MUSIC WEEK



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News analysis: The strategy of Umbrella New product BPI wins CO piracy battle Frontline: Entering the sell through market Publishing: No turning back for Price and Chang Dance chart Dance chart 6 10 Dance; Hamilton T Singles, album charts 12, 21 A&R: On a trip with Trevor Miller, watching The Slowest Clock; U2 and Marillion live plus Tracking and reviews (Sinead O'Connor's single

4,19



Cracking Christmas confirmed

FORECASTS FOR bumper soles of Christmas are being surpassed by reality, according to the latest stat-

Gallup says sales figures rose for almost every format during the 1989 Christmas season compared

1989 Christmas season compared with the same period in 1988. The biggest increases were video and compact discs. Video soles went up by 150 per cent overall with this breaking down to an 80 per cent increase for music

video and 180 per cent for other A'H

title. CD soles went up by 60 per cent from approximately 31/ym to 6m adding another successful year to the format's growth pattern. Album also increased by 16 per cent from 01 m to 25m The only format that did not go-up in soles was the single (seen out 12-inch) which stoyed the some of about 63/ym dyne the some of about 63/ym to year the single

TO PAGE FOUR

GET STRAIGHT Into The Nineties of the business orientated inor hosted jointly by Music Week and sister paper Studio during the Cannes event on the

afternoon of January 23. The topics get right to the heart of the way the music business must operate over the next dec-ade, covering the role of the rec-ord producer in the A&R process; where deals can go wrong; the funding of new artists; and the evolving pattern of Iaxation.

BPI bites back at CD Which-hunt

A SIMPLE response is being pres-ented this week to the biggest homented this week to the biggest ham mering record companies have ever suffered over compact disc pricts. To those who say unjustified profits are being made, the BPI re-plies: they have got it wrong.

WEA reassesses **CD** price trial

WEA'S EXPERIMENT with lower

WEA'S EXPERIMENT with lower CD prices is being curtailed. Fifteen months ago, the com-pony dropped its dealer price to 66.49 — 80 pence below the cur-rent accepted norm. However, in a move decided on before the present furore, prices will rise to

WEA chairman Rob Dickins says the company had hoped its lower dealer price would be reflected in reduced cost to the consumer and thereby increase sales. He adds: "Our CDs seem to be selling at the same price as most others.

Details p4.

Major record composite, or represented by the PKP, hore been strug and angered by the often-respected article (Commer A and which they were said to be "profi-teering" and "milling ther cou-tomers". After controlling a barri-ticle report to be libellout bat is making and further comment on the legal angeh toxics". "In a short light and miscanception from the soft miscanception from the

say music should be given away in

the public interest. They were equally short-sighted in opposing us over the home-taping issue. "This matter is particularly disap-

nis matter is particularly disop-pointing because people regard *Which?* in a different way to the popular press, but *Which?* is mak-ing just the same errors. This report is totally irresponsible." Depocen counters the *Which?* re-

port by stating:

port by stating:
 record company profits on a CD are around £1 and not £10 as has been suggested;
 the price of CDs has fallen in

real terms since the format's launch in 1983 by some 40 per cent; TO PAGE FOUR



CONVOY LEADER Brian Shepherd (left) gets some coverage from Radio One's Simon Bates whose show will be carrying daily reports of the Rainbow Rovers' progress

Shep revs up Rainbow Rovers

THE MUSIC industry is taking a leading role in sending a convoy of medical and relief supplies to refugees in Algeria. The Rainbow Rovers fleet is to

he headed by former A&M man aging director Brian Shepherd and, it will be announced later this week. Radio One will be publicising the project on a daily

The station's involvement will The station's involvement will give the venture of ar higher pro-file than the first of the convays had last year and, Shepherd public support. Shepherd was involved with Rainbow Rovers before leaving A&M in November but says that since his departure he has been

TO PAGE FOUR >

Radio must pay for US product — official

THE UK's independent radio stations have had their hopes of playing American records without paying needletime dashed by the De-partment of Trade and Industry. The Association of Independent

Radio Contractors had argued for a concept called first fixation

whereby US-sourced produ whereby US-sourced product would be regarded as remaining American despite being released in the UK by a British-based com-pany. Because no needletime is paid in the US, the AIRC contended, no payments should be paid here on such product.

However, independent re-searchers hired by the DTI con-cluded: "On balance, first fixation would seem likely to damage, rather than promote, the UK rec-ord industry." The research was conducted by

TO PAGE FOUR >



The Other Chart Classical: Koch and

Supraphon sign a new deal plus charts Music video: A look at

Karaoke plus chart Airwaves: Capital plans autumn launch

autumn launch Airplay action: CD chart Indie chart Feature: Paul Rich on lea Carlin Music after 48

years Diary: Dooley

Starts 14

10

22

23

24

20 nq

30

pictured)

PRESENTS MARK ROGERS DOUBLE A SIDE 1 STEP IN THE RIGHT DIRECTION MIXED BY STEVE 'SILK' HURLEY 2 TWILIGHT FOR SOME

FREETOWN DISTRIBUTION 01 748 0128

NEWS ANALYSIS



ENERGY ORCHARD'S debut single, Belfast, is released by MCA on Ja uary 15 to coincide with the band's four which runs until February 2 R

MUSIC WEEK

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23.27 Teste Janes, Levine LeVin Met. 23.27 Teste Janes Levine LeVin Met. Herris National States and States and States Neuro Effects And States And States and States Neuro Effects and States And States States Neuro Effects And States States States Neuro Effects And States States And States Neurosciences and States States And States Neurosciences and States States And States Methy States States Neurosciences Intel Methy Neuros

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Next Music Week Directory free to subscriptions current in January 1990.

TV ADVERTISING in supp The Moody Blues Greatest Hits is running throughout January with a running throughout January with a national roll out planned later. The 12-track single album on Polydor is also being backed by press and poster advertising.

R 1 E S

A&M IS releasing a single from Squeeze, Love Circles, this week to tie in with the band's UK dates.

 TIMBUK 3 ARE touring throughout January to promote their new single, National Holiday, and album, Edge Of Allegience, both released by IRS on January 29

EPIC IS releasing a single from The Godfathers, I'm Lost And Then I'm Found, on February 12 to tie in with the band's UK dates.

 HUNTER RONSON are tour-ing the UK in February to promote their album, YUI Orta, released by Phonogram at the end of this month

POLYDOR IS releasing The Best Of Van Morrison to coincide with his UK tour which begins on February 10.

A&M IS planning to release a new album from Suzanne Vega to coincide with her UK tour which begins on April 18.

 TV AND RADIO advertising in Warwick's The IV AND KADIC advertising in support of Dionne Warwick's The Love Songs is continuing through-out January. Released by BMG En-terprises, the 16-track album includes Walk On By, That's What Friends Are For and Heartbreaker. **Umbrella strategy unfuris**

by Nick Robinson

by Nick Robinson THE NATURE of the independent is that it will do something in a dif-ferent way to the norm. But it will not always get credit or even acknowledgment for do-ing so, particularly if it is an inde-pendent record company based outside London.

outside London. That was one of the reasons why the Umbrella organisation was set up six years ago. Initially, it was a group of representatives from the independent sector who simply wanted to establish an indepen-dent chart — but it soon began looking at many other areas. As it became apparent that there wars more and more issues that meeted to be locked an behalf of

while middle and mode subset hed while middle and mode subset hed provide a subset of the subset of the group of Umbrello decided to moke it an official organization. This was done in 1986 when Umbrello tecasio a limited cam-pany, while a limited came of the provide subset of the subset of the provide subset of the subset of the two limits of the subset of the limit of the subset of the sub Berry of Breakout,

Berry of breakout. The organisation now has more than 120 members which include Rough Trade, Mute, Factory, Cherry Red and Situation Two with notable exceptions being Big Life and PWI

Chairman of Umbrella is Chris Williams and the organisation has a part time membership secretary Janette Garthwaite. Umbrella council meetings are held along with annual general meetings and the Umbrella conference/seminar also takes place every year.

also takes place every year. But despite having a reasonably high profile, Umbrella feels it is not being given the acknowledgment it deserves from a number of other

it deserves from a number of other industry organisations. According to Umbrella, the inde-pendent sector is a £75m a year industry on its own and this figure is nising fast. It claims that the ma-jors' market share has declined over the last five years from 95 per cent to 80 per cent, while the inde-pendents have increased from five per cent to indust 20 per cent. per cent to almost 20 per cent.

BPI

"All we want is formal recogni-



UMBRELLA SEMINAR: Brian Leafe, second left, chairs one of the dis-

tion," says Williams, "We feel that hon," says Williams. We reter mo-in many ways they are unaware of the concerns of the independent area. If the BPI was looking after the whole industry there would be no need for Umbrella to exist."

Leafe comments: "We have been talking to the BPI for ma than a year about expanding the seminar into a UK-wide showcase for all the talent that exists and all they have done is not react at all. Every time we meet them they say

teets made we meet them they say it is a good idea but it gets budget-ed out of their agenda." Other areas in which Umbrella feels it should be considered in-clude shoring out money it claims the BPI acquires from the import

duty stamp system on recordings. It also says the organisation should be represented on BPI comshould be represented on bhr com-mittees relevant to independents — either as observers or advisors. Williams adds, though that Um-brella has nothing but praise for John Deacon and the staff at the

Mechanical Copyright Protection Society

We have a very good relation-ship with the MCPS. They invite us to meetings at a very high level and in turn they have come to Um-brella meetings," says Williams. He claims the MCPS has also

aid it may offer Umbrella mem bers a separate royalty agreement under the new Copyright Act. "What you have to remember is that although there are 800 to

1,000 independent record com-panies in the UK, many of them are run for the love of music and not commercial gain" says Leafe. "Therefore, I think it is only fair that the MCPS should give credit where credit is due in both senses of the achees due in both senses

of the phrase." Umbrella also believes its men

bers should be given significant promotional allowances royalty

Phonographic Performance Limited

"We would encourage every label to join PPL — and VPL — as it can only be to their benefit," says Williams.

Performing Right Society

"We do not really cross paths with them but as some of our members are publishers as well as bei record companies we will prob-ably get more involved with them," says Leafe.

The future

"We intend to continue to en-large the Umbrella seminar and try and get representation at some of the international trade fairs," says Williams.

"In general, we will become in-volved in more and more matters and will expect people to take us more seriously because, despite the lack of resources, manpower and expertise, we ar to expand."

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US product

FROM PAGE ONE

National Economic Research Ass ciates and its conclusions have just been released in a report, Copy-right Protection Of Foreign Sound

high treated on UP target source. Recordings. The report states that American records make up 40 per cent of UK airplay and that to remove them from copyright protection would cause a 25m - 50 per cent — cut in income for Phonographic Performance Limited.

Performance Limited. The report is careful to add that longer-term effects may be slight, and that the temptation for radio to go over to all-American playlists would be counter-balanced by a possible loss of listeners and adverpossible loss of listeners and adver-tising. However, the researchers accept that such a loss of income for record companies — for most of whom PPL payments are equal to 13 to 20 per cent of profits — would be likely to mean a rise in the price of records, fewer new records by UK artists and a consequent drop in the UK record indus-try's foreign earnings.

Which-hunt

FROM PAGE ONE

 Which? has ignored the devel-opment and marketing costs faced by record companies; and
 CD sales volume shows prices

are not a disincentive to con

BPI chairman Terry Ellis con-cludes: "There is an implication that purchasers are somehow forced to pay high prices against their will. CDs provide excellent value and quality and the rapidly growing market indicates that the consumer

ogrees. "Prices are pitched by individu record companies to strike the best balance between high volume and economic viability and they are as low as they can sensibly be."

Rainbow FROM PAGE ONE

able to devote much more of his

able to devote much more of his time to his role as convoy leader. "I'm working four days a week, 24 hours a day putting this thing to-gether," he comments. He adds, though, that despite Radio One's commitment and Is-land and A&W's sponsorship of one of the fleet of Land Rovers, there is work for more in one or the fleet of Lond Rovers, there is scope for more in-volvement from the music industry. "Ideally, we would like people to get together and buy another ve-tile."

Donations and offers of help can be made to: Rainbow Rovers 90, 8a Norfolk Place, London W2 (01-706 44351

Christmas FROM PAGE ONE

week before Christmas — the bus-iest for the whole period — sales of singles hit the 1 1/2m mark with ns at 8m.

olbums at 8m. The biggest sellers for that week were the Phil Collins album . . . But Senously with 330,000 copies and the Band Aid II single with 200,000 copies.

200,000 copies. Gallup's chart manager John Pinder comments: "It certainly has been a great Christmas for the in-dustry and I don't think anyone will be complaining."

Factory diligence pays off in **BPI battle against CD piracy**

VIGILANCE BY a compact disc manufacturer has produced a significant victory for the music industry in the battle to prevent CD pirates getting a foothold in the UK market.

The BPI's anti-piracy unit has a continuing campaign to edu-cate factories to be on the look-out for illicit orders and says it is determined to nip in the bud the trade in unlicensed

Two men involved in that trade have been sentenced by a judge at Isleworth Crown Court in Middlesex following an investigation by the BPI in conjunction with local police. The BPi anti-piracy unit was alerted by Damont Audio after the company received an or-der for 2,000 CD copies of an album titled 'Mandigo Songs For Tribes'. When staff at Damont listened to tapes they had been given, they identified it as Prince's Black album.

The subsequent investigation re sulted in the seizure of vinyl, cas suited in the seizure of vinyl, cas-sette and CD versions of the Black album and vinyl copies of Paul Mc-Cartney's Back In The USSR, In court, Tim Smith and Robert Andrews pleaded guilty to charges under the Copyright Act 1956.

Smith, who had already spent of Smith, who had already spent a month in custody, was given a four-month sentence suspended for two years and received a for-feiture order for £6,000 found on him at his arrest. Andrews receiv a three-month sentence, suspend-

ed for two years. BPI anti-piracy co-ordinator Tim Dabin says the CD element shows pirates are moving with the times. He ask that factories remain vigi-lant for suspicious orders and states: "We are determined to nip this in the bud." The prese use the fact timeta

The case was the first involving pirate CDs to appear before a Brit-

WEA remains cheapest after **CD** price rise

WEA IS putting up its compact disc prices after a year and a quarter — but they will still be lower than

— but they will shill be lower than average for majors. The company said in the autumn of 1988 that it was reducing the dealer price of its full price CDs to £6.99 — still lower than the ac-cepted standard price of £7.29.

Other price increases, all of which take effect from January 29, are: LPs and cassettes — mid price which take effect from January 29, are: LPs and cassettes — mid price to £2.69, full price £4.49; TV ad-vertised and Nonesuch £4.70; mid-price doubles £5.20; and full-

mid-price doubles £5.20; and hill-price doubles £6.30. With CD product, mid price is up to £4.99; TV advertised £7.29; doubles (two discs) £12.99; and doubles (one disc) £9.99.

Recordable CD - vours for £200

A RECORDABLE compact disc fa-cility is being offered to record companies as an alternative to digital audio tape. The Tape One Studios master

The Tape One Studios mastering house in London will put up to 60 minutes of a master tape onto a CD at a cost of around £200 to the record company. Tape One claims the service is

perfect for anyone who needs to hear product on CD as soon as possible, particularly record com-pany executives, A&R staff and art-

ists. The CD Ref disc can also be used for promotion, especially for DJs who do not have a DAT machine but need to play material up front. Bill Foster, at Tape One, claims the service has great potential.

