#### New Music Guide Next Week

Be sure to check out next week's R&R for the first-ever New



Music Guide — a tribute to new artists who broke this year and a sneak preview of music being released in the fourth quarter of 1999 and the first quarter of 2000. Here's RCA's Christina Aguilera — one of 1999's biggest new successes who racks up 107 adds at CHR/Pop this week with "What a Girl Wants."



#### **NOVEMBER 12, 1999**

#### **Expanding The Ownership Spectrum**

Last week Mel Karmazin, Lowry Mays and Eddie Fritts announced the formation of the Prism Fund, an equity pool designed to assist minority and female entrepreneurs

who have media experience. It's already got \$175 million in its coffers, with an eventual goal of \$1 billion. Complete details of the new venture begin on Page 1.



MARIAH

DON'T MISS HER PRIME TIME FOX TV SPECIAL IN DECEMBER

#2 SELLING ALBUM IN AMERICA! OVER 325,000 ALBUMS SCOD THIS WEEK!

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lependent study conducted April 1999 by the National Software Testing Laboratories. @ 1999 Microsoft Corporation. All rights reserved. Microsoft, Windows Media and the Windows Media logo are either trademarks or registered trademarks in the U.S. and/or other countries.

osition to take advantage of this opportunity.

dows Media™ is the open platform that lets you ease your revenues with secure downloads, target nsertions and pay-per-view streaming, to name a few.

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#### windowsmedia

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#### **BRANDING FOR THE NEXT GENERATION**

The Millennium Generation, Echo Boomers, Generation Y ... whatever you choose to call them, the next group of Americans to come of age will leave a firm imprint on everything from fashion to finance to, of course, media. Those aged 5 to 20 now account for almost 70 million people — outnumbering Generation Xers by more than 50%. In this week's Management, Marketing & Sales section, learn why targeting these potential listeners now will reap bountiful long-term rewards for your station. Pages 12-16

#### **WORST TO FIRST WITH ALL-TIME GREATS**

Once upon a time, a Religious station with very low ratings suddenly started playing traditional Oldies. Listeners noticed, and the station shot straight to the top of the Arbitrons in two markets. R&R Oldies Editor Calvin Gilbert reports how Brill Media's WSOX-FM/York, PA did it. Page 32

- DOJ, Los Angeles D.A. investigate PDs for payola
- WYXR/Philly adopts "Alice," flips to Rock AC
- Tim Richards tapped as WKQI/Detroit PD
- Gary McCausiand now Pres./CEO of Catholic Radio Net
- Laura Hagan named President of Katz Hispanic Media Page 3

#### EEK HIS

#### CHR/POP

SANTA	A 1/ROB THOMAS Smooth (Arista)
HR/R	HYTHMIC
BRIAN	MCKNIGHT Back At One (Motown)
RBAN	La Calendaria de la compañía
DONELI	JONES U Know (Untouchables/LaFace/Arista,
IRBAN	AC
BRIAN	McKNIGHT Back At One (Motown)
OUNT	RY
MARTIN	A MCBRIDE   Love You (RCA)
C	
'N SYN	C w/GLORIA ESTEFAN Music Of My Heart (Epic)
IOT AC	
SANTA	A f/ROB THOMAS Smooth (Arista)
IAC/SI	MOOTH JAZZ
DAVE K	<b>0Z</b> Together Again (Capitol)
OCK	
CREED	Higher <i>(Wind-up)</i>
CTIVI	ROCK
CREED	Higher (Wind-up)
LTER	NATIVE
BUSH T	he Chemicals Between Us (Trauma)
DULT	ALTERNATIVE
COUNT	ING CROWS Hanginaround (DGC/Geffen)



## **Radio Surpasses '8% Level'**

Milestone highlighted by 14% Sept. rev rise

After years at 7%, radio advertising has reached the elusive 8% mark. The news was revealed at the RAB board of directors meeting in Dallas earlier this week. Consider the numbers for

September '99: Local dollars registered a 12% increase thanks to double-digit increases in all five regions. while national numbers soared 20% on the strength of the East, West and Southwest. Those numbers combined for a 14% overall in-

**Buchmann Set As** 

By Adam Jacobson R&R Radio Editor jacobson@rronline.con

WAXQ/New York PD

Bob Buchmann, a 20-year

veteran of Cox Radio's WBAB-

FM/Nassau-Suffolk who most re-

cently held that station's VP/Pro-

gramming post, has been named

PD at AMFM's Classic Rock

WAXO-FM/New York. He suc-

ceeds Steve Young, who has been

serving as the station's in-house

According to WAXQ execu-

tives, an official start date for

Buchmann is still being worked

out. Buchmann has worked at

WBAB (which simulcasts on

the eastern end of Long Island

via WHFM) since 1979 and

hosted the morning show in ad-

dition to holding programming

plans to add any contemporary

When asked by **R&R** if 'AXQ

**BUCHMANN/See Page 35** 

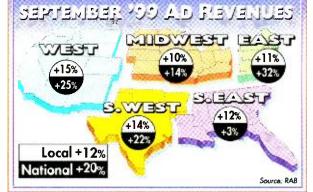
programming consultant.

crease from September '98. Year-to-date, both local

and national figures were 13% higher than last year. The RAB says local figures are experiencing equal gains in all markets, while national's strongest growth is in the top 25 markets.

"The emergence of the 'dot-com' industry as a strong radio category, and the creative way they're using our medium, has ignited a radio

#### **RAB/See Page 22**



## **Kennard Of Ethics Breach** But FCC calls Chairman's actions 'appropriate'

By MATT Spangler R&R WASHINGTON BUREAU spangler@rronline.com

A high-level FCC official says that Chairman Bill Kennard violated government regulations and ethics when he expedited the issuance of a temporary broadcast license to a Texas motor speedway operator last April.

The allegations are contained in a complaint obtained by R&R and filed last week with the Office of Special Counsel, an independent federal investigative agency, by Compliance & Information



**KENNARD/See Page 20** 

#### Prism: 'The Right Thing To Do'

**NOVEMBER 12, 1999** 

**Whistle-Blower Accuses** 

Minority investment fund looks to reach \$1 bil.



L-r: Emmis' Jeff Smulyan, Granite's Don Cornwell, Cox's Dick Ferguson, Fox's Peggy Binzel, A.H. Belo's Mike McCarthy, Clear Channel's Lowry Mays, the NAB's Eddie Fritts, CBS' Mel Karmazin, Tribune's Dennis FitzSimons and Viacom's Anthony Cassara.

BY JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

Broadcasters last week unveiled their long-awaited plan to attract more women and minority owners to their ranks, introducing the Prism Fund, an account independently managed by Chase Capital Partners and initially capitalized at \$175 million. At a kickoff ceremony held at

merge, creating incentives -

both intended and unintended

for companies to merge.

understands that what is driv-

ing mergers is "the growing

globalization of commerce, the

advent of digital convergence

and the general state of the

American economy. As a result

of all of these factors telecom-

munications companies are re-

structuring to align themselves

to better compete using one of

two alternative business strate-

gies." And that, he said, has

raised some concerns. "We

worry whether increasing con-

solidation in the radio broad-

casting industry will homog-

enize radio programming.'

But McCain also said he

the NAB, the fund's founding fathers - CBS' Mel Karmazin. Clear Channel's Lowry Mays and the NAB's Eddie Fritts said the capitalization goal is to reach \$1 billion.

The fund, which officially opened for business on Nov. 3. calls for loans to be "available to talented minority and female entrepreneurs who have experience

#### **'Dot-com' Ad Revs Propel AMFM in Q3**

Internet-related advertising continues to grow at AMFM stations and is now one of the leading sectors of ad revenue for the company. "Dot-com" advertising, as it is often called, accounted for 5.4% of AMFM's ad revenue in the third quarter, according to Radio President/CEO Jim de Castro. In major cities the percentage was much higher, he said, going into double-digit figures in some of the top 10 markets.

Dot-com advertising is expanding each quarter for AMFM. In the first quarter of the year the company got 2.4% of its ad revenues from Internet-related ads; that rose to 3% in the second quarter. The sector is not expected to slow down for AMFM so far in the fourth quarter

**HEARING/See Page 19** 

**NEWSSTAND PRICE \$6.50** 

duties there.

#### The latest Arbitrends at your fingertips: www.rronline.com

www.americanradiohistory.com

**Is Programming Affected** 

By 'The Urge To Merge'?

Senate looks into consolidation's effects

The booming economy

combined with deregulation

has spawned a merger mania

that has pushed Wall Street

into the stratosphere. But now

politicians on Capitol Hill are

voicing concern about local

programming and diversity in

the telecommunications

On Monday (11/8) Senate

Commerce Committee Chair-

man John McCain began

probing into the effects of

corporate marriages, telling

committee members it is time

to "examine the implications

of the wave of megamergers

taking place in the telecom-

munications industry." He be-

lieves the Telecom Act of

1996 has fueled "the urge to

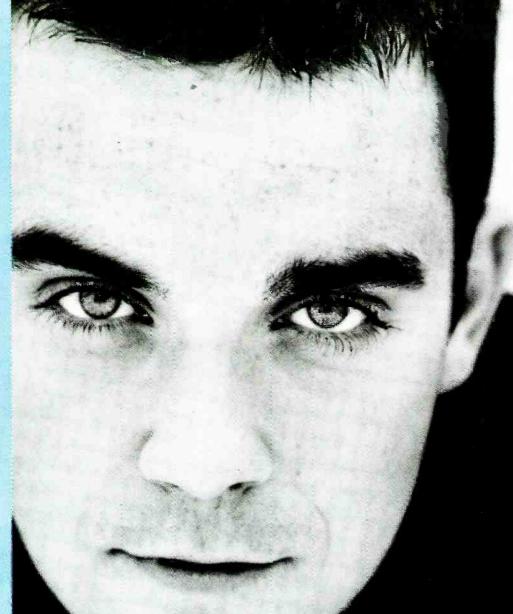
industry.

**PRISM/See Page 35** 

By Jeremy Shweder R&R WASHINGTON BUREAU jshweder@rronline.com

**EARNINGS/See Page 8** 

Have you played "Angels" at least 200 spins in the right day-parts? Check out the Research stories from those who have!!!



#### As Seen On As Seen As Seen On As Seen On

**KRBE/Houston** #7 again out of 30 records 93% familiar Top 10 phones.

WBZZ/Pittsburgh With Core: #15 overall With 25-34: #15 overall

**KZZP/Phoenix** 9 out 37 songs overall #5 out of 37 songs with core

WRVW/Nashville Has power potential with P1 Listeners. The breakout score is 82% positive.

#9 out of 30 records overall 236 Spins

KHMX/Houston #3 out of 35 records from #6

**G105/Raleigh** #12 out 35 records with core audience. Top 10 potential, 75% familiar

KQKQ/Omaha

With their core (25-34 females) the record ranks #8 of 30 With 18-34 females: #8 of 30 With 12+, #16 out of 30 records

**KSMB/Lafayette** #1 Adult Phones!!!

WHTS/Quad Cities 18-34 Females - #2 out of 30 records

**Ratethemusic.com** 18-34 females - Top 10, 3.40/5.0, 78% familiar 18-24 females - #9, 3.63/5.0, 70% familiar

"When we first heard 'Angels', we thought it was a hit...now, because of callout and sales, we know it's a hit!" - JR Ammons, STAR 94/Atlanta



The new single from the debut album: THE EGO HAS LANDED produced by guy chambers and steve power management: i.e. music ltd. www.robbiewilliams.com www.robbiewilliamsdirect.com hollywoodandvine.com



#### McCausland Takes Over For Lynch As CRN President/CEO

Gary McCausland, a former Exec. VP of Domino's Pizza International responsible for overseeing the company's operations in more than 60 countries, has been named President/CEO of Catholic Family Radio. McCausland has been working with John Lynch, the 13station network's co-founder who had been President/CEO until resigning earlier this month. Lynch, along with Domino's Pizza founder Tom Monaghan and former Fidelity Magellan Fund Manager and Wall Street wizard Peter Lynch, is among the San Diego-based operation's financial backers.

"John has set an excellent platform for the future development of Catholic Family Radio," McCausland told **R&R**. "The network has a great group of people who have performed extraordinarily well and who are very dedicated to the mission. I look forward to taking the team to the next level."

Lynch, who has spent the better part of the past two years traveling almost daily around the country, meeting with bankers, venture capitalists and station and group owners to build the network, will continue working with CRN as an advisor and a fund-raiser.

The network, which signed on the air Ian 4 and now boasts a staff of 100, stresses family values with a Catholic perspective. Programming originates from KPLS-AM/Orange, CA, just outside of Los Angeles, and is heard on a dozen other owned-and-operated stations in such high-density Catholic cities as Chicago, Boston, Baltimore, San Francisco and Milwaukee. A good part of McCausland's mission will be to guide the company into its vear-end 2000 vision of having O&Os or affiliates in 40 of the country's top 50 markets, including New York, Detroit, Dallas, St. Louis and Washington, DC.



**R&R Observes** 

In observance of the Thanksgiving Day holiday, **R&R's** Los Angeles, Nashville and Washington, DC offices will be closed Thursday, Nov. 25 and Friday, Nov. 26.



Carlos Santana (I) has made quite the comeback this year with his first Arista record, Supernatural. Here he celebrates with Arista President/ CEO (and Supernatural co-producer) Clive Davis on the record's tripleplatinum certification.

#### Feds Investigate PDs In Payola Probe DOJ could announce its findings next month

The Department of Justice's twoyear probe into payola is now focusing on programmers at nearly 80 stations who may have accepted bribes to play certain songs. The latest phase in the inquiry stems from Spanish-language record label Fonovisa, which admitted to paying up to \$1 million to programmers. The DOJ investigation was prompted in late 1997, after Fonovisa gave the agency reports on payola abuses at stations to which the label sold its music.

"Our investigation has moved into its second phase," L.A.-based Asst. U.S. attorney Richard Robinson said, "and we are now following the money that was paid in bribes by Fonovisa to various program directors around the country." DOJ may announce in mid-December which programmers it has identified as having taken part in the scheme.

The DOJ said other labels may also have paid programmers to have their records aired, but investigators would not divulge any details on the scope of the investigation.

In July Fonovisa President Guillermo Santiso and promotion chief Jesus Gilberto Moreno pleaded guilty to federal payola charges, for which they faced jail time and fines totaling \$600,000.

Last spring the FCC reportedly received calls from several broadcasters asking the commission to review their contracts with record companies to ensure the agreements weren't violating the agency's payola rules.

Van Nuys, CA-based Fonovisa is a subsidiary of the Mexican TV company Grupo Televisa.

#### **Richards Appointed PD At WKQI/Detroit**

CHR/Pop KRQQ/Tucson programmer Tim Richards has been appointed PD at AMFM Hot AC WKQI/Detroit. He begins his new job Nov. 22.

"Tim brings us a dynamic set of talent, enthusiasm and intelligence," commented Stephen Schram, Market Exec. VP for AMFM/Detroit and GM for WKQI. "I'm most impressed by his strategic thinking and focus. Tim is regarded throughout the industry as a bright and talented programmer who has built success in competitive environments."

AMFM Sr. VP/Programming Tom Poleman added, "Tim is, without a doubt, one of our industry's premier young programmers. I'm so excited that, alongside GM Steve Schram, he's accepted the challenge to lead WKQI back to dominance."

Before joining KRQQ three years ago, Richards was MD at WBMX/ Boston. "I'm looking forward to rolling up my sleeves and getting into the job," he told **R&R**. "Short of a copy of the database, I've received all the music information over the past two weeks. Starting right away, I'll be sitting in on all the music calls. I'm definitely familiar with what Q95 is up to. By definition, the station is CHR — and that's the company's goal."

#### PAGE THREE

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Urban Action	64	Rock Chart	104
Urban Tuned-In	69	Rock Tuned-In	105
Urban AC Chart	74	Active Rock Chart	108
Urban AC Tuned-In	75	Active Rock Tuned-In	109
Country	76	Rock Specialty Show	111
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		Adult Alternative Chart	124
	100		100 ·
Th	e Back	Pages 130	
		-	

#### 'Alice' Is WYXR/Philly's Rising Star

AMFM Hot AC WYXR (Star)/ Philadelphia shifted gears to "Rock AC" on Nov. 4 at 3pm. The station's new handle is "Alice 104.5, Rockin' Hits of the '80s, '90s & '70s."

Representative titles include Bryan Adams' "Summer of '69," Aerosmith's "I Don't Want to Miss a Thing," The Cars' "Let's Go," Melissa Etheridge's "Come to My Window," John Mellencamp's "Hurt So Good," The Romantics' "What I Like About You" and Bruce Springsteen's "Dancing in the Dark." For at least the short term, Alice will not play any currents.

According to VP/GM Sil Scaglione, "We recently conducted the most extensive research study we've ever done in our 10-year history. The information told us there's

#### WYXR/See Page 22

#### Katz Hispanic Media Ups Hagan To Pres.

Laura Hagan has risen from Exec. VP to President of Katz Hispanic Media, a division of Katz Radio Group. She reports to KRG President Stu Olds.

"Laura has been the heart behind Katz Hispanic Media since the division was created in 1987," Olds commented. "Laura's passion for our Hispanic stations, her knowledge of the Hispanic community and the respect and support of our clients and employees gives her the foundation to build on KHM's leading market role."

Hagan joined KHM as an AE in 1987 and was elevated a year later

to New York Sales Manager for the division. After a stint as Eastern GSM for CBS Hispanic Radio Networks, Hagan returned to KHM as Network Sales Manager and began a second stint as N.Y. Sales Manager in 1993. She would later become VP and spearhead the opening of KHM's Miami office.

"I'm thrilled to have been given this opportunity at a company I love and have grown up with," she added. "This is a great chance for me to work closely not only with our Hispanic clients, but with the wonderful people within KHM. It is a dream come true."

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#### Radio Business

## **Cumulus Breaks The Bank For Jonesboro, AR Cluster**

#### Three stations in tiny market command \$26.5 million

#### By JEREMY SHWEDER R&R WASHINGTON BUREAU jshweder@rronline.com

At a time when radio groups are paying incredible sums to buy stations, this deal may take the cake: Cumulus Media is paying a whopping \$26.5 million for two FMs and one AM in Jonesboro, AR

Jonesboro, AR?

Jonesboro, in the words of Tom Gammon of Americom Radio Brokers, who brokered the deal, is no metropolis. But Duke Broadcasting's KBTM-AM. KFIN-FM & KIYS-FM commanded so much money because they make up a desirable cluster. The closest major city is Memphis, and

Jonesboro is something of a regional shopping hub. Gammon said. Arbitron will begin rating the market starting with the fall book; it will be No. 271 of 276 rated markets. The 12+ population of Jonesboro is 56,100.

There is no major competition for listeners in the area, and the two FM

## **Calls From Wall Street**

Company	Analyst	Rating	Target Price
AMFM	Richard Read, Credit Lyonnais	"add"	\$77
• AMFM	Niraj Gupta, Schroder	"outperform significantly"	N/A
CD Radio	William Kidd, C.E. Unterberg Towbin	"strong buy"	N/A
• Citadel	Keith Fawcett, Merrill Lynch	"accumulate"	\$47
• Citadel	James Marsh, Prudential Securities	"strong buy"	\$51
<b>Clear Channel</b>	Gordon Hodge, Thomas Weisel	"strong buy"	N/A
Clear Channel	Niraj Gupta	"outperform significantly"	N/A
Clear Channel	James Marsh	"accumulate"	\$93
Cox Radio	James Boyle, First Union Securities	"buy"	\$70
Cumulus	James Boyle	"hold"	\$25
Cumulus	Tim Wallace, Banc of America	"strong buy"	\$41
Emmis	Richard Rosenstein, Goldman Sachs	"recommend list"	N/A
Emmis	Drew Marcus, Deutsche Banc Alex.Bro	wn "buy"	\$90
Entercom	Vinton Vickers, ING Barings	"strong buy"	\$60
Entercom	Tim Wallace	"strong buy"	\$56
Hispanic *	Keith Fawcett	"accumulate"	\$96
Infinity	Gordon Hodge	"strong buy"	N/A
Infinity	Gordon Hodge	"strong buy"	N/A
Radio One	Tim Wallace	"strong buy"	\$61
Radio One	James Marsh	"accumulate"	\$54
Saga	James Boyle	"strong buy"	\$27 ·
Sinclair	Jessica Reif Cohen, Merrill Lynch	"accumulate"	N/A
• XM Satellite Radio	Geoff Jones, Donaldson Lufkin & Jenre	tte "buy"	\$34

stations each have a long reach, with 100kw power. "This was a chance to dominate a market that nobody dominated," Gammon said, adding that Cumulus should control about 31% of the ad revenue in the market after taking over the stations

In fact, Cumulus was one of several major radio groups vying for Larry Duke's cluster. According to Gammon, Regent Communications and Clear Channel Communications

FCC/See Page 8

#### Bloomberg BUSINESS BRIEFS

#### King Offers \$4 Billion For Clear Channel Stations

amboyant boxing promoter Don King said he has offered \$4 billion for 107 Clear Channel stations that mainly attract minority audiences "I want to buy them all," King said last Friday while appearing on PBS

Charlie Rose in New York King said he and other African Americans, including National Action Network founder the Rev. Al Sharpton, have met with Clear Channel Chairman/CEO Lowry Mays. "I asked for a letter of intent but haven't received one yet," King said during the interview, "I hope we continue our conversations." A spokeswoman for Clear Channel told R&R the company has no comment at this time.

#### Interep Expects To Net \$48.7 Million From IPO

nterep is anticipating net proceeds of \$48.7 million from its initial public offering, according to documents filed Monday with the Securities and Exchange Commission. Interep will sell 4.4 million shares of class A common stock at a suggested price of \$12, while certain stockholders offer another 987,500 shares. Proceeds will go toward general corporate purposes and working capital, as well as for possible acquisitions. Underwriters include Robertson Stephens and Bear, Stearns. The issue will trade on Nasdaq as "IREP."

Monday's SEC filing also offers insight into the seasonal nature of the rep business. For example, Interep brought in commission revenue of \$24.8 million in the fourth quarter of 1998; that fell to \$17.5 million in the first quarter of this year. The SEC document also reveals that Chairman/CEO Ralph Guild was paid \$910,000 last year, plus a bonus of \$215,000

#### Emmis Expands Into Argentina

mmis Communications has purchased 75% of Votionis S.A., owner of "FM News" and "Radio 10" in Buenos Aires. for \$14 million from Daniel Hadad and Viviana Zocco. Hadad will stay on to manage the stations. Buenos Aires has a population of 15 million served by 12 AMs and FMs (in Argentina, licenses are awarded as AM-FM combos). FM News operates a full-service format at 98.3 MHz, and Talk-formatted Radio 10 is at 710 kHz. The deal was approved by Argentina's equivalent of the FCC, Comite Federal de Radiodifusion, and by President Carlos Menem through a presidential decree. Emmis also owns Slager Radio in Budapest.

Continued on Page 35

#### **R&R/Bloomberg Radio Stock Index**

This weighted index consists of all publicly traded companies that derive more than 5% of gross revenues from radio advertising.

				Change	Since
	One Year Age	One Week A	go 10/29/99	One Year Ago	One Week Age
Radio Index	204.13	410.15	396.82	+100.93%	+3.36%
Dow Industrials	8919.59	10,704.48	10,729.86	+20.01%	24%
S&P 500	1125.72	1370.23	1362.93	+21.72%	+.54%

"EMD is such an easy and effective way to find out what our listeners REALLY like! It's also great for promotional purposes by directing listeners from our web site to our broadcast and vice-versa."

Dawn Pawlowski-Promotions Director-WEDG Buffalo



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#### Radio Business



**Cumulus Jumps Into Jonesboro** In \$26.5 Million Deal

□ Clear Channel, Concord Media trade Tampa Bay AMs; Mega set to bring Spanish to Allentown

#### Deal Of The Week

**KBTM-AM. KFIN-FM &** KIYS-FM/Jonesboro, AR PRICE: \$26.5 million

TERMS: Asset sale for cash

BUYER: Cumulus Media Inc., headed by Executive Chairman Richard Weening. It owns over 260 stations. Phone: (414) 615-2800

SELLER: Duke Broadcasting Corp., headed by President Larry Duke. Phone: (870) 932-8400

FREQUENCY: 1230 kHz; 107.9 MHz; 101.9 MHz POWER: 1kw; 100kw at 600 feet;

100kw at 1,059 feet FORMAT: News/Talk; Country; Hot AC BROKER: Tom Gammon of Americom **Badio Brokers** 

#### Alabama

#### WACQ-AM/Carrville

PRICE: \$160,000 TERMS: Asset sale for cash **BUYER: Progressive United Com**munications Inc., headed by Frank Cummings. It owns two other stations. Phone: (904) 355-8262 SELLER: Hughey Communications

Inc., headed by President Fred Hughey. Phone: (334) 283-6888 FREQUENCY: 1130 kHz POWER: 1kw FORMAT: News/Talk **BROKER: Hadden & Assoc.** 

#### WKAX-AM/Russellville PRICE: \$65,000

TERMS: Asset sale for cash **BUYER: Jamar Communications** Inc., headed by President Marshall Moore, Phone: (256) 383-5403 SELLER: Ronnie & Wanda Underwood. Phone: (256) 332-6103 FREQUENCY: 1500 kHz POWER: 1kw FORMAT: Religious

#### Arizona **KBBC-AM/Lake Havasu**

City PRICE: \$608,000 TERMS: Asset sale for cash BUYER: Steven Greeley. Phone: (520) 855-9336 SELLER: Rick Murphy. Phone: (520) 855-1051 FREQUENCY: 980 kHz POWER: 1kw day/52 watts night

FORMAT: Adult Standards

California

#### **FM CP/Newberry** Springs PRICE: \$248,194 TERMS: Asset sale for cash BUYER: Moon Broadcasting LLC, headed by Abel de Luna. It owns four other stations. Phone: (202) 783-8400 SELLER: B&GRS Partnership.

headed by Clifton Moor. He has interests in three other stations. Phone: (404) 266-2257 FREQUENCY: 103.7 MHz POWER: 6kw at 246 feet

#### **KPAT-FM/Orcutt (Santa** Maria-Lompoc)

PRICE: \$900,000 TERMS: Asset sale for cash BUYER: American General Media, headed by President Anthony Brandon. It owns 24 other stations. Phone: (410) 832-5870 **SELLER: Radio Representatives** 

Inc., headed by President Norwood Patterson. Phone: (805) 528-1996 FREQUENCY: 95.7 MHz

POWER: 3.3kw at 735 feet FORMAT: Religious BROKER: Media Services Group

#### **FM CP/Sutter Creek**

• KADS-AM/Elk City, OK \$50,000 • KICE-FM/Bend, OR \$2.04 million

• WLRV-AM/Lebanon, VA \$161,250 KNLT-FM/WallaWalla,WA \$800,000

• WTKZ-AM/Allentown, PA \$1.25 million • WEYE-FM/Surgoinsville,TN \$403,000

• WSGB-AM &WCKA-FM/Sutton, WV \$255,000

• KSOX-AM/Raymondville (McAllen-Brownsville), TX \$700,000 • KWUN-AM/Murray (Salt Lake City-Ogden-Provo), UT \$603,202

PRICE: \$250,000

TERMS: Asset sale for cash **BUYER: Golden Pegasus Financial** Services Inc., headed by President Nelson Gomez. Phone: (209) 883-8760

SELLER: Idaho Broadcasting Consortium Inc., headed by President Frederic Constant. No phone listed. FREQUENCY: 107.5 MHz POWER: 3.4kw at 440 feet BROKER: The Exline Co.

#### KCSJ-AM & KGHF-AM/ Pueblo

Colorado

PRICE \$912,000 TERMS: Asset sale for cash BUYER: McCov Broadcasting Co., headed by President Craig McCoy. It owns eight other stations, including KCCY-FM & KDZA-FM/Pueblo. Phone: (503) 796-1070 SELLER: Colorado Springs Radio

Broadcasters Inc. It owns two other stations, Phone: (919) 839-0300 FREQUENCY: 590 kHz; 1350 kHz POWER: 1kw; 5kw day/1kw night FORMAT: News/Talk/Sports; Adult Standards

#### Florida

#### Station Swap WSAA-AM/St. Petersburg (Tampa)

PRICE: \$1 million TERMS: Swap of WHNZ-AM/Tampa St. Petersburg and cash

BUYER: Clear Channel Communications Inc., headed by CEO Lowry Mays. It owns over 500 other stations. including WDAE-AM, WFLA-AM, WDDV-FM, WFLZ-FM, WMTX-FM, WSSR-FM, WTBT-FM & WXTB-FM/ Tampa-St. Petersburg. Phone: (210) 822-2828

SELLER: Concord Media Group Inc.. headed by President Mark Jorgenson. It owns five other stations, including WTBL-AM/Tampa-St. Petersburg. Phone: (813) 926-9260 FREQUENCY: 620 kHz

#### POWER: 5kw FORMAT: News

Minnesota

KLGR-AM & FM/ **Redwood Falls and FM CP/Belview** PRICE: \$7.5 million

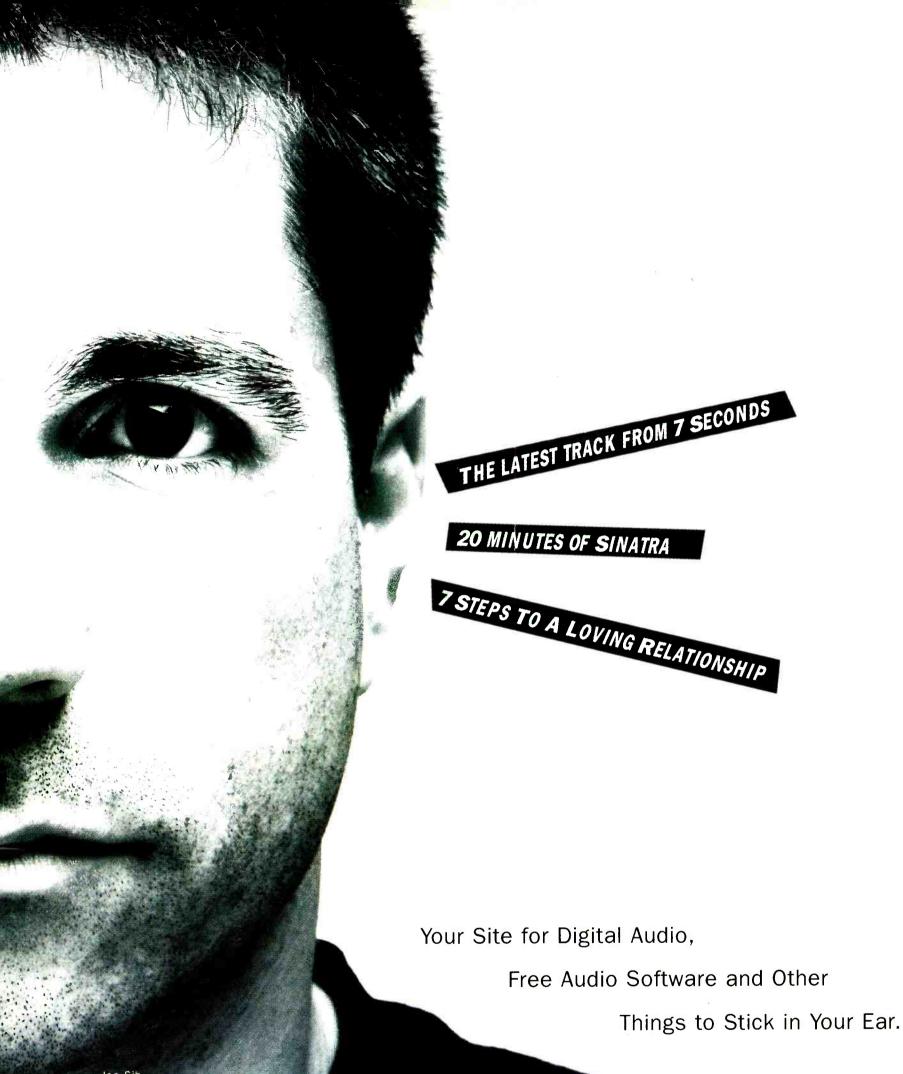
**Continued on Page 8** 

"We promote upcoming events or website contests/information in an attempt to increase traffic to the site and listener participation." Laura Kittell-Operations Manager-WDRC Hartford •

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#### **Transactions**

Continued from Page 6

TERMS: Asset sale for cash

**BUYER: Three Eagles Communica**tions Inc., headed by CEO Rolland Johnson. It owns 24 other stations, including KWOA-AM & FM and KITN-FM/ Worthington, MN. Phone: (605) 692-1430

SELLER: Rabbitt Enterprises Corp., headed by President Donald Rabbitt. Phone: (920) 921-1135

FREQUENCY: 1490 kHz; 97.7 MHz POWER: 470 watts; 3kw at 298 feet FORMAT: Country; Oldies

**BROKER: Johnson Communication** Properties

#### New York

#### **Station Swap** WINR-AM/Binghamton

PRICE: \$600,000 TERMS: Swap of WKOP-AM/Binghamton, NY and cash

**BUYER: Citadel Communications** Corp., headed by CEO Larry Wilson. It owns 161 stations, including WNBF-AM, WAAL-FM, WHWK-FM & WYOS-FM/Binghamton, Phone: (702) 804-5200

**SELLER: Titus Broadcasting Sys**tems Inc., headed by Paul Titus. Phone: (607) 754-2454 FREQUENCY: 680 kHz POWER: 1kw day/500 watts night FORMAT: Adult Standards **BROKER: Blackburn & Co.** 

#### WLOF-FM/Attica

PRICE: \$655.000 TERMS: Asset sale for cash **BUYER: Holy Family Communica**tions Inc., headed by President James Wright. Phone: (800) 837-1552 **SELLER: Bro-Ben Communications** Inc., headed by President Kevin Doran. It owns three other stations. Phone: (607) 324-1480 FREQUENCY: 101 7 MHz POWER: 3kw at 295 feet FORMAT: Religious

#### Oklahoma

**KADS-AM/Elk City** PRICE: \$50,000 TERMS: Asset sale for cash BUYER: Fuchs Radio Inc., headed by

President Chad Fuchs. It also owns KTJS-AM/Hobart, Phone: (580) 726-5656

SELLER: Oklahoma Sports Properties Inc., headed by President Fred Weinberg. It owns three other stations. Phone: (702) 795-4700 FORMAT: Country

Oregon

#### KICE-FM/Bend

PRICE: \$2.04 million

TERMS: Asset sale for cash BUYER: Gross Holdings LP, headed by President John Gross. It owns one other station. Phone: (202) 296-0600 **SELLER: Sequoia Communications** Inc., headed by President Richard Behrendt. Phone: (415) 457-3083 FREQUENCY: 100.7 MHz POWER: 50kw at 518 feet FORMAT: Country

#### Pennsylvania WTKZ-AM/Allentown

PRICE: \$1.25 million TERMS: Asset sale for cash **BUYER: Mega Communications** 

LLC, headed by CEO Alfredo Alonso. It owns 17 other stations. Phone: (301) 588-6200 SELLER: The Holt Corp., headed by President Arthur Holt. Phone: (610)

264-4040 FREQUENCY: 1320 kHz POWER: 5kw day/1kw night

FORMAT: Sports **BROKER: Norman Fischer & Asso**ciates

#### Tennessee WEYE-FM/Surgoinsville

#### PRICE: \$403,000 TERMS: Asset sale for cash

**BUYER: Trent Broadcasting LLC,** headed by **Dean Trent**. It also owns WMCH-AM/Church Hill. Phone: (540) 349-9970 SELLER: WOTH Inc., headed by President Debbie Beal. Phone: (423) 272-4803 FREQUENCY: 104.3 MHz POWER: 4.4kw at 380 feet FORMAT: Country

**Continued on Page 22** 

#### **Earnings**

Continued from Page 1 dot-com advertising is accounting for about 9% of revenue, de Castro said.

The rise in Internet-based advertising helped fuel AMFM's strong quarter, but not all radio companies are counting on that sector. Cumulus Media, which also reported strong third-quarter numbers this year, said that dot-com advertising hasn't made its way to the mid-sized and small markets where the company operates stations. Most advertising for Cumulus is still coming from automobile companies, department stores, restaurants and telecommunications companies, Cumulus Exec. Vice Chairman Richard Weening said.

Here's a breakdown of how AMFM, Cumulus and other radio companies did in the third quarter:

Analysts polled by First Call predicted a loss of 51 cents a share for the quarter, but AMFM Inc. (NYSE: AFM) did far better than predicted, reporting positive net income of \$48.6 million, or 23 cents a share. The analysts' estimate did not include the \$210 million pretax gain from the sale of AMFM's outdoor business to Lamar Advertising that AMFM factored into its net income calculation. Last year at this time AMFM reported a loss of 11 cents per share. Net revenues for the quarter were up 72% to \$592.4 million. After-tax cash flow for the quarter was \$142.6 million, or 67 cents, beating analysts' expectations by five cents and up 31% from the previous year. On a pro-forma basis for the radio division, net broadcasting revenues were up 14% for the quarter, and cash flow was up 20%.

AMFM had a busy quarter: closing the Capstar merger, selling AMFM's outdoor holdings to Lamar Advertising, announcing a major station swap with Cox Radio and, just days after the quarter ended on Sept. 30, announcing a merger with Clear Channel Communications. Those transactions have buoyed AMFM's stock price, and AMFM executives were patting themselves on the back last week during an analyst conference call. Besides the positive earnings figures, de Castro said AMFM had a .750 "batting average," meaning that 75% of AMFM stations had their ratings either stay the same or increase during the quarter.

• Highly acquisitive Cumulus Media (Nasdaq: CMLS) reported net revenues of \$48 million for Q3, up 67% from \$28.7 million last year at this time. Cumulus outdid analysts' expectations, reporting a net loss of \$4 million for the quarter, or 14 cents per share; analysts polled by First Call had expected a loss of 19 cents per share. Last year Cumulus had a loss of 53 cents per share. BCF for the quarter was \$17.1 million, up 95% from last year.

• Net revenue for the radio segment of The Ackerley Group (NYSE: AK) increased from \$7 million last year to \$7.8 million, while operating cash flow rose from \$3.2 million to \$3.6 million. For the first three quarters of '99 net revenue was up from \$18.4 million to \$19.9 million, while cash flow climbed from \$7.6 million to \$8.4 million.

• Q3 revenues for outdoor advertiser Outdoor Systems Inc. (NYSE: OSI) hit \$216 million, up 13% from \$194 million in the previous year. Net income for the quarter was \$25 million, or 12 cents per share, compared to \$13 million, or seven cents, the previous year. Analysts polled by First Call had predicted 10 cents per share. Outdoor Systems announced

earlier this year it was merging with Infinity Broadcasting in a stock deal worth approximately \$8 billion.

• Total revenue for both the fiscal vear and for the quarter was down for media giant and ABC Radio parent The Walt Disney Co. (NYSE: DIS). For fiscal Q4 Disney revenue fell 6% to \$5.8 billion, and profit from operations fell 37% to \$212 million -a loss of 10 cents a share, right on analysts' expectations. For Disney's broadcast segment, revenues were down 8% to \$1 billion. and operating income was down 19% to \$145 million. For the fiscal year, Disney's revenues increased 2% to \$23.4 billion, though operating income fell about 12% to \$3.4 billion. For the year, the broadcast segment had a 1% revenue decline to \$4.7 billion and a 33% operating income drop to \$659 million.

 Communications tower company American Tower Corp. (NYSE: AMT) had Q3 revenues of \$68 million, up about 120% from \$30 million the previous year. Analysts polled by First Call predicted a nine-cent-per-share net loss for the quarter, but American Tower reported a loss of eight cents per share. Total net loss for the quarter was \$13 million, about the same as the previous year. EBITDA for the company more than doubled, hitting \$25 million for the quarter.

#### Cumulus

Continued from Page 4 each offered more than Cumulus' \$26.5 million. Clear Channel, he said, put \$30 million on the table, but Duke turned it down because it would have been an asset deal that would have left Duke paying about 55% of the value in taxes. Regent offered \$27 million but was not ready to make a deal immediately. Cumulus' offer fit, Gammon said, because it was a cash deal for the stock of Duke Broadcasting, which meant that Duke would be paying only about 25% of the value in taxes

> **Deal Includes Billboard Company**

The agreement with Duke Broadcasting includes Southern Outdoor

Advertising, a 451-face billboard company owned by Duke. This marks Cumulus' entrance into the outdoor ad business. The billboard group, which has all its faces in the Jonesboro area, is worth about \$5 million by itself, according to Gammon

Cumulus has not said if it will keep the billboard assets or sell them. A Cumulus spokeswoman said that the company is currently in a quiet period due to a stock offering and could not talk about future strategies.

Larry Duke now owns no radio stations, but he made a tidy profit on this deal. He bought KFIN in 1978 for \$376,000, then added KBTM and KIYS for \$1.7 million in 1992. Duke bought the billboard group in 1987 for \$2 million, Gammon said.



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FREQUENCY: 1240 kHz POWER: 1kw

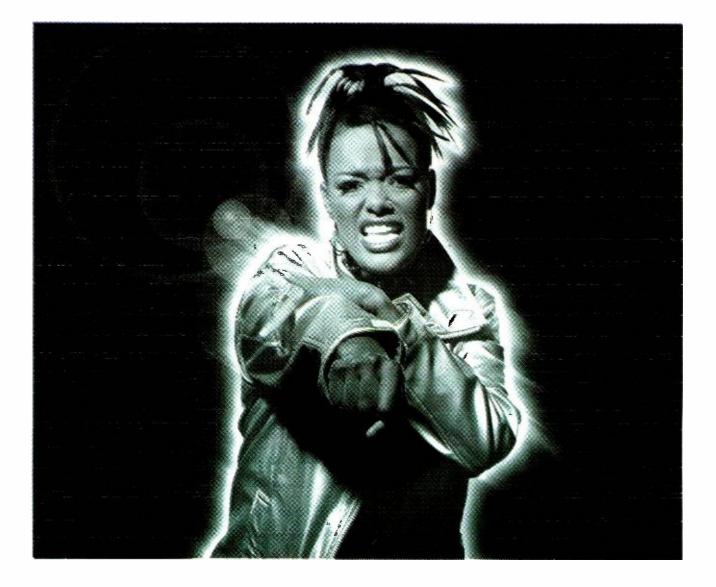


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#### • RAB: Bank vaults using radio, Page 15

TV SPOTLight: Thanks a Milliongire, Page 16

Mark Your Calendars: Here comes Y2K, Page 16

"The trouble with our times is that the future is not what it used to be." - Paul Valery

#### management marketing sales

other program genre. In fact,

33 out of 110 pilots this spring were geared toward a teen

audience or revolved around

In other media, 17 new

teen characters.

SALES

## BRANDING RADIO FOR THE NEXT GENERATION OF CONSUMERS

By Marc Guild President Interep Marketing Division

Branding is a word on everyone's lips these days. With a proliferation of products coupled with a spiraling

stream of advertising to support those products, it has never been more difficult for advertisers to break through the clutter and distinguish their products from a multitude of others. Or, perhaps even more importantly, it is has never been more difficult to build long-term brand loyalty.

In a sense, radio as a medium is now faced with a branding battle of its own.

After a long tenure as a decidedly low-tech medium, new audio technologies promise to change the radio landscape in the coming years, as Internet radio, streaming audio and digital satellite radio are no longer distant possibilities, but current competitors.

As always, technology poses new questions. One of the most basic for our industry might be, what exactly

does the concept of "radio" mean, and how do we keep that image fresh and relevant for a new generation of techno-savvy listeners?

Just as advertisers scramble to form lifelong relationships with each new generation of consumers, radio as a medium must also work to form its own bond with younger listeners. The long-term viability of our medium depends on how well we brand the concept of radio in the minds of the next generation of listeners

#### THE BATTLE IS ON

Whichever term you prefer to use the Millennium Generation. Echo Boomers or Generation Y - marketers across the board agree on the next generation's paramount importance

to the future of everything from fashion to finance to, of course, media.

The generation looming on the horizon is expected to surpass its boomer parents in both size and spending power. Currently aged 5-20, these 70-odd million echo boomers outnumber their predecessors, Generation X, by more than 50%. In terms of their economic clout, teens spent \$141 billion last year, according to Teen Research Unlimited, a figure 20 times the teen spending of just 10 years ago. Moreover, teens are said to influence \$188 billion of their parents' spending on everything from cars to vacations. And it's only going to get stronger.

Marketers are already struggling to attract the loyalty of these consumers and will continue to target them aggressively throughout their lives in a manner similar to the marketing blitz that still follows the baby boomers. For this reason, several years ago Interep was one of the strongest advocates for the Next Generation Radio initiative, an industrywide new-business development program geared toward advertisers targeting 12-24-year-old consumers, which to date has brought millions of dollars into our medium.

However, what is even more significant to radio is that the advertising vehicles themselves - the media have already begun a blitz of their own on these young consumers, devoting more and more of their time and resources to demos that end in 18, as opposed to starting with 18.

For instance, spurred on in part by the success of the youth-oriented Warner Bros. (WB) network, particularly the popular show Dawson's Creek, broadcast television launched more new teen dramas this season than any

teen magazines were launched last year, including the spinoffs Teen People and CosmoGirl! And movies, always skewed toward the youth market, had an especially long list of teen flicks last year, often capitalizing on the draw of teen TV stars like Jennifer Love Hewitt, James Van Der Beek and Sarah Michelle Gellar. As a result, on-screen advertising is becoming an increasingly attractive venue for teen-focused advertisers.

Meanwhile, back to radio. In a sense, radio has always taken its dominance among the youth market for granted. Research supported our notion that persons 12-24 were among the heaviest users of radio, and personal remembrances of falling asleep listening to our favorite stations on transistor radios tucked under the pillow offered the final proof.

Sorry to interrupt this memory, but today's 12-24year-olds probably don't know what a transistor is. And more alarming, Arbitron estimates that overall teen PURs have actually declined 11% since 1993. While the reasons for this decline are complex, and while other

> media may have actually seen greater losses, it is still a fact that should not be dismissed lightly by those of us concerned with the long-term health of our industry.

Just as product brand loyalties often take root in the teen years or earlier, so do media loyalties, habits and relationships. Faced with new technologies and elevated competition from traditional media, it has never been more important for radio to build a solid relationship with the next generation of listeners.

#### HANGIN' OUT ON THE RADIO

So, how do we strengthen this bond with young listeners as their attention is being pulled by a growing number of alternative media and

distractions? One of the best ways is to identify these new areas of competition and, where possible, partner them with radio. And, of course, the Internet can't be overlooked as one primary contender for their time.

Generation Y grew up with computers, e-mail and the Internet, and most view online communication and entertainment simply as an extension of their offline lives. In fact, there are about 30 million teens in this country, and Find/SVP research estimates that 20 million of them will be online by the end of the year. Moreover, once there, they are spending nearly seven hours per week on the web (Nielsen/NetRatings).

In trying to build a relationship with the next generation of listeners, radio is sitting on a tremendous opportunity to play upon its synergy with the Internet. One of the most logical connections is through station websites. For those stations targeting the youth market, a website offers the perfect opportunity to echo the lifestyle, personality and outlook conveyed to listeners over the air. In addition, the opportunity for interaction and personalization can take your relationship with the listener to another level.

You may have heard advertisements for a new teenoriented website called Alloy.com. Their tagline for all commercials is, "Shop, chat, speak out or just hang out." This simple phrase could serve as the model for all radio station sites serving this demographic. "Shopping" offers the opportunity for e-commerce partnerships, especially among the perceived "cool" advertisers with strong teen draw - think Jcrew.com or Abercrombie.com.

**Continued on Page 15** 

#### MANAGEMENT

## **ADVERSITY: JUST ANOTHER CHALLENGE**

#### By Dick Kazan

Being in the radio or record business, your job is often at risk. How can you succeed

despite so much uncertainty? I asked Tom Gegax, the co-founder and Chairman/CEO of Tires Plus, a Minneapolis-based tire company with 150 stores, 1,600 employees and projected 1999 sales exceeding \$200 million.

Gegax proposes establishing a "personal mission statement" so you can focus on what's most important to you. In his new book, Winning in the Game of Life, he says, "Stuck on the treadmill of mortgages, lease payments and car pools, many of us are so busy with the demands of everyday life that we lose sight of the most



deepest desires for what we hope How do you decide what that is? Gegax suggests you find a quiet place to collect your

thoughts and record or write them. "If exploring and crafting an initial personal mission statement takes

a couple of hours, it's no longer than a feature film. But since you're beginning to craft the script of your life, those two hours are better spent in a desk chair than in a theater seat. In essence, you're creating a happier ending — and a happier middle — to your own personal movie." You're also creating a career game plan.

If you're thinking that a successful guy like Gegax can't relate to your problems, think again. Graduating from Indiana University in 1968, Tom got an entry-level job with Shell Oil Co. After eight years of modest promotions and limited responsibility, he guit and, joined by co-worker Don Gullett, risked his retirement savings to buy three gas stations and convert them to tire stores.

Initially their company struggled, but with time it did well, and they prospered. But in 1989 Gegax learned how elusive success can be. First, his 25-year marriage collapsed. This traumatic event not only affected him, but also his ex-wife, their two children, families, friends and colleagues. Second, he discovered a cancerous lump on the side of his neck. Third, because of the rapid growth of his company and poor cash management, company credit lines were exhausted, and it was a million dollars overdrawn. Gegax fell into a deep depression.

Gegax endured the radiation treatments that eventually cured his cancer, and also received extensive psychological counseling for his depression. He got his finances in order and established a new romantic relationship. But this horrific series of events got him to reevaluate his life and redefine his personal mission statement.

Among other changes, he became much more spiritual and caring for others. Within his company he now uses the title "head coach,' works in a modest office and has a "team wellness coach" who promotes exercise, a healthy diet, smoking cessation and massage therapy. The employees ("teammates") are treated with a high degree of respect, which is reflected in how they respond to customers ("guests"), 1.7 million of whom did business with Tires Plus last year. Business has never been better.

As a final tip, Gegax tells the story of "the man who, for the month leading up to a big lottery drawing, asked God over and over, passionately and deeply, to help him win. After the winner was announced, the man groaned at his loss and asked God why he'd let him down on this one simple, very specific, very important wish. A voice boomed back at him from above: 'You could at least have bought a ticket!" The lesson? Have faith, and remember that even the best of your ideas are lost unless you act upon them.

Next week: How one family with little money leveraged its ability and built a successful company. Learn some valuable lessons from its CEO

Dick Kazan is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States. He created and hosts *The Road to Success*, the first radio talk show to offer on-air business consulting to business owners and employees. E-mail your comments or questions to him at rkazan@ix.netcom.com.



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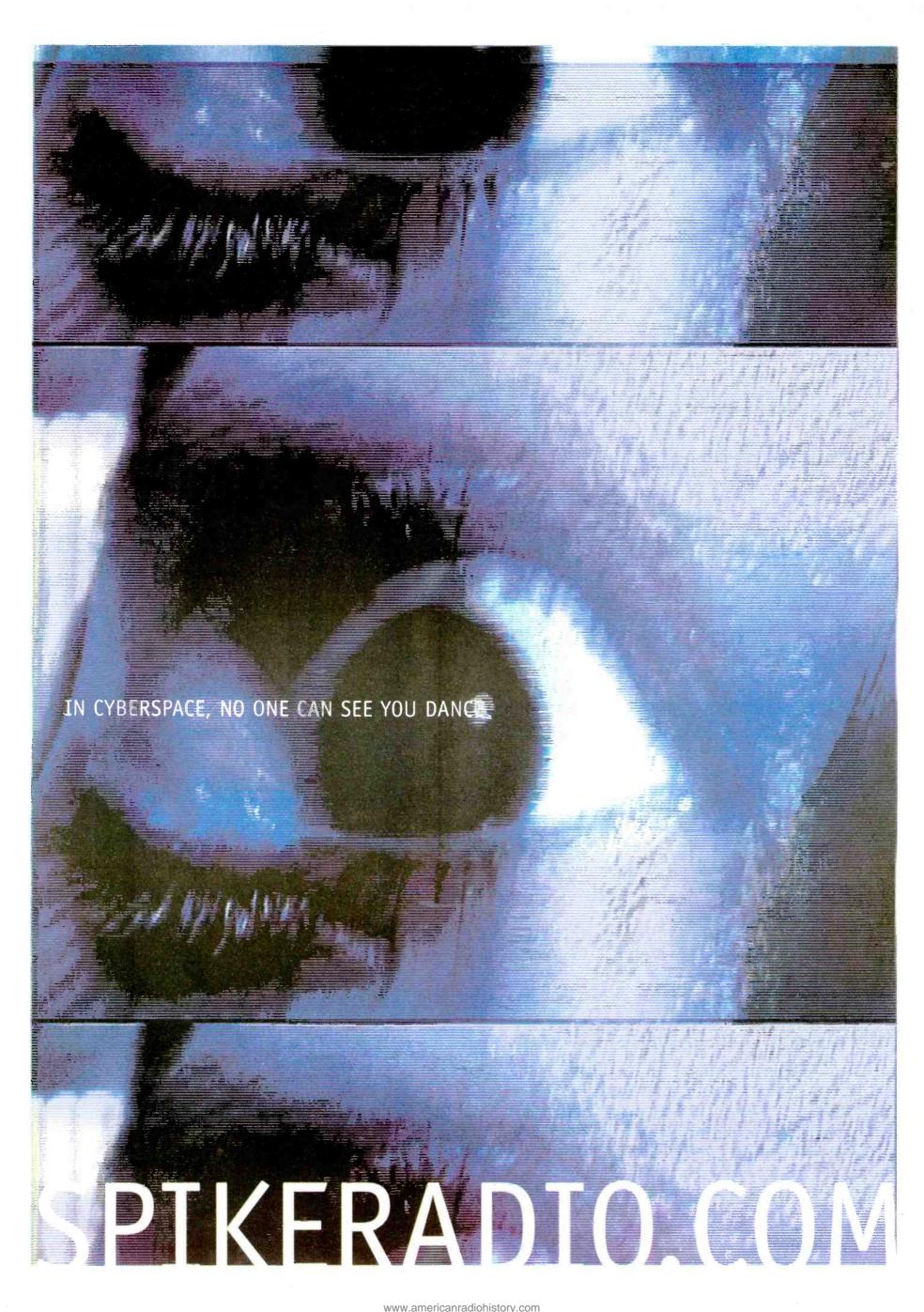
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## BRANDING RADIO FOR THE NEXT GENERATION OF CONSUMERS

#### Continued from Page 12

Chat rooms provide the opportunity for interaction among your listeners' peer or affinity group — the millennium's version of the school mixer. The ability to interact with your site would allow visitors to "speak out" in the form of bulletin boards, listener reviews or voting opportunities on artists, actors or even retailers. This type of interaction not only provides the opportunity for selfexpression, but also the opportunity for your station to acquire invaluable consumer data on your audience.

And finally, if you can truly make your radio station website a place to "hang out," the benefit is twofold. Long term, each interaction with your website perpetuates positive brand images about radio in the mind of the next generation. And short term, you increase your immediate value with advertisers targeting the current youth market.

It is estimated that young people today are bombarded by 20,000-40,000 commercial messages each year. Most agree that they are even more ad-savvy than the notoriously hard-to-reach Generation X. But one of the clues that they do offer marketers is that they prefer to be reached where they hang out, which could mean malls, concerts, clubs — or your radio station's website.

#### IF IT DOESN'T COME OUT OF A RADIO, IS IT STILL RADIO?

The other powerful tool that radio has in its arsenal to draw new listeners is the ability to stream a station's audio over the Internet. This option is sometimes viewed as more of a threat to radio than an advantage, with the possibility of thousands of channels and music on demand looming in the not-too-distant future.

But consider this: Arbitron's Internet Listening Study revealed that, above all, 60% of respondents said that they would like to use Internet radio simply to listen to their P1 station online. The second-highest number of respondents (52%) said that they would use Internet radio to listen to other local stations. Amazingly, only 29% said that they would actually *prefer* to listen to stations outside of their market.

This certainly makes one ask what radio is anyway, and why, despite all the options, would listeners come back to the same station that has been available all along? It comes down to what we have always known about the medium, but sometimes forget in the blinding flash of new technology: Radio is an experience. Radio is a relationship. Radio is a connection.

marketing

sales

Your station already has a bond with your P1 listeners, and providing

another means for them to listen will only deepen that relationship. Take interpersonal communication as an example. When e-mail began to replace the telephone for certain interactions, we changed our means of communication, but we didn't change the people with whom we communicated. I believe the same caveat applies to streaming radio over the Internet.

management \*

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As with any competitive field, however, if we wait too long to get in the game, other competitors may steal our advantage. Nearly half of all teens say that they are already aware that you can listen to radio online, and 30% of all online radio listeners are 12-24. On the positive side, however, research also suggests that Internet listening is not yet habitual, so there is still time to direct listeners to your website without the added burden of pulling them away from another Internet venue. Radio also has the built-in advantage of unlimited on-air promotion to steer listeners to your site.

By becoming the preferred source for Internet listening, a station can also limit and guide sampling flow by providing links to compatible sister stations in other markets. As radio research catches up with technological advancements and more Internet listening is captured in diaries inside or outside of a home metro, the motivation to have such links should increase even further. By promoting synergy between a station and its website, the flow between listening to a station online and listening through traditional broadcast outlets should become seamless, especially for the Internet generation.

#### THE 25-54S OF TOMORROW

Branding the radio experience — no matter what device it is heard on — with the next generation of radio listeners should be a concern to everyone in the radio industry. To think that this only affects stations currently targeting the younger demographic is shortsighted — something we cannot afford to be in a media environment that is changing so rapidly.

In exactly one year the oldest baby boomer will leave the 25-54 demo. For those of us in radio, we must assure that an equal number of listeners are ready and waiting to take their place.

You can reach Marc Guild at marc\_guild@interep.com.

#### **RADIO GETS RESULTS** SUCCESS STORIES FROM THE RAB

#### RADIO ADDS EQUITY FOR LOCAL BANK

**SITUATION:** The Savings Bank of Rockville, CT has been in business for 139 years and has nine locations. The company competes with the Savings Bank of Manchester. It uses radio, newspaper, display ads and billboards, but feels radio is the most immediate form of advertising.

**OBJECTIVE:** The Savings Bank of Rockville wanted to increase membership, reach out to new customers in the 30-54 age range and increase awareness of its supermarket facilities, which are open seven days a week.

**CAMPAIGN:** Three radio stations are used for the bank's annual campaigns, each running four spots every other week. The ads change as the bank's needs change and when it wants to make consumers aware of new products, but it always relies on radio for the immediate response radio ads evoke.

**RESULTS:** The bank received 200 phone calls after a bank official was interviewed by WDRC/Bloomfield, CT, and it reported large increases in bank ATM use and bank membership with the latest campaign. So why fix it if it isn't broken? Radio works!

#### = RAB TOOLBOX=

More marketing information and resources from the RAB

#### **MEDIA TARGETING 2000**

Forty-one percent of adults 18 and over with savings accounts earn over \$50,000 per year, and 35% are college graduates. More than three-fourths (77%) own their homes, and 34% have children living at home. This group spends an average of 48% of its daily media time with radio.

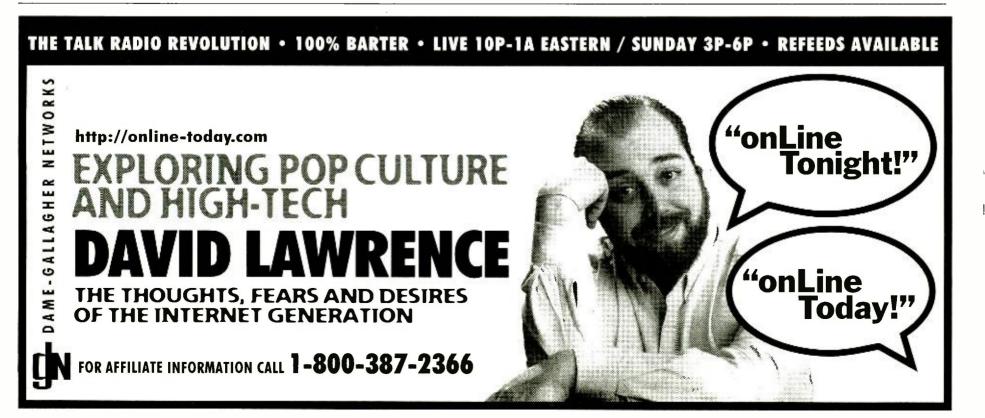
#### INSTANT BACKGROUND - BANKS

According to a 1999 study by the New England Economic Review, bank depositors are most sensitive to increases in fees for using ATMs not owned by their banks, per-item fees and teller restrictions. (Research Alert, 1999)

#### RAB CATEGORY FILES

"Bigger banks don't necessarily mean better banking, research suggests. Despite a wave of mergers that has created several megabanks, there is little evidence that large banks are more efficient, productive or profitable than smaller banks. Big holding companies had only a slightly higher return on assets, while average costs-per-asset were very similar at both big and small outfits." (Wall Street Journal, 1999)

For more information, call RAB's Member Service HelpLine at (800) 232-3131 or log on to RadioLink at *www.rab.com*.



#### management • marketing • sales

### **MARK YOUR CALENDARS**

Important dates and events in the coming months

 November 20 — '99 Radio Hall of Fame Awards Ceremony, Chicago Cultural Center; (312) 629-6005 2000

- January 6-March 29 Winter Arbitron.
- January 17 27th American Music Awards, Shrine Auditorium, Los Angeles; (818) 841-3003.
- January 30 Super Bowl XXXIV. Georgia Dome, Atlanta; (212) 450-2000
- February 16-18 First Annual Arbitron/Tapscan Users Conference. Hyatt Fisherman's Wharf, San Francisco: tapuserinfo@arbitron.com.
- February 16-19 RAB2000 Marketing & Leadership Conference. Adam's Mark Hotel, Denver; (800) 722-7355
- February 23 42nd Grammy Awards. Staples Center, Los Angeles
- February 24-26 R&R TALK RADIO SEMINAR. GRAND HYATT, WASHINGTDN, DC; (310) 553-4330.
- February 27-March 1 42nd Annual NARM Convention. Marriott Rivercenter & Riverwalk, San Antonio; (856) 596-2221.

- March 1-4 31st Country Badio Seminar Benaissance Hotel Convention Center, Nashville; (615) 327-4487
- March 15-19 South By Southwest. Austin, TX; (512) 467-7979
- March 26 72nd Annual Academy Awards. Shrine Auditorium, Los Angeles; (310) 247-3000.
- March 30-June 21 Spring Arbitron.
- April 8-13 --- NAB2000. Las Vegas; (202) 429-5420.
- April 17 AWRT's Gracie Allen Awards. Hudson Theatre, New York; (703) 506-3290.
- June 12-17 --- International Country Music Fan Fair. Tennessee State Fairgrounds, Nashville; (615) 244-2840
- June 14-17 PROMAX Conference & Exposition 2000. New Orleans; (310) 788-7600.
- June 15-17 --- R&R CONVENTION 2000. CENTURY PLAZA HOTEL, LOS ANGELES; (310) 553-4330.
- June 29-September 20 Summer Arbitron.
- July 11 Major League Baseball All-Star Game Turner Field, Atlanta
- July 13-16 25th Anniversary Conclave. Minneapolis City Centre Marriott; (612) 927-4487.
- September 15-October 1 2000 Olympics. Sydney, Australia

Ð

#### **TV SPOTlight**

#### ienomenon-al commercial



Terry for a million dollars what is the main reason why KSCS remains "The Country Leader"?



SCS always plays a great country song ... you win!

Just in time for ABC-TV's revival of Who Wants to Be a Millionaire for November sweeps, Waverly Motion Pictures produced a timely parody for KSCS/Dallas. Amid the now-familiar backdrop of swirling lights and pounding synth music, an offscreen Regis Philbin impersonator asks KSCS morning man Terry Dorsey and sidekick Hawkeye why KSCS is, as its slogan says, "The Country Leader."

In the series of two :30 and two :10 spots the question is answered with varying degrees of success.

Why does this work? Hmmm, have you been living in a cave? When it first aired in August, Millionaire was a true phenomenon, spawning its current encore, not to mention Fox's Greed and several other game shows in the pipeline. Getting in on the buzz generated by the series is a natural, plus the station gets to hit its selling points in an unforced A-B-C manner.

If you'd like to see your station's ad in the TV SPOTlight, send at least three screen shots and a description or a videotape copy of the spot to MMS Editor Jeff Axelrod at R&R, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.



#### EKS FORWAR Sales & Promotion Planning Calendar

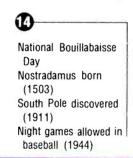
Dec. 12-18 International Language Week, Tell Someone They're Doing A Good Job Week

#### Ð

National Ambrosia Day Poinsetta Dav National Ding-A-Ling Dav Golf tee patented (1899)

B Ice Cream & Violins Day

National Cocoa Day Dick Van Dyke born (1925)



Bill of Rights ratified in Virginia (1791) National Lemon Cupcake Day Gone With The Wind premieres (1939) Walt Disney dies (1966)

œ Eat What You Want Day National Chocolate-Covered Everything Day Boston Tea Party (1773)

617 International Shareware Day National Maple Syrup Day

(1791)

First one-way streets introduced in N.Y.C.

Œ Wear A Plunger On Your Head Today Day National Roast Suckling Pig Day Slavery abolished in U.S. (1865) Steven Spielberg born (1946)

December 12-18

```
"I love EMD and am working on
    new ideas all the time!"
```

Lisa LaPointe-Promotions Director-WBOS Boston



E-Mail Director from RDG – working hard every day for WBOS and over 100 other stations. Built for specific needs of radio. Highly customizable.

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anradiohistory com

#### Newsbreakers

#### Rios KZDC GM As Radio Unica Names Keeler VP/Sales

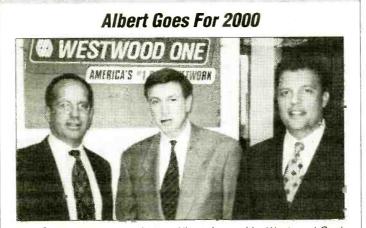
Twenty-year Texas media veteran **Robert Rios** has been tapped as GM of Radio Unica O&O **KZDC-AM/San Antonio**. In this newly created position he will supervise all local operations. Rios succeeds **Scott Keeler**, who has accepted new duties as VP/Sales. Southwest Region for Radio Unica, which operates a national 24-hour Spanish News/Talk network.

Radio Unica President Jose Cancela commented. "Rios has a strong background in both sales and management, thus allowing him to contribute his exhaustive experience to our growing company. I am thrilled to welcome him to the Radio Unica family. Radio Unica's Southwest region will greatly benefit from having Scott's expertise to ensure the success and continued expansion of our network sales. He is an outstanding motivator who will play a vital role in taking the company to the next level.

Rios previously served as Sr. AE for Univision affiliate KWEX-TV/ San Antonio. Before that he was LSM for Telemundo's crosstown KVDA-TV. He has also been an AE at KENS-TV/San Antonio and KVUE/San Antonio and Sales Manager of KKMJ-FM/Austin. Keeler served as NSM at KWEX before joining Radio Unica. He's also been Local Regional Sales Manager for Univision's KTVW-TV/Phoenix.

#### Hearing

Continued from Page 1 "There is another valid reason why we disfavor undue industry concentration," McCain added. "The more an industry becomes consolidated, the harder it is for new companies to enter the market or for small companies already in the market to survive." McCain, a moderate Republican from Arizona



Yes! Sportscasting legend Marv Albert dropped by Westwood One's N.Y. studios to record commentary for the upcoming The Westwood One Sports Millennium Special: The Year, The Decade, The History. Comparing trivia knowledge are (I-r) WW1 President/CEO Joel Hollander, Albert and WW1 VP/Sports Programming Larry Michael.

#### Atlantic Elevates Metzdorf, Slifkin

Atlantic Records has elevated Kris Metzdorf and Bonnie Slifkin to co-Sr. Directors/Alternative & Adult Alternative Promotion on the West and East Coasts. respectively. They have both served as Sr. Directors/Promotion since 1998.

"Kris Metzdorf is our West Coast magician, and after all these years she still amazes me with her ability to get hit records in motion," Atlantic Exec. VP Andrea Ganis said. "Throughout her 10 extraordinary years with the company Bonnie Slifkin has been a force behind the success of so many important projects, and there are few people I rely on more to make great things happen."

Based in Los Angeles, Metzdorf joined the company in 1992 as Coordinator/National Alternative Radio and in 1994 was elevated to West Coast Associate Director/Alternative Promotion. In 1996 she was named West Coast Director/Alternative Promotion.

New York-based Slifkin joined the company's promotion department in 1989 and two years later ascended to National Album Promotion Coordinator. In 1993 she was promoted to National Manager/Progressive-Rock Promotion.

In related news, the label has upped **Lee Anne Callahan** to Associate Director/Alternative & Adult Alternative Promotion. Callahan most recently was Atlantic's New England Local Promotion Manager, a post she had held since 1997.

who is seeking his party's nomination for a presidential bid next year, also voiced concern about government regulatory action that could prompt the wrong responses. He said government "sometimes confuses the notion of 'leveling the playing field' with 'reconstructing the stadium.'" But North Dakota Democrat Sen. Byron Dorgan did voice concern that local programming is already suffering from consolidation. He noted that prior to passage of the 1996 Telecom Act, the top 10 radio companies owned 194 stations; today they own 1,647. "Lifting the ownership limit was not in

## **EXECUTIVE ACTION**

#### Cohen Joins WBBR-AM/N.Y. As Dir./News & Prog.

Jaime Cohen has been named Director/News & Programming at Bloomberg Radio's New York City flagship, WBBR-AM. Cohen, who was most recently Assignment Editor and Special Projects Producer for Bloomberg Television, replaces PD Howard Cannon, who recently exited the business and financial news station.

"As Bloomberg Radio fine-tunes its business coverage and increases audience, we know Jaime is the perfect person to help the radio station reach new heights," said Bloomberg Radio & Television GM Rich Sabreen. "We look forward to many promising changes."

Before joining Bloomberg in 1998. Cohen was News Director atWGGB-TV/Springfield, MA. His resume also includes positions as Asst. News Director for WSPA-TV/Greenville-Spartanburg and News Producer atWHDH-TV/Boston. He told **R&R**, "With the economy booming and the broad interest of so many people in the business and financial markets today, our goal is to be sure that AM 1130 is the first place people think to tune to for news and business information."

#### Sams Set As BIA Financial Network President

Loyd Sams has been named President of BIA Financial Network. He replaces Tom Buono, who retains the CEO title and control of the company. Sams steps in as part of the executive committee and will serve as a managing director for BIA Capital Corp., overseeing the launch of an investment fund.

"We have watched Lloyd's career over the past couple of decades and view him as one of the premier bankers active in communications and information technology," Buono said.

A longtime communications banker, Sams was most recently Managing Director and head of the Communications, Media & Technology Group at First Union.

the best interest of the country then, and it is not in the best interest now," he said. Dorgan then asked FCC Chairman Bill Kennard, who was one of the witnesses testifying before the committee, if he was concerned about the death of local broadcasting.

"We should be very cautious about mergers," responded Kennard, "and we need to look for ways to bring new voices into broadcasting." Kennard then thanked Sens. McCain and Conrad Burns for introducing the tax certificate bill, aimed at adding diversity to broadcast ownership. While the hearing was focused primarily on telephony issues. McCain made it clear he is at an exploratory stage and is collecting information regarding all telecommunications mergers. McCain, Kennard and others agreed that some mergers have been good for consumers and businesses alike, but that monitoring trends is necessary. McCain said he would ask the Government Accounting Office to conduct studies into mergers and that he expected to reconvene hearings sometime next year.

- Jeffrey Yorke



#### Newsbreakers

#### **Roberts Now OM/PD** For Cox/Dayton FMs

WHKO-FM/Dayton PD Nick Roberts has been promoted to OM for Cox Radio's Dayton FMs. which include Country WHKO and Oldies WCLR-FM & WZLR-FM. Roberts will also program WCLR & WZLR.

"I'm excited to be in the Cox family." Roberts told **R&R**. "and whatever they want me to do. I'm happy to do."

Roberts has worked for WHKO for two years and was elevated to PD a year ago. Prior to that he spent 10 years at WKSW/Springfield. OH, the last five as PD.

Concurrently, WHKO lifts middayer **Jim Day** to Asst. PD. WCLR & WZLR up afternoon personality **Bob Vandergrift** to Asst. PD/MD.

#### Kennard

Continued from Page 1

Bureau Chief Richard Lee. The complaint prompted Senate Commerce Committee Chairman John McCain to call for the FCC Inspector General to look into the allegations.

#### Verbal Authorization

Lee claims the Metroplex motor speedway in Ennis, TX voluntarily shut down its low-power AM and TV stations on April 22, after the FCC's Dallas field office discovered they were broadcasting without a license. The field office's inquiry was sparked by an anonymous telephone complaint to the FCC, although it is not clear whether the operation was interfering with a licensed station or other frequencies.

Track owner Billy Meyer told **R&R** he thought a programming agreement he had with ESPN was the only license he needed. He said that prior to the inspection, the lowpower TV operation — which was set up to reach the track's suites, concourse and concession stands — had only been used once, for an April '98 race. He added that the channel would only be used for the annual April event.

On the same day as the field office inquiry, Meyer complained to his congressman — Ennis native Rep. Joe Barton, a member of the powerful Commerce Committee, which oversees the FCC. Meyer told Barton it was necessary for him to broadcast because he had a major three-day race scheduled for that weekend. Barton phoned Kennard to say he needed "help to accelerate a license," FCC officials confirmed.

Because the FCC was closed for a NATO 50th anniversary summit in Washington that day. Lee says he believes he was called by Kennard from his home. In the complaint Lee alleges Kennard asked Lee to "tell Mr. Meyer he could resume the unlicensed operations without FCC intervention." When Lee hesitated about carrying this out, Lee claims. Kennard's Chief of Staff, Kathy Brown, phoned him because



Gary Fries, President/CEO of the Radio Advertising Bureau, was inducted into the Illinois Broadcasters Association Hall of Fame recently at a special Man of the Year Awards dinner during the annual IBA Convention. Posing for the pic are (I-r) IBA Executive Dir. Dennis Lyle, Fries and Steve Carver, Sr. VP of the IBA and VP/GM of WGN/Chicago.

#### **Cox/Honolulu Quartet Names Vali VP/GM**

Austin Vali has been named VP/GM of KGMZ-AM & FM, KRTR-FM and KXME-FM/Honolulu, which Cox Radio began operating on Nov. 1 through an LMA. Cox agreed to acquire the stations in August from New Planet Radio for \$16.375 million.

Vali became KRTR's GM in 1983, then he and his wife bought the station in 1994 and formed Omaha Broadcasting. When KRTR was sold to New Planet in 1996, he remained GM and added responsibility for KGMZ-FM and KXME. He resigned in 1998 for personal reasons.

"Austin brings a wealth of experience and relationships in the Hawaii market, having been an on-air personality, a general manager and an owner," said Cox Radio President/CEO Bob Neil. "It's great to have him join Cox Radio and rejoin the stations he sold."

Until Vali begins his full-time duties after Jan. 1, Hugh Barr — who retired from Cox in June — will oversee the stations and aid in the transition.

she "wanted to make sure [he] understood how important it was for [him] to carry out the Chairman's directive and to do it right away."

Lee ultimately told the Dallas office it was to give Meyer "verbal authorization" to broadcast over low-power TV through the complex and to the parking lot for that weekend only. The track did so, then shut the operation down.

No paperwork was ever filed subsequent to that weekend. "When you give an oral authorization," one communications attorney told **R&R**, "you expect something quickly in writing," such as a faxed confirmation outlining the parameters of the special exemption. Not filing any documents on the action was unusual, he added.

The complaint then alleges that FCC Office of Legislative & Intergovernmental Affairs Director Sheryl Wilkerson called Lee in late spring "to find out if everything went well with Mr. Meyer, because she and Chairman Kennard were meeting later that day with Congressman Barton."

Barton is Chairman of the House Commerce Oversight Subcommittee, which oversees the FCC. He also conducted a lengthy inquiry last year into alleged improprieties regarding a \$1 million payment made by the developer of the Portals facility in which the commission is now headquartered. The Department of Justice is still investigating some of the charges in that case. "There is room for common sense in government, and that's what this was," Barton spokeswoman Samantha Jordan told **R&R** regarding the temporary license.

Neither Wilkerson nor Brown would comment on the case.

#### **Breaking The Law?**

Lee, who had headed up the FCC's counterpirate operations since August '97. was recently reassigned to the post of Sr. Director/ Licensing Analysis for the commission. Some staffers have described him as "a disgruntled employee," but he is not apt to be fired from his high-salaried position. He is a member of the Senior Executive Service, the federal government's elite corps of executives who enjoy higher than usual salaries and a wealth of benefits.

In the complaint Lee does not specify which government ethics rules or sections of the Communications Act were violated, but a source told **R&R** that perhaps Lee believes the commission broke the law by licensing a pirate. Kennard has made one of his primary missions as chairman the eradication of pirate broadcasters. Since August 1997 the FCC has shut down more than 500 illegal radio stations.

Legal experts generally agreed that while the FCC's actions were highly irregular, no laws appear to have been broken. "Instead of the racetrack owner coming in the front door, the guy went in the back door,

#### UPDATE

#### **R&R Welcomes Hoskin To Asst. Rock Editor Post**

**racey Hoskin** has joined **R&R** as Asst. Rock Editor. She replaces Frank Correia, who has been promoted to Associate Editor.

Hoskin was most recently the Exec. Assistant to the Sr. VP/Promotion at Red Ant Entertainment. She's also worked at WWCD-FM and WLVQ-FM, both in Columbus, OH, and received her Bachelor of Arts degree in journalism from Ohio State University.

"Tracey has a wonderful combination of radio and record experience," Rock Editor Cyndee Maxwell remarked. "When you combine that with her educational background, it's easy to see why she was the perfect candidate for this position."

#### It's 'Judgment' Day For RCA, Ruffhouse's Nicolo

**R** CA Records and former Ruffhouse Records President/co-owner Joe Nicolo have teamed to form Judgment Records. Concurrently, Judgment has tapped Thad Shirey as GM, Rose Mann Pierce to oversee A&R and the label's street teams and John Robertson as Head/Business & Legal Affairs. The first group signed to the joint venture1s Kris Kross.

"We are thrilled to be in business with Joe Nicolo," RCA President Bob Jamieson said. "He has a proven track record in signing talent, and his production credits speak for themselves. I am looking forward to a long and prosperous association with Judgment Records."

Nicolo noted, "After meeting with many labels, I'm very excited about being with RCA/BMG. There is a keen sense of focus, hard work and a real team spirit that you don't get at many record companies. The result is a tremendous track record in every style of music. They're the hottest label out there."

and the head of the FCC should not have opened the back door for him," Jim Klimaski, Sr. Litigation Adviser for the nonprofit whistleblower's advocacy group Government Accountability Project, said. "But it's not anything I would lose sleep over."

One influential and longtime Washington, DC communications lawyer familiar with the commission's inner workings characterized the steps the commission took as "unorthodox" and could not recall oral authorization ever having been given before.

"All those things are troubling," agreed another attorney. Yet, he added, "I don't see any ethical issues here. Kennard is entitled to make these judgments." He said Kennard could probably demonstrate his authority to take this action under the Communications Act.

"No question, you've got an abuse of the rules here," attorney Lauren Colby said. "But I really don't think the chairman has done anything wrong." He added that the action creates "a terrible precedent" that might enable anyone who wishes to broadcast a sporting event to ask for "verbal authorization."

"It's not the way a federal agency normally works," attorney Hal McCombs said. However, "the procedure doesn't strike me on its face as *per se* illegal."

"It looks terrible," attorney Harry Cole commented. "It looks like favoritism, like he's scratching Congress' back." Still, he added, "The agency has very broad discretion to authorize use of spectrum in the public interest."

#### **Public Interest**

In early June, the complaint alleges, Kennard directed FCC Mass Media Bureau Chief Roy Stewart to "assist [Meyer] with obtaining a license." An FCC official vehemently denied this charge.

After applying on July 26, the Metroplex was issued an "experimental" license in August to broadcast at an effective radiated power level up to 253 watts for one year on Channel 14. The license allows the track to broadcast only to concession stands, spectators, racers and motor homes and campers at the track. Although a special-event license of this type has been discussed and proposed in communications circles for years, only one or two of the licenses have ever been issued, according to one FCC official.

After the first report of this complaint appeared on **R&R ONLINE** and in the **R&R TODAY** daily fax service last Friday, the FCC asserted there was nothing improper about its actions. McCain immediately called for a full inquiry, and Kennard echoed the cry.

"These allegations are very serious and raise much concern," said McCain. "However, I caution, we must not rush to judgment."

FCC officials could not recall such intense top-level involvement with a special license before. They said the commission made a "public interest determination" that was "appropriate" and "served the public interest."

They also noted that the FCC frequently hears, and reacts to, inquiries from Capitol Hill and lobbyists. "I think it's something that does go on, and I think it's appropriate ... for Congress to be able to reach the commission at any level," said one official. "There are a number of cases in which we get called by the Hill, or congressional letters come in saying, 'My constituent

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Radio

• TERRI HUNTER is named VP/Fi-

nance & Investor Relations for Clear

National Radio

• WESTWOOD ONE, in association

with HBO, presents the Andrew Golota

vs. Michael Grant heavyweight title fight

from Atlantic City, NJ on Nov 20. Cov-

erage begins at 9:15pm ET. Contact

WW1 is also offering The Country

Six-Pack Thanksgiving special,

Country Goes Hollywood. The three-

hour program, hosted by WQYK/

Tampa morning host Skip Mahaffey,

features country musicians who

have become actors, such as Randy

Travis and Reba McEntire; (212)

WW1 and MTV Radio Network

present Millennium Mayhem, a five-

hour New Year's Eve special airing live

Dec. 31 from 10:30pm-3:30am ET.

Scheduled to appear are Bush, Goo

Goo Dolls and Blink-182, among oth-

• RADIO AMERICA introduces The

Judicial Watch Report, hosted by Larry

Klayman and Tom Sitton. The show airs

weekends from noon-2pm FT Contact

Changes

Adult Standards: Rick Chase joins

KFRC/San Francisco for weekends.

News/Talk: WKRK-FM/Detroit

adds sports talk hosts Parker and

Texas

KSOX-AM/Raymondville

**BUYER: Voice of Valley Agriculture** 

Inc., headed by Davis Rankin. No

SELLER: Sendero Multimedia Inc.,

headed by Jose Munoz. It also owns

KSOX-FM/Raymondville. Phone:

**KWUN-AM/Murray** (Salt

Lake City-Ogden-Provo)

(McAllen-Brownsville)

TERMS: Asset sale for cash

Transactions

PRICE: \$700,000

phone listed.

(956) 686-8170

POWER: 1kw

FORMAT: Sports

PRICE: \$603,202

FREQUENCY: 1240 kHz

Jay Lakin; (800) 807-4703.

Telly Wong; (212) 641-2057.

Channel

641-2057.

ers; (212) 641-2057.

#### Newsbreakers

• RICHARD CHAMBERLAIN is named Managing Dir. for Tommy Boy U.K. He was most recently GM of the Polygram/ Universal imprint Go Beat Records.

#### Industry

• CHRIS MON-TAN becomes President of Walt Disney Music. He will continue to serve as Exec. Music Producer for Disney animated features.

NARAS Founda-

motes music and arts education. Maillard was most

"Very Special Arts" program for disabled

• MP3DOM.COM (www.mp3dom.com) launches its new music website. All music on the site will be screened by record label A&R executives, and plans are for 80% of the site's music to be from unsigned artists.

Chris Washington becomes Mgr./ Urban College Marketing.

Industry: Amanda Cagan is promoted to Sr. AE at The Mitch Schneider Organization ... Jim and Joanne Crossan launch Crossan & Crossan Voice Tracks; (803) 732-6608

Phone: (423) 542-2978

Co. Inc., headed by President J.T. Parker. It owns one other station. POWER: 1kw day/63 watts night FORMAT: Country

#### Washington

#### **KNLT-FM/Walla Walla** PRICE: \$800,000

TERMS: Asset sale for cash **BUYER: New Northwest Broad**casters inc., headed by President Ivan Braiker. It owns 35 other stations, including KALE-AM, KTCR-AM, KEGX-FM & KIOK-FM/Richland-Kennewick-Pasco. Phone: (425) 653-2310

SELLER: KUJ LP, headed by Patrick Prout. Phone: (202) 682-3536

sites, banner ad sales and multime-

dia ad packages for a \$25 monthly

• Stations that participate in

Level Three will soon be able to of-

fer online shopping to their local

clients, providing the e-commerce

infrastructure the local retailer

needs to sell goods and services

through the station's website, in-

cluding credit card verification and

www.americanradiohistory.com

maintenance fee.

billing.

WYXR

a better way to entertain women 25-49 than what Star had been doing. We found demand for a station that plays a music mix currently unavailable on radio. We've responded to the opportunity to give listeners the station they've asked for.

"Alice will deliver the same target demo Star did, only better. Star was in need of a makeover, so she Hot AC Josh Hosler

BARENAKED LADIES Get In Line Urban Contemporary

Josh Hosler NOTORIOUS B. L.G. Dead Wrong JAGGED EDGE He Can't Love U LAURYN HILL Turn The Lights Down Low PHAROAHE MONCH Simon Says JA RULE How Many Wanna

Alternative Teresa Cook **BEASTIE BOYS** Alive THIRD EYE BLIND Anything KORN Falling Away From Me R.E.M. The Great Beyond SEVENDUST Denia

**JONES RADIO NETWORK** Jon Holiday • (303) 784-8700

**Rock Classics** Rich Bryan **ROGER WATERS** Lost Boys Calling LYNYRD SKYNYRD Preacher Man

**Adult Hit Radio** JJ McKay COUNTING CROWS Hanginaround BACKSTREET BOYS Larger Than Life

Soft Hits Rick Brady No Adds

**RADIO ONE NETWORKS** Tony Mauro •(970) 949-3339

Hot AC Yvonne Day BETH HART L.A. Song

**New Rock** Steve Leigh CAKE You Turn The Screws

WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000 Bob Blackburn

Adult Rock & Roll Jeff Gonzer JETHRO TULL Spiral

Soft AC Andy Fuller CELINE DION That's The Way It Is

Bright AC Jim Hays

No Adds

\$5.000 noncompete agreement BUYER: Summit Media Broadcasting LLC, headed by Nunzio Sergi. Phone: (304) 825-6283 SELLER: Mid-State Broadcasting Corp., headed by President James Milliken. Phone: (304) 765-7373 FREQUENCY: 1490 kHz; 97.1 MHz POWER: 1kw; 25kw at 193 feet FORMAT: Country; Country

RAB

Continued from Page 1

Utah

revival," RAB President/CEO Gary Fries remarked. "We're the oldest new kid on the block.

#### e-Commerce Solution

In related news, the RAB has launched "The e-Commerce Solution," a new e-commerce program that it says generates immediate

Continued from Page 8 TERMS: Asset sale for cash **BUYER: Citadel Communications** 

Corp., headed by CEO Larry Wilson. It owns 160 other stations, including KFNZ-AM, KBEE-AM & FM, KBER-FM, KENZ-FM & KUBL-FM/Salt Lake City-Ogden-Provo. Phone: (702) 804-5200

SELLER: Kenneth Rushton, Trustee for Venture Broadcasting. Phone: (801) 768-8416

FREQUENCY: 1230 kHz POWER: 1kw **COMMENT:** This station is presently

silent

#### Virginia

WLRV-AM/Lebanon PRICE: \$161,250

TERMS: Asset sale for cash **BUYER: Gary W. Ward Broadcasting** Corp., headed by President Gary Ward.

revenue for stations from a

customizable online shopping mall.

RAB member stations can join the

· Level One allows visitors to a

station's website to access an online

shopping mall with more than 100

national retailers, and the station

earns a commission on each pur-

shopping page for links to clients'

• Level Two includes a local

program on three levels:

chase.

Phone: (540) 889-1380 FREQUENCY: 1380 kHz

SELLER: J.T. Parker Broadcasting

**CELINE DION** That's The Way It is Maillard Lite AC CELINE DION That's The Way It Is SANTANA Smooth I DI BEGA Mambo No. 5 DAVE KDZ Together Again SIMPLY RED Wave The Old World Goodbye KENNY & Stranger On The Shore

> NAC RICHARD ELLIOT On The Flv KENNY GARRETT Simply Said

uc

NATIONAL

FORMATS

TED NUGENT Give Me Just A Little

**ALTERNATIVE PROGRAMMING** 

Steve Knoll • (800) 231-2818

RADIO

Garv Knoll

JETHRO TULL Spiral

Alternative

**CHR/Hot AC** 

THIRD EYE BLIND Anything

R.E.M. The Great Beyond

GODSMACK Keep Away

SYSTEM OF A DDWN Sugar

THIRD EYE BLIND Anything

JENNIFER LOPEZ Waiting For Tonight

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Mainstream AC Mike Bettelli LONESTAR Amazed

Soft AC Mike Rettelli MICHAEL BOLTON Sexual Healing

CHR Josh Hosler VITAMIN C Me, Myself And I DJ RAP Good To Be Alive

FREQUENCY: 95.7 MHz POWER: 100kw at 427 feet FORMAT: Oldies WestVirginia

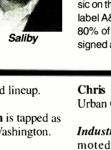
#### WSGB-AM & WCKA-FM/ Sutton

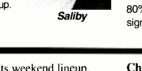
PRICE: \$255,000 TERMS: Asset sale for cash plus

> went into the salon and came out as Continued from Page 3 Alice.

> > PD Kurt Johnson added, "Alice will be a lot of fun and will have an attitude all her own, reflecting the lifestyle of today's contemporary woman."

> > WYXR ranked 17th (2.5) among persons 12+ in the summer Arbitron. Of 33 rated signals, News KYW (6.8) was the market's 12+ leader.





Oldies: Michael Frohm is tapped as NSM for WJMO-FM/Washington.

Records: Robert Levatino is named VP/Royalties for Atlantic Records; Carolyn Hoffman is tapped as Assoc. Dir./Retail Marketing; and

The Man to its weekend lineup.

• DAN MOSCH-ELLA joins Rhino Entertainment as Montan Sr. Dir./Operations. He was most re-EUGENE

MAILLARD is appointed Exec. Dir. of the RIAA's



Records

• ROB KOS joins

Epic Records as

SVP/Int'l. Mktg. His

last position was as

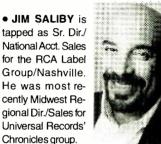
SVP/Artist Man-

agement for Metro-

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Moschella

ment Group.





tion, which pro-



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#### Show Prep



## Hey, Dude, The Beatles Are The Greatest!

n a special collectors' issue, Entertainment Weekly lists the "100 Greatest Entertainers: 1950-2000." Some band named The Beatles lands at No. 1. "There are what scientists call singularities," Kiss bassist Gene Simmons says of The Beatles' appearance on The Ed Sullivan Show. "They happen every once in a while and have a quantum effect on life as we know it on the face of the planet. When the Beatles first appeared, it really changed the world. It was as poignant a moment as when the monolith appeared in front of those apes in 2001."

Elvis Presley comes in at No. 2, while Madonna (5), Frank Sinatra (6) and Michael Jackson (8) also made the top 10. Other musicians making the cut are Bob Dylan (11), Barbara Streisand (13), The Rolling Stones (15), Aretha Franklin (19), Stevie Wonder (29), Bruce Springsteen (35), James Brown (36), Miles Davis (39), Bob Marley (44), Chuck Berry (50), Jimi Hendrix (51), The Beach Boys (53), David Bowie (55), Cher (58), Prince (60), Joni Mitchell (63), The Sex Pistols (69), Paul Simon (70), Kurt Cobain (72), Neil Young (73), Run-D.M.C. (74), Diana Ross (79), Eric Clapton (82), Janis Joplin (89), The Grateful Dead (90), Elvis Costello (94), Garth Brooks (98) and Chrissie Hynde (100)

#### It's Raining Men

Although actor Richard Gere takes home People's "Sexiest Man Alive" title for 1999, Backstreet Boy Kevin Richardson is named "Sexiest Pop Star," while Tim McGraw is deemed "Sexiest Country Star." Meanwhile, Us puts 18-yearold guitar prodigy Jonny Lang on its "Men We Love" list

#### The Artist Formerly Known As Keanu

"People aren't supposed to go into the studio thinking about 'How will this look in the video?' That's a matrix. That's dangerous to me. People shouldn't have to ask for permission to record with other artists. That's a matrix. I had to get out of the industry to realize what it's like to record from a free place" ---The Artist uses his favorite movie, The Matrix, as an analogy for the industry that disillusioned him to the point of dropping the moniker Prince (Time)

#### **Behind The Music**

"You can't outrock Korn at the moment, so we've decided to keep out of the way and not worry about



**REDMAN'S BIG-ASS DILEMMA** Rappers Method Man and Redman met Britney Spears during a taping of MTV's Total Request Live. "She's got a phat ass, man!" Redman exclaims. "That's phat with two p's and two h's. I didn't know what to say. How do you tell Britney Spears she got a phat ass, know what I mean? I can't say, 'The shape of your derriere is beautiful. And I can't just say, 'You got a phat ass!' She might misinterpret, and I'd be slapped with a lawsuit. And I don't need that. I'm already high as hell" (Rolling Stone).

what the scene is" - Bush drummer Robin Goodridge explains the hypothesis behind The Science of Things (Spin).

"This is one of those 'Shut the fup' albums. There was talk on the streets about whether I can still hold my own ... The album's just a shot Dr. Dre blasts back at his detractors with his new album, Dr. Dre 2001 (Entertainment Weekly).

"I am Sporty Spice! I am the Antichrist!" - Spice Girl turned punker Mel C. hit the nail on the head during a recent show at L.A.'s Viper Room, where she covered The Sex Pistols' classic "Anarchy in the U.K." (Spin).

#### Jewel: A Screen Gem?

"Ang [Lee, the director] kept saying, 'Hit your mark.' I didn't know what he meant. I thought it was some emotional thing. He finally explained that it was an actual mark on the ground. I was like, 'Ohhh' - Jewel, who makes her movie debut in the Civil War drama Ride With the Devil, remembers her crash course in film acting (Us).



"What women want to hear is no mystery, baby. Be honest and open and let her explain how she feels. Men Are From Mars, Women Are From Venus - that's idiotic s-. We all come from the same place." Deep-voiced crooner Barry White puts all of his love advice down on paper with his new book, Love Unlimited (Entertainment Weekly). — Frank Correia

Each week R&R sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. R&R has not verified any of these reports.

#### **CYBERSPACE**

Hot new music-related World Wide Web sites, cool cyberchats and other points of interest along the information superhighway.

