#### FOCUS ON SPOKEN WORD 2 JULY 1988

INSIDE

# **MUSIC WEEK**



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#### Feature: Three's company New Product: Pavarotti on 2 3

Gay

focus



out CD chart; Airplay action 15



A&R: Wonder Stuff do what they like, Sandie Shaw gets ready, George Michael makes them shout, Leo Sayer goes back to his roots, plus Dance, Tracking, Hamilton and reviews of the latest releases (Jethro Tull's pictured) Dance chart Starts 16 16 Singles, albums charts 18, 27 The Other Chart 25 Ten pages of classical coverage Starts 28 New release listings 38, 39 Dooley; Diary 43 Dooley; Diary Platinum plugs into the **Centre** 

# Bach to the future with MW

stocking guide to retailers.

THE CLASSICAL market is heading for a boom period as more com-panies are targeting this increasingly lucrative area of the music business. And Music Week is tracking the trend as it happens with a fresh approach, expanded authoritative coverage, plus new charts specially designed to spell out clearly what is selling as a

Compact disc has provided a new lease of life to many catalogues and enticed lapsed consumers into a musical genre tailor-made for high quality sound. Yet the likes of Nigel Kennedy, Simon Rattle and Julian Lloyd Webber have helped to shrug off classical music's stuffy image and create a music's stuffy image and create a new generation of stars with mass consumer appeal. Increasingly imaginative marketing initiatives have also helped to broaden the appeal of a hitherto esoteric music sector. Established classical consumers

will be looking to change their home library over the next five

years to a new hi-tech medium providing steady income for retailers with a basic stock of classical repertoire. But as classical music loses its stuffy stigma and crosses over culturally, as well as musically, to entice a whole new generation of consumers, more retailers than in by making sure they have the right stock to cater for this demand. From this week, with 10 pages starting on p28, *Music Week* is

expanding its coverage to inform the classical specialist of what is happening in the market but also,

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# **BPI: introducing** the hardline

THE EXPERTISE of the record industry is to be enlisted to give a hard edge to the BPI's activities as the organisation arms itself for the challenge of the Nineties.

Member companies are going to be asked to play an increased role as the BPI comes to grips with marketing the industry and itself and exploiting the commercial opportunities at its disposal.

Changes in the way the orga nisation works have been hinted at for some time, but now director general John Deacon is defining

THE SALE of Motown to MCA was in its final stages as MW went to

The deal has already been agreed in principle but is now being analysed in a process known in the US as "due care and dili-

Agreement has been delayed

press

gence

how the BPI intends to face the future.

Of the role of member com-panies, he says: "As we take on more marketing and commercial responsibilities, we have got to have that expertise to do so. We have got to persuade the very con-iderable tolest in the inductor to siderable talent in the industry to play an active role in the BPI."

One way in which he aims to achieve this is by setting up a number of key committees including chart management, rights, and

"If we select the best people they can then assist the council in making the right decisions. It is important that these people come from all areas. We cannot sit isolated and say the industry is over here and the BPI is over there. The two must work together," he says.

This includes improving relations with publishers and other sectors, he believes. "It is ludicrous when we are fighting with other indus-tries for a part of the entertainment industry. Competition is a good thing but there are many things we

should not be arguing about." He says other copyright industries are a typical example. "The computer software industry has virtually the same problems as us with copying and it is important that we work together to find solutions." Another proposed change in the

BPI's outlook will be the appointment of a marketing director. "Where we see a strong marketing role is really in the marketing of the

TO PAGE FOUR



DAVID CLIPSHAM: We're going to be good for the industry'

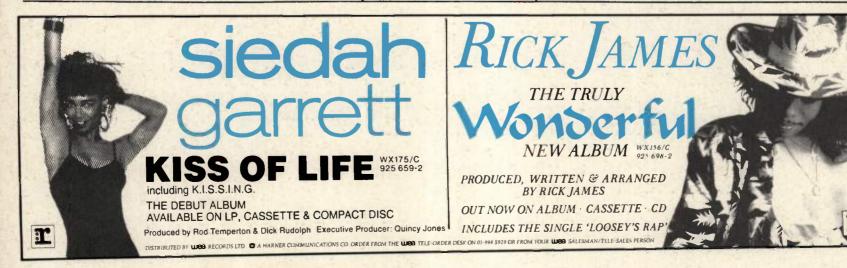
#### Clipsham: bigger can mean better

DAVID CLIPSHAM, the man in charge of the largest specialist music chain the UK has ever seen, believes he can use the power at his disposal to expand the market for recorded music.

Bolstered by the addition of 74 Virgin stores, his Our Price chain is now trading from more than 270 sites, and he comments: "We ge-nuinely believe we can sell more records than has been the case in the past.

Managing director Clipsham argues that the acquisition now makes Our Price a truly national chain and gives it a substantial representation in each television region. "We had been advertising in Granada against four or five

TO PAGE FOUR



possibly new technology. last stage Motown deal

questions raised by through Motown artists who are also shareholders of the company. They have been seeking assurances regarding their contracts. Prominent among them is Stevie Wonder whose contract gives him the op-tion of leaving the label in the event of a takeover.

# FEATURE

As the BBC **Proms gives Radio Three** its most natural platform, Nicolas **Soames looks** at recent changes at the station

HE IMMENSE programme of the BBC Proms based at London's Royal Albert Hall is a magnificent annual fanfare for classical music in gener-al and Radio Three in particular. Starting on July 22, there will be a total of 69 concerts over 58 days. Classical music and its mouth-

Classical music and its mouth-piece, Radio Three could ask for no better publicity. Although Radio Three has fiercely defended its classical integrity in the past, its energetic controller John Drum-mond announced in January that the channel was due for a much-needed facelift. He was worried, clearly, by the statistic that the 200,000 listeners who tune in at any one point during the day are mainly men in their 50s of social clear A and B. class A and B.

So he proclaimed changes. But despite some extraordinary claims in national newspapers, including a possible late-night link-up with

# Three's company for a new classical audience?

Radio One which have been stre-nuously denied, those changes have been relatively gentle. One of Radio Three's peak times of the week is the Saturday morn-

ing record review programme. A review programme for new re-leases and an extremely authoritative review of a standard work (the section is called Building A Library) is not only popular but influential. A recording receiving a top recom-mendation in Building A Library can transform sales as ASV found when its Four Seasons, with Garcia and the ECO, which had regular but slow sales shot ahead after it was well reviewed.

This programme is now longer, starting at 9.30 and running until 1 pm with interviews and talks as well as its reviews and maintains of more of a magazine character, with chatty introductions by the nearest thing Radio Three has to a disc jockey, Jeremy Siepmann. His transatlantic tones sounds slightly at odds with the cultured vowels of most of the Radio Three announcers, and his script is definitely more populist.

There have been other changes. Chris Small gave an intriguing three-part series on the influence black music has had on music of our time, and played Bob Marley, Aretha Franklin, black American choirs and compared Little Richard with Elvis Presley. In the Mainly For Pleasure early evening commuter slot, it is no longer surprising to find the mellifluous presenters sliding in some folk music amidst the mainly classical material.

But neither that, nor the decision to broadcast Composer Of The Week a little earlier and to repeat the previous week's programmes at night produced anything late like the angry response provoked by the removal of choral evensong from its afternoon spot to an (admittedly odd) new home of 10.30 on Sunday evening. "We had more letters about that than anything else," admitted Eddie Tulasiewicz, Radio Three press officer

Radio Three has its own discussion programme, Third Ear on weekday nights, with talks on theatre, films or even politics and the arts; and it is preceded at 6.30 by a series on traditional music of various kinds.

All this remains sufficiently flexible, however, to be swept aside for a whole day devoted to a tribute to the 80th birthday of Sir William Glock, one of John Drummond's more illustrious and controversial predecessors, or to find room for a 10-part series covering The Piano Blues. There is also a basic move towards bolder programme planning, typified by this month's focus on Australia, marking the country's bi-centenary.

With plans such as these, John Drummond hopes to extend the Radio Three audience. And he is more than aware of the relative cost per listener against the mass audiences of the BBC's other national networks.

Radio Three swallows 17 per cent of BBC's radio budget, costing £42m a year for 2m listeners a week. That compares with the £23m it costs to run Radio One for its 17m a week; £53m for Radio Four and its 9m; and £43m for Radio Two with its 13m.

Those figures are not entirely comparable, for included in the Radio Three budget is the cost of all the BBC orchestras and the cost of the Proms. In round figures, that amounts to about £20m — half the budget — which is understandable after just a glance at this year's Prom programme.

Drummond points to a small but measurable increase of 3 per cent in daytime listening since the new ideas were first introduced. Nighttoeas were inst introduced. Night-time listening figures remain un-changed, however, and the audi-ence remains mainly from the south of England. "But we are pleased because we seem to have a more loyal audience during the day".

a more loyal audience auring the day," remarks Tulasiewicz. So new and old listeners attracted to Radio Three by the Proms exposure will find the old warhorse not quite the same — and the sound of June Tabor, or South Amaging and the participation of the sound of the sound source and the sound source and the source and South American panpipes may convince them they have tuned to a different channel — but most of the time they will find the classics they know and love. And regular listeners, notorious for their fiercely protective nature, are quieter. "Things are settling down again now," says Tulasjewiecz with a slight sigh of relief.

'We are pleased with the changes because we seem to have a more loyal audience during the day . . . things are settling down again now'

**12 MIDLINE COMPACT DISC RELEASES** 



**Steely Dan** 



Can't Buy A Thrill

Moonlighting



**Miami Vice** T.V. Soundtrack





Andrew Lloyd Webber Variations



**Beverly Hills Cop** Soundtrack



Lynyrd Skynyrd Pronounced Tom Petty Damn The Torpedoes Louis Armstrong What A Wonderful World Patsy Cline 12 Greatest Hits Joe Walsh The Smoker You Drink The Glenn Miller Story Music From The Film Soundtrack Irving Berlin 100th Anniversary Collection



# NEW PRODUCT

# NEWS ANALYSIS



THE (UN) AUTHORIZED Bootleg album by Dogs D'Amour is released by China Records on July 4 to tie in with a national tour.

#### £1/4 TV backing for Pavarotti

STYLUS IS launching The New Pavarotti Collection Live double album with a £250,000 TV adver-

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Next Music Week Directory free to subscriptions current in January 1988.

July 4. The concert performance of 18 recordings by Pavarotti has a deal-er price of £5.56 with selected tracks available on a single compct disc, dealer priced at £6.95.

Additional promotion includes nationwide window/in-store campaigns with particular emphasis on classical outlets together with extensive press advertising



ADVERTISEMENTS IN the jazz, folk and consumer press will sup-port the release of Mae McKenna's Nightfallers (above) and Chris McGregor's Brotherhood Of label.

A NEW single by The Wonderstuff, A Wish Away, is released by Polydor on July 4 to coincide with

their debut album Let It Bee released by London Records. The band's tour begins on July 11.
 WESTSIDE RECORDS has ac quired marketing and distribution rights for the dance label Total

Breath albums on Virgin's Venture

the band's tour. • VOICE OF The Beehive have

Experience whose catalogue in-cludes The Gap Band, Billy Paul

# Industry watches closely as **Our Price flexes muscles**

IAN DUFFELL, while managing director of HMV, used to reckon that there are some 250 High Streets in the UK on which a chain of shops would want to be represented.

Now in charge of Virgin Retail's international expansion, he is no longer a full-time resident of this country and is not around to see the creation of the first chain to exceed that number of shops.

After the completion of W H Smith's purchase of Virgin's smaller shops around the middle of July Our Price will be trading from 270 sites, with five more being pre-pared for opening. That level of dominance of the

market is something that has been noted with varying levels of alarm in the music industry. The competing independent retails are not hugely concerned, working on the basis that being down the road from an Our Price is not significantly different to being in the same street as a Virgin shop (see p6).

However, the record companies are concerned that the concentration of retailing power in a few hands may lead to a restriction in the range of music available in the shops.

BPI chairman Peter Jamieson comments: "The critical factor is whether the 74 shops that have been bought are now going to be run better and attract more customers and sell more records and cover the widest possible range of music. If the answer is 'yes' on all counts, then the takeover is a good one. Obviously, as an industry we are interested in having the best possible and the most retail shops.

"Our Price are going to have to demonstrate to suppliers that they can act on this. We will be watching.

Our Price is aware of that attention. Says managing director David Clipsham: "There is a re-sponsibility that comes with the kind of power we have." He points to the book market where Smiths and its subsidiaries has a similar hold and maintains that the company has never sought to abuse its dominance. "There is no advantage to us in not playing fair with our suppliers," he concludes.



MALCOLM FIELD: 'arguments do not conflict'

There are, though, avenues of protest for those who do not share Clipsham's view. As the Virgin sale was being completed, a group of the company's employees con-tacted *Music Week* to say they would be asking the Office of Fair Trading to look into the matter.

The office has set a deadline of Friday, July 8, for written requests for it to investigate. It will then look into the deal if it feels there is a prima facie case that it is against the public interest or if the new, combined operation has more than 25 per cent market share. If it feels there is a case to answer, the matter can then be referred to the Monopolies & Mergers Commission

Clipsham contends that, even with the new stores, WH Smith and its specialist chains will account for 22.5 per cent of the recorded music market.

He feels this contention does not conflict with the argument put for-ward by Smiths managing director Malcolm Field who, before the acquisition of Virgin, maintained that the group had "23 per cent and

#### 'There is a responsibility that comes with the kind of power we have'

rising". Clipsham says Field was referring to the total music products market and including in that figure sales of blank audio and video tape and other video items.

However, whatever the current market share of the Smiths group, fellow retailers are not unduly concerned about its total impact on the music market.

Steve Smith, chairman of the British Association of Record Dealers, goes along with Clipsham's claim that 270 sites gives him the power to expand the market, and Smith comments: "If they have 250 or 550, they will still be doing an excellent job. The more records they can sell, the better it is for everybody



tising campaign which breaks on July 4.

# NEWS

# Pickwick goes for Gold

PICKWICK IS planning to streng-then its position in the music market with a series of acquisitions over the next seven months with the first

being Old Gold. The Pickwick Group is buying the back-catalogue label for £800,000 and intends to move Old Gold next to its offices in The Hyde, London, without any redundancies.

Chief executive at Pickwick, Ivor Schlosberg, says the company will be taking advantage of an in-crease in profits to £3m last year and an increase in warehousing.

"There will be a series of nev acquisitions over the next six to seven months. These will be in the home entertainment and music video areas.'

No further details are being re-vealed but Schlosberg says Pick-wick will join Old Gold in its plans to move into mail order. "It will serve the music industry and the

public in a very attractive way." Schlosberg adds that Old Gold's pre-recorded video operation will work together with Pickwick's ex-isting video business and the sing-les division which he claims sold

over 1 m units last year will venture into the three-inch compact disc

singles market. "It is envisaged that Old Gold will utilise certain of Pickwick's administration facilities and will take full advantage of Pickwick's powerful distribution network which will give Old Gold access to a wider range of outlets and which will enable significant cost savings to be made," says Schlosberg. Old Gold's management team of Keith Yershon and Brian Gibbon

will continue to run the label as a separate entity within Pickwick.

### BPI: the hardline . .

FROM PAGE ONE

chart and the industry awards and that role will become increasingly important in the next few years when undoubtedly we will be involved in other events, for exam-ple, the BBC Radio Show where we will have a high profile," says Deacon.

He says the position will be a full-time job and the process of full-time job and the process or choosing the right person will be-gin as soon as possible. One of the duties of the marketing director will be to make the BPI Review news-letter more interesting. "We have to find another means of keeping our members informed of what is going on," he adds.

Deacon is optimistic that the BPI can achieve these goals. "Since Peter Jamieson's speech at the AGM, we have started to get offers of help from all areas, from the finance side and things like TV advertising.

"I think co-operation from members has proved it can be effective, particularly when we have been lobbying Parliament. I think that the success of that co-operation has helped make Parliament more aware of how important the industry is. It is ensuring that our profile in the eyes of the decision-makers and the consumers is prominent."

"Perhaps there is this element of realism that has come into the industry that has made members hungrier and more determined to make the industry a success."

#### **Deacon predicts** billion pound retail sales

DEACON FIRMLY believes that this year the music industry will hit the £1 billion mark in retail sales.

We have seen a rise of over 20 per cent over the last 12 months. This has been helped by the emergence and substantial increase in compact disc turnover," he says.

According to BPI figures, CD sales between 1986 and 1987 rose from 8.4m units to 18.2m and vinyl LPs maintained their sales at 52.2m units. Cassette sales went up seven per cent but singles sales continue to fall.

"We are exercising our minds to that," says Deacon. "We are lookthat, says Deacon. We are look-ing at what is happening in Amer-ica and it is possible that the casset-te single is a good medium to look into. That is one of the things we have been talking to the British Association of Record Dealers about.

Overall, retail sales rose from 742.4m in 1986 to 914.5m in 1987. "After the bad period we went through in 1977 onwards, it is nice to know we are really back where we should be," he says.

SWANYARD STUDIOS, the first independent recording complex to be launched on the stock market, made a pre-tax profit of £254,627 in 1987.



**OTTAWA:** Record companies and publishers are getting down to negotiations on a new mechanical royalty rate fol-lowing the passing into law of the new Copyright Act. There is consensus that the new rate will be higher than the current two-cents-per-song, and re-cord companies' spokesman Brian Robertson comments: "I'm hopeful we'll have few differences and be able to work something out right away. I cannot see any prob-lems in reaching a new rate."

MELBOURNE: Disctronics, which claims to be the world's largest independent manufacturer of compact discs, is to become a listed public com-pany. The flotation is set to raise A\$25m and Disctronics raise A\$25m and Disctronics says it will use the money to expand its 65m-discs-a-year capacity and maintain its claimed 10 per cent share of the world market. Expansion will also be made into CD Video and CD-ROM.

## NEW JERSEY: NARM is aiming to help retailers minimise theft by setting up a shoplifting hot-line. Dealers can now ring a charge-free number and re-ceive reports of where thefts are taking place across the US. The organisation says: "Retail-ers and racked locations alike are reporting what appear to be incidences of highly orgabe incidences of highly orga-nised and mobile groups of thieves who excel at removing large amounts of product from stores and stripping any iden-tifying markings quickly in order to re-sell them at flea markets and on the black mar-

NEW YORK: Channel Four's late-night music show Wired is to begin a 13-week run on cable television here and in Canada late this summer.

OTTAWA: The influential House of Commons com-munications and culture committee says the country's broadcasters should do more to support Canadian talent. The committee is urging the government to adopt legisla-tion to ensure this.

NEW YORK: Joe Smith, presi-dent of Capitol/EMI, is having a book, Off The Record: An Oral History Of Popular Music, published by Warner Books during the autumn.

ATLANTA: WAPW Power 99 top 40 radio station has be-come the first major market outlet to produce an all-airplay chart.

# Poll shows public in favour of tape levy

BLANK TAPE levy campaigners are admitting that some consumers will suffer unfairly from an added royalty but they claim a new opinion poll proves the majority of the public is behind the campaign. The MORI poll of 1,500 people

included five questions on the issue of home taping. The results showed that 56 per cent of those asked said they never copied a record, tape or compact disc.

A majority of 65 per cent realised that home taping was illegal and 45 per cent said it would be fair if a payment was made to composers, artists, publishers, pro-ducers and other copyright own-

ers. Of the solutions to the problem,

### Clipsham

#### FROM PAGE ONE

stores, which is not good," he says. Clipsham has used this first week since the deal was made official to contact Virgin staff — meeting as many of them as possible — and beginning to survey the new, corporate chain. He says that, at present, it is too early to say what the strategy will be where a Virgin and an existing Our Price store are

in close proximity. It has been an open secret that Virgin did not receive the returns from its smaller stores that it was looking for and, while he shies away from saying they will now be run better, Clipsham describes the new management as "tighter".

We have looked at the way they have run the business and we have seen the underlying level of sales. We are taking their turnover figures and applying Our Price costs and management to them."

Clipsham contends: "I genuinely believe this is good for the industry. We can offer broader ranges and volumes and I think we can make a difference very quickly to the level of sales of cassettes and compact discs '

discs.
Our Price is taking on all the
Virgin shop staff involved in the
deal and Clipsham proises Virgin
Retail managing director Johnny
Fewings for his co-operation.
Background — p3; the indies'

view - p6.

60 per cent recommended a 10 per cent levy, 15 per cent said records and tapes should have spoilers which made it impossible to record them, two per cent said the law should stay as it is with home-tapers taken to court and 23 per cent made no recommendation.

tion. Michael Freegard, chief execu-tive of the Performing Right Socie-ty, says: "We have now got evi-dence that not just Parliament but the public as well are on our side." The Machanism Convight Pro-

The Mechanical Copyright Pro-tection Society's managing director Bob Montgomery claims the public will not have to foot the bill of a tape levy. "Our information from price of blank tapes does not rise, he says. other countries in Europe is that the

"What happens is that the monufacturers have to bear the cost of the levy." But he agrees with Freegard that some consumers may be forced to pay extra for tapes even though they never home tape. home tape.

"But very few people who use tapes never use them for home taping. The levy is really a token gestu re but it is important that we establish a precedent," says Montgomery.

#### **Bach to the future**

FROM PAGE ONE

perhaps more importantly, to assist the general dealer who may need guidance in selecting items worth stocking as a profitable introduc-tion to classical music.

In addition to regular weekly news and product updates by our classical editor Nicolas Soames, there will be fortnightly expanded features focusing on key repertoire areas, top performers, conductors and composers — with easy-tofollow stocking guides - backed up with concrete examples of how dealers make classical music pay.

All this will be anchored by the charts, starting this week with a top 20 full-price breakdown and top 10 Crossover Classics on a monthly basis, followed in two weeks time by the start of a mid-price/ budget top 20, also on a monthly cycle. All three charts are compiled for *Music Week* by Gallup.



RADIO ONE has appointed for-mer RTE head of promotions Cathal O'Doherty (above) as ex-Mark Storey leaves Capital Radio's breakfast show to produce the Gary Davies show ... CBS: Bob Herman has been promoted to deputy head of regional promo-tions and Rodger Bain has been promoted to director at CBS Stu-

#### It's all quiet on the Taping **Rights front**

THE HOME Taping Rights Cam-paign, whose close links with Japanese hardware manufacturers were exposed by MW last week, is staying silent on the revelations

The organisaion, which leaked a vital EEC discussion paper on copyright to the Japanese before it was available to European in-terests, has declined MWs invitation to comment.

However, campaign co-ordinator Mari James said last week before the story appeared: "It's never been a secret that Japanese companies are involved in the campaign. When we have listed the interested parties, the tape manufacturers have been there with the charities. Manufacturing companies have as much right to express their views as anybody else. "I don't find this situation embar-

rassing at all." To date, the campaign has based its anti-tape levy argument on the contention that such a surcharge would be unfair to the blind and educational interests.

PAGE 4

# OUT NOW! THE ALBUM HOT COOL VICIOUS

CHAMP 1007 CASSETTE-CHAMP K 1007 CD-CHAMP CD 1007

THE SINGLE
PUSH IT/TRAMP
7" CHAMP 51 
12" CHAMP 12-51



# Summer Hot Releases...

FLAIR 'Chasin' The Rain' 7"-CHAMP 80 ■ 12"-CHAMP 12-80

JO ANN JONES 'Share My Joy' 7"-CHAMP 81 ■ 12"-CHAMP 12-81

DJ JAZZY JEFF & FRESH PRINCE 'Just One Of Those Days' (REMIX) 7"-CHAMP 84 ■ 12"-CHAMP 12-84

TRUE MATHEMATICS 'For The Lover in You' 7" Champ 83 I 12" Champ 12-83 (Remix)

ALBUMS TRUE MATHEMATICS 'Greatest Hits' CHAMP 1014 CASSETTE CHAMP K 1014

THE JAMES BRATTON PROJECT CHAMP 1015 CASSETTE-CHAMP K 1015 CD-CHAMP CD 1015

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# FRONTLINE

# Indie retailers prepared for new Our Price challenge

#### by Jeff Clark-Meads

THE WHOLE complexion of record retailing is changing — at least it is if your shop happens to be in the same street as a Virgin

store. The aquisition of the chain's smaller shops by W H Smith and their imminent conversion to the Our Price format means the nearby independent dealer will soon face an entirely new brand of competitor.

Many of the Virgins are in towns where Our Price is not currently represented, so dealers are not just facing new competition but competition from an unknown quantity

Even so, there is a quiet confi-dence about many independent retailers that, having seen off Virgin, they can continue to make a living by providing a level of ser-vice and a depth of stock that Our Price cannot.

Price cannot. Says John Malloy at Double Four Records in Stockport: "We stock 10,000 oldies which Virgin do not. We can undercut Virgin's album prices and if Our Price come

we will do the same to them." Molloy claims his frontline album prices come down as low as £3.50 but he declines to elaborate on how he makes a profit at that mark.

Sandra Allan at House of Re-cords in Preston continues: "I think the difference between us and Virgin is that our staff are better trained; they know more about what they are selling. We give a service the multiples can't give.

"I have got so used to the multi-ples over 24 years that I am aiming at a different market. I have stood through a lot of things and you get to live with these changes." A number of independent shops

have formed a multual-assistance relationship with their local Virgin store over the years. "If they stock something we don't, we send customers there and they send people here if we've got something they haven't," comments Alastair Brodie at Groucho in Dundee. "I'll be sor-ry to see them go. We get on very well

"It will probably be better for us when it's an Our Price because up here Virgin have got a relatively good name. It's a lot to do with the fact that the staff are fairly good." Brodie says he competes with

the multiples by stocking alterna-tive music rather than trying to take them on over chart product. Like Brodie, Jim Scobie at Im-

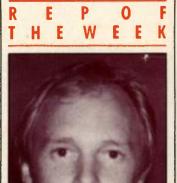
pulse in East Kilbride believes having an Our Price down the road

will actually be better for his business. He says: "At the moment, we've got an Our Price and a Virgin in town. That means I've always got two sets of promotions to compete with. If all we've got is two Our Prices then there'll be only one promotion and I can act accordingly."

At classical specialist Concert Corner in Southport, Margaret Sutton feels that there is room for her business and any multiple in the "We don't do anything in the town. line of Virgin and they only just touch the classical market. I just hope Our Price will not expand their classical side of the market." Ann Fellows at Penny Lane Re-

cords in Chester sums up the indies' perception of how they differ from the multiples with: "The difference between us and them is that, hopefully, the public can get a decent answer to their questions from us. We try to employ staff with a knowledge of what they are selling. The people at Virgin don't seem to want to know."

WYND-UP DISTRIBUTION is offering a holiday in Florida to 36 dealers whose purchasing reaches the required level. The promotion runs throughout the rest of the year.



JEREMY BARNES, CBS central and north Lancashire albums/singles rep and 1987 salesman of the

year. Barnes started working for CBS in 1978 based at the Birmingham

regional office. He then settled in Sale to cover the northern region. His area at present includes parts of Lancashire and Cumbria and his duties involve pre-selling and catalogue comparison door and catalogue campaigns along with the sales promotion of singles He enjoys the responsibility of the job. "I think you have to keep the dealers' interests in mind and wherever possible operate in a way that is beneficial and rewarding for both parties and get away from the 'them and us' situat which does still exist," he says. situation

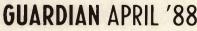


IS THERE a difference in the quality of distribution shops in the same centre receive, with something of a bias towards the multiples? Dave Brett of Way Ahead in Nottingham asks the question.

"As a regional indepen-dent record shop specialis-ing in rock, we rely on re-ceiving orders on time. It is specially important to us to receive new releases and special editions on the day of release. In recent works special editions on the day of release. In recent weeks we have noticed a steady decline in the standard and accuracy of distribution. Other shops within the city have received albums and singles days before ourselves. Is this a deliber-ate policy of the distribu-tion companies? We are losing sales and custom, not to mention both money and having our hard-earned reputation tarearned reputation tar-nished through the negli-gence of the distributors.

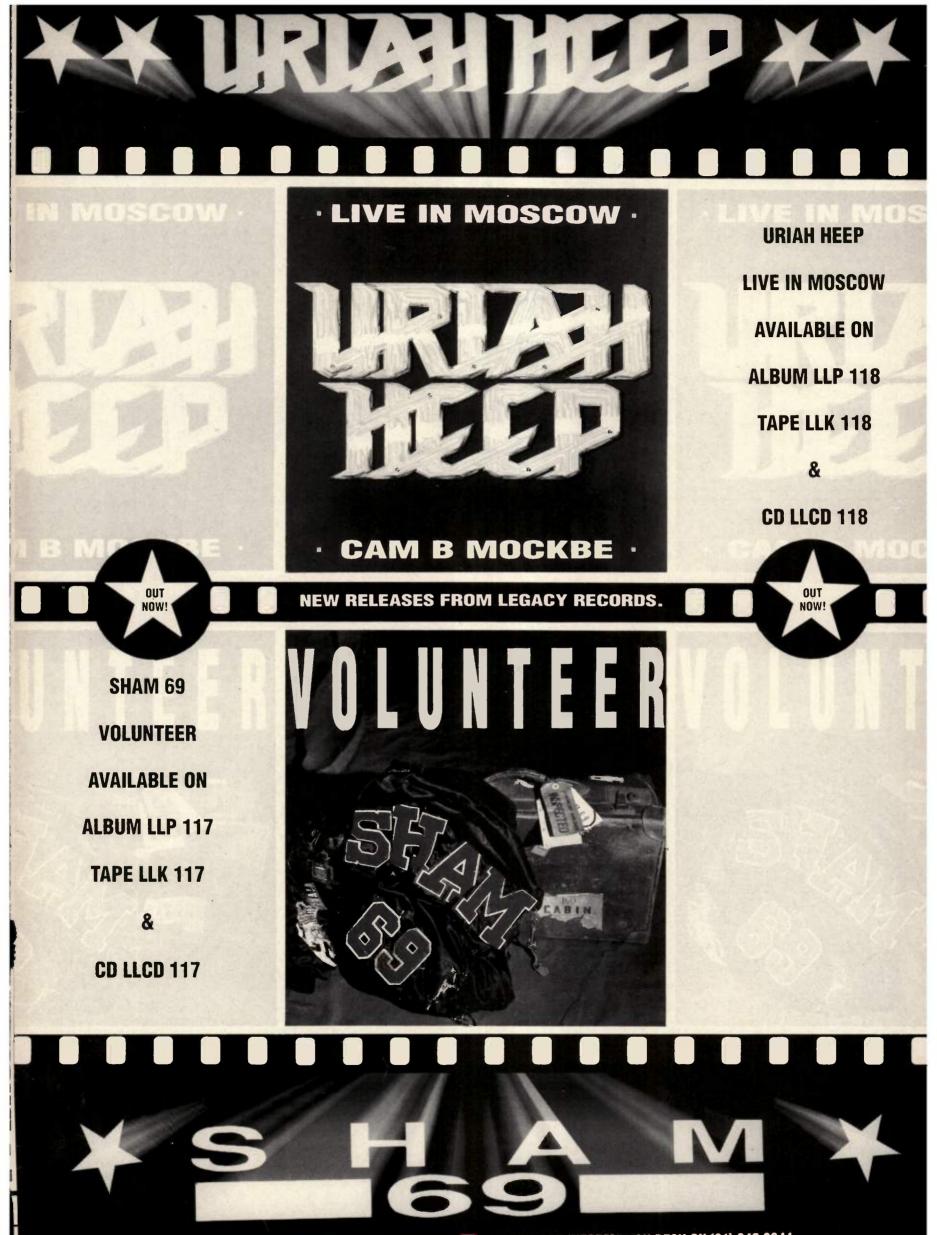
 Make your views known in Counterpoint by contacting Jeff Clark-Meads at Music Week, Greater London House, Hampstead Road, London NW1 7QZ.

THE MANY FRIENDS OF WAS (NOT WAS) "The finest thing Mike of Andys, Cambridge John of Beatbox, Norwich Henry of Hi Tension, Basildon Steph of Roadshow, Sattron Walden Richard of Turntable, Chingford Russell of First Choice, Illord Maureen & Phil of Spin II, Willesden (various) of Our Price, Windsor Julie & Yogi of Rainbow Records, Feltham Bill & Alex of Sgt. Peppers, Hackney Pete & Alfie of Sounds To Go, Holloway (various) of Harum Records, Archway Karen of Prism Leisure, Wood Green (various) of to emerge from Detroit HMV, Oxford Ross & Julian of Astleys, Wallingford Keith & Gordon of Quickstep, Northwood All Staff of Discounts, Shepherds Bush Colin & Judith of Wired For Sound, Hackney Neil of Virgin, Southampton Trevor of HMV Portsmouth Paul of Simons, Yateley Sheila of Our Price, Hounslow (various) of Tony's, Bristol (various) of Rival, Park Street, Bristol (various) of HMV, Bristol (various) of Virgin, Bristol Paul of That's Entertainment, Croydon Paul of since the golden age of Motown" 101 Records, Croydon Martin of Challenger & Hicks, Chatham Steve of Hi Tension, Chatham Rick of Longplayer, Tunbridge Wells John of Richards Records, Ashlord Adam of Richards Records, Canterbury Andy of Hummingbird, Folkestone (various) of What Records, Nuneator E "Lee Barratt (Sade's manager) told me I was "The most exciting music we've ever heard ..... a wanker for missing Was (Not Was)" when will they be famous?" BROS **GARY CROWLEY** 



0





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### FEATURE

# Noel Gay — raising the curtain on the Nineties

The Noel Gay Organisation celebrates its 50th birthday this year with firm plans for the Nineties. **Charles and Alex** Armitage, grandsons of Reginald Armitage who founded the company, talk to **Chris White about** its changing face.

T WAS back in the Thirties that Reginald Armitage started a company to publish the songs he was writing under the pseudonym Noel Gay. It is now one of the UK's leading artist management/agencies, with a publishing catalogue of some 2,000 titles. Now following the success of the revived Noel Gay musical Me And My Girl there are plans to move further into the theatre and television production areas. In particular, the appoint-ment of former BBC TV managing director Bill Cotton as chairman of Noel Gay TV has focused attention on an organisation that has never sought a high profile in the music industry.