"It is principally a system that will appeal to musicians and producers who want to hear their work in its finished quality before they send it out to the pressing plant," he says. "The wincered presentance of the

"The universal acceptance of CD as opposed to the limited availabil-ity of DAT also means a huge po-tential for radio and club promo-

tion." He adds that the cost of getting a CD copy or buying the copying machine — which costs £40,000 and of limited availability — will deter CD pirates.



HOLLYWOOD: Vinyl is "well below five per cent" of the pre-recorded music market, says CBS Records' Paul Smith. He is Coordend music marker any COS Record Program Statistics and Program Statistics and Statistics and Program Statistics and Versiter Statistics and Statistics and Statistics and Versiter Statistics and Statistics and Statistics and Versiter Statistics and Stati

VIENNA: PolyGram Austria is claiming to have sold more than 40,000 compact disc videos during the post six monthe. It says the biggest solars have been of the from-most repertories available. PolyGram's marketing policy for its CDV compiging has con-centrated on only 125 of the 2000 retail outlets in Austria. So for , no other mojors have entered the CDV market.

LOS ANGELES: The National Academy of Recording Arts and Sciences will present life-time achievement awards to Paul McCartney, Not King Cole, Miles Davies and Vladi-mir Horowitz as part of Febru-ary 21 Grammy Awards televi-sion broadcast.

NASHVILLE: Jimmy Bowen has been oppointed President of Cophal/Madwille. He will re-port directly to president and chief executive officer Capito He and the officer Capito dissolved Universal Records label will be combined with Capitol's current Nashville orster. The new label will be distributed by CEMA Distribu-tion.

LOS ANGELES: MCA Music Publishing has purchased Mayday Mediarts Music, a publishing company that con-trols Don McLean's catalogue among others. It has also es-tablished a co-publishing agreement with Urban Grooves Music.



Channel 4 moves to Rock Steady beat

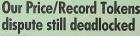
rock music TV series aimed

at album fock music in series annea at album buyers is being commis-sioned by Channel Four. The 16-part series — due to be-gin on February 20 — is expected to feature concert performances, interviews and jam sessions by art-ists popular within the album and compact disc market.

The decision to go ahead with the programme — titled Rock Steady — come after Channel Four had researched the market This show has been set up to fulfi what we see as a very specific need in the British market," says tor of music, Avril MacRory. "These are artists who don't do Saturday morning shows. The support we're getting from both the

port we're getting trom both the ortisis and the record companies is amozing," she adds. The series, expected to cost 2cm, will be shown at 10.30pm an Tuesday nights and will include album reviews as well as a weekly album chart compiled by Rock Steady in conjunction with a spon-

A companion radio programme also planned as well as a numbe of TV specials next autum More details next week



THE DISPUTE between Our Price and Record Tokens is no nearer resolution this week with no talks

resolution this week with no talks planned between the two sides. At present, no Record Tokens business is being done in the chain. This follows Our Price's decision in This tollows Our Price's decision in the summer to stop selling the vouchers and to promote its own gift tokens. In December, Record Tokens said it would not reimburse Takens said it would not reimburse the chain for the tokens it present-ed to the company at which point Our Price stopped redeeming Rec-ord Takens in its shops. Both sides say earlier reports

that Our Price unilaterally came to the decision to stop redeeming the More details next week

FORMER POLYGRAM US presi-dent and chief executive officer Dick Asher is re-establishing links with the company in a consul-tancy role.

tancy role. He has signed a long-term agreement to become a non-exclusive consultant to Poly-Gram International. Asher left Poly-Gram US last December.

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Digital LEADING THE FIELD IN AUDIO POST-PRODUCTION

Sell through: a beginner's guide to the boomtime

THE RATE that sell through videos are flying out of shops these days is proof that the format is close to fully establishing itself in the retail

fully establishing itself in the retail sector. Only last month, British Associ-ation of Record Dealers chairman Andy Gray commented that one wholesaler had told him he had shipped more copies of Sleeping Beauty than of the NOW cassette. But its not only the multiples that are making the most of video's

ore making the most of video's booming profile. The indies are also getting in on the act. But for those of you yet to take the plunge, Video Collection managing direc-tor Paddy Toomey has some ad-

Having been a buyer at Wool-Having been a buyer of Wool-worths and now working for a video company, he has a good bockground within the industry to know how indie dealers should go about entering the video market. "Firstly, if an independent retail-er is going to get involved with video them he should take it series.

ously and do it properly and not

everyone else is," says Toomey. "I believe that there are many

"I believe that there are many indie record shops that are not tak-ing the video business seriously and that is really a big mistake be-cause all that happens is that they are just giving business to the multiples simply because they can-

not compete." Toomey says the small indie dealer should not go over the top when stacking videos and should rely on one of the quality whole-

rely on one of the quality whole-salers for help and advice. "The best way to start is to set up a spin rack or of our food section and concentrate on such things as the big feature films and the filness topes," says Teomey. "You cannot really expect to carry the whole range because it whole mange because it

carry the whole range because it will just stretch you to your limits. If you do it properly you will find that the space given will pay its way well and truly." Many indie record dealers will want to stock music videos as well

but this must be done with a lot of

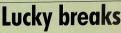
Before your very eyes

thought, adds Toomey. "The answer is that music videos should not be promoted with the other music product," he says. "That presumes that the record burst is down the

"Their presumes that the record buyer is always the same as the video buyer but we all know from experience that when people go into the multiples they go either straight to the record counter or the video counter. "I also don't think there is any sense in having jut music videos. I don't think the indie dealer is tak-en cerimaly if that is all be tacks

Loss their the under dealer is tak-en versionly if their lab in the stack. Our Price started down that road but hove now branched into all areas because self through has really couption and the custamer now loaks for a variety of things that he wants' says Toomey believes that anyones finking of tacking values and the two takes anyone finkings that he wants' says Toomey believes that anyones finking of tacking values and the take takes anyone for the out how down so about four weeks ogo but the business at the moment is a continuing bounding but to but

is a continuing bouncing ball so get involved as soon as you can.



THE DENNIS Waterman television sit-com Stay Lucky has brought good luck to songwriters Mike Price and Danny Chang who both wrote and produced the theme song to the series. A single, No Turning Back, will be released this month. THE DENNIS Water

Chang and Price have just com-pleted their first year as part of the Zomba Music stable, and Price says that it has been a highly suc-cessful ane.

"We have a track on the new album by Chris Norman as well as three songs in a Hanna Barbera cartoon film."

Keep Your Distance is the song recorded by ex-Smokie singer Norman, whose album, already

out in continental Europe is due for UK release by PolyGram early this ve

year. Price says the animated film, The Endangered, is based on an eco-logical theme and is due for a June release in the US. He and Chang

release in the US He and Chang ore discussing the possibility of in-volvement in a future Hanne Barbera movies project. Meanwhile, Frice avoing Car-diffiband, Pecaure Principle at Bris-tol studio The Coach House. "There's beginning to be a good interest in the band, with a valeo interest in the band, with a valeo "And HTV Wales is centring a 30-minute programme around the band."



EMI IS promoting a new way of making albums disappear off shelves. It is an in-store display unit which can illustrate six different olbum sleeves by changing from one to another in a way that looks as though one piece of artwork dissolves into the next. The unit is mains-powered and is being offered ex-

EMI clusively by EMI to independent dealers, the company claims. EMI's album salesforce is already installing 250

units at indie stores across the county. The current unit features sleeves for the latest Brother Beyond, Tina Turner, Cliff Richard, Kate Bush, Duranduran and Whitesnake albums.

Back on Eurovision trail

DEER over the reality of the second s

David Reilly (Dick James Music/PolyGram Music) sung by Simon Spiro; Give A Little Love Back To The World By Poul Curtis Back To The World By Poul Curtis Back to the World By Pgul Luris (Film Away Ltd) sung by Emmo; Never Give Up by Thom Hardwell (Trinigold Music) sung by Thom Hardwell; Sentimental Again by Mo Foster and Kim Goody (Northoster and Kim Goody UNICA Dond Music/Cover Music/Mingles Music) sung by Kim Goody; That Old Feeling Again by Mike Moran (Filmtrax) sung by Stephen Lee Garden; Where I Belong by John Miles and Michael Prath (Orange Publishing) sung by John Miles.



IDEM

MIDEM 21st-25th JANUARY 1990, Palais des Festivals, Cannes, France,

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Let Music Publishing has signed an exclusive administration agreement with the US film company Orion Pictures. Pictured at the signing of the deal are [left to right] Martin Bandier (vice chairman EM Music), Su Cantor and Murray, Deutsch (Orion Pictures) and Charles Koppelman (chairman and chief executive officer EMI Wusic).

PUBLISHING



AWARD CATEGORIES REQUIRING NOMINATIONS

Bets Sloven Design Award Best Music Week Adventisement Award Best Consume Press Adventisement Award Best British Music Promo Video Award The Marketing Award Fer Besch, Cozentes & COS CLOSING DATE FOR RECEIPT OF NOMINATIONS- FRIDAY ZIXO DECEMBER

AWARD CATEGORIES NOT REQUIRING NOMINATIONS

The Market Share Awards Top Album Award Top Single Award Too Dance Album Award Top Dance Single Award Top Indie Distribution Album Award Top Indie Distribution Single Award Top Compilation Album Award *Top U.K. Recording Studio Award Top Publisher (Individual) Award Top Publisher (Corporate) Award *Top Producer (Albums) Award *Top Producer (Singles) Award Top Music Video Award Top Sell-through Video Award Top Full Price Classical Album Award Top Mid-price/Budget Classical Album Award Top Crossover Clossics Album Award Top Country Album Award The Strat Award For Exemplary Service To The Music Industry SPECIAL VOTING ARRANGEMENTS

The Leslie Perrin Award for PR (judged by a panel of music journaliss – PRs notified by the editor) Plugger Of The Tore (Robid) Award (poscia) pall of ratios producers) Bes Record Distributors Award (poscia) pall of rateliers) "Best Recording Engineer (judging process oversens by Studio mogazine) "Panel Toreward to the

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For twenty-seven years the awards have been distinguished by their high standards, their talented juries and their critical - some might say ruthless - judgements.

This year will be no different. The little wooden pencil will still be the most hotly contested and highly coveted of all the

THE DESIGN & ART DIRECTION CALL FOR ENTRIES.

awards that now clutter the world of pop promo videos, commercials and advertising.

The question is: will you be good enough to answer the call?

Phone 01-839 2964 now for an entry form.

The closing date for entries in the Pop Promo Video category is 31st January 1990 and the awards

will be presented at the Grosvenor House Hotel on the 11th April 1990.



E TOP 50 ON THEIR WAY UP DATA. BUBBLERS ARE FROM OUTSIDE T 21 18 9 Impedance Jumpin' & Pumpin' (12)TOT 4 (PAC)

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TAINTED LOVE

THIS WEEK WEEK ON CHURT WEEKS ON CHURT	m
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2 3 Silver Bullet	Tam Tam 7TTT 019 (TTT 019) (PAC
3 35 2 D Mob Feat Nuff Juic	e Hrr/London F(X) 124 (F
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5 2 5 Soul II Soul	10/Virgin TEN(X) 284 (F
1 3 De La Soul	Tommy Boy/Big Life BLR 14(T) (I/RT
7 49 2 Luther Vandross	Epic LUTH(T) 13 (C
8 6 2 Electro	ffrr/London F(X) 121 (F
9 47 2 Hijock	Rhyme Syndicate/CBS 6555177 [C
T FIEL SET ME FREE	4th+B'way/Island (12)BRW 157 (F
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	1,	,	2	WARE'S THE HOUSE Various Shylus SMR 977/SMC 977 (STY)
	2	1		AFFECTION Lisa Stansfield Arista 210379/410379 (BMG)
1	3	5	2	3 FEET HIGH AND RISING De Lo Soul Tommy Boy/Big Life DLSLP 1 (I)
4		3	2	CLUB CLASSICS VOL. 1 Soul II Soul 10/Virgin DIX 82/CDIX 82 [F]
	5 ,	6	5	LIVE AND DIRECT Adamski MCA MCL1900/MCLC1900 (F)
6	5 ,	9	2	PUMP UP THE JAM Technotronic Swanyord SYRLP 1/SYRMC 1 (BMG)
2	7	4	6	DEEP HEAT '89-FLIGHT THE FLAME Various Telstor STAR2380/STAC2380 (BMG)
8	8	MBW	1	NINETY BOB STATE ZTT/WEA ZTT2/ZTT2C (W)
9)	2	3	BEST OF LUTHER VANDROSS Luther Vandross Epic 4658011/4658014 (C)
10)	RIW	1	BACK ON THE BLOCK Quincy Jones Qwest WX313/WX313C (W)

32 AIN'T NO STOPPIN	US NOW
22 AIN'T NO STOPPIN Big Daddy Kane	Cold Chillin' W 2635(T) (W
23 11 7 Rob 'n' Raz feat Leila K	Arista 112696 (612696) (BMG)
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25 22 11 45 King	Dence Trax DRX 9(12) (BMG
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26 23 7 Tongue 'N' Cheek	Syncopate/EMI (12) SY 33 (E
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27 12 2 Jam Machine deCo	nstruction/RCA PB 43299 (BMG
28 17 3 A Guy Called Gerald	Subscape/CBS AGCG(T) 1 (C
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29 14 10 Unique 3	10/Virgin TEN(X) 285 (F
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9 (6) EVERY TIME YOU GO AWAY How 10 (14) NUMBER ONE GIRL Burry Boom	Fine Style 15 028
11 (16) I NEED YOUR LOVING Name	leargh Fine Style FS 026
12 (15) BE FOR REAL Michoel Polmer	White Lobel EXT11
13 (19) NEW TALK 5-seete bis 6 Jos 90 14 (11) I'M GONNA MISS YOU Fir + 6	Mango 124040 720 Top Monty Tap 2
14 (11) I'M GONNA MISS YOU Fire + 6 15 (12) EMERGENCY Administration	Groove and a Quarter CBD 007
16 (13) REPORT TO ME Gregory horas	Graendeeves CittD 256
17 (10) PROPHECY Fredde McGregor	When Lobel SCI 4
18 (21) LET'S START LOVE OVER Wrote 19 (23) SEND ME THE PILLOW Scoty	ne & Frankle Paul Fashion FAD 00F White Label #12
19 (23) SEND ME THE PILLOW Scoty 20 (22) I BELIEVE IN YOU have Spence	Vine Syle FS 026
21 (24) NO TO DRUGS Enden	Steery & Clearvie SCT 5
22 (26) BULL BUCK Chele Dames	White Lobel RT I
23 (28) BLINKING SOMETHING Pade	
24 (20) YES WE A BLOOD Duddy Freddy 25 (18) DREAMERS friedda Collection	Pathion FAD 068 Mallo & Rury MF 011
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4 (6) GREENSLEEVES SAMPLER VO 5 (3) NUMBER ONE Souther	Mongo MLPS 1012
6 (11) BEST BABY FATHER Studios Roots	Blue Mountain BMLP 31
7 (12) SCORE OF LOVE Vorious	Janery's H2218
8 (4) BLACK WITH SUGAR Kee	Arium AELP 042
9 [7] PINCHERS MEETS SANCHEZ # 10 [8] REGGAE HITS VOL 6 Verses Arts	
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13	JUICY
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38 20 3	Kaoma CBS 6550117 (12"-6550118) (C)
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39 24 11	Lisa Stansfield Arista 112693 (12"-612693) (BMG)
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40 2 :	Eternol/WEA YZ 440(T) (W)
	WHATCHA GONNA DO WITH MY LOVIN
41 21 1	Inner City 10/Virgin TEN(X) 290 (F)
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42	Joy Burny/Mastermizers Music Factory MFD(T)003 (BMG)
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43 at ;	P.R.S. Hysteria HYST(X) 100 (E)
and the second s	HOUSE OF CALYPSO
44.00 :	K-Tronics Ensemble Citybeat CBE 1246 (W)
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15 NEW	Ruby Turner Jive RTS(T)7 (BMG)
40 NEW	Jimmy Somerville London LON(X)249 (F)
RE	Frankie Knuckles Trax/Radical TRAX(T)3 (SP)
	FOR THOSE WHO LIKE TO GROOVE
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MASTERS OF THE UNIVERSE 'MASTERS OF THE UNIVERSE EP' HEMAN 1

PARADOX 'JAILBREAK' R2

ALL OF MY LOVE

LOVE OR PHYSICAL

HEARTSTEALER PLANET E (REMIX)

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Dance

Δ1 that <u>0</u>ZZ

by Lorraine Butler

JAZZ-BASED house music may be a new concept for most major rec-ord labels today but a new south London independent has its sights firmly set an launching this type of music into the charts. Hi Note Records, based in

Clapham, began its short life with the release of the JB Allstors' single I Like It Like That two months ago but by next year the small label hopes to have released 10 singles and six albums.

and six albums. The company began life when Jeff McCray met fellow producer Richard Mazda at a rare appear-ance of the JB Allstars, the famous section which supported orn James Brown and were respon-sible for the dance classic Funky Drummer.