#### **'Net Chats**

•On Monday (11/15), share your innermost thoughts with gangsta rap pioneer Dr. Dre at 10pm ET/ 7pm PT (www.twec.com).

. Cut your hair and tune in to an interview with Pavement on Tuesday (11/16) at 8pm ET/5pm PT (rollingstone. tunes.com).

#### On The Web

· Enjoy a live webcast featuring Primus and opening act Incubus on Thursday evening at 8pm ET/5pm PT (rollingstone.tunes.com).



#### **MUSIC & MOVIES**

CURRENT

- THE BEST MAN (Columbia) Single: THE ROOTS f/JAGUAR What You Want Other Featured Artists: ERIC BENET, MAXWELL, ALLURE
- AMERICAN BEAUTY (DreamWorks/SKG) Featured Artists: ELLIOTT SMITH, FOLK IMPLOSION, EELS
- MUSIC OF THE HEART (Epic) Single: 'N SYNC & GLORIA ESTEFAN Music Of My Heart
- Other Featured Artists: JENNIFER LOPEZ, AALIYAH, MACY GRAY • FIGHT CLUB (Restless)
- Featured Artist: DUST BROTHERS • DRIVE ME CRAZY (Jive)
  - Single: BRITNEY SPEARS (You Drive Me) Crazy Other Featured Artists: JARS OF CLAY, MATTHEW SWEET, BACKSTREET BOYS
- AUSTIN POWERS: THE SPY WHO SHAGGED ME (Maverick) Single: LENNY KRAVITZ American Woman Other Featured Artists: BIG BLUE MISSILE, BURT BACHARACH & **ELVIS COSTELLO**

#### COMING

- ANYWHERE BUT HERE (Atlantic) Single: SARAH MCLACHLAN Ice Cream Other Featured Artists: K.D. LANG, LEANN RIMES, SINEAD LOHAN
- DOGMA (Maverick) Single: ALANIS MORISSETTE Still • LIGHT IT UP (Yab Yum/Elektra)
  - Singles: DMX Catz Don't Know MASTER P Light It Up
- Other Featured Artists: JA RULE, 112, 'N SYNC JAMES BOND: THE WORLD IS NOT ENOUGH (Radioactive/MCA) Single: GARBAGE The World Is Not Enough
- END OF DAYS (Geffen) Single: GUNS N' ROSES Oh My God Other Featured Artists: KORN ROB ZOMBLE CREED
- MAN ON THE MOON (Warner Bros.) Single: R.E.M. The Great Beyond

"Music & Movies" lists current and coming film soundtracks according to box-office standing, as well as singles appearing on **R&R**'s format charts and other featured artists. To submit soundtracks for inclusion in this column, contact **R&R** Associate Editor Frank Correia at (310) 788-1658; *fcorreia@rronline.com*.

#### **MUSIC DATEBOOK**

#### MONDAY, NOVEMBER 22

1955/ Elvis Presley signs a recording contract with RCA

- 1995/ Sophie B. Hawkins makes her TV debut on Fox's Party of Five 1997/INXS frontman Michael Hutch-
- ence, 37, is found dead, an apparent suicide, in his Syd-
- nev hotel room. Born: Tina Weymouth (Talking Heads) 1950

#### TUESDAY, NOVEMBER 23

- 1976/ Jerry Lee Lewis is arrested outside Elvis Presley's Graceland estate and charged with firearm possession and public intoxication.
- 1990/ Following a compelling publicity campaign for **Madonna**'s "Justify My Love" video, MTV decides it will not air the video because of its sexual content.
- 1991/One day before his death, Queen's Freddie Mercury, 45, informs the media he has AIDS Born: Bruce Hornsby 1955

#### WEDNESDAY, NOVEMBER 24

- 1966/ The Beatles commence a fourmonth, \$75,000 recording session for Sgt. Pepper's Lonely Hearts Club Band.
- 1972/ Don Kirshner's Rock Concert pre-mieres on ABC-TV, featuring per-formances by Alice Cooper, Chuck Berry, Seals & Crofts and The
- Allman Brothers. 1991/Little Richard and Patti LaBelle

perform at Cyndi Lauper's marriage to David Thornton 1997/ Santana, Fleetwood Mac, The Eagles and The Mamas and The Papas become Rock and Roll Hall of Fame inductees.



Santana rocks on ...

#### THURSDAY, NOVEMBER 25

- 1969/Expressing his objection to Britain's political support of U.S. Vietnam War involvement. John Lennon returns his MBE to Queen Elizabeth.
- 1984/Thirty-six artists, including Bob Geldof, Sting, U2 and Duran Duran, assemble as Band-Aid in London to record the track "Do They Know It's Christmas?'
- 1992/Whitney Houston makes her acting debut in the film *The Bodyguard*. 1998/ Celine Dion's first prime-time TV
- special, These Are Special Times, airs on CBS.
- Born: Amy Grant 1960
- Releases: The Beatles' White Album 1968

#### FRIDAY, NOVEMBER 26

1964/Little Richard makes his TV debut on The Judy Garland Show. 1968/At London's Royal Albert Hall,

- Cream perform for the last time. 1976/ At San Francisco's Winterland Arena, The Band perform their last concert together. Bob Dylan, Van Morrison, Neil Young, Eric Clapton, Ron Wood and Neil Diamond celebrate with the group onstage.
- Born: Tina Turner 1938 Releases: Michael Jackson's Dangerous 1991

#### SATURDAY, NOVEMBER 27

- 1957/ Buddy Holly's The Crickets' The Chriping Crickets is released. This is their only album issued during Holly's lifetime.
- 1989/ Paul McCartney informs the medta that the three surviving Beatles might reunite. George Harrison soon disagrees and withdraws.
- 1995/The Beatles' Anthology I secures a first-week sales record, with 1.2 million copies sold
- Born: the late Eddie Rabbitt 1941, the late Jimi Hendrix 1942
- Releases: The Beatles' Magical Mystery Tour 1967

#### SUNDAY, NOVEMBER 28

- 1964/Willie Nelson makes his debut at
- the Grand Ole Opry. 1974/ John Lennon makes his last con-
- cert appearance when he joins Elton John onstage for three songs at Madison Square Garden. 1985/Luther Vandross, Cyndi Lauper
- and Amy Grant appear on Patti LaBelle's NBC-TV special.
- Born: Randy Newman 1944 - Mark Solovicos

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"A great Christmas present!" WHYI-FM Miami "Easy to execute. Thanks!"

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"Christmus In The Air"

"Christmas In The Country"

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"We receive good feedback from our listeners. Very good show!" WTMX-FM Chicago

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"Great music each year. Thanks!" WBZ-AM Boston

"You're great to work with!" KIRO-AM Seattle

"Fire it up and enjoy the holiday worry free!" WPRO-AM Providence

00-423-XMAS

"We used to produce our own Holiday programming. Not now!" WBEB-FM Philadelphia

Case

"Our listeners told us they left it on all day!" WTIC-AM Hartford

"As a listener, I hate to see the program end each year!" WEAT-FM West Palm Beach "Terrific show every year!" WWMX-FM Baltimore

"We love this show each year!" KDKA-AM Pittsburgh



In its 8th year, "Kickin' It at Christmas" is now 4-hours! Treat your listeners to the fully researched countdown of the greatest Christmas jams of all time! Hosted by that smooth talkin "Soul Santa," WVAZ's John Monds. Here's a holiday "hitwave" of musical stocking stuffers **guaranteed** to get your listeners holiday groove **on** and your full-time staff **off**!



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#### Show Prep



# Retail Mapping Your Clients Want to See!

## Show Retailers How You Deliver Their Customers

Deliver the listeners your customer cares about most – those who live, work and commute near the retailer's store. MapMAKER<sup>SM</sup> is retail mapping software that illustrates how your station delivers listeners where the retailer has customers.

#### Use MapMAKER to:

- 1) Pinpoint where your station does best
- 2) Find the retailers in those neighborhoods
- 3) Rank the stations in the retailer's trade area (you already know you do well there!)
- 4) Map how your station delivers listeners where the retailer has customers

MapMAKER has never been better! The first thing you will notice about the new MapMAKER is the way it looks. It's *much easier* to use! Plus the printed reports are totally redesigned to make you look good with your customer. You can run combos for every report. You can map the residential zip codes of listeners *and* their workplace zips too. Now retailers can see where their customers *live and work* and how your station can reach those consumers!

To learn more about how you can become a valuable resource to your retail clients, contact your Arbitron representative today.



#### News/Talk



AL PETERSON alpeterson@rronline.com

## So, You Want To Be Syndicated?

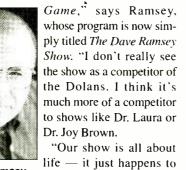
□ Dave Ramsey talks about the trials and triumphs of self-distribution

ust about anyone who has ever hosted a talk show has said it: "I really think I could be successful in syndication." Many hear the calling, but few are actually able to give it a try. Even fewer become success stories.

But success stories can be found, and they aren't all from hosts who have gotten that big break from a major network or syndicator. Such is the case with Nashville-based talk host Dave Ramsev. Building on the success of his daily show at Music City Talker WWTN-FM, the Eastern Tennessee native has been

quietly bucking the odds over the past few years and has built a company that will bill over \$1 million in ad revenues this year. That's not a huge sum compared to the meganetworks, but it sure isn't too bad for a guy who never had any intention of being on the radio and admits he knew little or nothing about how to syndicate a talk show when he started out.

Ramsey's press materials define his program as being about "winning at life, love and the money game." And although the show does maintain a certain amount of focus on money issues, Ramsey says he would not define it as a financial show. "I think we may have initially made a marketing mistake in calling the program The Money



Dave Ramsey

open up to it through the checkbook. We do answer the occasional 401(k) question, but if you want a stock-picker show, or if you're looking to discuss the details of how to invest in mutual funds. you've got the wrong guy."

#### **A Life-Changing Experience**

Originally conceived as primarily a financial advice show, the program has evolved to include all aspects of life along with personal money matters. And those personal money matters are something Ramsey says he knows a lot about from firsthand experience. He recalls, "When my wife and I first got married, we began buying and selling real estate, sort of like those people you see in the infomercial ads on TV. To our surprise, we

ended up getting rich --- at least by our standards at the time --- and I ended up owning about \$4 million worth of real estate by the time I was 26 years old."

But while Ramsey's ride up the hill to financial success was about as heady as it gets, it was his subsequent downfall that taught him the lessons that were to reshape his life and future. "We made a lot of money, acquired a lot of debt and ended up losing it all just about as

"Everybody would like to teach themselves and their children how to qet out of debt and build financial security. That's not a Southern or Northern thing, that's iust real life. That's what our show is all about."

## **Ramsey's Rules For Financial Security**

Talk host and author Dave Ramsey suggests taking the following steps today to ensure your personal financial security tomorrow. "Some of these ideas really stretch people to think outside of their norm financially," says Ramsey. "But you have to learn to say, 'I'm not going to try to keep up with the Joneses, because they're on their way to bankruptcy court!"

• Spend every dollar on paper before the month begins and agree on it in advance with your spouse. This one single step will instantly change your marriage and stretch your money.

• Get out all of your credit cards and have a "plastictomy." Replace them all with a debit card so that you can only spend money that you actually have.

· Avoid debt like the plague. The only exception is a home mortgage, and even that should be structured to be paid off in as short a time as possible.

· Car payments are for broke people. The average car payment in America is \$378 a month for 55 months. That same \$378 invested in a mutual fund from age 25 to 65 will yield you about \$4.4 million for your retirement. Buy a sensible car for cash and save those monthly car payments for yourself instead of throwing your money away by giving it to the bank.

fast as we'd made it," says Ramsey. "I look back at it now as getting my Ph.D. in d-u-m-b!

"It was a gut-wrenching experience that made me come to the conclusion that personal finance is really all about life. When I realized that the guy I shave in the mirror every morning was the real enemy who made me go broke, that he was the guy who I had to control, then I could begin to learn about controlling my life and my personal finances. Once we learned that lesson the hard way, we began trying to teach it to others.'

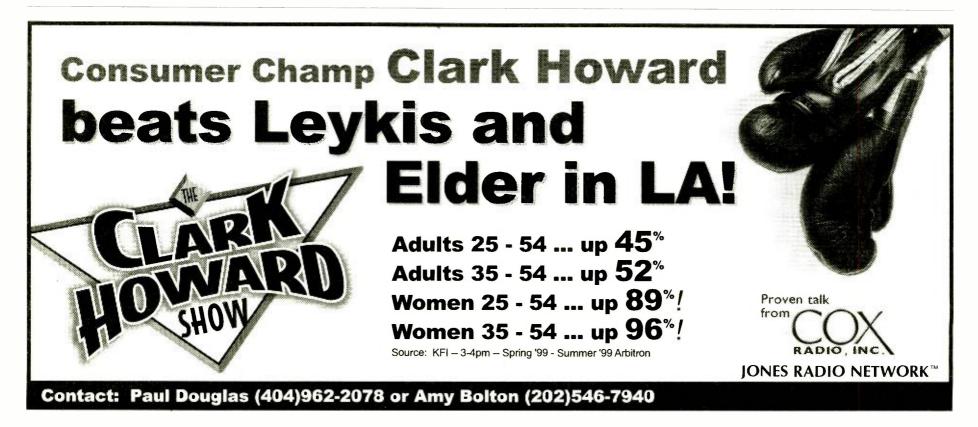
After the experience of winning and losing in a very short period of time, Ramsey began to move on and develop a new career for himself. "We took what we'd learned and started a little financial counseling business to help teach people about how to avoid a bankruptcy or foreclosure," says Ramsey. "From that we began to do some seminars, talking to local groups and businesses, and eventually ended up writing a book, Financial Peace ----How to Get Out of Debt by Someone Who Did It.'

#### The Next Step

In his role as book author, Ramsey was asked to be a guest on a local radio station's financial program. The invite provided something that would change Ramsey's life yet again and ultimately lead to his becoming a talk radio host.

"The guy who was hosting the

Continued on Page 30



# We are of two minds about the new ratings.

## He is Huge and Spreading.

#### Atlanta WSB



The Neal Boortz Show has been huge forever, and he is still growing. M 25-54, 11.9 to 14.5 M 35-54, 15.5 to 17.1 And he is spreading through Dallas. A 25-54, up 183% from #26 to #9 M 25-54, up 165% from #20 to #8



Get size on your side. Call us.



#### Consumer Champion Clark Howard recommends reading the fine print.

KFI Los	Angeles		KSL Salt	Lake City	
A25-54	2.0 to 2.9	up 45%	A25-54	3.8 to 7.8	up 105%
W25-54	1.8 to 3.4	up 89%	A35-54	3.7 to 6.4	up 73%
A35-54	2.7 to 4.1	up 52%	WPTF Ra	aleigh-Durha	m
W35-54	2.3 to 4.5	up 96%	A25-54	2.3 to 4.1	up 78%
KXL Por	tland		M25-54	2.9 to 7.1	up 145%
A25-54	1.5 to 2.7	up 80%	WDBO C	rlando	
M25-54	1.5 to 3.6	up 140%	A25-54	3.8 to 5.0	up 32%
A35-54	1.7 to 4.0	up 135%	M25-54	4.8 to 7.6	up 58%
M35-54	1.4 to 5.1	up 264%	KNWX S	eattle	
WOKV J	acksonville		A25-54	0.5 to 1.0	up 100%
A25-54	0.4 to 2.6	up 550%	W25-54	0.3 to 0.7	up 133%
M25-54	0.4 to 3.4	up 750%	A35-54	0.7 to 1.3	up 86%
W25-54	0.4 to 1.6	up 300%	W35-54	0.5 to 1.1	up 117%

This show is all consuming. Call early to avoid disappointment.





Arbitron Spring 99 to Summer 99

**JONES RADIO NETWORK** 

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#### **Syndication**

#### Continued from Page 28

typically bad financial show on a local station here in Nashville was probably getting paid about \$35 a day or something like that, so he ended up quitting." remembers Ramsey. "A friend of mine who was in the mutual fund business called me and suggested we go down to the station and ask to host the show, but I really had no interest.

"I didn't know anything about doing radio — and I knew that nobody ever seemed to make any money at it — so I told him I just didn't want to deal with it. But he got me to do it by convincing me that it just might be a way to help me sell some more of my books. and *that* was something I was interested in doing."

Ramsey wound up hosting the show on WWTN-FM. To his surprise, it became a success. Ramsey says, "After we'd been doing it for a couple of years, the station which was in bankruptcy at the time — was purchased by Gaylord Broadcasting. They did some research to find out what they should do with this 100,000-watt FM blowtorch they'd bought and found out that nobody knew what 'WTN was, but people did seem to know who Dave Ramsey was.

"We didn't know anything about radio, and nobody there at the time had ever taught us anything. So, in retrospect, I don't think we had any idea that we were supposed to identify the station and say the call letters and stuff like that. We were just on the air having fun and answering questions. But when some people with programming brains at Gaylord took some time and taught us what we were supposed to do, we went from a 1.5 to a 4.6 share in one book. The ratings have just continued to grow ever since."

#### Ignorance As An Asset

These days Ramsey's show is quite successful for WWTN-FM, his flagship station, along with about 50 additional affiliates that now also carry the show. That success came from a plan that was born from a lifetime of business experience, not radio experience. "I really didn't know how to be successful at doing a radio show," says Ramsey, "and my ignorance about that was probably a good thing, or I'd have quit when everybody told me I didn't know what I was doing and that it couldn't be done.

"My background is in marketing and as an entrepreneur, so my first instincts were, 'How can I stir things up and affect the ratings and create revenue?' I figured if I wanted the show to be a success, I could just apply what I've always considered to be good basic business principles: Serve the customer and aggressively market the program to create a presence for yourself and an awareness of the show in the market. Guess what? It worked!"

After succeeding at the local level in Nashville, Ramsey was urged by others to syndicate. He says, "People who knew radio would tell me that I had the two things you needed to go into syndication: Ratings and revenue. We first talked to the folks at Gaylord, but they weren't really in the Talk business and were not all that interested. The more I thought about it. the more I felt that I really didn't want some other entity to control our destiny.

"We'd self-published that first book and sold about 160.000 copies of it in the Southeast. which was enough to get the attention of Viking Press. They then added all the stuff a big publisher can do for a book, and we've now sold about 700,000 copies of *Financial Peace*. That has led to a second book, More Than Enough — Proven Keys to Strengthening Your Family and Building Financial Peace. So from that experience we've learned a little about how to make things feed off of each other. The radio show helps to sell books, and the book tours and appearances on national media help to sell the radio show. Learning to develop that synergy has been key to the success of the show."

#### **A Herculean Effort**

Ramsey says that while selfsyndication is more than just a little challenging and requires what he calls a Herculean effort, it can be done. But he suggests that approaching the task with a good sense of what is needed in order to succeed is paramount. "When you consider that our show airs head-tohead with Dr. Laura - who has a network behind her that paid some \$70 million-plus for the show a couple of years ago - and we're still able to do about a million dollars a year as an independent, I think that's pretty good," Ramsey says proudly.

"We don't farm anything out: We produce the show, do our own ad sales and do our own affiliate relations. We do that primarily because I want total quality control. I want a GM to know that when they callhere, they can talk to me if they want to. In a David vs. Goliath kind of setting like we're in, we simply have to superserve our affiliates.

"Sure, with a small operation like we have, we're profitable. But we have to compete with others out there who have huge staffs and budgets, so we have to offer quality and service that are beyond what an affiliate expects. We don't have any other options; we will lose if we don't do that."

Ramsey believes that many who would consider trying to self-

"If you've never run a business before, I personally don't think you stand a chance syndicating a radio show."

syndicate need to be realistic about their potential shortcomings with regard to business skills. "I think the average radio person who tries to get themselves syndicated doesn't have enough business background to realize that there are at least five to 10 key business elements that you simply must do well aside from being good on the air," he says.

"I know there are people out there who are better on the air than I am, but if they're going to syndicate themselves, they also need to understand how to get behind the scenes and negotiate a contract for satellite time, understand enough of the technical things to manage the quality of the show, know how to deal with ad agencies and how the collections process works so that you get paid, and so much more.

"If you've never run a business before, I personally don't think you stand a chance syndicating a radio show. Most radio talents aren't business entrepreneurs first and talents second. There's a myriad of tasks to syndication, just as in any business that takes experience and business skills."

#### **Busting The Stereotype**

Ramsey's show does have a number of affiliates outside of the Southeast, but there is no denying that there is a noticeable concentration of affiliations in that region, a fact that his critics have used to suggest that the show won't play as well "up North." "I suspect that criticism has come mostly from my competitors," says Ramsey. "Yes, I've got a little bit of an accent, and that's something I don't apologize for. Will Rogers managed to play Broadway pretty successfully, right?"

Ramsey believes that helping listeners solve their problems and affiliates make money knows no geographic boundaries. "We were doing NTR for stations before we even knew what it meant," he laughs. "For example, we recently did a seminar in Grand Rapids for our affiliate there and sold out 2,500 seats. The station sold corporate sponsorships to the event and made over \$30,000 in additional revenues just from our being there.

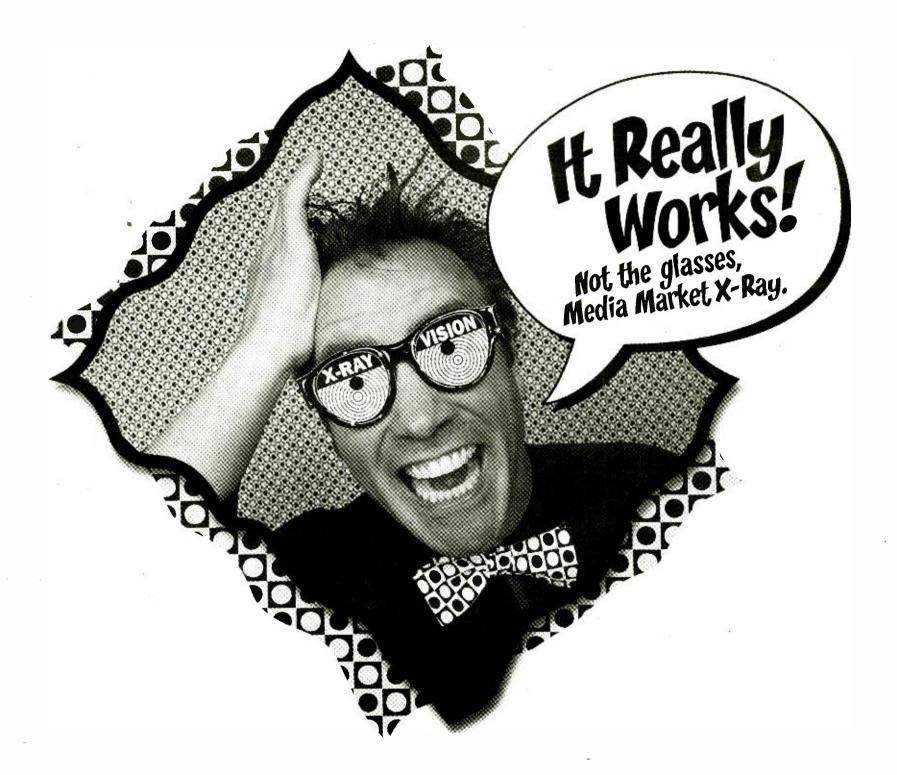
"Look, people from everywhere have money problems in their lives. They have credit card debts, student loans that have been around so long they think they're a pet and all the usual problems that they'd like to not have to fight about with their spouse every day. Everybody would like to teach themselves and their children how to get out of debt and build financial security. That's not a Southern or Northern thing, that's just real life. That's what our show is all about."

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues? Call me at (858) 486-7559, fax: (858) 486-7232 or e-mail: alpeterson@rronline.com

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## **Once Upon A Time In Oldies**

#### □ WSOX/York, PA turns into a major success story for Brill Media

t's story time, so everyone sit down and listen quietly. Johnny and Suzie, stop playing with your new Arbitron book, because today we're going to hear a wonderful tale I think you're going to enjoy.

Once upon a time in a place called Pennsylvania, there was a Religious station in a town called Red Lion. And although that station had been around for a very long time, it really didn't have a prayer — at least in terms of ratings. Then one warm summer day. everything started changing. There was excitement in the air. The townspeople living a few miles away in York and Lancaster started noticing the magical transformation taking place at the 96.1 frequency. They were very happy with what they heard. They kept listening. And everyone lived happily ever after.

OK, it's too early to know if everyone lives happily ever after, but the rest of the story is true. And Brill Media is living happily in the present with the success of Oldies WSOX-FM/York. In less than a year WSOX's soaring 12+ numbers have made it York's top-rated station. York is one of Arbitron's continuously surveyed markets, and nearby Lancaster receives ratings books in the fall and spring only. Trends aside, WSOX scored the second-highest 12+ numbers in Lancaster's spring '99 book.

To find out how this happened, R&R talked to WSOX GM Tom Thies and PD Dave Anthony, along with consultant John Lund, who helped research and orchestrate the launch

#### A Niche For **Traditional Oldies**

In 1998 Brill purchased WGCB-FM, a Religious station licensed to Red Lion.



Tom Thies John Lund

The transaction included the tower and 50,000-watt transmitter only. Brill commissioned Lund Research to conduct a perceptual study to determine how WGCB could dominate the York and Lancaster markets without affecting the listenership of its sister station, WIOV/ Lancaster. Even before the study everyone recognized the area's strong 35-54 demo, the ninth-largest in the nation.

says, "What came back was the Oldies format. Not the '70s, and nothing fancy. We knew a traditional '60s Oldies format would dominate ratings to a much greater degree than any format in either city." As for specific demos, Lund says, "The 35-54 was gargantuan, but we also had 25-34s liking the format in both cities.

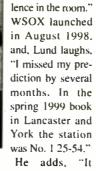
tives that he felt confident predicting that an Oldies station could be No. 1 25-54 within a year, Lund says, "There was something between a chuckle and a si-



Dave Anthony

Having looked at 16 niches, Lund

Recalling when he told Brill execu-



didn't take brain surgery to put an Oldies station on the air. Certainly it wasn't brain surgery to consider one of the formats not being done in the market. On the other hand, in their wildest imagination --- without doing the research --would anyone believe an Oldies station would do as well as this one? Without the research you might instead have launched another Country station or Rock station, thinking you would do better, even though it would be a costly head-on attack."

#### From The Ground Up

Thies, a 13-year Brill veteran, moved to York when the stations he managed in Columbia and Jefferson City, MO were sold. WSOX uses the slogan "The Greatest Hits of All Time," and Thies says, "We've done newspaper display ads and a lot of billboards. We've been very promotionally active, probably more so than any other station in the marketplace.

"We're involved in any and all local

"We're always conscious of the local aspect of things on the air. That's helped us in gaining listenership."

Tom Thies

events and promotions that are going on. Our programming for the most part is focused and directed at what's going on locally. We're always conscious of the local aspect of things on the air. That's helped us in gaining listenership."

That community involvement has contributed to the station's bottom line. Thies says, "Our main target area is 35-64 and 25-54. Businesses that are looking to reach those age groups readily advertise on the radio station. We've had huge growth by leaps and bounds with our revenues. There's no question about that.'

Anthony recalls Thies showing him the empty building --- with gravel on the floor --- that was to house WSOX's studio. He says, "We had to build the facility. Tom did a really great job of putting that together with the architect. He really thought it out well. It's little things he did that make the difference. It's a completely digital facility. We not only have one Scott system, we have two, just in case something goes wrong with one of the hard drives.

#### **Exceeding Expectations**

Anthony has an extensive radio background, having served as PD for four start-ups in seven years, including Country WGRX/Baltimore. Looking at WGCB, he says, "It was a station that really never had any history of being successful." Realizing that the ratings had nowhere to go but up, Anthony remained conservative in his predictions when WSOX launched. He says, "With 25-54. I thought we might debut in the upper fives ... maybe a six share."

Although the station had been on the air for only the last three weeks of the summer '99 book. Anthony was astounded when the 12+ numbers came back as a 2.6. He says, "I was saying,

Wait a minute. With three months factored together, we still wound up with a 2.6. Maybe this is going to be bigger than I thought.' It certainly did turn out that way."

Indeed, that 12+ number jumped to 7.7 (fall '98), remained there for one book (winter '99), then jumped to 8.4 (spring '99). When the summer '99 book arrived earlier this month, WSOX had logged an 8.5 to knock Susquehanna AC WARM out of the top slot in York.

Of the station's debut, Anthony says, "We took calls and manned the station 24 hours a day. All we did was play requests. We were playing everything from oldies to disco to country to Tony Bennett to AC/DC. It sounded pretty weird, but it was something that got people's attention."

After a few days of that, the people had spoken. "Again, it goes back to the research. You could tell what their preferences seemed to be when they started calling up. They started to home in on The Beatles and Motown and the Philadelphia sound. You could clearly see that it was the right way to go."

Anthony says of assembling the airstaff, "Chemistry was a big part. I was trying to think in terms of a small staff, how they'd get along together and what their roles would be when they got here. You want to put something together that's a little more unusual than you'd expect from an Oldies station, something different from what listeners are hearing on other stations. Also, you need to have people involved who may have lived this music and understand the history of it, and who can relay that passion to listeners. With our personalities, we're not pushing memories as much as we're trying to display our passion for the music."



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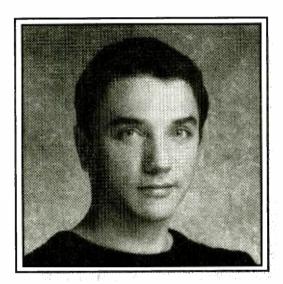
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The American Cinema Awards Foundation is a non-profit organization #95-3891064. The evening will benefit the American Cinema Awards Foundation's arts scholarships program, The Whitney Houston Foundation for Children, Inc. which supports childrens programs in the areas of education, health, at-risk and the arts and the Actors' Fund of America, where we are pleased to announce the creation of the Anthony Quinn and Leo Jaffe Alzheimer's Wing in Englewood, New Jersey. That night, we will also be honoring ANTHONY QUINN for "Lifetime Achievement In The Arts" for a career that has spanned seven decades; JIMMY WEBB for "Distinguished Achievement in Songwriting" and KEVIN BRIGGS and RODNEY JERKINS for "Distinguished Achievement in Contemporary Music: Producer and Songwriter."



#### **12+ SUMMER '99 ARBITRON RESULTS**

#### Puerto Rico

Static	on (Format)	Owner	Sp '99	Su '99
WPR	RM-FM (Tropical)	Arso	9.1	10.2
WKA	Q-FM (Tropical/CHR)	El Mundo	5.4	5.4
WKA	Q-AM (News/Talk)	El Mundo	5.6	5.1
WFII	D-FM (AC)	Arso	5.1	4.1
WZN	T-FM (Tropical)	AMFM	4.2	4.0
WIA	C-FM (Spanish AC)	Bestov	3.9	3.9
WMB	EG-FM (CHR/Pop)	SBS	3.8	3.7
WCN	A-FM (Tropical)*	SBS	2.3	3.4
WXY	<b>'X-FM</b> (Tropical/CHR)	RAAD	2.7	3.0
WOY	<b>E-FM</b> (Tropical/CHR)	AMFM	2.2	2.6
WCO	M-FM (Tropical/CHR)	AMFM	2.5	2.5
WOR	RO-FM (B/EZ) Rom	an Catholic	2.1	2.5
WI0/	A-FM (Spanish AC)	AMFM	3.1	2.0
WIV	A-FM (Tropical)	Arso	1.4	2.0
WUK	Q-FM (Tropical/CHR)	El Mundo	1.6	2.0
	P-FM (Spanish AC)	Borinquen	1.6	2.0
WZA	R-FM (Tropical)	Ponce	1.1	2.0
WCN	IN-FM (Tropical/CHR)	Caribbean	1.4	1.8
WAP	A-AM (Spanish N/T)	Ventura &	2.1	1.4
		Blanco		
WKS	A-FM (Spanish/O)	Isabela	1.6	1.4
WNR	T-FM (Spanish Rel.)	Arecibo	1.4	1.4
WCA	D-FM (Rock) E	Br. Systems	1.4	1.3
WRI	<b>D-FM</b> (Tropical)	Arso	1.1	1.3
	L-FM (Spanish AC)	WAEL	0.9	1.2
WCN	IN-AM (Spanish News	s)Caribbean	0.8	1.1
WIA	C-AM (Spanish/O)	Bestov	1.7	1.0

\* Was WDOY-FM until September

#### **Greensboro-Winston** Salem-High Point

	-		
Station (Format)	Owner	Sp '99	Su '9
WTQR-FM (Country)	Clear Chan.	9.3	9.7
WJMH-FM (CHR/Rhy)	Entercom	8.6	9.3
WQMG-FM (Urban)	Entercom	5.5	7.9
WMAG-FM (AC)	AMFM	6.1	6.7
WMQX-FM (Oldies)	Entercom	6.1	6.5
WKRR-FM (Cl. Rock)	Dick	6.2	5.0
WHSL-FM (Country)	ÁMFM	5.8	4.6
WSJS-AM (News/Talk)	Clear Chan.	4.8	4.1
WKSI-FM (Hot AC)	Bahakel	5.2	4.0
WXRA-FM (Rock)	Clear Chan.	3.6	3.6
WKZL-FM (CHR/Pop)*	Dick	3.9	3.3
WDCG-FM (CHR/Pop)	AMFM	1.3	2.1
WIST-FM (Adult Std.)	GHB	1.5	2.1
WKXU-FM (Country)	Curtis	1.7	1.9
WEAL-AM (Gospel)	Entercom	2.1	1.1
WEND-FM (Alternative)	Dalton	1.5	1.1

\* Was Hot AC until September

#### Hartford-New Britain-Middletown

Station (Format)	Owner	Sp '99	S., '0
WTIC-AM (News/Talk)	Infinity	10.7	
( )			
WRCH-FM (AC)	Infinity	11.3	10.3
WKSS-FM (CHR/Pop)	AMFM	8.9	9.3
WWYZ-FM (Country)	AMFM	7.9	8.4
WTIC-FM (Hot AC)	Infinity	6.9	6.2
WDRC-FM (Oldies)	Buckley	4.7	5.5
WCCC-A/F (Rock)	Marlin	4.7	4.5
WZMX-FM (Cl. Hits)	Infinity	4.2	4.0
WDRC/WMMW (Adult Std.)	Buckley	5.3	3.8
WMRQ-FM (Alternative)	AMFM	3.8	3.8
WHCN-FM (Cl. Rock)	AMFM	4.3	3.7
WAQY-FM (Cl. Rock)	Saga	1.5	2.0
WNEZ-AM (Urban AC)	Mega	1.7	1.9
WKCI-FM (CHR/Pop) C	lear Chan.	1.3	1.1

#### Indianapolis

Station (Format)	Owner	Sp '99	Su '99
WFMS-FM (Country)	Susquehanna	12.7	10.8
WFBQ-FM (Cl. Rock)	AMFM	8.5	9.3
WIBC-AM (News/Talk)	Emmis	9.1	9.0
WRZX-FM (Alternative)	AMFM	6.1	7.2
WZPL-FM (CHR/Pop)	MyStar	5.9	5.9
WTLC-FM (Urban)	Emmis	4.9	5.8
WTPI-FM (AC)	MyStar	4.3	5.8
WGLD-FM (Oldies)	Susquehanna	5.0	5.0
WHHH-FM (CHR/Rhy)	Shirk	6.1	5.0
WENS-FM (Hot AC)	Emmis	5.2	4.0
WNAP-FM (Cl. Hits)	Emmis	4.3	3.6
WTTS-FM (Adult Alt.) S	Sarkes Tarzian	2.5	3.5
WMYS-AM (Adult Std.)	MyStar	2.7	3.2
WBKS-FM (Oldies)	Shirk	2.0	1.9
WTLC-AM (Urban/O)	Emmis	1.1	1.6
WNDE-AM (Sports)	AMFM	1.4	1.3
WYJZ-FM (NAC/SJ)	Shirk	2.5	1.3
WGRL-FM (Country)	Susquehanna	1.5	1.2
WXIR-FM (Religious)	Radio 1500	1.4	1.1

\* Was WQFE-FM (Oldies) until April

#### **Buffalo-Niagara Falls**

Station (Format)	Owner	Sp '99	Su '99
WGRF-FM (Cl. Rock)	Mercury	6.8	9.3
WYRK-FM (Country)	Infinity	9.6	8.7
WKSE-FM (CHR/Pop)	Entercom	8.1	8.5
WBLK-FM (Urban)	Palm Beach	7.6	7.7
WBEN-AM (News/Talk)	Entercom	7.7	7.0
WHTT-FM (Oldies)	Mercury	8.2	6.6
WJYE-FM (AC)	Infinity	8.2	6.1
WEDG-FM (Alternative)	Mercury	4.1	5.2
WECK-AM (Adult Std.)	Infinity	4.9	4.8
WMJQ-FM (Hot AC)	Entercom	4.9	4.4
WGR-AM (News/Talk)	Entercom	5.2	4.2
WBUF-FM (Oldies)*	Infinity	3.3	3.9
CKEY-FM (Adult Alt.)	Fort Com.	1.2	1.9
CILQ-FM (Rock)	Western Int'l	0.8	1.5
WNUC-FM (Country)	Casciani	1.7	1.4
WWWS-AM (Urban/O)	Entercom	1.7	1.4
CHTZ-FM (Rock)	Standard	1.3	1.2

\* Was WLCE-FM (Hot AC) until July

Austin				
Station (Format)	Owner	Sp '99	Su '99	
KASE-FM (Country)	AMFM	8.4	8.3	
KQBT-FM (CHR/Rhy)	Infinity	6.9	8.1	
KLBJ-AM (News/Talk)	LBJ-S	5.5	5.8	
KAMX-FM (Hot AC)	Infinity	5.2	5.6	
KLBJ-FM (Rock)	LBJ-S	4.6	5.4	
KHFI-FM (CHR/Pop)	Clear Chan.	5.0	5.0	
KKMJ-FM (AC)	Infinity	5.5	5.0	
KVET-FM (Country)	AMFM	5.5	5.0	
KGSR-FM (Adult Alt.)	LBJ-S	3.4	4.6	
KROX-FM (Alternative)	LBJ-S	5.1	4.2	
KFMK-FM (Oldies)	AMFM	2.8	3.7	
KPEZ-FM (Cl. Rock)	Clear Chan.	3.5	3.4	
KEYI-FM (Oldies)	Clear Chan.	3.6	3.2	
KLNC-FM (Country)	LBJ-S	2.1	1.9	
KVET-AM (Sports)	AMFM	1.0	1.7	
KJFK-FM (Talk)	Shamrock	2.4	1.5	
KKLB-FM (Tejano)	Garcia	1.3	1.3	
KELG-AM (Tejano/O)	Garcia	1.0	1.1	
KJCE-AM (Urban/O)	Infinity	0.7	1.1	
KQQA-AM (Reg. Mex.)	Yellow Rose	0.6	1.1	
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#### SAME-DAY RATINGS RESULTS rronline.com

#### Orlando

Station (Format)	Owner	Sp '99	Su '99
WTKS-FM (Talk)	Clear Chan.	6.7	7.7
WWKA-FM (Country)	Cox	7.1	7.4
WXXL-FM (CHR/Pop)	AMFM	5.6	7.3
WDBO-AM (News/Talk)	Cox	6.4	6.9
WMGF-FM (AC)	Clear Chan.	5.3	6.3
WSHE-FM (Oldies)*	Clear Chan.	5.7	5.6
WOMX-FM (Hot AC)	AMFM	6.0	5.1
WJHM-FM (Urban)	AMFM	5.3	4.9
WJRR-FM (Rock)	Clear Chan.	5.3	4.6
WMMO-FM (Rock AC)	Cox	5.3	4.3
WHTQ-FM (Cl. Rock)	Cox	3.9	4.2
WCFB-FM (Urban AC)	Cox	3.4	3.9
WLOQ-FM (NAC/SJ)	Gross	4.1	3.9
WOCL-FM (Oldies)	AMFM	4.8	2.9
WPYO-FM (CHR/Rhy)	Cox	2.4	2.3
WHOO-AM (Adult Std.)	Cox	2.2	2.0
WPCV-FM (Country)	Hall	0.8	1.5
WQTM-AM (Sports)	Clear Chan.	1.2	1.4
WOKB-AM (Gospel)	Rama	1.9	1.1
WONQ-AM (Tropical)	Florida Br.	0.8	1.0

\* Was Hot AC until May 23

#### Nashville

Owner	Sp '99 S	iu '99			
Dickey	7.7	10.0			
AMFM	9.0	8.1			
AMFM	8.9	7.9			
AMFM	5.9	6.9			
Gaylord	6.5	6.2			
So. Central	5.4	6.1			
So. Central	5.7	5.3			
Cromwell	4.0	4.0			
Gaylord	2.7	3.7			
Dick	2.5	3.5			
Gaylord	3.2	3.5			
Dick	3.6	3.4			
Cromwell	3.0	3.4			
AMFM	2.5	3.2			
Dickey	2.7	2.3			
Dickey	2.6	2.2			
AMFM	2.3	1.7			
Tuned In	1.5	1.7			
Gr. Southern	1.0	1.0			
	Dickey AMFM AMFM Gaylord So. Central So. Central Cromwell Gaylord Dick Gaylord Dick Cromwell AMFM Dickey Dickey AMFM Tuned In	Dickey         7.7           AMFM         9.0           AMFM         8.9           AMFM         5.9           Gaylord         6.5           So. Central         5.4           So. Central         5.7           Cromwell         4.0           Gaylord         2.7           Dick         2.5           Gaylord         3.2           Dick         3.6           Cromwell         3.0           AMFM         2.5           Dickey         2.7           Dickey         2.7           Dickey         2.5           MFM         2.5           Dickey         2.6           AMFM         2.3           Tuned In         1.5			

#### **Raleigh-Durham**

Station (Format)	Owner	Sp '99	Su '99
WDCG-FM (CHR/Pop)	AMFM	6.4	8.4
WQOK-FM (Urban)	Clear Chan.	7.5	7.7
WPTF-AM (News/Talk)	Curtis Media	5.6	6.8
WDUR/WNNL (Gospel)	Clear Chan.	8.5	6.3
WQDR-FM (Country)	Curtis Media	5.5	6.0
WRAL-FM (Hot AC)	Capitol	5.3	5.7
WTRG-FM (Oldies)	AMFM	5.5	5.7
WRDU-FM (Cl. Rock)	AMFM	5.9	5.2
WRSN-FM (AC)	AMFM	.5.0	4.6
WBBB-FM (Rock)	Curtis Media	4.7	4.1
WFXC-FM (UrbanAC)	Clear Chan.	2.8	3.3
WWND-FM (NAC/SJ)	Curtis Media	2.5	2.4
WJMH-FM (CHR/Rhy)	Sinclair	2.2	1.9
WKIX-FM (Country)	Curtis Media	1.4	1.8
WFXK-FM (UrbanAC)	Clear Chan.	2.0	1.7
WKXU-FM (Country)	Curtis Media	1.4	1.1

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#### **Format Abbreviations**

AC-Adult Contemporary, Adult Alt-Adult Alternative, Adult Stand. - Adult Standards, B/EZ-Beautiful/Easy Listening, CHR/Pop-Contemporary Hit Radio/Pop, CHR/Rhy-Contemporary Hit Radio/Rhythmic, Cl. Hits-Classic Hits, CI. Rock-Classic Rock, Full Serv-Full Service, Hot AC-Hot AC, Misc-Miscellaneous, NAC/SJ-New AC/ Smooth Jazz, Reg. Mex Regional Mexican, Span. AC-Spanish Adult Contemporary, Spanish Con-Spanish Contemporary, Span N/T-Spanish News/Talk, Spanish/O-Spanish Oldies, Urban/AC-Urban Adult Contemporary, Urban-Urban Contemporary, Urban/O-Urban Oldies.

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#### Las Vegas

Las	rcyas		
Station (Format)	Owner	Sp '99	Su '99
KJUL-FM (Adult Std.)	<ul> <li>Centennial</li> </ul>	8.0	11.0
KLUC-FM (CHR/Rhy)	Infinity	9.7	9.1
KMXB-FM (Hot AC)	Infinity	7.6	7.3
KSNE-FM (AC)	Clear Chan.	5.9	6.5
KWNR-FM (Country)	Clear Chan.	5.5	5.6
KXTE-FM (Alternative)	Infinity	5.8	5.6
KOMP-FM (Rock)	. Lotus	4.0	5.0
KMZQ-FM (AC)	Infinity	3.2	4.3
KQOL-FM (Oldies)	Clear Chan.	4.8	4.3
KXPT-FM (CI. Hits)	Lotus	3.4	4.2
KISF-FM (Reg. Mex.)*	Hispanic	5.0	4.0
KFMS-FM (Country)	Clear Chan.	4.2	3.5
KXNT-AM (Talk)	Infinity	2.6	3.1
KKLZ-FM (CI. Rock)	Centenniał	3.3	3.0
KSTJ-FM (Hot AC)	Centennial	2.8	2.6
KVBC-FM (News/Talk)	Compass	2.2	2.6
KDOX-AM (Reg. Mex.)	S&RBr.	1.8	1.2
KDWN-AM (News/Talk)	Radio Nevada	0.9	1.2

\* Was Urban AC until May

#### Memphis

Station (Format)	Owner	Sp '99	Su '99
WDIA-AM (Urban AC)	Clear Chan.	7.2	8.4
WGKX-FM (Country)	Barnstable	5.9	6.8
WHRK-FM (Urban)	Clear Chan.	8.8	6.5
WEGR-FM (CI. Rock)	Clear Chan.	6.5	5.8
WRBO-FM (Urban/O)	Barnstable	5.3	5.5
KXHT-FM (CHR/Rhy)	Flinn	6.1	5.3
KJMS-FM (Urban)	Clear Chan.	5.6	5.2
WMC-FM (Hot AC)	Raycom	5.0	5.1
WRVR-FM (AC)	Entercom	6.6	5.0
WLOK-AM (Gospel)	Gilliam	5.1	4.5
WKSL-FM (CHR/Pop)	Flinn	3.5	3.9
WSRR-FM (CI. Hits)	Barnstable	3.0	3.5
WOGY-FM (Country)	Entercom	3.5	3.1
WOTO-FM (Oldies)	Clear Chan.	3.1	3.1
WREC-AM (News/Talk)	Clear Chan.	3.3	3.0
WMFS-FM (Rock)	Belz	2.3	2.9
KWAM-AM (Gospel)	Clear Chan.	2.1	2.8
WCRV-AM (Religious)	Bott	1.3	1.7
WPLX-AM (Adult Std.)	Pollack	1.3	1.5
WBBP-AM (Religious)	Bountiful	1.1	1.1
WJCE-AM (Urban/O)	Entercom	0.7	1.0

#### Rochester, NY

	Station (Format)	Owner	Sp '99	Su '99
	WHAM-AM (News/Talk)	Clear Chan.	10.5	10.3
	WBEE-FM (Country)	Entercom	8.5	7.1
	WPXY-FM (CHR/Pop)	Infinity	5.6	6.8
	WRMM-FM (AC)	Infinity	6.8	6.8
	WDKX-FM (Urban) M	onroe County	6.6	6.5
	WCMF-FM (Rock)	Infinity	5.5	6.4
	WVOR-FM (Hot AC)	Clear Chan.	6.4	5.7
	WBBF-FM (Oldies)	Entercom	5.3	5.2
	WNVE-FM (Rock)	Clear Chan.	4.8	4.8
	WKGS-FM (AC)	Clear Chan.	2.5	3.7
ł	WZNE-FM (Hot AC)	Infinity	2.7	3.4
1	WEZO-AM (Adult Std.)	Entercom	3.4	3.2
	WORV-FM (CI. Rock)	Entercom	2.3	2.4
	WLCL-FM (Oldies)*	Clear Chan.	1.2	1.7
	WJZR-FM (NAC/SJ)	R B Lee Rust	1.5	1.3
	WHTK-AM (Talk)	Clear Chan.	1.3	1.2

\* Was WMAX-FM (CHR/Rhythmic) until July



#### Prism

in the media and communications industry," and will seek to "invest in projects or transactions that have the potential of generating above-average financial returns."

Continued from Page 1

Chase's Reginald Hollinger told R&R he's already received several applications for funding, and they are being analyzed. What's the recipe for obtaining funding? "The key ingredient is the business plan. It has to persuade a skeptical audience, like any other fund, that it's worth the risk, Hollinger said. He declined to estimate when the first loan would be announced "We are open for business, but we may not see a deal for a while."

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"This is an exciting day for me," exclaimed Karmazin. "We never thought we'd be able to assemble such a diverse group. This is a big deal. A billion dollars is not chump change." Karmazin, along with Mays, Fritts and CBS Sr. VP Marty Franks. has worked on drafting the plan since the group's initial meeting in Washington, DC in July '98.

The fund designers said they are looking for ownership opportunities that will generate higher-than-average returns to participants and investors.

Chase Capital Partners' Jimmy Lee characterized the fund as "a financially rewarding deal and, at the same time, a socially rewarding deal." Lee is optimistic about the fund's success, noting that Chase's own broadcasting portfolio is extensive. "We are very experienced in raising institutional equity. This fits very squarely into our plan to do the right things as a bank."

#### 'We Get It'

"America has risen to an unequalled level because of diversity." Emmis Communications President/ CEO Jeff Smulyan added. "That's what makes us unique. As Mel said, we, as an industry, get it."

Granite Broadcasting Chairman/ CEO Don Cornwell said, "We would have died and gone to heaven 12 years ago if this fund had existed." Granite Broadcasting is a black-owned 12year-old company that owns mostly TV stations.

Questioned by a reporter about the timing of the fund's creation - just when the FCC and Department of Justice will be making major regulatory decisions regarding the proposed CBS-Viacom merger and the pur-Karmazin lashed out. alleging unfair cynicism and saying several times that the creation of the fund was "the right thing to do." Mays quickly stepped up to the microphone and reminded the reporter that plans for the fund were begun nearly a year before the merger deals were announced.

"I've been in broadcasting almost 30 years, and I can't remember when we haven't had something before regulatory bodies," Mays responded. "We began this fund long before we started dealing with AMFM. I don't think you should read anything into this."

Disney/ABC Exec. VP/Government Relations Preston Padden wiggled his way between Mays and Karmazin to say his company "would not knowingly try to do anything to help these guys get a deal done."

Besides CBS, Clear Channel, Emmis, ABC/Disney and Granite, the fund's participating broadcasters include Cox Enterprises, Cumulus Media, Radio One, Tribune Broadcasting, Viacom, A.H. Belo, Fox, Bonneville International. NBC and Susquehanna Radio.

Meanwhile, Karmazin and Fritts said the NAB will continue to push Capitol Hill for passage of the tax certificate bill introduced in the Senate by Sens. John McCain and Conrad Burns.

#### Kennard

Continued from Page 20

wants to know why the sale hasn't gone through.""

"That's what you have a congressman for: to ask them questions," agreed Meyer. "They work for the people."

"We made a pragmatic, commonsense decision not to disrupt an ongoing three- to four-day racing event involving a low-power television broadcast from a stadium into its parking lot," defended Kennard in a statement on the allegations. "I believe this decision was made in good faith by all those involved."

The FCC Public Affairs Office added that the "operator had been unaware of the need for a license and committed to FCC officials that he would obtain a license for future broadcasts. He ceased operation after the weekend, applied for a license, and was granted a license to operate legally in August 1999."

Although the officials said the FCC has sometimes granted verbal authorizations to public safety entities. none could recall ever having given such permission to a commercial entertainment operation such as the track. "This is not something my field staff would bring to the chairman." said one official.

They also stressed the commission had to act swiftly because of the confusion created by the FCC closure on April 23. (Many federal offices in Washington were closed out of concern about potential terrorist acts dur-

#### **Mixed Reaction**

Announcement of the fund drew immediate praise from FCC Chairman Bill Kennard, who quickly issued a statement noting, "All too often women and minorities run into a glass ceiling when it comes to ownership and management opportunities in the broadcast industry. Last year I challenged the broadcast industry to shatter these barriers and to make equal opportunity a reality in their business. Today the industry is taking the first critical step to meet that challenge ... I applaud the broadcasters for their vision — and for helping make the communications industry accessible to all Americans."

Rainbow/PUSH founder/President Jesse Jackson also issued a statement: "This is great news for our community. A fund of this size and focus will give minorities the opportunity to participate in the ownership of media concerns where we have historically been underrepresented. In a climate of market consolidation and unprecedented prices for radio and television stations, increasing access to capital so that people of color can have meaningful opportunities for station acquisitions will further serve to democratize the airwaves."

Minority Media & Telecommunications Council Exec. Director David Honig also embraced creation of the fund: "The Prism Fund deserves the enthusiastic support of the civil rights community. The well-run public com-

# **FCC Allegations: A Timeline**

Here is the sequence of events involved in the allegations against FCC Chairman Bill Kennard, as gathered by R&R from documents and other sources:

April '98	Texas Metroplex airs unlicensed TV broadcast during
April 13, '99	The FCC Dallas field office is tipped off about upcoming illegal TV broadcast.
April 22	The FCC inspects the track's broadcast operation, which is shut down voluntarily. Track owner Billy Meyer calls Rep. Joe Barton, who then calls FCC Chairman Bill Kennard.
April 23	While the FCC's DC headquarters is closed for NATO's anniversary, Kennard calls Richard Lee and authorizes him to give the track a temporary license.
April 24-25	The track broadcasts during the race, then shuts down again.
Early June	Kennard allegedly directs Mass Media Bureau Chief Roy Stewart to help Meyer get a license.
July 26	Meyer files for a low-power TV license with the FCC.
August 30	Meyer is given an experimental license for TV channel 14.
November 2	Lee files a whistle-blower complaint alleging Kennard has violated the Communications Act.

ing the event marking NATO's 50th anniversary.) Meyer insisted he needed to be able to broadcast for that weekend's race, which was expected to attract 100,000 people.

#### Need Another License?

A source at the track told R&R it is also currently broadcasting audio at 88.3 MHz, but the commission says it has no knowledge or record of the track having been given à radio license. Meyer said that since the operation is under one watt, the track doesn't need permission from the FCC

However, the FCC says the test for whether a station can operate without a license is "field strength" (frequencies that stay under a field strength of 250 microvolts-per-meter at three meters), not power levels.

The mission of the Office of Special Counsel — which declined to comment --- is to protect federal employees from "prohibited personnel practices," particularly being retaliated against for whistle-blowing.

**R&R** Bureau Staffers Jeffrey Yorke and Jeremy Shweder contributed to this story.

panies that created the Prism Fund have recognized that it strengthens the broadcast industry's competitiveness to have a diverse pool of owners. We are particularly heartened that this initiative came about voluntarily, without promise of regulatory favor. Now it is our turn to volunteer: We will generate support for the fund, and we will encourage outstanding minority entrepreneurs to apply for assistance."

But NABOB President/CEO Jim Winston, who is seasoned in Washington polities, told R&R, "I'm cautiously optimistic. I heard a lot of good stuff, but the question is, when will a deal be cut? I heard Mel spinning, Lowry spinning ... the tax certificate bill is in play. It's like a three-ring circus."

#### Buchmann

rock product to the playlist in the wake of Buchmann's arrival and the recent demise of WNEW-FM's Rock format, a station representative would only say, "We're continuing to carve out our niche as New York's only

Continued from Page 1

Classic Rock station," and that any deviation from that was not expected.

WAXQ signed on the air in December '93 with an Active Rock format. It eventually segued to Rock and finally Classic Rock over the next several years. The signal was the longtime home of Classical WNCN-FM.

## BUSINESS Bloomberg

#### **Continued from Page 8**

# Microsoft Ruling Will Not Affect Yahoo! Broadcast

ahoo! Broadcast (formerly broadcast.com) will continue to offer audio via Microsoft's Windows MediaPlayer, Yahoo spokeswoman Sherry Manno told R&R, despite a legal setback on Friday for the software giant. A federal judge in Washington, DC ruled that Microsoft has engaged in anticompetitive practices in the PC and Internet markets. Microsoft says its products "have brought tremendous benefits to millions of people."

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# This Month He's Gonna Party Like It's 1984

y, how Orwellian. With a webcam looking on, KXPK/Denver nighttimer Rover McDaniels began streaming his radio show over the Internet last week (www.thepeak.com). But he didn't stop there - he's also installed three cameras in his home, giving his listeners a virtual visitor's pass to his life for the next 30 days. In fact, the only area of his home not accessible to the electric eyes is the bathroom. Entirely coincidentally --- or so he claims (wink wink, nudge nudge) — he just happened to have an adult film star crashing at his place this past weekend. Still, you'd think it's got to be a bit disconcerting for Rover to read the lengthy disclaimer on the website, get to the end and find out that - for the month, at least - his entire life is copyrighted by AMFM!

While we've got the Internet and DJs on the brain, TV's *The Jenny Jones Show* is again looking for America's most popular, entertaining and outrageous air personalities. Votes are being taken at the *www.jennyjones.com* website through Nov. 19.

# Mel Makes His E-Pitch

**ST** was e-mused by a *N.Y. Daily News* column about **Mel Karmazin**'s personal pitch to ad buyers. To tout his company's new cross-media buying platform, CBS Plus, video e-mails were sent out that told recipients in an America Online-like voice, "You've got Mel." And when Karmazin appeared, he quipped, "Who were you expecting, Mel *Gibson*?"

In his bid to expand his territorial reign as King of All Media, **Howard Stern**'s TV show is now airing in England — and already stirring up controversy. The U.K.'s Advertising Standards Authority has censured several of the show's promotional posters, which carried such taglines as "An ugly man with no money might as well cut off his penis" and "I'm so turned on I'm even holding in my gas." The ads were cited by the ASA as "causing widespread offense," *Reuters* reports.

Do we have another Ronald Reagan or Jesse Ventura in the biz? Another person from

radio's ranks is stepping up into the political arena: Caribou Communications VP/Operations **John Stevens** has been elected to the Lakewood, CO City Council. In his first political race, he won the three-way contest with 56% of the vote. You may recall Stevens as the former programmer of such stations as KFMK/Houston, WYNF/Tampa, KZZP/Phoenix and KRQQ/Tucson.

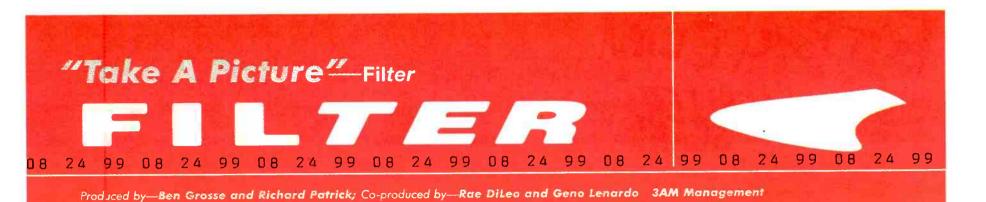


Hispanic Broadcasting confirms it will drop **KACE-FM & KRTO-FM/Los Angeles**' Urban Oldies format by the end of the year. Hispanic agreed to purchase the duo from Cox in late October. Company VP/AM Programming David Gleason tells **ST** that Hispanic is studying a wide array of Spanish-Ianguage format possibilities: "We will leave no stone unturned when it comes to serving L.A.'s Hispanic listeners." Word comes just

Continued on Page 38



WGN/Chicago morning man Bob Collins was recently given the honor of accompanying an Illinois delegation to Cuba and broadcasting his show live for three days from the studios of Radio Havana. Since he was on official government business, we're guessing that Collins — much to his colleagues' dismay — was unable to smuggle a certain Cuban souvenir back into the States.



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# Street Talk.

Continued from Page 36

days after Big City's new President/CEO suggested a possible flip to programming *en español* at the suburban L.A. "Y-107" trimulcast.

# Arsonist Started **KPFT-FM** Fire, Investigators Say

The Houston Fire Department doesn't know yet who set an Oct. 30 fire at the Pacifica station, but arson was the cause, the department says. The blaze began at 5:30am CT in a garage adjacent to KPFT's studio and wiped out most of the station's vinyl collection and some studio equipment while it burned over the next couple of hours. Programming was disrupted during that period. No one was injured. The amount of damage hasn't been determined, but KPFT hopes to rebuild within the next couple months.

# Ahhh, They Grow Up So Fast

Oh sure, there've been teenage DJs for years. And every so often you'd hear about a teenager who'd been named MD. Then came the even more occasional PD. Now we think we've got our very first teenaged owner! **J.P. Engelbrecht** is a college sophomore at Cincinnati's Xavier University, but he's also waiting to close on the purchase of WBNL-AM & FM/Boonville, IN. He says he's wanted to own a station ever since he was a kid — well, a younger kid — and mowed the lawn outside his dad's radio station. (Dad is South Central Communications Pres. John Engelbrecht, who must have been very generous with J.P.'s allowance over the years.)

Having enjoyed a few months off after leaving Country legend KNIX/Phoenix, Larry Daniels is back at work with his own consultancy, Daniels Country Radio Resources. His first client: the station he programmed more than 30 years ago, KUZZ/Bakersfield.

# Number 9, Number 9, Number 9...

Freaky numerical things are happening as we approach the millennium. **WTHI/Terre Haute, IN** thought it had completed its *ninth* annual "Country Cares For St. Jude's Kids" radiothon with a record \$91,533 in pledges. But the next morning an anonymous donor buzzed the station to add another \$8,466 to the pot. So the final '99 tally for the station at 99.9 on the FM dial wound up being — you guessed it — \$99,999. Oh,

# Rumbles

• WXTU/Philadelphia GM Deborah Parenti exits after two years in the post.

• WZAK/Cleveland PD **Bobby Rush** departs. APD/MD **Langford Stevens** becomes acting PD until a permanent replacement is named.

• Jay Philpott transfers to KZPS/Dallas as APD/ middayer.

• At WPGC/DC, morning show producer **Reggie Rouse** adds APD stripes, and Asst. MD **Thea Mitchem** rises to MD. They fill the void left by the recent departure of Asst. Ops. Dir./MD Maurice Devoe.

Country WKKT/Charlotte evening talent Dave
Michaels adds MD duties.

• Jen Ellison is named Hot AC KSTZ/Des Moines' MD/midday talent.

• KCXX/Riverside-San Bernardino PD **Dwight** Arnold exits. APD John DeSantis and MD Lisa Axe are programming the station in the interim.

• KXUS/Springfield, MO PD/MD Mark McClain drops programming duties, but remains MD. KFMZ/ Columbia, MO's Kevin Kline takes over as PD.

• WTBF/Lexington, KY PD Mark Dennis exits. OM Doug Hamand is interim PD until a new programmer is picked.

• At N.Y.C.'s suburban WNSW/Newark, NJ, PD/ morning man Dave Charles exits. Ralph Sanabria is now the Adult Standards station's PD/MD.

• WTOU-AM/Akron drops Urban AC for Sports as an ESPN Radio affiliate.

 As part of the station's flip to "Alice," WYXR/ Philly morning personality Nancy Glass exits.

• Pop/Alternative KYSR/L.A. signs afternoon driver **Ryan Seacrest** to a multiyear contract extension.

• Speaking of contract extensions, WLS/Chicago locks in its morning team of **Don Wade & Ro**ma for another five years.

KIKI/Honolulu MD James Coles exits and is replaced by Pablo Sato.

• KZQZ/S.F. MD Lara Scott will begin commuting to L.A. for weekend duties at KYSR.

c'mon, you'd think somebody could have sprung for the extra 99 cents!

Continued on Page 41



If you couldn't make it to Dallas last Friday night, here's what you missed: The private grand opening of former Chancellor chief Scott Ginsburg's latest venture, a 13,000-square-foot restaurant in North Dallas called Voltaire. But don't drop by looking for a quick bite ... this is upscale all the way, with a 15,000-bottle wine cellar and an opening night menu chock-full of words most mere mortals can barely pronounce. Bon appetit!

# 36\*-30\* Top 40 Monitor 1528 Detections +315 3 - 3 R&R CHR/Pop

# One of the Most Added this week including:

WKSE, KQKQ, WQZQ, WDJX, KQCH, WNNK, KLLY, KSMB, KLAZ, WAOA, WSPK, WMGB

# Check Out These Majors!

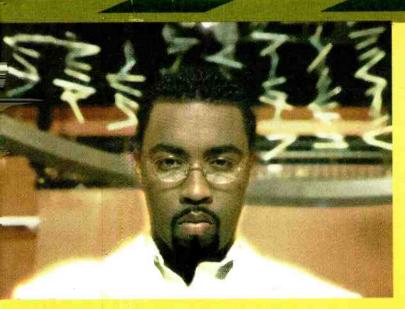
Z100 46x, KYSR 15x, WKIE 87x, KZQZ 28x, WIOQ 17x, WWZZ 16x, KRBE 24x, WXKS 24x, WHYI 14x, KBKS 12x, KZZP 10x, KHTS 27x, WBLI 26x, KDWB 16x, WBZZ 15x, KSLZ 44x, WFLZ 38x, KKRZ 28x, WKFS 10x, KDND 70x, KCHZ 32x, KZZO 46x, WNCI 10x, KUMX 22x, WEZB 15x, WKSS 20x, WTIC 20x, WDCG 27x, WKZL 33x, WKSL 34x, WKCI 17x, WFLY 18x, WPST 22x, WRVW 18x, WLDI 14x

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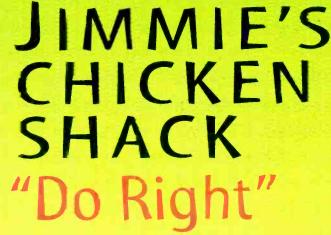
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**KSLZ/St. Louis** WAEB/Allentown **KSLY/San Luis Obispo** 

# **ALREADY SHACKING UP:**

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WQGN/New London WVRV/St. Louis WBMX/Boston G105/Raleigh

WRVW/Nashville WRVQ/Richmond WIXX/Green Bay



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Continued from Page 38

**ST**'s sad to hear that legendary WLS and WCFL/Chicago jock **Art Roberts** has been sidelined by a stroke and is currently recuperating in a Nevada hospital. If you'd like to pass along get-well wishes, e-mail his daughter at *DeeJaix@aol.com*.

### The Love Bug Bites Again

A mere seven months ago, after two marriages in two weeks left **Jessica Gilbert** as the only single staffer in **R&R**'s Nashville office, she insisted she wasn't planning on changing that status anytime soon. Well, love works in mysterious ways ... and quickly too! **ST**'s best wishes go out to Jessica and her new husband, Shell Point Entertainment President/CEO **Randy Harrell**.

Also, our sincerest congrats to WB-Reprise Dir./Nat'l Promotion — and R&R/



## PROMO ITEM OF THE WEEK

A subtle R.E.M.inder: As big Andy Kaufman fans, we here at ST Central are psyched to see *Man on the Moon*, which premieres next month. We figure it'll be a blast. Off the soundtrack from the film comes "The Great Beyond," the new single from R.E.M., whose Kaufman-inspired 1992 hit inspired the movie's titular lunar-cy. To help launch the single. WB/Jersey Records sent out these rocket toys filled with candy that, much like Kaufman's humor, is bittersweet.

# **Records**

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• Which West Coast GM is *thisclose* to bolting to the Internet world?

• Beyond Music taps **Jack Satter** as Sr. VP/ Promo. **ST** hears Satter will shuttle between his Minneapolis home base and Beyond's L.A. offices as needed.

• Jonathan Shapiro segues from Almo Sounds to Mammoth as southwest regional based in Atlanta.

• V2 Records buys the remaining 20% of Gee Street it didn't own, precipitating the exit of Gee Street founder/Pres. **Jon Baker**.

• What's up with Universal Records Assoc. Nat'l Dir. David Nathan? Can we expect him to take a much larger role after New Year's?

• Take a Walk on the child side: Columbia Sr. VP/Promotion Charlie Walk got the ultimate late add Tuesday night as wife Lauran gave birth to their first child, son Jesse Alexander, at 5:20pm in N.Y.C.



- John Loscalzo upped to VP/Programming for SW Networks.
- David Meszaros elevated to VP/GM of WJZF & WSB-FM/Atlanta.
- Bob Visotcky made Market Manager for Chancellor/Denver.
- Marko Radlovic promoted to GM of KCMG/L.A.
- Lisa Rodman set as PD of WYCD/Detroit.
  Rick Thomas tapped as PD of XHRM/San Diego.



- **Bill Korn** elevated to Chairman/CEO of Group W Broadcasting.
- Randy James tapped as OM/PD of WRQX/ Washington, DC.
- Kevin McCabe joins R&R as Dir./Charts & Formats.



- Cary Pahigian picked as VP/GM of WVBF/ Boston.
- Phil Redo recruited as GM of WLIT/Chicago.
- **R&R HOTFAX** debuts Country Update, set to roll weekly early Tuesday mornings.



- Dick Asher named Sr. VP for Warner Communications Inc. Record Group.
- Denise Oliver recruited by WYNY/N.Y. to be PD.
- Ron Foster set as PD of KIKK-AM & FM/Houston.
- Gene Sandbloom upped to MD of KIIS-AM & FM/ L.A.
- New York nighttime talker **Bob Grant** leaves WMCA for WABC.



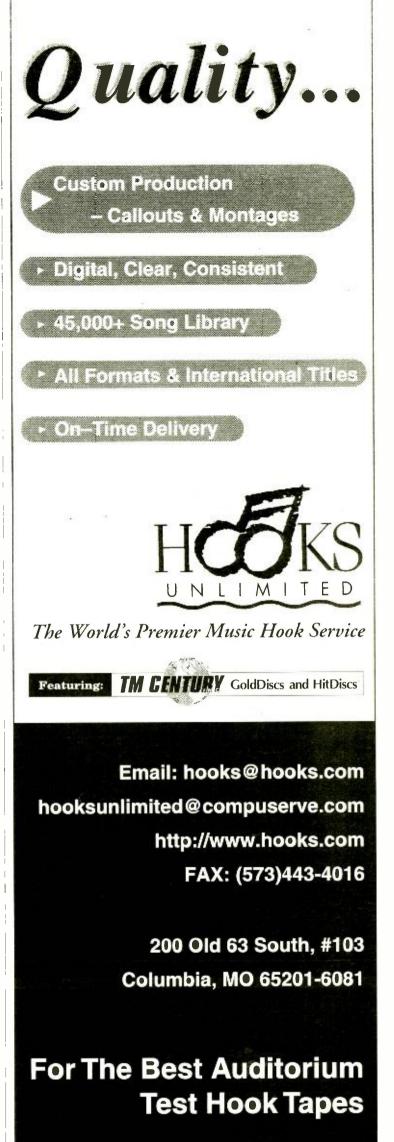
- Steve Kingston promoted to OM of WYRE/ Annapolis, MD.
- Disney produces first digitally recorded film soundtrack for *The Black Hole*.
- KULF/Houston hires crosstown KILT's former team of Hudson & Harrigan, who now go by the names Mark Stevens & Jim Pruett.

Cousin Brucie Morrow shifts to middays at WNBC/N.Y.

Nashville alum — Ken Tucker, who apparently decided to turn his San Diego vacation into a honeymoon and married Leigh Anne Bradford last Saturday.

Finally, a tip o' the **ST** cap to WCBS-FM/ N.Y. morning man **Harry Harrison**, who marks his 40th anniversary in Big Apple broadcasting next Tuesday (11/16). After learning he could play in Peoria, he joined powerhouse WMCA in 1959 and hasn't left the market since. He's done mornings there for 30 years, the past 19 with 'CBS-FM.

If you have Street Talk, call the **R&R** News Desk at (310) 788-1699 or e-mail *streettalk@rronline.com* 



Bernie Grice (573)443-4155



# Howdy, Partner

swonz@rronline.com

STEVE WONSIEWICZ

□ Two music vets predict more artist-label joint ventures for rock acts

ommonplace in the hip-hop, rap and urban music business arena, joint venture deals between record companies and artists will soon become more frequent in the rock world. At least that's the belief of a pair of industry veterans who have a long history of being involved in such agreements.

To get a better perspective on why more rock acts will go the JV route, I spoke with Fred Davis, founder/partner of the New Yorkbased entertainment law firm Davis, Shapiro & Lewit, and Grand Royal Records President Mark Kates. Grand Royal is the label the Beastie Boys have in partnership with Capitol Records.

Davis, who has negotiated some of the record industry's biggest JVs in the urban world and a few in the rock arena, cites a few key reasons why such deals will be more prevalent. "The hip-hop community has very cleverly developed a strong entrepreneurial spirit that has not been copied and has not translated to the rockalternative community. In fact, the rock-alternative artist community that developed in the '90s was the antithesis of the hip-hop community. It was almost in vogue not to make money, not to sell too many records and not to be commercial.

"That spirit is changing, and the rock-alternative community is finally realizing, especially with the onset of digital commerce, that the better way to go is to be more entrepreneurial."

#### It's All About The Benjamins

For alt-rock acts, the 'Net has been a driving force toward more JVs. Davis says the rise of the wired world has altered the tradi-



Mark Kates

wrong. He's not saying JVs were nonexistent. It's just that most alt-rock artists hadn't pushed for them. "They've existed at different levels in the past. It's not like this is some big awakening of something that didn't exist. But I think rock artists are becoming more deal-savvy. I now have rock clients coming in and saying they want a JV. I say, 'God bless you. Let's hope we can get it, and let's

sponds, "I think it's a question of these bands having seen some of their peers get burned or having friends that are making a lot more money in other areas outside the business.'

- Another reason JVs will surface more in the rock-alternative world is the same reason they're commonplace in the urban world: Competition among labels to sign acts will drive major labels to offer the agreements. Davis notes, "If you have the leverage and the type

"The rock-alternative artist community that developed in the '90s was the antithesis of the hip-hop community. It was almost in vogue not to make money, not to sell too many records and not to be commercial." Fred Davis

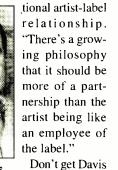


figure out how we can get it.""

Why the change? Davis re-

of vision required, you should try to procure it --- that's not any different in the hip-hop world. But you have to have the leverage. Some rock-alternatives have it, but don't know it. The vision is often there more in hip-hop than in rock."

Davis cites a couple of basic types of JVs that are often negotiated. "There are the types of deals where the artist has equity-or profit participation. Profit participation just gives you a share of the net income, but not a share of the masters. Equity participation gives vou both."

"Being independent allows us to take advantage of certain things, like technology, and turn them around much more quickly and efficiently than the majors and then hand them off to our partner." Mark Kates

As to which ones are most common, Davis cites net income deals, "because they clearly are less costly to the record company."

## A JV For A Deal

Grand Royal's Kates, who spent 10 years at Geffen Records, agrees more JVs might come to fruition because of the desire to sign new talent. "First there were deals for two or three firm album releases, then it had to be that many videos. Now I guess it will be a joint venture deal. A lot of people will say it's attorneyor manager-driven, but ultimately it's artist-driven. It's trendy now, but one of the other trends in the indus-





Virgin Records America execs and Lenny Kravitz celebrate the double platinum certification of Kravitz's most recent album, 5. Pictured here (l-r) are VRA co-President Ray Cooper and co-President-Sr. VP/A&R Ashley Newton, Kravitz, VRA Vice Chairman-Virgin Group Worldwide Vice Chairman Nancy Berry and Kravitz's manager, Craig Fruin.

try is that more bands are getting dropped from the majors. Ulti-

mately, it might not be worth the paper it's written on. But it also, because of the structure, leverages the artist to be more successful sooner"

Sooner? "Let's say you're a band that just showcased. Everybody wants to sign

you. Label 'x' beats out label 'y' because they gave you a JV. Let's say your first record tanks because maybe all the act ever was was the one song that got you signed. The label will get out of the deal no matter how difficult the terms."

Kates stresses JVs aren't for every alt-rock act. "It's really a question of what people want to do with their lives. There are some artists who are happy with a straight record deal. Then there are artists who think they're A&R people who can make other records with artists. Maybe they can, but maybe they can't. Then there are the people who really want to be in the record business in addition to their artistic goals. and who have a vision for their label. That's the best reason for both sides."

#### The Talent Factor

Kates also questions how many truly talented rock acts are worthy of JVs. He cites Rob Zombie and his Zombie-A-Go-Go imprint as a good case study. "He's clearly demonstrated he can drive the train. I was lucky enough to work with him, and I don't think people realized how much of White Zombie really was him. Now the guy's directing movies and signing acts.

any boundaries for "A lot of people will say it's attorney- or manager-driven, but ultimately it's artistdriven." Mark Kates

Those are the types of artists vou want to be in business with. But I don't know how many artists are on that level. There really have been very few substantial rock art-

He's not setting

himself.

ists in the past 10 years.' Interestingly, the Beasties didn't

form their JV until they had released several albums. "They really wanted to have a record label," says Kates. "We all grew up buying records and being fans of great labels, and we wanted to build something."

Nevertheless, the group realized they needed someone to run the daily operations. "Their career is still No. 1 to them, as it should be. They are all extremely astute music fans and musicians, but the day-to-day operations are probably not that appealing to the guys, even though our dialogue is primarily on the creative end."

On a related note, a joint venture label might be a good place for new bands who have the raw talent yet might need time to hone their craft. Kates notes, "Our philosophy has been to find artists early in their careers compared to when other people hear about them, so it isn't all about the money. Being independent allows us to take advantage of certain things, like technology, and turn them around much more quickly and efficiently than the majors and then hand them off to our partner."

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Management: Dave Kaplan Management, Inc. Produced by Peter Collins for Jill Music Lt Soundtrack Executive Producers: Kedar Massenburg, Bruce G The Brian Setzer Orchestra courtesy of Interscope Records • Trisha Vearwood courtes one & Ken Ross S Club 7 cou Lyle Lovett courtesy of MCA/Curb Reco Motion Picture Artwork © 1999 Columbia Pictures Industries

Kels

# Sound Decisions

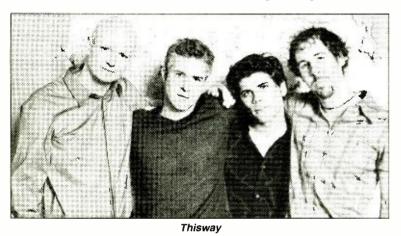
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# Thisway To Success At CHR/Pop And Hot AC

This is how synergy is supposed to work. Time Warner's growing WB Network has provided a springboard at CHR/Pop and Hot AC for the **Reprise Records** baby band **Thisway** by using the group's debut single, "Crawl," as the theme song for its fall lineup. And Pop radio, aware that the WB's younger audience dovetails nicely with its target demo, has come along for the ride.

CHRs playing the lushly arranged ballad include WHTZ (Z100)/New

this fall when WB Network execs chose "Crawl" as the theme song to promote the network's new fall schedule. Reprise Sr. VP/Promotion **Phil Costello** comments, "Network executives came to us in June and told us their plans, that they wanted to run the campaign in late summer and into fall. They wanted us to release the record around the same time, but after discussing it with [Reprise President] Howie Klein, we agreed to go as late as we



York, WXKS/Boston, WKRQ/Cincinnati. WFLY/Albany. KBBT/Portland. WBZZ/Pittsburgh. KZZP/ Phoenix, WPRO/Providence and KDND/Sacramento. Hot ACs stepping forward include WXPT/Minneapolis, KZHT/Salt Lake City. KLLC/San Francisco, WTMX/Chicago, WBMX/Boston, KAMX/Austin and KRSK/Portland.

Thisway were Reprise A&R rep **Craig Pizzella**'s first signing when he joined the label about two years ago. Pizzella had kept in touch with one of the founding members of the group, Chris Foley. At one point Foley cornered Pizzella at a party the A&R rep was throwing and presented him with a four-song demo Foley had recorded with his new partner, guitarist/vocalist — and the group's main songwriter — Brandon Wilde. (Bassist Len Monachello and drummer Andy LaDue joined the band later.)

Pizzella remembers, "It was just the two of them, but the songs they had written were great. I told them we were very interested, but to take it slow, form a band and start fine-tuning everything."

As happens, word leaked out, and Thisway were the centerpiece of a signing derby that included RCA, Columbia and a few other labels. One key reason for Thisway joining Reprise was the involvement of the label's Sr. VP/ A&R, **David Kahne**, who opted to produce the group's debut effort.

Thisway's album got fast-tracked

could in order to let their TV campaign build familiarity in the market. That way we'd get the benefit of their efforts, and we'd help them on the back end."

The WB Network's backing is also helping the group forge an identity during the holiday release crush. Costello continues, "We saw it as a great opportunity to help raise the group's profile during the fourth-quarter madness. We could either wait until the new year and release the track — which still would have been crowded, because that's when all the new bands release records — or go with it now. We chose the latter."

The strategy worked. "Z100 was the first station to hit the record, because they saw the overlap between their audience and the network," says Costello.

WKRQ OM/PD **Mike Marino** echoes those sentiments. When he first started playing the song, it received a lot of curiosity calls. Now, he says, "People are calling for the WB song."

Marino, whose station has a great working relationship with the local WB affiliate, didn't add "Crawl" solely for the crosspromotion. "These are exactly the types of songs we want to be early on," he says. As for why he's bullish on the track, he notes, "It's really produced well, and lyrically it tells a good story, which is what our female audience will really appreciate."

Going forward, on Nov. 8 Thisway embarked on a one-month tour sponsored by clothing manufacturer Nautica. The tour includes in-store performances in department stores and retail outlets and hits such cities as St. Louis, Houston, Seattle, Minneapolis and San Francisco. The tour ends Dec. 3.

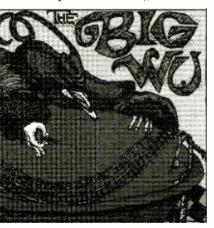
The group's self-titled debut album is already at retail.

#### Ready For Takeoff: The Big Wu

New York-based online record company **Phoenix Media Group** is making a big push for the Minneapolis jam band **The Big Wu**, who are receiving small-market Adult Alternative and college radio specialty show airplay for the song "Kangaroo." The group's debut album, *Tracking Buffalo Through the Bathtub*, has been a consistent seller in their hometown, where it has sold nearly 1,300 copies since its release on June 22. In the past few weeks it has been among the 150 to 200 bestselling discs in the city.

Phoenix Media Group Head/Sales & Marketing Larry Braverman says the company will continue working smallmarket and college radio through the year. "We can't really think about trying to attack the **R&R** panel at this time of year. Right now it's all about getting as many people to listen to the song as we can, so we can launch it in the new year."

On the radar: The Phoenix-based hip-hop duo **Twenty-Two** are picking up airplay for the song "Love Jones" from their album *Eye to Eye*. The group features Mike Acquisto and Larry Jones, who appeared in the George Clooney movie *Three Kings* ... Alterna-



The Big Wu

tive WHMP/Springfield, MA ups its commitment to alt-rock/ska outfit Every Bit Of Nothing and their song "Night Take Me Down." taken from the group's self-titled four-song sampler. —Steve Wonsiewicz

# Music News & Views

#### **Universal Forms Farm Club**

Universal Music Group has partnered with AOL, USA Networks and MTV Networks to launch "Jimmy and Doug's Farm Club," an initiative aimed at discovering new talent on the Internet. The venture - located at www.farmclub.com --- is named after Interscope/Geffen/ A&M co-Chairman Jimmy lovine and UMG Chairman Doug Morris and is expected to be operational early next year. Within the next month the venture will name a president and staff members (six each in New York and Los Angeles). Farmclub.com will begin accepting material on Dec. 1. Artists will receive feedback from the venture's A&R staff and music fans, with the best acts appearing on a weekly one-hour program televised on the USA Network and securing a recording contract with one of UMG's labels. Additionally, AOL and MTV will provide significant cross-promotion.

## Van Halen, Cherone Split

Van Halen and lead singer Gary Cherone have parted ways after only one album together. In a written statement, the group stressed "the departure was both mutual and amicable, and they remain good friends. The band is currently working on its next album, and Cherone is pursuing new musical ventures." The group had been working with producer Danny Kortchmar and had already recorded two songs with Cherone and producer Patrick Leonard.

This 'n' that: The legal battle between 'N Sync and Louis Pearlman continues, with the pop group filing a \$25 million lawsuit against Pearlman alleging fraud, breach of contract and breach of fiduciary duty. The suit is in response to Pearlman's earlier \$150 million lawsuit involving the group ... Songwriters/producers extraordinaire Carole Baver Sager, David Foster and Kenneth "Babyface" Edmonds have teamed to launch Tonos.com, a website for aspiring songwriters. The site officially bows in February ... Look for another live album highlighting the recently concluded Family Values tour, which, according to Amusement Business magazine, grossed \$10.6 million, up 63% from last year's \$6.5 million take. Much of the increase was due to larger venues ... The Jesus And Mary Chain have officially called it guits ... Online record company/retailer EMusic.com will sell an MP3 version of goth band Bauhaus' new live album ... Guns N' Roses' first new album since 1993 will hit retail early next year and is tentatively titled Chinese Democracy.

Tour news: DreamWorks rock outfit Buckcherry begin



Buckcherry

a headlining tour Nov. 12 with **Crazy Town** ... Columbia rock group **Wood** embark on their first fall tour beginning Nov. 26 in New York.

In the studio: The **Jayhawks** are putting the finishing touches on their new album, which was produced by Bob Ezrin .... **Hootie & The Blowfish** guitarist **Mark Bryan** is working on his first solo album, due on **Atlantic Records** early next year.

# "Hello, my name is Andy..."

# **MOST ADDED 2ND WEEK IN A ROW!**

Alternative #1 Most Added! #3 Most Increased! BDS Debut 35\* R&R Debut 5 Rock #1 Most Added! Pop Alternative #1 Most Added! #1 Most Increased! Adult Alternative #1 Most Added! #1 Most Increased! Hot AC #1 Most Increased!

"I'm pushing an elephant up the stairs. I'm tossing out punch lines that were never there. I'm looking for answers from the great beyond."

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Q101	KLLC	KKZN	WBMX	WFNX
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WXDX	KPNT	WBAB	WDVE	WEGR
WVRV	WXPT	WBCO	KWOD	KZZO
WMRQ	KFMB	WLNK	KXST	KNRK
KBBT	KINK	WEND	KAMX	KYIS
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Great Beyond from the new album: Music From The Motion Picture MANON THE MOON



Watch for the premiere on MTV's "Making the Video"11/16 at 10:30 PM

12/11-Saturday Night Live 12/13-Letterman Soundtrack in stores 11/23 Movie Opens 12/22

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# melissa etheridge



Artist of the Month December

her long awaited new album

# breakdown featuring the new single angels would fall

# **Calling Out At Pop Radio**

WSTR/Atlanta: Top 15 Thiw Week/Moving to "B" (269x Total) KFMB/San Diego: #7 Callout With Women 30-35 "B" (352x Total) WTMX/Chicago: Top 10 Callout "B" (444x Total) WPLJ/New York: Top 15 Callout/High Passion Scores (359x Total) WBMX/Boston Top 15 Overall/#8 Most Played (260x Total) WPRO/Providence: #8 In Callout/Moving To "B" (237x Total) KZZO/Sacramento: Jumped To #3 Overall This Week (285x Total) KVSR/Fresno: Top 10 Overall/ "B" (200x Total) WPTE/Norfolk: 10 Out Of 33/Solid "B" (280x Total) KAMX/Austin: Top 10 Overall/Going to Power (346x Total) WOST/Ft. Vyers: Top 10 Overall/Moving Up! (200x Total) KPEK/Albuquerque Amazing Callout!/POWER Record!!!!

# R&R Hot AC 10 Adult Top 40 Monitor: 10\* Modern Adult: 12\* Over 300 Thousand Sold!

"I remember 'Come To M' Window' took a little while to test, but when it did, it had stay ng power. 'Window' is still one of our best testing recurrents. We are seeing the same kind of trend with 'Angels Would Fall' Stick with this one, it will come home for you." — Tracy Johnson/KFMB

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produced by melissa etheridge and john shanks mixed by chris lord-alge management: w.f. leopold management inc.



tnovia@rronline.com

# PART ONE OF A TWO-PART SERIES

# **Counting Down The Final Days Of 1999**

□ Stations discuss what it takes to make it through the holiday maze

he holiday season can be a tricky one for CHR. The question is: Do I play Christmas music or not? If I do, what's the best time to begin? And how much holiday music should my station play?

As the fall book winds down, stations have to add shopping and outdoor activities to the list of competitive forces. Additionally, they have to decide what, if anything, to give away. Should it be hot, impossible-toobtain toys like last year's Furby?

For some answers on how to make a station cut through, what to give away and how to handle the once-ina-lifetime millennium celebration, I turned to the experts: execs from some of CHR's leading radio stations.

#### WZEE/Madison, WI PD Rich Davis

# How, if at all, will you deal with holiday music?

I'll deal with holiday music about the same as every year. We'll play "The Thanksgiving Song" around turkey day and maybe a couple of <sup>4</sup>Christmas songs while people are shopping. Then one song per daypart sometime in the week of the 6th, then every other hour, then every hour the closer we get to Christmas, then maybe two per hour Christmas week. <sup>2</sup>I play only a few choice titles though: 'Christmas Eve Sarajevo,'' "Do They Know It's Christmas," "Last Christmas," "The Chanukah Song," etc. I actually have holiday powers and secondaries. The new 98 Degrees song, "This Gift," will be a great one this season too.

# Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

This year it's Z-104's 25th birthday, and to celebrate we're throwing the Z-104 25th Birthday Bash. It's Dec. 12 at the Dane County Coliseum with Reno, Mandy Moore, Joey McIntyre, Jessica Simpson, Shaggy, Citizen King and 98 Degrees. We will also be pairing with the local NBC affiliate for a holiday food drive. *The Marc & Vicki Z-Morning Show* will also auction off some of the hot toys — anything Pokémon, Furby Babies, etc. — to benefit local charities.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Tommy BoDean, my Music Director, came up with a great idea. Since this

"We'll play a holiday song once an hour, but if we get a Mariah or a 98 Degrees that's playable in rotation, we will commit."

John Thomas

year a lot of people are concerned about this whole Y2K thing and don't want to be out when the world comes to an end, we're throwing a party with the food, the fun and the champagne while broadcasting live from a listener's living room. We've also talked about a Y2K Countdown with the best songs from the past decade or so.

#### WDCG/Raleigh PD Chris Edge

How, if at all, will you deal with holiday music?

People want to hear it — it's a matter of how much and how often. This year I intend to use our online research to ask people when we should start playing it and what songs they may recall or want to hear. I know the boy bands have Christmas albums coming out. I think for us it will be records from The Waitresses, Barenaked Ladies, Sarah McLachlan, Far Too Jones and maybe a few of the crusty classics. In the past we've begun rotating these songs the day after Thanksgiving.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

Throughout the month of November we do something called "Pennies From Heaven." Driven primarily by our morning show, we collect money for the Make-A-Wish Foundation. This year we've added another twist: We will be conducting an online auction. We've collected autographed items and special packages like a shark dive for people to bid on. All proceeds benefit the foundation.

In December we execute "Merry Triple-X-mas." Basically, the entire airstaff poses naked, covering their privates with ornaments or Christmas stuff. It's huge --- we set records for hits to our website. December is by far our biggest month for website traffic. Also, in late November and early December we will be conducting a promotion with our Fox affiliate in which we send people to the 1999 Billboard Music Awards. This is tied into an ongoing theme here at G105 called "Superfan." We find the biggest fan and send them to meet their favorite stars, like MTV's Fanatic.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We have a huge party called "Glennium." It's at the Embassy Suites Hotel. We're spending over \$20,000 on decorations, including fireworks and actual robots greeting people as they enter. The party will be carried live on the air. We have a room set up called the Astro Lounge in which partygoers can go online and chat with friends around the world.

The other great part about this is that if the event sells out way in advance — it's already halfway there we can still talk about it on the air. It's an interactive experience at home. Listen to it live on the air and chat with people in the Astro Lounge. We can't wait!

#### WOCQ/Salisbury, MD PD Wookie

# How, if at all, will you deal with holiday music?

I plan on playing holiday music on or around Dec. 1. We'll rotate two holiday songs per airshift, which works out to almost one every hour. The following week I increase the rotation to one holiday song per hour, then gradually increase the rotation so that we will be playing four or five holiday songs per hour by Christmas Eve. We'll maintain that rotation during Christmas day and night. My phi"Driven primarily by our morning show, we collect money for the Make-A-Wish Foundation. This year we've added another twist: We will be conducting an online auction. We've collected autographed items and special packages like a shark dive for people to bid on. All proceeds benefit the foundation."

Chris Edge

losophy is to sprinkle in just enough holiday music to maintain the feel of the season without getting away from what we do best, which is to play the best of dance and romance.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We will be giving away gift certificates for the local mall during Thanksgiving, and we'll have "Stocking Stuffer" weekends that include CDs, T-shirts and Pokémon toys.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We will be sending a listener to Miami for New Year's weekend, so it will truly be the last trip of the millennium. We'll also be throwing our biggest New Year's Eve party. I am working with a few of the labels to have artists make video appearances.

#### WPST/Trenton, NJ PD Dave McKay

# How, if at all, will you deal with holiday music?

We start spiking in a few songs on the Friday after Thanksgiving, just the real big ones. The first week or two of December we spike in maybe one song per shift and maybe a few more on the weekend when people are shopping. As we get closer, we keep increasing the number of songs per shift, as well as the number of Christmas songs in the library. On Christmas Eve and part of Christmas day we feature all holiday music.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

Our main focus each year is the WPST Wake-Up Crew Kids. That's where the 'PST Wake-Up Crew selects a children's charity to call its own. This year the kids will be from a hospital in New Jersey. We will provide them with gifts and a party with the Crew on Christmas Eve. We will also give away a \$1,000 holiday shopping spree as part of our ongoing 'PST sticker campaign. And of course we have to do the Pokémon giveaways.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Most likely we will have different

staff members in Times Square, at Penn's Landing in Philadelphia, at a local club in Trenton and at Walt Disney World in Orlando. They will all call in live reports from their locations. As far as countdowns, we'll definitely do the biggest songs of the year, but I'm undecided on how to handle the biggest songs of the decade. I don't want to blow off the core and dig too deep by playing songs they don't know or care about.

#### WSTR/Atlanta PD Dan Bowen

How, if at all, will you deal with holiday music?

We'll probably do holiday music Christmas Eve through Christmas morning.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We will be doing "Wish Upon a Star," helping those less fortunate this holiday season. This is an annual event that has been very successful for the station. The morning show will also be locating those hard-tofind hot toys for listeners having trouble finding them — the official Atlanta toy search.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

On New Year's Eve we'll be doing the year-end countdown, the biggest songs of the final year of the 1900s.

#### WPXY/Rochester PD Mike Danger

How, if at all, will you deal with holiday music?

We'll start with a few titles a couple of times an hour a couple of weeks prior to Christmas.

