec (Compact Sound Reproducers Ltd.)  
Libra (Meteor Lighting)  
Lights Fantastic  
London Town  
8 Inputs  
M C I  
56 Inputs, 32 Outputs

M C Q (Waterloo Radio Ltd.)  
6 Inputs, 4-2 Outputs

M M Electronics (Pace Musical Equip.)  
M V Amplifications  
Macinnes  
18 Inputs, 4 Outputs

Magnetic Tapes  
16 12 10 Inputs, 4 2 Outputs

Matamp (Radio Craft Huddersfield Ltd.)  
6 Inputs, 1 Output

Megamix (Lally & Elkington)

Meteor  
Micromix (Lally & Elkington)

Millbank  
4 Inputs, 2 Outputs

Monogram  
6 Inputs, 2 Outputs

Muscraft  
Mustang  
6 Inputs, 3 Outputs

Newham Audio  
Orange  
16-6 Inputs, 4 2 Outputs

Partridge  
Philips (Pye TVT Ltd.)  
R A C (Rugby Automation Consultants)

R C A  
Raindirk  
40 Inputs, 32 Outputs

Realistic (Tandy Corp.)  
Recording Studio Design (Acoustic Transducer)  
16 Inputs; 8, 4 Outputs

J. Richardson  
Ross  
Rush  
Shure  
4 Inputs, 1 Output

Simms (Project Electronics Ltd.)  
Sonflex  
16 Inputs, 6 Outputs

Sound Techniques  
Soundcraft  
Roger Squire  
Studiomaster (Acoustic Transducer Co. Ltd.)  
12 Inputs, 2 Outputs

Sutton  
T G R  
Tapco (Gulton Europe Ltd.)  
12 Inputs, 6, 2, 1 Outputs

Trucker/Custom Sound (Custom Sound)  
Up to 12 Inputs, 2 Outputs

Wild Wax Show-Sou' West Sound  
Wyemminster  
Zoot Horn

### portable disk jockey units/decks

Allen & Heath  
Allington  
Audio Visual Systems  
August (Project Electronics Ltd.)  
Axis Sound  
Bacalio  
Calbarrie  
Chymes  
Citronic  
Court Acoustics  
O J  
Dee Tee  
Deltac  
Oscopower  
Dynacord (Beyer Dynamic Ltd.)  
Eagle  
Emmex (Worcester Music Centre)  
F A L (Futuristic Ards Ltd.)  
G P S (Gordon Poole Discotheques)  
Harwell  
Haze  
Hwatt  
I C E (Icelectrics Ltd.)  
Kuschel  
Lally & Elkington  
LaTec (Compact Sound Reproducers Ltd.)  
Lights Fantastic  
Lyonlorge  
M C Q (Waterloo Radio Ltd.)  
Matamp (Radio Craft Huddersfield Ltd.)  
Muscraft  
Newham Audio  
Orange  
Raindirk  
Rush  
S A I (Sound Advice Installations Ltd.)  
Simms (Project Electronics Ltd.)  
Sound Master (M-Jay Electronics)  
Soundout  
Sperrin  
Roger Squire  
T G R  
Wild Wax Show-Sou' West Sound  
Wyemminster

### amplifiers

Adastra



Aiwa  
 Alba  
 Allington  
 Altec Lansing  
 Amcron (Macinnes Labs, HHB PA Hire & Sales)  
 Armstrong  
 Audio Visual Systems  
 Audiokraft  
 Audix  
 August (Project Electronics Ltd.)  
 Bacallo  
 Bacchus  
 Baker  
 Bose  
 Brabury  
 British Relay  
 C T H  
 Calbarrie  
 Cambridge Audio (Meteor Lighting)  
 Capricorn (Monogram Professional Audio)  
 Carlsbro  
 Chymes  
 Citronic  
 Crest (Acoustic Transducer)  
 D J  
 Dee Tee  
 Deltec  
 Discopower  
 Dynacord (Beyer Dynamic Ltd.)  
 Eagle  
 Electro-Harmonix  
 Electrosonic  
 Eurotronic  
 Exposure  
 Expotus  
 F A L (Futuristic Aids Ltd.)  
 Grampian  
 H/H Electronic  
 Harwell  
 Haze  
 Hiwatt  
 I C E (Icelectrics Ltd.)  
 I T T  
 J V C  
 Kuschel  
 L & G (Metrosound Audio Prods. Ltd.)  
 Lally & Elkington  
 Lights Fantastic  
 M-Jay  
 M M Electronics (Pace Musical Equip.)  
 M V Amplifications  
 Marantz  
 Matamp (Radio Craft Huddersfield Ltd.)  
 Meteor  
 Millbank  
 Mitrex  
 Monogram  
 Musicraft  
 Mustang  
 Newham Audio  
 Drange  
 Pye TVT  
 Quad (Acoustical Mfg. Co.)  
 R A C (Rugby Automation Consultants)  
 R C A  
 Recording Studio Design (Acoustic Transducer)  
 Revox (F.W.D. Bauch Ltd.)  
 J. Richardson:  
 Rush  
 S A E (Meteor Lighting)  
 S A I (Sound Advice Installations Ltd.)  
 S W (Compact Sound Reproducers Ltd.)  
 Sansui (Veritron Ltd.)  
 Shure  
 Simms (Project Electronics Ltd.)  
 Sonifex  
 Soundcraftsmen (REW Professional Audio Co.)  
 Soundout  
 Sperrin  
 Roger Squire  
 Studiomaster (Acoustic Transducer)  
 Sulton  
 T G R  
 Tapco (Gulton Europe Ltd.)  
 Tresham  
 Trucker/Custom Sound (Custom Sound)  
 Tungsram (Highgate Acoustics)  
 Turner  
 Ultimo (Condor Electronics Ltd.)  
 Wild Wax Show-Sou' West Sound  
 Wilding  
 Wye Audio  
 Wyemminster  
 Zoot Horn

## pre-amplifiers

Adastr  
 Allington  
 Altec Lansing  
 Amcron (Macinnes Labs. Ltd., HHB PA Hire & Sales)  
 Audio & Design  
 Audio Visual Systems  
 Audiokraft  
 Audix  
 August (Project Electronics Ltd.)  
 B I C Venturi (British Inds. Co.)  
 Baker  
 Beovox (Bang & Olufsen Ltd.)  
 Bose  
 British Relay  
 Calbarrie  
 Canton (Uher Sales & Servs.)  
 Carlsbro  
 Celestion  
 Chartwell  
 Citronic  
 Coles  
 Condor  
 Court Acoustics  
 D J  
 Dee Tee  
 Deltec

Discopower  
 Dynacord (Beyer Dynamic Ltd.)  
 Eagle  
 Eurotronic  
 Exposure  
 Formula Sound  
 Grampian  
 J V C  
 Klark-Teknik  
 Kuschel  
 Lally & Elkington  
 Lights Fantastic  
 London Town  
 Lux (REW Professional Audio Co.)  
 M C Q (Waterloo Radio Ltd.)  
 M X R  
 Marantz  
 Matamp (Radio Craft Huddersfield Ltd.)  
 Millbank  
 Mitrex  
 Monogram  
 Musicraft  
 Mustang  
 Newham Audio  
 Partridge  
 Quad (Acoustical Mfg. Co.)  
 R A C (Rugby Automation Consultants)  
 Randirk  
 Ross  
 Rush  
 S A E (Meteor Lighting)  
 S W (Compact Sound Reproducers Ltd.)  
 Sansui (Veritron Ltd.)  
 Shure  
 Soundcraftsmen (REW Professional Audio Co.)  
 Soundout  
 Sperrin  
 T G R  
 Ultimo (Condor Electronics Ltd.)  
 Wild Wax Show-Sou' West Sound  
 Wyemminster

