

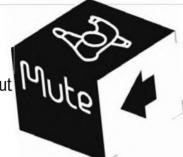


# MusicWeek

THE BUSINESS OF MUSIC www.musicweek.com

**NEWS**MUTE'S ROUTE

Daniel Miller talks about taking his company independent – again



# MASTERCLASS QUINCY JONES

The finer points of music production by the genius behind landmark works

02.10.10 £5.15

# FEATURES COMPELLING CLASSICS

Can the major labels score a Q4 winner to reverse the sales decline of 2009?

November 22 is 'super Monday' – as key album releases set up a sales bonanza

# **Industry awaits its happy Monday**

#### Releases

By Ben Cardew

#### THE MUSIC INDUSTRY IS GEARING

**UP** for a "super Monday" in November with new albums from Take That, Michael Jackson, JLS and the Now! series all expected to go on sale the same day alongside the Toy Story 3 DVD.

JLS's Outta This World, Now! 77 and Toy Story 3 – which is expected to benefit music via increased footfall – are all confirmed for release on November 22.

Although Polydor is keeping tight-lipped about the exact release date of Take That's new album with Robbie Williams, the consensus among retailers is that it will be released on the 22nd.

A new album of unreleased material from Michael Jackson is also believed to be scheduled for release on that Monday

Should the JLS and Take That albums both come out on November 22, it will once again pit The X Factor finalists against Robbie Williams: the band's self-titled debut album was released on the same day in November last year as Robbie Williams' Reality Killed The Video Star, selling 239,643 units in the first



week to narrowly beat Williams to number one.

This time, however, even JLS' records boss, Epic UK managing director Nick Raphael, does not expect JLS to go to number one if pitted against an album he has described as "potentially one of the biggest records of the decade".

"People say they expect Take That to win – I say, 'I know that'," he says. "We are releasing the JLS album on the best day for us."

Nevertheless, he believes the possible competition can only be

good for the industry. "If Take That comes on the same day that will be the biggest battle since Oasis and Blur." he says.

Even without the added spice of a Take That and Robbie album, Play.com category manager for music Ben Bewick believes November 22 will be a massive day for music. "It is really exciting from our point of view," he says. "We are hoping that Toy Story will impact really positively on the music titles."

Bewick explains that Now! is "your Christmas banker", with Now!

74, released last November, selling 289,231 units in its first week.

"That is really interesting, for music you have got product across the board that will appeal to everyone." he says

A number of other albums are also currently scheduled for a November 22 release, including new sets from Justin Bieber, Alesha Dixon and Annie Lennox, as well as a re-package of Black Eyed Peas' The E.N.D.

But there is little surprise that it is the Take That album that has really got retailers interested. Not only is it the first Take That album featuring Williams since he quit the band 15 years ago but it also follows massive sales of recent Take That releases.

The band's last studio album The Circus, released in December 2008, sold 432,490 units in its first week and has shifted more than 2m to date, while Williams' last studio album Reality Killed the Video Star has sold 896,000 in the UK.

The new album, which has been produced by Stuart Price, will be released by Polydor in November. While the release date is listed as variously, November 22 and 29, on internet retailers, there is a consensus among the industry that the 22nd is the most likely date, with Universal label A&M set to release Duffy's highly-anticipated second album on November 29. "From our point of view, the earlier we know the better," adds Bewick

Clearly, though, there is enthusiasm for the reunion. The Take That album has already climbed to number two in the HMV pre-order charts and number three at Play, while Shame, a new duet between Robbie Williams and Gary Barlow taken from Williams forthcoming greatest hits, has topped the UK airplay charts

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## Music Week launches monthly event collaboration for new acts

MUSIC WEEK IS TEAMING UP with All Night Long Promotions for the launch of a monthly event at Proud Camden that will give a platform to new and breaking acts.

Breakout will debut on Wednesday, October 13 at the north London venue with a line-up that includes two of the most successful artists to feature in the first series of Skyl's popular talent show Must Be The Music. Subsequent nights will take place on the second Wednesday of every month.

The aim of the event is to throw the spotlight on newly-signed acts,

those who are creating interest in A&R circles and others likely to make a mark in the next 12 months. It will target an audience of both music fans and industry executives, who will be able to use the night as an opportunity to witness some of the hottest buzz acts.

Six artists will make up the first night, including Must Be The Music finalists Missing Andy; dance duo Toxic Funk Berry, who reached the semi-finals of the Sky1 show; and Northampton trio Informant who are managed by ex-Island and Chrysalis A&R Angus Blair.

Music Week editor Paul Williams says, "Music Week is thrilled to be teaming up

with All Night Promotions for this night, which will give those in the industry a chance to see some of the hottest new artists around, some of which could still be available for recording and publishing deals, while also giving the acts early public exposure."

All Night Long Promotions

comprises Gary
Prosser and Ben
James. For the past
two years they have
been promoting live
music events and
DJing across the UK
and mainland Europe.

Prosser says, "The model of the night is great as it's angled equally to both industry and

general public. The level of talent we have lined up is top quality and with six acts billed for each show everyone gets their money's worth. We want Breakout to be the mustsee industry showcase event in London and are extremely confident we can achieve that."

There will be free entry to the event for industry guests who email breakout@musicweek.com beforehand, while stable booths at the venue can be hired to host groups of people. For more event details visit www.musicweek.com/breakout.

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#### News

Listen to and view the tracks below at www.musicweek.com/playlist

#### The Playlist



CLARE MAGUIRE Ain't Nobody

#### Polydor

The dramatic debut from this big-voiced British talent, Ain't Nobody is a confident start. Maguire is one of the brightest new artists in the UK. (single, October 18)



Aretha Atlantic

Follow-up to debut Slow, Aretha will precede Rumer's debut album in November – it is another smoky, Karen Carpenter–esque delight. (single, October 18)



#### MY CHEMICAL ROMANCE Danger Days: True Lives...

#### Warner

After the commercial punch of their last studio set, MCR have returned to the punkier sound of their earlier work. (single, tbc)



DEVLIN FEAT. YASMIN Runaway

#### Island

Yasmin delivers a huge hook and Future Cut production on Devlin's latest, which will lead into his debut album release. (single, tbc)



SKEPTA Cross My Heart

#### Boy Better Know/3 Beat

The video for this latest single from Skepta nudged 80,000 views after just 36 hours online. Also playlisted at Radio 1, it has enjoyed a strong start. (single, October 17)



#### GYPTIAN Hold You

#### Ministry Of Sound

This song already boasts 13m YouTube views and has been championed across Radio 1's specialist shows. (single, November 7)



#### JOHNNY FLYNN The Water

#### Transgressive

Laura Marling collaborates with this London talent for a rootsy folk track which proves to be Flynn's most accesible work yet. (single, tbc)



#### STILL FLYIN' Victory Walker (2AM)

#### Moshi Moshi

From the band's new EP A Party In Motion, this sees them shed their reggae leanings in favour of something a whole lot "NEU!er". (single, November 1)



#### THE PIERCES Love You More

#### Polydor

The lead single from this duo's new studio set, it has a crunchy guitar backdrop providing a strong contrast to the sisters' intertwined vocals. (single, October 25)



#### OK GO White Knuckles

#### Paracadute / ADA

Another video-led single campaign for 0k Go, with a tense one-take clip currently racking up the hits online. (single, October 11) Label to regain freedom but maintain EMI links and support

# Mute goes indie once more

#### Label

SIGN HERE

Roll Deep member

has signed an

exclusive world-

wide publishing

deal with Bucks

The deal, which is

Music Group.

a joint venture

with Mi Amor

Music's Shannon

Francis and Aaron

Hercules, finds the

publisher repre-

senting Black's

current and future

works including his

first solo album.

which is currently

being written, and

Roll Deep's next

MONA

GIG OF THE WEEK

Who: Wednesday

Who: Mona

September 29

Where: The

Flowerpot,

Why: Having

drawn UK labels

out in force to

their recent IIS

American buzz act

are the band to

catch this week

with a handful of

shows across the

capital, starting

with this free date

at The Flowerpot

shows, this

London

album Winner

Stay's On

By Charlotte Otter

MUTE FOUNDER DANIEL MILLER says the label's move to strike out as an independent for the second time was the most "constructive" decision for the company as it looks towards the future.

Miller explains his company's independence – which comes after two years of amicable negotiations with EMI Music CEO, Europe and rest of world David Kassler and his team – gives the label the freedom to pursue whatever projects it sees fit, while continuing to keep the backing and support from the major when needed.

The label's repositioning means Mute will continue to operate under its current moniker – which it will license from EMI – and tap into the major's Label Services division for sales, distribution, sync and licensing and merchandising in the US, UK, Canada and Ireland.

And, although Miller says it is too soon to reveal what the company's plans are for the future, he notes that the timing was right for Mute to detach itself from the major label.

"It became clear as time moved on to all involved at Mute and EMI that it would be more constructive if Mute became independent – the company came from an indie background and we felt it was time to return to that," he adds.



"Although EMI has been through a lot of change in recent years there is still a desire from both parties to work together, which is why we have this new arrangement in place."

Founded by Miller in 1978. Mute was sold to EMI eight years ago and represents artists including Depeche Mode, Moby, Goldfrapp, Nick Cave And The Bad Seeds. Erasure and Richard Hawley.

Under the new agreement Miller will continue to head Mute, but he will also take on a consultancy role within EMI – helping to work with the Mute artists who continue their relationship with the major, includ-

ing Depeche Mode, Goldfrapp. Richard Hawley, Kraftwerk and White Rabbits.

Kassler says EMI was keen to continue its relationship with Miller, explaining he has a "halo effect" on the company, and describes the deal as "very much a bespoke arrangement". He adds the move is "a nice way" of keeping the indie spirit and freedom of Mute, while still having the power and weight of EMI behind the company

"Being near him is a revelation for us and our artists and this is very much a one-off agreement. This new partnership will allow him to build a new independent label whilst enabling us to continue to work with him in a productive and creative way. I can't see it happening to any other labels under EMI in the foreseeable future," he says.

The remainder of the Mute roster, including Nick Cave And The Bad Seeds, Grinderman, Yeasayer, Erasure, Andy Bell, Liars, Polly Scattergood and A Place To Bury Strangers, will move over to Miller's new independent label – which will be housed with his existing music publishing and management business in Albion Place, west London

It is also thought that Mute's 18strong staff in the UK and US will move over from EMI to the new company, while a number of UK-based Mute marketing staff are expected to remain with EMI and continue to work with EMI-signed Mute artists.

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#### 'Hub' comes closer as old MCPS system is replaced

PRS FOR MUSIC chief executive Robert Ashcroft says the replacement of MCPS' outdated recorded media royalty processing system is an important step in positioning the collection society as a hub for rights administration within Europe.

The move, which sees the UK collection society using the Nordic Copyright Bureau's (NBC) more modern and efficient system, is in response to calls by rights holders' for closer co-operation between societies to reduce costs.

As part of the joint venture, a board comprising representatives of the two societies has been established to oversee the delivery of the programme and Ashcroft says the new system – which is expected to be completed by the end of next year – will be a huge benefit to everyone involved.

"If you think of the advances a PC has gone through in the last 20 years - which was when the MCPS system was last changed - then you can imagine what a huge benefit it will be to everyone involved," he notes.

The system, which will be implemented in the PRS London offices, will not result in any redundancies and Ashcroft says the move is a step towards placing PRS as "a hub for rights administration".

He points to the proposal put forward by PRS to the European Commission earlier on this year as examples of where he sees the company heading. "In our vision, we see a scenario similar to that of credit-card companies, whereby behind the scenes the companies work together but compete for custom up front," he says, adding the collection society will shortly be announcing ways of addressing the future of pan-European licensing over the coming months.

"There is a huge amount of data in digital process and we will be doing more to co-operate in that area in the next few months right across the board," he says.

#### PRS/PPL licence launch

PRS for Music and PPL are joining forces to launch a licence, making it easier to pay for music use at weddings, funerals and amateur-dramatics productions.

MCPS (part of the PRS for Music group) and PPL are making available the Limited Manufacture

Licence, which covers both the mechanical and sound recording convigants.

It grants blanket permission for music use on CDs, DVDs and videos and is aimed largely at the market for filming weddings, christenings, funerals and holiday videos.

The licence also allows for automatic music clearance for signed or unsigned band CDs and DVDs at school plays, amateur dramatics, voluntary or non-registered charities and community projects.

For all A&R enquiries and demo submissions contact sstuart25@aol.com

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EC backs industry in its fight against piracy but questions its digital strategy

# EC sends mixed messages on piracy

By Robert Ashton

THE MUSIC INDUSTRY IS CONSID-**ERING** a bag of mixed messages from Brussels, which is offering support for its fight against piracy while seemingly criticising the sector for its underperforming digital music services.

Industry organisations and executives have been tasked by the EC to consider a wide-ranging consultation on e-commerce in Europe. This is asking questions about everything from payment problems to cross-border trade, with the implicit criticism that ecommerce - including digital download services - is not working as well as the Commission would have hoped after drawing up the Directive on Electronic Commerce a decade ago.

In the Consultation on the Future of Electronic Commerce in the Internal Market, the EC Directorate-General for Internal Market wants the music industry, ISPs and others to explain why electronic commerce, including downloading of music, remains less than 2% of total European retail trade.

The EC wants to investigate why there has been a "limited takeoff" of electronic commerce and is asking for replies by October 15.

One senior executive says the industry is going to have to answer why the legal digital market is not growing as fast as everyone would like and why it is also so complicated "There is a real market failure because you can't get a service in one country to work in another one and that's what Europe is supposed



adding the EC will want to know why you can't use Sweden's iTunes service in the UK and vice versa. "A lot of it is to do with licensing of rights and copyright law, which varies between different countries and is way too complex.'

MMF CEO Ion Webster also points up the issues of security when using music download sites. He says, "Piracy is a vital issue and the fact that cross-border digital purchasing is still very difficult does us no favours at all, especially when there are seven countries in the EC where a consumer is unable to legally purchase a major label download.

"The EC could also help by finding ways for 12-18-year-olds to be able to purchase music without a credit card. We need solutions not barriers based on geographical constraints.'

But while industry executives draft answers to some 77 questions ranging from online purchasing problems to law enforcement, they will at least be cheered that the

powerful supporter in the European Parliament.

Last Parliament voted through the MEP Marielle Gallo-penned report - Enforcement of IP Rights in the Internal Market - that recommends a tough package of measures to beef up the fight against piracy in Europe.

The report will now move to the European Commission, which it is hoped will draft legislation that will lay down a Europe-wide framework to tackle intellectual property infringement.

Impala executive chair Helen Smith says there is linkage between the e-commerce consultation and the Gallo report and she has already scheduled a meeting with EC Internal Market commissioner Michel Barnier at the beginning of October to discuss some of the issues thrown up by both documents.

Smith will warn that there cannot be a properly working digital music market unless the independent sector is fully involved and that

there also needs to be provision in the online market space for non UK and US music. "If Europe is to be truly diverse then there has to be a diverse range of artists from lots of countries included," says Smith, whose organisation had several meetings with Gallo prior to her writing her report. Smith says Impala is also encouraged the report makes a strong case for supporting SMEs.

One of Gallo's recommendations is that the Commission thinks about "methods of facilitating industry access to the digital market with geographical borders, taking account of the particular features of each sector".

Another one of the 14 points to specifically tackle online infringement suggests the EC identifies the "particular problems and needs" of SMEs to protect themselves against

"These are far-reaching recommendations," adds Smith. "And I think the main message is that there should be a coordinated antipiracy approach, but that the French three-strikes approach is not forced on any country and different Governments are allowed to choose the legislative option that suits them best."

IFPI CEO Frances Moore is also encouraged by the European Parliament's move, "[It has] sent a clear signal to the European Commission, and beyond, that a stronger, more coordinated approach is needed to promote and protect the rights of creative industries in Europe," she says. "The Parliament has recognised that governments cannot stand by in the face of this threat."



#### NEWS

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OCC figures show the sharp contrast between singles and albums prices

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Contributors to mark John Lennon 70th birthday tribute issue

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Live merch specialist generates significant revenue boosts.

#### **PUBLISHING NEWS PETERS UNION** TAKES SHAPE

Classical publishing group to strengthen global position

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Music Week's Masterclass **RED AND BLUE LINES** 

Whetting the music collector's appetite with quarter four's

#### reissues campaign COMPELLING CLASSICS 25

#### Can a tight Q4 schedule reverse the sales decline of 12 months ago? MUSIC IN THE DRIVING

How the automobile and music industries have collided after years in first gear

# Empire-expanding Moshi Moshi launches labels

CUTTING-EDGE INDIE LABEL MOSHI MOSHI is creating a number of spin-off record labels to encourage promising talent spotters to engage more closely with the music

Moshi founders Stephen Bass and Michael McClatchey are launching joint-venture imprints Not Even and Tender Age and hint that more could be in the pipeline as they look at cost-effective ways of expanding their empire.

This is something we've been thinking about doing for the last year or so," says Bass. "The basic idea is that we want to expand what we do, but we're not in a position to employ new A&R staff, so that's why we've come up with the new labels."

Not Even will involve September Management's Theo Lalic, who explains, "I'd been talking to Stephen

Bass for a while about an artist called Becoming Real (inset) and when he asked Stephen if he had anyone who could put him in touch with Trim, who MCs on the new record, that's where I stepped in and it seemed natural to set up

the label around that.' Real's Becoming Spectre EP, featuring Trim, will be released by Not Even on November 15.

Bass continues, "Rather than having scouts that feed us tips about music, we can use the new labels to empower young people in the business to do something themselves and give them a meanineful stake in what they do.'

Moshi's second label Tender Age will rope in Brighton A&R contact Toby Bull and has signed Seattle band Beat Connection as its first act, with a debut release pencilled in for later this year.

A third label - for African and world music - is also in the Moshi pipeline.

"Moshi Moshi will fund everything, as well as provide advice as and when needed and sort out things like distribution," says Bass. "The deals will be standard Moshi Moshi contracts, which work nicely for us by establishing a partnership with the artists, but will also involve a bit of ownership for the label people, such as Theo and Toby, who we collaborate with.

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#### News

#### **Editorial** Paul Williams



#### Rock-bottom album prices are symptomatic of buyer trends

SINCE THE ESTABLISHMENT OF THE CD as a mass-market format in the mid-Eighties, the record industry has continually found itself on the back foot, accused of overcharging its customers, or even ripping them off.

The result, especially in recent years, has been one price drop after another to the extent that it is now not unusual to pick up an album in the current Top 10 for as little as a fiver, something once unthinkable. And these days it takes only a few months for even the biggest-selling titles to be reduced to bargain-basement prices with, for example, Susan Boyle's I Dreamed A Dream – 2009's number-one album globally – on sale on UK high streets in recent weeks for just £3.

Album prices have fallen so low that record companies in the last few years have desperately been trying to figure out how to reverse the trend and start to get prices back up. Issuing deluxe versions of key releases has been one trick, with a higher price justified

because they contain superior content and often come with better packaging. Some of these have sold very well, bringing in much-needed extra revenue for labels, but new figures released by the OCC show album prices are still dropping overall, with the average mark-up in the year to date down 2.3% to £7.89.

But while the holy grail of higher album prices appears to be beyond the industry, look at what is happening in the singles market. Not only are unit sales still increasing (up 7.4% on the year), but the sector is expanding even faster in value, up 11.3% on 2009 with the average price of a download lifting 4.0% to 83p.

Those trying to make their living out of selling albums will no doubt look enviously at what the singles business is managing to achieve with higher prices. But there are clearly a number of significant differences between how the two markets operate, which may explain why one has commanded higher prices and the other, so far, has not.

For a start, while the physical-dominated albums market is made up of a number of big players, the singles market remains a mainly iTunes affair. This means it only takes one retailer to decide to raise its prices and that pushes up the overall market price, as happened when the Apple retailer last year abandoned its long-held 79p single-price policy to introduce variable pricing of 59p, 79p and 99p, with most of the biggest-selling titles going out at the higher price

Clearly, such a price hike could have had the effect of putting people off buying as many downloads or even not bothering at all, especially when there is always the illegal free option lurking in the background, but what we have in the singles market is something increasingly lacking in its albums equivalent: real consumer demand. There is such a desire for chemy-picking the best tracks at what still remains a very reasonable price that few are going to baulk at having to shell out a few pence more to get the music they want.

Even though prices are now so low, the albums market is more than ever having to justify its existence, because it no longer appeals to consumers only interested in buying one or two tracks by an artist. A few years ago such cherry-picking was not possible, unless the track you wanted had been issued as a single. Even then you might have had to pay up to £3.99 for the CD single, so buying the whole album for the track or two you wanted made more economic sense.

These days, without the need to buy the album just for that odd track, many music fans have significantly reduced the number of albums they buy. Some have probably turned their back on the market altogether. That has meant the industry has had to work even harder to sell albums, so it is hardly surprising prices continue to fall. As such, it will take a supreme effort to convince those lapsed buyers once again about the merits of buying albums for that price trend to reverse in any meaningful way.

Do you have any views on this column? Feel free to comment by emailing paul@musicweek.com

#### **MUSICWEEK.COM** READERS' POLL

#### LAST WEEK WE ASKED:

Will George Michael's imprisonment harm his popularity?

#### YES 54% NO 46%

#### THIS WEEK WE ASK

Can the new judging line-up on American Idol keep the show at the top of US ratings?

To vote, visit www.musicweek.com

The Script/Hurts label looks beyond its current Sony deal

# Hit maker Phonogenic mulls new joint venture tie-ups

Labels

By Paul Williams

**PHONOGENIC'S MANAGEMENT** has revealed it is in discussions with both Sony and potential new partners as its current joint-venture tie-up with the major comes to a finish at the end of the year.

Deal negotiations are heading towards a decisive point at a crucial time for the label, with its second Script album having debuted at the top of the UK chart, the debut album from Hurts achieving chart success in a number of European territories and a third album from Natasha Bedingfield about to be rolled out in her key market of the US.

Phonogenic founders Paul Lisberg, who heads its A&R, general manager Tops Henderson and hit songwriters Andrew Frampton and Steve Kipner originally signed a 50-50 deal with BMG, before the Sony/BMG merger, when the label was launched in 2003. The deal was then extended last year for a further 12 months when the initial agreement was about to run out.

However, as that extension heads to a conclusion at the end of this year, Lisberg reveals he and his Phonogenic partners are "talking to various partners inside and outside of Sony".

Lisberg is full of praise for the Job undertaken since 2003 by Sony UK chairman and CEO Ged Doherty, who signed the original Phonogenic deal when he was BMG UK music division president. "We've had a great relationship with Ged," he says. "We did the deal originally with him and he's been very good throughout and it has been a great relationship."



But with the deal about to run out, Phonogenic's team is locking to take the label into its next phase of development, which includes plans to expand the artist roster and launch a US version of the label, so it can sign American talent directly.

Up to this point the label has had a very modestly-sized roster and has released just six albums. Five of these have been successes, comprising two albums apiece from Natasha Bedingfield and The Script and Hurts' first album Happiness, released through its Major Label imprint. Its only album release that was not a commercial success was Russ Copperman's 2007 album Welcome to Reality.

"We're really proud of that track record and I find myself thinking we could turn that into nine successes out of 11 releases in the next four years," Lisberg says.

As well as looking to conclude deal negotiations. Lisberg and his colleagues will be aiming to build on early international successes for Hurts and The Script's new albums while beginning the launch of Natasha Bedingfield's third album Strip Me in the US, where her first two albums both went gold.

The new album's title track has

already gone to US radic. with the album itself to be released there and in Canada by Epic on November 9 before being issued in the UK and other markets next year

The US also figures prominently in international plans for The Script and Hurts. The Script have already sold more than 300,000 albums in the market with their self-titled first album, while Breakeven

has been certified platinum by the RIAA for more than 1m downloads and the same album's The Man Who Can't Be Moved was recently a Billboard Hot 100 hit.

With more mileage still to come from that album, backed by a tour to support it in October, follow-up album Science & Faith will not be released there until around January 2011. The album has already debuted at one in Ireland, three in Australia and 15 in Switzerland

The Hurts album will also be subject to a US release next year, with a deal still to be concluded as to which Sony label will handle it there, although Columbia co-president Rick Rubin is known to be a big fan of the duo. The album will come out in Japan in November, having already become a Top 20 hit in a dozen European territories, including peaking at two in Austria, Germany. Greece, Poland, Sweden and Switzerland. It sold around 225,000 copies globally during its first three weeks of release.

A Scny spokesman says, "Sony Music enjoys its excellent working relationship with Phonogenic and joins them in celebrating the fantastic success of The Script album."

paul@musicweek.com

#### **BPI tests European waters with Nordic mission**



EXPAND its international activity with a number of new annual mis-

sions to European territories, in an effort to boost British music overseas. The first of these is the organisation's inaugural Nordic Trade Mission, which takes place this week.

Following the success of the well-established trade missions to Japan and LA, the Nordic Trade Mission marks the first time that the BPI has led a delegation of British music companies to the territory.

BPI director of international events Julian Wall says that he chose the Nordic region to kick-start the annual programme of European trade missions, which is likely to include France, Benelux and GSA, because the region is particularly receptive to UK music.

"The track record of outcomes from our existing BPI missions to the US and Japan has encouraged us to look further at how we can help our independent label members in other markets," says Wall.

"As a first step we have taken the Nordic region with its easy accessibility, familiarity with UK music and culture and relatively developed markets as a target for indie labels to attack."

Taking place this Tuesday and Wednesday, the Nordic mission will see approximately 20 independent British music companies visit Oslo with the intention of promoting their music and inking deals in the territory.

Along with representatives from the Swedish, Icelandic, Finish and Norwegian music export organisations, the mission delegates will be connected with an array of music industry executives from the territory.

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- · Viewpoint Kevin Liles on Def Jam Rapstar
- · New signing Youthless
- · Matador boxed set coming next month

#### OCC figures show singles/albums contrast

# The ups and downs of format pricing revealed

By Ben Cardew

THE CONTRASTING FORTUNES of the singles and albums market have been thrown into sharp relief by new figures from the Official Charts Company, which show the average price of a single increasing, while the cost of full-price albums continues

The organisation's chart director Omar Maskatiya told the recent Entertainment Retailers Association's AGM that sales of all singles were up 7.4% in unit terms for the year-todate, with 93.8m sold.

The majority of this was digital: only 1.08m physical singles were sold, compared to 92.72m digital singles.

Intriguingly, in a market in which the price of music is usually said to be falling, the cost of a digital single is up 4.0% at 83p, while the cost of a physical single is up 19.7% at £3.30.

Overall, the price of a single is up 3.6%, while the value of the singles market as a whole has increased 11.3% so far this year, a phenomenon Maskatiya says is largely due to download retailers increasingly charging more for popular tracks, as well as changes in the way the OCC calculates average digital prices.

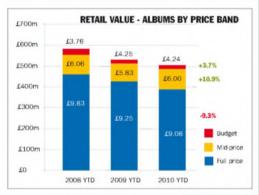
For example, iTunes introduced variable pricing in the US and the UK in April 2009, with tracks on iTunes.co.uk available at one of three price points: 59p, 79p and 99p, depending on their popularity. HMV Digital sells most tracks at

"Just a quick look at iTunes shows that the majority of the top 200 best sellers are at 99p - prior to the introduction of variable pricing models last year that would have been 79p," Maskatiya adds.

As for albums. Maskatiya unveiled figures which showed how the fall in price of full-price releases is dragging down the overall market.

As previously reported, year-todate album sales are down 3.3% in unit terms to 64.4m, while the overall value of the albums market is down 5.5% at £508.4m and the average selling price of an album has fallen 2.3% this year to £7.89.

These figures should not be a surprise, as the general consensus across the industry is that album prices are falling. However, in contrast to singles, the price of digital albums is falling sharply: the average price of a digital album has fallen 4.7% for the year-to-date to £7.05 - although again, this is partly due to changes in the way the OCC calculates the aver-



age price of a digital album.

The price of the average CD is according to the OCC figures - holding up a lot better, down just 1.4% to £8.05 for the year to date. This chimes with recent ERA research. which revealed that the average price of a CD album fell from £8.10 in 2008 to £7.99 in 2009, down 11p.

What is more, there is a marked contrast between full-price albums on the one hand and budget and mid-price on the other.

Sales of budget and mid-price albums have actually grown in 2010. which Maskatiya says is due to stronger mid-price campaigns. The former are up 4.0% in unit terms and 3.7% in value, with average price down just 1p to £4.24; the latter are up 7.8% in unit terms and 10.9% in value, with the average price up 17p to £6.00. For full-price albums it is an entirely different situation: sales are down 7.7% for the year-to-date. while the average price is down 17p

Overall, sales of digital albums were up again, growing 35.6% in unit terms to 10.2m units (year to date).

#### **News** in brief

- The Liberal Democrats are promising to tackle the funding crisis in the music business. Speaking at a UK Music-hosted fringe meeting at the Liberal Democrat party political conference in Liverpool last week, Don Foster MP said he was aware of the problems of access to finance that the industry was experiencing and that Business Secretary Vince Cable was trying to "ensure the banks are lending again That applies to the music and creative industries"
- Universal Music Group's newly-forged relationship with American Idol has been boosted by the appointment of Jimmy lovine as an in-house mentor to the contestants. The chairman of Interscope Geffen A&M Records' role was announced at the same time as the new judging line-up for the programme was confirmed, with Randy Jackson. who has been on the show since day one, to be joined by Jennifer Lopez and Steven Tyler. Iovine's arrival on the programme follows a deal announced in August between

Universal and 19 Entertainment founder and American Idol creator Simon Fuller for Interscope, Geffen and A&M to market, promote and distribute albums from the show's finalists globally through a range of retail and new media platforms.

- Proper Music Group has restructured to support its newly-formed label services arm, which will sit within Proper Records and is intended to offer additional services to those offered by Proper Music Distribution. The move sees Drew Hill, currently commercial director of Proper Music Distribution, becoming director of Proper Records, to oversee the label and label services.
- Legendary London live venue the 100 Club is under threat of closure due to spiralling costs.
- Atlantic Records is to make tracks from James Blunt's new album free to listen to through the Facebook Places
- John Suchet is to be the new host of the Classic FM breakfast show from January

2011, broadcasting live from 9am to 1 pm every weekday. He takes over from Simon. Bates, who is leaving the station to join Smooth Radio as breakfast host for its new national service.