Although both Charles and Alex had worked for the organisation for several years, it was the unex-pected death of their father, Richard Armitage, which saw them catapulted to heading the 'family firm'

Our father had joined our grandfather at the age of 21 to start the agency side which at first was there to provide artists to sing the songs. Noel Gay and Billy Cotton the bandleader were very good friends, and Bill Cotton junior joined the Noel Gay Organisation on the same day as our father, and they became very close friends,"

"Bill was a song plugger then, and 32 years later he has come back to the organisation as an executive director as well as being chairman of Noel Gay Television. It was certainly a long lunch hour



NOEL GAY'S Charles and Alexander Armitage

that he took .

In the Sixties the Noel Gay In the Sixties the Noel Gay agency looked after popular music acts like Russ Conway, Peter & Gordon, The King Singers and Scaffold, as well as record producer/songwriter Norman Newell, and TV names like David Frost, Esther Rantzen, Russell Harty and Richard Stilace, Many of the and Richard Stilgoe. Many of the names on the roster have been with the Noel Gay Organisation

for many years. The Noel Gay publishing cata-logue includes all of the songwriter's best-known hits — among them Leaning On A Lampost, Me And My Girl, The Lambeth Walk and The Sun Has Got His Hat On as well as standards like La Vie En Rose and Bless You, and many comedy songs. "We're still very active on the publishing side, and don't just depend on our back-catalogue," says Charles Armitage. "Our last number one was the Chicken Song, and we're always looking for new writers."

Recent additions to the orga-nisation have included the showbusiness agents Billy Marsh and David Wilkinson. The agency side is looked after by Alex while Charles looks after the administration side of the company. There are around 40 people in the two Denmark Street offices.

Noel Gay TV has already produced several series including Channel Four's Don't Miss Wax with Ruby Wax. Paul Jackson joined the company in 1987 having previously been a very success-ful independent producer, with credits including Three Of A Kind, Saturday Live and Carrott's Lib. Bill Cotton will be chairman of the division

Until 1983 the Noel Gay publishing and agency companies ran parallel and relatively undisturbed until Richard Armitage decided to pursue one of his dreams which was to stage his father's hit musical of the Thirties, Me And My Girl. The revamped musical was staged in Leicester before moving to the West End. "I remember asking him how long he thought the show would run in London, and father said 'If we're lucky, about three or four months — then it will go on a provincial tour.

Four years later it is still running in the West End and has become an overseas hit as well. In Japan it

#### 'Bill Cotton has come back to the organisation after 32 years . . . it was certainly a long lunch hour he took

is performed by an all-girl cast, and there are Japanese and Mex-ican cast album recordings. There are two productions opening in Poland, and one in Hungary, so we'll find out what the Communists think of it."

There are now plans to make a film of Me And My Girl — "It should transfer to the big screen as well as Oliver! did, because it will be approached on the same scale" - and Alex Armitage is also work-ing on a project that will be a smaller-scale musical of his grandfather's songs. "At one time he had four shows in the West End, a record that has been emulated by Andrew Lloyd Webber but not beaten, but there are no plans to revive any more of his shows."

Another recent Noel Gay stage production was the musical The Rink which transferred from Broadway but flopped here. "It was a terrific show but just didn't catch the public's imagination. Lots of people offered advice, saying that it was in the wrong theatre, that it had an unattractive title, that there were no stars in the show. I'm sad that it didn't happen, but on to the next one ... we're working on three other theatrical projects at

the moment," Alex adds. While there are two areas of the business that Noel Gay will NOT be getting involved in — tour promotion and a record label — the firm represents one of the world's largest circus agencies, that of Roberto Jermains which has appeared in China and Korea amongst other places, says Charles. "It emphasises the wide breadth of the organisation, and we are always looking for new areas to work in."



SIMPLE PLEASURES

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MCFERRIN HIMSELF MAKES IT. BRILLIANT \*\*\*\* "LISTEN: THIS MAN IS AN EXPERIENCE LIKE NO OTHER IN

ALL OF MUSICDOM. [A+:1+++] HER NEWS

"THIS MAN IS SIMPLY A WALKING SPECIMEN OF SHIMMERING SYNCOPATION"

# MUSIC VIDEO

# **Taking the Broad view**

Harry Clips is the name of Tim Broad's new video production company, committed to the concept of imaginative and intelligent promos, as John Tobler discovers FTER THREE and a half years as a video director for such artists as The Smiths, Jesus And Mary Chain, Simply Red and the Screaming Blue Messiahs, Tim Broad has set up his own company, Harry Clips.

Running the office is Tessa Watts, who gained immense experience running the video department of Virgin Records before a brief spell with MTV Europe. Broad's idea is to continue with promos, but "I can now afford to exercise discretion about what I do. You can't afford to do just anything, because it will reflect on the acts I have a relationship with."

He also wants to make commercials and eventually graduate into films, a distinct possibility on the basis of his new video for Morrissey's Every Day's Like Sunday, which hardly features the singer himself. "It's a challenge to work on something which the artist doesn't feature in. I had an idea, and he liked it — Billie Whitelaw's in it, and so is Cheryl Murray, who used to be in Coronation Street as Elsie Tanner's lodger, but the main character is Lucette Henderson, who was in 1 Started Something, another Morrissey video. That was him and 12 people riding bicycles around Manchester on a grey day, and she was one of the 12, but she made an impression on Morrissey so that he wanted to use her again.

"She's a student in Altrincham, a long standing Morrissey fan, and now she's the star of one of his videos. I'm told she went weak at the knees and thought her leg was being pulled when she was told about it, but she did very well. Morrissey's almost obsessively English — the song basically says here's an extremely depressing seaside town, where people come in theory to have fun, but it would be better to bomb it, which it suggests with extremely direct lyrics."

One version of the clip will feature dialogue spoken by the thespians involved with the song itself hardly audible at points, although another version will (inevitably) feature upfront synched sound like the record. "The label is quite ambivalent about which one they'll use — they say they'll wait to see what the public wants." In addition, where the single can

In addition, where the single can be heard on a car radio, in a record shop and in Whitelaw's living room, the sound has been EQ'd to more accurately reflect the sound quality of each environment. The whole thing is a major step



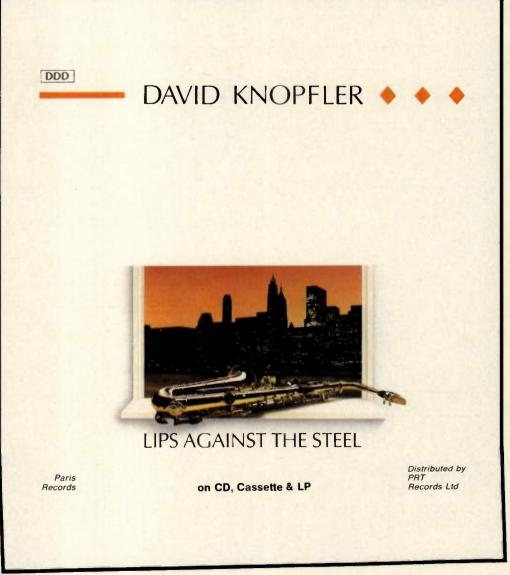
TIM BROAD: meeting the challenge of working with Morrissey

forward in a field which is fast running the risk of becoming an expensive irrelevance.

Broad also intends Every Day's Like Sunday to be open to a number of different interpretations. "I think it's important to have ambiguity in a video, because you can then query what it's about. It's not something that's passive, you have to involve your intellect and your feelings. A lot of pop promos are much more direct, and they have no longevity. I try to make videos which work on different levels, so that people see different things on repeated viewings." 'I try to make videos which work on different levels, so that people see different things on repeated viewings'

### MUSIC VIDEO

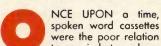
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May Market Description (tracks) Timing# Dealer Price MADONNA: Ciao Italia Live (16 tracks)/1 hr 40min/£7.80	WEA 9381413
2 1 4 MICHAEL JACKSON: The Legend	Video Collection
Compilation (22 tracks/55min/£6.95	MJ 1000
3 2 14 WET WET: The Video Singles	Channel 5
Compilation (5 tracks)/25min/£6.95	CFV 05662
4 – 1 DIRE STRAITS: Alchemy Live	Channel 5
Live (10 tracks)/1hr 20min/£6.95	CFV 00122
5 4 7 SIXTIES MIX II	Stylus
Compilation (25 tracks/1hr/£6.95	SV 0855
6 9 11 DAVID BOWIE: Glass Spider Tour	Video Collection
Live/45min/£6.95	VC 4043
7 3 15 HEART: If Looks Could Kill	PMI
Compilation (7 tracks)/30 min/£4.55	MVR 99 0075 3
8 12 2 MIKE OLDFIELD: The Wind Chimes	Virgin
Compilation (11 tracks / 1hr/£6.95	VVD 353
9 7 3 VIDEO HITS: Girls Girls Girls	Wienerworld
Compilation (15 tracks/52min/£6.95	WNR 1044
10 5 4 DAVID BOWIE: Glass Spider 2	Video Collection
Live (10 tracks)/50min/£6.95	VC 4044
11 6 5 MICHAEL JACKSON: Making Thriller	Vestron
Compilation/1hr/£6.95	MA 11000
12 - 1 DIRE STRAITS: Brothers In Arms	Channel 5
EP (4 tracks)/15min/£6.95	CFV 06142
13 8 9 T'PAU: View From A Bridge	Virgin
Compilation (5 tracks)/20min/£5.56	VVC 335
14 10 12 WHITESNAKE: Trilogy	PMI
Compilation (4 tracks)/20min/£4.55	MVS 99 0073 3
15 11 5 W.A.S.P.: Videos In the Raw	PMI
Compilation (8 tracks)/1 hr/£6.50	MVP 99 1161 3
16 - 1 EURYTHMICS: Live Poly	Gram Music Video
Compilation (15 tracks/1hr 30min/£10.42	080 220 3
17 - 1 LIONEL RICHIE: The Outrageous	Video Collection
Live (8 tracks)/1hr/£6.95	VC 4041
18 - 1 UB40: Best Of UB40	Virgin
Compilation/1hr/£6.95	VVD 246
19 - 1 OMD: The Best Of OMD	Virgin
Compilation (17 tracks)/57min/£6.95	WD 247
20 - 1 ABBA: The Video Biography	Virgin
Compilation (19 tracks)/55min/£6.95	VVD 252
Compiled by Gallup for Music Week @	) 1988



# FOCUS ON SPOKEN WORD

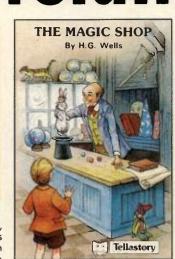
# Poor relation strikes it rich

**Spoken word cassettes** used to be barely tolerated by retailers. But times are changing as Rosie **Horide discovers** 



were the poor relation to an industry whose outpourings were usually musical barely tolerated by most retailers, and tucked away in a corner where customers might find them if they tried very hard. But times are changing.

In those days one might have found a few children's stories and perhaps a tape of a radio prog-ramme, and that would have been all. But today the available range is vast. Not only children's stories, but fiction and dramatisation for adults are available too. Language courses have escaped the specialist language schools packs and are



on general sale, and all kinds of educational and instructional material are also available. What's more, both producers and retailers seem to see it as a growing market, and one which is becoming increasingly worthwhile.

The reasons for this seem to be many and varied. One, obviously, is the increasing amount of leisure time. Another is that today's listen-ers are a product of the Walkman generation, where people have got used to a personal stereo ---



Bartlett-Bliss has recently launched a new series in its Tellastory range, aimed at older children

and while music is still the preferred listening, consumers are discover-ing that spoken word can make a pleasant change in terms of entertainment.

Listeners have also come to appreciate that while walking or sitting on a train, they can also be learning something such as another language, or revising for examinations. Add the other mobile listener, the person who plays cassettes in car, and it's not hard to see why the spoken word



market is expanding.

The first spoken word cassettes are generally agreed to have been produced by a company called Caedmon, who started out 37 years ago in the US with a recording of Dylan Thomas reading his own story, A Child's Christmas In Wales. The company subsequently built up a large catalogue of high-quality material and specialised in having top literary or theatrical names narrating, often their own work

Coedmon turned its attention to the UK, and struck a deal last year with Collins the book publishers.

As the company's Henryk Weso-lowski explains, Collins felt that not only had the price been too high, but the packaging hadn't done the material credit. "We started with a range of product, and re-packaged it in a uniform style so that the tapes were presented as books. Last December we put out 36 titles, including a whole range of children's stories. With a suggested retail price of £3.99 for the single cassette, these packs have sold very well."

Caedmon has subsequently released a two-tape series featuring both modern classics like Death Of A Salesman and more traditional material such as Shakespeare, with an srp of £7.99. The latter is also featured in some four-pack sets at £14.99, and plans are afoot for special "gift packs" for the autumn, both in the four-tape series and a

new seven-tape set (srp £17.99). Wesolowski says the company still aims for the high-quality end of the market, as witness a new range of modern classics which includes Arthur C Clarke reading his own 2001 — A Space Odyssey.

It almost goes without saying that the BBC has a vast range of material suitable for spoken word TO PAGE 12

WHAT DO THE FOLLOWING ARTISTS HAVE IN COMMON? *Q*.

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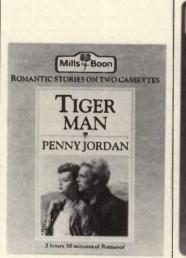
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# SPOKEN WORD

#### FROM PAGE 10

cassettes, and the company has been involved from the very early days

days. As business affairs manager De-nise Evans relates, the early pro-duct released in this way was chil-dren's programming, light enter-tainment, and comedy shows such as Hancock's Half Hour and the Goon Shows. The company also made an impact in the slightly specialist educational areas, such as language tapes to accompany programmes. In the autumn it will be launching a whole new range of product. Entitled The BBC Radio Collection, it will be predominantly drama and light entertainment. Obviously, the BBC has many

successful items in its current range, but one deserves a special men-tion. A 13-casette pack of Tolkien's Lord Of The Rings, retailing at £39.95, has sold over 15,000 sets.

The companies with record industry links take a large share of the spoken word market. MSD, for

In the children's area there is a significant swing away from the toy-led merchandised characters and back to more traditional stories

example, has been releasing pro-duct in this area since 1979. As managing director Ian Miles explains, the company first went into children's material on its Tempo label and the catalogue has now grown until it contains over 500 titles

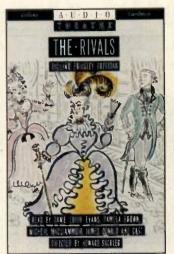
Miles says that he has noticed some interesting trends develop-ing. In the children's area he be-lieves there is a significant swing away from the toy-led merchandised characters like Transformers and He-Man, although they still sell well, and back to more traditional stories such as Beatrix Potter's Peter Rabbit.

In addition, he sees a growing interest in product suitable for old-er children. Miles' wife and co-director, Ann Miles, concurs, and adds this is reflected in MSD's July 15 release of a whole series of classic Enid Blyton stories, featuring such childhood heroes as The Famous Five and The Secret Seven. She doesn't think these will stop children reading the stories, rather that they will stimulate interest in the whole series.

For the future she says the com-pany is looking at adult program-ming, and has also just released a series of children's stories on CD at £2.99. That may, she says, be a pointer to the future of spoken word on audio, and they will be watching sales with interest.

Other companies are also ex-panding into new areas of spoken word, as Pickwick's Melvyn Simpson explains. His company is one of the market leaders in the children's product area, with its Tell-A-

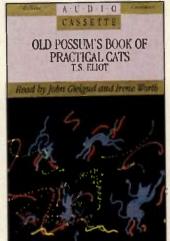
**HOLIDAYS ARE A TIME FOR** 



Tale label. There is also the chil-dren's section of the Ditto label, a two-tape range with some music mixed in with the spoken word. Now Pickwick has branched out.

On Valentine's Day, the company put out a range of stories from top-selling Mills and Boon authors such as Penny Jordan and Carole Mortimer — two-cassette packs re-tailing at £3.99. It's an interesting development, and although initial sales were a little disappointing, Simpson feels that a re-appraisal of the marketing strategy will boost sales.

Pickwick has also launched a whole range of GSCE pass packs in conjunction with Longmans, featuring the main subjects being sat by exam students for the first time this year. Written and com-piled by the people who set and



mark the exams, these nuve sources, runaway success. Not surprisingly, mark the exams, these have been a further titles are planned September.

Now Pickwick has launched another innovation -Cook-A-Long. This is a cassette and flip-over recipe card book pack, with the first three hosted by three famous cooks, Margeurite Patten, Keith Floyd and Kenneth Lo. At £4.99 they will also do well in the gift market.

Another company which would already claim to be a market lead-er is Listen For Pleasure. A sister company to Music For Pleasure, LFP started 10 years ago with a wide variety of listening material for adults. Today it has a compre-hensive catalogue which ranges from current best-sellers like Jeffrey Archer's A Matter Of Honour through Shakespeare to Charlie And The Chocolate Factory.

The volume of sales for some LFP titles has been impressive, with one of the James Herriot titles having sold around 100,000, while David Niven's The Moon's A Balloon has done around 60,000.

Many of the major book pub-lishers also do very well with spoken word product — Hamlyn and Octopus being two particularly worthy of note. There are also a number of small

independent companies in the arena. One of these is Bartlett-Bliss. Peter Bartlett, an actor and veteran of hundreds of radio plays, has joined up with fellow thespian Bar-bara Bliss to provide top-quality audio product. Bartlett also sees a trend towards material for older children, and has recently launched more in his Tellastory range, including Wilde's The Canterville Ghost and Dickens' The Signalman.

The company at one point held the exclusive audio rights for Beatrix Potter stories, a coup which led the company to establish a successful niche in the market. Currently it specialises in getting top names to read or perform on classic mate-rial, and Bartlett is confident that in a buoyant market their product will do well.

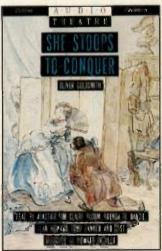
Many other small companies have successfully identified areas of the market they can fill — like Signal's 60-cassette ( $15 \times 4$  tape packs) of the Bible. Others, like Bond Street Music, have seen a different potential. This company specialises in language courses, and carries a vast range of product from many companies, including BBC, Berlitz, Hodder and Stoughton, Linguaphone and Readers Digest. Thus the retailer can get all his needs from one source. Finally, Back To Back produces



D-1-0

CASSETTE

THE WATER BABIES CHARLES KINGSLEY



CAEDMON IS generally agreed to have produced the first spoken word cassettes. Now, with Collins, it has launched its high-quality range of classics in the UK

picture discs featuring interviews with top music personalities — notably its latest release, an interview with John Lennon done on the very day on which he was later killed. The company's Chris Leaning says this looks like being a best-seller, and a valuable addition to a cata-logue that already numbers around 120 titles. He's already making picture CDs too — another believer that spoken word could follow music as a success on this format

Whether on cassette, disc or CD, one thing is certain: spoken word is a fast-expanding market, and accounts for increasingly large sales. Now spoken word apears in the same best seller charts as top music product, it must be taken seriously.





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# SPOKEN WORD

# **Spoken word:** shout it out loud for sales

The message is that spoken word tapes are taking off and Rosie **Horide** looks at the market, where it's going and the best ways to display and stock

T WILL come as no surprise to anyone to discover that a large proportion spoken word cassettes buy them through one of the major High Street multiples. Figures vary, depending on who one asks, but 50 per cent seems to be an acceptable average with those who specialise in dealing with these chains obviously doing significantly better in those areas than some

of the smaller independents. Of the rest, the breakdown is as one would expect: largely record and book shops, plus the newsagent/card shop area. Inevitably again, the rebusiness-linked cord companies do slightly better busi-ness with record shops and, similarly, book publishers have good links with book shops. But as the business grows, more retailers are choosing product from across the board. However, the fact that there are two main sources of product is still often reflected in the way a retailer handles and displays the tapes

W H Smith has been selling spoken word product since the market was in its infancy, as the company's buying manager for recorded music, Ian Cherry,

**'Parents seem** to feel that with revision aids children will take more notice if they hear rather than read information'

explains: "At the moment, within Smiths, we buy separately the record departments from book publishers. We also rack like that, although we do our best to make the product stand out with the use of header cards and other point-of-sale material.

Inevitably though, especially within a large record department, the product does get a little lost. Ideally the distributors would like to see it racked by subject - cookery tapes with cookery books, children's material with the kids books and toys, etc. Cherry says that is unlikely in the immediate future, but he admits Smiths may consider having spoken word dealt with from just one department.

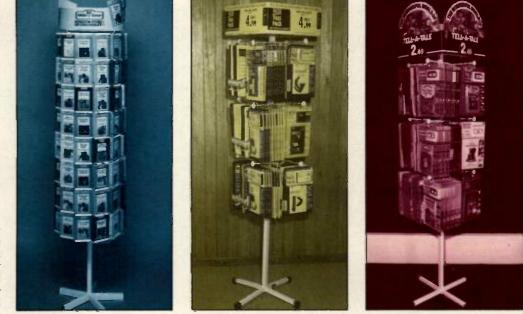
The fact that the company is con-sidering this not only reflects the expansion of the market in general, but the success of certain tapes in particular. For example, when they were first released, five of the Pickwick/Longman GCSE pass packs sold enough copies to be in Smiths' top 40 sales charts for all audio tapes!

In general, however, Cherry feels that the product is still not achieving the kind of sales figures it could, because of low customerawareness. He adds that when a particular company consumer advertises, the boost in business is remarkable.

Independent retailers seem to have found similar problems with spoken word product: most not-ably, the two distinct sources of product and the different margins expected in those areas; patchy consumer-awareness of product and the difficulties with displaying the material to its best advantage. It's interesting to note that those who make a special effort to promote the product by racking it in an appropriate, eye-catching place — such as a special children's corner seem to do well. In the same way, racking pass packs with revi-sion notes certainly helps sales.

Karen Moore, manageress of the London Street Book Shop in Reading, says: "We feel it is essential that everything is in the right place, not just lumped together. Although we've only been stocking this product for a few months, we've been surprised how well it's gone, especially the revision aids. Parents seem to feel the children will take more notice if they hear rather than read information. The other area that's selling well is chil-dren's product. As we have limited space, I imagine we'll concentrate on those two areas in future." This experience is borne out by

Amanda Burgess of Porters in



DISPLAYING SPOKEN WORD: make it clear and direct and you're onto 'a nice little earner

Alton, Hampshire. She says the store does steady business on children's product, especially the merchandised characters like He-Man, and they've been particularly im-pressed with both the revision packs and the language courses,

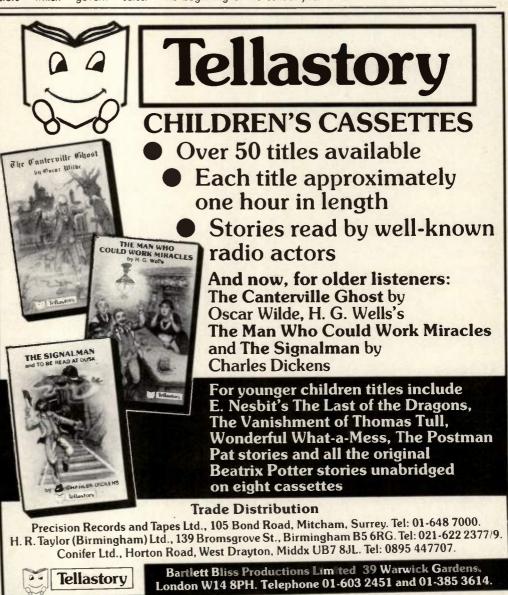
especialy those from the BBC. So positioning is important, and an area where perhaps the independent retailer can score over the multiple. It seems a little thought

goes a long way. Countrywide, there are other factors which govern sales.

Strangely, geograhical considera-tions don't seem important, and Pickwick's Melvyn Simpson confirms that when his company has tested product on a regional basis there has been an almost identical response. But there are definitely seasonal variations: children's proseasonal variations: children's pro-duct selling steadily all year, with peaks around school holidays, and a seasonal high at Christmas. Lan-guage tapes are also steady sellers, peaking at holiday times, while exam aids do well both at the beginning of the school year

and when those exams are loom-

ing. In fact, stocking spoken word product is a matter of common sense, and retailers can cash in. Start with the "hits" — top-name children's product and proven suc-cesses. Follow the trends, and use common sense — for example, something explaining the GCSE is always a sure-fire hit! A little thought in displaying the product, and everyone agrees that retailers could be on to "a nice litter ear-



# TOPINDIESINGLES

	the second s	
1 DOCT	TORIN' THE TARDIS ords KLF K	LF003 (I/RT)
2 2 3 CHAIL Erasure	NS OF LOVE (REMIX) Mute (12)MUTE	83 (I/RT/SP)
3 3 7 GOT Kylie M	TO BE CERTAIN	PWL(T)12 (P)
4 6 2 ATMC Joy Div	DSPHERE ision Factory I	FAC2137 (P)
5 5 35 BLUE New O	MONDAY 1988 rder Factory FAC737 (12 —I	FAC 73R) (P)
	MUZIK ems Go Unique (12	2)NIQ03 (A)
	E FROM S-EXPRESS Rhythm King/Mute LEF	121(T) (I/RT)
8 4 5 MOO Fields C	NCHILD (SECOND SEAL) Of The Nephilim Situation Two SIT	[52(T) (I/RT)
	MERCY SEAT ave & The Bad Seeds Mute (12)MUTE	52 (I/RT/SP)
10 17 5 MAYF Quireb		2)043 (1/BK)
T 10 2 LIVIN Tigerta	WITHOUT YOU	and the second
12 12 5 LOVE	WILL TEAR US APART Product Inc PROE	023(T) (I/R <b>T</b> )
	LL UP TO YOU rling Buds Native (12)N	ITV33 (I/RR)
14 15 , ALL T Gwen M	HIS LOVE THAT I'M GIVING McRae Flame/Mute ME	LT7(T) (1/RT)
15 14 14 I SHC Kylie M	ULD BE SO LUCKY	PWL(F)8 (P)
	ALL CHANT	PWL(T)10 (P)
A STREET		

OFRA HAZA Yemenine Songs	Globestyle ORB006/ORBC006/CDORB00
	Crockentyle Orkbood/ Orkbood/ CDORBO
JOE LOUIS WALKER	Ace CH241/CHC241/CDCH24
ISAAC HAYES Isooc's Moods-The Best Of	Stax SX011/SXC011/CDSX01
EDDIE COCHRAN The Early Years	Ace CHA237/CHC237/CDCH23
THE PRESTIGE JAZZ SAMPLER	Prestinger RIV MOR2/RIVM COR2/CDRIVMO0
FLARE GROOVE	Kent KENT07
DO IT FLUID Various *	BGP 8GP1002/BGPC100
CREEDENCE CLEARW ATER REVIVAL The Best Of Vol. 1	Fantasy FACE509/FACC509/CDCCR
THE EVERLY BROTHERS Greatest Hits	A CHA194/CHC194/CDCH00
THE DAMNED Best Of Vol. 1½	Eg Reat WIK80/WIKC8
20 GREAT CRUISIN' FAVOURITES Vorious	Cascade DROP1014/CROP1014
20 GREAT CRUISIN' FAVOURITES 2 Various	Coscode DROP1015/CROP1015
DANCE FLOOR DISASTER Various	Kent KENT076
JOHNNY HAMMOND Gears *	Milestone MX9062
3 MUSTAPHAS 3 Shopping	Giobestyle OR8022/CDOR8022
THE RIVERSIDE JAZZ SAMPLER	Rivenside RIVM001/RIVMC001/CDRIVM001
LITTLE RICHARD 20 Classic Cuts	Ace CH195/CHC195
THE CRAMPS ADate With Elvis	Big Beat WIKA46/WIKAC46/CDWIK46
IACKIE WILSON Loot Patito	Ace CH125/CHC125
THE CHAMPS	STATE AND A TOTAL

17 13 6 BANGO (TO THE BATMOBILE) Todd Terry Project Sleeping Bag HAK(T)16 (A) 18 21 2 AMERICAN BOYS Rhythm Sisters Red Rhino RED(T)92 (I/RR) 19 11 5 LITTLE 15 Depeche Mode Mute (Import) (12)LITTLE 15 (I/RT/SP) 20 25 17 SHIP OF FOOLS Erosure Mute (12)MUTE74 (I/RT/SP) 21 41 27 TOUCHED BY THE HAND OF GOD New Order Factory FAC1937 (P) 22 28 13 ANYONE Smith & Mighty Three Stripe SAM111 (I/RE) 23 NEW YOUR LOVING DRIVES ME CRAZY Deluxe Unique 7UNQ2 (G+M) 24 19 PUMP UP THE BITTER Star Turn on 45 Pints Pacific/Immaculate DRINK 1 (P) 25 22 3 HOTHOUSE DJ Jack Quazar QUAT 9 (P) 26 26 B DO YOU WANNA FUNK Sylvester with Patrick Cowley Domino-(DOM4T) (CH) 27 18 7 THE PEEL SESSIONS The Cure Strange Fruit-(SFPS050) (P) 28 29 11 CAT HOUSE Danielle Dax Awesome AOR12(T) (I/RT) 29 20 2 COOL J TRAX House Gang Koolkat—(KOOLT19) (A) **30** 34 47 TRUE FAITH New Order Factory FAC 183/7 (12 - FAC 183) (P) 31 40 28 THE CIRCUS (REMIX) Erasure Mute (1) MUTE66(T) (I/RT/SP) 32 27 2 FEEL THE HORNS Cold Crush Brothers B Boy/Hardcore BEBOY1 (A) 33 24 4 JESUS LOVES AMERIKA The Shamen Ediesta CALC(T)69 (I) 34 MEN STRAP DOWN Meat Beat Manifesto Sweatbox (S)OXO32 (I/RT)

#### TOP 25 ALBUMS

		_			
1	1	9	THE INNOCENTS Erasure	Mute STUMM 55 (I/RT/SP)	
2	2	7	HOUSE HITS Various	Needle/Serious HOH188 (A)	
3	NE	W	SURVIVE Nuclear Assault	Under One Flag FLAG21 (P)	
4	3	43	THE CIRCUS Erasure	Mute STUMM 35 (I/RT/SP)	
5	4	2	MEMORY OF A MAN Scott La Rock & KRS-One	N AND HIS MUSIC B Boy/Westside B BOY 2 (A)	
6	7	43	SUBSTANCE New Order	Factory FACT 200 (P)	
7	5	8		One Little Indian TPLP5 (I/NM)	
8	18	30	LES MISERABLES Original London Cast	First Night ENCORE1 (P)	
9	10	29	WONDERLAND Erasure	Mute STUMM25 (I/RT/SP)	
10	6		ACID TRAX Various	Streetsounds ACIDLP1 (A)	
11	17	5		Special Delivery SPD1016 (I/NM)	
12	11	7	BEST OF HOUSE ME Various	Serious BOIT 2 (A)	
13	15	3	Flotsam & Jetsam	Roadrunner RR95491 (P)	
14	13		HOUSE MUSIC VOL Various	GRC GERE 1 (P)	
15	9		STREETSOUNDS HIP	Streetsounds ELCST21 (A)	
16	. 24		Frank Zappa	ON STAGE ANYMORE Music For Nations ZAPPA7 (P)	
17	12		THE XENON CODEX Hawkwind	GWR GWLP26 (A)	
18	NE		STAND IN LINE	Music For Nations MFN87 (P)	
19	8	-	JUDGES, JURIES AND Weather Prophets	D HORSEMEN Creation CRELP33 (I/RT)	
20	21		INDIE HOUSE Various	Beechwood TT042 (I/RE)	
21	20	3	DAWNRAZOR Fields Of The Nephilim	Situation Two SITUP 18 (I/RT)	
22	19		HOUSE OF LOVE House Of Love	Creation CRELP 34 (I/RT)	
23	16		RADIO SESSIONS New Model Army	Abstract ABT017 (P)	
24	14	1	HARD AS HELL VOL 3	Music Of Life MODEF3 (P)	
25	RE	N	HE LAST OF THE TRU lanci Griffith Rounder	UE BELIEVERS Europa Demon REU1013 (P)	

Conception of the last	
35 35 19	DOCTORIN' THE HOUSE Cold Cut feat. Yazz & Plastic People Ahead Of Our Time CCUT2 (I/RT)
36 36 S	REACH OUT Romi And Jazz Aristma ARIS201 (I/BK)
37 43 2	LOVE WILL TEAR US APART Joy Division Factory FAC23(12) (P)
38 NEW	OOCHY KOOCHY Baby Ford Rhythm King/Mute-(FORD1) (I/RT)
39 32 19	Bomb The Bass Mister-ron/Rhythm King/ Mute DOOD(12) 1 (I/RT)
40 39 19	ANIMAL (F LIKE A BEAST) W.A.S.P. Music For Nations (12)KUT 109 (P)
41 NEW	THE ONE GAME Saylon Dola Fly EAGLE 3 (P)
42 NEW	CHURCH OF NO RETURN Christian Death Jungle JUNG40(T) (1/J)
43 44 40	PUMP UP THE VOLUME/ANITINA () MAIR R S 4AD(B) AD 707 (I/RT)
44 31 11	DEUS The Sugarcubes One Little Indian 7TP10 (12'—12TP10) (I/NM)
45 23 7	SAFE IN THE ARMS OF LOVE Shooting Party Lisson DOLE(Q)9 (A)
46 45 2	THE PEEL SESSIONS VOL 2 Joy Division Strange Fruit—(SFPS033) (P)
47 RE	THE PEEL SESSIONS VOL 1 Joy Division Strange Fruit-(SFPSO13) (P)
48 38 7	14 DAYS IN MAY Overlord X Westside/Hardcore HAK(X)12 (A)
49 47 17	The Darling Buds Native (12)BUD1 (I/RR)
50 37 17	NOBODY'S TWISTING YOUR ARM Wedding Present Reception REC009(12) (I/RR)

