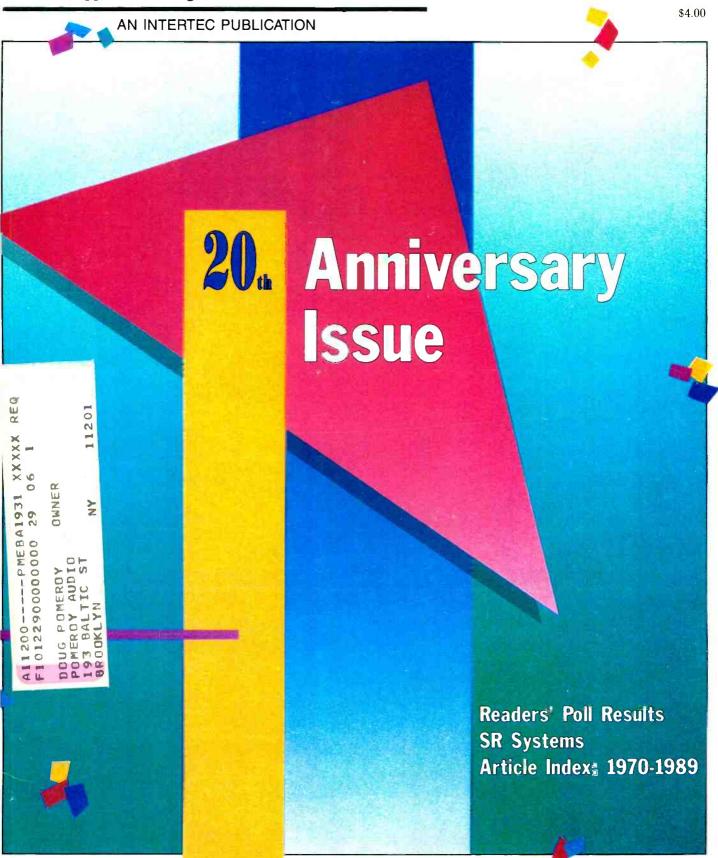
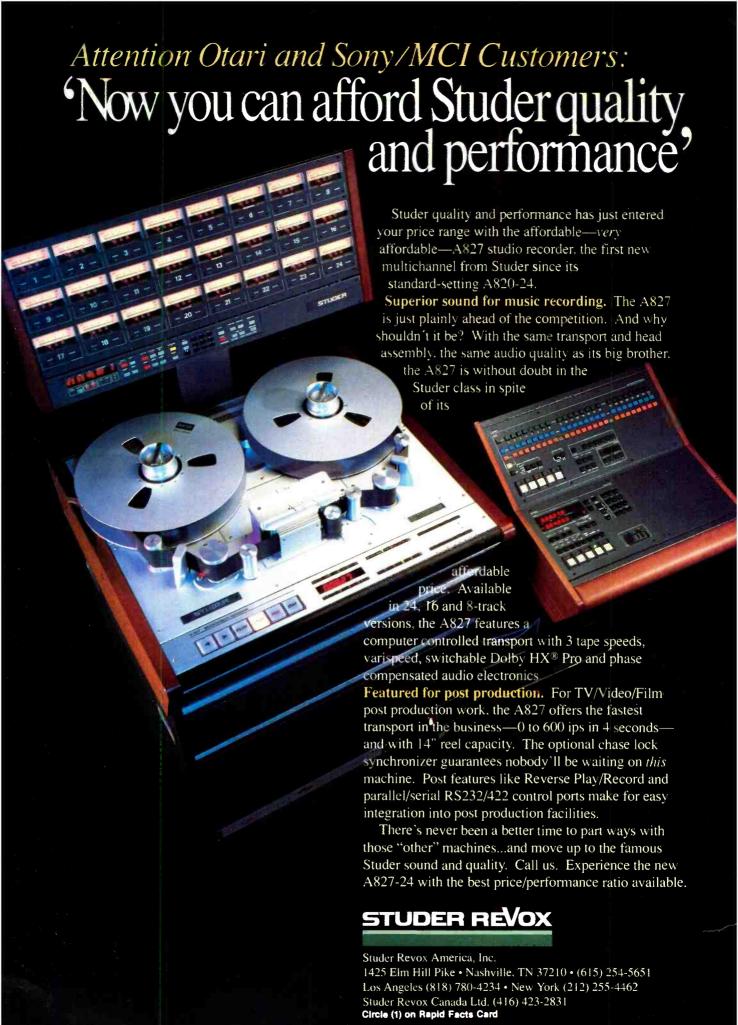
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1989 DRC ADVERTISING

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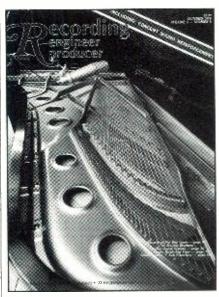
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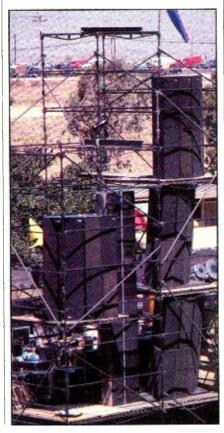
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Recording Engineer/Producer is an applications-based publication targeted at professional individuals and companies active in the commercial business of studio and field recording, audio for video, live sound production and related fields. Editorial content includes descriptions and demonstrations of audio production techniques, new products, equipment application, maintenance and audio environment design.

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FROM THE TOP

Twenty and Counting

There's probably no greater oxymoron than "pro audio magazine." Hmm, you've got a magazine, something you hold in your hand and read. And it's describing extremely complex events involving your sense of hearing, your perception of that sense, your emotional response to those perceptions, in addition to the interrelation of such disciplines as art, music, acoustics, psychoacoustics, electronics and science (not necessarily in that order).

Pretty daunting, isn't it? Words can't begin to describe the creation of audio. Yet we keep at it, because even in this imperfect medium, you decide when, where, and at what pace you want to read.

When Martin Gallay launched this magazine, he hoped that the readers would "identify with the purpose and earnestness of our effort to publish an extraordinary magazine devoted to the art, science and equipment of recording." That statement remains true today. Our goal is to provide you, our readers, with the practical information that you can use in your job every day.

RE/P turns 20 this month, and we've departed from our regular format to explore where our industry has been these past two decades. Our intent is not to celebrate RE/P; rather, it is to celebrate this industry. The magazine, and its history, may be the vehicle, but ultimately we're celebrating the men and women who have made this industry unique.

In this issue, you'll find the results of the 20th Anniversary Readers Polls that we conducted in the December issue; read what some of the more prominent members of our industry think about the last 20 years; trace the development of sound reinforcement from its humble beginnings; and, finally, peruse the ultimate pro audio resource, the RE/P Index: an alphabetical, topical listing of articles from 1970 through 1989.

Throughout it all, we hope you get a sense of how this industry got where it is today, and where it is going. This industry was founded by individuals, be they producers, studio owners or equipment manufacturers. What struck me most in going through the back issues is that this is still true.

The fact that thousands of people still try to carve a niche in this industry, despite the obstacles, is as good a testament to the vitality of the industry as I can think of. It's still possible for one person to surprise the hell out of us, to make us think about something in a new way, and that bodes well as we settle in for the rest of the decade.

There are a lot of people who made this magazine a success for 20 years, both on the staff and outside of the staff. Some of our former staff members continue to be prominent players; Laurel Cash-Jones mentions some of them in this month's Cutting Edge. The very best of our industry has written for RE/P; some of their work can truly be considered classic. With 10 or 15 years' hindsight, the vision of their work is pretty amazing.

You also have to include the people we've interviewed. In the past 20 years, we've profiled the top engineers, producers, studio owners, studio designers and recording artists. Even with all of this technology around us, this is still a people business. The ability to read how someone approaches the art and science of recording can't be overlooked.

It might seem to be a shameless attempt to score points to mention the equipment manufacturers, which also happen to be the magazine's advertisers. It's really not. Advertising role aside, the manufacturers have been invaluable sources of technical information. As the creators of the gear we use, their viewpoints provide a unique perspective.

But the people who are most responsible for making the magazine a success are our readers. All of the efforts of putting a magazine together are wasted if people don't read it, talk about it with their friends, and file it for future reference.

In that first issue, Martin wrote that he hoped the magazine would become good friends with the readers. That happened, and it continues to this day. Our readers are 20,000 people who think of RE/P as more than a magazine. We see you at shows, talk to you on the phone, visit you in your facilities. Your comments and insight have been invaluable all these years. It's a privilege to work on a magazine so highly regarded by those who read it.

We dedicate this issue to our readers, and look forward to a long and happy association.

Dan Torchia Editor

NEWS

SMPTE/AES exploring the feasibility of joint conferences

SMPTE and AES have formed a study group to determine the feasibility of jointly sponsoring future conferences and conventions. In the past, the societies have held their annual conferences on opposite coasts in the United States.

The announcement comes less than a year after the formation of the Pro Audio Exhibitors Group, a U.K.-based group that stated as one of its goals the consolidation of audio trade shows. An American group, PAEG-US, was formed at the past Winter NAMM show.

However, according to Don Plunkett, the study group chairman for AES, the PAEG had no influence on the decision; the idea for the group came from SMPTE. He added that AES' association with the PAEG is increasing for other purposes. Nancy Engel of SMPTE, while not corroborating Plunkett's statement, said that the formation was based on mutual need.

In related news, the AES executive committee and board of governors have agreed on the formation of an exhibitors' advisory committee. Dr. Marshall Buck, AES president-elect and convention policy chair, has been named the director of the committee. Phase one of the activity will be the issuance of a long-range convention site preference questionaire for AES exhibitors.

Professional Audio Women

Professional Audio Women, formed by Cari Casteel of Western Audio Sales, Erika Lopez of Audient Marketing Services, and Sue Jones of Amek/TAC, had its first official meeting (excluding an impromtu Christman party) at the Winter NAMM show in Anaheim this January. Pro Audio Women (PAW), created as an avenue for meeting, talking and sharing ideas, is comprised of women from the media, dealers, rep firms, writers, manufacturers and independents not only from the pro audio industry, but from the research, advertising, video, film, MI and recording industries. More than 70 women are currently included on the mailing list. According to PAW, it was named as such because women are always being pawed at, are thrown bones and work like dogs. Upcoming meetings are planned for NSCA in Las Vegas, April 19-21, Summer NAMM, June 15-17, and AES, Sept. 22-25. For more information, call Cari Casteel at 818-246-3806, fax 818-247-1393; or Erika Lopez at 818773-9497, fax 818-718-2886. Or write to Professional Audio Women, P.O. Box 7217, Mission Hills, CA 91346.

3M Lyra awards presented

3M has presented its ninth annual Lyra awards to five audio teams nominated for the Academy Award "Achievement in Sound" category.

Receiving the awards were:

For "The Abyss": Don Bassman, dialogue recording mixer; Kevin F. Cleary, music re-recording mixer; Richard J. Overton, sound effects mixer; and Lee Orloff, production sound mixer.

For "Black Rain": Donald O. Mitchell, dialogue re-recording mixer; Kevin O'Connell, sound effects mixer, SFX; Greg P. Russell, music re-recording mixer; and Keith A. Wester, production sound mixer.

For "Born on the Fourth of July": Michael Minkler, dialogue re-recording mixer; Gregory H. Watkins, sound effects mixer, SFX; Wylie Stateman, sound effects recording mixer; and Tod A. Maitland, production sound mixer.

For "Glory": Donald O. Mitchell, dialogue re-recording mixer; Gregg C. Rudloff, sound effects mixer, SFX; Elliot Tyson, music re-recording mixer; and Russell Williams II, production sound mixer.

For "Indiana Jones and the Last Crusade": Gary Summers, dialogue rerecording mixer; Ben Burtt, sound effects re-recording mixer; Shawn Murphy, music re-recording mixer; and Tony Dawe, production sound mixer.

Original music scoring mixers who also received Lyra awards include Dennis Sands for "The Abyss"; Jay Rifkin for "Black Rain"; Armin Steiner for "Born on the Fourth of July"; Shawn Murphy for "Glory"; and Dan Wallin for "Indiana Jones and the Last Crusade."

Valley files for reorganization

Norman Baker, president of Valley International, has confirmed that his company filed for reorganization under the provisions of Chapter 11 of the federal bankruptcy code on Feb. 13. Baker explained, "This action became necessary to preserve claims which our company has against a contract manufacturer of Valley products, and to protect new suppliers until this conflict can be resolved."

According to Baker, "Valley entered into an agreement with the supplier to begin delivery of a substantial portion of the Valley product line effective July 1988. The

supplier failed to deliver the goods on time and in the quantities agreed upon. These actions forced Valley to fall behind in its deliveries and interrupted product flow. After several attemps to remedy this problem, Valley was forced to seek alternative sources of supply. Ironically, these unfortunate circumstances have served to heighten demand for our products. We now have three independent sources manufacturing and delivering products to us so that we can catch up on existing orders and quickly return to normal delivery times."

Baker further stated, "During this very difficult time we have been overwhelmed by the supportive attitude of our loyal customers, dealers, distributors, representatives and vendors. In our 21-year history, we have evidently made quite a name for ourselves in the field of audio signal processing, judging from the the number of people who refuse to accept products other than those made by Valley. We are fortunate to have excellent advisors and employees to aid in steering us through this process. Having now found an effective method to remedy our past problems, I look forward to acheiving smooth and predictable product deliveries in the very near future and futhering our reputation in the industry by delivering new products and technologies for the recording, broadcast and live sound industries."

In related news, Valley has relocated to 616 Bradley Court, Franklin, TN 37064; 615-370-5901; fax 615-370-5907.

News notes

Apogee Electronics has been appointed the exclusive U.S. distributor for the Audioscope model 9000 audio measurement system.

Contact Distribution Ltd. has been named the exclusive Canadian distributor of Rane professional audio products.

New England Digital has announced the realignment of its sales and marketing departments to enable it to develop more new products while meeting the growing needs of its present customer base. David Hartley has been named vice president of sales, and Franklin B. Sullivan has been named vice president of marketing and product development.

Also, NED has opened its United Kingdom headquarters in West London's Ham-

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NEWS

mersmith section. The 3,000-square-foot state-of-the-art office complex includes three fully equipped demonstration studios that are serviced by a central computer room containing five NED systems. Seminar and classroom facilities are also available. All U.K. sales, marketing, administration, service, and training support programs are based in these headquarters. Mark Terry has been promoted from European director of sales and marketing to vice president of international sales, a new position.

The 32nd annual Grammy Awards were aired live on CBS in the Stereosurround audio format using **Shure** HTS professional encoding and decoding equipment.

DIC Digital has relocated to 222 Bridge Plaza South, Fort Lee, NJ 07024; 201-224-9344; fax 201-224-9363.

Peter George Associates, acoustical and theater consultants, has relocated to 40 Prince St., New York, NY 10012-3431; 212-334-9700.

Meyer Sound has announced upcoming SIM (Source Independent Measurement) training seminars in Tokyo, New York, London and Berkeley, CA. One-day introductory seminars have been held in Toronto, Montreal, at the Berklee School of Music in Boston, and at the Nashville AES chapter. For more information, call Mark Johnson at 415-486-1166.

QSC has named Western Audio Sales, Glendale, CA, as its 1989 Representative of the Year.

The **DeWolfe Music Library** has won a first place award in the Hispanic advertising category in the ADDY advertising competition conducted by the New Mexico Advertising Commission. The music composed by Andy Quin backed up a :30 radio commercial produced for the Albuquerque Journal. Recording and production was provided by John Barton.

