# MUSIC MEDIA

**Dance Comes To Europe!** Prince's "Gett Off" Is **M&M's First Dance Chart** No. 1. See Special Section On Pages 13-22.

Europe's Music Radio Newsweekly. Volume 8. Issue 39. September 28, 1991.£3, US\$ 5, ECU 4

### Devlin Is The New MD At **Polydor UK**

At press time, M&M learned that Jimmy Devlin has been appointed as the new MD at Polydor UK, following the departure of David Munns to PolyGram International as senior VP pop marketing in mid-July.

Devlin joined Bruce Finley's School House Management in co-managing Minds, China Crisis and The Silencers. In the beginning of 1990, he joined Polydor UK as director of promotions. He will report to Maurice Oberstein, CEO/chairman of PolyGram UK and executive VP PolyGram



ALL ABOARD FOR NAB — NAB representative Robert Marking (front, left) leads this group of European radio executives during the NAB 30 German radio execs took part in a special tour of LA radio stations coordinated by Broadcast Consulting International. This motley crew was en route to a baseball game between the San Francisco Giants and the San Diego Padres, sponsored by NAB, M&M and American Express

# Radio 1991 convention held in San Francisco September 11-14. Some

### NAB: 'We're Here To Learn'

by Steve Wonsiewicz

Learning new tricks from the Americans and comparing notes with neighbouring broadcasters drew European radio executives to the NAB "Radio 1992" convention held in San Francisco September 11-14.

International attendance at the conference jumped 10% to 622, nearly three times the 1989 registration figure, while total attendance slipped 2.4% to 7.063. Radio 1992 offered broadcasters around 60 seminars on everything from programming, sales/marketing, promotions, technology and finance, as well as an exhibit floor packed with 175 companies.

While some Europeans attended just to keep up-to-date with the latest developments in programming and technology, others had more pressing needs.

"I need to know everything from top to bottom," said Marcus Forsell, who's heading up Swedish publisher The Bonnier Group's radio efforts. "The changes brought on by the Swedish elections will speed up the process in private commercial radio. I'm here to learn everything

According to Aller Radio administrative director Alf Lande, "We're in the process of getting together for our P4 licence [in Norway]. I want to come back with the names of about four people who I can start some consulting agreements with." Lande planned to talk to a range of consultants and companies covering the whole spectrum of radio operations.

Sales & Marketing One of the Europeans looking at more specialised areas was Radio FFH/Frankfurt MD Hans-Dieter Hillmoth. "I want to learn how stations in the US react to competition. While we are the only private station in the market, (continues on page 34)

### Indie Issues In CMS Spotlight

by Jeff Green

Record company issues, especially those involving independent labels, producers and managers highlighted the events at the second annual Copenhagen Music Seminar (CMS), held September 10-13 in Copenhagen at the Baron Boltens complex.

The keynote address was (continues on page 34 FFR40m TO EXPAND FRENCH FM

### SER Buys 48% Of SODERA Network

by Anna Marie de la Fuente and Emmanuel Legrand

Spain's 246-station EHR network Cadena SER has made its first cross-border investment in European radio, acquiring a 48.05% stake in SODERA, the new holding company for newly merged French FM nets Metropolys and Maxximum. SER will reportedly invest around Ffr40 million (app. US\$6.5 million) in the new combined 71-station network.

SER becomes the leading

shareholder in a multinational group of investors, which includes CLT with 38.55% (via its 85% in Maximumm). Other shareholders own 13.4%, which is split among Sony Music France and Metropolys founders Bruno Lecluse and Jean Claude Nicol.

The new net-with the flagship station broadcasting from the Eiffel Tower in Paris-will be closely modelled after SER's highly successful EHR network

(continues on page 34)

### Jazz FM Becomes 'Rhythm Of The City'

by Paul Easton

Jazz FM/London launched its new format and programme schedule on September 21.

As expected, the station has brought in several new presenters for its weekday programming, including former Capital FM/London DJ John Sachs (06.00-10.00) and Adrian Love (10.00-14.00) from County Sound/Surrey. The only survivors from the former weekday line-up are Peter Young (14.00-18.00), Helen Mayhew (18.00-22.00) and Steve Edwards (22.00-02.00), who recently took over the late-night slot following the sacking of Jez Nelson and Chris Phillips.

(Editor's note: Please see page 4 for details of the firings and additional information on the piled to meet the UK page deadline and sent to press prior to this late-breaking development.)

The new music format (continues on page 34)

### No. 1 in EUROPE

**European Hit Radio** BRYAN ADAMS (Everything I Do) I Do It For You (A&M)

Coca-Cola Eurochart BRYAN ADAMS

(Everything I Do) I Do It For You (A&M)

**European Top 100 Albums** Out Of Time (Warner Brothers)

No. 1 in the German Charts for 5 weeks

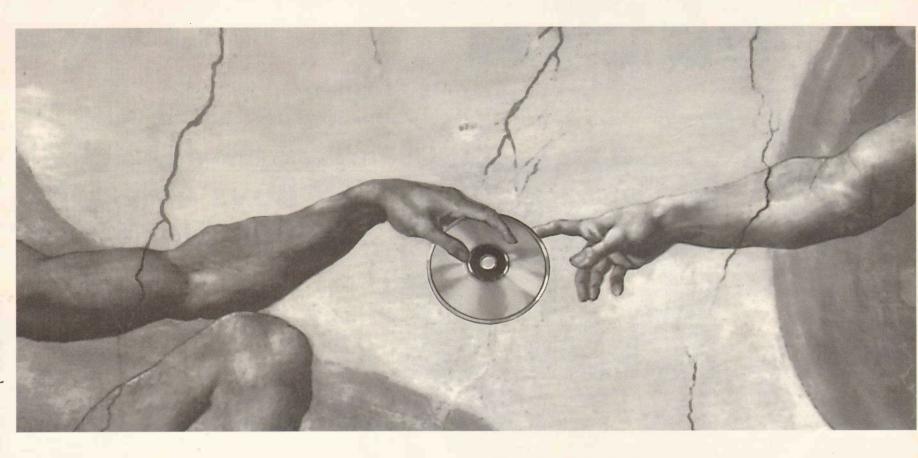
No. 1 in Austria

Bacardi Feeling (Summer Dreamin')

No. 1 in the German Airplay Charts for 4 weeks

Wea MUSIC GERMANY

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At The World's Music Market
Palais des Festivals, Cannes, France
19-23 January 1992

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BREAKING HEARTS...AND LEGS! - Italian artist Eros Ramazzotti is celebrating his recently sold-out concert in New York's Radio City Music Hall. A double-live album, featuring some of the US material, is due for release on DDD/BMG Ariola on October 21. From I-r: DDD international manager Donatella de Gaetano, Arista executive VP Ray Lott, Ramazzotti, Arista president Clive Davis, DDD president Roberto Galanti and Arista special projects manager Marty Diamond.

### Upcoming Album Releases

Artist Bryan Adams Airhead Baby Animals Arthur Baker Deborah Blando Deborah Blando
Bros
Phil Carmen
Celebrate The Nun
Ingrid Chavez
Cheap Trick
Bruce Cocker
Harry Connick Jr.
The Granes
The Cult Danger Danger Def Jef Dirty Dozen Brass Bo Energy Orchard David Essex Europe Everything But The Girl erta Flack Steve Forbert The Four Horse Miguel Gallardo Dana Gillespie Amy Grant The Judds Karl Keaton Kingmaker Rickie Lee Jones B.B. King
Patty Labelle
Little Feat
Barry Manilow
Branford Marsalis
Paul McCartney Paul McCartney Mecano Milva Moskwa TV Mötley Crüe Nine Inch Nails Nirvana Nymphs Or N' More Rick Parker The Pogues Prince

The Royal Philharmonic Orche Savatage Shadowking

Simply Red Michael W. Smith

Status Qua Nikolaj Steen Barbra Streisand

S.O.S. Band

James Taylor

Texas This Picture

Kenny Thomas Kathy Troccoli

Tina Turner Urban Dance Squad Various Artists

Various Artists
Various Artists
Various Artists
Various Artists
Various Artists
Various Artists
Various Artists
Various Artists
Various Artists
The Wailers Band
Barry White
Nancy Wilsan
Wolfsbane
Yes

Take 6

Title
Waking Up The Neighbours
Boing!
Boby Animals
Give In To The Rhythm
A Different Story
Chonging Faces
Drive Changing races
Drive
Continuous
Elephant Box
Greatest Hits
Nothing But A Burning Light
Nightcolls
Blue Light Red Light
Wings Of Joy
Ceremony
Screw It
Stulf Food Stop The Machine Greatest Hits Worldwide Set The Night To Music Wanna Donce With So. The Four Horsemen 1+1=3 Where Blue Beains A Christmas Album Rock The House Greatest Hits II Just Another Love Affair Eat Yourself Whole Showstoppers
The Beatiful Ones Are Not Yet Bom
Russian Album
Entre El Ciela Y El Suelo
Gefühl Und Verstand Javelin Decadence Pretry Hate Machine Nevermind Nymphs Everyotherday Wicked World Best Of Diamonds And Pearls Best Of Diamonds And Pearls Green Prove You Wrong Apocolypse 91 - The Enemy Strikes Block Public Enemy R.E.M R.E.O. Speedwagon Red Hot Chili Peppers Cheryl Pepsii Riley Robbie Robertson ade Of Rock & Roll napters pryville riously Orchestral Streets Shadawking One Of Many Years Rock Till You Drop Nikolaj Steen Just For The Record/Box Set The Best Of Surface

He Is Christm

New Moanshine Mothers Heaven A Violent Impression

Simply The Best Life 'N Perspectives Of A Genuine Crossover Elion John/Bernie Toupin - Two Rooms

World In Union Simply Mad About The Mouse

Label A&M Korova/WEA RCA RCA Epic Columbia Metronome Metronome Paisley Park Epic Columbia Dedicated Delicious Vinyl/F.A.B. Columbia MCA **BMG** Ariola Geffen East West Columbia Mercury Dedicated

Producer
B. Adams/R. J. "Mutt" Lange
G. Shilling/L. Gorman
Nat listed Nat listed
Arthur Baker
Not listed
Gary Stevenson
Phil Carmen
Achim Yölker
Paisley Park/I.Chavez/M.K.Koppelma
Varrious Various Not listed D.Kortchmar/D.Tickle/J.Lynne Tracey Freeman The Cranes R.Zito/I.Astbury/B.Duffy Bruno Ravel/Steve Wes Scott Billington Not listed Beau Hill Rick Rubin Nick Patrick Not listed Not listed B. Liebrand/A. Baker/M. Plati Rickie Lee Jones/David Was George Massenburg Eddie Arkin/Barry Manilow Delfeayo Marsalis Paul McCartney Nacho & José Maria Cano Dario Farina Volker Barber/Achim Völker Voriaus Mike More Jim Gregan Various Prince & The New Power Gene Not listed rnot listed Mark Dodson/Prong The Bamb Squad Various Rick Rubin R. Robertson/S. Hogue/G. Hersh Louis Clark Paul O'Neill Keith Olsen Stewart Levine Not listed Nigel Wright Curtis Williams Francis Rossi Not listed Surface

Tim Palmer Kevin Moloney Not listed Roger Davies Urban Dance Squad

B A. Robertson/Rick Chertoff

Simply Mod About The Mouse Guiter Speak III PETA - Tome Yourself Cool As Ice I'm A Fant/Tribute To Leonard Cohen Majestic Warriors Put Me In Your Mix With My Lover Beside Me Down For The Good Guys Yes Slory European album releases for the period of September 23 - October 7, Please send your information to Robbert Tilli befare September 26 for inclusion in the next release schedule (issue 40). Fax (+31) 20,669 1951.

Ariola

Namer Brot

# **Dire Straits** -In Every Home

by Machgiel Bakker

The new Dire Straits album, On Every Street, is on its way to becoming yet another blockbuster for the band (see page 23 for review). One week after release, it had already hit double platinum in Holland, Spain, Switzerland and the UK, and achieved platinum status in nine others, as well as gold in two. Released on September 9, the album is currently heading towards the threemillion mark in Europe.

In Holland, the album has already set a record. According to Phonogram Holland GM Anton Witkamp, it is likely to be the fastest-selling album in Dutch recording history. "At the time of release, shipment figures were

125.000. Now [eight days later] we have 55.000 re-orders. I've checked with the distribution centre. RSB, and it looks unprecedented. Holland has always been very loyal to the band. We were the first in the world to chart Sultans Of Swing and, since then, I estimate the band has sold a total of over two million albums combined.

The band's previous album, Brothers In Arms-no. 1 in at least 25 countries-sold over 20 million copies worldwide, including nearly 14 million in Europe alone.

On Every Street has entered the European Top 100 Albums at no. 2 this week. With a French chart entry due next week, the album very likely will go to the top spot.



CONVENING IN COPENHAGEN — Among the many panels at this year's Copenhagen Music Seminar was one on "market stimulation," which covered a wide variety of label matters, as well as the proliferation of commercial radio and its impact on the exposure of a diverse range of artists. From I-r: Warner Music Denmark label manager Lars Bennike, Mega Records head of A&R Martin Dodd, moderator and Mistlur/Telegram Records president Peter Yngen, and Sonet Denmark MD Cai Leitner. For details on CMS, see page 1.

### M&M BUSINESS CALENDAR

- October 3-4 Radio Academy Second Technical Conference, Birmingham, UK, (+44) 071,323 3837.
- October 3-6 Society of Broadcast **Engineers National Convention**, Hyatt Regency, Houston, US.
- October 3-6 Internationale Musik-Fach-Messe [MFM] (Music Trade Fair), Ried, Austria. Tel: (+43) 77.52 40110.
- October 3-16 Sound Broadcasting Equipment Show, Albany Hotel. Birmingham, UK. Tel: (+44) 491.38575
- October 14-18 Medientage (Media Days), Kunstlerhaus, Munich. Tel: (+49) (0)89,950, 82124.
- October 21-24 BID (Berlin Independence Days) Music Conference, Berlin. Tel: (+49) 30.261 6343. Fax: (+49) 30.261 8806.
- October 24-26 10 Ans de la FM. CNIT-Paris/La Defense, Paris. Tel: (+33) 1.3095 8787.
- October 30-November 3 Interfest '91, Clarion Hotel, New Orleans, US. Fax: (+1) 445.170 94916.

- November 15-16 Broadcast Promotion & Marketing Executives UK, Conference & Awards, Moat House International Hotel, Glasgow, Scotland. Tel: (+44) 423.520 404.
- November 8-10 Independent Music Meeting, Florence, Italy. Tel: (+39) 55 238 2305
- November 16-17 NAB GM Roundtable, Sheraton Imperial Hotel & Towers, Research Triangle Park, NC, US.
- November 29 Benelux International Song Festival, Alphen Ad Rijn (near Amsterdam), Netherlands. Tel: (+31) 04.167 73270.
- December 2 Independent Radio Advertising Awards, Grosvenor House Hotel, London, UK. Tel: (+44) 71.486 4533.
- January 4, 1992 Norderslag Music Festival, De Oosterpoort, Groningen, Holland. Tel: (+31) 050.680 111.
- January 19-23, 1992 MIDEM '92 (International Music Industry Market), Palais des Festivals, Cannes, France. Tel: (+33) 1.4505 1403. Fax: (+33) 1.4405 0223.

# Lang, Execs Discuss Radio Quotas

by Emmanuel Legrand

After recent comments made by minister of culture Jack Lang about possible quotas for radio of French product, four key industry executives met September 3 to discuss the issue.

The four broadcasters included NRJ president Jean-Paul Baudecroux, Europe 2 GM Martin Brisac, Skyrock president Pierre Bellanger and Fun Radio GM Benoit Sillard. Combined, they represent some 25% of the total radio audience in France.

The discussion, which lasted 75 minutes, concluded that there is an obligation for a global discussion with all parties concerned.

A radio executive, who asked to remain unidentified, says, "If listeners want to hear French music, we are ready to play it. But, we must all work in the same direction. For example, production standards for French acts should match the international standards. Record companies should promote local acts in the same way that they promote international acts—with the same

level of involvement. Radio stations are just one link in the global chain; we need a coherent policy. There is a need for communication between record producers and broadcasters."

Says Sillard, who is also president of Syndicat Radio National (SRN), "I am ready to meet with the president of SNEP, as we have decided, with the aim of working together towards a common goal. We (the stations) are ready to do our best if the record companies do the same. But the idea of radio quotas as a solution to the French music problem is like treating a heart attack with an aspirin! We already have an 8% French-language commitment imposed by the CSA. We are not about to change that ratio."

According to Bellanger, "We were happy that Jack Lang actually asked our opinion on the matter. In fact, his objective is to find a solution to a general problem rather than attempt to impose or demand a 'musical apartheid'—a kind of discrimination which we could only reject."

Bellanger continues, "However, at a more practical level, we

are ready to work with other sectors of the music industry to help the situation. But this doesn't mean we're going to change our musical policy.

"We asked Lang for real recognition of the national radio networks. We are prepared to support the French music industry, but we want some support for ourselves, and a greater security for the networks, which means changing the present laws that penalise segmentation.

"As well as suggesting a meeting between the SRN and SNEP, we proposed that the state-owned frequencies should do something to help, such as making FIP an entirely French-language station."

Both SNEP and the broadcasters agree that first, it is imperative to discuss the issue, and second, that quotas are not the solution. If broadcasters and the producers, under the aegis of the ministry of culture and the thus-far-absent CSA, can come to an agreement, it would be a major step forward.

In a second meeting held September 9, representatives from the radio stations met with representatives from SNEP to discuss the qouta issue further. The same delegates attended, except for NRJ's Baudecroux, who was in Berlin. Zelnik, and BMG France president Bernard Carbonez, were also present.

In an interview with M&M, Baudecroux said that "quotas were a bad idea" and "are against European regulations." For this reason, Baudecroux does not consider quotas "as a real menace," but says he "is ready to play the game" of French production. "However, you can't fight the market with regulations."

Baudecroux adds, "The real cause of the decline of francophone songs on radio waves comes from the fact that when we test new releases on our panels, they are systematically rejected. We have done dozens of experiments. Before being aired on Top 40 stations, listeners must already have heard a song elsewhere, on AM stations, which, I must admit, play a greater role than FM stations in breaking new acts.

"I also think that one element that would give a greater exposure to new artists would be a musical channel, especially in Paris. In the US, MTV plays this function and takes risks, but we don't have a similar outlet in France, and we desperately need it," he says.

"It is also up to the producers to come up with music that matches in quality and international standards. But even so, when we test two products of equal quality, one French and one international, it's always the latter that has the public's favour."

Baudecroux continues, "We have a commitment to play 20% of French songs. We have been forced to accept this rate whereas our competitors, Fun and Skyrock, have a commitment of 8% and 5%, respectively. That's not fair, and I plan to ask CSA for an equality of treatment between them and us."

In a similar move, Sony Music president Henri de Bodinat claimed that quotas "were an insult to French artists." In an interview with press agency AFP, de Bodinat says, "It is not an elite that is going to decide the choice of the public, but the market alone."



# SNEP Requests More Francophone Airplay

For the first time, industry organisation SNEP has reacted to Jack Lang's proposal in a statement, also dated September 3.

It was signed by Patrick Zelnik, president of SNEP and Virgin France, and states that the organisation is "attached to the development of francophone music" and "regrets the lack of space this music has on private radio stations, compared to 10 years ago."

Zelnik says, "SNEP estimates that the broadcasting of francophone music on radio should not consist only in quantitative percentages, but that room should be made for young francophone artists and bands."

Zelnik believes that "this goal cannot be reached by onesided measures and constraints." He notes that SNEP started to establish a code between broadcasters and the music industry, which will soon be presented to the broadcasting authority. CSA.

Zelnik proposes to its partners to "open negotiations in order to get an agreement concerning the question of minimums of French-product, and which also takes into account the formats of the stations."

He urges that broadcasters give the space that French product deserves, "in order to prevent its irreversible decline." He recalls that other European countries such as Germany have seen the share of national product reduced to a "ridiculous share," because they hadn't reacted in time.

### Wanted: Your Face In M&M!

As part of M&Ms rapid expansion, you are invited to send us photos of yourself and your staff, whether they are portraits of your people or pictures of station activities, visits from recording artists or any other special occasions. Send them now to: **Debra Johnson**, Associate Editor, **Music & Media**, 1059 AT, Amsterdam, Holland. Tel: (+31) 20.669 1961; Fax: (+31) 20.669 1951.

### RENAULT NEW ARTISTIC DIRECTOR

### RTL's Ten Years At The Top

1991 not only marks the 10th anniversary of French FM stations, but also RTL's tenth year as the country's leading station. And according to general manager of programmes Philippe Labro, RTL has the drive to remain at the top for the rest of the '90s.

According to a recent Mediametrie poll (April-June '91), the CLT-owned station has 8.3 million daily listeners and a 21% market share. Presenting the new schedule for the station, Labro says that this leadership "forces the station to be very vigilant because when you are the first, there is no other alternative than to remain the leader." He insisted that being at the top means that RTL "has to care about all types of listeners."

According to Labro, "RTL's programmes are in constant evolution," particularly in the areas of information, entertainment, the creations of events and the new technologies.

To this end, there have been some schedule and staffing changes. The new lineup leaves

top hosts Patrick Sabatier, Jean-Pierre Foucault, Fabrice and Philippe Bouvard with the same shows at the same times. The main new programme is "Départ Immédiat," to be hosted by Nagui every Friday. Two new voices will be heard at RTL: Max Lafontaine in the morning and Christophe Nicolas, formerly at Sud Radio, with "Generation Laser"—the early evening (19.00-21.00) music programme, previously hosted by Nagui.

Patrick Renault, formerly in charge of communication at performing rights society SACEM, is to become director of the artistic services of RTL. Monique Le Marcis, in charge of musical programming, and director/production Henri Agogué, will both report to Renault.

The information division has seen the most change, with new presenters and new collaborators taken from outside the station. An example is **Jean-Marie Colombani**, editor-in-chief of the daily **Le Monde**.

In the near future, RTL will be associated with concerts of Jean-

Jacques Goldman and the duo Charles Aznavour/Liza Minelli, and Frank Sinatra's unique concert in France. They'll also be involved with the Winter Olympics in Albertville and the opening of EuroDisney next April.

RTL will continue the development of its FM network. The station is now transmitting on the FM band via more than 80 transmitters, reaching 90 cities in France. The aim is to reach 100 cities by next year, in "order to reach almost all the territory," says Labro. On the FM band, RTL is launching a "seduction campaign" to attract the listeners from the south.

Last but not least, RTL is planning to enter the next century with the new RDS (Radio Data System) and DAB digital technology. The CSA has already granted permission for RTL to set-up the RDS system, which allows travelling listeners to stay tuned without having to turn the dial. RTL is carefully following the development of DAB, through participation with Philips and Thomson.

# **WAKE UP**

**SEPTEMBER 23 WORLDWIDE RELEASE DATE** 

# NEW BRYAN ADAMS ALBUM WAKING UP THE NEIGHBOURS

includes the single (EVERYTHING I DO) I DO IT FOR YOU -

NUMBER ONE IN CANADA, BELGIUM, DENMARK, ENGLAND, FINLAND, HOLLAND, HONG KONG, ISRAEL, NORWAY, PORTUGAL, SWEDEN, SWITZERLAND, USA

also features the smash single "CAN'T STOP THIS THING WE STARTED"



### Kiss Kiss Parody Noodles Anti-Drug/Drink Drives

by David Stansfield

Radio Kiss Kiss/Naples hit out at some of the anti-drug and drink campaigners by organising its own on-air Rave-iol dance music party.

The station used "No to ecstasy, yes to ravioli" as its slogan for the September 2 all-night broadcast. Studio guests included Flavio Rossi of the specialist dance label Flying Records, DJs Luca de Gennaro, Stefano Secchi and DJ Herbie, plus rapper DJ Professor. Fifty listeners who called the station to say pub-

licly—"No to ecstasy; yes to ravioli"—each won a kilo of fresh ravioli. Live studio link-ups were organised with discotheques in Milan, Rome, Bologna and Naples, where the public were offered free red wine and ravioli.

PD Gianni Simioli describes Radio Kiss Kiss as a fun station, one which can get a social message across to listeners without sermonising. He says, "We were not parodying ravioli with the Rave-iol Party. We were parodying some of the campaigns which try to address kids like parents. You should never use the

approach 'You can't do this; or 'You shouldn't do that'. It's use-less."

Simioli names the government-backed "I Love Me" TV campaign as a major offender. It includes artists such as Spagna, Matt Bianco and Paul Young warning about the dangers of drink-driving.

Simioli intends to continue with the stations's self-described fun and crazy approach to the problems with future on-air parties. "Ravioli, however, may well give way to another type of pasta," he says.

### Full Time Returns To Sixties With Italian Dance Graffiti Label

Indie record company Full Time hopes to regain its popularity with the launch of a new label, Italian Dance Graffiti, which will produce local music of the 1960s.

The company will release 12" maxi-singles, each containing four songs in their original versions. Legendary artists such as Adriano Celentano, Gianni Morandi and Rita Pavone will be featured, and the company is finalising buying rights for the songs with major companies including BMG, PolyGram,

M&M Correspondent

David Stansfield
Tel:(+39) 2.9534 3714

Fonit Cetra and Dischi Ricordi.

The first maxi-single by Celentano is slated for October release. The rights have been acquired from the indie company SAAR, for which the artist recorded in the 1960s.

Full Time president Franco Donato says that club DJs have been hunting out danceable songs of the 1960s and often have to resort to playing used records. Radio is also giving airplay to domestic pop/rock/twist music from the period, he adds.

Gold station 105 Classic director Luca Costella agrees with Donato's predictions. He says, "Music from the 1960s is fun, easy to listen to and very danceable. We give it a lot of airplay and the number of listener requests is astounding."

Costella suggests that Donato should release a compilation

album, adding, "Why not in collaboration with 105 Classic?"

Leading private network station Rete 105 also plays locally produced oldies. PD Alex Peroni is cautious in his enthusiasm for the new Full Time venture. "It all depends on the songs released," he says. "Donato can release 200 titles, but if they don't include the right hits I won't be interested." But Peroni does agree that there may be a new trend emerging. "There is a situation where live bands are performing music from the 1960s in discotheques. Even trendy ones like Milan's 'Shocking Club', renowned for house music, is now featuring music of the genre. It's great summer music for radio but, although I'll always find a space for it on my playlist, I'm not yet convinced that it will function well in win-

### Government Delay Fuels Radio Protest

Impatient at the government's delay in implementing broadcast legislation nationally, organisations representing the local radio sector are planning to stage a national assembly in October to push for an early resolution.

The event is being organised by the Federradio federation, which represents some 800 local and regional stations which belong to the AER (Editori Radiofonici Associati). Corallo and FERP (Federazione Emittenti Radiofoniche Piemontesi) associations.

Federradio executive Carlo de Giacommi comments. "We are worried that while the government has made progress with the TV sector, our own is being left out in the cold yet again. We need to accelerate attention towards the local radio sector."

Minister of post and telecommunications Carlo Vizzini will be invited to the assembly, as will pubcaster RAI. Federradio claims that although legislation approved by parliament last year limits RAI to only three stations, it is currently operating seven. Says de Giacommi, "Hopefully, the private sector can reach agreement with RAI on a frequency plan, which is the main priority for the whole sector."

RNA (Reti Nazionale Associate) association executive Sergio Natucci also admits concern at the delay in implementing broadcast legislation. However, at presstime, he commented, "I'm having meetings with Vizzini in the next few days. I'll be able to tell you more in the near future." RNA represents all the private national network stations. DS

### Santemo Debuts United Project

Indie company Sentemo has launched the new label United Project with the release of the three CD-only albums by artists Roberto Scarpa (Opla), John Novello (On The Other Side) and Billy Tragesser (Earth Song).

The firm already has the specialist acoustic label Sentemo on which just three albums have been released in two years. Executive director/producer Diego Sandrin says United Project was started up because product on the Sentemo label is "produced from A-Z by myself and company staff. With United Project, we will mainly buy the master rights. The specialist nature of the music

on Sentemo means it will take a couple of years to get its concept well established on the market. But with United Project, we can promote each single artist."

Sandrin confirms the major part of product released on the new label will be electric fusion music, but he also has plans to experiment occasionally with the type of rock music produced by R.E.M.

Releases on United Project will be licenced to companies in G/A/S, Finland, Benelux, Greece, Spain and Hungary. The firm recently secured a deal with BMG for distribution locally.

