MUSIC AVIDEO WEEK

Europe's leading music business paper



EARLY ARRIVALS at RAVRO's open meeting in London last week are pictured demonstrating solidarity. Getting behind the secretary Arthur Spencer-Bolland, and the chairman Alan Davison (seated left and right) are Vaughan Bendall, Lightning's showroom manager; Christopher Foss, long-serving retail association member, and former GRRC chairman; Barry Martin, of Making Waves distribution; Richard Cloake, of the Crawley-based Cloake's chain of shops and Bernard Simon and Melvin Samuels, both from different branches of A1 Stores in London.

1981/82 the most successful in EMI history

MUSIC THE DRIVING FORCE BEHIND THORN EMI PROFIT

By JIM EVANS

DESPITE THE general depression in the music business, last year (1981/82) proved to be the most successful profit year ever in the history of EMI Music.

Statistics revealed in the preliminary Thorn EMI figures for the year show that the music division made a profit of £36.7m — an increase of £16.3m on the previous year.

Thorn EMI's overall pre-tax profits

Thorn EMI's overall pre-tax profits for 81/82 were £105.4m compared with £94.3m last year. The significant contribution made to these figures by the often-maligned music division, prompted group chairman Sir Richard Cave to say in his annual statement to shareholders: "This year pride of place in my review goes to the music

division where last year's recovery has been followed by a further profit increase."

And the Financial Times commented: "The music business has been the driving force behind a 12 per cent increase in overall pretax profits for the year to March to £105.4m."

Commenting on the results,

Commenting on the results, Bhaskar Menon, chairman and chief executive EMI Music worldwide operations, said: "With depressed market conditions in almost every major country and the continuing growth of home-taping and record piracy, the EMI Music group's world sales share increased despite their planned divestment of virtually all third party licensed repertoires."

third party licensed repertoires.

"All-time high profits were substantially ahead of last year, reflecting the successful implementation of a broad-based

programme of rationalisation undertaken during the last two years."

Menon believes EMI has achieved these record figures through releasing product from new talent as well as from established superstars, and through maintaining a strong interest in music publishing and classical music.

At EMI UK there is a mood of quiet confidence, with major album releases due from Pink Floyd, Cliff Richard, Kate Bush, Gerry Rafferty and Sheena Easton in the near future. Iron Maiden and Duran Duran look set to crack the US market, and full-length videos for public sale are being prepared by Duran Duran, Cliff Richard and Sheena Easton. There is also a strong possibility of a new Paul McCartney album before Christmas.

Grim realism at RAVRO meetings

FACTS NOT theories, small-scale action rather than large-scale talk, forward planning for more hard times rather than nostalgia for "the good old days" — dealers who attended the special open meetings set up by RAVRO in London and Birmingham last week asked for all these, and indicated that the trade is in grimly realistic mood.

They immediately had to face the fact that repeated announcements in the record trade press, plus a mail-out of 6,000 leaflets about the meetings through EMI, had resulted in attendance by a total of only thirty retailers, representing less than half that number of businesses. But at both meetings the new RAVRO chairman Alan Davison and secretary Arthur Spencer-Bolland were urged to keep the association alive.

Small local bulk-buying schemes to earn more discount for the indies, and at least one more attempt to rally the trade through a meeting, were two proposals which were strongly supported.

At both meetings the dealers identified preferential margins given to chains and multiples and competitive price cutting as the trade's greatest problems. It was agreed that RAVRO would be expected to negotiate on both points with the manufacturers.

Both meetings urged strongly that the manufacturers should help the indie trade to "reeducate the public about the true value of records through advertising".

It was also decided that

It was also decided that RAVRO should renew its efforts to persuade the BPI that retailers deserve, and must be given, a proportionate share of any future income from a levy on cassette recorders or blank tapes.

Within 24 hours of the Birmingham meeting the dealers' call for another oppportunity to confer was answered; the next RAVRO meeting has been set for September 28, at the Crest Hotel, Hinckley Road, Walsgrave, Coventry, at 7.30 pm.

ATV appoints global chief from the US IN A move that finally buries

IN A move that finally buries any lingering speculation that ATV Music, or any part of it, is for sale, ACC chairman Robert Holmes à Court has created the new supremo position of chief executive of the ATV Music Group worldwide and filled it with American Samuel S Trust, president of the company's US division.

ACC said it viewed this new appointment as "reaffirming Robert Holmes à Court's commitment to the building of music publishing, one of ACC's most profitable divisions."

Trust arrived in London last week to immediately begin a programme of reorganisation of the UK and European operation and will be making "several key executive moves" in the US, Canada and Australia.

moves" in the US, Canada and Australia.

Trust told MW that he intended to review the policies with respect to subpublishing and hinted that there was a "good possibility" of setting up ATV-owned companies in new territories, and he said



SAM TRUST: new ATV music supremo.

that he would be looking for policy changes "in the way deals are framed."

He added that there was also the "possibility" of personnel changes in the UK and European companies.

On the question of Northern Songs, which Paul McCartney and Yoko Ono, among others, had been bidding for, Trust said emphatically: "There is no question of Northern Songs being for sale."

Ashby and Mason leave K-tel to form rival venture

K-TEL IS losing two of its top executives who leave this week to set up their own rival TV record merchandising company, to be called TV Records, with "substantial City backing of up to £1 million."

Colin Ashby, K-tel managing director, and A&R manager Nigel Mason expect to be in business in time to have five albums out between August and Christmas. They intend to run a small-overhead operation, handling A&R and marketing in-house but utilising outside companies for pressing, distribution and time-buying.

They have contracted Michael Bungay's DFS agency, which was responsible for the launch of K-tel's Lotus label, for media buying and creative work. A distribution deal has yet to be finalised.

TV Records, which will only sell through retail outlets and will not be involved in direct response selling, will also offer a marketing and consultancy service to small independent labels which may wish to get into TV merchandising while retaining their own identity.

merchandising while retaining their own identity.

"We would like to stress that we will be a wholly British company with no loyalty to overseas affiliates," Ashby told MW in an oblique reference to the fact that K-tel, first in the field with TV merchandised records in the UK and the most successful, is Canadian owned.

"We are leaving K-tel in a strong position with a line-up of strong releases

for the autumn, but we believe there is a great opportunity for another TV marketing company in the UK music industry."

Ashby joined K-tel as sales manager five years ago and rose to managing director. Mason has previously worked for RCA, EMI and CBS.

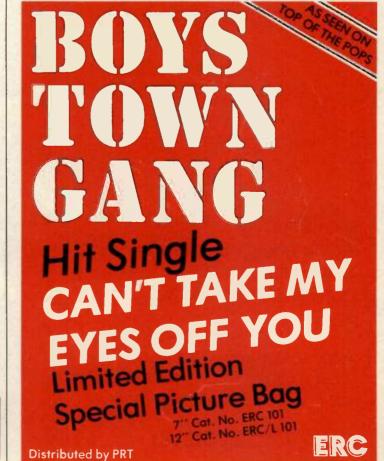
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NEWS

Roger Greenaway to take PRS chair



PERFORMING Society is to get a songwriter chairman from January 1, 1983, in Roger Greenaway (above) who will succeed Richard Toeman whose term of office expires this year; John Gardner will be joint deputy chairman (writer) along with Dick James who will continue as joint deputy chairman (publisher). Toeman will Toeman continue to serve as a publisherdirector of the society.

THE IFPI has made a new top appointment: lan Thomas has been appointed director general and



associate director general and chief legal adviser. Both Thomas and Davies were previously joint acting director generals.

FORMER BEATLES business and legal adviser Geoffrey Ellis has joined the Bron Organisation as business affairs director with responsibilities encompassing Bronze Records, music publishing and Executive Express. Ellis handled the legal and business affairs at Brian Epstein's Nems Enterprises and after Epstein's death joined Dick James Music. Six years ago he became chief administrator at Rocket Records/John Reid

A NEW post, that of director of international operations for Warner Brothers, has been created and will be filled, at WEA's Broadwick Street offices in London, by Ken Kushnick, currently executive vice president of Sire Records, who will

His brief will be similar to that of Phil Carson who is the Londonbased international chief of Atlantic Records. But while Carson's responsibilities cover all territories outside the US, Kushnick will concentrate initially on Europe.

WEA MD Charles Levison commented that this move, will give "an additional strong presence and point of view", although the day-to-day running of the WB label in the UK will stay with the label manager, Kushnick's role will involve some A&R and co-ordination of artist development in Europe.

NICK UNDERWOOD, previously press and promotion co-ordinator at Chappell Music, has set up his own independent operation. He will continue to handle Chappell's press and promotion on a freelance basis. along with two other major accounts to be announced shortly. Underwood can be contacted on 01-402 6779 or through Chappells on 01-629 7600 . . Virgin Music Publishing, currently enjoying its most successful year ever, has appointed **Kevin Eade** to the new post of professional manager. Eade, who was formerly with Paper Music, Rocket and Rondor, will have responsibilities for getting covers on current catalogue as well as the acquisition of new song writers



DOUBLE FUN album and cassette packs on RCA are currently being given an in-store marketing push in Our Price shops. The special packs, which combine LP and cassette versions of the same title for a dealer price of £4, are aimed at the car stereo owners who might buy an LP and tape it for the car, by offering both versions for a price close to that of the LP and a good quality blank tape. Pictured above with the goods are (left to right) Dave Harmer, RCA UK sales manger; Gareth Harris, RCA merchandising manager; and David West, manager of Our Price in Oxford Street,

Service to forecast leisure spending

THE RECORD, tape and video industries are to be analysed with consumer spending forecasts for up to five years ahead in a new leisure forecasting and information service.

Leisure Consultants of Sudbury, Suffolk, is launching quarterly leisure forecasts and annual leisure reviews on a subscription basis starting in September. It promises detailed figures for consumer spending with forecasts 18 months ahead by quarters and five years ahead on an annual basis. ahead on an annual basis.

Special pre-launch price for the media leisure sector which includes the record and video industries (along with television rental, radio and audio, home computing and video games, books, newspapers and magazines) is £225 a year. Details from Leisure Consultants, Lint Growis, Foxearth, Sudbury,

Chrysalis and Arista renew agreements with PolyGram

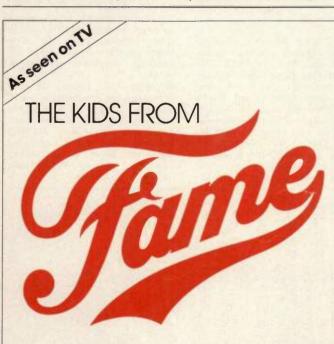
CHRYSALIS AND Arista have renewed their manufacturing and distribution agreement with PolyGram Records for a further three-year period from this month, following a similar renewal with joint sales arm, Tandem (MW July 17):

Under the terms of the agreement, PolyGram will manufacture and

distribute all Chrysalis product, to include seven and 12-inch singles, albums and cassettes; and Arista's seven and 12-inch singles.

Arista will be utilising the manufacturing facilities of sister company, Sonopress, in West Germany, for album and cassette requirements, with PolyGram handling distribution. Ariola continues to be distributed through PRT "until further notice".

THE KIDS FROM



On album and cassette

All the energy and excitement of the hit 16-part BBC TV series captured on this sensational sound track.

A lot of kids are hearing them. A lot of kids will want to hear them again. So prepare yourself for "Fame" Order now.

BBC cassettes **Kids From FAME** BBC records & tapes Order from PRT Limited, 132 Western Road, Mitcham, Surrey CR4 3QT. Tel, O1-64O 3344

BBCre ords

NEWS

Dave Dee quits Magnet

AFTER FOUR MONTHS; Dave Dee is parting company with Magnet Records. He joined the label in March as head of promotion. In major cutbacks in the company's press and promotion departments, Annie Branson (press officer), Paul Sargent (promotion) and Trish Conolly (regional promotion) have also been made redundant. Commented Dee: "After four months with Magnet and running my own business at the same time we have discovered that it hasn't really worked out. At the moment I have no immediate

New Cherry Red label

CHERRY RED Records has launched a new label called Anagram Records. First signing is punk band One Way System from Blackpool, who have a single, Just Another Hero, released in three weeks time. Anagram is run by Phil Langham, former singer with The Dark, and it will operate from Cherry Red's Bayswater offices and distribution will be through Pinnacle.

"We will be signing more harder-edged acts to Anagram than we would normally have on Cherry Red," says director lain McNay. "Cherry Red now has a roster of 10 acts signed long term and this will be the maximum number we will sign that each act can be worked effectively.

Perseverance made Postman Pat a success

ONE MAN'S belief in a children's single, which had been turned down by all the major record companies, resulted in him starting his own label and publishing set-up — and now the single, Postman Pat by Ken Barrie (Post Music PP 001, distributed by PRT), has repaid Brian Daley's faith by becoming a hit.

The song itself is featured in the popular BBC TV children's series of the same name, but was still rejected by the record companies. "I offered it to many of them on a licensing basis but no-one wanted to know," Daley says. "They just dismissed it as a kid's novelty song."

Daley decided to start his own label for the record, designing the logo, label and sleeve, and even publishing the song himself. He then went to PRT for distribution.

for distribution.

"Sales began to pick up from the start, and as the series is running for three months we're hoping the exposure will help even more," Daley says. "Ken Barrie has been a session singer for many years, and as I'm a session musician myself and had worked with him on several occasions, I knew he'd be ideal for

Daley plans to follow the single with an LP, scheduled for autumn release. Post Music is based in Norfolk and can be contacted at (026 375) 265 or 675.

Human League price complaint

THE HUMAN League wish to point out that their recently released dub album, Love And Dancing, has only been released on the understanding that it retails at a lower than normal price for an album.

The "suggested" price for Love And Dancing is "not more than £3"

Concerned that some shops have been selling it for £5 or more, Phil Oakey comments: "The whole point of Love And Dancing is that we did it only as a bonus to fans who would like it. It's there if they want it, but it is supposed to be sold cheaply, as a little extra, and that's why we haven't had it advertised or anything."

The Human League are currently working on material from which will come the follow-up to their massive worldwide hit, Don't You Want Me.



JULY 26 sees the release of Kate Bush's (above) new single, The Dreaming, on EMI. Including contributions from Percy Edwards and Rolf Harris, the single is also the title of Kate's fourth album which is set for release on September 13 . . . Over the next two months, EMI is to release a series of four T Rex EPs. The first is released July 26 and features Children Of The Revolution, I Love Boogie, Solid Gold Easy Action and London Boys . . . Pink Floyd's new single, When The Tigers Broke Free, from the film Pink Floyd The Wall, is now set for July 26 release . . . The **Dead Kennedy's** new single on Statik Records is Bleed For Me c/w Life Sentence, in both seven and 12-inch, with pic sleeve and lyric sheet. It will be backed by and consumer press advertising.

UB40 release a new single on August 16 on their own Dep International label with distribution through Spartan. Entitled So Here I Am c/w Silent Witness (live version), it is

produced by UB40 and Ray Falconer. Their fourth album is due for release in the autumn . . . A 12-inch version of Yazoo's Don't Go is released on Mute Records this week. Yazoo's debut album will be released in the autumn, coinciding with an extensive UK

BAD MANNERS release their 1982 "summer special" on Magnet this week. Entitled My Girl Lollypop, it is a remake of the Millie Jackson classic, and is available in 7-inch and 12-inch . . . MCA has released Tom Petty's Refugee/Insider as a

limited edition picture disc . . . Among WEA releases this week are B A Robertson's Dot Dot Dot, Carly Simon's Why and Mike Post's Magnum P I theme from the TV series.

MARIETTA – otherwise known as Mrs Rick Parfitt of Status Quo — has a single, Do You Wanna Dance released on You Wanna Dance released on Polydor next week. A re-working of Cliff Richard's hit, it was produced by Rick Parfitt and features Kevin Godley on drums and Cliff on backing vocals... Following club demand, Thomas Dolby is releasing Windpower on his own Venice In Peril label on July 26. A 12-inch single, it carries the price of a 7single, it carries the price of a 7-



NEWS

Sting acts to recover Virgin Music copyrights

A COURT action brought by Sting against Virgin Music, which could have far-reaching implications for the UK music publishing industry, was continuing as Music & Video Week went to press this week.

Suing under his real name of Gordon Sumner, the Police singer/songwriter is seeking return of his copyright and money earned by Virgin under a contract signed in 1976.

His counsel, Andrew Bateson QC, said the contract entitled the company to half of The Police's A&M record royalties of around £700,000 "for doing nothing". But Virgin had refused the band a recording contract.

Sumner told the court that he did not understand a word of the contract he had signed and not understand a word of the contract he had signed and never suspected there was anything wrong with it. Soon after signing with A&M, the court was told, the man who became the band's manager, Miles Copeland, could not believe that Virgin was entitled to half the group's record royalties and advised him "to get out of the deal".

Shadows 'two-for-one' album

THE SHADOWS' next album for Polydor will feature a two-for-

the price of one concept.

The veteran group have just finished a new studio LP for the label but they have also recorded a live album at Abbey Road Studios which features many stage favourites not

previously available on record.

The live album will be given

September release, extending the "two for one" concept to encompass a brand new release.

The double-package will be available to coincide with The Shadows' autumn tour, and is the group's first LP release since the gold Hits Right Up Your Street album last year.

Red Bus show gets on the road

RED BUS is embarking on a special road show to promote the latest singles from Kelly Marie, Splashdown, Marsha Raven and Roy Hamilton. The show, compered by DJ Steve Walsh, will be visiting clubs across the UK through this month and August. There will be leaflets, T-shirts and give-aways at each venue. Shop PAs and radio appearances are planned to tie-in

BPI backs home-taping plea with new statistics

page BPI submission on the copyright Green Paper last week revealed new, startling statistics compiled by surveys and assessments undertaken by the British Market Research Bureau and management consultants Ernst and Whinney.

They estimate that out of 179.7m hours of music recorded on blank tape in 1981, 22 per cent prevented a purchase of a commercial record or tape, amounting to 39.5m hours of

Taking the average retail price of records and tapes per hour of music to be £7.72, the total value of lost sales is calculated at £304.9m (as reported in the BPI's press release two weeks ago).

Ernst and Whinney also assessed

the effect of varying levels of royalty on blank tape sales and came up with perhaps a less surprising conclusion — that even after considerable price increases of up to 100 per cent due to a levy, the cost of taping music would still be much lower than buying the record.

Blank tape sales would only start to fall off dramatically once the price of a tape starts to approach that of an LP, says the BPI. Consequently a levy of £2 on a C90 would only result in a 10.7 per cent decrease in the size of the blank tape market, whereas a levy (or royalty as the BPI are now calling it) of £3 would trigger a dramatic 47.1 per cent fall-

Summing up its submission on the Green Paper, the BPI makes this final plea to the Government: "Many organisations have spent a great deal of time, energy and money on providing information and argument the Government (and its predecessor) on the subject

copyright.

"There can be few instances when opinion has been so well Whatever the differences on points of detail it has become clear that there is an overriding support for a new copyright

is likely to alter that fact.

"The BPI hopes that the eventual issue of a White Paper will not provide an excuse for further procrastination."

Haircut 100 sued

HAIRCUT 100 are very management company, Testfold, over their break from the The dispute was HAIRCUT 100 are being sued by a organisation. The dispute was mentioned briefly to a High Court judge last week and the proceedings were adjourned until July 28.

Rondelet dispute goes to court

THE DISPUTE over who has the rights to distribute and sell Rondelet Records product reached the High Court last week, with Spartan winning an injunction against Rondelet and Pinnacle

As a result, Rondelet and Pinnacle are restrained from distributing or selling Rondelet product other than through Spartan's distributorship. Both are also restrained from informing parties in the UK that the sole distribution agreement dated April 1 1980 between Spartan and Rondolet has been terminated.

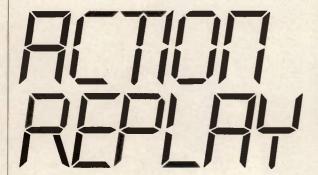
RAVRO subscription offer

FOR LESS than half the normal MTA subscription, record and video dealers can take up a new RAVRO-only membership. This special arrangement has been set up for RAVRO by MTA secretary Spencer-Bolland to encourage membership

The subscription is now £17.50 plus VAT. Taken up now it will carry a dealer's membership through to September 30, 1983. To join, call the secretary on 01-994 7592 or write to RAVRO, PO Box 249 London WASEY.

