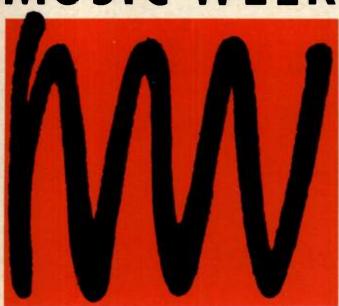
### MUSIC WEEK



£1.80 U.S.\$2.75

ISSN 0265-1548

### New Product: Pinnacle's summit meeting (Eddie Cochran, right) Shake-up of the classical airwaves; PolyGram aims for a deal with publishers Ray Richards' latest acquisition Classical: Erato switches to BMG; Walkmar Classics stroll Airplay action CD chart Disco chart A&R: Warming up with Iceland's finest, singing the

### INSIDE



blues with Alligator; going live with Primal Scream, Thomas Lang and Screaming Blue Messiahs; plus disco news, Hamilton, Tracking, The Other Chart and reviews of the latest releases. Starts Singles, albums charts 12, 21
Music Video chart 18 Music Video chart Video sell through: focus on 22 28 fitness and health. Starts Indie chart Diary: more metal discs than an Iron Maiden catalogue 31 Dooley: news of the week, quotes of the year

### Ambrose moves to London

FORMER MCA managing director Dave Ambrose has joined London Records with a dual responsibility for A&R and the setting up of London Music.

Ambrose, who was head of A&R at EMI before joining MCA, has been designated joint A&R director at London with newly-promoted lan Surry. The man who formerly occupied the post, Tracy Bennett, is now designated as the company's senior director of A&R.

Surry and Ambrose will additionally work together to instigate the company's proposed publishing arm.

Two other senior posts are involved in changes this week: Smits is leaving as president of Intersong to be managing director of Island Music International while Peter Morris has left as managing director of K-tel.

GEORGE MARTIN, in the news during 1987 because of the re-lease of Beatles albums he prolease of Beatles albums he produced on compact disc, has been awarded a CBE for his services to the record industry. Martin was also prominent in industry circles during the year through his support for the Copycode system.

Trained at the Guildhall School of Music, Martin (62) has also been responsible for hits by Cilla Black and Gerry, and the Pares.

Black and Gerry and the Pace-makers. Since 1965, he has run his own production company, AIR.

### CD rental clubs: 'We're no villains'

COMPACT DISC rental clubs are hitting back at music industry criticism that they are promoting home taping. They argue that up to 90 per cent of rentals result in a subsequent purchase of a disc.

The clubs contend that they are a valuable means of exposure for music and that they frequently open people's ears to styles they would

Tony Dowling, who runs a CD rental shop in Sheffield, says: "We are doing the record companies a favour, at the end of the day, they know very well that we have assisted the sale of CDs in the long run. I am convinced of that."

Trevor Hallmark, who runs Hall-

mark CD Services, a mail-order op-

does not seem to be a great deal of

sion within the corporation but the music industry would prefer that

there was a commitment to music.

Having said that, I do feel that the

criticism that the music industry has

made of the BBC is not entirely without foundation."

eration based at Blackburn, adds: "I do feel that the record companies make us out to be the big, bad villains of the CD business, trying to eat away at their profits when in fact we are helping them.

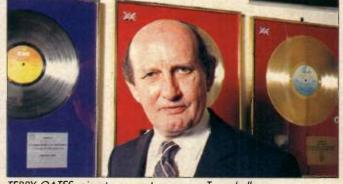
"The vast majority of our rentals end up in sales. By that I mean between 85 and 90 per cent. "More than half of our members

live in rural areas and they cannot get to record shops and if they can get there they are faced with only a small selection. We feel that, by letting people try a disc without laying out a lot of money, we are helping the industry get across the lesser known items."

Hallmark says he has a policy of cancelling the membership of anycontening the membership of dis-body caught home taping, but he continues: "There is a possibility of them copying our discs but then there is that risk anyway. If they weren't copying ours, they would borrow CDs from their friends."

Dowling concurs, adding that he

TO PAGE FOUR



### Towerbell creditor vows to fight for his rights

THERE HAS been an angry reaction this week to confirmation from liquidators of the Towerbell group that creditors are not to see any of their money (MW, January 9).

Terry Oates, managing director of Eaton Music which is said to have lost more than £40,000 in the crash, says he intends to draw as much attention to the affair as possible in the hope of stopping a similar situa-

tion arising again.
"At the creditors meeting, the big
creditors all said what they were going to do and then they did no-thing," he comments. "It's us smaller people who get hurt. Unless some-body makes a big issue over this, it is going to happen over and over again."

Oates is critical of the Mechanical Copyright Protection Society which, he feels, did not do enough to safeguard the interests of the smaller writers and publishers it represents.

Oates has since been appointed a director of the organisation, and he says: "I am amazed that the MCPS — who are down by MCPS — who are down by £114,000 — decided just to wash their hands of it."

He adds that he will be pursuing the matter further with MCPS and that his accountants have challenged the liquidators for more in-

MIKE APPLETON, instigator of the Old Grey Whiste Test and a BBC employee for 34 years, starts a new encouragement in the area of music. At one time, BBC 2 was the premier job away from the corporation this week, saying: "It seems music is out of favour with the BBC." rock channel in the country. It is a great shame that we have given that "There is a commitment to televi-Appleton is new managing direc-

tor of The Land:cape Channel, an all-instrumental satellite music channel founded by Coda Records' Nick Austin. Appleton comments: "I can see it catching on with a lot of

Of the BBC, he remarks: "There

**Appleton quits for music** 

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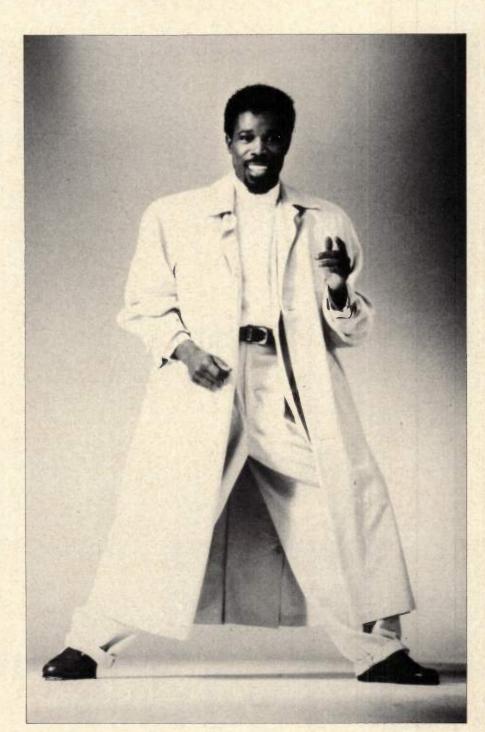


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### Pinnacle presents its peak product

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Fire Records: Great Fire Of London compilation LP, featuring Close Lobsters, Blue Aeroplanes, Rose Of Avalarche.

Bolts: Singles from Man Parrish, Sandra Edwards and Genie.

MUSIC WEEK

MUSIC G.

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10-inch to be backed by a Euro-pean tour. Albums by Dramarama and Charlie Feathers (the Sun veteran), and a mini-LP from the Hell Cats. Singles by the Primevals and Alex Chilton are also due. Heresy, a double LP by Virgin Prunes, is scheduled for February. Fan Club: A Stooges double live 12-inch, a 1976 recording by Rory Erikson and rare tracks from the

Vinyl Solution: Monthly hip hop 12-inch releases are promised along with 12-inch singles by The Hard Ons and The Abs and an LP from Birdhouse entitled Extreme

late Vince Taylor.

Zebra: Compact disc release by Brian Connolly's Sweet. El: Five new 10-inch singles, in-cluding Red Shoes by Anthony Adverse, Curry Crazy by Bad Dreams Fancy Dress and Oh Constance from Marden Hill (soon to record a session for Janice Long). An El compilation, London Pavil-

lion Vol 2, is in the pipeline.

Cherry Red: A new LP from Yeah

Jazz And The Hepburns, along
with best of albums by The Meteors

and Alien Sex Fiend.

Quazar: Single releases from
Charlie Makes The Cook, The Zone Brothers and The Hitmasters.

Ace: LP releases also on CD entitled Blues Guitar Blasters, Chicks And Duchesses Sing The Blues and Eddie Cochran — The Early Years. New LPs from Otis Span and Rolando La Serie and Dion's Runaround Sue on CD. 3 Mus-taphas 3 release Linda Linda as a seven and 12-inch as well as a cassette, The Golden World Of ...
Strange Fruit: More Peel Session

releases at the old price (£2.10) by The Very Things, Cud, The Buzz-cocks (from September '77) and Syd Barrett. In the Night Tracks Janice Long Sessions) series come releases by Danielle Dax and The Flowerpot Men.

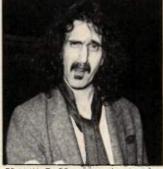
Music Of Life: Derek B's Good

Groove on both seven and 12-

Garage 27: Papa's New Faith release a single following their Janice Long session entitled Through The Roof.

Rawpower: A Todd Rundgren LP called Anthology and Live In Europe by Uriah Heep, available only on CD.

ABC: Stomping At The Klub Foot, a



FRANK ZAPPA joins the London Symphony Orchestra.



EDDIE COCHRAN — The Early



THE FLOWERPOT Men: no little weeds.

live album and a 12-inch single by

Razor: A 10-part series called Guitar Heroes beginning with Anthology by Rory Gallagher.

Bedrock: Canned Heat's Live In Australia is to be re-promoted.

First Night: A recording of South Pacific featuring to 1998 Leader Pacific featuring the 1988 London cast and a new push on Elizabeth

Welch In Concert following her Christmas TV appearance.

Music For Nations: Frank Zappa And The London Symphony Orchestra Vol 2 is released on album and cassette. Single releases include a live version of Animal by W.A.S.P. and More Fun Than An Open Casket Funeral by The Ac-



CLOSE LOBSTERS on Fire.



THE CROSS, led by Queen drummer Roger Taylor.

- THE PARTISANS are playing five London dates during January and February to promote their new album on Magnet, Impossible.
- DEMON IS releasing an album from Jonathan Richman, Modern Lovers 88, to tie in with his six UK dates. The album is released on January 25.
- THE CROSS (left), the band formed by Queen drummer Roger Taylor, are having an album, Shove It, released by Virgin to coincide with a 14-date UK tour beginning on February 19.

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### Radio 3 seeks new audience CD rental in latest wave of perestroika

a younger audience is being given to BBC's classical music programme, Radio 3, after a survey revealed that although it attracts 1 m listeners a week, they are mainly "men in their 50s nearing retire-

ment, of social class A and B."
It is being orchestrated by John
Drummond who only last year was
appointed controller of Radio 3,
which has a budget of £40m
though this also covers funding of

a range of orchestras and 100 new plays as well as 5,100 hours

of music every year.
The new plans will involve more accessible programmes, more reg-ular fixed time slots, less news, and more familiar classics in the early mornings. But talks and discussions on a variety of arts topics will also be included

One of the major changes will be an extension to the record review activities Radio 3 is already regarded as an authorita-tive guide to new records. Starting on January 16, Saturday Review, presented by Paul Vaughan, will offer a whole morning of reviews, news and performances covering the classical recordings. It will run from 9.30am to 1pm.

We regard this as an important part of the changes — Saturday morning is a peak time for us," says Norma Gilbert, Radio 3 publicity



STEVE MASON outside his new, larger HQ in Orpington.

### Pinnacle caps topping year

PINNACLE HAS bought a new, 36,000 square feet warehouse and office complex in Orpington, Kent, at the end of what is being claimed as the company's most

Chairman Steve Mason told Pinnacle's winter sales conference that 1987 had seen the company's first top five singles and top three album. He reported that turnover was up six-fold on when he acquired the company three years

Mason continued that the former

ISS pressing plant bought in May now had 12 presses working 24-hours-a-day compared with two working eight-hours-a-day prior to the takeover.

Plans for the future include in-creasing the classical sales force, strengthening the merchandising team and adding a telephone sales strike force.

Pinnacle will be moving to its new premises, which are almost twice the size of its present Orpington headquarters, at the beginning

### STEMRA to make peace with **UK** publishers

PEACE TALKS between British music publishers and their Dutch counterpart STEMRA are due to take place this month. The discussions concern a new agreement between PolyGram and STEMRA under which all mechanical royal-ties for international product destined for Continental markets manufactured at PolyGram's Hanover factory will be paid to the

Dutch body.

Although the deal excludes UK royalties which will continue to be paid as at present, British pub-lishers are reported to be con-cerned that the arrangement will set a precedent for future pan-European contracts between major record companies and collecting societies. Although the Poly-Gram arrangement follows a similar five-year-old deal between STEMRA and CBS, it comes at a time when the future of mechanical royalty payments in Britain is in doubt because of the expected abolition of the present statutory rate of 61/4 per cent in the Copyright Bill currently before Parlia-

John Watson, PolyGram Inter-national's head of legal and business affairs stresses that the STEM-RA contract does not mean that royalty payments to publishers will be reduced. "Payments in each country will be strictly in accordance with the IFPI-BIEM contract"

believes most tapes made are for in-car use and are in addition to a purchased CD.

He feels that 65 per cent of his He teels that 65 per cent of his rentals result in a purchase, and he says: "They are coming back and buying stuff that they would never dream of buying at £9.99 without having heard it first."

Paul Watts, who currently rents videos and sells CDs from premises in Mildenhall, Suffolk, is about to venture into CD rental. "We are consumer led and there is a propor-

consumer led and there is a propor-tion of consumers who want it," he

says.
Watts, too, is confident that rental will lead to customers experimenting with new styles of music. He believes, though, that there will be an element of home taping but adds: "If you rent a CD and then tape it, you negate the point of having CD hard-

### **Roxy plans** facelift for 'younger feel'

AFTER JUST eight months ITV's The Roxy is to undergo significant changes. The show's new producer, Gordon Elsbury, says that the programme now has "a complete-ly different atmosphere". The inten-

"a younger feel".

Changes include a new production team, the addition of two new presenters and an increased emphasis on computer graphics. The problem of the show's time slot remains unsolved. The Roxy will now go out at 7pm in most regions with the exception of Anglia, TVS and Channel.

Tyne Tees TV's controller of en-

tertainment programmes Trish Kinane says that despite the lack of a single network slot she feels that The Roxy could soon better Top

Of The Pops 9m viewers". At present the show attracts an audience of less than 8m.

Gordon Elsbury denies that The Roxy was unsure of its audience. Chart show viewers are "extremely discerning" he says, "but I feel that we now have the right formula to make more of them turn to The

NEW YORK: GRP Records will release its first six titles on DAT US launch scheduled for April. The release in Europe coordinated by Swiss based GRP will go ahead on countries such as West Germany, France, Au-stria and Sweden where blank tape levies are enforced. GRP's Japanese licensee JVC

GRP's Japanese licensee JVC has yet to decide whether to go ahead with the release.
GRP plans to have 20 titles available in the format by next year. Initial releases will be of previously available albums therefore not taking full advantage of the two hour playback time available on DAT cassettes. DAT cassettes.

LAS VEGAS: Warner New Media is demonstrating a CD + Graphics system at the Consumer Electronics Show. The system allows for simultaneous playback of text or graphics alongside the audio output of a CD. Prototype graphics adaptors have been de-

veloped by JVC in association with Warner. Warner New Media president, Stan Coryn, stressed that as the system uses existing free space on CDs it could be available as standard, encouraging consumers to buy a decoder.
Coryn added that CD +
Graphics does not constitute a new format and is not a chal-lenge to emerging CD based technology such as CD Video and CD Interactive.

WASHINGTON DC: US Department of Commerce has estimated that sales of preestimated that sales of pre-recorded music will grow by 10.5 per cent in 1988, boosting sales to \$5,500m. They predict average gains of 6 per cent in the period to 1992.

HAMBURG: BMG Ariola led the German market in 1987 in terms of chart placings. Top publisher in the survey of the Musikmarkt charts was Chappell-Intersong.

### Xmas sales up 30% at Virgin

**HEALTHY CHRISTMAS trading for** Virgin Retail was reported by group chairman Richard Branson at the company's annual meeting. He said his chain had a "fantastic Christmas with scles up 30 per cent on the previous year.

600 shareholders who attended the meeting were also told that Virgin is now trading pro-fitably in 22 countries. The weak US dollar is proving beneficial to Virgin as the company is still invest-ing in that country.

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### Richards banks D for future

RAY RICHARDS' string of music industry acquisitions year included PRT, Oasis Merchan-dising and the Damont and Lyn-tone pressing plants — has come to a halt with his takeover of a compact disc operation.

His daughter and company director Kim Richards says the purchase of CD Plant Manufacturing and CD Mastering in Sweden

(MW, Jan 9) completes the family's range of holdings. The group now incorporates all stages of record manufacture from recording to dis-

Kim Richards comments: "I suppose, if you consider everything, we are a major. We have as many - if not more — facilities than a major can offer.
"I think, for the moment, this will

be an end of the acquisitions. We are well covered in every area."

UK sales of the CD operations

will be administered by Damont and Richards says it is planned to increase manufacturing capacity to

100m discs a year.

"This is the most important acquisition for the group," she adds.
"We have put in a lot of money.
This is the future for us."

parture to PPL, restructuring has taken place at CBS. Tim Bowen, senior director administration and commercial operations, assumes board level responsibility for the legal department while Jonathan Sternberg has been appointed director of legal affairs. Sylvia Coleman is now legal manager and Lynn Stock is appointed assistant, legal administration. Richard Rowe, senior director business affairs, assumes responsibility for the CBS studio complex ...



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MARTIN NELSON

ham Carpenter has left Warner Bros Music to join Polydor as senior A&R manager ... Paul Webb has been promoted to director of Sydney Scarborough Ltd ... MTV has appointed Dave Cash as music programming consultant. Cash will continue as a presenter with Invicta Radio ... Former independent producer Paul Smith has joined Complete Video as general manager ... Patrick Marchanit the programming consultant programming co rick Macartney is the new pressofficer for the IFPI. He was previously public relations officer at the Institute of Chartered Secretaries and Administrators ... Jeff Re-vill has been promoted from sales manager to sales director at Pic-A-Tape ... Martin Nelson has been promoted to director of promotions at Phonogram and Bernadette Coyle is now director of press and publicity.

97892); Slide It In (Carrere CA 800 96085); Trouble (Geffen 9 24175 — 2); Snakebite (Geffen 9 24174 — 2) and Live In The Heart Of The City (Geffen 9 24168 — 2).

### ill to free Irish airwaves

in the Irish parliament are likely to change the face of Irish broadcasting within a year. The govern-ment's Sound Broadcasting Bill makes provision for the introduction of up to 400 stations of various sizes.

Hand-in-hand with the bill is a new Wireless and Telegraph bill which will introduce heavy penal-ties for radio pirates and those, who advertise with them. The country currently has some 70

enjoy high ad revenue and even make copyright payments for the use of records to Phonographic Performance Ireland (PPI). Oliver Sheridan, general manager of PPI points out that the new penalties will not come into force until after the Sound Broadcasting bill be-comes law, when a number of pirates are expected to receive li-

While Sheridan sees the new proposals as providing opportunicrease its broadcasting income, he points out that the industry enjoys only a right to "equitable remunfrom tariffs based on a percentage of advertising revenue. The lack of legal rights in controlling needletime therefore weakens music industry's bargaining position.

PPI has also started negotiations with Radio Tara, the proposed music station jointly owned by RTE and Radio Luxembourg.

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	CROPHON (BMG)	IE PRIN	ICE, The	ROC	KHOL	JSE/Me	emory L	ane Magn	etic Dan	ce MAGD	11; MAC		?" ance/Disco
MIC	GHTY MIG									1 12" Pic I	Bag (I/N/	M)	
MIN	NOGUE, K	ylie IS mus Th	HOULD I	BE SO	LUCK Paidin	Y/(Inst)	PWL P	WL8 Pic Bo S 005: IR/	og (P) MC 005 "	MC" incls	6ft 7in W		wn Of Bally
	Bay (1&B te	1019	60 9160	1/9)									
NIC	RO DELUX	ITO/Esc KE LET"	oterix Pri	ority UTAL	P18 Pi	ic Bag; on) Co	PX 18 oltemp	COOL 1	ag (PY) 1 <b>42: CO</b> C	OL D 142 1	2" (C)		House
OC	EAN, Billy	GET C	UT OF A	AY DR	EAMS	GET I	NTO M	Y CAR/Sh	owdown	Jive BOS	1 Pic Bag		12" Pic Bag
	(BMG) IGINAL LO	ONDO	N CAST	RECO	ORDIN	IG "BL	UES IN	THE NIG	HT" I'M.	JUST A LUC	CKY SO-A		ance/Disco Take It Right
	Back First RKER JNR,	Night :	SCORE	15 Pic	Bag	(P)							Soul
	NEER CO										331 12 1	**1	3001
	NT, Rober			)WS/	Walkin	g Tow	ard Para	odise Espe	ranza/A	tlantic A 9	<b>373</b> Pic B	og; A 937	3T 2 incls
PO	P WILL EAT	TITSEL	FTHERE										20 Pic Bog;
	LCHAP 20 BLIC ENEW												(C) Rap
REN	NEGADE S	OUND	WAVE	COCA	INE S	<b>EX</b> /tba	Rhythm	King LEFT	20T 12"	(I/RT)	100		House
	I <b>CHI,</b> Saka (E)	moto	And Dav	id Bu	rn THE	LAST	EMPER	OR/(Versio	on) Virgin	VS 1038	Pic Bag; \	/\$1 1038	12" Pic Bag
RO	SARIO, Ra										C4 DD 4	0/11 DT	House
	BMG)	DRICK	I COUL	UNT	REFIE	/E 11/L	on't Kn	iow Why	Toure D	reaming K	CA PB 4	7011; P1	49612 12"
	REAMING										A Die Dies	DOCD Y	894 12" Pic
	Bag; POPX							1031 874	ric bag;	1031107	4 FIC DISC	, 1 O 31 X	074 12 110
	MMER, Do												70
100	(W)										,		ance/Disco
	FANY I THI AU VALEN										Believer	Pic Bon (	HI-NRG
VAI	LENTINE, 1	Tony I	CAN DO	BADI	BY MY	SELF/H	a Jive J	IIVE 161 P	ic Bag; JI	<b>VE T161</b> Pi	c Bag (BA	AG) De	ance/Disco
	RIOUS SIN Noise Inc B					cut/PA(	ot 67 -	- Myster	E/Cuban	Jacking —	KIO Khyl	mm Band/	Y'Ready — House
VA:	SELINES, T	he DY	ING FOI	R IT/th	oa 53r					. D 116	AT / 10 1	2" :1 - 4	
	I <b>ITE, B</b> arry By (F)	FOR Y	OUR LO	vt/Lo	ve is ir	Your	cyes Br	eakout U	0 0 18 Pi	c bag; US	410181		Time Goes
**WII	LIS, Bruce										MG)	D.	ance/Disco
WC	ODENTO	PS YC	U MAKE	ME	FEEL/H	ba <b>Ro</b> u	igh Tra	de RT 17	9; RTT 1	79 12' (1/1			ance/Disco
	DIAC MO										ic Bag (	N)	
110	and the	10-	ative to		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	JW	J. W(131)		- (1) (1)	-1			

Single Releases 68

Single Releases 120

See New Albums for Distributors Codes

You Give Me So Much You Make My Head Explode You Make Me Feel You Will Know

Mon 18 Jan-Fri 22 Jan 1988

Year to Date (3 weeks to 22 January)