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

We do a yearly "Roof-Sit" for the Salvation Army over Thanksgiving weekend. Our morning guy, Scott Spezzano, spends the entire weekend broadcasting from the top of a local mall. We also do a holiday show, typically a scaled-down version of 'PXY's Summer Jam. The hot toy giveaway this year appears to be

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**Callout America** 

# EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES November 12, 1999

CALLOUT AMERICA® song selection is based on the top 25 titles from the R&R CHR/Pop chart for the airplay week of October 17-23.

		С	HR			TOTAL % FAMILIABIT	A Data	DEA	IOGRAF	PHICS		RF	GIONS		Callout America®
		Б	VORABILIT	AVERAL Y ESTIMAT		% FAW	L% BURN		WOMEN				MID-		Hot Scores
	ARTIST TITLE LABEL(S)	TW	LW	2W	3W	TOTAL	TOTALS		18-24	25-34	EAST	SOUTH		WEST	By Kevin McCabe
	SANTANA f/ROB THOMAS Smooth (Arista)	3.81	3.82	3.84	3.67	85.2	23.7	3.79	3.98	3.69	3.73	3. <b>90</b>	3.72	3.91	A arkat underer Effective this weak
	BLINK-182 What's My Age Again? (MCA)	3.78	3.81	3.79	3.86	65.6	16.7	4.11	3.71	3.11	3.71	3.66	3.88	3.85	Market update: Effective this week. R&R adjusts the Callout
	BRIAN MCKNIGHT Back At One (Motown)	3.77	3.89	_		<b>63</b> .7	15.0	4.03	3.65	3.47	3.60	3.81	3.76	3.85	America survey markets to coincide with the CHR/Pop reporter changes
HP	JUVENILE Back That Thang Up (Cash Money/Universal)	3.65	3.50		—	45.0	9.2	3.84	3.68	3.14	3.79	3.32	4.03	3.58	announced last month. America's No. 3 market finally joins <b>Callout Ameri-</b>
,	LOU BEGA Mambo No. 5 (A Little Bit Of) (RCA)	3.64	3.78	3.81	3.89	89.8	37.8	3.69	3.44	3.7 <b>9</b>	3.53	3. <b>9</b> 1	3.61	3.55	ca with the inclusion of WKIE/Chi- cago as an R&R reporter. It's impor-
	SAVAGE GARDEN   Knew   Loved You (Columbia)	3.59	3.42	_	—	56.2	13.3	3.88	3.50	3.24	3.51	3.70	3.38	3.80	tant to point out that while WKIE's lis- teners will represent a large percentage
	TLC Unpretty (LaFace/Arista)	3.58	3.59	3.64	3.55	78.7	31.5	3.46	3.58	3.78	3.55	3.56	3.69	3.52	of Callout America respondents in
	GOO GOO DOLLS Black Balloon (Warner Bros.)	3.55	3.48	3.56	3.46	72.2	19.4	3.47	3.68	3.53	3.65	3.65	3.39	3.54	Chicago, the impact of Infinity CHR/ Rhythmic powerhouse WBBM (B96)
	98 DEGREES I Do (Cherish You) (Universal)	3.54	3.54	3.74	3.50	82.6	29.5	3.77	3.44	3.35	3.43	3.56	3.47	<b>3</b> .73	will also contribute to the weekly re- sults in the Midwest region. Salt Lake
-	702 Where My Girls At? (Motown)	3.53	3.50	3.65	3.63	77.7	25.9	3.58	3.63	3.30	3.58	3.77	3.45	3.33	City is removed from the <b>Callout</b> <b>America</b> sample at this time. The com-
	TRAIN Meet Virginia (Aware/Columbia)	3.53	3.39	3.53	3.34	48.4	9. <del>9</del>	3.59	3.55	3.42	3.48	3.53	3.56	3.55	plete list of markets appears directly be-
	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	3.51	3.47	3.38	3.49	77.2	27.8	3.48	3.69	3.38	3.54	3.48	3.45	3.58	neath the chart each week. The B96 influence is felt right away
	BRITNEY SPEARS (You Drive Me) Crazy (Jive)	3.50	3.50	3.58	3.49	84.0	34.4	3.76	3.35	3.29	3.57	3.66	3.30	3.49	on the <b>Callout America</b> chart, as the week's lone Hit Potential track, "Back
	SMASH MOUTH All Star (Interscope)	3.50	3.49	3.61	3.63	91.3	39.5	3.43	3.39	3.67	3.44	3.62	3.34	3.60	That Thang Up" by Juvenile ( <b>Cash</b> Money/Universal), ranks fourth over-
	CHRISTINA AGUILERA Genie In A Bottle (RCA)	3.48	3.55	3.52	3.50	90.3	38.7	3.60	3.34	3.47	3.43	3.67	3.45	3.38	all with a 3.65 score. With 52 spins at B96 during the airplay week of Octo-
	SUGAR RAY Someday (Lava/Atlantic)	3.47	3.57	3.63	3.57	86.9	35.1	3.41	3.49	3.51	3.39	3.51	3.51	3.47	ber 31-November 6, "Thang" ranks
1	BACKSTREET BOYS Larger Than Life (Jive)	3.46	3.34	3.55	3.56	81.8	28.8	3.64	3.21	3.51	3.56	3.72	3.24	3.37	No. 1 in the Midwest with a 4.03. "I Knew I Loved You" by Savage
	TAL BACHMAN She's So High (Columbia)	3.46	3.40	3.41	3.40	86.2	32.0	3.38	3.40	3.61	3.29	3.69	3.42	3.45	Garden ( <b>Columbia</b> ) jumps 3.42-3.59 overall. Among teens, it's No. 3 with a
	MARIAH CAREY Heartbreaker (Columbia)	3.44	3.43	3.53	_	68.0	20.6	3.80	3.17	3.14	3.52	3.40	3.48	3.34	3.88. Mariah Carey made headlines last
	MARC ANTHONY I Need To Know (Columbia)	3.41	3.25	3.26	3.40	59.8	18.6	3.28	3.52	3.49	3.29	3.77	3.14	3.42	week with several high-profile retail in- store appearances, including stops in
	SHANIA TWAIN Man!   Feel Like (Mercury)	3.40	3.43	3.50	3.58	86.9	33.2	3.57	3.22	3.37	3.39	3.29	3.34	3.58	New York and Los Angeles. Female
	SMASH MOUTH Then The Morning Comes (Interscope)	3.40	_			47.5	10.4	3.46	3.31	3.35	3.36	3.45	3.41	3.40	fans of all ages lined up for blocks in both cities, and this week Carey's
	LEN Steal My Sunshine (Work/Epic)	3.36	3.53	3.59	3.40	<b>79.9</b>	32.7	3.19	3.24	3.78	3.53	3.39	3.32	3.20	"Heartbreaker" (Columbia) ranks No. 5 among teens with a 3.80.
	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	3.35	3.24	3.16	3.27	83.1	30.0	3.31	3.33	3.42	3.36	3.30	3.52	3.21	As part of this year's "Year In Mu- sic" wrap-up, <b>R&amp;R</b> will once again
	JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	3.31	3.28	3.35	3.29	70.5	2 <b>4</b> .2	3.48	3.21	3.13	3.51	3.26	3.19	3.24	present a year-end chart — Callout America's top 99 of '99. That chart,
	RICKY MARTIN She's All I Ever Had (C2/Columbia)	3.17	3.21	3.29	3.24	73.1	34.1	3.02	3.08	3.53	3.03	3.37	3.21	3.08	compiled using average scores from
	LENNY KRAVITZ American Woman (Maverick/Virgin)	3.11	3.17	3.14	_	85.5	33.9	2.92	3.34	3.13	3.07	3.12	3.16	3.10	more than 45 weeks of data, will appear in our December 10 issue.

Total sample size is 400 respondents with a +/-5 margin of error. Total average favorability estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must reach 40% familiarity before they appear in print. Hit Potential represents songs that have yet to chart in the top 25 on **R&R**'s CHR/Pop chart. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: **EAST**: Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence. Washington, DC. **SOUTH:** Atlanta, Dallas, Houston, Miami, San Antonio, Tampa. **MIDWEST**: Chigago, Cincinnati, Cleveland, Columbus, Detroit, Kansas City, Milwaukee, Minneapolis, St. Louis. WEST: Los Angeles, Phoenix, Portland, Sacramento, San Diego, San Francisco, Seattle. © 1999, R&R Inc.

# Don't leave your *music selection* to instinct alone!

Verify each song's Familiarity, **Positive Acceptance, Dislike, and Burn Factor** Ask your P1's what songs they want to hear.

# Accurate Music Call-Out Inc. **[**31

# CHR/Pop Top 50

$\mathbf{7A}$	YA						
		Movember 12, 1999					
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
Ť	0	SANTANA F/ROB THOMAS Smooth (Arista)	9679	+199	1047639	19	161/0
2	2	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	9231	-209	920308	13	158/0
3	3	LEN Steal My Sunshine (Work/Epic)	8048	-51	766168	17	162/0
4	4	BRITNEY SPEARS (You Drive Me) Crazy (Jive)	7 <del>9</del> 83	-40	777950	12	159/0
5	5	<b>TLC</b> Unpretty (LaFace/Arista)	7327	-481	774438	23	156/0
6	6	BACKSTREET BOYS Larger Than Life (Jive)	7169	+170	645326	13	161/0
7	Õ	JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	6801	+657	716730	8	155/0
10	8	MARC ANTHONY   Need To Know (Columbia)	5627	+372	597444	13	146/3
13	9	BRIAN MCKNIGHT Back At One (Motown)	5508	+838	606144	11	136/ <del>9</del>
16	O	SAVAGE GARDEN   Knew   Loved You (Columbia)	5470	+875	540573	7	155/2
8	11	CHRISTINA AGUILERA Genie In A Bottle (RCA)	5358	-695	526861	26	148/0
9	12	SUGAR RAY Someday (Lava/Atlantic)	5161	-555	514490	23	149/0
11	13	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	4770	-344	372681	17	143/0
15	14	702 Where My Girls At? (Motown)	4573	-52	565704	20	107/0
20	15	SMASH MOUTH Then The Morning Comes (Interscope)	4292	+490	385540	5	152/3
18	16	TRAIN Meet Virginia (Aware/Columbia)	4267	+345	372959	15	134/4
21	Ū	WILL SMITH Will 2K (Columbia)	4169	+651	471742	4	143/0
12	18	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	4146	-625	362011	14	144/0
14	19	98 DEGREES I Do (Cherish You) (Universal)	4079	-570	474926	17	135/0
17	20	SHANIA TWAIN Man!   Feel Like A Woman! (Mercury)	3666	-279	342163	11	122/0
22	20	LENNY KRAVITZ American Woman (Maverick/Virgin)	3643	+141	380638	10	121/2
23	22	MARIAH CAREY Heartbreaker (Columbia)	3488	+20	393137	11	106/0
24	23	JESSICA SIMPSON   Wanna Love You Forever (Columbia)	3054	+350	351548	9	136/5
Break	er 🛿	RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	2837	+1392	294450	2	139/5
28	25	ROBBIE WILLIAMS Angels (Capitol)	2529	+103	287778	8	120/2
32	25	WHITNEY HOUSTON My Love Is Your Love (Arista)	2352	+495	293236	7	114/7
33	Ð	CELINE DION That's The Way It Is (550 Music/Epic)	2158	+509	188112	3	123/9
35	23	COUNTING CROWS Hanginaround (DGC/Geffen)	2105	+540	194572	3	120/13
27	29	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)	1910	-539	223250	20	121/0
34	30	LFO Girl On TV (Arista)	1859	+242	185509	6	105/7
31	31	BLINK-182 What's My Age Again? (MCA)	1828	-172	203656	16	97/0
26	32	MANDY MOORE Candy (550 Music/Epic)	1826	-679	147276	11	113/0
36	63	FATBOY SLIM The Rockafeller Skank (Skint/Astralwerks/Caroline)	1773	+294	241618	5	92/11
46	34	ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	1744	+781	192508	2	123/18
25	35	RICKY MARTIN She's All I Ever Had (C2/Columbia)	1606	-1051	173510	16	115/0
39	36	BLAQUE Bring It All To Me (Track Masters/Columbia)	1596	+396	210670	4	75/18
29	37	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	1537	-571	129132	9	100/1
38	33	KID ROCK Cowboy (Top Dog/Lava/Atlantic)	1449	+171	148763	5	96/7
42	39	BLESSID UNION OF SOULS Standing At The Edge Of (Push/V2)	1189	+101	90697	5	76/5
44	•	STROKE9 Little Black Backpack (Cherry/Universal)	1132	+101	87043	4	103/9
Debu	t> <b>(</b> )	CHRISTINA AGUILERA What A Girl Wants (RCA)	941	+513	128163	1	131/107
40	42	'N SYNC W/GLORIA ESTEFAN Music Of My Heart (Epic)	934	-206	91440	14	88/0
47	43	CHRIS PEREZ BAND Best I Can (Hollywood)	930	+11	87170	5	73/6
48	4	<b>DJ RAP</b> Good To Be Alive ( <i>Higher Ground/C2/Columbia</i> )	903	+54	70206	2	70/4
49	45	M2M Don't Say You Love Me (Atlantic)	886	+84	64123	2	78/13
Debu	-	VITAMIN C Me, Myself And I (Elektra/EEG)	870 702	+261	66894	1	80/14
43	47	SHAGGY Hope (MCA)	793	-241	78778	9	64/0 62/0
45	48	DESTINY'S CHILD Bills, Bills, Bills (Columbia)	775	-207	115732	16	63/0 06/22
Debu		FOO FIGHTERS Learn To Fly (Roswell/RCA)	749	+583	59068	1	96/33 54/4
	t>50	THISWAY Crawl (Reprise)	722	+95	91071	1	54/4

Most Added.

ARTIST TITLE LABEL(S)	ADDS
CHRISTINA AGUILERA What A Girl Wants (RCA)	107
FOO FIGHTERS Learn To Fly (Roswell/RCA)	33
EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal)	20
ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	18
BLAQUE Bring It All To Me (Track Masters/Columbia)	18
MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)	16
VITAMIN C Me, Myself And I (Elektra/EEG)	14
COUNTING CROWS Hanginaround (DGC/Geffen)	13
M2M Don't Say You Love Me (Atlantic)	13
FATBOY SLIM The Rockafeller(Skint/Astralwerks/Caroline)	) 11
EVE Gotta Man (Ruff Ryders/Interscope)	11

# Most Increased Plays TOTAL PLAY

ARTIST TITLE LABEL(S) IN	CREASE
RICKY MARTIN Shake Your Bon-Bon (C2/Columbia) -	+1392
SAVAGE GARDEN   Knew   Loved You (Columbia)	+875
BRIAN MCKNIGHT Back At One (Motown)	+838
ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	+781
JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	+657
WILL SMITH Will 2K (Columbia)	+651
FOO FIGHTERS Learn To Fly (Roswell/RCA)	+583
COUNTING CROWS Hanginaround (DGC/Geffen)	+540
CHRISTINA AGUILERA What A Girl Wants (RCA)	+513
CELINE DION That's The Way It Is (550 Music/Epic)	+509

**Breakers**®

**RICKY MARTIN** Shake Your Bon-Bon (C2/Columbia) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS

139/5

2837/1392

CHART

24

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



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162 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 2000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions

equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.



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& Active
<b>JUDE</b> I'm Sorry Now <i>(Maverick)</i> Total Plays: 469, Total Stations: 42, Adds: 3
<b>JANICE ROBINSON</b> Nothing I Would Change <i>(Warner Bros.)</i> Total Plays: 433, Total Stations: 51, Adds: 8
<b>EVAN OLSON</b> So Much Better <i>(Cherry/Universal)</i> Total Plays: 275, Total Stations: 30, Adds: 7
<b>MACY GRAY</b> I Try <i>(Epic)</i> Total Plays: 261, Total Stations: 43, Adds: 8
<b>BARENAKED LADIES</b> Get In Line <i>(Elektra/EEG)</i> Total Plays: 171, Total Stations: 18, Adds: 4
<b>BREE SHARP</b> America ( <i>Trauma</i> ) Total Plays: 122, Total Stations: 18, Adds: 5
<b>EIFFEL 65</b> Blue (Da Ba Dee) <i>(Republic/Universal)</i> Total Plays: 120, Total Stations: 20, Adds: 20
MONTELL JORDAN Get It On Tonite <i>(Def Soul/IDJMG</i> ) Total Plays: 4, Total Stations: 16, Adds: 16

# **Counting Down The Final Days Of 1999**

Continued from Page 47

Pokémon. We've already begun stocking up. What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We'll do the standard Casey Kasem syndication countdown, probably the top 98 of the '90s. We'll be broadcasting Club 'PXY live when the ball actually drops. Maybe I'll play "Will 2K" a couple of hundred times after that.

WRVW/Nashville PD Jimmy Steele

How, if at all, will you deal with holiday music?

We will deal with a few of the big ones, like Trans-Siberian Orchestra. Overall we will keep our main music focus, replacing some of the gold with holiday music as the holidays grow closer. Hey, have you ever heard that "Grandma Reindeer" song?

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We will be doing an annual holiday benchmark that dates back several years, our "Christmas Wish." The River will read letters on the air and make Christmas wishes come to life for listeners. We are also marketing our morning drivers' *Woody & Jim in the Scam Files.* This holiday CD of the year's best morning "stuff" will raise money for the W.O. Smith Music School in Nashville, where an underprivileged child can take music lessons for 50 cents per lesson and gets to keep the instrument. [The promotion ties the station into a local music-driven charity.] Heading into the millennium, we're focused on a "Y2K Bug" — a VW Beetle — promotion.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We are working on a large New Year's Eve party and remote to be held downtown. We will be on the streets, but as of this interview I am not sure where. Musically, we will do the usual yearend countdown and such. Needless to say, we will be checking the **R&R** year-end chart and comparing notes.

We will image the station completely around

the millennium. On New Year's Eve I plan to incorporate some of the century's most memorable audio clips into our imaging, like man landing on the moon. It's exciting. We also have promotions in the works to send listeners to different events for the new year.

WDRQ/Detroit APD Jay Towers How, if at all, will you deal with holiday music?

I'm a big fan of holiday music, provided it's strategically placed in the hour and in the right amount as the holiday gets closer. We will probably play the biggies, as well as some Detroit favorites.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We have a bunch of Britney Spears dolls, and we have a holiday concert planned. We always get involved with Coats for Kids, the Rainbow Collection and terminally ill children.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We could tell you, but with the competitive landscape of the market, it's best to keep it a surprise.

KBKS/Seattle-Tacoma

PD Mike Preston How, if at all, will you deal with holiday

music? Kiss will be playing holiday music starting around 10 days out. We try to stick to newer stuff, playing a limited amount of what we see as proven favorites from the last few years. There's no Elvis' "Blue Christmas" here!

# Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We have two holiday traditions at Kiss 106.1. First, Chris Collins, our morning host from *The Chris & Dana Show*; does his annual "12 Days of Christmas" promotion. Twelve days before Christmas Eve, Chris takes up a position at a visible location, staying 24 hours a day, seven days a week, collecting toys for needy families. He does the morning show on location and goes on live with our other jocks nearly every hour for 12 days straight. The second tradition is our Jingle Bell Bash, a concert we throw [a low-dough show]. "I hate doing countdowns on New Year's Eve, because the biggest songs are usually ballads, which makes for a pretty boring hour as the minutes tick away to midnight. If we do a countdown,

we will do it on New Year's Day."

Chris Shebel

This year it's on Dec. 15 and features Barenaked Ladies. Sixpence None The Richer and Dido. What are your plans for New Year's Eve

1999? Will you have countdown shows or other special programming?

We are hosting a huge New Year's party at a local hotel, broadcasting live right through to Y2K! Then we'll be reviewing 1999's best music all day New Year's Day. Our whole fall campaign is setting the stage for 2000; it's the "Kiss 106.1 106-Day Millennium Countdown," with all of our promotional activity falling under that umbrella. It's punctuated with day-specific IDs and sweepers counting down. It's a lot of production, but it really sets us apart.

#### WNCI/Columbus OM Todd Shannon

How, if at all, will you deal with holiday music? We really don't deal with any of the traditional titles. However, we will review new releases from artists and play novelty tunes during *The Morning Zoo*.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We are releasing a *Morning Zoo* video, and all proceeds benefit a local charity, "Kids 'N' Kamp." That's a kids with cancer organization the station has supported for years. We are having our second annual Jingle Ball, which will benefit our inhouse charity, "Secret Santa." Secret Santa provides thousands of gifts for financially challenged families. We are also giving away the hottest toys of Christmas. Last year it was cases of Furbys; this year it looks like Pokémon.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

The Morning Zoo will be at an area hot spot. broadcasting live. We also plan on rerunning our year-by-year mix show. Last year my old mix show host from KHTS-FM/San Diego. DJ Mark Thrasher, put together 30-minute mini-mix shows for each year between 1986-1998. Response was huge. It led to *Club* 'NCI on Saturday nights. We'll update that for 1999 and 2000.

#### KDWB/Minneapolis

# PD Rob Morris

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We'll do the "Million Dollar Birthday/Millionaire for the Millennium" game until Nov. 19th, followed by the Christina Aguilera "What a Girl Wants" shopping-spree promotion. After Thanksgiving we will do the holiday wish promotion with the *Dave Ryan in the Morning* show, granting holiday wishes until Dec. 22.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

New Year's Eve we'll broadcast live from six clubs or parties in the Twin Cities — the "All-City New Year's Eve Party." Jocks do breaks from each locale, counting down to the millennium.

#### WHYI/Miami MD Dierdre Poyner

How, if at all, will you deal with holiday music?

Usually after Thanksgiving we start playing holiday music, both the standards and whatever new music has been released (98 Degrees, Mariah Carey, etc.). In the past couple of years we've used a service for traditional Christmas music starting on Christmas Eve, then switched over to regular music at around 3pm on Christmas day.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

No matter how hard we try, there's no escaping giving away whatever the hottest toy is, and so we will continue the tradition.

We're also having our annual Y-100 Acoustic Christmas Concert, featuring Barenaked Ladies and other acts to be announced. That will be held in the Radisson Deauville Resort on Miami Beach.

#### WZAT (Z102)/Savannah, GA OM John Thomas

How, if at all, will you deal with holiday music?

We'll play a holiday song once an hour, but if we get a Mariah or a 98 Degrees that's playable in rotation, we will commit. Because of the weather out there, we'll need to really create the mood. I think that we'll try to put real people on the air wishing their friends. families and, ultimately. our listeners a great holiday.

# Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

I think that on Z102 we need a buzz in the community, and the holiday season is the best time to do it. I think that we'll food-drive for the needy and toy the children who are without — especially if this doesn't get exposure. I want to train the young people on this station that the way to build a station is to do it in a grass-roots, real way.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Wow, 2000! We'll probably punt on this one, do something that will wrap up on New Year's Eve. Everyone will be taken up in the moment, so we'll probably marathon a countdown, but we won't go to great lengths.

#### WKIE/Chicago PD Chris Shebel

How, if at all, will you deal with holiday music?

We will most likely play selected cuts starting after Thanksgiving, with the number of songs per hour increasing as we get closer to Christmas, but we won't be doing any solid Christmas music hours. We do try to strike a balance with the seasonal songs, so some of the classics get played as well as the more current ones. A lot of the classics are the true Christmas hits, and we always strive to play the hits.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Between Christmas and New Year's we will be doing the best of the '90s, and on New Year's Eve we will play all up-tempo party songs. I hate doing countdowns on New Year's Eve, because the biggest songs are usually ballads, which makes for a pretty boring hour as the minutes tick away to midnight. If we do a countdown, we will do it on New Year's Day.

#### A Reminder

Next week is our New Music Special, featuring interviews, artist spotlights and a list of the new music coming for the remainder of the year and the first quarter of 2000. The following week we'll pick up again with more of what stations are doing to wrap up the fall Arbitron.



# **Most Played Recurrents**

SMASH MOUTH All Star (Interscope)

PEARL JAM Last Kiss (Epic)

TAL BACHMAN She's So High (Columbia)

GOO GOO DOLLS Black Balloon (Warner Bros.)

JENNIFER LOPEZ If You Had My Love (Work/Epic)

BLESSID UNION OF SOULS Hey Leonardo (She Likes Me...) (Push/V2)

FASTBALL Out Of My Head (Hollywood)

BACKSTREET BOYS | Want It That Way (Jive)

GOO GOO DOLLS Slide (Warner Bros.)

SUGAR RAY Every Morning (Lava/Atlantic)

LENNY KRAVITZ Fly Away (Virgin)

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

TLC No Scrubs (LaFace/Arista)

SARAH MCLACHLAN | Will Remember You (Arista)

EVERLAST What It's Like (Tommy Boy)

EAGLE-EYE CHERRY Save Tonight (Work/Epic)

CHER Believe (Warner Bros.)

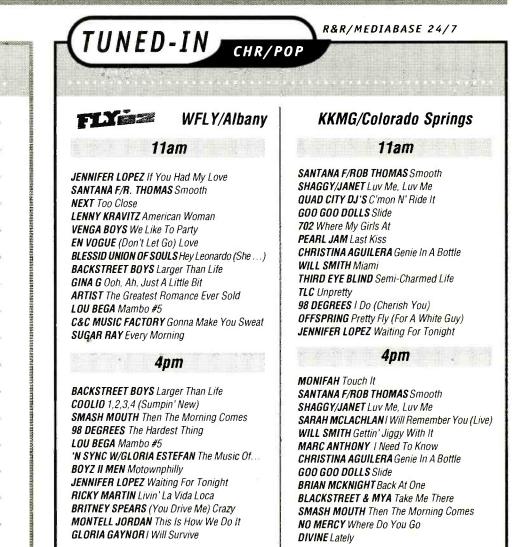
WHITNEY HOUSTON It's Not Right But It's Okay (Arista)

NEXT Too Close (Arista)

RICKY MARTIN Livin' La Vida Loca (C2/Columbia)

# CHR/POP Going For Adds 11/16/99

FILTER Take A Picture (*Reprise*) MONTELL JORDAN Get It On Tonight (*Def Soul/IDJMG*) 98 DEGREES This Gift (*Universal*) VERTICAL HORIZON Everything You Want (*RCA*)



8pm

SMASH MOUTH Then The Morning Comes BACKSTREET BOYS Larger Than Life NU FLAVOR Sprung DAVE MATTHEWS BAND Crash Into Me 702 Where My Girls At SUGAR RAY Someday E.U. Da Butt LOU BEGA Mambo #5 CHERRY POPPIN' DADDIES Zoot Suit Riot SHANIA TWAIN Man! I Feel Like A Woman 98 DEGREES I Do (Cherish You) SHAGG Y Hope CHER Believe RED HOT CHILI PEPPERS Scar Tissue MADONNA Beautiful

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. s 1999, R&R Inc.

8pm

LAURYN HILL Can't Take My Eyes Off Of You

SMASH MOUTH Then The Morning Comes

CHRISTINA AGUILERA Genie In A Bottle

OFFSPRING Why Don't You Get A Job

SOMETHIN' FOR THE PEOPLE My Love Is The...

BACKSTREET BOYS Larger Than Life

ENRIQUE IGLESIAS Bailamos

K-CI & JO JO All My Life

ROBYN Show Me Love

EVERLAST What It's Like

TAL BACHMAN She's So High

VENGA BOYS We Like To Party

**REAL MCCOY** Another Night

LFO Girl On TV

BLINK-182 What's My Age Again

# SEARCHING FOR AN INTERNET STRATEGY: Read The Article On-Line at ... www.mediahub.net

JUDE Sony MONTELL JORDAN "Get

KCHO/Albuqueroue, NM 1

CHHISTING AGUILERA WIR BLAQUE Bring" WHITNEY HOUSTON "Love" STROKE9 'Black JANICE ROBINSON Change

KQID/Alexandria, LA

PD: Kahuna APD/MD: Jay Stevens

COLLECTIVE SOUL Needs" TEXAS "Answer CHRISTINA AGUILERA What LONESTAR Amazed

WAEB/Allentown, PA \*

PD: Brian Check APD: Rob Acampora MD: Jennifer Knight

LFO' Girt" JIMMIE'S CHICKEN "Right CHRISTINA AGUILERA "What CHRIS PEREZ BAND Best"

RISTINA AGUILERA "What" ITNEY HOUSTON "Love"

KQIZ/Amarillo, TX

PD: Justin Brown APD/MD: Cisco Kidd

KGOT/Anchorage, AK

CELINE DION "Way" ENRIQUE IGLESIAS "Rhythm

WSTR/Atlanta GA

PD: Dan Bowen MD: J.R. Ammons

WBTS/Atlanta, GA \*

WAYV/Atlantic City, NJ

WAY V/Atlantic City, NJ PD: Paul Kelly 14 MELISSE THERIDGE "Arges" BLESSID UNION "Standing" MACY GRAY "Try BREE SHARP "Amenca" BARENAKED LADIES Ger MONTELL JORDAN "Ger"

WZNY/Augusta, GA \*

PD: T.J. McKay APD/MD: Michael Chase

MCKNIGHT "

KHFI/Austin, TX \*

KKXX/Bakersfield, CA PD/MD: Craig Marshall

98 DEGREES 'Gift'' COUNTING CROWS 'Hange STROKE9 'Black'

WXYV/Baltimore, MD \* VP/Prog.: Bill Pasha OM: Kristie McIntyre APD: MD Throbb

WFMF/Baton Rouge, LA\* PD/MD: Flash Phillips

DJ RAP "Alive" JESSICA SIMPSON Wanna"

EVAN OLSON "Better CHRISTINA AGUILERA "What LFO 'Girl"

KQXY/Beaumont, TX PD/MD: Brandin Shaw APD: Pam Pace CHRISTINA AGUILERA "What

WXYK/Biloxi-Gulfport, MS PD: Scotty Valentine APD/MD: Kyle Curley

MONTELL JORDAN "G

TRAIN "Virgina" CHRISTINAAGUILERA What CHRISPEREZBAND "Best

WMRV/Binghamton, NY OM/PD: Jacko APO/MD: Dave Lozzi

CHRISTINA AGUILERA " FATBOY SUM "Skank" BREE SHARP "America"

WQEN/Birmingham, AL \* OM: John Jenkins PD/MO: Scott Bohannon

KZMG/Boise, ID PD: Mike Kasper MD: Kirk Frederick

CHRISTINA AGUILERA MARC ANTHONY "Kno M2M "Say" TEXAS "Answer"

PD: Leslie Ba

CHRISTINAAGUILERA What

OM: Bruce St

PD: Mike Abrams

DM: Mark Murp PD: Bill Stewart

MD: Dave Flavin

AGUII FRA "What

PD: Jackie James

# **CHR/Pop Reporters**

Stations and their adds listed alphabetically by market

#### WFLY/Albany, NY \* VP/Prog: Michael Morgan PD: Rob Dawes MD: Ellen Rockwell WWXM/Myrtle Beach, SC WERZ/Portsmouth, NH \* WXKS/Boston MA\* KKDM/Des Moines, IA \* WERC/Greenville\_SC KHTE/Little Rock, AR \* KSLY/San Luis Obispo, CA Mice Statements, IA OM: Mike Blakemore PD: Greg Chance MARWH CAREYJOE "Thank" KID ROCK "Cowboy" vv vv x m/myttle Beach PD: Wally B, APD: Doc MD: Booger 11 BUIKHR: Things" 11 EVE Gota" 7 JANCE ROBINSON "Change" MONTELLORDAN Get CHISTINA-GULEEAN What' WARRENG "Wart' COLLECTIVE SOUR "Nends TEXAS "Xenser" PD: John Ivey APD/MD: David Corey OM: Jim Kirkland PD: Nikki Nite MD: Skip Church PD: Larry LeBianc MD: Peter Gunn CHRISTINA AGUILERA "WH M2M "Say" COLLECTIVE SOUL "Needs" OM/PD: Jack O'Brien APD/MD: Jay Michaels OM: Dave Christoph PD/MD: Adam Burnes 0 BLAQUE "Bring" 9 Christina Aguillera "What EIFFE1.65 "Blue" BRIAN MCKNIGHT "One" TRAIN "Virgina" ItilalarE'S CHICKEN - ' Banht COUNTING CROWS Hange BLAQUE "Bring TRAIN Virginia" VITAMINC 'Mvsetf COLLECTIVE SOUL 1 CHRISPEREZBAND "Best EVE "Goita" BARENAKED LADIES "Ge WDR0/Detmit. MI KZQZ/San Francisco, CA \* CHRISTINA AGUILERA What PD: Alex Tear APD: Jay Towers MD: Lara Scott WKSE/Buffalo, NY\* WSPICPnuchi epsie, NY PD: Scotty Mac APD/MD: Donnie Michaels 98 DEGREES 'Gdt KQAR/Little Rock, AR \* OM: Sue D'Ne WNNK/Harrisburg, PA MD: Jimi Jamm PD: John O'Dea MD: Denny Logan PD: Dave Universal MD: Brian Wilde DM/PD/MD: Gary Br EXAS "Answ VITAMIN C "Myself" CHRISTINA AGUILERA "Wha W7AT/Savannah GA WZAT/Savannah, GA OM: John Thomas PD: Brad Kelly KID ROCK "Cowboy" CHRISTINA AGUILERA "What BRIAN MCKNGHT" "One" CHDISTINA ACLUE W070/Nashville\_TN\* ELFFEL 65 "Blue FATBOY SLIM "Skank" SMASH MOUTH "Morring MONTELL JORDAN "Get MONTELL JORDAN 'Gel WBLI/Long Island, NY \* WKMX/Dothan\_AL VP Prog: Brian Krysz APD/MD: Jeff Miles CHRISTINA AGUILERA What PD: Jo PD: John Erdlitz MD: Phil Thomas PD: J.J. Rice APD/MD: Al Levine FATBOY SLIM BLAOUE Bring" """STINA AGUILERA "What WPRO/Providence, Ri EIFFEL 65 'Blue" PUFF DADDY/R KELLY "Satisfy WKSS/Hartford, CT \* WRZE/Cape Cod, MA PD: Mike O'Donnell LFO 'Girt FOOFIGHTERS Learn'' MACY GRAY "Try CHRISTINA AGUILERA "What' PD: Tony Bristol MD: Dave Morris KRKS/Seattle-Tacoma, WA\* PD: Tracy Austin MD: Mike McGowan PD: Mike Prestor APD/MD: Matt Reid MD: Kevin Matthews KIIS/Los Angeles, CA \* MUNTING CRO WRVW/Nashville\_TN \* CHRISTINA AGUILERA 1Wha COLLECTIVE SOLL PD/MD: Jimmy Steele APD: Tom Peace PD: Dan Kieley APD/MD: Michael Steele WARREN G "Wart" MONTELL JORDAN 'Get" COUNTING CROWS "Han BLESSID UNION ... 'Standing" CHRISTINA AG FILTER "Picture BOSSON "Live WIVY/Fimira-Coming, NY KRBEHouston-Galveston, TX\* EIFFEL 65 "Blue" SISQO "Got" DJ RAP "Alve" WHITNEY HOUSTON Love ENRIQUE IGLESIAS "Rhythin PD/MD: Mike Strob APD: Brian Stoll PD: John Peake APD/MD: Jay Michaels WHTS/Quad Cities, IA-IL CHRISTINA AGUILERA "What OO FIGHTERS "Learn" KRUF/Shreveport, LA \* DM/PD: Dale Baird WSSX/Charleston, SC \* PD: Mike Edwards APD/MD: Chase Murphy **OM/PD: Tony Waitekus** BLAQUE "Bring" FOO RIGHTERS "Learn" CHRISTINA AGUILERA EIFFEL 65 Biue" STROKE9' Black" CHRISTINA AGUILERA "What M2M 'Sav" WDJX/Louisville, KY LFO "Girl" CHRISTINA AGUILERA What WFHN/New Bedford, MA PD/MD: Barry Fox FOOFIGHTERS 'Learn' WKEE/Huntington, WV 98 DEGREES "Gift" FATBOY SLIM Skank" ENRIQUE IGLESIAS "Rh PD: Jim Reitz APD/MD: Christine Fox WNDV/South Bend, IN WDCG/Raleigh-Ourham, NC PD: Chris Edge APD: Keith Scott MD: Andie Summers PD: Jim Davis APD/MD: Gary Miller PD/MD: Casey Daniels APD: Brian Bell WRTS/Frie PA CHRISTINA AGUILERA 'W EVE 'Gorta'' MONTELL JORDAN 'Ge!'' EIFFEL65 "Birw'' WVSR/Charleston, WV PD: Brett Sharp PD Reth Ann McBride COUNTING CROWS "Hange EIFFEL 65 "Blue" CHRISTINA AGUILERA 'What VITAMIN C "Myself FOOFIGHTERS "Learn' ENRIQUE IGLESIAS "Rhythm FOO FIGHTERS Learn" STROKE9 Black" CHRISTINA AGUN FRA CHRISTINA AGUILEI EVAN OLSON Bette HEPBURN "Quit TEXAS "Annuar" CHRISTINA AGUILERA What BLINK-182 "Things" CHRISTINA AGUILERA What EIFFEL 65 "Blue" KZ11/Lubbock, TX WNKS/Charlotte, NC \* KZZU/Spokane, WA \*

WIFC/Wausau, WI PO: Danny Wright MD: Wes McKane BRIAN MCKNIGHT One' CHRISTINA AGUILERA Why JESSICA SIMPSON Wanna'

KHTO/Springfield, MO KHTO/Springfield, MC OM: Dave Alexander PD: Ray Michaels MO: Steve Kraus CHRISTINA AGUILERA "What FOO FIGHTERS "Learn" KID ROCK "Convoy" VITAMING Taboat" WLDWestPalmBeach, FL \* DM: Dave Denver PD: Jordan Walsh APD: Dave Vayda VITAMINC "Mysel" MACY GRAY "Thu"

KKRD/Wichita, KS \* PD: Jack Oliver MD: Craig Hubbard CHRISTINA AGUILERA What FOOFIGHTERS"Learn" BLESSID UNION. "Slanding"

WBHT/Wilkes Barre, PA PD: Mark McKay 2 SAVAGE GARDEN "Knew" 2 CHRISTINA AGUILERA "Mhal 1 CHRIS PEREZ BANO "Best" IANICE DOBINSON "Change

WKRZ/Wilkes Barre, PA PD: Tony Banks APD/MD: Jerry Padden JIMMIE S CHICKEN "Right" ENRIQUE IGLESIAS "Rhythm

WSTW/Wilmington, DE PD: John Wilson APD/MD: Mike Rossi RICKY MARTIN "Bon-Bon" CHRISTINA AGUILERA "What EVAN OLSON "Better"

KEEM/Yaki ma, WA PD: Jeff Jacobs MD: Joel Baker BLAOUE Bring' CHRISTINA AGUILERA "What VITAMIN C' Myset!" VITAMIN C' Mysell" CELINE DION "Way" ENRIQUE IGLESIAS "Rhythin M2M Say" EVE 'Gotta" EVE 'GORDA' MONTELLJORDAN Gef' JUVENILE 'Back' LIL'TROY 'Balley'

WYCR/York, PA \* OM: Rick McCauslin PD: Davy Crockett MD: Sally V. 8 CHRISTINA AGUILERA "What 1 FATBOY SLIM "Skank"

WHOT No ngibwn Waten, OH PD: Tom Pappas MD: Justine Thomas 21 CHRISTINAAGULERA 'What' 2 DURAP 'Awe' MONTELL JORDAN "Get" VITAMIN C "Myself"

\* = Mediabase 24/7 monitored

162 Total Reporters 162 Current Reporters 162 Current Playlists

KDUK/Eugene-Springfield, OR PD: Paul Walker APD/MD: Valerie Steele COUNTING CROWS 'Hangen' WHITNEY HOUSTON ''Love' FOO HGHTERS Learn'' CHRISTINA AGUILERA 'What'

WKXJ/Chattanooga, TN PD: Scott Hamilton CHRISTINA AGUILERA What" NRIQUE IGLESIAS "Rhy WSTO/Evansville, IN WSTU/Evansville, IN OM/PD: Sky Phillips MO: Jimmy Ocean OHISTINA AGUIERA "What" FOO HGHTES' Laam" KID ROCK "Cowboy" TEXAS "Answer

WKIE/Chicago, IL \* PD: Chris Shebel APD/MD: Harry Legg CELINE DION'Way' BLINK-182 "Things" FOOFIGHTERS "Learn KLRS/Chico, CA PD: Eric Brown CHRISTINA AGUILERA What

PD: John Reynolds MD: Jason McCormick

WKFS/Cincinnati, OH \*

PD: Rod Phillips MD: Jeff Murray FOO/RGHTERS'Learn" AMBER "Secial" JIMMESCHCKEN "Right" BLAQUE "Bring"

WKRO/Cincinnati OH\*

OM/PD: Mike Marino MD: Jim Kelly BICKY MARTIN "Bon-Bon"

WAKS/Cleveland, OH

MARS/Cieverand, OF OM: Greg Ausham PD: Dan Mason MD: Mark Pennington

M2M 'Say' 98 DEGREES "Gift"

PD: Bobby Irwin APD: Valerie Hart

APU: Valerie Hart MD: Rob Ryan 1 ARTIST 'Greatest' M2M'Say' FOO RGHTERS "Learn" EVE 'Gotta' CHRISTINAAGUILERA What"

WNOK/Columbia\_SC\*

WRFA/Columbus, OH

PD/MD: Sam Diam APD: Robert Thomas

WNCI/Columbus, OH

OM: Todd Shannon PD/MD: Neal Sharpe

BARENAKED LADIES "Ge DJ RAP "Alive"

OM: John Cook PD: Ed Lambert APD/MO: Dave Morales

WGTZ/Dayton, OH \* OM: Michael Luczak

PD: Ange Canessa MD: Scott Sharp

PD: Fargo MO: Kotter

I: Scott Sharp This Wall "Craw" Enricue Kglesias "Rhythm Sarah Hol Cortan "Ice" BLINK-182 "Things" KID ROCK "Comboy" Christina Aguile Ra "What

4 CHRISTINAAGUILERA "What 3 STROKE9 "Black" FOO-FIGHTERS "Learn"

KHKS/Dailas-Ft. Worth, TX

NA ACE REFRA "What PUFF DADDY/R KELLY "Satisty" ERFEL 65 'Blue"

OM/MD: Scott Si

hnathan Rush

INA AGUILERA "

WHITNEY HOUSTON Love" MARIAH CAREY/JOE . "Than

KKMG/Colorado Sorinos, CO\*

NIMCKNIGHT "One

KMCK/Fayetteville, AR PD: Mike Chase BRIAN MCKNIGHT "One" CHRISTINA AGUILERA "Wha WWCK/Fiint, MI

PD: Scott Seipel APD/MD: Nathan Reed BETH HART "L A " BARENAKED LADIES "Get" CHRISTINA AGUILERA 'What BOOMTANG BOYS 'Squeeze"

V Crawl

WJMX/Florence, SC MD: Kidd Phillips OHRISTINA AGUILERA What BUINK-182 "Things" MONTELL JORDAN "Ger"

WXKB/Ft. Myers, FL \* PD: Chris Cue MD: Randy Sherwyn 15 CHRISTINA AGUILERA "What STROKE9 Black."

KISR/Ft. Smith, AR PD: Fred Baker APD/MD: Mick Ryder 52 "N SYNC "Saling" 49 CHRISTINAAGUILERA "What" WARRENG "Want" COLLECTIVE SOUL 'Ne POES SHARD "America

WYKS/Gainesville-Ocala, FL\* PD; Jeri Banta APD/MD: Brandon O'Brien CHRISTINA AGUILERA "What MARIAH CAREY/JOE "Thank BLINK-182 "Things" BLAQUE Bring"

WSNX/Grand Rapids, MI \* PD: Jeff Andrews APD: Eric O'Brien MD: Brad Newman 1 FATBOYSUM: Skaw

WVTI/Grand Rapids, Mi PD: Jeff Andrews APD: Eric O'Brian MD: Ken Evans

WIXX/Green Bay, Wi WIXA/GIPEEN BAY, W PD: Dan Stone MD: David Burns 5 MARCANTHONY 'Know' 4 BRIAN MCRACHT 'One"

WKZL/Greensborn, NC 1 PD; Jeff McHugh APO/MD: Doug McKnight VITAMENC "Mysell

WRHT/Greenville, NC PD: J.T. Bosch APD/MD: Gina Gray WVYB/Davtona Reach, FL \* J/MILE, GHER GRAY JAMMES CHCKEN, "Right" EVAN DUSON "Better" OHRISTINA AGUILERA "What" FOO RGHTERS "Learn" HEPBURN "Duit"

WZYP/Huntsville, AL \* PD: Bill West MD: Alex Diaz

2 CHRISTINA AGUILERA "What 1 ENRIQUE IGLESIAS" Rhvthm WZPL/Indianapolis, IN

PD: Scott Sands MD: Dave Decker WYOY/Jackson, MS \* PD: Kevin Vaughan APD/MD: Todd Chase

WAPE/Jacksonville, FL \* DM/PD: Cat Thomas APD/MD: Tony Mann LOU BEGA' Tricky' CHRISTINA AGUILERA 1What COLLECTIVE SOUL "Needs STROKE9 "Black

WAEZ/Johnson City, TN \* DM: Bill Hagy PD/MD: Chris Mann

WGLU/Johnstown, PA PD: Rich Adams MD: Mitch Edwards

CHRIS PEREZ BAND "B CHRISTINA AGUILERA FOO FIGHTERS' Learn TEXAS "Answer" JUDE "Sorry

WKFR/Kalamazoo, MI WKFR/Kalamazoo, MI PD: Dave Michaels APD/MD: Woody Houston WHTNEY HOUSTON LOVE" CHRISTINA AGUILERA "What BUINK-182: Things"

KMXV/Kansas City, MQ \* PD: Jon Zella APD/MD: Dvian BLINK-182 "Things" MARC ANTHONY Know" JESSICA SIMPSON "Wanna" CHRIS PEREZ BAND "Best" FOO FIGHTERS "Learn'

CHRISTINA AGUILERA What WWST/Knoxville. TN

"O "Gir!" Kontell Jordan "Ger"

WHZZ/Lansing, MI\* PD; Jason Adams 1 ENRIQUE IGLESIAS "Rhythin CHRISTINA AGUILERA "Who

98 DEGREES "GAT" CELINE DION "Way"

KFRX/Lincoln.NE

PD/MD: Jay Shannon 19 CHRISTINA AGUILERA "What

SAVAGE GARDEN "Knev WMGB/Macon, GA Group PD: James Gregory APD: Laura Worth

MO: Heidi Winter HRISTINA AGUILERA What ENRIQUE IGLESIAS Rhyt FATBOY SLIM "Skank" WZEE/Madison, WI

PD: Rich Davis MD: Tommy Bodean

WJYY/Manchester, NH PD/MD: Harry Kozlows APD: Steve Ouellette 4 FOOFRHTERS "Learn" CHRISTINA AGUILERA "What" JUDE "Sorry' BREE SHARP "America

KBFMMcAllen Brownsville, TX\* OM/PD: Billy Santiago MD: Sonny Rio 2 LF0"Girf" 1 MARIAH CAREY,JOE Thank" SANTANA Maria" M2M"Sav"

WAOA/Melbourne, FL DM/PD: Mike Lowe MD: Larry McKay 18 BLINK-182 "Things" CHRISTINA ADUILERA What MONTELL JORDAN "Ger

FATBOY SLIM "Skank" RICKY MARTIN "Bon-Bon" WKSL/Memphis, TN \* OM/PD: Chris Taylor APD/MD: Robin Cole COUNTING CROM

BOSSON "Live

PD: Brian Kelly

APD: JoJo Martinez

STROKE9 "Black"

WXSS/Milwaukee, WI

5 RICKY MARTIN "Bon-Bon" BLAQUE "Bring" "URISTINA AGUILERA "What

PD: Rob Morris APD/MD: Derek Moran

WABB/Mobile, AL \* OM: Jay Hastings PD: Darrin Stone APD: Chris Ott MD: Ryan Foster 2 BRAMMCONGHT-One\*

BRIAN MCKNIGH EVAN OLSON "Be

WBBOMonmouth-Ocean, NJ OM: Mike Kaplan APD/MD: Gregg Thomas EIFEL 65 90% CHRISTINA AGULERA What"

WHHY/Monigomery, AL PD: Jeff Donavan MD: Holly Love Christina Aguitera "Wia"

WVAQ/Morgantown, WV PD/MD: Lacy Netf

CHRISTINA AGUILERA "What" BLAQUE "Bring" THISWAY "Crawf"

THISWAY "Grawf" COLLECTIVE SOUL "Needs

www.americanradiohistory.com

KDWB/Minneapolis, MN \*

AMBER "Sexual" CHRISTINA AGUILERA "What

WHYI/Miami, FL PD. Boh Boh PD: Hon Honerts APD: Tony Banks MD: Diedre Poyner

PD: Rich Bailey APD/MD: Brad Jeffries

KSMR/Lafavette, LA\* PD: Bobby Novosad MD: Derrick Hayes APD: Cattish Kelley

WI AN/ ancaster PA \*

IMD: Vince D'Amba ENRIQUE IGLESIAS "Rhyth RICKY MARTIN "Bon-Bon"

WLKT/Lexington-Fayelie, KY\* PD/WD: Jill Meyer FOORGHTERS "Learn" ERFEL 65 TBue"

PD: Sonny Valentine APD: Larry Freeze CHRISTINA AGUILERA "What" FOO FIGHTERS "Learn" BLAQUE "Bring" WKCl/New Haven, CT \*

PD: Kelly Nash PUFF DADDY/R. KELLY "Satisty" JESSICA SIMPSON Wanna WQGN/New London, CT

WRFY/Reading, PA

PD: Al Burke APD/MO: Bobby D

FOO FIGHTER ENRIQUE IGL

PD: Lisa McKay

WRV0/Richmond, VA

Co-MD: Travis Dylan Co-MD: Paulie Madison

98 DEGREES "Gift" JANICE ROBINSON " Change EVE "Gotta"

ENRIQUE IGLESIAS Rhythm

WLIS Financie: Lynchburg, VA\* PD: David Lee Michaels APD/MD: Melissa Morgan

WXLK Roandie-Lynchburg, VA PD: Jon Reilly MD: Kasper

EVE 'Gotta'' BLAQUE 'Bring' COLLECTIVE SOUL 'Needs

WPXY/Rochester, NY

AMBER "Sexual" EVE 'Gotta" EIFFEL 65 "Blue" CHRISTINA AGUILERA "What'

THISWAY "Crawl" CHRISTINA AGUILERA "Wha JANICE ROBINSON " Change

KDND/Sacramento, CA

Station Mgr.: Steve Weed MD: Christopher K.

CHRISTINA AGUILERA "What

WIOG/Saginaw, MI \* PD: Mark Anderson

FRA 'Wha

MD: Brent Carey

CHRISTINA AGU FOO FIGHTERS

WACY CRAVITS

KSXY/Santa Rosa, CA

CHRISTINA AGUILERA "What CELINE DION "Way"

COUNTING CROWS "Hangen" EVE "Gotta" M2M "Say" EVAN OLSON "Better"

KSL7/St Louis MO \*

PD: Jeff Kapugi MD: Kandy Klutch CELINE DION "Way" MACY GRAY "Try" JIMMIE'S CHICKEN. "Right"

KZHT/Salt Lake City, UT \*

PD: Jeff McCartn MO: Mark McCarth

CELINE DION "W ENFFEL 65 "Blue"

KXXM/San Antonio, TX \*

PD/MD: Mike Dang

WZOK/Rockford, IL

ACY GRAY "Try

PD: David Jay MD: Jenna West

CHRISTINA AGUILERA "What" HEPBURN "Quit"

PD: Kevin Palana CHRISTINA AGUILERA "What" FOO FIGHTERS "Learn" BREE SHARP "America" UMX/New Orleans, LA '

DM/PD: Dave Stewart MD: Annette Wade

WEZB/New Orleans, LA\* MD: J.Love 5 ROBBE WILLIAMS "Angels" ROBBIE Inng" BLAQUE 'Bring" "HDISTINA AGUILERA 'What

WHTZ/New York, NY \*

WHILZ/New York, NY \* Sr. VP/Prog.: Tom Polen DM: Kid Kelty MD: Cubby Bryant 15 JW-Z frend" 19 EIFEL65 'Blue" 1 SEDGRES 'Car OriRSTINAAGULERA What

WKPK/NW Michigan PD: Rob Weaver APD: Craig Russell CHRISTINA AGUILERA "What FOOFIGHTERS "Learn" VITANIIN C "Myself

JYO/Oklahoma City, OK \* KJYO/Okdahoma City, PD: Mike McCoy MD: Jimmy Barreda 10 BLAQUE 'Bring" 1 JANICE ROBINSON Change" CHRISTINAAGUILERA What

KOKO/Omaha, NE\* PD: Wayne Coy APD/MD: J.J. Morgan ENRIQUE IGLESIAS 'RI CHRISTINA AGUILERA

ATBOY SLIM 'Skan

WXXL/Orlando, FL \* DM: Adam Cook APD/MD: Pete DeGraff

WIOQ/Philadelphia, PA \* OM: Glenn Kalina PD: Brian Bridoman MD: Marian Newsome CHRISTINA AGUILERA What SMASH MOUTH "Morning"

KZZP/Phoenix, AZ \* PD: Marc Summers APD/MD: Karen Rite 16 CHRISTINA AGUILERA WHY

WBZZ/Pittsburgh, PA <sup>1</sup> OM: Keith Clark PD: David Edgar MD: Jonny Hartwell <sup>3</sup> BRAWINCKWGHT "One" BRIAN MCKNIGHT "One CELINE DION "Way" JIMMIE'S CHICKEN , "Right"

W.IBO/Portland MF WJOU/Forwand, mc. PD: Tim Moore MO: Mike Hershberger : MHRE Incrementation EVAN OLSON "Berler" ENRIQUE IGLESIAS "Rhythm" FOO FIGHTERS "Learn" JAMMES CHICKEN. "Right"

KKRZ/Portland, OR ' PD: Tommy Austir APD: Dr. Doug MO: Harrison Wood stin RAQUE "Bring"
 CHRISTINA AGUILERA "What JIMMIE'S CHICKEN "Right" EIFFEL 65 "Blue"

PD: Krash Kelly MD: Ouncan James

KHTS/San Diego, CA \* PD: Diana Laird MO: Hitman Hayes 1 SANTANA "Maria" 1 MONTELL JORDAN "Get"

KISX/Tyler-Longview, TX PD/MD: Larry Ken

KHTT/Tulsa, OK \*

MTT 17 Juisd, UK " OM: Sean Phillips PD: Carly Rush 17 CHRISTINAAGUILERA What 9 LEINIY KRAATZ "American" 5 AMBER Sexual "

WWKZ/Tupelo, MS

PD/MD: Rick Stevens

DESTINY'S CHILD "Bug" ENRIQUE IGLESIAS "Rhythm

INA ACUILEDA

antz

WSKS/Itica NY PD: Stew Schar APD/MD: Gina Jo

PD: Ken Hopkins APD/MD: Paul Gray

EVE "Gotta" JUVENILE "Bac EIFFEL 65 'Blu

BLAQUE "Bring" CHRISTINA AGUILERA

WDBR/Springfield, IL PD: Rik Blade MD: Michael T.

ENRIQUE IGLE SIAS "Rhythm SARAH MCLACHLAN "ke"

WNTQ/Syracuse, NY \* OM/PD: Tom Mitchell APD/MD: Jimmy Dlsen

WWHT/Syracuse, NY

PD: Tommy Frank 26 EIFEL 65 'Blue' EVE "Gotta" MONTELL JORDAN "Get' BLESSID UNION Standing"

Interim PD: Buzz Craven APD/MD: Brian O'Conner

KID ROCK Cowboy" VITAMIN C "Myself" TRAIN "Virginia" CHRISTINA AGUILERA "What

WHTF/Tallahass

COUNTING CRON KID BOCK Cowb

WFLZ/Tampa, FL <sup>4</sup>

APD: Rob Shepard

EIFFEL 65 "Blue M2M 'Say"

PD: Steve Smith MD: Kolene Kaye

WVKS/Toledo, OH \* PO/MD: Bill Michaels

WPST/Trenton, NJ \* PD: Oave McKay APO/MD: Chris Puorro

RICKY MARTIN "Bon-B Christina Aguilera Blink-182 "Things"

ROQ/Tucson, AZ

Interim PO/APD: Mark M MO: Randy "R Dub!" Will 1 ENRIQUE IGLESIAS "Rhythm"

WMGI/Terre Haute, IN

CHRISTINA AGUILERA "Wha KID ROCK Cowboy" JANICE ROBINSON "Change VITAMINC Myself"

RA "What

MD: Stan "The Man" Priest 18 AMBER "Sexual" 8 IMX "Stay" 1 FREESTYLE Stop

OM: B.J. Harris

PD: Do

CHRISTINA AGUILERA What

KWTX/Waco, TX PD: Jay Charles MD: John Oakes ISTINA AGUILERA "Wha WHITNEY HOUSTON 'Love' JANICE ROBINSON Change FOO FIGHTERS "Learn ' M2M Sav

BLAQUE "Bo

MACY GRAY Try

WWZZ/Washington, DC \* PO: Date O'Brian MD: Sean Setters 14 JESSICASIMPSON Warrs" 7 CHRISTINAAGUILERA "Wer" ROBBIE WILLIAMS "Angels REINA ' Anything ' VITAMIN C "Myself"

# CHR/Pop Playlists

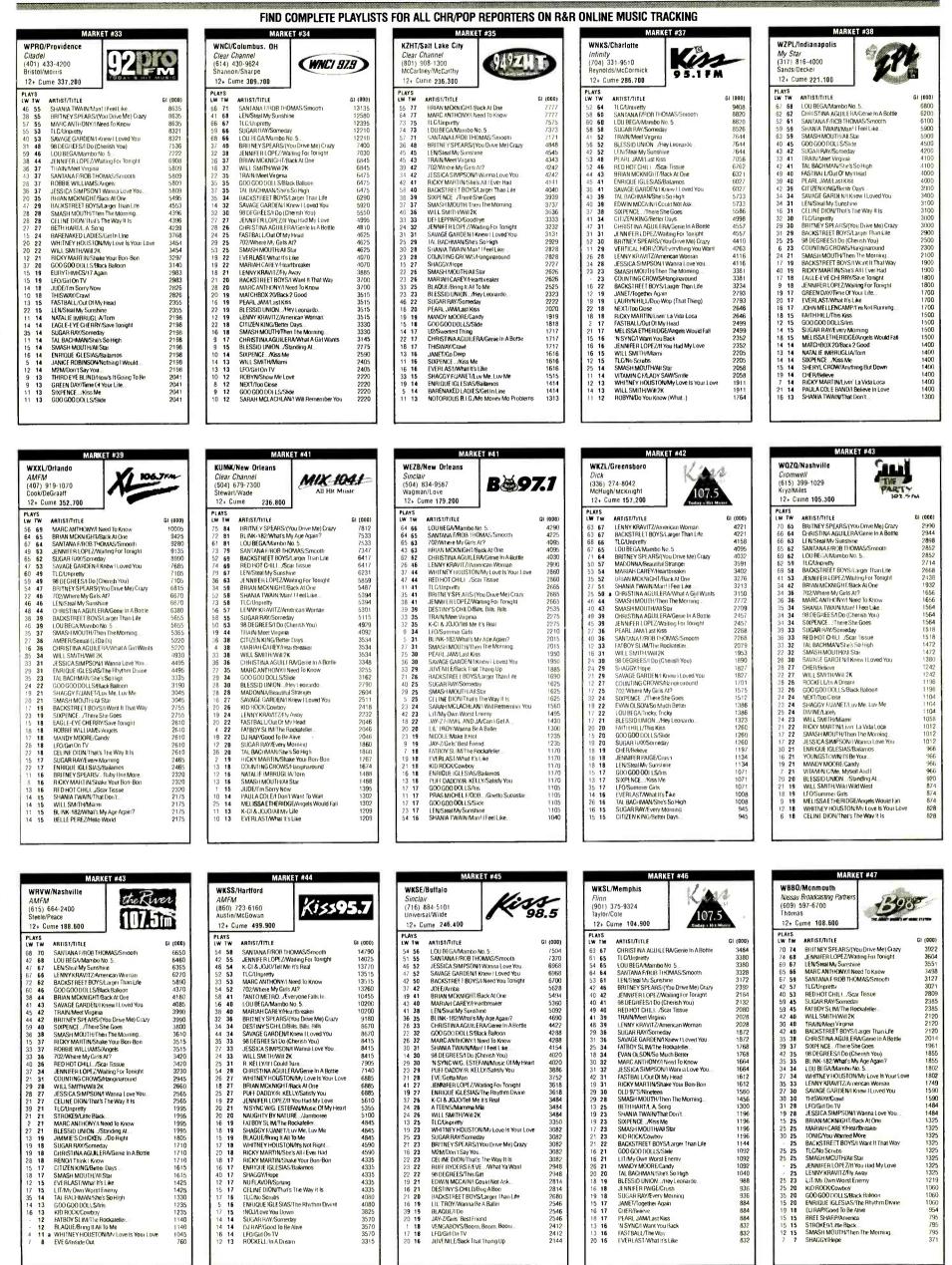
	FIND COMPLETE PLAYLISTS	FOR ALL CHR/POP REPORTERS ON R&I	R ONLINE MUSIC TRACKING	
WHT2/New York A/MFM (212) 239-2300 Poleman/Kelly/Bryant 12- Cume 2,619.200	MARKET #2 KIIS/Los Angeles Clear Channel (818) 845-1027 Krele Steere 12- Cume 1.922.300 PLAYS	WARKET #3 WKIE/Chicago Big City (312) 573-9400 Snebel Legg 12- Cume 302,200 PLAYS	MARKET #4 KZQ2/San Francisco Bonneville (4151 957-0957 Scoti 12+ Cume 664.500 PLATS	MARKET #5 W100/Philadelphla AMFM (610) 667-8100 Bridgman Newsome 12+ Cume 949,100 PLAYS
PLATS         ARTIST/TILE         GL000           60 76         SAULAUA FARDE THOMASSINKOIN         91960           60 77         29 BECREEST LOU (Cherish You)         81120           59 70         TLC/Unprefly         SAULAUA FARDE THOMASSINKOIN         91960           59 70         TLC/Unprefly         SAULAUA FARDE THOMASSINKOIN         91960           50 WHITTREY HOUSTOWAY Love is Your Love         76230           51 SHITTREY HOUSTOWAY Love is Your Love         76220           51 SHATTREY HOUSTOWAY Love is Your Love         76220           52 SHATTREY HOUSTOWAY Love is Your Love         76270           53 BRITTREY SPEARS(YNU Drive Mel) Gray         71390           54 FATBOY SLIM/The Rockathelice.         58809           54 SMARCA ANTHORY HIVE The To Know         54450           53 SMAKEG EARDEN'R Knew Lloved You         42350           54 SMARCA ANTHORY HIVE To Know         54450           53 SMAKEG EARDEN'R Knew Lloved You         42350           54 SMARCA CANTHORY HIVE To Know         34360           55 SMAKEG EARDEN'R Knew Lloved You         42350           56 SMARCA CANTHORY HIVE To Knew Loved You         42350           57 COLAM RAV/SOMEALY MAINT THAL WAY         32670           58 SMARCH EARDENY HUL CAN TE ANDENDAIN         33880	LWT W         ARTIST/TILE         Gr (800)           53         52         SANTANA FROB THOMASS/smooth         72570           71         70         07/02/Mncer Mc Gills A12         70800           71         74         WILL SMITHAW/82/K         65490           74         WILL SMITHAW/82/K         65490           74         WILL SMITHAW/82/K         65490           76         53         MARCANTHON THeed to Know         51330           78         54         55         MARCANTHON THeed to Know         51330           78         50         SUPENCE: There She Goes         44250           78         38         ROKSITEET B075/Larger Thai Life         38055           78         38         ROBER WILLAWS/Sargets         32745           78         70         Disc Mill AWS/Sargets         32745           78         70         Disc Mill AWS/Sargets         32745           78         SSICA SIMPSON! Wanna Love You	PLAS         GL (D40)           VM TW         ARTIST/TITLE         GL (D40)           73 94         JERNIFRER LOPEZ/Wating for Tonight         9588           99 93         TRAMMMeet Virginia         9486           99 93         TRAMMMeet Virginia         9486           91 89         SAMIANA FROM TMOMAS SMy Age Again /         9078           91 89         SAMIANA FROM TMOMAS Smooth         9078           91 89         SAMIANA FROM TMOMAS Smooth         9078           92 87         SAMIANA FROM TMOMAS Smooth         9078           92 87         SAMIANA FROM TMOMAS Smooth         9076           92 87         SAMIANA FROM SMONDIN S.         8364           61 78         FAIBOY SUMThe Proclatelier.         7956           88 67         GDOGOD DOLLS Black Ballowin         5916           56         ST         SB DIGREES/TD0 (Chreinsh You)         5814           55         SAVAGE GARDENK Kere Loved You         5712           52         SLENNY KRAWTLZAmentan Woman         5022           52         SURY MARTINKARAEY YOUR BOH-Ron         4080           54         SIMASH MULTA/TAmentan Woman         5022           52         SURY MARTINKARAEY YOUR BOH-Ron         4080           54 </td <td>LW LW         ARTIST/TILE         GL (000)           70         77         JRAWER LUPE ZWatung For Tonight         19481           65         75         BRIAN MCKMORE JIN JIO Me         19939           71         62         SARTAMA FROE HOMAS Smooth         15686           61         GB LAOUE Sensing JIN JIO Me         19939         1162           65         58         LOU BE CAMambo No. 5.         14674           60         53         SMALE CAMENNIK New LI Lowel You         13409           52         MARC ANTHONY/I Need To Know         13156           61         51         TAL BACHMAN/She So Hyn         12903           52         MULS MITHWW JIX         72650         11891           54         ON ME VOIC MWW JX         72650         11891           54         ON ME VOIC MWW JX         72650         11720           54         MARC SATHONY JND HAL LOVE IS NUME JX         16265           55         LENVSINA KAGULE RA Cene Is Noutine         &lt;</td> <td>PLAYS         GI (800)           1W TW ARTIST/TITLE         GI (800)           73         FRITKEY SPEARS(You Drive Me) Crazy         30400           65         72         72         8800           69         72         LOU REGAMambo No. 5         28800           74         66         SATTANE FROE PROMAS Smooth         26400           74         66         SATTANE FROE PROMAS Smooth         26400           74         66         JENNIER LOPIZ/Waten pro Fonight         26400           76         BERIAN ACKINGH TBack At One         15600           23         BRIAN MCKINGH TBACKING TA MERSTONE         13600           24         TAL BACHMANKShE'S So High         13600           23         WHITNEY HOUSTOM/MS Nor Bach         13600           24         TAL BACHMANKShE'S So High         13600           251 SA SIMSHON WARINT LOVE TA LOVE         18000</td>	LW LW         ARTIST/TILE         GL (000)           70         77         JRAWER LUPE ZWatung For Tonight         19481           65         75         BRIAN MCKMORE JIN JIO Me         19939           71         62         SARTAMA FROE HOMAS Smooth         15686           61         GB LAOUE Sensing JIN JIO Me         19939         1162           65         58         LOU BE CAMambo No. 5.         14674           60         53         SMALE CAMENNIK New LI Lowel You         13409           52         MARC ANTHONY/I Need To Know         13156           61         51         TAL BACHMAN/She So Hyn         12903           52         MULS MITHWW JIX         72650         11891           54         ON ME VOIC MWW JX         72650         11891           54         ON ME VOIC MWW JX         72650         11720           54         MARC SATHONY JND HAL LOVE IS NUME JX         16265           55         LENVSINA KAGULE RA Cene Is Noutine         <	PLAYS         GI (800)           1W TW ARTIST/TITLE         GI (800)           73         FRITKEY SPEARS(You Drive Me) Crazy         30400           65         72         72         8800           69         72         LOU REGAMambo No. 5         28800           74         66         SATTANE FROE PROMAS Smooth         26400           74         66         SATTANE FROE PROMAS Smooth         26400           74         66         JENNIER LOPIZ/Waten pro Fonight         26400           76         BERIAN ACKINGH TBack At One         15600           23         BRIAN MCKINGH TBACKING TA MERSTONE         13600           24         TAL BACHMANKShE'S So High         13600           23         WHITNEY HOUSTOM/MS Nor Bach         13600           24         TAL BACHMANKShE'S So High         13600           251 SA SIMSHON WARINT LOVE TA LOVE         18000
MARKET #5 KHKS/Dailas-Ft. Worth AMFM (214) 841-3400	WDRQ/Detroil ABC (2484) 354-9300	MARKET #8 WXKS/Boston AMFM (7811, 396-1430	MARKET #9 WWZZ/Washington, DC Bonneville (733) 522-1041	MARKET #10 KRBE/Houston Susquehanna (713) 266-1000
(214)         891-3400         DOG1KUSSSFM           CookUambert/Movales         1061KUSSSFM           12+ Cume 758,300         1061KUSSSFM           VM TW         ARTIST/TITLE         61 (800)           W TW         ARTIST/TITLE         61 (800)           VM TW         ARTIST/TITLE         61 (800)           VM TW         ARTIST/TITLE         61 (800)           VM TW         ARTIST/TITLE         61 (800)           56 61 (720/WheetM, Gits A7         25264           57 62 (200/WheetM, Gits A7         25254           43 93         SATIANA FROB THOMASS/mooth         24265           57 61 200/WheetM, Gits A7         25254           43 93         SATIANA FROB THOMASS/mooth         24270           50 49         SAASH MOUTHVAIS 5a         20286           24 81 CCLinprefty         19972         19974           36 41 12//mynheet         16974         19973           37 48         BRADY/MINDSI Desm1Count         18974           38 37         JAN-Z F/AMIL AND JACan IGEA A.         19974           39 91         HRISTMA AGULEFAVINAL GUT MARTS         1616           39 39         DORRISTMA AGULEFAVINAL GUT MARTS         1616           39 39         DORRISTMA AGULEFAVINAL GUT	WIRKUNGERING ABC (248) 354-9300 rear/Towers 12-Cume 613.200         Image: Comp Comp Comp Comp Comp Comp Comp Comp	Image: Construction         Image: Construction         Image: Construction           12.4 Currer 931.800         Image: Construction         Image: Construction         Image: Construction           12.4 Currer 931.800         Image: Construction         Image: Construction         Image: Construction           12.4 Currer 931.800         Image: Construction         Image: Construction         Image: Construction           12.4 Currer 931.800         Image: Construction         Image: Construction         Image: Construction           12.6 Currer State         Image: Construction         Image: Construction         Image: Construction           12.6 Construction         Image: Construction         Image: Construction         Image: Construction         Image: Construction           12.6 Construction         Image: Construction         Image: Construction         Image: Construction         Image: Construction           13.7 State Construction         Image: Construction         Image: Construction         Image: Construction         Image: Co	(703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 522-1041         (703) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525         (701) 525	(713) 266-1000         Peaker/Michaels         12 - Cume 771.900         Vertas         WT W       ANTST/TITLE         Gill Descention       2473         56 57       SANTANA FROE THOMAS Smooth       2473         57 65       LENNY KRAWITZ/American Woman       23985         58 65       SANTANA FROE THOMAS Smooth       2473         58 65       SANTANA FROE THOMAS Smooth       2473         58 65       SANTANA FROE THOMAS Smooth       23985         58 65       SANTANA FROE THOMAS Smooth       23985         58 65       ROBBIE WILLIANS/Amerika Woman       23985         58 67       SANTANA SKY You Drive Mely Crazy       22878         38 47       LENSieut My Simshine       17343         58 68       BACKSTREE TROYS Larger Than Life       16974         39 1       TRAIMAR HOP Thomas       14391         30 39       JENNIER LOPEZ Maining for Tompht       14391         31 30       SMASH MOUTH ANS IN Some You Bon-Bon       10553         31 30       SINAGA ANTHONY Intend To Know       13284         32 35       DIDOHree With Me       13294         33 35       TRAIMARA TROP Headbracker       10701         32 36       DIDOHree Wit
MARKET #11 WBTS/Atlania Cox	MARKET #11 WSTR/Atlanta Jefferson-Pilot	MARKET #12 WHYI/Miami Clear Channel	MARKET #14 KBKS/Seattle-Tacoma Infinity	MARKET #15 KHTS/San Diego Cleár Channel
Cox (404) 897-7500 Abrams         WBTS           12. Cume 42.700         WBTS           12. Cume 42.700         INFORMATION ACCOUNTS           13. Cume 42.700         INFORMATION ACCOUNTS           14. Cume 42.700         INFORMATION ACCOUNTS           15. SANTANA FROB THOMASING         INFORMATION ACCOUNTS           15. SANTANA FROB THOMASING         INFORMATION ACCOUNTS           15. SANTANA FROB THOMASING         1215           16. SANTANA FROB THOMASING         1215           17. BE SANTANA FROB THOMASING         1215           16. SANTANA FROB THOMASING         1215           17. BE SANTANA FROB THOMASING         1215           16. SANTANA FROB THOMASING         1215           17. BE SANTANA FROB THOMASING         1215           17. BE SANTANA FROB THOMASING         1140           16. SANTANA FROB THOMASING         1140           17. SANTANA FROB THOMASING         1150           18. SANTANA FROB THOMASING TO THOMASING         1150           18. SANTANA FROB THOMASING TO THOMASING         1150           18. SANTANG CANTHOMASING TO THOMASING TO THAND SANTANG TO THANDANGANG THANANGANG	Cher Suff Vield         Construction           (40) 251-2970         Bowen/Armons           12- Cure 731.700         Construction           PLATS         Cure 731.700           PLATS         Cure 581.600	Cleart Diamits         Cleart Diamits           (354) 453-3299         Roberts/Banks/Poyner           12+ Cume 559.900           PLATS         Cume 559.900           PLATS         G (000)           51         G (000)           52         LENTY MATIST/TITLE         G (000)           61         G (000)         G (000)           52         LENTY MANITZ/American Worman         16430           65         S2         LENTY RAWITZ/American Worman         16430           65         S2         LENTY RAWITZ/American Worman         16430           66         S2         LENTY RAWITZ/American Worman         16430           67         IDUBEGA/Mambo No.5         16165         1430           67         IDUBEGA/Mambo No.5         16165         1430           67         LENTINE MY, SINGHING For foright         14310           67         IDUBEGA/Mambo No.5         16165           73         BANA KCANCHOR Macha No.5         16169           74         MARIAH CARE/Wasthowneshine         10600           73         STOZ/Where My Cars AP         10335           74         MARIAH CARE/MA Care Under You         10070           73         STOZ/Where M	12061 805-1061         Prestor/Reid         12- Cume 485,400         PLATS         Iw Tw. ARTIST/TILE       61 (000)         62 67       TRAIN/Sector         13366       62 67         63 65       SUGARAW/Somehay         64 66       LEWStrait/WSumshne         13326       63 65         64 66       LEWStrait/WSumshne         13328       63 65         65       SULD BG/AMambo No 5         66       LOU BG/AMambo No 5         7000       COD DOLLS/Back Balson         84       BRITNEY SFARS/Two Ume Mel Crazy         984       994         43       GOD GOLD CHLS/Back Balson         84       11 TM /DoW Works Lenomy         8520       SUMFRCE/TWASHARS/Two Ume Mel Crazy         984       994         45       SUMFRCE/TWASHARS/Two Ume Mel Crazy         984       11 TM /DoW Works Lenomy         8520       11 TM /DoW Works Lenomy         8520       12 MAUE CARDEW NITE memp         13       SAMASH MOUTH/Then The Morang         14       11 TM /DoW Works Lenomy         1521       SAMASH ADE CARDEW SHARD         16       SUMAE CARDEW TRANK Lowed You <td>Class Grant Stress         Come 427.700           PLATS         Curre 447.700           PLATS         Curre 443.5           PLATS         Curre 443.5           PLATS         Curre 443.5</td>	Class Grant Stress         Come 427.700           PLATS         Curre 447.700           PLATS         Curre 443.5           PLATS         Curre 443.5           PLATS         Curre 443.5

# CHR/Pop Playlists



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# CHR/Pop Playlists



# REP CHR/Rhythmic Top 50

LAY	Ľ	® N					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
					GROSS IMPRESSIONS (00)		
1	1	BRIAN MCKNIGHT Back At One (Motown) BLAQUE Bring It All To Me (Track Masters/Columbia)	3427	-6	446169	13	63/2
3	3	PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)	3025 2999	+97 +256	368079 411709	12 11	55/2 62/0
5	4	JUVENILE Back That Thang Up (Cash Money/Universal)	2999	+250 -96	499566	26	61/0
	4	MARIAH CAREY Heartbreaker (Columbia)	2833	-90	353648	12	59/0
4	0 6	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	2521	-177	282618	11	44/0
7	0	DESTINY'S CHILD Bug A Boo (Columbia)	2437	+12	325265	9	60/0
10	8	EVE Gotta Man (Ruff Ryders/Interscope)	2121	+12	378171	9	57/1
8	9	CHRISTINA AGUILERA Genie In A Bottle <i>(RCA)</i>	1990	-237	251731	24	51/0
11	10	<b>B.G.</b> Bling Bling (Cash Money/Universal)	1946	-28	346658	12	54/1
9	1.1	<b>702</b> Where My Girls At? <i>(Motown)</i>	1812	-255	252801	31	61/0
12	12	BRITNEY SPEARS (You Drive Me) Crazy ( <i>Jive</i> )	1784	-83	220186	11	42/0
15	13	JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	1757	+59	260906	8	45/0
14	14	WILL SMITH Will 2K (Columbia)	1746	-5	150747	4	52/1
20	15	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	1536	+242	295971	8	51/2
17	1	IMX Stay The Night <i>(MCA)</i>	1533	+70	169939	10	47/2
13	17	<b>Q-TIP</b> Vivrant Thing ( <i>Def Jam/IDJMG</i> )	1472	-298	265755	15	56/0
16	18	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	1448	-163	181820	24	47/0
21	19	SANTANA Maria Maria (Arista)	1436	+155	159972	6	40/3
19	20	GINUWINE So Anxious (550 Music/Epic)	1265	-114	233576	20	44/0
22	3	WARREN G I Want It All (G-Funk/Restless)	1237	+60	153823	14	47/2
26	æ	MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)	1048	+46	151454	6	47/0
27	æ	<b>SNOOP DOGG</b> B-Please ( <i>No Limit/Priority</i> )	1038	+52	239666	10	37/0
24	24	BACKSTREET BOYS Larger Than Life ( <i>Jive</i> )	1030	-49	109415	10	36/0
33	Ø	LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	936	+250	167904	4	45/10
25	26	JAY-Z Girls' Best Friend (Epic)	910	-131	178188	13	40/0
23	27	98 DEGREES   Do (Cherish You) (Universal)	874	-236	133165	17	37/0
30	23	BOB MARLEY F/LAURYN HILL Turn Your (Columbia/IDJMG)	874	+133	94583	3	31/4
28	29	WHITNEY HOUSTON My Love Is Your Love (Arista)	872	+44	203270	15	40/0
31	30	<b>DONELL JONES</b> U Know What's Up (Untouchables/LaFace/Arista)	854	+116	169607	5	30/4
29	6	MARC ANTHONY   Need To Know (Columbia)	847	+77	155898	12	32/1
Debut	> 32	SISQO Got To Get It (Dragon/Def Soul/IDJMG)	766	+408	160980	1	48/9
34	33	IDEAL Get Gone (Noontime/Virgin)	742	+60	140350	5	27/0
38	34	RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	718	+137	71928	3	32/3
39	65	K-CI & JOJO Girl (MCA)	705	+188	61682	2	38/1
35	36	ERIC BENET Spend My Life With You (Warner Bros.)	680	+39	105170	6	30/0
32	37	DR. DRE Still D-R-E (Aftermath/Interscope)	625	-76	129384	8	30/0
45	38	ICE CUBE F/MACK 10 You Can Do It (Priority)	624	+177	75867	2	36/7
42	39	KELIS Caught Out There (Virgin)	576	+72	104514	3	34/1
43	40	SAVAGE GARDEN I Knew I Loved You (Columbia)	568	+105	29781	3	17/2
40	4	SOLE' 4,5,6 (DreamWorks)	546	+38	66071	6	26/0
46	42	JESSICA SIMPSON   Wanna Love You Forever (Columbia)	<b>532</b>	+116	61243	2	21/5
44	<b>4</b> 3	SANTANA F/ROB THOMAS Smooth (Arista)	523	+72	60468	2	8/0
Debut	> 🚯	ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	490	+144	35041	1	28/2
36	45	BEATNUTS Watch Out Now (Loud)	482	-130	109943	14	30/0
47	46	NU FLAVOR Sprung (Reprise)	410	-1	24866	4	21/0
41	47	DEBORAH COX We Can't Be Friends (Arista)	406	-102	77358	8	<b>15/0</b>
Debut	> 🚯	NAUGHTY BY NATURE Holiday (Arista)	37 <b>9</b>	+79	47164	1	2 <mark>4/</mark> 1
50	49	NOTORIOUS B.I.G. Dead Wrong (Bad Boy/Arista)	368	0	110781	2	18/1
Debut	> 🗊	ARTIST The Greatest Romance Ever Sold (NPG/Arista)	367	+48	38310	1	26/0
HEDIA	BASE	67 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Re	esearch. a	division of F	Premiere Rad	io Networl	ks. Sonas

Most Added®

ARTIST TITLE LABEL(S)	DD	s
CHRISTINA AGUILERA What A Girl Wants (RCA)	3	1
MARIAH CAREY/JOE & 98 DEGREES Thank(Columbia)	1	2
LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	1	0
NAS Nastradamus (Columbia)	1	0
SISQO Got To Get It (Dragon/Def Soul/IDJMG)		9
ICE CUBE f/MACK 10 You Can Do It (Priority)		7
GINUWINE None Of Ur Friends Business (550 Music/Epic)		6
JESSICA SIMPSON   Wanna Love You Forever (Columbia	)	5
MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)		5
BOB MARLEY f/LAURYN HILL Turn (Columbia/IDJMG)		4
DONELL JONES U Know (Untouchables/LaFace/Arista)		4
FREESTYLERS Don't Stop (Mammoth)		4

# Most Increased Plays

TOTAL

_	PLAY
ARTIST TITLE LABEL(S)	INCREASE
SISQO Got To Get It (Dragon/Def Soul/IDJMG)	+408
PUFF DADDY f/R. KELLY Satisfy You (Bad Boy/Arista	) + <mark>25</mark> 6
LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	+250
OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	+242
K-CI & JOJO Girl <i>(MCA)</i>	+188
ICE CUBE f/MACK 10 You Can Do It (Priority)	+177
MARIAH CAREY/JOE & 98 DEGREES Thank (Columbia	) +159
SANTANA Maria Maria (Arista)	+155
ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	+144
RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	+137

No Songs Qualified For Breaker Status This Week

56

67 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played 21 on more stations is placed first. Breaker status is assigned to songs reaching 500 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



**Breakers**®

# CHR/Rhythmic

# Hip Hop Top 20

		November 12, 1999	Г TO		TOTAL STATI
l	TW	ARTIST TITLE LABEL(S)	TW	LW	ADDS
1	1	JUVENILE Back That (Cash Money/Universal)	4518	4765	125/0
2	2	EVE Gotta Man (Ruff Ryders/Interscope)	4293	4432	133/1
3	3	B.G. Bling Bling (Cash Money/Universal)	3466	3697	127/1
	4	Q-TIP Vivrant Thing (Def Jam/IDJMG)	3194	3689	126/0
	6	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	2831	2577	127/4
	6	WARREN G I Want It All (G-Funk/Restless)	2507	2392	119/3
	7	SNOOP DOGG B-Please (No Limit/Priority)	1763	1950	105/
	8	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	1743	1904	89/
ľ	9	SOLE' 4,5,6 (DreamWorks)	1681	1600	94/
	10	DR. DRE Still D-R-E (Aftermath/Interscope)	1614	1770	113/
)	11	JAY-Z Girls' Best Friend (Epic)	1432	1698	95/
Ď	12	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)	1419	1125	103/
2	13	PHARAOHE MONCH Simon Says (Rawkus/Priority)	1408	1266	105/
3	1	LIL' WAYNE Tha Block Is Hot (Cash Money/Universal)	1340	957	92/1
)	Ð	ICE CUBE F/MACK 10 You Can Do It (Priority)	1254	766	111/1
7	6	NOTORIOUS B.I.G. Dead Wrong (Bad Boy/Arista)	1241	1085	100/
3	17	RUFF RYDERS F/EVE & NOKIO What (Ruff Ryders/Interscope	e) <b>1162</b>	1251	98/
9	18	LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	1134	803	80/1
6	19	MOBB DEEP Quiet Storm (Loud)	1002	1110	88/
4	20	HOT BOYS We On Fire (Cash Money/Universal)	982	1165	82/

# **New & Active**

<b>KEVON EDMONDS</b> 24/7 <i>(RCA)</i>	<b>MISSY "MISDEMEANOR" ELLIOTT</b> All N <i>(EastWest/EEG)</i>
Total Plays: 359, Total Stations: 27, Adds: 2	Total Plays: 230, Total Stations: 17, Adds: 0
<b>PHARAOHE MONCH</b> Simon Says ( <i>Rawkus/Priority</i> )	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)
Total Plays <del>:</del> 322, Total Stations: 18, Adds: 0	Total Plays: 226, Total Stations: 20, Adds: 5
<b>TRACIE SPENCER</b> Still In My Heart <i>(Capitol)</i>	<b>GINUWINE</b> None Of Ur Friends Business <i>(550 Music/Epic)</i>
Total Plays: 313, Total Stations: 22, Adds: 2	Total Plays: 209, Total Stations: 22, Adds: 6
MARC NELSON 15 Minutes <i>(Columbia)</i>	<b>LFO</b> Girl On TV <i>(Arista)</i>
Total Plays: 307, Total Stations: 15, Adds: 1	Total Plays: 179, Total Stations: 7, Adds: 0
<b>MARY J. BLIGE</b> Deep Inside ( <i>MCA</i> )	AMBER Sexual (Li Da Di) <i>(Tommy Boy)</i>
Total Plays: 299, Total Stations: 17, Adds: 0	Total Plays: 175, Total Stations: 7, Adds: 0
<b>MARIAH CAREY/JOE &amp; 98 DEGREES</b> Thank God <i>(Columbia)</i>	<b>JS:16</b> Stomp To My Beat <i>(Priority)</i>
Total Plays: 278, Total Stations: 21, Adds: 12	Total Plays: 169, Total Stations: 12, Adds: 0
LIL' WAYNE Tha Block Is Hot ( <i>Cash Money/Universal</i> )	<b>GEMINI</b> Doctor, Doctor <i>(Thump Street)</i>
Total Plays: 278, Total Stations: 14, Adds: 3	Total Plays: 150, Total Stations: 6, Adds: 0
<b>KRAYZIE BONE</b> Paper ( <i>Mo Thugs/Ruthless/Loud</i> )	<b>JA RULE</b> How Many Wanna (Yab Yum/Elektra/EEG)
Total Plays: 266, Total Stations: 19, Adds: 2	Total Plays: 144, Total Stations: 7, Adds: 1
<b>BOOMTANG BOYS</b> Squeeze Toy ( <i>Virgin</i> )	<b>E-40</b> Big Ballin' With My Homies ( <i>Sick Wid' It/Jive</i> )
Total Plays: 232, Total Stations: 8, Adds: 2	Total Plays: 143, Total Stations: 9, Adds: 3
<b>CHRISTINA AGUILERA</b> What A Girl Wants <i>(RCA)</i>	FREESTYLERS Don't Stop <i>(Mammoth)</i>
Total Plays: 230, Total Stations: 35, Adds: 31	Total Plays: 124, Total Stations: 12, Adds: 4

Songs ranked by total plays

# CHR/Rhythmic Reporters

Stations and their adds listed alphabetically by market

WQHT/New York, NY \*

PD: Tracy Cloherty MD: Sean Taylor 27 NAS "Nastra" 11 LIMP BIZKIT "Gether" 10 MAXWELL "Play"

WNVZ/Norfolk, VA \*

PD: Don London MD: Jay West 3 CHRISTINA AGUILERA "What"

KBAT/Odessa-Midland, TX

RDAT/UUESSE-MILIAIU PD: Les Caro MD: Kevin Chase 10 LIMP BIZKI "Getter" 10 ICE CUBE F/MACK 10 "You" CHRISTINA AGULERA "What"

KQCH/Omaha, NE \*

PD: Erik Johnson 68 BRIAN MCKNIGHT "One" 43 WILL SMITH TWH 22 BLAOUE Bring" 18 FATBOY SLIM "Skank" CHRISTINA AGUILERA "What" A TEENS "Mamma"

WPY0/Orlando, FL \*

PD: Phil Michaels MD: Damian Paul 13 LIMP BIZKIT "Gether" JESSICA SIMPSON "W

KCAQ/Oxnard, CA \*

PD: Dan Garite APD: Com Dog

MD: Joey Boy 4 NAS "Nastra" 3 KIIBUPT "Names"

KKSS/Albuquerque, NM \* PD: Tony Manero 5 GINUWINE "Man" NAS "Nastra" CHRISTINA AGUILERA "What" GINUWINE "None"

KYLZ/Albuquerque, NM \* Jammer D/MD: Robb Royale JESSICA SIMPSON "Wanna" CHRISTINA AGUILERA "What"

KPRF/Amarillo, TX PD/MD: Eric Michaels 19 Christina AGUILERA "What" 6 ENRIQUE (GLESIAS "Rhytim" SAVAGE GARDEN "Knew" VITAMIN C "Myset"

KFAT/Anchorage, AK RTAI/ARCHOYAGE, AR DM: Mark Carison PD: Steve Kicklighter GINUWINE "None" DONELL JONES "Know" CHRISTINA AGULERA "What" MISSY ELLIOTT "Hot"

KOBT/Austin, TX \* PD: Scooler B. Stevens MD: Mark Macray 12 CHRISTINA AGUILERA "What" 1 LIMP BIZKIT Gether MISSY ELLIOTT "Hot"

KISV/Bakersfield, CA \*

PD: Bob Lewis APD/MD: Picazzo 8 LIMP BIZKIT "Gether" CHRISTINA AGUILERA "What"

WERQ/Baltimore, MD \* PD: Dion Summers MD: Darren Brin \* MAS "Nastra" 6 MARC NELSON "Minutes" 5 REDMAMMETHOD MAN "Bockwilder"

WBHJ/Birmingham, AL \* PD: Mickey Johnson APD/MD: Mary Kay BOB MARLEY ... "Tum"

WJMN/Boston, MA \* PD: Cadillac Jack McCartney APD/MD: Danny Ocean

PD: Keli Reynolds WBBM/Chicago, IL \* PD: Todd Cavanah MD: Erik Bradley No Adds

WSSP/Charleston, SC

CHR/Rhythmic and Urban sections. © 1999, R&R Inc.