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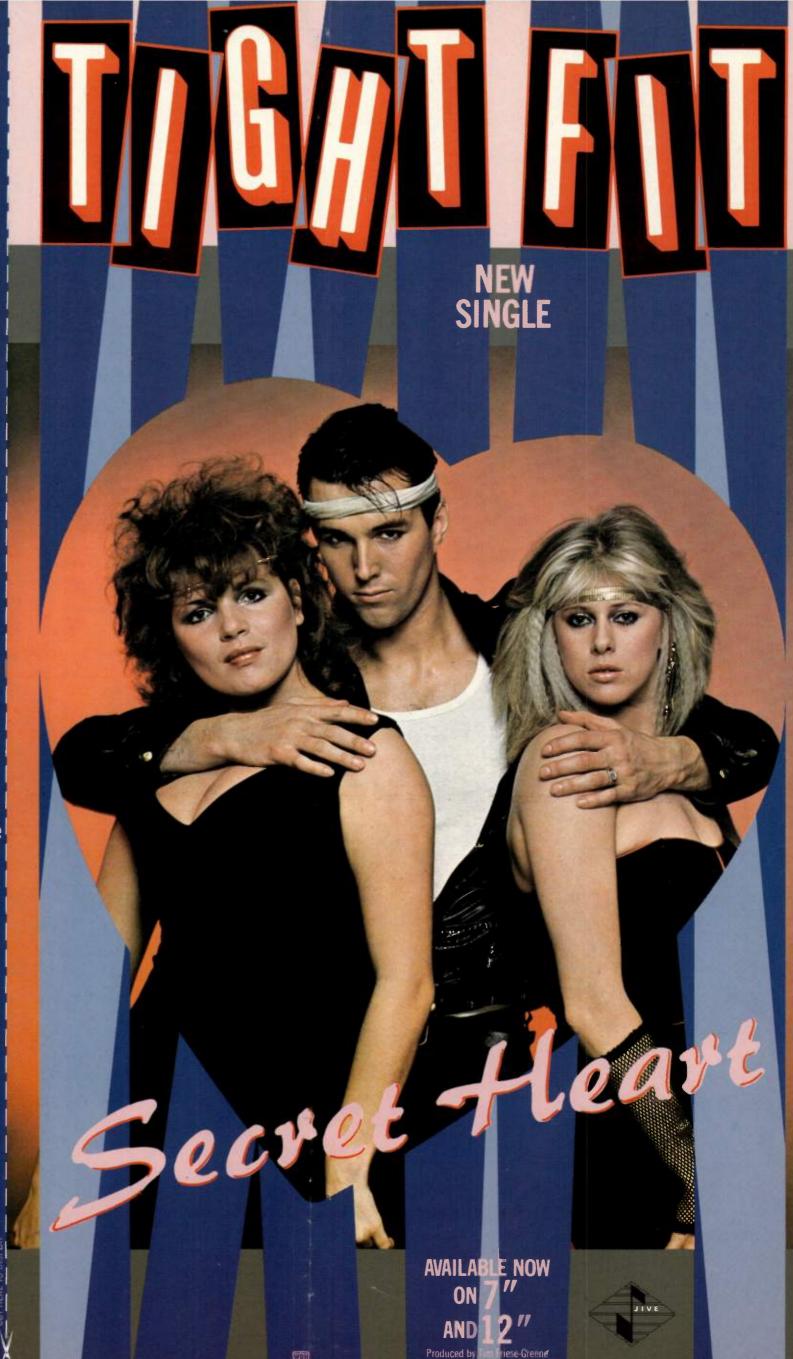
The album you'll be asked for over and over again.



A great follow-up to the hugely successful 'Sporting Themes', this brand new collection features 15 exciting tracks including 'Match of the Day, 'Grandstand, 'Sportsnight,' Pot Black, and also features the chart single "World Cup Grandstand"

Album and cassette out now.





The New TightFit single Secret Heart is now available.

This their third single in 1982 follows sales approaching 3 million units around the world in the last six months.

TightFit appeal to a very broad pop audience and with Steve Grant singing lead vocals on Secret Heart this single will really appeal to your female customers.

There will be extensive national media coverage over the next few weeks and months as the band prepare for their first UK Tour and the release of their new album in August.

Make sure you have enough stock to cover demand for the

7" JIVE 20 **12"** JIVE T 20

Order from CBS Telephone Sales 01-960 2155



AIRPLAY ACT

MADNESS-22 stations; NEIL DIAMOND-21; 10CC-14; SQUEEZE-13; PRELUDE-11; CARLY SIMON-11.

(see opposite page for full details)

BUZZZ-Hit The Road Jack-RCA 248 (R) Victory-A List; Severn-A List; Tees-A List; Clyde-A List; Swansea-A List; Luxembourg-B List; Capital-Hitpick; Orwell-B List; Pennine-B List; West Sound-B List.

JANET KAY-You Bring The Sun Out-Arista ARIST 481 (F) Victory-A List; BRMB-A List; Metro-A List; Clyde-A List; BBC Wales-A List; DevonAir-Hitpick; Severn-B List; Chiltern-B List; Trent-B List; BBC Scotland-B List.

U.K. PLAYERS-Missbehavin'-A&M AMS 8238 (C) Victory-A List; Metro-A List; Tees-A List; Tay-A List; Radio 210-B List; Plymouth-B List; Essex-Hitpick; Beacon-Hitpick; Centre-B List; City-Hitpick, Plymouth-B List; Essex-B List; Beacon-Hitpick; Centre-B List; Aire-Hitpick; City-Hitpick, Clyde-Hitpick, Tay-Hitpick.

Plymouth-B List; Essex-B List; Beacon-Hitpick; Centre-B List; Aire-Hitpick; City-Hitpick; Clyde-Hitpick; Tay-Hitpick.

MARSHALL CRENSHAW-Cynical Girl-Warner Brothers K17971 (W) Plymouth-A List; Capital-B List; Essex-Hitpick; Orwell-Hitpick; Beacon-B List; Trent-Hitpick; Pennine-B List; Piccadilly-B List; Moray Firth-B List.

THE McCRARYS-Love On A Summer Night-Capitol CL 251 (E) Victory-A List; DevonAir-A List; BRMB-A List; BBC Wales-A List; Luxembourg-B List; West-B List; Orwell-B List; Centre-B List; Trent-Hitpick.

GRAHAM PARKER-No More Excuses-RCA 243 (R) DevonAir-A List; Severn-A List; Peacon-A List; Trent-A List; Downtown-A List; Radio 210-B List; Pennine-B List; Piccadilly-B List; North Sound-B List.

THE BAND A.K.A.-When You Believe In Love-Epic/Streetwave EPC A2602 (C) Clyde-A List; Tay-A List; BBC Wales-A List; Swansea-A List; DevonAir-B List; Plymouth-B List; Pennine-Hitpick; Tees-B List.

LIQUID GOLD-Where Did We Go Wrong-Polo Polo 23 (C) Severn-A List; Swansea-A List; BBC Ulster-A List; Luxembourg-B List; Aire-Hitpick; BBC Scotland-B List; Tay-Hitpick.

MELANIE-Detroit Or Buffalo-RCA 253 (R) Radio 210-B List; Essex-Hitpick; Beacon-Hitpick, in-B List; Pennine-B List; Piccadilly-B List; BBC Scotland-B List; Downtown-Hitpick.

Downtown-Hitpick.
SURVIVOR-Eye Of The Tiger-Scotti Brothers SCT A2411 (C) Clyde-A List; Plymouth-B List; West-B List; Beacon-Hitpick; Centre-Hitpick; Pennine-B List;

Plymouth-B List; West-B List; Beacon-ritigion, CBC-B List; Swansea-B List.
AFRAID OF MICE-At The Club-CharismalPhonogram CB 398 (F) Victory-A List; AFRAID OF MICE-St The Club-CharismalPhonogram CB 398 (F) Victory-A List; AFRAID OF MICE-St Thailam-B List; Downtown-A List; Radio 210-Hitpick; Beacon-Hitpick; Aire-B List; Hallam-B List; BBC

HERBIE HANCOCK-The Fun Tracks-CBS A2563 (C) Plymouth A List; BBC Wales-A List; Swansea-A List; West-B List; Aire-B List; Pennine-B List; West-B List; Pennine-B List; Pennine-

Sound-B List.

HAZAN-Get A Little Closer-EMI 5317 (E) Metro-A List; BBC Wales-A List;
Severn-Hitpick; West-B List; Beacon-B List; Pennine-B List; Piccadilly-B List.

PHIL LYNOTT-Together-VertigolPhonogram SOLO 4 (F) Severn-A List; Clyde-A
List; Tay-A List; Luxembourg-B List; Centre-B List; Tees-Hitpick; North Sound-B
List

List. WAR-Just Because-RCA 240 (R) Tees-A List; Radio 210-B List; DevonAir-B List; Plymouth-B List; West-Hitpick; Centre-B List; Mercia-B List.

4		COULTO.			
19	(8)	MADNESS: Driving In My Car	10	(12)	IMAGINA
19	(11)	YAZOO: Don't Go			Lights
16	(11)	DEXYS MIDNIGHT RUNNERS:	9	(10)	DOLLAR:
		Come On Eileen	9	(13)	MIDGE U
16	(15)	HOT CHOCOLATE: It Started	9	(-)	PATRICE
	(10)	With A Kiss			Of Being
16	(14)	STEVE MILLER BAND:	9	(8)	ROCKY S
		Abracadabra		,	REPLAYS
16	(9)	TRIO: Da Da Da	8	(6)	THE BEA
15	(11)	JAPAN: I Second That Emotion	8	(10)	THE CLA
14	(16)	BANANARAMA: Shy Boy	8	(6)	CLIFF RIC
14	(5)	JUNIOR: Too Late	-		Out
14	(9)	KID CREOLE: Stool Pigeon	8	(6)	NATASH
14	(13)	SHALAMAR: A Night To	8	(9)	THE BELL
	(13)	Remember		10,	Song
13	(14)	IRENE CARA: Fame	7	(-)	THE BRA
13	(16)	VISAGE: Night Train	7	(14)	PAUL Mo
11	(10)	BUCKS FIZZ: Now Those Days	,	,,,,,	Away
•	(10)	Are Gone	7	(-)	PHIL LYN
11	(16)	CAPTAIN SENSIBLE: Happy Talk	7	(-)	PIGBAG:
11	(8)	CHERI: Murphy's Law	6	()	THE APO
11	(13)	ODYSSEY: Inside Out		1	Feeling's
10	(10)	BLONDIE: War Child	6	(5)	BRIGIT N
	(12)	DAVID ESSEX: Me And My Girl	6	(-)	GARY U.
10			6	(10)	THE JAN
10	(7)	DONNA SUMMER: Love Is In	a	(10)	O'Clock
		Control			O CHOCK

Figures denote actual logged plays in the Monday-Sunday period preceding publication (7am to midnight weekdays, 7am-7,30pm Saturday, 8am-7pm Sunday).

		6	(-)	KING TRIGGER: The River
	1000 01010 1001 14 1: A-4	6	(5)	LEO SAYER: Heart
2)	IMAGINATION: Music And	6	(5)	PSYCHEDELIC FURS: Love My
	Lights	U	(5)	Way
))	DOLLAR: Videotheque	6	(9)	TEARDROP EXPLODES: Tiny
3)	MIDGE URE: No Regrets	0	(3)	
-)	PATRICE RUSHEN: I Was Tired			Children
	Of Being Alone	6	(-)	TREVOR WALTERS: Loving As
3)	ROCKY SHARPE & THE			One
	REPLAYS: Clap Your Hands	6	(-)	VIC YOUNG: Blind Date
5)	THE BEATLES: Movie Medley	5	(-)	BOW WOW WOW: Louis
))	THE CLASH: Rock The Casbah			Quatorze
5)	CLIFF RICHARD: The Only Way	5	(-)	DAVID CHRISTIE: Saddle Up
	Out	5	(-)	DALEK I LOVE YOU: Holiday In
6)	NATASHA: Iko Iko			Disneyland
9)	THE BELLE STARS: Clapping	5	()	THE FUN BOY THREE:
"	Song			Summertime
-)	THE BRAT: Chalk Dust	5	(-)	JACKSON BROWNE:
4)	PAUL McCARTNEY: Take It			Somebody's Baby
+1		6	()	JOHN FOXX: Endlessly
	Away PHIL LYNOTT	6	(-)	LYNYRD SKYNYRD: Freebird
-)		5 5 5 5	(-)	MICK KARN: Sensitive
-)	PIGBAG: The Big Bean	6	(5)	MIKE OLDFIELD: Family Man
-)	THE APOLLINAIRES: The	6	(8)	QUEEN: Las Palabras De Amor
	Feeling's Gone	5	(-)	STRAWBERRY PARK: Summer Is
5)	BRIGIT NOVIK & M: Danube	5	1-1	
-)	GARY U.S. BONDS: Soul Deep	-		A Coming
D)	THE JAM: Just Who Is The 5	5	(5)	WAR: Just Because
	O'Clock Hero	5	(-)	WAVELENGTH: Hurry Home

Radio 2

Based on weekday daytime plays Friday to Thursday in the week preceding publication.

7	(-)	BROTHERHOOD OF MAN: Lightning Flash
7	(-)	IRENE CARA: Fame
7 7 6	(-)	SHEENA EASTON: Machinery
6	(-)	RANDY CRAWFORD: Look Who's Lonely Now
6	(4)	GIDEA PARK: Beach Boy Gold Part
6	(5)	PAUL McCARTNEY: Take It Away
6	(4)	STRAWBERRY PARK: Summer Is A Coming
5	(-)	BUCKS FIZZ: Now Those Days Are Gone
5	(8)	CHAS & DAVE: Margate
5	(4)	CHICAGO: Hard To Say I'm Sorry
5	(-)	DOLLAR: Videotheque
6	151	THE EIRST Archus Daloy La's Alright

JUICE NEWTON: Love's Been A Little Bit Hard On Me

Little Bit Hard On Me
ODYSSEY: Inside Out
CLIFF RICHARD: The Only Way Out
KEN BARRIE: Postman Pat
NEIL DIAMOND: Be Mine Tonight
DAVID ESSEX: Me And My Girl
(Night-Clubbing)
JOHNNY MATIS: Sometin's
Goin' On

GILBERT O'SULLIVAN: A Minute Of

GILBERT O SOLETVO.
Your Time
THE ROYAL PHILHARMONIC
ORCHESTRA: If You Knew Sousa
(And Friends)
SHAKATAK: Streetwalkin'

Radio 1 and Radio 2 guides compiled by Sham Tracking (01-290 0129).

Previous week's plays in brackets.

Number 67 additioning playsiss over previous week's Airplay Action listing.

SHEENA EASTON + 15
ROYAL PHILHARMONIC ORCH + 13
ELKIE BROOKS + 12
BLONDIE + 7
THE FIRM + 6
PIGBAG + 6
THE STRANGLERS + 6
YAZOO + 6
HOT CHOCOLATE + 5
ROCKY SHARPE & THE
REPLAYS + 5
DONNA SUMMER + 5
WAVELENGTH + 5
HIGH INERGY + 4
JUNIOR + 4
TRIO + 4
KID CREOLE & THE
COCONUTS + 3
JAPAN + 3 JAPAN + 3 JOHNNY MATHIS + 3

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Luxembourg	Radio London	Capital	Radio 210	Victory	DevonAir	Plymouth Sound	Severn Sound	25	X		пегеward	lle/	Con	140	Bu	tre	Chiltern	Cia	nt		* = Hitpick/Record of the week • = A list • = B list		am	ine	0		1	X	Piccadilly	BBC Scotlain	Q.	Forth Morav Firth	North Sound		West Sound	BBC Wales	CBC Sound	Hotel	BRC VISIE
-	Rac	Cap	Rac	Vici	O Dev	Plyi	Sev	-	ESSEX	Ho	Jan	+	Beacon	BRAAG	0	+	Chii	+	-	-	Distributors code — see singles releases page ANDERSON, JON All In A Matter Of Time Polydor POSP 465 (F)	Aire	Usliam	Ponnine	Metro	Tees	City	Manx	Picc	BBC	Clyde	Forth	Nort	Tay	Wes	BBC	CBC	SWar	ADA
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This Last Wkson Week Week Chart

1982.

MUSIC-WEEK ORDER FORM CHART O = PLATINUM (One million sales)

GOLD (500,000 sales)

TITLE Artist (producer) Publishe

= SILVER (250,000 sales)

55 5

This Last Wks on Week Week Chart

1 1 4 FAME f 39 56 2 ARTHUR DALEY ('e's Alright) 0 Irene Cara (Michael Gore) Warner Bros Music RSO 90 (F) Bark/Stiff HID 1 (C) Mobile Suit Corporation/Phonogram CORP 5 (F) I WAS TIRED OF BEING ALONE £ Trio (Klaus Voorman) EMI Music ms Jr/Rushen) Baby Fingers (Leosong) Elektra K13184 (W) £ 41 47 3 HURRY HOME ABRACADABRA Mercury/Phonogram STEVE 3 (F) 3 2 e Steve Miller Band (Miller/Mallaber) Heath Levy Ariola ARO 281 (A) 42 THE HANGING GARDEN
The Cure (The Cure/Phil Thornalley) APB Music SHY BOY 4 9 London NANA 2(F) 43 27 11 HUNGRY LIKE THE WOLF 5 24 2 Yazoo (Clarke Miller/Radcliffe) Sonet Mute YAZ 001 (RT/SP) in Thurston) Tritec/Carlin DRIVING IN MY CAR THE BIG BEAN 6 NEW 44 40 3 ess (Langer/Winstanley) Nutty Sounds/Warner Brothers Pigbag (Simon Underwood) Mistral/Warner Bros/EMI Y Records Y24 (RT/SP) A NIGHT TO REMEMBER LOVELY MONEY mar (Leon F Sylvers III) Chappell Music The Damned (The Damned/Tony Mansfield) Rock Music IT STARTED WITH A KISS MARGATE £ 46 67 2 8 12 3 Hot Chocolate (Mickie Most) Chocolate/RAK Chas & Dave (Chas & Dave) Chasdave Music Rockney KOR 15 (A) 47 46 4 HEAT OF THE MOMENT COME ON EILEEN Mercury/Phonogram DEXYS 9 (F) 9 31 ht Runners & The Emerald Express (Langer/Winstanley) EMI Music Asia (Mike Stone) Warner Bros/Island Geffen GEF A2494 (C) £ 48 52 3 POSTMAN PAT INSIDE OUT 10 4 Odyssey (Jimmy Douglass) MCA Music RCA 226 (R) Ken Barrie (Bryan Daly) Post Music Post Music PP 001 (A) NOW THOSE DAYS ARE GONE TODAY 49 NEW £ 11 8 Bucks Fizz (Andy Hill) Paper Music/Big Note Talk Talk (-) Island Music EMI 5314 (E) MUSIC AND LIGHTS 50 25 11 I'M A WONDERFUL THING, BABY 12 6 le & The Coconuts (August Darnell) Island n (Swain/Jolley) Red Bus (Music Int'l) Ze Island WIP 6756 (E) NIGHT TRAIN Polydor POSP 441 (F) PLAYTHING £ 13 14 5 Linx (David Grant/Pete Walsh) Solid/DJA/Samusic Visage (Midge Ure/Visage) Metropolis/Warner Bros/Mood/Hot Food/Virgin Chrysalis CHS 2621 (F) I SECOND THAT EMOTION LOVE HAS FOUND ITS WAY ▲ 14 20 Hansa HANSA 12 (A) Japan (John Punter) Jobete Music A&M AMS 8226 (C) IKO IKO RENDEZVOUS 15 10 8 53 49 3 Towerbell TOW 22 (A) Tygers Of Pan Tang (Peter Collins) ATV Music MCA 777 (C) HAPPY TALK IEYA 16³ 5 £ 54 75 2 Toyah (Steve James/Toyah) Sweet 'n' Sour Songs le (Tony Mansfield) Williamson Music A&M CAP 1(C) Safari SAFE 28 (SP) THE ONLY WAY OUT Mercury/Phonogram TEAR 7 (F) ▲ 17 35 2 Cliff Richard (Richard/Pruess) Rockfield/Warner Bros EMI 5318 (E) The Teardrop Explodes (Langer/Winstanley) Zoo/Warner Brothers MURPHY'S LAW WAR CHILD 18 13 6 56 NEW Cheri (Jams/Hunt) Copywright Control 21/Polydor POSP 459 (F) Chrysalis CHS 2624 (F) NO REGRETS AVALON 19 11 7 57 29 6 usic (Rhett Davies/Roxy Music) EG Music Chrysalis CHS 2618 (F) EG (Polydor) ROXY 4 (F) RED SKIES ME AND MY GIRL (NIGHT-CLUBBING) £ 20 28 £ 58 74 2 David Essex (David Essex) April/Imperial Wizard Mercury/Phonogram MER 107 (F) The Fixx (Rupert Hine) Heath Levy/EMI Music VIDEOTHEQUE SOUL DEEP £ 21 26 £ 5968 2 Dollar (Trevor Horn) Island/Perfect Songs WEA BUCK 4 W nds (Springsteen/Steve) Heath Levy Music HEART (STOP BEATING IN TIME) NOBODY MADE ME Rocket/Phonogram XPRES 81 (F) £ 22 23 6 Chrysalis CHS 2616 (F) n/Edelman) Copyright Control FREEBIRD **GOODY TWO SHOES** £ 23 21 0 Lynyrd Skynyrd (Al Kooper) MCA Music MCA 251 (C) Adam Ant (Ant/Marco/Hughes) EMI Music FOR THOSE ABOUT TO ROCK (WE SALUTE YOU) SOONER OR LATER Atlantic K11721 (W) AC/DC (Robert John Lange) J Albert & Son TAKE IT AWAY Larry Graham (Larry Graham) Belsize Music Warner Brothers K17925 (W) CAN'T LIVE WITHOUT YOU £ 25 30 4 Parlophone R6056 (E) Harvest HAR 5221 (E) ns (Dieter Dierks) Zomba Music/MCPS STOOL PIGEON THE LOOK OF LOVE **26 NEW** Neutron/Phonogram NT 103 (F) Kid Creole & The Coconuts (August Darnell) Island Music ABC (Trevor Horn) Virgin Music BEATLES MOVIE MEDLEY TORCH Some Bizzare/Phonogram BZS 9 (F) TORCH Som Som Soft Cell (Mike Thorne) Metropolis/Warner Brothers 65 41 9 The Beatles (George Martin) Northern Songs
TOO LATE Parlophone R6055 (E) 66 NEW STAR Second Image (Roy Carter) Second Image Mercury/Phonogram MER 112(F) £ 28 37 3 ior (Bob Carter) Junior M/Samusic/Copyright Control LAS PALABRAS DE AMOR LET'S FUNK TONIGHT 29 19 7 Queen (Queen/Mack) Queen Music/EMI Music Blue Feather (Roy Beltman) Big Lift Music Mercury/Phonogram MER 109 (F) CRIMSON AND CLOVER CHALK DUST-THE UMPIRE STRIKES BACK Epic EPC A2485 (C) ▲ 30 36 Joan Jett & The Blackhearts (Cordell/Laguna) Planetary Nom (London) The Brat (Kaye/Wilder) Northpond/Consortway/Rocket Hansa SMASH 1 (A) LOSING MY GRIP **ROCK THE CASBAH** £ 31 33 5 69 NEW Polydor POSP 471 (F) LOVE IS IN CONTROL (FINGER ON THE TRIGGER) I WANT CANDY **▲** 32 38 3 70 34 8 ner (Quincy Jones) Carlin/Rondor Warner Bros K79302 (W) Bow Wow Wow (Kenny Laguna) Dominion Music RCA 238 (R) JUST WHO IS THE 5 O'CLOCK HERO JOHN WAYNE IS BIG LEGGY The Jam (Peter Wilson The Jam) Morrison Leahy Music Polydor 2059 504 (IMS/F) Haysi Fantayzee (Tony Visconti) Chrysalis/Carlin Regard RG 100 (R) I'VE NEVER BEEN TO ME 34 22 11 TAINTED LOVE 0 TED LUVE
Il (Mike Thorne) Burlington Music Some Bizzare/Phor Motown TMG 1260 (R) STRANGE LITTLE GIRL BBC WORLD CUP GRANDSTAND BBC RESL 116 (A) Liberty BP 412 (E) 35 NEW 7363 3 The Stranglers (The Stranglers/Steve Churchyard) Plumshaft/EMI Music The Royal Philharmonic Orchestra (Andrew Lloyd Webber) Really Useful/Faber THE CLAPPING SONG MATADOR £ 36 66 2 Jeff Wayne (Jeff Wayne) Standard Music The Belle Stars (Peter Collins) EMI Music Stiff BUY 155 (C) CBS A2493 (C) WORK THAT BODY STREETWALKIN' 75 55 6 37 17 9 Carlin/Copyright Control Shakatak (Nigel Wright) Skratch Music Capitol CL 241 (E) Polydor POSP 452 (F) Compiled by British Market Research Bureau for the BPI, Music & Video Week and BBC, based on 250 from a panel of 750 conventional record outlets. NIGHTS IN WHITE SATIN ▲ 38 43 2 Elkie Brooks (Gus Dudgeon) Tyler M

