



CBS Corporation Annual Report/1997

TO OUR SHAREHOLDERS

I am pleased to report that 1997 was a very successful year for our company, culminating on December 1 with the launch of the CBS Corporation as the premier “pure play” media company in the United States.

We changed the name of the Company from Westinghouse Electric Corporation to CBS Corporation in order to build on the strong CBS brand equity for quality entertainment, exciting sports and authoritative news. Complementing the CBS broadcasting assets are the resources of two other outstanding media companies: Group W, Westinghouse’s historically powerful broadcast operation, and Infinity Broadcasting, the country’s leading radio company. These three units combine to create a radio and television station franchise in major markets that is second to none. With such a distinguished heritage and powerful assets, the new CBS Corporation is destined to lead the media industry into the 21st century.

“Eye on” Performance

The fundamental principle guiding our new company is a strong commitment to creating shareholder value. We met that commitment in 1997, with the value of the Company’s stock increasing 48 percent, twice the rate of the S&P 500 Index. The financial markets are now endorsing both our strategy and our performance.

Since we announced our intention to divest the industrial sector of Westinghouse, we have moved quickly to capture strong value for our shareholders. In October, we sold Thermo King to Ingersoll-Rand for \$2.6 billion, a premium price based on Thermo King’s outstanding position in the worldwide mobile transportation market. Then, in November, we announced our intention to sell the Power Generation Business Unit to Siemens for \$1.5 billion, a sale driven by the necessity for both companies to achieve scale in the increasingly competitive power generation market. During 1998, we expect to separate the remaining industrial businesses—Energy Systems, Process Control, and Government Operations.

The new CBS portfolio consists primarily of high growth, high cash flow businesses. With leading positions and solid franchises in television, radio, cable networks and outdoor advertising, our portfolio is a fully integrated combination of unparalleled distribution assets and top-quality programming.

“Eye on” Distribution

We believe firmly in the value and profit potential of local media properties in major markets; as a result, we invested significant resources to acquire radio stations and improve our television stations. Today we have the country’s leading radio group, a resurgent group of television stations and a leading outdoor media company. Those distribution assets are concentrated in the nation’s major consumer markets, where more than half of all advertising dollars are spent.

In May, we combined our distribution resources into a single organization led by Mel Karmazin, Chairman and Chief Executive Officer of the CBS Station Group. Confident in Mel’s ability as the finest station operator in the business, and in the synergies among radio, television and outdoor media in local advertising markets, we expected strong financial performance from the Station Group. We were not disappointed. During the second half of the year, the Station Group increased revenues 17 percent and earnings 25 percent, outpacing the industry’s growth in both categories.

The primary driver of financial performance of the Station Group and, indeed, of our entire company was the dramatic growth in radio. Our radio consolidation strategy, which created clusters of stations with different formats in the top 10 U.S. advertising markets, has proved tremendously successful in increasing revenue and attracting new advertisers to radio. With the acquisition, announced in September, of the 98 radio stations of American Radio Systems, we moved to extend the reach of our radio franchise into the top 50 markets, which

include some of the fastest-growing advertising markets in the United States. That transaction is now proceeding through regulatory review, and we anticipate a closing in the spring of 1998.

Another great opportunity for the Company lies in our television station group, comprising 14 stations reaching approximately 32 percent of U.S. television households. Our future success in closing the current competitive gap in the top six CBS markets will have a major positive impact on the Company's financial performance. We've made a good start; during the second half of 1997, a concerted effort to drive television station sales in these markets resulted in double-digit growth, despite a strong boost from political advertising in the previous year. Our initiatives to strengthen local news, improve syndicated programming and produce more urban-oriented and compelling programming on the CBS Television Network are also having a strong effect on station performance.

In January 1998, CBS made a major investment that will accelerate the growth of our television stations. The awarding of the NFL's broadcast rights for AFC football to CBS will benefit all of our owned television stations, particularly the seven stations in AFC markets, as well as our 200 CBS affiliates. Besides increasing our ratings and revenue, the NFL will enable us to cost-effectively promote our stations and Network to younger male viewers, an audience CBS lost when it lost the NFL.

Complementing the local-market television and radio stations is TDI, which specializes in bus, rail and subway transit displays, as well as billboards and kiosks. It has a significant major-market presence and, like radio, benefits from fast-growing out-of-the-home advertising. Also like radio, TDI has been growing revenues and profits at a dramatic rate.

In many of the major advertising markets, television, radio and outdoor media are working together to cross-promote programs, share talent and increase the

opportunities to sell local advertising. The integration of the different areas of the CBS Station Group is strengthening the total CBS position with advertisers and consumers.

"Eye on" Programming

In a highly competitive and increasingly fragmented television marketplace, it is crucial to establish a strong brand franchise with entertainment and information programming that attracts viewers, listeners and advertisers. Before we acquired CBS, its television programming reputation—and ratings—had sunk to last place among the major television networks.

While there has been steady improvement since then, 1997 was a milestone year in the CBS comeback. CBS came in second in the February and May primetime Sweeps and followed up with a first-place finish in the November Sweep. Of the Big Three networks, only CBS showed a primetime audience increase over the prior fall television season. In Daytime, we maintained our winning record of an unprecedented nine years of weekday leadership. In Late Night, *Late Show with David Letterman* continues to be a uniquely popular and profitable franchise with younger audiences.

Much of the credit for these successes goes to Leslie Moonves, President of CBS Television, who is widely recognized as one of the most accomplished entertainment executives in the television industry. Building on that reputation, in 1997 we expanded Leslie's responsibilities to include oversight of Network sales and marketing and our domestic syndication and international sales efforts.

The syndication "aftermarkets" provide additional revenues and leverage primetime programming costs. An important and profitable revenue source for the Company is the nine hours of primetime programming in which CBS has ownership positions and which we distribute through syndication and international sales. We also produce other programming specifically for those markets. During 1997,

our CBS Enterprises syndication group sold 12 series domestically and 18 series internationally, a significant increase over 1996. These included the No. 1 new daily syndicated series, *Martha Stewart Living*, and the No. 3 action hour, *Pensacola: Wings of Gold*.

In 1997, CBS News also demonstrated a very strong turnaround in performance. The *CBS Evening News* with Dan Rather and our innovative Network/affiliate weekday program *This Morning* each registered the largest increase in viewership of the three networks. For an unprecedented 20th consecutive season, our newsmagazine *60 Minutes* finished among prime time's top 10 programs, and *Face the Nation* is making a strong comeback on Sunday mornings. We've staked out a reputation as the network that provides Americans with informative hard news, and our viewers are responding.

CBS also regained its position in the leadership ranks of sports television with the return of the NFL, widely recognized as the premier sports franchise in the world. This coup for CBS complements our outstanding golf, tennis, NASCAR, and college football and basketball properties, which include such prestigious events as the Masters® and the NCAA Men's Basketball Championship. In 1997, we renewed a number of multiyear agreements to extend broadcast rights for most of our sports properties, ensuring that the CBS sports franchise will be strong, stable and successful well into the next century.

CBS views cable television programming as an important complement to its Network broadcast operations, a medium that benefits from both license fees and advertising revenue and is the fastest-growing advertising market in the television industry. In 1997, we expanded our cable portfolio with the purchase of TNN: The Nashville Network (the second-largest North American network and the ninth-largest advertising-supported cable network in the United States) and CMT: Country Music Television, with more than 40 million subscribers in the United States and over 6 million subscribers in Canada. TNN and

CMT represent strong and fast-growing lifestyle franchise positions in country music and motor sports, two programming areas that are also important to the CBS Television Network and CBS Radio. CBS now has a major presence in the strategically important cable segment of the media industry.

New Media is an expanding area of opportunity for CBS to build on its existing franchises. In 1997, we invested in the leading on-line sports service, SportsLine, and a well-respected on-line financial information content provider, MarketWatch. Early in 1998, we launched CBS.com, the first co-branded Internet presence that integrates local and national content and advertising on the same screen. We expect CBS.com to be a tremendous benefit to our television stations, allowing them to retain the look and feel of their hometown identities while benefiting from the CBS brand and national programming.

“Eye on” the Future

Looking to the future, we will continue to build on our programming power and our unparalleled distribution assets to expand all our media businesses. Our owned television and radio stations and our cable operations will be our principal source of financial growth. The Television Network will be our major platform for establishing a franchise brand for CBS and for creating the top-quality programming that will help drive the profitable growth of our television stations.

As we prepare for a bright future as a media company, we are welcoming to your Board two new directors who bring valuable experience to CBS.

Martin C. Dickinson, Director of the Scripps Bank and Chairman of the Board of the Scripps Foundation for Medicine and Science, has been a long-time director of Gaylord Entertainment, the former owner of the TNN and CMT cable channels. Jan Leschly, Chief Executive Officer of SmithKline Beecham, is one of the most highly respected leaders in the healthcare industry.

We also say farewell to three directors who served Westinghouse well during its successful transformation, Frank Carlucci, David Li and Gary Clark. Frank Carlucci drew on his government and investment-banking experience to help guide us as we undertook the shift from an industrial company to a media company. David Li provided us with invaluable insights on international economic issues and helped us to solidify the Westinghouse position in important Asian industrial markets. Gary Clark, who retired from the Company and the Board during 1997, had a distinguished 40-year career at Westinghouse and played an indispensable role in the leadership of our industrial businesses, as well as in the transformation of Westinghouse.

We have asked much of Frank Carlucci, David Li and Gary Clark, as we have of all our directors. They have given us support and encouragement in facing difficult challenges and creating great opportunities for the Company. They have our gratitude and have earned the appreciation of all our shareholders.

“Eye on” Shareholders

I believe that our shareholders should benefit greatly from an important step we took in February 1998, when the CBS Board of Directors authorized the purchase of up to \$1 billion of our common stock and the suspension of the payment of cash dividends after the dividend payment on March 1, 1998. These actions reflect your Board's and management's confidence in the future outlook for CBS and our commitment to maximizing shareholder value. Given the continuing improvement in the performance of CBS, the combination of the dividend suspension and share purchase program is the most efficient way to reward our CBS shareholders while still providing for the Company's continued growth.

We enter 1998 with strong momentum for a successful year and strong prospects for future growth. You can take pride in the fact that today's CBS Corporation is a solid company with strong management, strong assets and franchises and strong cash flow, and that we have a strategy to ensure that tomorrow's CBS will continue to thrive and serve our shareholders, advertisers, viewers, listeners and communities.



A blue ink signature of Michael H. Jordan, written in a cursive style.

MICHAEL H. JORDAN
Chairman and Chief Executive Officer
CBS Corporation

March 24, 1998

CBS Corporation

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549-1004

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Fiscal Year Ended December 31, 1997

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Transition Period From _____ To _____

Commission file number 1-977

CBS CORPORATION

(Exact name of registrant as specified in its charter)

Pennsylvania

(State of Incorporation)

25-0877540

(I.R.S. Employer Identification No.)

51 West 52nd Street
New York, New York 10019

(Address of Principal Executive Offices)

(212) 975-4321

(Telephone No.)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>	
Common Stock, par value \$1.00 per Share	New York Stock Exchange	Boston Stock Exchange
	Pacific Stock Exchange	Philadelphia Stock Exchange
	Chicago Stock Exchange	

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by checkmark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by checkmark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

CBS Corporation had 714,593,724 shares of common stock outstanding at January 30, 1998. As of that date, the aggregate market value of common stock held by non-affiliates was \$20.7 billion.

Document incorporated by reference into the Parts of this Report indicated:

1. Portions of CBS Corporation's Notice of 1998 Annual Meeting and Proxy Statement to be filed with the Commission pursuant to Regulation 14A of the Securities Exchange Act of 1934 (the Proxy Statement). (Parts I and III)

The terms "CBS" and "Corporation" as used in this Report on Form 10-K refer to CBS Corporation and its consolidated subsidiaries unless the context indicates otherwise.

PART I

ITEM 1. Business.

GENERAL

Westinghouse Electric Corporation changed its name to CBS Corporation on December 1, 1997. CBS Corporation is one of the largest radio and television broadcasters in the United States. The Corporation was founded in 1886 and operates under a corporate charter granted by the Commonwealth of Pennsylvania in 1872. The Corporation operates its continuing businesses primarily in the United States through its Radio, Television Stations, Television Network, and Cable Groups. These businesses furnish network television services to affiliated television stations; operate the Corporation's non-broadcast television networks; produce news, sports, and entertainment programming; and operate 14 television broadcast stations and 76 radio stations under licenses from the Federal Communications Commission (FCC).

During recent years, the Corporation dramatically redefined its business portfolio and future direction. The Corporation acquired CBS Inc. in November 1995, Infinity Broadcasting Corporation (Infinity) in December 1996, and Gaylord Entertainment Company's two major cable networks, The Nashville Network (TNN) and Country Music Television (CMT), in September 1997. Also in September 1997, the Corporation announced it had reached a definitive agreement to acquire the radio broadcasting operations of American Radio Systems Corporation (American Radio). Upon completing the American Radio transaction, CBS will own (subject to any required divestitures) approximately 175 radio stations.

As the Corporation redefined its business portfolio, a number of businesses were identified as non-strategic and to be divested. The Corporation divested The Knoll Group (Knoll), its office furniture unit, and the Corporation's defense and electronic systems business in February and March 1996, respectively. In December 1996, the Corporation divested Westinghouse Security Systems, its residential security business. During 1996 and 1997, the Corporation continued to divest other non-strategic businesses.

In November 1996, the Corporation's Board of Directors conditionally approved a plan to separate the Corporation's media and industrial businesses by way of a tax-free dividend to shareholders, forming a publicly traded company to be called Westinghouse Electric Company (WELCO). Modifications were made to the plan such that WELCO would consist primarily of the manufacturing and service businesses for the nuclear and fossil-fueled power generation industry and the government operations business. The Corporation would retain the media businesses and Thermo King Corporation (Thermo King). In September 1997, the Corporation reached a definitive agreement to sell Thermo King, and the sale was completed in October 1997.

However, in light of consolidation in the power industry, the Corporation considered offers by various parties to acquire certain of the WELCO businesses. In November 1997, the Corporation announced a definitive agreement to sell its Power Generation business for \$1.525 billion in cash. The remaining industrial businesses, consisting primarily of Energy Systems and Government Operations, are expected to be divested in 1998.

Financial results for 1997 and prior years include as Discontinued Operations the Corporation's industrial businesses previously divested or expected to be divested in 1998. For information about principal acquisitions, pending acquisitions, and divestitures, see notes 1, 3, and 7 to the financial statements included in Part II, Item 8 of this report.

Financial and other information by segment is included in note 19 to the financial statements included in Part II, Item 8 of this report.

BUSINESS SEGMENTS

Radio

The Radio Group owns and operates 76 AM and FM radio stations in 17 markets (New York, Los Angeles, Chicago, San Francisco, Philadelphia, Detroit, Dallas-Ft. Worth, Washington, D.C., Houston-Galveston, Boston, Atlanta, Minneapolis-St. Paul, St. Louis, Baltimore, Pittsburgh, Tampa-St. Petersburg, and San Jose). Sixty-three of the Corporation's radio stations are in the nation's ten largest radio markets. Radio believes that its presence in large markets makes it attractive to advertisers and that the overall diversity of its stations reduces its dependence on any single station, local economy, or advertiser. The Corporation's stations serve diverse target demographics through a broad range of programming formats such as rock, oldies, news/talk, adult contemporary, sports/talk, and country, and include leading franchises in news, sports, and personality programming. Upon completing the American Radio acquisition, the Radio Group will own and operate approximately 175 radio stations, subject to any required divestitures. The Corporation also has a minority equity investment in Westwood One, which it manages. Westwood One, a leader in producing and distributing syndicated and network radio programming, manages the CBS Radio Network.

The Corporation also participates in the outdoor advertising business through its wholly owned subsidiary, TDI Worldwide, Inc. (TDI). TDI is based in New York with 20 branch offices throughout the United States, United Kingdom, Republic of Ireland, and Northern Ireland. TDI is one of the largest outdoor advertising companies in the United States, operating some 100 franchises, the majority of which are in large metropolitan areas (including New York, Los Angeles, Atlanta, Washington, D.C., Philadelphia, Chicago, San Francisco, Minneapolis, and Phoenix). TDI sells space on various media including buses, trains, train platforms and terminals throughout commuter rail systems, and on painted billboards, thirty-sheet billboards, and phone kiosks. TDI also has the franchise to manage advertising space within the London Underground and certain London buses and has the exclusive rights to transit advertising in the Republic of Ireland and Northern Ireland.

Television Stations

The 14 owned and operated television stations are located in seven of the nation's ten largest markets, and 11 of the nation's top 20 markets, reaching approximately 32% of all U.S. television households. The CBS owned stations are: WCBS-TV New York, KCBS-TV Los Angeles, WBBM-TV Chicago, WCCO-TV Minneapolis, WFRV-TV Green Bay, WWJ-TV Detroit, WJZ-TV Baltimore, WBZ-TV Boston, KCNC-TV Denver, WFOR-TV Miami, KYW-TV Philadelphia, KDKA-TV Pittsburgh, KUTV-TV Salt Lake City, and KPIX-TV San Francisco. The stations produce news and broadcast public affairs and other programming to serve their local markets.

Television Network

Through the Television Network, the Corporation distributes a comprehensive schedule of news and public affairs broadcasts, entertainment and sports programming, and feature films to more than 200 domestic affiliates and to certain overseas affiliated stations. The Television Network's domestic affiliates include independently owned stations and the Corporation's 14 owned and operated television stations. These affiliates serve, in the aggregate, all 50 states and the District of Columbia. The Television Network is responsible for sales of advertising time for the CBS Television Network broadcasts and related merchandising and sales promotion activities. It is also responsible for managing the full range of ongoing activities and areas of mutual concern between the television network and the independently owned affiliated stations.

CBS Entertainment produces and otherwise acquires and schedules entertainment series and other programming (primetime comedy and drama series, motion pictures made for television, mini-series, theatrical films, specials, and children's programs) broadcast on the CBS Television Network. CBS News operates a worldwide news gathering and production organization serving the CBS Television and Radio Networks with regularly scheduled news and public affairs broadcasts, and special reports. This unit also produces, for the CBS Television Network, certain news-oriented programming for broadcast in the early morning daypart and in designated hours during primetime. A unit of CBS News produces documentaries for sale to other media outlets. CBS News maintains news bureaus in the United States and abroad in addition to its headquarters in New York. CBS Sports produces and otherwise acquires sports programs for broadcast by the CBS Television Network, including the 1998 Olympic Winter Games from Nagano, Japan; NCAA basketball, including the men's Final Four tournament; auto racing, including the Daytona 500; golf, including the Masters® and PGA Championship; the U.S. Open Tennis Championships; and college football. In January 1998, CBS

entered into an agreement with the National Football League to broadcast American Football Conference games beginning with the 1998 football season.

CBS Enterprises is active in the production, distribution, and marketing of first-run and off-network programming to broadcast, cable, home video, in-flight, and emerging media worldwide. EYEMARK Entertainment oversees domestic syndication, while CBS Broadcast International is responsible for selling programming internationally. The division also manages licensing and merchandising opportunities, as well as video opportunities, for diverse programming produced by EYEMARK Entertainment and CBS Productions.

CBS New Media is responsible for the Television Network's involvement with evolving technologies, including the Internet on which the Corporation operates two web services: CBS.com and Country.com. CBS.com, a co-branded network-affiliate web site, was launched in February 1998 with more than 150 affiliates participating. The site can be customized and offers subscribing CBS affiliates a variety of network provided national content, including up-to-date information from CBS News, as well as sports, weather, business, life, and local guides, all under the "banner" and branding of each affiliate's local market identity. CBS.com is also the Television Network's marketing and promotional web site. Country.com features the latest country lifestyle and entertainment news and promotes TNN and CMT programming. Also part of CBS New Media are the Corporation's minority investment in SportsLine USA, Inc. (which publishes several sports web sites, including CBS.Sportsline.com) and its joint venture with Data Broadcasting Corporation (which publishes CBS.Marketwatch.com).

Cable

The Cable Group owns and operates the Corporation's non-broadcast television networks, including TNN, CMT, Eye on People, TeleNoticias, and two regional sports networks. These networks are distributed by cable television and other multichannel technologies.

TNN is an advertiser-supported cable network featuring country lifestyle and entertainment programming. The network serves approximately 70 million U.S. homes. TNN's programming includes country music performances, interviews with country music artists and personalities, specials, variety shows, talk shows, news, and sports. TNN's weekend programming focuses on outdoor sports, such as hunting, fishing, and motor sports, some of which, including a portion of the NASCAR Winston Cup Series, is broadcast live.

CMT is an advertiser-supported, 24-hour cable network with a country music video format. It reaches approximately 41 million U.S. homes.

Eye on People, launched in March 1997, is an entertainment and information network focusing on people and personalities. The programming is produced by CBS News and other CBS divisions as well as by outside producers.

TeleNoticias is a leading 24-hour Spanish-language cable network. TeleNoticias is available in 22 countries and territories, primarily in Latin America.

In addition, the Cable Group owns and operates the Midwest Sports Channel, a regional sports network in Minneapolis, and is a majority owner of Home Team Sports, a regional sports network serving the mid-Atlantic states.

Also part of the Cable Group, Group W Network Services (GWNS) is a global provider of satellite services to broadcast, cable, and corporate networks. Based in Stamford, Connecticut, GWNS handles nearly 6,000 hours of television programming each week, providing transmission and other technical services to U.S. broadcast networks and many major cable networks, including A&E and the Discovery Channel. GWNS also provides full production and post-production services. In a joint venture with The Yellow River Network, GWNS operates Asia Broadcast Centre in Singapore, a full-service television operations hub serving the Asia-Pacific region.

COMPETITION

The broadcast environment is highly competitive. The Telecommunications Act of 1996 provides both new opportunities and potential new competition for CBS. By deregulating station ownership limits, the Act has allowed the Corporation to pursue strategic growth in its Radio and Television Station Groups.

Radio competes with other radio stations, other radio networks and suppliers of radio programming, and other advertising media. Developments in radio technology could affect competition in the radio marketplace. New radio technology, known as digital audio broadcasting, can provide sound the quality of compact discs, which is significantly

higher than that now provided by radio stations and networks using analog technology. The Corporation is participating in the development of digital audio broadcasting.

The CBS Television Network, Television Stations, and the Cable Group compete for audiences with other television networks, television stations, and cable networks, as well as with other media, including satellite television services and videocassettes. In recent years, broadcast television has seen total audience viewership decline. In the sale of advertising time, the CBS Television Network, Television Stations, and the Cable Group compete with other broadcast networks, other television stations, other cable networks, and other advertising media. The CBS Television Network, Television Stations, and the Cable Group also compete with other video media for distribution rights to television programming.

In addition, the CBS Television Network competes with other television networks to secure affiliations with independently owned television stations in markets across the country, which are necessary to ensure the effective distribution of network programming to a nationwide audience. More than 95% of CBS affiliates are under long-term agreements with the Television Network.

Current and future technological developments may affect competition within the television marketplace. Developments in advanced digital technology may enable competitors to provide high definition pictures and sound qualitatively superior to what television stations now provide. Developing technology to compress digital signals may also permit the same broadcast or cable channel or satellite transponder to carry multiple video and data services, and could result in an expanded field of competing services.

An extended conversion to digital television broadcasting has begun. Television broadcasters will continue to operate their current stations while gradually building and operating digital facilities concurrently on separate channels. This transition is expected to continue well into the early 21st century because new consumer appliances are required to receive and display these digital signals.

In April 1997, the FCC adopted a schedule under which television stations must build digital television transmission facilities and begin digital transmissions. The schedule includes a provision for extensions of time for certain unforeseeable or uncontrollable circumstances. Under that schedule, CBS is required to build digital facilities by May 1, 1999 for the stations it owns in seven of the ten largest television markets. Construction is required by November 1, 1999 for CBS's five additional owned television stations in the 30 largest television markets. CBS's two owned television stations in markets below the largest 30 must construct digital facilities by May 1, 2002. In addition, CBS, as well as other major station group owners, have volunteered to the FCC to make a good faith effort to construct digital facilities for some stations in the ten largest markets on an accelerated basis by November 1, 1998. The CBS markets currently planned for accelerated construction include New York, San Francisco, Philadelphia, and Detroit.

All of the Corporation's television and radio stations operate under licenses from the FCC, which is empowered by the Communications Act of 1934, as amended, to, among other things, license and regulate television and radio broadcasting stations. The FCC has authority to grant or renew broadcast licenses for a maximum statutory term of eight years if it determines that the "public convenience, interest, or necessity" will be served thereby. During a specified period after an application for renewal of a broadcast station license has been filed, persons objecting to the license renewal application may file petitions to deny.

