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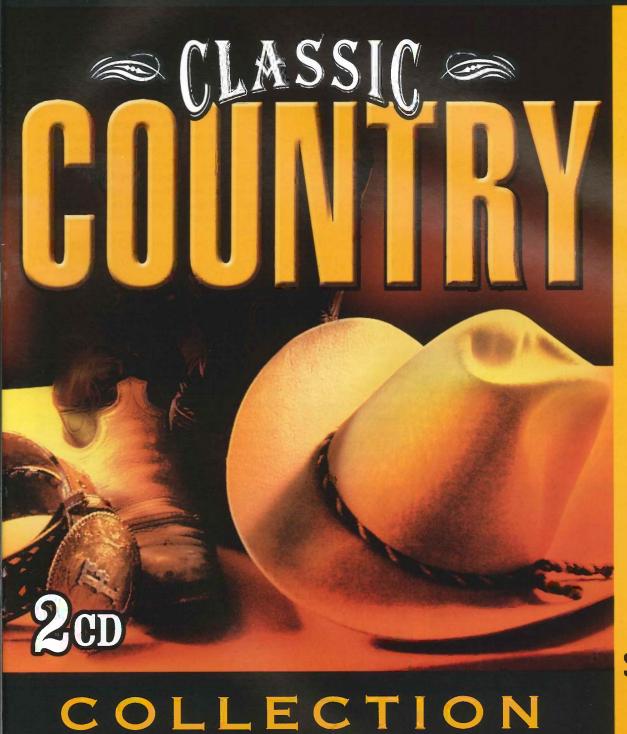
Mytown performs on Caitlin's Way

See page 2

NEW

ME VIDEO SECTION

THE ULTIMATE



CONWAY TWITTY MERLE HAGGARD **GEORGE JONES** WILLIE NELSON PATSY CLINE FDDY ARNOLD **JIM REEVES DOLLY PARTON BUCK OWENS** MARTY ROBBINS **KENNY ROGERS WAYLON JENNINGS RAY PRICE JOHNNY CASH GLEN CAMPBELL FARON YOUNG** ROGFR MILLER **SONNY JAMES** STATLER BROTHERS **CRYSTAL GAYLE**



IN STORES NOW!



Lennox hopes to maintain small-time feel in major record company

Universal tops expectations in first post-merger year

by Ron Rogers

Things are good at Universal these days, and President Randy Lennox is hopeful that they'll stay that way. The key, he reiterates time and again, is to maintain the company's overall humbility factor. To act as several smaller, more artist and retail friendly labels, rather than one huge conglomerate. It's important to keep an eye on the prize (namely market share), but it's equally important not to get carried away by their own success.

Having just reached their first financial yearend following the merger with PolyGram, Universal is solidly atop the Canadian record company pile when it comes to both market share and total revenues. The company finished that fiscal year with four of the top five records in the country (The Tragically Hip, Eminem, Bon Jovi, and Mission: Impossible 2), and held a 37% share of the market.

Furthermore, the company achieved the financial quotas set out for them in terms of their

gross revenue and the overall bottom line (\$300 million).

Of course, just when the company was ready to celebrate that strong first year, word came down of the proposed Vivendi purchase of Universal. Record company employees tend to get a little greyer when the words 'merger' are mentioned, but according to Lennox, the music side of Seagram's could very well be strengthened, rather than submerged.

"We had a three-hour world satellite communication involving Jean-Marie Messier, the head of Vivendi, and he was very bullish on music, and cites it as one of the principal reasons for the purchase. The fact that Edgar is going to retain his status as head of music bodes extremely well. Overall, we feel very confident in an excellent marriage. They feel that we are complimentary, but not similar, in our product lines. Their Internet portal is really the AOL of Europe. They showed us examples of some of the technological achievements,

Caitlin's Way filming second series in Alberta

Caitlin's Way, the popular children's television drama, has returned to Alberta where filming is underway for another 26 episodes, the second season for the series.

The team of Helene White and Jana Veverka are once again producing the series. White is quite familiar with teenage audiences having previously produced Connecting, Alberta's first syndicated and internationally award-winning talk show series for teens. Veverka's production credits include MOW for CBS and CTV as well as numerous series including Adventures of the Black Stallion, Bordertown, Airwolf and Danger Bay. She also produced Lonesome Dove: The Series in Alberta.

Fireworks Entertainment, a subsidiary of CanWest Global, is the international distributor and financier of Caitlin's Way, in association with the Tom Lynch Company in the US. Financial support is also provided by the Alberta Film Fund. The series was created by Tom Lynch, whose other credits include The Secret World of Alex Mack and 100 Deeds for Eddie McDowd.

The March 11 premiere of Caitlin's Way in the US on Nickelodeon was reportedly the "highest rated premiere" in the television network's 20-year history, making it the most successful Canadian production in the US children's live-action drama series market. The show has remained very vibrant over the

succeeding weeks, placing in the top of the 15 Basic Cable US ratings chart.

The series is also a hit with YTV's tween audience where it placed in the Top 10 overall for non-animated programs, a favourite with viewers between 2 and 17 years.

The starring role of Caitlin is taken by Lindsay Felton (Thunder Alley, 3 Ninjas: High Noon at Mega Mountain). Co-stars include two Canadians: Cynthia Belliveau (ENG, Wind At My Back) as Dori Lowe and Ken Tremblett (Millennium, The Outer Limits, Dead Man's Gun) as Sheriff Jim Lowe, with Jeremy Foley (Dante's Peak, Chicago Hope, Buffy the Vampire Slayer) adding comic relief in the role as the teenage son Griffen Lowe.

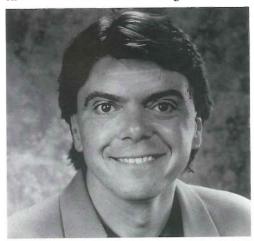
Mytown, who's self-titled CD is available on the Universal label (RPM New Releases - April 24th/ 00), appear in the All Night Long episode.

Caitlin's Way is already airing in Australia on Nickelodeon and will soon have a worldwide audience where it will be viewed in the UK, Spain, Portugal, Eastern Europe, Africa, Middle East, the Netherlands and Greece. The series has translated into German, Italian, French, Brazilian Portuguese, Spanish and Latin Spanish.

For more information contact Cynthia Williams at Riverwood Productions in Calgary at 403-686-8902, fax 403-686-8908.

and what they can do with a cellular telephone boggles the mind."

To further solidify the post-merger unification process, Universal Music Canada as a whole will be moving into their new state-of-the-art facility on Victoria Park in late August. With the company still spread out among five different Toronto locales, the en masse move into the one building will aid in the



Randy Lennox

unifying process.

Until then, Lennox adds, the goal will be to continue in the development of artists, particularly those on the domestic side. The current success of homegrown acts soulDecision and Matthew Good bode well for the company's domestic development. On the immediate horizon is a newly signed pop artist out of Winnipeg, and a new national talent search initiative in conjunction with Global Television.

"We've signed an artist out of Winnipeg named Remy, who is a 21 year-old multi-talented artist, writes and performs all his own material. And we just concluded a deal with Global Television and Lone Eagle Productions on a national talent search, which is going to be a prime-time television show beginning in January. We concluded a deal which will result in an album and videos on this national talent search, which will take place in September of this year.

"We're investing larger amounts on slightly fewer artists, and in that process, really focusing on bringing our talent to the world."

Lennox adds that Universal as a whole will continue to restrict its focus to two or three new artist signings per year, as well as the licensing of several projects on an indirect basis. The structuring of Universal as a series of smaller companies under



Christina Aguilera with Kiss 92's Mike Religa and CHFI's Drew Keith prior to her recent ACC performance. (Photo by Barry Roden)



SOCAN presents Choclair with a #1 plaque in recognition of his video Let's Ride reaching the #1 spot on MuchMusic.

one corporate umbrella "allows us to have a custom approach to the artists we sign."

Lennox frowns on the image of Universal as a massive corporate behemoth, swallowing up artists and spitting out others. He prefers to think of Universal as strictly a corporate name tag, with the company largely acting as the distributor and guiding hand for the 'independent' labels working underneath.

But while he hopes to maintain that small label attitude within the larger confines of Universal, he also defends the multinational mega-mergers that seem to be the trend in today's financial world.

"These types of mergers are the next steps. They need to happen, and are ultimately very good for our business. Our customers tell us that our methods of doing business really haven't changed. And if that stays within reason, and these major companies are subdivided into several label groups, then custom artist service and custom marketing service are still available under the larger umbrella. So judging by our example, I see it as an evolution, rather than a negative. Progress is what it is, and we need to act accordingly."

While Universal is enjoying the fruits of their labours, Lennox still harbours concerns for the business overall. His concerns touch on a variety of different areas, including radio and the Internet.

It's hard for someone as exceedingly upbeat as Lennox to admit to being concerned about something, without arching back and trying to turn the negative into a positive.

Take radio, for example. Lennox admits that record companies continue to have the same discussions about radio that they did 20 years ago. Having said that, he also feels that webcasting could have a revolutionary effect on broadcasting, and change the way music is developed.

"In terms of playing new music, the concerns we've had for years remain, specifically cross-reliance on US airplay. That said, it's nice to see some formats, like KISS here locally, getting into a genre that can serve the community. The music and radio industries will always be at cross-purposes. I think webcasting is an opportunity to actually shore up some of the missing developing artists opportunities."

As he goes on to point out, youthful consumers today are raised in a culture of expedience. Everything is now, now, now, and those same youth couldn't be bothered with three-hour movies, two-hour dinners or hour-long albums. It's hard to imagine a movie like Lawrence Of Arabia being released today, and it's similarly difficult to imagine an album like The Wall being released in today's cultural environs.

Thus, while album sales may be affected by the dreaded MP3, Napster file-swapping ways of youth, singles sales may actually rebound. Keeping up with that fast-food type of culture isn't easy, but Lennox feels that the record companies, Universal in particular, are attempting to meet the challenge.

"Youthful consumers have less patience to listen to a 70-minute album, and are veering towards singles yet again, which obviously explains the download situation, as well as the compilation business. Kids want variety, and they want it quick and easy. So webcasting plays beautifully into that process. I also think our Jimmy & Doug's Farmclub, which is running on MuchMusic, really hits that spot, in that it's a really fast-paced television show that deals with this issue of the eroding attention span. And this is the form of entertainment we'll see in the future.

"Our Canadian side is involved with the US via FarmClub. And we are having demos uploaded on a weekly basis via MuchMusic and MusiquePlus. We are actively soliciting demos via FarmClub - we've become the Bob Barker of the Internet."

Still, while the record companies may finally be catching on to the technological possibilities of the 'net (including the sale of secure downloads,

UNIVERSAL continued on page 7 →

U2 finally launch their own official web site

Currently in the studio putting the final touches on their much-anticipated new album, U2 announced an alliance with World Online that has resulted in www.U2.com, the band's first official website.

Fans can go to the site and see live images of the band in studio, working out the final kinks of the new album, which is expected sometime this fall. Since going up live, the site has attracted more than 3.2 million page requests, representing over 500,000 visits to the site every day.

The current site, which is actually a precursor to the official site, will track the developments of

the new album, and includes live 24-hours-a-day video images from the band's Dublin studios. Visitors to the site will be able to explore the studio online via a 360-degree revolving web-cam. They will also be able to receive e-mailed updates with band news.

The final official U2 site will be completed by September, and will include a host of impressive new web features, highlighting the past, present and future of the band. With the exception of a temporary touring site set up during the PopMart world tour, this is the first time the group has developed their own official internet presence.

According to The Edge, "Up until now we've felt that there was so much high quality U2 information on sites run by fans that we shouldn't add to it unless we could do something significantly different. But now, with technological advancements, we're in a position to offer something unique."

U2 manager Paul McGuinness added, "We waited a long time before committing to an official U2 website but the time is right and this is going to be great"

Finally, World Online's Tom Bennett noted, "World Online sees this as a unique opportunity to partner with U2, one of music's all-time most compelling and cutting-edge bands, to produce a state-of-the-art website. It will enable U2 fans worldwide to become part of a community which actively seeks to provide a unique and rewarding experience with material new and old that has never been seen anywhere else in the world. We intend to make this site the measuring stick for all other artist-related sites."

New study says Napster users aren't freeloaders

A new nationally-syndicated research study by In The Name Of Cool says that, despite frequent Napster usage, most Canadian Napster users are committed music fans, and continue to actively support the artists.

The third edition of the In The Name Of Cool survey is based on a telephone survey of 1,415 Canadians, aged 12 years and older, between May 8th and 30th of this year.

Among the findings of the survey are that approximately 1.8 million Canadians (15% of Canadian Internet users) have used Napster at least once to download MP3 files. The study also found that the typical Napster user is much older than one might have expected – 39% of users are 25 years of age or older, and that 72% of users are male.

According to the survey, the average user downloaded seven MP3 files per week. However, the survey also indicated that 73% of Napster users

had bought at least four CDs in the past six months, compared to 49% for the rest of the population. Napster users also spend an average of 2.8 hours per day listening to music (compared to an average of 2.1 hours).

Finally, when asked to name the first music-related web site on their mind, 19% of those surveyed mentioned Napster or MP3.com, as compared to just 6% that mentioned MuchMusic.com.

"The widespread use of Napster points to a need for the music industry to rethink its business model," noted Edward Skira, project consultant for In The Name Of Cool. "The music industry has to wake up and recognize that the one-hit, 15-song CD isn't working anymore. The music buyer wants choice, and if the industry doesn't provide that choice, they'll explore the options that technology provides."

#1 AI RUM



EMINEM
The Marshall Mathers LP
Interscope - 069490632-J

#1 HIT TRACK



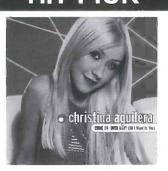
BENTMatchbox Twenty
Atlantic - P

ALBUM PICK



BRYAN POTVIN Heartbreakthrough Klementine - 21992-J

HIT PICK



COME ON OVER BABY
Christina Aguilera
RCA-N

WALT SAYS ...!



with Elvira Capreese

They do their homework!!! When most large corporations let people go, they've got a pretty good handle on what it should cost them in the form of a package. A few years back when AG fired EC, TL made sure the severance packages in the future would be the best in the industry ... just in case AG fired him. I assume that better-than-expected package is still in existence and should be accepted. Only the lawyers benefit from any action that might be taken. (EC: Good advice... or was that what you were offering???) I made that whole thing up!

Big Noise!!! Talk is that ... the movie on the music business being shot in Vancouver is being shot there to gather local colour from the local industry types who could very well be depicted in the movie! Name several hundred! (*EC: They're shooting in a jail???*) It seems that DS knows the local scene and even hosted the Junos back when (*EC: Don't go there!!!!*) Seems he learned a lot about who the players were! (*EC: Sounds big!!!*)

The veteran triumphs!!! Down south they had hoped CD would take his bundle and fade away into the sunset. After he got the golden handshake, something went wrong and a velvet glove appeared with another bundle of cash and an invitation to come back into the fold with a new name and a whole new roster. Guess who he wooed first? Well, you'll read about it shortly. But the time was opportune for that well-known diva to make a move which kind of devastated TM. But he has a lot more to deal with then worrying about MC's future. But then, she did make him famous. (EC: It's a diva's world!!!)

Number One! Best ever!!! The millennium ended with the best Juno Awards ever! I was reading in my diary last week (EC: The archives of RPM! In the morgue again???) and reflecting on last years industry event of the year! (EC: Awards shows are getting to be extinct in this country!!!) And I decided that the best Junos were last year at the SkyDome. That opening with the CN Tower, SkyDome, downtown skyline ... Big time!!! Wow! An event to remember!

Could happen!!! There's a rumour floating around that the Canadian diva who was just listed as among the 100 richest people in Canada, just might be considering partnering with a couple of inter-

provincial money people to buy out her alma mater. Hey! Don't scoff. Remember the guy who liked that electric razor so much he bought the company? I like this rumour better than the one about the hockey franchise. (EC: Looking at some of the players she might hook up with ... anything can happen!!!) I picture TR buying the hockey franchise. It isn't real money ... you know!!!

The mouse people aren't happy!!! That much talked about major merger deal could run into a rough time yet. Everything looks like it's a go ... but... it could be an interesting summer. Remember back a few years when that giant American company came close to taking over that German colossus? Then along came WY who cried foul in the name of competition to that powerful US government agency and zapped the whole deal? Of course, he received a gift of \$20 million for that and other manipulative ventures on behalf of the company he's no longer with. But the problems that came with that gift weren't worth it. He started a new label that made a big media splash. Alas, both he and the label disappeared. (EC: Your book is going to be very interesting!!!)

He's on again!!! JR's name is surfacing everywhere. He just bought a summer house up in the Hamptons which is in keeping with the rumour he would be staying in New York. But, apparently his wife likes Toronto, so he just might keep peace in the family and drop a million or so in salary to return. He's about as cunning as his on-again, off again friend RA, but not quite so loose a cannon. (EC: Is that a left-handed compliment???) Now I did make that whole thing up!

A childhood dream??? Is that giant Toronto AM operation heading back to the family whose initials still dominate its call letters? The son of an inventor and one of Canada's top 100 richest (worth \$3 billion), has apparently been aching to retrieve the family heirloom. If Lew doesn't let dad meddle, or vice versa, it could be a done deal by year's end. Personally, I turned off on talk radio when Ed Needham said "kiss this" and took his riches down Florida way. (EC: There's a whole lot of speculating to chew on there!!!)

It's not a consensus!!! With radio's playlists becoming tighter over the years, in-store play at retail locations became very important ... and was credited with generating customer interest in established and new artists. Which is how the money gets into the coffers. Would you expect to go into a record store and not hear music? Anyway, in-store play may not survive. Retailers are not too happy with the prospect of being charged a fee to play records in their stores. Taking one large chain for instance, a little bit of arithmetic adds up to somewhere around \$300,000 a year for a blanket license. Now, for say \$3,000 they could patch into a cable feed which leaves the store manager no choice to pick and choose. But,

it's not over till ... you know who ... sings. I hate that expression. I come from a family of large women, anyone of who could tip a Sumo wrestler. But that's my take. (EC: Tip a Sumo wrestler???)