T.C. Electronics has appointed Virtual Designs Ltd. as its exclusive U.S. distributor.

Neve has reported sales of its 82 Series console to Alfa Recording (Puerto Rico), Beat Street (Los Angeles), Harmony Recorders (Burbank, CA), Trevor Lawrence (Studio City, CA), Klub Kev's

(Seattle) and Rhythm Street Sound (New York). Orders for the 82 Series have been received from Southlake Recording (New Orleans) and Studio Masters (Los Angeles). In addition, Signature Sound (San Diego), formerly L.A. Recording, has installed a Neve V Series console; and 321 Studios, formerly the Record Plant, has installed two Neve V 60 consoles with Flying Faders for its Studio C and mix room.

Martin Audio has sold the Otari MTR-100A 24-channel analog recorder to Home Box Office (HBO), Brigg's Bakery and Java Recording. A Mozart audio console was purchased from Martin Audio by Tullen Sound Recording; Idlers Recording has installed a Magnum audio console and an Otari MX-80 recorder.

Wave Sound Recorders (Los Angeles) has ordered its second **AMS Industries** AudioFile system.

KRK Monitoring Systems (Huntington Beach, CA) has signed contracts to deliver and install main speaker systems to Peter Wolf, David Hewitt, Michael Powell and Soundelux.

The first three **Motionworks** Motionworker automation and synchronization system have been installed at The Power Station studios (New York). The first was installed in the mixdown and post-production suite; the other two in SSL rooms.

Midilab (Chicago) recently purchased a **Digital Designs** ProDisk-464 digital audio recording and editing system.

AMEK Systems and Controls has sold its Mozart console to REL Studios (Edinburgh) and M2 Video (London). The company has also reported the following U.S. installations: Brielle Music (New York), Tullen Sound Recording (New Jersey) and Today Video (New York).

AudioLine has relocated its Chicago office to 368 W. Ontario St., Chicago, IL 60610; 312-988-9166; fax 312-988-9697. The 1,800-square-foot office includes two fully equipped demo rooms.

Musicon has moved its tape duplicating plant from Oceanside, CA, to a Portland, OR, suburb: 27501 S.W. 95th Ave., Wilsonville, OR 97070; 503-682-8668; fax 503-682-3043.

More than 24 **Studer** A827 analog multitracks have been delivered to U.S. facilities, including the following California locations: Music Animals (Los Angeles), Evergreen Studio (North Hollywood), Sound Chamber Recorders (Pasadena), Stephen Mitchell Music (Culver City), Ameraycan Studios (North Hollywood), Capitol Records (Hollywood) and Larabee Recording Studios (Hollywood).

Redwood Marketing is a manufacturer's sales representative company formed by Claude Hill and Eric Johnson. Redwood represents product lines from Amek/TAC, Saturn Research, Perfectone, Philip Drake, Barth, Alperman + Velte, Audio Animation, Sonic Solutions and Data Conversion Systems. Box 270007, Nashville, TN 37227-0007; 615-254-7400; fax 615-242-5774.

Neve has opened its expanded offices at Berkshire Industrial Park, 7 Parklawn Drive, Bethel, CT 06801; 203-744-6230; fax 203-792-7863.

Marshank Sales Company, Los Angeles, is celebrating is 70th anniversary this year. The company represents Southern California for such manufacturers as AKG Acoustics, Ambria, Aries, BBE Sound, dbx Pro, Drawmer, EAW, Fosgate, Genelec, Hosa Technology, Parasound Products, Stewart Filmscreen, Techron and U.S. Audio.

Indiana University now offers a 4-year Bachelor of Science degree in Audio Recording. This program is in addition to the 2-year Associate of Science degree in Audio Technology, offered since 1981.

Allen & Heath has begun production of 2-bus versions of its SR Series of sound reinforcement consoles within its U.S. facility. Joining the Scepter rack-mount mixer, the SR Series is the second Allen & Heath product originally designed in the United States to be manufactured in the United States.

Neil Fink, president and founder of **Fink** and Blakely Associates, was a featured speaker during the professional development session at the NAB convention in Atlanta. Howard Lipson of **Lipson and Company** joined Fink in the presentation entitled "Career Advancement for Technical Personnel."

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MANAGING MIDI

By Paul D. Lehrman

Looking Backward

Twenty years of RE/P. Four years of Managing MIDI. Pardon me while I get nostalgic.

Twenty years ago, believe me, no one figured that electronic music was going to end up a major commercial force in the recording industry. I, on the other hand, had fallen in love with the stuff and wanted to make it my life.

Just as RE/P was first getting started, I was waiting for my acceptance notices to college. My highest priority was to find a school with an electronic music lab somewhat more elaborate than the one I had at home: a Moog-designed hand-built Theremin, a Sam Ash fuzz box, a couple of Lafayette Radio microphones and a Sony 1/4-track tape recorder.

In the next couple of years, I learned modular synthesis, tape looping and editing, equalization and even some computer programming. There were people doing music with computers, but the obstacles you had to overcome and the hoops you had to jump through to make a computer play music seemed to me to be much more trouble than they were worth.

But it wasn't long before I gave up on electronic music. No one seemed interested. Commercial synthesizers were becoming useful, but they were still way too expensive for a student, and the kind of one-line, one-sound stuff they were capable of doing didn't come anywhere near the complex electronic orchestras I heard in my mind's ear. So I went to a different college where I studied traditional classical music, and also learned - by volunteering to be the music department's resident engineer - about recording. While in the classroom I sweated over counterpoint and analyzed Schoenberg; in the evenings I got hands-on experience with mic placement and room acoustics.

Paul D. Lehrman is RE/P's electronic music consulting editor and a Boston-based producer, electronic musician and free-lance writer.

When I graduated, making records was what I wanted to do. Not as a performer or composer — I had developed some compositional chops, but never the patience the craft required — but behind the glass, putting other people's music on tape and disc. I had sat in enough orchestras to know what instruments were supposed to sound like, and thanks to my years in the electronic music lab, I felt I could edit tape with the best of them.

When I was in college and told people I was studying electronic music, they looked at me as if I came from another planet.

In my search for a job, I discovered this fascinating little magazine, whose title was precisely what I wanted to be. RE/P showed me a brave new world of music-production tools: huge consoles, intriguing signal processors and tape decks with more tracks than I could ever know what to do with. So I faithfully answered all of the ads for employment.

But the world I saw in RE/P seemed to be out of my reach. I soon found if I took a job, it was going to be schlepping coffee at a major uptown studio, or doing maintenance at a minor downtown one. Editing? Mixing? Producing? Having some kind of creative input? Well, kid (snickersnicker), if you hang around here for a couple of years, maybe we'll let you take the razor blades out of the wrappers.

So once again, my lack of patience forced me to look elsewhere. I worked a little in radio, played in bands, and started to do some writing for a local "alternative" newspaper about music and electronics. I read RE/P and bided my time.

And then it happened: one of my New York studio contacts came through, and I got a job as chief engineer in a brandnew 24-track studio. It wasn't exactly in New York — it was actually thousands of miles away in the Caribbean — but it was my chance. A big MCI console, Dolby, reverb, tube mics, compressors, flangers, all mine to play with!

Well, that didn't last too long. The owner of the studio turned out to be a bit, shall we say, creative in his methods of acqui-

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sition of equipment and materials, and somewhat tardy in the area of employee compensation. As soon as I realized I wasn't going to get paid, I fled. I couldn't even get any of my tapes out. But I did manage to escape with some interesting stories about what happens when you try to bring high tech to the Third World. And I sold them.

Which, believe it or not, is how I became a professional-audio journalist. It soon occurred to me that if I couldn't get into the studios of my dreams as an engineer or producer, working with my heroes on their albums, maybe if I showed up with pen in hand, offering to interview everybody in sight, then rather than order their bodyguards to stop me at the door, they would be happy to see me!

And suddenly the world of RE/P was no longer beyond my reach. Mel Lambert — who had just come over from England and was joining the magazine as editor-atlarge, whatever that meant — sat me down in the Waldorf-Astoria coffee shop at the Fall 1980 AES meeting and told me he thought I'd be an asset to the magazine. Naturally, I was totally taken with the idea — after all, no one in the recording industry had ever referred to me as an "asset" before.

So I wrote. And I learned. About patience, about craft, about the people who were struggling to get to the top of their profession, and those who were already there. About the concerns of producers and studio owners in New York, London, Nashville, Chicago and Dublin, and how they differed and how they were the same.

Somewhere along the way I found that the music industry was re-discovering electronic music, and that I was learning about computers. I wrote an article about a personal computer-based synthesis system, and instantly saw my own future. Music on a desktop. Multitracking without tape. Composing without paper, and producing albums at home, making finished masters on demo budgets.

Then MIDI came out, and it was official. There was about to be a major change in the way people made music. There could be small, affordable, independent studios capable of producing great music, and I wouldn't need anyone's permission, or money, to work in one of them — I could own it myself. The same month I was asked to start this column, I did my first album at home. It cost about \$60 to make. I'm still getting royalties from it.

My work finds its way into \$250-an-hour post-production suites, but I don't have to be there, watching the money clock tick. My world is at home, being creative (or trying to be), struggling with muses and deadlines, not with accountants and budgets. If anyone asks, "What's MIDI?" that's what I try to tell them: MIDI is creativity.

I still write, because in 10 years I've grown to love writing. In fact, I guess after 10 years I'm senior guy around here at RE/P. I've worked with several editors, all of whom have shown me the same kind of support I got from the beginning. I write more about my own experiences and ideas, but I still like to interview the successful and the famous. And you know what? They like to talk about their home studios, too.

I also teach, and there's a wonderful electronic music studio at the college where I work. I miss the multiple tape recorders and the modular synthesizers of the lab I had when I was a student, but the sounds our new studio can get, and the speed with which it can get them, are far beyond anything we had 20 years ago.

MIDI, and the development it has spurred in synthesizers, samplers, software, and even the computers themselves, has made it possible for me and maybe thousands of others, who would never have gotten the opportunity otherwise, to be creative musical artists.

There have been many important milestones in the evolution of the recording arts over the last 20 years, most of them designed to make things sound better and to make the production process more efficient. But there are other worthwhile goals for the music industry, such as encouraging creativity in more people, letting more musical voices be heard. For those of us with these goals, MIDI is the most significant development of all.

"Managing MIDI" has been a great experience. It's taught me a lot, about all sorts of technologies in addition to MIDI, and about the politics of the industry, too. It has let me raise a whole lot of issues, about some of which I've been right, and about others dead wrong. It's started many dialogues, in print, on convention floors, and on electronic networks, among users, theoreticians and manufacturers. And it's been absolutely fascinating to see the spec change and grow over the years, and to be able to chronicle it all.

But MIDI is a finite subject, and I think in four years I've at least touched on just

about everything that can be said about it. I'm sure it will be with us for a long time to come, but it's time for me to move on.

I'll still haunt these pages with articles, you just won't see me every month. But I want to thank Mel, Mike, Dan and everyone else at the magazine for giving me

the opportunity to expound on my favorite subject every month, and I want to thank you, the readers, for making it so much fun.

RE/P

Do You Know these terms?

Monitor — a reference loudspeaker system for the mixing and mastering of recorded music.

Standard — a reference from which qualitative judgements can be made.

Tracks — (noun) channels on a multi-track recorder (verb) accurately reproduces the audio qualities of another transducer.

Monitor Standard™— a close-field recording monitor system from RADIAN. The only one which accurately tracks large recording monitors.

What does all this mean?

RADIAN's new MM-8 Systems are the only close-field monitors to utilize *full-sized compression drivers*.

RADIAN's new MM-8 Systems reproduce explosive transients with clarity and ease. *No more distortion or break-up* from fragile domes and cone tweeters.

RADIAN's new MM-8 Systems provide *coherent*, *point-source* sound for superior stereo imaging.



Model MM-8

RADIAN's new MM-8 Systems eliminate the "sweet spot." Their ultra wide-angle (120°) dispersion delivers *the same tonal balance* to everyone seated at the console.

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Circle (10) on Rapid Facts Card

SPARS ON-LINE

By Len Pearlman

Interfacing the Future

I recently dropped into my local consumer electronics department store to check out this year's hot item: the "media" room, a home system consisting of a large video display and mammoth speakers with the programmable flexibility that would blow away a record executive.

I found the latest CD and videodisc players, stereo TV monitors, surroundsound speaker stacks and racks of high-performance audio gear, all integrated and ready to remotely control from the comfort of your easy chair.

Effortlessly, we can re-create the intimacy of a front-row seat at a superstar concert and skip the hassles of ticket scalpers and traffic jams. The accelerating sophistication of today's consumer gear is astounding, and it is paralleled in the world of pro audio.

This has truly been a remarkable 20 years for those of us considered to be veterans of the audio industry. We have been swept along at the speed of laser prototypes, as we embraced the new technologies and hopped on the bandwagons of opportunity. We have seen new trends in the recording arts develop.

And just as soon as we thought they might settle down and solidify, we have seen even newer technologies transform the marketplace overnight. I long ago gave up on my crystal ball and now just use it as a paperweight, occasionally shaking it and watching the snowflakes swirl around in a mass of confusion.

Where does all this turmoil leave the audio business executive as he contemplates his strategy for the next decade? When I look to the past to avoid repeating mistakes, I see a path littered with discarded formats and the ghosts of manufacturers long gone and forgotten. Each year at the AES or NAB, we are introduced to the hot new item that promises to leap ahead of the limitations of last year's model. I suspect that my banker and accountant are using the depreciation schedule as a dart board. I've noticed that the console sales-

Len Pearlman is a former SPARS president and currently the president of Pearlman & Associates, Highland Park, IL.

men are as adept at concocting amortization plans as they are at quoting specifications and performance data.

It appears that new technologies and the innovations they spawn have a 4-year window of development. The first year is filled with hope and hype, with potential customers wondering whether the prototype will ever see the light of day. Engineers and producers fire off suggestions and criticisms, assuming a wait-and-see posture.

The following two years find a product solidifying in concept and becoming an industry buzzword. It is during this time that we see the manufacturers beginning to smile. Feeding frenzies ensue, and critical decisions for projects and budgets are based on the availability of the new device. The anxious studio owner scrambles to compose a new business plan before the studio next door offers the latest gadget as part of the basic room package.

In the fourth year of new product life, we see the mature version of an improved product, overshadowing its predecessor in features, quality and price. The question for the 1990s might be, "How will so few buy so much so soon?"

This industry has always been highly competitive in pricing and services, but recently, we have even found ourselves competing with our own clients. By diversifying into areas once totally foreign to our core business, we have attempted to specialize in new niches and garner stability in an industry that quickly embraces change.

What will be the key to survival and prosperity in the future? Communication. We have all become comfortable with — no, dependent on — the tools of communication. The telephone has become a data transmission link that has spawned direct ties to our offices, homes and cars. The mail was superseded by overnight delivery, only to be replaced by the almighty fax.

The world has shrunk, and overnight we find that once small businesses are now competing in a national or even global marketplace. Clients are sometimes loyal, but certainly more demanding, as they hook up to this networking scheme. Communication is the key, and vision is the theme, in this exciting and challenging time of the information age.

If we want to be the leaders of the future, we must be adept at more than just the portable laptop. We must communicate our real needs to the manufacturers

and the designers of the technology. We must listen carefully to our clients as they determine new applications for our services.

We must also communicate our needs to the universities that will develop the engineers, artists and future business leaders. The audio industry must aggressively participate in the grander scheme of things and invest in more than merely the latest state-of-the-art. Prosperity and progress must be user-driven.

