stations in the news

Five Groups Bid For Ottawa

Five groups have entered the latest competition for a licence to operate an independent English-language

In the first round of what has become an enthralling battle to provide a third English-language TV station to the market, Toronto's Baton Broadcasting was named the winner in March 1987. But Baton returned the licence after it bought CJOH-TV, a CTV network at filter. There of the four applicants who less that the country of the countr

First to file its application was a group of investors, under the name of Metro TV, headed by communications consultant Ted Billo, one of the original applicants. They have been followed by Toronto-based CHIMA Ital. and Sudbury-based Mid-Canada Communications, both among the original applicants, and Can West Broadcasting and Can West Broadcast Can West Broadc

The fourth applicant from the first round, the Blackburn Group of London, Ont., decided against trying again, buying Hamilton's independent CHCH-TV for \$68.5-million, pending CRTC approval.

Telemedia Bids Again For London Stations

Telemedia Inc. is taking another run at acquiring two London, Ont., radio stations. Telemedia Communications Ontario

Inc., a unit of Telemedia, has signed a letter of agreement to purchase radio stations CKSL and CIQM-FM London from privately-held London Broadcasters Ltd. Purchase price and terms were not disclosed. It is Telemedia's second attempt to buy the stations.

Last year Telemedia offered a reported \$7-million for the stations owned by the Jeffery and Regan families. That bid was rejected by the CRTC, which found fault with the monetary benefits Telemedia Ontario had promised.

Montreal Licence Ban Sought

The head of Montreal's Tele-Metropole Inc. has suggested that no new broadcast licences be issued for what he sees as a desperately frag-

Serge Gouin, Tele-Metropole's president, told a recent meeting of shareholders that he hopes the CRTC will hold off for a while on the approval of a new channel and station applications. to make time for the players in a

"highly disturbed industry" to adjust

and establish a more solid footing.

Tele-Metropole has been scrambling
to shore up its share of the Quebec
market, particularly since the arrival
of the Quatre-Saisons television network added to the fight for advertisers'
dallars. Last war the company out



Circle #145 on Reader Service Card

into place a rigorous cost cutting plan reorganized management and laid off 84 employees almost 10 per cent of its mork force

And poised to enter the market in Sontomber is a French-language allsports channel on cable co-owned by Montreal-based Telemedia Inc., and

The Sports Network Gouin described as "the height of folly" a proposal before the CRTC for a French-language all-news station to be run by Radio-Canada. He said the French-language networks already produce more than enough news and public affairs programming for what he described as a tiny market of only eix million neonle

Anneal Goes Ahead

A satellite TV station in Ninawin. Sask., has been given leave by the Supreme Court of Canada to challenge fodoral authority to regulate nonprofit etations

Ninewin and District Satellite TV Inc is appealing a lower court ruling that it is regulated by the Canadian Radio-Television and Telecommunications Commission

The station began 10 years ago when regidents fed up with weak signals from a network station, set up a satellite receiver for Home Roy Office and on Atlanta TV station. The equipment was seized by the CRTC after a cable company complained it couldn't get subscribers in Ninawin. The CRTC charged the non-profit company with running an unlicensed "broadcast undertaking".

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FM Applications Sought

The Canadian Radio-Television and Telecommunications Commission has called for applications for FM stations in two oxogo

Deadline for applications for an FM and Red Rock, Ont., is March 17,

Deadline for applications for an FM March 31

The CRTC has also announced it will consider an application to transfer of. fective control of Tantramar Broadcasting Ltd., operators of CKDH Amherst N.S. to Maclean Hunter Ltd 's Maritime Broadcasting Co. Ltd. No. nurchase price was given

Mountain FM Sale Approved

The CRTC has approved the sale of Selkirk Communications Ltd. for \$1.3

Mountain FM holds the broadcast licences for CISQ-FM Squamish and its rebroadcasters CISW-FM Whistler. CISP-FM Pemberton, CISC-FM Gibson, CISN-FM Sechelt, CIPN-FM Pender Harbour, and CIEG-FM Egmont

Selkirk has subsequently been sold to Maclean Hunter Ltd., who in turn sold most of the radio properties to Rogers Broadcasting Ltd., including the bid for Mountain FM. All are subject to CRTC approval.

CRTC Decisions

* Radio Station CHER Sydney has been given a new lease on life following approval of an application giving Dr. Stewart Marsh (60 per cent) and his wife, Florence Marsh (40 per cent),

ownership of the station. The station ownership of the station. The station under the new ownership plans to and \$45,000 for improvements to its control room and production room over five veere

- . The CRC was given approval for now FM etations at Thunder Bay (88 3 MHz, channel 202B with 23.700 watta) to rebroadcost programs of the English-language AM radio network and some local programming, replacing CBQ-AM (800 kHz): Elliot Lake, Ont. (90.3 MHz. channel 212A, with 100 watts) to rebroadcast English-language AM radio network programs origination from CBCS-FM Sudbury; Salmon Arm (96.9 MHz, channel 245, with 76 watta) and Winlaw (91 7 MHz, channal 219 with 100 watts) both B.C. to rehroadcast English-language AM network programs originating from CBU Vancouver
- * An application for a French-language FM station serving Riviere-duouffre, Que., with 15 watts at 92.3 MHz, to rebroadcast CIHO-FM Saint-Hilarion was approved
- Also approved were applications for B.C. FM undertakings at Gold River (100 1 MHz channel 261 50 watta) to rebroadcast CFWB Campbell River: at Port Alice (100 3 MHz, channel 262, 20 watts) to rebroadcast CFNI Port Hardy: at Tumbler Ridge (92.7 MHz. channel 223, 95 watts) to rebroadcast CJDC Dawson Creek; at Magna Bay (94.7 MHz, channel 234, 6.3 watts) to rebroadcast CILK-FM Kelowna: and at Atlin (99.9 MHz, channel 260, 10 watts) to rebroadcast CFMI-FM Vanconver received via satellite.
- * Community radio station CIBL-MF Montreal was authorized to change its frequency to 104.7 MHz (channel 284A) from 104.5 MHz (channel 283 LP) and increase its power to 315 watts from 10 and relocate its tower to the mast of the Olympic Stadium from the west tower of the Olympic Village. The changes will allow the station to reach all the municipalities on the Island of Montreal and serve the City of Montreal
- * An application by Radio CFIN Inc. for a French-language FM station at Coaticook, Que. at 104.5 MHz, channel 283A, with 450 watts, was denied. The commission said it remained unconvinced that the proposed station could achieve either its projected revenue or meet its programming commitments.

SMALL WONDER!

The Shure SM98 is a tiny condenser mic that outperforms larger more expensive units. It has been hailed as the best small microphone available. Now a broad range of accessories... several unique—tallor the SMOR to a host of Circle #261 problem-solving applications



Circle #262

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Flexible gooseneck and adjustable bejaht anale allows the drummer to mount on SMOR on virtually any drum rim and position it to suit his particular style Profes sional black matte finish. Circle #264



Pop filter kit Dual function: reduces breath noises while protecting the SM98 against theft with a locking collar Pap filter and locking



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Howard Christensen:

'Good Humor makes most things Tolerable...'



The Radio-Television News Directors Association (RTNDA) has established a scholarship for visible minorities named after Eric Murray, the late news supervisor at Broadcast News, Toronto. The definition of visible minority, according to RTNDA president John Hinnen, is outlined by the Canadian Human Rights Commission. The first "Eric" is the swareful at this war's convention.