Straight doesn't cut it??? Someone said to me recently that if you don't smoke, snort or booze up ... preferably all three ... you won't go far in this industry. I guess I'm a little naive. The successful people I know in this business are, for the most part, straight ... a little booze maybe ... but that's it. It's no longer a business of monkey see monkey do. The new breed of industry people I've come in contact with are in for the long haul, not just the good times. (EC: Maybe a Tim Horton donut or two!!!)

Thought of the weak!!! If you removed all the sponges from the ocean ... would it be any deeper? (EC: If you removed all the sponges from our industry ... would it be any shallower???) Welcome to the club.

walt@rpmweekly.com

US federal judge puts the nail in Napster

A US federal court judge has ordered a halt to the trading of music on Napster, saying the online service encourages "wholesale infringing against the music industry." The decision was announced on Wednesday afternoon, with the injunction to go into effect by 3 am on Saturday. Napster is appealing the decision.

The Recording Industry Association of America (RIAA) originally sued Napster back in December of 1999. Napster countered that they were protected under the Digital Millennium Copyright Act of 1998, but Judge Marilyn Patel rejected that notion. Napster then argued that the personal copying of music is protected by federal law. But the RIAA responded by noting that there was no precedence in US law that would allow the wholesale copying and distribution of copyrighted works.

Napster chief executive Hank Barry said his lawyers would work around the clock to try and overturn the ruling before the 3 am Saturday deadline.

"We understand the ruling and basis for it. We disagree with it, and we will continue to work hard between now and tomorrow to allow Napster users to continue to use our service by preparing for the Court of Appeals."

The more "hits" the better

FREE OF CHARGE

RPM on the INTERNET

rpmweekly.com

tahiti





It's on your desk, but it should be on your airwaves!!

•FULL ALBUM "Puzzle" is in stores August 15th.

•TOUR DATES in September





Some KINA Wonderful... at Toronto's Horseshoe



- 3. Sam The Record Man's Alex Irwin, Lisa and Chris McBride
- 4. Frank Koblan, Jan Larkin, Teresa Rorabeck, Sara Ross and Anna Macine of HMV.
- 5. UMG's Ross Revnold's

13

- 6. Universal's Werner Wiens, Sarah Norris and Paul Eastwood
- 7. Universal's Christine Boudreau and Siobhan Toll

- 8. HMV Canada's Andrew Pollack, Peter
- 10. Handleman's Gary Davidson, Chad Mannitucci and Universal's Mark Whiteson.
- 11. Pindoff's Sher Fyfe, Universal's Jon Box, Sunrise's Tim Baker and Music World's Janice Nelson.
- 12. Universal's Central Region staff at the Bamboo prior to the Horseshoe showcase.
- 13. HMV's Alok Sharma.
- 14. HMV's Glen McDougall and Mike Cooper.

Photos by Barry Roden

NATIONAL RADIO REPORT





TORONTO

JOHN VOYAGER SKIN

Madonna

Freestyles - Boomfunk Mes Let's Talk - Louiza/J.Voyager Everything I Am - Anna Vissi Opa Opa - Antique Song For Celine - Collins Pickell Take A Look Around - Limp Bizkit Music - Madonna Never Be The Same - Melanie C Spanish Guitar - Toni Braxton Corazon Espinado - Santana



WINDSOR/DETROIT

PETE TRAVERS

Goodnight Moon - Shivaree Baby - Robert Bradley's Bent - Matchbox Twenty Heavy Things - Phish Babylon II - David Gray Man Who Murdered Love - XTC Riding With - BB King/E Clapton I'm Gonna Make You - Jayhawks My Music@Work - Tragically Hip You're A God - Vertical Horizon

₹**880**, CHQT

EDMONTON

RANDY MARSHALL

I Turn To You - Christina Aguilera I Want You - Celine Dion Breathe - Faith Hill Is She Alot Like Me - Luba I Need You - Leann Rimes Taking You Home - Don Henley Inside Out - Bryan Adams You Sang To Me - Marc Anthony Crash & Burn - Savage Garden Shake - Beth Neilsen Chapman



NIAGARA FALLS

ROB WHITE

Bent - Matchbox Twenty Can't Stop - Jacksoul Man Who Murdered Love - XTC You're A God - Vertical Horizon Absolutely - Nine Days Simple Kind Of Life - No Doubt Wonderful - Everclear Heavy Things - Phish Sour Girl - Stone Temple Pilots Delicious Suprise - Beth Hart



EDMONTON

MIKE ANDERSON

Desert Rose - Sting
Everything You - Vertical Horizon
Broadway - Goo Goo Dolls
You Sang To Me - Marc Anthony
Taking You Home - Don Henley
Bent - Matchbox Twenty
I Try - Macy Gray
Crash & Burn - Savage Garden
I Need You - Leann Rimes
Steal My Kisses - Ben Harper

CKEC

NEW GLASCOW

JAMIE PETTIT MAKE IT GO AWAY

Holly Cole

Taking You Home - Don Henley
If Only - Hanson
Desert Rose - Sting
A Running - Dave Gunning
Change Your Mind - Sister Hazel
I Need You - Leann Rimes
Turn To You - Christina Aguilera
Kinda Crazy - soulDecision
Graduation - Vitamin C
I Got A Girl - Lou Bega



SAULT STE. MARIE

TIM ELLIS

Oops! I Did It - Britney Spears There You Go - Pink Absolutely - Nine Days Higher - Creed I Wanna Know - Joe It's Gonna Be Me - *N Sync Everything You - Vertical Horizon Bent - Matchbox Twenty Try Again - Aaliyah Change Your Mind - Sister Hazel



PEACE RIVER

KASZ MICHAELS

Promise - Eve 6
Breathless - Corrs
Corazon Espinado - Santana
Wasn't Man Enough - Toni Braxton
I Wanna Know - Joe
My Music@Work - Tragically Hip
Together - J. Gaines/ Soul Att.
Swear It Again - Westlife
It's Gonna Be Me - *N Sync
Jumpin' Jumpin' - Destiny's Child



EDMONTON

MIKE ANDERSON

Desert Rose - Sting
Everything You - Vertical Horizon
Broadway - Goo Goo Dolls
You Sang To Me - Marc Anthony
Taking You Home - Don Henley
Bent - Matchbox Twenty
I Try - Macy Gray
Crash & Burn - Savage Garden
I Need You - Leann Rimes
Steal My Kisses - Ben Harper



MONCTON

MIKE SHANNON

Bent - Matchbox Twenty
Taking You Home - Don Henley
Thief - Our Lady Peace
Strange Days - Matthew Good Band
My Music @Work - Tragically Hip
Satellite Blue - AC/DC
Absolutely - Nine Days
Wonderful - Everclear
With Arms Wide Open - Creed
Riding With - BB King/E.Clapton



BRANDON

ANNETTE LeCLAIR

Everything You - Vertical Horizon Broadway - Goo Goo Dolls Riding With - BB King/E.Clapton Bent - Matchbox Twenty Absolutely - Nine Days My Music@Work - Tragically Hip Desert Rose - Sting Change Your Mind - Sister Hazel Otherside - Red Hot Chili Peppers Take A Picture - Filter



ZOLTAN HARASZTHY

MUSIC Madonna

Whatchu' Like - Da Brat
Really Matter - Janet Jackson
Jumpin' Jumpin' - Destiny's Child
Next Episode - Dr. Dre
Wifey - Next
Big Pimpin' - Jay Z
Country Grammar - Nelly
Most Girls - Pink
No More - Ruffendz
Party Up - DMX



RICHARD McCARTHY

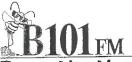
Never Let You - Third Eye BLind Everything You - Vertical Horizon American Woman -Lenny Kravitz Higher - Creed Best Of Me - Bryan Adams Only God Knows Why - Kid Rock Bent - Matchbox Twenty Absolutely - Nine Days Broadway - Goo Goo Dolls I Try - Macy Gray



CALGARY

MAZ McFLY

Bent - Matchbox Twenty
It's Gonna Be Me - *N Sync
Try Again - Aaliyah
Absolutely - Nine Days
Look At Us - Sarina Paris
There You Go - Pink
I Think I'm In - Jessica Simpson
Back Here - BB Mak
Bang Bang Boom - Moffatts
I Wanna Know - Joe



Barrie's Most Music

DARRREN STEVENS

Bye Bye Bye - *N Sync Crash & Burn - Savage Garden I Need You - Leann Rimes Maria Maria - Santana Taking You Home - Don Henley The One - Backstreet Boys This Kiss - W.Houston/E.Iglesias Man Enough - Toni Braxton Oops! I Did It - Britney Spears Divided - Tara MacLean



EDMONTON

CHAD MARTIN

Bent - Matchbox Twenty
It's Gonna Be Me - *N Sync
Try Again - Aaliyah
Absolutely - Nine Days
Look At Us - Sarina Paris
There You Go - Pink
I Think I'm In - Jessica Simpson
Back Here - BB Mak
Bang Bang Boom - Moffatts
I Wanna Know - Joe





PETERBOROUGH

BRIAN ELLIS

Kryptonite - 3 Doors Down
Thief - Our Lady Peace
My Music@Work - Tragically Hip
Sour Girl - Stone Temple Pilots
It's My Life - Bon Jovi
Strange Days - Matthew Good Band
Satellite Blues - AC/DC
With Arms Wide Open - Creed
Smile - Wide Mouth Mason
Painted On My Heart - Cult



CHATHAM

CORDELL GREEN

Blonde & Blue - Headstones Stellar - Incubus Breathe - Nickleback Promise - Eve 6 Godless - U.P.O. Stuck With You - Rubber Cool Your Jets - Jet Set Satellite Change Your Mind - Sister Hazel With Arms Wide Open - Creed Smile - Wide Mouth Mason



PRINCE GEORGE

LOCHLIN CROSS

Satellite Blues - AC/DC Sour Girl - Stone Temple Pilots Kryptonite - 3 Doors Down Bent - Matchboxg Twenty With Arms Wide Open - Creed Wonderful - Everclear Smile - Wide Mouth Mason It's My Life - Bon Jovi Broadway - Goo Goo Dolls American Psycho - Treble Charger



TORONTO

JEFF WOODS

Satellite Blues - AC/DC
It's My Life - Bon Jovi
Wonderful - Everclear
Kryptonite - 3 Doors Down
I Disappear - Metallica
My Music@ Work - Tragically Hip
Bent - Matchbox Twenty
With Arms Wide Open - Creed
Sour Girl - Stone Temple Pilots
More - J.Englishman



104 fm

KELOWNA

ROB BYE

With Arms Wide Open - Creed Bent - Matchbox Twenty Sour Girl - Stone Temple Pilots Mrs. Potter's - Counting Crows My Music@Work - Tragically Hip Kryptonite - 3 Doors Down Riding With - BB King/S.Clapton Wonderful - Everclear Thief - Our Lady Peace Blow Me A Kiss - Kim Mitchell

Octawa's Best Rock 106,91m

WBEAR

KATH THOMPSON

Wonderful - Everclear
With Arms Wide Open - Creed
My Music@Work - Tragically Hip
Sour Girl - Stone Temple Pilots
Californication - Chili Peppers
Bent - Matchbox Twenty
Kryptonite - 3 Doors Down
Painted On My Heart - Cult
It's My Life - Bon Jovi
Smile - Wide Mouth Mason



MATT MAULER

Painted On My Heart - The Cult Smile - Wide Mouth Mason Wonderful - Everclear Strange Days - Matthew Good Band Pardon Me - Incubus Californication - Chili Peppers Alive - Edwin N.I.B. - Primus/Ozzy Promise - Eve 6 Take A Look Around - Limp Bizkit





VANCOUVER

MARK PATRIC

You Dance - Lee Ann Wornack You Love Me - Faith Hill Some Things - Tim McGraw What About Now - Lonestar Horseshoes - Adam Gregory The Way - Jo Dee Messina Flowers - Eric Heatherly Must Be Love - Alan Jackson I Will - SheDaisy Need You - LeAnn Rimes



YORKTON

LISA ROBERTS GOODBYE IS THE WRONG Wade Hayes

You Dance - Lee Ann Womack Kiss This - Aaron Tippin Flowers - Eric Heatherly I Will - SheDaisy Need My Love - Darryl Worley The Way - Jo Dee Messina I Need You - LeAnn Rimes cold Day - Dixie Chicks What About Now - Lonestar Loved By Me - Brooks & Dunn





MEDICINE HAT

JAMES RICHARDS

Country - Toby Keith
Feels Like Love - Vince Gill
Loving You - Julian Austin
Must Be Love - Alan Jackson
True Love - Lace
Gasoline - Terri Clark
Goodbye - Wasde Hayes
Kiss This - Aaron Tippin
Come Back - Garth Brooks
Jump - Rick Tippe



NORTH BATTLEFORD

DOUG HARRISON I PRAY FOR YOU John Rich

Cold Day - Dixie Chicks
Paradise - Phil Vassar
Coiuntry - Toby Keith
Feels Like Love - Vince Gill
We Danced - Brad Paisley
Make Love - Hill & McGraw
You Wanna What - Alecia Elliott
There You Are - Martina McBride
Love - Clint Black
Where - Trisha Yearwood



BEST OF INTENTIONS
Travis Tritt

Daylight - Rascal Flatts
What About Now - Lonestar
You Dance - Lee Ann Wornack
Some Things - Tim McGraw
That's The Way - Jo Dee Messina
Must Be Love - Alan Jackson
I'll Be - Reba McEntire
Hurts Me More - Chris Cummings
Shame On Me - Wilkinsons
I Will - SheDaisy

New Country FM

DURHAM

PETE WALKER

KATIE WANTS A FAST ONE Steve Wariner/Garth Brooks

Daylight - Rascal Flatts
Yes - Chad Brock
Unconditional - Clay Davidson
What About Now - Lonestar
You Dance - Lee Ann Womack
Flowers - Eric Heatherly
Some Things - Tim McGraw
I'll Be - Reba McEntire
Horseshoes - Adam gregory
Must Be Love - Alan Jackson



PETERBOROUGH

BRIAN YOUNG WE DANCED Brad Paisley

Yes - Chad Brock Unconditional - Clay Davidson You Dance - Lee Ann Womack Daylight - Rascal Flatts | Will - SheDaisy |'Il Be - Reba McEntire Must Be Love - Alan Jackson Some Things - Tim McGraw Flowers - Eric Heatherly Loving You - Julian Austin

96.7CHYR COUNTRY MUSIC RADIO

LEAMINGTON

HEIDI HOTZTETZLOFF GO ON George Strait

What About Now - Lonestar Must Be Love - Alan Jackson Daylight - Rascal Flatts The Way - Jo Dee Messina I Will - SheDaisy Flowers - Eric Heatherly Your Everything - Keith Urban Cold Day - Dixie chicks Loving You - Tara Lyn Hart

FM

BRANDON

DEAN MOLBERG
A LITTLE GASOLINE
Terri Clark

You Dance - Lee Ann Womack Daylight - Rascal Flatts Hurts Me More - Chris Cummings I'll Be - Reba McEntire Shame - The Wilkinsons What About Now - Lonestar Flowers - Eric Heatherly Horseshoes - Adam Gregory Yes - Chad Brock Some Things - Tim McGraw

YL COUNTRY

PEACE RIVER

KASZ MICHAELS A LITTLE GASOLINE Terri Clark

Daylight - Rascal Flatts What About Now - Lonestar Flowers - Eric Heatherly Come Back - Garth Brooks Country - Toby Keith The Way - Jo Dee Messina Almost - Mark Wills You Dance - Lee ann Womack Need My Love - Darryl Worley I Will - SheDaisy todays [{0] new country 730 CICPIT

DAUPHIN

BRUCE LEPERRE GO ON George Strait

What About Now - Lonestar Jump - Rick Tippe Missin You - Shirley Myers Loving You - Ara Lyn Hart Flowers - Eric Heatherly Daylight - Rascal Flatts You Dance - Lee Ann Womack I'll Be - Reba McEntire Cold Day - Dixie Chicks

The Way - Jo Dee Messina



TIMMINS

DAVE McLAUGHLIN
KATIE WANTS A FAST ONE
Steve Wariner

The Way - Jo Dee Messina
I'll Be - Reba McEntire
Only You - Farmer's Daughter
Yes - Chad Brock
Flowers - Eric Heatherly
Horseshoes - Adam Gregory
What About Now - Lonestar
Must Be Love - Alan Jackson
Loving You - Tara Lyn Hart
You Dance - Lee Ann Womack

UNIVERSAL continued from page 3

which Universal hopes to begin doing by the fall), there's still that annoying little element known as Napster.

As noted in RPM three weeks ago (RPM – July 10/00), today's youthful music listeners are more than happy to swap musical files with their pals via the much-denigrated software, rather than spending \$15-20 on a new CD. But recent research indicates that Napster users may actually be among the more active music purchasers, buying in excess of four new CDs per month.

Lennox raises a good point, as well, in terms of the record clubs. As he notes, at one point, five years ago, Columbia House and the other record clubs were siphoning off 29% of the retail business, all for the price of a penny. That number has declined significantly in the last few years, to where it now rests at about 13%.

And while the loss of retail sales to Napster and other Internet sources is significant, it doesn't come close to the numbers that were being lost to the record clubs. In other words, as Lennox says, it's better than a saw-off for the industry, it's a chance to make some gains.

"From a displacement standpoint, the industry has not lost business, it's just gone from one medium to another. Columbia House has gone from 29% to a new low of 13%, and 16% of the Canadian music business is one heck of a lot of business to pick up. Retail has the opportunity to pick that up either online or via their bricks and mortar stores, and it gives us an opportunity to do so online, without solely taking away from that 16% opportunity."

According to some on the retail side of the business, the latest tactic employed by the younger crowd is a simple one: apply to the record clubs for those 10-15 CDs for a penny, upload the best songs from each CD to their computer hard drive, and then send the CDs back to the clubs. Once the songs are one the hard drive, the en masse swapping can begin – and it's cost the consumer exactly one cent.

"Columbia House has always been campusdriven," adds Lennox, "and to my knowledge, the number of MP3 files floating around campuses today is frightening. To that end, we will be undertaking an industry campaign to educate the Canadian consumer on the value of music, very much like

Metallica is doing. So there will be an industry undertaking to address this issue very shortly."

Always Something - Joe Diffie

From a domestic standpoint, Universal, as noted, continues to roll with soulDecision and the Matthew Good Band. In the case of soulDecision, the album has already topped platinum in Canada, and the first single released in the US (Faded) is already in the top 15 at American Top 40 radio, with more than 3,000 spins per week. The full album will be released in the US August 22nd, shipping close to gold out of the box.