## tuners

Aiwa  
 Alba  
 Armstrong  
 Audix  
 British Relay  
 Cambridge Audio (Meteor Lighting)  
 Eagle  
 I T T  
 Lux (REW Professional Audio Co.)  
 J V C  
 Marantz  
 McKay (Lee Eng'g)  
 McMartin (Lee Eng'g)  
 Millbank  
 Mustang  
 Quad (Acoustical Mfg. Co.)  
 Revox (F.W.D. Bauch Ltd.)  
 S A E (Meteor Lighting)  
 Sansui (Veritron Ltd.)  
 Schneider (KUBA Radio Sales & Servs. Ltd.)  
 Wye Audio

## receivers

Aiwa  
 Beomaster (Bang & Olufsen Ltd.)  
 British Relay  
 Eagle  
 I T T  
 J V C  
 L & G (Metrosound Audio Prods. Ltd.)  
 Lux (REW Professional Audio Co.)  
 Marantz  
 McKay (Lee Eng'g)  
 McMartin (Lee Eng'g)  
 Millbank  
 Nordmende (Vesco Vision & Radio Ltd.)  
 Sansui (Veritron Ltd.)  
 Schneider (KUBA Radio & Sales Servs. Ltd.)

## speakers

A T C (Acoustic Transducer)  
 Acoustic Research (Teledyne Acoustic Research)  
 Adastr  
 Aiwa  
 Alpha (Highgate Acoustics)  
 Altec-Lansing  
 Audio Musical Prods. (ISE Sound Equip.)  
 Systems  
 Audio Visual Systems  
 Audiokraft  
 Audiomaster  
 Audiotele (Edward J. Veale & Assocs.)  
 Audix  
 August (Project Electronics Ltd.)  
 B I C Venturi (British Inds. Co.)  
 Baker  
 Beovox (Bang & Olufsen Ltd.)  
 Bose  
 British Relay  
 Calbarrie  
 Canton (Uher Sales & Servs.)  
 Carlsbro  
 Celestion  
 Chartwell  
 Citronic  
 Coles  
 Condor  
 Court Acoustics  
 D J

Decca  
 Deltec  
 Discopower  
 Dynacord (Beyer Dynamic Ltd.)  
 Eagle  
 Electro-Voice (Gulton Europe Ltd.)  
 Emmex (Worcester Music Centre Ltd.)  
 Environmental Sound  
 Eurotronic  
 Exposure  
 F A L (Futuristic Aids Ltd.)  
 Gauss (Celec Int'l Ltd.)  
 Glitter (Disco Supplies Ltd.)  
 Grampian  
 H/H Electronic  
 Haze  
 Heco (Rank Audio Visual)  
 Helme  
 Hercules (Harwell Instruments Ltd.)  
 Hiwatt  
 Hornette (Harwell Instruments Ltd.)  
 Bass Bin  
 I C E (Icelectrics Ltd.)  
 I T T  
 J B L (Harman UK)  
 J V C  
 Jordan-Watts  
 K U B A  
 Keesonic  
 Koss  
 Kuschel  
 Lally & Elkington  
 LaTec (Compact Sound Reproducers Ltd.)  
 Leak (Rank Audio Visual)  
 Linn  
 Lockwood  
 Lyonforge  
 M V Amplifications  
 Marantz  
 Martin Audio  
 Matamp (Radio Craft Ltd.)  
 Millbank  
 Monitor  
 Newham Audio  
 Drange  
 Peerless (Peerless Fabrikkerne Ltd., Ross Electronics)  
 Pye TVT  
 Quad (Acoustical Mfg. Co.)  
 R C A  
 Renkus-Heinz (Acoustic Transducer)  
 Revox (F.W.D. Bauch Ltd.)  
 Richard Allan  
 S A I (Sound Advice Installations)  
 S A I M E (Eurotronic)  
 S E A S  
 S W (Compact Sound Reproducers Ltd.)  
 Sansui (Veritron Ltd.)  
 Shure  
 Simms (Project Electronics Ltd.)  
 Soundout  
 Spendor  
 Sperrin  
 Roger Squire  
 Sulton  
 Tannoy  
 Thunderbolt (Vitavox Ltd.)  
 Trucker/Custom Sound (Custom Sound)  
 Visonik (Uher Sales & Servs.)  
 Vitavox  
 Volt/Mega (Mega Ltd.)  
 Wharfedate (Rank Audio Visual)  
 Wild Wax Show-Sou' West Sound  
 Wilding  
 Wye Audio  
 Wyemminster  
 Zoot Horn

## turntables

A D C (BSR Ltd.)  
 Aiwa  
 Alba  
 Audix  
 B I C (British Irds. Co.)  
 B S R  
 Beogram (Bang & Olufsen Ltd.)  
 Broadcast Audio  
 Eagle  
 Environmental Sound  
 Formula 4 (Mayware Ltd.)  
 Garrard  
 I T T  
 J V C  
 Stuart Johnson  
 Linn Sondeck (Linn Prods. Ltd.)  
 Lockwood  
 M C Q (Waterloo Radio Ltd.)  
 Marantz  
 Monitor  
 Pickering (Highgate Acoustics)  
 Pye TVT  
 Q R K (Lee Eng'g)  
 R C A  
 Revox (F.W.D. Bauch Ltd.)  
 Sansui (Veritron Ltd.)  
 Technics (National Panasonic)  
 Thorens (Metrosound Audio Prods. Ltd.)

## tonearms

A D C (BSR Ltd.)  
 Azden (Videotone)  
 Broadcast Audio  
 Decca  
 Dynavecator (Condor Electronics Ltd.)

## International

J V C  
Micro-Trak (Lee Eng'g)  
Q R K (Lee Eng'g)  
S M E  
Technics (National Panasonic)

### phono cartridges

A D C (BSR Ltd.)  
A K G  
Acos (Cosmocord Ltd.)  
Adastra  
Bang & Olufsen  
Broadcast Audio  
Coral (Videotone)  
Decca  
Eagle  
Goldring  
J V C  
Marantz  
Mayware  
Ortofon (Harman UK)  
Pickering (Highgate Acoustics)  
Shure  
Stanton (Wilmex Ltd.)  
Tenorel (Condor Electronics Ltd.)  
Ultimo (Condor Electronics Ltd.)  
Zeepa

### styli—pickup

A D C (BSR Ltd.)  
A K G  
Acos (Cosmocord Ltd.)  
B S R  
Bang & Olufsen  
Broadcast Audio  
Condor  
Eagle  
Fidelitone  
Goldring  
J V C  
Musonic (Ziphurst Ltd.)  
Pickering (Highgate Acoustics)  
R C A  
Shure  
Stanton (Wilmex Ltd.)  
Zeepa