Determined to bring jozz and rhythm and blues up-to-date for today's dance scene the pair set about recording with the JBs and former Style Council backing singer Jaye Williamson, who has also worked with Skip-worth And Turner and Curiosity Killed The Cat.

The single was recorded in just two days at a north London studio with trombones put down in Denver, America It has a distinc-tive sound of up-beat funk and stands out in today's dance scene because of the absence of any sampled sounds. "We

Producer Mazda says: "We gave the JBs a modern sound and gave the record a great dance feel so it would appeal to a wider variety of people. "The JBs were the musical direc-

tors behind James Brown and have been around a long time but we are now marketing them as a new band. And although we didn't get huge recognition for the first single, the sales were healthy enough for us to go on and form the company properly." Mazda w

an in-house pro er for IRS Records and has a publishing deal with Warner Brothers. He has worked with singers Jamie Morgan (who co-wrote Neneh Cherry's Buffalo Stance) and Nick Kamen.

and Nick Kamen. Mazda is also working on the soundtrack of a new Jamie Lee Curtis movie, provisionally called The Queen's Answer.

Although Hi Note, with off-shoot Hi Skool Productions, will produce some records of selective appeal the company is also aiming to get records onto dance floors and into the top 40.

Mazda says: "We'll be keeping our overheads low and certainly don't intend to splash out thou-

sands of pounds on one single. We think we can do it just as well with less expense.

"Ultimately we are aiming at chart recognition in the dance, soul, hip hop and black music area. We think we can produce some-

We think we can produce some-thing slick enough for the top 20 on a reasonable budget. We'll be going for fealing on our records." Next year their plans include re-leasing an album or single by an amalgamation of musicians called The People Of O, a single for singer Jaye Williamson, and a breaks and beat album for Dis.

Hi Note won't just be plucking talent from the UK, Mazda says; contacts in America will make it easier to use US artists on the al-

burs. Theyll also be on the look out for new rhythm and blues talent from all over the UK. DJ McCray, who ran the popular Hi Note is putting the credibility back into independent record companies and is determined to stave off a buy-out by a major label if it makes it big. He says: "We are breaking the mould. There's a definite gap in the

market for what we do because it's different from anything else in the charts or on the dancefloor. "So many kids are disillusioned

when they go into record shops today — we want to offer them a new alternative. Soul II Soul started to blend different styles of music and we are doing something simi-

for. "There's a lot of undiscovered talent out there in the jozz and "and we will rhythm and blues field and we will find it to make great records."





ITS A brand new year so let a man come in and do the Funky Popcom (to paraphrase an old **Jenses Brown** tife)) Hot imports since just before Christmas have included the eagerly avoited (an understatement)) typical Avanter for understatement (1) pysical densely angry cop PUBLIC ENEANY Velcome Io The Terrordome (US Def Jam 44 72133); taziy darwle De La Seul-3h P finkly rolling DOTTAL UNDERCRUND The Tumph Dance (US Terme Boy/TIN Records T8 744); German multred lempoles han Sweis Lemins-ink languidly pulsing ambient house (at the new ge fusion is becoming hanaw). CULTURE BEAT - FEATURING JO VAN NELSEN Der Erd VAN NELSEN Der Erdbeermund (Get Into Magic Mix) (German CBS Dance Pool 655429 6); Pet Shop Boys penned Dusty Springfield hi reviving muftered, coeel and sighed THE STRINGS OF LOVE Nothing comments waven monotonous juddery churning JOSÉ CHEENA JOSé's Party Breakdown (US Bassment Records BM-0056); jerkily skittering old fashioned acid house **BUELEAN** Lef There Be House (US City Limits CL-

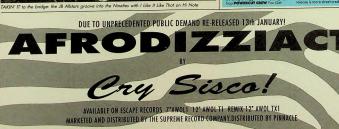
Let There Be House (US City Limits C 4427), specialist users aimed basic break beats gathering **OUTTAKES** The Forgotten & Disguarded — Volume One (US Fourth Floor Records FF-1107).

Records FF-1107). UK releases Include the inewitably Dan't Make Me Over-style and similarly Diennee Warwick classic rewing, though more staday remixed, Semith & Mightey/Soul II Soul ich sweetly backbing SYBI. Walk On By Lisson Records DOLE OI 14, via OVUL, strangulateily folsett

Arrie, wo rwst; stronguideidly tabletic **Terence Trent D'Arby** sings house-style **Ten City**-ish **DR MOUTHQUAKE** Love On Love (More Protein PROT3-12, via Virgin): back-to-back double sided good ijggly churning UK techno **UBIK** Techno Prisoners/almost rack. In roll KI ish piano jangled ponderously building Italian **MR K** The Mix Max Style (Zoom Records ZOOM 001, via 01-267 4479); **FON Force** remixed 984 classic

chunkly weaving 1984 classic underground dancefloor "sleeper" ROYAL DELITE I'll Be A Freak For Yau, revived as a "Supreme Double Header" with the original version of the still influential much re-recorded age class nd sampled girl group gan IRST CHOICE Let No Man Asunder (Supreme Records SUPET 157); double-sided adventurously different either mumbing and r roggamuffin rapping hip

Down/This Is How It Should Be Done (Vinyl Lab Records VL007T); fast gruff goy rapped and girl walled twittery leoping hip house **MC'S LOGIK** Peoce & Unity (Submission SUBX 017, via Pacific); very spansely synthesized brithbu agraphiting latter meetal percolohing instrument (W.A.R.P. Records/Out WAP 2, via Rhythm Kin Hose 2, vid any line stagi, monetic p drugging simple fablica phonetic p rap LEE MARROW Pain (Champi effectionic Donne Summer class remaking CARRIE ANN fosturin Fax Yourseff I Feel Love (The Ultimate Remix) (Sound Of Belgium/AVM 1250B10, via Southan Exemananches mixed Unspect And Decord of Comparison of the Comparison of the decord information of the Comparison of the decord information of the Comparison of the Management of the Management of the Management of the Management Critical Key Balayam recorded Lattice in the Interna-tion of the Comparison of the Management of the Management Critical Key Balayam recorded Lattice in the Interna-tion of the Management of the International Critical Key Balayam recorded Lattice in the Internachattering lightweight hip h DOW JONES Just A Techn Record Company/BMG): sort of fillade house/lk/cit/dising **54ARADA HOUSE GANG featuring Magic Max** House Legend (Music Man MMFT 012; remixed and revived beefly racing house **CKYSTAL VORTEK** Money You Are My Slave (B/Warel Records UM 007): Manchester gril squawked jiggly switing **CHAPTER AND THE VERSE** I K Inave Ther What I Know New) B-side remix, A GUY CALLED GERALD Hot Lemonode (Rho RS8908). Finally, confusingly RSB708), Finally, confusionary promoded in various combinations and the nelessed commercially in others, the densely logging **Soull 18 Soul**-Inh downlempo **NENEX (NERXY Inc** Chy Mamme (Circa Recards VRI 42) may be falling between how stooks as this particular-and/let indis to be considered by the projudiced hand they are compared by the falled than they are an and the falled than they are affect and than pop.



PAGE 11

			13 JANUARY 1990
	700.57	R. R	INGLES
1.			
		Records to be featured on this week's Top Of The Pops (WEEK 1)	
		Panel sales compared to last week	everything but the girl
	YOU AND ME	TITLES A-Z (WRITERS)	driving Alla
	The Top 15 U.S. Smash	7 O'Clock (Crop Boley) 97 1 Colled U (Loue) 39 900 Number, The (A) Jonas AAJ Jones Weikk St. Physics Less You Jones AAJ Jones Weikk St. Physics College (Crop) 75	7 · 12 · cd · mc - neg 40/t/cd/c
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MUSIC WEEK

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A & R TALENT

Hip to the trip

by Dave Henderson AS IF the world wear's getting enough of A Cay Called Gerout and the Area of the area of the area in the area of the area of the area in a copie of some heal Section tracks circulating and a single from head compony. Reham — there's also a five track cassets sound. Averma Press publication of fire Cay, the first novel by Mancunian author Tierow Thing. For just onder 13 goid the package contains a of designer drug, makating of designer drugs, industrial espionage, clubbing and everyday life comes with a cassette featuring five Gerald originals, including a the

The Second originals, including a version of the current Subscope/CBS single FX. Conceptually the idea of a soundhrack to footle along on your Walmon while you pervise the pages of which so we are some of a porticity in the sound and porticity in the sound and porticity in the sound the leads or ut frip CFW is the staff. The sound sound descendant of Gerold's hugg 1989 the Youdoo Ray. In a period where II if donce mays in a charace. 1989 hit Voodoo Ray. In a penaa where UK dance music is not mere-ly taking off but flaunting its orig-inality in the national charts on both sides of the Atlantic, then such packages can only be admired.

Like those halcyon days when ulp paperbacks like Skinhead, uedehead and the like introduced the world to fast sex, violent life-styles and severe haircuts, Trip City travels into a futuristic Bladerunner style environment, mainly due to the quantities of the drug FX, a natty green crystal, which people

consume. As with beatnik and hippy prose from about 25 years ago, the storylines rebound around the cur-rent music trends, Miller's dialogue, which centres around the embarrassingly named central character Valentine, even kicks off with the line "It was a blue Monday." Just how much more contemporary

can you get? Told in short sharp sentence with spaced out scenes and surrec with spaced out scenes and surreal passages, the story is stimulating and ably assisted by Gerald's wan-dering, acidic music. That such mind-blowing graphic images are summoned up immediately suggest an eventual celluloid version which would be a fitting epitaph to the first logical step in audio books since Richard Burton read Under since Kichard Burton read Under Milk Wood. As for potential direc-tors, Ridley Scott and David Cronenberg should be hankening after the film rights if there's any justice in the world. But, like the small scale roots of

but, like the small scale roots of the book and soundhrock so far, if would be an ideal big screen debut for videoland's Tim Pope — an ec-centric in search of a suitably bi-zarre take to tell. Next stop Trip City? Just put the pill on your tongue and read.



THE SLOWEST CLOCK

Clockwise by Paul O'Mahony DESCRIBED BY Dave Henderson

last September as a "classic of wandering bass, aggressive guitars and breathy vocals", The Slowest Clock's first 12-inch EP 2 Car Garage re-introduced to the music scene an Irish band whom many had forgotten after a lengthy silence

Now they have another EP, fit-led No Hand Signals (Bewilder-ed/Southern Records). So why the previous lack of profile? "We were

add southern Recards). So why the previous tack of profile? "Ne were many doing demos for our easy near the second sec

to describing where we're at." The Slowest Clack plan to back

up their releases with a higher gigging profile as well as London dates in the coming year.

Those were the days . . .

by Dave Laing "I LOOKED back to my schooldays for songs" says Mary Hopkin of her current Trax album, Spirit, "We sang Foure's Requiem and other song Fouré's Requiem and other melodies from operas and classical pieces". The result is a collection of what Hopkin calls "Eight classical" songs, with Ave Maria as the centropiece. "I see it as related to the situation in Europe," she ex-plains. "Lalways think of that when

plains, "Taways ... I sing it." The album, her first recording since she took part in George Mar-tin's Under Milk Wood project, is oroduced by Benny Gallagher

who has been a friend since both were under contract to Apple in the early Seventies. The Synthesize-based backings feature Dire Straits keyboardist Alan Clark and former Cliff Richard sideman Alan Park. Admitting that she's not a trained singer, Hopkin says that "the point of the album is to take away the mediate of agrees these ho has been a friend since b away the mystique of opera sing-ing, which can leave you cold emotionally."

Spirit does not, however, herald a full-time return to the music busia full-lime return to the music busi-ness fac.Mary.<u>Hopkin</u>, whose last major project was the <u>1-984</u> group Casis<u>with Peter Skellern</u>. She is currently writing both songs and wordless vocal pieces with a new

wordless vocal pieces with a new oge flovour. Then there is a plan to do a Celt-ic album. T've been doing re-search into some of the more ob-soure Walh muic," says Hopkin. "Too often Welhs sings are badly represented by Welhs singers. And I'd like to use synthesizers instead of the Welch harp." Meanwhile, interest in Hopkins' enfort work remains considerable.

Meanwhile, interest in Hopkin's earlier work remains considerable. Negotiations have been complet-ed for a Japanese album of previ-ously unreleased tracks made in ously unreleased tracks made in the early tighties with her ex-hus-band Tony Visconti and "it's poss-ible that Apple will eventually reis-sue my early work". And Mary's mother, once the secretary of the fan club "still gets loads of letters from fans, especially from the US,"

Ziggy comes of age ...

by Ian Watson ZIGGY MARLEY has a lot to feel

happy about. With a new single, he's in the middle of a successful world tour, and he released an ex-cellent LP for AVL last September cellent IP for AVL last September, Finally people are starting to ask more questions about *his* music than his legendary father's. Much of this has been prompted by the maturity shown in One Bright Day, not only in the music itself but also way it was produced.

In the way it was produced. "The more way grown in the music ba-comes say we regive in the music ba-comes as we regive that the set of the in the sense of sound and mixing and making the point that we want to be hered in the music," explains Zagy. "We want that is allown on the bar more reads album, more our vites, our thy's, character, then al-median of the set of the set of the more set of the set of the set of the more set of the set of the set of the more set of the set of the set of the more set of the set of the set of the Galaxies of the set of the set of the more set of the set of the

Cheffo Youth United label, The label gives him an opportunity to discover new tolent and also to practise his own production skills. "In Jamaica the music business isn't as open as it used to be," says Ziggy. "The only people who are

gatting the opportunity to make muck in Jamaica are known artists who have adready established themselves. But if I produce a gat and the state of the state of the transformer and the state of the transformer and the state of the transformer and the state of the device the state of the state of the state of the state of the state and a state with the future, "or of a ded with the future," or of a ded with the future, "or of a ded with the future," or of a ded with the future, "or of a ded with the future, "or of a ded with the future," or of the state of the

That song it deal with the past and it deal with the future," ex-plains Ziggy, "because the first part that's the black my-story not his-story and the second part is African story and the second part is Amcan glory. Talk of African glory, Italking of the economics of Africa. Africa is the most likely the richest place on Earth. It has everything as a mass of land, but yet there is so much sufferation in Africa. The problem with Africa is that them problem with Amca is that them have the wealth but the people don't have nothing. What it takes for a change to happen is educa-tion, and education come through the music the music'

the music." At the end of this tour Ziggy will have been on the road for two years straight, so it is no surprise then that now he's thinking about taking it a bit more easy. He's des-ignated 1990 "charly year" with the Melody Makers doing as many benefits as possible. Whatever his areas he's are lat to have foreward benefits as possible. Whatever his plans he's got a lot to look forward to and a lot to be proud of. It's been a long adolescence, but final-ly, Ziggy Marley's come of age.