KEY A = Radio 1 'A' list B = Radio 1 'B' list  ASTLEY, RICK My Arms Keep Missing You RCA	RAD40 1 w/e w/e 9.1 19.12 ACTUAL PLAYS 14 or more	RADIO 1 w/c w/c 5.1 15.12 PLAYLISTED	REGIONAL w/r w/r 9.1 19.12 PLAYLISTINGS 143 stoftons:	LAST WEEK'S CHART
BABAKOTO Just To Get By Union Jack	9 13	AA	8 13	81
BANANARAMA I Can't Help It London	10 15	A A	14 5	45
BASIA Promises Epic	14 -	A -		-
	12	A -	8 -	50
BEE GEES ESP Warner Brothers	5 13	B A	4 34	69
BLACK Porodise A&M		A -		DY
BOURGEOIS TAGG   Don't Mind At All Island	8 -	8 -	8	
CARLISLE, BELINDA Heaven Is A Place On Earth Virgin	21 17	AA	14 40	2
CHER I Found Someone Geffen	18 10	AA	15 25	9
CHRISTIANS, THE Ideal World Island	14 17	AA	14 36	27
CLIMIE FISHER Rise To The Occasion EMI	17 12	A A	14 22	23
COLE, LLOYD/COMMOTIONS Jennifer She Said Polydor	16 —	A -	4 -	52
DAYNE, TAYLOR Tell It To My Heart Arista	6 -	B —	3 -	
DEPECHE MODE Behind The Wheel Mute	10 —	A -	7 -	32
DOLLAR Oh L'Amour London	6 9	A B	9 –	59
EURYTHMICS, THE Shame RCA	7 15	8 A	10 35	47
FLEETWOOD MAC Family Man Warner Brothers	10 13	8 B	14 38	58
GRANT, EDDY Gimme Hope Jo'Anna Ice	12 —	A -		_
GRIFFITH, NANCI Cold Hearts 'MCA	4 4	B	1 -	-
HEART There's That Girl Capitol	11 —	A —	12 36	37
HOOTERS, THE Satellite CBS	4 17	B A	2 29	40
IDOL, BILLY Hot In The City Chrysalis	16 —	A -	10 —	76
INXS New Sensation Mercury	14 —	A -	8 —	64
JACKSON, MICHAEL The Way You Make Me Feel Epic	13 18	A A	15 41	3
JELLYBEAN Jingo Chrysalis	15 19	A A	12 31	17
JELLYBEAN/ELISA FIORELLO Who Found Who Chrysalis	10 13	A A	10 36	16
JETHRO TULL She Said Was A Dancer Chrysalis	77 -	В —	3 –	-
JOHN, ELTON Candle In The Wind Rocket	9 —	B —	9 —	77
JUMP JR., WALLY Tighten Up Breakout	9 13	B A	6 19	31
KISS Reason To Live Vertigo	8 11	A A	5 21	36
KRUSH House Arrest Club	18 14	A A	9 12	7
LEVEL 42 Children Say Polydor	15 18	A A	11 39	_
MADONNA The Look Of Love Sire	12 17	A A	13 39	_
MENTAL AS ANYTHING He's Just No Good Epic	7 -	В —	7 -	-
MICHAEL, GEORGE Father Figure Epic	18 —	A -	15 8	-
MOYET, ALISON Love Letters CBS	10 14	A A	14 38	-
NEW ORDER Touched By The Hand Of God Factory	16 19	A A	9 26	-
O'CONNER, SINEAD Modinka Chrysalis	13 —	A -		_
PET SHOP BOYS Always On My Mind EMI	18 19	A A	14 40	1
REM The One I Love IRS	7 9	B B	3 12	66
SCREAMING BLUE MESSIAHS I Wanna Be WEA	11 –	A -		_
SHAKIN' STEVENS What Do You Want To Make Epic	7 13	A A	8 38	22
SHARKEY, FEARGAL More Love Virgin	14 —	B -	13 -	24
	18 12	A B	12 -	21
SIMS, JOYCE Come Into My Life London SINITTA GTO Fanfare	12 8	A B	14 34	20
SPRINGFIELD, DUSTY I Only Want To Be Philips	10 9	8 -	1 12	91
STRANGLERS, THE All Day And All Of Epic	19 5	A -	13 —	19
STEWART, JERMAINE Say It Again 10	12 -	B —		- 17
STOCK ATTKEN WATERMAN Pockjammed Breakout	9 14	_	6 22	54
				34
			1	
The state of the s	 21 4			20
TRENT D'ARBY, TERENCE Sign Your Name CBS	21 4	A -	14 8	29
TRIFFIDS, THE Trick Of The Light Island	8 -	B —	11 -	12
TPAU China In Your Hand Siren	7 12	A A	11 35	13
TWO MEN A DRUM MACHINE Tired Of London	9 —	A -	2 2	71
U2 in God's Country Island	18 17	A A	12 27	48
WATERS, ROGER The Tide Is Turning EMI	5 11	B A	2 11	63
WENDY & USA Side Show Virgin	12	B —	3 -	-
WET WET Angel Eyes Precious	15 14	A A	15 39	5

Radio 1 actual plays information from Sham Tracking. Last week's full ILR playlistings in column 6. This week's ILR information features the maximum of 15 playlists that we were able to get by Thursday night

### Erato cream goes to BMG — Conifer to work the balance

by Nicolas Soames

THE EXPECTED transfer of distribution of the French classical catalogue Erato from Canifer to BMG (RCA), which was in the air for much of 1987 occurred just before Christmas

But BMG decided to take on board only the top eight names from the Erato catalogue, plus the popular mid-price CD series Bon-sai. This leaves Conifer with the rest — though in this case, the rest is quite a sizeable part of the total list.

The artists now distributed by BMG are Rostropovich, Dutoit, Koopman, Gardiner, Alain, Boulez, Barenboim and Maazel — though he is only featured on one album, the recording of Carmen with Domingo which was such a suc-cessful film.

This leaves Conifer with Lombard, Jordan, Scimone, Corboz, Conlon, Duchables and others. "We will still look after a considerable amount — upwards of 140 CD titles," says David Barnard, Conifer classical marketing

manager.
It is not the ideal situation, however. Britain is the only market where BMG does not handle the Erato catalogue, and the company has, for some time, wanted to take it over. But there is equally no doubt that Conifer has done excellent work in establishing the label, and the concern was that some of the smaller-selling titles would get lost among the large-scale BMG

operation.
"I regret that the catalogue is being split in this way as I am convinced it will make life difficult for dealers," remarks Barnard. "But we are hoping to come to some arrangement with BMG so that both companies can 'flag' items on computer lists showing that they

are carried by the other.
"If dealers ring us up, we would like to be able to say: "We don't have it, but you can get it from BMG'. It is easy for us to do, but it depends whether BMG can reciprocate by entering the information on their computers.

Other Conifer news. The dealer price of full-price Hungaroton product has been reduced from £7.99 to £6.08 as from January 1. This gives Hungaroton a rrp of £9.99, the full-price figure now regarded as attractive from the consumer's viewpoint, as evidenced in in-creased sales for Olympia. A new Conifer catalogue, cover-

ing both classical and pop will be available shortly.



LORIN MAAZEL: now distributed on Erato through BMG.

### **Denon sets Target** for aggressive '88

THE RECENT transfer of the distribution of the Japanese classical and jazz label Denon from Harmonia Mundi to Target Records was an attempt to produce "more aggressive marketing," according to Rob Follis, marketing manager of importers Hayden Laboratories

Some of the main accounts will still be directly served by Hayden Laboratories, but Jeremy Elliot of Target is looking for substantial growth over 1988.

"Denon is a very good catalogue that has not been exploited its full potential," says Elliot. Although, he acknowledges, there are some lesser-known names. there are some strong sellers, particularly the conductor Inbal whose Mahler Symphonies have

been very well received - plus the violinist Jean Jacques Kantorow, and the pianist Maria Jao Pires.

There is also a lot of potential in the mid-price series Repertoire, and the jazz recordings, particularly those of Sonny Lester.

The main issues for January are a collection of Mozart's opera arias sung by Hermann Prey accompanied by the Mozarteum Orchestra. Salzburg, under Bruno Weil (CO 1741); and two volumes of Classics For The Screen (Volume 1 CO 1850, Vol 2 CO 1851), which we back catalogue record which use back catalogue record-ings presented with their movie persona, including Schubert's Un-finished (Sellers' Being There) and Berlioz's Symphonie Fantastique (The Shining).

### DG walks on into 1989

**DEUTSCHE GRAMMOPHON's re**markably successful tape series Walkman is to continue well into 1989 despite the announcement last year that the end of the Sony contract marked a gradual with-drawal from the market place.

Since it was first in roduced with widespread publicity in April 1984, there have been some 90 titles, all following the pattern of popular classic compilations played by top name artists at a midprice level.

Well over 2m units have been sold in the UK alone, and the world-wide figure stands between 5/6m. The most popular single title has been, not surprisingly, Vivaldi's
Four Seasons, with 60,000 units
having passed over the counter.
Now Rill Holland marketing

Now, Bill Holland, marketing manager, Deutsche Grammophon, has revealed that DG has managed to negotiate an extension of the contract to the Walkman name with Sony until the end of 1988.

"This means that we can bring out another 20 compilations range of possibilities seems end-less," says a jubilant Holland.

But the news sounds the deathknell of another DG tape series -Focus. It was not issued to compete directly with Walkman, for its dealer price of £2.25 aimed it at a slightly different market — the area where CfP and Pickwick have traditionally dominated.

Focus was unable to compete favourably with CfP and Pickwick - and was overshaon price dowed by the excellent value of Walkman.

"I was considering one more release of Focus material, but I have now decided against it," remarks Holland. Nevertheless, he is to continue building DG's other tape re-issue series, Pocket Music, which largely follows Walkman except that it offers all digital recordings. Pocket Music is still seen as the eventual successor to Walkman.

COMPACT
disc
DIGITAL AUDIO
1 3 TANGO IN THE NIGHT, Fleetwood Max Warner Brothers
2 17 INTRODUCING THE HARDLINE, Terence T. D'Arby CBS
3 1 ALL THE BESTI, Paul McCartney Parlophone
4 4 BAD, Michael Jackson Epic
5 2 BRIDGE OF SPIES, T'Pou Siren/Virgin
6 16 CHRISTIANS, Christians Island
7 6 THE SINGLES, Pretenders Real/WEA
8 8 WHITNEY, Whitney Houston Aristo
9 5 WHENEVER YOU NEED SOMEBODY, Rick Astley RCA
10 POPPED IN SOULED OUT, Wet Wet Wet Precious/Polygram
11 13 FAITH, George Michael Epic
12 7 PET SHOP BOYS, ACTUALLY, Pet Shop Boys Parlophone
13 10 BROTHERS IN ARMS, Dire Straits Vertigo/Phonogram
14 11 THE JOSHUA TREE, U2 Island
15 9 THE CREAM OF ERIC CLAPTON, Eric Clapton/ Cream Polydor
16 18 RAINDANCING, Alison Moyet C8S
17 19 RUNNING IN THE FAMILY, Level 42 Polydor
18 THE GREATEST LOVE, Various Telstar
19 12 THE BEST OF UB40 VOL 1, UB40 Virgin

WHITESNAKE 1987, Whitesnake

Compiled by Gallup for the BPI, Music Week and BBC # 1987

### TOPOWES IN GLES

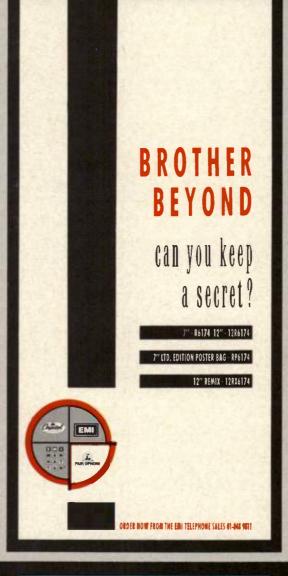
COMPILED BY MILES WELV EDOM GALLIE DATA PURRIEDS ARE FROM OUTSIDE THE TOR SO ON THEIR WAY LIP

THIS WEEK UST W	MEEKS ON CHART
7 2 6	LIQUICE ADDECT
2 3 2	COME INTO MY LIFE Joyce Sims London LON(X) 161 (F)
3 1 3	ALWAYS ON MY MIND Pet Shop Boys Parlophone (12)R6171 (E)
4 4 3	STUTTER RAP (NO SLEEP TIL BEDTIME) Morris Minor And The Majors 10/Virgin TEN(T)203 (E)
<b>5</b> 9 5	DICE TO THE OCCACION
617 2	SIGN YOUR NAME Terence Trent D'Arby CBS TRENT (T) 4 (C)
7 6 5	JINGO Jellybean Chrysalis JEL(X)2 (C)
8 32 2	BRING THE NOISE Public Enemy Def Jam 6513357 (12"—651335 6) (C)
9 30 2	I CAN'T HELP IT Bananarama London NANA 15 (12"—NANX 15) (F)
1019 2	BEHIND THE WHEEL (REMIX) Depeche Mode Mute (D)BONG 15 (I/RT/SP)
TT ENEW	ROK DA HOUSE Rhythm King/Mute LEFT 11(T) (I) Beatmasters featuring Cookie Crew
12 10 2	MY ARMS KEEP MISSING YOU Rick Astley RCA PB 41683 (12"—PT 41684) (BMG)
13 8 5	TIGHTEN UP I JUST Breakout/A&M Wally Jump Junior & The Criminal Element USA(T)621 (F)
14 5 6	THE WAY YOU MAKE ME FEEL Michael Jackson Epic 6512757 [12 —6512758] (C)
15 NEW	I THINK WE'RE ALONE NOW Tiffany MCA MCA(T) 1211 (F)
<b>16</b> 15 3	TOUCHED BY THE HAND OF GOD New Order Foctory FAC 1937 (12"—FAC 193) (P)
17 7 7	WHO FOUND WHO  Jellybean featuring Elisa Fiorillo Chrysalis JEL(X)1 (C)
18 13 6	IF I GAVE MY HEART TO YOU  John McLean  Ariwa ARI66 (I/JS)
19 24 2	I'M TIRED OF GETTING PUSHED AROUND Two Guys A Drum Machine And A Trumget   London LON(X) 141 (F)
2QNEW	I GOT DA FEELIN'

### TOPIOALBUMS

1 18	BAD Michael Jackson
2 2 6	WHENEVER YOU NEED SOMEBODY Rick Astley RCA PL 71529/PK 71529 (BMG)
3 3 11	HEARSAY Alexander O'Neal Tabu 4509361/4509364 (C)
4 NEW	THE MICHAEL JACKSON MIX Michael Jackson Stylus SMR745/SMC745 (STY)
<b>5</b> 5 2	COME INTO MY LIFE Joyce Sims FFRR/London LONLP 47/LONC47 (F)
6 7 2	INTRODUCING THE HARDLINE ACCORDING TO Terence Trent D'Arby CBS 4509111/4509114 (C)
7 8 3	JUST VISITING THIS PLANET Jellybean Chrysalis CHR1569/ZCHR1569 (C)
8 NEW	MAKE IT LAST FOREVER Keith Sweat Elektra 9607631/9607634 (W)
9 4 7	WHITNEY Whitney Houston Arista 208141/408141 [BMG]
10 NEW	THE BEST OF MIRAGE JACK MIX '88

21 25 6	WHEN WILL I BE FAMOUS Bros	CBS ATOM(T)2 (C)
22 11 10	CRITICIZE Alexander O'Neal Tabu 6512117	(12' 6512116) (C)
2321 4	G.T.O. Sinita Fai	nfare (12)FAN 14 (A)
<b>24</b> 23 5	PACK JAMMED (WITH THE F Stock Aitken Waterman Breakout/	PARTY POSSE) A&M USA(T) 620 (F)
25 16 9	SO EMOTIONAL (REMIX) Whitney Houston Ar	ista RIS(T) 43 (BMG)
26NEW	INSTINCTUAL Imagination RCA PB41697 (12	"— PT41698) (BMG)
<b>27</b> 12 5	CHILDREN SAY Level 42 Poly	dor POSP(X) 911 (F)
2822 4	JOCK MIX 1 Mad Jocks Featuring Jockmoster BA	Debut/Passion DEBT(X) 3037 (A)
<b>29</b> 37 3	O L'AMOUR Dollar Lo	ndon LON(X)146 (F)
Name and Address of the Owner, where the Owner, which the		



The second secon	
30:4 5 THE LOOK OF LOVE Sire W8115(T)	(W)
31 28 5 I WONT CRY Reproduction/F Glen Goldsmith PB 41493 (12 — PT 41494) (BM	RCA
TIME WARP II	
CAVITACAIN	AG)
Jermaine Stewart 10/Virgin TEN(R)188	3 (E)
3429 3 FAMILY MAN (HOUSE MIX) Fleetwood Mac Warner Brothers W8114(T)	(W)
35 <sup>26</sup> SOME GUYS HAVE ALL THE LUCK Maxi Priest 10/Virgin TEN(T)198	3 (E)
3644 5 LET ME BE THE ONE Arista RIS(T) 45 (BA	AG)
37 NEW JUST TO GET BY Babakoto Union Jack (12)KOT1 (BA	
NEVER NEVER GONNA GIVE YOU UP	
MY PARY HIST CAPEC FOR ME	/(r)
Sy20 14 Nina Simone Chary CYZ 7-112 (12" — CYZ 112) (	CH)
4045 2 Black Jack Champion CHAMP (12)59 (BA	AG)
41 18 2 THE JACK THAT HOUSE BUILT 10/Virgin TEN(T) 174	1 (E)
4231 10 NEVER CAN SAY GOODBYE The Communards London LON(X) 158	3 (F)
4334 10 PAID IN FULL (COLD CUT REMIX) Eric B & Rakim 4th + B'way/Island (12)BRW 78	3 (F)
4433 11 Rick Astley RCA PB 41567 (12"— PT 41568) (BA	
4546 10 JACK MIX IV Mirage Debut/Passion DEBT(X) 3035	
LOVE OVERBOARD Gladys Knight & The Pips MCA MCA(T)1223	
4735 REBEL WITHOUT A PAUSE Public Enemy Def Jam 6512457 (12"—6512456)	
4843 LOOKING OUT FOR YOU Rick Clarke RCA PB 41497 (12 — PT 41498) (BA	
4941 BIG BATTY G(RL Flourgon Techniques — (12 —WR 23) (J)	
5038 MY BABY SURE CAN SHAG The Tams Virgin VS(T) 1037	

### TOP 10 BUBBLERS

San		
	AGONY Red Dragon	Techniques WR24 (JS/E)
2	NEVER GIVIN' UP	
3	CAN YOU KEEP A	
4	CUPID Leroy Gibbons	Superpower SPD20 (JS)
5	JINGO Candido	Hardcore HAI(T)9 (RE/A)
6	SAVIN' MYSELF Eria Fachin	Saturday/Nightmare (7)STO1 (A)
7	DO IT 2 Bad 2 Mention	In Touch 7005 (12"—12005) (SP)
8	CAUGHT U CHEA	TIN' Champion CHAMP(12)58 CBMG
9	LET THE SUN IN Atlantic Starr	Warner Bros W8145(T) (W)
10	SAY YOU'LL BE Jerome	SURE DELIGHT SDT4 (JSIE)

THE U.S. TOP TEN SMASH

### EXPOSE LET ME BE THE ONE

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RECORDS (UK) LTD

ARISTA



THERE HAS recently been a spate of dubious looking white-labelled "mixer" records (I hesitate to call them bootlegs as I know how that will upset people in the business!). Strongest is The JUSTIFIED ANCIENTS of MU MU Downtown (KLF Communications JAMS 27), an incongruous scratch mix of Petula Clark's oldie in a new jack track by the Glasgow-based act who last year had an Indie hit with the similarly conceived Whitney Joins The JAMs. Capitalising on the underground London popularity of both Public Enemy and "rare groove" is the well established Rebel Beats (R-BEAT 1), while a totally unlabelled trio of scratch mixes is known as The Scam' (RR 1), and THE GREEDY BEAT SYNDICATE Listen To The Rand (Grood) Listen To The Band (Greedy Beat Records RIP 001) does its best to look like (but isn't) something by the Coldcut crew. In fact, that latter crew do have a newie also on white label, COLDCUT featuring Plastic Man & The Plastic People Doctor In The House (Ahead Of Our Time HOTHED 102), a Krushish chugging house groove that's actually legal, as is the latest attempt by a major

### James Hamilton

label to launch a "bootleg" scam, **THE FRAUD SQUAD**Overweight Beats (In Effect Records ELI-1), this scratch mix of Heavy D & The Boyz being the brain child of MCA Records' UK product manager Eli Hourd, who had hoped it would be taken to be a Roadblock-type import but spoiled the effect by using an obviously English inner sleeve and matrix number!

There is a for real import bootleg mixer out, credited just as 'For DJ Only' (Promo-4 PR 4001), medleying recent disco hits starting with M|A|R|R|S. Other, kosher, imports include ROYAL HOUSE Party People (Idlers WAR 015), a nagging jittery jack track created from digital repetition of the title phrase (sampled from a Soul Sonic Force oldie, which could of course cause problems!); KECHIA

JENKINS | Need Somebody

(Profile PRO-7180), Gwen Guthrie-ish rambling shuffler, more "garage" than "house" although including mixes by Blaze and Marshall Jefferson; LIZ TORRES Mamc's Boy (State Street Records SSR 1006), Chicago's busiest female house singer with a self-penned mumbling sneakily catchy chugging loper; MR LEE House This House (Trax TX 56), no prizes for guessing this is house, in trendy "acid/washing machine" style; JENIC & PENTHOUSE 69 If You Don't

Want Me (Neco Records NE1000), repetitively cooed simple
house bubbler already getting
attention; BEFORE THE STORM
I've Got The Music (Movin'
Records MR001), Colonel
Abrams-ish weaving canterer
featuring producer Boyd Jarvis;
MATT WARREN Take It To The
Wall (AKA Dance Music AKA-4),
indder house instrumental.

Wall (AKA Dance Music AKA-4), juddery house instrumental; **RUFFNECK featuring Cheri Williams** The Power The Rhythm (New York Underground Records NU001), sweetly cooed lightweight house. Due

apparently for UK distribution via Greyhound and already mentioned by Barry Lazell is the massive 12 album boxed set from Germany, The History Of The House Sound Of Chicago (BCM Records BC 70-2060-49), an excellent, all-embrasive 120 track compilation made especially fascinating by its choice of early examples and influences.

Out here imminently are a bunch of old codgers — JAMES BROWN She's The One (Urban URBX 13), an unreleased male version of Marva Whitney's He's The One, coupled with JB's Funky President and Funky Drummer, rare groove break beats all; BARRY WHITE For Your Love (I'Il Do Most Anything) (Breakout USAT 618), chocolate voiced downtempo romancing in his classic old style; THE TEMPTATIONS Look What You

TEMPTATIONS Look What You Started (Motown ZT 41734), vigorous now house-tempoed throatily masculine soul chugger with David Cole's keyboards; DAVID RUFFIN & EDDIE KENDRICK I Couldn't Believe It

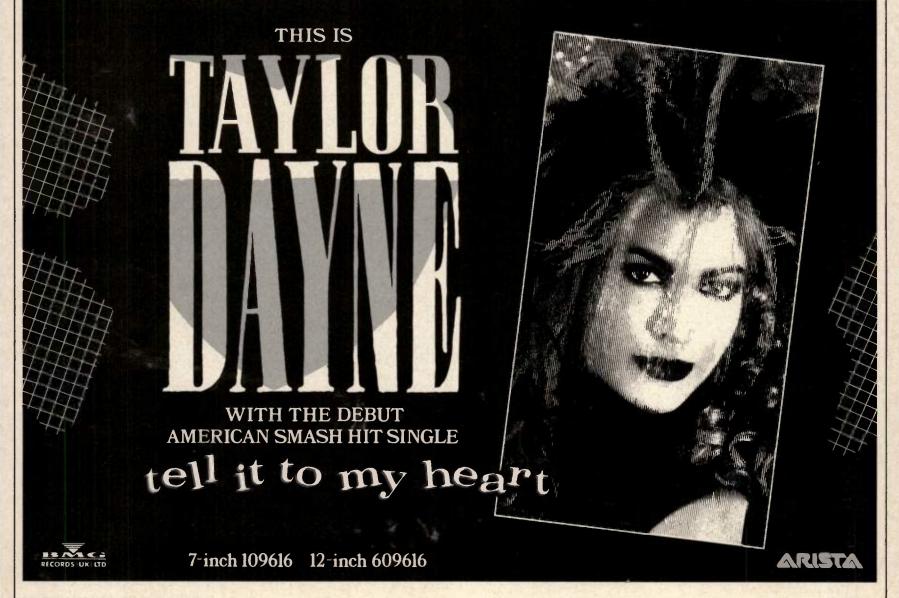
(RCA PT 49612), nostalgic old

ex-Temptations, likely to get radio play by nostalgic middle-aged jocks. Fresh biscuits out here include **BOMB THE BASS** Beat Dis (Rhythm King DOOD 12001), MIAIRIRIS-influenced exciting "volume pumper"; **ASHER D & DADDY FREDDY** 

Motown-styled duet by the two

ASHER D & DADDY FREDDY
Brutality (Music Of Life NOTE
11), currently more influential in
New York than in London, their
earlier Ragamuffin Hip Hop
inspiring many similar US
reggae-raps, the UK duo's new
densely tugging "toast 'n scratch"
could likewise be just too rootsy
here but deserves to be heard by
the Public Enemy market, say;
GUSTO Materialistic Girl (Fourth
& Broadway 12BRW 89), nicely
meshing wailed and rapped
gentle jogger; TONY

VALENTINE I Can Do Bad By
Myself (Jive JIVE T 161), good
lurching soulful slow cover
version of last year's import
"sleeper" by Jesse James; JACK
FACTORY Jackin' James
(Warrior Records WR12 002),
James Brown and other cut-ins
punctuate a burbling house loper
from the label's House Beat 1 LP;
JUS BADD Free Style (Tuff
Groove TUFF 001, via 01-737
3237), Cookie Crew-type
homegrown female (and male)
rappers over a murky scrotch
backing; FISSION Young Guns
(Go For It) (Identity Records
IDENT 102, via Priority),
anarchic hip hop-ish remake of
Wham!'s oldie, more "Indie" than
rap.



