



# HARRIS ALLIED

# BROADCASTER

FEBRUARY '90

MONTHLY NEWSLETTER PUBLISHED BY & FOR OUR EMPLOYEES

VOL. 3  
ISSUE 2



Jim Hauptstueck, Richmond Technician



Radelle Ahlemeier, Quincy International



Sarah Anderson, Richmond Maintenance



Frank Svet, Quincy Engineering



Martyn Horspool, Quincy TV Sales



June Soper, Richmond Customer Service

## In Focus From Quincy...

Harris Allied Broadcast Products has completed the first half with good progress in almost all aspects. All indicators for progress are pointing in the right direction as was reported at the Mid Year Review. We have made major improvements even though our profit is about 50% of the 1983 level and the modestly acceptable goal we have set for ourselves. Cost and expenses are moving in the right direction and must have the same positive control in the future to meet our sector, corporation and own goals.

We have come a long way in gross margin improvements this year due to quality orders, manufacturing improvements and good expense control but it is clear that we also have a long way to go. We do have the people and viable plans in place to meet these goals. In fact, we have made excellent new product progress while developing modest profits.

We have also made good order progress in the international area supporting the good progress in the radio domestic and to a major extent in the TV domestic area. DX products are the clear winners for quality orders worldwide noting excellent performance in all of the Latin countries. 27 DX-10's, DX-50's and one DXD-100 were sold during the first half with most to be delivered during the second half. Hilmer Swanson must feel good about his contribution to the DX world-class product. Our success includes a \$750K major order for studio products from a Chicago station.

*Continued on Page 4*



## ENGINEERING

### QUINCY

Liz Swanson (daughter of Engineering Senior Scientist, Hilmer Swanson and wife Carolyn) and her paint horse, Poco Robin Dan, had a successful 1989 show season. Liz won the Hunter Showmanship and Western Riding awards at state competition and is ranked ninth overall in the state. At the Missouri Paint-O-Rama and the Illinois Paint-O-Rama she received reserve high-point during the season. Liz earned reserve high-point and placed second in horsemanship for 14 to 18-year-olds in the Illinois Paint Horse Association for 1989 and received her awards at the annual meeting in January.



Liz Swanson



**No Scraping Done.  
No Caulking Done.**  
Arnie Spielbauer's hand-made birch bark canoe.



## FINANCE

Sandy Claus recently completed a business law class through John Wood Community College. Her final grade was an "A." Congratulations and Great Work, Sandy!

Dwight Winkler was recently appointed to the Finance Committee of the National Foreign Trade Council in Washington, D.C. Dwight's appointment to this committee puts him in a position to lobby in Washington in respect to trade finance matters. Congratulations, Dwight!

On November 18, 1989 Mary Stormer and Chris Grimm journeyed to Charleston, West Virginia to be U.S. Government witnesses in the first NTIA trial. This is the first case the Government has criminally prosecuted a recipient.

The case was about misuse of federal money intended for the start of a public radio station. The funds were not correctly used to purchase the radio equipment.

After receiving minimal payments against our now shipped order, and being advised the funding did not come through, Harris agreed to finance the balance on a note receivable for a 60 month term with UCC-1's, a promissory note, and a security agreement being executed by the customer. The customer continued to try to obtain the funds needed to satisfy our debt through other sources. The additional funding was not granted, and eventually Harris repossessed the equipment in 1987.

During the trial, Mary and Chris learned the full amount of the funding was in fact received. Another requirement by the Government was to receive a UCC-1 lien on the equipment which had not been granted. When the Government investigated the station (about a two year process), they found Harris had a lien. The Government called Harris inquiring about the payment status of this radio purchase, only to find we had not received payment. The Government continued its investigation while Harris proceeded legally to repossess the equipment.

The gentleman used the money to redecorate his sister's home (the station was located in the basement), to purchase his girlfriend a sports car as well as put her through a year of college (all unknown to his common law wife).

The trial is now over, the gentleman was found guilty by a federal jury on ten counts of embezzlement and fraud in connection with misusing a \$96,000 federal grant in 1985. The sentencing date is January 30, 1990. He faces up to ten years in prison and a \$260,000 fine on each of the ten counts.

NTIA grants will be followed much more carefully now and legal action will be started immediately once any regulations are not met in a timely manner.



## CREDIT UNION

1989 was another good year for the Harris Credit Union. We welcome all Harris employees to use our services. Actually, fewer than 5% of Harris employees *do not* belong to and use the Credit Union.

We offer a great many services including:

Checking accounts, savings accounts, certificates of deposit, IRA accounts, annuities, loans for almost everything, payroll deduction, direct deposit, MasterCards, ATM cards, traveler's checks, money orders, gift checks, Illinois license stickers, and much, much more . . .

Also, in the Credit Union you are part owner of your financial institution. By participating in the annual meeting, you choose the members you want to set policies for the operation of it. These directors are your co-workers and they serve without pay and make a conscientious effort to see that you are served well and efficiently.

Current board members are: Sharon Bartelt, Chairman; Sandy Claus, Pat Humke, Dave Kerker, Tom Losch, Doris Mason, Carl Proescholdt, George Reis, and Stu Musgrove. Doris Mason is the Credit Union manager.

Your comments on the Credit Union are always appreciated and all suggestions are always considered and followed up if possible. Your support is sincerely appreciated!

Harris Credit Union is an Illinois state chartered credit union and our deposits are insured by the National Credit Union Administration, a U.S. Government Agency. The NCUA is the strongest of all the government insured funds, primarily because several years ago the credit unions voluntarily agreed to deposit 1% of their deposits into a reserve account to assure solvency. Currently, the credit unions have about \$1.25 for every \$100 of deposits, the banks have about 85 cents per \$100 of deposits and the savings and loans are negative. By voluntarily capitalizing our insurance fund, credit unions (employee owned and operated financial entities) have reduced the federal deficit by an amount in excess of *two billion dollars*.

This is just an example of people helping people. That's exactly what a credit union is!



## MARKETING/ ADVERTISING

### RICHMOND

#### Corporate Marketing Terminology Made Simple

**Time Compressed Marketing:** the art of designing, compiling and producing ump-teen zillion printed pieces in time to meet super-unrealistic deadlines while operating understaffed.

#### Well, it's just a thought . . .

February could be the month for holidays . . . *only if we were allowed to observe them.* First off, there are only twenty-eight days. Lincoln's birthday is the 12th. St. Valentine's day, the 14th. President's day, the 19th. Washington's birthday, the 22nd. East Orthodox Lent begins the 26th. Shrove [what?] Tuesday is the 27th. Ash Wednesday, the 28th. Count 'em up. That's seven *prospective* holidays. Start with a total of twenty working days [Mondays thru Fridays] and subtract seven. It doesn't take a mathematician to figure out how many *play days* that *could be*. [For those of you still counting fingers and toes, it's thirteen!] A person could catch up on a lot of sleep that month or cash in on a lot of winter sales [since these could be days *with* pay] or get ready for a mean game of golf when the greens thaw or see a Bogart movie one more time or whatever floats your boat [or go boating].

### QUINCY

Martha Rapp attended a corporate Marketing Communications Seminar in Melbourne, Florida January 15th and 16th. Martha was a participant on a panel which discussed "Building effective media relations at trade shows."

Lou Ann Duryea of Market Research reports that Credit, Sales and Service are now connected and able to view the radio station profile system for current station information.

Welcome Lori Freeman, a Culver-Stockton college student, who is an intern in the Market Research department for the spring semester working under Lou Ann Duryea's supervision.

Bob Weirather, a member of the Quincy YMCA Youth Sports Committee, also coaches baseball and basketball for 6th, 7th and 8th graders. Bob says the objective of the "Y" program is to give the kids a positive attitude and experience through sports. Skill is not a requirement and everybody plays at least half the time. Bob says, "My most rewarding part of coaching is seeing a lesser skilled player come through with a hero play to win a game."