Timbuk 3: working their ass off

by lan Watson

by Lan Watson "I THINK we're still seen as a hus-band and wife boombax band, even here in London," says Pat MacDonald. "We were at a little postry shop and somebody said arent you limbuk 3', and we said 'yeah', and she said 'where's the donkey?' I think a lot of people are still basically wondering, where's the donkey?''

Like so many bands before them, the MacDonalds made one bin the MacDonalds made one big mistake — they had a hit single

(Future's So Bright . . .) and now all people think of when they hear the name Timbuk 3 is a television laden pack animal and a rather with line in American cynicism. Quite a lot has happened since that fateful has happened since that fateful global success however. January 29 sees the release of their third IRS LP Edge Of Allegiance and the start of a three week English tour, the first of many visits to these shores scheduled for 1990. The LP shores scheduled for 1990. The LP itself represents quite a progression for Timbuk 3, appearing more as a complete piece rather than a simple collection of songs, "All the songs were written around the same time period with-in about two months of each other,

so they're all new songs," says Bar-bara. "they all connect somehow because of the state of mind we

Lyrically Edge Of Allegiance continues Timbuk 3's policy of dealing with politics and love in a dealing with politics and love in a suble yet unnervingly accurate fashion. Don't they ever feel like doing a song just for fun. "Wo're not really silly people," soys Bar-bar. "It's more serious kun. I have fun singing the songs even though some of them ore prety some or genery You can deliver serious song in a humanous way which I think is "the barbard of the source of the source "the section."

"In the States a lot of it is filling the void," adds Pat. "In Austin, Texas there's not a lot of songs that

Lexas there's not a lot of songs that deal critically with the government or religion." Apart from brushing up on their social observations a lot of the couple's time has been taken up creating a studio workshop in their creating a studio workshop in their own home, a set up which allows them unlimited tracking and the added advantage of DAT record-ing. Now that the technology has ally been installed and master ed, Pat hopes that the next LP w

ed, Pai hopes that the next EP will be a lot more experimental. Live they've also changed with Borbara taking an a lot of per-cussion and the addition of a drummer for roughly two thirds of the songs. In general Timbuk 3 are moving further and further away from their original image embrody-transmission of the percusion. But what about the change? "We subult tell people that the "We subult tell people that the

"We usually tell people that the donkey is helping new bands get started in the third world countries, ing important work elsewhere Ass a stupid questio

TIMBUK 3: new LP, sans donkey

PERFORMANCE

Point taken EXPECTATIONS WERE incredibly

high in Dublin the week before

certs. Naturally, the most eagerly-awaited of the four performances at **The Point** was the New Year's Eve gig with the local press hyping the possibility that guests might in-clude Dylan and Springsteen.

clude Dylan and Springsteen. The outcome was certainly enough to keep everyone who witnessed the gig happy but at the same time it wasn't the event of the decode that many had predicted 110 act which the predicted - U2 not at their best are a knock

out none the less Maybe it was the group's sheer exhaustion and the familiarity of old material that made the first five songs after the countdown at mid

songs after the countdown at mid-night seem slightly lacklustre. But if that was the case, then the never songs starting with the God PII and Desire gave U2's perform-ance a firm kick up the backside giving the band a renewed en-thusiagn and commitment.

giving the band a renewed en-thusiasm and commitment. While there were still moments when the set lost some of its old sparkle, songs like Bad and Pride were as emotive and convincing as before and tracks from Rattle And Hum — including a rousing Angel Of Harlem and All Along The Watchtower — found the band in full flow.

After playing most of the crowd's favourites and winding up with the anthemic 40, U2 closed other ch career and with the band due back in the studio in about a month's time, the future looks set to be just exciting.

A Manh on must be made of the Mention must be made of the excellent facilities that The Point venue offers. By designing the interior of the 7,000 capacity hall with both style and colour it has become one of the few grengs that can create an intimate atmosohere

NICK ROBINSON

Seasons greetings

WERE MARILLION going to let iding a new the little moter of finding a new singer/lyricist/spoksman interfere with their natural progress? Frankly chaps, no. And while the resulting debut I.P with Steve Hagarth, Sea-sons End, veered erratically from the downight beautiful little track to the deadly boring single Hooks the little matter of fi In You, the new man announced his arrival in tones of crystal clear enunciation and made us wor where on earth he'd been hidi all these years. There was a time when Marillion

There was a time when Manilion performed for a solid week at **Hammersmith Odeon.** Only ane night this time around, al-though the speed with which it sold out (three days) must have given encouragement. The fact that



112 CELEBRATED the new year with 7,000 revellers at Dublin's excelle nt new venue The Point

Hogarth has been accepted so openly by the faithful is a credit both to his contribution to Seasons both to his contribution to Seasons End, and the unflagging faith plac-ed in the music of Messrs Kelly, Trewavas, Rothery and Mosely by a following who have been revited in the murky media nearly as often

The set-opener, King Of Sunset Town, is a fine example of how Marillion have tempered their earlier excesses, as the other outstanding new pieces, Easter, Holloway Girl, Seasons End and The Uninvited Guest found Hogarth indulging in some very Fishy theatrics.

in some very Fishy theotrics. As well as possessing a fine voice, which stayed the pace of a demanding set. Hogont also con-tributed keyboard backing, His ar-rival has now allowed the spatight to drift slightly away from centre stage and linger longer on Steve Rothery, one of the finest melodic land, antionist wait crulid witheast. lead quitarists you could witness.

The choice of pre-Hogarth material was somewhat dubious, although the inclusion of Kayleigh was understandable, un-certain performances of Heart Of Lothian and the irritating Incom-

The singer would have been bet-ter off chancing the more adaptable and less personal melo-dramas from the past such as Jig-saw, Chelsea Monday and He

saw, Chelsea Monday and He Knows You Know. Yes, it's been a difficult season for Marillion, but a bit of fresh bload in the ranks still finds them winning more than they lose. Defi-nitely title contenders for the new decode

GARETH THOMPSON

Head bangers

WHILE IT'S true that two heads ar better than one, both **Motartus** and the supporting **Thundertus** produced performances in the own right at **Hammersmit Odeon** that augured well for th

It's still very early days for Thunderhead but the Germans

(plus American vocalist Ted Bullet) (plus American vocalist Ted Bullet) delivered an intense and scorching rapid fire attack, drawn from their debut Behind The Eight Ball album, and surely won a few friends in the proces For Motorhead it was simply a

case of proving the cynics wrong yet again. Their initial impact in the late Seventies came from personifying the Heavy Metal ultimate subsequently inspiring a multitude of thrash bands over the last decade who themselves have perhaps taken over their inspirer's role.

Yet Motorhead have concentrated on doing exactly what they do, without feeling pressured into do, without feeling pressured into competing, emerging as a lovable monument to rock and roll excess. The message tonight, however, was that there's plenty of life left

in the beast yet, as a packed Odeon paid homage to Lemmy and crew.

New songs such as Voices In The New songs such as Voices In The Sky, perhaps one of their most tuneful in yonks, and Going To Brazil, the nearest thing this quartet will ever get to Chuck Berry, prov-ed to be mid-set significant high-lights. While the established likes of Eat The Rich, the gurgling Orgasmatron and the excellent Killed By Death elicited the de-

Killed by Death elicited the de-served crowed euphoria. The appearance of the mighty Bomber, followed by the obliga-tory Ace of Spades, wrapped things up; overall an emphatic dec-laration of intent for the next 10 vears

KIRK BLOWS

Soul man ALEXANDER O'NEAL is a charis matic singer of sweet soul and an energetic belter of robust dance songs, as his albums have proved songs, as his albums have proved and his sell-out week concerts at **Wembley Arena** confirmed. Live, he is also every inch the shawman — even the ham, if one were to be cynical — as he teases the audience ("especially you lay the audience ["especially you lay-dees out there"] through successive peaks and troughs of romance (a girl from the audience serenaded on a bed in If You Were Here To-night), sentiment (having his own small daughter appear on stage in Sunshine), and exuberance (the barnstorming Hearsay and the show-closing Fake). O'Neal made two complete cir-

cuits of the audience during his two-hour show, changed costume twice, and also managed to give many of his excellent band highlighted solo slots in a couple of numbers which were stretched out olmost to concept album lengt The audience loved pretty

mall all of it: O'Neal might not quite be the inheritor of Otis Redding's tra-dition that he once told this writer he hoped to become, but he comes close to the same emotional contools to the same emotional con-tact, even among all the hi-tech schmaltz. Odd then, considering the time of year, that he should have completely ignored the rep-ertoire on his Christmas album. BARRY LAZELL

Freedom fighter

IT MAY have taken Tracy Chap-man to hit the point home but a song is often at its strongest and most direct when played acoustically.

cally. Folk, blues and country lovers have been witness to this fact for years but mainstream rock fans have had their share in much smaller doses. Nell Young's earlier

er doses. Neil Young's earlier work was predominantly writen for he acousite guilar with most of the songs coming from falk roats. Over 20 years later, Young could be found at the Hammer-mith Cdoen playing some of those old songs again — acousti-cally — and the effect was just as powerful.

All that occupied the stage was a battered old piano without a speaker or amp in sight. This gave speaker or amp in sight. This gave the Ganadian guitarist room to walk around the stage as he pleas-ed whilst playing the songs. As soon as he shambled into the

spotlight and began the classic Hey Hey My My a feeling was instilled that it was going to be a special night. What followed was a fasci-nating trip through his back cata-logue — including Needle And logue — including Needie The Damage Done and Oh

as well as much of the new Freetremely well.

tremely well. Keep On Rockin' In The Free World sounded like the anthem it is destined to become, and Some-day was stunning with Young's har-monica and piano working beauti-

monica and piano was fully tagether. For the old hippies in the audi-ence there was plenty of nostalgia and for the curious there was fur-ther proof that? Young is still writing ther proof that? Young is still writing songs as poignant and evocative as he ever has done. DONE.

Moody boos

THE FACT that MTV was filming at the Mood Club at the Camden Palace attracted some big names, but it meant that the event took on the atmosphere of a studio rather than a nightclub; many acts were performing for the cam-

eras rather than the crowd. Black Box and The Beatmasters gave routine deliveries of tired songs and had no new material to offer. Likewise, 808 State should have done more than just miming Pacific State. But the big-gest scam was the "perform-ance" of Raul's Real Wild House: there were two people on stage, but neither of them was Raul Orelland!

At least Silver Bullet had the decency to turn up in person. His brutal, uncompromising raps sound rather dated in this day and (daisy) age, but he has obviously found a niche market. Not only have the hardcore rap fans taken him into the top 40 but, more sur-prisingly, he built on those firstweek sales and moved up into top 20. His live set got off to a poor start with No Comparison, improved with Living Legend, which has a particularly end, which has a particularly strong backing track, and finally came together for 20 Songs To Comply. But it was left to the Swedish

contingent to steal the show. They create dance music as effectively and as efficiently as Abba manufactured pop hits. Leila K gave a lively rendition of Got To Get, but even she was eclipsed by Tittyo. She has a great voice, and thank-She has a great voice, and thank-fully had the sense to sing live. Her debut UK single, After The Rain, is reminiscent of Wendy And Lisa's finest moments. Tough enough for the clubs and catchy enough for daytime airplay, it should be a big hit when released next month. For Body Says Yes she was joined by Stockholm's ragamuffin rapper, Papa Dee, who looks set to be

a star in his own right. After all the PAs, **Big Audio** Dynamite performed something that approached a full concert. It that approached a full concert. It merely served to highlight their weaknesses. They aim to create an amalgam of the best of everything, but end up with a badly sung, instantly forgettable, tuneless and aimless mish mash. ANDY BEEVERS

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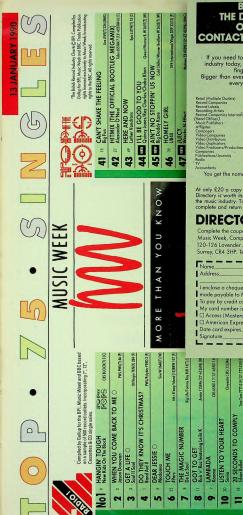
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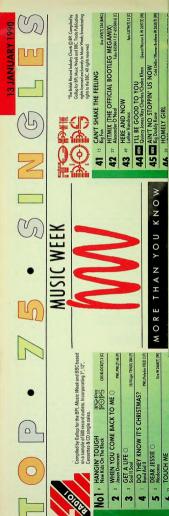
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SWEET FEE, In's the Times Pacifies FUER 25% The debuildbur free Sweet Tee produced by Hurby Love Bug and featuring har three dancefloor hits If's My Beac, Ler's Dance and I Gold Sreekin. Sou, as proficient as it is, Sweet Tee's rooms site on the Standard Instead these are the tondard drum breach, the ineviable Lances Brown fift and some prety uniaspring arrangement. If's not the I eel time and good, it's just nothing more than hair. ROBET CALVET: At The Quene Eizabeth Hall. Clear Records BLACK 1. Unfortunely fits posthumouty released 1966 atf and among the one part child ownright — Howkindish ponderbacking vocab profiley docume therapy of the profile of the secbacking vocab profiley docume therapy of the secbacking vocab profile which markad Calver's later few work. If the Staffahren second and The treat in its studio meteral through that's a good job one.

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DANZIG: Danzig: Def American 888 497-1. Uply rock from Danzig, the brain-child of lead vocalis Genn Danzig and known purely for their support slots on the lass Metallica tour. This affair is more restrained than that might suggest with Danzig course vocals soundroughest and, musically, a third division Cut: the songs themselves offer little hope either, despite Rick Kabin's praduction.

BY ALL MEANS: Beynel A Dream. Fourth And Broadway BRR 542. Smooth, stylish soutmusic in a pre-disco getting-ready style. With plenty of sexual healing in the mix, specially on the opening Marxin Gaye cover Lef's Get I On. By All Means' radio-friendly pop sound is finely-honed, beauthdown is described with a function of crossover potential to boot.

THE VIBRATORS: Vicious Circles. REVLP 133. One of the classier bands from the early punk scene, the Vibrators: new album shows a return to fine form. And don't be got off by the gruesomely tacky more towards: the gruesomely tacky more towards: the gruesomely tacky more towards: the gruesomely tacky por than heavy metal averkill. A brace of cover versions includes a surphisingly retained Halfway To Paradae and a powerful version of the Tomin' Groovies Slow Death

DRI: Thresh Zone. Roadracer RO 9429 1. DRI's more purist fams and provide displeased with the band's and produces with the band's and produces with the band's and produces with the grant band wider content, but a content of the band band of the band of the band sources and the band of the band Son Franciscon threshafts Tates Son Franciscon threshafts Tates and the band of the band of the band for a wide fam's eye view of a thresh

OZARK MOUNTAIN DARE-DEVILS: Modern History. Conifer Request RR 303. A pleasing country rock album that marks the rotrum (to the UK shelves anyway) af a group which hit big here with here first album on A&M back in 1974. Shill featuring the original vocalists Steve Cash and John DiIon, Modern History benefits from some fine production work by Wendy Waldman, who also contributes one of the best songs, Heart Of The Country. Deserving of plays on forward-looking country shows and folk & roots-related programmes.