**SPAIN** 

### Policy And People Shake Ups At RTVE

by Anne Marie de la Fuente

RTVE labour unions have again managed to pressure the administration into including the defunct Radio 4's employees into the reintegration scheme currently under negotiation.

Says RTVE head press officer Carlos Minguez, "For the moment, the contracts of the Radio 4 temporary workers will be extended for another six months." The administration hopes to reach a definitive agreement with the syndicates by October 1.

In a related development, Radio Exterior de Espana (REE) transferred from its base outside Madrid to a territorial station left vacant by Radio 4 within the capital. It began broadcasting its shortwave radio service September 9.

Meanwhile, Radio 5 director Miguel Vila has been re-assigned to another, not yet specified, post at RTVE. He came into office soon after Radio 5's major programming revamp in October '90, and held his position for almost a year. He will most likely be replaced by Charo Sacristan, the former head of Radio 4

At a press conference held September 10, RNE director Fernando G. Delgado refused to shed more light on these high-level changes, preferring to comment on the autumn programming adjustments for Radio 1 (news/talk) and Radio 5 (general entertainment).

Both Radio 1 and Radio 5 have signed more popular media personalities in their bid to increase audience ratings. Radio 5, which introduced important programming changes last year, has reaped robust ratings reaching close to 900.000 listeners.

"We hope to hit the one million mark before the end of the year," announced RNE chief press officer Salvador Lopez.

# RTVE Awaits Government Okey on Pta20b 'Cliffhanger' Loan

According to top RTVE executive last September 7, "If the council of ministers does not guarantee the Pta20 billion (US\$2.2 million) loan by this week, we'll find ourselves at the edge of a financial cliff."

RTVE may resort to suspending payments for technical services until its petition for credit from the Banco Exterior is granted. Apparently, the bank has agreed to the loan and it is now up to the government to guarantee it.

The unmentionable word—

privatisation—is beginning to circulate, and analysts calculate that at least 4.000 of the present 14.200 employees must be dismissed in order to salvage the company

It is reported that RTVE DG Jordi Garcia Candau, had actually considered closing down Radio 5 along with Radio 4 this summer. However, Radio 5 is allegedly only making approximately Pta2.5 billion in advertising revenues, barely enough to help run RNE, which needs Pta33 billion to operate.

AMDLF



CLOUSEAU INSPECTS CONTRACT— But seriously folks, where's the contract? EMI Belgium get behind Clouseau for their English-language album entitled "Close Encounters." From (top) I-r: EMI Benelux MD Kirk Klimbie ,Clouseau's booking agent Valere Pieraerts, , EMI Belgium MD Guy Brulez. (Bottom) Ir: Band members Koen Wauters, Kris Wauters and Bob Savenburg.

### **Belgian Producers Demand Dance Chart From IFPI**

Whereas Belgium has been one of the most active territories in supplying new dance material with wide crossover potential, this phenomenon is only considered being of minor importance with local media. The fact that the territory has nothing like a dance chart only adds to the fact that Belgian dance-producers, despite international successes, feel somewhat left in the cold.

Belgian dance product is becoming more prominent abroad, with companies like ARS very active outside Belgium, and more recently independents like R&S making the UK charts with two singles and worldwide success with Revamp and HiTension.

However, although the songs are charted in the weekly Belgian IFPI Top 75 singles chart, awareness on a broader local audience is low.

"We have been pleading with IFPI for a long time," says Bou-

disque Belgium MD Lieven Vandenbroeck, and distributor of Belgian KK Records, R&S and MMI labels. "The problem is to find a correct definition of 'dance'. For the majors, it is the sale of 20.000 copies of a 12" remix of Sting, rather than the creative material played in the clubs. We have sold over 50.000 units of Pleasure Game's Le Dormeur. It has remained for 20 weeks in the IFPI chart, but somehow Belgian media seem to ignore their success."

The same opinion is shared by Maurice Engelen of Antler, currently charting in the Dutch Veronica Top 40 with Channel X and Praga Khan and with MNO's God of Abraham 10 weeks in the Belgian IFPI list. "The result here is disastrous—we have been in this chart for so many weeks and nothing else happens. In Holland, we entered the "Disco Dance Top 20" and we hit the "Tipparade" the

### Clouseau Goes Europe With **English 'Close Encounters'**

by Marc Maes

With over 450,000 copies sold of their debut album Hoezo and another 250.000 of its follow-up Of Zo. Flemish band Clouseau are now on the edge of a pan-European breakthrough with their third English-language album, titled Close Encoun-

The band, formed back in 1984, established an immense following in the Benelux, where top-selling singles like Anne, Daar Gaat Ze and Domino all went straight into top positions on both the Belgian and Dutch charts. The fact that the Dutch-speaking regions only have a 20 million potential in Belgium and Holland makes the 450.000 plus figure for the first album even more impressive.

Just before the band was assigned to participate in the Eurovision Song Contest in May, they decided to leave Hans Kusters Music for a new deal with EMI Belgium. The Eurovision song Geef het on was released on EML but right from the start the band's international career was emphasized with an English-language album.

September 23 will see the simultaneous release of Close Encounters

week after. The current Belgian

IFPI chart has no impact at all and it

is far more profitable to be on the

no. 30 with VTM (and sometimes

receiving TV exposure on that sta-

Says ARS MD Patrick Buss-

It would help smaller

tion) than in the top 10 with IFPI."

chots, "A dance chart would intro-

duce more international competi-

independent trendsetting labels

which don't have a promo team for

Van Den Bergh, who recently set

Says Indisc label manager Jan

their repertoire.

in Germany, Austria, Switzerland, Italy, Spain and all Scandinavian countries. The UK and France are still in negotiations, with the album expected to follow in early October.

Says EMI Europe senior director A&R/marketing Roel Kruize, "Clouseau is obviously one of our top priorities and everybody at EMI is motivated to launch the typically European-sounding band' on a broader basis. We will try to get good airplay for the single, backed by an excellent video-clip. We will concentrate on the album later."

The original 1984 nucleus of Clouseau--Koen, Kris Wauters and drummer Bob Savenberg-recorded the album Close Encounters at Wisseloord studios in Hilversum, produced by Jan Leyers of Levers, Michiels and Soulsis-

Says EMI Belgium product manager Erwin Goegebeur, 'Depending on the single's success, we are heading for an initial target of 400.000 copies with this album. This English-language project will only be available on a limited CDonly edition in Benelux, with a one-off shipment of 40.000 to 50.000 for the Benelux audiences planned for September 23.1

Goegebeur explains that the decision to release the CD in a special Digipak T-package by Dutch manufacturer Van de Steeg was inspired by the large number of fans asking for it. Not only that, but the fact that the hard-core fans would go to Germany to purchase the album, eventually leading to uncontrollable imports.

"The special CD-version could also become a promotion tool for the media," adds Goegebeur, "and alongside T-shirts and in-store posters. Germany's mail-out will also include a VHS copy of the single's video-clip."

The Close Encounters album features 12-tracks, most of which are translations of Flemish Clouseau chartbusters. The album also includes a new track called Nathalie. At presstime EMI affiliates in Europe reported campaigns with stations in Norway including Radio Moss, Radio Fakta, Radio Vest, Radio 102, among others; in Denmark on national radio and 31 privates; and Italy, where EMI product manager Diana Roddi is servicing stations such as Rete 105, Radio Monte Carlo, Radio Deejay, RTL and Radio Dimensione

up his own Atom dance label, "The problem with dance music is that most of the target audience don't know the title of the record they hear. A dance chart would be the perfect instrument to boost

Says KK Records president Jo Verbruggen, "Some 60-70% of the European club material comes from Belgium. A dance chart could help focus the Belgian media's attention to the product. With almost no radio attention for dance repertoire, we are forced to export."

According to Raymond Muylle of HiTension, which is currently at No. 2 in Belgium with James Brown is Dead, "The compilation of such a chart is yet another problem, as the Flemish and French part of the country represent a different market, with more techno-influences in the North."

Adds Engelen of Antler, "I strongly believe in just one body compiling all of the charts. IFPI should decide whether it will provide the only correct

### **SCANDINAVIA**

# **Nydahl Could Face Fine As** P4 Goes Fully Commercial charges of broadcasting without a going fully commercial immediately commercial immediate

A verdict is expected to be handed down September 24 in the case of Radio Nova head of local community programming Class Nydahl.

The boss of the rebel Swedish radio station began running commercial advertisements in June of last year in contravention of Swedish broadcasting law, after the station campaigned for more than a year to get the radio laws changed (see M&M September 7). The station's licence was subsequently revoked and Nydahl brought up on licence.

The three-hour hearing, before judge Karl Fogelqvist and three magistrates, took place on September 9. Prosecutor Stig Jansson reportedly asked only for a fine. quashing fears Nydahl might face a jail term. In Sweden, a fine is usually based on income and ability to

As the case against Nydahl was winding down in the wake of Swedish elections, another local radio station, this time in the south of Sweden, announced it would be going fully commercial immediate-

Radio P4/Lund PD Camilla Mellnert reports P4 will follow in the footsteps of Radio Nova. adding, "We have plenty of individual licences, just as Radio Nova had, and we can keep broadcasting for a long time if the authorities start to cancel our licences. It will take a couple of weeks before we broadcasting actually ads-probably not until October l-but we're already getting a lot of telephone inquiries from potential

### Norway's Ad Spend Leaps 49%

by Kai Roger Ottesen

The 1991 figures for the first six months display an impressive increase of 49% in the advertising spend for radio. In monetary terms, a total of Nkr11.4 million (app. US\$80.7 million) was spent compared with NKr7.6 million in the first six months of 1990.

The figures are gathered at the advertising agencies' association, Reklamebyråforeningen, based on material from the media sales agencies. The advertising agencies use media sales agencies to assure their customers that the ads reach the appropriate medium and audience.

Says Reklamebyråforeningen

MD Kirsten Lunde, "We have to believe that a lot of advertising goes directly to the stations without passing through the media sales agencies. If this is the case, then the advertisers will not know the effect of placing their ads with radio. Nevertheless, the 49% increase represents only those stations committed to media sales

Lunde adds, "Radio, like TV, is being used as an advertising medium more frequently in Norway. Both mediums have proved to be an effective part of almost everybody's marketing mix."

The total ad spend on radio in 1990 was NKr17.4 million and is expected to rise this year.

# Selecting Microphones For Radio

by Andy Bantock

There are few things in a radio studio so underrated as the humble microphone. It's a completely different matter in recording studios. Business can be lost if you don't have exactly the right type, make or even colour of mic favoured by the producer or artist. For music radio, it's just the thing you talk into!

Of course, in reality, if you talk to the engineers and programmers, a host of opinion and argument opens up. A round-up of presenter mics and a brief look at drama and location recording/presenting mics may help to fuel the arguments further! I'll leave out music mics as, on the whole, radio's use of mics for live and recorded music is exactly the same as everyone else's.

### **Presenter Mics**

In days gone by, there was no such thing as self-operation of radio studios. A presenter (we didn't have DJs then!) sat in a box alone, and they were miked up and down by an engineer in the control room, from where all other sources of noise also came. This arrangement put little strain on the choice of microphone—the environment being strictly controlled and the presenter being largely immobile. It was only when presenters became DJs and started moving about and doing their own operation that the problems really started.

Despite the better efforts of acousticians and designers, the average radio studio is a pretty noisy place once it's full of idling equipment and silent people. NAB cart machines and CD players are often placed directly in front of the DJ, right at the back of the microphone. This eases operation, but can lead to intrusive amounts of background noise when the mic is open. To combat these extraneous and annoying noises, one has to make use of the different polar patterns and gains found in available microphones.

The biggest problem associated with presenter mics is blasting or—as it is sometimes known-popping. When worked too close, some mics (especially condensers) are prone to blasting, but there are a number of ways to stop this. The most common cure is the pop shield. The foam pop shield, when placed over the end of a mic, is a fairly good protector, both from the DJinduced blast (Peter Piper Picked a Peck etc., etc.) and, out of the studio, wind noise. Another answer (especially for the larger condenser mics) is the paper disc type of shield, which is much

beloved of recording studios. This-has many disadvantages and is seldom used in live radio.

The other big problem is the trade-off between the need for a tight polar pattern to cut out extraneous noises and the need for the DJ to be able to move off the main axis of the mic without too much loss of level. There is really no answer to this, other than careful mic placement and choice of not too tight a cardioid pattern. A novel solution to both the above problems I have seen used is the use of a short 'rifle' capsule (in this case the AKG C8 with the 451 body).

The excellent front-to-back ratio cuts out the extraneous noises and the polar pattern is wide

It was only when presenters became DJs and started moving about and doing their own operation that the problems really started.

enough to allow for a bit of offaxis fumbling without too much effect. The design of rifle mics, with a capsule at the end of a long acoustic chamber, also meant that blasting was reduced by virtue of the fact that the offending article (the mouth) is on the other end.

Of course, in some cases, the act of working closer to a mic can have interesting effects. Many dynamic mics are prone to what is known either as the "proximity effect" or "bass tipup." This has the end result of increasing the bass content of the signal the louder it gets, and can often appeal to the egos of male DJs who are constantly striving to achieve a deeper-sounding voice!

What mics do stations actually use? One of the favourites is still the AKG D202-a completely bullet-proof dynamic mic that sounds good and is rumoured to be one of the only mics that can double as a hammer and still perform as a mic afterwards. One problem with the D202 is that after a while, they all take on an individual sound. It eventually gets to the stage where some DJs carry around a personal D202 to satisfy their own requirements. The D202 can be used out in the open with the addition of its twin windshields.

Another favourite dynamic mic in use by the industry is the **Beyer** M201, also available (in slightly modified form) as the

Revox M3500. This is a mic famous for the aforementioned proximity effect and is also quite robust, small and not too prone to handling noise when used in the field.

The introduction of local commercial radio in the mid-'70s brought about some changes in the accepted mics for presenter use. One that made the move to radio from the recording studios was the Neumann U87. For a long time the U87 reigned supreme in recording studios as a vocal mic with switchable polar patterns and a crisp, accurate sound. Its move to radio soon placed it at the top of the "mics I'd like to have if only the MD would let me" league for many engineers and presenters.

One problem with the U87 is its general filmsiness and large size. It has to be well-supported, but its size and design precludes the use of "anglepoise" stands. This has led to the adoption of the "counterbalance and wire suspension" found in many US stations. The U87's size also means that it tends to obscure the view of the user when slung upside down.

An answer to most of these problems, without compromising audio quality, lies in the Neumann TLM170. This mic, introduced five years ago, is a transformerless version of the U87, with consequent reduction in size. It retains the switchable polar patterns of its big brother along with the ability to remotely switch them, making it ideal for talk studio use. The TLM170, being lighter than the U87, can be hung from an anglepoise, making it ideal for presenter use.

One other mic often found in the mouths of DJs is the **Electro-Voice** RE20. This is another dynamic unit, popular in the States and fast becoming accepted in Europe.

Dynamic mics have several advantages over condensers, the main one being their resistance to high levels. The pre-amps found in condenser mics eventually run out of headroom and distort, but with a dynamic mic the mixer's input amp is the first serious bit of electronics the signal sees—reducing the danger of distortion.

### **Drama Mics**

Most, if not all, of the mics already mentioned are to be found in the drama/production studio, along with a few additions. The AKG C414 family is a seriously underrated mic with the choice of three polar patterns—cardioid, omni and figure of eight, making it an ideal production unit. The figure-of-

eight mic is very useful for dialogue recording, allowing one actor to move off axis and create the effect of walking away while the second actor stays on mic. Many of the older mic techniques seem to be disappearing with the increasing use of multi-track machines in drama production, but the technicians in the smaller stations that are springing up in the UK would do well to re-learn them.

A couple of newcomers to the field of multi-purpose mics have come courtesy of Neumann. The KM100 series gives a choice of six capsules-two different omnis and four cardioids. Unlike previous interchangeable capsule mics, the KM100 system houses the pre-amp in the 35mm capsule section. This allows the capsule to be up to 50 metres away from the main body of the mic-a hitherto impossible feat. While the small size of the 100 series will make it popular with the TV crowd, I feel that it will find a home in many radio stations.

Also reasonably new from Neumann is the GFM 132 Boundary Layer mic. Boundary layer mics have been in use by

In a crowded press conference or running down the street trying to get a comment from someone, the last thing a reporter needs to do is worry about how they are holding the mic.

the music recording engineers for some time now, but have yet to make a big noise in radio.

However, as a mic for "round table" discussion or the odd bit of live music in the studio, they have great advantages over other mics. The boundary layer mic, through clever design and some mind-boggling mathematics, has been designed to achieve exceptional linear frequency response and a uniform hemispherical polar pattern. Neumann has come up with a new shape of base plate (into which the capsule is placed) producing amazing frequency response.

Beyer produces a full range of microphones for studio use; one real "do everything" is the MC740. This has switchable polar patterns; cardioid, omni, figure of eight and hyper-cardioid, and offers extremely good

value for money. Beyer's M69 hyper-cardioid also gets used in radio studios from time to time.

### Reporter/Field Mics

Reporter mics must be easy to use. In a crowded press conference or running down the street trying to get a comment from someone, the last thing a reporter needs to do is worry about how they are holding the mic. Because of this, most reporter mics are omnis. The ability to "get it all" outweighs the problems of extraneous noise.

Probably the most famous reporter mic, often used in conjunction with a UHER portable tape machine, is the AKG D130. The Beyer M58 is another mic designed specifically for this use, as are the Shure SM80 and 81. Of course, stereo recording is possible with one microphone. AKG's C522 and Sennheiser's MKE66 are two models designed for location stereo recording.

No matter what happens to the design of other equipment used in radio studios, it is pretty certain that the not-so-humble microphone is one item that will stay with us for a long time in its present form.

The next step will probably be the adoption of headset-boom mounted pressure gradient mics as found in many US stations. Already most major manufacturers produce headsets. Until that happens, please don't take the humble mic for granted and for heaven's sake, wash the pop shield after you sneeze into it!



Andy Bantock started in radio with the BBC in 1980 as a technical operator. He has worked as a presenter, manager, engeneer, operator and designer. More recently, Bantock set up his own broadcast consultancy, handling both engineering and programming. He can be reached on 44 - 424 - 434 - 626.

### SINGLES —

### ALBERTINO

Your Love Is Crazy - Energy PRODUCER: De Point/Albertino EHR/D

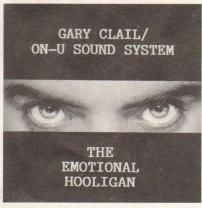
The Latino house scene is rapidly increasing in popularity. The moment good singers front these outfits, radio airplay is guaranteed. Because of the strong contribution by American soul singer David Syon, Dutch radio already is standing in line for this new act.

### BONFIRE

The Stroke - RCA PRODUCER: Mack R/M

On this new outing, this German outfit, heavily inspired by Iron Maiden, have funked up their guitar licks seriously. The chorus is of the sing-along stadium rock

### GARY CLAIL/ON-U SOUND SYSTEM



The Emotional Hooligan - Perfecto/BMG EHR/D/A PRODUCER: Adrian Sherwood/Style Scott

Reggae has always lent itself well to topical issues: it's a lot easier to pick up the message, thanks to the Jamaican beats. Despite the use of frightening samples of barking dogs, this monologue about hooliganism is EHR friendly.

### **ERASURE**

Love To Hate You - Mute PRODUCER: Martyn Phillips EHR/D

The title track off their forthcoming album is a top rate pop/dance song, which draws influences from '70s Giorgio Moroder productions. The synthesizer outfit takes us to a lovely Caribbean bridge that will work as well on EHR as in clubland.

### EUROPE

Prisoners In Paradise - Epic PRODUCER: Beau Hill

R/EHR

While every hard rock band seem to be going back to the blues rock roots genre of the early '70s, these Swedes remain faithful to their well-established style with more emphasis on melody than on guitar violence. This single is the title track off their new album.

### GUY

Do Me Right - MCA

EHR/D

PRODUCER: Teddy Riley

Taken from the album The Future, these guys sound guided by Stevie Wonder. This vocal trio represent the soul side in dance. That may sound a bit old fashioned, but the modern production and the addition of a rap in the bridge keep things interesting, even for progressive dance programmers.

### TOM PETTY & THE HEARTBREAKERS

Into The Great Wide Open - MCA PRODUCER: Jeff Lynne/Tom Petty

The second single off the same titled album is musically and lyrically Petty in a nutshell. Like Springsteen, he always writes the kind of pop song which stands out like a novella next to the usual phonebook quality pop in the charts.

### RED HOT CHILI PEPPERS

Give It Away - Warner Brothers A/D/R/EHR PRODUCER: Rick Rubin

The inventors of the funk metal genre return with their first outing for Warner Brothers. Selected from the new album Blood, Sugar, Sex, Magik, it's groovy business as usual.

### RUNRIG

Hearthammer EP - Chrysalis R/EHR

PRODUCER: Not Listed

This is the live version of the title track of their current album, plus three more tracks, recorded during their big concert on the banks of Loch Lomond on June 22, attended by 40.000 fans. This Scottish band, with charismatic leadsinger Donnie Munro, provide Gaelic rock which deserves to be heard outside their territory as well.

### SOUNDS OF BLACKNESS

The Pressure Pt. 1 - A&M EHR/D

PRODUCER: Gary Hines/Jimmy Jam & Terry Lewis Try to imagine the power of a 40-strong gospel choir on the well known Jam & Lewis dance beat, or simply listen to this. The song itself bounces like Sylvester's '70s disco smash, You Make Me Feel Mighty Real.

### TEMPER TEMPER

Like we Used To - Ten EHR/AC PRODUCER: Eric Gooden

Only the real talents in the pop/dance genre can handle a ballad. Melanie Williams, singing as confidently as if she's Shirley Bassey or Bette Midler, definitely stands the final test.

### ALBUMS-

### B.E.F

Music Of Quality And Distinction Vol. 2 - Ten EHR PRODUCER: Martyn Ware

Finally after nine years, there is this unexpected follow-up to the special project, started by Heaven 17's Martyn Ware. He carefully selected international artists to cover classic pop songs; this time classic love songs are the red line. Of those first sessions back in 1982, only Tina Turner and Billy MacKenzie have remained. The first sings a smashing version of Sam Cooke's A Change Is Gonna Come. The most striking contribution is Terence Trent D'Arby's soulful adaption of Bob Dylan's It's Alright Mama, I'm Only Bleeding.

### MARIAH CAREY

Emotions - Columbia EHR PRODUCER: W. Afanasieff/M. Carey/D. Cole &

Carey could win the gold medal for vocal acrobatics at the Olympics in Barcelona next year if her second album, follow-up to her eight million selling self-titled album, is anything to judge by. The good news is spread on EHR via the first single--the title track-in a contemporary dance style. The track You're So Cold is another good bet for a future pop/dance hit. The real highlights of the album, however, are the inspirational gospel-framed ballads, such as So Blessed and And Don't You Remember

### DIRE STRAITS

On Every Street - Vertigo EHR/AC/R PRODUCER: Mark Knopfler/Dire Straits

Happily Knopfler and Co.'s first album in six years isn't a Brothers In Arms, part two, but it gives a good taste of all the different projects Knopfler has been working on since. His collaboration with Chet Atkins shines through clearly, with steel guitars enriching the overall sound, leading it as never before towards country. The band play a large variety of styles, ranging from lazy slow blues in Fade To Black and

You And Your Friend) to J.J. Cale-styled and economically-played rock, in When It Comes To You, while Heavy Fuel listens like ZZ Top in Nashville. The Iron Hand is the type of anti-Thatcher political song you would expect of any lonesome hobo. Ticket To Heaven, with loads of violins, should be an instant hit for the days around Christmas.



### HONEYCHILD

EHR/R/A Information Heaven - Virgin PRODUCER: Harvey Jay Goldberg/James Biondolillo This UK/US outfit are soulful, rocking, and funky as well, but above all, they are different and very intense, with the same "accessible nervousness" as the Talking Heads. The (wah) guitars weave around the staccato rhythms, and the ultimately strange voice of Eon John sounds like Simply Red's Mick Hucknall after a nervous breakdown. Speedy tracks like Hit Back, Feelings, Too Much Subject and the first single, More Than The World, are simply brilliant. The soul ballad Don't Cry

### VAN MORRISON

Hymns To The Silence - Polydor PRODUCER: Van Morrison

should top every playlist.

This new double album, Morrison's third project for Polydor, is a wonderful tour through the musical landscapes which have always inspired him. Country, gospel, soul, folk and blues combine with characteristically fine melodies, intelligent lyrics, and one of the most recognizable voices in pop, to produce a collection of songs that further confirms his stature as one of music's most profound composers. There are several EHR friendly cuts here, including the single, Why Must I Always Explain, and—sure to be a classic—I'm Not Feeling It Anymore.

R/EHR

### **NEW TALENT**

### DESERT RAIN

Bang Bang - H.E.M. (LP) (Sweden) PRODUCER: Bee Frank/Desert Rain

Viewers of Super Channel might already know about this Swedish melodic hard rock band through the video with the single (the title track). Singer Bee Frank, from Toronto, Canada, screams like the late Bon Scott of AC/DC. In this "year of the rock ballad," rock programmers should give the track Down The Road a fair chance. Contact **Hans Edler**, Tel: (+46) 8.647 5104; fax:(+46) 8.993 939.

### MEGABASS

Esoteria - Music Factory (UK)

PRODUCER: Darren Ash/Martin Smith
This 12" dance single is a real time saver. Instead of listening to a longplay compilation album, you can hear lots of top dance classics cleverly sampled in only 6.32 minutes. These young producers are much in demand as professional mixers for such London-based radio stations as Capital, Kiss FM and BBC Radio 1. Tel: (+44) 81.960 2739; fax; 81.960 7937.

### PICNIC

Mojo Bone - Spectre (Denmark) PRODUCER: Picnic

This pure musical madness from Denmark is reminiscent of the "no wave" movement which ruled The Big Apple by the end of the '70s, highlighted on the classic Brian Eno produced No New York compilation. Like their predecessors, this Århus-based six-piece band see no musical boundaries. They're jazzy and funky as well as poppy or avant garde. Call them what you want, but they're musically very innovating. Tel: (+45) 8619 1412; fax: 8676 0566.

### OZZY OSBOURNE

No More Tears - Epic

PRODUCER: Duane Baron/John Purdell

Once again the madman of heavy metal delivers the goods we've come to know over the last decade. His ninth effort is dominated by heavy midtempo stompers like Mr. Tinkertrain and Desire, with some tasteful ballads like Mama, I'm Coming Home and Road To Nowhere thrown in for variety. The quality of the music is comparable to the first two Ozzy albums. Young guitarist Zakk Wylde excels to the extent that any shades of Randy Rhoads are quickly dispersed.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, AC, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative) and M (Metal). Records mentioned in New Talent are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

HIS NAME SAYS IT ALL THE POWER OF HIS RHYTHM IS STORMING THE WORLDWIDE CHARTS. HIS DEBUT ALBUM INCLUDES THE US DANCE SMASH THIS BEAT IS HOT AND THE NEW SENSATION "GIVE ME THE MUSIC" OF RAP B.G.THE PRINCE DANCE 🕏 POOL

# Dancing All Over The Airwaves

PRINCE/Gett Off



ollowing rollouts in European Hit Radio and Jazz Radio, Music & Media is proud to launch its third formatted airplay chart, the European Dance Radio (EDR) Top 25, a bi-weekly ranking based on airplay reports from leading European dance stations.

Just like EHR--launched in December 1990--EDR is a reflection of the growing trend towards radio formatting. After EHR, perhaps the most viable radio format in Europe is dance. Although programmers differ widely in their views of what dance constitutes, the wide range of possible styles is at the same time a sign of its strength.

Nowhere else in pop music does the current cross-fertilisation of styles yield such commercial results as in dance. Although radio does not yet play a trendsetting role in the launch of new dance styles and records, the European Dance Radio Top 25 shows the broad musical spectrum that is being played on dance stations across Europe.

Dance programming criteria in Europe are not rigid or formulaic. The range extends from **Prince**'s hectic funk workout *Gett Off*—not the easiest track to programme--and **De La Soul**'s playful hip hop track *A Roller Skating Jam* to **Crystal Waters**'s pop-house *Makin' Happy* or **Incognito**'s soulful *Crazy For You*.