NEW 7" & EXTENDED REMIX 3-TRACK 12" · U8122/T

### YSTEMS GO

		OUT NOW!
ORI		TRIBUTED BY <b>W83</b> RECORDS LTD <b>A</b> WARNER COMMUNICATIONS CO TELE-ORDER DESK ON 01-998 5929 OR FROM YOUR <b>W83</b> SALESMAN/TELE-SALES PERSON
١	This Week Week	on Chart Title Artists (Producers) Publishers  Label 7 (12*) Number (Distributor)
١		HEAVEN IS A PLACE ON EARTH  Virgin VS(T) 1036 (E) Belinda Corlisle (Rick Nowels) Screen Gems - EMI/Virgin Music (§)
ı		ALWAYS ON MY MIND Parlophone 12)R 6171 (E) Pet Shop Boys (Mendelsohn/Pet Shop Boys) Screen Gems-EMI (§)
ı		HOUSE ARREST (rush (Gordon/Brydon) FON Music/MCA Music
۱		TUTTER RAP (NO SLEEP TIL BEDTIME)  10/Virgin TEN(T) 203 (E) Morris Minor & The Majors (Grand Master Jelly Tot) 10/Rondor Music
ı		FOUND SOMEONE Cher (Michael Bolton) SBK Songs (§)  Geffen GEF 31(T) (W)
ı		ANGEL EYES (HOME AND AWAY) Precious/Phonogram JEWEL 6(12) (F) Net Wet Wet (Michael Baker/Axel Kroll) Chrysalis/Precious (§
ı		ALL DAY AND ALL OF THE NIGHT The Stranglers (Stranglers/Ted Hayton) Kassner Associated
ı		SIGN YOUR NAME    CBS TRENT(T) 4 (C)   Gerence Trent D'Arby Young Terence/Virgin (§)
ı	21 2	COME INTO MY LIFE   FFRR/London LON(X) 161 (F)   loyce Sims (Mantronix) Chrysalis Music
ı	10 23 6	RISE TO THE OCCASION  Climie Fisher (Climie/Fisher/Hague) Chrysalis/Rondor Music (§)
ı		ATHER FIGURE George Michael (George Michael) Morrison Leahy Music
ı	17 6	INGO Chrysalis JEL(X) 2 (C) ellybean (Jellybean) SBK Songs
ı	JANEW 1	THINK WE'RE ALONE NOW iffany (George E. Tobin) Planetary Nom  MCA MCA(T) 1211 (F)
	1 0 1	MY ARMS KEEP MISSING YOU RCA PB 41683 (12"-PT 41684) (BMG) Rick Astley (Stock/Aitken/Waterman) All Boys Music
	15 20 6 9	G.T.O. Fanfare (12)FAN 14 (A) initita (Stock/Aitken/Waterman) All Boys Music
	10 3 7	THE WAY YOU MAKE ME FEEL Epic 651275 7 (12 - 651275 8) (C) Michael Jackson (Quincy Jones/Michael Jackson) Warner Bros.
	NEW 1	TEATSEEKER  Atlantic A 9136(T) (W)  CC/DC (Harry Vanda/George Young) J Albert & Son/Chappell
	10 6 8 /	OVE LETTERS CBS MOYET (7)5 (C) Alison Moyet (Alison Moyet/Steve Brown) Famous Chappell (§)
	19 4 / 1	ARYTALE OF NEW YORK Pogue Mahone/Sriff NY 7 (12 - NY 12) (E) he Pogues feat. Kirsty MacColl (Steve Lillywhite) Stiff Music
		'URN BACK THE CLOCK  ohnny Hates Jazz (Calvin Hayes/Mike Nocitio) Copyright Control

37 52 2 JENNIFER SHE SAID Polydor COLE(X) 8 (F) Lloyd Cole & The Commotions (Ian Stanley) SBK Songs

7

### TITLES A-Z (WRITERS)

A Little Piece Of Heaven	Letter From America (Reid/
(Godley/Creme) 98	Reid _ 57
All Day And All Of the Night	Love Letters (Young/
(Davies) .7	Heyman) 18
Always On My Mind	Love Overboard (Calloway) 56
(Thompson/James/	Mandinka (O'Connor) 67
Christopher) _ 2	More Love (Benmont Tench) 64
Angel Eyes (Clark/	My Arms Keep Missing You
Cunningham/Mitchell/	(Stock/Artken/
Pellow)	Waterman)14
Behind The Wheel (Gore)21	My Baby Sure Can Shag
Birthday (Sugar Cubes)	(Jordan) 91

day (Sugar Cubes) 86
ID ne Noise (Shocklee'
Judenhour/Sadler) 32
Vou Keep A Secretif (Fryk)
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Fyes | Previte/ | 92
Fools | Clark/Collen/Elliott/ | 92
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Woodward/Stock/Alkler/
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Inflow/Mullar)

dod The Time Of My Life
revite De Nicola'
Inflowers - 69
World [Prestman/
wman]

20
World [Prestman/
wman]

21
Wid Corthy/ Johnson/
Monaco)

12
When Fall in Love (Young/
Heyman)

13
Inflowers Sadd (Loyd Cole/
Water The Streeth Have No
Name (UZ)

22
Water The Streeth Have No
Name (UZ)

23
Voir & Alli Need (Sux/Lee)

24
Voir Ve Lost That Coung feeling

(Barry/Greenwich/Specia) ennison) 75 o Get By (De Mortino) 76 te Sun In (Lewis/Lewis) 79

NEW 7" & EXTENDED 4-TRACK 12" - A9187/T YOUR LO

INITIAL QUANTITIES OF 12" INCLUDE FREE POSTER -

OUT NOW!

I.R.S./MCA IRM(T) 46 (F)

	00111011:
	TRIBUTED BY <b>WIGA</b> RECORDS LTD. © 4 WARNER COMMUNICATIONS CO TELE-ORDER DESK ON 01-998 9929 OF FROM YOUR <b>WIGA</b> SALESMAN/TELE-SALES PERSON
38 NEW 1	YOU'RE ALL I NEED Motley Crue (Tom Werman) Warner Bros. Music  Elektra EKR 65(T) (W
<b>39</b> 51 2	WHEN WILL I BE FAMOUS?  Bros (Nicky Graham) Copyright Control  CBS ATOM (T)2 (C)
40 24 8	EV'RY TIME WE SAY GOODBYE Simply Red (Ellis/Hucknall) Chappell Music (§)
41 28 13	GOT MY MIND SET ON YOU Dark Horse/WEA W 8178(T) (W) George Harrison (Jeff Lynne/George Harrison) Carlin Music ③
42 71 2	TIRED OF GETTING PUSHED AROUND FFRR/Landon LON(X) 141 (F) 2 Men A Drum Machine & A Trumpet (Steele/Cox) Virgin Music
43 47 15	SHAME Eurythmics (David A Stewart) DnA Ltd/BMG Music  RCA DA(T) 14 (BMG)
44 25 10	SO EMOTIONAL (Remix) Whitney Houston (Narada Michael Walden) Warner Bros. Music
45 NEW 1	HOT IN THE CITY Billy Idol (Keith Forsey) Chrysalis Music  Chrysalis IDOL(X) 12 (C)
<b>46</b> 56 2	THE JACK THAT HOUSE BUILT  10/Virgin TEN(T) 174 (E) Jack 'n' Chill (Ed Stratton/Vlad Naslas) Oval Music
47NEW 1	CANDLE IN THE WIND (LIVE) Elton John (Gus Dudgeon) Dick James Music  Rocket EJS 15(12) (F)
48 NEW 1	PARADISE Black (Dave Dix) Ronder Music
<b>49</b> 37 6	THERE'S THE GIRL Heart (Ron Nevison) Warner Bros. Music  Copitol (12)CL 473 (E)
50 22 8	WHAT DO YOU WANT TO MAKE THOSE Epic SHAKY 5 (C) Shakin' Stevens (Taylor/Stevens) SBK Utd Pt./Redwood/Carlin §
<b>51</b> 61 15	THE TIME WARP II Damian (Des Tong) Richard O'Brien/Druidcrest
	SAY IT AGAIN  10/Virgin TEN(T) 188 (E Jermaine Stewart (Jerry Knight/Aaron Zigman) SBK Songs
	CHILDREN SAY Level 42 (Badarou/Level 42) Level 42/Chappell/Island Visual Arts
	FAMILY MAN Fleetwood Mac (Lindsey Buckingham/Richard Dashut) EMI Music
	REASON TO LIVE Kiss (Ron Nevison) Chappell Music'SBK Songs
	LOVE OVERBOARD Gladys Knight and The Pips (R. Calloway/V. Calloway) Chappell Music
	LETTER FROM AMERICA Chrysolis CHS (12)3178 (C) The Proclaimers (Gerry Rofferty/Hugh Murphy) Zoo/Warner Bros. §
	I GOT DA FEELIN'/IT'S LIKE Coolempo/Chrysolis COOL(X) 160 (C) Sweet Tee (Herbie Lovebug/Steeve-O (The Boy Wonder)) Cop. Con.
	SAID SHE WAS A DANCER Chrysalis TULL(X) 4 (C) Jethro Tul (lan Anderson) Sclamender & Son/Chrysalis
NIEW 1	STUCK ON YOU RCA PB 49595 (12"-PT 49595) (BMG) Elvis Presləy with The Jordanaires (-) Carlin Music
	IN GOD'S COUNTRY  U2 (Daniel Lappis/Fnp) Chappell Music/L12  Island 7-99385 (F)

		Raze (Youghan Mason) Champion Music
78	•	CAN YOU KEEP A SECRET? Parlophone (12)R 6174 E) Brothe: Beyond (Phil Harding/Ion Curnow Songs Dutside
79		LET THE SUN IN Worner Brothers W 8145(T) (W) Allentic Storr Dovid Laws/Wayne Lewis Island Music
80	92	IF I GAVE MY Arreo 7AR166 (12 ARI) (V/S John McLeen Med Prolesser Copt Seibed) Arreo Mu
81		PROMISES (FRENCH MIX) Epic BASH(T) 4 (C) Basic (Trzetrzelewska/White When Music/Rombin
82	•	JINGO Horskore HAX(T) 9 (A)  Gendido   SBX Seegs
<b>B3</b>	91	I ONLY WANT TO BE Ph.hps BRITY S(5)  F) Dusty Secreptical (Franz) Servenheld/Chappell
84		SHOVE IT Forgon YS(T) 1076 (E) The Cross Roger Toylor/Dovid Richards Virgin/10 Music
<b>B</b> 5		CATCH ME (I'M FALLING 10//ingin TEN(T 187 E) Pretty Poison & W. Imms Jr /Kurt Shore. Genetic Music
<b>B6</b>	87	BIRTHDAY Our Limbs Indian 117/TP 7 I/NM; The Sugar Cabes   Second Wind
<b>B7</b>		COMIN RIGHT UP Masper ZB41653 (12-ZT41654) (BMC) Broce Willis
<b>B8</b>	74	HYSTERIA Biodomo Riffole/Phonogrom LEP(N) 3 F) Del Leppord (R Lange) Biodomo Biffole/Warner/Zomba
<b>B9</b>	57	JACK MIX IV Debut/Passion OEBT(X) 3035 (A) Mirage (Nigel Wright) Various
90		I SHOULD BE SO LUCKY PWL PWL(T) 8 (P) Kyle Minague Stack/Airken/Weterman) All Boys Music
21	•	MY BABY SURE CAN SHAG Virgin VS(II) 1037 E) The Toms (Arche Jorden Southern Maric.)
92		HUNGRY EYES RCA PB 49593   12 PT 49593)   BMG   Eric Cormon   Eric Cormon   EMI Publishing
93	94	YOU'VELOST THAT Old Gold DG 9450 (DG/LIG/A) Rightness Trethers (Spector
94	78	I WANT TO BE YOUR PROPERTY MCA BONA[T] I FI Blue Merredes Puli Marding/lan Curnow Magnet/PolyGrom
95		REDNECK Benton Banquet BEG 204(7) (19) Listurio (Gento Mackings/Listurio, Capyright Central
96	96	WHERE THE STREETS Island (17/65 340 F) U2 (Daniel Lancis/Brian Eno) (Size Mountain Mu
97		CAN U DANCE Champon (HAMP 1241 (BMG

NEXT

CAUGHT U CHEATIN' Chempion (HAMP (12)58 (BMC Raze (Youghon Moson) Chompion Mosic

81 JUST TO GET BY

	PROMISES (FRENCH MIX) Enc BASHITI 4 (C)	
21 32 2 BEHIND THE WHEEL (Remix) Mute (12)BONG 15 (SP/I/RT) Depeche Mode (Depeche Mode/David Bascombe) Grabbing Hands/Sonet	Bosic (Trzetrzelewska/White What Mass/Rombel  JINGO Hordcore HAX(T) 9 (A)	
22 27 7 IDEAL WORLD (Remix) Island (12)15 347 (F) The Christians (Laurie Latham) 10 Music/Copyright Control	83 91 IONLY WANT TO BE Philips BRITY 5(5) IF) Dusty Samuglield (Froaz) Springfield/Chappell	
I CANIT HELD IT	84 - SHOVE IT The Cross Roger Toylor/Dovid Rithards Virgin/10 Nuses	
23 45 2 Bananarama (Stock/Aitken/Waterman) In A Bunch/Warner/All Boys	85 - CATCH ME (I'M FALLING 10/1/rgin FEN(T 187 E) Premy Poison III. Williams In Natural Share. Genetic Music	
24 34 8 THE WISHING WELL MBS (12)GOSH 1 (A) G.O.S.H. (Ray Santilli/Keff McCulloch) Global Music	86 87 BIRTHDAY Dear Little Indian 112/TP 7 I/NW/ The Super Cables   Second Wried	
	87 COMIN RIGHT UP Material ZB41653 (12 ZT41654) (BMC) Briste Willis	
25 16 8 WHO FOUND WHO Sellybean Featuring Elisa Fiorillo (Jellybean) Chrysalis Music (§)	88 74 HYSTERIA Biodgeon (Riffolia/Phonogrom LEP(III 3 F) Out Lepport (R Linge) Biodgeon (Riffolia/Warner/Lomba	
26 50 2 ROK DA HOUSE Rhythm King/Mute LEFT 11(T) (1/RT)	89 57 JACK MIX IV Debut/Passion OE8T(II) 3035 (A) Mirage (Rigal Wright) Various	
Beatmasters/Cookie Crew (Beatmasters) Beatmasters Music/Cop. Con.	90 - I SHOULD BE SO LUCKY PWL (T) 8 (P)  Kyle Minague Slock/Aikea/Wetterman) All Boys Music	
WHEN I FALL IN LOVE Copitol (12)CL 15975 (E)  Nat King Cole (Lee Gillette) Chappell Music (\$)	MY BABY SURE CAN SHAG Virgin VS(T) 1037 E	
CHINA IN YOUR HAND Siren/Virgin SRN64(12) (E)	92 HUNGRY EYES RCA PB 49593   12 PT 49593   BMG   Eric Cormon   Eric Cormon   EMI Publishing	
13 13 T'Pau (Ron Rogers/Tim Burgess) Virgin Music (§	93 94 YOU'VELOST THAT Old Gold OG 9450 (OG/LIGSA)	
29 26 5 TOUCHED BY THE HAND OF GOD Factory FAC 1937 (12 -193) (P) New Order (New Order) Warner Bros. Music	94 78 I WANT TO BE YOUR PROPERTY MCA 80NA[T] I F Blue Merredes Pui Marding/lan Curnaw Magnet/PolyGrow	
	95 - REDNECK Bennars Banquet BEG 204(1) (M) Listuna (Gewa Mack-say-Listuna), Cayringlet Central	
Tabu 6512117 (12 -651211 6) (C)  18 12 CRITICIZE Alexander O'Neal (Jellybean Johnson) EMI Music ③	96 96 WHERE THE STREETS island (17/IS 340 F) U2 (Daniel Lances/Brisin Eno) (Blue Mountain Mu	
ROCKIN' AROUND THE CHRISTMAS TREE 10/Virgin TEN 2(12) (E)	97 - CAN U DANCE Chempen (HAMP 12/41 (BMG Kenny Jonanna Joses & Fest Eddie Smith (Serith) Chempson	
31 10 7 Mel & Kim (Mel Smith & Kim Wilde) (Stuart Colman) Chappell Music	98 - ALITTLE PIECE OF HEAVEN Polydor POSP 10 901 F) Godley & Crame (Kevis Godley/Let Crame: Wormer Bros.	
32 43 2 BRING THE NOISE Def Jam 651335 7 (12 -651335 6) (C) Public Enemy (Stephney/Shocklee/Ryder) Island Music	99 - TUBBS AND VALERIE MCA MCA(T) 1700  F	
33 59 4 OL'AMOUR London LON(X) 146 (F) Dollar (Extra Beat Boys for PWL) Musical Moments/Sonet	100 100 DON'TYOU (FORGET) From V5 749(17) (E) MCA Muse PLATINUM GOLD SILVER	
	(One million) (500,000) (250,000)	
34 31 6 TIGHTEN UP-1 JUST CAN'T STOP Breakout/A&M USA(T) 621 (F) Wally Jump Jr./Criminal Element (Baker) Island/Mighty Three	§ Indicates title available in sheet music  A Panel Soles Increase over last week  A Panel Soles Increase of 50% or more over lost week  Compiled by Gallup for the 8PL, Music Week and the 8BC based on a sample of 500 conventional record outlets.  Records which would have appeared between position.  76-100 have been excluded if their soles have fallen in two consecutive weeks, and if their sales fell by 20 per cent compared with last week.  Compared with last week.  ■ The part of the part	
35 64 2 NEW SENSATION Mercury/Phonogram INXS 9(12) (F) INXS (Chris Thomas) MCA Music		
36 15 6 THE LOOK OF LOVE Sire W 8115(T) (W) Madonna (Madonna/Patrick Leonard) Warner Bros. Music (§)		

Heart (Ron Nevison) Warner Bros. Music
50 22 8 WHAT DO YOU WANT TO MAKE THOSE Epic SHAKY 5 (C Shakin' Stevens (Taylor/Stevens) SBK Utd Pt./Redwood/Carlin §
51 61 15 THE TIME WARP II Damian (Des Tong) Richard O'Brien/Druidcrest
52 NEW 1 SAY IT AGAIN Jermaine Stewart (Jerry Knight/Aaron Zigman) SBK Songs  53 33 6 CHILDREN SAY Polydor POSP(X) 911 [1
53 33 6 CHILDREN SAY Polydor POSP(X) 911 (I Level 42 (Badarou/Level 42) Level 42/Chappell/Island Visual Arts
54 58 4 FAMILY MAN Fleetwood Mac (Lindsey Buckingham/Richard Dashut) EMI Music
55 36 7 REASON TO LIVE Vertigo/Phonogram KISS 8(12) (I Kiss (Ron Nevison) Chappell Music'SBK Songs
56NEW 1 LOVE OVERBOARD MCA MCA(T) 1223 (F Gladys Knight and The Pips (R. Calloway/V. Calloway) Chappell Musi
57 30 10 LETTER FROM AMERICA Chrysalis CHS (12)3178 (C The Proclaimers (Gerry Rafferty/Hugh Murphy) Zoo/Warner Bros.
58NEW 1 IGOT DA FEELIN'/IT'S LIKE Cooltempo/Chrysolis COOL(X)160 (C Sweet Tee (Herbie Lovebug/Steeve-O (The Bay Wonder)) Cop. Con.
59 NEW 1 SAID SHE WAS A DANCER Chrysolis TULL(X) 4 (C
60NEW 1 STUCK ON YOU RCA PB 49595 (12"-PT 49595) (BMG Elvis Preslay with The Jordanaires (-) Carlin Music
61 48 4 IN GOD'S COUNTRY Island 7-99385 (F U2 (Daniel Lanois/Eno) Chappell Music/U2
62NEW   INSTINCTUAL   RCA P841697 (12 - P741698) (BMG   Imagination (Arthur Baker/Paul Gurvitz) Intersong/Chrysalis
63NEW 1 NEVER NEVER GONNA GIVE YA UP Club/Phonogram JAB(X) 59 (F Barry White (White/Hardcastle) Intersong Music
MORE LOVE Virgin VS 992[12] (E Feargal Sharkey (Danny Kortchmar) RCA Music
65 40 9 SATELLITE CBS 651168 7 (12'-651168 6) (C
66 39 11 NEVER CAN SAY GOODBYE London LON(X) 158 (F
67NEW 1 MANDINIKA Ensign ENY(X) 611 (C Sinead O'Connor (O'Connor/Moloney) Dizzy Heights/Chrysalis Music
68NEW 1 SIDE SHOW Virgin VS(T) 1012 (E Wendy and Lisa (Wendy Melvoin/Lisa Coleman/Bobby Z) Girl Brothers
69 42 12 (I'VE HAD) THE TIME OF MY LIFE RCA P849625 (12 - PT49626) (BMG Bill Medley & Jennifer Warnes (De Andrea/M. Lloyd) EMI Music
70 63 4 THE TIDE IS TURNING (After Live Aid) EMI (12)EM 37 (E Roger Waters (Ritchie/Waters) Roger Waters/Pink Floyd
THE ONE HOVE

71 66 8 THE ONE I LOVE R.E.M. (Scott Litt/R.E.M.) Chappell Music

72 44 12 WHENEVER YOU NEED... RCA PB 41567 (12 -PT 41568) (BMG) Rick Astley (Stock/Aitken/Weterman) All Boys Music (§

74 54 6 PACKJAMMED (WITH THE PARTY POSSE) Breakout/A&M USA(T) 620 (F) Stock Airken Waterman (Stock/Airken/Waterman) All Boys Music

46 5 JOCK MIX 1 Debut/Passion DEBT(X) 3037 |A|
Mad Jocks/Jockmaster B.A. (Nigel Wright) Sanlar (Leosong)/Island

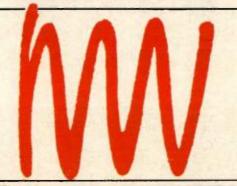
I WANNA BE A FLINTSTONE
The Screaming Blue Messiahs (Vic Maille) Warner Bros./Hanna-Barbera