Eric Weirather, son of Bob & Judy Weirather and a junior at the University of Illinois, who is a member of the Marching Illini attended and performed at the Citrus Bowl football game in Orlando, Florida on January 1st. While in Florida, the Marching Illini performed at Disney World, Epcot Center, Sea World, Baseball Boardwalk, and the Citrus Bowl parade.



## DOMESTIC MARKETING

### RICHMOND

The NAB spring show has evolved into one of the largest exhibits in the world. With growing pains of the last few years came the necessity of establishing a committee of exhibitors so that those who pay the bills at this exposition would have a voice in future planning.

The Exhibitor's Advisory Committee is comprised of nine elected representatives from the small (less than 400 sq. ft. booths), medium (401-1600) and large (1600+) participants who exhibit at the annual show. Each committee member's term is three years.

Dave Burns has been a committee member for three years. At the last EAC meeting, November 13, 1989, in Atlanta, Dave asked the chairman if any rule or bylaw prohibited him from succeeding himself. The answer from the chairman, John Phelan (Shure Bros.), was "No." Dave ran again and begins a new three-year term with the upcoming NAB in Atlanta, Georgia.

A precedent is set. This is the first time a member is to succeed a term.



## PERSONNEL

John Cornell, Dave May, and Jerry Collins completed the Leadership Effectiveness Workshop on December 6th through 10th, 1989 in Monterey, California.

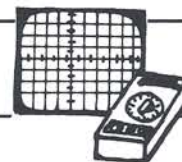
Ed Twitchell, lead electrical engineer, is a new full-time employee.

Donna Grossman, an intern from Quincy College, whose major is personnel administration is working in the Human Resources department for this semester.

Other interns from Culver-Stockton College will be working in purchasing, domestic RF radio sales, accounting, market research and communications departments during this semester.

Thank you's are extended to Warren Brush, Jim Morton, Harvey Baker, Joe Cox, George Reis and John Cornell for helping distribute turkeys to Harris employees on December 15th, 1989.

The lunchroom/multi-purpose room in Building #1 has been transformed to a room with walls of pale blue at the top and soft blues and mauves at the bottom and a wood strip between the contrasting wallpapers. There are ten nice, large round tables which seat six or seven to a table. The chairs are upholstered with mauve vinyl and very comfortable. Four paintings also adorn the walls.



## TECHNICAL SERVICES

### TECH SERVICES' POETIC SOCIETY

The shop guys are ready for Valentine's Day, When they can give some candy and kisses away. But they're certainly looking more for Spring, When the grass is green and the Robins sing. February's so cold, so snowy, so bleak; Time drags slow, each day seems a week.

And while time is slow, tape players get fixed, Cart machines roll and audio is mixed. Ron, Jack and Glenn tweak and adjust, While things out there continue to bust. Yes, February's cold, snowy, bleak and dim, But things are bright, thanks to Jim and Tim.

One thing the shop is working on to date, A machine to help us all to hibernate. Handy for February, and maybe even May, An acceleration machine to speed the day.

The shop guys are ready for Valentine's Day, When they can give some candy and kisses away.

There has been a lot of activity in this department lately. We have been busy with not only normal shop work, but also things like the installation and check-out of 'Cindi,' the new telephone system. It goes without saying, a number of bugs had to be taken care of before the system became fully functional. It will take more time before everyone becomes familiar with Cindi's capabilities, but great progress has been made.

We want to welcome Jim Hauptstueck. Jim and his family are from the Richmond area. He is presently working toward familiarizing himself with the various types of broadcast equipment. All indications are positive. Welcome aboard, Jim!

Rumor has it that one of Tim Elstro's daughters received some kind of 'Teenage Mutant Ninja Turtle' apparatus for Christmas. It seems that Tim has been trying to figure some way to incorporate it with the Cindi telephone system. Perhaps it could act as a guard over the various 'mailboxes' that are part of the system. *Time will tell . . .*



# INTERNATIONAL



# CUSTOMER SERVICE

## QUINCY

As we welcome in the new year with enthusiasm and hopes for a prosperous 1990, the International Sales Department has decided to start the new decade out right — we've set our "New Year's Resolutions." Listed below are these resolutions. Please read the recommended solutions and periodically remind us of this advice.

**Gus Ezcurra:** Resolution: Lose 15 pounds. Oops - A typographical error: Lose 5 pounds — not 15.  
Solution: To help Gus achieve his weight loss, I urge you to keep reminding him of his resolution. Should you detect he is eating a forbidden sweet, please share the following information with him: The big "four-zero" is slowly but surely creeping up on you, and the older you get the harder it is to lose weight. So, if you don't want to look like Santa Claus in 1994 (or at age 40 — whatever comes first), you better start counting those calories now!

**Stephanie**

**Brueggeman:** Resolution: Try to have more patience with her 12-year old son.  
Solution: Use reverse psychology - change your attitude to "I don't give a care." If this doesn't work, dial 9-1-1 and commit yourself!

**Tammy**

**Schroeder:** Resolution: Save money.  
Solution: I must admit this resolution has got to be one of the hardest to abide by for a woman. Should you happen to see Tammy shopping (especially during her lunch hour), please remind her to buy only the essentials. Sorry, Tammy, but that new suit that you have your eye on is *not* an essential.

**Radelle**

**Ahlemeier:** Resolution: Quit eating sweets.  
Solution: Put the guilt trip on Radelle... keep reminding her of all the starving children that go to bed hungry every night!

**Terry**

**Bonkowski:** Resolution: Quit singing the "Dancin' Machine" song.  
Solution: Do yourself and co-workers a favor — quit singing entirely. Start using your talents more wisely, i.e., try working, you may find this to be a new and exciting experience!

**Dave Soncek:** Resolution: To overcome the temptation of shooting innocent animals (deer, pheasants, etc.)  
Solution: Threaten to report him to the nearest wildlife agent for shooting over his limit - OR - Don't give him any time off from work to go hunting!

**Stu Leger:** Resolution: Keep better track of my money.  
Solution: Quit going out with the guys after work and stop bowling. (It's amazing how much money you can go through in one evening and not realize it until it's too late.) Instead, spend more quality time with your family — that's free and you won't have to wonder where your money went!

**El Corujo:** Resolution: I don't believe in making New Year's resolutions.  
Solution: There's one in every group — an old stick in the mud!

**Marilyn**

**Wilson:** Resolution: Start wearing a seat belt.  
Solution: Buckle Up - It's the law!

**Jack O'Dear:** Resolution: Eventually give up smoking.  
Solution: Hide his lighter and matches - break his cigarettes in half.

**Hugh Hart:** Resolution: (1) Gain five pounds. (2) Stop cussin' the fax machine. (3) Promise not to rip out any more faxes that are sitting in the fax machine waiting to be sent.  
Solution: (1) Quit smoking — I'm sure you'll gain the five pounds (probably more)! (2 & 3) Hands off the fax machine — from now on let your secretary send the faxes. (Trust me, your co-workers will start being nice to you again if you will just leave the fax machine alone!)

Please be assured that we will monitor the International group in a couple of months and let you know how they are doing with their resolutions.

## QUINCY

### TRAFFIC, SHIPPING, RECEIVING & STOCKROOM:

Cher Gross is a 5 ft. 11 inch junior from Knox County High School at Edina, Missouri. Cher is becoming a local basketball standout. In two recent games she has scored 32 and 27 points. Mom and Dad are very proud, to say the least. Jim Gross, Cher's father, works in returns at Harris and her mother, Carol, is a P.E. teacher and assistant coach for Cher's team.

A Christmas dinner was held December 18th for Material Management, Purchasing, Stockroom, Receiving, Traffic and Shipping departments. It was planned by Juanita Moss and Donna Goings. A delicious ham dinner with all the trimmings and great desserts were served. The blessing was given by Steve Yochum.

After many years of asking Santa, Donna Goings of the Stockroom, finally received a Mickey Mouse watch from her sons, Bill and David. What will her next "big wish" be?

