

THE UK'S BIGGEST-SELLING MUSIC MAGAZIN



For Everyone in the Business of Music

First day frenzy sees Oasis hit sales high

by Paul Williams

In 16 hours last Thursday, the new Michael Oasis album trounced Jackson's Bad and elbowed its way into the record books.

Be Here Now sold 356,000 units on its first day of release, more than any other album in its first seven days.

Previous record holder Bad took a full week to reach its 350,000 total in September 1987, while Oasis's previous album, (What's The Story) Morning Glory?, managed an opening first week of 345,000 units, but that, again, took a whole week to achieve.

Be Here Now was predicted to sell very strongly on its first day, but the record-breaking performance has stunned the band's record company Creation which reported first day re orders of 450,000 units following an ini-750,000 ship-out. "We're very tial thrilled," says marketing manager Emma Greengrass. "We always expect ed it to sell a lot because they have a

HMV's 363 Oxford Street store in London attracted much of the media attention during Be Here Now's first day on release last Thursday (21). Fourteen film crews, including representatives from the BBC, ITN, MTV and Sky, as well as various other media turned up to the store which was one of 100 HMV branches around the country to open at 8am. The store was claiming the first sale of the album with 18-year-old Swedish student Gabriel Bjerner, who had camped outside the store since 4am, snapping up his copy in just 23 seconds. The store sold 300 copies in the first hour of trading and around 750 units that morning.

ery motivated, strong fanbase, b didn't expect to sell this many." Stores around the country were hav-

ng to rewrite their own record books on Thursday after experiencing queues of waiting people and a huge surge through their doors once the Sam embargo was lifted. Virgin Our Price alone sold 104,000 units on the first day across the chain, easily beating the year's previous first-day best of 41.000 for Prodigy's The Fat Of The Land.

Simon Baker, assistant manager of the Virgin Megastore in Manchester, says he has not seen such crowds for a first-day opening since U2's The Joshua Tree in 1987

"Everybody was coming in," he says, Basically, they seemed to be young lads in there, mums and dads and office rkers on their way to work."

HMV also declared the album its biggest first-day seller after it clocked up an estimated 70,000 sales. The chain s expecting to easily pass six figures by the end of trading on Saturday. "The

French, manager of HMV's 363 Oxford Street store in London. "We had a big queue outside and then when we cut a big ribbon to let people in, it was madness with everyone grabbing the stock."

And Tower reports that first-day sales for Be Here Now were the highest in its flagship London Piccadilly store's 10-year history. "Going by the first morning's sales, this is one for the record books," says the chain's managing director Andy Lown.

The success of the album has come as welcome boost to retailers who say they are delighted to see such a strong release coming in the traditionally quiet August period. Dougie Anderson, pro-prietor of Scotland's four-store Coda chain, says, "It's been great having something out like this at this time of the year because we had a period of ng releases - Prodigy, Radiohead and Paul Weller - but since then there's en practically nothing." • see story, p5



British Sky Broadcasting is to mount the UK's first pay-per-view concert when it screens the Music For Montserrat benefit next month.

The Royal Albert Hall gig, fea-turing Eric Clapton, Sting and Paul McCartney, is being screened wice each night on Sky Box Office for the four days after it takes place on September 15. Worldwide TV deals, which are currently being negotiated, could mean the overall audience for the event may rival that for 1985's Live Aid.

Profits from the all-star concert, which will become Sky's sixth pay which will become sky's sixth pay-per-view event, are being donated to the Montserrat Foundation to aid victims of the Southiere Volcano. With eight prime-time slots in the UK alone and the lineup of acts, there is clearly going to be a big demand," says a Sky spokesman.

pokesman. He adds that no other pay-per-iew concerts are scheduled, although he does not rule out further events.

Music For Montserrat orga and producer Sir George Martin says the move to screen the concert as a pay-per-view event will bring the disaster into the public eye and also raise cash for victims.

THIS WEEK 4 Record hids for NW icence s The new breed of hit akers



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City cool over Mean Fiddler float plans

plane to launch his Me Fiddler operation on to the stock mar-ket have received a mixed reception from the City due to the unpredictabili ty of the music sector. Power revealed on Friday (22) he

wants to accelerate the rate of growth of his group - the biggest live music promoter in the UK - by seeking a listing. He also says the money raised would help finance the group's overseas aspirations. The Mean Fiddler hopes to launch the brand abroad by putting on festivals across Europe, in several North American cities and in Australia.

"I think the only way to do it is to go the market with what we've got,"

I think we will have a lot of interes we should hopefully be on the market by November. I think it's a new era for the Mean Fiddler - it's a new time and I think in the long-term it will be very good for us."

Despite the Mean Fiddler's impres sive portfolio of venues and festivals ding Reading and Tribal Gathering, brokers are not particularly enthusiastic. One analyst says the com pany would best suit the Alternative Investment Market because of its size. "It's a bit of a spivy float, but I suppose could be interesting if they can onstrate a good track recor hand b

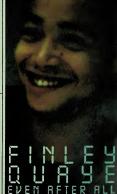
sharpy," says one broker

An other analyst says th potential worries for the City. "Festivals are very dependent on the weather, there maybe insurance worries or probthere maybe insurance worries or prob-lems if the stage collapses. And there would be a real problem having to explain away a drugs bust," he says. Since launching the Mean Fiddler

club in Harlesden in 1982, Power has grown the Mean Fiddler Organisation rapidly in the past 10 years acquiring events such as the Reading, Fleadh, and Phoenix festivals as well as Clapham's Grand and north London's Jazz Cafe, Forum and Garage.

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Supermarkets eat into non-specialists' sales by Paul Williams

The rise of supermarkets as a significant force in music retailing has been confirmed by a new report, which shows the sector increasing its share of the music market by 37% last year.

The study, published last week by retail consultants Verdict Research. reveals the supermarket chains' share of the music market rose from 5.9% to 8.1% in 1996, largely at the expense of general multiples such as WH Smith and John Menzies

With supermarkets on the whole concentrating on fast-selling chart titles. the report suggests it is the non-special ist High Street stores which are losin out because they do not stock a sufficiently comprehensive range to lure more dedicated fans. And price is not the main factor in attracting supermarkete buyers, says Verdict retail consul-tant Clive Vaughan. "Price is important, but the greatest factor is convenience because people already in a supermarket will see a CD or video they

HOW MUSIC SALES WERE SHARED IN 1996

Virgin Our Price	23.2%	23.2%
HMV	14.9%	15.4%
Woolworths	13.4%	13,4%
Britannia	8.3%	8.6%
WH Smith	5.8%	5.7%
Asda	3.3%	4.1%
Tower	2.3%	2.3%
Others	28.8%	27.3%
Source: Verdict Resear	ch	

like and pop it into their shopping." he

Despite the supermarkets taking ess from som busi stores, specialists such as Virgin and HMV are continu to increase their market share. The Grocers And Supermarkets report reveals HMV's music share rose from 14.9% to 15.4% last year as Virgin Our Price's share steadied at 23.2% (see breakout). It is these stores, not the supermarkets, which independent retailers are losing out to because both

report suggests. "It's quite clear the supermarkets are

taking share from Smiths, Woolworths and Menzies," says Asda entertainment controller Steve Gallant, whose own figes lead him to believe supermarkets may already have reached a 10% market share. "We're not putting independents out of business because we're operating in a different ball game."

Andy Gray says he is not surprised at the upturn in supermarket sales. "It's just a bolt-on item for them," he says. "They decided that music is sexy, and

The survey also indicates that price CDs, is overpriced. However, the repo average price of around £14.49.

Andys Records managing director when one starts all the others follow.

sitivity among customers is high with a perception that music, especially highlights that the price of CDs has fallen considerably in real terms since they were launched in 1983. Had a 1983 £11.99 CD risen in line with inflation it. would now cost £21.55, instead of an

NEWSELLE

Boosey & Hawkes shares leap

te share price of Boosey & Hawkes jumped 177.5p to end on £10 last Thursday (21) following rumours that EMI, BMG, Sony and PolyGram were preparing bids for Carl Fischer, the US publishing company which owns a 45.3% stake in the UK musical instrument maker and classical music publisher. No-one at the music groups would comment, but a City source says a bid would probably have a back-to-back deal attached which would then dispose of the musical instrument part of Boosey & Hawkes to a more suitable buyer, such as Japanese instrument maker Yamaha.

Smiths denies demerger plans

Speculation that the WH Smith group is to be broken up with the sale of Virgin Our Price has been dismissed by the retailer. Smiths was reported to be under pressure from its shareholders to demerge, but a spokesman for the company, which is due to announce its year-end results on W- 'nesday (27), denies any such plans exist. "We have no 'ans to break up the group," he says,

Merger increases The Box's coverage

The Box's potential audience has been increased by around 350.000 viewers in the US following a \$38.5m merger between TCI Music, part of the US cable operator TCI International, and The Box Worldwide, In the deal TCI increased its 50% shareholding in The Box Worldwide to a controlling 100% and also added The Box to its existing cable line-up.

The pound hits EMI

The strong pound sent EMI Group reeling to one of the worst performances on the FTSE-100 during the past three months. The company suffered the third biggest percentage share price fall out of the 100 companies monitored with a 23.2% drop over the period to finish in 98th place overall. Finishing below it was British Sky Broadcasting, highlighting poor performances generally for media companies.

Express says sorry to Gallagher

Creation says it has received an apology from the Daily Express after the tabloid revealed on Wednesday (20) details of Noel Gallagher's bank account by printing a copy of a cheque the Oasis songwriter used to buy a scooter. The label and Anglo Plugging have also received apologies from City FM and Forth FM following the radio stations' breach of the broadcast embarno for D'You Know What I Mean.

Poole launches new PR outfit

Poole Edwards founding partner Chris Poole is launching a new PR venture following the closure of the company he ran with Alan Edwards. The Point Media Communications has a number of former Poole Edwards clients on its books, including Peter Andre, N-Trance and Aegean Records, alongside new signings including Orange Orange and The Porn Kings. The Point is based at 132 Royal College Street, Camden, London NW1 0TA. Tel: 0171-424.9400.

Spice hits 10 times platinum

Spice Girls' Spice was certified 10 times BPI platinum by the BPI last week and Oasis's Be Here Now immediately hit double platinum status just one day after release. Two albums, David Gates & Bread's Essentials and James's Whiplash, both achieved gold, Six albums went silver - The Verve's A Northern Soul, Spiritualized's Ladies And Gentleman We Are Floating, Puff Daddy and The Family's No Way Out, Backstreet Boys' Backstreet's Back, and the compilations Pete Tong's Essential Selection and The Best Latino Album In The World...Ever!

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http://www.dotmusic.com

Xfm lets bands loose in lead-up to launch

Xfm is opening its studios up to four of the UK's biggest bands to help fine-tune its service in the last week of festt

The London station's chief executive Chris Parry says Prodigy, Pulp, The Cure and Underworld are being invited to play whatever they like and also bring their own guests into the studios before the new programme schedule comes into effect on Monday (September 1). "We want them to come in and hijack the radio station," he says. "It'll be fun to hear these characters and it is what we are all about, being flexible and accommodating things when they happen.

Parry also reveals that the station is going live with almost the full complement of DJs who worked at the station during its restricted service licence days. Of the nearly 20 DJs – including Gary Crowley, who will pre-Anderson, who will host the Drivetime show and Paul afternoon - there are a handful of new faces such as 20 year-old Ian Camfield, who is presenting an evening show Monday to Thursday and Claire Sturgess, whose early afternoon show will feature live sessions. Parry says the DJs will be able to play around half a

dozen records of their own choice during a typical three-hour slot



Arista is hoping British holidaymakers returning home will help it match the huge continental success of Tic Tic Tac by Chilli featuring Carrapicho. Released in the UK on September 8, the single is currently top 10 in Austria, Germany and Switzerland and has so far sold more than 300,000 copies in Germany alone. Arista's project manager Wilsey Mockett says, "We hope it will emulate Macarena's success last year. It's emerged as the summer record and it's even got its own dance

Bonnar finds premises for manufacturing comeback

Brian Bonnar is gearing up to return to the CD manufacturing business just weeks after his Mayking group was sold to Dutch company DOCdats for £11m Bonnar, who also shed his 60% stake

in One Little Indian last month, says he has already secured offices in west London to begin a small-scale CD man-ufacturing and website design operation. He is also hoping to acquire the Mayking name

"I'm hopeful of reappearing in original guise. After all, this is what I've done for 17 years," says Bonnar, who is already talking to private inves

help fund the venture, which believes will require start-up capital o around £2m.

Bonnar also says his recent experiences at Mayking, which went administration in April, will help him create a leaner and fitter operation. "We'll be starting from scratch, buying up-to-date equipment, which is efficient and with low manning levels," he says.

Bonnar says he hasn't yet secu any customers for the new manufactur-ing project, but is confident of attracting new business. "I'm sure a lot of peop

Donnelly gets new **R1** scheduler post

Kiss 100 assistant he Alex Jones Donnelly is joining Radio One in the newly created post of music scheduler.

Donnelly, who takes up the job on nber 1, will work closely with Jeff Smith assisting the head of music in programming daytime shows and promoting Radio One's new music policy across the entire programming output.

"I can inject a good knowledge of dance music into Radio One, but my responsibility won't just be dance," says Donnelly. "There are many forms of music available to Radio e that Kiss aren't involved in

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COMMENT

A Jesson from Germany

Last Friday and Saturday on the streets of Cologne around Im Germans and several hundred ber ad Brits brated music from morning til night. The Ringfest, which coincides with the industry's PopKomm convention, is one of the outstanding ational events for music in Europe and it provides

a clear pointer to the future for London Music Week. The set-up is very simple. The central ring road is closed to traffic and given over to music states ensored by TV and radio stations, and insurance and es, and featuring international acts like Ultra Nate and Whigfield and the best of local music. The Ringfest is the result of cooperation between the music industry, local government and outside sponsors. Take a Government apparently committed to music and a music industry more united than it's ever been and add to it the inherent logic of the London Music Week ides, and it could happen here too.

Be Here Now: mad for it

h's 8.30am on a Thursday morning in August and I'm in the Our Price opposite Liverpool Street station in the City of London. So are lots of other people. About 25 of em. And we're all patiently queuing clutching minty rw copies of Be Here Now.

This isn't just the release of a record, it's a huge public event. No-one's talking about anything else.

These days when music is more fragmented than ever you don't get many times like this. Music that brings

you on a you many tances use and, Music that brings people together and defines a moment. But, of course, up pops some smart-ass critic to say "They haven't developed very much." new old world when an act sets berated for N's a fe

making a genuinely populist record. Thank heavens Dasis show no sign of naving the

emotest attention to the "critics". Steve Redmo

TILLY

UK needs some summery Euro hits

Vell, it was time to stop off at Cologne on the merry-goand of global music business conventions okomm '97 - and, judging by the crowds, it was ber record year.

There's something exciting about Popkomm. There's a definite buzz. People look happy, music is being played everywhere, and a few majors, but mostly independent ord labels and publishers, seem to be constantly in ersation doing deals for their wares. It makes a very pleasant change from the staid atmosphere of Midem down in Cannes, which has none of the excitement it had in its heyday and now appears to have gone way past its sell-by date.

I think we as a nation are slowly becoming slightly more European, although we still have a long way to go. The English Cheenel might only be a narrow strip of water, but sometimes it seems it is hundreds of miles, d doesn't allow the European music to travel to our shores, it's not really the music that's the problem; it's the attitude of our media towards it.

Let's hope they prove me wrong over the next few weeks and start exposing some of the big Euro smashes to the sheltered ears of the British pop nation. "What are the big ones?", you ask. Ricky Martin's (Un, Dos, Tres) Maria, plus Tic Tic Tac from Chilli, the Bellini single... In fact, loads of great records which, if exposed as much as some of the crap currently on our radio and TV waves, would be massive hits just like Gala

Come on media, wake up! If we're going to be part of Europe and expect the French, Dutch or Germans to expose our music, shouldn't we reciprocate with their hits, for the good of all of us?

These European summer hits could get our tills jingling a bit more.

Tilly Rutherford's column is a personal view

NEWS **Record numbers bid for** new NW radio licence

by Paul Williams

Huge competition to land the second North West regional FM lices -one of the largest remaining radio licences has produced a record number of appli-cations for a licence outside the capital.

The Radio Authority received 21 bids by last Tuesday's (19) closing date, a total only bettered by the 25 received for the final London-wide FM licence which Xfm won in January. The last North West licence, won by Jazz FM 100.4 in

1993, attracted 11 applications. David Vick, the Radio Authority's deputy chief executive and head of development, says it is very ing to see such a high level of interest in the licence. "There's certainly a broad range of different ideas we've received for the licence and that is very encouraging," he says. "It's the largest remain-ing licence outside of London and is a single-transmitter licence, making it without doubt the most commercially effective of the remaining licences."

Though the applications range from

FORMATS OF APPLICANTS

New music/youth - New Rock Radio, Non 105.4, NRJ North West, Virus Radio ock - 105.4 Ace FM, Radio Action, KLCX Adult contemporary/easy listening - Arena 105.4, Boss FM, 105.4 Easy FM, Heart 105.4, ive 105, More 105.4

thers - Asian Sound FM, The Bridg Christian music), North West News Radio news), North West One (music aimed at nature audience and news), NWBC (mixed nusic/speech), Route 105 (country music). Saga Radio (music/speech for over-45s), XLR dig (sport and music)

contemporary Christian to country music, adult contemporary and rock figure heavily in the various proposals being put forward. They include a bid by Capital to launch 105.4 Ace FM, a conmporary rock station aimed at 30 to 39-year-olds, and More 105.4 FM, fronted by former Virgin programme dire Mark Story. Alternative rock is represented by both NRJ North West (Sta Media Ltd), with plans for a station specifically targeting 15 to 24-year-olds, and New Rock Radio Ltd, an alternative station playing classic and modern rock. Among the other big names bidding

are Chrysalis Radio, which is hoping to expand its Heart empire to the North West Ginger Productions, part of the Live 105 application, and Pete Waterman, who is heading the consortium Virus Radio, Notably absent, however is a bid to open a dance station, which Vick believes may be because of the strength of Kiss 102 in Manchester.

The licence, which is likely to be awarded in December or January, is the largest remaining licence outside the capital and covers a population of around 4.3m, including most parts of Greater Manchester, Merseyside and south and central Lancashire.

The Radio Authority also expects to dvertise another North East regional licence by the end of the year and a further regional licence for Central Scotland next year. Vick says both are expected to attract a high level of bids • Analysis, p7

Break For The Border to sell four live venues

Former Break For The Border group chief executive lan Howard is vowing to build a privately -owned live enterinment group if his bid for part of BFTB's music and theatre division is successful

The group, which put four live venues - including the W award-winning Brixton Academy and the Shepherd's Bush Empire - up for sale last week to focus exclusively on expanding its bar and restaurants chain, has eady received an undisclosed offer from Howard.

arcady received an undusclosed outer from noward. Group operations director Roger Beaumont, who becomes BFTD's managing director following Howard's move, says the decision to sell the Academy, Shepherd's Bush Empire, the asy yet unopened Birmingham Empire and Dublin's Gaiety Theatre will enable it to concentrate on rolling out a national chain of restaurants

However, Beaumont stresses the group will still put on live acts because it is retaining London's Borderline and plans to incorporate similar-sized venues in some of its planned new BFTB restaurants, including one in Leeds. Howard, who remains a non-executive director of

reak For The Border, would not reveal the size of his bid, but analysts suggest it will have to be around £5m.



pilation and catalogue specialist warner esp is extending it brief to sign artists directly for the AOR and MOR markets. The label is launching its shift in focus with a single from Emmerdale Farm's Malandra Burrows, who plays Kathy Glover in the ITV series and scored a Top 10 hit with Just This Side Of Love in 1990. Burrows' debut single on warner esp is Carnival In Heaven, to be released on September 29.

Wet Wet Wet delight fans with secret gig Wet Wet Wet invited



200 fans to watch their secret gig at Manchester's G-Mex last Wednesday, all of

whom went mad for a Glaswegian pop band who've spent a decade isting all musical trends bar their own, writes Lee Henshaw.

The band chose the 12,000-capacity yenue to rehearse for an arena tour which will test enthusiasm for their near-platinum album 10

Where U2 have tuned up for the Nineties with beat mechanic Howie B, Wet Wet Wet have collaborated with songwriters Graham Lyle and Terry Britten for their 10th release, commitment to a formula which also saw them deliver a set of safe soul music and plenty of covers.

Save the odd cheesy moment --like threatening to take his clothes

THE 10 TOUR

anters: Andrew Miller P Cennedy Street Enterprises, MCP, Regular

ooking: Fair Warning ighting: Light & Sound Design ideo: Creative Technology Ltd Pyrotechnics: Pyro Vision lates: Sheffield Arena (August 22 & 23). lanchester Nynex Arena (August 26), ondon Wembley Arena (August 29 & 30). Birmingham NEC Arena (August 31), ewcastle Arena (September 2), Glasor Celtic Park (September 6), Birmingham NEC Arena (September 8)

off during a technical hitch - frontman Marti Pellow came across as very smooth.

He has abandoned his bleached hair and beard for the 10 tour, and reverted to the short dark crop he

ported when the band arrived their million-selling Popped In Souled Out album in 1987, His danc ing was sharp, his voice strong, and his cheeky eyebrow acrobatics were accentuated by the three massive screens that flanked the stage

During a set of hits from the last decade - from Wishing I Was Lucky to Julia Says - a welcome deviation from the act's familiar fare was their new-found relationship with the big band sound, which they explored on recent singles Beyond The Sea and Maybe I'm In Love

Having already delivered to Beatles songs - With A Little Help From My Friends and Yesterday Wet Wet Wet closed on their cover of Love Is All Around, the 11th biggestselling British single of all time, a finale for which they saved their best pyrotechnics and lasers.

Led Zeppelin's 1969 album track Whole Letta Love will become the band's firstover UK single when it is released by Atlantic/Fast West next Monday (1) A video of vintage band footage has been compiled by the three surviving members of the group to support the release of the track. It originally reached number four in the US in 1970. The single will also feature the tracks Baby Come Home and Travelling Riverside Blues and will be available as a limited-edition numbered CD Digipak. Its release follows vesterday's (25) reissue of the Remasters double CD at single price for the first time and coincides with the band's remastered back catalogue moving to mid-price.



Oasis arrive on time as retailers play fair

by Paul Williams

The military-style operation to sell-in and distribute the Oasis album has been declared a success after just a handful of stores broke the strict sales embargo.

Vital and 3mv say almost every retailer who signed an agreement not to sell the release until 8am last Thursday (21) observed the deadline.

"Generally, we're very happy and we want to thank retailers for their co-operation," says 3mv label development manager Roger Quail. "It proves that we can all work together to get the result that we want to achieve."

But among the stores which did break the embargo were three branches of Asda which has previously been censured for selling Producy's the Fat Of The Land album early as well as a selection of singles, including O assis D Poor Know What I Mean? Quall asys Asda telephoned Creation to projectiss immediately after becoming aware of the breaches.

One newsagent, an independent store and a market trader were also caught breaking the agreement and Quail has vowed action will be taken against them. This will mean the stores in question will not receive Vital new releases or 3mv new releases via Sony and Pinnacle until the day they come out.

Quail says he is disappointed there

HOW AND WHERE IT SOLD BENTIALS THE INTERNATIONAL PICTURE

PRICE DIFFERENTIALS Concerns that the much-publicitised release of Be Here Novo could spark damaging price-occiling proved groundess as a AWarrive of its release day price shows. The album was on sale at 213 SB st Ahors, NMA, www.of use Price, wrigin, WH Smith and Woolworth, £12,28 st John Marzies (and Woolworth, £12,28 st John Marzies (and Tower, and £11,59 at Acid, Blockbuste, Goda, MVC, Shinbury's and Tesco.

were a few breaches, but adds, "Overall it has worked for everyone. We were determined everybody would start selling at the same time and it seems to have worked very well. People have co-operated and the record has been a great success."

Despite the size of the initial shiput-750,000 units – it appears there were wry few ordering and delivery problems with the product arriving at stores signing the agreement last Wednesday (20). However, some THE customers were left waiting for their delivery to arrive after only 40,000 of its initial 65,000 order turned up on time.

After receiving first-day re-orders of up to 450,000, the album's physical distributor Vital has decided to ensure it meets retailers' demand by opening on a

work/weids.ship.cd.3.cm units has included orders of 98.000 from the US and 150,000 from Chanda, WirkCR Eich release the album chamrow (Tuesday), and 100,000 high that after an Initial 250,000 platimum shipout, 35,000 re-orders have already been placed.

Strong demand for Be Here Now has not

been restricted to the UK. An initial

Saturday for the first time outside the Christmas period. Three telesales staff were due to report for duty on Saturday with the warehouse operating between 11am and 3pm.

Them and opin-Director Pete Thompson says, "Because of the Bank Holiday and because of the Thursday release we thought we'd give people the option to catch up on the Saturday. It will help us as well because we don't want everyone phoning us on Tuesday."

Along with sticking to the embargo, retailers have not been tempted to cut the price of the record to try to tempt extra customers.

The majority of High Street stores, including Woolworths, marked the album up at £13.99, while three of the four big supermarkets were charging

NEWSFILE

NEWS

Skunk Anansise in Korrang! triumph Stunk Anansise II and Infinite hand and best British Inexis in the Kenny Jack Infinite hand and The Stunk Stunk Information II and Infinite Theoretical II and Information II and Information theoretical II and Information II and Information theoretical II and Information II and Information II and II and II and II and II and III and IIII and IIIII and IIII and IIIII and IIIII and IIII and IIIII and IIII and IIIII and IIII and IIIII and IIII and IIIII and IIII and IIII and IIII and IIIII and IIIII and IIII and IIII and IIII and IIII and IIII and IIII and IIIII and IIII and IIIIII and IIII and IIIII and II

Tower goes on-line for net sales

Tower Records has surveiled plans to start salling products via his internal blords Divitings. The chain's digital survices manager Mary Scene asys users of the sortice will be able to over all the GCA videos and books that are available in its stores. The Tower internet store is an exaction of our mail. And survices It will aver the at books that stores the for people who eajoy will be fund easy to any, a how stores though a blords that mat a sea and out of art stores are visited.

Jamieson to head 4AD A&R

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Releases dearth hits classics

A shortage of new releases has lad to a poor second quarter for classical trade deliveries. Total units shipped was down 205% to 2,800 for the period April to June, compared with 3,551 for the same period last year. Only two altames released in the period finished mong the quarter's Top 20 titles, although one of them was Adiemus II Cantata Mundi, the biggest seller of the three months.

Qawwali pioneer dies

American Recordings ertist Nusrat Fateh Ali Khan has died of a heart attack. The Pakistani singer, who was instrumental in spreading qawwali music to the west, died on August 16 at London's Cronwell Hospital.

RA plans digital radio open day

The Radio Authority is hosting a digital radio open day on August 26 to address the impact of DAB on commoreial radio. In addition to demostrating a new DAB receiver, the session will discuss the benefits of DAB over analogue service. For details contact0171-057 052.



New acts are replacing the old guard as the chart bankers

Lifeieune panies, but at least they could always rely on their long-established superstar acts shifting huge quantities of their latest album

However, a string of disappointing sales performances over the past year from a number of the one-time big guns has confirmed that not even artists with the most impressive track records can now be guaranteed to live up to their as achievements DES

In fact, it's been a case of out with the old and in with the new over the past 12 months as many of the old guard have heen pushed aside by a wave of new acts, causing the biggest shift of superstar power in the Nineties

As research in Cliff Dane's newly nublished UK Record Industry Annual Survey 1997 reveals, more acts charting for the first time featured among the 50 best-selling artist albums last year than in any other year during the decade

"A definite pattern has emerged over the past three years and particularly in the last year when a number of new artists have come through," says Dar "They've been selling really well, while people like Phil Collins are not managing to sell as many records as they used to."

Eleven of the top 50 places were taken up by acts who had figured in the album chart for the first time in 1996 and nine other places were filled by artists who had done the same in 1995. But, excluding greatest hits packages, just 26% of the albums were by acts with a chart history of more than five vear

This compares with a Nineties peak of 66% in 1993 when only nine acts with chart histories of up to two years managed to get among the very biggest sellers



While albums by established UK acts such as Def Leppard and the Pet Shop Boys were unable to sell as strongly as their predecessors last year, the shift in emphasis has meant a huge unturn in the number of new UK acts ning through to the big time. Ten UK artists who charted albums for the first time within the last two years, made the top 50 albums of the year in 1996 compared with six in 1991 and just four in 1992 and 1993.

Parlophone managing director Tony Wadsworth believes a combination of very strong new music and the influence of Redio One here led to er many acts coming through. "Radio One is now a lot more open to including new artists and new music on the playlist which has helped to expose a lot of new music," he says.

But, with so much strong music around, he says it is inevitable some of the more established acts may get

overlooked by record buyers and the media, regardless of the quality of the music they are producing. "There's a problem at the moment of where more established acts can get exposure," he

says. "Radio One is very much a new music station and I believe the ILR network is moving towards that, though it hasn't gone quite as far. Radio Two is great, but it could be a lot better."

Instead, Universal Music managing director Nick Phillips suggests the more established acts need to look at other ways to promote their music. "While there's a shift away from older artists at Radio One, there are a lot of other ways to break records. If you're smart, you'll definitely concentrate on slightly different ways than you have in the past," he says.

But despite airplay difficulties, it has not been all doom and gloom for veteran acts. The Bee Gees achieved their

highest album chart placing for 18 years in March with Still Waters, largely on the back of a Brits appearance and a new generation iscovering them via a number of highly successful Bee Gees covers. And aided by the Beatles Anthology xposure and positive reviews, Paul McCartney stormed back in May with his strongest-selling album in years

Yet, with other established acts this year, including U2, not yet living up to past sales, record companies in the future may well think twice about signing deals such as last year's reported £80m Warner/REM tie-up

"You can't take things for granted any more," says Phillips. "Just because an artist has had five or six successful albums, there's no guarantee they'll have another five or six." Paul Williams

The report, priced £425, is available from Media Research Publishing on 01934 644309

Kylie Minogue September 8 The single Some kind of bliss

MUSIC WEEK 30 AUGUST 1997

de.