Comparing the EDR list to this week's EHR, a great number of acts overlap, including Prince, De La Soul, Marky Mark & The Funky Bunch, Crystal Waters, Incognito and PM Dawn. Again, this shows the commercial impact and mainstream crossover potential of the genre

Also in the Coca-Cola Eurochart Hot 100 Singles of the first six months of this year, dance has played a dominant role. No less than 63 different singles have reached the top 50, of which 19 have notched positions in the top 10. Ranked by peak position and weeks in the top 10, Enigma is leading the list with the ambient, Gregorian house style of Sadeness, which took the top position for nine consecutive weeks. The German production is followed by Seal's techno-pop debut single, Crazy. Third in the list is Vanilla Ice's Ice Ice Baby, which topped the Eurochart for just one week and stayed in the top 10 for nine weeks.

### **Hot Dance Sales**

(January-June 1991)

Artis	t/Title (label) peak position/weeks in t	top 16
1.	Enigma/Sadeness (Virgin)	1/14
2.	Seal/Crazy (ZTT/WEA)	1/12
3.	Vanilla Ice/Ice Ice Baby (SBK)	1/9
4.	C&C Music Factory/Gonna Make You Sweat (Columbia)	2/12
5.	KLF/3 A.M. Eternal (KLF Communications)	2/12
6.	KLF/Last Train To Trancentral (KLF Communications)	3/6
7.	Snap/Mary Had A Little Boy (Logic/Ariola)	4/6
8.	Enigma/Mea Culpa (Virgin)	5/3
9.	M.C. Hammer/Pray (Capitol)	5/3
10.	Crystal Waters/Gypsy Woman (A&M)	6/4

### **European Dance Radio**

		1 1111111	(I disley I dik)
	2	SALT-N-PEPA/Let's Talk About Sex	(ffrr)
	3	<b>DE LA SOUL</b> /A Roller Skating Jam Called	(Tommy Boy)
	4	MARKY MARK & THE FUNKY BUNCH/Good Vibrations	(Interscope)
	<b>4 5</b>	CRYSTAL WATERS/Makin' Happy	(M&A)
	6	DJ JAZZY JEFF & THE FRESH PRINCE/Summertime	(Jive)
	7	INCOGNITO/Crazy For You	(Talkin' Loud)
	8	LINDY LAYTON/Without You (One And One)	(Arista)
	9	INCOGNITO FEAT. JOCELYN BROWN/Always There	(Talkin' Loud)
8	10	JAMESTOWN FEAT. JOCELYN BROWN/She Got Soul	(A&M)
	11	KENNY THOMAS/Best Of You	(Cooltempo)
	12	HEAVY D & THE BOYZ/Is It Good To You	(MCA)
	13	PM DAWN/Set Adrift On Memory Bliss	(Gee Street)
	14	DRIZA-BONE/Real Love	(4th & B'way)
	15	PAULA ABDUL/The Promise Of A New Day	(Virgin America)
	16	MARIAH CAREY/Emotions	(Columbia)
	17	SABRINA JOHNSTON/Peace	(East West)
	18	COLOR ME BADD/All 4 Love	(Giant)
	19	SHABBA RANKS FEAT. MAXI PRIEST/Housecall	(Epic)
	20	SHAMEN/Move Any Mountain	(One Little Indian)
	21	BRAND NEW HEAVIES FEAT. N'DEA DAVENPORT/Never Sto	p (Acid Jazz)
	22	PRINCE/Cream	(Paisley Park)
	23	J.T. TAYLOR/Long Hot Summer Night	(MCA)
	24	LISA LISA & CULT JAM/Let The Beat Hit 'Em	(Columbia)
	25	ERASURE/Love To Hate You	(Mute)
			, ,

### **CHARTBOUND RECORDS**

SIMPLY RED/Something Got Me Started	-(East West)	PJB
DES'REE/Feel So High	(Dusted Sound) *	JIN
UTAH SAINTS/What Can You Do For Me	(ffrr)	CO
TECHNOTRONIC FEAT. REGGIE/Work	(ARS)	CA
BOMB THE BASS/Winter In July	(Rhythm King/Epic)	ON

PJB FEAT HANNAH & HER SISTERS/Bridge Over Troubled Water (Dance Pool)

JIMMY SOMERVILLE/Run From Love (London)

COLA BOY/7 Ways To Love (Arista)

CATHY DENNIS/Too Many Walls (Polydor)

OMAR/There's Nothing Like This (Talkin' Loud)

(Paisley Park)

European Dance Rodio (EDR) is based on a weighted-scoring system and is compiled on the basis of playlists from European stations playing dance music fultime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure.

The following stations have participated: Hit FM/Stockholm; Hit Radio N-1/Nuremberg: Horizon Radio & Galaxy Radio/Milton Keynes-Bristol; KISS FM/London; Maxximum FM/Paris; Power FM/Amsterdam; Radio 2-Day/Munich; Radio Club FM/Gothenburg; Radio HSR/Copenhagen; Radio Stockholm/Stockholm; Radio Venaria/Turin; Radio Voltage/Paris; and Sunset 102/Manchester. Thanks also for the participation of Impulse Promotion in Italy and Disco Dance magazine in Holland.

# **Towards A Definition**

sk a radio programmer to explain what "dance music" is and you get often get a stunned silence. Here, some of the contributing stations to M&M's dance chart give their definitions of what dance music means to them,

As Lindsay Wesker, head of music at Kiss FM/London says, "There has never been a vaguer term in the history of pop music. Everybody dances to something."

And its true. Heavy metal fans will "headbang" to hard rock bands, jazzboppers will bop to Jazz, and what Scottish wedding would be complete without an eightsome reel? But "dance" in terms of a radio format, means something quite different.

"A whole new audience has started to dance to rock bands such as **Stone Roses** or **Happy Mondays**," says Wesker. "But it isn't our definition of dance music." **Duncan Smith**, programme co-ordinator at **Sunset 102/Manchester agrees**. "It's more of a feeling than anything," he says. "You can't really tie it down. There certainly is a difference between pop dance and soul dance, which is what we

play."

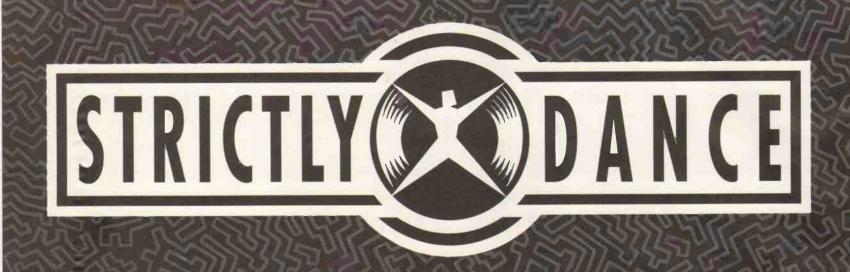
Merritt Crawford, programme controller at Choice FM/South London has found that dance has a different meaning in the UK from his native US. "My own definition of dance is 'anything you can get up and shake your butt to', but over here dance tends to mean a lot of house/rave type music." At Maxximum FM/France, programme director Michael Bourgeois says there are two dance tendancies. "There is a pure, hard-core tendance and a more popular. commercial style - a mixture of house and



pop. Personally I think there is much to much commercial dance around at the moment. It works because it mixes all cultures - pop, rock and house - but it means each style looses its separate identity."

Olivier Allardet, programme director at Radio Voltage/Paris also believes two types of dance are current-

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Lindsay Wesker

ly dominant. "There is US, and there is European, particularly Italian. I see house music developing with a more Latin style, even with a little gospel thrown in."

Radio Kiss Kiss programme director Gianni Simioli refuses to get too sophisticated about the current dance boom on national territory. He describes dance music quite simply as "the most exciting and vital music of the past decade and the next one". While rock music is not dead, it is sleeping.

### **Top FM Dance Chart**

PM Dawn, Set Adrift On Memory Bliss
Heavy D & The Boys, Now That We've Found Love
Rhythm Syndicate. Passion
Driza-Bone, Real Love
Cathy Dennis, Touch Me
Frankie Knuckles, The Whistle Song
Lonnie Gordon, Gonna Catch You
KGM, More Than A Woman
Level 42, Guaranteed
Cola Boy, Seven Ways To Love

In Sweden, Gelen Engstrom, marketing director for Hit FM/Stockholm, describes dance music as being "everything from MC Hammer to Technotronic" and that it appeals mainly, although not exclusively to an 11-20 age



Michel Brunell

group.

Wesker says that what is usually meant by dance is black/soul music. "On Kiss we play music rooted in traditional dance music, such as soul, funk, rap and reggae, as well as the new incarnations like house. The music is rooted in the labels and artists of the 60s: James Brown, Motown, Stax and Atlantic, and the modern day equivalent of those artists."

Dario Usuelli, head of music at Radio Deejay/Italy says that as far as his station is concerned there are two types of dance music. "There is some dance which is radio friendly and some which is reserved for discotheques. The type that functions on air leans towards pop and is based on songs. Now That We've Found Love is a good example. That song, however, would not be well received in discos. Crystal Waters and De La Soul are also acts that produce dance which is perfect for radio."

Dance stations differ as to what sort of dance music they play. At Belgian network **Top FM**, network co-ordinator **Michel Brunelli** defines dance for daytime programming as "anything with a good solid beat." The station has it's own dance chart and keeps remixes, album tracks and

### **Deejay Parade**

Crystal Waters, Makin' Happy
FPI Project. Let's Go
Double Dee. Don't You Feel
Zappala'. We Gotta Do It
Free Fall, Feel Surreal
PM Dawn, Set Adrift On Memory Bliss
Yolanda. Living For The Nite
De La Soul, A Roller Skating Jam
DJ Herbie, I Like It
Utah Saints, What Can You Do For Me

imports for broadcast after 20.00. "Real disco material, like 12"s, is not really suitable for broadcast."

"It is not a matter of age, but of mind," says Simioli. "You have to be young at heart and open minded to enjoy it. And you have to like to dance." Core artists at Radio Kiss Kiss include 808 State, Incognito, Black Box, The Shamen, KLF, Dee-Lite, De La Soul and C&C Music Factory.

At Sunset 102 Duncan Smith aims for an older audience during the day. "That means we play a lot of good classic soul oldies and current records that have a soul undercurrent rather than just 'rave' music," he says. "However evenings are more of a free-for-all."

Choice's Crawford is in a similar position." If we are going to play a dance tune it will have to have a soulful vein," he says. "It also has to have feeling and good lyrics. We're not really into bleeps and hard core techno sounds."

At Horizon Radio/Milton Keynes, head of music Clive Dickens says the station relys heavily on dance-influenced pop. "But we are aiming for a mass audience out of commercial considerations, so our output and playlist has to have that objective. We can't be a minority station and there are some dance hits, such as *Charly* by **Prodigy** that we won't play during the day. A record which fulfills our requirements needs to have not only a dance beat, but also a tune and a melody."

Usuelli does not believe there is a need for new trends in dance. "Rap is rap and will never change. Maybe techohouse or housebeat will develop but there also seems to be a return to old hits of the 1960s and 1970s via cover versions which are updated with current dance rhythms."

But Engstrom sees a change in the type of dance music being released, and forecasts a shift in his station's proportion of straight dance to EHR ratio. "The sort of dance music today is fading, and being replaced by more EHR sounds," he says. "We as a station are beginning to move more towards EHR."

"In the future I see a much harder 'hard core' style taking over," says Bourgeois. "We've already seen it in the north of France and in Belgium, and it's increasingly prominent in the UK and Italy, where, in the past, a little melody has been appreciated."

Simioli hopes that dance music will not develop in the future, but remain as it is today - "vivid, great and successful". He says he also likes to witness, what he describes as "intellectual critics" getting nervous and confused about

dance music and its various sub-cultures.

"I think what really defines a good dance record is whether it can fill a dance floor," says Allardet. "Dance hits are made in the clubs and discos, so whatever makes peo-

### Radio Kiss Kiss 16 Dance

Johanna's, Freak It Cola Boy, Seven Ways To Love Double Dee, Don't You Feel FPI Project, Let's Go De La Soul, A Roller Skating Jam Crystal Waters, Makin' Happy Matt Bianco, Macumba Zappala', We Gotta Do It Timbal, Loca Unity. Unity Dannii Minogue, Jump To The Beat Afrika Bambaataa, Soca Fever D.I Herbie. I Like It Rozalla, Everybody Free C&C Music Factory. Things That Make You Go Joy Salinas, Rockin' Romance

ple dance, is a good dance record." "Dance music is every-body's show," says Simioli. "There is no stage and no public. Everybody is a star thanks to the dance floor."

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# Radio Edits And Rave Reviews

Week by week dance is increasing its impact on the charts. As club DJs become more influential and dance floors become the testing ground for new records, what role does radio play in the marketing process?

efore the doors to Dutch Top 40 open up, a record has to chart first in the Nationale Tipparade, a list containing 30 new singles and based on radio airplay and sales. Although dance records don't get many airings on national radio, they do enter the charts because listings in the official Disco Dance Top 40 are taken into account as well.

Says Jive promo manager Florent Luycks, "The dance charts reflect what records are played in the clubs. In the past inclusion on Radio 3 playlists meant you would be in the Tipparade. Most retailers' stock is based completely on the Tipparade, apart from the trendsetting shops, but there are not that many of those. I'm glad that club play is considered as important as radio airplay."

There are only two specialised dance shows on Dutch radio, both in the evening schedule: TROS' "Dancetrax" and the VPRO's "Krapuul De Lux", which concentrates on underground material. Some local stations like AFM/Amsterdam, Razor/Rotterdam and Radio Midstad/Utrecht also programme dance.

Luycks, as a club DJ himself, believes club play is far more interesting. "The problem with radio in Holland is that they think that dance is a passing trend," he says. "The same thing happened in the record industry, but now all the major companies have woken up. Everybody is into dance now. Radio cannot wait any longer."



Jive has currently been very successful with hip hop acts, such as DJ Jazzy Jeff & The Fresh Prince and A Tribe Called Quest, who will release their new album *The Low End Theory* the end of September.

"Predictions mean nothing in the world of dance," says Luycks. "This year everybody anticipated a breakthrough for our act Hi-Five and the swing beat genre in general. As far as the US was concerned, they were right, but in Europe

we are still waiting. In mainland Europe house rules and in the UK it is new soul with acts like **Omar** and **Incognito**. At the moment we are following the European trend with hardcore techno 12" records by **Bitmax** (*Technohouse*) and **RTFR** (*Extrasyn*)."

Current techno trendsetters include PIAS act T99, and ARS signing Quadrophonia. PIAS Holland promo manager Corné Bos says that no-one would have expected these records to chart a year ago. "If you ask me the charts are upside down these days. Look at R.E.M. and Living Colour; two years ago they were regarded as underground, now they're mainstream."

Bos himself plays in the Amsterdam-based band Eton Crop, who switched from guitar orientated (punk) rock to dance long before it became so popular. "As a promotor for a record company, you always have to explain to radio people what is played in the clubs," he says. "They don't have to be afraid, most dance records have a radio edit.

"Personally I think there's no need to play club records much on the radio. Radio is important for name checks so that people know what they've heard in the clubs. In the future the genre will expand, so radio should be prepared.

"The problem with dance at the moment is that most companies try to market their acts in the archetypal rock & roll way, which is stupid. Of course it's hard to market club DJs, the men behind these projects. Most of the acts are not visual - their faces are not shown on sleeves and on TV but labels will have to develop new strategies. It will be very interesting to see how our bands with dance appeal, such as Front 242 and Meat Beat Manifesto, develop within this spectrum."

Belgian label Antler-Subway has a long tradition in breaking dance records. It operates five dance outlets, Mental Radio, Trancemission, Beatbox, Danceopera and Complete Kaos. Nikkie van Lierop started the Mental Radio label earlier this year and after Phantasia's Innerlight, the new single for the act will be Violet Skies.

The Trancemission label boasts the Serious Beats Vol. 1 compilation that sold over 30.000 copies in the Benelux. Main artists on the label include MNO (single God Of Abraham, released by A&M in the UK) and Digital Orgasm (Running Out Of Time).

### France Goes Techno

In France a dance record will make or break depending on its inclusion in the two official charts, Media Control and Discothèque Control/Top Dance. The moment a record is top 15 in one of those lists, the major radio stations step in and the record crosses over.

But France does have the benefit of Maxximum FM, a 24 hour dance station. Flarenasch marketing manager Daniel Goldschmidt says Maxximum is like a "big discotheque".

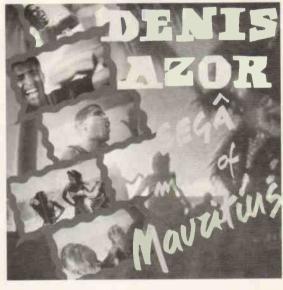
Flarenasch can boast a no. 1 hit record in the singles chart with *La Zoubida* by **Lagaf**, a strange "Arabic" adaption of a traditional folk song. Flarenasch has also released a cover version of **Crystal Waters**' *Gypsy Woman* by **Talya Jones** which reached higher (no. 2) in the dance charts than the original (no. 17).

Adds Goldschmidt, "At the moment we're working on techno, which is new for France. We're trying to break **Pleasure Game**'s *Le Dormeur* now. Also, we're preparing a compilation, *Techno Party*, which will be released in September."

### **German Chart Changes**

The recent changes in the method of compiling the official German Top 100 singles chart have caused a lot of protests especially from independent dance labels and producers

Airplay is now weighted incrementally for the no. 51-100 slots. The first 50 slots are compiled strictly on sales, while no. 51 is calculated with 75% sales and 25% airplay. The amount of airplay weighting increases by 1% per slot. So, no. 100 is determined 25% by sales and 75% by airplay.



Logic Records international marketing manager Marcus Loefel is not happy with the new method. "Apart from the UK, radio in central Europe is not helping in breaking dance acts at all. In our territory the situation is terrible. Look at the German charts, the 'schlager' genre is coming back! With this new system, our biggest act this year, Dr. Alban would never have charted in the initial phase, because *Hello Afrika* only got 25 plays on German radio! Finally it went to no. 1, and it sold 250.000 copies here.

"In a way we at Logic are lucky with commercial acts like Dr. Alban and Snap, who enter the charts anyway on a strong sales base. We follow the commercial direction, so for us it is not such a big problem. But what will happen to the pure dance labels, the ones specialised in hardcore techno?

"On the other hand labels have to work harder now on special radio edits. For Snap and Dr. Alban we never did that, simply because in the old system we didn't need radio. I guess that the techno movement will be massive, but it will have to be softened in a more commercial way. For me it is the most danceable thing in years."

Major companies are also annoyed about the new chart methodology. Comments Warner Music Germany marketing manager Jörg Böhm, "Radio only plays a very lim-



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### DISCOTHÈQUECONTROL

"The French Major Dance Chart"

### **AUGUST 1991**

- 2 TALYA JONES "Gypsy Woman"
- 8 INFOBEAT 'We Got The Funk"
- 11 LAGAF 'La Zoubida' (N° 1 TOP 50)
- 43 SSR "To Be House" (Just released)
- 45 ANTICO 'We Need Freedom' (Just released)

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### DANCE

ited role in promoting dance singles. Airplay is generally almost impossible on public stations, even for chart singles, and it is getting more and more difficult on the private stations as well. Due to the growing importance of airplay figures for the German singles chart system, it is very difficult to chart with dance tracks, especially with new names. Radio cannot break a new dance act. Therefore it is necessary to create an effective and fast working club promotion system."

Recently Warner Music Germany enjoyed a no. I hit with Bacardi Feeling (Summer Dreamin') by Kate Yanai, originally produced for a German Bacardi rum TV ad spot. Warner Music Germany obtained the rights and signed Yanai exclusively after an sharp eared dance specialist from WEA heard various bootleg versions of it in clubs.

One of WEA's priority acts is Splash, tipped to make the crossover to radio. More local dance acts on the label include Groove Factory, MDC X-Static and Helmut & Hannelore. Böhm believes that the future of dance lies in techno. "Techno will become even more influential in the clubs," he says, "but it will only have commercial potential with crossover productions."

In an effort to increase radio play Sony Music Germany set up Dance Pool, a specialist dance label. If radio doesn't play the songs, Dance Pool delivers special radio edits.

Explains Dance Pool A&R international manager Evelyn Unka, "This new chart system is killing dance. If they won't change the chart system, then we want an official dance chart, based on sales. In the meanwhile we do what we can with 7" radio edits. If radio won't change its attitude, then we have to change our style. But even that doesn't help all the time. It didn't work for instance with the second single Wave Of The Future by Quadrophonia. It has only got four plays on German radio! We had a lot of success though with C&C Music Factory's Things That Make You Go Hmmm, but that's because radio people tend to follow and imitate the UK and US charts.

"I'm aware that certain repertoire will be never heard on radio, even when you change it completely. You can never have an accessible **Public Enemy** single. Radio wouldn't touch it anyway.

"Of our own German signings, BG The Prince Of Rap will probably stand a good chance on radio. We think we've delivered the right edit for broadcast". BG The Prince Of Rap is a top priority for Dance Pool this autumn and has already topped the Billboard Hot Dance Music with the single *This Beat Is Hot*. The debut album, *The* 



Power Of The Rhythm, is out now in the GAS territories.

According to Unka pop/dance crossover will be the next big thing. "Rap will stay for quite a while. Dance itself will basically be driven into the pop direction and finally it will become pop music. Our A&R policy is aimed at that style. We have high hopes for a new female vocalist on our label, called Paris Red. Her single Good Friends

already received 30 airplays in the second week of release."

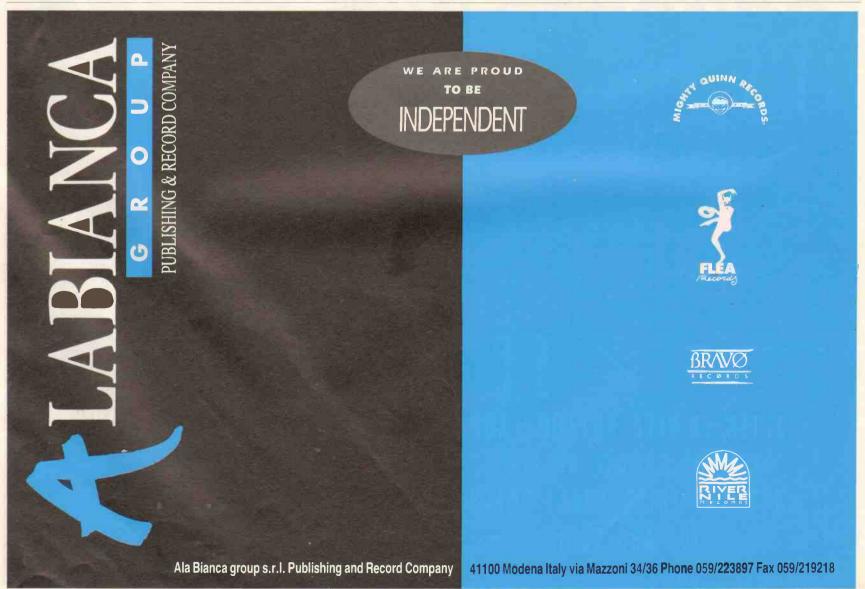
Apart from the new charts system and the conservative radio attitude towards dance product, **Streetheat** president **John Taylor** recognises another major problem in Germany. "Thanks to the numerous dance compilations, there's a great decline in 12" record sales. The kids would rather buy compilation albums than 12" inch records. Specialist dance labels should stop giving all their stuff away to compilations. We've got a real club cover version of that "Bacardi" song but we don't want it to appear on a compilation yet. We may allow it as soon as the record is dying. To make things even worse, **Arcade**, the biggest compilations company, have just opened a German affiliate in Düsseldorf."

But despite this, in October Streetheat will release a unique project, a 10-CD box set, containing original 12" mixes of classic dance tracks, ranging from Jimmy "Bo" Horne, KC & The Sunshine Band and Jocelyn Brown. "Real" new releases will be albums by Double Jam (idem) and E-Mello (Situation).

### Trends In The UK

The UK charts continue to set the trends for the rest of Europe. Polydor international marketing manager Alastair Farquhar is very much aware of that. "The standard way of marketing is still via radio of course, but don't underestimate the club profile a lot of records have built up. People are still going out and raving! The UK market is large and developed enough to bypass daytime radio. Even a techno rave record can chart in week one. Dance is very powerful over here. Unfortunately there's not such a level yet internationally, but Europe is certainly responding, especially Holland, Germany, Sweden and France.

"Under the umbrella of dance there are a lot of different scenes. Currently, the techno records are the biggest. This style is the punk of the dance floor. Also, latin records are still very popular. At the moment a lot of clever hip hop with pop appeal records are made, very suitable for radio



airplay. Some of them are just pop records with a vague dance beat."

On the pop end of the Polydor roster Kathy Dennis and Zoe are prime examples with Just Another Dream (off the album More To This) and Sunshine On A Rainy Day. On the pure dance side there are hip hop acts Rebel MC with the album Black Meaning Good on the Desire label, and Nikki Nicole with the single Sexy on the Love label.

Umbrella label Di-Mix co-ordinates the activities of 11 different labels with Human Resources's single *Dominator* as a current UK hit. Says label manager Ricardo Martin, "That's quite exciting. No body would have expected that such a hard sounding record would have charted, but it has. I guess T99 paved the way.

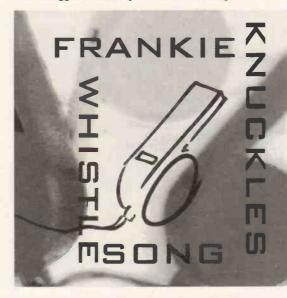
"National radio is still very backward. It doesn't play dance records, unless they have charted. Radio 1 programmers and DJs keep it all very safe. They have to wise up a bit, otherwise it will be embarrassing for them. All the DJs are over 40 - they should be replaced by younger DJs, who are more daring. Recently when Radio 1 DJ Simon Bates was on a holiday, both Phil Collins and the Pet Shop Boys took over his breakfast show for one week. The latter played real heavy dance stuff, and they got great reactions from the listeners. Maybe we should give Bates a round of applause for giving them this opportunity."

Circa/Ten, part of the Virgin group represent the "acceptable face of dance". Comments Circa MD Ray Cooper, "For us dance is a broad concept. Frankie Knuckles, who had a big UK hit with *The Whistle Song*, is a 'specific' dance act. But in a way even Lenny Kravitz is dance. He's not only loved by mums and dads, but he also has 'club approval'. In between we have acts like Temper Temper, Definition Of Sound and Massive. System 7, Fluke and Ronin are more bands with dance roots, while Lavine Hudson adds gospel to dance.

"The UK stations only support dance which is based on songs. Outside the specialised hours, Radio 1 and Capital can't fit in the rave stuff. They tend to play the more soulful material like PM Dawn, and Soul II Soul. They see the

techno wave as heavy metal. In a way, they're right. Like metal, dance is a different market space and the fan base is enormous too.

"Daytime radio has a different kind of audience, consisting of younger and the older people whereas the target group in dance is 15-25 years old. These people listen in the evening. A specialised dance station like **Kiss FM** has a much bigger listenership towards the evening.



"Massive Attack was supported by all radio stations, because their appeal is very broad. They reach the intellectual arty audience as well as the school kids who just like the good melodies and grooves. Radio 1 was very quick to pick them up, and so were the key TV shows. They didn't even have a huge club following.

"We do very little in the way of one-off things. Our policy is to go for long term careers. Dance will always be significant, but apart from **Soul II Soul** and **Neneh Cherry** it

will not produce careers. Those artist really emerged from the clubs, and they are big stars now."

### **Italian Soul**

Like the UK, Italy also set on a more soulful course. Club DJs are teaming up with singers to provide a good melody over a dance beat. By returning to 1970s-styled soul, dance is becoming more radio friendly. The Energy Production label is a real trendsetter in this with acts like MCJ featuring Sima, Albertino featuring David Syon and last but not least Stefano Secchi & Orlando Johnson.

Says Energy MD Alvaro Ugolini, "Radio is still very important in breaking new acts, especially if they feature such good singers. The instrumental B-sides will suit the clubs better. For ambient house music there are at least 20 underground programmes on the various networks here."

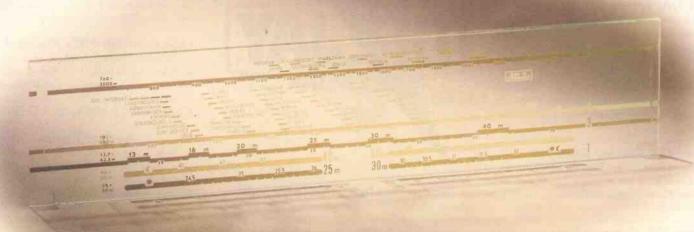
According to Ala Bianca president Tony Verona the strong competition in the dance field causes problems. "They produce so much new material it's almost impossible to promote it all. Every month we release about seven titles but we're only able to promote two or three of them. If the reaction from the clubs and radio are good, we start the rest of the promotion, including TV and press. From the moment that we do this we consider releases outside Italy.