SPARS is now in its second decade and has grown to be a significant voice in the industrywide communication loop. The organization has evolved as the industry has evolved, reflecting the growth, diversification and geographical profile of professional audio. Our business conferences and on-site manufacturing interfaces have become an influential force in shaping the future.

We've discovered that profitable communication is the result of broad-based teamwork rather than rivalry. Education is the center of SPARS activity, and will continue to monitor change and steer us through the '90s.

The simple business view is selling time and tape, but our major asset is in the talent that mixes the music, edits the sound-track and fine-tunes the equipment. As professionals looking toward longevity in an ever-changing industry, we must make long-term investments in the human element of audio.

Communication is not only important on the grand scale, it is essential internally. The very nature of our industry calls for creativity on all levels, within the framework of increasingly harder business realities. Throughout the business community, we see corporate downsizing and restructuring, which indicates challenging times for the smaller ventures.

The trend toward mergers and acquisitions will be an awkward fit for a service industry, but power and growth will come to those businesses that have a true sense of teamwork. It's my personal hope that we can spend less time worrying about technology financing and concentrate on developing long-term creativity and talent.

SPARS is a network of minds and resources. Communication is our first priority, and mutual education will be our interface with the future. By working together, we can resolve the current issues of the day, grapple with the "bells and whistles" and continue to enjoy what we do.

RE/P



Now, there's an audio recorder that talks video. The APR-5003V.

You can actually control the APR-5003V with a video editor. Because its 9-pin serial port communicates with Sony's BVE-9000 or BVE-900 editors. And ease of control is just one of many advantages for video post production.

The APR-5003V also offers a wide range of synchronization features, including resolve on play. Chase synchronization. Timecode generation with video reference. And offset with bit resolution.

Of course, the first language of any audio recorder is



9-pin serial port for control by Sony video editors BVE-9000 or BVE-900.

still audio. And you get the superb sonic quality you'd expect from Sony.

If you're in post production, and you're in the market for an analog recorder, remember whom to speak to. Contact your Sony Professional Audio Representative. East (201) 368-5185; West (818) 841-8711; Central (312) 773-6001; South (615) 883-8140.

Sony Communications Products Company, 1600 Queen Anne Road, Teaneck, NJ 07666. © 1989 Sony Corporation of America. Sony Is a registered trademark of Sony.

SONY

It's time to buy a world-class console. But until now, the two or three that you'd consider all carried price tags that you wouldn't.

Catch the M700, the console with unbelievable sound at a price you'll find hard to believe: About \$70,000.*

When you're looking for a worldclass console, your first consideration is,



what does it sound like. And because the final instrument for testing sound quality is your own two ears, you've got to hear the M700. You'll then find out how well it compares to the consoles that defined "great sound."

Then get some hands-on experience. The M700 is designed around familiar industry standards with no

NOW YOU CAN GET UNBELIEVABLE SOUND AT A PRICE THAT SOUNDS UNBELIEVABLE.



surprises to slow you down. Everything is where it should be, from full parametric EQ to its 12 auxiliary sends, which makes operating speed another of the M700's best features.

You'll get superb routing flexibility, with 40 in-line monitors, 80 inputs, 32 subgroupings and quad outputs.

When you decide to move up to digital, to accompany your console, one option to consider is the DASH format DA800 24-track digital recorder with award-winning ZD circuitry. Currently available for \$99,000*

it's destined to be the best-sounding 24-track around.

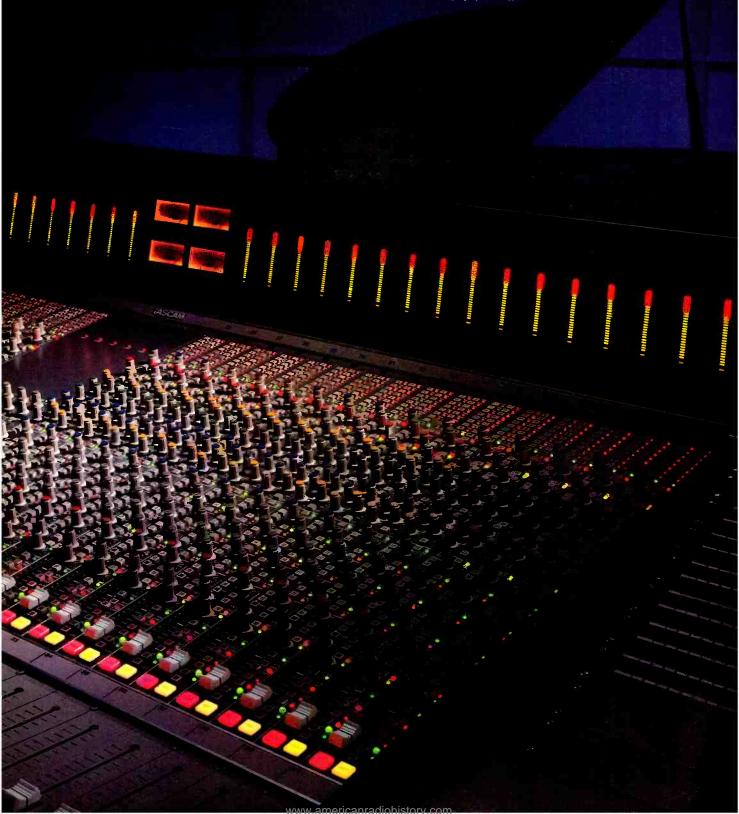
So before you invest in any console, you owe it to yourself to hear the M700. We think you'll agree that the only thing more unbelievable than the sound of the M700 & DA800 combination is its price tag.

*Manufacturer's suggested retail price. Actual price may vary from dealer to dealer.

TASCAM_®

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Circle (12) on Rapid Facts Card



A SHORT HISTORY OF RE/P

In RE/P's 20 years, much has changed and much remains.

ather than spend time describing the history of RE/P, we thought it would be better to show what's appeared in these pages through 20 years and 136 issues. Here, then, is an abbreviated history of RE/P:

"We want very much to become good friends." Those words, written by publisher/editor Martin Gallay, launched the first issue, in April/May 1970.

Even though that issue was only 40 pages, its contents set the standard for what would follow for the next 20 years: in-depth, practical information that audio professionals would find nowhere else.

Advertisers in that first issue include many names still current today: Ampex, Crown, Dolby, Electro-Voice, James B. Lansing Sound (known today simply as JBL), Shure Brothers and Yamaha.

In that opening statement, Gallay mentions the possibility of the magazine going monthly in 1971. This didn't happen on schedule; RE/P remained a bimonthly for the next 16 years.

Within the first 20 issues, the magazine introduced subjects that remain its core areas today. Audio-for-video and broadcast production first appeared in 1970. Bones Howe, the engineer/producer of one of the 1969 Grammy nominees for best

A ROOM EQUALIZED TO PERFECTION MULTITRACK TO MIXDOWN

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Now the excellence of sound experienced by engineers and producers can be duplicated on Sunkyong Pure Chrome Tape.

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www.americanradiohistory.com

engineered recording, "The Age of Aquarius," was the first interview subject, in the June/July 1970 issue. The first digital article appeared in 1971, and sound reinforcement made its first appearance in 1972 before becoming a mainstay in 1974.

Even with competition from multiple magazines, RE/P has flourished. Gallay sold the magazine to Intertec Publishing in 1986; monthly publishing began the following year.

The 1990s find RE/P committed to providing the best information possible for its readers. As changes continue to occur in our industry, RE/P will be there to light the way.





RECORDING engineer/producer

relating recording science, to recording art, to recording equipment







The Applications Magazine for Audio Professionals

RE/P's changing logo: 1970, 1973, 1976, 1982 and today.

RE/P Trivia

(Totals derived from the April/May 1970 through December 1989 issues.)

No. of issues published: 136. No. of pages printed: 4,400. No. of articles published: 900 (excludes directories and convention listings).

No. of new product items published: 2,986.

Items appearing most often on the cover:

Control rooms and studios: 36.

Consoles: 24.

People: 18.

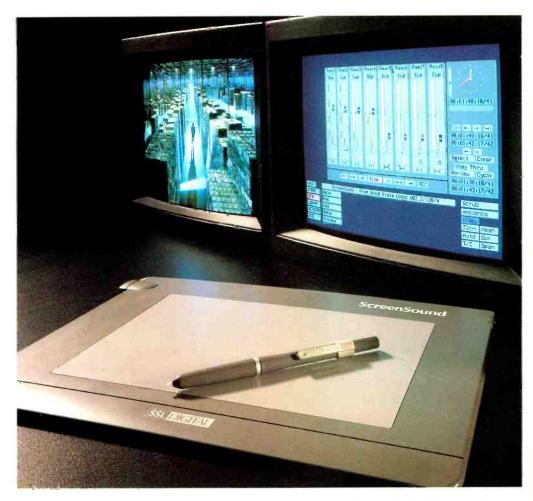
Sound reinforcement systems: 13.

Tape machines: 10. Microphones: 8.

No. of people interviewed: 118 (includes multi-party interviews).

Most-published interviewees: Roy Thomas Baker, Tom Dowd, George Martin, Keith Olsen, Bruce Swedien (all have appeared twice).

ScreenSound. A fully integrated audio for video editing suite



Post production facilities need to take advantage of the efficiency offered by today's technology. Speed and creative flexibility are essential to commercial success. Digital sound quality is no longer a luxury.

ScreenSound is a fully integrated audio for video editing suite. It combines digital audio storage and editing with machine control of multiple VTRs, Laserdisc or film reproducers. It also interfaces with Quantel's digital video editor, Harry.

Simple to learn and fast to use, a cordless pen, tablet and RGB monitor provide control of all ScreenSound functions.

Multiple sound reels enable music,

dialogue and effects to be laid back to picture and synchronised to the exact video frame.

Edit, review, time offset, track slipping, cross fades and many other production techniques are available at the touch of a pen. Gain and stereo pan controls can be automated to timecode.

AES/EBU interfacing keeps digital audio transfers free of analogue distortions and losses, preserving the highest audio integrity through to the final format.

Above all, ScreenSound is a dedicated system - purpose-built to bring the advantages of hard disk sound manipulation to audio post production.

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The hard disk store of sound clips gives title and duration, in addition to powerful search and sort routines.



SCRUB EDITOR

Provides accurate edit marking and scrub of audio waveform.



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An off-line library of sound clips and effects can be compiled on a Write Once Read Many (WORM) optical disc.



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For control of multiple VTRs, laserdisc or film reproducers.



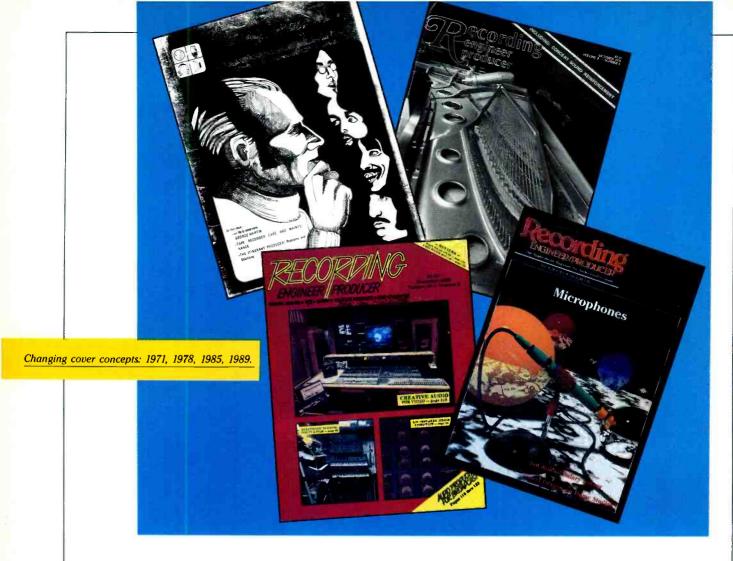


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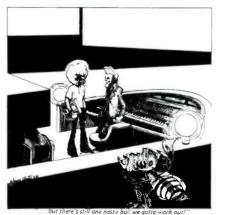
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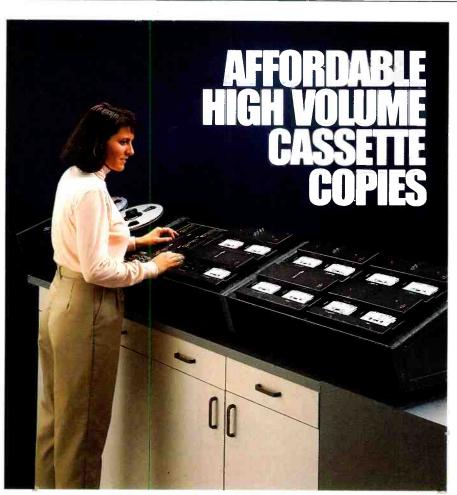
For the first couple of years, RE/P include a cartoon, drawn by Wayne Yentis, an out side contributor and later RE/P's associate editor. For the early 1970s, his work wa amazingly visionary, such as 72-track re cording. Here are four examples of his work It's a lot easier to be done than to be satisfied.

You've been there—locked in the battle between perfection and reality. There's always one more thing you'd like to try. And the last thing you need to worry about is the tape. So choose 3M 275 Digital Audio Tape. It offers an extremely low error rate, and it's compatible with all digital audio recording equipment. Because, in products and service, 3M

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is committed to one goal: We won't be satisfied until you are.

The RE/P Interviews



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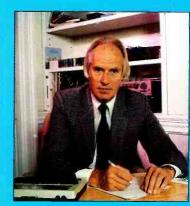
The 6120 series from Telex proves that a high speed audio tape duplicator can feature easy one-button operation *and* an affordable modular design that grows along with your needs. As the leader in tape duplicators, Telex blends the quality and convenience of U.S. made products with production speed options that meet your special requirements. For complete details, write to Telex Communications, Inc., 9600 Aldrich Ave. So., Minneapolis, MN 55420.

\$1990 Telex Communications, Inc.

hrough its 20 years, RE/P's interviews have been a top attraction, featuring influential people who rarely get publicity. As of the end of 1989, 118 people have been interviewed in 91 published interviews. Our subjects ranged from rock stars to studio owners to engineers/producers to record company owners. Here's a sampling of what they've said.

"The patch bay is like a cribbage board. The old Western Electric jack system is great, it's fine, it's positive. If it makes a bad contact, you jiggle it in and out three or four times and it works. There are advantages to not miniaturizing certain functions. Our hands are still the same size, and if it's something that you're gonna do with your hands, it should be big enough that you can control it with your hands, and yet not so big that it's unwieldy. To make a little jack that you hold between your thumb and forefinger is unreasonable." - Bones Howe, June/July 1970.

"I don't think machines have done anyone a favor or helped the state of the music — they've hurt it considerably. That's a very loaded statement for someone who's made records with machines for five years. I don't think there's any rea-



George Martin



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The Harrison SeriesTen follows your every move perfectly and in real time.

- Automated panning (Stereo, quad and 4 channel L, C, R, S
- Programmable monitor setups and buss and tape switching

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son to listen to something a machine did more than once to hear how cleverly it was done because there's no performance value. Not if it's quantized. Not if the dynamics have been corrected. Not if all the note values have been changed by a computer. Not if you can't make a mistake. A performance has all those things." - Pat Leonard, September 1988.

"I think digital recording will only come into its own when it becomes completely integrated with the desk. I think just having a digital machine connected to an analog desk doesn't make too much sense to me. When the tape machine is an integral part of the console, and it's a completely computerized unit which can do things that you can't do now, like synthetically process

an echo sound that imitates "Heartbreak Hotel" without an echo unit...that kind of thing. Then it will make sense." — George Martin, February 1979.