BUBBLING UNDER

The 25 bubbling under titles have no specified position and are listed in alphabetical order. None of these titles have appeared in the Top 75 in the previous four weeks

ALWAYS ON MY MIND, Willie Nelson, CBS A2511

BEACH BOY GOLD PART II, Gidea Park featuring Adrian Baker, Polo POLO 22

CAN'T TAKE MY EYES OFF YOU, Boystown Gang,

CLAP YOUR HANDS, Rocky Sharpe and The Replays, RAK 345

DA DA DA (I DON'T LOVE YOU, YOU DON'T LOVE ME), Martin Judd, After Hours AFT 04

EYE OF THE TIGER, Survivor, Scotti Brothers SCT A2411

HAPPY HOUR, Deodato, Warner Brothers K17960

HOLD ME, Fleetwood Mac, Warner Brothers K17965

HURT SO GOOD, John Cougar, Riva RIVA 36

IF YOU KNEW SOUSA (AND FRIENDS), Louis Clark conducting The Royal Philharmonic Orchestra, RCA 256

IF YOU WANT MY LOVE, Cheap Trick, Epic EPC A2406

I'M AFRAID OF ME, Culture Club, Virgin VS 509

LET IT WHIP, Dazz Band, Motown TMG 1270

LOUIS QUATORZE, Bow Wow Wow, RCA 263 LOVE MY WAY, The Psychedelic Furs, CBS A2549 LOVE ON A SUMMER NIGHT, The McCrarys, Capitol

LOVE'S BEEN A LITTLE HARD ON ME, Juice Newton, Capitol CL 248

MACHINERY, Sheena Easton, EMI 5326

ONLY THE LONELY, Prelude, After Hours AFT 06

RUN AWAY, 10CC, Mercury/Phonogram MER 113

RUN LIKE HELL, Peter And The Test Tube Babies, No Future OI 15

SENSITIVE, Mick Karn, Virgin VS 508

THANKS TO YOU, Sinnamon, PRT BKS 3

WHAM RAP! Wham, Inner Vision IVL A2442

▲ positions 1-20 50% increase over last week, po 21-50 25% sales increase over last TITLES A-Z (Writers) Abracadabra (Miller)
A Night To Remember (Meyers/Sylvers/Beard)
Arthur Daley ("o's Alright) (Lister/O'Connor)
Avalon (Ferry) 39 57 (Lister/O'Connor)
Avalon (Ferry).

BBC World Cup Grandstand
(Lloyd Webber).

Beatles Movie Medley
(Lennon/McCartney).

Big Bean, The (Underwood) 73 27 Johnstone/Verden/Moore/ Carpenter/Lee/Neville) . . . Can't Live Without You Johnstoneiverdeimonts
Carpenter/Lee/Neville) . 44
Can't Live Without You
(Schenker/Meine) . 63
Chalk Dust — The Umpire Strikes
Back (Foster) . 30
Clapping Song, The (Chase) . 36
Come On Eileen (Rowland)
Paterson/Adems/
Billingham) . 9
Crimson And Clover
(James/Lucia) . 68
Da De Da (Remmier/Kralle) . 2
Don't Go (Clarke) . 5
Driving in My Car
(Barson) . 6
Fame (Gore/Pitchford) . 1
For Those About To Rock
(We Salute You) . 23
Goody Two Shoes (Ant/Marco), 61
Hanging Garden, The
(Smith/Tolhurs/Galfup) . 42
Happy Talk (Rodgers/
Hammerstein II) . 16
Heart (Stop Beating in Time)
(B, R & M Glibb) . 22
Heat Of The Moment
(Wetton/Downes) . 47
Hungry Like The Wolf
(Duran Duran) . 41
Hoya (Willico/Bush/Bogen) . 54
Iko Iko (R&B Hawkins)
Johnson/Thomas/S&J
Jones) . 11 42 16 . 22 47

(Brown)
I've Never Been To Me
(Miller/Hirsch)
I Want Candy
(Goldstein/Feldman/
Gottehrer/Berns)
I Was Tired of Being Alone
(Rushen/Mims Jr/
Washincton/Ehiglator) I Was Tired of Being Alone (Rushen/Mims Jr/
Washington/Ehiglator). John Wayne Is Blg Leggy (Caplin/Garner/Healy). Just Who Is The 5 O'Clock Hero (Weller). Las Palabras De Amor (May). Lat's Funk Tonight (Wheeda/Brouwer/Brouw Look Of Love, The (ABC). Losing My Grip (Semson/Thunderstick/ Aylmer/Bruce). Love Has Found Its Way (Brown/Brown). Love Is In Control (Finger On The Trigger) (Jones/Ross/Temperton). Lovely Money (Scables/ Gray/Vanian/Sensible). Margate (Hodges/Peacock). Matador (Wayne). Me And My Girl (Night-Clubt (Essex). Murphy's Law (Hunt/ Joseph)

15

50 10

14

71

33

29

52

32

20

18

12

13

60 19

53

(Essex).

Murphy's Law (Hunt)
Joseph).

Music And Lights (Jolley/
Swain/John/Ingram).

Nights in White Satin
(Hayward).

Night Train (Strange/Ure/
Currie/Egan/Formula).

Nobody Made Me (Edelman/
De Shannon).

No Regrets (Rush).

Now Those Days Are Gone
(Hill/Martin).

One Way Out, The
(Martinez).

Plaything (Grant/Bramble).

(Martinez)
Plaything (Grant/Bramble)
Postman Pat (Daly)
Red Skies (Curnin/West-Oram/Woods/Greenall/ Oram/Woods/Greenall/ Barrett)... Rendezvous (Johnson/Stephen/Maher). Rock The Casbah (The Clash)... Sty Boy (Jolley/Swain). Sooner Or Later (Graham).

Sny Boy (Jolley/Swari).
Sooner Or Later (Greham).
Soul Deep (Carson).
Star (Foster).
Stool Pigeon (Darnell).
Strange Little Girl
(Black/Burnel/Cornwell/
Greenfield/Warmling).
Streatwalkin (Sharpe/Odell)
Tainted Love (Cobb).
Take it Awey (McCartney).
Tiny Children (Cope).
Todsy (Hollis/Webb/
Brenner/Harris).
Too Late (Giscombe/Carter).
Torch (Ball/Almond).
Videotheque (Horn/Darlow).
War Child (Harry/
Harrison).

DISTRIBUTORS CODE SEE SINGLES RELEASES PAGE

SELECT SINGLES

CHART CERTS: SHEENA EASTON Machinery (EMI 5326, EMI) PHIL LYNOTT Together (Vertigo SOLO 4(12), PolyGram) MADNESS Driving My Car (Stiff (P) BUY 153, CBS) JOHN FOXX Endlessly (Virgin 513, CBS) THE PLATTERS

Platterama Medley (Mercury MER 111, PolyGram)

FUN BOY THREE

Summertime (Chrysalis CHF 2629, 12" - CHS 12 2629, PolyGram)

HARD ROCK PICK: KROKUS

American Woman (Arista ARIST 468, PolyGram) SAMSON

Losing My Grip (Polydor POSP(X) 471, PolyGram)

DISCO PICK:

ROY AYRES Let's Stay Together (Polydor POSP(X) 474, PolyGram) DEODATO

Happy Hour (Warner K17960, WEA)

REGGAE PICK: **BLACK SLATE**

Sticks Man (Top Ranking (12) TRY 2, Rough Trade)

You Bring The Sun Out (Arista ARIST 481, PolyGram)

CHRIS BRITAIN

Forever (Raffia RAF 001, PRT)
CITIZENS OF ROME

Someone Else's World (Asom 1, Stage One)
JUDY STREET

What (Soul Stop SS3003, Spartan)

Here Come The Holidays (Art Pop, POP 50, Stage One)

PSYCHEDELIC PICK: THE MANDIBLE RUMPUS

What's My Line (Mayhem HEM 1, Indies) STRANGLERS:

Strange Little Girl (BP 412, EMI)

PERSONAL PICK TV PERSONALITIES

Three Wishes (Wham WHAAM 4, Stage One)

REGAN GALLARD

We've Been Away (Penthouse PENT 5, Stage One)

INDIF CHART PICK/CROSSOVER:

ANTI-NOWHERE LEAGUE
Woman (Aurable ABCD4, Faulty/Pinnacle)

OTHERS:

MARSHALL CRENSHAW

Cynical Girl (Warner K17971, WEA) Buddy Holly meets The Byrds. Flowing, jangling sound just right for summer days, easy on ear, covers wide market. Very likeable.

Hard To Say I'm Sorry (Full Moon K79301, WEA) New record sees Chicago searching for hit feel of If You Leave Me Now or non-charting gem Just You 'n' Me. This is slowish, melodic, lush. Perhaps.

That's The Way I Like It (Hansa HANSA 16, PRT) Crisp, clean handclapper-floor disc with no pretentions-quirks, well sung and enjoyable.

DALEK I LOVE YOU

Holiday In Disneyland (Korova KOW 25, WEA) M vocal-sounding, "oohs" a la Steve Miller, lively gentle jogger with girl back-ups on title line before lead male vocal

SECTION TWENTY FIVE

The Beast (Factory FAC 66, Pinnacle) Solemn, dramatic slow burner with presumably deep sub-conscious simulated sound effects colouring mood.

Treat Willie Good (EMI EA 139, EMI) Inoffensive handclapper in Motown mood with girl back-ups important in complementing falsetto of Lasley.

Hooked On Swing (RCA 246, RCA) Swing compilation with snippets of In The Mood, String Of Pearls, 9.20 Special and Skyliner.

HOUSTON WE HAVE A PROBLEM Another Bottle Of Wine (PRT 12/7 P 242, PRT) Sixties-sounding bright and bouncy pop number whose chorus should have been given more emphasis, all taken in slight

EWSINGLE

Artist A-Side | B Side Label No (Distributor)

American Colon Colon Processing Colon Colon Processing Colon
P Night Nurs C Nobedy Bo N No No No Dob Boy
Osh La La
Ope You Eys
Perfect Lovers
Platterame Medley
Procession
Refugee
Refuge
Refu Brixto
Chesting In The Next Ro
Chesting In The Rove to
Crazy Engish
Cuddly Bear Europe In The Year Give Mg Mire Time
Gen Out
Gen By Horn
Have We Been Hine Befare
Here Corn I'n Ha diyn
He's Taken! Shelia (Off His
Wind cree
Hou'd B' To What You Got
Home Boys Home
House Of Jah
I Can Talk To You
If You Den't Knon Me
By Now Up C That's A L dy H Thase Two D and These Two Drands
Children
Trojan Explice
Two Tind Lawre
Under The Brands
Waiting For The Sman
Man
Warning
Warning The Tears
Way Of Life
We're Bran Awy
What Do All The
Propts (Roow Prop's Knew When The Tigers Broke Love My Way Love Wil Turn You Around Made In Engund My Gri Lo pop IVy

Distributor Code

A - PRT 01 640 3344

Ronco 01 876 8632
Backs 0603 27310
BiBi Magnetics 021-622 2377
D Black Music Distributors 01 951 3177
CBS 01 960 2155

CBS 01 960 2155
I — Conifer 08954 10450
Arcadi 01 85 5622
EMI 01 561 8722
Poly Gram 01 590 6044
Faulty 01 727 0734
Lightning 01 969 8344
HR Taylor 021 622 2377

Cartel Backs Rough

Fast Product — 031 661 5811 Probe — 051 236 6591 Red Rhino — 0904 36499 Revolver — 0272 299105 — 02514 20063 — Independent Record Label

Independent Record Labels ociation 01-637 2111 Jetstar 01-961 5818

Jetstar 01-961 5818
K-tel 01-992 8000
Lugtons 01-348 9122
MSD — 01-602 2483
— 041-333 9553
/ Making Waves 01-262 7377
Pinnacle 0689 73146
Pickwick 01-200 7000
President 01-839 4672
D — Projection 0702 72281
RCA 021-525 3000
Rough Trade 01-221 7356

Rough Trade 01-221 7355

Stage One 0428 4001

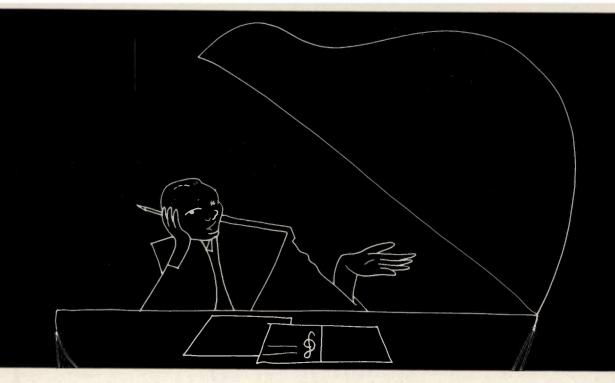
Spartan 01-903 8223

T — Trojan 01-961 4565 TOL The Other Labels 01-624 1843 W — WEA 01-998 5929

Wynd Up 061-798 9252 Clyde Factors 041 221 9844 Relay 01-579 6125 WU -

Total releases: 135

July 23, 1982



HIT ALBUM HIT AL

On Record & High Quality Chromdioxid Cassette



TOP100ALBUMS



	1	1	THE LEXICON OF LOVE ABC	0	Neutron/Phonogram NTRS 1
	=1	5	FAME Original Soundtrack – Various	0	RSO 2479 253
	3	4	LOVE AND DANCING The League Unlimited Orchestra		Virgin OVED 6
	4	3	AVALON Roxy Music	•	EG (Polydor) EGHP 50
	5	2	PICTURES AT ELEVEN Robert Plant		SwanSong SSK 59418
	6	16	THE CONCERT IN CENTRAL Simon and Garfunkel	PARK	Geffen GEF 96008
	7	8	STILL LIFE (AMERICAN CON The Rolling Stones		1981) ng Stones Records CUN 39115
	8	6	MIRAGE Fleetwood Mac		Warner Brothers K56952
A	9	9	COMPLETE MADNESS Madness	C	Stiff HIT-TV 1
27	10	10	ABRACADABRA The Steve Miller Band		Mercury/Phonogram 6302 204
	11	13	SCREAMING FOR VENGEAN Judas Priest	ICE	CBS 85941
	12	11	TROPICAL GANGSTERS Kid Creole & The Coconuts		Ze/Island ILPS 7016
	13	7	IMPERIAL BEDROOM Elvis Costello & The Attractions		F.Beat XXLP 17

34	40	COMBAT ROCK The Clash		CBS FMLN 2
35	35	BODY TALK Imagination	•	R&B RBLP 1001
36	70	THE ANVIL Visage	0	Polydor POLD 5050
37	31	THE NUMBER OF THE BEA	ST	EMI EMC 3400
38	37	CHARIOTS OF FIRE Vangelis	0	Polydor POLS 1026
39	34	BAT OUT OF HELL Meat Loaf	Epic/Cleveland	International EPC 82419
40	61	A FLOCK OF SEAGULLS A Flock Of Seagulls		Jive HOP 201
41	20	ORIGINAL MUSIQUARIUM Stevie Wonder		Motown TMSP 6012
42	36	PEARLS Elkie Brooks	0	A&M ELK 1981
43	88	I'VE NEVER BEEN TO ME Charlene		Motown STML 12171
44	24	TURBO TRAX Various		K-tel NE 1176
45	53	QUEEN GREATEST HITS Queen	0	EMI EMTV 30
46	48	STAGE-STRUCK David Essex	Merc	cury/Phonogram MERS 4
COLUMN S	2012	MONI CTOD ESSTER CARE	CT	

68	52	THE HUNTER Blondie	hrysalis CDL 1384
69	84	DURAN DURAN Duran Duran	EMI EMC 3372
70	69	ALL THE GREAT HITS Diana Ross Mo	otown STMA 8036
71	54	FIVE MILES OUT Mike Oldfield	Virgin V2222
72	46	SKY 4-FORTHCOMING Sky	Ariola ASKY 4
73	78	1982 Status Quo Vertigo/Ph	onogram 6302 189
74	64	NIGHT AND DAY Joe Jackson A	&M AMLH 64906
75	50	THE LOVE THAT WHIRLS (DIARY OF A THINI Bill Nelson Mercury/Ph	(ING HEART) onogram WHIRL 3
76	74	BEAT King Crimson EG	(Polydor) EGLP 51
77	73	12 GREATEST HITS VOLUME 2 Neil Diamond	CBS 85844
78	42	RUMOURS Fleetwood Mac War	ner Bros. K 56344
79	55	ON THE LINE Gary U.S. Bonds EMI A	merica AML 3022
80	60	ALL THE BEST COWBOYS HAVE CHINESE EXPete Townshend	Atco K50889

Motor sport magazine on video ready to launch

A NEW motor sport video magazine programme has emerged from an agreement between Motor Sport Video Publications and VTV Rally Reports.

By adding motor racing and features on exotic cars to VTV's reporting on world championship rallies, they have come up with VISA, which stands for video international sport automobile.

The aim is to widen the appeal to motor car enthusiasts for whom the rally-only programmes were too specialised. MSVP managing director Paul Hargreaves says: "VISA 1 will cover events in Greece, France, Belgium and England, from the Acropolis Rally to Le Mans, from Ypres to Silverstone, and we are expecting a tripling in demand for this series. Our programmes are already expected to more than 30 for this series. Our programmes are already exported to more than 30 countries around the world."

The magazine programme will be issued every two months and will last 60 minutes. It will be available on VHS or Beta, in PAL or NTSC television systems. The retail tag is £29.95 in the UK and \$70 for the

NTSC version.

MSVP and VTV Rally Reports have evolved what they believe is a MSVP and VTV Rally Reports have evolved what they believe is a unique agency scheme for video libraries whereby a dealer agreeing to stock the full range of 14 titles and take each new edition as it is

released is given exclusive rights to rent the programme in his region.

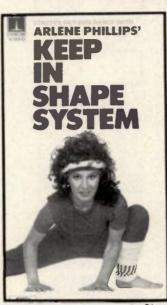
In addition the libraries' names will be included in national advertising in the motoring press enabling, the companies reckon, all the motor sporting demand in an area to be channelled through a single business, maximising profit per cassette.

Weekly Video Chart

- GREGORY'S GIRL THE SURVIVOR

ek courtesy of Carnaby Wynd Up

World Cup title heads Thorn EMI new releases



ARLENE PHILLIPS' Keep In Shape System (KISS) is the latest keep-fitto-music programme.

slot into war, western and action categories

association Programmes, in Thames Television, has gained distribution rights for the official World Cup video cassette through an agreement with JVC which has exclusive world video rights from FIFA.

The 60-minute programme, entitled World Cup — Espana '82, is released this month and features highlights of each round of the contest, culminating in the final between Italy and West Germany. The programme is written and narrated by Brian Moore.