Tony Blackburn is returning to BBC national radio on

November 6 as the new host of Radio 2's oldies chart show Pick Of The Pons

- Warner Music SVP of international marketing **Matthieu** Lauriot-Prevost is to leave the company after three years.
- A new website called **Mulve** has emerged offering users millions of tracks to download for free, and is being described as a "nightmare scenario". The downloadable Mulve client lets users pull down unlimited files from servers in secret locations in a way where they will not be detected, as the service does not run on P2P technology.
- MTV Networks International chairman and chief executive Bill Roedy is to leave the channel at the end of the vear



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Entertainment BBC)
JOHN REID (CEO, Warner Music Europe & Vice-Chairman

Warner Music International)
MARC MAROT (CEO, SEG International)

**LOUIS WALSH** 

(X-Factor Judge, Westlife)
ANDY GILL (Producer/Gang of Four)
MICK GLOSSOP

**MALCOLM GERRIE** (CEO, Whizz Kid

Entertainment)
NEIL McCORMICK

**STEPHEN KING** 

(MD, Believe Digital UK)
NICK HAMM (Director, Killing Bono)
KIM FRANKIEWICZ

(VP. International at Universal Music

Publishing)
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#### LIVE STAGE ACTS

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#### News

#### **News** in brief



 Parlophone is looking to boost sales of Tinie
 Tempah's debut album Disc-Overy

next month by releasing the record as a lanyard alongside the more traditional physical and digital formats. The new format will feature a unique code allowing fans to download the album and will be sold through highstreet music retailers, Tinie's website (tinietempah.com) and at his merchandise stall on tour

- Suspected copyright infringers in France are now receiving warning letters under the Hadopi anti-piracy laws that were passed in the country last year. Copyright holders are currently targeting around 10,000 IP addresses a day that are suspected of engaging in piracy. This is expected to rise to 150,000 addresses a day in the coming weeks. Infringers face fines or disconnection following their third warning.
- BMG Rights Management has bought US-based Evergreen
  Copyright Acquisitions its fourth major acquisition of the year. The deal finds BMG adding more than 65,000 titles to its catalogue including the rights to hits such as U Can't Touch This, Cocaine and Remember The Time.
- PPL has extended its international reach by signing a deal with Phonographic Performance New Zealand (PPNZ). The deal means PPL and the New Zealand sound recording performance rights group will manage each other's repertoire in their respective territories.
- Matador's six-CD boxed set celebrating the label's 21st birthday will be released via UK indie stores and the Matador website on October 4. The set comprises of 99 tracks, covering releases across the label's 21-year history. All of the proceeds will be going to three charities chosen by the label's owners.
- Trevor Dann is stepping down as chief executive of the Radio Academy at the end of October Dann reveals in an email to Radio Academy members that the move will allow him to concentrate on three new roles: MD of broadcast at the Amazing Media Group, which owns and operates the national DAB station Amazing Radio; visiting professor at an unnamed university and producing a series of programmes "which I can't talk about yet because the broadcaster quite rightly wants to make the announcement"
- US publisher Bicycle Music Company has acquired the rights to singer-songwriter Wes Farrell's back catalogue
- Bob Geldof, Louis Walsh, Later... producer Mark Cooper and Sharon Corr are the latest names announced for The Music Show, which takes place in Dublin on October 2 and 3.

Dreamboats And Petticoats concept has song, film and American ambitions

# Universal creates artist vehicle to launch Dreamboats single

Releases

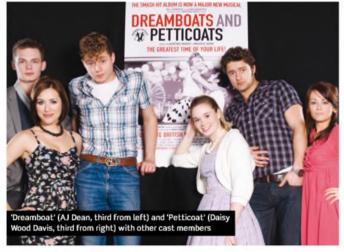
By Paul Williams

**UNIVERSAL HAS CREATED A NEW ACT** to help promote its hugely-successful Dreamboats And Petticoats concept.

AJ Dean, who currently features in the West End musical of the same name at the Playhouse Theatre, and the show's former star Daisy Wood Davis have been paired under the name of A Dreamboat And A Petticoat to record the newly-penned song Did Your Mama Tell You How To Rock 'n' Roll.

The song captures the musical flavour of the post-Elvis, pre-Beatles musical era of Dreamboats and will be released as a single on October 25, the week before the fourth regular Dreamboats And Petticoats album comes out. The three previous regular Dreamboats compilations, an original cast recording from the musical and two spin-off albums have sold more than 1.7m units in the UK, according to the Official Charts Company.

Universal Music Enterprises UK president Brian Berg (inset), who came up with the Dreamboats concept, says of the single, "It's fairly late Fifties, more early Sixties in style and we've got a 21-year-old and a 19-year-old singing it dressed in cool clothes from that period. We'll be shooting a video around the Playhouse Theatre





and we'll be hopefully getting exposure on TV and radio for the track."

Berg adds the new song is likely to be incorporated into the Dreamboats musical as well as featuring in a planned movie version, expected to come out some time next year. Three other original songs, which have been bonus tracks on earlier Dreamboats albums, could also be included in the film.

He reveals plans are "fairly advanced" for the film, which he says will be "Grease meets High School Musical", although with a very British flavour akin, to the David Essex-fronted rock'n'roll-era film That'll Be The Day. "We see it as being a very British movie," he says. "We've got a couple of treatments that are being written that we are looking at, at the moment."

Berg and Universal are working on the movie with the musical's producers Bill Kenwright and Laurie Mansfield, while there are also discussions to bring on board one or two other partners.

Meanwhile in the US the concept is now being rolled out with a slight name change to Dreamboats. Handled by the same team behind the Now! series in the States, a first compilation album is initially being sold there via direct-response TV marketing and the plan is to roll out the album to retail by the end of the year.

Berg also has his eye on launching the compilation and musical in other territories, including Australasia, Canada and South Africa.

Back in the UK, the new Dreamboats double album, which will include tracks by The Shadows and Jerry Lee Lewis, will be a key quarter-four release for Universal

Music Strategic
Marketing UK, with
other highlights
including a Ray
Davies collaboration album called
See My Friends
featuring duets
with the likes of
Bob Jovi, Bruce
Springsteen, Mumford

& Sons, Metallica and Jackson Browne; Tom Jones' Greatest Hits; Pop Party 8; Clubland 18; and R&B Collection.

paul@musicweek.com

#### Future Cut aims to be more than just a publishing company

HIT PRODUCTION AND SONGWRIT-ING DUO Future Cut are looking to develop their newly-launched publishing company Future Cut Songs into an all-round entertainment company, which will deal with all parts of the record-making process.

The London-based business, which is run by Future Cut's Darren Lewis and Tunde Babalola, is administered by Kobalt Music Group and acts as a vehicle for the pair to sign, develop and break artistic and songwriting talent.

Indeed the team, who have recently produced Olly Murs' single Please Don't let Me Go as well as writing a number of hits for artists including Lily Allen, Shakira, Tom Jones and Dizzee Rascal, have already ventured into record-label territory with their first signing Paper Crows. The band's debut single Stand Alight



manager of Kobalt; Sas Metcalfe, Kobalt EVP creative; Darren Lewis; Tunde Babalola; and Sam Winwood, Kobalt, VP of international repertoire

will be released via Future Cut Recordings, an arm of Future Cut songs, early next month.

Lewis says the business will be signing more acts over the coming months, explaining that as the company grows it is likely to expand its original publishing role and become more of an all-inclusive entertainment venture.

"Future Cut Songs has the potential to be much more than just a publishing company," he explains. "We are also thinking of starting up our own record label – and actually, from working with high-profile figures like Lily [Allen] we have realised that it isn't just production and songwriting that we do. We get involved in all aspects of a record, from ideas about marketing to videos, and that would be something that we would be ultimately be working towards with Future Cut Songs."

Lewis says that by establishing their own company Babalola and himself will be able to nurture potential talent right from the offset - a long-held ambition for the pair. Future Cut Songs will also put the duo in a position to move quickly on any project they believe in, while Lewis stresses that the company is taking a long-term view with the talent they sign.

He adds that, although the pair have a reputation for writing and producing pop hits, they will be working on artists across the board, pointing to their original beginning as drum&bass DJs as an example of their diversity.

"We look to legendary producers such as Quincy Jones and Rick Rubin for inspiration – those who haven't just stuck to one style. Our biggest problem I think is that we are impatient and get bored if we just work with one genre over and over again." he says.

"Our only goal is that everything we work with is something that we love. We are not interested in signing one-year deals; working with artists and writers has always been our strongest feature and we want to take them on that journey and see it through with them. This is a really exciting time for us and I'm happy that we have Kobalt on board to give us the support and help we may need along the way."

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    - **▶ Double Platinum** ◀
    - **>> Sold out UK Tour** ◀
    - - **▶ UK Tour starts March 2011** ◀

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# **News** media

TV Airplay chart Top 40

ON THE WEB

www.musicweek.cor

- · Sun Ra Arkestra leader to visit Jamie Cullum show
- Viewpoint: BBC director of audio and music Tim Davie on live music
- MTV UK singles of the week

# **Q recruits Yoko Ono to mark Lennon's birthday**

Bono among the contributors to 70th tribute issue

#### Magazines

nielsen

By Ben Cardew

**A PREVIOUSLY UNSEEN** David Bailey portrait, pictures from Yoko Ono's personal archive and a handwritten note from Bono are all part of *Q* magazine's 70th birthday tribute to John Lennon.

The Bauer title's November issue, out this Thursday, contains a 27-page tribute to Lennon, who would have turned 70 on October 9.

The magazine has worked closely with his widow Yoko Ono on the issue: she was interviewed by journalist Tom Doyle in the Dakota building apartment she shared with Lennon and has also written an introduction to the issue. In addition, she has let *Q* use pictures from her personal archive to illustrate the feature.

The magazine will come with four different covers for the newsstands and one exclusive cover for subscribers. The four newsstand covers feature previously unseen pictures from different eras of the former Beatle's life: an Astrid Kirchherr shot from 1960; a 1965 David Bailey portrait taken in London; a 1969 shot of Lennon and Ono by Iain Macmillan; and a 1973 Lennon photo from a Bob Gruen session. The subscribers' cover uses the Bailey shot but without coverlines.

Inside, the magazine plots four decades of Lennon's life, concentrating more on him as an individual than a Beatle. The Fifties is represented by a picture of Lennon as a schoolboy; the Sixties covers the story of how Lennon and Ono met; and the Seventies is represented by unseen pictures of Lennon from that decade, including many from Ono's archive.

The Eighties section features an

Radio 1 DJ Andy Peebles, who interviewed Lennon in 1980, two days before his death, as well as extracts from that interview.

Other features include the Lennon playlist - 20 of his best tracks as chosen by Q, selected musicians and Ono, who picks I'm Losing You; and Doyle's

interview with Ono in which she talks about how she met Lennon and what he would have been like at 70.

Interspersed with this are interviews with Paul McCartney, Bono, Jay-Z and Green Day's Billie Joe Armstrong, in which they talk about what Lennon means to them. McCartney calls him a "wild and woolly genius", while Bono sent a hand-written note, which will be reproduced in full in the magazine.

In addition, qthemusic.com will feature similar interviews with the likes of Keane's Tim Rice-Oxley and Antony Hegarty.

Q editor-in-chief Paul Rees says there are very few anniversaries in music worth celebrating, but Lennon's 70th was clearly one such occasion.

"Arguably Lennon is more influential now than when he died," he says. "Q needs to concentrate on what is going on now, but there are one or two exceptions to that rule. I don't think there is a more influential band in the world than The Beatles, but we don't pop up with an anniversary of every record."

Nevertheless, Rees says he would not have done the issue without

interview with former



"Her involvement will make it stand

out. We have the person that was closest to him involved. It has that stamp of authenticity," he says. "We wouldn't have done it if Yoko hadn't wanted to be involved. You can't do that inside story without her."

The magazine also features a look inside the workings of the Radio 1 playlist meeting and an interview with Gorillaz, in which Damon Albarn talks about their Glastonbury headline appearance.

Rees says the atmosphere for music magazines continues to be "tough" but he is optimistic about the end of the year and 2011, when *Q* celebrates its 25th anniversary.

"We have got things planned and there are a lot of things musically going on that are exciting," he concludes.

Meanwhile, Chris Catchpole, who has been a regular *Q* contributor over the years, has joined the magazine full-time as Now editor, where he will be in charge of the magazine's front section and three of its key regular features – New To *Q*, Cash For Questions and Record Collection.

ben@musicweek.com

#### USHER FEAT. PITBULL Di Got Us Fallin' In Love / Laface EMINEM FEAT. RIHANNA Love The Way You Lie / Interscope CEE-LO GREEN F\*(k You / Warner Brothers TINIE TEMPAH FEAT. ERIC TURNER Written In The Stars / Parlophone ALEXANDRA BURKE FEAT. LAZA MORGAN Start Without You I syco 433 FLO-RIDA FEAT. DAVID GUETTA (lub (an't Handle Me / Atlantic 422 ROLL DEEP Green Light / Relentless/Virgin 397 NEW LABRINTH Let The Sun Shine In / Svco 10 N-DUBZ Best Behaviour / Island KATY PERRY Teenage Dream / Virgin 11 KATY B Katy On A Mission / Rinse **13** 12 B.O.B FEAT. HAYLEY WILLIAMS Airplanes / Rebel Rock Ent/Atlantic/Grand Hustle 331 NE-YO Beautiful Monster / Def Jam **14** 13 312 KESHA Take It Off / RCA **15** 17 286 16 RE SHONTFILE Impossible / Island ENRIQUE IGLESIAS FEAT. NICOLE SCHERZINGER Heartbeat / Interscope **I7** 34 YOLANDA BE COOL & DCUP We No Speak Americano / Sweat It Out/AATW NE-YO One In A Million / Def Jam 261 KINGS OF LEON Radioactive / Hand Me Down 257 21 NEW JAY SEAN FEAT. NICKI MINAJ 2012 (It Ain't The End) / Cash Money/Island 257 TRAVIE MCCOY FEAT. BRUNO MARS Billionaire / Decaydance/Fueled By Ramen **OLLY MURS** Please Don't Let Me Go / Epic/Syco THE SCRIPT For The First Time (Times Are Hard) / Phonogenic 25 NEW BRUNO MARS Just The Way You Are (Amazing) / Elektra/Atlantic 236 26 NEW DEVLIN Runaway / Island 230 27 BRANDON FLOWERS (rossfire / Vertigo 228 28 NEW KELLY ROWLAND Forever And A Day / Motown/Island 29 31 ALEX GAUDINO I'm In Love (I Wanna Do It) / Mos 223 30 NEW CHERYL COLE Promise This / Fascination **31** 20 **JASON DERULO** What If / Beluga Heights/Warner Bros 32 16 ALESHA DIXON Drummer Boy / Asylum/Atlantic 216 **EXAMPLE** Last Ones Standing / Data/Mos 207 KYLIE MINOGUE Get Outta My Way / Parlophone 207 THE SATURDAYS Missing You / Fascination/Geffer SWEDISH HOUSE MAFIA FEAT. PHARRELL One (Your Name) / Virgin

TV airplay chart top 40 © Nielsen Music. Compiled from data gathered from last Sunday to Saturday. The TV airplay chart is currently based on plays on the following stations: 4Music, Bliss TV, Clubland TV, Channel AKA, Chart Show TV, DancenationTV, Flava, Kerrang! TV, Kiss TV, Lava TV, Magic TV, MTV Base, MTV Dance, MTV Hits, MTV1, MTV Rocks, NME TV, Q TV, Scuzz, Smash Hits TV, Statz. The Rox. Vault. Viva. VH1

SKEPTA FEAT. PREEYA KALIDAS (ross My Heart / 3 Beat/AATW/BBK

ROBBIE WILLIAMS & GARY BARLOW Shame / Virgin

MCFLY Party Girl / Island/Super

PENDULUM The Island / Warner Brothers

**38** 24

39 23

#### **Media news** in brief



● Emma's Imagination – aka 27year-old Emma Gillespie from Glasgow (pictured) – has won Sky1 talent show Must Be The Music. Gillespie performed self-penned songs Focus and recent number 10 hit This Day at the final, beating Missing Andy and The Pictures, after the six finalists had

194

189

been whittled down to three. Gillespie wins £100,000 and advice to help kick-start her career.

● Lady GaGa has followed her eightaward haul at the MTV Video Music Awards by receiving five nominations for the MTV EMAs. The singer is nominated for best pop, best female and best song – going up against Katy Perry and Rihanna in each of the categories – as well as best live act and best video, for Telephone feat. Beyoncé. The 2010 EMAs take place on Sunday, November 7 in Madrid. Katy Perry and Linkin Park are now confirmed to perform.

#### Channel 4, Universal and SEAT

have teamed up on a new TV show in which artists record sessions directly onto vinyl. On Track with SEAT kicked off last Wednesday on Channel 4 with Ellie Goulding. The series sees a different artist each week given three hours in London's Metropolis Studios to record three songs. One copy will be pressed, with further copies of one track being made available as a free download from www.club-SEAT.co.uk. The show's concept was developed by Universal Music managing director of commercial media partnerships and Globe TV Lesley Douglas.

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Charts: colour code

■ Highest new entry

Audience increase

Radio playlists can now be found online at www.musicweek.com

#### Airplay analysis Alan Jones

# Cee-Lo sky high in the airplay chart

Forget You! and FU, Cee-Lo Green's introductory single from new album The Lady Killer rockets to the top of the radio airplay chart this week.

The track has enjoyed a mercurial 78-38-13-1 trajectory and tops the chart despite having only the 24th highest tally of plays - 1,171 - on the Music Control panel. Its fast track to the top of the chart comes courtesy of an audience of more than 56.86m, with 24 plays on Radio 1 and 19 on Radio 2 jointly delivering 66.84% of its overall audience. It was aired more times on Radio 2 than any other song last week, and was second most-played on Radio 1 behind Labrinth's Let The Sun Shine. It is the second number one radio airplay hit thus far for Cee-Lo, who was also half of Gnarls Barkley, notching up the number one airplay hit of 2006 with Crazy. That song spent eight weeks atop the radio airplay chart, and nine weeks atop the OCC sales chart.

Meanwhile, the new sales number one, Just The Way You Are (Amazing) by Bruno Mars, is the most-added song on radio, increasing monitored plays 47.03% from 1,010 to 1,485 - week-on-



week. Despite this, it makes a fairly modest 26-19 climb on the radio airplay chart, increasing its audience by 22.55% to 29.18m. That is because its growth is concentrated on stations which deliver smaller audiences. Its biggest supporters last week were Leicester Sound (47 plays), 95.8 Capital FM (46) and Trent FM (45).

Fifteen weeks after All The Lovers reached number one, Kylie Minogue is back in the Top 10, with follow-up Get Outta My Way leaping 27-6. The track added 286 plays and almost doubled its audience week-on-week, with top tallies of 39 plays on Gaydar, 35 on 107.6 Juice FM and 30 on 106.3 Bridge FM, although 13 plays on Radio 2 and 12 plays on Radio 1 jointly account for 68.64% of its audience.

Taio Cruz's Dynamite cruises to a third straight week atop the TV airplay chart, with its video racking up more than 500 plays for the fifth week in a row, Aired 533 times on stations on the Music Control panel - 49 times more than its nearest challenger by Usher feat. Pitbull - it has top tallies of 79 plays from MTV Base, 59 plays from MTV Hits and 44 plays from KISS TV.

#### **Campaign focus**



Sons Of Admirals

UK teens Charlie McDonnell. Alex Day, Tom Milsom and Eddplant already boast some of the most popular channels on YouTube UK, thanks to videos showcasing their original songs and comic turns

Now, the four-piece have come together to form Sons Of Admirals and will selfrelease their debut album on their Admirals Records label next month.

Radiopromotions Management's Steve Betts has teamed up with Stuart Love, a former A&R executive for Columbia and Warner Brothers in the US, to drive the project forward.

Their debut single Here Comes My Baby is officially released next month after being made available digitally in June. It has now been taken off iTunes ahead of a full October 25 release, as Betts and Love build a traditional promotional campaign around the group's online profile.

The video, which was written and directed by McDonnell, has already racked up 2m views since being launched on his YouTube channel. The commercial single will be released as part of a bundle with an acoustic version of the track and filmed interview with the four piece. The as-yet-untitled debut album will be released next year.

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Last We		Sales	Artist Title Label	Total plays	Plays %+or-	Total Aud (m)	Aud
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5 7		3	KATY PERRY Teenage Dream Vigin	2817	16.55	52.09	
3 8		12	OLLY MURS Please Don't Let Me Go (pic/Syco	3491	0.9	50.22	
4 8		2	TAIO CRUZ Dynamite 4th & Brozeway	2366	10.05	5C.1	
27 3		48	KYLIE MINOGUE Get Outta My Way Farfophone	1468	24.2	41.69	-
2 7		4	THE SCRIPT For The First Time (Times Are Hard) Phonogenic	262C	-C.C4	38.81	-2
	17	54	LADY GAGA Alejandro Interscope	2061	0.93	36.77	
6 8		5	ALEXANDRA BURKE FEAT. LAZA MORGAN Start Without You Syco	2348	7.71	35.62	- 5
		23	THE WANTED All Time Low Ceffen	2155	-7.47	35.3	
21 3		13	ENRIQUE IGLESIAS FEAT. NICOLE SCHERZINGER Heartbeat Interscope	851	74.39	34.39	
		34	KATY PERRY FEAT. SNOOP DOGG California Gurls virgin	2086	-2.34	33.67	
17 6		J#	TINIE TEMPAH FEAT. ERIC TURNER Written In The Stars Parlophone	841	5.79	33.28	_
		6	EMINEM FEAT. RIHANNA Love The Way You Lie Interscope				
			ENRIQUE IGLESIAS FEAT. PITBULL   Like It Interscope	1621	-2.53	32.33	-
	14	30	FLO-RIDA FEAT. DAVID GUETTA (lub (an't Handle Me Atlantic	2037	·9.59	31.92	
		14		1671	-€.4 <u>9</u>	30.57	
		27	B.O.B FEAT. HAYLEY WILLIAMS Airplanes Rebel Rock EntiAtlantic/Grand Mustle  YOLANDA BE COOL & DCUP We No Speak Americanio Sweat It OwnARW	1717	8.67	3C.1	
		15		1248	-3.2€	29.25	
26 3		1	BRUNO MARS Just The Way You Are (Amazing) flekira/Athantic	1485	47.03	29.18	-
37 2			MICHAEL BUBLE Hollywood 143/Reprise	580	130.16	28.5	
22 5			LABRINTH Let The Sun Shine In Syco	869	20.3€	28.16	
7 9		20	BRANDON FLOWERS (rossfire vertigo	1455	-3.19	27.29	
11 6		40	MANIC STREET PREACHERS (It's Not War) Just The End Of Love columbia	773	-14.4	27.27	- 1
		19	TRAVIE MCCOY FEAT. BRUNO MARS Billionaire Cecaydance/Fueled By Famen	1468	С	26.97	
31 2		81	SCISSOR SISTERS Any Which Way Polycor	761	50.69	26.91	
	3		KINGS OF LEON Radioactive Hand Me Cown	£57	26.22	25.6	_
23 2	26	59	PLAN B She Said 679/Attantic	1501	-2.15	24.39	
30 9	3	11	USHER FEAT. PITBULL DJ Got Us Fallin' In Love Laface	1168	5.42	23.58	
39 2	21		RIHANNA Te Amo cef Jam	1213	9.67	23.3	
34 3	3	16	KE\$HA Take It Off FCA	€93	-7.1	22.9€	
29 1	11	46	EDWARD MAYA FEAT. VIKA JIGULINA Stereo Love 3 Beat Blue/AATW	92€	0.33	22.51	
24 1	1.3	28	NE-YO Beautiful Monster Def Jam	1312	-12.3€	22.16	
43 5		8	KATY B Katy On A Mission Finse	339	3.99	20.74	
32 1	LC	49	JASON DERULO What If Beluga Heights/Warner Bros	1330	-14.63	20.€	
50 4	43	83	LADY GAGA Bad Romance Interscope	972	20	20.21	
35 3	3	32	MCFLY Party Girl IstanciSuper	379	-50.13	19.7	
28 1	11	33	THE SATURDAYS Missing You Fascination/Geffen	1423	-22.49	19.36	
4E 2	2		THE WOMBATS Tokyo (Vampires & Wolves) -4th Floor	193	1.58	18.63	
47 5	2	8£	BLACK EYED PEAS   Gotta Feeling Interscope	1077	13.73	18.36	
41 2	2	21	MARK RONSON & THE BUSINESS INTL. The Bike Song (alembia	375	·S.64	18.12	
38 4	4		KT TUNSTALL (Still A) Weirdo Relentiess/Virgin	313	-€.85	17.54	
33 4	4	92	A-HA Butterfly, Butterfly (The Last Hurrah) Rhino	10€	-7.83	16.77	
NEW			LIFEHOUSE Halfway Gone Geffen	29	С	16.35	
RE			ALICIA KEYS Try Sleeping With A Broken Heart	952	С	16.14	_
49 2	2	45	THE XX Islands Young Turks	163	4.49	15.84	
			PIXIE LOTT Broken Arrow Mercery				_
		1.0	ELIZA DOOLITTLE Pack Up Parlophone	377	C 24.01	15.58	
	L4	18		1367	-24.81	15.52	
RE			MICHAEL BUBLE Haven't Met You Yet warReprise	863	С	15.32	
RE			<b>EXAMPLE</b> Kickstarts <sub>Cata/Mos</sub>	755	С	15.1€	
			KYLIE MINOGUE All The Lovers Partophone	1117	С	15.14	

Pre-r	release Top 20	
This week	Artist Title Label	Total audience (m)
1	CEE-LO GREEN F*ck You / Warner Brothers	56.86
2	ROBBIE WILLIAMS & GARY BARLOW Shame / Virgin	54.82
3	TINIE TEMPAH FEAT. ERIC TURNER Written In The Stars 1 Farloghone	33.28
4	MICHAEL BUBLE Hollywood / -43/Reprise	28.5
5	LABRINTH Let The Sun Shine In I syco	28.16
6	KINGS OF LEON Radioactive / Hand Me Down	25.6
7	THE WOMBATS Tokyo (Vampires & Wolves) I right Floor	18.63
8	KT TUNSTALL (Still A) Weirdo / Relentless/Virgin	1.7.54
9	LIFEHOUSE Halfway Gone / Ceffen	16.35
10	PIXIE LOTT Broken Arrow I Mercury	15.58
11	IMELDA MAY Mayhem / Decca	14.04
12	THE WANTED Heart Vacancy / Geffen	12.51
13	AMY MACDONALD Love Love / Vertigo	12.51
14	ELTON JOHN & LEON RUSSELL If It Wasn't For Bad I Mercury	12
15	THE TING TINGS Hands / columbia	11.88
16	JAY SEAN FEAT. NICKI MINAJ 2012 (It Ain't The End) / (ash Money/Island	11.84
17	RIHANNA Only Girl (In The World) / cef lem	11.77
18	JAMES BLUNT Stay The Night / Atlantic/Custarc	11.51
19	SWEDISH HOUSE MAFIA VS TINIE TEMPAH Miami 2 Ibiza / Vugin	11.3
20	MAGNETIC MAN FEAT. KATY B Perfect Stranger / columbia	11.08

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# News live

Live merchandise specialist generates significant revenue boost for big-name artists

# Concert Live reboots 'twenty-quid bloke'

#### Merchandising

By Gordon Masson

#### INSTANT LIVE MUSIC SPECIALIST

Concert Live is unveiling a raft of new products after releasing figures that show artists who use the company's services are often doubling the money they make on merchandise.

Capitalising on the idea of selling a recording of a gig as the audience leaves a show, Concert Live has generated more than £5m in new revenue for the music industry over the last

It also claims it has seen 35-50% growth year-on-year and that revenue spend at concerts where its products

and services are available have dou-

The company's stats reveal Concert Live increased overall perhead merch sales for Elton John concerts by 64%. Similarly, it increased spend per-head for Kiss by 80% where members of the audience spent £3.86 on average; Paolo Nutini's fans increased spending by 130% (£2.11) compared to the previous tour; Divine Comedy was up 126%; and Public Image Limited saw their perhead spend rise by 146% from previ-

Concert Live managing director James Perkins says these numbers show that the "£20 bloke" merchandisers speak about is a "complete

myth" because many people are paying a lot more. He adds, "That attitude to us just highlights that people are being lazy when it comes to what they are doing, rather than coming up with new and engaging products for the fans

"The £20 spend is only true if you treat fans as one homogenous group and, as such, offer them a generic product range that can only be accessed through a poorly staffed, visually unappealing merch stand," says fellow company founder Adam

Perkins also reports that Concert Live sold additional products to more than 75% of pur-

chasers at concerts for Elton John, Paolo Nutini, Paramore, Hard-Fi, Wet Wet Wet, Madness,

#### Exit through the gift shop Concert Live's Top 10

	TOUR	RECORDINGS SOLD	% UPTAKE	SPEND PER HEAD
1	KISS	35,000	22.6%	£3.86
2	THE CRANBERRIES	10,000	12.8%	£2.84
3	RACONTEURS	8,600	22%	£3.11
4	KEANE	8,000	19.4%	£3.03
5	BAD COMPANY	5,000	17%	£3.10
6	PAOLO NUTINI	5,000	12%	£2.11
7	PUBLIC IMAGE LTD	4,500	20.3%	£4.11
8	EITON JOHN AND RAY COOL	<b>PER</b> 4,000	24.8%	£4.83
9	THUNDER	4,000	24.5%	£4.81
10	PARAMORE	3,000	19.8%	£3.27
			(	ource: Concert Live

teurs, generating at least a 25% increase in individual fan spend each Goodver says the company was

Keane, James Blunt and The Racon-

launched to prove that fans would want to take away a copy of the concert they had just attended. After five years, more than 750,000 fans have been able to do this at 1,000 concerts across 16 countries with more than 100 major artists

The company also points to its staff approaching fans, rather than waiting for them to come to the merch stall as a way of driving sales. The company is now concentrating on two key areas for the future: changing what is sold at live music concerts and changing how things

Goodyer reveals Concert Live is now developing a range of new offer-

ings including tour books, personalised clothing, retail DVDs and integrated iPhone apps that are unique to

For example, the company is working with John Lydon to produce and sell a range of premium coffeetable photo books that document his touring career. Each book is individually numbered, features handdrawn artwork by the artist and for one in five purchasers, offers a "golden ticket" that gives them a 10 minute face-to-face webchat with Lydon himself

"In five years, it is our vision that every fan will be able to leave a concert with a personalised piece of merchandise," Goodyer adds. "We feel it is criminal to let a fan spend £22 on a T-shirt and walk away with £8 in their pocket."