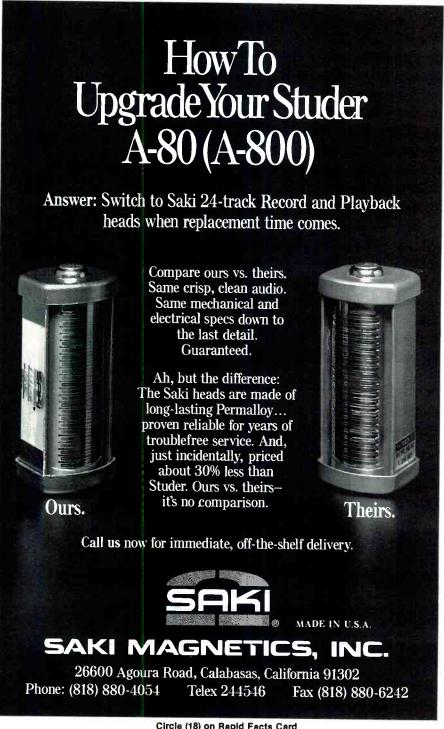
"I think eventually you won't have to own a reproducer. It will cause an overall revolution in systems of communications — your television, music telephone. . . everything will be tied together. The terminal in your house is fed from the telephone lines. Someday all recordings could be placed in a giant bank and you could just loan it out. When



Bruce Swedien

somebody completes their audio, they could take it down to the central CPU, make it into digital information and store it on a disk somewhere." - Todd Rundgren, December 1979.

"Microphones to me are like musical instruments. Each microphone, and, in fact, individual microphones within a model or manufactured type, will have its own color or its own characteristics. I've been engineering so long that I can listen to people speak and know what mics would work best on their voices. That's a big help. I don't waste a lot of time in the studio trying different microphones." - Bruce Swedien, July 1988.



If Michelangelo had a QUADRAVERB, he might have mixed music instead of paint.



It's true. Music and painting are very similar. A stroke of red, a touch of chorus. A splash of blue, a wash of reverb. Either way, it's art. And every artform has its masterpieces. And its tools.

Introducing the Alesis QUADRAVERB. An all-new 16 bit digital, simultaneous multi-effects processor and dead-serious musical tool. With QUADRAVERB, your mixes will be mirror images of the sound in your head. No letdowns. No noise. No nonsense. No boundaries between art and creation.

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Inside, QUADRAVERB is alive with colors. Chorus, flange, phase shift, pitch detune and delay... all in stereo, to give your music depth and space. For absolute tonal control there are 5 bands of parametric and 11 bands of graphic e.q. And, of course, there's the unmistakable clarity and drama of the award-winning Alesis digital reverb programs.

With full programmability, 100 memory slots, and 90 factory programs created by the best ears in the business, QUADRAVERB gives you total artistic freedom. Plus, in QuadMode[™], four of these flawless 20kHz bandwidth effects occur simultaneously. Like crunching thousands of dollars worth of studio gear into one rack space.

With very little cash, and even less effort, you can use QUADRAVERB on your next mix... plug it into your instrument rig... perfect your sound.

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"My empathy and my emotions are with the musician, from the beginning to the end. I don't play the game of "he's only a musician," which is where I think a lot of producers have made mistakes for years. You know, when I sat in the engineer's chair for years and years, watching other producers — which was the learning tool for me — I watched for diplomacy, and what I

sometimes saw was a bunch of guys who weren't treated very well." — Phil Ramone, October 1977.

"If they say, 'Hey, I think we need 5dB at 10k,' that's pretty clear. I know what they think they want and probably what they do want. I would much rather have somebody come in and say, 'You know, the kick needs to sound less like a

Roy Thomas Baker

What People Say When They Hear A Gauss Coaxial.

And what they say when they see how a Gauss coaxial loudspeaker is made. What you will say when you hear one coasting along at 200 watts rms.

They were designed to *perform* at their rated power of 200 wrms... not just survive. Since they were designed to replace the tired old coax used in recording studios, they are extremely clean and distortion free even when played at high levels.

The majority of Gauss coaxials are not only sold for use in studios... they go into installations with even more demand for clean power and reliability...discos (yes they're still around and doing well), convention centers, auditoriums, restaurants, and anywhere true high fidelity sound is needed.

When your application calls for the versatility of a coax, check out the full line of Gauss coaxial loudspeakers. No other coax can compare for power handling, reliability and performance.

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basketball.' And I'll say, 'I know exactly what you mean.' It's using your ears." — Ed Seay, February 1989.

"I don't think I've had any influences. At least I don't know of any. If I've copied anyone it's purely coincidental. Basically I like classical. I don't even sit at the board anymore. I sit on one of the couches in front of the board. Then I can listen for the performances instead of the sound. Then we get the sound together when we mix. So there's less to worry about technically. I leave that to the engineer. And once I finish a record, I never listen to it again. It's past history." — Roy Thomas Baker, August 1979.

RE/P



"Meet the Fastest Gun in the West"... Switchcraft

In a showdown, no other audio patch panel is "faster on the draw" than the APP Series from Switchcraft.

Bullet quick terminations are achieved with color-coded insulation displacement connectors (IDCs) that provide speedy wiring access of T, R, S, TN & RN termination points. One simple tool eliminates the need for wire stripping and makes connections fast and easy.

Other sharp shooting features include:

- Versatile Configurations: The APP can adapt to any installation as a full assembly, front panel only with 48 jacks installed and cabled to rear panel, or rear panel only.
- Easy Wire Management: Wiring guides and cable



support bar offer convenient wire routing.

 Many Normalling Options: Including top and bottom normals, half normals, and others.

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Plus, Switchcraft manufactures a complete line of technologically advanced audio components, jacks, cords, connectors, plugs, and audio adapters.

You don't have to bite the bullet and put up with inferior audio products. Insist on genuine Switchcraft audio components "... from the fastest gun in the West."

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THE RE/P HALL OF FAME

The results are in and the votes are tallied for RE/P's 20th Anniversary Readers Polls, And the winners? Read on...

ack in December, we asked readers to vote on what they considered the classic equipment of the last 20 years, as well as their preference of recording engineers and producers who had most effect on our audio world.

Reader response was tremendous, and we are pleased to present the results — a true cross-section of the products and people who inhabit our professional lives.

We'll state it right up front: The results of this poll can hardly be called definitive. So many products and people have contributed to the artistic world in which we live that any attempt at tallying "the best" merely samples the strata, from workhorse everyday mics to expensive, now-sought-out exotica; from individuals who defined a genre to hard workers swept up in the music explosion of the 1970s and 1980s. A comprehensive list would look like an encyclopedia.

Still, the popular favorites rose to the top. How do your favorites compare to the ones listed here? Here's where you can find out. The Classic Equipment results begin on page 24; Classic Engineers/Producers start on page 40; and you'll find Classic Producers on page 44.

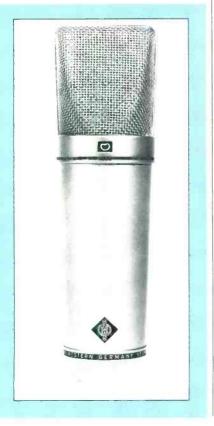
CLASSIC

EQUIPMENT

First Place Winner

Neumann U67 microphone

Along with the U67, we also received nominations for the U47 and U87. Certainly, all three are winners in their own right. To its credit, the U67 was arguably the first large diaphragm condenser to achieve widespread use at all levels of production. In nominating this mic, one Editorial Review Board member said, "I don't know any engineer not using it."





Second Place Winner

Shure SM 57 and 58 microphones

Durable and dependable, no mic locker in the world is complete without several well-worn copies of both. Although designed in 1965, the phenomenal durability and crisp, punchy sound contribute to making these the reigning workhorse microphones available to date. More than 1 million have been sold throughout their history.

Third Place Winner

Dolby Type A noise reduction

Historians writing about the pro audio industry will probably cite Ray Dolby as the man who saved analog recording. Indeed, millions know his name, through his consumer and professional noise reduction. The breakthrough Type A solved a very real problem with intelligence, insight and brilliant engineering.



Honorable Mentions

Ampex ATR-102 2-track recorder

Ampex may no longer be in the ATR business, but the ATR-102 represents the culmination of engineering innovation. The engineering breakthroughs embodied in the 102s were extensive, with the classic early demo consisting of tape threaded directly to the take-up spindle, sans reel,



It's the PCM-3348, Sony's 48-channel digital breakthrough. The technology behind our new PCM-3324A.

The PCM-3324A is Sony's second generation DASH 24-channel multitrack recorder, incorporating key technologies developed for the PCM-3348. Like 2X oversampling with digital filters for enhanced sonic performance. Reduced power consumption. And upward compatibility with the PCM-3348.

But as remarkable as the technology of the PCM-3324A and PCM-3348 is, the true beauty of the family of DASH products is that they complement the way music is made. Tracks laid down on the PCM-3324A play back flawlessly on the PCM-3348. And are undisturbed as the

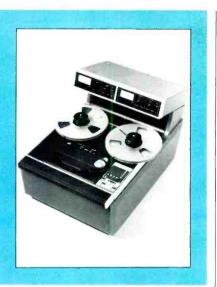
SONY

PCM-3348 adds up to 24 more channels of digital audio to the original recording.

Clearly, the creative possibilities are limitless. To explore them, call your regional Sony Professional Audio office: East: (201) 368-5185. West: (818) 841-8711. South: (615) 883-8140. Central: (312) 773-6001.

Sony Communications Products Company, 1600 Queen Anne Road, Teaneck. NJ 07666. © 1989 Sony Corporation of America. Sony is a registered trademark of Sony.

PROFESSIONAL AUDIO



hearing? Was it distortion? Did it really add presence and clarity? Was it magic? Time has demonstrated the value of the concept; the Aural Exciter is still a wellrespected and oft-requested unit.



Eventide 910 Harmonizer

A product whose title became a generic label for everything that followed, the 910 set a standard for quality digital delay. The Harmonizer also delivered the first usable, multi-algorithm pitch shifting to eager, receptive engineers around the world.



to demonstrate the advanced tape handling properties.

Aphex Aural Exciter

The first product ever reviewed in RE/P created quite a controversy. What were we dbx 160X compressor/limiter

Originally gaining acceptance as the standard compressor/limiter to the sound reinforcement world, the 160X crossed over the studio production, no doubt due to excellent performance for the price and the superb dbx VCA.



The Academy heard it (With one major exception.)

So will you.

The performers and audience at the Grammy Awards have the most critical ears in professional audio. The last sounds this group of top artists, engineers and producers want to hear is phase shift or the pumping of a processor-based loudspeaker system.

And they didn't. Because for the second consecutive year, Apogee speakers were selected as the house sound system for this prestigious event. No sliding filters. No floating crossovers. Just clear, natural sound with less electronics and fewer cabinets © 1959NAFAS than many conventional systems.

Apogee processors do have all the functions you

need-frequency division, time domain alignment, ful bandwidth protective limiting, precise equalization in well engineered, finely tuned circuits specifically designed for use with their respective loudspeakers



Model A-3x3 Single Channel, Permanent Version Processor

Optimized electronics = optimum signal quality And Apogee systems are easy to install, easy to array and quick to take on the road (ask about the full complement of rigging hardware).

Lexicon 224X digital reverb

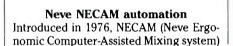
Although there were other digital reverbs before the 224X, the flexibility, quality and ease of operator use put it in a class by itself. Said one Review Board member: "A kinder, gentler space."

was designed as the ultimate user-friendly system, using servo-driven motors on traditional faders, instead of null matchmarks and non-intuitive obscure VCA programming commands.

New England Digital Synclavier

One of the first and still foremost digital signal manipulation/creation systems, NED has virtually pioneered the concept of audio workstation and direct-to-(computer) disk recording.









all.

Now available in single and dual channel models, Apogee's second generation processors enable you to precisely tune the protection circuits to keep amplifiers from clipping. New rubber conductive front panel



Model A-3x3 Dual Channel, Road Version Processor

switches feature a hidden lock to prevent unwanted recalibration.

What the Academy heard, you can hear worldwide in stadiums, auditoriums, churches and theaters from Moscow to Japan, with a few stopovers on Broadway. Don't listen to what you don't want to hear. Let the sound quality of the Grammy's work for you. Call, write, or fax Apogee Sound, 1150 Industrial Drive, Suite C, Petaluma, CA 94952. 707/778-8887 or fax 707/778-6923. Apogee Sound.

Engineered for Perfection.

SDUND INC.

Circle (23) on Rapid Facts Card

Otari MTR-90 24-track recorder

Considered by many to be the first "budget" 24-track with a "pro" design, the MTR-90 is noted for its reliability and maintenance simplicity.



Solid State Logic 4000 console

Several consoles were nominated, but this received the most votes, no doubt for its being the first dedicated, video-screened, fully automated production desk.



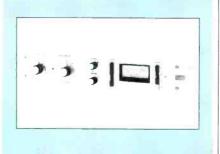
Sony PCM F1 digital processor

Originally intended for the consumer market, this digital product crossed over and became the professional standard for early field recording and studio mixdown. In conjunction with a VCR, it provided affordable digital recording at a time (1983) when dedicated professional digital machines were very expensive.



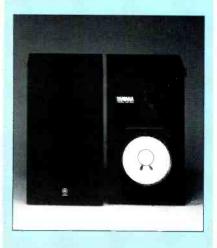
UREI 1176 Compressor

Developed by Bill Putnam, UREI's founder, the 1176, along with the little brother LA-3 and -4 units, were the mainstay dynamic processing tools in the majority of U.S. facilities. They still are.



Yamaha NS-10M monitor

The post-Auratone studio monitor standard wasn't initially available even to the audio industry. Yamaha was convinced that it was a home stereo speaker only, and for years sold it through consumer shops. Imagine their surprise.



Other nominations

Look, we know that 15 is an arbitrar number, but we had to cut things off t make the voting manageable. There ar lots more than 15 classic products, and i the interest of fairness, we salute thes products that were nominated but weren mentioned enough to make the final cu

- · Allison Research Kepex.
- Allison Research VCA.
- · Auratone cubes.
- Bruel & Kjaer test equipment and studio mics.
- EMT 250 digital reverb.
- Focusrite ISA 110/115 mic pre-amps.
- JBL 4311 monitor.
- Macintosh 1500 power amp.
- MCI autolocator.
- Midas Pro 4/Pro 40 consoles.
- Neve 80 series console/
- Pultec EO.
- Rane AC 22/23 crossovers.
- RCA 77 Series microphone.
- Sound Workshop ARMS automation.
- Tascam Series 70 tape machines.
- UREI LA-4 limiter.
- Yamaha PM1000 console
- Yamaha REV-1 digital reverb.

And the readers offered a few suggestion of their own:

- Ampex 350/351 recorders.
- Ampex MM1200
- · AMS RMX-16 digital reverb.
- Pultec EQs.
- Scully disc-cutting lathes.

Crown International...

from a unique beginning to the cutting edge of product design and development.

Whether you are enjoying a concert, a movie, or even an auto race, the prospects are good the sound you are hearing is being delivered by Crown International Products. Crown is recognized worldwide for its expertise in the production of high-quality amplifiers and microphones for the audio industry.

It all started with Clarence Moore—"a man with a mission." In fact, from 1939 to 1945, Clarence Moore was a missionary in South America. His quest to help radio stations spread the gospel led him to become a pioneer in the development of better recording equipment. He revolutionized the industry with the invention of a three-motor tape transport featuring a device called electric brakes which prevented problems with tape breakage.

