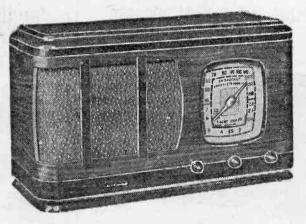


Perhaps we are wrong, but we unreservedly believe that this, as yet unheard of, set value will make radio history. YES, IT'S A SENSATION. You can now enjoy the superior performance of this 12-TUBE SUPERHETERODYNE at a ridiculously low cost. Never before has so much radio value been offered for so little money. It will exceed your highest expectations and will be the pride of your customer's home. Advance comments say "IT'S A MASTERPIECE OF MODERN DESIGN, CONSTRUCTION, AND MARKET-ING." The offering of this set is a result of a good deal of research, an exceptional quantity buy, and our willingness to pass on this item to our customers, in order that they may also feature same as a sensational bargain. Our margin of profit on this set is small, the quantity available limited, so place your order immediately and be the first in your territory to feature this bargain trail blazer of our policy. (See Editorial.)



CHECK THESE OUTSTANDING FEATURES

- Foreign, Police, Amateur, Aviation and American Broadcast.
- 12-Tube Superheterodyne.
- Multiple Band Reception.
- 🛩 Full Range Dynamic Speaker.
- Automatic Volume Control on All Bands.
- Shielded Aerial.
- Grounded Noise Suppression Circuit.
- New Beam Power Tube Better Than 2-Watt Output.
- In a Strikingly Beautiful Quality Hand-Rubbed Cabinet found only on much higher priced radio receivers.

Cat. No. A1291 OUR PRICE, complete with tubes . \$15.95

ANOTHER SMASHING CRUSADER HIT NEW 7-TUBE SUPERHET **CRUSADER** AMERICAN - FOREIGN - POLICE AC-DC 2 BANDS 2 BANDS Mere is one of our Best Sellers. A Seven tube AC-DC Superheterodyne housed in a very attrac-tubbed plano finish. Tunes from 42 to 125 and 180 to 550 meters, bringing all the important short wave and broadcast stations at your call, ti incorporates the new 25160 Beam Amplifier power output tube providing unbelievable Volume without distortion, over two watts power output. Employes a full size High Fidelity speaker which is capable of really fine tone quality. Syncro Beam tuning eye assures accurate tuning of each station on the new Indirectly Illuminated ticted Instrument Dial. The Full Automatic Volume Control provides con-stant signal strength from all stations. Tubes 647, 6D6, 75, 25L6G, 6G5, M42B. For 115 volts AC-DC 40-60 cycles. 10-TUBE SUPERHETERODYNE Complete with Tubes \$14.95 A remarkable 2½ band set covering broadcast-police 545-1750M; foreign 49M, amateur and aviation. 6" DYNAMIC SPEAKER BEAM POWER Cat. No. A1292 • \$17.95 LITZ COILS OUR PRICE, complete with tubes The attractive cabinet really has to be seen to be appreciat-ed. It's a marvel in radio furniture. You will get the maximum of satisfaction with the utmost of performance out of this set. EXPORT MODEL-Same as the above for 220 volts, with long wave-2 bands 180-550 meters 900-2000 meters. \$14.95 Cat. No. A1293 Cat. No. A1294 OUR PRICE, complete with tubes \$19.95 OUR PRICE, complete with tubes 1938 5-TUBE AC-DC CRUSADER 7-TUBE AC 2-BAND CRUSADER

Has all the essentials of a radio receiver that you could look for. This set is famous for its excellent foreign reception and brings in the regular broadcasts with remarkable sensitivity and a full and rich tone. Its hand





Tuning Range Covers

net will do justice to the finest furniture.

TUNING RANGES Regular broadcast 170M—540M.

Short Wave Foreign Range 16M-52M.

TERMS

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20% DEPOSIT MUST ACCOMPANY ALL ORDERS

C.O.D. OR DEES—All orders must be accompanied by cash in full or a 20% deposit, C.O.D. for balance. Do not hesitate to remit full amount of order to save return charges. You take no risk as we are a financially responsible firm.