The FCC's approval of the Corporation's acquisition of Infinity contained a number of temporary waivers of the FCC's television and radio cross-ownership rules (the "One-to-a-Market" Rule). These waivers were granted subject to the outcome of the pending ownership rulemaking in which certain deregulation of the "One-to-a-Market" Rule has been proposed. In the event that any station divestitures are required at the conclusion of this rulemaking, the Corporation would be required to file applications with the FCC for consent to the necessary divestitures within six months of the rulemaking order. The FCC orders approving both the CBS Inc. and Infinity acquisitions are subject to judicial appeals by certain third parties. The FCC has previously rejected the positions of these third parties, and the Corporation believes that such appeals are without merit.

DISCONTINUED OPERATIONS

Discontinued Operations currently consists of the Power Generation, Energy Systems, and Government Operations operating units which are described below. Discontinued Operations also consists of the remaining operations of the Communication & Information Systems Company (CISCO), the environmental services business, and the leasing

portfolio from the Financial Services business. See note 7 to the financial statements included in Part II, Item 8 of this report. All of the businesses in Discontinued Operations are expected to be divested in 1998, except for the leasing portfolio which will liquidate in accordance with its contractual terms.

Power Generation designs, manufactures, and services steam turbine-generators for nuclear and fossil-fueled power plants and combustion turbine-generators for natural gas and oil-fired power plants. This unit also constructs turnkey power plants worldwide. In addition to serving the electric utility industry, Power Generation supplies, services, and operates power plants for independent power producers and supplies power generation equipment and services to other non-utility customers. On November 14, 1997, the Corporation entered into an agreement with a subsidiary of Siemens A.G. to sell its Power Generation business.

Energy Systems serves the domestic and international electric power industry by supplying fuel and other products and services to owners and operators of nuclear power plants. The unit supplies operating plant services ranging from performance-based maintenance programs, including operations and safety upgrades, to new products and services that enhance plant performance. It also has complete capabilities for supplying customers with nuclear fuel for pressurized water reactors. Energy Systems is marketing new nuclear power plants and components to the worldwide market. It is also working with government agencies to develop a simplified nuclear power plant design that incorporates passive safety systems. The Process Control Division of Energy Systems provides distributed control, communications, data acquisition, and information systems to domestic and international nuclear and fossil-fueled electric utilities, and to chemical processors, water and waste water treatment facilities, and the steel industry.

Government Operations provides management services for: (1) certain government-owned facilities under contracts with the Department of Energy in the areas of waste management, environmental cleanup, and the safe management of the nation's nuclear materials inventory; (2) the nuclear reactors programs for the U.S. Navy; and (3) a chemical agent and weapons destruction program for the Department of Defense. It also manufactures nuclear waste storage containers.

TRADEMARKS AND PATENTS

CBS has a worldwide trademark portfolio that it considers important in the marketing of its products and services, including, among others, the trademarks "CBS," "WESTINGHOUSE," the CBS "Eye" logo, and the "CIRCLE W" logo. CBS believes that its rights in these trademarks are adequately protected and of unlimited duration.

CBS owns or is licensed under a large number of patents and patent applications (primarily related to its industrial businesses which are classified as Discontinued Operations) in the United States and other countries that, taken together, are of material importance to the industrial businesses. Such patent rights are, in the judgment of CBS, adequate for the conduct of these businesses. No patents that CBS considers material to the industrial businesses as a whole will expire within the next five years.

ENVIRONMENTAL MATTERS

Information with respect to Environmental Matters is incorporated herein by reference to Management's Discussion and Analysis—Environmental Matters included in Part II, Item 7 and in note 12 to the financial statements included in Part II, Item 8 of this report.

RESEARCH AND DEVELOPMENT

The Corporation's Continuing Operations do not engage in any material research and development activities.

EMPLOYEE RELATIONS

During 1997, the Corporation employed an average of 51,444 people, of whom 46,113 were located in the United States. During the same period, 6,153 domestic employees were represented in collective bargaining by 24 labor organizations. The 1997 average number of employees includes 37,863 employees employed by businesses classified as Discontinued Operations.

ITEM 2. Properties.

The Corporation's corporate headquarters is located at 51 West 52nd Street, New York, New York, where the Corporation currently owns approximately 900,000 square feet of floor space, primarily utilized for executive and certain operating division offices. The majority of other properties used by the media businesses consist of both owned and leased office space, studio facilities, transmitter equipment, and antenna sites throughout the United States and in 14 countries around the world. As of December 31, 1997, the Corporation's Continuing Operations owned or leased 438 U.S. properties totaling 6,455,000 square feet of floor area and 37 foreign locations totaling 109,000 square feet. Domestic locations of Continuing Operations comprised approximately 98% of the total space. Leased facilities in the United States accounted for approximately 33% of the total space occupied by Continuing Operations, while facilities leased in foreign countries accounted for approximately 2% of the total space occupied by Continuing Operations. No individual lease was material. The physical properties described above are adequate and suitable, with an appropriate level of utilization, for the conduct of its business in the future.

At December 31, 1997, the Corporation's Discontinued Operations owned or leased 255 locations totaling 17,127,000 square feet of floor area within the United States and 108 locations totaling 2,608,000 square feet in 27 foreign countries. Domestic operations of Discontinued Operations accounted for approximately 87% of the total space occupied by Discontinued Operations. Leased facilities in the United States accounted for approximately 24% of the total space occupied by Discontinued Operations, while facilities leased in foreign countries accounted for approximately 3% of the total space occupied by Discontinued Operations. No individual lease was material. A number of manufacturing plants and other facilities formerly used in operations are either vacant, partially utilized, or leased to others. All of these facilities are expected to be sold.

ITEM 3. Legal Proceedings.

(a) On February 27, 1996, suit was brought against the Corporation in the United States District Court (USDC) for the District of New Jersey by Public Service Electric & Gas Company, PECO Energy Company, Atlantic City Electric Company, and Delaware Power & Light Company, the owners of the Salem Generating Station. The suit alleges counts under the Racketeer Influenced and Corrupt Organization Act (RICO) for fraud, negligent misrepresentation, and breach of contract in connection with the Corporation's supply of steam generators and for service orders in 1993 and 1995 related to these steam generators. The parties are currently engaged in discovery.

The Corporation is also a party to five tolling agreements with utility owners that have asserted steam generator claims. See note 12 to the financial statements included in Part II, Item 8 of this report.

(b) In August 1988, the Pennsylvania Department of Environmental Resources (PDER) filed a complaint against the Corporation alleging violations of the Pennsylvania Clean Streams Law at the Corporation's Gettysburg, Pennsylvania, elevator plant. PDER requested that the Environmental Hearing Board assess a penalty in the amount of \$9 million. The Corporation denied these allegations. The parties completed discovery, and a portion of the hearing on the complaint began in 1991. The hearing resumed in 1992 and concluded in February 1993. In November 1996, the Board assessed a civil penalty of approximately \$5.5 million. The Corporation appealed the Board's decision to the Commonwealth Court. On January 2, 1998, the Commonwealth Court upheld the Board's findings with respect to violations of the Pennsylvania Clean Streams Law but not with respect to the amount of the penalty assessed. The Commonwealth Court returned the matter to the Board for a reassessment of the penalty. The Corporation has filed an application for a rehearing before the Commonwealth Court.

(c) The Corporation has been defending, in the USDC for the Western District of Pennsylvania (the District Court), consolidated class and derivative actions and an individual lawsuit brought by shareholders against the Corporation, Westinghouse Financial Services, Inc. (WFSI) and Westinghouse Credit Corporation (WCC), previously subsidiaries of the Corporation, and/or certain present and former directors and officers of the Corporation, as well as other unrelated parties. Together, these actions allege various federal securities law and common law violations arising out of alleged misstatements or omissions contained in the Corporation's public filings concerning the financial condition of the Corporation, WFSI, and WCC in connection with a \$975 million charge to earnings announced on February 27, 1991, a public offering of the Corporation's common stock in May 1991, a \$1,680 million charge to earnings announced on October 7, 1991, and alleged misrepresentations regarding the adequacy of internal controls at the Corporation, WFSI, and WCC. In July 1993, the court dismissed in its entirety the derivative claim and dismissed most of the class action claims with leave to replead certain claims in both actions. Both actions were subsequently repleaded. On January 20,

1995, the District Court again dismissed the derivative complaint in its entirety. On February 8, 1995, this dismissal was appealed. Also on January 20, 1995, the court dismissed the class action claims but granted plaintiffs the right to replead certain of the claims. Plaintiffs in the class action did not replead the claims, and on February 28, 1995, the court dismissed these claims in their entirety. Plaintiffs in both the derivative and class action suits appealed the rulings and dismissals of their claims by the District Court to the United States Court of Appeals for the Third Circuit (Court of Appeals). In July 1996, the Court of Appeals affirmed in part and reversed in part the class action claims. Pursuant to this ruling, the class action claims have been remanded to the District Court where the plaintiffs will proceed with their surviving claims. The parties in the class action case are currently engaged in discovery. In the derivative action, the Court of Appeals affirmed the dismissal of this action by the District Court.

In 1997, two duplicative class action suits were brought against the Corporation in the District Court. These cases allege similar facts and include the same defendants as in the previous class action complaint filed in the District Court. In November 1997, the District Court dismissed both of these actions.

(d) The Corporation is a defendant in numerous lawsuits claiming various asbestos-related personal injuries, which allegedly occurred from use or inclusion of asbestos in certain of the Corporation's products supplied by its industrial businesses, generally in the pre-1970 time period. Typically, these lawsuits are brought against multiple defendants. The Corporation was neither a manufacturer nor a producer of asbestos and is oftentimes dismissed from these lawsuits on the basis that the Corporation has no relationship to the products in question or the claimant was not exposed to the Corporation's products. At December 31, 1997, the Corporation had approximately 115,700 claims outstanding against it. In court actions that have been resolved, the Corporation has prevailed in the vast majority of the asbestos claims and has resolved others through settlement. Furthermore, the Corporation has brought suit against certain of its insurance carriers with respect to these asbestos claims. Under the terms of a settlement agreement resulting from this suit, carriers that have agreed to the settlement are now reimbursing the Corporation for a substantial portion of its current costs and settlements associated with asbestos claims.

A number of the asbestos-related cases pending against the Corporation, including those in Louisiana, Pennsylvania, and West Virginia, are consolidated or purported class action cases. In consolidated cases, the claims of a group of plaintiffs are tried together, and oftentimes limited findings with respect to common issues of fact and punitive damages are decided with respect to a representative grouping of plaintiffs and then applied to other individuals in the group. However, for the Corporation to be liable for damages to any particular claimant, that individual claimant must prove that he developed an asbestos-related disease, that he was exposed to a product manufactured or supplied by the Corporation, and that this exposure was a substantial factor in the development of the disease.

(e) In January 1997, Innovative Business Systems (Overseas) Ltd. and Innovative Business Software, Inc. (collectively, Innovative) brought suit against the Corporation and others in the Judicial District Court, Dallas County, Texas. The suit alleges that in connection with the sale by the Corporation of its residential security business on December 31, 1996 the Corporation wrongfully transferred software to the buyers of that business. Innovative has filed four amended complaints against the Corporation; and the latest amended complaint, filed in the fourth quarter of 1997, seeks money damages, specific performance, and injunctive relief against the Corporation for alleged violations by the Corporation relating to software license agreements between the parties. Innovative seeks monetary damages in an amount of \$425 million, punitive damages, and attorney's fees. The Corporation has denied the allegations, believes the allegations to be without merit, and has filed a counterclaim against Innovative and others based upon fraud, breach of contract, and tortious interference with a business relationship. Unless continued, trial of this case is scheduled for June 1, 1998.

Litigation is inherently uncertain and always difficult to predict. Substantial damages are sought in certain of the foregoing matters and although management believes a significant adverse judgment is unlikely, any such judgment could have a material adverse effect on the Corporation's results of operations for a quarter or a year. However, based on its understanding and evaluation of the relevant facts and circumstances, management believes that the Corporation has meritorious defenses to the litigation described in items (a) through (e) above, and that the Corporation has adequately provided for costs arising from potential settlement of these matters when in the best interest of the Corporation. Management believes that the litigation should not have a material adverse effect on the financial condition of the Corporation.

ITEM 4. Submission of Matters to a Vote of Security Holders.

None during the fourth quarter of 1997.

Executive Officers

The names, ages, offices, and positions held during the past five years by each of the executive officers of the Corporation as of February 14, 1998 are listed below. Officers are elected annually. There are no family relationships among any of the executive officers of the Corporation.

Name, Offices, and Positions	Age at February 14, 1998
Michael H. Jordan—Chairman and Chief Executive Officer since June 1993; Partner with Clayton, Dubilier & Rice, Inc. from September 1992 to June 1993.	61
Louis J. Briskman—Senior Vice President and General Counsel since January 1994; Senior Vice President, Secretary and General Counsel from January 1993 to January 1994.	49
Mel Karmazin—Chairman and Chief Executive Officer of CBS Station Group since May 1997; Chairman and Chief Executive Officer of CBS Radio from December 1996 to May 1997; President and Chief Executive Officer, Infinity Broadcasting Corporation from 1981 to December 1996.	54
Leslie Moonves—President, CBS Television since August 1997; President, CBS Entertainment Division from May 1995 to August 1997; President, Warner Bros. Television from July 1993 to May 1995; President, Lorimar Television from 1989 to 1993.	48
Charles W. Pryor, Jr.—President and Chief Executive Officer of Westinghouse Electric Company since November 1997; President, Energy Systems from March 5, 1997 to November 1997; management consultant from the end of 1995 to March 1997; President and Chief Executive Officer of B&W Nuclear Technologies (which became a subsidiary of Framatome, S.A. in 1993) from 1991 to the end of 1995.	53
Fredric G. Reynolds—Executive Vice President and Chief Financial Officer since March 1994; Senior Vice President, Finance, and Chief Financial Officer, PepsiCo International Foods from December 1990 to March 1994.	47
Carol V. Savage—Vice President and Chief Accounting Officer since July 1996; Director, Corporate Reporting and Policies from October 1994 to July 1996; Controller, Nuclear and Advanced Technology Division, Energy Systems from June 1992 to October 1994.	47
Randy H. Zwirn—President, Power Generation since December 1996; Executive Vice President and Chief Operating Officer of Power Generation from January 1996 to December 1996; General Manager, Power Generation Systems Division from 1994 to January 1996; General Manager, Power Generation Projects Division from 1990 to 1994.	44

PART II

ITEM 5. Market for Registrant's Common Equity and Related Stockholder Matters.

The principal markets for the Corporation's common stock are identified on page 1 of this report. The remaining information required by this item appears on page 51 of this report and is incorporated herein by reference.

ITEM 6. Selected Financial Data.

The information required by this item appears on pages 50 and 51 of this report and is incorporated herein by reference.

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The information required by this item appears on pages 11 through 22 of this report and is incorporated herein by reference.

ITEM 8. Financial Statements and Supplementary Data.

The information required by this item, together with the reports of KPMG Peat Marwick LLP dated January 28, 1998 and Price Waterhouse LLP dated February 12, 1996, except for the restatements discussed in notes 1 and 7, for which the dates are March 31, 1996, November 13, 1996, and September 30, 1997, appears on pages 23 through 51 of this report and is incorporated herein by reference.

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ITEM 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

There were no reportable events.

MANAGEMENT'S DISCUSSION AND ANALYSIS

OVERVIEW

During 1997, CBS Corporation completed several strategic actions providing the foundation for its future growth as a media company and culminating in the announcement to sell its remaining industrial businesses. In December 1997, the Corporation changed its name from Westinghouse Electric Corporation to CBS Corporation recognizing that it was nearing completion of its transformation to a pure media company.

The Corporation completed the acquisition of Gaylord Entertainment Company's two major cable networks: The Nashville Network (TNN) and Country Music Television (CMT) on September 30, 1997. The acquisition included domestic and international operations of TNN, the U.S. and Canadian operations of CMT, and approximately \$50 million of working capital. The total purchase price of \$1.55 billion was paid through the issuance of 59 million shares of common stock.

On September 19, 1997, the Corporation announced that it had reached a definitive agreement to acquire the radio broadcasting operations of American Radio Systems Corporation (American Radio) for \$1.6 billion of cash plus the assumption of approximately \$1 billion of debt. The transaction, which is expected to close in the second quarter of 1998, will add approximately 100 radio stations, subject to any required divestitures, to the Radio Group's current portfolio of 76 stations.

In November 1996, the Corporation's Board of Directors conditionally approved a plan for a strategic restructuring whereby the Corporation would separate its media and industrial businesses. Considerable progress was made in 1997 toward achieving that goal by way of a tax-free dividend to shareholders forming a new publicly traded company to be called Westinghouse Electric Company (WELCO). A registration statement for WELCO, which included all of the Corporation's industrial businesses except Thermo King Corporation (Thermo King), its transport temperature control business, was filed with the Securities and Exchange Commission in August 1997.

In September 1997, the Corporation reached a definitive agreement to sell Thermo King for cash proceeds of \$2.56 billion. The assets and liabilities and the results of operations for Thermo King and for WELCO as presented in the registration statement were reclassified as Discontinued Operations except for certain liabilities expected to be retained by the Corporation. See notes 7 and 12 to the financial statements.

However, in light of consolidation in the power industry, the Corporation considered offers by various parties to acquire certain of the industrial businesses. On November 14, 1997, the Corporation announced a definitive agreement to sell Power Generation, the largest component of WELCO, for cash proceeds of \$1.525 billion. The sale of Power Generation is expected to be completed in mid-1998. The remaining industrial businesses, consisting primarily of Energy Systems and Government Operations, are expected to be divested in 1998. The sale of Thermo King was completed on October 31, 1997, and the proceeds were used to repay debt of Continuing Operations. In connection with the divestiture of Thermo King, the planned divestiture of WELCO, and the review of prior disposal plans, the Corporation recognized a combined after-tax gain of \$871 million in the fourth quarter of 1997.

With the sale of Thermo King, the definitive agreement for the sale of Power Generation, and the decision to sell the remaining industrial businesses, the Corporation was rapidly approaching its goal of becoming a pure media company. In recognition of this accomplishment, effective December 1, 1997, the Corporation's name was changed from Westinghouse Electric Corporation to CBS Corporation. Furthermore, the Corporation announced that it was moving its corporate headquarters from Pittsburgh to New York. A restructuring charge of \$15 million was recognized in the fourth quarter of 1997 for severance benefits associated with reductions in the overhead functions at the former Pittsburgh headquarters.

The 1997 performance for the Corporation's media businesses generally was strong. The Radio Group reported double-digit growth in revenues and earnings before interest, taxes, depreciation, and amortization (EBITDA) for the year, even after adjusting for the December 31, 1996 acquisition of Infinity Broadcasting Corporation (Infinity). The Television Group reported improved results in 1997 and began building momentum in the second half of the year. The Network's earnings, although lower for the year, showed improvement as the year progressed. The Corporation's two new cable networks, TNN and CMT, began making a strong contribution to earnings immediately after joining the Corporation.

On January 13, 1998, the Corporation and the National Football League (NFL) announced that CBS was awarded the rights to broadcast American Football Conference games. The eight-year agreement, subject to rebid at the end of five years at the discretion of the NFL, will cost approximately \$4 billion. The contract

begins with the 1998 football season and includes two Super Bowls.

On February 4, 1998, the Corporation announced that its Board of Directors authorized the purchase, through open market transactions, of up to \$1 billion of its common stock. At the same time, the Corporation announced that it would suspend dividend payments on its common stock after payment of the March 1, 1998 dividend so that the cash could be used to better enhance shareholder value.

Information Relating to Forward-Looking Statements

This Annual Report on Form 10-K, including Item 7—“Management’s Discussion and Analysis of Financial Condition and Results of Operations,” contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are not historical facts but rather reflect the Corporation’s current expectations concerning future results and events. The words “believes,” “expects,” “intends,” “plans,” “anticipates,” “likely,” “will,” and similar expressions identify such forward-looking statements. These forward-looking statements are subject to risks, uncertainties, and other factors, some of which are beyond the Corporation’s control, that could cause actual results to differ materially from those forecast or anticipated in such forward-looking statements.

Such risks, uncertainties, and factors include, but are not limited to: the Corporation’s ability to develop and/or acquire television programming and to attract and retain advertisers; the impact of significant competition from both over-the-air broadcast stations and programming alternatives such as cable television, wireless cable, in-home satellite distribution services, and pay-per-view and home video entertainment services; the Corporation’s ability to complete its transition from a multi-faceted industrial conglomerate to a pure media company in a timely and cost-effective manner; the impact of new technologies; changes in Federal Communications Commission regulations; and such other competitive and business risks as from time to time may be detailed in the Corporation’s Securities and Exchange Commission reports.

Readers are cautioned not to place undue reliance on these forward-looking statements which reflect management’s view only as of the date of this Annual Report. The Corporation undertakes no obligation to publicly release the result of any revisions to these forward-looking statements which may be made to reflect events

or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

CONSOLIDATED OPERATING RESULTS

The Corporation reported net income for 1997 of \$549 million, or \$.84 per share, compared to \$95 million, or \$.12 per share, for 1996. In 1995, the Corporation lost \$10 million, or \$.25 per share. Net income includes results from Continuing Operations, Discontinued Operations, and, in 1996, an extraordinary loss on early extinguishment of debt, as presented below:

Components of Net Income (Loss)

(in millions)

Year Ended December 31,	1997	1996	1995
Income (loss) from Continuing Operations	\$ (131)	\$ (221)	\$ 47
Income (loss) from Discontinued Operations	680	409	(57)
Extraordinary loss	—	(93)	—
Net income (loss)	\$ 549	\$ 95	\$(10)

Despite generally strong performance by the media businesses, the Corporation reported a loss from Continuing Operations in both of the last two years. Two primary factors more than offset the profit from the businesses: interest expense and residual costs of discontinued businesses. Interest costs approximated \$400 million in both 1997 and 1996. This expense level, which is approximately double the 1995 amount, reflects higher debt following the late-1995 acquisition of CBS Inc. Residual costs of discontinued businesses of \$143 million in 1997 and \$114 million in 1996 represent primarily pension and postretirement benefit costs for inactive and retired employees of businesses that the Corporation previously divested, including the defense and electronic systems business divested in early 1996. The residual costs in 1995 were substantially lower.

Included in results of Continuing Operations were restructuring costs of \$15 million in 1997, \$57 million in 1996, and \$25 million in 1995. A charge of \$28 million related to litigation matters also was included in 1996 results.

The results of Discontinued Operations include the operating results of the industrial businesses prior to the measurement date of the disposal plan, as well as the estimated gain or loss from disposal of those businesses. In 1997, the Corporation recorded a net gain of \$871 million, primarily from the sale of Thermo King, and, in 1996, a net gain of \$1,018 million, primarily from the sale of the defense and electronic systems business. A net loss of \$76 million was recognized in 1995 from the disposal of the land development segment.

SEGMENT RESULTS OF OPERATIONS— CONTINUING OPERATIONS

The following table presents the segment results for the Corporation's Continuing Operations, which consist of the media businesses, for each of the years ended December 31, 1997, 1996, and 1995.

Segment Results of Operations—Continuing Operations

(in millions)

Year Ended December 31,	Revenues			Operating Profit (Loss)			EBITDA		
	1997	1996	1995	1997	1996	1995	1997	1996	1995
Radio	\$1,475	\$ 554	\$ 216	\$ 390	\$ 161	\$ 55	\$ 575	\$ 197	\$ 70
Television	836	809	405	325	295	149	370	352	168
Network	2,816	2,617	252	(107)	(9)	(18)	(31)	65	6
Cable	302	191	143	10	40	40	73	50	48
Corporate and other	(66)	(28)	58	(226)	(319)	(29)	(72)	(162)	114
Residual costs of discontinued businesses	—	—	—	(143)	(114)	(37)	(143)	(114)	(37)
Total Continuing Operations	\$5,363	\$4,143	\$1,074	\$ 249	\$ 54	\$ 160	\$ 772	\$ 388	\$ 369

Revenues of the Corporation's Continuing Operations increased \$1,220 million in 1997 compared to 1996 and increased \$3,069 million in 1996 compared to 1995 primarily due to the acquisitions of TNN and CMT, Infinity, and CBS Inc. After adjusting for the effects of these acquisitions, revenues increased 10% in 1997.

Operating profit and EBITDA improved dramatically in 1997 reflecting the additional radio stations acquired with Infinity as well as the strong performance from the Radio and Television Groups. Operating profit for 1996, which declined from 1995, included approximately \$120 million of goodwill amortization from the November 1995 acquisition of CBS Inc., \$85 million for charges related to restructuring and litigation matters, and higher residual costs of discontinued businesses.