Next month's releases are headed by the latest exercise to music on

by the latest exercise to music on video idea, KISS-Arlene Phillips' Keep In Shape System. Arlene Phillips is the creator of the Hot Gossip dance group and former keep fit pupils have included Pamela Stephenson, Lulu and Olivia Newton John.

Other releases next month include feaure films An Elephant Called

Centre to market Kingston films

CENTRE VIDEO and Kingston Video have signed an agreement whereby Centre will package, promote and market Kingston product

launched to the trade next month, priced at £18.75.

The titles have yet to be announced but films will include such stars as Charles Bronson, Rod Steiger, Anthony Quinn, Angie Dickenson, Tippy Hendren and Alan Ladd, and are expected to be extensively

Unlike much of Kingston's catalogue all films will be in colour and

Slowly, Knife In The Water, Fear Is The Key, Fright, I Monster, The Raging Moon, plus Stories From A Flying Trunk, Last Of The Wild — Volume IV, The Fourth Volume Of The Amazing Morph, and World At War — Parts 21 and 22.

New Video Unlimited exchange plan

VIDEO UNLIMITED'S gradual shift away from bulk wholesaling and into specialised distribution has accelerated with the announcement

of a new exchange tape scheme.

Now all dealers, not just members of the company's Exchange Tape Dealership Scheme, can swop tapes with the company's range, on payment of a £9 fee per tape. The price is the same for new or exchange scheme tapes, and outright sales will continue.

Chief executive Brian Bennett explains: "Previously our operation consisted of sale of video tapes and a separate poll of tapes for our a separate poll of tapes for our exchange library scheme. However we have been getting progressively more involved in distribution rather than wholesaling — we have 50 of our own titles now — and it was becoming increasingly difficult to do both. "So we're running down our normal wholesaling side to enable us to invest more in our own titles."

> Edited SUE FRANCIS

STAR WARS AN AMERICAN WEREWOLF IN LONDON DEATH HUNT THE BUNKER THE CHAMP EMMANUELLE 2 Videoform MGM/UA Thorn EMI Spectrum Stiff Films

HIGH ICE COMPLETE MADNESS

BROADCASTING

'Live' London base for local stations

Hokushin

DJ JAMES WHALE (above) has joined Radio Aire in Leeds to host the late-night weekday programmes from 10.00 to 1.00am. He spent eight years with Tyneside's Metro Radio before moving to BBC Radio

A jazz and reggae first for Merseyside

RADIO Merseyside recently launched the first regular radio spot in the area dedicated to reggae or contemporary jazz. The one-hour weekly programme, Jamming and Jazz, explores the realms of both jazz-fusion and reggae, interviewing national and international artists and

playing present and new releases.
The Monday evening programme is already one of the more popular of station's special programmes

cinema programme for LBC and a HOLLINGDALE, UK/US chart show and Sunday lunch time programme for Chiltern presenter, ex-Radio 210 executive and still unofficial Radio. "Often a station wants something covered live in London radio head-hunter for Blue Danube Radio, has opened a new West End radio studio, Wedgwood Mews Radio for instance we covered the premiere of Annie for Chiltern — or an artist who the stations want to interview, or the record company studios, with co-directors Steve want to get about, simply cannot leave London due to to concerts or Harvey, Douglas Moffitt and engineer Tim Whittingham. recording obligations.
"We have the landlines so the artist can now be interviewed live at WMRS aims to provide a "live"

base for use by radio stations WMRS, using the station's own DJ, and the spot can be sent directly within a 50-mile London radius. "Not everything in ILR is local, explains Hollingdale, who does the

Regional heats start in first ILR Song Contest

FIFTEEN ILR stations are participating in the first ILR Song Contest during the summer with contests to select their regional winners. These will then compete in the national finals staged by 2CR at Bournemouth's Winter Gardens Theatre and hosted by Nicholas Parsons on 31 October.

The participating stations holding regional contests, in addition to 2CR, are: Mercia Sound, North Sound, BRMB, West Sound, Centre Radio, Essex Radio, Pennine Radio, Radio Victory, Radio Aire, Radio Trent, Radio 210, Radio Tees, Radio Clyde and Radio Orwell.

The regional winners will have their songs released as singles and be presented with gold discs from MAM. The national winners will receive £1,000, £500 and £250 for first, second and third places respectively.

2CR's regional contest, whose success last year inspired this year's national contest, has already attracted more than 200 entries.

AIRC issues newsletter

AIRC HAS published its first newsletter, Inside Radio, which aims to keep member ILR companies informed on a wide range of industry topics and to disseminate information and views of interest and benefit to the industry. It is also hoped that Inside Radio will become a "radio forum" and a useful means of circulating industry views on a wide range of topics

Of particular interest is a list of AIRC diary dates and the news that the AIRC programme sharing group is examining how the present programme sharing system including access to EBU material, can be improved.

Member ILR companies are

asked to send items for further editions to Richard Tillett at

PRT picks up

HOUSTON WE Have Problem, the band which won the Chiltern Radio competition for local bands earlier this year, have had their winning song, Another Bottle of Wine, recorded as a single by Banana Records, picked up by PRT Records for distribution.

CAPITAL RECORDS La Bohème at the Royal Opera House on July 21 for transmission on Boxing Day.

Sing Country programmes which were recorded at this Easter's Internatioal Festival of Country Music. The first, to be screened this month, features Don Williams, supported by the Nashville Superpickers, Wendy Holcombe, Razzy Bailey, Carey Duncan and Jerry Fooster. David Allen is the commentator.

BBC 1 is starting a new series of Late Night in Concert this month. The first features Australian band AC/DC recorded live in Washington, US and other concerts scheduled are U2 recorded in Germany; Barclay James Harvest in Berlin; Journey in Houston; Orchestral Manoeuvres in the Dark at the Theatre Royal, Drury Lane, London, and The Doobie Brothers in California.

STUDIO G, the Northamptonbased music publishing and jingle production house, recently created a jingle package for the new BBC local radio station in Northampton, which was officially opened on 30 June by His Royal Highness, the Duke of Gloucester. Studio G has produced jingles for BBC Radio Derby, the BBC 1 Road Show and British Forces Broadcasting Services among others.

BOURNEMOUTH-BASED 2CB is to enter the classical world with a series of nine sponsored concerts from Christchurch Priory.

RETAILING FEATURE

SMALL, unfamiliar, electronic keyboard has been appearing on the counters of a number of record outlets in the past two months. This is the debut of Dataport, the data collection unit which will provide the record industry's newlyappointed market reseach company, Gallup, with the sales information it requires to compile the official charts.

At the moment the data units are being field tested to check their ease of operation in record shops. In September Gallup will begin to compile dummy charts from the information it is getting and the first live Gallup charts will be available on January 4.

Gallup will be compiling six charts instead of the current two compiled by the BMRB. There will be separate seven-inch and 12-inch singles charts, and a combined singles chart. LPs and pre-recorded cassettes will have separate charts (cassettes being brought into chart calculations for the first time) and there will be a combined LP/tape chart for albums.

The chart shop diary, in which chart titles sales are ticked and nonchart sellers recorded in writing, will replaced by the electronic Dataport system

Its keyboard shows all the letters of the alphabet and all numerals. Each item sold will have its catalogue number keyed into the data unit. This will record the sale, give information on the configuration of the product (LP, seven-inch 45, cassette etc). The unit has been specially designed for Gallup, for use in record shops, because no existing electronic unit was suitable.

The unit will display each number that has been keyed in, so that it can be corrected if there has been an error in keying, before entering it in its memory

As well as recording the sales, the Dataport also makes note of the time every 15 minutes via its own internal quartz clock. This system is intended to frustrate chart hyping since the appearance of since the appearance of a suspiciously high number of sales of the same title in the same shop, within a short space of time, will Gallup to reject the sales information shop in case it has been falsified

Collection

The information is never in a tangible form which can be tampered with — it is collected electronically from each data unit via the phone system. The data unit is dialled through a special telephone jackpoint (which is not in any way connected with the shop's ordinary phone, and which is not charged to the shop's bill when Gallup uses it) direct by Gallup's computer, and the information is thus "phoned through" between midnight and 5am on Thursday and Saturday nights.

On a purely practical level, dealers should realise that the data units must be connected to the mains and to their own telephone jackpoints at all times. If power or phone connection is off, Gallup cannot dial the unit and collect the information it is storing.

However, any mains socket will do, and a shop can have several jackpoints installed. This will allow the unit to be moved around — for use of the rack facility at the end of each trading day it can be taken

Gallup: the new chart system

Retailing editor TERRI ANDERSON talks Gallup about Dataport and its system of compiling six national charts.

MALCOLM MATHER, director of Gallup, answers dealers' questions about the new chart compilation system, and the services his market reseach company can offer the record trade

- Q: How many shops will be on the Gallup chart
- A: Initially there will be 250, but this number will increase over the next couple of years. There is no fixed maximum number; we want the chart panel to be as big as possible
- Q: How does a dealer apply to join the chart
- There is no way of applying to join. The chart panel shops will be chosen by Gallup and invited to join
- Q: How will the shops be chosen?
- We have been given the lists of account holders from all the record companies, which include details of turnover in singles and LPs etc. From this we are compiling a composite list of record retail outlets of all types. We will check this with one-stops and wholesalers to ensure that it is as accurate and complete as possible.

 We will then stratify it—divide it up according to

geographical location, shop type and turnover.
Then, using standard market research random sampling techniques, we will select our chart panel so that the results they give will accurately reflect the pattern of record buying through difficult outlets in different parts of the country.

- Q: Will shops which are currently on the BMRB chart panel go on to the new panel?
- All the shops on our composite list will have an equal chance of being on the Gallup panel. Those which are BMRB chart shops at the moment will not automatically be chosen, neither will they be deliberately excluded — and the same goes for shops which are not now, or never have been, on the BMRB panel.



- How much will it cost a shop to be on the Gallup panel?
- Gallup will supply the chart shops with the data collection unit free, (because the BPI is paying for the first 250) and pay for the installation by British Telecom of the necessary jackpoint.
- Q: How easy, or difficult, is the data unit to use?
- We have been testing the first units in record shops (at first in a couple of indies and now in branches of bigger chains) and the staff tell us that operation is easy; anyone who can use a till can use a Gallup data unit. And we have found that keying in information on the unit takes about half the time required to make a written diary entry.
- Q: What about bar coding?
- Each data unit will have the necessary electronics to accept bar coding numbers, but we will not be providing bar code reading wands until a high percentage of music product packaging is bar
- Q: Is the data unit connected to the till?
- A: No, it is completely separate. We thought about designing a unit which would be attached to tills, but realised that there are so many different kinds of till in use that it would be impossible.
- Can dealers who are not on the chart panel buy data units?
- Yes, we will actively try to sell them to the trade; the more units there are in shops the better, from a point

of view of preventing chart hyping.
The cost of each unit will initially be £995, but this will reduce when enough have been ordered for the manufacturer to set up a production line (at pesent the low number required means that each one is individually hand built).

- Q: Will the Gallup charts be different to those we
- The only difference will be in the number of charts. As already described, there will be six instead of

wherever it is most convenient to count stock, and used there.

As a result of requests from a number of major record retailers, Gallup is extending the data unit's programming to include a facility for entering sales of chart singles by simply keying in each title's position in the current chart for any given week. This is expected to overcome the busy shop's problem of having no time to key in full catalogue numbers. All other sales will have to be keyed in full at the time of sale

There is, however a "rack facility" on the data unit. This allows shops which use a rack or masterbag stock control system to key in total sales of each title at the end of the day's trading, instead of as each sale is

The rack facility will, Gallup realises, inevitably cause many dealers to protest that shops which want to enter false information are being given a method of doing so.

The main, and theorectially very effective, safeguard against the kind of hyping where false entries are made by — or at the instigation of record reps is the data unit's quartz clock. To avoid suspicion of hype the rep would have to wait around for hours, or return on several days within a short period, to key in "sales". Equally, the shop staff would have to employ similar long drawn out methods.

But this safeguard is nullified if the day's sales are going to be entered via the rack facility, all at one time at the end of the day.

Director Malcolm Mather points

out that Gallup was faced with a difficult problem. The rack facility was essential for busy, large turnover shops, or branches of large specialist chains and multiples, so it would be physically impossible to record every catalogue number at the time of sale on a busy day. Therefore, the rack button was provided, and is available to be used by any shop which chooses to install the data unit as a stock control aid.

However, chart shops will only be permitted to use the rack facility

and rack information will accepted only on the Top 75 in the week's current chart. All other sales must be keyed individually.

Mather agrees that, human nature being what it is, a few dealers may be tempted to go to great lengths to falsify information. Ultimately as even Fort Knox could be broken into by someone with enough time, equipment and determination — the Gallup system can be hyped. Therefore, the use of the rack facility will be restricted to shops where management and staff are, as far as can be ascertained, above suspicion. All chart retailers will be asked to sign a code of conduct.

At any shop which is using the

data units as part of its stock control system the question of whether or not to feed in false information simply should not arise; Gallup hopes that no retailers or branch managers in their right senses are going to create confusion in sales records on which they will base their ordering, five per cent returns etc.

Manipulation

But the legally acceptable face of attempted chart manipulation, attempted chart manipulation, which comes within the definition of marketing strategy, is the freebie system. Sure identification of chart shops, or very accurate guessing, is vital for the distribution of any free product, to be of use in pushing those titles chartward.

Gallup points out that a data unit in every shop would end this ploy by making it impossibly expensive to operate. Every unit is identical to every other, and no-one will know which of those is being dialled up at any time to provide chart information.

But initially, Gallup admits, the

units will clearly identify the 250 chart shops.

Since it will cost a large threefigure sum to have a data unit if a shop is not on the panel, an obvious question is "what benefits will the non-chart shop get?"

There are two possibilities at present. The dealer can buy a mini computer and a printer and use - in conjunction with the data (which has no computing abilities only information storage) — to run his own stock control, based on breakdowns of sales of chart and on breakdowns or sales of a "fairly non-chart product. Or, for a "fairly " (which could, Mather states, drop to as little as £2 week if a large enough number of shops subscribe) and no further capital outlay, the dealer can get his own shop's breakdown of sales by title and by type of product, from Gallup The information will be dialled up by Gallup's computer, processed, and sent back to the shop printed-out in "hard copy" form.
Ultimately, if all goes according to

Gallup's most optimistic plan, the industry and trade will have a whole array of charts and information breakdowns, which will be totally accurate because such a high percentage of shops will have bought data units that hype and aggressive marketing will have been wiped out.

This will make being a chart shop a labour of love, not the rather lucrative position it proves to be now (quite legally and without any active complicity on the dealer's part where the freebie side of things is concerned).

Meanwhile, in the less than perfect present, Mather has wryly to admit that it is not purely an altruistic desire to help compile a fair set of charts which is prompting the steady stream of letters from dealers who want those data units on their

hitsingle 'If You Want My Love'



TOP 75 SINGLES WEEK

1	1	FAME Irene Cara	RSO 90
2	7	DA DA DA Trio M	obile Suit Corporation/Phonogram CORP 5
3	2	ABRACADABRA The Steve Miller Band	Mercury/Phonogram STEVE 3
4	9	SHY BOY Bananarama	London NANA 2
5	24	DON'T GO Yazoo	Mute YAZ 001
6	NEW	DRIVING IN MY CAR Madness	Stiff BUY 153
7	5	A NIGHT TO REMEMBER Shalamar	Solar K13162
8	12	IT STARTED WITH A KISS Hot Chocolate	RAK 344
9	31	COME ON EILEEN Dexys Midnight Runners & The	Mercury/Phonogram DEXYS 9 Emerald Express
10	4	INSIDE OUT Odyssey	RCA 226
11	8	NOW THOSE DAYS ARE OBucks Fizz	GONE RCA 241
12	6	MUSIC AND LIGHTS Imagination	R&B RBS 210
13	14	NIGHT TRAIN Visage	Polydor POSP 441
14	20	I SECOND THAT EMOTION Japan	Hansa HANSA 12
15	10	IKO IKO Natasha	Towerbell TOW 22
16	3	HAPPY TALK Captain Sensible	A&M CAP 1
17	35	THE ONLY WAY OUT Cliff Richard	EMI 5318
10	12	MURPHY'S LAW	

26	NEW	STOOL PIGEON Kid Creole & The Coconuts	Ze/Island WIP 6793
27	18	BEATLES MOVIE MEDLEY The Beatles	Parlophone R6055
28	37	TOO LATE Junior	Mercury/Phonogram MER 112
29	19	LAS PALABRAS DE AMOR Queen	EMI 5316
30	36	CHALK DUST—THE UMPIRE STRIK The Brat	ES BACK Hansa SMASH 1
31	33	ROCK THE CASBAH The Clash	CBS A24 79
32	38	LOVE IS IN CONTROL (FINGER ON T Donna Summer	Warner Brothers K79302
33	16	JUST WHO IS THE 5 O'CLOCK HER The Jam	O Polydor 2059 504
34	22	I'VE NEVER BEEN TO ME Charlene	Motown TMG 1260
35	NEW	STRANGE LITTLE GIRL The Stranglers	Liberty BP 412
36	66	THE CLAPPING SONG The Belle Stars	Stiff BUY 155
37	17	WORK THAT BODY Diana Ross	Capitol CL 241
38	43	NIGHTS IN WHITE SATIN Elkie Brooks	A&M AMS 8235
39	56	ARTHUR DALEY ('e's Alright) The Firm	Bark/Stiff HID 1
40	39	I WAS TIRED OF BEING ALONE Patrice Rushen	Elektra K13184
41	47	HURRY HOME Wavelength	Ariola ARO 281
42	NEW	THE HANGING GARDEN The Cure	Fiction FIC 15
43	27	HUNGRY LIKE THE WOLF	FMI 5705

51	48	PLAYTHING Linx	Chrysalis CHS 2621
52	50	LOVE HAS FOUND ITS WAY Dennis Brown	A&M AMS 8226
53	49	RENDEZVOUS Tygers Of Pan Tang	MCA 777
54	75	IEYA Toyah	Safari SAFE 28
55	59	TINY CHILDREN The Teardrop Explodes	Mercury/Phonogram TEAR 7
56	NEW	WAR CHILD Blondie	Chrysalis CHS 2624
57	29	AVALON Roxy Music	EG (Polydor) ROXY 4
58	74	RED SKIES The Fixx	MCA FIXX 3
59	68	SOUL DEEP Gary U.S. Bonds	EMI America EA 140
60	61	NOBODY MADE ME Randy Edelman	Rocket/Phonogram XPRES 81
61	45	GOODY TWO SHOES	CBS A2367
62	54	SOONER OR LATER Larry Graham	Warner Brothers K17925
63	73	CAN'T LIVE WITHOUT YOU Scorpions	Harvest HAR 5221
64	44	THE LOOK OF LOVE	Neutron/Phonogram NT 103
65	41	TORCH Soft Cell	Some Bizzare/Phonogram BZS 9
66	NEW	STAR Second Image	Polydor POSP 457
67	51	LET'S FUNK TONIGHT Blue Feather	Mercury/Phonogram MER 109
AR	-00	CRIMSON AND CLOVER	

The Drinces Trust Rock Gala. The Dominion Theatre July 21-1982



Sponsored by the British Phonographic Industry

i've been driving in my car

it's not quite a jaguar







I am delighted and most grateful that The British Phonographic Industry Limited has sponsored the first Rock Gala held in aid of The Prince's Trust. The event this evening is the culmination of a competition involving more than thirty groups of young musicians who have been helped by the Trust; my warmest thanks, therefore, go to those who have organised the competition, to those who have given such splendid prizes and particularly to the distinguished artists who have most generously given their services free for this occasion.

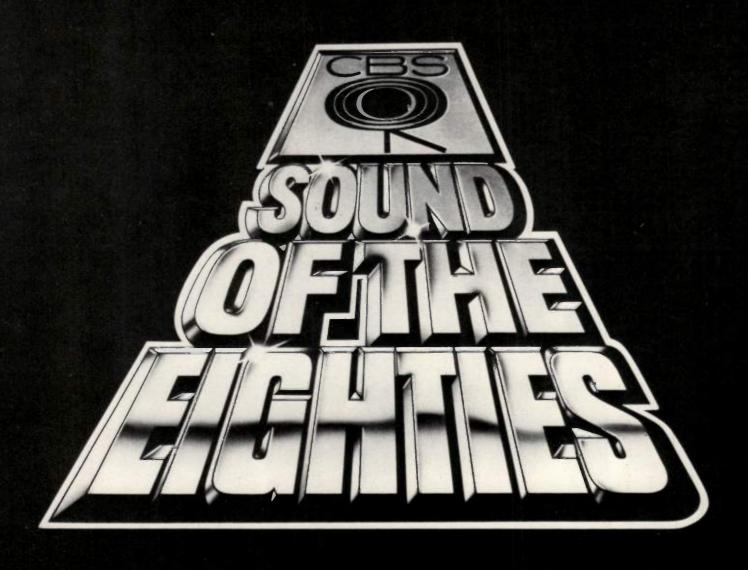
Maries.





...EMI Records
the great British Record Company





CBS lead in the 80's with Artist & Repertoire, Music Publishing, Recording, Selling, Marketing, Manufacturing and Distribution.



The Dominion Theatre July 21 1982

The Prince's Trust together with the BPI presents:

Madness

Unity—the winning band in the Prince's Trust competition

The Prince's Trust Rock
Gala All Stars featuring
Pete Townshend, Phil Collins,
Mick Karn, Gary Brooker,
Joan Armatrading, Robert Plant,
Ian Anderson, Midge Ure

Compere: Kid Jensen Producers: Pete Townshend & George Martin



MADNESS



MICK KARN



PHIL COLLINS



PETE TOWNSHEND

Prince's Trust at work with young people

HE PRINCE'S Trust was established in 1976 on the initiative of the Prince of Wales to assist young people who are at a social, economic or environmental disadvantage.