SHIPMENTS—All merchandise shipped F.O.B. New York City. Merchandise sold subject to prior sale. Shipment made same day on most of the orders.

RETURNING GOODS—Our written authority is necessary for the return of goods.

Standard Broadcast and Police—540M-1720M.

The circuit employed is the reliable, time tried, tuned radio frequency type and provides unusually fine tone, good sensitivity and adequate selectivity. Has a 2 gang condenser.

• GUARANTEE •

You can order from this entalogwith the assurance that every article is exactly as illustrated and described. All of our merchandise has been selected carefully and represents excellent value. Every purchase carries with it our guarantee of complete satisfaction.

OUR CUSTOMERS MUST BE SATISFIED "ALWAYS." We guarantee to continue our reputation for prompt and efficient service, and to pass on to our customers all advantages in price, quality, etc., which we manage to obtain.

OUR POLICY, MONEY BACK GUARANTEE, YOUR PROTECTION

PROFITS NOT "PROPHETS"

Of recent we have been flooded with prophecies of a wide variety, ranging from predictions of advances in price, shortage of merchandise, future business uptrends, big money-making days, etc., etc.

Likewise, many wholesalers have been predicting all types of success for their customers. We must admit that it is easy to sit back and wait for the fulfillment of paper dreams and prophecies, but on the other hand it is another matter to realize the steady income of a sound business based on profits, not prophecies. Our customers know that YOU CAN NOT EXIST ON PROPHECIES TOMORROW—YOU MUST HAVE PROFITS TODAY.

We have refused to rely on pipe dreams, and are ready to face the facts. As a mail-order house having to operate under mail-order conditions, we realize that you DO NOT NEED US UNLESS we can offer you bargains that ring up profits on the cash register and which will induce you to place your order with us. We realize that this means giving you values that cannot be duplicated elsewhere. That is just what we intend to do.

With the above in mind, we have set a policy of listing in our catalog only unusual buys in the radio field, so that you can set a policy for yourself of "profits today rather than prophecies tomorrow." Look through this catalog earefully, compare values, and send us your order on our money-making, sensational bargains.

Attention Export Customers

TERMS: Foreign—Payment in New York by irrevocable Letter of Credit against shipping documents or 50% cash deposit with order, balance sight draft, payment against documents. Prices quoted are F.O.B. our New York warehouse. There is a small additional charge for Export packing. Orders for less than \$25.00 and all shipments via parcel post or express must be paid in full including transportation and insurance charges. All payments by draft on New York bank in U. S. eurrency. C.O.D. shipments to most Foreign Countries are not accepted by the Post Office. PLEASE STATE ELECTRICAL CHARACTERISTICS AND WAVE BANDS.

CLOSE OUT SPECIALS

Odd lots of 1937 Model Radios taken from last catalog. Stock limited. Offered subject to prior sale. All complete with tubes.

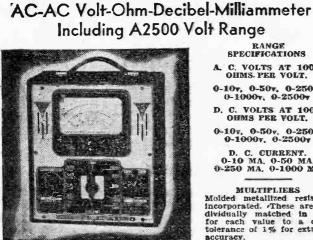
Ouantit	tr
42	4-Tube TRF Dynamic Speaker- Reduced to EA. \$5.95
Our fo Forme	r list price
9	11-Tube CRUSADER Consoles Reduced to EA. \$27.95
Magic	Eye — 3-band — 12 ¹ / ₂ " dynamic speaker.
Our fo Forme	ormer price
	6-Tube Superhetero- dyne ROYALE- Reduced to EA. \$17.95
Consol	es-3-band tuning range, 8" dynamic speaker. Beautiful console.
	prmer price
31	Assorted various mod- els-NOW- Reduced to EA. \$9.95







