

# 2018 BUYER'S GUIDE

## **Annual Resource Directory**



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## We Know Who, What, Where. You Decide Why.

Shopping for new gear and then seeing a completed project in your facility is one of the most enjoyable tasks for broadcast engineers. However, research is key to ensuring that you'll be happy with your choice for years to come.

Radio's 2018 Buyer's Guide is designed to make the process easier by consolidating information about broadcast equipment manufacturers and dealers, including contact details and company descriptions.

Keep this reference guide handy — you never know when you might need it.

Doug Irwin, CPBE AMD DRB Technical Editor

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#### 25-Seven Systems, A Telos Alliance Co.

1241 Superior Ave. Cleveland, Ohio 44114 Krissy Rushing, Marketing Manager 216-241-7225

#### Email: inquiry@telosalliance.com www.telosalliance.com

**Product Lines and/or Services:** 25-Seven – part of the Telos Alliance – was founded on ultra-complex time compression algorithms that give radio stations more effective/efficient broadcast time. 25-Seven reinvented the profanity delay with Program Delay Manager and has since produced Voltair, one of the most disruptive technologies in broadcast history.



#### 2wcom Systems GmbH

Am Sophienhof 8 Flensburg, Schleswig-Holstein 24941 Germany Werner Drews, CEO +49-461-66-28-30-0 **Email:** sales@2wcom.com **www.2wcom.com** 

#### Product Lines and/or Services:

2wcom is a manufacturer, supplier and system integrator providing versatile and reliable products as well as customer support. All solutions for AoIP, MPXoIP, SAT, FM/RDS and DAB+ can be integrated into existing systems. The portfolio includes high-quality encoders, decoders, codecs, modulators, demodulators and remote control server.

#### **305 Broadcast**

2561 NW 74th Ave. #16 Miami, Fla. 33122 Anthony Gervasi, Sales Manager 855-305-3058 Email: info@305Broadcast.com www.305Broadcast.com Product Lines and/or Services:

Miami-headquartered 305 Broadcast is an international distributor of broadcasting equipment. Its location facilitates the delivery of products and services to any customer across the globe. The company is an authorized dealer for respected and recognized broadcast industry brands.

#### А

#### A.T.S. Switzerland – Nagra Chemin de l'Orio 30A Romanel sur Lausanne, Vaud 1032

Switzerland John Owens, Sales Director +41-21-643-72-40 Email: audio\_pro@nagraaudio.com www.nagraaudio.com

#### Product Lines and/or Services:

A.T.S. Switzerland designs, manufactures and commercializes the entire range of Nagra professional digital audio recorders. Handheld and shoulder-hung solid-state recorders for radio journalism.

#### AC Video Solutions

50 S. Center St., Unit 19 Orange, N.J. 07050 Andrea Cummis, Managing Partner 844-422-8433 **Email:** sales@acvideosolutions.com http://acvideosolutions.com

#### Product Lines and/or Services:

AC Video Solutions specializes in complete audio and video system design and integration, digital signage, live event streaming, A/V system design and installation, operations and technology consulting, studio design and construction, service contracts, as well as audio and video production services.

#### **ACE Medias Tools**

9 rue de l'échelle Paris 75001 France Arnauld Vallin, President +33144820057 Email: contact@acemediastools.fr http://acemediastools.fr Product Lines and/or Services: We

develop software to manage phone hybrids and audio codecs.

#### **Acoustics First**

2247 Tomlyn St. Richmond, Va. 23230 888-765-2900 Email: info@acousticsfirst.com www.acousticsfirst.com Product Lines and/or Services: Acoustic treatment products and services.

#### AEQ Broadcast International Inc.

6355 NW 99th Ave. Doral, Fla. 33178-2719 Peter Howarth, Management, Business Coordination 800-728-0536

#### Email: sales@aeqbroadcast.com www.aeqbroadcast.com Product Lines and/or Services:

For more than 37 years, AEQ has developed solutions for the broadcasting industry; broadcast communications, audio mixers, routing matrices, broadcast video monitors, intercom systems, etc. AEQ is a regular equipment and service provider at international sport events. AEQ has a distributor network with offices in USA, Portugal and Spain.

#### AETA Audio Systems

Immeuble Kepler 4 18–22 Ave. Edouard Herriot Le Plessis Robinson 92350 France +33-1-41-36-12-00 **Email:** info@aeta-audio.com **www.aeta-audio.com** 

#### Product Lines and/or Services:

AETA Audio Systems is a leading international developer of portable sound recorders, mixers and advanced audio codecs for any kind of media and transmission infrastructure. Since 1978 the company has focused on developing innovative products, making them as compact as possible for optimal mobile use and easy handling.

#### Alan Dick Broadcast Ltd.

Unit 1. Bay 2 Andoversford Industrial Estate Cheltenham, Glos GL54 4LB United Kingdom Sonia Del Castillo, Sales/ Marketing Administrator +44-1242-820976 Email: sonia.delcastillo@ alandickbroadcast.com www.alandickbroadcast.com Product Lines and/or Services: UK-based Alan Dick Broadcast manufactures antennas, combiners/filters, towers and broadcast infrastructure services for digital and analog video and audio systems.

#### Aldena Telecomunicazioni Srl

Via per Vighignolo, 6/8 Settimo Milanese MI 20019 Italy Carlo Perotta, Sales +39-02-9039-0461 **Email:** aldena@aldena.it **www.aldena.it** 

#### Product Lines and/or Services:

Aldena has more than 70 years' of experience in broadcasting. Products include radio and TV antennas, tower spines and mechanical structures, patch panels, filters and combiners, RF accessories and EM-Lab antenna design software. Services include in-factory antenna pattern certification/tests, antenna design, network planning, on-site support and commissioning.

#### Altronic Research Inc.

P.O. Box 249, 621 Hwy. 202 W Yellville, Ark. 72687 Doug Starkey, Sales 870-449-4093 **Email:** dstarkey@altronic.com www.altronic.com

Product Lines and/or Services: RF coaxial dummy loads from 1 kW to 1500 kW available in air-cooled, oilcooled, water-cooled, soda/water systems and self-contained heat exchangers operating from 60 Hz to 1 GHz. Water-cooled calorimetry systems and our Opti-Cal power meter are also available. High-power cermet resistors are available.

#### AM Broadcast GmbH

Mertensstr. 65-115 Berlin, 13587 Germany Matthias Stoll, Sales & Marketing +49-30339780 **Email:** info@am-broadcast.com **www.am-broadcast.com** 

Product Lines and/or Services: The new AM-Broadcast GmbH, a restart of Transradio SenderSysteme Berlin, provides manufacturing, installation and the complete scope of services and after sales support concerning all AM and scientific products introduced by Transradio SenderSysteme Berlin AG.

#### AM Ground Systems

51 Ridge Ln. Lawrenceburg, Tenn. 38464 Kevin Kidd, Owner 866-227-2346 **Email:** agscrwbgus2015@ amgroundsystems.com

#### www.amgroundsystems.com Product Lines and/or Services:

Physical AM site services featuring AM Ground System construction, inspection and repair. Specialties include MoM preparation, due diligence and theft remediation.

#### Ampegon Antenna Systems GmbH

Rheinallee 1a Ludwigshafen am Rhein, 67061 Germany Detlev Koch, Chief Marketing Officer +49-621-63595-0 **Email:** antennas@ampegon.com

## HAVING A GUESTON THE AIR Doesn't need to be complicated.

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Author, Player Advocate, Media Analyst, Former Professional Basketball Player

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OMREX



#### http://ampegon.com Product Lines and/or Services:

Ampegon specializes in the field of high-performance antenna and mast systems. The core business of the company is the design and development of high-power AM antennas with systems and components.

#### **Antenna ID Products-Tower Signs**

22 Bryan Wynd, Ste. 2 Glenmoore, Pa. 19343 Tom Moyer, Sales/Owner 610-458-8418 Email: antennaid@msn.com www.antennaid.com Product Lines and/or Services:

Custom and standard special tower signs for broadcasters and wireless service providers. Free additional sign wording for ASR and FCC contact numbers. Antenna tags, guy wire markers available.

#### Arctic Palm Technology Inc.

11 Camelot Cres London, Ontario N5V 3L4 Canada Stu Buck, President 519-452-0002 **Email:** sales@arcticpalm.com **www.arcticpalm.com** 

#### **Product Lines and/or Services:**

Specializing in software for broadcasting, including Center Stage Live and its advanced Datacasting features, its paperless studio products for contest and prize scheduling, copy writing, call screening and automated file transfers. Since 1997. Arctic Palm has been committed to providing reliable, featured-filled products with great service.

#### Armstrong Transmitter Corp.

4835 N. St. Rd. Marcellus, N.Y. 13108 Kevin Smith, Sales / Technician 315-673-1269 Email: kevin@armstrongtx.com http://armstrongtx.com Product Lines and/or Services:

#### Armstrong Transmitter manufactures AM and FM broadcast excit-

ers and transmitters, STL transmitters and receivers. The company also manufactures transmitters for the National Weather Service.

#### **Arrakis Systems**

6604 Powell St. Loveland, Colo. 80538 Ben Palmer, Sales Manager 970-461-0730 **Email:** sales@arrakis-systems.com **www.arrakis-systems.com Product Lines and/or Services:** Arrakis Systems has been engineering state of the art radio station equipment for over 30 years. The company offers digital radio automation, broadcast consoles and studio furniture.

#### **ATC Labs**

105 Lock St., Ste. 411 Newark, N.J. 07103 973- 624-1116 **Email:** info@atc-labs.com www.atc-labs.com

#### Product Lines and/or Services:

Developer of software audio codecs and processors.

#### ATI

7209 Browning Rd. Pennsauken, N.J. 08109 Mike Pappas, VP Business Development 856-719-9900 **Email:** sales@daysequerra.com www.atiaudio.com

#### Product Lines and/or Services: ATI

Audio has long been recognized as a manufacturer of high quality broadcast audio/studio equipment and has over 100,000 pieces of equipment in use worldwide.

#### Au Contraire Software Ltd.

18121-C E. Hampden Ave. #216 Aurora, Colo. 80013 Cris Alexander, Managing Partner 303-489-3454 **Email**: info@aucont.com www.aucont.com

#### Product Lines and/or Services:

Au Contraire Software strives to provide engineers and others in the broadcast, wireless and land mobile industry with the information and tools they need for accurate allocation, design and construction.

#### Audinate

1732 NW Quimby St. Ste. 215 Portland, Ore. 97209 Ervin Grinberg, Director of Marketing 503-224-2998 Email: ervin.grinberg@audinate.com www.audinate.com Product Lines and/or Services: Audinate's Dante media networking technology has been adopted by OEM manufacturers and is a dominant networking technology in the professional audio/visual industry. Dante is used for live events, commercial installation, broadcast and communications systems.

#### Audiopole

22 rue Edouard Buffard Montevrain 77144 France Jean-Philippe Blanchard, COO +33-1-60-54-31-86 **Email:** broadcast@audiopole.fr **www.audiopole.fr** 

Product Lines and/or Services:

Audiopole is a broadcast audio distributor in France. Audiopole represents brands including Studer, beyerdynamic Genelec, Yellowtec, TC Electronic, Orban, Clear-Com, Digigram, Ghielmetti, CTP Systems, RTW, Wohler and Broaman.

#### AudioScience Inc.

42 Reads Way New Castle, Del. 19720 Richard Gross, President 302-324-5333 **Email:** rgross@audioscience.com

www.audioscience..com

Product Lines and/or Services: AudioScience designs and manufactures advanced DSP based digital audio peripherals for the OEM, broadcast, installed sound, and entertainment markets. We support industry standards such as PCI Express, MPEG audio compression, CobraNet, Livewire and AVnu AVB audio networking, and the Windows and Linux operating systems.

#### Audio-Technica U.S. Inc.

1221 Commerce Dr. Stow, Ohio 44224 330-686-2600 Email: mediaproduction@atus.com www.audio-technica.com Product Lines and/or Services:

Manufacturer of wired microphones and wireless microphone systems,

#### AudioTX

1098 Stratford Rd., Hall Green Birmingham WM B28 8AD United Kingdom Mo Dutta, Head of Sales +44-121-256-0200 Email: sales@audiotx.com www.audiotx.com

headphones and turntables.

#### Product Lines and/or Services:

AudioTX provides a range of software and hardware solutions for professional-grade live audio over IP and the internet. The company offers solutions ranging from STL to remote/outside broadcasts and syndication and distribution of audio both within and outside of a facility.

#### **Auralex Acoustics Inc.**

9955 Westpoint Dr. Ste. 101 Indianapolis, Ind. 46256 Robb Wenner, Marketing Manager 800-959-3343

Email: marketing@auralex.com www.auralex.com

#### **Product Lines and/or Services:**

Auralex Acoustics was founded in 1977 with a mission to provide acoustical treatment products at the best value. Auralex customers have experienced improved acoustics, expert advice and customer service. Auralex products are in use among prominent artists, pro-

#### Austin Insulators Inc.

Austin Insulators designs and manufactures Base Insulators for Guyed/Self Supporting Towers, Safety Core/Failsafe Guy Insulators, Static Drain Devices, Bushing Insulators Tower Lighting Transformers and Red LED Lighting Systems for Medium Wave (MF), Long Wave (LF) and Very Low Frequency (VLF) Antennas. Users worldwide include Radio, Naval, Navigation and Timing Broadcasters.