Smaller players move to the fore in fight for regional radio's future

As the big names take a back seat in the bidding for the North West regional radio licence, Ken Garner gives his views on the radio groups to watch in the battle for station ownership

There may now be 21 bids on the Radio Authority's dcsk for the North West regional radio licence, but there can only be one winner

Just who that will be is being kept under wrans until the New Year, but one thing is reasonably certain. The North West licence will not be won by any applicant 100% or majority-owned by one of the three radio groups whose names have dominated coverage of the industry since 1994: GWR Eman and Capital. The big three are also out of the running for the North East (to be advertised in October) and Central Scotland (February 1998) licences

There's a simple reason why they won't win: they won't be applying, or at least not in their own right.

Admittedly, Capital's 105.4 Ace FM bid for the North West is an exception But, this unexpected development aside, the big three now normally only apply as minority shareholders in othe people's bids - or, at a more removed level, as minority shareholders in another station group which itself is part of a larger bidding consortium.

There are two reasons why the UK's biggest radio stars have suddenly ne bit-part actors in the application round.

First, each of the big three - that is, if Capital's acquisition of Virgin gets the go-shead from the Monopolies & Mergers Commission - is almost at the limit of 15% ownership of British radio, as defined by the new, complicated "points" system brought in by the Broadcasting Act 1996

Second none of them has won an application for a new station since 1992. GWR. Eman and Capital have

reached the 15% ceiling mostly by tion. Groups like Chilter Metro, Southern and Trans World, still independent as recently as three years ago, have been bought, broken up and traded. The only success the big three have had in applications has been Emap's backing of Kiss FM's London bid (1990), and GWR's minority, now trolling, stake in Classic FM (1992).

Thus, the groups to watch now are the second rank in terms of share of the industry. They may be smaller, but they have first-rate track records, and can be expected to both win new licences and expand by selective acquisition.

They include Border, Chrysalis Essex Radio, Independent Radio Group the Radio Partnership, and Scottish Radio Holdings. All except Essex Radio have thrown their hats into the ring for the North West

Most of them are led by names familiar to radio industry insiders, despite their new corporate identities

Independent Radio Group is made up by the former Trans World team. The Radio Partnership is the old Metro board. Chrysalis and Essex have each attracted senior staff from Capital, Chiltern and radio sales houses. Scottish Radio Holdings alone retains its longstanding team of chief executive Richard Findlay and chairman Jimmy now Lord - Gordon.

This old wine in new bottles is clearly pleasing to the Radio Authority's palate Essex Radio's majority stake in the recent winner of the East Anglian

MUSIC WEEK 30 AUGUST 1997



 total ownership share:
 Jazz FM London & Nor • total ownership share: 4.27% 12 local licences in Scotland and N Ireland

RTL Country 1035; London AM licence

regional licence, dance station Vibe FM.

may have surprised outsiders, but wa

less of a shock to those in the know. As

programme director rate Country Chiltern) explains, the bid had three nme director Paul Chantler (ex-

"From my experience at Galaxy [South West regional licence], I knew

we had to do it by the book, and that

meant doing a lot of research with an

open mind, which showed there was a

gap in the market for a dance station

Second, we were a local co

with an excellent track record in

audience figures, financial terms, and

here who had the experience to run

winning awards. Finally, we had people

what the research said listeners wanted

Everyone filling in the forms knows

any licence application: a programming

what the Radio Authority looks for in

service idea that can prove it will broaden listener choice in the area;

involvement; and the financial and

licence through its full eight-year period. Essex's Vibe FM consortium,

including the Daily Mail & General

(10%), clearly met these require

Trust (25%) and the Mission hi-fi firm

Which brings us back to wondering

why the big three haven't been winning

example, clearly met the criteria during

ome claim the Radio Authority has

pplications since 1992. Capital, for

the London FM application rounds

managerial resources to maintain the

evidence of local support and

narily for teens and 20s, but some

things in its favour.

24-35s as well." he says

- a dance station."

IRG

BADIO IN BRITAIN - THE KEY PLAYERS

THE BIG THREE

INDEPENDENT RADIO GROUP • total ownership share: 3.035 five licences, including Scot FM (central Scotland) Paisley, Manchester AM, Wish 102.4 (Wigan)

awarding new licences to the old groups. It has, however, been happy to re-award all but one or two of these ayers' original licences to them over the same period.

Others argue that the larger groups have over-reached themselves, and that their diverse licences are spread over such a large area that it is hard for their applications to demonstrate convincingly either local support or

specialist programming expertise. On the other hand, Chrysalis, clearly the most ambitious of the rising groups, can legitimately claim to have established itself as a regional specialist. Its licences, either won o quired, may stretch from Bristol to Leeds, but all but one are of the same type (regional) and all specialise in one of two formats (dance or soft AC). This suggests there is no bar on the

big three becoming players again, if only through acquisition. Once this round of licence awards is

over, and the new "points" enter the ownership system, the "ceiling" naturally rises. Most radio executives expect a new round of trading between groups, as station portfolios and geographical spread are rethought.

This vision of corporate radio licence raiders is hardly what the Home Office green paper on radio expansion envisaged 10 years ago. As Richard Findlay points out, expansion is not being driven by listener demand, but by mand from people who want to own stations.

However, it would be churlish to deny that listener choice has increased. "If

CAPITAL RADIO • total ownership share: 8.91%* 10 local licences: total UK local share 25%, reach 37%, London, Birmingham and S Coast • trying to acquire Virgin; would in group ownership share to 13.21%*

ANALYSIS



 total ownership share: 2.54%
 eicht local licences in North V Welsh Valleys

Essex Radio plc

• total ownership share: 2.49% • four local licences in Essex & Herts, plus East Anglian regional licence



total ownership share: 2.26%
 one national licence: Talk Badip UK

you really want to improve listen choice, the large groups are best placed to do that, because we're hardly likely to cannibalise our existing audiences Findlay adds.

He is not alone in being a big player who sees the small, radio-dedicated groups as trading on the promise of groups as training on the promise of easily acquiring the key asset – a licence. Tim Schoonmaker, chief executive of Emap Radio, says, "We must be the only sector where the main asset - the licence to broadcast - is virtually given away free."

But the smaller groups recognise the truth of this, too. Michael Connolly, chief executive of IRG, argues that the catalyst of national commercial radio has meant many investors and advertising spenders have only recently discovered the earning potential of the medium, and it is this that has fuelled

the application round. That's why all these three groups have interests in bids for the North West licence. Remember the word used for the first

licences of the deregulated era? This final regional licence round, eight years on, is "incremental", too. The big groups keep their old licences, while new licences go to proven executives in or smaller groups. Then, we thought what was being incremented was simply listening choice. Now, we know it refers to something else as well: capital.

Ken Garner is radio critic of Scotland On Sunday, radio previewer for the Express, and lectures on the media at

In praise of Radio One Publishers: are you listening? Bick the dial if he or she were played

Please send all letters for publication to: The Editor

The Editor Music Wask, 8 Marcague Glase, London, SEI SUR. Fax on 0171-001

right to edit letter

on grounds of length or on the advice of our

trying to raise some interest in my material. On advice, I made a demo CD (as tapes are submitted by the bin load). I telephoned publishers to find out if they wanted to receive new material and asked for a name to whom a letter should be addressed. The replies have been mostly by standard letter, for which some apologised, but considering the number of such letters they must have to write. I suppose this is understandable.

One reply said, "Having listened and another carefully to your songs. said "This is not the kind of material we are currently looking for" and both returned the CD. What they didn't notice was that the CD was still in its cellophane wrapper. It's bad enough that publishers should not have the time to listen to material submitted (where else are they going to find their next hits?) but to give the game away completely that they have not even bothered to listen is. I feel. unforgivable.

I spoke to one of the people on whose behalf the letter had been sent and he alaimed choos unluma of work. The other company were unavailable for comment on the phone, but I am waiting for a reply to another letter. If they can't even listen, why do these mpanies suggest material is sent in? If they are not going to listen to new songs, what are they in business to do? I wonder if others have had this

Norman Wheatley, Oakenshaw, Redditch

I was delighted to see a student RSL station listed as station of the week in one of your recent is

Matt have worked on making T In The Park Radio happen and wish them every success

Student radio has become more adept at attracting industry attention over the past few years. However, our successes belie the terrible struggle individual stations have to survive

At the recent SRA summer conference in Nottingham an issue of particular poignancy are

A professional radio station pays about 5% of its costs to copyright agencies, due to the fixed fee system for RSLs that figure rises to 25% for student radio.

The prohibitive cost stops a lot of these licences actually going ahead, which is counter productive to the music industry, given student radio's general commitment to play new, rare and cutting-edge music. The knock-on effect for the radio industry is that creative talent does not get the opportunity to flourish in a live radio environment.

The irony of the situation is that despite copyright fees costing such a huge amount to students, the nount they raise for the agencies themselves is piffing. Despite not being much of a

rebellions sort. I would suggest that if student stations didn't bother paying the agencies, it would not be remotely wo th their while to sue us, as it would be difficult to pursue and, God forbid, we might win

I would rether take the view that this is a problem that can and should be sorted out to everyone's satisfaction, but neither PPL nor

PRS are prepared to discuss any sort of reduction in RSL fees with

Can anyone help?

Nick Wallis, chair, Student Radio Association. Queens House, London, WC2.

Having just enjoyed Matthew Sweet playing to a packed audience at London's LA2, I feel compelled to write about what seems to be a lack of interest in the industry to cater r for the buyers attracted to the softer more developed side of credible rock/por

I am talking about those who want to hear the likes of the Blue Nile, World Party, Teenage Fanclub, Jackie Leven, John Hiatt and Goya Dress

These acts are regularly producing good and often great albums. But there such limited radio support that even the most innovative marketing strategy would be lucky to make a dent.

Radio One used to look after such an audience with the Saturday afternoon show hosted by the likes of Tommy Vance, Johnnie Walker and Richard Skinner. While the programme was certainly not peak listening time, it was an outlet.

When Virgin Radio came along, I ted that they would go some way to fill this gap. But alas its music policy has evolved to be much more mainstream.

Now with Yfm soon to hit the airwayes, will it find a slot for the softer end of credible? Certainly you cannot play credible youth-focused music all the time. As Radio One has found out pretty quickly, it is just too much for the listener to take. The listener, however, may not feel so inclined to

mething slightly less abrasive

My Geneva, Ash and Embrace albums sit nicely beside those by Sparklehorse, Crowded House and Jocasta in my record collection, so why not on radio? Martin Bercott Bercott Music Consulting. Finchley Road, London, NW11.

I think it's brilliant that Radio One's Andy Parfitt has stated, "We will play unfamiliar music first and popular tracks second." So how come "pluggers voiced disappointment that Radio One is still losing listeners"? (MW, news, August 16). At least it means that those listening are actually wanting to hear new music. Be grateful that Radio One exists.

Curiously, in the same article, it states that Radio One reaches 40% of all 15-24s. Whatever do they have against 25-year-olds? Don't they matter? In my experience, more over-25s than under-25s listen to radio. Hearing music you want to buy is one thing - buying it is another. This is where the problem lies. It's very hard to buy usic that isn't chart-bound or in the charts.

Whose problem is that? At the end of the day it's the indepen record shops and the music buying public that miss out - oh yes, and the little record labels and the little artists. All the little people But I guess they're all over 25 or they don't exist. Jaki Florek, Mark Radcliffe fan,

Loose Records. Cheshire.

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SINGLES

DENI HINES: I Like The Way (Mushroom MUSH7CD). A touch more soulful than the previous hit It's Alright, but with remixes by Don E/David Morales and Richie B on a clubbing tip, it's another Top 40 hit. CICD BROWNSTONE: Kiss & Tell (Epic

Sectors (JCE Also & Herley): Sector

100 man sounds more Beatles-like than ever with this pleasant, almost epic, radio-friendly fare. SAVAGE GARDEN: To The Moon And Back

(Columbia 66489342). The Australian duo's follow-up to I Want You is not as hookdriven as that track but it's still commercial enough to win over ILR and clinch a Top 30 pla DEL AMITRI: Medicine (A&M 5823652). The Scottish band present their usual uncomplicated, tuneful rock on this harmonica-driven single which should win friends at AOR radio. OMAR: Golden Brown (RCA 74321525122) The Stranglers classic is given a subdued, lazy feel on this sensitive remake, adding up to a suitably coothing albeit late summer hit DDD DUBSTAR: Cathedral Park (Food/EMI UK CDF00D104), Enlivened with the iest of horn sections, Dubstar display all the hallmarks of quality pop on this gorgeously uplifting single, taken from their forthcoming new

KYLJE MINOGUE: Some Kind Of Bliss (Deconstruction 7421517252), Kylie changes musical tack again with this dense, big-sounding single, co-written with two of the Manics, which loudly announces she's back in style.

HUKE Squirt (Virgin YRCD 127). Preceding the return-to-form Risotto album comes this invigorating reworking by the proto-electronics trio of a track from their 1995 OTO album.



MORRISON: BACK AGAIN

HELEN LOVE: Does Your Heart Go Boom? (Ché CHE72CD). Ridiculously chipper speed pop from nascent Welsh bubblegum punks who namecheck Atari Teenago Riot and The Western Meil: DDOD

Autor CHINA ORUM: Somewhere Else (Mantra MNT22). A refreshing alternative to the slew of mediocre indie tracks. Features excellent drumming and some great guitar sounds. DDDD

T2 FEAT ROBIN S: You Got The Love (Champion CHAMPCD330). Fans of Robin S's Show Me Love and Love 4 Lov won't be disappointed by the Lisa Marie ence's mix of her new track. Exper PORTISHEAD: All Mine (Go Beat 571 597). Even edgier, and n produced, the lead single for the longawaited second album amply restates the band's strengths but may not break through into pop markets. CCC MARK MORRISON: Who's The Mack! (WEA 128CD). Clearly still troubled by his stay at Her Majesty's Pleasure, Mor returns with this catchy, but dark limited-edition single from the album Only God Can Judge Me.

SINGLE OF THE WEEK

THE SUNDAYS: Summertime (CDRS 6475). Back after five years, the gorgeous melodies and vocals sound better than ever. Radio One agrees, so this should be their biggest hit yet. DDDD

ALBUMS

COLDCUT: Let Us Play (Ninja Tune ZEN 30). Fresh from Top 40 success with More Beats And Pieces, Coldcut return with an album of mixes featuring the "most delinquent sound terrorists" of our time including Jello Biafra and Talvin Sinch CTQT

MORRISSEY: Suedehead - The Best Of Morrissey (EMI CDENG 3771). A somewhat biszarre collection, as not all his IHMV/Parlophone singles are included. Not for the faithful, but the merely curious will be satisfied. CICI KATRINA & THE WAYES: Walk On Water (Eternal 38420522). After Katrina's Eurovision triumph, she deserves to

FLUKE AN INVIGORATING RETURN FROM THE PROTO-ELECTRONICA TRIO

reap scans rewards. But this collection of poppy well-contracted onesy devert have the paper kee paper hups makes. CDG WARDS. Access All Hears 2 (Brainis TWA 1957). This second Positiva collection doesn't include as many this as a ticmany fam of its uptiling sound. CDG Box Vrga (Vrga (Vrga CO28). Taken individually, there are some preat tracks apaning Vrveit-style moodiness and techno on this major is abled abut from the housing by box drivers for its own pool. CDG drivers for its own pool. CDG Mostly: Sound apart (HC MOMGON).

EATS current artists cover tracks from the labels 100 year history. Workiest combinations are Poo Fighters doing Eaker Street and Robbies EVY Time We Say Goodbys. Novel. IDID SHEXTERSEN, A double-CD packed full SHEXTERSEN, A double-CD packed full SHEXTERSEN, A double-CD packed full and her growsen hist. This alkum when in the jazzbluestrick areas. CDD DANNE ist (Hernel SHE258). Dannih back with an alkum full to the bira with hi-NRG done tunes. The hit All I



ICK HEYWARD: BEATLES-LIKE

(Survival SURCD 021). Assured, elegant and individual, the Highland band's Celtic roots are more seamlessly integrated than ever into their otherwise mainstream sound. DAVID TOOP: Spirit World (Virgin AMBT22) The second of Toop's series of engaging confusions of world music styles will be helped by the September 22 release of the next volume in his ambient compilation sets, Ocean Of Sound, DED COURTNEY PINE: Underground (Talkin' Loud CD 5377 452]. New York recording has forward Pine's fusion of jazz and beatbased music more clearly, and his return to Seventies sax-stylings adds instant accessibility. The potent cover of Donny Hathaway's Tryin Times (with Jhelisa) could be huge. DDDD DIANA KRALL: Love Scenes (Impulse) IMP3 900751 Brilliant Nineties take on the best of the plano/vocal jazz tradition is combined with a stellar trio playing with outstanding feel and engineering. Sky-high reputation and live exposur ld boost sales. SIMON RAYMONDE: Blame Someone Else

Wenne Do will set it in good stead.

CAPERCALLIE: Beautiful Wasteland

(Bells Unice CDI). Coctona Twins' guitarist Raymonde stirs a seducive brew of soundscepes, pop. Cellic and country, into a tasty, suble departure from his main bands work. COCID TAWA DONKELY: Lovesongs For Ubactogo Kawia SURCOD'. If winning Belly's highpoint. Jeal's high point Raymond Surger Deal's high point exclude singer should migrate gracefully to solo success. DIDD

ALBUM OF THE WEEK

TRAVIS: Good Feeling (Independiente ISOM1CD). Plenty of potential football stadium anthems from one of the year's brighter indie acts and likely to rocket with autumn Oasis supports.

This week's reviewers: Simon Abbott, Dugald Baird, Ben Drury, Simon Harper, Duncan Holland, Stephen Jones, Sophie Moss, Paul Vaughan, Solina Webb and Paul Williams

ALAN JONES TALKING MUSIC

The sixth and, presumably, last single from George Michael's Older album – a Greatest Hits album from Sony due imminently will include some new track—You Have Been Loved is George at his most laidback. Beaufully sum good music, it menders mellifluously for more than five minutes and is Beaufully sum good music, it menders Million and the source of the source of the Older has sold so many copies already, and the chara potential. Quening with encould limit in the chara potential. Quening with solve will limit in the fair of the other at the minutes and is Sunchyme is going to be huge. Built around extensive use of words a samples form Bream Academy's Life In A Northern Town, it's a gem, with the potential to go to the very top...The mach-vaurical Fleetwood Mac reunion album The Dance finds the group's most famous Internation reminide for a live/hits package freshened by the inclusion of a sprinkling of faithful to the originals with little in the way of faithful to the originals with little in the way of faithful to the originals with little in the way of anyoyable recognition. Stevie Nicks, in a particular, is ingola vice, and never more so than on ther "witchly woman" tale Rhiannon, one of the few tracks here to vay much from the recorded version, with Stevie whipping up a storm. Top notch performances from all, and

a big seller...lt can't have escaped your notice that there



has been a seasonal increase in chart invaders from Europe, with the likes of Mr President prospering. Similarly set for success, the oddy named 2 Eriksse offer Oh La La La, a high octane pophouse smash of madening simplicity. The radio mix is short on vocals and long on scatting keyboard phrases from Crystal Waters C Synsy Woman. The Gool Summer mix is much more of a song and taken at a much slower tempo but is equally catch. Get used to it, for it's going to be a hit.



NUSRAT FATEH ALI KHAN 1948 - 1997

INSPIRATIONAL IN LIFE ...

"Nusrat is incredible... he is a constant source of inspiration. Nusrat is more than just a singer to me - he is the embodiment of soul and passion in music." - NITIN SAWHNEY

INSPIRATIONAL AFTERLIFE.

"I have never heard so much spirit in a voice. My two main inspirations, Nuarat and Otis Redding, have been supreme examples of how far and deep a voice can go in finding, touching and moving the sout". - PETER GABRIE.

irain Records

ords REALWORLD

"It has been one of the greatest honours for Real/World/WOMAD and Virgin to have worked so closely with one of the world's most inspiring and breathtaking singers." TALENT

Extreme youth is hardly rare among new bands these days and, after Hanson, the fact that Catch are a trio of 18year-olds is not earth-shattering

But, on the basis of their first single, Bingo, released by Virgin Records on September 15, one can only describe Catch as a precociously talented outfit and it's no surprise they are a priority act for the label this autumn with Spice Girld'

songwriters Matt Stannard & Biff Rowe on board. Bingeo - aiready Biasted on Radio One, and a video fravourize on The Box - is an infectious pop song with a mature lyrical seant. It's not about bingo, but a Jarvisesque tala of a 17-year-old hoy

looking for kicks

in the big city. Catch's lead singer, keyboardist and songwriter Toby Slater says, "Bingo is our showcase which reveals some of our facets - our pop sensibility, our rock angle, our jokiness - but it doesn't tell everything about us."

Slater, who was only aged 14 when he wrote some of the songs on the album, is unequivocally ambitious. "We want to make a benchmark pop album, that can go alongside Michael Jackson's Thriller, ABC's Lexicon Of Love, or one of the Wham labums," he says.

"The core of it is a vein of incredible intelligence," says Virgin co-managing director Ray Cooper. "Lyrically and musically, Toby's songwriting has elements which by young kids, but also died remorgraphic's There is an air of destiny about Stare who, after forming the band with guitarist Ben Etchells and bassist Wayne Murzay, sent a live sait-track demo to Stamnard and Rowe, which attracted Virgins's attention.

CATCH

OLD HEADS ON YOUNG SHOULDERS

"It was a race," says Cooper. "We moved on the deal as quickly as possible. They liked the worldwide job we'd done with Spice Girls and wanted to know if we were as enthusiastic about them."

And, indeed, the label was. "When we played their material to our overseas companies we got a similar reaction to Spice Girls, and that was decisive," says Cooper.

Catch are consciously following the pop route and are clearly well versed in its mechanics. They want pop success. "They are incredibly astute and want

"They are incredibly astute and w

MANICS MAN JOINS THE TEAM

Martin Hall of Hall Or Nothing is in no doubt why he opted to manage Gatch."It may sound corrry, but there is a kind of magic, a star quality going on here, "he says. "Toby has always believed this would happen."

Hall was approached by Toby Slater two years ago, when the teenager pressed a tape of his songs into his hand at a wedding. "It was immediately clear there were some great pop songs there," says Hall. But at that time, Hall was not necessarily thinking about helping built the cararer of a new pop act. Although he had passed over the ranning of the PR side of his company, he was fully occupied with the Manle Street Preachers and Shemoon

That has changed since the massive success of the Manics' Everything Must Go. "After the success of the Manics at the Brits I decided it was time to expand the management company and extend the roster." he says

directors' showreels," says

Cooper. "Most

groups aren't able

to take it all in."

currently getting

And they are

press expo

here is definitely a gap in the marketplace for

intelligent pop which

The Face and

Dazed &

appeals to readers of

Confused,

Finished

album, latterly

co-produced with

Andy Bradfield.

do reveal a wide

and Slater's huge

Expensive Kiss is

Radiohead

while Dive In is Hanson-like in its retropop soul feel. And then

David Knich

like sugar-

candied

otential as a

ongwriter.

there's Goodbye, a big Elton John

Goodbye Yellow Brick Road-style

campaign which will follow the

Everything is now in place for a

nal pattern established by

In the short term, Catch are likely to

be most readily bracketed with Hanson,

"Catch could have a broader appeal

than Hanson," adds Cooper. "Over here

Catch we know they have a lot of great

songs, and they won't be going away.

one's waiting to see what happens

for their combination of wouth and

with the next Hanson single. With

hallad.

internat

talent

Spice Girls.

range of influences

says Cooper.

tracks from the

comics to the style bibles

wide range of magazines, from the teen pop

Hall's reputation at various record companies will do his new charges on harm. Virgin co-managing diretor his yocoper says, Two a terrific amount of respect for Martin, for his work with the Manics and Shampoo. Catch clearly have a management team that cares a lot of edifinity moments in our relationship."

SLEE LOUISE TAKES CENTR

An interview with Louise Wener wouldn't be an interview unless she vented her spleen about something. "I think a lot of music around is

adatrock arse," she tells MW. "People turning out these generic albums which are very much of a time and a style and a space that we've all seen before.

"People have no imagination. I'm much better than that - they can only do one thing, I can do 10. When we wave doing (new single) She's A Good Girl in rehearsal I was singing "mumrock will make you feel better" as a joke," she says.

Nine times out of 10, Wener's outspoken views have been used to damn her with faint praise, but Sleeper have given the lie to the idea that band pigeonholed as "alternative" need to be sanctioned by the press in order to succeed.

Whener certainly seems unphased by oritizatheory bar of the second sec

"Sleeper's carser to date is a perfect scample of what we as an industry so often full to achieve, which is genuine arist development," says senior product manager Steve Lowes. "Their first album, Snart, went gold. The li Grit went platinum. The whole campaign from day one has not been havat relying on one radio his or one havat relying on one radio his or one attention to detail in every area and that has allowed the band to grow thomselves."

BMG plans a "massive marketing campaigu" centred on the frontwoman, utilising railway station and London Underground stations, flyposiing, rock box sites, full-pace press add. advertising on Channel Four and Xfm, and a postard campaign. "Tis focusing on striking images of Louise, something we haven't done before," asys Lowes. "It's the ace wi've been keeping in our back pocket."

Musically, Pleased To Meet You is Sleeper's most diverse album to date.

Act Catch Project single/album Label: Virgin Songwriters: Slater (Murray) Publisher: cc Studio: various Released: Sept 15 (single)

			NEW SIGNI	NGS	
ARTIST	MANAGEMENT	SIGNED TO	TYPE OF DEAL	SIGNED BY	DESCRIPTION
CHOCOLATE WEASEL	self managed	NINJA RECORDINGS	albums deal	Pete Quicke	Ninja sign up junglist T Power's new electro and hip hop project
ELECTRASY	Captain Courageous	WINDSWEPT PACIFIC	worldwide publishing	Peter McCamley/ Bob Grace	new wave power pop from the South-west
GLAMOROUS HOOLIGAN	Steve Mohair	ARTHROB RECORDS	albums deal	Peter Price	Yorkshire electronic dance duo, formerly on Delancey S and now signed to Coalition Records' new imprint
THE FLAMETREES	Bill Stonebridge	SONY MUSIC	worldwide publishing	Julie Sawyer/ Blair McDonald	S2's new guitar band stay in-house for publishing
LOL HAMMOND	self managed	NOTTING HILL MUSIC	exclusive worldwide publishing	David Loader	Member of the Drum Club and general dance music figurehead
THE HYBIRDS	Martin Nesbitt at Point Blank	INDEPENDIENTE MUSIC	worldwide publishing	John Nevin	Independients's new publishing arm soare up the
THE KOOKS	Chuck Sabo/Chicken Soup Management	FICTION SONGS	worldwide publishing	A&R team	Nottingham blue collar rock trio Well known four-piece "buzz band" in a semi-acoustic
otu	no management	GEE ST	albums deal	Jon Baker	Simon & Garfunkel vein V2's label moves into the nu soul groove with this young
PELIROCCO	self managed	ARTHROB RECORDS	two singles and an album	Peter Price	New Yorker The latest big beat DJ product from the Heavenly Socia
PERFUME Compiled by Jake Barnes 018	Seth Heaton at Aromasound	NOTTING HILL MUSIC	exclusive worldwide publishing	Andy McQueen/ Kate Sweetsur	Leicester guitar pop on Big Life Records



hailt

DEF ESTAGE FOR THIRD LP

Woner perminator influer es ranging from Tom Waits to T Rex to Bowie to Madonna, The spirit of James Bond mposer John Barry meanwhile ures heavily in The Spy Who Loved Me-styled debut single She's A Good Girl and Kraftwerk are acknowledged on Motorway Man albeit with a tongue firmly planted in check

Lyrically, it is an album that is more subtle in its use of caricatures. "It's less suburban and more worldly than her previous records," says Lowes. Ben Wardle, Sleeper's A&R man, feels that Wener may soon ditch the trappings of indie oon altogether. "I think that, perhaps, the days of her wearing a sloganised skinny rib T-shirt are coming to an end," he says.

Not that Wener is trying to write herself out of Britpop history.

'I didn't have an agenda as such, but I felt an enormous sense of freedon writing this album, partly due to the ss of the last one," she says. "It felt a bit like the beginning for me. It is a mark of her confidence that she

namedrops the quintessential Britpop

Sleeper's career to date is a perfect example of what we as an industry so often fail to achieve, which is genuine artist development'

Accident, the album's parting number. and the first title penned for the album

The reference is a goodbye to the Britpop era," says Wener. "I think it's up to someone to say it rather than 'Oh. that was all shit wasn't it, we must wn ourselves from that'. die

Blur's Damon Albarn isn't the only artist to be enshrined in Sleeper's lyric sheets Waner also sourcezes in a reference to Benny And The Jets on Firecracker. "I'm a big early Elton John fan," she says, "I grew up listening to Goodbye Yellow Brick Road thinking it was the best thing ever

Which is just the sort of pop influences that the record company



the big fear with anyone involved with Sleeper is to avoid being too arty. This album has more imaginative arrangements and instrumentation than their previous records, but at same time you know as the A&R person you can relax because there's a fantastic chorus right around the corner.

Lowes agrees. "They haven't gone away and made an artwank record - it's a pop record and Louise has always been a pop artist."

The new album is certainly Sleeper's ost musically accomplished collection to date and Wener had a very clear idea

of what she wanted having de everything on eight-track before entering the studio. She praises producer Stephen Street for letting her alise the songs.

"I could go on endlessly about the technical things he brings to what we do," she says, "What I'd rather say is that despite his enormous success and great talent he doesn't bring his ero to it. Often in a band the relationships going on are insane, but he can ren himself from it and he is always able to maintain an overview of what it is you're creating.

Band relationships have always been a moot point with Sleeper, Wener

having switched romantic and writing partnerships between guitarist Jon Stewart and drummer Andy Maclure But it was bass player Diid Osman got "asked to leave" by the band (Madder Rose's Chris Giammalvo stood in on bass for the album: the hand are currently looking for a permanent replacement) prior to the recording of the album; a sensitive situation currently being debated by lawyers which all parties refuse to discuss.