### tape recorders/players

Awa  
Cassette  
Allen & Heath  
Open Reel  
Ampex  
Open Reel  
Ampro (Lee Eng'g)  
Open Reel  
Audix  
B I C (British Inds. Co.)  
Cassette  
Bell & Howell  
Cassette  
Broadcast Audio  
Connevens  
D J  
Cassette  
Dual (Hayden Labs. Ltd.)  
Cassette  
Eagle  
Cassette  
Eurotronic  
Cassette  
Grundig  
Cassette, Open Reel  
I T T  
Cassette  
Industrial Tape Applications  
Open Reel  
J V C  
Cassette  
M C I  
Open Reel  
Marantz  
Cassette  
Nagra (Hayden Labs. Ltd.)  
Open Reel  
Neal-Ferroglyph (North East Audio Ltd.)  
Cassette, Open Reel  
R C A  
Revox (F.W.O. Bauch Ltd.)  
Open Reel  
J. Richardson  
Sansui (Veritron Ltd.)  
Cassette  
Scully (Lee Eng'g)  
Open Reel  
Sonifex  
Cartridge Jingle  
Soundcraft  
Superscope (Marantz Audio Ltd.)  
Cassette  
Tandberg  
Cassette, Open Reel  
Teac (Harman UK)  
Cassette, Open Reel  
Technics (National Panasonic)  
Cassette, Open Reel  
Telefunken (Hayden Labs. Ltd.)  
Open Reel  
Tungsram (Highgate Acoustics)

Uher  
Wild West Show-Sou' West Sound  
Cassette  
Wye Audio  
Cassette

### microphones

A K G  
Condenser, Dynamic  
Adastra  
Condenser, Dynamic  
Awa  
Condenser, Dynamic  
Altec Lansing  
Condenser, Dynamic  
Audio Ltd.  
Wireless  
Audix  
Condenser, Dynamic  
Beyer  
Condenser, Dynamic, Ribbon  
Broadcast Audio  
Condenser, Dynamic  
Calrec  
Condenser  
Carlsbro  
Dynamic  
Coles  
Condenser, Dynamic, Ribbon  
Custom Sound  
Dynamic  
Eagle  
Condenser, Dynamic, Ribbon  
Electro-Voice (Gulton Europe Ltd.)  
Condenser, Dynamic  
Film  
Dynamic, Ribbon  
Gramplan  
Dynamic, Ribbon  
Grundig  
Condenser, Dynamic  
J V C  
Condenser  
Lustraphone  
M M Electronics (Pace Musical Equip.)  
Dynamic  
Matamp (Radio Craft Huddersfield Ltd.)  
Condenser  
Neumann (F.W.D. Bauch)  
Condenser  
Orange  
Condenser  
R C A Ltd.  
Dynamic, Ribbon  
Reslo  
Condenser, Dynamic  
Revox (F.W.O. Bauch Ltd.)  
Dynamic  
Ross  
Condenser, Dynamic  
Schoeps (Scenic Sounds Equip. Ltd.)  
Condenser  
Shure  
Condenser, Dynamic, Ribbon  
Superscope (Marantz Audio Ltd.)  
Uher  
Unisound (Condor Electronics Ltd.)  
Condenser, Dynamic  
Zeepa  
Condenser, Dynamic  
**equalizers**  
A D C (BSR Ltd.)  
Allington  
Altec Lansing  
Amcron (Macinnes Labs. Ltd.)  
Audio & Design  
Paragraphic  
Audio Visual Systems  
Audiotek (Edward J. Veale & Assocs.)  
Audix  
Axis Sound  
Capricorn (Monogram Professional Audio)  
Carlsbro  
Citronic  
Court Acoustics  
Dolby  
Cinema  
E S Electronics  
Eagle  
Electro-Harmonix  
Formula Sound  
Industrial Tape Applications  
J V C  
Klarik-Teknik  
Graphic  
Kuschel  
M-Jay  
M M Electronics (Pace Musical Equip.)  
M X R  
Meteor  
Monogram  
Musicraft  
Newham Audio  
Orban (Scenic Sounds Equip. Ltd.)  
Partridge  
Proaudio (Acoustic Transducer)  
R A C (Rugby Automation Consultants)  
R C A  
Raindirk  
Rush  
S A E (Meteor Lighting)  
Shure  
Sonifex

Soundcraftsmen (REW Professional Audio Co.)  
Spectro Acoustic (Zeepa Instruments Ltd.)  
Suffton  
Tapco (Gulton Europe Ltd.)  
Tresham  
U R E I (F.W.O. Bauch)  
Videotone  
Parametric  
Wild Wax Show-Sou' West Sound

### noise reducers

Allington  
Audio & Design  
Noise Filters, Expander Gates  
Audix  
d b x (BSR, REW Professional Audio Co., Scenic Sounds Equip. Ltd.)  
D N R (Future Film Developments)  
Dolby  
Kuschel  
M X R  
Newham Audio  
Prokit (REW Professional Audio Co.)  
S A E (Meteor Lighting)

### volume expanders

Allington  
Audio Visual Systems  
d b x (REW Professional Audio Co. & Scenic Sounds Equip. Ltd.)  
Discopower  
Koss  
Kuschel  
M X R  
Newham Audio  
Sonifex

### bass boosters

Allington  
Audio Visual Systems  
Capricorn (Monogram Professional Audio)  
d b x (REW Professional Audio Co. & Scenic Sounds Equip. Ltd.)  
Eagle  
Kuschel  
Monogram  
Newham Audio  
Sonifex  
Thunderbolt (Vitavox Ltd.)  
Vitavox

### mid-range/tweeter expanders

Allington  
Audio Visual Systems  
d b x (REW Professional Audio Co.)  
Eagle  
Kuschel  
Newham Audio  
Vitavox

### decoders & demodulators

Allington  
Aston  
Teletext; UHF  
Ross

### headphones

A K G  
Adastra  
Awa  
Audix  
Bang & Olufsen  
Beyer  
Canton (Uher Sales & Servs.)  
Coles  
Connevens  
Eagle  
I T T  
J V C  
K & K  
Koss  
Peerless-MB (Peerless Fabrikkerne Ltd.)  
Pickering (Highgate Acoustics)  
R C A  
Revox (F.W.O. Bauch Ltd.)  
Ross  
Sansui (Veritron Ltd.)  
Technics (National Panasonic)  
Uher  
Unex (Future Film Developments)  
Unisound (Condor Electronics Ltd.)

## LIGHTING

### chasers/sequencers

Audio Visual Systems  
Avolites  
Custom  
Axis (Aarvak Electronics)  
4, 3 Channels  
Bacchus  
8 Channels  
C E S (East Anglian Prod'ns)  
6, 4 Channels  
Calbarrie  
8 Channels  
P. V. Capper  
4 Channels  
Chymes  
4 Channels  
Citronic  
4 Channels