"PRECISION" Quality TESTING EQUIPMENT \equiv



RESISTANCE

RESISTANCE Low Ohms (shunt method) -0-400 ohms, 20 ohms center. Resist-ance as low as ¼ of an ohm can be comfortably read. Medium Ohms-0-1 megohm. High Ohms-0-10 megohms. NOTE:-Low and Medium Ohms are powered by a 4½ volt battery. High Ohms powered by a 45 volt battery. There are compartments on the inside of the case allowing for insertion of both batteries. No external coancetions necessary. 5 DECIEEL RANGES from -10 to + 63 DECI DE: + 14 DE: + 28 DE: + 40 DE: + 14 DE: OUTPUT RANGES 0-100, 0-5500, 0-10000 MECHANICAL AND ELECTRICAL SPECIFICATION METER Housed in modern bakelite square case, 4x4%. Large window open-ing. Large easy reading numerals etched on gold finished metal scale plates. D'Arsonval movement 2% accuracy. Ruggedly built to with-stand rough usage. (closed the with removable cover) Model Al244 (as illustrated)

Model A1244 (as illustrated) **Our** Price Our Price Model A1245 (closed type with removable cover) \$21.51

Type No. 00A 01A

144

146

184

1C8

1F4

1F6

2A3

17

1B5/25S

.

Shipping weight 13 lbs. Size 7%x3%x4% inches. Cat. No. A1248 OUR PRICE

Dealer's Net Price

\$1.15

1.03

1.18

1.03

1.18

.88

.65

1.32

.41

Type No.

1247

1223

15 19

20 22

26 27

30 31 32

24A 25Z5

List

Price

\$2.00

.70

1.75

1.50

2.00

1.25

1.75

1.50

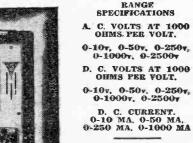
2.00

1.10

2.25

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NEW PRECISION No. 840

MULTIPLIERS Molded metallized resistors incorporated. These are in-dividually matched in sets for each value to a close tolerance of 1% for extreme securacy tolerance accuracy.

SHUNTS Individually wire wound on bob-bins to 1% precision accuracy.

SWITCHES Ball bearing type with silver plat-ed contacts to insure low confact resistance. Mechanical parts of the finest grade are incorporated. WIRING

Cabled throughout in line with ac-cepted "telephone" cabling, using high grade materials.

PANEL. Attractively designed in striking crystal gold and black finish, etched on heavy gauge brass.

CASE Leatherette covered lock-cornered

(open type) Size 7%x8%x4, Carrying weight approx. 5% lbs. Size 9x10x4. Carrying weight approx. 6% lbs.

ACCESSORIES Complete instructions furnished. Test leads and batteries not in-cluded.

.

GENERAL ELECTRIC STEP-

DOWN TRANSFORMER

220 to 110 Volts-375 Watts

A high quality step-down transformer for use with all types of electrical appliances, radio receivers, radio amplifiers, etc. To step down 220 volts 60 cycle to 110 volts 60 cycle up to 225 watts. made by General Electric.

Radiotron RADIO

Six Months' Guarantee

10% Additional Discount

An additional discount of 10%, deducted from "Dealer's Cost" prices, is available with each purchase of 25 tubes or more. Take advantage of this offer to

increase your tube profits by purchasing a sufficient number of tubes to avail yourself of this extra discount.

GLASS TYPE TUBES

List

2.00

1.10

2.00

1.20

2.00

1.50

1.00

1.20

.70 .80

.80 .90

Dealer's Net Price

1.18

1.18

1.18

.71

.88 .59 .71 .41 .47 .47 .53 .88

.65

Type No.

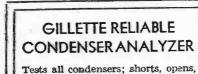
49

. . \$19.55



New Precision No. 830

- ★ 5 D.C. voltage ranges: 0-10; 0-100; 0-250; 0-500; 0-1000 at 1000 ohms per volt.
- ★ 4 D.C. current ranges: 0-1 ma; 0-10 ma; 0-100 ma; 0-250 ma.
- ★ 2 resistance ranges: Low ohms shunt method. 0-500 ohms. As low as ½ of an ohm. High ohms reading. 0-30*,000
- ★ Large 3" square meter of modern de-sign and highest quality; housed in bakelite case; D'Arsonvai type; 2% ac-curacy, Employs top and bottom brid-ges; highly grained jewels; rounded pivots; specially designed pole pieces for equalized flux distribution; rein-forced needle pointer. Will withstand rough usage. rough usage.
- * Large easy reading scales.
- Selector controlled throughout; only two polarized pin jacks on panel.
- Wire wound shunts of 1% accuracy used.
- ★ Metal etched panel attractively fin-ished. ★ Compact size: 4½ x 7 x 2½.
- * Leatherette covered case.
- Self-contained battery included.
- ★ Accurate and adequate voltage, cur-rent and resistance ranges for point to point set testing. ★ Zero adjust compensator for accurate resistance readings.
- OUB PRICE . . \$10.73



leakages, etc. Operates from 11% V, 60 cycle A.C. line. Complete with Rectifier tube, Neon bulb, and instructions.