PRESS TO PLAY Relations between Sleenes and th always been at best strained, but the band's manage Louise's older brother Geoff, remains sanquite. "If we ried about the press we would have killed ourselves

by now," he says, So, as coordinator of press, radio and television publicity for Sleeper, is Alan James on the verge of nervous breakdown? "Even though there's always been this myth that

nobody likes them in the press, Sleeper have had a lot of

support," he says. "Having said that, it's never easy and

I certainly maximised Sleeper's radio and TV to counteract any bollocks that the press may have written. For last year's campaign we deflected a bit from

"This time it's been a good response all round. The telephones are hot - nobody's not ringing me," he adds.

whether they like the hand or not. The whole ante has

changed. Looking at current ABCs the teen press is very

As a consequence, he's based this campaign around

The first front cover of this campaign is Select which comes out at the end of August. [Editor] John Harris and Steve Lamacq at Radio One have both been very

those who have been most supportion of Sleener in the

supportive from day one - when all the brickbats were

"Chris Evans also had a real big influence early on,

record buyers to the people he gets is high and Louise looks great on TV. When he was on the radio he was

very supportive as we'l - he didn't crack the band on his n, but he certainly played his part."

fiving they stood very firm saving this is a good band.

she writes good songs, she's a top star," he says

and put them on TV three or four times. The ratio of

And for those who have been less supportive? "NME had to put that band on the cover at the end of last year, the band were so big and they hadn't really

committed to the group and they should have done.

would have platinum albums but, primarily, I knew th Louise was a star

They were wroon and we proved them wroon " he says "I've always had great faith in this group. I knew they

ng at the moment and all the monthlies and weeklies are down, so they have to put in the artists who are

weekly press anyway, and moved into Vogue and

"Basically, all magazines have to cover Sleeper,

doing very well. They all need to sell magazines."

Company territory. That was very importa

What has environd however is a sense that the maturer Sleeper can emerge from such problems and cap crafted pop songs. Shaun Phillin

Act: Slepper Project: single/album Label: Indolent/BMG Songwriter: Louise Wener Studio: Mayfair, Maison Rouge, London Producer: Stephen Street Publisher: Sony Released: Sep 22/0ct 13

STEVE LAMACO ON A&R

I'm right aren't I? Walk into most good book shops and there's a dictionary of rhyming words freely available for purchase. So why isn't there a book for bands and songwriters which lists all the words you shouldn't rhyme together. Sorry, but we're on a mission here. As you might have gathered, a lot of these columns are prompted by conversations I have with A&B people and the subjects that amuse or irritate them. Anyway, a fortnight ago I was on the phone to a guy in A&R who told me he keeps a list of the most popular lyrical cliches in the world - ever. Whenever the words "hand" and "understand' emerge from the speakers in close proximity he dives for cover under the desk...To be honest I can't remember his Top Five Cliched lines. But I

remember adding "We're lying in the gutter looking at the stars", "Seen you walking down the street", and any line that rhymes "baby" with "maybe" or "love" with "above". Instant off switch, Red card, Early bath... I know pop music isn't meant to be necessarily poetic, but sometimes bands stretch your patience to the limit. OK, put the Oasis guitar solo in, if you must, but let's have a bit of imagination on the lyrical front. The power of a few good lines in your demo is astonishing. Honestly bands, I'm telling you. We've no need to "let the good times roll" again. Some of the rehashed lines which do the rounds are so ancient and yellowing they might as well have been written with a quill. If you fancy dropping us a line with some of your suggestions for worst

lyric, we'll start a chart...Enter this week's demos, which

start with a band who kick in with "Didn't you ever read a book/Didn't you ever take a look". Ouch. Maybe you'd expect nothing more from a band called The Impossible, but to be fair the music's oddly curious. We'll let them off with a warning because the chopping guitar finale to first track Dirt Boy is pretty impressive and the vocals are weird, but good...A little ripple as well for Mark 700 whose brooding three-track tape comes in a pop art sleeve and sounds quite mesmeric after a few plays. Particularly the lightly toasted oop of Sometimes You Suit Me Fine. Not a criminal couplet in sight.

ALEN

MUSIC WEEK 30 AUGUST 1997

GOMEZ

ore was the

biggest A&W burned of for sense of for sense time et a Sherifield showcase for plus Northam bio-spece lass week. Their managers is pluying his cards class to his check, but Compared to be taxeful pest-module neck.

TALENT

Universal marketing manager Karl Badger knew he was on to something when he first encountered Danish pop quartet Aqua at an international marketing meeting in Copenhagen in January.

"Instantly I thought there's a bit of everything here: No Doubt and even Madonna," he says.

As it has turned out, pre-release reaction to Aqua's debut single Barbie Girl suggests he could have a success on the scale of Whigheld's Saturday Night on his hands. But, more importantly, he is convinced he has a strong live act with an album, Aquarium, containing as many as six potential hit singles.

When Badger returned from the conference, he put out 800 copies of Aqua's debut Danish single, Roses Are Red, on 12-inch around UK handbag clubs, but quickly discovered they were not to everyone's taste.

Badger says, "Some people sent it back and said 'Please don't send us this stuff' but then we understood that we needed to explain the bigger picture. I wanted to get a positive vibe and it was a case of holding the reins and waiting until the band were able to appear for promotion here. They can cut it live." Barbie Girl, out on October 13, was air third single to go platinum in Denmark, and has been number or across Scandinavia. It is expected to follow the same pattern across Europe and Asia and in the US it debuted on the Gavin Top 40 chart at number 32 this

But getting Aqua across to the UK market will rely heavily on the blainous Barbie Giri video, which has band member Lene dressed as various Barbie dolls skulking around her swimming mod at home sther Rene (as the ever faithful love interest Kon) accidentally pulls her arm off.

This week it is the number one mostrequested vides in the US, having shot from 30 to number one on The Box, and Badger is seizing on the abvious opportunity it provides by distributing it to as many outlets as possible, from Top Man and Miss Selfridge stores to First Leisure clubs.

Meanwhile, various UK and American mixes are shortly to be sent out to clubs across the country.

"We're working it visually. You've got to see them to understand Aqua's point



AQUA EUROPOP SUCCESS LOOKS TO UK

POPARAZZI: UK POP MARKET

Despite a strong single and video, Aque have got a battle on their hands in attempting to translate their European success to the UK market.

"Apart from the teen maps, pop music is totally overlooked by the rest of the UK media It sells when it's given the chance but hardly gets any radio play," says club promotions company Poparezi3's promotions manager Simone France.

"When pop is embraced you can get Spice Birls. Yes, Aqua are tongue in cheek and yes they are fun -- that is what they should be. It's about having a good time. If you have a talented DJ you can dance to this next to Prodigy," adds Simone who has been pushing the single at UK clubs.

"They are obviously European and you have to present such good artists in the UK in a friendly way," she says. "The feedback we got from the Roses Are Red promos was that it had to appeal more to the mainstream and we've listened to that. That's why we're getting good UK mixes done." of view. Everyone I've spoken to likes Barbie Girl and gets it straight away when they see the video," he says.

when they see the target the adds. 'I really "It's fun pop music," he adds. 'I really believe Aqua are mass market. It will start with the teen market for its quirkiness, gay clubs will really like them for their kitschness and their tunes are so catchy, Mums and Dads will like them."

Aquis wacky cartoon image – a cross between No Doubt, B52s and Deee-Lite – and serious approach to having fun has evolved over the three and half years they have been together.

Claus and Soren met and began writing music together as early as 1989 and eventually teamed up with singers Rene and Lene.

Rene and Lene: As Joyspeed they spent one lonely week in the Swedish charts with their debut single, Itay Bitzy, before starting over as Aqua and signing to Universal Music in April last year.

Their debut single Roses Are Red, released in September 1996, stormed the Danish charts and went platinum, earning them a Grammy nomination for best local dance release.

Then the follow-up single, My Oh My, went straight to number one in February and, unusually for

February and, unusually for Denmark, achieved gold status within six days.

And now, with the piano driven Barbie Girl making waves everywhere, the success has become phenomenal.

"Barbic Girl has exploded in a way which we can't understand ourselves. We wanted to take each country at a time, but now so many want us," said singer Leno Nyetrom before sjeting off on two months of dates in Asis, Africa, the US and eventually the UK to tie in with the single's release here.

"Rene came up with the original lyric 'Come on Barbie, Let's go party!' and we wanted to put voices to the dolls and imagine what they would say to each other," she adds.

"We are serious about our work. We always wanted to do this and it's what we've been working for for years. When we write we don't want to change the world. People understand how we are being corry."

And with a second single planned for the New Year and Aquarium due out on November 24, Aqua look likely to prove far from disposable. Stephen Jones

Artist: Aqua Project: single/album Label: Universal Songwriters: band Studio: The Cutting Room, Stockholm Producers: various Publisher: Universal Music Released: Oct 13/Nov24

THIRD EYE BLIND HOT TIPS FOR A UK BREAKTHROUGH

San Francisco rock act Third Eye Blind's champion Sylvia Rhone is proving that it sometimes pays to ignore the advice of A&R men.

Having been passed a demo tape by a trustworthy attorney, the Elektra label chairman & ceo of the Elektra Entertainment Group was determined to follow them up hersolf after the junior sout returned from a live viewing inguing the by abo no contention

viewing insisting they had no potential. Rhone says, "When I heard Semi-Charmed Life I immediately thought what a great pop single it was. I'm into songs and just had to see them myself."

Third Eye Blind are the fastentbreaking rock act in the US this year, with their debut single Semi-Charmed Life having thundered into the Billboard Hot 100 top five and quickly



established itself as the rock song of the summer.

Their domestic success is attributed to a slick marketing plan which pitched the single at US radio stations, backed by strong reviews of the album, also called Semi-Charmed Life, which went gold in the US and is now available in the UK

But charismatic vocali Stephan Jenkins says, "Record companies can't make anyone buy a record. We're making a kind of rock music right now which is grabbing hold of the times people are living in. Released on September 8, Semi-Charmed Life is mor than just a catchy song. Third Eye Blind's strengths lie i intelligently bitter lyrics, their entertaining live show and capitalising on the popular guitar sounds of the likes of the Smashing Pumpkins, Foo Fighters, Weezer and The Spin Doctors.

Having supported Oasis on their infamous US tour last year, they believe they know what a British audience expect – and are convinced they can build a steady success here.

But Jenkins is quick to shy from comparisons. "Oasis have England believing they are the Beatles," he says. "To us they were just the band we were opening for. We're not like them. Liam (Gallagher) is really anarying and their stage show is quite bad. They just stand there. It's like 'I'm so bored, it's cool; which is boring. We're not."

Jenkins, who produced the album with Eric Valentine, formed the band four years ago in San Francisco with guitarist Kevin Cadogan, bassist Arion Salazar and drummer Brad Hargreaves in an effort to develop a post-grunge sound.

"We're very much influenced by British acts like Bowie and The Clash, but we have a really strong sense of American soul and even hip hop, which you can't fake," he says.

The band are due to make their first UK appearance at London's Borderline on Thursday, September 17.

Mike Gillespie, Elektra product manager for US and affiliate labels in the UK, says, 'O' all the foreign acts it's the one we're most excited about. The album is an out and out pop record, but I shall be spending a lot of time and money getting people to see them live. They feel that is their strength.

"There will probably be three singles before Christmas. But we're not looking for anything too big here - I want to keep them organic. They know there's a lot of work to be done."

But with Semi-Charmed Life already A-listed on Radio One three weeks before its release, it might be easier than he thinks. Stephen Jones

Artist: Third Eye Blad Project single Label: Elektra Songwriters: Jenkins & Cadogon Studio, various Producers: Jenkins & Valentine Publisher: 3EB Released: Sept 8

THOMAS

JULES

Mercury's late R&B signing is just 15 years of But last week

soveral tracks including his single That Kinda Guy out on Soptember 15

compete with best.

THE OFFICIAL UK CHARTS



Oasis re-wrote the record books last week by selling a phenomenal 696,000

copies of Be Here Now in three days. Released on Thursday, the album sold 356,000 copies on its first day, and nearly doubled the figure hy close of huginess on Saturday The group's third album. Be Here Now thus sold more copies last week than any album has previously sold in any we The previous record first week sale of 350,000, established by Michael Jackson's Bad in 1987, bit the dust in the first day - and by week's end Robson & Jerome's all-time record of selling 583,000 copies of their self-titled LP in a week just before Christmas 1995 was also eclipsed.

All three Oasis allows to date have debuted at number one In 1994 Definitely Maybe started out with 86.000 sales, while 1995's (What's The Story) Morning Glory? upped the ante newhat, selling 345,000. Both albums benefited from the media feve surrounding the release of Be Here Now - What's The Story ... climbing 21-17, and Definitely Maybe jumping 59-

Be Here Now took a massive 30% the album market last week and 39% of the artist album market share. Overall, album sales week-on-week climbed by 772,000, suggesting that some buyers of Be Here Now left record shops with additional impulse purchases.

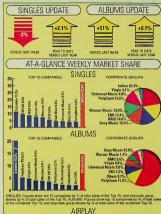
Be Here Now has helped year-onyear sales significantly too

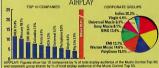
After trailing behind 1996 levels throughout the year, 1997 sales have been closing the gap recently, thanks to The Prodigy and others, and finally move ahead of 1996 levels - admittedly by only 0.05% - this week.

Two other acts have reached number ne with their first three albums - the George Mitchell Minstrels and the Beatles - but Oasis are the first act ever to debut at number one with their first three albums.

It's a sobering thought, however, that many artists who have had a number ne album struggle fairly soon afterwards. Jesus Jones topped the chart with their 1991 album Doubt, and slipped to number six with the follow-up, 1993's Perverse - but they must be shocked to find that their first album for four years, Already, debuts at a lowly 161 this week, having sold fewer than 800 copies

Another spectacular decline befalls a group whose publicity for their last single boasted "the comeback of the decade". Katrina & The Waves reached number two with their Eurovision winner Love Shine A Light. Their attempts to consolidate their success have been undermined by an almost total lack of radio exposure for





their new single, Walk On Water. Even so, its debut at number 139 this week is something of a shock.

At the sharp end of the singles chart, Will Smith enjoys a third week at ber one, with Men In Black selling a further 122,000 copies to take its three week cumulative total to 437,000 Chumba wamba stay at number two but their challenge falters, with Tubthumping selling 92,000 copies last

week. In third place, Shola Ama's second single You're The One I Love starts superbly with 55,000 sales. It has already eclipsed the number four peak of her debut You Might Need Somebody, though it is unlikely to

match the 340 000 cales that single has achieved.

On its ninth week in the chart. Sashi's Ecuador continues its slow retreat, slipping 23-28, but has now ped 400,000 sales - just as their debut hit Encore Une Fols did. They're the only act to have two gold singles so far in 1997, and their cumulative sales place them behind only Puff Daddy, the Spice Girls and No Doubt. Sash! record for Telstar subsidiary Multiply, and for Telstar subsidiary Multiply, and their success helped independently-owned labels to occupy 13 slots in the Top 40 last week – an all-time record. That tally is equalled again this week Alan Jones



ammers concu with record buyers but this week they do. The number one and two

on both sales and airplay are Will Smith's Men In Black and Chumbawamba's Tubthumping

Smith's lead on the sales chart is over 30% but on airplay it's less than 10%. Men In Black registered its greatest number of plays last week -2007 - but saw its audience decline from 69m to 66m, while Tubthumping bounded forward, moving 5-2, and increasing its audience from 53m to 62m as it found an extra 208 place Registering his sixth airplay hit from the Older album, George Michael debuts at 39 with Strangest Thing and. as usual, it is Capital Radio which leads the way, contributing 34 of the 260 plays the song logged last week

The Minogue sisters, Dannii and Kylie, both make impressive strides. Dannii's All I Wanna Do took s Danna's All I Wanna Do took some programmers by surprise when it debuted at number four on the sales chart last week. They're doing their best to catch up, however, and both plays and audience impressions for the track nearly doubled last week sparking a 23-7 leap. Meanwhile Kylie's upcoming single Some Kind Of Blias moves 48-30. Both are setting massive support from Radio One. where Dannii's single was played 27 times last week, four more than Kylie's Both are in the station's Top 10

The only track in the Atlantic 252 Top 50 not already a sales success, new girl group All Saints' debut single I Know Where It's At was played 23 times by the Dublin-based station last week. But despite acres of coverage about the band, radio is generally a bit sluggish in playing the single, which crawls 52-50 on the airplay chart.

There are no such reservations about the latest Italian dance sensation Sunchyme by Dario, which is the highest new entry to the Top 50 this ek, at number 18. The record is getting particularly heavy exposure from Radio One (23 plays) and Capital (47 plays). Another continental smash, Ricky Martin's Maria, is also showing signs of crossing over. It was only serviced to radio last week, but is already poised just outside the Top 50 (at 61). Thirty of its 128 plays came from Capital.

Finally, not withstanding last week's observation that the Levellers' latest single What A Beautiful Day would not have appeared in the Top 50 but for Radio One's patronage, it has nevertheless been played by more stations than any previous Levelle single, with 65 of them playing the record, though most in fairly light rotation Alan Jones

DDD RADIO

Music Week will be publishing a special supplement on BBC Radio 1: 30 YEARS ON in the September 27th 1997 issue.

To book your advertisement, please call the Music Week Sales team on 0171 921 5981.

WW TOP 75 SINGLES cin

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	2	2	-	TUBTHUMPING	EMI CDEM 485/TCEM 485 (E) rbs/Leosong (Chumbawambe) EM 485/-
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3	32	NE	W	LITTLE PINK STARS Redish (Redish/Stade/Kolderie) Twelve Sided D	Mercury MERCD 494/- (F) in/Famous (Kweller) MER 494/-
	33	NE	W	YOUR FACE Stacker (McCauley/Rogers) EMI (McCauley/Ro	XI Recordings XI S \$200 XI C \$2.010
-	34	28	5	CALIFORNIA DREAMIN The Marrias And The Papas (Adler) MCA (Philip	MCA MCCTD (00000 (CCC 0000 (DMC)
-	35	9	2	FILMSTAR Suede (Buller) PolyGram (Anderson/Dakes)	Nude NUD 30CD1/- (3MV/V) NUD 30S/-
	36	27	3	NOT TONIGHT AM	nutratic AT 0007CD/AT 0007C/-/AT 0007T (W) Ic/Second Decade/Peer (Various)
	37	24	4	WHAT A BEAUTIFUL DAY	China WOKCD 2088/WOKMC 2088 (P)
		-		avellars (Kelly) Empire (The Lavellars)	As used by Top Of The

			996
			The Label CD/Cass (Distributor)
	Les	-W	Artist (Producer) Publisher (Writer) Artist (Producer) Publisher (Writer) CALL ME Logic 74321503672/74321509674 (BMG) .74321509671
8	1	EW	Le Cisck (Xbari) Warner-Chappell (Kaphani Washould and the second and the second and sec
9	K	8W	Soul I Soul Usere BL IN HIGH STREET CONTRACTOR IN CONTRACTOR INC.
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1	R	EW	BLUE Deconstruction /4321477511
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3	N	ĒW	GET UP! GO INSANE! Stretch 'n Vern presents Maddog (Stretch & Van) MCA/IQ/Various (Stretch & Vern)/FX304 I DON'T WANT CONTROL OF YOU Creation CRESCD 238/-(3NV/V) CRE238/- CRE238/-
4	-	EW.	Teenage Fancius (Brancov reininge Fancing) can che can be an
4 5	27		Zhane (KovGewLightv) 9th Town WauphtvYa Ya/DoWhatlGettsDo (Neuhville/GiatLightv) -/- SOMETHING GOIN' ON Manifesto FESCD 25/FESMC 25 (F) -/FESX 25
-		-	Todd Terry (Terry) Island (Terry) Consumity CDSWALK 001/MCSWALK 001 (P)
6	25	2	The Blue Bey (Bluebes) Derk Noting H1/May Tentby/Werner-Chappel (Blockinshig-Gregory / Additional VOLING HEARTS RUN FREF EMICDEM 488/TCEM 488 (E)
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8	N	EW	Jam and Spean Featy, Playks (El Mag/Speen) CC (El Man/Speen/ Conich) -/-
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ī	N	EW	EVERY LITTLE THING SHE DOES IS MAGIC Virgin VSCOT 1654VSC 1654 (E) Chaka Demus & Prints (Gordon) EMI/Magnetic (Sting)
2	21	2	YOU BRING MEUP MCA MCSTD 48057/MCSC 48057/-/MCST 48057 (BMG)
3	N	w	K-G & Jon (Bollergerz/Merrit) EMIPholished by Punick UMinth Ballergerz/Maileyf -MICST 48057 WHISPER YOUR NAME Epic 6649465/6849464 (SM)
1	177		Human Nature (Begaud) Bandor/MCA (Tarmey/Begaud/Tierney)
-			Gisele Jackson (Gurman) Dut Df Order/Fairwood (Gurman/Turripseed/Turripseed)-/FESX 28 PRETTY DEEP 4AD BAD 7007CD/- (RTM/DISC)
5	14	344	Tanya Donelly (Donelly/Gagel) PolyGram(Mercer Street/Slow Dog (Donelly) AD 7007/-
;	M	_	BUTTERFLY KISSES Jive JIVECD 249(JIVEC 249 (P) Bob Carliste (Cartiste) Disidem/Island (Cartiste/Thomas)
1	23		I AM WHAT I AM RCA 74321501222/74321501224 (BMG) Mark Owen (Leckia) EM! (Owen)
3	40		GOTHAM CITY Jive JIVECD 428/JIVEC 428 (P) R Kelly (Kelly) Zomba (Kelly) / JIVET 428
9	32	4	TARANTINO'S NEW STAR BCA 74321501242/74321501244 (BMG)
)	N	w	BRIMFUL OF ASHA Comershog (Singh) Wirja/Momentum (Singh) Wirja WIJ 75CD/- (W/DISC) WIJ 75/-
ī	N	w	SEVEN YEARS IN TIBET BCA 743215125424 JBMG1
2	30	2	David Bowie (Bowie) Tintoneto (Bowie/Gabrels) 7432(51/547)- TIED TO THE 90'S Independiente ISOM 5MS/- (SM)
	34	2	ROCK THE BELLS Manifesto FESCO 30/FESMC 30/FE
	57	_	Kadoc (Kadoc) Arcade/Magic Wanderland/BMG (PerunMadina/Schneider) + FEX.30 SO HELP ME GIRL BCA 74321501202/74321501204 (BMG)
-	_	_	Gary Barlow (Foster) Windswept Pacific (Perdew/Spooner) -/-
-	NE	-	Transa (Transa) no credit (Transa)
	NE		SATISFIED (TAKE ME HIGHER) AM:PM 5823052-(F) H30 (Stumm) CC (Brown/Sturm) -/S823051
1	31		THE WORLD IS FLAT Echobelly (Norton) Fauxe/PolyGram (Madan(Johansson)
3	41	14	WANNA BE THE ONLY ONE Ist Averue/EMI CDEM 472/TCEM 472 Enterel featuring BeBe Wisses [Loward/Wisses] EMI/WC (WinaroLaverence)
)	44	6	BLINDED BY THE SUN Sentorser (Viscorti) PolyGram (Heine) Geffen GFSTD 22266/GFSC 22256 (BMG) GFS 22266/
)	38	2	
ī	43	3	DO YOU KNOW (WHAT IT TAKES)
,	54	_	MMMBOP *
	51		Henron (The Dest Brothers/Lincol) Werner-Chappell (Hanson/Hanson/Hanson) -/-3
-	_	_	Hotel Jackson Dackson Dackson Dackson Revis Jackson Revis
	47	_	Benjamin We (Drank Katfman/Wilig/Selen/Wide)
1	NE		Veruca Salt (Rock) Are You There God It's Me (Gordon) Outpost OPRCD 22261/- (BMG)
ar	ıd I	Rad	tio One Units 2281-



R CALL TELESALES ON 0181

w TOP 75 ALBUMS cin 30 AUGUST 1997 LabeVCD (Distributor Cass/Viry

2 1 28 WHITE ON BLONDE ★ Mercury SXI3152/3541554-167 Teast [InsusMedpedSitmat(Rea & Dariatan@Salantous Boya] △ 28 27 33 TRAGIC KINCDOM ● Interscope IND 90030

▲ 17 21 33 (WHAT'S THE STORY) MORNING ELDRY? + 12 Decider (SMW) Desig (Morring/Gallaghar) CREED (ESVICERE 188)CRE 189/CREE 189) △ 43 15 32 GLOW ● Reef (Drakoplina/Reef) GolDiscs/Island CIDX 8058 (F) ICT 8058/ILPS 8058

12 THE DEFINITIVE SIMON AND GARFUNKEL * A 38 43 19 MOTHER NATURE CALLS • Case (Leckie) 13 11 * SESENTIALS • warmer.esp(Jive 5540354082 (M) Devid Gates & Bread (Gates/Various) #540354084 • 39 * 4 00ELAY • Geffen GED 24928 (F Beck(Dust Brohau)Beck(Ruthock)Schag)(Cation) GED 24928

Mercury PHCR 1520 (F) 5380114/-20 18 38 COME FIND YOURSELF Chrysalis COCHR 6113 (E) A 45 45 EVERYTHING MUST GO *2 Fun Lowin' Chrinials (Fun Lowin' Chriniads) TCCHR 6113 CHR 6113

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Gesterning											
CREATION CRECD 219 (3MV/SM)	Δ	26	3	28		phone FOODCD 19 (E) DODTC 19/FOODLP 19		52	33	3	RELEASE SOME TENSION RCA 74321493162 (BMG) SWV (Various) 74321493164/74321493161
CCRE 219/CREUP 219		27	2	76	FALLING INTO YOU *6 Epic 48 Celine Dion ISteinberg/Nowels/Goldman/Wakeffoster,	37922/4837924/- (SM) Stenman Satica Novel	Δ	53	41	21	10 Precious Org/Mercury 5345852 (7) Wet Wet (Clark/Duffin) 5345854/5345851
Mercury 5343152/5343154/- (F) & Christian/Boilenhouse Boys)	Δ	28	21	33	TRAGIC KINGDOM Intersor No Doubt (Wilder)	ope IND 90003 (BMG) INC 90003/-		54	M	w	OFFICIAL LIVE - 101 PROOF East West 7559620682 (W) Pantera (Paul/Darrell) 7559620684/-
XL Recordings INT 4844652 (W) XLMC 121/XLLP 121		29	20	13	OPEN ROAD RCA Gary Barlow (Various) RCA	A 74321417202 (BMG) 74321417204/-	Δ	55	60	97	MUSIC FOR THE JILTED GENERATION *
Partophone TOCP 50201 (E) d) TCNODATA 02/NODATA 02		30	24	46	StoosH * One Little In Skunk Anansie (Gpparth)	ndian TPLP 85CDL (P) TPLP 85C/TPLP 85		56		101	NEW FRONTIERS EP Parousia 74321501072 (P) DJ Hype presents Gania Kru (DJ Hype) -74321501071
TIMATE LOVE SONGS		31	8	2	MALADJUSTED Morrissay (Lilywhite)	Island CID 8059 (F) ICT 8059/ILPS 8059	۵	57	49	18	TELLIN' STORIES Beggars Barquet BBOCD 190 (RTM CASC) The Charlatans (The Charlatans/Charles) BBOMC 190/BBOLP 190
Jive CHIP 186/HIPC 186/- (P) PMBson/Complet(Mockin/LangelAtion)		32	22	1 12	TIMELESS Coa Sarah Brightman (Peterson)	Hion 0630191812 (W) 0630191814/-		58	40	15	BLOOD ON THE DANCE FLOOR
Jive BOCD 2 (P) BOTC 2/-	Δ	33	31	67	OLDER ★5 George Michael (Michael/Douglas)	Virgin CDV 2802 (E) TCV 2802/V 2802		59	41	,	T'S MY LIFE - THE ALBUM Multiply MULTYCD I (TRC/BMG) Sash! (Tokapi/Sash) MULTYMC 1/MULTYLP 1
Capitol CDEST 2258 (E) TOEST 2258/-	Δ	34	33	1 7	VANISHING POINT Creation Primal Scream (Primal Scream/Lynch)	CRECD 178 (3MV/V) CCRE 178/CRELP 178	۵	60	53	53	RECURNING OREAM - THE VERY BEST OF #1 Captol (DESTX 22016) Crowded House (FinnyFroam/Youth) TCEST 2283/EST 2283
Virgin CDV 2812 (E) (/Rowe) TCV 2812/V 2812	Δ	35	3	. 11	MIDDLE OF NOWHERE Hanson (Liron) The Dust Brothers)	Mercury 5346152 (F) 5346154/-		61	R		BECOMING X O Sneeker Pimps (Line of Slight) Clean Up CUP (20CD (V) CUP 020C/CUP (20LP
A&M 5406092 (F) 5406904/-		36	3	78	OCEAN DRIVE ★4 Wild Car Lighthouse Family (Peden)	d/Polydor 5237872 (F) 5237874/-	Δ	62	73	38	GREATEST HITS ★4 East West 0630165522 (W) Simply Red (Levine/Hucknst) 0630165524-
Geffen GED 25134 (BMG) GEC 25134/GEF 25134		37	25	23	BEFORE THE RAIN ★ 1st Avenue, Eternal (Charles, Wilson/Lowis/Mason/Cl	EMI CDEMD 1103 (E) imie) TCEMD 1103/-		63	46	44	BLUE IS THE COLOUR ★ 5 GolDiscs 8283452 (F) The Beautiful South (Kelly) 8288454/8258451
AND GARFUNKEL *	Δ	38	4		MOTHER NATURE CALLS Cast (Leckie)	Polyder 5375572 (F) 5375674/5375671	Δ	64	58	1	GUNS IN THE GHETTO O DEP International DEPCD 16 (E) UB40 (UB40) CADEP 16/L/PDEP 16
warner.esp/Jive 9548354062 (W) (arious) 9548354084/-		39	5	0 44	ODELAY Geff Beck (Dust Brobars/Beck/Rothrock/Schnapl/Cs	fen GED 24926 (BMG) aldato) GEC 24908/BL30		65	48	25	REPUBLICA Deconstruction 74321410522 (BMG) Republica (Republica) 74321410524/-
F Reprise 9362467122 (W) 9352467104/-		40	28	41	ALISHA RULES THE WORLD * Alisha's Attic (Stewart)	Marcury 5340272 (F) 5340274/5340271		66	52	12	THE BEST OF Columbia SONYTV 28CD (SM) Bob Dylan (Various) SONYTV 28MC/-
addy/Arista 78512730122 (BMG) he Hignen) 78612730124/78512730421		41	E	IEW	The Band (Simon)	apitol ALNC 46493 (E) -/-	Δ	67	68	44	K ★2 Columbia SHAKER 1CDK (SM) Kula Shaker (Leckier/Mills/Shep/Dodge) SHAKER 1MC/SHAKER 1LP
Island CIDU 210 (F) UC 210/U 210		42	5	41	COMING UP * N Suede (Buller) N	ude 4851292 (3MV/V) RUDE 6MC/NUDE 6LP		68	62		SONGS FROM NORTHERN BRITAIN Creation CREDD 196, COM/CSM/ Teenage Fanclub (Teenage Fanclub/Bienco) CCRE 196/CRELP 196
GLORY? ± 12 Crestion (SMV/V) CRECD 185/CCRE 185/CRELP 189		43			Reef (Drakouliss/Reef)	Sciny S2 4989402 (SM) 4959404/4959401		69	51	105	GRACELAND ★5 Warner Bros K 9254472 (W) Paul Simon (Simon) WX 82C/WX 52
GolDiscs/Island CIDX 8058 (F) ICT 8058/ILPS 8058					LIFE AFTER DEATH Puff Daddy/Aris The Nationaus BIG (The Nationaus BIG/Coamba)	ta 8612730112 (BMG) 8612730114/8612730111		70	47		ALL THAT I AM Jive CHIP 183 (P) Joe (JoerCampbell Jerkins Leven Wicholas Thampson) HIPC 1836 (P)
E Mercury PHCR 1520 (F) hi/Stewart) 5380114/-					The Chemical Brothers (The Chemical Brothers)	Virgin XDUSTCD 2 (E) XDUSTMC 2/XDUSTLP 2	Δ	71	n	50	LADIES & GENTLEMEN WE ARE FLOATING IN SPACE O Described (M Spiritualized (Spacemen) DEDCO 034/DEDMC 034/DEDLP 034
Chrysalis CDCHR 6113 (E) cimitals) TCCHR 6113 CHR 6113		46			EVERYTHING MUST GO ±2 Manic Street Preachers (Hedges/Hegun/Eringel	1 46333094633301	Δ	72	75		SGT PEPPER'S LONELY HEARTS CLUB BAND Partophone (E) The Beatles (Martin) CDP 7484422/TCPCS 7027/PCS 7027
MCA MCD 11519 (BMG) MCC 11619/MCA 11606		47			JAGGED LITTLE PILL *8 Maverick/ Alanis Morissette (Morissette/Ballard) 93	Reprise 3362459012 (W) 62455014/5352455011		73	64		PABLO HONEY * Parlophone CDP 7814092 (E) Radiohead (Slade/Kolderie) TCPCS 7360/PCS 7360
PolyGram TV 5308042 (F) IcharisGoty JulioisCorportion 520044		48	x	1 1 1	THE BENDS ★ Parlop Radiohead (Leckie) T	hane CDPCS 7372 (E) TCPCS 7372/PCS 7372		74	R	E_	BIZARRE FRUIT/BIZARRE FRUIT II *5 Deconstructica/BCA/BMG) M People (M People) 74321328172/74321328174/-
MOVING ★3 Sony S2 (SM) 4839393/4839934/4839951		49	3	5 18	SHELTER The Brand New Heavies (The Brand New Heavi	Hrr 8288302 (F) ias) 8288374/8288871		75	R	E	ACHTUNG BABY *2 Island CIDU 28 (F) UZ (Lencis/UZ) UC 28/U 28
5 Creation (3MV/V) CRECD 169/CCRE 169/CRELP 169		50		RE	THE JOSHUA TREE ★5 U2 (Lanois/Eno)	Island CIDU 26 (F) UC 26/U 26		PLATIN 4 13			COLD SEVER IN except an make or reading out over all constru- tion (2000) (1900) City and (2000) City and (200
LaFace 73008260202 (BMG) US) 73008260204/73008260201		51	68	5 10		Roswell CDEST 2295 (E) TOEST 2295/EST 2255	-	A Papella D CIM, B	alex i	occess:	a provid CIG is betweend CO, if CB is before manine a Stream ones before harding using yours advent in the second with BF1 and BARD cooperation. Computed from actual values unday in a gangel of more them 2.000 stores actions the UK.

