

# CEED

THE MAGAZINE OF BROADBAND TECHNOLOGY / MARCH 1990

COMPLIANCE



**System design  
made easier**

—page 42

**Crossing barriers  
with infrared video**

—page 60

**The dream of digital video:  
When will it come true?**

—page 28



# Panasonic Built. From The Inside Out.

Every time you install a Panasonic® CATV converter, you're assured of uncompromised quality and performance. Because Panasonic CATV converters are designed and manufactured by its parent company, Matsushita Electric. Which means each CATV converter is Panasonic built. From the inside out.

Take the Panasonic TZ-PC140/170 Series. Employing the latest in manufacturing technology, Panasonic converters are built to exceptionally high quality standards. It's the quality your subscribers have grown to expect from Panasonic. And that will help avoid costly service calls.

And to provide today's subscribers with the sophistication they associate with all Panasonic video products, the TZ-PC140/170 Series provides features like BTSC stereo compatibility, skip-scan tuning and remote volume control (170 Series), to name a few.

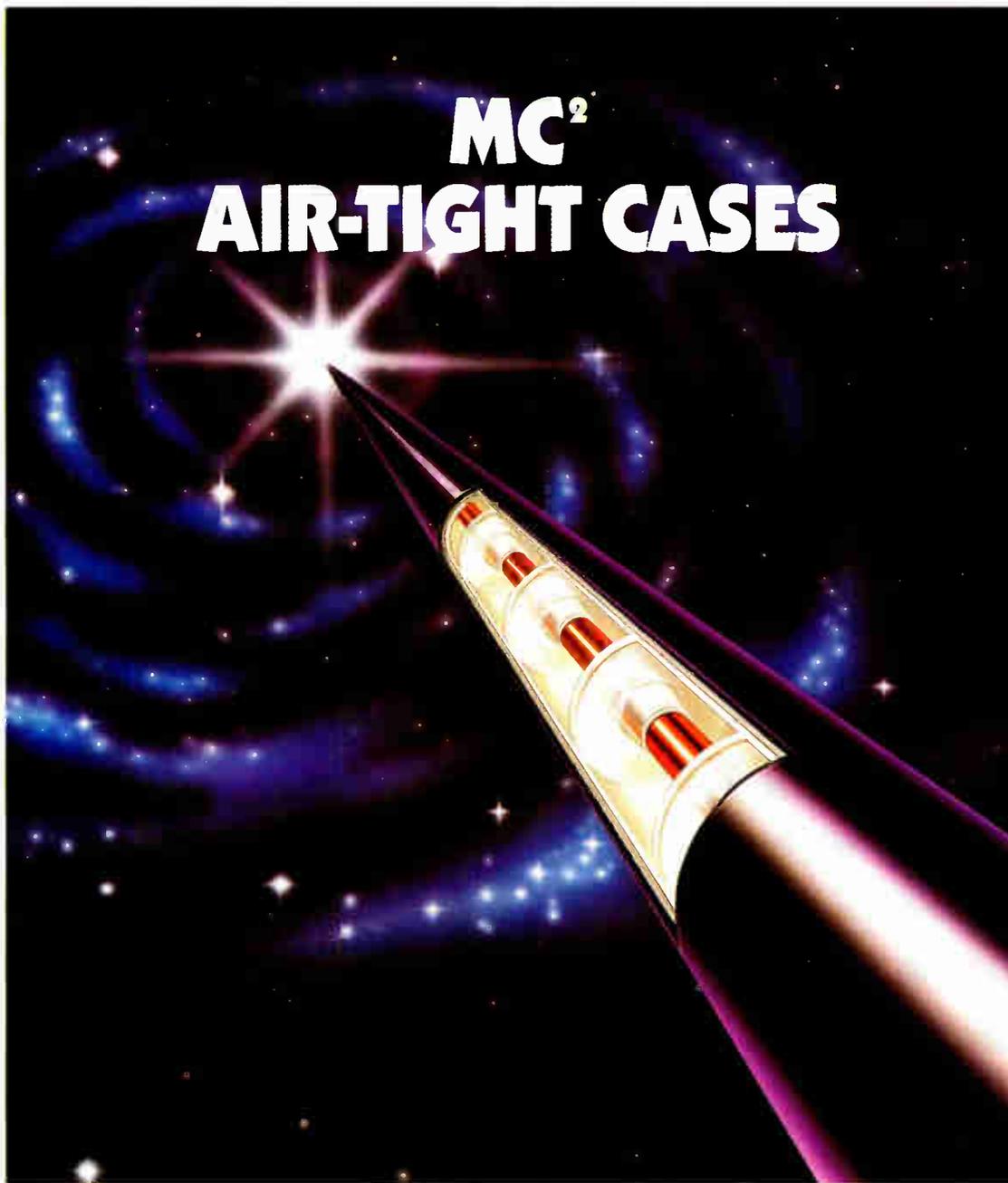
Panasonic CATV converters. Built for you and your subscribers the way all converters should be. From the inside out.

## **Panasonic** Video Communications

For more information call:  
Northeast 609-589-3063 Midwest 513-530-9216  
Southeast 404-925-6845 West 415-947-0147

Reader Service Number 1

# MC<sup>2</sup> AIR-TIGHT CASES



## Facts For The Perfect Offense.

With MC<sup>2</sup>, the facts speak for themselves:

**Fact:** Hermetically-sealed, compartmentalized structure makes moisture ingress unlikely—highly localized, if at all.

**Fact:** The 93% velocity of propagation allows one size smaller diameters than foam cables—more MC<sup>2</sup> per duct.

**Fact:** Superior attenuation allows about 20% fewer amplifiers in new-builds—stronger signals in rebuilds and upgrades.

**Fact:** Total bonding assures maximum loop-strength and minimum suck-out. Exceptional bending ability.

Case closed.

**The Choice Stops Here**



Reader Service Number 2

**Trilogy** 

COMMUNICATIONS INC.

Call or write for our free sample and brochure: TRILOGY COMMUNICATIONS INC., 2910 Highway 80 East, Pearl, Mississippi 39208  
800-874-5649 • 601-932-4461 • 201-462-8700

**Ready or not, here it comes—maybe**

28

Now that fiber optics has been accepted by CATV operators, the question has become 'When will it make sense to use digital equipment?' Some, like C-Cor/Comlux, are ready to offer product that is price competitive with FM supertrunk gear. Others say digital's day is still a few years away. Who is right? *CED's* George Sell attempts to answer this and other relevant questions in this look at digital fiber optics.

**'Video over Fiber' examined at OFC**

36

At this year's optical fiber conference, held January 23-25, both the telecommunications and cable industries took a closer look at video over fiber. While still focused differently than CATV, the telecommunications oriented technical sessions demonstrated a definite awareness of the possible opportunities for both industries. *CED's* Kathy Berlin looks at what the show meant for the cable industry, along with a discussion of new product announcements from the exhibition floor.

**Using CAD to design cable systems**

42

Because of the inherent waste involved in designing cable systems by hand, many CATV systems are turning to computer aided design and drafting to aid in the development and maintenance of system maps. In this paper by Tony Steinmetz of Star Cablevision Group and Michael Bauer of American Digital Cartography, the various aspects of CAD are examined including such topics as mapping, digital maps, system feasibility, market studies and system layout.

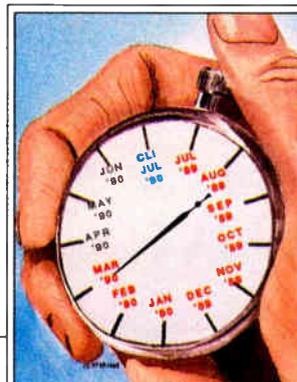
CLI COMPLIANCE

**The flyover as a tool**

52

As the first quarter of the new year draws to an end, the July 1990 compliance deadline looms ever closer. Many operators are only now beginning a program to assess system leakage; others have long since begun a program but still work diligently to maintain the system. For both, the use of a flyover as a maintenance tool is what Chris Duros, of Cabletrac, evaluates in this article. Finding leaks, analysis and maintaining system integrity are all explored.

**CLI COMPLIANCE**

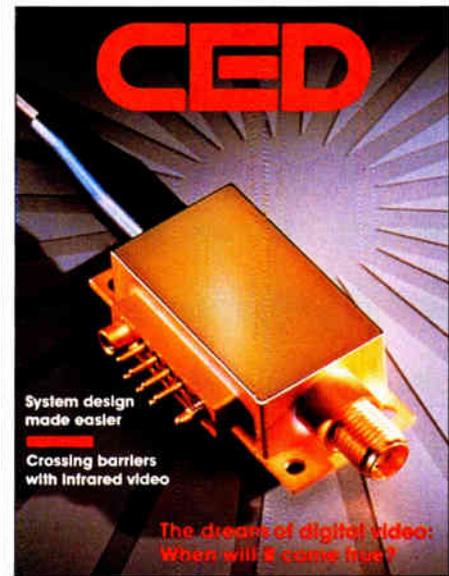


*Using the flyover, see page 52.*

**Crossing natural barriers**

60

Although it's not a new technology, atmospheric infrared optical transmission links are becoming a viable alternative to hard-wire and microwave in order to cross man-made or natural barriers. A description of the technology, its benefits and drawbacks, and some applications are examined in this article by *CED's* Kathy Berlin.



System design made easier  
Crossing barriers with infrared video

The dreams of digital video: When will it come true?

**About the Cover:**

*Today's AM analog lasers will face competition from its digital counterpart.*

**DEPARTMENTS**

**In Perspective . . . . . 8**

**Color Bursts . . . . . 10**  
DBS consortium, HDTV merger

**Spotlight. . . . . 16**  
Paul Heimbach, Senior VP Engineering, Viacom Networks Group

**Frontline . . . . . 18**  
Cable TV in other countries

**From the Headend . . . . . 20**  
Antenna directivity

**Capital Currents . . . . . 22**  
Copyright fees

**Looking Ahead. . . . . 24**  
Cable in the year 2000

**CAD Callbook. . . . . 50**

**Back to Basics. . . . . 56**  
Secrets of NTSC video

**SCTE Focus . . . . . 64**  
The role of the Rocky Mountain SCTE chapter

**What's Ahead . . . . . 69**

**Cable Poll . . . . . 74**  
Removing subscriber's equipment from the home

**In the News. . . . . 76**  
Fiber optics, IRD's

**Classifieds . . . . . 87**

**Ad Index . . . . . 89**

**Ciciora's Page . . . . . 90**  
Competition from transmissionless video

©1990 by Fairchild Publications.. All rights reserved. CED. (USPS 330-510) (ISSN 1044-2871) is published monthly except twice in May by Fairchild Publications, a Division of Capital Cities Media, Inc., 600 S. Cherry St., Denver, CO 80222. ©March 1990, Volume 16, Number 3. Subscriptions free to qualified industry readers. All other one-year subscriptions are \$36, prepaid in U.S. funds only. Second-class postage paid at Denver, CO. and additional mailing offices. CED is published on behalf of the cable television and broadband communications industries. POSTMASTER: Please send address changes to CED Circulation, 600 S. Cherry St., Suite 400, Denver, CO 80222. MEMBERS OF THE BPA.

# Six VideoCiphers<sup>®</sup> and Receivers in only 15 inches



Whether you are building new headends or adding scrambled channels, the Nexus VCMB and Nexus Satellite Receivers offer you a unique solution to rack more channels in less space. Contact us for more details.

All Nexus Headend products are covered by the famous Nexus 5 Year Warranty. Videocipher<sup>®</sup> Modules covered by General Instrument's warranty.

**Nexus — Definitely Ahead of Our Time**

Tel: (206) 644-2371 Bellevue, WA. or (604) 420-5322 Burnaby, BC. Fax: (604) 420-5941  
Write: NEXUS ENGINEERING CORP., 7000 Lougheed Hwy., Burnaby, BC. V5A 4K4

**NEXUS**  
**ENGINEERING CORP.**  
**PERFORMANCE**  
**YOU CAN SEE.**

## Filling the air with footballs

Now that the MSO consortium has formally reached agreement to provide a Ku-band direct broadcast satellite service to the United States (see page 10 for details), we'll finally have an opportunity to find out if DBS can ever get beyond the starting blocks in this country.

Previous announcements and half-hearted attempts to offer DBS either died on the vine or failed to attract a critical mass of subscribers. C-band TVRO remains viable, but lost much of its luster with the advent of scrambling in the mid-1980s. The result has been that large numbers of rural Americans have been unable to augment their television menu without laying out a lot of cash for a large satellite dish.

What this new Ku-band venture hopes to do is avoid the price of hard-wiring rural areas and offer a small package of broadcast fare. It's a pre-emptive strike of sorts; one fashioned to keep competitors at bay while the MSOs add to their subscriber counts.

By the time this magazine went to press, the consortium had not yet decided what scrambling system it was going to utilize. Inside speculation indicated that General Instrument's VideoCipher technology—already the *de facto* standard for satellite video scrambling and descrambling—would be the choice of the new venture as well.

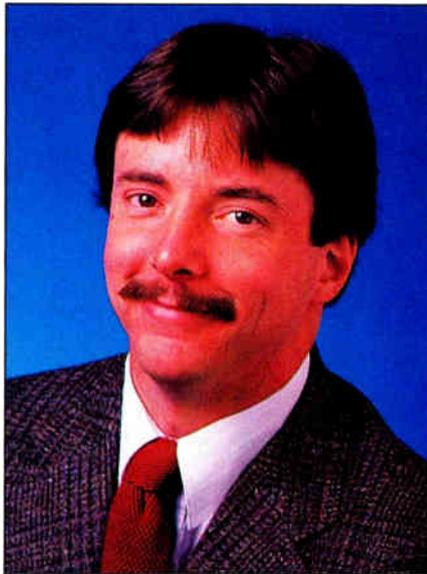
Why? Unfortunately, probably not for the right reasons. The engineering staff charged with deciding which scrambling technology to use should be free to select the best technological and cost-effective answer. However, it's become impossible for good technologists to operate in a vacuum and ignore the political ramifications of their decisions. And this decision is fraught with political footballs.

If VideoCipher is chosen, the consortium will have to hope, along with all the other programmers, that the new VideoCipher II-Plus descrambler will deter the rampant piracy which has encumbered the previous-generation VideoCipher II boxes. They'll have the benefits of being compatible with the installed base of C-band dishes (many of which have dual feedhorns, allowing them to receive both C- and Ku-band programs) and, thus even more potential subscribers.

However, if the venture were to select a different, non-compatible system (Scientific-Atlanta's B-MAC system, for example), a number of other benefits and obstacles come included. A different vendor could help establish a marketplace balance and provide VideoCipher with competition (and nothing improves products like competition). And with advanced TV on its way, the Ku-band service could act as a good test bed for satellite delivery of the various proponents.

Theoretically, the consortium doesn't have to choose VideoCipher, but if it doesn't, it will suffer from a "backlash" from the satellite community and, most likely, a bevy of senators and congressmen who would love to unleash another round of cable-bashing tirades and barbs about cable's "monopolistic attitudes."

The bottom line is this: a new scrambling system should be chosen if it's better than VideoCipher. But VideoCipher will probably be installed because of all the political baggage. And that's too bad.



*Roger J. Brown*  
Roger Brown, Editor

**William McGorry**, Group Publisher  
**Robert C. Stuehrk**, Associate Publisher

**EDITORIAL**

**Roger Brown**  
Editor

**Kathy Berlin**  
Managing Editor

**George Sell**  
Contributing Editor

**CONSULTING ENGINEERS**

Chairman

**Wendell H. Bailey**, NCTA VP, Science and Technology

**MEMBERS**

**Jim Chiddix**, Senior VP, Engineering and Technology, ATC

**Roy Ehman**, Director of Engineering, Jones Intercable

**Tom Elliot**, Director of Research and Development, Tele-Communications Inc. Inc.

**Jim Farmer**, Principal Engineer, Scientific-Atlanta

**Paul Helmbach**, VP Engineering, Viacom Networks Group

**Tom Jokerst**, Regional Engineering Director, Continental Cablevision

**Fred Kaiser**, President, Alpha Technologies

**Dave Large**, Director of Engineering, Intermedia Partners

**Robert Luff**, VP Engineering and Technology, Jones Intercable

**Ed Milner**, VP Technology, Arlington Cable Partners

**Joe Van Loan**, Senior VP Engineering, CableVision Industries

**PRODUCTION**

**Jeff Knight**, Production Director

**Don Ruth**, Art Director

**Elaine Callahan**, Production Manager

**Dick Benson**, Circulation Director

**ADVERTISING**

**Cathy Wilson**, National Sales Manager

**Judy Medley**, Account Executive

**MARKETING AND SUPPORT**

**Michelle Pazar**, Author Support and Quality Assurance

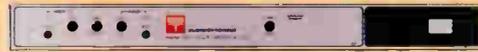
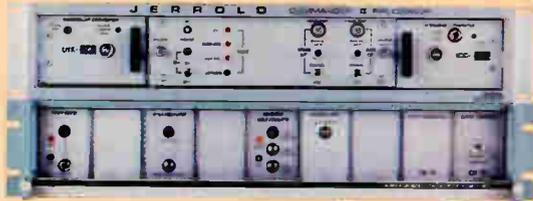
**Linda Hendrick**, SCTE Chapter Support

**OFFICE**

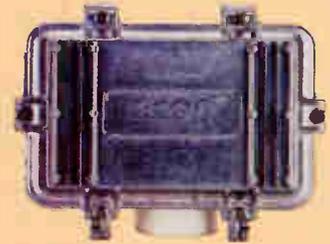
Denver 600 S. Cherry Street, Suite 400, Denver, CO 80222 (303) 393-7449. Fax (303) 393-6654.

# IN ORDER TO SHOW YOU EVERY PRODUCT WE HAVE AT CABLE SERVICES - WE'D HAVE TO FILL EVERY PAGE OF THIS MAGAZINE. SO, HERE ARE JUST A FEW EXAMPLES.

■ Head-end



■ Distribution



■ Test equipment



■ Cable & Connectors



■ Aerial



■ Underground



■ Tools & Equipment



■ Housedrops



Cable Services Company/Inc.

Serving The Future Of The Cable Industry



## COLOR BURSTS

### GE Americom, 9 major MSOs team to offer Ku-band DBS service

After nearly a year of nebulous rumor linking several major cable television multiple system operators with a new Ku-band DBS service, it appears the rumblings were true as the consortium has, indeed, reached agreement to offer programming to rural America.

The consortium of cable operators and GE Americom, which will be known as K Prime Partners, will lease 10 of the 15 operating transponders on GE Americom's medium-power Satcom K-1 satellite and offer a programming package of seven "superstations" and up to three pay-per-view channels. The value of the agreement with GE Americom is said to be more than \$100 million.

Nine major MSOs, including Tele-Communications Inc., American Television and Communications, Comcast, Continental Cablevision, Cox Cable, Newhouse, United Artists Entertainment, Viacom Cable and Warner, have pooled their resources and plan to offer the service to consumers through exclusive territorial distributorships sometime in the third quarter of 1990.

The programming mix chosen was designed to be different than that currently offered by C-band TVRO and traditional CATV in order to appeal to viewers who have already, for one reason or another, shunned that type of programming. Slated to be offered are: WWOR and WPIX, from New York; WSPK from Boston; WGN from Chicago; WTBS from Atlanta; KTLA from Los Angeles; and KTVT from Fort Worth, Texas.

In addition, up to three PPV channels will be offered. Exactly which service(s) will be chosen had not been decided by press time.

The service will also differentiate itself from C-band services by offering a "total package service," where the subscriber pays a one-time installation fee and a fixed monthly sum (expected to be between \$20 and \$25 per month) in exchange for the programming and rental of the receiver.

An option to purchase the one-meter dish will be offered to subscribers. However, only the service's distributors will be allowed to own the decoder in hopes that the piracy problems encountered by VideoCipher in the C-band arena are avoided.

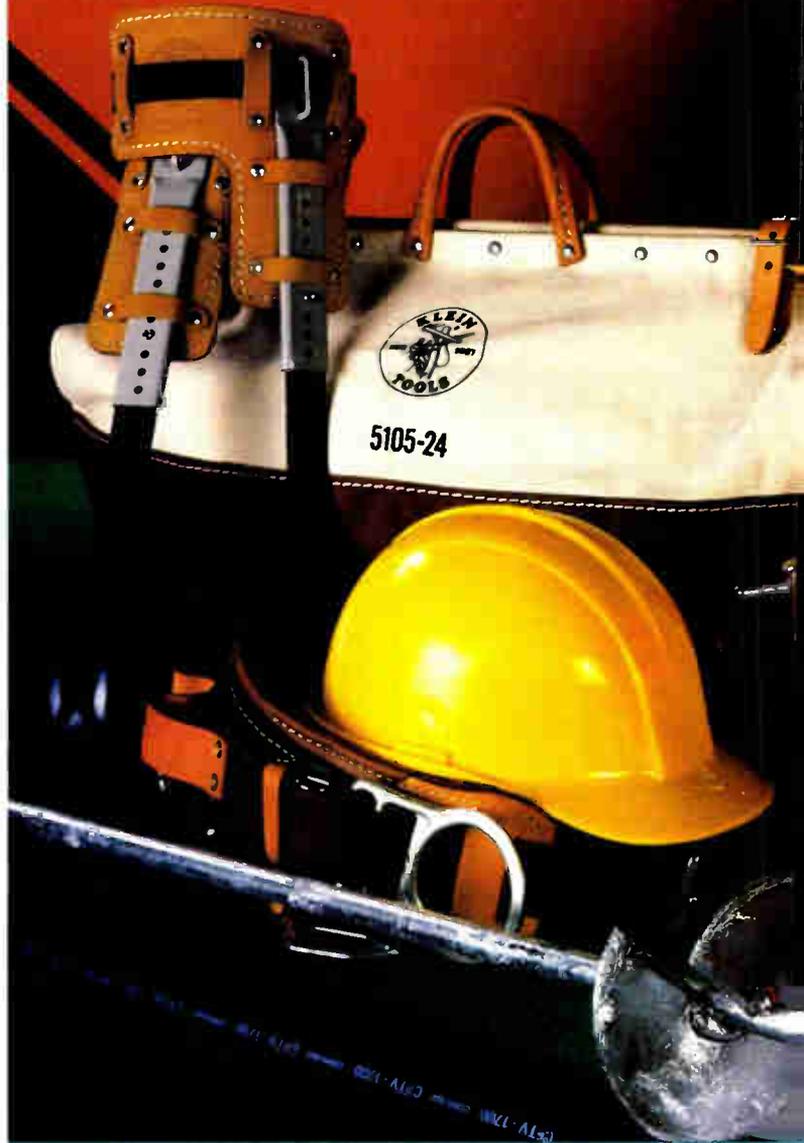
As of press time, the consortium had not determined if it planned to use VideoCipher scrambling or a different, non-compatible type. However, observers speculate that the much-maligned VideoCipher technology will be chosen in order to gain favor with the Satellite Broadcasting and Communications Association.

In fact, SBCA's Retail Council and the MSOs have already met head-to-head, and the SBCA was given "assurances" that existing owners of home satellite equipment would have "ready access to the new service," according to a press release from SBCA.

"If the K-1 venture involves some system not compatible with the industry's *de facto* standard (VideoCipher II), there will be a strong industry backlash," said Rik Hawkins, chairman of the SBCA Retail Council.

K Prime Partners' participants acknowledge that similar Ku-band ventures have failed, costing more than \$200 million, but believe that the programming mix is correct. Also, with more partners involved, the relative risk on any one participant has been significantly altered.

# WORKING



## Some suppliers could care Next time, try MIDWES

Need construction material? Now? No problem. We've got it.  
Pedestals. Hard hats. Screw anchors. Tool bags. Connectors.  
Sizing tools. Strand lashers. Coring tools. Gloves. Ground rods.  
Heat shrink. Safety cones. Lashing wire. Nuts. Bolts. And more!

Corporate Office  
Charleston, WV  
304 343-8874

Central Region  
Lafayette, IN 800 382-7526  
Outside IN 800 428-7596

Clarksburg  
Out





# less about your construction material needs. CATV. The supplier who gives a dam.

All from quality manufacturers and ready to ship nationwide.  
For quick service, call any of our offices today. Just tell 'em the Beav sent you.



A division of Midwest Corporation  
*More than supplies. Solutions.*

Reader Service Number 6

**Eastern Region**  
WV 304 624-5459  
WV 800 532-2288

**Northeastern Region**  
Pottstown, PA 215 970-0200  
Outside PA 800 458-4524

**Southern Region**  
Ocala, FL 800 433-4720  
Outside FL 800 433-3765

**Southwestern Region**  
Dallas, TX 214 271-8811  
Outside TX 800 421-4334

**Western Region**  
Denver, CO 800 232-9378  
Phoenix, AZ 800 782-4566



## CableLabs specifies 1990 goals, projects

It's one of those things you probably take for granted, but CableLabs and Raychem have agreed to conduct a testing program to figure exactly why and how F-connectors placed outdoors fail because of corrosion.

The testing program will examine what occurs at the molecular, or materials, level. CableLabs and Raychem will electrically and mechanically document interface failures that are accelerated in the lab. The testing will explore material changes and electrical degradation that occurs as a result of copper accelerated salt spray exposure. Also, the effects of low voltage and low current power passing in drops will be examined.

"This process...will create a scientific basis for us to move toward a 'system' solution to the problem," said Tom Elliot, CableLabs vice president of science and technology.

Also, CableLabs recently spelled out its 1990 work plan in *Specs*, the Boulder-based consortium's monthly newsletter. The key components of the Labs' two-pronged strategy are Optimized System Operations (OSO)—which focuses on improving current system operations—and Advanced Network Development (AND)—which investigates cable's future networks and modes of operation.

The work plan is a key part of the Labs' \$3.5 million operating budget and will draw nearly \$1 million from the research fund established for R&D in 1990.

The goals of OSO are to "improve the operation of existing systems by identifying all the alternatives available for execution in a cable system," according to the newsletter. For example, the first project under the OSO involves intra-home wiring with the goal of insuring signal quality into the home and the TV and VCRs. Also, the Labs plans to work with builders, architects and contractors to provide detailed information on the design, layout and installation of cable wiring inside the home. Also, projects like the above-mentioned F-connector testing will be undertaken in order to improve system operations.

The AND project, on the other hand, looks to the future with a heavy emphasis on field testing concepts. Some initial plans for testing and evaluation under AND are: design and

operation of a 1 GHz system; appraising the technical and economic feasibility of interactive and on-demand services; assessing the optimum number of channels that make economic sense for an operator; integrating non-video services on a tree-and-branch network; and identifying future business opportunities.

## Development costs force HDTV merger

Speaking of consortiums, the huge costs of designing and creating an advanced television system have forced a consolidation among two major HDTV system proponents, effectively narrowing the field of contenders trying to win FCC approval down to just six players.

North American Philips and the David Sarnoff Research Center have joined forces under a new name, the Advanced Television Research Consortium, and will focus on developing Sarnoff's previously-announced Advanced Compatible Television I (ACTV-I) and ACTV-II systems.

Sarnoff expects to be able to offer the ACTV-I system, a 6 MHz, 1,050-line, 16 x 9 widescreen format, sometime in 1993 and follow with its ACTV-II, which will display true HDTV, a few years later, according to Sarnoff executives.

Like fellow contender Zenith, the new consortium will focus its development efforts on a simulcasting approach, in which traditional signals are sent on one NTSC channel while the HDTV information is sent via a separate channel.

The consolidation of efforts means more funding for Sarnoff Labs, which observers say has already spent more than \$75 million developing advanced television systems. Once the system becomes operational, Thomson Consumer Electronics and Philips Consumer Electronics will market the ACTV and HDTV receivers.

Other observers say the agreement by the two proponents to pursue the simulcasting approach effectively kills any thought of developing an augmentation approach. Zenith and NHK (with its narrow MUSE system) also have proposed simulcasting systems in order to remain compatible with today's NTSC transmission scheme, a stipulation mandated by the FCC.

What remains unclear is how the

announcement will impact the advanced TV testing calendar scheduled by the FCC Advisory Committee on Advanced Television Service. In that calendar, Sarnoff was scheduled to test ACTV-I in the fall of 1990. ACTV-II and Philips' system were slated to begin testing in 1991.

## VideoCipher slates upgrade plan

Last month, we told you of VideoCipher's efforts to plug the dike and stop the piracy associated with the VideoCipher II satellite descrambler by introducing the new VideoCipher II-Plus ("Can VideoCipher regain cable's trust?" *CED*, February 1990, p. 26). Since then, the San Diego-based division of General Instrument has announced the details of its upgrade program.

Slated to begin on April 2, the upgrade program will provide an optional upgrade path for current VC II owners to replace it with a new VC II-Plus unit.

Distributors, dealers, licensees or consumers who own untampered, undamaged VC II modules may trade them in for a charge of \$129, plus shipping, handling and dealer service charges. Consumers may swap the module on their own or choose to have an authorized VideoCipher Module Service Dealer to the work.

Significantly, anyone holding a damaged or tampered descrambling module may also exchange the module for a new one, for a limited time. The upgrade charge for consumers is \$299 plus \$20 shipping and handling. Dealer and distributor exchange price is \$279 plus shipping and handling. Also, a non-working VC II module may be upgraded for \$129 plus shipping and handling.

The VC II-Plus module offers tighter security through the use of a very large scale integrated chip that combines the functions of multiple ICs, and expands the number of tier bits (essentially, channel capacity) from 56 to 256.

The new VC II-Plus units are already being manufactured and shipped to dealers, according to VideoCipher officials. About 50 percent of the modules manufactured in January were VC II-Plus units. The company expected to reach 100 percent production of the new, second-generation modules by the end of February.

# A TIGHTER GRIP ON YOUR CONNECTOR AND YOUR CASH.

Fight corrosion now and you'll save headaches and dollars later. Meet the truly weatherproof connector developed by Amphenol,<sup>®</sup> a leader in the connector industry for over 50 years. With

virtually trouble-free — taking only  $\frac{2}{3}$  the time required by conventional connectors.

Best of all, you'll be keeping both your labor costs and your cumulative leakage

Amphenol<sup>®</sup> 6 Series  
Environmental Connector

two weathertight seals inside, and a unique third seal which your installer adds by giving the connector a simple crimp with an inexpensive hand tool.

With this remarkable self-contained unit, there's nothing to drop, fumble, lose or leave out. Both sizes (6 Series and 59 Series) are differentiated with distinctive nut designs so your installer can see and feel the difference.

Installation is easy, economical, and

Amphenol<sup>®</sup> 59 Series  
Environmental Connector

index under control. Corrosion leads to outage problems, expensive service calls, and soon, FCC penalties.

For more information, call 1-800-TFC-CATV. Or write us at 358 Hall Avenue, Wallingford, CT 06492. All connectors are not created equal.

## TFC

TIMES TEEER COMMUNICATIONS, INC. <sup>®</sup>  
*L.P.L. Technologies, Inc.*

Where technology meets the bottom line.

For more information, call 1-800-TFC-CATV  
Distributor: The Drop Shop 1-800-326-3100

Reader Service Number 7.

## Garden State Cable announces rebuild

Garden State Cable TV, previously known as NYT Cable and based in Cherry Hill, N.J. has announced it plans to embark on a four-year upgrade that will boost channel capacity from 36 to 54 channels.

The 3,200-mile system presently passes 270,000 homes and counts 170,000 of those as paying subscribers. The franchise area covers 59 communities and 700 square miles of geographic area.

The system has chosen the new Jerrold SX amplifier for its distribution equipment and Impulse 7000 converters, according to Patrick McCall, Garden State's vice president and general manager. The system will remain a real-time two-way system and will maintain the present base of Kanematsu-Gosho's Sprucer converters, said McCall.

In addition, the rebuild will include seven FM fiber optic trunk runs from the main headend to a series of hubs. From there, traditional coaxial tree-and-

branch architecture will be employed. The first trunk run is scheduled to be completed by September.

## Videotron set to offer new converter

It's beginning to look like the early part of the '90s will be characterized by numerous introductions of "advanced services" via traditional CATV operators.

A case in point is Le Groupe Videotron, Canada's second-largest MSO, who plans to team with a U.S. MSO to roll out a new cable converter capable of offering video, videotex, data, closed-captioning services, electronic mail, video games and software downloading. In addition, the box can be configured to receive Videotron's ACTV, an ad-supported interactive pay service that is up and running in Canada and slated for a pilot test in Continental Cablevision's Springfield, Mass. system.

The new box, dubbed Videoway, is being built for Le Groupe Videotron by Zenith Cable Products. They will be used in the U.S. for ACTV affiliates who need the converters to offer the service.

According to ACTV officials, 300 homes are scheduled to take part in the Continental test, which will last eight to 12 weeks. ACTV and Continental have reportedly been working jointly to develop local interactivity with sports and music and expect to offer roughly six hours of programming per day.

## TCI rolls out Starport in Boulder

As announced last fall, Telecommunications Inc. has begun receiving large numbers of General Instrument's Starport addressable module for the MSO's well publicized "on-premise" broadband signal delivery project, according to Tom Elliot, director of research and development for the nation's largest operator.

Approximately 50 Starports have been installed and operating in TCI's Boulder, Colo. system for several weeks, said Elliot. Now that TCI has begun receiving the units in bulk from Jerrold, Starport will be installed in all Boulder households, and rolled-out to other TCI systems immediately, Elliot

said.

However, the other systems probably won't be 100 percent addressable, he added. Starport will be initially offered to subscribers who take pay services, pay-per-view and high spin and high churn areas, concluded Elliot.

In other news,

- Comlux announced the first sale of its Series 3000 eight-bit digital fiber optics terminal gear to Rogers Cable TV. The new gear, which debuted at the Western Cable Show in Anaheim last December, will be installed in three Rogers systems and will serve as the top layer, or backbone, of the Rogers fiber optic architecture.

The systems will initially transport 58 video channels, eight per fiber. Video signal-to-noise is specified as better than 60 dB. The systems will be installed in Toronto, Vancouver and Grand River, Ontario.