### TOP · 100 · ALBUMS

### INCORPORATING LP, CASSETTE & CD SALES

### POPPED IN SOULED OUT \* CD Nol Precious/Phonogram JWWWL 1 BAD \*\*\*\* CD Michael Jackson Epic 450290-1 WHENEVER YOU NEED SOMEBODY \*\* CD RCA PL 71529 INTRODUCING THE HARDLINE ... \*\* CD Terence Trent D'Arby PET SHOP BOYS, ACTUALLY \*\* CD **Pet Shop Boys** Parlophone PCSD 104 NOW! 10 \*\*\* Various EMI/Virgin/PolyGram NOW 10 BRIDGE OF SPIES \*\* CD Siren/Virgin SRNLP 8 THE CHRISTIANS . CD The Christians Island ILPS 9876 TANGO IN THE NIGHT \*\*\* CD Fleetwood Mac Warner Brothers WX65 FAITH \*\* CD 10 George Michael Epic 4600001 THE BEST OF MIRAGE JACK MIX '88 Stylus SMR 746 HITS 7 \*\*\* 12 Various CBS/WEA/RCA/Arista HITS 7 WHITNEY \*\*\* CD 13 Whitney Houston Arista 208 141 ALL THE BEST! \*\* CD 14 Paul McCartney Parlophone PMTV 1 THE SINGLES \* CD **Pretenders** Real/WEA WX 135 LIFE IN THE FAST LANE • **Telstar STAR 2315** THE GREATEST LOVE • Telstar STAR 2316 THE JOSHUA TREE \*\*\* CD Island U26 RAINDANCING \*\* CD Alison Moyet CBS 450 152-1 HEARSAY \* CD

### MUSIC WEEK



### SOUNDS

### THE ESSENTIAL GUIDE TO THE MUSIC SCENE

### **NEWS**

At least four pages every week of the latest records and CDs to hit the market

### **REVIEWS**

The most comprehensive round-up of the week's album, singles and CD releases with catalogue numbers and star ratings

### **CHARTS**

Every week we publish a jam-packed

Contract Contract	
<b>59</b> 50	THE PEOPLE WHO GRINNED • CD The Housemartins Go! Discs AGOLP9
60 58	STRANGEWAYS HERE WE COME • CD The Smiths Rough Trade ROUGH 106
61 83	MAINSTREAM ● CD Lloyd Cole & The Commotions Polydor LCLP 3
<b>62</b> 39	THE GREATEST HITS OF 1987 ● CD Various Telstar STAR 2309
63 NEW	CHER Cher Geffen WX 132
64 82	SLIPPERY WHEN WET ★★ CD Bon Jovi Vertigo/Phonogram VERH 38
65 71	REFLECTIONS ◆ CD Foster & Allen Stylus SMR 739
66 72	CHRONICLES • CD Steve Winwood Island SSW 1
67 RE	DISCO ● CD Pet Shop Boys  EMI PRG 1001
<b>68</b> <sup>73</sup>	SONGS OF LOVE • CD Richard Clayderman  Decco/Delphine SKL 5345
<b>69</b> 56	ALWAYS AND FOREVER • CD Various Telstar STAR 2301
<b>70</b> 38	HIT MIX • Various Stylus SMR 744
<b>71</b> 47	DANCE MIX '87 • CD Various Telstar STAR 2314
	SENTIMENTALLY YOURS ● CD Rose Marie Telstar STAR 2302
	SUBSTANCE CD New Order Factory FACT 200
<b>74</b> 87	INVISIBLE TOUCH ★★★ CD Genesis Virgin GENLP 2
	A MOMENTARY LAPSE OF REASON • CD EMIEMD 1003
<b>76</b> 43	BETWEEN THE LINES ★ CD Five Star Tent/RCA PL 71505
<b>77</b> 96	U2 LIVE UNDER A BLOOD RED SKY ** CD Island IMA 3

WONDERFUL LIFE • CD

21	66	THE BEST OF UB40 VOL 1 ★ CD UB40  Virgin UBTV 1  HEAVEN ON EARTH
22	22	Belinda Carlisle Virgin V 2496  WHITESNAKE 1987 ● CD
23		Whitesnake EMIEMC 3528  THE CREAM OF ERIC CLAPTON ★ CD
24	18	Fric Clapton/Cream Polydor ECTV1  YOU CAN DANCE ★ CD
25	12	Madonna Sire WX 76
26	28	RUNNING IN THE FAMILY ** CD Level 42 Polydor POLH 42
27	24	THE CIRCUS ★ CD Erasure Mute STUMM 35
28	31	FROM MOTOWN WITH LOVE ★ Various  K-tel NE 1381
29	69	COME INTO MY LIFE CD Joyce Sims FFRR/London LONLP 47
30	27	THE MICHAEL JACKSON MIX ◆ CD Michael Jackson Stylus SMR 745
31	29	BEST SHOTS ★ CD Pat Benatar Chrysalis PATV 1
32	53	JUST VISITING THIS PLANET CD Jellybean Chrysolis CHR 1569
33	34	MEMORIES • CD Elaine Paige Telstor STAR 2313
34	26	LOVE SONGS ★ CD Michael Jackson & Diana Ross Telstar STAR 2298
35	44	GRACELAND ★★★★ CD Paul Simon Warner Brothers WX52
36	33	SAVAGE ★ CD Eurythmics RCA PL 71555
37	30	CLOUD NINE • CD George Harrison Dark Horse/WEA WX 123
38	46	SINITTA ● CD Sinitta Fanfare BOYLP 1
39	48	PHANTOM OF THE OPERA ★★ CD Various Polydor PODV 9
40	45	SONGS FROM STAGE AND SCREEN • CD Michael Crawford/LSO Telstar STAR 2308
41	61	MY FAIR LADY ● CD Kiri Te Kanawa & Jeremy Irons  Decca/London MFL 1
42	63	KICK CD INXS Mercury/Phonogram MERH 114
★ ★ ★  GOLt (100,0	(9 D	TRIPLE PLATINUM    Concept   Concept

spread of charts — National, Indies and Metal

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43	49	MEN & WOMEN ★ CD Simply Red Elektra WX 85
44	40	BROTHERS IN ARMS ******* CD Dire Straits Vertigo/Phonogram VERH 25
45	60	DIRTY DANCING CD Original Soundtrack RCA BL 86408
46	35	HYSTERIA ★ CD Def Leppard Bludgeon Riff./Phono HYSLP 1
47	32	RED ★ CD The Communards London LONLP 39
48	37	SIMPLY SHADOWS ★ The Shadows Polydor SHAD 1
49	52	GIVE ME THE REASON ★ CD Luther Vandross Epic 450 134-1
50	41	SIXTIES MIX ★ Various Stylus SMR 733
51	55	BAD ANIMALS ● CD Heart Capitol ESTU 2032
52	42	E.S.P. ★ CD Bee Gees Warner Brothers WX83
53	62	DANCING WITH STRANGERS ★ CD Chris Rea Magnet MAGL 5071
54	51	NOTHING LIKE THE SUN • CD Sting  A&M AMA 6402
55	36	ALWAYS GUARANTEED ★ CD Cliff Richard EMIEMD 1004
56	54	TUNNEL OF LOVE ★ CD Bruce Springsteen CBS 460270-1
57	57	CLASSIC ROCK COUNTDOWN CD London Symphony Orchestra CBS MOOD 3
58	59	CRAZY NIGHTS CD Kiss Vertigo/Phonogram VERH 49

N. Har	1400	CONTROL - THE REMIXES • CD
<u>79</u>	68	Janet Jackson Breakout/A&M MIXLP1
80	65	TRUE BLUE ★★★★ CD Madonna Sire WX54
81	97	RUMOURS ★★★★★ CD Fleetwood Mac Warner Brothers K 56344
82	84	THIS IS THE STORY • Chrysalis CHR 1602
83	RE	NEVER TOO MUCH Luther Vandross EPIC 32807
84	89	ESCAPE FROM TV Jan Hammer MCA MCF 3407
85	92	NO JACKET REQUIRED ★★★★ CD Phil Collins Virgin V 2345
86	77	INSIDE INFORMATION CD Foreigner Atlantic WX 143
87	91	QUEEN'S GREATEST HITS ***** CD Queen Parlophone EMTV 30
88	78	BETE NOIRE ● CD Bryan Ferry Virgin V 2474
89	74	PLEASE ★ CD Pet Shop Boys Parlophone PSB 1
90	93	PICTURE BOOK CD Simply Red Elektra EKT 27
91	86	BEST OF JAMES BROWN-GODFATHER • CD James Brown K-Tel NE 1376
92	64	OST 'WHO'S THAT GIRL' ★ CD Madonna/Various Sire WX102
93	RE	FLASHDANCE Original Soundtrack Mercury/Phonogram PRICE 111
94	RE	STREET LIFE - 20 GREAT HITS ★ Bryan Ferry/Roxy Music EG/EMIEGTV 1
95	80	THE BEST OF PHIL LYNOTT & THIN LIZZY • CD Phil Lynott & Thin Lizzy Telstor STAR 2300
96	RE	EVERY BREATH YOU TAKE - THE SINGLES ** CD POLICE, The
97	98	THE UNFORGETTABLE FIRE ★★ CD U2 Island U25
98	99	WHITNEY HOUSTON ★★★ CD Whitney Houston Arista 206 978
99	90	FLOODLAND CD The Sisters Of Mercy Merciful Release/WEA MR 441L
100	NEW	MAKE IT LAST FOREVER Keith Sweat Elektra 960763 1
***************************************	100	

### CD: Released on Compact Disc

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### **First** Order

**PERFORMANCE** 

**Primal Scream** is how they've managed to kindle enough

acclaim to see them get as far as a support slot at **Wembley.**With whining guitar, whining feedback and whining vocals, not even front man Bobby Gillespie's predictable popstar posing added a glimmer of true charisma. New Order radiate it despite themselves. That their celebratory

dance music is still misperceived as gloomy is a mystery, but maybe disco music was never made to make you think. New Order's does though, and, in what was virtually a greatest hits package — from the first single, Ceremony, to the latest, Touched By The Hand Of God, which opened the set — they seemed more than ever worthy of their stature as a landmark in pop.

The years have not dulled their "edge" either, and while most of their peers aim for a clinically perfect sound, New Order still present tect sound, New Order still present a refreshingly warm alternative, their endearingly ramshackle approach live warming the capac-ity audience which was worshipful to a man, and still allowing room

for unpredictability too.
All this and those glorious melo-dies. They're still light years ahead.
DANNY VAN EMDEN

### Back to Black

SUPPORTING LOCAL hero Black at Liverpool's Royal Court Theatre, Thomas Lang gave an impressive but subdued performance. The problem may lie in his audience anaesthetising infatua-tion with Miss and Mrs Jones. The former his fiance, and soon to be the new Mrs Lang/Jones, the latter the subject of his stirring single Me And Mrs Jones which held the home crowd semi-comatose for a good three minutes. The rest of the set left barely a ripple and had it been anywhere else, Tom would have died from terminal lack of sycophancy. As it was, his audience was appreciative and polite, the band played well enough and Tom was fitting support to Liverpool's latest heroes.

All in all it was a good year for Black. A major deal and a debut album which swept into the charts to nestle comfortably in the num-ber three position. Tonight, they opened with Everything's Coming Up Roses, their first single for A&M. A magical, forceful epic with that undeniable signature of Vearn-combe and Dix written through it like Blackpool through rock.

Unfortunately, the set was badly managed. Too many songs ended abruptly and, watching the performance from the gods, one couldn't help but wonder if Black



BILL CARTER: the Screaming Blue Messiah.

really are capable of another album of such classic proportions as Wonderful Life. The singles stand out too well.

Having said that, heads were bobbing like the Kop on a sunny Saturday afternoon. Arms and bodies swayed — you'll never walk alone Colin Vearncombe. Black has arrived, in Liverpool any-

JOHN SLATER

### Scream Blue Murder

AS ONE appreciative review recently exclaimed, Bill Carter's Screaming Blue Messiahs are the perfect in-car stereo crew because their high-performance R'n'B boogie most closely resembles the throbbing acceleration of the neon-lit road. And so it is live at London's **Marquee Club** — a constant rush of pulsating drums, perfectly synchronised beats and Carter's zig-zagging guitar splinters that can lay down a steady path and still head off in several destinations all at once. He's a great guitarist, scraping up stinging, metallic solos that never meander or go too far off the beaten track, while his songs are as catchy as they are relentless.

Maybe it's Carter's slightly sinister appearance — baldhead, shades, Havana suit and piercing stare — more than the Messiah's reckless, adrenalin-soaked motor overdrive that has kept them a bit beyond public eyesight; Carter is no perfect pin-up, that's for sure, or a man with the heart to compromise. Instead, with the steamy Bikini Red or manic All Shook Down or any other ruthless rubber-burner, The Screaming Blue Messiahs have their beady eyes well set on keeping going just where they already

are pointing.
In other words, they won't be driving down the Middle Of the Road in search of pop/audience acceptance, unless it's to run over anyone standing in their way.

MARTIN ASTON

### Lunch punch

LYDIA LUNCH's reputation had preceded her arrival on stage at London's ULU. The student hall was filled with a motley throng of liber-ated thinkers for the occasion of her only UK live date, and as she came stamping on stage, the atmosphere was charged with anticipation.

Lydia doesn't play with a band or anything. She stands, stoops, wheezes, cries, yells, stomps, and then, just when no one is expecting it, she lifts her skirt up.

Her monologue is a carefully pitched torrent of abuse. Rape. Ex-treme Violence. Paranoia. The Bomb. Adolescence. All this and much more. Her delivery is suitably vicious and vitriolic, the aim being, we suspect, to confront her audience with some form of scenario where maybe someone will pull a gun and shoot her.

"Only there's not much chance of that" she drawled "After all, you don't carry guns in this crummy

country".

Did this particular event have any promotional purpose? It's hard to tell, though the T-shirts stall was seen to be doing a thriving trade prior to kick-off. I doubt Lydia is terribly concerned. Back in New York, she and her partner — ex-Virgin Retail employee Mr Clint Ruin — are positively huge in the chic underground circles, and across Europe too, she is viewed with reverence.

On stage in London, she provided half an hour of perfect apocalyptic drama. Those distracted by the rude words and unrestrained on-stage violence of a Lydia Lunch performance are missing the point of the exercise, just like the photographers who hung eagerly around the front of the stage, hoping that she would lift up her skirt again.

What we have with Lydia Lunch is a real talent, a real sign of our times, and in years to come just the sort of person that people will think back to and say — It was her, it was Lydia Lunch, she started all

JULIAN HENRY

### INDIES



AUTOMATIC DLAMINI The D Is For Drum. Idea IDEALP 01. Distribution: Pinnacle. The first album on this enterprising label, set up by music publisher Chappells is a fine collection of affectionate pop songs with more brain power in the arranging and instrumenta-tion departments than most outfits manage in their entire careers. The Autos play hotly-spiced pop-soul, punctuated with multi-harmonies, while retaining a contemporary pumping bass and drum sound for support. All of the songs boast a warm and tasteful hook, each having a unique construction and a highly individual sound. Expect to hear a whole lot more from Automatic Dlamini through '88, well, if they can manage to pronounce their name on the radio, that DEH

VARIOUS ARTISTS: Buzz Cat & Mouse Records ABBO 3. Distribution: Southern. Buzz is a soon-to-be-A4-monthly cultish music/fashion magazine that aims to be more accessible than I-D or Blitz, and this is their first sponsored compilation. It mixes the unknown — One (of whom more will soon by heard), House Of Halmer and Sergio & Herbtree — with the more established: The Very Things, Wallflowers, The Jack Rubies and current Tip For '88 leaders, Iceland's Sugarcubes (here represented by the hit Birthday, sented by the hit Birthday, arranged months before the single was released to universal acclaim), Buzz has courageously avoided the obvious independent name attractions, and instead have gathered together a motley crew of abrasive, charismatic and eminently commercial and danceable characters — much like the magazine itself. No respectful indie fan is going to want to be without

CHILLS: Kaleidoscope World. Flying Nun FNE 13. Distribution: Rough Trade. A glance back at some of the finer moments of the oft changing New Zealanders, a band of many incarnations, but only one prime mainstay, Mar-tin Phillips. Styles collide as an atmosphere of yearning space and opportunity is created, a feeling one gains so often from the Triffids. As a retrospective it simply leaves one hungry for more and as press reaction moves to boiling point and the Chequebook Charlies from the record companies look even closer, more is indeed bound to come. And there is even a free single of unreleased stuff to tempt the fans.

STEVE NIEVE: Playboy. Demon FIEND 109. An attraction in his own right unwisely selects a cover image drawn from one of Bryan Ferry's later nights and then sits at the piano to sketch over a few covers and neo-classical doodles. Snigger or thrill as Steve takes on Sting's Russians and sweeps through Careless Whisper, plus lots of Nieve compositions all in the solo grand piano style. Little more than a diversion, but fun all the same. Stock with caution, as this is not a conventional release.

### GENERAL

**BELINDA CARLISLE: Heaven On** Earth, Virgin Records V2496. Belinda's already scored a number one in the States with a single taken from this album. Her track record includes a stint leading the Go Gos (a sort of cut-price Bangles, for those who can't remember) and a well-publicised drug habit that she has now recovered from. So what's the album like? Surprisingly good, and quite possibly the source of several other singles, once Heaven Is A Place On Earth peaks here. Of course it's very American and mainstream, but Heaven On Earth somehow manages to steer clear of the usual rock clichés, Producer Rick Nowels appears moderately well-versed in current recording trends and he current recording trenas und in-holds down the technical side with admirable gusto. Should shift a good few units in this country.

JOHNNY HATES JAZZ: Turn Back The Clock Virgin V2475. The debut album from messrs Datchler Nochito and Hayes included the current hit Turn Back The Clock plus the 1987 singles I Don't Want To Be A Hero and Shattered Dreams. Like the boys themselves the other tracks are well turned-out, with guest appearances from Kim Wilde and Stevie Lange. A shrewdly timed release which is bound to achieve a high chart position.



### STOCKIT

MAX BOYCE: Troubadour. PRT 0001. An interesting choice for distributor PRT to launch its own label. Welsh comic and singer Boyce arrived a decade ago with those fclk/comedians Harding, Carrott and Connelly. But this mellifluous collection of contemporary folk songs by Bill Caddick, Frank Hennessy and even Mike Batt finds him in Ralph McTell and Tom Paxton territory. Best of all is Boyce's own A Winter Too Late, a funny moving and perceptive song about the miners' strike. Recorded live, gentle but not quite sentimental, this is the kind of stuff to give MOR a good

JACK SHARPE BIG BAND: Catalyst. Frog FRG 716. Dis-tribution: PRT. This splendid debut album by one of Britain's finest contemporary big bands is a credit to all concerned, especially to veteran Sharpe and fellow saxist and co-leader Andy Mackintosh. The LP is dedicated to the late Tubby Hayes, whose gifts as a composer are demonstrated de-lightfully on his tender ballad Souriya and his well-remembered score for Miles Davis' Milestones. The well-drilled outfit gives a demonstration of local jazz talent at its best with solos from Guy Barker, Chris Pyne, Derek Watkins and Jamie Talbot. The band is now giving concerts all over Britain and their performances will give im-petus to sales of this album.

REVIEWERS THIS WEEK: Martin Aston, Stan Britt, Dave E. Henderson, Julian Henry, Duncan Holland and Dave Laing.



SUGAR CUBES: Iceland at its best

### Cube routes

by Martin Aston

IF THE offers and the attention Icelandic rock band The Sugar-cubes have received since their

single Birthday was released in September have been over the top, The Sugarcubes are used to such manic behaviour. "Icelandic culture is manic, totally crazy," ex-plains the volatile Einar Benedikt-son (vocals and trumpet). "You can present absolute rubbish from any viewpoint or tastepoint, and it's rubbish, and it will be accepted. You can present something with integrity, and it can be hated. You can never prejudge what will or won't go down.

Birthday is the furthest thing from absolute rubbish you could hear, especially Bjork Gudmundsdottir's stunning voice, and her illuminating presence. The Sugarcubes promise something new, something to upset the status quo

Their new single Cold Sweat is released this week. The Sugar-cubes' opinion of themselves is cubes opinion of themselves is charmingly self-depreciating. "We're professional amateurs", admits Einar, who explains that each member has a job and that the group is just a hobby to them. "It's the opposite to our last group, KUKL," says Bjork. "They are the serious your scaled."

got so serious, you couldn't breathe, so Sugarcubes is to enjoy

A Bad Taste Co (an enterprise founded by the Sugarcubes) postcard commemorating the Reagan-Gorbachev summit in Rejkavic managed to sell over 5000 — not bad for a country with a popula-tion of 249,000 ("we're an exclu-sive club," laughs Einar, "with less people than can get into American Express!"). The profit paid for most of The Sugarcubes' first album,

Bjork: "We work very independently, but we con't look at ourselves as independent artists or anything. It doesn't matter either way. Also we don't treat music like God, like so many people do. We also listen to what people say, read books. For us songs are fractions out of life, put to music ...

ARGUABLY THE most exciting blues concerts of last year were those given by the Chicago guitarist Lonnie Brooks, who records for Alligator, the world's most successful blues label and one of the leading indie record companies in America.

How do you create a blues label with a \$2m annual turnover? Alligator's founder, Bruce Iglauer explains: "When I started in 1970 I wanted to convert people. I wanted to proselytise rather than preach to the converted, which was what existing blues labels were doing."

Instead of waiting for the afi-cianados to come to him, Iglauer put copies of his first album (by Hound Dog Taylor) in his car and went out to sell. "I found that radio was changing. It was the brief age of progressive rock radio when each DJ could programme his own show

But soon rigid format programming reasserted itself and by 1975 Alligator had only half-a-dozen albums out. While such slow progress would have sunk a rock label, Iglauer argues that blues musicians have always survived without the necessity of recording. Unlike much rock music, the essence of blues remains live performance. Recognising this, Iglauer moved into booking and management for Hound Dog Taylor, Son Seals, Koko Taylor and other artists. "Promotion around live performance was the key to Alligator's growth," he says. The plan worked.

Today the catalogue contains 83 albums with only one gospel release having been deleted.

Despite its slogan "genuine house rockin' music" Alligator was a classic blues label until it started to sign a series of white guitar

heroes. The first was Johnny Winter, about whom says Iglauer "there was a big outcry until they heard him. There was more flak about Roy Buchanan and about the second Lonnie Mack LP."

With a staff of 15, Alligator's break even sales for most releases are at under 10,000. The heartsel

are at under 10,000. The bestsellers have been Johnny Winter's Third Degree at 50,000 and Lonnie Brooks' Showdown which has done 83,000 including 10,000 in

The key to Alligator's American momentum is its ability to reach retailers and radio stations directly. Iglauer reckons to mail out several thousand copies of each album to shops, journalists and around 1000 DJs. While half the units sold come from outside America, the revenue they bring in is only a fraction of the American earnings. Nevertheless, Iglauer visited Europe five times in 1987 in pursuit of his declared aim to "make Alligator a world label."



BLUES BROTHERS: Bruce Iglauer (left) with Johnny Winter (second left) and Dick Sharman and Fred Briefberg

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THE TRAVEL BUSINESS 01-299 0214





Compiled by Gallup for the BPI, Music Week and BBC based on a sample of 500 record outlets. Incorporating 7", 12", Cassettes & CD single sales.