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E)	A Paral salas increase	price of CLIS or bottom and COs of CLIS or bottom on builds for talks guardity guilded above to obtain an aver-
6	© CIM, Preduced with SPI and BARD coop last Sentsy - Saturday in a panel of more	oretion. Complete from actual value then 2,000 stores across the UK

TOP COMPILATIONS

	14	11 III	S Artist	Cass/Viryl
	1	,	3 FRES	HITS 1997 LaspiGlobal TV/Sony TV RADOD 70/RADMC 70/- (BMG)
CUMBER	2	3	3 THE BEST	DANCE ALBUM IN WORLDEVER! 7 Virgin/EMI VTDCD 138/VTDMC 138/- (E)
	3	2	8 NOW TH	AT'S WHAT I CALL MUSIC! 37 *2 EM/Virgin/PolyGram CDNOW 37/TCNOW 37/- (E)
	4	4	2 PETE TON	G ESSENTIAL SELECTION - SUMMER 97 O PolyGram TV 5638862/5538864- (F)
ENTER	5	N	THE GRE	Telstar TV TTVCD 2318/TTVMC 2318/- (W)
	6	5	3 THE BEST L	ATINO CARNIVAL IN THE WORLD EVER! O Virgin/EMI VTDCD 152/VTDMC 152/- (E)
	7	5	5 MEN IN	BLACK - THE ALBUM (OST) Columbia 4881222/4881224/4881221 (SM)
	8	N	HITS ZO	NE SUMMER 97 PolyGram TV 5538262/5538264/- (F)
	9	8	8 THE BEST	DISCO ALBUM IN THE WORLDEVER! Virgia/EMI VTDCD H3/VTDMC 143/- (E)

10 NEW	DRIVE ON Global Television RADCD 55/RADMC 55/- (BMG)
11 , 4	KISS MIX 97 PolyGram TV 5538402/5538404- (F)
12 ,	IN THE MIX 97 - 3 Virgin/EMI VTDCD 135/VTDMC 135/- (E)
13 10 5	THE FIRST-SUMMER OF LOVE Sany TWFolyGram TV 5538622 #1 5538624/-
14 "	A DECADE OF IBIZA - 1987-1997 Telstar TV XTCD 2902/STAC 2802/- (BMG)
15 NEW	DANGER ZONE PolyGram TV 5538702/5538704/- (F)
16 12 1	THE BEST SUMMER ALBUM IN THE WORLD EVER! . Virgin/EMI VTDCD 140/VTDMC 140/- (E)
17	CAFE MAMBO Virgin/EMI VTDCD 150/VTDMC 150- (E)
18 13 6	100% SUMMER MIX 97 Telstar TV TTVCD 2906/TTVMC 2906/- (W)
19 15 1	CLUB CUTS 97 - VOLUME 2 Telstar TV TTVCD 2916/TTVMC 2916/ IV/
20 18 1	THE MOTHER OF ALL SWING II

ARTISTS A-Z

10	NOTOBIOUS BIG. The
	CASIS
41	OCEAN, BUY
20	PANTERA
22	PRESLEY Fluis
	PRIMAL SCREAM
29	BRODGY The
21	PUTF DADOY & THE FAMILY
26	RADIONFAD
10	RIFF
	REPUBLICA
	SASHI
32	SFANORSES
	SIMON AND GARFUNKEL
	SMON Pad
.82	SIMPLY RED
.45	SINATRA Frank
10	SKUNK ANANSIE
	SNEAKER PIMPS
22	SPICE GRIS
	SPIRITUAL/2ED
66	SUEDE
17	SW
-51	TEEMAGE FANCILIE
-24	TEXAS
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Artist (Producer)

△ 7 9 3 LOVE IS FOR EVER Biby Ocean (Various)

△ 10 10 47 SHERYL CROW ★2

△ 16 17 25 POP ★ U2 (Floot)(Howie B/Osborne)

18 16 S HEAVY SOUL
Paul Welter (Lynch/Weller) A 19 12 10 DESTINATION ANYWHERE M

A 21 28 19 SHARE MY WORLD Mary J Blige (Various)

△ 25 23 61 SECRETS ★2 Teni Braxton (Babyface/Various)

8 5 2 BLURRING THE EDGES Meredith Brooks (Ricketts/Geza

9 6 42 SPICE + 10 Spice Girls (Absolute/Stannard/Rowel

BE HERE NOW *2 CREATION CRECT 219 (SMN/SM) CCRE 219/CREUP 219

△ 3 * THE FAT OF THE LAND ★2 XL Recordings INT 484652 (W) The Prodigy (Howlett) XLNC 121/XLIP 121

△ 4 4 10 OK COMPUTER ★ Pertophone TOCP 50201 (E) Badiohead (Godrich/Badiohead) TCNDDATA 02/NODATA 02

△ 11 12 13 DO IT YOURSELF ● Geffen GED 25134 (BMG) Seehorses (Viscord) GEC 25134(GEF 25134

14 13 3 MY WAY - THE BEST OF Reprise 5362467122 (W) B052467104-15 14 5 NO WAY OUT O Puff Daddy/Arists 78512730122 (BMB) Puff Daddy & The Family (Combs/The Novem) 786127301247851223822

22 15 7 THE BEST OF
PolyGram TV 5308042 (F)
Motar Accord Lacton Fits Presenting Technic Corty Advanceporation
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△ 23 → 50 TRAVELLING WITHOUT MOVING ★3 Sony S2 (SM) Jamiroquai (Kay/Stone/M Beat) 4839393(4839393448393951

24 59 137 DEFINITELY MAYBE *5 Creation (3MV/V) Oasis (Dasis/Coyle) CRECD 189/CRE 169/CRELP 169

6 2 2 BACKSTREET'S BACK Jive CHIP 186/HIPC 186/- (P) Backsteet Boys IPaPMartinLand in Scott PM Dawn Campbell Moxim Langued Imm

⇒ △ 5 7 13 ALWAYS ON MY MIND - ULTIMATE LOVE SONGS ● Elvis Presley (Various) RCA 74321489842/74321489844/- (BMG)

AIRPLAY PROFILE

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STATION OF THE WEEK

Chrysalis-owned 100.7 Heart FM has revamped its programme schedule and added more current songs to its tightly controlled plaulist

The most recent Baiar audience foures reveal that 100.7 Heart FM now commands a 10.9% share of the market, and its share has nearly doubled from 5.9% in the past 12 months as it has taken local listeners away from its immediate ILR rival BRMB, owned by the Capital Group, and the BBC's Radio WM.

Programme director Paul Fairburn says the station's music policy must take much of the credit for bringing in new listeners. "Music is vital for the station and we are very careful how we schedule what we play and when," he says. "We now play four chart or current hits every hour, but we are not airplay chart-driven. We've not played Will Smith's Men In Black or Puff Daddy's I'll Be Missing You.

As well as adding more current songs to its playlist, Fairburn has changed the programming. The new breakfast show has doubled its share in the post year, while a Saturday night retro-disco show takes a 20% share of the region's listening

"A lot of research is carried out to ensure that what we are playing is what our listeners want to hear use musical tastes differ between 100.7 Heart FM's audience in London and the West Midlands," says Fairburn Madonna does not test well in this region for example while she is popular in the capital."

100.7 Heart FM's audience has traditionally been simed at the 25-44

TRACK OF THE W/FEK

GALA: FREED FROM DESIRE

Independent promotions company Size Nine is indebted to the Capital Radio Group for encouraging early radio t for Gala's Freed From Desire

Radio One was reluctant to playlist the soon until a week before release but Capital stations were spinning the track six weeks up front and more than 30 times a week by the end of June Freed From Desire initially went on Capital FM's A3 list and was first heard on June 2 in London before it was promoted to the A1 list and then placed among the high-rotation Superhits.

Size Nine's head of national radio amotions, Eden Blackman, says that y last Wednesday (August 20) Capital FM had played the song 485 times: Capital was cold towards the original version but we had two edits mixed including a 'Da Loops' mix for the station to play in the evening and this had huge exposure."

Size Nine also arranged for an exclusive Alistair Whitehead mix of the lub version for Radio One, which became a big supporter of the song once it had entered the chart at number four on July 19. The network's support peaked in the August 16 chart



100.7 HEART FM TOP 10

Place

39

ADIC

C Music Centrol UK Tal

- Tell Me is it True UB40
- Hard To Say I'm Sorry Az Yet
- etera (Lafare//
- feat Peter Cetera (Laface/Arista) 39 You Are The Universe Brand New Heavies (ffr/London) 35 Black Eyed Boy Texas(Mercury) 35 Where Have All The Cowboys Gone Paula Cole (Warner Bros) 35

- Never Never Gonna Give You Up Lise Stansfield (Arista) Lovelopl Cardigans (Stockholm/
- Strange Wet Wet Wet (Prec. Org) 30 Just For You M People
- Decoestactical My Father's San Color Report

age group, and Fairburn confirms that most of its listeners do fall into that age bracket. Few men either side of that ane group listen, but younger and older o occasionally tune in

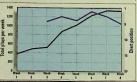
The Chrysalis Group is keen to extend the Heart brand into the North and it has submitted an application for the North West Scance which will be awarded by the Radio Authority in the autumn Steve Hemsley



when it gave the song 26 plays, making

Weekly airplay support never fell below 1,200 total plays once the song charted, helped by more than 50 plays Galaxy, and Power FM and Southern FM within the Capital group.

By August Atlantic had put its full weight behind the song, which was selected nearly 60 times a week, ensuring it became one of the station's top 10 most played tracks during the first three weeks of August.





it that week's third most played track.

a week on Bristol-based dance station



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	23	24	OUFEN OF NEW ORLEANS Jon Bon Javi (Mercary)	13
	24	-	YOUR LUCKY DAY IN HELL Eds (Dreamworks)	11
	=25	6	FREED FROM DESIRE Gata (Big Life)	25
	=25	1	WHAT A BEAUTIFUL DAY Learliers (Crina)	29
	=25	-	TIED TO THE 90'S Travis Undependientel	10
	=28	-	DON'T GO AWAY Desis (Creation)	12
	=28	-	JACKASS Beck (Gation)	2
	=28	-	A THOUSAND TREES Surreconsticts (V2)	12
	=28	25	DRUGS DON'T WORK Verys (Hat)	14
		*2		
r moleci l	has formal	number :	of plays on Radio One from 00.00 on Sunday 17 August until 24.00 on Saturday 23 August 1997	
a name i	-			
	2	Lest	Title Arast Label	UW
	1	2	MEN IN BLACK Will Smith (Columbia)	1757
	2	1	BLACK EYED BOY Texas (Mercury)	1896
	3	3	I'LL BE MISSING YOU Patt Deddy & Faith Examplicat, 1121 (Bad Bog/Arista)	1751
	4	4	BITCH (NOTHING IN BETWEEN) Meredith Brooks (Cepitel)	1655
	5	7	TUBTHUMPING Churbawarba (EM0	1287
	6	5	PICTURE OF YOU Barrone (Polyder)	1371
	7	8	FREED FROM DESIRE Gala (Big Lile)	1173
	8	6	FREE Litra Nata (AM PM/A8M)	1363
	9	29	ALL I WANNA DO Durgi (WEA)	662
	10	9	C U WHEN U GET THERE Cools (Terriny Boy)	1158
	11	19	EVERYTHING Many J. Elics (MCA)	960
	12	15	YOU'RE THE ONE I LOVE Shole Ame (Freekstreet/WEA)	794
	13	11	I WANNA BE THE ONLY ONE Exercic Featuring Babe Winards (1st AvenuerEMI)	930
	14	14	SOMETHING GOING ON Toold Terry (Matilesta/Mercury)	864
	15	12	D'YOU KNOW WHAT I MEAN? Dasis (Creation)	914

TUBTHUMPING Chambawamba (EMI)

ALL I WANNA DO Denti (WEA)

FINALLY Do Ce Persiston (A&M

EVERYTHING Mary J. Shat D

SUNCHYME Dario (EternaliWEA)

MEN IN BLACK WE Smith (Columbia)

MO MONEY MO PROBLEMS Natorious BIO (Bad Bey/Arista)

SOME KIND OF BLISS Kyle Mineque (Deconstruction)

NEVER GONNA LET YOU GO Tina Moare (Delripse)

YOU'RE THE ONE I LOVE Shots Area (Freekstreet/WEA)

SWEETEST THING Relagee Camp Altstacs Featuring Lourys' Hill (Columbia)

TRAVELLERS TUNE Ocean Colour Scare (MCA)

WHERE'S THE LOVE Harsen Mercury

SUMMERTIME Sundays (Paripohote BITCH (NOTHING IN BETWEEN) Meredith Brooks (Capital)

AM WHAT I AM Mark Owen (BCA)

KARMA POLICE Redichard (Parlophone)

HONEY Mariah Corey (Columbia)

NOT TONIGHT LIF tim (Undeas/Big Beau/Adamic)

BENTLEY'S GONNA SORT YOU OUT! Benday Blatter Ace (ParlophonerStant

FILMSTAR S

915 WHERE'S THE LOVE Henson (Marcury) DO YOU KNOW (WHAT IT TAKES) Robyn (RCA) 752 705 18 22 EVERYBODY (BACKSTREET'S BACK) Backstreet Boys (Jave) 692 OUTLAW 13 687 WHERE HAVE ALL THE COWBOYS GONE? Paula Cala (Warner Broth 20 883 679 TELL ME IS IT TRUE UB40 (Dep International) 23 634 n GOTHAM CITY & Kelly (Jive) 592 YESTERDAY Was Wat What Of reclous Organisation Marcuny 26 579 AIN'T GONNA CRY AGAIN Peter Cox (Chrysolis) 59 575 25 HONEY 569 BITTER SWEET SYMPHONY Verve (Hart 28 68 556 JUST FOR YOU M People (Deconstruction) TRAVELLERS TUNE Decan Colour Scare (MCA) 540 28 -534 YOU ARE THE UNIVERSE Brand New Heavies Ofm London) 28 ALL ABOUT US Peter Andre (Mushroam

© Music Control UK. Titles maked by total number of plays on 46 mainstream inde

BLACK EVED BOY Tores (Mercand

=10 to TELL ME IS IT TRUE USIN Drop true =10 to UVE THE DREAM Contribution =10 to TRAVELLERS TUNE Green Contribution

TUBTHUMPING Combinantia (EM) BLINDED BY THE SUN Stationer (E



© Music Cessed UK Station prolife cherts tank offers by tatal number of plant pay station from 50,00 on Sendary 17 August until 24.00 on Sentings 25 August 1931

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TOP 50 AIRPLAY HITS 30 AUGUST 1997

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				music control						
		2	c	UK UK			Total	Pins		
	겯	act .	Mis on chart	Tide	Artist	Labri	plays	%+0r-	Total autience	Audience % + cr -
	1	1 5	Б	MEN IN BLACK	Will Smith	Columbia	2007	+2	66.11	-4
	Δ 2	5 14	5	TUBTHUMPING	Chumbawamba	EMI	1639	+22	61.37	+16
	3	2 1	,	BLACK EYED BOY	Texas	Mercury	1920	-5	57.85	-16
	4	3 2	1	BITCH (NOTHING IN BETWEEN)	Meredith Brooks	Capitol	1670	-6	56.94	-11
	Δ 5	7 3	12	I'LL BE MISSING YOU	Puff Daddy & Faith Evans	(feat. 112) Bad Boy/Arista	1840	-3	50.99	+4
	6	4 6	8	FREED FROM DESIRE	Gala	Big Life	1389	+4	48.50	-10
	A 7	23 34	3	ALL I WANNA DO	Dannii	WEA	1126	+66	46.16	+81
	8	5 18	5	EVERYTHING	Mary J. Blige	MCA	1093	+3	43.49	-9
	9	8 7	н	FREE	Ultra Nate	AM:PM/A&M	1315	-12	43.07	-10
	10		7	MO MONEY MO PROBLEMS	Notorious BIG	Bad Boy/Arista	650	+1	39.55	-2
	11		1	PICTURE OF YOU	Boyzone	Polydor	1315	-7	39.12	-30
	△ 12		4	YOU'RE THE ONE I LOVE	Shola Ama	Freekstreet/WEA	1026	+14	38.58	+21
	13		10	D'YOU KNOW WHAT I MEAN?	Oasis	Creation	861	-19	33.29	-9
	14			C U WHEN U GET THERE	Caolia	Tommy Boy	1119	-14	31.98	-22
	△ 15		5	FILMSTAR	Suede	Nude	370	+62	31.26	+20
	△ 16		3	HONEY	Mariah Carey	Columbia	711	+23	29.40	+22
	17	17 12	15	I WANNA BE THE ONLY ONE	Eternal Featuring Bebe V		912	-8	29.40	-4
7	1				IGGEST INCREASE IN AU		344	+112	28.71	+226
×		67 403	. 1	SUNCHYME WHERE'S THE LOVE	Dario Hanson	Eternal/WEA Mercury	810	+112	28.50	+220
	△ 19	27 81	2	WHERE S THE LOVE	Hanson HIGHEST CLIMBER		010	+30	28.30	+00
		41 425		FINALLY	Ce Ce Peniston	A&M	444	+23	26.94	+84
	20		2	SOMETHING GOING ON	Todd Terry	Manifesto/Mercury	836	-14	26.85	-10
		13 19	4	EVERYBODY (BACKSTREET'S BACK)	Backstreet Boys	Jive	724	+4	26.42	-25
	△ 23			TRAVELLERS TUNE	Ocean Colour Scene	MCA	585	+88	25.59	+35
	△ 23		2	JUST FOR YOU	M People	Deconstruction	549	+78	25.48	+27
	△ 25		3	MY FATHER'S SON	Connor Reeves Brooklyn		548	+17	23.52	+43
	26			WHAT A BEAUTIFUL DAY	Levellers	China	483	-13	22.71	-35
	27			BLINDED BY THE SUN	Seahorses	Geffen	508	-23	22.12	-49
	△ 28		3	YOUNG HEARTS RUN FREE	Kvm Mazelle	Premier Soundtracks/Capitol/EMI	455	+13	21.53	+22
	29			YESTERDAY	Wet Wet Wet	Precious Organisation/mercury	610	+3	20.89	-39
	▲ 30		2	SOME KIND OF BLISS	Kylie Minogue	Deconstruction	278	+52	19.89	+55
	31	29 41	5	TELL ME IS IT TRUE	UB40	Dep International	691	+16	19.61	-6
	32	22 78	2	LAM WHAT LAM	Mark Owen	RCA	437	+10	17.93	-10
	33	28 18	12	A CHANGE WOULD DO YOU GOOD	Sheryl Crow	A&M	623	-21	17.56	-20
	34		13	WHERE HAVE ALL THE COWBOYS GONE?	Paula Cole	Warner Bros	728	-29	17.38	-14
	△ 35		2	QUEEN OF NEW ORLEANS	Jon Bon Jovi	Mercury	246	+20	16.98	+14
	36	28 12	13	BITTER SWEET SYMPHONY	Verve	Hut	635	-23	16.87	-49
	37		4	NOT TONIGHT	Lil' Kim	Undeas/Big Beat/Atlantic	257	-12	16.65	-40
	△ 38	43 56	2	NEVER GONNA LET YOU GO	Tina Moore	Delirious	251	+111	16.60	+18
					BIGGEST INCREASE IN			0.0		
		115 0	1	STRANGEST THING	George Michael	Aegean/Virgin Elektra	260	+319	15.91	+202
	△ 40		ж	I'LL BE THERE FOR YOU	Rembrandts	Parlophone	450	+34	15.73	+19
	△ 41		,	KARMA POLICE	Radiohead	Epic	190	+34	15.10	+13
	△ 42		1	ALL OUT OF LOVE	OTT	Parlophone	49	+27	14.88	+112
	4 43		1	SUMMERTIME	Sundays Staxx	Champion	95	+/3	14.81	+135
	<u>A 44</u>		1	JOY	Peter Andre	Mushroom	541	-33	14.04	-88
	45		6	ALL ABOUT US DO YOU KNOW (WHAT IT TAKES)	Robyn	RCA	759	-7	13.38	-29
	46			I DON'T WANT CONTROL OF YOU	Teenage Fanclub	Creation	200	+20	13.31	+18
	48		1	YOU ARE THE UNIVERSE	Brand New Heavies	Ffrr/London	561	-5	13.19	-5
	48		13	DON'T GO AWAY	Casis	Creation	83	n/c	13.17	-1
	△ 50		2	I KNOW WHERE IT'S AT	All Saints	London	446	+44	13.05	+5

AIRPLAY Naci Carrier Construction of the second seco

All Saints © Marie Canata LK Completion date private from 2000 in Sunday 17 August 1930 and Sunday 17 August 1937. Stations means by audience Space Space Constrained on Second Prior Regionals and Audience Increases & Audience Increases 50% or more

Stations	A03
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23	12
8	8
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MUSIC WEEK 30 AUGUST 1997

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THE OFFICIAL CHARTS - 30 AUG AS USED BY

1 MEN IN BLACK

2 2	TUBTHUMPING Chumbawamba	
3	YOU'RE THE ONE I LOVE Shola Ama	Freakstreet/WE
3 4	I'LL BE MISSING YOU Puff Daddy & Faith Evans	Puff Daddy/Aris
2 2	FREED FROM DESIRE Gala	
4 6	i ALL I WANNA DO Dannii Minogue	Eternal/WE
1	NEVER GONNA LET YOU GO Tina Moore	
6 8	EVERVBODY (BACKSTREET'S BACK) Backstreet Boys Ji	treet
7 9	MO MONEY MO PROBLEMS The Netonius BIG featuring Puff Darby & Mase	8
10 10	QUEEN OF NEW ORLEANS Jon Bon Jovi	
8 11	BITCH Meredith Brooks	
M 12	MY FATHER'S SON Conner Reeves	
12 13	EVERYTHING Mary J Blige	-
14	TELL ME IS IT TRUE UB40 0	DEP Internation
10 15	C U WHEN U GET THERE Coolio featuring 40 Thevz	2
16	THE RAIN (SUPA DUPA FLY) Missy 'Misdemeanour' Elliott	Elliott
14 17	PICTURE OF YOU Boyzone	
18	EVERLONG Foo Fighters	
16 19	FREE Ultra Nate	
13 20	YESTERDAY Wet Wet Wet Wet Erectors Org./Mercur	JIS Orc
11 21	ALL OUT OF LOVE OTT	
B 22	POST MODERN SLEAZE Sneaker Pimps	
18 23	D'YOU KNOW WHAT I MEAN? Oasis	
8 24	4 PAGE LETTER Aalivah	



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BE HERE NOW

	Mercury
THE FAT OF THE LAND The Prodigy	XL Recordings

4 OK COMPUTER Radiohead

e 4

- 5 ALWAYS ON MY MIND ULTIMATE LOVE SONGS Elvis Presley BCA 2
 - 6 BACKSTREET'S BACK Backstreet Boys 2
 - 7 LIFE. (LOVE IS FOREVER) Billy Ocean 6
 - 8 BLURRING THE EDGES Meredith Brooks

apitol /irgin N8M

- g
 - **9 SPICE** Spice Girls
- 10 10 SHERVL CROW Sheryl Crow
- 12 11 DO IT YOURSELF Seahorses

Geffen

- 12 THE DEFINITIVE SIMON AND GARFUNKEL Simon And Garfunkel Columbia
- warner.esp/Jive 11 13 ESSENTIALS David Gates & Bread
- Reprise 13 14 MY WAY - THE BEST OF Frank Sinatra
- 14 15 NO WAY OUT Puff Daddy & The Family Puff Daddy/Arista
- sland
 - 17 16 POP U2
- 21 17 (WHAT'S THE STORY) MORNING GLORY? Dasis Creation
- 16 18 HEAVY SOUL Paul Weller
- Mercury 32 19 DESTINATION ANYWHERE Jon Bon Jovi

- - Chrysalis
 - 18 20 COME FIND YOURSELF Fun Lovin' Criminals

 - MCA
 - 28 21 SHARE MY WORLD Mary J Blige

 - 15 22 THE BEST OF Michael Jackson & Jackson Five PolyGram TV

2 A. DEFINITELY MAYBE Dave

Sony S2 19 23 TRAVELLING WITHOUT MOVING Jamiroquai

ACA Indian alitition alitition atton atton atton atton atten aften





glasgow gears up to show us a good time convention, which takes place from the convention of the sector of the secto

Glasoow's dance community is gearing up for In The City with a host of big events planned around this year's convention, which September 27 to 30.

The city, which is famed for having one of the most thriving club scenes in the UK, is looking to put its best side forward for In The City, "There's a lot

happening and everyone's gone to town," says Neil Mowatt from Glasgow's Arches, who is co-ordinating the dance events. "All the big

venues are putting on nights." One of the biggest nights of ITC will no doubt be the M8 magazine party at Archaos (Monday 29). It will be split into two arenas, with Fantazia and 23rd Precinct battling it out in the house stakes while United Dance will be up against Helter Skelter in a hardcore area. The night will be sponsored by Budweiser Ice, Jack Daniels, Smirnoff and Wild Brew. "It will be free to both delegates and punters. We felt if we were getting drink sponsorship, then why not just make it free. We want it to be a high

30 AUGUST 1997

point of ITC," says Billy Graham, M&'s editor. Other big parties will include: a Soma/Warp/ Junior Boy's Own party at The Arches (Sunday 28); a joint Ministry Of Sound and Colours party 28); a joint Ministry Of Sound and Colours party at Archaos (Tuesday 30); Derrick May will be appearing at Aquaplanet, at The Sub Club (Sunday 28); and Streetrave will be celetrating its eights birthday (28) at The Tunnel. ITC will feature three dance panels. "They'll be dealing with topics like "The Demonisation" of The Club Beneration". Big Beat and Dance As

The New Pop'. We'll also be making sure that there's dance representation on other panels, for example, the marketing panel," says Charlotte Saxe, HC A&B co-ordinator.



CLUB:	'PLASTIC DREAMS' Jaydeec (R&S)	
URBAN:	'SOMEONE' SWV feat. Pull Daddy (RCA)	
POP:	"OFFSHORE '97' Chicane with Pewer Circle (Kiravaganza)	P
COOL CUTS:	'HONEY' Mariah Carey (Columbia)	P



Here's Boy George being ceremoniously carried back into the Ministry Of Sound by the club's security staff - proof, if any was needed, that the tiff between George and the club, when the DJ accused the bouncers of assaulting him, is well and truly over "We wanted to bring him back in style and give him a big cuddle, show him that we love him. says Lyn Cosgrave, director of the Ministry Of Sound The first by-product of the club's renewed relationship with George is 'Dance Nation 4', the latest

instalment in the huge-selling compliation series that George co-mixes with Pete instalment in the huge-selling compliation series that before co-mixes with rete from, The last Dance Nation C 50 old 250,000 costs: "We're holping to match hat, if not better it," says Cosprave. "With 'Dance Nation' we ity to give a snapshat of the current climate in the dance word," 'Dance Nation' with be followed by 'Northern Exposure 2', mixed once again by John Digweed and Sasha and due out on September 15. Dance Nation 4 is released on September 1.