Moore returned to Indiana to concentrate on building transmitters and to pursue his interests in improving amplifier systems. He knew a brilliant engineer whom he put to work on producing a better industrial amplifier. His work was conducted in the chicken coop behind Moore's Elkhart, Indiana farmhouse, and soon led to

the development of the first ''quiet'' pre-amp. The DC-300 was designed to withstand the rigors of any terrain.

These improvements in the tape recorder and amplifier grew out of Moore's desire to reach people in the remote areas of South America with the gospel message. His products soon began to attract the attention of professionals in other industries, and in 1947, Moore incorporated Crown International.

Today, the Elkhart, Indiana based company employs nearly 500 people, and is headed by Clyde Moore, the son of founder, Clarence Moore. Clyde, who is President and CEO, grew up with the same dedication to excellence started by his father's philosophy of ethics. He continues to oversee Crown's efforts in superior product development. In the past eight years, the company's engineering staff has tripled from 20 to 60 individuals who typically take a project from conception to production in a six-month period.

Crown believes its people are what make the organization different from its competitors.

"Our most valuable commodity is our workers. We believe in them and value them. They believe in the products and make Crown a success," said Gerry Barclay, marketing service coordinator.

The rugged construction of Crown's products enables it to offer the "3+3" warranty since the majority of end-users do not require it. According to Jim Beattie, sales manager, "Crown's best benefit is that our product design is far ahead at all times, hence built-in obsolescence need not occur." Crown also continuously works to understand the needs of its dealers as evidenced in the company's advertising copy and through the point-of-purchase materials it has developed.

From its unique beginning, Crown International stays at the cutting edge of technology. With a continuing dedication to providing the audio industry with the finest possible products, Crown's customers can be assured when purchasing that excellence is indeed guaranteed.



Circle (24) on Rapid Facts Card

CLASSIC

ENGINEERS/ **PRODUCERS**

First Place Winner

Les Paul

Can we imagine the modern recording studio without Les Paul's innovations? To wit: close miking, echo delay, multitrack recording, and with it, overdubbing. And how many people were building studios in 1945? In short, most of what we do in a studio today can be traced to his vision. He won this poll by a wide margin, and deservedly so.



In an age of disk and digital, why buy analog?

We know there are some applications where our 32-channel digital machine, the DTR-900, is the only answer. But if your business is such that you can do anything you want to do in the analog domain, and at the same time do less damage to your budget, then our brand new analog 24-channel MTR-100A may be the perfect machine for you.

When you consider that the MTR-100 will literally *change forever* the way engineers interface with audio machines, and



The MTR-100's auto-alignment saves you hours of time by eliminating constant tweaking and re-tweaking between sessions.

that this new way will save you hours spent in non-productive time, the analog choice begins to make even more sense. You see, the MTR-100 features full Auto-Alignment that allows total recalibration of the record and reproduce electronics. This means you can compensate for different tapes in a *fraction* of the time that it previously took, and your studio is not bogged down with constant tweaking and re-tweaking between sessions.

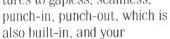
And if you think digital machines have a corner on high performance transports, think again! The MTR-100's new transport incorporates reel motors that approach one horsepower—you'll get fast wind speeds of up to 474 inches per second! Of course, the

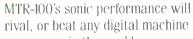
transport is pinchrollerless to give you the legendary tape han-

dling ballistics of our MTR-90.

What's more, with its optional EC-103 chase sychronizer, the MTR-100 maintains frame-lock in forward and reverse from 0.2X to 2.5X play speed, and will typically park with zero frame error.

Then, there's the amplifiers to tape speeds up to 474 ips. sound. New cylindricalcontour heads built by Otari especially for the MTR-100 result in remarkably low crosstalk and outstanding low-frequency performance. Pre-amps are located directly beneath the heads to further improve frequency response, and HX-Pro* is built-in for enhanced high frequency headroom. (An optional internal noise reduction package houses Dolby* SR/A.) Add all these features to gapless, seamless,





in the world.

So there you have it. With these powerful benefits available in analog, does it make sense to go digital? Sure, for some applications. But analyze your needs carefully before you buy. For many applications, a hot

analog tape machine like the MTR-100 is the right choice.

And because we can see both sides of the question, put us to work. We have information that can help you make the right decision. Call Otari at (415) 341-5900 for the "Technology You Can Trust".



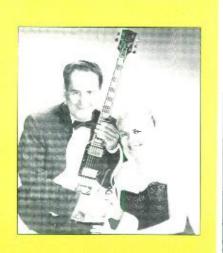


Reel motors that approach

one horsenower are driven

by pulse width modulation

Trademark Dotby Laboratories Licensing Corporation



Third Place Winner

Roger Nichols

We love this combination: nuclear physicist/recording engineer. It works for us. Currently the chief engineer at Los Angeles' Soundworks West, Nichols' work with Steely Dan did much to advance the state of the recording art in those years. More recently, his work on Rickie Lee Jones "Flying Cowboys" featured mixdown on the Meyer HD-1 monitors.



Second Place Winner

Wally Heider

A true Renaissance man: musician, arranger, studio owner, remote recording innovator, record company owner, video pioneer. Wally Heider Recording was probably *the* premier recording complex on the West Coast in the 1970s. His remote recording truck is considered to be the first, and that's him scurrying across the stage during the Who's set in "Monterey Pop." His death on March 22, 1989, left a great void.



Honorable Mentions:

Fred Catero

Still active today with Catero Records, this engineer defined early 1970s rock with his work with Santana, Chicago and Janis Joplin.

Tom Dowd

Another participant in Atlantic's glory years. Worked on Cream and Aretha Franklin.

Geoff Emerick

The Sixth Beatle, in our book. Not to take anything away from the Beatles or George Martin, but someone had to get in on tape. The results are timeless.

Glyn Johns

Perhaps most typical of the "English gentlemen" school of engineers and producers. First known for his work with the Rolling Stones and later with the Eagles. He returned in 1989 as the producer of Nanci Griffith's "Quiet Storm."

George Massenburg

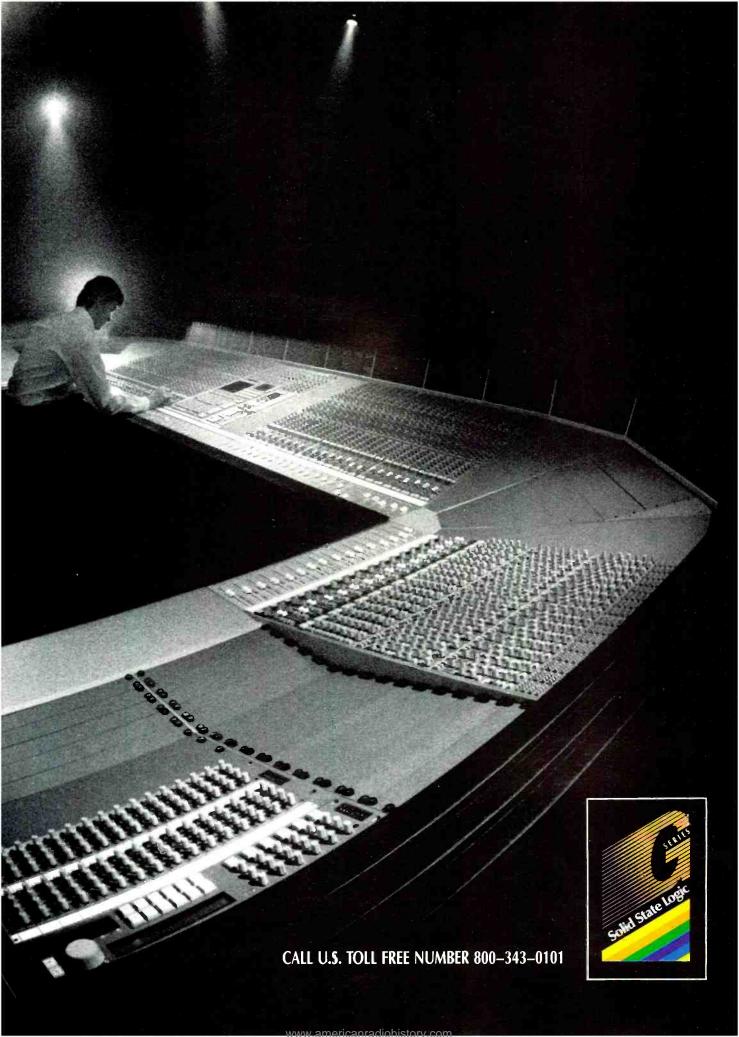
His technical standing assured by the GML pre-amps and automation, he deserves equal praise for his engineering work, including Earth, Wind and Fire, the Ronstadt/Harris/Parton Trio album, Little Feat, and most recently, Ronstadt's "Cry Like a Rainstorm, Howl Like the Wind," for which he won this year's engineering Grammy.

Phil Ramone

A great example of how an engineer can become a producer — deliver the goods, develop a rapport with an artist (in this case Paul Simon) and offer some helpful suggestions when asked. A producer in his own right, responsible for Billy Joel's success.

Bruce Swedien

If you were lucky enough to catch his AES master class last October, you saw a master at work. His equal devotion to capturing natural spatial relationships, in addition to developing sounds that never could occur in nature, is one reason why Quincy Jones' and Michael Jackson's records are so good.



CLASSIC

PRODUCERS

First Place Winner

George Martin

Much has been written about George Martin and his work with the Beatles, which we won't repeat here. But it bears repeating that he helped change the way records are made. Shame on Paul McCartney for not thanking "the Fifth Beatle" at this year's Grammy Awards. In an era when the studio was the producer's absolute domain, George Martin was the Gorbachev

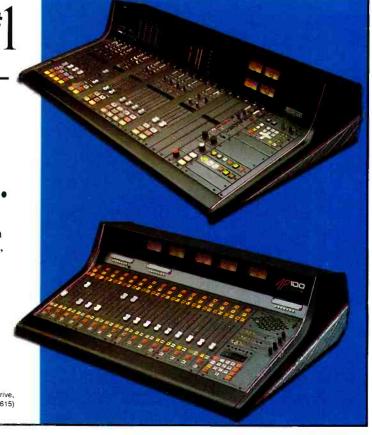
Whether you're *1 or on your way—Harrison on-air control consoles.

Your air staff is your front line. To make your station #1 in your market, they need the right tools. The Harrison Air-790 is the ultimate on-air console — transparent sound, rock solid reliability and hot looks. The AP-100 puts big market features every station needs at your fingertips for an unbelievably low price.

Harrison consoles are built better. Period. To find out why, call us for a demonstration—in the factory or at your facility.



GLW ENTERPRISES, INC. • Manufacturers of Harrison Consoles • 437 Atlas Drive, Nashville, Tennessee 37211 USA • Telephone (615) 331-8800 • Facsimile (615) 331-8883 • Telex 413838 (GLW, NASH)



Selecting a high performance music recording console used to mean that you went with one of two major manufacturers—ending up one of a thousand. Not any more.

Studer—one of the largest manufacturers of professional sound mixing consoles in the world—now gives you a *real* choice, one that will set you apart from the competition. Like Studer's first large music recording console for a prominent LA studio, Lighthouse.

The separate monitor section with full multitrack capabilities, the external custom patch bay, the 62 inputs (each with moving fader automation, 4-band semi-parametric equalization and 10 aux sends)—to mention only a few of its powerful features—make the

Lighthouse Studer 905 console the exclusive choice. Add superior noise and cross talk performance, and the 905 becomes *the* console to use for digital recording.

But specs can't tell the whole story. Listen to it perform... The Lighthouse 905 has opened to rave reviews from some of LA's top producers who praise the board's great sound.

Now that you've got a real choice, choose to be one of a very few instead of one of a thousand. Call us or write. Let Studer custom-build a console for you.

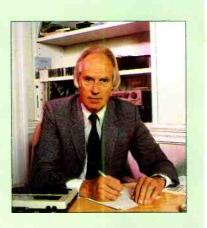
STUDER REVOX

Studer Revox America, Inc 1425 Elm Hill Pike Nashville, TN 37210 (615) 254-5651 Los Angeles, (818) 780-4234. New York (212) 255-4462. Chicago (312) 526-1660. Dallas/Ft. Worth (817) 861-1861. In Canada, Toronto (416) 423-2831.

Circle (29) on Rapid Facts Card

The exclusive choice. At Lighthouse.

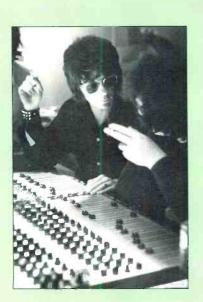




of his time. Not to take away anything from the Beatles' genius, but somebody had to let them in the control room. To open that door to pop musicians, of all people, was nothing short of revolutionary. That takes nothing away from Martin's production skills; deservedly, he won this poll by a wide margin.

Second Place Winner Phil Spector

The recent inductee into the Rock 'n' Roll Hall of Fame is entirely worthy, as his Wall of Sound production style can be heard today. Those "little symphonies for the

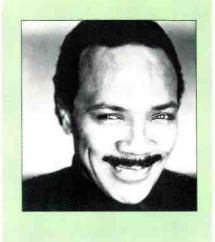


kids," as he called them, still sound good today in all their mono glory. And they did it all live.

Third Place Winner

Quincy Jones

The Q's place in history would be assured even without his association with Michael Jackson. "Thriller" remains the best example of mid-1980s pop that we can think of, but let's not overlook his work outside of L.A.; productions of Ray Charles, Dinah Washington and Count Basie are timeless.



Honorable Mentions:

Roy Thomas Baker

The man who made tape saturation an art. Nominated as a producer for his work with Queen and the Cars, his engineering chops shouldn't be overlooked, especially considering his experiments with tape-based flanging in the 1960s and his work with the Who, the Stones and T-Rex.

John Hammond

Hammond's gift was in his ability to stay out of the way: letting his artists work their magic while he read the paper or used the telephone. The results of these artists — including Count Basie, Billie Holiday, Aretha Franklin, Bob Dylan, Bruce Springsteen — speak for themselves.

Jimmy Jam/Terry Lewis

Along with Prince, these two defined the Minneapolis Sound, perhaps *the* most influential Eighties pop production style. Their Flyte Tyme studios is one reason why Minneapolis is becoming well-known as a recording and production center.

Arif Mardin

Producer of many R&B hits in the Atlantic glory years of the 1960s. Produced "Wind Beneath My Wings," this year's Grammy winner for song of the year.

Giorgio Moroder

Electronic music records? His were among the first commercial successes, including Donna Summer and Blondie.

Ted Templeman

Anyone whose productions range from Randy Newman to the Doobie Brothers to Van Halen wins a spot in our heart. A record company exec who never forgot how records are made, or why.

Narada Michael Walden

A good example of a musician/artist turned producer. Coming from a fusion background, Walden's productions for Aretha Franklin and Whitney Houston were breakthroughs for both.

Artists' expectations, engineering limitations, and other myths of digital recording.

Digital. The word itself conjures up visions of a totally perfect recording process where anything is possible.

Nothing could be further from the truth.

For example, if you treat your digital tape as we've shown below you'll likely end up with exactly what you'd expect. Useless tape.

And how about sound; that nebulous, very subjective quality that is, for each one of us, the raison d'être? After all, even though we build what we believe

to be the world's finest digital machine, the 32-track DTR-900B, some audio engineers would stack our analog multi-track machines up against it in terms of sound quality any day.