- Scientific-Atlanta has jumped on the Eidak bandwagon as the fourth corporate investor in the anti-taping technology. The Eidak Copyguard System, when applied to PPV events, renders VCR recordings of the event essentially unwatchable while leaving the original broadcast of the event intact.

S-A joins CableLabs, TCI and Continental as investors. Together, the four partners account for 27 percent of Eidak equity. The Eidak system has been tested in two markets and has been found to be compatible with laser disc technology. Initial commercial applications will be CATV and hotel PPV channels.

- In case you thought CATV was catching up with the consumer electronics guys, Hughes Aircraft has developed an integrated circuit chip that will allow audio-based products to produce a three-dimensional audio effect from conventional mono or stereo broadcasts.

The Sound Retrieval System has been incorporated on a single chip and is expected to be placed in a variety of audio products, including televisions.

The Hughes Sound Retrieval System is a patented sound reproduction technique that recreates the ambience and dynamic range of an original live performance or studio situation. It has now been incorporated on a single chip and is expected to be placed in a variety of audio products.

The effect on cable is expected to be negligible, yet it is another benchmark of quality against which cable transmission will ultimately be measured. ■

—Roger Brown



# Lemco

## the tools of the trade

Foreign dealer  
Inquiries Invited

Call for your  
free catalogue.

(800) 233-8713  
USA (Except PA) and Canada

(717) 494-0620

RD2, Box 330 A  
Cogan Station, PA 17728

Reader Service Number 44

# YOU WIN!

100% of your spots...100% of the time...and double your inventory—with no added space requirements.

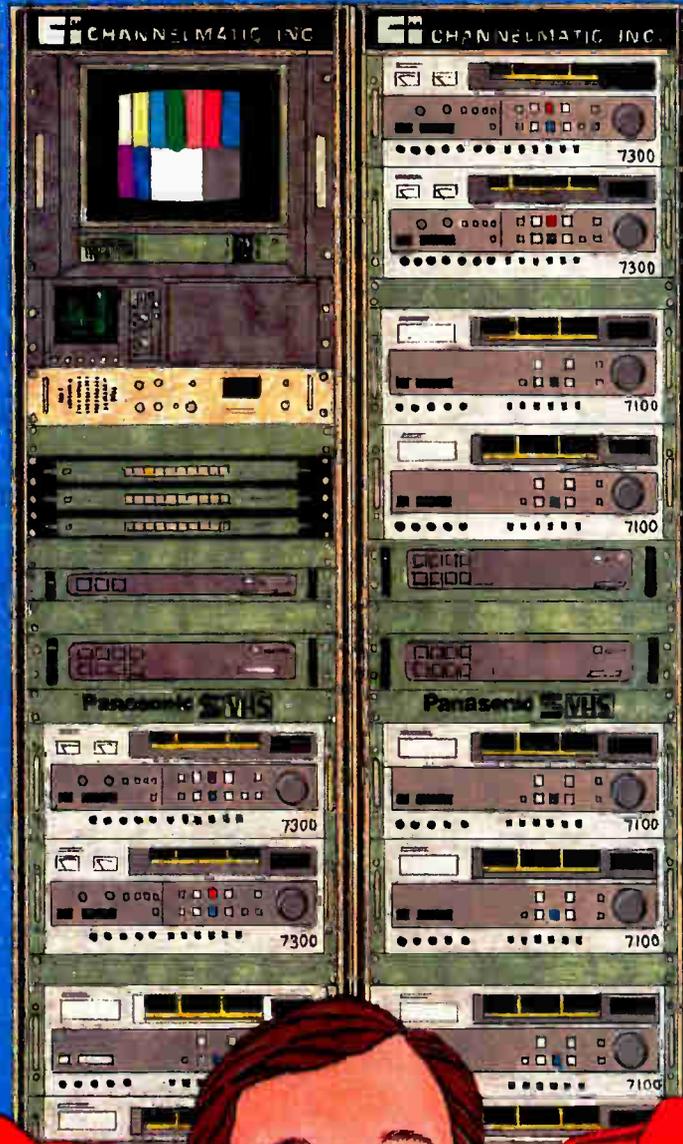
Channelmatic winners:

- Make more money with our proven 100%-performance ad insertion solutions
- Save with low-cost syndex solutions that use your existing gear
- Save with unattended LO playback
- Profit by our broadcast-quality performance at low cost
- Save time and money with customized switching systems at off-the-shelf delivery times and prices
- Make money with comprehensive, industry-proven traffic and billing software
- Get the competitive edge—total support that never ends

Winners run with winners. That's why 6,000 channels run with Channelmatic. That's also why Channelmatic runs with high-performance Panasonic S-VHS Pro Series players and recorders.

And you can run with the winners too, because Panasonic Pro Series S-VHS equipment:

- Saves you operating costs by doubling your spot inventories



- Saves you tape costs with high performance S-VHS tape—at least 3x the tape life
- Increases your picture integrity with over 400 lines of horizontal resolution (vs. the conventional 240)
- Saves you dollars because you'll need fewer machines
- Saves your storage space because you'll need fewer tapes
- Gets you 3/4" to S-VHS edit compatibility

The most cost-effective CATV automation systems in the world are brought to you by a team of two industry leaders that create winners...Channelmatic and Panasonic.

So, you wanna be a winner, too? Find out how, call Channelmatic today at 800-766-7171, ext. 20.

*Channelmatic and Panasonic S-VHS, the team the pros pick to win.*

**Panasonic**   
Professional/Industrial Video



**CHANNELMATIC, INC.**

821 Tavern Road, Alpine, CA 92001  
619-445-2691 or 800-766-7171



Paul Heimbach

## On technology's cutting edge

With so much emphasis lately on better technology, improved service and expanded channel capacity, the cable industry seems immersed in a beginning where new technologies will eventually result in expanded channel capacity for the consumer. But with this expansion also comes the much asked question of what to do with the additional capacity.

"Maybe we, as programmers, will be in a position where we can narrow-cast," says Paul A. Heimbach, senior vice president of engineering for Viacom Networks Group. "Maybe there are ways to provide other kinds of entertainment programming on more of a demand basis; maybe we have the opportunity of delivering digital video or high definition television or other digital services."

Regardless of the product being delivered, technology is hitting the programmers as firmly as cable operators. And staying on top of technology demands the same commitment from program engineers as system engineers. Heimbach, who spent seven years with CBS before beginning a 10-year relationship with the cable industry, has the drive, dedication and foresight necessary to meet that demand.

"CBS had an extremely professional atmosphere in the engineering department," states Heimbach. "Everything that was done, was done correctly or it

wasn't done at all. I learned to do the best I can and to make sure that whatever is done is done as well as possibly can be."

### 'A friend of a friend'

Heimbach began his employment with CBS in 1973 after his wife (who at that time was just an acquaintance) informed him in 1972 that the director of engineering for the broadcasting company was looking for people who had a broadcasting background, understood computers and also had an electronics background.

Heimbach, who at the time was employed by the Department of Defense at the Naval Air Development Center in Warminster, Pa. (after graduating from Penn State in 1971 with a degree in electrical engineering), submitted a resume to CBS. It was a year later that Heimbach received a letter asking him to interview with the company.

While at CBS, Heimbach gained experience in television broadcast engineering and television facilities engineering including video, audio, computer control, architecture and to some extent, acoustics. It was this well rounded experience that perhaps enabled Heimbach to make the move to Home Box Office (HBO) in 1980 when he felt the need to find an industry offering new challenges.

Reflecting on his beginnings in cable, Heimbach said, "Back in 1980, the operators were still learning about satellites, how they worked, how the receiving equipment worked, how to install the equipment and use it properly. So we spent a lot of time working with the cable operator trying to educate him about this new method of program delivery and trying to help him maintain the system so there was continuity in programming and delivery of the best possible signal to viewers."

The involvement with satellites was also new to Heimbach. But he dove in, learned quickly and soon became involved with putting together a specification for a satellite scrambling system. "We wanted a system that would provide a high degree of security, would provide very good signal quality and be cable operator friendly," says Heimbach. "I wrote the initial spec and once I did that I couldn't pull myself away from the project."

Looking back on some of the piracy problems encountered with the Video-

Cipher II, Heimbach remains optimistic. "We learned our lesson early on; there's no such thing as an unbreakable scrambling system. We underestimated the pirates and how clever the pirates were or could be." In the future, says Heimbach, "we have to begin thinking about HDTV, digital audio transmission and improved NTSC television. Maybe there are better, more efficient ways to transmit our signals...perhaps we should begin thinking about the future transmission format. Not because the VideoCipher is a failure or it's not providing security, but because we're a lot smarter than we were five or six years ago."

### Staying in front of technology

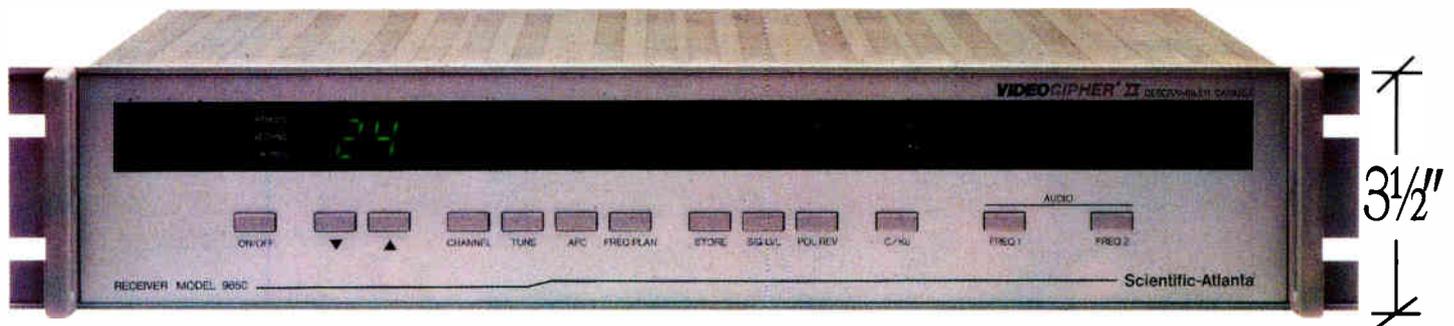
After nine years with HBO, (during which Heimbach received a masters degree in business policy) Heimbach made the move to Viacom in his current capacity. "The nine years I spent at HBO were good, challenging years. But I felt it was time to explore other opportunities, to try something new and different." Now responsible for engineering development, satellite-related issues and affiliate engineering support for the company's basic cable and pay television networks, Heimbach sees Viacom as a leader in cable technology. "That's the kind of work I like to do and enjoy doing," says Heimbach.

In order to keep in touch with cable operators, other programmers and manufacturers, Heimbach is a member of the NCTA engineering committee as well as being Viacom's representative on the ATSC (advanced television systems committee). The involvement with both committees is important to Heimbach to discuss related issues with other representatives and, as with the ATSC, having a small impact on what the United States' position can or will be in HDTV matters.

For the cable technical community, as the capability of delivering more programming to the home increases, having that relationship with someone like Heimbach will be beneficial. "I think there's going to be a lot of change," says Heimbach. "We're going to see improved quality in television. We're going to have better NTSC, hopefully HDTV where it makes sense. To whatever extent I am able to provide some engineering expertise, some engineering support or engineering input to the industry, I'm happy to do that." ■

—Kathy Berlin

# How Do You Fit 10<sup>1</sup>/<sub>2</sub>" Of Equipment Into 3<sup>1</sup>/<sub>2</sub>" Of Space?



You use the industry's first integrated receiver/descrambler—the 9650 IRD! With headend space at a premium, the 9650 IRD is the best way to beat today's rack space squeeze.

Combine the industry leading 9640 receiver with a VideoCipher® II descrambler in one unit and you have it! Seven inches of extra rack space, assured compatibility, and reduced cabling.

Order the 9650 IRD without the descrambling module now and you can

## The 9650 IRD.

add descrambling capability when you need it.

You'll fit twice the channels in the same rack space with perfect compatibility. Add up the difference. The 9650 IRD — we do it right. Call or write Scientific-Atlanta Dept. AR P.O. Box 105027 Atlanta, GA 30348 1-800-722-2009.

### Scientific Atlanta

Our customers are the winners.



## Television as a worldwide media

At an early February meeting of the Montreux International Television Symposium Planning Committee, I was struck by comments made by several of the committee members. In particular, comments by the high ranking government television officials from the Soviet Union, China, Hungary and Czechoslovakia gave me pause. These, as well as the comments made by several Western European television executives, spoke about the way television has shaped and changed their world during recent events.

Since its inception over 50 years ago, television has had an impact on everyone that it has touched. While all of that has been well documented, the issue of how television as a media will be viewed—in the historical context of the most recent changes in East/West relations—is really what the conversation was about.

Each and every one of the Eastern bloc representatives, at one point or another during the course of the meeting, commented on their interest in cable television for their countries. While cable has been a great success story in the United States, it has taken many years for its potential to bring diverse views to the average American—and to be recognized by the rest of the world.

I should point out that cable in other

Western European countries, and indeed in some Latin American countries, is not new. People are frequently surprised to find that places like Belgium have penetration rates around 90 percent and that the city of Zurich, Switzerland, has had a cable system, very much like an American system, for over 30 years.

What was particularly striking, however, about these conversations was that they involved countries where we (as Westerners) have traditionally felt that the government was not overly anxious for the number and/or diversity of views that cable and cable technology implies to become readily available.

Yet at this time and place, the leaders of several Eastern bloc countries were not only keenly interested in the possibility of cable technology, but positively asking their American and Western European committee colleagues to put them in touch with cable equipment suppliers and cable executives who could help bring cable television into their countries.

Indeed, one committee member made a public request of the entire committee that the 1991 Montreux Symposium have a major session on cable for developing countries. In particular, he went on to say, the issues of bringing low-cost multiple program services to a mass market should be explored.

### Low-cost important

These low costs take on particular importance because in Third World or developing countries there are various other infrastructure issues that must compete for any available resources. Reliable road systems as well as reliable electrical main systems have not been fully developed in some of these countries. Naturally, they frequently take first priority in governmental planning, but, apparently, so does information for the general population of today's world.

Privately, several of the members said to me that it was their personal beliefs, and the belief of many of their friends and colleagues, that television had played a part in the changes that the world sees today. Now this is not news, everyone who has paid attention in recent times has come to that conclusion. Indeed, the ability to report news under trying circumstances with portable satellite uplinks has become, in many instances, news itself.

But, more than just the ability to put news on the air, the growth of multi-

program sources seems to have been part of the fuel for the ferment of change in the world. While these people are asking about the technology and potential for bringing cable television into these areas, one can't help but have a suspicion that the issue is not so much cable television itself, but the ability to rapidly connect a large number of people to a satellite receive station for distribution of multiple programs.

As I travel in other countries I'm struck by the commonality of interest that I see amongst people who have come to depend on television as a primary means of receiving daily information.

### Government more than a say

What has really begun to change is who owns and controls those conduits. We Americans don't quite understand that in most of the rest of the world (both the West and the East) private ownership of the means of distribution is almost unheard of. The government not only grants the licenses for television stations in most parts of the world but, programs the transmissions as well.

Many of the world's people have come to recognize that news from a different source has intriguing possibilities. One cannot stay in a hotel room in the Western world without seeing an American cable news program. If you listen carefully to the reports, all the reporters will mention the issue of who has control of the radio and television transmitters. While this is only one milestone in the sequence of events, it seems to have more to do with how the issue comes out than almost any other military or political action.

The cable television industry has been involved with the bringing of diverse views to a wide number of people for many years, almost as long as there has been television. And while we think of cable as uniquely American in concept, the fact is that some of European countries have had cable nearly as long as we have.

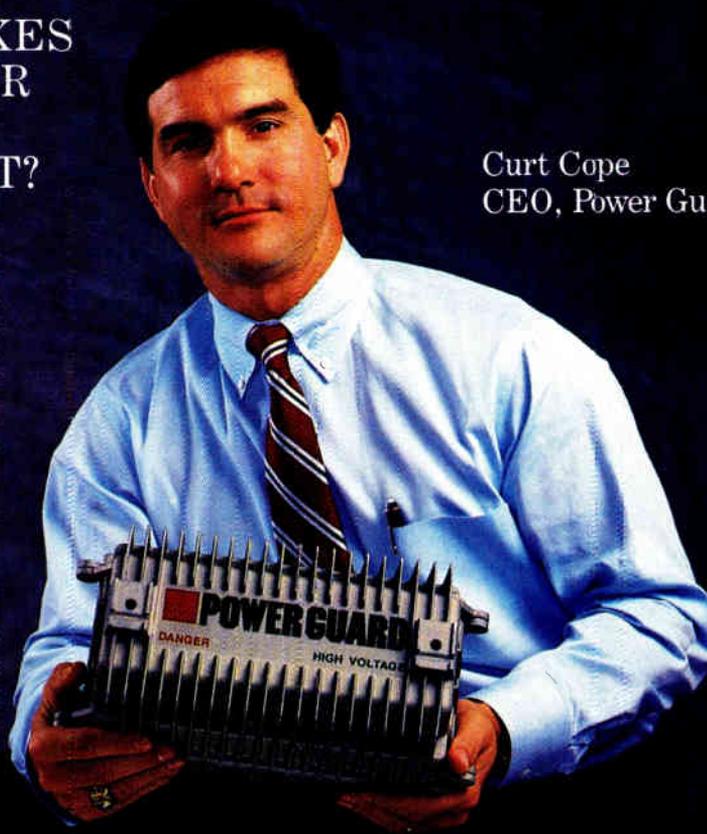
Now it would seem that many more countries and many more ideologies will be affected by the diversity of voices that cable television and satellite programming can make possible. Think about that as you go about your day-to-day business of trying to run a cable system in America—in a way that your subscribers will find pleasant and worthwhile. ■

By Wendell Bailey, Vice President  
Science and Technology, NCTA

“WHAT MAKES  
THIS POWER  
SUPPLY SO  
DIFFERENT?”

“YOU CAN  
MOUNT IT  
WHERE  
YOU WANT  
IT—EVEN  
ON A  
STRAND.”

Curt Cope  
CEO, Power Guard



## Introducing the Power Cast™ power supply. The critics call it “revolutionary.”

When Jerry Schultz and our Power Guard engineers designed the new Power Cast™ power supply, they knew you needed reliability and versatility.

So they did something revolutionary - they built it in a cast aluminum housing. By heat sinking the transformer in the housing, the Power Cast™ achieves maximum heat transfer for longer transformer life. Plus the housing forms a weather tight seal to protect the electronics. And you get cool, quiet, dependable performance.

### **Guaranteed performance is built in.**

Inside, they made the Power Cast™ with fewer internal parts for maximum meantime between failure. And since you also need high efficiency, our two 15 amp models are 90% and 93% efficient.

Then we backed the unit up with the best and longest warranty in the industry: five years against defects in workmanship and materials. **What's this about strand mounting?**

Even mounting the Power Cast™ is revolutionary. Only

the Power Cast™ mounts where you need it to go. On a pole. A pedestal. Even on the strand itself. That's a difference you can use today. And for tomorrow, the Power Cast™ is specifically designed to operate with fiber optic systems.

**Start your own power revolution. Order your evaluation unit today.**

The Power Cast™ is available today in five models from 5 to 15 amp. All models feature strand/pole/pedestal mounting capability, cool quiet operation, fiber optic compatibility, input/output

surge protection, time delay, and our exclusive five year warranty. We also offer an anodized model for coastal environments, and models for foreign markets.

So order your evaluation unit today. You'll see why Power Cast™ can make a revolutionary difference in your operation.

**POWER CAST™**

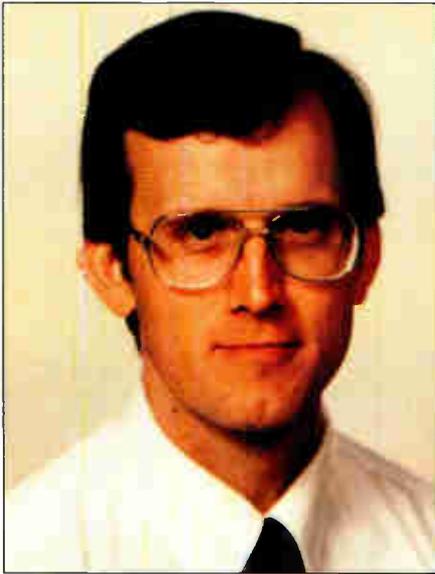
Patents Applied For

**POWER GUARD**

P.O. Box 2796 • Opelika, AL 36801 • (205) 742-0055 • (800) 288-1507

Distributed By Midwest CATV

Reader Service Number 10



## Antenna directivity

Since the mid-1970s, the growth of the domestic fixed-satellite system has been phenomenal—much of it the result of the growth of the CATV industry. During the early growth stages, orbital locations for satellites were not a problem. Earth station antenna directivity performance was such that there was not a concern with placing satellites as close as 3 or 4 degrees apart. As more and more satellites were launched however, it became apparent that these so-called widely-spaced orbital locations were very quickly being used up. With no end to demand in sight, the FCC in 1983 decided to provide for the expansion of the fixed-satellite services by allowing a reduced orbital spacing of 2 degrees between satellites.

But even before 2-degree spacing was implemented, the FCC's monitoring station in Laurel, Md. received about 130 complaints of earthstation interference during 1985, and 49 complaints through the first half of 1986. The causes of these complaints ranged from incorrect cross polarization, to adjacent satellite interference, to incorrect earthstation pointing accuracy.<sup>1</sup>

One obvious problem to overcome was the need of the earth station to be able to differentiate between two satellites, each only 2 degrees apart, and

each having exactly the same frequency plan. In order to do this, the antenna's directivity, or "spatial selectivity," must be sufficiently narrow to provide some amount of attenuation to signals from the adjacent satellite, while helping to set the system's G/T for the satellite of interest. So just how much directivity is required of an antenna in order to operate effectively with only 2 degrees between satellites? Back in 1987, the FCC released Docket 86-572 to deal with this and other interference related issues. In the Docket was a proposed re-write of FCC rule 25.209, called "Antenna Performance Standard." In part, the FCC specified that the gain of any antenna used in the fixed satellite service shall lie below the envelope defined by:

29 - 25 log ( $\theta$ ) dBi for  $\theta$  between 1 and 7 degrees; +8 dBi for  $\theta$  between 7 and 9.2 degrees; 32 - 25 log ( $\theta$ ) dBi for  $\theta$  between 9.2 and 48 degrees; and -10 dBi for  $\theta$  between 48 and 180 degrees, where  $\theta$  is defined as the angle in degrees from the axis of the main lobe of the antenna, and dBi refers to the gain of the antenna in dB relative to an isotropic radiator. Since a picture is worth 1,000 words, the mask described

with a typical main-lobe gain of about 41 dBi could provide as little as 19.5 dB of spatial selectivity 2 degrees removed from the main axis, and still remain within the required mask. A 7-meter Cassegrain, on the other hand, with a typical gain of 47.5 dBi at 3.95 GHz, would require 26 dB of attenuation 2 degrees off axis to meet the FCC requirement.

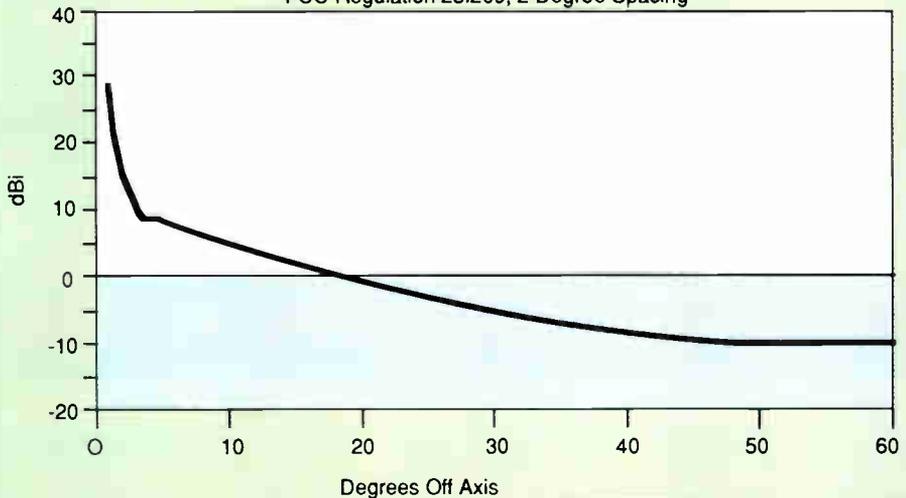
### Keeping the antenna accurate

An antenna's ability to meet the requirements specified in 25.209 is a function of the accuracy of its design and construction, and is dependent upon a multitude of factors including:

1. The antenna's rms surface tolerance—a measure of the deviation of the surface of a reflector from a perfectly shaped, mirror-like surface.
2. The amount of blockage, scattering and diffracting caused by the spars and/or subreflector or feed assembly.
3. The accuracy of illumination of the main reflector by the feed.

Each of these factors affects the performance of the antenna and its ability to help the earth station receiver in isolating signals from a given satellite from those of another. In the

Antenna Selectivity Requirements  
FCC Regulation 25.209, 2 Degree Spacing



above is shown in Figure 1. (Only a portion of the mask is shown.)

Note however, that the prescribed mask is not an absolute requirement, except for the range between 1 and 7 degrees. Beyond 7 degrees, the FCC allows a small percentage of the antenna's sidelobes (<10 percent) to exceed the recommended envelope providing that no individual sidelobe exceeds the envelope by more than 3 dB.

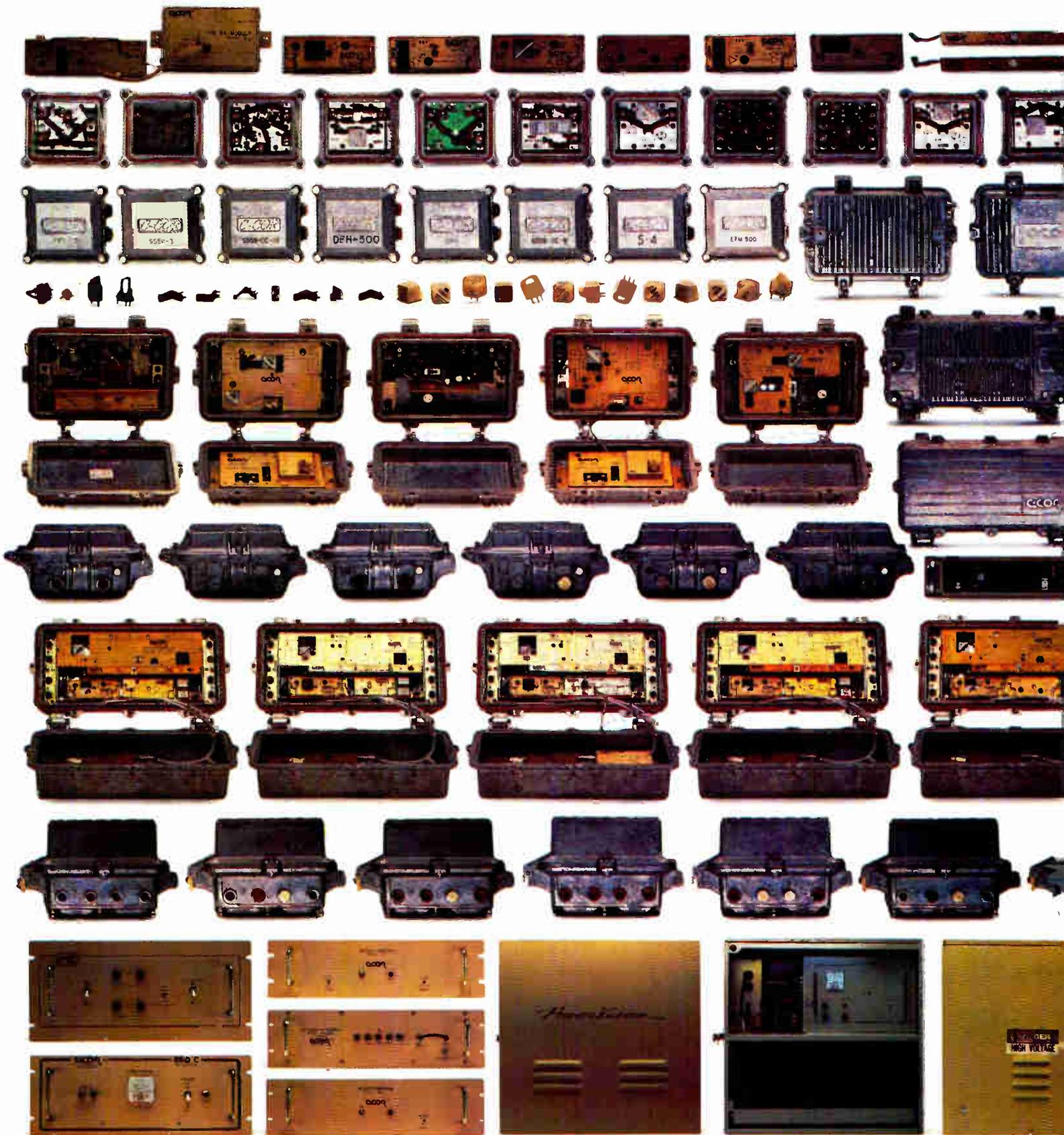
In effect then, a 3.2 meter antenna

future, as we move closer toward the full implementation of 2-degree satellite spacing, such performance will be critical. ■

### References

1. FCC Docket 86-572, February 12, 1987.
2. Barker, Rick and Friesz, John, "Earth Station Antennas RF Considerations," Scientific-Atlanta Satellite Communications Symposium, 1981.

By Chris Bowick, Vice President of Engineering, Headend and Earthstation Systems, Scientific-Atlanta, Inc.



To show all the products we make, we'd need a lot more room.

If you'd like to see our entire amplifier product line, write to: C-COR Electronics Inc., 60 Decibel Road, State College, PA 16801. Or call: 1-800-233-2267, (In Pennsylvania, Call 1-814-238-2461). But be prepared. You'll have to give us a lot of room.

**C-COR**<sup>®</sup>  
ELECTRONICS INC. We're Out To Give You  
The Best Reception In The Industry.



### Copyright fees at issue

In last month's issue, we discussed the compulsory copyright license—where it came from and how it works. This month, as promised, we'll describe three currently pending cases that will affect the fees that cable operators must pay pursuant to the compulsory license.

First, a proceeding has begun in the Copyright Royalty Tribunal that ought to result in lower fees for cable operators in the future. When Congress established the compulsory license in the Copyright Act of 1976, the Federal Communications Commission's old syndicated exclusivity rules were in effect. Those rules required cable operators to black out any programs on distant signals for which a broadcaster serving the cable operator's community had obtained exclusive local rights.

Congress provided that if, in the future, the FCC should decide to repeal its syndex rules, the Copyright Royalty Tribunal could increase the compulsory license fees for carriage of distant signals—because those signals would be more valuable to cable operators without the syndex blackouts. In 1980, the FCC did decide to repeal syndex, and in 1982 the CRT added a syndex surcharge to the fees.

Last year, however, the FCC adopted new syndex rules, and, as of January 1, 1990, cable operators are once again

required to black out syndicated programming on distant signals on request of a broadcaster who has obtained local exclusive rights to such programming. NCTA and CATA immediately petitioned the CRT to remove the syndex surcharge. This ought to be an open-and-shut case: The surcharge was adopted because syndex was repealed. Now syndex is back, and the surcharge should be repealed.

#### The second proceeding

The second copyright proceeding of industry-wide significance is pending in the United States District Court for the District of Columbia. It arises out of another federal district court case that was decided in 1986. At issue in that older case was the manner in which copyright fees were to be calculated when distant broadcast signals were carried on a tier that also included nonbroadcast cable services.

Under the Copyright Act, the fee paid by cable operators for the carriage of broadcast signals is a percentage of the operator's "gross receipts...for the basic service of providing" retransmissions of broadcast signals. The percentage varies according to the number of distant signals carried. The Copyright Office had long maintained that "gross receipts," for this purpose, meant the total subscriber revenues attributable to all tiers on which any broadcast signals appeared.

In *Cablevision vs. MPA*, a federal district court decided that the Copyright Office's interpretation was wrong and that the "gross receipts" upon which fees were calculated should be prorated somehow to reflect only those revenues attributable to the carriage of broadcast signals. After that decision in 1986, many cable operators prorated their payments in accordance with the court's decision. In 1988, however, the court of appeals reversed the district court's decision and upheld the Copyright Office's interpretation. As a result, cable operators were required to make supplemental payments to make up the difference between the amount that they should have paid and the amount they actually paid.

What's at issue is whether cable operators should also be required to pay interest on the supplemental payments. The Copyright Office had never required cable operators who had underpaid or paid their fees late. In the wake of the court of appeals decision, the Copyright Office adopted a new rule under which it would collect

interest on late or supplemental payments. But this rule would only apply prospectively; it would not apply to the supplemental payments resulting from the *Cablevision* case.

The Motion Picture Association of America has asked the district court to overturn the Copyright Office ruling, so that cable operators would be required to pay interest on their supplemental payments from the *Cablevision* decision. The Copyright Office is defending its rule, and NCTA has intervened to show that the rule is proper and wholly consistent with the ordinary practice of not applying new rules retroactively.

#### Final proceeding

Finally, a third proceeding is pending in the Copyright Office. That proceeding concerns the definition of a cable system for purposes of the Copyright Act. Under existing rules, any adjacent systems that are under common ownership or control are treated as a single system. The purpose of this rule was to prevent large cable systems that serve several communities from artificially fragmenting their systems in order to pay smaller fees. Small systems pay a smaller percentage of their revenues than the larger "Form 3" systems.

But the rule has had two unfair effects on cable systems. First, sometimes two adjacent systems really are separately operated small systems that now have the same parent company as the result of a corporate acquisition or merger. The "contiguous system" rule imposes on such small systems fees much larger than Congress intended. Second, often such adjacent systems do not all carry the same program services. But under the Copyright Office's rule, any signal that is carried on any one of the adjacent systems that make up a single contiguous system is counted as if it were carried on all the systems—and fees are calculated as a percentage of the total revenues of all the systems.