Coming soon: live events at the cinema

A GROUP OF music industry enterpreneurs have created a company that will use cinemas to meet the growing demand for fans to be part of special artist events.

Omniverse Vision was set up by a trio of industry veterans who have already signed up some of the industry's biggest names to the concept.

"Our idea is to create special one night only events to attract fans and so far the feedback we've had on that has been very positive and the number of fans booking tickets is very encouraging indeed,' says director John Gaydon, who tested the model with a screening of Ladies & Gentlemen... The Rolling Stones. This went to 800 screens worldwide.

Gaydon's background includes time as an artist manager and 15 years producing music shows for TV, including the Live Earth event at Wembley Stadium for Control Room.

He had the idea for Omniverse while watching footage of a Foo Fighters Wembley show, which featured a guest appearance by Jimmy Page, at a cinema in Leicester Square.

He adds, "Between each song, the fans stood up and cheered and it struck me that while it might cost about £100 to go to see the band live in concert, but for about





£10 a head you could go to the cinema and get the benefit of the amazing acoustics and big screen."

Joining Gaydon as founders of Omniverse are former Really Useful Group producer Austin Shaw and entertainment finance expert Grant Calton. The company has already signed an agreement to broadcast footage of this Sunday's celebration of 25 years of Les Miserables from The O2 in London

around the world.

Omniverse has also inked a deal with Bon Iovi and AEG to target around 500 screens outside of the US for an event to mark the launch of the band's greatest hits album in November.

"A kev element for us is our one night only idea, which means we have to be clever with our marketing," notes Gaydon, who reveals company has Stormcrowd's Steve Machin as international marketing director to tap into his expertise of fanbases, social media and ticketing.

And with cinemas around the world now converting their projection rooms to handle digital coverage, Gaydon says Omniverse's business model is benefitting everyone involved in the supply chain.

"Cinema operators are telling us that they are only operating at 30-40% capacity a lot of the time, so they are welcoming the extra events. It's early days, but one of the things we're already looking at is bringing live 3D events to the cinema, which should make the screenings even more compelling for fans.

#### Box Score Live events chart GROSS (£) ATTENDANCE OXEGEN FESTIVAL Punchestown Racecourse, Naas 225 000 WIRELESS FESTIVAL Hyde Park, London SNOOP DOGG 02 Shepherd's Bush Empire, Londo BUDDY GUY 02 Shepherd's Bush Empire, London SNOOP DOGG 02 Academy Glasgow **BUDDY GUY** Bridgewater Hall, Mancheste 1.449 SNOOP DOGG Olympia, Dublin 1,236 THE NATIONAL Brighton (orn Exchange DR JOHN & THE LOWER 911 Oz Shepherd's Bush Empire DIANE BIRCH Tabernacle, London

The Box Office Chart is compiled using data supplied to Music Week by promoters throughout the UK and Ireland and covers the period July 4 - July 10, 2010. Given the timescales in which the grosses are reported, the chart will always be somewhat historic, but we will endeavour to print the most up-to-date information. Anyone wishing to include their box office data should contact gordon@musicweek.com

## Primary ticketing chart

pas	prev	event
1		KINGS OF LEON
2	5	KYLIE MINOGUE
3	7	TAKE THAT
4	NEW	THE SCRIPT
5	6	MICHAEL BUBLE
6	2	WESTLIFE
7	8	GLASTONBURY FESTIVAL
8	14	LADY GAGA
9	NEW	ENRIQUE IGLESIAS
10	9	MUMFORD & SONS
11	NEW	PAUL WELLER
12	11	ANDRE RIEU
13	NEW	JASON DERULO
14	12	BIFFY CLYRO
15	NEW	ERIC CLAPTON
16	NEW	HELP FOR HEROES
17	NEW	THE SATURDAYS
18	19	PENDULUM
19	NEW	JLS
20	NEW	MANIC STREET PREACHERS

#### Ticket sales value chart

pas	prev	event	dates
1		KINGS OF LEON	8
2	NEW	KYLIE MINOGUE	8
3	2	WESTLIFE	10
4	9	MICHAEL BUBLE	5
5	3	BRANDON FLOWERS	6
6	4	PARAMORE	7
7	14	LINKIN PARK	5
8	11	GUNS N' ROSES	4
9	13	AVENGED SEVENFOLD	7
10	10	MARY J BLIGE	3
11	6	ARCADE FIRE	5
12	NEW	STING	3
13	7	MEAT LOAF	6
14	17	PLAN B	12
15	5	THE SCRIPT	4
16	NEW	ADAM LAMBERT	3
17	15	JLS	8
18	NEW	SHAKIRA	2
19	NEW	MATT GOSS	1
20	12	LADY GAGA	2

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Emma Banks Senior Agent, CAA



Steve Forster MD Live Events, MAMA Group



John Giddings Managing Director, Solo Agency



**EnTEEtainment** 



Debbie Malloy Commercial Director, PRS For Music



Stuart Galbraith CEO, Kilimanjaro Live



Rob da Bank Radio 1 DJ. Cofounder of Bestival / Camp Bestival & AIF



**Jason Thomas** 



Dave Chumbley Senior Agent, Primary Talent International



Catherine Bottrill Associate Director of Research, Julie's Bicycle



Tim Pearson Head of Marketing, IPC Media



Joe Cohen CEO, Seatwave



Lucy Dickins



Live Music Campaigner and Musician



Alex Martin Head of music, **Curious Generation** 



**David Stone** Events Director, Tokyo Industries



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# **News** publishing

# **Editors' Confidential signing** Imagem loses the looks to international success Boosey in rebrand

#### International

By Charlotte Otter

**BELGIUM MUSIC PUBLISHER** Strictly Confidential Music is looking to increase its foothold in the UK market after signing Editors to an exclusive worldwide agreement.

The deal, which is the company's biggest signing to date, finds the publisher representing the rights to the band's fourth and fifth albums and follows sister record company PIAS extending its relationship in continental Europe with the group for their next two records.

Strictly Confidential CEO Pierre Mossiat says the publishing deal is a reflection of how happy Editors are with PIAS, noting that by having joint publishing and master rights a number of licensing opportunities will be opened up across the two companies

"This is an exciting time for us. Dealing with such a high-calibre band puts us right on track for the kind of growth we've been working towards," he says, adding that the company will hope to build the band's international profile following commercial success



domestically and in European territories.

Mossiat says Strictly will focus on the French, American and Asian territories. "We plan to work closely with PIAS to help with the marketing and promotion of their next two albums in order to help the band break in those territories." he adds. "Although Editors may be big in the UK there is still a long way to go on an international level and a lot of opportunities open to us and them."

This promotion, Mossiat explains, will mostly be carried out through syncs - with the company looking to place tracks from the coming album in films and TV programmes as well as in adverts. 'To be honest I think that with their next album. Editors can become as big as Muse or Placebo. It's just so hugely sync-able," he says.

He is also considering potential collaborations between other artists

The deal comes as Strictly sets its sights on becoming one of the largest independent publishers in Europe and follows the company signing a string of other UK artists including White Belt Yellow Tag. Airship, former Pipettes front woman Rose Elinor Dougall and The Real Tuesday Weld to worldwide publishing deals.

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magem Production

IMAGEM
PRODUCTION
MUSIC

Production
Music is rebran-

BOOSEY AND HAWKES

ding itself nearly three years after being taken over by Dutch publisher Imagem Music.

The new name, Imagem Production Music, comes as the business looks to streamline itself with its new owner but the changes will not affect parent company and classical publisher Boosey & Hawkes, nor sister company Rodgers and Hammerstien which are managed by Imagem Music.

Imagem Production general manager Alex Black says the new name was a joint decision which felt right for the company. He notes that if clients view the business as part of the larger Imagem organisation it will make it easier for them to understand what services they can provide.

"Rather than just viewing us as an offshoot of Boosey & Hawkes, the new name will show to a client that we can draw on the expertise in every genre of music through

the parent company," he says.

As part of the new alignment with its owners, Imagem Production has also set its sights on expanding outside of its UK base. It plans to open an office in Holland in January 2011 and Black says this move will mark the first step by the company to push for international growth.

> "It makes sense to open an office in the country where Imagem is headquartered," he says, adding

Imagem Production

will continue to work closely with its subpublishers around the

Black adds Imagem Production will be working closely with the Imagem Music sync and creative services teams in order to ensure clients have a range of choice from all Imagen group's music catalogues.

"We are different two companies with two different wavs of licensing music, but by working together we can simplify the whole licensing procedure," he explains.

#### Sync survey August 2010 by Chas de Whalley

# Fiat and Faithless feel good about their close relationship

A COMMONLY HEARD complaint among record company and publisher sync teams is the apparent insensitivity with which ad agencies regard single or album release schedules. While music suppliers are routinely expected to jump through hoops to satisfy the requirements of a TV campaign, any suggestion an air date might be moved around to create extra synergies around a label's carefully constructed marketing plan for a new or developing artist are too often rejected out of hand.

Consequently the current Fiat Punto Evo spot, which is built on edits of the promo for Faithless's single release Feelin' Good, represents a rare example of extremely close and careful collusion between agency Krow, the act's own label Nate's Tunes and its co-publishers Warner/Chappell and Back 2 Da Future. The ad, which

was first aired in August when it roadblocked an entire break during Channel 4's Big Brother and has been in regular rotation since, reinforces the equally high-profile media campaign surrounding the band's ground-breaking decision to make their latest album The Dance available only through supermarket chain Tesco.

Faithless's previous record company Sony has also managed to pull off a minor triumph by securing the soundbed to a Sky Media Channels spot on behalf of the acclaimed new synth-pop duo Hurts. Illuminated, the track in question, is jointly published by EMI and Sony/ATV and neatly made its ad break bow the same week the band's debut album Happiness hit the shops.

Elsewhere among the expected crop of golden oldies - by such as Dean Martin (Mafia II) Bo Diddley (National Lottery), The Supremes (Kit Kat) and Bachman Turner Overdrive (commercial TV channels' trade body Thinkbox) premium lager brand Grolsch has commissioned DJ/producer Mr Scruff to remix Louis Armstrong's 1961 rendition of Duke Ellington's EMI evergreen It Don't Mean A Thing (If It Ain't Got That Swing), although there are currently no

At the other end of the musical spectrum. TV ads tracked by Music Week featuring classical titles have shown a marked increase over the last month. Publishers specialising in this oft-overlooked genre frequently find they must work at least as hard as their pop colleagues to raise awareness in what many agency creatives automatically assume to be difficult or even impenetrable repertoire.



The venerable name of Boosey & Hawkes may have been partly absorbed into the relatively new Imagem brand, but its unparalleled expertise in this area has paid dividends by placing a theme from Prokofiev's Peter And The Wolf in Shell's Fuel Save film and a passage from Shostakovich Jazz Suite No 2 in a characteristically off-beat Sky Sports commercial starring footballer-turned-philosopher Eric

Of course, publishing rights in late-19th Century composers are

in the public domain. So while administering O Mio Babbino Caro - the popular Puccini aria performed by the late Maria Callas for EMI and featured in the current UBS Bank film - for a few years yet, McDonald's had only to license the recording rights in order to reproduce Herbert Van Karajan's rendition of Johann Strauss II's world famous Blue Danube Waltz in its What We Don't Know

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ON THE WER

- · Bicycle Music acquires Farrell
- Bucks signs J2K
- Hughes inks (helsea deal

Classical publishing group to strengthen global position

# Peters union takes shape

#### Companies

By Charlotte Otter

CLASSICAL PUBLISHER Edition Peters has appointed Linda Hawken as managing director of the UK arm of the company, after the organisation's four offices were brought together under the new moniker Edition Peters Group.

As part of her new role, Hawken, who was formerly director of marketing for Peters Edition London, will be in charge of running the London office and will work under Edition Peters CEO Nicholas Riddle in London and alongside Peters Germany managing director Hermann Eckel and Peters US managing director Roger McClean. She will begin on October 1.

Hawken's appointment is the first to be made by the publisher's board and joint owners, Martha and Henry Hinrichsen and The Hinrichsen Foundation, since Peters Edition London, CF Peters Corporation New York, CF Peters Frankfurt and Edition Peters Leipzig formally joined forces last month.

The move comes as Edition Peters Group looks to strengthen its international position within the classical music world and tap into previously closed areas of the market

Riddle says this will see the organisation make further inroads into the choral market as well as branching out into non-publishing-related areas through collab-orations with the performing arts sector. "As a classical publisher, there are a lot more possibilities open to us than if we were just looking after works of popular music – which makes the future a lot more exciting," he says.

Before the merger, Riddle says each office had a "scattergun" approach to its roster and stresses that the coming months will see much more cohesion in their approach to the promotion of their composers. He describes the organisation's new structure as different from that of a typical company merger and notes, "It's like different members of a family learning to live with each other under one roof again after a long time apart."

"We look after a vast range of styles of music across all of our offices, which is great when it comes to licensing works, both old and new, for use in syncs as well as the more traditional performance and publication routes," he adds. "Now that we are truly a worldwide organisation, we will also be working more with our contemporary composers push-ing their music across all territories, not just the area they were signed in which is what tended to happen hefore."

As part of the merger, Peters Edition Group will reduce its European distribution services and create a new international sales and marketing team. Riddle adds the company will also be taking on more heads of function in the New Year.

"We will continue to do all the things Peters in renowned for - such as the printing of sheet music - however now, with the merger, it will also be easier to avoid duplication of works and means we can really concentrate on all of our roster of composers and really push the smaller pieces," he adds.

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Pos SONG / Artist / Writer / Publisher

- 1 **CRY ME OUT** Pixie Lott Campsie, Thornalley, Hauge, Lott Universal, Sony/ATV, Dalmation
- 2 MEET ME HALFWAY Black Eyed PeasFerguson, Orzolek, Zinner, Gordon, Chase, Adams, Pineda,

Gomez, Kouame, Board, Harris Cherry Lane, EMI, Universal, Chrysalis, Kassner

- **3 YOU GOT THE LOVE** The Source ft. Candi Staton Bellamy, Stephens, Harris, Truelove Truelove, Intersong
- 4 FIGHT FOR THIS LOVE Cheryl Cole Kipner, Wilkins, Merritt Universal, EMI, Sony/ATV
- 5 10 OUT OF 10 Paolo Nutini Nutini Warner/Chappell, Universal, Crosstown Songs, Kobalt
- 6 BAD BOYS Alexandra Burke James, Busbee, Watson, Summerville, Evans Warner/Chappell,

Universal, Crosstown Songs

- 7 TIK TOK Ke\$Ha Gottwald, Sebert, Levin Kobalt
- 8 HAVEN'T MET YOU YET Michael Buble Buble, Foster, Chang Warner, Universal, Sony/ATV
- 9 DOESN'T MEAN ANYTHING Alicia Keys Augello Cook, Brothers EMI
- 10 MILLION DOLLAR BILL Whitney Houston Keys, Dean, Harris, Felder, Tyson, Ronald EMI, Universal

Universal Music is reaping the rewards of the UK's fitness obsession after scoring five publishing credits in the PRS for Music top 10 songs played in aerobics classes.

The major finds itself helping keep pulses racing with cuts on hits from acts including Black Eyed Peas, Cheryl Cole, Alexandra Burke and Whitney Houston.

However, the chart is not simply filled with energy-charged beats – with Pixie Lott's smash Cry Me Out and Warner/Chappell's Michael Bublé helping warm up (and down) classes across the nation.

Warner/Chappell also finds itself credited on Paulo Nutini's 10 Out Of 10 and Alexandra Burke's Bad Boys, whilse Kobalt, Kassner, Chrysalis, Cherry Lane, True Love and International Music fly the indie flag.

TITLE	COMPOSER	PUBLISHER	PERFORMER	RECORD CO.	AD AGENCY	SUPERVISOR
Ain't That A Kick In The Head	Cahn, Van Heusen	Chelsea	Dean Martin	EMI	TBWA London	n/a
Na Na Hey Hey (Kiss Him Goodby	e) De Carlo, Frashuer, Leka	Warner/Chappell	Bananarama	Warner	Mother	n/a
The Island Awaits You	Jablonsky	BMG, Universal	Steve Jablonsky	Milan Records	Feref	n/a
Feelin' Good	Armstrong, Armstrong, Jazz	Warner/Chappell, Back 2 Da Future	Faithless	Nate's Tunes	Krow	n/a
Rockist part 1	Brewis	Chrysalis	School Of Language	Memphis Industries	0gilvy	n/a
It Don't Mean (Mr Scruff remix	) Ellington, Irving	EMI	Louis Armstrong	Blue Note	The Leith Agency	Band & Brand Assoc
Strangelove	Gore	EMI	Friendly Fires	XL	P&G	Platinum Rye
Movin' On Up	Innes, Young, Gillespie	Universal	Primal Scream	Sony	Leo Burnett	Soundlounge
You Can't Hurry Love	Holland, Dozier, Holland	EMI	The Supremes	Universal	JWT	Brandamp
Blue Danube Waltz	Strauss II	public domain	Herbert Von Karajan/Berlin P	O Decca	Leo Burnett	Jeff Wayne Music
Can't Fight This Feeling	Cronin	Hornall Bros	REO Speedwagon	Еріс	VCCP	Ricall
Road Runner	McDaniel	Jewel	Bo Diddley	MCA	AMV BBDO	n/a
Peter and The Wolf	Prokofiev	Imagem	Antal Doráti/RPO	Decca	JWT London	Brandamp
Illuminated	Sneddon,Bauer-Mein, Anderson, Hutchcraft	EMI, Sony/ATV	Hurts	Sony/Major Label	Brothers & Sisters	Brothers & Sisters
Jazz Suite No. 2: Second Waltz	Shostakovich	Imagem	Dmitri Yablonsky/Russian SC	Naxos	Brothers and Siste	rs Imagem Creative Services
Oopsy Daisy	Fyffe, Riley, Ighile, Abrahams, Essien	BMG, Global Talent, Universal	Chipmunk	Sony	Chi & Partners	n/a
You Ain't Seen Nothing Yet	Bachman	Sony/ATV	Bachman Turner Overdrive	Universal	Red Brick Road	The Sync Agency
0 Mio Babbino Caro	Forzano, Puccini	Universal	Maria Callas	EMI	Publicis	The Sync Agency
Pushing the Senses	Grant	Chrysalis	Feeder	Echo	Deeper Blue	Ricall
Say You, Say Me	Richie	Imagem, Kobalt	Lionel Richie	re-record	AMV BBDO	n/a
	Ain't That A Kick In The Head Na Na Hey Hey (Kiss Him Goodby The Island Awaits You Feelin' Good Rockist part 1 It Don't Mean (Mr Scruff remix Strangelove Movin' On Up You Can't Hurry Love Blue Danube Waltz Can't Fight This Feeling Road Runner Peter and The Wolf Illuminated Jazz Suite No. 2: Second Waltz Oopsy Daisy You Ain't Seen Nothing Yet O Mio Babbino Caro Pushing the Senses	Ain't That A Kick In The Head Cahn, Van Heusen  Na Na Hey Hey (Kiss Him Goodbye) De Carlo, Frashuer, Leka  The Island Awaits You Jablonsky  Feelin' Good Armstrong, Armstrong, Jazz  Rockist part 1 Brewis  It Don't Mean (Mr Scruff remix) Ellington, Irving  Strangelove Gore  Movin' On Up Innes, Young, Gillespie  You Can't Hurry Love Holland, Dozier, Holland  Blue Danube Waltz Strauss II  Can't Fight This Feeling Cronin  Road Runner McDaniel  Peter and The Wolf Prokofiev  Illuminated Sneddon, Bauer-Mein, Anderson, Hutchcraft  Jazz Suite No. 2: Second Waltz Shostakovich  Oopsy Daisy Fyffe, Riley, Ighile, Abrahams, Essien  You Ain't Seen Nothing Yet Bachman  O Mio Babbino Caro Forzano, Puccini  Pushing the Senses	Ain't That A Kick In The Head Cahn, Van Heusen Chelsea  Na Na Hey Hey (Kiss Him Goodbye) De Carlo, Frashuer, Leka Warner/Chappell  The Island Awaits You Jablonsky BMG, Universal  Feelin' Good Armstrong, Armstrong, Jazz Warner/Chappell, Back 2 Da Future  Rockist part 1 Brewis Chrysalis  It Don't Mean (Mr Scruff remix) Ellington, Irving EMI  Strangelove Gore EMI  Movin' On Up Innes, Young, Gillespie Universal  You Can't Hurry Love Holland, Dozier, Holland EMI  Blue Danube Waltz Strauss II public domain  Can't Fight This Feeling Cronin Hornall Bros  Road Runner McDaniel Jewel  Peter and The Wolf Prokofiev Imagem  Illuminated Sneddon, Bauer-Mein, Anderson, Hutchcraft EMI, Sony/ATV  Jazz Suite No. 2: Second Waltz Shostakovich Imagem  Oopsy Daisy Fyffe, Riley, Ighile, Abrahams, Essien BMG, Global Talent, Universal  Pushing the Senses Grant Chrysalis	Ain't That A Kick In The Head Cahn, Van Heusen Chelsea Dean Martin  Na Na Hey Hey (Kiss Him Goodbye) De Carlo, Frashuer, Leka Warner/Chappell Bananarama  The Island Awaits You Jablonsky BMG, Universal Steve Jablonsky  Feelin' Good Armstrong, Armstrong, Jazz Warner/Chappell, Back 2 Da Future Faithless  Rockist part 1 Brewis Chrysalis School Of Language  It Don't Mean (Mr Scruff remix) Ellington, Inving EMI Louis Armstrong  Strangelove Gore EMI Friendly Fires  Movin' On Up Innes, Young, Gillespie Universal Primal Scream  You Can't Hurry Love Holland, Dozier, Holland EMI The Supremes  Blue Danube Waltz Strauss II public domain Herbert Von Karajan/Berlin Pt  Can't Fight This Feeling Cronin Hornall Bros REO Speedwagon  Road Runner McDaniel Jewel Bo Diddley  Peter and The Wolf Prokofiev Imagem Antal Doráti/RPO  Illuminated Sneddon,Bauer-Mein, Anderson, Hutchcraft EMI, Sony/ATV Hurts  Jazz Suite No. 2: Second Waltz Shostakovich Imagem Dmitri Yablonsky/Russian SO  Oopsy Daisy Fyffe, Riley, Ighile, Abrahams, Essien BMG, Global Talent, Universal Chipmunk  You Ain't Seen Nothing Yet Bachman Sony/ATV Bachman Turner Overdrive  O Mio Babbino Caro Forzano, Puccini Universal Chrysalis Feeder	Ain't That A Kick In The Head Cahn, Van Heusen Chelsea Dean Martin EMI  Na Na Hey Hey (Kiss Him Goodtyse) De Carlo, Frashuer, Leka Warner/Chappell Back 2 Da Future Faithless Milan Records Feelin' Good Armstrong, Armstrong, Jazz Warner/Chappell, Back 2 Da Future Faithless Nate's Tunes  Rockist part 1 Brewis Choysalis School Of Language Memphis Industries  It Don't Mean (Mr Scruff remix) Ellington, Inving EMI Louis Armstrong Blue Note  Strangelove Gore EMI Chivesal Primal Scream Sony  You Can't Hurry Love Holland, Oozier, Holland EMI The Supremes Universal  Blue Danube Waltz Strauss II Dublic domain Herbert Von Karajan/Berlin PO Decca  Can't Fight This Feeling Cronin Hornall Bros REO Speedwagon Epic  Road Runner McDaniel Jewel Boolidley MCA  Peter and The Wolf Prokofiev Imagem Antal Doráti/RPO Decca  Illuminated Sneddon, Bauer-Mein, Anderson, Hutchcraft EMI, Sony/APV Hurts Sony/Major Label  Jazz Suite No. 2: Second Waltz Shostakovich Imagem Dmitri Yablonsky/Russian SO Naxos  Oopsy Daisy Pyffe, Riley, Ighile, Abrahams, Essien BMG, Global Talent, Universal Chipmunk Sony  You Ain't Seen Nothing Yet Bachman Sony, Ducini Universal Universal Eich Chrysalis EMI	Ain't That A Kick In The Head (ahn, Van Heusen Chelsea Dean Martin EMI EMIA London Na Na Hey Hey (Kis Him Goodbye) De Carlo, Frashuer, Leka Warner/Chappell Back 2 Da Future Faithless Nate's Tunes Krow Freefin' Good Armstrong, Armstrong, Jazz Warner/Chappell, Back 2 Da Future Faithless Nate's Tunes Krow Rockist part 1 Birwis Brewis Chrysalis School Of Language Memphis Industries Ogilyy It Don't Mean (Mr Scruff remix) Ellington, Inving EMI Louis Armstrong Blue Note The Leith Agency Strangelove Gore EMI Friendly Fires XL P&G Movin' On Up Innes, Young, Gillespie Universal Primal Scream Sony Leo Burnett Vou Can't Hurry Love Holland, Dozier, Holland EMI The 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# **News** digital

ON THE WEB

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- France starts sending out warning letters under its new 'three strikes' anti-piracy laws
- SEE Virtual Worlds to open official Michael Jackson virtual world in late-2011
- Muzu launches 'the world's first social network dedicated to music video'

#### **Digital news** in brief

- Microsoft will take its **Zune** music and download service international, with tiered launches in 20 markets including the UK, Germany, France, Italy and Spain scheduled for autumn
- MXP4 has brought interactive ads to Spotify, testing the water with Mark Ronson. Within the ad itself, in Spotify's lightbox ad unit, users can remix three different Ronson tracks to promote his new album Record Collection.
- A new bill, the Combating Online Infringement & Counterfeits Act, has been proposed in the US to give the Department of Justice greater power to close sites offering infringing content.
- MP3Tunes has requested permission to file for summary judgement in its court case with EMI over its digital locker service.
- Direct-to-fan service **Nimbit** has launched Instant Band Site to allow acts to create their own website. A free tier exists but users can upgrade to the nimbitindie tier for \$12.95 (£8.27) or the nimbitPro tier for \$24.95 (£15.95) a month.
- Shazam has signed a global partnership with LG Electronics to have its Android app preloaded onto the company's mobile bandsets
- Andy Marcus has taken over as SVP of entertainment and video at MySpace, while MySpace Records has named David Andreone as its new GM
- HP has signed a deal with Paul McCartney to digitise his library of images, artwork, films and videos for cloud distribution. Some content will also be made available publicly.
- Cloud-based entertainment platform mSpot's music streaming
   Android app has been downloaded more than 500,000 times since its launch at the end of June.

#### **New services**

- MyMajorCompany is the latest crowd-funding service for new acts and has arrived in the UK following its launch in France. The site sources and A&Rs acts and then invites fans to invest up to £100k in them.
- Gender Plots sits on top of Last fm player data, mapping out listening trends by users' age and gender. It was developed by Joachim Van Herwegen during his internship at the music recommendation company

#### Apps round-up

- Awareness! The Headphone App (iPhone - £2.99) claims to allow users to listen to music "knowing that important sounds (warnings, shouts, alarms or conver sations) won't be missed".
- Lily Allen (Ovi free) is one of several new EMI act apps for Nokia handsets (others include Kylie Minogue, Eliza Doolittle and Professor Green) offering news, photos and music.

As iPhone app launches in the US, Napster dismisses idea of a free entry tier

# Napster captures streaming bug

#### Apps & services

By Eamonn Forde

**NAPSTER'S EUROPEAN BOSS** has dismissed ad-supported streaming as the wrong solution for developed markets, as the company launches its iPhone app in the US.

Napster Europe VP of sales and marketing Thorsten Schliesche – whose company does not offer a free streaming service – explains that he considers the ad-funded model as a "threat" although it can be of use in developing markets.

"Such a model is still critical in markets that are in the development stage," he says. "But we need to figure out what the right amount of free is to give away to consumers. There is still a lot of trial and error in the market, especially in already developed countries like the UK and Germany."

"It's totally different in markets with high piracy rates like Italy and Spain," he adds. "Maybe an offering like [free streaming] can help drive those markets."

However, Napster is still rejecting the idea of a free ad-supported entry tier. "No company has been able to build a reliable model on adfunding," he asserts. "Even with we7 and Spotify, we still need more time to see if this model is really sustainable. Our service is set up in such a way as to be a long-term proposition, working for us as a company and the consumer. For the moment, I do not see any need to introduce a free streaming tier."

The introduction of Napster's iPhone, iPod Touch and iPad app. currently only available in the US, comes a year after the company said it had built the app but mobile licensing terms made its launch financially prohibitive. "Times have changed a little bit," says Schliesche, "so we have been able to agree with the US labels and collection societies on rates that

are manageable and feasible."

There is a limit of 500 tracks that a subscriber can cache on their handset for offline use, which is different from we7 and Spotify's apps where the ability to cache is only limited by the storage space on a particular handset.

An international launch of the Napster iPhone app and the development of an app for the Android platform is under way but the company cannot yet confirm when they will be available.

"We have two challenges," explains Schliesche. "The first is to agree terms with labels and collection societies in Europe. The second is to port the technical product over. We are making good progress in both of these areas but we cannot give a concrete launch date yet."

The biggest stumbling block appears to be the collecting society GEMA in Germany, something Spotify has also claimed is prevent-

ing its launch in the country "I would refer to GEMA as a challenge at the moment." says Schliesche. "We are still in negotiations. It's definitely a challenge to get an agreement with them on acceptable rates."

A radical change in licensing terms is also required. Schliesche believes, to draw younger consumers on to legal platforms. He envisions a future where a multi-user licence can be added to a service like Napster so parents and their children can share the same account at home and on the move.

"A possible solution is an account created by the parents that could be shared with their kids." he outlines. "But it is definitely a challenge on the licensing side. A hypothetical solution is that you have the core subscription and then for an additional fee you can add other users to the account. This is probably a good solution for the future."

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#### We7 gives life to Android app and a whole new audience

**WE7 IS FACING** a fresh set of challenges, after launching an Android app which it believes will open its streaming services to whole new audiences.