The Trust makes relatively small grants to individuals or independent spontaneous groups of young people below the age of 25 who produce proposals aimed at setting up self-help schemes or other activities which contribute to their own or other people's welfare or development.

Such enterprises range from leisure activities to projects which may help to relieve the problems faced by the young unemployed.

For example, a group of young people asked for a grant of £300 to purchase canoe-building kits. Having completed a

number, they formed themselves into an informal club; they are now building canoes specially adapted by themselves for use by the disabled they have recently received orders for 100 of the adapted canoes.

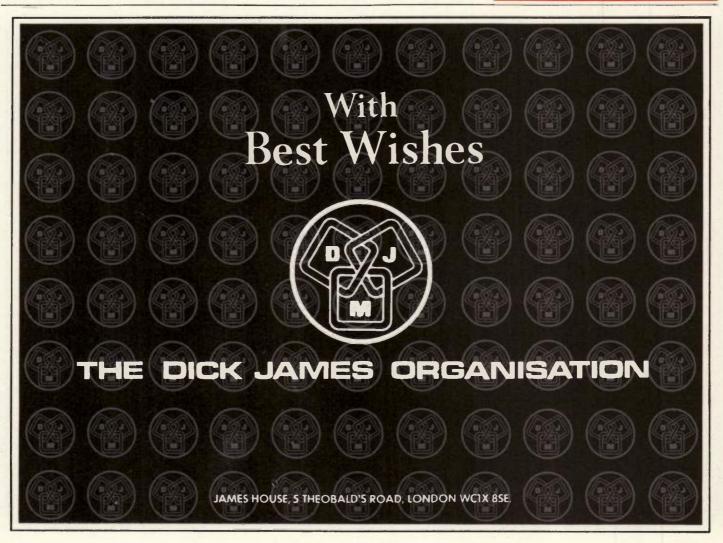
Some young musicians who had nowhere to practice found, with the help of the trust, a disused cricket pavilion. A grant of £500 and a considerable amount of work by the young people themselves has converted the building into a very suitable practice room.

A group of unemployed young people were given £300 to purchase a second-hand printing machine; they are now soliciting and obtaining orders.

Two 15-year-old girls were given an award to set up a holiday sports club in an inner city area where there had been recent riots which received considerable



JOHN DEACON, director general of the British Phonographic Industry (above) comments: "What particularly appeals to us is that The Prince's Trust is a charity for young people. It helps the sort of kids who are our customers. It deals with the problems of unemployment and the problems faced by young people today. Many are at a loss to know what to do. The Trust teaches them to think for themselves. Music is a very important vehicle for the Trust, and I believe the Trust is very much the sort of thing the record industry wants to be associated with "



media coverage. With the co-operation of the local education authority, which made a school gymnasium available without charge, every day for six weeks 100 or more children were kept off the streets and a number of on-going sports teams have now been established.

However, not only is financial assistance given to applicants who meet the trustees' criteria, but a considerable amount of advice and support is provided by members of the trust's trust's 20 regional committees, all of whom, together with the national officers, give their time in a voluntary capacity.

Over the last year more than 40 groups of young employed amateur musicians have been given grants to help towards the purchase of instruments, amplifying equipment etc and for renting rehearsal facilities. Thirty of these groups entered a competition to discover which was the most promising and that group, Unity, will be presented with an award tonight.

As the trust becomes more widely known to young people, the volume of applications increases. Tonight's event will provide additional resources and the trustees wish to record their gratitude to those who are taking part and all who are attending the event.

Further information about the trust may be obtained from the Administrator, The Prince's Trust, Drapers' Hall, London ECN 2DQ (01-920-0861).

*The Prince's Trust is registered by the Charity Commission - No 271325.



STATUS QUO, the British rock band with worldwide record sales exceeding 20 million, became the first rock band to play a full concert in front of royalty in May this year. The Prince Of Wales was in the audience for the band's gig at Birmingham's National Exhibition Centre. The event was a particularly special one, for, not only was Prince Charles among the 11,000 audience, but the show marked the 20th anniversary of Status Quo in the music business, and all the proceeds from it - estimated to be in the region of £50,000, were donated to the Prince's Trust. HRH is pictured above meeting Quo before the concert.



SOUNDWITHVSON

marathon man

HE WORLD of popular music has attracted more than a few colourful characters. None more so than Tony Stratton Smith, president of Charisma Records, journalist, racehorse owner and film producer.

Involved with many charitable events and occasions over the years, "Strat" usually prefers to play the role of the catalyst in bringing these things to fruition. You will rarely find his name in the credits as an official this or that, or as an executive committee member. But where, when it's something he believes in, the groundwork needs to be laid and the big strings pulled, Strat does it. It is largely thanks to him that tonight's Gala is taking place.

Pausing from watching Italy play Argentina in the World Cup and casting the lead roles for his next movie - a film based on the Manchester United-Munich air disaster which he has co-written with Keith Dewhurst, Strat, a man of many eloquent

words, takes up the story.

"About six months ago, Peter Smith and I ran into each other in Great Portland Street. Over a cup of coffee he told me about the Prince's Trust and the fact that they had funded or grant-aided some 30 bands with equipment or rehearsal facilities, and that the Prince was rather keen to run a competition involving all the bands.

"We were rather worried that such an event would prove to be an exhausting marathon for all concerned - and with all due respect, it would have been difficult to find an audience for such an event.

"So it was decided to conduct the eliminating rounds by asking each band to submit two songs on tape. The initial 30 tapes were whittled down to five by a panel of 12 ordinary London kids - 12 record buyers.

"Then the pros stepped in. Under the chairmanship of the Prince of Wales, Pete Townshend, George Martin, Peter Smith, Andrew Sheehan, and myself judged the tapes. That meeting, I should add, brought forth a very lively exchange of musical views and a variety of tastes. But the panel was unanimous in narrowing the field down to two bands.

'Then we thought, why not ask a major band to do a fund-raising gig and let the winners of the competition open the show? The Prince's Trust were most enthusiastic But I then felt here was a great



'Rock and roll is seizing on this opportunity to repay respects to the past. The artists are paying their respects to those kids who have not been so fortunate...

opportunity for our industry as a whole to put itself on show.

"Over the years, despite all the changes in fashion and taste, there has never been a rock industry showcase - and this is something I've resented.

"We have never had anything on the

lines of the Royal Variety Performance and that's become an area of light entertainment that's in decline, and, more important, has little to offer young people.

"The link with the Prince's Trust provided the ideal opportunity. It is a charity that links so closely with what so much of our music is about. In short, it is a

perfect marriage.

"The idea of taking the project to a commercial sponsor was not on, so I thought, why not take it to the industry? So, a half-nelson on BPI chairman Chris Wright after a day's racing got the ball rolling. The BPI responded almost immediately with £10,000 backing, plus the promise of its combined muscle to back the occasion.

'We had a marvellous first meeting at Chrysalis and it was amazing how rapidly things started to move . . . and with a little adroit work, we'd soon dragooned Pete Townshend and George Martin into

producing the show!

'The basic idea of the show is to have an all-star rhythm section, with for example, Phil Collins and Stewart Copeland alternating on drums - and fronted by a series of cameo performances by a number of guest stars.

'In one-and-a-half hours we are hoping to let people see, on one stage, a group of people who represent Britain's rock

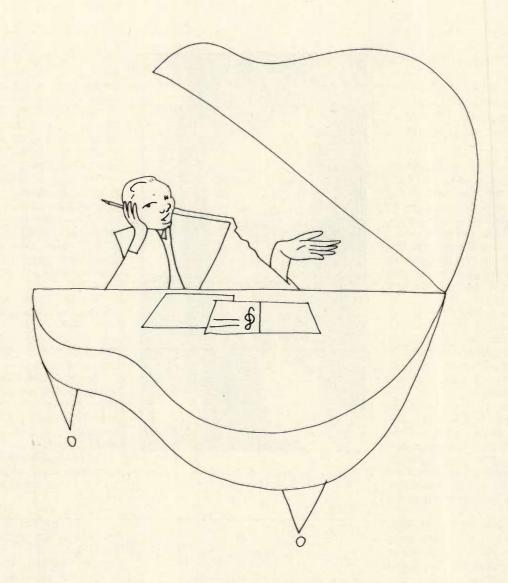
heritage.

"We in the record industry must be grateful to the Prince's Trust for giving us this opportunity to look at our own rock heritage.

"The response from the artists has thrilled me, especially their response to what the Prince's Trust is all about. It seems that rock and roll is seizing on this occasion as an opportunity to repay respects is the past. The artists are paying their respects to those kids who have not been so fortunate.

"The Prince himself saw very quickly the relationship between rock and roll and the work of his Trust. Obviously, he has been kept informed on all developments. He is also pleased with the idea of the Prince's Trust serving as a talent agent for the industry - He is delighted that his judges felt that at least three of the final five bands in the competition were worthy of being recorded.

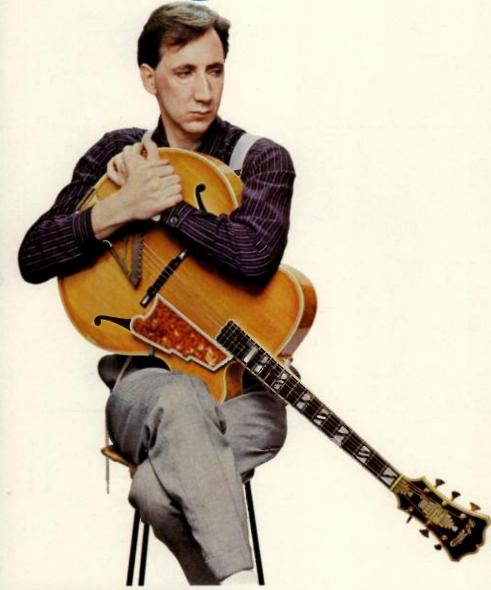
'If it hadn't been for his presence and encouragement, things would not have moved so quickly, if at all. He has been in at every stage."



"Music has charms they say."



Tonight's producers



GEORGEMARTIN (left)
"I am delighted to
be associated with
the first show of this
kind which is in aid
of such a worthwhile
charity as the Prince
of Wales Trust, which
helps a lot of underprivileged young
people of all races
and creeds in the
difficult time after
leaving school."

PETE TOWNSHEND
(left) "Particularly
in times of high
unemployment,
music is a great
way of passing
time. Kids can
find fulfilment
through music
and maybe make
a career out of it.
Hopefully, tonight's
show will open
a lot of peoples'
eyes."







STOP PRESS

ROBERT PLANT (top), Ian Anderson (centre) and Midge Ure (bottom) will all be appearing onstage at tonight's Gala. It will be Robert Plant's first major concert appearance since the Led Zeppelin European tour in 1980.



Madness: that great British institution

T TAKES only three years to become an institution . . . if you're a group called Madness, that is.

Even though their first record only came out in 1979, Madness have become the cornerstone of British pop. They are quirky, irreverent and even silly, but have enough respect and craftsmanship to hold the interest of hundreds of thousands of fans.

And the seven members of the group have found it all as easy as falling off a bicycle.

Jumping on the Two-Tone bandwagon launched by The Specials, Madness leapt into the charts with their first single The Prince. It was all part of a new reggae and ska movement designed to bring together

black and white youth through dancing and enjoying the same music together. The fans took to it like bees to honey.

Countless hits later the group haven't forgotten their roots and their history has now been recounted in a film called Take It Or Leave It, which tells the story of how the band quit their jobs as painters and decorators and progressed enough to make their own record. It is a story of ordinary young men, who wanted to spend their spare time doing something for fun and have some purpose.

"We just thought it would be a good idea to make a music business film without the rubbish," explains lead singer Suggs. "People are always seeing films of what being in a band is like, and we thought we'd just show how it all started, how easy it is."

"There is a certain amount of application, a certain amount of work

needed, but it's something anyone can do. Of course, nobody can learn to write songs until they've learned to play guitar or piano, but for Madness it was just a matter of collating our ideas. There's nothing more to it than that — nobody in the group is a superman.

"The big feeling then was that it was a group thing with all our mates around Camden. We used to play pubs because it was something for people to do."

Right from the start, Madness were a visual group. They were the only band — and still are — to have a full-time member (Chas Smash) who just dances round the stage; he and Suggs compliment each other perfectly mixing chirpy Cockney music hall with the black influenced dances to soul and reggae.

Their visual show has translated itself into countless videos shown on

Top Of The Pops and similar programmes.

The whole band put themselves in gaudy larger-than-life clothing and become a parody of the content of their songs. They snigger, they giggle and become natural actors as soon as the camera zooms in.

Yet again, making a video is a perfectly easy, natural thing for the group to do.

Along with Madness has come the "nutty sound", where good-natured humour is mingled with their increasingly varied repertoire of pop songs.

But Madness don't want to be seen as just a group of silly idiots. The very fact that they're doing a charity concert tonight shows that they do care about what goes on around them.

Their whole intention has been to bring young people together to enjoy themselves, without preaching or setting themselves up as leaders of a generation. Even in their earliest days, Madness wanted not only their mates, but all young people like them to come along and have a good evening of dancing and enjoying some fun music.

Madness want to be a group — not a bunch of musicians led by one person. Their fusion of ideas musically and visually is designed to end up with a quality that is easily accessible, but certainly not pap.

"I think that groups that are started by one person tend to be ruled by that person," explains Suggs. "Sometimes we have useless ideas, but it's still refreshing and stimulating to work together. It's fresh because we can always do what we want, yet we can always do it within the framework of Madness.

"It's very difficult to be in the mainstream of pop. Either you're a meaningless 'teenybop' pop band or you're not, as far as some people are concerned.

"They put the same division on the financial side, too. A group is either in it for the money or it isn't. But whatever people say or think, we aren't. We don't do things to pander to anyone, and we aren't in it for the money. We do it because we enjoy it.

"What we do is funny, but I hope people can see that we're not totally comical. I wouldn't deny our sense of humour, but I hope people don't think that it is all there is to Madness. I hope they realise there is a certain amount of thought given to it. Anyone can go out and look silly, but it's very hard to be original and incorporate other elements too."

The ideas responsible for their success have always come from the whole group. Their first single stayed

'It was all part of a new movement designed to bring together black and white youth through dancing and enjoying the same music together...'

in the chart for 10 weeks, One Step Beyond enjoyed three months in the hit parade, My Girl hit the number three spot in January 1980, and this May Madness finally get their first number one single with Cardiac Arrest — their twelfth consecutive hit.

A Greatest Hits album released earlier this spring went straight to the number one spot in the LP charts and 13 of their "nutty" videos have been put together for the Complete Madness video cassette. It's a superb compilation, revealing the group's natural ability to present themselves visually with a completely natural style.

Now it's July 1982, and Madness have reached another peak in their career. Prince Charles has asked them to headline this special concert for his Prince's Trust — along with half the

nation's youth, he sees the value of music by and for young people.

Madness have grown up a bit now. Some of them have married, and consequently moved to more suitable premises a mile or two out of Camden. But they're still in their early twenties, and still ready to get up and laugh with the best of them.

"We are really into doing it as a group," says guitarist Chrissie Boy. "When we were doing the Shut Up video we were all in policemen's uniforms running around in this park. When a police car came up, Chas said 'let's get one more take in before they arrest us! The police didn't of course, but that's the sort of spirit that's in the band.

"If there's something that's got to be done, we'll do it. Everyone in the group can be really nuts, and that's how I like it. I love it when we're all dressed up in the same sort of gear, it gives the group a sort of identity."

Although the money the lads have made has been used up by buying their own houses, their lifestyle hasn't really changed. In a year, they reckon that they get about three weeks' holiday in between touring and making records. And Madness are still a bunch of young men with the same ideals as anyone else. "We all do much the same things as we did before we had money," says Suggs. "We try hard to be as normal as possible as people. We try not to get pompous about it, we are the same as everyone else, nothing special.

"I think it would be really good if people didn't look up to bands any more. OK, you buy their records if you like them, but there's no need to idolise the bands. I actually do miss the early days when we were all mates in the pub, but I don't think I'd like to go back to them, or to feel that we'd be doing it for the rest of our lives.

"In five years time, I'll probably wish I was back doing silly videos."

And Chas adds: "It is like a job at times. But you realise it's a job that you want to do, and that you're lucky to be doing it".

Of tonight's Prince's Trust Rock Gala Suggs comments: "We don't get millions of offers for charity gigs, but we like to accept the ones we believe in.

"The Prince's Trust helps groups and youth clubs, particularly on the musical side. While most of the time I don't think you can solve all the problems facing young kids today, if you can give them the money to help them make music, it's got to be a good thing.

"Perhaps now they'll put us up for our MBEs!"

WITH THE FUTURE IN STEP Chrysalis

The Artful Dodger who made good

HERE IS an intriguing irony about the way Phil Collins (above, centre) achieved the recognition and credit he deserved for his work with Genesis. It was only when Peter Gabriel left the group in 1975 that the group's numerous admirers realised Collins was significantly more than just the drummer.

With an aplomb that staggered all who observed it, Collins literally stepped from behind the drum rostrum, took stage centre, and, more astonishingly, showed himself to have every required ingredient for being a front-man: a voice, a presence and a personality.

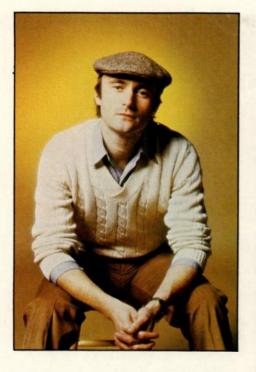
To critics and fans alike it may indeed have been a surprise — but to the other members of Genesis and to the friends who were aware of his wide ranging abilities, it merely confirmed what they already believed.

As Genesis member Tony Banks remarked at the time Collins joined the band: "Peter (Gabriel) and I thought he would be very good for the band. Quite honestly, he became far better than I ever thought he would. He ended up being by far the best musician in the band."

Collins' (born Chiswick, London, 1951) first childhood recollection is the toy drum he was given when he was five, and later, the toy drum kit made for him by his uncle. At the age of 12, he graduated to his first full drum kit.

At this time, however, drumming did not entirely monopolise Collins' life. He, like millions of others, occasionally dreamed of being a footballer — although the reverie tended to stop once he actually played.

At 14 he entered the Barbara Speake Stage School and, sometime afterwards, auditioned for a role in the West End production of Oliver. He played the Artful Dodger for nine months, until his voice



broke, and for a time acting seemed the most likely career for him to pursue.

Meanwhile, he was also flirting with music, experiencing his first semi-pro date as a drummer with a West London group called the Charge. Having got his first taste of another kind of performing, Collins was hooked. Numerous minor groups came and went before he joined a short-lived but much-publicised band called Flaming Youth. When it was extinguished in 1971, Collins auditioned for Genesis. The group was about to record its third album, Nursery Cryme, and Collins joined in time to work on that.

He's been with them ever since, and became the lead vocalist from A Trick Of The Tail (1976) onwards. He carried on drumming as well, athough when Genesis play live, a second drummer is hired to allow Collins as much flexibility as possible.

As well as being an occasional member of Brand X, Collins' other part-time activities include numerous session credits, among them Eno's Another Green World and Before And After Science, John Cale's Helen Of Troy, Robert Fripp's Exposure, Mike Oldfield's QE2 and John Martyn's Grace And Danger.

Eventually, he decided to make a solo album — Face Value, released by Virgin in early 1981. It was a huge worldwide success, both in its own right and in the number of hit singles it spawned.

Of Face Value, Collins says: "The songs had been around for a year or so, and eventually there were enough that I had confidence in. I just thought it was about time I did some songs exactly the way I wanted to. I recorded most of it at home on eight-track in the interests of getting the right spirit, then transferred it to 24-track. I had to go to Los Angeles to record some of the people, so I did the vocals there as well. In general, I tried to do as much as possible myself."

His second solo album is now completed and scheduled for release in October this year. Like Face Value, much of the material has been recorded at his home.

Japan scotch rumours

APAN, A band that came in for a considerable amount of adverse criticism — aimed more at their image than at their music — finally found their deserved recognition in 1982 with the success of the album Tin Drum, released on Virgin Records.

Although when they chose to call themselves Japan they had no special affinity with the country, over their six years together Japan have in fact developed a fascination not just with that country, but with their oriental neighbours in China.

While this year has seen the band find commercial success, it has also been witness to countless rumours of the band's imminent split. With each of the band members planning various solo projects, these rumours are likely to persist.

Japan, however, are nothing if not unpredictable, so it is somehow characteristic that the announcement of their biggest ever UK tour should come at a time when these split rumours are at fever pitch. The tour, starting at the Guild Hall, Portsmouth on October 20, has surprised everyone. But tour they will, and hopefully provide further evidence of their stature.

In the meantime there are promotional activities in the USA, the various solo projects and, before Christmas, a Japanese tour.