WJMH//Greensboro, N DM/PD: Brian Douglas APD: Kendall B MD: Boogle D 38 OL DIRTY BASTARD "Money" 37 DONELL JONES "Know" 16 GOODIE MOB "Rich" 15 JA RULE "Wanna" KZFM/Corpus Christi, TX \* PD: Ed Dcanas MD: Danny B. Jammin' 1 IMX "Stay" MARIAH CAREYJUG... "Thank" CHRISTINA AGUILERA "What" KIKI/Honolulu, HI \*

PD: Fred Rico MD: Pable Sato 12 SANTANA "Maria" 1 CHRISTINA ASUILERA "What" GINUWINE "None" KRBV/Dallas-Ft. Worth, TX PD: Carmy Ferreri MD: Pete Manriquez No Adds

PD: Cat Collins MD:John E. Kage No Adds

KPRR/EI Paso, TX \*

DM: John Candelaria PD/MD: Victor Slarr 15 MARIAH CAREY/JOE... "Thank"

WCKZ/Ft. Wayne, IN

PD: Brian Michel APD: Jo Valentine 36 (FREESTYLERS "Stop" 20 CHRISTINA AGUILERA "What" 16 99 DEGREES Giff" 2 TRACIE SPENCER "Hean" KRAYZIE BONE "Paper"

WJFX/Ft. Wayne, IN \*

ICE CUBE F/MACK 10 "You" GINUWINE "None"

KBOS/Fresno, CA \*

PD: E. Curtis Johnson MD: Travis Loughran

MARIAH CAPEY/JUC SISOO "Got" RICKY MARTIN "Bon-Bon" ENRIQUE IGLESIAS "Rhythm"

KQMQ/Honolulu, HI \* PD: Jacque Gonzales James MD: Jussin Craz 9 SANTANA "Mana" 8 KEVON EDMONDS "24/7" 3 GINUWIK... "Man" WBTT/Dayton, OH \* /MD: Dino RobitaRie CHRISTINA AGUILERA "What" EIFFEL 65 "Blue"

KQKS/Denver-Boulder, CO KXME/Honolulu, HI \* PD: Jamie Hyatt MD: Ryan Kawamoto 36 MARIAH CAREYJOE... "Thank" 28 "N SYNC "Onty" SISOO "Got"

> KBXX/Houston-Galveston, TX \* PD: Reb Scorpie MD: Kashawn Powell 18 KELIS "Caught"

WJMH/Greensboro, NC \*

WHHH/Indianapolis, IN \* Horsey Construction and a second a se

WJBT/Jacksonville, FL \* PD: Dave Wynter J-SHIN "Stand"

KLUC/Las Vegas, NV \* PD: Cat Thomas APD: Mike Spencer MD: J.B. King 7 siSoD Got 4 BICKY MARTIN "Bon-Bon"

KPWR/Los Angeles, CA \* VP/Prog: Jimmy Steal APD: Damion Young MD: E-Man 12 TASH F/RAEKWON "Rap"

KLZK/Lubbock, TX PD/MD: Chuck Luck 19 CHRISTINA AQUIERA "What" 9 FRESTYLERS "Stop" WARREN G, "Want" UMP BUXKI "Gener" JESUGA SIMPSON "Wanna" ICE CUBE F/MACK 10 "You"

KXHT/Memphis, TN \* DM: Chris Taylor PD: Lee Cagle 5 BRIAN MCKNGHT "One" 5 JUVENILE "U" 2 REOMAWNETHOD MAN "Roc AL KAPONE "Geta" KC REDO "Mano"

PD: Kid Curry MD: Eddie Mix APD: Tony The Tiger 8 BOOMTANG BOYS "Squezz" JULIO (GLESIAS, JR. "Chance"

KBTU/Monterey-Salinas, CA ND I U/MUHErcy-Saliras PD: Bobby Dee MD: Vic DeLeon MARIAH CAREY/JOE... "Thank" MAXWELL "Play"

KDON/Monterey-Salinas, CA \* PD: Dan Watson MD: Dennis Martinez CHRISTINA AGUILERA "What" SISQO "GOI" MISSY ELLIOTT "Hot"

WKTU/New York, NY \* VP/Ops.: Frankie Blue APD/MD: Andy Shane WISE GUY ORCHESTRA WISE GUY ORCHESTR BLAQUE "Bring" LOU BEGA "Tricky" FREESTYLERS "Stop" EIFFEL 65 "Blue"

RUGLI/HIVEISIDE, LA " PD: Mark Feather APD/MCI\_Sesse Daran 1 MARC ANTHONY 'Know' WARREN G. 'Want' LIMP BIZKIT "Gener" SISOO "Gen" SISOO "Gen" DORELLONES 'Know' MARIAH CAREYJDE... "Thank'

WKGS/Rochester, NY \*

PD: Erick Anterson APD: Patrick Castania 11 CHRISTINA AGUILERA "What" OL DIRTY BASTARD "Money"

KBMB/Sacramento, CA \* PD/MD: Ibrahim "Ebro" Jamile 17 NAS "Nastra" MARIAH CAREY/JOE... "Thank"

KSFM/Sacramento, CA \* PD: Bob West 14 LIMP BIZKIT "Gether" 2 BOB MABLEY "Turn"

WTCF/Saginaw, MI \* PD/MD: Rich Stevens No Adds

WOCQ/Salisbury, MD PD: Wookie MD: Gizmo MARIAH CAREY/JOE . "Thank" MINT CONDITION "Lava" CHRISTINA AGUILERA "What" ICE CUBE F/MACK 10 "You"

KUUU/Salt Lake City, UT \* PD: Michael Knight 19 EVE "Gona" 18 MARIAH CAREY/JOE ... "Thank"

DIFTINIZIONA ANTONIO, TX PD: CitH Tredway MD: Steve Chaves JESSICA SIMPSON "Wanna" CHRISTINA AGULERA "What NAUGHTY BY NATURE "Holday" BELLE PEREZ "Helio" XHTZ/San Diego, CA \* DM/PD: Lisa Vazquez MD: Dale Solivan 2 E-40 "Ballin" NAS "Nastra" CHRISTINA AGUILERA "What"

KMEL/San Francisci PD: Jeey Arbagey MD: Glenn Aura 20 LIU: WAYNE "Block" 18 BEATNUTS "Acabo" 12 O-TIP "Breathe" TERRY DOXTER - Strayed" KEVON EOMONDS "24/7"

KTFM/San Antonio, TX \*

PD: Dave Ferguson APD/MD: Orlando 3 SISOO "Got" 1 GINUWINE "None" IMX "Stay" KOHT/Tucson, AZ \*

WLLD/Tampa, FL \*

KUH1/IUCSON, AZ PD: Paco Jacobo MD: D. Wayne Chavez I NAS "Nastra" BOB MARLEY... "Tum" CHRISTINA AGUILERA "What" TRE-D "Seventeen"

KMEL/San Francisco, CA \* WOWZ/Utica, NY PD: John Carucci MD:Dana Rita 15 FATBOY SLIM "Skank" 15 BOOMTANG BOYS "Sq 15 BELLE PEREZ "Hello" 15 ICE CUBE F/MACK 10 "

KYLD/San Francisco, CA \* PD: Michael Martin APD/MD: Jazzy Jim Archer CHRISTINA AGUILERA "What" WPGC/Washington, DC \* PD: Jay Stevens APD: Regie Rouse MD: Thes Mitchell 10 NOTORIOUS BILG, "Dead" 8 LLL WANNE "Block" KWWV/San Luis Obispo, CA

KUBE/Seattle-Tacoma, WA KDGS/Wichita, KS \* PD: Steve Dorrell APD/MD: Ricardo Cherry 5 GINUWINE "None" NAS "Nastra" MARIAH CAREYJOE..."Thank" JUVENLE "U" E-40 "Ballin" LATANYA "Keys" OM; Shelfie Hart PD: Eric Powers MD: Julie Pilat 6 SANTANA "Maria" 2 CHRISTINA AGUILERA "N

KWIN/Stockton, CA \*

PD: Jammer APD/MD: Tommy Del Rio 19 CHRISTINA AGUILERA "What" 14 JESSICA SIMPSON "Wanna"

NIN/S IGGRIGHT, Son : John Christian MARIAH CAREYJOE. "Thank' RICKY MARTIN "Bon-Bon" FREESTVLERS "Stop" CHRISTINA AGUILERA "What" MISSY ELIDIT "Ho" ICE CUBE F/MACK 10 "You" SISOO "Got" GINUWINE... "Man"

WBTJ/Youngstown-Warren, OH PD: Steve Granato MD: Jerry Mac MARIAH CAREY/JOE... "Thank" SMASH MOUTH "Morning"

\* = Mediabase 24/7 monitored

67 Total Reporters 67 Current Reporter 67 Current Playlists

www.americanradiohistory.com

KSEQ/Fresno, CA \* PD:: Rik McNeil MD: Rudy Drozco 3 CHRISTINA AGUILERA "What" LIMP BIZKIT "Getter" COKO "Triflin"

KHTN/Merced, CA PD: Rene Roberts APD/MD: Drew Stone SAVAGE GARGEN "Knew" NAS "Nastra" E-40 "Ballin" CHRISTINA AGUILERA "What

WPOW/Miami, FL \*

KPSI/Palm Springs, CA DM/PD: Mike Keane 5 DONELL JONES "Know" KRAYJE BONE "Paper" CHRISTINA AGUILERA "What" TRACIE SPENCER "Heart"

KKEB/Phoenix A7 \* PD: Bruce St. James APD/MD: Charfie Huero SISOO "Got" CHRISTINA AGUILERA "What

KXJM/Porlland, OR \* PD: Mark Adams MD: Pretty Boy Dontay 24 SISOO Tor CHRISTINA AGUILERA "What"

WWKX/Providence, RI \* PD: Jerry McKenna MD: Paul Nelson 1 MOB DEEP "Guiet" 1 NAS "Nastra" 1 JUVENILE "U" KWNZ/Reno, NV \*

PD: BIII Schulz 5 98 DEGREES "Gift" 4 LIMP BIZKIT "Gether" CHEISTINA AGUILERA "What

KGGI/Riverside, CA \*



November 12, 1999

# **Most Played Recurrents**

**TLC** Unpretty (LaFace/Arista) DESTINY'S CHILD Bills, Bills, Bills (Columbia) BLAQUE 808 (Track Masters/Columbia) 112 Anywhere (Bad Boy/Arista) TLC No Scrubs (LaFace/Arista) JENNIFER LOPEZ If You Had My Love (Work/Epic) JAY-Z f/AMIL AND JA Can I Get A... (Def Jam/IDJMG) **RUFF RYDERS f/EVE & NOKIO** What Ya Want (*Ruff Ryders/Interscope*) K-CI & JOJO Tell Me It's Real (MCA) NEXT Too Close (Arista) AALIYAH Are You That Somebody? (Atlantic) LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)

BACKSTREET BOYS | Want It That Way (Jive)

**TYRESE** Sweet Lady (RCA)

DRU HILL f/REDMAN How Deep Is Your Love (Def Jam/IDJMG)

**BIG PUNISHER f/JOE** Still Not A Player (Loud)

USHER You Make Me Wanna... (LaFace/Arista)

LAURYN HILL Can't Take My Eyes Off You (Ruffhouse/Columbia)

WHITNEY HOUSTON Heartbreak Hotel (Arista)

NOTORIOUS B.I.G. Mo Money Mo Problems (Bad Boy/Arista)

# CHR/RHYTHMIC Going For Adds 11/16/99

98 DEGREES This Gift (Universal) MARIAH CAREY f/JOE & 98 DEGREES Thank God I Found You (Columbia) **COMMON** Dooinit (MCA) MOBB DEEP f/NAS It's Mine (Loud) J-SHIN One Night Stand (Atlantic) JUVENILE U Understand (Cash Money/Universal) MOS DEF Ms. Fat Booty (Rawkus/Priority)



11am

**GINUWINE** So Anxious JAY-Z Girl's Best Friend K-CI & JOJO Girl NOTORIOUS B.I.G. Hyponotize 702 Where My Girls At EVE/RUFF RYDERS Gotta Man TRACIE SPENCER Still In My Heart BRIAN MCKNIGHT Back At One MARIAH CAREY Hearthreaker JAY-Z/JA/AMIL Can I Get A... SANTANA Mirage TLC What About Your Friends WARREN G | Want It All JT MONEY Who Dat? IMX Stay The Night

#### 4pm

**GINUWINE** So Anxious LIMP BIZKIT N 2 Gether Now DRU HILL In My Bed DESTINY'S CHILD Bug A Boo B.G. Bling Bling 2ND II NONE Up 'N Da Club PUFF DADDY/R, KELLY Satisfy You Q-TIP Vivrant Thing RUFF RYDERS/EVE What Ya Want WILL SMITH Will 2K 2 PAC F/JODECI How Do U Want It BLAQUE Bring It All To Me HOT BOYS We On Fire 112 Anywhere

#### 8pm

DONELL JONES U Know What's Up LIMP BIZKIT N 2 Gether Now OL' DIRTY BASTARD Got Your Money MARIAH CAREY Heartbreaker BEATNUTS Watch Out Now ICE CUBE You Can't Do It DIGITAL UNDERGROUND Kiss You Back **2PAC** Changes PUFF DADDY/R. KELLY Satisfy You 2ND II NONE Up 'N Da Club WARREN G I Want It All

## KYLZ/Albuquerque

R&R/MEDIABASE 24/7

11am

SANTANA Maria Maria **OUTKAST** Rosa Parks BLAQUE Bring It All To Me JENNIFER LOPEZ Waiting For Tonight MASE Feel So Good MARIAH CAREY Heartbreaker RUFF RYDERS/EVE What Ya Want **MONIFAH** Touch It CHRISTINA AGUILERA Genie In A Bottle WILL SMITH Will 2K NAUGHTY BY NATURE O.P.P. WARREN G I Want It All BRIAN MCKNIGHT Back At One

#### 4pm

TANTO METRO/DEVONTE Everyone Falls In... TRICK DADDY Nann Ni\*\*a BLAQUE Bring It All To Me IMX Stay The Night WILL SMITH Gettin' Jiggy Wit It LOU BEGA Mambo #5 DESTINY'S CHILD Bills, Bills, Bills TLC No Scrubs MARIAH CAREY Heartbreaker DESTINY'S CHILD Bug A Boo WARREN G/NATE DOGG Regulate EVE/RUFF RYDERS Gotta Man

#### 8pm

EVE/RUFF RYDERS Gotta Man 112 Anywher MARIAH CAREY Heartbreaker IMX Stay The Night DESTINY' CHILD Bills, Bills, Bills FREAK NASTY Da Dip DESTINY'S CHILD Bug A Boo CHRISTINA AGUILERA Genie In A Bottle **GINUWINE** So Anxious SOLE 4.5.6 LIMP BIZKIT N 2 Gether Now JUVENILE Back That Azz Up

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.



# CHR/Rhythmic Playlists

MARKET #1		DR ALL CHR/RHYTHMIC REPORTERS ON MARKET #2		MARKET #4
WKTU/New York AMFM (201) 420-3700 Blue/Shane 12+ Cume 2,214,800	WOHT/New York Emmis (212) 229-9797 Cloherty/Taylor 12-5 Cume 2,148.000	KPWR/Los Angeles           Emmis         (618) 953-4200           Steal YOUND/E-Man         12+ Cume 1.586,700	WBBM/Chicago infinity (312) 944-6000 Cavaan/Bradley 12- Cume 1.249.200	KMEL/San Francisco AMFM (415) 538-1061 Arbagey/Aure 12+ Cume 650,600
PLAYS         GI (000)           102         Charles Antitation (Li Da Di)         75978           103         AMBE RASKual (Li Da Di)         75978           104         Stanker Antite Honvin Need To Know         79556           105         Gal EMINFER I DE-ZWatting for Tonight         75978           105         Stanker Antite Honvin Need To Know         79578           105         Stanker Antite Movin Need To Know         79578           105         Stanker Antite Movin Need To Know         62712           104         Stanker Antite Movin Need To Know         62712           105         Stanker Antite Movin Need To Know         62712           104         Stanker Antite Movin Need To Know         55476           105         Stanker Antite Movin Need To Know         55476           104         Stanker Antite Movin Need To Know         55476           105         Stanker Antite Movin Need To Know         55476           104         Stanker Antite Movin Need To Know         55476           104         Stanker Antite Movin Need To Know         373788           105         Stanker Antite Need To Know You         30150           105         Stanker Antite Need To Know You         30150           105         Stanker	PLAYS         GL (000)           24 46         MOBB DEEP F/NAS/II'S Mine         69504           46         33         JAY-Zőiris Best Friend         62264           46         43         JAY-Zőiris Best Friend         60516           44         42         TLC/Linpertly         60816           51         40         12/Low You Like I Did         57320           39         40         MSSY ELLIOTT/AI I NM Griti         57320           39         40         MSSY ELLIOTT/AI I NM Griti         57320           39         40         MSSY ELLIOTT/AI I NM Griti         57320           39         37         DRAG-01H /GUVENILE/Down Bottom         53576           41         36         O-TIP/Virant Thing         50680           43         36         DOREL JONESU Know What's Up         52128           47         35         MOBE DEEP/Guet Storm         50680           24         35         SISO/Got Io Get II         50680           31         SNOOP DOGG-Prease         44888         433           31         NOOP DOGG-Prease         44888         44888           31         I REDMAN/ME THOD MAN/DA Rockwider         44888           31         TANTO ME	PLAYS         Composition         Composition <thcomposition< th=""> <thcomposition< th=""> <thco< td=""><td>PLAYS         Cliptic Construction           LW TW         ARTIST/TULE         GI (000)           53 82         PUFF UADDY/R. KELLY/Sats/V You         51578           80 80         BRIAN MCKNIGH/Takat AI Die         50320           97 93         WHITNEY HOLTS/MM/Live Is Your Love         49691           80 77         LOU BEGAWambo No. 5.         49691           80 78         LOU BEGAWambo No. 5.         49062           76         TRACE SPENCERM's All About.         42772           77         S1 MARIA HARER That Thang Up         32079           78         S1 BLADUFBHING NOT Need to Know         31450           31         BARCA ATHONYI Need to Know         31450           31         SANTANA FROB THEMASS'smooth         30192           23         GINUVINES'S Anxious         23273           33         CHRISTINA AGUIL ERAWMAIA Gint Wants         20757           33         CHRISTINA AGUIL ERAWAMAIA Gint Wants         20757           33<!--</td--><td>PLAYS         BI (000)           64         74         SNOOP DOGG-B-Please         21238           66         63         D-TIPA/Warant Thing         18081           62         10 (DIRTY BASTARD/GRI Your Money         17507           49         59         OR. DRESSIII D-R-E         16933           53         57         SS ANTANA/Marant Maria         16559           60         56         DONELL JONESSU Know What's Up         16072           57         55         BLAQUE/Ring It All To Me         15785           53         57         SS EI ALQUE/Ring It All To Me         15785           54         55         SC USC LOB E FMADCK 10/You Can Do It         14924           54         46         WARREN G /I Want It All         13776           54         47         ERIC BENET/Spend My Life         13489           60         46         B G /Bing Bing         12024           54         47         MOSE DEE FLUODA/JOEI It On Tonite         12912           54         47         MOSE DEE FLUODA/JOEI Storm         12054           54         32         BEATNUTS/WARCH UN HOW         91332           54         32         DE ANALEY / Tom Your Lights</td></td></thco<></thcomposition<></thcomposition<>	PLAYS         Cliptic Construction           LW TW         ARTIST/TULE         GI (000)           53 82         PUFF UADDY/R. 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DRESSIII D-R-E         16933           53         57         SS ANTANA/Marant Maria         16559           60         56         DONELL JONESSU Know What's Up         16072           57         55         BLAQUE/Ring It All To Me         15785           53         57         SS EI ALQUE/Ring It All To Me         15785           54         55         SC USC LOB E FMADCK 10/You Can Do It         14924           54         46         WARREN G /I Want It All         13776           54         47         ERIC BENET/Spend My Life         13489           60         46         B G /Bing Bing         12024           54         47         MOSE DEE FLUODA/JOEI It On Tonite         12912           54         47         MOSE DEE FLUODA/JOEI Storm         12054           54         32         BEATNUTS/WARCH UN HOW         91332           54         32         DE ANALEY / Tom Your Lights</td>	PLAYS         BI (000)           64         74         SNOOP DOGG-B-Please         21238           66         63         D-TIPA/Warant Thing         18081           62         10 (DIRTY BASTARD/GRI Your Money         17507           49         59         OR. 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MARKET 44           KYLD/San Francisco           AMARMA           (415) 356-0949           Martim/Archer           Live Transmission           Colspan="2">Colspan="2">Colspan= 2           SNOOP DOGG/6-Please         24624           SANGAP DOGG/	MARKET #5           KRBV/Dallas-FL. Worth Infinity (214) 630-3011 Ferren/Mannquez 12 + Cume 328,700           FLAYS           LW Further 328,700           PLAYS           LW Further 328,700           PLAYS           LW Further 328,700           CHRSTINA AGUIE FRAGenie in A Both E G. Bing Bing 1495           PLAYS           LW Further 328,700           DI CHRSTINA AGUIE FRAGEneie in A Both E G. Bing Bing 1495           BOOMTANG BRYSSEqueze loy 14454           100 FOR DOWN SSEQUEZ Party Remax           BOOMTANG BRYSSEQUEZ Party Remax           AT LIME PALAMENT Bet A Baller           11534           AT LIME PALAMENT Bet A Baller           11534           111 CHOY Manna Bet A Baller           11534           112 Chyperten Now           101 FOR DOWN KELLYSANGY Pon Than Line           643           11534           112 Anywhere           ANT ANAMANA MATA           1276           128 LAULEROS           1	MARKET #3           WJMN/Bostón AM/M (781) 663-2500 McCartney/Ocean 12 - Curre £58.000         Colspan="2">Colspan="2"           Colspan="2"	MARKET #9           WPGC/Washington. DC Infinity (301) 441-3500 Stevens/Rouse/Mitchell 12-Come 778.600         Image: Comparison of the comparison of th	MARKET #10           KBXX/Houston           Clear Channel           (713) 623-2108         Scorpio/Powell           12" Cume 652.900           PLYS           Colspan="2">Colspan="2"           Colspan="2">Colspan="2"           Colspan="2"           Colspan="2" <t< td=""></t<>
WARKET #12           WPOW/Miami         Bessley           (305)         653-6796           Curry/Mix         12+ Curre           12+ Curre         682.600           PLAYS         Image: Comparison of the second	MARKET #14           HUBE/Seattle-Tacoma Ackerley (206) 285-2295 Hatt/Dowers/Pilat         Image: Comparison of the	MARKET #15           XHTZ/San Diego           Califormula           (619)         385-9090           Vasquez/Solivan         Image: Colspan="2">Image: Colspan="2">Colspan="2">Colspan="2"           12+ Cume 311.100         Image: Colspan="2">Image: Colspan="2"           PLArs         Image: Colspan="2">Colspan="2"           Lw Two ARTIST/TILE         GL 1000)           53         66         MARIAH (CAREY/Heartbracker         9966           54         59         JUW MIL F Rack That Thang Up         8909           53         55         DESTINY S CHILD/Bug A Boo         8305           53         53         BRIAN MCKNIGHT/Back Al Che         8003           55         DESTINY S CHILD/Bug A Boo         8305           53         S3         BRIAN MCKNIGHT/Back Al Che         8003           55         DESTINY S CHILD/Bug A Boo         8035           53         S3         BRIAN MCKNIGHT/Back Al Che         8003           54         S1         ILAUEE Bring Back Al Che         8003           55         DE VIGStatt Man         7701         747         747         547           54         S1         D-TIPYWant Thing         641         7703	MARKET #16           KKFR/Phoenix AMFM (602) 258-6161 St. James/Huero. 12- Cume 311.500         Discrete Composition of the Compositis of the Composition of the Composition of the Com	MARKET #20           WERD/Bailimore           Radio One           (10) 332-8200           Summers/Brin           12+ Cume 462.700           Cume 402.700           Cume 402.700           Cume 402.700           Cume 402.700           Cume 402.700           Cume 402.700

# Urban



It's Working Like A Charm

□ KJLH/Los Angeles: Still strong in the community and getting results

rban AC stations continue to grow around the country. Here in Los Angeles that formatic niche is occupied by Stevie Wonder's KJLH (102.3 FM), which is the only black-owned facility in the market.

It's no secret to anyone who's been paying attention over the years that Wonder has had many opportunities to sell the station, so he's to be commended for his dedication and his commitment to continuing to own KJLH. Wonder has spoken many times about the importance of having a black-owned radio station in the second-largest radio market in the country, and he's stuck to his guns.

#### **Hanging Tough**

Having said that, we all know how tough it is for a stand-alone facility to survive in these consolidated times. and L.A. is a hotbed of intense competition from "the big boys." KJLH showed some growth in summer '99, which hadn't happened for several previous books. With its Urban AC format, which features some "cool" currents and R&B hits mixed with solid R&B oldies, KJLH is becoming the alternative to those stations doing the hip-hop/rap thing these days.

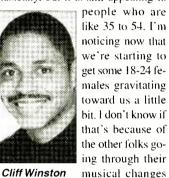
With that in mind, I called KJLH PD Cliff Winston to talk about what's been happening in his market. KJLH continues to be heavily involved with the African-American community in every way possible. That's always been Wonder's directive and KJLH's focus, and that dedication is paying off for them at a very important time.

I mentioned to Winston that the station was starting to show some ratings results it hadn't shown in the past, and he said, "To be truthful, in listening to KKBT [The Beat], they are a lot younger-sounding radio station than we are. Their personalities - I don't know their ages, but their presentation is pretty much laced with slang. It appears to me that they are targeting basically the 'Generation Xers,' and we're on the other end, targeting 25-49 and leaning toward the female listeners. We are also leaning toward an African-American listenership, but when you play R&B, you pick up all kinds of people, because the music is universal in its popularity.'

#### **An Older Focus**

"I've noticed that even in The Beat's public affairs things, the focus is pretty youthful," Winston continued. "We've always been an adult type of station over the years. This

station has gone through its changes musically, but it is still appealing to



or because of the music that's being released now.

"If you look at the national charts, you'll see records like Brian McKnight's 'Back at One,' Donell Jones' 'U Know What's Up,' Kevon Edmonds' '24/7' and Marc Nelson's '15 Minutes' — all ballads. Those are all hit records for us, but those are records you'll never hear on any of the hip-hop stations. I think this leaves us with quite a few artists who are almost exclusive to our format.

There seems to be even more R&B coming out every week, and it's good stuff. I also thinks it's important that you note that we do have artists that we share with these folks, like Mary J. Blige, Faith Evans, Donell Jones, Deborah Cox, K-Ci & JoJo and others. In a lot of cases, I think the Urban AC format is becoming what the mainstream Urban radio station used to be."

Currently there are three blackoriented radio stations in L.A., all looking to serve the African-American community along with anyone else who enjoys listening to all genres of black music: KJLH, KKBT and R&B Oldies KACE. But it looks like KACE will soon flip to a Spanishlanguage format, which means only KJLH and The Beat will be left.

KJLH is still a 3,000-watt Class A facility that can't cover the metro with its signal, but over the past six months or so something has happened: People are again starting to seek it out for its music and its more folksy approach. It appears to me that KJLH - no matter how small it is at present — is starting to get back some of the audience it once had. That's a positive in any market, but it's really a positive in L.A., where competition is fierce.

#### **Playing The Game**

Winston said, "It's kind of like two elephants fighting in the forest, with The Beat and [CHR/Rhythmic] KPWR [Power 106] slugging it out. While the elephants are fighting, the mice are running around, eating all the crumbs. It's not much, but by the time you eat enough, it's a full meal. Those are two powerhouse radio stations. I like the new sound of The Beat, I really do. I like Dr. Dre & Ed Lover, I like the people they've retained. I think they've improved the radio station. They've made changes for the better, while at the same time all of this has shifted their demographic focus.

"Even if they went all teens, though, that doesn't mean we would pick up the adults they had unless we were doing something right. All of this is just like football. We still have to block and tackle, and we have to do it well to see any positive results in our ratings and revenues. As far as I'm concerned, we have to be the best radio station we can be and not worry about what someone else is doing. We still have to play our game, and we can only hope that as they all go younger, maybe we'll get some of that windfall of adult listenership and the numbers that go with it.'

#### **Population Changes**

On the subject of the population shift that's taking place in Southern California, I wanted to know if the heavy loss of African-Americans in the Los Angeles metro is affecting KJLH. "We all know that if you are going to be doing radio in the L.A. market, you are going to have to have some significant percentage of Hispanic listenership." Winston said. 'That's regardless of what your radio station's orientation is musically or even if it's a Talk type of format. This is now just a part of the makeup of Los Angeles these days. It's similar to that of Miami.

"We're a small station with limited signal reach. Some folks in other markets have looked at us being here in Los Angeles for so many years, and they think we're a big, powerhouse station because of our heritage call letters. But we're really a very small radio station, and we have only onethird of the cume of a station like The Beat or Power 106 in this city. So our

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"We are leaning toward an African-American listenership, but when you play R&B, you pick up all kinds of people, because the music is universal in its popularity."

thing is this: We have to superserve the black community first and foremost. But we also realize that to continue to make it in this market, we also have to be accommodating to others outside of our core audience.

"We've always been accommodating to others in this market. That's been part of our history and our reputation. We've always had Hispanic listenership, as well as Caucasians and some Asian participation because of the Korean population in South Central L.A. The point is this: None of this is new to us other than the drop in black population the city has experienced recently. We have to find that special mix that brings others to our station because they like the music we feature and our personalities along with the other things we do. None of these people are going to listen to us for our black public affairs programming, and we know it. But there are other things we can do and are doing to invite them to join us and be a part of our little family that enjoys R&B music. We have to keep our presentation where it will always be inclusive of others while still serving our African-American core audience.

#### **Circle The Wagons**

"Understand that Stevie wants to have a black radio station here in this market, and he feels it's important that there's black ownership to go along with that," Winston said. "He also feels that it's important to have uncensored and unfiltered information from black speakers ---- whether they're African American or from Africa or from around the world ---who have a black perspective on things in this society. That means that we can't be as general-market as we may have been in the past, because it's almost like it's time to circle the wagons for the black listening audience in this market and for black radio in general.

"I think we have to circle the wagons while still maintaining a radio station that's general-market in the sense of professionalism. We have to be as good as any of the other radio stations in the market. Quite frankly, we have to be better if we expect to compete and be taken seriously. We have to work on our technical thing, the sound of the radio station and our presentation. We have to be able to compete with those big radio stations. In other words, we have to sound bigger than we really are. That's the only way we're going to

be able to get listeners from those other ethnic groups who live here in Southern California. We've found that we gained some Hispanic listenership over the last year. We're very happy about that, and we're going to continue our efforts in that direction.

"We have a program called *Black* Viewpoints, and we don't censor what they have to say. So you may hear some rhetoric that might not be pleasing to your thought process from time to time. You might hear someone say, 'The white man is the enemy.' I don't think that everyone listening to our radio station, blacks included, believes that, but that opinion may be expressed at one time or another. Now, the question is, how do other people from other races feel when they hear stuff like that?

'That's one of the things that makes KJLH unique, and it's because we're owned by a gentleman like Stevie Wonder, who's open to people dialoguing. He's up for people talking about things and finding a way for all of us to come together and live together in a peaceful manner while accepting one another's differences, because if we all admit it, we have more things in common than we do differences."

In the summer '99 Arbitron KJLH, has shown growth in several categories. Overall, it's increased from a 1.2 share to a 1.6. In persons 18-49 it's up from a 1.3 to a 1.7, in persons 25-49 it's up from a 1.4 to a 1.9, and in the target demo of persons 25-54 it's up from a 1.4 to a 1.8.

Here's something you might find interesting: One of the station's highest-rated dayparts is Sunday mornings, 6-10am. In persons 25-54 KJLH has a whopping 4.0 share then, ranking it third in the market overall. It also does very well in persons 12+ in that daypart, tying with CHR KIIS-FM with a 4.3 to come in third in the market. So it's not always about signal, but what's on and how it's being presented. And I know you want to know what's on the air at that time. Well, it's local paid African-American Sunday morning church services. Hello!

# TALK BACK TO R&R! Do you have questions, comments or feedback regarding this column or other issues? Call me at (310) 788-1667 or e-mail:

babylove@rronline.com

# WHEN YOU WANT TO WHISPER IN THE DARK, MAKE SURE THAT YOU SAY

# PROFYLE

THEIR DEBUT ALBUM

# WHISPERS IN THE DARK

# IMPACTING NOVEMBER 15

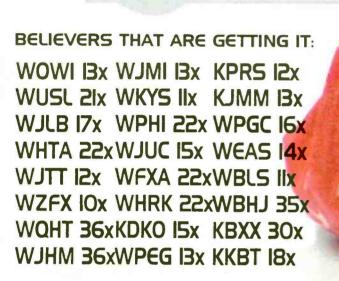
EXECUTIVE PRODUCER: KEDAR MASSENBURG Associate Executive Producers: Musa Moore & Shanté Paige

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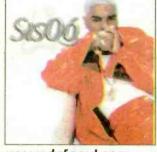
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"This record is hot!!! We put it right in!" - Dorsey Fuller, MD/KKBT

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DRU WORLD ORDER

# REP Urban Top 50

UT		<sup>®</sup> November 12, 1999					
LAST TI WEEK W	HIS EEK	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATION ADDS
1		<b>DONELL JONES</b> U Know(Untouchables/LaFace/Arista)	2928	+65	364918	13	82/2
	2	BRIAN MCKNIGHT Back At One (Motown)	2443	-47	301033	13	78/2
	3	DESTINY'S CHILD Bug A Boo (Columbia)	2347	-295	265438	9	81/0
	9	PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)	2237	+121	283445	10	76/0
	5	KEVON EDMONDS 24/7 (RCA)	2196	+160	240076	10	73/0
	6	EVE Gotta Man (Ruff Ryders/Interscope)	2172	-216	291692	11	74/0
	7	<b>IDEAL</b> Get Gone (Noontime/Virgin)	2075	-81	354237	18	72/0
	8	MARC NELSON 15 Minutes (Columbia)	1970	+60	212614	12	74/1
	9	MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)	1957	+135	262406	6	77/1
	D	MARY J. BLIGE Deep Inside (MCA)	1792	+214	215968	4	77/1
	i1	<b>Q-TIP</b> Vivrant Thing (Def Jam/IDJMG)	1722	-197	287561	18	64/0
	D	MINT CONDITION If You Love Me (Elektra/EEG)	1701	+15	177855	13	71/0
	13	<b>DEBORAH COX</b> We Can't Be Friends (Arista)	1650	-234	304293	20	65/0
	14	<b>BRANDY</b> U Don't Know Me (Like U) <i>(Atlantic)</i>	1614	-41	150003	8	71/0
	B	CHICO DEBARGE Give You What You Want (Motown)	1549	+164	156868	10	68/1
	-	<b>JUVENILE</b> Back That Thang Up (Cash Money/Universal)	1529	-151	257685	21	58/0
	16	<b>B.G.</b> Bling Bling (Cash Money/Universal)	1520	-203	249522	14	65/0
	17 18	<b>ARTIST</b> The Greatest Romance Ever Sold ( <i>NPG/Arista</i> )	1489	+206	152819	3	73/1
	_	ANGLE STONE No More Rain (In This Cloud) (Arista)	1459	+126	115495	8	57/1
	9	<b>GINUWINE</b> None Of Ur Friends Business (550 Music/Epic)	1398	+278	148955	3	75/1
	20	•	1356	+183	163791	5	69/1
	Ð	JAGGED EDGE He Can't Love U (So So Def/Columbia)	1295	+103	169330	7	65/2
	22	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	1295	+71	129520	7	70/0
	23	CASE Think Of You (Def Soul/IDJMG)	1205	-83	111667	9	66/0
	24	IMX Stay The Night (MCA)	1204	+55	115794	8	68/1
	Ð	WARREN G I Want it All (G-Funk/Restless)			98756	3	70/2
aker	-	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)	1193	+194 +43	103120	8	61/4
	Ð	SOLE' 4,5,6 (DreamWorks)	1135	+43	99829		75/1
eaker (	-	D'ANGELO Left & Right (Cheeba Sound/Virgin)	1125			3 2	72/3
eaker (	-	GUY Dancin' (MCA)	1100	+312	131782	4	60/2
eaker (	<u> </u>	PHARAOHE MONCH Simon Says (Rawkus/Priority)	1086	+142	117087	-	
eaker (	-	LIL' WAYNE Tha Block Is Hot (Cash Money/Universal)	1062	+309	124915	2	64/7
eaker (	32	TRACIE SPENCER Still In My Heart (Capitol)	1043	+166	78277	4	66/4
19	33	MARIAH CAREY Heartbreaker (Columbia)	1031	-342	123867	11	67/0
32	34	DRU HILL Beauty (University/IDJMG)	1010	-26	221029	12	22/0
30	35	DR. DRE Still D-R-E (Aftermath/Interscope)	989	-80	111717	6	62/0
44	36	J-SHIN One Night Stand (Slip Slide/Atlantic)	975	+165	73910	3	59/4
31	37	TLC Unpretty (LaFace/Arista)	950	-118	142350	15	56/0
	38	BOB MARLEY F/LAURYN HILL Turn (Columbia/IDJMG)	950	+130	95128	3	50/0
47	39	WILL SMITH Will 2K (Columbia)	948	+164	90498	3	58/1
49	<b>(</b> )	NOTORIOUS B.I.G. Dead Wrong (Bad Boy/Arista)	873	+156	114500	2	62/3
43	<b>(</b>	MAXWELL Let's Not Play The Game (Columbia)	848	+32	67797	4	59/0
ebut>	Ð	SISQO Got To Get It (Dragon/Def Soul/IDJMG)	829	+580	97770	1	72/7
26	43	GERALD LEVERT Nothin' To Somethin' (EastWest/EEG)	825	-350	63041	10	53/0
ebut>	4	BLAQUE Bring It All To Me (Track Masters/Columbia)	799	+260	87345	1	54/3
38	45	112 Love You Like   Did (Bad Boy/Arista)	780	-138	162477	20	41/0
36	46	WHITNEY HOUSTON My Love Is Your Love (Arista)	776	-185	104132	17	53/0
45	47	MOBB DEEP Quiet Storm (Loud)	754	-55	134974	7	53/1
40	48	HOT BOYS We On Fire (Cash Money/Universal)	744	-157	107315	11	<b>50/0</b>
		<b>SNOOP DOGG</b> B-Please (No Limit/Priority)	725	-239	112767	10	55/0
35	49	SNOOT BOUU D'Hease (No Ennor Henry)					

Most Added®

	ARTIST TITLE LABEL(S)	ADDS
	NAS Nastradamus (Columbia)	55
	Q-TIP Breathe And Stop (Arista)	55
	NOREAGA Play That S*** (Penalty/Tommy Boy)	30
	MOS DEF Ms. Fat Booty (Rawkus/Priority)	27
	SY SMITH Gladly (Hollywood)	20
	GINUWINE, R.L., TYRESE, CASE The Best(Columbia)	12
1	COKO Triflin' (RCA)	10
	TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Interscope)	8
	SISQO Got To Get It (Dragon/Def Soul/IDJMG)	7
	LIL' WAYNE Tha Block (Cash Money/Universal)	7

# Most Increased Plays

ARTIST TITLE LABEL(S)	PLAY
SISQO Got To Get It (Dragon/Def Soul/IDJMG)	+580
GINUWINE, R.L., TYRESE, CASE The Best (Columbia	) +449
GUY Dancin' (MCA)	+312
ICE CUBE F/MACK 10 You Can Do It (Priority)	+311
LIL' WAYNE Tha Block (Cash Money/Universal)	+309
GINUWINE None Of Ur(550 Music/Epic)	<mark>+278</mark>
BLAQUE Bring It All (Track Masters/Columbia)	+260
COKO Triflin' (RCA)	+228
MARY J. BLIGE Deep Inside (MCA)	+214
ARTIST The Greatest Romance (NPG/Arista)	+2 <mark>06</mark>

# **Breakers**®

Hot	Boyz (EastWest/EEG)	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
1193/194	70/2	26
	D'ANGELO	
Left & Rig	ght <i>(Cheeba Sound/Virgin)</i>	
TOTAL PLAYS/INCREASE .	TOTAL STATIONS/ADDS	CHART
1125/149	75/1	28
	GUY	
	Dancin' <i>(MCA)</i>	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
1100/312	72/3	æ
P	HARAOHE MONCH	
Simon	Says (Rawkus/Priority)	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
1086/142	60/2	30
	LIL' WAY <mark>n</mark> e	
Tha Block is	s Hot <i>(Cash Money/Univers</i>	al)
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
1062/309	64/7	<b>(1)</b>
	TRACIE SPENCER	
Still	In My Heart (Capitol)	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
1043/166	66/4	32

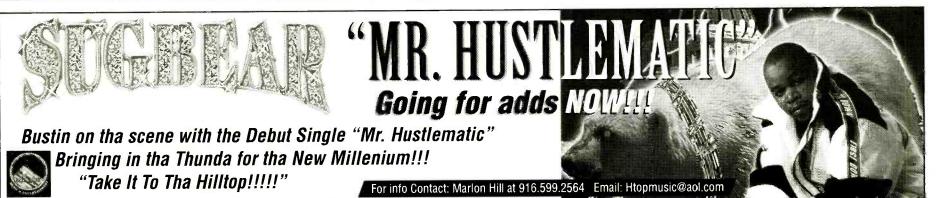
 at from
 by each reporting station. Songs unreported as adds do not count

 ined to
 toward overall total stations playing a song. Most Increased Plays lists

 ssions
 the songs with the greatest week-to-week increases in total plays.

 vermis Weighted chart appears on R&R ONLINE MUSIC TRACKING.

83 Urban reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.



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TOTAL

# **Urban Action**



## ARTIST: **BEVERLY** ALBUM; **YOU CAME ALONG** LABEL: **YAB YUM/ELEKTRA/ EEG**

hope I don't cry tonight," she said. And she didn't. As her guests listened to her music and watched some videos (not to mention enjoyed an appetizing dinner), Yab Yum's most recent singing sensation, Beverly, conversed with many and impressed all. This petite woman with the beautiful smile, sweet spirit and amazing voice told me that she still can't believe all this is happening to her. She's been singing since she was a mere tyke, and her vocal ability is real! When the evening came to a close, she sang her appreciation for our support and attendance at the dinner. Her current single, "You Came Along," obviously shows her talent. But that night, a cappella and impromptu, Beverly had everyone dazed. We watched her ... we applauded her ... we marveled at this young lady whose superstardom has been achieved before her following has been amassed.

It started out as an interesting evening. **R&R** Asst. AC/NAC Editor Renée Bell, **R&R** Sales Representative Lanetta Kimmons and I went to a party in Hollywood on the *Cheers* set. While Kimmons opted for home and relaxation, Bell and I went over to a restaurant in Beverly Hills



to attend a dinner for a new R&B artist. Bell, dressed in jeans, had to enter the upscale restaurant through the kitchen, while I entered through the front door. I was sitting at the table, and there was this young lady, very pretty and very familiar-looking, but I couldn't place her. So I hollered down to the middle of the table, "Are you Beverly?" She smiled, gently eased from her seat, walked over to Bell and I and extended her hand. "Nice to meet you," she said in a soft voice. Just as sweet as she wanted to be. Beverly interacted with her dinner guests throughout the night. Her personality left a lasting impression on me. There was no way to ignore it: This woman had to be broken down, and now!

"You Came Along," the debut joint from the album *Heart & Soul*, is about love making a surprise visit. A la Deborah Cox's "Nobody's Supposed to Be Here," this single reintroduces a phenomenal emotion to a heart that's been ripped in two several times over. However, where Cox found love in the midst of "selftherapy." Beverly realizes that love was right in front of her face all along. The friend who remained a constant force throughout her emotional tribulations actually possessed the love that she had been searching for. But Beverly couldn't call it; they were friends, and that's the only way she could see him — as a friend.

In my opinion, a good song has done its job when it leaves a lasting impression, when you're left wanting more. For me, "You Came Along" did just that. The appearance and existence of true love is a beautiful thing, but when you combine Beverly's incredible voice with Rodney Jerkins' production, the vision becomes even more beautiful. Peace.

> — Tanya O'Quinn Asst. Urban Editor

# IN MY OPINION

Rahsaan Patterson "Treat You Like A Queen" MCA <sup>with</sup>Lenny Green

APD/air talent — WRKS/New York

Rahsaan Patterson is one of the most underestimated recording artists we have today. However, I think "Treat You Like a Queen" is the song that will bring him back to the forefront of the music industry. This is a very powerful song, with a message that's been evident since the beginning of time, yet is very rarely acknowledged. Its cppeal isn't just appreciated by women — men have been dedicating "Treat You..." to the women in their lives, presumably realizing the sacred place their women hold in their hearts.

With strong conviction, Patterson sings of a woman in an abusive relationship. He questions why she tolerates such treatment, saying the queen that she is should not have to endure such pain and disrespect.

Rahsaan Patterson is among a new breed of R&B singers with "old souls." And if you listen to his album, you will notice his appreciation of the arrangements, of the melodies and structure of his music — not to mention the gifts that he brings vocally. This young man's ability to deliver a song is so overwhelming. He has the ability to make you visualize the story about which he sings and feel the music to which his lyrics flow.

# ADDrance NOTICE Giving you fair warning: These are the singles that are going for adds on Tuesday (11/16). MARIAH CAREY f/JOE Thank God I Found You (Columbia) DMX Catz Don't Know (Yab Yum/Elektra/EEG)

GOODIE MOB Get Rich To This (LaFace/Arista)

IDEAL Creep Inn (Noontime/Virgin)

JUVENILE U Understand (Cash Money/Universal)

LIMP BIZKIT f/METHOD MAN N 2 Gether Now (Interscope)

MOS DEF Miss Fat Booty (Rawkus/Priority)

PROFYLE Whispers In The Dark (Motown)

S.O.U.R.C.E. Oooh (Dreamland/Innocent)

SILK Let's Make Love (Elektra/EEG)



# NOW THE "SECRET" IS OUT ... **GLENN JONES IS FOR REAL**

JONES C

These stations have a "Secret" Do you? WNOV WKKV WOWI MKGN WATMP WZHT WDZZ WKPO WJZD WJTT WILZ KOKS WIBE WDXFE WESE W.LIN KBCE AMD/AT WACR See Gienn on: Good Day Atlanta November 11th rom Stone Mountain, GA 👘

CORE

FOR TOUR INFO AND UP-COMING APPEARANCES VISIT GLENN'S WEB PAGE AT WWW.SARENTERTAINMENT.COM 973-571-9444

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# WILLSMITH WILLENNIUM

THE NEW ALBUM.

Featuring the hit single <u>Will2K</u> with K-Ci. Also includes the hit single <u>Wild Wild West.</u>

# Special Guests: LIL' KIM • SLICK RICK • DRU HILL • EVE • DJ JAZZY JEFF • BIZ MARKIE

Producers Include: Trackmasters, Rodney Jerkins, Sauce, DJ Jazzy Jeff and The Fresh Prince,

# IN STORES TUESDAY, NOVEMBER 16

# Partyin' Will2K style:

Management: James Lassiter for Overbrook Entertainment www.columbiarecords.com www.willsmith.com

www.americanradiohistory.com

dásvov nbír<sup>3</sup> and 🎘 Reo, II.S., Pol., c. T**a.**, 1011, Mareo Registrado,/# 1985. Sonž Music Estartainment Inc. 🛛 📢

# "N 2 GETHER NOW" THE BLAZIN' NEW SINGLE

FEATURING

HE @#\$% UP!

的和

FROM THE ALBUM

SIGNIFICANT OTHER

IMPACTING NOV. 15&16

> PRODUCED BY DJ PREMIER For works of mart inc. CO-PRODUCED BY TERRY DATE EXECUTIVE PRODUCER AND A&R JORDAN SCHUR MANAGEMENT: THE FIRM



# New & Active

GINUWINE, R.L., TYRESE, CASE The Best... (Columbia) Total Plays: 697, Total Stations: 62, Adds: 12 TAMAR F/J.D. & AMIL Get None (DreamWorks) Total Plays: 661, Total Stations: 46, Adds: 1 ICE CUBE F/MACK 10 You Can Do It (Priority) Total Plays: 630, Total Stations: 62, Adds: 5 JA RULE How Many Wanna (Yab Yum/Elektra/EEG) Total Plays: 604, Total Stations: 51, Adds: 2 MASTER P Step To This (No Limit/Priority) Total Plays: 550, Total Stations: 37, Adds: 2 FAITH EVANS Lately | (Bad Boy/Arista) Total Plays: 537, Total Stations: 44, Adds: 1 COKO Triffin' (RCA) Total Plays: 504, Total Stations: 61, Adds: 10 REDMAN/METHOD MAN Da... (Def Jam/IDJMG) Total Plays: 462, Total Stations: 42, Adds: 3

4 4

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 TERRY DEXTER
 Strayed Away (University/WB)

 Total Plays: 442, Total Stations: 48, Adds: 6

 PHAJJA
 Checkin' For Me (Warner Bros.)

 Total Plays: 417, Total Stations: 33, Adds: 0

 BEVERLY
 You Came Along (Yab Yum/Elektra/EEG)

 Total Plays: 414, Total Stations: 42, Adds: 2

 KRAYZIE
 BONE

 Paper (Mo Thugs/Ruthless/Loud)

 Total Plays: 407, Total Stations: 38, Adds: 1

 TRIN-I-TEE 5:7
 Put Your Hands (B-Rite/Interscope)

 Total Plays: 375, Total Stations: 34, Adds: 8

 SAMMIE
 I Like It (Freeworld/Capitol)

 Total Plays: 331, Total Stations: 31. Adds: 0

 E-40
 Big Ballin' With My Homies (Sick Wid' It/Jive)

 Total Plays: 326, Total Stations: 39, Adds: 4

Songs ranked by total plays

# **Most Played Recurrents**

	ERIC BENET Spend My Life With You (Warner Bros.)
	SILK Meeting In My Bedroom (Elektra/EEG)
131.9° IN 6346539	GINUWINE So Anxious (550 Music/Epic)
	FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista)
*****	MAXWELL Fortunate (Rock Land/Interscope/Columbia)
900-900-0 <mark>00</mark> 0	MARY J. BLIGE All That I Can Say (MCA)
000000000000000000000000000000000000000	JAY-Z Girls' Best Friend (Epic)
M	ISSY "MISDEMEANOR" ELLIOTT All N My Grill (EastWest/EEG)
1992 - 59920 - 10	702 Where My Girls At? (Motown)
RUFF	RYDERS F/EVE & NOKIO What Ya Want (Ruff Ryders/Interscope)
000000000000000000000000000000000000000	CASE Happily Ever After (Def Jam/IDJMG)
	K-CI & JOJO Tell Me It's Real (MCA)
	DESTINY'S CHILD Bills, Bills, Bills (Columbia)
000000000000000000000000000000000000000	112 Anywhere (Bad Boy/Arista)
e nesessessoisele	<b>JAY-Z</b> Jigga My ***** ( <i>Ruff Ryders/Interscope</i> )
ANK COMP	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)
agastofotoolty	TLC No Scrubs (LaFace/Arista)
2010-121022000000	LAURYN HILL Ex-Factor (Ruffhouse/Columbia)
30000000 144 <b>004</b> 0	BLAQUE 808 (Track Masters/Columbia)
foodocceetribasio	LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)

# TUNED-IN URBAN

#### WBLX/Mobile

#### 11am

DRU HILL How Deep Is Your Love D'ANGELO/REDMAN/METHOD MAN Left & Right MISSY ELLIOTT Hot Boyz J-SHIN One Night Stand TYRESE Sweet Lady MARY J. BLIGE Deep Inside EVE/RUFF RYDERS Gotta Man CHICO DEBARGE Give You What You Want DONNELL JONES U Know What's Up NAUGHTY BY NATURE Holiday GUY Dancin' IDEAL Get The Hell On (Get Gone) R. KELLY If I Could Turn Back The Hands Of Time

#### 4pm

MARY J. BLIGE Beautiful IDEAL Get The Hell On (Get Gone) KENO VELENTINO Third Ward NAUGHTY BY NATURE Holiday TOTAL Sitting Home CHUCK SMOOTH Who Let The Dogs Out SOLE 4,5,6 MASTER P Step To This SNOOP DOGG/XZIBIT B-Please GUY Dancin' PIMP STUFF 2 Tite JAY-Z F/DMX Money, Cash, Hoes

#### 8pm

MISSY ELLIOTT All N My Grill SOLE 4,5,6 JA RULE How Many Wanna UGK Take It Off KRAYZIE BONE Paper DR. DRE Still D-R-E CASE Think Of You PIMP STUFF 2 Tite LIL' TROY Wanna Be A Baller JAY-Z/JA/AMIL Can I Get A... RUFF RYDERS/EVE What Ya Want JUVENILE Back That Azz Up



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

# Free Millennium Promotion !

# Works with any existing Millennium Promotions

- Your Audience will Love it.
- Talent Will Appreciate the Entertainment Value.
- It costs your station ZERO \$\$\$\$\$\$\$\$\$\$

# Everybody Wins with the New Year's Resolution Kit.

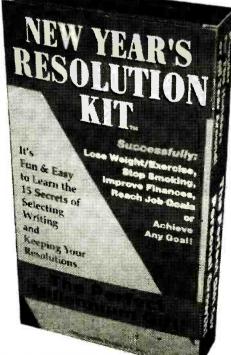
#### What Your Station Gets:

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# The Kit Includes:

The **15 Secrets Booklet** is usable, insightful and empowering.

Write your goals on the handsome **Resolution Certificate**, that is parchment paper with a gold foil seal.

The Promissory **Refrigerator Magnet** is attractive reminder of your goal.

The **Progress Chart** is simple and easy to use.

The **Goal Stars** (gold foil) mark your success along the way.

Using the **Pledge Pen** completes the kit.

# WTLZ/Saginaw

R&R/MEDIABASE 24/7

11am

DENIECE WILLIAMS Let's Hear It For The Boy MARVIN GAYE What's Going On ERIC BENET Spend My Life With You AMEL LARRIEUX Get Up ZAPP Doo Wa Ditty DONNELL JONES U Know What's Up JODECI Love U 4 Life TEMPTATIONS Papa Was A Rollin' Stone JAGGED EDGE He Can't Love U LUTHER VANDROSS Religion

#### 4pm

GAP BAND Early In The Morning TEENA MARIE Out On A Limb WHITNEY HOUSTON You Give Good Love DEBORAH COX/R.L. We Can't Be Friends AMEL LARRIEUX Get Up MAZE/F. BEVERLY Joy And Pain TEMPTATIONS I Wish It Would Rain PRINCE I Wanna Be Your Lover KEVON EDMONDS 24/7 DESTINY'S CHILD Now That She's Gone

8pm

NOTORIOUS B.I.G. Dead Wrong JA RULE How Many Wanna GEMINI/ DJ U-NEEK Doctor, Doctor IDEAL Get The Hell On (Get Gone) DR. DRE Still D-R-E WARREN G I Want It Ail TAMAR BRAXTON Get None MOBB DEEP Quiet Storm B.G. Bling Bling NIGHT & DAY Dante's Girl RUFF RYDERS/EVE What Ya Want 69

# 70 • R&R November 12, 1999



William Strand

		Sta	tions and their a	adds listed alpha	abetically by m	arket		
				Urban				
WAJZ/Albany, NY * PD: Mike Morgan MD: Ron Williams 7 LIMPBIZKIT "Gether" 0/ANGEL0"Left" NAS "Nastra"	WBLK/Buffalo, NY * PD/MD: Skip Olilard 4. NORE46A*Pay 3. NAS "Mastra" 2. Q-TLP "Breathe"	WFXE/Columbus, GA PD: Terri Avery MD: Al Iwin 3 BLAXEUDE "Bring" 3 C-THP "Breathe" 3 NoS "Nasara" 3 NOREACA "Pay" 3 MOREACA "Pay"	WYNN/Florence, SC PD: Paul Parish MD: Parish Brown 11 NAS "Nastra" 9 G-T1P"Streathe" 7 TRACE SPRECER Heart 6 COKO "Triffin"	WKGN/Knoxville, TN PD: Thomas Henderson 5 MOS DE* "Booty" 5 NAS "Nastra" 5 Gr. The Broathe 5 StK Tust" 5 StK Tust"	WIBB/Macon, GA PD/MD: Kevin Fox 5 SHALOM-Tootad" 5 NUMINE "Souls" 5 NUS Thestra" 5 OTP "Breath" 5 MOS DEF "Booty" 5 MOS DEF "Booty"	WDAI/Myrtle Beach, SC PD/MD: Chris Clay OKO "Trithin" GLENN JONES "Secrets"	WOOKRaleigh-Durham, NC * PD: Hosie Mack MD: Jodi Berry 3: 0-TIP="Breathe" 1: GINUWINE"Man" WCDX/Richmond, VA *	WJUC/Toledo, OH * PD: Charlie Mack MD: Nikid G. 2 O-TIP "Breathe" 1 NdS Thestra" 1 MGS DEF "Bonty" SY SMITH "Gawly" SY4 QMT "Doubt"
KBCE/Alexandria, LA PD: Kenny Smoov MD: R. J. Polk 5 SYSAITH TGady 5 MOS DEF Body 5 MOS REF Body 5 NAS "Nastra" 5 NAS "Nastra" 5 J. EJIT "Game"	WPAL/Charleston, SC PD: Jae Jackson 5 C-TIP Breathe" 4 GINUWINE"Man" SY SMTH' TGady" MEN AT LARGE "Through" NOREAGA "Play"	3 STSMTH-TGlady 3 LATAWA-Keys" 3 DAVE HOLLISTER "Stay" WCKX/Columbus, OH * VP/Prog.: Tony Fields PD: Paul Strong 1 C-TPP "Reathe" GINUMINE_: "Man"	WTMG/Gainesville-Ocała, FL * OM/PO/MD: Don Cody APD: Guincy 3 O-TIP Pistathe" 2 NAS Nastra" 1 NOREAG-Pisty" SY SMITH "Gady" MOS DEF "Booty"	NOREAGA "Play" KRRQ/Lafayette, LA * PD: Dre Richards No Adds	5 SYSMITH "Glady" WKPO/Madison, Wi PD: Christ Lee MD: La Tone Hart O: TP: Breathet NORDAXA: "Rey" SYSMITH "Glady" NS SNastra" MOS DE" Foory"	WQQK/Nashville, TN * OH: Jim Kennedy PD: Terry Fax 6 ANGE STOKE "Ban" PHARACHE MONCH "Smon" WQUE/New Orleans, LA * PD: Gerod Savens MD: Ancela Watson	PD: Aaron Maxwell MD: B-Rock 38 MARC NELSON "Minutes" 19 C-TPIP "Breathe" 8 MOS DEF "Booty" 3 MaS Therathe" 1 SIS00 "Got" TERRY DEXTER "Strayed" WDKX/Rochester, NY * PD: Andre Marcel	WINANS PHASE 2 "Aright" KJMM/Tulsa, OK * PD: Terry Monday MD: Maurice Prince 1 GINUWINE"Nan" 1 GTIP Breather JARUE Wand
WHTA/Atlanta, GA * PD: Darrell Johnson APD: Ryan Cameron MD: Ramona Debraux 12 NAS Nastra" 4 E-40 Tälin"	WWWZ/Charleston, SC * PD: Terry Base No Adds WPEG/Charlotte, NC * PD: Andre Carson	PROJECT PAT "Ballers" LIMP BIZXIT "Gether" KKDA/Dallas-PL. Worth, TX * PD/MD: Skip Cheatham No Adds	WJMZ/Greenville, SC * PD: Marvin Hankston MD: Doug Davis 8 FAITHEVANS "Latey" 1 MARY J. BLGE "Inside" GNUXME. "Man"	WHNR/Lakeland-Winter Haven, FL GM: Frankle Grover PD/MD: Chris Williams 19 MASTER P "Light" 15 TRACIE SPENCER "Hear" 5 GREWICE Back" 5 GREWICE Back" 5 GREWICE Back	KALI'S FINEST" "Live" WHRK/Memphis, TN * PO/MD: Bobby O'Jay APD: Elleen Nathaniel	WBLS/New York, NY * PD: Vinny Brown MD: Michelle Campbell	6 NAS "kastra" C-TIP "Breathe" TERRY DEXTER "Strayed" WTLZ/Saginaw, MI * PD: Chris Reynolds MD: Long John	NOREAGA 'Pay' NAS' haetara' MOS DEF''Booty' WACR/Tupelo, MS
3 Solic 4 5 6 3 NOFEAS APp 2 MOSOFF Booly 1 G-TH Breather COKO Triffunt BLAUE "Bring" ARTIST "Greatest"	MD: Nate Culoik 10 SiS00 "Got" J.SHI"Stand" 4 GINUMINE "Nan" 4 MOSDE" Booty" 3 NAS"Nestra" 2 REDMANMETHOD MAN "Rockwider"	WROU/Dayton, OH * PD: Marco Simmons 1 MISSY ELUDIT Hor' SISOO Toof Strayed GINUWINE. "Man"	WNEZ/Hartford, CT PD/MD: Ricky Ricardo 12 KuLISHNESL"Lve" 9 JACK KNGATT What C-NARIO "Phone" SY SMITH Tidady"	5 E-40"Ballin" 5 TRIN-IT-ES 7"Hands" 5 PROJECT PAT "Ballens" 5 SHANDOZIA "Ballens" 9 WQHH/Lansing, MI PD/MD: Brant Johnson	1 0-TPP "Breathe" NORFAGA Phy: 112 Letter NAS "Nastra" WEOR/Miami, FL DM: James Thomas	6 TERM DEXTER Strayed" 3 NAS "Nestra" 2 0-TIP "Breathe" WOWI/Noriolk, VA * PD: K.J. Holiday MD: Michael Mauzone	2 O-TIP "Breathe" 1 MOS DEF Booty" NAS "Nastra" LATANYA "Keys" WEAS/Savannah, GA PD: Sam Netson MD: Jewei Carter NAS "Nastra" TAMARFU D. & AMIL "Ger"	PD: Jeroid Jackson 34 TRIN-TEE 5/THands" 112"Letter" MOS DEF "Booty" REDWARE TEOMAR Perswitter" SY SMITH "Glady" NOREAGA Persy" GEMINI"Doctor" PROJECT PAT "Balers" NAS "Nastra"
WVEE/Atlanta, GA * PD: Tony Brown MD: Rajeeyah Shabazz 22 LIL WANNE "Block" 14 BRIAN MCXNGHT "One" 14 CHCO DEBARGE "Give" 5 PROLECT PAT "Bailers" 3 NAS "Nast"" 3 NAS "Nast"" 3 GUY "Danon"	WJTT/Chattanooga, TN * PD: Ketth Landecker MD: Magic C-TIP "Brathe" MAN AT LARGE "Through" E-40" Ballin" MOS DEF "Booty" S O.S. BAND "Grifs" BRENT JONEST/R. "Good"	ICE CUBE FANACK TO YOU" LIL WAYK TSKC/ LATANYA "Keys" WDTJ/Detroit, MI * DM: James Alexander PD: Nate Bell APD/MD: Lance Panton	MOS DEF "Booty" G-TIP "Breathe" NOPEACA Pray" NAS "Nastra" WEUP/Huntsville, AL * PD/MD: Sieve Murray 3 -G-TIP Freathe"	7 NAS "Nastra" 5 112" Letter" 5 VORFAGA "Play SY SMITH "Gady" MOSDEF "Booty" NITE & DAY "Dantes"	PD/MD: Cedric Hollywood NORGAA: "tay" 0-TP "Brathe" NAS "Nastra" MOS DEF "Booty" WKKV/Milwaukee, WI * PD: Cary Young	13 O-TIP"Breathe" 9 NAS "Nastra" 1 NOREAGA "Play" KVSP/Oklahoma City, OK * PD: Terry Monday MD: Maurice Prince	CORO "Trittin" KDKS/Shreveport, LA PD/MD: Culinn Echols 12 SHANDCIZA "Baby" NOREAGY "Pay" O TIP "Breathe" MOS GEF "Booty" SY SMITH "Gady" LEXI "Wriner" MAS "Nastra"	WESE/Tupelo, MS PD/MD: Stan Allen 10 COKO'mfinn" 10 TERNY DEXTER "Skayed" 5 NAS' Nastra" 5 GLENN JONES "Secrets"
WFXA/Augusta, GA * int.POMD: Robert Taylor 21 TRIN-ITES 7 "Hands 14 NOTORIUGUSB.I.G "Dead" 8 0-TIP "Brazhe" 4 GOODE MOB "Ruh"	WGCI/Chicago, IL * OM/PD:EiroySmith APD/MD: Jay Alan 8 NAS *Nastra 6 WiLLSMIT WAT	3 Q-TIP-'Breathe" 1 NAS "Nastra" MASTER PT-uphr NOREAGA-Play TASHF/RAERWON "Rao" TERROR SQUAD Tear	SY SMITH "Gady" NAS "Hastra" WTL C/Indiana polis, IN * PD: Brian Wallace MD: Vycki Buchanon	WBTF/Lexington-Fayette, KY OM/Interim PD: Doug Hamand 11 SISCO''Got' KIPR/Little Rock, AR * OM/PD/MD: Joe Booker	APD/MD: Dailas Scott 8 (ICE CUBE FMACX 10 "You" 6 MISSYELLIOT "Hor 5 COKO "frittio" 2 NAS "Nastra" BEVERLY "Came"	1 NAS "Nastra" O-TIP Breathe" JA RULE "Wanna" GIRUWINE"Nan" NOREAGY" MOS DEF "Booty"	KMJJ/Shreveport, LA PD: Michael Tee 30 G-TIP Breathe 15 SISGO 'Got' 15 COKO 'Triffin'' JAGGED EVGE 'Cant'' MAS 'Nakra'	WKYS/Washington, DC * VP/Prog.: Steve Hegwood 6 DAVE HOLLSTER "Stay" 3 LIL WAYNE Blood
4 GOOLE MUG HCH 2 NAS'NASTA" 2 NOREAGA 'Play' WEMX/Baton Rouge, LA * PD: Al Jai Wallace APD: May kemon	4 GINLWINE "None" 3 OL DIRTY BASTARD "Money" WIZF/Cincinnati, OH * VP/Prog.: Tony Fields	WJLB/Detroit, MI* VP/Ops&Prog.: Michael Saunders MD: Kris Kelley 3 G-TIP-Preathe" 2 LILWWNFEBock" TRIN-I-TEE 57" Hands" NAUGHTY BY NATURE "Holday" WARRING "Ward"	9 LLWANNE "Block" 3 SISO "Got" 1 MONTELLJORDAN "Get" GNUNNE Man" GUY "Dancin" 0-TIP "Breathe" NOTORIOUS 8 /,G. "Dead"	0-TIP "Breathe" SY SMITH 'Gady" ICE CUBE PMACK 10 "You" MOS DEF "Booty" NOREAGA "Play" NAS "Resta" MASTER P "Light"	WNOV/Milwaukee, WI* PD/MD:Sandra Roblinson 3 0-TIP "Breathe" ANGEL SESSIONS "Get" MOS DEP Foorty" LEXI "Winner" NG "Nastra" KALIS FINEST "Live"	WJHM/Orlando, FL * PD: Russ Allen 31 EV: "Love" 11 RRA7/EDNE: "Poper" 11 MASTER P "This" 4 DONELL JONES "Know" 4 NAS "Rasta"	KATZ/St. Louis, MO * PD: Chuck Atkins MD: Deja Vu 20 ICE CUBE F/MACK 10 "You" 1 OLI DIRTY BASTARD "Money" 1 O-TIP "Preather" GLY "Dancin"	2 G-TIP"Breather NAS" Nastra" WJKS/Wilmington, OE
MD: Adrian Long No Adds KTCX/Beaumont, TX PD: Lou Bennett 10 .45HII "Stard"	PD: Phillip D. March MD: Terri Thomas 9 PHARAD: MONCH "Simon" GINUMINE: "Man" SISDO "Gor" WENZ/Cleveland, OH *	WJJN/Dothan, AL P0/M0: Tony Black 7 NAS "Nastra" 5 G-TIP Foresthe" 3 SYSMIT "Gady"	WJMI/Jackson, MS * PD/MD: Stan Branson 1 O-TP "Breathe" NOREAGA*Play" SY SMITH 'Gady' NAS Nastra" MCS CE" 'Body'	KKBT/Los Angeles, CA * PD: Harold Austin MD: Dorsey Fuller 3 BRIAN MCKNIGHT "One" MASTERP "This"	MEN AT LARGE "Through" NOREAGA "Play" WBLX/Mobile, AL * PD: Niecy Davis APD: Jimmy Mack	WPHI/Philadelphia, PA * PD: Maurice Devoe APD: Lamonda Williams MD: Egypt 12 NS <sup>*</sup> Nastra <sup>*</sup>	WHBX/Tallahassee, FL PD: Hurricane Dave COKO "Triffin" GINU.WINE "Man" WTMP/Tampa, FL * PD: Larry Steele	PD: Tony Quartarone MD: Manuel Mena 6 MOBB DECE "Cuael" NAS "Nastra" 0-TIP "Brathe" MOS DEF Booty" SY SMITH "Glady"
5 COKO "Trillio" TRACIE SPENCER "Heart" WJZD/Biloxi-Gulfport, MS PD: Rob Neal	PD: Dan Binder 1 NAS "Nastra" DESTINY SCHILD "Name" Q-TIP "Breathe" WZAK/Cleveland, OH *	3 NOREAGA "Play" MOS DEF Booly" WZFX/Fayetteville, NC * PD: Bobby Jay	BLAOUE "Bring" KPRS/Kansas City, MO * PD: Sam Weaver MD: Myron Fears	WBLO/Louisville, KY * PD/MD: Tomy Fields No Adds	No Adds WJWZ/Montgomery, AL PD/MD: D-Rock	WUSL/Philadelphia, PA * OM: Helen Little	MD: Big Money 6 NOREAG: Pby' 4 TRIH-HE5: 7'Hands' 1 NAS 'Nastra' 1 CHDP 'Breathe' 1 BLAXEUG' 'Bring' SY SMTH' 'Gadh' S.D.S. BAND 'Gris' NUMNE' Sous'	WMNX/Wilmington, NC PD: Rod Cruise MD: Gerald McSwain 0-TIP:Breathe" TRACIE SPENCER:"Heart"
MD: Tabari Daniels 20 NAS "Nastra" 10 SY SMIT" (Sdaly" 8 MOS DEF "Booty" 9 O-TIP Breathe" 7 NOREAGA "Pay" 7 ANGEL SESSIONS "Get"	PD: Bobby Rush MD: Langtord Stephens 4 (DE CUBE FMACK 10 "You" 4 C-TIP Ferathe" 2 NAS "Nastra" 2 COKO "Inffati" TRIN-I-TEE 5:7 "Hands"	12 LIMP BIZKIT "Geber" 12 LIMP BIZKIT "Geber" 14 CHIP Fasther 10 LIL"WAYNE "Block" 9 TRINH-TEE 5/7 "Hands" 6 JACK KNIGHT "What"	7 GINUMINEMan" 4 G-TPI-Breathe" SYSMTH-Glady" NOREAGA-Pesy' NAS "Nastra"	WGZB/Louisville, KY * PD/M0: Timm Jherard APD: Karen Jordan 0-TP Brathe" J-SHIN' Stand"	No Adds	APD/MD:Glenn Cooper 16 NAS "Nasta" 10 G-IP" Preatile" 7 REDMANMETHOD MAN "Rockwilder" 3 LIL' WAYNE "Block"	GEMIN "Doctor"	<sup>J-SHIN</sup> "Stand" <b>24/7 monitored</b>
WILO/Boston, MA * PD: Sleve Gousby MD: T. Clark NAS "Nastra" BEVERLY 'Came" TERRY DEXTER "Strayed"	WWDM/Columbia, SC * PD/MD: Paul Jackson 13 TRIN-ITES 7 "Hords" 5 0-TIP "Breathe" DAVE HOULISTER "Stay" NOREAGA "Play" SHALOM "Doubt"	WDZZ/Flint, MI * PD/MD: Chris Reynolds 3 UATAWA Keys MOS OFF Booty" NAS Nastra 0-TIP "Breathe"	KIIZ/KIIleen-Temple, TX PD/MD: Mychal Maguire E-40 "Billin" 112 Letter O-TP Breather KURUPT "Gir2" NAS "Nastra"	WALJ/Macon, GA PD/MD: Derek Harper 6 DONELLJONES' Know" NOTORIOUS 81 G "Dead" SOLE "45.6 "Dead" O-TPP-Breathe" NOREAGA "Pkg" LATANYA "Keys"	PD/MD: Michael Long DD/MD: Michael Long 0 G000/EM09 "Rch" 5 MARIAHCAREY/JOE "Thank" MIS DEF "Booty" 0-TIP "Breathe" NGS "Nastra" FORSHE" "Dog" S O.S. BAND "Girls"	WAMO/Pittsburgh, PA * PD: Ron Atkins MD: DJ Soogie 4. Or-1P: Breather 3. NAS "Nestra" 2. SOLE "4.5.6" 1. NOREAGA "Pay"	83 Total Re; 83 Current I 83 Current I New Report WHBX/Talla	Reporters Playlists er (1):

WALR/Atlanta, GA * Int.PD: Jim Kennedy 7 ANGIE STONE "Rain"	WVAZ/Chicago, IL * DM/PD: Maxx Myrick APD/MD: Jamillah Muhammad No Adds	KOKO/Denver-Boulder, CO Int. PD/MD: Jim Walker NORMAN BROWN/PHAJJA 'New" 112"Letter IMX "Stav"	WQMG/Greensboro, NC * PD: Alvin Stowe MD: Bryan Maxwell 3 0. JONES F/CATERO "Something" 2 RAFKSAN PATTERSON "Queen"	KOKY/Little Rock, AR PD: Joe Booker 35 CHICO DEBARGE "Gwe" 29 MEL WAITERS "Hoe" 24 VELVET 4 "Tears"	WHQT/Miami, FL * Station Mgr.: Tony Kidd PD: Derrick Brown MD: Traci Latrelle 12 (HIGO OEBARGE "Give"	WRKS/New York, NY * PD: Toya Beasley APD: Lenny Greene No Addis	KMJM/St. Louis, MO * DM/PD: Chuck Alkins APD/MD: Eric Michaels BARRY WHITE "Longer"	WHUR/Washington, DC PD: Hector Hannibal MD: David A. Dickinson 4 BARRY WHITE "Longer" GERALO MCCAULEY "Can"
WWIN/Baltimore, MD * PD: Kathy Brown MD: Keith Fisher No Adds	WLXC/Columbia, SC * PD/MD:Kevin Holiday 7 DONELJONES "Know" 6 TRACE SPENCE "Year" 1 GUY "Danon" ARTIST "Gratest"	GRENIQUE "Black" IOEAL "Greep" WOMK/Detroit, Mi PDMD: James Alexander 15 ANGIE STONE "Rain"	WIKS/Greenville, NC *     PD: B.K. Kirkland     ANDIE STONE "Bain"     MARY J. BLIGE "Inside"     MONTELL JORDAN"Get"     KMUO/Houston-Gaheston, TX *	13 JOHANNETAYLOR "Hundred" Q. JONES/CATERO "Something" CASE "Think" LES NUBIANS "Demain" AMEL LARRIEUX "Get" KJLH/Los Angeles, CA * PD/MD: Cliff Winston	4 BOB MARLEY. "Tum" 4 AMELLARRIEUX "Get" WMCS/Milwaukee, WI PD/MD: Tyrene Jackson 8 TRIN4-TEE5.7 "Hands" 5 YOLANDA ADAMS "Yeah" 5 YOLANDA ADAMS "Yeah"	WCFB/Orlando, FL * PD: Steve Holbrook No Adds WOAS/Philadelphia, PA * PD: Joe Tamburro APD/MD: Daisy Davis 3 GINUMIE. "Man"	WLVH/Savannah, GA PD/MD: Vem Catron APD: Roger Moore PEABOBRYSON "Somebody" MAEL LARRIEUX "Set" GERAL/MCCAULEY "Can"	WMMJ/Washington, DC PD:ChrisConners No Adds WAAV/Wilmington, NC PD/MD: Kata Richards
WBHK/Birmingham, AL * PD: Mike Abrams MD: Dave Donnell PEABO BRYSON "Somebody" ARTIST "Greatest"	WAGH/Columbus, GA PD: Billy Dee MD: Ed Lewis PEABO BRYSON "Somebody"	WMXD/Detroit, MI * VP/Ops & Prog.; Michael Saunders PD: Janet G. 6 ANGIESTONE "Rain"	PD: Carl Conner MD: Carl Boatner PEABOBRYSON'Somebody" WKX1/Jackson, MS	1 RAHSAAN PATTERSON "Dueen" 112 "Letter" WRBV/Macon, GA PD/MD: Lisa Charles OLI "Workd"	ATLANTO STARR "Have" SY SMITH "Gladly" WDLT/Mobile, AL *	S GINUWINE Man KMJK/Phoenix, AZ PD: Arl Jackson 5 112 "Letter"	* = Mediabase	PEABOBRYSON Somebody
WBAV/Charlotte, NC.* PD:Andre Carson MD:DC 6 AMEL LARRIEUX*Ger	KRNB/Dallas-Ft. Worth, TX PD: AI Payne MD: Rudy "" 10 WrithEYHOUSTON "Love" 7 ANGIE STONE "Rain" 5 FATTHEYMANS "Weee"	WFLM/Ft. Pierce, FL PD/MD: Michael James 10 S.O.S. BAND "Girls" GUY "Dancin" PEAB DBYSON "Somebody"	PD/MD: Stan Branson MENAT LARGE "Through" PEADOBRYSDN "Somebody" AMELLARRIEUX "Ger" WSOL/Jacksonville, FL *	KJMS/Memphis, TN * PC80 Bothy D'ay KJMS/Memphis, TN * PD: Bothy D'ay MD: Elicen Nathaniel	PD: Mark Dylan MD: Kathy Barlow No Adds WYLD/New Orleans, LA * PD/MD: LeBron Joseph 2 MINT CONDITION "Love" 2 TRIN-TES 7" "Hands"	WFXC/Raleigh-Durham, NC * MD: Darryl Morrow No Adds WKJS/Richmond, VA * PD: Kevin Kofax	38 Total Reporte 38 Current Repo 36 Current Playl Reported Frozer KQXL/Baton Ro	rters ists n Playlist (1):

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Breaker 🕕 - 32 R&R Urban Chart



R&R Urban AC Chart 28 - 24 Added this Week At

# everlasting. Tracie Spencer "Still In My Heart"

The follow-up to the #1 R&B single "It's All About You. (Not About Me)" From her new album:

Produced and Arranged by Soulshock & Karlin for Soulpower Productions



) @ 1999 Capitol Records Inc. For Tracie's video, live interviews and free e-mail upcates, stop by hollywoodandvine.com/traciespencer

## Urban Playlists



## Urban Playlists

## Urban AC Playlists



## Reg Urban AC Top 30

L	TT I	<sup>®</sup> November 12, 1999						
[	ST THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/	Most Added
1	0	BRIAN MCKNIGHT Back At One (Motown)	871	+16	( <sup>00)</sup> 118135	13	37/0	ARTIST TITLE LABEL(S)
2		KEVON EDMONDS 24/7 (RCA)	869	+68	124017	10	37/0	PEABO BRYSON Somebody (Private Music/Windha
3	-	ANGLE STONE No More Rain (In This Cloud) (Arista)	829	+157	122061	11	35/5	AMEL LARRIEUX Get Up (550 Music/Epic)
4	ă	ERIC BENET Spend My Life With You (Warner Bros.)	666	+8	97360	26	36/0	ANGIE STONE No More Rain (In This Cloud) (Aris
5		WHITNEY HOUSTON My Love Is Your Love (Arista)	587	-51	78945	16	31/1	112 Your Letter (Bad Boy/Arista)
.6		DEBORAH COX We Can't Be Friends (Arista)	568	-4	70324	22	34/0	MARY J. BLIGE Deep Inside (MCA)
7	7	SMOKEY ROBINSON Easy To Love (Motown)	520	-39	73443	13	29/0	RAHSAAN PATTERSON Treat You Like A Queen (
10	8	MINT CONDITION If You Love Me (Elektra/EEG)	511	+78	89820	12	29/1	ARTIST The Greatest Romance Ever Sold (NPG/A QUINCY JONES F/CATERO Something (Qwest
8		<b>MAXWELL</b> Fortunate (Rock Land/Interscope/Columbia)	500	-19	93016	34	30/0	BARRY WHITE The Longer (Private Music/Windh
9	10	R. KELLY If I Could Turn Back (Jive)	462	-27	65568	14	31/0	CASE Think Of You ( <i>Def Soul/IDJMG</i> )
13	0	RAHSAAN PATTERSON Treat You Like A Queen (MCA)	438	+8	52104	9	29/2	<b>TRACIE SPENCER</b> Still In My Heart ( <i>Capitol</i> )
12	12	<b>DONELL JONES</b> U Know What's Up (Untouchables/LaFace/Arista)	389	+31	58198	8	20/1	GUY Dancin' (MCA)
13	3 13	CASE Happily Ever After (Def Jam/IDJMG)	340	-7	49894	25	28/0	TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Intersco)
18	1	TYRESE Lately (RCA)	337	+30	60412	24	25/0	GERALD MCCAULEY Can We Do That? (MCK)
17	15	GLENN JONES Secrets (SAR/WB)	333	+20	31926	5	27/0	CHICO DEBARGE Give You What You Want (Mot
16	10	BRIAN CULBERTSON & LORI PERRY Get'n Over You (Atlantic)	318	+1	25375	7	23/0	BOB MARLEY F/LAURYN HILL Turn (Columbia/
19	<b>D</b>	ARTIST The Greatest Romance Ever Sold (NPG/Arista)	299	+26	34453	3	28/2	MEN AT LARGE Are You Through With Me ( <i>Rival</i>
14	18	GERALD LEVERT Nothin' To Somethin' (EastWest/EEG)	295	-41	36570	9	21/1	STAX-BOLT ALLSTARS A Brand New Start (Bolt)
1.5	19	BARRY WHITE Staying Power (Private Music/Windham Hill)	284	-51	32424	18	29/0	
21	20	MARY J. BLIGE Deep Inside (MCA)	280	+29	53205	3	22/3	an a
24	2	DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks)	263	+43	27654	3	24/0	
22	22	QUINCY JONES F/CATERO Something I Cannot Have (Qwest/WB)	261	+34	23196	5	23/2	Most Increased
20	23	CHANTAY SAVAGE My Oh My (RCA)	249	-14	28769	4	18/0	Plays
28	24	TRACIE SPENCER Still In My Heart (Capitol)	233	+53	30431	2	19/2	T lay c
23		MARY J. BLIGE All That I Can Say (MCA)	205	-18	36571	18	23/0	ARTIST TITLE LABEL(S)
26	26	FAITH EVANS Lately   (Bad Boy/Arista)	205	+13	25413	2	21/0	ANGIE STONE No More Rain (In This Cloud) (Ari
25		INCOGNITO More Of Myself (Blue Thumb/Verve/VMG)	193	-19	13888	6	12/0	AMEL LARRIEUX Get Up (550 Music/Epic)
	but> 🛛	BARRY WHITE The Longer We Make Love (Private Music/Windham Hill)	183	+65	16474	1	22/2	MINT CONDITION If You Love Me (Elektra/EEG)
	but> 😰	CASE Think Of You (Def Soul/IDJMG)	163	+31	21852	1	19/2	GINUWINE, R.L., TYRESE, CASE The Best (Colur
Det	but> 30	VELVET 4 Tears On My Pillow (MCA)	162	+45	13142	1	15/1	KEVON EDMONDS 24/7 (RCA)
								BARRY WHITE The Longer (Private Music/Windhar

38 Urban AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 350 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999. The Arbitron Company). © 1999, R&R Inc.

#### **New & Active**

**BEVERLY** You Came Along (Yab Yum/Elektra/EEG) Total Plays: 157, Total Stations: 17, Adds: 0

**TERRY DEXTER** Strayed Away *(University/WB)* Total Plays: 156, Total Stations: 21, Adds: 0

AMEL LARRIEUX Get Up (550 Music/Epic) Total Plays: 136, Total Stations: 21, Adds: 6

YOLANDA ADAMS Yeah (Elektra/EEG) Total Plays: 135, Total Stations: 14, Adds: 1

GUY Dancin' (MCA) Total Plays: 131, Total Stations: 12, Adds: 2

**BRANDY** U Don't Know Me (Like U...) *(Atlantic)* Total Plays: 110, Total Stations: 6, Adds: 0 CHICO DEBARGE Give You What You Want (Motown) Total Plays: 107, Total Stations: 7, Adds: 2 GINUWINE So Anxious (550 Music/Epic) Total Plays: 106, Total Stations: 4, Adds: 0 MARC DORSEY Crave (Jive) Total Plays: 104, Total Stations: 5, Adds: 0 TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Interscope) Total Plays: 102, Total Stations: 12. Adds: 2 Songs ranked by total plays

	ARTIST TITLE LABEL(S) AD	DS
	PEABO BRYSON Somebody (Private Music/Windham Hill)	11
	AMEL LARRIEUX Get Up (550 Music/Epic)	6
	ANGIE STONE No More Rain (In This Cloud) (Arista)	5
	112 Your Letter (Bad Boy/Arista)	4
	MARY J. BLIGE Deep Inside (MCA)	3
	RAHSAAN PATTERSON Treat You Like A Queen (MCA)	2
1	ARTIST The Greatest Romance Ever Sold (NPG/Arista)	2
	QUINCY JONES F/CATERO Something (Qwest/WB)	2
	BARRY WHITE The Longer (Private Music/Windham Hill)	2
	CASE Think Of You (Def Soul/IDJMG)	2
	TRACIE SPENCER Still In My Heart (Capitol)	2
	GUY Dancin' (MCA)	2
	TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Interscope)	2
	GERALD MCCAULEY Can We Do That? (MCK)	2
	CHICO DEBARGE Give You What You Want (Motown)	2
1	BOB MARLEY F/LAURYN HILL Turn (Columbia/IDJMG)	2
	MEN AT LARGE Are You Through With Me (Rival)	2
	STAX-BOLT ALLSTARS A Brand New Start (Bolt)	2
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TOTAL

	EASE
ANGIE STONE No More Rain (In This Cloud) (Arista) +	157
AMEL LARRIEUX Get Up (550 Music/Epic) +	106
MINT CONDITION If You Love Me (Elektra/EEG)	+78
GINUWINE, R.L., TYRESE, CASE The Best (Columbia)	+69
KEVON EDMONDS 24/7 (RCA)	+68
BARRY WHITE The Longer(Private Music/Windham Hill)	+65
TRACIE SPENCER Still In My Heart (Capitol)	+ <mark>53</mark>
TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Interscope)	+ <mark>50</mark>
VELVET 4 Tears On My Pillow (MCA)	+ <mark>45</mark>
CHICO DEBARGE Give You What You Want (Motown)	+45

### **Breakers**®

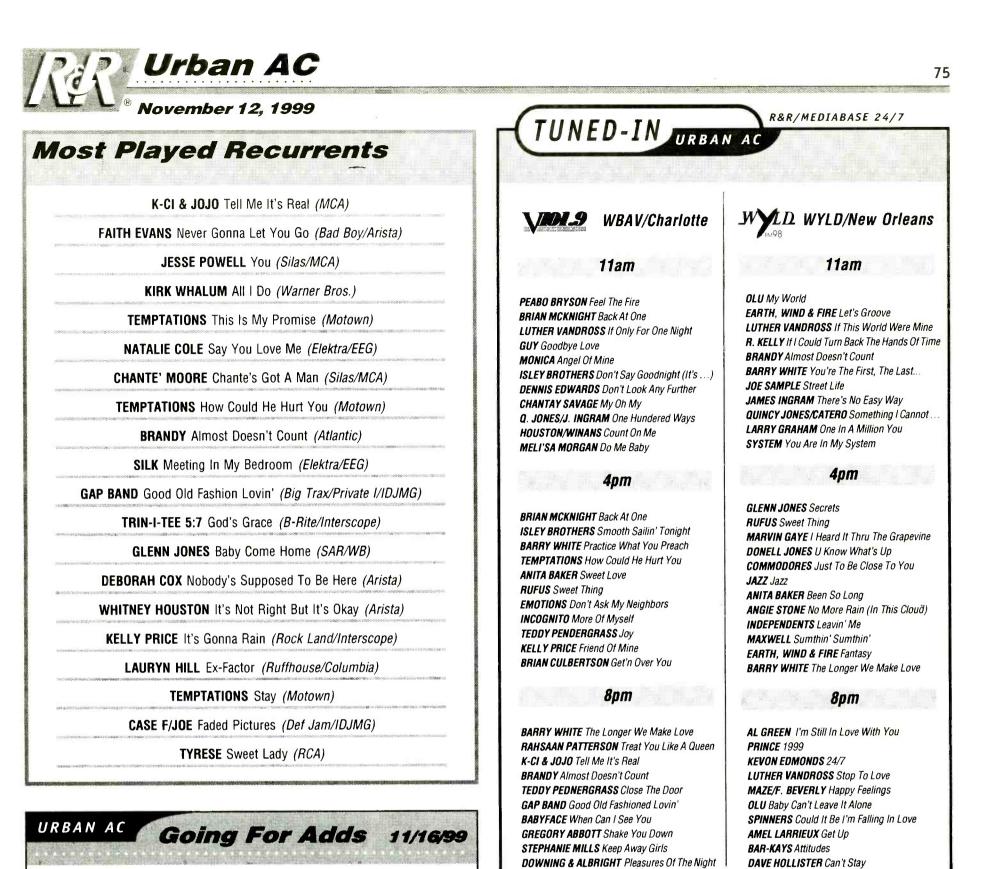
#### **No Songs Qualified For Breaker Status This Week**

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

# The Single **Single On Your Desk Now IMPACT** date Nov. 15th and 16th RECORDS

www.americanradiohistory.com

B Contractor



MARIAH CAREY (/JOE & 98 DEGREES Thank God I Found You (Columbia) **PROFYLE** Whispers In The Dark (Motown) SILK Let's Make Love (Elektra/EEG)



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc

Private Music







## **Record Reps: Who They Are And Where To Find 'Em**

□ Phone, fax and e-mail addresses for Country label personnel

he huge number of changes in the promotion world has prompted a flood of calls and e-mails to R&R's Nashville office. Seems everyone wants an updated list of record rep data. After faxing out a handful, I decided if there was that much interest, we'd be better off just printing it for everybody. (*Editor's Note* — An explanation of some of the abbreviations: "ND" is National Director, "FD" is Field Director, "C" is Central, "MA" is Mid-Atlantic, "MS" is Mid-South, "Reg." is Regional, "P" is Pacific and "Sec." is Secondary.)



			E-Mail
	Phone	Fax	@bmge.com
VP: Bobby Kraig	(615) 846-9100	(615) 846-9195	bobby.kraig
Sr. FD: Denise Nichols	(615) 846-9180	(615) 846-9195	denise.nichols
FD: Kevin Erickson	(630) 268-6482	(630) 916-9761	kevin.erickson
FD: Mike Owens	(615) 846-9134	(615) 846-9195	mike.owens
Coor.: Jackie Proffit	(615) 846-9130	(615) 846-9195	jackie.proffit
Coor.: Kim Wiggins	(615) 846-9121	(615) 846-9195	kim.wiggins
FD: Teddi Bonadies	(615) 846-9135	(615) 846-9195	teddi.bonadies
Reg.: Jeri Detweiler	(615) 846-9165	(615) 780-9195	jeri.detweiler
Reg.: Nathan Cruise	(615) 846-9107	(615) 846-9195	nathan.cruise
Reg.: Ken Rush	(972) 480-5157	(972) 480-5159	ken.rush
Reg.: Dawn Richardson	(972) 480-5142	(972) 480-5159	dawn.richardson
Reg.: Lori Hartigan	(310) 789-3930	(310) 789-3903	lori.hartigan
Reg.: Jon Conlon	(310) 789-3908	(310) 789-3903	jon.conlon



			E-Maii
	Phone	Fax	@elektra.com
VP: Stan Byrd	(615) 292-7990	(615) 292-8219	stan.byrd
ND: Nancy Tunick	(615) 292-7990	(615) 292-8219	nancy.tunick
Coor.: Kerry Stotler	(615) 292-7990	(615) 292-8219	kerry.stotler
<b>NE: Lisa Strickland</b>	(615) 292-7990	(615) 292-8219	lisa.strickland
MA: Tom Sgro	(615) 292-7990	(615) 292-8219	tom.sgro
MW: Terry Stevens	(615) 292-7990	(615) 292-8219	terry.stevens
SE: Lee Durham	(770) 671-9185	(770) 399-5944	lee_durham@bellsouth.net
SW: Mike Chapman	(972) 301-3700	(972) 437-4573	chappoe@aol.com
W: Ray Randall	(206) 521-4237	(206) 623-2118	raybobwea@aol.com
Sec.: Julie Dove	(615) 292-7990	(615) 292-8219	julie.dove



	Phone	Fax	E-Mall @atlantic recording.com
VP: Rick Baumgartner	(615) 733-1877	(615) 733-1875	rick.baumgartnei
Coor.: Laura Flagler	(615) 733-1874	(615) 733-1875	laura.flaglei
Nat'l Mgr./NE: Jenny Shields	(615) 733-1873	(615) 733-1875	jenny.shields
MW: Bill Heltemes	(606) 586-1225	(606) 586-1677	bill.heltemes
SE: Jon Loba	(615) 733-1876	(615) 733-1875	jon.loba
SW: David Berry	(972) 301-3787	(972) 234-0535	david.berry
W: Jennifer Shaffer	(310) 205-7430	(310) 205-5775	jenniter.shafter



	Phone	Fax	E-Mail @bmge.com
VP: Tom Baldrica	(615) 301-4403	(615) 301-4475	tom.baldrica
Sr. Dir.: Rick Moxley	(615) 301-4407	(615) 301-4475	rick.moxley
Mgr.: Britta Davis	(615) 301-4495	(615) 301-4475	britta.davis
NE: Jimmy Rector	(615) 301-4456	(615) 301-4475	jimmy.rector
MW: Jean Cashman	(615) 301-4494	(615) 301-4475	jean.cashman
SE: Tony Morreale	(615) 301-4454	(615) 301-4475	tony.morreale
SW: Christian Svendsen	(972) 480-5141	(972) 480-5107	christian.svendsen
W Dir.: Scot Michaels	(303) 816-9576	(303) 816-9580	kidbna@aol.com



	Phone	Fax
EVP: Bill Catino	(615) 269-2031	(615) 269-2045
Dir.: Sheila Brown	(615) 269-2031	(615) 269-2045
Asst.: Heather Austin	(615) 269-2031	(615) 269-2045
Coor.: Brent Jones	(615) 269-2031	(615) 269-2045
NE: David Friedman	(615) 269-2031	(615) 269-2045
MA: Eric Beggs	(615) 837-0099	(615) 837-0555
MW: Tony Michaels	(417) 485-3535	(417) 485-2500
SE: Steve Hodges	(770) 417-4511	(770) 417-4541
SW: Jay Jenson	(972) 969-4518	(972) 969-4575
W: Rick Young	(323) 692-1102	(323) 692-1109

## **COLUMBIA**

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# **Vocal Event Nomination**

#### □ Country superstars team up for duet on 'Murder on Music Row'

an you say "Vocal Event of the Year nomination?" The date of next year's CMA Awards show hasn't even been announced, but it's a safe bet that a nomination will result from a recent session at a Nashville studio.

Simply stated, a duet by George Strait and Alan Jackson is a big deal. But whether we'll actually get to hear the track remains unclear.

Strait and Jackson's first studio collaboration found them recording "Murder on Music Row," written by Nashville songwriters Larry Cordle and Larry Shell. The song's lyrics stress the importance of fiddles and steel guitars while contending that country music has been killed by those who have introduced too many pop and rock influences.

Cordle and his bluegrass band, Lonesome Standard Time, first recorded the song as the title track of the first album released by Shell Point Records, a new Nashvillebased label. Cordle's recording of the song first surfaced in September. when WKDF/Nashville morning man Carl P. Mayfield debuted it around the time of the CMA Awards Show. Although Shell Point has been seeking airplay in secondary markets only. Cordle's recording has received airplay at some majormarket stations. A cover version of "Murder on Music Row" was quickly recorded by David Frizzell.

The Strait/Jackson duet is expected to appear on Strait's upcoming greatest hits album, which will be released after the first of the year. Perhaps it's worth noting that this will be Strait's third single-CD greatest hits collection --- not including his four-CD compilation, Strait Out of the Box, which was released in 1995.

Strait's album will also contain new tracks. The first single from the greatest hits package is expected to be shipped to Country radio before Christmas, but it apparently won't be "Murder on Music Row."

Jackson confirms that the duet has been recorded, although he adds that he feels uneasy commenting on the session since it is Strait's project. Jackson did say that he jumped at the chance to record with Strait, noting, "I was knocked out. I'm a huge fan of his, and have been since his early songs. He picked the song, and I like it a lot. He wanted to do it, so we went in and did a track. We haven't actually finished everything. so I don't know what their plans are for it. That's really all I know about

Jackson first heard Cordle's version of "Murder on Music Row" on he admits that the song's message could be controversial, especially in Nashville, Jackson says, "Even though it is somewhat of a serious message, I think they meant it in fun too. Lasked Strait, 'It's your album. Do you think radio will really play

a Nashville radio station. Although

RUN ON THE ROW

Arista/Nashville and SunTrust Bank recently presented the T.J. Martell Foundation with a \$10,000 check representing money raised at the first annual "Run on the Row" 5K run and one-mile "fun run." BlackHawk served as the celebrity hosts for the event, which took place on Music Row during Fan Fair week. Pictured are (l-r) T.J. Martell/Nashville's Bridget Baughn, Arista's Fletcher Foster, BlackHawk's Henry Paul, Frances Williams Preston Laboratories' Dr. Harold Moses, BlackHawk's Dave Robbins and Van Stephenson, SunTrust's Brian Williams and Karen Clark and T.J. Martell/Nashville's Crystal Caviness.

this thing?' He thinks they will. I think a lot of them might. I've already done 'Gone Country,' so I guess it wouldn't make any difference to me with the lyrics.

While Jackson's label (Arista) and Strait's label (MCA) will have to iron out the paperwork, Jackson did make one stipulation when he agreed to record the duet. Jackson laughs, "I told him he owed me one when I did my next album."