And the international numbers should look good as well, with every international Universal office agreeing to release the album, led by the UK and Germany in September, followed by the rest of Europe, Australia and Japan in October. Add in an opening slot on Christina Aguilera's upcoming US tour, and things couldn't look better for the trio from Vancouver.

Lennox is more than thrilled with the early returns on soulDecision, and gives credit not only to the band but the entire Interscope/Universal marketing, sales and promotion team for the success. Selling a domestic pop act is no easy chore, and the amount of money needed to make it work can be daunting, making the soulDecision succes that much more gratifying.

"It is very, very expensive to run a pop artist in this country, and that's why it is imperative to have world-class production and world company commitment. You cannot have a pop band sound like a 'B' group - the marketplace is way too competitive. To compete world-wide, the investment is exponential, even compared to rock, and the marketing commitment is exponential, compared to rock. That said, when you have a properly produced, 'A' level pop band, the opportunity for income down the road is escalated. For example, with soulDecision coming out in every Universal territory, Canada is the repertoire owner, which allows us the opportunity for income three, six and nine months down the road."

Universal Canada's domestic side is also reaping the benefits of Matthew Good's latest effort, Beautiful Midnight, which is now double platinum in Canada. The album has received a boost in recent weeks with the release of the latest single, Strange Days, with an accompanying video that Lennox feels

is "probably the best video they've done." In addition, Beautiful Midnight will be released by Atlantic in the US in the near future.

Meawhile, the Hip's latest, Music @ Work, is already at triple platinum after just seven weeks. Jann Arden's latest, Blood Red Cherry, is now well over gold and on its way to platinum, and hopes are high for the new solo effort from former Northern Pikes member Bryan Potvin.

Also upcoming are new studio releases from Holly McNarland, Age Of Electric's Paul Kearns, the aforementioned Remy, Big Sugar, and a solo album from Hip frontman Gord Downie

Ah, but what about Shania? With Come On Over now over double diamond in Canada, Lennox says that Twain and husband Mutt Lange are taking a well-deserved break.

"Shania spent over two years not missing a show from the last album. She and Mutt are taking a well-deserved year off, and we expect an album from her early next spring, and they're doing writing for that now in Switzerland."

From an international standpoint, there's obvious strong potential in upcoming releases from Limp Bizkit and U2, as well as The Wallflowers, Erykah Badhu, and hopefully soon, Peter Gabriel.

In terms of current international releases, the numbers speak for themselves. Eminem, which has reigned atop the album charts for more than eight weeks, has topped sales of half a million units in Canada thus far. Mission: Impossible 2 is closing on triple platinum, Dr. Dre (2001) is at four time platinum as is Enrique Iglesias (Enrique), both Bon Jovi (Crush) and Nutty Professor II are already well over platinum, Blink 182 is over 400,000, 3 Doors Down should reach platinum by the end of August, while Sting should hit double platinum by September.

Again, though, Lennox continues to stress that Universal Music Canada isn't resting on its laurels. The important thing, he emphasizes, is to not get carried away by the first-year success, because the music business is far too volatile, and there's little room for complacency.

"The one thing we recognize is that business is cyclical, and we never take anything for granted. I'd like to think that our attitude hasn't changed from when we were just little 'ole Universal."



DO HIT TRACKS

& where to find them



Canada's Only National 100 Hit Tracks Survey

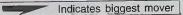


BMG Poly		n - (EMI - F Universal - J Sony - H Warner - P	-	Ir	idicate	s big	gest mover						
22					- 6		- 44						2000	
TW 1	LW 3	W0 14	JULY 31, 2000 BENT		35	26	19	CRASH AND BURN		68	59	23	MARIA MARIA Santana - Supernatural	
2	1	9	Matchbox Twenty - Mad Season Atlantic 8339 (CD Track) - P IT'S GONNA BE ME		36	40	16	Savage Garden - Affirmation Columbia 63711 (pro single) - H BETTER OFF ALONE		69	62	22	BMG 19080 (CD Track) - N DEAR LIFE	100k
3	2	14	*N Sync - No Strings Attached Jive/Zornba 44168 (CD Track) - N HE WASN'T MAN ENOUGH		37	27	24	Alice Deejay - Who Needs Guitars Anyway? Isba 5056 (CD Track) CAN'T STOP		70	66	23	Chantal Kreviazuk - Colour Moving And Still Columbia 80391 (comp 95) - H SLEEPLESS	
4	12	3	Toni Braxton - The Heat LaFace 26069 (Promo CD) - N BANG BANG BOOM		38	31	16	Jacksoul - Sleepless VIK 68993 (pro single) - N NO ONE DOES IT BETTER		71	67	32	Jann Arden - Blood Red Cherry Universal 012 157 527 (pro single) - J IF I FALL	
			The Moffatts - Upcoming EMI 89155 (pro single)- F	MA		33		soulDecision - Title Track Universal 314 542 068 (pro single) - J	PU	72	70	27	Tara MacLean - Passenger Nettwerk 30144 (pro single) - F BYE BYE BYE	MA
5	7		THE ONE Backstreet Boys - Millennium Jive/Zomba 41672 (CD Track) - N		39		16	THONG SONG Sisqo - Unleash The Dragon Universal 314 546 816 (pro single) - J					*N Sync - No Strings Attached Zomba 0124 144 168 (CD Track) - N	
6	10	10	Joe - My Name Is Joe Jive 44174 (CD Track) - N		40	42		D-Cru - Self Titled Dexter 99057 0007 (CD Track)		73	71		FADED Soul Decision - No One Does It Better Universal 314 542 068 (pro single) - J	PI
7	4	10	GET DOWN B4 - 4 - Self Titled Columbia 80486 (pro single) - H	1926	41	43	7	SOMETHING TO SAY B2 - Krazy - N/A Iron (pro single) - N		,74	74	18	THIS TIME AROUND Hanson - Title Track Mercury 314 562 716 (pro single) J	
8	5	14	TRY AGAIN Aaliyah - Romeo Must Die OST Virgin 49052 (CD Track) - F		42	48	25	IT FEELS SO GOOD Sonique - Hear My Cry Republic/Universal - 0121562472-J		75	69	15	AS IF Jason Allan - Mucho Mambo Popular 83320 (pro single) - F	
9	16	6	J THINK I'M IN LOVE WITH YOU Jessica Simpson - Sweet Kisses Columbia 69096 (CD Track) - H		43	46	7	IT'S MY LIFE Bon Jovi - Crush Isiand 314 542 474 (promo CD) - J		76	65	18	THE BAD TOUCH Bloodhound Gang - Hooray For Boobies Geffen 069 490 455 (pro single) - J	
10	18	5	DOESN'T REALLY MATTER Janet Jackson - Nutty Professor li The Klumps		44	49	6	WIFEY Next - Nextacy		77	78	39	THAT'S THE WAY IT IS Celine Dion - All The Way A Decade Of Songs	
11	6	10	Def Jam 314 542 522 (CD Track) - J THE REAL SLIM SHADY Eminem - The Marshall Mathers LP		45	38	22	Arista 14643 (CD Track) - N BETTER MAN J.Gaines & Soul Attorneys - Another Day		78	76	44	Epic 63760 (pro single) - H BEFORE YOU Chantal Kreviazuk - Colour Moving And Still	
12	9	14	Aftermath 069 490 629 (Promo CD) - J THERE YOU GO Pink - Can't Take Me Home		46	NĔW		Epic 80428 (comp 95) - H NEVER BE THE SAME Melanie C Northern Star	Games	79	75	16	Columbia 80391 (pro single) - H I BELONG TO YOU Lenny Kravitz - 5	
13	11	8	LaFace 26062 (Promo CD) - N BOOM	PA	47	37	23	Virgin (pro single) - F I TRY Macy Gray - On How Life Is		80	73	44	Virgin 45605 (CD Track) - F I KNEW I LOVED YOU Savage Garden - Affirmation	
14	NEW,		Trinket - Set To Explode RCA 67926 (pro single) - N JUMPIN' JUMPIN'	P	48	47	4	Epic 69490 (CD Track) - H MY MUSIC@WORK	100%	81	68	27	Columbia 63711 (pro single) - H ONLY GOD KNOWS WHY Kid Rock - Devil Without A Cause	
15	15	9	Destiny's Child - Writing On The Wall Columbia 69870 (pro single) - H ABSOLUTELY		49	39	12		Caren	82	83	18	Atlantic 83119 (pro single) - P ANOTHER DUMB BLONDE	
16	20	28	Nine Days - The Madding Crowd Epic/550 63634 (pro single) - H EVERYTHING YOU WANT		50	53	6	Luba - Bitter To The Sweet Azure (pro single) LISTEN TO MY HEART		83	81	32	Hoku - Snow Day OST Interscope 069 490 598 (comp 4039) - J TAKE A PICTURE	
17	25	10	Vertical Horizon - Vertical Horizon RCA 678182 (comp 58) - N		51	52		Jacynthe - N/A KLM (pro single) - N YOU SANG TO ME		84	79	21	Filter - Title Of Record Warner Bros. 47388 (comp418) - P OTHERSIDE	
	23		BB Mak - Sooner Or Later Hollywood 622602 (pro single) - J OLE OLE		52	58		Marc Anthony - Marc Anthony Columbia 69726 (pro single) - H SIMPLE KIND OF LIFE		85	77		Red Hot Chili Peppers - Californication Warner 47386 (pro single) - P PRIVATE EMOTION	
18			11:30 - Self Titled Aquarius 00593 (CD Track) - F		_			No Doubt - Return Of Saturn Interscope 069 490 441 (pro single) - J					Ricky Martin - Ricky Martin C2/Columbia 69891 (comp 98) - H IF YOU SLEEP	
19	17	14	BROADWAY Goo Goo Dolls - Dizzy Up The Girl Warner Bros 47058 (CD Track) - P		53	61		I THINK GOD CAN EXPLAIN Splendor - Halfway Down The Sky Columbia 69144 (CD Track) - H		86	84	-	Tal Bachman - Tal Bachman Columbia 67956 (comp 93) - H	
20	13	14	OOPS! I DID IT AGAIN Britney Spears - Dops! I Did It Again Zomba 44175 (CD Track) - N		54	32	22	THANK YOU McMaster & James - Self Titled ViK 51780 (pro single) - N	PA	87	82	65	STEAL MY SUNSHINE Len - You Can't Stop The Burn Rush Work 69528 (pro single) - H	
21	8	5	COULD I HAVE THIS KISS FOREVER W.Houston/E.Iglesias - Greatest Hits Arista 14626 (CD Track) - N		55	45	19	SAY MY NAME Destiny's Child - The Writing On The Wall Sony 69870 (pro single) - H		88	80	30	SHOW ME THE MEANING Backstreet Boys - Millennium Jive 41672 (CD Track) - N	
22	19	6	LOOK AT US NOW Sarina - Dance Hits 2000 Popular 23383331 (CD Track) - F		56	NEW		KRYPTONITE 3 Doors Down - Better Life Republic 012 153 920 (pro single) - J		89	86	23	AMERICAN PIE Madonna - The Next Best Thing OST Maverick 47595 (pro single) - P	
23	21	14	TURN TO YOU Christina Aguilera - Christina Aguilera RCA 67690 (CD Track) - N		57	51	8		A	90	85	18		
Ž4	NEW		I WILL LOVE AGAIN Lara Fabian - Self Titled		58	55	12	SUNSHINE Rubber - Self Titled		91	90	39	THEN THE MORNING COMES Smash Mouth - Astro Lounge Interscope 6601 (pro single) - J	
25	35	2	Epic 69053 (CD Track) - H DANCE & SHOUT Shaggy - Hot Shot		59	56	22	Dahmnait Doyle - Hyperdramatic	100%	92	92	30	FALLS APART Sugar Ray - 14:59	
26	24	10	MCA 12096 (CD Track) - J I WANNA BE WITH YOU Mandy Moore - Title Track		60	60	25	EMI 20836 (pro single) - F WHEN Shania Twain - Come On Over (Remixes)	MA	93	89	40	Atlantic 83151 (pro single) - P LOVE WINS EVERYTIME McMaster & James - Self Titled	MA
27	29	6	Columbia 62195 (pro single) - H WONDERFUL Everclear - Songs From American Movies		61	57	19	Mercury/Universal - 314-536-003-J MAMBOLEO Elissa - Mucho Mambo		94	87	39	Vik 51780 (comp 56) - N AMAZED Lonestar - Lonely Grill	
28	30	4	Capitol 97061 (Cd Track) - P OOH IT'S KINDA CRAZY soulDecision - No One Does it Better	MA PD	62	44	7		10%	95	94	34	BNA 67762 (comp 51729) - N WHAT A GIRL WANTS Christina Aguilera - Self Titled	
29	34	7	Universal 314 542 068 (pro single) - J CHANGE YOUR MIND Sister Hazel - Fortress		63	50	23	Boomtang Boys - Greatest Hits Vol 1 Virgin 94299 (CD Track) - F I WILL BE WAITING D - Cru - Self Titled	Cancer.	96	,96	46	RCA 67690 (CD Track) - N ARRIBA Joee - Upcoming	
30	14	19	Universal (pro single) - J BE WITH YOU		64	63	6	Dexter (CD Track) BEFORE YOU NEVER CALL ME AGA		97	95	41	Universal (pro single) - J GET IN LINE	Career
31	36	6	Enrique Iglesias - Enrique Interscope 069 480 540 (CD Track) - J DANCE TONIGHT		65	64	2	Temperance - If You Don't Know Hi Bias/ Attic HIB 6100 IF ONLY	Jan 2	98	93	40	Barenaked Ladies - King Of The Hill O.S.T. Elektra 62441 (comp 412) - P LEARN TO FLY Foo Fighters - There Is Nothing Left To Lose	en.
32	41	5	Lucy Pearl - Self Titled EMI 78059 (CD Track) 78059 - F HAMPSTER DANCE	MA	66	72	18		MA	99	91	37	RCA 67892 (pro single) - N BLUE	
33	22	11	Hampton Hampster - N/A Koch (CD Track) GRADUATION	MA	67	54	28		PL	100	97	35		
34	28	6	Vitamin C - Vitamin C Elektra 62406 (CD Track) - P					Third Eye Blind - Blue Waner Bros 62415 (pro single) - P					Enrique Iglesias - Enrique Interscope 069 480 540 (pro single) - J	
34	20	J	Westlife - Self Titled Ariste 14642 (pro single) - N											

Record Distributor Codes: BMG-N

EMI-F

Universal-J



	-	_									
TW 1	LW 1	W0 7	JULY 31, 2000 YOU SEE THE TROUBLE WITH ME	11	7	7	MUSIC ALL OVER THE WORLD DJ Rene	21	25	2	SYNTHS & STRINGS Yomanda
2	2	11	Black Legend Rise HE WASN'T MAN ENOUGH Toni Braxton	12	6	11	Popular - F HE'S ALL I WANT Angelmoon	22	12	12	Universal - J BINGO BANGO Basement Jaxx XL
3	3	7	LaFace - N SEXBOMB Tom Jones & Mousse T	13	MEVA		V2/BMG - N DOOM'S NIGHT Azzido Da Bass Attic/SONG	23	20	15	MY FEELING Junior Jaxx SPG - J
4	9	5	Attic/Oasis MUST BE THE MUSIC Joey Negro/Taka Boom	14	14	6	COMMUNICATION Maria Piu Tommy Boy - N	24	21	12	TRY AGAIN Aaliyah Virgin - F
5	8	6	Universal - J KOUTCHY Armand Van Helden SPG - J	15	5	12	KILLER ATB Popular - F	25	24	10	RISE Eddie Amador/D.Gordon Universal - J
6	10	2	DO IT TO ME AGAIN Soul Searchers Sugarfoot/Select	16	16	2	CAN YOU FEEL THE SQ 1 Popular - F	26	23	10	MOVIN' TOO FAST Artful Doger XL
7	1.1	2		17	18	6	THE REAL SLIM SHADY Eminem Interscope - J	27	26	2	HAPPINESS HAPPENING Lost Witness Inca/Select
- 8	15	5	STOP PLAYING WITH MY MIND Barbara Tucker Tycoon - H	, , ,	NEW.		CHOCOLATE SENSATION Loleatta Holloway ANW/Unidisc	28	13	11	WE COME TO PARTY Antonie Clamaran/Discoland JC Music ELECTRONIC FUNK 2000
9	27	6			NEW		LET'S GROOVE Tonga JC Music	29	17 29	9	M1 Jinxx BACK IN MY LIFE
10	4	7	EVERYBODY Progress feat. Boy Wunda Mercury - J	20	22	2	MY HEART GOES BOOM French Affair RCA/BMG - N	30	29	12	Alice DeeJay Isba

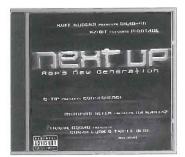
TOP 30 Rock REPORT Compiled from a national sample of rock radio playlists

TW	ΓW	W0	JULY 31, 2000							0.4	Kill A Mar	100	YOU'RE A GOD	
1	2	11	WITH ARMS WIDE OPEN		11	11	5	PAINTED ON MY HEART		21	NEW		Vertical Horizon	
	-		Creed					The Cult					RCA - N	
			Wind-Up - H				_	Universal - J		22	21		BABY, COOL YOUR JETS	
2	3	11	MY MUSIC AT WORK		12	12	1	SATELLITE BLUES		22	21	U	Jet Set Satellite	100%
			The Tragically Hip					AC/DC Elektra - P					Nettwerk - F	Cancon
			Universal - J	Conscionary.	40	1.4				23	19	11	BROADWAY	
3	5	8	WONDERFUL		13	14	6	ALIVE Edwin		20	10		Goo Goo Dolls	
			Everclear					Epic - H	Contento				Warner Bros - P	
_		40	Capitol - P		14	20	6	ABSOLUTELY		24	17	13	I DISAPPEAR	
4	4	13	SOUR GIRL		14	20	-	Nine Days					Metallica _	
			Stone Temple Pilots Warner - P					550 Music - H					Warner Bros - P	
5	7	6	CALIFORNICATION		15	15	2	AMERICAN PSYCHO	MARINE !	25	23	17	SETTLE	1000/
9	/	U	Red Hot Chili Peppers					Treble Charger					Headstones	
			Warner Bros - P					Nettwerk - F	GOSTAL	-	6 1973 AT		Universal - J	
6	1	17	KRYPTONITE		16	18	4	PROMISE		20	MEW		LIGHT YEARS	
			3 Doors Down					Eve 6					Pearl Jam Epic - H	
			Universal - J					RCA - N		27	24	9	JUDITH	
7	9	6	SMILE	1000	17	13	10	IT'S MY LIFE		21	24	J	A Perfect Circle	
			Wide Mouth Mason					Bon Jovi Island - J					Virgin - F	
			Warner Bros - P	0,000	40	22	1	THE PARTY OF THE CHAIN		28	25	19	MORE	9808n/
8	6	10	THIEF	10.00	18	22	2	Limblifter		20			J. Englishman	(m)/6
			Our Lady Peace					Universal - J	Caneta				Warner Bros P	Prince
	_		Columbia - H		19	16	5	RIDING WITH THE KING		29	26	8	TAKE A LOOK AROUND	
9	8	14	BENT Matchbox Twenty		13	10	0	BB King w/ E. Clapton					Limp Bizkit	
			Warner Bros P					Warner -P					Hollywood - J	
10	10	9		000.4	20	WEW		CASUAL VIEWIN'	120%	30	27	6	SIMPLE KIND OF LIFE	
10	10	3	Matthew Good Band	1 1/20				54-40					No Doubt	
			Universal -	Concor				Columbia - H	(COD) AND				Interscope - J	