The company launched the app last week, seven months after its iPhone offering came on the market. Following the launch, it is offering Android users a free two-week trial without the need for a subscription; after that, the app will be open to Premium Plus subscribers, who pay £9.99 a month for unlimited access to 6m tracks on the service with all ads removed.

We7 CEO Steve Purdham explains that the Android launch opens a potential new audience for we7 - as well as a set of fresh challenges.

"There is a real feeling that Android and iOS [Apple's operating system for the iPhone and iPad] are equally as important, but for different reasons. The iPhone is going to be the prestigious handset that you know a lot of influencers are going to have but Android will have a much broader

audience."

While Android positions we7 in front of a potentially larger and more demographically diverse audience, it does not follow that they will have the same level of disposable income to pay for subscription services that the – arguably more



affluent - early-adopter iPhone users have.

"Android, especially when handsets go below the £50 mark, will go mass market," says Purdham. "But this makes for some interesting thoughts about what happens with the mobilemusic model. With the fall in price, Android will become the

choice for lots of teens and pay-as-yougo users; so a £10 a month subscription might be too much for them. The question is how we meet their needs. We have to be open-minded."

The Android app takes on many of the learnings from the company's experiences with its existing iPhone app, the most significant being about turning downloaders of the free app into paying subscribers.

"We found with the iPhone app, tens of thousands of people have downloaded it," explains Purdham. "But if you look at the number of people who then go on to use it is tiny in relative terms. That's because they look for music apps on the store, find we7's app, download it and then discover they need a subscription."

As a result, the Android app comes with a free two-week trial bundled in so that casual customers downloading the app will have a fortnight to test-drive it before being prompted to subscribe.

The company believes its Android app is a significant step on from the iPhone offering in a number of ways. Firstly, users can play music while using other apps something that is still missing from the iPhone app, although this is expected soon in a software update.

Secondly, users creating playlists on their app will have them synced automatically with their we7 desktop account.

Finally, a list of top albums, artists and tracks are fed into the app based on we7 user behaviour in the previous 24 hours.

Purdham is optimistic about his company's fortunes, with the new app on the market. However, he is under no illusions about the difficulties it faces in converting free users into paying subscribers.

"One of the big challenges we face with subscriptions is that the vast majority of our users tend to be younger, mostly aged between 13 and 24," he says. "The people who have subscribed are mostly males over 30."

The challenge in converting these younger users into subscribers is that a monthly fee is prohibitively expensive for many. Purdham, however, believes new types of pay-per-use models can take up much of the strain. But some obstacles must be cleared before that can become a reality.

"One of the big barriers here is the micropayment system which needs to become a bit more sophisticated, otherwise a lot of the revenues generated will be consumed by the ecommerce transactions," he says.

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# **News** diary

#### ON THE WEB THIS WEEK

#### PARLOPHONE RELEASES TIME **TEMPAH LANYARD ALBUM**

Carlos: "Don't know why Tinie Tempah and EMI went to such effort. Liust downloaded the album from Limewire. It was simple."

Monica Harwood: "I can't believe you just said that! After all the hard work that the company put in. It's people like you who are causing the music industry to collapse. Do you not have any respect for other people's work?'

AC: "Hopefully Carlos invests in Tinie via festivals and live shows. As the bigger Tinie gets, EMI will profit from licensing his songs to adverts and movies'

Joe T: "I think these big record companies should start putting their efforts into embracing the digital age. Why are you wasting your money and time developing something that you already know is not going to work? People out there want to spend their money on good music supporting the artist and most of the time they want to download it."

Scottytuesday: "My band Black Hat Villain sells our digital download seedcards with custom lanyard for \$5. The artwork is made from 100% recycled junk mail and embedded with wildflower seeds.

# **Atlantic makes Rumer fly**

#### UNEARTHED

Atlantic is kicking its promotional efforts for UK signing Rumer up a gear ahead of the release of her debut album next month.

Having made strong headway with the introductory single Slow, which reached 16 in the UK charts, the major will take things forward with the first full single Aretha, which was last week added to the B-list at Radio 2 as well as the Magic FM playlist.

Marketing manager Jamie Burgess says live shows have been key in winning fans for Rumer, with a residency at St Barnabas in London over the summer providing an early opportunity for media, retail and sync clients to witness her talents.

Burgess says the focus is now on applying that same approach to UK audiences.

"The reaction whenever anyone sees her perform is incredible," he says. "She is going out on her first ever headline tour in December including a date at the Shepherds Bush Empire, and ahead of that she is touring with Joshua Radin and Jools Holland,



Rumer will also be performing with Elton John at the Radic 2 Electric Proms in October and an album launch gig at the Tabernacle in London on November 2 has already sold out.

which include dates at the

Roundhouse and Albert Hall?

Following last week's Later... With Jools performance, her debut album Seasons Of My Soul has shot to the number three spot on Amazon's pre-order chart

Burgess says the album is finding a life of its own among celebrity fans, whose support is helping to drive awareness online.

One of those fans came in the shape of John Prescott, who plugged Rumer's music on Twitter and later wrote a blog for The Guardian expressing his love

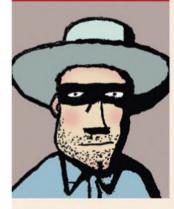
"There is huge word of mouth online," Burgess adds.

Atlantic will be marketing the album across print, outdoor, radio, TV and online from launch through to Christmas.

An international release will follow, with Rumer expected to do a handful of showcases for key territories in the new year

Stuart Clarke

#### **Dooley's** Diary



In a world full of rage, at least you can still hear the Nightingale's tones...

#### IN A WEEK RIFE WITH RANTING -

we're thinking Chris Moyles' half-hour Radio 1 tirade about not being paid and Guy Garvey suggesting filesharers can go to hell – it's nice to see there's still some love in this world. We are talking, of course, about the love between Annie Nightingale and Liam Gallagher (pictured bottom). who presented the veteran Radio 1 DJ with a certificate from Guinness World Records in recognition of her 40 years at the station. The former Oasis singer - who is looking mean and magnificent in this picture called Annie "a true icon of British radio", while Nightingale herself recalled her first show on the station, when she took the wrong record off causing eight seconds of dead air. She's never looked back. And did you know, that Nightingale was the first DJ to play in Baghdad during the Iran-Iraq war ceasefire? Beat that Zane Lowe.



Talking of DJs, Dooley had the fortune to have lunch with a load of 1Xtra jocks last week, including the ever charming Trevor Nelson, the chatty Gemma Cairney, the enthusiastic MistaJam and the bouncy Westwood, who really is like that albeit a touch turned down - in real life. Ever cool, Nelson revealed the first record he ever bought was by Earth Wind & Fire, knocking Dooley's Now! 7 into a cocked hat. The Moyles rant that very morning didn't come up in conversation – largely because it was on way too early - although by the happy looks on the jocks' faces they must have received their pay packets on time... That's all well and good, of course, but does 1Xtra have a play? No? Well sister station 6 Music does: a US playwright has apparently won a grant from the Princess Grace Foundation to produce a play about the station. We know there's been a lot of drama at the once **seemingly** doomed station this year but we think a play might be stretching things a bit... Away from the Beeb for just a second, UK Music's boss Feargal Sharkey and composer David Arnold led a riotous Lib Dem conference quiz night last week attended by a raft of politicians, political researchers, lobbyists and party activists, including Liberal peer and live music activist Lord Clement-Jones and Norwich South MP Simon Wright. In between Sharkey lobbing out questions that

were way too tough for Dooley, lobbyists Chris Tuohy and Nick Lansman and the BPI's Lynne McDowell to answer. Arnold

gave a cracking impression of Tommy Cooper. "A bloke gets home from work. His wife greets him at the door. She says, 'Do you notice anything different about me?' He goes, 'You've got new shoes.' 'No.' 'You've had your hair done.' 'No.' 'You're wearing a new dress.' 'No.' He says, 'I give in. What is it?' 'I'm wearing a gas mask.' Arnold was also guest at a dinner earlier in the evening, where the James Bond composer revealed an encyclopedic knowledge of sexchange operations gleaned during an early and less lucrative career working in a book warehouse... Now, anyone who has been in England - or indeed in Pakistan - this summer will know that **cricket** has had a few, er, difficulties. But who you gonna call when your sport has problems? That's right - Scouting For Girls, who played in the nets with the England cricket team last week. The band are, apparently, huge fans of cricket and are passionate about encouraging the next generation of players. Who

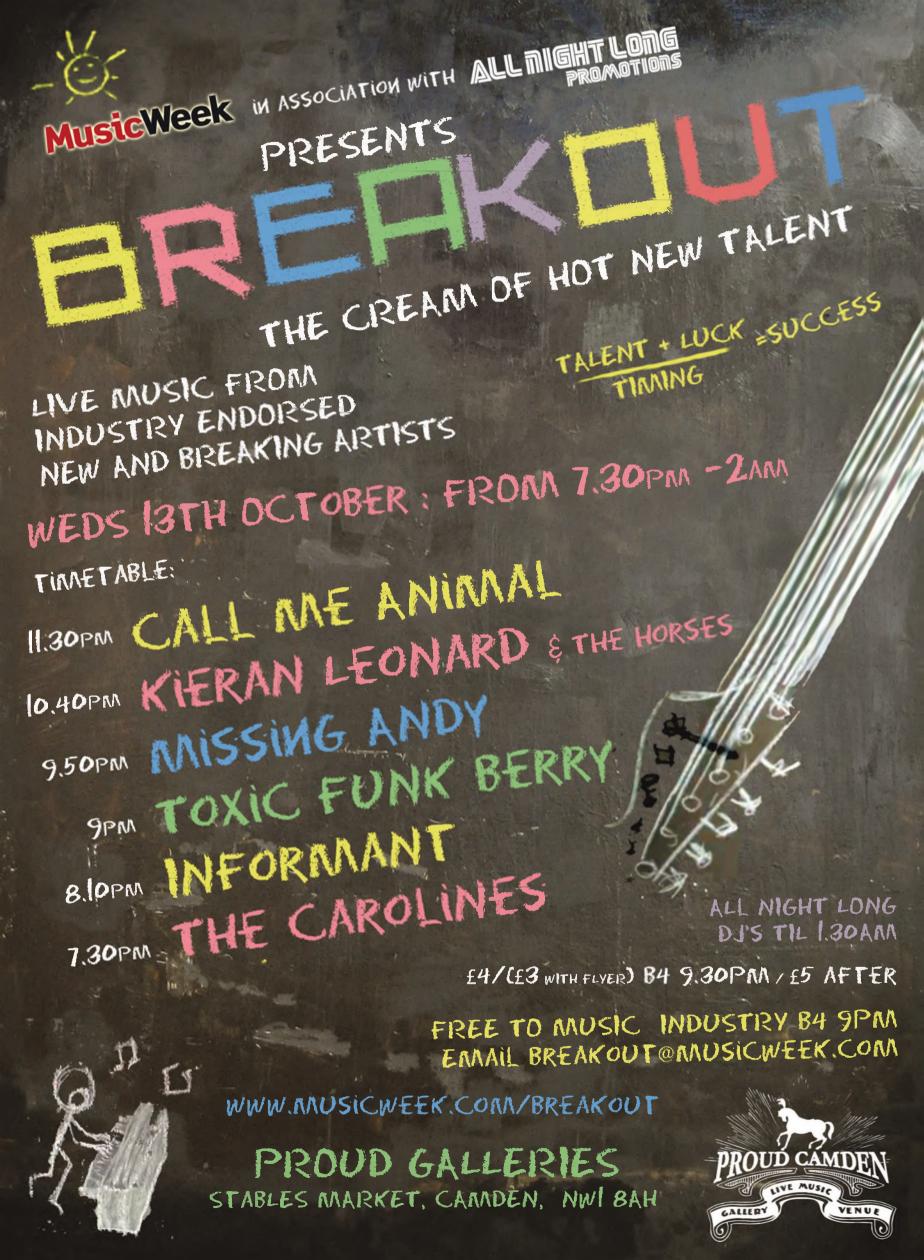




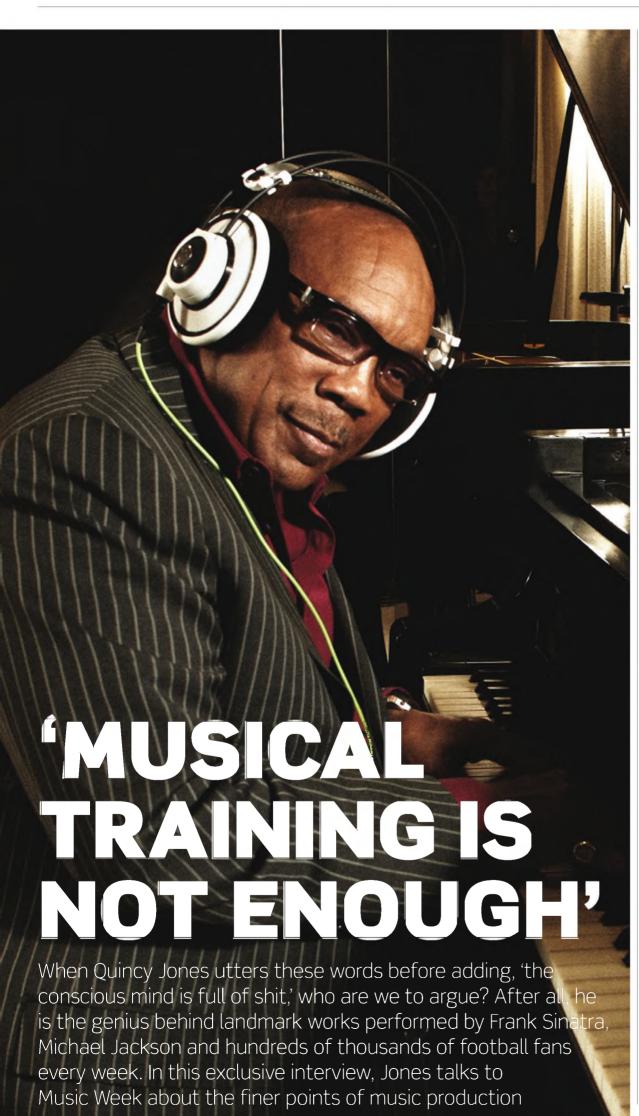
stumped etc etc... Russell Watson celebrated his new studio album with a glitzy launch at the Mandarin Oriental

knew? That's us

last week, where he performed alongside a 23-piece orchestra for invited guests from his new label, Epic, and media. Pictured above are, left to right: Jonathan Shalit (Watson's manager), Tris Penna (Arispa/Epic), Watson and Nick Raphael (Epic UK)... Meanwhile, the lovely Beggars Banquet staff and a few keen artists from the group's labels took part in the The Great River Race over the weekend, rowing from London's Docklands to Richmond to raise money for The Honeypot Charity. Indie girls' favourite Jarvis Cocker was among those chipping in to keep the Beggars boat afloat. After the race, staff and artists convened for the annual Beggars Garden Party in Ham, Richmond, where Rough Trade artist Joe Worricker performed. A full report on money raised next week, but to donate, go to www.justgiving.com/beggarsgroup... Finally, Hall Or Nothing's management arm was enjoying a pleasant dilemma last week what with the Manics album battling to steal the top spot from The Script, who Martin Hall also manages alongside Simon Moran.



# **Features**



#### Masterclass

By Ben Cardew

**HOWEVER MUCH YOU THINK** you know the work of Quincy Jones, he still has the power to surprise.

You know, of course, that he produced Michael Jackson's Off The Wall and Thriller albums, revolutionising pop music in one amazing purple patch. But the sheer scale of his achievements is astounding

Towards the end of our interview, the talk turns to football. Warming to the subject. Jones starts to sing The Self-Preservation Society. "I wrote that, you know," he adds with a glimmer in his eyes. "And they still sing that at football matches. Beckham told me."

None of this should surprise you: not the reference to Beckham – Q's rolodex is notoriously well-filled – nor that he penned such an iconic tune. After all, his career is packed with such achievements and a CV that would put even the most active artists to shame.

Born in Chicago in 1933, Jones first became interested in music when he took trumpet lessons at the age of 10. In 1951 he won a scholarship to Schillinger House (later to become the Berklee College of Music) but turned it down when he received an offer to tour with Lionel Hampton. It was on this tour that Jones's gift for arranging songs first became apparent

The next 10 years saw him tour with Dizzy Gillespie's band, lead his own big band and become vice president of Mercury Records, helping to discover Lesley Gore. After resigning from Mercury, he concentrated on composing film scores, including work on iconic movies including The Italian Job and the Color Purple.

His own hits include the evergreen Soul Bossa Nova taken from the album Big Band Bossa Nova and later used as the theme for the 1998 World Cup. But he is inevitably best known for his work with two of the cultural giants of the 20th Century: Frank Sinatra and Michael Jackson.

His work with Sinatra included arranging the singer's second album with Count Basie, It Might As Well Be Swing; while for Jackson he famously produced his 1979 solo album Off The Wall, Thriller, the best-selling long-player of all time, and Bad.

Now in his seventies, Jones remains incredibly engaging company, with a ready laugh and a big smile, holding court in the opulent surroundings of The Dorchester Hotel in London's Park Lane as he promotes a new signature line of headphones with AKG

"Rules?" he questions, as I set out the Masterclass format. "They don't have rules! A thousand people will get to the top in 1,000 different patterns and journeys."

Nevertheless, as he sits down to what will turn out to be a cheerfully extended interview, it is clear he has a world of knowledge to impart, starting with the lesson that he considers to count above all others.

#### Have humility with creativity and grace with success

And tell them not to be ghetto like me! You can't break those, or guys will just walk out of the room. When a person starts out, nobody knows who they are. When they get to the point where people know them, like Justin Bieber or Lady GaGa, after a while you are startled by that kind of reaction and you have two attitudes: I deserve all this adulation and money; or you think you don't deserve it and you are fooling everybody. I see people go through this every day; not just musicians but athletes, singers... You have to realise, when you boil it down, that you are a terminal for a higher power.

#### Listen to your subconscious

The subconscious mind is 88% of you. The conscious mind is 12% – and the conscious mind is full of shit. It's judgmental and the subconscious mind doesn't know anything about that. It is affected more by images than it is verbally.

The subconscious mind can be negative, but it can have a positive effect; it can be turned either way. When you are struggling with a musical problem, I have learned how to let it go and lie down and leave my pad of music there and, boy, in six or seven hours those pages have been working down there, and there it is.

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#### Don't work with anybody you don't love...

Because if you don't love them, you will not graciously perceive their essence as a human being and love them enough to know everything about their musical abilities, how good their range is, can they be stretched to go to a teacher? Michael on Thriller, we went to a teacher.

You have to love them to honestly evaluate them because this is a very, very close relationship between producer and artist if you are going to go where you want to go. You go in the studio with Ray Charles or Frank Sinatra and you don't know what you're doing... you better know what you're doing! You tell them to jump without a net – you will get in a lot of trouble, because they know.

#### Be subtle when you disagree with artists

A very simple rule that I have learned over the years – suggest to them in private, rather than tell them in public, because you force them to be the star they are. Frank Sinatra and I were working in Vegas and I had just reorchestrated My Kind Of Town. We were doing the line-up and Frank said we open up with it. I had just written this thing to leave no prisoners as a closer. Nothing could follow it. And he wanted to close with Fly Me To The Moon. During rehearsal I softly said, "No way," so we get back to the dressing rooms and mine was right next door to his and I said, "Francis, all we have to do is this. Put Fly Me To The Moon and My Kind Of Town here and we've got a show." And he said, "Let's go." But I couldn't put him in the corner.

#### Relationships are important

With Sinatra, we worked and played with each other, we partied together and we did everything together. That is the sign of real serious love; it is a powerful friendship. The other key words are love and trust. He [Sinatra] trusts you and you trust each other. When I feel him trust me, he is going to get the best out of me every time.

#### Learn from your mistakes

The more mistakes you make, the more you learn, but you don't do them twice. There's the old phrase, insanity is when you keep doing the same thing and expecting different results. You learn in a very dramatic way because you blow it. Going after, you don't do it. Every mistake leads to something else.

#### The song is the key

A great song can make a very low talented person a star. And a bad song, with the three greatest singers in the world, you can't make it work. It's very true.

#### It is important for musicians to get to know the music business

If you are smart you will realise why God gave you two ears and one mouth. I talk a lot now but you are supposed to listen twice as much as you talk.

#### Take it all the way

As an orchestrator and arranger you are enhancing the impact of the song. Your imagination has to recognise the not so obvious platforms and be able to take them to the maximum. You need a lot of training as a composer and instinct, too. You have to imagine a lot of other elements that weren't in the song in the first place. When you have got a good song you can take it into something great.

#### Always keep open to new ideas

[Former teacher] Nadia Boulanger said it best. She said, "Quincy, your music can never be more or less than you are as a human being." No matter how much musical skill or technique you have, you have to live a life to have something to say. If you have got musical training, that's not enough. Mentors and apprenticeships, there is nothing like it.

#### There is no science for melody

While it is still a cousin of mathematics, music is the only thing that engages the left and right brain simultaneously: there is always emotion and intellect. You can't get away from it; that is what music is.





A melody, there is no science for that. You study counterpoint or harmony or composition or orchestration but there is really no science for melody. We all know about the power of the fifths and the fourths, the strongest intervals. But after a while all of that scientific junk becomes part of your body, you don't even think about it.

Where does melody come from? God. And God leaves his hand on some shoulders a little longer than others.

#### The album is a life experience

An album should always be in the hand of one person. Sequencing is half of the job, what follows what and what keeps you interested and keeps you glued to that sound and moving. That journey is important.

#### Equipment is important.

Equipment is as important as you can get. That's why we are talking today. Because, with Harman and AKG I didn't even have to think, before I could even pronounce the name I was using their equipment, that's all we used because they were at the top of the game.

#### Editing is king

Every album has extra songs that didn't make it to the album. There's a little bit of advice I like to use all the time on an album: we went through 800 songs to get to Thriller and we ended up with nine, finally. They must have been very impressive to us.

When you get to nine, the producer has to, in his mind, pick and be very honest and say, "These four in relationship to the nine are the weakest of the entire nine." It takes a lot of truth to do that. You have to bury the ego.

And then you attempt to take the four weakest out and make them the four strongest in the entire album. I have used that a lot and, boy, it works. We took the songs out of Thriller and we added The Lady In My Life, we added PYT, Beat It and Human Nature and they are the elements that make that album jump.



When you put a song like Billie Jean, which has got this groove, it speaks for itself, but it is a monster, maybe three chords in it, and you follow it with Human Nature, which is this kaleidoscopic collage of harmonics all over the place, your soul responds to that.

Mixed with Thriller and Wanna Be Startin' Somethin', it makes a big difference. The combination of songs is what does it. If you listen to that you are getting this experience, this ride.

Also, especially working with Rod [Temperton], just the way I like it, you are dealing with counter lines, a bassline that you will never forget. Like the Billie Jean bassline.

#### Layer your records.

I like to make records that you can enter with any one of six tickets, a record where you cannot hear it all during the first listening, you have to listen many times.

When we were getting ready to make Rock With You, I told [the song's drummer] John Robinson, "I want a one-bar drum lick upfront that the whole world can hum." And he did! All of these personalities start to join hands. It's like painting. I was in art first and I still think of it like painting. I start with a charcoal sketch and go to water colours and then to oil. I put all of it together. Oil – that makes it permanent. I know it's psychological and sounds gooky but it works.

"We went through 800 songs to get to Thriller and we ended up with nine. They must have been very impressive..."

**QUINCY JONES** 

#### CLOCKWISE FROM TOP Safe hands:

Safe hands: Quincy Jones manning the desk; recording with Frank Sinatra; with Michael Jackson at the Grammy Awards in 1983





#### EXTRA SPECIAL DELIVERIES FOR THE GIFTING SEASON...



#### **THE WHO**

LIVE AT LEEDS - 40TH ANNIVERSARY

The Ultimate Collector's Edition with 4 CDs featuring the full Leeds show from 14 February 1970 with a complete performance of Tommy. Plus, for the first time ever,
The Who's concert from Hull, recorded the following evening A heavyweight vinyl reproduction of the original album. A 60 page hard-back book detailing the history of this landmark album. A replica 7" single and a classic poster, all housed in a 12" x 12" hard-back box.

Released 8th November 2010



#### THE ROLLING STONES

LIMITED EDITION REMASTERED VINYL BOX SET VOLUME ONE 1964-1969

Strictly limited edition, individually numbered collectors' box set of heavyweight vinyl remasters, beautifully housed in a bespoke hard-back box. Includes 11 albums from 'The Rolling Stones' (1964) to 'Let It Bleed' (1969) and two exclusive 12" EPs 'The Rolling Stones EP' and 'Five By Five EP' and also rarifies album 'Metamorphosis'.

Released 22nd November 2010



#### **STATUS QUO**

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8 disc box set of complete BBC recordings recorded 1966 - 2005. Includes the legendary 1973 Poris Theatre concert. These are the last great unreleased recordings from the Quo archive. Lavishly packaged featuring extensive sleeve notes with new interviews and rare and unseen photos. An alternate Greatest Hits charting the band's rise to stadium filling success as recorded and broadcast by the BBC.

Released 25th October 2010



#### **SANDY DENNY**

DELUXE BOX SET

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Released 8th November 2010



#### THE ROLLING STONES

LIMITED EDITION REMASTERED VINYL BOX SET VOLUME TWO 1971-2005

Strictly limited edition, individually numbered collectors' box set of heavyweight vinyl remosters, beautifully housed in a bespoke hard-back box. Includes 14 classic studio albums from 'Sticky Fingers' (1971) to 'A Bigger Bang' (2005) with the latest version of recent chart-topper 'Exile On Main St'.

Released 22nd November 2010



#### **BLACK SABBATH**

THE COMPLETE ALBUMS

Boxset housed in a stunning black cross! This ultimate collection contains all the Ozzy ero Black Sabbath albums. Also included is a 100 page exclusive illustrated book "The illustrated Black Sabbath Vinyl Collector's Guide" featuring rare covers from throughout the world, the deleted "We Sold Our Souls For Rock'n'Roll" double CD compilation, 3 exclusive radio documentaries and a set of 3 guitar picks. A must for Christmas for every serious Heavy Metal fan!

Released 15th November 2010



#### **WINGS**

BAND ON THE RUN SUPER DELUXE EDITION

This Deluxe package includes 3CDs and DVD. Highlights include: original number 1 album (remastered at Abbey Road Studios), bonus songs, alternative versions and interviews, DVD with documentary, rare footage and videos. Plus downloadable high resolution audio files. All within a 120 page book with unpublished images by Linda McCartney and Clive Arrowsmith, artwork, full album history, and a new interview with Paul McCartney.

Released 1st November 2010



#### **SUPERTRAMP**

BREAKFAST IN AMERICA SUPER DELUXE EDITION

This 2CD & DVD edition of the classic March 1979 album features a wealth of material for the connoisseur. Including the remastered album, live disc from the 1979 world tour, DVD with documentaries and videos, heavyweight vinyl LP, hardback book and replica poster, tour programme, ticket and laminate.

Released 6th December 2010



#### **FRANK SINATRA**

THE REPRISE YEARS

This remarkable and elegant box set features 35 classic studio albums as well as definitive collections - Trilogy: 'Past, Present & Future' and 'A Man And His Music', all packaged in stylish paper-sleeve editions. A special re-mastered DVD 'A Man And His Music Trilogy'. A book with a story about the Reprise recordings and details of each album.

Released 15th November 2010

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# **Features**

# RED AND BLUE LINES

EMI leads this year's reissues season with its Red and Blue Beatles albums and a big John Lennon campaign – but there are plenty more high-end lines on offer to whet the music collector's appetite

#### Catalogue

By Gordon Masson

**THE MUSIC INDUSTRY'S CATALOGUE EXPERTS** are gearing up for a busy fourth quarter, with a slew of high-profile re-releases aimed at persuading Christmas shoppers to add another title to their basket.

With millions of people scouring retail shelves for that perfect gift – or increasingly browsing websites for click-and-buy bargains – the run-up to the holiday season provides the industry's catalogue marketeers with the best chance of shifting significant volumes of product. And this year's range of reissued albums and boxed sets is already exciting the nation's retailers.

HMV's music manager John Hirst is looking forward to a "Fab Four"-themed Christmas with two campaigns in particular proving highlights.

"The reissued John Lennon catalogue is one that stands out for me, particularly in this 30th anniversary year [of his death], when there is bound to be a huge amount of media interest in John's life and work," notes Hirst. "Q magazine is producing a special tribute issue and Yoko Ono has also been giving lots of interviews, so there's clearly going to be extensive coverage.

"We're working with Yoko to create a John Lennon "our inspiration" tribute, which will hopefully enable HMV to be as supportive and involved as it can in what should be a landmark moment."

He adds, "There doesn't appear to be too many boxed sets, which is a pity, but the reissued Red and Blue Beatles albums will also appeal to 'Fifty Quid Bloke' or, at the very least, to family members who will see them as ideal gifts for him."

With retailers champing at the bit to become involved in those campaigns, undoubtedly the year's biggest reissues belong to EMI, with the major particularly looking forward to the multi-platinum-selling Beatles best-ofs getting their first outing since being remastered.

"Red covers 1962–66 and Blue is 1967–70," says EMI's head of trade and marketing John Willcox. "The original Beatles albums were remastered and released last year, but Red and Blue were not part of that, so for fans these albums round off the Beatles collection."

In addition to the separate CDs, EMI is also bundling the albums together in a package that Willcox has nicknamed "Purple". "It won't be a boxed set, as such, but rather two CDs in a split case," he says.

Unsurprisingly, with Red and Blue not having been re-released since the early 1990s, the Beatles albums will be TV-advertised in prime-time slots, with only the EMI campaign for Robbie Williams' greatest hits set matching the albums as a priority.

When it comes to the Lennon catalogue, Willcox reveals it is being reissued in various packages, including a four-CD boxed set and a signature box which EMI is touting as a new anthology.

Retailers are also anticipating the David Bowie Station To Station special and deluxe editions, while other EMI product for Q4 includes an Apple Records boxed set featuring artists such as Badfinger, Billy



Preston, Mary Hopkin and James Taylor and a CD that has been executive produced by David Gilmour - An Introduction to Syd Barrett.

Not to be outdone by his Fab Four co-writer, Paul McCartney has personally supervised all aspects of Wings' Band On The Run reissue, with the remastering work done at Abbey Road using the same team who remastered the complete Beatles catalogue.