THE MOTHER OF ALL SWING CLUB CUTS 97 - VOLUME 2 ൭

ERROL HENRY

DAVID MORALES.

DON-E.

CD1: MIXES BY

SUMMER MIX 97

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CAD TRACKH **GUUSINE** ACAPELLA MIX &

This year's V97 festival in Cheimstord had a teast of treats for dance tans, reports Danny McMillan, An onthusiastic crowd saw all the main acts play to near capacity crowds and the only downside was



cassette

is v. nice for

dance fans

nerformers that the new dance neration has yet produced. The Propellerheads also kept their healthy live reputation intact with several tracks sending the crowd into a frenzy while Daft Punk got a similarly ecstatic reception.

the non-appearance of Bentley Rhythm Ace. The main area for dance was the Muzik/Virgin

built by regular touring. Robertson switched from guilar

to decks throughout the afternoon, Following Lioprock,

Sneaker Pimps proved one of

the most popular draws of the

demonstrating that she's one of the most natural stane

day with lead singer Kelli

dance tent, which was full-to-bursting throughout most

of the day. Overall, the acts that played showed just

The one downer of the day was that Cari Cox and Prodigy (pictured) were scheduled at the same time. With a lot of fans drifting off to the main stage to see Win a lot of lans orning off to the main stage to see Prodigy, Cox showed his mettle by keeping the by then half-empty lent jumping. Meanwhile, Prodigy kicked off with 'Smack My Bitch Up' followed by oldies like 'Poison', plus the inevitable 'Breathe' and Firestarter'. All in all, it was much better than their

Glastonbury performance and a fitting end to a great day which w ill see V98 confirmed as a firm fixtu the dance diary.

nher first on

on the mix: full crew.

brooklyn funk, hysteric ego & mr spring

V97 festival [7 DAYS]

Reprise y/Arista Island reation

tina moore artist

"Thursday: preparing for my flight to London. I live in MILWAUKEE which is about 90 miles from Chicago. I've never been to the UK before so I was rip roaring to go. I was really blown away when I first heard that 'Never Gonna Let You Go' was so popular in Britain. I was hoping something like that would happen but not really expecting that it would. I arrived at 7am with my manager ANTHONY FERGUSON. I took a nap and then we had lunch with SONNY TAKING and DANNY D from Delirious/RCA. That evening I did a show at Nicky Trax's FUNKY PEOPLE club at HQ, which was my first experience in front of a UK audience and it was great. I like doing live shows, the days of being nervous are long over. I found the UK audiences a little bit more accepting than Americans. Saturday was quite easy, I went for a walk in the park and then drove up to BIRMINGHAM for another show at THE DOME II which was fine. Sunday was a day off. Monday was press day, which started with a photo shoot for TIME OUT. Then I did interviews for SMASH HITS, THE WEEKLY JOURNAL and many more. I like talking so it was no problem. That evening, I did an interview at KISS FM with JANICE B, they were all really lovely there. That evening we met Danny D again for dinner. Tuesday, I travelled a great deal. We took a train to Manchester to KISS 102, then to KISS 105 in Leeds and finally to BBC RADIO CLEVELAND where we did a karaoke on air, singing 'New York, New York' with the DJ, NEIL BENTLEY. Big kisses to him. Today's Wednesday, I've done some more interviews. I'll do TOP OF THE POPS tomorrow and CARNIVAL at the weekend. I'm enjoying it all so much I don't want to go back."

An interesting departure for dance radio takes place on September 4 when Gaialive will launch a weekend radio station running over the internet

Launched in June 1996 by DJ Redz and Mr C, Galalive started life by aiming to bring live dance music to a worldwide audience via the internet. Starting off as a club-based event at Cyberia Cafe, pictures and sound from the night were broadcast live over the net. The next year this was expanded to outside broadcasts from a number of big dance events such as DJ Culti Glastonbury and the Brighton Dance Event. The latest development will see the weekend radii station featuring DJs including Colin Faver, Brend Russell, Dave Angel, DJ Rap, Project 23, Leo Paskin and Mathew B, Femi B, Earth Tribe, The Dream Team and Smokin Ja

broadcast every week between 6pm on Friday and 12pm on Sunday



The eventual plan is to have a dancededicated internet station which is subject to regional radio boundaries. "We have access to some of the finest house, techno, drum & bass and progressive music in the world," says Mr C. "With the internet we can share this music with everyone, not just those who are in the right club."

Gaialive's weekend service kicks off with a launch party at The Vibe Bar (4) which will be broadcast live. To tune in log on to Progressive Network's UK site (http://www.real.co.uk) and download the Real Player Software, which will allow you to log on on the night to http://www.gaialive.co.uk...

plastic factory birmingham

133-135 Companying Street, Binningham B. 660. F10127-233 2937, tas 10127-27 8 1007. Muchar David Street, Barry S



3811 ITELABEL DOT COM is an internetbased record pool which will provide customers with promos of tracks from labels such as Jackpot, Excession, Worldwide Ultimatum, Guerilla and Coast. The website can be found at www.whitelabel.com ... CE will spend the next 18 months taking its party-throwing expertise around the globe. To coincide, the label will be launching a new series of compilation LPs, 'Renaissance Worldwide'. The first double CD will focus on London and will be mixed by **ROBERT MILES and DA**

danceairplayforty,

3 6 MEN IN BLACK Will Smith

10 MO MONEY NO PROBLEMS Notarious B.L.G. Bad Box/Arista 6 13 FLL BE MISSING YOU Put Daddy & Faith Evans Bud Boyckrista

Columbia

only 8.000 sales behind Muzik, which has domestic sales of 33,000. the aromater behind (at Club Zine in Rhyl, is launching a national talent search for up-and-coming techno DJs. The search will culminate in a competition held at Club North during November, December and January with the finals in February. There will be three categories: hard house/trance; hard trance/ techno: and hardcore techno/industrial. Interested DJs should send a 60-minute tape to

ffen cury

3rd Planet Records, 4 Russell Road, Rhyl LL 18

Rumours are flying thick and fast about a big forthcoming shake-up at KISS FM. Everyone has a different story but all agree that, as Sam Cooke used to sing, a change is gonna come...Well done to M8 magazine, which managed to increase its ABC figures by a stangering 34% to 25 888 The trae cover-mounted correlate have proved particularly popular it seems. M8 is now

on the airwaves

el - l - all

by caroline mes

three

There'll doubtless be a few Carnival casualties reading this week's RM, but if you haven't had your fill of festive vibes the Carnival radio station W10FM is broadcasting a mix

of soca, jungle, reggae, r&b, rare groove and house on 87.7FM until September 12.

Two Carnival-related tunes enter the Airplay 40 this week - Chevelle Franklyn & Beenie Man's 'Dancehall Queen' at 26, and Goofy's dgie' at 30. All the artists appeared on the Kiss stage at the weekend. The latter track was playlisted by all Kiss stations about six months app on import, and Northwestside has tied its re-release to Carnival

Goofy was one of the first confirmed artists for the Kiss 100 stage this year, so it's a good one for us to go back with," says director of music Simon Sadier

"With Beenie Man, we heard the track about hree months ago and contacted the record



company to see if they would bring him over for Carnival and tie the release in with that. Overall, the Airplay 40 is pretty stable this week, with the late-lamented Notorious B.I.G. showing tremendous radio longevity as 'Mo Money Mo Problems' enters its fifth week at the top, while Puff Daddy & Faith Evans' 'I'll Be Missing You' tribute won't go away either, moving back up from six to two after 13 weeks on the chart The most dramatic move is a re-entry by

another radio favourite, Sash!'s 'Ecuador', which another racio Ravourie, Sasht 5: ccuador", which dropped out last week after 12 weeks and is now back in at 24 courtesy of Galaxy, which has put the track back up to heavy rotation. "It's proved to be a big thi with our listeners," says Scott Cridland from Galaxy programming.

"It hasn't burned out at all."

There are also new entries from Adam F Praxis featuring Kathy Brown, A Tribe Called **Duest and En Voque**

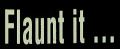


 Wets were the regret

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	J	4	8	10	SOMETHING GOING ON Todd Terry Manifesto/Mercury
	ł	5	4		FREE Ultra Nate AM:PM/A&M
		6	11	3	WHO'S THE MACK Mark Morrison WEA
		7	14		SUNCHYME Dario Eternal/WEA
		8	9	7	C U WHEN U GET THERE Coolio Tommy Boy
		9	2	3	HONEY Mariah Carey Columbia
		10	5	6	FREED FROM DESIRE Gala Big Life
		11	10	3	SUN RISING Beloved East West
					HOLD YOUR HEAD UP HIEH Boris Disposch Presents Booom! Profite EMI
		13	20	6	YOU'RE THE ONE I LOVE Shots Ama WEA
		14	15	5	SANDMAN The Blueboy Sidewalk
		15	12	4	BEEN ANDURD THE WORLD Pull Daddy & The Family Pull DaddyRrista
		16	25	2	EVERYTHING Mary J. Blige MCA
	1	17	18	6	JUST GETS BETTER TJR Feat. Xavier Multiply
	1				OUTLAW Olive RCA
					NOT TONIGHT LIP Kim Undeas/Big Beat/Atlantic
		20	22	4	SOMEONE SWV Feat. Puff Daddy RCA
		21	ΠC	-	CIRCLES Adam F Positiva/EMI
		22	17	-	TUFM HE OUT (TURN TO SUGAR) Praxis Feat. Kathy Brown First, and on
		23	19	2	GUANTANAMERA Wyclef Jean Fest, Reloges Allstars Columbia
-					ECUADOR Sash! Multiply
	I				THE RAIN (SUPA DUPA FLY) Missy Elliott East West
					DANCEHALL QUEEN Chevelle Franklyn & Beenle Man Island Jarraica
					DEEP IN YOU Livin' Joy MCA
					JAM A Tribe Called Quest Jive
					SWEETEST THING Lauryn Hill Columbia
					FUDGIE Goofy Northwestside
					KISS & TELL Brownstone Mij/Epic
	I				ANYTIME No-Birth XL
	I		36		TOO LONG TOO GONE En Vogue Elektra
					NEVER GONNA LET YOU GO Tina Moore Delirious
	I				GOTHAM CITY R Kelly Jive
	I				CLOSER THAN CLOSE Rosie Gaines Big Bang
	I				LOVE COMMANDMENTS Gisele Jackson ManifestorMercury
	1				HYPNOTIZE D-Influence Echo
	1				G.H.E.T.T.O.U.T. Changing Faces Big Beat/Atlantic
	1	40	U	12	WHEN DOVES CRY Ginuwine Epic
		Kit	10	7. Kr	siccred between 00.00 on 14.08.97 and 24.00 on 20.08.97: Kiss 110, is 105, Choice (London & Birmingham), Galaxy 101. O Music Castool on St, London ECIM 44N; Tet: 0171-336 6995.





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THE MOTHER OF ALL SWING I VOLUME 2 CLUB CUTS 97 -6

> FRROL HENRY TRACKT MORALES. DAVID ACAPELLA MIX & I CD1: MIXES BY DON-E, :D2:

Last Friday saw the third anniversary of **Rotation at Subterania** in London's Ladbroke Grove. The rap/r&b night is regarded as one of London's most consistently popular clubs. Rotation is the brainchild of DJ. producer and ex-Young Disciple Femi Williams and partner Chris Crooks. Last September they launched Camouflage at Islington's Complex, which has been described as the first r&b superclub. Tony

Farsides finds out the

secrets of their success

iwilliams

A LOT OF PEOPLE WERE DUBIOUS WHEN YOU STARTED AT THE COMPLEX ABOUT WHETHER YOU'D BE ABLE TO PULL OFF A CLUB THAT SIZE. THERE HADN'T BEEN AN R&B CLUB ON THAT SCALE BEFORE, DID YOU THINK IT WAS A BIG GAMBLE?

a&a

"You can't decide to do a club as big as The Complex unless you think it's going to happen. We did have to concentrate our energies on it, but it's worked and a lot of people who didn't think we could do it are now there raving. We can't say it's going to last forever but it's oot opod foundations. You have to take chances, there's no point just sitting at home twiddling your thumbs.

IS THERE A BIG DIFFERENCE BETWEEN RUNNING AN R&B-BASED CLUB AND, SAY, A HOUSE CLUB?

"Not really. It's just people coming to party and providing them with what they want. It's all just down to people's taste. Some might want to go to a house club, others want to go to an r&b club. On a business level, it's not going to be any different to running a house club, especially if you want to make money. We've tried to learn from our experiences. We learned lessons on the sound system side of things and why that didn't work properly, and we've learnt from Cream's and Ministry Of Sound's systems. But most of the club's success comes from our enthusiasm for the music. We do it because we enjoy it. I don't think any of us could do it just for the money."

GIVEN HOW POPULAR R&B MUSIC IS AT THE MOMENT, THERE SEEM TO BE RELATIVELY FEW CLUBS CATERING FOR IT.

"There are loads all over the country but they just don't end up in mags like Muzik or MixMag, the dance press is still very house orientated. But part of the reason why the music's so popular at the moment is because there are so many of these clubs. Also, a lot of the real Sharon & Tracey clubs - not the house Sharon & Tracey clubs but the real ones - play a lot of r&b because it relates more to pop music. That's another reason why the cooler press hasn't been

into it because they see it as a weaker form of black pop music. I know a lot of journalists and they're more into quirky things such as Goldie and Tricky. We just try to make sure everyone knows about us and if they want to come and check us out they can.

NOW THE TWO CLUBS ARE UP AND RUNNING, WHAT ARE YOUR PLANS?

"We've got more music coming out on our label Rotations. We've got a bad singer called Silo who's got a really good style. We've produced some tracks with him and there'll be mixes by people who are involved with the club like the Funksters and The Dubaholiks. We've got a couple of beat tunes we'll be dropping as well. We're just branching out but we're not rushing into everything. It would be good to eventually get a label deal with a major so we could finance our projects properly."



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CHARP RECORDINGS PO Box 4582, London SW8 3XB: Tel: 0171-223 0550: fax: 0171-223 0880

The Sharp Boys - George Mitchell and Steven React - set up Sharp Recordings in December 1994 to release Americaninfluenced house music with an underground edge. Their first release tollowed a chance meeting with London-hased Italian DJ Marco Funari. aka The Numerical Value, whose 'Krazy Noise' was remixed by Instranormal (Malcolm Duffy and Nelly K) for the label, Instranormal provided Sharp's second outing, 'Come And Get My Good Tings', which was followed by Sara Parker's 'My Love Is Deep', Licensed from Strictly Rhythm's Vestry imprint and featuring an Armand Van Helden remix with Sharp vocal and dub workouts, Sharp placed the track with Manifesto, which had a Top 40 hit with it on re-release this year. The Sharp Boys have a hectic work schedule, with DJ residencies at Heaven's Friday night club Garage, DTPM at The End and the Star Bar at Heaven, as well as increasingly international guest slots. "All the aspects of what we do have really started feeding off each other," says React. The Sharp Boys' week is split between remixing and running the label, a task now assisted by the newlyrecruited Tracy Thompson. "We do everything ourselves," says Mitchell, "We'd like to put out a few more tracks, but we're just too busy." In the past, the label has passed several hits on to majors, including Cool Jack's 'Jus' Come', signed to AM:PM. "We were happy to do it, as it boosted our profile," says Mitchell, "Now we'll be thinking twice about passing anything else on." KEY STAFF George Mitchell, Steven React, Tracy

Thompson SPECIALIST AREAS:

American-influenced house KEY ABTISTS

Malcolm Duffy, Jean-Philippe Aviance, Sharp Boys LAST THREE RELEASES

"Volume Three' Sharp Tools; 'Disco Life (Check Dis Out)' Logan Circle; 'Ang My Pikcha' Partycrashers

COMING UP:

'Over Me' Whiplash; 'Keep Slipping' Killa Green Budds: 'VIP EP Vol I' Hip Hoperation

RETAILER'S VIEW:

The coolest, toughest house label we've known for years. Extremely consistent and always massive for us

- Steve Thomas, Pure Groove

Listen to anything by Cevin Fisher and his personality shines out, and this is true of his DJing too. A Cevin Fisher garage night is guaranteed to rock the crowd and leave them feeling on a high. Cevin has been a music fanatic since he left high school. When he lived in New Jersey, he used to catch Tony Humphries at The Zanzibar. This led to his own DJing nights and then to New York where he got into music production and started an international DJing career.

top[10]

'HOUSE FOR ALL' BLUNTED DUMMIES (D2R)

This is a new remix, it came out six or seven months ago, and I haven't heard many DJs play it. The DJ Supremo mix is simply supreme! It keeps building and it's very soulful. It goes over really well, it always works. That's why I'm surprised that I haven't heard many other DJs play it. I heard this female DJ play the record recently, but she played the other side and I don't like the other side. No-one plays the Supremo mix."

'EREE MAN' SOUTH SHORE COMMISSION (WAVE CLASSICS)

"This came out about 15 or 16 years ago, I first heard Francoise K play the record about 15 years ago at Zanzibar in New Jersey and I got it at Downtown Records, a shop which used to exist in New York, I carry it everywhere and I play it when I do my more soulful sets

CEVIN'S STEAMIN' 10

- OBELICO DEL MONDO' Jovanotti (AM-PM) RELIEVE' Pro Toste fest. Althea McQuer
- DW ME (REMOXES)' Urban Soul (King St/
- MCPM import) "LOVELEE DAY' Blaze (Playhouse) "WE MAVE THE HOUSE SURROUNDED"
- Dolumbian Drum Cartel (Calimo) WOMEN BEAT THEIR MEN' Submissi
- DIN DA DA (REMIXES)' Kevis Aviance (Wave) MARATHON' Aubery (Offshoot) INLAND REVENUE' Intend Revenue (white label)
- HIT AND BUN (REMIXES)" Loleatta Holioway
- Muzk)

'THE CHANCE' REEL HOUZE

"I love that old school vibe. The arrangement is totally supreme and it really works the floor. It reminds me of old garage records. If I take them, the crowd, to the garage vibe, this is the record I use, It's about two-and-a-half years old."

HALLELUIAH' PLASTIC HEAVEN (UNSIGNED ACETATE)

E cury

JOCK cevin fisher ON HIS BOX

The original was Sade Pearls, produced by Phillip Damien It's an incredible track, a big club record about three years app. I took his mix and sampled it and reconstructed it. One of my biggest records at the moment. It catches people off guard, they don't know what it is until the sample comes in. People just love it, it really works. It came out in November 1996 and there's quite a huzz on it right now.

'SCORPIO' DENNIS COFFEE (COLUMBIA)

"This is another of my all-time favourites It came out 25 years ago and it starts out with just a drum beat. I used to listen to it over and over again and that's how I learned how to play the drums. It's a funky, downtempo, R&B kind of beat. It starts off with bongos and congos, it's incredible. It's good for a lounge workout

'LOVE AND HAPPINESS' INDIA (STRICTLY RHYTHM)

"This was priginally a Masters At Work production on Strictly Bhythm It's definitely one of my all-time favourites. It's always in my box, and I'll play it a cappella. It's uplifting and spiritual. I like music that is real deep, real intense. Records have to touch you."

'INNER CITY BLUES' MARVIN GAYE (MOTOWN)

"This is one of my all-time favourite records. As I get older I realise how interesting he was as an artist. Lyrically, his music is brilliant. It's one of those records that helps you out."

'HOUSE IS A FEELING' SUNDAY SCHOOL (HARDTRAX)

"This is another spiritual track. It was made by myself and Cliff St-Cyr who was my partner in Hardtrax. It has samples from a preacher who was my childhood preacher. My mother was very spiritual and sang in a gospel choir in church. About 10 years ago she got really sick and couldn't go to church. My sisters recorded the sermons on tape for her to listen to and when my mother died she left me the tape recorder and the tape was inside it with the preacher samples on it. I still have it. It's still a very big track. It works the floor - people still lose their minds!"

[cv]

BORK, East Grange, New Jersey, October 26, 1953. LIFE BEFORE DANG: "Drammer. I played in bands with people like David Cole from CAC Mente Factory. FIRST DJ Glis." Hy labber ower bars and ophibiles and 4 danelf at my thinkr's clin Traglets in New Jersey wike I vera short (6. Japped various bijfet hea, like early hy mop Dary DMC, Grandmarker Fahrk. "Dolt MichNeBABL Glis." Det er "Indert", Frompo, Older 1956. incertible. When I played the last record they turned the lights out and it was pitch black and then everyone in the club lit sparklers. It was like a tribute Inservation, when played the last reaced they loands the lights on and it was plately black and then everyon in the chail of spatters. There we have a plate that the spatter is the second of the spatter we have a plate that the spatter is the second of the spatter is the spatter is the second of the second of the second of the spatter is the second of the second of the spatter is the second of the second of the spatter is the second of the sec





'SIESTA' MILES DAVIS (COLUMBIA) "Thank God for Miles Davis! This is the soundtrack from the movie Siesta. I used to listen to

this on the way to work and

again on the way home, it

Another lounge record.

'THE PRESSURE' SOUNDS OF

"I can relate to that song, it gives me

strength when I'm down. Incredible remix

by Frankie Knuckles and Satoshi Tomle.

I'm remixing it as we speak for A&M. I

have my work cut out to do justice to it

[COMPILED BY SARAH DAVIS. TEL: 0181-948 2320]

but I'm going to try my hardest!

helped me spiritually.

BLACKNESS (A&M)

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OF THE WEEK



BLACKSTREET 'FIX' (INTERSCOPE/UNIVERSAL)

(R&B)

Almost exactly a year after the first US promos of 'No Diggity' appeared. Teddy Riley lines up what must be Blackstreet's third UK Top 10 hit to date with one of his most bizarre productions yet. Launched by guest guitarist Slash's fuzz guitar frenzy, driven by a hammer-like beat and featuring Of Dirty Bastard, Riley perfectly fuses rock with Blackstreet's already unique brand of r&b in the Main mix which is quite rightly getting all the attention. Elsewhere, the Smooth Shomari mix virtually rewrites the song in a downtempo style while the Dezo Call Me mix is more standard r&b. club fare. Finally, for good measure Riley throws in as a bonus cut a fine debut from Queen Pen called 'Man Behind The Music' (Pen will be the first artist on Riley's label Lil Man Records). With tracks like this r&b's domination of the charts looks set to continue.



yogi haughton's

tips for the week

1 'ALL IN MY MIND' Deep Sensation feat. Althea McQueen (feb plate) 2 'OOOHHH (VOCAL MIX)' Blak Beat Niks (Pan UK) 3 'PEOPLE SAMPLER' Various (People UK test pressing) 4 'SAVE THE CHILDREN' The Horns Of East Harlem (dub plate) 5 'MAKE IT RIGHT' Marcus Law (Code UK test pressing) 6 'ONE DAY' Carolys Harding (NRK dub plate) 7 'CAN'T FIGHT THE FEELING' Sessematto (Junior Boy's Own) 8 "SIND & SOND (DOCLAW HOSTONE UNFELFASED WILL Bytan Stately (dub plate) 9 'JANICE' Skip Mahoney (Salsoul US test pressing) 10 'VOULEZ VOUS ('97 REMIX)' Lady Marmalade (dub plate)

VOVAGER 'HYPERSLEEP (R&S)

(DRUM AND BASS)

Established producer/remixer Pete Parsons comes out of the shadows again to front his own project. This dreamy breakbeat workout, with its deep, tumbling bassline and echoing organ drifts nicely on the A-side '97 mix with more mellow vibes on the Voyager mix. Finally, Ezee Rollers lump-up the beats and add some dialogue samples to give a much tougher twist to the track. One for the purists. . . RR

YUM YUM 'THE VISION'/'PIECE OF MIND' (HOUSE) (SPERM)

Sperm's in-house remixers do their own thing in their usual solid style. The Vision' is very typical of them - a hard-edged run-up to a synth-orientated break before the sequence goes into full flow. 'Piece Of Mind', however, is a much deeper sounding track with a lot more thump behind the beat and a harsher acid twirling loop. The AA side is definitely the more effective of this sound EP. CE

TIN TIN OUT 'STRING FOR YASMIN' (VC)(HOUSE)

The incredibly on form Tin Tin Out follow up the wonderful 'Dance With Me' with a track that initially appeared on the Adventures In Tin Tin Out Land' EP last year. Murk step in to deepen and dub down their mix for the US feel that is well presented, but it is the Tin Tin Club mix which is the hottest - stepped build-ups cue the rolling pumpy bass drive that is the backbone of the mix. More mixes to come on promo so it's a cruel wait till then..... CE

DRUM & BASS TUNE OF THE WEEK

GOODFELLAS 'DYNAMIC' (DUB

PLATE) (DRUM & BASS) This track is forthcoming on Fatrax very soon. It is a tough rolling hardstepper with a monster bassline incorporated. An excellent bass hit on the beats gives it a harder edge. . . . NB

DEPECHE MODE 'IT'S NO GOOD' (MUTE)(HOUSE)

Club 96 are responsible for all three mixes on this track smuggled across from US Reprise - which show a very different side of Depeche Mode and pave the way into dark and deep club territory. Dave Gahan's vocal is as haunting as it can be and is complemented so well without the overcrowding of inhibiting melodies or brash percussion. Quality of this level shouldn't be for the few. CF

LISA STANSFIELD 'THE LINE' (ARISTA) (HOUSE)

The Loop Da Loop remix of Todd Terry was so phenomenal it's he wonder they are one of this month's flavours. Here they put their rough edge on to Lisa "smoother than smooth" Stansfield and while it's an odd match, it's not a bad one by any means. She has one of those voices that fits in anywhere so full-on speed garage ... why not? The mixes are the best of the recent Loop batch and Ashley Beedle and Hippi Torales mixes are to follow. . . D&H

MICHAEL KING FEATURING DAVE RILEY 'GET UP ON THIS' (9AM) (HOUSE)

This funky dubby garage with a nice male vocal that's put to much good use in the various dubs and mixes. The A side mixes are gentler but on the B, the Out Of Your Box

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With mixes from Baby Doc, Burger Queen, Tarantella plus the Original Mix



ears, which have seen more ords taking shorter turns at the top. JA

DEF's 'Plastic Dreams completes its fourth week at number ine. The Belgian record, seen by many omes one of the four longest-running number ones of the past five years, ining Secret Life's 'As Always' (1992). Juliet Roberts' 'Caught In The Middle and Donna Summer's 'I Feel Love 995), all of which also reigned for four e for five weeks was the Reese Project single 'The Colour Of Love' in 1992 immercially released for the third time on September 8, 'Plastic Dreams' was the subject of a mega-mailout (1,200 ublepacks, and 700 copies of a further 2-inch selection of mixes) but owes its ongevity, at least in part, to the lack of strong competition, Long-running umber ones rely as frequently on this fact as on their own strength. Further oof that there's something of a paucity of good club promos around at the six in this week's chart simply switch und, with no rising hits or new entries trong enough to break their monopoly. 's more than three years since that last happened...The strongest new entry is 'Carry On' by MARTHA WASH, which

debuted at number 10. It peaked at

mber nine when originally released in 1992, in the wake of Wash's success ith Black Box and C&C Music Factory. was on RCA then but is to be reissued by Dellrious. It's one of five remixed oldies in the Top 10, alongside the IE V singles. Martha has also

re-cut 'It's Raining Men' - which she recorded with Izora Bhodes as the Weather Girls. Her new partner is -RuPaul. It's not yet clear whether this ill get a UK release ... Slightly increased poort but lower chart positions are the

0 this week. The latter record was mber one in more individual DJ charts than any other record except 'Plastic eams' - two-thirds of those charting it

id it was their top disc - but it remains in very short supply, hence its number 30 position

and

ortunate lot of B

THE MOTHER OF ALL SWING II CLUB OUTS 97 - VOLUME 2 **100% SUMMER NUX 97** <u>20</u>

> BE SURE?" ERROL HEVRY & RICHIE CAN **TRACKHOW** CD1: MIXES BY DON-E, DAVID MORALES. **BUISIVE** ACAPELLA MIX & EX

CD/ 12" 25:8:97

mix adds the boom factor and some cheeky brass to be perhaps the stand-out version. Solid all round

THE PEOPLE MOVERS 'C-LIME WOMAN' (EYE Q)

This Greg Stickman track introduces the interesting idea of a Toronto drag queen doing a Nina Simone impression over a bouncy tribal house number with a backing chant of "freaky looking mother 1***er". Remixers are Farley & Heller (on very good tribal form and, in the dub, positively uplifting) and John Aquaviva (with a "freaky mother" techno wobbler). D&H

CRICCO CASTELLI 'BATUCADA SOUL' (S.I. PROJECTS) • • • • (HOUSE) Currently creating waves with his new 'Kult EP' (reviewed here a few weeks ago). Cricco Castelli now unleashes this equally impressive latino house instrumental with lots of jazzy plano and horns bouncing off the deep rolling bassline. There's just one mix on the single-sided promo, but Dino & Terry remixes are promised for the commercial release.

ABSTRAC 'ABSTRAC'S GROOVE' (ECHO DROP)

(ALTERNATIVE)

(HOUSE)

The Echo label's dance offshoot gets into gear with this very tasty two-tracker from Messrs IIs & Titus. The lead track cleverly combines laidback breakbeats with some sublime jazzy moments to make a very smooth, infectious groove. 'Stylus', on the flip, opens with a hypnotic plano line which is soon joined by more soft-stepping beats and jazzy tones. Excellent stuff. BR

DJ SWIFT 'DEMOLITION' (DUB PLATE)

(DRUM & BASS)

Another masterpiece from the Kool FM jock. Rolling drum beats swirl around a fat-sounding b-line, with excellent edits on the house breaks and a live sounding bass that is reminiscent of Hendrix's style. Proper funky business.

(BREAKBEAT) THE MAD DOG REFLEX 'THE KICKBACK' (KAHUNA CUTS) More mad breakbeat terrorism from the Mad Dogs, the guys behind Chemical Honey Records. The

SPRINGHEEL JACK



original mix of "Kickback" is way ahead of the other two tracks on the 12-inch and a big improvement on the earlier version that was floating around on tape a few months ago. The big big drums, farty noises, samples and some wicked synth lines make for a driving tune.