HEAVEN IS A PLACE ON EARTH Belinda Carlisle

Virgin VS(T) 1036 (E)

ALWAYS ON MY MIND . **Pet Shop Boys** 

Parlophone (12)R 6171 (E)

**HOUSE ARREST** 3

FON/Club/Phonogram JAB(X) 63 (F

STUTTER RAP (NO SLEEP TIL BEDTIME) Morris Minor & The Majors

10/Virgin TEN(T) 203 (E)

I FOUND SOMEONE

Geffen GEF 31(T) (W)

ANGEL EYES (HOME AND AWAY)

Precious/Phonogram JEWEL 6(12) (F)

ALL DAY AND ALL OF THE NIGHT The Stranglers

SIGN YOUR NAME Terence Trent D'Arby

CBS TRENT(T) 4 (C)

Epic VICE(T) 1 (C)

COME INTO MY LIFE **Joyce Sims** 

FFRR/London LON(X) 161 (F)

RISE TO THE OCCASION Climie Fisher

EMI (12)EM 33 (E)

**FATHER FIGURE** George Michael

Epic EMU(T) 4 (C)

JINGO Jellybean

Chrysalis JEL(X) 2 (C)

I THINK WE'RE ALONE NOW Tiffany

MCA MCA(T) 1211 (F)

RCA PB 41683 (12 -PT 41684) (BMG)

**Rick Astley** 

MY ARMS KEEP MISSING YOU

G.T.O. Sinitta

Fanfare (12) FAN 14 (A)

THE WAY YOU MAKE ME FEEL Michael Jackson

Epic 6512757 (12 -6512758) (C)

Pogue Mahone/Stiff NY 7 (12-NY 12) (E)

HEATSEEKER AC/DC

The Pogues feat. Kirsty MacColl

DELUBIN THE MAILER IN

Atlantic A 9136(T) (W

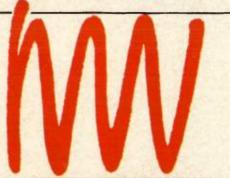
LOVE LETTERS () **Alison Moyet** 

CBS MOYET (T)5 (C) FAIRYTALE OF NEW YORK

TURN BACK THE CLOCK Johnny Hates Jazz

Virgin VS(T) 1017 (E)

MUSIC WEEK





<b>53</b> 33	CHILDREN SAY Level 42	Polydor POSP(X) 911 (F)
<b>54</b> 58	FAMILY MAN Fleetwood Mac	Warner Brothers W 8114(T) (W)
<b>55</b> 36	REASON TO LIVE Kiss	Vertigo/Phonogram KISS 8(12) (F)
56 NEW	LOVE OVERBOARD Gladys Knight and The Pips	MCA MCA(T) 1223 (F)
<b>57</b> 30	LETTER FROM AMERICA O The Proclaimers	Chrysalis CHS (12)3178 (C)
58 NEW	I GOT DA FEELIN'/IT'S LIKE Sweet Tee	THAT Y'ALL Cooltempo/Chrysalis COOL(X) 160 (C)
59 NEW	SAID SHE WAS A DANCER Jethro Tull	Chrysalis TULL(X) 4 (C)
60 NEW	STUCK ON YOU Elvis Presley with The Jordanaires	RCA PB 49595 (12"-PT 49595) (BMG)
61 48	IN GOD'S COUNTRY	tsland 7-99385 (F)
62 NEW	INSTINCTUAL Imagination	RCA PB41697 (12 -PT41698) (BMG)
63 NEW	NEVER NEVER GONNA GIVE Barry White	YA UP Club/Phonogram JAB(X) 59 (F)
64 NEW	MORE LOVE Feargal Sharkey	Virgin VS 992(12) {E)
<b>65</b> 40	SATELLITE The Hooters	CB\$ 651168 7 (12 -651168 6) (C)
<b>66</b> 39	NEVER CAN SAY GOODBYE The Communards	Condon LON(X) 158 (F)
67 NEW	MANDINKA Sinead O'Connor	Ensign ENY(X) 611 (C)
68 NEW	SIDE SHOW Wendy and Lisa	Virgin VS(T) 1012 (E)

(I'VE HAD) THE TIME OF MY LIFE Bill Medley & Jennifer Warnes RCA

**Roger Waters** 

Rick Astley

THE ONE I LOVE

THE TIDE IS TURNING (After Live Aid)

WHENEVER YOU NEED SOMEBODY

I WANNA BE A FLINTSTONE

EMI (12)EM 37 (E)

I.R.S./MCA IRM(T) 46 (F)

RCA PB49625 (12 -PT49626) (BMG)

RCA PB 41567 (12 -PT 41568) (BMG)

41	Depeche Mode	Mute (12)BONG 15 (SP/I/RT)
22 27	IDEAL WORLD (Remix) The Christians	
<b>23</b> 45	I CAN'T HELP IT Bananarama	London NANA 15 (12 -NANX 15) (F)
<b>24</b> 34	THE WISHING WELL G.O.S.H.	MBS (12)GOSH 1 (A)
<b>25</b> 16	WHO FOUND WHO Jellybean featuring Elisa Fiorillo	Chrysalis JEL(X) 1 (C)
<b>26</b> 50	ROK DA HOUSE Beatmasters feat. Cookie Crew	Rhythm King/Mute LEFT 11(T) (I/RT)
<b>27</b> 14	WHEN I FALL IN LOVE Nat King Cole	Capitol (12)CL 15975 (E)
28 13	CHINA IN YOUR HAND •	Siren/Virgin SRN64(12) (E)
29 26	TOUCHED BY THE HAND O New Order	F GOD Factory FAC 1937 (12 -193) (P)
30 18	CRITICIZE Alexander O'Neal	Tabu 6512117 (12 -651211 6) (C)
31 10	ROCKIN' AROUND THE CH Mel & Kim (Mel Smith & Kim Wilde)	RISTMAS TREE O 10/Virgin TEN 2(12) (E)
<b>32</b> 43	BRING THE NOISE Public Enemy	Def Jam 651335 7 (12 -651335 6) (C)
33 59	O L'AMOUR Dollar	London LON(X) 146 (F)





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		TICHTEN LID I HIST CANVE STO	D DANCINI
34	31	TIGHTEN UP-I JUST CAN'T STO Wally Jump Jr./Criminal Element	Breakout/A&M USA(T) 621 (F)
35	64	NEW SENSATION INXS	Mercury/Phonogram INXS 9(12) (F)
36	15	THE LOOK OF LOVE Madonna	Sire W 8115(T) (W)
<b>37</b>	52	JENNIFER SHE SAID Lloyd Cole & The Commotions	Polydor COLE(X) 8 (F)
38	NEW	YOU'RE ALL I NEED Motley Crue	Elektra EKR 65(T) (W)
39	51	WHEN WILL I BE FAMOUS? Bros	CBS ATOM (T)2 (C)
40	24	EV'RY TIME WE SAY GOODBYE Simply Red	WEA YZ 161(T) (W)
41	28	GOT MY MIND SET ON YOU (George Harrison	) Dark Horse/WEA W 8178(T) (W)
42	71	TIRED OF GETTING PUSHED Al 2 Men A Drum Machine & A Trumpet	ROUND FFRR/London LON(X) 141 (F)
43	47	SHAME Eurythmics	RCA DA(T) 14 (BMG)
44	25	SO EMOTIONAL (Remix) Whitney Houston	Arista RIS(T) 43 (BMG)
45	NEW	HOT IN THE CITY Billy Idol	Chrysalis IDOL(X) 12 (C)
46	56	THE JACK THAT HOUSE BUILT Jack 'n' Chill	10/Virgin TEN(T) 174 (E)
47	NEW	CANDLE IN THE WIND (LIVE) Elton John	Rocket EJS 15(12) (F)
48	NEW	PARADISE Black	A&M AM(Y) 422 (F)
49	37	THERE'S THE GIRL Heart	Capitol (12)CL 473 (E)
50	22	WHAT DO YOU WANT TO MA Shakin' Stevens	KE THOSE Epic SHAKY 5 (C)
51	61	THE TIME WARP II	Jive JIVE(T) 160 (BMG)
52	NEW	SAY IT AGAIN Jermaine Stewart	10/Virgin TEN(T) 188 (E)
	100	Control of the Contro	THE REAL PROPERTY.

PACKJAMMED (WITH THE PARTY POSSE)
Stock Aitken Waterman
Breakout/A8 Breakout/A&M USA(T) 620 (F)

JOCK MIX 1 Mad Jocks feat. Jockmaster B.A. Debut/Passion DEBT(X) 3037 (A)

HOUSE ARREST Knis COME INTO MY LIFE Joyce Sims HEAVEN IS A PLACE ON EARTH Belinda Carlisle ALWAYS ON MY MIND Pet Shop Boys 16 SIGN YOUR NAME Terence Trent D'Arby 7 ALL DAY AND ALL OF THE NIGHT 17 STUTTER RAP

Morns Minor and The Majors 13 RISE TO THE OCCASION Climie Fisher 9 ANGEL EYES Wet Wet Wet

II NEW HEATSEEKER AC/DC 12 10 JINGO Jellybean 13 24 ROK DA HOUSE

10 18 I FOUND SOMEONE Cher

Beatmasters feat. The Cookie Crew 14 NEW ITHINK WE'RE ALONE NOW Tiffony 15 23 FATHER FIGURE George Michael

16 11 BEHIND THE WHEEL (Remix)

17 5 TOUCHED BY THE HAND OF GOD New 18 14 MY ARMS KEEP MISSING YOU Rick Astley

19 19 BRING THE NOISE Public Enemy 20 NEW YOU'RE ALL I NEED Motley Crue

27 IDEAL WORLD The Christians 22 6 FAIRYTALE OF NEW YORK Pogues
23 NEW I CAN'T HELP IT Bananarama

24 35 TIRED OF GETTING PUSHED AROUND 2 Men A Drum Machine & A Trumpet 25 8 THE WAY YOU ... Michael Jackson

26 15 TIGHTEN UP-LJUST CAN'T STOP ... Wally Jump Jr & The Criminal Element 27 29 THE JACK THAT HOUSE BUILT

28 12 TURN BACK THE CLOCK

Johnny Hates Jazz SHAME The Eurythmics 30 NEW IGOT DA FEELIN/IT'S LIKE THAT Y'AL

Sweet Tee 31 33 JENNIFER SHE SAID

Lloyd Cole & The Commotions 32 NEW CANDLE IN THE WIND (LIVE) Ellon John

33 22 WHO FOUND WHO Jellybean 34 40 WHEN WILL I BE FAMOUS? Bros 35 NEW SAY IT AGAIN Jerma ne Stewart

36 20 CRITICIZE Alexander O'Neal 37 NEW G.T.O. Sinita 38 NEW NEW SENSATION INXS

39 NEW OL'AMOUR Dollar 40 26 THERE'S THE GIRL Heart

THE UNTOUCHABLE SINGLE FROM

# A DRUM MACH

ON 7" (LON 141) 12" (LONX 141)

LLOYD COLE AND THE COM-MOTIONS: Jennifer She Said (Polydor COLE(X) 8). Recovering from the shock that My Bag wasn't a hit, along comes another superb track from his excellent LP, Mainstream, and if talent like this can't result in hits, then God help us!



### STOCKIT

THE SCREAMING BLUE MESSIAHS: I Wanna Be A Flintstone (WEA YZ 166(T)). The much acclaimed Screamies (you do call them that, don't you?) follow the subtle, title track to their LP, Bikini Red, with this much more apt single, harder and sharper, it should get them noticed.

ASLAN: Loving Me Lately (EMI (12)EM 39). Strong, soulful Irish rockers let go with another catchy, melodic track, previously an Irish hit. Their debut album, Feel No Shame, is up next month and should be stuffed with goodies if their sensational live show is anything to go by.

SCARLET FANTASTIC: Plug Me In (To The Central Love Line) (Arista RIS(T) 49). In similar style to their No Memory hit, these neon hippies deliver another bubbling, memorable pop number which is sure make an impression.

THE FALL: Victoria (Beggars Banquet BEG 206 (T). What better way to start the new year than with yet another rousing and rollicking piece of Mancunian rant as The Fall look set for another cover version hit as they give a good seeing to this old Kinks song.

2 MEN, A DRUM MACHINE & A TRUMPET: Tired Of Getting Pushed Around London LON (X) 141). This insistent, bubbling dance track has already made its presence felt in the clubs and should crossover now it's on general release with the two men's identities revealed as David Steele and Andy Cox of Fine Young Cannibals.



### STOCKIT

WENDY AND LISA: Sideshow (Virgin VS(T) 1012). It's incredible that the wonderfully sublime Waterfall was ignored, but the Prince pals are back with another sinuous track from their excellent, self-titled LP.

FEARGAL SHARKEY: More Love (Virgin VS(T) 992). It's a long way from the Undertones, but here is



SINEAD O'CONNOR: formidable singer, unorthodox song.

Feargal Sharkey with his first single for nearly two years, another country-style Benmont Tench composition, it also features Keith Richard and is extremely upwardly mobile.



### STOCKIT

SINEAD O'CONNOR: Mandinka (Ensign/Chrysalis ENY 611). The striking talents of the rather formidable Sinead O'Connor are well showcased in this dynamic number from her The Lion & The Cobra LP, and its infectuous, if unorthodox, nature deserves wide exposure.

LOWLIFE: Swirl, It Swings (Nightshift LOLIF 6T). Another hauntingly atmospheric EP from Lowlife as they move more and more confidently out from under the shadow of The Cocteau Twins. Four strong, effective tracks which should serve to strengthen their support.



### STOCKIT

BREATHE: Hands To Heaven (Siren/Virgin SRN 68(12)). Breathe keep at it with this well crafted ballad, and with its strong vocal and Bob Sargeant's smooth production it could be the one to make an impression on the pop charts for them.

GODLEY & CREME: A Little Piece Of Heaven (Polydor POSP(X) 901). Godley & Creme return after a long absence with this low key, but very effective country-tinged single taken from their forthcoming, harmonicabased LP, Goodbye Blue Sky.



BREATHE A sigh of relief for making an impression.

### Dance

### Jock rock

by Barry Lazell
ON OCCASIONS during 1987,
MW's dance page took a look at
the records which were filling club
floors in Scotland, courtesy of the
chart compiled by Edinburghbased First Class Promotions from
a weekly survey solely north of the
border.

First Class has now put together its year-end chart, and it makes fascinating reading, not least because some of the most popular records included found almost their entire success within Scotland. The

popularity of uptempo, Hi-NRG and Eurobeat sounds with Scottish punters is well-known, of course, but bearing in mind the longevity and widespread success north of the border of tracks like Off's Electrica Salsa, Paul Lekakis' Boom Boom and Joy's Touch By Touch, it seems odd that the appeal was not able to percolate southward in the way that Sinitta's So Macho did in 1986. Possibly there is still life down south ahead for some of these during 1988, giving the right promotion.

### 1 ELECTRICA SALSA Off (Sonet) 2 TOY BOY Sinitta (Fanfare) 3 BOOM BOOM Paul

Lekakis (Champion)
4 NEVER GONNA GIVE
YOU UP Rick Astley (RCA)
5 PUMP UP THE
VOLUME M A R R S (4 AD)
6 PRIMAVERA Tullio De

Piscopo (Greyhound)
7 I WANNA DANCE
WITH SOMEBODY
Whitney Houston (Arista)
8 CALL ME Spagna

(CBS)
9 MON AMOUR
DeBlanc (Diamond)
10 TOUCH BY TOUCH
Joy (Greyhound)
11 LOVE IN THE FIRST
DEGREE Bananarama

(London)
12 WHENEVER YOU
NEED SOMEBODY Rick
Astley (RCA)
13 WISHING I WAS
LUCKY Wet Wet Wet
(Precious Organisation)
14 PAPA CHICO Tony
Esposito (InDisc)
15 F.L.M. Mel And Kim
(Supreme)
16 IT'S A SIN Pet Shop
Boys (Parlophone)
17 RESPECTABLE Mel
And Kim (Supreme)
18 LOVE CHILD Jamie
Dean (Uptown)
19 GROOVE ME Fern
Kinney (Unidisc—
Canadian import)
20 NEVER CAN SAY
GOODBYE Communards
(London)







SCOTTISH FAVES: from top, Spagna (pic: LFI), Sinitta and the Bananarama girls

### RADIO LONDON

A LIS	
NAT KING COLE: When I Fall In Lor	ve EA
MICHAEL JACKSON: The Way You Make Me Feel	€p
JELLYBEAN: Jingo	Chrysol
JELLYBEAN FEATURING ELISA I	FIORILLO: Chrysol
KRUSH: House Arrest	FON/Phonogro
ALEXANDER O'NEAL: Concize	Ep
JOYCE SIMS: Come Into My Life	Londo
STOCK AITKEN WATERMAN: Packjammed (With The Party Passe) THE TAMS: My Baby Sure Can Shaq	Breakout/A&
WALLY 'JUMP' JR & THE CRIMI Tighten Up — I Just Can't Stop Dancin'	NAL ELEMENT
CLIMBE	R S
ATLANTIC STARR: Let The Sun In	Warner Brothe
WALTER BEASLEY: I'm So Hoppy	Urban/Polyde
PEABO BRYSON & REGINA BELL Without You	E: Elektro (Impor

ATLANTIC STARR: Let The Sur	In Warner Brothers
WALTER BEASLEY: I'm So Hop	py Urban/Polydor
PEABO BRYSON & REGINA Without You	BELLE: Elektro (Import)
GWEN GUTHRIE: Family Affa	ir 4th 8'way
PAUL JOHNSON: Burnin'	C8S
GLADYS KNIGHT & THE PIP Love Overboard	S: MCA
DAVID RUFFIN & EDDIE KE I Couldn't Bel eve It	NDRICKS:
JERMAINE STEWART: Say It A	Again 10 Virgin
TONY VALENTINE: I Con Do	Bad Myself Jive
BARRY WHITE: For Your Love (ITI Do Mast Anythi	ng) Breakout/A&M

As featured on the TONY BLACKBURN Show, Radio London 9am-12 noon Monday-Friday (206/94.9 VHF)

### MUSIC VIDEO

Description tracks) Timings/Recommended Retail Price 1 4 3 PETER GABRIEL: THE VIDEOS Virgin VVD 241 Channel 5 CFV 04002 4 BON JOVI: Slippery When Wet PMI MV NOW 10 1 5 NOW THAT'S WHAT I CALL MUSIC VIDEO 10 3 40 U2: "Under A Blood Red Sky" Virgin WD 045 5 5 8 UB40: Best Of UB40 6 19 3 QUEEN: Magic Years Vol 2 PMI MVP 99 1155 2 KISS: Exposed
Compilation (15 tracks)/1hr 30min/£14.99 PolyGram Music Video 041 489 2 Video Collection 8 - - NOW THAT'S ... VIDEO 3
Compilation/1hr 18min/£8.99 PMI 9 11 3 QUEEN: Magic Years Vol 3 MVP 99 1156 2 10 8 28 GENESIS: Visible Touch Virgin WD 204 11 6 4 HITS 7 CBS/Fox 5375 50 ation (15 tracks)/£9.99 12 18 4 THE CURE: In Orange Live (23 tracks)/1 hr 43min/£1 4.99 PolyGram Music Video 041 554 2 PMI/Tent MVP 1160 2 13 7 4 FIVE STAR: Between The Lines 14 15 2 IRON MAIDEN: 12 WASTED YEARS PMI MVN 99 1011 2 Video Collection 15 - NOW THAT'S ... VIDEO 2
Compilation (20 tracks)/1hr 18min/£8.99 16 12 4 QUEEN: Magic Years Vol. 1 MVP 99 1154 2 WEA Music K9381053 17 13 14 MADONNA: The Virgin Tour Live (10 tracks)/50min/£19.95 18 NEW PAT BENATAR: Best Shots Chrysalis CVHS 5015 19 10 2 PRINCE AND THE REVOLUTION KATE BUSH: The Whole Story PMI MVP 99 11 43 2

Compiled by Gallup for Music Week @ 1988

### A&R THE OTHER CHART

### TOP-40-SINGLES

101 40 311	OLLJ
1 1 FAIRYTALE OF NEW YORK The Pogues & Kirsty MocColl	Pogue Mahone NY7 (E)
2 2 TOUCHED BY THE HAND OF GOD	Factory FAC193 (P)
3 — BEHIND THE WHEEL (REMIX) Depeche Mode	Mute BONG 15 (I/RT/SP)
4 3 LETTER FROM AMERICA The Proclaimers	Chrysalis CHS 3178 (C)
5 6 THE ONE I LOVE	LR.S /MCA IRM 146 (C)
6 4 LAST NIGHT I DREAMT THAT SOMEBODY LO	VED ME Rough Trade RT 200 (I/RT)
7 5 BUILD The Housemartins	Go! Discs GOD21 (C)
8 13 BIRTHDAY Sugar Cubus	One Little Indian 7TP7 (I/RT)
9 7 PUMP UP THE VOLUME	4AD AD707 (I/RT)
10 10 THE CIRCUS (Remix)	Mute MUTE 56 (I/RT/SP)
11 16 HIT THE NORTH	Beggars Banquet BEG 200 (W)
12 — DARKLANDS The Jesus And Mary Chain	blanco y negro NEG29 (W)
13 11 I STARTED SOMETHING I COULDN'T FINISH	Rough Trade RT 198 (I RT)
14 20 BACK SEAT EDUCATION Zodiac Mindwarp & The Love Reaction	Morcury ZOD2 (F)
15 12 I SAY NOTHING Voice Of The Beehive	London LON151 (F)
16 19 IN THE CLOUDS	Eden EVEN 5 (F)
17 8 ALL HUNG UP Gaye Bykers On Acid	Virgin VS 1027 (E)
18 21 PEEL SESSIONS	Strange Fruit SFPS 033 (P)
19 9 HIGH TIME	Beggars Banquet BEG 203 (W)
20 14 PEEL SESSIONS	Strange Fruit SFPS 039 (P)
21 17 DOWNTOWN Justified Ancients Of Mumu	KLF Communications JAMS 27 (I/RT)
22 31 BLUE WATER Fields Of The Nephilim	Situation Two SIT 48 (I/RT)
23 37 OPEN UP Red Lorry, Yellow Lorry	Situation Two SIT49 (I/RT)
24 18 I WANNA LIVE	Beggars Banquet BEG 201 (W)
25 23 MY BELOVED GIRL	Elevation ACID 6 (W)
26 — JANICE LONG SESSION The Mighty Leman Drops	Night Tracks SFNT 004 (P)
27 — PEEL SESSIONS Joy Division	Strange Fruit SFPS013 (P)
28 — GENIUS MOVE That Petrol Emotion	Virgin VS1022 (E)
29 — THRU THE FLOWERS The Primitives	Lazy LAZY06 (1/RT)
30 33 WAY OUT	Go! Discs AGOLAS 1 (F)
31 29 PEEL SESSIONS Electro Hippies	Strange Fruit SFPS 042 (P)
32 25 GIT DOWN (SHAKE YOUR THANG) Gaye Bykers On Acid	Virgin VS1008 (E)
33 — PEEL SESSIONS The Damned	Strange Fruit SFPS 040 (P)
34 BEAVER PATROL Pop Will Earl Isself	Chopter 22 CHAP 16 (I/NM)
35 — BIRTH, SCHOOL, WORK, DEATH	Epic GTF1 (C)
36 35 BURY ME DEEP IN LOVE	Island IS337 (F)

### TOP · 20 · ALBUMS

37 - PEEL SESSIONS

38 — YOU'RE GONNA CRY

39 — ANYONE CAN MAKE A MISTAKE Wedding Present 40 — BIG ROCK CANDY MOUNTAIN MOIOCreycle Boy

-		The second secon
1	1 THE CIRCUS	Mute STUMM35 (I/RT/SP
2	4 STRANGEWAYS, HERE WE COME	Rough Trade ROUGH 106 II/RT
3	2 THE PEOPLE WHO GRINNED THEMSELVES	TO DEATH
4	∠ SUBSTANCE	Go! Discs AGOLP9 (C
_	New Order	Factory FACT200 (P)
5	Sisters Of Mercy	Merciful Release MR441 (W
6	3 THIS IS THE STORY The Proclaimers	Chrysalis CHR1602 (C
7	8 DOCUMENT	I.R.S./MCA MIRG1025 (F)
8	10 DARKLANDS The Jesus And Mary Chain	blanco y negro BYN 011 (W
9	14 GEORGE BEST Wedding Present	Reception LEEDS 1 (1/RR
10	16 MUSIC FOR THE MASSES	
11	15 IN MY TRIBE	Mute STUMM47 (I/RT/SP
12	19 DAWNRAZOR	Elektro EKT41 (W)
	Fields Of The Nephilim BOX FRENZY	Situation Two SITUP 18 (I/RT)
13	JESUS MEETS THE STUPIDS	Chapter 22 CHAPLP18 (I/NM
14	The Stupids	Vinyl Solution SOL7 (P)
15	17 IN THE PALACE OF SWORDS REVERSED	Cog Sinister COG1 (I/RT)
16	19 DRILL YOUR OWN HOLE Gaye Bykers On Acid	Virgin V2478 (E)
17	WAREHOUSE SONGS AND STORIES	Warner Brothers 925541 (W)
18	20 THE HOUSE OF DOLLS	
19	HALFWAY TO SANITY	Beggars Banquet BEGA 87 (W)
20	The Ramones SONIC FLOWER GROOVE	Beggars Banquet BEGA89 (W)

### c

### by Dave Henderson

SO, TECHNOLOGY is here ... so, 1988 is here, and New Order's sustaining of their excellent Touched By The Hand Of God 45 — on Factory through Pinnacle — came about by a bizarre video splash (with the team in full Spinal Tap costume plus a groovy CD single with two fabbo additional tracks. What's more? Well, Pinnacle is also handling a Zappa Records/Rykodisc mini-CD — a mere three inches across — which features Frank Zappa with Peaches On Regalia as its main track. It comes through the man's SO, TECHNOLOGY is here track. It comes through the man's deal with Music For Nations.