"The stronger our connections with radio are, the better the results. Our biggest success so far this year has been Denis Azor's single Ala Li Là (Segâ), which was a hit in the Benelux. In France it is still is a hit, while we're waiting for chart entries in the GAS territories."

Verona thinks melody is the key to chart success in dance. "The evolution of dance over the last two years has given the genre more melody and rhythm. Dance is very important worldwide. Look at the charts in any country. Many independent labels are charting now because it is a fast product. Dance has opened the doors to the charts for the indies." - Robbert Tilli

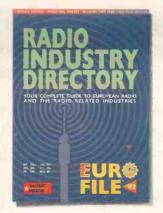


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STAY IN TUNE WITH FUROP

# Dance DJs' Tips For The Top

### **Horizon Radio, Clive Dickens**

Dickens lists three acts he considers longtime prospects - Talkin Loud's Young Disciples, ("a definite future"), Gee Street's PM Dawn, whom he describes as "fantastic;" and Arista project Mood Swing, "A very interesting and promising studio group."

Kiss FM, Lindsay Wesker

Kiss FM/London head of music Lindsay Wesker lists five acts he thinks will go distance and be consistent trendsetters, as well as reliable album movers: PM Dawn, Nomad, Brand New Heavies, Kenny Thomas and Young Disciples.

Hit FM, Johan Bring

Bring likes to ensure room for European acts such as French singer Mylene Farmer, in support of the idea of a pan-European identity. He also names two Swedish acts who's material he thinks gets better with each release: Army of Lovers, and the studio group Clubland from B Tech, represented by their most recent single Hold On Tighter To Love." He believes personality plays a crucial role in the programming of dance, where so many bands are studio products.

Voltage FM's Olivier Allardet

Allardet is tipping Lisa Lisa & Cult Jam and their current single on Columbia Let The Beat Hit 'Em, as well as Rhythm Syndicate. Phonogram's Kova Rea is his pick for a French act to watch.

Choice FM, George Kay

Kay agrees with his Italian colleague regarding dance's return to a more melodic, live orientation. " What we play

is essentially uptempo soul," he explains. "Danceable, yes, but soulful and melodic." Artists to follow? Driza-Bone, who's first single, *Real Love*, hit big; Lindy Layton ("great production"); and Wop Bop, who's singer, Mary Ann Morgan, with her terrific vocal range, distinguishes them from so many other bands. Also recommended is new act Everis, with his song Summertime.



Radio DeeJay's Paolo Peroni

Peroni predicts the rise in popularity of a more 'live' dance sound, and the decline, at least temporarily, of techno. He tips artists like Sue Chaloner, Lil Louis & The World, and De La Soul. Among Italian acts to watch he mentions Albertino, Zappala, and the very popular Dou-

**ble Dee. Jovanotti** is another performer that consistently produces hits.

### Power RV1's Paolo Lauri

Lauri points to Prince as an artist who always manages to produce something interesting and innovative. He mentions Sounds Of Blackness and Cola Boy as two other acts to remember. Arnold Jarvis also came to mind. Among national artists Zappala was a logical choice.

### Radio Nürnberg 1's Barry Klauss

Klauss tips hit-makers C&C Music Factory, Seal, and the Bingo Boys. Also picked: German dance favorites Snap, and BG The Prince Of Rap (currently relaxing after hitting number 1 on the *Billboard* charts in August).

### Maxximum FM's Michael Bourgeois

Bourgeois selects a trio of acts from the current list, headed by **Prince**, whose latest foray, released in **five** formats, looks to become a smash. *Something Got Me Started*, the new single from **Simply Red**, is a Maxximum exclusive. He also predicts a great future for **Robbie Nevil**.

### Sunset Radio, Sami B

Sami B says that whereas many dance bands come and go, some dance labels manage to survive and prosper. He named four which seemed destined for dance greatness: XL, Network, Omen, and Shut Up & Dance. Among acts signed to labels he sees big potential for soul artist Keith Washington, singer Marva Hicks, and dance band Chapter & Verse. Among the indies he tipped Zero Zero, Hibrid, and the Ragga Twins. "Things seem to be coming full circle," he says. "There seems to be a resurgence of garage music in the making."

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### LA FRANCE AVANCE!!

A Music & Media special on France in issue 43!

### Contents:

- A SONG FOR EUROPE
   An overview of French acts preparing to make it big outside their home territory.
- THE GREAT FM AIRPLAY DEBATE
   Should radio play more local product or not? The battle between the French record industry and the FM stations continues.
- MUSIC TV OR NO MUSIC TV?
   Both MTV and MCM Euromusique are struggling with the French media authorities to convince them of the need for a French music channel.

ADVERTISING DEADLINE: October 1, 1991 PUBLICATION DATE: October 26, 1991

Contact: AMSTERDAM, Tel: (+31) 20.669 1961, Erika Price



### **SPOTLIGHT**



### Texas

Scottish band Texas, which sound like an American West coast country rock band, was one of the sensations of the year in 1989. Their debut album "Southside" sold over two million copies worldwide. This week Mercury releases their long awaited follow-up album, "Mothers Heaven."

### by Robbert Tilli

The success of Glasgow-based band Texas was rather unexpected. Definitely not run of the mill, top 40 stuff, in no time they became a top act. On their first album Ali McErlaine's slide guitar dominated the sound, paying homage to grand master of the bottle neck Ry Cooder's Paris, Texas. Then there were the beautiful pop melodies by bassist Johnny McElhone (ex-Altered Images, Hipsway and Love And Money), and on top, the mouthwatering country-styled vocals of Sharleen Spiteri, very much reminiscent of Maria McGee, backing vocalist on the new album Mothers Heaven.

On their second outing, Texas have added more colours to their musical palette. The first single, Alone With You—already a powerplay at Dutch public broadcaster AVRO, and a new entry in "Chartbound" this week—is decorated with an indie dance rhythm pattern, while best cut, Alone With You, is a fine gospelframed tune with a powerful harmonica. It kicks off like a ballad, but it builds into epic proportions. That track has been selected as the first single for France.

Comments **Phonogram** international marketing manager **Sian Thomas**, "Their music contains blues, rock and dance elements. In a way, they're more sophisticated than before, or grown up if you like—the average age in the band now is about 22. I guess, it's the kind of sophistication you obtain by travelling around the world as they've done."

According to the band's manager Jerry McElhone, the album was put together more or less during jam sessions. "The first record was for Sharleen and Ali their first time in a recording studio. They are much more confident now. I think this is a far more spontaneous album than their debut." McElhone is the brother of band member John. That doesn't make his job more difficult, he says, because, "Blood is thicker than water. We're very close."

On Mothers Heaven, the band—with new drummer Richard Hynd replacing Stuart Kerr—have continued their collaboration with Tim Palmer (Tin Machine).

The recording sessions took place at Park Lane Studios in their hometown. An extensive promo tour started mid-July in Ireland, and culminated on August 22, when they launched the album at a gig in Glasgow; it will end around Christmas.

The promo tour de force will be tiresome, but necessary as well, says McElhone. "For the first record, they had to tour extensively, because they had to introduce themselves. We're doing this promo tour because the new album is being simultaneously released across Europe. They are a household name now, which means they have to go everywhere. The problem with a lot of UK bands is that they only sell records at home, but Texas want to sell worldwide. Travelling is the hardest part, but it's not as heavy as a concert tour."

During the European part of that promo trip there will be a heavy emphasis on the French market, the most receptive for Texas so far, with more than a half a million copies of their debut album sold. Says Thomas, "Scottish bands happen to be very popular in France. I don't know what it is, but there must be a link somewhere; maybe it's the Gaelic aspect."

The band have just finished a regional French promo tour, which is unique for a UK band. At the beginning of this month, they were televised by Dutch Veronica for the "Countdown" programme, to be broadcast at a later date. Other countries they will visit in September include Germany and Spain, where the album will be launched on the SER network. October will bring them to Italy, Belgium, Austria and again, France; November, to the US, Australia and New Zealand; and a return to Europe in December. Next year, they will be on a world concert tour until the summer.

The marketing approach is expected to be as varied as the different territories. In Germany, the album will be advertised in the cinemas, while in France and Spain, there will be radio advertising. Depending on airplay results, TV and radio ad spots will be considered for the other countries. MTV Europe will run ad spots from mid-October onwards. Also, Phonogram has serviced an electronic press kit (EPK) to all territories

### HEAVY D AND THE BOYZ 'NOW THAT WE FOUND LOVE' TOP 10 IN **BELGIUM NORWAY** DENMARK **SPAIN GERMANY SWEDEN** HOLLAND **SWITZERLAND IRELAND** HEAVY ROTATION MTV **HEAVY D** SAYS **'THANK YOU AND** HAVE A PEACEFUL JOURNEY' MCA

Station reports include all new additions to the playlist, indicated by the abbrevia-tion "AD." Reports from certain stations will also include a "Power Play" (PP), a track which recieves special emp-hasis for the week, as well as featured new CD's and LP's indicated by the designation "AL." All playlists must be recieved by Tuesday at 1

### UNITED KINGDOM

BBC RADIO 1/Londor Paul Robinson - Prog Dir A List:

AD Belinda Carlisle Live Your Life R.E.M.- One I Love

AD Bros- Tr

Bros-Try
Cathy Dennis-Too Many Walls
Chesney Hawkes-Secrets
Gloria Estefan-Live For Loving
Kenny Thomas-Best Of Yau
River City People-Special
Robbie Craig-Bad Attitude
Rozalla-Everybody's Free

CAPITAL FM/London Richard Park - Prog Cont

AD BEF-I Don't Knaw Belinda Carlisle Live Your Life Brothers In Rhythm- Such A Good Chesney Hawkes- Secrets Dire Straits- Heavy Fuel Erasure- Love To Hate You Incognito- Crazy For You Incognite-Crazy For You Lenny Kravitz-Stand By My-Marc Almond-Jacky Nomad-Something Special PJB-Bridge Over Troubled River City People-Special Simply Red-Something St. Ethenne-Only Love Con Tom Petty- Into The Great Voice Of The Beehive | Think

Brand New Heavies Never Stop Thompson Twins Came Inside

METRO RADIO GROUP/Newcastle Liz Elliott · Music Organise

AD BEF- | Don't Know Beverley Craven-Woman To Cathy Dennis-Too Many Walls Fish-Internal Exile Jesus Loves You-After The Love Kenny Thomas-Best Of You Marc Almond-Jacky Marillion- Dry Land Nomad-Something Special Oleta Adams-Don't Let The Sun Scorpions- Wind Of Change Shakespear's Sister-Goodbye Urban Soul- Alright
Whitney Houston- I Belong To You
Young Disciples- Get Yourself

PICCADILLY RADIO/Manchester Keith Pringle - Head Of Music

A List: AD BEF- | Don't Know Bros-Try
Cathy Dennis-Too Many Walls Prince Cream
River City People Special
Rozalla Everybody's Free
Scorpions- Wind Of Change Temper Temper-Like We Used Ta

B List:
AD Belinda Carlisle Live Your Life Marillion- Dry Lond Urban Soul- Alright Valentino I Can Hear

BRMB FM/Birmingham Robin Valk - Head Of Music

Marc Almond Jacky Oleta Adams Don't Let The Sun Prince Cream
Whitney Houston- | Belong To You

AD Bob Seger-The Real Love Fish-Internal Exile
Jamestown-She Got Soul
PJB-Bridge Over Troubled
Pride N' Politics-Hold On Shakespear's Sister-Goodbye RADIO CITY/Liverpool Tony McKenzie · Head Of Music B List: AD Belinda Carlisle Live Your Life

Chesney Hawkes Secrets Guns N' Roses Don't Cry River City People Special St. Etienne Only Love Can Voice Of The Beehive I Think Wet Wet Wet Make It Tonight Whitney Houston- I Belong To You

RADIO TRENT/Nottingha Len Groat - Dep Prog Dir B List:

AD Bobby Valentino Man Who Gloria Estefan Live For Laving Kenny G- Dying Young Maxi Priest- lust A Little Oleta Adams Don't Let The Sun OMD Then You Turn Away Tom Petry- Into The Great

CHILTERN NETWORK Dunstable/Northhampton/Gla Clive Dickens - Head Of Music n/Gloucester

AD Beverley Craven Woman To Whitney Houston I Belong To You

B List: AD Maxi Priest-Just A Little Nomad-Something Special Shakespear's Sister-Goodbye

GWR FM/Bristol/Swindon Andy Westgate - Head Of Music B List:

Foreigner- I'll Fight For You Psychedelic Furs Until She

RADIO FORTH/Edinburgh Colin Sommerville - Head Of Music A List:

Banderas- May This Be Belinda Carlisle- Live Your Life Bros- Try Heavy D & The Boyz- Is It Incognito- Crazy For You Kenny Thomas Best Of You OMD Then You Turn Away Shakespear's Sister-Goodbye

RED ROSE RADIO/Preston/Blackpool Kenni James · Head Of Music B List:

AD Belinda Carlisle Live Your Life Erasure Love To Hate You Oleta Adams Don't Let The Sur Texas- Why Believe In You

ATLANTIC 252/County Meath Paul Kavanagh · Head Of Music A List:

AD Brothers In Rhythm- Such A Good Bryan Adams Can't Stop Gloria Estefan Live For Loving Mariah Carey Emotions

RADIO BROADLAND/Norwich Dave Brown - Head Of Music

A List:
AD Belinda Carlisle Live Your Life
Donnie Too Many Wal Cathy Dennis Too Many Walls Chesney Hawkes- Secrets
Neil & Dara Sedaka- Laughter
Oleta Adams- Dan't Let The Sun Voice Of The Beehive | Think Whitney Houston- I Belong To You

AD Bob Seger The Real Love Bonnie Raitt- Not The Only Mari Wilson- The Rhythn

Steve Ellis - Prog Contr

AD Belinda Carlisle-Live Your Life Cathy Dennis Too Many Walls Chesney Hawkes Secrets Dr. Robert-I've Learnt Kylie Minogue Ward Is Out Mock Turtles- Strings & Flow River City People Special Sabrina Johnston Peace Voice Of The Beehive | Think Whitney Houston- | Belang To You

RADIO LUXEMBOURG/London Jeff Graham · Prog Dir A List:
AD Sabrina Johnston Peace

AD Belinda Carlisle Live Your Life Erasure-Love To Hate You Oleta Adams- Don't Let The Sur

SWANSEA SOUND/Wales Rob Rendry - Head Of Music

A List: AD Wet Wet Wet-Make It Tonight

AD Bonnie Raitt- Not The Only Chesney Hawkes Secrets
Incognito Crazy For You Lenny Kravitz- Stand By My Sailor-La Cumbia

OCEAN SOUND/Fareham Jim Hicks · Head Of Music R Lieb

Airhead-Funny How Beats International-Sun Doesnit Beatmasters Boulevard Bros- Try
Bryan Adams- Can't Stop
Capercaille Woiting For The
Cathy Dennis- Too Many Walls
Definition Of Sound- Dream Girl Des'ree Feel So High Mock Turtles Strings & Flowers Utah Saints What Can You Da Wet Wet Wet Make It Tonight

RED DRAGON FM/Cardiff John Dash - Head Of Music

Power Play: Crystal Waters Makin' Happy Kylie Minogue: Word Is Out Simply Red-Something Zoe-Sunshine On A Rainy

AD Chesney Hawkes Secrets Erasure Love To Hate You Gloria Estefan Live For Loving Whitney Houston I Belong To You

AD Brothers In Rhythm- Such A Good D'Bora- Dream About You Prince Cream Sait-N-Pepa Let's Tolk About

BEACON RADIO/Wolverhampton Peter Wagstaff - Prog Dir A List:

AD Brothers In Rhythm Such A Good Crystal Waters Makin' Happy Erasure Love To Hate You Foreigner-I'll Fight For You Gary Glitter-Ready To Rock Kiri Te Kanawa-World In Union Marc Almond Jacky Maxi Priest-Just A Little
PJB- Bridge Over Troubled
Prince Cream Prince Cream Rozalla-Everybody's Free Sabrina Jahnston-Peace Simply Red-Something
St. Etienne-Only Love Can
Stone Roses-I Wanna Be
Thompson Twins-Come Inside Whitney Houston- | Belong To You

HORIZON RADIO
Milton Keynes/Bristol
Clive Dickens - Head Of Music A List:
AD Young Disciples Apparently Nothin

AD Gary Clail- Emotional Hooligan
Jesus Loves You- After The Lov
Urban Soul- Alright
Ziggy Marley- Good Time

KISS FM/London ordon McNamee - Prog Dir List:

AD Bizarre Inc- Such A Feeling Julie Stapleton- Where's Your Love Lisa Stansfield Change Prince Gangster Glam
Reese Project Direct Me Stevie Wander-Fun Day Young Disciples- Get Yourself

SUNSET RADIO/Manchester Duncan Smith - Prag Dir A List:

AD Des'ree Feel So High Heavy D & The Boyz- Is It Incognito Crazy For You J.T. Taylor. Long Hot Summer Jamestown. She Got Soul Kenny Thomas Best Of You Lindy Layton. Without You Prince. Gett Off Salt-N-Pepa-Let's Talk About

COOL FM/Belfast John Paul Ballantine - Head Of Music A List:

AD Belinda Carlisle Live Your Life Boot Sauce Everyane's A Winne Eg & Alice Indian
Gloria Estefan Live For Loving
Heavy D & The Boyz- Is It Simply Red Something

AD Brothers In Rhythm Such A Good Chesney Hawkes Secrets
Fish-Internal Exile
Floor-Unchained Melody
Jesus Loves You After The Lave
Mark Germino/Sluggers Rex Maxi Priest-Just A Lit Pete Wylie-Long Tall Sally Richie Sanbora-Ballad Of Youth

### FRANCE

NRJ NETWORK/Paris Max Guazzini - Dir A List: AD Extreme More Than Words

Jean-Jacques Goldman C'Est Pas Londonbeat: A Better Love Texas: Alone Without You

RADIO VIBRATION/Orleans Jean-François Villette - Prog Dir A List:

AD Thierry Hazard Un Jour C'Est Oui Zucchero/Young Senza Una

MAXXIMUM FM/Paris chael Bourgeois · Prog Dir A List:

Amy Grant- Baby Baby Color Me Badd- I Wanna Sex Cola Boy- 7 Ways To Lave Cool T- The Rhythm Crystal Waters Makin' Happy Deee-Lite Try Me On Donna Gardier- Good Thing Jimmy Somerville Run From KLF- Last Troin To Transcentral Level 42- Guaranteed Lisa Lisa Let The Beat Hit 'Em Pleasure Game Le Dormeur Sydney Youngblood Hooked On - Wanna Dance

VOLTAGE FM/Rosny-sous-Bois Olivier Allardet - Music Dir A List:

AD D. Word- Get'n Funk E Monie Love/Adeva Ring My Bell WLD/Jenny G Dreaming Away

AD Kim Appleby- G.L.A.D. Latin Alliance- Low Rider Yasmin- Wanna Dance

RMC RADIO MONTE CARLO Monte Carlo Nathalie Andre - Prog Dir A List:

AD Crowded House Fall At Your Jean-Jacques Goldman-C'Est Pas Jean-Louis Murat-Col De Lo Croix Kent-Tous Les Momes Macias/Gallan-Un Amour Martika- Love Thy Will Peter Kingsberry- Da A Dance R.E.M. Shiny Happy People

AL Bob Seger Dave Stewart Lloyd Cole

RTL/Paris Monique Marcis - Head Of Progr. A List:

Francis Cabrel- Petit Marie Jean-Jacques Goldman-C'Est Pas Jean-Louis Murat Col De La Craix Macias/Gallan- Un Amour Prince- Creom
Simply Red- Something
AL Lloyd Cole

EUROPE 2 NETWORK/Paris Christian Savigny - Prog Dir A List:

A List:

AD Beverley Craven-Holding On
Francis Cabrel-Petit Morie
Jean-Jacques Goldman-C'Est Pas
Natalie Cole-Unforgettable

RMC COTE D'AZUR/Monte Carlo

A List:
AD Cathy Dennis Touch Me Jimmy Somerville Run From Lisa Lisa Let The Beat Hit 'Em PM Dawn- Set Adrift
Poupa Claudio- Ecoute Le
Rod Stewart- The Motown Song Texas Alone Without You

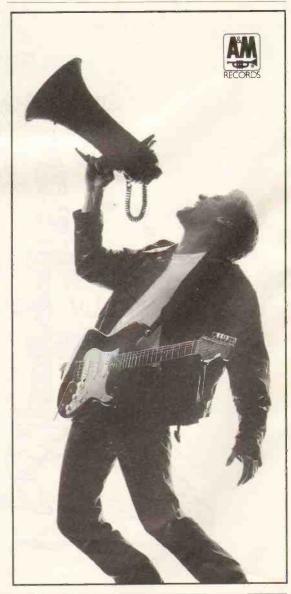
RADIO RIVIERA/Monte Carlo Daevid Fortune - Music Dir A List:

AD Amy Grant- Every Heartbeat Bee Gees The Only Love John Farnham-Burn Far You Luther Vandross Don't Wanna Rod Stewart-Broken Arrow Seal-The Beginning Simply Red Something

RADIO SERVICE MARSEILLE/Marseille Christian Vichi - Prog Dir A List:

A List:

AD David Hallyday- Chonge Of Heart
Francois Feldman Magic
Sting: Why Should I Cry
Texas- Alone Without You



MUSIC & MEDIA SEPTEMBER 28 1991

RADIO MANCHE/Saint-Lo Thierry Hot - Prog Dir A List

AD Dire Straits Calling Elvis
George Michael Waiting For
Jason Donovan Any Dream Will Lloyd Cole She's A Girl Niagara-La Vie Est Peut Etre
Rembrandts lust The War

### **GERMANY**

WDR1/Cologne Wolfgang Roth - Producer Power Play: Bryan Adams Everything | Do

Gipsy Kings Baila Me Lenny Kravitz- It Ain't Over N.K.O.T.B.- Games OMD- Pandora's Box Pur-Lena Roxette-Foding Like A Flower Roxette The Big L Scorpions- Send Me An Angel Steppenwolf- Born To Be Wild White Heart-Powerhouse Wild Eyes Foiries Welcome

Bad English- Straight To Your Dire Straits Colling Elvis
Drive She Said Think Of Love Joe Cocker-Night Colls
Philip Boa & Voodoo Club- Diano
Prince- Cream

SDR 3/Stuttgart Hans Thomas - Producer Power Play: AD Robbie Nevil-Just Like You AL Gladys Knight

Bernd Albrecht - Head Of Music

A List:

AD Bob Seger. The Real Love
Julee Cruise. Folling
Karl Keaton. Remember
Kim Appleby. If You Cored
Simply Red. Something
Texas. Why Believe In You
B List:

Buddy Guy- Mustang Sally Corina- Temptation Scarpions- Send Me An Angel

Axel Sommerfeld - Dj/Producer

Diana Ross The Force Europe Prisoners In Poradise Guns N' Roses Don't Cry Prince Cream Richie Sanbora Ballad Of Youth Simply Red-Something

RIAS 2/Berlin Henry Gross - Head Of Music A List: AD Twins- Not The Loving

Martin Schwebel - Head Of Music

Power Play: AD Bob Seger The Reol Love AD Scorpions- Send Me An Angel

HUNDERT 6/Berlin

Fred Schoenagel - Head Of Music Power Play: Howard Carpendale Let's Say Rod Stewart-Broken Arrow AD Nicole: Ein Leises Lied

AD Caro Wynn-Love Will Be Doro/Baginsky-Viel Zu Heis Howard Carpendale Here I Go Nena-Lass Mich Dien Rendezvous- In Deinem Armo Tom Astor- Ich Bin Kein Twins- Not The Loving Udo Jürgens- Na Und...?!

RTL GERMANY/Luxembourg Stephan Halfpap - Head Of Music B List:

AD Achim Reichel Aloha Heja He Dire Straits Colling Elvis
Matthias Reim- Ich Hab' Mich Roxette-The Big L

RADIO GONG/Nuremberg
Peter "Marc" Stringl - Head Of Music
Power Play:
AD Mariah Carey Emotions

Soulsister- Sy AD Achim Reichel- Aloha Heja He

STAR \* SAT RADIO/Gruenwald Jo Lueders - Prog Di

AD Crowded House Fall At Your Diana Ross-When You Tell
Glen Campbell-Down To Memories
Inspiration Mr. Tambourine Mon
Kylie Minague Word Is Out Michael W. Smith For You

RADIO 2DAY/Munich Peter Bertelshofer - MD

ist:
Cola Boy- 7 Ways To Lave
Color Me Badd: All 4 Love
Danny B- Life Can Be
De La Soul- Roller Skating Deep Jam- When Boys Talk Deputies Of Love Deputies Driza-Bone Real Love

Jimmy Somerville. Run From Lisa Lisa. Let The Beat Hit 'Em Salt-N-Pepa Let's Tolk About Technotronic: Work AD 2 In A Room: Do Whot You Marky Mark- Good Vibrotions Oliver Cheatham- Put A Little

RADIO N 1/Nuremberg Cetin Yaman - Prog Di Power Play: PM Dawn- Set Adrift

AD BG/Prince Of Rap- Give Me Deputies Of Love Deputies Incognito Crozy For You Paul Varney If Only I Knew

RADIO XANADU/Munich Benny Schnier - Head Of Music A List:

Desmond Child Love On A Roof Firehouse Love Of A Lifetime Huey Lewis It Hit Me Marillion Cover My Eyes Michael W. Smith- Go West

Tom Petry Learning To Fly

AD 38 Special The Sound Of
Glenn Frey- Port Of Me Port
Moody Blues- Say It With Love
Notorious- This Night

RADIO FFH/Frankfurt Sabine Neu - Head Of Music Power Play: AD Bob Seger-The Reol Love

A List: AD Aaron Neville Somewhere Crowded House Foll At Your Taj Mahal River Of Love

AD Father Father-Lave Life And Marianne Rosenberg-Frage Mike Linney- Shadowland Roxette- The Big L Scorpions- Send Me An Angel

RADIO GONG 2000/Munich Fredy Kogel - Music Dir Power Play: Driza-Bone Reol Love

Heavy D & The Boyz- Now That

AD Dire Straits Calling Elvis

B List: AD Oliver Cheatham- Put A Little

SCHWARZWALD RADIO/Freiburg Pete Traynor - Head Of Music

Dire Straits Calling Elvis
Paul Varney- If Only I Knew
Paul & Andy Across The Water
Terry Ranald Calm The Rage

RADIO F/Nuremberg Ziggie Hoga - Prog Dir A List:

Bette Midler The Gift Of Love Deuces Wild This Boy Dieter Krebs Ich Bin Der Nicole Und Ich Denke Nicole Und Ich Denke
Paula Abdul: Rush Rush
Womack: & Womack: My Dear
AD Bee Gees: The Only Love
Francesca Napoli: Domani
Lenny Kravitz: It Ain't Over
Viktor Lazlo: Love Insane

Wolfgang Martin - Head Of Music A List:

A List: AD Color Me Badd All 4 Love Jason Donovan: Any Dream Will Martika: Love Thy Will Paula Abdul: The Promise Of A

RADIO FFB/Fuerstenfeldbruck Chris Baumann - Head Of Music

AD Heinz Rudolf Kunze Der Abend Michy Reincke Für Immer Samantha Fox- Another Woman Udo Jürgens Na Und...?! Viktor Lazlo Love Insane

Dorothee Seyer A list

AD Agron Neville Somewhere Bette Midler-The Gift Of Lave Franz Benton-Let's Have A Jason Donovan: Happy Together Joe Cocker: Night Calls Jule Neigel Band: Heut' Mike & The Mechanics: Everybody Paul Young- Don't Dream Rod Stewart- Braken Arrow Roxette The Big L Waterboys A Man Is In

RADIO NRW/Oberhausen Jeff Gelder - Head Of Music

A List: AD Blue System Dejo Vu Father Father Love Life And Joe Cocker Night Calls Marianne Rosenberg Frage Stoppok- Aus Dem Bei Udo Jürgens- Na Und...?!