Club 12 (Coherent Light)  
12 Channels  
Compa  
4 Channels  
O J  
4 Channels  
Discopower  
Discoset (Green Ginger)  
20, 12, 8 Channels  
Emmex (Worcester Music Centre Ltd.)  
3 Channels  
Eurotronic  
Up to 10 Channels  
F A L (Futuristic Aids Ltd.)  
3 Channels  
Group Lite (Lally & Elkington)  
4 Channels  
I C E (Icelectrics Ltd.)  
Illusion  
10, 8 Channels  
Kuschel  
10 Channels  
Lab-Craft  
3 Channels  
Lairhurst  
LaTec (Compact Sound Reproducers Ltd.)  
4 Channels  
Light Years  
20-4 Channels  
Lightmaster (Zero 88 Lighting Ltd.)  
6-3 Channels  
Lights Fantastic  
London Town  
10 Channels  
Lyonforge  
3 Channels  
Meteor  
10, 4, 3 Channels  
Microset (Green Ginger)  
20, 12, 8 Channels  
Mitrex  
3 Channels  
Mode (Optikinetics Ltd.)  
4 Channels  
Mooretronics  
Multiphase (Multiform Lighting)  
4 Channels  
Musicraft  
3 Channels  
Mustang  
4 Channels  
Polychromation (Electrosonic Ltd.)  
Project Electronics  
8 Channels  
Pulsar  
12, 10, 4, 3 Channels  
Raydee  
10-2 Channels  
Rush  
See Factor  
Setter's  
Showlight Rhythm Chaser (Nell Dorn)  
4 Channels  
Sound Advice  
4 Channels  
Sound Lite (SIS Ltd.)  
3 Channels  
Sperrin  
4 Channels  
Star  
4 Channels  
Starol (Stage Control Ltd.)  
Up to 100 Channels  
Strand (Rank Audio Visual)  
T C (Telecomms)  
4 Channels  
T G R  
10 Channels  
Tape Rec'r Spares

## color organs

Audio Visual Systems  
Bacchus  
8 Channels  
Chromatic (Aarvak Electronics)  
3 Channels  
Chymes  
4 Channels  
Citronic  
4 Channels  
Club 12 (Coherent Light)  
12 Channels  
O J  
4 Channels  
Eurotronic  
4, 3 Channels  
Illusion  
4, 3 Channels  
Kuschel  
3 Channels  
Lairhurst  
LaTec (Compact Sound Reproducers Ltd.)  
4 Channels  
Lightmaster (Zero 88 Lighting Ltd.)  
6-3 Channels  
Lightomation (Stage Control Ltd.)  
Lights Fantastic  
M V Amplifications  
Mitrex  
3 Channels  
Mode (Optikinetics Ltd.)  
4 Channels  
Mooretronics

Multiphase (Multiform Lighting)  
4 Channels  
Mustang  
4 Channels  
Pluto (Stage Control Ltd.)  
Project Electronics  
4 Channels  
Pulsar  
12, 10, 4, 3 Channels  
Rush  
See Factor  
Showlight Phaser (Nell Dorn)  
4 Channels  
Roger Squire  
Star  
3 Channels  
Starol (Stage Control Ltd.)  
4, 3 Channels  
Waterloo Radio  
3 Channels

## dimmer boards

Audio Visual Systems  
Avoites  
Bacchus  
Martin Blake  
Chymes  
Illusion  
Kuschel  
Lairhurst  
Lightmaster (Zero 88 Lighting Ltd.)  
36-6 Channels  
Micropack (Green Ginger Ltd.)  
Mode (Optikinetics Ltd.)  
Mooretronics  
Multiphase (Multiform Lighting)  
Project Electronics  
Pulsar  
Rockboard (Electrosonic Ltd.)  
10, 8, 6, 4 Channels  
Rush  
See Factor  
Showlight Auto Fader (Nell Dorn)  
Sperrin  
Starol (Stage Control Ltd.)  
Strand (Rank Audio Visual)  
T G R

## strobes

Aarvak  
Medium-, High- & Super High-Power, Rainbow  
Bacchus  
Cerebrum  
Chymes  
Compa  
O G  
Xenon Discharge Beacons  
Discopower  
Emmex (Worcester Music Centre Ltd.)  
Flash Kube (Optikinetics Ltd.)  
Hi Lite (Lairhurst Ltd.)  
Illusion  
Kuschel  
LaTec (Compact Sound Reproducers Ltd.)  
Light Fantastic  
Star  
Lightomation (Stage Control Ltd.)  
Lights Fantastic  
M V Amplifications  
Meteor  
MultiFlash (Multiform Lighting)  
Musicraft  
Project Electronics  
Pulsar  
Maxi & Jumbo  
Maxi & Mini  
Rush  
Sperrin  
Roger Squire  
Star  
Super Strobe (Optikinetics Ltd.)  
Waterloo Radio

## lasers

P. V. Capper  
Coherent Light  
Illusion  
Lasertronics  
Pulsar  
Torial  
Wall Dancer (Project Electronics Ltd.)

## ultraviolet/blacklight

Chymes  
Cobalt Blue  
Generators  
Discopower  
Lairhurst  
Pulsar  
Rush  
Roger Squire  
Starol (Stage Control Ltd.)

## spot

Aarvak  
Tribank, Triswivel  
Bacchus  
Martin Blake  
Fresnel  
Cerebrum  
Chameleon  
Citronic

Eurotronic  
Kuschel  
Lairhurst  
Lantern (SIS Ltd.)  
Light Eng'g (Widing Sound Ltd.)  
Lights Fantastic  
Meteor  
Microspot (Zero 88 Lighting)  
Fresnel  
Minulette/Starlette (CCT Theatre Lighting Ltd.)  
Fresnel  
Nielsen-Hordell  
Phaser Beams (Northern Lights)  
Pinspot (Par. 36) Fittings  
Pulsar  
Fresnel, Ellipsoidal  
Rockette (CCT Theatre Lighting Ltd.)  
Ellipsoidal  
Showlight (Multiform Lighting)  
Spotbanks  
Silhouette (CCT Theatre Lighting)  
Roger Squire  
Strand/Ianiro (Rank Audio Visual)  
Tape Rec'r Spares  
Waterloo Radio  
Fresnel

## follow spot

Bacchus  
Lairhurst  
Lights Fantastic  
Pulsar  
Silhouette (CCT Theatre Lighting)  
Strand/Ianiro (Rank Audio Visual)

## track

Lairhurst  
Lights Fantastic  
Mooretronics  
Pulsar  
Roger Squire  
Strand/Ianiro (Rank Audio Visual)

## strip

Cobalt Blue  
Lights Fantastic  
Pulsar  
Roger Squire  
Strand/Ianiro (Rank Audio Visual)

# VISUAL MATERIALS

## slide libraries

Mooretronics  
Opsis  
Roger Squire

## film libraries

Rank  
16mm

## videotape libraries

Intervision  
U Format, VCR, VHS  
Rank  
Stanmore  
V C L  
Videocassette

# PROJECTION SYSTEMS

## film/movie projectors

Audio Visual Labs (National Sound Reproducers)  
Avcom  
16mm  
Bell & Howell  
Elmo (CZ Scientific Instruments Ltd.)  
Fujica (Manimex Ltd.)  
Photophone (Dixons Technical Ltd.)  
16mm  
Rank Aldis/Singer (Rank Audio Visual)

## large screen television/video projectors

Advent (REW Professional Audio Co.)  
Cinema 9000 (Grundig Int'l Ltd.)  
Eidorthor (Link Electronics Ltd.)  
I M I (REW Professional Audio Co.)  
Mirage (Dixons Technical Ltd.)  
Projectabeam (Intervision Video Ltd.)  
Sony  
Zigma (REW Professional Audio Co.)