### *In Focus From Quincy...*

*Continued from cover*

Needless to say, it was the enthusiasm and the capable approach of our employees which helped us to move closer towards our modest performance goals. Employee attitude is great as reported to me by many of our customers. This positive attitude will help Harris Allied Broadcast Products achieve the internal goals required to be a key worldwide supplier of broadcast equipment during the next few years and at the same time meet sector and corporate goals.

I want to take this opportunity to thank each employee for their contributions towards moving all of the indicators in the right direction towards our modest long range goals.



## CANADA



Jon had quite a surprise one morning when he went out to start his car . . . it wasn't there! It was stolen straight out of his own driveway. It was found three weeks later with one smashed window . . .  
 . . . and all contents missing, except a glasses case — minus the glasses. They even helped themselves to the tire iron. But, the car is back home, safe and sound.

### JON YOUNG IS NOW THE BIG FOUR-OH!

Leorah finds her dad's 'Over The Hill' situation something to laugh about. [Wait 'til she gets there!] The balloon expresses the mourning of his youth; the cup states he is now officially 'Over The Hill'; and last, but not least, the button explains that of all the things Jon has lost by becoming 40, he misses his mind the most.



Jon receives some 'special' gifts to commemorate the occasion. [The nose is real. The glasses, eyebrows and mustache are real.]



A serious moment . . . Jon makes a toast to his daughter and wife in appreciation of his surprise party.

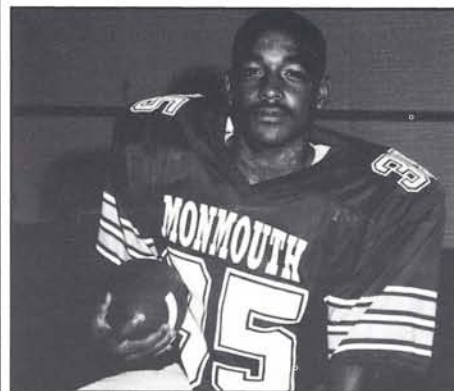
Before the holidays, Laurie visited her mother in New Brunswick. She travelled by train with her brother and his girlfriend. Normally the trip would take about thirteen hours. Their trip took sixteen hours to arrive there and thirty to get back! Laurie was **not impressed**. A snowstorm was blamed for the delay. At least nine hours was spent in a train station shack in the small town of Charlo. Once they finally reached Montreal, a delay of five more hours ensued. By this time Laurie was even **less than impressed** with the railways! There was no way they were going to sit in another train station five more hours. The railways agreed to put them up in a hotel for the night, all expenses paid. Laurie did make it back to Toronto. The only problem was that her hubby got stuck in a traffic jam and she had to wait three hours for him. You just can't win.

Shari had a great Christmas and New Year's holiday, along with taking a vacation, her boyfriend surprised her with an engagement ring. Of course, the answer was "YES." No date has been set as they are in the process of buying a house (for June) and want to get everything settled before they even think of planning a wedding. *Congratulations, Shari!*

## MANUFACTURING NEWS

### QUINCY AM TEAM NEWS:

Pat Humke, AM Manufacturing Team Manager, and husband, Steve of Installation Implementation, just returned from an eight day Caribbean cruise aboard the NCCL Nordic Prince. They visited Nassau, Puerto Rico, St. Thomas and St. Martens. They received a welcome back home by Mother Nature: minus 10 degree weather. Are they ready to go back? When does the next plane leave?



Brenda Steele, AM Manufacturing Team member, is beaming with pride lately. This proud Mama and Papa Tom have been informed that son, Todd, has finished second nationally in NCAA Division III for punt return average this season.

Todd, a Quincy High graduate, is a freshman at Monmouth College. He returned 19 punts for 339 yards, an average of 17.8 yards per return. Additionally, Todd returned two punts for touchdowns on runs of 70 and 82 yards.

Steele, a defensive back, also had 11 solo tackles and 14 assists, one interception and three break-ups. Monmouth finished 8-2 and won its third consecutive Midwest Conference South Division title.

Congratulations to Todd and his parents!



Wonder who "trashed" Shawn Turner's workstation with balloons and computer tape and Happy Birthday sign on his 21st birthday on January 4th, 1990? Shawn is a member of the AM Manufacturing Team.

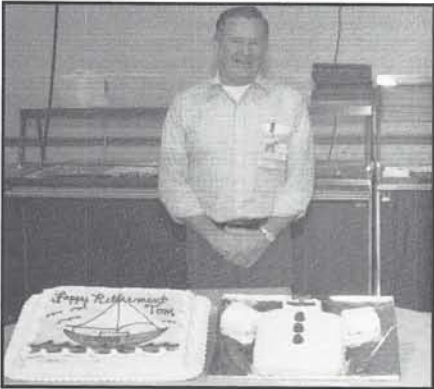
## QUINCY TV TEAM NEWS



L-R, Bonnie Albertson, Betty Winebrenner, Ruth Jones, Joyce Saunders, Warren Brush.

On Thursday, December 14th, 1989 Warren Brush came to the TV Team with a challenge from the Service Parts Department to see who could donate more money for food to give to the Salvation Army's food baskets. Joyce Saunders and Betty Winebrenner were put in charge of donations. After they sent a box around and ended up with \$43, they decided that wasn't enough and they needed more money. Betty suggested a bake sale for the next day. So Ruth Jones and Bonnie Albertson, along with Joyce and Betty brought in brownies, cookies, cakes, pies and candy to sell to fellow employees.

## TEST, MANUFACTURING & INDUSTRIAL ENGINEERING



Tom Day, Industrial Engineering, retired on December 29th. A going away party was held in the multi-purpose room and his co-workers took him and his wife out to dinner at the Plaza. Tom will be missed by one and all. Best wishes, Tom! Enjoy your retirement!

### MACHINE SHOP/FINAL ASSEMBLY

The girls in Department 120 are getting new cabinets and benches made in anticipation of the arrival of new toroid machines. Everyone in the department is anxiously awaiting and the lathe area is planning for the new C.N.C. lathe.

### MANUFACTURING ADMINISTRATION

Harvey and Jane Baker hosted the manufacturing staff at a get acquainted dinner in their beautiful home in December. A good time was had by all.



TV Team's tree decorated with the cash register tapes.

At the 10 o'clock break in the multi-purpose room they took donations for their baked goods and collected about \$61. All this plus more donations made the total \$119.19 to spend on groceries. Joyce and Betty had a great time buying everything you see in the photo.

A great big "THANK YOU" to this very worthwhile project. We all enjoyed the effort put forth. Thanks again.

Any challengers for next year?

HAPPY NEW YEAR AND VALENTINE'S DAY FROM THE TV TEAM!



Sharon Beedle's daughter, Crystal, graduated from "Lisa's School of Charm & Modeling" on December 10th. There was a fashion show and refreshments at the Country Club to complete the course. Congratulations, Crystal!

Peggy Christianer and Phyllis Kinne went to New Jersey for training on toroid winding machines.

Everyone is getting fat from eating holiday candy.

Sue Osier attended a corporate quality council meeting in Melbourne, Florida in December.

Jim Morton completed the Leadership Effectiveness Workshop December 6th through 10th, 1989 in Monterey, California.

Harvey Baker attended the FY '90 Operational Effectiveness Conference in Melbourne, Florida in November.

A special "thanks" from Manufacturing to Doc Daugherty for conducting the radio and television training seminars for in-house people during December.

### SHEET METAL/FABRICATION

Department #14's workload has been slow the last few weeks but we are looking forward to a big year in 1990.

Everyone in Dept. 14 wishes Tom Day a "Happy Retirement."

Dept. 14 held their annual pool tournament at the Casino on December 22, 1989. There were six 2-man teams. The tournament was won by Jerry Long and Howe Koenig.

We wish everyone a Happy New Year and a great working year in 1990!

### FM TEAM NEWS

Christmas came and Christmas went. The FM Team took down all their decorations. They are looking forward to the new 1990 era.

And to start off 1990, I'd like to thank Shorty Williams and Merlin Brickman for their help in the 1989 display area.

When I asked the FM Team "What was your most memorable Christmas gift of the '89 season?" Their reply was "Their family was healthy and well, and that 1990 will be a happy and prosperous year for Harris!" Then they all replied as follows:

Dave Motley: Spending Christmas with my wife in our new home.