IJ	127		
	Si	ADVERTISEMEN 01-961 5818	т
		01-961 5818	REGGAE
THIS	LAST	REGGAE DISCO CH	
1	(1)	RUMOURS Gregory Isaacs	Greensleeves Records GRED 221
2	(3)	TELEPHONE LOVE JC Lodge	Greensleeves GRED 222
2 3 4	(2)	SAY YOU John MC Clean	Anwa Records ARI 76
4	(6)	DIDN'T I Kofi	Anwa Records ARI 73
5	(8)	HEART OF STEEL Peter Munningale	Street Vibes SV 008
6	(7)	FOLLOW ME Horseman	Digtec Records DT 001
7	(9)	CALL ME Courtney Melody	Charm Records CRT 16
8	(10)	LET ME LOVE YOU NOW Sanchez	Charm Records CRT 18
9	(4)	EVERYWHERE Marcia Griffiths	Germain Records DGT 27
10	(5)	DEBI DEBI GIRL P Metro/Sis Charmaine	Tourus TRS 007
11	(13)	WILD WORLD Moxi Priest	Ten Record TENTP 221
12	(19)	LONELINESS LEAVE ME ALONE So	
13	(17)	WE'VE ONLY JUST BEGUN Franke Po	
14	(-)	KUFF Shelty Thunder	Blue Troc Record MMD 134
15	(16)	IT'S A SHAME Sammy Levi	Withy MMD 127
16	(18)	YOUNG GAL BUSINESS Shakedemus	Skengdon Record SKD 060
17	(12)	FROM MY HEART Ann And Sonio	BB Records BBD 201
18	(14)	SWEETEST SOUND Sonchez	Techniques Record WRT 27
19	(21)	MUD UP Supercat	Skengdon Record SKD 071
20	(15)	OLD FRIENDS Sanchez	Redman Int RED 6
1000			

#### **REGGAE ALBUM CHART**

1	(1)	REGGAE HITS VOL 4 Vanous	Jet Star JELP 1004
2	(2)	LONELINESS Sanchez	Techniques Records WRLP 17
3	(4)	BAD BOY Courtney Melody	Techniques Record WRLP 14
4	(3)	CASANOVA Frankie Poul	Live And Love LALP 23
5	(5)	REGGAE CLASSICS VOL 3 Vanous	Trojan Record TRLS 256
6	(7)	RUNNING BACK TO ME Cultural Roots	Mongo ILPS 9887
7	(6)	COMEALONG Gregory Isoacs	Live And Love LALP 22
8	(9)	NA LEF JAMAICA Jose Woles	Mango Record ILPS 9894
9	(8)	SANCHEZ Sanchez	Vena Records VALP 1
0	(10)	BLOW Mr. Hornsman	Trojan Record TRLS 257

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# PUBLISHING

AINI		. 1		
NA 77 COMPLEMENTE	-			
KEY A Radio 1 'A' list B Radio 1 'B' list	RADIO 1 #/e #/e 26 186	RADIO 1 w/r w/r 21.6 14.6	REGIONAL w/c w/c 25.6 18.6	THIS WEEK'S CHART
C Radio 1 'C' list	ACTUAL PLAYS 4 or more	PLAYLISTED	PLAYLISTINGS	
ADVENTURES, THE Drowning In A Sea Of Love Elektra	14 10	A B	<b>29</b> 21	68
A-HA Blood That Moves The Body Warner Brothers ALL SYSTEMS GO Pop Muzik Unique	8 14	A A	<b>33</b> 36 <b>12</b> 15	42
ANDERSON, JOHN Hold On To Love Epic	15 8	A B	16 14	98
ASWAD Give A Little Love Mango AZTEC CAMERA Somewhere in My Heart WEA	<b>13</b> 13 <b>13</b> 16	A A A A	26 37 32 38	39 24
BEGGS, ELLIS & HOWARD Big Bubbles, No Troubles RCA	10 6 10 6	B B		75
BENATAR, PAT All Fired Up Chrysalis BROS I Owe You Nothing CBS	10 6 19 17	8 B A A	14         12           41         39	47
BY ALL MEANS I Surrender To Your Love 4th & B'way CARLISLE, BELINDA Circle In The Sand Virgin	 5 11	 C B	<b>13</b> 12 <b>20</b> 34	89 37
CHAPMAN, TRACY Fost Cor Elektro	13 10	B -	43 32	10
COLE, NATALIE Everlasting Manhattan COLLINS, PHIL In The Air Tanight ('88 Rem x) Virgin	4 - 7 -	 B -	39 25 37 32	29
COMMUNARDS, THE There's More To Love London	15 14	A A	<b>39</b> 38	21
CREEDENCE CLEARWATER REVIVAL Bad Moon Fantasy DANNY WILSON Davy Virgin	4 7		25 4	83
DAYNE, TAYLOR I'll Always Love You Arista	8 6	<b>B</b> B	24 30	18
DEAN, HAZELL Maybe (We Should Cail It A Day) EMI DESIRELESS Voyage Voyage CBS	8 - 15 12	8 - 8 A	<b>37</b> 30 <b>41</b> 40	18 12
DOWNING, BILL in My Dreams 4th & B'way EIGHTH WONDER Cross My Heart CBS	7 4	8 - 8 C	25 18 38 27	41
ERASURE Chains Of Love (Remix) Mute	11 19	A A	36 27 34 39	13
EURYTHMICS You Have Placed A Chill In My Heart RCA EVERYTHING BUT THE GIRL I Don't. blanco y negro	15 18 12 -	<b>A</b> A <b>A</b> -	<b>39</b> 37 <b>15</b> -	16
FAT BOYS/CHUBBY CHECKER The Twist Urban	16 15	<b>B</b> B	33 26	2
FIORILLO, ELISA Forgive Me For Dreaming Chrysalis FORDHAM, JULIA Happy Ever After Circa		 C C	16 20 14 8	58
GANGWAY My Girl And Me London	8 10	B B	- 4	-
GIANT STEPS Another Lover A&M GOLDSMITH, GLEN What You See Is RCA	5 7 11 9	C B B B	- 7 30 31	- 38
HARRISON, GEORGE Is This Love Dark Horse	10 9	B B	37 34	55
HOUSTON, WHITNEY Love Will Save The Doy Arista IGLESIAS, JULIO My Love CBS	7 12	C B	10 24 19 22	51 91
IN TUA NUA Don't Fear Me Now Virgin	5 -		<b>15</b> 11	-
INXS Never Tear Us Apart Mercury JOHN, ELTON I Dan't Wanna Go On Rocket	8 5 16 14	 A A	30 20 38 36	27
IOY DIVISION Atmosphere Factory		C C	13 8	35
KEMP, JOHNNY Just Got Paid CBS LEWIS, DEE The Best Of My Love Mercury	4 4 8 7	 C -	4 3 23 23	90 53
LOOSE ENDS Mr Bachelor Virgin MARLEY, ZIGGY Tomorrow People Virgin	- 5 13 10		3 4 15 16	- 49
MARLEY, ZIGGY Tomorrow People Virgin MARX, RICHARD Don't Mean Nothing Manhattan	<b>13</b> 10 <b>4</b> -	A A C -	15 16 11 -	82
MATT BIANCO Don't Blame It On That Girl WEA MEDEIROS, GLENN Nothing's Gonna Change London	10 17 9 4	A A B -	41 38 38 25	14 11
MEN THEY COULDN'T HANG The Crest Magnet		C -		94
MIDNIGHT OIL Dead Heart Sprint MINOGUE, KYLIE Got To Be Certain PWL	11 12 6 9	 C B	18 11 27 38	70
MOODY BLUES I Know You're Out There Polydor	6 4		33 34	56
MORRISSEY Every Day Is Like Sunday HMV OMD Dreaming Virgin	12 18 4 7	A A B B	<b>29</b> 33 <b>17</b> 19	26 72
PALMER, ROBERT Simply Irresistible EMI	13 12	A A	<b>20</b> 30	62
PARIS, MICA My One Temptation 4th & B'way PASADENAS, THE Tribute (Right On) CBS	12 12 15 11	C B A B	30 39 37 32	33
PRIEST, MAXI Wild World 10	13 16	A A	41 41	9
PSYCHEDELIC FURS All That Money Wants CBS ROSE ROYCE Car Wash MCA	6 9 8 -	 C -	37 -	20
RUSSELL, BRENDA Gravity Breakout	- 4		11 8	
SABRINA Boys (Summertime Love) Ibiza SADE Paradise Epic	<b>18</b> 16 <b>14</b> 12	A A A A	<b>37</b> 34 <b>35</b> 37	31
SCAGGS, BOZ Heart Of Mine Epic SILENCERS, THE Painted Moon RCA	 10 13	 A A	5 11 16 14	- 57
SMITH, PATTI People Have The Power Arista	5 8			97
SPRINGSTEEN, BRUCE Tougher Than The Rest CBS STEWART, ROD Lost In You Warner Brothers	<b>13</b> 13 <b>6</b> 7	A A C 8	39 37 5 21	15 74
SUMMER, HENRY LEE   Wish   Hod A Girl Epic	5 5	B B	7 8	-
TIFFANY I Saw Him Standing There MCA TIMELORDS Doctorin' The Tardis KLF	5 8 11 18	C B B B	<b>28</b> 37 <b>24</b> 28	38 8
T'PAU I Will Be With You Siren	13 6	B -	<b>33</b> 27	17
TRANSVISION VAMP I Want Your Love MCA UB40/CHRISSIE HYNDE Breakfast In Bed DEP	- 8 16 15	B B A A	10 7 38 38	48
VANILLI, MILLI Girl You Know It's True Cooltempo	- 5		17 -	88
VIEW FROM THE HILL No Conversation EMI VOICE OF THE BEEMIVE Don't Call Me Baby London	5 – 9 14	C - 8 A	17 16 35 39	88 25
WEE PAPA GIRL RAPPERS Heat It Up Jive	9 9	<b>B</b> B	5 4	45
WINWOOD, STEVE Roll With It Virgin YOUNGBLOOD, SYDNEY Ain't No Sunshine Circa	4 10 7 -	С В В –	<b>20</b> 31 <b>2</b> -	67
A State of the sta				
				ALC: NO.

A more detailed playlist breakdown, tracking specific records, is available from the Research Department. For details of this weekly service, call Lynn Facey on 01 387 6611 ext 221.

Records are eligible for the grid if they a) are on the current Radio 1 playlist, or b) had 4 or more plays on Radio 1 last week as logged by Sham Tracking, or c) are featured on 11 or more current ILR playlists (A & B lists).

# Bider: bringing a balance to the corporate cultures

#### In his first interview since the Warner-Chappell merger, company president Les Bider talks to Dave Laing

S A schoolboy, Les Bider played Arthur in Lerner & Loewe's Camelot, part of the Chappell's catalogue. Now, almost like the Remington shaver man, he can claim that he liked the show so much, he bought the company!

Since the departure of Chuck Kaye last year, Bider has overseen the takeover of Chappell by Warner Bros Music and the formation of "a new company steeped in tradition". He points out that both components can trace their roots to the last century, with Chappell founded in 1811 and such firms as Witmark and Harms (now part of Warners) set up in the 1880s.

Witmark and Harms (now part of Warners) set up in the 1880s. Bider's grandfather was a Chicago publisher on a smaller scale ("he sold his sheet music from the back of a truck") though the Warner-Chappell chief's own professional qualifications are those of an accountant. "I set up my own firm in the early Seventies, mainly with entertainment business clients" he says "and joined Warners as chief financial officer in 1981". Two years later he became chief executive officer. When Kaye left the company, Bider was the logical choice to succeed him as president. In his time with Warners, says Bider, turnover has risen from \$35m to \$107m last year.

Turning to the merger, Bider points out that Warners strategic plans have included provision for "significant acquisitions" since 1984-5. The company had set its sights on EMI Music Publishing — "it was the obvious one with its large foreign operation. But when Thorn sold TESE we got locked out of the deal. We had also made a bid on CBS Songs but that fell out of our hands. So we had been looking for two years before acquiring Chappell."

As well as its catalogue, it was Chappell's global character which attracted Warners. "I want strong local companies everywhere" says Bider. "We are the biggest in Spain, for instance, and that company should have its own dataprocessing rather than rely on a centralised set-up. We also want a larger presence in Latin America." The South American market, together with Japan and Australia is overseen by former Chappell's supremo Jonathan Simon, of whom Bider speaks highly.

whom Bider speaks highly. Turning to the merger itself, Bider describes it as "an evolutionary process. In a touchy, feely business,



LES BIDER (left) with newly-appointed managing director of Warner-Chappell UK, Robin Godfrey-Cass

there needs to be a lot of getting to know each other. There's still a long way to go." He adds that "the corporate cultures of the two operations were quite different. Warner was far less structured, Chappell's was more bureaucratic. The combined operation will be more structured but less bureaucratic and will blend into one family that can communicate quickly and efficiently." Bider points to France and Scandinavia as places where the merger has gone ahead with particular efficiency, while the process in Britain was held up by the Monopolies and Merger Commission inquiry which did not give the go-ahead until January 28. Not the least of the problems was the design of a new logo for Warner Chappell Music. "The idea of something blending W and C was not appealing" says Bider, "but we needed to retain the shield emblem common to all Warner Communication companies." The result is a two-tone shield with a stylised musical note in the centre.

On current issues facing publishing, Bider says that "central licensing is only one issue among many". He is concerned that the "pendulum of the business has hit the point where attorneys and managers should be driving towards a creative partnership with publishers instead of just emphasising the best splits". He feels that by reserving too many rights, lawyers prevent publishers from working actively for their clients. "If I need to get permission from the writer for synch rights on a song, it can be impossible when he is in a band on the road."

More positively, Bider sees the publisher's role as "to always be looking for new avenues to use for music". He is currently involved in a CD+MIDI project with Apple Computers, which could provide a new outlet for copyrights although he warns that "along with the opportunities, new technologies can create more room than ever before for copyright infringement".

COMPACT
disc
DIGITAL AUDIO
1 ROLL WITH IT, Steve Winwood Virgin
2 5 TRACY CHAPMAN, Trocy Chapman Elektra/WEA
3 - IDOL SONGS: 11 OF THE BEST, Billy Idol Chrysalis
4 2 TANGO IN THE NIGHT, Fleetwood Mac Warner Brothers
5 1 NITE FLITE, Various CBS
6 7 STRONGER THAN PRIDE, Sade Epic
7 6 HEAVEN ON EARTH, Belinda Carlisle Virgin
8 3 BROTHERS IN ARMS, Dire Straits Vertigo/Phonogram
9 11 POPPED IN SOULED OUT, Wet Wet Wet Precious/Phonogram
10 THE COLLECTION, Borry White Mercury/Phonogram
13 4 WHITNEY, Whitney Houston Arista
12 12 PEOPLE, Hothouse Flowers London
13 8 PROVISION, Scritti Politti Virgin
1.4 CONFESSIONS OF A POP GROUP, The Style Council Polydor
15 SAVAGE, Eurythmics RCA
16 PUSH, Bros CBS
17 9 SUR LA MER, Moody Blues Polydor
18 OUTRIDER, Jimmy Page Geffen/WEA
19 19 THE INNOCENTS, Erasure Mute
20 17 THE CREAM OF ERIC CLAPTON, Eric Clapton Polydor
Compiled by Gallup for the BPI, Music Week and BBC 1987

plands 2 JULY 1988 

COMPILED BY MUSIC WEEK FROM GALLUP DATA. BUBBLERS ARE FROM OUTSIDE THE TOP 50 ON THEIR WAY UP

THIS W	LAST	WE	EK ON CHART	W
1	4	5	TRIBUTE (RIGHT ON) Pasadenas	CBS PASA(T) 1 (C)
2	3	3	I OWE YOU NOTHING Bros	CBS ATOM(T) 4 (C)
3	6	2	THE TWIST (YO, TWIST) Fat Boys & Chubby Checker Urba	n/Polydor URB(X) 20 (F)
4	5	3		/E) iza/London IBIZ(X) 1 (F)
5	8	2	BREAKFAST IN BED UB40 & C Hynde Dep Internation	nal/Virgin DEP29(12) (E)
6	2			10/Virgin TEN(X) 221 (E)
7	28	2	Salt'n' Pepa FFR 2 (12"-C	ampion/ffrr CHAMP 51/ CHAMP 1251/FFRX 2) (F)
8	1	5	DOCTORIN' THE TARDIS Time Lords	KLF KLF 003 (T) (I/RT)
9	17	2	ROSES ARE RED Mac Band Featuring McCampbell WAP BAM BOOGIE/DON	BrosMCA MCA(T) 1264
10	12	4	Matt Bianco CAR WASH/IS IT LOVE Y	WEA YZ 188(T) (W)
п	13	3	Rose Royce WHAT YOU SEE IS WHAT	MCA MCA(T) 1253 (P)
12	9	4	Glen Goldsmith RCA PB 4207:	5 (12"-PT 42076) (BMG)
13	N	W		attan/EMI (12)MT 46 (E)
14	11	7	Desireless MY ONE TEMPTATION	CBS DESI(T) 2 (C)
15	7		Mica Paris 4th+B'Wa MAYBE (WE SHOULD CA	ry/Island (12) BRW 85 (F) LL IT A DAY
16	40	2	Hazell Dean HEAT IT UP	EMI (12)EM 62 (E)
17		W	Wee Papa Girl Rappers GOOD LOVE	Jive JIVE(T) 174 (BMG)
18		W	Meli'sa Morgan I SAW HIM STANDING T	Capitol (12)CL483 (E) HERE
19	10	4	Tiffany IN MY DREAMS	MCA TIFF(T) 3(F)
20	N	EW		y/Island (12)BRW 104 (F)

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1	1	NITE FLITE Various CBS MOOD4/MOODC4 (C)
2	2	REGGAE HITS VOL 4 Various Jetstar JELP1004/JELC1004 (E/JS)
3	NEW	I'M REAL James Brown with Full Force Polydor POLD5230/POLDC5230 (F
4	5	STRONGER THAN PRIDE Sade Epic 4604971/4604974 (C
5	10	THE HITS OF HOUSE ARE HERE Various K-Tel NE1419/CE2419 (K)
6	3	MOTOWN DANCE PARTY Various Motown ZL72700/ZK72700 (BMG
7	6	JOY Teddy Pendergrass Elektra/WEA EKT48/EKT48C (W
8	7	WHITNEY Whitney Houston Arista 208141/408141 (BMG
9	4	BY ALL MEANS NECESSARY Boogie Down Productions Jive HIP63/HIPC63 (BMG
10	NEW	MAGIC LADY Magic Lady Motown ZL72637/ZK72637 (BMG

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21 14 6	GIVE A LITTLE LOVE Aswad Mango/Island (12)IS 358 (F)
22 NEW	DON'T BELIEVE THE HYPE Public Enemy Def Jam/CBS 6528337 (12"-6528336) (C)
23 15 7	GOT TO BE CERTAIN Kylie Minogue PWL PWL(T)12 (P)
24 23 5	LOVE WILL SAVE THE DAY Whitney Houston Arista 111516 (12"-611516) (BMG)
25 NEW	FOLLOW THE LEADER Eric B & Rakim MCA MCA(T) 1256 (F)
26 34 3	THE BEST OF MY LOVE Dee Lewis Mercury DEE 3(12) (F)
27 NEW	CROSS MY HEART Eighth Wonder CBS 6515527 (12"-6515526) (C)
28 20 5	MR BACHELOR Loose Ends Virgin VS(T) 1080 (E)
29 29 4	RUMOURS Gregory Isaacs Greensleeves (GRED 221) (BMG/JS)

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30 25 2 I SURRENDER TO YOU	R LOVE
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31 18 7 CHECK THIS OUT	akout/A&M USA(T) 629 (F)
TOMORROW PEOPLE	akout/ A&M USA(1) 027 (r)
32 26 4 Ziggy Marley & The Melody Ma	okers Virgin VS(T) 1049 (E)
GO ON GIRI	
33 24 4 Roxanne Shante	A&M USA(T) 633 (F)
34 33 3 JUST GOT PAID	
Johnny Kemp Coso	514707 (12"-6514706) (C)
35 27 4 RIGHT BACK TO YOU	ONE KISS WILL Atlantic A 9088(T) (W)
SS Ten City FAIRPLAY	Andine A 7000(1) (14)
36 <sup>21</sup> 6 Soul II Soul/Rose Windross	10/Virgin TEN(X) 228 (E)
T 31 2 POP MUZIK	
All Systems Go	Unique (12)NIQ 03 (A)
38 16 5 ANOTHER WEEKEND	003 (101 DT 40000) (DMC)
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39 19 5 I'M REAL James Brown	Scotti Bros JSB(X) 1 (F)
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40 Shirley Lewis	A&M USA(T) 635 (F)
41 46 2 TELEPHONE LOVE	
JCLodge Greensleev	es (GRED 222) (BMG/JS)
42 NEW IT MUST BE RIGHT Annette Taylor Cooltempo	Chrysalis COOL(X) 162 (C)
EVEDIASTING LOVE (P	HAMMOND REMIX
Sandra	10/Virgin SRN(T) (E)
AA 36 7 WOULDN'T YOU LOV	E TO LOVE ME?
aja Sevelle Reprise/P	aisley Park/WEA 127(T) (W)
45 49 2 CUDDLY TOY Rogchford	CBS ROA(T) 2 (C
LOOSEV'S DAD	Reprise/WEA W7885(T) (W
46 <sup>37</sup> <sup>2</sup> Rick James Featuring Roxann	e Shante & Big Daddy Kane
THE LOVERS	
Alexander O'Neal Tabu	6515957 (12"—6515956) (C
48 39 3 SAY YOU John McClean	Ariwa—(ARI 76) (I/JS
	MIWG-(MRI 70) (1735
	Reprise/WEA W 7967(T) (W
50 48 5 MERCEDES BOY	
SU 48 Pebbles	MCA MCA(T) 1248 (F
Name and Address of the owner	

#### BUBBLERS П 0

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1	LET ME LOVE YOU NOW Sanchez	Charm (CRT18) (JS)
2	ANYONE Smith and Mighty/J Jackson	Beatmaster BEATM2(12) (E)
3	SPECIAL Patrick Rose	Seaview (SV14) (JS)
4	GOT TO GIVE Brand New Heavies Coolter	npo/Chrysalis COOL(X)167 (C)
5	GIRL YOU KNOW IT'S TR Milli Vanilli Cooltempo	UE o/Chrysalis COOL(X)170 (C)
6	WE'VE GOT THE JUICE Derek B Tuff Audi	o/Phonogram DRKB2(12) (F)
7	FEEL THE HORNS Cold Crush Brothers B Boy/Hard	core/Westside —(BEBOY1) (A)
8	THE EARTH IS MOVING Overlord X	Island (1215372) (F)
9	ACID OVER Tyree	ffrr/London FFR(X)6 (F)
10	COMPASSION Gary Taylor	10/VirginTEN(X)232 (E)
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ARISTA

released July 4th

#### A&R PERFORMANCE

# The boy in the stubble

YOUNG bloke behind me had his hand clamped over his mouth in horror. Like 16,000 others he had just emitted an involuntary yet prolonged shriek of 'George!' to the first recognisable strains of Everything She Wants. It was one of those nights. Metal fans, cynics and reluctant boyfriends alike bopped without inhibi-tion as George Michael gyrated purposefully on the Earl's Court stage.

Predictably attired in dudie jacket and tight slacks (too tight, as things transpired) he arrived on a stage doused in dry ice and col-oured light after one of the most extravagant and spectacular openings I've witnessed. A huge gridded box had opened (tenta-tively slowly) to the organ intro from the title track and then, to hysterical response, Michael declared "I want your sex"

Besides the best tracks from the album there were admirable renditions of Stevie Wonder's Love's In Need and Village Ghetto Land and soul classics Play That Funky Music and Voulez Vous Couchez Avec Moi, a hot finale performed in duet with the superb black back-

ing songstress. We've heard that George Michael dislikes performing, but he was far from morose tonight. Tonight was a night to discover that Wham! couldn't have been that horrendous after all (hands up who knew the words to I'm Your Man) and, above, all, that Michael has matured to become a perfor-mer way beyond his 24 years. SELINA WEBB

#### One man band

"NO MORE playing those Palla-diums" promised **Leo Sayer**, addressing his fans at what must have been his first concert in a London rock venue — the Ham-mersmith Odeon — in many a year. Certainly there was strong evidence that Sayer is returning to



GEORGE MICHAEL: matured

his rock and pop roots, as opposed to the schmaltzy MOR-type music in which his erstwhile record company Chrysalis had seemed determined to entrench him.

Without a major record deal, and any sizeable hit single for some five years, Sayer was taking a calculated gamble playing a venue this size as part of an extensive UK tour. True, the place was only about half full — but there was certainly no lack of atmos-phere by the end of his two 50 minute sets.

Saver has recently completed an album which he intends to release himself and he showcased several tracks which revealed that his voluntary sabbatical from recordng hasn't diminished his music talents. Songs like Be My Woman, Wonderworld and One Step At A Time were all chunky and melodic, and could see his imminent return to the charts.

"Let's take the tardis back in One Man Band, The Show Must Go On, Long Tall Glasses, Moon-lighting, You Make Me Feel Like Dancing and More Than I Can Say reminded you how many chart hits Sayer has had during the last 15 years. They're all performed with as much vitality and freshness as when they were first recorded.

Perhaps the most remarkable aspect of Sayer is that voice. For such a diminutive person he has a remarkable range and at times you could be listening to a black artist. His is a talent that hasn't faded with the years. Hopefully his Hammers-mith gig will be the start of his re-introduction to rock and pop audiences.

CHRIS WHITE

# messages

BILL CARTER may look like a drunken slob as he leans into his microphone stand carelessly spewing lyrics, but the sound he and the rest of Screaming Blue Mes-siahs creates is a total contradiction of that image. The tight, abrasive guitar work

pumped by the relentless bass and drums provides a unique powerful noise that makes it hard to comprehend how such an atmosphere is created by just three musicians. Their set at the **Astoria** opened with the driving, wailing guitar of Sweet Water Pools followed by the cool understated rhythm of Bikini Red



SCREAMING BLUE Messiahs: abrasive

The throttle was pulled back for the rest of the set as the band shook the stage with their short guitar bursts. At the end of the set, they veered off course a little when Carter let fedback get the better of him but that was forgiveable considering the excitement and energy created by the music. First on the bill, were ex-Folk

Devil Ian Lowery's new band King Blank whose sleaze rock stum style. Lowery looks an unlikely character for such debauched sounds but his vocals took control of the set without slipping into too many Americanisms despite the Iggy Pop and Velvet Underground influences. Some smart dual guitar work kept the songs flowing particularly on the thundering beat of Uptight and the frenzy of Blind Box

NICK ROBINSON



WHILE THE rest of the music industry is just coming to terms with the "acid house" remix syndrome, the dance music biz is buzzing with the latest trend, "Balearic beat". Last summer, influential London club DJs Nicky Holloway, Paul Oakenfold, Danny Rampling and Johnny Walker (the latter also works for London/ffrr) holidayed together on Ibiza in the Balearic Islands and, getting away from the down-market tourist traps, discovered a type of music being played in more expensive discos that seemed refreshingly different in comparison with the blackorientated music upon which they had based their own careers

Basically, it was nothing new, merely the standard international upmarket disco blend of foreign language hits, US pop, indie rock and fast "acid house" high energy tempos, but not the blatant type of "Eurodisco" with which this country's returning Costa Packet holidaymakers identify.

Having let their hair down and had a great unfettered time in Ibiza, our four DJ friends determined once back in London to ignore the prevailing club fashion and set up their own nights to play whatever they wanted to, calling it Balearic beat, although no strictly defined musical style actually exists.

musical style actually exists. Nicky Holloway describes it (from the point of view of a fashionable black music DJ) as "anything you heard on holiday but would be too frightened to play back at home because people would think it was too commercial". Danny Rampling set the ball rolling with his much talked about "underground" club **Shoom**, but the big nights now are Paul Oakenfold and Johnny Walker's **Spectrum** on Mondays at **Heaven**, and Nicky's **Trip** on Saturdays at the **Astoria**. In fact more like a New York disco 10 years ago than anything encountered in London before (except maybe in gay clubs), the format of both is similar, with frantic dancers freaking out on multi-levelled dancefloors to a out on multi-levelled dancefloors to a loud and fast mix of acid house, indie dance rock, Martin Luther King

speeches, tribal chants, unexpected oldies, psychedelic lightshows and lasers

Dance

lasers. Because it's much more of a white than black scene, it is likely to have more appeal for the population at large than some other London orientated dance music styles, but because it's also going to be easier for the general music industry to understand, I fear we may be in for a flood of mindless "disco dross" cashing in on it.

tood of mindless "disco dross" cashing in on it. Balearic remixes are already in the pipeline, alongside purpose made productions like **THE PROJECT CLUB** Dance With The Devil (Supreme SUPET 131), a monotonously looping jittery instrumental which borrows some clanging chimes from the old indie-released **FINI TRIBE** Let The Tribe Grow (Cathexis Recordings CRE some clanging chimes from the old indie-released FINI TRIBE Let The Tribe Grow (Cathexis Recordings CRF 611, via Rough Trade), while the main DJ protagonists have naturally made records themselves. Paul Oakenfold is on Electra's upcoming revival of an old Continental hit, Elkin & Nelson's Jibaro, while Nicky Holloway has combined the Area Code 615 Stone Fox Chase harmonica tune (The Old Grey Whistho Test theme) with bits of Winston Churchill speech in the jauntily leaping BEATS WORKIN' Sure Beats Workin' (ffrr FFRX 8), out in a week or so. Right, briefly on with other new UK releases (of which there are many although few really stand out), the most commercial being THE FOUR TOPS Reach Out I'll Be There (Remix) (Motown ZT 41944), their 1966 Classis in a frantically ecuration FOUR TOPS Reach Out I'll Be There (Remix) (Motown ZT 41944), their 1966 Classic in a frantically scurrying and stuttering new Phil Harding & Ian Curmow modern revamp; DOLLAR It's Nature's Way (No Problem) (London LONX 179), excellent brightly rattling frantic Hi-NRG galloper, also produced by Harding & Curnow; THE FUNKY WORM Hustle (To The Music) (Fon FON T15, via WEA), Sheffield-recorded girl sung nervy shuffler, with a Manu Dibango-ish sax flip, guoting from the Spanish Hustle Seventies rift, STEVEN DANTE I'm Too Scared (R&B Mix) (Cooltempo Seventies riff; **STEVEN DANTE** I'm Too Scared (R&B Mix) (Cooltempo DANTEX 1), **Jollybean's** The Real Thing singer sounds tougher the longer this cantering leaper is on, although the tune could be punchier; **YAZZ and the Plastic Population** The Only Way Is Up (Big Life BLR 4T), **Coldcut**-produced fast old fashioned Hi-NRG treatment of an **Otis Clay** song; **STETASASONIC** DBC Let The Music Play (Breakout USAT 638), hot import rap using **Maceo & The Macks**<sup>2</sup> Cross The Track as its basis. I'm outta here!

I'm outta here!