The album is being released through Universal and will be available in a variety of formats including single-, three- and four-disc versions.

And The Beatles are not the only heritage act hoping to capture people's imagination this Christmas. Having already seen its reissue of The Rolling Stones' Exile On Main Street go to number one on the albums chart, Universal is taking advantage of having The

Stones' entire catalogue under one roof to put together limited-edition vinyl boxed sets.

"We've got two Stones sets: the ABKCO label material which covers pre-1971 and then everything from 1971–2005," says Universal Music catalogue general manager Richard Hinkley. "These albums have never been collected together before, so we're expecting a lot of demand."

Looking at the rest of Universal's roster for Q4, Hinkley highlights some of the top-line product. "We've got a very special edition of The Who Live at Leeds, which is a 40th anniversary release," he says. "Part of that package is an entire concert recorded at Hull that has never been seen before, plus a 64-page hardback book and a seven-inch single of Summertime Blues. It's a huge release for fans of The Who."

Other boxed sets Hinkley is overseeing include the complete works of Sandy Denny, a Black Sabbath cross-shaped boxed set, Supertramp's Breakfast In America, Status Quo at the BBC and a 35-album set of Frank Sinatra's Reprise studio recordings.

"When it comes to reissues, we've also got a lot going on, but the highlights include re-releases of Stereophonics' first two albums,

The Jam's Sound Affects album,
Weezer's Pinkerton
album and Tom Petty
& The Heartbreakers'
Damn The Torpedoes,"
notes Hinkley.

At Sony the focus has been on making the most of the worldwide licensing deal it signed with

deal it signed the Jimi





top-line products including Rolling Stones, Black Sabbath and Frank Sinatra sets meet the demand for quality reissues this Christmas











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## **Features**





Reimaginings: ing Grateful Dead collection, one of Demon's T. Rex reissues and (below) Union Square's first-ever **Bay City Rollers** boxed set

Hendrix estate in January, for the guitarist's master recordings. November 15 will see Sony release West Coast Seattle Boy: The Jimi Hendrix Anthology, a four-CD/one-DVD set containing a wealth of material including early recordings with Hendrix performing alongside The Isley Brothers, Don Covay and Little Richard.

Quarter four will also see Sony unleash a heavyweight package from another of its hugely respected heritage acts. Bob Dylan - The Original Mono Recordings will hit the market on October 18 containing Dylan's first eight albums. According to Sony product manager Claire Jones, each album has been painstakingly reproduced from their first-generation mono mixes as Dylan intended them to be heard with "one channel of powerful sound, both direct and immediate"

Meanwhile, Warner Music catalogue label Rhino is also concentrating on high-end product to tempt buyers.

Rhino's Q4 output includes a Pantera boxed set to mark the 20th anniversary of Cowboys From Hell and a limited-edition Grateful Dead boxed set featuring the band's Warner Bros studio albums

"Rhino in America has a division called Handmade which specialises in finding rarities from our catalogue and does boxed sets on a grand scale and at a high price for a niche audience," says Rhino mar-

keting executive Gary Lancaster. "The Grateful Dead boxed set is a set of five vinyl albums, so it will be pretty large and it's going to retail at over £100.

With difficulties in getting such product into high-street retail outlets, Rhino increasingly relies on online operations.

"We try to push our own store as much as possible so that we can concentrate on D2C sales," admits Lancaster. "A lot of the high-end boxed

sets only sell between 100 to 300 units in the UK, unless it involves an act like The Smiths or Led Zeppelin, so we try to sell as much as we can through the Rhino webstore."

The fourth quarter also provides the nation's specialist indies with their best opportunity to shift product.

Reissues company Cherry Red releases about 60 albums a month on average and managing director Adam Velasco cites the likes of Hawkwind, Ray Thomas, Boo Radleys, The Bangles, Nick Hayward, Holly Johnson, Soft Machine and Frank Sidebottom among the company's priorities for Q4

"Collectors are still buying records and long may that continue," says Velasco. "As long as we have great music to offer and we keep the packaging and quality high, people will remain interested in the reissues market.

Cherry Red has its own D2C offering online, as well as a mail-order business which Velasco reports is growing in

great music and we

keep the packaging

and quality high.

people will remain

interested in the

reissues market..."

ADAM VELASCO,

**CHERRY RED** 

size. "We have a large mailing list of customers who we can alert about new releases, but we also send target emails to people who have bought specific artists, suggesting other acts that they might like.'

And the feedback Cherry Red gets from such interaction with consumers is invaluable. "A lot of our release ideas come from the fans, who come up with some fantastic concepts," adds Velasco.

Another company that has made a name for itself in the reissues market is Union Square Music, which has come up with a novel solution to

ensure one of its titles is suitable for racking by physical

"We're putting out the Bay City Rollers' first-ever boxed set which contains all the singles, B-sides and favourite album tracks as well as photos and other rarities," says Union Square marketing director Steve

"That boxed set is going to be in a CD-size digi-pack. We made that decision because normal-sized boxed sets are so hard to rack. Racking has always been the main problem for the boxed-set market and in the past we've released DVD-sized boxed sets to try to overcome that, but we've found that retailers sometimes find those diffi-

> cult to rack as well. "Priced at £20 or less, the Bay City

Rollers set will be a real impulse buy, so obviously we want it to get good racking and that's been the driver behind us creating the CD-sized packaging. £50 boxed sets we can sell directly to fans, but for lower prices we want to create real impulse-buy products."

Among Union Square's other Q4 product is an Undertones best-of and a Stiff Records boxed set, Born Stiff, which features a number of licensed tracks by the likes of The Poques and

While Bunyan admits the internet is providing a great way to reach out to consumers, those who ignore physical retail do so at their peril.

"Online sales are becoming increasingly crucial but it would be mad not to try to get into HMV's stores because the majority of sales still come through physical retail, says Bunyan.

Cherry Red's Velasco agrees. "Online is becoming increasingly important for us and continues to grow, but we still respect what the high street does and we work hard to maintain our relationships with retailers, especially with the indie shops."

Bunyan believes a significant part of the reissues business involves coming up with attractive packaging and materials to remind buyers about the quality of the

"As a catalogue marketing company we have to be inventive," states Bunyan. "For instance, we have to figure out how to repromote Madness. We've got three Madness best-ofs in the market and if we do a proper job on those campaigns, they'll sell tens of thousands of copies this autumn. Thankfully we're being helped by the fact that the band is going out on its biggest tour in 20 years."

Also hoping for a strong finish to 2010 is Demon

Music which is reissuing albums by the likes of Jason Donovan, T. Rex, the Steve Miller Band, Al Green, Ian Gillan and Ian Dury & The Blockheads during Q4, while its 100 Hits series and compilations including 60s Pop, Electric 80s and Jive Bunny give the company a strong roster for the Christmas gift market

Demon's product ranges include the Edsel brand which is the company's vehicle for taking classic big-selling artists and creating deluxe CD sets. Among the Edsel releases this autumn are reissues for Jason Donovan, T. Rex and the Steve Miller Band

Demon marketing director Danny Keene says the use of social-networking sites is an "As long as we have

increasingly effective way of driving

"A key part of our strategy is to put Edsel albums up online with Amazon or Play six to eight weeks in advance," he explains. "We can then feed those web links to fan websites. Facebook sites and other social networking so that people have a way to pre-order the albums. In the past we've successfully used that to get Jason Donovan straight into the album charts on the strength of our pre-orders.

Keene adds, "The disappearance

of the likes of Our Price and Virgin means there's a real lack of specialist retailers now and with fewer indies as well and a lack of support for reissues at the supermarkets, online is key for success.'

But when it comes to sales, especially of boxed sets, the consumer is king and Hinkley reveals that Universal is taking a leaf out of the indies' book by strengthening the company's interaction with music fans.

"Next year we're going to start working more closely with fans to find out what they want in boxed sets," says Hinkley. "It will depend from artist to artist how we do that - for some it will be through fan clubs, others will be via Facebook groups or direct email marketing. This is an area where online methodology comes into its own when you want to make that mass contact with fans.

We know that through recent projects such as Tubular Bells and Exile On Main Street that there is an appetite for high-end quality product. With reissues we are trying to service that need at various levels starting with standard albums and adding degrees of extra content and extra material

"We're also looking at opportunities to use our reissues to introduce new fans to music. The likes of the simple CD is geared toward the market where people replenish their music or buy as gifts for others. Serious fans tend to go for the three-CD versions because they want B-sides and rarities. And we're finding that the two-CD versions we're producing are being retained as catalogue now."

With such a strong line-up of product to tempt shoppers, HMV's Hirst is cautiously optimistic that the cash registers will be busy in the run-up to Christmas, but picks up on the importance of engaging new fans to max-

"You do sometimes need a strong hook, such as an anniversary and all the attendant media coverage that comes with it for a reissued album or catalogue to have a chance of standing out during a very busy and competitive time of year," observes Hirst.

"In such a situation, what you're ideally looking for isn't just a response from core fans who can be relied upon to buy it, but a clever campaign that also helps to introduce the music to a new generation of listeners. That's why anniversaries and the like can be so important - so you can get documentaries and interviews on TV and really explore the value of a reissued album."

And Hirst concludes that the more savvy record labels leverage exposure on the likes of The X Factor to boost the chances for their reissues

With labels heavily involved with touring and TV production these days, there's no reason why the impact of these campaigns can't be maximised - especially as you now have multi-channel entertainment brands such as HMV that can offer combined merchandising support across stores, online, digital and venues," he says

"A co-ordinated marketing and PR campaign is key if a reissued album is to really stand out at a time of so many other high-profile releases."



BELOW Mono man: Bob Dylan's first eight albums are assembled in weight package







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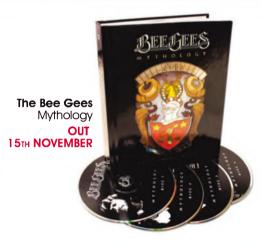
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# Autumn release highlights from EMI and Virgin Classics





SSICE

CLASSICS



# ■ Simon Rattle Tchaikovsky: The Nutcracker The brand new recording of this best loved musical fairytale from Sir Simon Rattle and the

Berliner Philharmoniker is the

30th Anniversary campaign.

centrepiece to the Simon Rattle

■ Libera
Peace: Deluxe Edition
Internationally chart-topping
boys choir Libera returns with
a deluxe editon featuring five
bonus tracks, 7 music videos,
an 18 month desk calendar

and more.



#### Karl JenkinsThe Armed Man -A Mass for Peace

Celebrating the 10th anniversary, this special edition CD & DVD features brand new Karl Jenkins track For the fallen: In Memoriam Alfryn Jenkins.



#### Quatuor Ebène Fiction

Following their spell-binding performance at the launch of the 2010 Classical BRIT Awards, this all-male French string quartet presents a mix of jazz, popular and film music tracks.

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# **Features**

COMPELLING CLASSICS

Labels are building a Q4 roster of more compelling classical repertoire as they bid to buck the trend of 2009 when recession, market resistance and slow digital uptake saw sales take a hit

#### Classical

By Andrew Stewart

**THE MAJOR CLASSICAL RECORD LABELS** are set to test consumer confidence in Q4 with releases tailored to stimulate and hold mass-market interest. But it remains to be seen whether sales can outstrip those achieved during the same period last year, when the effects of economic recession, market resistance to previously successful crossover acts and the slow adoption of digital downloads among core classical consumers conspired to depress retail returns.

The 17.6% year-on-year decline in classical sales in 2009 certainly left its mark on final-quarter retail returns.

Major-label classical product for this year's final quarter has been clearly influenced by strategic A&R decisions. EMI Classics president Eric Dingman points to his label's core classical offerings, which include albums from such key international artists as Sir Simon Rattle, Antonio Pappano, Karl Jenkins and Ian Bostridge.

"We're working to gain from one of the classical market's peak periods by offering outstanding new albums and marketing them to consumers who want genuine quality for their money," says Dingman.

Decca president Dickon Stainer argues that public interest in classical music has never been greater. He cites record box-office returns for the BBC Proms and a series of red-letter dates at the UK's leading classical concert venues for the 2010/11 season, from Wigmore Hall in London to Bridgewater Hall in Manchester.

Despite well-founded arts industry fears about the effects of imminent public-funding cutbacks, Stainer remains optimistic. "All arts areas are going to be affected by massive funding cuts and the live classical sector will inevitably take a hit," he observes "But the hunger for classical performances is obviously there."

"Single classical tracks have been restored on iTunes, which can only be good for us," he continues. "But we have to create compelling reasons for people to spend their money, whether on downloads or physical product. That comes down to exploring new repertoire and exciting artists."

The October 18 release on Decca of Eric Whitacre's Light and Gold reflects Stainer's commitment to innovative A&R and compelling story-telling. Whitacre, whose Virtual Choir 2011 project aims to attract more than 900 choral participants and 1m visitors to its YouTube URL, assembled and conducted an album of his choral works for his Decca debut, including critically-acclaimed pieces with proven mass-market appeal. "He's at the cutting edge of contemporary classical music," says Stainer. "I have no doubt that he will be one of the most talked-about artists in the UK by the end of this year."



Other key Q4 titles from Decca include Verismo, an album of opera arias from Jonas Kaufman (released today, September 27), Nicola Benedetti's readings of the evergreen

Tchaikovsky and Bruch violin concertos (October 4), and Sospiri, Cecilia Bartoli's latest survey of arias by Mozart. Handel, Vivaldi and others (October 4). Reach for the Skies, a Battle Of Britain anniversary tribute from the Central Band of the Royal Air Force (released today). topped Amazon.co.uk's pre-release list in August and could well match the impressive sales performance of Decca's Heroes album from Q4 2009.

We Will Remember Them, issued on October 18 to mark Remembrance season, also promises to

engage the mass market, in company with Voices: Chant from Avignon (November 8) and the debut release from York Minster choirgirl Isabel Suckling (November 22).

The appearance of André Rieu's Moonlight Serenade (November 29) and an album of carols and Christmas music from Bryn Terfel (December 6), meanwhile, further highlight the commercial heft of

Decca's Q4 offerings. Decca will handle distribution of two Classic FM titles, Patrick Hawes' Highgrove Suite (September 27) and Silent Nights (November 29). The latter, by Nigel Hess, offers characterful arrangements for piano and strings of the

nation's favourite carols played by the Royal Philharmonic Orchestra. "This a non-typical Christmas album, even though it contains the Top 15 carols," observes Buffie du Pon, head of media partnerships at Global Radio. "It's the perfect anti-dote to a stressful Christmas."

Pollyanna Gunning, product manager at Sony Classical UK, notes that public profile and recognition count in the hunt for massive classical sales. The August release of Chinese pianist Lang Lang's first album for Sony, has, she believes, all the ingredients required to make it a label priority throughout Q4. "It's the biggest project we've worked on for some time," says Gunning

"Although Lang Lang is a core classical artist, he has a very broad audience reach and is a huge inspiration to many young people. There's so much we can do in the months ahead to market an artist who so effortlessly crosses audience boundaries."

Vittorio Grigolo should also boost Scny Classical's Q4 market share. His label debut, The Italian Tencr (October 18), follows the singer's meteoric rise in the opera world, rave reviews for his Royal Opera House debut in June and the live BBC Two telecast of his performance as the Duke in Verdi's Rigoletto alongside Placido Domingo earlier this month. "People are talking about him as the heir to Pavarotti," says Gunning

Sony's Q4 classical sales should also gain from the November release of Howard Blake's The Snowman in a feature-length film of the popular seasonal work's stageshow version.

John Kelleher, head of Warner Classics & Jazz, stresses the need for new recordings to be led by the highest artistic and production values. "Our Q4 strategy is based on a small number of priority new releases," he observes. "These include the Nuns of the

Choir of St



#### ROVE

Q4 priorities: Chinese pianist Lang Lang and (inset) Decca's Eric Whitacre

#### 1661

Classical gang sters: EMI's Quatuor Ebene (far left) have a Pulp Fictioninspired string quartet score due for release and (left) labelmate Karl Jenkins Inset: The release as a feature-length film should help Sony's sales of its stageshow

#### LEFT

New York: York minster choirgirl sabel Suckling is preparing for her debut release 26 Music Week 02.10.10 www.musicweek.com

# **Features**

#### Case study Getting creative for classical



In recent years, the packaging and presentation of physical products have become increasingly critical components in the marketing mix. The development of White Label Productions reflects the importance attached by major and leading independent labels to the look and feel of classical titles. It also mirrors transformative trends in record distribution and retail that demand creative responses and fresh approaches to selling.

The company, established by Cheryl Grant in 2002 as a vehicle for classical labels to outsource mainstream product packaging, has developed to cover everything from graphic design and programme note creation to e-marketing and mobile-phone

Grant, formerly vice-president of marketing services at Decca. notes that White Label's 360degree model can be adapted to meet the needs of market leading majors or specialist indies.

White Label was initially contracted to Decca and swiftly expanded its client portfolio. "We have a very strong client base. working with the classical divisions of the four major labels and an increasing number of independent labels," says Grant. "Our international scope and understanding of other territories have certainly helped grow our business and develop what we can now offer clients."

Despite the obvious challenges facing the market Grant is optimistic that the classical sector will evolve and thrive "I think the classical business is inventive enough to respond to big changes in the market. We're a creative bunch of people, definitely an advantage in tough economic times." She believes that last year's depressed market has encouraged labels to originate distinctive and compelling

"This is about adapting to what's happening in the market. The classical industry is much smarter now in marketing, media and packaging than it was even 10 years ago," says Grant.



Elisabeth of Minsk; Lest We Forget, an album of British music and war poetry, including a medley sung by a group of Chelsea Pensioners; and a CD portrait of Placido Domingo, together with the third DVD volume of Domingo's favourite opera performances.

Kelleher expects positive reviews and sales of new titles to generate reciprocal interest in smartly repackaged product from Warner's Teldec, Erato, NVC Arts and Warner Classics catalogues. The latter continued to do good business for Warner Classics & Jazz last year, lifting the label's market share from 1.3% in 2008 to 1.8% in 2009

At EMI Classics, Eric Dingman is determined to develop new distribution platforms and explore innovative ways of selling. He recalls the encouraging response to Karl Jenkins' Gloria, released as a studio recording in June shortly after its Royal Albert Hall world premiere by the 3,500 voices of the Really Big Chorus.

"We also decided to roll out Abbey Road Live for the Gloria performance, which we'd tested in 2009 with Valery Gergiev and the City of Birmingham Symphony Orchestra. We recorded their concerts at Birmingham Symphony Hall

and had it ready to sell by the end, so people could pick up their physical copy of the CD as they left the venue. With Jenkins' Gloria, we sold around 1,600 copies on the night. more than the week-one figure for the studio album. That was exceptional even by pop standards.

Dingman adds that EMI Classics will once more target Jenkins fans with the October 18 release of The Armed Man: A Mass for Peace, reissued as a special 10th anniversary edition in company with the world premiere recording of For The Fallen. Performances of The Armed Man in London and Cardiff in October and November and of For The Fallen at this year's Festival of Remembrance on November 13 are among the clear selling opportunities for the album.

Uniting live audiences with recorded product lies behind EMI Classics' latest venture with Foyles. The central London bookstore hosts Ian Bostridge on October 14 for a showcase performance of arias from his new album. Three Baroque Tenors. Alexa Robertson, marketing and promotions manager at EMI Classics UK, believes the Foyles initiative will pay dividends. "We've previously offered our showcases there for free. This time, the audience will buy a ticket for £10 and receive the new signed CD four days before its official release date, a short recital and a O&A with Ian. It's a model used in the book world for some time and we think it can work for recordings."

The O4 cream from EMI Classics also includes Rachmaninov's Pianc Concertos Nos. 3 and 4, presented as sequel to Leif Ove Andsnes' Gramophone Award-winning coupling of the composer's first and second concertos (October 4) and Quatuer Ebene's Pulp Fiction-inspired string quartet score, Fiction (October 25). "We really hope Fiction draws the attention it deserves," says Robertson. "It's a hard genre to define, with its mix of jazz, contemporary and classical, but it could take off. The public appetite is there for high-quality classical recordings.

#### **Jonas Kaufmann** VERISMO ARIAS



#### Magdalena Kožená AMOROSE



#### Nicola Benedetti TCHAIKOVSKY/BRUCH /iolin Concertos



#### Eric Whitacre LIGHT AND GOLD



# Cecelia Bartoli



#### Juan Diego Florez Santo -SACRED SONGS



**UNIVERSAL CLASSICS AUTUMN 2010** 









# **Advertorial**



# MUSIC WEEK PRESENTS...

Our free talent CD reaches Volume Four, with another 11 hot tracks for readers' delectation

#### 1 NEPHU HUZZBAND No. Not Ever

Contact Mark Rose | deep@deeprecordingstudios.com



This Nottingham four-piece build upon the DIY/development deal they have with Deep Recording and here producer Mark Rose captured their individual lo-fi, edgy raw performances. Debut album Elementary has sold more

than 700,000 downloads and several singles are ready and mastered for licensing. With a slew of good reviews to their name and support from BBC 6 Music, this band are looking to go to the next stage

www.myspace.com/nephuhuzzband

#### **2 SEEKING SALVATION THROUGH LOVE**

Contact Scott Blackledge | scott@seekingsalvation.co.uk



This solo project is the brainchild of Scott Blackledge and is named after an interview between Russell Brand and Richard Dawkins. Blackledge takes a number of his influences and, with nods to Coldplay and Robbie

Williams, merges them into acoustic numbers seated comfortably alongside faster rock/dance tracks. Superstar, the track included here, falls into the "rock to dance" category and merges electric guitars with real drums and beats. Blackledge intends to place his songs with established acts looking for material, or alternatively record his own album for a major label in 2011. www.seekingsalvation.co.uk

# **3 ROUTE EAST Won't Pretend** A Star Studios **Contact** Andy Ross | andy@astarstudios.com



Recorded at Astar Studios by producer Andy Ross (who has worked with the Mercury Prize-nominated The Kit Downes Trio), Won't Pretend is lifted from this Humberside three-piece's album Nothing To Lose. Likened to a

young Bon Jovi, the rich vocals and extraordinary songwriting of frontman Mark Williams defines the band who combine guitar bravado, stadium-ready choruses and anthemic ballads to create credible, well-crafted rock with a pop sensibility that has earned them extensive airplay and a support slot with The Saturdays.

www.routeeast.co.uk

4 THE OVERTONES Gambling Man Warner Contact Crissie Bushell | crissie.bushell@daylorherring.com



The Overtones are a five-piece male vocal group who blend classic Fifties harmonies with a modern twist. Signed to Warner Music after being spotted by a scout during their lunch break as painters and decoraters, their

heart-warming story has already caught the attention of the UK media. Their first single Gambling Man is due out on October 11

www.theovertones.tv



Contact Omar Jenning | omar@novamusicgroup.com Scottish songbird Lizzie Nightingale does not disappoint with her uniquely real and raw vocals on this selfpenned track. Co-produced with Team Tartan partner in crime Show N Prove, this indie-inspired smash is guaranteed to grab some attention.

www.myspace.com/lizzienightingale

#### **6 ST JAMES Boom Boom** Bunx Records

Contact Josie Benson | bunx.records.two@gmail.com



St.Jones Boom Boom is the first track from pop group St James and it's a cool, quirky, hard-hitting track with an edge that will excite live. Currently unsigned, although repped by Supersonic PR, St James will continue to release new tracks online for the

rest of the year as they work on their first EP release for 2011. Pop music might just have a new mega act in town. www.stiamesparty.com

#### **7 HENNIE BEKKER Moving On** Abbeywood Records **Contact** Steven Saffer | steven@abbeywoodrecords.com



Moving On is Bekker's latest album and is a pure, creative exploration that crosses genres and styles. The Zambian-born, Canadian composer/arranger, whose discography of more than 50 albums includes Canadian triple platinum, double

platinum, platinum and gold certifications, has combined these sensibilities with his foundation in jazz and produced an album that truly represents his depth as an artist. Moving on from the strictly electronic albums of his past, Bekker uses acoustic drums, electronic wind instruments, guitars and the latest digital studio technology to create songs and melodies that are eclectic, inspiring and whimsical. www.abbeywoodrecords.com

#### 8 LUNA RIOT Fifteen Minute Jesus unsigned Contact Jonathan Walters | info@lunariot.com



North London natives Luna Riot return with another infectious slab of radiofriendly alt-rock. Produced and mixed by Russ Russell of Wildhearts and Napalm Death fame, Fifteen Minute Jesus is a refreshing take on the modern rock formula - exposed vocals and energetic, bass-driven verses explode into epic, soulful choruses. This will be the first single released by the band in 2010 and is available to down load through Shadowlawn Records. Luna Riot will play a series of London headline gigs later this year and are seeking management after attracting some major label A&R interest.

www.lunariot.com

Contact Patrick Ruane patrick@ontherunprod.com Off the back off her Billboard smash collaboration Need Someone with Ralph Falcon, the so-called "Glamazon" returns with the edgy and innovative Red

Lipstick. It features an array of mixes including contributions by Silicone Sissies, The Nightstylers, Rachael Electra, Detroit Starzzzz, Soul-Tec and many more.

10 RIGHTCLICKSAVEAS Cheat Mantaray Music Contact Andre Do Valle | andre@mantaraymusic.co.uk



A self-professed fan of all things electro and admirer of the likes of Radiohead and Futureheads, Ben Mercer has only been performing as his alter ego RightClickSaveAs since earlier this year. In this short time gracing London's venues, RCSA has already generated substantial buzz as a one-man acoustic extravaganza of energy and lightningspeed strumming that makes the audience wonder how he gets dance rhythms out of a single guitar.

www.myspace.com/rightclicksaveasband.com

#### 11 LOS Gold! Preaching Diva

Contact Nigel | nige@preachingdiva.com



With a sound that defies easy comparisons, three-piece Los boldly combine elements of grunge, blues and punk. Formed in 2008, Los have released three singles and an EP, achieving radio play on XFM, BBC 6 Music and outstanding reviews from Rocksound, Dazed & Confsued

and Gigwise. Recently signed to One Fifteen Management (David Gilmour /Jools Holland), their latest single The Cow featured as Q Magazine online's Track of the Day. In August 2010 Los supported Bad Religion and NOFX at Germany's Open Flair Festival alongside further dates in Holland. With plans to tour Europe extensively and record their debut album, they continue to write, record and play live with the passion and awe-inspiring intensity they have become known for across the UK.



28 Music Week 02.10.10 www.musicweek.com

# Features FRUKT on brands

# MUSIC GETS IN THE DRIVING SEAT

Driven by dwindling ad budgets and marketing necessity, the auto sector has renewed its relationship with music, opting for a more creative approach to the ubiquitous ad sync in a bid to re-engage with consumers. Here we look at how the car and music industries have collided head-on after years in first gear

On the right track: recent music/ automotive tieups include the Faithless/Fiat partnership and . Shakira's appearances on Seat's ad campaign

#### Music and brands

By Giles Fitzgerald

WHEN THE FIRST MODEL T FORD rolled off the production line, advertising was simple: "Buy it because it's a better car," ran the understated headline for Ford's \$650 touring model in 1914. Fast forward almost a century and car advertising has become so steeped in cryptic visuals, oblique tag lines, unspoken sexual metaphors and wallet-crippling TV ads that it is now hard for the auto industry to strike a genuine connection with its intended audience.

The automotive industry has a long, but not particularly varied, history with music. Despite pioneering the use of music to reach the driving experience's emotive aspects over earlier function-focused ad incarnations, music still remained largely part of the scenery as opposed to a central aspect of the experience itself. The aspirational 30-second TV spot, soundtracked by whatever band happened to make the vehicle look cool at that moment in time, has been an ad stalwart since the onslaught of televised lifestyle marketing.

However, the rise of digital and social media, twinned with a recession that put the brakes on consumer spending in both the luxury and mid-range market, would cause auto manufacturers to reassess their positioning. As a result auto brands are now forging deeper alignments with music and its brand ambassadors as they become conduits for emotive connections with consumers opposed to mere ad decoration

Whether it is Justin Timberlake dodging bullets in Audi's The Next Big Thing six-part all-action web series, Shakira shaking her hips for Seat's Good Stuff ad campaign, Paramore extolling the virtues of the Honda Civic, or Katy Perry barefoot atop the bonnet of the new Volkswagen Jetta compact sedan belting out California Gurls, one thing is clear: the car industry is plotting a new route with music

An indication of the new auto/music agenda is clearly evident in the recent marketing efforts from Fiat By way of support for the new Punto Evo, the brand launched an extensive music talent search campaign Evo Music Rooms. Broadcast on Channel 4, the series sought to unearth unsigned artists, enabling them to appear on stage with some of their musical icons. Fiat Group marketing director Elena Bernardelli referred to it as being about "evolution and innovation", something of a dual message for both sectors and a statement that would ring particularly true for one participating act, Faithless. A recent "prommercial" saw the dance act entering into a two-fold ad/music video promotion effort with the car brand. This effectively gave the act exposure to a new audience, while Fiat gained a weighty and prominent product placement in the band's video, helping them to directly target a youth audience. Faithless member Sister Bliss summed up the dual benefits from the collaboration in a nutshell, "They want to sell cars and we



To some still operating under the Sixties notion that this equates to selling out, it is worth noting just how compatible the music and automotive sectors are.

The car radio - first unleashed on the driving public in 1930 - is one of the longest-serving and most ubiquitous personal music players ever. There are 600m cars on the world's streets today, most with some form of music capability - a figure which dwarfs the iPhone's 30m installed userbase. In truth there is no other device more suitably primed for music. This is the ultimate personalised surround sound experience.

Driving is also something of a right of passage, a defining moment that separates teenagers from the world of their parents; it defines independence, freedom and control. It is an open expression of a user's own personal style. In this way it sits hand-in-hand with music as a cultural marker.

Furthermore, as integrated technologies, such as Ford's Sync software, begin to take hold, the humble motor car is propelled into a category that sees it as so much more than a means of getting from A to B. Suddenly it is a vital distribution and marketing channel for artists.

Toyota's youth brand Scion is one of the few auto brands that pre-empted the new auto/music promotional hybrid. They launched a music label back in 2005 moving beyond ads and sponsorship to the position of a music patron, as they sought to stake a claim on the driving force behind musical creativity. Scion sales promotions manager Jeri Yoshizu stated recently, "Our goal is to continually support influential and emerging artists with the opportunities and resources that otherwise might be unavailable."