Sammie Tournear: My jewelry armoire from my husband.

Wilma Weathers: My daughters were home from Chicago for Christmas, and my diamond and gold chains from everyone.

Carol Eickelschulte: My strange ornament.  
Rick Loos: A season's pass to Silver Dollar City.

Miko Stuckey: Everything.

Howard Junk: A good Christmas.

Shorty Williams: A mini mag flashlight from my kids.

Carolyn Ellerman: My son's phone call from Panama.

Karen Schroeder: My new spotted horse named "Dexter."

Steve Seckman: A good "doctor's report."

Phil Covert: Both cars *finally* started.

Darla Koehler: My engagement.

Mary Lou Elsie: An add-a-bead necklace and gold chain from my kids.

Dick Schmidt: I went to Decatur to see my folks.

Chris Watkins: A birthstone ring from my kids.

Jim Bailey: A good healthy Christmas.

Carl Proescholdt: My new baby girl "Anne."

Cheryl Bliven: Red jogging suit from my son and some special cards.

Joyce Robertson: A versatile scarf from Home Extension.

Merlin Brickman: All my children came home for the holidays, two from out of town.

Bill Hughes: Sister from Montana came home; first time the family has been together in 20 years.

Melody Sparrow: Eating Christmas dinner on chaise lounges and a rollaway bed.

Curtis George: A portable CD player.



## \$ALES

### RADIO STUDIO SALES DALLAS . . .

**Happy New Year from Dallas!** Hope each and every one of you had the greatest of holidays to close out the 80's. We all did, or at least gave it our best shot.

Patty welcomed back her sophomore son from Stephen F. Austin University, and had her mother down from Pittsburgh, PA, for the holidays. The Davis' had a very enjoyable Christmas.

Pat outdid himself this year. Santa Claus delivered many strange shaped and sized gifts to the Hurley household. They were various kinds of helicopter parts. Pat's wife, Aline, might have gotten the better of this Christmas. After thirteen years of driving a 1977 Ford, Santa brought her a new Pontiac Grand Am! The Hurleys were a'smilin' as Santa drove off in the darkness of the pre-dawn of Christmas.

TKL had a wild and willy Christmas weekend. As has been told you in the past, if you don't like Dallas' weather, wait a day or so. The Christmas '89 weekend fit that mold perfectly. TKL awoke Saturday morning, the 23rd, to a very chilly (let's make that a 'very cold') house. The indoor temperature was a brisk 50 degrees. He found out that Dallasites use a lot of

natural gas when the temp reaches FOUR BELOW ZERO! The gas pressure to his house had dropped to NOTHING, thus allowing so little gas to the house that the furnace pilot light went out. After he bravely relit the pilot and the house slowly started its warming trend, he jumped into the shower, only to remember (very quickly) that the hot water heater was also gas, with no pilot going. The -4 degree temperature had frozen his hot water lines. After a quick trip to Hurley's to rescue his kerosene heater, the lines were opened and all was well. . . or so it seemed. Next was a trip to the backyard to find six inches of solid ice on the pool. After his walk across the pool with a hammer and pole (used to break up the ice mass). TKL had a flashback, apparently fantasizing of Christmas' past in Hawaii. He attempted surfing on an ice board rather than a surf board. Any guesses on just how much water a pair of sweatpants can absorb in ten seconds, when submerged waist-deep?

Well, our trials and turbs with the 'frigid' weather were over by Christmas day, as we peaked out at 65 degrees, followed by several days in the 70's.

Now that we have entered the 90's, all these fun filled experiences are now left to the past.

### L.A. . . .

Keeping fit in southern California differs greatly from the rest of the country. In the land of milk and honey (sic), perfect physical condition is the yardstick by which everyone is measured. Some of the unique exercises we have developed are as follows:

**DUCK AND ROLL:** Promotes quick reflexes and agility. Drop to the ground and roll behind a solid object any time a 1967 Chevy full of gang members drives by. Repeat 20 times a day.

**CALF PUMPS:** Strengthens ankles, calves and knees through short, repetitive strokes. Used when slipping the clutch while creeping along the L.A. freeway system in first gear. Repeat 400-500 times during a one-hour period, each morning and evening.

**CHIN TURNS:** Strengthens neck muscles, tones muscles used in eye focus. Drop chin down against chest, then snap head quickly upright. Practiced while driving, looking at the map in you lap for an alternate route while trying to avoid rear-ending the crack dealer with the cellular phone in front of

you. **VARIATION:** Twist head around to the side to look at the guy who just hit the crack dealer in front of him.

**SMOKING:** Yes, believe it or not, sucking hot ashes through a filter is healthier than inhaling the brown ooze we call "air."

A vigorous workout includes all of the above, along with occasional improvisation. A good sense of balance is developed by picking oranges at the top of a ladder during an earthquake. Shoveling the mudslide out of your driveway is a nice change of pace. If you want to try your hand at more traditional exercise, such as bicycling, jogging, softball or water skiing- forget about it. It's too crowded around here. Have you tried Utah?



### POOR PHONE USE WASTES FOUR WEEKS PER YEAR

Did you know that the typical U.S. business executive wastes four full work weeks per year dealing with unproductive or unnecessary phone calls?

### RADIO SALES

The Christmas exchange in the Quincy Radio Sales Dept. was our usual event with the Wahlmann third annual gingerbread house going to Pam Bailey. Our Cards fan (Daryl Buechting) received a box of Cardinal stuff to have ready for spring training and the pre-season games that are 90 days from now. Tami Fleischman will be ready for the golf course to open this year and Ron has a new designer tie to wear for the year. Lynda Baker had to take three days' vacation to break in her new slippers and Ted Wahlmann had the sounds of Quincy to enjoy.

The cold snap in December caused all kinds of problems with the plumbing and several of us had a shower where it was not designed to be. Cars also did not like the below zero temperature and some people tried to escape to the land of fun in the sun just to see the oranges freeze on the trees. LOOKS LIKE THERE WAS NO ESCAPE FROM THE GREAT FREEZE OF '89.

Curt Lutz's young grandson was recently at the shoe store trying on some new shoes with his mom. The saleslady, in an attempt to strike up a conversation with the lad, asked him what his favorite word was. The boy replied, "Son-Of-A- \*&%\$!", but my mom says that I shouldn't say it."

### TV SALES

After a 22 year career with Harris as television District Sales Manager, Tom O'Hara has decided to retire. Tom spent most of his Harris career in California. For nine years Tom was manager of Rock International (a Harris Representative company located in Washington, D.C.) which enabled Tom to travel all over the world selling Harris radio and TV transmitters. Tom and his wife, Lillian, recently bought a home and land with almond trees near Creston, California. Tom and Lillian plan to watch the almonds grow and raise Arabian horses. Tom just purchased a 3-year old wild Arabian filly and he plans on breaking her and riding for fun. They also plan to visit their children and families by way of their own aircraft. Tom and Lillian are the parents of: Tom, who owns his own computer business in Thousand Oaks, California; John, married with a son and daughter, works for Lockheed Skunkworks in Thousand Oaks, California; Amy, married with one son, works for a real estate developer in Thousand Oaks, California, and Karen, who is a story editor for HBO in Manhattan, New York. We at Harris will miss Tom and wish him and Lillian the best in their retirement!

# How have you been fighting the winter

# Blahs!

In the December '89 issue, an entire page was devoted to staying healthy during the winter months . . . both physically and mentally. Tips were offered of ways to keep active even though the climate in your area of the country might be cold and dreary. So, how many of you took a little advice and have been staying active, *safely*, despite the weather? Now that we are deep into the winter months, the question asked of our co-workers is: "HOW HAVE YOU BEEN FIGHTING THE WINTER BLAHS?"



**Jack Harris**  
Richmond Technical Services

I follow Richmond, IU and Purdue basketball, plus lots of other sports on TV. I got a 100-channel portable scanner for Christmas and have been busy trying to find something different for each channel.