So why did we build the digital DTR-900, and then follow it up with significant new features and improvements in the second generation DTR-900B? And why do we believe it

may be the single most important purchase you will ever make in your business? Simple. It will solve prob-

> lems for you that no other system can solve. It can cut hours from session times. And it can make your life as a professional magnitudes easier and more rewarding. Here's how.

Just imagine a session where after only a few takes you can send the talent home. You got their best when they were fresh, and now you can do your best when you're fresh, and cre-

ative. You use the DTR-900B's session controller to *electronically* assemble the final master from the tracks with no—that's *zero*—sound degradation. (As one studio owner put it. "Often a record becomes what analog makes it—not so with digital.") And no matter how intense the mix-down, the PD format with its powerful Reed-Solomon error correction scheme means you could lose up

to 8 tracks of data and still record and play all 32 channels! So, if you were to lay a cigarette down...no, no, just kidding!

But there's a down side to digital, too. For one thing, there's no friendly tape noise to cover up mistakes, or to add that mysterious "something" to the mix. And the initial cost for a digital machine can be *scarv*.

So what's the final mix, or the bottom line, if you prefer? The cost is high, and even though the Otari DTR-900B is a powerful client draw, it's important to consider your return on investment.

But then, a great sounding record is hard to put a price on, isn't it?

It's your decision, but we can help. After all, Otari can offer you the best in digital, and the best in analog. Call Otari at (415) 341-5900, for more information. (And if you own a DTR-900, ask us about how the new features on the "B" can be added to your machine.)



Circle (30) on Rapid Facts Card



The DTR-900B's new Locator/Remote features improved hardware and software that make the machine faster and easier to operate.

The world standard Professional Digital (PD) format employs Reed-Solomon coding, mechanical dis-

persion, and cyclical redundancy in a virtually foolproof error correction scheme for data loss recovery.

Tham sally you are a second of the second of

Equally worthy

Like the equipment poll, it was difficult to limit the number of choices. That these worthy nominees were excluded by no means diminishes their accomplishments, the ones listed here being cited by their peers on the Editorial Review Board. We salute them:

- Bob Clearmountain (Bruce Springsteen).
- Brian Couzens (Chandos Records).
- Steven Epstein (CBS classical recordings).

- Buddy Holly (the first artist/producer?).
- Keith Johnson (Sheffield and Reference Recordings).
- Tom Jung (DMP)
- · Gary Katz (Steely Dan).
- Eddie Kramer (Jimi Hendrix/Electric Ladyland).
- Larry Lavine (engineered Spector's Wall of Sound).
- Mutt Lange (Def Leppard).
- Daniel Lanois (Peter Gabriel).

- Teo Macero (Miles Davis)
- Steve Nye (Yellow Magic Orchestra).
- Allen Parsons (Pink Floyd, Allen Parsons Project).
- Bill Putnam (UREI founder).
- Todd Rundgren ("Something/Anything").
- Toby Scott (Bruce Springsteen).
- Carson Taylor (chief engineer, Capitol Records).
- Brian Wilson ("Pet Sounds").
- Shelly Yakus (Don Henly, Tom Petty).

POLL DETAILS

Here's how the 20th Anniversary Readers Polls were conducted: Last fall, we asked the RE/P Editorial Review Board. consisting of manufacturers and readers, for nominations in each category of classic equipment, classic engineers/producers and classic producers. We compiled these nominations and determined finalists. A total of 15 pieces of equipment made the final list; we chose 10 each for the engineers/producers and producers. It was these groups that readers voted on in December.

Ballots were tabulated differently in each poll. In the equipment poll, first place votes were counted. First, Second and Third place were determined from the top first-place votegetters. For the other polls, we determined places through a straightforward vote-counting.

For all polls, we've designated First, Second and Third places; the remainder of the finalists are listed in alphabetical order.

The point of the poll was not in determining winners and losers, but to have some fun and spotlight some equipment and people that have much to do with how we work today. We don't claim to be the last word, and we encourage yours. If what you consider to be classic equipment, or engineers and producers, isn't listed here, write us and tell what you think are classics. Send them to Letters, RE/P, 9221 Quivira, Overland Park, KS 66215.



THE POWER PACKAGE **Neve VR 72-Input Console Flying Faders Automation** Mitsubishi X-850 The Chicago Recording Company 32 East Ohio Street, Chicago, IL. 60611 Tel: (312) 822-9333 Contact: Hank Neuberger CT: (203) 744-6230 NY: (212) 956-6464 TN: (615) 329-9584 CA: (213) 461-6383 TORONTO: (416) 365-3363 Circle (31) on Rapid Facts Card

ADS

THROUGHOUT THE AGES

Although we barely have the space or time to present all the various ads that have appeared in RE/P, we would like to share a few of our favorites. These ads are some of the more interesting and notable that have appeared in RE/P during the past two decades of change.

And at \$16,500, the JH-16 is worth fighting over.

Combining the total logic and the constant tape tension of the JH-10. constant tape tension of the JH-10 Transport with proven MCI elec-tronics, the JH-16 is a triumph of both lowercost and higher quality MCI has eliminated the cost hand-wiring found in other com

in conjunction with non-reductant functions. Yet there sino sacrifice of world-renowned MCt quality— in fact, serviceability and reliability.

16-track recorder that can be changed in minutes for one- or two-inch tape capability for 6- 12 or

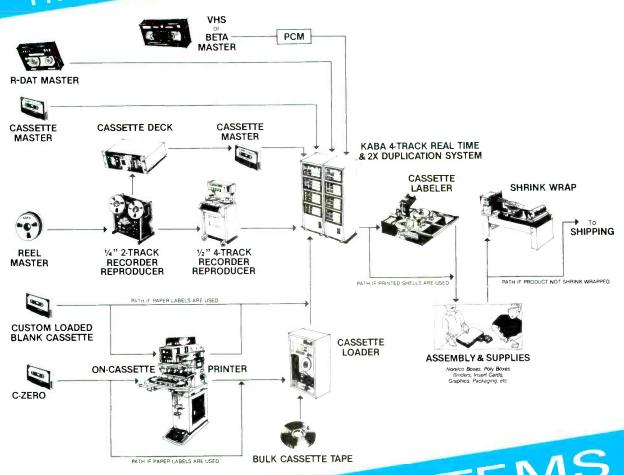
the JH-16 remote control to optional Auto-Locator (\$1,200)
Atlantic Records Tommy Dowd
and Criteria Recording Studio's

ones lighting for the first JRI-16. To join the fray contact MCI, 1140 N Flagler Drive, F1 Lauderdate, F1a 33304 (phone, 305, 763-5433)



September/October 1971

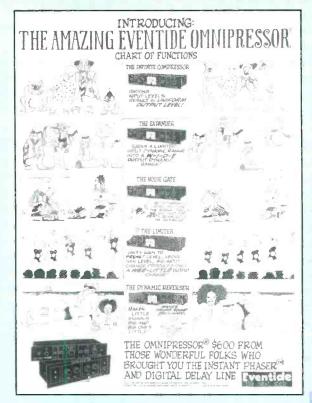
AUDIOPHILE QUALITY CASSETTE DUPLICATION PLANT TYPICAL EQUIPMENT AND PROCESS FLOW CHART



IKEY SYSTEMS M DESIGNED BY KABA (send for free planning kit)

KABA Research & Development
(a division of Kenneth A. Bacon Associates) Toll Free (800) 231-TAPE

24 Commercial Blvd., Novato, CA 94949 in CA call (415) 883-5041



July/August 1973





August 1974



June 1977



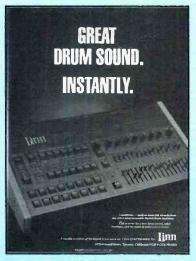
January/February 1972



Through continuing contact with professional recording engineers, Peavey Audio Media Research has produced the definitive mixing console with performance, function and features of uncompromising quality. Ask John Hiatt—performer, songwriter, producer—what he thinks of his new Production Series™ 1600 from AMR. Like John, the kind of people that incorporate AMR equipment into their studio design usually have quite a track record of success. Whether you're a seasoned professional or a talented novice, AMR has the right equipment for you.

Audio Media Research and Success—The Perfect Mix





October 1983

Congratulations Recording



on your 20th Anniversary!

Milestones are a time for assessment and reflection—a time to look forward as well as back. Accordingly, as we celebrate our 65th year, we are eyeing the road that lies ahead with the enthusiasm that has characterized our accomplishments in the past.

Many Shure products have become recognized classics over the years. And, as audio specialists have known for six decades, the next Shure classic is always just around the corner.



THE SOUND OF THE PROFESSIONALS®...WORLDWIDE

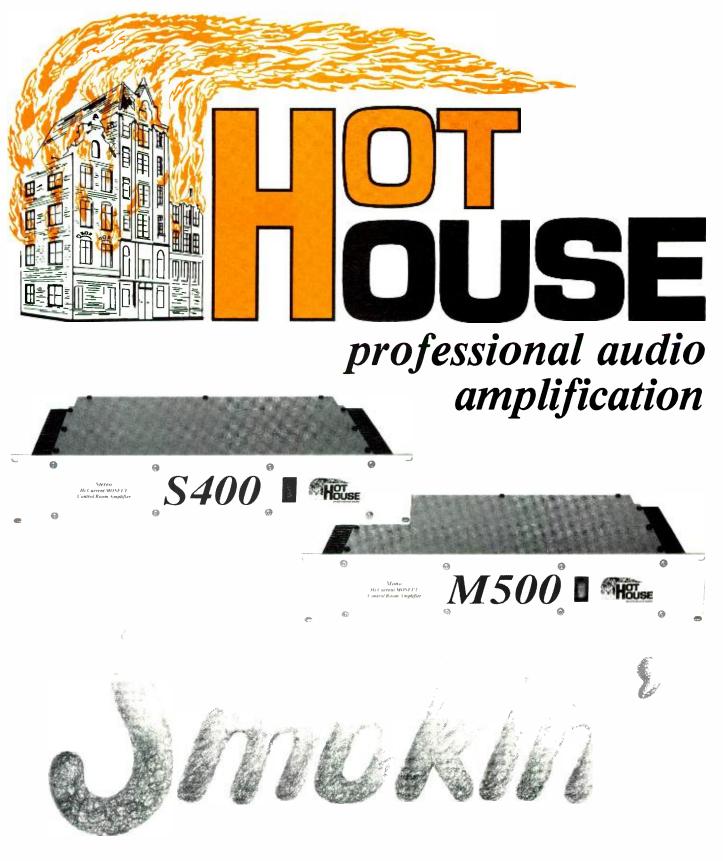
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June 1979



February 1984



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WHAT A LONG, STRANGE TRIP IT HAS BEEN

A glimpse at people in an industry that changes day-to-day, yet always maintains its growth potential.

By Pamela S. Fleener

ince RE/P's inception 20 years ago, there have been many changes in the recording industry. No one will dispute that. But what changes have affected us the most? In all probability, the adaption from project studios to home studios could be agreed upon as a major change in our cottage industry. Major technological advancements can be found in every aspect of recording. But what other changes have impressed those in our industry?

In an attempt to find some answers to this question, we have surveyed manufacturers, engineers/producers, studio owners and others. The following questions were asked:

- What was your first job in the industry?
- What do you feel has been the biggest change in the industry since you've been a part of it?

In alphabetical order are the persons surveyed and their insights and views of the changes in the recording industry.

Pam Fleener is RE/P's associate editor.

AGFA ... quietly the new leader

A major international economic power is concentrating its resources on serving the needs of today's recording and duplication professional.

Who is Agfa and why are you hearing so much about its tape of late? Agfa users can probably answer this question best of all.

Ask engineer/producer Michael Brauer, for example, who has done mixing for such chart-topping hits as Aretha Franklin's "Freeway of Love," "Price of Love" from Bad English, and the Rolling Stones LP "Steel Wheels"—all on AGFA PEM 468 high-bias audio mastering tape.

"I don't have an interest in promoting one particular brand of tape over another," he says. "I just want to use what works best and AGFA PEM 468 always comes out on top."

Of course, Brauer is used to explaining to his artists and producers who Agfa is and why he prefers their product. "I did a blind test for "Steel Wheels" producer Chris Kimsey, and asked him to choose between two versions of the same mix on two different brands of tape ...he chose Agfa."

For many esteemed musicians, from Bonnie Raitt to Willie Nelson, Aerosmith, and Janet Jackson, the choice of a mastering tape depends not so much on what they hear about "the company" as what they actually hear on "the tape." And what they hear on Agfa is a better high-end and more transparent sound—an overall reliable formula that runs cleanly and holds up over multiple passes.

Few professionals know, however, that Agfa is the number one international brand of audio mastering tape—favored by studios from Abbey Road in London to the Power Station in New York. One out of every three prerecorded audio cassettes is duplicated on Agfa's advanced ferric oxide formula, PE 649. Agfa's video duplication tape is favored by the country's leading duplicators, and Agfa is the leading supplier of tape for Otari's esteemed Thermal Magnetic Duplication (TMD) high speed system. In fact, the world's first magnetic audio tape was coated at an Agfa factory in the 1940's.

Agfa's reputation for quality and innovation is well known throughout the world, based on its role as a leading consumer tape supplier. Stateside, however, the company has decided to bypass the consumer marketplace in order to concentrate its full resources on serving the technical and service needs of today's studio and duplication professionals. This sacrifice in terms of popular notoriety has allowed Agfa to better serve its valued professional customer base.

in fact, Agfa as a corporate power has great-



er resources to serve this marketplace than any of its competitors. In the United States, it is headquarted in Ridgefield Park, New Jersey, and is part of a rapidly growing domestic business that employs 6,000 people with sales of

about \$1 billion. Its products range from mag-

netic tape to advanced photographic and electronic imaging products.

Furthermore, Agfa is part of Bayer USA, the U.S. management holding company of Bayer AG, West Germany, with sales of about \$5.4 billion. Its sister company Mobay is a major supplier of the raw materials that go into the manufacture of the compact disc.

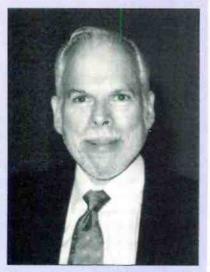
Recording studios, duplicators, engineers and producers don't usually concentrate on such corporate matters. To them it is more than enough that Agfa sounds better and reflects manufacturing acumen that is renowned for its quality control and advanced German engineering. As evidence of these facts, at one point last month, three of the Top Ten albums on the *Billboard* charts were recorded and/or mixed on AGFA PEM 468 high-bias or AGFA PEM 469 bias-compatible audio mastering tapes.

At the same time, Agfa is contributing to the industry from which it has grown so much. Agfa recently donated PEM 469 to record a

forthcoming Farm Aid IV charity album, while it also donated a matching grant to the year's TEC Award-winning audio education program at Full Sail Recording. Its innovative AGFA-XT tape restoration process has saved many master tapes from irreparable damage. And its AGFA FORUM award will recognize the world's best audio cassette at a gala AES event this coming fall.

In short, Agfa is a tape company you have been hearing so much about because it is making a difference. For many artists, engineers and producers it has offered a significant studio alternative. And for duplicators it has served as a formula for profitable and great sounding high speed duplication. It is the best choice for recording and duplication professionals like Michael Brauer and the Rolling Stones who are discriminating enough to know how much better their music can sound.

Agfa — quietly the new leader.



Murray Allen

Murray Allen, owner, Universal Recording, Chicago

My first job was as a musician with a band called Al Kavelin and His Cascading Court. We toured Army bases during World War II.