Also new this year will be an award for Continuing Coverage for enterprising and continuing coverage on major breaking

For more information on these new awards, on the Toronto convention (June 8-10 at the Toronto Hilton Hotel), and on membership in RTNDA, contact Jennifer Rogers at (416)

Michael McCabe, Canadian Association of Broadcasters president, addressing the Toronto Broadcast Executives Society, said the challenge of the 90s is that broadcasters set their own agendar rather than reset to the demands of regulatory and political bodies. He said the situation of declining revenues experienced by ratio and televisioning the 90s will not turn around by itself if we just wait to the property of the property o

Part of the solution, he suggested, is for private broadcasters to provide more of the kinds of programming Canadians want to see and hear, while simultaneously working harder toward strengthening their roots in their own communities. And that, he said, means working harder to produce here at home the kinds of programs Canadians will tune in

AM radio, he said, must find a position of strength in the market without affecting FM'ers. And this, said McCabe, is part of the challenge put to programmers. Creative use of automation and satellite programming will also be necessary.

Further, the CAB President told BES members that we can now be looking forward to advertisers putting greater emphasis on the measure of how effective we are.

Seen at the BES luncheon: Bill Morton and Frank Muray from CRB Gelleville . Elmer Hildebrand, president (and CAB chairman) of Golden West Broadcasting based in Altona. Roger President Jim Sward, Ted Rogers himself and Tony Viner, Sandy Sanderson, CHFI ND (and ETNIA) president John Himens, Hirk Nesbitt and Paul Faher. From CFBB Toronto, Gary Slaight, George station CKFM. ND Dave Agar. Paul Fockler of Mid-Canada Radio, Sudbury. CTV's Murray Chercover. Major Market Broadcasters president Larry Lamb. Selkirk's Gary Miles. Seltech's Bob Trimbee and Collin Mathieson. Tyong People's TV (TVT) president Kevin Shea ... Alan Butler of All-Canada Radio and Television and Vin Menage of Paul L'Anglais.

Communications Briefings suggests that you avoid the word 'but' when you need to criticize. 'But' is a transition word that signals, 'Stop. Turn in another direction.' Most listeners won't remember what you said before the "but" only what you said after it.

Example: "You made a fine presentation today, but ..."

Suggestion: "You made a fine presentation today. And you would do even better if ..."

If you have to look up the meaning of a word in the dictionary, don't use it in your copy. — Pompous writing is dull, second-rate writing. If you make it a point to use word that mean something to you, words that are simple and direct, you will not confuse either yourself or your listeners (readers). Putting across your measures also hold be your sole aim. Their writing should be left to the novelians. Obscure countrains and Makes occlosiogars, mystice, characteric accountrains and Makes.

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Circle #235 on Reader Service Card

BROADCAST TECHNOLOGY

19

More wordy phrases we can do without:

* during the course of (during);

in the immediate vicinity of (near);

- * somewhere in the neighbourhood of (about or approximately):
 - a sufficient number of (enough);
 - has a requirement for (needs);
 afford an opportunity (allow, permit):
- in the not too distant future (soon).

"Rond James Bond."

Is there anyone out there who hasn't heard that famous 007 motion picture self-introduction? Well, in this month's attempt to adjust your attitude, imagine this:

You -- MacMullen, Neal MacMullen (president, Annapolis Valley Radio) -- are the equivalent of James Bond. You've been in your rubber frogman's suit all day fighting off bad guys in their miniature submarines and you've been suffering outrageous slings, arrows and harpoons aimed directly at your precious backside.

directly at your precious backside.
At day's end, do you go home and cry the blues to Lorraine
about all the fighting you've been involved in ... or do you
confidently unzip your rubber underwaters uit to revealyour
immaculately tailored and pressed white dinner jacket,
studded white shirt and your black tie?

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30x 246 PHONE 802-442-8171 9orth Bennington FAX 802-442-9118 Do you then debonairly say, "MacMullen, Neal Mac-Mullen"?

Mulen"?

Or do you come home with the usual lines?: "What's for dinner?" "Any mail today?" "Is the car still in one piece?" "Did the kid say anything intelligent?"

Just once, climb out of your rut -- either the one which naturally evolved or the comfortable one you've created -- and do something totally unexpected; off the wall

You'll love it ... and so will your spouse.

Human beings can alter their lives by altering their at-

Show me the businessman or institution not guided by sentiment and service, by the idea that "he profits most who serves best", and I will show you a man or an outfit that is dead or dving. — B. F. Harris

Available now (particularly for FM'ers) from Broadcast News is the Dick Smyth feature commentary Here's How Things Look To Dick Smyth. Dick has doubled his output from five 60-second commentaries per week to ten—while also tacking on an additional 30-seconds for the five new features.

That means that five Smyth commentaries are 60-seconds in length and five are 90-seconds. FM stations may want to take note since these 90-seconders qualify as double mosaics.

For more information, contact me (Howard Christensen) at (416) 364-3172 in Toronto or Jerry Fairbridge at (204) 428-6490 in Edmonton.

With the huge number of professional people and executives refusing transfers to Toronto because of that city's horrendous housing problem — both cost and availability it's no wonder Toronto broadcasters are experiencing more talent-raiding and job-changing within the city than ever. Toronto has seen a huge number of people going "across the street."

High housing costs and an apartment vacancy rate pegged at 0.2 per cent aren't being balanced by salaries offerd. Hence, many talented broadcasters in other markets — particularly the more established and desired people — re taking a pass on Canada's big apple and staying where they are.

A new title and greater responsibilities for BN's RNe as Steuerman. She now manager, scallife Solas. Also at BN's Toronto head office, Steve Cromble is in as national BN's Toronto head office, Steve Cromble is in as national conference. He had been a reportereditor at all N's Vancouver bureau and, prior to that, a newman for WIN Toronto and Selitric in B. C. And joining BN as a reportereditor in Toronto in Doment mortalistic set of Vancouver. Kirk CKEWICK-EAP MI these properties of the New Seekending at CKEWICK-EAP MI these properties.

W1910 Ottown has Gooff Franklin in as afternoon driver Geoff moved to Ottawa from his morning stand at Winnines's Q-94FM ... It was good to hear from CKLW Windsor's chief money lady Agnes Kerekes. She's got a emeat little deal (a vacant condo owned by friends in Windsor) on Margarita Island off the coast of Venezuela that draws her south a counle of times a year ... Art Noiles has moved from Maritime Broadcasting's CJCW Susser into the GM's ich at K100 Saint John Into the Sugger operation is Gary Crowell Based at CHNS Halifax, Maritime Broadcasting's secretary-treasurer Bruce Irving -- after ten years at CKCW Moncton -- says he's enjoying the Nova Scotia capital city especially the lack of snow (compared to what Moncton usually gets). And still with Maritime Broadcasting, new VP programming for the group is Pat St. John, ex-GM at CKTY/CFGX-FM picked up some of Pat's old duties and former ND John Divinski got bumped to One Mor New ND at CKTY is Barry Wright ... CFTR Toronto senior editorialist Dick Smyth just did a speech for Telemedia Ontario folk at their annual meeting, held this year in Sudbury Former CFRR Toronto ND John McFadven is doing weekends for CHELEM Toronto Al Zimmer also ev of CFRB, is at CFTR Toronto ... Tom Otto left 'TR for slot. Al is now BN's national ND ... Rik Jespersen, the former CITY-TV Toronto news producer who had been hired by New Zealand TV, and then learned before he left Canada that his new job had been cancelled, has landed as producer of the evening package at CBC's CBUT-TV Vancouver ...