#### **Country On TV**

Country artists will be getting plenty of national TV airtime in the weeks ahead. Garth Brooks will be hosting NBC-TV's Saturday Night Live on Nov. 13. This marks the second time Brooks has hosted SNL, and this time the "special musical guest" for the show is none other than Chris Gaines. This could be the only time Brooks performs on TV in the character — and costume — of Gaines. Also, Brooks was in Texas last week to tape an episode of the PBS series Austin City Limits. It was his first appearance on that show since the release of his debut album. Brooks was scheduled to perform his country hits, as well as some of the Gaines material.

The Dixie Chicks will be the only act featured on the Nov. 19 installment of the PBS series Sessions at West 54th. The set list for the onehour concert emphasizes songs from the trio's latest album, Fly.

Jo Dee Messina will co-host a segment of CBS-TV's 1999 All-American Thanksgiving Day Parade, which airs - appropriately enough - on Thanksgiving. The program features live parades from New York and Detroit and taped segments from Nashville and Ha-waii. Nashville's contribution - the third annual Aqua Parade from the Opryland Hotel's Delta area --- was taped last week. Messina's co-host is Michael Park of the CBS daytime drama As the World Turns. The Nashville segment also features Brad Paisley, performing "Me Neither," and Ray Stevens.

Messina's TV time isn't over on Thanksgiving. She was in Los Angeles last week to film an episode of Touched by an Angel, which will air Nov. 28. Although Messina does not portray herself, she reportedly has a



The sixth annual Mark Collie Celebrity Race For Diabetes Cure raised almost \$400,000 for diabetes research. Top drivers in the "Legends' car championship included Tim McGraw, Lonestar's Dean Sams and Ricochet's Teddy Carr, but Kix Brooks cruised to victory at the Nashville Speedway. Collie offers his congratulations as Brooks hops out of his car.

major role that involves singing. Messina made her acting debut earlier this year on the CBS series Nash Bridges.

#### **Country Hoops**

As usual, the level of athletic performance failed to match the musical provess of those in attendance when Vince Gill hosted his 10th Anniversary Celebrity Basketball Game and Concert in Nashville. The event benefits the music and athletic programs of Belmont University.

Alumni of Belmont's music program include Trisha Yearwood and Larry Stewart, and Lee Ann Womack is currently enrolled there to finish work on her music business degree. However, it wasn't until the Nov. 2 benefit that Gill learned that another Belmont alumnus - Brad Paisley --- is a past recipient of the scholarship funded by the concert and game. With that in mind, Gill gave Paisley the honor of opening this year's acoustic concert with Paisley's current single. "He Didn't Have to Be." Gill also used the concert for the Nashville premiere of "Hey God," written in memory of pro golfer Payne Stewart.

Among those joining Gill and Paisley on the court for the basketball game were Kix Brooks, Mark Wills, Chad Brock, Claudia Church, Paul Brandt, The Wilkinsons, Chely Wright, Sawyer Brown's Mark Miller, Diamond Rio's Marty Roe and members of Sons Of The Desert and Ricochet. In addition to the money raised from ticket sales, additional funds were raised at an auction. The night's highest bid, \$1,700, was for a guitar signed by everyone who participated in the event.

#### **Bits 'N' Pieces**

• Tim McGraw has been named People magazine's "Sexiest Man in Country Music." While McGraw wasn't lobbying for the honor, he was edged out for overall Sexiest Man by actor Richard Gere ... at least for this year. McGraw is featured in the magazine's Nov. 15 issue.

• Maybe Chad Brock will get some serious consideration next year as People's "Sexiest Man in Country Music." In the meantime, there were some special effects during Brock's recent concert at KBEQ/ Kansas City's Halloween Bone Bash. Unfortunately, others had planned those special effects without Brock's knowledge. During his opening set Montgomery Gentry showed up onstage as Zorro and Batman. Brock figured the prank was over when the duo finished a sword fight and left the stage. Little did he know that the pair had placed 800 ping-pong balls in a box and rigged it above the stage. Brock got the idea when the box was dumped as he closed his show.

· Gary Allan has scored his highest sales debut ever with his new album, Smoke Rings in the Dark. MCA/Nashville reports that reorders have increased 40% following the album's release last month. The hot spots in sales are Dallas, Houston, Atlanta, Phoenix, Salt Lake City and Nashville.

• Diamond Rio's Brian Prout is taking a brief leave of absence from the band to undergo surgery this week for cubital tunnel syndrome and carpal tunnel syndrome, afflictions of the elbow and wrist caused by years of playing drums. Diamond Rio will be hiring a substitute for the remainder of their 1999 tour. Prout will be in physical therapy for the rest of the year, but plans to hit the road again in January.

· Preparing his upcoming Monument/DKC Music album, Wade Hayes has been working in the studio with Ronnie Dunn.

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues?

Call me at (615) 244-8822 or e-mail: gilbert@rronline.com



## Rep Country Top 50

IAN	-1							
	THE .	<sup>®</sup> November 12, 1999	TOTAL POINTS	TOTAL PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/	М
LAST WEEK	WEEK	ARTIST TITLE LABEL(S)	TW	TW	GROSS IMPRESSIONS (00)	CHART	1	ARTIST TITLE LABEL(S)
T	1	MARTINA MCBRIDE   Love You (RCA)	27756	5356	636911	17	148/0	TOBY KEITH How I
4	0	CLINT BLACK When I Said I Do (RCA)	24644	4713	568982	13	149/0	TRACY LAWRENC
3	3	GEORGE STRAIT What Do You Say To That (MCA)	23846	4618	544247	17	149/0	DIXIE CHICKS COV
2	4	STEVE WARINER I'm Already Taken (Capitol)	23603	4582	536683	20	148/0	TIM MCGRAW My
6	6	JOHN MICHAEL MONTGOMERY Home To You (Atlantic)	22632	4409	511650	18	148/0	MARK WILLS Bac WYNONNA Can't I
7	6	BRAD PAISLEY He Didn't Have To Be (Arista)	22404	4379	504644	11	149/0	BROOKS & DUNN
5	7	MONTGOMERY GENTRY Lonely And Gone (Columbia)	22078	4313	498704	23	149/0	LONESTAR Smile
8	8	SHANIA TWAIN Come On Over (Mercury)	21581	4143	500700	11	147/1	ALABAMA Small S
10	9	FAITH HILL Breathe (Warner Bros.)	19963	3851	456273	7	148/0	STEVE HOLY Don
9	Ð	ANDY GRIGGS I'll Go Crazy (RCA)	18634	3664	416547	18	149/0	. Martinerikana analasi kana ana
11	Ø	REBA MCENTIRE What Do You Say (MCA)	17480	3338	404479	10	148/1	
12	B	YANKEE GREY All Things Considered (Monument)	17172	3346	388597	18	139/3	Mo
14	13	ALAN JACKSON Pop A Top (Arista)	16753	3204	385997	7	144/9	
16	14	LEANN RIMES Big Deat (Curb)	15099	2880	350682	12	142/4	ARTIST TITLE LABEL(S)
15	15	RANDY TRAVIS A Man Ain't Made Of Stone (DreamWorks)	14924	2867	341623	14	147/3	DIXIE CHICKS Cov
18	10	KENNY CHESNEY She Thinks My Tractor's Sexy (BNA)	13045	2547	291529	7	129/3	TIM MCGRAW My
20	Ð	TY HERNDON Steam (Epic)	11779	2355	255803	12	132/4	FAITH HILL Breat
21	•	CLAY WALKER Live, Laugh, Love (Giant)	11454	2297	249659	15	124/5	BRAD PAISLEY H BROOKS & DUNN
27	9	DIXIE CHICKS Cowboy Take Me Away (Monument)	10642	1988	250823	6	135/33	ALAN JACKSON P
22	20	TRACY BYRD Put Your Hand In Mine (RCA)	10535	2081	230721	9	130/5	LONESTAR Smile
19	21	SHANE MINOR Ordinary Love (Mercury)	10085	2021	221250	17	132/0	SHANIA TWAIN C
25	2	TIM MCGRAW My Best Friend (Curb)	9891	1934	223564	5	137/32	MARK WILLS Bac TRACY BYRD Put
23	3	GARY ALLAN Smoke Rings In The Dark (MCA)	9196	1787	208207	14	119/11	CLINT BLACK Wh
26	2	LONESTAR Smile (BNA)	8522	1688	189695	7	121/15	SHEDAISY This W
24	æ	JOE DIFFIE The Quittin' Kind (Epic)	8105	1617	174632	10	121/10	LEANN RIMES Big
28	26	KEITH URBAN It's A Love Thing (Capitol)	7372	1497	159878	11	103/4	REBA MCENTIRE
30	Ð	TRACE ADKINS Don't Lie (Capitol)	7044	1361	158829	8	111/8	KEITH UNDAM ALS
31	1	SHEDAISY This Woman Needs (Lyric Street)	6690	1349	145973	9	114/12	
29	29	JASON SELLERS A Matter Of Time (BNA)	5584	1126	119635	17	96/0	Мо
.37	30	BROOKS & DUNN Beer Thirty (Arista)	5273	1050	116691	3	88/20	
Break.	-	JO DEE MESSINA Because You Love Me (Curb)	4918	980	108454	5	96/13	
32	32	JERRY KILGORE Love Trip (Virgin)	4841	962	106080	15	78/0	ARTIST TIT_E LABEL(S)
34	3	CHELY WRIGHT It Was (MCA)	4466	872	99975	6	75/9	DIXIE CHICKS Co
Break		ALABAMA Small Stuff (RCA)	4443	882	98593	5	96/14	TIM MCGRAW M
39	•	STEVE HOLY Don't Make Me Beg (Curb)	3225	642	70399	5	79/14	FAITH HILL Breat
42	66	MARK WILLS Back At One (Mercury)	3083	583	73094	3	62/27	BROOKS & DUNN
36	37	TOBY KEITH When Love Fades (DreamWorks)	2920	599	62992	7	81/0	LONESTAR Smile
41	3	MAVERICKS Here Comes My Baby (Mercury)	2021	412	43100	4	44/6	ALAN JACKSON
40	3	PAUL BRANDT It's A Beautiful Thing (Reprise)	1978	408	41018	6	61/6	CLINT BLACK WI
38	40	JOHN BERRY Power Windows (Lyric Street)	1820	372	37891	10	50/0	TRACY BYRD Put
43	4	BRYAN WHITE God Gave Me You (Asylum/EEG)	1756	364	36449	3	48/8	
44	42	AARON TIPPIN What This Country Needs (Lyric Street)	1526	318	31601	3	36/4	
Debut	-	TRACY LAWRENCE Lessons Learned (Atlantic)	1458	291	31603	1	52/47	
46	•	SHERRIE' AUSTIN Little Bird (Arista)	1289	256	28468	2	34/1	
45	45	KENNY ROGERS Buy Me A Rose (Dreamcatcher)	1264	230	29423	3	27/6	Beca
49	6	WYNONNA Can't Nobody Love You (Curb/Mercury)	1050	186	26329	2	30/23	64% of
Debut	-	.GEORGE JONES The Cold Hard Truth (Asylum/EEG)	974	189	21361	1	23/10	
50	48	PHIL VASSAR Carlene (Arista)	969	179	22604	2	25/13	
Debut	-	TOBY KEITH How Do You Like Me Now? (DreamWorks)	928	186	19613	1	49/49	
48	60	ALECIA ELLIOTT I'm Diggin' It (MCA)	919	192	19526	5	27/0	64% of
		149 Country reporters. Monitored airplay data supplied by Med	iabase Res	earch, a divi	ision of Prem	niere Radio	Networks.	04/001

#### **KEITH** How Do You Like Me Now? (DreamWorks) 49 Y LAWRENCE Lessons Learned (Atlantic) 47 33 CHICKS Cowboy Take Me Away (Monument) ACGRAW My Best Friend (Curb) 32 K WILLS Back At One (Mercury) 27 23 ONNA Can't Nobody Love You ... (Curb/Mercury) KS & DUNN Beer Thirty (Arista) 20 STAR Smile (BNA) 15 AMA Small Stuff (RCA) 14 **E HOLY** Don't Make Me Beg (Curb) 14 Most Increased Points TOTAL POINT TITLE LABEL(S) CHICKS Cowboy Take Me Away (Monument) +4190 MCGRAW My Best Friend (Curb) +2759H HILL Breathe (Warner Bros.) +2577 D PAISLEY He Didn't Have To Be (Arista) +2466 +2232 **DKS & DUNN** Beer Thirty (Arista) JACKSON Pop A Top (Arista) +2152STAR Smile (BNA) +1936NIA TWAIN Come On Over (Mercury) +1817 +1569 K WILLS Back At One (Mercury) +1527 CY BYRD Put Your Hand In Mine (RCA) +1510T BLACK When I Said I Do (RCA) DAISY This Woman Needs (Lyric Street) +1339IN RIMES Big Deal (Curb) +1253MCENTIRE What Do You Say (MCA) +1249 H URBAN It's A Love Thing (Capitol) +1209

Most Added

#### Most Increased Plays TOTAL PLAY INCREASE TIT\_E LABEL(S) E CHICKS Cowboy Take Me Away (Monument) +830+**53**5 MCGRAW My Best Friend (Curb) +523D PAISLEY He Didn't Have To Be (Arista) H HILL Breathe (Warner Bros.) +480OKS & DUNN Beer Thirty (Arista) +476 ESTAR Smile (BNA) +395 N JACKSON Pop A Top (Arista) +381 NIA TWAIN Come On Over (Mercury) +359 +306T BLACK When I Said I Do (RCA) CY BYRD Put Your Hand In Mine (RCA) +306**Breakers**®

**JO DEE MESSINA** 

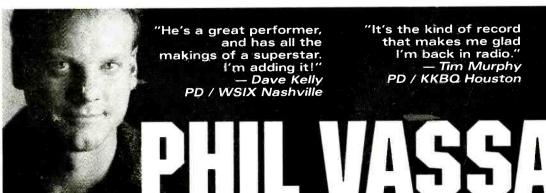
Because You Love Me (Curb) 64% of our reporters on it (96 stations) 13 Adds • Moves 33-31

#### ALABAMA

Small Stuff (RCA) 64% of our reporters on it (96 stations) 14 Adds • Moves 35-34

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays.

149 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining points/ plays or remaining flat from previous week. If two songs are tied in total points/plays, the song being played on more stations is placed first. Breaker status is assigned to songs achieving airplay at 60% of reporter base for the first time. Songs that are down in points for three consecutive weeks and below No. 1 are moved to recurrent. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.





**NOVEMBER 15th** 

www.americanradiohistory.com

ADDS



November 12, 1999

#### **R&R'S EXCLUSIVE REPORTED OVERVIEW OF NATIONAL AIRPLAY**

				A CONTRACTOR OF A					
ARTIST TITLE <i>(LABEL)</i>	AL STATIONS/ ADDS	TOTAL	TOTAL PLAYS	50+	40-49	30-39	20-29	10-19	1-
TRACE ADKINS Don't Lie (Capitol)	36/1	1861	5530	0	0	0	11	17	1
ALABAMA Small Stuff (RCA)	35/2	1550	462	0	0	0	6	22	•
GARY ALLAN Smoke Rings In The Dark (MCA)	37/0	2425	731	1	0	3	15	12	I
JOHN BERRY Power Windows (Lyric Street)	13/0	485	141	0	0	0	1	6	I
CLINT BLACK When I Said I Do (RCA)	38/0	4242	1284	2	4	24	5	2	•
PAUL BRANDT It's A Beautiful Thing (Reprise)	15/2	534	154	0	0	0	1	8	(
BROOKS & DUNN Beer Thirty (Arista)	31/7	1166	361	0	0	2	1	19	ļ
TRACY BYRD Put Your Hand In Mine (RCA)	37/0	2425	726	0	0	1	17	17	
MARY CHAPIN CARPENTER Wherever (Columbia	a) <b>2/0</b>	61	16	0	0	0	0	1	1
KENNY CHESNEY She Thinks My Tractor's (BNA)	38/0	2880	870	D	2	3	23	10	f
JOE DIFFIE The Quittin' Kind (Epic)	37/0	2107	636	0	0	1	14	18	
DIXIE CHICKS Cowboy Take Me Away (Monument)	37/8	1785	544	0	0	٦	10	15	1
ALECIA ELLIOTT I'm Diggin' It (MCA)	6/0	186	60	0	0	0	0	3	
ANDY GRIGGS I'll Go Crazy (RCA)	38/0	3776	1142	1	3	17	14	2	-
<b>KEITH HARLING</b> Bring It On <i>(Giant)</i>	2/0	60	16	0	0	0	0	1	
<b>TY HERNDON</b> Steam ( <i>Epic</i> )	37/0	2662	795	0	Ũ	6	19	9	2
<b>FAITH HILL</b> Breathe (Warner Bros.)	38/0	3222	978	0	1	7	27	3	Ì
STEVE HOLY Don't Make Me Beg (Curb)	21/7	579	169	0	0	0	2	6	13
ALAN JACKSON Pop A Top (Arista)	37/0	3052	927	0	1	8	25	3	
<b>GEORGE JONES</b> The Cold Hard Truth (Asylum/EEG		113	34	0	0	0	25	1	
<b>TOBY KEITH</b> How Do You Like (DreamWorks)	/ 0/0 18/18	394	114	0	0	0	1	5	12
<b>TOBY KEITH</b> When Love Fades ( <i>DreamWorks</i> )	16/0	459	137	0	0	0	1	5	10
JERRY KILGORE Love Trip (Virgin)	26/1	1146	354	0	ū	0	5	13	
	21/21	322	93	0	0	0	1	3	٤ 17
LONESTAR Smile (BNA)	37/0	2114	650	0	0	4	10	20	
<b>MAVERICKS</b> Here Comes My Baby (Mercury)	6/3	171	030 47	0			0		3
MARTINA MCBRIDE   Love You (RCA)	37/0	4151	47 1267	1	0 3	0 25	7	3	3
<b>REBA MCENTIRE</b> What Do You Say <i>(MCA)</i>	38/0	3145	938	0		25 6		1	(
TIM MCGRAW My Best Friend (Curb)	38/3	2127	930 648	0	2	0 1	24 12	6	(
JO DEE MESSINA Because You Love Me (Curb)	35/0	1513	040 472					19 21	
SHANE MINOR Ordinary Love (Mercury)	30/0 30/0	2124	638	0	0	0	7 15	21	7
JOHN M. MONTGOMERY Home To You (Atlantic)			1229	0	0	5	15	8	2
MONTGOMERY GENTRY Lonely And (Columbia)	37/0 27/0	4073 2055		0	4	23	10	0	
BRAD PAISLEY He Didn't Have To Be (Arista)	37/0 38/0	3955	1205	0	5	25	3	3	1
SHANA PETRONE Something Real (Epic)	30/U 4/0	4150	1249	2	6	18	11	1	0
LEANN RIMES Big Deal (Curb)		68 2044	19	0	0	0	0	0	4
	38/1	2944	881 255	0	1	5	23	8	1
JASON SELLERS A Matter Of Time (BNA)	26/0 26/1	1218	355	0	0	0	6	12	8
SHEDAISY This Woman Needs (Lyric Street)	36/1 27/0	1672	518	0	0	1	7	20	8
GEORGE STRAIT What Do You Say To That (MCA)	37/0	4111	1251	1	2	27	6	1	C
AARON TIPPIN What This Country Needs (Lyric Street)		383	113	0	0	0	0	6	8
RANDY TRAVIS A Man Ain't Made Of (DreamWorks)	38/0	3130	933	0	2	5	25	6	0
SHANIA TWAIN Come On Over (Mercury)	38/0	3667	1112	0	3	16	18	1	0
<b>KEITH URBAN</b> It's A Love Thing <i>(Capitol)</i>	31/0	1398	423	. 0	0	1	6	14	10
CLAY WALKER Live, Laugh, Love (Giant)	38/0	2687	810	1	0	1	24	9	3
STEVE WARINER I'm Already Taken (Capitol)	37/0	4082	1240	0	5	25	3	3	1
BRYAN WHITE God Gave Me You (Asylum/EEG)	9/2	197	58	0	0	0	0	3	6
MARK WILLS Back At One (Mercury)	24/7	649	206	0	0,	0	2	7	15
LEE ANN WOMANK DESK THURS (1104)	40/0		400	-	~	~			
LEE ANN WOMACK Don't Tell Me (MCA)	18/0	527	160	0	0	0	0	10	
LEE ANN WOMACK Don't Tell Me (MCA) CHELY WRIGHT It Was (MCA) YANKEE GREY All Things Considered (Monument)	18/0 14/0 38/0	527 644 3354	160 204 1004	.0 0 0	0 0 2	0 0 13	0 3 16	10 9 7	8 2 0

Most Added® ARTIST TITLE LARELIS ADDS 1-9 TRACY LAWRENCE Lessons Learned (Atlantic) 21 TOBY KEITH How Do You Like ... (DreamWorks) 18 8 PHIL VASSAR Carlene (Arista) 10 7 DIXIE CHICKS Cowboy Take Me Away (Monument) 8 BROOKS & DUNN Beer Thirty (Arista) 7 6 MARK WILLS Back At One (Mercury) 7 6 STEVE HOLY Don't Make Me Beg (Curb) 7 WYNONNA Can't Nobody Love You... (Curb/Mercury) 7 1 JULIE REEVES What I Need (Virgin) 4 6 TIM MCGRAW My Best Friend (Curb) 3 KENNY ROGERS Buy Me A Rose (Dreamcatcher) 3 9 MAVERICKS Here Comes My Baby (Mercury) 3 2 MONTGOMERY GENTRY Daddy Won't... (Columbia) 3 ALABAMA Small Stuff (RCA) 2 1 PAUL BRANDT It's A Beautiful Thing (Reprise) 2 BRYAN WHITE God Gave Me You (Asylum/EEG) Ð 2 LEANN RIMES Big Deal (Curb) 1 4 TRACE ADKINS Don't Lie (Capitol) 1 SHEDAISY This Woman Needs (Lyric Street) 1 1 CHELY WRIGHT It Was (MCA) 1 3 1 1 3 0 3 Most Increased 0 Points 4 TOTAL 2 POINT ARTIST TITLE LABEL(S) 0 TIM MCGRAW My Best Friend (Curb) +755 DIXIE CHICKS Cowboy Take Me Away (Monument) +587 8 BRAD PAISLEY He Didn't Have To Be (Arista) +51817 BROOKS & DUNN Beer Thirty (Arista) +477 KENNY CHESNEY She Thinks My Tractor's Sexy (BNA) +449 3 MARK WILLS Back At One (Mercury) +433 3 TOBY KEITH How Do You Like ... (DreamWorks) +394 JO DEE MESSINA Because You Love Me (Curb) +353 0 TRACY LAWRENCE Lessons Learned (Atlantic) +322D JOE DIFFIE The Quittin' Kind (Epic) +313 LONESTAR Smile (BNA) +3095 ALAN JACKSON Pop A Top (Arista) +286 7 ALABAMA Small Stuff (RCA) +272 FAITH HILL Breathe (Warner Bros.) +270 2 GARY ALLAN Smoke Rings In The Dark (MCA) +236 O 1 0 4 1 8 8 Most Increased 0 Plays TOTAL 8 PLAY NCREASE ARTIST TITLE LABEL(S) 0 TIM MCGRAW My Best Friend (Curb) +231 0 DIXIE CHICKS Cowboy Take Me Away (Monument) +170BRAD PAISLEY He Didn't Have To Be (Arista) +1540 BROOKS & DUNN Beer Thirty (Arista) +149 3 MARK WILLS Back At One (Mercury) +136 KENNY CHESNEY She Thinks My Tractor's Sexy (BNA) +129 1 TOBY KEITH How Do You Like ... (DreamWorks) +114 6 JO DEE MESSINA Because You Love Me (Curb) +108 LONESTAR Smile (BNA) +9315 TRACY LAWRENCE Lessons Learned (Atlantic) +93 ALAN JACKSON Pop A Top (Arista) 8 +89 JOE DIFFIE The Quittin' Kind (Epic) +88 2 ALABAMA Small Stuff (RCA) +80 SHANIA TWAIN Come On Over (Mercury) 0 +75 FAITH HILL Breathe (Warner Bros.) +74

GARY ALLAN Smoke Rings In The Dark (MCA)

SHEDAISY This Woman Needs (Lyric Street)

+73

+71

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## **Country Action**

# The New Album Gallery

In Stores: November 16, 1999

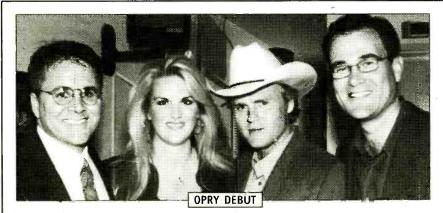


### George Jones

### Live With the Possum (Asylum/EEG)

George Jones' latest studio album, *Cold Hard Truth*, was released in June. That was his first project for Asylum, but he's already releasing another album that highlights some of his earlier hits. The result is a concert album recorded in Knoxville before Jones' now-famous brush with death earlier this year, when he wrecked his SUV near Nash-ville. Musically, *Live With the Possum* is an accurate document of a Jones concert. If you've ever attended one of his live shows, you'll

probably agree that they're fairly predictable, with Jones hitting the high spots of an impressive career. This concert CD starts out with Alan Jackson's taped introduction, which finds Jackson providing brief comments about Jones before the quick acoustic start of "Don't Rock the Jukebox." Jones' arrival onstage coincides with Jackson's singing his name. And as he's done for years, Jones starts the show with "No Show Jones," which provides a knowing wink at his reputation for missing concerts at the height of his alcoholism. Jones provides full-length versions of "Once You've Had the Best," "The Race is On," "Bartender's Blues," "A Picture of Me (Without You)," "The One I Loved Back Then (The Corvette Song)," "Who's Gonna Fill Their Shoes," "She Loved a Lot in Her Time" and "One Woman Man." The set also includes a medley of "FII Share My World With You," "Window Up Above." "The Grand Tour" and "Walk Through This World With Me." His band, The Jones Boys, gets to show off some impressive musicianship with the instrumental "Orange Blossom Special." Jones closes with his biggest hit, "He Stopped Loving Her Today." Jones opted to release Live With the Possum without any apparent studio overdubs to overcome any shortcomings in his performance, unlike many live albums. Also unlike other live albums, Live With the Possum sounds like a legendary singer performing to his adoring fans, as opposed to a studio-quality performance with crowd noise. It makes for the real deal, as far as a country concert is concerned. The crowd noise here, however, does occasionally detract from the performance



Virgin recording artist Jerry Kilgore got a warm welcome from the audience during his recent debut at the Grand Ole Opry. Backstage, he got another warm welcome from the show's management and one of its newest members, Trisha Yearwood. Kilgore is set to return to the Opry on Dec. 4. Pictured are (l-r) Opry GM Pete Fisher, Yearwood, Kilgore and Grand Ole Opry Group President Steve Buchanan.



On a recent trip to Wisconsin Lyric Street's SHeDAISY stopped the "SheBUS" to visit with WWQM/Madison PD Steve O'Brien. Any day now O'Brien and other Country programmers will be receiving SheDAISY's single "Deck the Halls," which is included in Disney's direct-to-video feature film *Mickey's Once Upon a Christmas*. Pictured are (l-r) Kassidy Osborn, O'Brien, Kristyn Osborn and Kelsi Osborn.





# REBA MCENTIRE: Live By Request

Tuesday, November 23, 1999 ~ 9-11 PM EST

Jones Radio Network and A&E offer you the exciting chance to join us for a Live Radio Simulcast of this magical, intimate evening with the one and only Reba McEntire. Reba will be performing listener and viewer-requested songs, in this very special pre-Thanksgiving treat.

> Call Barbara Silber at Jones Radio Network to get Reba: Live By Request for your station!

> > JONES RADIO NETWORK

Contact Barbara Silber (212) 302-1100

www.americanradiohistorv.com

A JONES International Networks Company

## Country

### **New & Active**

LEE ANN WOMACK Don't Tell Me (MCA) Total Stations: 24, Adds: 5, Points: 819, Plays: 158

**KEITH HARLING** Bring It On (Giant) Total Stations: 21, Adds: 4, Points: 533, Plays: 129

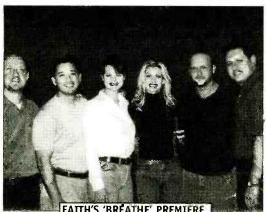
MARY CHAPIN CARPENTER Wherever You Are (Columbia) Total Stations: 19, Adds: 0, Points: 520, Plays: 113

SHANA PETRONE Something Real (Epic) Total Stations: 19, Adds: 2, Points: 483, Plays: 100

Songs ranked by total points.



John Berry proves that SHeDAISY isn't the only Lyric Street act busy with station visits. While on tour to support his album Wildest Dreams, Berry stopped to see what's up at WMZQ/Washington. Pictured are (l-r) WMZQ MD Jon Anthony, Berry and morning air talents Jessica Cash and Gary Murphy.



FAITH'S 'BREATHE' PREMIERE

Warner Bros. artist Faith Hill teamed up with Premiere Radio Networks to record the syndicated album premiere of her new CD 'Breathe.' Faith was joined in the studio by special quest host/special husband, Curb artist Tim McGraw. Pictured are (l-r) Warner Bros./Nashville Sr. VP Promotion Jack Purcell, Premiere Radio Networks PD Larry Santiago, Premiere Radio Networks MD Kelly Erickson, Hill, McGraw and Premiere VP/Programming Operations Ray De La Garza.

# PLEASE SEND YOUR PHOTOS

R&R wants your best snapshots (color or black & white).

Please include the names and titles of all pictured and send them to:

R&R c/o Diane Fredrickson: 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

### National Radio Formats

### **ABC RADIO NETWORKS**

#### **Real Country**

Dave Nicholson • (602) 966-6236 Adds:

GARY ALLEN Smoke Rings In The Dark KENNY ROGERS Buy Me A Rose LONESTAR Smile

Hottest: REBA MCENTIRE What Do You Say ALAN JACKSON Pop A Top BRAD PAISLEY He Didn't Have To Be RANDY TRAVIS A Man Ain't Made Of Stone CLINT BLACK When I Said | Do

#### **ALTERNATIVE PROGRAMMING**

Steve Knoll • (800) 231-2818 :shhA

SHERRIE AUSTIN Littie Bird BROOKS & DUNN Beer Thirty MARK WILLS Back At One WYNONNA Can't Nobody Love You Hottest: BRAD PAISLEY He Didn't Have To Be **REBA MCENTIRE** What Do You Say

#### **BROADCAST PROGRAMMING**

Walter Powers • (800) 426-9082

**Super Country/Pure Country** 

Ken Moultrie

Adds: BROOKS & DUNN Beer Thirty

Hottest: KENNY CHESNEY You Had Me From Hello TIM MCGRAW Something Like That JOHN MICHAEL MONTGOMERY Home To You DIXIE CHICKS Ready To Run STEVE WARINER I'm Already Taken

#### **Mainstream Country**

L.J. Smith

Adds: TIM MCGRAW My Best Friend Hottest:

TIM MCGRAW Something Like That MARTINA MCBRIDE | Love You MONTGOMERY GENTRY Lonely & Gone STEVE WARINER I'm Aiready Taken GEORGE STRAIT What Do You Say To That

#### **New Country**

L.J. Smith

:shbA DIXIE CHICKS Cowboy Take Me Away Hottest: BRAD PAISLEY He Didn't Have To Be SHANIA TWAIN Come On Over CLINT BLACK When I Say I Do FAITH HILL Breathe MONTGOMERY GENTRY Lonely & Gone

## JONES RADIO NETWORK

Jim Murphy • (303) 784-8700

**U.S. Country** 

Penny Mitchell Adds:

CHAO BROCK A Country Boy Can Survive TRACY LAWRENCE Lessons Learned Hottest:

CLINT BLACK When | Said | Do ANDY GRIGGS I'll Go Crazy JOHN MICHAEL MONTGOMERY Home To You BRAD PAISLEY He Didn't Have To Be YANKEE GREY All Things Considered

**CD COUNTRY** John Hendricks

Adds: **OOUG SUPERNAW 21-17 DOUG STONE** Take A Letter, Maria

#### JONES RADIO NETWORKS CONTINUED

MONTGOMERY GENTRY Daddy Won't Sell The Farm Hottest:

YANKEE GREY All Things Considered REBA MCENTIRE What Do You Say ANDY GRIGGS I'll Go Crazy KENNY CHESNEY She Thinks My Tractor's Sexy GARY ALLAN Smoke Rings In The Dark

#### PREMIERE RADIO NETWORKS

KELLY ERICKSON • (818) 461-5435 Adds:

YANKEE GREY All Things Considered Hottest: TIM MCGRAW Something Like That MARTINA MCBRIDE | Love You STEVE WARINER I'm Already Taken GEORGE STRAIT What Do You Say To That

#### **RADIO ONE COUNTRY PLAYLIST**

Kevin "Crash" Davis • (970) 949-3339 Adds: BROOKS & DUNN Beer Thirty **KENNY ROGERS** Buy Me A Rose CHELY WRIGHT It Was

CLINT BLACK When | Say | Do

Hottest:

MONTGOMERY GENTRY Lonely And Gone MARTINA MCBRIDE | Love You CLINT BLACK When I Said I Do SHANIA TWAIN Come On Over GEORGE STRAIT What Do You Say To That

#### WESTWOOD ONE RADIO NETWORKS

Charlie Cook • (805) 294-9000

**Mainstream Country** 

**David Felker** 

Adds: DIXIE CHICKS Cowboy Take Me Away LONESTAR Smile BRODKS & DUNN Beer Thirty

Hottest: CLINT BLACK When | Said | Do MARTINA MCBRIDE | Love You STEVE WARINER I'm Already Taken GEORGE STRAIT What Do You Say To That TIM MCGRAW Something Like That

**Hot Country** 

**David Felker** 

Adds: BROOKS & DUNN Beer Thirty JO DEE MESSINA Because You Love Me Hottest:

TIM MCGRAW Something Like That MARTINA MCBRIDE | Love You BRAD PAISLEY He Didn't Have To Be CLINT BLACK When | Said | Do SHANIA TWAIN Come On Over

#### **COUNTRY VIDEO**



#### ADDS

CLEOUS T. JUOO Coronary Life TRAVIS TRITT/GEORGE THOROGOOD Move It On Over MONTGOMERY GENTRY Daddy Won't Sell The Farm

#### ELITE

KENNY CHESNEY She Thinks My Tractor's Sexy BRAD PAISLEY He Didn't Have To Be GARY ALLEN Smoke Rings In The Dark MONTGOMERY GENTRY Lonely And Gone REBA MCENTIRE What Do You Say



Traci Todd, Manager/Video Programming

ADDS ANNE MURRAY/DAWN LANGSTROTH Let There Be Love

JASON SELLERS A Matter Of Time

#### **TOP 10**

MANDY BARNETT The Whispering Wind CLINT BLACK When | Said | Do KENNY CHESNEY She Thinks My Tractor's Sexy ALAN JACKSON Pop A Top REBA MCENTIRE What Do You Say JOHN MICHAEL MONTGOMERY Home To You MONTGOMERY GENTRY Lonely And Gone BRAD PAISLEY He Didn't Have To Be RANDY TRAVIS A Man Ain't Made Of Stone YANKEE GREY All Things Considered

Information current as of November 8.



Chris Parr, Director/Programming Paul Hastaba, VP/GM

#### ADDS

ROY D. MERCER WITH CHARLIE DANIELS How Big' A Boy Are Ya? TRAVIS TRITT WITH GEORGE THOROGOOD Move It On Over MONTGOMERY GENTRY Lonely And Gone BROOKS & DUNN Missing You JOHN MICHAEL MONTGOMERY Home To You DWIGHT YDAKAM Thinking About Leaving BRAD PAISI FY He Didn't Have To Be TIM McGRAW Something Like That CLINT BLACK When | Said | Do SHERRIÉ AUSTIN Never Been Kissed SHANIA TWAIN Come On Over YANKEE GREY All Things Considered

#### HEAVY

BRAD PAISLEY He Didn't Have To Be RRDOKS & DUNN Missing You CLINT BLACK When | Said | Do DIXIE CHICKS Ready To Run DWIGHT YDAKAM Thinking About Leaving IOHN MICHAEL MONTGOMERY Home To You MARTINA MCBRIDE I Love You RANDY TRAVIS A Man Ain't Made Of Stone RFRA McENTIRE What Do You Say SHANIA TWAIN Come On Over TIM McGRAW Something Like That YANKEE GREY All Things Considered

HOT SHOTS

BARBRA STREISAND/VINCE GILL If You Ever Leave Me CHARLIE ROBISON My Hometown CHELY WRIGHT It Was GEORGE JONES The Cold Hard Truth JO DEE MESSINA Because You Love Me KENNY CHESNEY She Thinks My Tractor's Sexy LONESTAR Smile MARY CHAPIN CARPENTER Wherever You Are THE DERAILERS The Right Place THE MAVERICKS Things I Cannot Change TRACE ADKINS Don't Lie TRACY LAWRENCE Lessons Learned TY HERNDON Steam

Heavy rotation songs receive 28 plays per week. Hot Shots receive 21 plays per week

Information current as of November 10.



## **Most Played Recurrents**

TIM MCGRAW Something Like That (Curb) LONESTAR Amazed (BNA) JO DEE MESSINA Lesson In Leavin' (Curb) **KENNY CHESNEY** You Had Me From Hello (BNA) **DIXIE CHICKS** Ready To Run (Monument) **GEORGE STRAIT** Write This Down (MCA) **CHAD BROCK** Lightning Does The Work (Warner Bros.) MARK WILLS She's In Love (Mercury) ALABAMA (God Must Have Spent) A Little More Time On You (RCA) ALAN JACKSON Little Man (Arista) **KENNY CHESNEY** How Forever Feels (BNA) **MARTINA MCBRIDE** Whatever You Say (RCA) **CHELY WRIGHT** Single White Female (MCA) TIM MCGRAW Please Remember Me (Curb) **SHEDAISY** Little Good-byes (Lyric Street) **JOE DIFFIE** A Night To Remember (Epic) LEE ANN WOMACK I'll Think Of A Reason Later (MCA) ANDY GRIGGS You Won't Ever Be Lonely (RCA) **DIXIE CHICKS** You Were Mine (Monument) **DIAMOND RIO** Unbelievable (Arista)

## COUNTRY Going For Adds 11/15/99

LILA MCCANN | Will Be (Asylum/EEG) PHIL VASSAR Carlene (Arista)

# TUNED-IN COUNTRY

#### WYNK/Baton Rouge

#### 11am

TIM MCGRAW Something Like That VINCE GILL Pretty Little Adriana DIAMOND RIO Unbelievable SHANIA TWAIN Come On Over STEVE WARINER Holes In The Floor Of Heaven BROOKS & DUNN He's Got You JO DEE MESSINA Bye Bye LONESTAR Amazed ALAN JACKSON Who's Cheatin' Who TRACE ADKINS Don't Lie GARTH BROOKS Callin' Baton Rouge TIM MCGRAW Just To See You Smile FAITH HILL/TIM MCGRAW Just To Hear You... TERRI CLARK Poor, Poor Pitiful Me JOHN M. MONTGOMERY Home To You SAMMY KERSHAW She Don't Know She's

#### 4pm

GEORGE STRAIT I Just Want To Dance With... JOHN M. MONTGOMERY Home To You CLAY WALKER Then What KENNY CHESNEY How Forever Feels TY HERNDON Steam TRISHA YEARWOOD Perfect Love SHANIA TWAIN Man! I Feel Like A Woman MONTGOMERY GENTRY Lonely And Gone WADE HAYES The Day That She Left...(In A...) GARTH BROOKS The Thunder Rolls FAITH HILL Breathe TRACE ADKINS (This Ain't) No Thinkin' Thing ALAN JACKSON Livin' On Love

#### 8pm

THE JUDDS I Know Where I'm Going GEORGE STRAIT What Do You Say To That SHANIA TWAIN Don't Be...(You Know I Love...) DIXIE CHICKS There's Your Trouble ALAN JACKSON Pop A Top LEANN RIMES One Way Ticket (Because I Can) RANDY TRAVIS Spirit Of A Boy, Wisdom Of... MARTINA MCBRIDE Whatever You Say MARK WILLS She's In Love COLLIN RAYE Little Red Rodeo ALABAMA Small Stuff FAITH HILL/TIM MCGRAW Just To Hear You... TRACY BYRD I'm From The Country CHAD BROCK Lightning Does The Work

#### WXCT/Baton Rouge

#### 11am

CHELY WRIGHT Single White Female TRISHA YEARWOOD How Do I Live STEVE WARINER I'm Already Taken TIM MCGRAW Just To See You Smile MARTY STUART Hillbilly Rock REBA MCENTIRE/LINDA DAVIS Does He Love... MARY C. CARPENTER Shut Up And Kiss Me CHAD BROCK Ordinary ALAN JACKSON Pop A Top DAVID BALL Thinkin' Problem SHANIA TWAIN Come On Over CLAY WALKER If I Could Make A Living

#### 4pm

SUZY BOGGUSS Hey, Cinderella SHANIA TWAIN Come On Over DOLLY PARTON/VINCE GILL I Will Always... RANDY TRAVIS A Man Ain't Made Of Stone SAWYER BROWN Six Days On The Road JOHN M. MONTGOMERY Hold On To Me ALAN JACKSON Everything I Love TIM MCGRAW Something Like That TOBY KEITH When Love Fades JOE DIFFIE Ships That Don't Come In MARTINA MCBRIDE I Love You GARTH BROOKS She's Gonna Make It LEANN RIMES Big Deal

#### 8pm

SHEDAISY This Woman Needs BRAD PAISLEY He Didn't Have To Be SHANIA TWAIN Come On Over TIM MCGRAW My Best Friend LONESTAR Smile CLINT BLACK When I Said I Do DIXIE CHICKS Tonight The Heartache's On Me JOE DIFFIE The Quittin' Kind ALAN JACKSON Gone Crazy MARK CHESNUTT Bubba Shot The Jukebox GARY ALLAN Smoke Rings In The Dark FAITH HILL This Kiss BLACKHAWK That's Just About Right JO DEE MESSINA Lesson In Leavin' GEORGE STRAIT Heartland JOHN M. MONTGOMERY Home To You

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

In celebration of this joyous season, the Air Force and Trisha Yearwood have a special gift for you and your listeners — *The Gift VI*. It's a free hourlong program featuring Trisha sharing holiday memories and singing songs from her Christmas CD, *The Sweetest Gift*, plus music from her latest release, *Where Your Road Leads*. Licensed country music stations will receive *The Gift VI* CD the first week of December, otherwise, call (210)652-3937 and we'll mail one to you.

## **Country Reporters**

#### Stations and their adds listed alphabetically by market WQMX/Akron, OH \* PD: Kevin Mason MD: Bill Shiel 1 ALAN JACKSON "Pop" DIXIE CHICKS "Cowboy" ALABAMA "Smail" WZZK/Birmingham, AL \* OM/PD: Jim Tice APD/MD: Scott Stewart 5 ALAN JACKSON "Pop" 4 LEANN RIMES "Big" WCTK/Providence, RI \* PD: Rick Everett MD: Sam Stevens 10 DIXIE CHICKS "Goodbye" 3 TOBY KETIN "How" BRYAN WHITE "God" KSKS/Fresno, CA \* WIBW/Topeka, KS PD: Kevin Wagner KPLX/Dallas-Ft. Worth, TX \* WQIK/Jacksonville, FL WAMZ/Louisville, KY \* WCMS/Norfolk, VA KSON/San Diego, CA \* PD: Brian Philips APD: Smokey Rivers MD: Cody Alan No Adds PD: Jon Scott D: Dash Riprock B LONESTAR "Smile" 3 BROOKS & DUNN "Beer 1 STEVE HOLY "Bee" : Coyote Calhoun : Ron Hazard TOBY KEITH "How" MARK WILLS "One" Jimit: Ken Boesen DixiE ChiCkS "Cowbord TOBY KEITH "How" TIM MCGRAW "Friend" WYNONNA "Nobody" PD: John Crenshaw MD: Mike Montgomery TIM MCGRAW "Friend LONESTAR "Smile" PD: Kevin Wagner MD: Patti Cheek 10 TRACY LAWRENCE "Learned" TORY KEITH "How" WKLB/Boston, MA \* PD: Mike Brophey APD/MD: Ginny Rogers 8 LONESTAR "Smile" 2 GARY ALLAN "Smoke" ALABAMA "Small" MAVERICKS "Here" PHIL VASSAR "Cartene" KLLLAubbock, TX PD: Jay Richards MD: Kelly Greene 11 TOBY KEITH "How" 6 MAVERICKS "Here" 5 PHIL VASSAR "Carler KSCS/Dallas-Ft.Worth, TX \* WGH/Norfolk, VA \* PD: Randy Brooks MD: Mare Carmody 1 BROOKS & DUNN "Beer" SHEDAISY "Needs" BRYAN WHITE "God" KYCY/San Francisco, CA PD: Dene Hallern APD/MD: Steve Jordan No Adds WGNA/Albany, NY \* PD: Buzz Brindle MD: Bill Earley 2 GARY ALLAN "Smoke" 1 JOE DIFFIE "Quittin" 1 CHELY WRIGHT "Was" KIIM/Tucson, AZ 1 WBCT/Grand Rapids, MI OMPD: Doug Montgomery MD: Dave Taft No: Adds WROO/Jacksonville, PD: Buzz Jackson MD: Rhonda Goff GEORGE JONES "Cold" nville FL PD: Dean James MD: Linda O'Brian WLLR/Quad Cities, IA-IL \* PD: Herb Crowe MD: John Collins 2 DIXIE CHICKS "Cowboy" KEITH URBAN "Love" PD: Jim O'Hera MD: Ron Evana 3 SHEDAISY "Needs" 1 TRACY LAWRENCE "Learned" KRTY/San Jose, CA \* PD/MD: Julie Stevens 4 JO DEE MESSINA "Love" 2 TRACY "LAWRENCE "Learned" KYNG/Dallas-Ft. Worth, TX \* WXBQ/Johnson City PD: Bill Hegy MD: Reggie Neel 17 DIXIE CHICKS "Cowby 14 BRYAN WHITE "God" 8 TOBY KEITH "How" 7 ALABAMA "Smail" WHSL/Greensb PD: Chris Huff MD: Jayme Austin No Adds PD: Bob McNeill MD: Jim Verdi 1 TOBY KEITH "How" boro, NC ' son City, TN \* KVOD/Tulsa, OK \* WDEN/Macon GA WTCM/NW Michinar KRST/Albuquerque, NM wwitertymacon, GA PD:Gerry Marshall APDMD:Laure Starting APDMD:Laure Starting 20 T09Y KETH 'thow' 5 TRACY Laure Startene' 5 WYNONA "Nobody" 5 WYNONA "Nobody" 5 MANK WILLIAMS JR - 'They' 5 LESLEY MCDANIEL "Was' WTCM/NW Michigan PD: Mark Staycer MD: Ryan Dobry 19 T08Y KETH "How" 19 TRACY LAWRENCE "Learned" 6 TRITT WITHOROGODO "Move" 6 UILA MCCANN "MII" 6 MONTGOMERY GENTRY "Sell" WKIX/Raleigh-Durham, NC OM/PD: Don Brookshire 1 JOE DIFFIE "Quittin" DIXLE CHICKS "Cowboy" OM/PD: Andy Oatman MD: Scott Woodson 1 KEITH HARLING 'Bring' WYRK/Buffalo, NY \* PDMD: Mark Lindow 2 TRACY BYRD "Hand" 1 TY HERNDON "Steam" PD: Brad Barrett MD: J.T. Jones 6 TIM MCGRAW "Friend" 4 SHEDAISY "Needs" WGNE/Daytona Beach, FL \* WGNE/Daytona Beacn, PD: John Anthory MD: Jim Andrews 8 BROOKS & DUNN "Beer" 3 KRETH URBAN "Love" 3 TRACY LULS "One" 3 TRACY LUKRENGE" - Lang 3 TRACY LUKRENGE 3 TRA WCTQ/Sarasota, FL \* WTQR/Greensboro, NC \* WWZD/Tunelo, MS PD: Rob Carpenter APD/MD: Wanda Myles 13 FAITH HILL W/MCGRA 4 JOE DIFFIE "Quittin" PD: Paul Franklin APD/MD: Deano St.Clair 1 LONESTAR "Smile" WODF/Raleigh-Durtham, NC ActingPD: Andy Meyer nterim APD/MD: Robin O'Brian 17 TIM MGGRAW "Friend" 16 LONESTAR "Smie" 1 GARY ALLAN "Smoke" TRACE ADXINS "Lue" DXIE CHICKS "Cowboy" PD: Tom Freeman 11 TIM MCGRAW "Friend" 10 DIXIE CHICKS "Cowboy" WMTZ/Johnstown, PA PD: Stave Waltzer MD: Laura Moeby 7 TOBY KEITH "How" 6 MARK WILLS "One" PAUL BANDT "Beautiful" TRACY LAWRENCE "Learn WCTO/Allentown, PA KHAK/Cedar Rapids, IA WCI U/AIIENTOWN, PA \* PD: Chuck Geiger APD/MD: Ed Parreira 5 JACKSON F/BUFFETT \*Margan 3 JO DEE MESSINA \*Love\* 3 PAUL BRANDT \*Beautur 1 TOBY KEITH \*How\* PD: Jeff Winfield MD: Dawn Johnson 3 TOBY KEITH "How" 2 TRACY LAWRENCE "Lear KGEE/Odessa-Midland, TX PD: Michael Lawrence PD: Michael Lawrence APD/MD: Boomer Kingston TRACY LAWRENCE "Learned" STEVE HOLY "Beg" WRNS/Greenville, NC \* PD: Wayne Carlyte MD: Wicheel Sove 18 TOBY KEITH "How" 7 Phil VASSAR "Carlene" 5 TRACY LAWRENCE "Learned 3 WYNONNA "Nobody" nosiheM\MOWW WWUM/Madison, 1 PD: Steve O'Brien MD: Mel McKenzie 3 WYNONNA "Nobody" TIM MCGRAW "Frient MARK WILLS "One" STEVE HOLY "Beg" BRYAN WHITE "God" WJCL/Savannah, GA PD/MD: Bill weet BROOKS & DUNN "Beer" DIXIE CHICKS "Cowboy" KENNY ROGERS "Buy" PHIL VASSAR "Carlene" KNUE/Tyler-Longview, TX OMPD: Larry Kent MD: Robert Mauldin BROOKS & DUNN "Beer" PAUL BRANDT "Beautiful" WEZL/Charleston, SC \* PD: Kris Van Dyke MD: Garry Griffin 5 MARTINA MCBRIDE "House" 2 BROOKS & DUNN "Beer" 2 TRACY LAWRENCE "Learned" KYGO/Denver-Boulder, CO \* OMPD: John St. John MD: Tad Svendsen 7 TRACE ADKINS "Lie" 5 WYNONA \*Nobody" 3 YANKEE GREY "Considered" KGNC/Amarillo, TX PD: Bob Shennon MD: Petrick Clark TRACY LAWRENCE "Learned WYNONA "Nobody" PHIL VASSAR "Cartene" KBEQ/Kansas City, MO \* PD: Mrke Kernedy MD: TJ, McEntire 2 TRACY LAWRENCE "Learned" 2 PHIL VASSAR "Carlene" 1 TOBY KEITH "How" KBUL/Reno, NV \* OM:Tom Jordan APD/MD: Chuck Reeves 5 YANKEE GREY "Consider 5 TRACY LAWRENCE "Load 3 MARK WILLS "One" 2 ALARAMA "Small" 2 IOBY KEITH "How" KEINY ROGENS "Boy" KEITH HARLING "Bring" KTST/Oklahoma City, OK \* KJUG/Visalia, CA \* PD/MD: Dave Daniels 1 DIXIE CHICKS "Cowboy" 1 TRACY LAWRENCE "Learned" WYNONNA "Notbody" PHIL VASSAR "Cartene" TOBY KEITH "How" OM/PD: Ted Stecker APD: Crash PAUL BRANDT "Beautiful" TRACY LAWRENCE "Learned" MARK WILLS "One" SHEDAISV "Needs" ALABAMA "Small" WESC/Greenville, SC \* OMPD: Ron Brooks APD/MD: John Landrum 11 BRODKS & DUNN "Ber" 5 GEORES JONES "Cold" 5 GARY ALLAM "Smoke" 3 JO DEE MESSINA "Love" 2 SHEDNAY "Needs" KTEX/McAllen, TX \* PD: Monty Lewis MD: Sonny Leguna 3 PHIL VASSAR "Carlene" 2 GEORGE JONES "Cod" 2 MARK WILLS "Che" TRACY LAWRENCE "Learned" KMPS/Seattle-Ta PD: Mark Richards MD: Tony Thomas 2 JOE DIFFIE "Quittin" WNKT/Charleston, SC \* PD: Rob Kelly APD/MD: Cartleh Cody 1 SAMWY KERSHAW "Maxine" 1 CLAY WALKER "Live" 1 TRACY LWRENCE "Learned" 1 TOBY KEITH. "how" WYNONNA "Nobody" ALABAMA "Smail" KHKI/Des Moines, IA PD: Savannah Jones MD: JC Walker 3 TOBY KEITH "How" AARON TIPPIN "Country WYNONNA "Nobody" WNCY/Appleton, WI OM: Juff McCarthy PD: Randy Shannon MD: Socthe Stick DIXIE CHICKS "Cowboy" STEVE HOLY "Beq" AARON TIPPIN "County" TOBY KEITH "How" MARTINA MCBRIDE "House KFKF/Kansas City, MO \* PD: Date Carter PD: Date Carter APD/ND: Tony Stavens TRACY LAWRENCE "Learned TOBY KEITH "How" KXXY/Oklahoma City, OK OM/PD: Ted Stecker MD: Bill Reed 2 GARY ALLAN "Smoke" 1 TIM MCGRAW "Friend" 1 TRACY LAWRENCE "Learned" DIXIE CHICKS "Cowboy" KYCW/Seattle-Ta PD: Becky Brenner MD: Mike Peterson 1 GARY ALLAN "Smoke" WACO/Waco, TX PD/MD: Zack Owen 10 DIXIE CHICKS "Cowboy" 10 BR00KS & DUNN "Beer" WKHK/Richmond, VA Cixevin King OIXIE CHICKS "Cowboy" TRACE ADKINS "Lie" JO DEE MESSINA "Love IM MCGRAW "Errord" WGKX/Memphis, TN WSSL/Greenville, SC <sup>4</sup> PD: Bruce Logen APD/MD: Kerry Dwen 8 BROCK WWILLIAMS "Sur 8 WYNONNA "Nobody" 6 GEORGE JONES "Cold" 6 TRACY LAWRENCE "Learn 5 CHELY WRIGHT "Was" PD: Greg Mozingo APD: Brian Driver MD: Mark Billingsley 18 DIXIE CHICKS "Cowl 15 LONESTAR "Smile" TOBY KEITH "How" KJJY/Des Moines, IA \* OM/PD: Bevertee Brannigan MD: Eddie Hattlield 2 JO DEE MESSINA "Love" ALABAMA \*Smail\* TOBY KETH \*How" STEVE HOLY "Beg" WDAF/Kansas City, MO KRMD/Shreveport, LA \* PD: Ken Well 4 KENNY CHESNEY "Thinks" 1 TRACY LAWRENCE "Learned DIXIE CHICKS "Cowboy" PD/MD: Ted Cramer 3 TIM MCGRAW "Friend" 3 ALABAMA "Small" 3 MARK WILLS "One" 1 PAUL BRANDT "Beaulifu WQBE/Charleston, WV WUBE/Charleston, WV OM/PD: Jeff Whitehead 23 TRACY LAWRENCE "Learned" 18 BROXS & DUNH "Gon" 13 SHERRIE" AUSTIN "Little" 13 BRYAN WHITE "God" 12 ALABAMA "Smail" 11 DIXIE CHICKS "Cowboy" 6 TOBY KEITH "How" WKSF/Asheville, NC PD: Jeff Devis MD: Peter Clay 5 MAVERICKS "Here" 1 MARK WILLS 'One" 1 TRACY LAWRENCE "Lea WM70/Washin on. DC KFRG/Riverside, CA OM/PD: Ray Messie MD: Don Jettrey No Adds PD: Mac Daniels MD: Jon Anthony 8 TIM MCGRAW "Friend" 8 DIXIE CHICKS "Cowboy" KXKT/Omaha, NE \* D: Tom Goodwin ID: John Glenn 8 TOBY KEITH "How" 2 TRACY LAWRENCE "Lear 1 TIM MCGRAW "Friend" 1 CHELY WRIGHT "Was" BBROOKS & DUNN "Beer" AAPON TIPPIN "Country" OGY/Memphis, TN & Joel Burke • PD/MD: Matt Alloritton BRYAN WHITE "God" DIXIE CHICKS "Cowboy" WAYZ/Haderstown, MD WIVK/Knoxville, TN \* WBYT/South Bend, IN WYCO/Detroit, MI WIVK/KROXVIIIe, TN \* PD: Mike Hammond MD: Colleen Adair KEITH HARLING "Bring" MARTINA MCBRIDE "House" WYNONNA "Nobody" TRACY LAWRENCE "Learned" PHIL VASSAR "Carlene" PD/MD: Dennis Hughes 17 WYNONNA "Nobody" 15 TRACY LAWRENCE "Lea 10 TOBY KEITH "How" WBY I/South Bend, PD: Rakph Cherry APD/MD: Lisa Kosti TOBY KEITH "How" LEANN RIMES "Brg" JULIE REEVES "Need" PD: Lise Rodman APD/MD: Ron Chapman 2 DOUG STONE "Maria" 1 DIXIE CHICKS "Cowboy YYUGDaroke Lynchturg, VA AD: Robynn Jaymes TRACY LAWRENCE "Learned" DIXIE CHICKS "Cowboy" MARK WILLS "One MAVERICKS "Here" WYNONNA "Nobody" WKHX/Atlanta, GA WOEZ/Wallsau, Wt PD: Jease James MD: Lou Stewart 7 BROOKS & OUNN "Beer WRITA/Allottica, Go OMPD: Neil McGinley MD: Johnny Gray 10 TIM MCGRAW "Friend" WKKT/Charlotte, NC \* WKIS/Miami, FL \* PD: Bob McKay MD: Dorfere Exans 2 TIM MCGRAW "Friend" 2 DINE CHICKS "Cowboy" 1 JOE DIFFIE "Quittin" PD: Bill Young MD: Shane Collins 10 BROCK W/WH LIAMS "Survive WOW/Omaha, NE \* WRBT/Harrisburg, PA \* WDJR/Dothan, AL PD/MD: Devid Sommers 5 MARK WILLS "One" 8 TOBY KEITH "How" 8 TRACY LAWRENCE "Learned 7 PHIL VASSAR "Cartene" PD: Tom Oakes APD/MD: Tom Scott TIM MCGRAW "Friend" DIXIE CHICKS "Cowboy" KDRK/Spokane, WA \* CM/PD: Ray Edwards APD/MD: Tony Trovato 7 DIXE CHICKS "Cowboy" 5 TM MCGRAW "Frend" 4 TOBY KETH "How" 3 TRACY LWAYENCE "Learned STEVE HOLY "Beo" WIND I/MAINSDURY, P2 PD:Tom Beneon MD: Sheily Easton 5 SHEDAISY "Needs" 3 TRACE ADKINS "Lie" 2 JO DEE MESSINA "Love 2 ALABAMA "Small" KXKC/Lafayette, LA \* PD: Renee Revett MD: Kelly Thompson 8 TRACY LAWRENCE "Learned" 5 BROOKS & DUNN "Beer" 3 MARK WILLS "One" PHIL VASSAR "Carlene" WYAY/Atlanta, GA WSOC/Charlotte, NC \* PD: Paul Johnson MD: Rick MeCracken 1 ALAN JACKSON "Pop" PHIL VASAP "Carlene" DIXIE CHICKS "Cowboy" TYLER ENGLAND "Highways" WIRK/West Palm Beach, FL \* PD: Mitch Mahan APD/ND: JR, Jackson 3 TIM ACGRAW "Frend" 3 BROOKS & DUNK "Beer" 2 PHIL VASSAR "Cartene" 1 EEF ANN WOMACK "Fuil" 1 GEORGE JONE' "Cold" 1 MARK WILLS "One" OM: Neil McGinley PD: Steve Mitchell MD: Johnny Gray 2 TOBY KEITH "H WBEE/Rochester, NY \* PD:Fred Horton MD: Coyote Colline 12 KENBY ROGERS "Buy" 6 MAVERICKS "Here" 2 KEITH URBAN "Love" 1 LEE ANN WOMACK "Tell" SHERRIE" AUSTIN "Child" ALABAMA "Smail" GEORGE JONES "Cold" WWKA/Orlando, FL Y PO: Len Shackelford MD: Shadow Stevens 7 ALAN JACKSON "Pop" 3 RANDY TRAVIS "Man" 2 REBA MCENTIRE "What MIL/Milwaukee, WI WMIL/Milwaukee, W OM: Korry Wolle APD: Scott Dolphin MD: Mitch Morgan 7 LONESTAR "Smile" 7 GARY ALLAN "Smoke" JO DEE MESSINA "Love" WRKZ/Harrisburg, PA KATH/EI Paso, TX \* WPUR/Atlantic City, NJ PD: Joe Kelly 12 TOBY KEITH "How" 2 WYNONNA "Nobody" BRYAN WHITE "God" TRACY LAWAENCE "Learner PD: Rick Taylor MD: John Hunter 5 DIXIE CHICKS "Cowboy" 1 MARK WILLS "One" VHKL/HarrisDurg, PA D: Sam McGuire ID: Dandalion 4 TOBY KEITH "How" 1 TRACY LAWRENCE "Lear WYNONNA "Nobody" JULIE REEVES "Need" KNFR/Spokane, WA \* PD: Scott Shannon MD: Paul Newmann 4 TY HERNDON "Steam" 3 STEVE HOLY "Beg" 3 TRACY LAWRENCE "Learned 1 MARK WILLS "One" KMDL/Lafayette, LA \* PO: Bruce Mikelis MD: Stephanie Criat 10 TRACY LAWRENCE "Learned" 6 SHEDAISY "Needs" WUSY/Chattanooga, TN \* MD: Bill Poindexter 7 TRACY LAWRENCE 'Learned" 1 JO DEE MESSINA "Love" WYNONNA "Nobody" STEVE HOLY "Beg" KFDI/Wichita, KS PD: John Speer MD: Gary Hightower No. Adds KHAY/Oxnard, CA KEEY/Minneanolis MN WXXQ/Rockford, IL KHEY/EI Paso, TX \* LEEY/Minneapolis, MN \* MPD: Gregg Swedderg PD/MD:Travis Moon MONTGOMERY GENTRY "Sell" 1 TRACY LAWRENCE "Learned" TOBY KEITH "How" JENNIEE DAY "Fun" MAVERICKS "Here" MD: Mark Hill KEITH HARLING "Bring" WYNONNA "Nobody" HET/LIPaso, TX D/MD: Chaz Malibu B. LONESTAR: "Smile" 7 TIM MCGRAW "Friend" 2 TRACY LAWRENCE "Le 2 PHIL VASSAR "Carlene" 1 AARON TIPPIN "Countr 1 MAVERICKS "Here" 1 TOBY KEITH "How" : Jesse Garcia D: Lynn Lacy MONTGOMERY GENTRY "Sell" TRACY LAWRENCE "Learned" TOBY KEITH "How" WKXC/Augusta, GA OM/PD: Tommy Gentry APD/MD: Zach Taylor No Adds WIOV/Lancaster, PA \* WWYZ/Hartford, CT \* PD: Mile Moore MD: Jay McCerthy 6 JOE DIFFIE "Outtin" 6 TOBY KEITH "How" 5 GARY ALLAN "Smoke" 1 TIM MCGRAW "Friend" WPKX/Springfield, MA \* PDMD: Chip Miler 3 Dixie Chilcks "Cowboy" 2 TIM MCGRAW "Frend" JULIE REEVES "Need" LEE ANN WGMACK "Teni" MARK WILLS "One" WUSN/Chicago, IL \* PD: Justin Case MD: Tricie Blondo 3 TY HERNDON "Steam" 1 KENNY ROGERS "Buy" 1 LONESTAR "Smile" TOBY KETTH "How" Dick Raymond PD/MD: Keith Patrick TRACY LAWRENCE "Learned" TIM MCGRAW "Friend" GEORGE JONES "Cold" TOBY KEITH "How" MARK WILLS "One" KPLM/Palm Springs, CA KZSN/Wichita, KS OM: Jack Oliver PD: Pat Moyer MD: Dan Holiday 8 WYNONNA "Nobody" 3 TRACY LAWRENCE "Le PD: AI Gordon APD/MD: Kris Richards ALABAMA "Small" MAVERICKS "Here" KENNY ROGERS "Buy" PHIL VASSAR "Carlene" KASE/Austin, TX \* PD: Michael Cruise MD: Bob Pickett 14 TIM MCGRAW "Friend" 14 DIXIE CHICKS "Cowboy" ALABAMA "Smail" KNCI/Sacramento, CA \* OM/PD: Mark Evens APD/MD: Jennifer Wood 5 TIM MCGRAW "Friend" WKSJ/Mobile, AL \* POMD: Bill Black APD: Steve Kelley ALABAMA "Small" WXTÂ/Erie, PA PD: Ron Arlen MD: Chet Price SHEDAISY "Needs" STEVE HOLY "Beg" PHIL VASSAR "Carle KKHN/Honolulu, HI OM: Jeff Blazy PD: Brock Whalley 1 SHEDAISY "Needs" 1 TRACE ADKINS "Lie" DIXIE CHICKS "Cowboy MARK WILLS "One" WITL/Lansing, MI \* PD: J.J. McCrae MD: Chris Tyler 5 CHELY WRIGHT "Was" 3 MARK WILLS "One" 2 BROOKS & DUNN "Beer LACE "Angel" WUBE/Cincinnati, DH \* OMPD: Tim Closson MD: Duke Hamilton 4 BROCK WWILLIAMS "Survive 4 TOBY KETH "How" 3 MARTINA MCBRIDE "House" WYXY/Springfield, IL PD: Joe Crain MD: Kevin Powell WYNONNA "Nobody" TRACY LAWRENCE " TOBY KEITH "How" TRACE ADKINS "Lie" WKCO/Saginaw, MI OMPD: Rick Walker MD: Stan Perman 2 LORESTAR "Smile" 1 TIM MCGRAW "Friend" WXBM/Pensacola, FL WGGY/Wilkes Barre, PA PD: Mark Lindow Mite Krinik 4 TOBY KETH THOW" 2 ALAN JACSON "Pop" 1 TIM MCGRAW "Freend" STEVE HOLV "Beg" TRACY LAWRENCE "Learned" PD/MD: Lynn West 4 DIXIE CHICKS "Cowboy" 4 TDBY KEITH "How" 2 BROOKS & DUNN "Beer" 1 JO DEE MESSINA "Love" KATM/Modesto, CA KUZZ/Bakersfield, CA 1 ATTM/Modesto, CA \* D:Randy Black PDMD: Chris Costa b LONESTAR - Smile\* LEANN RIMES "Byg' BROOKS & DUNN "Beer MARTINA MCBHIDE "Ho TRACY LAWRENCE "Leas TRACY LAWRENCE "Leas TATAY LAWRENCE" I TIM MCGRAW "Friend" STEVE HOLY "Beg" Evan Brichwell E Kris Daniels LEE ANN WOMACK "Tell" TRACY LAWRENCE "Learned" MONTGOMERY GENTRY "Sell" JO DEE MESSINA "Love" HOWARDS Generating TX \* PD: Demon Davis MO: JD. Demois A KENNY CHESKY "Thinks" 39 JO DEF MESSINA TONE" 18 GARY ALAN' SMORT "Hand" 18 GARY ALAN' SMORT "Hand" 19 JORD TANANG MAN 19 JORDON' A JOHN "Hand" 19 JORDON' A JOHN "Hand" 19 JORDON' A JOHN "Hand" 19 STUYE HOLY "Hand" 9 CHELY WRIGHT "Was" KKHLLELIGENG-Springfickd, PD: Jim Davis MD: Matt James MARK WILLS "One" WYNONNA "Nobody" STEVE HOLY "Beg" TRACY LAWRENCE "Learned" KENNY ROGERS "Buy" WYGY/Cincinnati, OH 1 WIL/St. Louis, MD \* PD: Russ Schell APD/MD: Mark Langston 3 CHELY WRIGHT \*Was\* 1 TRACE ADKINS \*Lre\* 1 TOBY KEITH \*How\* KFMS/Las Vegas, NV WBBS/Syracuse, NY 1 PD/MD: Meg Stevens TOBY KEITH "How" CLAY WALKER "Live" WYGIYUINCINNAIN, U OM: Tim Closeon PD: Patti Manshell APD: C.C. Rider MD: JJ Gerard 2 RANDY TRAVIS "Man" 2 ALAN JACKSON "Pop" WXTU/Philadelphia, PA D: John Marks APD/MD: Shari Singer BROOKS & DUNN "Beer" KENNY ROGERS "Buy" TIM MCGRAW "Friend" LONESTAR "Smile" TRACY LAWRENCE "Lear PD: Ken Johnson No Adds WPOC/Baltimore, MD KXOO/Yakima, WA PD: Scott Lindemuider APD/MD: Todd Bery 7 BROOKS & DUNN "Beer 2 JOE DIFFIE "Quittin" KMLE/Phoenix, AZ \* PD: Jeff Gamison APD/MD: Jon Allen No Adds MD: Dewey Boynton TIM MCGRAW "Friend" TOBY KEITH "How" TRACY LAWRENCE "Learned" MARK WILLS "One" KTOM/Monterey, CA \* PD: Cary Mikhala 7 BRODKS & DUNN "Beer" 4 MARK WILLS "One" 2 GEORE JONES "Cold" 2 TRACY LAWRENGE "Learned" 2 TOBY KEIT" How" TYLER ENGLAND "Highways" LEE ANN WARCK "Teil" WYNONNA "Nobody" WQYK/Tampa, FL \* WUT IN HARD OM: Eric Logan PD: Beacher Martin APD/MD: Jay Roberts TOBY KEITH "How" KENNY ROGERS "BI WKKX/St. Louis, MO \* PD: Jeff Allen MD: Dave Louis 2 BRODKS & DUNN "Beer" 1 WYNONNA "Nobody" STEVE HOLY "Beg" WGAR/Cleveland, OH \* PD: Clay Hunnicutt MD: Chuck Collier 5 DIXIE CHICKS \*Cowbay\* 4 TIM MCGRAW \*Friend\* 2 BROOKS 3 DUNN \*Ber\* 1 GARY ALLAN \*Smoke\* WKOQ/Evansville, IN Write ---PD: Jon Profi MD: K.C. Todd STEVE HOLY "Beg" JULIE REVES "Need" PHIL VASSAR "Carlene" TRACY LAWRENCE "Learned (WNR/Las Vegas, NV OMPD: John Marks MD: Brooks O'Brian 19 LONESTAR "Smile" 6 ALAN JACKSON "Pop 5 TRACY BYRD "Hand" KILT/Houston-Galveston TX WXCT/Baton Rouge, LA CMAPD: Ted Keily APD: Tod Day 7 BROOKS & OUNN "Beer" 5 DIXIE CHICKS "Cowboy" 4 MARK WILLS "One" MAVERICKS "Here" PD: Debbie Pipia 2 DIXIE CHICKS "Cowboy" KNIX/Phoenix, AZ \* PD: Alen Sledge APD: George King 1 TRACY LAWRENCE "Learned 1 MARK WILLS "One" WGTY/York, PA \* OMPD: John Pellegrini MD: Kenny Shelton 1 TRACY LAWRENCE "Learned" 1 TOBY KEITH "how" WYRONNA "Nobody" WRBQ/Tampa, FL \* KKAT/Salt Lake City, UT \* PD: Ronnie Lane MD: Nancy Knight 2 BROOKS & DUNN "Beer" 1 DIXIE CHICKS "Cowboy" 1 WYNDNNA "Nobndy" KKBQ/Houston, TX \* PD:Tim Murphy APD/MD: Steve Guittari 1 PHIL VASSAR "Carlene" TOBY KEITH "How" KKCS/Colorado Springs, CO \* PD: Miles James APD/MD: Travis Daily 4 TOBY KETH "How" 3 SHEDAISY "Needs" MARK WILS "One" MONTGOMERY GENTRY "Night" WYLKLEXINGION-Fayet PD: John Swan MD: Neel Thomas 1 GEORGE JONES "Cold" 1 BRYAN WHITE "God" TRACY LAWRENCE "Lea PD: Shawn Stevens APD/MD: Jim Mickelson 6 T08Y KEITH "How" KKIX/Fayetteville, AR WLWI/Montgomery, AL PD/MD: Deriene Duxon BROOKS & DUNN "Beer" DIXIE CHICKS "Cowboy" TRACY LAWRENCE "Learner WDSY/Pittsburgh, PA OMPD: Keith Clerk APD/MD: Stoney Richards 8 SHANIA TWAIN "Dver" 8 DIXIE CHICKS "Cowbay" 6 TIM MCGRAW "Friend" PD: Tom Travis APD/MD: Tone Marconi 2 CHELY WRIGHT "Was" WYNK/Baton Rouge, LA PD: Paul Or APD/MD: Austin James TOBY KEITH "How" TRACY BYRD "Hand" TRACY LAWRENCE "Learned" KSOP/Saft Lake City, UT \* PD: Don Hilton APD/MD: Debby Turpin 22 TOBY KEITH "How" 8 PHIL VASSAR "Carlene" 6 WYNONNA "Nobody" W000V/tourostown-Warran OH WTHI/Terre Haute, IN OMPD: Barry Kent MD: Party Marty No Adds WTCR/Huntington, WV WKML/Fayetteville, NC \* PD: Robin Daniels APD/MD: Andy Brown 5 TIM MCGRAW "Friend" 5 DIXIE CHCKS \*Cowboy" 3 TOBY KEITH "How" PD: Chuck Stevens MD: Burton Lee 4 SHEDAISY "Needs" 1 CLAY WALKER "Live PD/MD: Chuck Black 14 JULIE REEVES "Need" 14 TOBY KEITH "How" 5 DIXIE CHICKS "Cowboy" 5 TRACY LAWRENCE "Lea 5 WYNONNA "Nobody" KZKX/Lincoln, NE PD: Charlie Thomas MD: Brian Jannings 2 MONTGOMERY GENTRY "Sell WSIX/Nashville, TN PD/MD: Dave Kelly 4 TOBY KEITH "How" 3 CHELY WRIGHT "Was" 3 WYNONNA "Nobody" 2 TRACY LAWRENCE "Le WCOS/Columbia, SC 1 WPOR/Portland, ME PD: Clint Marsh APD/MD: Erick Anderson 5 TRACY LAWARINGE "Leas 4 TOBY KEITH "How" 3 MARK WILLS "One" PD: Lance Tidwell MD: Gien Garrett 3 JO DEE MESSINA "Love" 1 SHEDAISY "Needs" KAYD/Beaumont, TX PD/MD: Frank Dervison APD: Jay Bernerd PHIL VASSAR "Carlene" TRACY LAWRENCE "Learned BROOKS & DUNN "Beer" STEVE HOLY "Beg" \*= Mediabase 24/7 monitored KUBL/Salt Lake City, UT \* KSSN/Little Rock, AR \* PD/MD: Bill Dotson 1 TRACY LAWRENCE "Learned MARK WILLS "One" PAUL BRANDT "Beauthul" STEVE HOLY "Beg" GEORGE JONES "Cold" KUBL/Sait Lake City, U OMPD: Ed Hill MD: Dani Curtis 24 TIM MCGRAW "Frend" 11 LEANN FINES "Big" 7 ALAN JACKSON "Pop" 2 TRACY LAWRENCE "Learned 1 JO DE MESSINA "Love" 1 TOBY KEITH "How" ALABAMA "Small" WYNONNA "Nobody" WORM/Huntsvilte, AL 1 WCKT/Ft. Myers, FL \* PDMD: Kerry Babb 1 MARK WILLS "One" SHANA PETRONE "Something" LONESTAR "Smile" PD: Rick Brown MD: Dan McClain 3 TRACY LAWRENCE "Learned 1 GARY ALLAN "Smoke" NSM/Nashville, TN WCOL/Columbus, OH OM: Smills Tom Friday PD: Geil Austin 3 TY HERNDON "Steam" 1 CLAY WALKER "Live" WDM/Washville, IP OM: Kyle Cantrell PD: Greg Cole MD: Kevin Anderson 1 TOBY KEITH "How" MARK WILLS "One" BRYAN WHITE "God" KUPL/Portland, OR \* OM: Lee Rogers PD: Cary Rote MD: Rick Taylor 2 TRACY LAWRENCE "Learned 1 ALABAMA "Small" 1 TOBY KEITH "How" 149 Monitored Reporters WKNN/Biloxi-Gultpor PD: Kipp Greggory MD: steve Kelty JERRY KILGORE "Trip" DIXIE CHICKS "Cowboy" MARR WILLS "One" TIM MCGRAW "Friend" 149 Current Plavlists ort. M WMJC/Long Island, NY \* PD: Jim Asker MD: Suzenne Alexander 2 WYNONNA \*Nobody" TRACY LAWRENCE "Learned" TOBY KEITH "How" PAUL BRANDT "Beautritui" WEMS/Indiananolis, IN WHOK/Columbus, OH WWGR/Ft. Myers, FL PD: Bob Richards MD: J.D. Cannon 2 SHEDAISY "Needs" 2 TOBY KEITH "How" T/M MCGRAW "Friend PD: Don Cristr MD: George Wolf 9 DIXIE CHICKS "Cowboy" 8 LONESTAR "Smile" 7 TIM MCGRAW "Friend" 6 KENNY CHESNEY "Thinks" PD: Chris O'Kelley MD: Jim Franklin 2 LEANN RIMES "Big" 2 TOBY KEITH "How" TRACE ADKINS "Lee" WNOE/New Orleans, LA PD/MD: Eddie Edwards 3 TOBY KEITH "How" AARON TIPPIN "Country" Country Indicator: KWJJ/Portland, OR PD: Robin Mitchell MD: Lole Montgomery No Adds KAJA/San Antonio, TX OMPD: Keith Montgomery MD: Jennie James 3 MARK WILLS "One" 2 TRACE ADKINS "Lie" 2 TRACY LAWRENCE "Learned 38 Total Reporters 36 Current Playlists KZLA/Los Angeles, CA WOKQ/Portsmouth, NH OM: Mark Enceson PD: Mark Sennings APD/MD: Dan Lunnie 3 TOBY KEITH "How" 1 CHELY WRIGHT "Was" STEVE HOLY "Beg" KRYS/Corpus Christi, TX \* PO: Clayton Allen MD: Caertus Lou J JOE DIFPE "Collition" 2 YANKEE GREY "Considered" CHELY WRIADT "Seauful" WMSI/Jackson, MS WK/Binghamton PD/MD: John Davison COLLIN RAYE "Feel" STEVE HOLY "Beg" BROOKS & DUNN "Beer" DBY KETH "Harr" Did Not Report, Playlist Frozen (2): WOHK/F1. Wayne, IN \* OM/PD: Deen McNeii 3 BROOKS & DUNN "Beer" 2 BRYAN WHITE "God" 2 SHANA PETRONE "Something" 2 TOBY KEITH "How" APD/MD: Mandy McCorm 7 DIXIE CHICKS "Cowboy 6 TRACY BYRO "Hand" 4 CLAY WALKER "Live" 4 TRACY LAWRENCE "Le 1 JOE DIFFIE "Outtin" PD: Rick Adama MD: Gill Shuart 4 DIXIE CHICKS "Cow 3 STEVE HOLY "Beg" 3 TOBY KEITH "How" 1 MARK WILLS "One" WYNY/New York, NY \*

DAMD: Shari Roth MARK WILLS "One" ALAN JACKSON "Pon

KIZN/Boise, ID

**KTTS/Springfield, MO** 

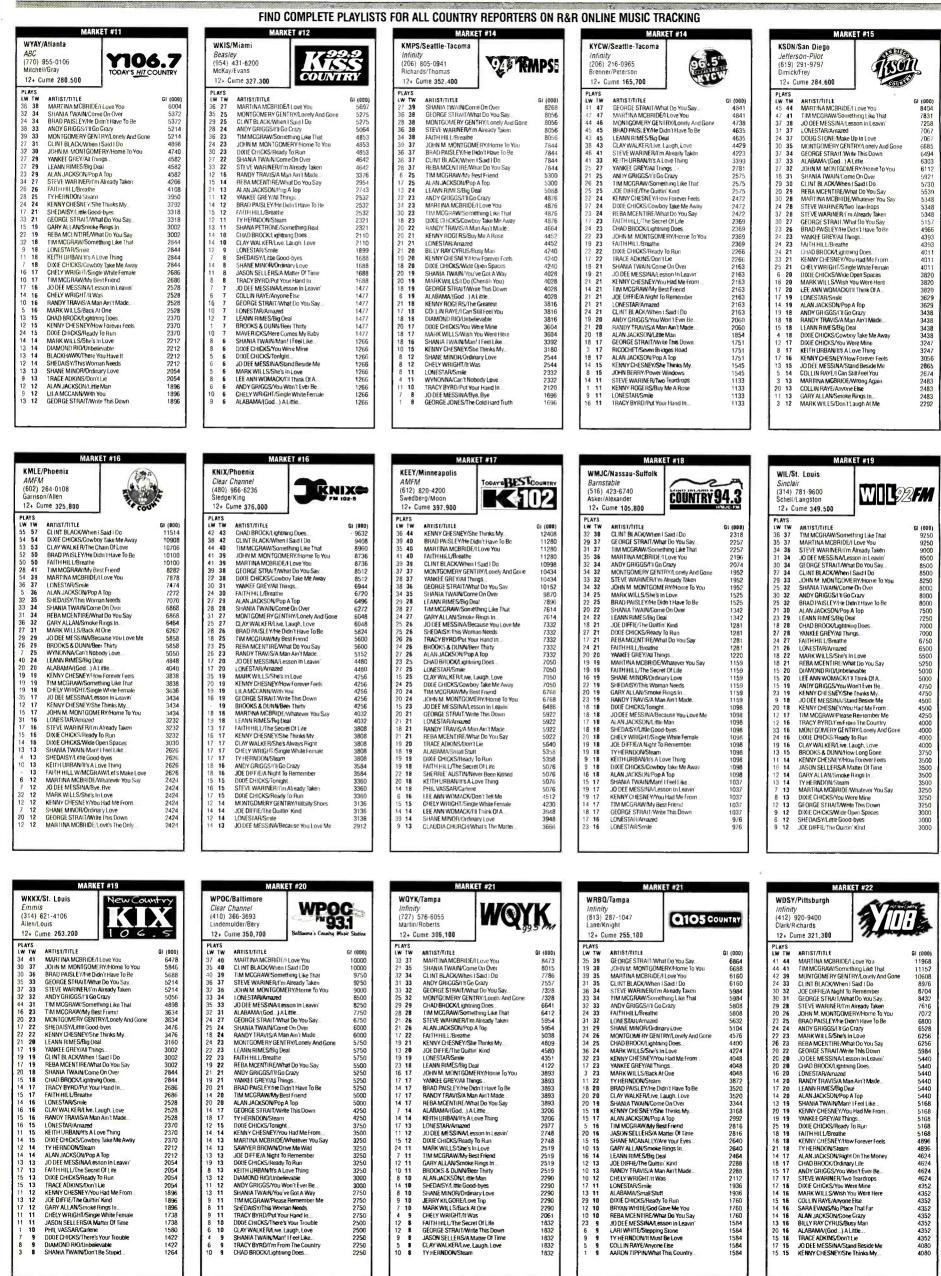
KCYY/San Antonio, TX \* PD: R.J. Curtis No Adds

## **Country Playlists**

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## **Country Playlists**



## **Country Playlists**



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## **Country Song Index**

#### TRACE ADKINS Don't Lie (Capitol 7087)

Prod: Paul Worley Wr: Chet Biggers, Frank Rogers Pub: EMI April Music Inc.(ASCAP)/Sea Gayle Music (ASCAP)

A

#### ALABAMA Small Stuff (RCA 65879)

Prod: Don Cook, Alabama Wr: Mark Collie, Hillary Kanter, Even Stevens Pub: Daniel Island Music (BMI)/How Ya Doin' Publishing (BMI)/Leipers Fork Music (BMI) Mgr: Dale Morris & Associates

#### GARY ALLAN Smoke Rings In The Dark (MCA 72091)

**Prod:** Tony brown, Mark Wright Wr: Rivers Rutherford, Houston Robert Wr: Universal-MCA Music Publishing, A Division of Universal Studios, Inc./Bar R Music - ASCAP/SESAC Mgr: Lytle Management

#### SHERRIE' AUSTIN Little Bird (Arista)

Prod: Ed Seay, Will Rambeaux Wr: Sherrie' Austin, Jon Christopher Davis, Will Rambeaux Pub: Reynsong Publishing Corp./Lucky Ladybug Publishing/Bayou Boy Music/Warner-Tamerlane Publishing Corp./Mother T'racy music (BMI) Mgr: Fitzgerald-Hartley Company

#### CLINT BLACK When | Said | Do (RCA 65821)

Prod: Clint Black Wr: Clint Black Pub: Blackened Music (BMI) Mgr: Fitzgerald-Hartley

в

#### BROOKS & DUNN Beer Thirty (Arista)

**Prod:** Byron Gallimore, Ronnie Dunn, Kix Brooks **Wr:** Ronnie Dunn, Terry McBride **Pub:** Sony/ATV Songs LLC, Showbilly Music/ Warner-Tamerlane Publishing Corp., Constant Pressure Publishing (BMI) **Mgr:** Titley-Spalding

#### TRACY BYRD Put Your Hand In Mine (RCA 65846)

Prod: Billy Joe Walker, Jr. Wr: Skip Ewing, Jimmy Wayne Barber Pub: Acuff-Rose Music, Inc. (BMI)/Milene Music, Inc. (ASCAP) Mgr: Ritter Carter Management

MARY CHAPIN CARPENTER Wherever You Are *(Columbia 42652)* Prod: Mary Chapin Carpenter, Blake Chancey Wr: Mary Chapin Carpenter Pub: Why Walk Music (ASCAP)

с

KENNY CHESNEY She Thinks My Tractor's Sexy (BNA 65877) Prod: Buddy Cannon, Norro Wilson Wr: Jim Collins, Paul Overstreet Pub: EMI Blackwood Music Inc./Jelinda Music (BMI) Mgr: International Management Services

#### D

#### JOE DIFFIE The Quittin' Kind (Epic 42578)

Prod: Don Cook, Lonnie Wilson Wr: Sam Hogin, Phil Barnhart, Mark D. Sanders Pub: Sony/ATV Songs LLC (BMI)/D/B/A/Tree Publishing Co. (BMI)/Sams Jammin' Songs (BMI)/Suffer In Silence Music (BMI)/Starstruck Writers Group Inc. (ASCAP)/MCA Music Publishing Inc. (ASCAP)

#### DIXIE CHICKS Cowboy Take Me Away (Monument 42882)

Prod: Paul Worley, Blake Chancey Wr: Martie Seidel, Marcus Hummon Pub: Woolly Puddin'/Admin. By Bug Music/Careers-BMG Music Publishing, Inc./Floyd's Dream Music (BMI) Mgr: Simon Renshaw/Senior Management

#### E

#### ALECIA ELLIOT I'm Diggin' It (MCA 72103)

Prod: Tony Brown, Jeff Teague Wr: Daryl Burgess, Michele McCord Pub: EMI Blackwood (Canada) Ltd./Burg-Isle Music, Inc./Starstruck Angel Music, Inc. (BMI)

G

#### ANDY GRIGGS I'll Go Crazy (RCA 65803)

Prod: David Malloy, J. Gary Smith Wr: Andy Griggs, Lonnie Wilson, Zack Turner Pub: Sony/ATV Songs LLC/Sony ATV Tunes LLC Mgr: Full Circle Management

н

KEITH HARLING Bring It On (Giant)

Prod: Doug Johnson, John Hobbs Wr: Rivers Rutherford, George Teren Pub: Songs o fYniversal, Inc./Zomba Songs Inc./Teren It Up Music (BMI)

#### TY HERNDON Steam (Epic 40342)

Prod: Joe Scaife Wr: Lewis Anderson, Bob Regan Pub: Sony ATV Songs LLC (BMI) d/b/a/Tree Publishing Co. (BMI)/ BMG Songs, Inc. (ASCAP)/Yessiree Bob Music (ASCAP) Mgr: Dana Miller Entertainment

#### FAITH HILL Breathe (Warner Bros.)

Prod: Byron Gallimore, Faith Hill Wr: Holly Lamar, Stephanie Bentley Pub: Cal IV Songs (ASCAP)/Universal-Songs of PolyGram International, Inc./Hopechest Music (BMI) Mgr: Borman Entertainment

#### **STEVE HOLY** Don't Make Me Beg *(Curb 1534)* **Prod:** Wilbur C. Rimes **Wr:** Frank Rogers **Pub:** EMI April Music, Inc./Sea Gayle Music (ASCAP)

J

#### ALAN JACKSON Pop A Top (Arista 3183)

Prod: Keith Stegall Wr: Nat Stuckey Prod: Sony/ATV Songs LLC dba Tree Publishing Co. (BMI) Mgr: Chip Peay

к

#### \_\_\_\_\_

JERRY KILGORE Love Trip (Virgin 14339) Prod: Steve Bogard, Jeff Stevens, Scott Hendricks Wr: Jerry Kilgore, Gil Grand, Brett Jones Pub: Saddle Tan Music/Ensign Music Corporation (BMI)/Dreaming In Public (SOCAN) Adm. for the U.S. by NIMBY Music (ASCAP)/Mo Fuzzy Dice Music/Famous Music Corporation (ASCAP) Mgr: Tiltey-Spalding/Marc Dottore

#### L

TRACY LAWRENCE Lessons Learned (Atlantic 9133) Prod: Tracy Lawrence, Flip Anderson, Butch Carr Wr: Tracy Lawrence, Paul Nelson, Larry Boone Pub: SLL (ASCAP)/Sony/ ATV Songs LLC dba Tree Publishing Col., Asifits Music (BMI)/Sony/ ATV Tunes LLC dba Cross Keys Publishing CO. (ASCAP) Mgr: TLC Management Inc.

#### LONESTAR Smile (BNA 65884)

Prod: Dann Huff Wr: Chris Lindsey, Keith Follese Pub: Songs Of Nashville DreamWorkds (BMI)/Bud Dog Music, Inc./Follazoo Music Publishing (ASCAP) Mgr: Carter Career Management

#### M

MAVERICKS Here Comes My Baby (Mercury 260) Prod: Raul Malo. Don Cook Wr: Cat Stevens Pub: Manistay Music Publishing (BMI)

#### MARTINA McBRIDE | Love You (RCA)

**Prod:** Paul Worely, Martina McBride **Wr:** Adrienne, Follese', Keith Follese', Tammy Hyler **Pub:** Encore Entertainment LLC/Scott And Soda Music/Bud Dog Music, Inc./Follazoo Music/Sony/ATV Tunes LLC/B/A/Cross Keys Publishing Co. (ASCAP) **Mgr:** Bruce Allen Management

#### REBA MCENTIRE What Do You Say (MCA 72104)

Prod: David Malloy, Reba McEntire Wr: Michael Dulaney, Neil Thrasher Pub: Michael Dulaney Music/Dalaneyhouse Music/ Ensign Music Corporation (BMI)/Major Bob Music Co., Inc.(ASCAP) Mgr: Starstruck Entertainment

#### TIM McGRAW My Best Friend (Curb)

Prod: Byron Gallimore, James Stroud Wr: Aimee Mayo, Bill Luther Pub: Careers-BMG Music Publishing, Inc. (BMI)/Silverkiss Music (BMI) Mgr: RPM Management

#### JO DEE MESSINA Because You Love Me (Curb 1537)

**Prod:** Tim McGraw, Byron Gallimore **Wr:** John Scott Sherrill, Kostas **Pub:** Sony/ATV Songs LLC dba Tree Publishing Co./ Nothing But The Wolf Music (BMI)/Songs Of PolyGram International, Inc./Seven Angels Music (BMI) **Mgr:** Refugee Management International

#### SHANE MINOR Ordinary Love (Mercury 249)

Dann Huff **Wr:** Bob Dipiero, Dan Truman, Craig Wiseman **Pub:** Sony/ATV Songs LLC DBA<sup>\*</sup> Tree Pub. Co. (BMI)/Songs Of Peer LTD./Almo Music Corp./Daddy Rabbit Music (ASCAP) **Mgr:** Bud Prager

#### м

JOHN MICHAEL MONTGOMERY Home To You (Atlantic 9012) Prod: Garth Fundis Wr: Arlos Smith, Sara Light Pub: Arlos Smith/Good Ol' Delta Boy Music, SESAC/Mamlama Music Pub., Co., Inc. (ASCAP) Mgr: Hallmark Direction

#### MONTGOMERY GENTRY Lonely And Gone (Columbia 418900) Prod: Joe Scaife Wr: Greg Crowe, Dave Gibson, Bill McCorvey Pub: Sony Music Entertainment Inc. Mgr: Hallmark Direction Company

P

**BRAD PAISLEY** He Didn't Have To Be *(Arista 3176)*  **Prod:** Frank Rogers **Wr**: Brad Paisley, Kelley Lovelace **Pub:** EMI April Music Inc./Sea Gayle Music/Love Ranch Music (ASCAP) **Mgr**: Jag Management

#### SHANA PETRONE Something Real (Epic 42881)

Prod: Blake Chancey, Alex Torrez, Chuck Ainlay Wr: Aimee Mayo, Bill Luther Pub: Careers-BMG Music Publishing, Inc. (BMI)

#### 5

GEORGE STRAIT What Do You Say To That (*MCA 72100*) Prod: Tony Brown, George Strait Wr: Jim Lauderdale, Melba Montgomery Pub: Laudersongs/Mighty Nice Music/Caroljac Music (BMI) Mgr: Erv Woolsey

T

#### SHANIA TWAIN Come On Over (Mercury)

**Prod:** Robert John "Mutt" Lange **Wr:** Robert John "Mutt" Lange, Shania Twain **Pub:** Songs of PolyGram Int'I, Inc./Loon Echo Inc.(BMI)/Out Of Pocket Productions Ltd. (ASCAP) **Mgr:** Jon Landau Management

U

#### KEITH URBAN It's A Love Thing (Capitol 7087)

**Prod:** Matt Rollings **Wr:** Keith Urban, Monty Powell **Pub:** Coburn Music, Inc. (BMI)/Sony/ATV Tunes, LLC dba Cross keys Publishing Co. (ASCAP) **Mgr:** Firstars Entertainment

#### v

#### PHIL VASSAR Carlene (Arista 3186)

**Prod:** Byron Gallimore **Wr:** PhilVassar, Charlie Black, Rory Michael Bourke **Pub:** EMI April Music Inc.,Phil Vassar Music (ASCAP)/ EMI Blackwood Music Inc.,Flysridge Tunes (BMI)/Rory Bourke Music.Company (BMI)

#### w

CLAY WALKER Live, Laugh, Love (Giant 9895) Prod: Doug Johnson, Clay Walker Wr: Gary Nicholson, Allen Shamblin Pub: Gary Nicholson Music/Built On A Rock Music/ Song Matters, Inc./Famous Music Corporation (ASCAP)

#### STEVE WARINER I'm Already Taken (Capitol)

Prod: Steve Wariner Wr: Terry Ryan, Steve Wariner Pub: Fleetside Music (BMI)/Steve Wariner Music (BMI) Mgr: Renaissance Management

#### MARK WILLS She's In Love (Mercury 240)

Prod: Carson Chamberlain Wr: Keith Stegall, Dan Hill Pub: EMI Tower Street Music/Little Cayman Music, admin. by EMI Blackwood Music Inc. (BMI)/If Dreams Had Wings Music Ltd. (ASCAP) Mgr: Star\*Ray Management

#### LEE ANN WOMACK Dont' Tell Me (MCA 72105)

Prod: Mark Wright Wr: Buddy Miller, Julie Miller Pub: Bug Music/ Tinkie Tunes Music/Martha Road Music (ASCAP) Mgr: Erv Woolsey Agency

#### CHELY WRIGHT It Was (MCA 72101)

**Prod:** Tony Brown, Buddy Cannon, Norro Wilson **Wr:** Gary Burr, Mark Wright **Pub:** MCA Music Publishing, A Division of Universal Studios, Inc/Gary Burr Music, Inc. (ASCAP)/Music Corporation of America, Inc./ Marketwright Music (BMI) **Mgr:** Titley Spalding Associates

WYNONNA Can't Nobody Love You (Like I Do) *(Curb/Mercury)* Prod: James Stroud Wr: Danny Orton, Cathy Majeski Pub: Universal-MCA Music Publishing, a division of Universal Studios, Inc.;Chrysalis Music/Songs For Debin (ASCAP)



MIKE KINOSIAN mkinosox@rronline.com

#### PART TWO OF A TWO-PART SERIES

# Where The Stations Are

#### R&R's exclusive ownership quide

his concludes our two-part series on the dwindling number of station owners. We pointed out in part one (10/29) that, with five properties, Capitol Broadcasting 10 years ago owned the most top 100 market ACs. Five years later, Viacom's six ACs were the most held by any one group in the top 100 markets.