This approach is obviously unfair, and NCTA has asked the Copyright Office to change it. Under NCTA's proposal, contiguous systems would be treated as a single system only where they shared a common headend, and, in any event, fees for carriage of a particular signal would be paid only on the basis of revenues in the communities where such signals were actually available. Whether the Copyright Office adopts this proposal remains to be seen. ■

*By Michael Schooler, Deputy General Counsel, NCTA*

# Now in stereo.

A stereo generator ought to do more than just light the MTS indicator on a subscriber's television set.

It ought to provide clear channel separation, a crisp audio signal, and reliable performance.

It ought to have advanced

features like built-in commercial insertion, a 4.5 MHz output and an AGCL circuit.

And a real DBX® noise suppression system instead of an imitation.

It ought to save precious rack space. And it ought to save money.

Fortunately, one stereo generator does all that. And more. The new CSG-60 from Standard Communications.

The CSG-60 is almost half the cost of conventional units when you purchase them two at a time in the convenient side-by-side rack mount. It has features found only on much more expensive units. And because it's from Standard, you can count on set-it-and-forget-it reliability.

To get the full story on the CSG-60, contact the SATCOM Division for the Standard representative near you.

DBX is a registered trademark of DBX, Inc.



**Standard  
Communications**  
SATCOM Division

P.O. Box 92151  
Los Angeles, CA 90009-2151  
Telephone: (800) 243-1357  
In California: (800) 824-7766  
(213) 532-5300 • Telex: 67-7173

Represented in Canada by:  
DGH Communication Systems Ltd.  
Scarborough, Ontario • 416/499-4746





### Cable in the year 2000—A technologist's view

We have all by now had our fill of people pointing out that we are entering a new decade. It is, nevertheless, beneficial to take a step back from the tumult of today's events and ponder where we might be a decade hence.

There is certainly enough happening right now to keep us distracted. Cable is pondering threats of re-regulation from Congress and the FCC, while each month sets new records in terms of subscribers, revenue and cash flow. The trade press has a never-ending stream of articles about fiber optics and advanced television systems, although these things have not yet really impacted most operating cable systems. Pay-per-view's much-vaunted potential remains just that, while local advertising sales have become the champion for percentage revenue growth.

#### Longing looks

Our industry's revenues from subscription pay television, while growing, have been eclipsed by those generated by video rentals, and a host of other potential video delivery competitors are gathering on the horizon. Telephone companies, multichannel MDS ventures, satellite owners, real estate developers, and just plain overbuilders

*By Jim Chiddix, Sr. Vice President, Technology and Engineering, ATC*

look longingly at our industry's revenue stream. We are in the midst of a changing business, and seem to be poised for lots more—but what's new? Hasn't continual change been the only certain thing about cable television? What's really new about this decade that we didn't see in the last one?

In considering where we'll be a decade hence, it's helpful to hark back 10 years, to see what kinds of change our industry has seen since then. In 1980, the franchise wars were in full flower, but relatively few urban systems had yet been built. The average cable system probably had a capacity of between 20 and 30 channels, although 400 MHz (54 channel) systems were being promised in franchise proposals. There were a large number of systems which still carried only 12 channels, and did not use converters. Satellite services were really beginning to proliferate, as others began to understand the implications of what Ted Turner and Home Box Office had accomplished. The cable industry served only 18 million basic subscribers;<sup>1</sup> 14 million took pay TV.<sup>2</sup> Financial markets were becoming more and more comfortable with cable's ability to repay substantial debt.

In short, in 1980, all the elements were already in place for explosive growth. We all know about the years which followed. It was a time of almost unparalleled opportunity. There was such economic growth that risk-taking had relatively little downsides; virtually anything could be tried without substantially harming the business and almost everything was. While growth encouraged healthy risk-taking and forgave mistakes, it also masked much in the way of poor management and sloppy operation. Everything seemed to work in marketing and in business operations, as long as we didn't make it physically impossible for the customer to buy our service.

On the technical side, all that seemed to matter was building plant with some sort of signal on it past more homes every month. It seemed relatively unimportant if that plant sometimes operated a little below specifications, or was not constructed for long-term reliability: getting it built was the point. The Eighties were a wonderful time for cable in many ways, but they left us with some growing up to do.

As the decades change, we see an increasing sense of maturity in the cable business. There is a serious market developing for system compo-

nents and architectures aimed at improved performance and reliability; there is even a willingness to pay more for them! In the absence of external forces, cable over the next decade would see a natural flattening of growth (limited by the number of households in the country) and a settling down into fine-tuning the business. Financial managers with spreadsheets would find optimum trade-off points for subscriber satisfaction vs. penetration and profit; for reliability vs. first cost and maintenance labor; for acceptable customer irritation vs. CSR staffing levels. We are, in fact, already beginning to see trends in this direction.

#### A history lesson

One lesson which history teaches us is that we all attempt to live as if the future were a continuation of familiar events and trends from the past. Another lesson is that assumption is never valid in the long run. While we cannot foresee possible national or global political or economic spasms, we can foresee some of the forces which will cause the next decade for the industry to be something other than a mellow, maturing extension of the Eighties.

One thing which is almost certain, the decade ahead is the proliferation of competitive video delivery media. These will necessarily sharpen our focus on customer service, signal and product quality, and cost-effective operation. Fiber optic trunking will make our plant work better and more consistently, while allowing a dramatic increase in channel capacity at a relatively low cost, but there will be a lot of hard work to be done in this area.

Another certain trend will be a dramatically tightening labor market. The baby boomers are aging, and there will be stiff competition for workers capable of doing the kinds of tasks which the cable industry has always required: answering phones and making installation and service calls to subscribers' homes. This poses a special challenge for engineers to design plant, particularly at the subscriber premises, which is substantially less labor intensive than that which we have at present.

A third trend will arise out of one of our industry's attempts to meet our customers' needs in an increasingly competitive environment: an ever increasing number and variety of cable television channels. I believe that the dreams of a decade ago are being

## LOOKING AHEAD

realized: cable is the "medium of abundance," it is ideally suited for "narrowcasting" to highly focused audiences. Indeed, if the growth of special interest magazines is any indication, we have great potential to continue the growth of advertising revenues through the delivery of targeted audiences, as well as to hold the interest of many different kinds of subscribers. In fact, cable's strength may be its potential to deliver far more choices than many of its potential competitors.

However, the challenge associated with this will be to keep 60 or 80 or 150 channels of programming from confusion and overwhelming our subscribers. It is all very well to use a remote control to graze through 20 channels for something interesting; at 150 channels that becomes totally impractical. If each customer is truly interested in only 10 or 15 of our services, we will need to find ways to make those particular services easily understandable and accessible even though the mix is different for every viewer. We may even embark on an experimental basis, on the delivery of switched video services, aided by the changes in architecture which fiber optics will have brought throughout the decade.

There are a number of other things which may be unfolding a decade from now. Information services may finally have found their time in spite of all the false starts that our industry and others have tried (including today's Prodigy service—an uninspiring re-packaging of "The Source" computer information service of a decade ago, in spite of its illustrious sponsors and half-billion dollar funding). Nevertheless, I believe that in the year 2000 our core business will be very similar to what it is today. If we are successful in meeting the challenges before us, our service will be far easier to buy, understand, and use, and will offer significantly better service, quality, and choice than it does today. We will certainly be a participant in the advanced TV delivery systems which should be coming to maturity by that time.

If we stay focused on the customer and on cable's fundamental strengths in providing variety and quality product in a consumer-friendly way, the end of the decade should still be a most cheerful time for our industry. ■

### References

1. A.C. Nielsen & Co.
2. Paul Kagan, 1981 figure.

VERSALIFT

# GAIN MORE SIDE REACH AND BETTER LINE ACCESS WITH THE NEW TEL-29EA



*Boom-tip-mounted bucket puts your operator two feet closer to that hard-to-reach splice.* And it provides line access from 3 sides of the bucket, eliminating expensive rotators.

Positive hydraulic bucket leveling gives a solid, stable work platform, leading to increased productivity and greater worker satisfaction.

A "cat-track" carrier system for control, air and hydraulic lines means less maintenance, more "up-time."

The VERSALIFT TEL-29EA can be mounted on any 10,500 dual rear wheel chassis with 60" C.A. and can be tailored to meet any aerial work requirement.

See your VERSALIFT Distributor for complete specifications, pricing and a demonstration!

It's TIME to  
check out VERSALIFT!

**TIME**  
MANUFACTURING COMPANY

P.O. Box 20368 Waco, Texas 76702-0368  
(817) 776-0900 TELEX (910) 894-5218 FAX (817) 776-7531



T E L - 2 9 E A

# VERSALIFT

# The changing face of fiber optics

System-level cable engineers have some time to bone up on bits since digital signal transmission is not "just around the corner." Our knowledge of digital will evolve with the increasing deployment of the technology. As known aspects of digital technology are transferred from industries such as computers and telecommunications, and further developments occur specific to the cable industry's needs, digital will improve our operations, reduce costs and actually simplify the tasks of system engineers.

In the near term, digital transmission will be used increasingly in fiber optic supertrunking for large metropolitan areas. Rogers Cable TV Ltd. of Toronto, Canada, has just purchased three digital fiber optic systems from Comlux, a Mountain View, Calif. manufacturer. They will be used for digital supertrunking applications in Vancouver, B.C. and Grand River, Ontario, and for an inter-city transport system in the Toronto area. And, according to sources at Comlux, they will be supplying a nine-bit system for transporting video for CBS and NBC from Manhattan to an earth station uplink in New Jersey this spring.

## How long?

But when will digital fiber optics penetrate deeper into our distribution networks? The answer is unclear. Most of those who will venture a guess will talk in terms of decades. But when it arrives in a big way, say, to the pedestal or, perhaps, to the set, we will all be talking bit

error rates (BER) instead of decibels (dB) when measuring signal quality, gigabits per second (Gb/s) instead of gigahertz (GHz) when expressing channel capacity, and quantum noise instead of thermal noise when discussing distortion.

Channel capacity will be measured in data rates. Presently, to send 40

some hardware elements of it remain costly. Full implementation must await developments and/or cost reductions in the areas of analog-to-digital/digital-to-analog (A-D/D-A) conversion techniques, compression schemes, time division (TDM) and/or wave division multiplexing (WDM) equipment, and nine-bit pulse code modulation (PCM) systems.

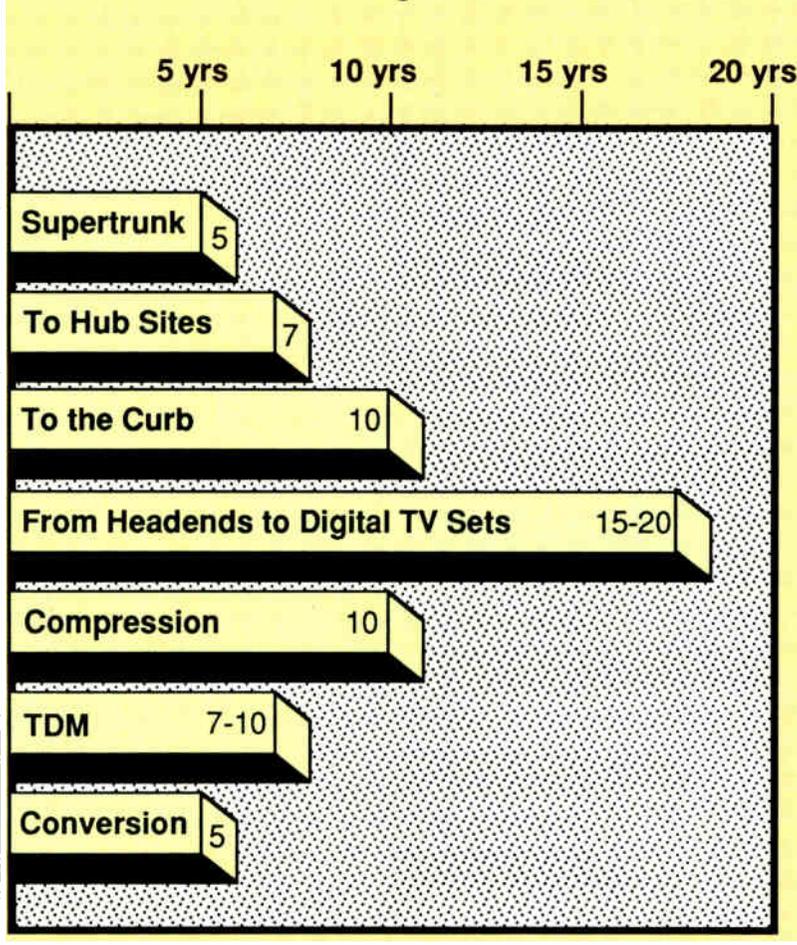
Future deployment of digital transmission technology holds the promise of many advantages and solves problems both large scale and simple. The most immediately useful large scale advantage is sending video signals over long distances, to multiple hubs or even inter-city via fiber supertrunks. And, exact data streams can be sent without alteration—allowing CATV to transmit uniform signals to all subscribers. There will be no intermodulation distortions and no interaction between video and audio.

And digital transmission is rugged. "You can't hurt it by the distance of transmission through splitting or coupling. You can regenerate it, split it, TDM it, and WDM it," says Ken Regnier, VP of sales and marketing for Comlux. Damage can be done, however, during A-D or D-A conversion.

"But the true advantage," says Vince Borelli, president of Synchronous Communications Inc., "is that we take something very complex such as video signals and we bring it down to something that we can deal with in a relatively simple way; ones and zeros."

"A digital format, in and of itself, is not helpful," advises Jim Chiddix, senior vice president of engineering and technology at American Television

Relative Timeframes for Digital CATV Transmission



channels down the fiber, the data rate will need to be around 4 Gb/s (roughly, 100 Mb/s equals a 6 MHz channel slot). Since this transmission method is so bandwidth hungry, digital transmission is best accommodated over fiber, which inherently has greater bandwidth capacity than coax.

Digital is a technology that is now well known and performs well. But

By George Sell, Contributing Editor

# HEADENDS AND FIBER OPTICS: WE'RE TYING IT ALL TOGETHER.

When you think of the headend, think Magnavox. Not only do we supply the best line of components in the industry, but we also supply the headend. Modulators. Demodulators. Even antennas and satellite receivers. We can supply all your headend equipment and even provide professional design assistance to bring it all together.

Our headend commitment doesn't stop there. We're currently designing AM and FM transmissions that incorporate the latest in fiber optic and broadband technology. These are system components that will be found in the cable plants of tomorrow.

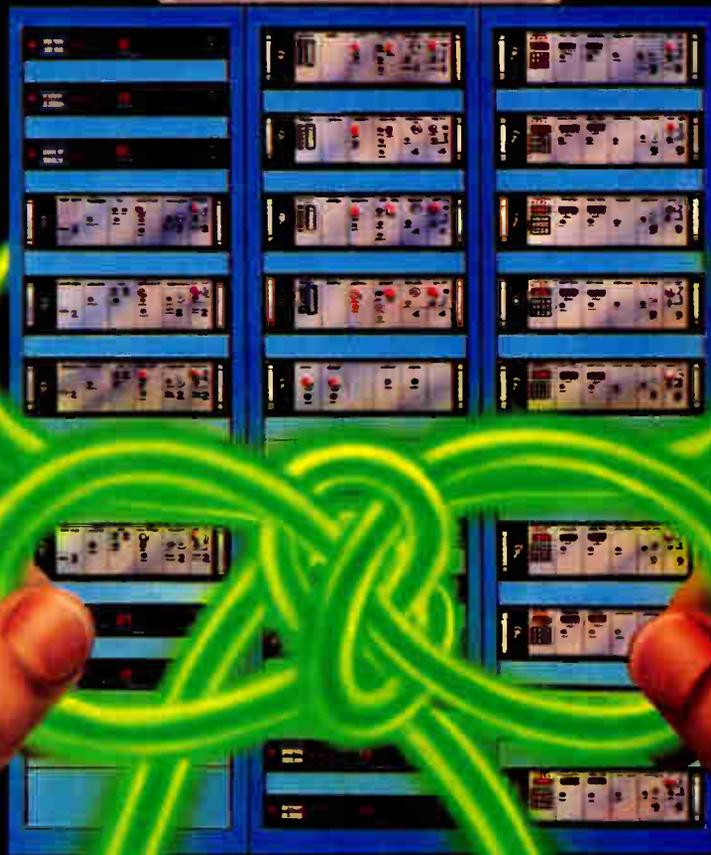
To find out more about this marriage of headends and fiber optics, contact your Magnavox representative. We'll show you how it's all tied together.

## MAGNAVOX

### CATV SYSTEMS CO.

100 Fairgrounds Drive,  
Manlius, NY 13104

Call 1-800-448-5171  
(In New York 1-800-522-7464)  
(315) 682-9105 Fax: (315) 682-9006



# M

A T E R I A L

*Marconi Made Waves With Wireless Transmission...*

***Jerrold Cableoptics™ Proves History Repeats Itself!***

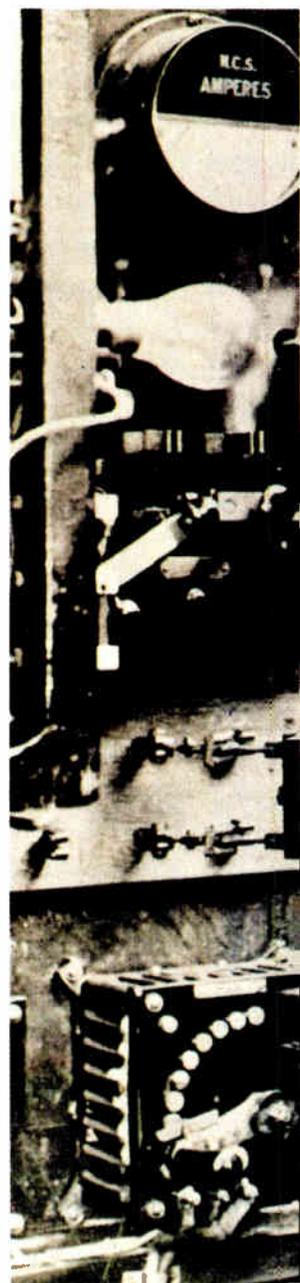
Inspired by the radio wave theories of Heinrich Hertz, Guglielmo Marconi built and perfected the world's first wireless telegraph.

Spending tireless hours in the attic of his father's estate, Marconi attached extra wires to his spark transmitter, resulting in major transmission distance advances. And, when the experiments were moved outdoors, his greatest technical triumphs materialized—literally out of thin air.

He first discovered that by grounding a transmitter, the signal range was greatly increased. He then discovered that upright antennas would send messages the farthest. By 1901, transmissions from his radio towers were the first to cross the Atlantic. But perhaps Marconi's most important triumph was his ability to recognize, early-on, that technological success is totally dependent on viable commercial applications.

Today, Jerrold's own staff of "Marconies" is developing Cableoptics™. Optical broadband technology is giving cable operators the ability to send video signals farther than ever with virtually no loss in quality, supplementing their current RF systems.

Jerrold is the technology leader of the cable industry. Like Marconi, we turn technical advances into practical, reliable solutions. For over 40 years, we have been partners with cable operators in developing new ideas for the marketplace. With Cableoptics™, Jerrold is making big waves in today's cable industry and is giving a whole new meaning to the term "wireless" transmission.



**CABLEOPTICS**

**GENERAL  
INSTRUMENT**



not necessarily the most cost-effective way of implementing a digital system from equipment costs."

"It allows them (the telcos) to shoe-horn a digital signal into some other protocol like a DS-3 channel, which is not a very convenient size for video," Chiddix explains. "One of the strengths of fiber, particularly for digital applications, is its very high bandwidth. Simple is good and you've got a lot of bandwidth. Why not keep things simple and not bother to compress your video? Instead, go to higher and higher transmission rates or use multiple fibers rather than go through all the difficulties of compression. Now, that's an oversimplification. If, indeed, you wanted to wire the whole country with a switched digital network, digitize anything and transport it anywhere, fit it into protocols."

Jordan at C-COR adds, "It just doesn't seem to make a whole lot of sense to us at this point to try to compress all that information into a limited amount of space when HDTV and all the other services require expanded bandwidth. If you really want to deliver an enhanced video picture to the home," Jordan goes on, "you are going to lose something when you go through compression and decompress it at the other end. And that runs counter to the argument of delivering the best quality picture to the home. So, if you really believe HDTV is going to happen, it doesn't make sense to run down that path and do an about face two or three years down the road."

"You take the push for compression today," explains Borelli of Synchronous Communications, "the main force behind compression is the telephone industry. 'How can we get video to 45 Mb/s? Well, you switch it.' If you are in the cable business, you are not going to do any switching and is 45 Mb/s what you want to compress to?"

"Well, obviously, if you are in the manufacturing business," Borelli elaborates, "you want to compress to 45 Mb/s because then you can sell to both marketplaces."

Trying to have it both ways can lead to frustration. "But if it is something that you want to do for the telephone companies, then you are going to have to wait because right now they haven't decided on the format or algorithm they want to use. Bellcore has an algorithm and they'll let you know that they are working on a new one. If you really want to come into some sort of compression technique today, you are

going to have your own system and it's going to be something that may not be compatible a year from now," Borelli points out.

And cable is not the only business impacted by the efforts of the telcos to compress video to their own requirements. The broadcasters have problems also. "When you can't get (broadcast) networks to accept 45 Mb/s," says Regnier at Comlux, who has a broadcasting background, "and in spite of what Bellcore is doing and what ABC is doing, when you get right down and ask individual broadcasters, there is a lot of hostility toward telephone companies trying to force this."

### The digital input

And what do consumer electronics manufacturers want in this digital marketplace? Some high ticket television sets today have internal digital processing of various sorts. There is no standardization of those inner workings and it's doubtful in the foreseeable future that they will grant access to their digital circuits via a digital input on the back of the set. There is no digital signal that would be present at that input and why would you put that port there just in anticipation of such a signal. It's extra dollars spent unnecessarily.

But when the day comes that a digital signal arrives at the back of the TV set, perhaps at the same time that HDTV sets have penetrated the marketplace, many of the problems with digital transmission will be eliminated. D-A conversion, for one, would be unnecessary.

The idea of a digital input on advanced television sets can be analogized to the cable industry's experience with cable-ready sets. Chiddix explains, "We talked to TV manufacturers early on about tuning non-standard channels without the need for converters, but there was no market out there. Only after we went out and put boxes in front of millions of TV sets that there was a sizeable market now that is mature and ready to spend money on this feature. Then they began making cable-ready sets. So, I suspect HDTV sets will not have digital inputs in anticipation of some as yet unrealized transmission scheme."

But, as John Sie of TCI says, "Processed digital will incorporate a lot of transactional capabilities. You can't sell the second generation advanced television (sets), which I'm projecting to be processed digital, on resolution

alone. You have to sell it on bells and whistles or other capabilities like memory, data manipulation, transactional ordering, and so forth."

Transactional ordering implies a return path from the digital set back out over the fiber. If as few as four or as many as 10 channels are delivered to the set at a time, signalling back to the hub or headend will be required to request other channels or for pay-per-view.

A digital port may become a feature on HDTV sets in some future time when digital systems have evolved and all the standards and data protocols have been established, and all that is needed to fully optimize the system is direct digital inputs to the sets. But by that time they may have invented a television delivery system that offers direct inputs into the human brain and that would probably bring us back to analog.

### Toss the analog on the fire?

Analog has and continues to serve CATV well. But don't consign it to the flames yet. "Digital will never have the capacity to the home of a large coax system," Gillett of CableLabs asserts.

But "never" is an unforgiving word when talking about the future. "It is not inconceivable that we could take our whole spectrum," Chiddix offers, "Channel 2 to channel 80, and consider that a signal and digitize the whole thing at a horrendous sampling rate, and then transmit that as a 5-, 10-, 20- or 30-gigabit data stream. And then go into a detector and a blindingly fast D-A converter, and what comes out is our broadband spectrum. That solves the problem with digital transmission in the cable industry, which is that if you come out the digital link with baseband video, you are going to have 80 modulators and you've got to have 80 modulators to generate the AM channels you require. You've got a roomful of stuff, a very expensive room.

"If we can digitally encode our complete spectrum, then we can repeat it all over town and we could trunk it from city to city if we wanted to. And to drop it off, we just need a detector and a D-A converter. We wouldn't need to demultiplex or anything.

"So, that's a dream that may not sound too silly 10 years from now. Today, that's way beyond what people can do with digital technology. It's too fast. But it's not inconceivable," Chiddix adds. "We may wind up with digital fiber going very close to the home." ■

# Prepare to Modulate



## VM2310 VIDEO MODULATOR

The DRAKE VM2310 Audio-Video Modulator is a high quality, medium power, frequency agile unit designed to operate at VHF and mid-band frequencies.

Some of the outstanding features include:

Frequency Agile with 23 channel coverage from 54 to 216 MHz.

Low noise floor for large multiple modulator installations.

Video and SAW filtering offers quality performance in congested systems.

Front panel LED's provide user feedback for setting video and audio modulation levels.

Automatic offsets where specified by F.C.C. document 21006.

IF Loop-thru connections for scrambling encoders or IF stereo processors.

Output power adjustable to +45 dBmV.

Front panel LED channel readout.

Contact us for the name of your nearest Drake Distributor

**DRAKE**

R.L. Drake Company  
540 Richard Street., P.O. Box 112  
Miamisburg, Ohio 45342, U.S.A.  
Fax: (513) 866-0806  
Telex: 288-017  
Phone: (513) 866-2421

Made in America by Drake... a world leader in communication products since 1943

# OFC looks to future with 'Video over Fiber' theme

In 1975, the Optical Fiber Society held its first optical fiber conference in Williamsburg, Va. Fifteen years later, the show, co-sponsored by the Optical Society of America (OSA) and the Lasers and Electro-Optics Society (LEOS) of the Institute of Electrical and Electronics Engineers, boasted 175 exhibitors as compared to the original 37 exhibitors. But for many in the cable television and telecommunications industries, the show indicated more than a growth in optical component manufacturers. With an aggressive theme of "Video over Fiber," the conference signaled a passionate awareness by both industries of the opportunities and possible synergies for optical video transmission in the future.

However, although the awareness was evident, you could see "the overwhelming influence of the telephone companies' definition of video," says Dave Robinson, director of Cableoptics, a business unit of Jerrold Communications. "It's good that the component vendors are starting to think about broadband and video, but it's going to take a number of them awhile to wake up to the big market for AM in cable television as it exists today. It's not going to have to wait for broadband ISDN (integrated services digital network), digital modulation to actually happen."

Over 200 papers were presented on optical fiber technology and included such topics as high-speed systems, coherent systems, optical amplifiers and analog transmission. Two special symposiums focused on networks and switching and integrated circuits for lightwave systems. The plenary session on the first day of the show (January 23) brought together four speakers who focused on various aspects of video over fiber, from technologies promoting progress to regulations inhibiting it.

Lem Tarshis, vice president and general manager for Jerrold's distribution systems, led the charge for the cable industry with a paper focused on "Technology Options for Cable TV." Stating that he was not going to solve the issue between telcos and cable TV, Tarshis spoke of the technology, devices and politics that are currently of

concern to the cable television industry.

While focusing on cable technology, Tarshis expressed hope that component manufacturers would see what cable needed and help with those devices, especially optical amplifiers. It is this hope that Jim Chiddix, senior vice president of technology and engineering at ATC, feels is good news for the cable industry.

"This (OFC) is a meeting of the people who make the components and subsystems which allow us to use fiber technology," says Chiddix. "Those same subsystems are the things that have the potential to make the technology work better, and most importantly, less expensively, for us. They need to understand our market and, if for no other reason, it is important for the cable industry to support this show."

## Beyond technical sessions

While excitement for video transmission on fiber was a dominating factor by engineers in the technical presentations, the interest in video, at least for cable television, was not as prevalent on the show floor. Most vendors felt the cable television industry "was too small a fiber market," or that the "top players in cable television weren't using fiber enough to warrant a move into cable television."

Although disappointing, this reflected the component orientation Chiddix spoke of. While exhibited new developments may have some value to cable operators further down the road, most applications of product on the show floor were for telephone or local area networks. Still, "the OFC was informative as well as being strategically important for the cable industry," says Chiddix. "I thought it was very good, it had changed a lot and it's important to get involved with it."

Next year's Optical Fiber Conference, to be held in San Diego, will have even more cable involvement. Helping on the organizing committee will be Jim Chiddix at ATC; Dave Fellows, president of the transmission systems division at Scientific-Atlanta; and Matt Miller, vice president of technology for General Instrument Corp.

Even though component oriented, there were several cable related product developments announced at the show. Following is a breakdown of those announcements.

## Amoco Technology Co.

Amoco Technology Co., a subsidiary of Amoco Corp., announced the acquisition of Meret Optical Communications. Meret specializes in wideband analog fiber optic transmission systems. Amoco Technology was developed by Amoco Corp. to extend its interest in new areas of technological development, particularly in the fields of photonics and biotechnology.

## British Telecom & DuPont

BT&D Technologies and British Telecom jointly announced that its CTB1000 Coherent System Test Bed is now commercially available. The coherent system packages all component parts necessary for a fully operational coherent optical communications laboratory. Included are tunable semiconductor narrowline lasers, optical isolators, modulator, polarization adjusters, variable attenuator, fiber coupler, receiver, supporting power supplies and temperature controllers, all packaged for laboratory use. The announcement marks the first commercial release of a coherent optical communications system. The system initiates actual delivery on the potential of coherent optical communication says Edmund Smith, Jr., director of advanced products for BT&D Technologies.

## Corning Inc.

Corning announced its new Titan™ single mode fiber (SMF) designed to better withstand the rigors of today's fiber applications. A layer of titanium dioxide (titania) along with silicon dioxide (silica) is deposited in the outer cladding glass during the manufacturing process in order to give the fiber added durability. Corning Titan SMF is said to exhibit the same optical specifications and performance as Corning SMF-28, and is fully field compatible with SMF-28 fiber and other

# HIGH QUALITY FIBER OPTIC VIDEO

No Company Offers More Lightwave Video Solutions than American Lightwave Systems

## LiteAmp™ AM OVER FIBER SYSTEM



Application:  
CATV Interconnects  
Broadband LAN Interconnects

- 40 Channels, 600 MHz
- 57 dB CNR, 35 dB CTB
- Stand, Rack, Rack Version



## FM6000 & FT1300 MULTICHANNEL FM SYSTEMS



Application:  
Two Way Interactive Education  
CATV Headend to Multi-Net  
Videoconferencing Systems  
Military, Campus Networks

- Exceeds HFC-250B M.H.
- 18 Chans. per fiber
- 50-67 dB SNR



## LC SERIES SINGLE CHANNEL SYSTEM



Application:  
Studio to Transmitter Links  
Local Broadcaster to CATV H.E.

- 47 dB SNR, HFC-250B S.H.
- Portable & Rack Mount versions
- Multimode, singlemode
- Up to 20 km distance



ALS offers proven solutions and twelve years of fiber video experience, - more than any other lightwave supplier. Contact ALS with your application requirements.

**ALS**  **AMERICAN LIGHTWAVE SYSTEMS, INC.**

359 Main Avenue, P. O. Box 22-S, Wallingford, CT 06492 Phone: (203) 263-8000 FAX: (203) 265-8746

main. The lasers feature a coaxial SMA connector and matched 50 ohm input impedance for integration into existing microwave systems. The new design allows for a higher laser-to-fiber efficiency, by approximately a factor of three, say Ortel spokesmen. The minimum optical power available now from the fiber, at normally operating currents, will be 3.0 mW, with typical units providing 4 mW to 5 mW.

Ortel also introduced the Model 5001A, a fiber optic microwave delay line, incorporating a spool of optical fiber in conjunction with Ortel's lasers and photodiodes to delay the signal. The delay lines virtually eliminate triple-transit responses, because the company's optically matched photodiodes produce no reflected wave, according to Ortel spokesmen.

**PCO Inc.**

PCO Inc., an equity partnership of Corning Inc. and IBM, announced a new ridge waveguide (RWG), single-mode laser diode module, the PLD-1300R. Operating at 1300 nm, the PLD-1300R is housed in a "TO-type" package containing an InGaAsP laser diode and an integrated rear-facet

InGaAs PIN diode to monitor the laser's output. The TO-packaged "internal" module is hermetically-sealed, epoxy-free and constructed with high temperature solder. The laser diode is coupled to a single-mode fiber by means of a special PCO-designed integral system to provide precise positioning and stable alignment over time and temperature.

Also announced by PCO was the ATX/ARX 1300 nm transmitter/receiver modules, a wide bandwidth, wide dynamic range analog signal link. The ATX optical transmitter incorporates an InGaAsP edge emitting LED with associated drive circuitry. The ARX optical receiver uses a PCO hybrid PinFet receiver amplifier. The modules are offered with a fiber pigtail for coupling to the transmission fiber. Features include small size, low power consumption, large link budget, long wavelength and a temperature range from -20 degrees centigrade to +70 degrees centigrade.

In a final announcement, PCO introduced the PCO 5000D video codec (coder/decoder) pair designed to transmit NTSC signals at distances up to 3 km. The coder accepts an analog signal, digitizes it using a flash A/D, performs

parallel to serial conversion, 4B/5B encoding and uses an optical transmitter to convert the high speed digital data to optical pulses.

The decoder receives the optical data stream and converts it to digital data. The data is subsequently demultiplexed, 4B/5B decoded, and then D/A converted to reconstruct the original signal. The codec is designed to meet RS-250B medium-haul video specifications.

**Photon Kinetics Inc.**

Photon Kinetics announced its latest development in OTDRs (optical time domain reflectometers), the Model 4000 HiRes OTDR with single-mode masking. The Model 4000 offers a selection of 16 programmable masks available with the 413SA, 415SA and dual-wavelength 428SA optical plug-ins. The Model 4000 with the 428SA plug-in has a resolution of 30 meter recovery to backscatter and an event dead zone of five meters. Designed to measure short lengths of fiber, or fiber spans containing closely placed connectors, the Model 4000 with single-mode masking uses a loss table to automatically locate and measure all the features in a fiber span in seconds. Because the masks reduce reflections, the model offers measurement accuracy with a guaranteed backscatter range of 18 dB.