I started in this industry before analog came in, and I'm here when it's going out. Over the next few years, we'll get to the point where we'll never look at regular recording tape again. There will be various formats, but it won't be recording tape.



naroni caesar

Marvin Caesar, president, Aphex Systems, Sun Valley, CA

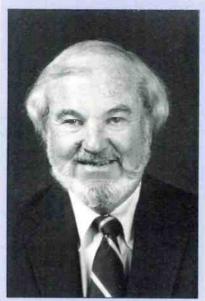
I've been president of Aphex for the last 15 years. I developed labs in upstate New York before that.

The biggest change has been the availability of home recording, or how much home recording is actually taking place. I also feel this will increase in the future.

Roy Clair, owner, Clair Bros. Audio, Lancaster, PA

Dionne Warwick was my first project, in Lancaster, PA.

There have been so many changes. I guess specialization is a major change. It's gone from the companies doing everything — driving the trucks, setting up the equipment, mixing the show, tearing down and driving to the next show — to one company doing one thing. Now all we do is sound.



Mack Emerman

Mack Emerman, owner, Criteria Recording Studios, Miami

The founding of Criteria in 1955 was my first job in the industry.

I started out cutting on discs, going to tapes, going to mono, going to stereo, going to 3-track, 4-track, 8-track, 16-track and so on. Things change every day. I'm a member of the board of MCI. It is now the largest professional audio manufacturer and owned by Sony. The 25,000-square-foot complex includes five operational

multitrack studios in it, music- and audio for video-oriented.

Steve Ett, engineer, Chung King House of Metal, New York

I started at the Automated Sound Studios in New York. It is no longer there; they folded. It was a 2-room complex, Neve and Studer, and the majority of the projects was jingles. You had to be really fast, because each room would do four or five jingles a day. They were full-blown productions where a rhythm section would come in and you opened up horns, then strings, then vocals. Then you had to mix and get it out in less than three hours.

The biggest change in my view is not equipment. It's the people coming out of the schools. When I started, there weren't schools. Our studio started an internship program where we would take a student and he would come to the studio one day a week instead of going to school. That was unheard of when I first started. Now there are schools where kids go for six, seven or eight months, and come out trying to get a job at a studio. I recently interviewed five kids for an assistant's position. Four out of five had attended a recording school. The other said that he probably shouldn't be in the interview because, unlike the other applicants, he hadn't gone to school. He's the one that I hired. He was so into it, and he had that ambition to really want that job.



Mark Gander

Mark Gander, vice president of marketing, JBL, Northridge, CA

My first real industry job has been with JBL, since 1976. I started here as a transducer engineer, an equipment designer. I moved from there to marketing. Before

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Change has occurred on two levels. One is technical. Obviously, the industry has changed technically from being an analog, transistor-based industry to being a fully fledged digital industry. The whole DSP, microprocessor and CD technology push of the last five to six years has made major changes in our industry. Along side that has been the cyclical change from being an industry of a very disconnected nature. You had contracting suppliers, such as Altec Lansing, and then you had recording suppliers, such as Harrison or Neve, and the two never met. Over the last 15 years, we've seen companies grow and start to supply products for many segments in the audio community. Rather than being small companies specializing in one segment, now you have large companies that have consolidated other brand names in them, such as the Klark-Teknik group, which includes JBL and Electro-Voice. The industry has gone from lots and

lots of little companies toward consolidation.

Kyle Lehning, Nashville-based producer (Randy Travis, Dan Seals)

My first job was as a musician playing piano and doing arrangement at Glaser Sound Studio in Nashville. I played off and on there for about five years.

The length of time that we take on projects is a major change. Because of the changes in technology, it takes much longer all of the time. Technology does not make things quicker. We have more options and we need more time to decide on them.

Erika Lopez, Audient Marketing Services, Mission Hills, CA

First, I worked in a music store in San Francisco doing bookkeeping for Don Wehr's Music City. Then I was in inventory control at American Music in Seattle. From there, I moved to LA and did various jobs in advertising until I formed Audient Marketing in 1987.

Other than having two kids, I feel the biggest change in this industry since I began is digital.

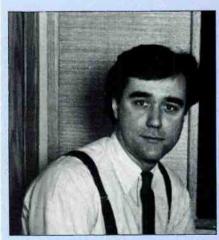
Bob Ludwig, mastering engineer, Masterdisk, New York

While I was in college in the recording department at the Eastland School of Music, I was also a radio announcer at WBBF-FM, a classical station in Rochester, NY.

The biggest change I've noticed is the appearance of cassettes and CDs, and the disappearance of LPs. I don't think the LP will ever come back, and I am pretty confident that the cassette will in fact disappear as well, possibly in five years or less.



Kyle Lehning



Brad Naples

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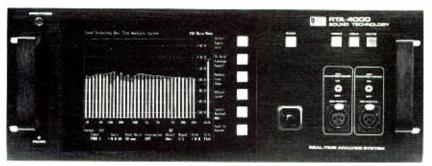


Brad Naples, president, New England Digital, White River Junction, VT

I was business manager of NED in 1979 when it had eight employees. I've been with the company since then.

The products that we have introduced have revolutionized the industry, started a trend. The biggest change has been the way most rhythm tracks are produced through the latter part of the '80s, using technology, sequencers, synthesizers and sampling machines to produce the basic rhythm tracks of music. If you listen to music after 1985-86, and even today, you know what's behind the lion's share of all

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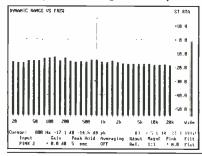


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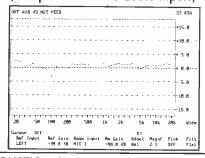


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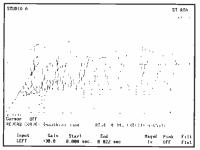
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5 1990. Sound Technology



the commercials and records. I think 50% to 60% of all commercials and music use those devices to produce their rhythm tracks. That's the biggest difference between now and when I started. One person programming the groove and then the live tracks over it.

Nick Palladino, vice president of audio services, Scene Three, Nashville

I started as a back-up engineer here in Nashville at Ray Steven's Sound Lab in 1975. From there I built up a clientele doing small sessions and demos. I broke out on my own as an independent engineer. I've been with Scene 3 seven years.

I always had cut records before I came to Scene 3, and when I came here, I got into TV post-production. We shoot a lot of live concerts, so I'm often dealing in a record-type situation. The biggest change, obviously, is digital recording. Also, in the business I'm in, the digital workstations. We own the AMS AudioFile. It has totally and completely changed the way editing is done. When the digital world came in, it just completely changed the industry. My 24-track Studer has cobwebs on it.

Hartley Peavey, president, Peavey Electronics, Meridian, MS

Survival was my first job in the industry. I started out in 1965, right out of college as a green kid. Basically, I started out making good equipment for fair and

reasonable prices. I've been doing it ever

When I started out, people in the music business were just that — they were people. Today, the movers and shakers in the music business are for the most part not people, but huge companies. When Leo Fender ran Fender, it was basically Leo Fender and a couple of other guys. Today there are companies and the people who run those companies, and often they have ownership, but their name is not on the company. There are definitely some exceptions, myself being one, Ray Kurzweil and Zildjian.

When I look around at all those who were heavyweights back when I was in business 25 years ago, most of them are no longer with us. And certainly not in the same format they were in then. Most have been sold, resold, bankrupt and resurrected. All the majors have gone through major changes.

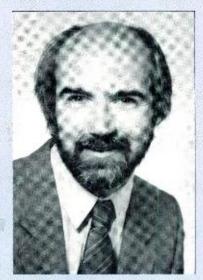
June 1990 is our 25th anniversary. Just to survive 25 years in an unaltered state, managerially speaking, is quite a feat in my estimation.

Don Plunkett, executive director, Audio Engineering Society, New York

My first job was an apprenticeship at NBC in the 1940s. After that, I stayed there for several years and then went on to MGM Records in New York.

One of the biggest changes in the industry is having gone through so many

changes. The last one has been the digital revolution. As an example, many things have been re-released on digital. One I picked up recently was a re-issue of Finnian's Rainbow, done in March 1947 or 1948. As I heard the re-creation, the restoration of the recording, all done originally at 33½ lacquer, two things were very apparent to me. First, they did pretty well in those days; they fulfilled their responsibilities. The stuff was well recorded, well preserved. And secondly, in the final stage of the transfer to digital, it was amazing to hear what was done then, and the restoration.

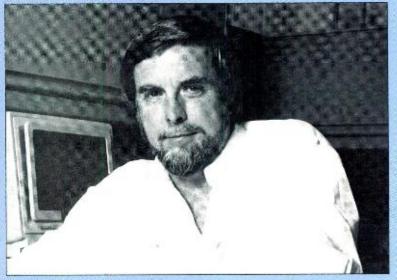


David Porter

David Porter, owner, Music Annex, San Francisco

I started out life as a player. I worked in studios as a performer. But my first job in the *industry* was as a mastering engineer at a tape duplication plant. I was making bin loop masters for 8-track cartridge and cassette duplication. The plant, located in Santa Clara, CA, was Recording Specialties. It no longer exists under that name. What is left of it I own.

The biggest change is basically that so many people have found the industry somewhat glamorous to be in, and there are a lot of people in it who did not start out as audio people. Many came across



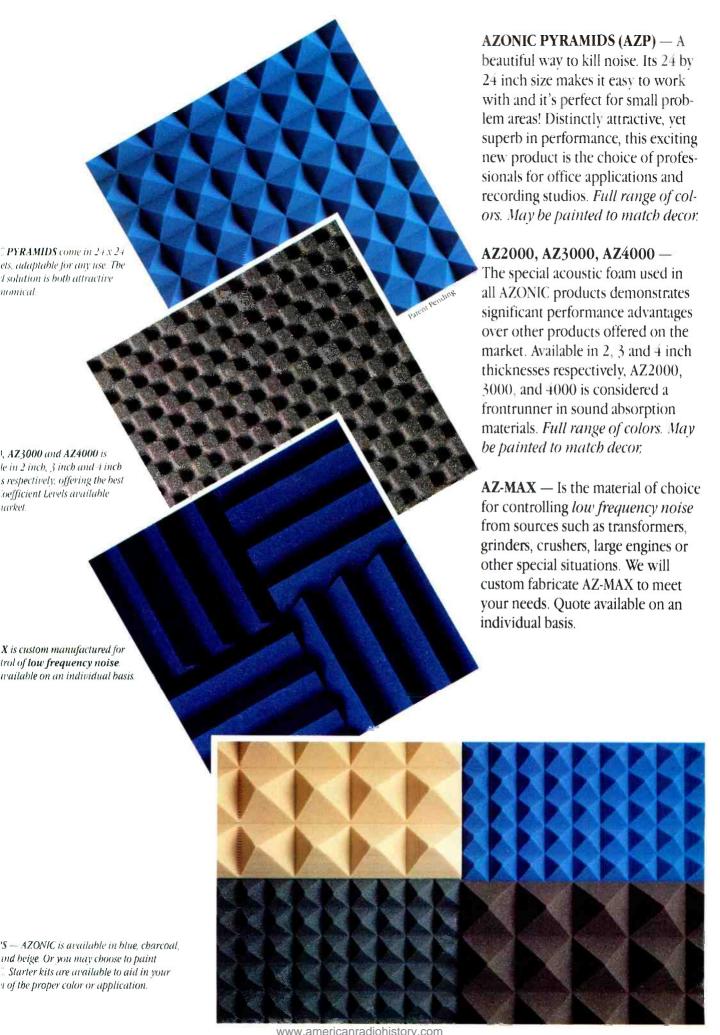
Hartley Peavey

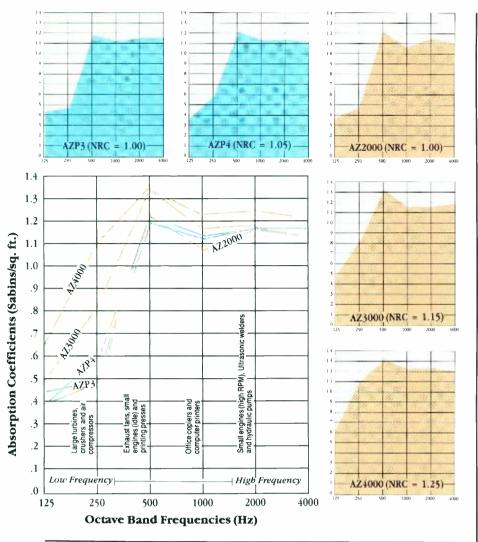


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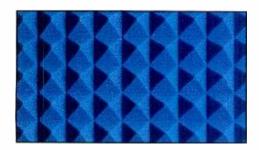
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from the music side, not unlike myself. It's no longer a bunch of guys in lab coats, technician-type guys. The result is kind of a new type of audio person who may very well have a strong musical background, whose background may not necessarily be technical. Even in the old days, musicians and producers would go to a place, such as a studio owned by a record company, and there would be a guy, a union staff engineer, who took coffee breaks and was just there - a lab coat guy who wasn't very artistic. Now the musicians, producers, etc. have their own studios and they do their own thing with it. Access to technology. That's the biggest change.

M.L. Procise, live sound engineer, Showco, Dallas

Working with Genesis on their worldwide tour in 1975 was my first job with Showco. I spent four years and did 350 live shows with them. Before I worked at Showco, I worked for a band (Ethos) in the Midwest that had two albums out on Capital. They were from Fort Wayne, IN, and they were a progressive rock group that was pretty advanced technologically for the time. They owned some of the more esoteric musical instrumentation at the time: a Mellotron, MiniMoogs, Arps. They were a pretty innovative group. Before that, I was working with bands as part of the road team with bar bands when I was in high school. But I generally consider my experience to be somewhere in the area of 18 years professionally. There was time before that when I was involved with music extensively, but I wouldn't call it professional.

I witnessed the industry go from a hobby to a profession. It developed into a legitimate, very important profession. The change in technology, of course, has been enormous. Just watching the sound reinforcement capabilities evolving into the state-of-the-art that it is now — that change has been overwhelming.

Fred Vail, owner, Treasure Isle, Nashville

I was a disc jockey at KXOA FM and KJML in Sacramento, CA.

Other than technology, which is virtually changing weekly, I guess the latest change would be the impact of smaller



M.L. Procise

studios and home studios on the industry. Unfortunately, changes in revenues haven't changed much at all over the last 10 years. A good studio today doesn't cost much more by the hour than a studio 10 years ago. Inflation has increased every-

thing — from a loaf of bread, to a gallon of gas, to a home — over the same period of time, yet nowhere near in proportion to studio revenues.

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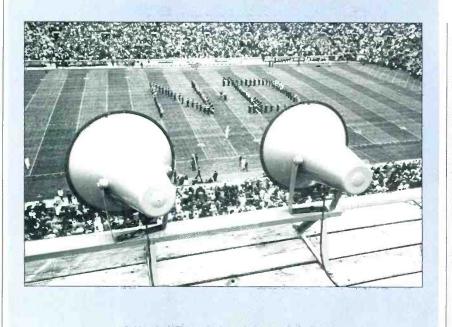
SOUND REINFORCEMENT GROWS UP

A look at live sound from the 1950s through today.

ound reinforcement coverage has been an important part of RE/P since the first sound reinforcement article appeared in 1972; regular SR coverage began in 1974 and has continued to this day.

Through the years, sound reinforcement coverage has evolved as the discipline has evolved. Initially, SR was little more than a band's PA system. As concert events grew more complicated, sound reinforcement systems responded in kind. Today's systems are extremely sophisticated, nearly capable of re-creating material the artist created in the studio.