Our Price,-Ea. Complete \$5.00

Dealer's Net Price .71

1.32

.88

.74

.65

.88

.65 .47 .71 .71

Price 1.20

2.25

1.50

1.25

.80

1.10

1.10

1.50

.80

1.10

.80 1.20 1.20

TOKFONE INTER-COMMUNICATING

tween two or more persons or departments.

This complete unit consists of

Additional sub-stations up to ten units can be added to this system. Each sub-station can have three connected speakers, either in series or parallel, giving a total of thirty direct stations.

You will marvel at TOKFONE efficiency and thrill to the experience of transmitting your messages instantly. Think of being in instant touch with remote departments of your business—of relieving the telephone switchboard of its overburden of calls—of the time labor-and errand running saving that TOKFONE brings you.



Analyzer Combined with AC; DC Volt-Ohm-Decibel-Milliammeter for Point to Point Set Testing A COMPLETE PORTABLE LABORATORY TUBE ANALYZING FEATURES Hot cathode leakage

New Precision No. 700 Electronometer-Tube



SET ANALYZING FEATURES

- Four A.C. and D.C. voltage ranges at 1000 ohms per volt: 00 ohms per volt: 0-10: 0-50; 0-250; 0-1000 volts.
- ★ Three D.C. current ranges: 0-10; 0-50; 0-250MA.
- ★ Three resistance ranges: Low ohms—¼ to 400 (20 ohms center) Medium ohms—0-1 megohm High ohms—0-10 megohms.
 ★ Four decibel ranges from —10 to +55 DB:
- DB: 0DB; +14DB; +28DB; +40DB. ★ Four output ranges: 0-10; 0-50; 0-250; 0-1000 volts.
- * Easy reading scales; large numerals.
- Provision for measuring leakages of all types of electrolytic condensers, direct-ly on the meter in terms of current. Paper condenser leakage tests. Neon method employed.
- ★ Wire wound shunts; 1% accuracy. * Metallized multipliers, matched to 1%
- accuracy * Base sensitivity of meter, 400 micro-

\$48.96

OUR PRICE Also available in counter and panel types: same price.

amperes.



ARE YOU...

+ Hot neon inter-element

riot neon inter-element short test.
 Tubes tested under properly rated loads.
 Complete free point tube analysis, provid-ing for extreme flexi-bility for future tube releases.

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bility for future tube releases. Individual tests for each section of full wave rectifier tubes: double triode tubes; triode dlode tubes; pentode dlode tubes; duo dlode tubes; pentode triode tubes; frequency converter tubes; pentode rectifier tubes. Short checking of cen-ter tapped filament tubes, Nos. 625, 12A5 and 12Z5 can be made. Line voltage checked

and 12Z5 can be made. ★ Line voltage checked directly on the meter. ★ Pilot light "ON-OFF" indicator. ★ Modera large 4 inch square English read-ing meter; D'Arsonval movement; 2% accu-racv.

racy.
 Tests all types of non-octal and octal (M, MG, G) tubes.
 Pused plug.
 No shifting of tubes necessary to obtain all tests.
 Note tast pin facts for

★ Noise test pin jacks for checking each electrode on phone or amplifier.
 ★ Tests types 0Z3 and 0Z4.

Cat. No. A1247

Receiving our catalogue regularly? Receiving our catalogue at your correct address? On our preferencial mailing list?

Write us your answers to the above questions.

WATCH FOR OUR COMING CHRISTMAS CATALOGUE FEATURING SENSATIONAL HOLIDAY BARGAINS . . .



