# SMEDIA -

Heading Up North:

M&M Brings The Latest
Scandi Talent, Media
Developments.

See Special Pages 13-18.

Europe's Music Radio Newsweekly . Volume 9 . Issue 15 . April 11 , 1992 . £ 3, US\$ 5, ECU 4



**PARTY IN PRAGUE** — Friends and employees of AC outlet Europe 2/Prague help celebrate the station's second anniversary. For more details see story page four.

# Norway Cable Blacks Out MTV

by Jeff Green

With longstanding Scandinavian negotiations over subscription fees and signal-scrambling still unresolved as contracts expired, cable TV operators throughout Norway suspended broadcasts of MTV Europe programming at midnight on March 31. The blackout represents approximately 500.000 households.

Says MTV director/marketing and network development Peter Einstein, "We're absolutely shocked at the aggressive approach of the Norwegians. They never called us back, never told us what they were doing. I heard on the radio that we were being taken off the air."

MTV service to 500.000 Finnish homes was also discontinued at the same time, but restored "before the business day began," according Einstein. He cites new provisional agreements

as "99% acceptable" to operators in Finland and Sweden (1.5 million homes), which will give all parties at least through June 30 to hammer out individual, longterm fee structures, marketing arrangements and scrambling plans.

These latest moves appear to have thwarted, at least for now, what Knut Bormer, director of Oslo-based, Norway cable TV authority Norsk Kabel TV Forbund, characterized as a "common front" among Norway, Sweden and Finland in dealing with MTV's process of introducing fees. Einstein insists the negotiations were "not created to ward off a stalemate—it's been in the works for a while."

Swedish Cable Operators
Association/Stockholm MD
Thomas Nyh declined comment
on fees, acknowledging only that
it's awaiting a forthcoming contract extension. "There have been
(continues on page 26)

VIRGIN, TV-AM REPLACE INBC BID

# UK Radio Authority Grants INR2 Franchise To IMR

by Mike McGeever & Steve Wonsiewicz

Once bitten, twice shy. The UK Radio Authority has rejected Independent National Broadcasting Company's (INBC) £4.01 million bid (app. US\$6.9 million) for the country's second independent national radio (INR2) AM licence. Saying the INBC's bid was unsustainable, the Authority has awarded the

licence to runner-up Independent Music Radio (IMR), the 50/50 joint venture between Virgin Broadcasting and TV-AM, which bid £1.88 million. Paul Vickers will now oversee IMR's plans for a rock format for the AM service. IMR was not available for comment at presstime.

Says Authority spokesperson Tracy Mullins, "The board members awarded the licence to Independent Music Radio because they felt they were not satisfied INBC could sustain the service over the eight-year licence period."

Commenting on the Authori-(continues on page 26)

#### PolyGram Taps Gatfield To Run New US Label

PolyGram hopes to boost its A&R presence in the US by the appointment of former EMI UK A&R director Nick Gatfield as president of a newly created, yet unnamed label in California.

Reporting directly to Poly-Gram president/CEO Alain Levy, Gatfield will be based in Los Angeles and will sign new artists, as well as oversee outside production deals.

Gatfield follows in the foot-(continues on page 26)

# Radio, Artists Rally For Mercury Tribute

Radio broadcasters representing at least 37 countries and reaching over 1 billion listeners

FREDDIE MERCURY

THIS THE PROPERTY OF THE PROP

will dedicate their airwaves to the three-hour-plus Freddie Mercury Tribute Concert For AIDS Awareness at Wembley Stadium, scheduled for April 20 at 18.00. The programme, presenting over 30 artists, is organized by Queen Productions in conjunction with Harvey Goldsmith.

Rock Over London (ROL), coordinator of radio affiliations on behalf of TV/radio rights holder Radio Vision International, reports that stations in several markets are battling for the broadcast rights. Unofficial estimates are that radio stations/networks could generate as much as US\$1 million for the cause.

The show, based on a "seamless" design requiring only five-minute transitions, will offer windows for special (continues on page 26)

#### No. 1 in EUROPE

European Hit Radio BRUCE SPRINGSTEEN Human Touch) (Columbia)

Coca-Cola Eurochart

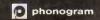
MR. BIG To Be With You (Atlantic)

European Top 100 Albums SIMPLY RED Stars (east west)



No. 1 IN ITALY (Singles, Albums and Airplay)

Paolo Vallesi "La Forza della Vita"



Distribuzione PolyGram

# Mile Ennox

the album released april 6 produced by Stephen Lipson

available on in : cd : cassette : laserdisc : video

#### MUSIC & MEDIA

PO Box 9027, 1006 AA Amsterdam Rijnsburgstraat 11, 1059 AT Amsterdam Tel: 31-20-669-1961 - Telex 12938 Fax: 31-20-669-1941; E-mail: DGS1113

Publisher: Theo Roos

Associate Publisher/Editor-In-Chief: Jeff Green Senior Editor: Machgiel Bakker Managing Editor: Steve Wonsiewicz Features Editor: Mary Weller Music Editor: Robbert Tilli Staff Reporter: Miranda Watson Associate Editor: Julia Sullivan Stotion Reports Monoger: Pieter Kops Chart Processor: Raul Cairo Editorial Coordinator: Marlene Edmunds Classical/Jazz Editor: Terry Berne Editorial Assistant: Claire Heffernan

Production Manager: Rim Ederveen DTP: Pauline Witsenburg, Will van Litsenburg Printer: Den Haag Offset Design: Peter van Seuren

Associate Publisher/Sales Director: Ron Betist Deputy Soles Director: Kirk Bloomgarden Advertising Executives: Irit Harpaz,
Erika Price Sales Coordinator: Inez Landwier

Italy: Advertising: Lidia Bonguardo, Via Umberto lº 13 20039 Varedo, Milan; tel: 39-362-584424; fax: 39-362-584435

#### MARKETING

Marketing Manager: Annette Knijnenberg Marketing: Kitty van der Meij (asst.), Subscriptions: Lex Sternfeld, Gerry Keijzer

#### **ADMINISTRATION**

ADMINISTRATION
Financial Controller: Edwin Loupias
Computer Services: Mark Sperwer
Programmer: Ronald Jansen
Accounts: Peter Lavalette, Geertje
Starreveld, Bob van Schooneveld
Executive Assistant: Deanne Blondeel

INTERNATIONAL CORRESPONDENTS UK: Mike McGeever, Ben Lewis, 23 Ridgmount Street, London WC1E 7AH tel: 44-71-323-6686; fax: 323-2314

Austria: Norman Weichselbaum, tel/fax: 43-1-523-4242 Belgium: Marc Maes, tel: 32-3-568-8082

Emmanuel Legrand, tel: 33-1-42-543-461 David Roe, tel: 33-fax: 33-1-40-210-403 33-1-40-419-772;

Germany:
Bob Lyng, Fichtestr. 16, 6000 Frankfurt/M1
tel: 49-69-433-839; fax: 49-69-433-018
Mal Sondock, Im Sionstal 29, 5000 Koln1,
tel: 49-221-32-1091; fax: 49-221-31-7600 Wolfgang Spahr, tel:49-4551 81428; fax: 49-4551 84446

103: 49-4331 ad440 Ellie Weinert, tel: 49-89-157-3250; fax: 49-89-157-5036 Greece: Melissa Daley, tel: 30-1-324-8450 Ireland: Aidan O'Sullivan, tel: 353-1-280-8211

Italy: David Stansfield, Via G. Marconi #3, 20060 Cassina dé Pecchi, Milan tel/fax: 39-2-953-43714 Scandinavia:

Kari Helopaltio, tel: 358-0-276-1836 Kai Roger Ottesen, tel: 47-9-256-460 Gerard O' Dwyer, tel: 358-21 33 2763; fax: 358-2133 2764

Alcantara 35, 5-D, 28006 Madrid tel/fax: 34-1-309-3184 Howell Llewellyn, Calle Modesto La Fuente 6, 5A, 28010 Madrid tel/fox: 34-15-932-429

M&M is a publication of **BPI Communications BV**, or subsidiary of BPI Communications
President/European Operations: Theo Roos
President/CEO: Gerald S. Hobbs Vice Chairman/COO: Athur F. Kingsbury Executive Assistant: Caroline Karthaus International Editor-In-Chief: Adam White

SUBSCRIPTION RATES: United Kingdom UK£ 135 Germany DM 399 Austria OS 2800 Switzerland Sfr 337 France Ffr 1395 Benelux Dfl 397 Rest of Europe US\$ 249 USA/Canada US\$ 270 Other territories US\$ 288

Copyright 1991 BPI Communications BV All rights reserved. No part of this publication may be reproduced in any form without prior written permission of the publisher.

#### **EMAP Takes 94%** Stake In KISS FM

by Mike McGeever

UK media group EMAP has increased its stake in dance station KISS FM/London from 59% to 94% following the acquisition of the shares of the company's founding investors Centurion Press, Cradley Group and chairman Keith McDowall.

In January, EMAP purchased Virgin Broadcasting's 29% stake of KISS FM, the UK's fourth largest independent local radio station. EMAP has now invested £4 million (app. US\$7 million) in KISS FM.

The deal, says EMAP Radio MD Tim Schoonmaker, falls in line with the company's strategy of "wanting to have more rather than less" in a station. He adds that there is nothing to read into the timing of the move. "It's just when we were able to sort out a deal. There was nothing complicated."

When EMAP bought out Virgin, Schoonmaker hinted the group was interested in buying most of the remaining stake in KISS FM in the near future. "KISS FM has been able to create more audience and more revenue at a lower investment than any other new station," he says. "It is also in London and it delivers a young adult audience which a lot of advertisers will find easy to reach.'

KISS FM MD Gordon McNamee emphasizes that there will be no significant changes in the daily operations of the station or the format. McNamee, who has since been named to EMAP Radio's board and is still a KISS FM share-

holder—the remaining 6% of KISS is held by McNamee and some D.Is-is enthusiastic about the deal. "I'm really pleased about it," he says. "It gives us a much stronger base [financially]. We are now part of one of the bigger players in radio, allowing us more flexibility. What they have done is invested a substantial amount of funds in a business that is doing very well. We are in our second year and recovering initial costs without losing any money." McNamee predicts the station will break even this year and turn a profit next year.

In the last JICRAR sweep, KISS FM's ratings increased 50% over the previous year, translating into a 4.3% market share with a weekly audience cume of 1.26 million. About 89% of the audience is in the 15-34 age demo.

UBS Phillips and Drew media analyst Colin Tennant says it makes sense for EMAP to want to own nearly all of KISS FM. "It was effectively in control of the station when it increased its share to more than 50%," he says. "If there are minority shareholders, you are working for them, as well as yourself. So if you think you have the right strategy, it is better to buy them out. That way all the returns go to you.

Tennant says many London financial analysts are "bemused" by EMAP's venture into radio rather than expanding its publishing concerns because. "Radio has been such a marginal part of the UK media sector and a small part of the advertising

#### Super Channel Creates Springboard For New Acts

by Miranda Watson

Pan-European cable/satellite network Super Channel has launched a new daily magazine called programme "Super Events" which covers news of concerts, tours, festivals and exhibitions country-by-country.

"Super Events" runs a special slot called "Super Cracker Of The Week" where the latest video of a selected artist is featured every day for a week. Acts chosen to become "Super Cracker Of The Week" also perform live on the upcoming "Super Channel Roadshow" and have so far included Rozalla and B.B.

Super Events is produced by the EEC Group, a Dutch marketing, communications and production group which organized the 1990 Swatch/MTV Europe Roadshow and the 1991 Mobil Music Tour in Holland.

Says MD Willem Tijssen, "'Super Events' is meant to be a springboard for new acts in Europe. It also gives bands the chance to perform at some of the top roadshows in Europe, with the opportunity for a great deal of media exposure."

"Super Events" will also be included in weekly ad campaigns in Europe's national newspapers, informing readers of its events calendar. Tijsson hopes to involve a newspaper from every European country. · He says that negotiations are also underway with a French commercial TV station which wants to broadcast a French version of the programme.

"Super Events" is broadcast Monday, Wednesday and Friday mornings at 07.50, Tuesday and Thursday at 22.35, Saturdays at 13.45 and on Sunday at 17.45.

## Polydor Teams With Fruit Of The Loom

by Machgiel Bakker

Polydor will join forces with clothing manufacturer Fruit Of The Loom (FOTL) in the release of Power Cuts, a 16-track compilation of hits from major artists. It's believed to be the first time a leading clothing manufacturer has signed on as the sole sponsor for a pan-European release of a major artist hit compilation. (The Levi's/Sony Music compilation Hit Sound Of Levi's 501 has a limited European release and varied tracklisting.) Power Cuts will include acts such as Scorpions. R.E.M., Robert Palmer, Eric Clapton, Dire Straits, Black Crowes, Tears For Fears, Bon Jovi, Alice Cooper and Free

Scheduled for release on May 18, the album will be advertised on TV in the UK, Spain, France, Germany, Italy and Holland. Other markets are likely to be confirmed soon.

The concept was developed by Rick Blaskey, director of music consultants The Music & Media Partnership. Following the clothing company's sponsorship of MTV Europe's "Greatest Hits" show, FOTL was interested in getting involved with a record company to co-promote its "casual" line of clothes alongside pop/rock music. Blaskey then took the idea to the head of PolyGram UK's TV division Brian Berg.

Initial plans for an album advertised only on UK TV were picked up by Polydor international marketing director Annie Newell, who in turn secured a pan-European release of the album.

Newell says Polydor companies across the Continent have all expressed interest in the project. "Local marketing plans are still to be finalized.' she says, "but initial meetings between FOTL and Polydor teams in France, Germany, Italy, Holland and Spain have covered the idea of co-promotion in record and clothes shops, radio competitions for clothing and CDs, as well as FOTL nights in selected clubs. The CD/LP/cassette booklets will also include a clothes 'discount' offer."

Last year, Blaskey coordinated confectioner MARS's music-led pan-European name change campaign of its candy bar Raider to Twix. The resulting album (released on east west), however, primarily featured new recordings from emerging artists.

#### PAGE MONTREUX MONITOR

#### **US Looking To Europe Market**

Europe is certainly attracting many anxious investors, but the question is, how long will the boom last? Experts are predicting approximately five to seven years of substantial growth, followed by a leveling-off period.

On short-term estimates, Saatchi & Saatchi expects radio advertising to grow at a 9% annual clip in 1992 and 1993, compared to about 4% in previous years. Much of this ad growth is driven by the privatization of the other industries in Europe, such as telephone, transportation and utility sec-

A similar view is offered by Ken Donow, media analyst for W.L. Pritchard & Co. and author of "European Media Markets: Commercial & Public Media in 15 Countries." Donow says if there is a boom in European radio, would-be investors should focus their time and resources on independent local radio. Commercially financed and privately-owned, these stations are usually low-power stations on the FM band, serving urban or metropolitan communities

Donow argues the business community in Europe will prefer these types of stations largely because they provide more advertising alternatives. They also tend to develop programming to meet the needs of the local community, very much like the majority of US stations. Finally, because these outlets are small to medium-size businesses themselves, they are usually a part of the local scene and civic community, which is good business

On a long-term basis, Donow predicts newspapers, public radio broadcasters and TV stations will ultimately force commercial radio stations to vie for a smaller percentage of the advertising pie. He also expects commercial and public radio to compete for station financing and looks to new technologies such as digital audio broadcasting (DAB) to fundamentally change the way broadcasters do business.

Developing, setting up, and managing independent local radio stations will be the focus of several sessions at NAB Radio Montreux, June 10-12. To register, call NAB Radio Montreux in Switzerland at tel: (+41) 21.963 1212; fax: (+41) 21 963 7895. For information. tel: (41+) 21.963 3220; fax: (+41) 21.963 8851.

#### GOOOOOD MORNING FRANCE!

# DJ Arthur Helps Fun Double AM Drive-Time Listeners

by Emmanuel Legrand

The French airwaves have recently been awakened to the talents of a Fun Radio DJ calling himself "the jerkiest radio host on the FM band." Last year Arthur was but another DJ, cohost of Skyrock's morning show "Les Zygotos," and his move to the 06.30-9.00 slot at the EHR net passed almost unnoticed. But recent ratings suggest that Fun is sitting on a gold mine-one which is boosting its morning audience.

Says Fun programme director Bruno Witek, "We have doubled our average quarter, jumping from 170.000 to over 300.000 listeners. We were very weak in the morning, and Arthur's show has helped us to catch up, with the biggest increase of all the stations on the 15-24 target."

Comments Skyrock programme director Laurent Bouneau on the DJ's departure, 'Arthur has hurt us. There is no denying it. We couldn't prevent him from leaving. He wanted to be a solo host and our morning programme is based on a duo. We understood his concerns, but couldn't modify the concept. I would be very happy if he came back, but we are not going to stand still and my only goal

now is to regain the leadership over Fun.

The morning battle is crucial for Bouneau. "If you lose the morning audience you lose the daytime," he says. "It in the next six to seven months we don't find anyone to counter Arthur, we'll be in deep shit.'

Witek says Arthur's popularity demonstrates that there are now two sorts of morning shows France. "There are the musical shows like NRJ, where the DJ is just Arthur there to fill in with some



human chatter, and there are shows based on DJ personality and humour," comments Witek. "Arthur's show owes much to the tradition of the free-form format of US morning programming. When our US consultants visited us, they were amazed at what Arthur could do or say on the air. They couldn't believe that it was possible to act with such freedom. However, if this show sometimes turns into a total mess, it is nonetheless very organized. The jokes are written, the records are chosen with great care, and the different actions are carefully selected. The only thing we told Arthur when he said he wanted to come to work with us was that he would be free to do whatever he wanted. And that's exactly what

Arthur's programme is based on surprise, silly games and lots of jokes.

AC FM net RFM operations manager Michel Brillie is impressed by the results at Fun. There are no miracles," he says. "The show is perfectly thought out and produced. Arthur has been working hard for the past five years and we are seeing the results. It shows that you can't do radio as an amateur any longer, and that hard work and ideas pay off."

has reportedly Arthur received offers from Skyrock and other stations. He's had wide media coverage, and France's leading TV channel TF1 has invited him to host a monthly programme that will be very close to his radio show's

"It is a good thing when a personality emerging from the FM band becomes the object of interest," such comments Bouneau

## Decree Could Block Ads On Radio France

"It is generally

felt that Radio

France will have

to economize to

make up any

financial deficit

in the coming

— Herve Rony

year."

by David Roe

Enactment of a recently signed decree allowing advertising on Radio France (M&M, March 14) has been blocked following protests from executives at France's AM radio net-

work RTL. Although the halt was only supposed to be a temporary measure to be lifted after regional elections March 22. the latest reports indicate could well be permanent.

Says RTL spokesperson Herve Rony, 'We inter-

vened after the decree had been signed, drawing the prime minister's attention to the disastrous effects of allowing brand advertising on a public service station.'

RTL's Explains why protests were successful, that brand advertising goes against the principle of public service. It is generally felt that Radio France will have to economize to make up any financial deficit in the coming year. The second reason is that

> this is an election year and politicians don't want to incur wrath of members of the media, who are completely against the decree."

The problem may not be over, however, says Rony. In the regional elections March 22, the governing

Socialist Party took its lowest share of the vote in 20 years, and although this will not affect its standing in the National Assembly, it will damage the party morale, leaving it more vulnerable to pressure from other sides.

# Brisac Sets Sights For Private National Czech Net

by Steve Wonsiewicz

Europe 2 MD Martin Brisac knew that he had a hit on his hands on June 10, 1991, the day radio station Europa 2/Prague started broadcasting in Czech. "[I knew it would be a success] the day we really became a Czech station-when we began to speak Czech, when we began to hire a real team of Czech employees," he says.

It has been two years since Europa 2/Prague opened for business on March 21, 1990, under the guidance of Brisac and director general Michel Fleischmann. During that period, it has become the third most-listened-to station and the number one private in Czechoslovakia. The staff has grown from a skeleton launch crew to 22 employees.

Europa 2/Prague, 95%-owned by parent Europe 1 Communications, now commands a 28.2% audience cume, according to Mediamétrie's February 1992 Media Focus survey. While that trails pubcasters Ceskoslovensko

(54.5%) and Prague (36.7%), it's far ahead of Radio Free Europe (10.1%) and Radio Bonton (8.1%). But it's the age demo that shows how really strong the station has become. Europa 2/Prague has a 37% audience cume among 15-29-year-old listeners and a 38% cume in the 30-44 age demo. That compares with Ceskoslovensko's 21% and 30%, respectively.

Europa 2/Prague has adroitly targetted programme-hungry Czechs, but timing has played a major role in the station's success. "We didn't forecast in our business plan the fall of the Berlin Wall," says Brisac. "We came to Czechoslovakia just two months after that. But what was forecast was our willingness to invest in radio in other countries where we can take a significant stake, and Czechoslovakia was one country where we could do that."

Brisac also credits an aggressive promotion strategy for the station's success. For the past two years, it has been involved with major promotions and important artist events such as the Rolling



WELCOME HOME - Europa 2/Prague director general Michel Fleischmann (left) and Europe 2 MD Martin Brisac (centre) welcome home Czechoslovakian-born Radio Salü programme director Adam Hahne, who visited the country for the first time since Vaclav Havel's government was voted in.

Stones concert in August of 1990 and Paul Simon's concert last June. That won't change. "We want people to see and hear us everywhere," says Brisac. "We are spending around Ffr500.000 [app. US\$90.000] a year on promotions. That is between 5-7% of the station's budget. We do a lot of giveaways and things like that."

That promotion has also paid off financially. Turnover last year was Ffr3 million and net income Ffr1.2 million. Brisac thinks he will triple that this year. Cash flow margins are between 50%-60%. The investment to date: Ffr2 mil-

While the station now has the full support of president Vaclav government—several high-level ministers attended the station's second anniversary bash in Prague-that hasn't always been the case. "In the beginning, the ambassador to the French foreign ministry in Prague was a little bit reluctant [to support us]," says Brisac. "But he has changed his opinion now. He's not pushing us, but he's very helpful in the day-to-day operations.

With the station firmly on its feet politically and financially, Brisac is now eyeing national network development. The station recently signed its first programme syndication deal with Radio Most in northeast Bohemia, an area with a potential reach of one million people. "[Europa 2/Prague] will become the first network in Czechoslovakia," predicts Brisac. "I hope we are going to have seven or eight more frequencies in the country within two years. Then we will be able to cover about 75% of the country."

#### Bertelsmann Is Top First Quarter Distributor

by Ellie Weinert

Bertelsmann distributed 29.02% of the top 100 charting albums in Germany during the first quarter, according to trade magazine *Musikmarkt*. This figure represents 38 titles, an increase of 7.58%.

Its label **BMG Ariola** (Munich and Hamburg) slipped 3.08%, while **Virgin** increased

its showing by 1.73% to 8.57%. MCA debuted with a strong 7.93% of the album charts since becoming a fully fledged company in Germany on January 1.

The album runner-up was **EMI/Electrola**, with a 17.64% showing, of which 13.54% is taken by **EMI Germany** and 4.10% by **Electrola**.