But the following list dramatically illustrates how groups have gobbled up stations since 1994. One group (Clear Channel) now controls more than five dozen top 100 market stations under the AC umbrella. Hot ACs are designated by \*; Pop Alternatives by +; and Rock ACs by ^.

### 1999

#### 67 Stations **Clear Channel Communications**

- 1 WLTW/New York A
- 2 KBIG/Los Angeles A
- KOST/Los Angeles) 2
- 2 KYSR/Los Angeles+ A
- 3 WLIT/Chicago A
- 4 KIOI/San Francisco A
- 5 WYXR/Philadelphia\*A

It's A Wrap

ater to benefit Children's Hospital.

Nelson's favorite Christmas/holiday song.

- 6 WKQI/Detroit\*A
- 6 WNIC/Detroit A .
- 7 KBFB/Dallas A

day song.

Christmas/holiday songs.

favorite Christmas/holiday song.

by a Reindeer'

10 KHMX/Houston\*J 10 KODA/Houston A 12 WPCH/Atlanta J 15 KESZ/Phoenix A 15 KMXP/Phoenix\*J 16 KJQY/San Diego J 16 KMSX/San Diego\*J 16 KYXY/San Diego A 17 WALK/Nassau-Suffolk A

9 WASH/Washington, DC A

7 KDMX/Dallas\*J

- 21 WPHH/Pittsburgh\*A
- 22 WMTX/Tampa\*J
- 22 WSSR/Tampa+
- 23 KALC/Denver+ A

Hot ACs and Pop/Alternatives are busy putting the final touches

arranged alphabetically by market name ---- appears below. Adult

Barenaked Ladies & Paula Cole headline Pop/Alternative WTMX/

• "Stop Santa" is KSII (Kiss)/El Paso's main holiday promotion. Caller

nine gets to hear Santa read down his "Kissmiss" list. The caller must

stop Santa and get a prize before Rudolph drops a warm present on

his or her feet. Luther Vandross' "Christmas Song" is PD Courtney

• KSTP-FM/Minneapolis will be part of the Christmas Music Network.

• In addition to doing its annual "Holiday Wish," WJLK (The Point)/

• WMGX/Portland, ME is poised to reunite families and provide toys

Monmouth will stage a "Point-settia Bash" with local and national acts.

for needy kids through its yearly "Christmas Wish." Bing Crosby's

"White Christmas" is PD Randi Kirshbaum's favorite Christmas/holi-

for a Child's Wish Come True," There'll be live multiday remote broad-

casts from an area mall for fund-raising. In addition, WSNE airstaff

share holiday memories and their favorite holiday songs in "Christmas

KBEE/Salt Lake City. The Eagles' "Please Come Home for Christmas"

and Greg Lakes "Father Christmas" are PD Rusty Keys' favorite

Pop/Alternative KMHX/Santa Rosa, CA will co-sponsor a gift wrap

with the Humane Society in a local mall. APD E.J. Tyler's favorite

Christmas/holiday song is Elmo & Patsy's "Grandma Got Run Over

· Proceeds from Pop/Alternative WSSR/Tampa's live acoustic con-

cert at the Ice Palace will benefit Tampa's Children's Hospital. Trans-

Siberian Orchestra's "Christmas Eve Sarajevo" is MD John Stewart's

• Twenty-four continuous hours of Christmas music will be heard on

With Your Friends," airing Christmas Eve and Christmas morning.

• This year marks WSNE/Providence's fifth annual "Holiday Action

Chicago's "Miracle on State Street" concert Nov. 20 at the Chicago The-

on their holiday promotion plans. A sample of those efforts

Contemporary were highlighted here last week.

- 24 WQAL/Cleveland\*A 25 KKCW/Portland J 26 WVMX/Cincinnati\*J 28 KGBY/Sacramento A 31 WLTQ/Milwaukee CS 32 WSNE/Providence\* CS

23 KIMN/Denver A

24 WDOK/Cleveland A

24 WMVX/Cleveland\*J

- 34 KQXT/San Antonio 37 WLYT/Charlotte CS
- 39 WMGF/Orlando
- 39 WOMX/Orlando\*A
- 40 KSNE/Las Vegas J
- 42 WMAG/Greensboro CS
- 48 WRSN/Raleigh CS
- 50 WVOR/Rochester\*J
- 54 KQSR/Oklahoma City
- 55 WMMX/Dayton\*J
- 55 WLQT/Dayton J
- 56 WMJJ/Birmingham CS
- 57 WTVR-FM/Richmond
- 58 WMYI/Greenville, SC CS
- 59 WRVE/Albanv^
- 60 KSSK-FM/Honolulu CS
- 65 KSOF/Fresno A
- 66 WLHT/Grand Rapids CS
- 66 WOOD-FM/Grand Rapids
- 70 KTSM-FM/El Paso
- 73 WYYY/Syracuse
- 75 WJBR-FM/Wilmington, DE CS
- 76 WRVV/Harrisburg/
- 78 WRVF/Toledo J
- 80 WHYN-FM/Springfield, MA
- 86 WMXC/Mobile
- 87 KISC/Spokane CS 89 KRBB/Wichita A
- 90 KMXD/Des Moines\*J 92 WMXY/Youngstown
- 93 KKLI/Colorado Springs CS
- 93 KVUU/Colorado Springs\* CS
- 95 WLRQ/Melbourne A

#### **25 Stations**

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#### Infinity

- 4 KLLC/San Francisco+
- KVIL/Dallas 7
- 8 WBMX/Boston+
- 18 WLTE/Minneapolis
- 18 WXP,T/Minneapolis+
- 19 KEZK/St. Louis
- 19 KYKY/St. Louis\*
- 20 WWMX/Baltimore\*
  - 20 WLIF/Baltimore

With a whopping 67 top 100 market AC, Hot AC and/or Pop/Alternative stations, the newly grown Clear Channel Communications will be our format's most prolific broadcaster.

Here's a look at how the numbers have changed over the past 10 years and five years. A group owner was included (in alphabetical order) if it held at least three top 100 format stations in any of the three listed years.

Clear Channel's total includes those properties acquired from AMFM (Chancellor Media), Capstar and Jacor. Sinclair ACs absorbed by Entercom are reflected in the latter's count.

Сотрапу		1989	1994	1999
Bonneville		4	5	3
Capitol		5	4	1
Citadel		0	. 0	. 18 <b>8</b>
Clear Chan		ο	1	67
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Metroplex		3	··· 2 ··	0
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Shamrock	·	3	1	0
Viacom		3	6	0
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52 WMXQ/Jacksonville A

- 53 WVEZ/Louisville

100 WEZN/New Haven

32 WWLI/Providence

35 KBEE/Salt Lake City

64 WMGS/Wilkes Barre

71 KMGA/Albuquerque

83 KURB/Little Rock\*

31 WKTI/Milwaukee\*

61 KMXZ/Tucson

61 KZPT/Tucson+

72 KSRZ/Omaha\*

**Renda Broadcasting** 

21 WSHH/Pittsburgh

52 WEJZ/Jacksonville

3 WTMX/Chicago+

**CS** Former Capstar station

J Former Jacor station

S Former Sinclair station.

4 KOIT/San Francisco

A AMFM (Chancellor Media) station

3 WNND/Chicago

63 KBEZ/Tulsa

Bonneville

54 KMGL/Oklahoma City

**Three Stations** 

83 KVLO/Little Rock

71 KKOB-FM/Albuquerque\*

**Four Stations** 

67 WLEV/Allentown

(Bridgeport, CT)

**Eight Stations** 

63 KRAV/Tulsa\*

Citadel

Journal

- 25 KBBT/Portland+
- 27 KEZR/San Jose\*
- 27 KBAY/San Jose
- 28 KZZO/Sacramento+
- 28 KYMX/Sacramento
- 40 KMXB/Las Vegas+
- 40 KMZQ/Las Vegas
- 43 WJYE/Buffalo
- 45 WRCH/Hartford
- 45 WTIC-FM/Hartford\*
- 49 KKMJ/Austin
- 49 KAMX/Austin+
- 50 WRMM/Rochester
- 50 WZNE/Rochester+
- 51 WEAT-FM/West Palm Beach
- 65 KVSR/Fresno+

#### **13 Stations**

#### Entercom

- 8 WQSX/Boston
- 19 WVRV/St. Louis+ S
- 25 KRSK/Portland\* 30 KUDL/Kansas City 31 WMYX/Milwaukee\* S

36 WWDE/Norfolk\* S

36 WPTE/Norfolk+ S

43 WMJQ/Buffalo\* S

46 WRVR/Memphis S

98 WKTK/Gainesville, FL

11 WFLC/Miami

12 WSB-FM/Atlanta

39 WMMO/Orlando^

34 KSMG/San Antonio\*

22 WWRM/Tampa

Cox

41 WLMG/New Orleans S

41 WLTS/New Orleans\* S

58 WSPA-FM/Greenville, SC S

**Nine Stations** 

BARBRA STREISAND & VINCE GILL If You Ever Leave Me (Columbia)

Total Plays: 229, Total Stations: 26, Adds: 0 CHICAGO Back To You (Chicago) Total Plays: 216, Total Stations: 30, Adds: 4

Total Plays: 144, Total Stations: 81, Adds: 74

**K.D. LANG** Anywhere But Here (Atlantic) Total Plays: 118, Total Stations: 24, Adds: 2

Total Plays: 110, Total Stations: 26, Adds: 4 **KENNY G** Stranger On The Shore (Arista) Total Plays: 101, Total Stations: 25, Adds: 7

MICHAEL BOLTON Sexual Healing (Columbia) Total Plays: 100, Total Stations: 30, Adds: 16

PHIL COLLINS Strangers Like Me (Hollywood)

**MULBERRY LANE** Just One Breath *(Refuge/MCA)* Total Plays: 133, Total Stations: 21, Adds: 6

JONATHAN BUTLER What Would You Do For Love? (N-Coded)

BETTE MIDLER That's How Love Moves (Warner Bros.) Total Stations: 19, Adds:

L		November 12, 1999					
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	0	'N SYNC W/GLORIA ESTEFAN Music Of My Heart (Epic)	219 <del>9</del>	+36	254553	14	108/1
3	ě	BACKSTREET BOYS   Want It That Way (Jive)	2120	+39	276168	29	109/0
2	3	PHIL COLLINS You'll Be In My Heart (Hollywood)	2116	-4	254641	32	109/0
4	4	RICKY MARTIN She's All I Ever Had (C2/Columbia)	1936	-32	225470	16	102/2
5	.5	EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)	1866	-19	219533	23	97/0
7	6	98 DEGREES   Do (Cherish You) (Universal)	1767	-23	217227	12	97/2
-11	Ø	SAVAGE GARDEN   Knew   Loved You (Columbia)	1635	+407	191746	6	99/5
6	8	ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)	1631	-163	136055	14	100/0
9	9	CELINE DION That's The Way It Is (550 Music/Epic)	1506	+156	200060	3	109/1
8	10	98 DEGREES The Hardest Thing (Universal)	1337	-42	183745	30	101/0
10	11	SARAH MCLACHLAN   Will Remember You (Arista)	1255	-59	150356	34	100/0
12	Ø	LONESTAR Amazed (BNA)	1235	+35	118797	10	89/0
13	13	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)	1083	-76	137795	13	76/0
14	14	SHANIA TWAIN You've Got A Way (Mercury)	991	-130	88058	17	84/0
16	15	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	932	-9	134484	35	89/0
17	16	'N SYNC (God) A Little More Time (RCA)	900	-14	128334	44	94/1
19	Ũ	CHER Believe (Warner Bros.)	848	+40	123054	41	88/0
15	18	GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol)	830	-256	66805	15	78/0
18	19	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	784	-75	123546	50	87/0
20	20	SHANIA TWAIN From This Moment On (Mercury)	774	+24	109124	61	87/0
22	2	SHANIA TWAIN Man!   Feel Like A Woman! (Mercury)	712	+36	91999	7	52/3
21	22	MARTINA MCBRIDE   Love You (Columbia)	655	-24	53786	12	60/1
23	8	SANTANA F/ROB THOMAS Smooth (Arista)	474	+69	56551	3	23/4
24	8	JIM BRICKMAN F/MICHELLE WRIGHT Your Love (Windham Hill)	440	+59	33730	4	44/1
26	9	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)		+50	38707	4	29/1
28	20	MARC ANTHONY   Need To Know (Columbia)	374	+55	87031	3	36/3
27	2	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	353	+33	49171	2	19/5 41/0
25	> 28	<b>R. KELLY</b> If I Could Turn Back The Hands Of Time ( <i>Jive</i> )	299	-65	28669	11	41/0 50/5
Debut		JESSICA SIMPSON   Wanna Love You Forever (Columbia) SUGAR RAY Someday (Lava/Atlantic)	286 283	+30 +9	45799 37328	1 4	50/5 14/0
29	9	SUUAN NAT SUITEUAY (LAVA/ALIAITUE)	203	+3	3/320	4	14/0

111 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by

total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs

reaching 875 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

**RICK SPRINGFIELD** Free (Platinum)

EURYTHMICS 17 Again (Arista)

Total Plays: 77, Total Stations: 15, Adds: 0

**DAVE KOZ** Together Again *(Capitol)* Total Plays: 62, Total Stations: 25, Adds: 10

Total Plays: 94, Total Stations: 21, Adds: 2 **PAULA COLE BAND** | Believe In Love (*Imago/WB*)

**SIMPLY RED** Wave The Old World Goodbye *(EastWest/EEG)* Total Plays: 61, Total Stations: 23, Adds: 6

Total Plays: 10, Total Stations: 11, Adds: 6 MARIAH CAREY 1/JOE & 98 DEGREES Thank God I Found You (Columbia)

Songs ranked by total plays

vs: 84. Total Stations: 11. Adds: 1

**JIMMY BUFFETT** Southern Cross (Mailboat) Total Plays: 41, Total Stations: 12, Adds: 4

Total Plays: 41, Total Stations: 12, Adds: 4 ATLANTA RHYTHM SECTION Fine Day (Platinum)

New & Active

Most Added

ARTIST TITLE LABEL(S) ADDS PHIL COLLINS Strangers Like Me (Hollywood) 74 MICHAEL BOLTON Sexual Healing (Columbia) 16 10 DAVE KOZ Together Again (Capitol) MARIAH CAREY/JOE & 98 DEGREES Thank ... (Columbia) 10 ALISON KRAUSS Stay (Rounder) 9 KENNY G Stranger On The Shore (Arista) 7 SIMPLY RED Wave The Old World... (EastWest/EEG) 6 MULBERRY LANE Just One Breath (Refuge/MCA) 6 ATLANTA RHYTHM SECTION Fine Day (Platinum) 6 SAVAGE GARDEN | Knew | Loved You (Columbia) 5 JESSICA SIMPSON | Wanna Love You Forever (Columbia) 5 LOU BEGA Mambo No. 5 (A Little Bit ... ) (RCA)

#### Most Increased Plays TOTAL

INCREASE

ARTIST TITLE LABEL(S)

SAVAGE GARDEN | Knew | Loved You (Columbia) +407 CELINE DION That's The Way It Is (550 Music/Epic) +156 BACKSTREET BOYS I'll Never Break Your Heart (Jive)+108 **PHIL COLLINS** Strangers Like Me (Hollywood) +106 MICHAEL BOLTON Sexual Healing (Columbia) +93SANTANA f/ROB THOMAS Smooth (Arista) +69PHIL COLLINS True Colors (Atlantic) +61 SHANIA TWAIN You're Still The One (Mercury) +59 JIM BRICKMAN f/MICHELLE WRIGHT Your... (Windham Hill) +59 KENNY G Stranger On The Shore (Arista) +58

**Breakers**®

**No Songs Qualified For Breaker Status This Week** 

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in tota Weighted chart appears on R&R ONLINE MUSIC TRACKING. al plavs

Alison Krauss the new single "Stay" from the Album "Forget About It" "Happy Texas" Also from the motion picture Soundtrack ur: 16 Town Hall - NYC, NY 19 Memorial Auditorium - Dayton, OH 21 Southern Theatre - Columbus, OH

2/1 War Memorial Auditorium - Greensboro, NC 2/3 The Maryland Theatre - Hagerstown, MD 2/8 GMU Center For The Arts - Fairfax, VA

any more dates coming in the new year

National TV: Appearing on the Conan O'Brien Show 12/14 CNN World Beat 11/13 ARISTA



Early A/	C action:	Τοι
WNND	KRNO	11/
KMGL	WGNI	11/2
KKCW	WWLI	12
KVLY	KSSK	<sub>1</sub> 12
KWAV	WTCB	12
		Ma

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RER AC

<sup>®</sup> November 12, 1999

### **Most Played Recurrents**

SAVAGE GARDEN Truly Madly Deeply (Columbia)

FAITH HILL This Kiss (Warner Bros.)

BRITNEY SPEARS Sometimes (Jive)

SHANIA TWAIN You're Still The One (Mercury)

BOYZONE No Matter What (Ravenous/Mercury/IDJMG)

#### NATALIE IMBRUGLIA Torn (RCA)

**PAULA COLE** | Don't Want To Wait (Imago/WB)

BACKSTREET BOYS I'll Never Break Your Heart (Jive)

PHIL COLLINS True Colors (Atlantic)

BACKSTREET BOYS All I Have To Give (Jive)

#### EDWIN MCCAIN I'll Be (Lava/Atlantic)

SHANIA TWAIN That Don't Impress Me Much (Mercury)

AEROSMITH I Don't Want To Miss A Thing (Columbia)

ELTON JOHN Something About The Way You Look Tonight (Rocket/IDJMG)

CELINE DION My Heart Will Go On (550 Music/Epic)

R. KELLY & CELINE DION I'm Your Angel (Jive)

**ERIC CLAPTON** My Father's Eyes (Duck/Reprise)

MONICA Angel Of Mine (Arista)

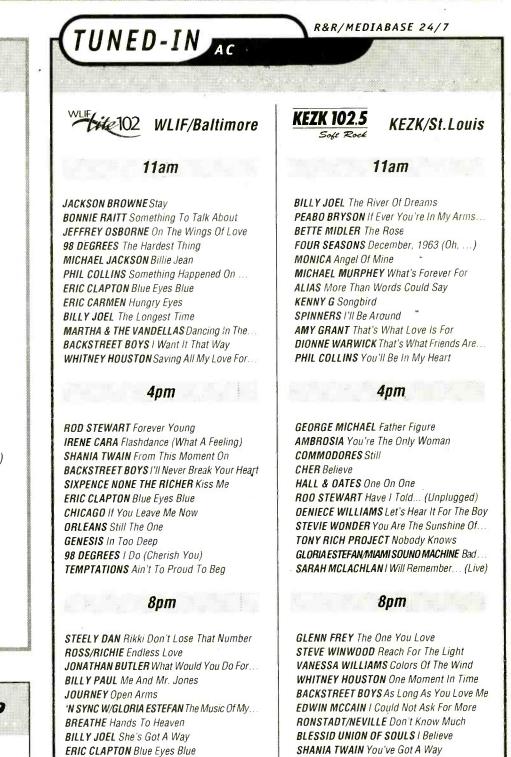
JIM BRICKMAN f/MICHAEL W SMITH Love Of My Life (Windham Hill)

W. HOUSTON & M. CAREY When You Believe (From ...) (DreamWorks)



### Going For Adds 11/15/99

CHRISTINA AGUILERA The Christmas Song (*RCA*)
MARIAH CAREY f/JOE & 98 DEGREES Thank God I Found You (*Columbia*)
EDWIN MCCAIN Go Be Young (*Lava/Atlantic*)
98 DEGREES This Gift (*Universal*)



FOREIGNER | Don't Want To Live Without You

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

JOE COCKER/JENNIFER WARNES Up Where ...

## "#12 TO #1 AT NIGHT!\* THE NUMBERS SPEAK FOR THEMSELVES!"

-Tony Coles, PD, KRWM-FM, Seattle

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## AC Playlists



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## Reporters

#### Stations and their adds listed alphabetically by market

#### AC Hot AC WYJB/Albany, NY \* WSNY/Columbus, OH \* WTPI/Indianapolis, IN WPTE/Norfołk, VA \* PD: Mark Bradley MD: F. Devon Thornton REM "Great" ALANIS MORISSETTE Would WFAT/Kalamazoo, MI WOBMMonmouth-Ocean, NJ \* KOXT/San Antonio, TX WKDD/Akron, OH \* WFKS/Daytona Beach, FL \* PD/MD: Bruce Cherry KBEE/Salt Lake City, UT \* PD. Jeff Rafter MD: Liz Jeressi Phil COLI INS "Strangers MULBERRY LANE "Breath SIMPLY RED Wave RICK SPRINGFIELD "Free" PD: Chuck Knight MD: Mark Bingaman PHIL COLLINS 'Stranger MICHAEL BOLTON 'Seou OM: Michael Morgan MD: Chris Holmberg SANTANA F/ROB THOMA PHIL COLLINS Strangers PD: Gary Havens MD: Steve Cooper 11 PHIL COLLINS Stran PD: Chuck Collins MD: Lynn Kelly 2 EVANOLSON "Better 1 RICKY MARTIN "Bon-Bon SMASH MOUTH "Morning PD: Rusty Keys MD: Aaron Steele NATALIE MERCHANT BRUTNEY SPEARS 10 PD: Dan Mason MD: Tony Travatto PHIL COLLINS 'Strangers DAVE KOZ 'Togethei ATLANTA RHYTHM 'Fine BACKSTREET BOYS Large TEXAS "Answer R E M "Great BETH HART "L A MACY GRAY "Try MATCHEOX 20 "3am MATCHEOX 20 "Push BARENAKED LADIES "G SHERYL CROW "Anythin ERIC CLAPTON "Eyes" SAVAGE GARDEN "Truth FOO FIGHTERS "Learn KIDI/San Francisco, CA KMGA/Albuquerque, NM PD/MD: Roger Scott KVII /Dallas-Et Worth TX \* WTFM/Johnson City, TN \* PD/MD: Mark E McKinney WWDE/Norfolk, VA \* KISN/Salt Lake City, UT \* PD: Bill Curtis MD: Alex O'Neal 1 LOUBEGA Mambo PHIL COLLINS "Stra MARTINA MCBRIDE KKOB/Albuquerque, NM OM: Brad Barrett PD: Kenn McCloud PD: Sam Elliot MD: Brian de Geus FIONAAPPLE Fast KWAV/Monterey, CA \* PD/MD; Bernie Moody 14 PHILCOLI INS "Strangers 4 MARIJAHCARE WJOE - "Thank" 3 BILL 200KER "Millerinum" PD: Bob Lawrence APD/MD: Lisa Trygg KALC/Denver-Bouider, CO \* PD: Jim Lawson APD/MD: Kozman OM/PD: Don London APD/MD: Jeff Moreau DAVE KOZ "Together" PHIL COLLINS "Strangers PHIL COLLINS "Strangers" ATLANTA RHYTHM "Fine COUNTING CROWS "Hance KMXB/Las Vegas, NV \* HEPBURN 'Quit' WLEV/Allentown, PA WKYE/Johnstown, PA KSBL/Santa Barbara, CA BILL ZÜCKER "Millenn SHANIA TWAIN "Man" ALISON KRAUSS "Sta PD: Jack Michaels MD: Brian Wolfe PHILCOLLINS Strauger KYIS/Oklahoma City, OK \* KQMB/Salt Lake City, UT \* PD: Duncan Pay APD/MD: Shark SIMPLY RED Wave K.D. LANG "Anywhere PHIL COLLINS Strang WLQT/Dayton, OH \* KPEK/Albuquerque, NM No Adds OM: Chris Baker PD/MD<sup>-</sup> Ray Kalusa OM: Alan Hague PD: Mark Waldı OM: Frank Jaxon PD: Mike Parsons APD: Jaimey Barreras MD: Stephane Buchk KMXD/Des Moines, IA \* PD: Mike Blakemore APD/MD: Steve Jordan PD Sandy Collins MD: Steven Scott REM Gr WHUD/Newburgh, NY OM/PD: Steve Petrone MD: Tom Furci PHIL COLLINS"Stranger. MARIAH CAREYYJOE Thank" KLSY/Seattle-Tacoma, WA PD: Barry McKay MD Bob Brooks KSTJ/Las Vegas, NV \* WQLR/Kalamazoo, MI KYMG/Anchorage, AK OM: Ken Lanphear PD: Brian Wertz 12 PHILOOLLINS Strangers MARIAH (CAREYJOE Thank JIMMY BUFFETT Southern PD: Jerry Dean MD: Larry Martino KSRZ/Omaha, NE \* KSMG/San Antonio, TX \* JUDE Sorry PIC RAD ZERO "Skipping" KOSI/Denver-Boulder, CO \* PD: Kurt Owens MD: Dave Swan OM: Mark Murphy PD: Devan Mitchell OM: Virgil Thompson MD: Tom Lazar KSTZ/Des Moines, IA MULBERRY LANE Breath WNSN/South Bend, IN PD/MD: Jim Roberts JMMYBUFFETT-Soutien PHIL COLLINS Strangers SWIZWAFROBTHOWAS Smooth KMXS/Anchorage, AK PHIL COLLINS "Strangers SIMPLY RED "Wave MICHAEL BOLTON Sexual KENNY G "Stranger WLMG/New Orleans, LA PD J. Pat Miller MD: Jen Myers WMXL/Lexington-Fayette, KY \* WPCH/Atlanta, GA WPCH/Atlance, OM/PD: Vance Dillard APD: Steve Goss MD: David Joy MD: Roxy REM Great KFMB/San Diego. CA \* VP/GM: Tracy Johnson MD: Jen Sewell BIGBAD VOCDOD DADDY 'Bottle GUSTER "Barrel WOMX/Orlando, FL \* Dir/Ops: David Isreai MD: Tim Baldwin KUDL/Kansas City, MO PD: Steve Suter APD/MD: Johnny Scott OM Doug Hamand PD: T.R. Fox DM: Thom McGinty D: Dan Hurst PHIL COLLINS Strangers DAVE KOZ "Together ATLANTA RHYTHM FRAP MULBERRY LAVE Breath KENNY G. 'Stranger SIMPLY RED. 'Wave KAMX/Austin, TX \* WKQI/Detroit, MI \* WOOF/Dothan, AL KXLY/Spokane, WA ' HILCOLLINS Str GM/PD: Leigh Simpson OM/MD: Mike Holderheld DM: Tom O Brien PD: Tim Richards APD: Jo Jo Kincaid MD: Dana Lundon MD: Patrick Lemiuex WLTW/New York, NY \* PD: Jim Ryan MD: Nina Del Rio KURB/Little Rock, AR PD: Scott Valentin MD: Steve Knight KBBY/Oxnard-Ventura, CA WFPG/Atlantic City, NJ KMSX/San Diego, CA \* DAVE KOZ Toget BETTE MIDLER 1 KENNY G "Strang OM/PD: Mark Elliott MD Mandye Thomas BETH HART "LA R E M "Great" PD: Randy Cain APD: Debra Daniels MD: Becky Rogers PD: Gary Guida MD: Martene Aqua PHIL COLLINS 'Strang KENNY G 'Stranger' SMASH MOUTH "Mom CHRISTINA AGUILERA WXKC/Erie, PA WJXB/Knoxville, TN \* OM: Bill May PD: Mike O'Brian KLLY/Bakersfield, CA \* PD: Ron Arlen MD: Scott Stevens ROBBIE WILLIAMS RICKY MARTIN 16c KMGL/Oklahoma City, OK \* WMAS/Springfield, MA KSII/El Paso, TX \* R E M. 'Great' EVAN OLSON 'Better' VERTICAL HORIZON 'Ever FILTER' 'Picture' FATBOY SUM 'Skank DAVE KO7 'Toget PD: Jeff Couch APD: Kathi Yeager MD: Steve O'Brien PD: Paul Cannon APD/MD: Keith Stephens KZON/Phoenix, AZ ' KLLC/San Francisco, CA 1 OM: Courtney Nelson PD/MD: Eli Molano PD: Louis Kaplan APD/MD: Julie Stoeckel 15 ALANISMORISSETTE Would NATALIE MERCHANT Space MOBY "Portstain" WBBQ/Augusta, GA KTDY/Lafayette, LA KYSR/Los Angeles, CA \* WIKY/Evansville. IN PD/MD: Mark Baker ENRIQUE IGLESIAS "Rhythm RICKY MARTIN "Roo Boo PD: Angela Perelli APD: Greg Simms MO: Chris Patyk PD: C.J Clements MD: Steve Wiley No Adre No Adds PHILCOLLINS Strange ALISON KRAUSS "Stav PHIL COLLINS "Strangers" BRICKMAN/F/WRIGHT Lov KGBX/Springfield, MO PD/MD: Paul Kelley 17 NSYNC:God UCNATHAN BUTLER 'Do PHIL DULI INS: Strangers KKMJ/Austin, TX \* WWMX/Baltimore, MD \* VP/Prog: Bill Pasha MD: Greg Carpenter SAVAGE GARDEN Knew WQSM/Fayetteville, NC PD: Rick O'Shea APD: Susanna James MD: Matthew Alien WPHH/Pittsburgh, PA \* KEFM/Omaha, NE \* PD/MD: Steve Albertsen WFMK/Lansing, MI \* PD: Michael Hayes APD/MD: Scott Alexander 1 BETHHART"LA PD: Nolan Cruise APD/MD: Mike Austin WCRZ/Flint, MI \* OM/MD: Ray Marshall PD: Tim Kiesling 12 SHANA TWAIN Man<sup>1</sup> 2 PHIL COLLINS Strangers 2 MARIAH CAREY(IDE "Th WQSH/Louisville, KY \* TRAIN Venue KEZR/San Jose, CA \* MC: C.C. Ma BETH HART "L A LIT Worst" ROBBIE WILLIAMS 'Angels VERTICAL HORIZON "Everything MD: George McIntyre XMC: C.C. Matthews LOUBEGA Mambor SMI/ANA/ROB HOMAS 5 TEAN Yingmai EN Sunstaining REDHOTCHLL "Sca" REDHOTCHLL "Sca" REDHOTCHLL "Sca" REDHOTCHLL "Sca" REDHOTCHLL "Sca" REDASTREE ENYS Want SWENCE "There GOCGODOLLS: Salation TAL BACHMAN HIGh COCGODOLLS: Salation CHLERKING Better COLLECTIVE SOUL "Less" COLLECTIVE SOUL'LESS" ERMINT TORACK "For EDMININGCAN "Could PD: Jim Murphy APD/MD: Michael Martinez 11 SMASHMOUTH\*Morning 4 THISWAY\*Crawl TRANT\*/irgina COUNTING CROWS "Hange RICKY MARTIN "Bon-Bon" WMGF/Orlando, FL \* WLIF/Baltimore, MD KMAJ/Topeka, KS KCIX/Boise, ID PD/MD: Beau Bennett 7 LIVE "Dolphins STING" Day COLLECTIVE SOUL "Needs" RUTER "Picture" OM/PD: Gary Balaban MD: Mark Thoner 4 PHILCOLLINS Strangers PD: Ken Payne APD/MD: Dean Miuccio PD/MD: Rose Diehl PHILCOLLINS\*Stranger KTRR/Ft. Collins, CO WINK/Ft. Myers, FL \* WMGX/Portland, ME PHILCOLLINS Strangers MICHAEL BOLTON 'Sexual' MARIAH CAREY/JOE The KMZQ/Las Vegas, NV \* PHILCOLLINS 'Strangers KENNY G 'Stranger' D: Randi Kirshbau PD/MD: Ethan Mint SMASHMOUTH 'Mom erim PD: Duncan P. RICKY MARTIN "AII" SAVAGE GARDEN Knew PHIL COLLINS "Strangers SAN TANA F/ROB THOMAS "Smooth" No Adds KRUZ/Santa Barbara, CA PD/MD: Jim Rondeau APD: Joe Mamma 12 COLLECTIVE SOUL Needs WRVF/Toledo, OH \* PD: Susan Gates MD: Kim Carson MICHAEL BOLTON "Sexua LOU BEGA "Mambo" MARC ANTHONY "Know WMEZ/Pensacola, FL \* WMJJ/Birmingham, AL WOST/Ft. Myers, FL KSNE/Las Vegas, NV \* PHIL COLLINS "Strangers" MULBERRY LANE "Breath" JESSICA SIMPSON Wann WBMX/Boston, MA KBBT/Portland, OR PD: Michelle Engel MD: Lisa Adams PD: Jim Radford MD: Rence Reed FOOFIGHTERS "Lea BETHHART "LA OM: John Jenkins PD/MD: John Stuart PHILCOLLINS 'Strange WAJI/Ft, Wayne, IN 1 PD: Tom Chase MD: John Berry 6 SAVAGE GARDEN "Knew VP/Prog.: Greg Stra MD: Mike Mulleney OM: Lee Tobin PD: Barb Richards MD: Dr. Dave KMXZ/Tucson, AZ KMHX/Santa Rosa, CA LETERNI I LOURIS Loss EDMIN ACCINIC Codd FASTEALL OUT FYARL LAW Kiss SMASH MOUTH YAIT SOURCENT KISS GOLOGO DOLLS "Steff ODUNTING GROWS "Hange DUNT Warder ROBO WILLIAMS" Angels ROBOR WILLIAMS "Angels ROBOR WILLIAMS" Twenteen DLID'S "Strategen DLID'S "Angels" SHARA NAVIS MUTTA American BIRAN KONDIGHT Opt 8 MARK ANATHONY "Now" PAULA COLE BAND "Babes PD: Bobby Rich MD: Leslie Lois 2 SAVAGE GARDEN "Kney GM/PD: Ron Castro APD: E.J. Tyler FOORGHTERS "Learn EVAN OLSON "Better COLLECTIVE SOUL "Need BLIER "Picture" WBEB/Philadelphia, PA WMJX/Boston, MA \* PHILCOLLINS "Strangers" JIMINY BUFFETT "Southern WALK/Nassau-Suffolk, NY \* PD: Chris Conley MD: Donna Rowland PD: Don Kelley MD: Mark Laurence 10 98 DEGREES 'Do' PAULA COLE BAND 'Believe RICKY MARTIN "All" WMJQ/Buffalo, NY \* WMEE/Ft. Wayne, IN <sup>4</sup> PD: Captain Chris Didier FOO FIGHTEF R E M "Great VP/Prog.: Gene Michael APD: Rob Miller MD: Charlie Lombardo PHILCOLLINS 'Strangers' KOOI/Tyler-Longview, TX OM/PD: Dave Moreland KENNY G "Stranger" PHIL COLLINS "Strangers" DAVE KOZ "Together JIMMY BUFFETT "Southern PD: David Gillen MD: Roger Christian SAVAGE GARDEN-Knew PD: Captain MD: Boome WAFY/Frederick, MD KRSK/Portland, OR \* OM/PD: Dave M MD: Bill Davis WAEV/Savannah, GA OM/PD: Joel Grey APD/MD: Jim Allen LOU BEGA 1Mambo PHIL COLLINS "Strangers OM/PD: Scotty Snipes APD: Robert Elfman MD: Brad Kelly SMASH MOUTH "Moraing PHIL COLLINS "Strangers" MARIAH CAREY/JOE "Than LENNY KRAVITZ "American CELINE DION "Way" WMT/Cedar Rapids, IA WEZN/Bridgeport, CT KBIG/Los Angeles, CA KVSR/Fresno, CA \* KESZ/Phoenix, AZ \* PD: Mike Yeager APD: Andy Winford MD: Julie Logan JMD: Randy Lee SARAH MCLACHLAN 'los' KSOF/Fresno, CA \* TAL BACHMAN 1Hgh CELINE DION "Way" PD: Mike Del Rosso MD: Genevieve Shanahar PHIL COLLINS "Strangers" WLZW/Utica, NY WSNE/Providence, RI \* PD: Scott Keith 13 SAVAGE GARDEN "Knew" PHE COLLINS' Strangers" VMD: Randy Jay PHILCOLUNS "Strangers PD: Bill Hess APD: Eddie Moran KPLZ/Seattle-Tacoma, WA KOST/Los Angeles, CA WLNK/Charlotte, NC PD: Casey Keating MD: Alisa Hashimoto FOOFIGHTERS "Learn" CELINE DION "Way" WHBC/Canton, OH \* WSHH/Pittsburgh, PA PD: Johnny Chiang 17 96 DEGREES "Do" 6 'N SYNC W/G ESTEFAN "Musik PHIL COLLINS "Strangers' OM: Tom Jackson PD: Mike Edwards MD: Patty Vaughn R E M 'Great STING Day' WASH/Washington, DC WKSI/Greensboro, NC \* WLHT/Grand Rapids, MI \* PD: Bill Bailey APD/MD: Mary Turner PD:Terry Simmons MD: Kayleigh Kriss MD: Ron Antil PHILQOLLINS Stra PD: Jeff Cushman MD: Geno Pearson 2 BETHHARI'LA' PHIL COLLINS "Strangers" MICHAEL BOLTON "Sexual PD: Steve Allan MD: Randi Martin WRAL/Raleigh-Durham, NC \* MD: Rob Poulin WMC/Memphis, TN PD: Russ Morley MD: Bruce Wayne 2 SMASH MOUTH 1Moming" EURYTHMICS "17" SIXPENCE "There' RICK SPRINGFIELD Free MICHAEL BOLTON Sexual KKCW/Portland, OR \* WVEZ/Louisville, KY \* WYYY/Syracuse, NY \* No Adds KDAT/Cedar Rapids, IA OM: David Smith APD/MD: Joe Fedele D/MD: Rich Lau CELINE DION 'Wav' Laub WIKZ/Hagerstown, PA PD: Rick Alexander APD/MD: Michael Ross WTMX/Chicago, IL \* MICHAEL BOLTON Sexual PHILCOLLINS "Strangers" No Adds WEAT/West Palm PD: Barry James APD/MD: Jaime Kartak FIONA APPLE Fast COLLECTIVE SOUL "Needs" KLCA/Reno, NV WMAG/Greensboro, NC \* Beach, FL \* OM/DD: Les Howard Jai APD/MD: Chad Perry CHC43O 'Back' DAVE KOZ Together' MARCANTHONY 'Know' JONATHAN BUTLER 'Do' JESSICA SAMPSON 'Wanna' SIMPLY RED 'Wave' WWLI/Providence, RI D: Kevin S No Adds WKTI/Milwaukee, WI \* PD: Danny Clayton APD/MD: Leonard Peace 1 SAVAGE GARDEN "Knew" WMTX/Tampa, FL WPEZ/Macon, GA PD: Tom Holt MD: Bob Boisvert 3 MULBERRYLAAF Breath 2 MICHAEL BOLTON 'Sexual 1 ATLANTA RHYTHM ''Fragers ALISON KRAUSS 'Stay' PD: Chris Ebbott MD: Rico Blanco MARCANTHONY "Kr SANTANA F/ROB THE WDEF/Chattanooga, TN PHILCOLLINS Strangers WTIC/Hartford, CT \* OM/PD: Steve Sathany MD: David Simpson No Adds PD: Danny Howard MD: Denise Peters WMXB/Richmond, VA \* WVMX/Cincinnati, OH \* WMYI/Greenville, SC PHILCOLLINS "Strangers" CHICAGO Back VMD: Brad Ellis SMASH MOUTH 'Morning SAVAGE GARDEN "Knew" ID: Gary Jackso HL COLLINS "Strange WMGN/Madison, WI D: Bender ROBBIE WILLIAMS "Angels R E M "Great" WMYX/Milwaukee, WI VP/Prog: Pat O'Neill MD: Kim Fischer 2 SARAH MCLACHLAN Tice WSSR/Tampa, FL PD: Brian Kelly MD: Mark Richards PD: Scott Chase MD: John Stewart NATALIE MERCHANT VERTICAL HORIZON WLIT/Chicago, IL \* WSPA/Greenville, SC \* WRMF/West Palm Beach, FL \* KUCD/Honolulu, HI PD/MD: Bill George WRSN/Raleigh-Durham, NC OM: Jim Kirkland PD/MD: Greg McKinney PHI COLUNS "Strangers" LULU/HONOLULU, HI POMD: Bill George 50 TRAIN Vignari 50 LIN Surviver 50 LIN Surviver 50 RID VIG SULU State 50 RID VIG SULU SULU 50 RID VIG SULU 50 RID VIG SULU SULU 50 RID VIG SULU SULU 50 RID VIG SULU 50 RID VIG SULU SULU 50 RID VIG SULU 50 RID VIG SULU SULU 50 RID VIG SULU 50 RID VIG SULU SULU 50 RID VIG SULU 50 RID VIG SULU 50 RID VIG SULU SULU 50 RID VIG SU WVOR/Rochester, NY WMVX/Cleveland, OH OM/PD: George Johns APD: Lindy Rome MD: Dave Brewster PHIL COLLINS "Strangers" SHANIA TWAIN "Man FOO RGHTERS Learn MID: BOD Bronson MICHAEL BOLTON "Sexual" PHILCOLLINS "Strangers" MARIAH CAREY/JOE - Thank KVLY/McAllen\_TX \* D: Aiex D KSTP/Minneapolis, MN WNND/Chicago, IL \* Dir/Prog.: Todd Fisher OM/MD: Leighton Peck 25 TRAIN "Virgina" 16 LENWY KRAVITZ "American" LOU BEGA 'Mambo' SANTANA F/ROB THOMAS "Smooth WRCH/Hartford, CT PD: Mark Hamlin MD: Haynes Johns 2 ALISON KRAUSS 'Stay WWWM/Taledo, OH WQAL/Cleveland, OH \* PD: Mary Ellen Kachinske MD: Steve Brown SANTANA F/ROB THOMAS ALISON KRAUSS "Stay" PHIL COLLINS "Strangers" KENNY G "Stranger" DAVE KOZ "Together" PD: Allan Camp MD: Joe Hann PHILCOLLINS Strangers KRNO/Reno, NV PD: Dan Fritz PHIL COLLINS "Strangers" ALISON KRAUSS "Sery" MICHAEL BOLTON "Sexual WZNE/Rochester, NY \* PD/MD: Rich McKenzie MATTHEW SWEET "Matters" PD: Todd Michaels MD: Steve Marshall No.4dds KRBB/Wichita, KS MARCANTHONY 'Know WRRM/Cincinnati, OH PD: Larry London MD: Todd Taylor PHILCOLLINS "Strangers" WXPT/Minneapolis, MN KZPT/Tucson, AZ \* PD: Angle Handa MD: Drew Michaels OM/PD; T.J. Holtand APD/MD: Ted Morro No Adds PD: Dusty Hayes APD: Paul Kraimer, Dino KRTR/Honoiulu, HI \* PD/MD: Wayne Maria 7 JESSICA SIMPSON "Wanna" 4 LOU BEGA "Mambo" WLRQ/Melboume, FL KZZO/Sacramento, CA \* KVUU/Colorado Sorinos, CO \* 2: Mark Lander 2: Mark Lander 2: Karen Kay PHILCOLLINS "Strangers" MICHAEL BOLTON "Secual SIMPLY RED Wave" PD: Kevin Callahan MD: Rob Meyer 4. COUNTING CROWS "Hargin" R.E.M. "Great" VERTICAL HORIZON "Everything" WTVR/Richmond, VA PD: Alan Oda APD: Jim Matthews MD: Sonia Jimenez J. VERTICAL HORIZON Teve REM "Great" MACY GRAY "Try" D/MD: Tony Florentine PHIL COLLINS "Strangers" CHRCAGO "Back" MICHAEL BOLTON "Secual WMGS/Wilkes Barre, PA WDOK/Cleveland, OH MD: Stan Phillips PHILCOLLINS "Strangers" PD: Dave Popovich APD/MD: Scott Miller No Adds WRQX/Washington, DC \* KOSO/Modesto, CA \* KSSK/Honolulu, HI \* Dir/Ops/PD: Steve Kost MD: Carol Parker 2 SMASH.MOUTH "Morning" PD: Max Miller MD: Donna Miller PD/MD: Jeff Silve WRVR/Memphis, TN <sup>4</sup> WSLQ/Roanoke Lynchburg, VA PD: Don Morrison MD: Dick Daniels 1 PHILCOLLINS"Strat WCGQ/Columbus, GA PD/MD: Al Haynes APD: Sheryn Groen BARENAKED LADIES "Get" NATALIE MERCHANT "Space" DMU: Jeff Silvers PHIL COLLINS "Strangers" ALISON KRAUSS "Stay" ATLANTA RHYTHM "Fine" CHICAGO "Back" MARIAH CAREY/JOE, "Thank" WJBR/Wilmington, DE KYKY/St. Louis, MO 1 OM: Joel Burke PD/MD: Kay Mankey PHILCOLLINS "Strange DAVE KOZ "Together" WTCB/Columbia, SC \* PD/MD: Brent Johnson PHILCOLLINS "Stranges" ALISON KRAUSS "Stay" PD: Michael Walte MD: Catey Hill PHILCOLLINS "Strangers" D: Smokey Rivers PD/MD: Greg Hewitt No Adds WMBX/West Palm Beach, FL \* WJLK/Monmoulh-Ocean, NJ \* PEARL JAM "Kiss TAL BACHMAN "High" SMASH MOUTH "All" GOO GOO DOLLS "Slide OM: John O'Connell APD/MD: Jeff Clarke 17 REM "Great" OM/PD: Mike Ka Lauren Pressies WLTQ/Milwaukee, WI \* SMASH MOUTH "AIF" GOD GOD DOLLS "Side STING "Day" OFTSPRING "Get" BUCKCE RIRY "Movies" HOLE "Madburg UNIV OSBORNE "Baby RE M. "Great" EVAN OL SON "Better VERTICAL HORIZON "EM VGNI/Wilmington, NC Vn Adris WGSY/Columbus, GA WAHR/Huntsville, AL \* WRWC/Rockford, IL KKPN/Corpus Christi, TX WVRV/St. Louis, MO \* PD: Mike Farrow MD: Craig Thomas PHIL COLLINS "Strangers PD/MD: Alan Quin AMD: April Haze 18 EDWINMCCAIN\*U PD: Rob Harder MD: Bonny O'Brien PD: Matt Williams MD: Carrie Matteson MULBERRYLANE Bre MICHAEL BOLTON "Se PD: Joe Larson MD: David Myers 1 VERTICAL HORIZON "Everything" 1 BREE SHARP "Amenca" BLINKER THE STAR "Stiding" PD: Jason Hillery MD: Chad Bennett WXLO/Worcester, MA <sup>4</sup> GM/PD: Steve Gallagher MD: Amy Naverro JAN/CE ROBINSON 'Change" R.E.M. "Grad' ALISON KRAUSS "Stan KCDU/Monterey, CA \* WLTE/Minneapolis, MN PD/MD: Gary Nolan PD: Chris White MD: Sini Man SUSTER 'Barrel' JARS OF CLAY "Unforget VMD: Gary Nolan PHIL COLLINS "Strangers" MICHAEL BOLTON "Sexual DAVE KDZ "Together" MARIAH CAREY/JOE "Thank WSRS/Worcester, MA KGBY/Sacramento, CA \* PD: Steve Peck MD: Jackie Brush PHILCOLLINS "Stran KDMX/Dallas-Pt. Worth, TX \* PD: Randy James APD: Lisa Thomas \*= Mediabase 24/7 monitored PD: Steve Kelly MD: Michael Rivers PHIL COLLINS "Strangers" JESSICA SIMPSON "Wanna KHMX/Houston-Galveston, TX \* OM: Jim Trapp APD: Jim Oktavec MD: Lori Bradley 11 CELINE DION"Way" JARS OF CLAY "Unforget WLTS/New Orleans, LA \* PD: Ulm Hanzo MD: Charese Fruge' 16 MARCANTHONY Know 15 BRIANACKIGHT One SMASH MOUTH "Moming" WARM/York, PA \* PD: Kelly West MD: Rick Sten WMXC/Mobile, AL \* \*= Mediabase 24/7 monitored WDAQ/Danbuty, CT PD: Bill Trotta APD: Barbara Corbett PD: Ron Anthony MD: Mary Booth JESSIGASMPSON "Wanna" PHIL COLLINS "Strangers" KEZK/St. Louis, MO \* 111 Total Reporters 2 MICHAEL BOLTON "Sexual" PHIL COLLINS "Strangers" 111 Current Reporters 109 Current Playlists PD: Smokey Rivers MD: Jim Doyle MICHAEL BOLTON "Sexual SAVAGE GARDEN Knew R F M "Great" 96 Total Reporters WMXY/Youngstow Warren, OH \* OM/PD: Dan Rivers MD: Mark French 5 SAVAGE GARDEN Kinev PHIL COLLINS "Stranger KJSN/Modesto, CA 96 Current Reporters MMD: Gary Michaels JONATHAN BUTLER "Do" MARIAH CAREYJDE "Thank K D LANG "Anywhere" PHIL COLLINS "Strangers" ATLANTA RHYTHM "Fine WPLJ/New York, NY \* VP/Prog: Tom Cuddy PD: Scott Shannon MD: Tony Mascaro VMMX/Dayton, OH \* WENS/Indianapolis, IN Did Not Report, Playlist Frozen (2): 96 Current Playlists KSFI/Salt Lake City, UT WMJY/Biloxi-Gulfport, MS WSWT/Peoria, IL PD: Jeff Steven: MD: Dean Taylo OM/PD: Greg Du MD: Jim Cerone No Adris OM: Alan Hague MD: Lyle Morris No Longer A Reporter (1): WYXR/Philadelphia, PA No Adds

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#### Hot AC Top 30 Raz

LL		November 12, 1999						
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added®
ì	0	SANTANA F/ROB THOMAS Smooth (Arista)	4055	+44	434146	19	94/2	ARTIST TITLE LABEL(S) ADDS
3	2	TAL BACHMAN She's So High (Columbia)	3257	+2	334792	29	95/2	R.E.M. The Great Beyond (Warner Bros.) 18
2	3	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	3237	-59	<b>331608</b>	12	85/1	SMASH MOUTH Then The Morning Comes (Interscope) 11
4	4	SUGAR RAY Someday (Lava/Atlantic)	3045	-96	312416	22	88/2	BETH HART L.A. Song (143/Lava/Atlantic) 7
7	6	GOO GOO DOLLS Black Balloon (Warner Bros.)	<mark>264</mark> 6	+19	275 <mark>95</mark> 7	22	82/2	VERTICAL HORIZON Everything You Want (RCA)7FOO FIGHTERS Learn To Fly (Roswell/RCA)6
9	6	LEN Steal My Sunshine (Work/Epic)	2606	+87	267621	15	79/2	<b>TRAIN</b> Meet Virginia <i>(Aware/Columbia)</i> 5
5	7	SMASH MOUTH All Star (Interscope)	2599	-241	274898	26	88/2	SAVAGE GARDEN   Knew   Loved You (Columbia) 5
8	8	FASTBALL Out Of My Head (Hollywood)	2496	-97	271817	31	87/2	COUNTING CROWS Hanginaround (DGC/Geffen) 5
6	9	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	2481	-193	261021	15	92/2	ROBBIE WILLIAMS Angels (Capitol) 4
10	0	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	2097	+3	204758	10	85/0	STING Brand New Day (A&M) 4
12	Ð	TRAIN Meet Virginia (Aware/Columbia)	2042	+125	212615	14	74/5	CELINE DION That's The Way It Is (550 Music/Epic)4LENNY KRAVITZ American Woman (Maverick/Virgin)4
11	12	<b>RED HOT CHILI PEPPERS</b> Scar Tissue (Warner Bros.)	1940	-63	184155	18	62/2	MARC ANTHONY I Need To Know (Columbia) 4
14	13	SARAH MCLACHLAN Ice Cream (Arista)	1644	+182	164629	5	67/2	<b>NATALIE MERCHANT</b> Space Oddity <i>(Elektra/EEG)</i> 4
13	14	GOO GOO DOLLS Slide (Warner Bros.)	1458	-17	159650	57	87/2	EVAN OLSON So Much Better (Cherry/Universal) 4
16	15	CITIZEN KING Better Days (And The Bottom) (Warner Bros.)	1384	-8	127696	28	57/2	RICKY MARTIN Shake Your Bon-Bon (C2/Columbia) 4
Breake	-	SMASH MOUTH Then The Morning Comes (Interscope)	1351	+265	152318	3	65/11	COLLECTIVE SOUL Needs (Atlantic)         4
15	17	SHANIA TWAIN Man! I Feel Like A Woman! (Mercury)	1309	-103	144406	10	52/1	
17	18	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	1276	-24	130725	52	86/1	
25	19	SAVAGE GARDEN   Knew   Loved You (Columbia)	1176	+181	112712	4	51/5	
18	20	EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)	1171	-89	90851	24	64/1	Most Increased
19	21	PEARL JAM Last Kiss (Epic)	1157	-62	121497	20	64/2	<b>Plays</b>
22	88	STING Brand New Day (A&M) BETH HART L.A. Song (143/Lava/Atlantic)	1126 1097	+84 +156	112927 159533	6	55/4 51/7	TOTAL PLAY ARTIST TITLE LABEL(S) INCREASE
27	8	COUNTING CROWS Hanginaround (DGC/Geffen)	1097	+156	123778	5 2	48/5	
29	8	LENNY KRAVITZ American Woman (Maverick/Virgin)	982	+190	117464	7	36/4	SMASH MOUTH Then The Morning Comes (Interscope) +265
26 28	8	<b>ROBBIE WILLIAMS</b> Angels ( <i>Capitol</i> )	902 970	+34	99215	6	57/4	<b>R.E.M.</b> The Great Beyond (Warner Bros.)+212 <b>FOO FIGHTERS</b> Learn To Fly (Roswell/RCA)+205
28	27	<b>RICKY MARTIN</b> She's All I Ever Had <i>(C2/Columbia)</i>	943	-90	77489	11	57/4 45/1	COUNTING CROWS Hanginaround (DGC/Geffen) +198
Debut	-	<b>SPLENDER</b> Yeah, Whatever (C2/Columbia)	943 749	+55	64917	1	35/1	SARAH MCLACHLAN Ice Cream (Arista) +182
	3	TONIC You Wanted More (Universal)	743	+55	57500	2	36/2	SAVAGE GARDEN   Knew   Loved You (Columbia) +181
24	30	PAULA COLE BAND I Believe In Love (Imago/WB)	662	-356	54051	9	55/1	MARC ANTHONY   Need To Know (Columbia) +166
	30	The core of the tone of the core (mago, wb)	002	000	04001	3	00/1	BETH HART L.A. Song (143/Lava/Atlantic) +156



94

96 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1300 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

FOO FIGHTERS Learn To Fly (Roswell/RCA) Total Plays 640. Total Stations 44, Adds 6 JUDE I'm Sorry Now (*Maverick*) Total Plays 637. Total Stations: 39, Adds: 1 CELINE DION That's The Way It Is (*550 Music/Epic*) Total Plays: 593. Total Stations: 36, Adds: 4 BARENAKED LADIES Get In Line (Elektra/EEG) Total Plays: 577. Total Stations: 32, Adds: 2 MARC ANTHONY | Need To Know (Columbia) Total Plays 508, Total Stations 24, Adds: 4 BLINK-182 What's My Age Again? (MCA) Total Plays: 479. Total Stations: 19, Adds: 2 EURYTHMICS 17 Again (Arista) Total Plays: 399. Total Stations: 29. Adds: 1 THISWAY Crawl (Reprise) Plays: 376. Total Stations: 30. Adds:

INDIGO GIRLS Peace Tonight (Epic) Total Plays: 352, Total Stations: 21, Adds: 0 FIONA APPLE Fast As You Can *(Clean Slate/Epic)* Total Plays: 320, Total Stations: 21, Adds: 2 BACKSTREET BOYS Larger Than Life (Jive) Total Plays: 317, Total Stations: 16, Adds: 1 JANICE ROBINSON Nothing I Would Change (Warner Bros.) Totai Plays: 275. Total Stations: 17. Adds: 2 R.E.M. The Great Beyond (Warner Bros.) Total Plays: 252. Total Stations: 33. Adds: 18 Total Plays: 252. Total Stations: 33. Ad OLO 97'S Nineteen (Elektra/EEG) Plays: 238, Total Stations: 22, Adds: 2 BREE SHARP America (Trauma) Total Plays: 228. Total Stations: 20. Adds: 1 CHRIS PEREZ BANO Best I Can (Hollywood) Total Plays: 211. Total Stations: 17. Adds: 0

**New & Active** 

NATALIE MERCHANT Space Oddity (Elektra/EEG) Total Plays 197. Total Stations: 23. Adds: 4 EVAN OLSON So Much Better (Cherry/Universal) Total Plays: 188. Total Stations: 14. Adds: 4 VERTICAL HORIZON Everything You Want (RCA) Total Plays: 186. Total Stations: 23, Adds: 7 BRITNEY SPEARS (You Drive Me) Crazy (*Jive*) Total Plays: 171, Total Stations: 10, Adds: 1

JEWEL What's Simple Is True (Atlantic) Total Plays. 148. Total Stations: 11, Adds: 0 RICKY MARTIN Shake Your Bon-Bon (C2/Columbia) 104. Total Stations. 11. Adds. 4 MACY GRAY I Try (Epic) Total Plays: 33. Total Stations: 10, Adds: 3

Songs ranked by total plays

"5.he Dolphin's Cry" **SPINNING ON THESE MAJORS:** KENZ - 35 spins ranked #1 KZON - 24 spins KFMB - 14 spins KAEP - 36 spins **KYIS** - 14 spins FROM THE NEW ALBUM The Distance S.O Here

IN NOVEMBER Tibetan Freedom Concert Airs on VH1 11.11.99 Single Featured on TV Show "Charmed" 11.12.99 Late Show with David Letterman / Now ON TOUR

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+151

+145

CHART

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CELINE DION That's The Way It Is (550 Music/Epic)

**Breakers**®

**SMASH MOUTH** 

Then The Morning Comes (Interscope)

TOTAL STATIONS/ADDS

65/11

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

TOTAL PLAYS/INCREASE

1351/265

VERTICAL HORIZON Everything You Want (RCA)



## Most Played Recurrents

	MATCHBOX 20 Back 2 Good (Lava/Atlantic)
	BACKSTREET BOYS   Want It That Way (Jive)
	SUGAR RAY Every Morning (Lava/Atlantic)
	SARAH MCLACHLAN   Will Remember You (Arista)
	EAGLE-EYE CHERRY Save Tonight (Work/Epic)
	NATALIE IMBRUGLIA Torn (RCA)
BLESSID UN	NION OF SOULS Hey Leonardo (She Likes Me For Me) (Push/V2,
	LENNY KRAVITZ Fly Away (Virgin)
	SHAWN MULLINS Lullaby (SMG/Columbia)
	GOO GOO DOLLS Iris (Warner Sunset/Reprise)
	PHIL COLLINS You'll Be In My Heart (Hollywood)
	SHERYL CROW My Favorite Mistake (A&M)
	THIRD EYE BLIND Jumper (Elektra/EEG)
	JEREMY TOBACK You Make Me Feel (RCA)
GR	EEN DAY Time Of Your Life (Good Riddance) (Reprise)
	BARENAKED LADIES One Week (Reprise)
	DAVE MATTHEWS BAND Crush (RCA)
	EDWIN MCCAIN I'll Be (Lava/Atlantic)
	THIRD EYE BLIND Semi-Charmed Life (Elektra/EEG)
	LIT My Own Worst Enemy (RCA)

## HOT AC Going For Adds 11/15/99

CHRISTINA AGUILERA The Christmas Song (*RCA*) MARIAH CAREY f/JOE & 98 DEGREES Thank God I Found You (*Columbia*) FILTER Take A Picture (*Reprise*) EDWIN MCCAIN Go Be Young (*Lava/Atlantic*) 98 DEGREES This Gift (*Universal*)





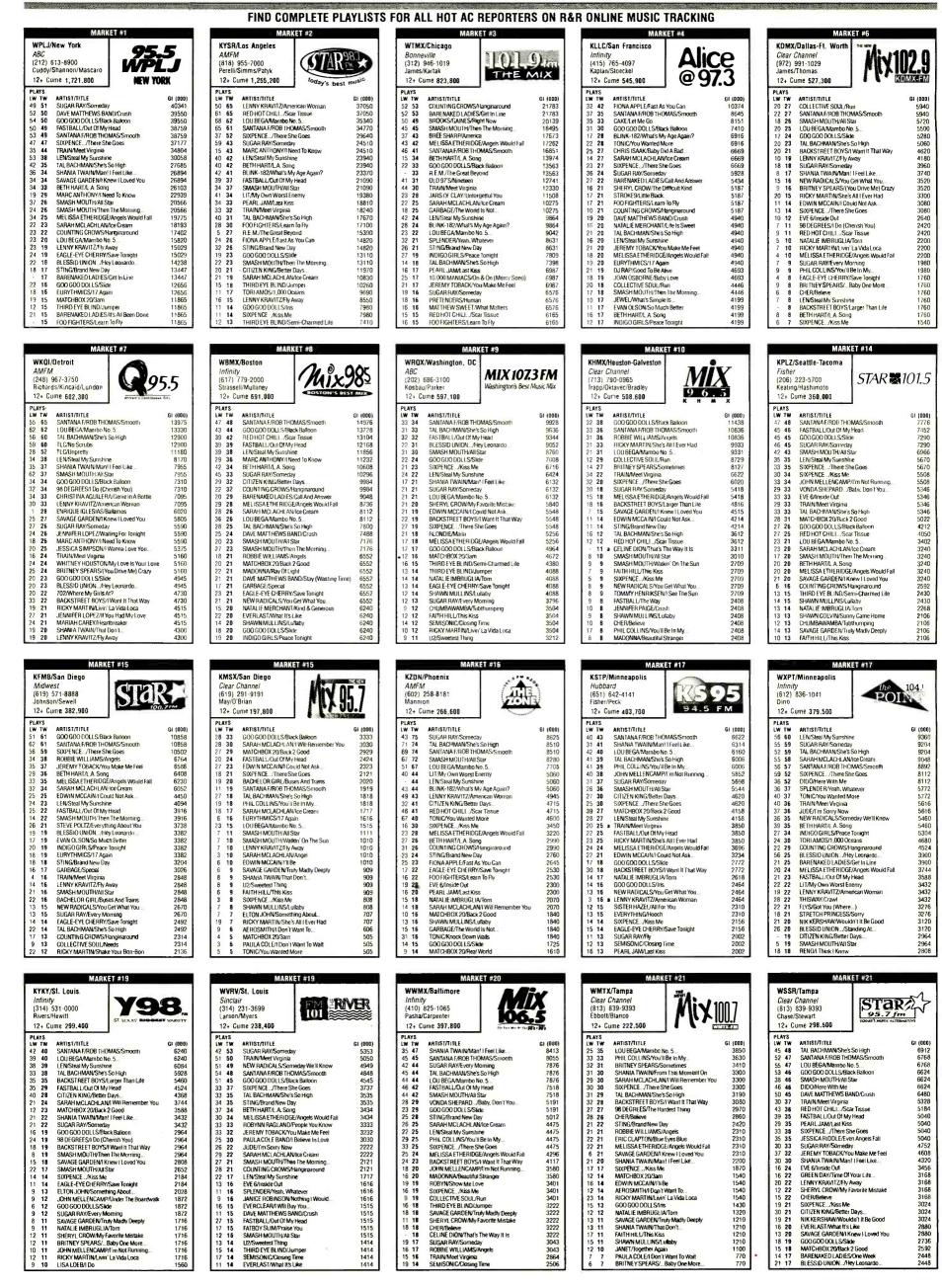
Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

## Don't leave your music selection to instinct alone!

Verify each song's Familiarity, Positive Acceptance, Dislike, and Burn Factor **Ask your P1's what songs they want to hear.** 



## Hot AC Playlists



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## **Pop/Alternative**

<sup>®</sup> November 12, 1999

Top 20

#### POP/ALTERNATIVE

LW	TW	ARTIST TITLE LABEL(S)	TW TOT	AL PLAYS T LW	TOTAL STATIONS/ ADDS
Ĵ	۲	SANTANA F/ROB THOMAS Smooth (Arista)	1857	1858	35/1
2	2	SUGAR RAY Someday (Lava/Atlantic)	1397	1470	34/2
5	3	LEN Steal My Sunshine (Work/Epic)	1385	1315	34/2
-4	4	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	1342	1358	32/2
3	5	GOO GOO DOLLS Black Balloon (Warner Bros.)	1335	1386	32/2
6	6	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	1225	1313	31/1
7	7	TAL BACHMAN She's So High (Columbia)	1205	1205	35/2
9	8	TRAIN Meet Virginia (Aware/Columbia)	1147	1089	31/2
8	9	SIXPENCE NONE THE RICHER There (Squint/Elektra/EEG)	1077	1204	33/2
12	0	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	998	995	32/0
10	11	SMASH MOUTH All Star (Interscope)	963	1077	33/2
13	12	SARAH MCLACHLAN Ice Cream (Arista)	949	845	32/1
14	₿	SMASH MOUTH Then The Morning Comes (Interscope)	931	790	35/2
11	14	FASTBALL Out Of My Head (Hollywood)	918	1009	32/2
17	₲	BETH HART L.A. Song (143/Lava/Atlantic)	846	717	32/3
16	16	COUNTING CROWS Hanginaround (DGC/Geffen)	833	720	31/2
15	Ð	CITIZEN KING Better Days (And) (Warner Bros.).	799	776	29/2
18	18	LENNY KRAVITZ American Woman (Maverick/Virgin)	666	686	23/2
20	19	SPLENDER Yeah, Whatever (C2/Columbia)	636	583	24/1
19	20	PEARL JAM Last Kiss (Epic)	578	58 <b>6</b>	24/2

35 Pop/Alternative reporters. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. © 1999, R&R Inc.

#### **New & Active**

 STING Brand New Day (A&M)

 Total Plays: 563, Total Stations: 25, Adds: 2

 TONIC You Wanted More (Universal)

 Total Plays: 554, Total Stations: 20, Adds: 2

 FOO FIGHTERS Learn To Fly (Roswell/RCA)

 Total Plays: 515, Total Stations: 31, Adds: 3

 JUDE I'm Sorry Now (Maverick)

 Total Plays: 491, Total Stations: 26, Adds: 1

 BARENAKED LADIES Get In Line (Elektra/EEG)

 Total Plays: 477, Total Stations: 23, Adds: 0

 BLINK-182
 What's My Age Again? (MCA)

 Total Plays: 464, Total Stations: 19, Adds: 2

 ROBBIE WILLIAMS
 Angels (Capitol)

 Total Plays: 388, Total Stations: 23, Adds: 1

 FIONA APPLE Fast As You Can (Clean Slate/Epic)

 Total Plays: 303, Total Stations: 23, Adds: 1

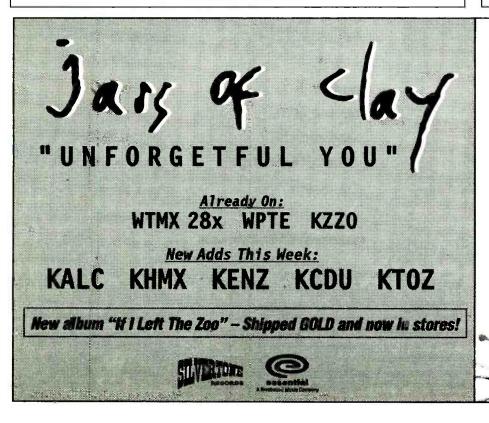
 INDIGO GIRLS
 Peace Tonight (Epic)

 Total Plays: 272, Total Stations: 18, Adds: 0

 SAVAGE GARDEN I Knew I Loved You (Columbia)

 Total Plays: 262, Total Stations: 13, Adds: 0

Songs ranked by total plays



## TUNED-IN POP/ALTERNATIVE

## 20ne WZNE/Rochester, NY

#### 3am

EAGLE-EYE CHERRY Save Tonight RED HOT CHILI PEPPERS Scar Tissue COUNTING CROWS Mr. Jones LENNY KRAVITZ American Woman ALANIS MORISSETTE Hand In My Pocket OLD 97'S Nineteen GOO GOO DOLLS Black Balloon GOO GOO DOLLS Name U2 Sweetest Thing SARAH MCLACHLAN Ice Cream NATALIE IMBRUGLIA Torn COLLECTIVE SOUL December BLINK-182 What's My Age Again? R.E.M. What's The Frequency, Kenneth?

#### 11am

EAGLE-EYE CHERRY Save Tonight RED HOT CHILI PEPPERS Scar Tissue PETER GABRIEL In Your Eyes LENNY KRAVITZ American Woman EVERCLEAR Everything To Everyone FIONA APPLE Fast As You Can SUGAR RAY Every Morning JEWEL You Were Meant For Me SMASH MOUTH All Star EMF Unbelievable THIRD EYE BLIND How's It Going To Be? LIT My Own Worst Enemy U2 Pride (In The Name Of Love) CITIZEN KING Better Days (And The Bottom...) U2 One COLLECTIVE SOUL Shine EVERCLEAR I Will Buy You A New Life DAVE MATTHEWS BAND Ants Marching LOU BEGA Mambo No. 5 (A Little Bit Of...) TOAD THE WET SPROCKET Good Intentions ALANIS MORISSETTE Uninvited LIT My Own Worst Enemy BARENAKED LADIES IF I Had \$1,000,000 LENNY KRAVITZ Fly Away RED HOT CHILI PEPPERS Scar Tissue GARBAGE Special R.E.M. Nightswimming SUGAR RAY Someday

4pm

BLINK-182 What's My Age Again?

#### 8pm

SHAWN MULLINS Lullaby SHERYL CROW My Favorite Mistake TONIC You Wanted More NATALIE MERCHANT Wonder LOU BEGA Mambo No. 5 (A Little Bit Of...) BARENAKED LADIES Call & Answer STING Brand New Day U2 Sweetest Thing TOM PETTY Free Fallin' SMASH MOUTH All Star ALANIS MORISSETTE You Learn LIT My Own Worst Enemy FASTBALL The Way

24.7

#### Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

#### **Contributing Stations**

KPEK/Albuquerque, NM KAMX/Austin, TX KLLY/Bakersfield, CA WBMX/Boston, MA WLNK/Charlotte, NC WTMX/Chicago, IL KKPN/Corpus Christi, TX KALC/Denver-Boulder, CO WOST/Ft. Myers-Naples, FL KVSR/Fresno, CA WKSI/Greensboro, NC KUCD/Honolulu, HI KMXB/Las Vegas, NV KYSR/Los Angeles, CA WQSH/Louisville, KY WXPT/Minneapolis, MN KOSO/Modesto, CA KCDU/Monterey-Salinas, CA WPTE/Norfolk, VA KYIS/Oklahoma City, OK KZON/Phoenix, AZ KBBT/Portland, OR KLCA/Reno, NV WZNE/Rochester, NY

KZZO/Sacramento, CA WVRV/St. Louis, MO KQMB/Salt Lake City, UT KFMB/San Diego, CA KLLC/San Francisco, CA KRUZ/Santa Barbara, CA KMHX/Santa Rosa, CA WSSR/Tampa, FL KZPT/Tucson, AZ WMBX/West Palm Beach, FL WXLO/Worcester, MA



## NAC/Smooth Jazz



CAROL ARCHER

**E-MAIL BAG** 

# Readers Respond To Format Flips, Label Summit And More

**I** n recent weeks we've received far more feedback — especially on the subject of format flips away from NAC/SJ — than we can possibly print. But here's a sample of what's on **R&R** readers' minds these days.

Jones Radio Network OM/NAC format Steve Hibbard offers these thoughts regarding format flips vis-a-vis his network's mission.

I just finished reading part two of "The Goose's Golden Egg" [10/8], and I can't tell you how much it was needed! I believe in this format in my heart, but being human, I still had trouble making sense of what has happened recently.

There is little for me to add, except that I get to work with stations in smaller markets that are not owned by the behemoths and don't live by the numbers even if they have ratings (good or otherwise). What I hear so often is that the advertisers keep renewing on the NAC station because they get actual results! This starts with believing in the format and going after the right accounts, and often that doesn't happen with consolidated sales staffs.

Our affiliates really have the same requirements for success as any station, with vision, passion, commitment, marketing, a focused sales effort and attention to detail all being essential. Unfortunately, it doesn't come together in every market. I do all I can to help every station that really wants to win.

Your article is must-reading for our affiliate sales staff. Obviously we see the number of markets without NAC as an opportunity for JRN, but the quality, rather than the quantity, of affiliates seems more important than ever.

#### The Nature Of Radio

WVMV/Detroit founding VP/ GM Jeff "Ozzie" Sattler has along with his outstanding staff, headed by PD Tom Sleeker spearheaded an NAC/Smooth Jazz station that stands as a model of top five success. This is his take on the current situation.

Smooth Jazz is like every radio format. To be successful requires a competitive signal, a commitment to the format and creating a complete radio station, of which music is the key, but not the only, component.

There are often extenuating circumstances that exist in any competitive environment that can dic"What I hear so often is that the advertisers keep renewing on the NAC station because they get actual results! This starts with believing in the format and going after the right accounts, and often that doesn't happen with a consolidated sales

staff."

Steve Hibbard

tate a format change, but strong operators who are committed to winning (and all that entails) will be successful whether the format is Smooth Jazz or whatever.

I don't view the recent format changes as a sign of trouble for the format, but more as just the nature of radio. These things happen. Happily, we have numerous examples of how successful a Smooth Jazz radio station can be when it's run right.

#### The Three S's

Promotion maven **Rebecca Risman** ("The Laughing Redhead") submits this observation.

Call me a cockeyed optimist (I love *South Pacific*), but I see a strong, successful future for Smooth Jazz if everyone remembers that we are in a business that creates perceptions and spins the story. Let's create the story for the format, based on our successes, into the new century with the new "slogo," "Sophisticated, sensual, scintillating ... Smooth Jazz."

This demo is ripe for exploitation. I refuse to accept that "the suits" at these conglomerates won't realize this soon. The major markets will lead the way — there are just so many AC, Talk or UAC stations that a city can support — and it's up to the entire Smooth Jazz community to create the sound, the buzz and the atmosphere that welcome group heads to take a serious look at us. Let's put our heads together and figure out how we do it.

#### NAC: A Winning Niche

Radio veteran Bill Paddock, who will launch the first Smooth Jazz "Oasis" Awards in January, attended R&R's recent fifth NAC/ SJ label summit. His feedback to the other attendees on the urgent need to bridge the gaps between two sides of the industry follows.

I have opened and owned a record store, and I have launched and run a pretty successful Smooth Jazz radio station. Neither qualifies me as an expert, but from this somewhat unusual observation point I am concerned by and astonished at what I see going on in our corner of the world.

I am amazed at the lost potential when radio knocks records, when records knocks radio and both knock Broadcast Architecture. First, let's acknowledge the realities of NAC. The Smooth Jazz niche in almost any market is not going to be as big as AC, Country or Rock, but it is going to be big enough to be very profitable for any station owner with a business approach to the format. Is it a more desirable format than AC, Country or Rock when it comes to bottom line? Probably not. Is it a winner? Definitely!

If NAC radio were a NASCAR team, it would never win the national points race, but it would place high — and definitely in the good money — in almost every race. In baseball, we wouldn't win the World Series. We probably wouldn't get to the World Series. But we would always have a winning record, and we would always be successful at the gate. NAC is a niche format, but it's a winnable format. We make a mistake when we expect too much or too little of it. NAC is very much like Sports radio, another format in which I also spent a lot of time. In both.



**TESTOSTERONE ALERT!** — Talk about manpower! Capitol artist Dave Koz (top l) visited Chicago recently and invited his pals from WNUA to come by the recording studio. He's seen here with (top, l-r) WNUA's APD/MD Steve Stile and Prog. Asst. Dave Pardo, (seated, l-r) VP/GM Ralph Sherman Jr. and PD Bob Kaake.

their sales success can exceed ratings success.

Radio criticizes records for not being more supportive with ad revenue. Records criticizes radio for not back-announcing. Both are valid points. Radio knocks records for not being more creative. Records knocks radio for not playing more creative records. Neither side is stepping into the other's shoes. The first thing you do in business is find out what your customer wants. Radio and records each need to see how the other's customer reacts.

The NAC radio listener uses NAC radio in a very definite way. He or she gets a very desirable satisfaction from listening to NAC and perceives the music as

"I don't view recent format changes as a sign of trouble for the format, but more as just the nature of radio. Happily, we have numerous examples of how successful a Smooth Jazz radio station can be when it's run right."

Ozzie Sattler

hip, positive and flowing while being stimulating and relaxing at the same time. This is what the music does, and a good programmer amplifies that.

I believe the NAC CD buyer absolutely loves what he or she hears on the radio. Unfortunately, this passion does not translate to CD sales as well as in other formats. By nature — especially with lyrics and the emotions they evoke — new releases in other formats stand out more than those in instrumentally based NAC. The consumer wants the new Garth Brooks, Sugar Ray or Bush CD, and as soon as it comes out, the last release is old.

Detroit cleverly designs cars to go out of style by creating new models every year. and the fashion industry does the same. Other music formats make product obsolete just by issuing new product. Our music never grows obsolete. NAC music is not dated. David Sanborn and Jeff Lorber material from years ago is as fresh and viable today as it was when it was created. As I type this, I'm listening to the Rippingtons' Moonlighting from 1986, and it still sounds awesome! And therefore, sadly, if a consumer has a collection of 25 or 30 NAC CDs, they really don't perceive a need to buy more. That's a fact of life with instrumental radio and instrumental records.

Both sides of the Smooth Jazz industry need to understand this and come together to maximize business within the realities of the format. What I'm seeing currently reminds me of our neighbors' 3-year old: She plays hideand-seek by running to an obvious spot and closing her eyes. She can't see, so she assumes she can't be seen. I urge both radio and records to open their eyes, sit down together and decide what each can do to help grow the format. We need to replace the frustration and finger-pointing with communication and cooperation. The NAC format can and does work, but we are missing our potential by miles because there is a chasm between radio and records when the two should be - and could be - partners.

The views expressed in a letter to the editor are those of the writer only, the writer is solely responsible for the content. **R&R** reserves the right to edit letters.

## NAC/Smooth Jazz Top 30

LL	21	* Nevember 12, 1000			1		
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
τ	0	DAVE KOZ Together Again (Capitol)	904	+29	121011	11	42/0
2	2	BRIAN CULBERTSON Back In The Day (Atlantic)	856	+92	118184	8	42/0
3	3	BONEY JAMES Body Language (Warner Bros.)	721	-29	94822	16	35/0
8	4	GOTA Let's Get Started (Instinct)	605	+52	76454	11	39/0
4	5	DOWN TO THE BONE Long Way From Brooklyn (Internal Bass)	579	-67	59662	17	32/0
7	6	BRIAN MCKNIGHT Back At One (Motown)	573	+18	78933	8	38/1
13	0	BOB JAMES What's Up (Warner Bros.)	554	+63	68123	8	38/0
12	8	JOYCE COOLING Callie (Heads Up)	538	+42	61655	6	39/0
10	9	KOMBO Talk The Talk (GRP/VMG)	525	-6	49435	10	36/0
9	10	CHUCK LOEB High Five (Shanachie)	520	-11	43995	12	38/2
5	11	NORMAN BROWN Out'a Nowhere (Warner Bros.)	509	-118	76711	19	37/0
15	12	BRIAN TARQUIN Darlin Darlin Baby (Instinct)	494	+24	55027	17	31/0
6	13	NESTOR TORRES Velvet Nights (Shanachie)	467	-107	44115	14	33/0
17	14	CRAIG CHAQUICO Forbidden Love (Higher Octave)	458	+14	58446	17	27/0
14	15	ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)	432	-40	35559	10	30/0
11	16	GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol)	419	-79	54185	12	30/0
19	Ū	KIRK WHALUM That's The Way Love Goes (Warner Bros.)	358	+11	43555	6	32/2
21	18	DAVID BENOIT Miles After Dark (GRP/VMG)	344	+51	38363	2	36/2
16	19	CHRIS BOTTI Drive Time (GRP/VMG)	339	-123	42896	22	29/0
24	20	KIM WATERS Secrets Told (Shanachie)	307	+73	48957	3	31/2
22	2	KENNY G W/LOUIS ARMSTRONG What A Wonderful World (Arista	a) <b>282</b>	+6	44031	19	22/0
23	Q	EARL KLUGH Peculiar Situation (Windham Hill)	274	+5	24635	13	25/0
26	B	SPECIAL EFX Bella (Shanachie)	230	+34	19687	3	22/0
28	24	KENNY GARRETT Simply Said (Warner Bros.)	213	+55	27930	2	28/6
Debut		KENNY G Stranger On The Shore (Arista)	189	+77	27596	1	21/4
27	26	<b>RIPPINGTONS</b> Topaz (Peak/Windham Hill Jazz)	182	+18	22724	4	15/0,
25	27	DWIGHT SILLS Dock Of The Bay (Citylights)	176	-42	29843	15	18/0
Debut	-	STING Windmills Of Your Mind (Pangaea/Ark 21)	150	+16	8197	1	13/2
Debut	> 🔁	BRIAN HUGHES Shakin' Not Stirred (Higher Octave)	144	+10	8773	1	13/0
-	30	JOE SAMPLE F/LALAH HATHAWAY Street Life (PRA/GRP/VMG)	126	+6	6006	3	11/0

42 NAC/Smooth Jazz reporters. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc

#### **New & Active**

SANTANA El Farol (Arista) Total Plays: 111, Total Stations: 12, Adds: 0

SPYRO GYRA Breezeway (Windham Hill Jazz) Total Plays: 108, Total Stations: 13, Adds: 3

LEO GANDELMAN Rise (Jazzica) Total Plays: 107, Total Stations: 10, Adds: 0

SMOKEY ROBINSON Easy To Love (Motown) Total Plays: 98, Total Stations: 7, Adds: 0

**RICHARD ELLIOT** On The Fly *(Blue Note)* Total Plays: 86, Total Stations: 16, Adds: 9

DENNY JIOSA Y2 Gruv (1201) Total Plays: 85, Total Stations: 10, Adds: 1

SLIM MAN A Night Like This (Bona Fide) Total Plays: 63, Total Stations: 7, Adds: 3

**GROVER WASHINGTON JR.** The Night Fantastic (Columbia) Total Plays: 60, Total Stations: 10, Adds: 5

JANGO 7th Journey (Samson) Total Plays: 58, Total Stations: 7. Adds: 1

Songs ranked by total plays

#### Most Added

ABTIST TITLE LABELIS ADDS RICHARD ELLIOT On The Fly (Blue Note) 9 KENNY GARRETT Simply Said (Warner Bros.) 6 **GROVER WASHINGTON JR.** The Night Fantastic (Columbia) 5 KENNY G Stranger On The Shore (Arista) BRIAN CULBERTSON & LORI PERRY Get'n... (Atlantic) 4 STEVE COLE It's Gonna Be Alright (Bluemoon/Atlantic) 4 SPYRO GYRA Breezeway (Windham Hill Jazz) 3 SLIM MAN A Night Like This (Bona Fide) 3 EARL KLUGH F/ROBERTA FLACK Now... (Windham Hill Jazz) 3 JAZZMASTERS Nightcrawler (Hardcastle/Trippin 'N' Rhythm) 3 JONATHAN BUTLER What Would You Do... (N-Coded) 3

Most Increase	d
<b>Plays</b>	TOTAL PLAY INCREASE
BRIAN CULBERTSON Back In The Day (Atlantic)	+92
KENNY G Stranger On The Shore (Arista)	+77
KIM WATERS Secrets Told (Shanachie)	+73

<b>KENNY G</b> Stranger On The Shore (Arista)	+//
KIM WATERS Secrets Told (Shanachie)	+73
BOB JAMES What's Up (Warner Bros.)	+63
RICHARD ELLIOT On The Fly (Blue Note)	+59
KENNY GARRETT Simply Said (Warner Bros.)	+55
GROVER WASHINGTON JR. The Night (Columbia)	+54
GOTA Let's Get Started (Instinct)	+52
DAVID BENOIT Miles After Dark (GRP/VMG)	+51
SPYRO GYRA Breezeway (Windham Hill Jazz)	+50
SLIM MAN A Night Like This (Bona Fide)	+ <mark>50</mark>

**Breakers**®

**No Songs Qualified For Breaker Status This Week** 

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Neighted back property on PSP ON INFERIOR TO ACKING he songs with the greatest week-to-week increases in tota Weighted chart appears on R&R ONLINE MUSIC TRACKING

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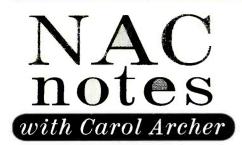
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## NAC/Smooth Jazz Action



Currently only two artists can claim airplay on 100% of the reporting panel: Dave Koz and Brian Culbertson. Koz's "Together Again" (Capitol) holds on to first place for the fourth week. Retaining 2\*, Culbertson's "Back in the Day" (Atlantic) is our top Most Increased track, up 92 plays over last week.

Several other tracks in the top 10 deserve mention: Gota's "Let's Get Started" (Instinct) demonstrates strong momentum with an 8-4\* move and an increase of 53 plays. Bob James' "What's Up" (Warner Bros.) surges 13-7\*, followed by Joyce Cooling's "Callie" (Heads Up), which moves 12-8\*.

One of the strongest entries is **Kim Waters**' "Secrets Told" (**Shanachie**), which surges 24-20\* and scores two new adds (WVMV/Detroit and WJZF/Atlanta) and an increase of 73 plays. Waters is also in top rotation at WQCD/N.Y. with 33 plays.

Kenny Garrett's "Simply Said" (Warner Bros.) moves 28-24\* and is again among the week's Most Added tracks, with six stations including WJJZ/Philadelphia, WVMV and WJCD/ Norfolk, Garrett's gotten the nod from nearly 70% of the panel.

**Richard Elliot**'s "On the Fly" (**Blue Note**) earns top Most Added honors. Nine reporters, including KYOT/Phoenix. KSSJ/Sacramento and KHIH/Denver, endorsed it with an add.

Grover Washington, Jr.'s "The Night Fantastic" (Columbia) is also among the Most Added, with WJZI/Milwaukee, KKJZ/Portland and KOAZ/Tuscon, along with two others, coming aboard out of the box,

You'll notice that adds on **Art Good**'s *JazzTrax*, **Paul Hunter**'s *Soundscapes* and **Rob Moore**'s netradio.com are now listed in this section under "NAC/Smooth Jazz Specialty Programming." While their adds are not tallied for chart purposes, they are listed because the contributions of each of these format veterans deserve acknowledgment. Each of them added **Pat Metheny**'s "Homecoming" (**Warner Bros.**) this week.



Grover Washington Jr. Prime Cuts (Greatest Hits: 1987-1999) Columbia

Among the artists who shaped smooth jazz's earliest sounds — and who have continued to exert enormous influence over their peers in contemporary jazz —

**Grover Washington Jr**. is surely one of the very greatest. After struggling with cancer, Washington is back with a retrospective look at some of the finest examples recorded during the "Columbia years" of his illustrious career. The collection *Prime Cuts* (Columbia) spans classics such as "Only for You (*Siempre Para Ti Sere*)," "Take Five (Take Another Five)" and "Soulful Strut," along with two newly recorded tunes, "The Night Fantastic" and "Heat Index," both of which are beginning to pick up NAC/SJ airplay.



Santana's Supernatural (Arista) is breaking in several formats, fueled by the strength of the track "Smooth." But "El Farol," which started off slowly at NAC/SJ, has picked up steam with each passing week. Now Supernatural is consid-



ered the leading contender for a Grammy as Album of the Year. I spoke with KIFM/San Diego PD Mike Vasquez and OpTiMum Senior VP Bob O'Connor about the project.

"First and foremost, it's an amazing piece of music," Vasquez states. "When [APD/MD] Kelly Cole and I first listened to 'El Farol' in a music meeting, it perked up

my ears. I've been a longtime Santana fan, but I'm always skeptical when I love a song so much, because I'm afraid I'm biased. So this was one we passed around the station without telling anyone who it was. What a great song — plus it's got that slight Latin vibe that does so well for us in San Diego. It's melodic and has a gorgeous feel to it that felt right to us. Beyond the fact that it's Santana and the success the record is enjoying, it's kind of nice to have a superstar who is crossing over into our genre. It's exciting to talk about. *Supernatural* is the top-selling album in San Diego, and it's good to be part of that as well.



Mike Vasquez

"A lot of our listeners grew up listening to rock 'n' roll and other genres of music. Our airplay of 'El Farol' validates the fact that they've discovered this hip, new music for those who are new to the format and that Slash, Sting and Carlos Santana are also a part of it. These kinds of artists lend credibility to the fact that NAC/SJ is not just background music with faceless names. As we're trying to establish top-of-mind awareness with our existing stars like Dave Koz and Richard Elliot, it's nice to have artists cross from another genre to help solidify the lineup and the integrity of the music."



"I bought the album, literally, because we weren't originally serviced with it in NAC," O'Connor begins. "I love Matchbox 20 and Rob Thomas — I think he's fabulous — as well as Santana's hit with him, 'Smooth,' although it's not for our format. But we

all listen to other types of music, don't we? I knew there would be a track on it for NAC, because Carlos has one amazing song for the format on almost every one of his albums. He's been making music for four decades — just th nk of it! — and look at who he's playing with on *Supernatural*. They're kids! They're awed by him, and I think he's awed right back.

"When I got the record, 'El Farol' stood out immediately. It's 'Samba Pa' Ti', it's fabulous! I thought, 'There are going to be people who will want to play this.' So I called All That Jazz's Cliff Gorov, who has a forward-thinking approach to music and who sometimes works Arista product, and I told him about the track. He agreed that it's gorgeous and sexy, and his company worked it for some weeks. I hear the track on KIFM, and it sounds incredible. It's *so* Southern California, so beautiful and so haunting."