Musicians are struggling to find a voice on primetime TV and among the digital clutter. Forging strong branded alignments with creative freedom that cut across multiple mediums is now a must. The auto industry is now more open to this than ever before. Why? Put simply, because consumers dictate it

In the new socially led market, brands which have traditionally relied on a glamorous and often under-



stated artistic veneer suddenly need a voice. Music which cuts across a variety of demographics and touch points - has the ability to be that voice, the mouthpiece, the connector between a brand and its audience.

Volvo embraced a sponsorship partnership with the Snowbombing festival earlier this year in order to promote their new line of sports coupes and convertibles. In addition to a range of on-site activations at the sport and music event, the brand delievered a 150 car-strong road trip experience that put both fans and artists side by side behind the wheel of Volvo vehicles. Travelling to festivals is a large part of the overall music experience, the journey and the songs listened to on the way providing a key build-up to the overall event. Volvo made sure it invested in the emotional journey from the outset, becoming a central part of the experience for 500 music fans before any of them had set foot in

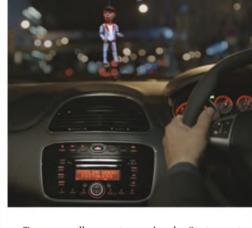
In the same way that a car is comprised of a number of well-engineered parts, an effective music partnership requires multiple engagement levels to maximise its performance. In short, auto TV ads cannot work in isolation, and neither can their accompanying music

Experience is the petrol to the music and auto hybrid and it is this crucial

fuel that needs to underpin new partnerships. Cars, much like music acts, are best appreciated hands-on.

As auto manufacturers look to put consumers in the musical driving seat Communications and let them shape, soundtrack and ultimately test-drive their own musical experiences around auto brands, the scope for deeper artist collaborations and new integrated experiences around music is clearly set to grow.

giles@fruktcomms.com



BELOW Hot wheels: Katy Perry's recent unique endorse ment of the Volkswagen Jetta



FRUKT Communications. The leading music, entertainment and lifestyle marketing agency. Fore moreinformation see http://www.fruktcomms.com

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#### **MW JOBS**

#### **Digital Marketing** Manager

Delta Music, part of the Delta Leisure Group based at Orpington in Kent, wish to appoint a Digital Marketing Manager to operate its online digita

The successful candidate will be responsible for the daily maintenance of the company's online offer across all digital channels, in respect of audio and visual content, and will include the timely and accurate loading of metadata and digitised files for our MP3 and physical offers on a regular basis.

This will involve planning and executing on line marketing campaigns for the company's catalogue of titles,

The successful candidate will be able to demonstrate SEO expertise, and be proficient with software such as Dreamweaver, Microsoft Öffice, and Photoshop, with the ability to use Google Analytics to its fullest effect.

Salary will be commensurate with experience

To apply for this position please send a CV with salary expectations to

pr@deltaleisuregroup.co.uk





#### DATA MANAGEMENT ASSISTANT

Reporting to the Group Financial Controller / Artist Royalties Manager and working as part of a small team of product administrators and royalty analysts, the role will be a challenging yet rewarding entry level position. The company is progressing through the final stages of upgrading its systems and restructuring departments to deal with the company's continued growth and increased involvement with new media.

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  Creation of ISRC codes and metadata sheets
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At the very basic we're looking for someone with a keen eye for detail, the ability to self-manage and communicate well with internal departments as well as external agencies. The successful candidate will aim to introduce substantial efficiency gains and initiate system controls which over time will take care of the bulk of the work. As such the role will evolve and adapt to the

An understanding of the industry, excellent Excel skills, plenty of common sense and a good sense of humour are vital

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We are looking for a lawyer to support the senior members of our Music Group.

The Group is well respected for its traditional music industry work including recording, publishing and management as well as advising non-traditional operators in the business such as mobile phone operators, digital music providers and advertising agencies.

Our work encompasses:

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Our clients include recording artists, music publishers, producers, managers, major and independent record companies, start-up labels, TV and film production companies and digital music service providers.

The successful candidate is likely to be at least 3 years qualified, outgoing and confident with a real interest and understanding of the music industry and the challenges it faces today. A strong academic record, high quality training and relevant experience together with strong drafting skills and negotiating experience is essential. The successful candidate will also have the desire and ability to work with other departments and a willingness to help develop the practice.

To apply please email kellie.walker@harbottle.com with a covering letter and your cv. Direct applications only.

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# MusicWeek

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The latest jobs are also available online every Monday at www.musicweek.com Booking deadline: Thursday 12pm for publication the following Monday (space permitting). Cancellation deadline: 10am Wednesday prior to publication (for series bookings: 17 days prior to publication).

# **(ev releases**

key releases information can be emailed to isabelle@musicweek.com

#### Out this week

#### Singles

■ 30h!3 Double Vision (Asylum/Photo Finish/Atlantic)

Previous single (chart peak): My First Kiss (7)

- Athlete Back Track (Parlophone)
- Previous single: The Getaway (did not chart)
- Selena Gomez And The Scene Round And Round (Hollywood)
- Previous single: Naturally (7)
- I Blame Coco Quicker (Island)
- Previous single: Self Machine (64) • Labrinth Let The Sun Shine In (Svco)
- Mark Ronson & The Business Intl

The Bike Song (Columbia)

Previous single: Bang Bang Bang (6)

 Bruno Mars Just The Way You Are (Amazing) (Elektra/Atlantic)

Previous single: It's Better You Don't Understand (did not chart)

**Kylie Minogue** Get Outta My Way (Parlophone)

Previous single: All The Lovers (3)

- Janelle Monae Cold War (Wondaland Arts Society/Bad Boy/Atlantic) Debut single
- **■** Tinie Tempah feat. Eric Turner Written In The Stars (Parlophone) Previous single: Frisky (2)
- Tired Pony Get On The Road (Fiction/Polydor)

Previous single: Dead American Writers (did not chart)

• KT Tunstall (Still A) Weirdo (Relentless/Virgin)

Previous single: If Only (45)

#### Albums

Athlete Singles 01–10 (Parlophone)



Previous album (first-week sales/total sales): Black Swan (9.472/31,369)

- Eric Clapton (lapton (Warner Brothers) Previous album: Back Home (14,234/44,643)
- Deerhunter Halcyon Digest (4AD) Previous album: Weird Era Cont (n/a)
- Ben Folds & Nick Hornby Lonely Avenue (Nonesuch)

Debut album

Jimmy Eat World Invented (Interscope)

Previous album: Chase This Light (7,605/36,633)

- Mark Ronson & The Business Intl Record Collection (Columbia)
- Previous album: Version (45,222/861,729) Mayday Parade Anywhere But Here
- (Atlantic)
- Previous album: A Lesson In Romantics (103/6,636 ■ Salem King Knight (Columbia)
- Sia We Are Born (Monkey Puzzle/RCA)
- Previous album: Some People Have Real Problems (2.168/2/, 081)
- KT Tunstall Tiger Suit (Relentless/Virgin) Previous album: Drastic Fantastic (56,744/280,748)

■ Neil Young Le Noise (143/Reprise)

Previous album: Fork In The Road (8.964/23.543)

#### Out next week

#### Singles

- Admiral Fallow Subbuteo (Lo Five)
- Awolnation Burn It Down (Red Bull) ■ The Bees | Really Need Love (Fiction)
- British Sea Power Zeus EP (Rough)
- Burn The Fleet Black Holes (Walnut Tree)
- Cee-Lo Green F\*ck You (Warner Brothers)
- Deftones Sextape (Reprise)
- Caro Emerald Back It Up (Dramatico) • Frankie & The Heartstrings
- Ungrateful (Wichita)
- Bob Geldof Silly Pretty Thing (Mercury)
- Get Cape.Wear Cape.Fly The Uprising (Cooking Vinyl)
- Gurrumul Wukun Loverush UK Mix (Dramatico/Skinnyfish)
- Idiot Glee All Packed Up/Don't Nrink The Water (Moshi Moshi)
- Enrique Iglesias feat. Nicole Scherzinger Heartbeat (Interscope)
- Innercity Pirates Seen It All Before (Superdark)
- Tom Jones Run On/Didn't It Rain (Decca)
- Kelis Scream (Interscope)
- Marit Larsen If Song Could Get Me YOU (RCA)
- Lil' Wayne feat. Drake Right Above It (Island)
- Amv Macdonald Love Love (Vertigo) Magnetic Man feat. Katy B Perfect Stranger (Columbia)
- Mohombi Bumpy Ride (Island)
- Monarchy Maybe I'm Crazy (This is Music)
- Mumford & Sons Sigh No More (Island)
- Plan B The Recluse (679/Atlantic)
- The Quails Fever (Like The Sound)
- Robbie Williams & Gary Barlow Shame (Virgin)
- Kelly Rowland Forever And A Day (Motown/Island)
- Sirens Stilettos (Kitchenware)
- Sunday Girl Stop Hey (Geffen)

- A-Ha 25 Very Rest Of (Rhino)
- Bring Me The Horizon There Is A Hell? (Visible Noise)
- Ciara Basic Instinct (LaFace)
- Clinic Bubblegum (Domino)
- Joe Cocker Hard Knocks (Arista)
- Matt Costa Mobile Chateau (Brushfire/Island)
- Crystal Fighters Star Of Love (Zirkulo)
- Dinosaur Pile-Up Growing Pains (Friends Vs Records)
- **Engineers** In Praise Of More (Kscope)
- Eskmo Eskmo (Ninja Tune)
- Bob Geldof How To Compose Popular Songs That Sell (Mercury)
- Graffiti6 Colours (Nwfree)
- Darren Hayman & The Secondary Modern Essex Arms (Fortuna Pop)
- Fran Healy Wreckorder (Wreckordlabel)
- Ou Est Le Swimming Pool The Golden Years (Fire & Manoeuvre)
- Gianluca Paganelli Tango (Mission)
- Tiffany Page Walk Away Slow (Mercury)

- Joe Satriani Black Swans And Wormhole Wizards (Enic)
- Solona Gomoz & The Scene A Vear Without Rain (Hollywood)
- Yann Tiersen Yann Tiersen (Mute) ■ Tinie Tempah The Disc-Overy (Parlophone)



■ Various Matador At 21 (Matador) To coincide with its 21st birthday celebrations, Matador has compiled a delightfully packaged, six-CD boxset of 99 tracks covering releases across the indie label's history. The limitededition set comes packaged in a blue-grey foilstamped linen-hound how with each (f) in a custom digipak and accompanying these will be an 85-page book documenting the history of the label containing essays, photos, ephemera, emails and more. As well as this, the boxed set also includes 36 Matador poker chips across 3 values

- Violens Amoral (Static Regital)
- The Xcerts Scatterbrain (Xtra Mile)
- Yuck Rubber (Mercury)

#### October 11

#### Singles

- Chiddy Bang The Good Life (Regal)
- Foals Spanish Sahara (Transgressive/Warner)
- Kings Of Leon Radioactive (Hand Me Down)
- Pixie Lott Broken Arrow (Mercury)
- Marina and the Diamonds Shampain (679/Atlantic)
- The Ting Tings Hands (Columbia)
- Jamie Woon Night Air (Candent Songs/Polydor)

#### **Albums**

- Ash A 7 Vol. 2 (Atomic Heart)
- The Bees Every Step's A Yes (Fiction)
- Belle & Sebastian Write About Love (Rough Trade)
- Chiddy Bang The Preview (Regal)
- Die Antwoord <05 (Interscone) Magnetic Man Magnetic Man
- (Columbia)
- The Orb feat. David Gilmour Metallic Spheres (Columbia)
- Cliff Richard Bold As Brass (EMI)
- Squeeze Spot The Difference (SMMC) Sufian Stevens The Age Of Adz (Asthmatic Kitty)
- Robbie Williams In And Out Of Consciousness: The Greatest Hits 1990-2010 (Virgin)

#### October 18

- Christina Aguilera You Lost Me (RCA)
- Eliza Doolittle Rollerblades (Parlonhone)
- N-Dubz Best Behaviour (Island)
- Ne-Yo One In A Million (Def Jam)
- Lauren Pritchard Not The Drinking
- Jay Sean feat. Nicki Minaj 2012 (It Ain't The End) ((ash Money)(sland)
- Swedish House Mafia Vs Tinie Tempah Miami 2 Ibiza (Virgin)
- The Wanted Heart Vacancy (Ceffen) will.i.am feat. Nicki Minaj (heck

#### **Albums**

It Out (Polydor)

- The Beatles Blue: Remastered (Apple/EMI)
- The Beatles Red: Remastered (Apple/EMI)
- Michael Buble (razy love: The Hollywood Edition (143/Reprise)
- Camilla Kerslake Moments (Future). Ali Campbell Great British Songs (Jacaranda)
- Crowded House The Very Very Best (Mercury)
- Bob Dylan The Witmark Demos:

- 1962-1964 ((olumbia)
- JP, Chrissie & The Fairground Boys Fidelity! (Farmusic)
- Kings Of Leon (ome Around)
- Sundown (Hand Me Down)
- John Legend & The Roots Wake Up! (Sony)
- Pixie Lott Turn It Ur. (Louder) (Mercury)
- Hannah Montana Forever (Walt Disney)



- Mt. Desolation Mt. Desolation (Island)
- Ne-Yo Libra Scale (Def lam)
- Emily Osment Fight Or Flight (Virgin)
- The Overtones Good Ol' Fashioned Love (VmerRhing)
- Pearl Jam Live (Island)
- PJ Harvey tbc (Island)
- Plain White T's Wonders Of The Younger (Island)
- Lauren Pritchard Wasted In Jackson
- Roll Deep Winner Stays On (Relentless/Virgin)
- Squarenusher Shobaleader One (Warn)

#### October 25

#### Singles

- Peter Andre Defender Konehezell ■ B.O.B feat. Rivers Cuomo

Magic (Rebel Rock EntiAtlanticiCrand

■ Blake She (MFP/Blake Records) She was originally released in 1976 by Charles Aznavour and Herbert Krezmer and reached the

Each week we bring together a selection of tips from specialist media tastemakers



MISCHA PEARLMAN (KERRANG!) The Xcerts: Young (Belane) (Xtra Mile) If the music's not enough -

and it should be – then see if the video for The Xcerts' new single convinces you. Starring Jamie Campbell Bower (Twilight/Harry Potter), its creepy narrative is as enthralling as the anthemic, urgent delivery of the song itself. A great introduction to their second album.



SARAH BARGIELA (ENTERTAINMENT FOCUS) Seerauber Jenny: Push It Away/Waste of Time (Label Fandango)

Prepare to be mesmerised by the crafted lyrics and raw acoustics of Seerauber Jenny. While everyone is trying to follow the latest chart trends. debut Push It Away combines melodies and electro beats, giving their music a touch of Eighties nostalgia.



PRIYA ELAN (X MAGAZINE)

Sound of Camden feat. Mutya Buena: Sound of Camden (self-released) After all those reunion rumours, it's great to hear former Sugababe Mutya Buena lend her smoky vocals to this unexpectedly lovely covers album. Collaborating with the owners of Camden's Stable Markets and producer Roy Sela, Sound Of Camden is full of depth and excitement.



**LYNDA HAMILTON JONES** (MY WEEKLY)

Gianluca: Tango (Mission Recordings)

He's suave, he's sexy and by God can he sing! A classically trained tenor, born and raised in Rome, Gianluca is on top of his game, combining the seductive influences of the tango with a pop edge. A guaranteed hit with the ladies and, most

likely, in the UK charts.

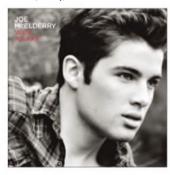
#### Some tracks below may already feature in the OCC singles chart as downloads, but these listings indicate their official release

top snot on the UK charts. More recently it was recorded by Elvis Costello for the soundtrack of the film Notting Hill. Blake's self-titled number one album became the second debut to win album of the year at the Classical Brit Awards and their latest, entitled Together, reached the classical charts ton five.

- James Blunt Stay The Night (Atlantic/Custard)
- Cocknbull Kid One Eye Closed (Island)
- Ed Drewett Champagne Lemonade (Virgin)
- Lady Antehellum the (Parlonhone)
- Travie McCoy We'll Be Alright (Decaydance/Fueled By Ramen)
- The Saturdays Higher (Fascination/Geffen)

#### **Alhums**

- Broken Records Let Me Come Home (4AD)
- Charlotte Church Back To Scratch (Dooby/EMI)
- Bryan Ferry Olympia (Virgin)
- The Harmonies Voices Of The W.I. (Island)
- Elton John & Leon Russell The Union (Mercury)



- Joe McElderry Joe McElderry (Syco)
- Skepta Doin' It Again (3 Reat/AATW/RRK)
- The Soldiers Letters Home (Rhino)
- Swedish House Mafia Until One
- Taylor Swift Speak Now (Mercury)
- The Wanted The Wanted (Geffen)

#### November 1

#### Singles

- Nadine Coyle Insatiable (Black Pen)
- Ellie Goulding Lights (Polydor)
- David Guetta tbc (Positiva/Virgin)
- I Blame Coco In Spirit Golden (Island)
- Jamiroquai Blue Skies (Mercury)
- McFly Shine A Light (Island)
- Tinchy Stryder We Go Together (4th & Broadway)

#### Albums

- Peter Andre Accelerate (Conehead)
- Cee-Lo Green The Lady Killer (Warner Brothers)
- Ray Davies See My Friends (UMRL) This new collaborative album sees Ray Davies teaming up with a huge cast list of names to reinterpret some Kinks classics. Highlights include Days/This Time Tomorrow with Mumford & Sons, Better Things with Bruce Springsteen, You Really Got Me with Metallica and Tired of Waiting For You with Snow Patrol's Gary Lightbody. The album was recorded around the world, with Davies visiting Oslo via Denmark. Germany and Belgium to record with Metallica, New York to record with Jon Bon Jovi, New Jersey for Bruce Springsteen, Chicago for Billy (organ from Smashing Pumpkins and his own north London base, the Jegendary KONK studios, for much of the remainder. The record follows Davies' recent tour of the US and the UK, which took in an appearance on Glastonbury's Pyramid Stage this summer.
- Devlin Bud, Sweat & Beers (Island)
- Good Charlotte Cardiology (Epic)
- Jamiroquai Rock Dust Light Star (Mercury)
- Jay-Z The Hits Collection Vol. 1 (Roc Nation)
- Rumer Seasons Of My Soul (Atlantic)
- Jay Sean Freeze Time (Cash Money/Island)
- Rod Stewart Fly Me To The Moon -Vol V (R(A)
- Suede The Best Of (Suede/MoS) This career-spanning two-CD boxed set follows Suede's comeback earlier this year, which saw them reforming to headline three nights at London's Royal Albert Hall in aid of Teenage

Cancer Trust. The compilation features all of the band's biggest hits, remastered by Chris Potter. and is the first Suede hits compilation to be endorsed by the band. Suede will play their biggest indoor UK show to date when they play London's O2 arena on December 7 this year.

#### November 8

#### **Singles**

- Alesha Dixon tbc (Asylum/Atlantic)
- The Drums Me And The Moon (Island/Moshi Moshi)
- Nelly Just A Dream (Island)
- Mike Posner (ooler Than Me (RCA)
- Rihanna Only Girl (In The World) (Def Jam)
- Tinchy Stryder feat. Taio Cruz 2Nd (hance (4th & Broadway)
- Diana Vickers My Wicked Heart (RCA)

#### **Albums**



- James Blunt Some Kind Of Trouble (Atlantic/Custard)
- Chase & Status the (Mercury)
- Nadine Coyle Insatiable (Black Pen) David Guetta One More Love
- (Positiva/Virgin)
- Kid Cudi Man On The Moon 2: The Legend Of Mr. Rager (Island)
- Imelda May Mayhem (Decca)
- Pearl Jam Death On Two Legs (Island)

#### November 15

#### Singles

first two singles

for Parlophone,

Pass Out and

Frisky, were brilliant if a little

• Florence + The Machine Heavy In

Your Arms (Island)

Hannah Sanity (the)

With number one club club hits under her helt in the US, Europe and the UK, Estonian-born singer Hannah returns to retail with Sanity, the follow-up to I Believe In You. Co-written with Steve Booker, the sonewriter behind Duffy's international platinum-selling hit Mercy. Sanity boasts collaborations with a strong cast list of remixers including Dr Kucho, Adam K & Soha, Wilson & Ingram, Mikael Weermets, Marcus Schmitz, Bimbo Jones, Sharp Boys and Riffs & Rays.

- Hurts Stay (Major Label/RCA)
- Shontelle licky (Under The Covers) (Island)
- Kanye West Runaway (Roc-A-Fella/Def

#### **Alhums**

- Brian Eno Small Craft On A Milk Sea (Warp)
- Florence + The Machine Between The Lungs (Island)
- Josh Groban tbc (143/Reprise);
- Jools Holland and his Rhythm & Blues Orchestra Rocking Horse (Fhine)
- Katherine Jenkins The Platinum Edition (Warner Music Ent)

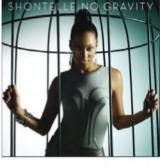


- Norah Jones Featuring (Blue Mote)
- Kid Rock Born Free (Atlantic)
- McFlv Above The Noise (Island/Sumer):
- Andre Rieu Moonlight Serenade (Decca)
- Rihanna loud (Def Jam)
- Shayne Ward Obsession (Syco)

#### November 22

#### Alhums

- Justin Bieber The (Mercury)
- JLS Gutta This World (Epic)
- Annie Lennox A Christmas (ornuconia (Island)
- Nicki Minaj Fink Friday (Island)
- Shaheen the (Island)



- Shontelle No Gravity (Island)
- Various Tron: Legacy OST (Walt Disney)
- Various (oronation Street: Magical Memories (Cme)
- Paul Weller live At The Royal Albert Hall (Island)
- Kanye West tbc (Roc-A-Fella/Def Jam)

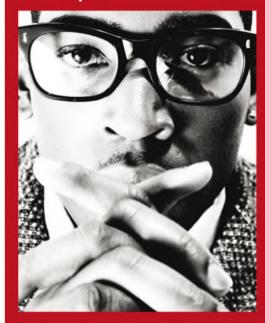
#### November 29

#### Albums

- Akon Stadium (Island)
- Black Eyed Peas The Beginning (Interseche)
- Alexandra Burke Overcome: Special Edition (Syco)
- Duffy Endlessly (A&M)
- Nigel Hess Silent Nights (Island)
- Leona Lewis The Labyrinth Tour: Live At The 02 (Syco)
- Olly Murs Feel Free (Enic/Sycco)
- Robyn Body Talk Pt 3 (Kenichiwa)
- Kelly Rowland Kelly Rowland
- Straight No Chaser With A Twist (Rhino)
- Russell Watson La Voce (Enich
- The Wombats tbc (14th Floor)

#### **SINGLE OF THE WEEK**

#### **Tinie Tempah feat. Eric Turner** Written In The Stars (Parlophone)





samey, right down to the drum & bass outro. Written In the Stars, which precedes Tinie's debut album Disc-Overy, is a slightly different beast, riding triumphantly along on waves of squalling guitar, rock drums and a soaring chorus from Eric Turner. The result is a pop single of the highest order which, although less distinctively British and new than Pass Out, looks likely to repeat that single's chart fortunes, having already been A-listed by Radio 1 and climbed into the top 20 of the airplay chart. Sledgehammer subtle it may be – but this could be the perfect set-up for his highly-anticipated debut.

#### **ALBUM OF THE WEEK**

Mark Ronson & The Business Intl Record Collection (Columbia)





Ronson's second album for Columbia, and his third album to date, sees the seasoned producer

and musician ditching the covers concept in favour of a set of brandnew songs written with and featuring some of the brightest names in music. Already off to a strong start in the UK, intro single Bang Bang (co-written by Kaiser Chiefs' drummer Nick Hodgson) led the campaign, swiftly followed by first single proper and current Radio 1 favourite The Bike Song, which boasts vocals by The View's Kyle Falconer. Collaborators come thick and fast, including Boy George, Andrew Wyatt from Miike Snow, Simon Le Bon and Wiley - an unlikely combo indeed. This is a strong effort and musically marks a step forward for Ronson.

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# Key releases

# **Ambitions take McElderry higher**



album Come Around Sundown has improved its overall performance on the pre-release charts for five weeks in a row. But it cannot get much hotter, as it is number one for the second week at both HMV and Play and improves 3-2 at Amazon where only Robbie Williams greatest hits set In And Out

Also improving with every week, reigning X Factor champion Joe McElderry's upcoming debut album Wide Awake sprints up all three charts, thanks to the fastgrowing exposure being given to second single Ambitions. The album is number five at Play, six at Amazon and 16 at HMV. McElderry's long-term appeal has yet to be determined but 2008 X

more than 1.2m copies of their self-titled debut album in less than a year and interest in their follow-up is high.

Their new album, entitled Outta This World, is not released until November 22 but it has already gained a perch on the pre-release charts, moving 12-8 at HMV, 10-9 at Play and debuting at 15 at Amazon

moves towards its millionth UK sale Cee-Lo Green - 50% of the act - has another major hit in the making with F\*\*K You!, or Forget You!, as the more sanitised version is known. With airplay building, the track spends its second week atop the list of prereleases that Shazam's users have submitted for identification.

#### Top 20 Online Buzz chart

Pos	ARTIST	Total	fhange
1	LADY GAGA	1355	458
2	A-HA	1259	553
3	EMINEM	1071	164
4	DEMI LOVATO	946	32
5	JASMINE V	740	349
6	JUSTIN BIEBER	577	-22
7	KE\$HA	381	-47
8	MIRANDA COSGROVE	366	-12
9	MICHAEL JACKSON	356	-74
10	DRAKE	347	-18
11	GREYSON CHANCE	323	-43
12	METALLICA	205	-143
13	MUSE	190	-40
14	TREY SONGZ	186	-9
15	GREEN DAY	184	46
16	GUCCI MANE	137	60
17	30 SECONDS TO MARS	130	-36
18	OK GO	129	118
19	POMPLAMOOSE	123	32
20	TIESTO	114	49

musica etrìc

#### Top 20 Play Pre-release chart

Pos	ARTIST TILLE Label
1	KINGS OF LEON (ome Around Hand Me Down
2	ROBBIE WILLIAMS Greatest Hits Virgin
3	TAKE THAT Take That Polydor
4	TINIE TEMPAH The Disc-Overy Parlophone
5	JOE MCELDERRY Wide Awake Syco
6	ALTER BRIDGE AB III Roadrunner
7	RUMER Seasons Of My Soul Atlantic
8	CARL BARAT Carl Barat Arcady
9	JLS Outta This World Epic
10	NE-YO Libra Scale Def Jam
11	SHAYNE WARD Obsession Syco
12	CLIFF RICHARD Bold As Brass EMI
13	JAMIROQUAI Rock Dust Light Star Mercury
14	A-HA 25 - Very Best Of Rhino

17 IMELDA MAY Mayhem Decca 18 OLIY MURS Olly Murs Epic/Syco 19 TAYLOR SWIFT Speak Now Mercury 20 MT. DESOLATION Mt. Desolation Island

15 BRING ME THE HORIZON There... Visible Noise

16 VARIOUS Annie Mac Presents 2010 Island

PLAY.com

#### Top 20 Amazon Pre-release chart

RORRIF WILLIAMS Greatest Hits v KINGS OF LEON (ome Around... Hand Me Down

RUMER Seasons Of My Soul Atlantic

**CLIFF RICHARD** Bold As Brass EMI

MURRAY GOLD Doctor Who Series 4 Silva Screen

JOE MCELDERRY Wide Awake Syco 6

THE HARMONIES Voices Of The W.I. Island

Я IMEIDA MAY Mayhem Decca

SUSAN BOYLE The Gift Syco

10 BOB DYLAN Witmark Demos 1962-64 (olumbia

R WILLIAMS & G BARLOWShame Virgin

12 MURRAY GOLD Doctor Who Series 5 Siva Screen

13 TINIE TEMPAH The Disc-Overy Parlophone

14 A-HA 25 - Very Best Of Rhino

15 JIS Outta This World Epic

16 AITER BRIDGE Ab III Roadrunner

17 THE BENEDICTINE NUNS Voices ... Decca

18 BEE GEES Mythology Rhino 19 TAYLOR SWIFT Speak Now Mercury

20 NE-YO Libra Scale Def Jam

amazon couk

#### Top 20 HMV Pre-release chart

Pos ARTIST Title Label

TINIE TEMPAH Disc-Overy Parlophone

A-HA 25 - Very Best Of Rhing

**ROBBIE WILLIAMS** Greatest Hits Virgin

JLS Outta This World Foid

STEREOPHONICS Word Gets... Mercury

IMELDA MAY Mayhem Decca ALTER BRIDGE Ab III Roadrunne

STEREOPHONICS Performance Delx. V2

10 BRING ME THE HORIZON There... Visible Noise

11 NE-YO Libra Scale Deflam

12 JOE MCELDERRY Wide Awake Syco

13 GEORGE MICHAEL Faith: Remstrd Epic

14 SELENA GOMEZ Year Without Rain Polydor 15 RUMER Seasons Of My Soul Atlantic

16 MY CHEMICAL ROMANCE Danger Reprise

17 STEREOPHONICS Performance... V2

18 BEATLES Blue: Remastered Apple/EMI

19 BEATLES Red: Remastered Apple/EMI

20 TAYLOR SWIFT Speak Now Mercury

hmv.com

#### Top 20 Shazam Pre-release chart

Pos ARTIST Title Label

**ŒE-LO GREEN** Forget You Warner

TINIE TEMPAH Written In The Stars Parlophone LABRINTH Let The Sun Shine In Syco

MAGNETIC MAN Perfect Stranger (olumbia

S HOUSE MAFIA VS T TEMPAH Miami... Virgin

ALEXIS JORDAN Happiness For Nation/Columbia

MARK RONSON...The Bike Song Columbia

RIHANNA Only Girl (In The World) Lef Jam

TIM BERG Bromance Data/MoS

10 DANNY BYRD III Behaviour Hospital

11 R WILLIAMS & G BARLOW Shame Virgin

12 MADCON Freaky Like Me Jive

13 THE WANTED Heart Vacancy Ceffen

14 THE WOMBATS Tokyo 14th Floor

15 JAY SEAN 2012 Cash Money/Island

16 N-DUBZ Best Behaviour Island

17 NE-YO One In A Million Cef Jam 18 KYLIE MINOGUE Get Outta My Way Parlophone

19 PROFESSOR GREEN Monster Virgin

20 THE TING TINGS Hands Columbia

© shazam

#### **CATALOGUE REVIEWS**

#### **IKE & TINA TURNER** Come Together/'Nuff Said (BGO BGOCD 942)



parody, caricature and denial

of her roots in later years, Tina Turner may not have had a happy marriage but she never sounded better than when Ike was her husband, muse and foil. From that golden era, this digitally remastered release pairs 1970's Come Together and the following year's 'Nuff Said. Both albums were modest successes, charting in the bottom half of Billboard's Top 200. In truth, some of the Turners' mid to late 1960s work leave it for dead but 40 years on, and judged in isolation, it is stirring stuff, with wellchosen covers and Ike originals like Why Can't We Be Happy and Moving Into Hip-Style-A-Trip Child!.