Insurators TSID Airport Road Mississauga, Ontario L4T 2H5 Canada Phone: 905 405 1144 Fax: 905 405 1150 Email: <u>sales@austin-insulators.com</u> Web: <u>www.austin-insulators.com</u>

# Let your talent focus on what they do best

"The ViA is a high-end codec that met all of our quality expectations. The Tieline team exceeded our expectations & helped us maximize the unit's capabilities"

- Rob Brown, Sports information Director @ Roncalli High School

## Wi-Fi Built-in

## Power-up, tap "Connect" and go live!

Tieline's ViA codec is so simple to configure and connect that your talent can focus on what's most important - calling the game.

- · Full duplex stereo program plus separate full duplex IFB communications
- 5 input digital mixer and configurable matrix router (3 x XLR inputs, plus stereo analog line in, or stereo digital in/out)
- · Built-in dual band Wi-Fi with integrated web-browser
- Dual LAN & USB ports & optional ISDN, POTS or LTE modules
- Schedule, dial, manage & hangup connections automatically
- Adjustable input EQ & compression, plus AGC limiting
- 6.5 hours of power with one internal battery
- · Restrict user access to settings with Admin & Basic modes

#### Join the #ViARevolution



## (« ViA »)

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317-845-8000 | sales@tieline.com | tieline.com

ducers, engineers, broadcast facilities and corporations worldwide.



#### Austin Insulators Inc.

7510 Airport Rd. Mississauga, Ontario L4T 2H5 Canada Patrick Warr, President 905-405-1144 **Email:** sales@austin-insulators.com

#### Product Lines and/or Services:

Austin Insulators designs and manufactures base insulators for guyed/self supporting towers, safety core/failsafe guy insulators, static drain devices, bushing insulators tower lighting transformers and red LED lighting systems for medium wave, long wave (LF) and very low frequency (VLF) antennas. Users worldwide include radio, naval, navigation and timing broadcasters.

#### AVT Audio Video Technologies GmbH

Nordostpark 12 Nuernberg 90411 Germany Ulrike Lauterbach, Sales Manager +49-911-5271-0 **Email:** info@avt-nbg.de

#### www.avt-nbg.de

AES67 and Ember+.

Product Lines and/or Services: AVT provides IP, ISDN and E1 audio codecs as well as VoIP, POTS and ISDN talk show systems/telephone hybrids and DAB/DAB+ equipment. The telephone hybrids are available for 1 to 16 caller lines with screening function, HD Voice, pretalk streaming and recording possibilities. New features include Dante/



#### **Axel Technology**

Via Caduti di Sabbiuno 6/F Anzola Emilia, BO 40011 Italy +39-051-736-555 **Email:** sales@axeltechnology.com

www.axeltechnology.com Product Lines and/or Services:

Since 1996 Axel Technology has been a leading Italian radio and television broadcast equipment manufacturer. Innovation, research and development are the main sources of our competitive presence in the worldwide market. With an international sales force, Axel Technology's equipment and solutions are in over 120 countries nations.

#### Axia Audio, a Telos Alliance Co.

1241 Superior Ave. E. Cleveland, Ohio 44114 Krissy Rushing, Marketing Manager 216-241-7225 Email: inquiry@telosalliance.com www.telosalliance.com

#### **Product Lines and/or Services:** Founded in 2003, Axia – part of

the Telos Alliance – is creator of IP-audio networking technology Livewire+ AES67, along with audio mixing consoles. Axia equipment can be found in more than 7,000 studios, with more than 70,000 Livewire-connected devices and 100+ Livewire partners.

#### В

#### Barix Ringstrasse 15A

Dubendorf, 8600 Switzerland Reto Brader, VP Sales and Marketing +41-43-43322-11 Email: reto@barix.com www.barix.com

#### **Product Lines and/or Services:**

Barix specializes in research and development of IP based communication and control technology. Barix products are standalone and able to remotely connect

> worldwide over standard networks/internet, offering solutions for commercial audio distribution, communication and automation applications.

#### Bay Country Broadcast Equipment Inc.

7117 Olivia Rd. Baltimore, Md. 21220 Steve Scarborough, Owner

#### 877-722-1031

Email: sales@baycountry.com http://www.baycountry.com Product Lines and/or Services: Sales of quality used radio broadcast equipment.

#### BeaconMountain Engineering Consultants

11 Pheasant Hill Rd. Canton, Conn. 06019 Steven Bartholomew, President 860-693-3336

Email: beaconmountain@yahoo.com Product Lines and/or Services: Broadcast engineering consul-

tants specializing in FM full-power, translator and LPFM facilities. FCC application preparation, directional antennas, site selection, and coverage optimization. Signal level predictions using F(50,50) and Longley-Rice methodologies. Conducting signal strength measurements to verify actual coverage. Resolving disputes between translators and fullpower stations using engineering solutions.

#### **Belar Electronics**

1140 McDermott Dr. Ste. 105 West Chester, Pa. 19380 Mark Grant, CEO 610-687-5550 **Email:** sales@belar.com **www.belar.com** 

#### **Product Lines and/or Services:**

Founded in 1964, Belar Electronics Laboratory manufactures modulation monitors. Used by radio and TV stations globally to monitor broadcast signals, Belar products are known for accuracy and reliability.

#### Bext Inc.

1045 10th Ave. San Diego, Calif. 92101 619-239-8462 **Email:** bext@bext.com **www.bext.xom** 

#### Product Lines and/or Services:

Manufacturer of radio and TV transmitters, STLs, RF filters, combiners and antenna systems.

#### Boyd Broadcast Technical Services

21818 SW Columbia Cir. Tualatin, Ore. 97062 James Boyd, President 503-703-8360 **Email:** boyd.broadcast@comcast.net

#### Product Lines and/or Services: AM

and FM HD Radio install and troubleshooting, AM NRSC, FM73.317, AM diplex, FM combining, heavy troubleshooting, RFR measurements, due diligence.

#### **Broadcast Bionics**

The Barn, Hurstwood Grange Hurstwood Ln. Haywards Heath, West Sussex RH17 7QX United Kingdom Kirsten Smith +44-0-1444-473999 **Email:** sales@phonebox.com **www.phonebox.com** 

#### Product Lines and/or Services:

Broadcast Bionics are authors of talkshow/communications software PhoneBOX, Oasis, Virtual Director, PhoneBOXVX and PhoneBOX Solo. As specialist broadcast software developers, bespoke projects are also undertaken. Distributors of Telos, Axia, Omnia, Lawo, WideOrbit Automation for Radio, Music Master, Sterlitz, for the UK providing quality solutions and customer service.

#### **Broadcast Devices Inc.**

3199 Albany Post Rd. Ste. 122 Buchanan, N.Y. 10511 Bob Tarsio, President 914-737-5032 **Email:** bob@broadcast-devices.com www.broadcast-devices.com Product Lines and/or Services:

BDI offers RF power measurement, RF switch controllers, antenna protection systems, remote control systems in addition to a wide variety of digital and analog audio switching and distribution equipment. AES3 and analog audio solutions available for broadcasters and sound contractors.

#### **Broadcast Electronics/Commotion**

4100 North 24th St. Quincy, Ill. 62305 Tom Beck, President & CEO 217-224-9600 **Email:** bdcast@bdcast.com www.bdcast.com

#### Product Lines and/or Services:

Broadcast Electronics offers studio automation and complete RF systems for radio. BE manufactures AM, FM and HD Radio transmitters and studio systems for managing audio programming and automating radio text as well as web interactive tools for social networks and

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- AUDIO OVER IP
- SFM MULTIPLEX OVER IP
- SFM / RDS



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mobile devices. BE has been a global company since 1959.

#### **Broadcast Partners**

Axelsestraat 58 Terneuzen 4537 AL Netherlands Chris Pladdet +31-115-683555 **Email:** christiaan@ broadcastpartners.com http://broadcastpartners.com/ website/

Product Lines and/or Services: For more than 25 years Broadcast Partners has provided state-ofthe-art broadcast technology and solutions to broadcasters. The chief activity is construction and maintenance of transmission networks for public and commercial radio stations. Broadcast Partners also supplies transmitters, studio design, in-house developed Aeron-Studio radio automation and turnkey broadcast projects worldwide.

#### **Broadcast Software International**

909 International Way Springfield, Ore. 97477 Marie Summers, Sales Manager 888-274-8721 **Email:** sales@bsiusa.com

#### www.bsiusa.com

**Product Lines and/or Services:** Radio automation software, playout and multichannel logging/skimming solutions. Developed and supported in the United States by a dedicated team of broadcast professionals, our software has helped BSI become one of the leading suppliers of radio automation with distributors on every continent.

#### Broadcast Solutions Electronics (Pty) Ltd.

7d Bell Crescent, Westlake Business Park P.O. Box 31186 Cape Town, Western Cape 7945 South Africa Peter Bacon, Director +27-217012491 **Email:** pbacon@bselec.com **www.bselec.com Product Lines and/or Services:** 

Broadcast Solutions Electronics

manufactures and supplies a range of FM transmitters and translators from 10 W to 5 kW, UHF STLs in the frequency range of 200 to 970 MHz. FM antenna systems and HD Radio translators 25 W to 250 W, LPFM transmitters to 250 W and FM radio rebroadcast into road tunnels.

#### Broadcast Tools Inc.

131 State St. Sedro Woolley, Wash. 98284 Donald Winget 360-854-9559 **Email:** support@broadcasttools.com www.broadcasttool..com

#### Product Lines and/or Services:

Broadcast Tools specializes in the design and manufacture of affordable and innovative problem solving tools for the radio and television broadcast industries. Our products include: analog and AES audio switchers/routers, web-based and telephone coupled remote control systems, studio audio accessories, satellite receiver interface adapters, DTMF encoder/decoders and logic interfaces. Broadcast Tools is a veteran-owned small business.

#### Broadcast Warehouse Ltd.

Unit 27, IO Centre 57 Croydon Rd. Croydon, Surrey CR0 4WQ United Kingdom Brendan Lofty, Sales 888-866-1671 Email: info@broadcastwarehouse.com www.broadcastwarehouse.com Product Lines and/or Services: FM

radio and studio supplier Broadcast Warehouse offers a variety of brands and products. Whether your station is an LPFM, a national broadcaster or looking for a tailor made custom solution, Broadcast Warehouse can design and supply it.

#### **BroadView Software**

110 Adelaide St. East, 3rd Floor Toronto, Ont. M5C 1K9 Canada 647-255-3500 **Email:** sales@broadviewsoftware.com www.broadviewsoftware.com **Product Lines and/or Services:** Developer of broadcast business

software.

#### **Brown Broadcast Services Inc.**

3740 SW Comus St. Portland, Ore. 97219 Michael Brown, Owner/Principal Engineer 503-245-6065 **Email:** mike@brownbroadcast.com **www.brownbroadcast.com Product Lines and/or Services:** FCC radio applications, studies, coverage analysis, transmitter site construction, special project.

#### BSW

2237 South 19th St. Tacoma, Wash. 98405 Shannon Nichols, Sales Manager 800-426-8434 **Email:** sales@bswusa.com www.bswusa.com

#### **Product Lines and/or Services**:

As a broadcast equipment supplier, Broadcast Supply Worldwide offers thousands of products. For over 42 years, broadcast and audio professionals trust BSW for all their equipment needs — radio, podcast, video, lighting and more.

#### Burk Technology

7 Beaver Brook Rd. Littleton, Mass. 01460 Matt Leland 978-486-0086 **Email:** sales@burk.com www.burk.com

#### Product Lines and/or Services: Burk

Technology designs and manufactures high quality transmitter facility control systems for the broadcast industry, with thousands of radio and TV installations across the US and around the world. Burk brings over 30 years of innovation to transmitter remote control, setting the standards for reliability, flexibility and ease of operation.

#### Burli Software Inc.

4664 Lougheed Hwy. Ste. 264 Burnaby, BC V5C 5T5 Canada 604-684-3140 **Email:** info@burli.com **www.burli.com** 

#### Product Lines and/or Services:

Burli produces newsroom software. It automatically ingests traditional newswires, audio, social media, podcasts, RSS feeds, email and more; includes text and multitrack audio editors; and publishes newscasts and stories to broadcast prompters, automation systems, social media and websites. Suits newsrooms of all sizes.

#### **BW Broadcast**

(See Broadcast Warehouse Ltd.)

#### C Cavell, Mertz & Associates

7724 Donegan Dr. Manassas, Va. 20109-2868 703-392-9090 Email: gcavell@CavellMertz.com http://cavellmertz.com Product Lines and/or Services: Experienced, licensed broadcast engineers performing a variety of services including FCC licensing, microwave and backhaul system planning and licensing, station prepurchasing due diligence, technical facility build and upgrade support, technical project management, frequency and channel searches.

#### **Central Coast Electronics**

3635 NW Port Ave. Lincoln City, OR 97367 James Thorusen, Chief Engineer 541-992-3416 Email: jthorusen@centcoast.com http://www.centcoast.com Product Lines and/or Services: Broadcast Engineering Support

- Specializing in RF and transmitters, remote control systems, studio and transmitter construction.