Photon Kinetics also introduced the Model 300 Active Fiber Detector to



*Photon Kinetics's Model 4000*

detect the presence of light on all optical fibers. The Model 300 is applicable to all fiber types and common transmission wavelengths, single and multimode, 850 nm to 1550 nm. Features of the active fiber detector include: small hand-held design weighing less than one pound; high sensitivity allowing detection to -50 dBm signal level; typical induced loss is less than 2 dB; detects direction of light as well as modulation; and audio and visual indicators. ■

—Kathy Berlin

**SOLID STRENGTH AND PERFORMANCE**

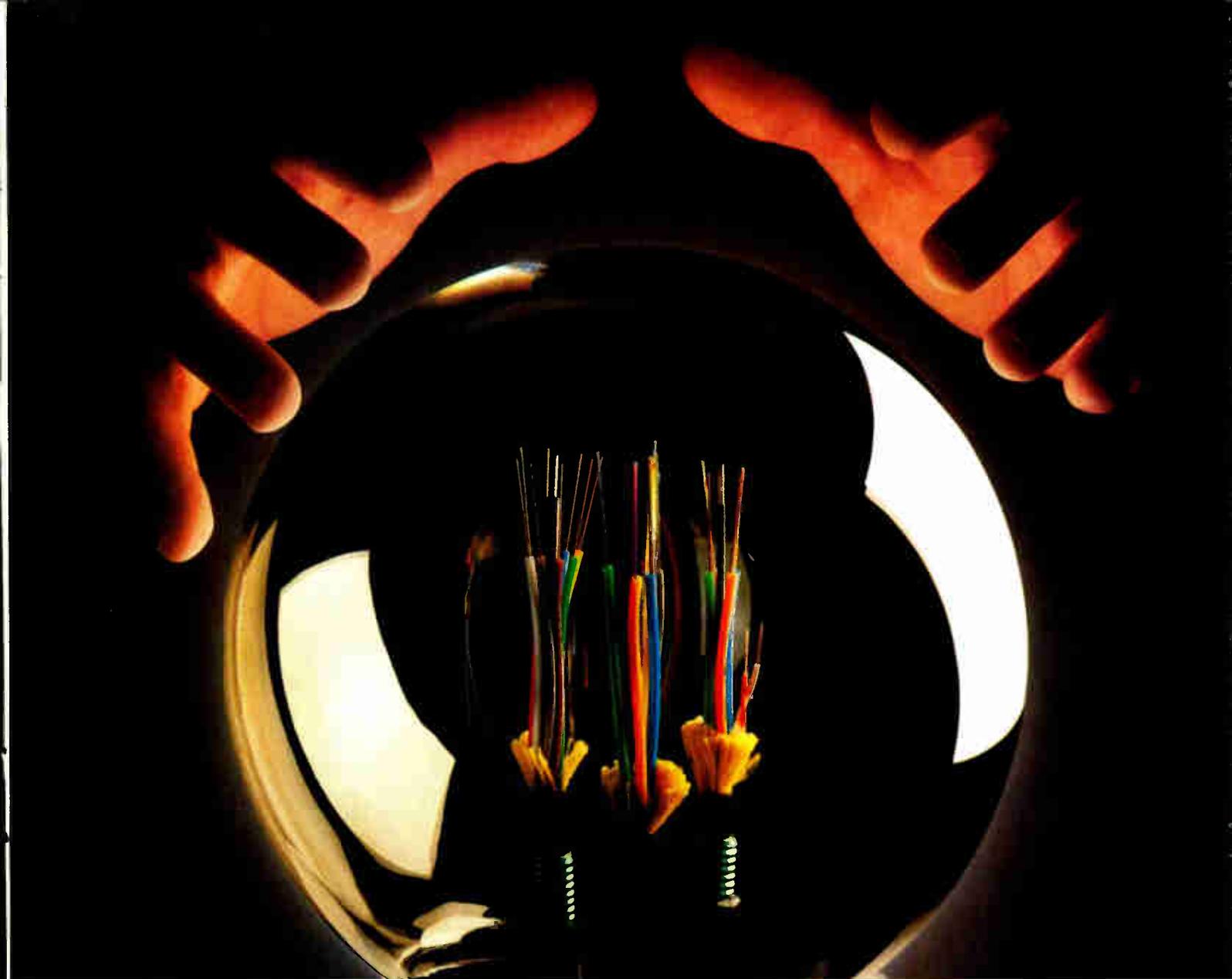
*The tools of choice by Cable Prep*

- Hand-crafted from precision parts
- Proven in the field for durability
- Made in the U.S.A. • Competitively priced
- Today's CATV toolmaker, CABLE PREP

**We make your job easier!**

Copyright 1989 Ben Hughes Communication Products Co.

**GP cable prep**  
BEN HUGHES COMMUNICATION PRODUCTS CO.  
207 Middlesex Avenue, P.O. Box 373  
Chester, Connecticut 06412-0373  
(203) 526-4337 FAX: (203) 526-2291



# CableVision.

No one's been more farsighted in designing fiber optic cable than Siecor. As a result, our cable design is virtually the same today as it was nearly ten years ago. In the same time span, many of our competitors have redesigned their cables two and three times or more. And guess what? Their cables now look amazingly like ours.

One reason our design hasn't changed—and the reason it's so widely imitated—is simple. We anticipated the craftsman's most important needs.

In doing so, we introduced stranded loose tube design which groups fibers in tubes. This way, it provides the best protection during stripping and splicing. And makes fibers easy to identify and manage.

Furthermore, we designed a cable that's friendly to fiber—protecting it from environmental stress. And finally, we allowed for changing fiber optic technology. Our cable carries multimode or single mode signals at any transmission rate. It transmits at all wavelengths. And it accommodates the use of evolving splicing techniques.

The fact is, no better cable has come along in the last ten years. And no cable can prepare your system better for the future.

So talk to the company with the vision to see what's ahead in fiber optics. Call 704/327-5998. Or write Siecor Corporation, Literature Department (CO) TV-1, 489 Siecor Park, Hickory, NC 28603-0489. **SIECOR**

# System design and management using CAD

**D**rawing and maintaining accurate system maps is an important aspect of operation management and maintenance for virtually any CATV system operator. From the beginning, maps of cable systems and facilities have been maintained on paper, drawn with traditional drafting techniques. This method is workable, but has several inherent problems. Paper maps are tedious to draw, hard to store and difficult to modify, especially as changes are made to the system. They quickly become obsolete, leaving the system operator with no documentation of his facilities. Even if maintained perfectly, they do not lend themselves to easy distribution, especially in different formats and levels of detail required by the people who use them.

The challenges of system mapping were, consequently, of no small concern to Star Cablevision, a CATV management/design firm operating as many as 500 cable systems in separate communities through the Midwest.

It was only two years ago that Star Cablevision embarked on the use of computer mapping technology to improve the efficiencies of system design, management and maintenance. This path ultimately led them to employ a unique combination of CAD software and digital map data. The results have not only proven outstanding to the CATV side of business, but has proven to be a springboard into other new communications-related businesses.

The advent of computer aided design and drafting (CAD) systems has offered

many CATV system operators an alternative to their older mechanical drawing procedures. Until recently, these systems were extremely expensive, often costing hundreds of thousands of dollars. However, recent advances in computer technology have now put them within the reach of almost every CATV operator. With a modern CAD system, the CATV system, the CATV network designer can use the computer screen as his drafting table.

megabyte hard disks for storing programs and data directly in the computer. Monitors provided 14 inch and 18 inch color screens. An HP 7580B plotter was also purchased for generating map output on paper. The CAD software employed was AutoCAD, one of the leading computer aided design programs used by many industries today. The plan was to digitize existing paper maps using a table top scanning device. Digitized map data would then

be downloaded to AutoCAD where resulting files could be stored and modified as needed. What soon surfaced was the limitation of using existing maps alone or in combination to create a single, accurate digital map file.

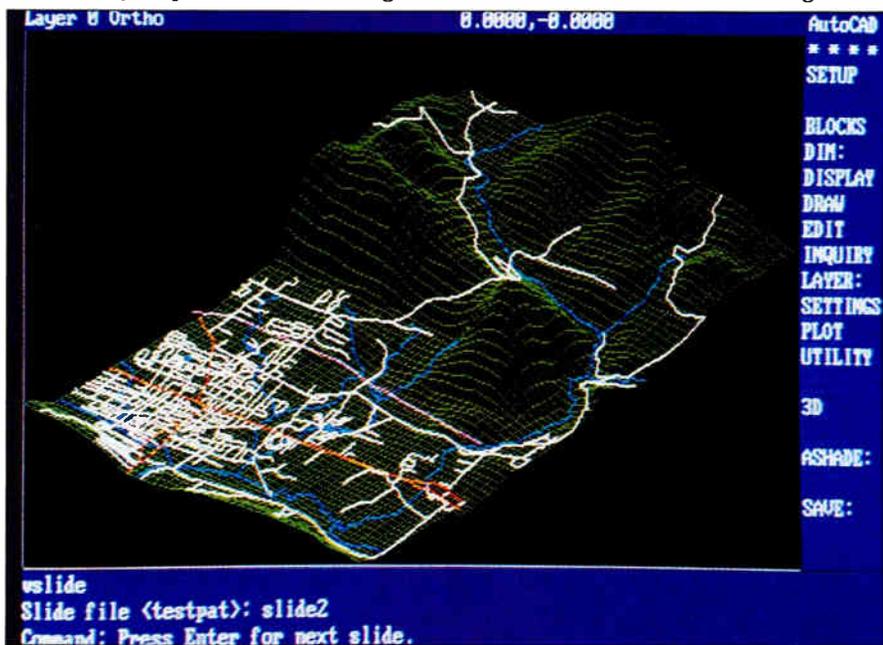
## The first hurdle is mapping

As good as computer aided drafting systems have become, they still have a major drawback for CATV system designers. In practice, the design of a cable system is

essentially a mapping operation that entails planning distribution of a network of facilities deployed over a geographical area. Because it is a mapping function, the design of the network must begin with a set of "base maps" showing the area to be covered.

Ideally, these maps should show existing streets, water courses, political boundaries, survey information, and any other features which might affect the design of the system. A variety of sources for paper maps are usually available, but these maps are often out of date, inaccurate, and inconsistent with each other. They are seldom drawn to accurate scale, which makes any engineering calculations made from them subject to error.

As Star Cablevision also discovered,



Sample of a 3-D terrain relief map

Not only does the CAD program contain many useful tools for preparing the initial, it also eases the task of maintaining finished diagrams. Maps can be easily plotted at different scales, formats, and at different levels of detail, still using just one master drawing as the source. This can virtually eliminate the task of updating many independent drawings, which soon become inconsistent with each other.

As a multi-system operator, Star Cablevision seemed like an ideal candidate for CAD-based mapping. The initial investment was made just over two years ago with Star's purchase of two computer systems for use by two operators. The computer processors were 80286 units running at 8 MHz with 40

By Tony Steinmetz, System Designer,  
Star Cablevision and Michael F. Bauer,  
President, ADC



# MICRO-BEAM<sup>®</sup> A Commitment to Service.

Channel Master<sup>®</sup> believes that customer service shouldn't be a "High-Cost" option. That's why MICRO-BEAM system specialists offer more customer services at **no extra charge** than anyone in the business.

## Total Customer Service

- 2 Year Warranty - Includes Parts and Labor.
- 24 Hour On-Site Service - 7 Days a Week. (Continental U.S. Only)
- Path Feasibility Study.
- System Design/Planning Service.
- FCC Application Assistance.
- Equipment Installation and Path Alignment.
- Fastest Lead Time in the Industry. Equipment In-Stock Ready to Install.



MICRO-BEAM allows you to cost effectively consolidate system equipment into a single headend. 1, 2, 5 & 10 watt high performance CARS-BAND microwave systems can be designed in a variety of hub configurations delivering up to 80 channels.

For more information about the MICRO-BEAM service advantage, contact:

Jim Crownover  
MICRO-BEAM Sales Manager.

*See us at the Texas Cable Show, Booth 563.*

**Channel Master<sup>®</sup>** Division of Avnet, Inc.  
P.O. Box 1416, Industrial Park Drive, Smithfield, NC 27577  
Phone (919) 934-9711 • Fax (919) 934-0380

the digitizing process can be a tedious and time consuming process that enormously increases the cost of a project and makes the whole CAD-based mapping system much less practical.

With the CAD system purchased and operational, the real problem of obtaining base maps remained. Too much time was being spent copying unreliable paper maps. Star's system designers faced hours of drudgery before they could start their real work; laying out the cable systems. A reliable source of CAD maps was necessary.

Star Cablevision was not alone in its need for digital maps. Users in many different industries needed a source of computer-based maps, but none existed until 1988, the year the United States Geological Survey (USGS) completed work on several major data bases. These data files contain maps, in digital form, which were made from the USGS paper maps covering the entire continental United States. For the first time users could obtain consistent, reliable, and up-to-date digital maps for the entire country.

Unfortunately, the USGS data files are not directly usable by most small computer CAD systems. They must be converted to the proper format before they are compatible with the rest of the software. This is when American Digital Cartography provided data specifically converted for use with common CAD software.

### Digital map contents and accuracy

The digital maps provided to Star Cablevision by ADC contain a variety of information from several USGS data bases. This information is drawn on many different "layers" in the personal computer CAD system. Since each drawing is layered, different map features may be turned on and off via the computer display, or removed from the drawing entirely. The effect is much the same as if the map were made on a large number of transparencies, any combination of which could be overlaid as needed to produce the desired level of map detail. There are a very large number of layers in each map. The most important of these are:

Roads: including major highways, country roads, residential streets, and jeep or foot trails.

2. Railroads

3. Airports

4. Water features; including rivers, streams, creeks, lakes and shore lines

5. Geographic names; showing the names of cities, towns, and prominent

landmarks.

6. Contour lines. Alternately, the shape of the terrain may be shown as a three dimensional terrain relief map, in which the shape of the land is actually drawn in three dimensions on the computer screen.

All of these maps were digitized by the USGS from their published 1:24,000 and 1:100,000 scale paper maps, originally made from ground surveys and periodically updated from aerial photo-



*Top: Plotter printout of finished map. Middle: Modifying details of map on computer CAD. Bottom: Updating map features.*

graphs. The transportation and hydrography (water) features on each map are accurate, on the average, to about 75 feet—that is, each feature on the map falls within about 75 feet of its actual position. Most of the maps are up to date, within reason, being last revised between 1981 and 1986.

Star Cablevision had the added flexibility of ordering ADC digital maps according to the geographic areas of interest. Each USGS map file converted by ADC covers an area approxi-

mately 6 miles wide by 9 miles high—approximately 60 square miles.

To understand how digital maps would be used in the design and implementation of a CATV system, it is necessary to look at how Star Cablevision used CAD in the design of a typical system. This cycle can be divided into five major phases: 1) System feasibility and market studies, 2) system layout, 3) detail system design and construction, 4) system maintenance, and 5) system enhancement and extension.

### System feasibility and market studies

The first step in the design of any prospective CATV system is to look at the geographic area under consideration in order to get a rough idea of the cost involved and of the economic feasibility of the network being planned. For this phase, Star Cablevision obtains digital maps to cover a broad geographic area. The designer applies his own knowledge of the area and uses AutoCAD to mark off the rough boundaries of the system and perform initial estimates of system costs. These maps are then plotted out on paper and sent to investors, government bodies, and civic groups.

Individual houses or apartment complexes may be marked on the map, if necessary, to perform estimates of the number of prospective subscribers in different areas. All of this work is used to determine the final boundaries of the system, which are then drawn on the map with AutoCAD.

### Initial system layout

The next phase in the CATV system design is the initial layout of the system. For this task, Star Cablevision uses AutoCAD to break the map into smaller sheets. These sheets are given to strand mappers, who physically walk the system to determine the layout of the electric or telephone lines that the system is going to follow. Each line is marked on a paper map as it is found. At the same time, the strand mappers can note any inaccuracies in the USGS map, such as missing roads, or subdivisions that have been added since the maps were made.

When the strand mappers have finished their task, their annotated maps are returned to the designer at Star Cablevision's central office, who then uses AutoCAD to draw the features they have discovered on top of this original map. He now has a complete

# *Setting The Pace!*

## The SIGNAL System Introducing The MIRACLE System



*The most productive  
CATV/LAN engineering and  
drafting System available for  
the personal computer.*

### **Engineering**

As an engineer or designer you will appreciate THE SIGNAL SYSTEM's engineering functions, including:

**Feeder Design — Trunk Design — Powering  
Detailed Equipment Totals — Cost Analysis Reporting  
User defined formulas for PAD & EQs**

The speed at which you can calculate design will amaze even the most skeptical.

### **Drafting**

Utilizing the MOST popular PC drafting system on the market, AUTOCAD, MIRACLE will allow you to draft with features that make it irresistible! Features like:

**Auto Key Maps — Map manager for easy access and maintenance  
Legend Updating and data retrieval (road mileage, strand mileage, etc.)**

### **Services**

Friction Design offers a complete line of CATV design and digitizing service utilizing our system. Ask about our low rates and land base maps for any area in the United States. Your system may already be digitized!

### **Friction Design Company**

P.O. Box 5314  
Englewood, Colorado 80155  
(303) 979-3337 FAX (303) 933-4149

AUTOCAD is a registered trademark of Autodesk, Inc.

# WE'VE GROWN A LOT BUT WE HAVEN'T

Growth is good, and we're proud of our history of growth over the past 25 years. But it doesn't happen by accident. Our growth has been a result of our focused, long-term commitment to the CATV Industry and to providing you with the highest quality products and service. A commitment that produced Parameter I, the first gas-injected dielectric cable, and other state-of-the-art products such as our Quantum Reach, the cable of the 90's.

Today, we still are just as dedicated to producing the best quality and most innovative cable products in the industry. And we are just as committed to serving you, our customer. That means getting to you the product you need, when and where you need it. Moreover, we've never stopped in our commitment to important environmental factors associated with the manufacturing process.



# NOT OVER 25 YEARS ' CHANGED A BIT.

Comm/Scope. We're the fastest-growing and largest company in cable... and we won't change. Not one, little bit.

Call your nearest Comm/Scope representative or call us at 800-982-1708 (800-222-6808 in North Carolina).

**Comm/Scope, Inc.**  
THE Cable in Cable TV.

PO Box 1729, Hickory, NC 28602. Phone 800-982-1708 (800-222-6808 in NC). Fax: 704-328-3400. Telex: 802-166.

Reader Service Number 25



## SYSTEM DESIGN

map of the area and can begin his detailed system design.

During the detail design of the CATV system, Star's engineers use AutoCAD to draw final plans for the network on top of the digital map that has already been developed. The map is drawn in real-world coordinates, so all distances can be accurately measured as the system is laid. Latitude/longitude coordinates can easily be found for specific points, such as the positions of the headend or of microwave relay towers, so that the antennas can be aimed correctly.

AutoCAD has features built into it that allow individual drawing components to be annotated with part numbers, cost and other information. These notations, or "attributes," can then be exported to external data base or spreadsheet programs, such as dBase or Lotus 1-2-3, which are used to print a bill of materials. The map is then broken up and plotted in individual pages which can be distributed to the construction crews as they are building the system.

### System maintenance

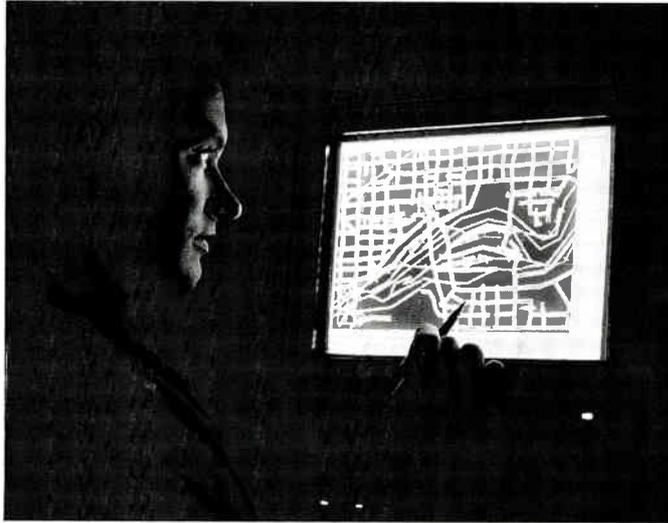
Once the CATV system is built, it

to the field crews on a regular basis so every maintenance truck always has a current copy of the system map. These maps may be marked up and returned to the central office as maintenance is performed, providing the raw data for the next edition. Since all changes are being made to the central data base, and all maps are produced and distributed from there, all maps remain consistent with one another.

### The marketing side

Marketing services as a CATV system design and management firm is serious business at Star. The greatest challenge comes all too often in the education and presentation to larger decision-making audiences, as in dealing with city councils and community development committees. That's where the computer and digital maps really help Star shine.

Using the slide show program in AutoCAD, a self-activated slide program that walks a viewer through each of the five phases of system develop-



Viewing map details before sending to system.

must be continuously maintained. Once again, the digital system map is invaluable because all changes to the system may be easily noted on the master drawing. As changes are made, they can be plotted out and distributed

## Our FREE Filter Catalogs Are Textbooks For Solving Problems In Broadband Systems

*Security, Interference, Data/Communications, Channel Deletion/Reuse*

### C/87

Filters/Traps for CATV, SMATV & Broadband LAN



### MTV/87

Professional TVRO Interference Filters



### BTV/87

TV/FM/MMDS Broadcast Filters & Combiners For Service Radio Bands



### RF/88

Filters For VHF-UHF Radio Equipment 0-1000 MHz



- CATV Headends
- Broadband LAN
- Earth Stations
- Wireless Cable (ITFS/MMDS)

**Call NOW for Fast Help or to Request Catalogs.**

**"We Make Filters In A Hurry For Customers In Trouble!"**

**Microwave Filter Co., Inc. • 6743 Kinne St. • E. Syracuse, N.Y. 13057**

Toll Free (US/Canada): 1-800-448-1666 • Collect (NY/AK/HI): 315-437-3953 • Telex: 249-613 • Fax: 315-463-1467

ment is created. A computer and monitor are brought into the meeting room to give a first hand insight into how this technology is applied. The slide show brings up the maps one at a time and shows the progression they go through in their refinement.

### A new business tool

As a progressive-think company, Star Cablevision recognized that there was limited opportunity in the CATV marketplace to expand market share and increase revenues. New business development has thus focused on extending Star's involvement in other areas of communication services, such as specialized mobile radio (SMR) and cellular telephone. Existing technologies of CAD and digital maps have proven to be the springboard needed to make this an equally successful effort.

In both mobile radio and cellular communication, field strength is a critical factor. Here, Star employs two separate software packages to capture specifications that help in determining the best possible location for towers, height of transmitters, transmission aiming or angle and more. Terrain Analysis Package is the first program used to extract elevation data along specified radials at the specific distances.

Once the elevation data is collected, bullinton field calculations (determines the field strength) are performed and stored in an ASCII II -X, Y and Z data file. This data is imported into another program, surfer, that creates a field strength contour model. The models can then be overlaid onto topographical maps to produce a final graphic presentation of transmission coverage. The same application is used in locating broadcast CATV towers and directing signals.

### Key to enhancement and extensions

Inevitably, the day will come when a portion of the CATV, SMR or cellular system must be rebuilt or extended into neighboring territory. Star will again use the flexibility of the digital mapping system to provide a base from which the new system can be laid out. If the new system extends past the edge of the area which has been mapped for the old system, new digital maps may easily be obtained for the new area. The best part is that these maps will always be consistent and compatible with the maps already obtained, since they come from the same source of

digital data.

CAD systems and digital maps are very important resource for those who must design and operate CATV systems. Star Cablevision has found that the digital computer map provides the designer with a comprehensive "starting point" for the layout of his system and, thus, allows him to spend his time actually doing design work, rather than drawing base maps of the roads and streets in his territory.

Once completed, the CAD system map is easily maintained and provides a much better tool for recording the blueprint of the system than does an equivalent paper map. This enables Star's designers to be much more productive than they would otherwise be, allowing a small staff to have five or six CATV systems under-design at the same time. The result is significant cost savings to the CATV system operator. ■

# CLIDE

## Control Leakage Index Data Easily

A **powerful** solution to your  
system's CLI Management problems.

*Easy to use • Menu driven for ease of operation  
Wide selection of printed reports • Inexpensive*

CLIDE is a software program designed and developed by a cable TV engineer to aid CATV technicians in controlling RF signal leakage in their cable TV system.



*Get the facts before you  
buy. Remember, all software  
is "not created equal!"*

For details call  
(717) 267-3939

*Sold and supported by a company  
known for their genuine customer support!*



**Telecommunication  
Products Corporation**  
Chambersburg, PA 17201

## CAD CALLBOOK

The following companies have paid a fee to have their listing appear in the CAD Callbook.

**ADS**

Automated Drawing Systems, Inc.

**A.D.S. . . . . . (404) 448-0977**  
Automated Drawing Systems, Inc.

**WATS . . . . . (800) 333-5223**  
**FAX . . . . . (404) 242-8687**

3150 Gateway Dr., Ste. 700  
Norcross, GA 30071

**PERSONNEL:** Jeffrey Eichler, President  
**DESCRIPTION:** Lynx CADD—the only integrated design and drafting program for your PC. Simply draw a fence around the area on your strand map and have the design calculated and automatically posted directly on the map. Over 150 commands for fast and efficient drafting of base and strand.

**ADVANCED  
COMPANIES**

**Advanced Cable Services .(512) 863-9581**  
**FAX . . . . . (512) 863-9582**

1103-D Williams Dr.

Georgetown, TX 78628

**PERSONNEL:** Clark Watts

**DESCRIPTION:** A service oriented professional organization joining the talents of over 50 dedicated men and women to provide only the highest quality of service available. We offer a complete line of field/drafting/design services for CATV or LAN systems utilizing both AutoCad and Magic CAD systems. To better serve you, we also have an office at 7400 E. Caley Ave., Ste. 190, Englewood, CO 80111, Phone (303) 741-3504, Contact: Lisa Halloran.



**American Digital . . . . . (414) 733-6678**  
**Cartography**

**FAX . . . . . (414) 734-3375**

715 West Parkway Blvd.

Appleton, WI 54914

**PERSONNEL:** Doug Poland; Pat Liebman  
**DESCRIPTION:** American Digital Cartography (ADC) software products and services include: Enhanced Digital maps, Double Line maps, Contour and Terrain Relief maps, Geographic Name Conversion, Coordinate System Conversion, TIGER file conversion, and Tralaine Geocoordinate Conversion software. ADC maps run on PC's

and are compatible with AutoCAD DWG/DXF, USGS DLG-3, and Intergraph DGN formats.

## Cable Technology Group

**Cable Technology Group .(617) 969-8552**  
**FAX . . . . . (617) 964-1432**

55 Chapel St.

Newton, MA 02160

**PERSONNEL:** Andrew Friedland, Sales & Marketing; Joel Anderson

**DESCRIPTION:** Authorized AutoCAD™ Applications Developer with software products for design and documentation of CATV, institutional cable, and local area networks. BCAT™ is a proven AutoCAD applications template for CATV drawing. It is connected to CAD/SUM™, an integrated CATV design software package. All run on IBM PCs under DOS. BCAT & CAD/SUM Jr. priced together start at \$2,500 (not including AutoCAD).



## Design Extender Inc.

**Design Extender, Inc. . . . (314) 949-9223**

**WATS . . . . . (800) 666-MAPS**

**FAX . . . . . (314) 949-9226**

3317 North Hwy.

94 Pilot House Center

St. Charles, MO 63301

**PERSONNEL:** Chris Kramer, President; Pam Lawrence, Design Manager

**DESCRIPTION:** Established in 1984, Design Extender, Inc. is a full service CATV design and engineering company. Services include, but not limited to, strand mapping, as-built mapping, design analysis, computer aided design, manual and computer aided drafting. Digitizing of existing plant maps also performed to compliment our map maintenance program.

## Friction Design Company

**Friction Design Company .(303) 979-3337**

**FAX . . . . . (303) 933-4149**

P.O. Box 5314

Englewood, CO 80155

**PERSONNEL:** Thomas T. Worster, President  
**DESCRIPTION:** Offering quality software for design, engineering and drafting for the cable and LAN industry. Supported by the design and drafting of cable systems on CADD, Friction Design Company has grown since 1986. Contact us for quotes on your

system requirement and design and drafting needs. No job is too big or too small.

## Network Facilities Professionals

**Network Facilities . . . . . (612) 934-2655**  
**Professionals**

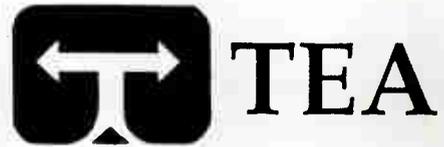
**FAX . . . . . (612) 934-2620**

7665 Commerce Way

Minneapolis, MN 55344

**PERSONNEL:** D.L. Horgan, CAD Services Manager

**DESCRIPTION:** NFP offers complete CAD drafting services, specific for the CATV industry, including our own CATV menu. As an authorized AutoCAD dealer, we offer sales, training and customization. Additional services include CAD/COM, our cable management system for your facilities. So, NFP has you covered inside and out.



**Transamerica Energy . . . (404) 992-7003**  
**Associates, Inc. (TEA)**

**FAX . . . . . (404) 992-8432**

1301 Hightower Trail, Ste. 300

Atlanta, GA 30350

**PERSONNEL:** Bruce Neurohr, President; James P. Worthen, Director/Eng. & Oper.  
**DESCRIPTION:** Specializing in field engineering, fiber optic and RF broadband design, and computerized drafting, a principal part of TEA's business is cable layout for cable TV and telephone companies. Keeping in mind the ever growing demand for TV and phone services at the personal and business level, it becomes obvious that speed, quality, and competitive prices can quickly determine the level of success.

**VDP**  
Video Design Pro

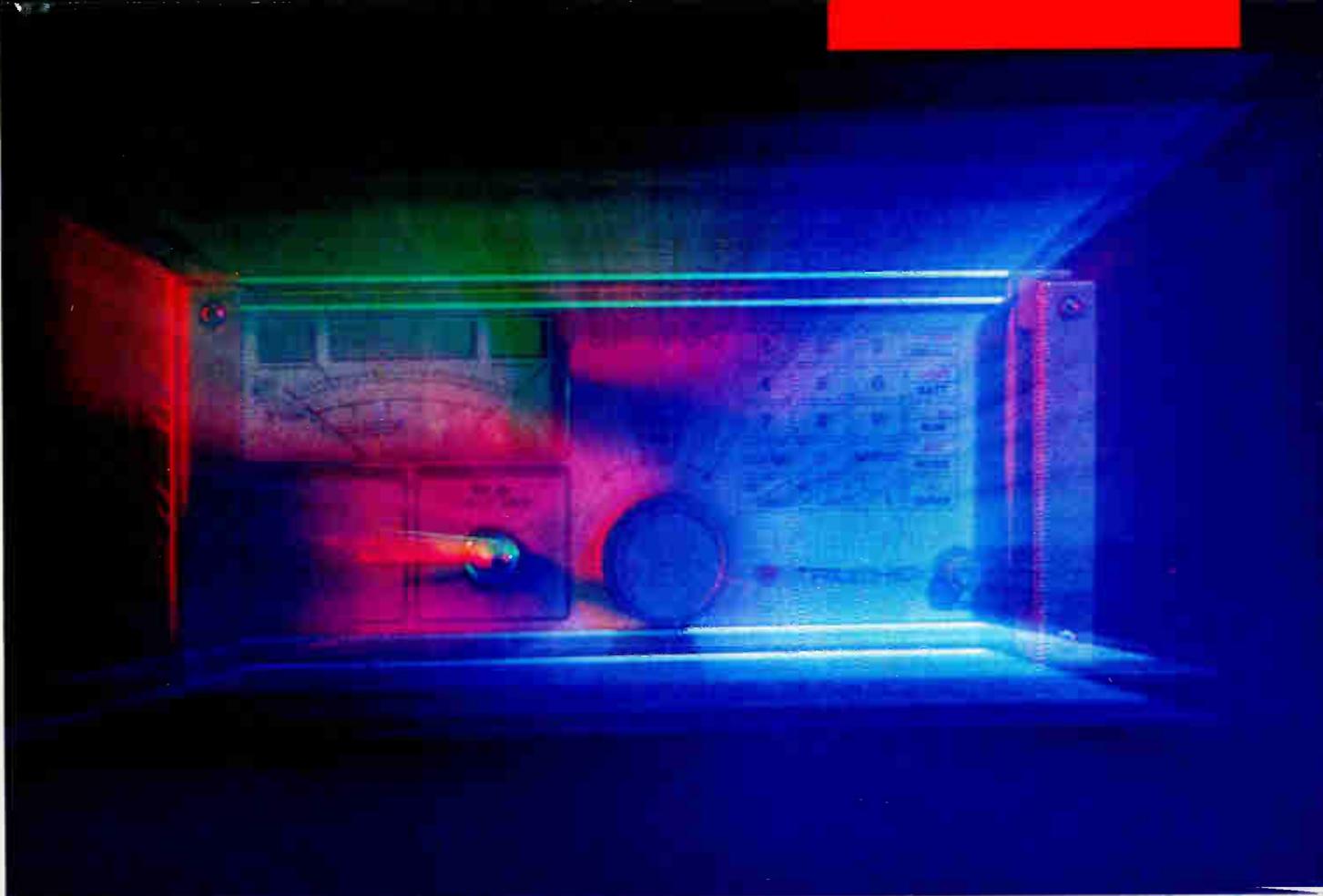
**Video Design Pro . . . . . (505) 524-8959**  
**FAX . . . . . (505) 524-9669**

749 Carver Rd.

Las Cruces, NM 88005

**PERSONNEL:** Dr. Walter P. Black, President; Dorothy Kerstetter, Sales

**DESCRIPTION:** Video engineers can reduce design time 70-90% with VidCAD software. Customized AutoCAD release 10 includes pre-drawn 3-D and block diagram components and "Touch & Cable" documentation (touch source and destination I/Os to export cable data). CableDOC makes cable reporting, labeling, and path calculations fast and easy.