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Circle #105 on Reader Service Card

CKULTV Vancouver's new promotion manages is Barry-Millar ... Special thanks to CF08CKK-FM Owen Sound GM Ross Kentner for giving me the opportunity to speak to Owen Sound Botarians. It was a delightful experience ... Still with CF08, ND Kevin Bernard has resigned - after still the CF08, ND Kevin Bernard has resigned - after Edunation is now morningman is long-time Edinatoria to the CF08 and the CF08 of the CF08

Areader wrote BT aking what happened to Montreal IDM Deam Hegobian and Ralph Lockwood. CFCF-AM Montreal newmans Stew Molsane tells me Lockwood, after Montreal newmans Stew Molsane tells me Lockwood, after Deam, where he's doing a morning show. As for Hegobian, Dean is still in the Montreal market doing weekends at CAD, some work at CAFB-M'N and syndicating a weekly music show. GCKAT-BM North Buy morningsans Bob Wood Norman CAR CAR STEW North Buy morningsans Bob Wood Norman CAR CAR STEW North Buy morningsans Bob Wood Lockwood North CAR CAR STEW North Buy morningsans Bob Wood Lockwood North Buy Montreal Buy Montreal Research Stew Lockwood North Buy Montreal Buy Montreal Research Stew Lockwood North Buy Montreal Research Lockwood North Bu

Some guys have all the luck. Take Peter May for example. While he's on a nextended leave in Fiji, vacationing duriying to write a book, his ND duties at CFGM 649 Toronto are being handled by Acting ND John Eiston. Speaking of leaves of absence, BN executive assistant Michelle Poulin took of for a two morth book ese in Thailand. And John Donable, who probably holds the record for the number of the contract of th

CFRB Toronto's entertainment editor, Jeremy Brown, recently had a major stage and motion picture actor in the studio for a live, on-air interview. Jeremy, always one to be heavy on the compliments while maintaining his strict code finglish language usage, opened the prime time conversation with — what he intended to be — an ice-breaking lives.

CFRB GM George Ferguson says the actor was somewhat taken aback and Jeremy only realized what he'd said after he'd said it. Both men, says George, were so shaken that their faces drained to pure white. Jeremy's opening line?

"You sir are a man of enormous parts!"

Let me know what's going on at your place ... who got promoted, who left, who bloopered, who arrived, interesting promotions, unique programming. Send it to me c/o Broadcast News Ltd., 36 King St. East, Toronto, Ont., M5C 2L9.

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Canadian Radio Networks Inc.

An Interview With Chuck Camroux

All things being equal and with everything in place, then the Canadian Radio Networks Inc., the dream of Chuck Camroux and his associates. will have been lounched by now into a successful future

We met with Chuck, a leading figure in Canada's broadcast industry particularly in the managerial sense and acked him to explain CRN, the new notworke' abbreviation

"It has been an idea for several years." and Chuck "Basically my philosophy on a radio operator is that you don't make any money from six o'clock at night until six o'clock in the morning. At a radio station it's a cost thing. So the question becomes, how can you reduce the cost to the radio station without reducing the quality of the programming?

"So I decided to look at networks and networking and ran into an immediate industry problem - Canada didn't have FLUSH MOUNT

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CONNECTORS

what I considered high quality networking. That is by satellite Everything was analog transmitted and the States got out of that They got into digital quite a while ago. Digital is a perfect signal as opposed to an iffy signel It's like the comparison in quality of a record to a compact disc."

"You don't make any money from 6 o'clock at night until 6 o'clock in the morning.

Chuck said that he waited around and kent looking at the networking situation. "And then." he said. "in the summer of 1988 Telesat Canada announced that they were allowing digital radio service on the satellite. So I contracted to do it and started the network. Simple as that, because of the high quality."

Chuck said that any 15 kHz services that "are out there now are analog and we're digital, so we have absolutely clean sound "

Like A Radio Station

In conv promoting the network, one of the claims made is that it will provide "Contemporary adult programming at its heat " We asked Chuck to explain.

"What that means," he said, "is that. in simple terms, we are an AC (Adult Contemporary) radio station from a format point of view. Not a hit station. and not a beautiful music station, we are someplace in between, but contemporary. We are in tune with life styles. So that's the format of the network."

We asked if the format would have intros and extros by the announcer.

"Oh," said Chuck, "we're live. live the whole time we're on the air, just like a radio station. You think of us as a radio station with a transmitter 36.000 kilometres above the equator. That's what we really are."

Insofar as inserts are concerned, Chuck said, it all depends on the time of the day a station has contracted for. "But," he said, "we provide for 10 minutes of commercial time all night and 12 minutes of commercial time during the evening, per hour. We take on hour - and 3-30 minutes on hour the rest of the time. We sell that time ourselves and provide the CRN service free to the radio stations."

Chuck said there is room in the formot for news

You can," he told us, "switch in and out of news. We provide tone generstors to allow semi-sutomation that will take us off the sir at the station and put, say, Broadcast News on the air But since we also provide news they may want to take us."

Demographic Spread

What about the demographic? CRN's promotional brochure talks of people over 25.

"The demographic we seek to reach," said Chuck, "is 25 to 50 basically, but I suppose it's really everybody. The reason we put that in the brochure. and talk about it, is because radio etation managers are so demographicallygeared (that's how you get through their head space.) The fact of the matter is that the time of day that we are broadcasting to a radio station has such a wide spread of demographics -it changes with nighttime radio. Young people and older people tend to listen to the same station because it is the only one that's any good, for whatever reason. But basically, musically and life-style-wise, we are aiming to the 25 to 50 year-old audience.

Chuck said that CRN has limited its service to one station per market and that, basically, he added, is the market a station is licensed in. "If a 50,000watt station happens to cover two markets, because the second one is just outside the primary market, we'd

negotiate that situation."

The music which CRN will supply to its clients is defined as extremely familiar selections from the 60s, 70s, and 80s, with a sprinkling of the classics from the 50s. "We will not." said Chuck, "repeat musical selection during our programming day, which is 15 hours long. In our studios we start at 6 p.m. (Eastern time) in the evening and go to 9 a.m. (Eastern time) in the morning in order to cover Canada's various time zones."



Circle #295 on Reader Service Card

The CRN studies are located in St. Catharines, Ontario. "The uplink ini-tially," said Chuck, "is via Telesat's unlink in Toronto We're building our own unlink in St. Catharinas and that should be ready later this year Maanwhile we're sending the signal from St. Catharines to Toronto on a digital telephone line."

Chuck pointed out that the CRN studios are just like a radio station "except that they are super-state of the art. They're all digital audio tane and compact disc records and digital tape recordere. We also have to have analog tape records for now, for we have to send our material to those who do not have digital and CD equipment."

"We were looking for people who were in their 20s to early 30s, because they have to relate to our audiences

As far as staff is concerned. Chuck said that those hired must have at least five years in broadcasting and must be working "in a reasonably major market - a London, or a Victoria, or a Halifax. or larger. We were looking for people who were in their 20s to early 30s because they have to relate to our audiences. They're going to be married, have young children, just bought a house, and all that. They'll be what I prefer to call musical hosts.

Incidentally, we use operators as well - we are not allowing our host to operate the boards. The reason for that is possible complications, because we're sending tones to stations and doing all that kind of thing, and the announcer's mind can't be a case of "What do I do next?" We'll have an operator to handle that side of the transmission.

Localized Programs by Phone

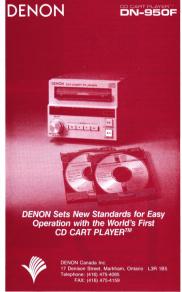
We were curious about a line in CRN's promotional brochure that read ..we are able to talk to your listeners. talk about your weather, and your events."