## CHYRONHEGO

#### ChyronHego

5 Hub Dr. Melville, N.Y. 11747 Mark Gederman, Director of Marketing 401-787-0120 **Email:** mark.gederman@ chyronhego.com http://www.chyronhego.com

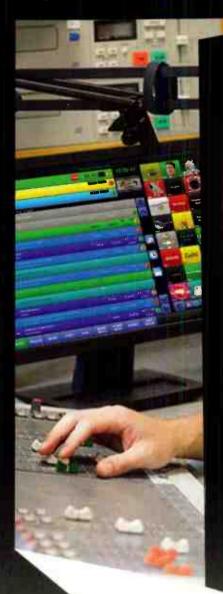
Product Lines and/or Services: ChyronHego specializes in solutions for broadcast graphics creation, playout and real-time data visualization for live television, news and sports production. ChyronHego solutions also include CGs, channel branding, Visual radio, weather graphics, graphics asset management, clip servers, social media and second screen applications, touch graphics, telestration, virtual placement and player tracking.

#### **Clyde Broadcast**

3 South Ave. Clydebank Business Park Glasgow, West Dunbartonshire G812RX United Kingdom +44-141-270-5050 **Email:** sales@clydebroadcast.com http://www.clydebroadcast.com **Product Lines and/or Services:** 

Clyde Broadcast designs, installs and manufactures radio studio equipment. Its "Synergy" range of equipment is used by broadcasters worldwide. The company teams up with local partners to guarantee

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- Remote voicetracking
- Remote control





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the best and most affordable solutions for your radio project.

#### **Coaxial Dynamics**

6800 Lake Abram Dr. Middleburg Hts., Ohio 44130 Sales Dept. 440-243-1100 • Email: sales@coaxial.com www.coaxial.com Product Lines and/or Services:

Coaxial Dynamics has been a leading manufacturer of precision equipment for the measurement and termination of RF power since 1969. Products include RF loads, filters, wattmeters, line sections and plug-in elements for analog and digital applications.

#### **Collins Computer Technology**

4516 Lovers Ln. Dallas, Texas 75225 Tex Collins, Owner/President 972-262-0423 **Email:** tex@meaux.net http://tex.meaux.net Product Lines and/or Services: Com-

puter hardware, software, systems and maintenance. The company also offers technical writing and documentation, Windows recovery and repair and custom software for database and engineering use.

#### Communications Technologies Inc.

P.O. Box 1130 Marlton, N.J. 08053 Laura Mizrahi 609-451-5296 **Email:** lmizrahi@commtechrf.com http://www.commtechrf.com

**Product Lines and/or Services:** Broadcast engineering consultants specializes in AM, FM and TV RF system design. The company also offers FCC application preparation, site selection expertise to optimize facility coverage and signal level predictions using contour and Longley-Rice methodologies.

#### Comrex Corp.

19 Pine Rd. Devens, Mass. 01434 Chris Crump, Director of Sales 978-784-1776 **Email**: info@comrex.com

#### http://www.comrex.com Product Lines and/or Services:

Comrex designs and manufactures technology to provide simple solutions to universal broadcast needs. An industry leader in the development of IP audio codecs, Comrex is also a pioneer in state of the art video over IP and IP-based call management solutions.

#### **CPI/Eimac Operations**

811 Hansen Way Palo Alto, CA 94304 Linda Di Lorenzo, Exhibits Manager 650-846-2900 **Email:** powergrid@cpii.com

#### http://www.cpii.com

**Product Lines and/or Services:** CPI/ Eimac Operations is a leader in the design and manufacture of power



grid tubes for broadcast, communications, radar, industrial heating, semiconductor processing, science and medical applications.

#### D D&M Broadcast Srl

Via Bologna 276/I San Pietro in Casale BO 40018 Italy +39-051-817657

Email: info@dmbroadcast.it www.dmbroadcast.it

#### **Product Lines and/or Services:**

D&M Broadcast offers turnkey solutions for radio and TV stations, from design, production to installation and training. The firm also provides modular mixers, audio processors, telephone hybrids, RDS coders, IP links, A/V streaming, FM transmitters, HP links and antenna systems.

#### **D&R Electronica b.v.** Rijnkade 15B

Weesp, NH 1382GS Netherlands Duco de Rijk, CEO +31-294-418-014 **Email:** mail@d-r.nl www.d-r.nl

#### **Product Lines and/or Services:**

D&R Electronica b.v. has been operating for 43 years. For the last 15 years D&R has focused on broadcast-related products, such as the Airlite, Axum, Airmate-USB, Airence-USB, Airlab and Lyra mixers. Aircast is D&R's radio playout software. D&R also offers hybrids.

#### DAC SYSTEM SA

Via Cantonale 18 Manno 6928 Switzerland Pietro Casati, CEO +41-78-8821723 **Email:** pietro.casati@dacsystem.ch www.dacsystem.ch

#### Product Lines and/or Services: DAC

System is the supplier of IoT/monitoring systems. The systems permit RF monitoring of all critical spots in the broadcast chain through a combination of indoor systems on combiner-filters and patch panels and outdoor systems of sensors on the power splitters and/or direct to the antenna/panels, everything is online and in real time.

#### Davicom, a division of Comlab Inc.

2300, Leon-Harmel, Ste. 220 Quebec, QC G1N 4L2 Canada John Ahern, CEO 418-682-3380

Email: dvsales@davicom.com http://www.davicom.com

#### Product Lines and/or Services:

Leading broadcasters around the world rely on Davicom products to remotely monitor and control their transmitter sites, thereby allowing them to reduce their operating costs and downtime. Davicom units provide intelligent automation that drastically reduces nuisance alarms while using open standards like SNMP and Modbus for communication with on-site devices.

#### DAWNco

7111 Dixie Hwy., Ste. 118 Clarkston, MI 48346 John Joslin, Director Sales & Marketing 248-391-9200 **Email:** sales@DAWNco.com http://www.DAWNco.com Product Lines and/or Services:

DAWNco provides satellite communication products, including: satellite antennas, satellite receivers, LNBs, feedhorns, motors, controllers, and component parts. DAWNco also provides fiber optic communication products, including: fiber links to pass audio/video, fiber to pass satellite signals, data fiber links and fiber for cable TV broadband. Call to speak with knowledgeable technical sales.

#### DaySequerra

7209 Browning Rd. Pennsauken, N.J. 08109 Mike Pappas, Vice President Business Development 856-719-9900 **Email:** sales@daysequerra.com http://www.daysequerra.com

#### Product Lines and/or Services:

DaySequerra provides highperformance audio solutions for live performances, radio, TV and Internet broadcasters and content creators worldwide. Technology applications include audio processing, loudness measurement and control, multichannel surround audio, and digital radio processing and monitoring.

#### DB Elettronica Telecomunicazioni

Riviera Maestri del Lavoro 20/1 Padova PD 35127 Italy Margot Deliperi, Marketing Manager +39-049-8700588 Email: marketing@dbbroadcast.com www.dbbroadcast.com Product Lines and/or Services: DB Elettronica Telecomunicazioni is the lead company of a corporate group specializing in broadcasting and scientific applications. Thanks to its 40 years of experience, DB Elettronica is today a world leader in the broadcast industry, providing FM and TV transmitters, broadcast gear, systems and services to customers worldwide.

#### dcsTools.com

8494 Saratoga Ln. Eden Prairie, Minn. 55347 Rich Habedank, Owner 952-949-9450 **Email:** rich@c-rmedia.com

#### www.dcsTools.com

Product Lines and/or Services: XStudio radio automation system supports live, local automation, satellite and a unique emergency mode of operation. Software tools for legacy DCS and Maestro automation systems, including voice-tracking, log editing, web billboard, RDS and merging of music and traffic logs.

#### Delta Meccanica Srl

Via Fontanelle di Bardano 20 Orvieto, TR 05018 Italy Marco Longo, Co-Owner +39-076-3316222 **Email:** info@deltameccanica.com www.deltameccanica.com **Product Lines and/or Services:** Delta Meccanica designs and manufactures RF components:

## **Our Next Generation of Radio Automation**



filters, combiners, switching systems, both motorized and manual, dummy loads, analog or digital. We deliver and perform installations for turnkey projects worldwide.

#### **DEVA Broadcast LLC**

7782 NW 46th St. Miami, Fla. 33166 Todor Ivanov, President 305-767-1207 **Email:** sales@devabroadcast.com http://www.devabroadcast.com

#### **Product Lines and/or Services:**

DEVA Broadcast is an international communications and high-technology company, which serves the broadcast and corporate markets worldwide. DEVA Broadcast has been developing and producing a wide range of modulation monitors, audio processors, off-air monitoring receivers, RDS/RBDS encoders and other systems for the broadcast Industry.

#### **DHD audio GmbH**

Haferkornstr. 5 Leipzig 04129 Germany +49-341-589702-0 Email: info@dhd-audio.de http://www.dhd-audio.com Product Lines and/or Services:

DHD audio GmbH was founded in 1996. It manufactures digital mixers, audio routers and other professional audio devices for radio and TV. DHD products ranging from four-channel touch mixers to 64-channel on-air consoles and routing systems are used worldwide in thousands of installations at public and private radio stations.

#### **Dielectric LLC**

22 Tower Rd. Raymond, Maine 04071 Cory Edwards, Global Sales 800-341-9678 **Email:** cory.edwards@dielectric.com



#### http://www.dielectric.com

**Product Lines and/or Services:** Dielectric is an innovative, customercentric organization with a long history of engineering excellence in designing and manufacturing high quality broadcast solutions

#### Digigram

82-84 allée Galilée Inovallée Montbonnot 38330 France Christelle Savorgnani, Sales Manager EMEA & Americas +33-4-76-52-47-47 **Email:** sales@digigram.com http://www.digigram.com

Product Lines and/or Services: Digigram sound cards, IP audio codec solutions, and cloud applications are used in thousands of broadcast, AV, and industrial applications all over the world.

#### **Digital Alert Systems**

100 Housel Ave. Lyndonville, N.Y. 14098 Bill Robertson, Vice President Business Development 585-765-1155 **Email:** sales@ digitalalertsystems.com http://www.digitalalert systems.com

#### Product Lines and/or Services:

Digital Alert Systems provides the ultimate single-box EAS/CAP solutions for broadcasters with the fully FCC /FEMA compliant DAS-DEC family. It also offers a flexible IP-based architecture supporting a variety of third party switching, graphics and automation systems streamlining connectivity and operations. Optional integrated AM/FM/WX receivers save valuable rack space and wiring clutter.

#### **Digital Radio Mondiale (DRM)**

London SW1W 0RH United Kingdom Radu Obreja, Marketing Director +44-7740-650-536

> Email: marketingdirector@ drm.org www.drm.org Product Lines and/or Services: Digital Radio Mon-

diale is a global, open, green, cost-efficient, digital radio standard for all frequencies (AM and VHF). The DRM system covers large geographic areas, rural and local markets and when listeners are on the move. DRM can provide emergency warning functionality, traffic and multimedia information.

#### **DJB Radio**

3651 Lindell Rd., D466 Las Vegas, Nev. 89103 Ron Paley, President and Sales Manager 702-487-3336 x 1 **Email:** sales@djbradio.com www.djbradio.com

#### Product Lines and/or Services:

Since 1995, DJB Radio has developed and installed affordable radio automation supported by industry professionals.

#### **DM Engineering**

2174 Chandler St. Camarillo, Calif. 93010-4611 Dave Mandelbaum, President 800-249-0487

Email: dave@dmengineering.com http://www.dmengineering.com Product Lines and/or Services: Manufacture and sales of EAS multistation adapters, remote controls, automation Interface devices, line of audio-pod mic controllers and headphone amp modules for studio, remotes and pod-cast apps, single line and multi-line phone flashers, auxiliary relay packs for both studio audio and 115VAC applications, and silence sense devices.

#### DoubleRadius Inc.

2022 Van Buren Ave. Indian Trail, N.C. 28079 Jeff Holdenrid, Sales Engineer 704-927-6085 **Email:** jeffh@doubleradius.com

#### www.doubleradius.com Product Lines and/or Services: IP

microwave specialists. We design, supply, license and integrate IP wireless STLs. With over 15 years of IP microwave experience, we are the go-to professionals for IP STLs.

#### DVMR

320 Rue Saint Honoré Paris 75001 France Mourad Redouane, CEO +33-178-569-173 **Email:** contact@dvmr.fr

#### www.dvmr.fr Product Lines and/or Services:

DVMR's objective is to accurately meet the "digital" requirements of our clients. In order to achieve this, our solutions are constructed around four principles: Custombuild, support, innovation and competitiveness. Our tools enable us to adapt to customer requirements.

#### Ε

Econco

1318 Commerce Ave. Woodland, Calif. 95776-5908 800-532-6626 **Email:** econco-sales@cpii.com www.cpii.com/division.cfm/11 **Product Lines and/or Services:** Power tube refurbisher.

#### Efficio Solutions Inc.

520 South State St., Ste. 244B Westerville, Ohio 43081 David Einstein, Co-President 877-333-4246 Email: sales@efficiosolutions.com www.efficiosolutions.com **Product Lines and/or Services:** Efficio is an integrated media CRM and sales management solution that provides sales intelligence and analytics via the cloud and synchs with media traffic systems. Efficio offers CRM, account management, inventory and rate maximization, integration with ShareBuilders, vCreative, Miller-Kaplan, and connects the sales cycle from prospect to renewals.