TOP 30 Country Albums

TW	LW	WO	JULY 31, 2000						12			00		
1	1	34	FAITH HILL		11	11		DWIGHT YOAKAM		21	27		ALAN JACKSON Under The Influence	
			Breathe					dwightyoakamacoustic.net Reprise-47714-P					Arista Nashville-18892-N	
			Warner Bros-47373-P		12	13		ERIC HEATHERLY		22	19 1	126 I	DIXIE CHICKS	
2	2	138	SHANIA TWAIN Come On Over	MA	12	13	3	Swimming In Champagne				1	Wide Open Spaces	
			Mercury/Universal-314 536 003-J	PL				Mercury-170124-J					Monument-68195-H	
3	3	44	DIXIE CHICKS		13	9	36	LEANN RIMES		23	26		TOBY KEITH How Do You Like Me Now?	
			Fly					Self-titled Curb/EMI-77947-F					Dreamworks/Universal-450964-J	
			Monument-69678-H		14	14	61	TIM McGRAW		24	20		AMANDA STOTT	all a
4	4	55	LONESTAR Lonely Grill		14	14	UI	Place In The Sun					Self-titled	MA
			BNA-67762-N					Curb/EMI-77942-f			00		WEA-80791-P	
5	5	8	LEE ANN WOMACK		15	NEW	0	RASCAL FLATTS		25	22		TRISHA YEARWOOD Real Live woman	
			I Hope You Dance					Self-titled Lyric Street-65011-H					MCA-088 170 102-J	
		10	MCA Nashville-088 179 099-J		16	16	158	SHANIA TWAIN	\sim	26	24		REBA McENTIRE	
6	6	19	GEORGE STRAIT latest greatest straitest hits		10	10	100	The Woman In Me	M A P L				So Good Together MCA-088 170 119-J	
			MCA Nashville-088 170 100-J					Mercury-314 522 886-J	4	27	18		PRAIRIE OYSTER	
7	10	2	EVERLASTING LOVE SONGS		17	17	46	ANNE MURRAY What A Wonderful World	MA	21	10		Greatest Hits	PL
			Various Artists Universal-170137-J					EMI-20932-F	PIL				ViK/BMG-74321-75639-N	(13
8	7	15			18	21	14	JULIAN AUSTIN	670	28	25		KENNY ROGERS	
0	,	10	Here & Now	MA "				Back In Your Life	MA				She Rides Wild Horses Navarre Canada-30004-F	
			Giant-24736-P	(15)	4.0	15	0	VIK/BMG-43216-89942-N		29	29		CHAD BROCK	
9	12	3	BILLY GILMAN		19	15	8	ADAM GREGORY The Way I'm Made	MA	23	20		Yes	
			One Voice Epic-62086-H					Epic-80480-H	AI?				Warner Bros-47695-P	
10	8	4	STEVE EARLE		20	23	12	VINCE GILL		30	28	13	COLLIN RAYE	
- 10	•	•	Transcendental Blues					Let's Make Sure We Kiss Goodbye MCA-088 170 098-J					Tracks Epic-69995-H	
			Epic-91380-H					MICH-000 170 020-3						





NEXT UP Various Artists TVT-64902-J

Next Up may be a clever angle to market another rap compilation, but it is also an ideal tool to expose new talent. The spin: established artists showcase their choice wannabe rapper. Of the ten tracks, only a few of the newcomers stand out lyrically: Cuban Lynx and Triple Sese (Up In Smoke), Third Rail (Club Bangers), Mecca - the lone female (Blackhand), and Napoleon (Sidewalk Confessions). For party tracks and useful rhymes, check out High Rollers featuring Consequence laying on the Q-Tip sound, Larger Than Life with Montage, and Yeah Yeah by Drag On, incorporating splinters of Ruff Ryders chemistry. With only ten tracks, Next Up comes up short on value but could be a historical source for a future American hip-hop star.



BEENIEMAN Art And Life Virgin-496792-F

Yes I ah! The Jamaican dancehall reggae superstar, who was catapulted into the mainstream consciousness with his hit, Who Am I, has arrived at a major label near you. Beenieman currently dominates the international, contemporary reggae scene in much the same way Shabba Ranks did almost a decade ago. And his popularity has spawned an album release through Virgin Records. Clearly, Art And Life is aimed at the hip-hop and R&B market with its fusion of hip hop, funky beats, and the incorporation of R&B and Rap stars (Mya, Wyclef and Redman). The first single, Girls Dem Sugar with Mya is the lyrical sequel to Who Am I, set to an East Coast R&B riff. Another track, Love Me Now is complemented by Naughty By Nature's OPP riff, while I've Got A Date rides the Staple Singer's I'll Take You There rhythm. Although the club grooves dominate, the dancehall licks that have become Beenie's shed are present on Analyze This, Trus Me, Crazy Notion, and Original Tune. The album is not without pleasant surprises in Art & Life - a Buju Banton styled ballad, or 9 to 5 - an uptempo, stripped down, funky-smooth ditty. It's doubtful that anything here will excite hit radio programmers immediately. Regardless, Beenie's name, video, and club play will excite old fans and garner new ones.



IDEAL Ideal Virgin-43226-F

- Rap

Those R&B music fans who are familiar with the single Get Gone and Creep Inn from Ideal's debut album, released in 1999, may ask: why review an 'old' album? The answer is simple: The group and its record company have added two tracks - a new single Whatever and a remix of Get Gone - to the Texas quartet's album and re-released it. The process is called "stripping in". The decision to strip in the new song occurred after Ideal's members recently went into the studio with Kay Gee (Naughty By Nature) and P2 (Next) and emerged with a radio/club friendly, uptempo, summer song in Whatever, With no immediate plans for another album, the second single, Creep Inn had stiffed, and the possibility of the new single becoming a hit, the decision was made. That decision leaves those consumers who purchased the original album with a dilemma. Those who have yet to hear the album will be pleasantly surprised by the smooth and sexy grooves, laced with compelling harmonies. On the tracks Sexy Dancer, I Don't Know Why, and Tell Me Why, one can hear traces of K-Ci & Jo Jo, Usher, or Toni Braxton (bit of a stretch). Nevertheless, this album bodes well on its own merit, having received a new lease on life with the addition of a potential hit single.



JO DEE MESSINA Burn

-Country/Pop

Curb/EMI-77977-F

- Reggae

With the release of That's The Way, the first single, Messina has already laid the foundation for retail success for this release. Written by Annie Roboff and Holly Lamar, after only nine weeks, the single hits #5 on the RPM Country 100. A solid face-to-face promotion schedule will also help bring this CD home, the followup to I'm Alright which sold two million units in the US. And, with the crossover potential this one is expected to equal if not surpass that number. The single is being serviced to A/C radio. As Messina explained, Burn, the title track written by Tina Arena, Pam Reswick and Steve Werfel fits nicely into her own personal misadventures, "My career is working better than ever and my personal life is in a more secure place. But I had to go through hell to get there." A nice take on the Billy Montana, Helen Darling penning of Bring On The Rain, a duet with Tim McGraw, but it's that unmistakeable shimmering Messina vocal that adds the necessary punch ... she appears at ease with the message. That Messina styling also makes immediate ear impact on Downtime, written by Phillip Coleman and Carolyn Dawn Johnson, Saturday Night from the team of Annie Roboff and Tim Nichols and These Are The Days, written by Holly Lamar and Stephanie Bentley. A left-fielder could be If Not You from the songwriting team of Tom Shapiro and George Teren. With the support of country and A/C radio, Messina should be the hot item for the sun months. Produced by Byron Gallimore and Tim McGraw.

CLAY TYSON Kick It Down

- Pop/Pourri

Borealis-126 (Independent)

You might say Tyson is a chip off the old blocks, but be careful. He's a product of his own making. Influences? That's probable, but again, be careful. The younger Tyson has a voice that appears tailored to meet today's needs, not a



lot of warmth, but more matter-of-fact. He has handle on the traditional and the contemporary, and that includes all those interesting music genres, like folk, country, pop and rock and there's even a bit of a jazz influence. All tracks are 100 per cent MAPL and all are Tyson originals ... solid message fare with enough tongue-in-cheek to enhance that story line. It's tough to pick a favourite. Campus radio programmers will be all over this release. Patch into Kiss Is Kiss, Good Intention, Stitch In Time, Key and The Heart Is, and that's five potential singles. There are a couple of left-fielders as well; Ditch Digger and the title track. Produced by Danny Greenspoon, who also contributes lead, dobro and rhythm guitars, the other session musicians comprise the Breit Brothers: Kevin on guitar, mandolin. mando-cello and baritone mandolin and Gary on Keyboards, bassist Chris Gartner, drummer Gord Fynes and Leah Salomaa and Helena Kamika on background vocals, and, of course, Tyson on acoustic guitar. With Clay Tyson now showing prominence, he guarantees the Tyson name will continue as a mainstay in Canadian music. Contact Jane Harbury Publicity at 416-466-5020 (jhpi@total.net).

LEE AARON Slick Chick

Barking Dog-007

We deplore rock- -- don't really consider it an art form -- but muchly admire the talents of some of its performers. So, it's an especial delight to hear rock vet Lee Aaron turn her considerable vocal skills to standard pop/jazz.



On this, her first album in four years, the liner notes confirm that she's paying homage to some of the singers who have inspired her including Nina Simone, Peggy Lee and even, Dinah Washington. She makes no attempt to imitate any of them however, other than to eschew the rock idion. By and large she succeeds in her mission. And, what a pleasure to hear again, Teach Me Tonight, a more or less torch standard from the days prior to the sexual revolution. Best track? Probably the title one but each auditor must make a personal decision. And, let us hope that radio PDs will give this much deserved airplay. The fact that it's Canadian content is simply frosting on this tasty cake. Produced by Aaron and Jane Milliken and recorded at Vancouver's Quantum Sound and Barking Dog Studios.

BACCHUS/CLEMENT/DANNA - Life Wilderness Mysterium Farthaven-1102

The late Charles Kuralt would end his On The Road TV programs with scenes of natural beauty that quite relaxed viewers watching on a lazy Sunday morning. Wilderness Mysterium is rather more exhilarating than relaxing as original compositions for mostly electronic instrumentation are heard foregrounding actual sounds of Canada's wilderness areas. What one hears are sound portraits that are, we believe, distinctively Canadian and, for the most part, wondrously enjoyable. As a younger man we used to take our children camping and still recall the distinct sounds of the night when the wee ones were asleep and one could listen in solitude. We can't say that the musical accompaniment here adds anything to them but it most certainly doesn't detract.



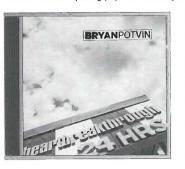
ALBUM PICK

- Jazz

BRYAN POTVIN Heartbreakthrough

Klementine Music-21992-J

Given his experience both with the Northern Pikes and as part of the PolyGram/Universal A&R team, Bryan Potvin should know full well what it takes to find some radio airplay and sell some records these days. Getting a piece of Cancon played on the radio is one thing, but turning that airplay into record sales is an entirely different story, as too many Canadian artists (who shall remain nameless) have discovered in recent years. Potvin's songwriting pedigree with the Pikes obviously serves him well here - it's clear he possesses a good ear for a hook, and seems to effortlessly punch out one pleasing pop/rock tune after another. Too Late, for example, has a tasty melodic verse, followed by a simple yet snappy hook in the chorus. Heaven Is What You Leave Behind, as its title might suggest, is a subtle piece of pop, with a gentle intro disguising a reasonably powerful, almost soulful track. If Memory Serves trips along on a bouncy, hopeful rhythm, while You'll Just Have To Wait is another uplifting pop tune. Darling, You Live In A Dreamworld, perhaps the most



ambitious track on the record, is a beautifully detailed song that shows how far Potvin has evolved from his days with the Pikes. Free As A Bird is a simple, almost folky tune, with Lesley Stanwick aiding Potvin on some fine harmonies. Red Summer Sun, on the other hand, is back to the kind of straight-forward rock and roll from those ole' Pikes days. What Will I Do? features the harmonies of Emma Brown, and sounds almost Beatlesque in its construction. And finally, the title track is a quiet but effective conclusion to the record, and the one song that managed to quiet the industry grazers at Potvin's recent Toronto showcase. Potvin knows full well the way the rock and roll world works. When you take into

consideration his obvious familiarity with the process of breaking records, and the affection felt for Potvin within the Universal family, there's probably pretty good odds on this one breaking

- Rock



Record Distributor Codes:

34 25 6 **CHILLOUT MIX 2000** Various Artists (Ariola) 49872 - N

BMG - N EMI - F Universal - J Polygram - Q Sony - H Warner - P Top 100 CDs





Compiled from retail and radio station reports.