Records to be featured on this week's Top Of The Pops		2 JULY 1988
<b>TOP</b> · 75	• 5	NGLES
<b>DEBBIE GIBSON</b>	Acd Over (Tyree)         B0         In The Air Tonghi (Collins)           Arblined Up (Ghunga)         In the Air Tonghi (Collins)         4           Anything For You (Estelon)         40         Jud Coll Kemp/ Confini)         40	EVERYTHING BUT THE GIRL
• FOOLISH BEAT •	Anything For You (Eletion) 87 Juli Cot Poid (Kemp/Criffin) 90 Atmosphere Log Orbinsion, Jos KI S, SI NG (Mernor) 8 v John Jone (White/ Bog Bubbles, No Trouber (Elliv/ Begga Wowrd) 75 Kas Me Deady (Smiley) 95 Biogd That Moves The Body, The (Wookfaar) 42 Greenwerk/Barry) 61	I Don't Want To Talk About It
ALSO AVAILABLE AS 3-INCH COMPACT DISC SINGLE 12" & CD INCLUDE <b>'SHAKE YOUR LOVE'</b> – LIVE!	Blue Monday (New Order)         54         Limbo (Ferry/Leonard)         96           Boys (Endriver)         Bosanto/Rossi         1         Loster (Xappi Longe)         93           Bosanto/Rossi         3         Loster (Xappi Longe)         93         Hatania         1           Hintoni         Car Wash/Shi Love You're         Afrer (Id Namberd)         6         Lucreita My Reflection           Car Wash/Shi Love You're         Affer (Id Namberd)         Hatania         Mache New Shadit Call H A	brand-new single neg 34 France 7 inch · 12 inch · limited 3 inch cd /t/cd
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This Week on Charl Time Lobel 7 (12) Number (Distributor)	Singler)         37         Vole Waters1         33           Creat, The [Smmonds/ TMICH]         94         Never focus UA port [Gmms/ Hurthence]         37           Cross My Heart [Jay]         36         No Clause 28 (O'Dowd/ Madman/Nightingde/ Darry (Clark)_         89           Darry (Clark)_         8         Sievern/Fietcher1         69	38 33 4 WHAT YOU SEE IS Reproduction RCA PB42075 (12 - PT42076)(BMG) Glen Goldsmith (Jolley/Harris/Jolley) Rondor Music/Repro Music
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3 BOYS (SUMMERTIME LOVE) Ibiza/London IBIZ X1 1 F Sabrina (Cloudio Cecchetto) London Music	Dani Call Me Baby (Byrn/ Jones) 25 Dani Go (Maanda//OTaole/ Braanain) 73 Smith) 97	41 52 2 IN MY DREAMS 4th - B'way/Island 12/BRW 104 (F) △ Will Downing (Will Downing/Brian Jackson) Copyright Control
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9 5 5 WILD WORLD 10./Virgin TEN XI 221 E Maxi Priest (Lindo/Dunbar/Shakespeare) Salata (Westbury Con 1 s	Give A Little Love (Warren/ Hammond)	47 CHARACTER ALL FIRED UP Pot Benatar (Keith Forsey/Neil Geraldo) Chrysalis Music
FAST CAR Elektra EKR 73 T (W)	Got To Be Certain (Stock/ Aitken/Waterman) 19 Tomorrow People (Martey) 49 Happy Ever After (Fordham) 58 Tougher Than The Rest	48 62 2 IWANT YOUR LOVE Transvision Vamp (Zeus B. Held) Copyright Control MCA TVV/TI 3 (F)
36 3 NOTHING'S GON! A CHANGE MY LOVE FOR YOU London LON X 184 F	Lawrence Steele) 45 Trash City (from Permanent Hold On To Lave (Anderson/ Record) (Strummer) 81 Dozieri 98 Tribute (The Pasadenary	49 53 4 TOMORROW PEOPLE Virgin VS(T) 1049 (E) Ziggy Marley & The Melody Makers (Frantz/Weymouth) EMI Music
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13 11 4 CHAINS OF LOVE Remix Mute (12/MUTE 83 (I/RT/SP) Erasure (Stephen Hague) Sonet-Musical Moments/Sonet §	Sow Him Standing There (Lennon/McCartney) 28 We've Got The Juice (Boland/	51 42 6 LOVE WILL SAVE THE DAY Arista 111516/12-611516/ IBMG) Whitney Houston (Jellybean) Warner Chappell Music s
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22 10 8 WITH A LITTLE/SHE'S LEAVING HOME Childline CHILD 1 (F) Wet Wet Wet/Billy Bragg (A)Wet Wet Wet (AA)Porter/Jonesj Northern 5	Richard Hars R. Mars/David Cab: Cla Boy Werner Chipped     DAVY     Dosny Willias Dove Bescenthe Capyright Castrol	60 45 12 THEME FROM S-EXPRESS Rhythm King/Mute LEFT 21/17 (I RT) S-Express (Mark Moore/Pascal Gabriel) Copyright Cantrol
A 23 NEW DON'T BELIEVE THE HYPE Def Jam/CB5 652833 7 12 -652833 6 [C] Public Enemy (Hank Shacklee/Carl Ryder) Island Music	84 SWEET OBSESSION wsa /8 41569 12 /27 41570 BWG Bed Wied Wegner EW Capyr In Control 85 84 ROMANTIC Brock-rate MUSA T 435 F	61 60 J LEADER OF THE PACK 10 Virgin TENIXI 227 (E) Joan Collins Fan Club (Rupert Hine) EMI Music
24 14 11 SOMEWHERE IN MY HEART WEA YZ 181 TI IW Aztec Camera (Michael Jonzun) Warner Chappell Music is	86 ACID OVER Ninder Minister Winder Representer 6 F	62 44 SIMPLY IRRESISTIBLE EMI (12/EM 61 1E) Robert Palmer (Robert Palmer) Heavy Nova
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MY ONE TEMPTATION 4th - 8"Way/Island (12)BRW 85 (F)	KL Yes Crange Care      Crar      Crange Care      Crange Care      C	PUSH THE BEAT
Mica Paris (L'Equipe) Abacus/Warner Chappell Music s	★ PLATINUM (One million) ● GOLD ○ SILVER (500,000) ○ (250,000)	Mirage (Nigel Wright) Various DREAMING Virgin VS 987 17 IF
Tric B. & Rakim (Eric B. & Rakim) Copyright Control	<ul> <li>Indicates title available in sheet music</li> <li>△ Panel Sales Increase over last week</li> <li>▲ Panel Sales Increase of 50% or more over last week</li> </ul>	DON'T GO
CROSS MY HEART CBS 6515527 12 -651552 6 C	Compiled by Gallup for the BPI, Music Week and the BBC based on a sample of 500 conventional record outlets. Records which would have appeared between positions 76:100 have been excluded if their sales have falles in two	73 5' 8 Hothouse Flowers (Clive Langer/Alan Winstanley) Warner Chappell s
CIRCLE IN THE SAND	consecutive weeks, and if their sales fell by 20 per cent compared with last week. C Tap 75 chart entries to date (25 weeks)	Rod Stewart (Stewart Taylor/Edwards) Cardinal (Carlin)/SBK Songs
3 23 9 Belinda Carlisle (Rick Nowels) EMI/Shipwreck/Virgin s	Panel Sales over lost week	75 CIET BIG BUBBLES, NO TROUBLES RCA PB 42089 12 -PT 42090 BMG Ellis Beggs & Howard Ralph P. Ruppert Luxi Lux SBK Ragged

# TOP · 100 · ALBUMS

#### **INCORPORATING LP, CASSETTE & CD SALES**

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Nol	2	TRACY CHAPMAN O CD Tracy Chapman Elektra EKT 44
2	5	PUSH ★ CD Bros CBS 460629 1
3	NEW	IDOL SONGS: 11 OF THE BEST • CD Billy Idol Chrysalis BILTVD 1
4	NEW	ROLL WITH IT O CD Steve Winwood Virgin V 2532
5	1	NITE FLITE ★ CD Various CBS MOOD4
6	3	TANGO IN THE NIGHT **** CD Fleetwood Mac Warner Brothers WX65
7	7	POPPED IN SOULED OUT *** CD Wet Wet Wet Precious/Phonogram JWWWL1
8	6	HEAVEN ON EARTH ★ CD Belinda Carlisle Virgin V 2496
9	8	DIRTY DANCING (OST) ★ CD Original Soundtrack RCA BL 86408
10	9	STRONGER THAN PRIDE • CD Sode Epic 4604971
11	4	WHITNEY **** CD Whitney Houston Aristo 208 141
12	11	PEOPLE CD Hothouse Flowers London LONLP 58
13	NEW	LET IT BEE CD Voice Of The Beehive London LONLP 57
14	12	THE HITS OF HOUSE ARE HERE CD Various K-Tel NE 1419
15	NEW	CONFESSIONS OF A POP GROUP CD The Style Council CD Polydor TSCMC 5
16	15	MORE DIRTY DANCING (OST)  CD RCA BL 86965
17	10	MOTOWN DANCE PARTY • CD Various Motown ZL 72700
18	NEW	IRISH HEARTBREAT CD Van Morrison/Chieftains Mercury/Phonogram MERH 124
19	NEW	THE COLLECTION CD Barry White Mercury/Phonogram BWTV 1
20	23	FAITH ** CD George Michael Epic 460000,1

# **MUSIC WEEK** BE SUBJECTED TO AN ONSLAUGHT OF HI-TEK AND HI-TAK FUTURE SCHLOCK SHOWBIZZZZ 'S 90'S 8 PATKORA HI-TEK HI-TAK 12 86002 Soho: GIRL ORDER NOW ON (01)903 8223 FLICKNIFE ONIC 5

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59	40	TSOP THE SOUND OF PHILADELPHIA CD Various K-TEL NE1406
60	69	THE JOSHUA TREE **** CD U2 Island U26
61	NEW	INSTINCT CD Iggy Pop A&M AMA 5198
62	81	JULIA FORDHAM CD Julia Fordham Circa/Virgin CIRCA 4
63	65	FACE VALUE *** cD         Virgin V 2185
64	51	TIFFANY • CD Tiffany MCA MCF 3415
65	57	GIVE ME THE REASON ** CD Luther Vandross Epic 450134-1
66	50	OU812 CD Van Halen Warner Brothers WX 177
67	48	FROM LANGLEY PARK TO MEMPHIS • CD Prefab Sprout Kitchenware/CBS KWLP 9
68	49	NOW THAT'S WHAT I CALL QUITE GOOD! • CD The Housemartins Go!Discs AGOLP 11
69	32	DOWN IN THE GROOVE CD Bob Dylan CB5 460267-1
70	52	OUT OF THE BLUE • CD Debbie Gibson Atlantic WX 139
71	84	DIESEL AND DUST CD Midnight Oil CBS 460005 1
72	58	BULLET FROM A GUN CD Derek B Tuff Audio/Phonogram DRKLP 1
73	59	NOTHING LIKE THE SUN * CD
74	78	NO JACKET REQUIRED **** CD Phil Collins Virgin V 2345
75	RE	THE SEA OF LOVE CD The Adventures Elektro EKT 4
76	56	PHANTOM OF THE OPERA *** CD Various Polydor PODV
77	63	THE BEST OF UB40 VOL 1 ** CD UB40 Virgin UBTV
78	7.1	REGGAE HITS 4 CD

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22 10	WITH A LITTLE/SHE'S LEAV Wet Wet Wet/Billy Bragg	VING HOME CHILD 1 (F)
23 NEV	DON'T BELIEVE THE HYPE Public Enemy	Def Jam/CBS 652833 7 (12 -652833 6) (C)
24 14	SOMEWHERE IN MY HEART Aztec Camera	WEA YZ 181(T) (W)
25 16	DON'T CALL ME BABY Voice Of The Beehive	ffrr/London LON(X) 175 (F)
26 13	EVERYDAY IS LIKE SUNDAY Morrissey	, His Master's Voice/EMI (12)POP 1619 (E)
27 40	NEVER TEAR US APART	Mercury/Phonogram INXS 11(12) (F)
28 15	I SAW HIM STANDING THE Tiffony	MCA TIFF(T) 3 (F)
29 35	EVERLASTING Natalie Cole	Manhattan/EMI (12)MT 46 (E)
30 35	I DON'T WANNA GO ON Elton John	WITH YOU LIKE THAT Rocket/Phonogram EJS 16(12) (F)
31 29	PARADISE (Remix) Sade	Epic SADE(T) 2 (C)
32 49	ROSES ARE RED Mac Band feat. The McCampbell Bro	thers MCA MCA(T) 1264 (F)
33 19	MY ONE TEMPTATION Mica Paris	4th + B'Way/Island (12)BRW 85 (F)







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35	34	Joy Division Factory FAC 2137 (12 -FAC 213) (P)
24	17	CROSS MY HEART
36	47	Eighth Wonder CBS 651552 7 (12 -651552 6) (C)
37	23	CIRCLE IN THE SAND
57		Belinda Carlisle Virgin VS(T) 1074 (E)
38	33	WHAT YOU SEE IS WHAT YOU GET Glen Goldsmith Reproduction/RCA PB 42075 (12 -PT 42076) (BMG)
		GIVE A LITTLE LOVE
39	28	Aswad Mango/Island (12)IS 358 (F)
		IT MUST HAVE BEEN LOVE
40	NEW	Magnum Polydor POSP(X) 930 (F)
41	52	IN MY DREAMS
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42	25	THE BLOOD THAT MOVES THE BODY
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43	43	I'LL ALWAYS LOVE YOU           Taylor Dayne         Arista 111536 (12 -611536) (BMG)
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44	30	Fairground Attraction RCA PB 41845 (12 -PT 41846) (BMG)
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40	22	The Sisters Of Mercy Merciful Release/WEA MR 45(T) (W)
47	NEW	ALL FIRED UP
-7/		Pat Benatar Chrysalis PAT(X) 5 (C)
48	62	I WANT YOUR LOVE Transvision Vamp MCA TVV(T) 3 (F)
49	53	Ziggy Marley & The Melody Makers Virgin VS(T) 1049 (E)
		ONE SLIP
50	59	Pink Floyd EMI (12)EM 52 (E)
21	10	LOVE WILL SAVE THE DAY
51	42	Whitney Houston Aristo 111516 (12 -611516) (BMG)
52	37	OH PATTI (DON'T FEEL SORRY FOR LOVERBOY)
32	37	Scritti Politti Virgin VS(T) 1006 (E)

NE JEAD TONY

74	50 LOST IN YOU Rod Stewart	Warner Brothers W 7927(T) (W
75	NEW BIG BUBBLES, NO T Ellis, Beggs & Howard	ROUBLES RCA PB 42089 (12 - PT 42090) (BMG)
Publication	"The British Record Industry Charts © n rights licensed exclusively to Music Week	Social Surveys (Gallup Poll) Ltd. 1987. ; broadcasting rights to the BBC. All rights reserved.
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6 2 7 10 8 NEW 9 8 10 3 11 13 12 21 13 NEW 14 19	TRIBUTE (RIGHT ON) The Pasadenas PUSH IT/TRAMP Sall 'N Pepa I OWE YOU NOTHING Bras IN THE AIR TONIGHT 88 Phil Collins THE TWIST (YO, TWIST) The Fail Bays Chubby Checker BOYS (SUMMERTIME LOVE) Sabrina BREAKFAST IN BED UB40 (with Chassie Hynde) DON'T BELIEVE THE HYPE Public Enemy WILD WORLD Maxi Priest DON'T BELEADER Ene & Rakim WAP-BAM-BOOGIE/DON'T BLAME IT Mant Bianco TOUGHER THAN THE REST Bruce Springsteen VOYAGE (Britmix) Desireless FAST CAR Tracy Chapman CAR WASH/IS IT LOVE Rose Royce ATMOSPHERE Jay Division NEVER TEAK US APART INXS	<ol> <li>21 20 I WILL BE WITH YOU T'pou</li> <li>22 17 YOU HAVE PLACED A CHILLIN MY HEART Euryhmics</li> <li>23 EVERYDAY IS LIKE SUNDAY Momisey</li> <li>24 NEW NOTHING'S GONNA CHANGE MY LOVE </li></ol>



A&R TALENT



WONDER STUFF: We do what we bloody well like'

### Wonders will never cease

by Selina Webb

THE WONDER Stuff have hit their stride and aren't about to be sidetracked by bad press, a Chart Show boycott or frequent, if deserved, comparisons with Pop Will Eat Itself.

self. "We've probably got the same spirit as Pop Will Eat Itself, we do what we bloody well like. Like them, we're a spunky, punky band who push it across hard, we're not much of a compromise," says the Birmingham quartet's vocalist Miles Hunt. On stage, he's a dynamic and striking frontman whose features have a fascinating tendency to flash from vicious snarl to coy cheekiness. Off it, he sprawls morosely on his seat, joining guitarist Malcolm Treece, drummer Martin Gilks and Rob Jones (aka The Bass Thing) in a good whinge about traffic jams and music journalists.

So far, critics have come up with such diverse descriptions as "better than the Beatles" and "football chanting greboes with ratty little faces". Hunt is most irritated when reviewers slam the band's poppy yet aggressive music for its transience. "We're just having fun doing what feels right. Our music will last as long as we're happy doing it. Who said that a band should last? Who needs another Status Quo? It's embarrassing," he rants.

When it comes to recording, The Wonder Stuff give the impression that time spent in a studio — ANY time spent in a studio — is nothing but a necessary bore "so that our fans can buy our records". After two years together and two indie releases on their own Far Out Recording Company, they signed to Polydor in December because, they say, they had exhausted their funds and wanted to release another record. Their first major release, Give Give Give Me More More More, reached 72 in the charts: a "phenomenal" and "outrageous" position for a Wonder Stuff record, according to Gilks. The Chart Show refused to show the video, but the band aren't bothered. "We didn't think the video was a particularly interesting thing to get out of bed for. We don't like videos," states Hunt. The Wonder Stuff are currently recording their debut album a few

The Wonder Stuff are currently recording their debut album a few tracks at a time, with release scheduled for the autum. Ex-Vibrator Pat Collier is the producer, chosen "Because he's cheap and we used to like The Vibrators". The new single, A Wish Away, is released on July 4.



"WHEN YOU get into a quiet period, you learn to diversify", says Colin Blunstone, who has recently released his first solo single — Cry An Ocean on IRS — in five years. The time between, however, has been a busy if unspectacular one for the former Zombies lead vocalist. There was a series of guest vocals on Alan Parsons Project albums, two unsuccessful band projects, Camino and Keats (which released an album on EMI), and iinales

ingles. Blunstone's pure, wispy vocals have enhanced ads for Quick Brew Tea, British Telecom and the Midlands Gas Board. Now, says Blunstone "It's great to have a record out". The single is co-written with Nick Magnus, who has also been working with Steve Hackett. The 12-inch version includes a rerelease of the Blunstone-Dave Stewart 1981 hit What Becomes Of The Brokenhearted?, to which the artists smartly retained the rights.

#### Wood works

TONIGHT (June 28) at the Hammersmith Odeon, Rolling Stone Ronnie Wood appears with R&B legend Bo Diddley. The London gig follows a New York concert with Diddley last year which was recorded, and has been released (so far only in Japan) by JVC/ Victor with a sleeve drawing by Wood. The Stone has also written an autobiography, Ron Wood by Ron Wood: The Works. It contains his pointings and drawings and is published in the US by Harper & Row, with UK publication promised later this year. The album, Live At The Ritz, includes several Diddley classics, a very loose Honky Tonk Women and a nice version of Wood's Faces showcase, Plynth.

### Born Sandie devotional

by Nick Robinson

TWENTY YEARS after her last album, Sandie Shaw is back in the studio recording a new set of songs. Her previous return, in 1984 with the singles Hand In Glove and Are You Ready To Be Heartbroken?, was relatively shortlived and Sandie herself had no plans to settle back into the music scene. "Basically, I wasn't ready. I knew that if I was going to do an album it would have to be something with some depth. Also, at that time I was having a baby," she says.

says. Then suddenly this year the whole project came together: "Everybody kept nagging me to do an album and eventually I got fed up with it and I started writing."

Shaw then made tentative steps towards a deal with Rough Trade. Her association with Morrissey at the time of Hand In Glove helped her recruit the right musicians and producers for her album. Neil Conti, Andrew Paresi, Richard Coles and Dion Estus provide the backing while Stephen Street twiddles the knobs. But getting them all together at the same time was a different matter.

"They are all busy people so it was quite a struggle but then we suddenly found there was two weeks when everyone was available. I didn't even have a proper agreement with Rough Trade and we had planned to record a month later but it was all suddenly brought forward and done very quickly which, strangely, is how I always used to record," says Shaw.

She is extremely happy and confident about the way the sessions have progressed. The majority of the tracks are classic pop songs specially written for Show by her long-standing songwriting partner Chris Andrews as well as contributions from Morrissey and The Jesus And Mary Chain.

Sandie plans to tour with album, which is due for release later this summer, and she is confident of reaching new audiences — away from the current sixties revival scene. "I am only interested in now. I want as wide an audience as possible — I'm not prudish in that way. Besides, I feel fairly secure in my cult status," she says laughing. "I know I'm trendy but I don't care!"



SANDIE SHAW: back in earnest

#### RACKI

#### by Dave Henderson

INDIES

THERE'S SOMETHING shaking in Sheffield — and it's not that huge block of flats that looks like a concrete mountain. No . . . ex-Hule drummer, the simply named Nort, has a solo album and 12-inch single released on Ediesta through Red Rhino and both sound pretty remarkable. The scam features a strange ecelectic style of sound juxtaposition (which basically means that there isn't an easy tag to hang this one on). A mix of jazz styles, dancefloor beats, ethnic and soul intrusions and what have you makes the album, Games Of Dance And Muscleblood, into a rather endearing and quite exotic listen. Furthermore, the lifted single, Cool On The Loop suggests that scat singing and mondo weirdo song constructions can shake hands with a dancebeat. Both are through Red Rhino and the Cartel and smell like the start of something fresh.

THE NIGHTSHIFT label, through Fast Forward and the Cartel, branches out yet again with an album and 12-inch single from **Richard Strange**. Yes, the man who's done merely a million things in the realms of music and performance returns with a cast of thousands — including **Cure/ Human League** producer **Dave Allen** plus members of **Bowie's** band, **The Style Council, This Mortal Coil, King Crimson** and **The London Symphony Orchestra**. Chances are they won't be playing the Rock Garden. The album is titled Going Gone and the 12-inch is Damascus — which is tipped to be a summer dancefloor hit. Also available through Fast Forward is a mini album from **Lixx** titled Loose On You (the group are described as the "finest exponents of glam/bonk rock") on Blast Furnace and The Restless EP from **The Steel Chain** on Nightshift.

ANOTHER PERSON back from the nether regions of beyond (well in vinyl form anyhow) is **Richard Hell**. His Destiny Street LP is re-issued on ID through Revolver and the Cartel. Revolver has the usual wide selection of material this week, including loud noise and stuff from **Carcass** on their Reek Of Putrefaction album on Earache and **Adversity's** Lost In All album on Manic Ears. On what we might call a gentler front, the warmly appreciated (in my house anyway) Sarah label (again through Revolver) has four new releases ready to run rampantly around your ears. From Barrington, Illinois, **The Springfields** release Sunflower, from Glasgow, **Golden Dawn** release My Secret World, Birmingham's **See Urchins** follow up their excellent Pristine Christine with Solace and, from Penzance, **Another Sumy Day** release I'm In Love With A Girl Who Doesn't Know I Exist. All singles are seveninchers that'll be packed with the usual tender, loving care. Also on seveninch through Revolver is **Paramoid Visions'** Autonomy on FORD, while new Acid Jazz label with Frederic Lies Still, Finally, Revolver will be handling **Long Tall Shorty's** live LP Rockin' At The Savoy on LTS.

RED RHINO has a tremendous wadge of material set to flood the streets, with all styles and special interests covered. The Glass label releases an album and CD from **The Jacobites** tilled Fortune Of Fame, while the Fundamental label breaks into a flurry with **Skinner Box's** selftitled LP, **Roger Miller's** The Big Industry LP and a new LP from Sixtiesstyle garage outfit **The Lyres** tilled A Promise Is A Promise. Another American label, Nate Starkman, debuts in this country with a self-titled album from **Shiva Burlesque**. English anarcho outpost Peaceville has an LP from **Toranga** called Bostard Ballads, which features their own brand of mega punk-metal. Australian electronic whizz-kids, **Severed Heads** 



N

WEBB WILDER And The Beatnecks

have a mini-album titled Dead Eyes Opened released on the Canadian Nettwerk label and **Chumbawamba** warm up the world for the upcoming 100 track double with a seven-inch on Agit Prop which doubles up Fight The Altman Bill and Smash Clause 28. Red Rhino has also picked up the option to distribute the excellent Fishdisc label and its first two seven inchers, How I lich To Stitch My Pitch by **The Fish Mildas** and Safe In The Mind by **Charity Case** are the first two seven-inchers that are available.

THE SPECIAL Delivery label has a couple of newies that follow hot on the heels of June Tabor's new LP. They are Webb Wilder And The Beatneck's album It Came From Nashville and The Balham Alligator's 12-incher Life In The Bus Lane. Both are through the Cartel. FOC release a new EP titled Exiles which features four songs written by the "James Joyce of rock, Steve Diggle". The group are currently completing their second LP for the MCM and also plan a video album and a short minitour. The Touch label (through Rough Trade and the Cartel) has a seveninch release, Touch Ritual/Departing Platform 5 which features various radio edits including material from Gilbert And George, Last Few Days and Strafe Fur Rebellion. The label also re-releases its acclaimed Magnetic North cassette-only package with material from The Residents, Cabaret Voltaire, Kill Ugly Pop, Einsturzende Neubauten and much, much more. The Ediesta label (through Red Rhino and the Cartel) releases the debut album from Bargepole which is minimally titled Sodbuster.

SLABI CONTINUE to impress with a new 12-inch single on Ink (through the Cartel) titled People Pie — having now reduced in number to a mere three members — and Attacco Decente return to the furore with a new single The Will Of One (through Red Rhino and the Cartel) on the All Or Nothing label. The group will be playing several dates in support. Also through Red Rhino and the Cartel. In Tape has a couple of newies, Stitched-Back Foot Airman's Costa De Sol 12-inch EP and Rote Kapelte's San Francisco Again Fourtrack 12-inch EP, Salvation have inked a deal with Karbon Records (through Pinnacle) and they have a brand new 12-incher released this week, featuring a cover version of that old Donovan chestnut Sunshine Superman.

NOISE RECORDS has set up a new dance-orientated label (through Revolver and the Cartel). Called Madcat, it's designed to develop its own identity in that field as quickly as possible and it kicks off with several, quite varied releases. The first vinyl includes So Real by **Bruxxx** (electro dance and heavy guitars produced by ex-**DAF** member **Gabi Delgado**), Freak by **FX** (which was written and produced by Gabi), plus two 12-inchers and an album from Brooklyn's heaviest new generation hip-hop outfit **Hostyle**. The 12's are Too Good To Talk and Rob You and the album is called Partners In Crime

# **Everyone Who's Anyone** Will Be There! Will You?

#### **PANELS:**

#### SUNDAY JULY 17

DJ Trials (North & South Ballroom) 00pm Chain Retailers & New Music (Astor) Geoff Mayfield (Retail Editor, Billboard) (Moderator) Rick Dobbis (RCA Records) Jm Cawley (Arista Records) Jm Cawley (Arista Records) Jm Caparro (Epic Records) Stan Goman (Tower Records) Phyllis Purpero (Record Works) Howard Gabriel (Combazi/Inportant, Relativity Records) Larry Ganes (Mascland) Australia Market Survey: What's Hot Down Under (Duffy/Columbia) Davd Novik (VP Went Coast A&R CBS Records) (Moderator) Jopm (Moderator) Oppm Independent Labels: Meeting the Major Challenge (North Ballstoom) Fred Muna (President, Seiect Records) (Moderator) Ron Albert (Waon Records) Cashy Jacobson (4th & Broadway Records) George Hoccust (CRD) Brian Turner (Priority Records) Pat Monaco (Ladmark) Clay Patternak (Action Mulic) Arr Kaas (Sura Records) InternationalHeadbanging: Today's Explosion InternationalNeadbanging: Today's Explosion (South Ballycoon) Andy Some (1) (South Ballroom) Andy Somers (Vee-President FBI) (Moderator) Johnny Zaula (Megalores Records/Crazed Management) Tom Zustali (Megalores Records/Crazed Management) Tom Zustali (Gellen Records) Michael Schnapp (SP VSteamharmene Records) Chris Williamson (Rock Hotel Records) Dana Daran (Cracit Magazene) Steve "Doc" Wachait (Sabotage) World Misket Dancing to Different Drummers (Ator) Vera Brandes (Label Director, Intuition Records) (Moderator) Jerry Rapasori (Mone Net Ver Brander (Caler Director) (Hoderator) Jerry Rappaport (Mango Records) jerry Rappaport (Mango Records) Marcin Meppiel (Manager) Gary Himmethich (Bas Records) Kip Hannehatho (Bon da Genre) Raish Mararell (Son da Genre) Raish Mararell (Son da Genre) Rohme Dasher (Cooper, Epsten & Horwicz) Biol Fais (Circutor), Rok Biot Laire (Circutor), Rok Bartes Correer (Duffy/Columbia) Don Hoffman (RCA Records) Scandinavia Market Survey (Duffy/Columbia) Jonas Spatrom (MNW Records) (Moderator) Peter Yingen (Mistlar Records) Leper Bay (Genlyd Grammofon) Stefan Lagerstrom (Sonet Maic) LarsAke Hjørt (Analthea Grammofon) Per Kiman (Wire Records) (Urch Hilebrand (Railum) Pool Directors Conclave (Kern (Sulfivan) Dave Costana (Adature, Records) (Leader) Dave Costanza (Atlantic Records) (Leader) Mario Rios (Polygram Records) (Leader) Sagen Songwriters (North Ballroom) Bobby Weinstein (Asi't VP Writer-Publishers Relations NY, BHI) (Moderator) Teill Tchalkovsky the News: Rock in the Soviet Bloc (South Ballroom) (South Balfroom) Rick Dutka (Vice President, Island Records) (Moderator) Boris Grebenshikov (Artist) Artuan Troisky Peter Jenner (Singere Hanagement) The Rap Summit II (Astor) Tom Siverman (Charman, Tommy Boy Music) (Moderator) Luther Campbell (Luke Skyrwalker Records) Mike Alian Laber Campoli (Lae arywarer Records) Mile Alian Fred Muniao (Select.) Ed Kerby (KDAY Radio—LA) Will Sokolov (Seleging Bag) Bill Stephery (Del Jam Records) Music Marketing & Sponiorship: Catching The Wave Or Swimming With The Sharks (Schubert) Joh Simons (President, Rave Communications) (Moderator) Ron Christenson (Adolph:Coors Company) Damy Socold (Marketing Entersimment Group) John Waster (Sports Entersimment Group) John Waster (Sports Entersimment) Hank Kreis (Westwood One Companies) Lyor Cohen (Rush Hunagement) Hank Kruger (Dal A Dea) John

30pm College Radio (Majestic) Andy Dunkley (Serior Editor, Rockpool) (Moderator) Dave Gottlijb (KFJC Radio) Brian Long (SST Records) Josh Rosendhal (WCDB Radio) Brian Stubbs (KJHK Radio)

Lz O'Hara (WZBC Radio) Mark Cohen (Elektra Records) Todd Basion (WZYZ Radio) Stere Bakom (WZYZ Radio) DOR Conclave (Duffy/Columbia) Starg Banet (Nati Club Promotioni, IRS Records) (Leader)

#### MONDAY, JULY 18

Keynote Address (North & South Ballroom) Paul McGuinness (Principle Management)

Keynote Hoursey (Pincpie Management) Haul MC Gunness (Pincpie Management) (3)0pm Rock Indie (Norch Baliroom) Bill Hein (CEO Eingma Records) (Moderator) Barry Tenebaum (Ducth East India) Garry Strasburg (Alternative Tentacles) Derek Britest (One Little Indian) john Hudson (Link Records) Censon-Hio (South Baliroom) Howard Bloom (President: The Howard Bloom Organization) (Moderator) Luther Campbell (Luke Skytwalker Records) Dave Marki (Rock nRoll Confidencia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Leanne Kaz (National Coafficientia) Past Fagin (Free Congress Foundation) Howard Bloom (Free Coafficientia) Past Fagin (Free Coafficien ohn Scagliott, 1998-11 Nation, Video Overview (Astor Bailroom) Michael Reinert, Dir Business Affairs, Rowe Internat Michael Remert Dr. Busness Affans, Rowe Internationali (Moderator) jrunne Mazyaui (BMCI/RCA Records) Stere Schnir (Elektra Records) Cella Histham (Vis.Ability) Tim Surmelioglu (Sound & Vision) Hark Levinion, Equ (Epitem & Levy) Tim Devine (Capitol Records) Euro Crossover: Internationalization Of Music (Schubert) Michael Wynen (Polydor - France (Moderator) Emanuel DeBerteil (Editions, Virgin) Jacques Saman (Polyram - France) Publishers: Can's Live With Tem, Can't Live Without Tem (Majestk) Peter Thall Equ (Levine, Thall & Pitolun) (Moderator) Dave Renter (Zomos Enterpriseu) ve Records) Suan Dodes (Warneri Chappeti Musc) Altan Fried (Birl Musc) Altan Fried (Birl Musc) Andrew Gollenski (Composer & Lyricest) Dance & Street Music Conclave (Duffy'Columbia) Rodd Housion IAs's to Chairman Tommy Boy Musc) (Leider) Rode Houston (Nas-see [Leader] 3-30pm Reclsm: A Continuing Dilemma (North Ballroom) Rebee Carololo (Moderstor) Nora Hendrys (Arsta) Nora Kendrys (Arsta) Neison George (journalis) Fred Raheed (NAACP) Tarya Bildenwood (RIAA) 51,000,000 Worth of Missakes (South Ballroom) Tom Silemma (Charman, Tommy Boy Musc) (Muderstor) Mic Mac) Tanya Buckwood (RAA) \$1,000,000 Workh of Misakes (South Ballroom) Tom Silverman (Charman Tommy Boy Music) (Moderator) Mav Solhacter (Prelider Mic Mac) Ed Kauhmi (West End/Winman) Sylva Rabinson (Sugar HillBon.Am) Publikhing: Back Door To A Record Deal (Astor) Provider O Hura (SRK Music Publishing) Hodrer O Hura (SRK Music Publishing) Holly Green (Deatter Music Publishing) Andy Durrow (MCA Records) Michel Copie (Epotter Music Publishing) Andy Durrow (MCA Records) Kate Hyman (Chrysis Records) Kate (EmilSree Gens) Hew Toch in the Markeplace (Schubert) Stan Common (President, Warner New Media) (Moderator) Hirt/RG Conclave (Mageritic) Cake, Jones (Dance Hust Report) (Leater) GAS, Market Survey: Haking A Mark On Music (Dufy/Columbia) Peter Koepke (Attanic Records) (Moderator) Peter Mitona (SPV –Schulpatten) Kurt Thieten (Rough Trade-Germary) Burkhardt Self (Zenor Musik Produkton) Wolfgang Buruer (Intercord Record Servee) Ludrer Meneratagen (EMIERiceroba) Wolfgang Janneen (Deusche Gramophon GS/Polydor) Scuneck Sabotta, (Maic Consuling Team) Regional Music Association Meeting (KerniSullivan) (Born Publicity (North Ballroom)

(Kerni Suttivan) 3Dpm Publicity (North Balkoom) Publicity (North Balkoom) Cary Baker (IRS Records) Tracy Hill (Rhino Records) Tracy Hill (Rhino Records) Frank Radie (CNN) Rick Orienza (Engma Records) Tracy Jordan (Antua Records) Rick Stofsky (Entertainment Toright) Stuart Cohn (MTV)

Mark Pucc. (Mark Pucc. Associates) Alternative Commerical Radio: Transcending The Rating Game (South Billhoom) Dawn Hood (Alternative Radio Editor The Hard Report) (Moderator) Dens HcNamra (WDRE Radio) Bruce McDonal (WFNX Radio) Bruce McDonal (WFNX Radio) ploh Siger (BMG/RCA Records) Sitere Tip (Warter Brothers Records) Sitere Tip (Warter Brothers Records) Richard Sandi (KITS Radio) Jutson (WOXY Radio) Michard Sandi (KITS Radio) Jutson (WOXY Radio) Meterizations; It's What's Up Front That Counts (Astor) Dan Beck (VP Product Development, Epc Records) (Moderator) Dan Beck (VP Product Development, Epic Records) (Moderator) International Beat (Schubert) Cory Robbin, President, Profile Records) (Moderato Eddie O Laughin (Next Platzau) Chris Franzi (Maic Of Lief Records) (Moderato Eddie O Laughin (Next Platzau) Chris Franzi (Sol Stmergency Records) Chris Wilain (D) (Soldert) Bran Carter (BCH) Hardcorellipsedcore Conclave (Majestik) Chris Wilainon (Rock Hosit) (Lesdert) Japan Market Surrey (Duffy Colambia) Jack Matsuma (Huji Pacific Musk) Tom Saaz (Proy Canyon) Ethiro Asazuma (Fuji Pacific Musk) Tom Saaz (Proy Canyon) Stelly Howain (Amos America) Video Conctave (cloved) (Kem Sullivan) Stelly Movan (Video Dancestan) (Co-Leader) oj Jopin 24 Hours For Life Open Meeting (Astor)