As reflected in the table above, results for Continuing Operations have been unfavorably affected by residual costs of discontinued businesses. These costs primarily represent pension and postretirement benefit costs for inactive and retired employees of previously divested businesses. Although the Corporation's objective is to reduce this earnings constraint over the next few years by fully funding the pension plan, management expects that these costs will continue to negatively affect operating results in 1998 and future years.

The reported results for each of the segments include depreciation and amortization of specifically identifiable assets based on their fair values when acquired. Amortization of goodwill arising from the CBS Inc. acquisition, which approximates \$120 million per year, is included in the results of Corporate and other. Where appropriate,

EBITDA is presented in the following table because it is a widely accepted financial indicator of a company's ability to incur and service debt. It is commonly used in the media industry as a surrogate for cash flows. EBITDA differs from operating cash flows for the Corporation primarily because it does not consider changes in assets and liabilities from period to period and certain other factors.

the separate business discussions that follow provide a comparison of the actual 1997 results with the pro forma results for 1996 and 1995 determined by adjusting prior-period amounts for recent acquisitions.

Radio The Radio Group owns and operates 76 radio stations and TDI Worldwide, Inc. (TDI), its outdoor advertising business. Revenues and operating profit, as reported, increased dramatically in 1997. This growth was primarily driven by the inclusion of the results of operations for Infinity, which was acquired on December 31, 1996, and the overall strong performance across the Radio Group.

On a pro forma basis, 1997 revenues for the Radio Group continued to outpace the industry, increasing 20% over 1996. These results reflect strong markets for radio and outdoor advertising combined with management's continued focus on improving revenue growth. On a pro forma basis, revenues grew 11% for 1996 compared to 1995.

Pro forma operating profit increased at a greater rate than revenues resulting in improved profit of 27% for 1997. Higher revenues from the strong demand for advertising, combined with management's continued cost control efforts, drove the increased profit. On a pro forma basis, operating profit increased 51% for 1996 compared to 1995 also reflecting increased revenues and cost control.

Pro forma EBITDA for the Radio Group increased 29% for 1997. This increase exceeds the increase in operating profit because it eliminates the amortization of goodwill

arising from the Infinity acquisition. On a pro forma basis, EBITDA increased 49% for 1996 compared to 1995.

Television The Television Group owns and operates 14 television stations. Television station revenues rebounded during the second half of 1997 resulting in a 3% increase over the prior year. The Television Group's revenues were up 13% in the second half of 1997 despite facing difficult comparisons from significant political advertising spending in the second half of 1996. The strong second half was attributable to broad-based improvements across the television stations. The Television Group also continued to benefit from the momentum of strong advertising markets and a renewed focus on revenue growth. These strong results offset the declines during the first half of 1997, which were attributable to lower ratings in certain major markets. On a pro forma basis, revenues for the television stations fell slightly in 1996 compared to 1995 due to lower ratings and affiliation changes at certain stations.

Improvements in operating profit for 1997 significantly outpaced the revenue growth resulting in a profit increase of \$30 million or 10%. The strength in the Television Group's performance reflects management's revenue focus as well as the positive impact of ongoing cost reduction initiatives. Operating profit on a pro forma basis declined slightly in 1996 compared to 1995 reflecting the lower revenues, although cost improvements at the stations partially offset that impact.

Consistent with operating profit performance, EBITDA for the Television Group increased \$18 million or 5% for the year ended December 31, 1997. On a pro forma basis, EBITDA for the television stations remained flat in 1996 compared to 1995.

Network The Network segment consists of CBS Entertainment, News, and Sports, as well as CBS Enterprises (including EYEMARK Entertainment), which produces and distributes programming and develops and sells certain syndicated programming.

The Network reported an increase in revenues of \$199 million, or 8%, for the year. The 1997 results reflect increased program syndication revenues, as well as additional revenues generated by special programs such as the Emmy Awards. While pricing was generally higher, declines in ratings on certain dayparts partially offset these improvements. The Network, on a pro forma basis, experienced a 3% increase in revenues in 1996 compared to 1995. Higher advertising rates, revenues from the addition of college football, and increased syndication revenues were the primary factors driving the 1996 increase.

The Network operating loss increased \$98 million for the year ended December 31, 1997 resulting primarily from higher programming costs and lower audience levels in key demographic categories. Furthermore, results for 1997 were significantly less favorably affected by purchase accounting adjustments related to program rights acquired in the purchase of CBS Inc. as discussed below. The Network operating profit in 1996 compared to 1995 on a pro forma basis increased 57% reflecting the favorable effects of higher prices and increased syndication revenues, partially offset by lower demographic ratings and higher costs associated with the coverage of the presidential election, advertising and promotion for the new primetime season, programming, and affiliate compensation. In addition, operating profit included the favorable effect of purchase accounting adjustments related to program rights totaling \$42 million in 1997, \$131 million in 1996, and \$24 million in 1995.

EBITDA for the network decreased \$96 million for 1997, which is consistent with the decline in operating profit. EBITDA on a pro forma basis for the network increased 55% in 1996 compared to 1995.

Cable The Cable Group includes TNN and CMT, two cable networks acquired September 30, 1997; TeleNoticias, a 24-hour, Spanish-language news service acquired in 1996; Eye on People, which debuted March 31, 1997; two sports programming providers; and a network services provider. Prior to the acquisition of TNN and CMT, Cable received a commission to provide marketing and advertising services to those networks. In addition, the Corporation owned a 33% interest in CMT. Effective October 1, 1997, the results of these networks are included in full.

Revenues for Cable increased \$111 million, or 58%, compared to 1996. These increases were primarily attributable to the acquisitions of TNN, CMT, and TeleNoticias. In the first three quarters of 1997, prior to the acquisition of TNN and CMT, Cable received higher commissions than in the prior year, generated by increased sales levels achieved by TNN. In addition, Cable received increased cable license fees generated by the sports programming providers. Cable revenues for 1996 compared to 1995 increased \$48 million, or 34%, as a result of certain cable channel and network services acquired, increased advertising revenues, and the acquisition of TeleNoticias.

Operating profit decreased \$30 million for 1997, which was attributable to increased expenses related to TeleNoticias and costs to develop and launch Eye on People. Operating profit for 1996 compared to 1995 was flat.

EBITDA increased \$23 million to \$73 million for the year, driven by the inclusion of TNN and CMT during the fourth quarter and a gain on the sale of a partnership interest. Partially offsetting these improvements were increased expenses and startup costs related to TeleNoticias and Eye on People. EBITDA for 1996 compared to 1995 remained flat.

Corporate and Other Corporate and other consists of three primary components: (i) corporate overhead costs; (ii) amortization of goodwill arising from the November 1995 acquisition of CBS Inc., which approximates \$120 million per year; and (iii) special charges relating to restructuring and other matters. In 1996, the Corporation recognized a provision of \$28 million related to litigation matters. In addition, costs for restructuring plans initiated in 1997, 1996, and 1995 totaled \$15 million, \$57 million, and \$25 million, respectively. These restructuring actions resulted in a 20% decline in corporate overhead costs from 1996 to 1997. The decision to transfer the corporate overhead functions from Pittsburgh to New York could result in the recognition of higher overhead costs in 1998 as a result of certain transition costs.

Residual Costs of Discontinued Businesses

Following past divestitures of the Corporation's industrial businesses, certain liabilities arising from those businesses remained with the Corporation, including pension and postretirement benefit obligations for inactive and retired employees, environmental liabilities, and litigation-related liabilities. The pension and postretirement benefit costs associated with these former employees, as well as administration costs associated with retained liabilities, have been presented separately in the income statement. For 1997 and 1996, these costs primarily reflect pension and postretirement benefit costs for retirees of the defense and electronic systems business, which was sold in the first quarter of 1996. Following the sale of Power Generation, these costs will increase approximately \$8 million per quarter.

RESTRUCTURING AND OTHER ACTIONS

The Corporation is committed to strengthening its businesses and improving its profitability through restructuring actions ranging from changes in business strategies to downsizing for process reengineering and productivity improvements. To the extent possible, the Corporation is committed to reducing its workforce through normal attrition. See note 17 to the financial statements.

During the last three years, the Corporation has undertaken restructuring programs primarily at its corporate headquarters. Restructuring actions for Continuing Operations have resulted in the recognition of restructuring

costs totaling \$15 million in 1997, \$57 million in 1996, and \$25 million in 1995.

The 1997 plan involves workforce reductions related to corporate overhead functions performed in Pittsburgh. These overhead functions are being transferred to New York and generally will require increased staffing levels at that office. As a result, no material cost savings are expected from this plan. Implementation began in January 1998 with completion generally expected in early 1999.

The 1996 plan included \$41 million of costs for the Corporation's actions, as the acquiror of CBS Inc., to obtain operational synergies between the two companies. Costs included \$9 million for the separation of employees, \$15 million for asset writedowns, and \$17 million for lease termination and other facility closure costs. Also in 1996, the Corporation reduced staffing levels at its corporate headquarters in Pittsburgh resulting in separation costs of \$16 million. The 1995 plan also involved the separation of employees at its corporate headquarters, with separation costs totaling \$25 million. At December 31, 1997, remaining expenditures for the 1996 and 1995 plans totaled \$14 million. Annualized cost savings from these plans, which approximated \$20 million for the 1996 plan and \$12 million for the 1995 plan, generally were realized in 1997.

Results of operations for the Corporation's Discontinued Operations included restructuring actions, principally for the Power Generation and Energy Systems businesses of WELCO. These actions involved the separation of employees and the exiting of various product lines and closure of facilities. The restructuring liability at December 31, 1997 either will be paid prior to divestiture of these businesses or will be assumed by buyers.

In connection with the CBS Inc. acquisition, a plan was developed to integrate the CBS Inc. headquarters and radio and television operations with those of the Corporation. The estimated cost for restructuring the CBS Inc. organization, including separating employees and closing facilities, was \$100 million, the majority of which was spent as of year-end 1997. Restructuring costs associated with the integration of the acquiror are included in the Corporation's 1996 restructuring plan discussed previously. No significant restructuring costs were incurred for the TNN and CMT or Infinity acquisitions.

Cost reduction initiatives are undertaken when the expected benefits are substantial in relation to the cost of the programs and are realizable in the near term. The Corporation will continue to implement further restructuring initiatives as competitive conditions dictate in an ongoing effort to reduce its overall cost structure and improve its competitiveness.

OTHER INCOME (EXPENSE), NET

The net of other income and expense items produced income of \$78 million in 1997, \$55 million in 1996, and \$152 million in 1995. Such items generally include interest income, operating results of non-consolidated affiliates, and any gains or losses on disposition of other assets.

In 1997, the gain on the disposition of assets included a \$24 million gain on the sale of a partnership interest, a \$4 million gain on the sale of a radio station, and a \$6 million gain on the sale of artwork from the New York office.

In 1996, other income (expense), net included a \$12 million gain from the sale of an equity investment and, in 1995, a \$115 million gain from the sale of the Corporation's 62% interest in MICROS Systems, Inc.

INTEREST EXPENSE

Interest expense for Continuing Operations totaled \$386 million in 1997, \$401 million in 1996, and \$184 million in 1995. The \$217 million increase in 1996 compared to 1995 resulted from higher debt attributable primarily to the acquisition of CBS Inc. The entire acquisition price of \$5.4 billion was financed with debt. The Corporation repaid \$3.6 billion of this debt in the first quarter of 1996 through proceeds from the divestiture of The Knoll Group (Knoll) and the defense and electronic systems business.

In August 1996, the Corporation prepaid the remaining \$3.2 billion of debt under its then-existing credit facility and replaced it with borrowings under a new revolving credit facility with more favorable borrowing rates (see Revolving Credit Facility). As a result of extinguishing the \$6.8 billion of debt prior to maturity, the Corporation recognized a \$93 million extraordinary loss, net of taxes, for the write-off of the related debt issue costs.

Although average debt increased over the three-year period, average interest rates declined.

In connection with the presentation of various businesses as Discontinued Operations, interest expense on Continuing Operations' debt totaling \$42 million in 1997, \$60 million in 1996, and \$96 million in 1995 was allocated to Discontinued Operations. See note 7 to the financial statements.

DISCONTINUED OPERATIONS

In November 1996, the Corporation's Board of Directors conditionally approved a plan for a strategic restructuring whereby the Corporation would separate its media and industrial businesses. The Corporation planned to

form a new company to be called WELCO, which, after revision, included all of the Corporation's then-remaining industrial businesses except for Thermo King.

With the pending separation of the Corporation's industrial businesses, the assets, liabilities, and results of operations for WELCO and Thermo King were reclassified as Discontinued Operations, except for certain liabilities expected to be retained by the Corporation. The Corporation completed the sale of Thermo King on October 31, 1997 for \$2.56 billion of cash and repaid debt of Continuing Operations. On November 14, 1997, the Corporation announced that it had reached a definitive agreement to sell its Power Generation business, the largest component of WELCO, to a subsidiary of Siemens A.G. for \$1.525 billion of cash. The remaining businesses of WELCO, consisting primarily of Energy Systems and Government Operations, are expected to be divested in 1998. In the fourth quarter of 1997, the Corporation recognized a combined after-tax gain on the disposal of Thermo King and WELCO totaling \$871 million, including an adjustment of prior disposal plans.

In 1996, the Corporation completed the sales of Knoll and its defense and electronic systems business for a combined after-tax gain of \$1.2 billion. The purchase price totaled \$3.6 billion of cash plus the assumption by the buyer of certain pension and postretirement liabilities associated with the active employees of the defense and electronic systems business. The net proceeds from these transactions were used to repay debt of Continuing Operations.

Also in 1996, the Corporation adopted plans to dispose of its environmental services businesses and its Communication & Information Systems (CISCO) segment. The combined after-tax losses from these disposals approximated \$200 million in 1996. Various businesses comprising these segments were divested in 1997 and 1996, including the residential security business, the largest component of the CISCO segment. The remaining businesses are expected to be divested in 1998.

In July 1995, the Corporation sold its land development subsidiary for \$430 million of cash and retained approximately \$125 million of mortgage notes receivable, the majority of which have been repaid, and other securities. In addition, the buyer assumed \$19 million of debt. Concurrently, the Corporation invested \$48 million for a 24% equity interest in the new business. The Corporation expects to complete the divestiture of this investment in the near term. The net cash proceeds from the divestiture of this subsidiary were used to repay debt of Discontinued Operations. A net loss of \$76 million was recognized on the disposal.

Following the divestitures of the remaining industrial businesses, which are expected in 1998, the assets of Discontinued Operations will consist primarily of the leasing portfolio, which will liquidate through the year 2015 in accordance with contractual terms. Debt of Discontinued Operations will include only that amount which can be repaid through liquidation of the leasing portfolio. Such debt totaled \$536 million at December 31, 1997. Other liabilities for lagging divestiture costs or unresolved issues related to the sale of the industrial businesses also may remain at year-end 1998.

Except for the leasing portfolio and related debt, all future cash inflows and outflows related to Discontinued Operations will affect Continuing Operations. Management believes that the liability for estimated loss on disposal of Discontinued Operations of \$989 million at December 31, 1997 is adequate to cover future operating costs, estimated losses on disposal, and the remaining divestiture costs associated with all Discontinued Operations.

The following represents the segment results for all Discontinued Operations for 1997, 1996, and 1995:

Segment Results of Operations—Discontinued Operations

(in millions)

Year Ended December 31,	Sales of Products & Services			Operating Profit (Loss)			Operating Profit (Loss) Excluding Special Charges		
	1997	1996	1995	1997	1996	1995	1997	1996	1995
WELCO:									
Power Generation	\$2,004	\$2,172	\$1,718	\$(305)	\$ (75)	\$ (57)	\$(305)	\$ (2)	\$ (29)
Energy Systems	1,098	1,234	1,369	3	(30)	114	(8)	94	130
Other Energy Systems	(208)	(172)	(138)	(78)	(362)	(305)	(78)	(73)	(69)
Energy Systems, net	890	1,062	1,231	(75)	(392)	(191)	(86)	21	61
Government Operations	141	121	155	70	63	81	71	71	81
Corporate and other	67	112	331	(189)	(485)	(112)	(157)	(91)	(98)
Total WELCO	3,102	3,467	3,435	(499)	(889)	(279)	(477)	(1)	15
Thermo King	862	996	1,039	169	187	180	169	193	180
Other segments	305	952	3,969	(61)	(195)	175	(61)	(154)	227
Total Discontinued Operations	\$4,269	\$5,415	\$8,443	\$(391)	\$ (897)	\$ 76	\$(369)	\$ 38	\$ 422

The segment results shown in the table above include sales and operating profit for each segment prior to the measurement date of the plan as well as those after the measurement date. All operating results after the measurement date are charged to the liability for estimated loss on disposal.

WELCO experienced an 11% decline in sales in 1997 compared to 1996, attributable both to Power Generation and to Energy Systems. The 1997 operating loss for Power Generation includes provisions for contract, warranty, and other costs associated with several projects. Both sales and operating profit for Energy Systems in 1997 include a \$49 million unfavorable adjustment for higher costs to complete a complex international nuclear project. Other Energy Systems, which reflects the impact of litigation matters, includes special provisions in 1996 and 1995 for resolution of such matters. Government Operations reported growth in both sales and operating profit for 1997 compared to 1996. WELCO recognized various special charges in 1996 and 1995 for certain matters, including restructuring, litigation, and environmental remediation activities.

The sale of Thermo King on October 31, 1997 resulted in lower reported sales and operating profit for the year although their results through the date of sale were strong compared to the prior period. Declining sales for the other segments reflect continued disposals of the CISCO and environmental services businesses. Other segment results also include income related to the leasing portfolio as well as interest expense on the debt of Discontinued Operations.

INCOME TAXES

The Corporation's 1997 provision for income taxes in total was 57% of the income before taxes and minority interest. The 1997 total provision of \$740 million consists of a \$73 million expense from Continuing Operations and a \$667 million expense from Discontinued Operations primarily related to the gain on the sale of Thermo King.

The Corporation's 1996 provision for income taxes in total was 81% of the income before taxes and minority interest. The 1996 total provision of \$442 million consists of a \$71 million benefit from Continuing Operations, a \$573 million expense from Discontinued Operations

primarily related to the gain on the sale of the defense and electronic systems businesses, and a \$60 million benefit from an extraordinary item.

The Corporation's 1995 provision for income taxes in total was 95% of the income before taxes and minority interest. The 1995 total provision of \$28 million consists of a \$75 million expense from Continuing Operations and a \$47 million benefit from Discontinued Operations.

The Corporation's tax provision or benefit has fluctuated dramatically from the statutory tax rate of 35% of pre-tax income. The items that caused the fluctuations for Continuing Operations are set forth in note 6 to the financial statements. Amortization of intangible assets has a significant effect on the relationship between income taxes and pre-tax income. No tax benefit is recognized on the goodwill amortization recorded as a result of the TNN and CMT, Infinity, and CBS Inc. acquisitions, which approximates \$240 million per year. In future years, the effect will be more dramatic because of increased goodwill amortization that will result from the American Radio acquisition and a full year of amortization of TNN and CMT goodwill.

The net deferred tax asset at December 31, 1997 totaled \$661 million. This amount consists of a net deferred tax asset of \$170 million from Continuing Operations and a net deferred tax asset of \$491 million from Discontinued Operations. The temporary differences that give rise to deferred income taxes are shown in the Consolidated Deferred Income Taxes by Source table in note 6 to the financial statements.

The significant sources of the net deferred tax asset are: (i) the tax effect of cumulative net temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes of \$1,863 million representing future net income tax deductions; and (ii) alternative minimum tax credit carryforwards of \$302 million that have no expiration date. Of the net temporary difference of \$1,863 million, approximately \$1,092 million relates to a net pension obligation, \$1,262 million relates to obligations for postretirement and postemployment benefits, and \$2,016 million relates to reserves for restructuring, litigation, and other matters. These are partially offset by temporary differences of approximately \$2,351 million related primarily to FCC licenses and other broadcasting intangible assets.

Management believes that the Corporation will have sufficient future taxable income to make it more likely than not that the net deferred tax asset will be realized. The reversal of temporary differences may cause tax

losses in future years. Each tax-loss year would receive a new twenty-year carryforward period for tax years beginning after 1997. Under a conservative assumption that all net cumulative temporary differences had reversed in 1997, the Corporation would have through the year 2012 to recover the tax asset. This would require the Corporation to generate average annual taxable income of at least \$125 million.

The following table shows a reconciliation of income (loss) from Continuing Operations before income taxes to taxable income (loss) from Continuing Operations:

Reconciliation of Pre-Tax Income (Loss) from Continuing Operations to U.S. Federal Taxable Income (Loss)

(in millions)

Year Ended December 31,	1997	1996	1995
Pre-tax income (loss) from			
Continuing Operations	\$ (59)	\$(292)	\$ 128
State income tax (benefit)	(21)	26	(12)
Permanent differences:			
Goodwill	225	120	20
Other	(19)	105	44
Net permanent differences	206	225	64
Temporary differences:			
Pensions	16	94	136
Depreciation	59	7	—
Provision for restructuring and other actions	(133)	(629)	487
Other	17	(122)	26
Net temporary differences	(41)	(650)	649
U.S. federal taxable income (loss)	\$ 85	\$(691)	\$ 829

YEAR 2000

The Corporation is addressing the issues associated with its existing computer systems and their ability to operate effectively as the millennium (year 2000) approaches. Both internal and external resources are being utilized to address these matters throughout the Corporation. For the Corporation's Continuing Operations, the assessing and planning phases of the project are essentially complete. The Corporation believes that, based on available information, its year 2000 transition will not have a material adverse effect on its business, operations, or financial results.

For the businesses that the Corporation expects to divest in 1998, the assessing phase of the project is complete and the planning phase is well under way. These matters are not anticipated to materially affect the disposition of the businesses or the sale proceeds.

LIQUIDITY AND CAPITAL RESOURCES

Overview The Corporation manages its liquidity as a consolidated enterprise without regard to whether assets or debt are classified for balance sheet purposes as part of Continuing Operations or Discontinued Operations. As a result, the following discussion focuses on the Corporation's consolidated cash flows and capital resources.

In November 1996, the Corporation announced that it intended to separate its media and industrial businesses. By the end of 1997, Thermo King had been sold for \$2.56 billion. Power Generation was under agreement to be sold for \$1.525 billion. The largest remaining industrial businesses, Energy Systems and Government Operations, as well as several smaller industrial operations, are expected to be sold in 1998. Following these sales, the Corporation's operations will consist of only its media businesses.

The acquisitions of TNN and CMT on September 30, 1997 and Infinity on December 31, 1996 were accomplished through the issuance of additional shares of the Corporation's common stock. As a result of these acquisitions, the Corporation's equity increased more than \$5 billion through the issuance of nearly 250 million additional shares. At December 31, 1997, the Corporation had nearly 700 million shares outstanding.

By divesting the industrial businesses for cash and acquiring the media businesses with stock, the Corporation was able to reduce its total debt to \$3.9 billion at December 31, 1997 from \$6.1 billion at December 31, 1996.

In September 1997, the Corporation announced that it had reached a definitive agreement to acquire American Radio's radio broadcasting operations for \$1.6 billion of cash plus the assumption of approximately \$1 billion of debt. The transaction, which is expected to close in the second quarter of 1998, will add approximately 100 radio stations to the Radio Group's current portfolio.

In January 1998, the Corporation and the NFL announced that CBS was awarded the rights to broadcast American Football Conference games. The eight-year agreement, subject to rebid at the end of five years at the discretion of the NFL, will cost approximately \$4 billion. The contract begins with the 1998 football season and includes two Super Bowls.

In February 1998, the Corporation announced that its Board of Directors authorized the purchase, through open market transactions, of up to \$1 billion of its common stock. At the same time, the Corporation announced that it would suspend dividend payments on its common stock after payment of the March 1, 1998

dividend so that the cash could be used to better enhance shareholder value.

Management expects that the Corporation will have sufficient liquidity to meet ordinary future business needs. Sources of liquidity generally available to the Corporation include cash from operations, proceeds from sales of non-strategic assets, cash and cash equivalents, availability under its credit facility, borrowings from other sources, including funds from the capital markets, and the issuance of additional capital stock.

Operating Activities The operating activities of Continuing Operations used \$201 million of cash in 1997 compared to \$95 million of cash used in 1996. The primary factor causing the additional use of cash in 1997 was the substantial payment of accrued liabilities early in the year. The additional cash generated by the businesses in 1997 was essentially offset by an increase in receivables. In 1995, the operating activities of Continuing Operations generated \$175 million of cash. The decline in operating cash flows from 1995 to 1996 was driven by a \$227 million increase in interest payments in 1996.