### ITALY

RETE 105 NETWORK/Milan

AD De La Soul-Roller Skoting Lloyd Cole She's A Girl Sue Chaloner- I Wanna Thank You

RAI STEREOUNO/Rome Elio Molinari - Prog Dir Power Play: Color Me Badd: All 4 Love

Dire Straits Calling Elvis Martika- Love Thy Will AD Antonello Venditti- Benve Prince Gett Off

A List:

AD Jovanotti Muoviti Muoviti Ligabue-Libero Nos A Malo Mica Paris- Young Soul Rebels Prince Cream

Queen Latifah Fly Girl Rozalla Everybody's Free Umberto Tozzi-Ciao Lulu'

RADIO PETER FLOWERS/Milan Marco Garavelli - Producer Power Play: AD Scorpions Send Me An Angel

AD Extreme More Than Words

Farm-Mind
Scorpions- Wind Of Change

RADIO BABBOLEO/Geno

RTL 102.5 - HIT RADIO/Bergamo Grant Benson - Head Of Music

A List:
AD ABC: Say It
Guns N' Roses: Don't Cry Incognite Crozy For You Scorpions Send Me An Angel

RADIO KISS KISS NETWORK/Naples Gianni Simioli - Prog Dir Power Play: AD Erasure Love To Hate You

AD Incognito Crazy For You Noughty By Nature O.P.P. Nomad-Something Special PM Dawn: Set Adrift Prince- Cream Utah Saints- Whot Can You Do

RADIO VENARIA 1/Turin Paolo Lauri - Head Of Music

A List: De La Soul Roller Skating Driza-Bone Real Love

Level 42- Guaranteed Queen Latifah- Fly Girl Whycliffe Whotever

RAI STEREO DUE/Rome Maurizio Riganti - Dir

Donna Summer- When Love Cries Guns Nº Roses- Don't Cry Joe Cocker-Night Calls PM Dawn-Set Adrift Prince Cream
Simply Red Something
Tina Turner: Nurbush City Limits
AD Heavy D & The Bayz: Is It
Incognito- Crazy For You
Tin Machine: You Belong In

ANTENNA DELLO STRETTO/Messing

Filippo Pedeli - DJ Power Play: AD Ligabue Libera Nos A Molo

AD Bad English Straight To Your

Dire Straits- Calling Elvis Erasure Love To Hate You Simply Red Something AL Massimiliano Pani

RADIO STAR/Vicenza Maurizio Maressi - Prog Dir Power Play: AD Eddie Money- Falling In

AD Beats International Sun Doesn't Guns N' Roses Dan't Cry Simply Red Something Winans I'll Toke You AL Martika

RADIO CLUB 91/Naplēs Franco Russo Mory - Prog Dir

AD Dire Straits Colling Elvis
Donna Summer-When Love Cries
Donna Summer Work That Erasure Love To Hate You Everything But The Girl Friends Gianna Nannini Bim Bum Bom Level 42- Guoranteed Marc Almond-Jacky Motley Crue Primal Scream
Prince Cream

### HOLLAND

VERONICA/Hilversum Hans Van Der Veen - Prog Dir

AD Bad English- Straight To Your
L.A. Style- Jomes Brown Is Dead
Praga Kahn- Rove Alarm Prince Cream Roxette The Big L

TROS RADIO 3/Hilversum Ferry Maat -Head Of Music

A List:

AD Bad English- Stroight To Your
John Spencer- Jij Bent Van
LaToya Jackson- Oops, Oh No
Marky Mark- Good Vibrations
Michele- Work It Out Paul Young Don't Dream
Prince Cream

KRO/Hilversum Paul Van Der Lugt - Head Of Music

AD Bad Examples Not Dead Yet Buddy Guy- Mustang Sally Julian Lennon- Soltwater Richie Sanbora- Ballad Of Youth

POWER FM/Amsterdam

Peter Belt - MD
B List:

AD Black Box-Everybody
Club House Deep In My Heart
Definition Of Sound-Dream Girl
FPI Project-Everybody All Over
Guns N' Roses-Don't Cry
Lindy Layton-Without You
Mariah Carey-Emotions
Bichie Sanbora Richie Sanbora Bollad Of Youth Simply Red Something Thompson Twins Come Inside

POWER FM DANCE/Amsterdam Peter Belt - MD

A List:
AD Club House Deep In My Heart
Definition Of Sound Dream Girl FPI Project: Everybody All Over Lindy Layton-Without You Mariah Carey: Emotions Paula Abdul: The Promise Of A Thompson Twins- Come Inside

Pieter Buijs - Producer A List: RADIO NOORD-HOLLAND/Haarlem

A List:

AD Buddy Guy- Mustang Solly
Latin Alliance Low Rider
Maureen-Thinking Of You
Mylo Freeman-Missing Colours Soulsister-Facing Love Texas- Why Believe In You Walter Trout- The Lave That

CFNB/Brunssum Lou Rowland - Head Of Music Power Play: AD Cathy Dennis-Too Many Walls

AD Big Country: Republican
John Lee Hooker: Mr. Lucky
Simply Red: Samething
AL Eddie Money

### BELGIUM

BRT STUDIO BRUSSELS/Brussels Jan Hautekiet - Producer

Bob Seger- The Fire Inside Bryan Adams- Can't Stop



Clouseau- Nothalie Everything But The Girl- Friends Glenn Frey-Part Of Me Part Herb Alpert-Jump Street Julian Lennon-Saltwater Karl Keaton-Remember Katrina And The Waves-Pet Mama's & The Papa's Dream A Mariah Carey Emotions Ratcat Don't Go Now Rozalla Everybody's Free Brendan Croker

Pixies Smithereens Tin Machine RADIO CONTACT F/Brussels Jean Lou Bertin - Prog Dir B List:

Dire Straits

AD Jean-Jacques Goldman-C'Est Pos Michael Bolton-Time Love & Roch Voisine-Waiting

RADIO CONTACT N/Brussels Danny Bruin - Prog Dir

AD Bryan Adams Con't Stop Crystal Waters Makin' Happy Culture Beat No Deeper Isabelle A. Stap Voor Stap
Paula Abdul- The Promise Of A

RADIO EXPRES/Antwerp Marc Dhollander - Head Of Music

AD Bart Vandenbossche Ga Met Me Paul Young- Don't Dream
Petra- Het Looze Vissertje
Roxette- The Big L
Susanna Hoffs- Only Love

BRT RADIO 2-EAST FLANDERS/Ghent Rudi Sinia - Producer A List: AD Bros-Try
MC Baker- Don't Mess



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# MUSIC & MEDIA READER PROFILE

If discovery consists of looking at the same thing as everyone else and thinking something different... thank you, Music & Media.

# Associate Director of Programmes Metro Radio Group



Giles Squire embarked on his career in radio at the age of 16 with the United Biscuits Network. He moved to the Northeast for the launch of Metro Radio in July 1974, where he was the youngest DJ. Giles progressed through the station to eventually become METRO FM's programme controller in January 1988. He is now also an Associate Director of the company and programme controller of GNR (Great North Radio). In nearly 17 years with METRO, Giles has helped create the most successful radio group in the country for generating audience and revenue.



Metro Radio Group (Tyne Tees) has a 50.4% audience share - the highest ratings achieved by a radio group in a major market.

MUSIC & MEDIA Europe's Music Radio Newsweekly Rijnsburgstraat 11, 1059 AT Amsterdam, The Netherlands Tel: (+31) 20.669 1961 - Fax: (+31) 20.669 1941 Natalie Cole-Unforgettable Pascal Laurent-Niemand Als Jij Plaza Samba PM Dawn- Set Adrift

RTBF RADIO 2/Haine Philippe Jauniaux - Music Dir A List: AD Gipsy Kings-Baila Me Sniff N' The Tears-Driver's Seat

### SPAIN

TOP 97.2/Madrid Raul Marchant - Music Mgr A List:

AD Albania El ladro De La Soul-Roller Skating
Deacon Blue-Twist And Shout Los Secretos Y Na Amanece

CADENA COPE/Madrid Carlos Finaly - Music Director Power Play: Antonio Vega- Hablame A Los Huey Lewis- It Hit Me

A List:
AD Heroes Del Silencio Con Nombre

RADIO 16/Madrid

Jorge Anton - Prog Dir Power Play: Guns N' Roses- Don't Cry Los Secretos Y No Amanece Simply Red-Something Vanilla Ice-Satisfaction A List:

AD Paul Young-Don't Dream Prince- Cream Texas- Why Believe In You

### **SWEDEN**

CITY 103/Gothenburg Lars Bodin. - Music Dir AD Belinda Carlisle Live Your Life Clannad Both Sides Now Color Me Badd All 4 Love Crowded House Fall At Your

Daffodils- Saving My Tears Dannii Minogue- Jump To The Beat Doves- I Wauldn't Know Electronic-Feel Every Beat
Eva Dahlgren-Vem Tänder
Guns N' Roses- Don't Cry
Jason Danovan- Happy Together
Just D- Hällihoptemix Latin Alliance Low Rider Lisa Fischer- Save Me Mock Turtles- Strings & Flawers N.K.O.T.B.- Baby Paul Young- Don't Dream Unity Mixers Unity Mix #1

RADIO P4/Lund Camilla Mellnert - Music Dir Power Play:
Belinda Carlisle- Live Your Life
Vinnie James- Black Money

AD Just D. Hallihopremio Karl Keaton Remember
Prince Gett Off
Richard Darbyshire Early In The

RADIO OREBRO/Orebro

Arne Holmberg - Music Dir At List:

AD Bad English-Straight To Your Edin-Ådahl-Jag Lever Perssons Pack- Åklo Hjörtan

RADIO STOCKHOLM/Stockholm Ulo Maasing - Di/Producer

A List:
AD Black Box-Open Your Eyes
E-Zee Posse- Breathing E.M.F.- Lies Electronic- Feel Every Beat Electronic Feel Every Beat Errasure: Love To Hote You Glass Tiger: My Town Incognito: Crozy For You Kylie Minogue: Word Is Out Lavine Hudson: A Little Leila K.-Magic Ball Nitzer Ebb - I Give It To You P.B. Richage Over Toylohd PJB- Bridge Over Troubled Sabring Johnston Peace Simply Red Something
Trans-Global U. Templeheod HIT FM/Stockholm Johan B. Bring - Prog Dir

AD BG/Prince Of Rap- Give Me Citysound Time Is Right
Dannii Minague Jump To The Beat
Donna Summer: When Love Cries
Erasure: Love To Hate You
Europe: Prisoners In Paradise Foreigner-I'll Fight For You Franska Bönder- En Gång Till Limbo- Uppe På Toppen Lis Sorensen- 100 Gange Til Mariah Carey- Emotion MDA- Take An E N.K.O.T.B.- Baby Pillow Parade All The Love Roxette The Big L Simply Red-Something Sonya Roche Love Itch Unity Mixers-Unity Mix #1

CILIB FM/Gothenberg Klas Anding - Prog Di A List:

AD Andromeda Gozzo Antico We Need Freedom
DSK: What Would We Do
Fantasy UFO Mind Body
Members of The House These Are Pal Joey-Spend The Night Prodigy-Charly Rose Windows-Living Life Shabba Ranks-Housecall She Project-Technofusion 2 St. Etienne Filth Surf Turf-Lovely Little Lave Thrust-Maximum Energy

RIKSRADIO P3/KLANG & CO./Stockholm
Pontus Enhorning - Producer

AD Azucar Moreno Torero Secret Mission-Stay On AL Eva Dahlgren

P3/TRACKSLISTAN/Stockholm

P3/ IRACKSLIS IAN/Stockholm Kaj Kindvall - Producer A List: AD Marky Mark-Good Vibrations Paula Abdul The Promise Of A Pelle Almgren-Vild MC Flicka

RADIO MALMOHUS/Malma Olle Nilsson - Head Of Music A List:

AD Amy Grant- Every Heartbeat Buddy Guy- Mustang Solly Europe Prisoners In Paradise Lis Sorensen 100 Gange Til Martika Love Thy Will Michael Bolton-Time Love & OMD Pandora's Box
Rod Stewart- The Motown Song
Simply Red- Something
Smithereens- Too Much Passion Wilmer X- Mombo Feber

RADIO RYD/Linkoping Peter Barkland - Head Of Music

Power Play: Bryan Adams- Can't Stop

A List:
AD Europe Prisoners in Paradise
Simply Red Something
AL Dire Straits

RADIO VSD/Gothenburg Bosse Hansson - Prog Dir

A List:
AD Erasure Love To Hate You
Marky Mark-Good Vibrations

RADIO HUDDINGE/Stockholm Robert Sehlberg - Prog Dir

Power Play: AD Belinda Carlisle-Live Your Life Margaret Becker-Talk About Love

A List: AD Cathy Dennis- Too Many Walls Eg & Alice- Indian Midge Ure- Cold Cold Heart Stevie Nicks- Sometimes It's AL Dire Straits

### NORWAY

RADIO 1/ Oslo Bjorn Faarlund • Dj/Producer A List:

A List:
AD Amy Grant- Every Heartbeat
Dire Straits- Heavy Fuel
Glenn Frey- Part Of Me Part Paul Young Don't Dream Prince Cream Simply Red-Something

B List: AD Avalanche-Young Guns Bryan Adams- Con't Stop Color Me Badd- All 4 Love Elaine Page Love Can Do That Kylie Minogue Word Is Out Mariah Carey. You Don't Remember Mezzoforte Better Love OMD: Then You Turn Away
Paula Abdul: The Promise Of A Roxette- The Big L Stage Dolls- Love Don't Bother Me Van Morrison- Why Must I

RADIO OSLO/Oslo S.E. Sutterud - Prog Dir

Dance With A Stranger-Let Go Erasure Love To Hote You Lovekings We Got A Better Prince Cream

Guns N' Roses- Don't Cry John Lee Hooker- Mr. Lucky Marc Bolan- 20th Century Bo Mariah Carey- Emotions Mezzoforte Better Love Paul Young- Don't Dream Prince- Gett Off Robert Palmer- Every Kinda' People September When Where You Ga Simply Red Something
AL Aretha Franklin

RADIO 102/Haugesund Egil Houeland • Head Of Music

AD Dire Straits-Ticket To Heaven Dire Straits- Ticket to Heaven
Tom Petty- Into The Great
Cher- Save Up All Your Tears
Bryan Adams- Can't Stop This
Van Morrison- Why Must I Always
Bad English- Straight To Your Prince- Cream

Dance With A Stranger- Let Go

AL Guns & Roses- (1 &1) RADIO NORD/Harstad

Tom Berg · Head Of Music AD Dance With A Stranger-Let Go Strand Band Stress Ned

NRK-REPORT 1/Oslo Vidar Lonn-Arneson - Producer

Vidar Lonn-Arneson - Producer
A List:
AD Cathy Dennis- Touch Me
Chesney Hawkes- The One &
Rod Stewart- Broken Arrow
Skid Row- in A Darkened Room
Stage Dolls- Love Don't Bother Me
Unity Mixers- Unity Mix #1

NRK-REPORT 2/Oslo Jan Rustad - Producer Power Play: AD Sons Of Angels Queen Of All

AD Dance With A Stranger-Living Gutta- Det Finnes Engler Sign- Molly Maguire

STUDENTRADIOEN/Tromso Rune Hagen - Head Of Music Power Play: AD Bryan Adams Con't Stop Tom Trussel Salbrent

Van Morrison: Why Must I

A List: AD Dance With A Stranger-Let Go Eva Dahlgren- Vem Ta Glenn Frey- Part Of Me Part Prince Cream
September When Where You Go Simply Red-Something

RADIO TRONDHEIM/Trondheim John Branaes - Head Of Music

AD Dance With A Stranger- Let Go Glenn Frey- Part Of Me Part John Lee Hooker Mr. Lucky Sanne- When You Walk In The Room

AD Bryan Adams- Can't Stop Prince- Cream Richie Sanbora- Ballad Of Youth Robbie Nevil-Just Like You Sniff N' The Tears- Driver's Seat Sons Of Angels- Queen Of All

# 

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### DENMARK

RADIO VIBORG/Viborg Poul Foged - Head Of Music

AD Bette Midler-The Gift Of Love Bryan Adams Can't Stop Cathy Dennis Too Many Walls Cliff Richard More To Life Cut 'N' Move Spread Love Europe Prisoners In Paradise Gnags-Lygtemandens Lenny Kravitz-Stand By My Lis Sorensen-Verden Er Mariah Carey-Emotions Master Fatman Rosputin Measure Shy Michael Learns To Rock- | Still Miss B Haven-Vent Til Vi N.K.O.T.B.- Baby Tamra Rosanes No Memories

AD Bob Seger-The Real Love
David Hasselhoff- Do The Limbo DJ Jazzy Jeff Summertime
Donna Summer When Love C
Elaine Page Love Can Do That
Midge Ure Cold Cold Heart OMD Then You Turn Away Robbie Nevil Just Like You Simply Red Something

ARHUS NAERRADIO/Arhus lb Buch - Head Of Music A List:

AD Bob Seger The Real Love Donna Summer- When Love Cries Erasure- Love To Hate You Unity Mixers- Unity Mix #1

RADIO HORSENS/Horsens Jan Boogaloo - Head Of Music

AD Bob Seger The Real Love Bryan Adams Everything I Do Cut 'N' Move Spread Love Erasure Love To Hate You Gnags Lygtemandens Heart You're The Voice Jason Donovan-Happy Together Kaya-Traffic Jam Lagoon Cowboys I Do U Metallica-Nothing Else Matters Rexette-The Big L

Simply Red-Something Torben Schmidt- When I Hold You

RADIO SYDKYSTEN/Copenhagen eter Hald - Head Of Music

AD Bryan Adams-Can't Stop Cathy Dennis-Too Many Walls Cross- New Dark Ages
Donna Summer- When Love Cries Rod Stewart-Broken Arrow Simply Red-Something Torben Schmidt-When I Hold You Vanessa Williams-Running Bock

RADIO VICTOR/Esbjerg Lars Meibom - Head Of Music Power Play: Gnags-Lygtemandens

A List:

AD Crystal Waters Makin' Hoppy Heavy D & The Boyz Now That Mariah Carey Emotions Sailor-La Cumbia

RADIO HOLBAECK/Holboeck Stig Nielsen - Prog Dir A List:

AD Bryan Adams Can't Stop Cathy Dennis Too Many Walls Right Said Fred I'm Too Sexy Simply Red Something

AD Donna Summer-What Is It Lagoon Cowboys I Do U Mariah Carey Emotions Michael Learns To Rock- | Still Vanessa Williams- Running Back

### **FINLAND**

RADIO 1/91.1 FM/Helsinki Joke Linnamaa - Prog Dir A List:

Bryan Adams Everything I Do Foreigner- I'll Fight For You Guns N' Roses Don't Cry Jethro Tull-This Is Not Level 42- Guara Martika Love Thy Will Midge Ure Cold Cold Heart Roxette The Big L

Stevie Nicks-Sametimes It's Tin Machine You Belong In

DISCOPRESS/Ta Tuija Lindell - Co-Ord

Bryan Adams Everything | Da Crystal Waters Gypsy Woman De La Soul Ring Ring Ring KLF Last Train To Transcentral AD C&C Music Factory Things That

RADIO 100+/Tampere Pentri Teravainen - Music Dir A List:

AD Afrika Bambaataa Just Get Up Animal Logic-Rose Colored Bell Biv Devoe Word To The Mutha Bryan Adams Can't Stop

### **AUSTRIA**

ANTENNE AUSTRIA/Vienna Mario Weitzl - Head Of Music A List:

AD Guns N' Roses You Could Be B List: AD Color Me Badd All 4 Love

CD INTERNATIONAL/Vienne Peter Lossack - Head Of Music

Power Play: Kate Yonai Bocardi Feeling

AD Jasan Donovan-Happy Together Level 42- Guaranteed

AD Bill Pritchard Number Five De La Soul-Roller Skating Diana Ross-The Force Gipsy Kings-Baila Me Karyn White Romantic Marc Cohn-Walking In Memphis Salt-N-Pepa-Let's Talk About

### **SWITZERLAND**

RADIO FOERDERBAND/Bern Res Hassenstein - DJ/Co-Ord. Power Play: AD Bob Seger-The Real Love

A List: AD Cher-Love & Understanding Franz Benton- Let's Have A Julian Lennon- Solwater Poul Young- Don't Dream Simply Red- Something Udo Lindenberg- Club Der

DRS 3/Basel Christoph Alispach - Music Co-Ord A List:

Beats International Sun Doesn't Blue Aeroplanes-Y'r Own Bomb The Bass-Winter in July Brendan Croker-Nothing But Tir Element Of Crime Mach Dos Licht Foolhause Rosie Rosie Robyn Hitchcock- So You Think

### POLAND

POLSKIE RADIO 3/Warsaw Marek Niedzwiecki - Producer Power Play: AD Simply Red Something

AD Jon & Vangelis is it Love Mariah Carey-Emotions
PM Dawn- Set Adrift
Rod Stewart Broken Arrow Raxette The Big L Stevie Nicks Sometimes It's

Piotr Metz - Head Of Music Power Play: AD Bryan Adams Can't Stop

AD Amy Grant That's What Love is
Bad English Straight To Your
Crowded House It's Only Natural Mock Turtles: Can YOu Dig It Paul Young Don't Dream Yello Who's Gone

### **EUROPE**

VOICE OF AMERICA/Europe June Brown - Dir B List:

AD Bryan Adams Can't Stop Firehouse Love Of A Lifetime Heavy D & The Boyz-Now That Rhythm Syndicate Hey Donna

### PORTUGAL

RFM/Lisban Pedro Tojal - Head Of Music
A List:
AD Farm- Mind
Simple Minds Stand By Love

### YUGOSLAVIA

STUDIO D/RADIO NOVO MESTO Rasto Bozic - Dj/Producer AD Robert Palmer- Dreams To

### GREECE

ANTENNA 97.1 FM STEREO/Athens Elias Xinopoulos - Prog Dir A List:

AD Agron Neville Everybody Marky Mark-Good Vibrati Mariah Carey Emotions Oceanic-Insoni Roxette The Big L Utah Saints What Can You Do Zoe Sunshine On A Rainy



MTV EUROPE/London Diamond - Prog Dir

MIV EUNOPE/London
Brian Diamond - Prog Dir
Heavy Rotation
Bryan Adams Everything I Do
Dire Straits Calling Elvis
Guns N' Roses You Could Be
Heavy D & The Bayz. Now Ih
Metallica Enter Sandman
OMD Pandora's Box
Prince Get Off

Active Rotatian
C&C Music Factory- Things That Cher-Love & Understanding Color Me Badd- All 4 Love DJ Jazzy Jeff-Summertime DJ Jazzy Jeff- Summerlime
Incognito- Always There
Marc Cohn Walking In Memphis
Omar- There's Nothing Like
Paula Abdul- The Promise Of A
R.E.M.- Near Wild Heaven
Roxette- The Big L
Shamen- Move Any Mountain
Tom Petty- Learning To Fly
Buzz Bin
Army Of Law

az Bin Army Of Lovers Crucified Jesus Janes Real Real Real Nine Inch Nails Head Like PM Dawn Set Adrift Tin Machine You Belong In

Medium Rotation
Color Me Badd | Wonno Sex
Extreme- More Than Words
Gipsy Kings- Boilo Me
Paula Abdul Rush Rush
R.E.M. Shiny Happy People
Break Out
Black Crowes- Hard To Handle
Deacon Blue Twist And Shout
Electronic feel Every Beat
Gianna Nannini- Soridi
Lenny Kravitr- Stand By My
Level 42: Guaranteed
Lloyd Cole She's A Girl
Marky Mark- Good Vibratians
Midge Ure- Cold Cold Heart
Ned's Atomic Dustbin- Trust
Nina Hagen- In My Ned's Atomic Dustbin-Trust
Nina Hagen- In My
Paul Young Don't Dream
Richie Sanbora: Ballad Of Youth
Rolling Stones. Sex Drive
Simple Minds. Stand By Love
Simple Minds. Stand By Love
Simple Minds. Stand By Love
Simply Red. Something
Skid Row. Slave To The
Stephan Eicher- Dejeuner En
Texas: Why Believe In You
The Cult. Wild Hearted Son
me Break Out
Amy Grant. Every Heartbeat
Martitio. Love Thy Will
MC Skat Kat. Skat Sirut
Right Said Fred. I'm Too Sexy
Saith-N-Pepa-Let's Talk About
Shabba Ranks: Housecall
Zoe Sunshine On A Rainy

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# TOP 10 SALES IN EUROPE

### UNITED KINGDOM

Sin	gles	
1	Bryan Adams - I Do It For You	(A&M)
2	Guns N' Roses - Don't Cry	(MCA)
3	Right Said Fred - I'm Too Sexy	(Tug/BMG)
4	Zoe - Sunshine On A Rainy Day	(PolyGram)
5	Oceonic - Insanity (Dead [	Dead Good)
6	Salt-N-Pepa - Let's Talk About Sex	(London)
7	Prodigy - Charly	(Virgin)
8	Sabrina Johnston - Peace	(East West)
9	Prince/The N.P.G Gett Off	(WEA)
10	Erasure - Love To Hate You	(Mute)
AR		

10	Erasure - Love To Hate You	(Mute)
Alt	oums	
1	Dire Straits - On Every Street (Pho	nogram)
2	Paul Young - From Time To Time (Co	olumbia)
3		(Polydor)
4	R.E.M Out Of Time	(WEA)
5	Level 42 - Guaranteed	(RCA)
6	Color Me Badd - C.M.B.	(WEA)
7	Cher - Love Hurts	(MCA)
8	P.M. Dawn - The Utopian Experience	(Island)
9	Seal - Seal	(WEA)
10	John Lee Hooker - Mr. Lucky	(Jive)

### **SPAIN**

SIL	gies	
1	Guns N' Roses - You Could Be Mine	(RCA)
2	Chino Bayo - Asi Me Gusta	(Area)
3	Dire Straits - Calling Elvis	(PolyGram)
4	Antico - We Need Freedom	(Max)
5	Crystal Waters - Gypsy Woman	(PolyGram
6	Los Manolos - All My Loving	(RCA)
7	Heavy D/Boyz - Now That We Found	
8	The KLF - Last Train To Trancentral (Blance	o Y Negro)
9	Bryan Adams - I Do It For You	(PolyGram)
10	Anon - Nothing Like Your Love	(EMI)
Alb	oums	
1	Mecano - Aidalai	(Ariola)
2	J.L.Guerra/4.40 - Bachata Rosa	(RCA)

10	Anon - Nothing Like Your Love	(EM
Alb	oums	
1	Mecano - Aidalaí	(Ariola
	J.L.Guerra/4.40 - Bachata Rosa	(RCA
.3	R.E.M Out Of Time (Warner	Music
4	Los Manolos - Pasion Condal	(RCA
5		
6	1.0	yGram
7	3	
8	Soundtrack - Robin Hood: Prince Of Thieves (Pol	yGram
9	Status Quo - Rocking All Over The Years (Pol	yGram
10	Miguel Bose - Directo 90 (Warne	Music

### DENMARK Singles | Bryan Adams | Do It For You | (PolyGran

	Di yali Madilis - I Do II Toi To	u (roiyGrain)
2	Dire Straits - Calling Elvis	(PolyGram)
3	Heavy/Boyz - Now That We Fou	ind Love (BMG)
4	Zucchero/P.Young - Senza Una D	
5	Scorpions - Wind Of Change	
6	Bryan Adams - Can't Stop This T	
7	Prince/The N.P.G Gett Off	(Warner Music)
8	Guns N' Roses - You Could B	
9	Wizdom'N'Motion - Head To	
10	Amy Grant - Baby Baby	
	ums	
		10.1.0
1	Dire Straits - On Every Street	
2	Lars Lilholt Band - Med Natten Mod	
3	Roger Whittaker - The Very Best	Of (PolyGram)
4	Metallica - Metallica	(PolyGram)
5	Miss B. Haven - Mellem Hjerter (	Da Spar (Medley)
6	Sanne - Where Blue Begins	(Virgin)
7	Rod Stewart - Vagabond Heart	(Warner Music)
8	Scorpions - Crazy World	(PolyGram)
9	Cut'N'Move - Get Serious	(Medley)
10	R.E.M Out Of Time	(Warner Music)
		(

### SWITZERLAND

	SILLENEALD
Sin	gles
1	Bryan Adams - I Do It For You (PolyGram)
2	Dire Straits - Calling Elvis (PolyGram)
3	Guns N' Roses - You Could Be Mine (BMG)
4	Kate Yanai - Bacardi Feeling (Warner Music)
5	Scorpions - Wind Of Change (PolyGram)
6	Extreme - More Than Words (PolyGram)
7	Heavy D/Boyz - Now That We Found Love (BMG)
8	Prince/The N.P.G Gett Off (Warner Music)
9	Cher - The Shoop Shoop Song (BMG)
10	Zucchero/P. Young - Senza Uno Donna (PolyGram)
Alh	ums
1	Gipsy Kings - Este Mundo (Sony Music)
2	Stephan Eicher - Engelberg (PolyGram)
3	Metallica - Metallica (PolyGram)