#### **Elber Srl**

Via Pontevecchio, 42W Carasco GE 16042 Italy Christian Olcese, Sales Manager +39-0185-351333 **Email:** sales@elber.it **www.elber.it** 

#### Product Lines and/or Services:

Since 1978, Elber has produced microwave radio links for the broadcast industry (TV and radio). The attention paid to each and every single phase of production and the use of high-quality components form the benchmark of Elber's philosophy. The company has recently opened divisions for satellite, monitoring and audio systems.

#### **Electronics Research Inc. (ERI)**

7777 Gardner Rd. Chandler, Ind. 47610 Joe Meleski, Vice President, U.S. Sales 812-925-6000 **Email:** sales@eriinc.com http://www.eriinc.com

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**NEW FEATURES** 

- Precision FM Stereo generator with dual outputs, internal metering of your RDS/RDBS subcarrier
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#### Product Lines and/or Services: ERI

delivers high quality, innovative, integrated solutions for radio and television broadcasters including the best antennas, transmission line, filters, and towers. In addition to manufacturing the full range of components and accessories, ERI offers a suite of engineering and field services to plan, install, optimize, and maintain your broadcast facility.

#### **Elenos** Srl

Via G.Amendola 9 Poggio Renatico FE 44028 Italy Gianluca Busi, Marketing Manager +39-0532-829965

Email: marketing@elenos.com www.elenos.com

#### Product Lines and/or Services:

With 40,000 FM transmitters installed in more than 100 countries, Elenos is known for its reliable equipment. Exceptional efficiency not only saves electric costs, but also means lower cooling requirements, reduced maintenance and longer operational service. Planar technology and compact design make Elenos transmitters scalable and rack-mountable, with powers up to 40 kW

#### ENCO Systems Inc.

29444 Northwestern Hwy. Southfield, Mich. 48034 Ken Frommert, President 248-827-4440

#### Email: sales@enco.com http://www.enco.com

#### **Product Lines and/or Services:**

ENCO is the premier global provider of automated broadcast solutions. The award-winning DAD is the most flexible, powerful, and reliable radio automation system available today, with recent innovations in cloud-based production and visual radio. Thousands of radio stations rely on ENCO for their automation, playout, scheduling, and distribution needs.

#### Energy Transformation Systems (ETS)

43353 Osgood Rd. Fremont, Calif. 94539 510-656-2012 Sylvia Presley, Sales Account Executive Email: sylvia@etslan.com www.etslan.com/

#### **Product Lines and/or Services:**

Manufacturer of audio, data and video interconnects and networking equipment such as converters, baluns, splitters, snakes, patch panels, etc.

#### ESE

142 Sierra St. El Segundo, Calif. 90245 Bill Rajaniemi, Sales 310-322-2136 Email: ese@ese-web.com http://www.ese-web.com Product Lines and/or Services:

Master clock systems, digital and analog displays. GPS, NTP, WWV, modem, crystal or line frequency based units. The company also manufactures standalone clocks and timers, audio level interfaces and indicators.

#### Eurocom

Parc du moulin Roissy en Brie 77680 France Bruno Guers, CEO +33-1-60-64-21-21 **Email:** Infoweb@eurocom.fr www.eurocom.fr

#### **Product Lines and/or Services:**

For 20 years Eurocom has been importing and selling professional equipment and offering integration and training for turnkey solutions in the broadcasting industry. Eurocom has an international presence for turnkey installations in France, overseas French territories and African countries.

#### Eventide

One Alsan Way Little Ferry, N.J. 07643 Ray Maxwell, VP Sales and Marketing 201-641-1200 **Email:** rmaxwell@eventide.com

#### www.eventideaudio.com Product Lines and/or Services:

In 1977 Eventide invented the profanity delay; replacing costly analog tape-based solutions with a rackmounted digital delay. Today, Eventide's flagship, the BD600 offers 80 seconds of profanity protection, unprecedented programmability, microprecision delay capability and stellar audio performance. Eventide broadcast delays are found in more stations than its competitors combined.

#### F

#### Factum Radioscape

United House, North Rd. London, N7 9DP United Kingdom Andy Joseph, International Sales Manager +44-20-7406-7990

#### Email: sales@factumradioscape.com www.factumradiosc\_pe.com

Product Lines and/or Services:

Factum Radioscape is a dynamic participant in development and deployment of digital audio broadcasting worldwide. Experience with DAB transmission networks enables the highly-experienced engineering team to offer a longterm commitment to product evolution and enhancement. Our capabilities include audio encoding, data insertion, multiplexing, distribution and multiplex management. Monitoring products cover supervision, monitoring and analysis. A voice-break-in system for road tunnels provides information and instructions in the event of an emergency.

#### **FINE Productions**

P.O. Box 661959 Los Angeles, Calif. 90066 Stephen Knight, Owner 310-283-7959

#### Email: stephenknightvo@gmail.com https://voiceoversstephenknight. wordpress.com

#### Product Lines and/or Services:

FINE Productions can in whole or in part create copy, voice and edit voice over commercials, radio imaging, narration, animation, video games, corporate and eLearning projects. We also voice ADR looping in post. Most important to us is serving our client's needs. Call, write or email for your free consultation.

#### FM Services

Wilkesboro, N.C. 336-667-7091 Email: info@towermonitor.com www. owermonitor.com Product Lines and/or Services:

Manufacturer of TLM-1 tower light monitor.

#### Fraunhofer IIS

Am Wolfsmantel 33 Erlangen 91058 Germany Matthias Rose, Marcom +49-9131-776-0

#### Email: amm-info@iis.fraunhofer.de www.iis.fraunhofer.de/audio Product Lines and/or Services:

Frouter Lines and/or services: Fraunhofer IIS has been working in digital audio technology for more than 25 years and remains a leading innovator of technologies for cutting-edge multimedia systems. Fraunhofer IIS is universally credited with the development of MP3 and co-development of AAC, and has licensed its software to at least 1,000 companies worldwide.

#### **Front Panel Express**

5959 Corson Avenue So., Ste. I Seattle, Wash. 98108 206-768-0602 **Email:** info@frontpanelexpress.com www.frontpanelexpress.com

Product Lines and/or Services: Customizable panels.

#### G Garuda Robotics Pte. Ltd. Singapore

Email: hello@garuda.io

**Product Lines and/or Services:** Garuda Robotics is a leading provider of end-to-end enterprise robotics solutions. We enable clients in telecommunications, infrastructure management and security to enhance operations using our products such as Garuda Tower-Sight, a complete UAV system for tower surveys, and Garuda Plex, a cloud-based enterprise software suite for UAV operators.

#### GatesAir

5300 Kings Island Dr. Ste. 101 Mason, Ohio 45040 Keith Adams, Marketing Communications Manager 513-459-3447

Email: Americas@gatesair.com http://www.gatesair.com

#### Product Lines and/or Services:

GatesAir Inc. provides complete solutions for over-the-air radio and television broadcasting, leveraging wireless spectrum to maximize performance for multichannel, mission-critical services. Powering over-the-air networks worldwide with unparalleled reliability for nearly 100 years, GatesAir leads the industry in innovation and design breakthroughs, improving efficiency and reducing total cost of ownership.

#### **Genelec Inc./USA**

7 Tech Circle Natick, Mass. 01760 508-652-0900 **Email:** Genelec.usa@genelec.com www.genelec.com

#### Product Lines and/or Services:

Genelec has been designing and manufacturing active studio monitors for more than 35 years. Genelec's range of monitors covers every possible audio monitoring need. The company's addition of Smart Active Monitors to its product line is a groundbreaking invention that puts the user in control of their monitoring environment.

#### GeoBroadcast Solutions

875 North Michigan Ave., Ste. 3708 Chicago, Ill. 60611 Hal Keller, VP Global Sales & Business Development 941-347-8415 **Email:** 

hal@geobroadcastsolutions.com www.geobroadcastsolutions.com

SAGE

#### Product Lines and/or Services:

GeoBroadcast Solutions LLC offers proprietary products and solutions to enhance radio station coverage areas to maximize both coverage and revenue, as well as the ability to zone audio (pending FCC approval) and RBDS/RDS.

#### Gorman Redlich Mfg. Co.

257 W. Union St. Athens, Ohio 45701 James Gorman 740-593-3150 **Email**: jimg@gorman-redlich.com www.gorman-redlich.com

#### Product Lines and/or Services:

Gorman-Redlich manufactures EAS encoder-decoders for radio and TV. The CAP-DEC1 decoder unit will translate received CAP V1.2 alerts into EAS headers for both the US and Canada. Other equipment — NOAA weather receivers with SAME decoding and digital antenna monitors (Model CMR) for directional AM antenna arrays.

#### Grace Broadcast Sales

225 SW Skyline Dr. Pullman, Wash. 99163 Rod Schwartz, Owner 509-332-8423 **Email:** Ros@gracebroadcast.com

#### http://Gracebroadcast.com Product Lines and/or Services:

GBS has been helping radio stations sell more advertising for over 25 Years. The company provides :30/:60-second audio features ("sales boosters") for holidays, special events, retailers and professionals. Free demos and sales materials at https://gracebroadcast.com/sales-boosters

#### Graham Studios

1805 E Lincoln Ave. Ft. Collins, Colo. 80524 Rod Graham, Founder 970-225-1956 **Email**: rod@graham-studios.com www.graham-studios.com **Product Lines and/or Services:** Manufacturer of studio furniture.

#### Graham-Brock Inc.

5971 B New Jesup Hwy. Brunswick, Ga. 31523 912-638-8028

Email: rsg@grahambrock.com www.grahambrock.com

#### Product Lines and/or Services:

Broadcast technical services for radio.

#### GSSNet/ALERT FM

600 Jefferson St., Ste. 1102 Lafayette, La. 70501 Matthew Straeb, Executive Vice President 601-709-4240 **Email:** mstraeb@gssnet.us http://www.alertfm.com Product Lines and/or Sarvise

**Product Lines and/or Services:** GSS provides EAS and FM RDS technology to radio stations as part of its emergency notification systems available to states, counties, cities, tribal nations and colleges/ universities.



Sage Alerting Systems, Inc 8DD Westchester Avenue, Suite 641N, Rye Brook, NY 10573 info@sagealertingsystems.com www.sagealertingsystems.com

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Eight channels

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Powerful, compact, portable, and not needing a land line to take incoming calls, the 'ARC-talk-Blue' is ideal for talk studios or remotes that require a mic mixer with telephone caller interface. The revolutionary console features 5 high quality mic channels plus phantom power. Channels 6 & 7 on the console can be paired to any Bluetooth enabled audio device such as your Cell phone, MP3 player, MP3 recorder-editor, and more. Each 'Blue' channel features a button you push to connect an incoming caller and push again to disconnect from the caller. The channel Dne mic features 'Talk' buttons to talk to each Blue caller off line. No external hybrids are needed. OR... you can pair any Bluetooth enabled audio device such as an lpad, Tablet device, or MP3 player and stream full bandwidth, high quality stereo (A2DP) audio into the console. The 'ARC-talk-Blue' also features a built in USB PC sound card on channel 8 so that you can play audio from your PC while recording the console Program output with your favorite software. Once again, Arrakis is 'The Leader' in Radio console evolution. Follow the Leader and visit our website today.

😵 ...the Bluetooth phone interfaces work with BOTH cell phones and Bluetooth headset enabled land lines.



#### н

#### Harman

8500 Balboa Blvd. Northridge, Calif. 91329 Rob Lewis, Senior Sales Director 415-867-9550

#### Email: Rob.Lewis@harman.com http://pro.harman.com

Product Lines and/or Services: Studer is a worldwide leader in digital mixing technology. Visionary in the broadcast industry since 1948, Studer delivers high-guality. innovative products, including digital mixing systems, I/O routing hardware and software and workflow solutions. Studer is a member of Harman Professional whose brands together provide end-to-end solutions.

#### Hatfield & Dawson **Consulting Engineers**

9500 Greenwood Ave. N Dawson Seattle, Wash, 98103 Ben Dawson

#### 206-783-9151

Email: straume@hatdaw.com http://www.hatdaw.com Product Lines and/or Services:

#### Heil Sound Ltd.

5800 N. Illinois St. Fairview Heights, Ill. 62208 Sarah Heil, President 618-257-3000 Email: info@heilsound.com www.heilsound.com Product Lines and/or Services:

Manufacturer of microphones and booms.

#### **Henry Engineering**

PO Box 3796 Seal Beach, Calif. 90740 Hank Landsberg, CEO 562-493-3589 Email: henryeng@aol.com http://www.henryeng.com **Product Lines and/or Services:** 

Henry Engineering provides products for digital and analog audio



Coaxial Dynamics (a CDI Industries, Inc. Company) 6800 Lake Abram Drive · Middleburg Hts, OH 44130 Phone: 440-243-1100 Toll Free: 800-COAXIAL Fax: 440-243-1101 sales@coaxial.com • www.coaxial.com

interface, USB audio, distribution, mixing, headphones and mic control, tally light and logic control. The New Zero-Delay AES digital DA 2x4 and AES DigiSwitch 3x1 provide solutions for AES digital audio distribution and switching.

#### **High Sound**

Paroissien 2236 CABA Buenos Aires C1429CXH Argentina Humberto Savoca, CEO +54-11-4703-3199 Email:

#### highsoundbroadcast@gmail.com http://www.highsoundbroadcast.com Product Lines and/or Services:

High Sound manufactures analoque digital audio processors for broadcasting, antenna systems for AM, ATU, antenna diplexer systems, static dampers, directional antenna design. The company also provides technical and engineering consultancy.