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## NAC/Smooth Jazz Reporters

Stations and their adds listed alphabetically by market

KNIK/Anchorage, AK OM/PD: Aaron Wallender MD: Jennifer Summers JAZZMASTERS "Night" SLIM MAN "Night"	KHIH/Denver-Boulder, CO PD: Becky Taylor APD/MD: Cheri Marquart RICHARD ELLIOT "Fly"	KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart <sub>No Adds</sub>	WJCD/Norfolk, VA OM/PD: Maxine Todd MD: Larry Hollowell JOE SAMPLE "Fever" KENNY GARRETT "Simply"	WWND/Raleigh-Durham, NC PD/MD: Don Brookshire 12 JAZZMASTERS "Night." 12 GROVER WASHINGTON "Fantaste" 5 RICHARD ELLIOT "Fy" 3 STING "Windmiks"	KMGQ/Santa Barbara, CA OM/PD: Mark Elliott APD/MD: Steve Bauer JONATHAN BUTLER "Do" STEVE COLE "Anght" WALTER BEASLEY "Nice"	WSJT/Tampa, FL PD: Ross Block MD: Kathy Curtis KENVY GARRETT "Simply" DAVID BENOIT "Miles"
VJZF/Atlanta, GA PD/MD: Mark Edwards 7 KENY GARETT "Simpy" 7 KIR WHALUM "Love" 7 DAVID BENOIT "Mes" 7 KIM WATERS "Secrets"	WVMV/Detroit, MI PD: Tom Sleeker MD: Sandy Kovach 11 JK 'Hook' KIM WATERS "Secrets"	WLVE/Miami, FL PD: Bret Michael MD: Marc Taylor <sub>No Adds</sub>	KCYI/Oklahoma City, OK PD: Steve English MD: Stephani Stewart Jonathan Butter "Do" DENNY JIOSA "Grov" SLIM MAN "Night"	KSSJ/Sacramento, CA Station Mgr.: Steve Williams APD/MD: Ken Jones MSYNC WG. ESTERAN "Music" PHILLIPE SAISSE "Ever" RICHARD ELLIOT "Pry'	KJZY/Santa Rosa, CA PD: Gordon Zlot MD: Rob Singleton 3 Richard ELLIOT Fry	KOAZ/Tucson, AZ PD: Erik Foxx JANGO "Journey" RICHARD ELLIOT "Fry" GROVER WASHINGTON "Fantastic STING "Windmitb"
KSMJ/Bakersfield, CA PD/MD: Joel Widdows CHUCK LOEB "Five"	KEZL/Fresno, CA PD: J. Weidenheimer 5 CULBERTSON & PERRY "Gefn" 3 KENNY G "Stranger"	WJZI/Milwaukee, WI PD: Chris Moreau MD: Debbie Young NELSON RANGELL "Somethin" GROVER WASHINGTON "Fantastic"	WJPL/Peoria, IL PD: Rick Hirschmann <sup>No Adds</sup>	KBZN/Salt Lake City, UT PD/MD: Rob Riesen 10 EARL KLUGH-FRA.EACK "Now" 6 KENNG G'Strange"	KWJZ/Seattle-Tacoma, WA PD: Carol Handley MD: Dianna Rose	WJZW/Washington, DC PD: Kenny King CULBERTSON & PERRY "Gern" KENNY GARRETT "Simply"
WNUA/Chicago, IL PD: Bob Kaake APD/MD: Steve Stiles No Adds	WYJZ/Indianapolis, IN PD/MD: Carl Frye <sup>No Adds</sup> WFSJ/Jacksonville, FL	KSBR/Mission Viejo, CA OM/PD: Terry Wedel MD: Judy Davila RICHARD ELLIOT "Hy" DERRICK EDMONDSON "Luna"	WJJZ/Philadelphia, PA PD: Anne Gress APD/MD: Michael Tozzi KENNY GARRETT "Simply"	6 RICHARD ELLIOT "Fy" 5 SPYRO GYRA "Breezeway" KIFM/San Diego, CA PD: Mike Vasquez APD/MD: Kelly Cole	EARL KLUGH FR.FLACK "Now" CHUCK LOEP"Five" KIRK WHALUM "Love"	PD: Nancy Johnson MD: Dallas Scott 6 STEVE COLE "Arright" JONATHAN BUTLER "Do"
WNWV/Cleveland, OH PD/MD: Bernie Kimble CULBERTSON & PERRY "Get'n"	PD: Hank Dole 2 PETER WHITE "Diego" SPYRO GYRA "Breezeway" 3RD FORCE "Bridge" KCIY/Kansas City, MO PD: Steve Wiersman MD: Michelle Chase	KRVR/Modesto, CA PD: Jim Bryan MD: Doug Wulff AKA PROJECT "Adventures" DANCING FAUTASY "Roses" RICHARD ELLIOT "Ry" GRDVER WASHINGTON "Fantastic"	KYOT/Phoenix, AZ PD: Nick Francis APD/MD: Greg Morgan 7 KEINY G "Stranger" 6 BRIAN MCKNIGHT "One" BONA FIDE "Avenue" BONE Y JAMES "Boneyizm" RICHARD ELLIOT "Fy"	No Adds KKSF/San Francisco, CA PD: Paul Goldstein APD/MD: Blake Lawrence JAZZMASTERS "Night"	WhoD/Syracuse, NT PD: Butch Charles APD/MD: Kenny Dees 4 SiMety RED "Ain" 1 STEVE COLE "Ainght" 1 PIECES OF A DREAM "Phility"	JRN/(Jones NAC)/Nationa PD: Steve Hibbard MD: Laurie Cobb 10 RICHARD ELLIOT "Moomba" 10 CHUCK LOEB "Love"
NZJZ/Columbus, OH PD/MD: Bill Harman STEVE COLE "Alright" KENNY G "Stranger" EARL KLUGH FRF FLACK "Now" SLIM MAN "Night" WAJTER BEASLEY "Nice" KIM PENSYL "Whip"	WSMJ/Knoxville, TN PD/MD: Tom Miller No Adds	WQCD/New York, NY PD: John Mullen MD: Rick Laboy No Adds	KKJZ/Portland, OR PD: Paul Warren MD: Hal Murray STANLEY TURRENTINE "Sugar" GROVER WASHINGTON "Fantastic" SPYRO GYRA "Breezeway"	KQJZ/San Luis Obispo, CA OM: Dave Christopher MD: David Atwood CULBERTISON & PERRY "Get"n" KENNY GARRETT "SIMPy" BONA FIDE "Avenue"	42 Total Reporters 42 Current Report 40 Current Playlist Did Not Report, Pl KOAI/Dallas-Ft. Wc WLOQ/Orlando, Fl	ers :s aylist Frozen (2): orth, TX

000000000000000000000000000000000000000	Most Played Recurrents
	RICHARD ELLIOT Chill Factor (Blue Note)

JAZZMASTERS Lost In Space (Hardcastle/Trippin 'N' Rhythm)

STEVE COLE Say It Again (Bluemoon/Atlantic)

NATALIE COLE Snowfall On The Sahara (Elektra/EEG)

ROGER SMITH Off The Hook (Miramar)

DAVID BENOIT ReJoyce (GRP/VMG)

TOM SCOTT & THE L.A. EXPRESS Smokin' Section (Windham Hill Jazz)

WALTER BEASLEY If You Knew (Shanachie)

JANGO With Your Love (Samson)

3RD FORCE F/TAYLOR & HUGHES Revelation Of The Heart (Higher Octave)

BRIAN BROMBERG September (Zebra)

NELSON RANGELL The Way To You (Shanachie)

PETER WHITE Autumn Day (Columbia)

SPYRO GYRA Silk And Satin (Windham Hill Jazz)

ERIC MARIENTHAL Mercy, Mercy, Mercy (I.E./Verve/VMG)

GRANT GEISSMAN Did | Save? (Higher Octave)

**RIPPINGTONS** Summer Lovers (Peak/Windham Hill Jazz)

NAJEE Room To Breathe (Verve/VMG)

**GOTA** In The City Life (Instinct)

BONEY JAMES Into The Blue (Warner Bros.)

## NAC/SMOOTH JAZZ Going For Adds

LES NUBIANS Tabou (Omtown/Higher Octave) PETER WHITE San Diego (Columbia)

### **National Specialty Programming**

#### **JazzTrax**

818-504-5787 Chuck Loeb Pat Metheny Hiroshima Dave Koz Craig Chaquico Craig Chaquico Earl Klugh Steve Reid Brian Hughes Fourplay Jeff Golub Bob James Richard Elliot Grover Washington, Jr.

ART GOOD

PAUL HUNTER 707-527-7624 Pat Metheny Pieces Of A Dream

Rob Moore 612-379-6253

Pat Metheny Peter White Denny Jiosa Right Down Broadway (Shanachie) Homecoming (Warner Bros.) Circle Of Friends (Windham Hill) The Bright Side (Capitol) Four Corners (Higher Octave) A Mother's Heart (Higher Octave) Desert Paradise (Windham Hill) Midnight Rendezvous (DomoJazz) Once Again (Higher Octave) River (Warner Bros.) Indiana Moon (Atlantic) Bissa Bobba (Warner Bros.) Like Butter (Blue Note) Heat Index (Columbia)

#### **Soundscapes**

Homecoming *(Warner Bros.)* Bella Voce *(Blue Note)* 

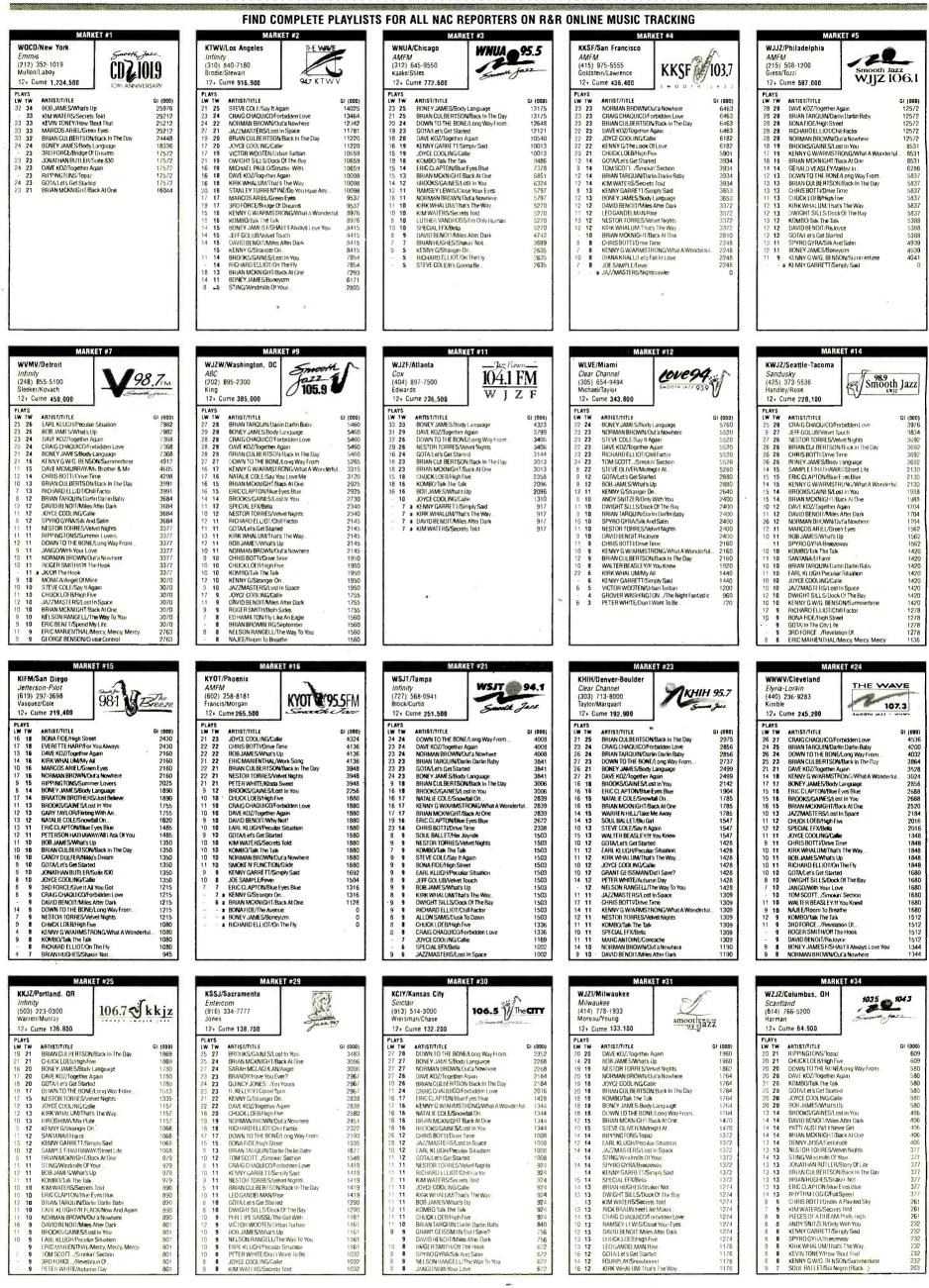
#### Netradio.com

Homecoming *(Warner Bros.)* San Diego *(Columbia)* Y2GRUV *(1201 Music)* 

November 12, 1999 R&R • 101

11/15/99

## NAC/Smooth Jazz Playlists





## **A Rabid Response Of Ears For Kom**

□ Fan base helps rap-influenced rock find more spots on the radio dial

CYNDEE MAXWELL max@rronline.com

age Against The Machine and Korn are great examples of unique bands with true grassroots followings. Whatever you call it — "rap core," "rap rock," "hip core" or "that new stuff" — it's a common sound among musicians today. Both Rage and Korn were among the first to incorporate rap elements into rock songs, and it was difficult at first to gain radio's acceptance.

Epic VP/Rock Promotion Ron Cerrito recalls, "Korn played 300

dates the first year — with no radio airplay! We initially shipped it to metal and college radio. It was more about exposure and creating a buzz than about rotations and creating a hit song. When we

did go to com-



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mercial radio, we had some limited success in certain markets where people were willing to step out. Every time that happened, we saw an increase in sales. But the band was built on constant touring. With the second album we saw radio come on board a little more, and that helped sales big time. The third album provided big airplay and big sales."

#### It's All About The Fans

At a time when such music stylings were unheard of. Cerrito credits Korn's fan base with helping to change programmers' minds about the band. In fact. Epic prides itself on signing artists who are different from whatever the current trends may be. "Epic's never been a roster of followers." he explains. "Our bands have always had original sounds when they were signed — Ozzy, Pearl Jam, Rage, Korn and now Incubus.

"With artists like Korn and Rage, we look at artist development in terms of getting an audience interested in a band, then going to radio and showing them their audience is buying the album and buying tickets to see the concert. That's what helps us get a Korn record, which is different, on the air."

Once a band is signed, how does the label get their songs played on the radio? "Your most powerful weapon to show a PD that a record belongs on the station is getting them to see the audience response at a concert and CD sales." Cerrito says. "I remember in 1991 taking a programmer to a Pearl Jam show in a 300-person club. I told him 1 wasn't sure if he'd get the music, but I was sure 300 people from his audience were going to get it big larly successful path. "We've had this artist on tour nonstop since July. They've toured with Orgy, Static-X and Fear Factory and did a couple of dates with Powerman 5000 and a couple with Buckcherry. They are currently out with Coal Chamber, and they'll do some dates with Slipknot."

In fact, the band is already experiencing initial interest and sales in the City of Brotherly Love, thanks to a little *amour* from the community. Says Cerrito, "I went to a show with a group of people including [WYSP/Philadelphia PD] Neal Mirsky and [WQXA/Harrisburg



Korn

time. Once we were inside the club. I couldn't find him anywhere, and I thought he'd left. Finally, I found him up front, going nuts with the crowd. He understood that his audience got it and that he had to deal with it."

One of Epic's newest bands, Dope, is in the early stages of what the company hopes will be a simi-

"The exciting thing about rock is that we have artists again, compared to two years ago when there was a story in the *Los Angeles Times* about how artists don't exist anymore. I don't think they'll be writing those articles this year."

PD] Claudine DeLorenzo. Dope's album had just been released, and they were on stage. The venue was sold out, and there were 1,800 kids going nuts for Dope. Of course, they didn't sell it out - they were borrowing Static-X's and Fear Factory's audience — but to see the reaction of the kids to this artist was very, very powerful. That was a tremendous way for us to profile the record to a radio station. The record is on at both 'YSP and 'OXA now. In Philly it's already doing well in early callout, and we're selling records. Nationally, we have sold 20,000 units in our first six weeks.

#### Radio Provides The Home Run

Once the tour base is established, radio airplay is essential to kick things up a notch. "Radio can help

www.americanradiohistory.com

## Which Format Gets The Most Attention?

One topic frequently discussed by many in the industry is the perception that Alternative is treated better than Rock by the record community.

How does Epic VP/Rock Promotion Ron Cerrito respond to such criticism? "I don't categorize radio strictly by format. It's a very competitive world for radio with so many different niches out there. Each station is trying to fill a void in their market, and each station is unique to its market.

"That said, the Active Rock stations that play our records in all dayparts are really important to us. They help us sell records and break artists. It's the same with the Alternative stations. And the Alternative and Rock stations that don't spin our records are not as helpful in selling our records or breaking artists. The problem is *not* how you are categorized. It was never more apparent to me than when I was in the marketing department that that is the right way to look at stations."

Although the majority of programmers in both Rock and Alternative seem to prefer artist exclusivity, most record execs believe that's not in the best interest of their artists. As for Cerrito, he says, "At Epic we're in the inclusion business, not the exclusion business. We want everybody to be a part of the development of our artists. Any station in any format that is known to step out on records, play them significantly and help break new artists is a station that will get more of our attention."

us take the artist to a whole new level," enthuses Cerrito. "The biggest street bands in the world can sell a lot of records the first few weeks into the project, but to achieve prolonged sales or maintain a long, hot sales streak, radio airplay is a huge piece of the puzzle."

One of rock's best selling points is artist loyalty, which Cerrito endorses fully. "Creating singles and songs that are going to become important to people above and beyond the initial core really helps you grow an audience for the artist in a way that touring can't do alone. It's always been that way. Think back to the songs you grew up with there are certain songs or albums that you remember very well.

"The exciting thing about rock is that we have artists again, compared to two years ago when there was a story in the *Los Angeles Times* about how artists don't exist anymore. I don't think they'll be writing those articles this year. There are a lot of artists now that are about a sound and about an album, not just singles. Radio can help perpetuate that by playing and creating hit songs that become important to the audience."

It is difficult for radio airplay or touring alone to create stars. Cerrito, who spent four years as Epic's VP/Marketing before returning to promotion this year, is convinced that while both elements are vital, they are still not the sole sources for an artist's success. "There are many different ways that people are exposed to an artist. They need to see the concert, hear the song on the radio, see the ad in the local paper, see the video on MTV, read about the band in Rolling Stone and so on. The combination of these elements truly helps an

artist get into the fabric of society. Obviously, radio is a huge part of that."

Now that Korn have woven themselves into the rock genre, the

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"Your most powerful weapon to show a PD that a record belongs on the station is getting them to see the audience response at a concert and CD sales."



band are ready to extend their thread to a bigger audience. They will perform *Issues* in its entirety on Nov. 15, the eve of the album's release, at New York's famed Apollo Theater in Harlem. Not only that, a choir and the Pipes & Drums of the NYPD Emerald Society will provide additional instrumentation (although neither are featured on the album).

Both the choir and backup musicians will be conducted by acclaimed musical director Richard Gibbs, who has composed music for films such as *Say Anything* and has worked with Robert Palmer, Chaka Khan and Aretha Franklin. The audience will be primarily radio contest winners from around the world, selected by the stations that will be broadcasting the event.

Does anyone else want to follow the leader?

## Rock Top 50

104

LL		November 12, 1999						
LASJ WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS		WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Ad
1	0	CREED Higher (Wind-Up)	1809	+26	118633	11	72/0	ARTIST TITLE LABEL(S)
3	0	KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)	1467	+67	87401	7	73/0	<b>R.E.M.</b> The Great Beyond (Warn
2	3	LIVE The Dolphin's Cry (Radioactive/MCA)	1461	+42	87 <mark>0</mark> 54	12	67/1	LYNYRD SKYNYRD Preacher Ma
.5	ð	<b>FOO FIGHTERS</b> Learn To Fly ( <i>Roswell/RCA</i> )	1338	+173	87348	8	70/0	FILTER Take A Picture (Reprise)
4	5	DAYS OF THE NEW Enemy (Outpost/Interscope)	1097	-167	62488	16	64/0	BRAMHALL Snakecharmer (RCA
9	6	<b>BUSH</b> The Chemicals Between Us <i>(Trauma)</i>	993	+77	55771	9	59/0	GREAT WHITE Ain't No Shame (
7	-	<b>DEF LEPPARD</b> Paper Sun <i>(Mercury/IDJMG)</i>	944	-79	57904	12	51/0	SPLENDER Monotone (C2/Colun
8	7	STONE TEMPLE PILOTS Down (Atlantic)	943	+26	57130	8	67/0	BUCKCHERRY Dead Again (Drea
	-	CHRIS CORNELL Can't Change Me (A&M)	943 919	-143	62597	13	57/0	QUEENSRYCHE Falling Down (All TONIC Knock Down Walls (Unive
6	9	<b>ZZ TOP</b> Fearless Boogie <i>(RCA)</i>	811	-143	39021	9	47/0	GODSMACK Voodoo (Republic/L
10	10 10	SANTANA F/EVERLAST Put Your Lights On (Arista)	727	+137	36964	5	46/2	GARY HOEY Money (Surfdog)
14	-	<b>RED HOT CHILI PEPPERS</b> Scar Tissue <i>(Warner Bros.)</i>	712	-72	44458	25	40/2 53/0	, (,
11	12							The second se
15	ß	ALICE IN CHAINS Fear The Voices (Columbia)	653	+101	38531	4	54/2	
13	14	<b>COLLECTIVE SOUL</b> Tremble For My Beloved ( <i>Atlantic</i> )	640	-1	37305	9	43/0	Most Incre
12	15	SANTANA F/ROB THOMAS Smooth (Arista)	595	-59	42248	21	44/2	Plays
17	6	<b>COUNTING CROWS</b> Hanginaround (DGC/Geffen)	527	+17	30367	6	40/1	Flays
reaker		CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)	520	+48	29440	5	37/0	ARTIST TITLE LABEL(S)
reaker		TONIC Knock Down Walls (Universal)	4 <mark>98</mark>	+54	27878	4	50/5	FOO FIGHTERS Learn To Fly (Rosu
reaker	9	SHANNON CURFMAN True Friends (Arista)	492	+66	28278	5	43/2	SANTANA F/EVERLAST Put Your Li
16	20	OUR LADY PEACE One Man Army (Columbia)	439	-75	22600	11	46/0	KORN Falling Away From Me (Imm
reaker	2	FILTER Take A Picture (Reprise)	401	+105	25266	3	47/9	FILTER Take A Picture (Reprise)
22	Ð	<b>OLEANDER</b> I Walk Alone ( <i>Republic/Universal</i> )	3 <mark>9</mark> 2	+2	22921	13	33/1	ALICE IN CHAINS Fear The Voices (
24	B	LYNYRD SKYNYRD Preacher Man (CMC)	344	+37	16452	3	39/12	<b>LENNY KRAVITZ</b> Live ( <i>Virgin</i> ) <b>BUSH</b> The Chemicals Between Us (
23	24	GUNS N' ROSES Oh My God (Geffen)	305	-20	20356	4	35/3	GODSMACK Voodoo (Republic/Uni
29	25	RED HOT CHILI PEPPERS Around The World (Warner Bros.)	292	+18	16701	5	29/2	KENNY WAYNE SHEPHERD BAND In
32	20	OFFSPRING She's Got Issues (Columbia)	288	+35	16246	4	29/2	SHANNON CURFMAN True Friends
31	Ð	TED NUGENT Give Me Just A Little More (Epic)	284	+30	11762	4	23/2	THIRD EYE BLIND Anything (Elektro
26	28	COAL CHAMBER W/OZZY OSBOURNE Shock (Roadrunner)	273	-28	13184	7	26/1	
25	29	GREAT WHITE Rollin' Stoned (Portrait/Columbia)	272	-29	14964	20	31/0	
30	30	STAIND Mudshovel (Flip/Elektra/EEG)	272	+7	17118	14	27/0	
34	6	BEN HARPER Burn To Shine (Virgin)	236	+26	13959	6	27/1	Breake
33	32	SEVENDUST Denial (TVT)	227	-22	11810	14	27/0	
42	33	RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)	210	+52	10941	3	20/1	CROSBY, STILLS, NA
37	34	LIMP BIZKIT Re-Arranged (Flip/Interscope)	205	+27	15819	5	19/3	No Tears Left (/
43	65	EARTH TO ANDY Still After You ( <i>Giant/Reprise</i> )	190	+39	9372	3	27/3	TOTAL PLAYS/INCREASE TOTAL STATIONS/A
	30	GODSMACK Voodoo (Republic/Universal)	178	+69	10216	1	24/4	520/48 37/0
49	Ð	TRAIN I Am (Aware/Columbia)	168	+49	13380	2	19/2	
28	38	LYNYRD SKYNYRD Workin' (CMC)	166	-116	6905	17	22/0	TONIC
38	39	<b>KID ROCK</b> Cowboy ( <i>Top Dog/Lava/Atlantic</i> )	166	-10	8332	10	15/0	Knock Down Walls
40	40	STATIC-X Push It (Warner Bros.)	163	-2	8656	5	21/1	TOTAL PLAYS/INCREASE TOTAL STATIONS/
39	40	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	163	-7	15634	9	13/0	498/54 50/5
46	42	JETHRO TULL Spiral (Fuel 2000)	161	+31	5323	2	15/2	
40 Debut>	63	LENNY KRAVITZ Live (Virgin)	159	+93	9437	1	15/2	SHANNON CUP
	-	BUCKCHERRY For The Movies (DreamWorks)	159	-29	18252		11/0	True Friends (
36	44	. ,		+59	7242	15		TOTAL PLAYS/INCREASE TOTAL STATIONS// 492/66 43/2
Debut>	-	BUCKCHERRY Dead Again (DreamWorks)	155 155			1	23/6	492/66 43/2
48	46	BILLIONAIRE   Fell From Space (Slash/London)	155	+36	6271	2	20/2	FILTER
Debut>	0	KORN Falling Away From Me (Immortal/Epic)	153	+130	8759	1	23/3	Take A Picture (
44	<b>4</b> 8	DRAIN STH Simon Says (Enclave/Mercury/IDJMG)	152	+16	7051	2	20/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/A
35	49	MEGADETH Insomnia (Capitol)	146	-58	7294	8	23/0	401/105 47/9
<b>Debut</b> >	50	YES Homeworld (The Ladder) (Beyond)	141	+54	9693	1	20/2	



74 Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by 74 Hock reporters. Monitored airplay data supplied by Mediabase Hesearch, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc. Added .

ADDS Warner Bros.) 19 r Man (CMC) 12 rise) 9 (RCA) 9 me (Portrait/Columbia) 8 Columbia) 8 (DreamWorks) 6 n (Atlantic) 6 Universal} 5 blic/Universal) 4 4 q)

#### reased VS

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CHART 19

CHART 2

	PLAY
ARTIST TITLE LABEL(S)	INCREASE
FOO FIGHTERS Learn To Fly (Roswell/RCA)	+173
SANTANA F/EVERLAST Put Your Lights On (Arista)	+ <mark>13</mark> 7
KORN Falling Away From Me (Immortal/Epic)	+130
FILTER Take A Picture (Reprise)	+105
ALICE IN CHAINS Fear The Voices (Columbia)	+101
LENNY KRAVITZ Live (Virgin)	+93
BUSH The Chemicals Between Us (Trauma)	+77
GODSMACK Voodoo (Republic/Universal)	+69
KENNY WAYNE SHEPHERD BAND In (Giant/Repris	e) +67
SHANNON CURFMAN True Friends (Arista)	+66
THIRD EYE BLIND Anything (Elektra/EEG)	+66



#### **NASH & YOUNG** ft (Reprise) TIONS/ADDS CHART Ð // NIC alls *(Universal)* TIONS/ADDS CHART 18 )/5

CURFMAN

ds (Arista) TIONS/ADDS

**TER** re (Reprise)

TIONS/ADDS /9

fost Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

Seize control of your callout!





#### November 12, 1999

#### **New & Active**

**GREAT WHITE** Ain't No Shame (Portrait/Columbia) Total Plays: 140, Total Stations: 22, Adds: 8

8STOPS7 My Would-Be Savior (Reprise) Total Plays: 129, Total Stations: 19, Adds: 3

**QUEENSRYCHE** Falling Down (Atlantic) Total Plays: 128. Total Stations: 19, Adds: 6

DAVID BOWIE The Pretty Things Are Going ... (Virgin) Total Plays: 117. Total Stations: 12. Adds: 0

TOM PETTY & THE HEART ... This One's ... (Warner Bros.) Total Plays: 114, Total Stations: 14, Adds: 1

NINE INCH NAILS We're In... (Nothing/Interscope) Total Plays: 112, Total Stations: 10, Adds: 0 GARY HOEY Money (Surfdog)

Total Plays: 93, Total Stations: 13, Adds:

DREAM THEATER Home (EastWest/EEG) Total Plavs: 75. Total Stations: 11, Adds: 2

SMITHEREENS She's Got A Way (Koch) Total Plays: 73, Total Stations: 8, Adds: 1

THIRD EYE BLIND Anything (Elektra/EEG) Total Plays: 72, Total Stations: 16, Adds: 3

Songs ranked by total plays

## **Most Played Recurrents**

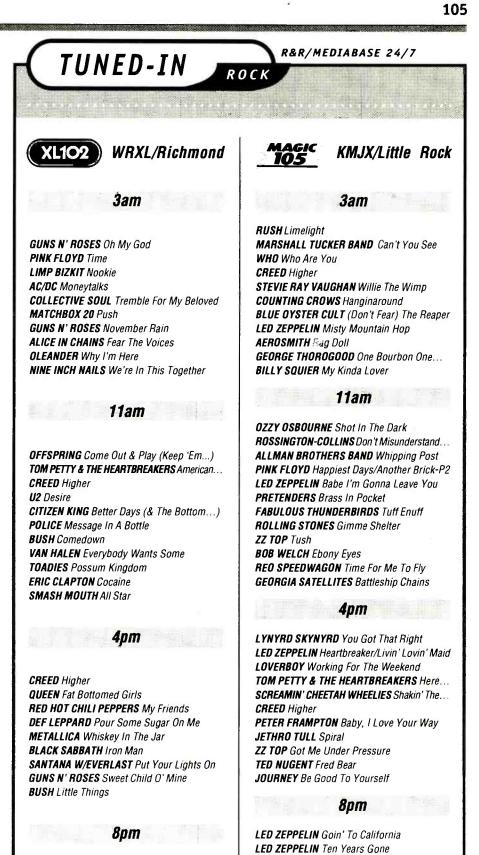
an nation le	
	TONIC You Wanted More (Universal)
	<b>OLEANDER</b> Why I'm Here (Republic/Universal)
	<b>COLLECTIVE SOUL</b> Heavy (Atlantic)
	GODSMACK Keep Away (Republic/Universal)
	BUCKCHERRY Lit Up (DreamWorks)
	METALLICA Whiskey In The Jar (Elektra/EEG)
	<b>LENNY KRAVITZ</b> Fly Away (Virgin)
	GODSMACK Whatever (Republic/Universal)
	CREED One (Wind-up)
	LENNY KRAVITZ American Woman (Maverick/Virgin)
	DEF LEPPARD Promises (Mercury/IDJMG)
KENI	WY WAYNE SHEPHERD Blue On Black (Revolution/Reprise,
	METALLICA Turn The Page (Elektra/EEG)
	<b>OFFSPRING</b> The Kids Aren't Alright (Columbia)
	LIT My Own Worst Enemy (RCA)
	EVERLAST What It's Like (Tommy Boy)
	SAMMY HAGAR Mas Tequila (MCA)
	KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)
	GOO GOO DOLLS Slide (Warner Bros.)
	<b>CREED</b> What's This Life For (Wind-up)

ROCK

**Going For Adds** 

11/16/99

JACT Future's Gone (Trauma) LYNCH MOB World Spinning Away (Hollow/Koch) MARCY PLAYGROUND It's Saturday (Capitol) POWERMAN 5000 Nobody's Real (DreamWorks) SHOOTYZ GROOVE Mad For It (Kinetic/Reprise)



**ROB ZOMBIE** Living Dead Girl STONE TEMPLE PILOTS Down VAN HALEN Top Of The World LIVE The Dolphins Cry NIRVANA Smells Like Teen Spirit GREEN DAY When I Come Around GODSMACK Keep Away TEMPLE OF THE DOG Say Hello 2 Heaven KID ROCK Cowbov

> Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

LED ZEPPELIN Fool In The Rain

MOTLEY CRUE Kickstart My Heart

**ROLLING STONES** Waiting On A Friend

KENNY WAYNE SHEPHERD In 2 Deep

DEF LEPPARD Paper Sun

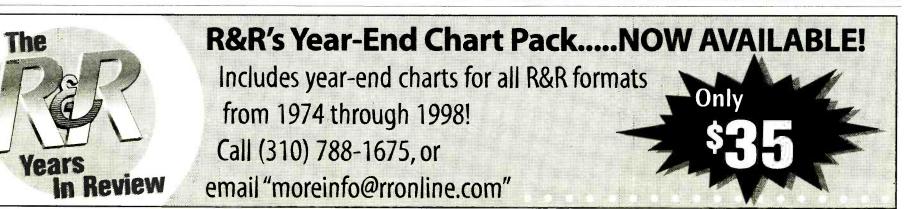
LYNYRD SKYNYRD Workin

BEATLES Come Together

38 SPECIAL Fantasy Girl

TESLA Rock Me To The Top

**CREED** Higher



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## **Rock Playlists**



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## Reporters

#### Stations and their adds listed alphabetically by market

KCAL/Riverside, CA \*

PD: Steve Hoffman MD: M.J. Matthews

WROV/Boanoke

WHOV/HO2NOKe-Lynchburg, VA \* PD: Buz: Casey MD: Heidl Krummert BRAMHALL Stake' HITER'Poture LENNY KRAVITZ 'Live' SYSTEM OF ADOWN 'Sugar' METHODS OF MAYHEM 'Naked'

WXRX/Rockford, IL

D/MD: Jamie Mari REM "Great" FILTER "Picture" QUEENSRYCHE "Falling"

WKQZ/Saginaw, MI \*

OM/PD: Jack Lawson APD/MD: Tom Vander Velde

KBER/Salt Lake City, UT \*

KSJO/San Francisco, CA \*

KZOZ/San Luis Obispo, CA POMO: Rick Andrews REM "Great" RUTER "Poture" KORN "Fainty" GOOSAWCK "Voodoo" GREAT WHITE "Shame" LYMYRD SKYNYRD "Preacher"

KXEX/Santa Rosa CA \*

PD: Steve Garland MD: Candy Chamberlain SPLENDER "Monotone" R E.M. "Great" LVNVRD SKYNVRD "Preacher"

OM/PD: Bruce Jones APD/MD: Helen Powers BUCKCHERRY "Agan" 8ST0PS7 "Savor"

PD: Jim Richards MD: Sarah Berg

## WPYX/Albany, NY \* PD/MD: John Cooper No Adds

KZRR/Albuquerque, NM \* OM: Frank Jaxon PD: Phil Mahoney MD: Rob Brothers WZZO/Allentown, PA \*

PD: Robin Lee MD: Keith Moyer REM "Great" RSTOPS7 "Saver" KBUY/Amarillo, TX ABU T/Amarillo, TX POMD: Kidd Manning ANTHAX: Confusion: BRAMHALL Snake RUL DEVIL JACKET Stain OFFSPRING "Issues" TOM PETTY & HB "Ones" RED HOT CHILL "Apria" JETHRO TULL "Spra"

KWHL/Anchorage, AK PD: Fitz Madrid MD: Kathy Mitchell BUCKCHERRY "Agan"

WAPL/Appleton, Wi PD: Joe Calgaro APD: Ross Maxwell MD: Roxanne Staele RED HOT CHILL. "Around OLIEENSRYCHE Falling"

WZXL/Atlantic City, NJ PD: Stave Raymond MD: Kathy Coro 17 TEO NUGENT "Give" 5 BIGBAD ZERO "Slipping" LIMP BIZKIT "Re-Arrange"

KIOC/Beaumont, TX PD/MD: Kurt Gilchrist SHANIVON CURFMAN "Friends" RLTER "Poture" KORN "Falling"

WKGB/Binghamton, NY PD: Jim Free MD: Tim Boland BUCKCHERRY "Again SPLENDER "Monotor GUMMER "Make" BILLIONAIRE "Feir"

WRQK/Canton, OH \* WHUK/Lamun, UH ON: Chuck Stevens Asst. OM: Todd Downerd 3. METALICA "Fuel" 3. METALICA "Fuel" 3. METALICA Top" 2. METALICA "Beeding" 2. METALICA "Beef" 2. METALICA "Dee" THIRD EYE BLIND "Anything"

WPXC/Cape Cod, MA OM: Steve McVie PD: Suzanne Tenair APD/MD: Brian Kelly GODSMACK "Voodoo" LENNY KRAVITZ "Live" EARTH TD ANDY "Still" BUCKCHERRY "Again" MEGADETH "Breachine"

KRNA/Cedar Rapids, IA PD: Joe Nugent MD: Tommy Lang LIMP BLZKIT "Re-Arran LYNYRD SKYNYRD "Pri

WYBB/Charleston, SC \* VY BD/ .... M: Charlie Kendal YES "Ladder" R.E.M. "Great" "WYRD SKYNYRD "Preacher"

WKLC/Charleston, WV POMD: Mike Rappaport SHANNON CURFMAN "Friends" YES "Ladder" R.E.M. "Great"

WEBN/Cincinnati, OH \* OM: Scott Reinhart PD: Michael Walter MD: Bob Garrett SPI ENDER "Monotone"

WVRK/Columbus, GA OM/PD: Brian Waters APD/MD: Derek Myers R.E.M "Great"

\*=Mediabase 24/7 monitored

Total Reporters 74 Current Reporters 74 Current Playlists

WTFX/Louisville, KY \* OM/PD: Michael Lee MD: Keith O'Lone KNCN/Corpus Christi, TX \* PD: Kelli Cluque MD: Al Jones GREAT WHITE "Shame" OUEENSRYCHE "Faling" R.E.M. "Great" WOBZ/Macon, GA PD: Chris Ryder MD: Sarina Scott WRKI/Danbury, CT

Rock

PD: Tom Bass MD: Mary Scanion GREAT WHITE "Shame DREAM THEATER "Ho ANTHRAX "Confusion" R.E.M "Great" KFRQ/McAllen, TX \* WTUE/Davton, OH \* D/MD: Shilo Stevens THIRD EYE BLIND "Anything" OREAM THEATER "Home" R E M "Great" LIMP BLZKIT "Re-Arrange" PD: Mike Thomas APD: Steve Kramer MD: John Beaulieu SANTANAFEVERLAST "Put"

SANTANA Frevencios GREAT WHITE "Shame SIMON SAYS "Life" PRIMUS "Electric" SPLENDER "Monotone" LYNYRD SKYNYRD "Preache KLAQ/EI Paso, TX PD/MD: "Magic" Mike Ra APD: Gienn Garza LYNYRDSKYNYRD "Preacher" R E.M. Great GREAT WHIT "Shame" GARY HOEY "Money" EARTH TO ANDY "Still" e Ramsey

WRKT/Erie, PA

VP/Programming: Ron Kline MD: Sammy Stone BRAMHALL "Snake" TRAIN "Am" BILLIONARE "Fer LYNYRD SKYNYRD "Preacher" 38 SPECIAL "Just"

KKEG/Fayetteville, AR PD/MD: Sendy Scott R.E.M. "Great"

PD: Trevor Scott MD: David Riley 1 LYNYRD SKYWYRD "Preacher" TONIC "Walls"

WXRA/Greensboro, NC \* PD/MD: Tim Satterfield APD: Marcia Gan SANTANAFROB THOMAS "Smooth" METALLICA Fuel

WQCM/Hagerstown, MD

PD: Mike Holder MD: Will Kauffman EITER "Pictura"

WSTZ/Jackson, MS

PD4MD: Kevin Keith PRIMUS Flectro BRAMHALL "Snake" GREAT WHITE "Sname" THIRD EYE BLIND "Anything" SPLENDER "Monotone"

WRZK/Johnson City, TN

\*DMD: Mark E. McKinney SANTANAF/R08 THOMAS "Smooth" R.E.M. "Great" COUNTING CROWS "Hangin"

WRKR/Kalamazoo, MI PD: Ray Gauer MD: Chris Winters 6 ALICE IN CHAINS "Voices" FILTER "Picture"

KOMP/Las Vegas, NV \*

WKOO/Lexington-Fayelle, KY \* PD: Dennis Dillon

KMJX/Little Rock, AR

KLOS/Los Angeles, CA \*

PD: Tam Wood MD: Jimmy Edwards

PD: Rita Wilde MD: Jim Villanueva

PD: John Griffin MD: Big Marty LYNYRD SKYNYRD "Preache GREAT WHITE "Shame"

PD: Denn No Adds

WLUM/Milwaukee, WI \* PD/MD: Randy Hawke LYVYRD SKYNYRD "Preacher"

WCLG/Morgantown, WV PD: Jeff Miller APD/MD: Chris Robbins METHODS OF MAYHEM "Nake WPHD/Elmira-Coming, NY POMO: Stephen Shimer GODSMACK Vootoo GUNSN PROSES God BRAMHAL : State LYNYRD SKYNYRD "Preacher"

WDHA/Morristown, NJ Dir/Rock Prog.: Lenny APD/MD: Terrie Carr JETHRD TULL Spiral COAL CHAMBER. "Shock"

WBAB/Nassau-Suffolk, NY Ope. Dir.: Eric Wellman TCNIC "Walls"

WPLR/New Haven, CT \* PD: John Griffin MD: Pam Landry RLTER "Picture"

WKLT/NW Michigan POMD: Terri Ray OLEENSRYCHE "Faling" R E M "Great" GARY HOEY "Money" WNDD/Gainesville-Ocata, FL

PD: Steve Drisco MD: Dru Dewson BRAMHALL "Snake"

NAT I/URIANDIMA OM/PD: Chris Bake MD: Jake Daniels GUANO APES "Open" KORN "Failing" OFFSPRING "Issues"

KEZO/Omaha, NE \* PO/MD: Bruce Patrick HUTER "Picture"

WGL0/Peoria, IL

WGLU/FEOTI2, IL DWPD: Russ Schent APD/MD: Tim Yilnen ALICE IN CHAINS "voises GUNS N' ROSES "God" R E.M. "Great" TONIC "Walk" BEN HARPER Burn" GARY HOEY "Money"

WWCT/Peoria, IL

WWC I/Fe0Tia, IL Int. PD: Weyne Miller MD: Scott "Spanky" Smith BRAMHALL Snake" SU/ERCHARY "Again" GARY HOEY "Morey" EATH TO ANDY "Sall METHODS OF MAYHEM "Naked"

WMMR/Philadelphia, PA

PD: Sem Milkman MD: Ken Zipeto

KDKB/Phoenix, AZ \*

WDVE/Pittsburgh, PA \*

WHJY/Providence, RI \*

WBBB/Raleigh-Durham, NC \* OM/PD: Andy Meye GODSMACK 'Voodoo" BUCKOHERRY "Again"

WRXL/Richmond, VA \*

APD/MD: Rik Maybee

OLEANDER Wak

PDMD: Joe Bonac TONIC Wals

PD: Garrett Hart MD: Val Porter

R E M. "Great" TED NUGENT "Give" QUEENSRYCHE "Failing"

PD: Joe Bevilacqua MD: Sharon Schifino

RAGE AGAINST "Guernila" INCUBUS "Pardon"

KCLB/Palm Springs, CA PD/MD: Tish Lacey 12 LIVE "Dolphin's" 8 SPLENDER "Monotone"

KATT/Oklahoma City, OK \*

WYNF/Sarasota, FL KFZX/Odessa-Midland, TX PD: Brian Medlin MD: Cathy Taylor No Adds

KISW/Seattle-Tacoma, WA \* VP/GM: Clark Ryan APDMD: Cathy Faultoner GOOSMACK:Tkep\*

KXUS/Springfield, MO PD: Kavin Kline MD: Mark McClain SANTANAFIEVERLAST "Pur"

WAQX/Syracuse, NY \* PD/MD: Dave Frielnu APD: Alexts MEGADETH Breadine" R.E.M. "Great" BRAMHALL "Snake" GUMMER "Make"

WZZQ/Terre Haute, IN PD: Jeff Strange APD/MD: Debble Hunter 8STOPS7 "Savor" SPLENDER "Monotone" PUEL DEVIL JACKET "Stain" PO.D. "Southtown"

WIOT/Toledo, OH \* APD: Don Davis MD: Will Worster

KLPX/Tucson, AZ \* OMMO: Larry Miles TONIC "Walls" R.E.M. "Great" BRAMHALL "Snake" KMOD/Tulsa, OK \*

PD: Charlie West MD: Rob Hurt QUEENSRYCHE "Falling" GREAT WHITE "Shame" WMZK/Wausau, WI STATIC-X "Push"

WRQR/Wilmington, NC PO/MO: Christine Martinez PD/MD: Christine No Adds

KATS/Yakima, WA No Adds

WNCO/Youngstown-Warren, OH \* PD: Chris Patrick MD: Dom Nardella R E M. "Great" SPLENDER "Monotone TRAIN "Arti" INCUBUS "Pardon"

WQBK/Albany, NY PD: Rod Ryan MD: Chris Osborn OFFSPRING "Issues" MEGADETH "Breadle KZRK/Amarillo, TX

REM Great

PD: Eric Slayter APD/MD: Randi Rush No Adds WIQB/Ann Arbor, MI OM: Mark Thompson APD/MD: Ken Ward

WWWX-WXWX/Appleton-Green Bay, WI PD/MD: Chris Alan SANTANAF/EVERLAST 'Pur'

WCHZ/Augusta, GA PDMD: Chuck Williams SANTANA FEVERLAST "Put" KLBJ/Austin, TX \* OM: Jeff Carrol MD: Loris Lowe

GODSMACK "Voodoo" KRAB/Bakersfield, CA \*

OM/PD: Chris Squires MD: Denny Spenks WIYY/Baltimore, MD \*

PD: Rick Strauss APDMD: Rob Heckman WCPR/Biloxi-Gulfport, MS OM: Kenny Vest PD: Wayne Watkins APD/MD: Scot Fox

3 DOORS DOMIN FOX GUNS NI ROSES "Grypton R E.M. "Great" SUVERCHAIR "Miss" POWERMAN 5000 "Real" PRIMUS "Electric" BRAMHALL "Snake" WRLR/Birmingham, AL \*

DIMD: Brady MEGADETH "Breadline" STATIC-X "Push"

WAAF/Boston, MA \* PD: Dave Douglas MD: John Osterlind PRIMUS "Electric" WXRC/Charlotte, NC \*

VATU/UTILITIONEL DARD Ron Bowen THRO EVE BIND "Anything" BUCKDFERRY "Agan" SPLENDER "Morotone" GOOSMALY Wordoc" ALICE IN CHAINS "Vicios" EARTH TO AND Y "Sut SIMON SAYS "Life" WKLQ/Grand Rapids, MI OM: Tony Gates APD/MD: Mark Feurie No Adds

WTPT/Greenville, SC \* PD: Zaldk Tyler MD: Taylor No Adds KEME/Chico. CA PD: Marty Griffin MD: Tim Buc Moore PRIMUS "Electric" INCUBUS "Parton" PO.D. "Southtown"

WQXA/Harrisburg, PA \* PD: Claudine DeL MD: Nixon PO.D. "Southtown" ALICE IN CHAINS "Voices" MEGADETH "Breadhine"

WCCC/Hartford, CT \* PD: Michael Picozzi APDMD: Mike Karolyi 3 PRIMUS 'Electric" MEGADETH "Breadline" TONIC 'Walls" THIRD EYE BLIND 'Anything" SPLENDER "Monotone' KILO/Colorado Springs, CO \*

Stn. Mgr./OM: Rich H APD/MD: Don Jantza GUANO APES "Open" WAMX/Huntington, WV PDMD: Debble Wylde No Adds WAZU/Columbus, OH \*

PD: Charley Lake APD/MD: Joe Show GODSMACK 'Voodoo' SYSTEM OF A DOWN 'Sugar'

KROR/Chico, CA

DAND: DON WHEEA PRIMAUS "Electric" FULL DEVIL JACKET "Stain" SIMON SAYS "Life" THIRD EYE BLIND "Anything"

WBZX/Columbus, OH \* PD: Hal Fish APD/MD: Ronni Hunter INCUBUS "Pardon" SIMON SAYS T M

PD: Vince Richards MD: Valorie Knight FILTER "Picture" BILLIONAIRE "Fell" SIMON SAYS "Life" KBSO/Corpus Christi, TX RBS0/C07pus Chri PD: Mark Schwabe APD: Rode Waters MD: Brandle Albrucht REM\_Totati 385PE(IAL\_JUST CAKE Screws FIREHOUSE"Can" SPLENDER "Monotone" PRIMUS Technic SIMON SAYS Tire

KORN "Falling" ANTHRAX "Confusion" TONIC Walls" TONIC Walls" TONIC "Walls" THIRD EYE BLIND "Anything" SPLENDER "Monotone" SIMON SAYS "Life" KEGL/Dallas-Ft. Worth, TX \*

PD: Greg Steven APD: Chris Ryan MD: Cindy Scull RED HOT CHILL. "Around" SYSTEM OF A DOWN "Sugar FILTER "Picture" GARY HOEY "Money"

WKRO/Daytona Beach, FL VP/Prog.: Taft Moore PD: David Spein INCUBUS "Pardon"

KBPI/Denver-Boulder, CO \* PD: Bob Richards APD/MD: Willie B. SLIPKNOT "Wat" KID ROCK "Only"

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KA7R/Des Maines IA \* PD: Sean Elliott APD/MD: Paul Osiund SLIPKNOT "Wait" MEGADETH "Bisadline" PRIMUS "Electric" FULL DEVIL JACKE" "Stain

WRIF/Detroit, MI

WHAT/DETFOIL, MI OM: Doug Podeli MD: Troy Hanson 3 MEGADETH-Bradina" 1 KORN Fabro 4 SIMON SAYS Life 1 SEBASTIAN BACH Frok 1 SEBASTIAN BACH Frok THIRD EYE BLIND "Anythin DREAM THEATER Home RULL DEVIL JACKET "Stain

WGBF/Evansville, IN

er und F/C.VartSVIIIE, IN PD: Mike Sanders MD: Turner Watson PRIMUS "Electric" RULL DEVIL JACKET "Stair" METHODS OF MAYHEM Thated" BILLIONAIRE "Feit" GUIMMER "Make"

WRCQ/Fayetteville, NC \* PD/MD: Greg Patrick No Adds

WWBN/Flint, MI

PD: Brian Beddow MD: Chilli Walker RED HOT CHILI ... "Around"

KRZR/Fresno, CA \*

WBYR/Ft. Wayne, IN \*

WXKE/Ft, Wayne, IN

DVAND: Doc West BRAMHAL Snake" MEGADETH "Breadine" THIRDEYE BLIND "Anything" TONIC Wals" RULL DEVIL JACKET "Stain" SIMON SIN'S "Life" SEBASTIAN RACH "Rock"

-Rork

WRUF/Gainesville-Ocala, FL.\*

PD: Harry Guscott MD: John Spano 4. METHODS OF MAYHEM "Maked 1. R.E.M., Great" GUANO APES "Open"

OM: E. Curtis Johns MD: Michael Bower

PRIMUS "Electric" SIMON SAYS "Life"

PD: Jim Fox MD: Matt Tailuto 2 PRIMUS "Electrc" BILLIONAIRE "Fel" SIMON SAYS "Life"

WJJ0/Madison, WI \* OM/PD: Glen Gard APD: Blake Patton KORN "Falking" SLIPKNOT "Wart" THIRD EYE BLIND "Anything" METHODS OF MAYHEM "Naked" PRIMUS "Electric"

**Active Rock** 

WGIR/Manchester, NH PD: Todd Thomas MD: Kristin Burns No Adds

WMFS/Memphis, TN \* PD: Rob Cressman MD: Dave Clapper PRIMUS "Electric" SIMON SAYS "Lifte" R EM "Great"

WZTA/Miami, FL \* OM/PD: Gregg Steele APD: Scott Struber MD: Kimbe

JACT "Future's" PRIMUS "Electric" WLZR/Milwaukee, WI \* PD: Keith Hastings MD: Marilynn Mae No Adds

KXXR/Minneapolis, MN \* OM: Dave Hamilton PD: Wade Linder APD/MD: Ryan Castle THIRD EVE BLIND "Anythir MEGADETH Breadine" POWERNAN SOOD "Real" PRIMUS "Electric"

KHOP/Modesto, CA \* OM/PD: Dave Taylor APD: Dan Kennedy MD: Deve Sparks 1 OLEANDER "Stupt" 1 SLIPKNOT Wat 1 CRAZY TOWN "Toxic" LIMP BIZKIT "Re-Arrang

WRAT Monmouth-Ocean, NJ PD: Carl Craft APD/MD: Robyn Lane COUNTING CROWS "Hangin TONIC "Walls" OFFSPRING "Issues".

WKZQ/Myrtle Beach, SC TUTALU/MY/118 Beach, OM/PD: Eric S. Hall APD/MD: Summer James 6 REM "Grad" 5 RURTPicture" TRUNI\*Am" GODSMACK "Voodoo" 8STOP57 "Savior"

WNOR/Nortolk, VA \* PD: Harvey Kojan APD/MD: Tim Parker

SIMON SAYS "Life" FUEL DEVIL JACKET "Stain" MEGADETH "Breadline" KTNP/Omaha, NE

PD: Tony Matteo APD/MD: Chris Holland PRIMUS "Electric" MARILYN MANSON "Panorama" WJRR/Orlando, FL \*

PD: Dick Sheetz APD/MD: Pat Lynch SUPKNOT 'Wat' WTKX/Pensacola, FL \*

PD: Joel Sampson APDMD: Mark the Shark 3 UT-Miserable" MEGADETH "Breadine"

WYSP/Philadeiphia, PA \* OM: Tim Sabean PD: Neel Mirsky MD: Nancy Palumbo OFFSPRING "Issues"

KUPD/Phoenix, AZ \* PD: J.J. Jeffries MO: Bridget Ventura PRIMUS "Electric" SLIPKNOT "Wat" POWERMAN 5000 "Real"

KUFO/Portland, OR \* KLFX/Killeen-Temple, TX OM: Dave Numme APD/MD: Al Scott APD/MD: AI Scott RED HOT CHILL ... "Arou FILTER "Picture" OFFSPRING "Issues" PRIMUS "Electric" MEGADETH "Breadkine" SLIPKNOT "War."

WJXQ/Lansing, MI \* PD: Bob Oison MD: Kevin Conrad R.E.M. "Great" RLTER "Picture" GODSMACK "Voodoo"

WOKK/Johnstown &

WQWK/State Coilege, PA PD: Pat Urban MEGADETH "Breadine" PRIMUS "Electric"

KORC/Kansas City, MO \*

**KIBZ/Lincoln, NE** RIBZ/LIRCOIN, N PO: Tim Sheridan APDMD: Jon Terry INCUBUS 'Pardon' SLIPKNOT 'Waa' EARTH TO ANDY 'Solf' PRIMUS 'Electric' SIMON SAYS 'Life' MARILYN MANSON 'Pan

KFMX/ ubbock, TX WHEB/Portsmouth, NH \* M/PD: Wes Nessma SIMON SAYS "Life UMPBIZKIT "Re-Arrange" SEBASTIAN BACH "Rock" SEBASTIAN BACH "Rock" PD: Todd Thomas MD: Kat Kageleiry REM Great" RED HOT CHILI "Around"

> KDOT/Reno, NV \* CAND: Jave Pat INCUBUS "Pardon" DRAIN STH "Simon"

WNVE/Rochester, NY \* PDMD: Erick Ander RUTER "Picture" MEGADETH "Breadhne"

KRXQ/Sacramento, CA \* Stn. Mgr.; Curtiss John APD: Pat Martin MD: Kylee Brooks P RUTE: "Picture" 2 SLIPKNOT "Wat"

WXTM/St. Louis, MD \* 

WZBH/Salisbury, MD POMD: Shawn Murphy ANTHRAX "Contision" BIGBAD ZERO "Slipping" AlEGADETH "Breadine" SLIPKNOT "Wat"

KISS/San Antonio, TX \* OM: Virgil Thomp PD: Kevin Vargas MD: C.J. Cruz

KIOZ/San Diego, CA \* OM: BIII May APD/MD: Shanon Lader

WRBR/South Bend, IN PD/MD: Joe Turner PRIMUS "Electric" FULL DEVIL JACKET "Stain" SPLENDER "Monotone"

KHTQ/Spokane, WA \* PD/MD: Ken Richards SLIPKNOT Wat" METHODS OF MAYHEM "Naked" PRIMUS "Electric" SIMON SAYS "Life"

WQL2/Springfield, IL PD: Woody Carlson APD: John "Crash" Cerroll MD: Rocky GUANO APES "Open" SIMON SAYS "Lte" THRDEYE BLIND "Anything"

KZRO/Springfield, MO PD: Rey Michaels MD: George Spankomeister B G BAD ZERO "Sipping" BILLIONAIRE "Fel" BILLIONAIRE "Hell FILTER "Picture" MEGADETH "Breadline

WXTB/Tampa, FL \* OM: Brad Hardin MD: Brian Biller GODSMACK 'Voodoo SIMON SAYS "Life"

WBUZ/Toledo, OH D: Chris Ammel METHODS OF MAYHEM "Naked"

KRTO/Tulsa, DK \* PD/MD: Chris Ke No Adds

WWDC/Washington, DC \* PD: Bob Neumann APD/MD: Buddy Rizer METHODS OF MAYHEM "Naked

KICT/Wichita, KS \* OM: Ron Eric Taylor MD: R.J. Devis SPLENDER "Monotone"

WXBE/Wilkes Barre, PA \*

OM/PD: Aaron Roberts APD: Chris Lloyd 1 OFFSPRING "Issues" SANTANA FIEVERLAST "Put

\*=Mediabase 24/7 monitored

Did Not Report, Playlist Frozen (1): KTUX/Shreveport, LA

76 Total Reporters 76 Current Reporters

75 Current Playlists

## Active Rock Top 50

$\Lambda$	A						
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATION ADDS
1	0	<b>CREED</b> Higher (Wind-up)	2452	+1	214726	11	76/0
2	ē	•	2177	+125	161054	9	75/0
-4	3		911	+98	138302	8	73/0
3	ŏ	,	897	+8	153593	12	69/0
5	6		772	+15	135145	8	75/0
6	6		529	-6	144941	30	67/0
8	Ō		523	+188	120327	8	74/2
9	8	<b>U</b>	324	+19	109499	19	71/0
12	ğ		275	+145	110868	6	72/0
11	10		239	-4	101044	17	71/0
7	11		239	-160	91433	17	65/0
/ 10	12		231	-33	96987	13	64/0
	ß	, , , , , , , , , , , , , , , , , , , ,	201	+136	86489	4	69/2
13	0		1119	+79	90284	10	64/3
14	Ð		101	+125	78608	7	69/4
16	Ð		066	+285	78877	3	68/8
23 'eake	-		025	+605	93316	2	71/3
	1	KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)	961	+33	64928	7	51/0
17		NINE INCH NAILS We're In This Together (Nothing/Interscope)	945	-51	81685	, 10	69/0
15	19	COAL CHAMBER W/OZZY OSBOURNE Shock (Roadrunner)	858	-65	58972	8	60/0
18	20		809	-22	65815	10	71/1
20	21 er 22	STATIC-X Push It (Warner Bros.)	731	+245	57008	2	59/6
		GODSMACK Voodoo (Republic/Universal)	679	-145	37128	12	49/0
21	23	OUR LADY PEACE One Man Army (Columbia)	619	-145	48101	4	49/0 59/1
26	24 25	GUNS N' ROSES Oh My God (Geffen) DRAIN STH Simon Says (Enclave/Mercury/IDJMG)	593	+45	45292	6	54/2
27	3	OFFSPRING She's Got Issues (Columbia)	582	+45	45523	6	49/5
28			566	-83	45525 35167	15	44/0
24	27	OLEANDER   Walk Alone ( <i>Republic/Universal</i> )	525	+102	33658	3	44/0
32	23	TONIC Knock Down Walls (Universal)	491	-296	30545	13	40/0
22	29	CHRIS CORNELL Can't Change Me (A&M)					
31	30 60	<b>8STOPS7</b> My Would-Be Savior <i>(Reprise)</i>	485	+30	34112 39721	10	53/1 51/3
35	6	SYSTEM OF A DOWN Sugar (American/Columbia)	446	+80		15	
29	32	TYPE O NEGATIVE Everything Dies (Roadrunner)	428	-75	36873	9	42/0
39	88	BUCKCHERRY Dead Again (DreamWorks)	367	+41	26126	3	34/1
37	<b>3</b>	GUANO APES Open Your Eyes (Super Sonic/RCA)	356	+24 +22	30261	5	44/3
42	<b>(</b> )	BLINK-182 All The Small Things (MCA)	324	+22	27362	4	19/0 38/5
46	36	INCUBUS Pardon Me (Immortal/Epic)	321 316		31962 23947	2 10	34/0
25	,37	MEGADETH Insomnia (Capitol)	311	-310 -52	19356	10	
36	38	<b>311</b> Come Original <i>(Capricorn)</i>					22/0
44	39	H-BLOCKX Fly (Risk)	305	+35	27205	6	35/0
40	40	DOPE Debonaire (Flip/Epic)	279	-39	32448	8 17	32/0
43	41	ROB ZOMBIE Superbeast (Geffen)	277	-7	36677	17 10	24/0
38	42	FILTER Welcome To The Fold ( <i>Reprise</i> )	274	-58	26210	18	40/0
45	<b>4</b> 3	SANTANA F/ROB THOMAS Smooth (Arista)	271	+6	20837	16	15/0
41	44	DEF LEPPARD Paper Sun (Mercury/IDJMG)	260	-45	14229	10	17/0
47	<b>(5</b> )	EARTH TO ANDY Still After You (Giant/Reprise)	250	+16	18110 17757	3	32/4
34	46	CHEVELLE Mia (Squint)	239	-165	17757	14	23/0
48	47	COUNTING CROWS Hanginaround (DGC/Geffen)	218	-6	17959	2	15/1
Debut		METHODS OF MAYHEM Get Naked (MCA)	164	+68	13908	1	24/6
Debut		BILLIONAIRE   Fell From Space (Slash/London)	159	+44	9606	1	21/4
<u>Debut</u>	> 🗊	MARILYN MANSON Astonishing Panorama (Nothing/Interscope)	158	+51	10474	1	17/2

GODSMACK Voodoo (Republic/Universal) 6 METHODS OF MAYHEM Get Naked (MCA) 6 SPLENDER Monotone (C2/Columbia) 6 #3 Most Added! Already On: WRIF WAAF WZTA KXXR WXTM KUFO WLZR WNOR WCCC and many more! China Adds 11/29 Most Increased Plays ARTIST TITLE LABEL(S) KORN Falling Away From Me (Immortal/Epic) +605 FILTER Take A Picture (Reprise) +285 GDDSMACK Voodoo (Republic/Universal) +245 LIMP BIZKIT Re-Arranged (Flip/Interscope) +188RAGE AGAINST THE MACHINE Guerrilla Radio (Epic) +145 ALICE IN CHAINS Fear The Voices (Columbia) +136BUSH The Chemicals Between Us (Trauma) +125 RED HOT CHILI PEPPERS Around... (Warner Bros.) +125 THIRD EYE BLIND Anything (Elektra/EEG) +124 TDNIC Knock Down Walls (Universal) +102**Breakers**®

Most Added

**PRIMUS** Electric Uncle Sam (*Prawn Song/Interscope*)

FULL DEVIL JACKET Stain (Enclave/Mercury/IDJMG)

SIMON SAYS Life Jacket (Hollywood) MEGADETH Breadline (Capitol)

SLIPKNOT Wait And Bleed (Roadrunner)

THIRD EYE BLIND Anything (Elektra/EEG)

**R.E.M.** The Great Beyond (Warner Bros.)

FILTER Take A Picture (Reprise)

ADDS

22

17

16

12

9

8

8

8

ARTIST TITLE LABEL(S)

	KORN	
Falling Awa	ay From Me <i>(Immorta</i>	l/Epic)
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
1025 <mark>/605</mark>	71/3	Ū
	GODSMACK	
Voodo	o (Republic/Universa	1)
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
731/245	5 <mark>9/6</mark>	Ð

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

Hollywood

ECORDS

76 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 600 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

## Simon Says "Life Jacket"

## #2 Most Added!!

Stunning 2nd week! (KSJO confirmed week 3!)

New @ WXTB-Tampa, KQRC-Kansas City, WXRC-Charlotte, WNOR-Norfolk, WQKK, WHOP, KHOP WTUE-Dayton, WBZX-Columbus, KRZR-Fresno, WMFS-Memphis, & KBSO, KHTQ, KIBZ, WQLZ, WBYR, KFMX, WXKE, KLFX, and KRQR On Tour with Filter!

WRIF, WXTM, WZTA, WEBN, KRXQ, WCCC, WLUM, WQBK, WXBE, KICT, KAZR, KMBY, KZRQ, WCPR, WJXQ, WQKK, WRUF, KHOP

On:

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#### November 12, 1999

#### **New & Active**

ZZ TOP Fearless Boogie (RCA)

LENNY KRAVITZ Live (Virgin)

Total Plays: 102, Total Stations: 8, Adds: 0

Total Plays: 87, Total Stations: 17, Adds: 8

Total Plays: 82, Total Stations: 25, Adds: 22

Total Plays: 79, Total Stations: 9, Adds: 1

BIG BAD ZERO Slipping Away (Eureka)

FULL DEVIL JACKET Stain (Enclave/Mercury/IDJMG)

PRIMUS Electric Uncle... (Prawn Song/Interscope)

Total Plays: 114, Total Stations: 8, Adds: 0

SLIPKNOT Wait And Bleed (Roadrunner) Total Plays: 148, Total Stations: 27, Adds: 12

THIRD EYE BLIND Anything (Elektra/EEG) Total Plays: 135, Total Stations: 26, Adds: 9

MOKE Down *(Ultimatum)* Total Plays: 125. Total Stations: 10, Adds: 0

P.D.D. Southtown (Atlantic) Total Plays: 123. Total Stations: 17. Adds: 3

**DREAM THEATER** Home *(EastWest/EEG)* Total Plays: 120. Total Stations: 11, Adds: 1

Songs ranked by total plays

### **Most Played Recurrents**

POWERMAN 5000 When Worlds Collide (DreamWorks)
RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
OLEANDER Why I'm Here (Republic/Universal)
 LIMP BIZKIT Nookie (Flip/Interscope)
GODSMACK Whatever (Republic/Universal)
BUCKCHERRY Lit Up (DreamWorks)
KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)
KORN Freak On A Leash (Immortal/Epic)
OFFSPRING The Kids Aren't Alright (Columbia)
ROB ZOMBIE Living Dead Girl (Geffen)
ROB ZOMBIE Dragula (Geffen)
LIT My Own Worst Enemy (RCA)
ALICE IN CHAINS Get Born Again (Columbia)
CREED One (Wind-up)
<b>COLLECTIVE SOUL</b> Heavy (Atlantic)
LENNY KRAVITZ Fly Away (Virgin)
EVERLAST What It's Like (Tommy Boy)
METALLICA Whiskey In The Jar (Elektra/EEG)
LENNY KRAVITZ American Woman (Maverick/Virgin)
BLINK-182 What's My Age Again? (MCA)

### ACTIVE ROCK Going For Adds 11/16/99

JACT Future's Gone (*Trauma*) LYNCH MOB World Spinning Away (*Hollow/Koch*) MARCY PLAYGROUND It's Saturday (*Capitol*) POWERMAN 5000 Nobody's Real (*DreamWorks*) SHOOTYZ GROOVE Mad For It (*Kinetic/Reprise*)



#### WXBE/Wilkes Barre

3am

LIVE The Dolphins Cry INCUBUS Pardon Me RED HOT CHILI PEPPERS Scar Tissue SANTANA F/R. THOMAS Smooth LIMP BIZKIT Re-arranged BUSH The Chemicals Between Us STATIC-X Push It U2 I Still Haven't Found What I'm Looking For KENNY WAYNE SHEPHERO In 2 Deep MARCY PLAYGROUND Sex & Candy RUSH Tom Sawyer BUCKCHERRY Lit Up VAN HALEN Runnin' With The Devil DRAIN S.T.H. Simon Says TOM PETTY I Won't Back Down

#### 11am

BILLY IDOL Rebel Yell FAITH NO MORE Epic AEROSMITH Come Together KORN Freak On A Leash PINK FLOYD On The Turning Away LIVE The Dolphin's Cry EAGLES Life In The Fast Lane STONE TEMPLE PILOTS Vasoline SCORPIONS Still Loving You DAYS OF THE NEW Enemy GUNS N' ROSES Paradise City

#### 4pm

SOUNOGARDEN Black Hole Sun FOO FIGHTERS Learn To Fly WHITESNAKE Still Of The Night RED HOT CHILI PEPPERS Scar Tissue JIMI HENORIX All Along The Watchtower BLACK CROWES She Talks To Angels BILLY SQUIER Lonely Is The Night AEROSMITH Walk This Way BUSH The Chemicals Between Us AC/DC Hard As A Rock

#### 8pm

ACCEPT Balls To The Wall MOTLEY CRUE Don't Go Away Mad (Just Go...). GUNS N' ROSES Pretty Tied Up (Live) CINDERELLA Don't Know What You Got... BUSH The Chemicals Between Us ORAIN S.T.H. Simon Says SCORPIONS No One Like You DAYS OF THE NEW Enemy WKLQ/Grand Rapids

3am

DEFTONES My Own Summer (Shove It) SOUNDGARDEN Blow Up The Outside World OUR LADY PEACE One Man Army AC/DC It's A Long Way To The Top... FILTER Welcome To The Fold MEGADETH Insomnia BLINK-182 What's My Age Again CREED Higher SPACEHOG In The Meantime DFFSPRING I Choose KENNY WAYNE SHEPHERD In 2 Deep STONE TEMPLE PILOTS Down PEARL JAM Daughter (Live)

#### 11am

BETTER THAN EZRA Good METALLICA Hero Of The Day LIVE The Dolphins Cry COLLECTIVE SOUL December RAGE AGAINST THE MACHINE Guerrilla Radio PAPA VEGAS Something Wrong MEGADETH Almost Honest NIRVANA Heart-Shaped Box NINE INCH NAILS We're In This Together BUCKCHERRY For The Movies OUR LADY PEACE Starseed

#### 4pm

VAN HALEN Ain't Talking 'Bout Love STONE TEMPLE PILOTS Interstate Love Song FOO FIGHTERS Learn To Fly NINE INCH NAILS Head Like A Hole RED HOT CHILI PEPPERS Around The World BUCKCHERRY For The Movies METALLICA Turn The Page SMASHING PUMPKINS Today LIMP BIZKIT Re-arranged SOUNOGARDEN The Day I Tried To Live

#### 8pm

KORN Freak On A Leash ALICE IN CHAINS Would? DAYS OF THE NEW Enemy AEROSMITH Janie's Got A Gun GUNS N' ROSES Oh My God PANTERA Cat Scratch Fever BEASTIE BOYS Intergalactic 311 Come Original SMASHING PUMPKINS Cherub Rock KID ROCK Cowboy RAGE AGAINST THE MACHINE Bulls On Parade CREED Higher



CD

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.



## Active Rock Playlists



GODSMACK/Voodoo

## Rock



Sometimes seeing a band live for the first time is enough to get a person to run to the record store and buy the album. Radioactive's Cyclefly has been getting rave reviews from audiences everywhere. Hopefully radio will catch on.

After finishing a tour with labelmates Live, Cyclefly toured on their own. They closed out their U.S. tour in Washington, DC on Saturday (11/6), only to cross the pond for a U.K. tour with Bush.

The band is originally from Ireland, Vocalist Declan O'Shea and his brother, guitarist Ciaran O'Shea, joined up with guitarist Nono Presta, bassist Christian Montagne and drummer Jean Michel Cavallo when the latter three left their previous band. Seventeen. Declan O'Shea had been singing in pubs around Cork. Ireland when Presta, Montagne and Cavallo noticed him. He has been compared to Perry Farrell vocally and to Iggy Pop for stage persona. I wonder if the comparison rang true when the two shared a stage? Cyclefly just opened for Iggy Pop in Chicago.

The band's first trip to Los Angeles was to record their Radioactive debut, Generation Sap. Sylvia Massy (Tool, Red Hot Chili Pep-

Cyclefly

**Tracey Hoskin** Asst. Rock Editor

pers) was chosen to produce, and after sifting through 19 songs, she narrowed the choice to 11 (too bad they didn't put out a double CD). After generating significant word of mouth. Cyclefly debuted to a packed house at L.A.'s infamous Whisky-A-Go-Go.

Bv

Generation Sap demands the listener's attention through all 11 tracks. "Violet High" was the first single to be serviced to radio. and WXTM/St. Louis, an early supporter. is still on the single. The album has phenomenal radio potential, with as many as four singles still untouched. O'Shea's voice is distinctive, something that can either help or hinder a band. In O'Shea's case, it is a good thing. His vocals are haunting yet gentle, screaming but soothing and never annoying. "Better Than You" and "Crawl Down" could be the two songs that put Cyclefly on the map for good.



#### **Top 20 Specialty Artists** 13

#### November 12, 1999

**1 INCUBUS** (Immortal/Epic) Airplay Includes: Harddrive. KLPX, WBAB

- 2 SLIPKNOT (Roadrunner) Airplay Includes: KBER, WMFS, WPXC
- 3 S.O.D. (Nuclear Blast) Airplay Includes: KBPI, WGIR. WJXQ
- 4 PRIMUS (Interscope) Airplay Includes: KLFX, WQXA. WXTM
- 5 COAL CHAMBER (Roadrunner) Airplay Includes: KISW, KUPD, WKGB
- 6 RAGE AGAINST THE MACHINE (Epic) Airplay Includes: Harddrive, KBER, KMJX
- 7 STATIC-X (Warner Bros.) Airplay Includes: KLPX, WJXQ, WPXC
- 8 MACHINE HEAD (Roadrunner) Airplay Includes: KBPI, WBAB, WRXL
- 9 SUBSTANCE D (Noise) Airplay Includes: KRXQ, WGIR, WXBE
- 10 DANZIG (Evilive/E-Magine) Airplay Includes: KISW. KLFX, WJXQ
- 11 FULL DEVIL JACKET (Enclave/Mercury/IDJMG) Airplay Includes: KRAB, WMFS, WXTM
- 12 SEVENDUST (TVT) Airplay Includes: KBER. KISW. WRXL
- 13 KORN (Immortal/Epic) Airplay Includes: WMFS, WGIR. WPXC
- 14 GOOSEFLESH (Digital Dimension) Airplay Includes: KATT, KBPI. KRXQ
- 15 ORANGE 9MM (Ng/Artemis) Airplay Includes: KUPD, WBAB, WQXA
- 16 FREAK HOUSE (QED) Airplay Includes: KBER, KLFX, KRAB
- 17 LYNCH MOB (Koch) Airplay Includes: KLPX, WJXQ, WRXL

18 CELEBRITY DEATHMATCH (Nothing/Interscope) Airplay Includes: KISW, KMJX, KUPD

19 STUCK MOJO (Century Media) Airplay Includes: KRXQ, KUPD, WXTM

20 KITTIE (Ng/Artemis) Airplay Includes: WAVF. WMFS, WRXL

Ranked by total number of shows reporting artist.

#### **Specialty Show Reporters** Shows and their Top 5 songs listed alphabetically by market MA (Media America) WAVF/Charleston, SC WQXA/Harrisburg, PA KMJX/Little Rock, AR WMFS/Memphis, TN KUPD/Phoenix, AZ KISW/Seattle, WA WXTM/St. Louis, MO The Sunday News Sunday 8-10am Bill Hanson Hefner 'I Stote A Bride" Fastbacks We Can Be" Smithereens 'She's Got A Way" Crazy Town 'Oxic" Fono 'Collide" Hard 120 Friday 10pm-midnighl Jenny McKenzie System 01A Down "Sugar" PO D "Outkasi" Rage Against The "Guernila Radio" Mariny Marson "Astonishing..." Alice in Chains "Fear The Voices" Beyond The Pit Saturday 11pm-2am Jose Romero tuck Mojo "My Will" .0 D "Seasoning." title "Jonov" The Heavy Shit Sunday midnight-1:30am Danny Villalobos/Holmes Hei Holwired Friday 10pm - midnight Johnny Orr Hestoam "BeatboxRocker" - Jardknox "Come In Hard" Luke Slater "All Exhale" Apollo 440 "Stop The Rock" Donna Summer "Love Is The He Inlo The Pil Sunday 10pm-midnight Larry Mac & The Berzerker Metal Shop Saturday midnight-2am Adam Gehrke Various Roxy Myzal/Lou Brutus Heiher Testament "Careful What You... Machine Head "From This Day" Oope "Debonaire" Mishts "Die Monster Die" Srimson Glory "War Of The We Unida "Black Woman" Nebula "Between Time" Clutch "Release The Kraken" Kittle "Spit" Brant Bjork "Sun Brother" illionaire - Leen From Space ystem Of A Down "Sugar" Aetallica "Seek & Destroy (Live" lage Against The \_\_"Testify" noubus "Pardon Me" izig "Satan's Child Kittie "Jonny" Will Haven "Jaworski" Dillenger Escape... "Destro's Secret" Stuck Moio "My Will" System Of A Down "Suite Pee **KISW/Seattle, WA** KLPX/Tucson, AZ New Music Hour Sunday 10-11pm Scott Vanderpool Area 51 Friday 10pm-midnight Bob Bitchin' KRAB/Bakersfield, CA KBPI/Denver, CO WCCC/Hartford, CT WBAB/Long Island, NY KATT/Oklahoma City, OK WBXL/Richmond, VA KATI's Big Metal KATI's Big Metal Friday midnight-2am Erik G. Iron Maden "Wrathchild '99" Sebaslian Bach Tock N' Rolf" Gooseflesh "Wrath" Ratt "Dead Reckoning" Warrant "The Jones" Sunday Nighl Blues Sunday 6-10pm Beef Stew Jeff Prtchell & ... "One Day Away" Rishell & Rames "Moving To The... B. King "Bad Case Of Love" Watter Trout "Playing With A..." Jonny Lang "Angel Of Mercy" WDAD/Luity Islaitu, k Fingers Metal Shop Sunday 10pm-1am Black Label Society "Sold My Sout" Megadeth "Duke Nukem Theme" Danag "Satan's Chuid" Orange Smm" Alter: Overkill "Space Truckin" X-Factor Sunday 8-9pm Mike Bell The Metal File Mon-Fri 2-3am Johnny Young Bob Bitchin' Stone Temple Pilots "Glide" Guns N Roses "Welcome To... (Live)" Static: X' Bied For Days" Lynch Mob "World Spinning Away" Lynch Mob "Chromepiated" Metallix Metallix Saturday midnight-2am Uncle Nasty Guicidal Tendencies "Freedumb" Roger Waters "Lost Boys Cali 8Stops7 "My Would Be Savio Tom Petty "This One's For Me Korn "Falling Away From Me" Fraak House "Subculture..." Heilacopters "The Devil Stole Neurotica "Ride Of Your Life" Incubus "Pardon Me" Davis Waits "Senorita" Suicidal Tendencies "Freedumb Queensryche "Breakdown" Static-X "Sweat Of The Bud" Gooseflesh "Godbreed" Machine Head "Devil With The. Danzig "Five Finger Crawl" Primus "Anti-Pop" Willow Wisp "Copulation In Thy..." Rob Zombie "Dragula (Rem:x)" Cannibal Corpse "Ecstacy In Decay" WXTM/St. Louis, MO Extreme Meltdown Friday 11pm-1am Johnny Orr WWDC/Washington, DC New Music Mart Sunday 9:30-10:30pm Buddy Rizer Alice InChains Fear The Voices" Sheak Owine: "Hum" Lenny Krautz "Live" Verical Horizon: "Everything You Want" Counting Grows "High Life" Rinocerose "Le Mobilizer" Alex Gopher "Party People" Jamiroquar "Canned Heat" WKGB/Binghamton, NY WXRA/Greensboro, NC KLFX/Killeen, TX WTFX/Louisville, KY KATT/Oklahmöma City, OK KRXO/Sacramento, CA Outer Limits Sunday 10-11pm Marcia Gan Alice In Chans "Fear The Voices" Shannon Curtman "True Friends" Incubus "Pardon Me" Finter Take A Picture" Buckcherry "Dead Agam" KLT A/ATHEEII, TA Kut Radio Saturday 10pm-midnight Bob Fonda Amen "Coma Amerca" Overkil "Space Truckin" Cannibal Corpse "Coffin Feeder" Full Devi Jacket "Stan" Freak House "Subcutture..." W IF X/LOUISVIIIE, KY The Attilude Network Saturday 10pm-2am Black Frank Wil Haven "It She Could Speak" Type D Negative "All Hallows Eve" Amen "Coma America" Danzy "Unspeakable" Stuck Mojo "Reborn" Incoming Monday 10pm-11:30pm Tim Boland Tim Boland Ther "Welcome To The Fold" Jane's Addiction "Ocean Size" Powerman 5000 "When Worlds Collide" Limp Bakir "Re-Arranged" Davis Waits "Senorita" Char Whacks Sunday 8-9:30pm Che Brooks, Paul Wilbur Grade "When Something..." Misfits "Monster Mash" Deadbolt "Megoritsy Kiss (I Goodbye "Watching Heliraiser" American Steel "Rogue's March" Launch Pad Thursday midnight-1am Inursday midnight-1am Leo Cage Static-X: "Push it" Face Of Anger: "Pig Face Liar" Nebula: "Come Down" Consumed "Do The Duchess" Backyard Babies "Hey. I'm Sorry" WXTM/St. Louis, MO Static Sunday 8pm-9pm WXBE/Wilkes Barre, PA Sunday apin Sec. Johnny Orr Done Tampie Piots "Heaven And Hot Rods" Primus "Electric Uncite Sam" Methods Of Maynem "Get Naked" Slipknot "Walt And Bleed" Slipknot "Walt And Bleed" Sight Hot Chill Peppers "Parallel Universe" Freddie's Closet Saturday 11pm-1am Freddie Babyton Whores "King Fear" Substance D "Slit The Wrist" S. O.D. "Seasoning..." Mistlis: "The Forbidden Zone" Cannibal Corpse "Blood Thirst" KUPD/Phoenix, AZ Red Radio Underground Sunday 7-9pm Larry Mac PtL. "The Order Of Death" Tom Waits What's He..." Tiger Army "WereCat" Misths: Scream" Bid Naked "Vampire" WJXQ/Lansing, MI WPXC/Cape Cod, MA WQXA/Harrisburg, PA WGIR/Manchester, NH KBER/Salt Lake City, UT WXTM/St. Louis, MO W A. I MI/SL. LOUIS, MO Monday Night Metal Mon-Fri I Ipm-midnight Kane Sinpknot "Spit It Out" Bionazard "End Of My Rope" Orange Jmm "Ailen Incubus: Pardon Me" Lynch Mob "Hollow" Radio Kaos Sunday 9-11pm Oarby Type O Negative "All Hallow's Eve" Orange 9mm "Alen" Primer 55 "Loose" S.O.D. "Seasoning..." Goosetlesh "Burning Soul" Beals On The Sunday 1-2am To The Extreme Saturday 9:30-10:30pm Erik Stafford Rob Zomble "How To... (Remix)" Static-X "Push It" The Pit Sunday midnight-2am Whiplash Sunday 10-11pm Sunday Muse Andy Alvey Mochine Head "The Burning Red" Insane Blaine Roadkil Roadkill Cradle Of Filth "Once Upon Atrocity" Anthrax "Ball Of Confusion" WWF The Music IV "Wreck" Slayer "Here Comes The Pain" Blood For Blood "Anywijere But Here" Insane Blaine Apollo 440 "Stop The Rock" Hardknox "Come in Hard" 2K "Fuck The Millennium" Slick Sixty "The Wrestler" Dust Brothers "This Is Your Life" Machine Head "The Burning Red" Slipknot "(Sic)" Lynch Mob "World Spinning Away" Coal Chamber "Notion" Freak House "Subculture ..." 33 Total Reporters from the Active Rock and Rock panels. er "Shock The Monkey yclefly "Violet High" lipknot "Wait And Bleed"



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### Alternative



JIM KERR jimkerr@rronline.com

## leaks.com

#### The Internet is leaking music

uch to the consternation of Epic Records, the new Korn single, "Falling Away From Me," was leaked onto the airwaves in the United States. This leak was an important event for two reasons. The first was that it didn't happen in New York or Los Angeles; it happened on KCXX in Riverside-San Bernardino. The second and more important aspect of this leak was its source: It originated from an MP3 download over the Internet.

The Korn leak was not a unique occurrence in Riverside. Recent KCXX PD Dwight Arnold has aggressively used the Internet as a music source and, by many accounts, has world-premiered a number of major releases before any other station in the country. How this came to be is a fascinating story.

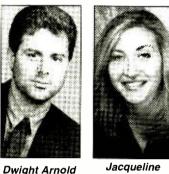
#### **Do It Yourself**

"We had to start mining other sources to cover ourselves, because we were getting screwed for three days on all these Friday-afternoon leaks that record companies were doing with KROQ/Los Angeles, which is heard in our market," explains Arnold. "We had to find ways of doing it ourselves. I'm sure the first couple came from just searching the Internet, but over time it developed into listeners calling us with stuff they have found.

"It's usually our night jock, John DeSantis, getting calls from people saying, 'I've found this on the Internet,' or, 'I have this.' So most of the time now we get leaks from listeners. And they're usually pretty excited about bringing them to our attention. There's this whole community of leakers that has developed, and we wholeheartedly accept them.'

"I'd say nine out of 10 releases that are worth leaking you can get your hands on beforehand via the Internet. Of all the recent superstar releases, the only one that I can remember not finding on the Internet was The Red Hot Chili Peppers."

Dwight Arnold



Saturn Regarding the Korn leak, Epic VP/ Alternative Promotion Jacqueline Saturn got a firsthand look at how uncontrollable and difficult to stop Internet leaks can be. "The song was already on the radio, and we didn't know it was out there." Saturn recalls. "It was some time before we found out that the whole album was put up on a site illegally."

#### **Controlling Leaks**

Part of the problem with Internet leaks that is radically different from traditional leaks is that the leak's source is open to everyone with Internet access. As a result, pulling the songs off the radio is only the first part of the solution. Shutting down the illegal site is another one. Alas, this is not an easy process, as Saturn explains: "It took a full day of work from a team of five people in our new media department to shut it down. They ended up doing things like that for a week solid, because after the Korn record was illegally posted, the same thing happened with the Rage Against The Machine record."

Think about the cost of what Saturn is describing — five people working an entire week solely to control Internet leaks on two projects - and you will begin to see the scope of the problem.

"As a fan, it's exciting to go online and see all the chatter and how excited people are when they put the songs up for their friends,' states Saturn. "I'm sure that many of them will go buy it, but there is a cost when these songs get out early."

If you take Arnold's "community of leakers" and expand it to cover the entire Internet, including unregulated file sites in foreign countries, you can begin to see that this

will not be an easy problem to solve. "This situation will only get worse," says Saturn. "There is nothing you can do, and that's the problem.

But how bad is it now? I asked Arnold if there would be a time when every major record company release would be available early via an illegitimate Internet download. "It's virtually like that right now," he responds. "I'd say nine out of 10 releases that are worth leaking you can get your hands on beforehand via the Internet. Of all the recent superstar releases, the only one that I can remember not finding on the Internet was The Red Hot Chili Peppers."

What makes this particularly disturbing in terms of record label timelines is just how early these songs are being posted to the Internet. Arnold gives one extreme example: "The furthest one in advance was when we got a hold of the new Depeche Mode song four or five months before it was scheduled to be released. But usually it is about a month before they are delivered to radio

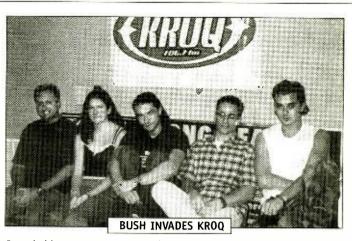
I asked Saturn where these leaks could be coming from. "We don't know. It's only speculation." She continued, "No matter where they are coming from, it will only get worse.'

#### Into The MP3 Depths

After the philosophical discussion above I decided it would interesting to try my hand at scouring the Internet for an unreleased song by a major act. I decided to center my attention on an internationally famous act with a rabid fan base who just happened to have a new album scheduled for not-sodistant release. The band was Oasis, and their first single is scheduled to be a song called "Let It In." I hopped onto the information superhighway and went looking for it.

I knew that Lycos had received a lot of press for adding an MP3 search engine to its portal, so I decided to start there. I didn't have high expectations, because I assumed that a major portal like Lycos would miss the mysterious and murky websites where an ille-

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In a bold move, Trauma Records' Bush took over the KROQ studios on Tuesday, November 2, from 6-7pm. While it may look like a coordinated record company/radio station promotion, the fatigues on Bush frontman Gavin Rossdale, the serious look on Bush bandmate Robin Goodrich and the concerned look on KROQ MD Lisa Worden's face make me think that maybe the band really *did* take over the station. Seen here are (l-r) KROQ APD Gene Sandbloom, Worden, Goodrich, KROQ PD Kevin Weatherly and Rossdale.

gal MP3 song would be stored. I was right. Lycos didn't return any hits for "Let It In," let alone a version by Oasis. I went onward.

Not wanting to hang out in some Oasis chat room asking for MP3 sites just yet. I decided to try one of the many software programs that offer to search the web for MP3s. I logged onto a shareware site, looked around and decided to experiment with some shareware programs. The first was a tool called "MP3 Leech." It grabbed a bunch of songs containing "let," "it" or "in," but it didn't find any called "Let It In."

I then tried two more tools. One crashed my system, and the other just didn't work. There are a ton of MP3 search tools available on the Internet. Unfortunately, using six different search engines, I couldn't find the song "Let It In" by Oasis. This does not mean that it isn't out there. One person I discussed this with told me that FTP sites and MP3 web pages are not where you will find these types of illegal downloads. The real action

"This situation will only get worse. There is nothing you can do, and that's the problem."

Jacqueline Saturn



is in fan chat rooms and discussion boards where rabid fans will trade MP3 files with other fans. Not having the time to test this approach, I was unable to confirm whether it would have worked for Oasis.

The Internet is changing the way all of us do business. Leaks are certainly included in that. You need no other proof than this concluding comment from Saturn: "I think almost every major release from the past six months has been illegally posted on the Internet well in advance.'

KROO **On Over** WYRK 0101 60 Stations, **XTRA** WBCN KNDD including: WHFS WKRL CIMX WFNX KEDJ WXDX KPNT **KXPK** R&R 2 Monitor 25\* Album in stores on lovember 23 Spanking New Music New  $\mathbf{G}|\mathbf{2}|$ BÖX

## Rep Alternative Top 50

		November 12, 1999					
WEEK	THIS	ARTIST TITLE LABEL(S)	PLAYS	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS
1	0	BUSH The Chemicals Between Us (Trauma)	2960	+21	285949	9	81/0
3	2	CREED Higher (Wind-up)	<mark>282</mark> 5	+88	284837	11	76/0
2	3	FOO FIGHTERS Learn To Fly (Roswell/RCA)	2817	+16	278917	8	80/0
5	4	LIMP BIZKIT Re-Arranged (Flip/Interscope)	2346	+221	244870	8	76/0
4	5	LIVE The Dolphin's Cry (Radioactive/MCA)	22 <mark>30</mark>	-80	216333	12	77/0
8	6	FILTER Take A Picture (Reprise)	2156	+166	193065	7	78/1
6	7	311 Come Original (Capricorn)	2029	-79	176531	11	77/0
10	8	BLINK-182 All The Small Things (MCA)	2015	+172	219249	7	76/0
9	9	RED HOT CHILI PEPPERS Around The World (Warner Bros.)	1980	+32	208654	13	7 <b>9/0</b>
12	Ð	JIMMIE'S CHICKEN SHACK Do Right (Rocket/IDJMG)	1834	+24	130785	14	75/0
7	11	KID ROCK Cowboy (Top Dog/Lava/Atlantic)	<b>1810</b>	-189	194123	14	73/0
13	12	RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)	1788	+109	227632	6	74/1
11	13	CHRIS CORNELL Can't Change Me (A&M)	1656	-157	133014	13	76/0
15	14	SANTANA F/EVERLAST Put Your Lights On (Arista)	1395	+4	116678	10	66/0
19	G	STROKE9 Little Black Backpack (Cherry/Universal)	1370	+84	110236	11	60/0
14	16	STONE TEMPLE PILOTS Down (Atlantic)	1344	- <mark>26</mark> 7	128883	8	75/0
Breake	r D	KORN Falling Away From Me (Immortal/Epic)	1319	+631	156346	2	73/4
18	18	BLINK-182 What's My Age Again? (MCA)	1286	-6	141398	29	69/0
21	Ð	OFFSPRING She's Got Issues (Columbia)	1283	+118	144516	6	66/3
22	20	STAIND Mudshovel (Flip/Elektra/EEG)	1224	+73	128960	15	65/1
20	2	COUNTING CROWS Hanginaround (DGC/Geffen)	1218	+40	98026	6	57/1
24	22	BEASTIE BOYS Alive (Grand Royal/Capitol)	1182	+51	133883	4	71/2
17	23	NINE INCH NAILS We're In This Together (Nothing/Interscope)	1095	-203	92544	10	69/0
.25	24	BECK Sexxlaws (DGC/Geffen)	1076	+51	101680	5	61/2
	r @	THIRD EYE BLIND Anything (Elektra/EEG)	1006	+745	104161	1	68/7
23	2 <b>6</b>	OUR LADY PEACE One Man Army (Columbia)	982	-165	64702	14	52/1
26	Ø	SMASH MOUTH Then The Morning Comes (Interscope)	966	+11	64784	7	47/0
28	23	SEVENDUST Denial (TVT)	926	+44	89969	15	56/1
29	29	MARCY PLAYGROUND It's Saturday (Capitol)	864	+23	48378	6	54/3
30	30	FIONA APPLE Fast As You Can (Clean Slate/Epic)	<b>839</b>	+83	69877	5	<b>50/2</b>
33	6	GODSMACK Keep Away (Republic/Universal)	731	+48	92116	10	3 <mark>9/</mark> 0
34	62	SANTANA F/ROB THOMAS Smooth (Arista)	731	+51	74989	14	18/0
35	63	FUEL Sunburn (550 Music/Epic)	686	+34	53794	5	46/4
27	34	LIT Zip-Lock (RCA)	676	-216	48288	16	46/0
38	65	INCUBUS Pardon Me (Immortal/Epic)	<b>65</b> 4	+126	84991	3	50/7
Debut	> <b>3</b> 5	R.E.M. The Great Beyond (Warner Bros.)	649	+412	54517	1	58/20
36	37	OLEANDER   Walk Alone (Republic/Universal)	614	-27	43359	9	37/0
31	38	POWERMAN 5000 When Worlds Collide (DreamWorks)	589	-130	69571	20	43/0
40	39	STATIC-X Push It (Warner Bros.)	<b>533</b>	+47	51 <b>038</b>	3	<b>49/4</b>
41	40	MUSE Muscle Museum (Maverick/Taste Media)	518	+45	26756	6	43/2
39	41	ALICE IN CHAINS Fear The Voices (Columbia)	518	-10	44535	3	34/0
42	42	SYSTEM OF A DOWN Sugar (American/Columbia)	514	+60	51076	3	45/6
43	43	SAVE FERRIS Mistaken (Starpool/Epic)	509	+60	50402	5	37/0
46	4	VERTICAL HORIZON Everything You Want (RCA)	466	+122	22 <mark>46</mark> 1	2	<mark>35</mark> /3
45	45	TONIC Knock Down Walls (Universal)	453	+26	18471	3	32/3
37	46	DAYS OF THE NEW Enemy (Outpost/Interscope)	436	-192	21152	16	34/0
44	47	LONG BEACH DUB ALLSTARS Trailor Ras (DreamWorks)	371	-68	34335	10	31/1
Debut	- <b>4</b> B	MATTHEW SWEET What Matters (Volcano)	286	+30	11882	1	21/1
47	49	FILTER Welcome To The Fold (Reprise)	282	-55	35128	18	36/0
		LENNY KRAVITZ Live (Virgin)	272	+99	13459	1	23/4



81 Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999. R&R Inc.