#### IASON DONOVAN Ten Good Reasons (Edsel EDSD 2094)/Between The Lines (EDSD 2095)



Stock/Aitken/ Waterman

late 1980s and early 1990s Never reissued, and out of catalogue for years, his first two albums for Waterman's PWI imprint are finally available again. Debut album Ten Good Reasons – incredibly THE biggest seller of 1989 – is home to hits including Too Many Broken Hearts, Sealed With A Kiss and the Kylie duet with which his career was launched, Especially For You. With 26 bonus tracks many not available before - this is now a muscular two-CD set with a running time of 155 minutes. Completing a very strong package, which is priced to sell for around £6, a 24-page

hooklet includes lyrics, full annotation, and numerous pictures. 1990's Between The Lines was a little less successful in terms of chart hits but is arguably better. Again, there is a plethora of extras.

SUPERTRAMP Breakfast In America (A&M/UMC 5330438)



since Supertramp their debut

occasion their 1979 masterpiece Breakfast In America has been sonically upgraded and is now supplemented by a second CD featuring contemporaneous and previously unissued live recordings of tracks from concerts in London and Paris. Breakfast In America signalled the sudden and full blooming of Supertramp's talent. The Logical Song, Take The Long Way Home, Goodbye Stranger and the title track are best known

but Breakfast In America is an easy listen without any weak tracks, hence its enormous worldwide success with sales SYD BARRETT

An Introduction To... (Harvest 9077362)



four years death, the cult of Svd

Barrett is growing again, and this new Harvest compilation brings together for the first time his outstanding contributions to the Pink Floyd canon and highlights of his subsequent. rather erratic solo career - all in new 2010 mixes prepared in collaboration with his former colleague David Gilmour. Early psych classics Arnold Layne, See Emily Play and Bike are among half a dozen Floyd tracks on the set, along with a dozen solo cuts which chart his musical journey thereafter.

# CATALOGUE ALBUMS





KATY PERRY One Of The Boys / Virgin (E)

3 PAOLO NUTINI These Streets / Atlantic (CIN MICHAEL BUBLE Call Me Irresponsible / 143/Reprise (CIN)

**ELBOW** The Seldom Seen Kid / Fiction (ARV)

MUSE Black Holes & Revelations / Helium 3/Warner Bros (CIN) 6 ROBERT PLANT & ALISON KRAUSS Raising Sand / Decca/Rounder (AF

THE KILLERS Hot Fuss / Vertigo (ARV)

LINKIN PARK Hybrid Theory / Warner Brothers (CIN)

ARCADE FIRE Neon Bible / Sonovox (ARV) 10 **DUFFY** Rockferry / A&M (ARV) 11 14

MUSE Absolution / Helium 3/Warner Bros (CIN) 12 pr

**13** 10 **LEONA LEWIS** Spirit / Syco (ARV)

ACIDC Highway To Hell / Epic (ARV

**15** 18 KINGS OF LEON Because Of The Times / Hand Me Down (ARV)

MICHAEL BUBLE It's Time / 143/Reprise (CIN) 16

LINKIN PARK Minutes To Midnight / Warner Brothers (CIN) 17

RIHANNA Good Girl Gone Bad / Def Jam (ARV) 18 12 PARAMORE RIOT / Fueled By Ramen (CIN)

LINKIN PARK Meteora / Warner Brothers (CIN) Official Charts Company 2010

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# **Charts clubs**

#### **Upfront club** Top 40 Last Wks ARTIST Title/ labe JAMIROOUAL White Knuckle Ride / Mercury TIM BERG Bromance / Data/MoS DIICK SAUCE Barbra Streisand / 3 Beat TV ROCK FEAT. ZOE BADWI Release Me / 3 Beat UNDERWORLD Always Loved A Film / Cooking Vinyl LABRINTH Let The Sun Shine In / Syco SWEDISH HOUSE MAFIA VS TINIE TEMPAH Miami 2 Ibiza / Virgin REGI & KAYA JONES Take It Off / Mostiko WIZARD SLEEVE Get Down Tonight I Southern Fried **10** 16 6 RIO Hot Girl / AATM AVICII & SEBASTIEN DRUMS My Feelings For You / Vicious ALEXIS JORDAN Happiness / Roc Nation/Columbia DONATI & AMATO VS. ATFC Thrill Me / Elab **13** 13 DREAMCATCHER FEAT. JESSO Sweet Addiction / American Girl Recordings 14 NEW **15** 25 ED DREWETT Champagne Lemonade / Virgin 16 KYLIE MINOGUE Get Outta My Way / Parlopho MEDALLION FEAT. KASH Addiction Game I Big Life 18 24 THE SHRINK RELOADED Nervous Breakdown 2010 / Loverush Digital SCARLETTE FEVER (rash And Burn / Starfisch 19 NEW **DEBI NOVA** Drummer Boy I Island **20** 17 THE WANTED Heart Vacancy / Geffen 21 THE WOMBATS Tokyo (Vampires & Wolves) / 14th Floor 22 NEW 23 MR. SAM & ANDY DUGUID VS. PAT BENATAR Invincible / Magik Musik GURRUMUL Wukun / Dramatico 25 NEW PLATNUM Signals / AATW OAKENFOLD FEAT. MATT GOSS Firefly / Perfecto 26 HAGENAAR & ALBRECHT | Won't Let You Down / OMT 27 AXWELL FEAT. ERROL REID Nothing But Love I Deconstruction/Columbia 28 29 NEW AFROJACK FEAT. EVA SIMONS Take Over Control / Data ALEX GARDNER Feeling Fine / A&M 31 NEW GURU JOSH FEAT. LAUREN ROSE Frozen Teardrops / Decode ALEX GAUDINO I'm In Love (I Wanna Do It) / Mos **32** 37 MUNGO JERRY VS. BILIESTONE FEAT, SKIRADEE In The Summertime / Pure Silk 33 NEW **34** 29 USHER FEAT. PITBULL DJ Got Us Fallin' In Love / Laface 35 NEW **NIGHTSTYLERS** Chase The Sun / Serious **EXAMPLE** Last Ones Standing / Data/MoS **36** 33 8 37 Re SIR IVAN Hare Krishna / Peaceman PLAN B The Recluse / 679/Atlantic 38 NEW ALESHA DIXON Drummer Boy / Asylum/Atlantic **39** 15 40 NEW DARREN BAILLIE & CHICO DEL MAR When I Saw You / Audio Flap

#### **Commercial pop** Top 30 s ARTIST Title: label JAMIROQUAI White Knuckle Ride / Mercury ALEXIS JORDAN Happiness / Roc Nation/Columbia LABRINTH Let The Sun Shine In 1 Syco AXWELL FEAT. ERROL REID Nothing But Love / Deconstruction/Columbia 26 2 **BASHY** Fantasy / Bashy Holdings **KELIS** Scream / Interscope RIO Hot Girl / AATW **8** 17 3 WIZARD SLEEVE Get Down Tonight / Southern Fried SWEDISH HOUSE MAFIA VS TINIE TEMPAH Miami 2 Ibiza / Virgin 10 NEW LESLIE LOH Prey / Nymphaea Entertainmen 11 19 TINIE TEMPAH FEAT. ERIC TURNER Written In The Stars / Parlophone 12 NEW KATY PERRY Teenage Dream / Virgin 14 NEW SCARLETTE FEVER (rash And Burn / Starfisch PROFESSOR GREEN FEAT. EXAMPLE Monster / Virgin 15 NEW MUNGO JERRY VS. BLUESTONE FEAT. SKIBADEE In The Summertime / Pure Silk 16 30 2 17 21 DAKOTA RAY Feels So Good / AATW ED DREWETT Champagne Lemonade / Virgin 18 24 2 DUCK SAUCE Barbra Streisand / 3 Beat TV ROCK FEAT. ZOE BADWI Release Me / 3 Beat 20 = 3 KELIY ROWLAND Forever And A Day / Motown/Island 21 NEW USHER FEAT. PITBULL DJ Got Us Fallin' In Love / Laface 23 18 8 TAIO CRUZ Dynamite / 4th & Broadway SCISSOR SISTERS Any Which Way I Polydo 24 2 ULTRA FEAT. FEARLESS & DAPPY Addicted To Love / AATW 26 20 5 KYLIE MINOGUE Get Outta My Way / Parlophone M! Girl From A Magazine / White Label 27 NEW NATHAN Supa Loud / Vibe Corner/Mona 28 NEW SELENA GOMEZ & THE SCENE Round & Round / Hollywood 29 NEW 30H!3 Double Vision / Asylum/Photo Finish/Atlantic

# Hold on to your hats for the White Knuckle Ride



Regular visitors to the Upfront club chart for well over a decade, racking up nearly 30 entries, including nine number ones, Jamiroquai have been conspicuously absent from the list since Runaway dipped out on 13 January 2007, having reached number one three months earlier.

Runaway was a new track recorded for a hits compilation and turned out to be Jamiroquai's final recording for Sony's Columbia label. After an extended hiatus, they return with a new label (Mercury), a new album (Rock Dust Light Star) and a new single (White Knuckle Ride) the last of which is a sensational return to form, and the new Upfront club chart number one, in mixes by Alan Braxe, Seamus Haii, Monarchy and Penguin Prison - but only just,

sneaking a slender 2.02% lead over Tim Berg's Seek Bromance (The Love You Seek).

The same two songs dominate the Commercial Pop chart, but in reverse order.

Tim Berg's track started out as simply Bromance and has twice changed name during its promo run - partly because it was an instrumental and its title now reflects lyrics from the appended uncredited 'bootleg' vocals from Freemasons' Amanda Wilson, which seem to have been recorded for a Samuele Sartini track. Whatever its genesis, it has worked out fine, and it is getting massive club and radio support ahead of commercial release later this month.

Alan Iones



A fine bromance: Tim Berg wrestles with Jamiroquai in Upfront and Commercial charts



Won't let go: Pitbull and Usher remain atop the Urban Top 30

#### Cool Cuts Top 20

Pos ARTIST Title

TIM BERG Bromance (The Love You

TENSNAKE (oma (at

AVICII & SEBASTIEN DRUMS My

Feelings For You

B.Y.O.B. Peaches

MARTIN SOLVEIG FT DRAGONETTE Hello

PIAN B The Recluse

GEORGE MICHAEL | Want Your Sex

FAST TRAK Ready To Go

**BEATBULIYZ** Human Nature

10 CLARE MAGUIRE Ain't Nobody

11 ARMAND VAN HELDEN & STEVE AOKI

12 PRYDA Niton/Vega

13 WAWA & MMB Orion

14 WIZARD SLEEVE Get Down Tonight

15 CLOUDS Liquid / Mauful Sir

16 BLAME Whispers Into Screams

17 JOSE NUNEZ FEAT. SHAWNEE TAYLOR

18 GREG CHURCHILL Aside From U

19 HAGGSTROM FEAT. TERRI WALKER

20 BOBMO Bring It



Hear the Cool Cuts chart every Thursday 4-6pm GMT on Paul "Radical" Ruiz - Anything Goes radio show on Ministry Of Sound Radio across the globe on www.ministryofsound.com/radio

T.I FEAT. KERI HILSON Got Your Back / AtlantidGrand Hustle

ALEXANDRA BURKE FEAT. LAZA MORGAN Start Without You / Svce

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30 RE

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# **Charts analysis**

# Analysis Alan Jones Vision 1988 Analysis Alan Jones

# Bruno's debut an Amazing success

**NEW TALENT RULES** the roost on the singles chart, with Bruno Mars taking over at the top while veteran campaigners Manic Street Preachers and Phil Collins fought a keen battle for album chart honours with The Script.

Just The Way You Are (Amazing) confirms **Bruno Mars** stature as one of the hottest newcomers of 2010, debuting in pole position on sales of 82,855.

Although it is his solo debut, Just The Way You Are (Amazing) gives Mars his third top three hit in just four months - he also provided the vocal sweetening on two major rap hits Bo B's Nothin' On You which topped the chart in May, and Travie McCoy's Billionaire, number three in August. Nothin' On You bounces 100-96 this week, with 2,207 sales lifting its career tally to 343,740, while Billionaire slips 17-19 with 13,935 sales, raising its cumulative to 290,752. Los Angeles-based Mars was born Peter Hernandez in Hawaii 23 years ago, and is only the second Hawaiian to top the chart solo, emulating Glenn Medeiros, who topped with Nothing's Gonna Change My Love For You in 1988. Other Hawaiians to chart include Bette Midler, Jack Johnson, Yvonne Elliman, Israel Kamakawiwo'ole and

number one with the Pussycat Dolls but not on her own.

Scherzinger's latest tilt at the title, Heartbeat, pairs her with Enrique Iglesias and makes a big leap after the pair sang it on Paul O'Grady's new ITV show, climbing 50-13 (19,419 sales).

Number one for the past two weeks, Start Without You by Alexandra Burke feat. Laza Morgan slides to number five (32,235 sales) behind three non-movers. Taio Cruz's former number one Dynamite (42,272 sales), Katy Perry's Teenage Dream (39,250) and For The First Time by The Script (34,688) all suffer double-digit percentage slips in sales but remain at two, three and four, respectively

Winner of Sky 1's Must Be The Music, Emma's Imagination - 27year-old Emma Gillespie - debuts at number seven (25,883 sales) with Focus, the song she performed in the competition final eight days ago. Her previous Must Be The Music release, This Day rallies 31-25 sales), while her independently-released Stamp Your Feet debuts at 65 (3,599 sales). Missing Andy and The Pictures also made it through to the top three in the competition and the songs they sang are also on the move, with

Missing Andy's The way we're										
Albums Price comparison chart										
ARTIST Album	Amazon	нму	Play.com	Tesco						
1 PHIL COLLINS Going Back	£8.93	£8.99	£8.95	£8.93						
THE SCRIPT Science & Faith	£8.93	£8.99	£8.95	£8.93						
MANIC ST PREACHERS Postcards	£8.93	£6.99	£7.99	£8.93						
4 BRANDON FLOWERS Flamingo	£8.93	£8.99	£8.95	£8.93						
ROBERT PLANT Band Of Joy	£8.95	£8.99	£8.95	£8.95						

Vs last week	Singles	Artist albums
Sales	2,451,368	1,383,424
prev week	2,446,032	1,410,548
% change	+0.2%	-1.9%
Vs last week	Compilations	Total albums
Sales	292,814	1,676,238
prev week	308,927	1,719,475
% change	-5.2%	-2.5%
Year to date	Singles	Artist albums
Sales	103,850,785	57,325,531
vs prev year	96,909,345	58,466,956
% change	+7.2%	-1.9%
Year to date	Compilations	Total albums
Sales	13,924,938	71,250,469
	15,444,717	73,911,673
vs prev year	1. 11 TTTI	

Made (already independently released) jumping 62-38 (6,576 sales) and The Pictures' Earthly Treasures debuting at number 43 (5.321 sales). Although eliminated earlier in the final, Pepper & Piano also have a new entry with One Of These Days in at number 63 (3,676 sales), while You Took My Heart the song which put them through to the final - dips 48-60 (3,788 sales). The earlier Missing Andy release Sing For The Deaf drifts 36-52 (4,384 sales), while The Pictures semi-final song Tears improves 75-71 (3.059 sales)

Compiled from sales data by Music Week

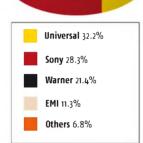
Must Be The Music has generated 11 Top 75 hits in the last four weeks, recalling the avalanche of hits - 45 in six months - that spilled from Glee's first season here. Glee it is not expected to return to UK screens until January 2011 but the programme's latest recruit. Charice, coincidentally makes her chart debut here with Pyramid (number 17, 14,096 sales). The 18year-old from The Philippines plays an exchange student in the programme's second series and has been pursuing a career as a singer for some time.

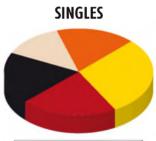
Also new to the Top 40, Italian dance act **Alex Gaudino**'s third hit I'm In Love (I Wanna Do It) debuts at number 10 (24,868 Sales) and **Mark Ronson**'s 10th, The Bike Song (number 21, 12,520 sales), while **The Saturdays**' Higher rises 49-22 (12,374 sales).

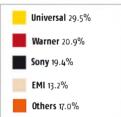
Overall singles sales, at 2,451,368, are up 0.22% week-on-week and are 7.34% above sameweek 2009 sales of 2,283,738.

When the Manic Street
Preachers topped the album chart
in 1998 with This Is My Truth, Tell
Me Yours its three-week reign was
curtailed by Phil Collins' Hits.
Neither act has had a number one
since but they were pitted against
each other in a battle for supremacy
this week. Collins' new covers set
Going Back, which debuted at

# ARTIST ALBUMS







number four last week, received a timely boost from the screening of For One Night = on ITV hours before the latest sales week started - and eventually emerged on top, increasing sales 16% to 40,684.

Manic Street Preachers had the upper hand in early sales flashes with their latest album, Postcards From A Young Man but it faded as the week progressed, eventually debuting at number three (38,314 sales) having been overtaken by both. Collins and The Script, whose Science & Faith slips 1-2 (39,967 sales).

Going Back is Collins' 12th | cf 2,023,899.

number one in total - six solc, and six as a member of Genesis. The only artists to have more are The Beatles, with 15 number ones.

With consecutive number ones from their first two albums, Songs About Jane (2004) and It Won't Be Soon Before Long (2007). **Maroon** 5 debut at number six (16,496 sales) with third set, Hands All Over.

Meanwhile the Anglo-American Black Country Communion debut at number 13 (11,977 sales) with their eponymous first album. The band's members include former Deep Purple star Glenn Hughes and Jason Bonham, son of late Led Zeppelin star John.

Also making a decent showing. Seal 6 - Commitment debuts at number 11 (14,376 sales); Guitar Heaven by Santana (number 15, 9,788 sales); The Rokstarr Collection by Taio Cruz (number 16, 9,274 sales); and History Of Modern by OMD (number 28, 5,891 sales).

At 63 years of age, Santana extends his album chart career to more than 40 years with a stellar collection of covers of songs originally performed by the likes of The Beatles, Led Zeppelin and The Doors with help from a diverse selection of guests including Nas, Joe Cocker and Yo Yo Ma.

The classic Orchestral Manoeuvres In The Dark line-up of Andy McCluskey, Paul Humphreys, Martin Cooper and Malcolm Holmes recovene after a gap of more than 20 years, with History Of Modern.

Comprising tracks from his 2008 debut Departure, 2009 followup Rokstarr and new material, (including current hit Dynamite), The Rokstarr Collection's debut position still leaves **Taio Cruz** - who has five Top 10 hits, two of them number ones – still waiting for his first Top 10 album.

Newl 76 spends its 10th straight week atop the compilation chart (14,981 sales).

Overall album sales are down 2.51% week-on-week to 1,676,238 – 17 28% below same week 2009 sales of 2.023.859

#### International charts coverage Alar

# Collins and Plant make solo strikes across the globe

#### TWO FORMER LEAD SINGERS of

legendary UK bands squared up against each other last week with new albums of covers. In the red corner, former Led Zeppelin singer Robert Plant, now 62, with his new set Band Of Joy, and in the blue corner, Genesis graduate Phil Collins, 59, (pictured) with Going Back. Neither singer can claim a knockout, though in 13 territories where both charted, Collins lands a bigger blow

in 10 and Plant in just three. They both debut in Austria (Collins at number three, Plant at 21), The Czech Republic (C:2, P:8), Finland (C:46, P:44), Flanders (C:9, P:56), France (C:3, P:21), Germany (C:2, P:13), Ireland (C:10, P:8), The Netherlands (C:1, P:40), New Zealand (C:2, P:6), Norway (C:17, P:3), Spain (C:4, P:45), Switzerland (C:4, P:13) and Wallonia (C:6, P:22). Additionally, Plant secures debuts in the US (five), Canada

# Charts sales



© Official Charts Company 2010

#### **Indie singles** Top 20 NEW EMMA'S IMAGINATION FOCUS / Mist 2 KATY B Katy On A Mission / Rinse (SRD)

- NEW ALEX GAUDINO I'm In Love (I Wanna Do It) / Mos (ARV) EMMA'S IMAGINATION This Day / Must Be The Music (EMUBANDS)
- DJ FRESH Gold Dust / Data/Mos (ARV) **EXAMPLE** Last Ones Standing / Data/Mos (ARV)
- MISSING ANDY The Way We're Made (Made In England) / Must 3e Tae Music (EMU3ANDS)
- EXAMPLE Kickstarts / Data/Mos (ARV)
- NEW GREG STREET Turn My Swag On / Fanatic (FANATIC)
- 10 NEW PICTURES Earthly Treasures / Must Be The Music (EMUBANDS)
- THE XX Islands / Young Turks (PIAS) 11 7
- MISSING ANDY Sing For The Deaf / Must Be The Music (EMUBANDS) 12
- 13 a PEPPER & PIANO You Took My Heart / Must 3e Tine Music (EMU3ANDS)
- 14 NEW PEPPER & PIANO One Of These Days / Must 3e Tine Music (EMUSANDS)
- 15 NEW EMMA'S IMAGINATION Stamp Your Feet / Must 3e Tine Music (EMU 3ANDS)
- PICTURES Tears / Must 3e Tine Music (EMU3ANDS) **16** 12
- TENSNAKE (oma Cat / Defected (ADA/CIN) **17** 16 BASHY Fantasy / Rashy Holdings (RH)
- 18 17 19 13 ADELE Make You Feel My Love / XL (PIAS)
- 20 NEW DAITHI (I / Must 3e Tine Music (EMU3ANDS)

#### **Indie albums** Top 20

- This Last Artist Title / Label (Distributor
- THE XX XX / You
- NEW BLACK COUNTRY COMMUNION Black Country Communion / Mascot (ADA/CIN)
- 3 NEW OMD History Of Modern / 100 Percent (ROM/ARV)
- **EXAMPLE** Won't Go Quietly / Data/Mos (ARV)
- UNDERWORLD Barking / Underworldlive.Com (ADA/CIN)
- JOLLY BOYS FEAT. ALBERT MINOTT Great Expectation / Wall Of Sound (PIAS)
- ROYKSOPP Senior / Wall Of Sound (PIAS)
- THE PRODIGY Invaders Must Die / Take Me To The Hospital (ADA/CIN)
- DIZZEE RASCAL Tongue N' Cheek / Dirtee Stank (PIAS)
- VAMPIRE WEEKEND Contra / XL (PIAS) 10 10
- 11 RE SIMPLY RED Songs Of Love / Simplyred.com (simplyred.com)
- 12 NEW KAMELOT Poetry For The Poisoned / Ear Music (AMD/ARV)
- 13 NEW HILLIARD ENSEMBLE/JAN GARBAREK Officium Novum / ECM New Series (PROPER)
- THE CHARLATANS Who We Touch / Cooking Vinyl (ADA/CIN) 14 12
- SKUNK ANANSIE Wonderlustre / V2 Benelux (AMD/U) **15** 8
- WEEZER Hurley / Epitaph (ADA/CIN) 16
- 17 PAUL HEATON Acid Country / Proper (PROP) VILLAGERS Becoming A Jackal / Domino (PIAS) 18
- BLACK MOUNTAIN Wilderness Heart / Jagjaguwar (PIAS) 19 9
- VAMPIRE WEEKEND Vampire Weekend / XL (PIAS)

#### Indie albums breakers Top 10

- JOLIY BOYS FEAT. ALBERT MINOTT Great Expectation / Wall of Sound (PIAS)
- NEW KAMELOT Poetry For The Poisoned / Ear Music (AMD/ARV)
- 3 NEW HILLIARD ENSEMBLE/JAN GARBAREK Officium Novum / E(M New Series (PROPER)
- PAUL HEATON Acid Country / Proper (PROPER)
- VILLAGERS Becoming A Jackal / Domino (PIAS)
- BLACK MOUNTAIN Wilderness Heart / Jagjaguwar (PIAS) 6
- THE BOXER REBELLION Union / Boxer Rebellion (ADA/CIN)
- UNION The Union / Payola (TOWNSEND/AR
- NEW O'DONNELL/SALVATORI Halo Reach Ost / Sumthing Else (SUMTHING ELSE)
- HARPER SIMON Harper Simon / Pias Recordings (PIAS)

#### Compilation chart Top 20

- This Last Artist Title / Label (Distributor)
- VARIOUS American Anthems / EMI TV/Sony Music (ARV)
- VARIOUS Monster Floorfillers / EMITWUMTV (ARV)
- 4 NEW VARIOUS The Very Best Of 100 R&B Classics / Rhino (CIN)
- 5 NEW VARIOUS Dance Nation 2010 / Dance Nation (ARV)
- VARIOUS The Mash Up Mix 2010 / Ministry (ARV)
- ORIGINAL TV SOUNDTRACK (amp Rock 2 The Final Jam / Wat Disney (E) 8
- VARIOUS 80s Groove / Mos/Sony Music (ARV)
- VARIOUS 101 Running Songs Lap 2 / EMI TV/Sony Music (ARV)
- 10 VARIOUS Street Nation 2010 / EMITWUMTV (ARV) VARIOUS Happy Songs / EMITV (E) 11
- VARIOUS Scott Mills Pts Big Ones / Rhino/Sony (ARV) 12 1
- VARIOUS Getdarker Pts This Is Dubstep Vol 3 / Getdarker (PIAS) 13
- VARIOUS Chilled R&B Summer Classics / sony (ARV) 14
- 15 VARIOUS Hardcore Til | Die 3 / AATW/UMTV (ARV)
- 16 VARIOUS Drum & Bass Arena - Anthology / Ministry (ARV)
- **17** 1 VARIOUS Epic / EMI TV/Sony Music (ARV)
- VARIOUS Hed Kandi Ibiza Live 2010 / EMI TWHEE Kandi (ARV) 18 15
- VARIOUS Pacha Pure Dance / New State (E) 19 16
- 20 NEW VARIOUS Heroes & Sweethearts / USM Media (E)

#### **Classical albums** Top 10

8

- ANDRE RIFIL
- NEW HILLIARD ENSEMBLE/JAN GARBAREK Officium Novum / ECM New Series (PROPER)
- CRAIG OGDEN The Guitarist / Classic FM (ARV)
- KATHERINE JENKINS The Ultimate Collection / Decca (ARV)
- LPO/PARRY The 50 Greatest Pieces Of Classical / x5 (ARV)
- ANDRE RIEU The Collection / Philips (ARV)
- ANDRE RIEU Dreaming / Decca (ARV)
  - ROYAL SCOTS DRAGOON GUARDS Highland Gathering / Spectrum (ARV)
- 9 COLDSTREAM GUARDS Heroes / Decca (ARV)
- KARL JENKINS The Armed Man A Mass For Peace / Venture (E)

#### Dance albums Top 10

- - VARIOUS The Mash Up Mix 2010 / Mini-
- VARIOUS Monster Floorfillers / EMITWUMTV (ARV)
- NEW VARIOUS Dance Nation 2010 / Dance Nation (ARV) **EXAMPLE** Won't Go Quietly / Data/MoS (ARV)
- 5 NEW VARIOUS Hed Kandi World Series London / Hed Kandi (ARV)
- ROYKSOPP Senior / Wall of Sound (PIAS) 6
- UNDERWORLD Barking / underworldlive.com (ADAKCIN)

  VARIOUS Running Trax Xtra 5K and 10K Edition / Ministry (ARV) 8
- VARIOUS Pacha Pure Dance / New State (E)
- 10 NEW VARIOUS Ministry Of Sound Run To The Beat 2010 / Ministry (ARV)

#### So online for more chart data

Musicweek.com offers over 60 more music business charts, beyond those printed each week in Music Week magazine. See online for more charts supplied by The Official Charts Company, Nielsen Music Control, PRS, Tixdaq and Hitwise, and our own unique charts and data. Musicweek.com accesses 24 more singles and album charts, four more live charts, nine more radio playlists, plus additional predictive and www.musicweek.co



#### i lones



(seven), Australia (18) and Poland (27), while Collins is also new in Iceland (nine) and Japan (75) While the battle of the Brits is

intriguing, the main event in world music retailing last week was A Thousand Suns, the new album by US giants Linkin Park. Although the album struggled to top the chart in their home territory - beating Trey Lorenz's new album Passion. Pain And Pleasure by a margin of less than 0.5% - A Thousand Suns was far and away the world's biggest seller in the week taking pole position in Australia, Austria, Canada, The Czech Republic New Zealand, Portugal and Switzerland, and landing in the Top 10 in a further 16 countries. Despite the Collins/Plant chart

invasion, the UK album that is on more

remains Iron Maiden's The Final. Frontier. Still showing in 25 countries, it loses its last number ones, falling 1 2 in Russia, 1-3 in Sweden, 1-4 in The Czech Republic and 1-5 in Italy. The only countries in which it is not down are Hungary (5-4) and Poland (5-3).

national charts than any other

After landing on eight overseas charts in the previous fortnight, Mancunian duo Hurts' debut album Happiness has its busiest week yet. It debuts in Poland (two), Sweden (four), Denmark (seven), Italy (16), Wallonia (34) and Australia (77), while jumping 28-11 in Flanders.

Veteran dance act Underworld had

already ticked off, Japan and The Netherlands in the last fortnight, and their new album Barking now adds Italy (36), Flanders (44), Australia (46), Wallonia (50), Switzerland (60), Germany (73) and the US (151).

Finally, in a busy week, Skunk Anansie's Wanderlustre debuts in Switzerland (11), Germany (27) Austria (33), Flanders (50), Wallonia (64) and France (67), while Florence + The Machine's Lungs rockets to new peaks in the US (44-14). Canada (57-30) and Wallonia (90-54), with the first two leaps being triggered by a performance of Dog Days Are Over on MTV's Video Music Awards.