"What that means," Chuck explained, "is that we wired Canada with 800 numbers so that in every market in Canada (except the Yukon and Northwest Territories, where they don't have 800 service) you can dial a local number and talk to our people. So if you're listening in Halifax or in Corner Brook, Newfoundland, you just have to dial a local number, which is free to you So we're able to take dedications and requests and say "How's it going there?" and that sort of

Dose that means that the stations subscribing to CRN get local IDs?

"Yes " said Chuck. "We provide them made by our disc jockeys. Let us take Sydney, Nova Scotia, for instance. We'd he sending IDs to them For example. "CJCB Sydney -- Cape Breton's Number One radio station * Those go on a cartridge and we fire them from our studio with a special tone so me know when they're going and thus make sure the same voice is doing than so that they sound local at that and The host on air maits five eneignees alafter the ID is aired so that it is the same union the listeness been when he eterts talking

We asked Chuck if there was someone doing exactly what CPN is doing in Canada



"There isn't anyone doing exactly or precisely what we are doing," he said. But there are currently four services in Canada. Two of them are in British Columbia, both primarily refore the case to the B.C. since it is owned by CKWA and CKRS-PM in Vancouver, and they service a bunch of stations in B.C. Then there is the WIN Network, which is CKNW and CKRS-PM in Vancouver, which is CKNW and they are just relyed to the columbia of the columbia of

"But it doesn't really mean we are totally unique. There are two services in Toronto — there is Night Channel, which is owned by Selkirk through Seltec and it is only all nights, and there is Coast-to-Coast, which is owned by Teleprocitic and it is also now all night.

"Y'know," Chuck said, "Telemedia is a sports network and not a music network, and Seltec is just going on the all-night period. And they don't do all the things we do like the localization, the 800 telephone circuits.

"They're saying, 'If you want something to put on your radio, we'll give it to you.' We're saying, 'If you want a real radio station, we'll give it to you.' So I guess when you think about it, we are unique.'

Chuck said that locating in St. Catharines didn't really have any particular significance. "It doesn't matter there we are because we shoot up to satallite. We have to be close to Toron-tobecause we have to sell to the national advertisers. And I also wanted to be close to Ningara Falls, where I live. Thus St. Catharines answers both needs."

"A big part of our services is sales promotions. I feel very strongly that radio has been massively undershold at night."

Chuck said that in addition to the music feeds and the musical hosts, "a big part of our service is sales promotions. I feel very strongly that radio has been massively undersold at night.

"In fact," Chuck said, "I think that radio is undersold all the time. But at night it really is undersold because nobody understands it or cares about

"The local salesman gets up in the morning, hears the radio station he works at works all day hearing it and then comes home and watches television. Tomorrow when he goes out to sell, he never thinks about selling nighttime radio, he sells what he himself is used to dealing with.

"And yet there are thousands upon thousands of people listening during the evening.

"So our attitude is that not only are we providing a service, but we are going to help that night-time radio because we are going to show our subscribers how to sell it. We are going to provide at least ten sales promotions per market per year.

"And we think that's an extremely important bonus to stations. It's absolutely free -- just part of the service." It is fitting that Chuck, with a history in broadcasting that covers more than 33 years, should be president of Canadian Radio Networks, which rated a double column story in the Globe and Mail's Report on Business before it even began porestion.

Chuck told the newspaper that Canadian Radio Networks Inc., which barters its programming to stations across Canada in return for commercial time that it will sell, has an equity of about \$\$1\$-million. Some \$0\$ per control that sum has come from a group of venture capitalists and institutional investors operating through a new

company titled CS Media Inc.*
Making a few guesses, Chuck estimated that startup costs would run
about \$350,000 and annual operating
costs could reach \$550,000 to \$800,000.
Then CRTC chairman Andre Bureau,
quoted in Report on Bissiness, said
like the Canadian Radio Networks is a way for
local stations – particularly hat he termed
falls, quality programming at an afforflagh-quality programming at an affor-

That, in essence, is what Chuck had

"Canadian Radio Networks," he said,
"is a service that broadcasters have
been asking for, for some time. We are
very proud to be the only full-time dedicated network in Canada."

Phil Stone is a well-known broadcaster, writer and educator whose Phil Stone Report and Broadcast Beat are regular features of Broadcast Technology. Phil can be reached at 2350 Bridletowne Circle, #1601, Scarborough, OM, MIW 3E6, phone (416) 492-8115.



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CHCH-TV Breaks New Ground With Mini-Computer-Based Newsroom System

hy Keith F. Risler

In a business where talk of computers invokes visions of limited-function, standalone systems used for text handling or managing traffic, CHCH-TV in Hamilton, Ontario has broken new ground with its recently installed integrated Columbine newsroom computer system.

As Vice-President of Information Systems, Bob Lennon's choice of a minicomputer-based integrated newsroom system is driven by a commitment to cost-effective functionality in which gains are a function of reduced duplication, broad data sharing, and the enhanced quality of the news it helps

produce.

"Most broadcasters in Canada don't have data operations of any kind," says Lennon. That tendency to stick with standalone systems that generally don't share data is compounded by broadcasters' limited perspective on what constitutes an ideal newsroom computer add Lennon.

computer, adoa Lennon. "If you talk about a computer, the computer means traffic, period. And then you have other places where people have bought much not a great people have bought much not a great people have bought much not be about the people have bought much not be a people have bought much not be a people have been for traffic and another one for accounting, and another one in the newsroom, and then dozens of PCa, in some cases, none of which talk to anyone else.

That approach we have been fundamentally against from the beginning. Not because it isn't functional today in terms of solving a specific problem, but because in terms of the potential, in terms of where you're heading to, it's a dead-end invest-

Two Levels Of Integration

Integration in this context involves two levels of connectivity for CHCH-

First, the Columbine newscome system is actually as downer package that will run on the station's IBM System 38 minicomputer. Columbine 38 minicomputer. Columbine penerated data can be shared with accounting and management programs already running on the System 38. This makes for company-wide companybine will be installed on a brand-new IBM AS/400 minicomputer (IBM's software-compatible successor to the 38), with the System 38 serving as the

The ASI400 variant purchased by CIGH-IV is about one-fifth the size of the System 38, but packs equal power at less cost. It boast 900 megabytes of storage, 16 megabytes of Random Accommendation of the System of System 10 megabytes of Random Accommendation of the System of System 10 megabytes of Random Accommendation of the System of System 10 megabytes of System 10 megapytes of System 10 megabytes of System 10 megabytes of System 1

ophous sand eliquineire cinosens.
The second level of connectivity relates to newaroom functions. As
and Public Affairs, John Best liunimates this less obvious facet of
Columbine: Tthink it's fair to say that
newaroom computer systems were
developed before most new directors
words, the people who manufacture
computers, to some degree, got out in
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Best had a look at an early newsroom system about five years ago, and recalls "a computer system that seemed to be largely geared towards radio applications. It seemed at that stage that there was much emphasis on the capturing and retention and sorting of wire coop. but I didn't see it addressing. what I would most need in a TV

Best says these additional functions must address other key areas. The first is an assignment function, which involves story assignments and tracking upcoming news events. Equally important in a TV newarcom is a system to automate broadcast lineups — the critically important and highly complex timetable of a news program's stories, their sequence, and length.

"That function," says Best, "enables a producer in a very clean and quiet way to keep track of his story order and it also allows him to keep track of the length."

The lineup function works in realtime. allowing the producer to juggle story run times as the show goes live to air. Producers may cut stories, or add others, and have the lineup times automatically adjusted with each change, addition or deletion.

Finally, Best says, a system should have an archiving capability for cataloguing stories after they've aired, tracking cover footage for later use, and tape management. CHCH-TV already used Columbine's archive system, which was to be incorporated seamlessly into the full system as it was brought online.