In general, the media businesses, through their operations, generate significant cash. The Corporation continues to invest in program rights in an ongoing effort to maintain quality programming and improve ratings in key demographic categories. In each of the last two years, the Corporation has paid nearly \$400 million of interest on debt of Continuing Operations, much of which was incurred to substantially expand the media operations. This debt was more than \$2 billion lower at year-end 1997 compared to the prior year end. In future years, the Corporation's operating cash flows from Continuing Operations will be unfavorably affected by payments associated with retained liabilities of discontinued businesses. However, the annual impact generally is not expected to be significant because the payments could extend for periods of up to 30 years.

Cash contributions to all of the Corporation's pension plans totaled \$164 million in 1997, \$250 million in 1996, and \$315 million in 1995. A \$73 million cash contribution was made in January 1998 in accordance with applicable minimum funding requirements. The 1996 decrease in contributions resulted from the divestiture of the defense and electronic systems business and the assumption of certain pension liabilities by the buyer. The Corporation's contribution level for 1998, which is expected to approximate \$300 million (including the \$73 million contribution made in January 1998), is consistent with the Corporation's goal to fully fund its qualified pension plans over the next several years.

The operating activities of Discontinued Operations used \$437 million of cash during 1997 compared to \$312 million in 1996. In 1995, operating activities of Discontinued Operations generated cash of \$518 million. These cash flows consist of those provided by or used in the operations of the businesses prior to their disposal and the payment of divestiture and other costs associated with divested businesses. The unfavorable cash flows in 1997 and 1996 reflect cash used in the operations of WELCO, particularly in 1997. Cash used in 1996 included substantial payments related to the sale of the defense and electronic systems business. The operations of the defense and electronic systems business, Thermo King, and WELCO generated significant cash in 1995.

Future operating cash flows of Discontinued Operations will consist primarily of operating revenues, operating costs, and disposal costs associated with WELCO and certain other remaining industrial businesses. These cash flows, along with proceeds generated through divestiture of these businesses, will affect the cash flows of Continuing Operations. Interest costs on debt of Discontinued Operations, as well as the repayment of that debt, will be paid through the continued liquidation of the leasing portfolio and are not expected to impact future cash flows of Continuing Operations.

Investing Activities Investing activities provided cash of \$2.5 billion during 1997 and \$2.9 billion during 1996 and used \$4.3 billion of cash during 1995. The sale of Thermo King in 1997 for \$2.56 billion and the sales of Knoll and the defense and electronic systems business in 1996 for \$3.6 billion provided the significant investing cash inflows in 1997 and 1996. The completion of the CBS Inc. acquisition in 1995 for \$5.4 billion caused the major cash outflow in 1995.

The acquisitions of TNN and CMT and Infinity were accomplished using common stock and, except as noted below, did not require the use of cash. Acquisitions for cash of \$59 million completed during 1997 included a U.K. transit advertising company and a payment in connection with a swap of radio stations. Acquisitions of \$1.1 billion completed during 1996 included the cash investment associated with the repayment of Infinity debt at the time of its acquisition, as well as purchases of two Chicago radio stations, TeleNoticias, and several smaller businesses and investments. CBS Inc. was the only major acquisition in 1995.

In 1997, the Corporation completed the sale of Thermo King, generating cash proceeds of \$2.56 billion. Additional cash of approximately \$200 million was generated in 1997 from continued divestiture of non-strategic businesses. The Corporation completed the sales of Knoll and the defense and electronic systems business in

1996, generating \$3.6 billion of cash. Remaining 1996 divestiture cash proceeds resulted primarily from the sales of non-strategic businesses, including Westinghouse Security Systems, and a Providence, Rhode Island, television station acquired with CBS Inc. During 1995, liquidations of Financial Services assets and divestitures generated cash proceeds of \$1 billion and included the sale of the Corporation's land development subsidiary, a majority interest in MICROS, and several smaller businesses.

The Corporation's capital expenditures for Continuing Operations totaled \$121 million in 1997 compared to \$93 million in 1996 and \$32 million in 1995. The increase is primarily attributable to recent acquisitions. Over the next six to 15 years, the Corporation expects to spend approximately \$250 million for equipment and other capital assets to meet commitments for digital transmission capability. Capital expenditures for Discontinued Operations will continue to decline as those businesses are sold.

In 1996 and 1995, the Corporation generated \$44 million and \$305 million of cash, respectively, through the sales of investments held in two trusts that were established to fund executive benefit plans. The trust investments were replaced with the Corporation's common stock.

The Corporation expects to liquidate the remaining assets of Discontinued Operations in 1998. The sale of Power Generation for \$1.525 billion is expected to be completed in mid-1998.

Financing Activities Cash used by financing activities during 1997 totaled \$2 billion compared to \$2.5 billion in 1996. Financing cash outflows in 1997 included \$2.56 billion of debt prepaid upon the sale of Thermo King. Financing cash outflows in 1996 included \$3.6 billion of debt prepaid upon the sales of Knoll and the defense and electronic systems business. Also in 1996, the Corporation prepaid the remaining outstanding debt under its then-existing \$7.5 billion credit facility and replaced it with borrowings under a new \$5.5 billion credit facility (see Revolving Credit Facility). In 1995, financing activities provided cash of \$3.5 billion including \$5.4 billion of borrowings to finance the CBS Inc. acquisition.

Total borrowings under the Corporation's \$5.5 billion revolving credit facility were \$1.5 billion at year-end 1997 (see Revolving Credit Facility). These borrowings were subject to a floating interest rate of 6.7% at December 31, 1997, which was based on the London Interbank Offer Rate (LIBOR), plus a margin based on the Corporation's senior unsecured debt rating and leverage.

Dividends paid in 1997 included \$23 million for Series C preferred stock, which converted into 32 million shares

of common stock in the second quarter of 1997, and \$125 million for common stock dividends. Dividends paid in 1996 included \$47 million for Series C preferred stock, with the remaining \$80 million representing common stock dividends. Dividends paid in 1995 included \$47 million for Series C preferred stock, \$38 million for Series B preferred stock, which converted into 33 million common shares in the third quarter of 1995, and \$74 million representing common stock dividends. The increase in the common stock dividends from 1996 to 1997 reflects nearly 250 million additional shares issued to acquire TNN and CMT and Infinity.

In February 1998, the Corporation announced that its Board of Directors authorized the purchase, through open market transactions, of up to \$1 billion of its common stock. At the same time, the Corporation announced that it would suspend dividend payments on its common stock after payment of the March 1, 1998 dividend so that the cash could be used to better enhance shareholder value.

As a result of the increase in equity from the TNN and CMT and Infinity acquisitions and the financing activities described previously, the Corporation's net debt decreased from 84% of consolidated net capitalization at December 31, 1995 to 50% at December 31, 1996 and to 32% at December 31, 1997.

Revolving Credit Facility In August 1996, the Corporation completed a bank credit agreement with a total commitment of \$5.5 billion. The new agreement was structured as a revolving credit facility with a bullet maturity in five years.

The unused capacity under the revolving credit facility equaled \$4 billion at December 31, 1997. Borrowing availability under the revolver is subject to compliance with certain covenants, representations, and warranties, including a no material adverse change provision with respect to the Corporation taken as a whole, restrictions on liens incurred, a maximum leverage ratio, minimum interest coverage ratio, and minimum consolidated net worth. Certain of the financial covenants become more restrictive over the term of the agreement. At December 31, 1997, the Corporation was in compliance with the financial covenants, which were modified in the fourth quarter of 1997. Certain of the financial covenants were also modified in the first quarter of 1998.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Corporation is exposed to market risk from changes in interest rates and foreign exchange rates. To manage this exposure, the Corporation enters into interest rate and currency exchange agreements. The Corporation

does not use financial instruments for trading purposes and is not a party to any leveraged derivatives.

At December 31, 1997, the Corporation's debt of Continuing Operations was \$3,387 million, of which \$2,181 million was in fixed rate obligations. Additionally, the Corporation had interest rate exchange agreements that converted \$130 million of variable-rate debt to fixed-rate debt. Assuming a 1% increase in interest rates, annual interest expense would be approximately \$12 million higher based on the balance of variable-rate debt outstanding at December 31, 1997. With regard to fixed-rate obligations and interest rate exchange agreements, a 1% decrease in interest rates would increase the value of these instruments by approximately \$150 million.

The Corporation continually monitors its economic exposure to changes in foreign exchange rates and enters into foreign exchange forward or option contracts to hedge its transaction exposure where appropriate. The notional amount of the Corporation's foreign currency forward contracts, which were hedging firm commitments at year-end 1997, was \$16 million. The majority of these related to the Japanese Yen, German Mark, and Canadian Dollar. A 10% change in foreign exchange rates across all currencies in the Corporation's portfolio would not be material.

The Corporation's credit exposure under these agreements is limited to the cost of replacing an agreement in the event of non-performance by its counterparty. To minimize this risk, the Corporation selects high credit quality counterparties.

For further information regarding the Corporation's debt and foreign exchange portfolio, see note 20 to the financial statements.

ENVIRONMENTAL MATTERS

Compliance with federal, state, and local laws and regulations relating to the discharge of pollutants into the environment, the disposal of hazardous wastes, and other related activities affecting the environment have had and will continue to have an impact on the Corporation. It is difficult to estimate the timing and ultimate costs to be incurred in the future due to uncertainties about the status of laws, regulations, and technology; the adequacy of information available for individual sites; the extended time periods over which site remediation occurs; and the identification of new sites. See note 12 to the financial statements.

The majority of the environmental matters being addressed by the Corporation have arisen from past operation of its industrial businesses. Although the remaining industrial businesses are anticipated to be divested by year-end 1998, the Corporation expects to retain certain obligations relating to these past activities.

At December 31, 1997, the Corporation had an accrued liability of \$402 million to cover site investigation, remediation, post-closure, and monitoring activities for approximately 90 sites for which environmental responsibility is expected to remain with the Corporation. Management anticipates that the majority of expenditures for site investigation and remediation will occur during the next five to ten years. Expenditures for post-closure and monitoring activities will be made over periods up to 30 years. Should alternative remediation strategies be selected, the costs related to these sites could differ from the amounts currently accrued. The Corporation recognizes changes in estimates as new remediation requirements are defined or as more information becomes available.

In addition, included in Discontinued Operations are environmental liabilities directly related to active sites that are expected to be assumed by buyers in divestiture transactions.

Management believes, based on its best estimate, that the Corporation has adequately provided for its present environmental obligations and that complying with existing government regulations will not materially impact the Corporation's financial position, liquidity, or results of operations.

LEGAL MATTERS

The Corporation is defending a number of lawsuits on various matters. See note 12 to the financial statements. The Corporation recorded special charges for litigation matters during 1996 and 1995 of \$486 million and \$236 million, respectively, of which \$28 million in 1996 was included in Continuing Operations. These amounts represent management's best estimate of incremental costs associated with resolution of these matters.

Since 1993, the Corporation has entered into agreements to resolve ten litigation claims in connection with alleged tube degradation in steam generators sold by the Corporation as components for nuclear steam supply systems. These agreements, among other things, require the Corporation to provide certain products and services at prices discounted at varying rates. These discounted products and services are expected to be provided primarily over the next nine years. Certain of these discounts will impact future operating results of the

Energy Systems business, which is included in Discontinued Operations. The Corporation expects the obligations for these matters to be assumed by a buyer in a divestiture transaction.

The Corporation is a defendant in numerous lawsuits claiming various asbestos-related personal injuries. The Corporation was neither a manufacturer nor a producer of asbestos and is oftentimes dismissed from these lawsuits on this basis. In court actions resolved, the Corporation has prevailed in the vast majority of these claims and has resolved others through settlement. The Corporation is reimbursed for a substantial portion of its current costs and settlements through its insurance carriers. The Corporation has provided for its share of estimated costs associated with outstanding claims; however, it cannot reasonably estimate costs for unasserted asbestos claims.

Litigation is inherently uncertain and always difficult to predict. Substantial damages are sought in certain of the Corporation's pending cases and, although management believes a significant adverse judgment is unlikely, any such judgment could have a material adverse effect on the Corporation's results of operations for a quarter or a year. However, based on its understanding and evaluation of the relevant facts and circumstances, management believes that the Corporation has meritorious defenses to the litigation referenced in note 12 and that the Corporation has adequately provided for costs arising from potential settlement of these matters when in the best interest of the Corporation. Management believes that the litigation should not have a material adverse effect on the financial condition of the Corporation.

RETAINED LIABILITIES OF DISCONTINUED BUSINESSES

Liabilities for the environmental matters and certain of the litigation matters discussed previously, although arising from discontinued businesses, are expected to be retained by the Corporation following the divestiture of the remainder of the industrial businesses. As a result, liabilities totaling \$958 million at December 31, 1997 and related assets of \$244 million have been separately presented on the Corporation's balance sheet. See note 12 to the financial statements.

REPORT OF MANAGEMENT

The Corporation has prepared the consolidated financial statements and related financial information included in this report. Management has the primary responsibility for the financial statements and other financial information and for ascertaining that the data fairly reflect the financial position, results of operations, and cash flows of the Corporation. The financial statements were prepared in accordance with generally accepted accounting principles appropriate in the circumstances, and necessarily include amounts that are based on best estimates and judgments with appropriate consideration given to materiality. Financial information included elsewhere in this report is presented on a basis consistent with the financial statements.

The Corporation maintains a system of internal accounting controls, supported by adequate documentation, to provide reasonable assurance that assets are safeguarded and that the books and records reflect the authorized transactions of the Corporation. Limitations exist in any system of internal accounting controls based on the recognition that the cost of the system should not exceed the benefits derived. The Corporation believes its system of internal accounting controls, augmented by its corporate auditing function, appropriately balances the cost/benefit relationship.

The independent auditors provide an objective assessment of the degree to which management meets its responsibility for fair financial reporting. They regularly evaluate elements of the internal control structure and perform such tests and procedures as they deem necessary to express an opinion on the fairness of the financial statements.

The Board of Directors pursues its responsibility for the Corporation's financial statements through its Audit Review Committee composed of directors who are not officers or employees of the Corporation. The Audit Review Committee meets regularly with the independent auditors, management, and the corporate auditors. The independent auditors and the corporate auditors have direct access to the Audit Review Committee, with and without the presence of management representatives, to discuss the scope and results of their audit work and their comments on the adequacy of internal accounting controls and the quality of financial reporting.

We believe that the Corporation's policies and procedures, including its system of internal accounting controls, provide reasonable assurance that the financial statements are prepared in accordance with the applicable securities laws and with a corresponding standard of business conduct.

INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CBS CORPORATION

We have audited the accompanying consolidated balance sheets of CBS Corporation and subsidiaries as of December 31, 1997 and 1996, and the related consolidated statements of income, cash flows, and shareholders' equity for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CBS Corporation and subsidiaries as of December 31, 1997 and 1996, and the results of their operations and their cash flows for the years then ended, in conformity with generally accepted accounting principles.

KPMG Peat Marwick LLP

KPMG Peat Marwick LLP
Pittsburgh, Pennsylvania
January 28, 1998

REPORT OF INDEPENDENT ACCOUNTANTS

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CBS CORPORATION

In our opinion, the accompanying consolidated financial statements appearing on pages 26 through 49 of this Annual Report on Form 10-K present fairly, in all material respects, the results of operations of CBS Corporation and its subsidiaries and their cash flows for the year ended December 31, 1995, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Corporation's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for the opinion expressed above. We have not audited the consolidated financial statements of the Corporation and its subsidiaries for any period subsequent to December 31, 1995.

Price Waterhouse LLP

Price Waterhouse LLP
Pittsburgh, Pennsylvania
February 12, 1996 except for the
restatements discussed in notes 1 and 7, for
which the dates are March 31, 1996, November 13, 1996,
and September 30, 1997.

CONSOLIDATED STATEMENT OF INCOME

(in millions except per-share amounts)

Year Ended December 31,	1997	1996	1995
Revenues	\$ 5,363	\$ 4,143	\$1,074
Operating expenses	(3,483)	(2,786)	(427)
Depreciation and amortization	(445)	(279)	(57)
Residual costs of discontinued businesses (note 19)	(143)	(114)	(37)
Marketing, administration, and general expenses	(1,043)	(910)	(393)
Operating profit	249	54	160
Other income (expense), net (note 18)	78	55	152
Interest expense	(386)	(401)	(184)
Income (loss) from Continuing Operations before income taxes and minority interest in income of consolidated subsidiaries	(59)	(292)	128
Income tax (expense) benefit (note 6)	(73)	71	(75)
Minority interest in (income) loss of consolidated subsidiaries	1	—	(6)
Income (loss) from Continuing Operations	(131)	(221)	47
Discontinued Operations, net of income taxes (notes 1 and 7):			
Income (loss) from Discontinued Operations	(191)	(609)	19
Estimated gain (loss) on disposal of Discontinued Operations	871	1,018	(76)
Income (loss) from Discontinued Operations	680	409	(57)
Extraordinary item, net of income taxes:			
Loss on early extinguishment of debt (note 2)	—	(93)	—
Net income (loss)	\$ 549	\$ 95	\$ (10)
Basic and diluted earnings (loss) per common share (note 15):			
Continuing Operations	\$ (.24)	\$ (.67)	\$ (.09)
Discontinued Operations	1.08	1.02	(.16)
Extraordinary item	—	(.23)	—
Basic and diluted earnings (loss) per common share	\$.84	\$.12	\$ (.25)
Cash dividends per common share	\$.20	\$.20	\$.20

The Notes to the Financial Statements are an integral part of these financial statements.

Per-share amounts for 1996 and 1995 have been restated to reflect the adoption of SFAS No. 128, "Earnings per Share."

CONSOLIDATED BALANCE SHEET

(in millions)

At December 31,

	1997	1996
ASSETS:		
Cash and cash equivalents (note 2)	\$ 8	\$ 129
Customer receivables (net of allowance for doubtful accounts of \$35 million and \$27 million)	936	783
Program rights	502	431
Deferred income taxes (note 6)	394	377
Prepaid and other current assets	135	182
Total current assets	1,975	1,902
Property and equipment, net (note 8)	1,066	1,017
FCC licenses, net (note 9)	2,171	2,199
Goodwill, net (note 9)	9,681	8,721
Other intangible and noncurrent assets (note 9)	1,610	1,567
Net assets of Discontinued Operations (note 7)	212	1,646
Total assets	\$16,715	\$17,052
LIABILITIES AND SHAREHOLDERS' EQUITY:		
Short-term debt (note 10)	\$ 89	\$ 484
Current maturities of long-term debt (note 10)	62	4
Accounts payable	221	206
Liabilities for talent and program rights	309	308
Other current liabilities (note 11)	868	1,380
Total current liabilities	1,549	2,382
Long-term debt (note 10)	3,236	5,147
Pension liability (note 4)	1,149	1,061
Other noncurrent liabilities (note 11)	2,696	2,728
Total liabilities	8,630	11,318
Contingent liabilities and commitments (notes 12 and 13)		
Minority interest in equity of consolidated subsidiaries	5	3
Shareholders' equity (note 14):		
Preferred stock, \$1.00 par value (25 million shares authorized):		
Series C conversion preferred (no shares and 4 million shares issued)	—	4
Common stock, \$1.00 par value (1,100 million shares authorized, 718 million and 609 million shares issued)	718	609
Capital in excess of par value	7,178	5,376
Common stock held in treasury, at cost	(530)	(546)
Minimum pension liability adjustment (note 4)	(771)	(796)
Retained earnings	1,485	1,084
Total shareholders' equity	8,080	5,731
Total liabilities and shareholders' equity	\$16,715	\$17,052

The Notes to the Financial Statements are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

(in millions)

Year Ended December 31,	1997	1996	1995
Cash flows from operating activities of Continuing Operations:			
Income (loss) from Continuing Operations	\$ (131)	\$ (221)	\$ 47
Adjustments to reconcile income (loss) from Continuing Operations to net cash provided (used) by operating activities:			
Depreciation and amortization	445	279	57
Gains on asset dispositions	(39)	(13)	(121)
Other noncash adjustments	(81)	(164)	—
Changes in assets and liabilities, net of effects of acquisitions and divestitures of businesses:			
Receivables, current and noncurrent	(144)	(22)	208
Accounts payable	14	67	(37)
Deferred and current income taxes	5	37	14
Program rights	(79)	(148)	(47)
Other assets and liabilities	(191)	90	54
Cash provided (used) by operating activities of Continuing Operations	(201)	(95)	175
Cash provided (used) by operating activities of Discontinued Operations (note 7)	(437)	(312)	518
Cash flows from investing activities:			
Business acquisitions	(59)	(1,110)	(5,411)
Business divestitures and other asset liquidations	2,752	4,165	1,045
Capital expenditures—Continuing Operations	(121)	(93)	(32)
Capital expenditures—Discontinued Operations	(85)	(113)	(258)
Asset liquidations of trust investments	—	44	305
Other	—	—	15
Cash provided (used) by investing activities	2,487	2,893	(4,336)
Cash flows from financing activities:			
Bank revolver borrowings	2,970	7,263	7,480
Bank revolver repayments	(4,555)	(4,318)	(8,294)
Net reduction in other short-term debt	(406)	(403)	(416)
Long-term borrowings	—	—	5,009
Repayments of long-term debt	(153)	(5,012)	(9)
Stock issued	287	130	90
Debt issue costs	(10)	(12)	(176)
Dividends paid	(148)	(127)	(159)
Cash provided (used) by financing activities	(2,015)	(2,479)	3,525
Increase (decrease) in cash and cash equivalents	(166)	7	(118)
Cash and cash equivalents at beginning of period for Continuing and Discontinued Operations (notes 2 and 7)	233	226	344
Cash and cash equivalents at end of period for Continuing and Discontinued Operations (notes 2 and 7)	\$ 67	\$ 233	\$ 226
Supplemental disclosure of cash flow information:			
Interest paid—Continuing Operations	\$ 395	\$ 392	\$ 165
Interest paid—Discontinued Operations	95	106	188
Total interest paid	\$ 490	\$ 498	\$ 353
Income taxes paid (refunded)	\$ 68	\$ (34)	\$ 61

The Notes to the Financial Statements are an integral part of these financial statements and include descriptions of noncash transactions.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

(in millions)

	Preferred Stock	Common Stock at Par Value	Capital in Excess of Par Value	Treasury Stock	Minimum Pension Liability Adjustment	Retained Earnings	Total
Balance at December 31, 1994	\$ 12	\$ 393	\$ 1,931	\$ (870)	\$ (962)	\$ 1,285	\$ 1,789
Series B preferred shares converted	(8)	33	(25)				—
Shares issued under various compensation and benefit plans			(55)	139			84
Shares issued under dividend reinvestment plan			(4)	11			7
Pension liability adjustment, net of deferred taxes					(258)		(258)
Net loss						(10)	(10)
Dividends paid						(159)	(159)
Balance at December 31, 1995	\$ 4	\$ 426	\$ 1,847	\$ (720)	\$(1,220)	\$ 1,116	\$ 1,453
Shares issued under various compensation and benefit plans			(41)	161			120
Shares issued under dividend reinvestment plan			(3)	13			10
Shares issued for Infinity acquisition		183	3,573				3,756
Pension liability adjustment, net of deferred taxes					424		424
Net income						95	95
Dividends paid						(127)	(127)
Balance at December 31, 1996	\$ 4	\$ 609	\$ 5,376	\$ (546)	\$ (796)	\$ 1,084	\$ 5,731
Series C preferred shares converted	(4)	32	(28)				—
Shares issued under various compensation and benefit plans		18	333	15			366
Shares issued under dividend reinvestment plan			7	1			8
Shares issued for TNN and CMT acquisition		59	1,490				1,549
Pension liability adjustment, net of deferred taxes					25		25
Net income						549	549
Dividends paid						(148)	(148)
Balance at December 31, 1997	\$ —	\$ 718	\$ 7,178	\$(530)	\$ (771)	\$ 1,485	\$ 8,080

The Notes to the Financial Statements are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: Basis of Presentation

Consolidation On December 1, 1997, Westinghouse Electric Corporation (Westinghouse) changed its name to CBS Corporation. These consolidated financial statements include the accounts of CBS Corporation and its subsidiary companies (together, the Corporation) after elimination of intercompany accounts and transactions. Investments in joint ventures and other companies that the Corporation does not control but has the ability to exercise significant management influence over operating and financial policies are accounted for by the equity method.

The Corporation's Continuing Operations include the Radio Group, the Television Group, Network, and Cable. Segment information is included in note 19 to the financial statements.