In third place with 17.06% is **PolyGram**, of which 6.10% goes

Albums

to **Polydor**, 5.67% to **Phonogram**, 3.94% to **Polystar** and 1.35% to **Metronome**.

Although in fifth place with 14.20%, **Sony** took the second biggest leap with an increase of 3.80%, while its **Columbia** label grabbed a 9.27% share.

The biggest gain in singles in the charts for the first quarter was achieved by Sony, with 11.75% (20 titles), representing a 5.77% increase over the same period last year.

Bertelsmann is in the lead, however, with 29.57% of singles, the equivalent of 54 titles. The runner-up is PolyGram, with 36 chart titles and a 21.48% showing, which represents an increase of 3.76% over the same period last year. In third place with 13.29%, EMI/Electrola has lost ground with a drop of 12.39% in singles chart entries for both EMI Germany and Electrola, while Warner, in fourth place, achieved a slight advance due to east west's 1.60% increase.

Virgin had an 8.72% share of all single chart entries, followed by Columbia (5.90%) and Polydor (5.75%). The most successful titles were Let's Talk About Sex by Salt 'n' Pepa, Black Or White by Michael Jackson and the techno track Das Boot by U



Newly appointed BMG Ariola Austria MD Harald Buechel (second from left) is joined by BMG International VP/GSA territories Christoph Schmidt (far left), BMG Ariola Austria MD Stephan von Friedberg and BMG International president/GSA Thomas Stein.

## BMG Ariola Austria Taps Buechel

by Norman Weichselbaum

Former IFPI Austria MD Harald Buechel will replace Stephan von Friedberg as MD at BMG Ariola Austria. The 29-year-old Buechel, who studied law before being appointed IFPI Austria MD in November 1988, will be the youngest-ever MD at an Austrian record company.

Says BMG Ariola president Thomas Stein, "We are very pleased that Buechel is joining us. He is highly qualified, with a good knowledge of the Austrian music industry."

Von Friedberg, who will retire this autumn, admits, "I have scored an own-goal with this choice. We now have to find a person to replace Buechel at the IFPI. However, he is very well-versed in all aspects of the record business and this was the best decision for BMG Ariola."

Buechel says he is cautious about making too many changes within the company. "I will concentrate on certain aspects, such as industry support for retailers," he reports. Buechel adds he wants to work with artists "who are able to stand up to competition in all of the German-speaking areas, not just in Austria."

Buechel will work alongside Von Friedberg over the next few months before taking over in the autumn.

# Other 10.63% Bertelsmann 29.57% Warner 13.28% EMI Electr. 13.29% PolyGram 21.48% Source: Musikmarkt

German Chart Share

For First Quarter '92

## Pingu Captures Swiss Imagination

BMG Ariola Switzerland has been having success with sales of children's story cassettes and

videos featuring the Pingu character. Created by Tony Vescoli, Pingu is a little penguin who speaks in the Swiss German dialect and is aimed at the 4-11 age group.

age group. Pingu

Pingu stars
in his own TV series, which has been broadcast in 16 countries around the world. Each episode is watched by up to 351.000 viewers on the Swiss channel DRS and by 3.2 million viewers on German pubcaster ZDF.

A&R manager Bruno Huber says Pingu music cassettes have sold over 180.000 in Switzerland. Video sales of 85.000 have outperformed Disney's "Fantasia" in

Switzerland. Huber comments, "I think people like the nature element of the stories, and the fact

that he's a modern penguin who listens to the latest bands means that children can relate to him."

BMG Ariola Switzerland is planning to release a new Pingu cassette

in the autumn and there are also plans to release German-language versions of the cassettes in Germany.

Pingu is also marketed on a wide range of merchandise, including everything from duvet covers to toothbrushes, and is used as a trademark for a wide range of products. Among the current Pingu licence holders are Nestlé, Sony and Unilever. MW

# Satrox Energized By New Release, Expanded Promo

by Miranda Watson

Sony Music Switzerland-signed Swiss hard rock group Satrox's second album Energy has a strong chance of becoming even more successful than their debut effort. The new release shot up to number 16 in the Swiss album charts last week, while the band's first album Heaven Sent reached number 9 in the album charts and sold 17.000 units.

Sony isn't limiting the band to its own backyard. While *Heaven Sent* was only released in Switzerland, *Energy* is being released in Denmark, Sweden, Greece and Portugal.

The new album was released on February 17 and has been backed by extensive TV, radio and press promotions in Switzerland. The band embarked on a Swiss tour on March 10 and is playing a total of 17 dates through to June. This will be followed by two festival gigs in Denmark in July.

Promotion director Claude Bravi says, "Satrox is one of the few heavy rock bands to have a signing with a major. Their debut album with us indicated their potential, which we hope they will achieve with *Energy*."

The group has concluded a number of TV promotions this month on TV programmes "10 Vor 10," "Barock," "Rock Cafe," and "Pirate TV." The video "Liar" has been played on MTV Europe's "Headbanger's Ball."

The band has also been featured in hard rock specials on Radio

Extra Bern, Radio Zürisee/Strafa, Radio 24/Zurich and public net DRS 3. Additional interviews and features are planned with Swiss radio stations. Features, interviews and reviews have also appeared in the daily press and music magazines.

A CD maxi-single *Liar* has been released along with the album. A second single *Tomorrow* also has been released.

#### NEWS IN BRIEF

#### Radio Gong Gives Away Plane Tickets

Radio Gong/Munich is joining up with Lufthansa for another series of prize competitions. The station will give away 60 lights during the 12 weeks of the contest and will award one flight each weekday.

Listeners must identify holiday spots described on the station and ring in with their answers, with a chance of winning flights to destinations such as Ankara, Casablanca, Dallas and Melbourne. MS

#### Haza Debuts New LP

The fourth international album from Israeli female singer Ofra Haza was released in

Germany on February 28. Kirya (east west) presents Yemenite folk songs sung in old Hebrew and in English, produced by US producer Don Was of Was Not Was.

In 1988. Ofra ushered in the ethnopop wave in Germany with *Im Nin 'Alu*, which held the number one spot for six weeks, achieving gold status (250.000 singles) and launching her career in the German territory. It also hit the top spot in the Eurochart Hot 100 Singles.

Ofra has also undertaken another excursion into the field of pop music, singing on a re-make of the old Sisters Of Mercy title Temple Of Love. This record will only be available on CD single, scheduled for release on the east west label on April 3.

#### BLW, Regenbogen Move

The Bavarian local radio advertising centre BLW has moved to Franz-Joseph-Strasse 14, 8000 Munchen 80. Tel: (+49) 89.272 70461; Fax: (+49) 89.272 70451.

Regenbogen/Mannheim has moved to new quarters. The address is Dudenstrasse 12-26, 6800 Mannheim 1. Tel: (+49) 621.33 750. Fax: (+49) 621.33 75222.

Also, pirate broadcaster Radio

# Sony, Classic FM Spring Forward With New Faces

#### Tattersal New Licensing Ad Vet Spearman Marketing Head

Mark Tattersal has joined Sony Music's licensed repertoire (LR) unit as head of marketing. Formerly international marketing manager of Sony's Columbia label, Tattersal will oversee the marketing and exploitation of third-party deals.

This includes labels signed directly to the division, such as ARS (Technotronic), Curb (Osmond Boys, Wynonna Judd), Emphasis (T'99), as well as such artists as the Gipsy Kings and the Farm.

Tattersal says artists at LR enjoy a degree of exploitation normally only reserved for acts signed directly to a major company. "With my international background, I will be able to give acts more attention," he says. "The licensed repertoire unit preserves the label's independence, while offering it varying degrees of involvement with the Sony Music system. Our main forte is our flexibility.'

Tattersal will report to MD Jeremy Pearce, who formed the division as Sony Music's fifth independent unit earlier this year (M&M, February 29), following Columbia, Epic, Sony Soho Square and Sony Music Publishing. Pearce is acting MD of Sony Music Belgium until the end of June.

# Named INR1 CEO

The UK's first national commercial service, Classic FM, has appointed advertising heavyweight John Spearman as its chief executive.

Spearman has served 25 years in the ad industry as a former chairman and chief executive of London advertising agency Collett, Dickenson Pearce, and

chairman of management training company Playback, of which he is a major shareholder. He assumed his new post immediately.

Spearman fills the vacancy left by the resignation of the station's first CEO David Maker, who stepped down shortly after the licence was awarded last autumn (M&M, November 44). Since being awarded the licence, the station has been managed by a team from the GWR Group/Bristol, which is also a major shareholder

in the station, along with Sir Peter Michael and Time Warner. The station is scheduled for launch towards the end of the year.



**PEEL UNDER PRESSURE** — Radio 1 presenter John Peel was recently swamped with a record number of entries for this year's Sony Radio Awards, to be held at London's Grosvenor House Hotel on April 27.

# **OFT Finds CD Prices Acceptable**

The Office of Fair Trading (OFT) has decided not to refer manufacturers and retailers of compact discs to the Monopolies and Mergers Commission.

Two separate OFT investigations into prices charged by retail-

ers and producers of CDs failed to discover evidence of collusion sufficient to warrant a referral. An official announcement is expected this week.

Music industry body IFPI says the decision is good news for the music industry and that hopefully it will put an end to controversy surrounded the issue. The OFT's decision will be a disappointment to the Consumers' Association, however, which has complained publicly that CD prices in the UK are far higher than those in the US.

The average UK CD price was £11.99 (app. US\$20) last year, while the US figure is nearly 50% lower. The IFPI says it doesn't consider the UK price too high and agrees with the OFT's decision.

# **Amos Receives Gradual east west Build-Up With 'Little Earthquakes'**

John Spearman

by Machgiel Bakker

The story of US singer/songwriter Tori Amos is one of many interesting turns. Here's an artist who broke into the UK market before being released in her home country, crossing the Atlantic because of the tight programming policies on US radio.

Amos's debut album for east west, Little Earthquakes, has

78.000 sold copies (silver status) in the UK since its release last September, and has been available since February 25 in the through Atlantic. If current the press reac-

tions to



Tori Amos

Amos's acoustic performances are anything to go by, mainland Europe will be the site of her next success.

East west MD Max Hole recalls the beginning of her career, saying, "Atlantic co-chairman Doug Morris played me a couple of Tori's tracks on one of his trips to the UK. He said he wasn't sure he entirely understood her and suggested that I take her over because the UK is usually more receptive to acts which are not pigeon-holed.

She came to London where I heard her sing; I was completely won over."

East west agreed to take on Amos and started to work with in-house producer/A&R consultant Ian Stanley on remixing some tracks. Produced by Davitt Sigerson (Bangles) in the US, the current UK single Winter and the first single Silent All These Years were remixed, and some songs were left off the album. Despite favourable reaction to the record, east west decided to tone down the marketing campaign. "We always felt we should take our time with this record," says Hole. "It's not one of those campaigns where you bang out the record and hope it will stick. Before the release, we organized a lot of gigs and invited the press. We built up her profile so that by the time we released the album, people were dving to hear it."

The album debuted at number 15 and stayed in the top 20 for six weeks. At presstime, the new single Winter was the highest climber in the UK chart (jumping from number 64 to number 25), marking Amos's first top 40 single success.

Hole expects to sell at least 150.000 copies of the album. "But we're constantly upping the number," he says. "At first, I was happy to sell between 25.000-40.000. Now we're closer to 80.000. We'll be working it the whole year through."

Acoustic live performances helped lay the groundwork for success in the UK, and east west hopes the same will happen after her tour on the Continent.

Says international director Anne-Marie Nichol, "We started to introduce her to our affiliates in October, just to let them

know what we had. They were initially sceptical, but we knew that things would get going once people saw her perform.

So far, the album has only entered the German chart but, says Nichol, "We're not forcing it. We're gradually building her up through performing.

#### **NEWS IN BRIEF**

#### Startup Tapped As **Galaxy Manager**

Eddie Startup has been appointed the new station manager of Galaxy Radio/Bristol following the departure of Eddie Vickers.

who has left to set up his own sales company (M&M, March

joins the Chil-tern Radio Network station from nearby GWR, where he was sales director. During his 20the industry, he has held sales



Eddie Startup

Invicta Radio/Kent and LBC/London.

#### King Joins **Piccadilly Key 103**

Gary King has joined Piccadilly Key 103/Manchester, taking over the after

noon drivetime slot from American Benny Brown.

King previously worked at BBC Radio 1 and first gained national exposure at Dublin-based Atlantic 252. Brown is returning to Germany for family reasons, says PD Mark Story, but will still continue to be part of the station's staff, presenting several special shows during the summer.

#### **Outer Rhythm Teams** With Hithouse

Rhythm King sister label Outer Rhythm Records has signed a licensing deal with Belgian label Hithouse.

Under the terms of the deal, Hithouse tracks will be released in the UK through the newly formed Hithouse UK label, administered by Outer Rhythm. Outer Rhythm and Hithouse UK spokesperson Sonya Dunsdon says, "Since the success of [Belgian label] R&S, we have been inundated with European labels saying they want Outer Rhythm to licence them

The first two tracks to be released by Hithouse UK are Dutch acts Holy Noise's Get Down Everybody and the Mang Syndicate's Sonar System mixes

#### Festival Radio Tests Waters At **Brighton Show**

Festival Radio (FR) has been granted a restricted services licence for the third consecutive year to broadcast during the Brighton International Arts Festival from April 27-May 24.

Says PD Daniel Nathan, "We have been able to refine, develop, and put into practice programming and marketing strategies. This points to our ability to succeed in the long term."

FR has signed sponsorship deals with British Telecom to underwrite speech programming, and the daily newspaper The Guardian to provide coverage of the festival.

A joint marketing strategy will include a targetted mail-out to 7.000 households and a competition to win a weekend at the North Sea Jazz Festival in the Hague.

FR's format will be AC/EHR, with arts, news and information. The potential audience is 300.000.

**Warner Music International welcomes** 



and now SPAReasy going to from down under



#### Three Local Stations Face Closure, Fines Over Bootlegs

Three local stations in the southern region of Puglia face fines and periods of closure following surprise raids by authorities.

Italian authors and publishers rights society SIAE was behind the operation at Radio Bombo, Canale 93 Stereo and Radio Master Stereo, which resulted in the impounding of 15.000 records, 3.000 music cassettes, 20 video cassettes, 50 tape reels and three transmitters.

Station owners Valentiano & Company, Catino e Bocca and Nicola Ferrante are expected to contest allegations of violating authors' rights through tape copying.

The raids on the stations follow new legislation on pirate taping (see article at centre right). Says director general at record industry body AFI Ernesto Magnani, "This is one of the first offensives since sanctions were introduced against offending broadcasters. The battle has commenced." DS

# Italy Sets Royalties On Blank Tapes, Hardware; 10-Year Battle Ends

by David Stansfield

Italy's record companies are claiming victory with the introduction of government legislation which imposes royalties on home-recording material.

A 10% home-taping royalty has been placed on blank audio cassettes, 3% on audio recording equipment and 5% on blank video tapes. These increases were made to the dealer price in March, to be paid by importers and domestic manufacturers.

The royalties are the result of a 10-year battle by the Italian record industry body AFI. The legislation follows on the heels of a similar move in Spain to introduce small levies on blank audio and video cassettes and on cassette recorders (M&M, April 4).

AFI director-general Ernesto Magnani says, "We're not talking about levies, but royalties which will go directly to the music industry. Through this new legislation, the government has officially recognized the legitimacy and cultural role of the record industry."

Magnani estimates that out of an annual 100.000 audio tapes

manufactured, 60% are used for home-taping purposes and 40% by the pirate industry. He admits, however, the government had "compromised" on AFI's original proposals which has "lessened the impact somewhat." AFI had pushed for a 10% royalty across-the-board and double that level for twin-deck, multi-track and digital recording equipment.

Authors and composers will receive 50% of the royalties placed on blank audio tapes and recorders, to be collected by the authors and publishers society SIAE. The rest will be divided equally by record companies, performers and producers, and collected and distributed by the government's newly created Istituto Mutualistico Artisti Interpreti Esecutori (IMAIE). Royalties on blank video cassettes will be split equally between authors, producers and video companies.

The government has also introduced new sanctions against radio and TV stations found abusing broadcast rights. These include impounding product, closing stations from between 15-180 days and levying fines ranging from L500.000 (app. US\$400) to L10

million

Magnani regards the breakthrough as significant, but warns that AFI's battle for improved legislation is far from over. The association has proposed that the protection rights of authors and composers be raised from 50 to 70 years, and those for producers and artists, from 20 to 50 years.

Magnani also reports that the AFI has won its first cases against the CD rental trade and parallel importers. "We will continue to fight case-by-case until legislation is introduced," he says.

# Babboleo 'In Paradiso' With First Venditte Re-mix

Radio Babboleo/Genoa is the latest in a string of stations to get involved in the recorded music market following the release of a dance re-mix version of *Benvenuti In Paradiso*, an original hit for major artist Antonella Venditti.

The song has been re-mixed by Sbeng Recordin' Branch, the newly launched production arm of the publishing firm Sbeng Edizioni Musicali. Radio Babboleo PD Mauro "Lenny" Rattone has been appointed head of production. "It's the first time that an artist of Venditti's calibre has trusted a group of DJs to re-mix one of his songs," he says.

Benvenuti In Paradiso was remixed by Rattone, Radio Bab-

boleo MD Giorgio Bacco and station DJ Flavio Vidulich. It has been released on the Vendittiowned label Palmares and is being distributed by the Milanbased company Venus.

Local stations have been quick to back the release. "Rock Cafe," the daily music/news programme syndicated to 68 local stations, chose it as its record of the week, while it has also been aired as new record of the week on Radio City/Milan, Veronica 1/Turin and Bologna 101/Bologna, in addition to Radio Babboleo.

Rattone says the firm plans to get involved with other genres of Italian music in the future.

DS

#### SPAIN

#### Uncertain Times, Europe 2 Link Could Benefit Radio Top

Plans for expansion at Spanish mini-network Radio Top have been bolstered by the official entry on April 1 of French broadcasting group Europe 2.

By selling a 38% stake in Radio Top, owner Union Iberica de Radio (owned by the Fontan family) effectively integrated itself into the pan-European broadcasting network of the Hachette media group.

Radio Top's chances of catching up with the big Spanish players in the short-term may look slight. Even if it reaches its objective of 40 satellite-linked stations in 18 months, the majors own an average of 100 stations each.

However, these stations are in varying states of flux, and competition is growing stiffer. Market leader SER recently lost PD Rafael Revert, who is now assisting rival COPE in a total revamp, while Onda

Cero has recently been ousted from the private broadcasting association AERP; and Antena 3 has sold a 15% stake to private bank Banesto.

The six-year-old Radio Top is scheduled to link its 15 stations via satellite by the end of June. Says PD Raul Marchant, "We aim to start airing concerts held in other Europe I territories by the end of the year, and to begin a nightly pan-European link-up via satellite in around 18 months."

He adds that adopting pan-European programming is a long-term objective. At present, Radio Top plays an average mix of 60% Spanish and 40% contemporary hits aimed at a 15-35 target age group. By 1993, this balance may very well be tipped in favour of more French, Italian and English products. AMdIF

# Revert Scores As COPE FM Wins 'Tribute' Rights

by Anna Marie de la Fuente

Church-backed EHR network COPE FM is already reaping the benefits of former Los 40 Principales PD Rafael Revert's REM consulting services since he went freelance in March.

Scoring a coup over its rivals, COPE FM has secured the live broadcasting rights to the April 20 "Tribute to Freddie Mercury" concert from Radio Vision, coordinated by Rock Over London. The rights alone cost the station £20.000 (app. US\$35.000) but, says Revert, "It is undoubtedly worth the investment." He reports that this is the first time COPE FM has obtained the rights for such an important event.

In the run-up to the launch of COPE FM's new programming on May 1, Revert has been briefing some 70 of the net's station managers and DJs.

Revert says the new playlist of 100 records a day will feature a broad variety of styles "ranging from Julio Iglesias to AC/DC.

The programming base will naturally revolve around top artists such as Bruce Springsteen, Luz, U2 and Radio Futura," he adds. "However, there will be room for those with a minority appeal. We aim to turn the COPE FM audience into the most informed listeners in Spain."

Apart from the formatted programming, Revert aims to introduce daily three-hour-long special theme shows starting at 22.00. Every evening will showcase a specific genre, from jazz to folk to new age. Revert says that the

feasibility of each show depends on the adverts pre-sold for them by partner and ad management firm GEPSA.

Meanwhile, GEPSA president Eugenio Galdon points out that even though GEPSA and consultancy firm RFM each have signed exclusive five-year contracts with COPE, they are free to work with other stations or networks which are not direct rivals of COPE. "For example, we could assist an all-Spanish music network," he says.

#### **Spain 'Loves' First Arcade Compilation**

The Dutch record company Arcade has scored its first major success in Spain with its ballad collection Love Album. The album entered the Spanish charts at number 17 nine days after its release on February 11, overtaking two other popular ballad compilations from rival labels and climbing swiftly to number 6 within three weeks. During the week of February 24-29, all three compilations appeared on the Top 20 sales list.

The firm, which began marketing its products outside of Holland four years ago, uses TV as a primary promotional tool,

closely followed by radio. The Love Album is being advertised on SER's Los 40 Principales and Antena 3's oldies station Radio 80 as a back-up to the 10 and 20-second spots on private and public TV networks. Also receiving heavy radio and TV ad support is Arcade's latest house music compilation House Parry, launched on March 5. The album features top house artists G-99. LA Style and Two Brothers.

Arcade began marketing its products in Spain last June through a distribution deal with Sony Music.

AmdlF

### **Belgian Album Shipments** Increase 12% For 1991

by Marc Maes

Belgium's music industry continued its healthy double-digit growth pace during 1991 with album trade deliveries increasing 12% to 15.3 million units, according to IFPI. The value of those shipments rose 18% to Bfr5.1 billion (app. US\$150 million).

Single shipments decreased 17% to 6.3 million units, worth Bfr534 million, a drop of 6%. Total music trade deliveries inched up 1.6% to Bfr5.6 billion, an increase of 15.3%.

CD album shipments rose 30% to 12 million units worth Bfr4.4 billion (+30%), while cassette deliveries slipped 3% to 2.9 million units worth Bfr656 million (-1%). The vinyl album market continued its collapse, with only 388.000 units shipped worth Bfr90 million. The configuration

69

0.8

n/a

2.9

93

13.6

Singles

CD

Total

45 T + Maxi

Cassettes

Albums

Cassettes

Overall Total

Vinvl

CD Total

now only represents about 2% of all album trade deliveries versus 79% for CDs and 19% for cassettes. Vinyl may be dropped from IFPI's statistics next year. Most companies have stopped distributing vinyl albums, and with a relatively low CD player penetration in Belgium (40% of households), it is thought CDs have a bright future ahead.