# 0 to 600 in .035 seconds

Because of its exclusive spin knob, the Trilithic SP 1700 Digital signal level meter can cover its range of 5 to 600 MHz quicker than any other meter on the market today. The SP 1700 Digital has the accuracy you need ensuring that precision test results are always there when you want them.

The smooth, analog meter movement, combined with the large digital readouts make the SP 1700 as quick to read as it is easy to use.

The SP 1700 stands up to heavy use thanks to construction that is engineered to meet the MIL STD 810D drop test. It's also highly water resistant, has a front panel replaceable F connector and comes in a padded carrying case.



## The SP 1700 Digital offers more of what technicians *really* need:

- Selectable channel plans which include: NCTA, HRC, IRC, PAL or use the 99 channel memory to store your own.
- 5 to 600 MHz frequency range
- Electro-mechanical attenuator
- 60 Hz and 120 Hz active carrier hum testing
- Highly water resistant
- Meets MIL STD 810D drop test
- Industry exclusive 2 year warranty

For more information on the fastest signal level meter around, call or write:  
Trilithic ■ 9202 East 33rd Street ■ Indianapolis, Indiana 46236 ■ 317-895-3600  
800-344-2412 Outside Indiana ■ FAX: (317) 895-3613 ■ TELEX 244-334 (RCA)

 **TRILITHIC**

# The flyover as a maintenance tool

## COMPLIANCE



**W**ebster defines "tool" as "...something regarded as necessary to the performance of one's occupational or professional tasks." Let's take the liberty of expanding that definition to include something which allows you

to perform those tasks more efficiently, and then see how the flyover test fits that definition.

Herein we'll explore the use of airborne leakage measurement or "flyover" with attention given to type of information it can supply, vs. the ground based CLI and to how that information can be utilized.

As the "eleventh hour" for cable operators rapidly approaches, many find themselves scrambling to assess system leakage integrity and take the steps necessary to bring their plant into compliance. Others, having already done so, are now settling in on programs that insure the level of integrity they've achieved is maintained. Both need to make maximum use of the tools available to them.

### Point-in-time evaluation

By now, hopefully everyone who ought to, knows what this annual exercise of proving your cable system worthy of continued use of the "aeronautical" spectrum is all about.

It should be understood the prime purpose of CLI or flyover is not to find leaks. The FCC has graciously supplied an entirely separate set of rules (the basic leakage limits of Part 76.605 and the quarterly monitoring of Part 76.614) that charge us with the duty of finding and fixing those in a much more timely fashion. But the annual check is a way to make a "point-in-time" evaluation of the degree of success you have had finding and fixing those leaks over the preceding 12 months.

However, one would be very short

*By Chris Duros, General Manager, CableTrac Inc.*

sighted to ignore the additional information available following the annual CLI or flyover.

Upon completion of the annual check the foremost questions usually are: "Does my system pass?" and "Where are the leaks?"

When we say "pass," we are stating either based on the flyover's direct measure or a prediction from CLI that the leakage emitted from the system is insufficient to generate field intensities exceeding  $10\mu\text{V}/\text{m}$  at 450m over more than 90 percent of the service area. While here the flyover can claim to be the empirical test, the CLI values of "64" for  $I_{\infty}$  and "-7" for  $I_{3000}$  are expected to typically correspond with the 90 percent benchmark for the flyover.

It should be understood the prime purpose of CLI or flyover is not to find leaks.

A properly conducted and documented ground check for CLI calculation purposes will obviously net a detailed list of observed leak locations. To what extent similar information can be gained from a flyover test is subject to some variables which will be detailed herein, and the flyover may tell you some things the CLI didn't.

Assuming the flight track was recorded along with the leakage date during a flyover, the results can be reported in several different forms beyond a simple "pass/fail" percentage. Typical methods are as a list of measurement locations described as latitude/longitude coordinates with the associated field intensity (in  $\mu\text{V}/\text{m}$  or  $\text{dB}_{\text{ref}}$ ) or by plotting of the measured field intensity values using the logged

flight track coordinates.

When attempting analysis of such data, keep in mind we are actually dealing with measurement locations and observed values, rather than source locations. The values reported at each of these points represent the cumulative contribution of all leaks in the system, albeit in the case of distant sources a reduced contribution due to slant range.

While such a report may seem to side-step the question, "where are the leaks?", remember what this is all about: insuring aircraft freedom from interference over virtually all of the airspace overlying your cable system. Thus, such information is germane in that it depicts the physical dimensions of the area(s) being "polluted" by leakage from the cable system.

Sometimes based on his ground measurements, the discovery of over limit areas during a flyover comes as a surprise to the operator. Even with the best monitoring efforts, the system may sooner or later fall victim to the inevitable radial crack, loose connector or plate that for whatever reason is consistently missed during the drive out.

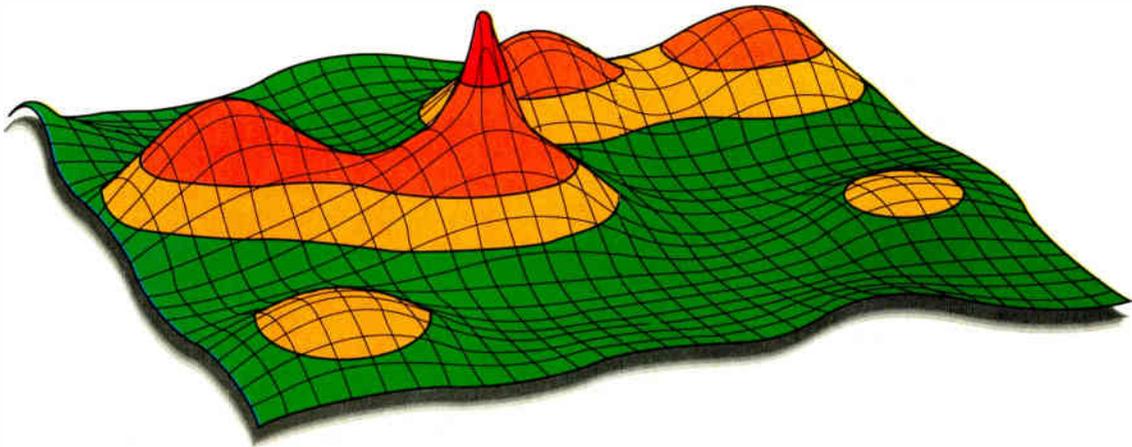
Often it is not possible to gather enough relevant data from the ground to accurately predict via CLI the presence of such leakage fields. This may be due to inaccessibility of cable plant located in high rise structures. Or it may be difficult to find the appropriate locations to take meaningful ground measurements when many closely located sources are involved, as may be the case with MDUs like apartments, dormitories, etc. Also, when the radiation patterns from a given source are distorted for whatever reason, the field intensity when measured using standard techniques from street side may result in a leak being missed all together, when in fact it is making a significant contribution when viewed from above.

Using the flyover to find leak locations has been equated to trying to do your CLI drive out while maintaining a distance 1,500 feet from the cable. Some of the variables that effect how closely leak locations can be resolved from the air are the total number of

# ComSONICS



# CLI FLYOVER



## STATE OF THE ART AERIAL DETECTION OF SIGNAL LEAKAGE

With a ComSonics CLI "Flyover" of your system,  
you'll not only know if your system will  
pass CLI compliance,  
but you'll know where the leaks are,  
and exactly how strong they are!



ComSonics has long been the leader in signal leakage.  
Put this powerful resource to work in your system NOW, for cost-  
effective system analysis, accurate leak accumulation  
indexing, and industry known credibility.



# COMSONICS, INC.®

AN EMPLOYEE OWNED CORPORATION

Call Toll Free: 1 - 800 - 336 - 9681

In Virginia Collect: 1 - 703 - 434 - 5965

COMPLIANCE



leaks, their distribution throughout the system, physical size of the service area, and plant density.

For example, a system with numerous leakage sources spread randomly throughout the system will most likely produce flyover results which show what has been referred to as a "dome" effect, where in the leakage field is greatest over the center of the system. This would be the expected result, for instance, in a system which has aging, poor quality drop cable and connectors, or perhaps one whose hard-line cable was constructed using connectors without radiation sleeves. Both scenarios could potentially produce many individual leaks with 3m fields in the low to moderate range distributed evenly throughout the plant. Analysis of this plot may yield little useful information as to where to find individual sources.

This is in contrast to what we'll refer to as the "tight" system with a limited number of leakage sources. Here the plot will typically show isolated "hot spots" rising from a comparatively quiet background. Here the plot from a flyover test should be useful in locating the source(s). Obviously, rather than starting an investigative drive out at one corner of the system, the search should begin in the vicinity shown on the plot as the apparent center of the "hot spot," thereby reducing the time spent finding and correcting the problem.

**A maintenance tool**

While the flyover result from the leaky system may have only served to tell the system personnel something they already knew, its value as a maintenance tool may be your ability to, with report in hand, graphically depict the scope of the system's leakage problem to management when making budget requests for system repair or rebuild.

Comparison of subsequent flyovers with such an original report can provide an excellent means of evaluating the progress being made by such a repair or rebuild effort to bringing the system into compliance.

Both CLI formulae make the as-

sumption that the leakage fields will sum together to be at their apex over the center of the cable system. Field data has shown this to not be consistently accurate, particularly when dealing with leakage from a relatively tight system. Here, when comparing  $I_{3000}$  results with those from a flyover, some interesting observations can be made. For instance, if the major leakage source(s) are far enough removed from the center of the system, their contribution to a  $I_{3000}$  calculation is sufficiently diminished to allow the system to generate a passing score (<.7). However, a properly conducted flyover may likely show more than 10 percent of the data points exhibiting levels in excess of  $10\mu\text{V/m}$  and thus fail the test.

To consider the CLI  $I_{3000}$  result such as in this example as being acceptable would be unwise. It would most certainly be the result of leaks which far exceed the basic signal leakage limits of  $20\mu\text{V/m}$ , and more importantly, the underlying goal of CLI has not been met, that being insuring freedom from interference in the airspace above. And besides, "Murphy's Law" would dictate that it will be in the end of town the FCC's field inspector enters the next time he comes by to pay you a visit.

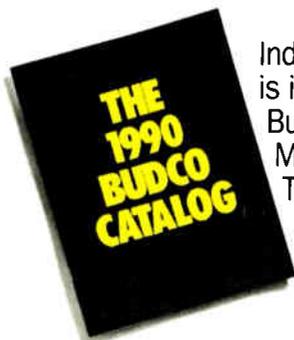
A flyover may be considered a tool, given it's ability to quickly produce the point-in-time snapshot of system leakage integrity. This is an advantage whose importance will be determined by the resources available within the company and management's willingness to dedicate them. Committing the manpower for a ground based drive out that are necessary to gather accurate CLI data within a relatively short period may mean a virtual shutdown of all other service activities in the system for that period.

**Conclusions**

How well a flyover fits the definition of a maintenance tool depends on what shape your system is in, and what you are trying to accomplish. It may bring to light areas of the system where leakage is occurring of which you were previously unaware. It may only graphically confirm what you already knew.

A flyover's value as a maintenance tool may prove in the end to be its ability to allow you to spend more of your time and energy finding and fixing leaks instead of measuring them, thus helping you maintain a better operating plant that supplies better service to happier customers. ■

# Free Budco 1990 Catalog.



Budco has been supplying the Cable TV Industry for over 20 years. Our 1990 catalog is in with more products than ever before. Budco Taplocks, Aerovoe-Pacific, Tyton, Multilink, Master Lock, Brady, Gilbert, Cable Pro, Lemco Tools and many more fine suppliers and manufacturers are listed. Call us today!

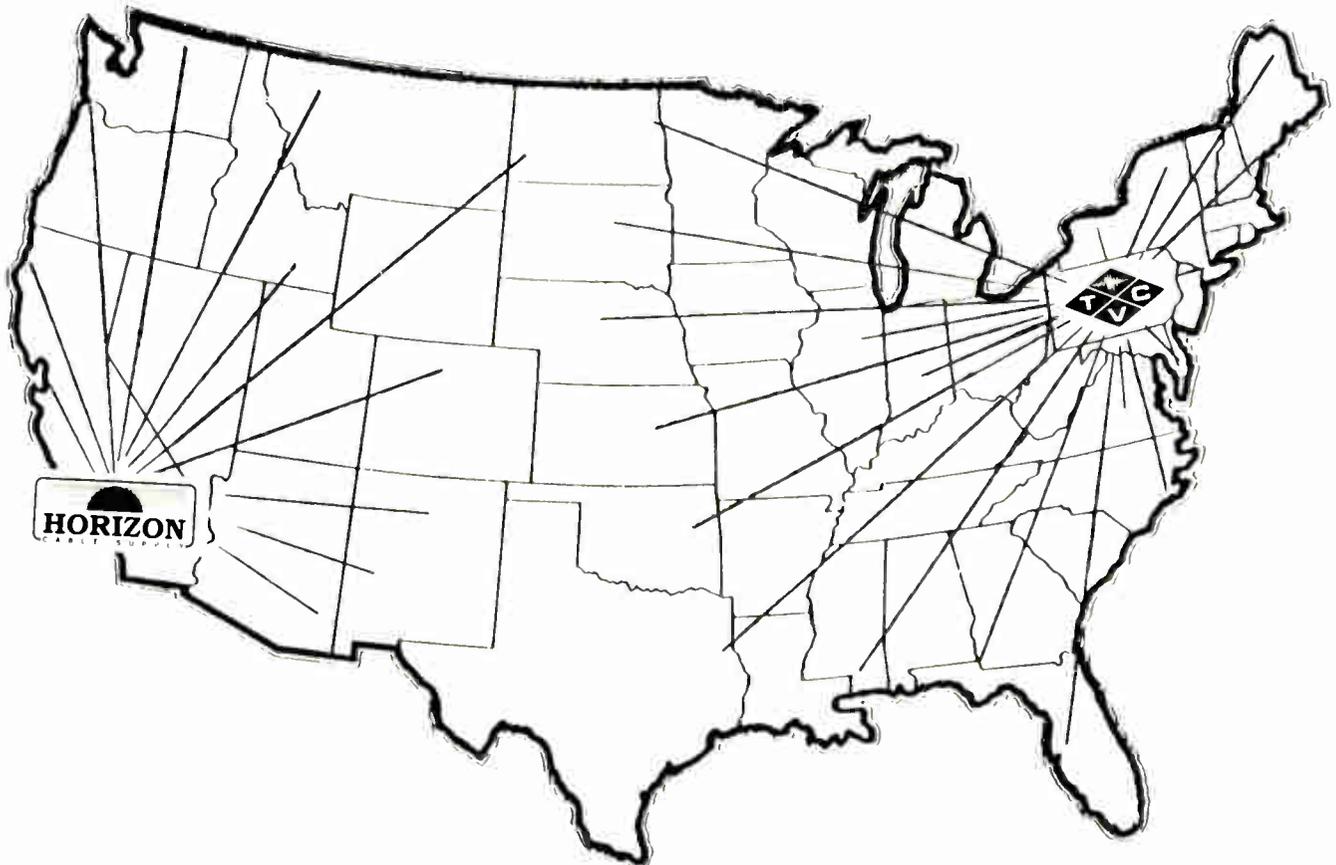
**1-800-331-2246**

FAX NUMBER 1-918-252-1997

**Budco** P.O. Box 3065 / Tulsa, OK 74101

# The Best Got Better.

## **TVC** INCORPORATED



Last March we announced the merger of the two top regional distribution companies.

We're back to tell you it worked! The unique national network formed by joining the talents of Horizon Cable Supply with TVC Supply Company has resulted in TVC Incorporated emerging as the leading supplier to multiple systems operators both East and West.

Call us today for fast delivery of all your cable equipment requirements - wherever you are.

TVC and Horizon Cable Supply Companies. We're TVC Incorporated. The best got better.

## **TVC** INCORPORATED

East: TVC Supply—HERSHEY (717) 533-4982 • 800-233-2147

West: Horizon Cable Supply—SAN CLEMENTE (714) 361-2011

Corporate Offices: 1746 E. Chocolate Ave. Hershey, PA 17033 (717) 533-4982

Reader Service Number 31

# The mysteries of NTSC video

BACK TO BASICS

While high definition television may be the captivating technology of the future, many in the industry believe improved NTSC may be the answer for today's television viewers. But what is NTSC? Does everyone really understand its fundamentals? In this month's *Back to Basics*, Bob Connelly explores the "Mysteries of NTSC" for those who want to take a fundamental look at NTSC.

The transition from cable installer to cable technician cannot be accomplished until the installer's understanding of cable signals grows to include not only the RF measured on the field strength meter but also a firm understanding of the baseband signals, including NTSC video. Contemporary literature available to installers and technicians abounds with graphs and charts illustrating the appropriate waveforms. However, many budding cable techs have difficulty correlating the images presented on the picture monitor with the oscillographic representation of the same image on a waveform monitor.

Television basics

The process involved in displaying images involves the use of reciprocal transducers. Transducers are devices which change energy from one form to another. A microphone is a transducer which changes sound energy into electrical energy. The loudspeaker is the microphone's reciprocal transducer that changes electrical energy into sound.

In television, the pickup device in the camera—either a pickup tube or a pickup chip—converts the light focused on it into an electrical signal referred to as video. The display device, either a cathode ray tube or a charge coupled device converts the electrical energy of the video signal back into light energy which our eyes then interpret as the scene on which the camera is focused.

In the camera, an electron beam scans the photo reactive material on which the desired image is focused. The

image is scanned from left to right, and from top to bottom. The photo reactive material releases electrical charges in proportion to the intensity of the light focused upon it. When the beam reaches the right hand side of the pickup element it is turned off and returns to the left side to scan another line in much the same manner as a typewriter executes a carriage return before beginning the next line of text.

Television pictures are made up of a series of lines. In the NTSC system there are 525 lines in each complete picture. Motion is accomplished by creating 30 complete pictures per second. This means the scanning beam has to travel from left to right (525 x 30) or 15,750 lines of information per second. In order to reduce flicker, each complete picture is made up of two half pictures, called fields, of 262½ lines.

The beam starts at the top of the screen and scans all the odd lines first, i.e. 1, 3, 5, 7, ...525. When the beam reaches the bottom of the screen it is pulled back to the top and scans all the even lines: i.e. 2, 4, 6, ...524. This process is known as interlaced scanning. Because there are 30 new pictures each

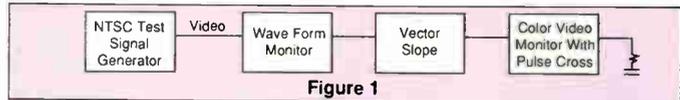


Figure 1

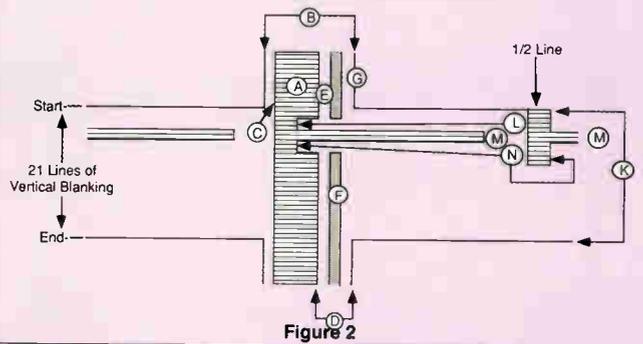
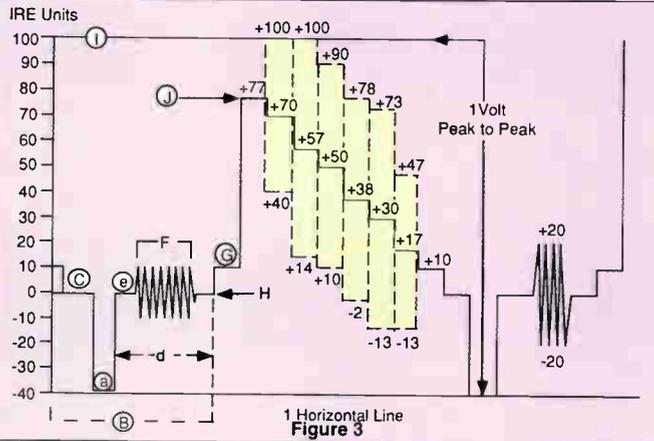


Figure 2



1 Horizontal Line  
Figure 3

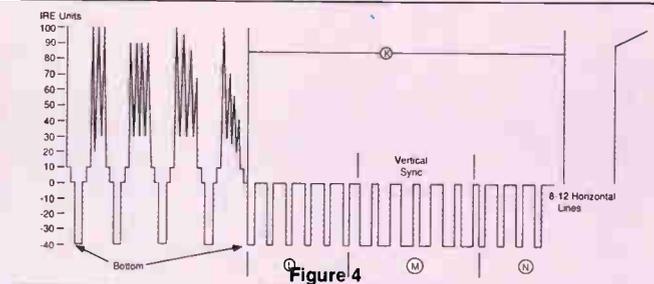


Figure 4

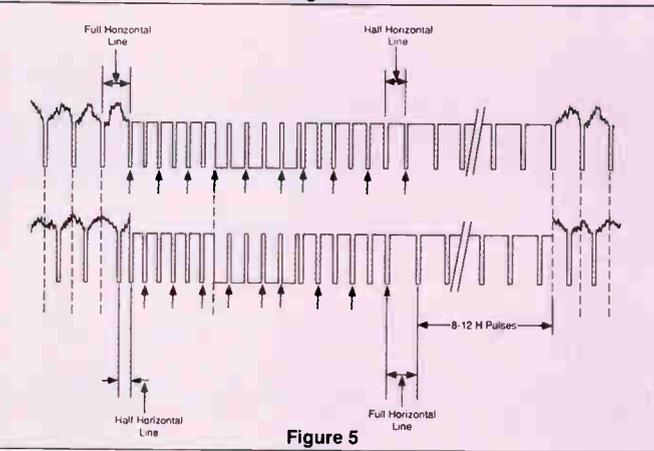


Figure 5

By Bob Connelly, Transmitter Engineer, KCWC-TV, Wyoming Public Television

# THE ART OF ADDRESSABILITY



There's an art to creating an addressable cable system. The Pioneer BA-6000 converter brings all the right elements together to create state-of-the-art addressability.

The composition of such features as volume control, multi-vendor scrambling compatibility, PPV/IPPV capability, VCR program timer, VCR filter, four digit display, and unmatched security illustrate the lasting impression of a picture-perfect addressable converter.

The BA-6000 paints an attractive picture for cable operators.



 **PIONEER®**

second and each picture is composed of two fields, then there are 60 fields per second.

The process of recreating the picture involves moving another electron beam from left to right and from top to bottom in the identical fashion as the camera beam scanned the image. In the picture tube or screen, the electrical signal is amplified and used to excite photo sensitive chemicals in the display device, causing them to emit light. The amount of light that is emitted by any portion of the display is directly proportional to the amount of light detected by the pickup element in the camera.

The particulars of the television system used in the United States and Japan were developed over a number of years. The original parameters of 525 lines in 60 fields were recommended by the National Television Standards Committee and mandated by the Federal Communications Commission (FCC) on July 1, 1941. The NTSC standard was modified to allow compatible color transmission in 1953 and was modified again to allow multi-channel sound in 1984.<sup>1</sup>

Armed with this basic understanding and a stack of diagrams showing

the appropriate relationships between synchronization signals (sync) and the picture signal (video), the beginning cable tech is often equipped for confusion.

It should be noted that when sync and video information is combined into one signal, that signal is referred to as composite video. This discussion centers around the NTSC composite video signal.

The most practical means I have found for illustrating the complex relationships of NTSC composite video is to set up a waveform monitor, vectorscope, video signal generator and picture monitor with cross-pulse capability and walk the neophyte through the process.

The equipment was set up as shown in Figure 1. Particular attention was paid to making sure that the technician could identify the signal both on the waveform monitor, vectorscope and the corresponding representation on the picture monitor.

Make sure the technician can identify the following signals on both the waveform monitor and the picture monitor:

- A. Horizontal sync pulses.
- B. Horizontal blanking interval.

- C. Front porch.
- D. Back porch.
- E. Breezeway.
- F. Burst.
- G. Pedestal level.
- H. Baseline.
- I. White reference.
- J. Luminance level.
- K. Vertical blanking interval.
- L. Vertical equalizing pulses.
- M. Vertical serrations in vertical sync.
- N. Vertical equalizing pulses.
- O. How to differentiate between field 1 and field 2.

P. Active scan lines coming out of and going into vertical blanking.

Using the vectorscope and a picture monitor, demonstrate for the technician the burst vector and the lack thereof with a black-and-white signal. Also demonstrate the burst phase differences between the different color bars using the color bar reference and then using the modulated 5- or 7-step staircase explain why there is no phase difference between the stairsteps. ■

**References**

- 1. Hurst, Robert, "A Brief History of Color Television."

**New Product**

**RISER-BOND  
INSTRUMENTS**

**Model 1210**

TIME DOMAIN REFLECTOMETER  
CABLE FAULT LOCATOR

- SUPERTWIST LIQUID CRYSTAL DISPLAY
- AUTOMATIC DISTANCE CALCULATION
- WAVEFORM/DATA PRINTER STANDARD
- RECHARGEABLE NICAD BATTERIES STANDARD
- TESTS ALL TYPES OF METALLIC PAIRED CABLE
- LIGHTWEIGHT, COMPACT AND RUGGED PACKAGING
- EASY TO OPERATE



**\$4,395**  
Complete

For more information or to place an order call or write:

**RISER-BOND  
INSTRUMENTS**

505 16th STREET P.O. BOX 188  
AURORA, NEBRASKA 68818  
402-694-5201

Quality and Performance done  
the Rite Way



offers you more:



- Fiber optic
- Underground
- Aerial
- Cable
- Construction
- Strand Mapping
- Splicing



Rite Cable Construction  
Provides All Your  
Engineering & Construction  
needs, including Fiber Optics  
**704/874-4202**

# WHEN HURRICANE HUGO CAME CALLING, CREWS CALLED ON POWER & TEL.

## Service at the Source.

Independent telcos and utility companies have been calling on Power & Tel since 1963. And for the past 10 years Power & Tel has served the CATV industry, too. In all kinds of weather.

Cable companies know our 14 warehouses, sales offices and city counters are strategically located for fast delivery.

We stock over 8,000 quality utility, communication and CATV products.

And we have representatives who work to get customers what they need, when they need it.

In short, we don't just sell product. We provide service at the source. If you can't afford fair weather suppliers, call on a full-service, independent distributor. Power & Tel. No matter how stormy the job, we make CATV procurement a breeze.



**Power & Telephone  
Supply Company**

Headquarters: Memphis, Tennessee  
2701 Union Extd. Suite 500 • Memphis, TN 38112  
1-800-238-7514

# Optical technology in a different light

**W**hat do you do when you're a franchised cable operator and a private cable company in your area is delivering signals from one apartment complex to another via a cable *across* the street? Have them remove it of course. You're within your legal rights and that doesn't leave the private cable owner with many low-cost alternatives to providing television services to apartment owners.

Perhaps this same thought crossed the manager's mind when Viacom Cable in the Seattle, Wash., area asked NCS Cable TV to remove the offending cable in such a situation. NCS promptly did what Viacom asked. But instead of backing down or putting in a microwave link to cross the 200-foot span, NCS put in an infrared optical link to transmit 20 channels of video to the other side—legally and cost effectively. Now, two years later, NCS is not only successfully running a private cable operation, it has wired alongside Viacom Cable providing subscribers with an alternative means of getting cable television.

Although this isn't what Viacom had in mind, the episode brings focus on a technology that has been around for awhile, but is now rapidly gaining acceptance for short-haul applications—atmospheric infrared optical transmission links. The link consists of an optical transmitter (semi-conductor laser) and an optical receiver. The technology utilizes a very high frequency light wave carrier to send video, voice and data simultaneously over distances up to 2,000 feet.

Currently used in such applications as teleconferencing, telephone bypass, sporting event coverage, private cable and even multichannel multi-point distribution services (MMDS), the technology has applications beneficial to those in the cable industry wishing to cross a natural obstacle quickly and cost effectively.

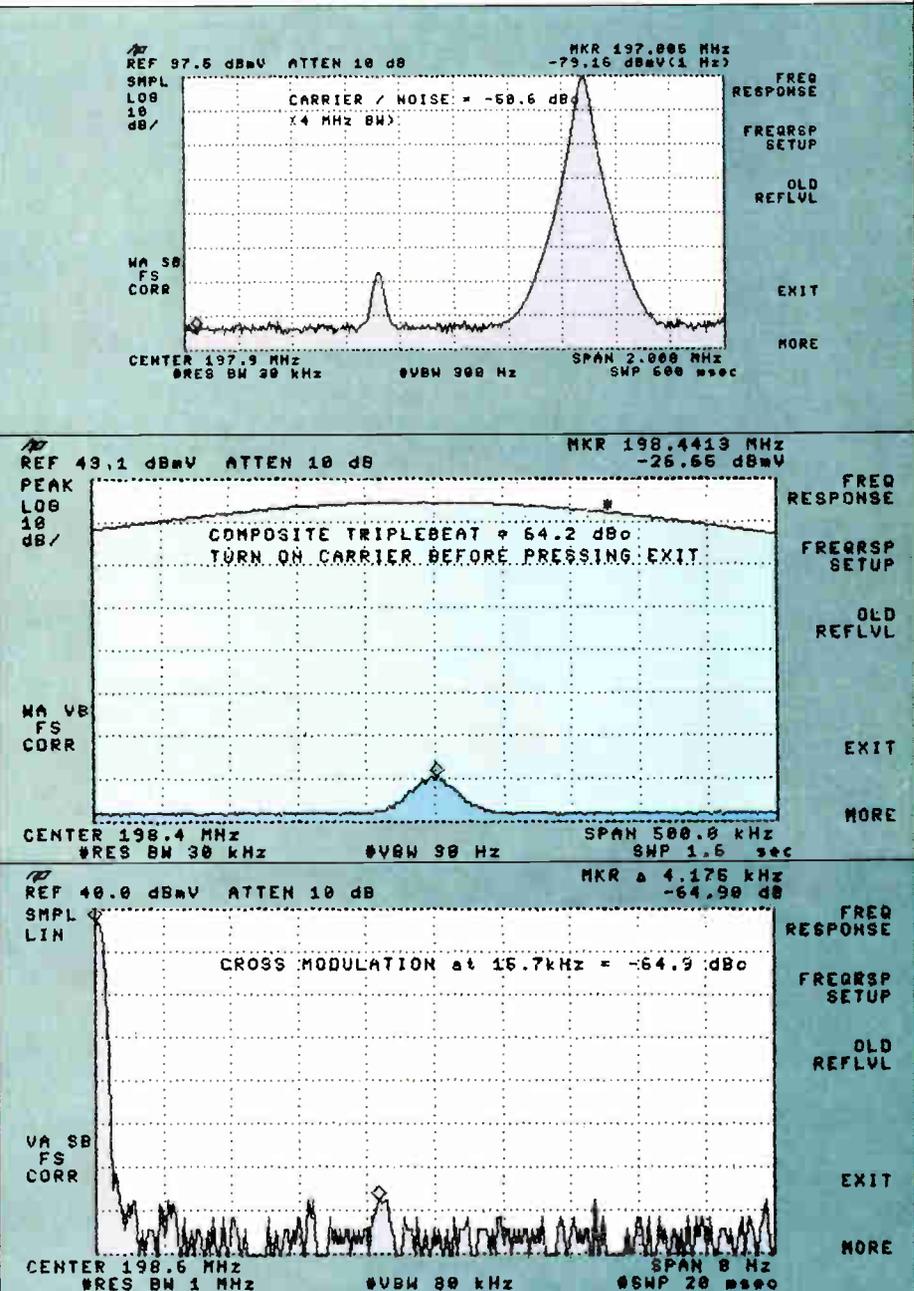
## Slow to gain acceptance

Unfortunately, one of the biggest drawbacks to the technology has been the relative ignorance about the optical link. Several companies have developed, manufactured and marketed the

product, only to find themselves out of business in a few years. "The reason being," says Lanny Smedley, chairman

you have to spend money and you have to educate people."

For Graycor, in operation since 1984,



of the board for Graycor Laser Systems Inc., "is number one, it's a difficult job to do and number two, because it's a more difficult job, it takes a lot of tender loving care. In order to do that,

the "educating" is beginning to pay off in this niche market. Today, only two companies exist to serve the market—Graycor and American Laser Systems. Graycor offers the ProLink 500, a

## INFRARED VIDEO

wideband infrared system capable of accepting and transmitting RF inputs within its 30 MHz to 350 MHz bandpass. The 42-channel system has a typical link power budget of 30 dB and can be constructed in a star or tree-and-branch topology. (See Figure 1 for performance specifications with 42 channels loaded on the system.)

American Laser Systems, in business since 1968, offers the Model 761 video transmission system which, although applicable for cable systems, is much more limited because of its single channel capacity. The 761 also consists of a transmitter/receiver capable of transmitting one channel of baseband video and audio up to a distance of one mile with a signal-to-noise (S/N) ratio of 47 dB.

Because of the operating frequency of an optical link, there is no interference and therefore, no licensing requirements. This makes it attractive in metropolitan areas where frequencies are difficult to obtain or where the only possible alternative is to run cable down a road and back in order to cross at a distant right-of-way. Optical links are even more attractive in situations where microwave may be cost prohibitive. The typical cost for Graycor's 42-channel system is \$11,000, whereas American Laser's system will run approximately \$7,000.