On September 30, 1997, the Corporation acquired Gaylord Entertainment Company's (Gaylord) two major cable networks: The Nashville Network (TNN) and Country Music Television (CMT). On December 31, 1996, the Corporation acquired Infinity Broadcasting Corporation (Infinity), and on November 24, 1995, it acquired CBS Inc. The Corporation's Consolidated Statement of Income includes the operating results of the acquired entities from their respective dates of acquisition. See note 3 to the financial statements.

In September 1997, the Corporation announced that it had reached a definitive agreement to acquire the radio broadcasting operations of American Radio Systems Corporation (American Radio) for \$1.6 billion of cash plus the assumption of approximately \$1 billion of debt. The transaction is expected to close in the second quarter of 1998.

Certain previously reported amounts have been reclassified to conform to the 1997 presentation.

Discontinued Operations Under various disposal plans adopted in recent years, the Corporation has either completed or planned the divestiture of all of its industrial businesses. See note 7 to the financial statements.

In November 1996, the Corporation announced a conditional plan to separate its media and industrial businesses. The Corporation planned to form a new company to be called Westinghouse Electric Company (WELCO), which, after modification of the plan, would include all of the Corporation's then-remaining industrial businesses except for Thermo King Corporation (Thermo King), its transport temperature control business. In

September 1997, the Corporation announced a definitive agreement to sell Thermo King and completed the sale in October 1997.

In November 1997, the Corporation announced that it would separate the remaining industrial businesses by way of sale and that it had reached a definitive agreement to sell Power Generation, the largest of those businesses. All of the remaining industrial businesses are expected to be divested in 1998. In connection with these actions, the Corporation reclassified the assets and liabilities of Thermo King and WELCO as Discontinued Operations except for certain liabilities expected to be retained by the Corporation. See note 12 to the financial statements.

In November 1996, the Corporation adopted a plan to exit its Communication & Information Systems (CISCO) segment, and in March 1996, adopted a plan to exit its environmental services segment. These businesses were reclassified as Discontinued Operations in 1996.

In December 1995, the Corporation announced a plan to divest its defense and electronic systems business and The Knoll Group (Knoll), its office furniture segment. In July 1995, the Corporation sold WCI Communities, Inc. (WCI), its land development subsidiary. These businesses were reclassified as Discontinued Operations in 1995.

As a result, certain financial information previously issued has been restated to give effect to the classification of these businesses as discontinued operations in accordance with Accounting Principles Board (APB) Opinion No. 30, "Reporting the Results of Operations—Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions."

NOTE 2: Summary of Significant Accounting Policies

Revenue Recognition Revenues are primarily derived from the sale of advertising spots and are recognized when the spots are broadcast. The Corporation also receives syndication revenues on sales of owned programming, cable license fees from distribution of its cable networks, and advertising revenues on the sale of outdoor advertising space. Syndication revenues are recognized when the programming is available to telecast and certain other conditions are met. Revenues from cable license fees are recorded in the period that service is provided. Revenues on outdoor advertising space are recognized proportionately over the contract term.

Stock-Based Compensation The Corporation measures compensation cost for stock-based awards using the intrinsic value based method of accounting prescribed by APB Opinion No. 25, "Accounting for Stock Issued to Employees." The pro forma net income and pro forma earnings per share disclosures using the fair value based method defined in Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," are provided in note 16 to the financial statements.

Legal Costs When estimating the amount of probable loss to be recognized in connection with litigation matters, the Corporation includes estimated external legal costs through the date of resolution. All other legal costs are recognized in the period in which they are incurred.

Environmental Costs The Corporation records liabilities when environmental assessments or remedial efforts are probable and the costs can be reasonably estimated. Such estimates are adjusted if necessary as new remediation requirements are defined or as more information becomes available.

Extraordinary Item In 1996, the Corporation extinguished prior to maturity \$6.8 billion of debt under its then-existing \$7.5 billion credit facility. These prepayments represented all outstanding borrowings under this facility. As a result of the early extinguishment of debt and the write-off of related debt issue costs, the Corporation recognized an extraordinary loss of \$93 million, net of a tax benefit of \$60 million, in 1996.

Cash and Cash Equivalents The Corporation considers all investment securities with a maturity of three months or less when acquired to be cash equivalents. All cash and temporary investments are placed with high credit quality financial institutions, and the amount of credit exposure to any one financial institution is limited.

Program Rights Costs incurred in connection with the production of, or the purchase of, rights to programs to be broadcast within one year are classified as current assets while costs of those programs to be broadcast after one year are considered noncurrent. Program costs are amortized as the respective programs are broadcast. Program rights are carried at the lower of unamortized cost or estimated net realizable value.

Property and Equipment Property and equipment assets are recorded at cost and depreciated over their estimated useful lives. Depreciation is generally computed on the straight-line method based on useful lives of 27.5 to 60 years for buildings, 20 years for land improvements, and three to 12 years for equipment.

Leasehold improvements are amortized over the shorter of the useful life or the term of the lease. Expenditures for additions and improvements are capitalized, and costs for repairs and maintenance are charged to operations as incurred. The Corporation limits capitalization of newly acquired assets to those assets with cost generally in excess of \$1,500.

Intangible Assets Identifiable intangible assets primarily include Federal Communications Commission (FCC) licenses, which are limited as to availability and have historically appreciated in value with the passage of time, and cable license agreements. Identifiable intangible assets and goodwill are amortized using the straight-line method over their estimated lives but not in excess of 40 years.

Subsequent to the acquisition of an intangible or other long-lived asset, the Corporation evaluates whether later events and circumstances indicate the remaining estimated useful life of that asset may warrant revision or that the remaining carrying value of such an asset may not be recoverable. If definitive cash flows are not available for a specific intangible or other long-lived asset, the Corporation evaluates recoverability of the specific business to which the asset relates. When factors indicate that an intangible or other long-lived asset should be evaluated for possible impairment, the Corporation uses an estimate of the related asset's undiscounted future cash flows over the remaining life of that asset in measuring recoverability. If such an analysis indicates that impairment has in fact occurred, the Corporation writes down the book value of the intangible or other long-lived asset to its fair value.

Estimates The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates, including those related to litigation, environmental liabilities, program rights, contracts, pensions, and Discontinued Operations, based on currently available information. Changes in facts and circumstances may result in revised estimates.

New Pronouncements In June 1997, SFAS No. 130, "Reporting Comprehensive Income," and SFAS No. 131, "Disclosure About Segments of an Enterprise and Related Information," were issued. SFAS 130 requires that an enterprise report by major component and as a single total the change in its net assets from nonowner

sources during the period. SFAS 131 establishes annual and interim reporting standards for an enterprise's operating segments and related disclosures about its products, services, geographic areas, and major customers. Adoption of these statements will not impact the Corporation's consolidated financial position, results of operations, or cash flows, and any effect will be limited to the form and content of its disclosures. Both statements are effective for fiscal years beginning after December 15, 1997.

At December 31, 1997, the Corporation adopted SFAS No. 128, "Earnings per Share," which establishes standards for computing and disclosing basic and diluted earnings per common share. Earnings per common share for 1996 and 1995 have been restated to reflect the adoption of SFAS 128. See note 15 to the financial statements.

NOTE 3: Acquisitions

On September 30, 1997, the Corporation acquired Gaylord's two major cable networks: TNN and CMT. The acquisition included the domestic and international operations of TNN, the U.S. and Canadian operations of CMT, and approximately \$50 million in working capital. The total purchase price of \$1.55 billion was paid through the issuance of 59 million shares of the Corporation's common stock. The acquisition was accounted for under the purchase method. Based on preliminary estimates, which may be revised at a later date, the excess of the consideration paid over the estimated fair value of net assets acquired of approximately \$1.2 billion was recorded as goodwill and is being amortized on a straight-line basis over 40 years.

Prior to the acquisition, the Corporation provided certain services to TNN and CMT for which it received a commission. Additionally, the Corporation owned a 33% interest in CMT.

On December 31, 1996, the Corporation acquired Infinity for \$3.8 billion of equity and \$.9 billion of debt. The acquisition, which was accounted for under the purchase method, resulted in an increase in the Corporation's shareholders' equity at year-end 1996 of \$3.8 billion from the issuance of 183 million shares of common stock and the conversion of Infinity options into options to acquire approximately 22 million additional shares of the Corporation's common stock.

The estimated fair values of assets acquired and liabilities assumed are summarized in the following table:

Fair Values of Assets Acquired and Liabilities Assumed

(in millions)

	TNN and CMT At September 30, 1997	INFINITY At December 31, 1996
Cash	\$ 8	\$ —
Receivables	63	180
Program rights	22	—
Investments	—	107
Assets held for sale	—	70
Property and equipment	49	39
Identifiable intangible assets:		
FCC licenses	—	996
Cable license agreements	506	—
Other	—	277
Goodwill	1,177	3,630
Other assets	4	31
Liabilities for talent, program rights, and similar contracts	(8)	—
Debt	—	(149)
Deferred income taxes	(200)	(328)
Other liabilities	(71)	(146)
Total purchase price	\$1,550	\$4,707

The following unaudited pro forma information combines the consolidated results of operations of the Corporation with those of TNN and CMT and Infinity as if these acquisitions had occurred at the beginning of 1996. The pro forma results give effect to certain purchase accounting adjustments, including additional depreciation expense resulting from a step-up in the basis of fixed assets, additional amortization expense from goodwill and other identifiable intangible assets, increased interest expense from acquisition debt, related income tax effects, and the issuance of additional shares in connection with the acquisitions.

Pro Forma Results

(unaudited, in millions except per-share amounts)

Year Ended December 31,	1997	1996
Revenues	\$5,566	\$5,137
Interest expense	(386)	(482)
Loss from Continuing Operations	(129)	(242)
Loss per common share—		
Continuing Operations	(.23)	(.45)

This pro forma financial information is presented for comparative purposes only and is not necessarily indicative of the operating results that actually would have occurred had the TNN and CMT and Infinity acquisitions been consummated on January 1, 1996. In addition, these results are not intended to be a projection of future

results and do not reflect any synergies that might be achieved from combined operations.

NOTE 4: Pensions

The Corporation has a number of defined benefit pension plans covering substantially all employees. Most plan benefits are based on either years of service and compensation levels at the time of retirement or a formula based on career earnings. Pension benefits are paid primarily from trusts funded by the Corporation and employee contributions. The Corporation funds its qualified U.S. pension plans at amounts equal to or greater than the minimum funding requirements of the Employee Retirement Income Security Act of 1974, as amended. Substantially all plan assets are invested in equity and fixed income securities. The Corporation also participates in various multi-employer, union-administered defined benefit plans that cover certain broadcast employees. Pension expense related to these multi-employer plans for 1997 and 1996 was \$11 million and \$10 million, respectively, and was not material for 1995.

The components of net periodic pension cost follow:

Net Periodic Pension Cost

(in millions)

Year Ended December 31,	1997	1996	1995
Service cost	\$ 62	\$ 70	\$ 53
Interest cost on projected benefit obligation	384	371	391
Amortization of unrecognized net transition obligation	27	25	35
Amortization of unrecognized prior service benefit	(10)	(7)	(11)
Amortization of unrecognized net loss	83	108	68
	546	567	536
Return on plan assets:			
Actual return on plan assets	(636)	(437)	(584)
Deferred gain	290	90	245
Recognized return on plan assets	(346)	(347)	(339)
Net periodic pension cost	\$ 200	\$ 220	\$ 197

Of the net periodic pension cost shown in the preceding table, \$83 million, \$121 million, and \$172 million are included in the results of operations of Discontinued Operations for 1997, 1996, and 1995, respectively.

The assumptions used to develop the net periodic pension cost and the present value of benefit obligations are shown in the following table:

Significant Pension Plan Assumptions

	1997	1996	1995
Discount rate:			
Periodic pension cost	7.75%	6.75%	8.5%
Pension benefit obligation	7.25	7.75	6.75
Compensation increase rate	4.0	4.0	4.0
Long-term rate of return on plan assets	9.5	9.5	9.75

Based on the requirements of SFAS No. 87, "Employers' Accounting for Pensions," the Corporation adjusts the discount rate to reflect current and expected-to-be-available interest rates on high quality fixed income investments at the end of each year.

The table on the following page sets forth the funded status of the defined benefit plans and amounts recognized in the Corporation's balance sheet at December 31, 1997 and 1996:

Funded Status—Pension Plans

(in millions)

	1997		1996	
	Assets Exceed Accumulated Benefits	Accumulated Benefits Exceed Assets	Assets Exceed Accumulated Benefits	Accumulated Benefits Exceed Assets
At December 31,				
Actuarial present value of benefit obligation:				
Vested	\$ (830)	\$(3,836)	\$(693)	\$(3,875)
Nonvested	(22)	(268)	(47)	(265)
Accumulated benefit obligation	(852)	(4,104)	(740)	(4,140)
Effect of projected future compensation levels	(132)	(188)	(116)	(198)
Projected benefit obligation for service rendered to date	(984)	(4,292)	(856)	(4,338)
Plan assets at fair value	1,023	2,991	879	3,051
Projected benefit obligation in excess of plan assets	39	(1,301)	23	(1,287)
Unrecognized net loss (gain)	30	1,355	(1)	1,402
Prior service cost (benefit) not yet recognized in net periodic pension cost	(63)	(72)	9	(86)
Unrecognized net transition obligation (asset)	(6)	94	(11)	128
Prepaid pension cost	—	76	20	157
Minimum pension liability	—	(1,189)	—	(1,246)
Pension asset (liability) included in consolidated balance sheet	\$ —	\$(1,113)	\$ 20	\$(1,089)

The Corporation sponsors various non-qualified supplemental pension plans that provide additional benefits to certain employees. For financial reporting purposes, these plans are treated as non-funded pension plans. The unfunded accumulated benefit obligation under these plans included in the preceding table at December 31, 1997 and 1996 is \$307 million and \$260 million, respectively.

At December 31, 1997 and 1996, included in the balance sheet of Continuing and Discontinued Operations are the following pension assets and liabilities:

Balance Sheet Status

(in millions)

	1997	
	Net Pension Liability	Intangible Asset
At December 31,		
Continuing Operations	\$(1,149)	\$22
Discontinued Operations	36	—
Total	\$(1,113)	\$22
	1996	
	Net Pension Liability	Intangible Asset
At December 31,		
Continuing Operations	\$(1,061)	\$40
Discontinued Operations	(8)	—
Total	\$(1,069)	\$40

Included in plan assets at December 31, 1997 are 5,614,600 shares of the Corporation's common stock having a market value of \$165 million. Dividends paid by the Corporation during 1997 on shares held by the pension fund totaled \$1 million.

During 1997 and 1996, respectively, the Corporation contributed \$164 million and \$250 million of cash to its pension plans.

Pension plans are considered unfunded when the accumulated benefit obligation exceeds the fair value of plan assets. Accordingly, the Corporation has recorded a minimum pension liability and a charge to shareholders' equity, net of taxes, for its unfunded pension plans, as shown in the following table:

Effect of Minimum Pension Liability on Equity

(in millions)

	1997	1996
At December 31,		
Unfunded pension obligation	\$(1,113)	\$(1,089)
Less: Prepaid pension cost	76	157
Minimum pension liability	(1,189)	(1,246)
Add: Intangible pension asset	22	40
Add: Deferred tax effects	396	410
Reduction of shareholders' equity	\$ (771)	\$ (796)

NOTE 5: Postretirement Benefits Other Than Pensions, and Postemployment Benefits

The Corporation has postretirement plans that provide defined medical, dental, and life insurance benefits for eligible retirees and dependents.

The components of net periodic postretirement benefit cost follow:

Net Periodic Postretirement Benefit Cost
(in millions)

Year Ended December 31,	1997	1996	1995
Service cost	\$ 11	\$ 11	\$ 13
Interest cost on accumulated postretirement benefit obligation	104	97	100
Amortization of unrecognized net loss (gain)	1	4	(4)
Recognized return on plan assets	(5)	(5)	(1)
Net periodic postretirement benefit cost	\$111	\$107	\$108

Of the net periodic postretirement benefit cost shown in the preceding table, \$42 million, \$55 million, and \$77 million are included in the results of operations of Discontinued Operations for 1997, 1996, and 1995, respectively.

The assumptions used to develop the net periodic postretirement benefit cost and the present value of benefit obligations are shown in the following table:

Significant Postretirement Benefit Plan Assumptions

At December 31,	1997	1996	1995
Discount rate	7.25%	7.75%	6.75%
Health care cost trend rates	9.5*	10.0*	10.5*
Compensation increase rate	4.0	4.0	4.0
Long-term rate of return on plan assets	7.0	7.0	7.0

* At December 31, 1997, the rate was assumed to decrease ratably to 5.50% in 2005, decrease to 5.25% in 2006, and remain at that level thereafter. At December 31, 1996, the rate was assumed to decrease ratably to 6% in 2004, decrease to 5.75% in 2005, and remain at that level thereafter. At December 31, 1995, the rate was assumed to decrease ratably to 5% in 2006, decrease to 4.75% in 2007, and remain at that level thereafter.

Net periodic postretirement benefit cost is determined using the assumptions as of the beginning of the year. The funded status is determined using the assumptions as of the end of the year.

The funded status and amounts recognized in the Corporation's balance sheet at December 31, 1997 and 1996 were as follows:

Funded Status—Postretirement Benefits
(in millions)

At December 31,	1997	1996
Accumulated postretirement benefit obligation:		
Retirees	\$(1,157)	\$(1,099)
Fully eligible, active plan participants	(53)	(61)
Other active plan participants	(215)	(245)
Total accumulated postretirement benefit obligation	(1,425)	(1,405)
Unrecognized net loss	197	152
Unrecognized prior service benefit	(36)	(33)
Plan assets at fair value	69	68
Accrued postretirement benefit cost	\$(1,195)	\$(1,218)

The accrued postretirement benefit cost included in the net assets of Discontinued Operations at December 31, 1997 and 1996 was \$35 million and \$59 million, respectively.

The funded assets consist primarily of interest-bearing securities. The effect of a 1% annual increase in the assumed health care cost trend rates would increase the accumulated postretirement benefit obligation by approximately \$33 million and would increase net periodic postretirement benefit cost by approximately \$3 million.

The Corporation provides certain postemployment benefits to former or inactive employees and their dependents during the time period following employment but before retirement. At December 31, 1997 and 1996, the Corporation's liability for postemployment benefits totaled \$66 million and \$67 million, respectively. The portion of this liability included in the net assets of Discontinued Operations was \$38 million and \$40 million at December 31, 1997 and 1996, respectively.

NOTE 6: Income Taxes

Income tax expense (benefit) included in the consolidated financial statements follows:

Components of Consolidated Income Tax Expense (Benefit)
(in millions)

Year Ended December 31,	1997	1996	1995
Continuing Operations	\$ 73	\$ (71)	\$ 75
Discontinued Operations	667	573	(47)
Extraordinary item	—	(60)	—
Income tax expense	\$740	\$442	\$ 28

The tax provision for Discontinued Operations includes tax expense of \$779 million in 1997 and \$868 million in

1996 for the estimated gain on disposal of Discontinued Operations. The 1995 tax benefit includes \$32 million associated with the estimated loss on disposal of Discontinued Operations.

Income Tax Expense (Benefit) from Continuing Operations

(in millions)

Year Ended December 31,	1997	1996	1995
Current:			
Federal	\$ 37	\$(17)	\$132
State	19	(19)	27
Foreign	1	—	—
Total current income tax expense (benefit)	57	(36)	159
Deferred:			
Federal	14	(28)	(69)
State	2	(7)	(15)
Total deferred income tax expense (benefit)	16	(35)	(84)
Income tax expense (benefit)	\$ 73	\$(71)	\$ 75

Consolidated Income Tax Expense (Benefit)

(in millions)

Year Ended December 31,	1997	1996	1995
Current:			
Federal	\$ 79	\$ 88	\$ 18
State	73	52	7
Foreign	46	27	27
Total current income tax expense	198	167	52
Deferred:			
Federal	553	269	(34)
State	(41)	(2)	(5)
Foreign	30	8	15
Total deferred income tax expense (benefit)	542	275	(24)
Income tax expense	\$740	\$442	\$ 28

During 1997, 1996, and 1995, \$14 million, \$229 million, and (\$138) million of deferred tax effects, respectively, were recorded in shareholders' equity as part of the minimum pension liability adjustment. See note 4 to the financial statements.

The foreign portion of income or loss before income taxes and minority interest in income of consolidated subsidiaries included in the Corporation's results of operations for both Continuing and Discontinued Operations consisted of income of \$476 million in 1997, \$32 million in 1996, and \$128 million in 1995. Such income consists of profits and losses generated from foreign operations, primarily of Discontinued Operations, that can be subject to both U.S. and foreign income taxes.

Deferred income taxes result from temporary differences in the financial bases and tax bases of assets and liabilities. The types of differences that give rise to significant portions of deferred income tax liabilities or assets are shown in the following table:

Consolidated Deferred Income Taxes by Source

(in millions)

At December 31,	1997	1996
Deferred tax assets:		
Provision for expenses and losses	\$ 1,204	\$ 1,352
Long-term contracts in process	91	38
Minimum pension liabilities	382	360
Operating losses and credit carryforwards	316	796
Postretirement and postemployment benefits	442	450
Other	281	276
Total deferred tax assets	2,716	3,272
Valuation allowance	(137)	(52)
Net deferred tax asset	2,579	3,220
Deferred tax liabilities:		
Accelerated depreciation and amortization	(1,176)	(992)
Leasing activities	(572)	(575)
Other	(170)	(242)
Total deferred tax liabilities	(1,918)	(1,809)
Deferred income taxes, net asset	\$ 661	\$ 1,411

At December 31, 1997 and 1996, included in the balance sheet of Continuing Operations and net assets of Discontinued Operations are the following net deferred tax assets:

Balance Sheet Status

(in millions)

At December 31,	1997	1996
Continuing Operations	\$170	\$ 687
Discontinued Operations	491	724
Deferred income taxes, net asset	\$661	\$1,411

The valuation allowance for deferred taxes reflects foreign tax credits and operating loss carryforwards of certain foreign subsidiaries not anticipated to be utilized as a result of divestitures of foreign subsidiaries principally related to Discontinued Operations.

At December 31, 1997, there were alternative minimum tax credit carryforwards of \$302 million that have no expiration date. At December 31, 1997, there were \$30 million of net operating loss carryforwards attributable to foreign subsidiaries. Of this total, approximately \$14 million has no expiration date. The remaining amount will expire not later than 2004. At December 31, 1997, there were \$169 million of foreign tax credit carryforwards, \$23 million of which will expire in 1999. The remaining amount will expire no later than 2003.

Income Tax Expense (Benefit) from Continuing Operations
(in millions)

Year Ended December 31,	1997	1996	1995
Federal income tax expense (benefit) at statutory rate	\$(21)	\$(102)	\$45
Increase (decrease) in tax resulting from:			
Amortization of goodwill	78	42	7
State income tax expense (benefit), net of federal effect	13	(17)	8
Lower tax rate on income of foreign sales corporations	(5)	(2)	—
Gain on sale of stock of subsidiary and affiliate	—	—	12
Nondeductible expenses	3	4	1
Other differences, net	5	4	2
Income tax expense (benefit) from Continuing Operations	\$ 73	\$ (71)	\$75

The federal income tax returns of the Corporation and its wholly owned subsidiaries are settled through the year ended December 31, 1989. The Corporation has reached an agreement with the Internal Revenue Service regarding certain issues for the years 1990 through 1992 and a tentative agreement for 1993. Management believes that adequate provisions for taxes have been made through December 31, 1997.

NOTE 7: Discontinued Operations

In November 1996, the Corporation's Board of Directors conditionally approved a plan for a strategic restructuring whereby the Corporation would separate its media and industrial businesses. The Corporation planned to

form a new company to be called WELCO, which, after modification of the plan, included all of the Corporation's then-remaining industrial businesses except for Thermo King.

In September 1997, the Corporation reached a definitive agreement to sell Thermo King for cash proceeds of \$2.56 billion. The sale was completed on October 31, 1997.

In November 1997, the Corporation announced a definitive agreement to sell Power Generation, the largest component of WELCO, for cash proceeds of \$1.525 billion. The sale of Power Generation is expected to be completed in mid-1998. The remaining industrial businesses, consisting primarily of Energy Systems and Government Operations, are expected to be divested in 1998.

The assets, liabilities, and results of operations for Thermo King and WELCO are classified as Discontinued Operations except for certain liabilities expected to be retained by the Corporation. See note 12 to the financial statements. In connection with the disposal of Thermo King and WELCO, the Corporation recognized a combined net gain of \$871 million in the fourth quarter of 1997. This net gain includes an after-tax adjustment of approximately \$125 million for additional divestiture costs associated with prior disposal plans.