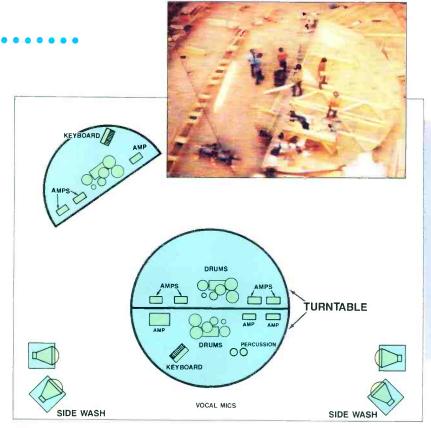
The following pages offer a look at what sound reinforcement has been all these years, and where it is headed in the future.



Sound reinforcement grew out of public address systems in such fixed installations as stadiums and arenas. This early example, at Notre Dame Stadium in South Bend, IN, features an early system from the 1950s. (Photo courtesy of Electro-Voice.)



The California Jam in April 1974 was one of the first mega-events. Initially, organizers planned on 60,000 people attending. A few days before the event, they estimated that attendance would surpass 200,000. Initial system coverage was only to 1,000. Additional arrays were added at 1,000 feet, with the signal delayed by 859ms. Tycobrahe Sound provided the system. (Photo courtesy of JBL.)



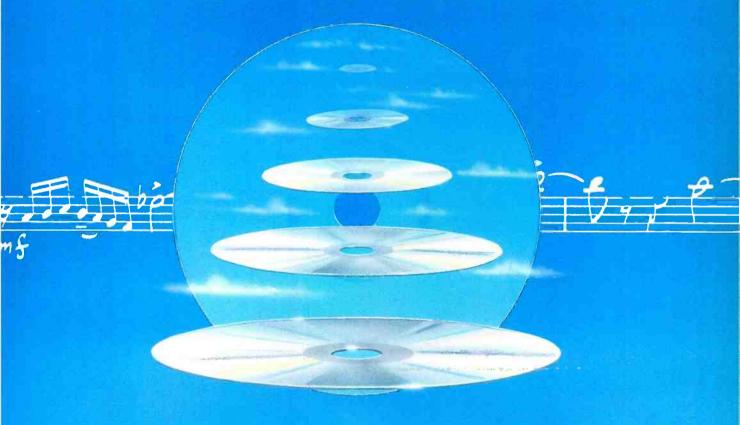
Sound reinforcement's quantam leap occurred in the 1960s, when the huge growth of rock 'n' roll spurred the first festival systems. Woodstock, the most notable of these, featured a 10kW system and a turntable stage that allowed one group to play while another one set up. The SR system was designed by Bill Hanley, one of the pioneers in concert sound systems.



The US Festival, financed by Apple Computer founder Steve Wozniak, was probably the major concert event in the early 1980s. Technically, it was noted for a cooperative system designed and operated by Clair Bros. and Showco. Attendance was about 300,000 on a 54-acre site. (Photo courtesy of JBL.)

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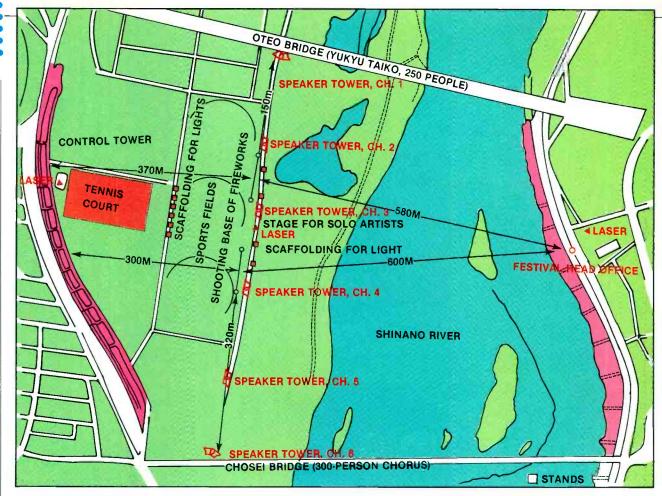


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PHILIPS AND DU PONT OPTIC.



The late-1980s sound systems were noted for their technical complexity. For example, an outdoor Tomita concert in the summer of 1987 required coverage up to 600 meters away across the river. The system had to reproduce acoustic and synthesized instruments, a 300-person chorus, and compete with exploding fireworks. This area map lays out the system.



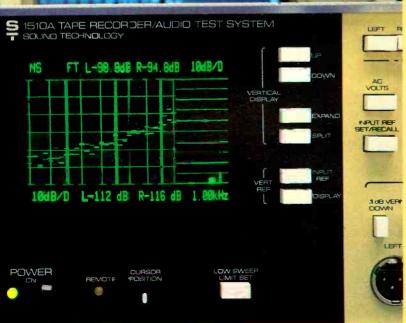
The trend hasn't only been toward the large; miniaturization has also played a part. Miniature mics have been used for such instruments as drums and saxes. Shown here is Jim Polock of Brenda Russell's band using a Ramsa WM-S2 mini-mic clipped to the bell of his horn. (Photo courtesy of Ramsa.)

One of the raging debates in sound reinforcement the past couple of years concerns electronically controlled speaker systems, with dedicated electronics that provide crossover points, built-in delay, phase offset, bandpass limiting and component protection. Are these systems the wave of the future, or are they marketing concoctions? The answer is far from clear; debate at the most recent Syn-Aud-Con seminar in January 1989 revealed vocal supporters on both sides. Shown here is a Meyer MSL3 system at a 1985 Grateful Dead concert, supplied by Ultrasound.



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- Built-in CRT/Graphics

The ST1510A as an Automated Test System

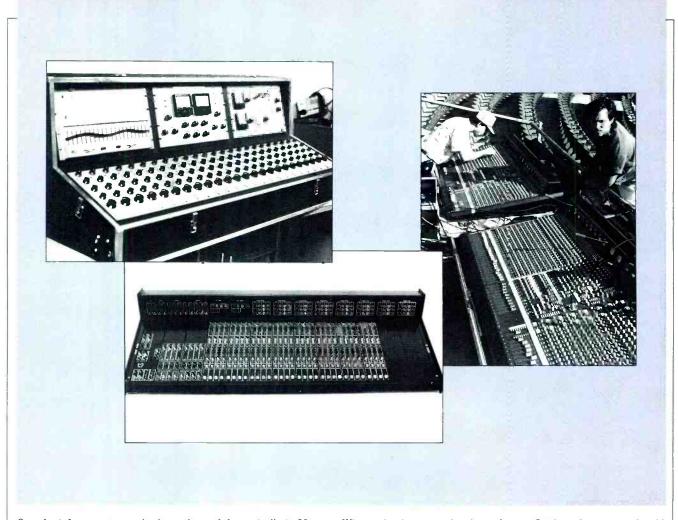
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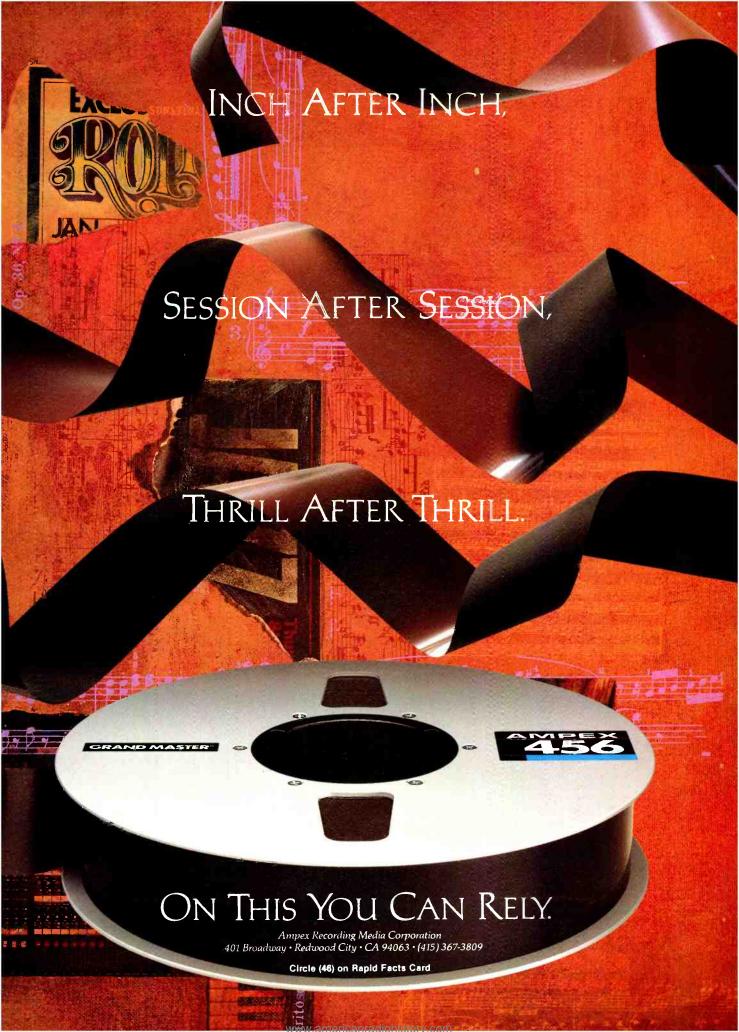


Sound reinforcement consoles have changed dramatically in 20 years. Witness the three consoles shown here: a Brighton Sound console with no faders, dating from the mid-to-late 1969s; an Ashly Audio $40\times8\times2$, from 1976 and a Ramsa WR-S840. (Photos courtesy of Sound Image, San Marcos, CA, and Ramsa.)



How loud is loud? How about 500kW? This Turbosound system for a heavy metal festival in August 1988 used 304 TMS-3s, 60 TSW-124 subwoofers and 218 monitors (460 amplifier channels). A delay tower consisted of 46 Maryland Sound HF and LF cabinets, plus eight JBL long-throw horns. From a raw power standpoint, the system was impressive; indeed the system rated an entry in the Guiness Book of World Records.





Perhaps the highest praise RE/P receives is when readers call to inquire about an article that was written five, 10 or even 15 years ago. Often, they are looking for a photocopy or cannot find the article among their back issues and enlist our help. And we've gotten more than a few requests for an index of articles.

In response to all of these instances, we are proud to present the RE/P Index, an alphabetical listing of the 917 articles, show listings and directories the magazine

published through the December 1989 issue, broken down into 70 alphabetical categories.

This list is for informational purposes only; we regret that we cannot fulfill requests for photocopies. If you cannot find articles in your own collection of back issues, ask around. If you live near or around this country's main recording centers — New York, Los Angeles and Nashville — the following libraries contain these back issues:

- New York Public Library: 1978 to present.
- Los Angeles Public Library: 1974 to present.
- Country Music Foundation, Nashville: November/December 1970 to present.

Finally, we would like to acknowledge the following people who lent us back issues in order to complete the Index: Laurel Cash-Jones, Tom Mardykes of City Spark Studio, Kansas City, MO, Mark Gander of JBL, and Mel Lambert.

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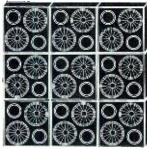
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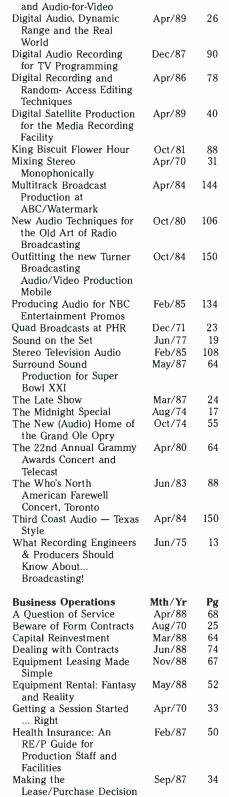


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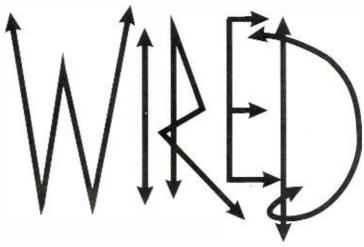
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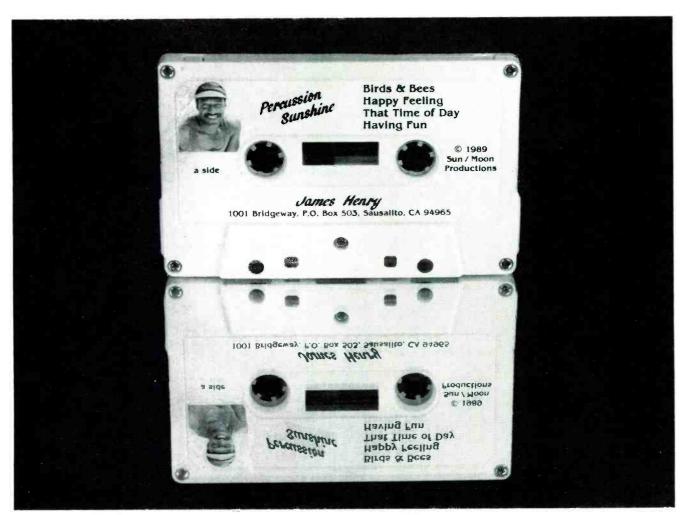
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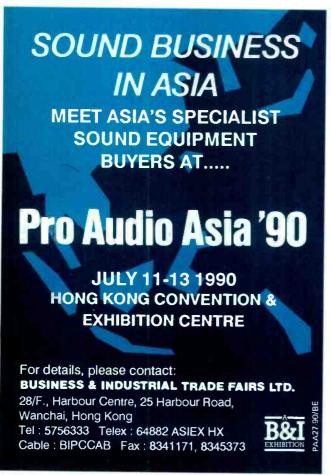
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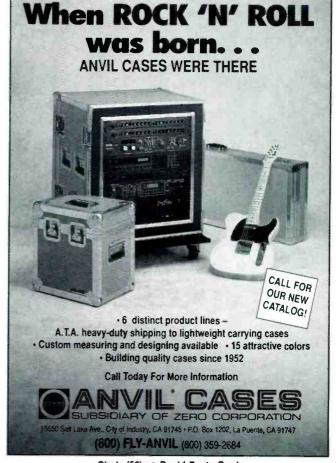


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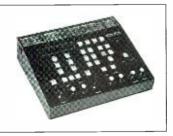
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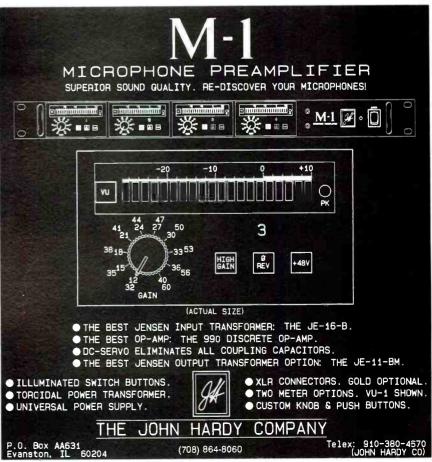
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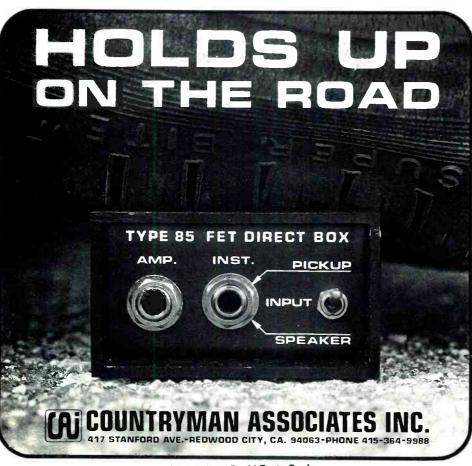
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