## video tape recorders/players

Ampex  
2" quad, 1" Type C  
Robert Bosch  
Grundig  
Cassette  
I T T

## International

I V C (International Video Corp.)  
1" & 2" VTRS  
I V C  
1/4" VHS  
Marconi  
1" Helical Scan  
Sony

### slide projectors

Bell & Howell  
Emmex (Worcester Music Centre Ltd.)  
G A F (CZ Scientific)  
Hamimex  
R D S (David Hersey Assocs.)  
Rank Aldis (Rank Audio Visual)  
Strong (Avcom Systems Ltd.)  
2" x 2" Xenon

### screens

Bell & Howell  
C P E Fastfold (Avcom Systems Ltd.)  
6" 30" Wide  
Daystar (National Sound Reproducers)  
Easirect (Harkness Screens)  
Miralyte (Harkness Screens)  
Perlux (Harkness Screens)  
Rosco (Roscolabs Ltd.)  
Rear

### special effects

#### projectors

P V Capper  
Fuzz-Light  
Compa  
150-Watt  
Emmex (Worcester Music Centre Ltd.)  
Light Years  
Lightomation (Stage Control Ltd.)  
Liquidator (Project Electronics Ltd.)  
Meteor  
Project Electronics  
Pulsar  
R D S (David Hersey Assocs.)  
Rank Aldis (Rank Audio Visual)  
Rank Tutor II (Star)  
Solar (Optikinetics Ltd.)  
Roger Squire  
Waterloo Radio

#### liquid projectors

Emmex (Worcester Music Centre Ltd.)  
Lightomation (Stage Control Ltd.)  
Liquidator (Project Electronics)  
Pulsar  
Rank Tutor II (Star)  
Solar (Optikinetics Ltd.)  
Roger Squire  
Waterloo Radios

#### projector attachments

Hamimex  
Automated Slide Projector Timers  
Light Fantastic  
Liquid Wheels Graphic Cassettes; Liquisplode; Kinerama; Prism Rotators; Total Eclipse; Trifect; Duoscope; Trio; Prism & Kaleidoscope Lenses; Zappagraph; Fantamation Set; Polaroid Spinner; Colorflash Unit with Prism Attachments; Splodes  
Light Years  
Cassettes, Wheels, Prism Rotators, Clip On Prisms  
Lights Fantastic  
Premier (Robert Rigby Ltd.)  
Project Electronics  
Spinners, Revolvers, Lenses, etc  
Pulsar  
R D S (David Hersey Assocs.)  
Rosco (Roscolab Ltd.)  
Prism Faders  
Showlight Autofader (Neil Dorn)  
Sync, Cross Fade  
Solar (Optikinetics Ltd.)  
Dynagraph, Sound Animators  
Roger Squire  
Star  
Splode, Zapr, Total Eclipse, Fantamation, Wheels, Cassettes  
Starol (Stage Control Ltd.)  
Lenses  
Waterloo Radio

## SPECIAL EFFECTS

#### mirror balls

Bacallo  
Bacchus  
Martin Blake  
12" Whole & 1/2" Balls  
Cookies  
16", 14", 12"  
Dee Tee  
Globe (Custom Conversions)  
Illusion  
24", 18", 15", 12", Half Balls  
Lairhurst  
Le Maître  
12", 8", Halves  
Lights Fantastic

D-72

Musicraft  
Project Electronics  
Pulsar  
Setter's  
Roger Squire  
Starol (Stage Control Ltd.)  
Waterloo Radio

### bubble machines

Bubble Gun (Optikinetics Ltd.)  
P V Capper  
Globe (Custom Conversions)  
I C E (Icelectrics Ltd.)  
Illusion  
Bubblemajic  
Lairhurst  
LaTec (Compact Sound Reproducers Ltd.)  
Light Years  
Musicraft  
Project Electronics  
Pulsar  
Roger Squire  
Starol (Stage Control Ltd.)  
Waterloo Radio  
Worcester Music

### fog machines

Bacallo  
Martin Blake  
Pea Souper  
Chameleon  
Globe (Custom Conversion)  
Lairhurst  
Le Maître  
Lights Fantastic  
Mooretronics  
Musicraft  
Project Electronics  
Pulsar  
Rosco (Roscolab Ltd.)  
Starol (Stage Control Ltd.)  
Waterloo Radio

### signs: computerized/ psychedelic/ illuminated

Bacchus  
Cerebrum  
Cookies  
Dee Tee  
Discopower  
Kuschel  
Lab-Craft  
Mooretronics  
Pluto (Stage Control Ltd.)  
Raydee  
See Factor  
Sperrin  
Starol (Stage Control Ltd.)

## GAMES

#### video/electronic

Atari Ireland  
Atari (Cherry Leisure, REW Professional Audio Co.)  
Sprint II, Super Bug, Tank Fighter, Track 10  
Hamimex  
London Coin  
Saba Fairchild (REW Professional Audio Co.)

#### pinball

Atari (Cherry Leisure)  
London Coin

#### arcade

Atari Ireland  
Atari (Cherry Leisure)  
London Coin

#### soccer/football (foosball)

London Coin

#### bowling

London Coin

#### shuffleboard

London Coin

#### billiards/pool

London Coin

## DANCE FLOORS/ WALLS/CEILINGS

Bacallo  
Neon, Incandescent, Non-Computerized, Custom  
Bacchus  
Neon, Computerized, Non-Computerized, Custom  
Cobalt Blue  
Incandescent  
Crown (Lasertronics)  
Custom

Disco Technology  
Neon, Incandescent, Custom  
Discopower  
Neon, Incandescent, Non-Computerized, Custom  
Gloster  
Custom  
Illusion  
Neon, Computerized, Custom  
Kuschel  
Incandescent, Computerized, Non-Computerized  
Lairhurst  
Neon, Incandescent, Computerized, Non-Computerized, Custom  
Lights Fantastic  
London Town  
Mooretronics  
Neon, Incandescent, Computerized, Non-Computerized, Custom, Kits  
Pulsar  
Raydee  
Incandescent, Computerized, Non-Computerized, Custom  
See Factor  
Neon, Incandescent, Computerized, Non-Computerized, Custom  
Setter's  
Incandescent, Non-Computerized, Custom  
Sound Electronics  
Incandescent, Non-Computerized  
Sperrin  
Neon, Incandescent, Computerized  
Star  
Neon, Custom, Floor Modules  
Torial  
Incandescent Floors  
Wyemminster  
Custom

## DISCOTHEQUE PLANNING/ CONSTRUCTION

(Total Package includes Audio, Lighting,  
Projection, Flooring & Decor)

#### consultants

Audio Visual Systems  
Audio, Lighting, Projection  
Axis Sound  
Audio  
Bacallo  
Total Package, Project Design, Construction Mgmt  
Bacchus  
Total Package, Financial, Marketing  
Martin Blake  
Lighting  
Maldwyn Bowden  
Total Package  
Britannia Row  
Audio  
Calbarrie  
Installation, Audio, Lighting, Projection  
Cambridge  
Audio  
Cerebrum  
Lighting, Projection  
Chymes  
Total Package  
Cantron  
Cobalt Blue  
Lighting  
Coherent Light  
Lasers  
Compa  
Audio, Lighting, Projection  
Court Acoustics  
Sound Systems  
Dettec  
Audio, Flooring  
Disco Technology  
Total Package  
Discopower  
Audio, Lighting, Projection, Audio/Visual, Technical  
East Anglian  
Eurotronic  
Audio, Lighting  
Harwell  
Audio, Lighting  
David Hersey  
Lighting, Projection, Decor  
Illusion  
Lighting, Flooring  
Stuart Johnson  
Audio  
Juliana's  
Full Operational & Marketing  
Kuschel  
Audio, Lighting, Flooring, Decor  
Lairhurst  
Lighting, Projection  
Lasertronics  
Lasers  
London Town  
Total Package  
Monogram  
Sound Systems  
Mooretronics  
Mustang  
Audio  
Newham Audio  
Audio, Lighting, Projection



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Commander 3rd Flt., U.S. Navy  
Virginia Union University



SIDNEY A. JONES, JR.  
Judge, Circuit Court of  
Cook County  
Atlanta University



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Director, Genetic Services  
Health Services Administration/HEW  
Spelman College



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Mayor, Richmond, Virginia  
Virginia Union University



NIKKI GIOVANNI  
Poet  
Fisk University



DR. NORMAN C. FRANCIS  
President, Xavier University of Louisiana  
Xavier University



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A mind is a terrible thing to waste.