#### TUESDAY JULY 19

19am Talent & Booking (North Ballroom) Rob Lght (Agent, CAA) (Hoderator) John Soher (Monarch Eintertainment) UK Record Companies: (Grass Roots to Mass Appeal (South Ballroom) Richard Ogen (Hoderator) Peter Walmider (Rough Trade Records) Matin Heath (Roythin King) DJs vs Hanagement: New Music Format! (South Ballroom) Ballroom) Iris Dilon (Nat'l Alternative Promotion Dir Virgin Records) (Moderator) Phil Dickerson (The Smart Place) Bruce Godwin (Club Numbers, Record Rack) Pop, Classical, Jazz & World: The New Modern Music! (Schubert) Bob Hurwitz (VP & GM: Nonesuch Records) (Moderator) Andy Summers (Artist) Andy Summers (Artss) Verna Gills (Soundscape) Specialty Retail (Majestic) Steve Knutson (Nat'i Sales & Marketing Dir. Tommy Boy Steve Knutson (Nat Siles & Marketing Dir. To Musci, IModerator) Mark Miller (Twin OliceiNorthem Lights) Steve Manney (SPV Records) Gary Sperrata (Apolio Records) Jule Panebanco (Warner Brothers Records) Bob Say (Moby Disc) Video Tech (Dufty/Columbia) (eff Rowe (VH-1) (Moderator) Ødom Jeff Rowe (Pfrit) were a Producers (North Bailroom) Video Directors & Producers (North Bailroom) Ed Stenberg (President, Rockamerca) (Moderator) Debie Samuelson (Columbia Records) Lynn Healy (Vid Productions) Tuny Vanien End (Director) (Midshelf Films) Ivery Vanden End [Director) Michael Hamlyn (Midnight Films) Ser & Rock (South Baltroom) Tony Wilson (Factory Records) (Moderator) Michael Rosenbatt (Geffen Records) Karen Finley (Artist) John Sex (Artist) Michael Calen (Artist) Michael Calen (Artist) Jose Chinga (Artist) Sopm 00pm Record Deal: Mock Negotiation (Astor) Jay Cooper Esq. (Cooper: Epstein & Hurewitz) Jay Cooper Esq. (Looper Sprach (Moderator) Lee Phillips Esq. (Mannat, Phelps et al.) Michael Sukim Esq. (Berger & Stiengut) Michael J. Pollack (Arista Records) Michael J. Pollack (Arista Records) Norman Stollman, Esq Marketing Metal: The Battle Plan (Schubert) Walter O'Brien (President, Concrete Mgmt) (Moderator) Marketing Metal: The Battle Plan (Schubert) Water OBrenn (Prevident, Cancrete Mgmt) (Moderator) Bran Sigei (Metal Blade Records) Ida Langsam (Public Hobicity) John Ditmar (FBI) Howard Gabriel (Important/Relativity/Combat) Soul Music, Souled Out (Majersic) International Talent & Booking (Dutly/Columbia) Wayne Forte (ITG) (Inderstor) 190pm ABR: Attitude & Resistance (North Ballroom) Damy Heaps (Nick Wechsler & Assoc ) (Moderator) Kann Berg (Warner Brothern Records) Chris Parry (Fiscon Records) Chris Parry (Fiscon Records) Chris Parry (Fiscon Records) Tomy Berg (Producer) Music Journalism (South Ballroom) Ha Robons (Fireelince Music Journalist) (Moderator) Don Miclases (Chicago Sun Time)) Bill Flangan (Musican) Gina Amold (Freelince Music Journalist) Ian Crana (Smath His) Damy Schechter (20/20) Steve Perry (Buzz) Crossover Radios: Allies Across The Alizwayes Ian Crana (Smath His) Damy Schecker (2020) Steve Perry (Buzz) Crossover Radio: Atles Across The Airwaves (Attor) Michael Bill Aast Dir of Charts Bilboard) (Moderator) joel Salkowitz (Hot (D3 Radio) Steve Hegwood (WLUH Radio) Bill Tanner (Power 96 Radio) Bill Tanner (Power 96 RAdio) Sampling: Litigation & Settlements (Schubert) jay Morgenizen (Wahrer(Chappel Masic) Stan Soocher (Enterzamment Law & Enance) 00pm Sian Soacher (Entertainment Lw & Finance) Signs Soacher (Entertainment Lw & Finance) Making A Video For Under \$15,000; Originators Not Imitators (Majestic) Li Silver (Producer Front Row Films) (Moderator) Cnoy Keefer (The Film Syndicate (C-Films) Fab Five Froducer (Environ) Bar: Devaney (Environ) Bar: Beraney (Environ) Bar: Beraney (Environ) Dawe Kenddi (MV--120 Minute) Andrea Ambandos (Island Telepctures) Canada Market Survey: Living In The Shadow (Duffy/Columbia) Dawid Farrell (Polisher: The Record) (Moderator) Deane Cameron (Capitol Records) Domingue Zgarka (Electric Distribution) Isa' Hamilton (CHV) Radio) Ed Ginert: Eq. 30pm Producers (North Ballroom) Steve Ralbovsky (A&M Records) (Moderator) Steve Ralbovsky Hal Wilner Angela Winbush Dave Stewart Teddy Riley Vic Maile Vic Nalie Record Deal: A Follow Up (Astor) Jody Trn Esq. (Moderator) Coat: Mund (Artes) Howard Siegel, Eig. (Pyor, Cashman, Sherman & Flynn) Ron Wilcoa (CBS Records) Sasan Henderson (MCA Mulic) Sush Henderson (MCA Music) Robert Allen Indie Talent & Booking (Schubert) Frank Riey (Preident, Venture Booking) (Moderator) Seth Horvez (1MPR) 93 October Seth Horvez (1MPR) 93 October Seter Hurrin (MMA) Karen Glubber (ABM Records) juktion Haring (Manager—Camper Van Beethoven) David Ayersi Twin Tone Records/Hanager—SoulAsytum) Vince Bannon (Brastis Rig Production) Strategles & Tactics of Radio Promo (Majestic) Linda Kirshijan (Hgr Nat) Album Promotion CBS Records) (Moderator) Ray Gmener (Elektra Records) Agi Gintelli (Letter Survey: On The Edge of the Euromarket (Outhy/Columbia) Ruud Jacobi (Managing Dir. Boudisque Records) (Moderator) Drik DeVries (Ngran Records) Bert Burms (Indiac) Richard Denekamp (CBS Records) Peter Schoonhaven (The Company) Fred Berkhour (Europop Boudisque) Music Video Association Meeting (Kem/Sullivan) Boom

supm An Apple Computer Phillip Glass Concert (North and South Ballrooms)

#### WEDNESDAY JULY 20

Pop Radio & Record Company Face-Off (North Ballroom) rop nacio a Record Company Face-Off (North Ballroom) Contemporary Marketing & Promo (South Ballroom) Craig Kostich (VP Contemporary Music, Warner Bros Penercht (Medeuter) Craig Kostch (VP Contemporary Music, W/ Records) (Moderator) Nitk Cucci (Rough Trade Records) Mark Kaiss (Ceffen Records) Fred Ehrlich (CBS Records) Fred Ehrlich (CBS Records) Andrew Kipnes (AAM) Randy Roberto (Polygram Records) Marty Diamond (Un Records) Music Technology 2001 (Aaro) Paul Rice (Manager, Sam Ash) (Moderator)

#### Pool Directors & Labels (Schubert) Mark Beaven President, Advanced Alternative Media)

Mark Bezven, IPresident, Advanced Alternative Media) (Moderator) Shaye SuBwood (Warner Brothers Records) Bobby Daws (SURE) Dan Miler (Dise Dance Kings) Karen Kennedy (North Texas Dance Mulic Assoc) Danne (FUT) Jimes Impact Record Pool) International Licensing & Sub-Publishing (Majestic) Kendail Mitter Esq. (Wood: Williams, Ralaisty & Harris) (Moderator) Inderator) Roderator) Booking Track Dates (Duffy/Columbia) Vito Bruno (Palladium) (Moderator) Boo Cavano (Bob Cavano Enterpraes Inc.) Colin Duve (Bioh Sharry Enterprises) John Ade (General Talent, International) Don Nedler (Milfadden Venturei DNA Management) Betty Kelapre (Betty Of Tory) Rose Cooley (ICM) Boban (Dance Musc Report) Boban (Dance Musc Report) Managers (North Bailroom) Managers (North Ballroom) jeff Rowland (EM) (Moderator) Bill Curbahley Johny Zaula (Mejaforce Records Crazed Management) Nightclubbing (South Ballroom) Frank Rocci (Go-Owner, The World) (Moderator) Michael Alig (Scenemaker) Nich Trudoke Discotropelikg Bash Organization) Toshais: Umeza (Odeon Nightclub Farnah International) Dean McGovern (Alcohof Salad/Lhasland) Recording Engimeers (Attor) Kurt Munkacs (The Luing Room/Euphorbia Prod) (Moderator) Bob Ludwig (Matterdisk)

Kurt Munikaci (The Lung Room/Euphorbia Prod) Moderator) Bob Ludwig (Materdisk) RAB Radio (Schubert) Graham Armstrong (The RAB Report) (Moderator) jack Patterson (KDAR Radio—LA) Lyn Tolliver (WZAK Radio—Cleveland) jmmy Smith (KKDA Radio—Dailai) Fred Buggi (WBLS Radio—Man) Alternative Press (Majestic) Verion Reid (ArtsstLving Colour. Epic Records) Moderator) Soott Bicker (Option) Reyne Cuccuro (Rockpool) Hirr Allen (High Hop Activits/Media Astasin) Brian Culima (SPIN Magazine) Greg Basadon (The Big) jack Rabid (The Big Takeover) The Big Chill: Canadian Synchronization and Copyright Developments (Duffy/Columbia) juie Lipsui, (Presden, Hit & Run/Liptervices) (Moderator) Paul Berry (CMRRA) Ronald Genz (The Clearinghouse Limsed) Thomas A. Dickerson. Eq. 1000 3:00pm Remixers (North Ballroom) &J Bruce Forest (Moderator) Will Sokolov (Sleeping Bag Retords) Ken Komisar (Atlantic Records)

Ken Komsar (Atlantic Records) David Cole Video Programmers (South Ballroom) Mitch Rowen(Publisher, CVC Video Report)(Moderator) Steve Leeds (MTV Networks) Jies Auhold (Mightracks) Jies Auhold (Mightracks) Wiley Couley (Tracks & Facts) Wally Auby (Misic Vedeo Connection) Darryl Ohrt (Automatc) Constance Woolinger (Hit Video USA) Kate Ingram (U TV) Luis Perego

Luis Perego On The Road: Live Act Touring (Astor) Ine Plotkin (Radio City Music Hail Productions

joe Polisin (Fullo City) Hole Chain Productions) (Moderator) 3:00pm International Radio Survey: The Sounds Heard Round The World (Schubert) Les Harding (Veronca Broadcasting) (Moderator) Rainer Cabans (Radio Hamburg) Going It Alone: Independent Record Production & Marketing (Majestic) John Bakind (Earc Dr. New Music DistributionServce) (Moderator) Larry Starkey, Esq. Rick Brown (Molingio) Ellioti Sharp (Zoar Records/Dossier Records) Kramer (Mostank, NYShimmy Disc) Small Club Booking Conclave (Duthy/Columbia) Carol L. Schutzbark (Precident, Modern Music & Entertainment) (Leader) Silopin

Entertainment, South Ballroom) Artists (North & South Ballroom) Rudal (Nightide Entrepreneur, The Tunnel) (Moderatör) Andy Summers John "Jelbjeam" Bentez Dave Stewart Michael Callen Henry Rollins



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		2 JULY 1988
	MUSIC WEEK	
Compiled by Gallup for the BPI, <i>Music Week</i> and BBC based on a sample of 500 record outlets. Incorporating 7", 12", Cassettes & CD single sales.	ΝΛΛΙ	Records to be featured on this week's Top of the Pops
Nol IOWE YOU NOTHING		53 57 BEST OF MY LOVE Dee Lewis Spitfire/Mercury/Phonogram DEE 3(12) (F)
2 4 THE TWIST (YO, TWIST) Fat Boys/Chubby Checker Tin Pan Apple/Urban/Polydor UR8(X) 20 (F)		54         46         BLUE MONDAY 1988 New Order         Factory FAC 737 (12 - FAC 73R) (P)
3 BOYS (SUMMERTIME LOVE) Sabrina Ibizo/London IBIZ(X) 1 (F)		55 58 THIS IS LOVE George Harrison Dark Horse/WEA W 7913(T) (W)
4 8 IN THE AIR TONIGHT (88 Remix) Phil Collins Virgin VS(T) 102 (E)		56 70 I KNOW YOU'RE OUT THERE SOMEWHERE Moody Blues Polydor POSP(X) 921 (F)
5 6 TRIBUTE (Right On) The Pasadenas CBS PASA(T) 1 (C)	XA: A.C.F.F	57 67 PAINTED MOON The Silencers RCA HUSH(T) 1 (BMG)
6 9 BREAKFAST IN BED UB40 (with Chrissie Hynde) DEP International/Virgin DEP 29(12) (E)		58 HEW HAPPY EVER AFTER Julia Fordham Circa/Virgin YR(T) 15 (E)
7 24 PUSH IT/TRAMP Salt 'n Pepa Champion CHAMP (12)51:ffrr/London FFR(X) 2 (BMG/F)		59         72         GOOD LOVE Meli'sa Morgan         Capitol (12)CL 483 (E)
8 2 DOCTORIN' THE TARDIS The Timelords KLF Communications KLF 003(T) (I/RT)		60 45 THEME FROM S-EXPRESS C S-Express Rhythm King/Mute LEFT 21(T) (I/RT)
O 5 WILD WORLD		61 60 LEADER OF THE PACK Joan Collins Fan Club 10/Virgin TEN(X) 227 (E)
10 26 FAST CAR	UIL	62 44 SIMPLY IRRESISTIBLE Robert Palmer EMI (12)EM 61 (E)
Image: Chapman         Northing's Gonna Change My Love For You           36         Nothing's Gonna Change My Love For You           Glenn Medeiros         London LON(X) 184 (F)	The second	63 WE'VE GOT THE JUICE Derek B Tuff Audio/Phonogram DRKB 2(12) (F)
12 7 VOYAGE VOYAGE (Remix) Desireless CBS DESI(T) 2 (C)		64 38 CHECK THIS OUT L. A. Mix Breakout/A&M USA(T) 629 (F)
13 11 CHAINS OF LOVE Remix Erasure Mute (12)MUTE 83 (I/RT/SP)		65 41 THE KING OF ROCK 'N' ROLL Prefab Sprout Kitchenware/CBS SK(X) 37 (C)
14 17 WAP-BAM-BOOGIE/DON'T BLAME IT ON THAT GIRL Matt Bianco WEA YZ 188(T) (W)		66 69 CUDDLY TOY Roachford CBS ROA(T) 2 (C)
15 21 TOUGHER THAN THE REST Bruce Springsteen CBS BRUCE(T) 3 (C)		67 61 ROLL WITH IT Steve Winwood Virgin VS(T) 1085 (E)
16 18 YOU HAVE PLACED A CHILL IN MY HEART Eurythmics RCADA(T) 16 (BMG)		68 DROWNING IN THE SEA OF LOVE The Adventures Elektra EKR 76(T) (W)
17 31 I WILL BE WITH YOU 7 5. 17 31 I WILL BE WITH YOU 7 5. 7 20 7 7. 5 31 7 20 7. 5 31 7 20 7. 5 31 7 20 7. 5 31 7 20 7. 5	Harden L. L. Statistics and the	69 64 NO CLAUSE 28 Boy George Virgin BOY 106(12) (E)
18 32 MAYBE (We Should Call It A Day)	and the second	70 MENT THE DEAD HEART Midnight Oil Sprint/CBS OIL(T) 2 (C)
10 12 GOT TO BE CERTAIN		71 USW PUSH THE BEAT Mirage Debut/Passion DEBT(X) 3050 (A)
20 CAR WASH/IS IT LOVE YOU'RE AFTER	STREET, SP	72 C DREAMING OMD Virgin VS 987(12) (E)
Rose Royce         MCA MCA(T) 1253 (F)           THERE'S MORE TO LOVE	11	73 51 DON'T GO Hothouse Flowers Hrr/London LON(X) 174 (F)

21 PROVISION CD Scritti Politti Virgin V 2515
28 JACK MIX IN FULL EFFECT CD Mirage Stylus SMR 856
20 THE INNOCENTS • CD Erasure Mute STUMM 55
24 <sup>18</sup> LOVE • CD Aztec Camera Warner Brothers WX 128
25 <sup>13</sup> BROTHERS IN ARMS ******* CD Dire Straits Verligo/Phonogram VERH 25
26 17 EVERYTHING • CD Climie Fisher EMI EMC 3538
27 NEW OUTRIDER CD Jimmy Page Geffen WX 155
28 <sup>33</sup> SAVAGE ★ CD The Eurythmics RCA PL 71555
29 21 SUR LA MER CD The Moody Blues Polydor POLH 43
30 24 HEART • CD Heart Copital EJ2403721
31 25 THE CHRISTIANS ** CD The Christians Island ILPS 9876
32 39 BRIDGE OF SPIES *** CD T'Pau Siren/Virgin SRNLP 8
33 26 THE FIRST OF A MILLION KISSES • CD Fairground Attraction RCA PL 71696
34 29 BACK ON THE ROAD CD Various SMR 854
35 61 TUNNEL OF LOVE ★ CD Bruce Springsteen CBS 460270-1
31 HEARSAY ★ CD Alexander O'Neal Tabu 450936-1
37 37 PET SHOP BOYS, ACTUALLY *** CD Pet Shop Boys Parlophone PCSD 104
38 19 SIXTIES MIX 2 • CD Various Stylus SMR 855
39 The Georgia Satellites Elektra EKT 47
40 62 KICK • CD INXS Mercury/Phonogram MERH 114
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<b>47</b> <sup>43</sup>	STAY ON THESE ROADS • CD A-Ha Warner Brothers WX 166
48 44	NOW! 11 ** CD Various EML/Virgin/PolyGram NOW 11
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<b>51</b> <sup>30</sup>	OUT OF ORDER O CD Rod Stewart Warner Brothers WX 152C
52 NEW	THE REAL CHUCKEEBOO CD Loose Ends Virgin V 2528
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<b>54</b> 41	LOVESEXY  CD Prince Paisley Park WX 164
<b>55</b> 53	WILL DOWNING CD Will Downing 4th + B'Way/Island BRLP 518
<b>56</b> <sup>55</sup>	INTRODUCING THE HARDLINE **** CD Terence Trent D'Arby CBS 450 911-1
<b>57</b> <sup>38</sup>	THE COLLECTION CD Frankie Valli/Four Seasons Telstar STAR 2320
<b>58</b> 46	VIVA HATE • CD Morrissey HMV/EMI CSD 3787

<b>79</b> 68	FLOODLAND • CD The Sisters Of Mercy	Merciful Release/WEA MR 4411
80 60	TOUGHER THAN LEATHER CD Run DMC	Profile London LONLP 38
<b>81</b> 82	THE CIRCUS ★ CD Erasure	Mute STUMM 35
<b>82</b> 95	HYSTERIA * CD Def Leppard	Bludgeon Riff/Phono HYSLP 1
83 RE	BORN IN THE USA *** CD Bruce Springsteen	CBS 86304
<b>84</b> 54	ALCHEMY - DIRE STRAITS LIVE Dire Straits	* CD Vertigo/Phonogram VERY 11
<b>85</b> <sup>66</sup>	HOUSE HITS CD Various	Needle/Serious HOH188
<b>86</b> <sup>72</sup>	WHITNEY HOUSTON *** CD Whitney Houston	Arista 206978
<b>87</b> 74	JOY CD Teddy Pendergrass	Elektra EKT48
88 90	INVISIBLE TOUCH *** CD Genesis	Virgin GENLP 2
<b>89</b> 67	OOH YEAH! CD Daryl Hall & John Oates	RCA 208985
<b>90</b> 77	BAD ANIMALS * CD Heart	Capitol ESTU 2032
<b>91</b> <sup>89</sup>	SEVENTH SON OF A SEVENTH	SON • CD EMI EMD 1006
<b>92</b> <sup>76</sup>	LIVE IN THE CITY OF LIGHT * Simple Minds	CD Virgin SMDL 1
<b>93</b> 97	WOW! • CD Bananarama	London RAMA 4
<b>94</b> 92	WHENEVER YOU NEED SOMEB	ODY **** CD RCA PL 71529
<b>95</b> 87	ODYSSEY CD Yngwie J. Malmsteen	Polydor POLD 5224
<b>96</b> <sup>73</sup>	BY ALL MEANS NECESSARY CD Boogie Down Productions	Jive HIP 63
<b>97</b> 94	TURN BACK THE CLOCK * CD Johnny Hates Jazz	Virgin V 2475
<b>98</b> <sup>70</sup>	CLOSE CD Kim Wilde	MCA MCG 6030
<b>99</b> <sup>75</sup>	MAKING MOVIES ** CD Dire Straits	Vertigo/Phonogram 6359034
100 RE	TOP GUN (OST) ★ CD Various	CBS 70296

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'e

mpet Tired Of Getting Pushed Around

45 Voice Of The Beehive | Say Nothing 45 Kenny Loggins Danger Zone 47 Freddie McGreggor That Girl (Groovy Situation) 47 Chris Rea Loving You Again 47 Adonis; 2 Puerto Ricans Do It Property (No Way Back) 47 Slayer Reign In The Blood LP 47 Mark Almond Ruby Red 48 Then Jerico Muscle Deep 48 The The Infected 48 Woodentops Wooden Foot Cops On The Highway LP \*49 Joy Division Atmosphere 49 Various lack Trax LP 2 2 51 Heaven 17 Trouble Hot 51 Sugarcubes Deus 2 51 Win Cheers LP 3 Billy O 52 Kane Gang Don't Look Any Further 3 The Beat 53 Faith No More We Care A Lot Eric Clapto 3 54 Yello with Shirley Bassey Rhythm Divine Madonna Who 55 Darlene Davis I Found Love Communards F 55 Hipsway Long White Car 10C.C. The Best ( 56 Sugarcubes Cold Sweat **Kiss** Crazy Nights Run DMC Christmas In Hollis 56 5 Magnum Wings Of Martin Stephenson and the Daintees Trouble Town Joyce Sims Come Ir 58 5 Various House Sounds Of Chicago, Vol II LP 58 6 **Erasure** The Circus 60 Depeche Mode Little 15 The Cure Kiss Me Kis 6 60 Wally Jump Junior Turn Me Loose 7 Heart Bad Animals Glen Medeiros Nothings Gonna Change My Love For You **ABC** Alphabet City \* 61 7 61 Jock Mix I Hoose Nations All About Eve All At 7 Men They Couldn't Hang Colours 61 **Dio** Dream Evil 8 61 Dollar We Walked In Love Lloyd Cole & The 9 Run DMC My Adidas/Peter Piper 62 9 Inxs Kick 62 This Years Blonde Madonna Medley 9 Various The Island 63 Win Super Popoid Grove 10 The Who Who's Gwen McRae All This Love - That I'm Giving 63 10 Rush Hold Your 64 Slayer Criminally Insane 11 Derek B. Bul \*64 All Systems Go Pop Musique 12 Status Qua 65 Soup Dragons Soft As Your Face 12 Shadows Then Jerico Let Her Fall 13 Run DN 65 65 Sugarcubes Birthday 14 Sugai 66 Pop will eat itself There Is No Love Between Us Anymore 14 Du: 67 Chris Rea Joys Of Christmas ° 14 T **Climie Fisher** Love Changes Everything 67 15 67 Poison Talk Dirty To Me 15 68 Gene & Jim Shake 68 Love & Money Love & Money Broken English Love On The Side 69 69 Cabaret Voltaire Don't Argue 70 Martin Stephenson & The Daintees Boat To Bolivia LP 72 Woodentops Love Affair With Everyday Living 73 Chris Rea Que Sera \* 73 Dee Lewis Best Of My Love

74 Soup Dragons Head Gone Astray

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Beehive I Walk The Earth In Who Knows What Evil rner Break Every Rule ge Jack Mix VII /as Not Was Out Come The Freaks Kane Gang Motortown



Highest position 1 Communards Don't Leave Me This Way 1 Jackie Wilson Reet Petite 1 Steve Silk Hurley Jack Your Body The Firm Star Treking 1 1 Los Lobos La Bamba 1 S-Express Theme from S-Express 1 Time Lords Doctorin-The Tardis 1 Erasure Innocents LP 2 Bomb The Base Beat Dis 2 Erasure Sometimes 2 Chris Rea Dancing with Strangers LP 2 Smiths Queen Is Dead LP 2 Smiths Strangeways Here We Come LP 2 Hot House Flowers People LP **3** Bananarama Love In The First Degree 3 New Order Blue Monday 3 Jackie Wilson Sweetest Feeling 3 New Order Substance LP New Order True Faith 4 Communards Never Can Say Goodbye Man To Man Male Stripper 21 Mirage Jack Mix II 22 Sabrina Boys/Summertime Love 22 Communards Red LP 23 Bananarama | Want You Back 23 Cookie Crew Rok Da House 24 Erasure Ship Of Fools 26 **Erasure** Circus 26 DJ Sven & Miker-G Holiday Rap 28 6 Erasure Circus LP 30 Dollar Oh L'Amour 30 Joyce Sims Come Into My Life 30 7 Erosure Victim Of Love 31 **Boogie Box High Jive Talking** 7 \* 32 Bananarama Venus 8 8 Communards So Cold The Night Lulu Shout 8 8 Run DMC Walk This Way House Nations & Rude Boys of House House Nations 8 8 Mirage Jack Mix IV Fine Young Canibals Ever Fallen In Love 9 Freddie McGreggor Just Don't Wanna Be Lonely Farley Jack Master Funk Love Can't Turn Around 10 Smiths Sheila Take A Bow 10 11 Hot House Flowers Don't Go \*11 Erasure Chains Of Love 11 Smiths Panic 12 Star Turn on 45 Pints Pump Up The Bitter Simon Harris How Low Can You Go 12 12 Erasure It Doesn't Have To Be Like That Smiths Shop Lifters Of The World Unite 12 Glen Hoddle & Chris Waddle Diamond Lights 12 12 Chris Reg Let's Dance

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PLATINUM SUPPLEMENT PAGE 5

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14 Sugar

15 House Ma

15 Jackie Wilso

\*15 Voice Of The Be

16 Run DMC It's Tricky

16 Depeche Mode Strange

17 Tom Jones It's Not Unusua

17 Depeche Mode Question Of T

18 2 Guys, A Drum Machine & A

18 Los Lobos Come On – Let's Go

Broken English Commin' On Strong

19 Richard Clayderman Songs Of Love LP

18 Then Jerico The Motive

20 Bananarama I Can't Help It

21 Communards You Are My World

Depeche Mode Behind The Wheel

Depeche Mode Never Let Me Down

Smiths I Started Something I Couldn't Finish

Smiths Last Night | Dreamt Somebody Loved Me

Communards There's More To Love

34 Paul McCartney Only Love Remains

Run DMC Runs House

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35 Then Jerico First LP

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Radio Heart featuring Gary Numan Rad

Various House Sounds Of Chicago Vc

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41 Bananarama More Than Pl

Various House Sounds Of Chica

Salt'N'Pepa Push It

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32 Bananarama Trick Of The Night

33 David Bowie Time Will Crawl

34 Joyce Sims Lifetime Love

20 New Order Touched By The Hand Of God

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Various Upfront 5 LP

Various Upfront 4 LP

Joyce Sims Walk Away

**Bananarama** Wow LP

The The Heartland

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Mick Jagger Primitive Cool LP

Dead Or Alive Brand New Lover

Mick Jagger Let's Work

**Communards** For A Friend

**Communards** Tomorrow

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Run DMC Tougher Than Leather LP

Smiths Girlfriend In A Coma

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rom A Gun 't Complaining ply Shadows ougher Than Leather bes Life's Too Good Springfield The Silver Collection The Infected **suxise & The Banshees** Through The Looking Glass Roger Whittaker His Finest Collection James Brown The Best Of James Brown 18 Jean Michel Jarre In Concert Lyon/Houston Richard Clayderman Songs Of Love 19 Zodiac Mindwarp & Love Reaction Tattoed Beat Messiah 20 22 James Last By Request

24 O.S.T. La Bamba Van Morrison Poetic Champions Compose 26 26 Bananarama Wow 30 That Petrol Emotion Babble 31 John Cougar Mellencamp Lonesome Jubilee 35 Then Jerico First (The Sound Of Music) 38 Various House Sounds Of Chicago II 38 Boogie Down Production My Philosophy/Stop The Violence 39 Martin Stephenson & The Daintees Gladsome Humour And Blues 40 Various House Sounds Of Chicago III Kane Gang Miracle 41 43 Kingdom Come Kingdom Come Elton John Live In Australia 43 43 Gerry Rafferty North And South Slayer Reign In The Blood 47 Was Not Was What's Up Dog Yello One Second 48 Woodentops Wooden Foot Cops On The Highway Fat Boys Crushin' Herbert von Karajan The Essential Karajan Warlock Triumph And Agony Courtney Pine Destiny Song Phil Lynott & Thin Lizzy Soldier Of Fortune Black Sabbath The Eternal Idol Pepsi And Shirlie All Right Now The Bible Eureka L.A. Guns L.A. Guns

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# TOP FORTIES

Contractory of the local division of the loc			
1*	2	DIRTY DIANA, Michael Jackson	Epic
2	1	FOOLISH BEAT, Debbie Gibson	Atlantic
3*	5	THE FLAME, Cheap Trick	Epic
4	4	MAKE IT REAL, The Jets	MCA
5	6	THE VALLEY ROAD, Bruce Hornsby & The Ronge	RCA
6*	9	MERCEDES BOY, Pebbles	MCA
7*	10	POUR SOME SUGAR ON ME, Def Leppard	Mercury
8*	11	NOTHIN' BUT A GOOD TIME, Poison	Enigma
9*	16	NEW SENSATION, INXS	Atlantic
10	3	TOGETHER FOREVER, Rick Astley	RCA
11*	15	NITE AND DAY, Al B. Sure	Warner Bros
12	8	ALPHABET ST., Prince	Paisley Park
13	14	I STILL BELIEVE, Brenda K Storr	MCA
14	12	KISS ME DEADLY, Lita Ford	RCA
15*	19	HOLD ON TO THE NIGHTS, Richard Marx	Manhattan
16	7	ONE MORE TRY, George Michael	Col/CBS
17	18	BEDS ARE BURNING, Midnight Oil	Col/CBS
18*	20	LOST IN YOU, Rod Stewart	Warner Brothers
19*	21	RUSH HOUR, Jane Wiedlin	Manhattan
20*	23	HANDS TO HEAVEN, Breathe	Virgin
21*	29	ROLL WITH IT, Steve Winwood	Virgin
22*	28	MAKE ME LOSE CONTROL, Eric Carmen	Arista
23	13	CIRCLE IN THE SAND, Belinda Carlisle	MCA
24*	30	PARADISE, Sode	Epic
25	27	TALL COOL ONE, Robert Plant	EsParanza
26*	32	PARENTS JUST DON'T, D.J. Jazzy Jeff & The Fresh Prince	Jive
27 <b>*</b>	34	SIGN YOUR NAME, Terence Trent D'Arby	Col/CBS
28*		1-2-3-, Gloria Estefan & Miami Sound Machine	Epic
29	17	EVERYTHING YOUR HEART, Dary! Hall & John Oates	Arista
30 *		THE COLOUR OF LOVE, Billy Ocean	Jive
31#		JUST GOT PAID, Johnny Kemp	Col/CBS
32		SUPERSONIC, J.J. Fad	Ruthless
33*		DO YOU LOVE ME, The Contours	Motown
34*	-	I DON'T WANNA LIVE WITHOUT YOUR LOVE, Chicago	Reprise
35*	-	I SHOULD BE SO LUCKY, Kylie Minogue	Geffen
36*	-	I DON'T WANNA GO ON WITH YOU LIKE THAT, Elton John	MCA
37		NAUGHTY GIRLS (NEED LOVE TOO), Samantha Fox	Jive
38*		LOVE CHANGES (EVERYTHING), Climie Fisher	Capitol
39 *		TROUBLE, Nia Peeples	Mercury
40	35	HEART OF MINE, Boz Scaggs	Col/CBS

#### 

1	1	OU812, Van Halen	Warner Brothers
2	2	FAITH, George Michael	Col/CBS
3*	3	HYSTERIA, Def Leppard	Mercury
4#	5	DIRTY DANCING, Original Soundtrack	RCA
5	4	OPEN UP AND SAY AHH! Poison	Enigma
6*	6	SCENES FROM THE SOUTHSIDE, Bruce Hornsby & The Range	RCA
7*	8	STRONGER THAN PRIDE, Sade	Epic
8	7	APPETITE FOR DESTRUCTION, Guns & Roses	Geffen
9	10	TOUGHER THAN LEATHER, Run-D.M.C.	Profile
10	9	SAVAGE AMUSEMENT, Scorpions	Mercury
11	13	NOW AND ZEN, Robert Plant	Esparanza
12	12	INTRODUCING THE, Terence Trent D'Arby	Col/CBS
13*	15	MORE DIRTY DANCING, Original Soundtrack	RCA
14	11	LET IT LOOSE, Gloria Estefan/Miami Sound Machine	Epic
15	14	BAD, Michael Jackson	Epic
16+	20	TRACY CHAPMAN, Tracy Chapman	Elektra
17*	18	KICK, INXS	Atlantic
18	16	PEBBLES, Pebbles	MCA
19	17	LOVESEXY, Prince	Paisley Park
20	19	OUT OF THE BLUE, Debbie Gibson	Atlantic
21*	21	LAP OF LUXURY, Cheap Trick	Epic
22	22	DIESEL AND DUST, Midnight Oil	Columbia
23*	24	CONSCIOUS PARTY, Ziggy Marley	Virgin
24	23	WHENEVER YOU NEED SOMEBODY, Rick Astley	RCA
25*	28	IN EFFECT MODE, AI B. Sure!	Warner Brothers
26	26	MAKE IT LAST FOREVER, Keith Sweat	Vintertainment
27 <b>*</b>	30	EVEN WORSE, "Weird Al" Yankovic	Rock 'N' Roll
28	25	PRIDE, White Lion	Atlantic
29*	33	HE'S THE D.J., I'M THE RADIO, D.J. Jazzy Jeff	Jive
30	27	SEVENTH SON OF A SEVENTH SON, Iron Maiden	Capitol
31*	31	RAM IT DOWN, Judas Priest	Columbia
32*	34	LITA, Lita Ford	RCA
33*	35	RICHARD MARX, Richard Marx	Manhattan
34	29	OOH YEAH! Hall & Oates	Arista
35*	38	OUT OF ORDER, Rod Stewart	Warner Brothers
36	32	PERMANENT VACATION, Aerosmith	Geffen
37*	37	MAGIC, The Jets	MCA
38	39	TIFFANY, Tiffony	MCA
39	36	COLORS, Original Soundtrack	Warner Brothers
40	40	HEAVEN ON EARTH, Belinda Carlisle	MCA
-	-		or

Charts courtesy Billboard, July 2, 1988 
Bullets are awarded to those
products demonstrating the greatest airplay and sales gain.