Most Added ARTIST TITLE LABEL(S) ADDS R.E.M. The Great Beyond (Warner Bros.) 20 PRIMUS Electric Uncle Sam (Prawn Song/Interscope) 15 **SPLENDER** Monotone (C2/Columbia) 13 SLIPKNOT Wait And Bleed (Roadrunner) THIRD EYE BLIND Anything (Elektra/EEG) **INCUBUS** Pardon Me (*Immortal/Epic*) **GAY DAD** Joy (London/Sire) SYSTEM OF A DOWN Sugar (American/Columbia) **CAKE** You Turn The Screws (*Capricorn*) **OWSLEY** I'm Alright (Giant/WB)

8

7

7

7

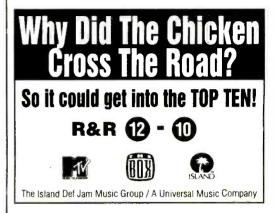
6

6

5

TOTAL

25



#### Most Increased Plays

ARTIST TITLE LABEL(S)	PLAY
THIRD EYE BLIND Anything (Elektra/EEG)	+745
KORN Falling Away From Me (Immortal/Epic)	+631
R.E.M. The Great Beyond (Warner Bros.)	+412
LIMP BIZKIT Re-Arranged (Flip/Interscope)	+221
BLINK-182 All The Small Things (MCA)	+172
FILTER Take A Picture (Reprise)	+166
INCUBUS Pardon Me (Immortal/Epic)	+126
<b>VERTICAL HORIZON</b> Everything You Want (RCA)	+122
OFFSPRING She's Got Issues (Columbia)	+118
RAGE AGAINST THE MACHINE Guerrilla Radio (Ep	oic) + <b>109</b>
1	



#### KORN

Falling Away From Me (Immortal/Epic) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS Ð 1319/631 73/4

#### THIRD EYE BLIND

Anything (Elektra/EEG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1006/745 68/7

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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the New Year's Resolution Kit giveaways.

114

# 'Electric Uncle Sam"

## THE FIRST SINGLE FROM THE NEW ALBUM Antipop in stores now!

"I was blown away by their irreverence, musicianship and utter uniqueness,"

- TOM MORELLO of Rage Against The Machine

"I f\*\*king love Primus!!! Spawned by pure rhythms, Primus has and will always be the most innovative and original source of groove to influence me in this decade. If you listen you will learn."

111111

- FRED DURST of Limp Bizkit

### Most Added at Alternative Radio!

Electrified this week: KNDD WFNX WBRU KWOD KPNT

<u>Already on it:</u> KEDJ, KXTE, X96, WKRL, WDST, KLEC, KRAD, KFMZ, WROX, WXDX and more

Over 45,000 scanned in the first two weeks -#85 Nationally.

### ON TOUR NOW WITH SPECIAL GUESTS INCUBUS AND BUCKETHEAD

Co-written, Co-Produced and Guest Guitar By Tom Morello Management: David Lefkowitz Art By; cheebaproductions.com primussucks.com interscope.com



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## Alternative Action



SEVENDUST Track: "DENIAL" LP: HOME Label: TVT

ssentials: Sevendust (Lajon Witherspoon. Morgan Rose, Clint Lowery, John Connolly and Vinnie Hornsby) stand as a shining example for every scrounging indie act that runs from industry showcase to industry showcase and seminar to seminar looking for attention. After all, the fabulous five were actually signed to TVT at a radio seminar in 1996.

This is a band that knows how to work hard. Their self-titled first album was released in April of '97, and that led to constant touring. In fact, the band were on their 20th month of touring (that's nearly two years on the road) when Sevendust went gold this past May. They were so busy they even missed their gold record party. Immediately after schlepping down the road for 21 months, they recorded their follow-up album, Home. The album was recorded in a studio on a farm in Massachu-



**OLIMBIA** 

**Jeanette Grgurevic** Asst. Alternative Editor

setts by mixer Andy Wallace (Nirvana, Helmet, Rage Against The Machine) and producer Toby White (Alice In Chains, Primus, Korn). Morgan says White pushed Sevendust "individually and as a band to the next level." The band recorded their album outside their home state of Georgia because they wanted to be in a place where they would be away from the distractions of home and could focus all their attention on making a "kick-ass second album." One of the many great songs on the album. "Denial," was the first single to be released and is now in the top 30.

Although the band didn't plan to have guest vocalists on their record, they ended up inviting two unique artists to collaborate. One of these was Skunk Anansie's Skin, who sings on "Licking Cream," and the other, who they called only days before they were slated to leave the studio, was Deftones frontman Chino Moreno. Chino ended up singing and adding some furious guitar blasts on the album's closing song, "Bender." Morgan thinks they "picked two people to come in who really made us sound perfect. I don't think either one of those songs would be nearly as good if they weren't involved."

Artist POV: Witherspoon on their farmland recording studio: "There was nothing around except for trees, grass and horses, so we were able to focus ... I feel like that place brought out magical energy around the band."

nder

monotone

#### Blake Laurelli, PD WJSE/Atlantic City, NJ

Things that are requesting really well for us are Bush's "The Chemicals Between Us," Creed's "Higher," Limp Bizkit's "Re-Arranged," Jimmie's Chicken Shack's "Do Right" and Bolt Upright's "The Next Level." The biggest-jumping request is Static-X's "Push It," which we've been playing



since September. System Of A Down has been on the air for about five weeks now, and it's starting to move quickly as far as requests are concerned. We gave the new Simon Says preliminary spins - in which it got a good response — prior to adding it. E As far as new releases, it seems like everybody has their heavy hitters out, but we're really excited about Korn and the new Smashing Pumpkins, which is due out in February. I think everybody in the industry is probably excited about it. Rock music is really taking hold, and we're heading into a period - not speaking as a fan only of alternative, but as a fan of Rock as well - where Rock is becoming a mainstream format again.

What an unbelievable run for **R.E.M.** The band has done something that is extraordinarily rare they've posted two consecutive weeks of 20+ adds for their song "The Great Beyond." As hard as the format has been getting lately, it is important to note that mass-appeal songs like R.E.M.'s new one still format has been getting lately, it is important to note that mass-appeal songs like K.E.M.s new one still dominate the top of the chart ... Another more pop-based band making serious moves is **Splender**, who pull in double-digit adds this week on a strong second single, "Monotone" ... The only other band with more than 10 adds this week were true Alternative darlings **Primus**, with their ture"Electric Uncle Sam" ... What a great story for **Creed:** The same week their debut album goes over 4 million sold, their new album goes over 2 million sold. Those are core artist numbers for sure ... Not long ago I told you how the simple change of a callout book bas significantly beined scores on **Live**. Well solo, then new abuilt goes over 2 minion solo. Hose are core and truthers for sure ... Not long ago I told you how the simple change of a callout hook has significantly helped scores on **Live**. Well, check out the band's spins this week — significantly higher in a number of markets, including KITS/San Francisco and KROQ/Los Angeles ... **Methods Of Mayhem** continue to turn heads in very large markets. KROQ leads the new believers this week ... With all the superstar releases now out, it's time to look at some of the younger hands making progress. Good examples are **Owsley**'s "I'm Alright," Stroke 9's "Little Black Backpack" (enters the top J5!), Gay Dad's "Joy," Slip Knot's "Wait



"Do Jimmie's Chicken Shack, whose light" somehow muscles into the top 10 during the most intense fourth quarter in the format's history ... Finally, people have become too mplacent with a core artist like the Beastie Boys, especially with a song as strong as "Alive Come on, gang, this song is requesting (No. 2 phones at KROQ) and calling out (No. 1 callout at KITS). RECORD OF THE WEEK: Powerman 5000 "Nobody's Real"

The new track from their debut album Halfway Down the Sky

## **MOST ADDED!!**

## **Already On:**

Y107	KTCL	KCXX	WPLA	KPOI
KFRR	KMBY	WKRL	WHMP	KLEC
WARQ	WXZZ	KRAD	WJSE	WXSR

Produced by Todd Rundgren for Alchemedia Productions, Inc. Mixed by Mike Shipley Management: Joey Gmerek & Chris O' Malley for GO! Entertainment, Ltd. www.splender.com www.c2records.com www.colubiarecords.com

# Gay Dad

from the CD "Leisure Noise"

## **Out Of The Box At:**

Q101 WFNX CD101 WCDW KRAD KLEC KACV KIWR





WEQX WRRV WOXY WARQ WDST KRZQ and more

WHMP KNRQ



Management: Nick Ember at Dadco. www.gaydad.com

www.americanradiohistory.com



<sup>®</sup> November 12, 1999

## **Most Played Recurrents**

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

LIT My Own Worst Enemy (RCA)

LIMP BIZKIT Nookie (Flip/Interscope)

LO FIDELITY ALLSTARS Battle Flag (Skint/Sub Pop/Columbia)

TONIC You Wanted More (Universal)

OFFSPRING The Kids Aren't Alright (Columbia)

LEN Steal My Sunshine (Work/Epic)

KORN Freak On A Leash (Immortal/Epic)

SMASH MOUTH All Star (Interscope)

**OLEANDER** Why I'm Here (*Republic/Universal*)

SUGAR RAY Someday (Lava/Atlantic)

**KID ROCK** Bawitdaba (Top Dog/Lava/Atlantic)

GODSMACK Whatever (Republic/Universal)

**ORGY** Blue Monday (Elementree/Reprise)

LENNY KRAVITZ Fly Away (Virgin)

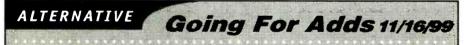
LENNY KRAVITZ American Woman (Maverick/Virgin)

FUEL Shimmer (550 Music/Epic)

**COLLECTIVE SOUL** Heavy (Atlantic)

GOO GOO DOLLS Black Balloon (Warner Bros.)

TRAIN Meet Virginia (Aware/Columbia)



PERRY FARRELL Rev (Warner Bros.) POWERMAN 5000 Nobody's Real (Dreamworks)



KORN Falling Away From Me NIXONS Sister STONE TEMPLE PILOTS Down SANTANA F/EVERLAST Put Your Lights On KID ROCK I Am The Bullgod SYSTEM OF A DOWN Sugar CYPRESS HILL Insane In The Brain

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/1. © 1999, R&R Inc.

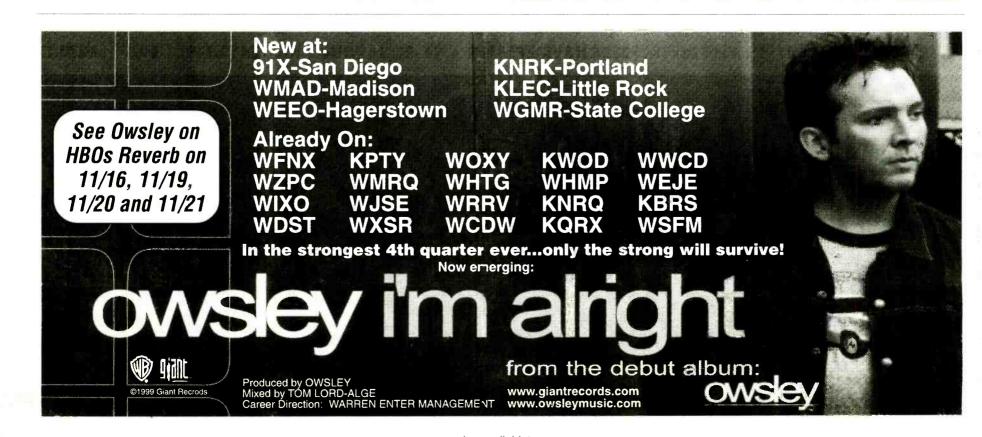
OFFSPRING Come Out & Play (Keep 'Em...)

SANTANA F/EVERLAST Put Your Lights On

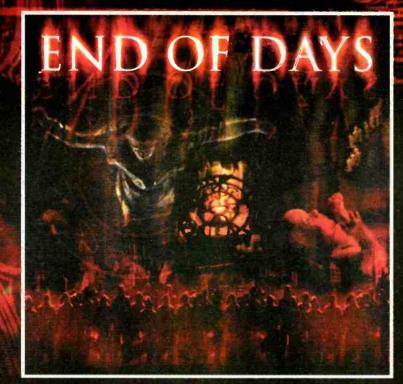
**ORGY** Stitches

BEASTIE BOYS Alive

**GRAVITY KILLS** Guilty



# EVERLAST "SOLONG"



**ALBUM IN STORES NOW** FEATURED ON THE "END OF DAYS" SOUNDTRACK PRODUCED BY E. SCHRODY & DANNY LOHNER MANAGEMENT: CARL STUBNER FOR DELUXE ENTERTAINMENT EXECUTIVE PRODUCER: JORDAN SCHUR

www.end-of-days.com 1999 Geffen Records, inc. Motion Picture Artwork and Artwork Title ©1999 Universal Studios

## **GOING FOR ADDS NOW**

WEQX/Albany, NY PD: John Allers

PD: Skip Isley MD: Scotty Papek

WNNX/Atlanta, GA \*

WNNX/Attainta, G OM: Brian Philips PD: Leslie Fram APD: Chris Williams MD: Sean Demery No Adds

PD/MD: Blake Laurel

KROX/Austin, TX \*

PRIMUS "Electric"

WJSE/Atlantic City, NJ

PD: Sara Trexter MD: Brad "Whipping Boy" Hastings 7 SLIPKINGT "Wait" VERTICAL HORIZON "Everything"

WCDW/Binghamton, NY PD: Stephen Shimer

WRAX/Birmingham, AL \*

FUEL "Sunburn" FIONA APPLE "Fast" BECK "Sexxlaws" GAY DAD "Joy" JARS OF CLAY "Unforget KORN "Fallung"

PD: Dave Rossi APD: Hurricane Shane MD: Suzy Boe - BLASTIE BOYS "Alive" LIMAY RAYNT2 Live SIMON SAYS "Life" P.O.D. "Southown"

KQXR/Boise, 1D PD: Jacent Jackson MD: Pete Schiecke

WBCN/Boston, MA \*

WENX/Boston, MA \*

WEDG/Buffalo, NY \*

WAVF/Charleston, SC \*

WEND/Charlotte, NC \*

PD: Vacant MD: Danny Villalobos

PD: Jack Daniel APD/MD: Kristen Pettus

WKOX/Chicago, IL

PD: Dave Richards APD/MD: Mary Shuminas

WOXY/Cincinnati, OH

PD: Keri Valmassei APD: Mike Taylor MD: Kevin Couch

TOM JONES/CARDIGANS '80 FOO FIGHTERS 'Breakout' NINE INCH NAILS "Void"

POD. South

PD: Cruze MD: Laurie Gail

9 METHODS OF MATTIC 8 PRIMUS "Electric" PUSH STARS "Drunk"

PD/MD: Rich Wall

MD: Ben Belton

VP/Programming: Oedipus APD/MD: Steven Strick

KTEG/Albuquerque, NM \*

### Alternative

#### Stations and their adds listed alphabetically by market

New & Active

CAKE You Turn The Screws (Capricorn) Total Plays: 258, Total Stations: 25, Adds: 6 SOULWAX Much Against Everyone's Advice (Almo Sounds) Total Plays: 240 Total Stations: 23, Adds: 2 **OWSLEY** I'm Alright (Giant/WB) Total Plays: 237, Total Stations: 25, Adds: 5 COAL CHAMBER W/OZZY OSBDURNE Shock The Monkey (Roadrunner) Total Plays: 229, Total Stations: 17, Adds: 0 NINE INCH NAILS Into The Void (Nothing/Interscope) Total Plays: 208, Total Stations: 11, Adds: 3 METHODS OF MAYHEM Get Naked (MCA) Total Plays: 195, Total Stations: 24, Adds: 5

POD Southtown (Atlantic) Total Plays: 153. Total Stations: 14. Adds: 2 CHEVELLE Mia (Squint) Total Plays: 143, Total Stations: 15, Adds: 0 SLIPKNOT Wait And Bleed (Roadrunner) Total Plays: 99. Total Stations: 19, Adds: 8 TRAIN | Am (Aware/Columbia) Total Plays: 73, Total Stations: 13, Adds: 5 GAY DAD Joy (London/Sire) Total Plays: 57, Total Stations: 14, Adds: 7

SHDOTYZ GRDOVE Mad For It (Kinetic/Reprise) Total Plays: 55. Total Stations: 8. Adds: 2

#### Reporters

KROQ/Los Angeles, CA \* VP/Prog.: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden 1 UNDERWORLD 'Push' UNDERWORLD "Push" METHODS OF MAYHEM TOPI AMOS "Complete" WMAD/Madison, WI \*

PD: Pat Frawley MD: Amy Hudson INCUBUS "Pardon" OWSLEY "Airight"

WHTG/Monmouth-Ocean, NJ \* PD: Mike Sauter TONIC "Walls R.E.M. "Great

KMBY/Monterey-Salinas, CA PD: Chris White MD: Rich Berlin ROUND "Sa

R E M "Great" MARCY PLAYGROUND SOUWAX 'Much" SPLENDER 'Monotone" UNINVITED "Should ve" SUPKNOT "Wart" WZPC/Nashville, TN \* VP/Programming: Brian Krysz OM: Jim Patrick MD: Jason Joseph

SYSTEM OF A DOWN "Sugar THIRD EYE BLIND "Anything WRRV/Newburgh, NY

PD: Greg O'Brien MD: Andrew Boris TOR: AMOS "Corr METALLICA "Day" METALLICA "One"

KKND/New Orleans, LA \* OM/PD: Dave Stewar MD: Laura Jones

WXRK/New York, NY \* PD: Steve Kingston MD: Mike Peer

KORX/Odessa, TX GM/PD: Dave Cardwell MD: Cary Rockman R E M 'Great' TRAIN 'Am'

PD: Jim McGuini MD: Dan Fein

KEDJ/Phoenix, AZ \*

**KPTY/Phoenix**, AZ \*

WXDX/Pittsburgh, PA \* ha Mosch

SIMON SAYS Life Jacket (Hollywood) Total Plays: 51, Total Stations: 8, Adds: 3

TORI AMOS Cornflake Girl (Atlantic) Total Plays: 35, Total Stations: 10, Adds: 4

**SPLENDER** Monotone (C2/Columbia) Total Plays: 28, Total Stations: 14, Adds: 13

LEN Feelin' Alright (Work/Epic) Total Plays: 25, Total Stations: 12, Adds: 5

#### Songs ranked by total plays

XTRA/San Diego, CA \* PD: Bryan Schock MD: Chris Muckley OWSLEY "Ainght" COMMON SENSE "Roll" CAKE "Screws" BLINK-182 "Aliens"

KITS/San Francisco, CA \* OM: Ron Nenni PD: Jay Taylor MD: Aaron Axelsen

2 STATIC-X "Push" 2 NINE INCH NAILS "Void" RAGE AGAINST "Fire"

KJEE/Santa Barbara, CA GM/PD: Eddie Gutierrez **APD: John Schroeter** CAKE "Screws" INCUBUS "Pardon" LENNY KRAVITZ "LIT

KNDD/Seattle-Tacoma, WA \* PD: Phil Manning MD: Kim Monroe PRIMUS "Electric" POWERMAN 5000 "Re MUSE "Muscle"

WHMP/Springfield, MA SPLENDER "Monotone" VERTICAL HORIZON "Everythii GAY DAD "Joy"

WKRL/Syracuse, NY \* OM: Mimi Griswold PD: Steve Corlett 4 PRIMUS "Electric" 3 SPLENDER "Monotone" LEN "Airight"

WXSR/Tallahassee, FL PD: Scott Pettibone MD: Doug SPLENDER "Monotone"

KFMA/Tucson, AZ \* MD: John Michael

KMYZ/Tulsa, OK \* PD: Lynn Barstow MD: Ray Seggern

WHFS/Washington, DC \* PD: Robert Benjamin APD: Bob Waugh MD: Pat Ferrise 17 NINE INCH NAILS "Void" RED HOT CHIL1... "Others

WPBZ/West Palm Beach, FL \* OM: John O'Connell APD/MD: Dan O'Brian

WSFM/Wilmington, NC PD: Chris Scharf MD: Janice Sutter 19 R E M "Great" 11 THIRD EYE BLIND "Anything" 10 VERTICAL HORIZON "Everything 9 KORN "Falling" GUSTER "Barret"

**81 Current Reporters** 81 Current Playlists

WOXY/Cincinnati, OH (cont.) FOLK IMPLOSION "Lubaby" COUNTING CROWS "Ponter's" STONE TEMPLE PLUCTS "HUPLE JOE STRUMMER "Tony" TOM COLLINS "Krush LAMB "File" STEREOPHONICS "Roll" INDGO GIRLS "Trouble" MUSE "Sunburn"

WARQ/Columbia, SC \* OM/PD: Susan Groves APD/MO: Lisa Biello EVERLAST "Long" SPLENDER "Mono INCUBUS "Pardon"

PD: Andy Davis MD: Jack DeVoss

WZAZ/Columbus, OH \* PD: Matthew Harris APD: Ben Williams

KRAD/Corpus Christi, TX PD/MD: Cory Smith

KDGE/Dallas-Ft. Worth, TX \* PD: Duane Dohe MD: Alan E Smith

WXEG/Dayton, OH \* PD: Mike Thomas APD/MD: Allen Rantz REM "Great OFFSPRING "Issues"

KTCi /Denver-Boulder, CO \* 26 OUR LADY PEACE "Army" 19 LONG BEACH DUB. "Trailor 14 KORN "Falling" SPLENDER "Monotone"

CIMX/Detroit, MI \* PD: Murray Brookshaw APD: Vince Cannova MD: Matt Franklin

PD: Stu Allen MD: Cia

KBRS/Favetteville, AB PD: Kyle Gibsor MD: Ashley Ross

WJBX/Ft. Myers, FL \* PD/MD: Lee Daniels 2 THIRD EYE BLIND "Anythin R E M "Great" METALLICA "Bein" WEJE/Ft. Wayne, IN \*

KFRR/Fresno, CA PD: Bruce Wayne MD: Reverend

WWCD/Columbus, OH \*

PRIMUS "Electric" SPLENDER "Monotone" TRAIN "Aril"

S OF MAYHEM 'Naked'

KXPK/Denver-Boulder, CO \* PD: Mike Sterr MD: Melody Lee



KNRQ/Eugene-Springfield, OR

GAY DAD "Joy" COUNTING CROWS "Hangin

PO: Kyle Guderian MD: Phil Grosch

WGRD/Grand Rapids, MI \* PD: Tony Williams MD: Tom Bronson R.E.M. "Great" FIONA APPLE "Fast" WXNR/Greenville, NC \* **OM: Jeff Sanders** 

WEEO/Hagerstown, MD MD: Austin Davis RAGE AGAINST "Guernila OWSLEY "Airght" HEPBURN "Quit" SIMON SAYS "Lite" PRIMUS "Litet"

WMR0/Hartford, CT \* D: Dave Hill Iterim MD: Jay Catley MUSE "Muscle GLIMMER "Make" LENNY KRAVITZ "Live" METHODS OF MAYHEM "Na

KPOI/Hanalutu, HI PD/MD: Nikki Basqu INCUBUS "Pardon" SPLENDER "Monotone

KTBZ/Houston-Galveston, TX \* PD: Jim Trapp APD: Steve Robison

WRZX/Indianapolis, IN \* PD: Scott Jameson MD: Michael Young

WPLA/Jacksonville, FL \* PD: Rick Schmid MD: Crissy

R.E.M "G WNFZ/Knoxville, TN \* PD/MD: Dan Bozyk

KFTE/Lafayette, LA \* PD: Rob Summers MD: Scott Perrin MD: Scott Perrin SYSTEM OF A DO STATIC-X "Push" R E M "Greet"

WWDX/Lansing, MI \* PD: Chris Brunt MD: Nicole Chuminatto

KXTE/Las Vegas, NV \* PD: Dave Wellingto APD/MD: Chris Ripley

WXZZ/Lexington-Favette, KY \* PD: Derek Madden MD: B.J. Kinard

KLEC/Little Rock, AR \* PD: Corey Deitz MD: Peter Gunn OWSLEY "Airight" PRIMUS "Electric" SPLENDER "Mono SLIPKNOT "Wait"

WLIR/Long Island, NY \* PD: Gary Cee APD: Malibu Sue MD: Andre Ferro

WIXO/Peoria, IL OM/PD: Russ Schen APD/MD: Matt Bahan SYSTEM OF A DOWN "Sugar THIRD EYE BLIND "Anything LEN "Airright" WPLY/Philadelphia, PA \*

KORN "Failing" TORI AMOS "Corn THIRD EYE BLIND

PD: Paul Kriegler APD/MD: Marty Whitney

PD: Byron Kennedy MD: "Dead Air" Dave DP\$7 "Savior LWAX "Much

APD: Brandon Davis MD: Lenny Dian

PRIMUS "Electric LENNY KRAVITZ SYSTEM OF A DOW

PD: Bob Travis MD: Greg Travis 20 STONE TEMPLE PILL STONE TEMPLE PILI BECK "Sexclaws" SEVENDUST "Denial SHOOTY2 GROOVE

WZZI/Roanoke-Lynchburg, VA

KWOD/Sacramento, CA \* PD: Ron Bunce APD: Boomer Barbosa PRIMUS "Electric"

WWVV/Savannah, GA PD: Phil Con R E.M. "Great" FUEL "Sunburn" THIRO EYE BLIND "Anything GLIMMEA "Make" LEN "Alright"

KPNT/St. Louis, MO \* OM/PD: Allan Fee APD: Marty Linck MD: Traci Wilde

KXRK/Salt Lake City, UT \* VP/Ops. & Prog.: Mike MD: Sean Ziebarth nmers

#### \* = Mediabase 24/7 monitored

81 Total Reporters



WCYY/Portland, ME PD: Herb Ivy MD: Brian James R E M "Great" TORI: AMOS "Cornflake TONIC "Walts" PRIMUS "Electric" KNRK/Portland, OR \*

> PD: Mark Hamilt APD: Jayn OWSLEY "Air-ght" CAKE "Screws"

OM: Jimmy Buff MD:Roger Menell

MANIC ST PRIMUS -TRAIN - Ar AIMEE MA

WDST/Poughkeepsie, NY

WBRU/Providence, RI \* PD: Tim Schlavelli MD: Becky Pohotsky

METHODS OF MATHEM Has GODSMACK "Voodoo" SHOOTY2 GROOVE "Mad" SYSTEM OF A DOWN "Sugar PRIMUS "Electric"

KBZQ/Beng, NV \*

KCXX/Riverside, CA \*

APD: John DeSantis MD: Lisa Axe

SYSTEM OF A DOWN "Sugar BEASTIE BOYS "Alive" R.E.M. "Great" SPLENDER "M---

PD: Guy Dark MD: Heather Pierce

PRIMUS "Elec GAY DAD "Joy P E M "Great"

## **Alternative Playlists**



## **Alternative Playlists**



www.americanradiohistorv.com

#### New Music Specialty Shows

R&R's Exclusive Look At The Cutting Edge Of Alternative

## **Rawk On!**

Jeanette Grgure Asst. Alternative Editor

No Use For A Name made it to a more better spot, jumping from No. 10 last week to this week. I can recall when they were just another local band in my hometown of San Jose now those rock stars are getting played at KXTE/Las Vegas. 91X/San Diego and WHFS/W ington, to name just a few stations. Primus, who were at No. 2 last week, hold the same m spot this week, while the Foo Fighters, whose record is off and flying, take a spot at No. 3. Ness debuts at No. 15.

There are so many great things in the fourth quarter. Eiffel 65 have a huge No. 1 internat smash and were recently signed to Republic/Universal. They've put out one of the catchiest d tunes I've heard all year, "Blue," and it will probably generate a ton of calls based on spe



Jim Kerr parties like a rock star along with the Foo Fighters. Seen here are (l-r) Foo Fighter Nate Mendel, Kerr and Foos Dave Grohl and Taylor Hawkins.

airplay alone. If you need a copy, give Wong a call at (818) 777-3599. Another tune for all you electronic-heads is Break Era's "Bullitproof" on 1500 Records. It co with two brand-spankin'-new promo-only Size remixes. Call Alan Sartirana with a your 1500 needs at (310) 209-7987. The Bush album may not contain any smash da floor hits, but there is an abundance of ro tracks to play off the album. And have heard the new Idlewild on Capitol ye rawks, and rock is in, right? Don't forget mail your lists to jeanette@rronline.com, o them to (310) 203-9763. Records To W Andrea Parker, Shivaree and Give 'Em Boot IL

## Top 20 Artists

November 12, 1999

1 NO USE FOR A NAME (Fat Wreck Chords) Airplay Includes: KXTE, XTRA, WHFS
2 PRIMUS (Interscope) Airplay Includes, KFMA. KMYZ, WDST
3 FOO FIGHTERS (RCA) Airplay Includes: KLYY, WEJE, WPLY
4 CHARLATANS (MCA) Airplay Includes: KNRK, WFNX, WXSR
5 KORN (Epic) Airplay Includes: KPTY, WEJE, WXDX
6 RAGE AGAINST THE MACHINE (Epic) Airplay Includes KITS KXTE WXDX
<b>7 MOBY</b> (V2) Airplay Includes: KJEE, WEQX, WHTG
8 DUST BROTHERS (Restless) Airplay Includes: KDGE, KFMA, KWOD
9 JOE STRUMMER & THE (Hellcat) Airplay Includes: WEQX, WHFS, WXDX
10 SHOOTYZ GROOVE (Reprise) Airplay Includes: KMYZ, KRZQ, WSFM
11 GAY DAD (Sire/London) Airplay Includes: KFMA, WEJE, WSFM
12 PROMISE RING (Jade Tree) Airplay Includes: KITS, KXRK, WPLY
13 SLOAN (Murderecords) Airplay Includes: WEQX, WHTG, WOXY
14 CAKE (Capricorn) Airplay Includes: KJEE, WEJE, WXEG
15 MIKE NESS (Time Bomb) Airplay Includes: KDGE, KFMA, WEQX
16 311 (Capricorn) Airplay Includes: KXTE, WPLY, WSFM
17 SIMON SAYS (Hollywood) Airplay Includes: WMYZ_KXTE, WEQX
18 MARILYN MANSON (Nothing/Interscope) Airplay Includes. KRZQ, WFNX, WSFM

**19 R.E.M.** (Warner Bros.) Airplay Includes: WCYY, WEJE, WXEG

20 INCUBUS (Immortal/Epic) Airplay Includes: KFMA, WEJE, WXDX

Ranked by total number of shows reporting artist.



### ORIGINAL MOTION PICTURE SCORE Music by THE DUST BROTHERS **R&R** Alternative "This Is Your Life" **Specialty Show** (featuring Tyler Durden) Chart #8

### otos and TM

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33 Total Reporters

## Specialty Show Reporters

Shows and their Ton 5 songs listed alphahetically by market

WEOX/Albany, NY	WEJE/Fort Wayne, IN	WXDX/Pittsburgh, PA	XTRA/San Diego, CA
Download	The Living Room	Edge Of The X	Hilary's Floorboard
Sunday 7-10pm	Sunday 7:30pm-8:30pm	Sunday 9-11pm	Tuesday midnight-1am
Jeff Wade	Kyle 6.	Lenny Olinaa	OJ Action Hilary
John Faye Power Tro, Miss Catch 22"	Thud Eye Blad "Anything"	Type O Negative "Everything Dies	No Use For A Name "Saddest Song
Vertical Horizon "Everything You Want'	Gay Dad Joy	Rage Against The "Testify"	Scrimmage Heroes "Little Opal
Moby "Why Does My Heart	Kom "Faling Away From '	Evan Oisen "So Much Better"	Swingin" (Uter Saddest Sesing
Fono Collide"	Cake "Furn The Screws"	Shawn Smith On the Banks	Aquabats "Chemical Bomb"
Velvet Crush "Gom 'To My Head"	Stereophones Pick A Part	Train "J Am	Make Ugi "Peterim Man"
WFNX/Boston, MA	KXTE/Las Vegas, NV	KNRK/Portland, OR	KITS/San Francisco, C/
The First Contacl	If Hurts When I Pee	Something Cool	Sound Check
Friday midnighl-Zam	Sunday 10pm-midnight	Sunday midnight-1am	Friday midnight-1am
Charlie	Tank & Young Marc	Jaime Cooley	Aaron Axelsen
Mariyir Manson Astonishing Panorama	Slipkhor Want Ana Bleec	Amencañ Oris Heavy and Struck	Fage Against "Calm Like A Bomb
Filter Jurasstof	Godsmack Voodoo	Autumns Bøy With '	Promise Ring, Emergency"
David Bowie II's Genna Kill Me'	Kitte Brackish	Dust Brotners This Is Your Life'	Petused New Noise"
Rob Zombe 'Superbeast	Pennywise Victuri 01 Reakty'	idewidi When I Argue '	Ash Uesus Says
Ondar Tuva Groove	Rage Against The Testity	Sixteen Deluve Sibhashan	Faga Roach Last Resort
WAVF/Charleston, SC Cutting Edge Sunday 8:30-10pm H. Little John Mr Bungie Golem II Last Poets 'Black Thoghs' Brother JT3 "UR" Brant Bjork, Her Oxn Bood Yo La Tengo "Ultra Power Short	WLIR/Long Island, NY Lett DI Center Sunday 9-10:30pm Jerry Rubino Foo Fighters "Generator Electacy" Marning Aftergiow" Michael Hutchence Slude Away" Sloan "Wating For. Smithereens 'She's Got A Way	WCYY/Portland, ME Spinout Thursday 7-9pm Shawn Jeffrey Mistis Witch Hunt' Type O Negative "Everything Dies Primus Naturai Joe" R.E.M. "The Great Beyond Moby 'Why Does My Heart "	KJEE/Santa Barbara, C Dissonan Tendrils Monday Midnight-Zam John Schroeter Cratatans "forever Joe Strumme" Road To Rock Gy Dad Joy" Apollo Four Forty 'Stop The Rock" Make Up "Hey Joe" KNOD/Seattle, WA Loudspeaker Sunday 11:00pm-Midnight Bill Reid Public Image Ltd. "The Order Of Deat
WOXY/Cincinnati, OH 11 D'Clock News Tuesday 11pm-midnight Kevin Coach Sixteen Deluxe "Shibashan" Alice In Chanis "Fear The Voices" Stoan "So Beyond Me" Pocket Size "Walking" Gomez "Bring It On	KLYY/Los Angeles, CA The Chris Carter Mess Sunday 9pm-2am Chris Carter Shwaree 'Goodingt' Moon' Foo Fightes 'Have A Cigar High Liamas ''Harpers Romo' Stereolab People Do It All '' Martin Luther Lennon''Only Love''	WDST/Poughkeepsie, NY Indie Flux Thursday 10:30-11:30pm Jusifn Habersaal Jon Spencer Bluss - Heavy' Mehons "Lone Rose" The Go "It Might Be Bad" Tom Wats "House Where No Use For A Name "Pinde"	Abizomor Spock Show Bay Babaus Tela Lugosis Dead Dead Kenndys Tkalioween Dead Bolt Zulu Death Mask WXSR/Tallahassee, FL Underground Lounge Sunday 8-10pm Rob The Lounge Lizard Fok Implosion Free Io Go Raming Lus Buggin Charatans Torever Genasuel II Mr Manaco L7 Sign Happy
WWCD/Columbus, OH	WHTG/Monmouth, NJ	KRZQ/Reno, NV	KFMA/Tucson, AZ
Invisible Hits Hour	The Underground	Wake The Neighbors	Test Depariment
Sunday 7-9pm	Sunday 11pm-midnight	Saturday 10pm 12am	Sunday 6-9pm
Curtis "The" Schieber	Jeft Raspe	Homie and Matt	Matt Spry
Too Much Joy "Gods and Sods"	Type O Negative Everything Dies'	No Use For A Kame "Lute Size Mirror"	Autumns 'Boy With "
Primus Anti-pop"	Splashdown Ironsp/"	Siphori "Waal And Bleed	Hissyfits' Something Wrong"
Ronne Spectry "She Talks To "	Scout "All Want Is You"	Simon Says Life Jacket	Bombshell Rocks '1 80 Oown'
Terence Blanchard "Taxi Driver"	Betwict "Sound Of America	DDT "MC DOT"	Mike Ness: 'Big Iron"
Long Beach Dub "Rosarito"	Electric Helffire "Killing An Arab"	Primus "Electric Uncie Sam"	Geraside II "Mr. Mamac"
KRAD/Corpus Christi, TX	WXRK/New York, NY	KWOD/Sacramento, CA	KMYZ/Tuisa, OK
Rad Radio	The "Buzz"	Alternative Beal	New From The Edge
Sunday 6pm-7pm	Sunday midnight-2am	Sunday 10pm-2am	Tuesday Midnight-1:00am
J.J. Thomas	Mike/Peer/John Lozcalso	OJ David X	Raydog
Lettheid "Arthea Stor"	Beaste Boys Benny and the Jels"	Beaste Boys "Alve"	Thud Eye Bind "Anythung"
Bouncing Souls "Fight To Live"	Foo Fighters "Have A Cigar"	Jamroqua "Supersone"	Surno R39": The Jacket
Moby Body Rock"	Bono "One"	Basement Jax: "Render-Vu	Stroke 9" Luttle Black
Gray Ibwn" Torac"	Mike Ness" i Fought the Law"	Dust Brothers "This Is Your Lift"	Alice In Chams" Frai The Voices"
Filibuster "Rat Plack"	Lenny Kravitz "Live"	Apollo Four Forty "Stop The Rock"	Primus "Electic Uncle Sam"
KDGE/Dailas, TX	WPLY/Philadelphia, PA	KXRK/Salt Lake City, UT	WHFS/Washington, DC
Adventure Club	Y-Not	Now Hear This	Now Hear This
Sunday 6-9pm	Sunday 9pm-10:30pm	Monday-Friday 8-9pm	Sunday & OOpm-10.30pm
Josh Venable	Dan Fein	Sean Ziebarth	Dave Marsh
Mike Ness "Bail And Chain"	Foo Fophers 'Gimme Stinches"	109 Wat Smue "Burthmark"	Blarks: 77" Frado Mtd."
Bernard Butter "You Must Go On"	Handsome Boy. "Holy Galamity"	8th MaileyFunkstar "Sun is Shming"	Hissyffis "Something Wrong"
Make Up "Call Me Mommy"	Promse Ang 'Emergency'. "	Ar "Modular Music Databarkmeno/taku	Promise Ring "Jersey Shore"
Lan Brown "Love Like A FOuntain"	Stiverchair 'Miss You Love"	Learnig from Nasc Databarkmeno/taku	No Use For A Name "Life Size Mirror"
Charlatans "I Don't Care Where "	Tori Amos "Giory Of The 80s"	Make Up "White Belts"	Charlatans "Forever"
WXEG/Dayton, OH The X Spin Cycle Sunday 9-10:30pm Allen Rantz R E M. 'The Great Beyond" LengvKard' Twe"	KPTY/Phoenix, AZ Weekend Party Mix Friday/Salurday 10pm-3am DJ Scotty Boy Baabe Boys "Alwe" Baabe Boys "Alwe" Baabe Board The "Givendia Bartio"	KCXX/San Bernardino, CA Sunday Night Music Meeling Sunday 9-11pm Dwight Arnold Kom "Make Me Bad" Cake "Tiom De Screws"	WSFM/Wilmington, NC Final Hour Weeknights 11pm-midnight Janice A. Sutter TorrAmos"jurazez" Korr "Beg For Me" Lung Bizkar "Grushed" Primus: "Electic Uncie Sam" Rage Against The "Mic Check"

## Real Adult Alternative Top 30

LU	C I	November 12, 1999						
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS		WEEKS ON CHART	TOTAL STATIONS/ ADDS	
1	0	<b>COUNTING CROWS</b> Hanginaround ( <i>DGC/Geffen</i> )	659	+13	49133	6	30/0	
2	ě	STING Brand New Day (A&M)	615	+11	4 <mark>815</mark> 1	8	<mark>28/0</mark>	L
3	.3	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	533	-28	40630	11	26/0	
4	4	INDIGO GIRLS Peace Tonight (Epic)	449	-13	32748	8	25/0	
6	6	BEN HARPER Burn To Shine (Virgin)	429	+29	32297	10	26/0	
5	6	CHRIS CORNELL Can't Change Me (A&M)	426	+4	31782	10	<b>23/0</b>	
9	Õ	OLD 97'S Nineteen (Elektra/EEG)	384	+28	27618	9	28/0	
7	8	CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)	3 <mark>82</mark>	+16	27343	5	<mark>26</mark> /0	l
8	9	BRUCE COCKBURN Last Night Of The World (Rykodisc)	329	-35	20886	9	26/0	Ì
11	Ð	SANTANA F/EVERLAST Put Your Lights On (Arista)	316	+12	<mark>2613</mark> 7	5	<mark>22/3</mark>	
10	11	SANTANA F/ROB THOMAS Smooth (Arista)	312	-7	25 <mark>00</mark> 4	23	23/0	1
Breake	er 🕑	R.E.M. The Great Beyond (Warner Bros.)	308	+205	27771	1	29/5	1
12	ß	WOOD Stay You (Columbia)	305	+4	18979	10	<mark>24/0</mark>	
13	1	TRAIN Meet Virginia (Aware/Columbia)	278	+12	21553	12	18/0	
Breake	er 🚯	WILLIAM TOPLEY Walk Like   Do (Mercury)	271	+26	16556	7	22/0	
Breake	er 🛈	FIONA APPLE Fast As You Can (Clean Slate/Epic)	255	+16	15 <mark>51</mark> 5	3	21/0	
17	Ð	GUSTER Barrel Of A Gun (4,3,2,1) (Hybrid/Sire)	223	+14	13847	4	20/0	ł
18	B	FOO FIGHTERS Learn To Fly (Roswell/RCA)	213	+5	17 <mark>432</mark>	5	13/2	
19	19	GOO GOO DOLLS Black Balloon (Warner Bros.)	205	-1	22358	19	16/0	
26	20	LIVE The Dolphin's Cry (Radioactive/MCA)	192	+29	9713	2	10/1	
15	21	JOHN POPPER Miserable Bastard (A&M)	177	-62	14796	14	19/0	
24	22	LOS LOBOS This Time (Hollywood)	172	+5	20452	18	12/0	
30	23	<b>CINDY BULLENS</b> Better Than I've Ever Been (Artemis)	167	+16	6455	3	16/0	
21	24	KIM RICHEY Come Around (Mercury)	167	-19	10445	15	15/0	
22	25	BARENAKED LADIES Get In Line (Elektra/EEG)	163	-15	8333	3	14/2	
29	26	PRETENDERS Popstar (Warner Bros.)	155	-1	8 <mark>97</mark> 2	2	14/0	
Debut	>0	SHANNON CURFMAN True Friends (Arista)	150	+2	8685	1	15/0	
Debut	> 28	VERTICAL HORIZON Everything You Want (RCA)	147	+53	8104	1	17/1	
28	29	NATALIE MERCHANT Space Oddity (Elektra/EEG)	147	-15	6587	2	17/1	
Debut	> 30	SONIA DADA   Want To Take You Higher (Calliope)	145	-6	8714	1	16/0	

R.E.M. The Great Beyond (Warner Bros.) 4 JOE STRUMMER Tony Adams (Hellcat/Epitaph) **TOAD THE WET SPROCKET** P.S. (Columbia) 4 TRAIN | Am (Aware/Columbia) 4 KENNY WAYNE SHEPHERD BAND Last ... (Giant/Reprise) 4 SANTANA F/EVERLAST Put Your Lights On (Arista) 3 3 **MOBY** Porcelain (V2) **ANI DIFRANCO** Wish | May (*Righteous Babe*) 3 3 **COLLECTIVE SOUL** Needs (Atlantic) 2 BARENAKED LADIES Get In Line (Elektra/EEG) 2 FOO FIGHTERS Learn To Fly (Roswell/RCA) FILTER Take A Picture (Reprise) 2 2 K.D. LANG Anywhere But Here (Atlantic) Most Increased

Most Added

ADDS 5

TOTAL

CHART 0

CHART

G

6

total plays

ARTIST TITLE LABEL(S)

## Plays

I	ARTIST TITLE LABEL(S)	PLAY INCREASE
ļ	R.E.M. The Great Beyond (Warner Bros.)	+205
١	VERTICAL HORIZON Everything You Want (RCA)	+53
	TOAD THE WET SPROCKET P.S. (Columbia)	+43
	BEN HARPER Burn To Shine (Virgin)	+29
	LIVE The Dolphin's Cry (Radioactive/MCA)	+29
	OLD 97'S Nineteen (Elektra/EEG)	+28
	ANI DIFRANCO Wish   May (Righteous Babe)	+28
	SMASH MOUTH Then The Morning Comes (Intersco	pe) + <b>2</b> 7
I	WILLIAM TOPLEY Walk Like   Do (Mercury)	+26
	BURLAP TO CASHMERE Eileen's Song (A&M)	+23

**Breakers**®

R.E.M. The Great Beyond (Warner Bros.)

TOTAL STATIONS/ADDS

31 Adult Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/31-Saturday 11/6. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 250 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

#### **New & Active**

GENESIS The Carpet Crawlers 1999 (Atlantic) Total Plays: 138, Total Stations: 13, Adds: 1

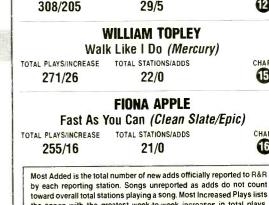
FILTER Take A Picture (Reprise) Total Plays: 137, Total Stations: 9, Adds: 2

SMASH MOUTH Then The Morning Comes (Interscope) Total Plays: 130, Total Stations: 10, Adds: 1

**MOBY** Porcelain (V2) Total Plays: 129, Total Stations: 15, Adds: 3

BURLAP TO CASHMERE Eileen's Song (A&M) Total Plays: 118, Total Stations: 13, Adds: 1

#### WIDESPREAD PANIC Bears Gone Fishin' (Capricorn) Total Plays: 118, Total Stations: 9, Adds: 0 CREED Higher (Wind-up) Total Plays: 112. Total Stations: 4, Adds: 0 EURYTHMICS 17 Again (Arista) Total Plays: 91, Total Stations: 8, Adds: 0 **OLEANDER** Why I'm Here (Republic/Universal) Total Plays: 87. Total Stations: 3. Adds: 0 BECK Sexxlaws (DGC/Geffen) Total Plays: 75. Total Stations: 6. Adds: 0 Songs ranked by total plays



the songs with the greatest week-to-week increases in tota Weighted chart appears on R&R ONLINE MUSIC TRACKING.

TOTAL PLAYS/INCREASE

# $\square BY$ PORCELAIN"

SALES FAST APPROACHING 200,000

- SESSIONS AT WEST 54TH STREET IN DECEMBER
- ON TOUR FOR THE REST OF THE YEAR!

 $\star$   $\star$   $\star$   $\star$  - Rolling Stone 9 OUT OF 10 - SPIN

WCT MANAGEMENT WWW.V2MUSIC.COM



<b>NEW THIS WEEK:</b>	MOBY N	IOW ON:			
KKZN	KINK	KACD	WXRV	KGSR	WMMM
KTCZ	WXPN	WRNX	WRNR	KTHX	KFXJ
KLLC	WCLZ	KRSH	WMVY	KOTR	KBAC
WRLT	KCRW	WYEP	KTAO	KBXR	WVOD
					and many more

# Paula Cole Band "Amen"



From Amen.

(i.m 'gō)\_

91999 Warner Bros. Records Inc Produced by Paula Cole • Recorded by Roger Mourenet • Track remixed by Mick Guzauski Managed by Carter for Stereotype Management 7

www.paulacole.com

## **Adult Alternative Playlists**



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## **Opportunities**

#### **O**PENINGS

#### NATIONAL

Medium Market mornings. Heritage CHR seeks established morning show host or team. Can you make listeners say "Oh my God" and our competitors say "Oh No" in one move? Do make people laugh or do a double take? If you are compelling, interesting, enthusiastic and know how to win, let's talk. Great company, good money, bonuses and benefits for the right individual or team. Radio & Records, 10100 Santa Monica Blvd., **#827**, 5th Floor, Los Angeles, CA 90067. EOE

#### GENERAL MANAGER WANTED

Connoisseur Communications has a rare opening for a General Manager's position in the Quad Cities, IA/IL. The candidate must be someone with strong leadership abilities and must possess the skills and experience necessary to oversee our five station radio cluster. If you want to join a leader in the industry known for its intearity and commitment to the development of its people, then this is the opportunity for you. If you are looking for a challenge, are a proven leader and are self-motivated, apply for this position at once for it will fill quickly. You will receive great compensation and benefits, in addition to working in a tremendously creative and exciting environment. Send resumes to: Jeff Dinetz, Vice President, Connoisseur Communications, 136 Main St., Westport, CT 06880. Or fax to: 203-227-2373. Connoisseur Communications is an equal opportunity employer.

CHIEF FINANCIAL OFFICER Ready to step up from Business Manager? NYC based. Must have hand-on accounting and financial modeling experience. Know nuts and bolts of radio/TV station or network costs. CPA or MBA/Finance required. Comfortable in stand-up presentations. You will start-up division from scratch. Better pay than you're making now plus options. Oh, and much more fun. Reply by fax only today: Sabo Media. Fax 212-682-0602. EOE.

#### NEW CHR PD SOUGHT

Be the first PD for a new, youngend target CHR. Top-50 market. All the tools and support to win. Candidates should have proven track record, demonstrate street smarts and creativity. Send your information immediately to: Alan Burns & Associates, 11705 Sumacs St, Oakton, VA 22124. No calls, please.

#### EAST

Two rare openings in ABC Radio Today's NYC Affiliate Relations department: one with AM/Talk team, one with FM/Music team. Maintain affilations for existing programs and launch exciting new products. Fax resumes only: (212) 735-1144 EOE

#### OPENINGS

CONTROLLER

Entercom Boston, a leading 5-station

cluster in the nation's 8th-ranked market has an excellent opportunity for an

experienced controller. This high-level position requires strategic and concep-

tual thinking, advanced computer skills

and experience in all aspects of ac-

counting functions, fiscal analysis and

budgeting process/management. This

position oversees the day-to-day opera-

tion and manages 5 business office em-

ployees. Accounting degree required.

CPÁ/MBA and broadcasting experience

preferred. Send resume/cover letter to:

HR Department, ENTERCOM, 1820

Eastlake Ave. East, Seattle, WA 98102.

noreen.mccormack@kiroradio.com.

South

ified weekend air talent. T&R: Greg McKinney, 501 Rutherford St., Greenville, SC 29609. EOE (11/12)

PM DRIVE PERSONALITY

WLNK/Charlotte, Jefferson-Pilot's

Adult Top-40 is looking for one of the

best contemporary air personalities in America to cut through in afternoon

drive. Smart, real, relevant, funny, impactive. Is that you? Then let us hear from you. T&R to: Mike Edwards, PD, W'LNK, 1 Julian Price Place, Charlotte,

ACCOUNT EXECUTIVE

**MIAMI/FT. LAUDERDALE** 

You will love working at WKIS-FM, a Beasley Broadcasting Station! KISS Coun-

try seeks an aggressive, financially moti-

vated account executive to join our dv-

namic team of professionals! This is an

opportunity to move to "the next level" in

a booming and diverse market. We offer

an impressive client base with unlimited

earnings potential. Send resume, refer-

ences to: Carole Bowen, GSM, WKIS-FM,

9881 Sheridan Street, Hollywood, FL

KC101-New Haven, CT (Clear

Channel's WKCI-101.3-FM) is looking

for a Morning Show Co-Host. Love

of CHR, a discipline to keep a morn-

ing show on time and on track and

the ability to play off a very funny part-

ner are needed for this position. Tapes

and resumes to: Program Director,

KC101, 495 Benham Street, Hamden,

CT 06514. Both Male and Females en-

Growing Broadcast Group seeks

GM/GSM candidates for possible

expansion. Mid-Atlantic broadcast

group will give you all the tools you

need: Lytle, TOMA and more to succeed. Experienced managers and

sales managers with cluster manage-

ment experience preferred. Send re-

sume and salary requirements to:

Ronald D. Walton, 485 Tower Road,

Christiansburg, VA 24073. EOE

couraged to apply. EEO

33024. Fax: (954) 437-2466. EOE

NC 28208. EOE M/F

Fax:

EOE

(206) 726-6964. E-Mail:

#### Openings

#### MORNING TALENT/PRO-

GRAM DIRECTOR. If you can do one or both of these jobs, this is the dream opening(s) you've been looking for. If you are creative, energetic and mature our medium market ratings leading Country station needs you. The opening(s) won't be 'till February 2000. You'll love the location, facilities and company. Current market size is not important. Morning teams are welcome too. This is one of the few really great opportunities out there. Get your stuff in the mail ASAP EOE M/F. Radio & Records, 10100 Santa Monica Blvd., #829, 5th Floor, Los Angeles, CA 90067. EOE

Needed immediately. 7-12mid. personality and imaging. Must be a difference maker. No liner card 'readers. T&R (no calls please) to: Les Acree, WNOE-FM, 929 Howard Avenue, New Orleans, LA 70113. Clear Channel is an EOE/MF

WROQ, WSSL & WMYI looking for a digital production wizard with good pipes and imaging skills. Great money and a beautiful city. Demos and resume to: Ken Carson, c/o WROQ, 7 N. Laurens Ste. 701, Greenville. SC 29601, EOE

#### MIDWEST

AC Star 107.3 has #1 midday opening. T&R: Scott Larson, KEZG, 4343 'O' Street, Lincoln, NE 68510. EOE (11/12)

News junkie sought for growing news operation in Wisconsin. T&R: News Director, Cumulus Broadcasting, 2333 Bowen St., Oshkosh, WI 54902. EOE (11/12)

#### Program Director Urban Midwest, Top-100

Creative Program Director with solid leadership and communication skills needed to take urban station to new heights. Help develop and execute marketing and promotional strategies. Must be able to develop and motivate talent, have strong knowledge of music, imaging and the ability to think resourcefully and have excellent references. Send tape & bio to: Radio & Records, 10100 Santa Monica Blvd., **#830**, 5th Floor, Los Angeles, CA 90067. EOE

#### WEST

Empire Broadcasting, a talent driven company, is seeking air talent that's bubbly, vivacious and professional. Rush tape and resume to: John McLeod, Empire Broadcasting, P.O. Box 995, San Jose, CA 95108. No Calls Please. EOE

#### www.rronline.com

www.americanradiohistory.com

#### **O**PENINGS

#### MARKETING MANAGER

A Major Network has an immediate opening for an experienced sales manager on the West coast. Candidate must have 3-5 years sales management experience and be skilled in the process of reaching high-level decision makers both at client and agency levels to develop nontraditional budgets. Knowledge of region, understanding of long sales cycle and track record of meeting to exceeding sales budget is a must. Fax resumes confidentially to: (310) 840-4059. EOE



Clear Channel Colorado, Denver Colorado's leader in Radio broadcasting is currently accepting resumes for the following career opportunities:

**850 KOA SPORTS ZOO PRODUCER:** The top ranked afternoon drive talk show in Denver is searching for the creative force to drive two former pro athletes and the "sports chick" to the next level. Our ideal candidate will be well versed in the world of sports & entertainment, need and will be aggressive and persistent in your pursuit of big name guests. Great people skills a must. Broadcasting background, which includes excellent editing skills. We're only interested if you are the best.

**850KOA MORNING SPORTS VOICE:** KOA Radio is searching for a morning sports voice and sideline personality to join the World of Champion Denver Broncos broadcast team. If you are upbeat & driven by your personality then this is the job for you! Our ideal candidate will have excellent creative writing skills & a sound bite driven sports voice. Must be able to work with a team of strong personalities. Also, needs to be well versed on the NFL delivering all sound bites with quick wit and a precise and concise delivery. Five years of sports reporting or anchoring needed to apply. Clear Channel Colorado offers a dynamic

Clear Channel Colorado offers a dynamic & lively radio broadcasting work environment with an excellent benefits package, competitive salaries and the opportunity to work within an outstanding state of the art radio environment. Clear Channel Colorado is an Equal Opportunity Employer.

CLEAR CHANNEL COMMUNICATIONS, INC. Human Resources Department 4695 South Monaco, Denver, CO 80237 E-mail jobs@jacor.com fax (303) 713-8734 Job line telephone # (303) 713-8799

OPPORTUNITY KNOCKS in the pages of R&R every Friday

CALL: 310-553-4330

## **Opportunities**

#### **POSITIONS SOUGHT**

#### POSITIONS SOUGHT

Free Trial Offer! Former Phoenix morning/Rockford evening personality returning to radio full-time and will fill-in via ISDN — first shift free! Presently recurring fill-in for KSTP/ Minneapolis. Keith@404-229-1581

Hey you there, searching for AT? Well I'm searching for a job. Let's get it on. Country, AC, News, Sports. prod. CHRISTHOMPSON: (661) 822-5029. (11/12)

Packed and ready to go! AT, promotion. Producer, eight years experience. WBFH, WLLZ, WHYT, WDFX. WORB. MARTIN: (248) 335-6029. dimartin88@hotmail.com (11/12)

Established Morning Team Rock formats. Top 60 markets only. Beats syndication with numbers to prove it! BRUCE: (423) 344-0115. E-mail: rockradio1@aol.com (11/12)

"Women Don't Lie - Men Don't Listen" can beat Dr. L because radio is entertainment, not therapy. DOC LOVE: (800) 404-2644, doclove@doclove.com (11/12)

#### **POSITIONS SOUGHT**

Enthusiastic young go-getter searching for more stable FM gig. Rock and Oldies preferred. Good voice and SOF. MARC: (732) 761-0647. E-mail: Marc1063@aol.com (11/12)

Seeking night talent with the energy of a NoDoze factory? Call DALLAS: (337) 234-2841 or dallasbegnaud@juno.com (11/12)

Real talent dying on tiny 500 watter. Currently production director/on-air/APD. For what I'm paid, you can get me cheap. KEITH: (740) 389-3091. whit.hollev2@gte.net (11/12)

Crusin' in Vegas. This Oldies AT is ready to Rock. Last gig was BipVanwinkle, Parttime? Just fine. MURPHY: (702) 878-2474, muggsi@aol.com (11/12)

23 year"pro", PD, Oldies, Classic Rock & others. Multiaward winning sportscaster, marketing too, LARRY P: (307) 637-1233. Wyovoice@aol.com (11/12)

Will sacrifice first born...for right gig. Many a PD's nightmare, your ratings winner. Call KEVIN: (781) 641-1471. (11/12)

Watch out! Here i come to the Top 50 market's. I can help or hurt you! It's up to you. RYAN: (805) 887-2222 DrDoogie6@AOL.COM (11/12)

#### **RADIO & RECORDS** 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

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POSTMASTER: Send address changes to R&R, 10100 Santa Monica Blvd., 5th Floor, Los Angeles, California 90067

#### Positions Sought

Y2K Radio killer I can shut you down or bring you ratings! Act fast I'll break your numbers in half. Ask for Y2K: (805) 964-3319. (11/12)

Free money for PD's. I give you numbers and you get your bonus! You do want that bonus? CALL: (805) 964-6507. CRAZYlove4Ryan@aol.com (11/12)

Experienced, entertaining Sportscaster available. MIKE: (336) 835-4996. (11/12)

Wild woman seeks mornings! Five years experience AB, CB & Oldies, Digital production, remotes, promotions, you name it! MICHELE SHATTUCK: (530) 367-2324. (11/12)

For an outrageous radio personality call GARY GOLD at: (915) 646-5020. Seeking to move up to a medium or large market. (11/12)

#### www.rronline.com

**R&R** Opportunities Advertising

#### 1x \$150/inch 2x \$125/inch

Rates are per week (maximum 35 word per inch including heading). Includes generic border. If logo, custom border or larger heading are required, add 1/2 inch (\$60 for 1x. \$50 for 2x) In addition, all ads appear on R&R's website (www. rronline.com)

#### Blind Box: add \$50

The R&R address and your box number adds 12 words to your ad. Regular Opportunities rates apply to Blind Box ads, but a \$50 service charge is added for shipping and handling

#### Positions Sought: \$50/inch

Individuals seeking employment may run ads in the Positions Sought section at the special rate of \$50/inch

#### **P**OSITIONS SOUGHT

#### **R&R Opportunities Free Advertising**

Radio & Records provides free (20 words maximum) listings to radio stations ON A SPACE AVAILABLE BASIS in Opportunities. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought.

#### Deadline

To appear in the following week's issue. your ad must be received by Thursday noon (PST), eight days prior to issue date, Free Opportunities listings should be typewritten or printed on 8 1/2" X 11" company/ station letterhead and are accepted only by mail or fax: 310-203-8450. Only free positions sought ads are accepted by e-mail to: kmumaw@rronline.com Address all 20-word ads to R&R Free Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.

#### **Payable In Advance**

Opportunities Advertising orders must be typewritten on company/station letterhead and accompanied by advance payment. Ads are accepted by fax: (310-203-8727) or mail. Visa MC AmEx or Discover card accepted, include card number. name as it appears on credit card expiration date and phone number Blind box responses are sent to advertisers every Friday by first-class mail.

#### Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PDT) eight days prior to issue date. Address all ads to:R&R Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

## Marketplace

AIRCHECKS

#### AIRCHECKS

#### AUDIO & VIDEO AIRCHECKS

+ CURRENT #235, WKTU/Bill Lee, WXKS/Dale Dorman, KSJO/Lamont & Tonelli CISS/ Tarzan Dan, WXCD/Kevin Matthews KIIS/JoJo Wright. S7 50 + <u>CURRENT #234</u>, WGC/Rick Party, WDRC/Tic Tac WKE/George McFly & Melissa Forman KFMB-FM/Jagger & Kristi WOMC/Tom Ryan, KKRZ/Dr Doug, KMXV, S7 50 +PERSONALITY PLUS #PP-143,KFMB-FM/Jetf & Jer, WBMX/John Lander WKOX/

Mancow, WROR/Loren & Wally. Cassette. \$7 50 <u>+ PERSONALITY PLUS #PP-142,</u> WJMK/John Landecker WKΩI/Steve Cochran. KSSK/ erry & Price, WTMX/Eric & Cathy, Cassette \$7.50 <u>PERSONALITY PLUS #PP-141</u>, KSHE/Bob & Tom, WNIC/Jim Harper, WXXY/Robert

Tapes marked with + may be ordered on CD for S3 additional

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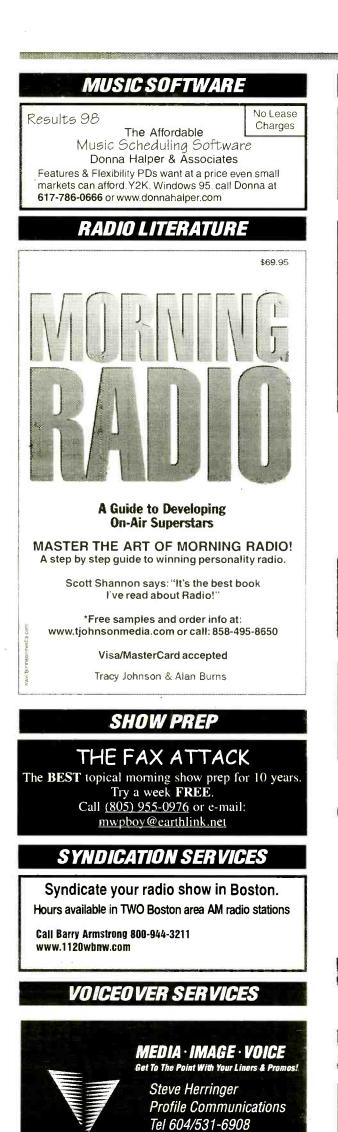
Check out a free week of the Morning Punch for yourself by fax or e-mail Just call us anytime at 803-732-6608 to start the comedy coming ©1999 Crossan & Crossan Creative<sup>™</sup> Also visit our web page www.ccpunch.com

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Alan Ray's



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DIN

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CARTER DAVIS

**CUTS THROUGH** 

1)681-0650



## The Back Pages.

#### National Airplay Overview November 12, 1999

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- LOU BEGA Mambo No. 5 (A Little Bit ...) (RCA) 2 3 3
- LEN Steal My Sunshine (Work/Epic) BRITNEY SPEARS (You Drive Me) Crazy (Jive) 4
- **TLC** Unpretty *(LaFace/Arista)* **BACKSTREET BOYS** Larger Than Life *(Jive)*
- 6 6 7
- JENNIFER LOPEZ Waiting For Tonight (Work/Epic) MARC ANTHONY | Need To Know (Columbia) 10

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- SAVAGE GARDEN I Knew I Loved You (Columbia) CHRISTINA AGUILERA Genie In A Bottle (RCA) SUGAR RAY Someday (Lava/Atlantic) 16 8 11
- 9 12
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  - 3 LFO Girl On TV (Arista)

#### **#1 MOST ADDED**

#### CHRISTINA AGUILERA What A Girl Wants (RCA)

**#1 MOST INCREASED PLAYS** 

**BICKY MARTIN Shake Your Bon-Bon (C2/Columbia)** 

CHR begins on Page 47.

#### AC

1000			
LW	τw	•	LW
1	0	'N SYNC W/GLORIA ESTEFAN Music Of My (Epic)	1
3	0	BACKSTREET BOYS   Want It That Way (Jive)	3
2	3	PHIL COLLINS You'll Be In My Heart (Hollywood)	2
4	4	RICKY MARTIN She's All I Ever Had (C2/Columbia)	4
5	5	EDWIN MCCAIN   Could Not Ask For More (Lava/Atlantic)	3 2 4 5 7
7	6	98 DEGREES   Do (Cherish You) (Universal)	7
11	0	SAVAGE GARDEN   Knew   Loved You (Columbia)	6
6	8	ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)	8
9	9	CELINE DION That's The Way It Is (550 Music/Epic)	9
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29	30	SUGAR RAY Someday (Lava/Atlantic)	25
		#1 MOST ADDED	
		PHIL COLLINS Strangers Like Me (Hollywood)	

#### **#1 MOST INCREASED PLAYS** SAVAGE GAR

AC begins on Page 89. EVE POPE

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Banners on a Roll . ers on a Koll 👝 durable weatherproof plastic banne that featare your brand, logo, or visual identity as an image that repeats over and over and over again

**CHR/RHYTHMIC** 

URBAN

BRIAN MCKNIGHT Back At One (Motown)

EVE Gotta Man (Ruff Ryders/Interscope)

IDEAL Get Gone (Noontime/Virgin) MARC NELSON 15 Minutes (Columbia)

KEVON EDMONDS 24/7 (RCA)

SOLE' 4,5,6 (DreamWorks)

**CREED** Higher (Wind-up)

DONELL JONES U Know ... (Untouchables/LaFace/Arista)

DESTINY'S CHILD Bug A Boo (Columbia) PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)

MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)

BRANDY U Don't Know Me (Like U...) (Atlantic) CHICO DEBARGE Give You What You Want (Motown)

B.G. Bling Bling (Cash Money/Universal) ARTIST The Greatest Romance Ever Sold (NPG/Arista)

ANGIE STONE No More Rain (In This Cloud) (Arista)

JAGGED EDGE He Can't Love U (So So Det/Columbia) OL' DIRTY BASTARD Got Your Money (Elektra/EEG) CASE Think Of You (Def Soul/IDJMG)

D'ANGELO Left & Right (Cheeba Sound/Virgin) GUY Dancin' (MCA)

PHARAOHE MONCH Simon Says (Rawkus/Priority)

**#1 MOST ADDED** 

NAS Nastradamus (Columbia)

**#1 MOST INCREASED PLAYS** 

SISOO Got To Get It (Dragon/Def Soul/IDJMG)

URBAN begins on Page 60.

ROCK

LIVE The Dolphin's Cry (Radioactive/MCA) FOO FIGHTERS Learn To Fly (Roswell/RCA)

**BUSH** The Chemicals Between Us (*Trauma*) **DEF LEPPARD** Paper Sun (*Mercury/IDJMG*)

STONE TEMPLE PILOTS Down (Atlantic) CHRIS CORNELL Can't Change Me (A&M) ZZ TOP Fearless Boogie (RCA)

DAYS OF THE NEW Enemy (Outpost/Interscope)

SANTANA F/EVERLAST Put Your Lights On (Arista)

**RED HOT CHILI PEPPERS** Scar Tissue (Warner Bros.) **ALICE IN CHAINS** Fear The Voices (Columbia)

COLLECTIVE SOUL Tremble For My Beloved (Atlantic)

CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)

RED HOT CHILI PEPPERS Around The World (Warner Bros.)

COAL CHAMBER W/OZZY OSBOURNE Shock... (Roadrunner)

SANTANA F/ROB THOMAS Smooth (Arista) COUNTING CROWS Hanginaround (DGC/Geffen)

TONIC Knock Down Walls (Universal) SHANNON CURFMAN True Friends (Arista)

OUR LADY PEACE One Man Army (Columbia)

FILTER Take A Picture (*Reprise*) OLEANDER | Walk Alone (*Republic/Universal*) LYNYRD SKYNYRD Preacher Man (*CMC*)

OFFSPRING She's Got Issues (Columbia) TED NUGENT Give Me Just A Little More... (Epic)

GREAT WHITE Rollin' Stoned (Portrait/Columbia)

**#1 MOST ADDED** 

R.E.M. The Great Beyond (Warner Bros.)

**#1 MOST INCREASED PLAYS** 

ROCK begins on Page 103.

FOO FIGHTERS Learn To Fly (R)

GUNS N' ROSES Oh My God (Geffen)

3 STAIND Mudshovel (Flip/Elektra/EEG)

Fax: 425-883-4499

KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)

JUVENILE Back That Thang Up (Cash Money/Universal)

GINUWINE None Of Ur Friends Business (550 Music/Epic)

IMX Stay The Night (MCA) WARREN G I Want It All (G-Funk/Restless) MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)

MARY J. BLIGE Deep Inside (MCA) Q-TIP Vivrant Thing (Def Jam/IDJMG) MINT CONDITION If You Love Me (Elektra/EEG)

DEBORAH COX We Can't Be Friends (Arista)

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NMERS

RAI

- BRIAN MCKNIGHT Back At One (Motown)
- 83 BLAQUE Bring It All To Me (Track Masters/Columbia)
- PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista) JUVENILE Back That Thang Up (Cash Money/Universal) MARIAH CAREY Heartbreaker (Columbia) 4
- LOU BEGA Mambo No. 5 (A Little Bit ... ) (RCA)
- 8 DESTINY'S CHILO Bug A Boo (Columbia) EVE Gotta Man (Ruff Ryders/Interscope) 10
- 8 CHRISTINA AGUILERA Genie In A Bottle (RCA) '11
  - 10
  - B.G. Bling Bling (Cash Money/Universal) 702 Where My Girls At? (Motown) BRITNEY SPEARS (You Drive Me) Crazy (Jive) 11
- 12 B 15
  - JENNIFER LOPEZ Waiting For Tonight (Work/Epic) 14
- WILL SMITH Will 2K (Columbia) OL' DIRTY BASTARD Got Your Money (Elektra/EEG) 14 20
  - 6 IMX Stay The Night (MCA)
- 17 13 17
  - Q-TIP Vivrant Thing (*Def Jam/IDJMG*) LIL' TROY Wanna Be A Baller (*Short Stop/Republic/Universal*) 18
  - Ð SANTANA Maria Maria (Arista)
  - GINUWINE So Anxious (550 Music/Epic) 20
- 9999 WARREN G I Want It All (G-Funk/Restless) MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG) 22 26
- SNOOP ODGG B-Please (No Limit/Priority) 27
- 24 BACKSTREET BOYS Larger Than Life (Jive)
- 24 29 LIMP BIZKIT N 2 Gether Now (*Flip/Interscope*) JAY-Z Girls' Best Friend (*Epic*) 33
- 25 26
- 23 27
- 30
- 98 OEGREES I Do (Cherish You) *(Universal)* BOB MARLEY F/LAURYN HILL Turn Your... *(Columbia/IDJMG)* WHITNEY HOUSTON My Love Is Your Love *(Arista)* 28 8 9 9 9 28
- **OONELL JONES** U Know... (Untouchables/LaFace/Arista)

#### **#1 MOST ADDED**

#### CHRISTINA AGUILERA What A Girl Wants (RCA)

**#1 MOST INCREASED PLAYS** 

SISQO Got To Get It (Dragon/Def Soul/IDJMG)

#### CHR begins on Page 47.

#### HOT AC

- SANTANA F/ROB THOMAS Smooth (Arista) a
- LOU BEGA Mambo No. 5 (A Little Bit...) (RCA) TAL BACHMAN She's So High (Columbia) 2
- ð
- SUGAR RAY Someday (Lava/Atlantic) SMASH MOUTH All Star (Interscope) SIXPENCE NONE THE RICHER There... (Squint/Elektra/EEG) Ğ
- GOO GOO OOLLS Black Balloon (Warner Bros.)
- FASTBALL Out Of My Head (Hollywood)
- a
- LEN Steal My Sunshine (Work/Epic) MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG) 10
- RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
- TRAIN Meet Virginia (Aware/Columbia) GOO GOO DOLLS Slide (Warner Bros.) Ŏ
- SARAH MCLACHLAN Ice Cream (Arista)
- 15
- 16
- SHANIA TWAIN Man! I Feel Like A Woman! (Mercury) CITIZEN KING Better Days (And The Bottom..) (Warner Bros.) SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) 8
- EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)
- 16 19

30

**PEARL JAM** Last Kiss *(Epic)* BACKSTREET BOYS I Want It That Way *(Jive)* 20 20

SMASH MOUTH Then The Morn

- 9 SMASH MOUTH Then The Morning Comes (Interscope)
- STING Brand New Day (A&M) RICKY MARTIN She's All I Ever Had (C2/Columbia) 23 22
- 23 PAULA COLE BAND | Believe In Love (Imago/WB) 24
- 29 Ð SAVAGE GARDEN | Knew | Loved You (Columbia)
- LENNY KRAVITZ American Woman (Maverick/Virgin) BETH HART L.A. Song (143/Lava/Atlantic) 2 26
- Õ ROBBIE WILLIAMS Angels (Capitol) 26 28 29

COUNTING CROWS Hanginaround (DGC/Geffen) JEREMY TOBACK You Make Me Feei (RCA)

**#1 MOST ADDED** 

R.E.M. The Great Bevond (Warner Bros.

**#1 MOST INCREASED PLAYS** 

AC begins on Page 89.

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## The Back Pages

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#### National Airplay Overview November 12, 1999

COUNTRY

MARTINA MCBRIDE | Love You (RCA)

CLINT BLACK When | Said | Do (RCA) GEORGE STRAIT What Do You Say To That (MCA)

JOHN MICHAEL MONTGOMERY Home To You (Atlantic) BRAD PAISLEY He Didn't Have To Be (Arista) MONTGOMERY GENTRY Lonely And Gone (Columbia)

STEVE WARINER I'm Already Taken (Capitol)

SHANIA TWAIN Come On Over (Mercury)

REBA MCENTIRE What Do You Say (MCA)

CLAY WALKER Live, Laugh, Love (Giant)

SHANE MINOR Ordinary Love (Mercury)

GARY ALLAN Smoke Rings In The Dark (MCA)

TIM MCGRAW My Best Friend (Curb)

JOE DIFFIE The Quittin' Kind (Epic)

BROOKS & DUNN Beer Thirty (Arista)

**KEITH URBAN** It's A Love Thing *(Capitol)* **TRACE ADKINS** Don't Lie *(Capitol)* 

SHEDAISY This Woman Needs (Lyric Street)

**#1 MOST ADDED** 

TOBY KEITH How Do You Like Me Now? (DreamWorks)

**#1 MOST INCREASED PLAYS** 

COUNTRY begins on Page 76.

JASON SELLERS A Matter Of Time (BNA)

DIXIE CHICKS Cowboy Take Me Away (M

YANKEE GREY All Things Considered (Monument)

RANDY TRAVIS A Man Ain't Made Of Stone (DreamWorks)

KENNY CHESNEY She Thinks My Tractor's Sexy (BNA)

DIXIE CHICKS Cowboy Take Me Away (Monument) TRACY BYRD Put Your Hand In Mine (RCA)

FAITH HILL Breathe (Warner Bros.)

ANDY GRIGGS I'll Go Crazy (RCA)

ALAN JACKSON Pop A Top (Arista)

LEANN RIMES Big Deal (Curb)

TY HERNDON Steam (Epic)

LONESTAR Smile (BNA)

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#### **URBAN AC**

- BRIAN MCKNIGHT Back At One (Motown)
  - KEVON EDMONDS 24/7 (RCA)
- ð ANGLE STONE No More Rain (In This Cloud) (Arista)
- ERIC BENET Spend My Life With You (Warner Bros.)
- WHITNEY HOUSTON My Love Is Your Love (Arista) DEBORAH COX We Can't Be Friends (Arista) 6
- 6 SMOKEY ROBINSON Easy To Love (Motown)
- 10 8 MINT CONDITION If You Love Me (Elektra/EEG)
- MAXWELL Fortunate (Rock Land/Interscope/Columbia) 8 9
- R. KELLY If I Could Turn Back... (Jive)
- RAHSAAN PATTERSON Treat You Like A Queen (MCA) 11 12 Ø
- **DONELL JONES** U Know... (Untouchables/LaFace/Arista) CASE Happily Ever After (Def Jam/IDJMG) 13
- 18

5

- TYRESE Lately (RCA) GLENN JONES Secrets (SAR/WB) 0 17
- BRIAN CULBERTSON & LORI PERRY Get'n Over You (Atlantic) 16
- ð ARTIST The Greatest Romance Ever Sold (NPG/Arista) 19
- GERALD LEVERT Nothin' To Somethin' (EastWest/EEG) 14
- BARRY WHITE Staying Power (Private Music/Windham Hill) MARY J. BLIGE Deep Inside (MCA) 15 19
- 000 21
- 24 DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks)
- 22 QUINCY JONES F/CATERO Something | Cannot... (Qwest/WB)
- 20 CHANTAY SAVAGE My Oh My (RCA)
- 28 ø TRACIE SPENCER Still In My Heart (Capitol)
- 23 MARY J. BLIGE All That I Can Say (MCA)
- õ 26 FAITH EVANS Lately I (Bad Boy/Arista)
- INCOGNITO More Of Myself (Blue Thumb/Verve/VMG) 25
- 錮 BARRY WHITE The Longer We ... (Private Music/Windham Hill)
- CASE Think Of You (Def Soul/IDJMG) VELVET 4 Tears On My Pillow (MCA)
  - **#1 MOST ADDED**

PEABO BRYSON Somebody In Your Life (Private Music/Windham Hill)

#### **#1 MOST INCREASED PLAYS**

ANGIE STONE No More Rain (In This Cloud) (Arista)

URBAN begins on Page 60.

#### ACTIVE ROCK

LW ΤW **CREED** Higher (Wind-up) a 1 000 BUSH The Chemicals Between Us (Trauma) 2 FOO FIGHTERS Learn To Fly (Roswell/RCA) ð 6 LIVE The Dolphin's Cry (Radioactive/MCA) 3 STONE TEMPLE PILOTS Down (Atlantic) 5 GODSMACK Keep Away (Republic/Universal) 6 Ø LIMP BIZKIT Re-Arranged (Flip/Interscope) STAIND Mudshovel (Flip/Elektra/EEG) RAGE AGAINST THE MACHINE Guerrilla Radio (Epic) q Õ 12 **SEVENDUST** Denial (TVT) 11 10 DAYS OF THE NEW Enemy (Outpost/Interscope) 11 KID ROCK Cowboy (Top Dog/Lava/Atlantic) ALICE IN CHAINS Fear The Voices (Columbia) 10 12 13 SANTANA F/EVERLAST Put Your Lights On (Arista) 14 16 RED HOT CHILI PEPPERS Around The World (Warner Bros.) **FILTER** Take A Picture *(Reprise)* **KORN** Falling Away From Me *(Immortal/Epic)* 23 33 17 KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise) 15 19 NINE INCH NAILS We're In This Together (Nothing/Interscope) 18 20 COAL CHAMBER W/OZZY OSBOURNE Shock... (Roadrunner) 20 STATIC-X Push It (Warner Bros.) GODSMACK Voodoo (*Republic/Universal*) OUR LADY PEACE One Man Army (*Columbia*) 30 21 Ø 23 26 27 28 24 GUNS N' ROSES Oh My God (Geffen) DRAIN STH Simon Says (Enclave/Mercury/IDJMG) OFFSPRING She's Got Issues (Columbia) 9 9 24 OLEANDER I Walk Alone (Republic/Universal) TONIC Knock Down Walls (Universal) CHRIS CORNELL Can't Change Me (A&M) 32 Ø 22 31 BSTOPS7 My Would-Be Savior (Reprise) **#1 MOST ADDED** PRIMUS Electric Uncle Sam (Prawn Song/Interscope) **#1 MOST INCREASED PLAYS** KORN F ing Away From Me (Immortal/Epic)



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#### ALTERNATIVE

**1 BUSH** The Chemicals Between Us (*Trauma*)

- 0000 **CREED** Higher (Wind-up) 3 FOO FIGHTERS Learn To Fly (Roswell/RCA) 2 LIMP BIZKIT Re-Arranged (Flip/Interscope) 5 4 LIVE The Dolphin's Cry (Radioactive/MCA) 6 FILTER Take A Picture (Reprise) 8 311 Come Original (Capricorn) BLINK-182 All The Small Things (MCA) RED HOT CHILI PEPPERS Around The World (Warner Bros.) JIMMIE'S CHICKEN SHACK Do Right (Rocket/IDJMG) 10 0 00 9 12 KID ROCK Cowboy (Top Dog/Lava/Atlantic) Ø 13 RAGE AGAINST THE MACHINE Guerrilla Radio (Epic) CHRIS CORNELL Can't Change Me (A&M) 11 Ø SANTANA F/EVERLAST Put Your Lights On (Arista) 15 19

  - STROKE9 Little Black Backpack (Cherry/Universal) STONE TEMPLE PILOTS Down (Atlantic)
  - KORN Falling Away From Me (Immortal/Epic) Ð
- 32 BLINK-182 What's My Age Again? (MCA) 18 21
  - OFFSPRING She's Got Issues (Columbia) STAIND Mudshovel (Flip/Elektra/EEG)
- 8000 22
- 20 COUNTING CROWS Hanginaround (DGC/Geffen)
- 24 17 BEASTIE BOYS Alive (Grand Royal/Capitol) NINE INCH NAILS We're In This Together (Nothing/Interscope)
- 00 25 BECK Sexxlaws (DGC/Geffen)
  - THIRD EYE BLIND Anything (Elektra/EEG) OUR LADY PEACE One Man Army (Columbia)
- 23
- 26 SMASH MOUTH Then The Morning Comes (Interscope) 28 29
  - SEVENDUST Denial (TVT)
  - MARCY PLAYGROUND It's Saturday (Capitol) FIONA APPLE Fast As You Can (Clean Slate/Epic)
    - - **#1 MOST ADDED**

R.E.M. The Great Beyond (Warner Bros.) **#1 MOST INCREASED PLAYS** 

SANTANA F/ROB THOMAS Smooth (Arista) 10 0000000 R.E.M. The Great Beyond (Warner Bros.) 12 WOOD Stay You (Columbia) 13 TRAIN Meet Virginia (Aware/Columbia) 14 16 WILLIAM TOPLEY Walk Like | Do (Mercury) FIONA APPLE Fast As You Can (Clean Slate/Epic) GUSTER Barrel Of A Gun (4,3,2,1) (Hybrid/Sire) 17

- 18 FOO FIGHTERS Learn To Fly (Roswell/RCA)
  - 19 GOO GOO DOLLS Black Balloon (Warner Bros.)
  - LIVE The Dolphin's Cry (Radioactive/MCA) 26 Ð

INDIGO GIRLS Peace Tonight (Epic)

BEN HARPER Burn To Shine (Virgin)

OLD 97'S Nineteen (Elektra/EEG)

CHRIS CORNELL Can't Change Me (A&M)

- JOHN POPPER Miserable Bastard (A&M) 15
- LOS LOBOS This Time (Hollywood) CINDY BULLENS Better Than I've Ever Been (Artemis) 24
- 30
- 21 KIM RICHEY Come Around (Mercury)
- 25 26 22 BARENAKED LADIES Get In Line (Elektra/EEG)
- PRETENDERS Popstar (Warner Bros.) 29
- SHANNON CURFMAN True Friends (Arista)
- VERTICAL HORIZON Everything You Want (RCA) 28
  - NATALIE MERCHANT Space Oddity (Elektra/EEG) SONIA DADA | Want To Take You Higher (Calliope) 29
  - 30

**#1 MOST ADDED** R.E.M. The Great Beyond (Warner Bros.) **#1 MOST INCREASED PLAYS** 

R.E.M. The Great Beyond (Warner Bros.)

ADULT ALTERNATIVE begins on Page 124.

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### NAC/SMOOTH JAZZ

131

- **1** DAVE KOZ Together Again (Capitol)
- 0 BRIAN CULBERTSON Back In The Day (Atlantic) 2 BONEY JAMES Body Language (Warner Bros.) GOTA Let's Get Started (Instinct) 3
  - ð
- DOWN TO THE BONE Long Way From Brooklyn (Internal Bass) BRIAN MCKNIGHT Back At One (Motown) BOB JAMES What's Up (Warner Bros.) 4
- 6 7 13
- ð 12 JOYCE COOLING Callie (Heads Up)
- 10 q
- KOMBO Talk The Talk (GRP/VMG) CHUCK LOEB High Five (Shanachie) 9 10
- NORMAN BROWN Out'a Nowhere (Warner Bros.) 5
- 15 Ø BRIAN TARQUIN Darlin Darlin Baby (Instinct) 6
- NESTOR TORRES Velvet Nights (Shanachie) CRAIG CHAQUICO Forbidden Love (Higher Octave) Ø
- 17 14 ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)
- 11 19 GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol) 16
  - KIRK WHALUM That's The Way Love Goes (Warner Bros.)
- DAVID BENOIT Miles After Dark (GRP/VMG) 21
- 16 CHRIS BOTTI Drive Time (GRP/VMG) 19 KIM WATERS Secrets Told (Shanachie)

SPECIAL EFX Bella (Shanachie)

00000000 24 22 KENNY G W/LOUIS ARMSTRONG What A Wonderful ... (Arista) EARL KLUGH Peculiar Situation (Windham Hill)

KENNY GARRETT Simply Said (Warner Bros.)

RIPPINGTONS Topaz (Peak/Windham Hill Jazz) **DWIGHT SILLS** Dock Of The Bay (*Citylights*) **STING** Windmills Of Your Mind (*Pangaea/Ark 21*)

BRIAN HUGHES Shakin' Not Stirred (Higher Octave,

**#1 MOST ADDED** 

RICHARD ELLIOT On The Fly (Blue Note)

**#1 MOST INCREASED PLAYS** 

BRIAN CULBERTSON Back In The Day (Atlantic)

NAC begins on Page 98.

ADULT ALTERNATIVE

**OCUNTING CROWS** Hanginaround (DGC/Geffen)

STING Brand New Day (A&M) MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)

CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)

BRUCE COCKBURN Last Night Of The World (Rykodisc) SANTANA F/EVERLAST Put Your Lights On (Arista)

30 JOE SAMPLE F/LALAH HATHAWAY Street ... (PRA/GRP/VMG)

KENNY G Stranger On The Shore (Arista)

#### By Erica Farber



Milli.

Publishar

o many of today's radio group heads are in the business because they got "the bug" at an early age. Steve Edwards is no different. The President of the Radio Division of South Central Communications knew at the age of 10 what he wanted to be when he grew up. Edwards' career began on the West

Coast. It took him from Southern California to Northern California, and then to Nashville, his home since 1990. He has held

positions with such companies as Starr/ Shamrock, GE Broadcasting, Cox and Malrite. Early in his career he even ran a station for Jack Barry, of game show fame, who at the time was trying to rehabilitate his name after being blacklisted for tinkering with the outcome of one of his shows.

With a group of stations currently covering only three markets, Edwards is thankful to work with such a great team and has tremendous respect for the individual who gave him the opportunity. The cash flow of his group has grown from almost nonexistent to excellent multiples, and all of the stations are dominant in their specific formats.

Beginning his career in radio: "I got interested in radio at 10 years of age, when my dad, who was one of the founding partners of Coppertone, took me into KMPC and KLAC in Los Angeles. Dad went in to drop off little oneounce samples of Coppertone lotion to the morning guys, Dick Whittinghill on KMPC and Haines at the Reins on KLAC. I got hooked. I decided then that I was going to be the world's greatest disc jockey. I was a real radio junkie. I had shortwave radios and would listen to WHO in Des Moines when I lived at Olympic and La Cienega in Los Angeles. It got into my blood.

"I started in Victorville, CA as the morning jock. I talked my way in with no real experience other than home-brewed radio. I had two tape recorders, and I used to make my own radio programs. The station was in terrible financial condition, and six weeks later I was out. I then went down to Redondo Beach, KAPP at the time. It was an 80-foot tower in the South Bay Shopping Center owned by an engineer from KABC and was heard for about three miles around the shopping center. I was on from 7pm to midnight. They paid me \$1.25 an hour, and I was happy to be there.

**"I'm w**orking for this guy, and he brings in a management team. They said, The future in this business is not on the radio, it's in selling. We'll pay you 25% of everything you sell.' I went out and called on a local department store chain, and they bought. I called on a Ford dealership, and they bought. Mercury dealer, they bought. All of the sudden I started making some money, and I thought, 'Maybe this is the way to go.'

#### STEVEN EDWARDS

President/Radio Division, South Central Communications Corp.

#### On his ambition to be the world's greatest disc

jockey: "The last time I actually did air work of any consequence was weekends back in '67 in Long Beach, CA. In '66, when I went to work for Howard Kester at KEZY, I decided no more air work. The truth is, when I went on the air, I didn't have the magic I hoped I would, and I found it to be boring and predictable. I didn't have the God-given talent that Whittinghill and Haines and Gary Owens had. I found that out at a young age, thank God. I didn't chase my dream till I became an old guy. But I was a natural for sales. I've been a salesman since I could walk. I got into sales, and that became my deal."

The history of South Central Communications: "It was founded by John A. Engelbrecht in 1947, I believe. He came back from being in the Signal Corps, and his family and his wife gave him some money to put a 500-watt daytime station on in Evansville, IN. In 1951 they put on one of the first FMs, WIKY-FM, 50,000 watts, Class B. He then got involved with a television station and an FM in Knoxville.

"In 1974, at the age of 60, he passed away, and his son, John David, fresh out of UT, came home to run the company. The company then acquired Nashville in the mid-'70s. Larry Campbell from The Research Group was given the mission to find somebody to run this group. There was a guy who was a group head, but I was the first president. They brought me in in January of '90, and my job was to grow the existing stations, research and redirect the existing stations and work with John in a collaborative effort to add properties that made sense, and that's what we have been doing."

The company's commitment to radio: "Well, we've never sold a radio station until this year, and it was a suburban Knoxville AM that didn't fit our plan. Our commitment is to cautious growth. We are making an offer for some of the Jacor/AMFM properties in a particular market that I can't discuss, but if we're successful at getting them at our offering price, it will be a nice addition to our company. We're part of a 100-year plan. John has a 19-year-old son who's in college and the heir apparent of the company. We've been approached by every operator in every market we're in, and John won't even sit down and talk with them, because John's comment is that these are irreplaceable assets."

Management style: "Collaborative. Everybody gets a vote, unless there's a tie, then I get two.'

State of the radio industry: "You've got different challenges now. You've got AMFM and Clear Channel merging, and they own Katz. Eastman is my rep, and yet AMFM/Clear Channel has five stations in Nashville, so I'm concerned about that. I'm not concerned about Eastman's performance, but I'm concerned about the fact that Eastman may double their station load with 0&0 stations, and then I don't know how much attention I'm going to get. Most of these large groups have not yet gotten their arms around their newly acquired assets, and that's a benefit for guys like us who are moving slowly and have a game plan. I have the greatest amount of respect for the Randys and the Lowrys, but right now groups our size have the opportunity to really shine, because I'm not sure when you own 800 stations you know where to focus first."

Biggest challenge facing his company: "Acquiring excellent management people to fill opportunities. Sometimes being a private company is an issue, in that we don't have the stock-option plan. We have not lost any key employees, because we compensate our people very, very well - two verys. Because we have to. I'm in a manage ment search now for Nashville, and I've had difficulty finding quality people.

www.americanradiohistory.com

Maintaining a strong local presence as a smaller group: "The larger the market you're in, the more likely you are to see the homogenization of radio. In Evansville, market 152, we own WIKY. It consistently does 18 and 20 shares. Ten years ago it did 13. Why? Because we researched the market and found out what the community needed. We have a four-person news staff. We have six mobile vehicles. When a C5-A crashed years ago, 90% of the town was listening to WIKY. We are one of highestranked ACs in America. It's very simple. One of our research partners, Roger Wimmer, gave me this. He said, 'Find out what people want, give the people what they said they wanted and, through marketing, tell people you're giving them what they want.' That's it — one, two, three. That's my credo; it's typed on my desk, and every morning I look at it."

The company's Internet strategy: "We are recruiting an IT/webmaster. With our consultant's input, in a collaborative-style meeting with our GMs, we're writing a job description for an IT/webmaster. Some of our stations are on the web, but none of them are really 9s or 10s. We expect by the summer of 2000 to be as compelling as any other radio group on the web."

Something about his company that would surprise our readers: "The opportunism and the aggressiveness at every level. I am very lucky to be blessed with the greatest group of people working with us. In a company of our size, I'd put them up against anybody!"

Career highlight: "When I worked for Malrite in the mid-'80s, I was made VP of the California stations, and for a period of time in '85 I managed KLAC. I went from a wide-eyed preteen to being the general manager of the very first station I ever set foot in in my life."

Career disappointment: "When I was working for Bill Clark in 1974, he owned half of an FM in Seattle, KEZX 96.5. He talked to me about going in with him on a partnership, perhaps ownership, and I didn't do it. Bill sold the station the next year. That's a disappointment, that I didn't partner with a guy who turned out to be one of my best friends in the business, and the fact that I never achieved ownership.

Most influential individual: "There are two: Howard Kester and Bill Clark. Bill, aside from being a tremendous mentor, is my closest friend in the industry.

Favorite radio format: "News/Talk, and we don't even own one.

Favorite song: "'Unchained Melody."

Favorite television show: "The Larry Sanders Show, even though it's in reruns."

Favorite movie: "Casablanca." Favorite book: "The one I'm reading now is Don't Sweat the Small Stuff at Work by Richard Carlson." Favorite restaurant: "Roy's Nicolina on Maui."

Beverage of choice: "Club soda with lime.

Hobbies: "Videography. I just got back from Italy, and I shot three hours of video that I'm digitally editing down now. Boating, water-skiing, snow skiing, collecting classic cars. Right now I have three, and I'm on my way to geting a fourth. I've had over 200 cars in 25 years. And anything Maui."

Stock recommendation: "Wal-Mart."

Communication medium of choice: "First choice, telephone. Second, e-mail: tennsurfr@aol.com. Third, snail mail.

What he is most looking forward to in the new millennium: "I'm looking forward to that first Monday, Jan. 3. Getting beyond the hype and continuing to grow our business.

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