#### **Hodge Structural Engineers** 22 Chestnut St

Evansville, Ind. 47713 David Davies, Project Manager, Tower Division 812-422-2558

#### Email:

ddavies@hodgestructural.com http://hodgestructural.com Product Lines and/or Services: Specializing in tall towers, from design to analysis and reinforcement, we work with tower owners/ station engineers, managing every step of the project. PE's licensed in 49 states.

#### I

#### Ice Krackers Inc.

273 Circle Dr. Springfield, Ill. 62703 Jim Newbanks, President 800-747-8921 Email: icekrackers@comcast.net

#### http://icekrackers.com

Product Lines and/or Services: The Ice Kracker is used on quy wires

of towers to protect the anchoring hardware and dampeners from damage due to ice slides coming down the guy wires. The Ice Kracker is galvanized and comes with mounting hardware. The Ice Krackers are installed just three feet above hardware being protected.

#### **IK Multimedia US**

590 Sawgrass Corporate Pkwy. Sunrise, Fla. 33325 954-846-9101

#### www.ikmultimedia.com

Product Lines and/or Services: Manufacturer of audio equipment such as microphones, speakers, USB devices, interfaces and input devices, mixing, processing and editing software and other accessories.

#### Inovonics

5805 Hwv. 9 Felton, Calif. 95018 Gary Luhrman, Sales & Marketing Manager 831-458-0552 Email:

sales@inovonicsbroadcast.com http://www.inovonicsbroadcast.com **Product Lines and/or Services:** 

Inovonics manufactures high guality, products for the radio broadcast professional. From our successful range of audio processors and RDS/ RBDS encoders to test/monitoring equipment, Inovonics continues to explore the latest developments in broadcast technology and practices, and is dedicated to building products that are smart, powerful and intuitive to use.

#### International Datacasting

50 Frank Nighbor Pl. Kanata, Ont. K2V 1B9 Canada 613-596-4120 Email: sales@datacast.com

www.datacast.com

Product Lines and/or Services: The company is a manufacturer of audio encoders and receivers, network distribution devices.

## J

#### Jampro Antennas Inc.

6340 Sky Creek Dr. Sacramento, Calif. 95828 Sonia Del Castillo, Sales/Marketing Administrator 916-383-1177

Email: sonia@jampro.com http://www.jampro.com

Product Lines and/or Services: Jampro Antennas Inc. offers

complete DTV/DVB-T and HD Radio solutions. With over 50 years of experience, the company also provides FM and TV antennas, combiners, filters, rigid transmission line, towers and field services.

#### Javajava Radio

1849 N Yulan Springfield, Mo. 65803 Rick Jesse, Installer/ Commissioner 417-741-2158 **Email:** rick@javajavaradio.com **http://javajavaradio.com Product Lines and/or Services:** SBE certified CBRE, we travel

worldwide, with the talent to install-rebuild-upgrade your equipment on time and on budget. The company also provides translator/transmitter installation and can rewire and reprogram remote control systems if necessary.

#### JBL

8500 Balboa Blvd. Northridge, Calif. 91329 818-894-8850 www.jblpro.com Product Lines and/or Services: Manufacturer of powered and unpowered audio monitors.

#### Jebbit

4 S. Market St. Boston, Mass. 02109 Jonathan Lacoste, President and Co-Founder 330-564-6379 **Email:** jonathan@jebbit.com **www.jebbit.com** 

#### Product Lines and/or Services:

We help digital sales teams create interactive mobile solutions to drive more revenue and retain current clients. Our interactive content gets white-labeled for each broadcast partner and helps them create solutions that engage, profile and convert any audience.

#### JK Audio Inc.

1311 E 6th St. Sandwich, Ill. 60548 815-786-2929 Email: info@jkaudio.com http://www.jkaudio.com Product Lines and/or Services: JK Audio provides a full line of audio

interfaces for broadcast professionals. Phone hybrids for interviews and talk shows, field mixers for remote broadcasts, wired and wireless interface tools for mobile communications.

#### Jump2Go

1752 Market St., Ste. 928 Seattle, Wash. 98107 425-641-9043 Allen Hartle **Email:** allen@jump2go.com www.jump2go.com Product Lines and/or Services: Developer of RDS equipment and software for radio.

#### Jutel Oy

Elektroniikkatie 4 Oulu 90590 Finland Jarmo Manninen, Vice President, Customer Services & Solutions +358-207-476-200 Email: sales@jutel.fi http://www.jutel.fi Product Lines and/or Services:

#### Jutel is modern software house

and one of the most experienced suppliers of radio automation and

digital broadcasting systems. Our solutions — like cloud-native radio automation platform Jutel Radio-Man® ACCESS — turn innovations into new business models for radio stations and broadcasters, system integrators and audio distribution service providers around the world.

#### K

#### Kaltman Creations LLC

Seneca, S.C. 29678 864-885-0500 **Email:** sales@kaltmancreationsllc.com https://kalimancreationsllc.com Product Lines and/or Services: Developer and distributor of RF test and measurement software and hardware

#### Kathrein-Werke KG

Anton-Kathrein-Strasse 1-3 Rosenheim, Germany DE-83022 Germany Wolfgang Niedhammer, Director of Broadcast Sales – Partner Management



#### +49-8031-184957

Email: broadcast@kathrein.de www.kathrein.com Product Lines and/or Services:

Kathrein is an international enterprise active in antenna and communications technology. Since 1919 the group of companies has been developing, producing and marketing a wide range of antenna systems. Always being one step ahead in technology helps Kathrein be a leader in the world market.

#### **Kintronic Labs**

#### P.O. Box 845

Bristol, Tenn. 37621 Tom King, CEO/President 423-878-3141 **Email:** ktl@kintronic.com

#### www.kintronic.com Product Lines and/or Services:

Kintronic Labs, a leader in design/ manufacture/installation of analog and HD/DRM-capable AM/MW broadcast transmission systems for 1 kW to 1.5+ MW. KTL also offers FM combiners, outdoor racks, isocouplers, isocoils and patch panels for FM translators. New Products: LAB4.5, LAB9.5 dehydrators; PowerAIM 150 analyzer; LPTV isocouplers/isocoils.

#### Kline Consulting Group LLC

Atlanta, Ga. 30339 Gary Kline, Owner 470-285-2855 **Email:** gary@klineconsulting.com klineconsulting.com

#### Product Lines and/or Services:

Consulting engineering firm specializing in capital budget management and cost cutting; corporate and enterprise engineering support; telecom expense reduction; studio and facility design; visual radio; cutting edge technologies; vertical real estate advice; unlocking land value underneath towers; transmitter site design; signal upgrades; audio processing; and staff recruitment.



#### **Klotz Communications Europe**

Moriz-Seeler-Str. 3 Berlin 12489 Germany Robert Trebus, CEO +49-89-4-51-08-63-0

#### Email:

#### info@klotzcommunications.com http://klotzcommunications.com Product Lines and/or Services: Klotz

Communications offers high-tech audio networking and signal processing solutions for the broadcast, public address and conference markets. The company's broadcast products include audio mixing and control consoles, audio engines, fiber-optic and AoIP networks and audio routers, network and audio processing solutions for the professional audio markets connect stage and mixers. It also provides audio systems for evacuation and announcements in public buildings. Conference systems are available as wired or as wireless systems and are installed in many international conference and convention centers.

#### Kozacko Media Services

6890 E. Sunrise Dr., #120-40 Tucson, Ariz. 85750 George Kimble, Associate Broker 520-465-4302 **Email** 

#### georgeWkimble@aol.com www.radio4sale.com

#### Product Lines and/or Services:

Whether owning your first station has been a life-long dream, or growing an existing group, we can help you find the radio station that matches your needs and budget. And if it's time to sell — we can help you get top dollar.

#### L

#### Lawo Group USA

12520 Magnolia Blvd., Ste. 308 Los Angeles, Calif. 91607 Jamie Dunn, Global Sales Director 888-810-4468

Email: sales-us@lawo.com www.lawo.com

#### Product Lines and/or Services: Lawo designs and manu-

factures network, control, audio and video technology for broadcast, developed and manufactured in Germany to highest quality standards. Lawo radio products include digital mixing consoles, virtual radio applications, and both traditional and AoIP routing systems, all designed to provide more capability for less cost.

#### LBA Technology Inc.

3400 Tupper Dr. Greenville, N.C. 27834 Mike Britner, Vice President of Sales 252-757-0279 Email: LBAT@lbagroup.com www.lb group.com

Product Lines and/or Services: LBA Technology supplies and fabricates RF and antenna equipment for AM medium-wave stations worldwide. Our systems include ATUs, diplexers, folded unipoles, mobile towers, FM/TV isocouplers, ground systems and more. LBA makes AM radio towers and masts more effec-

tive and efficient to "Reach further,

#### Lightner Electronics Inc.

1771 Beaver Dam Rd. Claysburg, Pa. 16625 Matthew Lightner, President 814-239-8323

#### Email:

sound better!"

#### sales@lightnerelectronics.com www.lightnerelectronics.com Product Lines and/or Services: Lightner Electronics Inc. is a full-service broadcast engineering, audio/visual integration and equipment supply firm providing design, repair, fabrication, sales and installation. We offer professional bench repair of all types of broadcast equipment. We also offer an online store that specializes in refurbished broadcast equipment.



#### 1324 Helmo Ave. North Oakdale, Minn. 55128 Brenda Stadheim, Vice President 866-815-0866 **Email:** sales@lineg.com

Email: sales@lineq.cor www.lineq.com

#### **Product Lines and/or Services:**

LineQ is a full-service distributor specializing in complete audio over IP solutions, with a complete portfolio of premium, networked endpoint solutions from IP audio specialist Barix. LineQ's customized approach ensures tailored systems to meet the needs of systems integrators and end users.

#### Logitek Electronic Systems

5622 Edgemoor Dr. Houston, Texas 77081 Frank Grundstein, Director of Sales 713-664-4470 **Email:** info@logitekaudio.com **www.logitekaudio.com Product Lines and/or Services:** Logitek's IP-based console and routing systems for IP audio networking, on-air and production applications bring maximum flexibility to radio operations. New this year is the Helix platform, which combines standard console functions with multiple touchscreens.

#### Lynx Studio Technology

190 McCormick Ave. Costa Mesa, Calif. 92626-3307 714-545-4700 **Email**: sales@lynxstudio.com www. ynxstudio.com Product Lines and/or Services: Manufacturer of digital audio interfaces and computer audio cards.

3400 Tupper Drive, Greenville, NC 27834 | www.lbagroup.com | 252-757-0279

#### LBA Technology Inc. LBA Technology supplies and

fabricates RF and antenna equipment for AM medium wave stations worldwide. Our systems include ATU's, diplexers, folded unipoles, mobile towers, FM-TV isocouplers, ground systems, and more. LBA makes AM radio towers and masts more effective and efficient to "Reach Farther, Sound Better®"!

#### LBA Technology Inc.

#### М

#### MacinMind Software Inc.

583 Orchard St. Antioch, Ill. 60002 Jay Lichtenauer, Developer 847-603-8865 **Email**: jay@macinmind.com

#### http://macinmind.com/Radiologik

**Product Lines and/or Services:** Developer of Mac software specializing in radio automation playout.

#### Mager Concepts

Phoenix, Ariz. 85027 602-791-0045 Email: mager@magerconcepts.com www.magerconcepts.com

#### Product Lines and/or Services:

Manufacturing high-quality, awardwinning custom studio furniture for the broadcast industry for over 35 years accommodating every budget from economy to showplace with onsite installation.

Crusted for Decades, Ready for Tomorrow

#### **Magix Software**

Quedlinburger Strasse 1 10589 Berlin Germany 305-722-5810 www.magix.com/us Product Lines and/or Services: The company is a developer of digital audio editing software.

#### Mandozzi Audio Solutions

Via Volta 2 Ponte Capriasca, Ticino 6946 Switzerland +41-91-935-78-00 Lucio Gerelli **Email:** contact@mandozzi.ch www.mandozzi.ch

**Product Lines and/or Services:** The engineers working for Mandozzi Audio Solutions design professional products for audio broadcasting that satisfy all operational and technical requirements of the user.

#### Marketron Broadcast Solutions Inc.

101 Empty Saddle Trail Hailey, Idaho 83333 Deborah Esayian, Chief Revenue Officer 208-788-6800 Email: desayian@marketron.com www.marketron.com

#### **Product Lines and/or Services:**

Marketron Broadcast Solutions is a trusted leader in providing enterprise revenue management and digital software solutions for radio broadcasters. We provide a complete revenue workflow solution for any size broadcaster as well as mobile messaging service and location-based advertising solutions. Proud to be radio's premier partner for 50 years.

#### **Media Masters**

Sonje Marinkovic 149 Sremska Kamenica, Vojvodina 21208 Serbia Vladimir Musicki, Founder & CEO

#### +381-641789789 Email: info@admaster.info www.admaster.info Product Lines and/or Services:

Media Masters offers AdMaster, an affordable and powerful traffic scheduling software that integrates with most any automation/playout capable of importing externally created traffic logs. The software is used by broadcasters around the world, literally from A(ustralia) to Z(ambia).