indicates biggest mover

Poly	gran	n - 1	Sony - H Warner - P				3,3001 1110101		_				
TW 1	LW 1.		JULY 31, 2000 EMINEW Marshall Mathers Lp (Interscope) 069 490 629 - J	MAPL: Indica			s some Cancon RUFF RYDERS Ruff Ryders Volume (1 (Interscope) 069 490 625 - J		68	60	13	NEIL YOUNG Silver & Gold (Reprise) 47305 - P	MA
2	2	2	EVERCLEAR Songs From An American Movie (Capitol) 97061 - F	36	33	9	A PERFECT CIRCLE Mer De Norns (Virgin) 49253 - F		69	38	4		W.
3	5	43	STING Brand New Day (A6M) 0694904432 - J	37	40	3	DANCE HITS 2000 Various Artists (Popular) 23383331-F	MA	70	35	11		
4	6	21	MOBY Play (V2) - N	38	36	3	LIL KIM Notorious K.I.M. (Atlantic) 92840 - P		71	70	47		
5	4	10	BRITNEY SPEARS Oops! I Did It Again (Jive/Zomba) 44175 - N	39	41	5	DEFTONES White Pony (Maverick) 47667 - P		72	73	5	JURASSIC 5 Quality Control (Interscope) 069 490 664 - J	
6	3	2	NUTTY PROFESSOR II: THE KLUMPS Various Artists (Def Jam) 314 542 522 - J	0.S.T. 40	46	6	TRAGICALLY HIP Music@Work 0121578742 (Universal) - J	MA	73	83	22	SOULDECISION No One Does It Better (Universal) 314 542 068 - J	MAPL
7	10	59	RED HOT CHILI PEPPERS Californication (Warner Bros.) 47386 - P	41	47	10	PEARL JAM Binaural (Epic) 63665 - H		74	75	15	NO DOUBT Return Of Saturn (Interscope) 069 490 441 - J	
8	NEW		THE CORRS In Blue (Lava/Atlantic) 83352 - P	42	32	7	MC MARIO PRES. SUN FACTORY Various Artists (Sony) 24069 - H		75	74	15	SONIQUE Hear My Cry (Republic) 012 156 247 - J	
9	7	6	BB KING & ERIC CLAPTON Riding With The King 47612 (Reprise) - P	43	45	10	WHITNEY HOUSTON Greatest Hits (Arista) 14626 - N		76	79	36	CELINE DION All The Way: A Decade Of Songs (Epic) 63760 - H	
10	15	43	CREED Human Clay (Wind Up/Epic) 91269 - H	44	39	58	DIANA KRALL When I Look (Verve) IMPD 304 - J	MA	77	76	6	GONE IN 60 SECONDS OST Various Artists (Island) 314 542 793 - J	
11	12	13	TONI BRAXTON The Heat (LaFace) 26069 - N	45	37	8	PURE DANCE 5 Various Artists (Universal) 314 541 730 - J		78	84	9	CATHERINE WHEEL Wishville (Columbia) 69515 - H	
12	9	11	MISSION IMPOSSIBLE 2 O.S.T. Various Artists (Hollywood) 62244 - J	46	48	45	KID ROCK Devil Without A Cause (Atlantic) 83119 - P		79	81	8	IRON MAIDEN Brave New World (EMI) 26605 - F	
13	13	25	MACY GRAY On How Life is (EPIC) 69490-H	47	53	21	AQUA Aquarius (Universal) 012 157 305 - J		80	82	18	VENGABOYS Platinum Album (Isba/DEP) 5055	
14	14	36	DR. DRE 2001 (Aftermath/Interscope) 90486 - J	48	43	6	SINEAD O'CONNOR Faith & Courage 83337 (Atlantic) - P		81	85	13	CYPRESS HILL Skull & Bones (Sony) 69990 - H	
15	11	48	SANTANA Supernatural (BMG) 190802 - N	49	52	14	J0E My Name Is Joe (Jive) 44174 - N		82	80	35	MUCH DANCE 2000 Various Artists (Much) 24061 - F	MA
16	27	8	KID ROCK History Of Rock (Atlantic) 83314 - P	50	54	7	B4 - 4 B4 - 4 (Columbia) 80486 - H	MA PL	83	55	27	SISQO Unleash The Dragon 314 546 816 (Universal) - J	
17	21	42	MARC ANTHONY Marc Anthony (Columbia) 69726 - H	51	56	6	HOLLY COLE Romantically Helpless (Alert Music) 81037	MA	84	67	5	PUNK O RAMA 5 Various Artists 86588	
18	19	18	*N SYNC No Strings Attached (Jive/Zomba) 44168 - N	52	61	45	MATTHEW GOOD BAND Beautiful Midnight (Universal) 53786 - J	MA PL	85	72	9	FAMILY VALUES TOUR 1999 Various Artists (Geffen) 069 490 641 - J	
19	24	6	BON JOVI Crush 314 542 474 - J	53	64	22	YTV BIG FUN PARTY MIX Various Artists (Universal) 314 541 317 - J	MA	86	88	17	ICE CUBE War & Peace Vol. 2 (Virgin) - F	
20	16	35	ENRIQUE IGLESIAS Enrique (Interscope) 069 480 540 - J	54	68	23	HOUSEMIX 2000 Various Artists (Universal) 314 541 291 - J		87	92	133	SHANIA TWAIN Come On Over (Mercury) 314 536 003 -J	MA PL
21	8	6	TRAGICALLY HIP Music@Work (Ltd. Edition) 0121590062 (Universal)	MA 55	58	18	JANN ARDEN Blood Red Cherry (Universal) 012 157 527 - J	MA	88	93	17	ROMEO MUST DIE OST Various Artists (Virgin) 49052 - F	
22	20	9	REGGAE HITS Various Artists (Universal) 314 541 842 - J	56	66	9	PAUL SIMON Greatest Hits (Warner Bros.) 47721 - P		89	95	30	EIFFEL 65 Europop (Popular) 83316 - F	
23	23	52	DESTINY'S CHILD The Writing On The Wall (Sony) 69870 - H	57	77	44	OUR LADY PEACE Happiness Is not a Fish (Columbia) 63707 - H	MA PL	90	91	58	SARAH McLACHLAN Mirrorball (Nettwerk) 6700 30140 - F	MA
24	18	9	MATCHBOX TWENTY Mad Season (Atlantic) 8339 - P	58	63	11	GLADIATOR/2000 O.S.T. Various Artists (Decca) 289 467 094 - J		91	94	1,1	HANSON This Time Around (Island) 314 542 383 - J	
25	26	4	RICHARD ASHCROFT Alone With Everybody (Virgin) 49494 - F	59	50	57	LIMP BIZKIT Significant Other (Interscope) 90335 - J		92	78	6	SHAFT OST Various Artists 26080 (LeFace) - N	
26	28	48	CHRISTINA AGUILERA Self Titled (RCA) 67690 - N	60	51	20	BLOODHOUND GANG Hooray For Boobies (Universal) 069 490 455 - J		93	86	7	BILLY BRAGG Mermaid Avenue 2 (Elektra) 62522 - P	
27	34	61	BLINK 182 Enema Of State (Universal) 11950 - J	61	59	9	DON HENLEY Inside Job (Warner Bros.) 47083 - P		94	87	79	BRITNEY SPEARS Baby One More Time (Jive) 41651 - N	
28	22	12	3 DOORS DOWN A Better Life (Republic) 012 153 920 - J	62	44	5	NEXT Welcome II Nextacy (Arista) 14643 - N		95	89	6	NOFX Pump Up The Valuum (Epitaph) 86584 - H	
29	31	5	kd LANG Invincible Summer (Atlantic) 47605 - P	MA 63	69	62	BACKSTREET BOYS Millennium (Arista) 41672 - N		96	90	42	CHANTAL KREVIAZUK Colour Moving And Still (Columbia) 80391 - H	MA
30	30		CHRIS SHEPPARD GROOVE STATION Various Artists (Ariola) 72525 - N	64	71	35	BIG SHINY TUNES 4 Various Artists (Much) 306725 - P	PL	9.7	97	43	ALL STARS 2000 Various Artists (Popular) 820002 - F	MA PL
31	42	3	JIMMY PAGE W/ BLACK CROWES Live At The Greek (TVT) 2140 - J	65	62	18	JONI MITCHELL Both Sides Now (Warner) 47620 - P	MA PL	98	96	30	S CLUB 7 S Club 7 (Universal) 543237 - J	
32	49		LUCY PEARL Lucy Pearl (EMI) 78059 - F	66	65		FAITH HILL Breathe (Warner Bros.) 47373 - P		99	98	7	STEVE EARLE Transcendental Blues (Epic) 91380 - H	
33	29	7	HOUSEMIX 2 Various Artists (Universal) 314 541 757 - J	67	57	37	SAVAGE GARDEN Affirmation (Columbia) 63711 - H		100	99	20	MC MARIO MIXDOWN 2000 Various Artists (Sony Music Direct) 24064 - H	

NATIONAL RETAIL/VIDEO REPORT

chapters online

Tragically Hip - Music@Work Britney Spears - Oops! I Did It Again Oscar Peterson - A 75th Birthday Neil Young - Silver & Gold Celine Dion - All The Way Jann Arden - Blood Red Cherry Blue Rodeo - Days In Between BB King/E.Clapton - Riding With Chantal Krevaizuk - Colour Moving k.d. Lang - Invincible Summer Matchbox Twenty - Mad Season Holly Cole - Romantically Helpless Prairie Oyster - String Of Pearls Don Henley - Inside Job Steve Earle - Transcendental Blues Diana Krall - I Look In Your Eyes Eminem - Marshall Mathers LP Sting - Brand New Day Abba - Gold Santana - Supernatural



R.H.C.P. - Californication Bon Jovi - Crush B4 - 4 - Self Titled Britney Spears - Oops! I Did It Again Jann Arden - Blood Red Cherry Matthew Good Band - Beautiful John McDermott - Christmas Mobb Deep - Hell On Earth Mobb Deep - Murda Muzik
Matchbox Twenty - Mad Season
Holly Cole - Romantically Helpless Tracy Chapman - Telling Stories Bryan Potvin - Heartbreakthrough Dan Gibson - Angels Of The Sea Serial Joe - Serial Joe Mc Mario = Sun Factory 3 Doors Down - Better Life Tracy Chapman - Crossroads Blue Rodeo - Days In Between Tragically Hip - Music@Work Tracy Chapman - Tracy Chapman



Eminem - Marshall Mathers LP Brintey Spears - Oops! I Did It Again Creed-Human Clay Nutty Professor 2: The Klumps - OST Kid Rock - History Of Rock Everclear - Songs From An American 3 Doors Down - Better Life Mission Impossible 2 - OST Bon Jovi - Crush R.H.C.P. - Californication The Corrs - In Blue Dance Hits 2000 - Various Artists *N Sync - No Strings Attached Matchbox Twenty - Mad Season Destiny's Child - Writing On The Wall Dr. Dre - 2001 Christina Aguilera - Self Titled Pure Dance 5 - Various Artists Big Hits Of The 70's - Various Artists Enrique Iglesias - Enrique Perfect Circle - Mer De Noms



Top Of The World – Rascalz Gonna Be Me - *N Sync Sour Girl - STP Kryptonite – 3 Doors Down Music @ Work - Tragically Hip I Disappear - Metallica Thief - Our Lady Peace Strange Days – Matthew Good Californication – Chili Peppers Bent - Matchbox 20 Slim Shady - Eminem Rubbin - Choclair I Wanna Know – Joe Wonderful – Everclear Get Down - b4-4 It's Kinda Crazy - soulDecision Arms Wide Open - Creed Really Matter - Janet Jackson Can't Stop – jacksoul Judith – A Perfect Circle Lucky - Britney Spears Jumpin - Destiny's Child Cool Your Jets - Jet Set Satellite I'm In Love – Jessica Simpson Try Again – Aaliyah



You Want - Vertical Horizon I Wanna Know - Joe I Need You - Leann Rimes Bent - Matchbox 20 It's My Life – Bon Jovi Music @ Work – Tragically Hip Taking You Home – Don Henley Desert Rose - Sting Dance Tonite - Lucy Pearl Why Didn't You – Macy Gray Californication – Chili Peppers Summerfling – k.d. lang Steal My Kisses – Ben Harper Breathless - The Corrs Broadway - Goo Goo Dolls Could I Have - Houston/Iglesias When I Dream - Marc Anthony I Tried - Jeff Healey Riding With The King - Clapton/King Dance & Shout - Shaggy No One Does – soulDecision Bad Man – R. Kelly Put Your Lights On - Santana Make It Go - Holly Cole Porcelain - Moby



Moby - Play kd Lang - Invincible Summer Abba - Gold BB King/E.Clapton - Riding With Sting - Brand New Day R.H.C.P. - Californication Toni Braxton - The Heat Nutty Professor 2: The Klumps - OST Nutry Frolessor 2. The Warmips - Ost J. Page/Black Crowes - At The Greek Paul Simon - Shining Like A National Tragically Hip - Music @Work (Ltd) Marc Anthony - Marc Anthony Richard Ashcroft - Alone With The Corrs - In Blue Dr. Dre - 2001 Eminem - Marshall Mathers LP Macy Gray - On How Life Is Britney Spears - Oops! I Did It Again Bon Jovi - Crush Dave Matthews Band - Under The Doors - Best Of *N Sync - No Strings Attached S Club 7 - Self Titled Cat Stevens - Very Best Of Christina Aguilera - Self Titled Jeff Buckley - Grace Lara Fabian - Lara Fabian Fleetwood Mac - Rumors Al Green - Very Best Of Enrique Iglesias - Enrique



Mission: Impossible 2 - Various Lil Kim – Notorious K.I.M. Eminem - Marshall Mathers LP Ruff Ryders – V2 Page/Crowes - Live At The Greek Britney Spears - Oops Nutty Professor 2 – Various Lucy Pearl - self-titled Kelly Price – Mirror Mirror Motley Crue – New Tattoo Mary Mary – Thankful *N Sync – No Strings... ABBA – Gold Bon Jovi - Crush Santana - Supernatural Joe – My Name Is Cypress Hill – Skull & Bones Chili Peppers - Californication Richard Ashcroft - Alone Next - Welcome To Nextacy Gloria Estefan – Alma Caribena Destiny's Child – Writings Deftones - White Pony Christina Aquilera - self-titled Greatest Movie Hits - Various A Perfect Circle - Mers De Noms Kid Rock - History Of Rock Macv Grav - How Life Is King/Clapton – Riding W/T King Beenie Man - Art & Life



soulDecision - No One Does It Better Nutty Professor 2:The Klumps - OST Eminem - Marshall Mathers LP Moby - Play Everclear - Songs From An American Sting - Brand New Day Macy Gray - On How Life Is BB King/E.Clapton - Riding On The Wall The Corrs - In Blue Chillout Mix 2000 - Various Artists Britney Spears - Oops! I Did It Again Joe - My Name Is Joe Moby - Moby Songs Bob Marley - Legend Santana - Supernatural Abba - Gold Toni Braxton - The Heat R.H.C.P. - Californication Lil Kim - Notorious K.I.M. Van Morrison - Best Of U2 - Best Of 1980 - 90 Christina Aguilera - Self Titled Jurassic 5 - Quality Control Matchbox Twenty - Mad Season Dr. Dre - 2001 Whitney Houston - Greatest Hits Cafe Del Mar 7 - Various Artists Kid Rock - History Of Rock Creed - Human Clay Omara Portuondo - Buena Vista Social



HALIFAX

Eminem - Marshall Mathers LP The Corrs - In Blue Evans & Doherty - Sailing Ships Everclear - Songs From An American BB King/E.Clapton - Riding With Moby - Moby Songs R.H.C.P. - Californication Abba - Gold Sting - Brand New Day Santana - Supernatural Toni Braxton - The Heat Tragically Hip - Music@Work (Ltd) Kid Rock - History Of Rock Bob Marley - Legend Macy Gray - On How Life Is Sons Of Maxwell - Sailors Story Matchbox Twenty - Mad Season Bon Jovi - Crush Sons Of Maxwell - Live At Tim's House Moby - Play Britney Spears - Oops! I Did It Again Sounds Of Nova Scotia - Various Artists Van Morrison - Best Of Creed - Human Clay Andrea Bocelli - Romanza Enrique Iglesias - Enrique Groove Station 6 - Various Artists Whitney Houston - Greatest Hits Tracy Chapman - Telling Stories Mission Impossible 2 - OST



Marc Anthony - Marc Anthony Bon Jovi - Crush The Corrs - In Blue Sting - Brand New Day Britney Spears - Oops! I Did It Again J.Page/Black Crowes - At The Greek MC Mario - Sun Factory Reggae Hits - Various Artists Moby - Play Eminem - Marshall Mathers LP Toni Braxton - The Heat Our Lady Peace - Happiness Alice Deejay - Who Needs Guitars Santana - Supernatural Everclear - Songs From An American S Club 7 - S Club 7 BB King/E.Clapton - Riding With Billy Gilman - One Voice *N Sync - No Strings Attached Creed - Human Clay Kid Rock - History Of Rock Pink - Can't Take Me Home R.H.C.P. - Californication Celine Dion - All The Way Dr. Dre - 2001 Westlife - Westlife Next - Welcome II Nextacy Ultimate Classic Country - Various Andrea Bocelli - Sogno

HMV

QUEEN STREET - TORONTO

Moby - Play Sting - Brand New Day Eminem - Marshall Mathers LP Moby - Moby Songs Cafe Del Mar 7 - Various Artists Abba - Gold Dr. Dre - 2001 Jurassic 5 - Quality Control Reggae Hits - Various Artists Bob Marley - Legend Richard Ashcroft - Alone With Bebel Gilberto - Tanto Tempo Everclear - Songs From An American R.H.C.P. - Californication Tragically Hip - Music @Work (Ltd)
Beenie Man - Art & Life
Macy Gray - On How Life Is
Lucy Pearl - Lucy Pearl Creed - Human Clay Enrique Iglesias - Enrique BB King/E.Clapton - Riding With U2 - Best Of 1980 - 90 Mission Impossible 2 - OST Nutty Professor 2:The Klumps - OST Ruff Ryders - Volume 2 Blink 182 - Enema Of The State Santana - Supernatural St. Germain - Tourist Housemix 2 - Various Artists Communicate - Various Artists



Moby - Play The Corrs - In Blue Moby - Moby To The Max BB King/E.Clapton - Riding With Sting - Brand New Day Macy Gray - On How Life Is Everclear - Songs From An American Whitney Houston - Greatest Hits Britney Spears - Oops! I Did It Again Celebration 2000 - Various Artists Eminem - Marshall Mathers LP Nutty Professor 2:The Klumps - OST Richard Ashcroft - Alone With Chillout Mix 2000 - Various Artists Toni Braxton - The Heat Deftones - White Pony Ry Cooder - Buena Vista Social J.Page/Black Crowes - At The Greek Abba - Gold Bob Dylan - Best Of V.2 Kid Rock - History Of Rock Mamm Mia - OST Cafe Del Mar 7 - Various Artists kd Lang - Invincible Summer Massive Attack - Protection R.H.C.P. - Californication Gladiator/2000 - Various Artists Sonique - Hear My Cry *N Sync - No Strings Attached Paul Van Dyke - Out There & Back

Music Voild

166 NORSEMAN STREET - Toronto Eminem - Marshall Mathers LP Creed - Human Clay Britney Spears - Oops! I Did It Again Nutty Professor II: The Klumps - OST Everclear - Songs From An American Kid Rock - History Of Rock
Destiny's Child - Writing On The Wall *N Sync - No Strings Attached Dr. Dre - 2001 Ruff Ryders - Volume 2 Reggae Hits - Various Artists 3 Doors Down - Better Life R.H.C.P. - Californication Mission Impossible 2 - OST soulDecision - No One Does It Better Tragically Hip - Music@Work Moby - Play Dance Hits 2000 - Various Artists Marc Anthony - Marc Anthony The Corrs - In Blue Deftones - White Pony Matthew Good Band - Beautiful Matchbox Twenty - Mad Season Nelly - Country Grammar Toni Braxton - The Heat Enrique Iglesias - Enrique Bon Jovi - Crush Pure Dance 5 - Various Artists Joe - My Name Is Joe

Kid Rock - Devil Without A Cause

WEST EDMONTON MALL Eminem - Marshall Mathers LP 3 Doors Down - Better Life Adam Gregory - Way I'm Made Everclear - Songs From An American Creed - Human Clay Mission Impossible 2 - OST Kid Rock - History Of Rock Bon Jovi - Crush Blink 182 - Enema Of The State Britney Spears - Oops! I Did It Again Ruff Ryders - Volume 2 Dance Hits 2000 - Various Artists Dr. Dre - 2001 R.H.C.P. - Californication Destiny's Child - Writing On The Wall Matchbox Twenty - Mad Season Bloodhound Gang - Hooray For Nickleback - State Kid Rock - Devil Without A Cause Sting - Brand New Day Christina Aguilera - Self Titled DMX - & Then There Was X Nutty Professor 2: The Klumps - OST *N Sync - No Strings Attached B4 - 4 - Self Titled Pure Dance 5 - Various Artists Limp Bizkit - Significant Other Enrique Iglesias - Enrique Godsmack - Godsmack Eminem - Marshall Mathers LP

MONTREAL

Eminem - Marshall Mathers LP Sting - Brand New Day Moby - Play R.H.C.P. - Californication Nutty Professor 2:The Klumps - OST Bon Jovi - Crush St. Germain - Tourist Santana - Supernatural BB King/E.Clapton - Riding With Destiny's Child - Writing On The Wall MC Mario - Sun Factory Cafe Del Mar 7 - Various Artists Enrique Iglesias - Enrique Buena Vista Social Club - Self Titled Britney Spears - Oops! I Did It Again Macy Gray - On How Life Is Lucy Pearl - Lucy Pearl Gladiator/2000 - Various Artists Marc Anthony - Marc Anthony Mission Impossible 2 - OST The Corrs - In Blue Everclear - Songs From An American Abba - Gold Bob Marley - Legend Dr. Dre - 2001 Reggae Hits - Various Artists Lil Kim - Notorious K.I.M. Pink - Can't Take Me Home Toni Braxton - The Heat Jay Jay Johanson - Poison

Marray lente o

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Record Distributor Codes: Universal - J EMI - F BMG - N

COUNTRY 100

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Warner - P

Artist/Album Title/Where to find it (Songwriter) Producer (Label)