**Nancy Kunzeman**  
Quincy M.I.S.

I get out twice a week to play volleyball at the Quincy and Hannibal YMCA's and I've been trying to clean house to keep from getting bored.



**Anne Dillman**  
Richmond Satellite

There's no time for winter blahs at our house. If we aren't attending a high school basketball game, we're watching Purdue and IU basketball games on TV. If that isn't possible, I like to go for walks. I just have to dress for the weather. I also like to cross stitch and am hoping to learn how to crochet.



**Shorty Williams**  
Quincy FM Manufacturing

Going out of town visiting in-laws, watching movies at home. Five children keep me so busy I don't have time for winter blahs.



**Sharon Craig**  
Richmond Commercial Printing

Winter is definitely not my favorite season, but I just don't let it get me down. If I were independently wealthy I would be somewhere in the Caribbean. But, I'm not. I'm stuck in Indiana, so, I accept my fate and get on with reality.



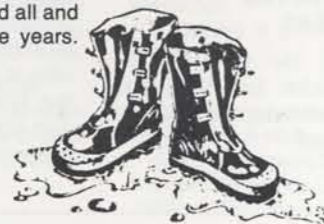
**Fred Anderson**  
Quincy Engineering

Basically I start thinking about what I am going to do in the springtime and where I'm going on vacation in the summer.



**Betty Hamner**  
Richmond Accounting

Any program will work with commitment, the right attitude and dedicated discipline. Wonders do appear in time, however. I have accomplished none of the above. I found a new exercise that fulfilled me completely — eating good food and lots of chocolate. With twenty extra pounds, I'm really ready for the cold weather. It has been a sensuous experience which must come to an end. Spring will be here and the 'teddy bear' must come out of hibernation and face the facts (fats). The pounds must go (woe is me). The battle is on to get back into the clothes hanging dormant while I ran rampant through the holiday pastries. Now I have become the 'grizzly bear' with a horrible disposition. I spend a lot of time apologizing for my bad attitude. My co-workers do not deserve this but they are patient with me because they know I love them one and all and know that I have reached the mature years. Signed: "BIG BETTY."



**Beverly Hamilton**  
Quincy International Order Administration

I've been walking each morning at 7 a.m. in the Quincy Mall for two miles. I've been getting a lot of sewing done especially since my youngest daughter is getting married in June.



**Janice Marker**  
Richmond Accounting

I like to curl up with a good book and forget that it's winter outside. To keep my circulation going I play ping-pong. When I get really down I go shopping. That always cheers me up.



**Sue Swann**  
Quincy Materials

I haven't had time. I've got two grandbabies on the way and planning for my son's wedding in June.



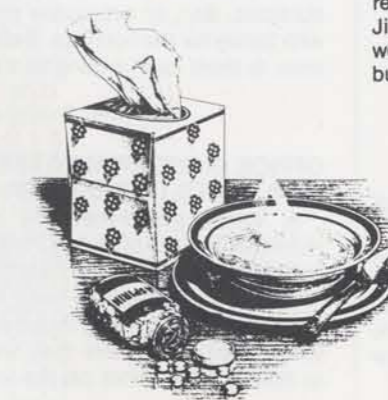
**Rose Behrens**  
Quincy Finance

Trying to walk in our neighborhood because I feel better walking outside. Trying to get out more, playing cards with friends on weekends and going to Quincy Blue Devil basketball games.



**Chuck Malnes**  
Richmond Radio Studio Sales

I have been doing things inside the house, like painting and general maintenance, which, by the way, has paid off. We sold the house in ONE day! So, now I have another home to work on next winter! Other than that, I pretty much avoid the outdoors when it is especially cold and snowy. However, I have been walking about five miles a week in the local mall. But, that's not really for the exercise . . . that's just following Jill around while she shops. By looking at my weight, it's obvious I don't overdo any activities, but I think I *do* have a nice personality.



**Sue Osier**  
Quincy Quality Control

I've been running outside and I play tennis with my son outside when the weather is nice.



**Grayling Akers**  
Quincy Logistic/Shipping

I do home remodeling, hunting, and take hikes in the woods with the children.



# ACCOUNTING



# Time Control



## QUINCY

We spent the Christmas holiday as follows:  
 Steve Russell: Spent the Christmas holiday visiting with relatives in Quincy.  
 Don Freeman: Drove to Florida to visit with his four daughters over Christmas. While there he went to Disney World, Boardwalk & Baseball and King Henry's Feast.  
 Mike Lakvold: Spent Christmas visiting with relatives in Milwaukee, Wisconsin.  
 Mike Miller: Spent the holiday visiting with relatives in Hannibal and hunting.  
 Kim Herrmann: Spent the holiday visiting with his wife's family in Chicago and family in Quincy.  
 Dick Zumwalt: Spent the holiday in Phoenix, Arizona visiting with his daughter who graduated from college.  
 Willie Baker: Spent Christmas in Bloomington, Illinois with relatives.  
 Bill Watkins: Spent the holiday in Quincy with relatives.  
 Bev Bell: Spent the holiday with family and friends in the Quincy area.  
 Gene Stice: Spent Christmas eve at his mother's in Monticello, Missouri. Christmas day was spent at home with his family and his wife's mother. The weekend was spent with his wife's father in Tioga, Illinois.  
 Nancy Kunzeman: Spent Christmas with her family in Chapin, Illinois where they cleared the family pond of snow and went ice skating.  
 Nila Hemming: Spent Christmas day with her family and entertained her husband's family for dinner on Christmas night.  
 George Halpin: Entertained his brother and sister and families on Christmas eve. Christmas day was spent with his daughter and family from Decatur, Illinois.  
 Pat Friday: Spent Christmas at home with her son and his family.  
 Paul Buckman: His family spent Christmas day at his parents home with other family members. A traditional Christmas brunch was enjoyed by all family members.



## RICHMOND

Make room for two more additions to the Allied family tree . . . J.R. is the proud grandfather of Andrew Thomas Galyean, born to son Tom and his wife Tracy, January 12.



No, This Isn't 'BIG FOOT,' but the footprints of a BIG baby (reduced 26%) — Andrew weighed in at 8 lbs. 4 oz., and 20½" long. Now the Galyean name goes on!



What a doll! Is this porcelain or the real thing?!

The other addition is Leslie Marie, born to Abby (Lane) Vanderpool's brother Marty and his wife, Michaun. She is the first grandchild in the Lane family, making Abby an aunt for the first time! Leslie Marie Lane was born December 21, weighing 6 lbs., 14 oz., and 19" long.

Meanwhile, on the sports scene, we have the young and the talented Chris Cline, recently a high school basketball main attraction featured in Richmond's local newspaper, the Palladium-Item. He is noted for his outstanding rebound abilities and good scoring average. He has dad (Jim) to thank for his height, while it is assumed that mom (Glenda) gave him his coordination and athletic abilities!

Grandma Betty Hamner kept busy over the holidays. She and her husband, Bill, ventured south to visit their children and grandchildren. Three month old Miss Aubrey is doing well and being a sweet little butterball. Andrew is growing like a weed and loves his new cousin, Aubrey. When Grandma's not visiting, 2½ year old Andrew likes to reach out and touch her (by phone). Recently he had some trouble dialing and mistakenly reached the police at 911. Oops! He had good intentions.

Judy Rudd and children headed to *not-so-sunny* Florida, to visit family. They encountered an ice storm on the way down. While there, all was great except the weather, which prevented any beach excursions. But, an enjoyable time was had with family for the holidays. Better luck next time. *Is there such a thing as a sun dance?*



## OFFICE CHATTER MAY LET EMPLOYEES LIVE LONGER

A study performed by the Johns Hopkins' School of Public Health claims a loose-lipped office is a healthier one! Of 13,000 workers studied, heart disease was markedly lower among those workers who were employed where they were allowed to talk to each other on the job.

Americans are increasingly placing a premium on their time and seeking greater control over how it is used. They are segmenting their time, allocating it more efficiently, looking for ways to stretch their leisure hours.