Alb	ums	
1	Gipsy Kings - Este Mundo	(Sony Music)
2	Stephan Eicher - Engelber	g (PolyGram)
3	Metallica - Metallica	(PolyGram)
4	Cher - Love Hurts	(BMG)
5	R.E.M Out Of Time	(Warner Music)
6	<b>Eurythmics</b> - Greatest Hits	(BMG)
7	Zucchero Fornaciari - Zuc	chero (PolyGram)
8	Roxette - Joyride	(EMI)
9	Betty Legler - Now	(MV)
10	Rod Stewart - Vagabond He	art (Warner Music)

### **GERMANY**

Singles

-1119100	
Kate Yanai - Bacardi Feeling	(WEA)
2 Bryan Adams - I Do It For You	(Polydor)
3 D.Krebs/Gundula - Ich Bin Der Mai	tin. Ne (Ariola)
4 Heavy D & The Boyz - Now That We Fo	
5 Scorpions - Wind Of Change	
6 Guns N' Roses - You Could Be	Mine (MCA)
7 Achim Reichel - Aloha Heja He	
8 Dire Straits - Calling Elvis	
9 Extreme - More Than Words	(Polydor)
10 Metallica - Enter Sandman	(Phonogram)
Albums	
	(0)
Dire Straits - On Every Street	(Phonogram)
2 Metallica - Metallica	(Phonogram)
3 Scorpions - Crazy World	(Phonogram)
4 Gipsy Kings - Este Mundo	(Sony Music)
5 BAP - Affrocke	(Electrola)
6 R.E.M Out Of Time	(WEA)
7 Tony Christie - Welcome To My	Music (Ariola)
8 Roxette - Joyride	(EMI)
9 Cher - Love Hurts	(MCA)
10 O.M.D Sugar Tax	(Virgin)
. o outline. ougur lax	(viigiii)

	(111911)
	HOLLAND
Sin	gles
1	Bryan Adams - I Do It For You (Polydor)
2	Dire Straits - Calling Elvis (Phonogram)
3	Color Me Badd - All 4 Love (Warner Music)
4	Prince/The N.P.G Gett Off (Warner Music)
5	Incognito/J.Brown - Alwoys There (Phonogram)
6	Mannenkoor Karrespoor - Lekker Op De Trekker (Indisc)
7	Army Of Lovers - Crucified (Dureco)
8	Heavy D/Boyz - Now That We Found Love (RCA)
9	BZN - It Happened 25 Years Ago (Phonogram)
10	Bomb The Bass - Winter In July (Sony Music)
Alb	ums
1	Gipsy Kings - Este Mundo (Sony Music)
2	Juan Luis Guerra & 4.40 - Bachata Rosa (Ariola)
3	Metallica - Metallica (Phonogram)
4	Dire Straits - On Every Street (Phonogram)
5	Color Me Badd - C.M.B. (Warner Music)
6	Julio Iglesias - The 24 Greatest Songs (Sony Music)
7	Seal - Seal (Warner Music)
8	Clouseau - Live '91 (CNR)
9	Level 42 - Guaranteed (RCA)
10	Bob Marley - Legend (Ariola)

### NORWAY

Sin	gles	
1	Bryan Adams - I Do It For Yo	(PolyGram)
2		(BMG)
3	Guns N' Roses - You Could E	Be Mine (BMG)
4	Metallica - Enter Sandman	
5	Stage Dolls - Love Don't Bother	
6	Heavy D & The Boyz - Now That We	
7	Prince/The N.P.G Gett Of	
8	Dire Straits - Calling Elvis	
9	Extreme - More Than Words	
10	Right Said Fred - I'm Too Ses	
Δlh	ums	, , , , , ,
1	Metallica - Metallica	10.10
		(PolyGram)
2	Cher - Love Hurts	(BMG)
3	Paul Young - From Time To Ti	me (Sony Music)
4	R.E.M Out Of Time	(Warner Music)
5	Roxette - Joyride	(EMI)
6	B.Seger/The Silver Bullet Band	
7	Zucchero Fornaciari - Zucch	ero (PolyGram)
8	Natalie Cole - Unforgettable	(Magner Advaid
9	Amaz Grant Hand la Maile	[vvoiner mosic]
	Amy Grant - Heart In Motion	
10	September When - Mother I've Been K	issed (Worner Music)
	ALICTOLA	
	AUSTRIA	

AUSIKIA
Singles
1 David Hasselhoff - Do The Limbo Dance (BMG)
2 Scorpions - Wind Of Change (PolyGram)
3 Bryan Adams - I Do It For You (PolyGram)
4 Kate Yanai - Bacardi Feeling (Warner Music)
5 O.M.D Sailing On The Seven Seas (BMG)
6 Jason Donovan - Any Dream Will Do (PolyGram)
7 Frank Zappa - Bobby Brown Goes Down (Echo)
8 R.E.M Losing My Religion (Warner Music)
9 Crystal Waters - Gypsy Woman (PolyGram)
10 Jesus Loves You - Bow Down Mister (BMG)
Albums
R.E.M Out Of Time (Warner Music)
2 Scorpions - Crazy World (PolyGram)
3 Cher - Love Hurts (BMG)

_	Scorpions - Crazy vvoria	[PolyGram]
3	Cher - Love Hurts	(BMG)
4	Roxette - Joyride	(EMI)
5	Metallica - Metallica	(PolyGram)
6	Die Hektiker - Endlich	(BMG)
7	Gipsy Kings - Este Mundo	(Sony Music)
8	Mini Bydlinski - WM - Journal	(BMG)
9	O.M.D Sugar Tax	(BMG)
10	Eurythmics - Greatest Hits	(BMG)

### FRANCE

Lagaf - La Zoubida

7	Lucchero/P. Toung - Senza Una Donna (PolyGram)
3	R.E.M Losing My Religion (Warner Music)
4	Dana Dawson - Tell Me Bonita (Sony Music)
5	Kaoma - Danca Tago Mago (Sony Music)
6	Mecano - Hijo De La Luna (BMG)
7	M.Farmer/J.L.Murat - Regrets (Polydor)
8	Benny B - Dis Moi Bébé (Sony Music)
9	Les Inconnus - Auteuil, Neuilly, Passy (Ledermann)
10	
Alb	ums
1	Mylene Farmer - L'Autre (Polydor)
2	Mylene Farmer - L'Autre (Polydor) R.E.M Out Of Time (Warner Music)
2	R.E.M Out Of Time (Warner Music)
2	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA)
2 3 4	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA) Fredericks, Goldman/Jones - Fredericks, Goldman/Jones (Sony Music)
2 3 4 5	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA) Fredericks, Goldman/Jones Fredericks, Goldman/Jones (Sony Music) Stephan Eicher - Engelberg (Barclay)
2 3 4 5 6	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA) fredericks, Goldman/Jones - Fredericks, Goldman/Jones (Sony Music) Stephan Eicher - Engelberg (Barclay) Zucchero Fornaciari - Zucchero (PolyGram) UB40 - Labour Of Love II (Virgin) Thierry Hazard - Pop Music (Sony Music)
2 3 4 5 6 7	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA) Fredericks, Goldman / Jones - Fredericks, Goldman / Jones Stephan Eicher - Engelberg Zucchero Fornaciari - Zucchero (PolyGram) UB40 - Labour Of Love II (Virgin)
2 3 4 5 6 7 8	R.E.M Out Of Time (Warner Music) Patrick Bruel - Alors Regarde (RCA) Fredericks, Goldman/Jones - Fredericks, Goldman/Jones (Sony Music) Stephan Eicher - Engelberg (Barclay) Zucchero Fornaciari - Zucchero (PolyGram) UB40 - Labour Of Love II (Virgin) Thierry Hazard - Pop Music (Sony Music)

### **BELGIUM**

JIII	gies
1	Bryan Adams - I Do It For You (PolyGram)
2	LA Style - James Brown Is Dead (Decadence/Hi-Tension)
3	Human Resource - Dominator (MMI)
4	Juan Luis Guerra & 4.40 - Burbujas De Amor (BMG)
5	Dire Straits - Calling Elvis (PolyGram)
6	Heavy D & The Boyz - Now That We Found Love (BMG)
7	Kaoma - Danca Tago Mago (Sony Music)
8	Pleasure Game - Le Dormeur (MMI)
9	D.J.P.C Inssomniak (CNR)
10	Plaza - Samba (USA)
Alb	ums
1	Dire Straits - On Every Street (PolyGram)
2	Clouseau - Live '91 (CNR)
3	Gert En Samson - Gert En Samson (CNR)
4	Jo Vally - In Een Droom (Indisc)

### Stef Bos - Is Dit Nu Labor (PolyGran) Metallica - Metallica (PolyGran) Paul Young - From Time To Time (Sony Music) (Warner Music) (PolyGram) Stef Bos - Is Dit Nu Later R.E.M. - Out Of Time Mylene Farmer - L'Autre (PolyGram)

### 10 Bob Marley - Legend **FINLAND**

1	Guns N' Roses - You Could Be M	ine (BMG)
2	Metallica - Enter Sandman	
3	Dire Straits - Calling Elvis	
4	Bryan Adams - I Do It For You	(PolyGram)
5	Prince/The N.P.G - Gett Off [M	
6	The Shamen - Move Any Mountain - Pro	ogen 91 (EMI)
7	Eppu Normaali - Lensin Matalalle	a (Poko)
8		Megamania)
9	Extreme - More Than Words	(PolyGram)
10	Bomb The Bass - Winter In July	(Sony Music)
4.61		
All	oums	
1	Bad Boys Blue - The Best Of	(BMG)
1 2		(BMG)
1	Bad Boys Blue - The Best Of	(BMG) (PolyGram) (Audiovox)
1 2	Bad Boys Blue - The Best Of Metallica - Metallica Arja Koriseva - Me Kaksi Vain	(PolyGram)
1 2 3	Bad Boys Blue - The Best Of Metallica - Metallica	(PolyGram) (Audiovox)
1 2 3 4	Bad Boys Blue - The Best Of Metallica - Metallica Arja Koriseva - Me Kaksi Vain Juice Leskinen - Taivaan Kappaleita	(PolyGram) (Audiovox) (Sony Music)
1 2 3 4 5	Bad Boys Blue - The Best Of Metallica - Metallica Arja Koriseva - Me Kaksi Vain Juice Leskinen - Taivaan Kappaleita Värttinä - Oi Dai	(PolyGram) (Audiovox) (Sony Music) (Sonet)
1 2 3 4 5 6	Bad Boys Blue - The Best Of Metallica - Metallica Arja Koriseva - Me Kaksi Vain Juice Leskinen - Taivaan Kappaleita Värttinä - Oi Dai Mikko Kuustonen - Musta Jalokivi	(PolyGram) (Audiovox) (Sony Music) (Sonet) (Sony Music)

### 9 Raptori - Tulevat Tänne Sotkemaan(Sony Music) 10 Suurlähettiläät - Omituisten Otusten Kerho (EMI)

Sin	gles	
1	De La Saul - Ring Ring Ring	(Warner Music)
2	The KLF - Last Train To Trancent	
3	Dr. Alban - No Coke	(BMG)
4	Dr. Alban - Hello Afrika	(BMG)
5	Nomad - Just A Groove	(Rumour)
6	Paula Abdul - Rush Rush	(Virgin)
7	Nomad - Devotion	(Rumour)
8	Gipsy Kings - Baila Me	(Sony Music)
9	Black Box - Strike It Up	(BMG)
10	KLF - 3 A.M. Eternal	(KLF)
		- ' - '
1	R.E.M Out Of Time	(Warner Music)
2	KLF - The White Room	(Warner Music) (KLF)
2	KLF - The White Room Dr. Alban - Hello Afrika	
2 3 4	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits	(KLF)
2 3 4 5	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines	(KLF) (BMG) (BMG) (Virgin)
2 3 4 5 6	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines Roxette - Joyride	(KLF) (BMG) (BMG) (Virgin) (EMI)
2 3 4 5 6 7	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines Roxette - Joyride Alice Cooper - Hey Stoopid	(KLF) (BMG) (BMG) (Virgin) (EMI) (Sony Music)
2 3 4 5 6 7 8	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines Roxette - Joyride Alice Cooper - Hey Stoopid Scorpions - Crazy World	(KLF) (BMG) (BMG) (Virgin) (EMI) (Sony Music) (PolyGram)
2 3 4 5 6 7 8 9	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines Roxette - Joyride Alice Cooper - Hey Stoopid Scorpions - Crazy World Amii Stewart - Dusty Road	(KLF) (BMG) (BMG) (Virgin) (EMI) (Sony Music) (PolyGram) (NA)
2 3 4 5 6 7 8	KLF - The White Room Dr. Alban - Hello Afrika Eurythmics - Greatest Hits Massive - Blue Lines Roxette - Joyride Alice Cooper - Hey Stoopid Scorpions - Crazy World	(KLF) (BMG) (BMG) (Virgin) (EMI) (Sony Music) (PolyGram) (NA)

GREECE

### ITALY

(Sony Music)

Singles

L. Claudio Bisio - Rapput

	Cidodio Bisio - Kuppui	SORY MUSICI
2	Guns N' Roses - You Could Be Mi	ne (BMG)
3	Crystal Waters - Gypsy Woman	(Polydor)
4	FPI Project - Let's Go	(Energy)
5	Crystal Waters - Makin' Happy	(Polydor)
6	Scialpi - AAmare	(BMG)
7	DJH feat. Stefy -   Like It	(Disco Inn)
8	Dire Straits - Calling Elvis	Phonogram)
9	Raf - Siamo Soli Nell'Immenso	(CGD)
10	Double Dee - Don't You Feel	(Five)
AIL	oums	
1		Phonogram)
	Dire Straits - On Every Street	
1	Dire Straits - On Every Street  R.E.M Out Of Time	(WEA)
1 2 3	Dire Straits - On Every Streef ( R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto	(WEA)
1 2	Dire Straits - On Every Street  R.E.M Out Of Time	(WEA) (WEA) (Ricordi)
1 2 3 4 5	Dire Straits - On Every Street (R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo	(WEA) (WEA) (Ricordi) (CGD)
1 2 3 4 5 6	Dire Straits - On Every Street (R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World	(WEA) (WEA) (Ricordi) (CGD) Phonogram)
1 2 3 4 5 6 7	Dire Straits - On Every Streef (R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World Metallica - Metallica (	(WEA) (WEA) (Ricordi) (CGD) Phonogram) Phonogram)
1 2 3 4 5 6	Dire Straits - On Every Street (R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World	(WEA) (WEA) (Ricordi) (CGD) Phonogram)
1 2 3 4 5 6 7	Dire Straits - On Every Streef R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World Metallica - Metallica Raf - SogniE` Tutto Quello	(WEA) (WEA) (Ricordi) (CGD) Phonogram) Phonogram) (CGD)
1 2 3 4 5 6 7 8 9	Dire Straits - On Every Street R.E.M Out Of Time Gino Paoli - Matto Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World Metallica - Metallica ( Raf - SogniE` Tutto Quello A.Celentano - Il Re Degli Ignoranti	(WEA) (WEA) (Ricordi) (CGD) (Phonogram) (CGD) (CGD) (CGD)
1 2 3 4 5 6 7 8	Dire Straits - On Every Street R.E.M Out Of Time Gino Paoli - Matho Come Un Gatto Marco Masini - Malinconoia Liffiba - Il Diablo Scorpions - Crazy World Metallica - Metallica ( Raf - SogniE` Tutto Quello A.Celentano - Il Re Degli Ignoranti	(WEA) (WEA) (Ricordi) (CGD) Phonogram) Phonogram) (CGD)

### SWEDEN

	STILDLIT
Sin	gles
1	Bryan Adams - I Do It For You (PolyGram)
2	Guns N' Roses - You Could Be Mine (BMG)
3	Heavy D/Boyz · Now That We Found Love [BMG]
4	Extreme - More Than Words (PolyGram)
5	Amy Grant - Baby Baby (PolyGram)
6	Dire Straits - Calling Elvis (PolyGram)
7	Zucchero/P.Young - Senza Una Donna (PolyGram)
8	Color Me Badd - I Wanna Sex You Up (Warner Music)
9	P.Almgren/W/Liksom - Omaomigen (Warner Music)
10	Army Of Lovers - Obsession (Sonet)
Alb	oums
1	Thursday I . I . Th C . Mail C . Mail

10	Army of Lovers - Obsession (Soner
Alb	ums
1	T.Petty/Heartbreakers - Into The Great Wide Open (BMG
2	Rod Stewart - Vagabond Heart (Warner Music
3	Metallica - Metallica (PolyGram
4	Cher - Love Hurts (BMG
5	Peter Lemarc - Sången Dom Spelar När (MNW
6	Amy Grant - Heart In Motion (PolyGram
7	O.M.D Sugar Tax (Virgin
8	Army Of Lovers - Massive Luxury Overdose (Sonet
9	Dan Reed Network - The Heat (PolyGram
10	Kenneth/Knutters - Tankad, Packad & Klar (Sony Music

### **IRELAND**

Sin	gles
1	The Saw Doctors - Hay Wrap (Solid)
2	Bryan Adams - I Do It For You (PolyGram)
3	Right Said Fred - I'm Too Sexy (BMG)
4	Bryan Adams - Can't Stop This Thing (PolyGram)
5	Guns N' Roses - Don't Cry (BMG)
6	Extreme - More Than Words (PolyGram)
7	Kathy Durkin - Working Man (Harmac)
8	Martika - LoveThy Will Be Done(Sony Music)
9	Roxette - The Big L (EMI)
10	PM Dawn - Set Adrift On Memory Bliss (PolyGram)
Alh	ums
1	Dire Straits - On Every Street (PolyGram)

2	C.Moore - Christy Moore Collection 81-91 (Warner Music
3	Van Morrison - Hymns Ta The Silence (PolyGram
4	The Saw Doctors - If This Is Rock & Roll (Solid
5	Christy Moore - Smoke & Strong Whiskey (Newberry
6	Paul Young - From Time To Time (Sony Music
7	Stevie Nicks - Timespace (EMI
8	Mary Black - Babes In The Wood (Dolphin
9	Soundtrack - The Commmitments (BMG
10	R.E.M Out Of Time (Warner Music

### PORTUGAL

· UNITOM	
Singles	
1 Bryan Adams - I Do It For You (Poly	(Gram)
2 Marco Paulo - Taras E Manias	(EMI)
3 Rui Veloso - Logo Que Passe A Monçao	(EMI)
4 Crystal Waters - Gypsy Woman (Poly	Gram)
5 Dire Straits - Calling Elvis (Poly	(Gram)
6 Marco Paulo - Maravilhoso Coração	(EMI)
7 Guns N' Roses - You Could Be Mine	(BMG)
8 Gerard Joling - No More Bolero's (Poly	(Gram)
9 Roxette - Joyride	(EMI)
10 Berlin - Take My Breath Away (Poly	(Gram)
Albums	
1 R.E.M Out Of Time (Warner	Music)

1	R.E.M Out Of Time	(VVarner Music)
2	Marco Paulo - Maravilhoso C	Coração (EMI)
3	Soundtrack - Robin Hood: Prince Of	Thieves (PolyGram)
4	Metallica - Metallica	(PolyGram)
5	Juan Luis Guerra & 4.40 - Bac	thata Rosa (BMG)
6	Gipsy Kings - Este Mundo	(Sony Music)
7	Santana - The Very Best Of Santa	na (Sony Music)
8	Beach Boys - The Collection	(EM1)
9	Natalie Cale - Unforgettable	(Warner Music)
10	F MCMAYC A D	11.1 1

10 Enigma - MCMXC A.D.

passed on the national sales charts from 16 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt [West Germany]; Europe 1/Canal Plus/Tele7Jours [France]; RAI Stereo Due/Musica E Dischi/Mario De Luigi [Italy]; Stichting Nederlandse Top 40 [Holland]; SABAM/IFPI [Belgium]; GLF/IFPI [Sweden]; IFPI/Johan Schlueter (Denmark); VG (Norway); Gallup/AFYVE [Spain]; Seura/IFPI (Finland); IFPI (Greece).

Media Control/Musikmarkt (Switzerland); IFPI (Greece).



### EUROPEAN AIRPLAY **TOP 50**



A S TITLE - ORIGINAL LABEL (PUBLISHER)	SE ARTIST A SE ARTIST A SE TITLE - ORIGINAL LABEL (PUBLISHER)	SET TO TITLE - ORIGINAL LABEL (PUBLISHER)
2 12 (Everything I Do) I Do It For You Bryan Adams - A&M (MCA/Rondor/Zomba)	Something Got Me Started Simply Red - East West (EMI/So What)	35 43 2 J'Ai Des Doutes Sarah Mandiano - Polydor (Konda Music)
2 1 5 Calling Elvis Dire Straits - Verliga (Chariscourt/Rondor)	19 20 12 Baila Me Gipsy Kings - P.E.M./Columbia (PEM)	36 36 16 Rush Rush Paula Abdul - Virgin America (EMI Songs)
3 9 More Than Words Extreme · A&M (Rondor)	20 15 22 Senza Una Donna (Without A Woman) Zucchero Fornaciari & Paul Young - London (WC/PolyGrom/EMI)	37 28 7 Time, Love & Tenderness Michael Bolton - Columbia (EMI)
4 8 Every Heartbeat Amy Grant - A&M (Various)	21 22 15 R.E.M Warner Brothers (Warner Chappell)	38 24 2 Stand By Love Simple Minds - Virgin (Virgin)
5 7 6 Bacardi Feeling (Summer Dreaming) Kate Yanai - WEA (La Frette Music Paris)	22 23 5 Dejeuner En Paix Stephan Eicher - Barclay (Electric Unicorn)	39 39 10 Always There Incognito feat. Jocelyn Brown - Talkin' Loud (Carlin)
6 10 4 Set Adrift On Memory Bliss PM Dawn - Gee Street (MCA/Reformation)	23 29 5 Cold, Cold Heart Midge Ure · Arista (Mood/Warner Chappell)	40 25 18 Fading Like A Flower (Every Time You Leave) Roxette · EMI [EMI]
7 5 16 It Ain't Over 'Til It's Over Lenny Kravitz - Virain Americo (Miss Bessie Music)	24 37 9 It Hit Me Like A Hammer Huey Lewis & The News - Chrysalis (Zomba/Chrysalis)	41 41 9 Now That We Found Love Heavy D & The Boyz - MCA (Warner Chappell)
8 14 5 LoveThy Will Be Done Martika - Columbia (Warner Chappell)	25 26 12 D3cale Patrick Bruel - RCA (14 Productions)	42 42 15 I Wanna Sex You Up Color Me Badd - Giant (Hip Hop/Hifrost)
9 11 10 Learning To Fly Tom Petry & The Heartbreakers - MCA (MCA/EMI)	26 Ni I'm Too Sexy Right Said Fred - Tug (Hit & Run)	Word Is Out Kylie Minogue - PWL (All Boys Music)
12 36 Wind Of Change Scorpions - Mercury (PolyGram Music)	27 27 5 Regrets Mylene Farmer & Jean-Louis Murat - Polydor (Requiem Publishing)	Can't Stop This Thing We Started Bryan Adams - A&M (Adams/Almo/Zombo)
9 6 All 4 Love Color Me Badd - Giant (Rondor)	28 Mariah Carey - Columbia (M.Carey/Virgin/Cole/Clivilles)	45 21 8 Summertime DJ Jazzy Jeff & The Fresh Prince - Jive (Various)
Gypsy Woman (La Da Dee La Da Da) Crystal Waters - Mercury/A&M (BMG Music/Bosement Boys)	29 44 2 Be Young, Be Foolish, Be Happy Sonia - I.Q. (Lowery/BMG)	46 19 7 Winter In July Bomb The Bass - Rhythm King/Epic (Rhythm King/Virgin/CC)
The Big L Roxette - EMI (EMI/Jimmy Fun)	30 30 14 N3 En 17 A Leidenstadt Fredericks, Goldman & Jones - Epic (JRG/Marc Lumbroso)	47 32 14 The Motown Song Rod Stewart - Warner Brothers (MCA/Geffen)
Get Off Prince And The New Power Generation - Paisley Park (Warmer Chappell)	31 33 3 Sunshine On A Rainy Day Zoe - W.A. U/Mr Modo/M&G (EG/BMG/Copyright Control)	48 45 3 She's A Girl And I'm A Man Lloyd Cole - Polydor [EMI/Copyright Control]
15 17 9 Pandora's Box O.M.D Virgin (Virgin)	32 31 3 Happy Together Jason Donovan - PWL (EMI)	49 NE Marc Bolan & T-Rex - Marc On Wax (Wizard)
6 Guaranteed Level 42 - RCA [Findhaven/WC/Island/BMG]	33 18 26 The Shoop Shoop Song (It's In His Kiss) Cher - Epic (Alley/Trio/Hudson Bay)	Aloha Heja He Achim Reichel - WEA (Gorilla Musik)
17 6 11 Love And Understanding Cher - Gelfen (EM)	34 35 9 Walking In Memphis Marc Cohn - Atlantic (Copyright Control)	The European Airplay Top 50 is compiled from the individual national airplay charts be Circled songs indicate increased or maintained airplay is expected for the following week

### NATIONAL AIRPLAY

### NORWAY

Most played records on 40 Norwegian stat Compiled by Radio Topp 20.

(1) Bryan Adams - I Do It For You

Dire Straits - Calling Elvis

(2) Dire Straits - Calling Elvis
(19) Right Said Fred - I'm Too Sexy
(5) Stage Dolls - Love Don't Bother Me
(-) Amy Grant - Every Heartbeat
(3) Clannad/P. Young - Both Sides Now
(-) Guns 'N' Roses - Don't Cry

National product is highlighted in rec

### UNITED KINGDOM

Most played records on BBC stations and major

- (7) Martika Love. Thy Will Be Done
- Martika Love. Ihy Will Be Do Roxette The Big L Bryan Adams I Do It For You Sonia Be Young, Be Foolish, Be Midge Ure Cold, Cold Heart Zoe Sunshine On A Rainy Day Kylie Minogue Word Is Out Dire Straits Calling Elvis Lecon Dengen, Heapt Togethia

- 8. (2) Dire Straits Calling Elvis
  9. (9) Jason Donovan Happy Together
  10. (13) PM Dawn Set Adrift On Memory Bliss
  11. (16) Marc Bolan 20th Century Boy
  12. (-) Simply Red Something Got Me Started
  13. (3) Extreme More Than Words
  14. (12) Prince & The N.P.G. Gett Off
  15. (20) Rod Stewart Broken Arrow
  16. (-) Status Quo Can't Give You More
  17. (15) Right Sald Fred I'm Too Sexy
  18. (a) R. Adams. Can't Ston This Thing We

- 18. (-) B.Adams Can't Stop This 19. (-) Sabrina Johnston Peace 20. (-) Julian Lennon Saltwater (-) B.Adams - Can't Stop This Thing We...
  (-) Sabrina Johnston - Peace

### GERMANY

Most played records on the ARD stations and major pri-vates. Compiled by Media Control/Baden Baden.

- Kate Yanai Bacardi Feeling
- Bryan Adams I Do It For You Amy Grant Every Heartbeat T.Petty/Heartbreakers Learning To Fly
- Cher Love And Understanding
- (7) (5)
- Cher Love And Understanding
  Extreme More Than Words
  Gipsy Kings Baila Me
  L.Kravitz It Ain't Over 'Til It's Over
  Dire Straits Calling Elvis
  Marc Cohn Walking In Memphis
  O.M.D. Pandora's Box
  Achim Reichel Aloha Heja He
  Mike/Mechanies Everybody Get's A Second.
  Pur Lena

- 12.(20)
- 13. (-) Mike/Mechanics Everyindy decay 300001 14. (-) Pur Lena 15. (-) Pe Werner Kribbeln Im Bauch 16. (10) Scorpions Wind Of Change 17. (-) Roxette The Big L 18. (-) Glenn Frey Part Of Me, Part Of You 19. (12) Level 42 Guaranted 20. (1) Sailor, La Chumbia

- 20. (11) Sailor La Cumbia

### FRANCE AM

Most played records on AM stations. Compiled by Media Control/Strasbourg.