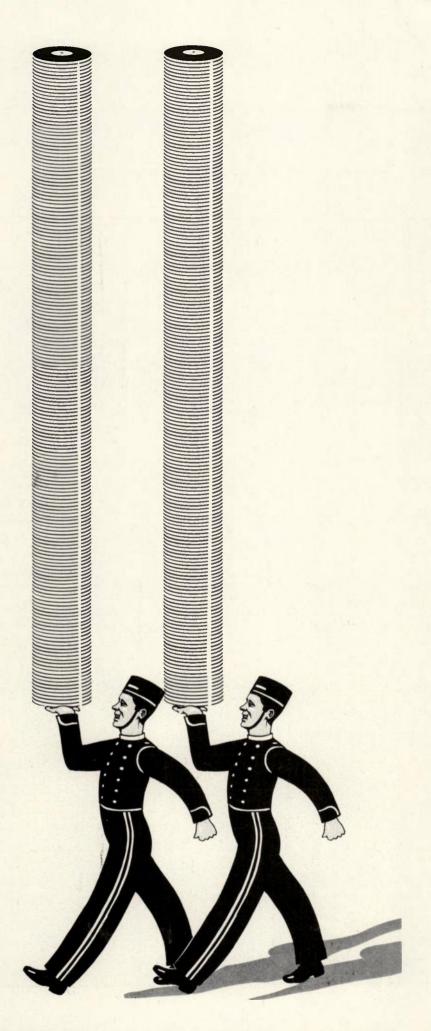
*Bass player Mick Karn (below, right), who will be onstage tonight, plans to have his solo album ready for release in the early autumn.





APPLAUSE ASYLUM ATLANTIC AUTOMATIC BEGGARS BANQUET BIG TREE RECORDS COTILLION DARK HORSE **ELEKTRA ELEKTRA CURB** ELEKTRA MUSICIAN **EMERALD CITY ETERNAL** F-BEAT **FULL MOON KOROVA** MIRAGE QWEST REAL REPRISE **RIVA** SIRE **SOLAR SWAN SONG** WARNER BROTHERS WARNER CURB **WEA RECORDS** WEA RECORDS INTERNATIONAL

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THE COMMITTEE for the Prince's Trust Rock Gala – Peter Smith, Richard Shaw and George Pratt-in conjunction with the BPI Rock Gala Committee-Chris Wright, John Deacon, George Martin, Tony Stratton Smith, Miles Copeland, Stephen James, Andrew Sheehan, Bobby Pridden and Charles Levison—gratefully acknowledges the support for tonight's show given by the following:

Basing Street Studios

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Swansong Records

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Tasco Sound Joe Browne Trade Printing

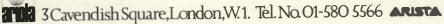
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Virgin Records

Simon Draper

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Words: Jim Evans Design: Danny Van Emden



We may not have... The Three Degrees

But we do have...

Genesis
Peter Gabriel
Steve Hackett
Monty Python
Rick Wakeman
Afraid of Mice
24 Hrs
& many more



Charisma Records Ltd., 90 Wardour St., London W1.

Gary Brooker

F ONE record could be said to epitomise psychedelia it has to be Procul Harum's A Whiter Shade Of Pale. The voice and music came



courtesy of Gary Brooker (below) which brings us neatly to 1982 and tonight's Rock Gala at which he will be performing.

Gary's second solo LP, Lead Me To The Water, has only recently been released, but his musical career stretches back to 1963 when he joined The Paramounts. It was a chance meeting three years later with lyricist Keith Reid that lead to the formation of Procul Harum. Shortly afterwards Keith came up with the words for A Whiter Shade Of Pale and Gary, inspired by Bach, wrote the music.

The rest, as they say, is now history.

A Whiter Shade was a worldwide number one for many months and the group built on this success with further hit singles like Conquistador and Pandora's Box.

However, 1977 saw the members of Procul Harum go their separate ways and Gary has since worked with distinguished musicians like George Harrison, Eric Clapton and Phil Collins, who is also appearing tonight.



JOAN ARMATRADING (above) is interrupting the recording of her new album in Stockholm and making a flying visit to London to appear at tonight's Gala.

Born on the island of St Kitts in the West Indies, Joan has been based in the UK since her family moved to Birmingham when she was seven years old.

She has long been recognised as the fine singer-songwriter she undoubtedly is, and her albums and live performances have confirmed this. Her last two albums, Me Myself I and Walk Under Ladders, together with regular touring, have now established her internationally.

For Joan, it is the music that counts. As she once told Spare Rib magazine, "I wish people would just listen to the songs and leave me alone."



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1982

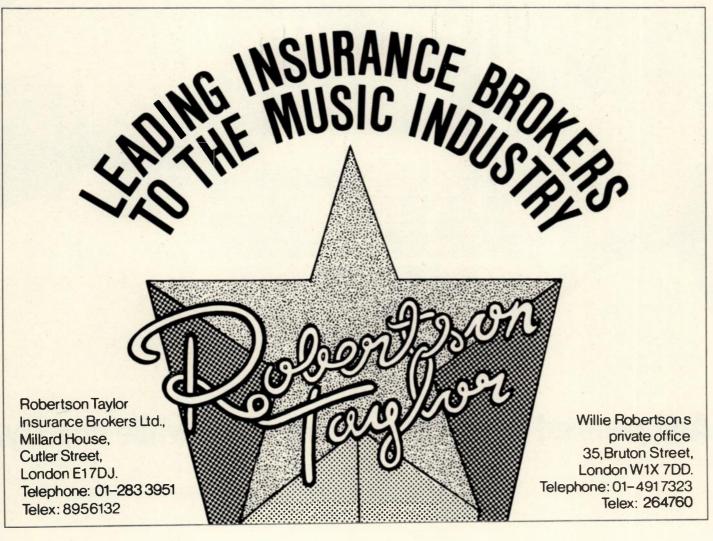
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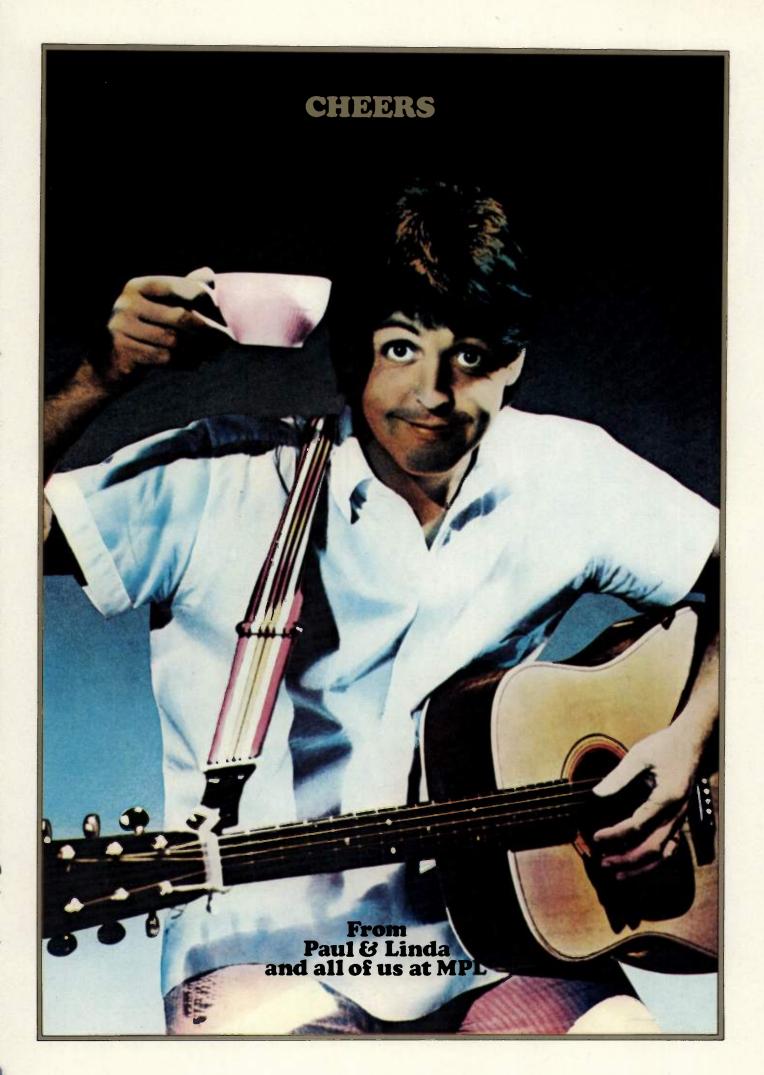
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PUBLISHING FEATURE

The standards of a lifetime

(July 20) is a very special day in the annals of British songwriting. It marks the 80th birthday of Jimmy Kennedy, a dapper gentle-man whose appearance belies this years and whose songwriting credits read like a What's What of hits of the Thirties, Forties and Fifties.

He must be the senior songwriter by age as well as attainment, with the exception of the nonagenarian Irving Berlin, and he is still very much au fait with the world of popular music, even though most of it leaves him rather cold these days.

"I don't bother to write now because the market is not my kind and I don't like it," he said with the frank asperity which has characterised him throughout his long career. "My days were the days when you could create standards, and there were publishers around who knew how to help you create them."

exhilarating and occasionally heartbreaking.
The Twenties and Thirties were

dominated in music finances by song print copies before the postwar boom of the record, and the kings of the scene were the broadcasting bandleaders and the music hall variety stars who could turn a song into a national favourite

Such liking often did not come cheaply, with a sliding scale of plug fees or a piece of the royalty action given away and frequently deducted from the royalties of the actual songwriter

Kennedy learned about the fiscal pitfalls the hard way — he sold one. song away for three guineas under

normal songwriting contract for royalties — and he has remained an astute and alert businessman ever since, husbanding his hits and their

since, husbanding his hits and their rights as well as creating them.

The hits themselves are a litany of evergeen standards. Among them are Isle of Capri, South Of The Border, Red Sails In The Sunset, Harbour Lights, My Prayer, Teddy Bears' Picnic, The Hokey Cokey, and Hometown. Kennedy is basically a lyricist — his first job was lyric editor at Feldman Music — but lyric editor at Feldman Music - but he and his main collaborator, the late Michael Carr, often shared lyrics and melody between them in their creative endeavours.

"My first hit was in 1931," Kennedy recalled. "The vogue at that time was for 'gang' songs like The More We Are Together and Show Me The Way To Go Home, and I wrote one called The Barmaid's Song which Gracie Fields recorded. It earned me £600, which was a lot of money then, but I still try to forget it!"

Kennedy's post as staff lyric writer and editor at Feldman gave him the useful chance to write English lyrics for hit tunes from the Continent such as Play To Me, Gipsy and the tango Oh Donna Clara. It also brought him into contact with Wilhelm Grosz, a former professor at the Vienna Conservatory and a refugee from the Nazi anschluss in

"He played me a snatch of melody on one occasion which impressed me at once," said Kennedy. "I thought he had just made it up on the spot, but it turned out to be a traditional folk air. Anyway, it became The Isle Of Capri."

As well as his Feldman service,

Kennedy worked and wrote for Peter Maurice Music and Campbell Connelly later, an Bernstein in the US and with Shapiro

He says diffidently that he lives off his earnings from "a handful of standards" out of about 600 published songs, and the biggest royalty spinners of the handful are Harbour Lights, Red Sails In The Sunset, South Of the Border, and My Prayer

The first hit from his collaboration with Carr (which also produced South Of The Border and Hometown among others) was Does Your Mother Come From Ireland?, which, alongside Galway Bay, was the late Bing Crosby's favourite song. Kennedy speaks of his work with Carr in a somewhat baffled

"We had very little in common, and we fought furiously about what we were trying to write. But Michael was always keen to write and earn money, and I found him stimulating."

Kennedy went to the US in 1947 and remained there until 1960. With the luck of the Irish, one of his first American-based compositions was Apple Blossom Wedding, which coincided with the wedding of the Queen (then Princess Elizabeth) to Prince Philip, an event which did the song no harm at all.

One of his main collaborators in the US was Nat Simon, and among the Kennedy transatlatic hit roster were Istanbul (Not Constantinople), And Mimi, and April In Portugal.

"I also wrote quite a lot of country songs for Eddy Arnold, Hank Snow and other Nashville stars. Then rock 'n' roll took over in 1960, and I thought it's not for me."

Kennedy escaped to Switzerland, although he readily concedes that his royalties were swollen nicely when people like Fats Domino covered his songs in their own style.

He found Switzerland dull, but at least conducive to composing, mostly instrumentals. Twenty-four of the latter found their way into the BBC's coded music library, and one of them with lyrics added became Val Donnican's first hit as The Jarvey Was A Leprechaun.'

Kennedy, who says his ancestry is part Irish, moved to County Wicklow in 1971, and has written only one song since entitled Let There Be Peace, which has acquired the status of a hymn.

He spends his time supervising the business side of his song treasury, paying close and shrewd attention to issues such as reversionary rights, answering a constantly heavy correspondence from all over the world, and taking his chairmanship of BASCA seriously to the extent of regular visits to London.

He is as uncompromising now about the current music scene as he was during the War when he indignantly refused the opportunity of writing English lyrics for the German hit Lili Marlene on the grounds that it was tantamount to

Kennedy reckons the only chance of writing lasting standard material these days with any prospect of success is through the medium of the stage or film musical, but he has some practical advice for aspiring songsmiths which echoes his experience with Michael Carr: "Incentive is much more important than inspiration.

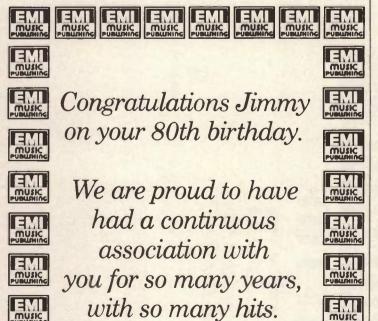


JIMMY KENNEDY: "Incentive is much more important than inspiration.



Congratulations to Jimmy Kennedy on reaching his 80th Birthday. We are most proud of our association with him during these great years. From Roy Berry, the Directors & Staff





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VARIOUS SOUNDS D'AFRIQUE VOL II Estand 18SP 4008! £2.75 [E]
VARIOUS SOUNDS D'AFRIQUE VOL II Estand 18SP 4008! £2.75 [E]
VARIOUS SOUNDS D'AFRIQUE VOL II Est II Island ZCISP 4008 [cassette only] £2.75 [E]
VARIOUS SOUNDS SCOTTISH Bluebell BBR/LP 147!— IHI
VARIOUS SOUNDS D'AFRIQUE VOL AND LISMOR LICS 5113 (cassette only] [H]
VARIOUS WESTERN WAYS Audicord AC 143 (cassette only] [H]
VARIOUS WESTERN WAYS Audicord AC 143 (cassette only] [H]
VARIOUS YOUR OWN ... YOUR VERY OWN ... STARS OF THE MUSIC HALL ASV AJA 5004!— £2.43 [A)

WALLER, Fats FATS AT THE ORGAN ASV AJA 5007/ZCAJA 5007 £2.43 (A)
WHITEMAN, Paul & His Orchestra with Bix Beiderbecke & Bing Crosby BIX 'N BING ASV AJA 5005/— £2.43 (A)
WILSON, Delroy GO AWAY DREAM Black Music BMLP 803/— £2.95 (JS)

YOUNG, Gordon ACCORDIAN TODAY Lochshore LOCLP 1011/2CLOC 1011 IAI











ARTISIS WITH new releases this week, from the top: Creation Rebel, Kevin Rowland (of Dexys Midnight Runners), Aswad, Keith Jarrett and Donna Summer.

Distributor code: see singles releases page

July 23, 1982

LP REVIEWS

VARIOUS ARTISTS

VARIOUS ARTISTS

Music and Rhythm. WEA K68045. Double album linked with the WOMAD festival last weekend, featuring an impressive line-up including Peter Gabriel, XTC, The Beat, Pete Townshend, Jon Hassel, David Byrne and Peter Hammill with some of the exponents of the Afro-Caribbean and Arab sounds (Drums of Makebuko, Alhaji Ibrahim Abdulai, Rico, Mighty Sparrow and Nusrat Fateh Ali Khan) which excited and inspired those artists to weave them into their own music. With African drum rhythms dominating a number of UK hits at present, the generally good sales of everything under the reggae banner, plus the weight of the UK names included, this should be a strong seller.

BA ROBERTSON

R&BA. Asylum K52383. Producer: artist. In style it lives up to the title, though R&B takes a distinct second place to BA. Plenty of vocal help from Maggie Bell (and fleeting "appearances" by Cliff Richard and Paul Jones) and solid backing from musos including Alan Gorrie, Bill Livesy and Billy Bremner. Will satisfy his fans.

Power Play. Capitol EST 12218. Fourth album from Canadian heavy(ish) rock outfit has a mellower feel than the third, The Nature Of The Beast, which was their first to take off in the UK. Obviously, further UK dates would boost what should be a strong seller.

THE RODS

Wild Dogs. Arista SPART 1196. Second album from New York-based HM outfit already widely tipped for the big league. Pounding, unsubtle rhythms and coarse guitar riffs back the straining vocals—ideal ingredients for head bangers.

KEVIN ROWLAND AND DEXY'S MIDNIGHT RUNNERS
Too-Rye-Ay. Mercury MERS 5. Difficult to predict how this
somewhat different Dexy's album will fare. With Langer,
Winstanley and Rowland in the production seat, a wealth of ideas
have ended up on vinyl with varying degrees of success. The
extensive use of fiddles, tin whistles, flute and saxophone give a
happy-go-lucky feel to an otherwise tight production.

JUICE NEWTON

Quiet Lies. Capitol EST 12210. Producer: Richard Landis. A very strong country rock LP which lives up to the vocal/arrangement/production standards set by previous singles and LPs. Apart from current Love's Been A Little Bit single several other cuts deserve radio play (e.g. Love Sail Away). Ideal for in-store play, which will sell it.

Inner Feelings. Epic EPC 85568. His fourth album sees Ocean's debut as a producer and the result is a much more lively and bouncy work than his previous efforts. Two numbers stand out, Calypso Funkin and the title track, and there is plenty of strong singles

BARCLAY JAMES HARVEST
A Concert For The People (Berlin). Polydor POLD 5052.
Producers: BJH, Martin Lawrence and Ian Southerington. They have never been huge in the UK but are very successful in Europe and particularly in Germany where the nine tracks were recorded before 175,000 people at a free concert in Berlin in 1980. The album contains BJH classics plus two songs specially written for the concert. The gig was filmed and a half-hour special is being screened next week as part of BBC-1's Late Night In Concert series presented by Anne Nightingale, providing a welcome promotional boost. boost.

ASWAD

Not Satisfied. CBS 85666. This band go from strength to strength

New Chapter was one of last year's finest reggae albums, and
Not Satisfied is certainly one of this year's. Their rhythms and soulfeeling have always been of the highest standards — and now their
lyrics are too — avoiding the clichéd myths of Rasta and settling
instead for the realities of 1982. If any album is going to help reggae
"cross over", this is it. Includes free 10" dub single.

KING SUNNY ADE "Juju Music". Island ILPS 9712. Juju music is big business in West Africa. In Nigeria, Sunny Ade's albums sell around 200,000 a time. It is a fascinating musical form, blending modern electric instruments with traditional drums and vocals — and the result is a delightful sound that oozes personality. It deserves a wide hearing. It will probably be through the clubs that this infectious music will break here. break here.

MARSHALL CRENSHAW

Marshall Crenshaw Warner Bros BSK 3673. Producers: artist and Richard Gottehrer. The name isn't going to ring many bells this side of the Atlantic and the garish artwork cover is not going to do Crenshaw many favours in attracting custom either. But despite all these drawbacks this is an immensely enjoyable, easy to listen to .P.— a bit like early Elvis Costello without the venom. One worth eally pushing and playing in-store. Cynical Girl single, taken from he LP, could attract attention. Deserves a break.

Under The Big Black Sun. Elektra K 52401. No single and no interest from radio playlisters yet — but some good reviews in the consumer pop papers, X are sounding like a band which will eventually interest a lot of people. Vocal harmonies are irresistible (play track 2 side 1 in the shop), calling to mind the likes of Pentangle, Dando Shaft and The Tourists — but not really comparable on material, which is US West Coast post punk pop. Give this one a try.

Album review ratings outside Top 10 and Top 50:— *** good, ** fair, * poor sales predicted in own specialist market. Star rating under General heading indicates sales potential in general pop/rock market, with *** rating indicating likely entry into lower half of chart only.