Sony - H

Polygram - Q





BMG .	· M			EMI - F Universal - J	POIY	grai	11 - (Solly - H Walliel - P					
	70/20	_												Tist
TW	LW	W0	J	uly 31, 2000			-			00	7.4	0	UNA HOLDING ON TO LOVE	
1	1	12		VHAT ABOUT NOW		35	38	.8	ONE VOICE Billy Gilman/Title track/pro single-H	68	74		I'M HOLDIN' ON TO LOVE Shania Twain/Come On Over/CD track-J	
			(A	onestar/Lonely Grill/CD track-N A.Smith/A.Barker/R.Harbin) D.Huff (BNA)					(D.Malloy/Don Cook)D.Malloy/D.Cook/B.Chancey (Epic)	CO	02		(S,Twain/M,Lange) S.Twain/M,Lange (Mercury)	
2	2	20		HOPE YOU DANCE see Ann Womack W/Sons of Desert/Title track/pro sin		36	21	25	COULDN'T LAST A MOMENT Collin Bave/Uncoming/pro single-H	69	82	5	GOING NOWHERE Wynnona/New Day Dawning/pro single-J	
			(1)	M.D.Sanders/T.Sillers) M.Wright (MCA)				0.5	Collin Raye/Upcoming/pro single-H (D.Wells/J.Steele) D.Huff/C.Raye (Epic)	70	00	3	(K.Fleming/P.Begaud/V.Corish) J.Stroud (Mercury) WHAT MY HEART DON'T KNOW	201
3	3	15	S	OME THINGS NEVER CHANGE imMcGraw/Everywhere/pro single-F		37	29	25	THE WAY YOU LOVE ME Faith Hill/Breathe/comp 422-P	70	88	_	Colin Amey/Title track/pro single	
			(E	B.Crisler/W.Aldridge) Ballimore/Stroud/McGraw (Curb)	-	00	4.4	4.4	(K.Follese/M.Delaney) B.Gallimore/F,Hill (Warner Bros)	71	72	3	(C.Amey/B.Brown) J.Park-Wheeler (Amey) WAITIN' TABLES	
4	5	18		PRAYIN' FOR DAYLIGHT ascal Flatts/One Good Love/pro single-J		38	44	11	WHEN YOU NEED MY LOVE Darryl Worley/Hard Rain Don't Last/pro single-F	/ 1	12	J	Kelly Vohnn/A New Beginning/CD track	10%
_			(\$	S.Bogard/R.Giles) M.Bright/M.Williams (Lyric Street)		20	40	10	(D.Worley/W.Varble) J.Stroud/F.Rogers (Drmwrks) THAT'S THE BEAT OF A HEART	72	NEW	-	(S.Conn/W.Ferguson) K.Greer (Payback) SHE DON'T WANNA HEAR	601
5	6	9		THAT'S THE WAY o Dee Messina/I'm Alright/pro single-F		39	40	19	Warren Brothers w/Sara Evans/ The Heart OST/con	16	14644		Johnny Reid/Self-titled/CD track	
	0	11	(.	J.S.Sherrill/Kostas) T.M.cGraw/B.Gallimore (Curb)		40	42	6	(T.Clark/T.Heintz) C.Farren (BNA) THERE YOU ARE	73	76	4	B.Brown/P.Antoine) A.Bragg (JCD) NEVER GIVING UP ON LOVE	Alla
6	9	1.1	Α	T MUST BE LOVE Nan Jackson/Under The Influence/pro single-N		70	72	0	Martina McBride/Emotion/comp 5-N				Kim Albert/The Girl Can Dream/CD track (L.Patzer/K.Albert) D.S.Thomas (KAC)	PI
7	7	21		B.McDill) K.Stegall (Arista) FLOWERS ON THE WALL		41	47	8	(M.D.Sanders/B.DiPiero) M.McBride/P.Worley (RCA) STUFF	74	NEW		YOU WON'T BE LONELY NOW	
,	,		Е	ric Heatherly/Swimming In Champagne/pro single-J					Diamond Rio/Title track/pro single-N (K.Garrett/T.Owens) M.d.Cluet/Diamond Rio (Arista)				Billy Ray Cyrus/Upcoming/CD single-H (B.James/J.Bettis) D.Huff (Monument)	
8	8	21		L.Dewitt) K.Stegali (Mercury) /ES!		42	52	6	KISS THIS	75	43	11	MY HEART SAYS YES John Landry/w Stacey Lee/Forever Took Too Long/CD	25%
			C	had Brock/Title track/comp 424-P C.Brock/S.Smith/J.Collins) N.Wilson/B.Cannon (Warner	Bros)				Aaron Tippin/Self-titled/pro single-J (A.Tippin/T.Tippin/P.Douglas) Tippin/Watson/Bradley (Lyrig)				(J,Landry/G,Brohman/R,Baker) R,Hutt (JLA/Oasis)	ancero.
9	4	17	<i>i</i>	'LL BE		43	51	15	ALMOST DOESN'T COUNT	76	68	24	WHAT I NEED TO DO Kenny Chesney/Everywhere We Go/CD track-N	
			F (Reba McEntire/So Good Together/CD track-J D.Warren} T.Brown/R.McEntire (MCA)					Mark Wills/Permanently/pro single-J (S.Peiken/G.Roche) C.Chamberlain (Mercury)				(B.Luther/T.Damphier) B.Cannon/N.Wilson (BNA)	
10	12	15	1	WILL BUT		44	46	22	IT'S ALWAYS SOMETHIN' Joe Diffie/A Night To Remember/CD track-H	77	77	7	SHE'S NOT ASKIN' FOR MUCH Desert Reign/Upcoming/pro single	
				SheDaisy/The Whole SheBang/pro single-J K.Osborn/J.Deere) D.Huff (Lyric Street)					(M.Green/A.Mayo) D.Cook/L.Wilson (Epic)	=-	1151A		(C.Pauly/S.Chez/B.Harder/J.Doyle) Desert Reign (PineLak	(e)
11	10	10) [NO ONE HURTS ME MORE Chris Cummings/Lonesomeville/comp 426)-P	MA	45	39	18	LOVIN' YOU AGAINST MY WILL Gary Allan/Smoke Rings /pro single-J	18	NEW		KATIE WANTS A FAST ONE Steve Wariner w/Garth Brooks/Faith In You/pro single-	
			(C.Cummings/Lewis) R.Scott/J.E.Norman (WEA)	P			٠.	(J.O'Hara) T.Brown/M.Wright (MCA)	70	60	20	(R.Carnes/S.Wariner) S.Wariner (Capitol)	
12	16	(FOREVER LOVING YOU Julian Austin/Back In Your Life/comp 5-N	20%	46	37	24	MORE Trace Adkins/Title track/CD track-F	79	.00	39	BUY ME A ROSE Kenny Rogers/w Alison Krauss/ Wild Horses/CD trac	<i>(</i> 0 ·)
			(J.Austin/D.LeBlanc) D.LeBlanc (ViK/BMG)	STATE OF THE PARTY	47	40	4	(T.McHugh/D.Gray) T.Bruce (Capitol)	80	75	10	(J.Funk/E,Hickenlooper) Rogers/McKell/Maher (Navarre/I	'Uasis)
13	13	1	7]	HORSESHOES Adam Gregory/The Way I'm Made/pro single-H	10%	47	48	4	Rathy Mattea/The Innocent Years/pro single-J	00	73	10	Foster Martin Band/Moonshine 'N Moonlight/CD track	
	4.0	1.	((D.Martin/B.Dunk/Memphis) D.Martin (Epic)	ZQUTECAENI)	48	55	3	(D.Henry/C.Carothers) B.Wisch/K.Mattea (Mercury) NO ONE	81	73	9	(I.Foster/R.Martin) C.Fotheringham (Royalty) MAN IN THE MOON	SAME!
14	11	11	,	SHAME ON ME The Wilkinsons/Here And Now/CD track-P	MA	40	33	J	Chad Brock & Shirley Myers/New Country 7/comp 430	•			Prairie Oyster/String Of Pearls/pro single-N (C.Whiteley) Prairie Oyster/B.Doidge (ViK)	
15	18			(Wilkinson/Burr) Johnson/Zavitson/Haselden) Giant) COLD DAY IN JULY		49	53	4	(S.Myers/R.Nicholson) XXXXXX (Stony Plain) WHERE ARE YOU NOW	82	64	22	DI ACIVIO DI ACIV	MA PL
. 13	,,,		[Dixie Chicks/Fly/CD track (R.Leigh) B.Chancey/P.Worley (Monument)					Trisha Yearwood/Real Live Woman/pro single-J (K.Richey.M.C.Carpenter) G.Fundis/T.Yearwood)MCA)				Amanda Stott/Self-titled/comp 422-P (E.Stevens/N.Hassman/S.Miller) T.McKillip (WEA)	P L
16	1.4	1		LWILL BE LOVING YOU	MD.	50	45	19	VOLLAND ONLY VOLL	83	80	30	ROCK THIS COUNTRY Shania Twain/Come On Over/pro single-J	MA PL
				Tara Lynn Hart/Self-titled/pro single-H (D.Martin) W.Afanasieff (Epic)	PD				Farmer's Daughter/The Best Of /pro single-J (Kostas/W.Wilson) T.Rudner (Universal)				(S. Iwain/H.J.Lange) H.J.Lange (iviercury)	PL/
17	27	1	9 '	YOU'LL ALWAYS BE LOVED BY ME		51	49	19	ONE TRUE LOVE Charlie Major/444/CD track	84	85	8	WHAT'S A BOY TO DO McLachlan & Richards/Sowing The Seed/Indie	
				Brooks & Dunn/Tight Rope/pro single-N (R.Dunn/T.McBride) B.Gallimore/R.Dunn/K.Brooks (Arista	a)		14		(C.Major) H.Stinson/C.Major (Dead Reckoning)	0.5	C.E.	25	(D.McLachlan/R.Richards) D.McLachlan/R.Richards/B.Bra TAKE THE MONEY & RUN	aun"
18	26			KIND OF LIKE IT'S LOVE Jason McCoy/Honky Tonk Sonatas/pro single-J	MAPL	52	41	23	THE CHAIN OF LOVE Clay Walker/Live, Laugh, Love/CD track-P	85	00	20	Julian Austin/Back In Your Life/pro single-N	MA
40	ا م		-	(J.Lauderdale/J.Leventhal (O.Blackmon/M.Poole (Univer	sal)	53	54	5	(J.Barnett/R.Lee) D.Johnson/C.Walker (Giant) SELF MADE MAN	86	NEW		(S.Miller) D.LeBlanc (ViK) SHE WENT OUT FOR CIGARETTES	
19	25			FEELS LIKE LOVE Vince Gill/Let's Make Sure /pro single-J		33	34	J	Montgomery Gentry/Tattoos & Scars/comp 356-H	00			Chely Wright/Single White Female/pro single-J (R.Guilbeau/J.McElroy) T.Brown/B.Cannon/N.Wilson (MC	ICA)
20	15	2		(V.Gill) T.Brown (MCA) UNCONDITIONAL		54	63	10	(J.Knowles/W.Varble) J.Scaife (Columbia) FALLIN' NEVER FELT SO GOOD	87	,81	23	GOODBYE EARL	.,,
20	13		- 1	Clay Davidson/Title track/pro single-F	Virgin)				Mark Chesnutt/Confessing My Love/pro single-J (S.Camp/W.Smith) M.Wright (MCA)				Dixie Chicks/Fly/CD track-H (D.Linde) B.Chancey/P.Worley (Monument)	
21	19	1		(L.Hengber/D.Bryant/R.Rutherford) S.Hendricks/J.Cole (*WALKING AWAY WITH YOU	Vilgili,	5 <u>5</u>	62	4	THOSE WERE THE DAYS	88	83	24	SAME THINGS Poverty Plainsmen/There's No Lookin' Back/CD track	MA
			I	Diane Chase/Upcoming/pro single {S.Fox} J.R.Hutt (Spin)					Denise Murray/Under The Moon/pro single-J (D.Murray/C.Melanson/K.Brown) J.Nystrom (Loggerheau)				(S.Fox) L.Sedmak (Poverty)	PB
22	24		7	TRUE LOVE (Never Goes Out Of Style)	MA	56	57	5	LONELY Tracy Lawrence/Lessons Learned/comp 427-P	89	86	21	WORDS YOU CAN'T TAKE BACK Jamie Warren/Just Not The Same/CD track	(A)/6
				Lace/Self-titled/comp 428-P (B.Mahood/M.Dineen) D.Foster (143/WArner Bros)	(A)				(R.Dean/R.L.Bruce) F.Anderson/T.Lawrence/B.Carr (Atlantic)	o é	0.4	٥٢	(J.Warren/J.Barry) J.R.Hutt (Spin)	Ancon
23	34		3	ONE BEAT AT A TIME Jim Witter/All My Life/comp 18-F	MA	57	50	29	SHE'S MORE Andy Griggs/Self-titled/CD track-N	90	84	25	NOBODY'S FAULT Patricia Conroy/Greatest Hits/pro single	
				(J.O'Hara/J.House) C.Howard (Curb/EMI)	TO L				(LHengber/R.Crosby) D.Malloy/J.G.Smith (RCA) LOVE SHE CAN'T LIVE WITHOUT	91	79	25	(J.Foster) B.Funk/R.Schnaars (Shoreline) SHE KNOWS WHAT SHE WANTS	4
24	23			WHEN YOU COME BACK TO ME Garth Brooks/Video/promo track-F		58	59	4	Clint Black/D'lectrified/pro single-N	31	73	20	Randy J.Martin/Beyond /pro single	A D
or	20			(G.Brooks/J.Yates) A.Reynolds (Capitol)		59	69	3	(C.Black/S.Ewing) C.Black (RČA) A LITTLE GASOLINE	92	89	38	(R.J.Martin/J.Warren) S.Baggett (Fleet) CARLENE	
25	33			STORY OF MY LIFE Jessica Robinson/Upcoming/pro single	船	<u> </u>	00	0	Terri Clark/Fearless/pro single-J	-			Phil Vassar/Self-titled/pro single-N (P.Vassar/C.Black/R.M.Bourke) B.Gallimore (Arista)	
26	28)		(J.Robinson/G.Decker) M.D.Clute (Habetler) COUNTRY COMES TO TOWN		60	61	9	(D.Miller/T.Rogers) S.Smith/K.Stegall/T.Clark (Mercury) BLUE MOON	93	91	20		100/
20	20	,		Toby Keith/How Do You Like Me Now/pro single-J					Steve Holy/Self-titled/comp13-F (G.Leach/M.Tinney) W.C.Rimes (Curb)				Johnny Reid/Self-titled/pro single (J.Reid/B.Brown) A.Bragg (JCD)	
27	36	ò		(T.Keith) J.Stroud/T.Keith (Dreamwrks) SOMEBODY TO LOVE		61	58	25	I SURRENDER	94	94	24	ME NEITHER	
				Amanda Stott/Self-titled/CD track-P (R.Goodrum/R.Price) T.McKillip (WEA)	MA				Michelle Wright/Greatest Hits/Pro single-N (M.Wright/E.Silver) E.Silver (Windham Hill)				Brad Paisley/Who Needs Pictures/CD track-N (B.Paisley/C.Dubois/F.Rogers) F.Rogers (Arista)	
28	30)	7	ANGELINE	20%	62	71	4	BORN TO FLY Sara Evans/Upcoming/pro single-N	95	90	29	BEEN THERE Clint Black /w Steve Wariner/D'Lectrified/pro single-N	
				Sean Hogan/Highjacked/CD track (S.Hogan) R.Hutt/S.Hogan (Barnstorm)	Carles				(S.Evans/M.Hummon/D.Scott) S.Evans/P.Worley (RCA)		00	00	(C.Black) C.Black (RCA)	
29	17	7 1	5	I'M MISSIN' YOU Shirley Myers/There Will Come A Day/comp 425-P		63	70	6	THAT'S THE KIND OF MOOD I'M IN Patty Loveless/Title track/pro single-H	96	92	28	ANOTHER NINE MINUTES Yankee Grey/Untamed/comp 355-H	
				(S.Myers/R.Nicholson/D.Steele) K.Olsen (Stony Plain)	(P)	C /	70	2	(R.Giles/T.Nichols/G.Godard) E.Gordy Jr. (Epic)	97	95	60	(Douglas/Crain/Buppert) Orrall/Leo (Monument) YOU'VE GOT A WAY	
30	31			JUST ANOTHER DAY IN PARADISE Phil Vassar/Self-titled/pro single-N		64	78	3	Brad Paisley/Who Needs Pictures/pro single-N	31	33	50	Shania Twain/Come On Over/comp 9993-J	
24	21	ე ⊣		(P.Vassar/C.Wiseman) B.Gallimore/P.Vassar (Arista) I NEED YOU		65	66	Я	(B.Paisley/C.DuBois) F.Rogers (Arista) THAT'S THE KIND OF MOOD I'M IN	98	97	41	(S.Twain/R.J.Lange) R.J.Lange (Mercury) COME ON OVER	Mallo.
31	-32	۱ ا	1	LeAnn Rimes/Jesus TV Series/pro single-F	al)	UJ	00	J	Amanda Lee/Upcoming/pro single				Shania Twain/Title track/pro single-J (S.Twain/R.J.Lange) R.J.Lange (Mercury)	M A PL
32	20) ′	2	(Lacy/Matkosky) Hearn/Degarmo/Lamberg/Curb (Capitor WHEN YOU SAY JUMP	01)	66	67	19	(R.Giles/T.Nichols/G.Godard) G.Kavanagh (Boardwalk) FAITH IN YOU	99	98	31	I JUST DON'T KNOW ANYMORE	1000/
32	۷		-	Rick Tippe/Shiver 'n' Shake/CD track					Steve Wariner/Title track/comp 10-F [S.Wariner/B.Anderson] S.Wariner (Capitol)				Steve Fox/Self-titled/CD track (S.Fox/J.McCoy) S.Fox (AMI)	a to
33	22	2 2	20	(R.Tippe) R.Tippe/C.Rolin/R.A.Harvey (Moon Tan) YOUR EVERYTHING		67	56	29	THE BEST DAY	100	99	44		
				Keith Urban/Self-titled/pro single-F (C.Lindsey/B.Regan) M./Rollings/K.Urban (Capitol)					George Strait/Latest Greatest Straitest/pro single-J (C.Chamberlain/D.Dillon) T.Brown/G.Strait (MCA)				(H.Lamar/S.Bentley) B.Gallimore/F.Hill (Warner Bros)	
34	35	5	7	LET'S MAKE LOVE										
				Faith Hill/wTim McGraw/CD track-P (F.Hill/B.Gallimore) Lindsey/Green/Luther/Mayo (Warne	er Bros)									

RPM HOME VIDEO

Independent distributor making gains in video market

Koch has a Vision for the future of home video

by Ron Rogers

The home video/DVD industry is growing at an incredible rate, and while most of us tend to think of only the big-budget feature films being released to video, there's an equally huge market for so-called niche videos, those that may not have a big name star attached, but are solid revenue sources all the same.