#### meduci

PO. Box 2 Boyertown, Pa. 19512-0002 Jeff Deck, Sales Engineer 407-879-0002

Email: amstereo@meduci.com http://meduci.com

#### **Product Lines and/or Services:**

Manufacturer and direct sales for specialized AM stereo tuners and decoders, meduci is an entrepreneurial and innovative organiza-

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## www.dielectric.com

tion that specializes in custom freelance engineering, research, design and production of electronic products in prototype quantities, up to large scale manufacturing.

#### Mooretronix

5311 S. Green Ave. Fremont, Mich. 49412 Bob Moore 231-924-7818 **Email:** rrmoorejr@aol.com

www.mooretronix.com/

#### Product Lines and/or Services:

Mooretronix specializes in the sale and service of Pacific Recorders & Engineering consoles, modules and accessories for the broadcast community.

#### Moseley Associates Inc.

82 Coromar Dr. Santa Barbara, Calif. 93117 Bill Gould, Broadcast Sales Manager 805-968-9621 **Email:** sales@moseleysb.com www.moseleysb.com



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7117 Olivia Rd. Baltimore, MD 21220 Ph: 877-722-1031 www.baycountry.com email: sales@baycountry.com

#### Product Lines and/or Services:

Moseley is a pioneer and a leading manufacturer of digital audio and video microwave links. The first to bring a totally transparent studioto-transmitter link to the crowded, hostile RF environment, Moseley now has over 15,000 microwave systems in service around the world.

#### Mr. Master

28720 Roadside Dr., #310 Agoura Hills, Calif. 91301 818-879-8349 Email: aim@mrmasteronline.com http://new.mrmaster.com Product Lines and/or

Services: Digital programming content delivery service.

#### **Mueller Broadcast Design**

613 S La Grange Rd. La Grange, Ill. 60525 Mark Mueller, Owner 708-352-2166 **Email**: rw@muellerbroadcast design.com

#### www.muellerbroadcast design.com Product Lines and/or

Services: Mueller Broadcast Design is a broadcast technical consultant with 30 years specializing in AM directional antennas and diplexing, troubleshooting, rebuilds and in-place upgrades. We can also help with technical compliance, system planning and disaster recovery, and we do FM and translator work too!

#### multiCAM Systems Inc.

60 Broad St., Ste. 3502 New York, N.Y. 10004 Paul Stewart, Director of Business Development, North America 248-973-7167 **Email:** usa@multicamsystems.com www.multicam-

#### systems.com Product Lines and/or Ser-

vices: multiCAM Systems designs and develops live video production systems, which feature advanced video switching capabilities and PTZ camera technology for recording, live streaming and podcasting visual radio.

#### Music 1

Steve Warren, CEO 512-392-2415 Email: Steve@musicl.pro https://gomusicl.com Product Lines and/or Services:

Radio automation and business software developer.

#### MusicMaster Scheduling

8330 LBJ Freeway, Ste. B1050 Dallas, Texas 75243 469-717-0100 **Email:** sales@musicmaster.com www.musicmaster.com

#### Product Lines and/or Services:

MusicMaster Scheduling is the fastest-growing, most powerful music scheduling software for radio and television stations worldwide. Known for its unparalleled flexibility, MusicMaster offers a user-defined database, enhanced thirdparty system integration, dedicated customer care and customizability designed to meet the needs of all users, formats and platforms.

#### MXL Microphones/ Marshall Electronics

20608 Madrona Ave. Torrance, Calif. 90503 310-333-0606 **Email:** inquiries@mxlmics.com www.mxlmics.com

**Product Lines and/or Services:** Manufacturer of microphones.

#### Myat Inc.

360 Franklin Turnpike Mahwah, N.J. 07430 Dennis Heymans, RF System/Filter Sales 201-684-0100

**Email:** dheymans@myat.com www.myat.com

#### Product Lines and/or Services:

Quality broadcast products since 1951. Myat's FM products include rigid and flex transmission lines, bandpass filters, multistation combiners, coax switches, switchless combiners, N+1 switching matrix, adapters, elbows, couplers, patch panels and other related items.

#### N Nautel

10089 Peggy's Cove Rd. Hackett's Cove, N. S. B3Z 3J4 Canada 902-823-5131 Email: sales@nautel.com www.nautel.com

#### Product Lines and/or Services:

Nautel offers a broad portfolio of digital/analog solid-state radio transmitters: 1–2000 kW AM/MW and 300 W–88 kW FM transmitters; VS300LP for LPFM and solutions for HD Radio. Nautel transmitters offer comprehensive monitoring and control instrumentation via touchscreen or web, outstanding reliability, compact footprints, high efficiency, easy maintenance and 24/7 support.

#### NeoGroupe

14 rue des selliers Marolles-en-Brie, FR-94440 France Philippe Halin, CEO 210-757-4700

#### Email:

philippe.halin@neogroupe.com www.neogroupe.com

#### Product Lines and/or Services:

NeoGroupe develops software solutions for radio and television broadcasters. Applications include call screening, promotions management, budgets/purchases and assets inventory solutions dedicated to customers ranging from high-profile talk shows to major public organizations worldwide. New functions focus on VoIP, social media and smartphone applications.

#### Netia

120 Allée John Napier Montpellier 34000 France Isabelle Sost Michoux, Communication & Field Marketing Director +33-467-590-807

Email: contact@netia.com www.netia.com

#### Product Lines and/or Services:

Netia provides radio automation and playout software, as well as media asset and workflow management solutions to major radio and media groups around the world. Relied on by more 20,000 users in 200 installations worldwide, Netia radio automation and broadcast software covers workflow from ingest to delivery.

#### Neumann

One Enterprise Dr. Old Lyme, Conn. 06371 877-736-6434

www.neumann.com Product Lines and/or Services:

Manufacturer of microphones and audio monitors.

#### Neutrik USA Inc.

4115 Taggart Creek Rd. Charlotte, N.C. 28208 704-972-3050 **Email**: info@neutrikusa.com www.neutrik.com

#### Product Lines and/or Services:

Neutrik manufactures connectors and fiber systems for the professional entertainment, broadcast, music, and fixed installation industries. From XLRs and patch panels, to Ethernet and fiber optics, Neutrik offers innovative solutions and superior quality in all of its products. Connectors you can depend on show after show.

#### **NextRadio**

40 Monument Cir., Ste. 500 Indianapolis, Ind. 46204 Libby Hiple, Sales Manager 317-684-2952

Email: sales@nextradioapp.com www.nextradioapp.com

Product Lines and/or Services: The free NextRadio app is the best way for listeners to experience the music, sports and talk via a smartphone's FM chip or stream on unsupported devices. It is an industry initiative supported by the National Association of Broadcasters, Radio Advertising Bureau and most radio major owners and operators.

#### Northwest Monitoring Service

P.O. Box 70144 Eugene, Ore. 97475 James Bradley, Owner 541-3345-2236 Email: jbradleynwms@gmail.com Product Lines and/or Services:

Monthly frequency measurements for AM-FM-TV-DTV. Mobile service includes California, Oregon, Washington, Idaho and Nevada. Special frequency measurement quotes on request.

#### **Nova Electronics**

Box 740482 Dallas, Texas 75374 Mike Vanhooser, President 214-725-5621 **Email**: sales@novaelectronics.net http://novaelectronics.net

#### **Product Lines and/or Services:**

Broadcast engineering and construction, buildouts/upgrades/repairs of AM, FM, TV and SW stations. AM directionals, LPFM/translators, towers and AM ground systems, buried or elevated. New and used transmitter sales, STL systems and field measurements. Available worldwide.

#### NPR Satellite Services

1111 North Capitol St. NE Washington, D.C. 20002 Dan Riley, Sales Representative 2D2-513-2624 Email: driley@npr.org www.nprss.org Product Lines and/or Services: Satellite content uplink services, systems and equipment dealer.

#### NTI Americas Inc.

P.O. Box 231027 Portland, Ore. 97281 Brian MacMillan 503-684-7050 Email: ntisales@ntiam.com www.nti-audio.com Product Lines and/or Services: NTI

manufactures and distributes the



half-height ASI6738 PCI Express card features GPIO 8 stereo in out 9 AES EBU in out MRX digital mixing SSX surround sound and more. Our ASIControl application allows you to route and mix right from your PC. Current AudioScience products are supported on Win10. Win and Linux operating systems. For more information, please visit www audioscience com, email sales at salesasi, audioscience com or call 302-324 5333.

www.audioscience.com



full line of Exel and Minstruments handheld audio test tools and Flexus modular engineering and lab audio analyzers. Our Exel line includes the XL2 audio/acoustics analyzer, and the DR2 digital audio generator and the DL1 digital audio analyzer; MR2 & MR-PRO analog generators.

#### 0 O.C. White Co.

4226 Church St. Thorndike, Mass. 01079 Richard May Jr., Industrial Sales Manager 413-289-1751 **Email:** info@ocwhite.com **www.ocwhite.com** 

#### Product Lines and/or Services:

O.C. White is a standard bearer in mic booms, since the 1960s. We are pleased to announce our newest Ultima line of ultralow-profile mic booms. This series won Best of Show from Radio magazine (2015 NAB Show). Our ProBoom Elite mic arms are in use by professional studios, podcasters, hobbyists and ham radio operators around the world. We also monitor arms and lighting products of interest to broadcasters.

#### **OMB** America

3100 NW 72 Ave., Unit 112 Miami, Fla. 33122 Rafael Arreaza, Sales Manager 305-477-0973 **Email**: arreaza@omb.com

www.omb.com

#### **Product Lines and/or Services**: International sales division of OMB

Broadcast, manufacturer of FM, TV transmitters, antennas, STL units. Factory is in Zaragoza, Spain.

#### Omnia Audio

1241 Superior Ave. Cleveland, Ohio 44114 Krissy Rushing, Marketing Manager 216-241-7225 **Email:** inquiry@telosalliance.com

www.telosalliance.com

#### **Product Lines and/or Services:**

Omnia Audio — part of the Telos Alliance — was founded by Frank Foti, who used audio processing to enable stations to craft a "signature sound" sounding louder than rivals. This processing is the core of Omnia products.

#### **Omnirax Furniture Co.**

P.O. Box 1792 Sausalito, Calif. 94966

#### Philip Zittell, President 415-332-3392 **Email:** philip@omnirax.com www.omnirax.com

#### Product Lines and/or Services:

What differentiates Omnirax furniture is our blend of style, functionality and ergonomics, collaborative custom design ability and attention to detail. Let us furnish your entire facility — studios, offices, reception, conference and seating. Trust us with your next project and become a customer for life!

#### OMT Technologies Inc.

Unit 1-1717 Dublin Ave. Winnipeg, MB R3H 0H2 Canada Gary Kristiansen, Sales Manager 888-665-0501

Email: sales@imediatouch.com www.imediatouch.com

#### Product Lines and/or Services:

OMT Technologies Inc. is a solutions provider to the broadcast and media industries. OMT's suite of products includes three suites of iMediaTouch broadcast automation and radio's top-selling digital logger, iMediaLogger. OMT's technology is heard daily by millions of people worldwide through television, radio, satellite and internet broadcasts.

#### OnAir Medya Ltd.

Yukari Dudullu Mah. Necip Fazil Blv.Keyap Sitesi D1 Blok No: 44/56 Umraniye Istanbul 34775 Turkey Lüfti Aysan, CEO +90-216-5407045 **Email:** info@onair.com.tr **www.onair.com.tr Product Lines and/or Services:** 

#### Product Lines and/or Services:

OnAir Medya is an expert in design and manufacturing of FM and TV broadcasting equipment. Our production includes a whole range of FM and TV transmitters, microwave links, FM-VHF–UHF pallet amplifiers, antenna systems and professional radio studio products. We have been exporting to more than 80 countries for 20 years.

#### **ONEtastic**

Via Ghislandi, 47 Brescia 25125 Italy Alessandro Sponchioni, Sales Director +39-030-3539080 Email: sales@onetastic.com www.onetastic.com Product Lines and/or Services: ONEtastic designs, manufactures and distributes equipment for the transmission of digital radio and television signals. Products include DVB-T/H/T2, ISDB-T/Tb, DAB/DAB+/T-DMB and PAL/NTSC transmitters; gap-fillers; spectrum restorers (EDOCR); GPS synchronization systems, automatic changeovers, multichannel transmitters; and custom-designed RF amplifiers for special applications.

#### **Optelator-Stormin Protection Products Inc.** 243 21st Ave. N.

St. Petersburg, Fla. 33704 John Pecore, President 727-823-6100

Email: jpecore@earthlink.net www.opticshield.com

#### Product Lines and/or Services:

Power quality engineering company. Fiber optic remote modem isolation (Optelator) used on Gentner, Burk and other remote monitoring Line interactive AVR UPS 2200VA rack mount and floor models -handle backup generators w/wide freq. bandwidth issue. Industrial 100BASET surge suppression and low-voltage protection devices.

#### **Orban Europe GmbH**

Monreposstr. 55 Ludwigsburg 71634 Germany Peter Lee, Director of Sales +49-7141-2266-0 **Email:** pjlee@orban-europe.com **www.orban.com** 

**Products/Services:** For over 45 years, Orban has been the benchmark for professional audio processing worldwide and continues today to provide stateof-the-art audio solutions for live performance venues and content creators, as well as radio, TV and internet broadcasters.