Columbine meets all these requirements and more.



Bob Lennon, CHCH-TV's vice-president information systems, demonstrates the Columbine archive function. When installed the full system will run on a single IBM AS/400 computer and some 25-30 terminals.

Some Surprises

Columbine offers a broad list of functions which share data in some surprise. ing ways

Briefly the official discreet functions in the CHCH-TV system are (in alphabatical order)

- · Archiving Assignment Deek
- Cantioning Interface
- . Linoun
- · Personnel and Equipment:
- Scripting
- TelePrompTer: and
- Wire Service

Lennon and his staff worked closely with Columbine to tweak the system and customize functions where additional features are desired or prove necessary

Rest's integrated newsroom permits a news anchor's script to be sent to an electronic TelePrompTer without retyping, online revision of the anchor's script in the broadcast lineup during a broadcast, and filing of the script in the archives. Contrasted with the pre-Columbine method of typing hard copy for a traditional TelePromp-Ter and isolated scripting, lineup and captioning, it's obvious that the new system reduces duplicated effort and dramatically improves productivity. As Best concludes: "It just seemed for us that the Columbine system would offer more functional capabilities than the others."

Best feels other systems, though they are excellent systems in themselves. are still over-focused on wire copy handling.

Archiving Key To Decision

CHCH-TV found Columbine to be cost effective because of its already-installed IBM System 38, but its familiarity with Columbine's archive program was also a factor. The station has been using that part of the package for more than two years.

"We had the benefit of going into it having a machine on which we could put archives. We know how well that part of the system was designed, how effective it is," says Lennon. "The other systems handle archives. They don't handle archives the way Columbine handles archives. The capability of being able to search and bring things up immediately is tremendous. So we had a certain disposition, and in any of



terminal linked to the station's Columbine system, which has replaced many of the station's standalone PCs.

the discussions that we had with other suppliers that was up front

The archiving function provides some excellent examples of what "integration" means in the context of Colum-

Lennon recounts the old way of doing year end news reviews: "Every hig station does a year-ender where they say What are the big stories of the year?" That used to be a big task. The news director did it himself, and he had to go out and think back to what the big stories were. He'd go to the assignment book and scan down and say Yes here's this murder trial, and how many times did that murder trial come up and what were the affected dates?" Then he had to go and find the footage through an index card system. It was a very time-consuming task."

But Columbine has changed all that: The first year we had the system he was able to just go and do it in a totally different way. He got a listing of everything he wanted: it was incredible how fast he was able to pull out things and literally edit that script on paper. Lennon explains that a producer can

tell the system what he needs in terms of footage, examine shot lists for all stories relevant to a story or documentary production, select footage based on time factors, locations, or other specific search keys, and then assemble the item on paper, with complete shot lists, times, and library tape locations.

"You still have to go and look at the footage," cautions Lennon, "but the job is greatly simplified."

The full Columbine system enables even greater efficiencies. Conventional TelePrompTer scripts consist of one cially typed sheets fed before the TelePrompTer's video camera using a tractor-feed device. The camera then projects the anchor's script for reading on-air. This changes under Columbine to enable electronic script transmission to the TelePrompTer setup. And because the TelePrompTer text is linked directly to the Lineup function changes in the script as written in the Lineup automatically change on the TelePrompTer.

And since text-based closed captioning (for hearing-impaired viewers) will eventually be used at CHCH-TV, the full text of all stories will be stored along with the original story intros and extros. In the past, says Lennon, "you had to go and find the video to find what was said. But now the information will already be in there [in the electronic archivel. So if you want to know what the script was, you just go to it electronically and look at the whole thing."

There are plenty of nice touches in Columbine

One turns up in the Personnel and Equipment function, which is canable of automatically assigning cameras and other field gear as personnel are assigned to a story. Send out a cameraman on the personnel side, and the equipment management side of the program locates whatever camera and gear usually go with the cameraman.

Eventually, says Lennon, the system will permit automated equipment reliability analysis, tracking down time and repair costs as a function of each equipment item.

Increases Efficiency

As for the real cost of Columbine, both Lennon and Best concode it is more expensive than the competition—if built from scratch. But both say Columbine's acquisition wasn't predicated on asving money, but in enhancing the capabilities of the newsroom and increasing its long-term efficiency. With its already-installed IBM equipment through, Columbine was less cost-

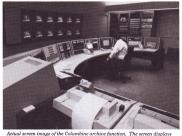
"You just can't say 'I'm going to save so much money on paper and typewriter ribbons that this is going to pay for the system', because that's not true "courious Lepnon" "There are

savings, but you do have costs.
"The benefit and the payback will come in the longer term because of the efficiencies, the things that you can do with the same number of people. You'll be able to do more," concludes Lennon.

Best concurs with Lennon on the issue of cost justification: "It's hard to make an economic case for computers in a pure sense of 'here's how jobs can be cut." That was the standard impression of computers for the last. 30 years. The reality is that has not happened What has happened is that you're simply able to operate at a higher level of efficiency.

"You can start catching things that reporters are writing, and therefore you improve your efficiency. You improve quality and you improve effectiveness. You're not going to find it in trading jobs for hardware."

It is in the potential for future gains that Columbine is justified, says Best: "Where you're going to find it is in an overall better product which is more valuable because we have these in-



"shot list" for a story in archives of CHCH-TV. — Photos by Keith Risler

creased efficiencies. I want my newsroom to be better, not necessarily smaller."

As a veteran TV producer with some 30 years in the business, Bob Lennon is not a typical computer systems manager. Lennon considers himself a broadcaster first and a technology manager second

Lennon emphasizes his concern with integrated systems is a function of matching computers as closely as possible to the station's way of doing business: "We've talked about being able to do the job better than we could manually. We've talked about the manage.

ly. We've talked about the management information that will become available by the proper use of this system. These are the paybacks, these are the things that are important." But the emphasis is on people, and how computers can help them work more efficiently with enhanced creativity.

As John Best says, "That's what computers do so well. If computers do anything they should free up your time to think a little more and be creative. We are in a creative business. What we are attempting to do is put the tools in our people's hands so that we can get more out of their creativity."

Keith Risler is a freelance writer/photographer based in London, Ont. He can be contacted at 80 Adelaide Street South, London, N5Z 3K5, phone (519) 439-5413.



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TV Viewing Declines As Use Of Cable And VCRs Increases

Canadians spent slightly less time watching television last fall than they did the year previously, according to the BBM Bureau of Measurement's fall survey of Canadian television markets. Average weekly viewing slipped from 23.5 hours to 23.3 hours per week for all those aged two years and older

The survey also found that VCR usage is increasing, specialty services are gaining audience, and the gap between topranked stations and their closest competitors in several major markets is closing. VCR penetration reached new heights nationally, accord-

VCR penetration reached new heights nationally, according to the fall survey, with 58% of Canadians having VCRs in their homes compared to 51% a year earlier. VCRs accounted for 3.3% of total hours turned to TV nationally.

counted for 3.3% of total hours turned to TV nationally.

Cable penetration is also on the rise, with 71% of Canadians subscribing to cable compared to 69% in 1987, according to the data collected last full.

A Look At Major Markets

Audience shares for stations in some major markets:

Toronto: In Canada's largest TV market, CFTO-TV, Global Television and CBLT are still the top three stations with shares of 15, 13 and 12 respectively. But all lost audience to independents CITY-TV (a 9 share) and CHCH-TV Hamilton (a 7 share) and to speciality channels.