A & R LP REVIEWS

STOCKIT JETHRO TULL: 20 Years Of.

Chrysalis T BOX 1. Twenty years and 65 tracks of one-legged whimsey. Extracts, lives and unavailables from an enduring beast, often vilified, but always popular. Bombastic, "vernacular and verbose", but fun-time for the fans as this should be an essential purchase. Make sure they know about it, as it's an excellent collection. DH

AR KANE: 69. Rough Trade. Rough 119. This is one of the most invigorating and refreshing debuts of the year. Perhaps its most endearing quality is the fusion of often abrasive guitar work and vocal screams with sporse, casual rhythms that over the 10 tracks creates a collage of atmospheres. Strangely seductive.

BARRY WHITE: The Collection. Mercury BWTV 1. Aesthetically he's the equivalent of an obscene phone-call set to music. All these songs about sex — and they include all your faves — are a mere hors d'oeuvres until he gets the real thing, and there are plenty for whom this is the perfect Best Of. One for the ladies, of course, but, watch them queue.

BILLY IDOL: Idol Songs, 11 Of The Best. Chrysalis BIL TVD1. Lip-curler returns with another compilation which serves as a meaty update of his 1985 release Vital Idol. The tracks include perennial rock bop White Wedding and the reclining hits from last year's Whiplash Smile album. With a special limited edition including 12 inch versions of selected tracks, this should sell admirably to both Idol devotees and fringe followers. SW

PAT BENATAR: Wide Awake In Dreamland. Chrysalis CHR 1628. Though her hits album went top 10 last year this is Benatar's first new set since 1986. Much will depend on the fate of the single All Fired Up but the dynamism of her voice and the hard rock arrangements deserves to make the album a success.

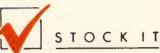
JO ANN KELLY: Jo Ann Kelly. Open 001. Distribution: Revolver/Cartel. Kelly has Britain's best traditional blues voice but her album releases are infrequent. This alone will guarantee healthy sales among the folk/blues fraternity but specialist radio play and her regular gigging may create wider interest. Crisply produced this contains Kelly originals as well as standards. DL



JIMMY BARNES: Freight Train Heart. Geffen 924 146. Barnes (ex-Cold Chisel) has made an album which bears comparison with Bon Jovi and has similar crossover potential. Many of the songs should be singles and one or two could be hits. Star guests like Cain and Neal Schon (Journey), Jon Farriss (INXS, and like Barnes, from Oz) and Huey Lewis make this a notable album for which great commercial success can be clearly predicted.

MOODY BLUES: Sur Le Mer. Polydor POLH 43. The Other Side Of Life proved to be a fine comeback album for the band and this repeats the same formula. The sound is urgent and contemporary though no other song matches the well-crafted single I Know You're Out There Somewhere. Already charting, the album's long-term sales will depend on its appeal beyond the Moodies faithful. **DL** 

THREE O'CLOCK: Vermillion. Paisley Park 925 717-1. It was inevitable that these US psychedelic moodists would bump into Prince eventually. Vermillion is a splash of love explosions, neon telephones and mock sitars, but the Sixties' fascination has an Eighties' application, so don't be too flabbergasted if the Threes strike oil as a butch Bangles. Shamelessley retrograde pop music — this is what the crowd are after.



THE RAMONES: Ramones Mania. Sire 925 709-1. On this double LP you can follow the brat-beating progress from those early days and marvel at their stamina. All the faves are here, Sheena Is A Punk Rocker, Pinhead, Teenage Lobotomy, right up to Howling At The Moon and Rock 'n' Roll Highschool and, as a showcase for new Blitzkrieg Boppers, it's a healthy wealth of grinding, short sharp shocks. Gak! How time flies. **DEH** 

THE LILAC TIME: Phonogram/Fontana SFLP 6. Stephen Duffy makes a low-profile return in the guise of this charming collection of fanciful pop songs. That mellow vocal is backed by a folky mesh of twangs and strums, all gelled with pristine production and an often chuntering beat. More subdued than Duffy's Kiss Me-style creations, sales may be slow to start but hold out for word to get round.

THE SUN AND THE MOON: The Sun And The Moon. Geffen 924 182. Ex-Chameleons Mark Burgess and John Lever return with a new band and a familiar sound. Again the guitars are up-front swinging the joyous tempo of the songs led by Burgess' drifting but commanding vocals. But this time the emphasis is more on songs than moods, which should push them in the right direction.

SKIN: Shame Humility Revenge. Product Inc PROD 11. Second of two albums recorded in 1986 by Swans members Michael Gira and Jarboe and is forced along by a death march beat and deep, droning vocals complemented by delicate acoustic guitar and haunting keyboard sounds. The momentous, unswerving dark shades of emotion come as a bitter blow but the after-effect of its savage beauty is both sense-numbing and addictive.

BEAT CRAZY this week: Dave Cavanagh, Dave E Henderson, Duncan Holland, Dave Laing, Nick Robinson, John Tobler and Selina Webb.

#### HEAVY METAL ALBUMS

Nº.	Non" Title, Artist	Label, Catalogue N
his Lost	n on <sup>th</sup> Title, Artist	
1 -	AIN'T COMPLAINING Status Quo	Vertigo VERH 58 (F
2 -	OU812 Van Hoten	Warner Brothers WX177 (W
3 2	ODYSSEY Yngwie J Malmsteen	Polydor POLD 5224 (F
4 -	SURVIVE Nuclear Assoult	Under One Flag FLAG 21 (F
5 4	SEVENTH SON OF A SEVENTH SON Iron Maiden	EMI EMD1006 (E
6 10	HITS OUT OF HELL Meat Loaf	Еркс 4504471 (С
7 -	RAM IT DOWN Judas Priest	CBS 4611081 (C
8	OPERATION: MINDCRIME Queensryche	Monhattan MTL1023 (E
9 3	SAVAGE AMUSEMENT Scorphons	Horvest SHSP4125 [E
10 6	HYSTERIA Def Leppard	Bludgeon Riffola HYSLP 1 (F
11 1	OPEN UP AND SAY AHH! Porson	Capital EST2059 (E
12 -	SECOND SIGHTING Frehley's Comet	Megaforce/Atlantic 7818621 (W
13 8	WHITESNAKE 1987 Whitesnake	Liberty EMCP3528 (E
14 15	APPETITE FOR DESTRUCTION Guns 'N' Roses	Geffen WX125 (W
15 23	RECKLESS Bryan Adam	A&M AMA5013 (F
16 5	WINGS OF HEAVEN Magnum	Polydor POLD 5221 (F
17 18	BAT OUT OF HELL Megt Loaf	Cleveland International EPC82419 (C
18 -	ALL SYSTEM'S GO Vine Vincent's Invasion	Chrysolis CHR1626 (C
19 11	BLOW UP YOUR VIDEO AC/DC	Atlante WX144 (W
20 7	SO FAR, SO GOOD SO WHAT! Megadeth	Copital EST2053 (E
21 9	THE NUMBER OF THE BEAST Iron Marden	Para and a second s
	SLIPPERY WHEN WET Bon Jon	Fame/EMI FA3178 (E
	TIME ODYSSEY Vinney Moore	Ventgo VERH 38 (F
23 -		Squawk/Vertigo VERH 60 (F
24 22	KINGDOM COME Kingdom Come PYROMANIA Def Leppard	Polydor KCLP1 (F
25 21	THE NEW ORDER Testament	Mercury VERS 2 (F
26 -		Megaforce/Atlantic 7818491 (W
27 17	POWERSLAVE Iron Maiden	EMIPOWER 1 (E
28 -	NO PLACE FOR DISGRACE Flotsam & Jetsam	Roadrunner RR95491 /P
29 _	THE BEST OF VANDENBERG Vandenberg	Atto 7909281 (W
30 -	STAND IN LINE Impelmen	Music For Nations MFN 87 P
31 29	LITA Lita Ford	RCA PL86397 (BMG
32 16	SKYSCRAPER David Lee Roth	Warner Brothers WX140 (W
33 20	PIECE OF MIND Iron Maiden	EMI EMA800 (E
34 12	REFUGE DENIED Sanchuary	Ep c 4608111 (C
35 14	WHITESNAKE/NORTHWINDS David Coverdale	Connaisseur Collection VSOPLP118 (P
36 13	DESTINY Saxon	EM EMC3542 E
37 25	KILLING IS MY BUSINESS AND BUSINESS IS GOOD!	Megadeth Music For Nations MFN46 (P
38 31	ELIMINATOR ZZ Top	Warner Brathers W3774 (W
39 35	MASTER OF PUPPETS Metallico	Music For Nations MFN 60 (P)
40 24	PERMANENT VACATION Aurosmit	Geffen WX126 (W

MUSIC WEEK 2 JULY, 1988

#### **Reviewed by Jerry Smith**

etc.

tive people!

soon see her competing as an opti-

mistic version of Suzanne Vega,

THE PSYCHLONES: Panic In De-

troit (Gigantic GI 02). Apparently

a riotous noise from Eureka, California,' this wonderfully downbeat version of the David Bowie classic

should perk the taste buds up while

a monotone vocal digs in under the skin. Gigantic pop for alterna-

THE CHAIRS: Size 10 Girlfriend

(Pink Halo PHO 02). The Chairs are gradually making a name for themselves with their bright, lively

songs and this is no exception as it's delivered with cutting guitars

TOO MUCH TEXAS: Hurry On Down (Ugly Man UGLY 11). Charmingly catchy number from

this Manchester band with an en-

gagingly sing-along style melody beefed up by a stiff rhythm and

some rousing acoustic guitar work. This could well be the beginning of

CAPTAIN SENSIBLE: The Toys

Take Over (Deltic DELT 1). The

good Captain continues to churn

out his quaint little ditties and this

homely number is at least a vast

improvement on his awful last sing-

an epic pop phenomenon!

and a punchy rhythm.

STOCKIT

#### THE PSYCHEDELIC FURS: All That Money Wants (CBS FURS(T) 4). After the disappointing Mid-night To Midnight album, the Furs bounce back with a stupendous new single, produced with Stephen Street, and not only featuring the return of drummer Vince Ely but also their old verve and style. Quite simply, one of our best bands are back on top having got over their infatuation with America.



LIGHTNING STRIKE: Beat Street (RCA PB 49553 (PT 49554). 3 South London rebel rockers dish up a rip-roaring debut single that gains in impact what it loses in finesse. Strikingly catchy, with backing vocals by Lone Justice's Maria McKee, it should launch their career chartwards from the beginning.

WIRE: Silk Skin Paws (Mute (12)MUTE 84). The wonderfully enigmatic Wire issue another su-perbly atmospheric, and enticingly infectious track from their excellent A Bell Is A Cup album. It remains unfathomable as to why this kind of pop can't get wider exposure.



(Rocket 5 HUCS 102). A new addition to the fine tradition of Scottish, guitar-orientated pop bands, Summerhill appear out of the long-gone Snakes Of Shake and this sterling track, with its stun-ning hooks, should make a big impact.

PATTI SMITH: People Have The Power (Arista 109 877(609 877)). The legendary Patti Smith returns from semi-retirement with this disappointing track, at least for one of Fred 'Sonic' Smith and Jimmy Iovine and previewing her LP, Dream Of Life. Still, more powerful than most and likely to do well.

**PUBLIC ENEMY:** Don't Believe The Hype (Def Jam/CBS 652833 7(652833 6). Arguably the top rap band of the moment issue this hard, bumping rhythm and its pull-nopunches lyric taken from their forthcoming It Takes A Nation Of Millions To Hold Us Back album and dancefloor action is more than certain



CRAZYHEAD: Time Has Taken Its Toll On You (Food/ Parlophone (12/10) FOOD 12). Dirty grebo rockers, Crazyhead, clean up their act and head for the charts with this slick, driving pop/ rock number. Its chanted chorus and epic guitar riffs are irresistible and success is there for the taking.

MELI'SA MORGAN: Good Love (Capitol/EMI (12)CL 483). The delectable Meli'sa Morgan re-leases the title track to her recent LP in a new Pete Hammond remix form and this very smoothly per-formed and slickly produced track could pick up crossover play.

SOUL ASYLUM: Sometime To Return (A&M AM(Y) 447). Four-piece Minneapolis outfit churn out a strikingly fresh and rivittingly raw single as their major label debut, effectively produced by Lenny Kaye and Ed Stasium and taken from their Hang Time album, which should see their reputation continue to grow.

THE BLUE OX BABES: Apples And Oranges (The International Hope Campaign) (Go! Discs GOBOB 2(12)). Go! Discs GOBOB 2(12)). Go! Discs favourite Dexys revivalists deliver another slice of upbeat, swinging Irish folk which, with its catchy Pete Wingfield produced edge should pick up plenty of Brownie points.

MIDNIGHT OIL: The Dead Heart (Sprint/CBS OIL(T) 2). With their Diesel And Dust LP and their evocative, last single, The Beds Are Burning, this Aussie band have suddenly, after all this time, picked up plenty of acclaim and this haunting track should reinforce this renewed attention.



Home Soon (Capitol/EMI (12)CL 498). Having failed, surprisingly, to repeat the US success of their first album over here, this antipodian trio look to this sparse but effective track to do the trick before the release of their second LP, Temple Of Low Men.

TANITA TIKARAM: Good Tradition (WEA WY 196(T)). Forget those young teeny-bopper girl stars and check out this talented 19 years old singer/songwriter who



LIGHTNING STRIKES: rebel rock-

# the psychedelic furs - all that money wants



THE PSYCHEDELIC FURS: back on top form

### SINGLES A&R THE OT SER CHART TOP-40-SINGLES delivers a surprisingly mature and very competent debut that should

		71 40 JIIV	ICLU
1	1	DOCTORIN' THE TARDIS	KLF Communications KLF003 (I RT)
2	3	CHAINS OF LOVE (REMIX)	Mute MUTE83 (I/RT/SP)
3	2	EVERY DAY IS LIKE SUNDAY	His Master's Voice POP169 (E)
4	4	LUCRETIA MY REFLECTION Sisters Of Mercy	Merciful Release MR45 (W)
5	5	DON'T CALL ME BABY Voice Of The Beehive	London LON175 (F)
6	8	ATMOSPHERE Joy Division	Factory FACT213 (P)
7	7	BLUE MONDAY 1988 New Order	Factory FAC737 (P)
8	9	I WANT YOUR LOVE Transvision Vamp	Polydor TVV3 (F)
9	6	MOONCHILD Fields Of The Nephilim	Situation Two SIT52 (I/RT)
10	-	THE MERCY SEAT Nick Cave and The Bad Seeds	Mute MUTE52 (I/RT/SP)
11	14	MAYFAIR The Quireboys	Survival SUR043 (A)
12	13	LOVE WILL TEAR US APART	Product Inc PROD23 (I RT)
13	10	IT'S ALL UP TO YOU The Darling Buds	Native NTV33 (I/RR)
14	12	ESCAPE FROM NEW YORK Nasty Rax Inc	ZZT NROT (W)
15	15	SOMEWHERE SOUTH Roilway Children	Virgin VS1084 (E)
16	28	MY GIRL AND ME	London LON182 (F)
17	16	AMERICAN BOYS The Rhythm Sisters	Red Rhino RED92 (I/RR)
18	-	THE BUBBLEMEN ARE COMING	Beggars Banquet BUB1 (W)
19	11	LITTLE 15 Depeche Mode	Mute (Import) LITTLE 15 (I/RT/SP)
20	19	CRYSTAL PALACE	Chrysolis BiB2 (C)
21	25	FALL DOWN (LIKE THE RAIN) The Mighty Lemon Drops	Blue Guitar/Chrysalis AZUR9 (C)
22		PEEL SESSIONS The Cure	Strange Fruit SFPS050 (P)
23	20	CAT HOUSE Danielle Dox	Awesome AOR12 (I/RT)
24	18	JESUS LOVES AMERIKA The Shamen	Ediesta CALC 069 (I/RR)
25	37	STRAP DOWN Meat Beat Manifesto	Sweatbox SOX032 (I/RT)
26	17	MIRROR PEOPLE	Beggars Banquel BEG213 (W)
27		CHURCH OF NO RETURN	Jungle JUNG40 (1/J)
28	24	AMERICA Killing Joke	EG/Virgin EG040 (E)
29	29	HIGH RISE LOW LIFE	Ghetto/Epic GTG2 (C)
30	27	SIN BIN Head	Virgin VS1037 (E)
31	30	INDIGO EYES Peter Murphy GIVE GIVE GIVE ME MORE MORE MORE	Beggars Banquet BEG210 (W)
32	22	The Wonderstuff	Polydor GONE3 (F)
33	36	DEUS The Sugarcubes OUT OF REACH	One Little Indian 7TP10 (I/NM)
34	38	The Primitives EVERY ANGEL	RCA P842011 (BMG)
35	39	All About Eve SUEDEHEAD	Eden EVEN 7 (F)
36		Morrissey BEYOND THE PALE	HMV/EMI POP1618 (E)
37	-	The Mission THE COLOURS	Mercury MYTHS (F)
38	40	The Mon They Couldn't Hang PEEL SESSIONS VOL 2	Magnet SELL6 (BMG)
39		Joy Division PEEL SESSIONS VOL 1	Strange Fruit SFPS 033 (P)
40	_	Joy Division	Strange Fruit SFPS 013 (P)

### TOP · 20 · ALBUMS

1	1	Erosure	Mute STUMM55 (I/RT/SP)
2	2	VIVA HATE Morrissey	His Master's Voice/EMI CSD3787 (E)
3	-	FLOODLAND Sisters Of Mercy	Merciful Release MR441 (W)
4	3	NOW THAT'S WHAT I CALL QUITE GOOD The Housemartins	Gol Discs AGOLP11 (C)
5	-	RAMONES MANIA The Romones	Sire 9257091 (W)
6	5	SUBSTANCE New Order	Factory FACT200 (P)
7	6	BARBED WIRE KISSES The Jesus And Mary Chain	blanco y negro BYN15 (W)
8	4	LIFE'S TOO GOOD The Sugarcubes	One Little Indian TPLPS (I/NM)
9	8	LOVELY The Primitives	RCA PL71688 (BMG)
10	9	ALL ABOUT EVE	Eden/Mercury MERH 119 (F)
11	17	WAITING FOR BONAPARTE	Magnet MAGL5075 (BMG)
12	11	CHILDREN The Mission	Mercury MISH2 (F)
13	10	EUREKA The Bible	Chrysalis CHR 1646 (C)
14	16	THIS IS OUR ART	Sire/WEA WX169 W)
15	-	HELP SAVE THE YOUTH OF AMERICA	Gol Discs AGOMLP1 (C)
16	20	RECURRENCE Railway Children	Virgin V2525 (E)
17	7	JUDGES, JURIES AND HORSEMEN Weather Prophets	Creation CRELP33 (I/RT)
18	14	DAWNRAZOR Fields Of The Nephilim	Situation Two SITUP18 (I/RT)
19	13	HOUSE OF LOVE House Of Love	Creation CRELP34 (I/RT)
20	15	BLIND Icicle Works	Beggars Banquel IWA2 (W

PATTI SMITH: more powerful than most

MUSIC WEEK 2 JULY, 1988



			2 JUL	2 JULY 1988	
TOP ·	10	0 • 4	LBU	MS	
2 7 TRACY CHAPMAN Tracy Chapman (David Kershenbaum)	Elektra EKT 44(W) C:EKT 44C/CD:960774-2	32 TRACK DOUBLE ALBUM	51 30 5 OUT OF ORDER Rod Stewart (Stewart/Taylor/Edwards)	Warner Brothers WX 152C(W) C:WX 152C/CD:925684-2	

Iracy Chapman (David Kershenbaum)     C:EKT 44C/CD:960774-2
2 513 PUSH * CB5 460629 1(C) Bros (Nicky Graham) C 460629 4 (C):460629 2
DOL SONGS: 11 OF THE BEST Chrysalis BILTVD 1(C)
Biny Idoi (Keim Porsey) C-2BILIV I/CD.BILCD I
A NEW ROLL WITH IT Virgin V 2532(E) Steve Winwood (Winwood/Tom Lord Alge) C TCV 2532 CD CDV 2532
S IN NITE FLITE * CBS MOOD4(C)
5 110 Various (Various) C MOODECA CD MOODECA TANGO IN THE NIGHT * * * * * Warner Brothers WX65/W
363         TANGO IN THE NIGHT * * * * *         Warner Brothers WX65[W]           C.WX65C CD 925471-2         C.WX65C CD 925471-2
POPPED IN SOULED OUT * * * Precious Phonogram JWWWL 1.F
Vet Wet Wet (Baker/Kroll/JWWWL/Smarties) C JWWWA 1/CD:832 726-2     HEAVEN ON EARTH * Virgin V 2496[E]
627 Belinda Carlisle (Rick Nowels) C:TCV 2496/CD:CDV 2496
B 36 DIRTY DANCING (OST) *     RCA BL 86408(BMG)
STRONGER THAN PRIDE     Epic 46049711(C)
9 8 Sade (Sade/Rogan/Pela) C-4604974/CD:4604972
456 WHITNEY * * * * * Aristo 208 141(BMG) Whitney Houston (Jermaine Jackson/Masser/Kashif) C:408 141/CD:258 141
Homouse Plowers (Clive Langer/Alan Winstanley) C.LONC 58 CD:828101-2
T3 NEW LET IT BEE Voice Of The Beehive (Collins/Jones/Etzioni) CLONC 57 (CD:828 100 2
THE HITS OF HOUSE ARE HERE K-Tel NE 1419(K)
15 CONFESSIONS OF A POP GROUP Polydor TSCMC 5(F) The Style Council (Paul Weller/Michael Talbot) C:835785 4 CD:835785 2
16 15 8 WORE DIRTY DANCING (OST)  RCA BL 86965(BMG) CBK 84965(CD-8D 84965)
10 7 MOTOWN DANCE PARTY Motown ZL 72700(BMG) Various (Various) C:ZK 72700/CD:ZD 72700
18 IN IRISH HEARTBREAT Mercury/Phonogram MERH 124(F)
Barry White (Various) C.BWTVC 1/CD:834790 2
20 23 35 FAITH * * Epic 460000 1 (C) George Michael (George Michael) C.460000 4 (C).460000 2
C:TCV 2515 CD:CDV 2515 CD:CDV 2515
22 28 2 JACK MIX IN FULL EFFECT Stylus SMR 856(STY) Mirage (Nigel Wright) C.SMC 856 (CD.SMD 856
C:CSTUMM 55/CD:CDSTUMM 55
24 1811 Aztec Camera (Various) Warner Brathers WX 128(W) C:WX 128C/CD:2422022
BROTHERS IN ARMS ++++++++++++
List C:VERHC 25/CD 824 499-2
26 17 27 EVERYTHING • EMIEMC 3538(E) Climie Fisher (Hague/Lillywhite) C:TCEMC 3538/CD:CDP 7483382
Geffen WX 155(W)
Jimmy Page (Jimmy Page) C:WX 155C/CD:924188 2
28 33 4 SAVAGE * RCA PL 71555 IBMG C:PK 71555 CD:PD 71555 CD:PD 71555
29 21 2 The Moody Blues (Tony Visconti) CPOLHC 43 (D 83376.2
<b>30</b> 24 18 Heart (Ron Nevison) C:EJ2403724 CD:CDP 746157 2 .
31 25 36 The Christians (Laurie Latham) C:ICT 9876/CD:CID 9876
BRIDGE OF SPIES * * *     Siren/Virgin SRNLP 8/E)
C.SRNMC 8/CD:CDSRN 8 C.SRNMC 8/CD:CDSRN 8
33 26 6 THE FIRST OF A MILLION KISSES RCA PL 71696(BMG) Fairground Attraction (F.Attraction/A.Moloney C:PK 71696/CD:PD 71696
CA 10 5 BACK ON THE ROAD Stylus SMR 854(STY)
Je 29 5 Various (Various) C:SMC 854
35 61 2 TUNNEL OF LOVE * CBS 460270-11(C) Bruce Springsteen (Springsteen/Landau/Plotkin) C:460270-4/CD:460270-2
76 31 48 HEARSAY * Tabu 450936-11C
37 37 42 Pet Shop Boys (Mendelsohn/Various) Parlophone PCSD 104[E] C.TCPCSD 104[CD:CDPCSD 104
Stylus SMR 855;STY
The Georgia Satellites (Jeff Glixman) C.EKTC 47/CD.960793 2
40 6226 KICK Mercury/Phonogram MERH 114(F) INXS (Chris Thomas) C:MERHC 114/CD:8327212
4 Bruce Hornsby & The Range (Dorfsman/Hornsby) C:PK 86686 (CD:PD 86686
42 27 2 I'M REAL James Brown (James Brown/Full Force) Scotti Bros/Polydor POLD 5230(F) C:POLDC 5230/CD:834755-2
THE CREAM OF ERIC CLAPTON * Polydor ECTV 1(F)
THE BEST OF OMD +
44 35 17 THE BEST OF OMD * Virgin OMD 1(E) OMD (Various) C.TCOMD 1 CD CDOMD 1
45 1610 Exter & Allen (Feman Cambell)
46 42 43 BAD * * * * * * Michael Jackson (Quincy Jones/Michael Jackson) C.450290-1 CD 450290-2
A T
48 4414 Various (Various) C.TCNOW 11/CD:CDNOW 11
49 22 3 AIN'T COMPLAINING Verigo/Phonogram VERH 58(F) Status Quo (Pip Williams) C:VERHC 58/CD:834 604-2
En real RUMOURS **** Warner Brothers K 56344(W)
50 4526 Fleetwood Mac (Fleetwood Mac/Dashut/Caillat) C:K 456344 (CD:K 256344

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BOOGIE DOWN PRODUCTIONS 96	CHIEFTAINS 18 MORRISSEY 58 # MOTOWN DANCE
	PARTY 17 + NITE FLITE 5 + NOW 11 48
BROWN James 42 BROWN James 42 CARLISLE, Belinda 8 CHAPMAN, Trocy 1 CHRISTIANS, The 31 CLAPTON, Enc/CREAM 43 CLAUE FISHER 26	O'NEAL, Alexander 36 OMD 44
	PENDERGRASS, Teddy 87 PET SHOP BOYS 37
COLLINS Phi 63,74 D'ARBY, Terence Trent 56 DEF LEPPARD 82 DEREK 8 72	* PHANTOM OF THE OPERA 76 POP. Iggy 61 PREFAB SPROUT 67
DIRE STRAITS 25 84 99 DIRTY DANCING (OST) 9 DOWNING W 55	POP Iggy 61 PREFAB SPROUT 67 PRINCE 54 * REGGAE HITS 4 78
ERASURE 23.81	RUN DMC 80 SADE 10
EURYTHMICS 28 FAIRGROUND ATTRACTION 33 FLEETWOOD MAC 6.50	SIMPLE MINDS 92 SISTERS OF MERCY. The 79
FOSTER & ALLEN 45	* SIXTIES MIX 2 38 SPRINGSTEEN Bruce 35,83 STATUS QUO 49
GENESIS B8 GEORGIA SATELUTES The 39	STEWART Rod 51 STING 73 STYLE COUNCIL, The 15
GIBSON Debbee 70 HALL, Daryl & John OATES 89	TPAU 32 THE HITS OF HOUSE ARE HERE 14
HEART 30,90 HORNSBY, Bruce & THE RANGE 41	TIFFANY 64 * TOP GUN (OST) 100 * TSOP THE SOUND OF
HOTHOUSE FLOWERS 12	PHILADELPHIA 59 U2 60
HOUSEMARTINS The 68 HOUSTON, Whitney 11,86 IDOL, Billy 3	VALLI Frankie & THE FOUR SEASONS 57
INXS 40 IRON MAIDEN 91 JACKSON, Michael 46	VAN HALEN 66 VANDROSS Luther 65 VOICE OF THE BEEHTVE 13 WET WET WET 7
JOHNNY HATES JAZZ 97 LOOSE ENDS 52 MALMSTEEN Yngwie J 95	WET WET 7 WHITE Borry 19 WILDE Kim 98
MICHAEL, George 20	WINWOOD Steve 4
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o qualify for a chart positi ust have a dealer price of EY TO CHART	on LPs, Cassettes and CDs £1.82 or more.
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51 30	5 OUT OF ORDER Warner Brothers WX 152C(W) Rod Stewart (Stewart/Taylor/Edwards) C:WX 152C/CD:925684-2
52 NEW	THE REAL CHUCKEEBOO Loose Ends (Nichol/McIntosh/Martinelli/Ware) C:TCV 2528
53 471	3 DISTANT THUNDER  Mango/Island ILP59895 F Aswad (Aswad/Ron Fair/Chris Porter) C:ICT9895 CD:CID 9895
54 41	LOVESEXY Paisley Park WX 164(W) Prince (Prince) C:WX 164C(CD:925720-1
55 5315	WILL DOWNING ALL DWARD
56 55 50	INTRODUCING THE HARDLINE AAAA
57 38	THE COLLECTION Frankie Valli/Four Seasons (Various) C:STAC 2320/CD.TCD 2320
58 46 5	
59 40 6	TSOP THE SOUND OF PHILADELPHIA Various (Various) C:CE2406/CD:NCD3406
60 69 68	THE IOCHIIA TREE AAAA
61 NEW	INSTINCT
62 81 3	
<b>63</b> 65 6	FACE VALUE * * * Virgin V 2185(E)
64 51 19	TIFFANY  MCA MCF 3415(F)
65 57.74	GIVE ME THE REASON ** Epic 450134-1(C)
66 50 3	OU812 Worner Brothers WX 177(W)
67 48 15	FROM LANGLEY PARK TO MEMPHIS Kitchenware/CBS KWLP 9(C)
68 49 7	NOW THAT'S WHAT I CALL QUITE GOOD! • Go!Discs AGOLP 11(C)
69 32 2	DOWN IN THE GROOVE CBS 460267-1(C)
70 52 23	Bob Dylan (Bob Dylan)         C.460267-4/CD/9254762           OUT OF THE BLUE         Atlantic WX 139(W)
7 84 2	DIESEL AND DUST CBS 460805 1,Cr
72 58 6	Midnight Oil (Worne Livesey/Midnight Oil) C:460005 4/CD:460005 2 BULLET FROM A GUN Tuff Audio/Phonogram DRKLP 1/Fr
<b>73</b> 59 37	NOTHING LIKE THE SUN * A&M AMA 6402/F
74 78 3	NO JACKET REQUIRED * * * * * Viron V 2345/E
75 RE	THE SEA OF LOVE Elektra EKT 45(W)
76	The Adventures (Pete Smith/Garry Bell) C:EKT 45C/CD:960772-2
<b>70</b> 56 72 <b>77</b> 63	Various (Andrew Lloyd Webber) C:PODVC 9 (CD.831 273-2/831 563-2 THE BEST OF UB40 VOL 1 ** Virgin UBFV 1/F)
78 71 5	UB40 (Various) C:UBTVC 1/CD:CDUBTVC 1 REGGAE HITS 4 JetStar JELP 1004 JS/E
70 68 3	Various (Various) C-JELC 1004 CD-JECD 1004
	TOUGHER THAN LEATHER Profile London LONLP 38 F
	Run DMC (Run DMC/Davy D/Rick Rubin) C:LONC 38/CD:828070-2
<b>81</b> 82 64 <b>82</b> 95 14	Erasure (Flood) C:CSTUMM 35'CD-CDSTUMM 35
	Def Leppord (Robert John Lange/Nigel Green) C HYSMC 1/CD 8306752 BORN IN THE USA * * * CBS 86304(C)
	Bruce Springsteen (Springsteen/Various) C:40 86304/CD:CD 86304 ALCHEMY DIPE STRAITS LIVE +
<b>84</b> 54 2	Dire Straits (Mark Knopfler) C.VERYCT1/CD.818243-2 HOUSE HITS Needle: Serious HOH188(A
85	Various (Various) C.ZCHI88 (C.ZOHI88 'WHITNEY HOUSTON *** Arista 206978/BMG)
86	Whitney Houston [Jackson/Masser/Kashił]         C 400778 CD 40078 CD 4
87	Teddy Pendergrass (Miles Jaye) C.EKT48C CD.960775-2
88 90 5	INVISIBLE IOUCH *** Virgin GENLP 2/E Genesis (Genesis/Hugh Padgham) C.GENMC 2 CD GENCD 2 OOH YEAH! RCA 208985/BMG
89 67 3	Daryl Hall & John Oates (Hall/Oates/T-Bone Wolk) C:408985 CD:258985
90 77 28	Heart (Ron Nevison) C:TCESTU 2032/CD.CDP 746 676-2
91 8911	Iron Maiden (Martin Birch) C:TCEMD 1006/CD:CDEMC 1006
92 76 2	Simple Minds (Bruce Lampcov) C SMDC 1 (CD.CDSM 1
93 97 12	Bananarama (Stock/Aitken/Waterman) C-KRAMC 4/CD 828061
94 92 32	Rick Astley (Stock/Aitken/Waterman/Various) C PK 71529 CD-PD 71529
95 87 7	Yngwie J. Malmsteen (Gilixman/Malmsteen) C.POLDC 5224 CD 835451-2
96 73 3	BY ALL MEANS NECESSARY Jive HIP 63 BMG Boogie Down Productions (KRS-One) C:HIPC 63 CD CHIP 63 TUBALBACK THE CICK
97 9424	TURN BACK THE CLOCK + Virgin V 24751E Johnny Hates Jazz (Calvin Hayes/Mike Nocito) C-TCV 2475 CD-CDV 2475
98 70 2	CLOSE MCA MCG 6030(F) Kim Wilde (Ricki Wilde/Tony Swain) C-MCG 6030 CD DMCG 6030
99 75 2	MAKING MOVIES ** Vertigo (Phonogram 6359034(F) Dire Straits (Jimmy Iovine/Mark Knopfler) C.7150034/CD:8000502
100	TOP GUN (OST) *         CBS 70296/C1           Various (Various)         C:40-70296/CD:CD-70296

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ELGAR CELLO CONCERTO/SEA PICTURES HMV Jacqueline Du Pre/Janet Baker ASD655/TCASD655 (E)
<b>Z</b> — Herbert Von Karajan/BPO 4194881/4194884 (F)
3 - ELGAR CELLO CONCERTO Julian Lloyd Webber/Menuhin/RP 4163541/4163544 (F)
4 — Hogwood/Academy Ancient Music 4101261/4101264 (F)
5 - ALBINONI/PACHELBEL Deutsche Grammophon Herbert Von Karajan/BPO 4190461/4190464 (F)
Therbert Von Karajan/BPO         4190461/4190464 (F)           SIBELIUS SYMPHONIES         HMV Reflexe
6 — Simon Rattle/CBSO EL7497171/EL7497174 (E)
7 - ELGAR CELLO CONCERTO/ENIGMA VARIAT CBS Jacqueline Du Pre/Barenbium CBS76529/4076529 (C)
8 — ANDREW LLOYD WEBBER REQUIEM Domingo/Brightman/Maazel/ECO ALW1/TCALW1 (E)
HOLST THE PLANETS     Deutsche Grammophon
9 - Herbet Von Karajan/BPO 2532019/3302019 (F)
10 – MOZART SYMPHONIES 35, 36 & 32 Virgin Classic VC7907021/VC7907024 (E)
BAROQUE MUSIC FOR TRUMPETS CBS Masterworks
12 - ELGAR ENIGMA VARIATIONS Decca Classical Andre Previn/CRSO 4168131/4168134 (F)
13 - TIPPETT CONDUCTS TIPPETT Virgin Classics VC7907011/VC7907014 (E)
VIVALDI FOUR SEASONS Argo
4 — Academy of St Martin ITF ZRG654/KZRC654 (F)
15 - SIBELIUS SYMPHONY NOS 4 & 6 HMV Simon Rattle/CBSO EL7477111/EL7477114 (E)
SCHURERT SYMPHONY NO 9 IN C MAJOR Virgin Classics
6 — Sir Charles Mackerras/ADEO VC7907081/VC7907084 (E)
17 VAUGHAN WILLIAMS CONCERT Argo
Neville Marriner/A S M F     ZRG696/KRZC969 (F)     BEETHOVEN SYMPHONIES 5 & 6     Deutsche Grammophon
<b>18</b> - BEETHOVEN SYMPHONIES 5 & 6 Deutsche Grammophon Herbert Von Karajan/BPO 4139322 (F)
DVORAK & HAYDN CELLO CONCERTOS HMV
20 - MAHLER SYMPHONY NO 1 Andrew Litton/RPO VC7907031/VC7907034 (E)
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# CLASSICAL

# Trax unveils new pop classics series eight volumes contains between 10 and 16 tracks of mixed classics. The first series sold over

THE SECOND series Greatest Classics issued by Trax Classique is released this week, with the company aiming to equal the huge sales of the original series by supporting it with a £300,000 TV\_campaign.