Until 1991 Belgium was the only market to experience a boom in single-sales, due to elements such as the revival in domestic talent-and the present decline in sales is now worrying the indus-

Says IFPI Belgium VP Guy Brulez, "The single is an important tool for promoting new talent and as an introduction for upcoming albums. What worries me most is that the first two months of this year show a drop of 40% in

Turnover (Bfr mil.)

1991

355

174

533

89

656

4.359

5.105

4

450

115

n/a

565

307

663

3 350

4.322

4.888

% chg

-21

+51

n/a

-6

-71

-1

+30

+18

comparison to January and Febru-

The CD single is by no means the ideal replacement for the traditional vinyl single in Belgium, but according to Brulez, a lot of it has to do with the fact that "In Belgium, we stick to three or fourtrack CDs rather than releasing two-track CDs at a lower price. CD singles in Belgium are still CD maxis, and perhaps a twotrack carrier could be more successful.'

Says Brulez, "We are happy to see that domestic talent still has a 15% market share, keeping pace with the overall growth of the market. One must not forget that we have a three-language market, not like Holland, the UK or

IFPI also revealed that 55% of record sales in Belgium are through independent record shops, 17% through supermarkets and warehouses, and some 28% through chains such as Free Record Shop and FNAC.

At the organization's general assembly, IFPI members also appointed a new board of directors. Maurice Engelen (Antler), Bert Cloeckaert (PolyGram), Brulez (EMI), Michel Lambot (PIAS), Ted Sikkink (Warner), Derk Jolink (BMG) and Dirk Devries (Virgin) will decide on a new president to replace Charles Licoppe during their next meet-

#### Radio Contact Helps Save The Dolphins

The Belgian net Radio Contact and its Flemish affiliates have decided to provide promotion and logistical back-up worth some Bfr3.5 million (app. US\$100.000) to the 'Save the Dolphins" campaign, which began in the last week of March. The whole project is organized in close collaboration with the World Wildlife Fund and supported by singer Pierre Rapsat.

Explains Radio Contact franchising spokesperson Pierre Houtmans, "We have also launched a sales campaign for 20.000 exclusive pins with

the dolphin logo. The campaign will be promoted on all Radio Contact stations and affiliates. We have also engineered an arrangement with TV station RTL-TVi in which Phillipe Soreil will have a special edition of the 'La Main A La Patte' on the dolphins."

A special brochure about dolphins will be distributed in schools and on April 14, Radio Contact and WWF will host a "Save the Dolphins" day at Brussels Bruparck amusement park, where there will also be a screening of "Le Grand Blue."

#### PolyGram Continues Special Compilations With BRTN

PolyGram will continue its special projects with Belgian pubcaster BRTN with the release of the first of four CD albums commemorating the silver anniversary of BRTN's Omroep Brabant channel (M&M, February 1) Also planned over the next few months in the special marketing division is the fourth volume in the Tour of Duty compilations and a new project based on a Studio Brussel programme.

Capriolen van Capiau, excerpts from the popular radio comedy show hosted by Walter Capiau, is the first Omroep Brabant CD. Like other volumes in the series, it will receive strong promotional back-up from BRTN, with 25 radio spots scheduled in the next few weeks and another 12 TV spots on

PolyGram released the fourth Tour of Duty album (the first three volumes sold over 150.000 units) on March 30.

A third important project is a compilation entitled De Lieve Lust, based on the Studio Brussel sex-radio show (Sundays, 13.30-15.00), hosted by Goedele Liekens.

#### **SCANDINAVIA**

#### Fishel's Jazzy Radio Show Crosses Over To TV

Belgian Music Shipments 1990-1991

-25

+44

n/a

-17

-72

-1

+29

+12

1991 % chg

Units (million)

5.1

12

0.06

6.3

0.4

2.86

12.0

15.3

David Fishel has signed a deal with TV4 in Norway for a TV

version of his radio show "Jazz Scene." As part of his expansion into syndication and production (M&M. February 1), Fishel's 20-minute radio show will be aired every weekend during prime time, and the TV version will include the introductory same music, concept and producer (Fishel).

"The show is very international," explains

Fishel. "The host Anna Kjartansdottir is from Iceland, the cameraman Bjørn Lindahl is from Sweden, I am from the UK, and the show is broadcast

Anna

on Norwegian television." He adds, "We also hope to record

live concerts and to interview visiting

The artists profiled on "Jazz Scene" range from the likes of Kenny G, David Sanborn, and John Lee Hooker to pure jazz artists. There will be at least one pure jazz video in each TV programme.

"The record com-Kjartansdottir panies are very supportive," says Fishel,

who is hoping to attract a sponsor for the programme. "I have already established contacts with Blue Note, EMI and Warner. KRO

# STIM Royalty Distributions Rise 21% During 1991

by Miranda Watson

Swedish Performing Rights Society STIM has announced an increase of 21% in distributions to rights holders, taking the total to Skr404 million (app. US\$67 million) for 1991. STIM MD Gunnar Petri says this increase is due to lower costs and will help with the continued expansion of cable and satellite television in Scandinavia. STIM's figures are for radio and television com, bined.

Of STIM's licensing income for performing rights, 24% was generated abroad, with payments to STIM from other copyright organizations increasing 13.4% to Skr46.2 million. Petri says this reflects the international success of individual creators

such as Roxette's Per Gassle and increased music publishing activity in Nordic countries.

Over the last four years, STIM's distributable income has risen by an average of 20%. Costs as a percentage of revenues have fallen from 27% to under 20% over the last four years.

Royalties for mechanical reproduction, which are collected on STIM's behalf in the Nordic region by Nordisk Copyright Bureau, increased by almost 16% to Skr207 million. Distribution to STIM copyright holders rose by 19% to Skr192.5 million. Petri says that CD sales have been the main reason for this upturn.

Petri also commented on the advent of commercial radio stations in Sweden, saving, "In STIM's view, remuneration for music used on commercial radio should also be based on the royalty principle." He adds that the need to resolve copyright issues is becoming more urgent with the growing number of pirate commercial operations.

Sweden's future EC membership will also have a direct bearing on STIM's activities, according to Petri. STIM has already started working with the European group of copyright organizations GESAC, and Petri predicts STIM's involvement with this organization will assume growing importance.

**SCANDINAVIA SPECIAL: PAGES 13/18** 

#### **EUROPEAN JAZZ TOP 20 SALES**

1	(2)	HARRY CONNICK JR./Blue Light, Red Light	(Columbia)	11	(-)	SCOTT HAMILTON/Race Point	(Concord Jazz)
2	(4)	RONNY JORDAN/The Antidote	(Blue Note)	12	(-)	MILES DAVIS/Mellow Miles	(Columbia)
3	(1)	KEITH JARRETT/THE CURE	(ECM)	13	(13)	LAURA FYGI/Introducing	(Polydor)
4	(3)	STAN GETZ - KENNY BARRON/People Time	(Emarcy)	14	(8)	MILES DAVIS/The Best Live	(Columbia)
5	(5)	AL DIMEOLA/Kiss My Axe	(Tomato)	15	(-)	DONALD BYRD/Best of	(Blue Note)
6	(6)	DAVE GRUSIN/The Gershwin Collection	(GRP)	16	(17)	JAN GARBAREK/Star	(ECM)
7	(-)	BOBBY MCFERRIN/CHICK COREA/Ploy	(Blue Note)	17	(12)	STAN GETZ/Serenity	(Emorcy)
8	(-)	JOHN SCOFIELD/Grace Under Pressure	(EMI)	18	(18)	TOOTS THIELEMANS/For My Lody	(Phonogrom)
9	(15)	ELLA FITZGERALD/Sings Cole Porter Vol 1&2	(Verve)	19	(16)	CHARLIE HADEN/Dreom Keeper	(DIW)
10	(-)	YELLOWJACKETS/Live Wires	(GRP)	20	(17)	JULIAN JOSEPH/Longuage Of Truth	(east west)
							,

The European Jazz Top 20 is compiled by sales reports from the following retailets: Bote & Bock/Berlin; Crisol/Madrid; Fame Music/Amsterdam; FNAC/Brussel; Free Record Shop/Antwerp; HMV Music Stores/London; Jazz Collectors/Barcelona; Ludwig Beck/München; Jazz Inn/Amsterdam; Music Mecca/Copenhagen; Ricordi/Milano; Saturn/Köln; Staffhorst/Utrecht; Tower Records/London; Virgin/Edinburgh; Virgin/Glasgow; Virgin /London; WOM/München.

FOR JAZZ STATION REPORTS SEE PAGE 21

#### **JAZZ WAVES**

# Jazz Finds A Niche At PolyGram

Jazz at PolyGram International is alive and well. With such artists as Joe Henderson, Ray Bryant, Randy Weston, the Harper Brothers and John McLaughlin all releasing new material soon, the company's plant in Hanover is working overtime to ship the new sounds as far as Australia, Singapore and Hong Kong.

Originally handled within the company under the rubric "catalogue pop and jazz," sales were increasing so dramatically that in 1988 jazz received its own department. Explains PolyGram jazz senior product manager/coordinator and be-bop pianist Cees Schrama, "The US and Japan were the original countries with established jazz divisions (A&R people, producers, product managers), but jazz still had very low priority in other countries. It soon became evident, however, that separate units had to be created in other countries as well, in order to properly promote the product."

Even within the company itself there was still resistance to this idea. The impetus for change came from the managers. Starting in 1988, Schrama and eight other colleagues began meeting annually to coordinate efforts for the promotion and marketing of jazz. "This year," explains Schrama, "32 product managers attended from all over the world. Now, so-called 'new music divisions' flourish in nearly every territory, handling

such things as Brazilian and world music as well as jazz."

In the French division of this new department, for instance, there are seven people, who produce a number of their own recordings, including recent albums by Abbey Lincoln, Toots Thielemans and Stan Getz. Since local affiliates have a certain amount of independence in deciding what to release in their own territories, a program of choosing priority acts every quarter has been initiated to emphasize the support given by the parent company to particular projects.

Polygram recently acquired A&M Records, which came with a small but high-quality jazz catalogue, as well as Island, whose subsidiary label Antilles is an all-jazz label. Alongside such major jazz names as Verve, Decca, the recently revived EmArcy, and licensing deals with smaller labels like JMT, Limelight, MusicMasters and Amadeo, Polygram's jazz dominance is secure.

Notes Schrama, "About 50% of the approximately 175 jazz albums released by the company or its affiliated labels are new recordings. Approximately 90% of new A&R activities are generated in America, although a number of national signings are in Europe and Japan." A success which Schrama is particularly proud of is the mid-priced *Compact Jazz Series* which has sold over six million units worldwide.

#### **Randy Weston**



The Spirits Of Our Ancestors - Verve Sometimes innovation requires a deeply considered re-appraisal of the past as well as the visionary leap into the future. Randy Weston, with help from arranger extraordinaire Melba Liston and a roster of master musicians including Dewey Redman, Pharoah Sanders, Dizzy Gillespie and Idris Muhammad, has fashioned a genuine masterpiece with just this combination of far-sightedness and historical awareness. A magical and beautiful journey through some of the musical currents that have long nourished jazz, this album picks up where Ellington's African Suite left off. Weston's far-ranging and delicate piano solos always manage to extract the blues from the core of the African rhythms and melodies with which he begins. Every one of the several long compositions on this two CD-set evolve from simple beginnings into complex, joyous affairs, filled with polyrhythms and multiple solos. African Cookbook and African Sunrise exude the passion Weston brings to his music, proving once again that jazz is the most vital music of the '90s. Contact Cees Schrama at tel: (+31) 2154. 19497; fax: 2154, 22065

#### Steve Turre

Right There - Antilles

An intelligent and constantly surprising rhythm section--consisting of pianist Benny Green, bassist Buster Williams and the great Billy Higgins on drums--lend dynamic support to the virtuoso trombonist on an eclectic mix of tunes ranging from the pensive (Ellington's Echoes Of Harlem) to the ecstatic (Latin jam Descarga De Turre). The use of violin and cello adds unusual color to the music and the leader's solos, often trumpet-like (witness exchanges with guest Wynton Marsalis) reveal new and subtle aspects of the trombone. Former Jazz Messenger Turre is considered a contemporary master, and this album certainly confirms his versatility. Contact Amanda Freeman at tel: (+44) 81.741 1511; fax: 748 1998.

#### **Terrance Blanchard**

Terrance Blanchard - Columbia Another alumnus of Art Blakey's jazz university, this young trumpet player--known for scoring Spike Lee's film Jungle Fever--has produced a many faceted, at times even exciting, bop album. The playing is urgent and the arrangements taut. The band sounds seasoned and mature. Ballads like Central Focus mine the terrain of Coltrane with patient authority. Monk is another explicit reference, as in Simply Stated. Growing more impressive every time it's played, this album's immediacy and trumpet-playing calibre are undeniable. Contact Monica Marin at tel: (+44) 71. 629 5555; fax: 491 1392.

#### MOST-FEATURED ALBUMS

JOEY CALDERAZZO- To Know One STEVE COLEMAN- Rhythm In Mind STAN GETZ/KENNY BARRON- People Time [Emarcy] HARPER BROS .- You Con Hide Inside JOE HENDERSON- Lush Life RONNY JORDAN- The Antidote ABBEY LINCOLN- You Gotta Pay Verve BRANFORD MARSALIS- The Beoutyful Ones DON PULLEN- Kele Mou Bana Blue Note MARCUS ROBERTS- As Serenity DIANE SCHUUR- In Tribute [GRP] MCCOY TYNER- Soliloquy CASSANDRA WILSON-Live HMT

The jazz albums listed above appear alphabetically by artist, and reflect a consensus of airplay among M&M's Jazz Reporters.

#### **Cornell Dupree**



Can't Get Through - Amazing Records Veteran of session work on an astounding 2.500 albums, this guitarist has played with everyone from King Curtis to Aretha Franklin in a 40-year career and almost as many musical genres. His sound derives from the blues, R&B, soul and, of course, jazz. His style is a personal amalgam of American popular music as it has evolved since he began recording in the '50s. A more soulful player does not exist. His improvisations are not only heartfelt and wonderfully controlled; they also manage to capture the rhythmic essence at the core of the songs. He swings and rocks, a rare combination. Double Clutch is a good example of how this well-produced CD delivers on its musical promise. Contact Amazing Records at P.O.Box 2164, Austin, Texas 78768.

Following this issue M&M's Jazz Page will appear quarterly, in June, September and December. Send product, information and queries to Terry Berne on tel. +(31) 20. 669 1961; fax:20. 669 1941.

#### GO JAZZ - PAST MASTERS SERIES



#### BEN SIDRAN Heat Wave

Steve Miller, Dr. John, Billy Peterson, Ricky Peterson and more...



#### BEN SIDRAN A Good Travel Agent

Steve Miller, Phil Woods, Billy Peterson, Gordy Knudtson and Ricky Peterson



#### BEN SIDRAN Enivre D'Amour

Featuring: Bob Malach, Ricky Peterson, and Gordy Knudtson

GO JAZZ RECORDS produced by Ben Sidran.



GO JAZZ marketed and distributed by VMG, P.O.Box: 27 01 26, 5000 Cologne 1, Germany Tel.: (49)(221)51 20 31, FAX: (49)(221) 52 95 63

Germany: TIS, Austria: MSM, Switzerland: Phonag, BeNeLux: Dureco, Denmark: DMI, Greece: OM/Lyra, Czechoślovakja: Arta, Italy: IRD, Scandinavia: Amigo, United Kingdom: New Note, Spain: Enfasis

#### SINGLES -

#### TEVIN CAMPBELL

Tell Me What You Want Me To Do - Atlantic AC PRODUCER: Narada Michael Walden

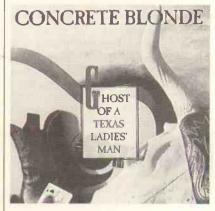
Whereas most teenagers tend to provide noise, this young man concentrates on soft soul. This AC-matured ballad already was power play on City 103/Gothenburg. Says head of music Lars Bodin, "We also play tracks off the album in heavy rotation.

#### MARIAH CAREY

Make It Happen - Columbia EHR/D PRODUCER: David Cole/Robert Clivillés

Dryly thumping beats, trebly rhythm guitar and dabs of synthesized violins make for a song with Chic-like feel. With its '70s dance influenced production aiming for the feet instead of the emotions, Carey stands a fair chance of having an uptempo dance/EHR hit on her hands.

#### CONCRETE BLONDE



Ghost Of A Texas Man - IRS

PRODUCER: Concrete Blonde/Chris Tsangarides Possibly the US band's most commercial single to date, mixing a great spaghetti Western tune with twanging guitar licks à la Duane Eddy. Topped off by Johnette Napolitano's mean vocals, this single has every chance to appeal to album rock programmers. Radio 4U/Berlin also plays it in the morning slot. Explains programme director Bernd Albrecht, "Usually we're very careful with progressive rock acts, sparing them for morning hours and trying them out in the afternoon. This one has already been played at 8.00, underscoring its high potential.

#### DANGER DANGER

I Still Think About You - Epic R/EHR/AC PRODUCER: Bruno Ravel/Steve West

Mid-tempo, acoustic strumming starts off a powerballad in the best Poison tradition. Staying clear of the slow 'n' dramatic approach, the songs instant hum-along factor and uncomplicated hookline make it a promising EHR contender. According to Radio Broadland/Norwich head of music Dave Brown, "It's an ideal ballad for our AC format. It's not too heavy and has a good hook. Such songs allow us to playlist bands we normally wouldn't play. It's comparable to the situation with Mr. Big's To Be With You."

#### THE FAMILY STAND

Shades Of Blue - east west R/EHR PRODUCER: The Family Stand

This is one of the most interesting funk

rock crossovers since the days of Mother's Finest. Frontlady Sandra St. Victor fullblast vocals make her the Joyce Kennedy

#### HALLO VENRAY

Slow Change - VAN EHR/AC PRODUCER: Luc Suèr/Henk Jonkers/Hallo Venray Where Neil Young meets Duane Eddy in the lowlands. Singer Henk Koorn has the right off-key voice for this country rock gem, while guitarist Toon Moerland uses the tremolo bar seriously.

#### MICHELLE SHOCKED

Come A Long Way - Mercury R/EHR/AC PRODUCER: Michelle Shocked

The first single from the upcoming Arkansas Traveler album is a nice chunk of folk rock. Shocked makes a promising debut as producer; the departure of longterm collaborator Pete Anderson didn't harm the sound quality at all. Enthuses Radio Luxembourg programme controller Jeff Graham, "We pick our records for the song, not the singer. We felt we had to say to the people out there, 'This is a very talented artist, and there's more out there

#### KIM WILDE

Love Is Holy - MCA PRODUCER: Rick Nowels

Wilde has given up the bombastic leanings on some of her most recent work in favour of a more direct guitars-upfront approach. This poppy and Bangles-like tune looks like an immediate add-on for EHR.

#### GEOFFREY WILLIAMS

It's Not A Love Thing - EMI PRODUCER: Pete Glenister

With his body painted in gold, Williams seems to be determined to go for a record of the same colour. With this soul/dance type of song, he already convinced thousands of people in the UK when he supported Wet Wet Wet on their national tour

#### PETER CASE



Six-Pack Of Love - Geffen R/AC/EHR PRODUCER: Mitchell Froom/Peter Case

"The man with the blue postmodern fragmented neo-traditionalist guitar" returns to his rocking roots similar to his Plimsouls Days. Deja Blues and Vanishing Act, with that beautifully wailing Farfisa organ played by producer Froom, show best the singer/songwriter's increased power. The track Wonderful, which sounds like a Scottish anthem in a Midge Ure vein; would make a good future single.

#### CRACKER

Cracker - Virgin America PRODUCER: Don Smith

With producer Don Smith's name on it, quality is guaranteed, as everyone knows from records by Tom Petty, Keith Richards and the Tragically Hip. The same trusted and tried recipe—a nice open rocking sound-works again on the debut album of the new band of ex-Camper Van Beethoven mainstay David Lowery. The man who once sung the unforgettable song Take The Skinheads Bowling hasn't lost one bit of his good sense of humor. Listen to the guitar-driven pop single Teen Angst with the one-liner "What The World Needs Now Is A New Frank Sinatra" and you'll get the picture.

#### ALBUMS -

F.U. "Don't Take It Personal" - Jive D/EHR PRODUCER: Fu-Schnickens/A Tribe Called Quest

Dance programmers in search of true "call and response" rap should check out this posse. Their style is vaguely reminiscent of Public Enemy, although it's less hectic with a faster delivery. True Fuschnick and the ragamuffin gem Ring The Alarm are almost speed contests.

Mental Jewelry - Radioactive/MCA PRODUCER: Jerry Harrison

FU-SCHNICKENS

A challenging set of solid rock songs that

bear a certain resemblance to the works of Midnight Oil. With the committed lyrics, the fierce vocals by singer Ed Kowaiczyk and the original tempo changes, there is enough to satisfy any hungry album rock programmer. Try Operation Spirit (the current single), The Beauty Of Grey and Waterboy.

#### JENNY MORRIS

Honeychild - east west EHR/R

PRODUCER: Nick Launay/Jenny Morris & Mark Forrester The third solo album by this New Zealandborn singer (once a backing vocalist with INXS) should bring her the deserved break on European radio. Her songs are cool, seductive and determined. The sparce but economic arrangements (courtesy of Jamaican duo Robbie Shakespeare and Sly Dunbar) do full justice to Morris' uplifting vocals. EHR should check out Tangled In Love, Break In The Weather and Zero, while late-night programmers are likely to be enchanted by the glowing I've Had You.

#### TERRI NUNN

Moment Of Truth - Mercury PRODUCER: David Z.

This is powerful stuff from former Berlin face and voice Nunn. Synthladen timeless power-wave reflects shades of the late '70s and early '80s. From the Tubeway Army synthsounds in Confession Time to Once Upon A Time with its Concrete Blondemeets-Shakespears Sister-feel. Nunn finds the right melodic blend of hooks 'n heavies. The social awareness song 89 Lines sees her following in Deborah Harry's footsteps, laying down a textbook example of white female rapping. The single Let Me Be the One gets heavy support on Radio ABC/Copenhagen. Says head of music Kent Hansen, "The rocky riff is easy to sing along with."

**NEW TALENT** 

#### LES AVIONS

4 - Ulysse (LP) (France) PRODUCER: Les Avions

These French aeroplanes are ready to take off for a flight to the top. Try the mélange of rock spiced with dance elements on the single Mélodie. Contact Elizabeth Blair at tel: (+33) 1.4355 2525; fax: 1.4355 1838.

88 Lines About 44 Women - Rough Trade (UK) PRODUCER: The Nails

Now that we're living in the CD era, Rough Trade celebrates the original 7" single. Members of the so called "singles club" will get a 45 mailed each month, an idea copied from the Seattle-based Sub Pop label. The Nails, a cross between Talking Heads weirdness and Right Said Fred madness, were originally released on City Beat in 1981. Contact Pat Naylor at tel: (+44) 81.960 9888; fax: 81.968 6715.