MARK BROWN: Goal Feling, Mortown 21 7526 A. Kumer Prince bass player, Mork Goog for this reme has adopted a logo for this rem album which affords him he dody the Brownmark. That ada you'll notice a starting resembance to Prince's music which is hard's unprining as Brown helped father the Revolution's south Prince cames apparament on the soon to be simpled lang Baog. Goad Feeling should receive a subbly royal receive.

MUSSOLINI HEADKICK, Themes For Violen Retribution. World Domination WD656-1. A body entwined round a swatuke marks the cover of this debut. If the work, of ant-Nag a drial Jabin the work, of ant-Nag a drial Jabin ped in a platic bog, prevention and the platic bog prevention. Belgian but now living in Birminghom, are named defrem fa tead Mussolini after his death — hung in a town square of childran to but perts brutal electro-rhytim, hant grunts and rugged sequences. If

BARMY ARMY: The English Discesse. On U Sound, ON-U LP48. Tackhead mentor. Advina. Sherwaod is the man behind this collection of football songs with a difference. Sompled commentaries and crowd chants are backed with some hard dance rhythms with the emphasis being on highlighting the humorous and political sides of the game. Already a Peel foxourite, this could do well.

VARIOUS: Attack Of The Killer B's. BBC Records. REQ 739. By compaining these Buildes from the States, the clever old BBC reminds us of how in those days you really did get two great tracks for the price of one. Consequently, included here are such gems as Erik's Gin Of My Best Friend and The Mamos And Papas version of My Grit Well worth investigating.

ICE-T: The Iceberg/Freedom Of Speck. . . . Just Worth What You Say, Sire. WX 316. The Ryms Syndicate production team helps loc-T tell a few stories from his seady and violent world of rap. Every song seems to be about sex or gelfing payback and while the music is a marked improvement on last to be a strumof for many. Then again he commands a loyal following as stack well.

CLEARING THE dacks: Kirk Blows, Alastair Crewe, Ian Gittins, Dave E Henderson, Dave Laing, Stu Lambert, Valerie Potter and Nick Robinson

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ALBUMS

SINCLES

1.	2		Arista
2	1	BUT SERIOUSLY, Phil Collins	Allonic
3	3		Columbia
4	4		A&M
5*	5	FOREVER YOUR GIRL, Paula Abdul	Virgin
6*	6		Columbia
7'	7	PUMP, Aerosmith	Geffen
8.	8	COSMIC THING, The B-52's	Reprise
9"	12	FULL MOON FEVER, Tom Petry	MCA
10*	11	STEEL WHEELS, Rolling Stones	Columbia
11	9	CRY LIKE A RAINSTORM, Lindo Ronstadt	Elektro
12*	15	STONE COLD RHYMIN', Young MC	Delicious
13	13	DR FEELGOOD, Motley Crue	Eektro
14	14	SLIP OF THE TONGUE, Whitesnake	Epic
15*	16	REPEAT OFFENDER, Richard Marx	EMI
16"	18	DANCE!YA KNOW IT!, Bobby Brown	MCA
17*	17	JOURNEYMAN, Eric Clopton	Duck
18*	10	MERRY MERRY CHRISTMAS, New Kids On The Block	Columbia
19*	19	HEART OF STONE, Cher	Geffen
20*	23	SKID ROW, Skid Row	Afantic
21*	22	BACK ON THE BLOCK, Quincy Jones	Qwest
22	21	KEEP ON MOVIN', Soul II Soul	Virgin
23*		CROSSROADS, Tracy Chapman	Bektro
24	20	PRESTO, Rush	Allonfic
25*	25	NEW KIDS ON THE BLOCK, New Kids On The Block	Columbia
26*	29	LIVE, Kenny G	Arista
27*	31	THE END OF THE INNOCENCE, Don Herley	Geffen
28	28	TRASH, Alice Cooper	Epic
29	30	TENDER LOVER, Babyfoce	Solar
30	27	THE SEEDS OF LOVE, Tears For Fears	Fontana
31	26	FLYING IN A BLUE DREAM, Joe Satriani	Relativity
32*	34	SOUL PROVIDER, Michael Bolton	Columbia
33	32	THE BEST OF LUTHER, Luther Vandross	Epic
34	33	BAD ENGLISH, Bod English	Epic
35*	36	A COLLECTION: GREATEST HITS, Borbro Streisand	Columbia
36	35	AS NASTY AS THEY WANNA BE, The 2 Live Crew	Skyywolker
37	38	CUTS BOTH WAYS, Gloria Estefon	Epic
38	39	CAN'T FIGHT FATE, Taylor Dayne	Aristo
39	37	WE TOO ARE ONE, Eurythmics	Anslo
40	40	AND IN THIS CORNER, DJ Jazzy Jeff	live

Charts courtesy Billboard year-end 1989

SINGLES

Reviewed by David Giles

INGLEOF THEWEEK

AND WHY NOT? The Face. (Is-fand (12/CD) IS 444). It seems as though one brief tots of the top 40 wan't enough for this fear-amely talemeted trio, because this follow-up is bigger and better and set to go all the way. It first mis-chievously with a multitude of telese proving accessional with the ideas, paying occasional visits to the contrasting worlds of pop, rock the contrasting words or pop, rock and soul, teasingly threatening to burst into a punky roor at any mo-ment, and drowning in gospelly vocal harmonies. And no, it's got nothing to do with a rather silly magazine of the same name .

LOUIS: Called LI'L LOUIS: I Called U. (FFRR/London (12/T/CD) F123). The French Kiss man returns with a follow-up which is equally pecu-liar but ranks somewhat lower in the novelty stakes. It's largely an in-strumental that recalls the Acid Jazz compilations with its subdued housey rhythms and spluttering nousey rhythms and spluttering sax, but ends up going nowhere. "Y'know, I don't even care any more," he drawls in the middle. Al-ready at the end of his tether!

TIMBUK 3: National Holiday, (IRS (12) EIRS 137). The first re-lease for quite some time for the husband-and-wife duo who are fondly remembered for their Fu-tors's So Bright I Gata Wear Shades single of a few years ago. Shades single of a few years ago. This is very much along the same lines, a kind of warped country blues workout with scathingly ironic lyrics. Not massively interesting from a musical angle, but some anod words

TERENCE TRENT D'ARBY: To Know Someone Deeply is To Know Someone Softly. (CBS (12/CD) TRENT 6). After the pitiful Vie CH and Att the pitiful This Side Of Lave (which peaked at number 83!) this is almost a return to form, a syrupy soulful ballad with plenty of passion. It's not ex-ceptional, though, and D'Arby will need something a bit more special than this to really live up to his projutation

BIG DADDY KANE: Ain't No Stopping Us Now. (Cold Chillin') WEA (12) W2635). Strange re-lease that makes full use of the old McFadden & Whitehead disco classic. For much of the record, though, the music seems buried be-neath a bizarre hissing sound that is nothing to do with the quality of the vinyl. Mysterious and certainly interesting.

YELL! Instant Replay. (Fanfare (12) FAN 22). Already being groomed as the Nineties' answer to Wham!, Yell's debut is a competent re-working of Dan Hartman's 1978 disco hit, a song certainly worthy of resurrection, and performed with enough zest to be a hit. But they'll have to do more than stick an exclamation mark at the end of their name convince us that this is where the next George Michael will spring

JIMMY SOMERVILLE: You Make Me Feel (Mighty Real). (London (12) LON 249). They're all at it this week. Somerville has chosen an-other disco relic to polish up for the new decade in Sylvester's clas-sic camp anthem, also from the late Seventies. And, like Yell, he makes a very fine job of it. But he's written plenty of equally good originals for his current LP, so could we have

LUTHER VANDROSS: Here And LUTHER VANDROSS: Here And Now. (Epic (12) LUTH 13). Van-dross diehards will happily lap this up — it's already put in a showing in the lower reaches of the chart but this typically dreamy, sen-sual ballad hardly represents a quantum leap in style for the romantic soul maestro. A little on the complacent side

WRECKS'N'EFFECT: Juicy. (Mo-town (12/CD) ZB 43295). This US rap trio have used Mtume's won-derful Juicy Fruit as the base for this single, winding their loping, dreamy rap round the music to

maximum effect, rather than mere maximum effect, rather than mere-ly using the original as a crutch for lack of imagination. Some of the lyrics ("You can lick me every-where!") and the "Lovejuicy" mix on the B-side are guaranteed to redden a few faces at radio sta-tions up and down the county.

PERFECT DAY: King Of Fools. (London (12) LON 242). Young hopefuls who have been trying to break into the teen market for some considerable time, and this some considerable time, and this pristine, perfectly produced piece of pop-soul is unlikely to be the one that does it. Too clean, too classy, too lacking in character. Keey trying lods!

GWEN DICKEY: Car Wash. (Swanyard (12/T/CD) SYR 7). Mare Seventies disco re-hashing, this time performed by the genuine article. Dickey, Rose Royce's original lead vocalist, sings over a backing track more suited to cur-rent club trends. Fine, but whatever rent club trends. Line, but whatever you do, don't turn it over and hear what an awful mess has been made of the classic ballad Wishing On A Star — a sad comment on the state of "soul" as we enter the Nineties

GIRL WITH BLUE GUITAR: They Say I'm A Fool. (Bushpig (seven-inch only) B.PIG 001). First release from a London quintet who em to be mysteriously linked to Chrysalis. Actually there's no reason why this breezy, lissom guitar pop shouldn't be on a major, sounding ever so slightly like the Human League without Phil Oakey.

SINEAD O'CONNOR: Nothing Compares 2 U. (Chrysalis (12/T/CD) ENY630), Even O'Connor fans will be disappointed with this long-awaited release. For a start, the song is not one of Prince's finest moments, and O'Connor does little to disguise this fact bar a few taken vocal somersquits. The string synths also have a dirge-like effect, dragging the rest of the arrangement along with them

H FACTOR: I Love You. (IRS (12) EIRS 133). Like the Gwen Dickey EIRS 133): Like the Gwen Dickey single, this is a cover version per-formed by its originators. <u>Derek</u> Holt and Peter Hayscak were mem-bers of the <u>Climax Blues</u> Bagd who had a hit with this excellent song nine years ago, and they are join-ed on guitor by the renowned Steve Hunter. Classic songwriting that describes maximum exposure. that deserves maximum exposure

ROD STEWART: Downtown Train. (WEA (12) W2647). Pro-Downtown duced by Trevor Horn and includ-ed — a little presumptuously, per-haps — on the current LP The Best haps — on the current LP The Best Of Rod Stewart. It could live up to Of Rod Stewarf. It could live up to its billing, however, since it is a clas-sic Stewart pop song, with a chorus that bears more than a passing re-semblance to Tonight's The Night,

LONNIE GORDON: Happen All Over Again. (Supreme (12) SUPE 159). Outstanding pop/ disco record from the PWL camp, with the SAW team producing this female American vocalist. Like so many records this week it betrays a healthy obsession with S dance music right down to the very "showbizzy" chord changes. don't quite see the hip-house con-nection that the mix of the A-side is supposed to create, though, ex-cept for a few Black Box-style

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2		HEY YO	J					Portophone R6241 (E
3	8	MADCH Hone	ESTER RA	WE ON (E	P]			Factory FACINE (P
4	2	YOU SU	RROUNI	D ME		-	Part Carlo	Mute MUTE99 IVRT
5	3	FOOLS	GOLD/W	HAT THE	WORLD	IS WAITI	NG FOR	Silvences ORE13 (P
6	6	FX A Gra Calle	dGamld					Subscope AGCGT110
7	9	SALLY C		ON				

6	6	FX A Guy Called Gerald	Subscope AGCGT1(C)
7	9	SALLY CINNAMON The Store Reses	Block 1288V36 (7)
8	15	MOVE Inginal Carpets	Ce- DUNGS (I)
9	4	I'LL SAIL THIS SHIP ALONE The Beautiful South	Gel Discs GOD 38 [7]
10	11	I DON'T KNOW WHY I LOVE YOU Here Of Love	Formera/Phonogram HOL2 [F]
11	5	DECEMBER Al About Eve	Mercury EVENI1(F)
12	12	COME HOME	Rough Trade RT245 (URT)
13	7	PACIFIC 808 State	ZIT/WEA ZANGI (W)
14		THE PEEL SESSIONS The lerginal Carpeta	Swange Fruit STP5072 (P)
15	•	STANDING THERE The Creatures	Wonderland SHE 17 (F)
16	10	YOU USED TO Distant Cousing	Ghano GIGI (0
17	14	ARC-LITE	Situation Two SITO64 (U/ET)
18	16	DEPTH CHARGE (HAN DO JIN) Depth Overge	Viegl Solution STORM 8 (P)
19		LOVE LIKE WE DO Eds Brickell & The New Behaviors	Gellen GEF 61 (W)
20	13	SPACE GLADIATOR Recognition Second wave	Mute MUTELDA (1/RT)

CHART COMMENTARY

The pre-Christmas, plastic passion and seasonal buying trends mix and match are '89's biggest sellers with hardly any new items making a dent on the singles or albums countdown, proving that even an alternative Christmas slicks pretty much on. In terms of singles, the blossoming UK pop metal of The Quireboys slows in at number two — suggesting that of The Quireboys slows in at number two — suggesting that Brit-rock in the Nineties could yet be a force to watch. Their Hey You sails in on the tie-dyed coat-tails of their metal chart bit 7. Of Chart Theorem Hey You stills in on the ted-yed cool-tails of their metal chart hit 7 O'Clack. Than's a resently for The **Inspiral Carpets**? Peel Sessions EP on Strange Fruit — quickly joining a batch of their other release, while Standing There from the **Creatures** Becomerong album woddles in at 15 as the album remains at the bottom end of the album chart. The much-bootlegged (in terms of house/dance music) Edie Brickell pulls an-ather track from her Shooting Rubber Bands At The Moon album and Love Like We Do enters at 19.

about and Love Like We Co enters at 19. One re-entry and one reissue bolster the albums selection, as Transvision Yamp's Velveteen rockets back into the top five in three for those Christmas stockings. The Sugar Cubes much-maligned Here Today, Tomorrow Next Week album on One Little Indian makes another show at 13, while there's timely reissue of Spacemen 3's exotic early work The Perfect Prescription, which now oppears on Fire