**MUTE TYPES I Start Counting** continue their awkward and un-compromising rise to anonymity with another slice of sub-Art Of
Noise stuff — although better
than that moniker might imply,
they'll find it difficult to crack the big league with their sampled sonatas. It's a single called Lose Him (Edit). Meanwhile, Depeche Mode have already charted with their remix of Behind The Wheel for the same label, while the government looks intent on making **Erasure**'s Circus available in every format known to man. Now, there's industry for you!

MUCH-TOUTED Antipodean label Flying Nun further enhances its UK reputation with four releases that should shine The Chills have their earliest, rare singles repockaged and represented on Kaleidoscope World — an album that originally saw the light of day on Creation — while Sneaky Feelings, a rather bracing outfit, have a second album, Sentimental second album, Sentimental Education for your delictation.

The Tall Dwarfs have the best of their previous mad and madder outbursts thrust together on Hello, Cruel World and The Jean Paul Sartre Experience finally have their first five-track EP released after much to do about themselves in the press. More than this, F Nun has spawned a Flying Nun Europe branch and it has a CD version of Chills rather raved-over Brave Words LP available ... so, check the import racks.



WEDDING PRESENT: from Peel's Festive 50 to Everybody's 50?

SIMILARLY THE CD boom hits the *new* folk market with the re-lease, on Special Delivery (through Nine Mile and the Cartel), of Mischief, the latest set from Clive Gregson And Christine Collister. The duo will also have a remixed version of the album's opening cut, I Wouldn't Treat A Dog available on both seven and 12-inch through Special Delivery as Feb rears its spotty brow.

THE MUCH gesticulated-over **Legendary Pink Dots** have another album to haunt and delight the Euro market and, you never know, this could just be the one that breaks them through into the home market. Any Day Now sees them rise to new pro-fessional peaks and it's available on LP and CD on the Play It Again Sam label through Red Rhino and the Cartel. Similarly, from Sam, comes **Parade Ground**'s Strange World — a 12-inch with a commercial tinge from these Belgian chaps. And with Sam yet again, Chris And Cosey release the title track from their Exotica album, as a dancey 12, which Red Rhino hail as have ing a "nice cover too"

THE BHUNDU Boys have a release on Discafrique titled Ziva Kwawakaba, it features the title track which was only previously on the Shabini CD version, plus an unreleased track and another cut from Shabini. Expect the usual press hub-bub around this release. Also from Revolver comes Cirkus's LP One on the Five Hours Back label. A popular progressive classic from '71, says here ... and who are we to argue? Furthermore, the Sarah label, through Revolver and the Cartel, has its second release, following the acclaim for the label's debut with Pristine Christine from **The Sea Urchins**, with **The Orchids'** I've Gct A Habit on seven-inch.

THE NEW year sees a new Jonathan Richman album in Modern Lovers 88 for the Demon label through Pinnacle, and the former abonimable snowman (from the supermarket) will be touring in the UK to promote its release. Also from the Pinnacle air-hanger is a double compila-tion from SST entitled No Age features instrumental which reatures instrumental tracks from a selection of acts including After Natives, Black Flag, Lee Ranaldo, Gone, Steve Fisk and a whole lot more. Other Pinnacles that might have been lost or overlooked in the drunken seasonal haze are Canned Heat's Live In Australia Canned Heat's Live In Australia album on Bedrock, a couple of Family re-issues, Music In A Doll's House and Family Entertainment, on See For Miles and The Toy Dolls' Barefaced Cheek CD on Neat.

AS THE time of year dictates the number of releases that are actually managing to wend their way through the press ng back-logs and what have you, this seems like a good opportunity to list some of the things that could continually do well in the first part of the new year following either success in the latter part of the last year or potential deals in the offing. The Wedding Present's massive presence in John Peel's Festive 50 should keep their George Best album ticking over, while tales of their next single. while tales of their next single featuring an acoustic line up of the band might suggest that they'll gain even greater expo-sure. Next LP from them will be a compilation of all their singles, on Reception. Meanwhile, the producer of George Best has turned his hand to The Flatmates, and his hand to **The Flatmates**, and their next single should certainly increase the popularity that they've begun to develop with their You're Gonna Cry single. **The Primitives** first major label single in February should secure further sales for their Lazy back catalogue, while **New Order** have a new LP almost complete which should arrive in the socion which should arrive in the spring to end all rumours of splits and further enhance their commercial



BHUNDU BOYS: a single to get the press rumbling again

Strange Fruit SFPS 038 (F

Subway SUBWAY14 (I/RE

### • 4

816	POPPED IN SOULED OUT * Precious/Phonogram JWWWL1(F) Wet Wet Wet (Boker/Kroll/ JWWWL/Smarties) C.JWWWM 1/CD:832 726-2
2 319	BAD ****
3 2 8	Michael Jackson (Quincy Jones/Michael Jackson) C:450290-4/CD:450290-2 WHENEVER YOU NEED SOMEBODY ** RCA PL 71529(BMG)
4 1726	INTRODUCING THE HARDLINE ** CBS 450 911-1(C)
5 618	PET SHOP BOYS, ACTUALLY ** Parlophone PCSD 104(E)
6 1 7	NOW! 10 * * * EMI/Virgin/PolyGram NOW 10(E)
7 517	BRIDGE OF SPIES ** Sizen/Virgin SRNIP 8(F)
	THE CHRISTIANS   Island 11 PS 9876/F)
	TANGO IN THE NIGHT ** Warner Brothers WX65(W)
739	Fleetwood Mac (Buckingham/McVie) C:WX65C/CD:925471-2
	' George Michael (George Michael) C:460000 4/CD:460000 2 THE REST OF MIRAGE LACK MIX '88
16 4	Mirage (Nigel Wright) C:SMC746 HITS 7 *** CRS/WEA/PCA/Airtin HITS 7/C /W/RMG)
12 4 7	Various (Various) C:HITSC7
13 1032	Whitney Houston (Various) C:408 141/CD:258 141
14 910	Paul McCartney (McCartney/Martin) C:TCPMTV 1/CD:CDPMTV 1
15 1111	Pretenders (Various) C:WX 135C/CD:242229-2
16 23 4	Various (Various) C:STAC 2315
17 25 4	Various (Various) C:STAC 2316
18 21 44	THE JOSHUA TREE ★★★         Island U26(F)           U2 (Daniel Lanois/Brian Eno)         C:UC26/CD:CID U26
19 19 7	RAINDANCING ★★         CBS 450 152-1(C)           Alison Moyet (Jimmy lovine/Various)         C:450 152-4/CD:450 152-2
20 2024	HEARSAY ★ Tabu 450 936-1(C) Alexander O'Neal (Jimmy Jam/Terry Lewis) C:450 936-4/CD:450 936-2
21 1411	THE BEST OF UB40 VOL 1 * Virgin UBTV 1(E) UB40 (Various) C:UBTVC 1/CD:CDUBTVC 1
22 66 3	HEAVEN ON EARTH
23 22 41	WHITECHIAVE 1007
24 1817	THE CREAM OF FRIC CLAPTON +
25 12 8	YOU CAN DANCE *  Madonna (Various)  C:WX 76(V): N 925 535 1
26 28 43	RUNNING IN THE FAMILY ** Polydor POLH 42(F)
27 244	THE CIRCUS * Mute STUMM 35(1/RT/SP)
28 31 12	FROM MOTOWN WITH LOVE * K-tel NE 1381(K)
29 69 2	COME INTO MY LIFE FFRR/London LONLP 47(F)
30 27 4	Joyce Sims {-}  C:LONC 47/CD:450 936-2  THE MICHAEL JACKSON MIX ●  Srylus SMR 745(STY)
31 2911	BEST SHOTS * Chrysalis PATV 1(C)
32 53 6	JUST VISITING THIS PLANET Chrysalis CHR 1569(C)
33 34 7	MEMORIES ● Telstar STAR 2313 IBMG)
0.4	Elaine Paige (Various) C:STAC 2313/CD:TCD 2313
34 2612	Michael Jackson & Diano Ross (Various)
35 4471	Paul Simon (Paul Simon)         C:WX52C/CD:925 447-2           SAVAGE ★         RCA PL 71555[BMG]
36 33 9	Eurythmics (David A. Stewart) C:PK 71555/CD:PD 71555
37 30 10	George Harrison (Jeff Lynne/George Harrison) C:WX 123C (C):9256432 SINITTA  Fanfare BOYLP 1(A)
38 46 4	Sinitta (Various) C:ZC BOY1/CD:CD BOY1
39 48 48	Various (Andrew Lloyd Webber) C:PODVC 9/CD:831 273-2/831 563-2
40 45 8	Michael Crawford/LSO (Jarrett/Reedman) C:STAC 2308/CD:TCD 2308
41 61 9	MY FAIR LADY ●  Niri Te Kanawa & Jeremy Irons (Paul Myers)  Decca/London MFL 1(F) C:MFLC 1/CD:421 200-2
42 63 2	KICK Mercury/Phonogram MERH 114(F) INXS (Chris Thomas) C:MERHC 114/CD:832 7212
43 49 6	MEN & WOMEN * Elektra WX 85(W) Simply Red (Sadkin/Ellis/Hucknall) C:WX 85C/CD:WX 85C/
44 40139	Dire Straits (Mark Knopher/Neil Donsman) C:VEKBC 25/CD:824 499-2
45 6012	DIRTY DANCING BCARLOGADAGE
46 3521	HYSTERIA * Bludgeon Riff/Phono HYSLP 1(F) Def Leppard (Robert John Lange/Nigel Green) C:HYSMC 1/CD:830 675-2
47 3214	RED * London LONLP 39(F) The Communards (Stephen Hague/Communards) C:LONC 39 CD:828066 2
48 37 13	CIMPLY CHADOWS +
49 5263	GIVE ME THE REASON + 5-1- 450 124 1/C
50 41 28	SIXTIES MIX + CALL CARD 722/CTV

### MASTERFILE

**EIGHT MONTHLIES** TWO QUARTERLIES ONE HALF YEARLY

and THE JAN-DEC '87 YEARBOOK ALL FOR ...

### ARTISTS' A-Z

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M WIMA	'S AND FOREVER	07	KISS
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BLACK		/8	LINOII, FRIIS ININ
BON	OVI	64	LIZZY
B D CNA	N, James	91	MADONNA 25,
DRUTT	14, Junes	71	MADONAINA ZS
CARLIS	LE, Belinda	77	MADONNA/VARIOUS
CHER		63	McCARTNEY, Paul
CHER			MCCARTINET, FOUL
CHRIST	IANS, The	_8	MICHAEL, George
CLAPT	ON FOR /CREAM	24	MIRAGE
CUALIT	CITY, LINC CALLACT	47	THE OTHER AL
CLAYL	EKMAN, Richard	68	MOYET, Alison
COLE	ERMAN, Richard Lloyd & THE		NEW ORDER
COLL	NS, Phil NS, Phil NUNARDS, The		NOW 10
COMM	AUTIONS	61	INCAN IO
COLLIE	VIS Phil	85	CYNFAL Alexander
COALA	HILLADDE TL.	47	PACE Flores
COM	NONARDS, IRE	47	PA GE, Elgine PET SHOP BOYS
CRAW	FORD, Michael/		PET SHOP BOYS.
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130		40	FET SHOT BOTS
D'ARB	f, Terence Trent E MIX '87	4 1	PHANTOM OF THE
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ERASU	RE	27	PROCLAIMERS, The
EURYTI	ALLICC.	31	QUEEN
EURIT	UMIC3	30	CACTE CIA
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MUSIC		94	ROSE MARIE
FIVE ST	AP	76	SHADOWS, The
M FLACIA	CALLER	20	SIN ON Poul
M LIVAZIA	DANCE.	93	
# FIFFTV	VOOD MAC	-9	SIMPLY RED
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HEART		51	SWEAT, Keith 1
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MOLICI	MARTINS, The.	59	1987
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HOUST	ON, Whitney	13 *	THE GREATEST LOVE
INXS		42	U218.77.
CAPI		42	.10,77,
JACKSI	ON, Jonet.	79	U840
IACKS	ON Michael 2.	30	VANDROSS, Luther VANDROSS, Luther
IACKE.	Ott Maringer 2,	00	WALLESONS, LOWER
JACKS	ON, Michael &		VAHURUSS, Luther
Diana	ROSS	34 32	
JELLYB	EANI	22	WHITESNAKE
TEFFE	CMIA	34	AMEDICALE
KANA	WA, Kin Te & Jeres	ny	WHITNEY HOUSTON
IRONS		41	

TITLE Label LP No. (Distributor)
Artist (Producer) C: Cassette No. CD: Compact Disc No.

A Indicates panel soles increase of 18C% or more.

BPI AWARDS

• PLATINUM (300,000 units)

Any multiple of this level can be cartified to provide for double platinum • • (600,000 units), reble platinum • • • • (1,200,000 units) units)

• GOLD (100,000 units)

• SILVER (60,000 units)

BPI awards are mode for combined unit sales of LPs. Cassettes and CDs.

Records with a dealer once of £2.54 or heliow remove.

and CDs Records with a dealer price of £2.54 or below require twice the sales quantity quoted above a obtain an award

STATISTICS (Wk 1) This Week Year To Date New Chart Entries \_\_\_\_\_\_\_ 7
Panel Sales Percentage. . . 36

... £75!

### MASTERFILE

The Most Comprehensive **Listings of New Product and Chart Information** in the UK

See card for details

100 MAKE IT LAST FOREVER Keith Sweat (Keith Sweat)

Elektra 960763 1(W) C:960763 4

411/2		
<b>51</b> 55 4	BAD ANIMALS  Heart (Ron Nevison) C:TCI	Capitol ESTU 2032(E) ESTU 2032/CD:CDP 746 676-2
52 4216	ECDA	Warner Brothers WX83(W) C:WX83C/CD:925 541-2
53 6217	DANCING WITH STRANGERS *	Magnet MAGL 5071 (BMG) MAG 5071/CD:CDMAG 5071
54 51 13	NOTHING LIKE THE CLIM	A&M AMA 6402(F) C:AMC 6402/CD:CDA6402
55 3617	ALWAYS GUARANTEED *	EMI EMD 1004(E) CEMD 1004/CD:CDEMD 1004
<b>56</b> 5414	TUNNEL OF LOVE 4	CBS 460270-1(C)
<b>57</b> 57 10	CLASSIC POCK COLINITOOWN	CBS MOOD 3(C)
58 5911	CRAZY NICHTS	rtigo/Phonogram VERH 49(F) C:VERHC 49/CD:8326262
<b>59</b> 50 16	THE DECIDIE WHO COININED	Go! Discs AGO! P9/C)
60 5815	STRANGEWAYS HERE WE COME . Ro	ough Trade ROUGH 106(I/RT) GHC 106 CD:ROUGHCD 106
<b>61</b> 83 3	MAINICTDEAM	Polydor LCLP 3(F) C:LCMC 3/CD:833 691-2
<b>62</b> 39 9	THE CREATECT HITC OF 1007 A	Telstor STAR 2309(BMG)
63 NEW	CUED	C:STAC 2309 CD:TCD 2309  Geffen WX 132(W)
64 82 2	SLIPPERY WHEN WET ** Ve	C:WX 132C rtigo/Phonogram VERH 38(F)
65 71 15	Bon Jovi (Bruce Fairbairn)  REFLECTIONS	C:VERHC 38/CD:830 264-2 Stylus SMR 739(STY)
66 7211	CHRONICLES •	C:SMC 739 (CD:SMD 739 Island SSW 1(E)
67 RE	DISCO •	C:SSWC 1/CD:SSWCD 1 EMI PRG 1001(E)
68 73 8	SONGS OF LOVE	C:TC PRG 1001/CD:746450 2 Decca/Delphine SKL 5345(F)
<b>69</b> 56 8	ALWAYS AND FOREVER	C:KSKC 5345/CD:820 9952 Telstor STAR 2301(BMG)
<b>70</b> 38 9	HIT MIX •	C:STAC 2301/CD:TCD 2301 Stylus SMR 744 STY)
7 47 8	DANCE MIX '87 •	C:SMC 744 Telstar STAR 2314(BMG)
72 7010	SENTIMENTALLY YOURS	C:STAC 2314/CD:TCD 2314 Telstar STAR 2302(BMG)
<b>73</b> 85 2	CLIRCTANCE	C:STAC 2302/CD:TCD 2302 Factory FACT 200(P)
	INVISIBLE TO LICH +++	C:FACT 200C/CD:FACD 200 Virgin GENLP 2(E)
74 87 2	A MOMENTARY LARSE OF PEASON	C:GENMC 2/CD:GENCD 2  EMI EMD 1003(E)
75 7618	Pink Floyd (Bob Ezrin/Dave Gilmour) C:TC BETWEEN THE LINES *	Tent/RCA PL 71505(BMG)
70 4317	Five Star (Lambert/Pearson/Burgess/Various)  U2 LIVE UNDER A BLOOD RED SKY **	C:PK 71505/CD:PD 71505 Island IMA 3(F)
<b>78</b> 81 4	WONDERFUL LIFE	C:IMC 3/CD:CID 113  A&M AMA 5165(F)
79 68 10	Black (Dave Dix/Robin Millar)  CONTROL - THE REMIXES ●	C:AMC 5165/CD:CDA 5165  Breakout/A&M MIXLP 1(F)
80 65 80	TRUE BLUE ****	C:MIXMC 1/CD:MIXCD 1 Sire WX54(W)
81 97 2	RUMOURS ****	C:WX54C/CD:925 442-2 Warner Brothers K 56344(W)
82 84 9	THIS IS THE STORY	t) C:K 456344/CD:K 256344 Chrysalis CHR 1602(C)
83 R	The Proclaimers (John Williams) NEVER TOO MUCH	C:ZCHR 1602 EPIC 32807(C)
	Luther Vandross (Luther Vandross) ESCAPE FROM TV	C:40-32807 MCA MCF 3407(F)
84 89 2	Jan Hammer (Jan Hammer) NO JACKET REQUIRED ****	C:MCFC 3407 Virgin V 2345(E)
<b>85</b> 92 3	Phil Collins (Phil Collins/Hugh Padgham)	C:TCV 2345 CD:CDV 2345 Atlantic WX 143(W)
86 77 5	Foreigner (Mick Jones)	C:WX 143C/CD:781808-2 Parlophone EMTV 30(E)
87 91 6	Queen (Various) C:TO	EMTV 30/CD:CDP 746033 2 Virgin V 2474(E)
88 78 10	Bryan Ferry (P.Leonard/B.Ferry/C.Kamen)	C:TCV 2474/CD:CDV 2474
89 74 2		Parlophone PSB 1(E) C:TCPSB 1/CD:CDP 746271-2
90 93 4	Simply Red (Stewart Levine) BEST OF JAMES BROWN-GODFATHER	Elektra EKT 27(W) C:EKT 27C/CD:960 452-2
91 86 15	James Brown (Various)	K-Tel NE 1376 K) C:CE 2376/CD:NCD 3376
92 6425	FLACUE AND S (MODORINA VOTIONS)	Sire WX102(W) C:WX102C/CD:926 611-2
93 RE	Original Soundtrack (Various)	ury/Phonogram PRICE 111(F) C:PRIMC 111
94 RE	STREET LIFE - 2) GREAT HITS * Bryan Ferry/Roxy Music (Various)	EG/EMIEGTV 1(E) C:EGMTV 1
95 80 10	rnii Lynoit & Inin Lizzy (Various)	C:STAC 2300/CD:TCD 2300
96EE	EVERY BREATH YOU TAKE - THE SINGLES * POLICE, The (Various)	C:EVERC 1/CD:EVECD 1
97 98 2	THE UNFORGETTABLE FIRE ** U2 (Brian Eno/Daniel Lanois)	Island U25(F) C:UC25/CD:CID 102
98 99 2	FLOODIAND Jackson/Masser/Rashir	Arista 206 978(BMG) C:406 978/CD 610 359
99 90 2	The Sisters Of Mercy (Eldritch/Various)	ul Release/WEA MR 441L(W) C:MR 441C/CD:242246-2
A TA THEW	MAKE IT LAST FOREVER	Elektra 960763 1/W

### Sell through comes of age STARCOM

1987 PROVED to be a bonanza year for video sales, with all the companies involved in sell through reporting figures above their projections, and large number of titles selling in excess of 100,000 units. The general euphoria is reflected in the comments of Peter

Scott, sales director of generally acknowledged market leader Video Collection, who says: "We have done fantastically well this year. We've sold in excess of 3.5 million units, and achieved our predicted sales of 1.6 million units in the last quarter, which makes it a record three months for us.

'The children's and special interest areas in particular go from strength to strength, and we have some very strong product lined up for 1988. We'll be continuing our success with merchandised characters with the release of the Sylvanian family and Marshall Bravestar, a new hero for boys which should also be a best-seller."

Other specialist sell through companies echo Scott's optimism, although Channel 5's Michael Golembo is a little more cautious, referring to 1987 as "an excellent year in relation to the objectives we set ourselves. After the incredibly fast pace of 1986 we wanted to consolidate our position in 1987/88 and find out not only our own strengths and weaknesses but also what the trends in the market really were. As a result, one thing we discovered was that we were comparatively weak in children's product, so that's an area we've strengthened considerably.

"I think last year was notable in that consumer awareness of the product and its availability increased tremendously, although there's still a long way to go. We hope 1988 will be the first year we can all prize real margins and can all enjoy real margins: and start to see a good return on investment for distributors and retailers alike. We'll have more from ers alike. We'll have more trom various programmes with an already proven success record, like Teddy Ruxpin, Lady LovelyLocks, Barbie, the Gerry Anderson series and Hill Street Blues — plus lots of exciting new product."

Video Gems, MSD and Missing

In Action also reported excellent figures, and a wealth of new pro-duct forthcoming. The big Holly-wood studios have now all started their major assault on the sell through market, with CIC taking the plunge earlier than most and War-



HILL STREET Blues - proven record of success.

ner preparing a massive release of almost 200 films, while CBS/Fox is expected to follow up the success of its first big package with equally

or its first big package with equally strong product releases.

Companies like BBC Video, MGM/UA and Vestron and Virgin will continue to do well — and everyone committed to sell through seems to believe 1988 will be the

Pickwick, which supplies the multiples with video product from various companies, reports an excellent year too, with targets being regularly exceeded.

Many industry pundits believe that 1988 will be the year sell through comes of age, and that record dealers stocking video tapes for sale could be in for a very profitable year.

### to star in own show

STARCOM IS joining the ranks of toys which become video stars in a new release through MSD.

STARCOM has been a best-selling toy since its launch in June 1987, and will continue to have considerable sums of money spent on its promotion. So the STAR-COM animated film, featuring three episodes, should sell well. It carries a suggested retail price of £8.99 (dealer price £6.25).

MSD will also be releasing further childran's product on the Tempo label. There's more from The Shoe People in PC, Boot To The Rescue — And Other Stories, containing eight adventures of the awardwinning cartoon characters. Deal-

other children's releases from Tempo/MSD are Sylvanian Families Vol II; a tape featuring The Moondreamers, entitled Dream-land Express and other stories and from The Popples (dealer price £4.86 each) and a Rupert The Becr adventure (dealer price £5.56). Release date is February



THE SNOWMAN has sold more than 200,000 units.

### Round four for a children's classic

HIGH ON everyone's sell through charts at Christmas was Palace Video's The Snowman — a remarkable achievement for a tape that was released three years ago, and has just sold through its fourth Christmas.

Palace Video general manager Robert Jones says: "When we acquired the rights to this film four years ago we were convinced that it had the potential to become a children's classic. The events of the past four Christmasses have more than vindicated that belief.

This year we spent a lot of money promoting it, and I'm delighted to say that we were more than satisfied with the results. During 1987 we have sold over 100,000 units of The Snowman,

bringing the total to in excess of 200,000. That makes it one of the most successful sell through titles

When initially released, The Snowman was on an hour-long tape which also featured trailers and four cartoons. This was in the days before the sell through market had become really established, and the tape was released at a higher price.