Rosie - VAN (Holland)

PRODUCER: George Kooymans/John Sonneveld This Dutch threesome returns to the fore with an excellent single that's sure to fit EHR and heavier programming. First you become seduced by its acoustic intro and later become completely won over by the song's hard rocking finale. Contact T.J. Lammers at tel: (+31) 20.636 8094; fax: 20.632 8744.

#### R.T.7.

Dance Your Ass Off - Decadance (Belgium) PRODUCER: Fonny De Wulf

Not to be confused with the dangerous US hard rock act, this is a Belgian techno outfit ("Rap To Zero") featuring Dutch. rapper Miker-G. This tune will generate some serious "butt rocking" in clubland. Contact Raymond Muylle (+32) 3.252 8882; fax: 3,253 0420.

Nonsuch - Virgin PRODUCER: Gus Dudgeon

UK's most underrated band returns with another breathtakingly varied amalgam of pop styles. The songs of Andy Partridge and Colin Moulding (who wrote four of the total 17) leave the listener completely exhausted after having heard the most surprising melodical twists and elaborated arrangements. Songs like The Disappointed, Humble Daisy, War Dance and Wrapped In Grev are simply too irresistible to ignore. And a band that keeps on making one Sgt. Pepper or Pet Sounds after the other needs all the radio support they can get.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, AC, R (Rock), D (Dance), C (Country), J [Jazz], EZ [Easy Listening], NAC (New Adult Contemporary), A (Alternative) and M (Metal). Records mentioned in New Talent are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

R/A

# **Building Team Spirit At Stations**

by Barry Skidelsky

Successful radio stations apprecisynergy. They see their employees as their most important assets and know that teamwork is stronger than the sum of the individual parts. A chain is only as gram directors could not understand why sales managers would seemingly take business from anyone they could, while sales managers were wondering why program directors would reject certain advertisers, commercial copy or

A chain is only as strong as its weakest link, and so is it with the staff of a radio station. Therefore, the focus today at successful stations is on cooperation...

strong as its weakest link, and so is it with the staff of a radio station. Therefore, the focus today at successful stations is on cooperation-not only externally, but internally as well, among management and staff.

One of the biggest mistakes made to date by American radio is the lack of such a cooperative team spirit. For years, many programming and sales staffs functioned separately, if not adversely. Pro-

Today, stations are realizing that if everyone doesn't row in the same direction, no progress will be made. With increasing competition and a slow or no-growth economy, that message is coming across louder and stronger than ever.

#### **Working Together**

Collaboration in radio at all levels is an increasing reality. Stations in many markets have even joined together in order to increase

radio's slice of the advertising pie. Joint presentations are made to advertisers and their agencies, extolling the features and benefits of radio.

Other stations have entered into local marketing agreements to combine efforts and cut costs. For example, two different stations-one geared to a teen audience and another to adults-may use one sales team to sell advertising time on both stations. When such an arrangement succeeds,

should be included which allow for termination if and when the collaboration is not mutually beneficial.

#### **Promotions**

Perhaps the best example of this new-found collaboration inside radio stations is in the area of promotions. Successful radio stations today focus on the client and make a cooperative team effort to understand his business needs, in order to provide creative solutions in addressing them. In that context,

the station's image, provide revenue and actually help clients meet their goals. The rewards are obvious.

By encouraging employees to get involved in promotion, new business development and other areas beyond the individual job description, you develop a synergistic team that is able to see the big picture, increasing service to yourselves, your stations, the clients and your community.

Barry Skidelsky is an attorney and management consultant who specializes in radio. A frequent author and speaker, Barry provides legal and business counsel to a wide range of clients in the industry. His background includes an extensive track record in programming, sales and management and he speaks several foreign languages. He can be reached in New York at 212-832-4800.

One of the biggest mistakes made to date by American radio is the lack of a cooperative team spirit... programing and sales staffs functioned separately, if not adversely.

both stations increase their revenues and cut their costs. Careful attention must be paid to such arrangements, however, particularly to applicable anti-trust and other laws. Most importantly, provisions

promotions can involve the entire staff and are ideally attractive to all concerned.

Promotions that are fun for the listeners (even for those who do not win any prizes) and that sup-

# How To Face Rough Times Financiall

by Daniel Flamberg

Predicting short-term economic performance is a lot like trying to psyche out a gas gauge during a long car trip. The red needle is on "E" for empty but the yellow warning light isn't flashing yet. How much longer do you dare pass up the exits at 10-15 kilometers above the speed limit?

The world economy is experiencing the economic equivalent of Newton's law-That which has gone up for seven years must evenexpects things to crash from boom to bust. Instead, we've eased our

they do with it. Lending to businesses is virtually at a standstill. Consumers will probably find

The world economy is experiencing the economic equivalent of Newton's law—That which has gone up for seven years must eventually come down.

way down into harder times, and no one knows how long they'll last.

lower rates on home equity loans and personal lines of credit, but Inflation will more or less decide who has money and what credit card rates will continue at almost usurious levels.

Broadcasters should monitor the rhetoric and the results in the retail sector, since so much of our advertising volume is based on that holding back on buys till the last ten days of each month. In many cases, merchants are anticipating problems and are cautious with discretionary dollars.

While weak demand is holding down retail prices for consumer goods, wholesale prices have risen. Faced with significant debt service and more than 200 catalogues, retailers—a whole new class of competitors—are keeping slimmer inventories and watching expenditures closely.

The emerging pattern of consumer hesitation is particularly confusing when you compare what people say with what people do. The well-being of individuals is spend fewer discretionary dollars, even though they can build savings and spend simultaneously. Retailers absorb the initial impact since they are where dollars and goods change



industry Daniel Flamberg is managing director of Morgan Rothschild & Company, Inc., a New Yorkbased advertising, promotion and public relations agency. Prior to forming MR&C in 1989, Flamberg was COO and principal sales development/ marketing officer for the Radio Advertising Bureau. An award-winning creative executive, he earlier served as VP of advertising/PR for the Mutual Broadcasting System. Flamberg can be reached at (+1) 212.463 8200; fax (+1) 212.691 9805.

#### To Prepare Your Sales Staff To Deal With The Recessionary Economy:

- Monitor your local merchants' spending patterns carefully. Ask about inventory levels and relative financial pressures
- Package inventory and/or promotion to give merchants incentives to spend earlier in the month or to even out spending patterns.
- Emphasize the value-added aspects of your station in presentations to retailers. List and quantify the extra value they are getting by being on your air.
- Investigate prospects for vendor-funding and co-op plans.
- Create bigger, thematic promotions which can accommodate multiple retail participants at smaller, individual spending levels.
- Concentrate on cross-promotions. Think about how you can mix and match two or more clients to make short flights or low-dollar volume buys more exciting. Two plus two is often more than four.

When people feel wealty, they make purchases. When they feel anxious about the economy, they hold back. So, it's possible to talk ourselves into continuing the worldwide recession.

segment of the economy. Retailers who have built considerable inventories may be more anxious than ever before. Current consumer spending is growing at a sluggish rate and no one is sure if this will recover in the near future. Most economists were expecting a slight increase in consumer spending by the end of 1991. Large chains of Mom-and-Pop stores are still performing below expectations. On the street, retailers are carefully husbanding ad dollars in a desperate attempt to manipulate store traffic and sales. Local merchants are usually reflected by personal consumption and/or savings rates. The latter has rebounded more than a full percentage point to its highest sustained level since late 1984 to set all-time record highs. The trick to understanding the spending/savings dynamic is to look at attitudinal factors. When people feel wealthy, they make purchases. When they feel anxious about the economy, they hold back. So, it's possible to talk ourselves into continuing the worldwide recession.

Therefore, with fewer bargains and tighter money on the home-

#### Station Overload In Denmark

Only four years ago, commercial radio was introduced in Denmark. Now the country boasts over 300 radio stations, but unfortunately quantity does not equal quality. Says The Voice/Copenhagen PD Lars Kjær, "Only about 10 to 15 of the stations are good from a professional point of view. The rest of Danish radio really stinks."

The problems facing Danish radio are many and varied. To begin with, only the three government-owned stations are allowed to broadcast on a national or regional basis, making it difficult for the private stations.

The government also limits the wattage that stations can transmit. Explains Kjær, "With state radio transmitting with 50.000 watts and private stations like us only allowed 10 to 30 watts, it's a big joke. It's really hard to pick up our signal in Copenhagen, with all of the tall buildings."

Radio Uptown/Copenhagen MD Glenn Lau Rentius agrees with Kjær. "The government is trying to protect public radio, but if it is going to allow commercial radio, it should help us instead of making things difficult."

Another problem facing the privates is that, with so many stations and a limited range of frequencies, several frequencies are occupied by more than one station, often with completely different formats. This makes it impossible to establish any sort of profile for the frequency.

Although the struggle for space on the FM band grows, one frequency has been completely blocked by the government. Originally, there were to be four state-owned channels, but when funds fell short, the fourth frequency was cordoned off. Kjær and Rentius call it Danish radio's "hot potato." There is currently no talk of giving the frequency away, possibly for the fear of stepping on somebody's toes.

The government is now trying to put a ban on using the same commercial on different stations. It also wants to ban networking and the use of syndicated programmes on radio stations, which would, for example, rule out The Voice being able to use the Coca-Cola Eurochart Hot 100. "It's ridiculous," says Kjær. "The government seems to be doing everything it can to hinder us. Danish radio started later than most countries, giving it every chance to look around and learn from other countries' mistakes. Instead, Denmark messed up. The government just took the view that Denmark was different and mistakes would not happen here."

Miranda Watson

#### **Finland - The Gramex Controversy**

The Finnish broadcasting scene is in the middle of a minor turmoil that has the potential of turning into a big mess. The question of **Gramex** compensations for neighboring rights—producers and artists—has been a local controversy for some years now, recently stirring up enough attention to bring the dispute once again before the Court of Arbitration.

The majority of local indie stations consider Gramex compensations to be too high—falling between 5% to 7.5% of annual ad revenue in 1990—and have partly or completely defaulted on payments. There has been no written agreement between Gramex and these stations; a court decree case concerning four other stations is being used as a precedent for others who refuse to pay.

As stations lose ad revenue and general profitability decreases, the percentage Gramex is asking for is quite high, especially when compared to similar compensations in Norway and Denmark (2.6% and 3.4%, respectively), France (3.3%) and Germany (3.8%). In Holland and the US, neighboring rights are not known at all.

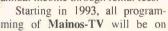
Gramex, working closely in association with the local IFPI/AKT group, has declared that independent stations owe around Fmk17 million (US\$ 4 million) in the form of unpaid compensations. Due to reciprocal agreements with foreign partners, this money will stay in Finland for national distribution. An increasing number of indie stations are playing music from the US, which is free of compensations. Classical music by old masters recorded several

decades ago, is also gaining popularity as evening entertainment.

Financial hard times for radio and television are also being felt at the headquarters of YLE, the government-controlled national broadcaster. YLE needs more money and, according to general director Reino Paasilinna, is ready to bring advertising to a national channel, most likely the news/MOR Radio Suomi or the rock-oriented Radiomafia.

Local independent stations, worried about such a plan,

are naturally reluctant to share the cake with YLE, which already earns millions by means of TV and radio licences, in addition to its share from **Oy Mainos TV** ab's annual income through rental fees.



Kolmoskanava (Channel 3), leaving YLE the task of filling former Mainos-TV programme slots on the TV networks 1 and 2.

Minister of communications Ole Norrback is against cross-ownership and opposed to YLE plans, but welcomes foreign capital to help broadcasters and publishers that need the support to keep afloat. Classic Radio 96.8, operating in the Helsinki area, has Swedish VLT-Media as a shareholder with a stake of 40%, showing the field is open to foreign ownership.

Kari Helopaltio

#### Norway Commercial Radio On The Right Track

More and more advertising agencies and customers in Norway are opening their ears and pocketbooks to a relatively new ad medium—commercial radio. Allowed to carry advertising since 1988, stations have witnessed an increasing number of advertisers every year, making the future look very promising.

# **RAD102**

The Association Of Local Radios editor Erik Fagernæs predicts the money invested in radio this year will rise to Nkr170 million (US\$26 million). David Fishel, current owner of production company and recording studio Kangaroo Pro-

ductions and former employee of Norway's second largest ad agency, Scaneco, Young & Rubicam, also sees the power of radio advertising growing stronger. Says Fishel, "I know of at least two agencies which have never used radio before that are now investing a large percentage of their budget in radio. We see ad quality improving as well, and plan to hear more spots made by professional people within the business."

Radio 1 Oslo station manager Truls Olsen is reluctant to overestimate the success of advertising in the future, but remains optimistic. "I believe advertising on radio will increase, but not as much as it has in previous years. I expect it to remain at a steady level. The radio ad agencies on the market are taken seriously, which strengthens the stations' possibilities of appearing in the marketing plans of the large advertisers. We're hoping the large ad agencies will look to radio as a good supplementary media this year."

And as agencies are looking to increase funding in radio, stations are busy finding ways to improve time on air not ded-

icated to advertisements. Many of the stations are headed for the same goal: tighter playlists. Adds Olsen, "The most important thing this year is to tighten up our EHR-format by 100%. This makes for easier listening, whereas most stations in Norway are trying to set the Thames on fire."

Radio 102/Nord/Rogaland head of music Egil Houeland

also sees consistent programming as vital. "Stations have to place their bets on one format and not try to cover every kind of existing programme. A good station is one which is able to mix oldies, recurrents and new music in a reasonable way."

Adds Fishel, "Music plays a big role in the success the future of a station. Popular easy listening seems to be the formula for success. People trust a station they can turn to and find something nice that's not going to give them a headache. Stations which profile their disc jockeys will also have a brighter future."

Houeland says that Radio 102's success is due partly to its local presenters. "Our listeners can relate to our presenters. It's important to give them an identity."

Fishel also calls for a more market-oriented vision in Norway radio. "The stations need a clearer profile. They must know the listener's habits and remember not to generalize, since habits differ from town to town. Radio also need more full-time employees who live and breathe the station and are willing to make it number one."

Kai Roger Ottesen

#### Sweden Radio Ready To Launch

The shape of private radio in Sweden is set to change next year with the advent of commercial radio in January of 1993. The current Swedish government, a coalition between the Center Party, the Liberals, the Christian Democrats and the Conservatives, have made the creation of private radio a priority. So the argument in Sweden is no longer whether there should be commercial radio, but how the frequencies

for the new stations should be distributed and who should be allowed to own them.

The Liberal minister of culture **Birgit Friggebo** has announced the government's plans for commercial radio, which are open for comment until June. After that, a parliamentary committee will hold meetings to draw up legislation.

As expected, the government has proposed that the stations should be auctioned openly in the autumn, with a minimum bid of Skr50.000 (US\$302.800) per year.

One controversy which brought legislation to a brief standstill was

the question of ownership of stations by newspapers. Minister Friggebo believes everyone should be allowed to bid for a station, while the Center Party feels newspapers should be banned from owning shares in radio stations altogether. A compromise has recently been made, allowing newspapers

to hold a 40% share. Groups such as the Swedish Radio Development Group (SRU) will now have to find partners before going ahead with plans to open 35 stations.

Licences are expected to be issued in five-year periods, starting this autumn. After interested parties have placed their bids, the coverage area and power of each station will be determined by a temporary authority. Networking will be

allowed, but the government is stipulating that 30% of station output is of local origin.

Says SRU business development manager Torbjorn Kallberg, "It really is a political compromise. We don't think it's the best solution, but we'll adjust our plans to fit with it. It won't be too hard to find other capital."

SAF Radio City/Stock-holm PD Martin Loogna agrees with the government's proposals. "My only criticism is that the process is taking too long. They should just get on

with it and draw up legislation. Stations are already going commercial illegally, which obviously isn't good for Swedish radio. There isn't really much to discuss; everyone wants commercial radio. So let's stop messing around."

Miranda Watson

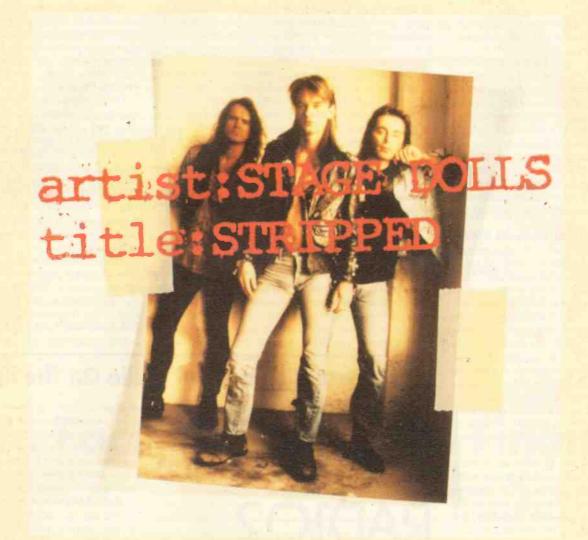


The first Swedish local radio conference. Pictured (l-r) are: minister of culture Brigit Friggebo, Swedish local radio head of relations Anne Chaasare and Swedish local radio MD Jan Engdahl.



winanaa waison

#### NORWAY'S HOTTEST ROCK BAND IS BACK!



#### CD \* CASSETTE \* ALBUM

THE NORWEGIAN NO.1 SINGLE "LOVE DON'T BOTHER ME"

AVAILABLE IN FOLLOWING FORMATS

SPCD 5" \* SP 7" \* 12" MAXI

PRODUCED BY BJORN NESSJOE FOR NECESSARY PRODUCTIONS
ADDITIONAL RECORDING AND RE-MIX ON 3 TRACKS BY RON NEVISON
MANAGEMENT BY BARRY MATHESON FOR CONTINENTAL MANAGEMENT

#### ON TOUR WITH MR. BIG

APRIL	CITY, VENUE		CITY, VENUE
20	Nottingham Rock City	5	OFF
21	MANCHESTER International II	6	FRANKFURT Music Hall
22	BIRMINGHAM Institute	7	HAMBURG Grosse Freiheit
23	OFF	8	OFF
24	LONDON Marquee Club	9	NEWPORT Centre
26	OFF	10	OFF
27	OFF	11	LONDON Hammersmith Odeon
28	OSLO Rockefeller	12	LONDON Hammersmith Odeon
29	STOCKHOLM Cirkus	13	OFF
30	COPENHAGEN Saga Theatre	14	GLASGOW Barrowlands
MAY		1/5	NEWCASTLE City Hall
1	OFF	16	OFF
2	KOLN Live Music Hall	17	GRONINGEN Martini Hall
3	ULM Gorky Park	18	
4	MINICH Metropolis	18	PARIS Elysee Montmartre



**PolyGram** 

# **Heading Up North**

The Scandinavian territories continue to deliver product ready for the international market. From pure pop to garage rock, from hard rock to AC—Robbert Tilli provides an update.

#### 22-PISTEPIRKO



Big Lupu - Spirit/Sonet PRODUCER: Riku Mattila/22-Pistepirko

Although it's unusual for a typical album act to cross over to the singles chart, 22-Pistepirko has done it with the rather psychedelic song *Don't Say I'm Evil*. If the song wasn't so well-produced, you might think it was an original out of the '60s. The album contains more "difficult" music in a great variety, ranging from the aforementioned spaced-out '60s trash to blues and country, as heard on *Texacoson* and *Household Affairs*, respectively. To be filed between New Zealand's Chills and UK's Paul Roland.

#### **BEAGLE**

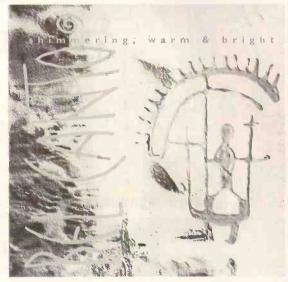


Sound On Sound - Polar PRODUCER: Martin Hennel/Beagle

Change the letter "g" in their name for a "t" and you'll find their major inspiration: the Beatles. This sextet is the Swedish answer to Crowded House, the Smithereens and the Bad Examples who share the same influences. Because of their heavenly melodies in a crystal clear production, you are immediately tracked down by these beagles on the hunt. And So It Goes On and The Things That We Say deserve the immediate attention of programmers with a weakness for pop out of the golden era of the '60s. Europe, "come together" for this band.

EHR/AC

#### **BEL CANTO**



Shimmering, Warm & Bright - Crammed Discs A/EHR PRODUCER: Nils Johansen/Anneli M. Drecker

As far as records are concerned, this Norwegian duo has lived as exiles. All their previous albums were released on the Belgian Crammed Discs label, but for their fourth album, they have finally found a Scandinavian licensing deal with **Warner Music**. At first hearing, you might conclude too quickly that their ethereal synthesizer-dominated pop is not easily programmable. Closer examination, however, will reveal the set as far more accessible than anything the two have done before. The way Anneli M. Drecker sings the track *Summer* will appeal to everyone tuned into Sinéad O'Connor. The title track is another proper candidate for the EHR format.

#### **EVA DAHLGREN**



Eva Dahlgren - Record Station/Ariola PRODUCER: Anders Glenmark

The Swedish songstress who has won everything possible at home—including five Grammy awards and several readers' polls—is now ready to look beyond the Scandinavian borders with the English version of *En Blekt Blondins Hjärta*. The single *I'm Not In Love With You* was the most played song on Swedish radio last year and was number 1 in the local charts for 12 weeks. This tender ballad is now receiving encouraging support on German radio. The rest of the album follows more or less the same mellow pattern. More power is put behind *When You Love Me*, with that

lovely lazy groove that characterized the records of Hot Chocolate in the '70s.

#### MIKAEL ANREOT



Lonely Blue Boy - Columbia
PRODUCER: Mikael Anrot/R.E.L.S.

For his second album, Finland's Mikael Anreot sings songs that seem to come out of the great reference book, "Joel Whitburn's Top Pop Singles," and reshapes them in a pleasing pop/dance mould. In the brothers **Gibb**-written **Marbles** classic *Only One Woman*, he tackles the same song that was covered only recently by German singer/actor **Ochsenknecht**. Further highlights include *She's A Lady*—a big European hit for **Tom Jones** in 1971—plus *He Ain't Heavy, He's My Brother*, best known in the version by the **Hollies**.

EHR/D

#### DAYEENE



Primetime - SweMix PRODUCER: StoneBridge

As the title suggests, this Swedish pop/dance duo can very well be programmed around *Primetime*. The two ladies, **Diane** and **Jeanette**, sound like the net sum of Ce Ce Peniston plus Crystal Waters. With songs like *Good Thing*, *Alright* and, especially, *Freedom*—with its prominent bassline—they should make it big internationally. DJ/Producer StoneBridge must be praised for his economic production. Far beyond promising.