GIRL WITH Blue Guitar, featuring Deidre

MUSIC WEEK 13 JANUARY, 1990

(100,000 unita) (60,000 unita) (60,000 unita) (60,000 unita) (700 unita)	0 7	34 32 JOURNEYMAN * co Enc Clopton Dudu Reprise WX322	33 ³⁴ THE GREATEST HITS • cn TelevisitA82200	32 26 THE SEEDS OF LOVE * co Tears For Fears	31 31 MARTIKA • CD CB 4433551	30 S8 A COLLECTION - GREATEST HITS AND MORE c0 CR5 45545	29 33 STORM FRONT * co CBS 4454531	28 21 ADDICTIONS VOL 1 * co Island IUS 994	27 25 ALL OR NOTHING/2 X 2 * CD Milli Vanilli Codimped Chypalic CTUP 11	26 29 STRONGER * CD EW EWD 1012	25 19 LABOUR OF LOVE II * co DEPINT/Nigin (DEP 14	24 THE SINGLES 1969-1973 CD ARMAMAH GART	23 78 AT THEIR VERY BEST • CD Polyder \$415201	22 23 A NEW FLAME **** CD Baine WZ 22	21 20 WELCOME TO THE BEAUTIFUL SOUTH • co GilDess AGOUT 16	20 14 LEVEL BEST * CD Polyder LEVIVI	19 12 WILD! * CD Mote STUMM 75	18 SPARK TO A FLAME - THE VERY BEST OF * CD AM COBUTION	- Epic 4651451		15 27 De La Soul China AND KISING CO Tommy Boy/Big Ule DISLP 1
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CD: Released on Compact Disc "The look farent lower Come @ M. Compact P Galage for M. Made Med and MC. Toda publication rights leased working's to Mac West's Insolutioning rights to Na MC. All rights reserved."		RE GATECRASHING * co Living A Box	LOVELINES CO The Corporters	67	70	RE HEARSAY/ALL MIXED UP *** co	St SLIP OF THE TONGUE • CD	50 THE MIRACLE * co	69 PUMP CD	59 90 CD 808 State	\$2	43 JOSE CARRERAS SINGS ANDREW LLC	RE NEW JERSEY * co Bon Jovi	45 READ MY LIPS • co	48 HEART OF STONE • co	48 AFTER THE LAUGHTER • CD	2	50 PARADISE * CD	55 PUMP UP THE JAM CD	53 CROSSROADS * co	55 RI HYSTERIA *** (D) Budeene Bilded Phone HYSTP1

13 JANUARY 1990

TOP · 75 · ARTIST · ALBUMS

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	1 7 Phil	UT SERIOUSLY * * * * Collins (Phil Collins/Hug	h Podohom)	C-ICV 2620	irgin V 2620 (F) /CD-CDV 2620
2	313 ENJ	OY YOURSELF * * * e Minogue (Stock Aitken	Watermani		PWL HF 9 (P) 9/CD:HFCD 9
3	2 6 Jive	BUNNY - THE ALBUM Bunny & The Mastermize	1 * * *	Telster STA	R 2390 (BMG)
4	FOI	REIGN AFFAIR * * Turner (Various)		Capite CITCESTU 2103/CD	
5		GOOD REASONS * In Donovan (Stock/Aitke	*** n(Wotermon)		PWL HF7 (P) C7/CD:HFCD7
6	HAT	Kids On The Block (Mar	the second s	0	85 4608741 (C) 4/CD:4608742
7	& 7 AFF	ECTION * Stansfield (Coldcut/Dev	oner/Morris)	Ariste	210379 (BMG) 79/CD:260379
8	710 THE	ROAD TO HELL *** Rea (Chris Rea/Jon Kel	le)	W	EA WX 317 (W) C/CD:2462852
9	910 HOI	DING BACK THE RIVI Wet Wet (Wet Wet Wet)	R * Pre		am 8420111 (F) 4/CD:8420112
10	LIKE	A PRAYER ** onna (Madonna/Leonar			** WX 239 [W]
Π	THE	RAW AND THE COOP Young Connibuls (Cox/S	(FD +++	Ind	on 8280691 (F) V/CD:8280692
12	13 8 Red	BEST OF ROD STEWA Stewort (Various)	RT *	Wamer Brothe C:WX 3140	
13	1539 CLU	B CLASSICS VOL ONE Il Soul (Jazzie B/Nellie H	**		rgia DIX 82 (F) CD:DIXCD 82
14	46 2 LOV	E SONGS ne Worwick (Various)	is open j		10441 (BMG) 11/CD/266441
	22 39 3 FEI	THIGH AND RISING	Cault .	Torsmy Boy/Big Life	DLSLP 1 (I/RT) /CD.DLSCD 1
16	16 8 DEC	ADE * nduran (Various)		1	MI DDX 10 (E)
	11 24 CUT	S BOTH WAYS * * * a Estefan (Estefan Jnr/C		Epi	c 4651451 (C) //CD:4651452
18	1811 SPAR	K TO A FLAME - THE De Burgh (Various)	VERY BEST O	F * A&M C:CDBMC 160/CI	DRIP 100 (F)
19	1212 WILC)] * = (Gareth Jones/Mike Sound	and Research		MM 75 (1/RT)
20	14 9 LEVE	L BEST * 42 (Various)	er a creating		or LEVTV 1 (F) CD:841399-2
21		COME TO THE BEAUT	FUL SOUTH	Gel Discs	GOLP 16 (F)
22	ANE	W FLAME ****		Elektr	wX 242(W) /CD:2446892
23	28 5 AT TH	HEIR VERY BEST		Polyde C-8415204	#8415201 (F)
24	EE THE	SINGLES 1969-1973 arpenters (Dougherty/Cor	pester/Cornent	ALM AN	LH 63601 (F)
25	19 6 UR40	IIR40		DEP INT/Virgin C-CADEP 14/0	LPDEP 14 (F) D:DEPCD 14
26	2910 STRC	NGER * lichard (Various)	-	EMI C:TCEMD 1012/CD;	
27	2518 ALL C	OR NOTHING/2X2 * /anilli (Frank Farian)		Coeltempo/Chrysoli C:CZTLP 11/0	
28	21 10 Rober	CTIONS VOL 1 * 1 Palmer (Various)		Island CICT 9944/	ILPS 9944 (F) CD:CID 9944
29	SS IT Billy J	IM FRONT * oel (Mick Jones/Billy Joe	ы)	C:4656584	4656581 (C) CD:4656582
30	58 5 Borbr	LLECTION - GREATES	T HITS AN	D MORE CES C:4658454	4658451 (C) CD:4658452
31	31 18 MAR	TIKA 🗙 ka (Michael Jay)	1	C.46333554	4633551 (C) CD:4633552
32	2815 Tears	EEDS OF LOVE * For Fears (Tears For Fea	rs/David Base	Fertane/Phenogram combe) C 8387334	8387301 (F) CD.8387302
	24 5 Electr	GREATEST HITS		Teistar STAR C.STAC 2370/0	2370 (BM/G) D:TCD 2370
	32 9 Eric C	apton (Russ Titelman)		Duck/Reprise CIWX 322C/	
35	RE VIVA Nigel	LDI FOUR SEASONS C Kennedy/ECO (Andrew	Koener)	CITCNIGE 2/CI	
36	2712 Kote B	ENSUAL WORLD * lush (Kate Bush)	-	CITCEMD 1010/CDIO	
37	2425 Londo	WELVE COMMANDMEN n Boys (Ralf Rene Maue)	NTS OF DANC	C:WX 278C/	
38	3011 RUNA Belind	WAY HORSES * o Carlisle (Rick Nowels)		CITCV 2599/C	n V 2599 [F] Po D-CDV 2599

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ARTISTS' A-Z
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CARLISLE Belods 38	
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CARRERAS Ime 64	
CHAPMAN, INTO 55	
CHERRY, Nersh 40	
CLAPTON Erk	
COULINS, PM	
	SHADOWS The 22
CE BURCH Chrs18	
DE LA SOLL 15	
	SOMIRYILLE, Souny
CET LEPTARD 55	SOULTSOUL 13
	STANSFILLD, Line
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DURANDURAN 34	STOWART Rind 12
ELECTRIC UGHT	STONE ROSES INA. 28
ORCHESTER 33	STEELSAND Borbon 30
FRASLING 19	TARSFORFFARS 12
ESTEFAN Glone 17	
FUETTHMES 44	TECHNOTICHC
FINE TOUNG	TRANSVISION VAMP
CANNIBALS 11	TURNER, Time
OPSY KINGS 45	US40 25
GUNAN POARS 51	VANDROSS Luther 54
	WATNE Jeff Venous 71
MUE AND CRY 65	WETWEIWET 9
INPEROTY50	WHITESNAKE 67

Compiled I	by Gallup	tor the AP	Marie	Week and Al	c
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KET TO CH	TART				

TITLE	Lebel LP No. (Distributor)
Artist (Producer)	C: Cossette No./CD: Compact Disc No.

BT owards are made for combined unit sales of LPs, Cassetes and CDL.

Recently with a dealer price of £2.79 or below require Invice the sales quantity qualital allows to obtain an owned.

(WEEK 1) Panel soles compared to last week ______-2

39 44 24 THE STONE ROSES • Streatisee OAELP 502 (P C-OREC 502/CD-ORECD 502	
40 3726 RAW LIKE SUSHI * Girca/Virgin CIRCA 8/F Neneh Cherry (Various) C.CIRC 8/CD.CIRCD 2	
41 35 8 THE HEART OF CHICAGO Reprise/Warner Bros WX 328 (W C-WX 328C/CD:9261073	
42 EEE THE SINGLES 1974-1978 The Carpenters (Daugherty/Carpenter/Corpenter) C.CTM19748/CD:CDA19748	
43 39 12 GREATEST HITS * Jive BOTY 1 (BMG) C-BOTC 1/CD:BOCD 1 C-BOTC 1/CD:BOCD 1	
4 41 17 Eurythmics (David A Stewart/Jimmy Iovine) C-PK 74251 (BMG C-PK 74251/CD:PD 74251	
45 40 8 MOSAIQUE Telster STAR 2398 (BMG) CSTAC 2398/CD:TCD 2398	
46 36 12 Bros (Nicky Graham) C85 4659181 (C) C4659184 (C) 4659181	
47 4710 FEELING FREE O GroeVirgin CIRCA 9 (F Sydney Youngblood (Clous Zundel) C:CIRC 9C/CD:CIRCO 9	
48 38 7 DANCE! YA KNOW IT! MCA MCG 6074 [F] Bobby Brown (LA/Babyface/Blackman) C.MCGC 6074/CD:DMCG 6074	
49 4718 ASPECTS OF LOVE * Really Useful/Yelyder 8411261 (F) Criginal Cast (Andrew Uoyd Webber) C:8411264/CD.8411262	
50 45 8 Richard Clayderman (De Senneville/Toussaint) C.8281754/CD.8281754	
51 4319 ADEVA Adeva (Smack Prod /Paul Simpson) CZCTLP 13/CD;CCDLP 13 CZCTLP 13/CD;CCDLP 13	
52 5235 WHEN THE WORLD KNOWS YOUR NAME ** C85 4633211 (C) Deacon Blue (Warre Livesey/Deacon Blue) C-6633214 (C) 4633212	
53 5171 APPETITE FOR DESTRUCTION ** Getter WX 125 (M) Guns N' Roses (Mike Clink) CWX 125C/CD /924145-2	
54 4210 BEST OF LUTHER VANDROSS - BEST OF LOVE Alive/Epic 4658011 (C) Luther Vendross (Vandross/Miller/Petrus) C:46580114/CD:46580112	
55 ET HYSTERIA * * * Bludgeon Killala/Phase HYSLP 1 (F) Def Leppard (Robert John Lange/Nigel Green) C:HYSMC 1/CD:8308/52	
56 5314 CROSSROADS * Elektra EKT 61 (W) Crext 61C/CD:9608882	
57 55 2 PUMP UP THE JAM Swarperd/Total STRLP 1 (BMG) C.SYRMC 1/CD:SYRCD 1 C.SYRMC 1/CD:SYRCD 1	
58 5027 PARADISE * 18/Virgis DX 81 (F) Inner City (Kevin Sounderson/Juan Atkins) C.CDIX 81/CD:DIXCD 81	
59 64 7 WITH LOVE Telosar STAR 2340 (EMG) Michael Crawford (Jeff Jarrott/Don Reedmon) C.STAC 2240/CD:TCD 2340	
60 43 9 AFTER THE LAUGHTER Dover/Chryselis ADD 10 (C) C:ZDD 10/CD-CCD 10 C:ZDD 10/CD-CCD 10	
61 68 16 Cher (Peter Asker) Getten WX 262 (W) C.WX 262C/CD-9242392	l
62 45 4 READ MY LIPS London 8281661 (F] Jimmy Somerville (Hague/Gabriel/JessE/Mackintosh) C.1281664/CD.8281662	ł
63 EXE NEW JERSEY * Veriga/Phonogram VERH 42 [7] CVERH 63/CD-83/04/E8/CVERH 63/CD-83/04/26	
63 4 Jose Carreras (George Martin) C:WX 325C/CD:2567242	
65 62 45 REMOTE/THE BITTER SUITE Circa/Tirgia HUE 6 (F) C:TCHUE 6/CD:CDHUE 6 (F) C:TCHUE 6/CD:CDHUE 6	
66 59 3 90 ZTL/Warmer Bros ZTT 2 (W) C:ZTT 2C/CD:2454612	
67 6913 PUMP • Getten WX 304 (W) C-WX 304C/CD-9242542 C-WX 304C/CD-9242542	
68 4032 THE MIRACLE * Parlophase PCSD 107 [E] Queen (Queen/David Richards) C:TCPCSD 107/CD CDPCSD 107	
69 54 8 SLIP OF THE TONGUE EMIEMO 1013 (E) Whitesnake (Mikk Clink/Keth Olsen) C.TCEMD 1012/CD.CDEMD 1013	
TO ETH HEARSAY/ALL MIXED UP * * * Tobu 450736-1 (C) Alexander O'Neol (Jimmy Jom/Terry Lewis) C-450936-4/CD-450936-2	
70 13 JEFF WAYNE'S THE WAR OF THE WORLDS **** CBS CES96000 (C) Jeff Wayne/Verious (Jeff Wayne) C-4096001/CD:CDCES96000	
72 6727 Single Minds (Trevor Horn/Stophen Lipson) C-MINDSC 172D-MINDSCD1 CMINDSC 172D-MINDSCD1	
73 TITLE LOVELINES The Carpenters (R Carpenter/P Ramone) CLANC 3931/CD CDA 3931 CLANC 3931/CD CDA 3931	4
74 EST GATECRASHING + Chryselis DCDL 1874 (C) Living A Box (Various) C:DZCDL 1974 (C)DCCD 1874 TE 400 VELVETER1 + MCA MCG 4950 (F)	
75 3626 VELVETEEN * MCA MCG 6050 (F) Transvision Vamp (Bridgeman/Held) C.MCGC 6655 (CD.DMCC 6059	



TOP 20 MID-PRI	CE/BUDGEI
	ical
1 VIVALDI FOUR SEASONS Virtuosi Of England	CFP CFP40016/TCCFP4006 (E)
	CFP4144981/CFP4144984 (E)
3 3 HOLST THE PLANETS James Loughran/HO	CFP CFP40243/TCCFP40243 (E)
4 4 Vladimir Petroschoff/BSO	DDD147/DDC147 (CON)
5 5 TCHAIKOVSKY 1812 OVERTU Charles Mackerras/LPO	CFP101/TCCFP101 (E)
6 6 Geoffrey Simon/LSO	DDD111/DDC111 (CON)
7 18 Anders Ohrwall/DBE	Conifer DDD109/DDC109 (CON)
8 7 HOLST THE PLANETS Simon Rattle/PO	EMX2106/TCEMX2106 (E)
9 10 ALBINONI/PACHELBEL Herbert Von Karajan/BPO	D G Galleria 4190461/4190464 (F)
10 8 HOLST PLANET SUITE Richard Hickox/LSO	IMP Classics CIMP890/CIMPC890 (PK)
9 DVORAK SYMPHONY 9 (NEW Zdenek Macal/LPO	CFP4382/TCCFP4382 (E)
12 17 BEETHOVEN SYMPHONY NO. Herbert Von Karajan/BPO	.9 D.G.Galleria 4158321/4158324 (F)
13 BIZET/PUCCINI/VERDI DUETS Merrill/Milanov/Albanese/Tebal	RCA Victor GL87799/GK87799 (BMG)
14 ELGAR VIOLIN CONCERTO Nigel Kennedy/Handley/LPO EN	Eminence 0X4120581/EMX4120584 (E)
15 11 HANDEL WATER MUSIC Virtuosi Of England	CFP CFP40092/TCCFP40092 (E)
16 - SACRED ARIAS Various	CFP CFP4532/TCCFP4532 (E)
17 HANDEL MESSIAH Mark Stephenson/LMI	Conifer DDD402/DDC402 (CON)
18 HANDEL MESSIAH HIGHLIGH Malcolm Sargent/RLPO	CFP40020/TCCFP 40020 (E)
19 12 STRAUSS BLUE DANUBE/VOIC	DDD123/DDC123 (CON)
20 13 RACHMANINOV PIANO CON Martino Tirimo/PO	CFP4383/TCCFP4383 (E)
BPI. Compiled by Gallup for BPI, Mr	usic Week and BBC

TOP 20 MID. PRICE/RUDGET



EMI

CLASSICAL

Koch takes Supraphon under distribution wing

by Nicolas Soames THE CHEQUERED career of the much-admired Czech label Supraphon enters another chapter in its story with the announcement of a new contract for an exclusive distribution and marketing agreement with Koch International.