PHOTOGRAPHER RON DE MILT  
A Public Service of This Magazine & The Advertising Council



## International

Northern Lighting  
Lighting  
Pulsar  
Radio Craft  
Audio  
Raydee  
Lighting  
Rush  
See Factor  
Clive Slater  
Total Package  
Sound Electronics  
Audio, Lighting, Projection  
Sperrin  
Audio, Lighting, Projection  
Roger Squire  
Audio, Lighting, Projection, Decor  
Stage Control  
Lighting, Projection  
Stanmore  
Projection  
Star  
Total Package  
T G R  
Audio, Lighting, Projection  
Telecomms  
Audio, Lighting  
Torial  
Lighting, Flooring  
Edward J. Veale  
Total Package  
Waterloo Radio  
Audio, Lighting, Projection, Decor  
Wild Wax Show-Sou' West Sound  
Total Package

## designers

Audio Visual Systems  
Audio, Lighting, Projection  
Axis Sound  
Audio  
Bacallo  
Total Package  
Bacchus  
Audio, Lighting, Flooring  
Maldwyn Bowden  
Total Package  
Britannia Row  
Audio  
British Relay  
Calbarrie  
Audio  
Cambridge  
Audio, Lighting  
Cerebrum  
Lighting, Projection  
Chymes  
Total Package  
Cintron  
Cobalt Blue  
Lighting  
Coherent Light  
Lighting  
Court Acoustics  
Audio  
Deltac  
Audio  
Disco Technology  
Total Package  
Discopower  
Audio, Lighting, Projection  
East Anglian  
Eurotronic  
Audio, Lighting  
Gloster  
Total Package  
Harwell  
Audio, Decor  
David Hersey  
Illusion  
Lighting, Flooring  
Stuart Johnson  
Audio  
Juliana's  
Total Package

Kuschel  
Audio, Lighting, Flooring, Decor  
Lairhardt  
Lighting, Projection  
Lasertronics  
Lasers  
Lightsource  
Lighting  
London Town  
Total Package  
Martin Audio  
Audio  
Monogram  
Mooretronics  
Mudanzas  
Musicraft  
Audio, Lighting, Projection  
Mustang  
Audio  
Newham Audio  
Audio, Lighting, Projection  
Northern Light  
Lighting, Projection  
Northern Lighting  
Lighting  
Radio Craft  
Audio  
Raydee  
Lighting  
See Factor  
Setter's  
Audio, Lighting, Projection  
Clive Slater  
Total Package  
Sound Electronics  
Audio, Lighting, Projection  
Stage Control  
Lighting, Projection  
Star  
Total Package  
T G R  
Audio, Lighting, Projection  
Telecomms  
Audio, Lighting, Projection  
Torial  
Edward J. Veale  
Total Package  
Wild Wax Show-Sou' West Sound  
Wyeminstler  
Audio, Lighting, Projection, Decor

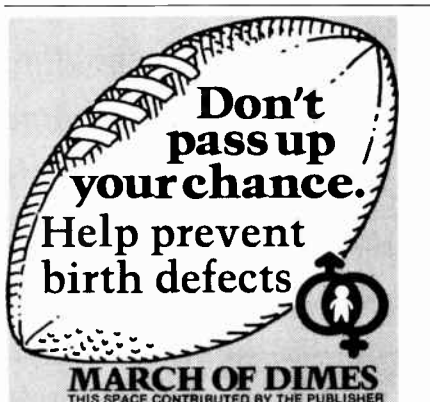
## installers

Atmosphere Lighting  
Lighting  
Audio Visual Systems  
Audio, Lighting, Projection  
Axis Sound  
Audio  
Bacallo  
Total Package  
Bacchus  
Audio, Lighting, Projection, Flooring  
Maldwyn Bowden  
Total Package  
Britannia Row  
Audio  
British Relay  
Calbarrie  
Audio, Lighting, Projection  
Cambridge  
Audio, Lighting, Projection  
Chymes  
Total Package  
Cintron  
Coherent Light  
Lighting  
Compa  
Audio, Lighting, Projection  
Concert Sound  
Court Acoustics  
Audio  
Deltac  
Audio  
Disco Technology  
Total Package  
Discopower  
Audio, Lighting, Projection  
East Anglian  
Eurotronic  
Audio, Lighting  
Gloster  
Total Package  
Harwell  
Audio, Lighting, Projection  
Illusion  
Lighting, Flooring  
Stuart Johnson  
Audio  
Juliana's  
Total Package  
Kuschel  
Audio, Lighting, Flooring, Decor  
Lairhardt  
Lighting, Projection  
Lasertronics  
Lasers  
London Town  
Total Package  
M & B Lighting  
Lighting  
M & W Stage Lighting  
Lighting

Martin Audio  
Audio  
Mathews Music  
Lighting  
Mooretronics  
Mudanzas  
Musicraft  
Mustang  
Audio  
Newham Audio  
Audio, Lighting, Projection  
Northern Light  
Lighting, Projection  
Northern Lighting  
Lighting  
Playlight Hire Ltd.  
Lighting  
Radio Craft  
Audio  
Radio Rec'gs.  
Audio  
Rush  
See Factor  
Setter's  
Audio, Lighting, Projection  
Clive Slater  
Total Package  
Sperrin  
Audio, Lighting, Projection  
Roger Squire  
Audio, Lighting, Projection  
Stage Control  
Lighting, Projection  
Stanmore  
Projection  
Star  
Total Package  
T G R  
Audio, Lighting, Projection  
Telecomms  
Audio, Lighting, Projection  
Edward J. Veale  
Total Package  
Waterloo Radio  
Audio, Lighting, Projection, Decor  
Wild Wax Show-Sou' West Sound  
Wyeminstler  
Audio, Lighting, Projection

## builders

Audio Visual Systems  
Audio, Lighting, Projection  
Axis Sound  
Audio  
Bacallo  
Total Package  
Bacchus  
Maldwyn Bowden  
Total Package  
British Relay  
Calbarrie  
Audio  
Chymes  
Total Package  
Cintron  
Cobalt Blue  
Lighting  
Coherent Light  
Lighting  
Deltac  
Audio  
Disco Technology  
Total Package  
East Anglian  
Gloster  
Total Package  
Harwell  
Audio  
David Hersey  
Stuart Johnson  
Audio  
Kuschel  
Audio, Lighting, Flooring, Decor  
Lasertronics  
Lasers  
London Town  
Total Package  
Martin Audio  
Audio  
Mitrex  
Audio, Lighting  
Mooretronics  
Musicraft  
Mustang  
Audio  
Radio Craft  
Audio  
See Factor  
Clive Slater  
Total Package  
Roger Squire  
Audio, Lighting, Projection  
Stage Control  
Lighting, Projection  
Star  
Lighting, Projection, Flooring  
Telecomms  
Audio, Lighting, Projection  
Waterloo Radio  
Audio, Lighting, Projection  
Wild Wax Show-Sou' West Sound  
Wyeminstler  
Audio, Lighting, Projection





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## BILLBOARD DELIVERS.