#### Orban Labs

7209 Browning Rd. Pennsauken, N.J. 08109-4602 Mike Pappas, VP Business Development 856-719-9900 **Email:** sales@orban.com

#### www.orban.com

**Product Lines and/or Services:** For over 45 years, Orban has been a benchmark for professional audio processing worldwide and continues today to provide absolute stateof-the-art audio solutions for live performance venues and content creators, as well as radio, TV and internet broadcasters.

#### Orbital Media Networks Inc.

76 Inverness Dr. E, Ste. C Englewood, Colo. 80112 Jonathon Hagans, Sales 303-925-1708 Email: sales@orbitalmedianetworks.com www.orbitalmedianetworks.com Product Lines and/or Services: Satellite program distribution network.

#### P Paravel Systems

41 W. Lee Hwy., Ste. 59, #124 Warrenton, Va. 20186 Fred Gleason, President 877-447-2728

Email: sales@paravelsystems.com www.paravelsystems.com

#### Product Lines and/or Services:

Paravel Systems is a leading provider of innovative broadcast solutions like the Radio World and Radio Magazine Best of Show winning WallTime NTP Clock and Notification System and the open source Rivendell Radio Automation System.

#### P-Cube Inc.

510 County Rd. Westbrook, Maine 04092 Spencer J. Smith, Managing Director 207-318-3349 **Email:** spencer@pcube207.com www.pcube207.com

#### Product Lines and/or Services:

P-Cube, with 90 years of combined design experience of its team members, supplies RF components from 100 W to 50 kW for both radio and TV. Products include: filters; patch panels; couplers; power dividers; and, complete systems and subsystems from the output of the transmitter to the input for the antenna line.

#### Pico Digital

8880 Rehco Rd. San Diego, Calif. 92121 858-546-5050 Email: sales@picodigital.com http://picodigital.com Product Lines and/or Services: Program distribution equipment.

## ARRAKIS SYSTEMS INC.

## ARC-15BP ADVANCED Radio Console

analog & digital with USB sound card & Bluetooth

- Cat5 cabling for today's infrastructure
- Balanced & unbalanced outputs



Bluetooth Cell phone & Audio Streaming option





USB play & record

a NEXT generation analog console that mixes analog & digital with a PC USB sound card built in. And, for today's infrastructure the ARC-15 uses Cat5 cables now with DANTE AalP options

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Fifteen channels
Two Stereo Program outputs
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USB interface for play and record from a PC
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Conductive plastic faders & multimillion operation switches
Socketed ICs for ease of on site repair & LED lamps for long life

CAT 5 cables included

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www.arrakis-systems.com World Radio History

#### **Pristine Systems Inc.**

P.O. Box 6489 San Pedro, Calif. 90731 Kevin Loper, President 310-831-2234 Email: kevin@pristinesvs.com pristinesy.com

#### Product Lines and/or Services:

Pristine Systems Control Room-7 is a complete line of live assist. satellite, and music-on-hard drive digital audio systems. It is user friendly, yet powerful enough to handle the demanding tasks with metadata capabilities, always available tech support and affordable pricing.

#### ProAudio.com

1320 Post & Paddock Bd., #200 Grand Prairie, Texas 75050 Mark Bradford, VP/GM 972-660-6100

Email: mbradford@proaudio.com www.proaudio.com

#### Product Lines and/or Services:

ProAudio.com with over 400 lines of equipment has been serving the broadcast market as well as other pro audio markets since 1971.

#### **Pro-Comm Inc.**

1105 Industrial Pkwy. Brick, N.J. 08724 Frank Visone, Production Manager 732-206-0660

Email: procomm222@aol.com www.procomm222.com

#### Product Lines and/or Services:

Pro-Comm designs high-power RF microwave devices: RF amplifiers, triode cavity oscillators, sources, transmitters, test equipment for cellular, military, medical, sterilization, university and private labs, etc. Operating frequencies range from 600 MHz to 3000 MHz with powers from 500 W peak to 50 kW peak nominal. Also designs, manufactures and services RF drivers.

#### **Progressive Concepts**

305 South Bartlett Rd. Streamwood, Ill. 60107 Eric Hoppe, Owner 630-736-9822 Email: sales@progressiveconcepts.com

#### www.progressive-concepts.com

**Product Lines and/or Services:** Featuring a complete line of FM radio broadcast and LPFM radio broadcast transmitters, coaxial cables, antennas, towers, microphones, mixing consoles, audio processors, accessories and more. Also distributes D&R radio broadcast consoles.

#### Propagation Systems Inc. - PSI

719 Pensacola Rd., P.O. Box 113 Ebensburg, Pa. 15931 Doug Ross, President 814-472-5540 Email: sales@psibroadcast.com www.psibroadcast.com

#### Product Lines and/or Services:

PSI designs and manufactures high-quality solutions for FM and TV broadcasting. Products include FM and TV broadcast antennas. combiners, filters and transmission lines. Also available are antenna designs available for all power levels, directional or nondirectional, pattern optimization, customization and multistation requirements. In addition full FM and TV turnkey transmission systems are available.

#### R R.V.R. USA

7782 NW 46 St. Miami, Fla. 33166 Juan Carlos Sampedro 305-471-9091 Email: juancarlos@ rvrusa.com www.rvrusa.com Product Lines and/or

#### Services: R.V.R. Elettronica was

founded in 1979 and during the

following 36 years R.V.R. has formed an established group of companies, consolidating its leader position in the worldwide FM and TV market. R.V.R. can supply analog and digital, air and liquid-cooled FM and TV transmitters, antennas, filters, combiners and accessories.

#### **Radial Engineering Ltd.**

1588 Kebet Way Port Coquitlam, B.C. V3C 5M5 Canada 604-942-1001 Email: info@radialeng.com www.radialeno.com

#### **Product Lines and/or Services:**

Radial Engineering Ltd. is a Vancouver, B.C. -based manufacturer of professional audio products. Brands include: Radial, Primacoustic, Reamp, Hafler and Jensen. Quality construction and exceptional audio performance are the underpinnings that have served to make Radial one of the most respected brands in the industry.

#### **Radio Sales Cafe** (RadioSalesCafe.com)

RadioSalesCafe.com Rebecca Schwartz, Administrator Email: rebecca@gracebroadcast.com www.radiosalescafe.com Product Lines and/or Services:

#### Radio Sales Cafe is the online community exclusively for radio ad-

vertising sales professionals. With thousands of members worldwide sharing ideas and resources, solving sales problems, brainstorming, etc., Radio Sales Cafe has become "the preeminent resource [for radio sales] today" (Small Market Radio Newsletter). Join us! Membership is free at RadioSalesCafe.com.

#### **Radio Systems**

601 Heron Dr. Logan Township, N.J. 08085 Katie McDowell, Office Manager 856-467-8000

#### Email: sales@radiosystems.com www.radiosystems.com

#### Product Lines and/or Services:

Manufacturer of hybrid and digital consoles, distribution amplifiers, clocks and timers, telephone interfaces and StudioHub+ Cat-5 complete studio wiring systems.

#### **RadioDNS**

96a Curtain Rd. London EC2A 3AA United Kingdom +44-1600-888-335

#### Email: feedback@radiodns.org www.radiodns.org

Products/Services: Hybrid radio combines broadcast radio and the internet. A broadcast signal (FM, HD Radio, DAB, DAB+) continues to carry audio (and some data), but a radio with an internet connection (Wi-Fi,

3G, 4G, LTE) can seamlessly connect back to a station for multimedia and interactivity. It's an app-like experience for broadcast radio. RadioDNS creates and maintains the open technical standards for hybrid radio. We're a not-for-profit organization that promotes and supports the growth of hybrid radio.

#### **RAM Systems**

27992 West Route 120, Ste. 138 Lakemoor, Ill. 60051 Ron Mitchell, President 815-679-6574

Email: sales@ram68.com www.ram68.com

Product Lines and/or Services: Manufacturer of studio furniture, acoustic treatment products. Also distributor of Dixon System mixers; Studio Items booms and accessories; and Torpey Time clocks and displays.

#### RCS

445 Hamilton Ave. White Plains, N.Y. 10601 Philippe Generali, President/CEO 914-428-4600

Email: sales@rcsworks.com www.rcsworks.com

Product Lines and/or Services: RCS is a technology company that has been developing solutions for the broadcasting industry for over 30 years. Our products and services are used at more than 14,500 radio stations, TV music channels, cable companies, satellite radio networks and internet stations worldwide.

#### **RFE Broadcast**

via Sila Snc Nocera Terinese, CZ 88047 Italy Elena Ditadi, Sales Manager +39-0968-1945299

Email: elena@rfebroadcast.com www.rfebroadcast.com

Product Lines and/or Services: RFE Broadcast is an Italian company founded in 2015 by professionals with long experience in broadcast. Our products feature experienced engineering, high-efficiency and complete customization. We have offices in Miami; Curitiba, Brazil; Beirut; and Jakarta. We design and produce FM and TV broadcast products,

providing turnkey solutions.

#### Rohde & Schwarz GmbH & Co. KG

Muehldorfstr. 15 Munich 81671 Germany Patrizia Muehlbauer, Public Relations

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+49-89-4129-0 **Email:** customersupport@ rohde-schwarz.com www.rohde-schwarz.com

#### Product Lines and/or Services:

Rohde & Schwarz is a leading supplier of solutions for broadcast and media. The company offers products for post-production, ingest, storage, playout, encoding, multiplexing and transmission. Established over 80 years ago in Munich, Rohde & Schwarz has a global presence and a dedicated service network in over 70 countries.

#### Rohde & Schwarz USA Inc.

6821 Benjamin Franklin Dr. Columbia, Md. 21046 410-910-7800

Email: info@rsa.rohde-schwarz.com www.rohde-schwarz.com/USA Product Lines and/or Services:

Rohde & Schwarz is a leading supplier of solutions for broadcast and media. The company offers products for post-production, ingest, storage, playout, encoding, multiplexing and transmission. Established over 80 years ago in Munich, Rohde & Schwarz has a global presence and a dedicated service network in over 70 countries.

#### RUSHWORKS

800 Parker Square, Ste. 200 Flower Mound, Texas 75028 Rush Beesley, President 888-894-7874 **Email:** solutions@rushworks.tv www.rushworks.tv

#### Product Lines and/or Services:

Developer and manufacturer of turnkey video systems for radio broadcast use.

#### S Sabre Industries Inc.

7101 Southbridge Dr. Sioux City, Iowa 51111 Terrence Becht, Broadcast Sales Representative 800-369-6690 **Email:** towerinfo @sabreindustries.com www.sabreindustries.com Product Lines and/or Services:

Manufacturer of broadcast towers.

#### Safe2Climb

Evansville, Ind. 47715 Julie Flittner, Principal 812-598-7433 **Email:** info@safe2climb.com

#### http://safe2climb.com

**Product Lines and/or Services:** Pre-Climb Report: Site specific risk(s) for corrosion of buried steel anchors in direct contact w/soil. Valuable addition to Job Hazard Analysis.

#### **Sage Alerting Systems**

800 Westchester Ave. Ste. 641 North Rye Brook, N.Y. 10573 Harold Price, President 914-872-4069 **Email:** info@sagealerting systems.com

#### www.sagealertingsystems.com Product Lines and/or Services:

Emergency Alert System (EAS) and Common Alerting System (CAP) hardware and software for the international broadcast industry. Sage's flagship product, the Sage Digital ENDEC, provides combined EAS and CAP support in a fully certified solution Sage has provided EAS solutions since 1996.

#### SANDIES

225 Lincoln Hwy. Ste. 167 Fairless Hills, Pa. 19030 David Strode, Owner 215-547-2570 **Email:** dstrode@comcast.net www.sandiesusa.com Product Lines and/or Services: SAN-

DIES manufactures the DYNAMAX MX Series of ON AIR Broadcasting Consoles in 6-18 channel configurations. SANDIES also manufactures Model 340, 343 and 393 Series Studio Warning Lights displaying "ON AIR," "RECORDING" as well as custom text in a multitude of languages and fonts.

#### **Save Diffusion**

23 Rue de la Talaudiere Saint-Etienne 42000 France Paul Guibouret, Director +33-4-77-79-46-79 **Email:** contact@savediffusion.fr www.savediffusion.fr

#### Product Lines and/or Services:

Since 1988, Save Diffusion has maintained its position as a market leader for the distribution and integration of broadcast solutions. Providing turnkey solutions, Save Diffusion is more than a simple systems integrator: The firm's team offers advanced knowledge of broadcast technologies and associated products.

#### SCMS Inc.

10201 Rodney St. Pineville, N.C. 28134 Bob Cauthen 800-438-6040 Email: bobc@scmsinc.com

#### Product Lines and/or Services:

Distributor of radio and TV studio and transmitter products.

#### Securenet Systems

356 SW 12th Ave. Deerfield Beach, Fla. 33442 Diego Baeza, President of Sales 954-481-9402 Email: dbaeza@cir.st http://cir.st

#### Product Lines and/or Services:

All-in-one streaming and podcasting solution for stations and broadcasters all over the world. We offer several player options for live streaming and podcasting/ on-demand that allow full control ad serving, a programmatic ad network to earn additional revenue, and free mobile web apps.

#### Sennheiser

One Enterprise Dr. Old Lyme, Conn. 06371 860-434-9190

#### https://en-us.sennheiser.com/ Product Lines and/or Services:

Manufacturer of wired microphones, wireless microphone systems and headphones.