STORES

HOSPITALS





		20 VESEY STREET						ET	NEW YORK, N. Y.		
		HC						Contraction of the Arch	NDISERS, INCORPORATE		
	l meet the her 1938 R			find these	tubes adv	ertised at	a lower p	orice in			
6F5	1.25	.74	6L7	1.75	1.03	2526	1.50	.88	EXECUTIVE SHIPPING ROOM OVER DESK 1 & SECRETARY		
6C5	1.25	.74	6L6	2.25	1.32	25A6 25L6	1.50	.88 1.32			
688	1.50	1.03	6K7	1.35	.50	6X5	1.50	.88			
643	1.50	.88	637	1.20	.88	6R7	1.35	.79			
574	\$1.00	1.18	6H6	1.35	.79	6Q7	1.15	.79			
W4	\$1.00	\$0.59	I GF6	1.35		6N7	1.75	1.03			
100			ATT.	METAL	TURES						
18	2.00	1.18	48	3.00	1.76	886	8.00	4.70			
11	2.00	1.18	47	1.25	.74	876	6.00	3.53	OUTBOLDING		
10	2.25	1.32	45	1.35	.47	874	4.00	2.35	OUTBUILDING		
6 F7 6 G5	1.75 1.50	1.03	43	1.20	.71 .47	X99 112A	1.50	.88	moston wite, posto		
6E5	1.50	.88	42	1.20	.71	V99	1.50	.88	mission wire, \$6.45.		
6 D6	1.20	.71	41	1.10	.65	89.	1.50	.88	Extra sub-stations with trans-		
606	1.20	.71	40	1.00	.59	85	1.20	.71			
6 B 7	1.50	.88	39/44	1.10	.65	84/624	1.50	.88	OUR PRICE , "24.73		
5AT	1.35	.79	38	1.10	.65	8 3V	2.00	1.18	Cat. No. A1249 \$24.95		
SA6	1.50	.88	37	.90	.53	83	1.10	.65			
6A4/LA	1.50	.59	36	1.10	.65	82	1.10	.65	wire.		
2B7 5Z3	1.00	.88 .59	34 35	1.50	.88	80	2.00	1.18	wire.		
ZAT	1.50	.88	33	1.25 1.50	.74	79	1.50	.88	of special Tokfone transmission GARAGE		
AG	1.20	.71	32	1.50	.88	78	1.20	.71	one sub-station and fifty feet		
A5	1.20	.71	31	.90	.53	77	1.20	.71	one master phone station with		
AS	2.25	1.32	30	.80	.47	76	.80	.47	This compacts and the mith		

A QUALITY 15 WATT AMPLIFIER at a PRICE! By pular Demand High Gain Electronic Mixer 15 WATT 17.95

Due to the overwhelming demand for a quality low price amplifier, we have created this custom built quality amplifier at a price previ-ously unheard of. \$17.95 for a 15watt amplifier that cannot be equalled without spending \$10 to \$20 more than our present sale price.

- For Crystal or Velocity Microphone
- ★ Two Full Input Channels
 ★ Continuously Variable Tone Control
- High Fidelity Tonal Range * Built-In Field Supply

SPECIFICATIONS

Gain at 1000 Cycles

High Level • • • • 138 db Low Level • • • • • 90 db Inputs: 2

No. 1 . . **Crystal** or Velocity Mike No. 2 . Crystal Phone Pickup Hum Level Below Maximum Output 55 db Power Consumption . 115 Watts Field Supply: . . . Built In For 2-2500 Ohm Spks. Finish . . Black Crackle on Heavy Gauge Steel.

MINIMUM HUM

These amplifiers employ latest improvements of modern amplifier engineering and will insure the minimum hum level so as to insure stable distortionless operation with high level programs. One high gain and one medium gain channel are provided with built-in mixing facilities for a variety of sound effects.

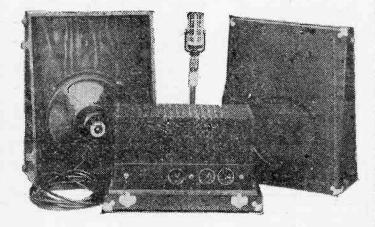
MIXING FACILITIES

The high gain input channel is designed for direct operation with modern wide range microphones, such as crystal, velocity, or other types of high impedence devices. The medium gain input channel is for use with phonograph pickup, radio tuner or similar types of apparatus used in P.A. work.