# PERSPECTIVE ON THE '80S

• Continued from page D-3

Although at this point it still seems far-fetched, radio will indeed retreat from programming which stems from a position of panic, and stabilizing, will return to programming a universally acceptable dance music sound.

While radio stations and the record labels are getting their respective houses in order, roller disco, the still under-exploited medium will continue to blaze trails, regenerating some of the excitement first ignited by conventional disco.

In the short period of time since its emergence, roller disco has resulted in a major boom of related industries specializing in the manufacture and sale of skates, protective gear, fashions and floors. At least two roller disco movies have already been released, and another couple are in the works.

Television has already placed its stamp of approval on the roller disco concept through a number of special programs utilizing the theme, and several roller disco records have already either found their way to the marketplace, or are currently in various stages of production.

There will also be other disco oriented movies, and tv shows, and maybe some will even incorporate the widespread, rejuvenating appeal of "Saturday Night Fever."

Still, even as our industry shifts gears to

meet the challenges of the 1980s, it would be ill-advised to be cavalier about the future. We must bear in mind that there will be other hurdles to vault and pitfalls to circumvent. A constant watchful eye and helping hand will be needed for those difficult periods which still lie ahead.

For instance, the producers of danceable music in the 1980s will be expected to work harder than ever before to command and maintain credibility at the marketplace. Gone are the days when the successful producer of danceable music could concentrate on the creation of a concept to the exclusion of almost everything else, including the artist who served as a vehicle to propel his idea into prominence. Instead he will have to work more closely with label a&r personnel in grooming his acts for real stardom.

The absence of disco superstars of the caliber that rock has enjoyed, has been tagged as one of the main reasons why the music failed to translate into the sort of mass market product that would excite record label executives, and encourage them to lend it their full support.

Programmers too have their work cut out for them, with the conventional 123 to 140 beats per minute formula now out the window, and with audiences becoming better informed and more demanding. Programming the successful discotheque will no longer be a rule-of-thumb modus operandi. It will require skill, creativity and

dedication. However, it will also be more richly rewarding.

In spite of the pummeling they have taken as a result of the fluctuating fortunes of the conventional disco sound, many of the nation's record pools have weathered the storm with commendable style. For the most part they have demonstrated a canny ability to foresee the approaching changes and to restructure and diversify their operations to insure an ongoing need for the services they offer.

In addition to all the prevailing fears, there is also concern in some segments of our industry that the recessionary state of the nation's economy will also conspire to further damage disco's growth pattern. These fears are unfounded.

Research has shown that in times of economic difficulties, Americans are inclined to cut back on everything but their entertainment. It serves as an essential escape valve through which the masses can forget, if only for brief periods at a time, the hassles of everyday living with which they are besieged.

So please do not be intimidated or depressed by the foundless rumors you may have been hearing. Use this convention as a forum from which to air your side of the story. Use it too to consolidate your efforts into building a stronger more viable industry, free of the speculators and quick-buck opportunists who would only help erode the foundations you have labored so long and so hard to construct.

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# *This Business of* **DISCO**

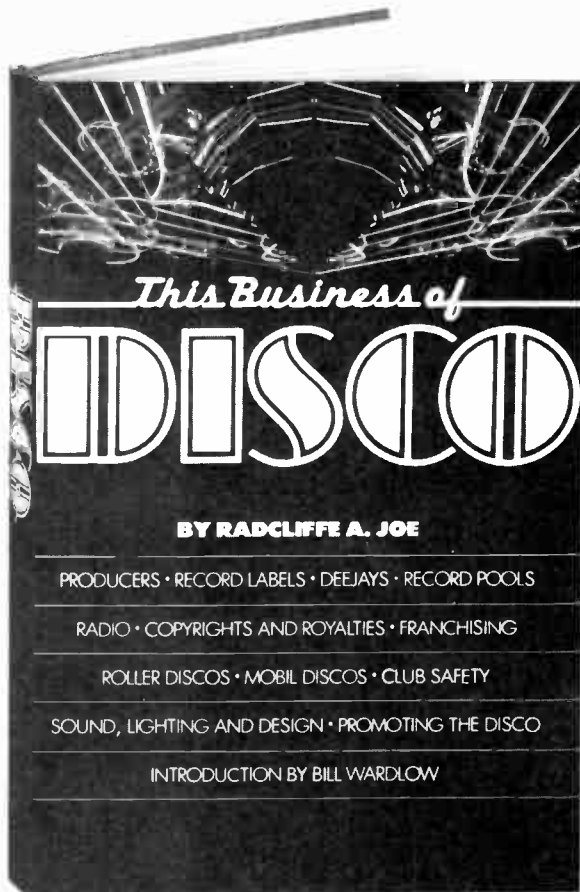
**BY RADCLIFFE JOE, INTRODUCTION BY BILL WARDLOW,  
ASSOCIATE PUBLISHER AND CHART DIRECTOR OF BILLBOARD**

With over twenty thousand discos throughout the world, and over thirty-six million devotees dancing to the disco beat, the disco business has skyrocketed into a multi-billion dollar industry. Here for the first time, BILLBOARD disco editor and reporter Radcliffe Joe takes you inside the dance halls, and behind the scenes in the recording industry to examine in depth every facet of this music industry phenomenon . . .

- ★ Its twenty-year history
- ★ The role record companies have played
- ★ The musical talents that have emerged
- ★ The ins and outs of people who have shaped the business
- ★ Type of discos
- ★ How to operate a successful disco
- ★ And more!

The author is a well-known, highly regarded expert on the disco business. For the last ten years, as disco and theater editor of BILLBOARD magazine, he has written extensively about the music industry in general and about disco in particular. He is the recipient of the Big Apple Disco Award, and PEOPLE'S Award for excellence in disco reporting, and THIS BUSINESS OF DISCO is written in a breezy, easy-to-read style with all the benefits of the author's first-hand knowledge of the industry.