CHART FOR WEEK-ENDING JULY 24

ORDER FORM CHART TO PIO ALBUMS

___1 = RE-ENTRY

= PLATINUM LP
(300,000 units as of Jan '79)

NEW ENTRY

= GOLD LP {100,000 units as of Jan '79} = SILVER LP {60,000 units as of Jan '79}

-		_	140		Label number
This Week	La		Wks on Chart	TITLE Artist (producer)	(distributo
1	1	1		LEXICON OF LOVE	Neutron/Phonogram NTRS 1 (F C: NTRSC
= 1	5		FAM		RSO 2479 253 (I
3	4		LOVE	AND DANCING	Virgin OVED 6 (C
_			The Le	ague Unlimited Orchestra (Martin LON	Rushent) C: OVEDC:
4	3		Roxy	Music (Rhett Davies/Roxy Music) URES AT ELEVEN	C: EGHPC 5
5	2	;	Robert	Plant (Robert Plant)	SwanSong SSK 59418 (V C: SK4 5941
6	16	19		CONCERT IN CENTRAL PA and Garfunkel (Simon/Garfunkel/Ra	
7	8	7	STILL	LIFE (AMERICAN CONCE	RT 1981) Rolling Stones CUN 39115 (C: TC-CUN 3911
8	6	3	MIRA	GE	Warner Brothers K56952 (W
9	•	13	COM	ood Mac (Buckingham/Dashut/Caille PLETE MADNESS	Stiff HIT.TV 110
	9	13	Madne	ss (Langer/Winstanley)	C: ZHIT TV
10	10	6	The St	eve Miller Band (Miller/Mallaber)	Mercury/Phonogram 6302 204 (f C: 7144 20
11	13	2		EAMING FOR VENGEANC Priest (Tom Allom)	CBS 85941 (C C: 40/8594
12	11	12	,	PICAL GANGSTERS sole & The Coconuts (August Darne	Ze/Island ILPS 7016 (E (II) C: ICT 701
13	7	- 3	IMPE	RIAL BEDROOM	F.Beat XXLP 17 (W
			OVFI	ostello & The Attractions (Geoff Em RLOAD	erick) C: XXC 1: Ronco RTL 2079 (B
14	12	4	Various	(Various)	C: 4CRTL 207
15	15	10	RIO Duran	Duran (Colin Thurston)	EMI EMC 3411 (E C: TC-EMC 341
16				(IDS FROM FAME (Barry Fasman)	BBC REP 447 (A C: ZCH 447
17	14	15	ASIA		Geffen GEF 85577 (C C: 40/8557
10		12	THE	OF WAR	Parlophone PCTC 259 (E
18	22	12	Paul M	cCartney (George Martin)	C: TC-PCTC 25:
19	23	11	Shakat	ak (Nigel Wright)	C: POLSC 105
20	29	18	Shalan	NDS nar (Leon F Sylvers III)	Solar K52345 (W C: K45234
21	27	4		PY TOGETHER by (Jimmy Douglass)	RCA RCALP 6036 (R C: RCAK 603
22	25	6	THE	CHANCELING	Safari VOOR 9 (SF
			THRI	Steve Lillywhite)	C: VOORC Charisma/Phonogram GE 2002 (F
23	18	7	Genes	s (Genesis)	C: GEMC 200
24	28	28		SONGS Streisand (Various)	CBS 10031 (C C: 40 1003
25	19	4		IQUE	Arista SPART 1185 (F C: TCART 1189
26	37	39	DAR		Virgin V 2192 (C
27	-		Human	League (Martin Rushent/Human Le STOP ECSTATIC DANCIN	aguer C: TCV 219.
	17	5	Soft Ce	SPACE	Some Bizzare Phonogram BZX 1012 (F
28	21	11	Queen	(Queen/Mack)	EMI EMA 797 (E C: TC-EMA 79
29	33	2		D TROUBLE peedwagon (Cronin/Richrath/Beami:	Epic EPC 85789 (C sh/Gratzer) C: 40/85789
30	63	2		SIMON AND GARFUNKEI and Garfunkel (Simon/Garfunkel/	
31	26	7	WINE	SONG	Warner Brothers K57011 (W
		_		Crawford (Tommy Lipuma) CHED ON SWING	C: K4 5701
32	39	9	The Kir	gs Of Swing Orchestra (Bob James	(Julian Lee) C: OCE 2166
33	30	12		OU READY Fizz (Andy Hill)	RCA RCALP 8000 (R)
34	40	10		BAT ROCK sh (The Clash/Glyn Johns)	CBS FMLN 2 (C C: FMLN 40/2
35	35	39	BODY	TALK	R&B RBLP 1001 (A
36	70	2		ANVIL	C: ZCRB 1001 Polydor POLD 5050 (F
	-	_		(Visage/Midge Ure)	C: POLDC 5050 EMI EMC 3400 (E
37	31	15	Iron Ma	iden (Martin Birch)	C: TC-EMC 3400
38	37	18		RIOTS OF FIRE s (Vangelis)	Polydor POLS 1026 (F)
39	34	185		OUT OF HELL paf (Todd Rundgren)	Epic/Cleveland Int. EPC 82419 (C C: 40,82419
10	61	15	A FLO	OCK OF SEAGULLS	Jive HOP 201 (C
11	20	40		Of Seagulls (Mike Howlett)	C: HOPC 20' Motown TMSP 6012 (R)
_	20	10		Vonder (Stevie Wonder)	C: CTMSP 6012
12	36	36	PEAR Elkie Br	ooks (Gus Dudgeon)	A&M ELK 1981 (C C: CLK 1981
13	88	2		IEVER BEEN TO ME le (Ron Miller)	Motown STML 12171 (R) C: CSTML 12171
4	24	4	TURB	OTRAX	K-tel NE 1176 (K)
15	E2	27		(Various) N GREATEST HITS	C: CE 2176
	53	37	Queen (Various) E-STRUCK	C: TC EMTV 30
16	48	6	David E	ssex (David Essex)	Mercury/Phonogram MERS 4 (F) C: MERSC 4
16	49	33		STOP EROTIC CABARET (Mike Thorne)	Some Bizzare/Phonogram BZ LP 2(F. C: BZ MC 2
18	89	2		SONGS Bassey (Johnny Harris)	Applause APKL 1163 (K) C: APKL 2163
19	59	34	TIN D	RUM	Virgin V 2209 (C)
				Steve Nye) AN WEST	C: TCV 2209
50	32	21		One Hundred (Bob Sargeant)	C: TCHC 100

This L Week V		Wks on TITLE Artist (producer) Label number Chart (distributor)	
52	13 13	BARRY LIVE IN BRITAIN Barry Manilow (Barry Manilow) Arista ARTV 4 (F) C: ARTVC 4	
	11 6	TROOPS OF TOMORROW Secret SEC 8 (C)	
FA	58 34	4 Atlantic K 50796 (W)	
==	15 9	EYE IN THE SKY Arista 204 666 (F)	
50	14 4	The Alan Parsons Project (Alan Parsons) C: 404 666 GOLD MCA MCF 3145 (C)	
	-	Steely Dan (Gary Ketz) C: MCFC 3145	
	55 11	Jean Michel Jarre (Francis Dreyfus) C: PODVC 3 THE EAGLE HAS LANDED Carrere CAL 137 (R)	
	17 10	Saxon (Saxon) C. CAC 137 FOR THOSE AROUT TO ROCK Atlantic K50851 (W)	
-	75 3	A C/DC (Robert John Lange) C: K4 50851 A CONCERT FOR THE PEOPLE (BERLIN) Polydor POLD 5052 (F)	
= 59		Barclay James Harvest (Harvest/Lawrence/Southerington) C: POLDC 5052	
-	35 19	The Jam (Peter Wilson) C: POLDC 5055	
-	10	The Associates (Mike Redges/Associates) C. ASCOT	
63	55 10	Kim Wilde (Ricky Wilde)	
64	- 1	ASSEMBLAGE Hansa HANLP 1 (A) Japan (Singer/Morodo/Punter) C: ZCHANLP 1	
65	_	THE SINGLES Roy Wood (Various) Speed SPEED 1000 (A) C: ZCSPE 1000	
66		NOT SATISFIED Aswad (Aswad/Michael Campbel) CBS 85666 (C) C: 40(85666	
67	52 25	ALL FOR A SONG Barbara Dickson (Mike Batt) Epic EPC 10030 (C) C: 40 10030	
68	52 8	THE HUNTER Chrysalis CDL 1384 (F)	
69	34 9	DURAN DURAN EMI EMC 3372 (E)	
70	69 6	ALL THE GREAT HITS Motown STMA 8036 (R)	
71	4 18	FIVE MILES OUT Virgin V2222 (C)	
70	6 17	SKY 4—FORTHCOMING Ariola ASKY 4(A	
70	8 14	Sky (Sky Clark/Bendall) C: ZCASK 4 1982 Vertigo/Phonogram 6302 189 (F)	
74	4 4	NIGHT AND DAY ABM AMLH 64906 (C)	-
75		Joe Jackson (Kershenbaum/Jackson) C: CAM 64306 THE LOVE THAT WHIRLS (DIARY OF A THINKING HEART)	-
76		Bill Nelson (Bill Nelson) Mercury/Phonogram WHIRL 3 (F) C: CURL 3 BEAT EG (Polydor) EGLP 51 (F)	
777		King Crimson (Rhett Davies) C: EGMC 51 12 GREATEST HITS VOLUME 2 CBS 85844 (C)	1
70	3 6	Neil Diamond (Various) C: 40/85844	-
70		Fleetwood Mac (Fleetwood Mac/Dashut/Caillat) C: 456344 ON THE LINE EMI America AML 3022 (E)	
	55 3	Gary U.S. Bonds (Bruce Springsteen/Miami Steve) ALL THE REST COWROVS HAVE CHINESE EVES	-
80		Pete Townshend (Chris Thomas) Atco K50889 (W) C: K4 50889 SIMON AND GARFUNKEL'S GREATEST HITS CBS 69003 (C)	-
81	- 1	Simon and Garfunkel (Simon/Garfunkel/Halee/Johnston) C: 40'69003 SHAPE UP & DANCE/A. RIPPON (Vol Two) Lifestyle LEG 2 (C)	
82		Angela Rippon (R. Simon) C: LEGC 2 BROADSWORD AND THE BEAST Chrysalis CDL 1380 (F)	
-	76 10	Jethro Tull (Paul Samwell-Smith) C: ZCDL 1380 WILD DOGS Arista SPART 1196 (F)	
84		The Rods (Canedy/Feinsteln/Pearson) C: TCART 1196	
85 8	0 4	- (Sylvia Cartner)	
86 6	7 6	Black Unuru (Dundar/Snakespeare) C: IC1 9701	
87		THE PARTY'S OVER Talk Talk (-) C: TC-EMC 3413	
88	1 6	Diana Ross (Diana Ross)	
89 9	6 2	MAKIN' MOVIES Dire Straits (Iovine/Knopfler) Vertigo/Phonogram 6359 034 (F) C: 7150 034	
90		JUNKYARD 4AD CAD 207 (I/P) The Birthday Party (Tony Cohen) C: None	
91	3 19	THE FUN BOY THREE Fun Boy Three (Jordan/Fun Boy Three) C: ZCHR 1383	
92 9	1 8	PENTHOUSE & PAVEMENT Heaven 17 (BEF) Virgin V2208 (C) C: TCV 2208	
93 6	8 6	SHAPE UP & DANCE/F. KENDAL (Vol One) Lifestyle LEG 1 (C) Felicity Kendal (Martin Levan) C: LEGC 1	
94	00 29	CHRISTOPHER CROSS Christopher Cross (M. Omartian) Warner Brothers K 56789 (W) C. K4-56789	
95 s	7 2	LOVE HAS FOUND ITS WAY Dennis Brown (Gibbs/Lindo/Brown) A&M AMLH 64886 (C) C: CAM 64886	
96		THROWIN' DOWN Rick James (Rick James) C: CSTML 12167 C: CSTML 12167	
97	_ 1	THE WALL Harvest SHDW 411 (F)	1 -
98	- 1	THE DISE AND EALL OF ZIGGY STARDUST - BCA INTS 5062 (B)	
99	57 5	KILLERS Casablanca/Phonogram CANI 1/FI	
100	31 10	WE ARE THE LEAGUE WXYZ LMNOP 1 (P/EP)	
		O. EMMOTO I	

"The British Market Research Bureau Ltd wish it to be understood that all titles appearing at the lower end of the album chart are selling over the counter in similar volumes."

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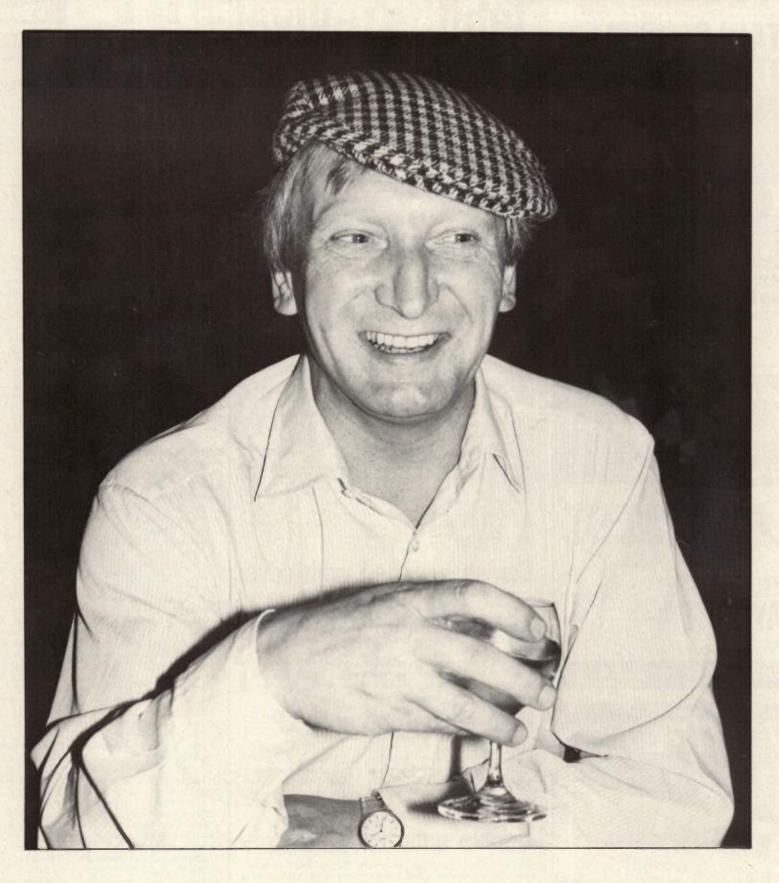
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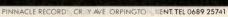
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Tabitha revival JJ Barrie

GRAHAM SCLATER is reactivating Tabitha Records to release an album by Cornwall-based rock and roll band. Shades, as well as re-issuing the Colin Wilson LP, Cloudburst (TAB 101) and four singles, Pebble On The Beach by Annie Noel (TAB 1), I Can't Take My Eyes Off You by Frank Yonko (TAB 2), Leroy by Shades (TAB 4) and Love Is Me, Love Is You by Barrie Cutler

Sclater is also currently recording three new acts, Alien, a fivepiece rock group from Leicester, London duo Influx, and a new act yet to be announced.

Tabitha is based at 39 Cordery Road, Exeter EX2 9DJ, Devon,



DE-LUXE RECORDS has acquired the world rights to Canadian singer Pola Henreid's first single, Tomorrow Has Been Cancelled, released in early August. Lined-up for the deal signing are, seated left to right, Mel Taggart and Ray Roberts who wrote and produced the single, Pola Henreid, standing, Barry Gibbons of De-Luxe Records and Tony Kent of Nectar Music, publishers of the song. Distribution is by PRT.

Camab launched with cover

FIRST SINGLE release on new indie label Camab, distributed by PRT, features the former Elvis Presley number one hit (Marie's The Name) His Latest Flame, which according to artist/producer and label boss Nenad Pajic-Coduri has never been covered since its original release 21 years ago.

Working as Nenad, he recorded and mixed the single in less than four days. He also has 80 of his own songs and is preparing an LP for release through his publishing company, Camab Music (01-560-3049).

Haig single and solo LP

PAUL HAIG follows up Running Away, his first single for Operation Twilight, with Justice, available on seven and 12-inch (OPT 008), and his first solo album is scheduled for release in September. Meanwhile Rhythm Of Life have released a limitededition 12-inch single of his song, Blue For You, on Operation Twilight (OPT 012), a version of which can be heard on an upcoming Masterbag flexi-disc.

Double debut at Backs

launched this month, are The Farmer's Boys' Whatever Is He Like?/I Lack Concentration (7NCH 001) and Popular Voice's Home For The Summer/Hear The Sound (002). Distribution is through Cartel and the indies.

comeback on Monarch

JJ BARRIE'S latest single is a new version of I Just Fall In Love Again, a huge US hit for Anne Murray three years ago. The single is available on Monarch (MON 029) through PRT and Barrie, who had a UK number one several years ago with No Charge, has been visiting radio stations throughout the country for promotion. The track is taken from his forthcoming Monarch LP, Love and Country (MONLP

MAGNUM FORCE Records releases albums by two new rock and roll acts Johnny Storm and The Crazy Cats in early August. Storm's second LP release is For Greasy Kids Only and teams him up with The Sunsets, Shakin' Stevens' backing band for many years, while Switzerland band The Crazy Cats release their debut album, Swiss Kiss, recorded in London earlier this

EEK-A-MOUSE, the singer who pioneered the "sing-jay" style last year with his Wa-Do-Dem album, has released his second LP for Greensleeves, Skidip, produced by Linval Thompson. Tracks include his current single, Do You Remember . . . The Samples, the latest signing to the No Future label, release their debut single, a three-track EP retailing for the same price as a single, featuring Dead Hero, Suspicion and Fire Another Round - available in a picture

ROUGH TRADE has signed Aztec Camera, who have previously released two singles for Postcard Records . Records' Shriekback have released a mini-LP, Tench. featuring six tracks for under £3. Included is a remixed version of Sexthinkone, the recent single

THE RAINCOATS release their second single - their first for three years - on Rough Trade, a cover version of Sly Stone's Running Away which they have been including in their live act for the last year. Guest musicians on the single include Pig Bag's Chris Lee on trumpet, and ex-Pigbag member Roger Freeman on percussion. The band are

Tracking...

planning two more singles and an album later this year, plus an autumn tour.

LIVERPUDLIAN band Dead Or Alive release a single, The Stranger, on their own Black Eyes label through Rough Trade . . . Daniel Boone, composer and performer of hits like Beautiful Sunday and Daddy Don't You Walk So Fast, returns to recording with a new single, I'm Only Looking (RTLS 009), for Swoop Records, distributed by Stage One; an album will follow later in the year.

ALTERNATIVE RELEASES its first 12-inch single, The Queen Of Hearts, the debut release by Tony Crockett . . . Hertfordshire group The Dynamite Band have their first album, Rockin' Is Our Business, produced by Tony Waddington, released on Ace Records. The LP is available in 10 and 12-inch formats, the latter featuring two extra tracks. Live dates coincide with the releases.

UK PRODUCER/multi-instrumentalist Jack Lancaster has an album out on Kamera Records, Skinningrove Bay (KAM 003), named after the Yorkshire seaside village he grew up in. Musicians on the LP include Rod Argent, Phil Collins, Gary Moore and Clive Bunker and Robin Lumley produced it. Plans are also afoot to turn the plot of Lancaster's boyhood into a film which will be screened by Channel 4 later this year.

PETER & The Test Tube Babies have released their second single for No Future, the double A-sided Run Like Hell/Up Yer Bum, available in a picture bag with the first 5,000 copies including a free sticker. The band are currently doing a short tour to promote the

FIVE OR SIX have a new fourtrack 12-inch single out on Cherry Red Records, called Four From Five Or Six featuring new songs, This Is For The Moment, Think, Rushes and Theme. The band have a UK and European tour lined up for autumn. Also new from Cherry Red is the debut solo LP, Distant Shore (also available on cassette), by Marine Girls' vocalist Tracey Thorn, which will have a special budget price and feature eight songs.