#### THOMAS HELMIG

Rhythm - Genlyd/BMG R/AC/EHR
PRODUCER: Lasse Anderson/Thomas Helmig
Helmig's first effort in English is an interesting journey
(continues on page 17)

D/EHR



#### WE ARE MOVING!

AS PER APRIL 15TH, 1992

"THE SCANDINAVIAN HEAD OFFICE" FOR: **MEGA RECORDS** 

**COMA RECORDS** MEGASONG PUBLISHING WENNICK MANAGEMENT

**NEW ADRESS** 

LINNESGADE 14, BAGHUSET DK - 1361 COPENHAGEN K

DENMARK

TEL.: 45 - 33/117711 FAX.: 45 - 33/134010 (BOTH UNCHANGED)

"YOUR INDIE CHOICE IN SCANDINAVIA"

# THE SCANDINAVIAN MUSIC COMPANY

#### sonet

Tappvägen 24 Box 20105 S-161 02 Bromma Sweden Tel. +4686273800 Fax: +468983070

#### sonet

Kabbelejevej 20 DK-2700 Brønshøj Denmark

Tel. +4538890042 Fax: +4538890811

#### sonet

Maridalsveien 87 B Box 3244 N-0405 Oslo 4 Norway Tel. +472352830

Fax: +472355539

#### sonet

Kuusiniemi 2 Box 9 SF-02711 Espoo **Finland** Tel. +35805093100 Fax: +35805093260 (continued from page 15)



through traditional rock styles on a modern sounding production. *Good Time* is an aptly titled gem with a Bo Diddley beat, while *Don't Need A Cover* is based upon a Keith Richards-type of guitar riff. Sometimes he gets very funky, as on *Treat Me Right*. Apart from the **Bob Dylan**-written song *Memphis Blues Again*, he's credited for all compositions. This Danish rocker could be the perfect bridge between Joe Cocker and John Mellencamp.

#### LENINGRAD COWBOYS



We Cum From Brooklyn - Chlodwig/Ariola EHR PRODUCER: T.T. Oksala/Leningrad Cowboys

The weirdest band in the world strikes back again. The cowboys from the Finnish tundra with the oversized teddy-boy quiffs provide a good time, with ruthless remakes of tunes out of rock history, from Mary Hopkin's Those Were The Days to Nancy Sinatra's These Boots Are Made For Walking. Let them walk over you, and don't forget their hottest track, the self-written tune Sauna. It's going to get sweaty on the EHR-waves.

#### JOHN NORUM

Face The Truth - Epic R/EHR
PRODUCER: John Norum

Former Europe ace guitar player—who has in the meantime joined forces with Don Dokken—always finds time for his solo project. Displaying unequalled melodic talents, he is again accompanied by ex-Deep Purple vocalist Glenn Hughes for the majority of the songs. That includes the beautiful version of Thin Lizzy's Opium Trail, which makes Hughes the perfect Phil Lynott impersonator (the same man is featured as lead vocalist on KLF's current European hit *America: What Time Is Love?*). On the Swedish hit single *We Will Be Strong*, Norum is temporarily re-united with Europe singer **Joey Tempest**. The promo CD contains a very informative booklet with Norum's biography, plus some additional information on the tracks.

#### MICHAEL LEARNS TO ROCK

Michael Learns To Rock

PRODUCER: Jens Hofman/Oli Poulsen

Just to remind all of you out there: the high class pop single *The Actor* was enclosed with M&M's "Track Attack" box in January. Both the single and the self-titled debut album reached the top spot in the Danish charts. They specialize in American-styled so-called "FM pop," with beautiful vocal harmonies. It's the kind of music that would fit perfectly in the day slot when young girls dream away while doing their homework with the radio on. Lead singer Jasha Richter has the warm voice that could break fragile hearts. Great songs like *A Kiss In The Rain* and *Crazy Dream* will do the rest.

#### ALBERT JÄRVINEN



Mirror Tower - Polarvox PRODUCER: Albert Järvinen/T.T. Oksala

This man is the idol of almost every Finnish rock guitarist. His phenomenal guitarplay has its roots firm in the '70s, and the powerful title track will push a whole new generation with their tennis rackets towards the mirror. Lead vocals are taken alternatively by Jore Marjaranta, Harry Bent and Russel Beesley. The bluesy song *I'd Rather Go Blind* should not be mistaken for the Etta James classic. *Drifter's Escape* is a robust cover version of the Bob Dylan song, with our main man heavily stomping the wah pedal.

#### STONECAKE

Under The Biketree - Wire PRODUCER: Jacob Hellner

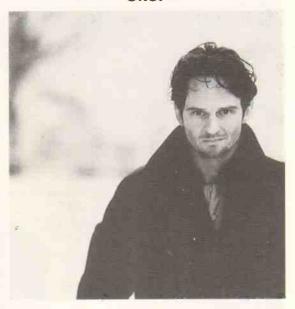
You won't spoil your teeth when you take a bite out of the cake provided by these three "Swedish chefs." No one has in their home country, because during the Christmas holidays the whole nation stuffed itself with a healthy serving of the single *Tuesday Afternoon*. The "Beatles-with-Paul McCartney-singing-the-lead"- moulded pop song made the top '5. With the strong, slightly more rocking track *The Nation's On Your Side*, they could repeat their amazing success. Main man **Tommy Andersson** has a gift for writing songs that you can whistle along with the very first time. Fellow countryman and rapper **Papa Dee** is featured as a special guest on the title track, a unique mix of '60s psychedelica and contemporary dance.

#### WIGHTHOUSE WANDERLAND

Wighthouse Wanderland - Digit/Fazer R/EHR
PRODUCER: Miri Miettinen

Gringos Locos is no longer the only ambassador for Finnish blues-rock. Wighthouse Wanderland is another strong representative from the land of the midnight sun. While the rest of the world is sleeping, these guys are rocking around the clock with help from their famous fellow countrymen: "gringo" Miri Miettinen is credited as producer, while "el loco" **Richard Johnson** assists on backing vocals. WW's compositions have an unmistakable international class. The tracks *Rescue* and *End Of The Line* are reminiscent of the best works by Whitesnake, and should not be left unnoticed by hard rock programmers. *Caroline* is the best song that Aerosmith never wrote.

#### ORUP



Stockholm & Andra Ställen - WEA PRODUCER: Orup

EHR/AC

Following his first English-language album *Orupeansongs* in 1991—his international debut—this Swedish globetrotter returns to his native tongue. The man sounds nicely relaxed on this digestive set of soulful pop. Philly soul and even doo wop elements shine through on the track *Uppringd Och Andfadd* with Color Me Badd-like hit potential. String arrangements, harmony vocals and tastefully added modern dance beats make *Dar Ingen Man Vart Förut* a terrific listening experience. An English version of the album is planned for release at a later date. Meanwhile, *Stockholm* has entered the **EHR Chartbound** category this week.

#### WANNA-BEES



Violent Vibrations - Gaga/Radium/MNW/Roadrunner PRODUCER: Mikko Karmila

Scandinavia probably has the highest density of rock acts. Together with the Australians, they have proved to be the masters of reviving garage rock, the psychedelic trash out of the '60s. This Finnish trio on the Swedish Radium label fits in perfectly between the Nomads from Sweden and the Hoodoo Gurus from the land of Oz. Hard rock programmers can't go wrong on the sing-along *Nobody Else But You*. With ballads currently making it big on EHR, *We Are All So Tired* should not be passed by.

JOHN ORUM



THE NEW ALBUM

"FACE THE TRUTH"

FEATURING: GLENN HUGHES AND JOEY TEMPEST



Station reports include all new additions to the playlist, indicated by the abbreviation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which recieves special emphasis for the week, as well as featured new CD's and LP's indicated by the designation "AL." All playlists must be recieved by Tuesday at 1 o'clock.

#### UNITED KINGDOM

BBC RADIO 1/London Paul Robinson - Prog Dir A List:

AD ZZ Top- Viva Las Vegas

ist:
Cher-Could've Been You
Degrees Of Motion- Do U
Genesis- Hold On My Heart
Howard Jones- Lift Me Up
Julian Lennon- Get A Life
Kylie Minogue- Finer
Bean/Smear Campaign- Elected Pearl Jam- Even Flow Randy Crawford- Wha's Crying

CAPITAL FM/London Richard Park - Prog Contr

ist:
Cicero- That Loving
Genesis- Hold On My Heart
John Mellencamp- Now More
Level 42- My Father's Shoes M People Someday Marc Almond The Days Pat & Mick-Shake Your Groove Randy Crawford-Who's Crying

AD Brand New Heavies Never Stop Keni Burke Risin' To Ultra Nate Rejoice

METRO RADIO GROUP/Newcastle Liz Elliott - Music Organise

B List:
AD Brand New Heavies Never Stop
Cher Could've Been You Cher- Could've Been You Genesis- Hold On My Heart Geoffrey Williams- Not A Love Julian Lennon- Get A Life Praise Dream On Stone Roses I Am The XTC- The Disappointed
ZZ Top- Viva Los Vegas

ATLANTIC 252/London Paul Kavanagh - Prog Dir

ist:
Curtis Stigers-You're All
Def Leppard-Let's Get Rocked
Erasure-Breath Of Life
Michael Bolton-Missing
Prince-Money Don't Matter

PICCADILLY RADIO/Manchester Keith Pringle - Head Of Music

AD Brand New Heavies Never Stop Inner City- Hellelujoh
Randy Crawford- Who's Crying
Temptations- Get Ready
Ten Sharp- You Temptations Get Ready
Ten Sharp You
Whitney Houston Lover For Life B List: AD Party- Peace, Love

BRMB FM/Birmingham Robin Valk - Head Of Music

A List: 10 CC Art For Art's Cher-Could've Been You Genesis- Hold On My Heart ZZ Top- Viva Las Vegas

AD A-Ha- The Blood A-Ha-The Blood
Cicero-That loving
Digital Orgasm-Startouchers
Hooters-Karla
J.T. Taylor-Follow Me
John Mellencamp-Now More
Mariah Carey- Make It
Temptations- Get Ready
Ultra Nate-Rejoice

**DOWNTOWN RADIO/Belfast** A List:

AD Cher- Could've Been You C.K.T.C.- Hong On Genesis- Hold On My Heort Neil Sedaka- You Turn

CHILTERN NETWORK
Dunstable/Northampton/Glou
Clive Dickens - Head Of Music /Glouceste

A List:
AD Mariah Carey-Moke It
Shawn Christopher Don't Lose The
Tom Petty- Too Good

AD A-Ha- The Blood A-rid- The Blood
Brand New Heavies- Never Stop
Cher- Could've Been You
Chris De Burgh- Separate Tables
Dreaming A Dream- Mr. Magic
Howard Jones- Lift Me Up
lan McCulloch- Dug For Love
Text Auge - Waster

GWR FM/Bristol/Swindon Andy Westgate - Head Of Music AD Distant Cousins- My Brothe

Geoffrey Williams- Not A Love Joan Jett/Blackhearts- Treadin Manic Street Preachers- Slash

RADIO BROADLAND/Norwich

Dave Brown - Tres-A List: AD Genesis- Hold On My Heart Lightning Seeds- Life Of Mariah Carey- Make It Swing Out Sister- Ami

AD J.T. Taylor- Fallow Me Marion Meadows- Love Was Never Randy Crawford- Who's Crying

Steve Ellis - Prog Contr B List: AD Cher-Coult

st:
Cher-Could've Been You
Def Leppard-Let's Get Rocked
Genesis-Hold On My Heart
Kym Sims-Take My Advice
Mariah Carey- Make I!
Richard Marx-Hozord
Soul II Soul, loy Soul II Soul- Joy Ten Sharp- You

RADIO LUXEMBOURG/London Jeff Graham - Prog Dir A List:

AD Prince-Money Don't Matter Primitives- Lead Me

B List:
AD Cher. Could've Been You
Chris De Burgh- Separate Tables
Mint Conditioning: Breakin'

SWANSEA SOUND/Wales

SWANSEA SUMD/Wates
Rob Rendry - Head Of Music
Power Play:
XTC: The Disappointed
AD Genesis-Hold On My Heart
Randy Crawford-Who's Crying A list

AD Tori Amos- Winter

ist:
Chris De Burgh- Separate Tables
J.T. Taylor- Follow Me
Mariah Carey- Make It
Mint Conditioning- Pretty Brown Tom Petty Too Good Tony Joe White Love M.D.

INVICTA RADIO/Canterbury John Lewis - Head Of Music A List

AD James-Born Of B List:

st:
Brand New Heavies- Dream Come
Chris De Burgh- Separate Tables
Geoffrey Williams- Nat A Love
Inner City- Hollelujah
Party- Private Affair
Tori Amos- Winter
ZZ Top. Viva Las Vegas

HORIZON RADIO Milton Keynes/Bristol Clive Dickens - Head Of Music

AD A-Ha- The Blood A-Ha- The Blood
Brand New Heavies- Never Stop
Degrees Of Motion: Do U
Dreaming A Dream- Mr. Magic
Geoffrey Williams- Not A Love
Nomad Your Love Is
Urban Soul- Alright

AD J.T. Taylor- Follow Me

KISS FM/London rdon McNamee - Prog Dir

B List:

AD Chinablack Searching
Degrees Of Motion Do U
Don E Love Makes
Praga Kahn- Injected
Public Enemy- Nightrain
R. Kelly - She's Got That
Sounds Of Blackness- Pressure
Ultra Nate- Rejoice

SUNSET RADIO/Manchester ncan Smith - Prog Dir A List:

Clivilles & Cole- A Deeper Love Clivilles & Cole A Deeper Love Closer Than Close You Music & Mystery- Daminoes Ray Simpson- Crazy Ray Ayers- Everybody Needs Soul II Soul- Joy Chaka Khan- All My Lifetime Jagdeep Singh- Who's Gonna Prince- Money Don't Matter

CHOICE FM/London Merritt Crawford - Head Of Music A List: AD Don E- Love Makes

En Vogue My Lovin
J.T. Taylor- Follow Me
Leroy Hudson- Share Your Love
Meli'sa Morgan- Still In Love
Sounds Of Blackness- Pressure
Swing Out Sister- Ami
st:

AD Jomanda-True Meaning
Public Enemy- Nightrain
Shawn Christopher- Don't Lose The

COOL FM/Belfast John Paul Ballantine - Heod Of A List:

AD Cher-Cauld've Been You Pasadenas- Make It With You Right Said Fred- Deeply Salt-N-Pepa- Expression

AD Genesis Hold On My Heart Jody Watley- I'm The One Manic Street Preachers Slash Resque- Watch Me Soup Dragons- Divine Thing

#### FRANCE

NRJ NETWORK/Paris Max Guazzini - Dir A List: AD Annie Lennox-Why Blessing-Highway 5 Guns N' Roses-Live And

SKYROCK NETWORK/Paris Laurent Bouneau - Prog Dir

AD Extreme- Hole Hearted Extreme-Hole Hearled
Kenny Thomas-Best Of You
Luc De La Rocheliere-Sauw
Prince-Money Don't Matter
Simply Red-For Your Babies
Zouk Machine-DJ.

ISABELLE FM/Tocane Saint Apre Patrick Lapeyronnie - Prog Dir A List:

AD James Born Of Lloyd Cole Butterfly Renaud- P'tit Vole Texas Mothers He Zucchero/Crawford-Diamante

VOLTAGE FM/Rosny-sous-Bois Olivier Allardet - Music Dir A List:

st: Billy Yo- Keep On Thierry Pastor- Mister T AD Joy- Shine On

RTL/Paris nique Le Marcis - Head Of

A List:

AD Bernard Lavilliers- Saigon
J.-J. Goldman: Tu Manques
Mylene Farmer- Beyond
Patrick Gaspard- Obscure
Pow Wow- Le Chot
Sebastien El Chato- Je Serai
AL Annie Lennox
Bruce Springsteen- Human
Bruce Springsteen- Lucky Town
Michel Sardou

Michel Brillé - Prog Dir Jean-Paul Michel - Head Of Music Power Play: AD Tom Petty- Into The Great

A LIST:

AD Gael Palacy: Eden Point
Melissa Etheridge: Ain't It Heavy
Michelle Shocked: Come A Long
AL Melissa Etheridge

EUROPE 2 NETWORK/Paris ristian Savigny - Prog Dir

AD Bernard Lavilliers Saigor Natalie Cole- The Very Renaud- Pitit Voleu

RMC COTE D'AZUR/Monte Carlo

AD Cure- High
Dire Straits- On Every Street
Jill Caplan- As-Tu Deja

RADIO RIVIERA/Monte Carlo Andrew Astbury - Music Dir A List:

AD Bonnie Raitt- Not The Only Dire Straits On Every Street
Kenny Loggins The Real Thing
Mr. Big. To Be With You
Prince-Money Don't Motter
Vanessa Williams Save The Best

RADIO SERVICE/Marseille Christian Vichi - Prog Dir A List: AD Des'ree Feel So High

Des'ree-Feel So High
James-Born Of
Kenny Thomas-Best Of You
MC Solaar- Caroline Silencers- Hey Mr. Tanya St. Val- Tropical

L'ONDE LATINE/Aix en Provence Power Play: Innocents- Mon Dernier

#### GERMANY

SDR 3/Stuttgart Hans Thomas - Producer Power Play: AD Martika Coloured Kisses AL Westernhagen

RADIO 4U/Berlin Bernd Albrecht - Prog Dir Peter Radszuhn - Prog Dir

Crowded House-It's Only Natura Massive Attack-Be Thankful

RB 4/Bremen Axel Sommerfeld - Dj/Producer A List: AD Blue System-Romeo And

Hammer- Do Not Pass U 96- I Wanna Be

B List:
AD Army Of Lovers Ride
B.B. King: The Blues Come
Beautiful South: We Are Each
Chaka Khan: All My Lifetime
Def Leppard: Let's Get Rocked
Eddie Money: I'll Get
Erasure: Breath Of Life
Ent. B. P. Batim, Little Erasure Breath Of Life Eric B & Rakim Juice James-Born O L.A. Guns It's Over Lightning Seeds Life Of Martika: Coloured Kisses Mr. Fingers- Claser Prinzen- Mann Im Mond Right Said Fred Deeply
Smithereens Too Much Passion Smithereens- Too Much Par Soul II Soul- Joy Steve Forbert- Boby, Don't **Timo**- Louisiana Lonely **Vanessa Williams**- Save The Best Van Halen- Right Now

RIAS 2/Berlin Henry Gross - Head Of Music A List:

AD Marc Almond- The Days Prince- Money Don't Matte

DSH/Kiel Ralf Bukowski - Head Of Music Power Play: AD Prince Money Don't Matter

B List: AD Michael Learns To Rock-The Actor Valerie's Garten-Nächstes Mal

RADIO FFH/Frankfurt Sobine Neu - Head Of Music A List:

AD Michael Jackson-Remember The Randy Crawford-Who's Crying B List: AD Alexander Mezek-To A Friend Amy Grant-Good For Me Commitments- Hard To Handle

HUNDERT 6/Berlin Fred Schoenagel - MD Power Play: AD Chris De Burgh-Separate Tables Roland Kaiser-Lebenslänglich Udo Jürgens- Im Kühlschrank

A List:

AD Blue System- Satellite To
Dirk Busch- Ich Zieh Den
Peter Maffay- Zwei In
PM Sampson- You're The Only
Ria Hamilton- Whiter Shade
Tony Christie- Going To
Wolfgang Petry- Verlieben

ENERGY/Berlin Steffen Meyer - Prog Dir

AD Annie Lennox- Why Bruce Springsteen-Human Touch Midi Maxi & Efti- Bad Bad Boys Mr. Big To Be With You Pasadenas I'm Doing Fine Now Roxette- Church Wet Wet- Goodnight Girl

RTL GERMANY/Luxemit Stephan Halfpap - Head Of Programmes
Power Play:
Chinchilla Green- | Wonder

Curtis Stigers I Wonder
Pasadenas I'm Doing Fine Now
Right Said Fred Don't Talk
AD Bruce Springsteen Human Touch
Rijet

AD Annie Lennox Why
Kathy Troccoli- Everything Chonges
Vanessa Williams- Save The Best

RADIO GONG/Nuremberg Peter "Marc" Stingl - Head Of Music Power Play: Chris Walker-Take Time AD Shawn Christopher. Don't Lose The

AD Izabella- Shame Shame Shame

John Parr-Man With A AL Right Said Fred

RADIO REGENBOGEN/Mannheim Martin Schwebel - Music Dir Power Play: AD Achim Reichel- Auf Der

ist:
Chaka Khan- All My Lifetime
Hanne Boel- No Love At All
Münchener Freiheit- Einfach
Maggie Reilly- Touch
Michael Learns To Rock- The Actor
Ochsenknecht- If I Had
Right Said Fred- Don't Talk
Parelle Ac You Packle Rozalla- Are You Ready Shakespears Sister-Stoy Vanessa Williams-Save The Best

AD Beautiful South- We Are Fach Beautiful South-We Are Eco Chris De Burgh- Separate Tal Connie Francis- Jive Connie Des'ree- Feel So High Frank Boeijen- Cold In My Franziska Menke-Ich Will's Johnny Logan- It's Only Keziah Jones-Rhythm Is Natasha Oldfield- No Heart Peter Richter- Tief In PM Sampson- Yau're The Only Prince- Money Don't Matter Prinzen-Money Mond Prinzen-Mann Im Mond Right Said Fred Deeply River Boys-House At Steve Forbert-Baby, Don't Tony Hadley-Lost In Tony Carey-Wonderland Undercover-Livin Undercover-Livin'
Williams Brothers-Can't Cry
Wolfsheim-It's Not Too Late

RTL BERLIN/Berlin Arno Müller - Prog Dir A List:

AD Ce Ce Peniston- We Got A love Michael Bolton-St

RADIO SALU/Saarbruecken Adam Hahne - Prog Dir B List: AD Belinda Carlisle-Half The World

Bruce Springsteen- Human Touch Ce Ce Peniston- We Got A Love Roxette-Church
Ten Sharp- Ain't My Beating
AL Gary Moore

RADIO 2DAY/Munich Peter Bertelshofer - MD Δ List:

A List: AD Army Of Lovers- Ride Chaka Khan- All My Lifetime Treble & Bass- My Sweet

RADIO N 1/Nuremberg Cetin Yaman - Prog Di Power Play:
AD Snap- Rhythm Is A Dancer

A List: A List:

AD Ce Ce Peniston-We Got A Love
Chaka Khan. All My Lifetime
Hammer. Addoms Groove
Paris Red. Ain't Na Moutain
Pressure Drop. You're Mine
Soul II Soul- Joy
Tony Hadley. Lost In
B List:

Tony rus...,

B List:

AD Atlantic Star- Mosterpiece
Keziah Jones Rhythm Is
Lisa Stansfield- Time To
Opus III- It's A Fine Day

RADIO XANADU/Munich Benny Schnier - Head Of Music A List:

A List:

AD Crowded House It's Only Natural
Glass Tiger- Rescued
Kite- Road Of
Queensryche- Another Rainy Night
Robbie Valentine- Over And

SWF 3/Baden Baden Ulrich Frank - DJ

AD David Byrne- Girls On My Mind Genesis Prinzen- Millionär Shanice Wilson- I Love

WDR1/Cologne Wolfgang Roth - Producer A List:

A List:

AD Avalanche. When The Cowboys
Bette Midler. Every Rood
Commitments. Hard To Handle
Cure. High
Jenny Morris. Break In
John Parr. Man With A
Kym Sims. Take My Advice
Mano. Negra: Holp Vida Mano Negra Hola Vida Martika Coloured Kisses Potschka/Perxon-Freund & Randy Crawford-Who's Crying Right Said Fred-Deeply Soul II Soul-Joy U2- One Yazz- One True Wome

RADIO GONG 2000/Munich Andy Wenzel - Head Of Programmes Power Play: Gary Moore Cold Doy

Shakespears Sister-Stay Zucchero/Crawford-Dian

B List:
AD Blue System-Romeo And Bruce Springsteen- Human Touch Simply Red- For Your Babies

RADIO F/Nuremberg Ziggie Hoga - Prog Dir A List:

st:
Beautiful South- We Are Each
Deuces Wild- Kiss Goodbye
Didi Robinson- Du Hast Noch
PM Sampson- You're The Only
Schari & Wari- Mi Hat

RADIO RT 4/Reutlingen Dorothee Seyer - Head Of Music

AD Bonnie Tyler- Where Bonnie Tyter- Where
Cher- I'll Never Stop
Chris De Burgh- Separate Tables
Glass Tiger- Rescued
Maggie Reilly- Touch
Mama's & The Papa's- Dream
Mike Linney- Woman In
PM Sampson- You're The Only
Vanessa Williams- Save The Best

RADIO NRW/Oberhausen Jeff van Gelder - Head Of Music

AD Bonnie Tyler. Where Bonnie Tyter: Where Bruce Springsteen: Human Touch Chris De Burgh: Separate Tables Erasure: Breath Of Life Ochsenknecht: If I Had Tony Hadley: Lost In

#### ITALY

RETE 105 NETWORK/Milar eroni - Head Of Music

ALIST:
AD Def Leppard-Let's Get Rocked
Lovekings- We Got A Better
Regina Lee- You Are
Toni Shannon- Somethin'

STEREORAI/Rome Elio Molinari -Eodele Bellisario - Prog Dir

Power Play:
Annie Lennox- Why
Bruce Springsteen- Human Touch Cure- High
U2- One
AD Commitments- Hard To Handle

AD Commitments Hard to Handle
A List:

AD Alison Limerick Make It On My
Betsy Cook: Love Is
Bono/Mingardi: Con Un Amico
Clivilles & Cole A Deeper Love
Cowboy Junkies- A Horse In Des'ree Mind E.E.F. New Funk

James- Born Of Michelle Shocked- Come A Long Michael Jackson- In The Closet

PADIO DIMENSIONE SUONO/Rome RADIO DIMENSIONE SUONO/Rome Carlo Mancini - Music Dir Power Play: Bruce Springsteen-Human Touch Crowded House Weather With Curtis Stigers- I Wonder Tony Hadley- Lost In A List:

List:
D Genesis-Hold On My Heart Marathon-Movin'
Opus III- It's A Fine Day

AD Chaka Khan- All My Lifetime Chaka Khan- All My Litetime
Colourhaus- Innocent Child
En'Vogue- My Lovin
Jon Secada- Just Another
Pasadenas- Make It With You
Shawn Christopher- Don't Lose The

PETER FLOWERS FM/Milan Marco Garavelli - Producer Franco Lazzari - Head Of Music Power Play: AD Geoffrey Williams Not A Love

AD Crowded House- Weather With Def Leppard-Let's Get Rocked Nick Kamen-Not The Only One Wet Wet Wet

PADIO BARROLFO/Genor Lenny Rattona - Prog Dir Power Play: AD Right Said Fred Don't Talk AD Michael Jackson-Remember The

RTL 102.5 - HIT RADIO/Bergamo Grant Benson - Head Of Music B List: AD Curtis Stigers- | Wonder

Def Leppard-Let's Get Racked Luca Barbarossa: Ho Fotto

RADIO KISS KISS NETWORK/Naples Gianni Simioli - Prog Dir Power Play: AD Geoffrey Williams- Not A Love A List: AD James-Born Of

Prince- Maney Dan't Matter Right Soid Fred Deeply AL Bruce Springsteen

POWER RV1 THE BLACK RADIO/Turin aolo Lauri - Head Of Music A List: AD Mr. Fingers Closer B List:
AD Black Machine Funky Funky Frankie- | Need Your Lovin Rozalla Are You Ready

AL Kathy Sledge

RADIO MONTE CARLO/Milan ncesco Migliozzi - Prog Contr A list

Annie Lennox- Why Bruce Springsteen: Human Tauch Michael Jackson: Remember The Tears For Fears- Laid So Ten Sharp You **U2**- Mysterious Ways U2- One

AD Bruce Springsteen-Better Days

DEEJAY NETWORK/Milan Dario Usuelli - DJ
Power Play:
Def Leppard Let's Get Rocked AList:
AD Howard Jones-Lift Me Up
R. Kelly-She's Got Thot
Right Said Fred-Deeply
They Might Be Giants- The Statue
TLC- Ain't 2 Proud 2 Beg

RADIO RAI VERDE/Rome aurizio Riganti - Dir A List:

A List:

AD Brand New Heavies- Dream Come
Bruce Springsteen- Better Days
Chic- Chic Mystique
Curtis Stigers- I Wonder
Curtis Link Cure-High
Def Leppard-Let's Get Rocked Indecent Obsession Kiss Me Mint Conditioning Breakin' Nirvana-Come As You Are Tori Amos-Silent

ANTENNA DELLO STRETTO/Messing Filippo Pedeli - DJ
Power Play:
AD Mr. Big. To Be With You
A List:

ist:
Da Yeene- Good Thing
Ian McCulloch- Lover Lover
Irene Fargo- La Voce
L.T.J. Sound Machine- Power To
Nick Kamen- Not The Only One

Opus III- It's A Fine Day
AL They Might Be Giants

RADIO STAR/Vicenzo Maurizio Maressi - Prog Dir ver Play: Ten Sharp-You

AD Randy Crawford Rhythm Of Soul II Soul Joy AL Alison Limerick

RADIO CLUB 91/Naples Franco Russo Mory - Prog Dir

A List:

AD Bruce Springsteen- Human Tauch
Charlatans- Wierdo
Frankie- I Need Your Lovin'
John Anderson- Straight Tequila
Nick Kamen- Not The Only One
Phil Carmen- Do Yau Surrender

#### HOLLAND

VERONICA/Hilversum
Hans van der Veen - Vice MD
Unico Glorie - Producer
A List:
Ce Ce Peniston: We Gat A Love
Crowded House: Weather With
Michael Jackson: Remember The
Mr. Big. To Be With You
U2: One
AD Annie Lepnox: William

AD Annie Lennox- Why Chic-Chic Mystique

Double You-Please Dan't Go Nirvana- Came As You Are
Patrick Bruel- Casser La
Queen- Who Wants To Live Forever
Right Said Fred- Deeply
Salt-N-Pepa- Do You Want Me

NOS/Hilversum Tom Blomberg - Dj/Producer Power Play: AD Rene Froger- Man With A

AD Alison Limerick- Where Love Alison Limerick: Where Love Gorky: Soms Vraagl Een Kym Sims: Take My Advice Marx Almond: The Days Saskia & Serge: Als Je Zochtjes Swing Out Sister: Ami Annie Lennox Bruce Springsteen

STATION 3/Hilversum Carla Versloot - Co-Ord Power Play: Soul II Soul- Joy

AD Henk Westb roek - Waar 7e

AD Def Leppard-Let's Get Rocked Geoffrey Williams- Not A Love Luka Bloom- Bridge Mary Black- Bobes In Perception Feed
Robbie Valentine - Believe In You
Temptations - My Girl
Tom Petty- Too Good
Urban Soul- Alright
XTC- The Disappointed

TROS RADIO 3/Hilversum Ferry Maat - Head Of Music Power Play: AD Robbie Valentine | Believe In You

Double You Please Don't Go Naughty By Nature O.P.P. Queen Who Wants To Live Forever Richard Marx-Hazard Right Said Fred Deeply U 96- Das Boot ate Seduction- Ultin Vanessa Williams- Save The Best

HIT RADIO/Bussum
Koen Van Tijn - Music Dir
Power Play:
Prince- Money Don't Motter

A List: AD Dingetje Kaplaorzen

AD Dingene Normal May Crowded House Weather With Gordon Blijf Je Vannacht Guns N' Roses-November Rain Heavy D & The Boyz- The Lover's, Izabella-Shome Shame Shame Nirvana- Come As You Are Shakespears Sister-Stay

POWER FM/Amster Peter Belt - MD Power Play: AD Natural Life Natural AD Dingetje Kaplaarzen

AD Army Of Lovers- Ride Chaka Khan- All My Lifetime Cure High Double You Please Don't Ga Double You Please Don't Ga Extreme Song Far Hallo Venray Slow Change Lidell Townsell: Nu Nu Perception Feed Powerplay. Rosie Teenage Fanclub What You Do Tito Puente: Rhan Khan Khan Ultramagnetic MCs- One Ta Yazz- One True Woman Zhype- Used To Be

SKY RADIO/Bussun

RADIO/Bussum
Lathouwers - Operations Mgr
ver Play:
Curtis Stigers | Wonder
Diana Ross When You Tell
Dinah Washington- Mad About
Wet Wet Wet Goodnight Girl

AD Gordon- Blijf Je Vannacht Neil Diamond- Hooked On The

RADIO NOORD-HOLLAND/Haarlem Pieter Buijs - Producer A List:

AD Brendan Croker-Running On Gorky-Sams Vraagt Een
Randy Crawford Who's Crying
Roxette-Church
Tony Joe White-Tunica

CFNB/Brunssum Lou Rowland - Head Of Music Power Play: AD Tom Petty-Too Good

A List:

AD Eddie Money- Another Nice Day
Randy Crawford- Who's Crying
Tori Amos- Winter

AL Tony Joe White

#### BELGIUM

RADIO CONTACT F/Brussels an Lou Bertin - Prog Di A List:

AD Jazzy Mel- Afro Latina Roy Orbison- I Drove Wamblee- Hehey

RADIO CONTACT N/Brussels Danny de Bruin - Prog Dir B List: AD Alison Limerick-Make It On My

Annie Lennox-Why
Jamestown- She Got Soul
Prince- Money Don't Motter
Right Said Fred- Deeply
Sail-N-Pepa- Do You Wont Me
Tam Tam- Do It Tam Tam

RADIO ANTIGOON/Antwerp Piet Keizer - Dir Power Play: AD Dinky Toys-The Best

B List: AD Annie Lennox: Why
Crowded House: Weather With
Dinah Washington: Mad About
DNA/Redd: Can You Handle It
Roxette: Church
Shanice Wilson: I'm Crying

RADIO ROYAAL/Hamont-Achel Tom Holland - Prog Dir Power Play: AD Soul II Soul-Joy

A List:
AD Black Box Open Your Eyes
Hallo Venray Slow Change
Hammer Da Not Pass
Melissa Etheridge Ain't It Heavy
Michael Bolton Missing
Mr. Big- To Be With You
Prince Maney Don't Matter
Roxette Church

HIT FM NOORDZEE/Hasselt André Hemeryck - Prog Dir A List:

AD Army Of Lovers-Ride Garth Brooks-Shamele Lidell Townsell-Nu Nu Martika-Colaured Kisse Right Said Fred Deeply st: Bonnie Tyler- Bitter Blue Helmut Lotti- Nooit Mee

BRT RADIO 2-EAST FLANDERS/Gheni Rudi Sinia - Producei

AD Audin/Modena- Song Of Ocarino Cure-High
Des'ree-Feel So High
Petra-Niets Voor
Roxette-Church
Simply Red-For Your Bobies
Soulsister-Locks And Keys

FLANDERS/Kortrijk Peter de Groot - Head Of Music Power Play: Maney Don't Matter AL Bruce Springsteen

RTBF RADIO 2/Hainaut A List: x - Music Dir AD Dany Brilliant- Suzette

BRF/Eupen
Guy Janssens - Producer
Power Play:
AD Annie Lennox- Why
Melissa Etheridge- Ain't It Heavy
Red Hot Chili Peppers- Under

AD 2 Unlimited Twilight Zone Genesis Mama
Opus III: It's A Fine Day
Temptations My Girl
U2- One

#### **SPAIN**

40 PRINCIPALES/Madrid Luis Merino - Music Mgr A List:

AD Greta Y Los Garbo Quiero Volar U2- One B List: AD Añon Dime Corazon

Acusodos- Tu No Eres Barricado- Haz Lo Que Quieras Bryan Adams- There Will Never Bryan Adams: There Will Never Curtis Stigers: I Wonder Gary Moore Cold Day Kenny Thomas: Best Of You Scorpions: Hit Between The Eyes Shakespears Sister: Stay Siniestro Total: Pueblos Del Mundo Tears For Feors: Laid So Terapia Nacional: Nilias De Zoe-Sunshine On A Rainy

RADIO MADRID/Madrid Luis Merino - Music Mgr Power Play: AD Wet Wet Wet Goodnight Girl

AD 2 Unlimited-Twilight Zone 2 Unlimited: Iwilight Zone Alex: Recuerdas A America Danza Invisible: Solo El Amor Del Tonos: Bien Mejor Dire Straits: On Every Street Gun-Steal Your Fire Madness- Divine Medley N.K.O.T.B.- Megamix Simply Red-For Your Bobies

TOP 97.2/Madrid Raul Marchant - Music Mgr Power Play: AD James Brown- Sex Mochine Mix

AD Complices Oios Gitanos wded House Don't Dream Modestia Aparte- Maria

Prince Money Don't Matter Ten Sharp You AL Bruce Springsteen Bruce Springsteen

CANAL SUR RADIO/Seville

CANAL SUR RADIO/Seville
Paco Sanchez - Music Mgr
Power Play:
Desiya: Comin' On Strong
Melissa Etheridge Ain't It Heovy
TLC. Ain't 2 Proud 2 Beg
Tom Cochrane. Life Is A
Ugly Kid Joe. Everything
A List:

A List:
AD Cure High
Indecent Obsession Kiss Me Mercedes Ferrer-Inoxidable Revolver- Si Estas Tan Tabletom-Inoxidable

RADIO 16/Madrid los Honorato - Prog Dir ver Play: Dire Straits The Bug Joe Cocker-Five Shanice Wilson I Love

Curtis Stigers Sleeping Richard Marx Hozard Vanessa Williams Save The Best

AD Agron Neville-Louisiana Adron Neville Louisana
Betsy Cook-Love III
One 2 One Peace
Ronny Jordan So What
Zoe Lightning
AL Randy Crawford
Tears For Fears

#### **SWEDEN**

SAF RADIO CITY/Stockholm Niklas Ehring - Music Dir Power Play: Dr. Alban-It's My Life

A List:
AD Army Of Lovers- Judgement
En Vogue- My Lovin
Kym Sims- Take My AdviceOrun- Nan Annan Orup- Nan Annan
Prince- Money Don't Matter
Shawn Christopher- Don't Lose The ZZ Top- Viva Las Vegas

AD Cure High Cure-High
Hammer-Do Not Poss
Lightning Seeds-Life Of
Perception-Feed
Randy Crawford-Who's Crying
Right Said Fred-Deeply
Tyrell Corp.- The Bottle
Urban Soul-Alright

CITY RADIO/Gothenburg Lars Bodin, - Music Di

Contenders Radioland
Fra Lippo Lippi Thief In Paradise
Just D. Grannar
Randy Crawford: Who's Crying
Silje: Need Your Love
Soup Dragons: Divine Thing
Yothu Yindi-Treaty
Des'ree AD Brand New Heavies- Dream Come

CITY RADIO/Malmö Fredrik Hellström - Music Dir

AD Del Tha Funkee H.- Mistado Mikael Rickfors After Loving Soup Dragons- Divine Thing ZZ Top- Viva Las Vegas Bruce Springsteen Charlatans

Orup

RADIO P4/Lund Camilla Mellnert - Music Dir Power Play: Soul II Soul- Joy XTC- The Di

Johan B. Bring - Prog Dir A List: AD Color Color Me Badd Heartbreake

Erasure Breoth Of Life
Fra Lippo Lippi Thief In Paradise
Just D. Grannar Mr. Lee's Get Off Orup- Nan Annan
Randy Crawford- Who's Crying
Urban Soul- Alright
XTC- The Disappointed

RIKSRADIO P3/Stockholm ..G. Nilsson - Producer A List: AD En Vogue-My Lovin ZZ Top- Viva Las Vegas

ZZ 10p-...
B List:
AD Chaka-Shimmering
Gary Moore-Separate Ways
Jögge Sundqvist- Vad Vet Jog
k.d. lang- The Mind
Limbo Barfotadans
Paul Young-I'm Only

RIKSRADION P3/TRACKSLISTAN Stockholm Kaj Kindvall - Producer

AD Annie Lennox- Why Annie Lennox- Why
Annette- Runaway
Bruce Springsteen- Human Touch.
Concrete Blande- Someday
Dan Hylander- Vad Bryr
David Byrne- Girls On My Mind
David Shutrick- Container
Del Tha Funkee H. Mistado
Dive- A Room Full
Just D. Grannar
Lisa Nilsson- Himlen Runt
MC Solaor- Victime De
Mr. Big. To Be With You
Opus Ill- It's A Fine Day
Rob N'Raz DLC- Club Hopping
Rolf Wikstrom- Kom Till Rolf Wikstrom- Kom Till
Stefan Andersson- Catch The Moan
Treble & Bass- My Sweet

RADIO MALMOHUS/Malm Olle Nilsson - Head Of Music Power Play: AD Rolf Wikstrom Kom Till

AD Cecilia Ray-Love Gives No Cecilia Ray- Love Gives No Dan Hylander. Kärleken Förlåter Eddie Reader. All For Grayson Hugh- I Can't Unitie K.D. Lang- Constant Craving MC Solaar- Victime De Michael Learns To Rock- The Actor Prince- Money Don't Matter Shanice Wilson- I'm Crying Ten Sharp- Ain't My Beating Vanessa Williams- Sove The Best XTC- The Disoppointed

RADIO RYD/Linkoping Mattias Arwidson - Head Of Music Power Play: AD Fra Lippo Lippi Thief In Paradise

A List: A List:

AD Bruce Springsteen- Leap Of Faith
Concrete Blande- Someday
Traste Lindens Kvin- Täget Går
AL Bruce Springsteen
Bruce Springsteen

RADIO HUDDINGE/Stockholm Robert Sehlberg - Prog Di AD Mariah Carey- Make It Orup- Nan Annan Orup- album ZZ Top- Viva Las Vegas

EAST FM/Norrköping Peter Franck - Music Dir r Franck - Music Dir er Play: Andy Schäfer Runaway Chaka Khan- All My Lifetime Contenders- Radioland

A List: AD Alison Limerick- Make It On My James-Born Of Kenyatta-Love Again Lisa Stansfield Time To

Nirvana Came As You Are Vincent Rocco Rescue Me

#### NORWAY

RADIO 1/Oslo Bjorn Faarlund - Dj/Producer Power Play: Pasadenas I'm Doing Fine Now

A List: AD Mörten Harket Kamilla Og

AD Mörten Harket-Kamilla Og B List: AD Ce Ce Peniston-We Got A Lave Chaka Khan- All My Lifetime Chris De Burgh-Seporate Tobles Crowded House-Weather With Mariah Carey-Moke It Michael Jackson- In The Closet Opus III. It's A Fine Day Shawn Christopher-Dan't Lose The AL Frank Sinatra

RADIO VEST/Stavanger Bjarte P Tjostheim - Head Of Music Power Play: AD Chaka Khan All My Lifetime

RADIO OSLO/Oslo Alison Chase - Prog Dir Power Play: Gary Moore Cold Day AD Nirvana- Come As You Are Red Hot Chili Peppers- Under Rozalla- Are You Ready

RADIO 102/Haugesund RADIO 102/Haugesund
Egil Houeland
A List:
AD Def Leppard- Let's Get Rocked
Red Hot Chili Peppers- Under
Amy Grant- Good For
Ce Ce Peniston- Finally
AL Bruce Springsteen- Human
Bruce Springsteen- Lucky Town RADIO NORD/Harstad Knut Forsaa - Head Of Music A List: AD Bonnie Tyler Where Bonnie Tyler-Where Chris De Burgh-Separate Tables Johnny Logan How About L & A Engbergs Ork. Tusen Skal

RADIO P3/Bergen John John - Head Of Music A List

A List:

AD Barbie Bones- Koplain Nemo
David Byrne- Girls On My Mind
Melissa Etheridge- Ain't It Heavy
Temptations- My Girl

AL Bruce Springsteen

STUDENTRADIOEN/Tromso Rune Hagen - Head Of Music AL Bruce Springsteen

RADIO GRENLAND/Skien Anders Tvegaard - Music Dir Power Play: Dinah Washington Mad About

Dinah Washington-Mad About A List: AD Beverley Jo Scott-Hey Nanna Chaka Khan-All My Lifetime Crowded House-Weather With Hammer-Do Not Pass Joe Public-Live And Lou Reed Wolk On Marshite Coloured Viscot Martika-Coloured Kisses Prince- Money Don't Matter Soul II Soul Joy XTC- The Disappointed

B List:

AD Energy Orchard Blue Eyed
Glass Tiger- Rescued
Jody Watley- I'm The One
Mariah Carey- Moke It
Tom Cochrane- Life Is A
Tori Amos- Winter

RADIO MOSS/Moss Tor Oro - Dj/Producer Power Play: Hammer- Do Not Pass

A List:
AD Bonnie Tyler Bitter Blue
Chris De Burgh- Separate Tables
Crowded House: Weather With
Jody Wattley: I'm The One
Tori Amos- Smells Like

AD Alagami- Deep Undercover
Chaka Khan- All My Lifetime
Orbital- Chime
Professor. Rock Me
Shawn Christopher- Dan't Lose The UXB- Give It All Wizdom 'N' Motion- 24-7-365

#### DENMARK

THE VOICE/Copenhagen Lars Kjær - Prog Dir A List

AD Bruce Springsteen- Human Touch
Dinah Washington Mad About
Izabella- Shame Shame Shame Izabella- Shame Shame Sha Tears For Fears- Laid So

RADIO VIBORG/Vibo Poul Foged - Heod Of Music A List:

st: Chaka Khan- All My Lifetime Des'ree- Mind Dinah Washington- Mad Abaut Kaya- Anytime
Orup- Stockholm
P5 12- Kærlighed
Right Said Fred- Deeply
Ten Sharp- Ain't My Beating

ist:
Eros Ramazzotti Terra
Fiordaliso Saprai
Foreigner I Want To Know
Julia Fordham Love Moves
Mariah Carey Make II News- Goodbye is Goodbye
Ochsenknecht Only One Prince-Money Don't Matter Robert Polmer-Every Kind Of Silje-I Need Your Love Vanessa Williams-Save The Best

ARHUS NAERRADIO/Århus Jesper Schousen - Head Of Music A List:

Boyz II Men Motownphilly Foreigner- Urgent Lightning Seeds- Life Of Soul II Soul Joy Tale- The Rhythm
Tina Turner- I Want You
Yazz- One True Woman

RADIO HSR/Copenhagen Ronny Salomonsen - Head Of Music Konny Salon A List:

A List:

AD Adeva- Don't Let It

Kym Sims- Toke My Advice

Malurt- Spögelser

Michael Learns To Rock- Let's Build

Soul II Soul- Joy

Thomas Helmig- Rhythm

#### STATION REPORTS

DANMARKS RADIO/Copenhagen Leif Wivelsted - Prog Dir AL Demis Roussos Pretty Maids Right Said Fred

RADIO SYDKYSTEN/Copenhagen Peter Hald - Head Of Music A List: AD Dinah Washington Mad Abou

ist:
Dinah Washington Mad About
Hanne Boel- Folling In Love
Prince Money Don't Motter
Right Said Fred Deeply
XTC- The Disappointed

B List:
AD Boyz II Men-Motownphilly
Chaka Khan- All My Lifetime
Lightning Seeds- Life Of
Nick Kamen- Not The Only One
Orup- Stockholm

RADIO HOLBAECK/Holbaeck Stig Nielsen - Prog Dir A List: AD Boyz II Men- Motov

g Nielsen - 1709 - 1.