The label has been imported and distributed by Counterpoint over the last few years. It encountered considerable difficulties over the irregularity of supply, but had some suc-cess at first with its own compilation, the low-price Gems series, and more recently with the CD mid-price label Crystal Collection, compiled in Czechoslovakia

But as the Counterpoint operation was based on pop music, it did have some problems being totally effective in the classical world. And in the summer of last year it concluded an agreement with Target Records to distribute the product. However, the contract be-

Counterpoint Supraphon expired last year. and the Czech label was successfully wooed by the fastest growing classical distribution business, Koch International Firstly, Koch won the contract to distribute the label in the US. and now the UK, although Aus-tria and Germany are also being added to the network. Supraphon were clearly attract-

ed to Koch by its central shipping facilities in Austria, and the fact that the warehouse is only two hours

the warehouse is only two hours drive from Prague. "We are delighted to look after Supraphon," says Keith Shadwick of Kach International. "Supraphon is just the type of label which we feel we can give a quality service. It is one of the few strongly national labels which does have an at-

already supplies of compact discs and some full-price cassettes there. and some full-price cassenes mere. The Supraphon supply picture has been confused even more than normal because of the change-over from having its CDs pressed over from having its CDs pressed Japan to its own factory in Czechoslovakia.

"The whole release programme was put back six months during last year," admits Shadwick, so that the Kach contract, which began for-mally on January 1, cannot start on catalogue on tap. Shadwick says that there are

Shodwick says that there are supplies in Austria of the Crystal Collection, and some full-price CDs in addition to tapes. The situation on the Gems series is not yet clear and "in the short term" dealers

and "in the short term" dealers who want to order the topes should approach Target. The LP situation is also unclear. "We are still looking at what kind of LP representation we will offer," comments Shadwick. "The Supraphon LP stock is substantial but we want to talk to dealers to see what they realistically need. It will not serve anyone if we say that we will take the whole range when it is not needed. Koch is largeh based on CD, but we do carro some LPs for labels which are stil in demand on the medium." The Koch sales force is carrying

a list of all the titles and formats currently held in Austria, and what is available within a week of ordering. But Shadwick added: "We are happy to supply special orders for dealers on LP as well as CD and cassette while the situation remo unclear. We will do our best to ge what we can from Prague.

He doesn't anticipate any special difficulties with supply due to the changing political circum stances in Czechoslovakia The dis cussions with the record label re garding the US and Europe prog ressed against the background of political drama, and supplies have come out into Austria as no

Yellow Label moves fast on Berlin Xmas concert

DEUTSCHE GRAMMOPHON is out to prove that classical labels can move as fast as pop when necessary. It is planning to release the recording of Bernstein's Berlin perform-ances of Beethoven's Sym-phony No 9 televised in the UK on Christmas Day, and relayed by satellite around the world. "We do not want to lose the

momentum that the perform-ances created," says Isabella de Sabata, Deutsche Grammophon's new press and promotions manager.

Bernstein conducted mem bers of many orchestras includ-ing the LSO, the Leningrad Philharmonic, the New York Philharmonic in the Philharmonie in West Berlin on December 23, and in the Schauspielhaus in East Berlin on Christmas Day morning.

Both venues are close to the Ber-Both venues are class to the Ber-lin Wall, and the concerts were re-layed by loudspeakers and an closed circuit television screens. Among the soloists was British mezzo Sarah Walker. The recording will be released on all three formats, 429 861.

There will be one CD and tone tape, but at the time of writing, the LP format is undecided. It will be supported by a national press advertising campaign, headed by TV ion

DG has withdrawn the record-DG has withdrawn the record-ing of Mozart's C minor Mass with Kathleen Battle conducted by James Levine (CD 423 6642) which was scheduled for release this month

It has added the new recording of Offenbach's The Tales Of Hoffman with Placido Dominao and Edita Gruberova conducted by Seiji Ozawa. It is on all three formats, 427 682 2/4/1.

THE NEW press officer for Philips Classics is Margaret Skeet who was previously with the Royal Opera H

BRAZILIAN-BORN BRAZILIAN-BORN pianisi Arnaldo Cohen appears for the first time on Novello Records with first lime on Novello Records with a Lisz programme. He plays the 8 minor Sonata and the Dante Sonata released to coincide with this rectila at the Queen Elizabeth Hall on February 13 where he plays music by list and Schumann. Cohen is a member of the Amadeus Pinano Trio (with Norbert Brainin and Martin Lavett) which Brainin and Martin Lavett) which

made its debut two years ago

'an impressive account, at once

harmonies of Berg's sonata and the

heroic and tender' - Financial Times

'the saturated, post-Tristan

rampant percussive pulses of

Bartók's work are his meat

and drink' - Sunday Times

PAGE 22

Students strike rich seams from Karaoke's gold mime

by Ian Watson

OF ALL things that might or ALL things that might concern a young director struggling to break into the competitive world of pop promos, Karaoke — "the ancient Japanese art of aetting up in front of a lot of people up in mont or a lot of people and making a fool of yourself" — would, one imagines, have been low on a list of priorities. However, ever since PMI was commissioned by Pioneer to produce 56 Karaoke videos for use in bars in Japan, Karaoke has transformed from a bizarre eccentricity to the vital break of which every student dreams.

Picture Music International first became involved with Karaoke became involved with Karaoke when along with New York-based Rock Video International, they were commissioned by Danchi Kosho to produce six Beatles videos. After the success of this initial batch, PMI were subsequently contacted by Pioneer which is due to introduce Karaoke bars to Eur-ope and the UK this month. But whereas Danchi Kosho simply required videos to accompany the original soundtrack, Pioneer want-ed the music tracks re-recorded as

The reasons for this were two-The reasons for this were two-fold: firstly, the cost of licensing the originals would have been too high and, secondly, the originals contained vocals, making them unsuitable for Karaoke.

Martin Smith, production execu

tive at PMI, explains: "When you select a song in a Karaake bar, a video comes up with the words going along the bottom and just the basic soundtrack for you to sing along to. The video is there to acalong to. The video is there to ac-company the music and accom-pany the performer. The visuals basically represent what the song is about in often narrative or in is about in other narrative or in some stylised form. It's nothing massively intrusive because the idea is not really to distract that much from the people that perform

So songs which already have accompanying promos have to be re-shot for use in a Karaoke bars. But far from restricting the songs available for accompaniment,

'The video is there to accompany the music and the performer. The visuals represent what the song is about

in often narrative or in some stylised form'

Karaoke enables songs which wouldn't normally have a promo to have visual representation. The thing about Karoake is that

it spans the history of music - as



SWEET AS Candy: one of the 12 Karaoke promos commissioned by PMI's Martin Smith

PMIs Martin Smith long as the song is well known," says Smith. "It could be anything from an old Inith falk song to Roll Out The Barrel to Kylie Minogue; up to date songs which have videos already. Karooke videos don't have any performance. They're just little films in their own right — there's no band getting in the way.

the way." Finding suitable directors proved to be relatively easy. The budget for Karaoke videos was far too small to initice professional direc-tors but was large enough to give students a taste of promo work. It gave them the opportunity to work on a commercial job and provided promising directors the chance to work under strict conditions, as well as giving in-house production staff invaluable experience. The video briefs were relatively

lax, PMI giving the directors com Iax, PMI giving the directors com-plete creative control, as long as the content wasn't overthy sexual or violent. This policy proved success-ful, with Pioneer accepting all of the proposed scripts. Indeed it was this relaxed approach that appeal-ed to Martin Smith. "The word got around that there were these Karaoke films to do

and I was getting, a lot of calls say and I was getting, a lot of calls say-ing can I come and see you and I was actually in the wonderful po-sition of having a director come with a showreel and, if I liked it, I could offer him work on the spot." As a result of the Korracke wideos, PMI has signed up Nathan Detroit-Richards and is keeping the other 11 directors on its books.

As far as the future of Karaoke is concerned, Smith is confident of its success here in the UK but rejects any suggestion of cheap Karaoke clips usurping the pop video. "I think they're two totally separ-

ate things. A music promo is to sell the band and the song. I don't think Karaoke is a threat to the promo, in fact I think it's a good training ground for new directors, but they're always destined to belong in Karaoke bars.

MUSIC VIDEC

	De	scription (tracks) Tirrings' Dealer Price	
12	6	KYLIE MINOGUE: Kylie The Videos Completion (4 tracks)/22min/26.25	VHF 9
2 3	18	JASON DONOVAN: Jason The Vid Complation (4 tracks)/19min/E6.25	leos PWL VHF 7
31	10	PHIL COLLINS: Singles Collection Complation (14 tracks)/55min/26.95	Virgin VVD 594
4 4	5	WET WET WET: In The Park Live Live (11 tracks)/1hr/£6.95	PMV/Channel 5 CFV 10072
5 5	5	BON JOVI: New Jersey Complation (7 tracks)/25min/£6.95	PMV/Channel 5 CFV 08892
68	60	KYLIE MINOGUE: Kylie The Videos Completion (5 tracks)/20min/26.25	VHE 3
76	6	Completion (14 modely Inf TOHIVED.SU	PMI MVP 99 1197 3
8 9	17	PINK FLOYD: The Wall Complation/Thr 35min/E6.95	PMV/Channel 5 CFV 08762
911	41	U2: Rattle And Hum Live (2) trocks/1hr 36min/C8.34	CIC VHR 2308
1017	1	IRON MAIDEN: Maiden England Live (15 trocia)/1hr 40min/£8.47	PMI MVN 99 11953
1122	12	Live (21 trocks)/1hr 30min/£3.47	Music Club/Video Col MC 2032
12 7	10	DANIEL O'DONNELL: Thoughts Of Compilation (13 tracks)/52min/26.95	TVE 1007
1312	5	BOBBY BROWN: His Prerogative Compilation (8 tracks)/1hr/E6.95	MCA/Channel 5 MCV 9001
1416	5	Live (14 tracks)/56min/£6.95	Virgin WD 491
15NE	N 1	NENEH CHERRY: The Rise Of Nene Completion/min/£6.95	790335
1618	3	QUEEN: Rare Live Live (18 tracks)/1hr 30min/26.95	PMI MVP 99 1189 3
1720	5	TRANSVISION VAMP: Velveteen Sing Completion (4 tracks)/23min/£5.56	MCV 9002
1815	3	LEVEL 42: Level Best Completion/Thi/26.95	PMV/Channel 5 CFV 10032
1910	8	ERIC CLAPTON: The Cream Of Compliation [18 tracks)/1 br 25min/E9.04	PMV/Channel 5 CPV 08902
20 .	1	DEF LEPPARD: In The Round In You Live (14 trocks)/1br 30min/E9.04	CFV 08422
	C	BPI. Compiled by Gallup for BPI, Music W	Veek and BBC.

Three more from La Scala on Castle

CASTLE VISION is releasing three further opera titles from the Teatro Alla Scala on January 22.

Alla Scala on January 22. Mozart's Dan Giovanni opened the 1987-88 season at La Scala with Richardo Muti conducting and Ciorgio Strahler in charge of the-atrical direction. The video runs for

115 minutes. In I Due Foscari by Guiseppe Verdi, the baritone Foscari is forced by his sense of duty to sacrifice his son Jacopo and is humiliated by his enforce abdication. The perform-ance features Renato Bruson in the lead role and runs for 182 minutes. Richardo Muti's interpret

Richardo Mui's interpretation of Mozart's interpretation of Mozart's Casi Fan Tutte is to create an instru-mental interplay in which the ac-tors and singers move. This lavish performance of Mozart's comical yet melancholy opera runs for 186

All three Castle Vision titles have £6.95 dealer prices.

Horse sense prevails with Jettisoundz newies

"A BRAND of Mid-western horse sense you just can't ar-gue with" is promised in Killdozer's Little Baby Huntin' Live, Jettisoundz' new video release for January 26.

Featuring cover versions of Neil Young's Cinnamon Girl, Neil Diamond's I Am I Said plus Killdozer favourites King Of Sex, Hamburger Martyr and Cranberies, the 12-track video runs for 50 minutes.

Jettisoundz is also releasing Live Skull, an energetic 50-minute concert video, and IDF. a clever mix of sound and visuals described as "terrific, shifting textures and colours, bodies distorted in pain, cityscapes writing inside a Kaleidoscope." Baby Huntin' Live, Live Skull

and IDF all retail at £14.99, with a £9.99 dealer price.



BILLY CARTER is the toas Killdozer's Little Baby Huntin'

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A more detailed playful breakdown, tracking specific records, is available from the Resear Department, For details of this weekly service, call Lynn Facer on 01 583 9199 estin 263. Records are eligible for the grid if they a) are an the current Radio 1 playlist, or b) had 4 or more plays on Radio 1 lost week as monitored by Radio 1's Raneo computer or c) are featured on 1 or more current II.R. advide. (& R. Riah)

PLAY AIRW

Capital Gold looks to keep the night owls awake

by Bob Tyler

LONDON'S CAPITAL Radio could be planning an autumn launch for its new overnight sustaining Gold

its new overnight sustaining Gold programme service. Richard Park, head of music at the station, claims that "plans are in the early stages" for a service likely to be based on the current output from Capital Gold, using existing programmes as the

The recent wave of new split frequency stations offering oldie and easy listening formats has created need for a sustaining service at

a need for a sustaining service of night. Some split frequency stations such as County and Gem AM end their programmes in the evening and jain with the original service until morning. "Already" says Park, "a large number of stations have shown an interest"

interest."