The Corporation had previously adopted several other separate plans to dispose of major segments of its business. The following table summarizes each of the Corporation's segment disposal plans as well as the assets remaining at December 31, 1997.

Measurement Date	Business Segment	Remaining Assets
September 1997	WELCO	All assets
	Thermo King	None
November 1996	CISCO	Three miscellaneous operations
March 1996	Environmental Services	Three waste incineration plants
December 1995	Knoll	None
	Defense and Electronic Systems	None
July 1995	WCI	Mortgage notes receivable and miscellaneous securities
November 1992	Financial Services	Leasing portfolio
	Distribution & Control (DCBU)	None
	Westinghouse Electric Supply Company (WESCO)	Miscellaneous securities

Sales of Knoll and the defense and electronic systems business were completed in the first quarter of 1996 for combined cash proceeds of \$3.6 billion plus assumption by the buyer of certain pension and postretirement benefit liabilities associated with the active employees of the business. A combined after-tax gain of \$1.2 billion

was recognized. Exit plans for the CISCO segment and the environmental services line of business, which were adopted later in 1996, reduced the after-tax gain by approximately \$200 million. The majority of the businesses comprising these segments were divested in 1997

and 1996 although completion of the disposal of the remaining operations is expected in 1998.

In connection with the July 1995 sale of WCI, the Corporation recognized a net loss of \$76 million. The majority of the mortgage notes receivables remaining after the sale have been liquidated. Disposal of the miscellaneous securities and liquidation of the remaining notes are expected in 1998.

Portfolio investments remaining from the Corporation's 1992 plan to exit the Financial Services business consist primarily of receivables related to the leasing portfolio. The leasing portfolio is expected to liquidate through 2015 in accordance with contractual terms and generally consists of direct financing and leveraged leases. At December 31, 1997 and 1996, 83% and 84% of the leases, respectively, related to aircraft while the remainder primarily related to cogeneration facilities.

The assets and liabilities of Discontinued Operations have been separately classified on the balance sheet as net assets of Discontinued Operations. A summary of these assets and liabilities follows:

Net Assets of Discontinued Operations

(in millions)

At December 31,	1997	1996
Assets:		
Cash and cash equivalents	\$ 59	\$ 104
Customer receivables	537	867
Inventories	560	816
Costs and estimated earnings over billings on uncompleted contracts	437	677
Portfolio investments	791	845
Plant and equipment, net	681	945
Deferred income taxes (note 6)	491	724
Other assets	545	732
Total assets—Discontinued Operations	\$4,101	\$5,710
Liabilities:		
Accounts payable	384	760
Billings over costs and estimated earnings on uncompleted contracts	377	335
Short-term debt	7	18
Current maturities of long-term debt	96	2
Long-term debt	440	419
Liability for estimated loss on disposal	989	829
Settlements and environmental liabilities (note 12)	625	757
Other liabilities	971	944
Total liabilities—Discontinued Operations	3,889	4,064
Net assets of Discontinued Operations	\$ 212	\$1,646

Certain of WELCO's environmental and litigation-related liabilities are expected to be assumed by buyers and are included in the net assets of Discontinued Operations. Those that are not expected to be assumed by other

parties in the divestiture transactions have been separately presented as retained liabilities of discontinued businesses. See note 12 to the financial statements.

PORTFOLIO INVESTMENTS

Portfolio investments at December 31, 1997 and 1996, consisted of leasing receivables of \$761 million and \$800 million, respectively. Other portfolio investments totaled \$30 million and \$45 million, respectively.

The following table presents the Corporation's net investment in leases:

Net Investment in Leases

(in millions)

At December 31,	1997	1996
Rental payments receivable (net of principal and interest on nonrecourse loans)	\$ 689	\$ 737
Estimated residual value of leased assets	366	366
Unearned and deferred income	(294)	(303)
Investment in leases (leasing receivables)	761	800
Deferred taxes and deferred investment tax credits arising from leases	(572)	(575)
Investment in leases, net	\$ 189	\$ 225

At December 31, 1997 and 1996, deferred investment tax credits totaled \$20 million and \$21 million, respectively. These deferred investment tax credits are amortized over the contractual terms of the respective leases.

Contractual maturities for the Corporation's leasing rental payments receivable at December 31, 1997 are as follows:

Contractual Maturities for Leasing Rental Payments Receivable at December 31, 1997

(in millions)

Total	Year of Maturity					After 2002
	1998	1999	2000	2001	2002	
\$689	\$45	\$43	\$55	\$61	\$147	\$338

LONG-TERM DEBT

At December 31, 1997, long-term debt, including current maturities, consisted of \$382 million of allocated revolver borrowings under the Corporation's \$5.5 billion credit facility (see note 10 to the financial statements) and \$154 million of medium-term notes. At December 31, 1996, long-term debt consisted principally of \$263 million of revolver borrowings and \$156 million of medium-term notes. The weighted-average interest rate for 1997 was 8.9% for the medium-term notes. Scheduled maturities of long-term debt at December 31, 1997 are \$96 million in 1998, \$46 million in 1999, \$10 million in 2000, with the

remaining balance of \$384 million due in 2001. None of this debt is expected to be assumed by buyers in divestiture transactions.

Long-term debt of Discontinued Operations generally will be repaid using cash proceeds from the liquidation of the portfolio investments of Discontinued Operations.

LIABILITY FOR ESTIMATED LOSS ON DISPOSAL

The liability for estimated loss on disposal includes estimated losses and disposal costs associated with each divestiture transaction, including estimated results of operations through the expected closing date and other costs expected subsequent to the divestiture. Satisfaction of these liabilities is expected to occur over the next several years. Management believes that the liability for estimated loss on disposal at December 31, 1997 is adequate to cover divestiture or liquidation of the remaining assets and liabilities of Discontinued Operations.

Cash requirements to satisfy non-debt obligations of Discontinued Operations as well as cash proceeds from the sale or liquidation of all other assets of Discontinued Operations will affect cash flows of Continuing Operations.

RESULTS OF OPERATIONS

In accordance with APB 30, the consolidated financial statements reflect the operating results of Discontinued Operations separately from Continuing Operations. Interest expense on debt of Continuing Operations totaling \$42 million, \$60 million, and \$96 million for 1997, 1996, and 1995, respectively, was allocated to Discontinued Operations based on the ratio of the net assets of Discontinued Operations to the sum of total consolidated net assets plus consolidated debt. Summarized in the following table are the operating results of Discontinued Operations:

Operating Results of Discontinued Operations

(in millions)

	Sales of Products or Services	Net Income (Loss) Before Measurement Date	Operating Results After Measurement Date
Year Ended December 31, 1997			
WELCO	\$3,102	\$(292)	\$(55)
Thermo King	862	101	17
CISCO	204	—	(8)
Environmental Services	89	—	(13)
Financial Services	12	—	(29)
Total	\$4,269	\$(191)	\$(88)
Year Ended December 31, 1996			
WELCO	\$ 3,467	\$ (694)	\$ —
Thermo King	996	142	—
CISCO	337	(46)	(24)
Environmental Services	237	(11)	(57)
Defense and Electronic Systems	262	—	(19)
Knoll	90	—	(63)
Financial Services	26	—	(16)
Total	\$ 5,415	\$ (609)	\$(179)
Year Ended December 31, 1995			
WELCO	\$ 3,435	\$ (229)	\$ —
Thermo King	1,039	138	—
CISCO	361	7	—
Environmental Services	299	(32)	—
Defense and Electronic Systems	2,549	106	—
Knoll	621	14	—
WCI	108	15	—
Financial Services	31	—	(52)
Total	\$ 8,443	\$ 19	\$(52)

All operating results after the measurement date are charged to the liability for estimated loss on disposal.

Operating cash flows from Discontinued Operations are presented separately from Continuing Operations in the consolidated financial statements. Total operating cash flows from Discontinued Operations consist of the following:

Cash Flows from Operating Activities of Discontinued Operations

(in millions)

Year Ended December 31,	1997	1996	1995
WELCO	\$(466)	\$ (77)	\$ 84
Thermo King	135	166	197
Knoll and Defense and Electronic Systems	(17)	(328)	306
Environmental Services and CISCO	(59)	(76)	(6)
Financial Services	(30)	3	(81)
WCI	—	—	18
Cash provided (used) by operating activities	\$(437)	\$(312)	\$ 518

The cash flows presented in the preceding table include cash flows from the operations of the businesses as well as payments for disposition-related costs.

NOTE 8: Property and Equipment

Property and Equipment

(in millions)

At December 31,	1997	1996
Land and buildings	\$ 642	\$ 613
Equipment	802	730
Construction in progress	37	12
Property and equipment, at cost	1,481	1,355
Accumulated depreciation	(415)	(338)
Property and equipment, net	\$1,066	\$1,017

For the years ended December 31, 1997, 1996, and 1995, depreciation expense totaled \$120 million, \$105 million, and \$32 million, respectively. Of these amounts, \$33 million, \$29 million, and \$9 million, respectively, were included in operating expenses and \$87 million, \$76 million, and \$23 million, respectively, were included in marketing, administration, and general expenses.

NOTE 9: Other Intangible and Noncurrent Assets

Other Intangible and Noncurrent Assets

(in millions)

At December 31,	1997	1996
Deferred income taxes (note 6)	\$ —	\$ 310
Cable license agreements	491	—
Other intangible assets	384	400
Intangible pension asset (note 4)	22	40
Deferred charges	48	39
Joint ventures and other affiliates	122	142
Recoverable costs of discontinued businesses (note 12)	208	235
Noncurrent receivables	145	91
Program rights	135	142
Other	55	168
Other intangible and noncurrent assets	\$1,610	\$1,567

Cable license agreements and other intangible assets are shown in the preceding table net of accumulated amortization of \$70 million at December 31, 1997 and \$33 million at December 31, 1996.

Joint ventures and other affiliates include investments in companies over which the Corporation exercises significant influence but does not control.

FCC licenses and goodwill are shown on the balance sheet net of accumulated amortization. At December 31, 1997 and 1996 accumulated amortization for FCC licenses is \$105 million and \$51 million and for goodwill is \$435 million and \$201 million, respectively.

NOTE 10: Debt

Short-Term Debt

(in millions)

	1997			
	At December 31		During the Year	
	Balance	Composite Rate	Avg. Outstanding	Weighted Avg. Rate
Credit facility	\$ —	—%	\$362	6.0%
Short-term foreign bank loans	89	4.7	76	5.4
Other	—	—	19	5.9
Total short-term debt	\$89			
	1996			
	At December 31		During the Year	
	Balance	Composite Rate	Avg. Outstanding	Weighted Avg. Rate
Credit facility	\$295	7.6%	\$264	6.5%
Short-term foreign bank loans	58	3.4	35	4.5
Other	131	7.4	72	6.3
Total short-term debt	\$484			

Average outstanding borrowings were determined based on daily amounts outstanding for the credit facilities and on monthly balances outstanding for short-term foreign bank loans.

Long-Term Debt

(in millions)

At December 31,	1997	1996
Revolver	\$1,083	\$2,787
8 ³ / ₈ % notes due 2002	348	348
7 ⁷ / ₈ % debentures due 2023	325	325
6 ⁷ / ₈ % notes due 2003	275	275
8 ⁵ / ₈ % debentures due 2012	273	273
8 ⁷ / ₈ % notes due 2001	250	250
8 ⁷ / ₈ % notes due 2014	150	150
7 ⁷ / ₈ % notes due 2002	150	150
10 ³ / ₈ % notes due 2002	—	149
7 ³ / ₈ % notes due 1999	125	125
7 ¹ / ₈ % notes due 2023	97	97
8 ⁷ / ₈ % debentures due 2022	92	92
Medium-term notes due through 2001	76	78
Other	54	52
	3,298	5,151
Current maturities	(62)	(4)
Long-term debt	\$3,236	\$5,147

In March 1997, the Corporation redeemed the \$149 million of 10³/₈% notes, which were issued by Infinity prior to the acquisition.

The Corporation obtained a \$5.5 billion credit facility in August 1996 that provides for short-term money market loans and revolver borrowings. Borrowing rates under the facility are determined at the time of each borrowing and are based generally on a floating rate index, the London Interbank Offer Rate (LIBOR), plus a margin based on the Corporation's senior unsecured debt rating and leverage. The cost of the facility includes commitment fees, which are based on the unutilized facility and vary with the Corporation's debt ratings. For financial reporting purposes, revolver borrowings are classified as long term. At December 31, 1997 and 1996, \$382 million and \$263 million, respectively, of revolver borrowings were included in the net assets of Discontinued Operations. See note 7 to the financial statements. There are no compensating balance requirements under the facility.

The 8⁷/₈% debentures due 2022 may be redeemed after June 1, 2002 at specified redemption prices. The 8⁷/₈% notes due 2014 are redeemable at 100% of principal plus accrued interest at the election of the holder on June 14, 1999 or June 14, 2004. The Corporation may redeem the notes only if the total outstanding principal is \$10 million or less. Except for these debentures and notes and the revolver borrowings, the remaining long-term debt outstanding at December 31, 1997 may not be redeemed prior to maturity.

At December 31, 1997, medium-term notes had interest rates ranging from 8.7% to 9.4%, with an average interest rate of 9.0%. During 1998, \$58 million will become due under the medium-term notes.

The scheduled maturities of long-term debt outstanding at December 31, 1997 for each of the next five years are as follows:

Scheduled Maturities of Long-Term Debt

(in millions)

At December 31, 1997	Year of Maturity				
	1998	1999	2000	2001	2002
Long-term debt	\$62	\$313	\$1	\$1,353	\$500

NOTE 11: Other Current and Noncurrent Liabilities

Other Current Liabilities

(in millions)

At December 31,	1997	1996
Accrued employee compensation	\$119	\$ 127
Income taxes payable	30	163
Accrued restructuring costs	28	64
Accrued interest and insurance	54	75
Accrued liabilities	309	578
Retained liabilities of discontinued businesses (note 12)	191	120
Other	137	253
Total other current liabilities	\$868	\$1,380

Other Noncurrent Liabilities

(in millions)

At December 31,	1997	1996
Postretirement benefits (note 5)	\$1,160	\$1,159
Postemployment benefits (note 5)	28	27
Deferred income taxes (note 6)	224	—
Accrued restructuring costs	13	53
Liabilities for talent and program rights	68	52
Accrued liabilities	201	379
Retained liabilities of discontinued businesses (note 12)	767	806
Other	235	252
Total other noncurrent liabilities	\$2,696	\$2,728

NOTE 12: Contingent Liabilities

Certain of the environmental and litigation-related liabilities associated with the industrial businesses are not expected to be assumed by other parties in the pending divestiture transactions and, therefore, would be retained by the Corporation. These liabilities include environmental obligations that are not related to active properties of operating businesses, accrued product liability claims for divested businesses, liabilities associated with asbestos claims, and general litigation claims not involving active businesses. Accrued liabilities associated with these matters, which have been separately presented as retained liabilities of discontinued businesses, totaled \$958 million at December 31, 1997, including amounts

related to previously discontinued businesses of CBS Inc. Of this amount, \$767 million is classified as noncurrent. A separate asset of \$244 million was recorded for estimated amounts recoverable from third parties, of which \$208 million is classified as noncurrent.

LEGAL MATTERS

Steam Generators The Corporation has been defending various lawsuits brought by utilities claiming a substantial amount of damages in connection with alleged tube degradation in steam generators sold by Energy Systems as components of nuclear steam supply systems. Since 1993, settlement agreements have been entered resolving ten litigation claims. These agreements generally require the Corporation to provide certain products and services at prices discounted at varying rates. Two cases were resolved in favor of the Corporation after trial or arbitration. One steam generator lawsuit remains.

The Corporation is also a party to five tolling agreements with utilities or utility plant owners' groups that have asserted steam generator claims. The tolling agreements delay initiation of any litigation for various specified periods of time and permit the parties time to engage in discussions.

Accrued liabilities for previous and potential settlement agreements that provide for costs in excess of discounted prices are included in Discontinued Operations.

Securities Class Actions—Financial

Services The Corporation has been defending derivative and class action lawsuits alleging federal securities law and common law violations arising out of purported misstatements or omissions contained in the Corporation's public filings concerning the financial condition of the Corporation and certain of its former subsidiaries in connection with charges to earnings of \$975 million in 1990 and \$1,680 million in 1991 and a public offering of the Corporation's common stock in 1991. The court dismissed both the derivative claim and the class action claims in their entirety. These dismissals were appealed. In July 1996, the United States Court of Appeals for the Third Circuit (the Circuit Court) affirmed the court's dismissal of the derivative claim. The Circuit Court also affirmed in part and reversed in part the dismissal of the class action claims. Those class action claims that were not dismissed by the Circuit Court have been remanded to the lower court for further proceedings.

Asbestos The Corporation is a defendant in numerous lawsuits claiming various asbestos-related personal injuries, which allegedly occurred from use or inclusion of asbestos in certain of the Corporation's products supplied by its industrial businesses, generally in the

pre-1970 time period. Typically, these lawsuits are brought against multiple defendants. The Corporation was neither a manufacturer nor a producer of asbestos and is oftentimes dismissed from these lawsuits on the basis that the Corporation has no relationship to the products in question or the claimant was not exposed to the Corporation's product. At December 31, 1997, the Corporation had approximately 115,700 claims outstanding against it.

In court actions that have been resolved, the Corporation has prevailed in the majority of the asbestos claims and has resolved others through settlement. Furthermore, the Corporation has brought suit against certain of its insurance carriers with respect to these asbestos claims. Under the terms of a settlement agreement resulting from this suit, carriers that have agreed to the settlement are reimbursing the Corporation for a substantial portion of its current costs and settlements associated with asbestos claims. The Corporation has recorded a liability for asbestos-related matters that are deemed probable and can be reasonably estimated, and has separately recorded an asset equal to the amount of such estimated liabilities that will be recovered pursuant to agreements with insurance carriers. The Corporation cannot reasonably estimate costs for unasserted asbestos claims.

General Litigation is inherently uncertain and always difficult to predict. Substantial damages are sought in the steam generator claims, the securities class action, and certain groupings of asbestos claims, and, although management believes a significant adverse judgment is unlikely, any such judgment could have a material adverse effect on the Corporation's results of operations for a quarter or a year. However, based on its understanding and evaluation of the relevant facts and circumstances, management believes that the Corporation has meritorious defenses to the litigation described previously, and that the Corporation has adequately provided for costs arising from potential settlement of these matters when in the best interest of the Corporation. Management believes that the litigation should not have a material adverse effect on the financial condition of the Corporation.

ENVIRONMENTAL MATTERS

Compliance with federal, state, and local laws and regulations relating to the discharge of pollutants into the environment, the disposal of hazardous wastes, and other related activities affecting the environment have had and will continue to have an impact on the Corporation. It is difficult to estimate the timing and ultimate costs to be incurred in the future due to uncertainties about the status of laws, regulations, and technology; the adequacy of information available for

individual sites; the extended time periods over which site remediation occurs; and the identification of new sites. The Corporation has, however, recognized an estimated liability, measured in current dollars, for those sites where it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. The Corporation recognizes changes in estimates as new remediation requirements are defined or as more information becomes available.

With regard to remedial actions under federal and state Superfund laws, the Corporation has been named a potentially responsible party (PRP) at numerous sites located throughout the country. At many of these sites, the Corporation is either not a responsible party or its site involvement is very limited or de minimis. However, the Corporation may have varying degrees of cleanup responsibilities at approximately 90 sites. The Corporation believes that any liability incurred for cleanup at these sites will be satisfied over a number of years, and in many cases, the costs will be shared with other responsible parties. These sites include certain sites for which the Corporation, as part of an agreement for sale, has retained obligations for remediation of environmental contamination and for other Comprehensive Environmental Response Compensation and Liability Act (CERCLA) issues.

Based on the costs associated with the most probable alternative remediation strategy for the previously mentioned sites, the Corporation has an accrued liability of \$402 million at December 31, 1997. Depending on the remediation alternatives ultimately selected, the costs related to these sites could differ from the amounts currently accrued. The accrued liability includes \$284 million for site investigation and remediation, and \$118 million for post-closure and monitoring activities. Management anticipates that the majority of expenditures for site investigation and remediation will occur during the next five to ten years. Expenditures for post-closure and monitoring activities will be made during periods of up to 30 years. In addition, included in Discontinued Operations are environmental liabilities directly related to active sites that are expected to be assumed by buyers in divestiture transactions.

Other The Corporation is involved with several administrative actions alleging violations of federal, state, or

local environmental regulations. For these matters, the Corporation has estimated its remaining reasonably possible costs and determined them to be immaterial.

Management believes, based on its best estimate, that the Corporation has adequately provided for its present environmental obligations and that complying with existing government regulations will not materially impact the Corporation's financial position, liquidity, or results of operations.

NOTE 13: Leases and Other Commitments

Leases The Corporation has commitments under operating and capital leases for certain facilities and equipment. Rental expense for Continuing Operations in 1997, 1996, and 1995 was \$64 million, \$51 million, and \$15 million, respectively. These amounts include immaterial amounts for contingent rentals and sublease income.

Additionally, the Corporation's outdoor advertising business has franchise rights entitling it to display advertising on such media as buses, taxis, trains, bus shelters, terminals, billboards, and phone kiosks. Under most of these franchise agreements, the franchiser is entitled to receive the greater of a percentage of the relevant advertising revenues, net of advertising agency fees, or a specified guaranteed minimum annual payment. Franchise payments totaled \$192 million in 1997.

Minimum Rental Payments

(in millions)

At December 31, 1997	Leases		Guaranteed Minimum Franchise Payments
	Operating	Capital	
1998	\$ 56	\$ 7	\$153
1999	44	7	157
2000	40	6	126
2001	33	6	87
2002	31	6	41
Thereafter	88	17	4
Minimum rental payments	\$292	49	\$568
Interest and executory costs		(6)	
Present value of minimum rental payments		\$43	

Other Commitments The Corporation routinely enters into commitments to purchase the rights to broadcast programs, including feature films and sports events. These contracts permit the broadcast of such properties for various periods. At December 31, 1997, the Corporation was committed to make payments under such broadcasting contracts, along with commitments for talent contracts, of \$3,502 million. At December 31, 1997, aggregate payments related to these commitments during the next five years and thereafter are as follows:

Other Commitments
(in millions)

At December 31, 1997	Aggregate Payments
1998	\$1,095
1999	813
2000	631
2001	473
2002	397
Thereafter	93
Total other commitments	\$3,502

In addition to the amounts in the preceding table are commitments related to an eight-year agreement reached in January 1998, approximating \$4 billion, for rights to broadcast certain National Football League games.

NOTE 14: Shareholders' Equity

In connection with the TNN and CMT acquisition on September 30, 1997, the Corporation issued 59 million shares of common stock resulting in an increase in shareholders' equity of \$1.55 billion.

On May 30, 1997, the Corporation redeemed all outstanding shares of its Series C Conversion Preferred Stock (Series C Preferred) and, in connection with the redemption, issued 32 million shares of common stock. All accrued and unpaid dividends on the redeemed shares of Series C Preferred were paid on May 30, 1997.

On December 31, 1996, the Corporation issued 183 million shares of common stock for the acquisition of Infinity resulting in an increase in shareholders' equity of \$3.8 billion.

On September 1, 1995, the Corporation's Series B Conversion Preferred Stock (Series B Preferred), outstanding since 1992, mandatorily converted into 33 million shares of common stock.

Common Shares
(shares in thousands)

	Issued	In Treasury	Outstanding
Balance at January 1, 1995	393,080	36,288	356,792
Shares issued for dividend reinvestment plan	—	(450)	450
Shares issued for employee plans	—	(5,886)	5,886
Shares issued for conversion of Series B Preferred	32,890	—	32,890
Balance at December 31, 1995	425,970	29,952	396,018
Shares issued for dividend reinvestment plan	—	(1,071)	1,071
Shares issued for employee plans	—	(6,254)	6,254
Shares issued for Infinity acquisition	183,002	—	183,002
Balance at December 31, 1996	608,972	22,627	586,345
Shares used for dividend reinvestment plan	384	(29)	413
Shares issued for employee plans	17,245	(925)	18,170
Shares issued for TNN and CMT acquisition	59,058	—	59,058
Shares issued for conversion of Series C Preferred	31,859	—	31,859
Balance at December 31, 1997	717,518	21,673	695,845

Of the common stock held in treasury at December 31, 1997, 1996, and 1995, 18 million, 22 million, and 21 million shares, respectively, were held by the Corporation's rabbi trusts for the payment of benefits under executive benefit plans.