Ist:

Boyz II Men Motownphilly
Clivilles & Cole A Deeper Love
Des'ree Mind
Foreigner: Want To Know
Lightning Seeds Life Of
Orup Stockholm
Tale The Rhythm
ZZ Top Vivo Las Yegas

#### **FINLAND**

YLE 2/RADIOMAFIA/Helsinki Jukka Haarma - Music Co-Ord Power Play: AD Neljä Ruusua Tie ajotuksiin

AD Bobby McFerrin Hush Bobby McFerrin: Hush
Dance With A Stranger- Atmosph.
Erdsure- Breath Of Life
Eric Clapton- Tears
Michael Learns To Rock- The Actor
Shakespears Sister- Stay

Blue Yodle More More Jayday- Girls Keep
Matthew Sweet- Girlfriend
Naughty By Nature- Everything
Warren Zevon- Searching

DISCOPRESS/Tampere Tuija Lindell - Co-Ord Power Play: AD Rujo-James Portsari A List: AD Army Of Lovers-Ride Simply Red-Stars RADIO 100+/Tampere Pentti Teravainen - Music Dir

AD Deuces Wild- You Belong To natti- Oot m Nick Kamen Not The Only One

#### **SWITZERLAND**

RADIO ZUERISEE/Staefa Ueli Paul Frey - Head Of Music

AD Annie Lennox- Why Atlantic Star- Mesterpiece Bonnie Raitt- Not The Only Garth Brooks Shameless Right Said Fred- Deeply

ist: Chaka Khan- All My Lifetime Crowded House- Weather With

RADIO 24/Zurich Dani Richiger - Head Of Music Power Play: AD Michael Jackson- Remember The

Salt-N-Pepa-You Showed Me Shanice Wilson-I Love

A List:
AD David Byrne- Girls On My Mind
Eric Clapton- Tears
Ian McCulloch- Lover Lover
Mr. Big. To Be With You

RADIO FOERDERBAND/Bern Res Hassenstein - Dj/Producer Power Play: Boomers One Little Word

AD Annie Lennox- Why Majek Fahek- Send Down Mr. Big To Be With You
Tony Carey- Wonderland

DRS 3/Basel Christoph Alispach - Music Co-Ord

ist:
Cracker- Happy Birthday
Keziah Jones- Walkin'
Troggs- Together
Bartrek
Poi Dog Pondering

COULEUR 3/Lausanne Thierry Catherine - Head Of Music Power Play: AD Charlatans-Wierdo A List: A LIST: AD Fall- Return lan McCulloch- Honeydrip

Jenny Morris-Break in Man Go Fish-Jacques Peter Astor- Almost Feeling Treble & Bass My Swee

RSR LA PREMIERE/Geneva

#### PORTUGAL

RADIO RENASCENCA/Lisbon AD Curtis Stigers- | Wonder Diesel Park West- Boy On Top

#### SLOVENIA

STUDIO D/Novo Mesto Rasto Bozic - Dj/Producer A List: AD PM Dawn- Reality Used U2- One

#### GREECE

POP 92.4 FM/Athens "Easy" Coutiyel - Prog Dir A List:

A List:

AD Bruce Springsteen- Better Days
Chaka Khan- All My Lifetime
Cure- High
François Feldman- Magic
Shawn Christopher- Don't Lose The
Simply Red- Freedom
Tears For Fears- Loid So

JERONIMO GROOVY/Athens George Skordias - Producer A List:

AD Cure-High Luccio Dalla- Carusso Nirvana- Come As You Are Ten Sharp- Ain't My Beating

#### POLAND

POLSKIE RADIO 3/Warsaw Marek Niedzwiecki - Producer A List: AD Bryan Adams- Thought I'd Died Lisa Stansfield- Time To Metallica- Nothing Else Motters

Menum.

B List:

AD Cure High
John Mellencamp. Again Tanight
Little Village. Solar Sex
Moody Blues. Blue Guitar
Pearl Jam. Alive

Bogdan Fabianski - Dj/Producer Power Play: AD Cure-High

A List: AD Chaka Khan All My Lifetime Joe Public- Live And
Mr. Big. To Be With You
Nick Kamen- Not The Only One OIO- Almeria Prince Money Don't Matter Zek/Big Buralo I'd Love U 2 West 'N Eastmen-Long Road

RADIO RMF/Krako Piotr Metz - Head Of Music Power Play: AD Shakespears Sister-Stay

AD Shakespen...
AL list:
AD Asphalt Ballet Tuesday's
Bruce Springsteen Better Days
Colourhaus-Innocent Child
Erasure Breath Of Life
Lightning Seeds Life Of

AD Level 42- My Father's Shoes Sugarcubes- Walkabout

RADIO ZET/Warsaw Darek Andrzejewski - Head Of Darek Andrzej Music A List: AD Cure High B List: AD Annie Lennox- Why

Annie Lennox. Why
Pasadenas-I'm Doing Fine Now
Right Said Fred. Deeply
Robert Palmer- Every Kind Of
Wet Wet Wet Goodnight Girl

RADIO MERKURY/Poznan Ryszard Gloger - Head Of Music Power Play: AD David Byrne-Girls On My Mind

A List:

AD Brendan Croker- Running On Charlatans- Wierdo
Energy Orchard- How The West
Gavin Friday- I Want
Level 42- My Fother's Shoes
Troggs- Together

RUSSIA

RADIO MAXIMUM/Moscow Alexander Kasparov - Prog Dir

AD Tears For Fears Laid So

U2- One

#### **EUROPE**

B List: AD David Byrne- Girls On My Mind Donald Fagen- Green Flower Joe Public- Live And Lightning Seeds- Life Of

VOICE OF AMERICA/Europe

AD Bryan Adams- Thought I'd Died En Vogue My Lovin Smithereens Tao Much Passion



MTV EUROPE/London

MTV EUROPE/London
Brian Diamond - Prog Dir
Heavy Rotation
Bruce Springsteen- Human Touch
Gary Moore Cold Day
Genesis - I Can't Dance
KLF- America: What Time Is Love?
Mr. Big. To Be With You
Right Said Freel- Don't Talk
Simply Red- For Yaur Babies
Active Rotation
2 Unlimited- Twilight Zone
Annie Lennox- Why
Curtis Stigers- I Wander
Des'ree- Feel So High
Michael Jackson- Remember The
Pearl Jam- Alive

Red Hot Chili Peppers- Under Rozalla- Are You Ready Shakespears Sister- Stay U 96- Dos Boot U2- One

Buzz Bin
Charlatans- Wierdo
Cure- High
Del Tha Funkee H.- Mislado
Jesus & Marry Ch.- Far Gone
Nirvana- Come As You Are
Medium Rotation

Army Of Lovers- Obsession
Michael/John- Don't Let The Sun

Arry Of Love's Colession
Michael/John-Don't Let The Sun
KLF- Justified & Ancient
Shanice Wilson- Llove
Simply Red-Stars
Snap- Colour Of Love
Ten Sharp- You
Break Out
Adamski- Get Your Body
Ce Ce Peniston- We Got A Love
Chic- Chic Mystique
Crowded House- Weather With
David Byrne- Girls On My Mind
Def Leppard- Let's Get Rocked
Eric Clapton- Teors
Etienne Daho- Soudade
Garland Jeffreys- The Answer Etienne Daho- Saudade
Garland Jeffreys- The Answer
Gavin Friday-I Wont
Lisa Stansfield- Time To
Marky Mark- I Need Money
Opus Ill- Ill- S A Fine Day
Prince- Money Don't Matter
Tanita Tikaram- You Make The
Ten Sharp- Ain't My Beating
Tom Pethy- Too Good
Toten Hosen- Baby Baby
Westernhagen- Krieg
Prime Break Out
Army Of Lovers- Ride
Deborah Blando- Innocence
Hammer- Do Not Pass

Hammer- Do Not Pass Naughty By Nature- Everything Pasadenas- I'm Doing Fine Now Roxette- Church

#### JAZZ STATION REPORTS

WEAR FM/Sunderland Alan Twelftree

zz & Blues Etcetera:"

Art Pepper- Artistry Of [Pacific Jazz]

Adrian Rollini- Swing Low [Affinity]

Jack Sharp- Roorin' [Jazz House]

Ken Nordine- Devout Catalyst [Grateful Dead]

Antone's Anniversary- Vol. 2 [Antones]

NYJO- Remembrance [NYJO]

Billie Holiday- Complete Decca [GRP]

Don Pullen- Kele Mou Bana [Blue Note]

Rex Stewart- Finesse [Affinity]

Tinsley Ellis- Cool On It [Alligator]

Sharkey Bonano- 1928-37 [Timeless] "Jazz & Blues Etcetera

JAZZ WELLE PLUS/Munich Hans Ruland - Prod.

Abbey Lincoln- You Gotta Pay [Verve] Abbey Lincoln- tou Gotta ray (verve)
Branford Marsallis-The Beautyful Ones [Columbia]
Al Di Meola: Kiss My Axe [Tomatoe]
Roman Schwaller-Clubdote [Jazzz-Ever]
Eliane Elias- A Long Story (Monthottan)
Bebop & Beyond-Ploys Dizzy (Blue Moon] Tony Flanagan-Thelonico [Enja]
O.Klein Dixieland-Gregor Beck Presents [B-Ton]
Lee Morgan-The Sidewinder [Blue Note]
Helen Merrill-With Gil Evons [EmArcy]

RADIO GONG 2000/Munich Bob Borrink - Prod.

bb Borrink - Prod.
wing Time: "
V-Jones/G.Knight-Come In [Phonogrom]
Ella Fitzgerald-Returns To Berlin [Verve]
Artie Shaw-The Lost Recordings [MusicMosters]
American Jazz Orch.- J.Lunceford [MusicMasters]
Stuff Smith-Hot Violins [Storyville]
Anita O'Day- Sings Cole Porter [Verve]
S.Yaughn/W.Herman- 1903 Guard Sessions [JBCC]
Perez Prade-Voodoo Suite [Beor Family] Perez Prado-Voodoo Suite [Beor Family]

RADIOROPA/Daur

RADIOROPA/Daun
Ernst Greinert - Producer
Alexander Hast- Producer
Cassandra Wilson- Live [JMT]
Toots Thielmans For My Lady [Phonogram]
Harry Connick, Jr. Blue Light [Columbia]
Ella Fitzgerald- Sings Cole Porter [Verve]
Ellis Marsalis- Heart Of Gald [Columbia]

Stan Getz/Kenny Barron People Time [Emarcy] Joe Henderson- Lush Life [Verve] Axel Zwingenberger- Boogie Woogie [Polydor]
Abbie Lincoln- You Gotta Pay [Verve]
Randy Weston- Spirits Of Our [Verve]

FRANCE MUSIQUE/Paris Claude Carriere Jean Delmas - Prods. lazz Club

Mary Lou Williams Zodiac Suite [VJC] Kenny Barron The Moment [Reservoir] Marcus Roberts As Serenity [Novus] Gerry Mulligan- The Arranger [Columbia]
Steve Coleman- Rhythm In Mind [Novus]
Joe Henderson- Lush Life [Verve]
Sonny Rollins- Heres To The [Milestone]
Rachelle Ferrell- Trio [Somethin: Else] Duke Ellington English Concerts [Sequel]
Gerry Mulligan- Concert Jazz Band [Trema]

RADIO NEPTUNE/Brest

RADIO NEPTUNE/Brest
Jean Le Corvoisier - Director
Stan Getz. At Large Vol.2 [Jazz Unlimited]
Houdini's- At Paradox [Timeless]
John Coltrane- Prestige Recordings [Fantasy]
Diango Reinhardt. In Poris 1936-40 [Affinity]
Steve Grossman: Da It [Dreyfus]
Sirius Orch.: L'or de L'ille Carn [Keltia]
Philippe Renault- Nonet [Big Blue]

RADIO MONTECARLO/Milan

RADIO MONTECARLO/Milan
Novella Massaro - Prod.
Des'ree Mind Adventures [Sony]
John Pizzarelli- All Of Me [Novus]
Gino Vannelli- Live [Dreyfus/Mercury]
Diane Schuur In Tribue [GRP]
Special EFX- Global Village [GRP]
Tom Grant- In My Wildest Dreams [Verve]
Ronny Jordan- The Antidote [island]
Yanni- Dare To Dream [Privote]
Shakatak- Open Your Eyes [Verve]
Ofra Haza- Kirya [eost west]

CFNB/Brunssum
Bruce T. Rowser - DJ
Branford Marsalis The Beautyful Ones [Columbia] Manhattan Transfer: Offbeat Of (Columbia)
Jon Hendricks: Freddie Freeloader
Carmen Mcrae: Sarah: Dedicated [Novus]
Earl Klugh Trio: Vol. 1

BRF/Eupen Walter Eicher - Prod.

Iter Eicher - Prod.
John McLaughlin - Gue Alegria [Verve]
Claudine Simon- Eclaircie [Igloo]
Loos Houben Ryerson- Vogabondages [Igloo]
Keith Jarrett- The Cure [ECM]
Barbara Thompson- Breathless [VeraBra]
Peter Wölpl- & Dr. Fudge [Blue Flame]
Rolf Kühn Trio- As Time Goes By [Blue Flame]
Christian Escoude- Plays Django [EmArcy]
Jonas Hellborg- The Silent Life [Dem R.]
Peter Herborn- Something Personal [JMT]

JAZZ SCENE/Oslo

David Fishel - Prod.
Joey Calderazzo To Know One [Blue Note]
Ronny Jordan The Antidate [Island] Joey Calderazzo To Know One (Blue Note)
Ronny Jordan-The Antidote (Island)
Marion Meadows- Keep It Right (Novus)
Orphy Robinson- When Tomorrow Comes (Blue Note)
McCoy Tyner- Soliloquy (Blue Note)
Marcus Roberts- As Serenity (Navus)
Brandon Fields- Everybody's (Nova Records)
Don Pullen- Kele Mou Bana (Blue Note)
Andy Sheppard- In Co-Mation (Antilles)

SWEDISH NATIONAL RADIO/Stockholm

Lars-Göran Ulander - Prod.
Thomas Franck- Resiless [Criss Cross]
Michael Urbaniak- A Child is Born [L&R] Michael Urbaniak: A Child is Born (L&K)
Red Mitchell Leavin'Bluse [Dragon]
G.Adams/D.Pullen- Pretection [Timeless]
Biggie Vinkeloe- Psalm 1 [Canastereo]
Gary Thomas- Intellect [JMT]
Fredrik Noren- City Sounds [Mirrors]
Stefan Karlsson- B-Hive Bop [Justile]
Lass Jansson- Adaptice, Impaced Lars Jansson- Atlantico- [Imogena Änglaspel- Zigidap [Prophone] Andy Sheppard- Liquid [Antilles]

Willy Bischof - Producer

ly Bischof - Producer
Arturo Sandoval - I Remember Clifford [GRP]
Diane Schuur- In Tribute [GRP]
Yellowjackets- Live Wires [GRP]
Ralph Peterson- Ornettology [Blue Note]
John Scofield- Grace Under Pressure [Blue Note]
Joey Calderazzo To Know One [Blue Note]
Holly Cole- Blame It On [Manhattan]
Stephen Scott- Something To Consider [Verve]
Harper Bros.- You Can Hide Inside [Verve]
Steve Coleman- Rhythm In Mind [Novus]

ORF/Vienne

ORF/Vienna
Giselher Smekal - Prod.
W.R.Langer - Presenter
Georgie Farme- Cool Cat Blues [Go Jazz]
Purim/Moreira - Sun Is Out [Concord]
John Coltrane- Traneing In [Prestige]
Tuck & Path- Dream [Windhom Hill]
Ines Reiger- Heoven's Woitin' [Thema]
Paul Motian- In Tokyo [JMT]
Cassandar Wilson. [Lie JMT] Paul Motian- In Tokyo [JMT]
Cassandra Wilson- Live [MT]
Nat King Cole Trio. Complete Copitol [Masaic]
Karlheinz Miklin- Next Page [S.O.S.]
Stan Getz/Kenny Barron- People Time [Emarcy]
Dave Liebman- Hommage To Coltrane [OWL]
Aldo Romano- To Be Ornette [OWL] Simon Nabatov-Locomotion [ASP

EUROJAZZ RADIO/Gibralter

Wilhelmina Steyling - Managing Dir.
Helen Borgers - Program Dir.
Harper Bros. - You Can Hide Inside (Verve)
Marcus Roberts - As Serenity (Novus)
Bill Waltrous Bonified (Crescendo) McCoy Tyner-Soliloquy [Blue Note]
Eastern Rebellion-Mosaic [MusicMasters Rosemary Clooney. Girl Singer (Concord)
Joe Henderson: Lush Life (Verve)
Fred Wesley: Comme Ci Comme Ca (Antilles)
Ruth Brown-Fine & Mellow (Fontosy)
McFerrin/Corea-Play (Blue Note)



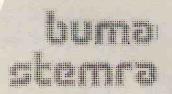
# **EUROCHART** HOT 100<sub>®</sub> SINGLES



THIS WEEK WKS on CHARTS	THIS WEEK WIS ON CHARTS WIS ON CHARTS
35 25 7 C'Est Toi Que Je T'Aime Les Inconnus - Productions Lederman (Lederman)	69 62 11 Wonder Why Curtis Stigers - Arista (Sony/MCA)
36 43 3 The Show Must Go On Queen - Parlophone (Queen/EMI)	Take My Advice Kym Sims - Atco (Sony)
Time To Make You Mine Lisa Stansfield - Arista (Big Life)  UK.B.CH.DK.IR	71 61 2 I'm Too Sexy Right Said Fred - Tug (Hit & Run)
3873 3 We Got A Love Thang Ce Ce Peniston - A&M (last Song/Third Coast)	72 60 7 Hurz!!! Hape Kerkeling - Ariola (Marga & Berta/BMG)
39 32 19 Black Or White F.D.C.H.R.GR Michael Jackson - Epic (Warner Chappel/CC)	73 58 12 Temptation   Factor   Temptation   Temptation
Condition Circ	Romeo & Juliet  DASF  Blue System - Hansa (Hanseatic)
41 34 7 My Girl UK.D.IR	75 37 7 It's A Fine Day Opus III - PWL Continental (Complete)
42)52 7 La Promesse Roch Voisine - GM/Ariola (Ed. Georges Mary)	Winter Tori Amos - east west (Sword And Stone)
43 50 4 A La Folie Seydinah - Sound Of Music (Sound Of Music)	77 Chic Mystique Chic - Warner Brothers (Warner Chappell)
3 Sweet Harmony Liquid - XL (Momentum/MCA)	Jive Connie Connie Francis - Polydor (Various)
	79 72 16 Salt-N-Pepa - ffrr (TRO-Essex)
Et EDACH	80 63 16 Diamonds And Pearls Prince & The New Power Generation - Paisley Park (Warner Chappell)
Observing DACHGR	Ride The Bullet  Army Of Lovers - Ton Son Ton (Team Sonet)
	82 64 13 Addams Groove Hammer - Capital (Bust It)
Shame Shame Shame	Gli Altri Siamo Noi Umberto Tozzi - CGD (Tobia Music)
//Hamma A La Mata	Slash 'N' Burn Manic Street Preachers - Columbia (Sony)
Dens Un An Dens Un Jave FB	Mad About The Boy  Dinah Washington - Mercury (Warner Chappell)
	En Rakkauttas Saa  Kurre - WEA (Warner Chappell)
Crucified F.D.A.CH.GR	87 75 4 Rave Generator Toxic Two - PWL Continental (MCA)
F 1990	88 81 2 Don't Lose The Magic Shawn Christopher - Arista (WC/BMG/Minder)
Feel So High D.CH.S.DK.GR	89 90 2 Mes Yeux Dans Ton Regard Nilda Fernandez - EMI (Warner Chappell)
Stockholm S	90 45 17 Ride Like The Wind East Side Beat - ffrr (Warner Chappell)
Diamante D.B.CH	91 NE Save The Best For Last Vanessa Williams - Wing (Various)
More Than Love	Please Don't Go Double You - Blanco Y Negro (Not Listed)
THE THE THE THEORY (THY SUNS)	93 94 5 Alphaville - WEA (Budde)
Parce Qu'On Est Jeune	J'Veux Du Soleil Au Petit Bonheur - Polydor (BMG)
Do Not Pass Me By  UK.IR	The Life Of Riley Lightning Seeds - Virgin (Chrysalis)
Expression UK.IR	Joy Soul    Soul - Ten   Jazzie B/Soul    Soul/Virgin
Non Amarmi	I Can't Get Enough Chyp-Notic - Coconut (A La Carte)
Chainsaw Charlie (Murders In The New Morgue)	Possible - Coconur (A La Carre)  Everybody's Free (To Feel Good)  Possible - Pulse 8 (Peer)
Mysterious Ways FRGR	A Deeper Love  (Clivillés & Cole - Columbia (Cole/Clivillés/Virgin)
oz isidila procinismi	100 78 6 New Atlantic - 3 Beat (3 Beat)
	UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Holland, B = Belgium, IR = Ireland, S = Sweden, DK = Denmark, N = Norway, SF = Finland, P = Portugal, GR = Greece.
God Gave Rock & Roll To You II  D.S.DK	= FAST MOVERS = NEW ENTRY
	Jack Productions Lederman (Lederman)  36 43 3 The Show Must Go On FD CH  37 41 4 Time To Make You Mine UKB.CH.DK.IR  38 73 3 Ce Ce Penishon - A&M (Last Song/Third Coast)  38 73 3 We Got A Love Thang De Michael Jackson - Epic (Warner Chappel/CC)  40 39 13 We Got A Love Thang De Michael Jackson - Epic (Warner Chappel/CC)  40 39 13 We Well Wet Wet - Precious (Precious/Chrysalis)  41 34 7 My Girl UKD.IR  42 52 7 La Promesse Roch / Ariola (Ed. Georges Mary)  43 50 4 A La Folie Seydinah - Sound Of Music (Sound Of Music)  43 50 4 A La Folie Seydinah - Sound Of Music (Sound Of Music)  44 7 3 Sweet Harmony UK.IR  45 40 9 Hail Hail Rock 'N'Roll Garland Jeffreys - RCA (Black & White Alike)  46 40 17 Stars Fimply Red - east west (So What/EMI)  47 33 26 Obsession Army Of Lovers - Ton Son Ton (Team Sonet)  48 29 29 Saith N-Pape - Ifr (Next Plateau/All Boys)  49 57 3 Shame Shame Shame South (Sound Of Music)  50 67 10 Enony - EMI (Warner Chappell)  51 92 2 Dans Un An Dans Un Jour Fanny - EMI (Warner Chappell)  51 92 2 Dans Un An Dans Un Jour Fanny - EMI (Warner Chappell)  53 48 27 Crucified Army Of Lovers - Ton Son Ton (Team Sonet)  54 92 Jean Leloup - Audiogram (Georges Mary/Audiogram)  55 42 12 Feel So High Des ree - Dusted Sound (Sony Music)  56 33 5 Stockholm Sound (Sony Music)  57 64 9 Diamante Love Wet Wet - Precious (Precious/Chrysalis)  59 56 29 James Brown Is Dead ECHS.PCG  58 88 3 More Than Love Wet Wet - Precious (Precious/Chrysalis)  60 59 13 Penze Gur'On Est Jeune Benny B - PIR (Copyright Control)  61 55 2 Hammer - Capitol (EMI)  62 18 Expression South Plateau/All Boys)  63 31 5 UZ - Isolaton (Rout Plateau/All Boys)  64 18 19 Chissaw Charlie (Murders In-The New Morgue)  57 WAS ANDERS Column & Jones - Columbia (IRG)  65 17 Union (Bust Plateau/All Boys)  65 17 Union (Bust Plateau/All Boys)  66 51 7 Fredericks, Goldman & Jones - Columbia (IRG)