Montreal: CFTM remained on top with a 24 share, ahead of CBFT and Quatre Saisons affiliate CFJP, with shares of 20 and 11 respectively. CFCF-TV was the top-rated English station with an 11 share of overall viewing.

Vancouver: Market leader CHAN-TV gained over its 1987 fall share for a 19 share as did CKVU-TV, which moved into second spot slightly ahead of CBUT, although both had

Calgary: CFAC-TV improved its ratings enough to move ahead of CFCN-TV, which saw its ratings slip, 28 to 25. Also slipping was CBRT, which ended with a 13 share.

Edmonton: TV viewing was down in Edmonton with both leading CFRN-TV, with a 26 share, and second-place CITV, with a 22, each dropping a share point. CBXT's third-place ranking and 17 share was unchanged.

Winnipeg: The big news in Winnipeg was the huge losses recorded by CKY-TV, which dropped five points to a 21 share and into a tie with GBWT, which had a slight audience gain. CKND-TV is audience grew slightly as it recorded a 19 share Halifaxx: COH-TV contuned to dominate the ratings with a 34 share to GBHT's 19, although both saw their audiences drop one and two points respectively.

A LOOK AT MORE RADIO-TV AUDIENCE STATISTICS

According to the Canadian Media Directors' Council Media Digest there are 698 radio stations in Canada +22 AM and 276 FM. They reach 94 per cent of all persons 7+ in Canada; 61 per cent are reached by FM Breakfast drive as 6 to 9 a.m. continues to be the highest daily tuned period of all demographies. Women 18+ tune in, on average, 22.4 hours.

per week; men, 18+, 20.4 hours; teens, 13.0 hours, and children, 7.2 hours

In television, prime time is 7 to 11 p.m. and 99 per cent of Canadians two or more years of age live in households equipped with television sets. Of that, 56 per cent have two or more TV sets in the household and 69 per cent live in cable-couring household.

And according to Statistics Canada, women over 60 spend much more time watching television than other age groups such as teenagers. In 1987 women spent an average of 35.6 hours a week watching TV. In comparison, average Canadians, of either sex, watched for about 24 hours. Teenagers were below that at 19.2 hours, less than children and 21 to 11 who averaged 24.4 hours.

Newfoundlanders watched the most TV, 27.7 hours a week; Albertans watched the least, 21.8 hours.

Almost half of all viewing went to comedy and drama programs. News and public affairs registered almost 20 per cent, and sports six per cent.









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PROADCAST REAT

by Phil Stone

Keith Morrison, who most recently had been CEO at Western Broadcast Sales, bocame the firm's president ... Beverley A. Martin became national sales manager for the CEO Radio National Network. Ber has a wide background in media, and we know him as an active member of the Variety Club of Ontario ... The Vwist, the dance craze of the 50s, quiety oelebrated its 30th anniversary. Many of use spun Chubby Checker's version of what became a 4th int...

There's a fact about the late Dennis Braithwate that is not too well known: he only lasted four months, but in 1937 he was the first announcer for the celebrated CBC radio sometimes outrageous, he served as broadcasting columnist over the years for each of the Toronto newspapers in turn-Sur, Glober and Mail and Sun. Highway to Hensen, the season. Judith Smith, Formerly senior marketing analyse for GBC To Slees, was named marketing manager for GBC To Ho News Channel. Don Clark and Peter Nichols, CBC Thereison Network sports specialise, were each given the

In all, Howle Meelker will do color on five NHL, pames this season for The Sports Network. Robbin Geoffrey was appointed program and promotions manager at CFGO Chattann, ON. He had previously been TP at CFGO Chattann, ON. He had previously been TP at CFGO at MCA. TV International, working from his new base at MCA. TV International, working from his new base at Universal City, CA. ... If you have occasion to deal with Ontarior Place you might wish to make note that Mara Hown became senior manager, macketing and public rela-

We're told that there's a young child whose parents watch Jeopardy who goes around crying, "And now here's Alex Quebec! ...

Greg Quill succeeded Jim Bawden as the Toronto Star's the television critic. Bawden became oclumnia of Staroneset, the Saturdusy Star's TV magazine. —Thereas Lumsdon, whose background includes service at CHUM Toronto, CF UN Vanbackground includes service at CHUM Toronto, CF UN Vanthe Global Television Network. At the same time, David Hamilton was promoted from senior publicist to Global's public relations manager. —The cover of the winter issue of Tork Alizania News its greade with a photo of newscaster Sandi Rinaddo. The index story says that she graduated dance. — The Come York University in 1979 with honors in

Back in 1962 when ABC elected to not renew the TV series Manerick co.ster Jack Kelly took to the road doing musicals like Guys and Dolls. He is now in politics serving as coucilman in Huntington Beach City CA and has his eyes on becoming Orange County supervisor ... Definition of prime time: The Broadway of TV ... Thirty countries in every corner of the globe see CRC-TV's The Nature of Things TV Guide did a feature piece on Larry Mann, the one-time CHUM morning man who has leaped into prominence through the Telecom commercials ... Unless they are on nationally televised games the New York Vankees will no longer be seen on free home TV. The club signed an agreement to have their games televised on the Madison Source Garden cable TV network beginning next season and running through the year 2000 ... Knowlton Nash is hosting a new weekly news review on CRC-TV called Saturday Report A 60-minute feature, it is scheduled to go on CBC's all-news channel ... Ted Thorn was appointed vp and em - Nielsen TV Ratings He now has the responsibility for the Diagra Service as well as Nielsen People Meter Service scheduled to begin this fall ...

Winners of International Broadcasting Awards, sponsored by the Hollywood Radio and Television Society, will be announced on March 22nd. Canadian entries could well be on the winner is lat. Dianc Legris, who had been yet of CF Cable, became yet of programming at Television Quater Sasions. She succeeded Andrer Pleard, who is now with carbon to the control of the Cable, became yet of programming at Television Quater carbonic with the control of the Cable Sasions. She succeeded Andrer Pleard, who is now with exclusive network rights to televise major legape based as major lesgue ball game since 1965, Brent Musberger will be the voice. At a 400 and 500 and 50

A new book of essays that could be of interest is the one by Mark Crispin Miller: Boxed In: The Culture of TV CKND-TV Winnipeg has introduced closed captioning on its 6:00 p.m. edition of First News to improve service for hearing-impaired viewers ... MuchMusic appointed David Kirkwood director of sales and marketing ... The Fraser Valley Radio Group formed a new marketing division, Starcom Broadcast Sales. Peter Alpen was appointed vp. marketing, and George Hellman corporate marketing advisor ... Bill Cosby, said to be one of the richest men in show business, gives generously to traditionally black U.S. colleges. An example was the \$20-million given to Atlanta's Spelman College last November ... The establishment of the Cable Television Standards Foundation, with offices in Ottawa, saw Ralph F. Brooks chosen council chairman and Maurice Gingras executive director ... Community Programming, Cable 10, Etobicoke, ON., operated by Maclean Hunter Cable TV., won a National Crime Prevention Award for its variety of series and special programs designed to aid crime prevention.

Phil Stone welcomes your news for Broadcast Beat. Write clo 2350 Bridletowne Circle, #1601, Scarborough, ON, Mit 2E6. Please address information for other departments and staff at Broadcast Technology to P.O. Box 420, Bolton, ON, LTE 573.

Reliable Technology A Priority At Radio-Quebec Television Network

by Jean Lajoje, P.Eng. MBA

In 1949 the National Assembly of the Province of Quebec adopted a law creating L'Office de la radio du Quebec. However, it was not until 1968 that a budget was voted to establish and operate a television service to offer cultural and educational programming to all Cuebecers.