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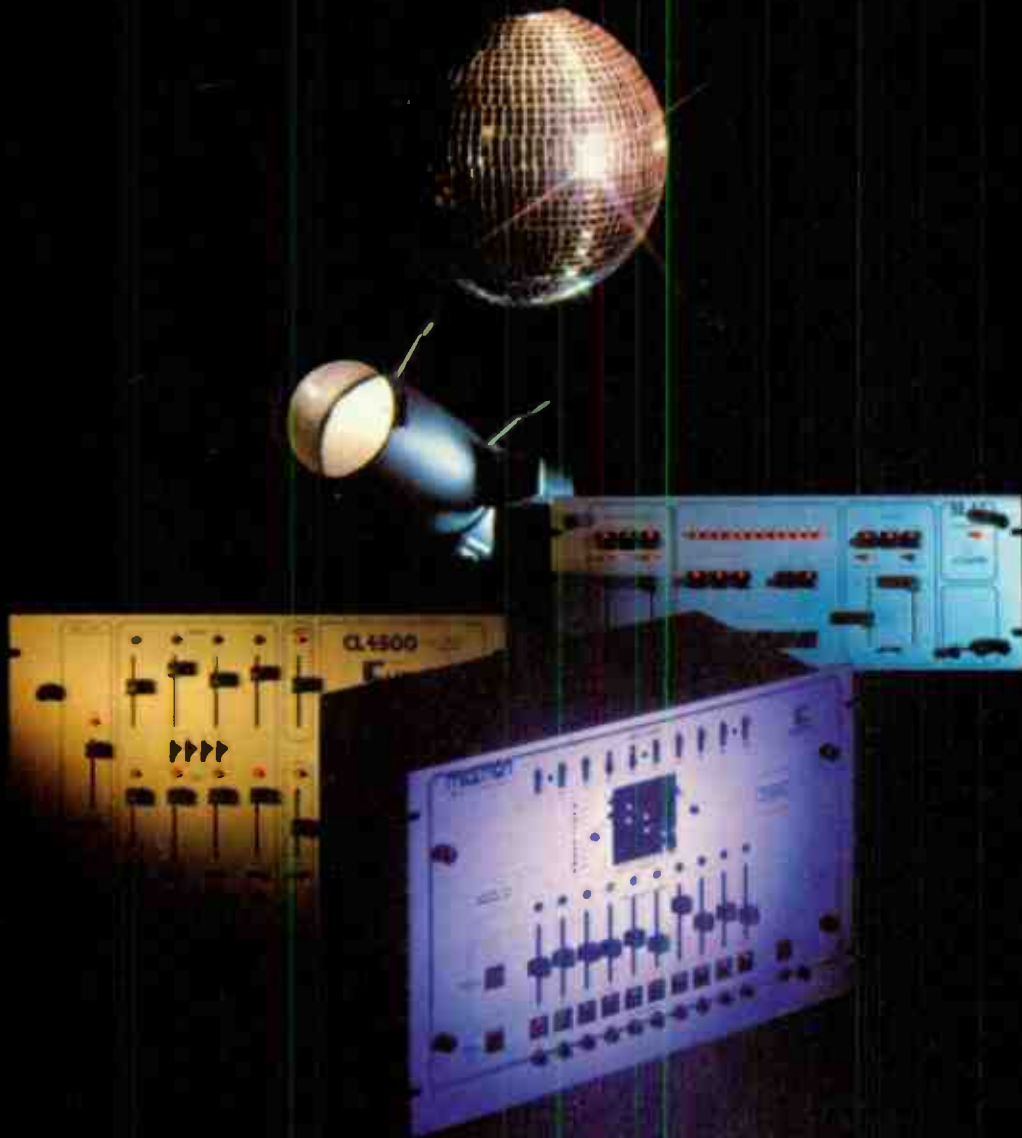
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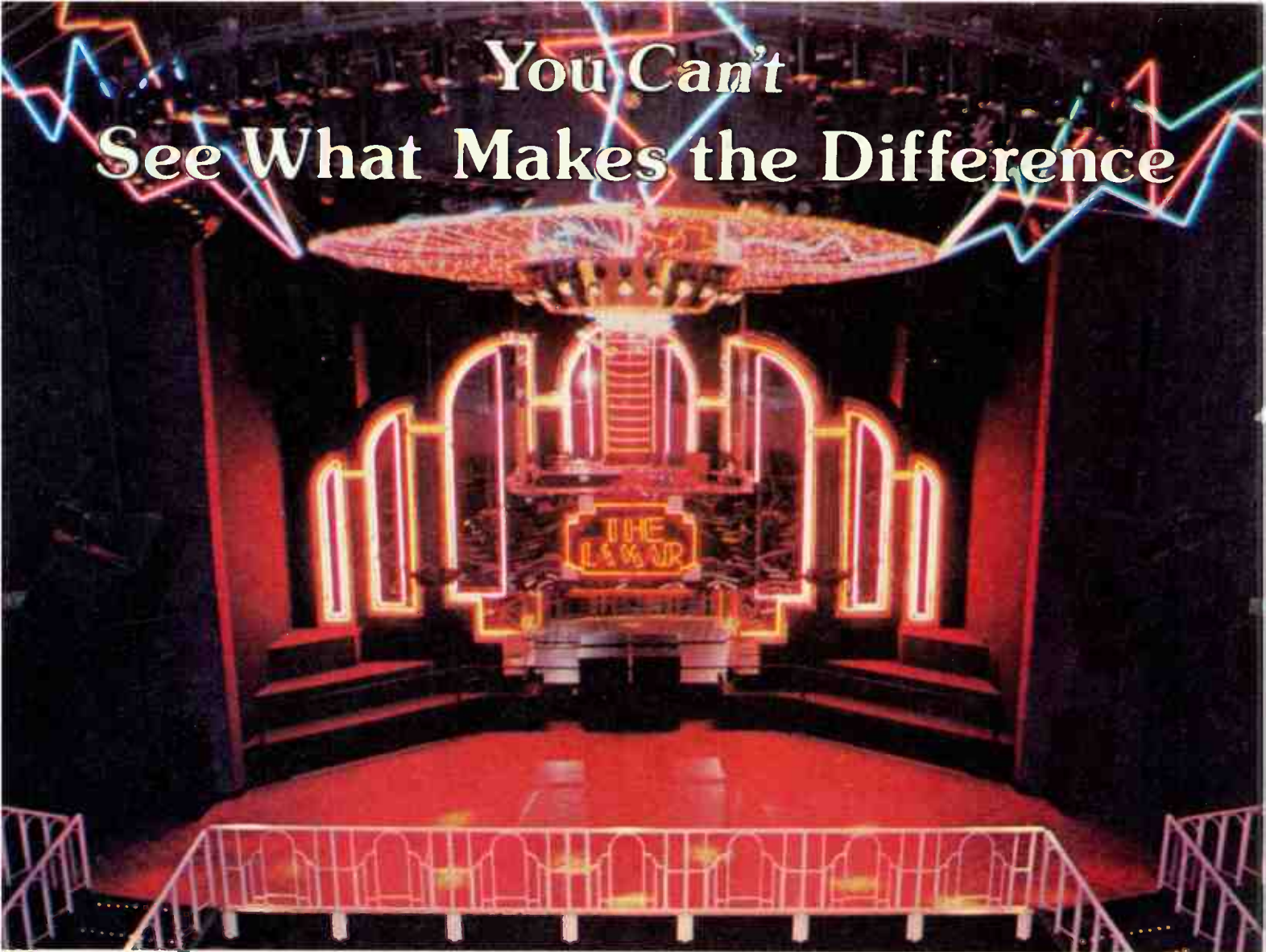
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# You Can't See What Makes the Difference



Photography courtesy of the LAMAR Disco; Sound by Audio Speaker Technics; Lighting by Design Circuit.

Masqueraded in the shadows behind the LAMAR Disco's exquisite lighting and decor is an ingredient equally critical to the disco's success: the custom Altec Lansing sound system. Seldom seen, but with a presence well known, it is a disco's sound system that makes the successful difference. For without sound, even the LAMAR Disco is but a pretty room. It takes total great sound to wrap the LAMAR's glamour around the people, drawing them closer into the magical feeling that is disco. Bringing them back to enjoy the disco again and again.

Unfortunately, great sound does not automatically roll off the disc. So the LAMAR chose its sound system as carefully as it did its lighting and decor. The LAMAR chose Altec Lansing.

Altec Lansing disco products and sound systems meet the demanding performance requirements unique to disco. They return fantastic sound at all ranges from dusk to dawn, night after night, year after year.

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