Koch Vision is the home video division of Koch International, one of the world's leading independent distributors. While still a relative newcomer to the home video business, Koch has quickly gained a prominent foothold in the industry by placing its focus on said so-called niche videos, and have carved out a nice business doing it.

When it comes to their home video line, the main priority for Koch is still their line of WWF videos, comprised of some 60 current titles, which continue to be hot sellers. Alongside that, in a completely different vein, is their line of product from Halifax's Salter Street films, including videos from the TV series Lexx and Emily Of New Moon.

In terms of the WWF line, Koch Canada president Dominique Zgarka says the main priority is to create zones within the retail outlets, both traditional and non-traditional retailers, and to ensure a good retail placement for those zones.



Dominique Zgarka

"In certain cases it's simply audio, video and DVD, with the nice header card in an end rack, or in some cases, it's actually a metal merchandiser, where we invited the other WWF licensees – t-shirts, toys, etc. – to all be on the same rack. And that works extremely well."

Yet, while the WWF videos have been a great revenue source, Koch continues to reap the benefits of the WWF audio CDs as well. Both WWF albums released in 1999 went on to sell over 250,000 units combined.

"You would think, with the WWF being a visual experience, that the videos would be a lot stronger than the CDs. But both properties, both audio and video, sell well."

Not surprisingly, Zgarka notes that audio continues to be far more profitable than video. Videos cost twice the price of a CD to manufacture, and the average video sell price is \$8.17, compared to an average price of \$13.95 for audio CDs. Then there's the P.O.P. materials involved – cardboard or

metal merchandisers, header cards, posters, etc., and the service organizations to deal with non-traditional audio-video retailers like Zellers or Wal-Mart.

Beth Gibbs, vice-president, Koch Vision, adds that "there's also a lot more mandatory advertising with key video titles in the mailer ads. If you want them to be noticed, you have to take four-colour ads, and they're expensive."

Other than the WWF and Salter Street lines, Koch Vision has also entered into a distribution arrangement with Discovery Channel, TLC (The Learning Channel) and Animal Planet, for distribution of their extensive lines of home videos.

The Discovery, TLC, Animal Planet line runs the gamut, with educational and entertainment videos on historical events, science, the military, nature and wildlife, as well as family oriented 'edutainment' videos.

The Discovery line was being handled by Alliance Atlantis (distributed by Universal) before they went to Koch. Zgarka and company saw the Discovery line as a perfect fit for their niche style of marketing. And they also enacted an aggressive price model for the line to make it more appealing to the retailers.

"We went with \$9.99 promotions and \$14.99 promotions, and the sell-through at accounts like Zellers and Wal-Mart and other non-traditional retailers was incredible. And the record stores have been doing extremely well with the line as well. It doesn't do very well in the video retailers. But what

TOP 30 VHS RENTALS

- 1, THE WHOLE NINE YARDS Warner
- 2. THE HURRICANE Universal
- 3. THE NINTH GATE Alliance Atlantis
- 4. THE TALENTED MR. RIPLEY Paramount
- 5. THE GREEN MILE Warner Home Video
- 6. ANGELA'S ASHES Paramount
- 7. DEUCE BIGALOW Touchstone Home Video
- 8. SCREAM 3 Alliance Atlantis/Dimension
- 9. MY DOG SKIP Warner Home Video
- 10. DOWN TO YOU Alliance Atlantis
- 11. PLANET ARE YOU FROM? Columbia Tristar
- 12. BOILER ROOM Alliance Atlantis
- 13. GIRL. INTERRUPTED Alliance Atlantis
- 14. HANGING UP Columbia Pictures
- 15. AMERICAN BEAUTY Dreamworks
- 16. BICENTENNIAL MAN Touchstone
- 17. SLEEPY HOLLOW Paramount
- 18. ANNA AND THE KING 20th Century Fox
- 19. THE SIXTH SENSE Buena Vista
- 20. MAN ON THE MOON Universal
- 21. END OF DAYS Universal
- 22. PLAY IT TO THE BONE Buena Vista
- 23. MYSTERY, ALASKA Buena Vista
- 24. GORGEOUS Columbia Tristar
- 25. FIGHT CLUB 20th Century Fox
- 26. DOGMA Lion's Gate
- 27. THREE KINGS Warner Home Video
- 28. THE WORLD IS NOT ENOUGH MGM/UA
- 29. THE INSIDER Buena Vista
- 30. NEXT FRIDAY Alliance Atlantis

we found is that if you do it in the right price point, you put it in a merchandiser with the right mix of product, and sales are fabulous. Music World's done great promotions with us, Safeway's done two already, and it's the same thing with Costco. So we're really giving it a much wider availability in the marketplace, and it's definitely working."

And while he admits that consumers (and retailers) tend to generalize when regarding product from Discovery, TLC or Animal Planet, pigeonholing it as educational, rather than entertaining, Zgarka also feels that there is a sizeable market out there for such product.



Beth Gibbs

"When you look at the wonderful product it is — I've got three teenage kids who love this product, and they don't necessarily shop at Indigo or Chapters. They shop at HMV or Music World or Chapters Online, for that matter. The demographics are much younger than people anticipated for this line."

KOCH continued on page 16 →

TOP 30 VHS SELLERS

- 1. JAWS (ANNIVERSARY COLL. ED.) Universal
- 2. THE SIXTH SENSE Buena Vista
- 3. OVER CANADA
- 4. MY DOG SKIP Warner Home Video
- 5. DIRTY DANCING Universal
- 6. BEST FRIENDS WEDDING Warner
- 7. HEAT Warner Home Video
- 8. THE SILENCE OF THE LAMBS MGM
- 9. SLAP SHOT
- 10. MISSION IMPOSSIBLE Paramount
- 11. STARGATE
- 12. THE FIFTH ELEMENT Columbia Tristar
- 13. PAYBACK Paramount
- 14. PLATOON MGM Entertainment
- 15. DARK CRYSTAL
- 16. THE ROCK Disney Home Video
- 17. CON AIR Disney Home Video
- 18. LOCK STOCK USA Home Entertainment
- 19. ESCAPE FROM NEW YORK MGM
- 20. BROKEN ARROW Fox Home Entertainment
- 21. AIR FORCE ONE Columbia Tristar
- 22. SO, I MARRIED Columbia Tristar
- 23. RISING SUN Fox Home Entertainment
- 24. DAZED AND CONFUSED Universal
- 25. ARMEGEDDON Disney Home Video
- 26. ENEMY OF THE STATE Disney Home Video
- 27. RUNAWAY BRIDE Paramount
- 28. CONAN THE BARBARIAN Universal
- 29. FORREST GUMP Paramount
- 30, RETURN OF THE DRAGON Fox

KOCH continued from page 15

Another product line just recently picked up by Koch was the Living Arts line of health and fitness videos. Titles in the line are items such as Stress Yoga For Beginners, Couples Massage, Total Body Workout, A.M. Chi For Beginners, and the Classic Art Of Sensual Massage.

Like the Discovery line, the Living Arts line is obviously a niche genre, but that hasn't stopped the videos from becoming significant sellers at both the traditional and non-traditional outlets.

We just acquired it (Living Arts) - it's only been about two months that we've been doing it, and the volume we've done in the last 60 days on the Living Arts is equal to the volume we've done on the WWF in the same period. We did tests with Rogers, Costco, Blockbuster - those are the three main ones where we did really large tests - and all three have placed huge reorders already. HMV and Music World have just committed to national promotions in all their stores of the Living Arts line, as have Zellers, Wal-Mart and Future Shop. So we can see that this line is absolutely exploding for us."

Koch has also acquired the distribution rights for Apex films, a line of smaller budget, direct-tovideo movies. While the films involved may not be familiar to the average film watcher, the Apex line does carry enough notable names to generate some consumer interest.

As Gibbs notes, the line features titles such as Jane Doe (starring Calista Flockart of Ally McBeal), Gun (with James Gandolfini, of The Sopranos), Dying To Get Rich (Sean Young and Dan Ackroyd) and Coming Soon (Mia Farrow and Ryan O'Neal).

Zgarka knows that viewers may regard such films as 'B' movies, but by pricing them aggressively and getting some decent racking space, they're able to generate some revenue. However, Koch certainly has no plans to get into the feature film business.

TOP 30 DVD SELLERS

- 1. THE WHOLE NINE YARDS Warner
- 2. THE PRINCESS BRIDE MGM Entertainment
- 3. THE MATRIX Warner Home Video
- 4. JAWS (ANNIV. COLL. ED.) Universal
- 5. SHAWSHANK REDEMPTION Warner
- 6. HEAT Warner Home Video
- 7. THE HURRICANE Universal
- 8. SCREAM 3 Alliance Atlantis/Dimension
- 9. INDEPENDENCE DAY Fox
- 10. BOILER ROOM Alliance Atlantis
- 11. ANGELA'S ASHES Paramount
- 12. BAD BOYS Columbia Tristar
- 13. U.S. MARSHALS Warner Home Video
- 14. EXCALIBUR Warner Home Video
- 15. THE WORLD IS NOT ENOUGH MGM/UA
- 16. MY DOG SKIP Warner Home Video
- 17. DEUCE BIGALOW Touchstone Home Video
- 18. JUST CAUSE Warner Home Video
- 19. ARMAGEDDON Disney Home Video
- 20. BLADE New Line Home Video
- 21. RONIN MGM Entertainment
- 22. FIGHT CLUB 20th Century Fox
- 23. ALIENS Fox Home Entertainment
- 24. SAVING PRIVATE RYAN Universal
- 25. AMERICAN PIE Universal
- 26. K2 Paramount
- 27. THREE KINGS Warner Home Video
- 28. THE ABYSS Fox Home Entertainment
- 29. THE SIXTH SENSE Buena Vista
- 30. PREDATOR Fox Home Entertainment

"They're just nice, cute movies that do extremely well at the rental stage at Blockbuster, Rogers, etc., and then you aggressively price them at sell-through and you sell some decent quantities. The theatrical business really isn't something we want to get into - it belongs to the Alliance Atlantis's of the world, they're experts at it. We are, to a certain degree, niche players, so in the audio and video markets, we find items to sell that the multinationals may not be that interested in."

The price point of VHS videos is something of a concern in the home video business, especially with the growing penetration of DVD. At one point, not too long ago, the standard SLP for VHS was \$39.98, followed by \$29.98, then \$24, and now \$19. Zgarka says the pressure is on now to reduce that SLP even futher to \$14.98, perhaps even \$9.98.

Such a downward price pressure does not yet exist for DVDs, which is not surprising, given that the format is still relatively new to the consumer. Not to mention the fact that DVDs are seen, like CDs, as more of a collectible item, something you'll purchase once and never have to purchase again.

For those reasons, the current SLP on DVDs of approximately \$32.98 will remain fairly consistent, at least until the overall DVD player penetration increases.

Still though, given the price of DVDs, both Zgarka and Gibbs are surprised at the sales of DVDs, particularly on product like the WWF.

"On certain product lines you expect DVDs to work," notes Zgarka. "People in the industry didn't really think that the average WWF consumer, for example, would buy into DVDs. And yet, we've been blown away by the DVD business we're doing.'

"We're selling about 3,500 units each on the WWF," adds Gibbs. "And on the WWF, you're talking about DVDs priced at either \$29.98 or \$32.98."

KOCH continued on page 18 →

TOP 30 DVD RENTALS

- 1. THE WHOLE NINE YARDS Warner
- 2. THE HURICANE Universal
- 3. BOILER ROOM Alliance Atlantis
- 4. THE TALENTED MR. RIPLEY Paramount
- 5. PLANET ARE YOU FROM Columbia Tristar
- 6. DEUCE BIGALOW Touchstone Home Video
- 7. THE GREEN MILE Warner Home Video
- 8. SCREAM 3 Alliance Atlantis/Dimension
- 9. GORGEOUS (JACKIE CHAN) Columbia Tristar
- 10. HANGING UP Columbia Pictures
- 11. GIRL, INTERRUPTED Alliance Atlantis
- 12. FIGHT CLUB 20th Century Fox
- 13. BICENTENNIAL MAN Touchstone
- 14. RIDE WITH THE DEVIL Universal
- 15. JAWS (ANNIV. COLL. ED.) Universal
- 16. MY DOG SKIP Warner Home Video
- 17. SLEEPY HOLLOW Paramount
- 18. PLAY IT TO THE BONE Buena Vista
- 19. THE WORLD IS NOT ENOUGH MGM/UA
- 20. DOGMA Lion's Gate
- 21. MYSTERY, ALASKA Buena Vista
- 22. MAN ON THE MOON Universal
- 23. THREE KINGS Warner Home Video
- 24. ANGELA'S ASHES Paramount
- 25. MERCY (ELLEN BARKIN) Columbia Tristar
- 26. BEING JOHN MALKOVICH USA
- 27. END OF DAYS Universal
- 28. SNOW FALLING ON CEDARS Universal
- 29. BRINGING OUT THE DEAD Paramount
- 30. THE INSIDER Buena Vista

NEW ON VIDEO

Alliance Atlantis (Universal) Emile Dequenne, Fabrizio Rongione, Anne Yernaux A young girl leaves her broken home, and will stop at

nothing to find herself a job. Co-written and directed by brothers Jean-Pierre and Luc Dardenne. 95 minutes. Rating pending.

WITHOUT EVIDENCE

-Thriller

Telegenic Entertainment Angelina Jolie, Scott Plank

The film, based on a true story, recounts the investigation following the murder of Michael Francke, a prison reformer of national prominence. Directed by Gill Dennis. 97 minutes. Rated R.

 Comedy/Drama SOFT FRUIT 20th Century Fox Home Entertainment Jeanie Drynan, Linal Haft, Genevieve Lemon

Four estranged siblings reunite at the home of their dying mother, and attempt to fulfill their mother's last wishes. Written and directed by Christina Andreef. Winner of the audience vote for Best Australian Film at the Sydney Film Festival. Trailered on Anna & The King, Titus and The Closer You Get. 101 minutes. Rated R.

TEQUILA BODY SHOTS Equinox Entertainment - Comedy

-Thriller

Joey Lawrence, Dru Mouser, Nathan Anderson A young college student vacationing in Mexico uses his mysterious mind-reading ability to save a young woman being stalked by a zombie. Directed by Tony Shyu. 97 minutes. Rating pending.

ACTIVE STEALTH Alliance Atlantis (Universal) Daniel Baldwin, Tim Abell, Ava Fabian,

Fred Williamson When Active Stealth, the world's first completely undetectable air weapon, is hijacked, a veteran fighter pilot is called into action to save the day. Directed by Fred Olen Ray. 95 minutes. Rated R.

THE NEPHEW

- Drama

Motion International (Columbia) Pierce Brosnan, Hill Harper, Donal McCann,

Sinead Cusack A teenaged New Yorker travels to Ireland following his mother's death, and finds himself in the middle of a feud between his uncle and a pub owner, who have been feuding over the woman for 20 years. Directed by Eugene Brady. 106 minutes. Rating pending.

THE SETTLEMENT - Action

Avalanche Home Entertainment

A pair of insurance schemers find themselves involved with the Russian mafia over the case of a woman with a \$2 million insurance policy. Day-anddate DVD. 95 minutes. Rating pending.

DROWNING MONA

Alliance Atlantis (Universal) Bette Midler, Danny DeVito, Neve Campbell, Jamie Lee Curtis

The chief of police in Verplanck, New York has to overcome the obvious prejudices of the townspeople to investigate the murder of longtime resident Mona Dearly, 95 minutes. Rated 14 A.

ROMEO MUST DIE Warner Home Video - Thriller

- Comedy

Jet Li, Aaliyah, DMX, Delroy Lindo

An ex-cop, wrongly convicted for a crime, travels to California to investigate the death of his brother. There, he finds himself in the midst of a vicious turf war between Asian and Afro-American gangsters, and falling for a woman looking for the murderers of her own brother. Directed by Andrzej Bartkowiak. Dayand-date DVD release. 115 minutes. Rated 14 A.

- Comedy WHATEVER IT TAKES Columbia TriStar Home Videos Shane West, Marla Sokoloff, Jodi Lyn O'Keefe,

Julia Sweeney A high school hunk pursues the most popular girl in school, unaware that his female best friend is actually the girl he wants. Directed by David Hubbard. 92 minutes. Rated 14 A.