The first series, drawn from the back catalogue of PolyGram and other majors, was aimed very clearly at the popular end of the market and the second series fol-lows the same policy. Each of the

### **Bernstein** on Boheme

LEONARD BERNSTEIN celebrates his 70th birthday on August 25, and although the main campaigns will not take place until then, the groundswell which began last month, continues in July with one of his most important operatic re-leases for some time — Bernstein's first recording of Puccini's La Boheme.

Unusually, Bernstein chose a group of young, little-known American singers for the recording — Angelina Reaux and Jerry Hadley play the lovers Mimi and Rudolfo. It was made in Rome with the



200,000 units on all three formats,

200,000 units on all three formats, and Trax Classique expects a simi-lar figure. The LP and tape bears a dealer price of £2.43, and the CD, a dealer price of £4.86, which converts to a £7.99 shop price. They have been compiled, as with the first series, by Robert Matthew Walker former aditor of

Matthew-Walker, former editor of

Music And Musicians.

LEONARD BERNSTEIN: birthday groundswell

Coro e Orchestra dell Accademia Nazionale di Santa Cecilia and is issued on a two-CD set (423 601-

2 and on tape/LP). July also sees a number of orchestral releases. Bernstein's Mahler cycle continues with the Symphony No 4 played by the Concertgebouw Orchestra (423 607-2 and on tape/LP); and a studio recording of Mahler's Symphony No 5, with the Vienna Philharmonic Orchestra (423 608-2 and on tape/LP).

Bernstein returns to the BBC Proms on July 24 to conduct a performance of his Songfest, which performance of his Songrest, which will be relayed at a later date on BBC TV. And he has also been evident in Scotland, where his opera Candide has been revived by the Scottish Opera, produced by Jonathan Miller and conducted by John Mauceri. It is due to come to London at the end of the year.

### **Telarc** releases a classical curio

TELARC'S JULY release is headed by the classical curio of the month an extraordinary project by the

 On extraorainary project by the conductor Lorin Maazel and the Berlin Philharmonic Orchestra.
 It is called The Ring Without Words, and is exactly that — orchestral music from Wagner's mathematical for exact and the Piece and the massive four-opera cycle The Ring bolted together in chronological order to form a 70-minute work.

The project was conceived by Lorin Maazel himself, and it is his boast that in making the arrange-ment he has not added one note or passage not written by Wagner. It is available on CD 80154.

Also on Telarc is a Gershwin album including the great pops of Rhapsody In Blue and the Piano Concerto and other works played by the Cincinatti Jazz Orchestra, and Cincinatti Pops Orchestra con-ducted by Erich Kunzel (CD 80166).

The much-praised series of Mozart symphonies played by the Prague Chamber Orchestra con-ducted by Sir Charles Mackerras continues with Nos 25, 28, 29 (CD 80165). Conifer distributes.



JAMES GALWAY: flute appeal

### **RCA** cashes in on Galway

THE APPEAL of superflute James Galway continues, RCA hopes, as the company heads its July cam-paign with three new titles, com-prising two new recordings and one popular compilation album.

Galway plays three flute concer-tos by the 19th century Italian composer Saverio Mercandante, accompanied by I Solisti Veneti (RD.RL.RK 87703) conducted by Claudio Scimone.

In strong contrast is the Pied Piper Fantasy, a new work written by the American composer John by the American composer John Corigliano for Galway who pre-miered it in Los Angeles in 1982. The first recording of the work — a 45-minute piece based on Brown-ing's poem The Pied Piper of Hamelin — was made with the Eastman Philharmonic conducted by David Effron (RD.RI.RK 86602). The strengest in terms of

The strongest release in terms of sales, however, will undoubtedly be James Galway's Greatest Hits, a compilation with the emphasis on crossover material.

The selection (RD.RI.RK 87778) includes The Pink Panther Theme, Sabre Dance, the theme from the Thorn Birds and Clair de Lune. The releases will be backed by

press interviews and advertising.

A NEW classical label AVM Classics, is being launched by Ultra Prime with the first six titles coming in August. Part of a general release policy, classical material is ex-pected to reach 40 per cent of the Ultra Prime releases, with up to 36 titles in the first 12 months.

Although the company is not yet releasing details of the product or the distributor, it has disclosed that the classical operation will be masterminded by Robert Matthew-Walker recently of Trax Classique

c	ROSSOVER
_	LASSICS
1	THE PAVAROTTI COLLECTION Styles Luciano Pavaroth SMR8617 SMC8617 STY
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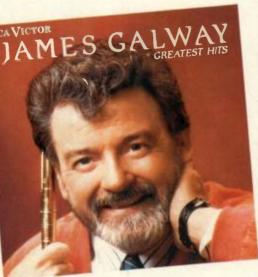
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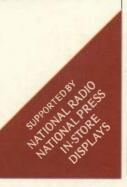
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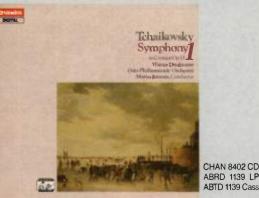


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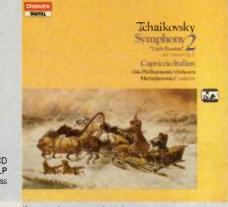




"Our Rosette is a token not only of this performance, but also of others n Jansons's outstandingly successful Chandos cycle" - Penguin Gui - Penguin Guide

> Tchaikovsky Symphony O-lo Phile emons C - i

> > 36



Tchaikovsky Symphony5

If anyone has re-appraised these symphonies it is Jansons... His ear for colour and detail, still more for balance, is remarkable. The superlatives ran dry some issues ago. So let me just say that Jansons's *Little Russian* His ear for is typical of his cycle as a whole - Hi Fi News



CHAN 8463 CD ABRD 1179 LP ABTD 1179 Cass

I predict that even when there are many more competitors it will stay firmly at the head of the list, recorded with a richness and bloom that is the Chandos trade mark, and with performances clear and direct, totally unsentimental, which yet convey the warmth as well as the exuberance of Tchalkovsky's inspiration Gramophone



CHAN 8446 CD ABRD 1158 LP ABTD 1158 Cass

Chandos

For its fine feeling of presence and vivid immediacy the Oslo recording becomes a clear first choice. . . there is no series of these much-recorded works quite so satisfying as this, at once refreshing and new-minted, yet idiomatically Russian too - Gramophor Gramophone



With sound, broad, full and warm, that outshines all those in the fine

versions listed I have to give the strongest of recommendations to Jansons, and on CD that preference should be even more emphatic

CHAN 8535 CD ABRD 1245 LP ABTD 1245 Cass

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All round there is no current rival quite to match this

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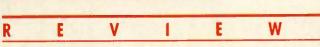
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**VIOLIN CONCERTO, Elgar** and other works. Kyung Wha Chung, LPO, Solti. Decca/ British Music 421 388-8. On Hearing The First Cuckoo In Spring and other works, SI Delius. Academy of Martin-in-the-Fields, Marriner. Decca/British Music 421 390-4. Fantasia on other Greensleeves an Vaughan Williams. works, ASMF, Marriner. Decca/ British 421 392-4. Concerto for Double String Orchestra and other works, Tippett. ASMF, Marriner. British Music 421 Decca/ 389-4. Serenade and other works, Elgar. ASMF, Marriner. Decca/British Music 421 384-4. I am very impressed by this tape series. The interest in British music has not diminished as the continuing good sales of even quite small orchestral byways by Chandos show. This Decca series benefits from a strong selection of popular works from the best-known composers, but always in reliable and in some cases performances LPO and the memorable from the Academy of St Martin. For example, Chung's recording of Elgar's Violin Concerto, though made with Solti 10 years ago and a little overshadowed by Nigel Kennedy on EMI, retains its vigour and passion, as does Solti's recording of the First Symphony which is also in this series. The collection of shorter works by Elgar, Delius and Vaughan Williams provides a useful compilation, and the only cavil I have is the somewhat short playing times — under 50 minutes for the Elgar Serenade tape, and not much over 50 for the rest. The strength, however, is in the clarity of the packaging, with the prominent use of the Union making it immediately Jack identifiable.

String Classics, English String Orchestra, William Boughton. Nimbus Classic Single, NI14053. The Authentic Overtures, Beethoven. The Hanover Band, Roy Goodman, Nimbus Classic Sing-Goodman, Nimpus Classic City le, NI 1404. Italian Trumpet Spectacular. John Wallace, Spectacular. John Wallace, Nimbus Classic Single, NI 1405. The enterprising Nimbus single venture suggests a well-considered package with its varied repertoire highlighting Nimbus releases and running to between 23 and 26 minutes, all in corporate packaging for £2.99 retail. The material is generally popular — the String Classics contains Albindni's Ada-gio, Pachelbel's Canon, Elgar's Sospiri and Vaughan Williams' Fantasia on Greensleeves. To do well, however, they will have to be racked separately and while they will inevitably be regarded as impulse purchases, the price may put them a little too close to £3.99 ranges from Conifer, for example, with fuller programmes ... although the Nimbus recordings are, of course, digital.

Symphony No 3, Eroica, Beethoven. Concertgebouw Orches-tra, Amsterdam, Pierre Monteux. Philips Legendary Classics 420 853-2. Symphony No 5, Beethoven/Symphoney No 2, Sibelius. Concertgebouw Orchestra, Amsterdam. Philips Legendary Classics 420 771-2. Piano Concerto and other works, Schumann. Clara Haskill, piano, The Hague Philharmonic Orchestra, Willem van Otterloo Philips Legendary Classics 420 851-2. The Soldier's Tale, Stravinsky. Jean Cocteau, Peter Ustinov, conducted by Igor Marke-vitch. Philips Legendary Classics. 420 773-2. The press launch of Philips' Legendary Classics series with its new computer-controlled No-Noise remastering process was accompanied by a Before and After CD which was certainly intriguing; the removal of the clicks and pops was surprising. But curiously, perhaps, the ear adjusts when istening to historical recordings because of other benefits and other interests. This computerdriven No-Noise system not only takes away the clicks and pops, but produces the best sound result overall, in a kind of lowest comdenominator manner. A mon

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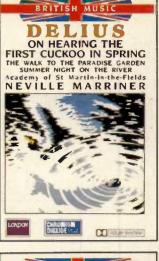


THE DECCA/British Music series benefits from a strong selection of popular works and a cohesive packaging strategy

manually driven process tends, on the other hand, to cut its losses in certain areas, but go for the high-est common factor. So while the No-Noise system is to be welcomed, it is not the answer to all problems in transferring historical recordings to CD. Yet there are some marvellous things here. Who can mistake the vigour of Monteux's Eroica, recorded in 1962 teux's Eroica, recorded in 1962 though it looks back to an earlier age, and the classic performance of Schumann's Piano Concerto by Clara Haskill, (1952) where No-Noise has cleaned without draining the recording of its humanity?



Piano Concerto No 5, Beethoven. Cristina Ortiz, piano, City of London Sinfonia, Richard Hickox. IMP Classics PCD895. This brings to an end the cycle of Beethoven Concertos by the Brazi-lian pianist Ortiz on IMP Classics. are not performances of They great distinctiveness, but have a charm and a boisterousness which makes them good mid-price buys. Ortiz has all the virtuosic elements under control and is competently supported by the City of London Supported by the City of Condon Sinfonia. She seemed more re-laxed, strangely, in the Waldstein Sonata, a wise filler that takes the CD to 63 minutes.





#### **REPERTOIRE GUI** DE



#### **Johannes Brahms**

VER SINCE the Baroque era (1600-1750), the concerto has provided a vehicle for an instrumentalist to display musical and technical accomplishment. The concerto — generally three movements, fast slow fast — spotlights a soloist (sometimes two or three) within an orchestral group. Vivaldi (1678-1741), and J S Bach (1685-1750) used the form extensively, casting the spotlight on the violin, the oboe, the flute, the bassoon and the harpsichord. In the six Brandenburg Concertos, however, Bach used varying combinations of instruments to fill the solo roles, however, although individual instruments, such as the harpsichord in the Fifth Concerto, do have prominent (and

During the Classical Era (1750-1820), the role of the soloist was consolidated. Haydn (1732-1809), but particularly Mozart (1756-91) with his 27 piano con-certos and five violin concertos, made the concerto form extremely important. It was perhaps not sur-prising because Mozart himself prising would take the soloist's role, and if he didn't quite manage to get all the notes down on paper before the concert, he could always rely

### on himself to improvise on the

night. It was with Beethoven (1770-1827) that the soloist began to be pitted against the orchestra, particularly in the last two of his five piano concertos. This increased throughout the Romantic Era, (1820-1900), to match the romantic spirit epitomised by the wild poetic freedom of Byron or Shel-ley. In the concertos spectacular display became crucial, with the soloist giving his imagination and technique free rein in the cadenza section. The violinist Niccolo Paganini (1782-1840) and the pianist Franz Liszt (1811-1886) were the superstars of the day, stunning their audiences with extravagant dis-plays — and composing new works to show their abilities to the full.

This kind of muscular virtuosity called in a host of new works, each more impossible to play than the last, by composers such as Tchaikovsky (1840-1893), Brahms (1833-1897), Dvorak (1841-1904), and continued well into the 20th century with Sibelius (1865-1957) and Rachmaninov (1873-1943) 1943)

Even the Modern Era, with its plunge into unpredictable sounds,

#### Ludwig Von Beethoven



### **Top 20 Concertos**

- 1. Four Seasons, Vivaldi 2. Piano Concerto No 2,
- Rachmaninov 3. Piano Concerto No 21
- in C K467, Mozart 4. Concierto de Aranjuez,
- Rodrigo 5. Violin Concerto,
- Mendelssohn
- 6. Piano Concerto No 1, Tchaikovsky
- 7. Piano Concerto, Grieg
- 8. Violin Concerto,
- **Tchaikovsky**
- 9. Violin Concerto, Bruch 10. Piano Concerto No 5,
- **Beethoven**
- 11. Cello Concerto, Dvorak
- 12. Concerto for Two
- Violins, Bach
- 13. Piano Concerto No 1, Chopin
- 14. Clarinet Concerto, Mozart
- 15. Violin Concerto,
- Sibelius
- 16. Piano Concerto No 1, Brahms
- 17. Brandeburg Concerto No 5, Bach
- 18. Cello Concerto, Elgar
- 19. Violin Concerto,
- **Beethoven**
- 20. Violin Concerto No 5, Mozart



1. THE CONCERTO

Felix Mendelssohn

has not lost its appetite for the concerto: after all, the world loves stors.

The concertos shown in the chart are more or less in the order of popularity, although fashions popularity, although fashions change — 25 years ago, very few people knew Vivaldi's Four Seasons, today, at the last count, there are some 40 versions in the CD catalogue alone.

Fashions for recordings vary too, although some are clear market leaders. The Academy Of Ancient Music, directed by Christopher Music, directed by Christopher Hogwood (410 126), probably leads the pack since winning a BPI award. Jacqueline du Pre's historic recording of Elgar's Cello Concer-to (CDC7 47329-2 and on tape/ LP) stands out for simply musical reasons.

Not always are the full-price recordings with the most well-knowr names the most highly rated critically. Martino Tirimo's recording on the budget label Classics for Pleasure (CfP4383) has been elevated above strong competition. However, prominent names are generally the safest best — it is hardly possible to go wrong with John Williams' recording of Rodrigo's Conicerto de Aranguez (CBS MK 37848).

# THEN THERE WERE 40

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GDassin GBassin GBassin SVIATOSLAV RICHTER Brahms: Piano Concerto No. 2 Beethoven: Sonata No. 23 "Appassionata" Chicago Symphons Orchestra BRICHILINNDORI

GIBASIP CRBASIP GLBASIP GERSHWIN ARTHUR FIEDLER Conducts Rhapsody in Blue Concerto in F Variations on "I Got Rhythm" An American in Paris Boston Pops Orchestra LARL WILD Planat

GD%522 GN/6522 GL/6522 ITZHAK PERLMAN LALO: Symphonic Espagnole, Op. 21 SIBELIUS: Violin Concerto RAVEL: Tzigane Bwton Symphony Orchestra: ERCHTEENSDORF London Symphony Orchestra: ANDRE PREVIN

GD96521 GR86521 GR86521 MOZART Piano Concertos No. 20; K.466 · No. 21, K.467 Don Giovanni: Overture Venna Symphons Orbetra: GDZ ANDA Panist Conductor Chicago Symphons Orchestra: PRIEZ REINT R

GDW622 GR86522 GD86522 RAVEL Bolero - Rhapsodic Espagnole Pavan for a Dead Princess La Valse - "Mother Goose" Suite Boston Somptions Orchestra CHARLIS MUNCH

GD86524 GK86524 GL86524

RACHMANINOFF Piano Concerto No. 3 Rhapsody on a Theme of Paganini VLADIMIR ASHEENAZY ULADIMIR ASHEENAZY LIONAKDPP NNARO Bishun Popo Chestra: ARTHUR HEDLER

GD86525 GR86525 GD86525 JULIAN BREAM RODRIGO: Concierto de Aranjuez VILLA-LOBOS: Concerto for Guitar Five Preludes Monteverd/Ordberga JOHNELIOT GARDINER Loudon Symbous Ordberga: ANDRE FRO VIS G196526 GK36526 GL36526 TCHAIKOVSKY Piano Concerto No. 1 Violin Concerto MISHA DICHTER IT214KPERIMAN Beston/Sumphany Orchestra: PRICHAINSDORF

GD#6527 GB#6527 GL36527 TCHAIKOVSKY Symphony No.6 ("Pathétique") Romeo and Juliet Boteo Symphons Ordersz: CHARLESMUNCH

G1286528 G1286528 G1286528 SIBELLUS Symphony No. 2 · Valse Triste The Swan of Tuonela · Pohjola's Daughter The Philadepia Victoria: IU GI NI ORMAND)

G196529 GK86529 G186529 STRAVINSKY Le Sacre du printemps - Petrouchka PHERE MONTUN Boston Stomptons Orchestra

GDad312 GR86512 GE86512 DVOŘÁK Symphony No. 9 ("From the New World") Čarnival Överture - Humoresque ENESCO: Roumanian Rhapsody No. 1 Boston Symphony Pope Orchestra: ARTHUR FIEDELR

GD86531 GR86531 GE86531 DVORÁK Cello Concerto SCHUBERT "Arpeggione" Sonata EXNN HARRELL London Symphony Orchestra JAMES LEVIN Conductor/Plan

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# **Tippett tops Virgin CD sales**

IN THE week in which Virgin Classics begins its consumer promotion for the five titles of the second release and sells in the four titles of the third release, general manager Kathy Copisarow re-ports that sales of the initial launch had been 15 per cent higher than original forecasts.

Soles varied according to format, but interestingly the top CD seller proved to be one of the 20th-century releases, Tippett Conducts Tippett, with Robert White's Irish Songs, Tortelier's French White's Irish Songs, Tortelier's French Impressions and Schubert's Symphony No 9 following in group. The nine issues of the next two re-

The nine issues of the next two re-leases continue the theme of covering a broad spectrum, and give an indication of the future. The Soviet ensemble, The Borodin String Quartet, widely re-garded as one of the very top in its field, are to feature regularly on Virgin Clas-sics. The company is hoping for a Beeth-oven cycle, and starts with the Op 59 No 3 and the Op 95 (CD VC7 90713-2 and on tape/LP). The areatest coup of the second re-

The greatest coup of the second re-lease, however, is the premiere record-ing of Britten's opera Paul Bunyan, written when the composer was in the US ten when the composer was in the US during the war, and thus sung by The Plymouth Music Series, Minnesota con-ducted by Philip Brunelle (VCD 7 90710-2, two CDs and on tape/LP). The interest in the work has been

videspread, with performances by the Virgin team in Aldeburgh, spots on Radio Three and Four including Kaleidoscope, and further perform-ances this month in the Royal College of Music, London,

It also opens the way to other world premiere Britten recordings in associa-tion with The Britten Estate. This month's release has a collection of Britten choral works including A Boy Was Born and

Hymn To St Cecilia and the world pre-miere of A.M.D.G., a 20-minute a capella work written during the war. They are performed by the London Sinfonietta Chorus directed by Terry Ed-wards (CD VC7 90728-2 and on tape/ LP), and will be released on July 25.

LP), and will be released on July 25. Virgin expects good sales, particularly from the new recording of Walton's Symphony No 1 by the LPO under Leonard Slatkin (VC7 90715-2 and on tape/LP); and Songs Of The Auvergne sung by the American soprano Arleen Auger (VC7 90714-2 and on tape/LP). Authentic music enthusiasts will be

Authentic music enthusiasts will be delighted by two additions to the Veritas series on Virgin Classics opened so suc-cessfully with Schubert's Symphony No 9 in April. There is a timely release of Armada — Music From The Courts of Armada — Music From The Courts of Philip II and Elizabeth I with Michael Chance, counter-tenor and Fretwork, the viol group (VC7 90722-2). The release gets an extra promotion-al boost because the cover uses the

same image as chosen to promote the Armada Exhibition as well as being seen on a new series of stamps by the Royal Mail.

Koyal Mail. And The Orchestra Of The Age Of Enlightenment hope to match their Schubert sales with the second Virgin release, Weber's Clarinet Concertos and Concertino played on authentic in-struments with Antony Pay, Clarinet (VC7 90720-2) (VC7 90720-2).

### Labels boost for chamber groups

THE UK'S reputation for producing out-THE UK'S reputation for producing out-standing chamber performers continues with the emergence of two chamber groups on major labels, The Guildhall String Ensemble on RCA, and the Endy-mion Ensemble on EMI. The 11 players of the Guildhall String Ensemble have been working together for seven years, establishing a reputa-tion in concert halls both here and abroad

abroad

They first featured on RCA this year, supporting Michala Petri, another re-cent RCA signing, on her recording of Vivaldi's Four Seasons. But this month they have their own disc, English Music For Strings, with popular works such as Holst's St Paul's Suite and Warlock's Capriol Suite.

Directed by Robert Salter, the GSE follow the English recital with the Concerti Grossi Op 6 by Handel, and long-term plans include composers ranging



THE GUILDHALL String Ensemble

from Corelli and Elgar to Stravinsky. The Endymion Ensemble, directed by bassoonist John Whitfield, has also built an enviable reputation for its versatility as a chamber group.

Based on a group of friends who played in the National Youth Orchestra, and then in the European Community Youth Orchestra, the Ensemble main-

### **Record turnover** for Harmonia despite setbacks

DESPITE THE body blows of the past six months with the departure of both Denon and Chandos, independent distributor Harmonia Mundi has disclosed that May produced a record turnover for the company.

The results were due to a general rise in sales according to mana-ger Richard Harrison, but he has been especially delighted with the sales of two 20th century record-ings, Birtwistle's Silbury Air and other works on the Dutch label Etcetera, and Messiaen's Livres de Ste Sacrement played by organist Jennifer Bate and issued by Unicorn-Kanchana.

The Birtwistle has already sold more than 1,000 CDs and nearly a similar number on LP in its first three months, which is good for what is regarded as a highly specialist release. Harrison also reports increased in-

terest in Harmonia Mundi's own label. HM France, and is hoping to extend that with a promotional package based on the 1984 recording of Raemeau's Les Indes Galantes played by the Orchestra

tains an energetic programme covering not only central repertoire, but also close associations with contemporary English composers. Recordings by the Endymion Ensem-

ble have appeared on Chandos (Finnish music) and EMI — an interesting cou-pling of Britten's Phaedra, Les Illuminations, and Five French Folksongs with Jill de la Chapelle Royale under Philippe Herreweghe

It is a single CD, packaged in a dou ble case, for a dealer price of £3.65 which should result in a rrp of around £6. Enclosed in the case is a full Harmonia Mundi France colour catalogue (HMA290.1130). A similar promotion, with Organ Concertos by Corrette was launched successfully last year. Harmonia Mundi has also just taken on a new label. Disques Cellier is based

in Switzerland, but covers international music from the Balkan countries of Music from the balkin could be and Greece as well as the home of the international bank-ing system. The successful release Le Mystere de la Voix Bulgare was licensed by 4AD from Disques Cellier. Of particular interest will be the re-

Of particular interest will be the re-cordings by the Rumanian pan pipes virtuoso George Zamfir, which include concerts of flute and panpipes recorded live, and a panpipes and organ recital. Only two of the releases are on CD so far (\$7.28 dealer price), while most of the other 10 titles are on LP and tape (\$4.15 dealer price).

(£4.15 dealer price). Dealers can expect further interest in the latest issue in the Rodolphe series of historic mono recordings on extended play CDs. Herbert von Karajan's 1963 live recording of Puccini's La Boheme with Raimondi, Toddei, Vinco and Freni (RPC 32512) offers good value. Harri-son hopes that Harmonia Mundi will soon have stocks of the adaptor which aids the play of the long-play mono CD, and which is currently available (free) only with the recording of Wagner's Ring Cycle on seven CDs.

Gomez. It does not have an exclusive contract with EMI, but an agreement of first refusal, and its latest issue is a volume devoted to Stravinsky, with the Symphonies Of Wind Instruments (both 1920 and 1947 versions), Dumbarton Oaks, the Octet and the Ebony Concer-to with the clarinetist Mark your de Wial to with the clarinettist Mark van de Wiel (CDC 7497862 and on tape/LP)



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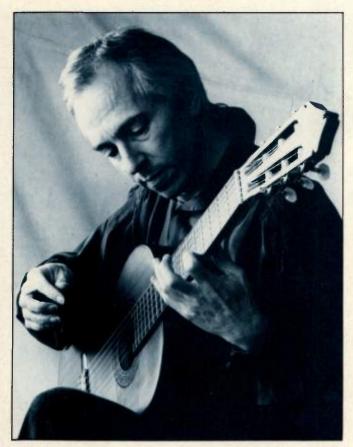
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Ever ready to pursue his own ideas and ideals, John Williams (above) is one of the few leading artists to return to analogue recording techniques

# Why Williams turned his back on digital

CLOSE look at the sleeve details of the latest recording by John Williams produces quite a surprise, though not in the list of works. The Baroque Album is a selection of attractive works, ranging from the Chaconne from Bach's second Violin Partita and a group of sonatas by Scarlatti to Couperin's Les Baricades Misterieuses and Roncali's Passacaglia — all in transcriptions by the guitarist himself.

It should prove a popular addition to the Williams catalogue, for he has always distinguished himself in the 18th-century repertoire, as the recent reissue on CD of his transcriptions of The Four Lute Suites by Bach (CD MK 42204).

The surprise, however, is in the finer detail on The Baroque Album: ADD, the cover proclaims. But don't be confused. This recording was made a little over a year ago in Australia, with the music purposely recorded on analogue tape before being transferred to digital in order to prepare it for CD.

As ready as ever to pursue his own ideas and ideals, John Wil-

TELARK

liams is questioning the received wisdom of the preference of digital recording and has become one of the few leading artists to return to analogue recording methods. The reason is simple: "I record now on Dolby SR analogue because it is quite clearly better than digital," proclaims Williams.

"It is more musical, not so cold, and it doesn't exaggerate selective high frequency sounds. It produces a sound quality which is much truer to natural sound."

For Williams, this is not eccentric belief but established fact. When he recorded The Baroque Album in the Fast Forward Studio in Australia — on his solo albums he prefers to work with engineer and coproducer Mike Stavrou who is now

Williams protects his privacy rigidly, yet he remains eminently approachable and flexible both in time and attitude

in Australia — he recorded both with analogue and digital tape simultaneously. He listened carefully to both and there was no doubt in his mind which version should be used.

"The so-called clarity and brightness which is generally regarded as a quality of digital recordings is a colouring addition to what is on the 24-track," declares Williams. "You can hear that quite clearly. And it is noticeably colder. But the analogue recording does convey the space and air between the sounds.

"For me, the test was quite convincing. It showed me that the argument that the clarity of digital is more lifelike and that the warmth we like from analogue is actually distortion is false."

The Baroque Album (CBS 44518 CD/tape/LP) is now Williams' first return to analogue. The Inti-Illimani recording issued last year by CBS re-introduced Williams to the old ways. And Williams sees no reason for changing back to digital, which may cause a problem for CBS. After all, the DDD symbol on a recording is a strong selling point. "It is really a question of re-awakening the awareness of the public," says the guitarist, who maintains that an increasing number of musicians and engineers think the way he does.

Luckily, he has an understanding relationship with CBS. It is now 25 years since he signed his first contract with Columbia to make a recording of Bach's Fourth Lute Suite and an assortment of other works. "Since then, I have established a personal relationship with the staff," remarks Williams. It is all part of the very personal approach he has maintained in his music making, despite periods of superstar status.

Even before his reappraisal of the digital/analogue seesaw, he refused to submit himself to the re-recording of his repertoire for the digital age. He limits himself severely in the number of recordings he does — "There must be a point to a record other than just another release" — and he continues to be refreshingly unpredictable about what he actually does.

He prefers to move from a near folk album like The Echoes of London and the Inti-Illimani disc to The Baroque Album than remain in the classical groove. It is typical that among his future recording projects is an album devoted to the Japanese composer Toru Takemitsu, with the Guitar Concerto, the Concerto For Oboe d'Amore, Guitar And Orchestra, the solo pieces Folios, and other works.

pieces Folios, and other works. "I have been angling to do it for three years, and I am glad to say that Irwin Katz and CBS are very eager to do it as well."

He is also unusual among leading international instrumentalists in that he pays great attention to his reissues. Often, he will take the time to go back to the original topes and supervise the editing and all the other detailed preparations which presage a release such as the Bach Lute Suites, for example. It enables him to take full responsibility over decisions such as whether to make a new recording of music by Augustin Barrios or go back to the original tapes in order to prepare a CD version.

And he maintains total control on his new solo recordings which he has produced himself for some time.

The sane manner with which he organises his life remains exceptional among top artists. He has his periods of being on tour in the UK, Australia or the US. But equally important for Williams is the freedom to be able to step in at a week's notice for a TV recording session, as happened recently for the music to the Sherlock Holmes series written by his composer friend, Patrick Gowers; or the new John Cleese film A Fish Called Wander; or Stanley Myers' The Boost.

He protects his privacy rigidly yet remains eminently approachable and flexible both in time and attitude — he genuinely enjoys encompassing Takemitsu, Bach, Myers, Gowers and the new concerto written for him by Steve Gray in a matter of months. He remains a youthful 47.

And it makes his stance over analogue recordings all the more comprehensible: the space in between the big events, whether in life or on recordings, is clearly as important to him as the events themselves.



### **Robert Shaw**

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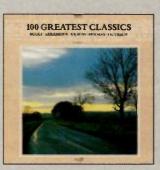
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**Eastern bloc-buster** 

Music Week's classical editor, Nicolas Soames, went to Prague during Czechoslovakia's Spring Festival to see and hear about developments within the popular Supraphon label



But in the CD era, Supraphon is having to think again. The full-price CD product has just been reduced down to £6.05 in an attempt to make the label more attractive to a wider audience. MW went to Prague during the height of the Spring Festival with a group of British dealers to see and hear about other developments and changes.

The Supraphon record shop in Republicky station is, for East European standards, a handsome and well-presented affair, matching the metro system which is the pride and joy of the average Pragueite.

The prices, too, would delight the average Westerner. The LPs sell for 36 crowns, which even at the official rate is only just over £1, and which, with a favourable rate of exchange obtainable on the streets, can drop the cost to 80p or lower.

Compact discs are being advertised at a neighbouring shop from 140 crowns for a homespun guitar version of The Beatles, to 450 crowns for Eric Burdon's Greatest Hits. But the official Supraphon shop at Republicky does not sell compact discs.

The reason is simple. The average monthly income is about 3,000 crowns — approximately £140. A CD player costs 10,000 crowns. It is understandable, therefore, that the Czech view of the recording world is still dominated by the LP, and will continue to do so for years yet. And Dr Pavel Smola, international managing director, acknowledges that the first years of Supraphon CDs have produced a mixed result. The initial releases came through Japan, and were almost exclusively straight Nippon Columbia transfers with short playing times.