The desire for time control is more than just a quest for convenience, although convenience stores, fast foods, microwave ovens, and similar products and services have been prime beneficiaries. More importantly, it reflects a new determination among consumers to tailor daily schedules to *their* needs rather than having schedules *imposed* on them.

This is why the VCR is so enormously popular: program schedules on television are managed by the individual, rather than by the network. The consumer becomes an active viewer, allocating his or her viewing time, instead of being a passive one. It also lies behind the growing use of ATMs: customers are no longer constrained by "bankers' hours." And it is fueling the boom in home shopping.

Because time will be increasingly controlled by individuals and less by outside structures, the nature of work in the "information economy" will change. More and more employees will demand *flexibility*: the organization of their responsibilities around tasks to be completed rather than hours spent in the office.

Americans' new emphasis on time control is largely the result of two developments: the revolution in electronic technologies, and the growth of two-income households. The microchip has made "democratic technologies" — ones that permit individuals to exercise greater control over their own lifestyles — *possible*. The relative scarcity of free time for working couples, who are a fast-growing majority of married households, has made such heightened control *necessary*.

## ANNOUNCEMENT

### 1990 Broadcaster Schedule Revision

Effective with this February issue, the Harris Allied company newsletter will be published QUARTERLY rather than monthly.

INPUT DEADLINE	DATE OF PUBLICATION
APRIL 9 . . . . .	MAY 4
JULY 2 . . . . .	AUG. 3
OCT. 1 . . . . .	NOV. 2

# WORD SEARCH

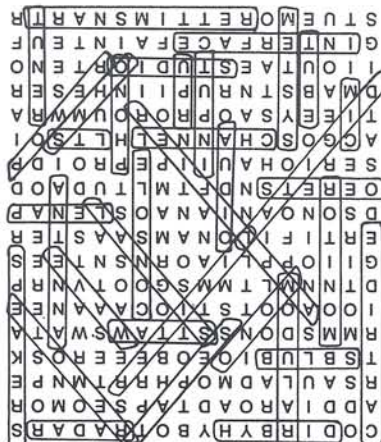
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 HYBRID  
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 LIMITER

MIC  
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 PHONO  
 POWER  
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 RPU  
 SIGNAL

SPEAKERS  
 STEREO  
 STL  
 STUDIO  
 SYSTEM  
 TAPES  
 TRANSMITTER  
 TUBE  
 TUNER  
 WATTS  
 WAVE

word search  
 (answers)



## quotes to note

—Compliments of Allied Bulletin Board Service

“The time you enjoy wasting is not wasted time.”

- Bertrand Russell

“God can not alter the past . . . but historians can.”

- Samuel Butler

“Nothing is impossible for the man who doesn’t have to do it himself.”

- Weiler

*Anonymous . . .*

A great idea needs landing gear, not just wings.

A career is a job that takes about 20 more hours a week.

A smile is a curve that can set a lot of things straight.

After all is said and done, usually more is said than done.

Age isn’t important unless you’re a cheese.

All things excellent are as difficult as they are rare.

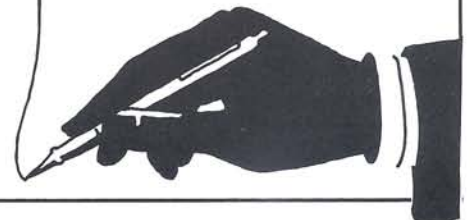
Can you remember when the air was clean and sex was dirty?

Confession is good for the soul, but bad for the career.

Dangerous exercise - jumping to conclusions.

Diets are for people who are thick and tired of it.

Do unto others as though you were the other.

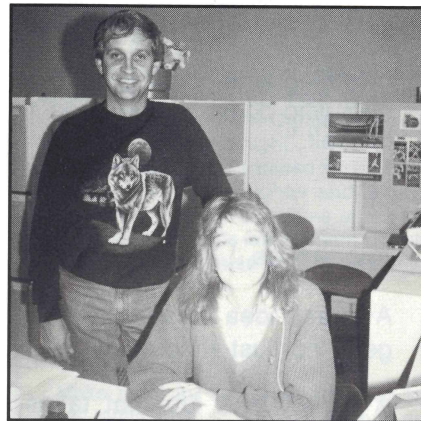




# Married Couples . . .



# . . . Working at Harris



**Venora & Steve Lawrence**

Steve had worked at Harris for 13 years. Currently he is on the AM Manufacturing Team. Venora has worked at Harris for 5 years. Currently she works in the TV Field Service Department. Steve and Venora agree that they did not meet at Harris.



**Tami & Fred Fleischman**

Fred has worked at Harris for 13 years. He is now in the Order Administration Department. Tami has worked at Harris for 10 years and she is currently in the Radio Sales Department. Fred says, "Yes, we met at Harris. Tami used to deliver mail to our department."



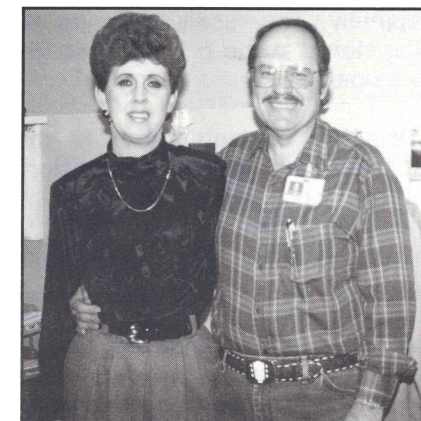
**Ruth & Leroy Jones**

Leroy has worked at Harris for 29 years and currently he is on the AM Manufacturing Team. Ruth has worked at Harris for 21 years and she is on the TV Manufacturing Team. Leroy and Ruth say that they did not meet at Harris.



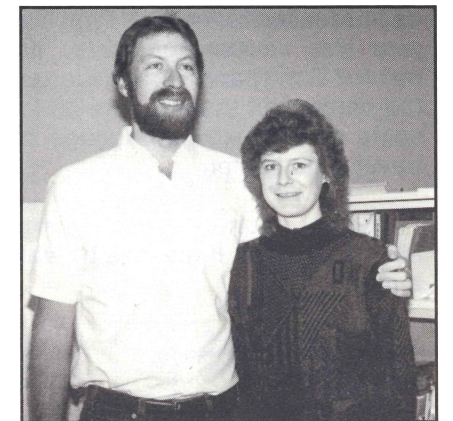
**Pat & Steve Humke**

Steve has worked at Harris for 8 years and currently works in the Systems Implementation Department. Pat has worked at Harris for 14 years and currently is the AM Team Manager. Pat & Steve said that they did not meet at Harris.



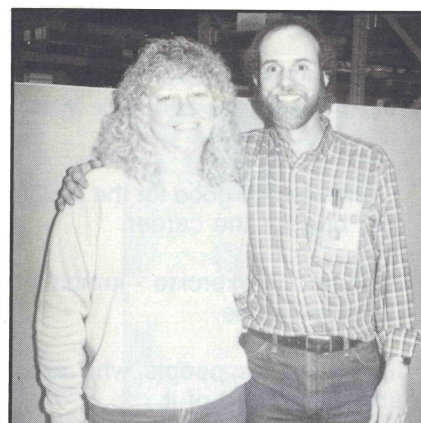
**Fran & Gene Stice**

Gene has worked at Harris for 8 years and currently works in the M.I.S. department. Fran has worked at Harris for 14 years and currently works in the Order Administration department. They both agree that they did not meet at Harris.



**Johnita & Richard Junk**

Richard has worked at Harris for 11 years and works in the Industrial Engineering Department. Johnita has worked at Harris for 13 years and works in the Order Administration Department. They did not meet at Harris.



**Cheryl & Mike Bliven**

Mike has worked at Harris for 2 years and currently is in the Logistics/Stockroom department. Cheryl has worked at Harris for 10 years and is on the FM Manufacturing Team. They did not meet at Harris.