On December 29, 1995, the Board of Directors adopted a shareholder rights plan providing for the distribution of one right for each share of common stock outstanding on January 9, 1996 or issued thereafter until the occurrence of certain events. The rights become exercisable only in the event, with certain exceptions, that an acquiring party accumulates 15% or more of the Corporation's voting stock or a party announces an offer to acquire 30% or more of the voting stock. The rights have an exercise price of \$64 per share and expire on January 9, 2006. The Board of Directors has adopted a resolution affirming its intention to redeem the rights in January 2001 (if still outstanding). Upon the occurrence of certain events, holders of the rights will be entitled to purchase either CBS Corporation preferred shares or shares in an acquiring entity at half of market value. The Corporation is entitled to redeem the rights at a value of \$.01 per right at any time until the tenth day following the acquisition of a 15% position in its voting stock.

NOTE 15: Earnings (Loss) Per Common Share—Continuing Operations

At December 31, 1997, the Corporation adopted SFAS 128, which establishes standards for computing and disclosing basic and diluted earnings per common share. The following is the computation of basic and diluted earnings per common share in accordance with the new standard:

Computation of Earnings (Loss) Per Common Share—Continuing Operations

(in millions except per-share amounts)

Year ended December 31,	1997	1996	1995
Income (loss) from Continuing Operations	\$ (131)	\$ (221)	\$ 47
Less: Preferred stock dividends	(23)	(47)	(81)
Loss applicable to common stock	\$ (154)	\$ (268)	\$ (34)
Average shares outstanding	629	401	370
Basic and diluted loss per common share	\$ (.24)	\$ (.67)	\$ (.09)

Options to purchase shares of common stock as well as shares of common stock issuable under deferred compensation arrangements and preferred stock were not included in the computation of diluted earnings per common share because their inclusion would result in a smaller loss per common share. During 1997, 1996, and 1995, common shares issuable under deferred compensation arrangements approximated 6 million. See note 16 to the financial statements for additional information on stock options.

NOTE 16: Stock-Based Compensation Plans

At December 31, 1997, the Corporation had several stock-based compensation plans that provide for the granting of stock options, restricted stock, and other performance awards to employees or directors of the Corporation. At December 31, 1997 and 1996, shares

authorized for awards under these plans totaled 49.5 million and 37.4 million, respectively. Of these amounts, 8.1 million and 7.0 million, respectively, remained available for award. Generally, stock option awards are granted for terms of 10 years or less and become exercisable in whole or in part after the commencement of the second year of the term.

In addition to the stock options shown in the following table, the Corporation granted 9,449 and 49,174 shares of restricted stock to employees and directors in 1997 and 1996, respectively. These shares had a weighted-average fair value at date of grant of \$18.52 and \$18.41, respectively, with a weighted-average vesting period of one year for the 1997 grants and two years for the 1996 grants.

In connection with the acquisitions of TNN and CMT, and Infinity, the Corporation assumed options outstanding under the Gaylord and Infinity plans as of the date of the acquisition. The then-outstanding options were converted to options to acquire the Corporation's common stock and are included in the following table as awards assumed. Exercise prices for awards assumed in the 1997 TNN and CMT acquisition, which generally have ten-year terms and become exercisable ratably in years two through five, range from \$9.45 to \$25.41. Exercise prices for awards assumed in the 1996 Infinity acquisition, which generally have ten-year terms and become exercisable ratably over a five-year period, range from \$.0002 to \$19.66.

Of the options granted by the Corporation in 1995, 2.4 million were performance stock options. The vesting of these options was contingent on attainment of specific performance targets. All of these options terminated in 1996 or 1997 because the performance targets were not met.

Stock Option Information

(shares in thousands)

	1997		1996		1995	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
Balance at January 1	57,816	\$13.15	28,384	\$17.41	20,504	\$18.66
Options granted	12,917	19.30	10,990	19.09	8,945	14.17
Options exercised	(8,106)	14.62	(1,728)	13.22	(481)	11.75
Options forfeited	(1,945)	10.69	(1,750)	15.93	(584)	16.15
Options expired	(397)	30.70	(306)	27.41	—	—
Awards assumed	124	17.06	22,226	5.18	—	—
Balance at December 31	60,409	\$14.05	57,816	\$13.15	28,384	\$17.41
Exercisable at December 31	45,267	\$18.87	41,251	\$12.07	18,456	\$18.92

	1997		1996		1995	
	Weighted-Average Fair Value	Weighted-Average Exercise Price	Weighted-Average Fair Value	Weighted-Average Exercise Price	Weighted-Average Fair Value	Weighted-Average Exercise Price
Options granted:						
Exercise price equaled grant date stock price	\$7.92	\$19.30	\$7.41	\$18.86	\$5.95	\$14.31
Exercise price exceeded grant date stock price	6.51	23.46	5.92	20.74	4.81	18.67

Stock Options Outstanding at December 31, 1997

(shares in thousands)

Range of Exercise Prices	Options Outstanding at December 31, 1997	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life in Years	Exercisable at December 31, 1997	Weighted-Average Exercise Price of Exercisable
\$.0002 - 4.99	11,797	\$ 0.73	2.2	11,797	\$ 0.73
5 - 9.99	5,572	7.04	6.5	4,219	7.06
10 - 14.99	7,606	13.35	7.2	6,299	13.27
15 - 19.99	27,645	17.83	7.8	17,115	17.38
20 - 29.99	6,980	25.39	5.1	5,028	26.60
30 - 36.53	809	36.45	2.4	809	36.45
Total	60,409			45,267	

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants in 1997, 1996, and 1995, respectively: risk-free interest rates of 6.4%, 6.1%, and 7.2%; expected dividend yields of 1.0%, 1.1%, and 1.4%; expected volatility of 30%, 30%, and 31%; and expected lives of 7.3 years, 7.4 years, and 7.3 years.

The Corporation accounts for its stock-based compensation plans under APB 25. For stock options granted, the

option price is not less than the market value of shares on the grant date; therefore, no compensation cost has been recognized for stock options granted. Had compensation cost for these plans been determined under the provisions of SFAS 123, the Corporation's net income and earnings per share would have been reduced to the following pro forma amounts:

Results of Operations

Year Ended December 31,	1997		1996		1995	
	As Reported	Pro Forma	As Reported	Pro Forma	As Reported	Pro Forma
Net income (loss) (in millions)	\$549	\$487	\$95	\$57	\$(10)	\$(29)
Basic and diluted earnings (loss) per common share	.84	.74	.12	.02	(.25)	(.30)

NOTE 17: Restructuring

In recent years, the Corporation has restructured its corporate headquarters and certain aspects of its businesses in an effort to reduce its cost structure and remain competitive in its markets. Restructuring activities primarily involve the separation of employees, the termination of leases, and similar actions. Costs for restructuring activities are limited to incremental costs that directly result from the restructuring activities and provide no future benefit to the Corporation.

Restructuring costs, totaling \$15 million in 1997, \$57 million in 1996, and \$25 million in 1995, are included in marketing, administration, and general expenses. Except for costs totaling \$32 million in 1996, these costs essentially were for the separation of employees. The 1996 plan also included asset write-downs of \$15 million and lease termination and other facility closure costs of \$17 million.

Generally, separated employees receive benefits under certain plans, including layoff income benefits, permanent job separation benefits, retraining, and/or outplacement assistance. The amount included for these benefits in the restructuring charge represents the incremental cost of such benefits over those amounts previously accrued under SFAS No. 112, "Employers' Accounting for Postemployment Benefits."

The 1997 plan involves the separation of 118 employees at the former Pittsburgh headquarters related to the transfer of the Corporation's overhead functions to New York. Implementation of the plan began in January 1998 and generally is expected to be completed in early 1999.

Of the employee separations in the 1996 and 1995 plans, the majority were completed at December 31, 1997. Employee separation costs generally are paid over a period of up to two years following the separation.

In connection with the acquisition of CBS Inc., the Corporation developed a restructuring plan to integrate the operations of CBS Inc. with those of the Corporation and eliminate duplicate facilities and functions. The cost

of this plan, which approximated \$100 million, was recorded in connection with the purchase. In addition, the costs for integration activities for the acquiring company are included in the 1996 costs described previously.

The following is a reconciliation of the restructuring liability for Continuing Operations:

Reconciliation of Restructuring Liability

(in millions)

Balance at January 1, 1995	\$ 11
Provision for restructuring	25
CBS Inc. acquisition plan	100
Cash expenditures	(19)
Balance at December 31, 1995	117
Provision for restructuring	57
Cash expenditures	(50)
Noncash charges	(7)
Balance at December 31, 1996	117
Provision for restructuring	15
Cash expenditures	(83)
Noncash charges	(8)
Balance at December 31, 1997	\$ 41

NOTE 18: Other Income (Expense), Net

Other Income (Expense), Net

(in millions)

Year Ended December 31,	1997	1996	1995
Interest income	\$11	\$33	\$ 13
Gain on disposition of assets	39	13	121
Operating results—non-consolidated affiliates	9	10	15
Other	19	(1)	3
Other income (expense), net	\$78	\$55	\$152

The gain on disposition of assets includes gains of \$24 million in 1997 and \$12 million in 1996 from sales of equity investments. The gain on disposition of other assets for 1995 includes a gain of \$115 million from the sale of the Corporation's 62% interest in MICROS Systems, Inc.

NOTE 19: Segment Information

The Corporation's continuing businesses operate primarily in the United States in the principal business areas of radio and television broadcasting and broadcast and cable network programming and distribution. The Corporation's Continuing Operations are aligned into the following four segments: Radio, Television, Network, and Cable.

The Radio and Television Groups own and operate 76 radio stations and 14 television broadcasting stations. The pending acquisition of American Radio, which is expected to close in the second quarter of 1998, will add approximately 100 radio stations, subject to any required divestitures. In addition, the Radio Group participates in the outdoor advertising business through its subsidiary, TDI Worldwide, Inc. The Corporation operates the CBS Television Network, which provides entertainment,

sports, and news programming for approximately 200 affiliates throughout the country. The Corporation also provides programming, distribution, and network services primarily to the cable television industry. The Cable Group owns two country music entertainment networks, TNN and CMT, which were acquired in 1997; a 24-hour, Spanish-language news service, TeleNoticias; a new cable channel, Eye on People; and two regional sports networks.

The Corporation's Discontinued Operations generally consist of the industrial businesses which have been divested or are expected to be divested in 1998. WELCO, the largest component of Discontinued Operations, consists of Power Generation, Energy Systems, and Government Operations. Certain segment data for Discontinued Operations are provided in note 7 to the financial statements.

Revenues and Operating Profit (Loss) by Segment

(in millions)

Year Ended December 31,	Revenues			Operating Profit (Loss)		
	1997	1996	1995	1997	1996	1995
Radio	\$1,475	\$ 554	\$ 216	\$ 390	\$ 161	\$ 55
Television	836	809	405	325	295	149
Network	2,816	2,617	252	(107)	(9)	(18)
Cable	302	191	143	10	40	40
Corporate and other	(66)	(28)	58	(226)	(319)	(29)
Residual costs of discontinued businesses	—	—	—	(143)	(114)	(37)
Total	\$5,363	\$4,143	\$1,074	\$ 249	\$ 54	\$ 160

Corporate and other consists of: (i) corporate overhead costs, (ii) amortization of goodwill arising from the November 1995 acquisition of CBS Inc., which approximates \$120 million per year, and (iii) special charges relating to restructuring and other matters, which totaled \$15 million in 1997, \$85 million in 1996, and \$25 million in 1995.

Residual costs of discontinued businesses primarily represent pension and postretirement benefit costs associated with inactive and retired employees of previously divested businesses.

Other Segment Financial Information

(in millions)

At or For the Year Ended December 31,	Identifiable Assets			Depreciation and Amortization			Capital Expenditures		
	1997	1996	1995	1997	1996	1995	1997	1996	1995
Radio	\$ 6,258	\$ 6,397	\$ 903	\$176	\$ 36	\$ 16	\$ 15	\$ 6	\$ 9
Television	1,216	1,204	1,235	46	45	18	33	27	11
Network	1,694	1,434	1,383	64	63	5	51	34	1
Cable	1,958	156	118	35	8	6	17	9	9
Corporate and other	5,377	6,215	6,752	124	127	12	5	17	2
Total	\$16,503	\$15,406	\$10,391	\$445	\$279	\$57	\$121	\$93	\$32

Corporate and other assets in the preceding table are not identifiable to operating segments and principally include cash and cash equivalents, deferred income taxes, property and equipment associated with corporate headquarter-

ters, goodwill arising from the acquisition of CBS Inc., and certain noncurrent receivables.

The increase in identifiable assets reflects the acquisitions of TNN and CMT in 1997 and Infinity in 1996.

NOTE 20: Fair Value of Financial Instruments

The estimated fair value of financial instruments is determined by the Corporation using the best available market information and appropriate valuation methodologies. However, considerable judgment is necessary in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented are not necessarily indicative of the amounts that the Corporation could realize in a current market exchange or the

value that ultimately will be realized by the Corporation upon maturity or disposition. Additionally, because of the variety of valuation techniques permitted under SFAS No. 107, "Disclosures about Fair Values of Financial Instruments," comparability of fair values among entities may not be meaningful. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value amounts.

Fair Value of Financial Instruments

(in millions)

At December 31,	1997			1996		
	Carrying Amount	Estimated Fair Value	Contract Amount	Carrying Amount	Estimated Fair Value	Contract Amount
ASSETS:						
Cash and cash equivalents	\$ 8	\$ 8	\$ —	\$ 129	\$ 129	\$ —
Investments in marketable securities	36	36	—	48	47	—
Noncurrent customer and other receivables	145	145	—	91	91	—
LIABILITIES:						
Short-term debt	89	89	—	484	484	—
Current maturities of long-term debt	62	62	—	4	4	—
Long-term debt	3,236	3,305	—	5,147	5,145	—
OFF-BALANCE-SHEET FINANCIAL INSTRUMENTS:						
Interest rate swap agreements:						
Unrealized losses	—	(5)	—	—	(7)	—
Foreign currency exchange contracts:						
Unrealized losses	—	(1)	—	—	(1)	—
Letters of credit	—	—	133	—	—	131

The following methods and assumptions were used to estimate the fair value of financial instruments for which it was practicable to estimate that value.

Cash and Cash Equivalents The carrying amount for cash and cash equivalents approximates fair value.

Investments in Marketable Securities The fair value of investments in marketable securities is based on quoted market prices.

Noncurrent Customer and Other Receivables The fair value of noncurrent customer and other receivables is estimated by discounting the expected future cash flows at interest rates commensurate with the creditworthiness of the customer or other third party.

Short-Term Debt The carrying amount of the Corporation's borrowings under credit facilities and other arrangements approximates fair value.

Long-Term Debt The fair value of long-term debt is estimated using quoted market prices or discounted cash flow methods based on the Corporation's current borrowing rates for similar types of borrowing arrangements with comparable terms and maturities.

Interest Rate and Foreign Currency Exchange Contracts The fair value of interest rate and foreign exchange contracts is based on quoted market prices to terminate the contracts.

QUARTERLY FINANCIAL INFORMATION

(unaudited, in millions except per-share amounts)

	1997 Quarter Ended				1996 Quarter Ended			
	Dec. 31	Sept. 30	June 30	March 31	Dec. 31	Sept. 30	June 30	March 31
Revenues	\$1,471	\$1,283	\$1,283	\$1,326	\$1,016	\$910	\$1,100	\$1,117
Gross margin	539	511	506	324	286	328	453	290
Depreciation and amortization	(128)	(107)	(105)	(105)	(69)	(68)	(75)	(67)
Residual costs of discontinued businesses	(37)	(35)	(36)	(35)	(30)	(30)	(30)	(24)
Marketing, administration, and general expenses	(278)	(266)	(261)	(238)	(238)	(190)	(211)	(271)
Operating profit (loss)	96	103	104	(54)	(51)	40	137	(72)
Other income (expense), net	17	4	16	41	20	22	7	6
Income (loss) from Continuing Operations	(10)	(19)	(11)	(91)	(63)	(26)	19	(151)
Income (loss) from Discontinued Operations(a)	871	(143)	12	(60)	29	28	(108)	460
Extraordinary item	—	—	—	—	—	(30)	—	(63)
Net income (loss)	861	(162)	1	(151)	(34)	(28)	(89)	246
Basic and diluted earnings (loss) per common share:								
Continuing Operations	(.01)	(.03)	(.04)	(.18)	(.18)	(.09)	.02	(.41)
Discontinued Operations	1.25	(.23)	.02	(.10)	.07	.07	(.27)	1.16
Extraordinary item	—	—	—	—	—	(.08)	—	(.16)
Basic and diluted earnings (loss) per common share	1.24	(.26)	(.02)	(.28)	(.11)	(.10)	(.25)	.59
Dividends per common share	.05	.05	.05	.05	.05	.05	.05	.05
New York Stock Exchange market price per share:								
High	32 ⁷ / ₁₆	27 ¹⁵ / ₁₆	23 ¹³ / ₁₆	20 ³ / ₈	21 ¹ / ₈	19	20 ⁷ / ₈	21
Low	23 ³ / ₈	22 ³ / ₄	16	16 ³ / ₄	17	15 ³ / ₈	17 ⁷ / ₈	16 ⁵ / ₈

(a) Includes net gains of \$871 million in the fourth quarter of 1997 and \$1,018 million in the first quarter of 1996 from disposals of business segments.

FIVE-YEAR SUMMARY OF SELECTED FINANCIAL AND STATISTICAL DATA

(unaudited, dollars in millions except per-share amounts)

	1997	1996	1995	1994	1993
Revenues	\$ 5,363	\$ 4,143	\$ 1,074	\$ 744	\$ 684
Operating profit	249	54	160	151	46
Other income (expense), net	78	55	152	(131)	35
Interest expense	(386)	(401)	(184)	(26)	(55)
Income (loss) from Continuing Operations before income taxes and minority interest	(59)	(292)	128	(6)	26
Income tax (expense) benefit	(73)	71	(75)	1	43
Income (loss) from Continuing Operations	(131)	(221)	47	(10)	63
Income (loss) from Discontinued Operations	680	409	(57)	58	(388)
Extraordinary item	—	(93)	—	—	—
Cumulative effect of change in accounting principle	—	—	—	—	(4)
Net income (loss)	549	95	(10)	48	(329)
Basic and diluted earnings (loss) per common share:					
Continuing Operations	\$ (.24)	\$ (.67)	\$ (.09)	\$ (.27)	\$.04
Discontinued Operations	1.08	1.02	(.16)	.16	(1.11)
Extraordinary item	—	(.23)	—	—	—
Cumulative effect of change in accounting principle	—	—	—	—	(.01)
Basic and diluted earnings (loss) per common share	.84	.12	(.25)	(.11)	(1.08)
Dividends per common share	.20	.20	.20	.20	.40
Total assets:					
Continuing Operations	\$16,503	\$15,406	\$10,391	\$ 2,524	\$ 4,051
Discontinued Operations	4,101	5,710	8,157	9,273	10,458
Total assets	20,604	21,116	18,548	11,797	14,509
Long-term debt:					
Continuing Operations	3,236	5,147	7,222	1,865	1,868
Discontinued Operations	440	419	161	589	664
Total debt:					
Continuing Operations	3,387	5,635	7,840	2,471	2,467
Discontinued Operations	543	439	528	1,266	3,883
Shareholders' equity	8,080	5,731	1,453	1,789	1,078
Average common and common equivalent shares					
outstanding (if dilutive)	629,205,801	400,512,154	369,612,697	354,580,674	349,425,391
Market price range per share	\$32 ¹ / ₁₆ —16	\$21 ¹ / ₈ —15 ³ / ₈	\$17 ⁷ / ₈ —12 ¹ / ₈	\$15 ¹ / ₄ —10 ⁷ / ₈	\$17 ¹ / ₈ —12 ³ / ₄
Market price at year end	29 ⁷ / ₁₆	19 ⁷ / ₈	16 ³ / ₈	12 ¹ / ₄	14 ¹ / ₈
Common shareholders at year end	122,548	127,802	125,962	125,376	125,806
Average number of employees:					
Continuing Operations	13,581	9,353	3,819	2,588	2,872
Discontinued Operations	37,863	49,922	73,994	81,811	100,191

Previously reported financial information has been restated to reflect the reclassification of certain businesses as Discontinued Operations.

PART III

ITEM 10. Directors and Executive Officers of the Registrant.

Part of the information concerning executive officers required by this item is set forth in Part I pursuant to General Instruction G to Form 10-K and part is incorporated herein by reference to "Security Ownership" in the Proxy Statement.

The information as to directors is incorporated herein by reference to "Election of Directors" in the Proxy Statement.

ITEM 11. Executive Compensation.

The information required by this item is incorporated herein by reference to "Director Compensation" and "Executive Compensation" in the Proxy Statement.

ITEM 12. Security Ownership of Certain Beneficial Owners and Management.

The information required by this item is incorporated herein by reference to "Security Ownership" in the Proxy Statement.

ITEM 13. Certain Relationships and Related Transactions.

The information required by this item is incorporated herein by reference to "Transactions Involving Directors and Executive Officers" in the Proxy Statement.

PART IV

ITEM 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.

(a)(1) Financial Statements

The financial statements required by this item are listed under Part II, Item 8, which list is incorporated herein by reference.

(a)(2) Financial Statement Schedules

The following financial statement schedule for CBS Corporation and the Reports of Independent Auditors and Accountants thereon are included in Part IV of this report:

	<u>Pages</u>
Reports of Independent Auditors and Accountants on Financial Statement Schedule	55-56
For the three years ended December 31, 1997: Schedule II—Valuation and Qualifying Accounts	57

Other schedules are omitted because they are not applicable or because the required information is included in the financial statements or notes thereto.

(a)(3) Exhibits

- (3) Articles of Incorporation and Bylaws
 - (a) Amendment to the Articles of Incorporation.
 - (b) The Restated Articles of the Corporation, as amended to December 11, 1997.
 - (c) The Bylaws of the Corporation, as amended to December 1, 1997.
- (4) Rights of Security Holders
 - (a) There are no instruments with respect to long-term debt of the Corporation that involve securities authorized thereunder exceeding 10% of the total assets of the Corporation and its subsidiaries on a consolidated basis. The Corporation agrees to provide to the Securities and Exchange Commission, upon request, a copy of instruments defining the rights of holders of long-term debt of the Corporation and its subsidiaries.
 - (b) Rights Agreement is incorporated herein by reference to Exhibit 1 to Form 8-A filed with the Securities and Exchange Commission on January 9, 1996.