Studiosand offices were installed in an old storage facility in eastern Montreal, not far from the GPTM-TV studio. The productions were them the studio of the productions were them in-school use. But, soon after, organizating was made available to the general public through cable TV surems in Montreal and Quebec City, were installed in Montreal and Quebec (City in 1975. Two years later, in 1977, Radio-Quebec acquired the TV transaction of the control of the twent the control of the

In 1979 it was decided to accelerate a plan to assure services throughout the province. The network department was created and a small team installed 14 transmitters in six years. Today, the network comprises 17 transmitters and covers more than 92.5 per cent of the Quebee population.

The Terrestrial Network

This network is composed of the following transmitters: (The map on page 46 shows their coverage.)

City Instal.Ch.XmtrPowerEIRP *Montreal 1975 17 RCA 60Kw 851.9Kw

Quebec 1975 15 RCA 60Kw 851.9Kw 1975 15 RCA 60Kw 1298Kw

Hull 1977 30+ RCA 55Kw 1327Kw Rouyn 1979 6- Harris 25Kw 299Kw

Val d'Or 1979 12+ Harris 25Kw 246Kw Chapeau

1979 23+ Acrd. 1Kw 8.65Kw Sherbrooke

Snerbrooke 1982 24+ Com 55Kw 549Kw T-Rivieres 1981 45 Com 55Kw 1188Kw

Rimouski 1981 31 Com 55Kw 716Kw

Chicoutimi

Chicoutimi 1982 8+ T-CSF 25Kw 278Kw



Baie Trinite 1982 12- Larcan 10Kw 155Kw Sept-Iles 1982 9- Larcan 10Kw 246Kw

Carleton 1984 15+ Tnsend 30Kw 1061Kw Gascon 1984 32- Tnsend 30Kw 1202Kw

Perce 1984 40- LGT 1Kw 8.55Kw

Gaspe 1984 35+ LGT 1Kw 8.43Kw Riv-du-Loup 1985 31 Comark 10Kw 716Kw

Evolution Of The Network

Microwave links leased from Bell Canada, CNCP Telecommunications and Quebec Telephone until 1985 to transport the audio and video feeds from Montreal to the different transmitters. It is notable that many feeds originated from Montreal with different programs for different regions. On January 1, 1985, following a decision taken in 1983 for economic reasons, we began using the satellite for distribution. The changeover was carried out in two weeks and now only the Mount-Royal transmitter in Mantreal sequences.

Three uplinks were installed in Montreal so as to permanently feed one satellite channel with the national feed. The two other unlinks were used occasionally (more than 600 hours in 1985) to unlink one or two regional programs A compley Control Contro was installed in Montreal (see Photograph) to control this traffic A subcarrier accompanies each program transmitted on the satellite to supply the pertinent information to each of the transmitting sites. This information is able to control the two satellite receivers installed at each site (for quency agility) the audio-follow-gideo switcher to distribute the required programs and to also turn on or off

These occasional channels are no longer used due to a change in the regional programs policy. Now all the regional programs policy. Now all the trenstrail transmitters receive a unique program feed. But this system is still operational and is used on special events and also to control the transmitters. Presently Television Quatres. Salsoon is uplinked by one of there receives the program of the programs of the

each transmitter.

for the two other services.

This network is fed by the Anik C3
satellite from our Montreal studio,
satellite from our Montreal studio,
remote cable television operators
receive our satellite feed and distribute
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account, more than 95 per cent of the
Quebes population can be reached by
Radio-Quebes's programming.

In 1981 a remote control and monitoring system was designed and installed at the various transmitter sites. This system, based on a HP-85 micro computer and Fluke 2400 ac-

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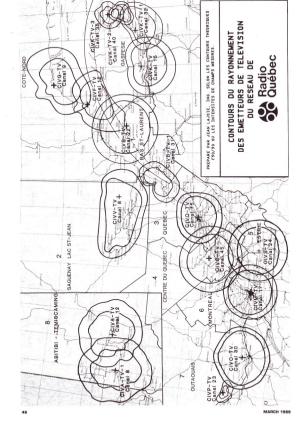
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Radio-Ouebec's Control Centre in Montreal

quisition system, provides distributed intelligence to each transmitter site If a problem occurs at one site, this system which monitors 40 analog points and 32 data points, dials up the Control Centre in Montreal and informs the operator of the conditions. In 1988 a HP-1000 mini computer was installed in the Control Centre to assist the technician in controlling the network and to analyze the different parameters acquired from each site.

As an example, we can access reports on the reliability of the satellite feed. hydro electricity at a particular site. global reliability of the network for a specific period of time, etc. Other features include the time sheet of the maintenance technicians, the cost of labor and travelling time per site, the trouble report classification and curve tracing of parameters to analyze the trends (tube, klyston, reliability of equipment, etc.).

A basic artificial intelligence package is also included in this system, allowing alarms received from the sites to be classified by degree of emergency (offthe-air or minor disturbance). Also. many alarms may be received from one site and this interruption can go through sets of conditions to allow a clearer diagnoses of the causes and effects. This system is now operation even if a certain number of refinements and tweaking are necessary, and will be carried out this year.

This system is not intended to automatically take action when a failure occurs, but it is an aid to the technician at the Control Centre (17 sites x 72 channels of information) Automatic operation is assured at each of the sites to turn on an emergency transmitter or choose a multiplex operation or start an electrical generator

Stereo Broadcasting

In September of 1989 all of the trans. mitters will broadcast in stereo (BTSC). The monophonic sound will continue to be transmitted on the satellite as a backup for the terrestrial



The MCN-1210 newsroom selector is an easy to use 3-channel mixer that facilitates production of news spots with minimal time and effort.

transmitters and also as a basic service

to cable operators and to TVPO

The right and left audio channels will

be processed by a stereo processor in

the Montreal Control Centre and will

he transmitted on two low-level subcar-

riors on the satellite. A storee gener

ator will be installed at each transmit. ter without a processor Tosts will also be conducted on stores simulation or monophonic enhance.

ment since only 20 per cent of our programs will be produced in stores the

Operation of the Network This network is currently controlled by one operator at the Control Centro in Montreal. A staff of 24 technicians supervised by two Technical directors

secures the operation and main tenance of the transmitters. The techniciona are regrouped in five main-

tenance bases (Montreal, Quebec City Carleton. Sept-Iles, Rouyn), each base

heing regnonsible for two to six trans-

The reliability of this network

(average of all high-power transmit-

ters) was 99.62 per cent last year, in a

constant improvement over the last

Jean Lajoie, eng.MBA, is network

director of Radio-Quebec. He can be

reached at 800, rue Fullum, Montreal,

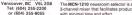
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CJCB Sydney Celebrates 60th Birthday





Radio Station CJCB celebrated its 60th anniversary in February, one of the oldest and most respected stations in Atlantic Canada and the cornerstone of a Sydney-based broadcasting company serving the Cape Breton region of Nova Scotia.

And it all began because Nathaniel Nathanson wanted to sell more records and phonographs and radios.

Nathanson owned a book and music store in Sydney which successfully sold records and phonographs, and when radio came along he stocked a good selection. Sales of the new invention were good, despite limited reception, but Nathanson reasoned they would be much better if Sydney had its own radio station.

"We needed a local radio signal that could be heard," he said in an interview more than 25 years ago, "because outside reception was a very indifferent thing. One day it came and the next day it didn't. A local station would fix that.

"The only reason I started a radio station was to give people something to hear with the boxes they were buying."

Humble Beginning

On Feb. 14, 1929 CJCB Radio officially went on the air.

It was a humble beginning. The station was only on the air for a few hours at noon and again for three hours in the evening. Power was provided by a

converted 50 watt ship's transmitter.