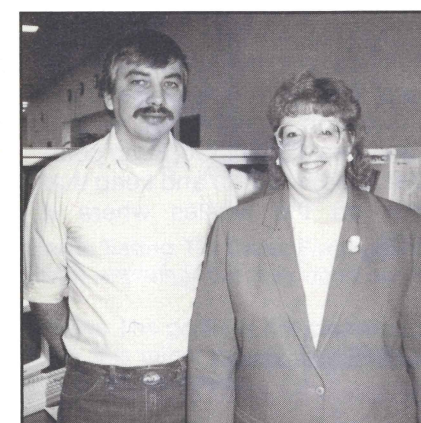
**Maxine and Chester Prisner**

Chester has worked at Harris for 30 years and he is on the TV Manufacturing Team. Maxine has worked for Harris for 19 years and is on the AM Manufacturing Team. Maxine says, "Yes, we met at Harris. Three years after I came to work, we started dating."



**Joyce & Tom Losch**

Tom has worked at Harris for 14 years and currently works in the Industrial Engineering Department. Joyce has worked at Harris 7 years and works in the Production & Inventory Control Department. They both say that they did not meet at Harris.



**Linda & Lee Harvey**

Lee has worked for Harris 13 years and currently works in the Field Service Department. Linda has worked for Harris 13 years and currently works in the Engineering Department. Linda says, "Yes, we met in the Repair Shop where we were both working at the time."



**Darla & Steve Moore**

Steve has worked at Harris 14 years and currently he is in the Shipping Department. Darla has worked at Harris 7 years and currently is on the FM Manufacturing Team. Darla says, "Yes, we met at Harris." (Editor's note: Darla and Steve are newlyweds. They were married on February 14, 1990.)



# Let's Stay Healthy . . . 'TIS THE SEASON TO DIET

That's right. And you know it. The Thanksgiving turkey and all the trimmings were absolute delights. The Christmas ham and mouth-watering confectioneries were heaven to the palate. But . . . take a look at that gut, you guys. And gals, shopping for end-of-season bargains . . . you claim *your size is running smaller* than before? Don't panic. Spring is around the corner but there is time to lose some of that excess baggage and travel a bit lighter.

Here's some very simple advice . . . **Drink 8 glasses of water a day!**



## Your size is running smaller?

According to Donald S. Robertson, M.D., water is quite possibly the single most important catalyst in losing weight and keeping it off. Read on.

**Water suppresses the appetite naturally and helps the body metabolize stored fat.** Studies show that a decrease in water intake will cause fat deposits to increase. An increase in water intake can actually reduce fat deposits. The reason—kidneys cannot function without

enough water. When they don't work to capacity, some of their load is dumped onto the liver. One of the liver's primary functions is to metabolize stored fat into usable body energy. If the liver has to take on some of the kidneys' work, it can't operate completely. The result—more fat remains stored in the body and weight loss stops.

**Drinking enough water is the best treatment for fluid retention.** When the body doesn't get enough water, it perceives this as a threat to survival and begins to hold on to every drop. Water is stored in extracellular spaces (outside the cells). This shows up as swollen feet, legs and hands. The best way to overcome water retention is to give your body what it needs—plenty of water! If you have a constant problem with water retention, excess salt may be the reason. Your body will tolerate sodium only in a certain concentration. The more salt you eat, the more water your system needs to dilute it.

**Overweight people require more water than thin people.** Larger people have larger metabolic loads, and since water is the key to fat metabolism, it simply follows that they need more.

**Water helps to maintain proper muscle tone.** Water gives muscles their natural ability to contract and prevents dehydration, while helping to prevent sagging skin that often results from weight loss.

Now you know the simple facts, so, **how much water is enough?** The average person should drink eight 8-ounce glasses every day. The overweight person needs one additional glass for every 25 pounds of excess weight. These amounts should be increased when exercising or in hot and dry weather. You should drink water cold, as it is absorbed into the system more quickly. There is even evidence that suggests drinking cold water can actually help burn calories.



## What a gut!

Try to follow this schedule during weight loss utilizing water:

**Morning . . .** 1 Quart consumed over a 30-minute period

**Noon . . .** 1 Quart consumed over a 30-minute period.

**Evening . . .** 1 Quart consumed between five and six o'clock.

You need to remember that if you stop drinking enough water, your body fluids will be thrown out of balance and you may experience fluid retention, unexplained weight gain and loss of thirst. So, keep pouring that (cold) water in and keep that blubber on the whales where it belongs.





After receiving a lecture from my boss about paying attention to details, I decided to see if he practiced what he preached. When I prepared the payroll checks for the next pay period, I added two extra zeros to mine. Then I brought the batch in for his signature. I stood at his desk as time and again he wrote his name with a flourish — “Tom A. Grandel.”

When he finished, he gave me the checks to distribute. Soon afterward I opened mine. On the signature line, in my boss’s elegant handwriting, was “Try And Get It.”

A peppery woman at the airline ticket counter was complaining about the delay in the departure of her flight. “Young man,” she snapped at the reservations clerk, “the way you people run this airline, a witch on a janitor’s broom could get there faster.”

“Madam,” the clerk said, with just a hint of a smile, “the runways are clear.”

Toastmaster to guest of honor at a retirement dinner: “As a token of our appreciation, we have created this special gold watch to serve as a reminder of your many years with us. It needs a lot of winding up, it’s always late, and every day at a quarter to five, it stops working.”

A very rotund hunter tried on, and decided to buy, a triple extra-large, full-length, canary-yellow rain suit in our sporting goods store, while one of the old-timers looked on in amusement. Noticing the grin on the fellow’s face, our brightly clad customer remarked, “Well, at least when I come walking up over a hill in the early morning darkness, the other hunters won’t mistake me for a deer.”

“Darn right they won’t,” the old-timer agreed. “They’ll think it’s the sun coming up.”



## What you Know . . . That just ain’t so!

—Tom Burnam’s *The Dictionary of Misinformation*

**Goats Eating Tin Cans.** Even goats draw the line somewhere; they will nibble at practically anything, but they don’t eat tin cans.

**Gorilla.** The gorilla is not the fierce, belligerent animal that is commonly portrayed. Actually it is rather moody, slow, and limited in initiative. Its diet is vegetables, bird eggs and small mammals.

**Hair Growing On A Corpse.** The macabre belief that hair continues to grow after death is no doubt based on the fact that there is some tissue shrinkage in a corpse; the hair, thus, may seem to have “grown” because the skin around each hair has receded somewhat. In fact, though, the hair has not grown at all.

**Hot Bread.** Go ahead and eat bread or biscuits fresh from the oven, if you are lucky enough to have the opportunity. Notwithstanding old wives’ tales to the contrary, hot bread is just as good for you as yesterday’s stone-cold loaf. On the other hand, it is no better, nor is a “good hot meal” any more nutritious than a good cold one. (A hot lunch for every schoolchild certainly is a laudable objective on many grounds. But it has nothing to do with nutritional values.)

# BIRTHDAYS



## RICHMOND

- 2 Norma Jones
- 3 Abby Vanderpool
- 10 Elvin Fourman
- 11 June Soper
- 13 Jack Harris
- 14 Valerie Duffy
- 17 Dennis Mackey
- 17 Ron Oler
- 18 Chris Steele
- 19 Zelma Clark
- 25 Dave ‘Doc’ Lumpkin
- 26 Laurie McMurtry
- 29 John Grayson

## QUINCY

- 1 Rex J. Sandidge
- 6 Betty L. Lloyd
- 7 Richard W. Chalk
- 7 Beverly A. Hamilton
- 8 Samuel E. Crouch
- 8 Federico Pantsios
- 8 Melody L. Sparrow
- 9 George R. Owens Jr.
- 11 Christine L. Watkins
- 12 George E. Halpin
- 12 W. Michael Koch
- 13 Michael J. Lawrence
- 15 Carol A. Eickelschulte
- 15 Linda K. Harvey
- 16 Janis A. Miller
- 16 Ralph L. Mortimore
- 17 Thomas J. Losch
- 20 Robert J. Crockett
- 21 Rex L. Niekamp
- 21 Thomas E. Yingst
- 24 Hardin G. Stratman
- 26 Glenn J. Hoslett
- 26 Ronald F. Kraft
- 27 Mary L. Elsie