Kit of Tubes for Above \$4.45. List \$35.00. .Cat. No. A1253. OUR PRICE, Less Tubes and Microphone . . . \$17.95



15 WATT PORTABLE SYSTEM



This completely matched system contains: 1-Cat. No. A1254 Amplifier which is fully described above and is housed in two separate portable which is fully described above and is housed in two separate by hatshe carrying cases, one for housing the amplifier and the other is a split carrying case for two speakers. These also act as excellent baffles. Two high efficiency Rola 12-inch speakers are built into the case each sup-plied with 25 ft. of heavy duty rubber-covered cable. The cables are connected to the amplifier by means of polarized sockets. Field excitaconnected to the amplifier by means of polarized sockets. Field excita-tion for the speakers is supplied by the amplifier. The speakers are designed to handle the output of the amplifier without overloading or distorting and will deliver faithful reproduction. The microphone supply with this system is a high quality Velocity type. The stand is a floor-type model open to a full 62". A kit of matched tubes is also supplied to insure proper operation of this system.

List \$124.00.	
Cat. No. A1254 OUR PRICE, Complete as Described Above	^{\$} 61.95

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5WATT

With the medium of our engineering service we are now able to supply you with a 5-Watt amplifier with mixing and fading facilities. All inputs are individually controlled. Peak output of this amplifier 8-Watts, 5-Watts normal. Tubes used are 1-6J7, 1-6A6. 1-6B5. 1-5Z3. Overall gain 127 db. 7000 Ohm Output. Inputs are supplied for crystal or velocity micronhones and phone pickup. Builtmicrophones and phono pickup. Built-in field supply for one speaker of 1000-to-2500 Ohm.