But Britain, the largest Supraphon export market in the Western bloc, changed that considerably when Counterpoint, the importers and distributors, persuaded the company to let it design and market a mid-price CD and cassette range, Gem. The original 24 titles — which aim at a retail price of  $\pounds 5.99$  — were well received by both critics and consumers, and many dealers were hoping for the range to be expanded. In fact, a further 12 titles are added to the range this month.

But questions were raised as soon as the British dealer party arrived in Prague. Supraphon, explained Dr Smola had advanced plans for a new range of mid-price CDs, a block of 50 scheduled for autumn release over a period of three months, with 26 in the first month, and then two releases of 12 each.

How would they fit in with Gem, dealers wondered? Would the new range be a budget price, at £3.99? Would it contain some of those old and revered recordings by Ancerl and Talich? And what about the famous recording by Ancerl of Prokofiev's Romeo and Juliet?

There were some answers, and other hints. The Romeo and Juliet was among them,





coupled with the Tchaikovsky score. And, remarked Dr Smola, the company was now ensuring a far better playing time, with duration of 60 minutes becoming the norm.

But price was undecided as yet, and such crucial matters as artwork and presentation were also at discussion stage. This concerned the dealers greatly, because wholly inappropriate design can kill a series — even one with good repertoire.

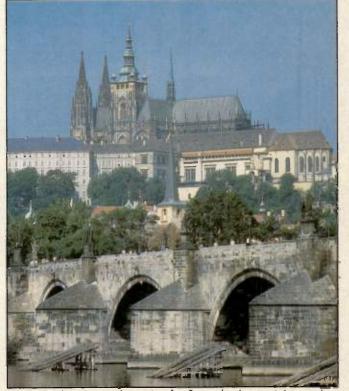
There was some relief, at least on the part of Counterpoint, when at a last-minute meeting before returning home, Supraphon suggested that, because of the evident success of the Gem series, Counterpoint might themselves like to design the new series for worldwide release.

This was quite a feather in the cap of the company which, after all, is much better known for its pop deletions than its classical commitment. Supraphon remains the only main classical label in its portfolio. By the end of the weekend, however, Counterpoint was in little doubt about the affection which these dealers — winners of a display competition viewed the label. It was an affection, too, that is matched by the consumers.

And this was despite the

WORKS LIKE these from Martinu form the bulk of Supraphon's sales to the West





PRAGUE (above), was the setting for Supraphon's repertoire preview, including two much-needed operas from Janacek (left) and a cycle of Brahms symphonies from the Czech Philharmonic under Jiri Behlohlavek (top left)

problems that Counterpoint have had in dealing with Supraphon. As all the dealers readily admit, their affection is despite the wayward ordering problems. If a title is in stock in the UK - and Counterpoint attempt to stock virtually every item in the huge catalogue then repeat orders generally come through. But stock that needs to be ordered from Czechoslovakia is another matter. Often, as one Counterexecutive remarked poit ruefully, the boxes which arrive in the UK contain a list of recordings which bear no relation to the despatch order.

This is one reason why the Gem series has gone so well. For the mid-price CDs and cassettes have been pressed in the UK, and supplies have generally been reliable. This question of CD supply

This question of CD supply raises another issue. The new mid-price/budget series disclosed by Dr Smola was received with interest by the dealers — among them Harold Moores and Alan Goulden from London, Mike Roberts from Circle Records in Liverpool and David Denis from City Radio in Cardiff.

But Dr Smola also mentioned that Supraphon now has its own CD factory 30km from Prague, with Swiss ICM equipment capable of producing five million discs per year, a sum likely to be doubled in 1995. (Hungary, incidentally, is also about to come on-line with a CD factory.)

He also mentioned that within two years or so a Czechoslovakia/Soviet Union deal would produce a simple DIY CD kit player for about 5,000 crowns, which would open up the home market.

But clearly, Supraphon was worried that with the worldwide glut in CD capacity, its expensive investment could rest silent in the early days. Although Counterpoint may design the new mid-price range, the CDs would have to be pressed in Prague. On past experience, what price reliable supplies then?

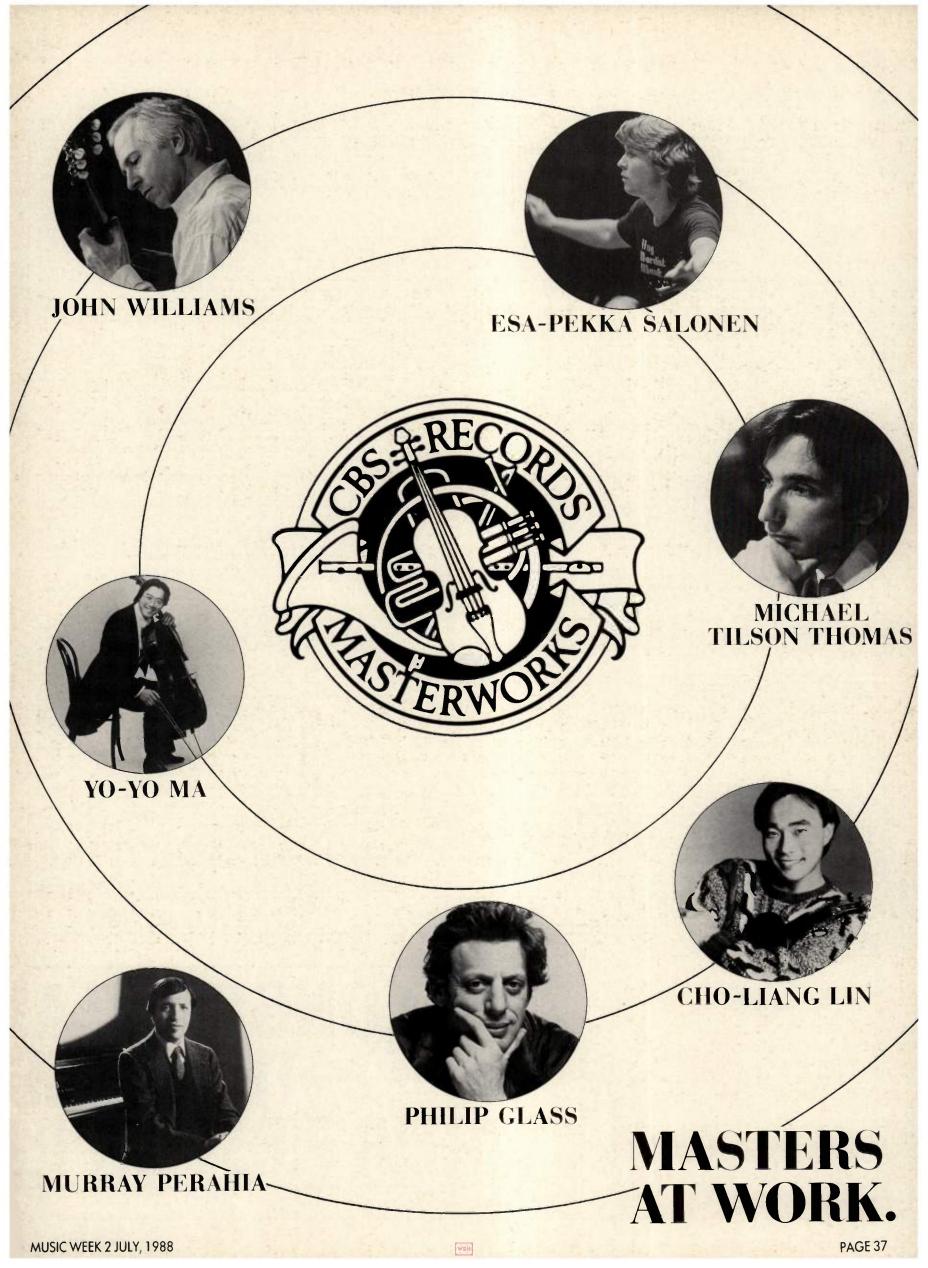
This was one area of interest and concern. The other major area concerns the full-price issues.

The specialist classical dealers, while doing well with Gem, have good regular sales from Supraphon of Czech repertoire — even works that would be regarded as fairly obscure. Of course Dvorak, Smetana, Janacek, and Martinu form the bulk of sales, but also of interest are lesser-known figures such as Novak and Myslivecek.

In a preview of repertoire to come, Dr Leo Jehne, artists and repertoire manager, played some material of this kind. But he also announced that the Czech Philharmonic Orchestra's chief conductor elect, Jiri Behlohlavek, was to do a new cycle of symphonies by Brahms and other very popular classical works that, in the British market, simply do not stand a chance against Karajan et al. He went on to allay some fears of a torrent of pops by announcing plans of new re-cordings of Katya Kabanova and The Makropolous Case two Janacek operas really needed.

But what sent some members of the British dealer party home very happy was the late news that Supraphon are also to prepare a mid-price CD opera series. No further details of this are available at the moment, but it served as an indication of the growing awareness of the true needs of the British CD classical market.

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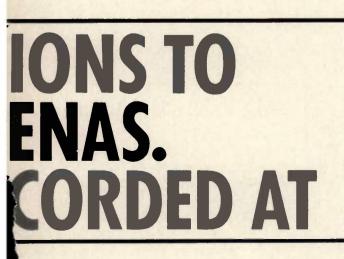
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# NEWSINGLES

Simple Pleasures (E)	Demon On The Case/Garage Trash (P)	
incls Working For A Living (Live), CDHUEY 10 "CD" (C) S REYES BAM BOLEO/Corona CNR 145 404 (Import)/HHO HAD3 Pic Bag, HADT3 12" Pic Bag (E) FERRIN, Bobby GOOD LOVIN'/There Ya Go Manhattan/EMI MT 42 Pic Bag; 12MT 42 12" Pic Bag incls	YOUNGBLOOD, Sydney AIN'T NO SUNSHINE/Frustration Ain't No Fun Circa/Virgin YR 12 Pic Bag (E) Dance/Disco ZEN GANGSTERS SOUTH OF THE BORDER/Bop Celebration Cat & Mouse ABB 06; ABB 06T 12" incls	
IBACH BOJI/tbo LA.Y.L.A.H LAY 002 12" (I/RR)           NIELOVE BITES/(Inst) Opium OPIN 25; OPINT 25 12" Pic Bag (A)           GEAR ONE BAD APPLE/Freeze Saturday 7 SDY 4; SDY 4 12" Pic Bag (A)           WIS, Huey & THE NEWS PERFECT WORLD/Slommin' Chrysalis HUEY 10 Pic Bag; HUEYX 10 12" Pic Bag	WILDE, Kim YOU CAME/Hoo KIM 8 Pic Bag; KIM D8 Box Set; DKIM 8 "CD" (F) WONDERSTUFF, The A WISH AWAY/Jealously Polydor GONE 4 Pic Bag; GONEX 4 12" Pic Bag incls Happy — Sad/Goodbye Fatman (F)	
SH ROCK DA BASS/COME GET SOME 1st Bass RUFF 1 12" Pic Bag (I/RT) Dance/Disco	(C) WHITEHOUSE CONNECTION WHO'S IN THE WHITEHOUSE?/Main Man USA (Club Mix) Soul City SITY 6 Pic Bag, SITYT 6 12" Pic Bag (A)	You're A Time Wost
CKSON, Freddie NICE 'N' SLOW/You Are My Love Capitol CL 502 Pic Bag, 12CL 502 12" Pic Bag (E) Soul CKSON, Michael DIRTY DIANA/(Version) Epic 6515467 Pic Bag; 6515460 Ltd Edition Stand-Up Cut Out; 6515468 12" Pic Bag; 6515469 Ltd Edition "CD" (C) CKSON, Tony THE LOVEI LOST/Secretary In Love Opium OPIN 24 Pic Bag, OPINT 24 12" Pic Bag (A) AJIMINEE I WANNA WORK/Habit Of You Cat & Mouse ABB 04; ABB 04T 12" (P) NK, The JUNKTOWN SLAW/tba Native JUNK 001 12" (I/RR)	Anyone Who Had A Heart Epic LUTH 7 Pic Bag; LUTH T7 12" Pic Bag incls My Sensitivity (Gets In The Way); CD LUTH 7"CO" (C) Soul VANSHELTON, Ricky LIFE TURNED HER THAT WAY/I Don't Care CBS 6528317 (C) VARIOUS BURNING BRIDGES/tba Wear & Tear WAT 001 (I/RR) WATERS, Muddy MANNISH BOY/I'm Your Hoochie Coochie Man Epic MUD 1 Pic Bag; MUD T1 12" Pic Bag	Love This Party Suds. Underneath The Roi Who's In The Whitehouse? Why Did You Do It. Why Waltz When Y. Rock in Roll You Came
IMPERDINCK, Engelbert HOW DO I STOP LOVING YOU/On The Wings Of A Silverbird RCA PB 42129 Pic Bag (BMG)	UNDERWORLD UNDERNEATH THE RADAR/Big Red X Sire/WEA W 7968 Pic Bag; W 7968T 12" Pic Bag (W) VANDROSS, Luther With GREGORY HINES THERE'S NOTHING BETTER THAN LOVE/LUTHER VANDROSS/	The Love I Lost The Madison Time The Man In My Life The River Unbroken There's Nothing Bett
Henry The Wasp (I/RE) DDGES, Jack EVERYTHING IS FRESH TODAY (THE RASPBERRY SONG)/Song Of The Prune (The Prune Song BBC RESL 223 Pic Bag (P) DTHOUSE FLOWERS I'M SORRY/Mountains London LON 187 Pic Bag; LONX 187 12" Pic Bag incls Seeline Woman; LONCD 187 "CD" incls Dan't Go (Live Acoustic Version) (F)	Bag incls Diggin' Up Bones/What'll You Do About Me; W 7804CD "CD" incls 1982/No Place Like Home (W) **TROTTER, D.J. & THE FARMERS OF HOUSE PIG MIX/Automatic Introductions Bold Reprive BRM 13 Pic Bag (A) House	Something To Talk A Soul To Soul. South Of The Border Take Me To The Oth Side The Love I Lost
WKWIND MOTORHEAD (KILL MISTER)/Valium 10 Flicknife FLSEP 205 (SP) RNANDEZ, Wayne BAD NEWS/(Version)/The Good You Got Epic WAYNE T4 12" Ltd Edition Pic Bag; WAYNE C4 "CD" (C) GHLINER, The DOUBLE SHOT (OF MY BABY'S LOVE)/Come Dancing ABC ABCS 017; ABCS 0177 12" incls	**TIMELORDS, The DOCTORIN' THE TARDIS (GARY GLITTER REMIX)/tbc KLF Communications KLF 003R (/RT) Dance/Disco TOO MUCH TEXAS HURRY ON DOWN/tba Ugly Man UGLY 011 12" (//RR) TRAVIS, Randy DEEPER THAN THE HOLLER/I Told You So Warner Brothers W 7804 Pic Barry W 7804T 12" Pic	Rock Da Bass. Sally Shaft Shifting Sand (Love ! Hot) So Important
JTTĚŘŠNIPS, The ADDICTED TO LOVE/tba Razor GUTT 1 (P)  KRISON, John LIGHTS OF LONDON/(Version) SE 1 7SDE1 Pic Bag; 12 SDE 1 12" Pic Bag (A)	TATTOOED LOVE BOYS WHY WALTZ WHEN YOU CAN ROCK 'N' ROLL/tho Razor (EP) TLB 001 12" (P) TIGERTAILZ LIVIN' WITHOUT YOU (ALL NEW VERSION)/Nine Livez Music For Nations KUT 129 Poster Bag; 12 KUT 129 Pic Bag incls For A Few Dollars More (P)	Perfect World Pig Mix Protection Rawhide Robbin' And Stealine
12° Pic Bag (F) ROOVE TRAIN, The WHY DID YOU DO IT/All Aboard Urban/Polydor URB 21 Pic Bag; URBX 21 12° Pic Bag (F)	SYSTEMATIC SOUL TO SOUL/the Rise RISET 15 12" (P)	Nice 'n' Slow No Longer Friends On The Beach One Bod Apple
AMMONS, Pete ON THE BEACH/Short Athack Nite Out OTB 1; 12OTB 12' (PY/BMG) ETTOVETTS DEAD MEN TELL NO TALES/Bothe Coll 4th + B'Way/Island BRW 105 (F) Dance/Disco TEAVES, Dennis & THE TRUTH GOD GAVE ROCK 'N' ROLL TO YOU/tha 1.R.S. IRM 167 Pic Bag; IRMT 167	STEWART, Caroline DO YOU KNOW WHAT YOU WANT/(Version) Scundisc/Priority DS 1; 12DS 1 12" (PY/BMG) SWIMMING WITH SHARKS NO LONGER FRIENDS/Back Into Your Heart WEA YZ 192 Pic Baq; YZ 192T 12"	Mannish Boy Me Or The Rumours Motorhead (Kill Mist Musical Freedom
INKY WORM HUSTLE (TO THE MUSIC)/(Version) FON/WEA FON 15 Pic Bag; FON 15T 12" Pic Bag (W) Dance/Disco ALLIANO FREDERIC LIE'S STILL/iba Acid Jazz JAZZ ID 1 Pic Bag; JAZZ ID 11 12" Pic Bag (I/RE)	STETSASONIC SALLY/D.B.C. Let The Music Play Breakout/A&M USA 638 Pic Bag; USAT 638 12 Pic Bag (F) Dance/Disco STEVENS, Shakin' FEEL THE NEED IN ME/If I Can't Have You Epic SHAKY 6 Pic Bag SHAKY Q6 Poster Bag; SHAKY T6 12 Pic Bag; SHAKY C6 "CD" (C)	Livin' Without You Lo Love Bites Love Is Making A Million (17 Comer Shop)
Gonna Get You/Conga/Dr Beat/Betcho Say That/Bad Boy (C) TUS, Dian ME OR THE RUMOURS/Love Can'i Wait Mika/Polydor MIKA 1 Pic Bag; MIKAZ 1 12" Pic Bag (F) ASH & THE PAN AYLA/Your Love Is Strange Epic 6511207 Pic Bag; 6511206 12" Pic Bag (C)	SPARKS SO IMPORIANI/The Big Bross Ring Carrere CAR 427 Pic Bog. CART 427 12" Pic Bog (A) SPIDER GUILTY/(Version) Dove JO 12127 12" Pic Bog (I/RE) STEINSKI & MASS MEDIA Featuring DJ "SUGAR" KANE LET'S PLAY IT COOL/(Inst) 4th + B'Way/Island BRW 84: 12 BRW 84 12" Pic Bog (F)	Night It's Nature' Way Junktawn Sklam Let's Play It Cool Life Turned Her That Lights Of London
(BMG) Dance/Disco IC 8 & RAKIM FOLLOW THE LEADER/(Version) MCA MCAB 1256 Bodge Pack; DMCA 1256 "CD" (F) Rap TEFAN, Gloria & MIAMI SOUND MACHINE ANYTHING FOR YOU (ENGLISH VERSION)/(Spanish Version) Epic 6516737 Pic Bag: 6516739 12" Pic Bag: 6516732 "CD" incls The Megamix — Rhythm Is	SMITH & MIGHTY ANYONE (ORIGINAL MIX)/(Rop Mix) Beatmaster BEATM 2 Pic Bag, BEATM 212 12" Pic Bag (A) HEATWAYE WHO DAT?/Turn The Clock Back Soul City SITY 7 Pic Bag, SITY 77 12" Pic Bag (A) DATE DIAL DATE OTHER SIDE/tho Glass GLASS 054; GLASS 12054 12" (VRR)	I Wanna Be With Ya I Wanna Be With Ya Identity I'll Be There I'm Sorry In The Middle Of Th
IRLE, Steve I AINT EVER SATISIFIED/tba MCA MCA 1249 Pic Bag; MCAT 1249 12" Pic Bag (F) NSTEIN FRIDAY NIGHT & SATURDAY MORNING/To M.C. or Not To M.C. Music Of Life 7NOTE 17; NOTE Dance/Disco LERT SOMETHING TO TALK ABOUT/I Wanna Believe In Love RCA PB 42077 Pic Bag; PT 42078 12" Pic Bag	SIMPSON, Paul MUSICAL FREEDOM/Jam Up De Music Cooltempo/Chrysalis COOL 165 Pic Bag; COOLX 165 12" Pic Bag (C) Dance/Disco SLICKEE BOYS THIS PARTY SUCKS/tbo New Rose NEW 112 (P) SLIPPERMAN DANCE YOUR BODY DOWN/Kiss Rio Diaital 7 ROS 2 <sup>3</sup> / <sub>2</sub> Bag: 12 ROS 2 12" Pic Bag (A)	How Do I Stop Lovin Hurry On Down Hustle (To The Music I Ain't Ever Satisfied I Got You, I Feel God
REAM DO THE TRIP/Wonderful World Black/FM Revolver REV 48; 12REV 48:12" Pic Bag incls Anything (I/PP)	(A) Dance/Disco SEVENTH AVENUE THE LOVE   LOST/The Right Combination Nightmare MARES 56; MARE 56 12" Pic Bag (A) Hi-NRG	Morning God Gave Rock 'n' I You Good Lovin' Guilty Heatwave Who Dat
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DMOLLI BAND, The Phil BEYOND A SHADOW OF A DOUBT/Rosaline Lady London LLR 010A (Self-0707 875737/01 366 2283) ROISETTE YOU'RE A TIME WASTER/(Inst) Nightmare MARES 54; MARE 54; 12" Pic Bag (A) Hi-NRG EACON BLUE CHOCOLATE GIRL/S.H.A.R.O.N. CBS DEAC 6 Pic Bag; DEACT 6 12" Pic Bag CDDEAC 6	POPE, Moldwyn, FIREMAN SAWUS (LOVE SC) HOLIYU'N Yeah Premiere UK ERE 502 Pic Bag; ERET 502 12" Pic Bag (A) POPE, Moldwyn, FIREMAN SAWUSam Tan BBC RESL 224 Pic Bag (P) **PSYCHEDELIC FURS ALL THAT MONEY WANTS/Birdland CBS FURS EP4 Ltd Edition EP (C) **PUBLIC ENERMY DON'T BELIEVE THE HYPE/Bring The Noise/Prophets Of Rage (Vacal)/(Power Version) Def	Don't Believe The H Double Shot (Of My Love) Down Below Evenasting Everything Is Fresh T
Going To Do/Sunshine Of Your Love (F) OLE, Natalie EVERLASTING (7" VERSION)/When I Fall In Love/Pink Codillac (7" Turbo Mix) Manhattan/EMI MTX 46 Pic Baa (E)	OTIS, Jon IN THE MIDDLE OF THE NIGHT/tba Splash CPS; CPST 12" (A) Hi-NRG "PARTON, Dolly THE RIVER UNBROKEN/More Than I Can Say CBS 6512027 Pic Bag; 6512026 12" Pic Bag (C)	Dirty Diana Do The Trip Do You Know What Want Doctorin' The Tordis
RYANT COMBO, Ray THE MADISON TIME/tba MCA MCA 1258 Pic Bag; MCAT 1258 12" Pic Bag (F) JCHANAN, Catherine LOVE IS/tba Arista 611500 12" Pic Bag (BMG) Dance/Disco HINA DOLL CHINA DOLL/Fear Of Flying Breakin' 7BRK 2 Pic Bag; PZ 8 12" Pic Bag incls What You LAPTON, Eric AFTER MIDNIGHT/I Can't Stand It Polydor PO 8 Pic Bag; PZ 8 12" Pic Bag incls What You	NEW SACRISIT, The DOWN BELOW/ba KK KK 005 12" (I/RR) NORMAN, Jessye AMAZING GRACE/he's Got The 'Mhole World Philips JESS 1 Pic Bag (F) NORTHERN SKY I WANNA BE WITH YOU/Thursday Girl Square One SQR 2 Pic Bag, 12SQR 2 12" Pic Bag (A)	China Doll Chocolate Girl Completely Dead Men Dance Your Body D
ROWN, James I GOT YOU (I FEEL GOOD)/MARTHA REEVES & THE VANDELLAS — NOWHERE TO RUN (Double A) A&M AM 444 Pic Bag: AMY 444 12" Pic Bag (F) Dance/Disco ROWN, Randy ARE YOU LONELY/tha Three Way/charly WAY 103T 12" (CH) Dance/Disco	MURPHY, James A PLACE IN YOUR HEART/tba Illegal ILS 1001 (P) MURRELL, Kris RAWHIDE/(Versions) Legacy LGY 64; LGYT 64 12" (A) NEW BEAT SENSATION, The ROBBIN' AND STEALIN' (tba Subwork SUR 031 12" (I/RP)	Bod News Beyond A Shadow ( Doubt Boji Bamboleo Burning Bridges
BDUL MAKING A MILLION (IN MY CORNER SHOP)/Paso B.C. BBA 01; BBA 017 12" (P) VRIL A THE MAN IN MY LIFE/You're A Man No Logo 001A-T 12" (Self — O61 795 8545)	MONTELLAS PROTECTION/tbo Arista 111585 Pic Bag; 611585 12" Pic Bag (BMG) MULLANE, Mick COMPLETELY/tba Trajan LLQ 25 12" (A)	Anyone Anything For You Are You Lonely Aylo Bod News
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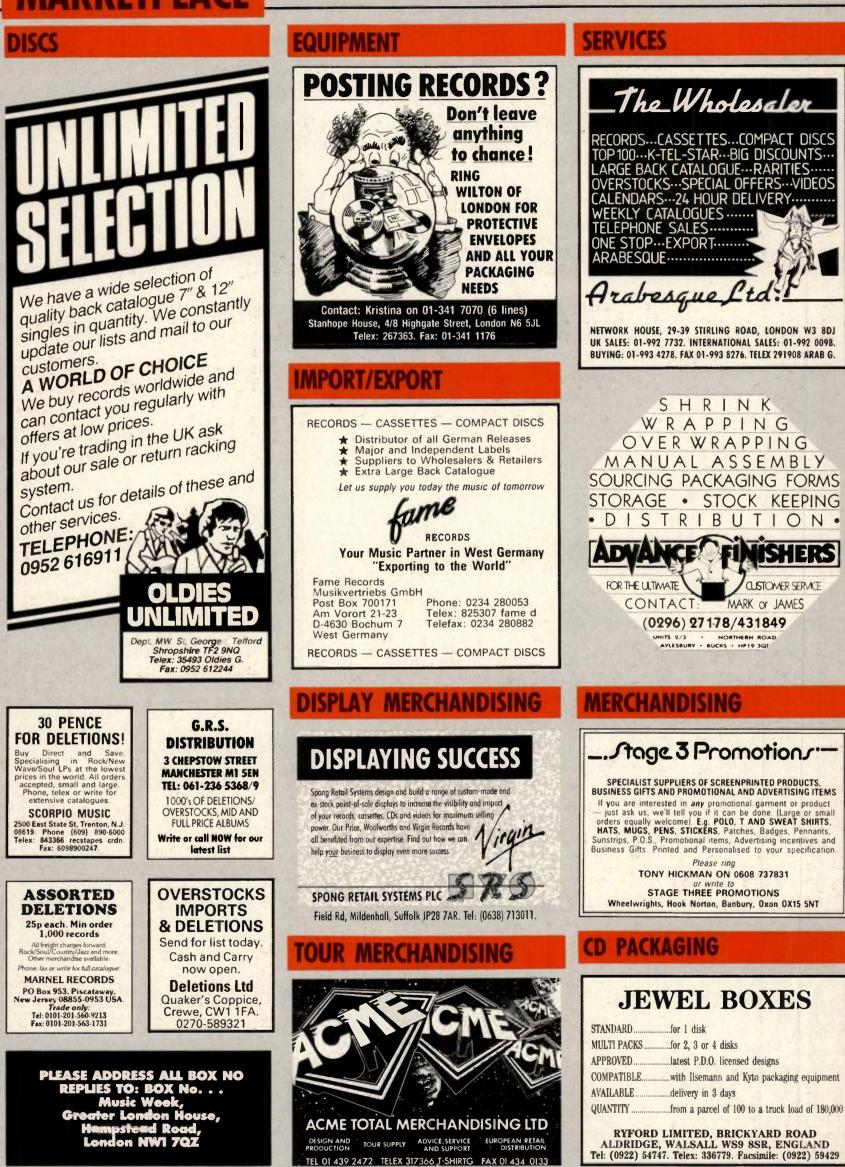


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The fastest growing independent record company requires a purposeful individual to take on role of International Sales, Marketing and Media Officer. This person will help to develop international media relationships as well as developing sales and marketing plans through a network of international licensee companies.

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This is a challenging new position with good career prospects!

Starting salary negotiable according to experience up to £11,000.

Application should enclose a full CV to the International Manager, Rough Trade Records, 61 Collier Street, London N1 9BE by 1st July 1988.

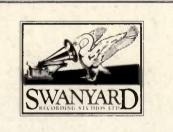


HEAD OF AUSTRALIAN **ROYALTY DEPARTMENT** required

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Contact Annie Sendall - 354 3737

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Robert Walker, Lift (UK) Ltd., Finlandia Centre, Oxford Road, Gerrards Cross, Bucks. SL9 7RH. Tel: 0753 888120



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you must be prepared to work long and hard and have a massive sense of humour!

• We, in return, will offer the right person an attractive

package, together with the opportunity to progress within this exciting new area of business.

If you think you've got what it takes, please send your C.V. with an accompanying letter saying why you think you are the right person for the job to:

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K-tel International (UK) Ltd 620 Western Avenue LONDON W3 0TU.

No phone enquiries please.

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- Recruit new musicians
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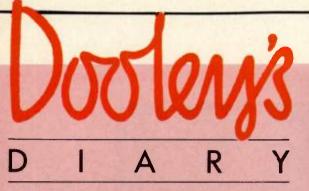
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Tel. No...

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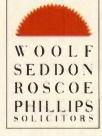


# DIARYNW



DON'T BE surprised to hear that Virgin is setting up a pan-European distribution network, now that it is established in all major territories and has an eye to 1992... OK, who's the most popular person in the music industry at the moment? Before you start reaching for a postcard to send in your entry, we can reveal that for the past few weeks it has been Jackie Hyde, CBS's unsung ticket-sorting person. With the likes of Bros, Springsteen and Jackson doing the rounds, she's re-cently gained a lot of friends she never knew she had (By the way, Jackie, about my pair for Saturday ...) ... Avatar film and video company with only minor music interests in recent years — has gone down the tubes owing more than £800,000, the largest slice owed to major video company CIC, £800,000, the largest slice owed to major video company CL, run internationally by former music business exec **Roy Feather-**stone. The significance of this is that the two principals in Avatar — Jon Brewer and Robert Paterson — have been involved in music-related companies which have crashed in similar circumstances in the past but, strangely, it doesn't appear to have affected their lifestyles ... After its acquisition of Old Gold, Pickwick is likely to continue on the takeover trail ... Who's DAT? Ex-Pinnacle MD Trevor Eyles is now a marketing execution to Point Reserved double during the part of the takeover to a continue on the takeover to point the part of the par consultant to **Robin Barnes'** digital audio tape manufacturing concern ... At the swish annual dinner of the Music Retailers Association at the Cafe Royal guest of honour **Patrick Moore** was sold by president **David Rushworth** to have been invited for his composing and xylophony rather than his televisual, astronomical punditry. The only pity was that the incredible hulk didn't play ...

RECORD MERCHANDISERS gave undertakings to continue its relationships with record company suppliers on a custom and practice basis for a set period when Woolies took over. That practice basis for a set period when Woollies took over. That period is coming to an end, so brace yourselves for some chest-puffing confrontations. **PolyGram** is reckoned to be involved in the toughest and most pointed negotiations at the moment, though insiders reckon it won't get to the same impasse EMI has reached in its continuing dispute (Interesting to note that EMI and PolyGram are the two companies who sold Woolies the company)...k d lang is reckoned to be the surprise star performer among the Route 88 package of country artists and informed observers reckon she could be a country artists and informed observers reckon she could be a country artists and informed observers reckon she could be a big crossover success, reaching the parts other country artists cannot reach... Was it WEA which showed so much interest in forming a partnership with Virgin to run their smaller shops before W H Smith stepped in with the big cheque book?... EMI hosted a very pleasant garden party actually in the gardens at Manchester Square and as people remarked on the tranquil atmosphere not normally associated with music biz occasions, it was revealed that the Square authorities would allow a party on one strict condition: "No artists".

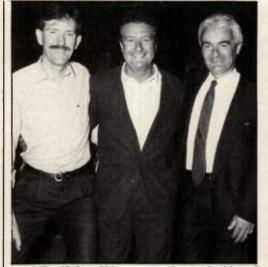


Woolf Seddon and Roscoe-Phillips are merging as from 1st July 1988.

And David Kent will shortly be joining to enhance the already thriving entertainment department.

> 5 PORTMAN SQUARE LONDON WIH 9PS TEL 01-+86 9681

EAX 01-935 5049 TELEX 298475 DX 9061 WEST END



DIRECT ACTION: CBS managing director Paul Russell welcomes two new company directors, Rodger Bain and John Sheehan.



DRIVING FORCE: PRT and C5 Records get excited about their distribution deal.



AMONG FRONDS: The Hotnouse towers get involved with a set at **HMV** Birmingham



BRUMMIE: PolyGram's BEAU Maurice Oberstein receives thanks for making an appearance at a music business studies course at Handsworth College in Birmingham



DEAN'S KEEN: Dean Friedman completes his new recording deal with Arista.



BARNES' STORMERS: WEA staff raise a glass with Jimmy Barnes after his Brixton Academy shows.



HEAR HEAR: CBS presents Alexander O'Neal with a platinum disc for Hearsay

STOCK IT: Siren/10 promotions manager Ray Stock presents manager Ray Stock presents Simon Mayo with a silver disc to mark his appointment to Radio One's breakfast show.



BLUE MERDER: PolyGram executives help the Moody Blues with the launch party for Sur La Mer.

ACTUAL SALES: The entire EMI

sales force receive platinum discs for their work on Pet Shop Boys' Actually.

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New single "The Shouting Stage" released July 18th.

Produced by Joan, "The Shouting Stage" also introduces an illustrious cast of musicians, notably Mark Knopfler and Alan Clark from Dire Straits, as well as Manu Katche and Dave Rhodes from Peter Gabriel's band, Big Country drummer Mark Brzezicki and Paul Young's bass player Pino Palladino.



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Order from: Polygram Record Operations 01 590 6044 Clyde Works, Grove Road, Chadwell Heath, Romford.