Meet Our New Employee

**RICHMOND:**  
Sharon Craig,  
Commercial Printing

# PERSONNEL PROFILE

**Name:** Roger Malaney  
**Job title:** Service Parts Specialist  
**Family:** Shawn - 16; Jennifer - 15; Nicole - 9; Wife - Paula died in 1987.  
**Highlight of career:** Every year keeps getting better.  
**Accomplishments of which I'm most proud:** Completing an associates degree in Broadcast Electronics.  
**My best characteristic:** For the most part I guess I'm always in a good mood.  
**Pet peeves:** Receiving notes with no signatures.  
**Hobbies:** If I had time for a hobby, I guess it would be working with my hands either fixing something or working with wood.  
**First job:** Age 13, sold newspapers on the corner of 5th & Maine Streets in Quincy.  
**Favorite book, magazine:** None  
**Favorite exercise:** If I have the time, lifting weights.  
**Favorite movie:** Don't have a favorite movie. I like most all of the old musical comedies.  
**Favorite actor/actress:** Bob Hope and Lucille Ball  
**Favorite song:** Ghost Rider In The Sky by Johnny Cash  
**Favorite singer:** Barbara Mandrell  
**Favorite saying:** Fair to middlin' (If asked how I am today.)  
**In high school everyone thought I was:** Quiet and withdrawn.  
**If I could change one thing about myself, I'd:** Should be more ambitious, career wise — Although I like where I'm at and what I'm doing.  
**If I could have dinner with anyone in history, I'd choose:** I don't really know.  
**People would be surprised to know that I:** (some people) would be surprised to know that I hope to marry this spring to someone that has two children — that would bring the total to 5 children.  
**If I weren't doing what I'm doing now, I'd:** Probably still be in the military.  
**Life has taught me:** Don't start something and then give it up to someone else to finish, do it yourself.  
**Best advice ever received:** If you don't like what you are doing or what you are told to do, quit and move on. You got to be happy with what you're doing.  
**Person who's had the biggest impact on my life:** I would say, my father. Best advice was given to me by my father.  
**My most memorable moment:** After thinking about it, I would say waking up in the morning (alive) to be with my children.



Roger Malaney

**Name:** Mary Lou Schoch  
**Job title:** Receptionist, Switchboard Operator  
**Family:** Mrs. Tammy Frey, daughter; Terry Schlipman, son; sister, Donna, four years older than me and a twin brother, Larry Lew.  
**Highlight of career:** Meeting so many nice people.  
**Accomplishments of which I'm most proud:** Getting my two children raised.  
**My best characteristic:** Cordiality and friendliness towards people.  
**Pet peeves:** Someone trying to change your mind.  
**Hobbies:** Golfing, dancing and traveling.  
**First job:** Billing clerk & receptionist at Monroe Chemical, 3rd & Oak Streets, Quincy, Illinois back in June 1957. Graduated May 27th & started first job June 3rd, 1957.  
**Favorite book, magazine:** Elvis and I; Better Homes & Gardens  
**Favorite exercise:** Walking, riding bicycle, dancing.  
**Favorite movie:** Gone With The Wind  
**Favorite actor/actress:** Burt Reynolds, Elizabeth Taylor  
**Favorite song:** Hello Mary Lou!  
**Favorite singer:** Randy Travis, Ricky Van Shelton, Bing Crosby  
**Favorite saying:** Oh Well!  
**In high school everyone thought I was:** Enthusiastic and full of vim and vigor.  
**If I could change one thing about myself, I'd:** Lose weight and wish I was 30 again.  
**If I could have dinner with anyone in history, I'd choose:** Prince Ranier  
**People would be surprised to know that I:** Actually drove a farm tractor, plowed, disked and harrowed in the fields.  
**If I weren't doing what I'm doing now, I'd:** Love to be able to travel.  
**Life has taught me:** Appreciate what you have. Live and let live.  
**Best advice ever received:** Don't be critical of others, gossipy. Try to find good in everyone and cherish every day. If you haven't "taken the walk then don't be so eager to give the talk."  
**Person who's had the biggest impact on my life:** My belief in God and all the nice people I've worked with over my 33 years working career and my two lovely children. Also I had wonderful parents. I grew up on a farm and we worked hard. My mother was a school teacher so I learned a lot from her.  
**My most memorable moment:** When I was crowned Queen of the Future Farmers of America in High School at the Sweetheart Dance in 1956.



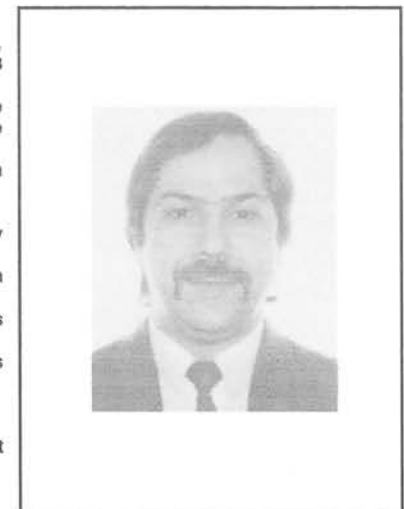
Mary Lou Schoch

**Name:** Sheila Harris  
**Job title:** Richmond credit/collection clerk.  
**Highlight of career:** Worked on account for over 1 yr. & finally collected it in FULL.  
**My best characteristic:** Good natured, a positive spontaneous response to a difficult situation.  
**Pet peeves:** Whispering  
**Hobbies:** Crafts and volleyball.  
**First job:** Cashier at a grocery store.  
**Favorite book, magazine:** Country Sampler, Better Homes & Gardens, Self.  
**Favorite exercise:** Work out 3 times a week at Catey's Nautilus.  
**Favorite movie:** Rain Man.  
**Favorite actor/actress:** Dustin Hoffman/Cher.  
**Favorite song:** Amanda by Boston.  
**Favorite singer:** Several - Elton John comes to mind 1st - Boston.  
**Favorite saying:** That's cool / Jerk / I can handle that.  
**If I could have dinner with anyone in history, I'd choose:** Cher.  
**People would be surprised to know that I:** Am a Ceramic Instructor of 10 people on Wednesday nights.  
**If I weren't doing what I'm doing now, I'd:** Like to be a Trauma Nurse.  
**Life has taught me:** Patience and to not hurt other people's feelings (but sometimes it's not easy).  
**Best advice ever received:** Do it right the 1st time!  
**Person who's had the biggest impact on my life:** Parents & husband.  
**My most memorable moment:** Getting married, seeing Niagara Falls and video-taping my niece & nephew when they were only 2 hrs. old.



Sheila Harris

**Name:** Frank Pecchia  
**Job title:** Canada Office Manager  
**Family:** Wife - Angela, Son - Jason, 6 yrs., daughter - Lisa Marie - 3 months.  
**Highlight of career:** Managing the sale of equipment for a complete radio station.  
**Accomplishments of which I'm most proud:** My wife & children.  
**My best characteristic:** Patience.  
**Pet peeves:** People who think they know everything.  
**Hobbies:** Playing guitar, working on cars, shooting pool.  
**First job:** Working in construction as a laborer.  
**Favorite book, magazine:** Sports Illustrated.  
**Favorite exercise:** Watching T.V.  
**Favorite movie:** Scarface  
**Favorite actor/actress:** Clint Eastwood  
**Favorite song:** Honey  
**Favorite singer:** Kenny Rogers  
**In high school everyone thought I was:** Associated with the mafia.  
**If I could change one thing about myself, I'd:** Be rich.  
**If I could have dinner with anyone in history, I'd choose:** J.F.K.  
**If I weren't doing what I'm doing now, I'd:** Probably be selling women's lingerie.  
**Life has taught me:** To count on no one but yourself.  
**Best advice ever received:** Don't listen to anyone but yourself. Follow your own instincts.  
**Person who's had the biggest impact on my life:** Wife.  
**My most memorable moment:** The birth of our first child.



Frank Pecchia