In that same long ago interview,
Nathanson recalled what happened
when the station began broadcasting.

"When that simpl become steady."

"When that signal became steady, poor as it was, the response was unimaginable. People were mystified and excited about this new thing they had in their homes. When the station started ... the ability to hear a signal during daylight hours was something that even those who owned a radio set didn't believe possible. Until we started, reception only came in during the dark hours. Now people could hear it in the daytime too.



Norris Nathanson

'Sales of radios soared unbelievably. People who didn't have one would block the streets in front of homes where there was a radio, listening to the sounds. And the sidewalk (outside the store) was so congested with people wanting to buy radios that a policeman would make them line up so others could get by."

Nathanson admitted that at first he only saw broadcasting as a way to sell his radios. But by 1933, he said, he realized radio was going to be more than just a toy and CJCB was on its way.

In 1935 the station installed a 1,000 watt transmitter; that was increased to 5,000 watts daytime and 1,000 watts nighttime after the Second World War. It was after the latter power increase that Nathanson put CJCB-FM on the

Has Come A Long Way

CJCB has come a long way in 60 years. Today it broadcasts in stereo with 10,000 watts of power. CJCB-FM has grown into an important station in its own right and is now CKPE-FM stereo.

In the early 1950s Nathanson began to plan for a television station for Sydney. On October 3, 1954 CJCB-TV officially began broadcasting. The station was housed in a separate building that had been specifically designed as a television plant. Stereo-equipped studios. a satellite

dish to pull in news and programming, and computers to improve efficiency are only part of a continuing program of upgrading that keeps CJCB and its 50 staffers in the forefront of broadcasting in Atlantic Canada.

Nathaniel Nathanson died in 1966, but his sons Marven and Norris have carried on in broadcasting. Marven is vice-president of operations of the Atlantic Television System, present owners of CJOB-TV, and president of Celtic Investments, operators of CGB/CKPF-PM Sydney. Norris is vice-president of Celtic Investments and general manager of the Sydney

people in the news

Acrian Inc.-Charles Jackson appointed manufacturing engineering manager; Walt Dorsey director of manufacturing, and Dr. Moni G. Mathew director of engineering, amplifier division; Dale W. Matteson general manager, and James K. McDaniel, marketing manager, silicon semiconductor division.

Amplis Foto/Video Inc.--Hans Ohlig, president, has become a sponsor member of the Society of Television Lighting Directors.

BBM Bureau of Measurement—Tony Viner, with Rogers Broadcasting since 1982 as executive vp and gm of CFTR/CHFI-FM Toronto, appointed chairman of the board

Broadcast News Ltd.--Rina Steuerman appointed manager, satellite

Cablenet Ltd.--Ross Jepson appointed president after serving briefly as senior vp and COO. CAB-Glen G.D. Milne appointed senior vp, television, of the Canadian Association of Broadcasters

CBC-TV--Paul Chato has been placed in charge of sitcom development as CBC's new creative head for TV situation comedu.

CHRX/CJJR-FM Vancouver--Jack Simmons appointed general sales

CISL Vancouver--W. (Bill) Waddington appointed gm, Janis Mc-Innes national sales manager and Alex Adamson creative services

CFGM Toronto--Tom Tompkins appointed program director.

CKVU-TV Vancouver-Barry Millar appointed promotion manager.

CTV Network--Deborah Mc-Gregor, Ottawa bureau chief of the Financial Times, named co-host of Canada AM, replacing Nancy Wilson.

Digital F/X--Barbara A. Koalkin

Global Television Network--Howard Bernstein named news director, replacing Rudi Carter who returned to the CBC.

IDB Communications Group Inc.— David Kirchheimer elected to the board of directors. He is vp and chief financial officer for Republic Pictures Corp.

Magnetic North.-Tony Hayman appointed vp and assistant gm, responsible for day-to-day operations.

Orban Associates--David Roudebush named marketing and sales manager, professional products.

Rhode & Schwarz Canada Inc.--David G. Stephenson appointed gm, based in Kanata. Ont.

Satellite Network Systems-Edwin S. Van Hamm appointed vp, responsible for operations and marketing and Philip Lucachick director of operations

Telefilm Canada-Louis Laverdiere appointed director of operations, Quebec region; Louise St-Louis manager of co-productions, Quebec region; Janet MacLellam manager legal services, Montreal; and Marilynne Anne Vince manager, business affairs, Vancouver.

Tele-Metropole--Claire Sampson appointed vp communications and Romeo Tremblay vp sales and marketing.

The Systemation Co.-Barry Honel appointed national Systemation representative based in Atlanta and responsible for developing new domestic and foreign markets.

White Radio Ltd.—Bruce Gagnon appointed Ontario sales manager, comnications group, responsible for product and customer development in the CATV industry in Ontario.

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IN MEMORIAM

Alphones Oulmet, who went to work for the GRG as an engineer when it was founded \$S_{\rm aver} ago and rose to become its president, died Dec. 20 at the ago 68. In the 1964 he studied the operation a new technology—television—in the United States and Europe, and later played a major role in its introduction in Canada. He became assign and interest of the GRG in 1953 and director the following year: the was appointed GRG president in 1956, a post he held until 1967. He was president of Telesat Canada from 1964 to 1960.

George E. McCurdy, one of the best-known names in Canadian broadcasting, died suddenly December 18 in Toronto. He was 74. He began his career while still in high school acquiring an amateur radio licence and building a etation in his parent's home. He joined CKLW Windoor as a transmitter technician when the station went on the six in June 1932. He joined Roy Thompson's group of radio stations eight years later as chief engineer of the Kingston station, moving to Toronto in 1943 where he helped Thompson construct a string of stations in northern Ontario building or modifying much of the equipment himself. He began McCurdy Radio Industries in 1948 and watched it grow to become a major supplier of audio equipment to North American broadcasters, selling it in 1983. He formed Mc-Curdy Telecommunication Products, a designer and manufacturer of telephone related equipment, in 1972. He was named Canadian Broadcaster of the Year in 1969.

Roy Tash, C.S.C., considered the dean of Canadian newweel camerame, died December 7 at the age of 90. Born in Brooklyn, N.Y., he moved to Canada in 1919 and became the forement photographer for newsreels, which were featured in cinemas around the world before the age of television. For more than 69 years be photographed royalty, politicians, fires, floods and funerals for numerous newsreel companies, including Pathe News and Fox Movistonie News. Companies Seeding Pather News and Fox Movistonie News. Canadian Society of Cinematographers, and was homeory treasurer at the time of his death. The Society awards a trophy in his name each year to the best news cameraman in Canada.

William I. (Bill) Patterson, a retired broadcast executive, died Jan. 1 in Dartmouth, NS. after a brief illness. He was 65. A native of Dartmouth, he was senior vice-president of CFDR and Q104 in that city until his retirement in 1837. He had joined his brothers and others in launching CFDR in 1962. He was also a former commodore of both the Maritime and Canadian cance associations.

John Mann, a well-known broadcast engineer, died ereently in Calagry. He joined Central Dynamics Ltd. in Pointe Claire, Que. in 1968 after serving as a television engineer with the BBG. He joined the broadcast division of Philips Electronics Industries in Toronto the following year. In 1974 he joined Roguer Radio in Toronto as director of engineering for CFTR/CHFI-FM, moving to M.S.C. Electronics two years later. In 1970 he became general manager of technical services for the Alberta Education consistency of the Charles and the Company of the Charles of the Charles of the Charles Charles of the Charles and the Charles of the Charles and the Charles of the Charles and the Charles of the C

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