#### Shively Labs

PO Box 389, 188 Harrison Rd. Bridgton, ME 04009 Dale Ladner, Sales Manager 207-647-3327

Email: sales@shively.com www.shively.com

#### **Product Lines and/or Services:** Shively Labs manufactures FM

antennas, filters, combiners, coax components and related transmission products. Shively is the industry leader for supplying FM transmission equipment for HD Radio implementation including interleaved antennas, dual antennas, dual feed multi-station systems and special filtering and combining techniques.

#### SHOUTcast

Bd International 55K

Brussels, Brussels 1070 Belgium Bruno Grost, Audience & Publisher Business Development Manager +32-2-526-20-50

Email: contact@shoutcast.com www.shoutcast.com

#### Product Lines and/or Services:

SHOUTcast, the broadcasting industry's leading streaming solution, offers radio professionals an endto-end solution for creating and broadcasting radio stations online. Premium servers and bandwidth, powerful analytics for audience measurement, an automation system, a large directory (50,000+ radio stations) and the possibility to monetize the audience are all provided.

#### Shure Inc.

5800 West Touhy Ave. Niles, Ill. 60714-4608 847-600-2000 **Email:** info@shure.com

www.shure.com

**Product Lines and/or Services:** Manufacturer of wired microphones, wireless microphone systems and headphones.

#### Sierra Automated/SAS

2821 Burton Ave. Burbank, Calif. 91504 818-840-6749 http://sasaudio.com

#### Product Lines and/or Services:

Developer and manufacturer of digital audio consoles and audio networks.

#### Sine Control Technology Inc.

PO Box 3796 Seal Beach, Calif. 90740 Hank Landsberg, CEO 562-493-3589 **Email**: hank@sinecontrol.com

#### www.sinecontrol.com Product Lines and/or Services:

PowerClamp TVSS is the industry leader in surge suppression and power protection. PowerClamp TVSS units will help prevent equipment damage by eliminating spikes and surges on the AC power line. PowerClamp's ultra-low Clamping Level assures your gear will operate reliably for years without damage caused by AC power line spikes.

global networks and local stations produce better programming, improve audience engagement, and bolster ratings via pioneering technology and products.

#### **Tieline USA**

7202 East 87th St. Ste. #116 Indianapolis, Ind. 46256 Dawn Shewmaker, VP US Operations 317-845-8000 **Email:** sales@tieline.com www.tieline.com

#### Product Lines and/or Services: Digi-

tal audio codecs for remotes, STLs and multi-point audio distribution. Tieline delivers broadcast-quality 22 kHz FM audio over cellular networks, wired IP, SIP, Wi-Fi, POTS, ISDN and satellite. Codecs include ViA, the Genie and Merlin families, Bridge-IT, Bridge-IT XTRA and Report-IT apps, plus the G3 codec range

#### **Titus Technological Laboratories**

77 Kreiger Ln. Glastonbury, Conn. 06033 Lawrence Titus, Owner 800-806-8851 Email: sales2@tituslabs.com www.tituslabs.com

#### **Product Lines and/or Services:**

Manufacturer of analog and digital switching equipment, warning light fixtures, and custom electronic equipment for radio, television, and network stations/facilities

#### **Traffic Director's Guild of America**

26000 Avenida Aeropuerto Bldg. 114 San Juan Capistrano, CA 92675 Larry Keene, CEO-Publisher 949-429-7063 **Email:** tdga@cox.net www.tdga.org

#### Product Lines and/or Services:

Broadcast trade association serving approximately 5,000 traffic scheduling professionals in radio, TV, cable, stations and networks in U.S., Canada and 15 English-speaking



countries. Traffic professionals are the revenue management specialists who schedule programs, commercials and create program logs.

#### Transcom Corp.

2655 Philmont Ave., Ste. 200 Huntingdon Valley, Pa. 19006 Martin Cooper, President 215-938-7304 **Email:** transcom@fmamtv.com www.fmamtv.com

#### Product Lines and/or Services:

Transcom has been providing used transmitters to the radio and TV broadcast industry since 1978. In addition, we offer new antenna, cable, STL/MW and other RF equipment.

#### **TransMedia Radio Networks**

3201 Danville Blvd. Ste. 150 Alamo, Calif. 94507 Dave Adams, President 925-678-1940 **Email**: dave@transmediasf.com

#### www.transmediasf.com Product Lines and/or Services:

Syndicators of "Point Of Law," America's longest-running shortform feature. We also operate the Spottraffic radio commercial distribution network.

#### Transmitters 'R' Us

35, Brompton Square Knightsbridge London, Greater London SW3 2AE United Kingdom David Shapiro, Manager +44-203-290-8399 **Email:** info@transmittersrus.com

#### www.transmittersrus.com

**Product Lines and/or Services:** With outlets in London, UK & Limassol, Cyprus Transmitters 'R' Us are now established as an international distributor of both studio & transmission broadcast equipment. We are dealers for all of the major brands and are able to service our customers across the globe.

#### **Tunwall Radio LLC**

15250 NW 50th Ave. Trenton, Fla. 32693 Steve Tunwall, Owner 330-995-9642 **Email:** 

#### info@tunwallradio.com www.tunwallradio.com Product Lines and/or Services: Tunwall Radio LLC manufactures broadcast switch and transmitter control systems. In addition

to standard units offered in the TRC Series, we produce custom AM and FM controllers, from simple one-switch modifications to multiswitch and antenna systems.

#### U

#### UncompressedMusic.com 307 Brown St.

Waxahachie, Texas 75165 Dave Scott, CEO 866-500-0500 Email: orders@ uncompressedmusic.com http://uncompressedmusic.com

#### Product Lines and/or Services:

Music for radio stations, CD quality WAVE files for automation with auto-import of artists, titles, intros, segues & endings. With database for music scheduler. Better quality, faster startup, cleaner radio versions and less expensive than any other source.

#### V Vidhi Techinnovation

B 003, The Ivy Sushant Lok 1, Block A Gurgaon, HARYANA 122009 India Arpana Dawane, Director +91-705-307-7777 **Email:** director@vtion.in

www.vtion.in

#### **Product Lines and/or Services:** VTION Pvt Ltd is a media technol-

ogy innovation firm. Our current focus is media consumption and audience measurement techniques for broadcast radio on smartphones in particular. We have developed patent-pending technology that can measure radio usage instantaneously in a passive manner. This is an app based measurement method.

#### V-Soft Communications

1600 Picturesque Dr. Cedar Falls, Iowa 50613 Doug Vernier, President 319-266-8402 **Email:** info@v-soft.com www.v-soft.com

#### Product Lines and/or Services:

Software products and support for broadcast allocation and propagation predictions analysis. Used for finding new frequencies or mapping comparative transmitter sites for AM, FM, TV and microwave. Our products are in routine use at the FCC and Industry Canada and with broadcast engineering consultants and engineers worldwide.

#### W Ward-Beck Systems

945 Middlefield Rd., Unit 9 Toronto, Ont. MIV 5E1 Canada 416-335-5999 **Email:** sales@ward-beck.com

#### http://ward-beck.com

**Product Lines and/or Services:** Manufacturer of analog and digital audio interconnects, networking equipment, audio distribution equipment, cables, audio monitors, audio meters, accessories and more.

#### Wedel Software BV

Regulusweg 5 The Hague 2516 AC Netherlands Timothy Paulissen, Key Account Executive +31-79-34-34-721 **Email:** welcome@wedelsoft.com www.wedelsoft.com

#### Product Lines and/or Services:

Wedel Software is global leader in traffic management and media sales for the broadcast and advertising industries, offering a powerful integrated system of fully customizable interlinking modules, which deliver seamless end-to-end processes across every part of the sales lifecycle. Headquartered in Europe but with a worldwide presence that includes the U.K., USA, Asia, Australia and New Zealand, Wedel Software is dedicated to giving media companies the tools they need to succeed.



#### Wheatstone Corp.

600 Industrial Dr. New Bern, N.C. 28562 Jay Tyler, Director of Sales 252-638-7000 **Email**: jay@wheatstone.com wheatstone.com

#### Product Lines and/or Services:

Wheatstone Corp. designs and manufactures professional broadcast audio equipment under the Wheatstone, Audioarts Engineering, PR&E and VoxPro brand names. Products include digital audio consoles and control surfaces, analog audio consoles, networked digital audio systems, audio-over-IP, digital audio editing hardware, software, and signal processing for on-air and studio applications.

#### Whirlwind USA

99 Ling Rd. Greece, N.Y. 14612 585-663-8820 **Email:** sales@whirlwindusa.com http://whirlwindusa.com/

#### Product Lines and/or Services:

Whirlwind manufactures and distributes a wide variety of products through our worldwide network of independent dealers. Some only sell pro audio, some only service the install and contracting markets and others are music stores which primarily sell our snakes, cables and interface boxes.

#### WhisperRoom

109 S Northshore Dr., Ste. 303 Knoxville, Tenn. 37919-4925 Debbie Sweany, Sales Manager 865-558-5364

#### Email: info@whisperroom.com www.whisperroom.com

#### Product Lines and/or Services:

Manufacturer of portable/modular sound isolation booths. We have 26 sizes and two levels of isolation available, a Standard (single-wall) and an Enhanced (double-wall). Sizes range from a modest 3.5 x 2.5-foot one-person unit to a room size 8 x 16-foot booth. A range of application specific optional features are available.

#### WideOrbit

1160 Battery St. #300 San Francisco, Calif. 94111 415-675-6700

### Email: radiosales@wideorbit.com www.wideorbit.com

#### Product Lines and/or Services:

WideOrbit is a technology platform for media companies to connect audiences and ads, everywhere. Our core solution, WO Traffic, streamlines the workflow for customers in radio, cable and TV, while our programmatic platform is an innovative approach to the buying process, increasing demand for broadcasters and efficiencies for advertisers.

#### WinMedia America

495 boul. St. Martin Ouest, Ste. 310 Laval, Quebec H7M 1Y9 Canada Francois Beaumier, CEO 514-984-4912 **Email:** francois@winmedia.ca

#### www.winmedia.ca

Product Lines and/or Services: Founded in 1995, WinMedia meets the needs of the radio and TV industries by delivering comprehensive solutions that streamline scheduling and playout. More than 4,100 radios and televisions worldwide rely on the power, flexibility and reliability of WinMedia solutions for their mission-critical operations.

#### WinMedia Group

375 Avenue Mistral Athélia IV - Bâtiment B La Ciotat 13600 France Stephane Tesoriere, CEO +33-494-102-101 **Email:** contact@winmedia.org

#### Product Lines and/or Services:

Founded in 1995, WinMedia meets the needs of the radio and TV industries by delivering comprehensive solutions that streamline scheduling and playout. More than 3,000 radio and television stations worldwide rely on the power, flexibility and reliability of WinMedia solutions for their mission-critical operations.

#### WorldCast Systems

19595 NE 10th Ave. Ste. A Miami, Fla. 33179 Tony Peterle, US Manager 305-249-3110 **Email**:

#### Email:

ussales@worldcastsystems.com www.worldcastsystems.com Product Lines and/or Services:

#### WorldCast Systems designs professional, reliable and innovative systems for broadcasters worldwide. Encompassing brands APT, Ecreso and Audemat, WorldCast offers everything from audio codecs, RDS encoders, audio processors, FM transmitters, monitoring, test and control equipment through to a unified NMS Software Solution. The company also offers turnkey packages and services.

#### WorldDAB

Radio Centre, 55 New Oxford St. London WC1A 1BS United Kingdom Bernie O'Neill, Project Director +44-20-70100700 **Email:** projectoffice@worlddab.org www.worlddab.org

#### Product Lines and/or Services:

WorldDAB is the global industry forum responsible for defining and promoting DAB digital radio. By bringing together industry professionals, WorldDAB provides knowledge and expertise that helps successfully implement broadcast digital radio.

#### X, Y, Z Xperi

5220 Las Virgenes Rd. Calabasas, Calif. 91302 818-436-1000 www.xperi.com

#### Product Lines and/or Services:

Owner and developer of many media technologies, including HD Radio and DTS entertainment audio.

#### **Xytech Systems**

9410 Topanga Canyon Blvd., Ste. 200 Chatsworth, Calif. 91311 818-698-4900 Email: sales@xytechsystems.com www.xytechsystems.com Product Lines and/or Services: Developer of broadcast business management software.

#### Yellowtec USA LLC

3630 Tivola St. Santa Ynez, Calif. 93460 Jeff Williams, General Manager 805-931-6081

#### Email: jeff@yellowtec.us www.yellowtec.us

Product Lines and/or Services: Solutions for radio, audio and multimedia production studios, Yellowtec products are known for intelligent design. Whether it is for elegant microphone arms, functional support for video monitors, lighted signaling, USB sound cards and production mixers, Yellowtec offers ultimate simplicity in form and function.

#### Zenon-Media GmbH

Carl Benz Str.16 Willstätt 77731 Germany Dominique Wenger, CEO +49-7852913330

Email: info@zenon-media.com www.zenon-media.com

#### Product Lines and/or Services:

Zenon-Media is an international company developing radio automation solutions for on-air broadcasting: The "All In One" product range. Zenon-Media has offices in Germany, France and Malaysia with and partners around the world.



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Comrex	5	800-237-1776	www.comrex.com	Tieline	7	317-845-8000	www.tieline.com
Dielectric	23	800-341-9678	www.dielectric.com	V-Soft Communicatio	ons 34	800-743-3684	www.v-soft.com
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