Nevertheless, it sold well. But two years ago it was re-packaged alone and priced at under £10, and that's when sales increased dramatically. They have been steady ever since, with peaks around Christmas, and Jones says: "We can't wait for Christmas 1988!"

### Best of BBC wildlife to go on general release

NATURAL HISTORY programmes sell particularly well on video — they've been referred to as the video equivalent of the coffee table book. And few people make better ones than the BBC.

better ones than the BBC.
Four of the BBC's best titles —
Life On Earth, Kingdom Of The Ice
Bear, The Living Isles, and The Living Planet — have recently been
on sale exclusively through W H
Smith. This exclusivity ceased on
December 31, and the tapes are
now available to dealers through the usual outlets.

The first three tapes carry a suggested retail price of £12.99, while The Living Planet is on two tapes with a retail price of £14.99 for the

These tapes have done exceptional business for W H Smith, reaularly appearing in its Top 20. The BBC will also be releasing

some more children's videos in February — further episodes of Dr Who, priced at £9.99 retail, and some programmes for smaller chilincluding Pigeon Street, at

TO REFLECT the growing importance of the sell through market in video, the British Videogram Association has changed the categories for its awards (the video equivalent of gold and silver discs).

The two main categories are now rental and retail. In the retail (sell through) category, program-mes need to sell the following numbers to receive the appropriate award: 300,000 — platinum; 200,000 — gold; and 100,000 —

### **MOD** marches into concert video market

AN UN JSUAL deal has been concluded Letween the Ministry of Defence and Televideo Productions, which will allow the release of a series or concert videos featuring

The first tape, entitled The Massed Bards Of The Royal Air Force In Concert At The Royal Albert Hall, has already been released at a suggested retail price of £19.95

Other releases scheduled for the coming months include The Band of Her Majesty's Royal Marines (March) The Band of the United States Air Force (May) and Marching With The Marines (June).

These tapes are available through leading wholesalers.

### String of Gems for 1988

"THE STARS, the hits and the magic" is the banner under which Video Gems is launching its 1988

This sell through product, all of which will carry a suggested retail price of under £10, will include children's material, feature films and special interest tapes.

Following the company's 1987 success with Transformers The Movie, children will also be well catered for with 1988's releases. Two major animated productions are scheduled: the first is Defenders Of The Earth, which stars such comic book favourites as Flash Gordon and Mandrake the Magician. This series is due to be shown on TV in the new year, and Video Gems will release the feature film of the series.

The second animated adventure features Visionaries, a range of toy characters from Hasbro which is now immortalised on film like so many of its predecessors (Transformers, My Little Pony etc). Other children's product includes ani-mated adventures of Laurel and Hardy, The Barkleys and Bozo the Clown, more from The Transformers and another new feature film special, Robotech The Movie.

Special interest product scheduled is also very varied, ranging from the Cosmopolitan magazine video Feeling Good, to a Chinese cooker, tape featuring TV chef Kennet Lo and an instructional video for learner drivers.

Finally, feature films will be well represented with such movies as Rebecca West's Return Of The Soldier starring Glenda Jackson; Ingrid Bergman's Joan of Arc and Charles Bronson in Act Of Vengeance.

Actual release dates are still to be announced, but Video Gems chief executive Mo McClaridge says the is "without a doubt the strongest package of programmes ever re-eased by Video Gems".

### THERE CAN ONLY BE ONE WINNER



Thank you all. Your support has given Virgin Video a third consecutive Christmas No. 1. Billy Connolly for '87, Comic Relief for '86, Rupert & The Frog Song for '85. We've sold more than 120,000 "Billy" videos. That's no joke. As well as topping the video chart our Music Video releases hold more than half the top ten Christmas slots – in a market that's quadrupled in the past 12 months. WAIT TILL '88...

# hape up to have with the sell

'Fitness tapes are quite clearly the predominant area of special interest tapes, and take a substantial share of our business anything up to 10 per cent'

JANE FONDA'S

EW WOULD argue with the view that the sell through market for video tapes exceeded everyone's expectations last year, providing distributors and stockists alike with excellent profits. Mostly this has been in predictable areas, such as children's tapes where the demand is seemingly insatiable. But the strength of one particu-lar section of the market has surprised even those involved with it: health and fitness tapes.

Within the video industry it has always been appreciated that people would want to own such material rather than rent it, as almost all activities aimed at attaining fitness need to be done as a regular routine. Thus fitness tapes are a natural product for the sales market. The problem in the early days of the video industry was the same one that dogged all attempts to establish sell through: costs were so high that it was impossible to sell at a realistic price. Nevertheless, Warner had considerable sales success with its Jane Fonda Workout, despite a retail price of around £30.

However, once the market had changed to allow tapes to be sold for under £10, sales of fitness and 'lifestyle' tapes (which includes such subjects as diet, health and beauty) surpassed even the most confident predictions.

In this as in many other areas of sell through, Video Collection has

out with the latest releases.

As the bloated consumer sadly surveys its post-Christmas stomach, now is the time to cash-in on health and fitness tapes. Always a certain for sell through, the regular routines involved don't really lend themselves to sental, the area boomed once the £10 barrier was broken Rosie Horide puts on the leotard and works

led the way. The company "tested the water" with another program-me from the then undoubted queen of fitness, Jane Fonda. Video Collection's New Workout sold so well that it went straight into the sales chart — and stayed there for weeks. It's still selling, so it com-es as no surprise to discover that the company subsequently re-leased two turther Fonda prog-rammes — The Prime Time Workout and Low Impact aerobic work-

Video Collection marketing director Peter Scott comments: "Without a doubt, the launch of the New Workout established a mass market for fitness tapes in the UK. Last year it won a BVA (British Videogram Association) award as the top selling special interest tape, and we've sold in excess of 200,000 units so far, with demand showing no sign of decreasing.

"Fitness tapes are quite clearly the predominant area of special interest tapes, and take a substantial share of our business — I'd say anything up to 10 per cent. They continue to do well, regardless of whatever else is happening in the market.

All the Fonda tapes are pure exercise programmes, each aimed at a slightly different target group

But this is not the only approach to fitness — many take a wider view, including the currently successful tapes featuring TV-AM's fitness tapes featuring TV-AM's guru "Mad" Lizzie Webb.

The fist tape featuring Webb came out earlier this year through Video Gems, and was called Lizzie Webb's Body Programme. Webb had made it some time before, and confesses that, from her point of view of least, it was put out "to see what happened". What happened was phenomenal sales which have ensured its place in the sales charts

o Claridge, now chief executive of Video Gems, says: "There are several reasons why Lizzie Webb has been so successful on video — and a success she certainly has been, with sales of The Body Programme in excess of 110,000 so far and 26 weeks on the sell-through charts. Firstly, it's a very good programme which includes diet and other health and beauty tips as well as exercise. Secondly, she's on television every day — which is phenomenal promotion. Finally, she is and comes over as, an immensely likeable person: for those with health or fitness problems that's very important. They feel they can relate to her, and she's not talking down to them.

There weren't enormous sums of money spent promoting The Body Programme - I believe its popularity was caused by news of its excellence being spread by word of mouth, personal recommendation."

Not surprisingly, there is now a second Lizzie Webb tape on the market. But sadly for Video Gems, it's not available through the company: Video Collection recently signed a two-tape deal with Webb. The first fruit of this was Lizzie Webb's Lifestyle, released towards the end of 1987, and containing not only daily workout exercises, but also beauty and body care including diet tips, poise and confidence, and relaxation techniques.

Lizzie's Lifestyle is already a success, and Video Collection has also great hopes for the new year with so many people putting "lose weight/get fitter" at the top of their list of New Year's Resolutions. Later in the year the company plans to issue its second fitness tape from Lizzie, this time an hour long exercise programme, probably to be

released in May.

Scott also says his company will be re-promoting its "Seven Day Wake Up And Shake Up Programme", a tape titled A Week With Raquel This was originally re-leased n late summer 1987, but a visit from its star Raquel Welch should generate a whole lot of new publicity, and she's scheduled for a trp to the UK early in 1988. "We're also hoping for further Fonda material, and will be looking very seriously at other health

and fittess programmes in 1988."
Doubtless there will be many fitness topes from other companies as they realise what a potentially profitable area of the market this can be But one from Video Gems deserves a special mention. Early 1988 vill see the release of the Cosmopolitan life and leisure tape entitlec Looking Good, Feeling Great. There will be a lot of publicity for his programme, tentatively schedued for February 15 release. It is a combination of exercise, make-up and general diet and fitness tips, sponsored by Cosmopolitan. No Claridge is convinced it will be a best seller.

"It's aimed at the average person, he says, "and a lot of them are buying video tapes."

Évervone in video agrees that health and fitness tapes are an important part of the sell-through market So any music retailer either alread-selling video tapes or contemplaing starting should definitely ensure he has some. There are in fact se-eral more than those mentioned here, but as in many areas of video it's a star or personalityled market, and the proven best sellers are those fronted by "name" like Fonda, Webb and

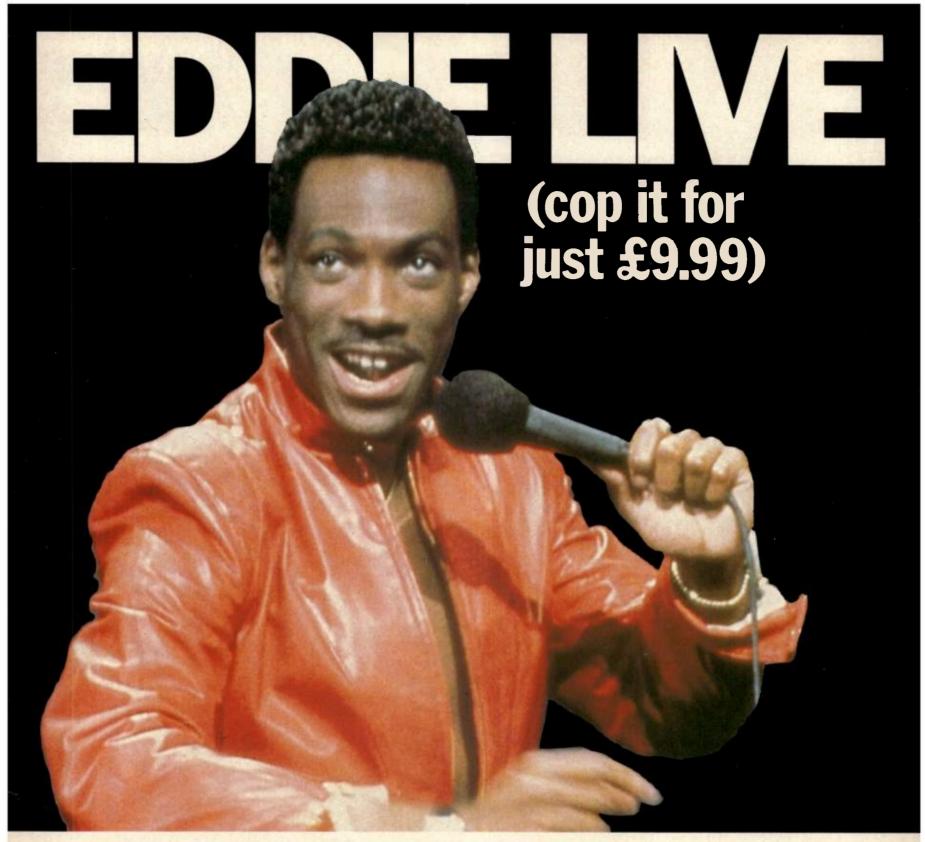
At the beginning of the new year, when fitness and diet are at the front of everyone's mind, dealers stocking such product could get a nice Donus profit. Such perennial sellers should be on everyone's



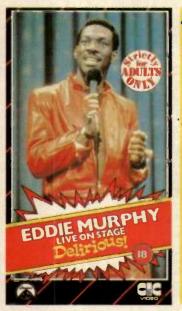


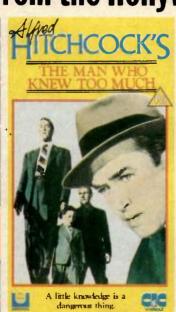


WORKING OUT: fit and healthy with Jane Fonda, Raquel Welch and Lizzie Webb.



### **Great films from the Hollywood Studios of Paramount and Universal.**











Videos at the right price. £9-99 each, yours for keeps.



### NEWALBUMS

### **Distributor Codes**

A—PRT 01-640 3344 ACD—ACD 01-451 4494 ARAB—Arabesque 01-995

-Blue Hat 0225 782640 -Backs 0603 626221 BMG-BMG 021-525 3000 BU-Bullet 08894 76316

C—C85 0296-395151 CA—Codillac 01-836 3646 CC—Crook Cassettes 0388 762262 CH—Charl CN—Conifer 0895 441 422 CP.—Counterpoint C.P.—Counterpoint 01-555 4321 CSA—01-960 8466

DIS-Discovery 067 285 406

E-FMI 01-848 9811

F—PolyGram 01-590 6044 FF—Fast Forward (see I) FOL—Folksound 0203 711935

GD—Gordon Duncan 0467-21517 GOLD—S. Gold 01-539 3600 GS—Graphic Sound 0622 683196 GY—Greyhound 01-924 1166

-HR Taylor 021 622 2377 OL—Hollywood Nights 0438 315533

HV-Havasong 0634 43952 HS—Hotshot 0532 742106

-Cartel (Backs, Rough Trade) and Fast Forward 031 226 4616 Probe—051 236 6591 Nine Mile—0926 881 292/ 8811 293 Red Rhino (Nth) 0904 641 415 9904 641415

Revolver—0272 541291

WP—Impex Musik 01-229 5454

MS—Import Music Services (vio PolyGram) 01-590 6044

SS—Independent Record Sales

01-850 3161 (Chris Wellard)

-K-tel 01-992 8000 --Kingdom 01-836 4763

-Outlet 0232 322826 01-455 0066 OR—Orbitone 01-965 8292

P—Pinnocle 0689 73146
PAC—Pacific 01-800 4490
PK—Pictwick 01-200 7000
PL—Prism Leisure 01-804 8100
PP—Probe Plus (see I) PP.—Probe Plus (see I)
PR.—President 01-839 4672
PROJ.—Projection 0702 72281
PVG.—Palace Virgin and Gold
01-539 5566
PY.—Pnority 01-992 7021

RA—Rambow 01-589 3254 RC—Rollercoaster RC—Rollercoaster (0453) 886252 RE—Revolver 0272-541291 REC—Recommended 01-622 8834 RH—Rhino 01-965 9223 RL—Red Lightnin' 037-988 693 RM—Record Merchandisers 01-848 7511 ROSS—Ross 0R884-2400 ROSS—Ross 08886 2403 RR—Red Rhino (see I) RT—Rough Trade 01-833 2133

SIL—Silva Screen 01-284 0525 SO—Stage One 0428 4001 SOL—Soloman & Peres 08494-32711

32711 SP—Sporton 01-903 8223 SRD—Southern 01-889 6555 STERNS—Stem's/Triple Earth 01-388 5533 STY—Stylus 01-453 0886 SW—Swift 0424 220028

Trojan 935-8323 —Terry Blood 0782 620321

VFM—VFM Cassette Distributors 0296 37307

WEA 01-998 5929 

### Music Category Dealer Price (Distributor) LP No/Cassette No Title Label Artist

BARBER, Chris WHEN IT'S THURSDAY NIGHT IN EGYPT Sonet SATF 996/- (A)

BARNES, Alon AFFILATION Miles Music MM 002/- \$3.75 (CA)

BERGER, Bengt BITTER FUNERAL BEER BAND Dragon DRLP 142/- £4.00 (CA)

BILLY CHILDISH, The THE 1982 CASSETES Hangman HANG 9 UP/- £3.65 (I/RE)

BOYS OF THE LOUGH FAREWELL & REMEMBER ME Lough LOUGH 002/LOUGHC 002 £3.95 (I/FF)

BROWN, James JAMES BROWN & FRIENDS Polydor 8340851/8340854 £3.75 (F)

CIRKUS ONE Five Hours Back ROCK 001/- £3.85 (I/RE) (Re-issue)

COHN, Al RIFFIIDE Timeless SJP 259/- £4.00 (CA)

COLYER, Ken DECCA SKIFFLE SESSION 1954/57 Lake LA 5007/- £3.45 (CA)

DAVISON, Wild Bill ALL STARS Timeless TTD 545/- £4.25 (CA)

DISSIDENTEN ARAB SHADOWS Materiali Sonori MASO 33031/- £4.25 (I/RR)

DOCKER, Bob QUINTETTE DU HOT CLUB A' ANGLETERRE Spotlight SPJ 534/- £3.20 (CA)

DOLPHY, Eric VINTAGE DOLPHY Enja 5045/- £4.25 (CA) Jazz Jazz Rhythm & Blues Folk Jazz DISSIDENTEN ARAB SHADOWS Materiali Sonori MASO 33031/- £4.25 [//RR)

DOCKER, Bob QUINTETE DU HOT CLUB A' AND LETERE Spotlight SPJ 534/- £3.20 {CA}

DOLPHY, Eric VINTAGE DOLPHY Enja 5045/- £4.25 [CA]

DUB SEX PUSHI Uglyman MAN 001 (Mini LP) £2.43 [//RR]

DUBIOUS BROTHERS, The ABSOLUTE BETHLEHEM Fend For Yourself FFY 008/- £3.65 [//PP)

DYANI, Johnny WTCHDOCTOR'S SON, TOGETHER Cadillac SGC 1016/- £3.65 [//PP)

DYANI, Johnny WTCHDOCTOR'S SON, TOGETHER Cadillac SGC 1016/- £3.65 [//RP)

FLASH NO POINT OF REFERENCE Flashpoint FP01/- [Self— 3 Bowfell Cres., Barrow, Cumbria)

FREIWILLIGE SELESTKONTROLIE IN DIXIELAND Ediesta CALCLP 042/- £3.65 [//RR)

FUEL THE BACK OF THIS BEYOND Nightshift NISHI 203/- £3.65 [//FF]

FUMBLEBUM AGENCY. The THE DORIC-VISION SONG CONTEST Ross CWGRTV 5 (Cassette Only) £3.65 [ROSS/H)

GELLER, Herb BIRDLAND STOMP Enja 5019/- £4.25 [CA]

GOODMAN, Benny BENNY'S BOP Hep 36/- £3.45 [CA]

GREENBERG, Rowland HOW ABOUT YOU Gemini GMLP 55/- £4.15 (CA)

GUY, Barry ASSIST Jazz & Now 4/- £4.75 [CA)

HARRIS, Beaver BEAVRY IS NY NAME Timeless SJP 196/- £4.25 (CA)

HELIAS, Mark THE CURRENT SET Enja 5041/- £4.25 (CA)

HERON, Mike THE GLENROW TAPES Glenrow MHLP 001/MH 001 £3.65 [VFF]

HUCKO, Peanuts TRiButE TO ARMSTRONG & GOODMAN Timeless TTD 541 [2 LP] £6.50 [CA]

JACKSON, William MUSIC FOR THE CELTIC HARP Iona IR 010/IRC 010 £3.85 [V/FF]

JAZZ BUTCHER FISHCOTHEQUE Creation CRELP 27/- £3.365 [V/F]

JAZZ BUTCHER FISHCOTHEQUE Creation CRELP 27/- £3.365 [V/F] Jazz Jazz Jazz Rock Jazz Jazz Jazz Jazz Jazz Jazz Folk Jazz Folk JAZZ BUTCHER FISHCOTHEQUE Creation CRELP 27/- £3.65 [VRT]
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> Mon-Fri 22 January 1988 Album Releases: 72 Compact Discs: 19 Year to Date: 3 weeks to 22 January Album Releases: 151 Compact Discs: 32

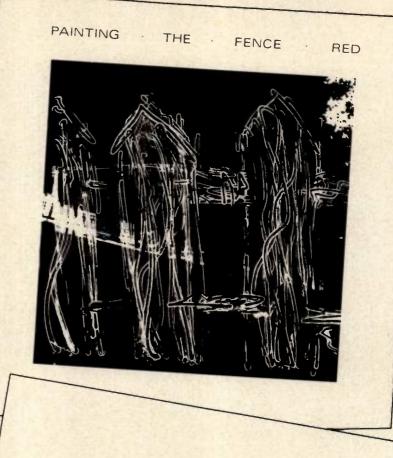
### **US TOP FORTIES**

*	-		
1*	2	GOT MY MIND SET ON YCU, George Harriso	on Dark Horse
2	1	SO EMOTIONAL, Whitney Touston	Ansta
3±	5	THE WAY YOU MAKE ME FEL, Michael Jacks	on Epic
4*	6	NEED YOU TONIGHT, INXS	Atlantic
5±	14	COULD'VE BEEN, Tiffany	MCA
6*	12	HAZY SHADE OF WINTER, Bangles	Def Jam
7±	11	CANDLE IN THE WIND, Elten John	MCA
8#	9	TELL IT TO MY HEART, Toyor Dayne	Arista
9	3	FAITH, George Michael	Col/CBS
10	4	IS THIS LOVE, Whitesnake	Geffen
11*	16	SEASONS CHANGE, Expose	Arista
12	8	CHERRY BOMB, John Cougar Mellencamp	Mercury
13	7	SHAKE YOUR LOVE, Debbie Gibson	Atlantic
14±	17	THERE'S THE GIRL, Heart	Capitol
15±	22	I WANT TO BE YOUR MAN, Roger	Reprise
16*	20	I COULD NEVER TAKE THE Prince	Paisley Park
17±	23	HUNGRY EYES, Eric Cormes	RCA
18#	21	CRAZY, Icenouse	Chrysalis
19	13	CATCH ME (I'M FALLING), Pretty Poison	Virgin
20	10	DON'T YOU WANT ME, Jody Watley	MCA
21*	25	TUNNEL OF LOVE, Bruce Springsteen	Col/CBS
22*	29	SAY YOU WILL, Foreigner	Atlantic
23 <b>*</b>	27	I LIVE FOR YOUR LOVE, Natalie Cole	EMI
24±	31	WHAT HAVE I DONE TO Pet Shop Boys	Manhattan
25±	30	DON'T SHED A TEAR, Paul Carrack	Chrysalis
26	26	POWER OF LOVE, Laura Branigan	Atlantic
27±	33	HONESTLY, Stryper	Enigma
28	15	VALERIE, Sieve Winwood	Island
29±	34	EVERYWHERE, Fleetwood Auac W	arner Brothers
30★	35	POP GOES THE WORLD, Men Without Hats	Mercury
31	18	DUDE (LOOKS LIKE A LALY), Aerosmith	Geffen
32 <b>*</b>	39	PUSH IT, Salt-N-Pepa	Next Plateau
33	19	HEAVEN IS A PLACE ON EARTH, Belinda Carl	isle MCA
34	38	TRUE FAITH, New Order	Qwest
35	28	IT'VE HAD) THE TIME OF AY LIFE, Medley/We	ornes RCA
36★	-	CAN'T STAY AWAY FROMYOU, Gloria Estefa	
37★	_	PUMP UP THE VOLUME, NA/R/R/S	4th + BWay
38★	_	I FOUND SOMEONE, Che	Geffen
39★		SHE'S LIKE THE WIND, Potick Swayze	RCA
40	24	ANIMAL, Def Leppard	Mercury
	-1-		
		The second of th	