- (3) Stephan Eicher Deieuner En Paix
- (6) R.E.M. Losing My Religion
  (2) Dire Straits Calling Elvis
  (20) Crystal Waters Gypsy Woman
- (7) Patrick Bruel Décale (13) Jil Caplan Natalie Wood
- Pauline Ester Une Fenetre Ouverte Sarah Mandlano J'Ai Des Doutes M.Farmer/J.L.Murat Regrets
- (4)
- 10. (-) Texas Alone With You
  11. (11) L.Kravitz It Ain't Over Til It's Over
  12. (1) Fredericks/Goldman/Jones Né En 17 A.
  13. (-) Zucchero/P. Young Senza Una Donna

- Liane Foly Va Savoir Denis Azor Ala Li La Kaoma Danca Tago M

- 15. (-) Idents Afor Ala Li La 16. (-) Kaoma Danca Tago Mago 17. (-) Gipsy Kings Baila Me 18. (15) Cher The Shoop Shoop Song 19. (16) L'Affair Louis Trio Nous On A Tout Ca 20. (-) Catherine Lara Les Romantiques

### FRANCE FM

Most played records on FM stations. Compiled by Media Control/Strasbourg.

- I. (1) L.Kravitz It Ain't Over 'Til It's Over

- L.Kravitz It Aln Lose ... UB40 Here I Am R.E.M. Losing My Religion Zucchero/P.Young Senza Una Donna Color Me Badd I Wanna Sex You Up Fredericks/Goldman/Jones Né En 17 A.

- (6) Paula Abdul Rush Rush
   (11) M.Farmer/J.L.Murat Regrets
   (7) Stephan Eicher Dejeuner En Paix
   (10,(10) Rembrandts Just The Way It Is, Baby
   (9) Patrick Bruel Décale
- 12. (15) Cher The Shoop Shoop Song
- 14.(14) Aswad The Best Of My Love
- Dire Straits Calling Elvis
- 16.(20) Sydney Youngblood Hooked On You 17.(19) Bryan Adams I Do It For You
- 18. (-) Indra Misery 19. (16) De La Soul Ring Ring Ring 20. (13) Crystal Waters Gypsy Wom

- 7. (-) Guns 'N' Roses Don't Cry
  8. (-) Paul Young Don't Dream It's Over
  9. (4) Martika Love. Thy Will Be Done
  10. (-) Mariah Carey Emotions
  11. (12) Lynni Treekreem Te Sola Rinn
  12. (9) Secret Mission Silent Spring
- 13.(10) Natalie Cole Unforgettable
  14.(16) H.Lewis/News It Hit Me Like A Hammer
  15. (7) Heavy D/Boyz Now That We Found Love
  16.(13) Color Me Badd All 4 Love

- 17. (-) Prince/The N.P.G. Gett Off 18. (6) Julian Lennon Saltwater 19.(11) Harry Connick Jr. Recipe Of Love 20. (-) Level 42 Guaranteed

### **SPAIN**

Most played records on Cuarenta Principales, covering the major stations.

- 1. (3) Duncan Dhu Mundo De Cristal
- (1) Crystal Waters Gypsy Woman
  (4) Loquillo Y Los Trogloditas Hombres
  (10) R.E.M. Shiny Happy People

- (6) The Farm Don't Let Me Down
  (11) M.Bolton Time, Love & Tenderness
  (9) Tennessee Tu Debes Decidir
  (14) Guns N' Roses You Could Be Mine
- 10.(13) Transvision Vamp If Looks Could Kill
- 11. (12) The Silencers If Looks Could Kill 12. (15) Terapia Nacional ¿Que Quieres Se
- 11. (12) The Silencers If Looks Could Kill
  2. (15) Terapia Nadional ¿Que Quieres Ser?
  13. (17) C&C Music Factory Things That Make You.
  14. (16) A.S.A.P. Bahia
  15. (-) Status Quo Burning Bridges
  16. (19) Modestia Aparte Trapos Sucios, Platos.

- 18. (-) Beverley Craven Promise Me
  18. (-) Oil Despues De Haber Pensado En Ti
  19. (20) Drama A Contracorriente
- (-) Various Surfing Golden Hits

### HOLLAND

Most played records on national stations Radio 2 and Radio 3. Compiled by Stichting Nederlandse Top 40.

- (-) Simply Red Something Got Me Started

- (1) Dire Straits Calling Elvis
  (11) Bryan Adams I Do It For You
  (3) Army O'L Lovers Crucified
  (4) Crowded House Fall At Your Feet
  (4) Crowded House Fall At Your Feet
- Mariah Carey Emotions Luv' He's My Guy
- Color Me Badd All 4 Love Rolling Stones Sexdrive 11.(12) Level 42 - Guaranteed
- 12. (8) Incognito/J.Brown Always There
  13. (13) Rob De Nijs Huis In De Zon
  14. (15) Culture Beat No Deeper Meaning

- 15.(19) BZN It Happened 25 Years Ago
  16. (-) Poppy Factory Fabulous Beast
  17. (5) PM Dawn Set Adrift On Memory Bliss
  18.(16) Texas Why Belief In You
  19. (-) Andre Hazes Zomer
  20. (-) Hanny Peter, Ik Vertrouw Je Voor Geen.

### AUSTRIA

Most played records on national pop station Ö3.

- ngoboys No Woman, No Crv
- Dire Straits Calling Elvis Amy Grant - Every Heartbeat
- Amy Grant Every Heartbeat
  Bryan Adams I Do It For You
  H.Lewis/News It Hit Me Like A Hammer
  Jason Donovan Any Dream Will Do
  Etta Scollo Chi Ha Ucciso
  Scorpions Wind Of Change
  Kate Yanai Bacardi Feeling
  Bilgeri Keep Your Love Alive
- (6)
- Paula Abdul Rush Rush Mylene Farmer - Désenchantée
- 13. (13) T.PetryHeartbreakers Learning To Fly
  14. (14) O.M.D. Sailing On The Seven Seas
  15. (15) Zucchero/P. Young Senza Una Donna
  16. (16) Michael Bolton Time, Love & Tenderness
- Erasure Chorus 18.(18) Londonboys - Sweet Soul Music 19.(19) Cher - Love And Understanding 20.(20) Roxette - Fading Like A Flower

### **SWITZERLAND**

Most played records on the national station DRS 3 and major privates. Compiled by Media Control/ Basel.

- Bryan Adams I Do It For You
- T.Petty/Heartbreakers Learning To Fly Kate Yanai - Bacardi Feeling Dire Straits - Calling Elvis
- Extreme More Than Words
- 5. (5) Extreme More Than Words
  6. (13) Crystal Waters Gypsy Woman
  7. (6) Color Me Badd I Wanna Sex You Up
  8. (10) Any Grant Baby Baby
  9. (16) Scorpions Wind Of Change
  10. (9) Bonnie Raitt Something To Talk About
  11. (17) Heavy D/Boyz Now That We Found Love
  12. (-) Prince/The N.P.G. Gett Off
  13. (8) Marillion No One Can
  14. (-) Jesus Loves You Bow Down Mister
  15. (19) Royette, Edinip Like A Flower

- Roxette Fading Like A Flower Roxette The Big L DJ Jazzy Jeff/Fresh Prince Summertin
- 18. (20) Rod Stewart Rhythm Of My Heart 19. (-) Gianna Nannini Sorridi
- 20. (11) Midge Ure Cold, Cold Heart

### SWEDEN

Most played records on Swedish national and local stations. Compiled by Airplay Sweden.

- Army Of Lovers Obsession
- Irma Precis Som Du
- O.M.D. Pandora's Box Bryan Adams 1 Do It For You Roxette The Big L
- (11) Mariah Carey Emotions
- 6. (11) Mariah Carey Emotoons
  7. (3) Dire Straits Calling Elvis
  8. (4) Peter Lemare Sången De Spelar När Filmen.
  9. (13) Suzzies Orkester Han Målar Fönster
  10. (8) Heavy D/Boyz Now That We Found Love
  11. (15) Martika Love Thy Will Be Done
  12. (10) PM Dawn Set Adrift On Memory Bliss
  13. (-) Eva Dahlgren Vem Tänder Stjärnoma

- 13. (-) Raight Said Fred I'm Too Sexy
  15.(12) Rod Stewart The Motown Song
  16. (-) B.Adams Can't Stop This Thing We Started 13.(12)
  16. (-) B.Adams - Can't Stop This Thing We Started
  17. (-) Angel - Sommaren I City \*
  18. (7) Lloyd Cole - She's A Girl And I'm A Man
  19.(14) Willie Nile - Everybody Needs A Hammer
  20. (-) The diVinyls - Make Out Alright

- MUSIC & MEDIA SEPTEMBER 28 1991



## EUROCHART HOT 100<sub>8</sub> SINGLES



		× × ×
TITLE COUNTRIES CHARTED	S 5 5 TITLE COUNTRIES CHARTED  ARTIST- ORIGINAL LABEL (PUBLISIER)	N N N N N N N N N N N N N N N N N N N
1 12 (Everything I Do) I Do It For You UKDBNEACHSEDKKNSEI Bryan Adams - A&M (MCA/Rondor/Zomba)	35 27 7 Summertime DJ Jazzy Jeff & The Fresh Prince - Jive (Various)	69 44 8 Winter In July  UK.NL.SF Bomb The Bass - Rhythm King/Epic (Rhythm King/Virgin/CopCo)
2 3 4 Calling Elvis  UK.ED.B.N.L.E.CH.S.R.DK.N.SEJ  Dire Straits - Vertigo (Chariscourt/Rondor)	36 20 5 LoveThy Will Be Done Martika - Columbia (Warner Chappell)	70 96 2 Everybody's Free (To Feel Good) Rozalla - Pulse 8 (Peer/Upfront)
3 2 11 You Could Be Mine UK.D.B.N.L.E.A.CH.S.P.DK.Ir.N.S.F.I Guns N' Roses - Geffen (Warner Chappell)	37 33 9 Move Any Mountain - Progen 91 UK.B.N.L.S.DK.SF The Shamen - One Little Indian (Amokshasong)	71 69 12 Les Brouillards De Londres Thierry Hazard - Columbia (Sony)
4 5 11 Now That We Found Love UK.D.B.N.L.E.A.C.H.S.D.K.N. Heavy D & The Boyz - MCA (Warner Chappell)	38 32 5 Regrets Mylene Farmer & Jean-Louis Murat - Polydor (Requiem Publishing)	72 67 7 A Roller Skating Jam Named "Saturdays" D.B.CH.SF De La Soul - Tommy Boy (Various)
Don't Cry  Guns N' Roses - Geffen (Warner Chappell)  UK.B.NL.DK.Ir,N	39 65 2 Dominator Human Resource - R&S/IMC (MCA)	73 73 14 The Motown Song Rod Stewart - Warner Brothers (MCA/Geffen)
6 4 4 Gett Off  UK.D.B.NL.CH.S.DK.Ir.N.SF  Prince And The New Power Generation - Paisley Park (Warner Chappell)	Mecano - RCA (Ba Ba Blaxi Music)	74 21 4 I'll Be Back Arnee & The Terminators - Epic (Virgin)
7 10 8 I'm Too Sexy Right Said Fred - Tug (Hit & Run)	41 45 4 What Can You Do For Me Utah Saints - ffrr (NTV/PolyGram/DnA/BMG)	75 62 15 Bobby Brown Goes Down Frank Zappa - Reel Records (Weinberger)
8 8 23 Senza Una Donna (Without A Woman) F.D.B.C.H.S.D.K. Zucchero Fornaciari & Paul Young - London (Warner Chappell/PolyGram/EMI)	42 54 10 Pandora's Box O.M.D Virgin (Virgin)	Something Got Me Started Simply Red - East West (EMI/So What)
9 6 14 More Than Words Extreme - A&M (Rondor)  UK.D.B.A.CH.S.P.DK.lr.N.SF	43 34 17 Rush Rush Paula Abdul - Virgin America (EMI Songs)	77 71 22 Ring Ring Ring (Ha Ha Hey) De La Soul - Tommy Boy (Various)
10 12 7 Bacardi Feeling (Summer Dreaming) DACH	Le Dormeur F.B	70 A4 3 Be Young, Be Foolish, Be Happy
Kate Yanai - WEA (LaFrette Musique Paris)  11 7 19 Gypsy Woman (La Da Dee La Da Da)  FD.E.A.CH.S.P.DK.I	Reasure Game - louch Or Gold (Scorpio/Now Disc)  D.A.CH  D.A.CH	Wanna Be Adored
Crystal Waters - A&M (BMG Music/Basement Boys)  12 9 35 Wind Of Change  D.A.CH.S.DK  D.A.CH.S.DK	Jesus Loves four - More Protein (Virgin)  MA 27 3 Word Is Out  UK.Ir	Trust UK
12 13 14 La Zoubida F.B	17 41 11 Love And Understanding D.B.NI.A.S	Ned's Atomic Dustbin - Furtive (PolyGram)
Lagaf - Flarenasch (Copyright Control)  14 14 7 Enter Sandman  D.NI.CH.S.DK.N.SF.I	Cher - Geffen (EMI)  WK.Ir.I  WK.Ir.I	The Saw Doctors - Solid (not listed)  82 83 29 Joyride  FALL (linear For Advise)
Metallica - Vertigo (Creeping Death/PolyGram)	Crystal Waters - A&M (Basement Boys/BMG/Copyright Control)	Noxelle - Elvir pinning Fun Musicj
R.E.M Warner Brothers (Warner Chappell)	Benny B - PLR (PLR)	83 81 5 Indra - Carrere (Carrere/Orlando)  84 78 20 Fading Like A Flower (Every Time You Leave)  DACH
Zoe - W.A.U/Mr Modo/M&G (EG/BMG/Copyright Control	Scorpions - Mercury (PolyGram Music)	Noxelle - Livil (Livil)
28 2 Roxette · EMI (EMI/Jimmy Fun)	51 50 5 Achim Reichel - WEA (Gorilla Musik)	Marco Paulo - EMI (EMI Songs)
18 18 8 Kaoma - Columbia (Adageo/BM Productions)	52 43 12 Incognito feat. Jocelyn Brown - Talkin' Loud (Carlin)	Chino Bayo - Area (not listed)
19 17 18   Wanna Sex You Up E.D.B.A.CH.S.DK.SF Color Me Badd - Giant (Hip Hop/Hifrost)	53 15 15 Auteuil, Neuilly, Passy (Rap B.C.B.G) Les Inconnus - Productians Ledermann (Ledermann)	87 97 4 Here I Am (Come And Take Me) UB40 - Virgin (Burlington/B & C Music)
20 30 4 Insanity Oceanic - Dead Dead Good (DDGR)	54 61 3 James Brown Is Dead LA Style - Decadance (Orfa/Hi-Tension)	The One I Love R.E.M I.R.S. (Warner Chappell).
21 35 3 Let's Talk About Sex Salt-N-Pepa - ffrr (Next Plateau/All Boys)	55 57 7 J'Ai Des Doutes Sarah Mandiano - Polydor (Kondo Music)	89 90 14 Any Dream Will Do Jason Donovan - Really Useful (Really Useful)
22 25 8 Ich Bin Der Martin, Ne Dieter Krebs & Gundula - RCA (EMI Music)	56 53 24 Sailing On The Seven Seas O.M.D Virgin (Raw Unlimited/Virgin)	90 66 15 <b>E Vado Via</b> Felix Gray & Didier Barbelivien - Multi/Talar (Zone Musique)
23 16 8 All 4 Love UK.D.B.NL Color Me Badd - Giant (Rondor)	Cream Prince & The New Power Generation - Paisley Park (Warner Chappell)	91 82 8 Né En 17 A Leidenstadt Fredericks, Goldman & Jones - Epic (JRG/Marc Lumbroso)
24 52 12 Tell Me Bonita Dana Dawson - Columbia (Sony)	58 39 21 Last Train To Trancentral/The Iron Horse DE.CH.S.D.K.GR The KLF - KLF Communications (EG/Zoo/Worner Chappell/Wandee/BMG)	PJ.B. feat. Hannah And Her Sisters - Dance Pool (Charing Cross)
25 74 2 Can't Stop This Thing We Started Bryan Adams - A&M (Adams/Almo/Zomba)	59 58 12 Rapput (Senza Fiato) Claudio Bisio - Epic (Aspirine/Sony)	93 60 4 Stand By Love UK.B.CH.DK Simple Minds - Virgin (Virgin)
26 11 5 Charly Prodigy - XL (Virgin)	60 63 25 Desenchantée Mylene Farmer - Polydor (Requiem Publishing)	94 70 15 It Ain't Over 'Til It's Over Lenny Kravitz - Virgin America (Miss Bessie Mušic)
27 22 23 The Shoop Shoop Song (It's In His Kiss) Cher - Epic (Alley/Trio/Hudson Bay)	61 42 16 Saga Africa Yannick Noah - Carrere (Copyright Control)	95 Crucified  Army Of Lovers - China (Team Sonet)
28 26 19 Baby Baby Amy Grant - A&M (Age To Age/Edward Grant/Yellow Elephant	69 51 10 Shiny Happy People D.A.S.P	96 95 5 Logo Que Passe A Monao Rui Veloso - EMI [EMI Songs]
29 23 6 Set Adrift On Memory Bliss UK.D.B.NL.S.Ir PM Dawn - Gee Street (MCA/Reformation)	63 85 2 Dejeuner En Paix Stephan Eicher - Barclay (Electric Unicorn)	Easier To Walk Away  F Elton John - Rocket (Big Pig Music)
Love To Hate You  UK.DK.IF	64 47 5 Happy Together Jason Donovan - PWL (EMI)	98 Saltwater Julian Lennon - Virgin (Various)
Erasure - Mute (Music Moments-Sonet/Andy Bell)  31 31 8 Baila Me  F.D.B.NLE.A.R.GR	45 40 2 Good Vibrations UK.Ir	Wild Hearted Son UK.Ir
Gipsy Kings - P.E.M./Columbia (PEM)  32) 38 9 Do The Limbo Dance	Things That Make You Go Hmmm D.CH.S	The Cult - Beggars Banquet (Warner Chappell)  100 75 13 Chorus  D.A.CH.GR
David Hasselhoff - White Records/Ariola ("Young" Musikverlag,	More To Life  UK.lr	Erasure  UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, L = Italy, E = Spain, NL = Holland, B = Selgium, IR = Iraland, S = Sweden, DK = Denmark, N = Norway, SF = Finland, P = Porugal, GR = Greece.
Sabrina Johnston - East West (MCA)  24 20 5 20th Century Boy  UK.DK.Ir.SF	Cliff Richard - EMI (Virgin/Silhouette/Waif)  68 55 10 Burbujas De Amor	= FAST MOVERS = NEW ENTRY RE = RE-ENTRY
Marc Bolan & T-Rex - Marc On Wax (Wizard)	d on the following national singles sales charts: MRIB (UK): Bundesverband Der Phonographischen Wirtschaft/Media Control/	

The Eurochart Hot 100 Singles is compiled by BPI Communications BV in cooperation with Burno/Sterra and based on the following analised singles sales chart's MRIB (UIX): Bundeseverband Der Princagraphischen Writschaft/Media Control/Musikmerki (Media Co

# Emmis Replaces NY, LA Management Team

by Lisa Nordmark

The belt is getting tighter at Emmis Broadcasting, one of the US major broadcast groups, where WFAN/New York VP/GM Scott Meier and KPWR (Power 106)/Los Angeles VP/GM Phil Newmark have left the company. Emmis Radio Division president Doyle Rose is packing his belongings for L.A. to oversee Urbanformatted Power 106, while Exec. VP Randy Bongarten will head to sports/sports talk outlet WFAN.

The "streamlining" decisions are related to Emmis's financial struggles, which have been deepening over the past two years. It has already sold its stations in San Francisco, Washington, Houston, and Minneapolis. It continues to

own outlets in Chicago, Boston, St. Louis and Indianapolis, in addition to the New York and L.A. properties.

In a seemingly unrelated move, longstanding KPWR PD Jeff Wyatt, who has been with the station since its inception five years ago, unexpectedly resigned his post, citing the need to take a break as reason for stepping down. His replacement has not yet been named.

Meanwhile, Emmis principal Jeff Smulyan battles the bank to hold onto his Major League Baseball team, the Seattle Mariners. The \$39.5 million debt must be refinanced or the team will have to be sold by February.

# ABC, ESPN Team Up For Sports

by Rochelle Levy

The ABC Radio Networks and ESPN—the all-sports cable television network—are joining forces to launch a sports radio network beginning January 1992.

The new ESPN Radio Network will provide live news, information, magazine style programming during drivetimes to over 200 radio stations. Sixteen hours of psorts programming will be produced and broadcast weekly from ESPN headquarters in Bristol, CT. Twenty-five stations in the top 50 markets are already committed.

The ESPN Radio Network enter into the bidding for major sports packages

# LMAs Continue Their Popularity

Because the overall US radio marketplace has not recently been a healthy one financially, more and more broadcasters are finding alternative methods of achieving profits, such as the recent wave of local marketing agreements (LMAs).

LMAs are an emerging American radio phenomenon in 1991, in which stations seeking to streamline costs contract with an indirectly competitive local broadcaster to combine their marketing, sales and/or programming operations.

Following a recent marriage among three album rock stations in the Boston metro area, two more LMAs were set up last week, both in New Orleans. CHR-formatted WEZB will program and handle sales for Hot AC WMXZ.

Also, news/talk-AC combo WWL & WLMG/New Orleans has reached a similar arrangement with New AC/contemporary jazz outlet KNOK.

Contrary to what many people think, American radio stations are still primarily privately held businesses, rather than controlled by corporations.

Statistics show that 65% of American radio stations—7.842 to be exact—are owned either as stand-alones or as part of an AM/FM station combo.

LM

### SINGLES

### Billboard

**ALBUMS** 

TW	LW	Artist/Title For week ending September 28 1991	Label	ECO	TW	LW	Artist/Title For week ending September 21 1991	Label	ECO
1	1	COLOR ME BADD/I Adore Mi Amore	Giant		1	- 1	METALLICA/Metallica	Elektra	
<b>(2</b> )	2	MARKY MARK & THE FUNKY BUNCH/Good Vibrations	Interscope		2	2	NATALIE COLE/Unforgettable	Elektra	
3	3	BOYZ II MEN/Motownphilly	Motown		(3)	NE	RUSH /Roll The Bones	Atlantic	
4	11	MARIAH CAREY/Emotions	Columbia		4	3	BONNIE RAITT/Luck Of The Draw	Capitol	
(5)	9	FIREHOUSE/Love Of A Lifetime	Epic		5	4	COLOR ME BADD/C.M.B.	Giant	
6	4	C&C MUSIC FACTORY/Things That Make You Go Hmmm	Columbia		6	5	BOYZ II MEN/Cooleyhighharmony	Motown	
7	7	MICHAEL BOLTON/Time, Love And Tenderness	Columbia		7	7	BOB SEGER & THE SILVER BULLET BAND/The Fire Inside	Capitol	
(8)	16	NATURAL SELECTION/Do Anything	East West		8	6	VAN HALEN/For Unlawful Carnal Knowledge Warn	er Brothers	
9	14	BONNIE RAITT/Something To Talk About	Capitol		9	8	MICHAEL BOLTON/Time, Love And Tenderness	Columbia	
10	13	R.E.M./Shiny Happy People Warr	ner Brothers		10	9	C&C MUSIC FACTORY/Gonna Make You Sweat	Columbia	
11	8	CATHY DENNIS/Too Many Walls	Polydor		11)	13	R.E.M./Out Of Time Warn	er Brothers	
1.2	6	BRYAN ADAMS/(Everything I Do) I Do It For You	A&M		12	10	PAULA ABDUL/Spellbound	Captive	
13	12	HEAVY D. & THE BOYZ/Now That We Found Love	Uptown		1.3	12	GARTH BROOKS/No Fences	Capitol	
14	5	PAULA ABDUL/The Promise Of A New Day	Captive		14	11	EXTREME/Extreme II Pornograffitti.	A&M	
15	19	KARYN WHITE/Romantic Warr	ner Brothers		1.5	15	AMY GRANT/Heart In Motion	A&M	
16	18	EXTREME/Hole Hearted	A&M		16	14	SOUNDTRACK/Robin Hood: Prince Of Thieves Mon	rg <mark>an C</mark> reek	
17	22	AARON NEVILLE/Everybody Plays The Fool	A&M		17	NE	NAUGHTY BY NATURE/Naughty By Nature	Tommy Boy	
18	10	ROD STEWART/The Motown Song Warr	ner Brothers		18	20	BELL BIV DEVOE/WBBD - Bootcity! The Remix Albe	um MCA	
19	25	MARTIKA/LoveThy Will Be Done	Columbia		19	16	THE BLACK CROWES/Shake Your Money Maker De	f American	
20	15	HI-FIVE/I Can't Wait Another Minute	Jive		20	17	D.J. JAZZY JEFF/Homebase	Jive	
21	26	METALLICA/Enter Sandman	Elektra		21	18	SOUNDTRACK/Boyz N The Hood	Qwest	
22	20	SCORPIONS/Wind Of Change	Mercury	D	22	23	QUEENSRYCHE/Empire	EMI	
23	17	SEAL /Crozy	Sire	UK	23	19	N.W.A/Efil4zaggin	Ruthless	
24	30	JESUS JONES/Real Real Real	SBK	UK	24	28	THE GETO BOYS/We Can't Be Stopped	Rap-A-Lot	
25	40	BRYAN ADAMS/Can't Stop This Thing We Started	A&M		25	25	MARIAH CAREY/Mariah Carey	Columbia	
26	29	CHESNEY HAWKES/The One And Only	Chrysalis	UK	26	22	SKID ROW /Slave To The Grind	Atlantic	
27	32	BOB SEGER & THE SILVER BULLET BAND/The Real Lo	ove Capitol		27	27	SEAL /Seal	Sire	UK
28	31	TAMI SHOW/The Truth	RCA		28	21	TOM PETTY & THE HEARTBREAKERS/Into The Great Wide O	pen MCA	
29	21	THE KLF/3 A.M. Eternal	Arista	UK	29	24	SCORPIONS/Crazy World	Mercury	D
30	34	LUTHER VANDROSS/Don't Want To Be A Fool	Epic		30	NE	STEVIE NICKS/Timespace: Best Of Stevie	Modern	
31	41	PRINCE AND THE NEW POWER GENERATION/Gett Off	Paisley Park		31	29	CANDY DULFER/Saxuality	Arista	NL
32	38	VANESSA WILLIAMS/Running Back To You	Wing		32	33	TRAVIS TRITT/It's All About To Change Warr	ner Brothers	
33	39	SIOUXSIE & THE BANSHEES/Kiss Them For Me	Geffen	UK	33	30	FIREHOUSE/Firehouse	Epic	
34	42	NAUGHTY BY NATURE/O.P.P.	Tommy Boy		34	36	JESUS JONES/Doubt	SBK	UK
35	46	RHYTHM SYNDICATE/Hey Donna	Impact		35	26	LUTHER VANDROSS/Power Of Love	Epic	
36	43	BAD COMPANY/Walk Through Fire	Atco		36	NE		Mercury	
37	44	TONY TERRY/With You	Epic		37	32	HEAVY D. & THE BOYZ/Peaceful Journey	MCA	
38	33	THE ESCAPE CLUB/I'll Be There	Atlantic		38	34	EMF/Schubert Dip	EMI	UK

# Museum Of TV & Radio Opens Doors

The Museum of Television and Radio officially opened its doors September 12 in a new building in midtown Manhattan, succeeding the former Museum of Broadcasting. It is the first major museum to open in New York in 25 years.