### Not a perfect answer

Obviously, as with any technology, there are limitations to the technology. One of the inherent problems is building movement, or sway. "I found, after checking with engineers," says Dean Scott, president of Satellite Communi-

cations and Electronics, "that the top of a building, even a three-story building, can move as much as a foot."

This movement causes difficulties for the transmitted light beam. The infrared starts out as a very narrow beam, approximately the size of a pencil lead, but spreads as it travels. The resulting beam of light at the receive site may actually end up being a foot wide. "The beam is a cone shape," says Lorraine Shellenberger, marketing manager for American Laser Systems. "For every 1,000 feet you transmit, it will spread three feet."

But according to Scott, that was the only difficulty with the technology. "It worked beautifully otherwise," remarks Scott. "As long as that thing is solid, it will work." (Scott originally operated a cable system in St. Petersburg, Fla. with Telescript Industries Corp.'s L2000 laser system. The system was sold to Jones Intercable who replaced the link with coaxial technology. Telescript closed its doors approximately nine months ago, however, Jones' engineers expect to put the laser system back to work soon.)

Ron Chick, owner of NCS Cable TV, also feels the only problem with the infrared technology is building movement. However, Chick sees this as a "property" problem, not a system error. "These apartment complexes, what they looked like two years ago and what they look like now—I can see where doors are cracking and separating, the door no longer sits inside the door frame."

Because the laser demands such accuracy, Chick says the transmitter needs to be adjusted every nine months. "That's nothing," says Chick. "Even

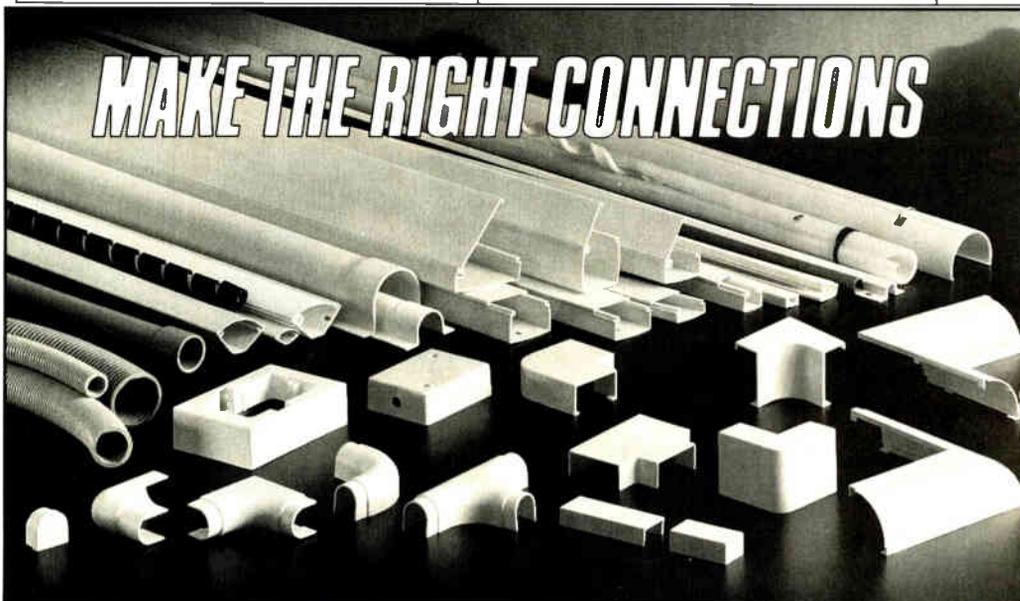
the Graycor requirements, what they consider maintenance, should be done every six months anyway. So, we're not doing anything out of the ordinary."

While both Graycor and American Laser Systems acknowledge the tracking error, they say the problem can be minimized by following some guidelines prior to installation of the laser. Graycor suggests avoiding structural elements such as wood, cantilevered steel pipes or tubes, long span roof elements or secondary or minor structural elements. For best case situations, optical links should be mounted on cast-in concrete, precast concrete, masonry and heavy structural steel buildings. For NCS Cable, the solution was to actually install concrete pillars to mount the transmitter and receiver.

Graycor also offers "Compulock," a closed loop digital system which, when implemented in a ProLink installation, allows for automatic correction of the transmitter's beam as the receiver moves from mounting instability or changes. Also available is "Signalock," a fast correcting, closed loop, automatic gain control system. Its purpose is to ensure stable RF output levels for distribution when atmosphere or alignment conditions change.

### Rain, fog and snow

Adjusting for atmospheric changes obviously brings up another difficulty—severe weather conditions. "The problem is in conditions like fog, smog and smoke," says Shellenberger, "where you have small, dense particles in the air. Our light goes into that and just diffuses whereas microwave can cut through it. However, with rain and



# MAKE THE RIGHT CONNECTIONS

Quality Cabletek moldings and connectors ensure a professional installation every time. Cabletek's value and service meet your specialized needs. Durable, dependable and attractive in exterior or interior installations.



850 Taylor Street • Elyria, Ohio 44035  
(216) 365-3889  
Toll-free 800-562-9378  
Fax (216) 322-0321

**Cabletek**  
WIRING PRODUCTS

# CATV rules the Rockies

**W**hich area is considered the birthplace of cable TV?

- a) somewhere in Pennsylvania
- b) somewhere in Oregon
- c) somewhere else

The answer is: d) nobody can agree. In fact, the debate rages on to this day. However, there's little doubt as to the place known as the "capital" of CATV. This distinction belongs to Denver and surrounding area, served by the Rocky Mountain Chapter of the Society of Cable Television Engineers. "We're in the very heart of cable," says Chapter President Steve Flessner, Telecommunications Inc. staff engineer.

Visitors soon discover the Front Range of the Colorado Rockies packed with thousands of CATV resources (peak-to-peak). "Here you don't feel isolated," said Chapter Vice President Pam Nobles, staff engineer/training at Jones Intercable. "It's helpful to know engineers from other MSOs in the region."

A gateway to both coasts, Denver became home base to early cable entrepreneurs. When cable skyrocketed in the mid-'70s, these companies also took off. Soon, many new CATV businesses sprang up in the vicinity. Today, no other area can boast a similar or greater concentration of operators, vendors and other related interests. (Another noteworthy item: Four of the 15 national SCTE directors live in this region.)

"The SCTE Rocky Mountain Chapter provides a direct link to the corporate headquarters," said Dave Willis, TCI director of engineering. And there are many links: You'll find the head offices of some large MSOs (TCI, United Artists, Jones) as well as other players (ATC National Division, Rifkin & Associates, Triax Cablevision, Fanch Communications, etc.). To better serve these decision-makers and buying authorities, many suppliers (Anixter Cable TV, Jerrold Communications, Scientific-Atlanta, Times Fiber, etc.) keep sales and/or support personnel here. To this lively mix, we add programmer affiliate offices, contractors, publishers, training facilities, media consultants and so on.

*By Rikki T. Lee, Editorial Consultant,  
Rikki T. Lee Written Communications  
Services*

And the variety just keeps growing. Last year, Cable Television Laboratories (CableLabs) set up shop in Boulder, 30 miles west of downtown Denver. According to Mike Schwartz, the R&D facility's director of clearinghouse, "A study was conducted to ascertain in which part of the country CableLabs should be located. Boulder was near the top of the list because of area industries involved in science and communications, the local university's interest in CableLabs, the economics and lifestyle of the area, and the proximity to cable companies."

## An enviable position

Since its beginnings as a meeting group—with the first officers elected Oct. 17, 1984—and up to the present

A commitment to consistently high quality CATV technical training has been the trademark of the Society and its local groups for over 20 years.

day, the Rocky Mountain Chapter has enjoyed an enviable position in the CATV capital. But with this privilege has come the responsibility in reaching out to corporate engineers as well as local system technicians and installers. As we'll see, such a wide outreach has resulted in some rather unique and innovative approaches to training.

Like all of the 50-plus SCTE chapters and meeting groups, the Rocky Mountain Chapter's primary mission is to provide technical seminars as well as regular BCT/E testing. In the past 5½ years of the group (the last four years as a full-fledged chapter), seminars have touched on topics such as

cable powering, construction practices, antenna placement, preventive maintenance, AML microwave, installer safety, CLI and signal leakage, and many more. With mountains of resources at its doorstep, the chapter has no trouble tapping training talent. "We always have a large group of excellent speakers from which to draw," said Chapter Treasurer Steve Johnson, senior CATV project engineer at ATC's Denver support office.

A commitment to consistently high quality CATV technical training has been the trademark of the Society and its local groups for over 20 years. As a result, all levels of engineers, technicians and installers have taken the opportunity to further their professional careers through SCTE training. However, remembering its special responsibility to train corporate engineers in the area, the chapter has gone a step further (and perhaps a mile higher).

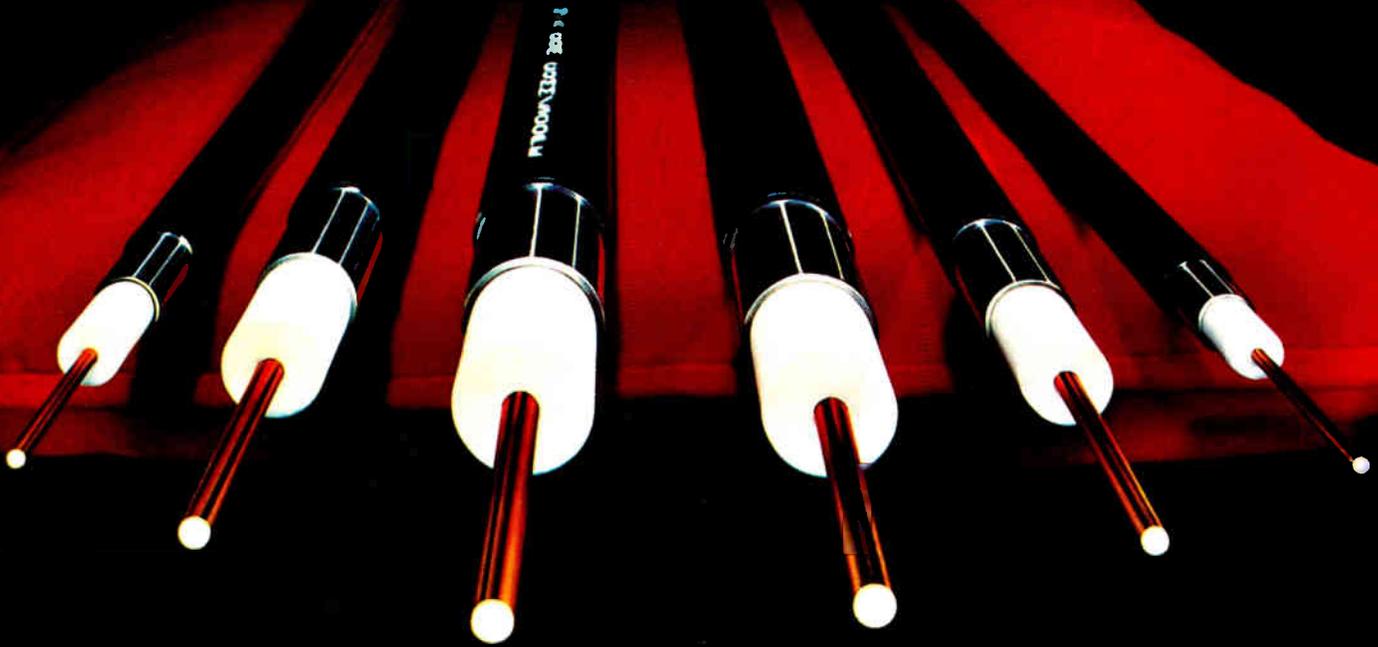
"Several times during the year, we hold Saturday sessions to appeal to the corporate engineer," said Chapter Board Member and Incentive Director Ron Upchurch, director of engineering at United Cable of Colorado. "But we're starting to focus more on what these engineers want to be taught. We've gotten input from UA's R&D department, which has recommended that we do higher level seminars on test equipment and fiber-optic design."

Thriving on cooperation from corporate engineering executives is another benefit of the Rocky Mountain milieu. In general, they support the chapter's training efforts, allowing corporate and local system technical staff time off to attend seminars. To quote Bob Luff, Jones group vice president of technology, "The Rocky Mountain Chapter provides an invaluable service in the cable capital. Most of us at corporate offices are terribly busy. We need the Society to bring all of us together periodically to share information and discuss issues common to all Denver-based MSOs." Also, in conjunction with the chapter, several MSOs in the area sponsor BCT/E testing during their engineering conferences.

## The stuff of legends

Continuing its quest to attract corporate staff, the Rocky Mountain Chapter

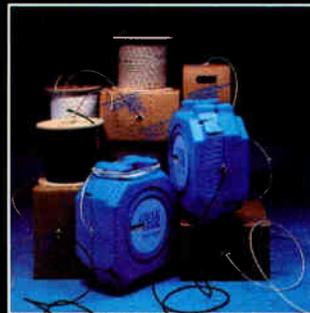
# Now Anixter puts Comm/Scope Coaxial Cable even closer to your next rebuild!



... That's because we've added additional stock to all of our on-line computer linked distribution centers located throughout North America.

Anixter has a "just-in-time" delivery service that puts your rebuild trunk, distribution and drop cable at the job site where and when you need it. So don't buy more cable for rebuilts than you need.

Remember, at Anixter, Service is our Technology.



## ANIXTER CABLE TV

**WEST-ANAHEIM:** (714) 779-0500, (800) 854-0443; **DENVER:** (303) 740-8949, (800) 841-1531; **SEATTLE:** (206) 251-6760, (800) 426-7665; **MIDWEST-CHICAGO:** (708) 350-7788, (800) 544-5368; **CLEVELAND:** (216) 526-0919, (800) 321-8068; **DALLAS:** (214) 448-CATV, (800) 231-5006; **IRON MOUNTAIN, MI:** (906) 774-4111, (800) 624-8358; **SKOKIE, IL HDQTRS:** (708) 677-2600; **EAST-ATLANTA:** (404) 840-7901, (800) 242-1181; **LONG ISLAND, NY:** (516) 293-7788, (800) 645-9510; **NEW JERSEY:** (201) 328-0980, (800) 631-9603; **ORLANDO:** (407) 240-1888, (800) 477-8396; **CANADA-CALGARY:** (403) 250-9646; **MONTREAL:** (514) 636-3636; **TORONTO:** (416) 568-8999; **VANCOUVER:** (604) 321-5885.

In an emergency, weekends and holidays or after 5 P.M. call toll free 1 (800) 323-8166.  
CORPORATE OFFICES, ANIXTER CABLE TV, 4711 Golf Road, Skokie, IL 60076, (708) 677-2600

Reader Service Number 39

©1990 Anixter Cable TV

presents seminars on professionalism and management each year. And once in a while, the chapter takes on an idea one step ahead of the rest. "We have more opportunities to do innovative things," said Chapter Secretary Eric Himes, sales representative for Magnavox CATV Systems. In this vein, the chapter in previous years has presented a videoconference on signal leakage and a meeting of minds between local broadcast and cable engi-

neers.

"Last year's fiber-optic seminar could have passed for a national fiber event," said Tom Brooksher, director of marketing for the National Cable Television Institute, a CATV correspondence school based in the Denver suburb of Englewood. In this session last April, the top engineers from major MSOs gathered at Jones to present what their companies were doing with fiber here and abroad. The speakers included

Jones' Luff, Jim Chiddix and Dave Pangrac of ATC, and Richard Rexroat of TCI. Engineers from New York, Chicago and other points infiltrated the audience.

But perhaps the most original stroke was the chapter's first Cable Games event, held last July during the Colorado Cable Television Association's convention in Vail. A series of four technical performance tests, the Games were the first effort at a participatory, competitive event for the technical community. Even after months of considerable planning and the sponsorship of local MSOs and vendors, the Games could have easily been blown along with the starting whistle. Quite the contrary: An audience of over 150 non-technical but curious convention-goers stood and watched until the final whistle nearly 90 minutes later. Can this possibly succeed again? You'll know that after the Second Annual Cable Games take place during this year's Colorado Show.

And there are surprises in this year's chapter schedule. Topics in its well-rounded seminar agenda for technical personnel includes system troubleshooting, connectors and cables, RF and video testing, and others. In addition, the chapter plans to reach out to a new group—CSRs—this December with a basic course on how the cable system works.

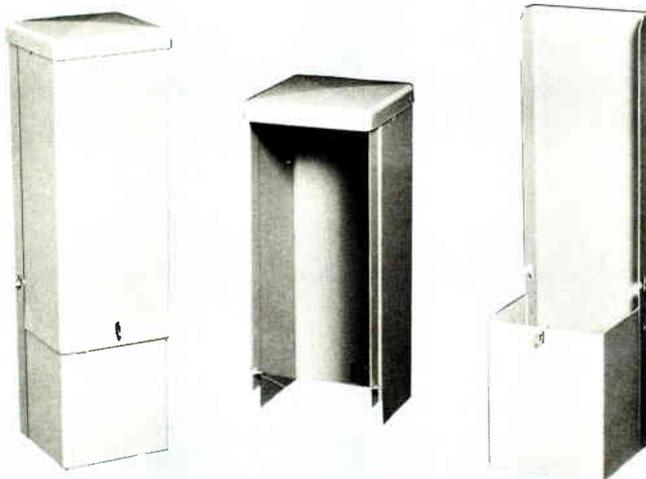
**Incentive drive**

Despite the large numbers of technical staff from area corporate, system and vendor offices, attendance at chapter seminars at times has been less than spectacular. Also, despite phenomenal growth at the national level, membership at the chapter level has remained relatively low. In an effort to reverse these trends, the chapter plans to implement programs for retaining current members and drawing new ones. As part of a membership incentive drive, seminar attendees will be offered chances to win special prizes, including a trip to Cable-Tec Expo '91. Also, the chapter encourages local system managers to inform their technical staff about the benefits of attending SCTE seminars.

No doubt, more exciting things are in store for the Denver area as well as for the entire industry; details are sketchy. In the meantime, just watch the SCTE Rocky Mountain Chapter continue to launch more "capital" ideas for training the technical community it serves. ■



**\*LOW PROFILE PEDESTAL**



CATALOG NUMBER	DEPTH	WIDTH	HEIGHT
*S2096-LP	6½"	6½"	20"
S2096-0	6½"	6½"	23½"
S2097-0	8¼"	8¼"	25½"
S2098-0	10½"	10½"	44"
S2099-0	10½"	16"	46"
S2100-0	24" stake & hwre.		
S2100-32	32" stake & hwre.		
S2101-0	42" stake & hwre.		

• Fabricated from heavy gauge zinc coated steel.

• Heavy gauge steel padlock hasp and knockout provision for keyed cylinder lock provided in every box.

(cylinder lock can be factory installed if specified on order)

• Now available with environmental green finish of thermoset polyester powder coating which provides the most durable, noncorrosive finish available.

• Most common sizes normally available stock. For special requirements please contact your distributor for special quotation and prompt shipment from our factory.

**(816) 483-5314**

A Subsidiary of **MILBANK** P.O. Box 419028, K.C., MO 64141-0028

Reader Service Number 40

## WHAT'S AHEAD

# SCTE

Following is a list of SCTE technical seminars with contact name. If known, location and seminar topic are listed.

**March 8 Big Country Meeting Group** Abilene, Texas. Contact Albert Scarborough, (915) 698-3585.

**March 10 Chaparral Chapter** at the Howard Johnson Plaza, Albuquerque, N.M. Contact Brian Throop, (505) 761-6289.

**March 13 Central Illinois Chapter "CLI Last Chance"** at the Sheraton Normal Hotel in Normal, Ill. Contact Ralph Duff, (217) 424-8478.

**March 14 North Country Chapter** BCT/E testing to be administered in Categories I, IV, V and VII at the Edina Community Center, Edina, Minn. Contact Douglas Ceballos, (612) 522-5200, ext. 705.

**March 14 Mount Rainier Chapter** Contact Sally Kinsman, (206) 821-7233.

**March 14 Wyoming Chapter "System Powering"** with D.R. Johnston of TCI and "TDR" with J.R. Johnston of TCI at the TCI Cable Office, Riverton, Wyo. Contact J.R. Johnston, (307) 632-8114.

**March 14-16 Razorback Chapter** meeting to be held in conjunction with the "L'Ark Show" in New Orleans. Contact Jim Dickerson, (501) 777-4684.

**March 15 Southeast Texas Meeting Group** at the Warner Offices in Houston, Texas. Contact Tom Rowan, (713) 580-7360.

**March 20 Rocky Mountain Chapter** BCT/E examinations to be administered (tentative) at the Clarion Hotel Southeast, Colo. Contact Steve Johnson, (303) 799-1200.

**March 21 Greater Chicago Chapter "Safety."** Contact John Grothendick, (312) 438-4200.

**March 21 Dixie Chapter** in Montgomery, Ala. Contact Greg Harden, (205) 582-6333.

**March 21-22 Dakota Territories Meeting Group** BCT/E examinations to be administered in Categories I, IV and VII. Meetings will be held March 21 at the Ramkota Inn in Pierre, S.D., and March 22 at the Kirkwood Inn in Bismark, N.D. Contact A.J. VandeKamp, (605) 339-3339.

**March 21-23 SCTE National Seminar "Fiber Optics 1990"** at the Doubletree Hotel and Monterey Conference Center, Monterey, Calif. Contact SCTE National Headquarters, (215) 363-6888.

# C-COR

ELECTRONICS INC

C-COR Electronics "state of the art" seminars are three-day events designed to instruct relatively new technicians in basic theory, installation and maintenance of cable TV systems. Attendance is limited to a maximum of three

persons from one system. The fee is \$195. Call Teresa Harshbarger, (800) 233-2267, ext. 326 to register or for additional info on any of the 1990 seminars.

**March 20-22**  
Atlanta, Ga.  
**April 24-26**

Albany, N.Y.  
**May 22-24**  
Allentown, Pa.  
**June 19-21**  
Indianapolis, Ind.  
**September 18-20**  
Dallas, Texas  
**October 16-18**  
Phoenix, Ariz.

# MAGNAVOX

CATV SYSTEMS CO.

The Magnavox CATV Systems mobile training center is a fully-equipped laboratory on wheels for cable training. The three-day seminars combine instruction in theory and practical hands-on training. The fee is \$300. Call Amy Costello Haube at (800) 448-

5171 (in N.Y., (800) 522-7464) for information and reservations.

**March 6-8**  
Chicago, Ill.  
**March 13-15**  
Lincoln, Neb.  
**March 20-22**  
Spokane, Wash.  
**March 27-29**

Portland, Ore.  
**April 4-6**  
Stockton, Calif.  
**April 9-11**  
Los Angeles, Calif.  
**April 17-19**  
Phoenix, Ariz.  
**April 24-26**  
Santa Fe, N.M.

# CED

Do you have a technical event or seminar you'd like to publicize? Just send a notice of your events to:

CED Event, 600 S. Cherry St., Ste. 400, Denver, CO 80222, (303) 393-7449.

# BLONDER TONGUE

LABORATORIES

Blonder-Tongue Laboratories will conduct technical SMATV/CATV seminars. Contact Rosemary Guarnieri at (201) 679-4000, ext. 265 for information.

**March 22-23** Rockville, Md.  
**April 19-20** Edison, N.J.

## WHAT'S AHEAD

### Interference Control Technologies

Interference Control Technologies is sponsoring several electronics short courses for engineers and technicians. For more information contact Elizabeth Price, (703) 347-0030.

**March 12-16** "Practical EMI Fixes," Atlanta, Ga.

**March 13** "Product Design to Pass EMC Regulations," Palo Alto, Calif.

**March 14** "Product Design to Ensure Immunity," Palo Alto

**March 15** "EMC for Systems Engineers," Palo Alto, Calif.

**March 16** "EMC for Managers," Palo Alto, Calif.

**March 20-23** "Grounding and Shielding," San Francisco, Calif.

**March 26-30** "EMC Design and Measurement," Orlando, Fla.

### Scientific Atlanta

Scientific-Atlanta offers technical training for subscriber products for customers as well as advanced training for the industry. The following seminars will be held in Atlanta, Ga. Contact Patti Kitchens at (800) 722-2009 to register or for additional information.

**March 7-8** 8570/90 System Manager

**March 14-15** Subscriber Manager V Training

**March 26-28** Advanced Systems Hardware & Software Training

**March 29-30** Advanced PPV and Impulse PPV

### SIECOR

Siecor Corp. will sponsor fiber optic training programs designed to meet the needs of installers and users of fiber optic products. Following are dates for the program "Fiber Optic Installation and Splicing for Outside Plant Applications." For information on classes, pricing and registration call, (800) 634-9064.

March 12-15

August 13-16

December 3-6

**March 21-23** Siecor will sponsor a seminar at the Fiber Optics '90 sponsored by the SCTE in Monterey, Calif. Call (704) 327-5000.

agile...

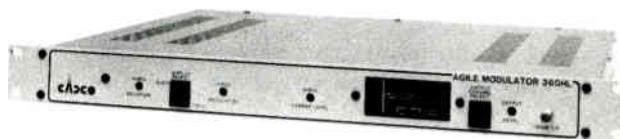
## The NEW Generation

### Processor 361HL

### Modulator 360HL



Off Air Ch 2/69 In-Ch 2/YY Out



Ch 2/YY Output

The NEW Generation features user-friendly advanced microprocessor control, phase-locked synthesized crystal-referenced oscillators, automatic FCC Offsets, stereo, I-F loops, BAR graph and LED readout—all in low-profile, low-heat, high-performance 60 dBmV output design. Simply "STATE OF THE ART".

**Two-Year Warranty**

Please request your free Cadco catalog



**2405 S. Shiloh Rd. Garland, Texas 75041**

**Toll Free (800) 877-2288**

**(214) 271-3651**

**FAX (214) 271-3654**

# Psssst...

Rumor has it  
that the best  
kept secret  
for testing  
Broadband  
Networks is  
**OUT**  
of the  
**BAG!**

## The Calan 1776/1777 Sweep/Analyzer System

Unique in the industry, the Calan 1776/1777 is the only synchronized receiver/transmitter with a built-in spectrum analyzer that provides a true sweep response and non-interference to data or video.

In addition, it offers a portable, lightweight design and the reputation of being the **Most Reliable** sweep/analyzer system ever designed for broadband test and measurement requirements.

If you have a Broadband Network and don't have the Calan 1776/1777 Sweep/Analyzer System, you can **Pounce** on one by calling a Calan representative for a demonstration in your system.



CABLE AND LOCAL AREA NETWORKS

CALAN, Inc.

R.R. 1, Box 86T

Dingmans Ferry, PA 18328

800-544-3392 • In PA: 717-828-2356

Reader Service Number 42

# Trade Shows

*North Central Cable Television Association*  
**March 26-29** Minneapolis, Minn. Contact Mike Martin, (612) 641-0268

*NAB* **March 31-April 3** Atlanta, Ga. Contact Rick Dobson, (202) 429-5335

*CAB* **April 1-3** Marriott Marquis, N.Y. Contact Vince Fazio, (212) 751-7770

*MIPTV* **April 20-25** Cannes, France. Contact International Exhibitors Organization, (212) 750-8899.

*NCTA* **May 20-23** Atlanta, Ga. Contact Michael Hill, (202) 775-3606

*Canadian Cable Expo*  
**June 3-6** Edmonton, Alberta. Contact Christiane Thompson, (613) 232-2631

*BPME & BDA Seminar*  
**June 10-14** Las Vegas, Nev. Contact Gregg Balko, (213) 465-3777

*SCTE* **June 21-24** Nashville, Tenn. Contact Anna Riker, (215) 363-6888

*Colorado Show* **July 12-14** Breckenridge, Colo. Contact Rebecca Scoggins, (303) 863-0084

*CTAM* **July 15-18** San Diego, Calif. Contact Christina Nelson, (703) 549-4200

*NECTA* **July 29-Aug 1** Newport, R.I. Contact Rosemary Vozzella, (617) 843-3418

*Eastern Show*  
**September 16-18** Washington, D.C. Contact SCTA, (404) 255-1608

*Great Lakes Cable Expo*  
**September 19-20** Indianapolis, Ind. Contact Dixie Russell, (614) 272-0860

*Atlantic Show* **October 2-4** Atlantic City, N.J. Contact Rhonda Moy, (609) 848-1000

*Wireless Cable Association*  
**October TBA** Location TBA. Contact Conifer Corp., (202) 452-7823

*MIPCOM* **October TBA** Cannes, France. Contact International Exhibitors Organization, (212) 750-8899



Fiberoptic Communications Corp. offers 5-day fiberoptic splicing and termination workshops. All workshops are held at its training facility in Sturbridge, Mass. The fee is \$1,495 for 1-3 students and \$1,195 for more than four students. For info call, (508) 347-7133.

March 19-23

April 23-27

May 21-25

June 25-29

# DIGITAL MAPS

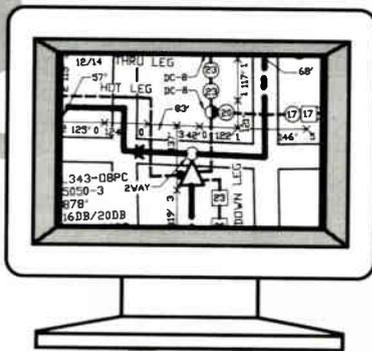
READY TO RUN

ADC gives you accurate maps of the entire U.S. on computer disk - street by street, city by city. Ready to run on your CAD or GIS program.

Create custom maps for installation and service. Add technical data and details to any map. Plan for expansion. Map new territories.

ADC maps give you streets, highways, waterways, contours and elevations, single or double line roads, color-coded details and more.

Work smarter, faster and with greater accuracy. Call or write for more information and a free map sample.



**Customize Your Map to Show:**

- utility poles
- cable routing
- splices and anchors
- amplifiers and power supplies
- technical data



PH: 414-733-6678

715 West Parkway Blvd. • Appleton, WI 54914 • FAX: 414-734-3375

## Order Now!



**Technical Papers**  
 NCTA members \$30  
 others \$40

Pre-paid mail orders only. Price includes shipping. Send check with request to:  
 NCTA

Science & Technology Department  
 1724 Massachusetts Ave., N.W.  
 Washington, D.C. 20036

**When They Are Relying On You  
To Get The Job Done . . .**

**Track down  
tough to find  
CATV, MATV  
and RF  
Distribution  
Troubles in less  
than half the  
time you now  
spend . . .**

**With The FS74 CHANNELIZER SR.™  
TV-RF Signal Analyzer  
\$3495 Patented**

**When your customers are relying on you to get the job done, you need reliable and accurate test results . . . without having to worry about calculations that can add errors and time to your system tests.**

The FS74 CHANNELIZER SR. eliminates errors and saves you time with 100% automatic and exclusive tests you can trust.

- All Channel DIGITAL tuner (5-890 MHz) covers Sub-band, VHF, UHF, FM and Cable Channels.
- Exclusive Frequency offset readout alerts you to carrier frequency drift.
- Integrated Wide-band monitor lets you analyze system problems other testers miss and regular TVs can't show.
- 5uV sensitivity (-46dB) and autoranged attenuators allow CLI testing.
- Automatic S/N and Hum tests on any IN-USE channel.
- Built-in DVM tests AC/DC Voltage and resistance.



The FS74 CHANNELIZER SR. gives you one integrated CATV and MATV troubleshooting and performance testing system that gets the job done right and fast.

**SENCORE**  
3200 Sencore Drive, Sioux Falls, South Dakota 57107

**Call 1-800-SENCORE**  
(736-2673)

**Ask About  
A 10 Day  
Video Preview**

**tech** *tape*

# The CABLE POLL

™Midwest CATV • CED • CableVision

## High level of interest found in removing subscriber equipment from inside the home

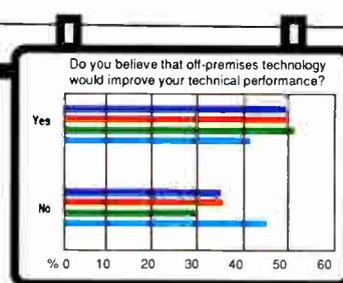
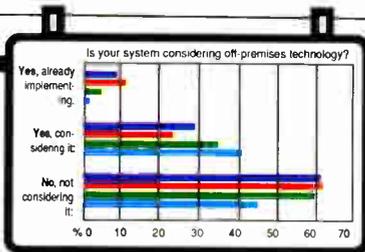
**B**etter than one in four cable operators interviewed say they are considering abandoning set-top converters in favor of new technology which moves all subscriber control equipment out of the home, according to a Cable Poll™ survey which found operators about equally impressed by the technology's potential for increasing profits and in improving their systems' technical capabilities.

While the Cable Poll™ found a surprisingly high level of interest in on- and off-premises gear, it also confirmed that most operators are far from ready to rip out their huge embedded base of set-top converters. Sixty per-

cent of the nearly 400 system management personnel surveyed said that they are not considering out-of-the-home subscriber equipment of any kind. But on the other hand, eight percent of operators interviewed during the same survey said their systems already are implementing off-premises technology and another 27 percent said they are considering it. [For simplicity, for purposes of the survey and for this article, off-premises embraces both pole-mounted (usually referred to as off-premises) and exterior house-mounted (on-premises) gear.]

And that level of interest cuts across all segments of the industry, according

to an analysis of the Cable Poll™ data, ranging from a low of 23 percent of operators of small systems who say they are considering the technology to a high of 41 percent at large systems. That should buoy the hopes of manufacturers who have entered the field, including Scientific-Atlanta, which is underway with a test of its pole-mounted Addressable Interdiction system at the Warner system in Williamsburg, Va.; Jerrold Communications, which last year gained a groundbreaking commitment for 250,000 units of its Starport house-mounted product from TCI; and Midwest CATV, which has sold its Matrix product to systems



## CABLE POLL

in Texas, Pennsylvania, Missouri and Tennessee. An MDU version of Matrix has been installed in an apartment complex in Wilkes-Barre, Pa., and soon will be installed in a large complex in Denver. AM Cable and Eagle also have similar products.