AVAILABLE AT A VIDEO RETAILER NEAR YOU



ROMEO MUST DIE Warner Home Video

Jet Li (Lethal Weapon 4, Black Mask, The Enforcer, Once Upon A Time In China) is absolutely brilliant in his first Hollywood feature role as an ex-cop imprisoned for crimes he didn't commit. When Han (Li) learns of his brothers death, he escapes the confines of a Hong Kong prison and makes his way to Oakland, California to find his brother's killer. He finds himself in the middle of an ugly gang war between an Asian family, which is headed up by his father, and an African-American family who are battling over some prime waterfront property. Han meets the daughter (Aaliyah) of the African American gang leader (Delroy Lindo), who is also searching for the answers to the mysterious death of her brother. Together they unravel some startling information that puts the life of Han in jeopardy. Fortunately, he is a time bomb waiting to explode and with more grace and style than any martial arts professional before him, Han manages to overcome every obstacle that gets in his way utilizing his unprecedented speed and agility . With producer Joel Silver (Matrix) on hand, Li comes off like Keanu Reeves on fast forward. A loose revamping of Shakespeare's classic mixed with an intense plot and a killer soundtrack means Romeo Must Die will enjoy tremendous success when it hits the streets on VHS and DVD on August 1st. With over \$60 million grossed at the box office and a huge push from Warner Home Video, this release will have all the naysayers shaking their heads in amazement. - SI

THE BIG TEASE Warner Home Video

Craig Ferguson (The Drew Carey Show) plays Crawford Mackenzie in what turns out to be a delightfully witty movie. Mackenzie is going about his normal flaymboyant hairstylist lifestyle in Glasgow when he gets an invitation to Los Angeles for the Platinum Scissors hair styling competition. The news of him going to the US creates such a stir in his hometown that he agreed to let someone go along with him and make a documentary about his trip. Upon his arrival he quickly learns that he had misinterpreted the invitation and he was invited randomly as a spectator and no



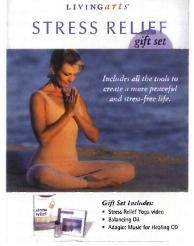
as a competitor. Mackenzie determined to enter the competition uses his wit and his hair styling techniques to swing it. DVD special features include interactive menus, theatrical trailers, scene access and subtitles: English & Francais. - SL



MAGNOLIA Universal

Writer/director Paul Thomas Anderson is quickly becoming the Orson Welles of his generation. Welles, as most film buffs know, directed and starred in his masterpiece, Citizen Kane, when he was just 25 years of age. Anderson, who looks like he should be cramming for his mid-terms, has already written and directed the now-classic Boogie Nights, as well as the lesser known but intriguing Hard Eight (starring John C. Reilly, Phillip Baker Hall, Samuel L. Jackson and Gwyneth Paltrow). This latest opus begins with a curious depiction of some alarming, almost laughable coincidences, before melting into a day in the lives of an amalgamation of various characters, all of whom are subtly connected. There's the over-the-top chauvinistic sex guru (Tom Cruise) who's got something to hide; the aging millionaire (Jason Robards) who's dying mainly because of cancer, partially because of guilt; the humdrum LA cop (Reilly) who's probably too nice for his own good; the drugaddicted woman (Melora Walters) who's clearly been scarred by her past: the dying game-show host (Hall) who's also hiding a dark secret from his past; the

millionaire's spaced-out wife (Julianne Moore) who uses profanity like a defense mechanism; the former game show wiz kid (William H. Macy) who's now down-on-his-luck; and the current game show wiz kid, who's trapped into his newfound fame by his callous father. Each of the characters experiences a form of revelation during this one day, and the secrets and scars of their past eventually rise to the surface, bringing a convergence to the story. The eventual apocalyptic conclusion would seem almost laughable in circumstances, but given the converging flow of the storylines, this ironic epiphany seems profoundly apropos. The film generated three Academy Award nominations, including best original screenplay and best supporting actor (Cruise), although it's tough to single out Cruise among so many brilliant performances. The question now is, what does Anderson do next? - RR

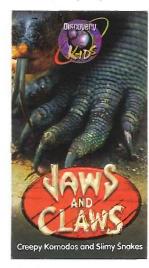


STRESS RELIEF GIFT SET Living Arts (Koch)

Koch has done an admirable job of procuring the distribution rights to a number of niche video lines, and their latest acquisition is the Living Arts line of health and fitness videos (see Koch story page 15), ranging from Tai Chi, to yoga to sensual massage to fitness work outs. This package, nicely priced at just \$24.99 SLP, is obviously packaged up as a nice gift item for someone special. The principal element of the package is a 30-minute video featuring noted yoga instructor Suzanne Deason presenting a series of yoga exercises to relieve stress. In addition, there's a bottle containing an ounce of balancing oil, which is a mix of 'rich oils. Ayurvedic herbs and plant and flower essences.' And finally, the package contains a CD entitled Adagio: Music For Healing, a 60-minute collection of relaxing melodies composed and produced by Peter Davison. Koch has wisely opted to rack this one in the health and fitness departments of the non-traditional retailers, and it could be a consistent seller come the holiday season.

JAWS AND CLAWS Discovery Kids (Koch)

For those kids who just can't get enough of creepy, slimy things, this Discovery Kids video is right up their alley. This 45-minute video, subtitled Creepy Komodos And Slimy Snakes, is part of a three-part Jaws And Claws series that also features Wild Dogs And Fierce Felines (hyenas, lions and tigers, oh my!) and Really Big Teeth (sharks and



crocodiles). Kids will eat up (no pun intended) this particular video, which includes a trip to Indonesia to check out the Komodo Dragon, an excursion to India to meet the Red Spitting Cobra, and a visit to Venezuela to see the giant anaconda. Each video in the series is priced at \$14.99 SRP, with the combined three-pack available at \$39.99.



ISLAND OF THE DRAGONS (The Exotic Creatures Of Indonesia) The Discovery Channel Video Library (Koch)

Take a trip to Indonesia to visit the world of the Komodo Dragon, a creature that grows to 10 feet in length and weighs close to 300 pounds, in this 60-minute video from The Discovery Channel. Directed by John McKenney, and written and produced by Barry Clark (with Jack Randall acting as technical adviser), this video explores the myriad of creatures that are native to the 13,000 islands that make up the Indonesian Archipelago. Viewers can also check out deadly sea snakes, monitor lizards, and peculiar fish that walk on land. Filmed on location on the islands of Bali, Komodo and Sulawesi. Rated PG, this one is priced at \$14.99 SRP.



Please ensure that all screening copies of new VHS videos or DVD releases arrrive before noon on Wednesday.

KOCH continued from page 16

When it comes to marketing home video, Koch has learned that the marketing budget for such product tends to be significantly higher than for



Come Back - Garth Brooks You Dance - Lee Ann Womack I Will - SheDaisy Horseshoes - Adam Gregory One Voice - Billy Gilman Daylight - Rascal Flatts Walkin - Diane Chase Heart - Warren Bros/Evans Need You - LeAnn Rimes Like Love - Vince Gill My Heart - John Landry You Love Me - Faith Hill Cigarettes - Chely Wright The Way - Jo Dee Messina Flowers - Eric Heatherly Only You - Farmer's Daughter Ain't The Girl - Kinleys Stuff - Diamond Rio Taking You Home - Don Henley Where - Trisha Yearwood Country - Toby Keith Moon - Prairie Oyster It's Love - Jason McCoy Kiss This - Aaron Tippin Unconditional - Clay Davidson One Beat - Jim Witter Summerfling - k.d.lang Best Of - Travis Tritt Somebody - Amanda Stott Mood - Patty Loveless Too Much - Geo.Canyon Love Never Goes - Lace Never Was - Kim Richey Faith - Steve Wariner Moment - Collin Raye Words - Jamie Warren Black - Amanda Stott I'll Be - Reba McEntire

BREAKOUT VIDEO

Stuff - Diamond Rio

Make Love - Hill & McGraw

VIDEO & INSTANT TOP FORTY

Yes - Chad Brock

PICK HIT

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audio product. The in-store P.O.P. is far more extensive, and naturally, far more expensive.

And as Zgarka points out, the marketing and promotion of home video isn't like that of audio CDs, where the first targets are radio and MuchMusic. Koch feeds as much info as they can to the press, but the lack of a consistent home video industry press makes getting proper coverage and reviews difficult. Thus, a lot of the marketing and promotion takes place directly at the retail level.

"And it depends on the lines too," Gibbs adds. "With the WWF, because it's such a visual medium, we have a huge TV advertising campaign that we book annually, so we do send a lot of advertising in that direction. With Discovery Channel as well, when they've got Shark Week or Snake Week, it's the best opportunity for us to buy ads.'

The next step for Koch Vision is a further investment in the children's home video market, an expansion that will occur with potential distribution deals with a pair of as yet unnamed Canadian video lines. There are also some US based children's video companies that have approached Koch regarding distribution. Koch has already enjoyed some strong sales success with their Pokemon audio product, and can naturally see the benefit of being in the kids video field.

At the moment, as mentioned earlier, VHS remains the medium of choice for video consumers, with DVD slowly edging its way towards the top. Most video retailers believe that DVD will likely overtake VHS by the end of next year, given its current rate of growth.

Zgarka says the commitment from retailers to DVD has been surprisingly quick and extensive, and that commitment will only add to consumer confidence in the format.

"It's about 75-25 right now (VHS vs. DVD), and we would expect that by the first quarter of 2001, that it would be 50-50. You now see DVD players priced at \$300, so you know it's going to be a huge Christmas gift item. Last year was a pretty good year for hardware, but there still wasn't enough software available, and Blockbuster, Wal-Mart, Zellers, etc., had not made that commitment to DVDs yet. Now they have, Blockbuster and Rogers both have wonderful DVD sections, and if you check out Wal-Mart you'd be amazed at their DVD collection. So the consumer is now seeing that the product is available on both a rental and sales basis, and that will help convince them to move to that technology."

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Adult Contemporary



Record	Distributor	Codes:
DRAC - N	ERAL - E	Universal -

Polygram - 0

Sony - H

Indicates biggest mover

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			Warner Bros-47083 (pro single)-P				Lava/Atlantic-83352 (comp 430)-P			70		Universal-157536 (comp 1)-J	
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			Marc Anthony - Self-titled Columbia-69726 (CD track)-H				RCA-N/A (pro single)-N	PL				Universal-157536 (comp 4136)-J	
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			Warner Bros- (comp 412)-P	_			Universal-314 542 068 (pro single)-J	P				Virgin-243 523 180 (pro single)-F	
8	5	21	THANK YOU	AID.	42 5	2 6	CHANGE YOUR MIND		75	73	39	BACK AT ONE	
			McMaster & James - Self-titled				Sister Hazel - Fortress Universal-N/A (comp 5)-J					Brian McKnight - Title track Motown-0121 537-082 (comp 99222)-J	
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			soulDecision - Title track Universal-314 542 068 (pro single)-J	P			EMI-89155 (pro single)-F	PL				EMI-20836 (pro single)-F	Calleon
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			k.d.lang - Invincible Summer	WA P			Kim Stockwood - 12 Years Old					Amanda Marshall - Tuesday's Child Epic-80380 (CD track)-H	PL
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			Enrique Iglesias -Enrique Interscope-069 480 540 (pro single)-J				Jive-41672 (CD track)-N					ViK/BMG-74321-70477 (CD track)-N	Curcon
13	12	47			47 3	8 9	GRADUATION (Friends Forever)		80	76	18	SHADES OF GREY	MA
			Lonestar - Lonely Grill BNA-67762 (comp 51729)-N				Vitamin C - Self-titled Elektra-62406 (comp 423)-P					Amanda Marshall - Tuesday's Child Epic-80380 (pro single)-H	(A)
14	15	23	WHEN		48 5	8 3	PORCELAIN		81	72	5	DIVIDED	dh
14	10	20	Shania Twain - Come On Over	MA -	10		Moby -		•			Tara MacLean - Passenger	4
			Mercury/Universal-314-536-003 (CD track)-J			0 00	V2- (comp 6)-N		0.2	co	20	Nettwerk-30144 (GD track)-F	
15	18	10	THE ONE Racketroot Rove Millennium		49 4	3 23	N Sync - No Strings Attached		82	68	29	WRONG TO LET YOU GO Wild Strawberries w/Robt. Michaels - Women & Song:	160%
			Backstreet Boys - Millennium Jive/Zomba-41672 (pro single)-N				Jive/Upcoming (pro single)-N					WEA-38141 (pro single)-P	Carleton
16	17	9			50 5	0 19			83	80	5	I WANNA BE WITH YOU	
			Michelle Wright - Greatest Hits	MA			Vertical Horizon - Self-titled					Mandy Moore - Centre Stage Epic-12743 (pro single)-H	
17	23	0	Windham Hill-07822-18906 (comp 1)-N I WILL LOVE AGAIN		51 4	5 22	RCA-678182 (comp 58)-N AMERICAN PIE		84	88	4		
17	23	0	Lara Fabian - Self-titled	100%	JI 4	J 22	Madonna - The Next Best Thing OST		07	00		Gavin Hope - Anything Like Mine	10%
			Epic-69053 (CD track)-H	(Carcos)			Maverick/Warner-47595 (comp 420)-P					Popular-832932 (CD track)-F	Cancen
18	20	10	IS SHE ALOT LIKE ME	9050L	52 4	9 1.8	I TRIED	MAPL	85	78	Ь	Joe Cocker - No Ordinary World	MA
			Luba - From The Bitter To The Sweet Azure (pro single)	Cartie Con			Jeff Healey Band - Get Me Some Universal-751 641 001 (pro single)-J	PL				EMI-26808 (comp 14)-F	P
19	24	20	I WILL BE WAITING		53 5	4 8	ABSOLUTELY		86	74	12	AS IF	ACM III
, 10			d-cru featuring Craig Smart - Self-titled				Nine Days - The Madding Crowd					Jason Allan - Much Mambo	
		4.0	Dexter-99057-0007	Posserson		1 1	Epic/550-63634 (pro single)-H		07	83	12	Popular-83320 (CD track)-F 1 KNEW I LOVED YOU	
20	16	10	BACK HERE BBMak - Sooner Or Later		54 5	1 4	DOESN'T REALLY MATTER Janet Jackson - Nutty Professor II The Klumps		87	99	43	Savage Garden - Affirmation	
			Hollywood-162260 (pro single)-J				Def Jam-314 542 522 (comp 4136)-F					Columbia-63711 (pro single)-H	
21	21	10	OOPS! I DID IT AGAIN		55 5	5 6	SOMETHING TO SAY	MARIN .	88	66	7	SOULS	ØD.
			Britney Spears - Baby One More Time				B2Krazy - N/A	Care				Chanta Kreviazuk - Colour Moving And Still Columbia-80391 (comp 102)-H	(P)
22	19	21	Jive-41651 (CD track)-N SOMEDAY OUT OF THE BLUE		56 5	7 5	Iron-N/A (pro single)-N AM I HERE YET (Return To Sender)		89	82	32	FADED	-
22	13	21	Elton John - El Dorado		30	, 5	Billie Myers - Vertigo		0.5	02	-	Soul Decision - No One Does It Better	
			Dreamworks-0044-50219 (pro single)-J				Universal-012-157-683 (comp 4)-J					Universal-3 14 542 000 (pro single)-3	
23	25	9	DESERT ROSE		57 5	6 8	WHATEVER YOU NEED		90	84	14	WHY DOES IT ALWAYS RAIN ON ME Travis - The Man Who	
			Sting w/Cheb Mami - Brand New Day A&M/Universal-490443 (pro single)-J				Tina Turner - Twenty Four Seven Virgin-243 523 180 (CD track)-F					Epic-62151 (pro single)-H	
24	30	13	I WANT YOU TO NEED ME		58 5	9 2	GET DOWN	****	91	85	29		
			Celine Dion - All The Way				B4-4 - Self-titled					Christine Aguilera - Self-titled	
0.5	07	7	Columbia-63760 (comp 097)-H		E0 -	n 2	Columbia-80486 (pro single)-H		02	87	41	RCA-67690 (comp 58)-N I NEED TO KNOW	
25	27	/	INTO THE SUN Jann Arden - Blood Red Cherry		59 7	9 2	IT'S MY·LIFE Bon Jovi - Crush		92	U/	71	Marc Anthony - Self-titled	
			Universal-012-157-527 (comp 5)-J	PI			Island-314 542 474 (comp 5)-J					Columbia-69726 (comp 91)-H	
26	14	24	CAN'T STOP	Maria I	60 4	8 27	GIVIN' UP ON YOU	MA	93	89	33		
			Jacksoul - Sleepless	Carton			Lara Fabian - Self-titled Epic-69053 (CD track)-H	MA				Phil Collins - Tarzan Soundtrack Disney/Universal-60645 (CD track)-J	
27	35	22	ViK-74321-70477 (comp 1)-N SLEEPLESS		61 8	2 25	NEVER LET YOU GO		94	91	34		-
27	33	23	Jann Arden - Blood Red Cherry	(A)	UI C	2 23	Third Eye Blind - Blue		37	0,	0 1	Michelle Wright - Greatest Hits Collection Arista-18906)-N	PI
			Universal-012-157-527 (pro single)-J	(F)			Elektra-62415 (comp 419)-P						•
28	28	4		AB	62	3 39	THAT'S THE WAY IT IS		95	100	90	BELIEVE Cher - Title track	
			Holly Cole - Romantically Helpless Alert-81037 (pro single)-J	PI			Celine Dion - All The Way 550 Music/Epic-80472 (comp 92)-H					WEA UK-25319 (comp 380)-P	
29	31	ĥ	I THINK I'M IN LOVE WITH YOU		63 7	1 5	LISTEN TO MY HEART	(AC)	96	93	32	RHYTHM DIVINE	
23		·	Jessica Simpson - Sweet Kisses				Jacynthe - N/A					Enrique Iglesias - Enrique	
	0.0		Columbia-69096 (comp 102)-H		C4 C	0 4	KLM (pro single)-N	8000000	07	02	12	Interscope-06949 05402 (pro single)-J	
30	32	4	HE WASN'T MAN ENOUGH Toni Braxton - The Heat		64_	9 4	MAZE Tadros - Self-titled	10%	97	34	12	ALWAYS GETTING BETTER Blue Rodeo - The Days in Between	
			La Face-26069 (pro single)-N				Due Belier/Select (pro single)	Caricon				WEA-80936 (comp 423)-P	Carrena,
31	26	13	BROADWAY		65 N	W	WHY DIDN'T YOU CALL ME		98	96	41	SMOOTH	
~			Goo Goo Dolls - Dizzy Up The Girl				Macy Gray - Oh How Life Is Epic-69490 (comp 103)-H					Santana/featuring Rob Thomas - Supernatural BMG-190802 (CD track)-N	
32	22	23	Warner Bros-47058 (comp 424)-P		66	3 20	PRIVATE EMOTION		99	99	18	WHAT A WONDERFUL WORLD	6
32	22	23	Macy Gray - On How Life Is		00		Ricky Martin w/Meja - Self-titled					Anne Murray - Anne Murray: What A Wonderful World	(A)
			Epic-69490 (CD track)-H				Columbia-69891 (comp 98)-H	E	100	07	E7	EMI-20932 (pro single)-F	
33	29	9	STEAL MY KISSES		67	7 2	TONIGHT AND THE REST OF MY LIF Nina Gordon - Title track	-E	100	97	5/	YOU'VE GOT A WAY Shania Twain - Notting Hill OST	MA
			Ben Harper - Burn To Shine Virgin-48151 (comp 12)-F				Warner Bros-47746 (comp 428)-P					Island-314 346 196 (comp 99140)-J	CI S
34	39	8	IT'S GONNA BE ME										
			N Sync - No Strings Attached Jive/Zomba-44168 (CD track)-N										
			PINENTALING-44100 (OD (IGCK)-IN										