The new service, if marketed by Capital, could boost advertising revenue on Radio Radio, which is currently marketed by Capital A joint package of two services could offer the advertiser a massive coverage of the night time radio audience, through one sta-

radio audience, through one sta-tion or the other. Capital Gold has recently cel-ebrated its first birthday and the new station has been an aver-whelming success. Since its launch the station has obtained an audience reach of 20

per cent in the London area and made a serious dent in advertising income for the old LBC news sto

IBA guashes new frequency rumours

by Bob Tyler THE IBA has dis

newspaper reports that yet an-other FM frequency might be made available for London. A notional newspaper recently indi-cated that some unsuccessful applicants for the two franchises award-TATION

APS AHEAD

FM

THE REST

2FM, Dublin

SINCE THE coming of independent radio to Ireland in 1989, 2FM (for-merly known as RTE Radio Two

of its key personnel have departed of its key personnel have departed to join the new stations, but in a recent survey commissioned by RTE and conducted by the Market Research Bureau of Ireland, 2FM held its top rating position both no-tionally and in Dublin, reaching 49 per cent of Dublin's 15-34 year olds and 33 per cent of all adult listeners in the city.

Specialist shows have declined on

the station in recent years but 2FM — no doubt arising out of its brief

as a public broadcaster — features as a public broadcaster — features local and asyring tolent in two key programmes. The Dave Fanning Show and The Alan Corcoran Show, These shows remain highly popular because of their focus on young bands whereas a number of the new stations appear to be fulfi-ling their commitment to Irish mutic y physics alterable activities.

by playing already established names like U2, Chris de Burgh, and Van Morrison. The 2FM Playlist is

sen-

organised by a

listeners in the city.

MUSIC POLICY

d currently boasting the pitch and currently boasing the pro-"10 years ahead of the rest") has experienced mixed fortunes. Some to "keep quiet and not cause a fuss" after the controversial award to Lord Hanson's Melody Radio It was implied that the airing of

any grievances would count against applicants for a new fran-chise which would be on its way PROFILE

ducers and one presenter.

n. Peter Baldwin head of radia soon. Peter balawin, head of radio at the IBA, says: "No discussion with the DTI has taken place over the allocation of another fre-quency and no advice has gone out to any group to keep quiet and hang an."

hang on." The IBA had already stated that the two London contracts would be the last that it would award before the proposed Radio Authority sucthe proposed Kadio Authority suc-ceeded it, but sounded a note of regret that "the number of poten-tially popular and commercially vi-able music styles that could be

PROMOTIONS/SPONSORSHIP Sponsored shows include The Lar-ry Gogan Pepsi Chart Show while the station links up in a daily joint promotion with giant video chain

Atra-Vision to bring traffic reports from a helicopter, Eye In The Sky. 2FM also runs a Hitlist each day in Dublin's The Evening Herald, and listener cheering and listeners phone in requests from the list. The Beat Box, a late Sunday night two-hour slot, inks 2FM with RTE Network Two televi-sion for a simulcast. 2FM also does regular OBs.

PRESENTERS

PRESENTERS Rev presenters include Genry Ryon whose show from Sam 12 Mon-day to friday is complexity and the add of the start of music, fail and phone-ins. Larry Googon, fielands weterin pop/rack DJ, is still at the phone-ins. Larry Doubler scaff, field and the start of music, fail and the start of the start of the start (sure) treed of being described as internal scafe. Yeal shows the terrative loss of rack if in all alwes tensor so well and advance taxes. ases as well as

PAUL O'MAHONY



GERRY RYAN: one of 2FM's key

adopted by new services exceed-ed the number of additional broadcasting frequencies currently available." Forty applications were received for the two contracts COMPACT DIGITAL AUDIO 1 1 ... BUT SERIOUSLY, Phil Collins Virgi



MUSIC WEEK 13 JANUARY, 1990



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INDIES



FIRST UP in the Nineties: The Fat Lady Sings (left) and Paradise La

by Dave Henderson

If JA Scarstep into an Internet of the second of the Boy, which has tomed up from doit, he Manchester tope Libel Boy, which has tomed up from the second second of the second Revolver and the Centel recoher to the second second second second the second second second second second and includes textures which can and challes textures which can and challes textures which can be receipting the second second second reserved leafy any Manchester who've mission the second second mereting the second second second mereting the second second second Neurosci Testeh All Kleen can be receipting the second the second who've mission the second second premy from such second second premy from second second second premy from second second second challenges on the second second challenges on the second second second second second second second premy from second second

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HOT POP iso, The Fet Lady Sings follow where well received an original soft own where the received branning Moud Land. The quarter will be touring Infland, Jenuary, The Outherst of Infinitry release on album called Stone Crazy on Infinity through Backs and The Contel – feeturing their brand of wild psychedelic guiter noris. Backs alow Trojense and that's called Store Trojense and that's called Store Trojense and that's called Store

NEW EDTS to the 44D orbits, The Park Saint evices their debut allows. The Contexts to debut allows. The Context to debut allows. The Context to debut allows are set of the context grad observation in the foruery debut and the second with the Context debut allows. The new debut allows are set that to utdate debut called All The Time and the's on the second for the group's conlease on allows. Context context and the second for a context and the

AND THE alternative dance mode continues unabated for 1990 with "funky US groovers" Museum Of Devotion releasing Racist, a 12-inch on the Lively Arts Iabel Hrough APT. Meanwhile, paradise Lost and their dever wordplay album title Lost Paradise on Peaceville through Southern. Death metal by any other name with each track lasting over six minutes. By contrast there's a swing in the tale of **Fred Lame's** from The One That Gut You album on the Shimmy Disc Europe label through Greyhound. Bizarre and sweetly unhinged music to say the least.

THERE'S SOME respert dones music from KdML behave on the down Stronger Than Fiction Wich has been released on the German Fieldwick III black Aver-Record Durbhown, it features black black and comes apblack black and comes apleased and bahavened and aldoued by Leblace and hardly metair Ardian Starwood and Alos in dance modifiers's an exceptional obtain from Monsected hards. Durk and there's metair Ardian Starwood and Alos in dance model there's section and an Starm through Revolver.

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FLESH FOR Lulu: polished

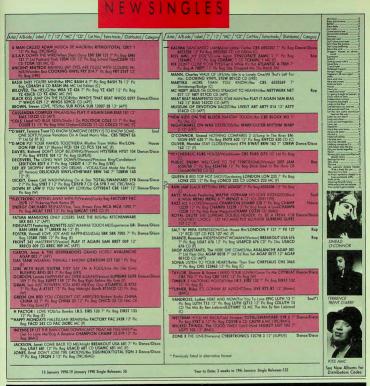
MUSIC WEEK 13 JANUARY, 1990

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\$970	MOFFETT, Charmett NET MAN BLUE NOTE/EMI LP.BNZ 214 CD.7469932 [E]	Reggae Jazz	** Previously listed in alternative format ** Import	
1-872 0170	15 January 1990-19 January 1990 Album releases: 84		Year to date: 3 weeks to 19th January Album sciences 274	



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MARKETPLACE



MARKETPLACE

APPOINTMENTS

PRESS OFFICER Capitol/Parlophone

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ONTACT SALES DIRECTOR HILARY BLOOR FOR MORE INFORMATION ON 01-833 2526



FEATURE

Rich pickings

After 48 years in the music business, Paul **Rich is retiring**, leaving behind him a wealth of memories at Carlin Music. **Nigel Hunter** finds out how **Rich thinks the** world of publishing has changed over the years

VE SEEN the best of this business, and I think it's seen the best of me. I've had an incredible time in a wonderful profession, and

I've no regrets." This valedictory comment accompanies the decision of

Paul Rich to retire from the Carlin Music Corporation. Even entreaties from Carlin chief Freddy Bienstock to

haven't

change his mind have shaken his resolve. Rich certainly deserves some laxation after 54 years of workin 48 of them in the music busine rorking He's never been out of work during those years, although he ex-perienced some qualms and ap-prehension when rock 'n' roll burst on the scene

The son of parents from Russia, Rich grew up in Great Titchfield Street north of London's Oxford Circus, and can remember watch ing progress as Broadcasting House was built. He made his debut in the music industry in February 1941 as guitarist-vocalist with Oscar Rabin's band.

with Oscar Rabin's band. He transferred to a similar post with Lou Preager just as the Preager band began its long resi-dency at the Hammesmith Polais, and Rich remained with them for 13 years. The London base was an ideal arrangement, enabling him to freelance prolifically during the

He worked with the bands of Carroll Gibbons, Jay Wilbur and Harry Leader among others, and his pleasant worbling was heard regularly on BBC radio shows such Workers' Playtime and Midday Music Hall

That was a very different musical world, of course, when the only yardstick of success for a song was



PAUL RICH (front left) celebrates the recent signing of Kevin McDermott (front centre) along with his Carl colleagues

its sheet music sales. Rich remem-bers Cruising Down The River, written by two mature ladies — Eileen Beedell and Nellie Tollerton hich at first nobody wanted to publish

"Lou Preager thought it was great," he recalls, and eventually Cruising Dawn The River became the second biggest sheet music sell-er after The Lambeth Walk, and topped the printed music best seller list in the US, where it inspired a Hollywood movie.

That song was selling 25,000 printed copies a week," smiles Rich. "Nowadays, if you sell 5,000 sheet music copies of a hit, it's a miracle." His days of singing and playing ith the bands ended when rock

'n' roll sounded their death knell and he could see the graffit on the wall, Like such singers as Dick James, Mark Pasquin and Cyril Shane, he made the logical pro-gression into music publishing: "We all took jobs as song pluggers. As you were plugging your friends and former colleagues, it wasn't all you were plugging your fr and former colleagues, it was that difficult."

Rich worked for Kassner Music Rich worked for Kosser Muic, where his first play was Round And Round played by Syd Dean and his band on Muic While Your Work, and then he joined Pro-gressive Muic. This was a publish-ing arm of Allantic Records head-ed in the States by Ahmet and Neshh Ertegun, Minom Bienstock and later Jenry Wester. The first hit And later Jenry Wester. The first hit And Inter Jenry Wester. The first hit Then Progressive was hough by Yok by the Coasters.

Then Progressive was bought by Aberbach, and Rich operated out of the famous Aberbach and Belin-da Music offices in Savile Row. Next Freddy Bienstock, husband of Miniam, bought the London end and renamed it the Carlin Music

and renamed it the Carlin Music Corporation. "The day I became general manager of Carlin in 1957 was also the day of my last singing gift he remarks." I had to make the break finally." The business prospered, and Carlin was the top publisher in the charts of Record Retailer, the fore-runner of Music Week, for 11 con-

secutive years.

Rich built himself an envi reputation as a publisher, not least for his ability to acquire hit material without paying an advance. without paying an advance. Among such coups were the Bay City Rollers, Amen Corner, the Staple Singers and the Theme From Shaft.

Publishers today often have to offer a financial inducement re sembling an international tele phone number to clinch a deal for as little as three years, but the first advance he paid was \$8,000 and

advance he paid was \$8,000 and the highest \$15,000. "Tve always believed the back-bone of this business is good pro-motion and building good per-sonal relationships at all levels," declares Rich. "It shouldn't always be necessary to pay out advances. De necessary to pay out davances. When I visited lawyers in America to discuss deals, I used to ask the secretary outside before I was shown in if I could borrow the current edition of Billboard. I'd then mark all the Carlin hits in the charts mark all the Contin hits in the charts with a cross, and go in and show them to the lawyer saying his client just had to be with Cartin." That play, coupled with the Rich personality, almost invariably won the deal with little or no immediate

monetary consideration. At Midem, he always displayed all the charts on the Carlin stand, again marking the Carlin hits with a cross. An American one year peered in credulously at the serried crosses and exclaimed: "Jeez, it looks like a cemetery

Carlin has also acted as a for some outstanding publishing and record industry talent.

"Dave Most joined from playing in a group and became the great-est promotion man of all time. Bill Fowler joined after being bandboy for Arthur Howes, and Dere for Arthur nowes, and verse, Green was in our copyright de-partment. He gave in his notice be-cause he was bored and intended to run his father's market stall, but we talked him out of it and transferred him out of the copyright o

Rich doesn't conceal a degree of kich doesn't conceal a degree of disenchantment with the business as it is today: "Publishers generally are looked down upon by the rec-ord companies. I think it dates back to when the BBC was inundated by pluggers from everywhere, and decided to see only record com-pany people. In the old days, we used to pick out songs for the rec-ord companies to release and they became hits. The business is not for music men anymore, and there's very few of us left. "Things have transformed from

a relationship business to a cheque book business. The songwriters signed to the multi-nationals will be lost in the corporate quagmire un-less they're also huge artists in their own right

own right." He's not unduly pessimistic about the future, though, believing that everything goes in cycles. "The time of the songwriter may return because performing song-writers often can't maintain consistwriters often can't maintain consis-ency and quality in their own work. Simply Red has scored with Every Time We Say Goodbye and H'aou Don't Know Me By Now – alther Don't Know Me By Now – alther Don't Know Me By Now – alther of the Say of the Say of the Say of the Opportunities and outlets for me-dium-tized publishers." Now though, such matters will be largely immaterial to him in re-timemant basic than Thomes. "I've timemant basic than Thomes. "I've timemant basic than thomes." "I paint and I've bad on exhibition. There's my photography, from

^{an} paint and I've had an exhibition there's my photography, from which I do my paintings, and I ve enjoyed sailing for 35 years. "TII obviously miss the business though, and I was really privileged to have been able to spend over half my working life with a base and a freedy blenstock the was always there when you needed hum, and he's a one hundred him, and he's a one



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BEFORE LAUNCHING into the Nineties, here's the last of the most quotable guotes of 1989:

most spectrate galaxies of 1997: SETIMATE: "The company data mode of tability" is Lon-don Records galaxies and the spectra spectra spectra data Records galaxies and the spectra spectra spectra the SIX considered. (BM) Jan Friedda – There is any data the SIX considered. (BM) Jan Friedda – There is any data the SIX considered. (BM) Jan Friedda – There is any data the SIX considered. (BM) Jan Friedda – There is any data the SIX considered. (BM) Jan Friedda – There is any data spectra spectra spectra spectra spectra there is boy label. (AAM, even WEA, which the helf ('Oble at her SiX considered. (BM) Jan Friedda – SiX considered moders and concepts – Jack there come that one work that reacher concepts – Jack there come that one work that Reb Dickars of the VEA do ..., and at the NCK conference.

OCTOBER: "It gives us complete and utter independence" (Richard Branson on the sale of 25 per cent of Virgin's music interests to Fujisankei) ... "Our aim is to unite retailers, whole-na maintain its own separate identity. . . A&M "will be encouraged (PolyGram's David Fine on the S50m acquisition) ..." (how en't worked it out" (A&M co-founder Jerry Moss, asked how much he would make on the deal) ... NOVEMBER: "fight Alexa"

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SPECIAL SURPRISE: PRS Vivian Ellis CBE presents Paul Mc-Cartney with a special award for achievements in British music



IGS OF silver: Des O'Conr ents Dionne Warwick with c for advance sales of The Songs



KEEPING COOL: Comedian Phil Cool was one of the guests at the opening of Our Price Video in ening of Our mel Hempstead



FINDING SALVATION: IRS Records signs Salvation



LUCKY LISA: Lisa Dominique and Marino receive silver discs for their contributions to Telstar's Protect The Innocent album



LIGHTING UP the town: Bonfire pay a visit to the Shades store in London



THAT'S THE way to do it: Nige Kennedy and girlfriend Brix E Smith see how it's done at EMI's ufacturing and distribution



NOT JUST any old Trash: Alice Cooper is given gold discs for sales



SCRATCHING FOR a deal: Lee Scratch Perry re-signs to Island Records and the Mango label

THE LEGEND IN LIGHTS



LOW TAR As defined by H.M. Government Warning: SMOKING CAN CAUSE HEART DISEASE

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