38±	_	FOUND SOMEONE, Che	Geffen
39★		SHE'S LIKE THE WIND, Partick Swayze	RCA
40	24	ANIMAL, Def Leppard	Mercury
*	*	* * * — ALBUM	•
_	_	ALDUM	
1*	2	FAITH, George Michael	Columbia
2	1	DIRTY DANCING, Origina Soundtrack	RCA
3*	4	TIFFANY, Tiffany	MCA
4	3	BAD, Michael Jackson	Epic
5	5	WHITESNAKE, Whitesnake	Geffen
6	6	THE LONESOME JUBILEE, John Cougar Melle	ncamp Mercury
7	7	WHITNEY, Whitney Houston	Arista
8	10	HYSTERIA, Def Leppard	Mercury
9*	12	KICK, INXS	Atlantic
10	9	CLOUD NINE, George Harrison	Dark Horse
11	8	A MOMENTARY LAPSE OF REASON, Pink Flo	oyd Columbia
12	11	TUNNEL OF LOVE, Bruce pringsteen	Columbia
13	14	THE JOSHUA TREE, U2	Island
14	15	HEAVEN ON EARTH, Belinda Carlisle	MCA
15	13	NOTHING LIKE THE SUN Sting	A&M
16	16	PERMANENT VACATION Aerosmith	Geffen
17*	17	YOU CAN DANCE, Modo na	Sire
18	18	BACK FOR THE ATTACK, Jokken	Elektra
19	19	CHARACTERS, Stevie Worder	Motown
20	21	TANGO IN THE NIGHT, Feetwood Mac W	Varner Brothers
21*	26	OUT OF THE BLUE, Debbie Gibson	Atlantic
22	22	VITAL IDOL, Billy Idol	Chrysalis
23	23	BAD ANIMALS, Heart	Capitol
24	24	DOCUMENT, R.E.M.	I.R.S.
25±	28	EXPOSURE, Expose	Arista
26*	27	CHRONICLES, Steve Winvood	Island
27	25	RICHARD MARX, Richard Marx	Manhattan
28*	32	INSIDE INFORMATION, oreigner	Atlantic
29	29	DUOTONES, Kenny G	Arista
30	30	BIG GENERATOR, Yes	Atco
31*	37	LESS THAN ZERO, Origina Soundtrack	Def Jam
32	31	CRAZY NIGHTS, Kiss	Mercury
33*	39	LIVE IN AUSTRALIA, Elton John	MCA
34★	35	RAPTURE, Anita Baker	Elektra
35	33	LOOK WHAT THE CAT DLAGGED IN, Poison	n Enigma
36*	36	JODY WATLEY, Jody Watley	MCA
37	20	A VERY SPECIAL CHRISTMAS, Various Sp	pecial Olympics
38	38	PET SHOP BOYS ACTUALLY, Pet Shop Boys	Manhattan
39	34	CREST OF A KNAVE, Jethes Tull	Chrysalis
40±	_	GIRLS, GIRLS, Molley Crue	Elektra
			The second second

Charts courtesy Billboard, January 16, 1988 products demonstrating the g matest airplay and sales gain

# LUCKY THE FENCE RED LUCKY ENCE RED LUCKY





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Circle City CCY(T)1 (A)

35 38 4 STRETCHIN' THE PIECES C.C.C.R. Crew

### DISTRIBUTION

1 1 3	TOUCHED BY THE HAND OF GOD New Order Factory FAC1937 (P)
2 NEW	BEHIND THE WHEEL (REMIX) Depeche Mode Mute (12)BONG15 (I/RT/SP)
3 NEW	ROK DA HOUSE Rhythm King/Mute LEFT11(T) (I/RT) The Beatmasters featuring The Cookie Crew
4 3 11	MY BABY JUST CARES FOR ME Nina Simone Charly CYZ7112 (12"—CYZ112) (CH)
<b>5</b> 2 3	LAST NIGHT I DREAMT The Smiths Rough Trade RT(T)200 (I/RT)
6 4 9	JACK MIX IV Mirage Debut DEBT(X)3035 (A)
7 10 17	BIRTHDAY Sugarcubes One Little Indian (12) 7TP7 (I/NM)
<b>8</b> 5 18	PUMP UP THE VOLUME/ANITINA () MARRS 4AD(B) AD 707 (I/RT)
9 15 23	TRUE FAITH New Order Factory FAC 183/7 (12 — FAC 183) (P)
10 16 11	BLUE MONDAY New Order Factory FAC73 (P)
<b>11</b> 8 14	THE CIRCUS (Remix) Erasure Mute (1) MUTE66(T) (I/RT/SP)
12 17 10	FEMALES The Cookie Crew Rhythm King/Mute LEFT12(T) (I/RT)
13 21 10	THE PEEL SESSIONS Joy Division Strange Fruit SFPS033 (P)
14 14 5	THE PEEL SESSIONS (VOLUME 2) New Order Strange Fruit SFPS039 (P)
15 32 17	TEMPLE OF LOVE Sisters Of Mercy Merciful Release MR (X) 27 (I/RR)
16 18 4	DOWNTOWN  Justified Ancients Of Mumu  LAMS27(T) (I/RT)

17 22 14 WHO'S THAT MIX This Year's Blonde Debut DEBT(X)3034 (A) 18 NEW JESUS MEETS THE STUPIDS
The Stupids Vinyl Solution SOL7 (P) 19 LOVE WILL TEAR US APART Factory FAC23(12) (P) 20 26 18 GIRLFRIEND IN A COMA The Smiths Rough Trade RT 197 (I/RT) 21 37 11 BLUE WATER Fields Of The Nephilim Situation Two SIT48 (T) (I/RT) 22 24 11 BEATS + PIECES Ahead Of Our Time CCUTI (I/RT) Cold Cut featuring Floomaster Squeeze 23 11 2 DO IT 2 Bad 2 Mention In Touch SEVEN 005 (SP) 24 46 3 ALICE Sisters of Mercy Merciful Release MR021 (I/RR) 25 12 10 BEVERLY HILLS COP The Big X Crewe Uptown 7UTR5 (12"-12UTR5) (A) 26 29 6 GET DOWN Music Of Life NOTE 007 (P) 27 34 4 NEVER LET ME DOWN AGAIN Depeche Mode Mute (12)BONG14 (I/RT/SP) 28 RE LET THERE BE ROCK Under One Flag 12FLAG103 (P) 29 RE LOVE IT (COLD CUT MIX) Big Life BLR1(T) (I) 30 6 5 BOG EYED JOG Play PLAY224 (SP) 31 9 8 I STARTED SOMETHING I COULDN'T FINISH Rough Trade RT(T) 198 (I/RT) 32 4 7 HOUSE REACTION Koolkat KOOLT9 (A) 33 RE OPEN UP
Red Lorry Yellow Lorry Situation Two SIT49(T) (I/RT) 34 27 3 DO YOU WANNA FUNK Sylvester with Patrick Cowley

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1 39	Erasure Mute STUMM 35 (I/RT/SP)
2 2 13	STRANGEWAYS HERE WE COME The Smiths Rough Trade ROUGH106 (I/RT)
3 4 19	SUBSTANCE New Order Factory FACT 200 (P)
4 6 :	3 UPFRONT 9 Various Serious UPFT9 (A)
5 3 11	MY BABY JUST CARES FOR ME Nina Simone Charly CR30217 (CH)
6 5	BEST OF HOUSE MEGAMIX Various Serious BOIT1 (A)
7 9 8	BEST OF HOUSE VOLUME 3 Various Serious BEHO 3 (A)
8 12	LOUDER THAN BOMBS The Smiths Rough Trade ROUGH 225 (1/RT)
9 RE	THE WORLD WON'T LISTEN The Smiths Rough Trade ROUGH101 (I/RT)
1016	S WONDERLAND Erasure Mute STUMM25 (1/RT/SP)
11 14 44	HATFUL OF HOLLOW The Smiths Rough Trade ROUGH 76 (I/RT)
12 15 20	THE QUEEN IS DEAD The Smiths Rough Trade ROUGH 96 (I/RT)
13 INEW	STREETSOUNDS HIP HOP 19 Various Streetsounds ELCST19 (A)
14 :	THE CUTTER AND THE CLAN Run Rig Ridge RR008 (RM/PROJ/CM)
15 7	LES MISERABLES Original London Cast First Night ENCORET (P)
16 22 11	GEORGE BEST Wedding Present Reception LEEDS001 (I/RR)
17 23 13	MUSIC FOR THE MASSES Depeche Mode Mute STUMM 47 (I/RT/SP)
18 24 10	THE SMITHS The Smiths Rough Trade ROUGH61 (I/RT)
19 EE	THE MAN — BEST OF ELVIS COSTELLO Demon — FIEND 52 (P)
20 RE	OUT OF OUR IDIOT Elvis Costello  Demon XFIEND67 (P)

36 New House OF HELL/HELLHOUSE Rhythm King/Mute LEFT17(T) (I/RT) 37 20 7 FLYING Bunce 7BUNI (A) 38 RET THE JANICE LONG SESSION The Mighty Lemon Drops Night Tracks SFNT004 (P) 39 23 5 WILLIAM IT WAS REALLY NOTHING Rough Trade RT(T) 166 (I/RT) 40 RE LONDON POSSE Loadon Posse featuring Sipho Big Life BLR2(T) (I) 41 35 2 THE PEEL SESSIONS Bectro Hippies Strange Fruit SFPS042 (P) 42 25 9 SAVIN' MYSELF Enta Fachin Saturday 7STD1 (12'—STD1) (A) 43 36 3 VICTIM OF LOVE Erasure Mute (12)MUTE61 (I/RT/SP) 44 43 5 LET'S START II DANCE AGAIN Domino DOM3T (CH) 45 31 5 THE PEEL SESSIONS The Damned Strange Fruit SFPS040 (P) 46 48 4 POWER Fields Of The Nephilim Situation Two SIT42(T) (I/RT) 47 RE ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR) 48 39 4 STUFF THE TURKEY Alien Sex Fiend Anagram (12)ANA40 (P) 49 47 5 BAD HEARTS Xymox 4AD BAD711 (I/RT) 50 33 3 STRAWBERRY WINE My Bloody Valentine Lazy LAZY07T (I/RT)		C.C.C.R. CIEW	curie only confine that
Chas & Dave  Bunce 7BUNI (A)  THE JANICE LONG SESSION The Mighty Lemon Drops  WILLIAM IT WAS REALLY NOTHING The Smiths  CONDON POSSE London Posse featuring Sipho  THE PEEL SESSIONS Bectro Hippies  Strange Fruit SFP5042 (P)  Saturday 7STD1 (12" — STD1) (A)  Solurday 7STD1 (12" — STD1) (A)  LET'S START II DANCE AGAIN Hamilton Bohannon  LET'S START II DANCE AGAIN Domino DOM3T (CH)  THE PEEL SESSIONS The Damned  Strange Fruit SFP5040 (P)  THE PEEL SESSIONS The Damned  Strange Fruit SFP5040 (P)  Strange Fruit SFP5040 (P)  ANYONE CAN MAKE A MISTAKE Wedding Present  ANYONE CAN MAKE A MISTAKE Wedding Present  Anogram (12)ANA40 (P)  SD 33 3 STRAWBERRY WINE	36 NEW		HELLHOUSE Rhythm King/Mute LEFT17(T) (I/RT)
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### Present   ### Anogram (12) AND HARTS  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE Reception REC006(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE RECEPTION RECOOK RECO06(12) (I/RR)  ### ANYONE CAN MAKE A MISTAKE RECEPTION RECOOK RE	42 25 9	SAVIN' MYSELF Er a Fachin	Saturday 7STD1 (12" — STD1) (A)
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	Si	ADVERTISEMENT	
		01-961 5818	REGGAE
THIS	LAST WEEK	REGGAE DISCO CHA	ART CHART
1	(2)	IF I GIVE MY HEART John Medican	Anwa/ARI 66
2	(1)	GET READY Frankie Paul	Supreme/SUPT 1
3	(6)	BIG BATTY GIRL Flourgun	Techniques/WR 23
4	(5)	BAD BOY Courtney Melody	Techniques/WR 22
5	(4)	GUILTY OF LOVING YOU Carl Sinclair	Kaʻobash/KAL 006
6	(9)	SHE'S MY LADY Administrators	Groove And Quarter/CRD 003
7	(11)	LEAVE IT TO ME Frontice Poul	Moodies/RG 2
8	(10)	AGONY Red Dragon	Techniques/WR 24
9	(19)	HOOKED ON YOU Trevor Harrley	Massive/MASS 1
10	(7)	ONE THE HARD WAY Chuck Turner	Live And Love/LLD 55

JET

KEGGAE ALBUM CHAKI				
1	(11)	MAXI Maxi Priest	Ten/DIX 64	
2	(4)	GIVE ME THAT FEELING Frankie Poul	Moodies/MR 1004	
3	(1)	NICE TO HAVE YOU BACK AGAIN	oyce Bond Orbitane/OLP 026	
4	(2)	SO AMAZING Janet Kay	Body Music/JANET 01	
5	(3)	RIGHT HERE IS WHERE YOU BELONG	Hamilton Scarpio/KH 7777	
6	(5)	KILL THEM WITH IT Admirol Boiley	Live And Love/LALP 19	
7	(7)	THE REAL ENEMY Mighty Diamonds	Greensleeves/GREL 102	
8	(6)	RUB A DUB MARKET Frankse Paul	Manga/TLPS 9882	
9	(10)	VALLEY OF TEARS Rockey Compbell	Angelia 001LP	
10	(12)	IN THIS TIME Peter Hunningale	Street Vibes/SVLP 001	

NEW KELEASE DISCOS	
SAY YOU'LL BE Jerome Prister	Sure Delight/SDT 4 (Soul)
NOBODY CAN LOVE ME Tongue In Cheek	Crimi al/BUST 6 (Soul)
GEE BABY Toye	Commal/BUST 5
FALLING IN LOVE Trevor Waters	Start-ght/SLD 545
REWARD ME Leroy Gibbs	Echo Rec /ECHO 13
RAM JAM CAPITALISM Pope Levi	Treco/TRE 004
LIKE A CHILD Sugar Minnot	Joseh KJ 002

NEW RELEASE ALBUMS	
SIS NYA Joh Sheko	Joh Shaka/SHAKA 866
THE MUSIC MESSAGE Joh Shaka	Joh Shaka/SHAKA 777
WARRIOR Jan Shaka	Jah Shaka/SHAKA 867
SOUL AND SAX Mike Rose	Orbitone/OLP 028
WAR IN A BABYLON Admirol Tibbet	RAS/RAS 3028 (Import)
WATCHMAN OF THE CITY Gregory Issues	Robit Rec. RIFWL 93800 Impart

23<sup>21</sup> 3 ROCKY HORROR PICTURE SHOW Ode OSV21653 (PAC)

2511 2 DON'T FORGET TO REMEMBER Daniel O'Donnell Ritz LP0043 (SP)

Serious UPFT8 (A)

Bunce BUNLP 1 (A)

Rough Trade ROUGH81 (I/RT)

21 17 12 UPFRONT 8

24 19 2 FLYING Chas & Dave

22 25 10 MEAT IS MURDER The Smiths

### APPOINTMENTS



### **VIRGIN RECORDS** PA/SECRETARY/ADMINISTRATOR

To work with an A&R Director of Virgin Records. Work will include the usual secretarial functions as well as some A&R co-ordination — booking studios, dealing with producers

We need a good organiser with an outgoing personality able to work under pressure using their initiative. Previous A&R experience would be an advantage but is not essential.

### SIREN RECORDS **A&R SECRETARY**

To work with the A&R Director of Siren Records. Duties will include all usual secretarial functions including shorthand. As above we need a good organiser who is able to work under pressure and use their own initiative.

### **VIRGIN RECORDS** PRODUCTION JUNIOR

We need a young energetic person to join the busy production department. Must be able to work in an organised methodical fashion and be good with figures. Duties will include telexing, photocopying, and VDU work (training will be given if necessary). This is a junior position with scope for promotion.

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Please apply in writing including CV to: Josephine Nestor at Virgin Records, 553 Harrow Road, London W10 4RH

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Morritt House, 58 Station Approach South Ruislip, Middx HA4 6SA. Telephone: 01-842 1216/0676. Ref. JN 2326.

### BARCLAYS

### INTERNATIONAL

The Popular Music Division of Polygram International wishes to appoint an experienced Promotion Manager. Responsibilities will include the coordination of all promotional activities for our artists worldwide.

Reporting to the Marketing Director and working in conjunction with the Press Officer, the successful candidate will additionally assist in the promotional activities of our affiliates overseas and will be responsible for international PR for the Polydor label. Travel abroad on tour with artists can be anticipated.

Proven experience as a Promotion Manager, preferably within more than one market, is essential as is the ability to communicate effectively with our overseas territories. Candidates will ideally possess a working knowledge of more than one language.

Benefits include company car, medical insurance, etc.

Please write enclosing full CV and daytime telephone number to: Joy Hamlyn, Personnel Officer, Polygram International Limited, 30 Berkeley Square, London W1X 5HE.

**PolyGram** 

### **Financial Controller**

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The company which is based in Primrose Hill provides a variety of services to the leisure industry, but is particularly concerned with the production and distribution of copyright cleared video programmes for use in public locations around the world.

We are looking for a bright and ambitious qualified accountant to join our management team and take full responsibility for control of the small accounts department, consisting of four members of staff.

The successful applicant should have had commercial experience and be able to take 'hands on' control of the company's accounting functions which will include supervision of all day to day activities, including sales and purchases, nominal cash, payroll, VAT etc., and the preparation of regular financial and management and annual statutory accounts, budgets and cash forecasts. A working knowledge of royalty accounting would be an advantage.

The company is about to install an IBM 36 and the comprehensive suite of software will include an accounts package, order processing, stock control, w.p. and a royalty programme. Computer literacy would therefore be a distinct advantage.

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Susan Kennedy Zomba Group of Companies Zomba House 165/167 High Road, London NW10 2SG All applications treated in absolute confidence





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## DI A RY

QUOTES OF 1987: "The last 12 months have been the most botter. Something radical has to happen soon because the industry needs it (Virgin's head of A&R Jeremy Lascelles in January on music trends of 1986) ... "There may come a day when there is nothing left to play, nothing left to copy" (Nesuhi January on music trends of 1986) ... "There may come a day when there is nothing left to play, nothing left to copy" (Nesuhi Ertegun as IFPI president during a dramatic meeting on DAT between record companies and Japanese hardware interests in Vancouver) ... "I'm not hiding" (Bob England following the formation of Hodgecock Productions soon after the demise of Towerbell) ... "We are here to stay" (Stanley Simmonds on January rumours that Oxford Street retailer Smithers & Leigh might close) ... "We now have the team to fulfil this company's potential" (Mehelli Modi on being appointed deputy MD at MCA in January) ... "What I'm intending to create is a new dynasty" (Island's Chris Blackwell at Midem) ... "The classic entrepreneurial success story" (LWT's South of Watford on Morgan Khan's Streetsounds) ... "Rubbish" (Channel Four's John Cummins on early year suggestions that The Tube was to be scrapped) ... "The kids are not idiots. They have ears and sometimes we treat them like they are complete plebs" (BASF's Bob Hine attacking the record industry for the quality of pre-recorded cassettes) ... "If people want to buy this company, I wish they'd talk to me instead of you" (PRT's Simon Carrel on February talk of a sale to a certain Ray Richards, among others) ... "It makes quite horrific reading" (Street liquidator Robert Valentine, reporting on the company's statement of affairs in March) ... "For you it's an awards ceremony, for me it's an audition" (Tony Blackburn at the Music Week Awards) ... "Remember, the public are creatures of habit and above all they want and welcome something predictable" (TOTP executive producer Michael Hurll at the same event) ... "Nobody leaves this company who I want to stay" (BMG (TOTP executive producer Michael Hurll at the same event) "Nobody leaves this company who I want to stay" (BMG chairman Peter Jamieson doing some spring cleaning) ...
"IT'S NO longer as exciting or dramatic as it used to be"
(Alastair Pirrie, producer of new ITV chart show The Roxy, on TOTP) ... Richard Branson "is not interested in music" (Virgin Records chairman Simon Praner on the key to the company's (Alastair Pirrie, producer of new ITV chart show The Roxy, on TOTP) ... Richard Branson "is not interested in music" (Virgin Records chairman Simon Draper on the key to the company's success) ... "Single sales are in irreversible decline" (Poly-Gram's Maurice Oberstein on the launch of the cassette single) ... "We must encourage DAT but we must control it" (George Martin at the launch of Copycode) ... "They're out to kill off the industry" (claimed Harvey Goldsmith when PRS proposed a live rate increase for promoters) ... "Trading terms are being reviewed almost hourly" (Our Price's Garry Nesbitt) ... "If there was a Japanese device for opening Yale locks, would that make burglary legal?" (BPI chairman Rob Dickins on the ethics of home taping) ... "I think it's fair to say that we've changed the record industry a bit" (Richard Branson at the New Music Seminar) ... "We do not consider that DAT will have any impact on CD" (president of Sony Europe Jack Schmuckli) ... "Can we get that producer with the doublebarrelled name, you know, Stock Aitken-Waterman?" (a well know artist manager) ... "If I had £1 for every rumour that's been circulating about me, I'd be even richer than I hope to be" (David Simone, at the time Phonogram MD, on reports of a move to MCA) ... "We haven't done any sort of flit" (Towerbell's Bob England, phoning from Antigua) ... "We do not accept that David Simone has any grounds for feeling entitled to resign and we have therefore not accepted his resignation" (PolyGram's Maurice Oberstein, the day after a court ruled that Simone should not be prevented from working elsewhere) (PolyGram's Maurice Oberstein, the day after a court ruled that Simone should not be prevented from working elsewhere)
... "Divorce is such a heartbreak, but I feel I didn't even get a

"We believe in promoting our people, not suing them", and "BMG and PolyGram have been beating their chests about their share of the market and what clever boys they are. All they have done is taken a lot of crummy little record companies and put them under the umbrella of a big crummy record company" (Paul Russell at the CBS sales conference) ... "It would be wrong of me to say that I do not envisage changes in the staff" (Tany Powell on inciping AMCA)

would be wrong of me to say that I do not envisage changes in the staff" (Tony Powell on joining MCA)...

AND NOW gently into 1988: A fiery debate between BPI chairman Rob Dickins and DJ Mike Smith about the British Record Industry Awards didn't end at the close of the Night Network programme recording. It apparently continued into the green room, the lift and out on to the street in front of the LWT studios... Those wishing to advertise in the BRIA charity brochure should phone MW on 01-387 6611 now... Looks like Michael Hurll, despite leaving TOTP, will not be away from chart shows for long and word is that the new project will not be for LWT... There are still some Midem charter seats left for those travelling to Cannes. Phone The Travel Business on 01-299 0214... Sad to report the death just before Christmas of Steve Webb, a Midlands rep for more than 10 years for WEA, EMI, Magnet and Arista.



JOIN THE club: Bruno Brooks gets a visit from WEA's Phil Gibbs and Salli Griffin on behalf of I Wanna Be A Flintstone



VAN WARMER: A bevy of artist management surrounds Hein van der Ree at a party to welcome him to Phonogram.



CIRCUS ARTIST: Simon Rattle signs books and albums during an appearance at HMV Oxford Circus.



CLEVER DICK: Richard Clayderman receives gold and platinum albums for his debut UK album from London.



FABULOUS NIGHT: Dave Edmunds joined CBS staff and The Fabulous Thunderbirds after guesting with the band onstage.



REA VIEW: Chris Rea receives a full set — silver, gold and platinum — of awards for Dancing With Strangers from Magnet.



GUARANTEED SUCCESS: Cliff Richard receives a double gold album for sales of Always Guaranteed after his six nights at the NEC.



STARS COME out: Five Star take a breather during an appearance at Virgin Marble Arch.



AMYZING GRACE: Amy Grant receives an award from Word UK marking sales of 150,000 albums.



AT A stroke: The £6,000 proceeds from the Happy Hookers golf day is presented to Westminster Children's Hospital. This year's event is on September 29.

### ANNOUNCING

### THE MUSIC WEEK



### **AWARD CATEGORIES**

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The Market Share Awards
Top Album Award
Top Single Award
Top Dance and Disco Album Award
Top Dance and Disco Single Award
Top Indie Distribution Album Award
Top Indie Distribution Single Award

Top Classical Album Award
Top Compilation Album Award
\*Top British Recording
Studio Award

\*Top Producer (Albums) Award

\*Top Producer (Singles) Award \*Top Recording Engineer Award Top Publisher (Individual) Award

Top Publisher (Corporate) Award
Top Music Video Award
Top Country Album Award
Exemplary Service Award

\*Awards in association with Studio Week.

### **AWARD CATEGORIES**

(REQUIRING NOMINATIONS)

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Top Music Week Advertisement Award

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Top British Music Promo Video Award
The Marketing Award For Records,

Cassettes & CDs

Plugger Of The Year Award
Top Record Distributor Award

The Leslie Perrin Award for P.R.

Contact Judith Rivers at Music Week to obtain a table reservation form on 01-387 6611.

1987

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