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WXYZ LMNOP 1 (I/P/FP)

Hannibal HNBL 1311 (SO)

Riot City ASSEMBLY 1(1)

Cherry Red B RED 29 (P)

sleeves GREL 24 (JS/II)

Situation 2 SITU 2(I)

Neat NEAT 1004 (P)

Safari VOOR 9 (SP)

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Rough Trade RT 106 (I)

No Future OI 15 (RT/P)

No Future OI 11 (RT/P)

Riot City RIOT 10 (I)

4AD BAD 210 (I/P)

Rough Trade RT 101 (I)

No Future OI 6 (RT/P)

Spiderleg SDL 5 (I)

DIY SMW 1(I)

1 NEW DON'T GO 2 7 2 THE BIG BEAN

lute YAZ 001 (I/SP)

3 4 3 THE HOUSE THAT MAN BUILT

Y Records Y24 (I/SP)

4 3 3 17 YEARS OF HELL

Crass 221984/1 (I)

1 2 WOMAN Anti-Nowhere Leag 5

No Future OI 12 (RT/P) WXYZ ABCD 4 (I/P/FP)

6 6 3 FARCE (EP)

Crass 221984/2(II)

7 5 3 TOTAL NOISE (EP)
Business, Gonads, Blitz, Dead Generation

Total Noise TOT 1 (I/P/FP)

Factory FAC 63 (P/I)

11 14 2 NIGHT AND DAY

12 9 2 SICK BOY

Clay CLAY 11 (P) No Future OI 13 (RT/P)

14 33 2 WILD SUN

Albion ION 1033 (SP)

15 NEW RUB ME OUT

Fall Out FALL 002 (I/Jungle)

18 46 2 IEYA

Safari SAFE 28 (SP)

Small Wonder WEENY 2(I)

Spiderleg SDL 4(I)

Safari SAFE 45 (SP)

20 13 12 BELA LUGOSI'S DEAD

22 17 3 WARFARE (EP)

24 NEW GUESS WHO

No Future OI 10 (RT/P)

25 10 5 BRAVE NEW WORLD

8 12 2 THE I DON'T WANNA BE A VICTIM' EP
Varukers Tempest HELL 4 (I/SP)

11 9 ONLY YOU Mute MUTE 020 (I/SP)

10 2 5 TEMPTATION

Cherry Red CHERRY 37 (P)

13 34 2 TAKE NO PRISONERS (EP)

Crass 221984/4 (1)

16 25 2 VIVA LA REVOLUTION Adicts 17 NEW PAST MEETS PRESENT

19 8 4 WAIT FOR THE BLACKOUT

21 35 2 LOUD, POLITICAL AND UNCOMPROMISING

23 20 5 EL SALVADOR (EP)

24 3 Paul Mais

30NEW MORE SHORT SONGS (EP)

32 21 4 I'VE GOT A GUN

33 19 6 XOYO

34 32 4 THE SIX MINUTE WAR 11 TRACK EP

37 16 6 FAITHLESS

39 45 11 NEVER SURRENDER

36 7 REASONS FOR EXISTENCE (EP)

42 NEW THE BAD BRAINS EP

45 NEW OPEN YOUR EYES

46 NEW BRIXTON

48 39 12 EVERYTHING'S GONE GREEN 49 40 12 LOVE WILL TEAR US APART

50 23 4 ANGEL FACE

ILA

Operation Twilight OPT 03 (I) 27 28 2 THIS DIRTY TOWN Clay CLAY 12 (P) No Future OI 14 (RT/P)

28 NEW DEAD HERO (EP)

29 27 4 PAGAN LOVE SONG

31 NEW RUN LIKE HELL/UP YER BUM
Peter & The Test Tube Babies

Cherry Red CHERRY 35 (P) SG SGS 113(I)

35 NEW FUCK THE WORLD (EP) 36NEW SOME VELVET MORNING

38 26 9 PAPA'S GOT A BRAND NEW PIGBAG Y Records Y10 (I/SP)

40 18 4 TEARING UP THE PLANS

43 NEW WHO'S IN CONTROL (EP) Resurrection ERECT 1 (I) 44 NEW NO SOLUTION (EP) Riot City RIOT 11 (I)

47 31 7 THE "SWEETEST GIRL" Benelux FACBN 08 (RT)

> Factory FAC 23 (I/P) Outcasts Only 00 200 (SP)

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GONNA MAKE YOUR BODY GET UP	Buggs Durrant (Capital Session)	Shoc-Wave	SRP 10	P
THE SAXOPHONE SONG	Touplanx (Record of the Week, Centre)	D.C.	D.C.1	_
SPIRITS HIGH	So Feww (Mark Allan, Kid Jensen, Radio One)	All For One	PPC 118	P
WAY OF THE WORLD	White Door (Hereward, CBC, Victory)	Clay	CLAY 10	P
SARA SARA KIKI	Sax Maniax (Dave Lee Travis Radio One, Play List, Tay)	Penthouse	PENT 12	P
SICK BOY	G.B.H. (Indi Chart (5))	Clav	CLAY 11	P
CHASING THE WIND	Little Ginny (Hit Pick, Radio West, A List, Moray Firth)	Pastafont	PF 3004	Р
ROCKING WITH MY RADIO	Lesley Jayne (Dave Lee Travis, Radio One, B List, Essex)	B.K.	PPC 108	A
	The Lurkers (Downtown, Victory, Hallam)	Clay	CLAY 12	P
THIS DIRTY TOWN OVER SAXED (LP)	Sax Maniax (Play List, Hallam, Victory, Plymouth)	Penthouse	PENT 1201	P
	Paul P.K. (Hereward, Victory)	Pastafont	PF 3005	P
JUMPED THE GUN	Peter J. Priestley (Capital, Jeremy Lloyd)	Lucky Star	AKB 001	SP
ALL ABOUT LOVE (LP)	The Synthetics (Clyde)	Cheapskate	CHEAP 45	R
JAPANESE TOYS	Authur Mitcham (Centre Radio)	Pastafont	PF 3006	P
ARRIBA TACO GRANDE	Daniel Boone (Feature Beacon)	Swoop	RTLS 009	so
	NEW THIS WEEK			
IT'S HOPELESS	Private Collection	Galaxy	GAL 003	_
IN THE NUDE	Unpleasant Goblins	Observation	EYE 104	SO
SOMEONE ELSE'S WORLD/ST MALO	Citizens Of Rome	Someone Else's Music	SOM 1	SO
HERE COME THE HOLIDAYS	Joni Dee	FRT Pop	POP 50	RT
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CLASSICAL IICOLAS SOAMES

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The competition is Orion's first major venture into arts sponsorship and it is committing itself to a total of £90,000 arts sponsorship next year.

The competition is for two age groups - 16-19 and the under 16s — with top prizes being £3,500 and £2,500 respectively. The senior winner will also be offered a concert engagement with the Royal Philharmonic Orchestra conducted by Menuhin at the Royal Festival

The competition will be held in April 1983 in Folkestone, the administrative home of Orion Insurance, and 3,000 copies of the prospectus are now being circulated to the world's conservatories, academies, music colleges and schools.

Erato to record farewell

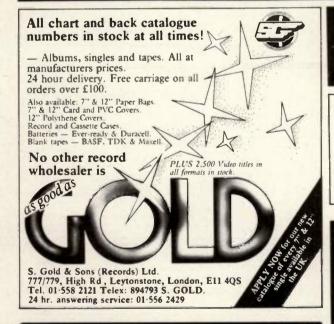
ERATO, FRANCE'S leading independent record company, is to record the 1982 Glyndebourne Festival Opera production of Gluck's Orfeo ed Euridice — Janet Baker's farewell to the operatic stage.

The cast will be identical to the staged production — which ended on July 17, not June 17 as reported in MW.

The digital recording will be made in Brent Town Hall from August 12 to 18 under the artistic supervision of Michel Garcin and the finished records will be available on the British market during the week of November 29, distributed by Conifer.

The production is also being televised by TV South.

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What's new in music-video

NEW YORK: Record companies producing full-length music videos are recouping their investment by pre-selling ancillary rights to cable, pay-television, syndication and, to a lesser degree, home video. Warner's Jo Bergam says that she needs 75 per cent pre-sold financing to undertake a project.

In a broad survey on the subject, Variety magazine's Ken Terry quotes production costs for concert videos ranging from \$50,000 to \$200,000, with full-length conceptual pieces running as high as \$500,000 (for Olivia Newton-John's Physical) and with Arista, Capitol-EMI, RCA, Warner Bros, Chrysalis, CBS, PolyGram, A & M and Elektra among those already active in the field.

As for Home Video release, Terry points out that RCA

SelectaVision has been very active securing music video for release on the CED disc format — having produced some concert programmes in tandem with Warner-Amex's MTV cable channel and having signed a co-production deal with Arista.

More music video discs, apparently appealing to a younger market than videoccassettes, are expected to be out as soon as custom pressing capability becomes available. Not so custom pressing capability becomes available. Not so surprisingly there has been less activity on the music video front in the optical laser disc camp, that machine being pitched to a more upscale consumer through opera, ballet and other high brow entertainment.

Despite the apparent upsurge in interest in full-length music video, Chrysalis, which was probably the first out with a fulllength, commercially available music cassette (Blondie's Eat To The Beat), has closed its Los Angeles video offices and fired division GM Linda Carhart. Activity in the field will be generated out of the New York and London offices.

For the moment, it appears that Chrysalis will pay most music-related attention to promo clips rather than full-length material, but there are two non-music video features in the works — one on Prince Charles and Lady Diana, and a science fiction/horror flick, Contagious.

TWO NEW outlets for music video are the syndicated (to broadcasts television) FM-TV, latest of Jeff Franklin's off-shoots, and the Rock And Roll Show, co-produced by Blair Video Enterprises and Somach/Nelson Productions.

Franklin's cable offering, Night Flight, has been successful for the US network and will continue alongside the new venture. Among those appearing on the first four FM-TV shows are The Rolling Stones, Cheap Trick, Bob Marley and Nat King Cole.

The Rock And Roll Show, scheduled to begin airing on five CBS-owned stations in October, will feature rock news, a guest artist, and history and gossip segments.

POLYGRAM HAS revealed plans for European release of 600 titles in the compact disc format before the end of 1983, with 30 titles per month to follow thereafter. According to Emile Petrone, the company's goal is eventual release of all catalogue items in CD format. Initial European catalogue this autumn will include 125 pop and 75 classical albums.

Labels other than PolyGram have been reluctant to license the technology because of the three per cent unit royalty the Philips/Sony consortium is demanding but, says Petrone, negotiations are continuing.

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TALENT **Expansion in**

all directions at Worldchief

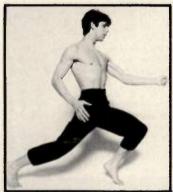
business. North London management and agen Worldchief is rapidly agency establishing itself with Orchestral Manoeuvres in the Dark and recent Stiff Records signing Electric Guitars, under its managerial wing, a New York office and its own label, Naive Records, to be launched next

Worldchief was started by producer Gordian Troeller, who has been involved with various bands in the rock business for several years, and Susan Pippet, who met when they were working for the Bronze Agency.

It was there that they first became involved with OMD and when the band split from the agency, Troeller and Pippet started Worldchief.

Since then, the company has expanded steadily. OMD's success of course is well-known; with Bristol The Electric Guitars, whose recent debut single for Stiff, Language Problems, was produced by Martin Rushent, Pippet and Troeller feel it is a matter of time.
The Electric Guitars were formed

two years ago in Bristol by Neil Davenport and Richard Hall and toured with the Thompson Twins



A RECENT signing to A&M Records, Philip Jap (above) has already made two appearances on David Essex's Showcase TV series, and follows with a third at the end of this month. At the same time A&M is re-promoting his recent single, Save Us, which was produced by Trevor Horn, of Buggles, ABC and Dollar fame Jap has developed a stage act incorporating movement and mime, which he has studied with Nola Rae and Lynsey Kemp and he has also recorded a video with director David Mallett.

UK groups win top awards

MONTREUX: The main pop and rock awards in the 1982 Prix Diamant awards series, a prestigious sideline of the Montreux International Festival, have gone to the Fun Boy Three's eponymous Chrysalis LP and Heaven 17's Penthouse and Pavement LP on Virgin.

Additional pop/rock presentations went to the J Geils Band's Freeze Frame (EMI-America) and Simple Minds' Sons And Fascination on Virgin, with a special award for the outstanding Swiss production going to Yello for its Phonogram album Claro Que Si

last year. They also released two last year. They also released two singles themselves, which attracted the attentions of ex-Genesis frontman Peter Gabriel who subsequently gave them a lot of encouragement. Another artist to notice them was Toni Basil who asked the band to write material for her TV special.

Pippet says: "The idea with Worldchief is to remain tight-knit so that we can work with our acts to the best possible advantage. The New York office, which is run by Kathy Gallagher, was started because it is important to have someone on the spot in the US, if you want to achieve any success with a British act.

'There have been so many horror stories about heavy-duty American managers, so we decided to open our own management and agency company to promote UK bands and liaise closely with the record companies."

Worldchief will launch its Naive label with two acts who are also under management - songwriter Julia Downes (who has written Sheena Easton's current single, Machinery) and Evan Charles who was previously with the band, Cowboys International. Looking after the label side of the company is Steve Baker.

News in

New guide to venues

HUNGRY OWL Publications has published *The Rock Music Gig Guide*, which covers all the major rock venues in London, as well as many of the smaller ones. The book has been compiled by Greg Houlgate who spent more than a year gathering all the information which covers some 160 rock and on cise Retailing price is £120. pop gigs. Retailing price is £1.20 – available in London from book shops, newsagents, record shops or by post from Hungry Owl (20 Anson Road, London, NW2, tel: (01) 204

MF sign The **Strollers**

MAGNUM FORCE Records and Music has signed a deal to represent The Strollers on a worldwide management basis — the group was originally formed from two well-known rock and roll bands, Johnny and the Jailbirds and Gina and the Rockin' Rebels, and currently has an album, Five Cats Down, available on the Magnum Force label.

Epic Records' female rock duc Cheetah will appear at this year's Reading Festival . . . Grand Prix, who also appear at the festival, have a 13-city UK tour lined up in August . . . Wine bar singer-songwriter Keith James, who recently signed to Paro Music, has his first major concert lined up, at the West End

Centre in Aldershot on August 10.

Talent

New band seek deals

BEAT STREET, a new five-piece group based around the songwriting, arranging and musicianship of Kevin Moore and Steve Heath, are looking for a publishing and recording deal. The band describes itself as "attempting to create dance music, mixing semi-funk rhythms with strong vocals, and the melody of modern pop music."
Contact: Steve Heath, tel: (01) 214 3238.

Jingle and single

STEVE DENYER of Steve Denyer Music is looking for a recording deal for Gary Bell, a young singer whose voice has been heard singing in many TV and radio jingles. Denyer has recorded a single, Heading For Heartache, produced by Craig Pruess who has just finished Cliff Richard's next album. Denyer says: "It's a contemporary pop number, and a potential hit single — now we need a label to show the same faith." Contact: Steve Denyer, Hey Cottage, Ditchling Road, Wivelsfield, Sussex, tel: (044 484)

Synthesizer gigs

THE TABLE Committee, whose success in the Nottingham area was reported in Tipsheet was reported in Tipsneet recently, have London gigs lined up including West Hampstead's Moonlight Club on August 18, and The Kensington, Russell Gardens, the following day. The band have a reputation for "intelligent use of synthesizers" and are looking for record company interest. Contact: Nick Lount, 128a Radcliffe Road, West Bridgford, Nottingham NG2 5HG, tel: (0602) 810443.

TV opportunity

CENTRAL TV has announced studio dates for its new pop and rock series provisionally titled Smash Hits which aims to cover 25 years of popular music (MW, Broadcasting June 5), and is a co-production with independent company Kine TV.

Gordon Lewis head of Kine says: "We want to hear from names from the past who are still on the circuit or even people not still doing the rounds who would fit into the format." Dates are: October 10, 11, 24 and 25, and November 14 and 15. Contact: Gordon Lewis, Kine-TV, 3rd Floor, 36 Berwick Street, London W.I.

Songwriter alert

BIG NOTE Music, which has been behind the success of Bucks Fizz, Bardo and Paris, is looking for talented young songwriters to sign for publishing. Contact: Sandie Reid, Big Note, 51 Kilmaine Road, Big Note, 51 Kilmaine Road, London SW6, tel: (01) 385 2470 or

ALL TIPS should be sent to Chris White at 40, Long Acre, London WC2

PERFORMANCE

Jackson Browne

THERE WERE enough gems in Jackson Browne's Hammersmith Odeon performance to satisfy even the most determined critics — except for the lady from the Daily Mail who was boasting loudly before the show started that she had been told to crucify him, on account of his being a has-been from the Seventies.

Of the singer/songwriters to emerge from California in the early Seventies, Browne is still very much a force to be reckoned with.

Backed by the tightest of bands, he ran through two hours of songs old and new. Sure, there were stretches of self-indulgence and some laboured musical points, but just when things had taken a downturn, he'd ease into a blinder.

It is his ability to build a song on stage that makes seeing him perform so much preferable to listening to him on the turntable. And he is happy to tackle other people's work — his rendering of Sydney Carter's Crow On The Cradle, with Paddy Moloney of The Chieftains on pipes, was one of the evening's high spots. Also outstanding were Before The Deluge, Running On Empty and The Pretender, perhaps his best known song.

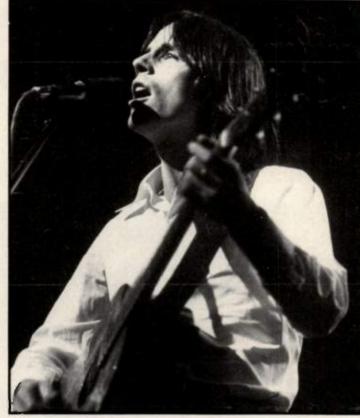
song.
While Jackson Browne can still make music as brilliant as this, he will remain to the fore, even though many of his contemporaries have faded into the Californian sunset.

JIM EVANS

Talking Heads

THIS WEMBLEY Arena gig turned out to be quite a family affair. Talking Heads husband and wife team, Tina Weymouth (bass) and Chris Frantz (drums), opened the evening with their splinter group, Tom Tom Club, which featured two Weymouth sisters who in turn joined Talking Heads on stage for their Take Me To The River encore.

Talking Heads are a lot more sociable these days too. Through their many changes mentor David Byrne has now augmented them with various guest musicians, on backing vocals, keyboards and percussion, and injected a certain warmth — beyond last year's foray into funk — into all their songs old and new.



JACKSON BROWNE: still a force to be reckoned with.

It seemed amazing that the band who were once notorious for their cool detachment actually oozed vitality at this gig. Not least responsible for this was the new female backing singer whose sense of fun was infectious.

Byrne, who seemed thinner and paler than even David Bowie, was an eccentric but endearing frontman, performing a series of tacky mimes, bunny hops and jerky dances and jogging round stage on the band's last number.

the band's last number.

Through all this new jollity and verve Weymouth and Frantz provided a workmanlike backing, sometimes grinning at each other in a bemused way as if wondering how this big act developed from the arty pseudo-intellectual trio they formed with Byrne in New York in the Seventies

They've come a long way since then and the near capacity audience at the Wembley Arena were with them all the way.

DANNY VAN EMDEN

Hollywood Killers

THE HOLLYWOOD KILLERS are a band who, despite their increasing popularity on the pub rock circuit, are still looking for recognition from the record industry.

are still looking for recognition from the record industry.

To date they've released one single, Killer On The Dance Floor, for EMI as The Speedos and a couple of their own "indie" singles. A long-term deal though has yet to happen.

It's surprising really, because the band, with lead singer and songwriter Jim Penfold, are more than competent and have a snappy, commercial pop approach which got an enthusiastic response from their audience. Their debut appearance at The Venue — when they appeared with several other bands — was before a capacity audience, and those responses indicated that they could have a good future in pop.

could have a good future in pop.
Several record companies have shown interest in the Killers so the next few months will probably be a decisive phase of their career.

CHRIS WHITE

Buzzz/Defunkt

BLACK BRITISH music is big business again with bands like Linx and Imagination heading a profitable wave of new talent. RCA's Buzzz are the latest to join the ranks of home-grown heroes and their slot supporting Defunkt at the Hammersmith Palais showed why.

Buzzz are energetic and enthusiastic, fast and funky and their good-natured zeal made up for things when their polish began to wear thin. The material was undoubtedly a bit patchy though, and only their two singles, Sorry My Dear and Hit The Road Jack, stood out as having that vital sparkle. But Jack, their newest single, got a huge roar of approval closing the set and a hit would be all Buzzz need to lick their act into top form.

There isn't a lot, on the other hand, that Defunkt need to learn

about professionalism.

Their set was tight and heavy and as one song belted to a climax another one started usually with a rapping intro.

It was exhausting and exciting to

It was exhausting and exciting to watch, but after a while the band seemed to sacrifice everything to speed and a muddy sound, saved only by the superb brass section, resulted.

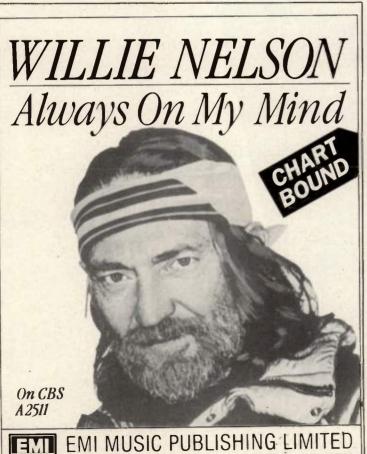
This UK tour should help to put the appropriately named Thermo-Nuclear Sweat LP on Hannibal into the charts.

DANNY VAN EMDEN

DOOLEY

THE MUSIC publishing industry is awaiting with concerned interest the outcome of the Sting v Virgin Music case What with the dizzy rate at which the music industry plays executive musical chairs it is unusual to find someone celebrating 10 years with one company at least A&M Records thinks so and is throwing a party at The Garden Club in honour of director Tony Burdfield's decade (or as the invite puts it, "Burf's Decayed With A&M") . . . In sharp contrast to EMI Music's contribution to parent company Thorn EMI's year-end figures, in the US the operating profits of the recorded music and music publishing division of Warner Communications dropped by 11 per cent, to \$12.2m, while its consumer electronics division (including Atari) more than tripled its earnings to \$111.8m . . . First-half figures for CBS Records show the global group in profit again after the loss posted in the same period last year Back in the Seventies two lowly CBS staffers shared a London flat and dreamed of fame in the music business — last week CBS managing director Paul Russell was able to send a congratulatory cable to his ex-flatmate Michael Gore, producer and co-writer of No 1 hit Fame . . . A son to Keith Bennett, pop marketing manager at Decca, and his wife

THE NEW musical play Lennon, with script by Tony Barrow, first staged last autumn at the Everyman Theatre, Liverpool, opens in New York next month, jointly presented by Clive Epstein (brother of Brian) and Sid Bernstein, who promoted the Beatles' Shea Stadium concerts . . . Michael St James, male half of Deke Arlon's new protege duo Park Avenue, being cast in the mould of P J Proby — "A style that, until now, many of today's teenagers didn't know existed," . Publicist Waxie Maxie Needham hired to do savs Deke . radio promotion on State's In Love Again by Zager & Fashion, and also offering his unique services as a PR man for nasty videos . . . Amiable Irish singer Joe Dolan, signed to the Ritz label and being promoted to the MOR market in the UK, jetted to London last week just to have lunch with the gentlemen (and ladies) of Radio Two . . . Only CBS salesmen will get a whiff of sea air during the annual sales conferences in September during three days at exotic Torquay; EMI's team is banished to Newcastle, PolyGram travels to Bristol and WEA to Maidstone - and RCA keeps the cost right down with a two-day meeting in its Bedford Avenue boardroom. Whatever happened to Kirk Austin, who promoted himself as "the man who'll make the headlines in 1982" in widely distributed Christmas cards last year? . . . Promotion man **Mike Tobin** taking calls on 092 681 3439 following the demise of the Midlands-based MAP company . Were separate English and German lyric versions of Trio's Da Da Da really



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