List \$27.90. Kit of Tubes \$2.85. Cat. No. A1251. OUR PRICE \$13.35 Less Tubes

DUAL INPUT
 ADAPTABLE FOR 90% OF

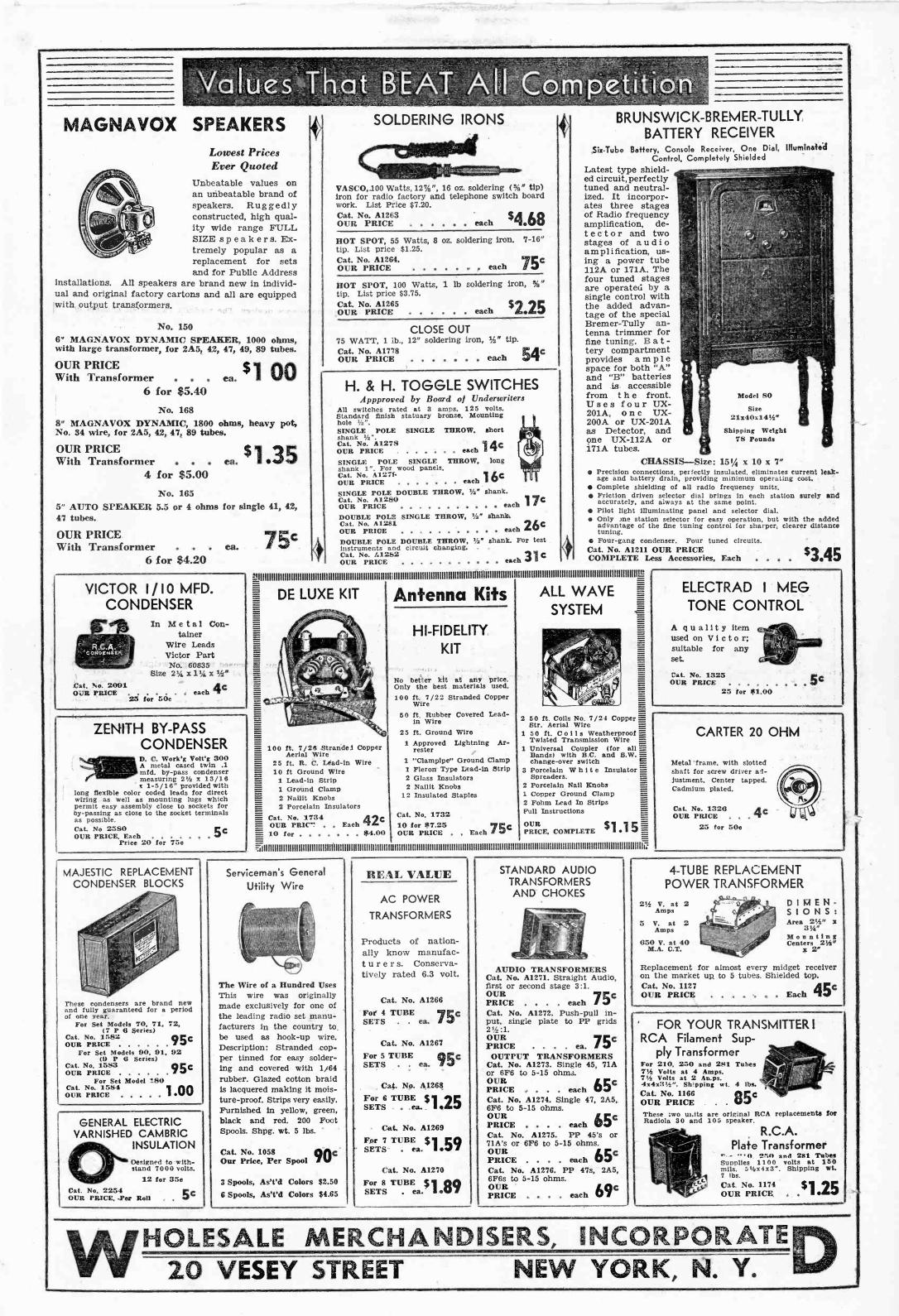
HI FIDELITY 🐌 ALL P.A. REQUIREMENTS

5 WATT PORTABLE SYSTEM

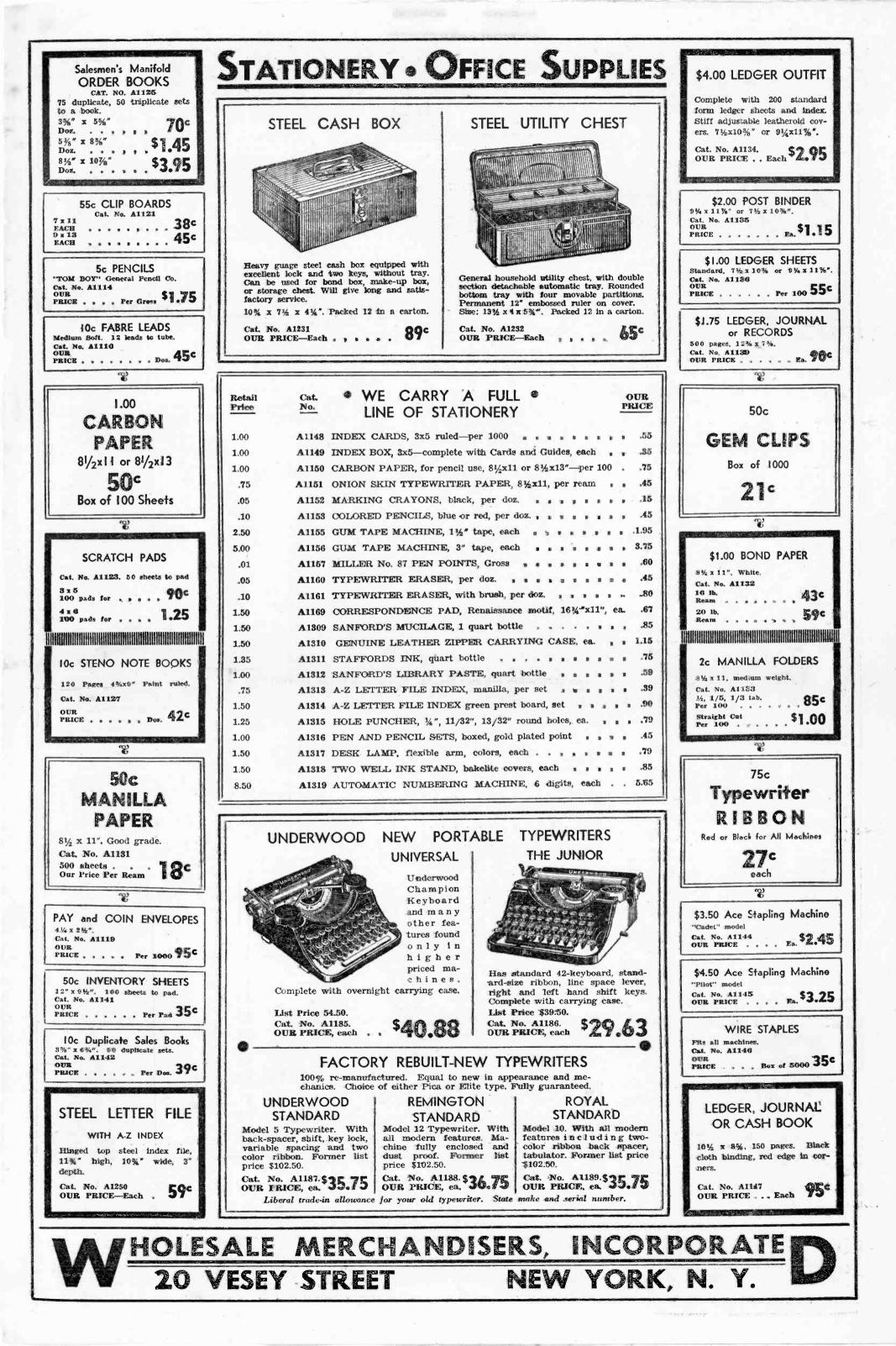
This portable unit is housed in a light-weight case and uses the amplifier described above in conjunction with a matched 10-inch dynamic speaker. 25 foot of rubber covered speaker cable is furnished to permit operation of this speaker at a distance from the crystal microphone which is supplied with this unit. A handle is supplied with the microphone or a nine-inch desk banquet stand. A complete set of matched tubes go with this system to insure faultless operation.