SPRING HEEL JACK 'HALE BOPP' (TRADE 2/ISLAND)

(DBUM AND BASS)

Having arrived on the scene a few years ago on the left side of the breakbeat genre, SHJ have moved slightly into the mainstream with more of a jump-up sound on their new album. This latest single is a transitionary track between the two styles and its laidback synths and mashed up beats gel perfectly. Doc Scott provides the flip remix. . .

DEEP SOUTH 'LEMON PUFF' (LOW PRESSINGS)

(HOUSE) Rocky and Clive Henry are turning out some of the best undiscovered house artists in the UK on their Low Pressings label, yet a lot of the media has not yet caught on to this. Deep South deliver a storming cut with plenty of funk and drive, nice vocal parts and solid musical content. This is perfect for those various mood swings, whether it's chilling at a barbecue or shakin' your thang on a Saturday night. Either way, not to be missed.

MAROON TOWN 'ARE YOU READY' (TOWNSHIP)

(BREAKBEAT) Brixton-based Maroon Town have evolved over 10 years and three albums from a ska outfit to a banging nine-piece live act putting out a heavy mix of breakbeat, ska, rap and dub. 'Are You Ready features a top club mix from DJ Trailerman while 'Sunset In Calcutta' is a haunting, Indian-tinged track, perfect for the growing Asian Underground scene. . . .

DJAIMIN & DJAYBEE FEVER (XL/SUNTUNE)

House hero Boris Dlugosch, fresh from 'Hold Your Head Up High', takes this Italo house import from Suntune and whips up another of his jazzy garage flavoured specials. Also on the mix is disco kid Joey Negro, although it's the Knowledge Dub mix which does a real Seventies throwback care of

alternativecuts

	PORTISHEAD' PORTISHEAD (GOL BEAT) No dumnies, a britilani follow-up LP
	NOST PAUL JASON FREDERICKS (OXIDE) Letitst soul from the Lewis family
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5	HIT 'EM WIT DA HEE' NISSY ELLIOTT (EAST WEST) Bitten fram Nelson, Dark
	"FARTH (VOL 2)" VARIOUS (GOOD LOOKING) More Legical Progressions, especially Bukern's "Cosmic Interlade"
	DRUGS DON'T WORK' THE VERVE (BUT)
	SUPER LEGAL ARICIA MESS (FAR OUT)
	"DIGITAL' GOLDIE AND KRS 1 (FFRR) Power like Emanuel Petil and Patrick Vierra
	PSYCRE RUCK (FATBOY SLIN REMIX)' PIERRE NERRI (PHILIPS) Walling to explode
	Compiled by gilles peterson

its Diana Ross 'Love Hangover' sample. Rob Tissera charges the whole affair up nicely for those who like their house a touch more assertive, but Boris is really the man when it comes to giving this Swiss DJ his best shot since 'Hindu Lover'.....

HOUSE TUNE OF THE WEEK

PROGRESS FUNK 'ABOUND MY BRAIN' (DECONSTRUCTION)

(HOUSE)

You know how some tracks, such as 'Is There Anybody Out There?' by The Bassheads, will go round the block twice and use every trick in the book to keep a crowd happy? Well, Italy's Chicco Secci, Mirko Limoni and Daniele Davoli clearly do and they have thrown everything into the Miami by Night mix of this tune. including: a Prodigy-strength breakbeat; cheeky snatches of 'Disco Inferno' strings: a booming bad-ass bassline, more filters than a Marlboro factory, Hardfloorbaiting acid twitches, and a Dillinger-Inspired vocal refrain of "I've got cocaine running around my brain". It's about as subtle as a lorry-load of Semtex. With the flipside mixes focusing on the huge rhythm and vocal loop, this single is going to be massive with everyone from househeads to the big beat crew. AB

MRS WOOD 'FEELS SO GOOD' (REACT)(HOUSE)

React is well on the case at the moment and it presents more than enough mixes of this on four pieces of vinyl. The lower profile remix 12 inch provides the two best versions - the KLM Dub, which cuts and repeats a hooky

urban_{cuts}

- MAGIC' D-INFLUENCE (ECHO) Uptomps, hip-pelosiss, party sons
- WE CAN GET DOWN (REMOX) MYRON (ISLAND) I don't need any excurs to put this in
- 1 GOT SOMEBODY ELSE (REMIX)' CHANGING FACES (EAST WEST) Barrying UK mix revises bis cal from Inst year
- SEXY CINDERELLA (REMIX) LYNDEN DAVID HALL (COULTEMPO) Airy certis from the bugs fure of the moment
- RAINCLOUD' LIGHTHOUSE FAMILY (WILEGARD) They're riding the r&b mainifears bine in fact they're driving the train
- YOU SHOULD BE MINE' BRIAN MCKNIGHT (MERCURY) Tetally smooth vocal contrasting with phat club mix II works
- MONEY TALKS' OST VARIOUS ARTISTS (ARISTACING) In a talking sign mets the a who's who is risk sheet ou Bany Millin Social with faith from
- DISTANT LOVER (REMIX) TARAL (NOTOWN) Tike II; Like Puba and II works on the dencefoor
- PUT YOUR HANDS WHERE EYES COULD SEE BUSTA RHYMES (EAST WEST) No's changed his flow on this dark but totally intervable track 4 SEASONS OF LONELINESS' BOYZ II MEN (POLYDOR) The new single from the Grammy wittners with Jam & Lewis on the production

- (GARAGE)

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URBAN CHÂRT

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RCA Epic East West Wildstar Puff Daddy Island LaFace Telstar Rhythm Series/Parlophone Universal MJJ/EPic Ris Restitionic Elektra Columbia Metown Universal Bad Boy Epic Columbia Broadway Universa JNE East West Satira East West RCA RCA WFA East West Jive Epic Indochiera

Motown

[commentary] by tony farsides SWV fight off strong

competition from MARIAH CAREY and MISSY FILIOTT to stay at number one for the fourth week while the highest climber - seize that man TIMBALAND - scorches 30 places up the chart to number seven with his production for TOTAL. 'What About Us' (from Babylace's film Soutfood). Meanwhile, Timbaland's own debut artist track, 'Up Jumps The Boogle' enters the chart off import sales at 26. Watch it rise. N-TYCE, DENOSH and BLACKSTREET all crack the Top 10 while LAURYN HILL'S 'Sweetest Thing' finally gets a full club mailout to see it straight in at number 15. JON B's 'Cool Relax' LP sampler comes in at 20 with the most obvious club cut beion 'Bad Girl'. Always good to see a reggae track in our chart: CHEVELLE FRANKLYN & BEENIE MAN reach 22 with the title track from the film 'Dancehall Queen'...Alonoside Puffy. those flexing their production muscle on MARIAH CAREY's 'Butterliy' LP will be Timbaland, DEVANTE SWING (who will produce a PRINCE composition called 'The Beautiful Ones', which will also feature DRU HILL and TREY LORENZ on vocais) and DAVID MORALES. More details have emerged of the new JANET JACKSON LP. The Velvet Rope', due out on October 6 and preceded by the single 'Got 'Till It's Gone' (out on September 22). Those who have heard the LP say it is more r&b orientated than 'Janet' although it does feature a cover version of Rod Stewart's 'Tonight's The Night'.



CLUB CUTS 97 - VOLUME 2 O THE MOTHER OF ALL SWING II

SURE?

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TRACKHOW

EXCLUSINE

D2: ACAPELLA MIX 8

CD1: MIXES BY DON-E, DAVID MORALES, ERROL

SUMMER

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vocal sample over a superb up-and-down hi-hat-driven percussion that works a treat; and the fierce Hard mix, which verges on mild techno but really goes for mix, which verges on mild techno but really goes for his treatming of with a fine intestious synth stab while still retaining the power throughout. Difficult to see which of the many available versions will make release – a very hard decision – E

MILESTONE 'I CARE 'BOUT YOU' (LAFACE) (SOUL)

The urban r&b world has gone movie soundtrack crazy and become just about the best source of hot new tunes. While 'Wen In Black' is still tresh in our minds – not only for Will Smith but also the incredible cut by The Roots featuring 'D'Angelo and Erykah Badu – here comes a track from the motion picture SoutBod.



(DRUM & BASS)

This group is actually a collaboration featuring Jo Jo and K-Ci from Jodeci and Babytaee himself on a typical Babyface penned/produced slick mellow soul affair with plenty of quality.

FUTURE FORCES INC 'TRITON' (RENEGADE HARDWARE)

The Future Forces crew carry on their dark and minimal brand of drum & bass with "friton". Heavy on the distortion on the kick, snare and everything else. The bass undergoes both torture and stretching, while the FX and eerie noises supply

NU-BIRTH ANYTIME



RELEASED AUGUST 25

ORIGINAL MIX AND NEW MIXES BY TUFF JAM. ANDY MOWATT, GANT, DANCING DIVAZ AND NUSH

AN UNDERGROUND CLASSIC, GIVEN A WICKED 97 FLAVO THE DREAN TEAM-(SPODNY, MIKEE B, & TIMMI MADIC)

WARABLE ON CO AND 12" ALS ES CO REL 35



the background. 'Saga', on the flip, keeps the Tyson punch in the beats, but has the help of the odd string sample to ease off the pressure when needed. . .

FLUKE 'SQUIRT' (CIRCA/VIRGIN) (HOUSE)

A triplepack no less but thankfully with much more than just endless remixes of the same track. 'Squirt' in its original Full Vox form is a kind of dubby breakbeat Beetbeart affair that bubbles without reall bolling over. The very moody Europpicolamix is more typically Fluke with its hammering beat and Whostyle organ runs and should generate the appropriate dancefloor mayhem. There's also an instrumental and a neat electro version from Steve Dub. Next up are mixes of the classic 'Slid'. Alongside the stunning PDFMONE original, are two mixes from Modwheel (aka Global Communications' Tom Middleton). The first is a 13-minute, psychedelically-tinged, deep house groove while his Hypogasmix is a more NY-flavoured, delicious instrumental. Completing the package are two tracks from the new Floke album 'Risotto' - the dubby, atmospheric 'Kitten Moon' and the funked-up rhythms of 'Amp'. Overall, an extremely tasteful package. . .

TECHNO TUNE OF THE WEEK

K-HAND 'THE ART OF MUSIC EP 1&2' (STUDIO K7)

(TECHNO)

Miss Kelli Hand is showing no signs of letting up with this superb double EP taken from her forthcoming long player. It has only been around six months since her last studio album, 'Ready For The Darkness', on Distance. Here Kelli serves up a different kind of dish from her last, using more traditional Detroit flavours but incorporating electro and some leftfield tracks. Highlights include 'Messenger', the acid-fuelled 'Drama' and the dark but funky 'Flash'. One of the best artists coming out of the motor city at the moment. Make sure to check her out. DM

VARIOUS 'BEING BOLSHI #1' (BOLSHI)

(ALTERNATIVE)

The big beat craze rolls on ... Here, three of Bolshi's top mayhem creators provide a tune each on a juicy sampler. Freewheelin' Franklin gets hot under the collar on the raw and feisty rhythm wrecker 'Rabid Punk', Snakebelt W Ville Rouge play it a little copler on the acidic, chugging beatfest that is 'One Flow' and Westway take a trip into the land of jazzy

....

FLUKE



one of Azuli's biggest sellers to date.

ZUM 'F.U.N.K.' (PHARM)

(AZULI) (HOUSE) This commercial Brazilian-house fusion from Italy was originally released over here on Ethos Mama back in June, when it was largely ionored except for a enthusiastic review in these pages. Now it is being rereleased on the strength of being one of the biggest tunes in Ibiza this summer. The original version mixes up Airtostyle percussion, cuica and whistles with Armand-style bouncy bass to crowd-pleasing effect. It is joined by a new, more intense Mount Rushmore remix that will anneal to the underground and should help the single become

vibes on the mellow 'Beast From The Fast'

LAGUNA 'SPILLER FROM BIO'

(ALTERNATIVE)

The origins of this latterday P-Funk pasarteeee workout are clouded in mystery, but it is convincing enough to please all but the most discerning Funkin' Pussy follower. A more contemporary twist is provided by label-owners, Sure Is Pure, who pile on the disco percussion, four-to-the-floor beats boogle basslines, funky flutes, barking dogs and Hugo Montenegro 'Dizzy' samples to good effect. Elsewhere on the double 10 inch promo, Waiwan serves up some futuristic space funk while Grand Central's Only Child sticks closer to the Bootsy and Funkadelic vibe of the original with lots of squelchy bass and the vocoders working overtime.

R.O.C. 'DISCOUNT US' (VIRGIN)

(ALTERNATIVE)

This doublepack leaves off the band's original composition; out of the whole package the mixes to head for are the two Atlas breakbeat workouts and Nicky Holt's Balearic touch. Atlas take small



BEST OF THE ALBUMS

VARIOUS 'UNDERGROUND GARAGE FLAVAS (PPEAKDOWN) (GARAGE)

Freek FM's DJ EZ mixes up 12 speed garage and "rappage" tracks from the likes of A Baffled Republic. Gant, Anthill Mob and Melissa Bell on a compilation that represents a substantial slice of the UK underground's producers and labels.

VARIOUS 'MINDBENDING NUGGETS - THE LAST (ALTERNATIVE) PIECE' (CRATE SNATCHER)

In the overcrowded market for beats compilations, the 'Nuggets Of Funk' series stands head and shoulders above the rest. They have given us the most obscure ectectic, trippy and funky selection of vintage beats. which have been widely sampled by hip hop's finest. No stone has been left unturned in the worldwide search for the perfect beat: easy listening swingers, wigged-out Seventies experimentalists, hippies, folkies, lazz mastere and soundtrack composers are all considered fair game. While this latest set does not contain anything as revelatory as 'EVA' or 'Three Is A Magic Number', it does boast a freaky version of 'Come Together', the fabulous flutey funk of Jean Francis Engel's 'Knitting' and plenty of other rare delights, including a generous sprinkling of bonus breaks and samples. . . .

VARIOUS 'FRENCH FRIED FUNK' (SLIP'N'SLIDE) (ALTERNATIVE)

The dance compilation racks are currently overflowing with a bewildering array of French compliations. The safest choice has always been the eclectic 'Source Lab' series, now up to Vol 3 and still going strong. However, this new double CD set featuring mixes from Erik Run (aka Daphreephunkateerz) and Ivan from Rough Trade's Paris shop is a very strong contender. Bringing together the old, the new and the exclusive, the mixes range from downtempo head nodders, from the likes of DJ Cam and Mozelsi, as well as uptempo floorfillers, such as I Cube's 'Disco Cubism' and the house mix of Air's 'Modulor' Look out for a triple vinyl version and a desirable onesided promo of an exclusive mix of Playin 4 The City's 'Orbit'.

VARIOUS 'X-MIX: TRANSMISSION FROM DEEP SPACE RADIO' (STUDIO K7) (TECHNO) Alming to recreate the vibe of his legendary mid-Nineties

WGPR 107.5 Deep Space Radio shows, Kevin Saunderson conjures up a 60-minute-plus transmission featuring cosmo-funk from E-Dancer, Jark Proppo and 69 as well as "jingles" from Juan Atkins and DJ Minx. As ever, the longform visuals play an integral part in the Xmix series.

JAZZ IN THE HOUSE 4 (SLIP 'N' SLIDE) (HOUSE)

This James Ingle/Phil Asher-compiled 11-tracker comfortably continues the jazz and house fusion with contributions from A Man Called Adam, Bah Samba, Disorient and the more familiar sexy-saxy All That Jazz featuring Yavahn

VARIOUS 'DANCE NATION 4' (MINISTRY OF SOUND (POP DANCE)

After settling his differences with the Ministry, Boy George returns alongside stalwart Pete Tong for the latest double-CD bonanza. George energises with BBG, Age Of Love, Naka & Amen while Tong opts for the chunky and bumpy with Ultra Nate, Double 99 and Bobby D'Ambrosio. • • • лн

VARIOUS 'DESERT ISLAND MIX' (V2) (ALTERNATIVE)

Gilles Peterson and Norman Jay translate years of experience into an unbeatable aural experience. Giles Includes Juryman, Blaze & Roni Size while Norman starts with his signature tune, "Windy City', moving through Hall & Oates, B.T. Express and Nerissa

JH.

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tayed at number one. This week i er 13% of its points but plummets insequence of the fact that the top he chart is quite strong this week. 'Bitch' is another casualty, falling pite a 23% increase in support. A o club hit when first released last ut not serviced to pop locks then. NE's 'Offshore' got lost in the pre-as crush. Remixed for '97 - with a ime and a credit for collaborators CIRCLE - it is still a huge upfront oving 5-4 this week. And, leaving chance, it has now been serviced umping 6-1, narrowly beating off OD and 2 EIVISSA, although both aining fast, and either could take eek...Meanwhile, another of those hits - RICKY MARTIN's 'Maria' rt's highest new entry, debuting at ould decline as early as next week, as DJs have already been serviced her recording of the song, this one lot RAY BANDERAS...Breakers just ide the chart include PETTY PAUL, A, KALVIN, TIMOTEE, SIMONE JAY

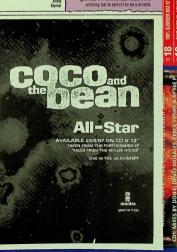
[commentary] by alan jones

> upport for GINA G's me Love' halved but

and AQUA, a four-piece Danish group whose debut UK single is "Barbie Girt". Sung in a similar style to that of Danish compariot Whigfield, Aqua's tribute to Ken's doll of a girtfriend will have serious music lovers wincing but is certain to be a smash.

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THE ULTIMATE MUSIC VIDEO	Featuring
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THE MOTHER OF ALL SWING II **XUB CUTS 97 - VOLUME 2** 19 20

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TRACK'HOW

ACAPELLA MIX ä

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	ver last week	Bulleted titles are those with the biggest sales gains over last week	🛉 Bullet
	RCA	28 40 OUTLAW Olive	28 40
	Island	REPRESENT Soul II Soul	339
	Logic	CALL ME Le Click	38
	China	WHAT A BEAUTIFUL DAY Levellers	24 37
	Atlantic	NOT TONIGHT Lil' Kim	27 36
	Nude	FILMSTAR Suede	9 35
	nd The Papas MCA	CALIFORNIA DREAMIN The Mamas And The Papas	26 34
	XL Recordings	YOUR FACE Slacker	E 33
	Mercury	LITTLE PINK STARS Radish	₿ 32
-	East West	THE SUN RISING The Beloved	31
	Mushroom	ALL ABOUT US Peter Andre	20 30
	Universal	DEEP IN YOU Livin' Joy	17 29
	Multiply	ECUADOR Sash! featuring Rodriguez	23 28
-	All Around The World	THE MIND OF THE MACHINE N-Trance	15 27
	Mercury	BLACK EYED BOY Texas	19 26
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LIKE

CD1: MIXES BY DON-E, DAVID MORALES, ERROL HENRY & RICHLE P THE BRILLIANT FOLLOW UP TO THE TOP 40 HIT 11'S ALRIGHT RELEASED: AUGUST 25 AVAILABLE ON CD1, CD2, CASSETTE & 12-INCH SINGLE

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CD2: ACAPELLA MIX & EXCLUSIVE TRACK'HOW CAN'I BE SURE?"

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- NOW THAT'S WHAT I CALL MUSIC! 37 BAVAGAAN 3
- PETE TONG ESSENTIAL SELECTION -SUMMER 97 4
- THE GREATEST DANCE ALBUM EVER MADE 2
- BEST LATINO CARNIVAL IN THE WORLD. EVER! Majorbul
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35	35	35 MIDDLE OF NOWHERE Hanson	Merou
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25	37	25 37 BEFORE THE RAIN Eternal	1st Avenue/EN
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INTERNATIONAL FOCUS

US CHARTWATCH

Former RMfreelancer Morrissey is quintessentially British, Nevertheless, he has a large and fanatical following in America, and could be on the verge of his second hit single there, with Alma Matters currently bubbling under the Hot too. Airplay for the single helped his Maladiusted album to salt more than 18 600 copies in its first frame, enough to gain a number 61 debut on the album chart this week. Beleased on Island in the UK, it's Morrissev's debut Mercury album Stateside, and represents a slight ent on the number 65 peak of his last album, 1995's South Paw Grammar, His highest placing so far came in 1994 when Vauxball And I reached number 18 but his biggest seller - and only gold disc - is Viva Hate, which has sold more than 700,000 copies wolly devite reamon at a stored ARI chart neak

Spice Girls' Spice album sold rather more copies – 119,550 – lisat week, and clinbs 5-4, as this girls capitalise on having simultaneous this imgles with Say YouTi B o There – down amgrianity 23-24 with more them 750,000 sales to date – and 2 Become 1, which adds new ainplay and increases its sales but holds at number five, as its main rivals are also in the ascendancy.

The Spice album has spent its entire 28-week chart run in the Top 10. The only current album to reach even half that figure is Hanson's Middle Of Nowhere, which has clocked up 15 consecutive weeks in the upper echelon.

At the top of the singles chart, FII Be Missing You finally capitulates after 11 weeks at



number one, ceding pole position to Mo Money Mo Problems. Both records feature Pulf Dedgy, who thus becomes one of a select group of artists to replace themselves at number one.

-Metricolity Mo Problems is only the sitth single to reach number one in America this year, and four, of https://www. label-quite a feat considering The Table veen into 1397 without a number one to its name. The last label to enjoy its first Journumber one hits in the setting year was Actowur, way back in 1984, s.a. Bad Bay is in exaited company.

Monaco's What Os You Want From Me? continues to gain ground on Top 40 radio, and is nearing the Hot 100 but Dasis' D You Know What Mean? is not performing as expected, with airplay lendary beginning to evaporate ahead of the track's release as a single. Itel from its airplay chart peak of 48 to 53 last week, and is generally regarded as 'too long' by the more mainterem tatilone.

The other Hot 100 Brits are: Mark Morrison (15-17), Sneaker Pimps (51-49), Bee Gees (49-54), Liss Stantfield (14-74), Depeche Mode (68-76) and U2 (73-93). Alan Jones

UK WORLD HITS

The MW guide to the top British performers in key markets (chart position in brackets)

FRANCE

ī	IS TH DREAMING OF YOU	-
	Worlds Apart	EM
ī	(25) WHO DO YOU THINK YOU ARE	7
	Spice Girls	Virgie
ã	(27) YOU MIGHT NEED SOMEBODY	(
	Shola Ama	WEF
ī	NO YOU'RENOT ALONE	
	Olive	RCA
ŝ	ISTI JUST BECAUSE YOU FEEL	
	Stunk Arensie	Virgin
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GERMANY

0.0	I WANNA BE THE ONLY ONE	
	Eternal	EMI
im	YOU MICHT NEED SOMEBO	07
	Shels Ama	WEA
(21)	TIME TO SAY GOODBYE	
	Sarah Brightman/A. Bacelii I	East West
(42)	YOU'RE NOT ALONE	
	Glive	RCA
(44)	BETTER SWEET SYMPHONY	
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NETHERLANDS

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	Spice Girls	Virgi
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\$ 120	INSOMNIA	
	Faithlast	Festiva

AUSTRIA

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034	HEDDNISM	
	Sharik Amensia	Virg
(72)	LOVE SHINE A LIGHT	
	Katrina & The Waves	WE
1385	BEMEMBERME	
	The Blue Boy	Roug
143)	D YOU KNOW WHAT I MEAN	1
	Oasis	Creatic
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SWEDEN

1	186	I WANNA BE THE ONLY ONE	
		Etemat	EMI
Ż	0.2	BITTER SWEET SYMPHONY	-
		The Verve	Hat
3	04	D'YOU KNOW WHAT I MEAN?	
		Oasis C	reation
4	(25)	MAMA/WHO DO YOU THINK YO	U ARE?
		Spice Girls	Virgin
5	64	LOVE SHINE A LIGHT	-
		Kotrine & The Waves	WEA

ARTIST PROFILE: DAMAGE

Despite Mark Morrison's huge success, Billboard's Hot 100 chart is proving to be somewhat elusive when it comes to almost every other black British act this was?

But there has been one exception during 1997 – Damage, who are now looking to capitalise on the promising number 80 peak of Lowe II Lave with their version of Wonderful Tonight which made number 16 in America for Eric Clapton in 1978.

Hopes are running high for the quintet with Critique Records, which signed them to a five-album deal for the US earlier this year on the strength of their UK success. And similar faith in the group is shared by Critique's distributor BMG which gave them a special welcome during the company's ation in New distribution conv York in July, As Dick Miller, ernational manager of their UK record company Big Life, notes, "They were the only band invited on to the BMG boat. which sailed around Manhattan Harbour, and they did a full 40minute net Such is the strength of the

Such is the strength of the honegrown R&B market in the States, that trying to break America for an overseas R&B act is always tough going. "Americans are very protective of their own music and there are very few British bands breaking through big later right now," says Miller. "But with people like Soul II Soul previously and Mark Morrison now it shows it can be done."

While Damage are still biding their time in the US, in the Far East they are already proving their worth with Forever reaching number one in



Indenesia and Singapore and their album shipping gold there. The band, who are currently visiting the Far East on a threeweek promobional trip. have a far said more than 100,000 a dhums ecross the region. They Far East is perfect for this type of act, the says. They love by bands and ballads. The Backstreet Boys are huggly successful there and we're trying to follow that noute."

Success is also building nicely in Australia where sixmonths of hard promotional work has finally paid off with the single Forever currently in the top 20. Following their Far East trip the group will be heading off Down Under for the first time, which will take in an appearance on television's Hey

Hey It's Saturday. They are then returning to the UK for a break, but are preparing to go back to the US where their album was issued last month.

Paul Williams

1	TRACKWATCH:
	DAMAGE
I	Single Forever in
I	Australian top 20
I	Combined Far East album
I	sales more than 100,000
	 Album gold status in
1	Singapore
	 Preparing for US release
	of Wonderful Tonight

THE PEPSI CHART

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	1	1	MEN IN BLACK Will Seath (Columbia)	21 1
	2	2	TUBTHUMPING Churcherwareha (EMI)	22 2
10		24	YOU'RE THE ONE I LOVE Sools Area (WEA)	23 1
	4	3	TLL BE MISSING YOU Put South & Fren Brans from 1121 (Red Bayl	24 2
	5	5	FREED FROM DESIRE Carls (Big Life)	25 🛄
	6	4	ALL I WANNA DO David MIEA	26 1
ß	,		NEVER GONNA LET YOU GO Tina Moore Operioas	22 3
	8	6	EVERTEDDOY (BACKSTREET'S BACK) performer Days Lives	28 3
	9	1	MO MONEY MO PROBLEMS Motorious Bits (Bod Boyl	29 2
	10	SIA	QUEEN OF NEW ORLEANS Jon Bon Joni (Mercury)	30 7
	11	8	BITCH Manadan Brookes (Capitol)	31 :
	12	11	BLACK EVED BOY Texas Mercury	32
	13	13	EVERYTHING Mary J. Bigs INCA	33 1
	14	12	FREE Una Note (AM.P.M)	34 3
	15	10	C U WHEN U GET THERE Loofe (Tommy Bag)	35 2
	15	35	MY FATHER'S SON Corner Reaves Brooklyn Furli Claistard	36 3
	17	15	PICTURE OF YOU Boycose (Polydor)	37 🗖
	18	54	D'YOU KNOW WHAT I MEAN? Data (Director)	38 1
	19	31	TELL ME IS IT TRUE (040 IDep from redunal)	39 🗖
	20	U	I WANNA BE THE ONLY ONE Exercit Featuring Beter Wiress (DAT	40 1

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ž	H.	Title Artist	fLabe0
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22	21	YOUNG HEARTS RUN FREE Kyrn Massile	(EMI)
23	15	YESTERDAY Wet Wet	Procioes
24	20	BLINDED BY THE SUN Senterons	(Dellac)
25	NEW	JUST FOR YOU IN People (D	ceonatriaction)
26	13	BITTER SWEET SYMPHONY Veve	(Not
27	ж	HONEY Mariah Carry	(Columbia)
28	25	WHAT A BEAUTIFUL DAY Levelors	(Drins)
29	28	WHERE HAVE ALL THE COWBOY'S COME? Inch to	r (Watter dess)
30	35	A CHANGE WOULD DO YOU GOOD She	n Crow (ASM)
31	9	FILMSTAR Sunde	Okadici
32	174	SUNCHYME Outo	Kernell
33	35	TLL BE THERE FOR YOU Renteands	(Batora)
34	33	DO YOU KNOW (WHAT IT TAKES) Poly	IRCA)
35	33	ALL ABOUT US Peur Andre	[Mushsoon]
36	22	DEEP IN YOU Drive Jay	01(1)
37	NIN.	WHERE'S THE LOVE Warrow	Mercuryl
33	22	ALL OUT OF LOVE on	(Epic)
39	100	TRAVELLERS TUNE Doesn Offer Score	INCH
	-	THE RAIN (SUPA DUPA FLY) Was "restricted and "	

VIRGIN RADIO CHART

	1	Ee E	Title Arizt	0001.0	
ħ	1	370	BE HERE NOW Oasis	(Creation)	
	2	1	WHITE ON BLONDE Texas	(Mercury)	
	3	2	OK COMPUTER Radiatored	(Parlaphane)	
	4	5	BLURRING THE EDGES Meredith Brooks	(Capited)	
	5	4	DO IT YOURSELF Soubarses	(Cotien)	
	6	3	SHERYL CROW Staryl Draw	(ASM)	
	1	3	POP to	(Island)	
	8	,	HEAVY SOUL Faul Weber	DelDisca Talandi	
	9	13	(WHAT'S THE STORY) MORNING GLORY	Gasia (Dreasion)	
	10	8	COME FIND YOURSELF fun Levis' Crimin	Ha (Chrysalia)	
	11	8	MALADJUSTED Mentaney	(Island)	
	12	13	TRAVELLING WITHOUT MOVING Jam	esqual (Sany SE)	
	13	13	DESTINATION ANYWHERE Jon En Jon	ri (Mercuryi)	
	14	17	BLUR Bur	Fead/Parlophore)	
	15	п	STOOSH Shank Avansis	One Little Indiana	
	16	ч	OLDER Grorge Michael	(Virgie)	
	17	14	OCEAN DRIVE Uphthese Family (N	Ad Card, Polyder	
	18	15	VANISHING POINT Prime Screen	(Creation)	
	19	12	ALISHA RULES THE WORLD MINT AT	us Odercand	
鹊		ю	DEFINITELY MAYBE Dasis	Consticut	
© CIN.					