The museum is a state-of-the-art archive for those who want to see and hear yesteryear. Visitors can choose among tapes of 40.000 programs, from "I Love Lucy" to the recent live Mikhail Gorbachev-Boris Yeltsin broad-cast. LM

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Warner Brothers

MCA

39

24 AMY GRANT/Every Heartheat

27 NATALIE COLE/Unforgettable

A&M

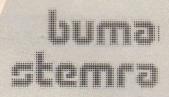
Elektra

31 ROD STEWART/Vagabond Heart

86 SOUNDTRACK/The Commitments



## EUROPEAN TOP 100<sub>®</sub> ALBUMS



/		
ARTIST COUNTRIES CHARTED	ARTIST COUNTRIES CHARTED  STEEL STATES  TITLE - ORIGINAL LABEL	SET
1 27 R.E.M. UK.F.D.B.NL.E.A.CH.S.P.DK.I.N.SF.GR.Ir Out Of Time - Warner Brothers	35 36 2 Rush UK.NLS.Ir Roll The Bones - Atlantic	69 28 10 Luciano Pavarotti The Essential Pavarotti II - Decca
Dire Straits On Every Street - Vertigo ▲2	36 52 2 P.M. Dawn The Utopian Experience - Gee Street	<b>70</b> 63 8 Meatloaf Bat Out Of Hell - Epic
3 2 5 Metallica UK.D.B.N.L.E.A.C.H.S.P.DK.L.N.SE.Ir Metallica - Vertigo	37 44 90 Patrick Bruel Alors Regarde - RCA ▲	<b>71</b> 67 11 <b>Fiorello</b> Veramente Falso - <i>Epic</i>
4 3 11 Gipsy Kings F.D.B.N.L.E.A.CH.S.P.DK.I.S.F.GR Este Mundo - Columbia	38 33 28 KLF UK.E.D.B.NL.DK.SF.GR The White Room - KLF Communications	<b>72</b> 60 11 François Feldman Magic' Boul'vard - Philips
5 4 13 Cher  UK.D.B.N.L.A.CH.S.DK.N.SF.lr  Love Hurts - Geffen	39 30 16 Paula Abdul UK.E.D.N.L.S.DK.GR Spellbound - Virgin America	73 48 29 Chris Rea Auberge - East West
6 5 44 Scorpions F.D.B.NLA.DK.I.N.GR Crazy World - Mercury ▲	40 31 17 Beverley Craven Beverley Craven - Epic  UK.E.D.CH	74 74 6 Bryan Adams Reckless - A&M
7 6 24 Roxette  UK.D.B.N.L.E.A.C.H.S.P.DK.N.SE.GR.III	<b>41</b> 27 35 <b>Jean-Jacques Goldman</b> Fredericks, Goldman & Jones - Columbia ▲	75 71 2 Martika UK.DK. Martika's Kitchen - Columbia
Paul Young  UK.B.N.L.I.N.Ir  From Time To Time - The Singles Collection - Columbia	42 35 6 Marc Cohn UK.D.CH.S.Ir Marc Cohn - Atlantic	<b>76</b> 57 50 <b>AC/DC</b> D.D. The Razor's Edge - Atco
9 7 17 Seal UK.F.D.B. NLA.CH.S.DK.GR.Ir Seal - ZTT/WEA	Peter Maffay 38317 - Teldec	77 69 18 Sergio Dalma Sintiendonos La Piel - Horus
Rod Stewart Vagabond Heart - Warner Brothers  UK.E.D.A.CH.S.DK.N.SEIr	44 34 43 Madonna UK.B.NLir The Immaculate Collection - Sire	<b>78</b> 29 3 <b>Blur</b> UK.
10 10 Tom Petty & The Heartbreakers UKD.NLA.CH.S.P.DK.N.SE.GR.III Into The Great Wide Open - MCA	Jethro Tull Catfish Rising - Chrysalis	De La Soul De La Soul Is Dead - Tommy Boy
<b>12</b> 9 26 <b>Eurythmics</b> UK.D.B.NLE.A.CH.GR.Ir Greatest Hits - RCA ▲2	46 46 19 Gino Paoli Matto Come Un Gatto - WEA	80 54 15 Felix Gray & Didier Barbelivien Les Amours Cassees - Talar
3 13 19 O.M.D. UK.D.A.CH.S.DK Sugar Tax - Virgin	47 40 2 Tin Machine Tin Machine II - London/Victory	81 73 24 Rolling Stones F.D.NL.G
4 8 5 Color Me Badd UK.D.N.L.A.CH.S.DK	48 42 29 Soundtrack - Grease Grease - Polydor ●	<b>82</b> 99 3 <b>Roger Whittaker</b> The Very Best Of Roger Whittaker - <i>Polydor</i>
5 21 2 Level 42 UK.B.NL.CH.S.DK.Ir Guaranteed - RCA	Pur Nichts Ohne Grund - Intercord	83 65 4 Dana Dawson Paris, New York And Me - Columbia
6 23 24 Lenny Kravitz  Mama Said - Virgin America  UK.E.D.B.N.L.E.A.CH.S.DK.GR	50 64 2 Bob Seger & The Silver Bullet Band UKDINLSDKINIT	84 66 13 Van Halen D.A.CH.SF.G  Tor Unlawful Carnal Knowledge - Warner Brothers
7 16 20 Michael Bolton UK.D.E.S.P.DK.N.GR  UK.D.E.S.P.DK.N.GR	51 39 25 Soundtrack - The Doors The Doors - Elektra	85 70 14 Skid Row D.A.S.DK.S. Slave To The Grind - Atlantic
8 12 4 Andrew Lloyd Webber UK.DK Joseph & The Amazing Technicolor Dream - Really Useful	<b>52</b> 53 12 <b>Yello</b> Baby - Mercury	86 Patrick Lindner Eine Handvoll Herzlichkeit - Virgin
9 14 30 Juan Luis Guerra & 4.40  Bachata Rosa - Karen	53 97 2 The Specials The Singles - 2 Tone	87 79 13 Adriano Celentano Il Re Degli Ignoranti - Clan
<b>Zucchero Fornaciari</b> F.D.B.NL.CH.S.DK.N.GR Zucchero - London	54 49 6 Achim Reichel Melancholie Und Sturmflut - WEA	88 83 11 Status Quo Rocking All Over The Years - Vertigo
Mylene Farmer ED.B	55 50 34 Sting The Soul Cages - A&M ▲	Mecano Descanso Dominical - Ariola
2 38 7 Soundtrack - Robin Hood: Prince Of Thieves UKDANLEASADKE Robin Hood: Prince Of Thieves - Morgan Creek	56 61 91 UB40 Labour Of Love II - Virgin	Richie Sambora Stranger In This Town - Mercury
23 17 14 Extreme UK.D.B.NLA.CH.DK.SF.Ir Extreme II Pornografiti - A&M	Doro True At Heart - Vertigo	Pe Werner Kribbeln Im Bauch - Intercord
Alice Cooper Hey Stoopid - Epic  D.A.CH.S.DK.N.SEGR	58 59 28 Marco Masini Malinconoia - Ricordi	92 82 5 Spagna No Way Out - Columbia
Mecano F.B.E.CH Aidalai - Ariola	59 55 10 Los Manolos E	93 91 9 Bad Boys Blue SF The Best Of - Coconut/Ariola
6 24 3 BAP Affrocke - Electrola	60 47 3 Soundtrack - 21 Jump Street II D	94, 92 2 Raf SogniE` Tutto Quello Che C'E` - CGD
John Lee Hooker Mr. Lucky - Silvertone  UK.D.B.NL.DK	61 45 15 Deacon Blue Fellow Hoodlums - Columbia	95 94 2 Miguel Bose Directo 90 - Warner Brothers
8 25 9 Amy Grant UK.D.CH.S.DK.N Heart In Motion - A&M	62 58 3 Clouseau B.NL Live '91 - HKM	The Stranglers Greatest Hits 1977-1990 - Epic
9 43 12 Stephan Eicher Engelberg - Barclay	63 56 18 Bob Marley Legend - Island	97 85 14 Where Blue Begins - Virgin
O 22 23 Simple Minds UK.E.D.E.CH.P.I	64 41 40 Enigma  MCMXC A.D Virgin ▲	98 New Shake Your Moneymaker - Def American
Van Morrison Hymns To The Silence - Polydor	Thierry Hazard Pop Music - Columbia	99 88 11 Soundtrack - Buddy's Song D.A.DK.SF
Stevie Nicks UK.D.N.LDK.Ir	Christy Moore  Christy Moore Collection 81.91 - Warner Brothers	100 81 4 Lars Lilholt Band Med Natten Mod Vest - PolyGram
<sup>37</sup> <sup>2</sup> Timespace - The Best Of Stevie Nicks - Modern/EMI	The Christy Moore Collection 81-91 - Warner Brothers	Med I tallell Mod Vest - FolyOralli
Tony Christie Welcome To My Music - White/Ariola	67 62 29 Ojala Que Llueva Cafe - Karen	UK - United Kingdom, D - Germany, F - France, CH - Switzerland, A - Austria, I - Italy, E - Spain, NL - Holland, B - Belgium, IR - Ireland, S - Sweden, DK - Denmark, N - Norway, SF - Finland, P - Portugal, GR - Greece  = FAST MOVERS    NEW ENTRY

### OFF THE RECORD

ON THE MOVE: Off The Record hears that Mike Haas and Karl Heinz Hörhammer have been appointed as MDs of German statewide private station Antenne Bayern. Haas, previously programme director, will be responsible for programming/technical operations, while Hörhammer will oversee marketing/advertising.

MORE ON GERMANY: Radio FFH/Frankfurt is close to naming a new sales director. Is another big operator close to appointing a new MD? Off The Record also hears that one major station is studying a significant format change.

ROCKIN' RUSSIA: Radio Roks, the satellite station based in Norway and beaming into Russia, is reportedly close to inking a deal that will get it into Kiev and Minsk. Off The Record hears the Russian government has been encouraging the station to expand.

WINDOW SHOPPING: Looks like one more US radio group is kicking the tires in Europe. Nine-station group Edens Broadcasting has been looking at taking minority stakes in European stations.

NORWAY NOISE: What's this we hear about changes in Norway radio ownership?

FLOATING TO MANHATTAN: Chrysalis Group chairman Chris Wright is moving from London to New York to provide "more creative leadership for the A&R team" of Chrysalis Records US. He'll be renting a Big Apple apartment for six months. The American label has been having a tough time financially for some time. "I will get more involved and become more visible," Wright says. "People seem to respond to having me around."

STILL WITH THE BUTTERFLY: Peter Caisley, company secretary of the Chrysalis Group, is leaving at year's end for a senior post with the Zomba group of companies in London. He has worked with Chrysalis for 18 years. "I'm extremely sorrry to see him go," comments Chris Wright.

### NAB

(continued from page 1)

we want to know how to act before the competition arrives."

Mike McDaniel, owner of WBTO/WOTY in Linton, Indiana, told attendees during a sales promotion session that radio has to get more creative in presenting ideas to clients. "Who created 'dollar days'? Newspapers did," said McDaniel. "I think a radio station can do the same thing.

Some of the promotions that McDaniel outlined which he "guaranteed" would earn a station US\$5.000-10.000: 25% Tuesday sales, early morning "Rooster sales" and "Find your number" at automobile dealers.

Mike Craven, of Group W Radio in Philadelphia, described his "Undie 500" promotion as a footrace in underwear for listeners. Key to the deal was sponsorship by Fruit Of The Loom.

The need to get more creative was re-iterated by sales & marketing. keynoter Keith Reinhard, chairman of the board/CEO of ad agency DDB Needham Worldwide. "Radio is still the Rodney Dangerfield of the media world,' he said. Reinhard outlined three areas that radio needed to work on: improving its image with clients and agencies; think integration; and bring agencies and clients new ideals.

Reinhard encouraged radio to "stop selling against yourselves and other media. Bring us more than numbers." He said radio needs to give agencies ideas that can be integrated into multi-media campaigns.

### **Audience Research**

Frank Otto, owner/MD of OK Radio/Hamburg, said one key reason for his trip was learning more about his audience. "One thing I'm interested in is lifestyle research. We need to focus on the listener now. We'll use consultants

That particular research was highlighted in a panel titled "What Does Audience Your Want To Paragon Research's Hear?" Roger Wimmer told delegates to search out specific information. What does variety mean with regard to music tempo, type of artists and repetition? "Don't ask them specifically what they want to hear. Ask them about their lifestyles," said Wimmer.

Kurt Hanson, of Strategic Radio Research, told the audience that finding out what drives your morning audience is crucial. 'There's mornings and everything else," he said. "You have to survey what they want to hear." One thing to avoid, said Hanson, is selfindulgent chatter by the DJs.

### **Programming**

Nearly all European attendees surveyed during the convention rated programming on their hit

In the "Effectively Programming For Ratings" seminar, moderator/consultant Jeff Pollack told the audience that they need to give listeners at least two or three reasons why they should tune-in.

### SER

(continued from page 1)

Los 40 Principales, a consistent ratings leader currently reaching five million listeners. SER PD Rafael Revert and his team will be actively involved in developing the new format, which will be unveiled at a meeting in Lille on October 3-4.

Like its Spanish counterpart, the goal is to set up a format targeted to a 15-34 age demo and to promote local acts. Tentative plans call for airing 33% new French talent, which should go a long way in securing CSA approval, especially in light of the current French music quotas battle.

Eugenio Galdon, director gen-

eral of the audio visual division for SER parent company PRISA, says that SER will provide the working capital and programming expertise for the network. "This is one of our first steps toward expanding our interests abroad, toward building a European network," comments Galdon. With a target launch date set for December 1, the new FM network's name will be decided upon after three choices are tested on the market. "What is certain is that the number 40 will figure somewhere in the young-sounding name," says Gal-

Sony Music France president Henri de Bodinat is also bullish on the deal. "Rather than implement quotas, it's much better to create a network that will play more French music," he says. This is our answer to Jack Lang's concerns."

De Bodinat adds, "With two key players like SER and CLT, we can be ambitious. SER has demonstrated that they know how to operate a radio network. What SER has achieved in Spain [in ratingsl is more impressive than what NRJ has accomplished in France."

The Sony Music France president says the label's short-term goal is to own no more than 10% of SODERA.

The CSA was informed of the deal on September 17 and is expected to vote on plans 10 days

### CMS

(continued from page 1)

delivered by band manager Herbert Murd, president of Estoniabased Fiesta International, who illuminated the new situation in the Soviet states. Other meetings included discussions on clubbing, music videos, retailing, the media's social responsibilities, marketing, radio promotion, public service radio, inter-Scandinavian productions, sponsorship and market stimulation.

One of the more interesting panels involved the production, imaging and marketing of a new act. Using the Danish band Picnic as the test model, a panel including a graphic artist, producer, stylist, booking agent, and A&R executive shared views on how the band might be developed for commercial exploitation. The group recorded a single during the conference to be used as part of the discussion.

The conference attracted participants from Denmark, Sweden, Norway, Finland, Iceland, the Netherlands, Austria, Germany, the UK and Estonia. Over 30 bands trucked in to perform at the nightly showcases.

Organiser Frank Marstokk, while expressing enthusiasm for the turnout of 300 record industry notables, broadcasters and journalists, noted his disappointment at the poor showing of representatives from the major labels. Delegates from EMI and Warner Music appeared to be the only major companies in attendance, although the appearance of numerous independents provided an educational forum to debate a wide variety of issues.

### "Majors Needed"

Marstokk wants to see eliminated the hesitation of major label reps toward developing national acts on both local and international levels, and views the CMS as the proper forum to turn things around. "We need the majors here badly," he said, seeing them as a crucial link in helping local bands emerge as international repertoire. "Most regard us as a bunch of indies getting together. The indie scene in Scandinavia cannot survive without the majors. They [local reps from the majors] won't create and develop the local scene themselves. The heads in London may not know about us, and that's a problem. They should be sending their local reps here to check it out."

Marstokk said that one reason why the pace at which Scandi bands are signed to the majors is sluggish can be traced to a reluctance of the local reps to act aggressively because they simply don't have to. "It's almost impossible to get fired in the Scandinavian entertainment business," he said. "As a result, creativity gets stifled, and the industry is held back. I'm sure the new European Community will make things more competitive." He criticised the local reps of the majors as having an "attitude problem," charging, "It's worse than New York.

Marstokk also maintains that if the majors supported CMS more, then their local people would step up their A&R and marketing efforts. "Local field people are intimidated by the head offices. There's a fear factor of involving yourself in a project that might be questioned later." He suggested, "Why not send local people to London to learn the music business better?"

Alan Burns, of Alan Burns & Associates, detailed four goals to obtain more listeners: understand the audience; give the audience a station they have a use for; make the audience aware of the station and make it consistent; and make sure that the audience's perception matches the station.

WIYY/Baltimore PD Russ Mottla said sometimes you "just have to be different" in your programming. "Everybody does the same thing," said Mottla, so 'every station reaches parity. You have to find out what the expectations in the market are and what it will take to break those expectations.1

The focus on narrowcasting to a target audience was even present in the "Radio & Records" seminar. 'Today everything is niche programming. There is no mass programming anymore," said Harv Blain of WPNT/ Chicago. "Freebies and promos are not the magnet that draws listeners anymore," commented Keith Naftaly, PD of KMEL/ San Francisco. Moderator Dan Vallie, of Vallie Consulting, also encouraged programmers to stay consistent. "Stay focused. Don't change your promotions to get more product and listeners."

### Hardware/Software

DAB and tapeless studios also drew the attention of Radio 10/Holland MD Jereon Soer, at cable/satellite station. "I want to be sure I'm running the best systems each year," he said. "But I also want to meet other European broadcasters. I want to see what they are up to."

One piece of hardware that caught the eye of many Europeans was 360 Systems' "DigiCart" random access digital recorder. The machine works exactly like conventional cart machines using recordable CDs. Stations reportedly taking a hard look at the system included. RMF/Cracow, Antenne Niedersachsen/Hannover Radio F/Nuremberg.

### Jazz

(continued from page 1)

changes announced a few days stirred controversy because artists added to the playlist included rock performers such as Eric Clapton and Sting.

David Maker, whose Golden Rose company intends to take over the station, defends the move, saying, "The station would not only be broadcasting to the letter of the promise, but also within its spirit. In both instances, the format is very clearly based on jazz music and its derivations."

He adds, "This allows us to broadcast a music schedule that not only adds extensively to the choices currently available to the London radio listener, but will attract them in sufficient numbers to operate a viable commercial radio service. Any suggestion that Madonna will be heard on 102.2 should be scotched forthwith.'



# EUROPEAN RADIO



### EHR TOP 40

TW LW WOC A tisty Title	Label	Total	Α	В	Add
1 1 12 BRYAN ADAMS/(Everything I Do) I De	o It For You (A&M)	63	56	7	0
2 3 4 DIRE STRAITS/Calling Elvis	(Vertigo)	47	39	8	4
3 5 4 MARTIKA/LoveThy Will Be Done	(Columbia)	42	32	10	4
4 2 11 CHER/Love & Understanding	(Geffen)	40	30	10	0
5 4 9 EXTREME/More Than Words	(A&M)	41	30	11	0
6 9 5 COLOR ME BADD/All 4 Love	(Giant)	36	28	8	3
7 12 2 PM DAWN/Set Adrift On Memory Blis	(Gee Street)	31	28	3	4
8 7 9 OMD/Pandora's Box	(Virgin)	31	20	11	0
9 8 6 HEAVY D & THE BOYZ/Now That W	/e Found Love(MCA)	33	26	7	0
10 11 8 AMY GRANT/Every Heartbeat	(A&M)	31	21	10	3
11 19 3 PRINCE/Gett Off	(Paisley Park)	29	20	9	4
12 20 4 MIDGE URE/Cold Cold Heart	(Arista)	28	23	5	3
13 33 2 ROXETTE/The Big L	(EMI)	27	23	4	9
14 10 8 MICHAEL BOLTON/Time Love & Tend	,	24	17	7	0
15 SIMPLY RED/Something Got Me Starte	ed (East West)	24	21	3	14
16 6 5 LEVEL 42/Guaranteed	(RCA)	28	16	12	0
17 21 2 SIMPLE MINDS/Stand By Love	(Virgin)	21	15	6	0
18 37 2 JULIAN LENNON/Saltwater	(Virgin)	23	13	10	3
19 25 8 HUEY LEWIS & THE NEWS/It Hit Me Like A	, ,	19	14	5	1
20 18 15 LENNY KRAVITZ/It Ain't Over 'Til It's Over	, ,	18	14	4	0
21 15 2 PAULA ABDUL/The Promise Of A New Do		23	12	11	3
22 16 14 ROD STEWART/The Motown Song		22	18	4	1
23 14 3 BOMB THE BASS/Winter In July		26	17	9	0
24 13 5 DJ JAZZY JEFF & THE FRESH PRINCE/S	, ,	22	15	7	0
ROD STEWART/Broken Arrow	(Warner Brothers)	21	15	6	4
26 26 2 SHAMEN/Move Any Mountain	(On <mark>e</mark> Little Indian)	22	14	8	0
27 27 2 GIPSY KINGS/Baila Me	(Columbia)	19	14	5	2
28 17 9 SEAL/The Beginning	(ZTT/WEA)	20	17	3	0
29 35 2 RIGHT SAID FRED/I'm Too Sexy	(Tug/BMG)	21	13	8	1
30 24 15 PAULA ABDUL/Rush Rush	(Virgin America)	17	12	5	
31 31 10 TOM PETTY & THE HEARTBREAKERS/Lear		18	11	7	0
32 23 3 KARYN WHITE/Romantic	(Warner Brothers)	19	12	7	]
JASON DONOVAN/Happy Together	(PWL)	17	11	6	2
GUNS N' ROSES/Don't Cry	(Geffen)	17	14	3	11
35 34 6 INCOGNITO FEAT. JOCELYN BROWN/Alway		19	15	4	0
36 NE STEVIE NICKS/Sometimes It's A Bitch	(EMI)	21	14	7	3
37 22 5 DEACON BLUE/Twist And Shout	(Columbia)	20	15	5	0
CRYSTAL WATERS/Makin' Happy	(A&M)	16	9	7	5
39 32 7 NATALIE COLE & NAT 'KING' COLE/Unf	, ,	20	13	7	0
40 38 16 CRYSTAL WATERS/Gypsy Woman (La Da Da	, , ,	15	11	4	0
The EHR Top 25 chart is based on a weighted-scoring system. Songs score points by ochi	reving airpiay at moun's EHK reporting station	is. Unlike M&M	's Europear	Airplay Top	50, which

### CHARTBOUND RECORDS

C&C MUSIC FACTORY/Things That Make You Go Hmmm (Columbia)	19/1	WET WET /Make It Tonight* (Precious/Phonogram)	12/4
<b>R.E.M.</b> /Near Wild Heaven (Warner Brothers)		PATRICK BRUEL/Decale* (RCA)	
MARKY MARK & THE FUNKY BUNCH/Good Vibrations (Interscope)		<b>DE LA SOUL</b> /A Roller Skating Jam Called (Tommy Boy)	12/1
<b>ZOE</b> /Sunshine On A Rainy Day (M&G)	16/1	FARM/Mind (Produce)	12/1
BRYAN ADAMS/Can't Stop This Thing We Started* (A&M)	14/5	SALT-N-PEPA/Let's Talk About Sex (ffrr)	12/1
CATHY DENNIS/Too Many Walls* (Polydor)	14/5	MARIAH CAREY/Emotions* (Columbia)	11/9
LOYD COLE/She's A Girl And I'm AMan (Polydor)	14/4	SABRINA JOHNSTON/Peace* (East West)	11/5
KYLIE MINOGUE/Word Is Out (PWL)	14/2	UTAH SAINTS/What Can You Do For Me* (ffrr)	11/2
COLOR ME BADD/I Wanna Sex You Up (Giant)	14/1	ARMY OF LOVERS/Crucified* (China)	11/2
OMAR/There's Nothing Like This (Talkin' Loud)	14/0	LOS MANOLOS/All My Loving (RCA)	11/1
KATE YANAI/Bacardi Feeling (Summer Dreamin') (WEA)	14/0	SAILOR/La Cumbia (RCA)	11/1
<b>R.E.M.</b> /Shiny Happy People (Warner Brothers)	13/1	<b>ELECTRONIC</b> /Feel Every Beat (Factory/Virgin)	11/0
MARC BOLAN/20th Century Boy (Marc On Wax/East West)		<b>TEXAS</b> /Why Believe In You* (Vertigo)	10/4
<b>SONIA</b> /Be Young Be Foolish Be Happy (I.Q. Records)		YOUNG DISCIPLES/Apparently Nothin' (Talkin' Loud)	10/3
OMD/Then You Turn Away* (Virgin)	12/6	ROLLING STONES/Sex Drive* (Columbia)	10/3
The Primary of the house of the			

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top Newcomers are those artists that have never had a Top 20 hit before. Artists are list from this chart, but may reappear with new airplay. In the case of a tie, songs are listed alphabetically by artist.

### **AIRPLAY ACTION**

by Machgiel Bakker

Although staying at no. 1 for the sixth week in a row, **Bryan Adams** is slowly losing its grip on EHR playlists. (Everything 1 Do) 1
Do It For You has lost five stations (from 61 to 56) and no new adds are reported.

are reported.

This is clearly due to the new single, Can't Stop This Thing We Started, now making impact on EHR stations in the UK and, to a lesser extent, Sweden. With a total of 14 stations and five new additions, the single is this week's highest new entry in Chartbound.

tions, the single is this week's highest new entry in Chartbound.

Although **Dire Straits** has grabbed the second position, its number of reporting stations has decreased by two. Calling Elvis is losing airplay in the UK and Holland, while France still takes a rather having the results. her hesitant stance.

Martika is third with Love...Thy Will Be Done, moving from no. 5 up to the third position.

trom no. 5 up to the third position. The single is receiving its best airplay in the UK, Italy and Sweden.

A good move into the top 10 (7-12) goes to PM Dawn's Set Adrift On Memory Bliss, which scores good reports from Sweden, Norway, Italy and the UK. The single has made its current position in just two weeks' time. And there's another good move for Roxette. another good move for Roxette

another good move for **Roxette** with their third single, *The Big I,* from the *Joyride* album. Airplay is not in the UK, while Holland and

Germany are coming up.

A New Add Leader last week and now highest entry in the EHR
Top 40 (no. 15) is **Simply Red**'s
Something Got Me Started. The
single gets its best airplay in the
UK, Italy and Sweden. Expect Germany and Holland to be next.
The Chartbound section is de-

The Chartbound section is designed to feature new upcoming records. Records that do not receive any new additions for two consecutive weeks are deleted from the chart. However, there are various records-so-called **Recurrents**-that still collect just as many chart points as many of the newer records appearing in Chartbound but do not register any new airplay.

play.
The top of this week's recurrent list include (ranked in order of total number of stations and "A" list ro-tation): Sniff & The Tears/Dri-ver's Seat, Roxette/ Fading Like A Flower, Scorpions/Send Me An Angel, Voice Of The Beehive/ Monsters And Angels, Erasure/ Chorus, Cher/The Shoop Shoop Song, Sonia/Only Fools and Luther Vandross/Don't Wanna Be A

### EHR NEW ADD LEADERS

SIMPLY RED/Something Got Me Starte	ed (East West)	14
GUNS N' ROSES/Don't Cry	(Geffen)	11
MARIAH CAREY/Emotions	(Columbia)	9
ROXETTE/The Big L	(EMI)	9
<b>ERASURE</b> /Love To Hate You	(Mute)	7

The EHR "New Add Leaders" are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

### EHR "A" ROTATION LEADERS

BRYAN ADAMS/(Everything I Do) I Do It	For You (A&M)	56
DIRE STRAITS/Calling Elvis	(Vertigo)	39
MARTIKA/LoveThy Will Be Done	(Columbia)	32
CHER/Love & Understanding	(Geffen)	30
<b>EXTREME</b> /More Than Words	(A&M)	30

The EHR "A" Rotation Leaders are those songs which have the highest number of stations playing them in "A" or heavy rotation during the week. Rotation definitions are set by the individual stations. In the case of a ite, songs are listed alphabetically by artist.

### "A" ROTATION PERFORMANCE

Artist/Title/Label	"A"
<b>ZOE</b> /Sunshine On A Rainy Day (M&G)	87
BRYAN ADAMS/Can't Stop This Thing We Started (A&M)	85
CATHY DENNIS/Too Many Walls (Polydor)	85
<b>SEAL</b> /The Beginning (ZTT/WEA)	85
GUNS N' ROSES/Don't Cry (Geffen)	82
MARIAH CAREY/Emotions (Columbia)	81
<b>ROD STEWART</b> /The Motown Song (Warner Brothers)	81
UTAH SAINTS/What Can You Do For Me (ffrr)	81
	78
INCOGNITO FEAT. JOCELYN BROWN/Always There (Talkin' Loud)	78

\*A\* Rotation Performance is a listing of those records who have achieved the best A rotation penetration. Records listed are those outside the EHR top 20 and with a total number of reporting stations of all least 10. Songs lied are listed alphabetically.

### EHR TOP NEWCOMERS

**Total Stations** 

SIMPLY RED/Something Got Me Started (East West)	24
PATRICK BRUEL/Decale (RCA)	12
	12
ARMY OF LOVERS/Crucified (China)	11
SABRINA JOHNSTON/Peace (East West)	11
UTAH SAINTS/What Can You Do For Me (ffrr)	11
	SIMPLY RED/Something Got Me Started (East West) PATRICK BRUEL/Decale (RCA) WET WET WET/Make It Tonight (Precious/Phonogram) ARMY OF LOVERS/Crucified (China) SABRINA JOHNSTON/Peace (East West) UTAH SAINTS/What Can You Do For Me (ffrr)