Asked if they thought off-premises technology would improve their system's technical performance, 48 percent of Cable Poll™ respondents said yes and 35 percent said no. Considering just the responses of managers at systems owned by the Top 25 MSOs, that affirmative response rises to 51 percent.

By a slightly greater margin, operators said they believe off-premises would improve their system's financial return, with 53 percent agreeing and 32 percent disagreeing.

Jack Bryant, marketing manager for Scientific-Atlanta's Subscriber Systems Group, said the Cable Poll™ data "are fairly consistent with what we found" in two internal research surveys. Two Jerrold executives who also were asked to comment on the data, Don Moloney and John Burke, said the information tracked with their market research.

Bryant remarked that he found it "very positive" that 27 percent of the Cable Poll™ respondents said they are considering off-premises technology. "If you look at the way GMs run their systems, that is very high because if

they're considering something it usually means they have plans for it in the near term. I have talked with 23 of top 25 MSOs at the corporate level, and there were only two who were not interested."

Moloney, Jerrold director of product management, said "the level of interest that has been generated in consumer friendliness has led a lot of operators, in fact the majority, at least to consider what alternatives there are to what they have been using. That is a pretty good number—35 percent—implementing or considering it as a viable alternative."

Updating the Williamsburg situation, Bryant said "things are going well." Six of the units, each of which can serve four homes, were installed in November. Another 13 or 14, he said, were installed in mid-January, with the balance—for a total of 100 units serving an upscale neighborhood of 220 homes—in place by early February. The conversion from set-top converters was to begin right after the Super Bowl.

Bryant said he was not surprised at the level of interest in off-premises' potential to enhance bottom-line revenue. "The operating cost savings are real just from the fewer truck rolls. And any technology that allows you to control connects and disconnects cost-efficiently is a big area of operating

cost savings. The third area that's really exciting is the potential lift in basic and pay penetration, particularly pay. Many subscribers today avoid pay just to avoid the descrambling set-top converter."

The first of Jerrold's Starport units are scheduled to be installed in early February at TCI's Boulder, Colo., system, and initial test results available by the end of the month. Burke, Jerrold's product manager, said full-scale production of the Starport, where each unit serves a single home, will begin in mid-February.

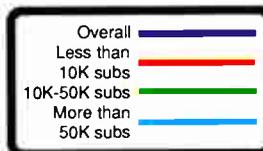
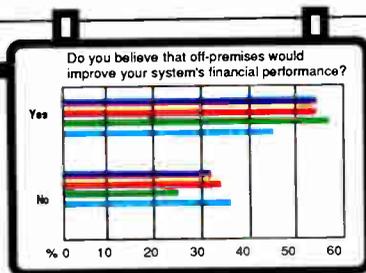
Matrix, a marriage of standard traps with addressability, was developed with Syrcuits International and is marketed by Midwest, noted Steve Brazil, vice president of marketing and product management.

Burke, Moloney and Brazil commented that the biggest advantages to off-premises, whether pole-mounted or house-mounted, is its consumer friendliness and the control the operator gains over distribution. They also noted that it eliminates theft of subscriber equipment and reduces signal leakage (because taps are permanent, they can be shrink-wrapped or otherwise made to withstand leaking).

The Jerrold, S-A and Midwest executives said they believe off-premises technology will be the wave of the future, probably after some refinements to tailor capabilities to individual needs of operators. "In 1990 you will see a lot of field trials by MSOs with one or two systems," Moloney said. "Then in '91 I suspect that what you will find is several other MSOs jump in who have various other applications for on- or off-premises.

"It has to happen," Moloney continued. "Consumer friendliness must be dealt with over the next few years to keep subs happy. But there probably will be an evolution of all these products... ultimately leading to some sort of device in the home that integrates all sorts of services."

Brazil said that "cable should be no different than gas or electric service in that we should allow the customer to do anything they want inside as long as our signal allows it to be done." He said CLI considerations are a major attraction of off-premises technology. "A lot of the surveys I have seen show that most leakage comes from the subscriber's drop or the dwelling. With an off-premises device you can solve that easily." ■



### New line of fiber connectors

Gould, Inc. Fiber Optics Division has introduced a line of fiber optic connectors, cable assemblies, adaptors and receptacles to its existing line of fiber optic couplers and wavelength division multiplexers/demultiplexers. The product line includes NTT compatible FC and SC connectors in both single mode and multimode styles. Cable assemblies are available in both connector styles in a variety of cable diameters including 3.0 mm and 0.9 mm versions and cable lengths as customer specified. An option featuring back reflections less than -40 dB and less than -50 dB are available.

Gould has also announced the availability of an in-line optical isolator which acts as an optical diode in that it allows light from a laser to pass in one direction but prevents light traveling in the opposite direction from getting into the laser. The isolator provides a peak isolation of as much as 40 dB in either the 1.31  $\mu\text{m}$  or 1.55  $\mu\text{m}$  windows with less than 2.5 dB

insertion loss and greater than 60 dB return loss. Singlemode fiber pigtails are also a feature.

Gould has introduced multimode tree and star couplers that operate over the 400 nm to 1600 nm wavelength range. Available in multiple configurations (1 by 3 to 32 by 32), the couplers come in a variety of fiber sizes and types. Packaging styles for the couplers include light duty miniaturized, heavy duty pigtailed and rack mounted versions. For additional info on Gould products call, (301) 787-8311.

Siecor Corp. has announced a family of fusion splicers to meet application needs. The M90, M91 and M92 splicers provide low-loss splices of multimode and single mode fibers. The M90 unit is available with both the proven LID-System® unit and profile alignment for all types of fibers. Its LCD video display shows two views of the fibers simultaneously as well as menu prompts and splice loss readings. The M91 unit with LID-System unit to align fiber cores is a lightweight splicer for volume splice users. The projection screen with 30 times magnification allows pre-setting of Z-alignment and checking of fiber cleaves.

The M92 unit provides for splices with reduced capital outlay expenses. Incorporating the projection screen with 30 times magnification, the M92 features automatic fiber feed and fixed V-groove alignment. The standard 110/220 VAC power is used with the three units. For more details call, (704) 327-5000.

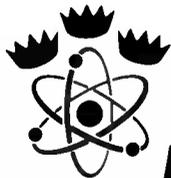
### Second generation IRD

Available from ISS Engineering, Inc. is the second generation of its C/Ku-band IRD satellite receiver—the



ISS Engineering's GL5020A

GL5020A. Featuring front panel access to the descrambler module, the receiver is designed to be VideoCipher®II Plus ready. The GL5020A has separate C/Ku-band inputs for dual antenna/feed, a low temperature rise and incorporates a switchable narrow bandwidth filter. The receiver can also be



## Extended Value

Broad application Mini Trunk Line Extender Triple Crown Model: LA4229. Over two decades of innovative electronics experience is built into each and every Triple Crown amplifier. This assures you of dependable performance and excellent value.

- Selectable Bandwidth up to 450 MHz.
- Dual integrated circuit design.
- Automatic Level Control (LA4229ALC).
- 29dB Gain.
- Two way capability.
- Single "snap-in" module.
- 18-60 Volt switching mode high efficiency power supply.
- All input and interstage Controls built in.
- External test points.
- Corrosion resistant housing with stainless steel hardware.

4560 Fieldgate Drive  
Mississauga, Ont. L4W 3W6

(416) 629-1111  
800-387-3205 (U.S. Only)

## TRIPLE CROWN ELECTRONICS



# ANNOUNCING: THE STANDBY POWER SYSTEM FOR THE 1990's

With the XP Series from Alpha Technologies, standby power has entered a new decade. All the industry-leading advantages of single-ferro design are retained. But the XP Series is the most modular, flexible and upgradeable standby system ever introduced, making it the standby system for the 1990's ... and beyond.



3767 Alpha Way  
Bellingham, WA 98226  
TELEPHONE:  
206-647-2360  
FAX: 206-671-4936



5700 Sidley St.  
Burnaby, B.C. V5J 5E5  
TELEPHONE:  
604-430-1476  
FAX: 604-430-8908

## IN THE NEWS

remote controlled via its RS-232 interface and a serial communications software disk (PC/XT/AT compatible) is provided with the unit at no charge. For additional info call, (415) 967-0833, (800) 351-4466 or (800) 227-6288.

Zenith Electronics Corp. has introduced the Model ZS-7000, satellite integrated receiver/decoder (IR/D). On-screen menu displays, driven by Zenith software, allow for easy program selection and operating choices. Zenith's

"Space Command" UHF remote control allows viewers to tune satellite



Zenith's Model ZS-7000

channels on TV sets anywhere in the home, regardless of where the ZS-7000 receiver is. Additional features include a built-in VCR timer, 50-satellite memory, 200 favorite programs (100 video and 100 audio), parental security and Zenith automatic peaking (ZAP), which automatically finds and tunes to the ideal satellite position for the selected program. For more details call, (708) 391-8181.

Trilithic, Inc. has introduced a new 1 GHz bench sweep system. Components of the system include the PS 1000Z sweep generator which features digital display of center frequency; sweep width or variable market frequency; standard 1 MHz, 10 MHz and 50 MHz harmonic markers; and front panel test presets. The DSC 1000 Digital Sweep Comparator features electro-mechanical attenuators with digital readouts for reference and test attenuation. Also featured is a digital readout for attenuation difference. A second reference trace allows alignment within a predetermined window. Completing the system is the SDS 1000 nine inch display scope. For more information call, (800) 344-2412 or (317) 895-3600.

Available from Viewsonics, Inc. is a new battery operated dipole pre-amplifier. The portable package makes CLI measurements by increasing signal levels off the dipole by 20 dB, so that measurements are easier to read. The unit includes a 20 dB amplifier, re-chargeable NiCad battery, power cord and battery pack. The unit is priced at \$89.50.

Viewsonics has also announced its "Ultra Seal" tape designed to seal and weatherproof all aerial and underground fittings. Ultra Seal is a self-bonding tape which can be used to protect all types of fittings, including 90° and housing to housing connectors without interrupting service. The tape does not require heat or flame for application. For more info on Viewsonic's products call, (800) 645-7600 or (516) 921-7080 in New York.

C-COR Electronics, Inc. has announced the FH Series of 8-Port Finned Lid Housing. The housing incorporates 242 square inches of additional heat-sinking area. A 10° centigrade reduction in the ambient temperature is achieved with an overall size increase of 0.75 inches in the housing height and no increase in the housing length. The FH series also incorporates C-cor's 3 Ampere Power Supply. The 8-Port housing is completely compatible with the company's current 500 Series RF



When you have a Telsta on the street, you have the most productive tool available for cable system maintenance. That's why more and more street smart cable operators are using Telsta A-28's. Nothing does the job better. Telsta lifts are muscular, dependable and ready to take on the toughest cable maintenance assignments.

And now, Telsta is offering a package deal on a fully equipped A-28. Your choice of a Ford E-350 van or F-350 with utility body. You'll get fast delivery out of our chassis pool, a factory direct price from one of our six manufacturing locations, and twenty-four hour service from our nationwide network of mobile service reps in most major metropolitan areas. And only Telsta can offer you the same low price and great service coast to coast.

Compare Telsta's quality, reputation and service. Then call Telsta's toll-free number and find out how easy it is to put a Telsta on your street.

**CALL TOLL-FREE: 1-800-521-5351**



Ford F-350 utility version.

TELSTA<sup>®</sup>

A LIFT  
ABOVE THE REST

**General Cable Company**  
P.O. Box 666, 5600 West 88th Ave.,  
Westminster, Colorado 80030  
Phone: 303/427-3700  
Facilities in: Westminster, CO  
Hayward, CA  
Pomona, CA  
Frederick, MD  
Lithonia, GA  
Ft. Wayne, IN

A Unit of Penn Central Industries

modules and ancillary products. For additional info call, (814) 238-2461.

**Loma Scientific, Inc.** has introduced a new channel combining system for use in the ITFS/MMDS/OFS broadcast services. The 700SDF series of "stackable" waveguide directional filters allow any non-adjacent channel in the 2.5 GHz to 2.7 GHz frequency band to be combined with up to 15 other "stacked" channels while maintaining insertion loss to any input at less than 0.7 dB. A wide-band port is provided on each unit for insertion of MDS channels into a common waveguide. Isolation from any input to any output is typically 40 dB, VSWR on any input is better than 1.20:1. For more details call, (213) 539-8655.

**Tektronix, Inc.** has announced a non-interfering CATV system sweep to its line of broadband test equipment. The system allows for continuous swept response measurement with no interference to the visual content and is programmed to inject sweep pulses across any selected portion of the 5 MHz to 600 MHz band and



Tektronix's 2722 receiver

fire those pulses only during the vertical blanking period of the video. Comprised of two units, a rackmounted transmitter (2721) and a battery-operated portable receiver (2722), the 2721 transmitter has a fully frequency-agile telemetry carrier that may be positioned anywhere within the 5 MHz to 600 MHz band and allows the system to be set for sub-split, mid-split or other configurations.

The 2722 receiver features normalization techniques to eliminate flatness errors in the sweep trace during set-up and has internal storage for up to eight different reference traces. Additional functions include a built-in AC/DC voltmeter, temperature probe, full alphanumeric keypad, and a signal level meter function which allows monitoring of carrier levels with a 'spectral' display of all carriers at once. Call, (800) TEK-SPEC for additional information.

**Test systems for EMC and EMI**

**Hewlett-Packard Company** has introduced four test systems for electromagnetic-compatibility (EMC) and elec-

tromagnetic-interference (EMI): the HP 84100A EMC design-development system; the HP 84110A EMC preproduction-evaluation system; the HP 84120A EMI commercial-precompliance measurement system; and the HP 84130A EMI commercial-compliance measurement system. Complementing these systems are two receivers and all the necessary transducers and accessories, the HP 8573B and 8574B EMI receivers and the HP 11966, 11967 and 11968 series transducers and accessories. These measurement systems evaluate EMI and EMC problems from early design to final testing against standards. For more info call, (800) 752-0900.

An addition to the Con-Sert™ Screw System has been announced by **Diversified Fastening Systems of America**. The new #8 Con-Sert screw is an American-made product of the DFS/USA line of concrete fastening systems, have ICBO approval, were tested to ASTM E488



Diversified #8 Con-Sert screw

standards and exceed FF-B-561C specifications. The #8 Con-Sert tools provide a dual-purpose drill and driver allowing for one-person installation. Con-Sert screws replace plastic expansion anchors, plugs and other inconvenient, lightweight masonry fastening products. For details call, (800) 833-6417 for the number of a representative.

**GMP** has announced a new Craftwork coaxial crimping tool. The CW1317 coaxial cable crimper can crimp all RG58, RG59 and RG62 AU, BNC and TNC three-piece MS39012-type connectors, for complete compatibility with Paladin, Amphenol, AVA, Cambridge, Delta, Trompeter, Kings and other connectors. The CW1217 crimper has ergonomically-designed handles, steel body precision-stamped dual nest dies and is backed by the Craftwork five-year, service life guarantee. Call, (215) 357-5500 for info.

**Wavetek RF Products, Inc.** has introduced a new test system for broadband local area networks (LAN). The BITS 4000 bidirectional interactive test system enables quick reaction testing to assure minimum network downtime. Two-way certification, maintenance and alignment tests may be performed by one person. The system



**The Industry's  
Technical Training  
Partner Since 1968**

For 22 years the National Cable Television Institute has taken the pain out of technical training for thousands of cable companies. NCTI offers a complete career path for cable television technical employees at all system levels, as well as special interest courses for specific training needs.

**Results-oriented technical training**

- Cost-effective
- Easy to administer
- Technically excellent
- Consistent, planned curriculum
- Self-paced learning
- Written for cable employees by cable veterans
- Doesn't take employees out of the field or require expensive trips to training facilities

**NCTI has a course for every level and interest**

**Career Path Courses:**

- Installer • Installer Technician • Service Technician • System Technician • Advanced Technician

**Special Interest Courses:**

- CATV Fiber Optics • CATV System Overview • Broadband RF Technician • CATV Technology for Non-Technical Employees • CATV Technology for Industry Suppliers

Reader Service Number 49

**Please rush me:**

- A complete Training Kit with information on all NCTI courses.
- More information on the following NCTI course: \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

MSO affiliation \_\_\_\_\_

Address \_\_\_\_\_

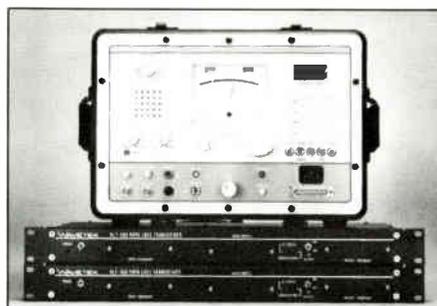
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Daytime phone \_\_\_\_\_

Mail this form to:

**National Cable Television Institute**  
P.O. Box 27277, Denver, CO 80227  
(303) 761-8554

CED 03/90



Wavetek's BITS 4000

is frequency agile and consists of a LAN 450D network signal analysis meter and two PLT 1000 path loss transceivers. The LAN 450D incorporates signal level measurement and signal generation in one test instrument. The PLT 100 path loss transceiver is a frequency agile test signal generator and translator. The LAN 450D allows the operator to carry the system to different points in the system and measure outbound and inbound path loss, carrier-to-noise and hum modulation. For more info call, (800) 622-5515.

Available from **Chaparral Communications** is the Monterey™ Model 30 home satellite receiver. The Model 30 features digital or analog stereo, on-

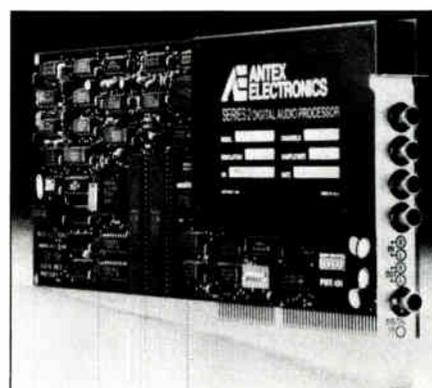
screen menus and UHF remote control, 100 favorite channels and AutoTrack™ for automatic location of satellites during installation. The unit is priced at \$1,400 (could vary by dealership). For details call, (408) 435-1530.

**CableData** has announced the availability of the Teleclerk 386 Interactive Outage Management system, a fully automated system that proactively detects and manages plant outages. The system automatically handles incoming calls, differentiates between a "possible" and a "definite" outage, notifies key personnel, tracks an unlimited number of geographical areas, reports trouble calls by area and then calls subscribers back to inform them service has been restored. For more info call, (916) 636-5631.



CableData's Teleclerk 386 System

**Antex Electronics Corp.** has introduced a digital audio board featuring



Antex Electronic's Series 2/SX-10

2-channel stereo, CD quality audio recording and playback for IBM-PCs and compatibles. The "Series 2/Model SX-10" is part of the Antex family of PC based digital audio boards and is designed to fit into the expansion slot of any IBM-AT, PS2 Model 30, or any compatible 286/386 computer. The SX-10 allows users to receive both analog and digital audio signals from a variety of sources including natural voice, CDs, DAT players and other digital devices. The SX-10 can digitize two audio channels, converting the stereo sound into digital input that can be stored to a hard disk, or CD-ROM. For additional info call, (213) 532-3092.

Two new courses designed to introduce cable television industry suppliers and non-technical personnel to the basics of cable television technology have been released by the **National Cable Television Institute (NCTI)**. CATV Technology for Industry Suppliers (a 17-lesson course) and CATV Technology for Non-Technical Personnel are self-study courses, similar in format to NCTI's Career Path courses for cable industry technical personnel.

NCTI has also announced plans for 13 new lessons for its Installer and Installer Technician course and will be enhancing five key areas of its current Installer lessons. The new lesson additions and revisions are designed to keep NCTI's courses up to date with changes in cable television technology and field practices, and to add information in areas of growing interest to the industry. Eight new lessons for the Installer Technician course will be among the releases. For more info call, (303) 761-8554.

**New product announcements at NAB**

To be introduced at the National Association of Broadcasters Show, March 31 through April 3, 1989, by **Conifer Corp.** are five models of low

**ATI SUPPLY**

**FREE! FIBER OPTIC PRODUCT GUIDE.**

ATI Supply provides fiber optic cables, assemblies, test equipment, and lightguide systems to fit your special requirements small or large. For your free catalog call any of the ATI locations below.

Corporate Headquarters		
Western District (602) 894-1606	Inside CA (800) 468-6278 Outside CA (800) 826-4821	Southern District (704) 249-0070
Eastern District (516) 253-0609	Northern California (916) 344-8080	Pacific Northwest (206) 395-0122
Atlantic Region (703) 817-0959	Central Region (708) 537-0520	Southwest District (512) 794-1146

ATI Supply is a Certified Women Owned Minority Corporation

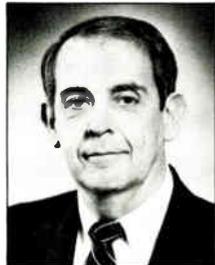
noise, GaAs FET, 2.1 GHz to 2.7 GHz preamplifiers. The various models can be interfaced with existing receive sights, allows for enhancement of fringe area reception and can be used as microwave line amplifiers. The model QL-1015, a 32 channel wireless downconverter features an internal GaAs FET preamplifier resulting in a noise figure of less than 2 dB and over 35 dB of conversion gain. Conifer will also be demonstrating a new wireless cable/ITFS repeater (beam bender) system. For more info call, (319) 752-3607.

**Schmid Telecommunication** will also introduce a new product at the NAB, the SIAT (short interval audio testing) audio network testing system. SIAT is a fully automated system that can monitor any audio network with an entire test sequence capable of being completed in five seconds. SIAT checks up to 10 parameters of audio transmission, including frequency response, phase/level difference, total harmonic distortion, crosstalk, noise, channel transposition, intermodulation distortion and more. The complete system, which conforms to CCITT standards, consists of three pieces of equipment: the SZ316 signal generator, SZ346 measuring receiver and SZ SIAT-NET software for network supervision. Demonstrations of the SIAT system will be held at Schmid's booth, 1035-1133.

Also being demonstrated at the NAB is **Television Equipment Associate's** Matthey Video Delays with flat responses to 30 MHz. Also shown will be HDTV filters with passbands up to 40 MHz, all phase equalised. For low frequencies, the Matthey CDF (customer definable filter) for audio anti aliasing will be shown. Products will be shown at Booth 5501, 5503, 5505 and 5507.

**On the move**

**John W. Bowler** has been named president of **Zenith Cable Products**, a division of Zenith Electronics Corp. Most recently vice president of operations for Zenith Cable Products, Bowler succeeds James L. Faust. Bowler has held a variety of key engineering and general management positions at Zenith over the past 16 years.



*John Bowler*

**William Roper** has been appointed



*William Roper*

President and Chief Operating Officer of **BradPTS**. Roper will be based in Schenectady, N.Y. and will have daily operating responsibilities for all of BradPTS' operations and ten service center facilities. Prior to joining BradPTS, Roper held management positions with Clevite Industries in Chicago, Kearney Management Consultants and holds a consulting partnership in the firm.

**NCTI** has announced a change in the management structure to accommodate the institute's rapid growth. **Roland D. Hieb**, the institute's founder and executive director, will assume the title of Chairman and will step out of the day to day operation of the company. **Byron K. Leech** will continue as the institute's president but will relinquish day-to-day operating responsibilities to **Thomas W. Brooksher**. Previously, the marketing director, Brooksher has been named Executive Vice President and General Manager. In addition, **Gerald Neese**, formerly director of student services, has

been appointed Director of Operations.



*John Demos*

**John Demos** has been appointed to the position of account executive in the sales department for **Cable Security/Power Guard**. Demos, a nine year veteran of the cable industry, comes to Cable Security from

Hudson Supply Company in Atlanta where he also held the position of account executive.

**Anixter Cable TV** has named **Al Bierman** fiber optic product manager. Bierman serves as liaison with Anixter's suppliers to ensure accurate stocking and inventory management. Bierman is also responsible for bringing new fiber optic products to Anixter's inventory. Bierman most recently served as product manager for tools, test and safety equipment.

**Passive Devices, Inc.** has announced the appointment of **David Green** as vice president of sales. Green joined PDI in 1987 and held various sales positions in the company prior to this latest appointment. Green has been

# F-SEAL

## REMOVABLE TEFLON SEALANT AND THREADLOCK COMPOUND

To maintain an internal seal to your F connectors against signal leakage far beyond FCC's July 1, 1990 Cable Operating Specifications.

Whether you have Raychem's EZF connectors, LRC's snap and seal connectors, Gilberts weathergrade connectors, PPC's CFS connectors, or any standard common connector, you must be able to seal the internal threads against incursion of water/moisture, high alkaline pollution and unpredictable weather conditions.

With one drop of F-Seal on a thread port, you will be able to maintain a good seal. (Please note, the signal contact is made with the "F" connector post, not the threads.)

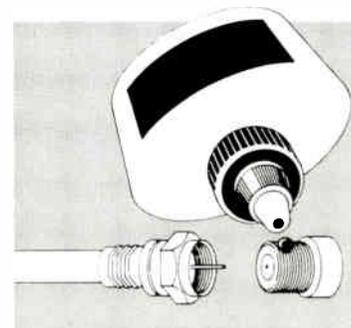
A proven track record far beyond CATV, the F-Seal is a by-product of a compound that was used on the space shuttle to seal fittings housed inside the space shuttle.



TM

ENGINEERED TO MAKE THE DIFFERENCE

196 Morgan Avenue  
P.O. Box 955  
Elyria, Ohio 44035  
Office & Plant (216) 324-4941  
Fax # (216) 324-4947



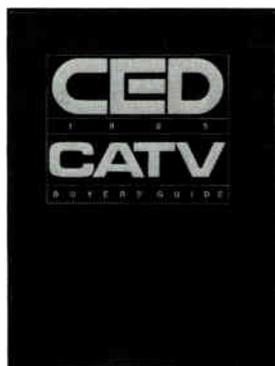
I've been  
**used**  
 and  
**used**  
 and  
**used**  
 again.

In 1990 more CATV professionals will use me than ever before...  
**I'm that good.**

Why do CATV industry decision-makers depend on me?  
**Let's ask them....**

The 1990 CATV Buyers' Guide...  
 Coming in May from the publishers of

**CED**



**IN THE NEWS**

associated with the cable industry since 1983, coming to PCI from Intercept.



*Dennis Donnelly*

**Dennis Donnelly** has joined Orchard Communications Inc. as Western regional sales manager. Donnelly, who was recently manager of systems engineering for Catel, has 16 years of broadcast and CATV experience and will be based in the San Francisco Bay area. Previously Donnelly was employed by RCA, first by RCA Broadcasting, then by RCA Cablevision Systems, as product manager for both headend and distribution.

**K.Y. Chou** has been named vice president and general manager of General Instrument/Taiwan's Jerrold Subscriber System Division. Chou will be responsible for overseeing all Jerrold manufacturing activities in the Far East. Chou has been with General Instrument since May, 1966, holding key positions in production engineering, manufacturing, engineering management and operations management.



*Jennifer Churchill*

In another announcement, **Jennifer Lambert Churchill** has joined Jerrold Communication's Slough, England office as director of business development. In this capacity, Churchill will seek out and develop new business opportunities in Europe. Churchill, who was most recently director of affiliate relations for Digital Cable Radio, will concentrate her efforts on growing new DCR and Cable Video Store opportunities.



*John Venner*

**John Venner** has also joined Jerrold Communications as an account representative in the sales organization. Venner will work with Cablevision Systems Corp. Venner comes to sales Subscriber Systems Division marketing department where he was a product manager for address-

**Wavetek...In Stock**



**March Special**  
**OLSON TECH. OTM 3000 modulator \$574.00**

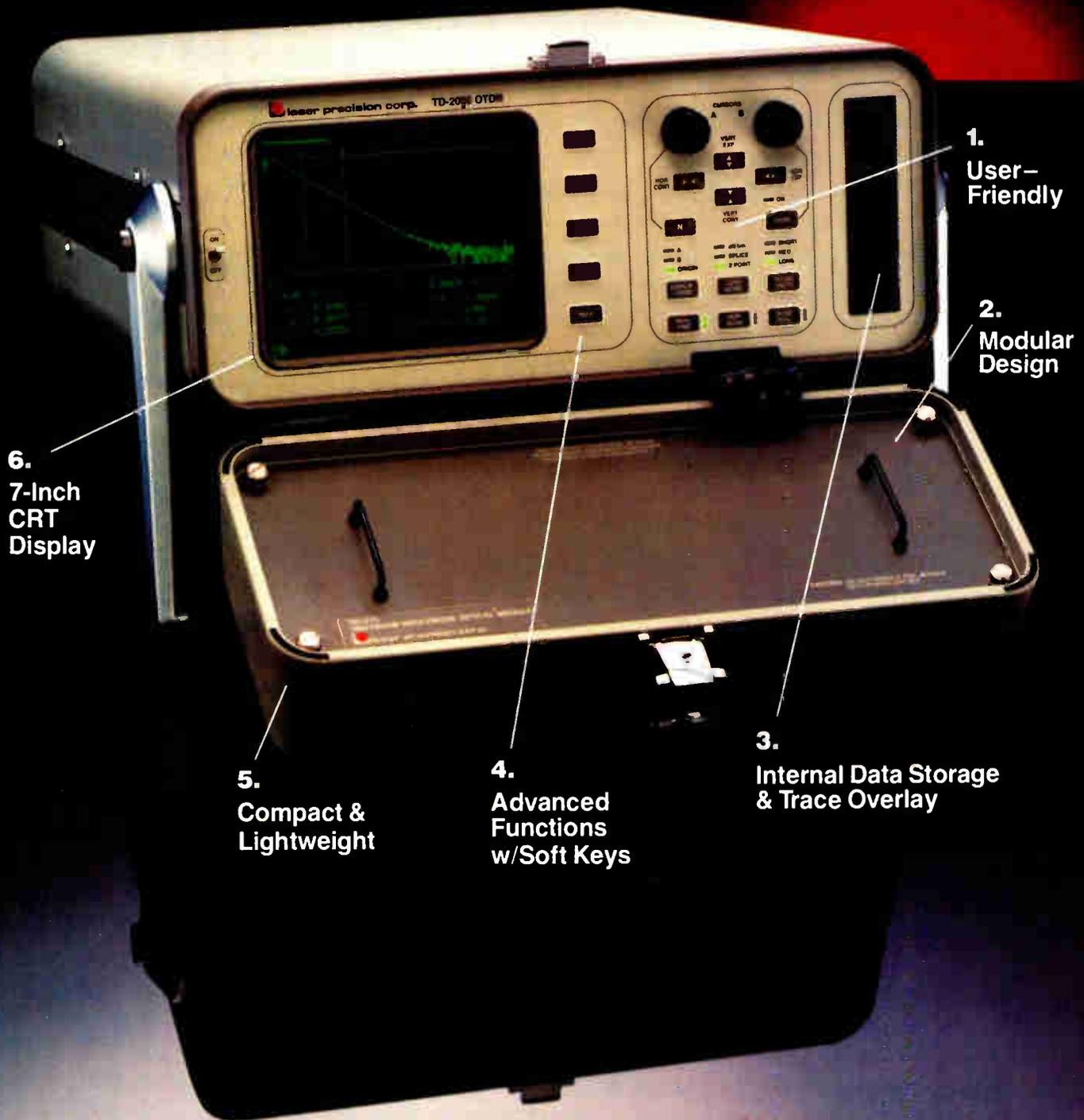
- Agile to 450 MHz
- Dual IF Loops
- FCC Compliant
- 80 dB Out Of Band Noise



**NCS INDUSTRIES INC.**

2255-E Wyandotte Road 800-523-2342  
 Willow Grove, PA 19090 PA 800-492-2032

# TD-2000...THE ULTIMATE OTDR



6.  
7-Inch  
CRT  
Display

5.  
Compact &  
Lightweight

4.  
Advanced  
Functions  
w/Soft Keys

3.  
Internal Data Storage  
& Trace Overlay

1.  
User-  
Friendly

2.  
Modular  
Design

## SIX GOOD REASONS TO FIND FAULT WITH US

For more information or a demonstration, contact:

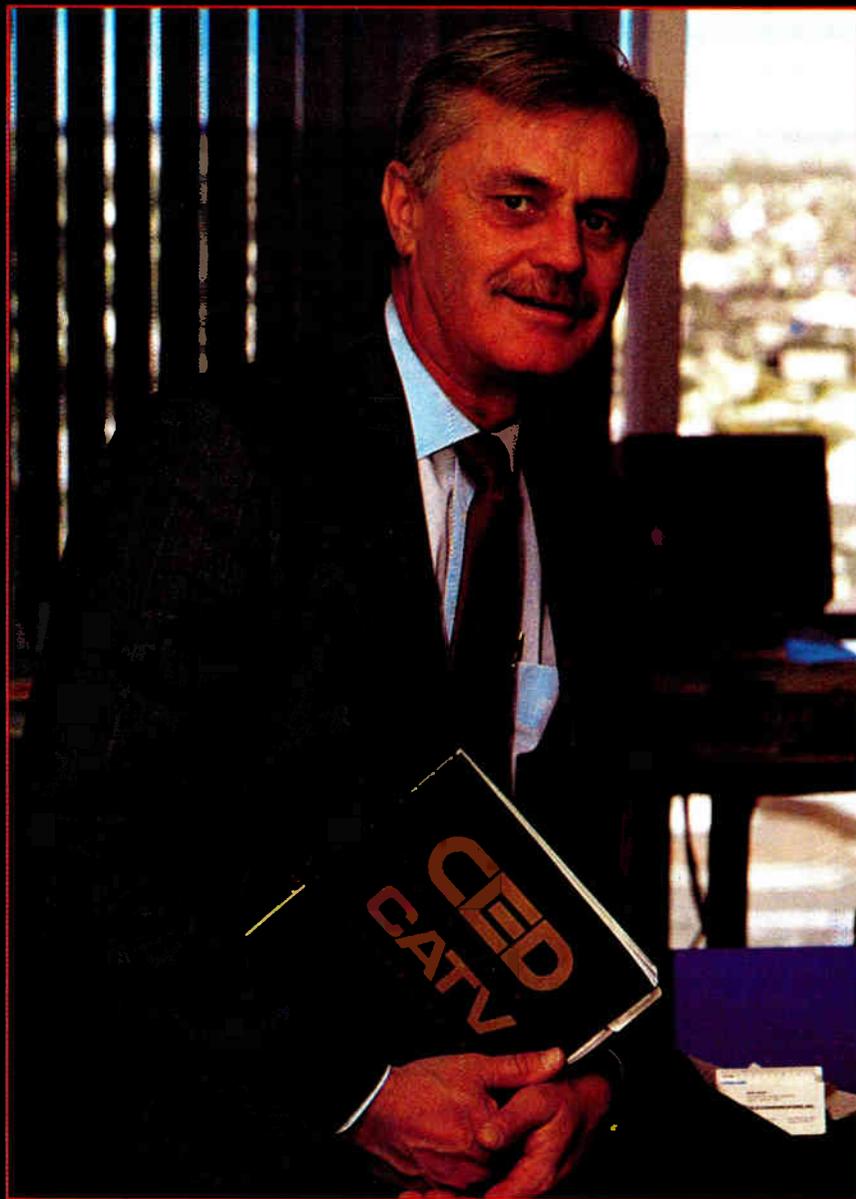
 **laser precision**

1231 Hart Street • Utica, NY 13502 • (315) 797-4449 • FAX (315) 798-4038

European Office: P.O. Box 81094 • 3009 G. B. Rotterdam, Holland • 31-10-421-6316 • FAX 31-10-455-8019

South American Office: AGC Optosystems • AV. Aclimação, 385-1 • São Paulo, SP-01531, Brazil • 55-11-278-9366 • FAX 55-11-279-7788

Reader Service Number 53



**"The CED CATV Buyers' Guide has been a tremendous aid to me over the years. I particularly like the front section that tells me who the company is and who the players are. What I like best about the guide are the sections and tabs that lead you quickly to whatever you're looking for."**

**Jack Joynt  
TCI Corporate Purchasing Coordinator**

**CED**

**1990 CATV Buyer's Guide**

able converters. He joined Jerrold in 1983 as a product analyst.