(10) Material Contracts

- (a*) The Annual Performance Plan, as amended to November 1, 1996, is incorporated herein by reference to Exhibit 10(a) to Form 10-Q for the quarter ended September 30, 1996.
- (b*) The 1993 Long-Term Incentive Plan, as amended to January 28, 1998.
- (c*) The 1984 Long-Term Incentive Plan, as amended to November 1, 1996, is incorporated herein by reference to Exhibit 10(c) to Form 10-Q for the quarter ended September 30, 1996.
- (d*) The Westinghouse Executive Pension Plan, as amended to December 1, 1997.
- (e*) The Deferred Compensation and Stock Plan for Directors, as amended to January 1, 1998.
- (f*) The Director's Charitable Giving Program, as amended to April 30, 1996, is incorporated herein by reference to Exhibit 10(g) to Form 10-Q for the quarter ended June 30, 1996.
- (g*) The 1991 Long-Term Incentive Plan, as amended to January 28, 1998.
- (h*) Advisory Director's Plan Termination Fee Deferral Terms and Conditions, dated April 30, 1996, is incorporated herein by reference to Exhibit 10(i) to Form 10-Q for the quarter ended June 30, 1996.
- (i*) Employment Agreement between the Corporation and Michael H. Jordan is hereby incorporated by reference to Exhibit 10 to the Corporation's Form 8-K, dated September 1, 1993.
- (j*) Employment Agreement between the Corporation and Fredric G. Reynolds is incorporated herein by reference to Exhibit 10(j) to Form 10-K for the year ended December 31, 1994.
- (k) \$5.5 billion Credit Agreement among the Corporation, the Lenders parties thereto, Nationsbank, N.A. and The Toronto-Dominion Bank as Syndication Agents, The Chase Manhattan Bank as Documentation Agent, and Morgan Guaranty Trust Company of New York as Administrative Agent, dated August 29, 1996, is incorporated herein by reference to Exhibit 10(l) to Form 10-Q for the quarter ended September 30, 1996.
- (l*) CBS Supplemental Executive Retirement Plan, as amended to November 15, 1995, is incorporated herein by reference to Exhibit 10(n) to Form 10-K for the year ended December 31, 1996.
- (m*) CBS Bonus Supplemental Executive Retirement Plan, as amended to November 15, 1995, is incorporated herein by reference to Exhibit 10(o) to Form 10-K for the year ended December 31, 1996.
- (n) First Amendment, dated as of January 29, 1997 to the Credit Agreement, dated as of August 29, 1996, among the Corporation, the Lenders parties thereto, Nationsbank, N.A. and The Toronto-Dominion Bank as Syndication Agents, The Chase Manhattan Bank as Documentation Agent, and Morgan Guaranty Trust Company of New York as Administrative Agent, is hereby incorporated by reference to Exhibit 10(p) to Form 10-Q for the quarter ended March 31, 1997.
- (o) Second Amendment, dated as of March 21, 1997, to the Credit Agreement, dated as of August 29, 1996, as amended by the First Amendment thereto dated as of January 29, 1997, among the Corporation, the Subsidiary Borrowers parties thereto, the Lenders parties thereto, Nationsbank, N.A. and The Toronto-Dominion Bank as Syndication Agents, The Chase Manhattan Bank as Documentation Agent, and Morgan Guaranty Trust Company of New York as Administrative Agent, is hereby incorporated by reference to Exhibit 10(q) to Form 10-Q for the quarter ended March 31, 1997.
- (p) Amended and Restated Agreement and Plan of Merger, dated as of December 18, 1997, by and among American Radio Systems Corporation, the Corporation, and R Acquisition Corp, is incorporated herein by reference to the Corporation's Form 8-K dated January 7, 1998.
- (q) First Amendment, dated December 19, 1997, to the Amended and Restated Agreement and Plan of Merger, dated as of December 18, 1997, by and among American Radio Systems Corporation, the Corporation, and R Acquisition Corp, is incorporated herein by reference to the Corporation's Form 8-K dated January 7, 1998.
- (r*) Employment Agreement between the Corporation and Mel Karmazin, made as of June 20, 1996 and effective as of December 31, 1996, is hereby incorporated by reference to Exhibit 10(s) to Form 10-Q for the quarter ended March 31, 1997.
- (s*) Amended and restated Infinity Broadcasting Corporation Stock Option Plan is incorporated herein by reference to Exhibit 4.4 to the Corporation's Registration Statement No. 333-13219 on Post-Effective Amendment No. 1 on Form S-8 to Form S-4 filed with the Securities and Exchange Commission on January 2, 1997.

- (t*) The WCK Acquisition Corp. Stock Option Plan is incorporated herein by reference to Exhibit 4.5 to the Corporation's Registration Statement No. 333-13219 on Post-Effective Amendment No. 1 on Form S-8 to Form S-4 filed with the Securities and Exchange Commission on January 2, 1997.
- (u*) Infinity Broadcasting Corporation Warrant Certificate No. 3 to Mel Karmazin is incorporated herein by reference to Exhibit 4.6 to the Corporation's Registration Statement No. 333-13219 on Post-Effective Amendment No. 1 on Form S-8 to Form S-4 filed with the Securities and Exchange Commission on January 2, 1997.
- (v*) Employment Agreement between a subsidiary of the Corporation, CBS Broadcasting, Inc. (formerly CBS Inc.) and Leslie Moonves entered into as of May 17, 1995 and amended as of January 20, 1998.
- (w) Asset Purchase Agreement between the Corporation and Siemens Power Generation Corporation, a subsidiary of Siemens A.G., dated as of November 14, 1997.
- (x*) Employment Agreement between CBS Broadcasting, Inc. (formerly CBS Inc.) and Peter Lund, dated as of November 28, 1995, is hereby incorporated by reference to Exhibit 10(l) to Form 10-Q for the quarter ended March 31, 1996.
- (12) (a) Computation of Ratio of Earnings to Fixed Charges
- (12) (b) Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends
- (21) Subsidiaries of the Registrant
- (23) (a) Consent of Independent Auditors
- (23) (b) Consent of Independent Accountants
- (24) Power of Attorney and Extract of Resolutions of Board of Directors
- (27) Financial Data Schedule

* Identifies management contract or compensatory plan or arrangement.

(b) Reports on Form 8-K

A Current Report on Form 8-K (Items 5 and 7) filed October 2, 1997 regarding a press release announcing the completion of the merger of a CBS subsidiary with Gaylord Entertainment Company.

A Current Report on Form 8-K (Items 5 and 7) filed October 10, 1997 regarding a press release announcing the receipt of a favorable tax ruling for the separation of the Corporation's industrial businesses and discussing certain of the Corporation's operating industrial businesses.

A Current Report on Form 8-K (Items 5 and 7) filed November 7, 1997 regarding a press release announcing the sale of Thermo King.

A Current Report on Form 8-K (Items 5 and 7) filed November 14, 1997 regarding third quarter 1997 earnings.

A Current Report on Form 8-K (Items 5 and 7) filed November 14, 1997 regarding a press release announcing the sale of the Corporation's Power Generation business unit and a modification to the Corporation's previously announced separation plan.

A Current Report on Form 8-K (Items 5) filed December 1, 1997 regarding the name change of the Corporation, effective December 1, 1997.

A Current Report on Form 8-K (Items 5 and 7) filed December 8, 1997 regarding a press release announcing the election of two new directors, effective at a future date.

A Current Report on Form 8-K (Items 5 and 7) filed December 11, 1997 regarding restated financial results.

Report of Independent Auditors on Financial Statement Schedule

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CBS CORPORATION

Under date of January 28, 1998, we reported on the consolidated balance sheets of CBS Corporation and subsidiaries as of December 31, 1997 and 1996, and the related consolidated statements of income, cash flows, and shareholders' equity, for the years then ended, which are included in the 1997 Annual Report on Form 10-K. In connection with our audits of the aforementioned consolidated financial statements, we have also audited the related December 31, 1997 and 1996 financial statement schedule included in the 1997 Annual Report on Form 10-K. The financial statement schedule is the responsibility of the Corporation's management. Our responsibility is to express an opinion on the financial statement schedule based on our audits.

In our opinion, the December 31, 1997 and 1996 financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

KPMG Peat Marwick LLP

KPMG Peat Marwick LLP
Pittsburgh, Pennsylvania
January 28, 1998

Report of Independent Accountants on Financial Statement Schedule

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF CBS CORPORATION

Our audit of the consolidated financial statements referred to in our report dated February 12, 1996 except for the restatements discussed in notes 1 and 7, for which the dates are March 31, 1996, November 13, 1996, and September 30, 1997, appearing on page 25 of this Form 10-K of CBS Corporation (which report and consolidated financial statements are included in this Annual Report on Form 10-K) also included an audit of the Financial Statement Schedule listed in Item 14(a)(2) of this Form 10-K. In our opinion, this Financial Statement Schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

Price Waterhouse LLP

Price Waterhouse LLP
Pittsburgh, Pennsylvania
February 12, 1996, except for the
restatements discussed in notes 1
and 7, for which the dates are
March 31, 1996, November 13, 1996,
and September 30, 1997.

SCHEDULE II

VALUATION AND QUALIFYING ACCOUNTS

<i>(in millions)</i>	At December 31,		
	1997	1996	1995
Customer receivables from Continuing Operations—allowance for doubtful accounts:			
Balance at beginning of year	\$ 27	\$ 20	\$ 6
Charged to costs and expenses	12	8	2
Increase resulting from business acquisitions	7	7	13
Write-offs, net of recoveries	(11)	(8)	(1)
Balance at end of year	\$ 35	\$ 27	\$ 20
Deferred income taxes—valuation allowance:			
Balance at beginning of year	\$ 52	\$ 98	\$101
Charged to costs and expenses	85(a)	3	—
Decrease resulting from business divestitures	—	(49)	(3)
Balance at end of year	\$137	\$ 52	\$ 98

(a) *Relates to foreign tax credit carryforwards not expected to be realized.*

CBS CORPORATION
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

Year Ended December 31,	1997	1996	1995	1994	1993
<i>(\$ in millions)</i>					
Income (loss) before income taxes and minority interest	\$ (59)	\$(292)	\$ 128	\$ (6)	\$ 26
Less: Equity in income (loss) of 50 percent or less owned affiliates	9	10	15	(3)	(2)
Add: Fixed charges	410	421	188	30	59
Earnings as adjusted	\$ 342	\$ 119	\$ 301	\$ 27	\$ 87
Fixed charges:					
Interest expense	\$ 386	\$ 401	\$ 184	\$ 26	\$ 55
Rental expense	24	20	4	4	4
Total fixed charges	\$ 410	\$ 421	\$ 188	\$ 30	\$ 59
Ratio of earnings to fixed charges	(a)	(a)	1.6x	(a)	1.5x

(a) Additional income before income taxes and minority interest necessary to attain a ratio of 1.00x for 1997, 1996, and 1994 would be \$68 million, \$302 million, and \$3 million, respectively.

CBS CORPORATION
COMPUTATION OF RATIO OF EARNINGS TO COMBINED
FIXED CHARGES AND PREFERRED STOCK DIVIDENDS

Year Ended December 31,	1997	1996	1995	1994	1993
<i>(\$ in millions)</i>					
Income (loss) before income taxes and minority interest	\$(59)	\$(292)	\$ 128	\$ (6)	\$ 26
Less: Equity in income (loss) of 50 percent or less owned affiliates	9	10	15	(3)	(2)
Add: Combined fixed charges and preferred dividends	446	493	312	162	136
Earnings as adjusted	\$378	\$ 191	\$ 425	\$ 159	\$ 164
Combined fixed charges and preferred dividends					
Interest expense	\$386	\$ 401	\$ 184	\$ 26	\$ 55
Rental expense	24	20	4	4	4
Pre-tax earnings required to cover preferred dividend requirements (b)	36	72	124	132	77
Total combined fixed charges and preferred dividends	\$446	\$ 493	\$ 312	\$ 162	\$ 136
Ratio of earnings to combined fixed charges and preferred dividends	(a)	(a)	1.4x	(a)	1.2x

(a) Additional income before income taxes and minority interest necessary to attain a ratio of 1.00x for 1997, 1996, and 1994 would be \$68 million, \$302 million, and \$3 million, respectively.

(b) Dividend requirement divided by 100% minus the statutory income tax rate.

SUBSIDIARIES OF THE REGISTRANT

Subsidiary companies of the Registrant are listed below. With respect to the companies named, all voting securities are owned directly or indirectly by the Registrant, except where otherwise indicated.

<i>Name</i>	<i>Incorporated Under Laws of</i>	<i>Owned by Immediate Parent</i>
Bay County Energy Systems, Inc.	Delaware	100.00
CBS Cable Networks, Inc.	Delaware	100.00
Network Enterprises, Inc.	Tennessee	100.00
country.com, Inc.	Delaware	100.00
O & W Corporation	Tennessee	100.00
Country Music Television, Inc.	Tennessee	100.00
Outdoor Entertainment, Inc.	Tennessee	100.00
Thunder, Inc.	Delaware	100.00
TNN Productions, Inc.	Delaware	100.00
World Sports Enterprises	Tennessee	51.00
CBS Communications Services, Inc.	Delaware	100.00
CBS Mass Media Corporation	Delaware	100.00
Central Fidelity Insurance Company	Vermont	100.00
Communities IP Holdings, Inc.	Delaware	100.00
Communities LP Holdings, Inc.	Delaware	100.00
Delaware Resource Beneficiary, Inc.	Delaware	100.00
Delaware Resource Lessee Trust (Business Trust)	Delaware	99.00
Dutchess Resource Management, Inc.	Delaware	100.00
Fauske And Associates, Inc.	Illinois	100.00
Corporate Fleet Leasing Company, Inc.	Delaware	100.00
Group W Broadcasting, Inc.	Delaware	100.00
Group W Broadcasting, L.P.	Delaware	100.00
Group W Television Stations, Inc.	Delaware	100.00
Group W Television Stations L.P.	Delaware	100.00
Group W/CBS Television Stations Partners	Delaware	100.00
KUTV, L.P.	Delaware	88.00
KUTV Holdings, Inc.	Delaware	100.00
KUTV Real Estate Company, L.L.C.	Delaware	100.00
KUTV Associates	Delaware	100.00
Home Team Sports Limited Partnership	Delaware	65.70
Infinity Broadcasting Corporation (1)	Delaware	100.00
TDI Worldwide, Inc.	Delaware	100.00
Transportation Displays Incorporated	Delaware	100.00
TDI International, Inc.	Delaware	100.00
LDI Limited	England	100.00
TDI Advertising Ltd.	England	100.00
TDI Transit Advertising Ltd.	England	100.00
TDI Buses Limited	England	100.00
Outdoor Images Limited	England	100.00
TDI (BP) Limited	England	100.00
Metrobus Advertising Limited	England	100.00

<i>Name</i>	<i>Incorporated Under Laws of</i>	<i>Owned by Immediate Parent</i>
TDI (FB) Limited	England	100.00
TDI Metro, Ltd.	Ireland	51.00
Metro Poster Advertising Ltd.	Ireland	100.00
The Audio House, Inc.	California	100.00
UCGI, Inc.	Delaware	100.00
TMRG, Inc.	Delaware	100.00
PCI Energy Services, Inc.	Illinois	100.00
Peak FSC, Ltd.	Bermuda	100.00
PN Services Inc.	Washington	100.00
Powerserve International, Inc.	Delaware	100.00
Rocky Mount Town Associates Limited Partnership	Delaware	100.00
Safe Sites of Colorado L.L.C.	Delaware	65.00
Station Holdings B, Inc.	Delaware	51.00
Tube Mill, Inc.	Alabama	100.00
Waste Resource Energy, Inc.	Delaware	100.00
WCC FSC I, INC.	Delaware	100.00
WCC FSC III, INC.	US Virgin Islands	100.00
WCC FSC IV, Inc.	US Virgin Islands	100.00
WCC FSC V, Inc.	Bermuda	100.00
WCC FSC VIII, Inc.	US Virgin Islands	100.00
WCC FSC IX, Inc.	US Virgin Islands	100.00
WCC Project Corp.	Delaware	100.00
WEPREC Power Pointe Corporation	Georgia	100.00
Wesdyne International, Inc.	Delaware	100.00
Wesgen, Inc.	Delaware	100.00
West Valley Nuclear Service Company, Inc.	Delaware	100.00
Westinghouse Beverage Group, Inc.	Delaware	100.00
Westinghouse Canada, Inc.	Canada	100.00
Westinghouse CBS Holding Company, Inc.	Delaware	100.00
CBS Broadcasting Inc.	New York	100.00
Amadea Film Productions, Inc.	Texas	100.00
Aspenfair Music, Inc.	California	100.00
Beverlyfax Music, Inc.	California	100.00
Black Rock Enterprises, Inc.	New York	100.00
Caroline Film Productions, Inc.	California	100.00
CBS Broadcast International of Canada, Ltd.	Canada	100.00
CBS Broadcast Services, Ltd.	England	100.00
CBS News Communications Inc.	New York	100.00
CBS Overseas Inc.	New York	100.00
CBS Worldwide, Inc.	Delaware	100.00
Clareanne Film Productions, Inc.	California	100.00
Columbia Television, Inc.	New York	100.00
Erica Film Productions, Inc.	California	100.00
Merlot Film Productions, Inc.	California	100.00
Nicki Film Productions, Inc.	California	100.00
Radford Productions, Ltd.	England	100.00
Radford Studio Center, Inc.	California	100.00
Station Holdings B Inc.	Delaware	100.00

<i>Name</i>	<i>Incorporated Under Laws of</i>	<i>Owned by Immediate Parent</i>
Westinghouse Electric Company, S.A.	Delaware	100.00
Westinghouse Electric Corporation	Pennsylvania	100.00
Westinghouse Energy Systems—Japan, Inc.	Delaware	100.00
Westinghouse Energy Systems, Inc.	Delaware	100.00
Westinghouse Sistemas Energeticos Espana, Inc.	Delaware	100.00
Westinghouse Energy Systems Europe S.A.	Belgium	10.00
Westinghouse Hanford Company	Delaware	100.00
Westinghouse Holdings Corporation	Delaware	100.00
Westinghouse Electric S.A.	Switzerland	100.00
ISCOSA Industries And Maintenance Ltd.	Saudi Arabia	75.00
Modelpol, SP	Poland	79.32
Energoserwis S.A.	Poland	55.00
Servicios Westinghouse De Chile, Ltda.	Chile	99.00
Servicios Westinghouse de Mexico S.A. de C.V.	Mexico	99.00
Westinghouse China Investment Company Ltd.	China	100.00
Westinghouse Czech Republic s.r.o.	Czech Republic	100.00
Westinghouse Electric (Asia) S. A., Zug	Switzerland	100.00
Westinghouse Electric (Asia-Pacific) Holdings, Ltd.	Singapore	100.00
Group W Yarra Broadcast Pte. Ltd.	Singapore	51.00
Westinghouse Electric Singapore Ltd.	Singapore	100.00
Westinghouse Electric (China) S.A., Zug	Switzerland	100.00
Westinghouse Electric Australasia Limited	Australia	100.00
Westinghouse Electric Europe Coordination Center, S.A.	Belgium	99.92
Westinghouse Electric GES MBH	Austria	100.00
Westinghouse Electric GmbH, Birsfelden	Switzerland	100.00
Westinghouse Electric Korea Ltd.	South Korea	100.00
Westinghouse Electric Limited	England	100.00
Westinghouse Electric Chonburi Project Company Limited	England	100.00
Westinghouse Electric Poland Limited	Poland	100.00
Westinghouse Electric S.P.A.	Italy	100.00
Westinghouse Electric Spain, S.L.	Spain	100.00
Westinghouse Electrique France, S.A.	France	100.00
Westinghouse Energy Systems Europe, SA.	Belgium	90.00
Westinghouse Irish Holdings, Limited	Ireland	100.00
Westinghouse Reinvestment Company LLC	Delaware	100.00
Westinghouse Saudi Arabia Ltd.	Saudi Arabia	90.00
WESTRON	Ukraine	60.00
Westinghouse International Atomic Power S.A.	Switzerland	100.00
Westinghouse International Technology Corporation	Delaware	100.00
Westinghouse Investment Corporation	Delaware	100.00
Westinghouse World Investment Corporation	Delaware	100.00
Westinghouse Foreign Sales Corporation	Barbados	100.00
Westinghouse Industry Products International Company, Inc.	Delaware	100.00
Westinghouse Electric Pvt. Limited	Mauritius	100.00
Westinghouse Electric Private Limited	India	100.00

Name	Incorporated Under Laws of	Owned by Immediate Parent
Westinghouse Industry Services International Company, Inc.	Delaware	100.00
Westinghouse do Brasil Comercio e Servicos Ltda.	Brazil	100.00
Westinghouse Industry Services Asia Private, Ltd.	Singapore	100.00
Westinghouse Industry Services Thailand Ltd.	Thailand	100.00
Westinghouse Saudi Arabia, Ltd.	Saudi Arabia	10.00
Westinghouse International Service Company, Limited	Delaware	100.00
Westinghouse Project Company	Colombia	100.00
Westinghouse Operating Services Company	Delaware	100.00
Westinghouse PRI, Inc.	Delaware	100.00
Westinghouse Savannah River Company, Inc.	Delaware	100.00
Westinghouse Safety Management Solutions, Inc.	Delaware	100.00
Westinghouse Security Electronics, Inc.	California	100.00
Westinghouse Staffing Services, Inc.	Delaware	100.00
Westinghouse Technology Services S.A.	Spain	100.00
Westinghouse Wireless Communications Products, SRL De CV	Mexico	100.00
WPIC Corporation	Delaware	100.00
York Resource Energy Systems, Inc.	Delaware	100.00

(1) Infinity Broadcasting Corporation is the parent company of 48 wholly-owned subsidiaries which consist primarily of radio station operations, all of which are incorporated in the United States.

Companies not shown by name, if considered in the aggregate as a single subsidiary, would not constitute a significant subsidiary.

CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in each prospectus constituting part of the Registration Statements on Form S-3 (Nos. 33-30729, 33-41417, and 33-41475), and on Form S-8 (Nos. 2-92085, 33-44044, 33-45365, 33-46779, 33-51445, 33-51579, 33-53815, 33-53819, 33-62043, 33-62045, 333-12583, 333-12589, 333-12591, 333-13219, 333-30127, 333-23661, 333-23663, and 333-37497) of CBS Corporation of our report dated January 28, 1998 appearing on page 24 of this Form 10-K. We also consent to the incorporation by reference of our report on the financial statement schedule, which appears on page 55 of this Form 10-K.

KPMG Peat Marwick LLP

KPMG Peat Marwick LLP
Pittsburgh, Pennsylvania
March 24, 1998

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in each prospectus constituting part of the Registration Statements on Form S-3 (Nos. 33-30729, 33-41417, and 33-41475), and on Form S-8 (Nos. 2-92085, 33-44044, 33-45365, 33-46779, 33-51445, 33-51579, 33-53815, 33-53819, 33-62043, 33-62045, 333-12583, 333-12589, 333-12591, 333-13219, 333-30127, 333-23661, 333-23663, and 333-37497) of CBS Corporation of our report dated February 12, 1996 except for the restatements discussed in notes 1 and 7, for which the dates are March 31, 1996, November 13, 1996, and September 30, 1997, appearing on page 25 of this Form 10-K. We also consent to the incorporation by reference of our report on the Financial Statement Schedule, which appears on page 56 of this Form 10-K.

Price Waterhouse LLP

Price Waterhouse LLP
Pittsburgh, Pennsylvania
March 24, 1998

BOARD OF DIRECTORS

Frank C. Carlucci*

Chairman
The Carlyle Group
(merchant banking)

Robert E. Cawthorn

Chairman Emeritus
Rhône-Poulenc Rorer Inc.
(pharmaceuticals)

Managing Director
Global Health Care Partners
DLJ Merchant Banking Partners, L.P.
(merchant banking)

George H. Conrades

Executive Vice President
GTE Corporation
and President
GTE Internetworking
(high technology)

Martin C. Dickinson

Retired Senior Vice President
Scripps Bank
(banking)

William H. Gray III

President and Chief Executive Officer
The College Fund/UNCF
(higher education assistance)

Michael H. Jordan

Chairman and Chief Executive Officer
CBS Corporation

Mel Karmazin

Chairman and Chief Executive Officer
CBS Station Group
CBS Corporation

Jan Leschly

Chief Executive
SmithKline Beecham
(healthcare)

Dr. David K. P. Li*

Chairman and Chief Executive
The Bank of East Asia, Limited
(banking)

David T. McLaughlin

Chairman and Chief Executive Officer
Orion Safety Products
(consumer safety products)

Richard R. Pivrotto

President
Richard R. Pivrotto Co., Inc.
(management consulting)

Raymond W. Smith

Chairman and Chief Executive Officer
Bell Atlantic Corporation
(telecommunications)

Dr. Paula Stern

President
The Stern Group, Inc.
(economic analysis and trade advisory services)

Robert D. Walter

Chairman and Chief Executive Officer
Cardinal Health, Inc.
(wholesale pharmaceutical distributor)

*Will not seek reelection at the
1998 Annual Meeting of Shareholders

COMPANY INFORMATION

Corporate Offices

CBS Corporation
51 West 52 Street
New York, New York 10019
(212) 975-4321

Annual Meeting

May 6, 1998
10:30AM Eastern Time
Sheraton New York Hotel
811 Seventh Avenue
(at 52 Street)
New York, New York 10019
(212) 841-6450

Stock Exchanges

New York
Philadelphia
Boston
Chicago
Pacific

Stock Symbol

Common: CBS

CUSIP* Number: 12490K 10 7

*Committee on Uniform Security Identification Procedures

Shareholder Services and Information

For information or assistance regarding individual stock records, transactions or stock certificates, or information about the Company's Dividend Reinvestment and Common Stock Purchase Plan, contact:

The Bank of New York
Investor Relation Department
P.O. Box 11258
Church Street Station
New York, New York 10286
1-800-507-7799

Send stock transfers to:

The Bank of New York
Receive and Deliver Department
P.O. Box 11002
Church Street Station
New York, New York 10286

Company Information

For a free copy of the 1997 Annual Report/Form 10-K, and Form 10-Qs, call:

1-888-NYSE-CBS
(1-888-6973-227)

For quarterly earnings and news releases by facsimile, contact:

P.R. Newswire
Company News on Call
1-800-758-5804
Extension 965075

For other information regarding the Company, contact:

CBS Corporation
51 West 52 Street
New York, New York 10019
(212) 975-4321

Or visit the CBS Web site at: <http://www.cbs.com>

CBS Corporation