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# **Charts sales**

The Official UK Singles and Albums Charts are produced by the Official Charts Company, based on a sample of more than 4,000 record outlets. They are compiled from actual sales last

#### **The Official** UK Singles Chart



wk chart	(Produce) Publisher (Write)  BRUNO MARS Just The Way You Are (Amazing) Bektra/Atlantic CATCO163709275 (CIN)	39 3	۸k		(Produce) Publisher (Writer)  EXAMPLE (Rickstarts Cata/Mos DATA23UCDX (ARV)	
New	(The Smeezingtons/Needlz) Universal/Warner Chappell/EMI/Bug/IQ (Mars/Lawrence/Levine/Cain/Walton)  NEW ENTRY				(Such Focus) Universal/Pure Groove (Gleave/Douwmie)	
2 5	TAIO CRUZ Dynamite 4th & Broadway 2744693 (ARV) (Dr. LukelBlanco) EMI/Kobalt (Gottwald/Martin/Levin/McKee/Cruz)	40 2	8 2	2	MANIC STREET PREACHERS (It's Not War) Just The End Of Love columbia 88697769662 (ARV) (EringalManic Street Preacheus) Sonny ATV (Manic Street Preacheus)	
3 4	KATY PERRY Teenage Dream Virgin (ATCO166846093 (E) (Dr. LukelBlancolMartin) KobaltiWarner ChappelliWhen I'm Rich You'll Be My Bitch (K.PerryiGcttwalciteviniMcKee/Martin)	41	Vew		PENDULUM The Island Warner Brothers WEA475CO (CIM) (Swire/MxGrillen) Chryselis (Swire)	
4 3	THE SCRIPT For The First Time (Times Are Hard) Phonogenic (AT(0165072353 (ARV) (0'Donoghue!Sheehan/fampton) Imagem (0'Donoghue/Sheehan)	42	32	3	GREG STREET FEAT. SOULIA BOY & KERI HILSON TUTH MY SWAR ON (REMIX) Fametic USAE80973 (Street/thc) EMI/Element g/Published By Petrick/Disesten/Big N Mege (0.Way/Mcconndel/Rendouph)	3722 (FAN)
1 3	ALEXANDRA BURKE FEAT. LAZA MORGAN Start Without You Syco 88697755712 (ARV) (RedDne) EMI/Sony ATV/Oh SukTiChKK/Koba: Id/JunifiPop n Me (RedDne/Kotecha/Lunfin/Bunetta)	43	Vew		PICTURES Earthly Treasures Must Be The Music (ATC0168174845 (EMUEANDS) (Must Be The Music) CC (Cetting/Maillet)	
6 14	(Recome) Perisonly anyon surricens added and the Recome Added and the Interscope USUM71015397 (ARV) (Alex Da Kird) Universal/Imagem (Mathers/Gant/Hafferman)	44	39	9	MAGNETIC MAN FEAT. ANGELA HUNTE   Need Air (clumbic 88697752181 (ARV)	
New	EMMA'S IMAGINATION FOCUS Must Be The Music (ATCO168174853 (EMUBANDS)	45	34	7	(Magnetic ManiHoffman) EMI (Acejumn/Ismith/Jones/Huntel)  THE XX (slands Young Turks YT0351 (PIAS)	
8 5	Must Be the Music) CC (Gillespie)  KATY B Katy On A Mission Rinse (ATC0164967837 (SRD)	46	43	20	(The xxx) Universal (Creft/Simulsmoth/Quereshi)  EDWARD MAYA FEAT. VIKA JIGULINA Stereo Love 3 Beat Blue/AATW (XGLOE Eig46 (ARV))	
10 2	(BengalGeeneus) EMI (Brien/Adejumo/Seeneus)  SHONTELLE Impossible Island (AT(C)167495962 (ARV) (Armthor) P&P/Aristotracks/Willow (Wroldsen/Birgisson)  INCREASE	47	51	18	(Marian) EMI (Mayer/ligwilina)  EMINEM NOT Áfraíd Interscope 2742789 (ARV)	
New	ALEX GAUDINO I'm In Love (I Wanna Do It) Mos MOS157(DS (ARV)	48	57	3	(Rci rcz/EvznyBurnett/Eminem) liniverzel/Suny Afvikestci/Nuevel/C (MatheryRestci/Sumenki/EvznyBurnett)  KYLIE MINOGUE Get Outta My Way Parlophone (DRS6826 (E)	SALES
7 10	(Gaudino/Rooney) Warner (happell/EM/IXencmania/Freemen/Ultra Empire (Gaudino/D'Albenzic/Powell)  USHER FEAT. PITBULL DJ Got US Fallin' In LOVE LaFace (ATCO162868080 (ARV)	49 4	42	11	(Confactering lieuriki Davidseni Shariper Secon) EMIWa mer Chappell Buyi Damon Sharper Cuntather (Secon Sharpe Walleviki Cavidseni Hanseni)  JASON DERULO What if Belluga Heights / Warner Bros (A100n 64034) 60 ((1N))	INCREASE
5 4	(Martin/Shellback) Universal/EMI/Kchalu/Dh Suki/Pithull's Legacy (Martin/Shellback/Kotecha/Perez)  OLLY MURS Please Don't Let Me Go Epic/Syco 88697758702 (ARV)	50 4			(Rotem) Universe listony ATV (Destroule auxiliate mill  IYAZ SO Big Reprise (ATC0162591489 (CIN)	
50 2	(Future Cut/Robson) Salli Isaak/Universal/Warner Chappell/Stage Three (Murs/Robson/Kelly)			4	(Rotem/Kelly) Warner Chappell/Jonathan Rotem/Studio Ecost/Sony ATV (Rotem/Kelly)	
	ENRIQUE IGLESIAS FEAT. NICOLE SCHERZINGER Hearfbeat Interscope 2752224 (ARV) (Taylor) Universal/Metrophonic/Sony ATVEIP (Iglesias/Taylor/Scott)	51			NICK JONAS Introducing Me Walt Disney/EMI USWD11038146 (E) (Houston) Warner Chappell/Walt Disney (Houston)	
9 9	FLO-RIDA FEAT. DAVID GUETTA Club Can't Handle Me Atlantic CATC0163215698 (CIN) (Guetta/Riesterer) Kobalt/Mail On Sunday/SonyATV/Bucks/TalparPianorBug/What A Music (Dillarc/Keyt/Livingston/Caren/Guetta/Riesterer/Tuinfcrt)	52			MISSING ANDY Sing For The Deaf Must Be The Music CATCO167797612 (EMUBANDS) (Naist Be The Music) CC (Cock/Rolls)	
11 12	YOLANDA BE COOL & DCUP We No Speak Americano Sweat It Out/AA1W (ATCO163883120 (ARV) (Martinez/Peterson) Universal (Peterson/Martinez/Maclennan/Carcsone/Salerno):	53			TRAIN Hey, Soul Sister Columbia 88697692cg2 (ARV) (Terele & Espicnage) Pilimon/EMI/Stellar (Lind/Bjoerklumc/Mcmehan)	
15 6	KE\$HA Take It Off R(A (ATCO:66557463 (ARV) (Dr. Luke) Warner Chappell/Kobalt/Dynamite Cop (Sebert/Kelly/Gottwalc)	54	52	20	LADY GAGA Alejandro Interscope 2744129 (ARV) (RedOneHady Gage) Sony ATV (Germanotte/Khiayat)	
New	CHARICE FEAT. IYAZ PYramid 143/Reprise (ATC015/8663717 (CIN)  (Twin and Alke) Warner Chappell/Universal/RedFlyllyrica's Lyrics/Various (Mclinder/Persson/Svensson/Ancerson/Jassy/Alkenas/Scott)	<b>55</b> <sup>4</sup>	44	6	CHASE & STATUS FEAT. MALI Let YOU GO Veriligo (ATCO164639657 (ARV) (Kennard/Milton) Universal/Pure Groove (Kennard/Milton/Drew)	
22 12	ELIZA DOOLITTLE PACK Up Parlophone R6808 (E)  (Prime) EMI/Universal/Sony ATV/Mullet (Dooffttle/Prime/Woodcock/Powell/Asaf)  SALES INCREASE	56	35	35	THE SCRIPT The Man Who Can't Be Moved Fhonogenic 886973506W (ARV) (The Script) EMIJImagemistage Threat( (Sheehani') Donoghae TramptoniKipner)	
17 9	TRAVIE MCCOY FEAT. BRUNO MARS Billionaire Decaydance/Fueled By Ramen AT0354(D (cln) (The Smeeringtons) EMIADapyMusic/Bug/RecCorn/Music/Emamanem/ToyPlane/ArtforArtsScke (McCoy)MersHawrence/Levine)	57	53	16	KELLY ROWLAND FEAT. DAVID GUETTA (ommander Motownilsland (ATC:62:668c6 (ARV) (toverGuetta) EMININET A Publishing/ForayOF Pie (Guetta/Love/Net-)	
12 5	BRANDON FLOWERS (rossfire Vertigo (ATCO166582310 (ARV)	<b>58</b> 6	55	5	NUMBER (I	SALES INCREASE
New	(O Brien) Universal (Flowers)  MARK RONSON & THE BUSINESS INTL. The Bike Song (alumbia 88697786521 (ARV)	59	46	26	PLAN B She Said 679/Atlantic 6791172CD (CIN)	INCREASE
49 3	(Ronson) EMI/Kobalt/Scny ATV/Downtown/Defend/CC (McCabe/Hanks/Steinweiss/Axelicd/Brenneck/Ronson):  THE SATURDAYS Higher Fascination/Seffen @BUM71024215 (ARV)  (Arnthor) PRP/Aristotracks/Willow (Bireisson/Woldsen)  INCREASE []	60 4	48	4	(Drew/McEwani/Appapoullay) Pure Groover thinkers #85.00 ATV (Drew/Appapoullay/Goss/Casselll)  PEPPER & PIANO You Took My Heart Must Be The Music CATCC167336933 (EMAIDANTS)	
14 9	THE WANTED All Time Low Geffen 2743018 (ARV)	61	38	5	(Mass Be The Music) CC (Alkezieji)  HURTS Wonderful Life Major Label/RCA 88697146767 (ARV)	
16 6	(Mac) Rokstone/PeerMusic/Sony ATVIWarner (happell (Mac/Hector/Drewett)  ROLL DEEP Green Light Relentless/Virgin RELCD68 (E)	62	Vew		(Henris (rossiquant) EMI/Big tife (Ancerson/Hutchcraft) (ross)  TINA TURNER Proud Mary (apitol EUEDDoo8630) (E)	
31 3	(Dunner/Weec/Hirst) EM/Universal/Bucks/CC (Alexander/Akintola/Charles/Ccwie/Black/Williams/Atherly/All/Baker/Dunner/Hirst)  EMMA'S IMAGINATION This Day Must Be The Music CATCD167561052  SALES	63	Vew		(Lock-AlgerDavis) Warner Chappell/Eurilington (Ecgerty)  PEPPER & PIANO One Of These Days Must Be The Munic CATCOn/88/1948/69	
19 9	(Must Be The Music) CC (Gillespie)  SWEDISH HOUSE MAFIA FEAT. PHARRELL One (Your Name) Virgin VSCDT2015 (E)	64			(Maist Be The Music) (C (Alkazia)  Pepper   TINIE TEMPAH FEAT. LABRINTH Frisky Parlophone (DR6814 (E)	
23 10	(AxwellIIngrossofAngello) Universal(EMIMMOre Water From Nazareth (AxwellIIngrossofAngello) Universal(EMIMMOre Water From Nazareth (AxwellIIngrossofAngello)  B.O.B FEAT. HAYLEY WILLIAMS Airplanes Rebel Rock Ent/Atlantic/Grand Hustle AT0353ED (CIN)	65		10	(Labrinth/Da Diggler) Stellar/EMA (OkogwułMcKenzie/Williams)	
	(Alex Da kid/Frank E) Universal/WB/Ham Squac/Shady/J Franks/Kinetics and One Love (Simmons/Franks/Grant/Dussolliet/Sommers)				EMMA'S IMAGINATION Stamp Your Feet White Label CATCO168462269 (EMUBANTS) (Must Be The Music) C (Gillespie)	
21 8	NE-YO Beautiful Monster Def Jam CATC0162622066 (ARV) (StarGateNee) Universal/Truelove/Z/PenInTheGround/UltraTunes/Dipiu/EMI (Smith/Eriksen/Hermansen/Wilhelm)	<b>66</b> (			USHER FEAT. WILL.I.AM OMG LEFECE CATCO159522250 (ARV) (will.i.am) (herry tane (Acams)	
26 8	DJ FRESH Gold Dust Data/Mos CATCO165013436 (ARV) (Stein) Bucks/EMI (Datey/Stein)	67	Re-er	ntry	FLORENCE + THE MACHINE DOR DayS Are Over Island 2736273 (ARV) (forcisummen): Universitifodicizeal (Welchisummens):	
20 13	ENRIQUE IGLESIAS FEAT. PITBULL   Like It Interscope 2744795 (ARV) (RedDne) KobaltUniversal/Scny ATV/EIP/Imagem (Khayat/Iglesias/Richie/Perez)	<b>68</b> 6	56	11	MARK RONSON & THE BUSINESS INTL. Bang Bang Columbic 886974:96( (ARV) (Runsun) Kubalt/EMI/WuncerSound Crewllingem/LC (Warner/Perec/Rucgsun/Funsun/Creenwelt/Stelinweiss/Keuschi	
30 2	MAROON 5 Misery A&M/Octone CATC0166959985 (ARV) (Lang) Universal/Valentine Valentine/February Twenty Second/CC (Levine/Carmichael/Farrar)	69	71	30	TINIE TEMPAH PASS OUT Parlophone R6805 (E) (Labrinth/Do Diggler) Steller/EMI/CL (Labrinth/Do Diggler) Steller/EMI/CL (Labrinth/Inrie Tempah/Williams)	SALES INCREASE
13 3	MCFLY Party Girl Island/Super 2750263 (ARV) (Auxin) EMIKRobalt/Cyptron (Auxin/Fletcher/Jone/Poynter/Juce)	70 4	45	6	INNA Amazing AATWUWNIV CATCO164580375 (ARV) (Beacateuteen) EMIRation (Beacateuteen)	
24 7	THE SATURDAYS Missing You Fascination/Geffen 2743367 (ARV) (#ilberuReynols); Warner Chappell/Hz nseaffc (#ilberu/Kronlund)	71	75	3		SALES INCREAS
29 14	KATY PERRY FEAT. SNOOP DOGG (alifornia Gurls Virgin VSCDT2013 (E)	72	Vew		DEADMAU5 & WOLFGANG GARTNER Animal Rights Virgin (ATCO167758411 (E)	INCKEAS
25 7	(Dr. Luke/Martin/Blanco) Universal/EMI/Kobalt/When I'm Rich (Perry/Gottwalci/Martin/Levin/McKee/Broacus/Wilson/Love}  STROMAE Alors On Danse Island CATC0167773850 (ARV)	73	73	58	(Zimmerman/Youngman) EMIMoseph Youngman (Zimmerman/Youngman) JOURNEY Don't Stop Believin' (olumbia USSM18100116 (ARV)	SALES INCREASI
18 3	(Stromae) Kîlomaître/Beccuse/Mosaert (Stromae)  ALESHA DIXON Drummer Boy Asylum/Atlantic ASYLUM15CD (CIN)	74	47	3	(Elson/Stone) (Q/Sory ATV (Cain/Perry/Schon)  LINKIN PARK The Catalyst Warner (ATC0164497400 (CIN)	INCREASE
27 4	(Sham/Walka/Harrell/Hedges/Butler) Vesse and Sham/Reverb/Ullira Tunes/Its N8/Precise Beats/Inner Beats (Joseph/Walka/Jackson/Rilles)  EXAMPLE Last Ones Standing Data/Mos MOS158CDX (ARV)	75			(Rubin/Shinor's) Imagem (tinkin Park)  DIE ANTWOORD Enter The Ninja Indenserge USUM/21018399 (ARV)	
62 2	(Ytttling/Smith) EMIJUniversal/Pure Groove/Metrophonic/Groay/Dan Keyes (Gleave/Smith/Yttling/Keyes)  MISSING ANDY The Way We're Made (Made In England) Must Be The Music (ATC0168174825 (EMUBANDS) -55% SALES		.,		(DJ HT-Tek) EMI/Sony ATVINOrth Park (NTnja/VISSer/DJ HT-Tek/Asracu/NUhlman)	

(It's Not War) Just The End Of Love 40 Airplanes 27 Alejandro 54 All Time Low 23 Alors On: Darise 35 Amazing 70 Animal Rights 72 Bang Bang Bang 68 Beautiful Monster 28 Billionaire 19 California Gurls 34 Club Can't Handle Me 14 Commander 57
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15 ★ Plat
What If 49 ← Gold
Wonderful Life £1
You look My Heart 60

Key

→ Platinum (600,000)

■ Gold (400,000)

■ Silver (200,000)

As used by Radio i

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Sunday to Saturday, incorporating seven-inch, 12-inch, CDs, LPs, digital bundles, download sales and cassettes. © Official Charts Company 2010.

#### The Official UK Albums Chart



	chart	(Producer)	_	00	chart	(Proc use 1)	
1 4	2	PHIL COLLINS Going Back Atlantic 7567890588 (CIN) (COllins)	SALES INCREASE	<b>39</b> 42		ENRIQUE IGLESIAS Euphoria Interscope 2741991 (ARV) (RedOne/Taylor/Paucar/D) Nesty/Victor)	SALES INCREASE
<b>2</b> 1	2	THE SCRIPT Science & Faith Phonogenic 88697754492 (ARV) (Sheehanilo'Donoghueific mptoniKipner)		<b>40</b> 31	44	RIHANNA Rated R Def Jam 2725990 (ARV) ★ (Chese & Status/Stargate/Stewart/Riccick/Harmony/Ne-Yorkennecy/will.i.e.m/free School/Eriksen/Timberteke/Knox/Harm	ison)
3 New		MANIC STREET PREACHERS Postcards From A Young Man Columbia 88697741882 (ARV) (Erings/Williams/Manic Street Preachers)	HIGHEST A	<b>41</b> Re-	entry	PINK Funhouse Laface 88697406492 (ARV) 3★ (Verfous)	
<b>4</b> 5	3	BRANDON FLOWERS Flamingo Vertigo 2746005 (ARV) (0'Brien/Pricella nois/Flowers)		<b>42</b> 40	18	PENDULUM Immersion Warner Brothers 2564680914 (CIN) (Swite/McGrillen)	SALES () INCREASE
<b>5</b> 3	2	ROBERT PLANT Band Of Joy Decca 2748331 (ARV) (Plant/Miller)		<b>43</b> 32	46	ALEXANDRA BURKE ÖVERCOME Syco 88697460232 (ARV)   (This Phantomboy/StarGate/Ne-Yo/Rec'One/Blanca niello/Watters/Jonsin/Love/Element/Wilkins/Step/Eooker/Fenne-Gy/Quil	
6 New		MAROON 5 Hands All Over A&M/Octon≥ 2749821 (ARV) ■		<b>44</b> 64	84	MICHAEL JACKSON Number Ones Epic 2022509 (ARV) 6★ (Janest/Jackson Narious)	+50% SALES
7 2	2	(kange)  LINKIN PARK A Thousand Suns Warner Brothers 9362496311 (CIN)  (Rabin/Shinode)		<b>45</b> 10	2	Unitered) (ntered) (coperative VziUniversal WR747029 (RCMARV) (intered)	INCREASE
<b>8</b> 7	4	(Dr. Luke/Blanco/Martin/starGate/Stewart/Harrell/Ammon/Wells)		<b>46</b> 14	2	GRINDERMAN Grinderman 2 Mute (DSTUMM299 (E) (launaviGrincerman)	
9 11	51	MUMFORD & SONS Sigh No More Island 2722538 (ARV) 2★ (Dravs)	SALES INCREASE	<b>47</b> 53	42	GUNS N' ROSES Greatest Hits Geffen 9861369 (ARV) ● 3 ★ Various)	SALES INCREASE
<b>10</b> 6	29	THE XX XX Young Turks YTO31CD (PIAS) *	INCKEASE	<b>48</b> 43	49	MUSE The Resistance Helium ₃/Warner Bros 2564686547 (CIN) 2★ (Masel	INCREASE
<b>11</b> New		SEAL Seal VI: Commitment Reprise 9362496439 (CIN) (foster/Sear)		<b>49</b> 45	14	EXAMPLE WON'T GO Quietly Data/Mes DATACDC6 (ARV)  (The fee itestite inscribe mit regsmit ) shiftle ineale rik resultorusche se a Satus-More/Die b'oWe ich eise ken ruw hellende berg. The Workdo	ne followit sweets en
<b>12</b> 9	89	LADY GAGA The Fame Interscope 1791397 (ARV) 4★★ (RecOne)	SALES INCREASE	<b>50</b> 52	48	THE RELIGIOUS AND TABLES THE WAS A SALES OF THE WAS	JYSITE IKEITE VEISIK III;
13 New		BLACK COUNTRY COMMUNION Black Country Communion Mascot M73191 (ADA/CIN)	INCREASE	<b>51</b> 54	26	AMY MACDONALD A Curious Thing Mercury 273114C (ARV)	SALES INCREASE
<b>14</b> B	14	(Shirley)  EMINEM RECOVERY Interscope 2739452 (ARV)		<b>52</b> 61	22	(Wilkinson) <b>KEŞHA</b> Animal Rca 88697ε4c462 (ARV)	SALES INCREASE
15 New		(ius: Blazeri) Khallium: PorteriChin-QueelGilberultminem/HaynielBol rdal&x.ns/Bumett/Jonsin/Shepherd/Dr. Dre/Brongers/Alex Da Kd/H SANTANA Guitar Heaven:The Greatest Guitar Classics Of All Time Arista 88697459642 (ARV)	avoc/Magnec 07)	<b>53</b> 56	35	(Ør tuke/Ble nco/Martin/Gamson/Sheilback/Neville/Hurstin/Cruz/FT Smith)  GLEE CAST Glee – The Music – Season One – Vol 1 Epic 8869754cgc; (ARV) ★	SALES ①
16 New		(Benson/Serletic) TAIO CRUZ The Rokstarr Collection 4th & Broadway 2745260 (ARV)		<b>54</b> New		(Ancess/Astrom/Murphy)  EDWYN COLLINS Losing Sleep Heavenly HVNLP81 (E)	INCREASE
<b>17</b> 41	36	(Dr. Luke/Blancol@ruz/FT Smith/Nglish/Vee)  KATY PERRY One Of The Boys Virgin CDV3051 (E)	HIGHEST (UMBER	55 Re-	entry	((dllins/Lewsley)  SIMPLY RED Greatest Hits 25 simplyred.com SRA006CD (E) *	
<b>18</b> Re-e	ntry	(Wells/Dr. Luke/Stewart/Ballard/PerrylWalker)  USHER Raymond Vs. Raymond LaFace 88697638892 (ARV)	CLIMBER	<b>56</b> 27	9	Nericus)  USSIE Catching A Tiger Columbia 88697672602 (ARV)	
<b>19</b> 18	11	(Verious)  ELIZA DOOLITTLE Eliza Doolittle Parlophone 6099540 (E)	CAUEC O	57 Re-	entry	(King/Reynolds/Emery/Micrount)  FOO FIGHTERS Greatest Hits RCA 88697369211 (ARV)	
<b>20</b> 13	46	(PrimerDocinkIlonny SHaugerIthornalleyNithrisanthou/Napier)  BIFFY CLYRO Only Revolutions 14th Floor 5186561452 (CIN) ★	SALES 1NCREASE	<b>58</b> 29	3	(Janes/Norton/Kasper/Raskulinecz/Vig)  STONE SOUR Audio Secrecy Roadrunner RR78702 (ADA/CIN)	
<b>21</b> 21	65	(GG Garth/8iffy Clyro)  THE SCRIPT The Script Phonogenic 88697361942 (ARV) 2★1★		<b>59</b> 69		(Reskullinere)  STEREOPHONICS A Decade In The Sun − Best Of v2 1780699 (ARV)   →	auec 🔘
<b>22</b> 16		(the Script)  PLAN B The Defamation Of Strickland Banks 679/AWantic 5186584712 (CIA) ★	SALES INCREASE	<b>60</b> 74		(tenes/lowe)  ROD STEWART Some Guys Have All The Luck Rhino 8122798823 (CIN) ★	SALES INCREASE
<b>23</b> 19		(Drew/Epworth/Appapoulay/McEwan)		61 60		Creater New House Court Transcription Court Tr	SALES INCREASE
		FLORENCE + THE MACHINE LUNGS Island 1797940 (ARV) 4* (Epworth/Ford/Mackie/HugellinWhite)				(Various)	
24 12		HURTS Happiness Major Label/RCA 88697666682 (ARV) (Hurts/Quant/The Nexus/Cross)		<b>62</b> 57		JASON DERULO JASON DERUÍO Beluga Heights/Warner Bros 9362496702 (CIM) ● (Rotem)	
<b>25</b> 20		THE SATURDAYS Headlines Fascination/Geffen 2746350 (ARV) (Hilbertikeynolcs/Mac/Arinhor/Bianceniello/Watters/Holmes/Infloist/Young/Boice/Magnusson/Kreuger/Starsmith/Wheatley		<b>63</b> 55		PROFESSOR GREEN Alive Till I'm Dead virgin (DV3080 (E)  (NaughtyEcylfuture(utillbres/thethunde(atzi/Majamillabrinth/DaDiggler/huetligeri5unny/tulsian/i/Phillips/fink/Hayes)	
<b>26</b> 36		ALICIA KEYS The Element Of Freedom J 88697465712 (ARV) (Rhasker/Keys/Brothers/Gad/Swizz Beatz/Shux)	+50% SALES	<b>64</b> 44	13	LADY ANTEBELLUM Need You Now (apitol 6336412 (E) (Worley/Shaw)	
<b>27</b> 23	105	KINGS OF LEON Only By The Night Hand Me Down 88697327121 (ARV) 5★ (Petraglia/King)	SALES INCREASE	<b>65</b> 46	39	DAVID GUETTA One Love Fositiva/Virgin 6401220 (€) ★ (Guette)	
28 New		OMD History Of Modern 100 Percent 100BX7 (ROMIARV) (OMDIBadeure/Katsev)		66 Re-	entry	GORILLAZ Plastic Beach Parlophone 6261661 (E) (Gorillez)	
<b>29</b> 22	49	MICHAEL BUBLE (razy Love Reprise 9362497077 (CIN) 5★ (foster/Rock/Gat(car(chang)		67 🔤	entry	EMINEM Curtain Call - The Hits Interscope 9887893 (ARV) 3★ (Or Dre/Norticus)	
<b>30</b> 17	9	TOM JONES Praise & Blame Island 2741297 (ARV)		68 Re-	entry	SCOUTING FOR GIRLS Everybody Wants To Be On TV Epic 88697634362 (ARV) (Green)	
<b>31</b> 24	69	PAOLO NUTINI Sunny Side Up Atlantic 2564690137 (CIN) 4★ (NutiniDanes)		<b>69</b> 62	30	ELLIE GOULDING Lights Polydor 2732799 (ARV) (FI Smithster mithster	
32 Re-ei	ntry	PAOLO NUTINI These Streets Atlantic 5101150172 (CIN) 4★ (Nelson)		<b>70</b> 47	4	THE PRETTY RECKLESS Light Me Up Interscope 2746572 (ARV) (Khancwale)	
<b>33</b> 28	12	KYLIE MINOGUE Aphrodite Parlophone 6429032 (E) ● (FlogPrice/Gut/ather/Wallevik/Davidsen/Sharpe/Secon/Starsmith/Nervol/Nervol/T Smith/Chatterley/Pallot/Harris/Ingrosso/Ilidehall/Gab (FlogPrice/Gut/ather/Wallevik/Davidsen/Sharpe/Secon/Starsmith/Nervol/Nervol/T Smith/Chatterley/Pallot/Harris/Ingrosso/Ilidehall/Gab	riel/Fiordheim)	<b>71</b> 71	6	MEAT LOAF Piece Of The Action - The Best Of (amden Deluxe 88697467c8; (ARV) Mericus)	SALES INCREASE
<b>34</b> 39	54	Tendermeterinamenwalerwinderwiserbergeren in der i	SALES INCREASE	<b>72</b> 72	18	PHILL COLLINS Hits Virgin CDV2870 (E)     ★	SALES INCREASE
<b>35</b> 34	22	30 SECONDS TO MARS This Is War virgin (DVUS299 (E)	SALES INCREASE	<b>73</b> 50	6	IRON MAIDEN The Final Frontier EMI 6477701 (E)	MENEROL
<b>36</b> 35	36	(Flood/Lillywhite/3p Seconds to Mars)  JUSTIN BIEBER My World Def Jam 2725523 (ARV) ★	SALES INCREASE	74 Re-	entry	(ShirleyHarris)  JLS JIS Epic 88697564572 (ARV) 4★★	
<b>37</b> 30	46	(Bieber(Corron/Stewart/Harrell/0'Milet/Dirty Swiftr/Waynne/Lewis/Muhammad/Hamilton/Shin/Pretti Boi Fresh/DJ Frank E/Malina)  PALOMA FAITH Do You Want The Truth Or Something Beautiful Epic 88697543552 (ARV) ★	INCREASE	75 Re-	entry	(Mac/Rotem/Hector/FT Smith/Low/Heberg&(sufficher/Metrophonic/Deekzy/Sou/Shock/Kerflin)  GLEE CAST Glee – The Music – Vol 3 – Showstoppers Epic 8869772093; (ARV)	
		(Byrne/Mackichan/Robson/Barter/Harcourt/Love/Jorgensen/ Kurstin/Marr/Noriega/Weils/Elofsson/Westerlund/Isaak/Dixon)				(AncersiAstrom/Murphy)	

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Key

★ Platinum (3cc,cco)

Gold (1cc,ccc)

Silver (6c,cco)

★ 1m European sales

EPI Awards
Albums
Il Cale & Eric Clapton:
The Road To Escendido
(silver), Crizzly Bear
Veckatimest (silver),
Frofessor Creen Alive
Till I'm Dead (gold), The
Script: Science & Faith
(gold), Tom Jones:
Fraise & Blame (gold),
The xxx: xx (platinium)

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