â	15 E	Tale Anist Eubel
21	26	ODELAY Book (Getter)
22	21	MOTHER NATURE CALLS Cost (Polyder)
23	18	THE BENDS Raciohead (Partophone)
24	29	EVERYTHING MUST GO Manie Street Proventers (Epic)
25	20	JAGGED LITTLE PILL Alonia Monipsette (MannektyReprint)
26	31	GLOW Real (Sury SI)
27	29	COMING UP Sende Platel
28		BECURRING DREAM - THE VERY BEST OF Condet Name (Code)
23	R.	THE JOSHUA TREE U2 (Mand)
39	38	THE COLOUR AND THE SHAPE Foo Fighters Present
31	24	BLUE IS THE COLOUR The Beautiful South (SalDiscil
32	23	TELLIN' STORIES The Charlenets (Boggers Bargard
33	R	GREATEST HITS Simply Red East West
34	ATK.	THE BAND The Band Shaperd
35	22	REPUBLICA Republics (Decomposition)
36	27	THE BEST OF Rok Dylas ICcumbial
37		K kala Shakar Kola-bid
38	35	GUNS IN THE GHETTO USAD ADEP International
39		BECOMING X Snusbar Pings (Desnite)
40	25	GRACELAND Paul Since Otherse Prov

R&B SINGLES

-	test	Tite	Atist Internet
1	1	MEN IN BLACK	Lide Call, ND, (Distributor)
1	÷.,	YOU'RE THE ONE I LOVE	Columbia - (SM)
	_	FIL BE MISSING YOU	
3	2	NEVER GONNA LET YOU GO	Pull Daddy & Faith Exers Pull Daddy/Aceta 74221499001 (BMG)
4	_		Tina Moore Delinious 74321511051 (BMG)
5	3	MO MONEY MO PROBLEMS	The National & Electricity Public Balance Automatics (2002) (2002)
6	-	MY FATHER'S SON	Conner Resves Wildster 12XWILD 1 (W)
7	4	EVERYTHING	Mary J Blige MCA CD:MCST0 46099 (BMG)
8	-	THE RAIN (SUPA DUPA FLY)	Missy 'Misdemeanour' Elliott East West E 3919T (W)
9	-	4 PAGE LETTER	Asliyah Atlantic AT 0010T (W)
10	5	C U WHEN U GET THERE	Costin featuring 40 These Torany Boy CD:TBCD 785 (V/DISC)
11	-	CRUSH	Zhane Motown CD:5714712(F)
12		REPRESENT	Soul It Sout Island 121S (68 (F)
13	6	YOU BRING ME UP	K-ci & Jojo MCA MCST 48057 (BMG)
14	7	NOT TONIGHT	Lil' Kim Atlantic AT 0007T (W)
15	9	GOTHAM CITY	R Kelly Jive JIVET 428 (P)
16	8	DO YOU KNOW (WHAT IT TAKES	Robyn RCA 74321505931 (BMG)
17	10	I WANNA BE THE ONLY ONE	Eternal featuring BeBe Winens EMI CD: CDEM 472 (E)
18	11	TOSS IT UP	Makaveli interscope INT 95521 (BMG)
19	14	HISTORY/GHOSTS	Michael Jackson Epic CD 6847962 (SM)
20	15	HYPNOTIZE	D'Influence Echo ECSY 41 (V)
21	16	TRIUMPH	Wu-Tang Clan featuring Cappadonna Loud 74321496781 (BMG)
22	17	G.H.E.T.T.O.U.T.	Changing Faces Atlantic AT 0003T (W)
23	12	THE JAM EP	A Tribe Called Quest Jive JIVET 427 (P)
24	18	HOW COME, HOW LONG	Babylace featuring Stevie Wonder Epic CD:6846202 (SM)
25	21	I BELIEVE I CAN FLY	BKelv Jive JIVET 415(P)
25	13	WHO YOU WIT	JavZ Dwest W0411T (W)
20	13		
-		SAY NOTHIN'	
28	_	LOVE LADY	Damage Big Life CD:BLRDA 137 (P)
29	24	ALL THAT I GOT IS YOU	Ghostface Killah Epic 6646846 (SM)
30	27	YOU MIGHT NEED SOMEBODY	Shole Ama Freakstreet/WEA - (W)
31	25	YOU ARE THE UNIVERSE	The Brand New Heavies (frr BNHX 9(F)
32	23	LOOK INTO MY EYES	Bone Thugs-N-Harmony Epic 6647866 (SM)
33	22	LUCHINI AKA (THIS IS IT)	Camp Lo 'ffrr FX 305 (F)
34	23	HYPNOTIZE	The Notorious Bild Pull Daddy(Arists 74321466411 (BMG)
35	30	REMEMBER ME	The BlueBoy Pharm 12PHA8M1 (TRC/BMG)
36	-	CAN WE	SW/V Jive JIVET 423 (P)
1	38	TWISTED	Keith Sweat Elektre EKR 223T (W)
38	33	I DON'T WANT TO	Toni Braxton LaFace CD:74321468612 (BMG)
39		HARD TO SAY I'M SORRY	Az Yet LaFace/Arista 74321481481 (BMG)
40	34		Joe Jive JWET 410 (P)
D CIN	. Con	npiled from data from a panel of independ	dents and specialist multiples.

_	Last Trie	Artist Lobel Car. No. (Distributor)
8 1	MEVER GONNA LET YOU GO	Tita Moore Delinious 74321511051 (BMG)
2	LOVE COMMANDMENTS	Gisele Jackson Menifesto FESX 28 (F)
3	T YOUR FACE	Slacker XLRecordings X0,T 87 (W)
4	DOST MODERN SLEAZE	Sneaker Pittips Clean Up CUP 038 (V)
5	SATISFIED (TAKE ME HIGHER)	H20 AM.PM 5823251 (F)
6	THE SUN RISING	The Beloved East West EW 122T (W)
7	CC BLUE	Way Out West Deconstruction 74321477511 (BMG)
8	THE RAIN (SUPA DUPA FLY)	Missy 'Misdemeanour' Elliott East West E3919T (W)
9	A LONDON THING	Scott Garcia U'ground Connection UC 01 (ALP)
10	16 SOMETHING GOIN' ON	Todd Terry Manifesto FESX 25(F)
11	m PROPHASE	Transa Perfecto PERF 147T (W)
12	10 BELO HORIZONTI	Heartists VC Recordings VCRT 23 (E)
13	WISH TONITE/LONELY	Corrina Joseph Atlantic Jaxx JAXX011 (V)
14	III 4 PAGE LETTER	Azliyah Atlantic AT 0010T (W)
15	CO REPRESENT	Soul II Soul Island 12/5 668 (F)
16	BUSY CHILD	Crystal Method Sony S3 CM 2 (SM)
17	17 GET UP! GO INSANE!	Stretch 'n' Vern presents Maddog ftrr PX 304 (F)
18	4 MORE BEATS & PIECES	Cold Cut Ninja Tune ZEN12 58 (V)
19	2 SANDMAN	The Blue Boy Sidewalk 12SWALK 001 (P)
20	T PHATTY'S LUNCHBOX	Mekon Wall Of Sound WALLT032 (V)
21	11 HYPNOTIZE	D'influence Echo ECSY41(V)
22	WAVE INTRUDER	Sait Tank ffr FX 307 (F)
23	THAT ELVIS TRACK	Sol Brothers Fresh FRSHT 61 (3MW/SM)
24	28 DANCING IN OUTER SPACE (MASTERS AT WORK)	Atmosfear Disorient Recordings SUSHI (65(RTM/DISC)
25	18 MAGIC CARPET RIDE	Mighty Dub Katz ffrr FX 306 (F)
26	14 MOMENT OF MY LIFE	Bothy Olkenbroine Restaring Michelle Ministry Of Source W25 (2) OMy SNA
27	5 HOME	Chakra WEAWEA 115T (W)
28	24 FLOWTATION	Vincent De Moor XL Recordings XLT 89 (W)
29	6 CLOUDS	Source XLRecordings XLT 83 (W)
30	3 ROCK THE BELLS	Kadoc Manifesto FESX 30 (F)

DANCE SINGLES

DANCE ALBUMS

Ris	Last	Tole	Artist	Label Car. No. (Distributor)
1	NEW	NEW FRONTIERS EP	OJ Hype preserts Ganja Kru	Parcusia 34321501001/- (P)
2	7	THE FAT OF THE LAND	The Prodigy XL Recordin	gs XLLP 121/XLMC 121 (W)
3	3	PETE TONG ESSENTIAL SELECTION - SUMMER 97	Various	PolyGram TV -/5538864 (F)
1	1	NO WAY OUT	Put Baddy & The Family Put Daddy	1.1:53 78612730121(78617730134 (BMG)
;	arw.	MILIGHT	DJ Krush	Mo Wax NW 077LP/- (V)
	5	RELEASE SOME TENSION	SWV RCA 74321	493161/74321493164 (BMG)
	4	TUFF JAM PTS UNDERGROLWD FREDJENCIES - 1	Various Satellite 74321	494571/74321494554 (BMG)
1	2	ALL THAT I AM	Joe	Jive HIP 183/HIPC 183 (P)
1	RE	THE RAIN (SUPA DUPA FLY)	Missy 'Misdemeanour' Bliott	Elektra CD:EA 62062 (Import)
10	TE .	SHARE MY WORLD	Mary J Blige	MCA -MCC 11519 (BMG)

SPECIALIST CHARTS

THECITY

As part of Music Week's coverage of the event in Glasgow, our September 27 issue will contain a pre-convention special.

The guide will reach everyone attending the conbention over the course of the five days.

You will also reach Music Week's regular readers, as copies of the guide will be distributed in Music Week prior to the event.

Make sure your company has the highest possible profile at the UK's international music convention, by advertising in this special issue.

For further details call the Music Week Sales Department on 0171 620 3636

Issue Date: 27 September '97 Booking Deadline: 5 September '97 Copy Date: 10 September '97

VIDEO

MUSIC VIDEO

								Hollweed Pictures 0971893	1 1	Shice Chara Shice-Onicial Aneo Actinto 1 Andra (65534
P	it I	last	Arrist Ethe	Lebel Cet No	16	17	FROM DUSK TILL DAWN	Astrian AST1044	2 8	OASISThere & Then SMW 2020077
			101 DALMATIONS	Walt Disney 0610414	17	1210	LETTERLAND - THE STORY	Warner Home Video S015075		MICHAEL MCHSON/History On Film - Wolome & SMIFED: Strate
;			HOMEWARD BOUND	Walt Disney 0218312	18	14	FRIENDS - SERJES 1 - EPISODES 1-4	Free Video 83525	4.4	EVIS PRESLEVEN'S - The Steat Performance Hieroney & MIRCON
			SPICE GIRLS:Spice - The Official Video - Volume 1	Virgin VC0834	13	11	DUNSTON DHECKS IN	Warner Home Video S015102		SPICE GIRLS Spice Power (unsufficised) Visual VS.0178
÷			PHENOMENON	Touchstone D471872	23	13	FRIENDS - SERIES 2 - EPISODES 9-12	Fox Video 89955	5.6	BACKSTREET BOYS:Live In Concert Jive 2021
5			FRIENOS - SERIES 2 - EPISODES 13-16	Warner Hame Video S015103	21	15	THE TRUTH ABOUT CATS & DOGS	CIC Video VHR4272		ERIC CLAPTON Line In Hyde Park Warner Masic Vision 758558882
			FUPPER	CIC Video WRI941	22	3	STAR THEK DEEP SPACE NINE - VOL 5.1	Columbia Tristar CVR33220		ELVIS PRESLEY.That's The Way It is MGM/UA SOCIATE
			BABYLON 5 - VOLUME 25	Warner Home Video 3014985	23		ANDRE	Web Disney D610058		LINE CAST RECORDINGLIES Miserables In Concert Video Difection 102628
i i			FRIENDS - SERIES 2 - EPISODES 17-20	Watter Home Wdeo S015105	24	19	THE HUNCHBACK OF NOTRE DAME			ELVIS PRESLEY. The Lost Performances MGM/UA SIE2759
		2	FRIENDS - SERIES 2 - EPISODES 21-24	Watter Home Video 9015106	25	16	FRIENDS - SERIES 2 - EPISODES 1-4			ELVIS PRESLEYEIvis On Tour MGM/UA SISCIST
10		ii .	BARNEY - BARNEY'S SENSE-SATIONAL DAY	PolyGram Video (1466303	25	20	FRIENDS - SERIES 1 - EPISODES 5-8	Warter Home Video S015075		MICHAEL FLATLEYLord Of The Dence WL-G1880
		2	ALASKA	Columbia Trister OVR74583	27		101 DALMATIONS	Walt Disney 0212632		JON BON JOV: Destination Anywhere Polyfram Wee (4931)
12		10	CHILDRENS PLAYSCHOOL FAVOURITES	Video Collection VC1443	28		ASSASSINS	Watter Home Video S013967		BILL WHELAN Riverdance New Show Video Collection VIEWS
13			DUMB AND DUMBER	First Independent WA30618	23		UNDER SIEGE 2	Warner Home Video 9013885		BILL WHELAN: Riverdance-The Show VCI VOSOL
14		1	STAR THEK VOYAGER - VOL 3.10	CIC Witeo WHB4031	30	23	STARGATE	PolyGram Video GL051792	15 13	BILL WHELPAR: INVENDENCE-THE SHOW VLI 105/31
15		12	FRIENDS - SERIES 2 - EPISODES 5-8	Warner Home Video S015082	00	IN			© CIN	

INDEPENDENT SINGLES

This	Last	Tide	Arast
1	2	C U WHEN U GET THERE	Coolio Feat 40 Thevz
2	5	FREED FROM DESIRE	Gala
3	1.00	FILMSTAR	Suede
4	4	WHAT A BEAUTIFUL DAY	Levellers
5	1	EVERYBODY (BACKSTREET'S BACK)	Backstreet Boys
6	12.92	A THOUSAND TREES	Stereophonics
7	7	D'YOU KNOW WHAT I MEAN?	Oasis
8	3	ALL ABOUT US	Peter Andre
9	20.10	SANDMAN	Blue Boy
10	6	ANTHEM	Wildhearts
51	10	GOTHAM CITY	R Kelty
12	107	CRASH	Feeder
13	11	HYPNOTIZE	D'Influence
14	9	MORE BEATS & PIECES	Coldcut
15	8	BEST REGRETS	Geneva
16	100	THE JAM EP	A Tribe Called Quest
17	110	OPTIMISM	Midget
18	13	ELECTRICITY	Spiritualized
19	100	ANSWER MY PRAYER	Danny Cambell
20	12	LOVE LADY	Damage
00	N		

Las (sector) may Bcy TCDSS (VDIsc) Big Life BLDDSS (VDIsc) Big Life BLDDSS (VDIsc) Neek VDDSCD (MV/V) Chains WORC2080 (V) JC VDISCO (MV/V) Carshoo CESSCD (V) Marchacom MUSICO (V) Eche CSCD04 (V) Eche CSCD04 (V) Eche CSCD04 (V) Eche CSCD04 (V) Redarcsogn FACOSSI (V) Redar Scogn FACOSSI (V) Redarcsogn FACOSSI (V) Redarcsogn FACOSSI (V) Bedarcsoft FACOSSI (V) Jacksoft WW/CD16 (F) Decisional SPIRTO2201 (V) Jacksoft WW/CD16 (F) Decisional SPIRTO2201 (V) Jacksoft WW/CD16 (F)
Big Life BLEDTS DY Nede XUD3CO (MWV) China WOKCO288(P) Jieu JWCD65 (P) V X WISTOBOL DY Cesalan CRESCO2505 (MWV) Manhrosen MUSISCO (P) Sidewalk, CDS/MALKO1 (P) Life Mathoum MUSISCO (X) Echa ESCD01 (V) Echa ESCD01 (V) Echa ESCD01 (V) Neira Time ZENDOSSI (V) Neira WUD31CD1 (MWV) Jeu JWCD021 (P) Decisated S/RMT072CD1 (V)
Rede AUD33CD1 (JMWV) China WOKC02800 (P) Jive JMEC0480 (P) V2 WHS104630 (P) Stefanic CRESC02058 (IMW/) Matheman MUSHCD (P) Jive JMEC0480 (P) Like DSCD04 (P) Like DSCD04 (P) Like DSCD04 (P) Like DSCD04 (P) Die JMEC0420 (P) Rederscept TMVCD84 (P) Desicated SPRT072201 (V)
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Creation CRESCD236 (JMV/M Mashroom MUSHSCD (P) Sidewalk COSWALKOU (P) Jwa JWEDO 263 (P) Eche ESCD02 (V) Eche ESCD02 (V) Ninja Tune ZENCDS36 (V) Ninja Tune ZENCDS36 (V) Jwa JWECD27 (P) Redarscepe TINYCD54 (P) Decisated SPIRT012CD (I)
Mushroos NUSHSCO (P) Sidewalk CDSVALKOO (P) Mushroos MUSHSCOX (P) Live JIVECD23 (P) Eche ESSCD42 (V) Eche ESSCD42 (V) Ninja Tune ZENCD538 (V) Ninda NUBISTOO (JIXVV) Jive JIVECD27 (P) Redarscope TINYCD54 (P) Decisated SPIRTOIZCO (V)
Sidewalk CDSWALK00 (P) Mutheom MUSHCD02 (P) Jive JWFCD02 (P) Eche ECSCD42 (V) Eche ECSCD42 (V) Ninja Tune ZENCD538 (V) Nude NU031CD (JMWV) Jive JWECD42 (P) Rederscepe TINYCD54 (P) Decisated SPIRT022D1 (V)
Mushroom MUSHSCDX (P) Jive JIVEC028 (P) Eche ECSCD42 (V) Eche ECSCD41 (V) Ninja Tune ZENCD558 (V) Nude NUD31CD1 (3MVV) Jive JIVEC027 (P) Bedrasted SPIRT022D1 (V)
Jive JIVECD628 (P) Echo ECSCD42 (V) Echo ECSCD41 (V) Ninja Tune ZENCDS58 (V) Nude NUD31CD1 (3MVV) Jive JIVECD427 (P) Rodarscepe TINYCD54 (P) Dedicated SPIRT012CD1 (V)
Eche ECSCD42 (V) Echo ECSCD41 (V) Ninja Tune ZENCD558 (V) Nude NUD31CD (3MVV) Jive JIVECD427 (P) Roderscope TINYCD54 (P) Dedicated SPIRT012CD1 (V)
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Dedicated SPIRT012CD1 (V)
Jackpot WIN017CD (P)
Big Life BLRDA137 (P)

INDEPENDENT ALBUMS

	Last	Telo	Artist	Label (distributor)
1005	LUST	BACKSTREET'S BACK	Backstreet Boys	Jive CHIP186 (P)
2	1	LOVE IS FOR EVER	Billy Ocean	Jive BOCD2(P)
		IWHAT'S THE STORY MORNING	Dasis	Creation CRECD 189 (3MV/V)
3	4	VANISHING POINT	Primal Scream	Creation CRECD178 (3MV/V)
4	3		Skunk Anansie	One Little Indian TPLP 85CD (P)
5	5	STOOSH	Teenage Fanclub	Creation CRECD196 (3MV/SM)
6	2	SONGS FROM NORTHERN BRITAIN		Creation CRECD 159 (3MV/V)
7	7	DEFINITELY MAYBE	Oasis	
8	6	TELLIN' STORIES	Charlatans	Beggars Banquet BBQCD190 (RTM/Disc)
9	9	LADIES & GENTLEMEN WE ARE	Spiritualized	Dedicated DEDCD034 (V)
10		ALL THAT LAM	Jos	Jive CHIP183 (P)
11	11	COMING UP	Suede	Nude NUDE 6CD (3MV/V)
12	10	BECOMING X	Sneaker Pimps	Clean Up CUP 020CD (V)
13	5100	LUXURY PLANE CRASH	Scarlo	Deceptive BLUFF045CD (V)
14	1111	SMILES LIKE A SHARK	Mulu	Dedicated DEDCD033 (V)
15	12	FOREVER	Damage	Big Life BLRCD31 (P)
18	13	WHO KNOWS WHERE THE TIME GOES?	Fairport Convention	Woodworm WRCD025 (P)
17	1000	DEEP DARK OCEAN	Oyster Band	Cooking Vinyl COOKCD128 (P)
18	17	PLACEBO	Placebo	Elevator Music CDFLOORX 2 (V)
19	18	THE COMPLETE	Stone Roses	Silvertone ORECD 535 (P)
20	15	BACKSTREET BOYS	Backstreet Boys	Jive CHIP 169 (P)
00	IN			

Lesley Garrett

Anthony Way

James Last

MENDELSSOHN/PIAND CONCERTOS 1 & 2 City of Binninghan SO/Foster Hyperion CDA66868 (CBC)BMG/GA)

Bach Ch/Thames Co/Wilcocks

20 **CLASSICAL SPECIALIST** 11 12 13

14 47

15 48

15 49

17

18

39 SOPRANO IN RED

40

46 WINGS OF A DOVE

BERNSTEIN/ON THE TOWN

BACH/ST MATTHEW PASSION

PART/FRATRES

BRITISH LIGHT MUSIC CLASSICS

10 MOTOWN CHARTBUSTERS - VOLUME 3 Various Artists

SOTH ANNIVERSARY COMMEMORATION RPO

This	Comb	Title	Artist	Label (distributor)
1	18	AGNUS DEI	CNC Oxford/Higginbottom	Erato 0630146342 (W)
2	19	BEETHOVEN/PIANO CONCERTOS NO 2 & 5	Kissin/Philharmonia OR/Levine	Sony Classical SK62926 (SM)
3	21	MENDELSSOHN/ELIJAH	Age Of Enlightnment OR/Daniel	Decca 4556882 (F)
4	23	VIVALDI/FOUR SEASONS	Nigel Kennedy	EMI Classics CDC7495672 (E)
5	30	KORNGOLD/DIE TOTE STADT	Royal Swedish Or/Segerstem	NAX0S 86600601 (S)
6	31	THE LAST NIGHT OF THE PROMS	BBC CD/Wadsworth	Philips 4541722 (F)
7	33	THE CLASSICAL ALBUM 1	Vanessa-Mae	EMI Classics CDC 5553952 (E)
8	34	SOLE & AMORE - PUCCINI ARIAS	Kanawa/Lyon Opera OoNagano	Erato 0630170712 (W)
9	36	GRAINGER/IN A NUTSHELL	Birmingham SO/Rattle	EMI Classics CDC5564122 (E)
10	38	THE ULTIMATE LAST NIGHT AT THE PROMS	Cooke/RPG/Bullock/RSC Royal	Philharmonic TRP095 (TRING)

Marilyn Manson

	Philharmonic TRP085 (TRING)	© CIN	DSSOVER	
onsgar/o	Erato 0630170712 (W) EMI Classics CDC5566122 (E)	19 - 20 -	BRITISH LIGHT MUSIC CLASSICS - MOZABT/ARIAS	2

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Interscope IND \$0086 (BMG)

Spectrum (F)

Spectrum (F)

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Decca 4556452 (F)

Hyperion 4361472 (F)

Solcists/LSO/Tilson Thomas Deutsche Grammephon 4375162 (F)

New London Orchestra Hyperion CDA56858 (CRC/BMG/GA)

Benedek/Hungarian State Orchestra NAXOS 8553750 (S)

New London Orchestra/Corp Hyperion CDA66068 (CRC/BMG/GA)

Kasarova/Oresden Kapelle/Davis RED SEAL 090266686612 (BMG)

10 ANTICHRIST SUPERSTAR

FRONTLINE

BEHIND THE COUNTER

SIMON PRICE, Farringdon's Records, London

The early morning opening we did for the Oasis album went absolutely brilliantly. A strong window display helped to maximise uptake for the album among our customers, who are mostly City orkers whose ages range from 20 to 65. Although we are specialists in classical and jazz, our rock department is currently flourishing. We've recently done extremely well with albums by Paul Simon, Stevie Wonder and The Band - which have featured in the Classic Albums series on BBC1 - and we've got our own special display for their albums. Ry Cooder's new album The Buena Vista Social Club, which features Cuban music, has also been in hot demand and has fuelled a lot of interest in the world music section generally. Although classical and jazz continue to be a very important part of our range, the increasing crossover with the adult rock market means we have to prioritise on this area too."

ON THE BOAD CRAIG CAUKILL, RTM field sales rep, North East

Singles – Radiohead, Bentley Rhythm Ace, Ocean Colour Scene Cardigans, All Saints, Lauryn Hill, T-Shirt, Windows – Mercury

Music Prize, Classic FM British Classics promotion. Introspective

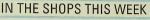
Of House 3, Stereophonics; Press ads - Tuff Jam, Foo Fighters, Super Furry Animals, Fleetwood Ma

Single – Chemical Brothers; Windows – Smurfs, two chart CDs for E22; In-store – Oasis, My Life Story, Hitszone Summer 97, Mercury Music Prize

In-store - Manbreak: Selecta listening posts - MixMag Live:

Music Prize, Hitszone Summer 97, Coolio; In-store - Mercury

"You can't go anywhere this week without talking about the Oasis release. Shops have been opening at 7am, playing the album till 8am and then selling it. It's been absolutely massive. People in Manchester were queuing outside stores from 3am. There was a slight full in sales between 10am and 11am but as soon as lunchtime came the numbers shot up again. Anyway, enough of Oasis! Our own stuff is doing pretty well at the moment – Brimful Of Asha by Cornershop and Symposium's Fairweather Friend are doing well. I think Cornershop's album, which is due out next month, will be one to watch. Coolio's C U When U Get There has been full-priced at £3.99 for six weeks now and is still selling which is good to see. I think the Dasis advertising has scared people off a bit from promotions as all the available window space is booked out for weeks. Coolio's new album is the only one out of the new releases that can compete with that sort of coverage."



HMV

MENZIES

NETWORK

MEW RELEASES

s were eclipsed by Oasis's Be Here Now, although Men In Black got off to a strong start. On Thursday, an early morning stampede for the Gasis album meant that high expectations were well on the way to being met and the pace showed no signs of slowing as the day progressed. Singles business was also busy, with Shola Ama, Jan Bon Jovi, UB40, Symposium, Sneaker Pimps, Foo Fighters, Radish, Cornershop and Tina Moore catching a wide range of consumers.

PRE-RELEASE ENQUIRIES

Singles - Finley Quaye, Kavana, Coolio, Stereophonics, Mariah Carey, Blur, The Verve Albums - Dasis, Tanya Donelly, Soul II Soul, Way Out West, Coolio, Edwyn Collins, Shola Ama Chumhawamba

ADDITIONAL FORMATS

Radish limited-edition seven-inch on sparkly vinyl. Cornershop single in Digipak, Epp Fighters limited seven-inch, Symposium limited seven-inch, Dannii CD single with CD-Rom

IN-STORE

Windows - Oasis, Mercury Music Prize, Coolio, Fleetwood Mac, Morel Girls' Night Out, Smurls, Hitszone Summer 97, All Saints, Lauryn Hill, Shola Ama; In-store – Dasis, Mariah Carey, Smurls, All Saints, Ocean Colour Scene, Levellers, Mamas & Papas, Fleetwood Mac, Stereophonics, Barry Manilow, No Mercy, Radiohead, Joe Cocker, Chemical Brothers

MULTIPLE CAMPAIGNS



Radio single - Joe Cocker; In-store and Press ads - Geezer, Teddy Pendergrass, Meredith Brooks, Miles Davis, British composers promotion, Bentley Rhythm Ace, Gravelands, Radiohead, CDs for £7.59 or three for £21, 20% off box sets, £1 off videos



Single - Mariah Carey; Album - Smurfs; In-store - DJ Quicksilver, Lauryn Hill, Radiohead, No Mercy, All Saints, Ocean Colour Sene, Ginuwine, Best Dance Album Of The Year, Morel Grifs' Night Out, Levellers, No 1 Drive Album, Mix Heaven 97, Mamas & Papas, Billie Holiday, Flestwood Mac, summer sale with CDs from £2.99



In-store – Casis, Gary Barlow, Billy Ocean, Best Disco Album In The World, Everl, X Files, Boots exclusive CDs for £7.99 or three for the price of two, classic films on video for half price, buy Alaska and get Andre The Seal for £2.99, Flipper, Babysitters' Club

Windows - Dasis, Palestrina, Pletney, Musique D'Abord Kathleen Ferrier; In-store - Tring label of the month, sale, Elvis Presley promotion, Ultra Nate, BBC Proms 97 promotion

Monsieur Dimitri's De-Luxe House Of Funk, Levellers, Skir Singles - No Mercy, Ocean Colour Scene, Radiohead, En Voque: °NOW" Albums - Dasis, Drive On, Only Club Album You'll Ever Need Singles - Radiohead, Lauryn Hill, Ocean Colour Scene, All Saints, ourprice Albums - Hardcore Dutch Masters Vol 5, Jesus Jones, My Life Story; Windows - Oasis, Ocean Colour Scene, Mercury Music Prize, All Saints, Radiohead, Mariah Carey, Lauryn Hill, Morrissey, Backstreet Boys, sale; In-store – Casis, The No 1 Drive Album, Morel Girls' Night Out, Pete Tong's Essential Selection Summer 97, Levellers, sale, Elvis Presley p Singles – Hurricane #1, Ginuwine, Bentley Rhythm Ace, En Vogue; Windows – Oasis, Meredith Brooks, Soul II Soul, Mercury Music TOWER Prize: In-store - sale, Oasis, Warner Home Video promotion

- Singles Ocean Colour Scene, Mariah Carey, Beck, Cardigans, MEGASTORIS Singles – Doean Colour Scene, Marine Larrey, Beck, Lardgank, Ginuwne, Lauryn Hill, En Voguey, Windows – Dasix, Mercury Music Prize, Festival CDs promotion, Tring RPO Collection; Im-store – U2, Redicheed, Lavellers, Orbital, Super Furry Animals, Led Zeppelin, Storeophonics; Press ads – Festival CDs promotion, Rock and Classical Recoment
- Singles Mariah Carey, Ricky Martin; Album Dasis; Windows -W H SMITH Bidlie Holiday, Fleetwood Mac, Mercury Music Prize
- WOOLWORTHS
- Singles Mariah Carey, All Saints; Album Levellers; Windows -Dasis; In-store - Virgin Best Ever CDs for £10.99 each or two for £20, Crimson budget CDs for £5.99 each or tw n for £10

The above information, compiled by Music Week on Thursday, is based on contributions The above minutes and complete by Music Preek on Henry and Stable on Contribution from Andy's Records (Preston), Diverse Music (Newport), Fives (Leigh-On-Sea), Fopp (Glasgow), HMV (Peterborough), Number 19 (Guernsey) Tower (Piccadily), Our Price (Ramspate) and Virgin (Peterborough).