**Thomas J. Ferraro** has joined **Digital Cable Radio (DCR)** as director of affiliate relations for the Eastern region. Ferraro will negotiate DCR carriage and implement marketing support programs for each cable system. Ferraro was previously director of marketing for Prism.

**TBS, Inc.**, a consulting and engineering firm, has announced the appointment of **Wes Schick** as vice president and partner of the company. Schick was recently vice president of fiber optic products for Anixter Cable TV, having spent six years in positions as regional manager, product manager and regional sales engineer. Schick will be responsible for the day to day business operations and managing all sales.

**CableData** has named **Eric Jungemann** to senior vice president of product development. Jungemann was recently vice president of system development. Jungemann will assume overall responsibility for software product development at CableData and focus on long-range, strategic planning for the company's products.

**CableData** has also named **Perry Edwards** as director of software development. Edwards is responsible for managing the company's QBS (Quick-Data® Business System) software development group. Edwards initially began working with the company's founder, Bob Mathews, in 1984 and has been a consultant to CableData on software issues.

**Plessey Semiconductors** announced that **Joe Palmiotto** has been named director of sales for North America.

**Palmiotto** has over 22 years experience in the semiconductor industry and will be responsible for all sales activities for Plessey. Palmiotto previously spent seven years with Raytheon as national sales manager. Prior to Raytheon, Palmiotto held sales management positions with RCA Semiconductors for 15 years.

**Cable Laser Ad Sales Services™ (CLASS)** have assigned new liaison personnel. **Tim Evans** will serve as its CLASS technical project manager and **Russ Clapp** as its Northern New England CLASS sales representative. Evans joined Cable Ad Sales in early 1989 as director of technical operations. Clapp has been serving as Cable Ad Sales' account executive in the Berlin and Gorham, N.H., Warner Cable System.



J. Gary Batson

Power Guard. Batson is a 10 year

**J. Gary Batson** has been appointed director of new product development for **Power Guard, Inc.** Batson's responsibilities will include the electronic design and development of new products for

veteran of the CATV industry and comes to the company from Athena Digital. Prior to Athena, Batson served as engineering manager for Lectro Products, Inc.

**Patrick J. Parrelli** has been named director of development for **Cadco Inc.** With a background in data interface products, Parrelli will be responsible for expanding Cadco's customer and market base. ■

—Kathy Berlin



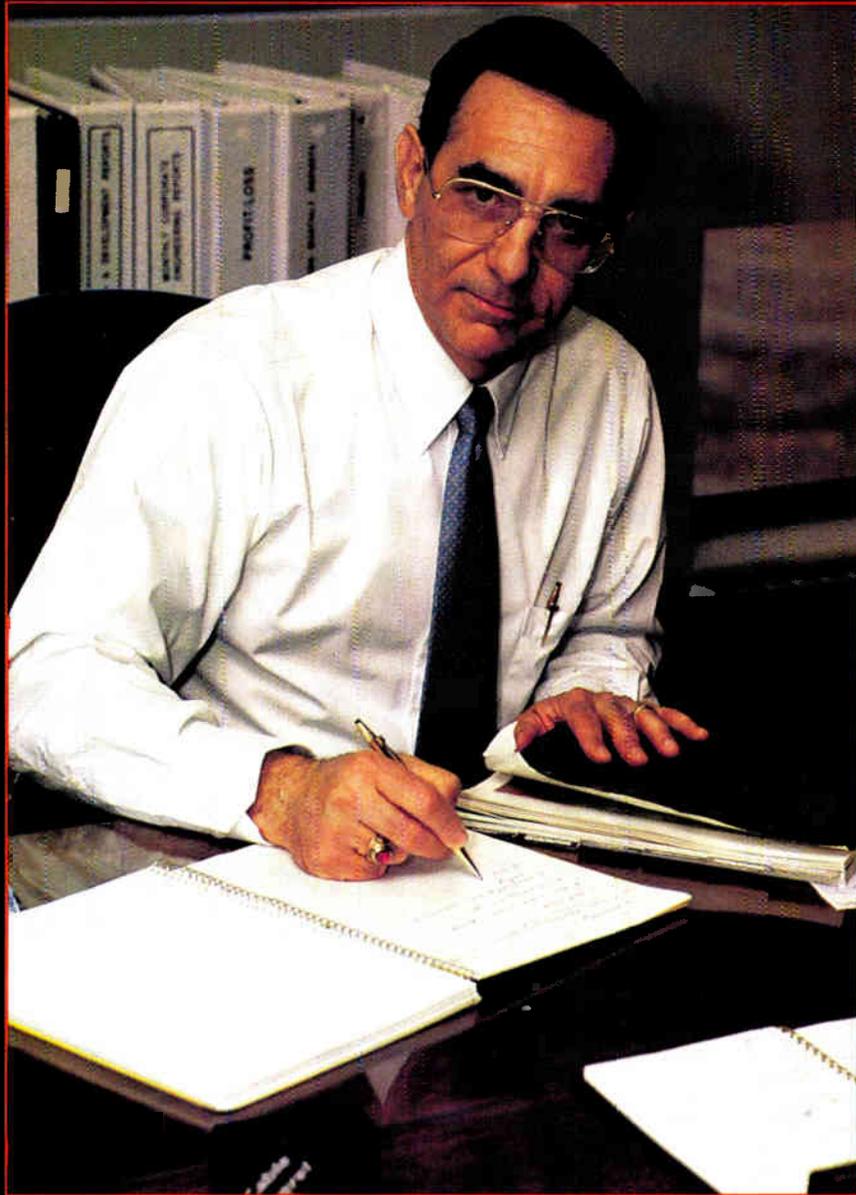
**Automatic Redundancy Switches**

Applied Instruments introduces a solution to the problem of LAN head-end failures. The RRS-1 and RTS-1 redundant remodulator switch and redundant translator switch. By sensing an impending failure in the data source, and automatically switching to an alternative, the RRS-1 prevents a system failure that can cripple a company's productivity. And your reputation. What's more, the RTS-1 allows you to interface with any type of LAN equipment. Find out more about Applied Instrument's data saving system. Call Doyle Haywood at Applied Instruments, or write today for our full color brochure and application notes.

**317-782-4331**

Applied Instruments, Inc.  
51 South 16th Avenue  
Beech Grove, IN 46107





**"Our approved vendors list is constantly updated and the CATV Buyers' Guide keeps me informed on current products and vendors. It's strictly hardware oriented, which makes it easy to use."**

**Steve Raimondi  
Senior Vice President of Engineering  
United Artist Cable Systems**

**CEC**

**1990 CATV Buyer's Guide**

**HELP WANTED**

**CATV System Designer**

Use your problem solving and design skills to their fullest at Jerrold Communications/General Instrument Corporation, a well established leader in cable TV systems and technology. In this highly visible position, you'll interact with customers to resolve design glitches including engineering applications problems.

Candidates must have attended a technical institute or junior college pursuing Electronics, Communications, Computers or Math as a major, or have equivalent work experience. 1-2 years CATV systems design experience, OR 2-4 years in communications

systems or electrical design also required.

We offer a competitive salary and excellent benefits. For consideration, send your resume to: Erin Conaway, Personnel Representative, Jerrold Communications/General Instrument Corporation, 2200 Byberry Road, Hatboro, PA 19040. An equal opportunity employer.



**TECHNICAL OPPORTUNITIES**

Due to continued growth and acquisitions, Preventative and System Maintenance Technician and System Engineer positions exist within our Virginia locations. Individuals with experience working with state-of-the-art equipment and who desire to be a part of a growth oriented MSO should apply. Rewards include good salary, excellent benefits, and opportunities for advancement.

Send resume and salary requirements to:

**ADELPHIA CABLE**  
P.O. Box 508  
STAUNTON, VA 24401

We Are An Equal Opportunity Employer.

**Leader in the placement of Cable Television Professionals**

Call toll free 1-800/433-2160; In Texas call collect 817/599-7623. FAX 817/599-4483.

**DIR OF CORP DEV**—Know all aspects of cable business, map out clients venture into domestic & international cable projects. Salary open.  
**PLT MGR**—Take charge of this 100k system in upper MW.  
**PLT MGR**—20k sub system in deep south, client says good people skills a must. High 30's.  
**MAINT MGR**—Supervise all outside plant operations in large NE system. 40K  
**PLT MGR**—New England, 30k subs. State-of-Art. 40k to start.  
**CONST MGR**—New England, rebuild and retrofit. To 45k.  
**PRODUCT MGR**—BSEE or equiv, transmission prod. E Coast—Lower 60's.  
**VP OF CORP DEV**—Strong acquisition background, MBA preferred. To 100k.  
**CORP ENG**—Strong property evaluation

background with good maintenance programs experience. To 45k + profit sharing.  
**CHIEF ENG**—SW—20k subs. 40k.  
**TECH OPS MGR**—New England, strong construction background a plus. 50k +.  
**TECH TRAINER**—East Coast 15k subs. 35k.  
**SYSTEMS ENG**—E Coast 15k subs. 35k.  
**CHIEF TECH**—Upper MW. To 36k.  
**DESIGN COORDINATOR**—NE. 35k.  
**HEADEND/MICRO**—NE. 35k.  
**CHIEF TECH**—SE. 30k +.  
**LINE & SERVICE TECH**—Jobs nationwide will relocate 8/hr to 15/hr. Call for your geographic preference.  
**HEADEND TECHS**—7 locations to choose. 25k-30k.  
**MICROWAVE TECHS**—5 locations to choose. 22k-33k.



**JIM YOUNG & ASSOCIATES**

One Young Plaza 1235 Ranger Highway Weatherford, TX 76086

Call for information about these and many other opportunities nationwide.



**COM-SOURCE COMMUNICATIONS, INC.**

**CATV CONSTRUCTION PERSONNEL NEEDED**

Immediate positions available: Supervisors, splicers, foremen, linemen, underground personnel, and sub-contractors. Top Pay!! Must be willing to travel—work is in the Mid West and Southern U.S. Please send resume or telephone.

*Coax • Fiber • Twisted Pair  
O.S.P. Specialists*

P.O. Box 11473 • Green Bay, WI 54307-1473  
(414) 496-0333 • Fax (414) 496-0986  
WI 1-800-236-1003 • US 1-800-548-3640

**Baker Scott & Co.**

1259 Route 46 Parsippany, NJ 07054 201 263-3355

**Specialists in the COMMUNICATIONS INDUSTRY**

CABLE TV/BROADCAST TELECOMMUNICATIONS DIVISION DIVISION

POSITIONS AVAILABLE AT ALL LEVELS OF MANAGEMENT. COAST TO COAST

Call or write in CONFIDENCE

FEE PAID

**"WE DON'T TALK CABLE. WE KNOW CABLE"**  
PRINCIPALS DAVID ALLEN & JUDY BOUER

**DIRECTOR OF ENGINEERING**

We are a diversified manufacturing company specializing in CATV Electronics and Antenna Products. Our Company is located in the heart of the Kawartha Lakes vacation area, 70 minutes north of Toronto.

Successful and growth oriented we seek an aggressive results-driven individual to lead our Engineering department. Must have several years management experience and be able to interface with customers.

The ideal candidate will possess a B.Sc/M.Sc in Engineering with a minimum 5 years progressive experience in the RF, Digital and Microwave fields.

Compensation commensurate with experience coupled with a competitive benefits package.

Qualified applicants please forward resume in confidence to:

**Manager, Human Resources/DE**  
**J.E. Thomas Specialities Limited**  
50 Mary Street West  
LINDSAY, Ontario K9V 4S7  
FAX 1-705-324-5474

EQUIPMENT FOR SALE/RENT

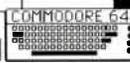
**ELECTRONICS DIRECT**

**YOUR NEW AND USED HEADEND/DISTRIBUTION ELECTRONIC SPECIALISTS**

- Products by Magnavox, Scientific Atlanta, and Jerrold
- Large inventory
- Competitive prices
- We broker your used amplifiers

CALL:  
**800-448-7863**

**VIDEO PAGE GENERATOR**

TOUCHTONE C64 EPROM CART  
AUDIO & NTSC MODEL VIDG  
VIDEO OUT **\$189.95**  
DISK DRIVE OPTIONAL  


**TSDQ TOUCHTONE DECODER & QUAD RELAY CONTROL**

  
TSDQ \$ 89.95 QUAD \$ 99.95  
DIGITAL VOICE RECORDER \$179.95  
4 R.F. RELAYS \$179.95

**\*\*\* LOW COST SYNDEX SOLUTIONS \*\*\***

C64 MULTI-PAGE VIDEO & R.F.GENERATOR AUTOBOOT EPROM CARTRIDGE outputs NTSC COLOR VIDEO & ch. 3/4 R.F. \*\* "EPROM PROGRAM CART" gives high resolution multi-page display \* scroll, flash, crawl, 10 pages ; timer & clock controls relays, computer sends touchtone commands \* MODEL VIDG ... \$189.95 \* SWITCH VIDEO / R.F. >65 DB ISOLATION D.C. TO 600 MHZ \* (4) DPDT-75Ω RELAYS MODEL RL4 .. \$179.95 \*\* COMPUTER CONTROLS any number of relays via touchtone 2-5 DIGIT commands via audio link to decoders \* TYPICAL C64 RETAIL IS \$99 TO \$129.00 \*DIGITAL VOICE RECORDER 32-64 SEC. ROTATING MSG., MODEL DVR .. \$179.95

**ENGINEERING CONSULTING**  
583 CANDLEWOOD ST. BREA, CA. 92621  
TEL: 714-671-2009 FAX: 714-255-9984  
PRODUCT CATALOG AVAILABLE

**WANTED: SURPLUS CABLE EQUIPMENT**

Jerrold, Oak, Hamlin & Scientific Atlanta equipment.  
**Highest Prices Paid**  
Cable Equipment Brokerage Co.  
**(818) 709-3724**

**REPRINTS REPRINTS REPRINTS REPRINTS**

For more info call  
**(303) 393-7449**

**A.C.D. INC.**

American Christian Development, Inc.

COMPUTER AIDED SYSTEM DESIGN  
STRAND MAPPING • AS-BUILTS  
BASE MAPPING \$15.00 per Mile  
Quick Turn Around Time  
CALL FOR ADDITIONAL SERVICES AND RATES  
**800-448-5087 • (717) 323-9800**

**Bucket Trucks—Used**

Telsta, Versa-Lift, Digger Derricks—10 in Stock. 30 other Utility Construction Trucks.  
**"We Buy and Sell"**  
Opdyke, Inc. (Philadelphia Area)  
3123 Bethlehem Pike (215) 721-4444  
Hatfield, Pa. 19440

**AERIAL BUCKET TRUCKS**

Large selection geared for CATV  
**STANDARD TRUCK & EQUIPMENT CO.**  
1155 Hill St. S.E.  
Atlanta, GA 30315  
Phone: 1-800-241-9357 **BUCKET TRUCKS**

*Anthony's* ANTHONY'S  
MANUFACTURING SERVICE

**PLOW BLADES**

Irrigation/Wire/Combination  
For Any Machine—For Any Application

1-800-383-PLOW  
(719) 475-PLOW P.O. Box 17701  
Colorado Springs, CO 80935



**CHANNELCUE**

Audio/video switching equipment repair

Line equipment and meter repair

**LEE ENTERPRISE**

623 4TH STREET • P.O. BOX 590 • OESHLEER, NEBRASKA 68340 (402) 365-7520



**VIDEO SUPPLIES**

CABLES • CONNECTORS • CANARE • BELDEN • SWITCHCRAFT • D.A.s • TIES • BATTERIES • NEUTRIK • 60 INTERFACE BOXES • TAPE • 500 DIFF. TAPE LABELS • GAFFERS • TAPE • CASES • PATCH BAYS • LIGHTS • ACOUSTIC FOAM • FORMS • MICROPHONES • SONES • STANDS • MOUNTS • WIND SCREENS • ZEPPELINS • FIBRE OPTICS • RACKS • DUCT • REELS • TESTERS • FILTERS • CHEMICALS • TOOLS • ON AIR LIGHTS • DEGAUSSERS • INTERFACE DEVICES • HEADPHONES • CLIPS • SWITCHES • JAM & S VHS CABLE

*Very Unique Professional Catalog FREE!*

**MARKERTEK VIDEO SUPPLY**  
145 Ulster Ave. Saugerties, NY 12477 U.S.A.  
TOLL FREE **1-800-522-2025**  
In NY: 914-246-3036

**EMERGENCY ALERT SYSTEMS**  
by **Idea/onics**

69 channels 14 day delivery compatible with all headends  
—AFFORDABLE—  
(701) 786-3904  
24 and 88 channel units also available

**WANTED USED VCII's**

Red, Yellow or White Labels  
We buy or trade VCII's  
**(918) 836-8401**

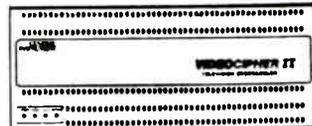
**VIDEOCIPHER II REPAIRS**  
Fast Turnaround for Out of Warranty Repairs

Commercial Units Only



1575 N. 105th E. Ave. / Tulsa, Oklahoma, 74116 (918) 836-8348

VideoCipher® is a Registered Trademark of General Instrument Corporation



**BUSINESS DIRECTORY**

**CABLE CONSTRUCTORS, INC.**

IRON MOUNTAIN, MICHIGAN  
COAX - FIBER

QUALITY SERVICE PERFORMED ON A TIMELY BASIS  
- SINCE 1957 -

MAPPING - DESIGN - CONSTRUCTION - ENGINEERING

**CABLE CONSTRUCTORS, INC.**

1-800-338-9292

**KLUNGNESS ELECTRONIC SUPPLY (KES)**

1-800-338-9299

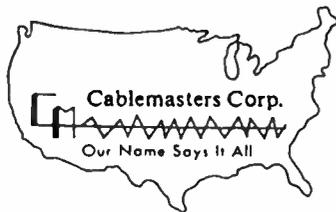
**TSB, Inc.**



- Design, Strand Map, As-Builts
- CAD Drafting Service
- Headend Racking and Renovations
- CLI • Audits • Onsite Technical Training
- Structural Analysis of Towers
- Fiber Optic Design & Consulting

Sales (708) 541-3993 PO Box 244 Yankton, SD 57078

Engineering (605) 665-1393 FAX (605) 665-1708



Aerial & Underground Construction  
Strand Mapping  
System Design  
Residential & MDU Installations  
Subscriber Audits  
Proof of Performance  
Fiber Optic and L.A.N. Services

PO Box 219  
Lake City, PA 16423

Contact: **Bernie Czarnecki**  
(814) 838-1466

**NaCom**

BUILDING COMMUNICATION SYSTEMS THROUGHOUT AMERICA

- Installations (including fiber optics)
- Converter exchanges, PPV, audits, special projects
- MDU, SMATV, & LAN Pre/postwiring
- Strand mapping, engineering, signal leakage
- Design (AutoCAD)
- Aerial/underground construction

1900 E. Dublin-Granville Rd., Columbus, Ohio 43229  
614/895-1313 • FAX 614/895-8942

**dB-tronics<sup>SM</sup>**

— GET CONVERTED!! —

**CONVERTER  
REPAIRS**

Scientific Atlanta and Jerrold Addressable  
All P.J. Digitals - \$13.95 Flat!!  
We buy and Sell converters

For more information call Chris or Keith @ 1-800-356-2730

**White Sands**

**Jumper Cables**

Custom connectors and cables for all aspects of CATV.  
Gilbert AHS All types of cable from  
Magnavox Belden  
Pyramid F59-81 Times  
LRC and others Comm Scope  
Quick delivery on all colors with lengths from 6" to 15'

Write or call: (602) 581-0331  
335 West Melinda Drive, Phoenix, AZ 85027

	Reader Service #	Page #
ATI Supply	.50	.80
Alpha Technologies	.47	.77
American Digital Cartography	.43	.72
American Lightwave Systems	.18	.37
Anixter Cable TV	.39, 56	65, 92
Applied Instruments	.54	.85
Augat Communications Group	.37	.62
Budco	.30	.54
C-COR Electronics	.11, 16	21, 33
Cable Prep/Ben Hughes Comm.	.21	.40
Cable Services	.5	.9
Cable Tek Center Prods.	.36, 38	61, 63
CADCO Inc.	.41	.70
Calan, Inc.	.42	.71
Channel Master	.23	.43
Channell Commercial	.4	6-7
Channelmatic	.8	.15
Comm/Scope Inc.	.25	46-47
ComNet		25-26
ComPed Co.	.40	.66
ComSonic	.29	.53
R.L. Drake	.17	.35
Friction Design Co.	.24	.45
General Cable Apparatus Div.	.48	.78
General Inst./Jerrold	.15	30-31
Graycor Laser Systems, Inc.		25-26
Kennedy Cable Construction	.19	.38

	Reader Service #	Page #
Laser Precision	.53	.83
Lemco Tool	.44	.14
Magnavox CATV	.14	.29
Microwave Filter	.26	.48
Midwest CATV	.6	10-11
Multilink	.51	.81
NCS Industries	.52	.82
National Cable Television Institute	.49	.79
Nexus Engineering	.3	.5
Panasonic	.1	.2
Pioneer Communications of America	.32	.57
Power Guard	.10	19, 25-26
Power & Telephone Supply	.35	.59
Reliable Electric	.55	.91
Riser-Bond	.33	.58
Rite Cable	.34	.58
Scientific-Atlanta	.9, 20	17, 39
Sencore	.45	.73
Siecor Corp.	.22	.41
Standard Communications	.12	.23
TVC Inc.	.31	.55
Telecommunication Products Corp.	.27	.49
Time Manufacturing	.13	.27
Times Fiber	.7	.13
Trilithic	.28	.51
Trilogy Communications	.2	.3
Triple Crown Electronics	.46	.76



## Transmissionless competition

Last month we began looking at the role played by the NTSC technical standard as a fundamental constraint on video quality in cable systems. We'll now continue the consideration of transmission path problems and then comment on competition from transmissionless video.

One of the major picture imperfections introduced by the transmission path is caused by reflections of the signal along the path. The reflection problems fall into two categories: distinct ghosts and micro-reflections. Ghosts are more common in terrestrial broadcast. However, there is one form of ghost in cable practice which is very annoying, Direct Pick-Up interference (DPU). DPU is the result of the receiver's internal circuits directly picking up a terrestrial signal. When the signal is the same television signal delivered over cable, a pre-ghost results.

A more common form of reflection difficulty in cable is the micro-reflection. "Micro" here has two meanings. First, the signal is usually very weak; secondly, the delay of the signal is very short. While each individual micro-reflection produces a very minor distortion, there is a multitude of them. This results in many very faint images displaced a small fraction of the screen

*By Walter Ciciora, Vice President of Technology, American Television and Communications*

width from the principal image. The composite effect is a significant blurring. These reflections are caused by impedance mis-matches in the cable plant. Taps are a common cause.

### Baseband techniques

Techniques for dealing with NTSC's baseband problems have been relatively successful. The biggest success has been with separating the luminance signal from the chrominance information. You'll recall that color information has been shoe-horned into gaps in the luminance spectrum. In still pictures with no diagonal picture elements, the gaps are perfectly empty. Motion and diagonal components in pictures cause these gaps to carry information which gets confused with the color signal. Since the gaps are uniformly spaced, a special kind of filter, called a comb filter, can be used to clean out the gaps. This is not without its price. Diagonal resolution and motion rendition are negatively impacted. However, the minimization of crawling dots and spurious rainbows is a bigger positive than the losses caused by the comb filter. The second price exacted by comb filters is an increase in cost. Comb filters were known to the original inventors of the color television system. However, the cost of the filters was then prohibitive. They have become practical for consumer electronics products only in the last dozen or so years. Very sophisticated comb filters can do an excellent job.

Another technique applicable to baseband improvement strategies is the line doubler. This device attempts to estimate information from between the transmitted lines to allow the display to have twice the scan lines. The principal benefit is a reduction of annoying flicker in the picture. On large screens, the visibility of the picture's line structure is reduced. When the estimation is accurate, the result is spectacular. Various proprietary techniques exist which yield varying degrees of performance.

Unfortunately, techniques for dealing with transmission problems have been considerably less successful. Most of the difficulties result from the vestigial sideband nature of the television signal's amplitude modulation. Amplitude modulation is rather vulnerable to noise. There are numerous techniques for minimizing the vulnerability to noise. Unfortunately, most of the

better of these methods would make the signal incompatible with the existing 160 million TV receivers. As long as compatibility is a requirement, our hands are tied. Techniques for compatibly processing out noise usually also process out picture detail resulting in a "Sunday comics"—looking picture. This "cartooning" can be more objectionable than the noise.

There is a lot of talk about "ghost cancelling" in television receivers. Again, the vestigial sideband signal is a major impediment. The in-phase and the quadrature components of the signal get cross contaminated and become very difficult to unwind. Two filters with many closely spaced sections are usually suggested. In addition, a special "training signal" to adjust the filters is proposed. In Chicago, VHF station transmitting antennas located on top of the Sears Tower move a major fraction of a wavelength as the building sways in the wind. The ghost cancelling circuitry has to be fast enough to track this.

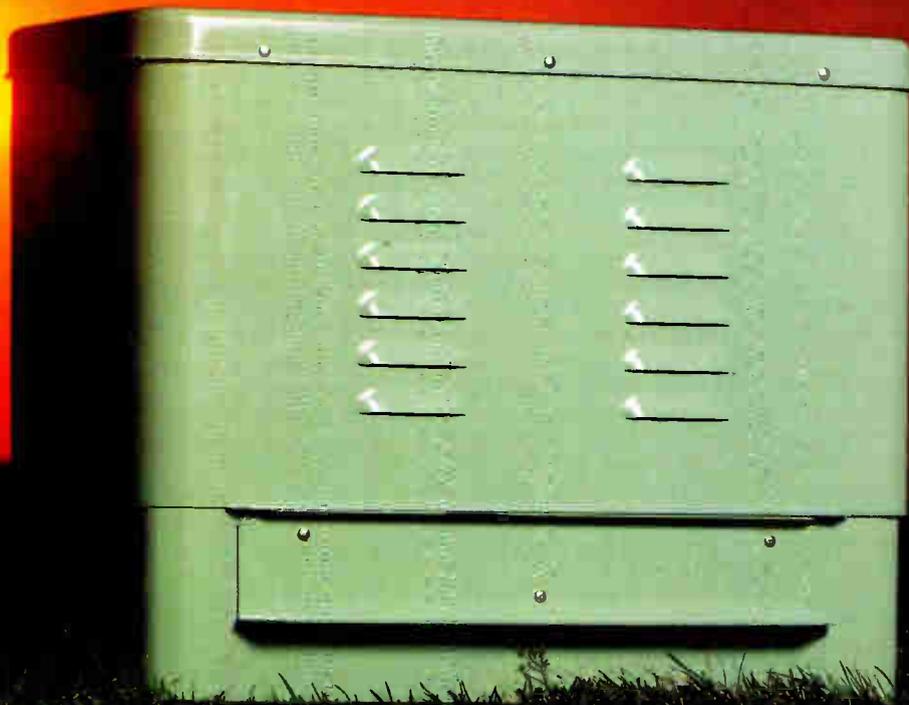
### Transmissionless competition

Based on the above comments, we can expect substantial results at affordable prices for improving the baseband portion of the NTSC system. We should expect disappointing results for relatively higher costs when dealing with the transmission aspects of NTSC.

From a competitive perspective, we are in a better position than our friends in the broadcast arena. Their transmission path is more often worse than ours. We can spend modest amounts of money to significantly improve our transmission path. The broadcaster is often in the situation where no amount of money will improve his transmission path.

When it comes to competing with video disks or video tape, the competitive situation is considerably less favorable. When baseband video and audio connections are made between the player and the TV, that media has no transmission path at all! None of NTSC's transmission impairments impact the quality of the picture which pre-recorded media can produce. At the same time, these media can take maximum advantage of the techniques for improving baseband NTSC performance since they have better control of both the recording and the playback ends of the process. Cable must be sensitive to the competitive threat from transmissionless video. ■

Replace in 2015 A.D.



Anixter Cable TV stocks the complete line of Utility Products pedestals because they're made to last. Made to last, because it's just good business to protect valuable equipment inside quality enclosures.

Utility Products are made to outlast the equipment inside. They average 25 years in use. Buy today and don't think about replacement until 2015.

Utility Products' nine-step finishing process generates a high gloss weather-fighting finish that resists corrosion and the onslaughts of acid rain, pollutants and other atmospheric contaminants.

For more information about the full line of Utility Products pedestals, call the Anixter Cable TV distribution center in your area.

**RELIANCE**  **COMM/TEC** + **ANIXTER**  
**CABLE TV**

**WEST-ANAHEIM:** (714) 779-0500, (800) 854-0443; **DENVER:** (303) 740-8949, (800) 841-1531; **SEATTLE:** (206) 251-6760, (800) 426-7665; **MIDWEST-CHICAGO:** (708) 350-7788, (800) 544-5368; **CLEVELAND:** (216) 526-0919, (800) 321-8068; **DALLAS:** (214) 446-CATV, (800) 231-5006; **IRON MOUNTAIN, MI:** (906) 774-4111, (800) 624-8358; **SKOKIE, IL HDQTRS:** (708) 677-2600; **EAST-ATLANTA:** (404) 840-7901, (800) 242-1181; **LONG ISLAND, NY:** (516) 293-7788, (800) 645-9510; **NEW JERSEY:** (201) 328-0980, (800) 631-9603; **ORLANDO:** (407) 240-1888, (800) 477-8396; **CANADA-CALGARY:** (403) 250-9646; **MONTREAL:** (514) 636-3636; **TORONTO:** (416) 625-5110; **VANCOUVER:** (604) 321-5885.

In an emergency, weekends and holidays or after 5 P.M. call toll free 1 (800) 323-8166.  
CORPORATE OFFICES, ANIXTER CABLE TV, 4711 Golf Road, Skokie, IL 60076, (708) 677-2600

Reader Service Number 55

**REGAL** // Introduces...

# The new standard in non-addressable convertors



## The most advanced state-of-the-art convertor design in the industry today!

Regal's new RC-83 Converter is the smallest available, but it's big on features. The units include self test diagnostics, small footprint, 550 MHZ, favorite memory channel, last channel recall, and non-volatile memory.

The RC-83 Converter is completely I/R downloadable to include:

- Channel Wrap-around
- Channel Allocation Tables
- NTSC - HRC - IRC - EIA Frequency Assignments
- Parental Guidance
- Barker Channels
- Channel Elimination
- Transmitter Disable

For more information, call our toll free number:  
**1-800-36-REGAL**

**REGAL** //  
Technologies Ltd.

SUPPLIED BY ANIXTER CABLE TV

**WEST-ANAHEIM:** (714) 779-0500, (800) 854-0443; **DENVER:** (303) 740-8949, (800) 841-1531; **SEATTLE:** (206) 251-6760, (800) 426-7665; **MIDWEST-CHICAGO:** (708) 350-7788, (800) 544-5368; **CLEVELAND:** (216) 526-0919, (800) 321-8068; **DALLAS:** (214) 446-CATV, (800) 231-5006; **IRON MOUNTAIN, MI:** (906) 774-4111, (800) 624-8358; **SKOKIE, IL HDQTRS:** (708) 677-2600; **EAST-ATLANTA:** (404) 840-7901, (800) 242-1181; **LONG ISLAND, NY:** (516) 293-7788, (800) 645-9510; **NEW JERSEY:** (201) 328-0980, (800) 631-9603; **ORLANDO:** (407) 240-1888, (800) 477-8396; **CANADA-CALGARY:** (403) 250-9646; **MONTREAL:** (514) 636-3636; **TORONTO:** (416) 568-8999; **VANCOUVER:** (604) 321-5885.

CORPORATE OFFICES: REGAL TECHNOLOGIES LTD., P.O. Box 46076, Chicago, IL 60646, 1-800-36-REGAL

©1990 REGAL TECHNOLOGIES LTD.