List \$75.00. Cat. No. A1252 OUR PRICE, Complete as Described Above \$37.50











SANZ FOOD DEODORIZER

SANZ

"Sanz" eliminates pungent odors from refrigerators or ice boxes. It freshens the air and the flavor of your food. A nationally adver-tised product. List Price Our Price Small Size 50c \$2.50 Doz. Medium Size 1.00 3.75 Doz. Large 2.00 5.00 Doz. Size





Kleenaire cleans, deodorizes and conditions the air. Also heats if desired. Relieves sinus, hay fever, and asthma sufferers. Rust proofed and con-structed of steel. Operates on A.C. structed of steel. Operates on A.C. current. 13 x 10 x 7. Manufactured by Continental Motor Co. Excellent for operation in steam heated apartments. OUR \$**8.9**5 PRICE

GUARANTEE

You can order from this catalog with the assurance that every article is exactly as illustrated and described, All of our merchandise has been selected carefully and represents excellent value. Every purchase carries with it our guar-antee of complete satisfaction. OUE CUISTOMERS MUST DE

OUR CUSTOMERS MUST BE SATISFIED "ALWAYS." We guar-antee to continue our reputation for prompt and efficient service, and to pass on to our customers all advantages in price, quality, etc., which we manage to obtain.

OUR POLICY, MONEY BACK GUARANTEE, YOUR PROTECTION

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TERMS . 20% DEPOSIT MUST ACCOMPANY ALL ORDERS ACCOMPANY ALL ORDERS C.O.D. ORDERS—All orders must be accompanied by cash in full or a 20% deposit, C.O.D. for balance. Do not hesitate to remit full amount of order to save return charges. You take no risk as we are a financially responsible firm. SHIPMENTS—All merchandise shipped F.O.B. New York City. Merchandise sold subject to prior sale. Shipment made same day on most of the orders. RETURNING GOODS—Our writ-ten authority is necessary for the return of goods.

Watch For Our Next Catalogue HOLESALE MERCHANDISERS IN VESEY ST. NEW YORK N.