If you would like to contribute, call Karen Faux on 0181-543 4830

TELEVISION

30.8.97

National Lottery Live featuring Louise, BBC1: 7.45-8.05pm 1997 Mercury Music Prize with Primal

Scream and Spice Girls, BBC2: 7.10-8.10pm 31.8.97

The Mag featuring Gina G, Shaggy and Peter Andre, Channel Five: 1-2pm Dire Straits - Alchemy Live, VH-1: 4-6pm Planet Rock Profiles: Lou Reed, VH-1: 9-30-

1.9.97

Jonathan Miller's Opera Works: The Ensemble features Mozart's The Marriage Of MUSIC WEEK 30 AUGUST 1997

ro. BBC2: 11.15pm-12.05am 2.9.97 The O Zone investigates Ibiza's club scene, 7.10-7.30pm BBC2 3.9.97 lational Lottery Live with Jewel, BBC1: 8-8.1500 Blackstreet Unplugged, MTV: midnight-4.9.97 ch featuring All Saints, ITV: 6.30-7pm 5.9.97 1997 MTV Music Video Awards featuring Spice Girls, MTV: 8-10.30pm

30 8 97

EXPOSURE

Shawn Colvin In Concert at London's Shepherd's Bush Empire, Radio Two: 5.30-6.30pm

BBC Big Band Gala presented by Rick Wakeman and featuring Ruby Turner, Radio Two: 7 30-9.30pm

I'll Never Get Out Of These Blues Alive profile of John Lee Hooker presented by Van orrison, Radio Two: 10.03-11pm Stanza featuring Murray Labhlan Young, Radio Three: 11.30-midnight , The Essential Mix featuring Felix Da

Housecat, Radio One: 2-4am

RADIO

31.8.97 BBC Proms 97 featuring Benjamin Britten's ions, Radio Three: 7.30-9.35pm 3 9 97

Jim Lloyd With Folk On Two features singing duo Jennifer and Hazel Wrigley, Radio Two:

Thicker Than Water features George Martin and his son Giles, Radio Two: 9.30-10pm BBC Proms 97 featuring planist Arkady Voledos, Radio Three: 7.30-9.45pm

4.9.97 The Deniece Williams Show features Clarence Fountain, Radio Two: 9-9.30pm

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The inside story



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Working as One to be Number One

Location remains key to today's replication plants, but there are arguments both for and against being on your customer's doorstep

ecation, location and location. These are often cited as the three most important words in the real estate, retail and restaurant businesses. But, in the world of CD manufacturing, just how necessary is it to have the right postcode?

The universally high standard of today application plants means that when they are alted should have little or mampach on the quality of the product mich issues the factory gate. But in this secely competible sector, where the battle for customers is fought over the two issues of pricing and turnaround times, the importance of geographical location cannot be ignored.

But it still begs the question: should the wise replicator be based in the London area, in close proximity to the majority of the UK's leading labels? Or it is better to be beyond the M25 where lower council taxes, rents and wages mean reduced overheads?

Some narrufacturers have taken this raiknale even further and moved their plans out of the UK completely to take advantage of favourable exchange rates and the economies of scale to be made when lines can be kept constantly busy to serve the needs of record labels spread across a number of different territories on mailnand Europe.

In the majority of cases, of course, UK replicators are where they are due to a series of historical reasons and can have little choice but to make the best of what may be a less than ideal location. Indeed, most are quick not merely to defend but to actively recommend their places on the map.

CD Plant UK (formerly Damont and their program of alge group of plantes with their headquarters in Sweden) is one of the few manufactururs still operating in London. Sales and marketing manager Daragh NcDonogh believes that a south of England base is an absolute necessity for any firm wishing to be considered a services player expectally in the CD singles area where success depends on superfast turnaround times.

"The major part of our market is CD singles. Our wask London factory is ideally situated to service the major labels and a lot of the leading independents, too, who are concentrated in the capilat." she says. "Clients come to us because they know we can handle last "mule orders within 24 hours to service the big stores. We couldn't do that if we were outside the London area."

McDonagh also points out the need to take an international perspective. "We also have clients who operate in a large number of territories. To fulfil orders with only one master, it is an advantage to have a group of factories," she says.

Derok Brown, managing director of Broadcrest CD, the only other sizeable potical disc repicator in London, also the saay access to the record labels as the of tha immediate advantages of its Action, west London address. The compary was established in 1935 primarily to press winy! but made the change to CDs soon after.

"A London location is a big advanlage. If you are dealing with small to midsize companies – especially on the audio side – they tend to be in London which makes access easier," he says. "If you are tisd up in the Rom world, doing large MUSIC WEEK 30 AUGUST 1997

going for the ideal **Situation**

Should the wise replicator be based in the London area, in close proximity to the majority of the UK's leading labels 7 or it is better to be beyond the M25 where lower council taxes, rents and wages mean reduced overheads?

runs for cover mounts, then you can be anywhere. But you would probably still need to be within one or two hours of London."

Although property is more expensive to rent or buy, that differential has a lesser effect upon overheads than people might think, says Brown. "Salaries may be higher, but you get a wider choice of potential staff which is a distinct advantage since getting good people has historically been very difficult," he adds.

Not surprisingly those manufacturers based elsewhere in the UK are far from convinced by the argument that the real benefits are to be found in a Londonarea artifress.

PMCD (Pay)Gram Manufacturing & Distribution Gentral) is in Blackburn, blackburn, the plant was fint establased to pocuse 12-nch opicial produrts and to be as close as possible to a rical resources. Since tien, says nanging director Blackdows, PMCD has also been able to plan business development and expansion without having to worry unduly about space. He consider to location to be a convertent one in

"Land is cheaper, wages are lower and



DISCTRON

the quality of the workforce in terms of loyalty is much better," he says.

And geography is not a problem: "We're well connected to the motorway and most major distribution depots are north of London, in the centre of the country. So we don't have to wory about fighting with the M25," he says.

⁹PMCC has a number of contracts with different haulage specialists including European companies such as Beauvais and Becker – who transport to France and Germany respectively – and Target Express for general UK deliveries. Customers for professional Rom products are served by special overnight services. "We can match anybody for turnaround time," says Beddows. "And, since St lives moved into the site, we are probably closer to our printer than anyone else – 30 metres."

Apart from PolyGram, the only other major record company to operate a pressing plant inside the UK is EML it began manufacturing video discs in Swindon, Witshire in 1982 and switched to CD production at the same plant four years late.

MANUFACTURING

MANUFACTUR

'If we were in central London -Battersea, for instance - we might have high rates, high rents and salaries and go out of business'

- John Metcalf

is extremely convenient being close to the motorways and Heathrow airport. All of our UK product is shipped to Learnington Spa anyway and everything else goes on the M4 to ports or airports as required it is extremely convenient.

Of the country's leading independent manufacturers, West Sussex-based Disctronics is also close enough to London for the perceived disadvantages of being outside the capital not to apply

Says Disctronics ceo David Mackie, First of all, we are only 40 miles from London. But we don't really need to be near our label clients' head offices any way. None of the major distributors, apart from Warners, are in the central London area and we ship to BMG in Birmingham every day so turnaround is not a problem for us '

Nevertheless, Mackie does concede that turnaround times are particularly important in the UK because of the strong singles market and as a result Disctronics seeks to provide a next day delivery service for its singles clients. Telford-based Ablex claims to be the

oldest established music replicator in the UK. And, says marketing director John Metcalf, one of the main reasons why it has continued to thrive is because it is geared to providing the superfast turnaround times demanded by today's sin-

"On the Puff Daddy CD, for instance we have been getting orders and delivering them in two-and-three-quarter hours," says Metcalf, "We provide four levels of service: six hours, one day, one



two days and two to five days Obviously in the singles market we have to provide a less than one day service. You have to be prepared to drop every ng and get them into the shops

Although Ablex runs a fleet of eight vehicles which go out at three o'clock every morning and get to the distributors and labels that day, Metcalf believes that proximity to the major distributors is what is really important.

"We're 13 minutes away from BMG in West Bromwich; one hour from PolyGram in Milton Keynes, and not much farther from Sony in Aylesbury. We are close to the three biggest names in the UK; why stay in town? They're all moving out," "If we were in central London

Battersea, for instance - we might haw high rates, high rents and salaries and go out of business. We're one of the few companies which make a profit."

Nimbus, in Wales, is another independent which has served the UK record industry well since it set up vinyl pressing facilities in Monmouth in 1972, it intro duced its first CD line in 1984 in the same premises but, says communications ector John Denton, soon outgrew it.

The original site wasn't really suitable for expansion so an opportunity arose to take this factory unit in Cwmbran which is 30 miles from Monmouth," he says, There was never any thought of moving into London. There were incentives to open a factory here, it was a develop

nt area and so on. The site we've got

ere is of a good size and we have been

from lower overheads, but also points in the wide pool of skilled labour which the company can call upon. Traditionally Nimbus has specialised in album rather than single production, but speed of delivery is still an important issu

etworks," he says, "Distribution, partie ularly now that the new Severn bridge been opened, is not a problem."

A Nimbus truck heads for London twice a day, every day - one leaving at four o'clock in the morning and one at nine o'clock. The plant is also only three miles from the nearest main line railway station so particularly urgent orders car always be dispatched by Red Star.

At the very worst, says Denton, being in Wales could add an extra couple of hours on to delivery times. But, in common with the met of the LIK's leading manufacturers this is one company which recognises that the most important thing of all is for clients to receive finished product when they're promised it. And as long as those pledges are consistently met, where the discs are tually pressed pales into insignificance Elizabeth Tonnin

Key Production ring for Music & Multimedia 1111111111111111111111 does your manufacturer measure up? 0171 485 7499 fax: 0171 284 1151 ISDN: 0171 428 034 Bristol: 0117 941 2928 fax: 0117 908 6846

When commercial truck deliveries from the UK were threatened by the blockade of Channel ports mounted by aggrieved French farmers earlier this year, staff at MPO's west London offices ensured that parts urgently required by its plant in North Western France got through by loading them into private cars and driving them over personally. Such are the lengths that this manufacturer with factories based outside the UK are epared to go to ensure that British labels get their product on time

MPO and Sonopress are the UK arms of multi-national replicators with plants in the Continent, Ireland and the US. Having manufacturing facilities that much further from the London labels is not a problem at all, according to both

Steve Darragh, sales & marketing director of MPO London, says that turnaround times have never been a oblem. "We provide an advantage for customers wanting product off the ainland," he says. "Half of our business is audio and half is CD-Rom and games, but that is balancing out towards the CD-Rom sector. However, music is completely international and easier to provide as it tends to be predominantly English language product. US companies will have European headquarters here and it is not difficult to bring music discs from Ireland to the UK.

MPO has a 3,048 sg m warehouse ith daily deliveries from the Dublin plant and the plant in France and considers itself as competitive as any of its rivals. "Our location is not a disadvantage, particularly when you consider the capacity of our European ants - the facility in France alone has 36 lines," he adds. "We use an international transport facility fo

THE CONTINENTAL VIEW



The bigger you are the more likely you are to have a more efficient organisation and be geared towards anticipating and solving problems as quickly as possible'

- Sabine Leuerer



deliveries every day and we can make them anywhere as quickly as anywhere. We will deliver things by air, road, ferry or cross-channel tunnel, depending on the job and its urgency. Also, if there is ething like a ferry strike we can use an alternative method of transport so there is no delay "

Sonopress UK managing director abine Leuerer echoes these sentiments. The location of our actual manufacturing operations outside of the UK is not a disadvantage as such," she savs. "A lot of our clients also have continental delivery addresses. The effect of that is that freight costs are so much cheaper and it is so much easier to get to places like Paris and Rome and drid or Switzerland or wherever.

The disadvantages have had to be overcome and we have had to be bette organised and just that bit faster. And now we also have the operation in Birmingham to give us that edge to print locally, fulfil locally and deliver locally more easily

"There is no need for a plant in the UK itself; we have one in Ireland and one in Germany so if we wanted one in the UK we could have found one by now - there was one available not so long

Size is almost more the issue than location, Leuerer believes. "We probably have one of the largest capacities, so that in itself creates a flexibility," she says. "Also, we have four mastering nits which helps clear the bottlenscks which can develop if you've only got one unit - or none at all. I think that s can be a very important factor. The bigger you are the more likely you are to have a more efficient organisation and be geared towards anticipating and solving problems as quickly as possible." Elizabeth Toppin

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Sonopress Germany, Gütersloh Phone: ++49 - 5241 - 80-5200 It's tough out there, so one way for the smarter manufacturer to succeed is to offer a diversity of specialist services

he days when demand for CDs exceeded supply are long gone. Operating in a fiercely competitive industry, the manufacturers are responding to shrinking profit margins by contributing to the development of UK artists and labels which is a role once exclusive to the brokers.

"A smarter breed of manufacturer has emerged in recent years," sug-gests Daragh McDonogh, sales and marketing manager at CD Plant, whose Middlesex site contributes nearly a guarter of the group's global manufacturing capacity of 12m CDs a month. "We've realised that to succeed we have to diversify our portfolio of services. Indeed in order to stay on top. you have to open your eyes to the pos-sibilities of what the word service means.

Five years ago manufacturers would concentrate on simply turning an order round then dispatching it. Nowadays they often work as account managers,

"It's in our best interests to educate everybody as much as possible with regard to the manufacturing process," says Ron Ramdin, commercial executive for audio at MPO - one of the world's largest independent CD manufacturers. MPO's approach is typical of manufacturers who want to be regarded as a one-stop shop. This new breed of manufacturer will collect masters, store and deliver product, liaise with its client's distributor, pick and pack, and offer the exhaustive, and often creative, approach to packaging known as fulfilment.

Many find they are called on by fledgling labels to help sort out distribution deals, secure credit arrangements, operate flexible billing systems, provide advice on export and promotion as well as committing their machines to short runs.

"We will offer advice freely to any small label," says Ramdin. "It doesn't matter whether they're doing 500 CDs or 500,000. If they want information, and we're able to give it, we'll help them in any way, shape, or form." Marianna Virides, sales manager at

Forward Sound & Vision, is another who is anxious to strike up early work ing relationships with new labels. The rationale is simple.

your business in safe hands



"Everyone has to start somewhere and a new label could end up being a very important customer over two years," she says. "So if you're in there first, providing them with the service that they require, they'll stick with

Five years ago, Future Sound & Vision's London office had a sales team of one. Now, the company employs six people dedicated to meet ing the demands of existing clients, and the specialist requirements of new

CD Plant, which sponsored the emerging label award at London Music Veek, also regularly commits itself to what McDonogh describes as "a period of hand-holding" with young labels. "We realise how difficult it is to launch a label in a market where you're competing with people with budgets of millions of pounds," she says. "We need to support them in every way we con

CD Plant is one manufacturer which is prepared consider possibly unprofitable short runs in order to attract new labels

"CD lines are more efficient on >



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MANUFACTU



It doesn't matter whether they're doing 500 CDs or 500.000. If they want information, and we're able to give it, we'll help them in any way, shape, or form' - Ron Ramdin

longer runs. It's much more expensive for us to do a short run, but a series of them could ultimately mean a lot of future business," she says. "We'll help clients with promo runs in the expectation that the larger and more commercial runs will be coming in as

CD Plant also takes a pragmatic approach to its billing and accounting systems, particularly in relation to young labels, allowing them to grow in a controlled fashion. "Every account is opened in a fingerprint style, it's totally individual to the client," says McDonogh. "Issuing price lists is almost impossible because no two clients will share the same requirement. So we work very closely with them to cover the unit pricing, peripheral pricpackaging prices and delivery

Catering to the individual manufacturing needs of labels was traditionally the province of brokers. When the CD became a standard industry format, brokers who had previously arranged vinyl and cassette production for their clients developed relations with those independent manufacturers with plants in and out of the UK, who by the late Flohties had broken the production opoly held by the Philips in the Netherlands and Sony's in Japan. Many are now finding themselves squeezed as labels are increasingly approaching



tage of staff who now have a thorough grash of all the different facets of their business. At the same time, manufac turers realise that those brokers with whom they work the closest effectively function as extended marketing arms.

Consequently, established brokers such as Karen Emanuel, managing director of Key Productions, have few fears for the future

"Brokers remain best placed to offer music industry clients a one-stop shop service," she says. "A lot of people are trying to chase our business at the

"You have to get to know people and how they work. what their needs are, and how to react to them. I think the organisation, and all the handholding, is better done by a specialist'

- Karen Emanuel

moment, There are an awful lot of CD manufacturers around and a lot of overcapacity in the market. But I personally haven't seen it affect my side of the husiness

"You have to get to know people and how they work, what their needs are, and how to react to them. I think the organisation, and all the hand-holding. is better done by a specialist. The actu al final packaging and putting together is better being done by the CD plants." Like virtually every other sector of the

music industry today, it's all down to relationships, Manufacturers have clearly learned that the changing needs of labels mean they must be able to offer a nuitiplicity of services and a flexibility to match. Until recently they have left the business of befriending the client to the brokers. But now it's time for them, too, Lee Henshaw to get nerrorsel

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FULFILMENT: THE NEW INDUSTRY BUZZWORD

Today's music manufacturing industry buzzword is fulfilment. It refe rs to that service which concentrates on satisfying the individual needs of a client's releases. This area of business has flourished largely due to the increasing popularity of the CD-Rom. But its application varies between ufacturers.

"Record labels tend to understand the term fulfilment as something to do with specialised packaging," says John Denton, commercial director of Gwant manufacturers Nimbus Records. "But manufacturers numbus records. "But we regard it as anything from hand-packing discs into a sleeve that's a little out of the ordinary, to keeping stock, and delivering to order."

Daragh McDonogh, sales and marketing manager of CD Plant, sees fulfilment as a facility which has "no rules", but embraces all the services that manufacturers offer.

"One client might want us to hold ick for three months and then ship it



We go in to the A&R department and sit with the band and the art director and suggest ideas' - Daragh McDonogh

Creating solu CD Plant

batch-by-batch to the same address while another might think that it means we've not to design, hold, pick, pack, and then distribute product to individual addresses. Basically, it can involve the whole realisation of product, from origination to delivery," she save.

To offer a unique packaging solution, CD Plant has established a division called Creative Solutions This is a think tank which discusses inventive approaches to packaging ly with clients.

"We go in to the A&R department and sit with the band and the art director and suggest ideas," says McDonogh, whose company has given a singular feel to CDs normally delivered in

CDs normally delivered in either the conventional jewel Oraz box, the cardboard Digipak, or a card wellet. For The Stranglers' most recent album, Written In Red, it made a promotional Digipak bound in a bag full of fake blood, and when the makers of the Preaching To The Perverted soundtrack album wanted something a little different, CD Plant arranged for copies of the release to be concealed within a rubber mask.

For the release of the God Gave Me Gravity single by Mushroom act Cable,



Creative Solutions delivered a CD copy of the track in a helium-filled balloon to the label's press and promotions departments. Also attached to the balloon was a sampler of Cable's When Animals Attack album.

But at what cost to the client?

"There are a few unavoidable increases when you're involved in hand finishing," says McDonogh. "But it's not as expensive as you may imagine because we have the people in place



'If you're offering customised services then you're going to find huge fluctuations in demand'

- John Denton

already. So it's pretty much part of our unit cost

Fulfilment became an issue for the manufacturers around four years ago. The market for optical disc releases, particularly CD-Roms, meant that they became aware of a potential source of revenue directly tied to the differences in presentation and production requirements between audio and computer discs.

"The CD Rom market is growing by the day and a lot of people are still unaware of what they need to do to get a CD-Rom produced," says Marianna Virides of Forward Sound & Vision. "They're the ones that need nurturing from the beginning." While, Sabina Leuerer, director at

nopress UK, which recently opened a fulfilment centre in Birmingham, sees the service as "another way of making money" for the manufacturers, Nimbus's Denton suggests it may not be that straightforward

'I'm not sure fulfilment is an e way of making money," he says. "You have to be extremely well organised and run the thing very smoothly. Quite obviously, if you're offering customized services then you're going to find huge fluctuations in demand." Lee Henshaw



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NEW RELEASES

THE OFFICIAL MUSIC WEEK PRODUCT LISTING

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MUSIC WEEK 30 AUGUST 1997

SINGLES TITLES A-Z

AD FOCUS

CAMPAIGNS OF THE WEEK

ARTIST OF THE WEEK 7

HE MARKET

AD FOCUS

SHOLA AMA - MUCH LOVE Record label: Freak Street/WEA Media agency: BMP Media executive: James Parkinson Marketing manager: Richard Marshall Creative concept: Yacht Associates

Buoyed by the success of the single You Might Need Somebody. the soul singer is now aiming for substantial crossover sales. TV advertising will include prime-time slots on national ITV and Channel Four, Channel Five, The Box and Sky. Press ads are booked in TOTP. Touch, Blues & Soul, Smash Hits and Echoes. There will be a national poster campaign and the core target market is heing alerted with a database mailout.

COMPILATION OF THE WEEK MOREL GIRLS' NIGHT OUT

Record label: Virgin EMI Media agencies: TMD/MCS Media executives: Gareth Jones (TMD)/Mark Holden (MCS) Marketing managers: Steve Pritchard/Peter



Duckworth Creative concept: Virgin/Emap/Box Music Virgin and Emap magazine more! are working together to promote this 44-track double album which is released today. The campaign kicks off with an editorial splash in the current issue of morel and

will be supported by a national TV advertising campaion on Channel Four. Special racking displays will feature in Our Price stores and for the next month the magazine will be offering a £2 off voucher redeemable in Woolworths

ARTIST/TITLE/LABEL	RELEASE DATE	(2	45	Peter	CAMPAIGN
DAVE ANGEL Globetrotting (Island)	August 25		1	•	There will ads in specialist dance magazines. A poster campaign will run in London.
COOLIO My Soul (Tommy Boy)	September 1	1000		•	Radio ads will run on ILR stations and there will be ads in Vox, Smash Hits, NME, TOTP and Touch.
CORNERSHOP When I Was Born For The 7th Time (Wilija)	September 8			•	An extensive press campaign will be backed by retail displays and national flyposting.
TANYA DONELLY Lovesongs For Underdogs (4AD)	September 8		1	•	Ads in the weekly and monthly music magazines will be backed by high-profile retail displays.
JIMI HENDRIX EXPERIENCE Best Of (Telstar)	September 1	•			Ads include ITV, Channel Four and Sky, There will be displays in HMV, Menzies and Andy's Records.
DAVID HOLMES Let's Get Killed (Mercury)	September 1			•	There will be ads in the style and specialist music press along with a national poster campaign.
LEVELLERS Mouth To Mouth (China Records)	August 25			•	A heavyweight press campaign will span NME, Melody Maker, Vox and Q.
THE MAMAS & THE PAPAS California Dreaming (Telstar)	August 25				This hits package is supported by ads on Channel Four and ITV along with selected ILR stations.
MORRISSEY Suedehead The Very Best Of (EMI)	September 8	•	•	•	TV campaign on Channel Four, Channel Five and ITV, backed by ads in Q, NME and Molody Maker.
MONO Formica Blues (Echo)	August 25				Ads will run in music magazines and there will be a nationwide poster campaign.
THE SMURFS The Smurfs Go Pop Again (EMI)	August 25	•			TV campaign includes ITV, children's satellite channels and Channel Four.
SOUL II SOUL Time For Change (Island)	September 1		100		Ads in the weekly and monthly music magazines will be supported by a London poster campaign.
VARIOUS Shine 9 (PolyGram TV)	September 1	•		•	TV ads on Channel Four, ITV and satellite will be backed by a radio and press campaign.
VARIOUS Clubland 2 (Telstar)	September 8	•			The campaign for this album will include advertising on ITV, Channel Four, Sky and ILR stations.
VABIOUS Moondance (Telstar)	September 8	•		•	TV advertising will be backed by ads in the specialist dance press.
VARIOUS Drive On (Global/Warner)	outnow			1	Advertising on Channel Four and ITV plus radio ads on Virgin, Capital, BRMB and Piccadilly.
VARIOUS The Greatest Dance Album Ever Made (Telstar)	outnow				National TV advertising is being supported by radio ads on dance stations.
VARIOUS Dangerzone (PolyGram TV)	outnow				The campaign is running on national Channel Four, ITV and satellite channels.
VARIOUS Hitszone Summer 97 (PolyGram TV)	outnow		•	•	A national TV, satellite and radio campaign is supported by ads in the teen press.
VARIOUS No. 1 Drive Album (PolyGram TV)	outnow			100	There is national TV advertising and radio ads on Virgin and Heart.
Compiled by Karen Faux: 0181-543 4380					



The Pacific Circle Music Convention has been established by Australasia's leading music industry movers and shakers to copitalise on the repid and interse

growth of the music industry in this

nemsprete. Fire days of mosic, entertainment and business affairs generously supported by a line up of internationally recognised speakers, performers and organizations. It will include performances from all over the world physing everything from club shows to major outdoor events.

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TRIPLE J UNEARTHED

The Triple J Radio recording team have been travelling the country for and wide in search of unsigned bands. Some of the best uncorthed talent from around Australia will gather in Sydney for this concert.

EXHIBITIONS

Exhibitors at Music HQ will include Extinations of Mass, HU will include Ticketmaster, ARIA, APRA, NXNE, Air New Zealand, Entertainment Graphics, MTV, Ticketek, Channel V, Music Week, Sony Play Statian, The Big Backyard, Pollster and many

more. AUSTRALIAN TECHNOLOGY

PARK AUSIC HEADQUARTERS Features inclide the MTV Unplugged Cofe, The Telstra Big Pond Internet Cafe, The Channel V Video Wall, The Jacksons Vintage Guitar and Car Expo, The Legends Of Rock Exhibition,

A giant CD Fair and Fanfare featuring artist Meet 'n' Greets and autograph signings; International Food Fair all at PCMC HQ.

OTHER FEATURES INCLUDE:

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MUSIC WEEK 30 August 1997

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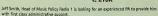
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DOOLFY'S DIAB

Remember where you heard it: for Dooley and a handful of delegates returning home from PopKomm, it seemed as if they were travelling in the Twilight Zone. Either that or they had inadvertently stumbled into a new David Lynch movie After waiting two-and-a-half hours at Cologne airport for a new plane to replace the BA propeller craft which failed to take off, Giles Goodman and

Grant Bishop of Dynamic Records. together with Eva Wallengren from Festival Records and legendary saxophonist Ray Gaskins, were treated to a surreal travelling experience courtesy of Denim Air. Upon boarding the plane, our intrepid travellers were met by a 6'3" blonde stewardess named Mimi and in character with the airline's name, she was completely denim clad. One passenger was heard to comment that he was sure he'd seen Mimi in a porno movie at some point. As if this wasn't enough. Mimi spent the entire flight chatting over the cabin PA in a disconcertingly deep voice with a fellow denim-adorned steward while Portishead blasted out of the speakers, Weird., Xfm bossman Chris Parry isn't much of a romantic because he says he is taking no



25.08.97





Ding-ding. Tickets please. No one was left waiting for the bus as Pop ng little start last week. The BPI routemaster rolled into town to drum up business with Yasmin Khan Fryer and Helen Smith punching out the fares for their friends - Avex UK signings RootJuice, who showcased their enormous talents at the conference (1). Pictured clockwise Fez, Jamie, Harry, Yaz, Helen and Rob. Paul Birch, MD of Revolver and BPI Council member, also found time to get down to a little business with Anna Keating of Travel By Appointment/MTV and Double Hit Records artist Rose Murphy, in the Dorit Kongress Hotel bar (2).

interest in which record will open the new radio station's account when it opens for business next Monday (1). "Ah, that's all sentimental bollocks. Whatever it is, it is," he scoffs...Most recipients are just happy to put them on their mantlepiece, but those rockers Marilyn Manson declared they were ready to go several stages further after picking up a Kerrang! Award last Thursday. "We're trying to figure out a way to put this up our arses," they declared to the singularly unshocked gathering, though avoiding talking out of said part of the anatomy may he a start towards achieving their aim...Now, had they been Terrorvision they might well have got away with it because no one would have understood their deep Bradford tones. "Can you not understand?" they answered to cries of "What?". "Do you not speak the Queen's Bradford?"...With Lemmy coming a very gallant second. biggest cheer of the awards bash was undoubtedly reserved for the notvery-glittery Gary Glitter (summer shorts and shirt were the order of the day). And, let's be frank now, he's not exactly getting any younger. "I have to put the glasses on. I'm not as young as I look," he revealed. "The legs are the only thing that haven't had a facelift" ... Reef may have picked up the best single award, but

they are still no match for the grand-daddy of glam, "Can we be in your gang?" they begged him all too politely to be considered dangerous rock stars. "As long as I'm leader." he snapped back ... How famous is Arista's marketing director Kevin Brown? Obviously not as famous as his dog, who managed to end up in a photo with Tanya Donnelly in last week's Melody Maker...Poor old

popstars 911 are having a weather nightmare. The band, on a promotional tour of Taiwan, have been caught up in Typhoon Winnie, which has been sweeping across the country, "It's mad here!" shouts Spike over the roaring winds. "When you look out of the window you can see trees flying past" ... There's been a new release from Wild Life's Colin Lester, manager to the Brand New Heavies, Travis, Carleen Anderson and a hunch of other huge talents. Lester and wife Amanda put out the one-off and adorable Emily Louise last week in original and brand spanking new packaging weighing in at a touch over 9lb ... Finally, Dooley's pal Louise Jefferson, who will be best known to many of you for her work on MW Awards, has left Backstreet International and can be contacted on 0181-533 2014.....



town to deliver on the Songs And Vision bill at Wembley alongside Rod and k.d., Grammy award-winning US R&B superstar Mary J Blige took the opportunity to pick up a gold disc for her current MCA album, Share My World. Pictured from left are, MCA/Geffen UK general manager Matt Voss, Blige and product manager Mickey Whitfield.



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DO RADIO PLUGGERS STILL RULE THE ROOST

ANSWERS BY OCTOBER 1ST 1997

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