# EUROPEAN TOP 100 ALBUMS



	ALDOMIS	
X X X X X X X X X X X X X X X X X X X	X X X X X X X X X X X X X X X X X X X	XX
UK.ED.B.NLE.A.CH.S.P.DK.SE.GR.IR  2 24 Stars - east west ▲ 3	35 34 23 Soundtrack - The Commitments UK.D.CH.S.DK.IR The Commitments - MCA	Soundtrack - The Commitments 2 CH.S.DK.N.IR The Commitments Part 2 - MCA
WK.F.D.B. NLE.A.CH.S.P.DK.L.N.SF.GR.IR  Nevermind - DGC ●	Charlatans Between 10th & 11th - Situation Two	70 52 11 Kylene Farmer L'Autre - Polydor ●
3 1 19 Genesis UK.F.D.B.NLE.A.CH.S.P.DK.SE.GR.IR We Can't Dance - Virgin ▲3	37 28 7 Pearl Jam Ten - Epic  UK.D.B.NL.DK	71 67 5 Nirvana UK.D.SF  Bleach - Tupelo/Sub Pop
Gary Moore  4 5 4 After Hours - Virgin	38 24 8 Snap The Madman's Return - Logic/Ariola	Vangelis The Best - Polydor
<b>Queen</b> UK.D.B.N.L.E.A.CH.S.P.D.K.I.SF.GR  3 20 Greatest Hits II - Parlophone ▲4	U 96 Das Boot - Polydor	<b>73</b> 54 50 <b>Roxette</b> Joyride - <i>EMI</i> ▲ 3
Tears For Fears  VK.D.B.N.L.E.CH.D.K.J.IR  Tears Roll Down (Greatest Hits 82-92) - Fontana	40 37 13 Army Of Lovers  Massive Luxury Overdose - Ton Son Ton	74 61 23 Night Calls - Capitol
7 6 17 Michael Jackson Dangerous - Epic ▲ 3	41 42 7 Hanne Boel My Kindred Spirit - Medley	75 75 16 Erste Allgemeine Verunsicherung  D.A.  D.A.
8 17 U2 UK.ED. NLE.A.CH.S. DK.I. SE.GR.IR Achtung Baby - Island	42 40 53 R.E.M. UK.F.D.E.DK.GR  UK.F.D.E.DK.GR	76 78 2 Tom Petty & The Heartbreakers Into The Great Wide Open ⋅ MCA ●
9 9 5 Madness UK.B.IR UK.B.IR	60 13 Luz Casal A Contra Luz - Hispavox	77 57 7 William Sheller En Solitaire - Philips
Bruce Springsteen Human Touch - Columbia	44 29 6 Little Village D.N.L.C.H.S.D.K.N.SF	<b>78</b> 51 13 <b>Alejandro Sanz</b> Viviendo Deprisa - Warner Music Spain
Right Said Fred UK.D.B.NLS.DK Up - Tug	45 95 12 Luca Carboni Carboni - RCA	79 64 25 Eva Dahlgren S.SF En Blekt Blondins Hjärta - Record Station
Westernhagen Jaja - Warner Brothers	François Feldman Magic' Boul'yard - Philips	Ce Ce Peniston  UK.NLDK  Finally - A&M
Queen  Queen Greatest Hits - EMI \$\Delta 5\$	47 33 17 Bonnie Tyler D.A.CH.S.N.SF	Simon & Garfunkel  1 85 17 The Definitive Simon & Garfunkel - Columbia
Bruce Springsteen Lucky Town - Columbia  D.B.S.I.N.SF.IR	James  UK.P  Seven - Fontana	Placido Domingo Por Fin Juntos - Hispavox
Red Hot Chili Peppers  UK.D.B.NLA.CH.S.DK.N.IR  BloodSugarSexMagik - Warner Brothers	49 48 2 Yanni Romantic Moments - Ariola	Foreigner The Very Best Of - Atlantic
Bryan Adams  WK.ED.N.L.E.CH.P.GR.LIR  16 11 25 Waking Up The Neighbours - A&M ▲2	50 36 3 Ride UK.S.IR Going Blank Again - Creation	Radio Futura Tierra Para Bailar - Ariola
17 13 11 Under The Waterline - Columbia	Salt-N-Pepa DNLA.CH.DK.SF  The Greatest Hits - Next Plateau	85 89 31 Metallica D.P.DK.GR
18 16 26 Use Your Illusion II - Geffen ▲  UND.B.NL.E.A.CH.P.DK.SF.GR.IR	Presuntos Implicados	86 70 9 Fiorella Mannoia I Treni A Vapore - Epic
19 14 9 Wet Wet High On The Happy Side - Precious	Ser De Agua - WEA  Soundtrack - Dirty Dancing  F  Dirty Dancing - RCA	Aleandro Baldi
20 12 18 Real Love - Arista  UK.F.D.B.N.L.A.CH.DK.IR  UK.F.D.B.N.L.A.CH.DK.IR	Robert Palmer Addictions Vol. 2 - Island	88 77 61 Fredericks, Goldman & Jones Fredericks, Goldman & Jones - Columbia ▲
Tina Turner  21 18 24 Simply The Best - Capitol ▲2	55 35 4 Paolo Vallesi La Forza Della Vita - Sugar	89 73 10 Münchener Freiheit D.A.DK
22 15 24 Prince & The New Power Generation UK.FD.8.N.E.A.CH.S.RDK./R Diamonds And Pearls - Paisley Park ▲	56 39 4 Frankie Valli & The Four Seasons The Very Best Of - PolyGram TV	90 56 7 Elvis Presley From The Heart - His Greatest Love Songs - RCA
23 20 6 Shakespears Sister Hormonally Yours - London	57 31 11 Magic And Loss - Sire	91 84 2 Mariah Carey Emotions - Columbia
24 17 6 Shanice Inner Child - Motown	58 44 17 Si Ce Soir - RCA	92 68 3 Uh-Oh - Warner Brothers
Crowded House UK.NLIR	59 43 6 Randy Crawford CH.DK.N Through The Eyes Of Love - Warner Brothers	93 71 38 Stephan Eicher Engelberg - Barclay
25 23 4 Woodface - Capitol  26 21 26 Use Your Illusion   - Geffen A  UKED.B. NLERDK.GR.IR	Ochsenknecht Ochsenknecht Ochsenknecht Ochsenknecht Ochsenknecht	94 80 9 Les Inconnus Boulversifiant - Lederman
27 22 19 Shepherd Moons - WEA	Nicole Augenblicke - Jupiter	95 74 26 Antonello Venditti Benvenuti In Paradiso - Ricordi
Genesis D.B.NLA,DK	Frederic François F.B	96 76 9 KLF  The White Room - KLF Communications
Natalie Cole D.E.CH.S.P.DK.I	Vin Large	97 82 5 Pasadenas Yours Sincerely - Columbia
Sandra F.D.B.A.CH.S.DK	63 58 4 Wisdom Is Sexy - Columbia  64 53 13 Johnny Hallyday  Ça Ne Change Pas Un Homme - Philips/Phonogram	98 65 4 Mia Martini Lacrime - Fonit Cetra
Jesus And Mary Chain  UK.S.DK.IR	65 49 4 Luca Barbarossa Cuore D'Acciaio - Columbia	99 92 4 Resistencia Palayras Ao Vento - Ariola
Honey's Dead - Blanco Y Negro  Curtis Stigers UK.D.NL.CH.S.DKJR  Curtis Stigers - Aristo	66 46 46 Time, Love & Tenderness - Columbia  WK.NLIR  UK.NLIR	100 100 2 Renaud Marchand De Cailloux - Virgin
33 26 16 Curtis Stigers - Arista  Jean-Philippe Audin & Diego Modena FB.NL Occarina - Delphin	Melissa Etheridge Never Enough - Island	Marchand De Callloux - Virgin  UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Holland, B = Belgium, IR = Ireland, S = Sweden, DK = Denmark, N = Narway, SF = Finland, P = Partugal, GR = Greece:
34 27 27 On Every Street - Verligo ▲2	Curve UK.NLDK	= FAST MOVERS = NEW ENTRY RE = RE-ENTRY
On Every Street - Vertigo ▲2	OS 59 3 Doppelganger - Anxious	

#### FOR TOP 25

LUK TOF	23	
TW 2WA WOC	Artist/Title	Label
1 12 3	SOUL II SOUL/Joy	(Ten)
2 23 3	CHAKA KHAN/Love You All My Lifetime (	Warner Brothers)
3 1 14	SHANICE/I Love Your Smile	(Motown)
4 7 3	CLIVILLES & COLE/A Deeper Love	(Columbia)
5 5 7	ROZALLA/Are You Ready To Fly	(Pulse 8)
6 16 3	SHAWN CHRISTOPHER/Don't Lose The Ma	agic (Arista)
7 2 9	MICHAEL JACKSON/Remember The Time	(Epic)
8 NE	PRINCE/Money Don't Matter 2 Night	(Paisley Park)
9 13 3	PASADENAS/Make It With You	(Columbia)
10 11 5	RAY SIMPSON/Crazy Pictures	(Circa)
11 19 3	MARIAH CAREY/Make It Happen	(Columbia)
12 NE	KYM SIMS/Take My Advice	(Atco)
13 NE	CHERRELLE/Tears Of Joy	(Tabu)
14 NE	GEOFFREY WILLIAMS/It's Not A Love Thin	g (EMI)
15 3 7	CE CE PENISTON/Finally	(M&A)
16 9 7	CHIC/Chic Mystique	Warner Brothers)
17 NE	EN VOGUE/My Lovin'	(east west)
18 8 7	ADEVA/Don't Let It Show On Your Face	(Cooltempo)
19 6 5	ALISON LIMERICK/Make It On My Own	(Arista)
20 10 11	PASADENAS/I'm Doing Fine Now	(Columbia)
21 NE	J.T. TAYLOR/Follow Me	(MCA)
22 NE	JODY WATLEY/I'm The One	(MCA)
23 4 5	MASS ORDER/Lift Every Voice	(Columbia)
24 24 3	SALT-N-PEPA/Expression	(ffrr)
25 14 3	TEDDY RILEY/ TAMMY LUCAS/Is It Good T	To You (MCA)

European Dance Radio (EDR) is based on a weighted-scoring system and is compiled on the basis of playlists from European stations playing dance music fulltime or during specific doyparts. Songs in "A" rototion airplay receive more points than those in "B" rototion or more limited airplay exposure. The following stations have participated: Choice FM/London; Club FM/Cohenhourg-Hit FM/Stockholm; Hit Radio N-1/Nuremberg; Harizon Radio & Galaxy Radio/Milton Keynes-Bristol; KISS FM/London; Radio 2-Day/Munich; Radio HSR/Copenhagen; Radio Kiss Kiss Network/Naples; Radio Deejay/Milan; Radio Luxembourg/London; Radio Stockholm/Stockholm; Radio Venaria/Turin; Radio Voltage/ Paris; Radio VSD/Gothenburg; Rainbow Radio/Oslo; Sunset 102/Manchester.

#### Billboard

#### SINGLES

		© 1992, Billboard/BPI Communications, Inc.		
TW	LW	Artist/Title For week ending April 11 1992	Label	ECO
1	1	VANESSA WILLIAMS/Save The Best For Last	Wing	
2	2	ERIC CLAPTON/Tears In Heaven	Reprise	UK
3	4	ATLANTIC STARR/Masterpiece	Reprise	
4	3	MICHAEL JACKSON/Remember The Time	Epic	
5	8	MARIAH CAREY/Make It Happen	Columbia	
6	7	MINT CONDITION/Breakin' My Hearl	Perspective	
7	9	GENESIS/I Can't Dance	Atlantic	UK
8	6	RIGHT SAID FRED/I'm Too Sexy	Charisma	UK
9	14	TLC/Ain't 2 Proud 2 Beg	LaFace	
10	24	QUEEN/Bohemian Rhapsody	Hollywood	UK
11	5	MR. BIG/To Be With You	Atlantic	
12	NE	KRIS KROSS/Jump	Ruffhouse	
13	10	CELINE DION AND PEABO BRYSON/Beauty And The Beast	Epic	
14	15	RICHARD MARX/Hazard	Capitol	
15	28	ENVOGUE/My Lovin'	tco east west	
16	17	BRUCE SPRINGSTEEN/Human Touch/Better Days	Columbia	
17	18	KATHY TROCCOLI/Everything Changes	Reunion	
18	12	AMY GRANT/Good For Me	A&M	
19	26	JOE PUBLIC/Live And Learn	Columbia	
20	20	CECE PENISTON/We Got A Love Thang	M&A	
21	16	COLOR ME BADD/Thinkin' Back	Giant	
22	22	U2/One	Island	UK
23	11	THE KLF FEAT. TAMMY WYNETTE/Justified And Ancient	Arista	UK
24	13	SHANICE/I Love Your Smile	Motown	
25	19	MICHAEL BOLTON/Missing You Now	Columbia	
26	30	JODY WATLEY/I'm The One You Need	MCA	
27	NE	DEF LEPPARD/Let's Get Rocked	Mercury	UK
28	27	STACY EARL/Romeo & Juliet	RCA	
29	NE	BRYAN ADAMS/Thought I'd Died And Gone To Heaven	A&M	
30	NE	OZZY OSBOURNE/Mama, I'm Coming Home.	Epic	UK

#### NATIONAL AIRPLAY

\* = National product

#### UNITED KINGDOM

Most played records on BBC stations and major independents.

- (1) Mr.Big To Be With You (20) Bruce Springsteen Human Touch (13) Crowded House Weather With You (12) Shanice I Love Your Smile (10) Ce Ce Peniston Finally

- 5. (10) Ce Ce Peniston Finally
  6. (-) Wet Wet Wet More Than Love \*
  7. (3) Shakespears Sister Stay \*
  8. (-) Right Said Fred Deeply Dippy \*
  9. (2) Annie Lennox Why? \*
  10. (-) Prince/The N.P.G. Money Don't Matter...
  11. (-) Let's Get Rocked Def Leppard \*
  12. (14) Hammer Do Not Pass Me By
  13. (6) 112 One \*

- 13. (6) U2 One \*
- 15. (-) Erasure Breath Of Life \*
  15. (-) Lightning Seeds The Life Of Riley \*
  16.(19) Eric Clapton Tears In Heaven \*
- 17.(15) Lisa Stansfield Time To Make You Mine
- Shawn Christopher Don't Lose The Magic \*
  James Ring The Bells \*
- 20.(16) Vanessa Williams Save The Best For Last

#### **GERMANY**

Most played records on the ARD stations and major privates. Compiled by Media Control/Baden Baden.

- (1) Shanice I Love Your Smile

- Right Said Fred Don't Talk Just Kiss Bruce Springsteen Human Touch Michael Jackson Remember The Time Mr.Big To Be With You

- 5. (9) Mr.Big 10 Be With You
  6. (5) Passadenas I'm Doing Fine Now
  7. (3) Genesis 1 Can't Dance
  8. (6) Simply Red For Your Babies
  9. (15) Des 'ree Feel So High
  10. (13) Roxette Church Of Your Heart
- 11. (8) Ten Sharp You
  12. (11) Kylie Minogue Give Me Just A...
  13. (7) Curtis Stigers I Wonder Why
  14. (18) Simply Red Stars

- 15. (-) Chic Chic Mystique
  16. (-) Fats Domino I'm Walking
  17.(19) Chyp-Notic I Can't Get Enough
- Münchener Freiheit Liebe Auf Den... \*
- 19.(16) Richard Marx Hazard 20. (-) Westernhagen Krieg \*

#### FRANCE AM

Most played records on AM stations. Compiled by Media Control/Strasbourg.

- (6) Johnny Hallyday Dans Un An, Un Jour \*
- (5) Fredericks, Goldman, Jones 1, 2, 3 \*
  (5) Ten Sharp You
  (2) Jil Caplan As Tu Deja Oublie... \*
  (7) Francois Feldman Joy \*

- J.L.Murat Sentiment Nouveau \*

- Au Petit Bonheur J'Veux Du Soleil \* 14 (1)

(1) Ten Sharp - You
 (2) Shanice - I Love Your Smile
 (12) Genesis - I Can't Dance

Simply Red - Stars

Des'ree - Feel So High

15. (-) Garland Jeffreys - Hail Hail R&R 16. (13) Ochsenknecht - Only One Woman 17. (9) Luka Bloom - I Need Love 18. (-) Annie Lennox - Why?

Richard Marx - Hazard

(14)

#### Stephan Eicher - Hemmige St.Etienne - Only Love Can Break... \* Simply Red - Stars

SWITZERLAND

Most played records on the national station DRS 3 and major privates. Compiled by Media Control/ Basel.

(3) Michael Jackson - Remember The Time

Ce Ce Peniston - Finally
Curtis Stigers - I Wonder Why

#### FRANCE FM

Most played records on FM stations. Compiled by Media Control/Strasbourg.

- 1. (1) Ten Sharp You
- Ten Sharp You Simply Red Stars Michael Jackson Remember The Time Queen The Show Must Go On Shanice I Love Your Smile Genesis I Can't Dance

- 7. (4) Prince/The N.P.G. Diamonds & Pearls
  8. (14) Garland Jeffreys Hail Hail R&R
  9. (8) Tears For Fears Laid So Low
  10. (10) Michael Bolton When A Man Loves...
- 11.(12) Les Inconnus C'Est Toi Que Je T'Aime \*
- 12.(13) Jean Leloup 1990 \*
  13.(11) G.Michael/E.John Don't Let The Sun..
- 14. (9) Cher Love And Understanding 15. (18) KLF/T. Wynette Justified & Ancient
- Fredericks, Goldman, Jones 1, 2, 3 \* Dire Straits On Every Street
- 18. (-) Marc Lavoine L'Amour En 30 Secondes \*
  19.(15) Etienne Daho Saudade \*
  20. (-) Richard Marx Keep Coming Back

#### NORWAY

Most played records on 40 Norwegian stations.
Compiled by Radio Topp 20/Scaneco, Young & Rubicam

- 16. (14) .U2 One 17. (6) Shanice I Love Your Smile 18. (8) Curtis Stigers I Wonder Why
- Crowded House Weather With You 20. (-) Desmond Child/Maria Vidal - Obsession

Most played records on Cuarenta Principales covering the major stations.

- (3) Wet Wet Wet Goodnight Girl
- Simply Red Stars Nirvana Smells Like Teen Spirit
- Celtas Cortos 20 De Abril 3
- Michael Jackson Remember The Time Presuntos Implicados - Llovio \* Heroes Del Silencio - Oracion \*

- 9. (14) Los Limones El Canto De La Sirena \*
  9. (13) Genesis I Can't Dance
  10. (18) Los Sencillos Bonito Es \*
  11. (12) El Norte Nada Te Puedo Dar \*
- U2 One 13.(16) Los Elegantes - Adios Al Verano
- 14.(17) Pop The Block Un Million De Besos \*
  15.(19) Los Rebeldes Las Reinas \*
- (-) Rico Suerte \*
  (-) Greta Y Los Garbo Quiero Volar \*
- 18. (20) Gahinete Caligari Queridos Camaradas \*
  19. (-) Raul Orellana Gipsy Rhythm \*
  20. (-) Status Quo Can't Give You More

#### HOLLAND

Most played records on national stations Radio 2 and Radio 3. Compiled by Stichting Nederlandse Top 40.

- (9) Mr.Big To Be With You
- Perception Feed The Feeling
  The Kay LC Leavin'\*
  Crowded House Weather With You
  Wet Wet Wet Goodnight Girl
- (1) Prince/The N.P.G. Money Don't Matter...
  (2) Bruce Springsteen Human Touch
  (7) Ce Ce Peniston We Got A Love Thang
- 9. (-) XTC The Disappointed
  10. (5) Dinah Washington Mad About The Boy
  11. (12) Bashung Osez Josephine
  12. (-) Tears For Fears Laid So Low
- Chic Chic Mystique Black Machine How Gee!
- Ten Sharp Rich Man \*
  Hammer Do Not Pass Me By
  Red Hot Chili Peppers Under The Bridge 17. (-) 18. (3)
- 18. (3) Hallo Venraij Slow Change \*
  19.(10) Annie Lennox Why?
  20.(14) Gordon Blijf Je Vannacht Bij Mij? \*

- 7. (14) Genesis I Can't Dance 8. (9) Art Mengo Gino \* 9. (18) Michel Sardou Le Bac G \*
- 11. (3) Bashung Osez Josephine \*
  12. (8) Michael Jackson Remember The Time
  13. (17) Nilda Fernandez Mes Yeux Dans... \*

- 17. (-) Shiply Reu Show Must Go On 19. (-) Garland Jeffreys Hail Hail R&R 20.(20) Jane Birkin Je Suis Venue Te Dire \*

#### FINLAND

Most played records on private radios as compiled by

- (1) Popeda Kersantti Karoliina \*
  (4) Ten Sharp You
  (3) Hausmylly Gigolo \*
- Anna Hanski Jos Et Sä Soita \*
  Bruce Springsteen Human Touch
- Neljä Ruusua Juppihippipunkkari \*
- Neiga Ruissia Auppinippipinikan Benny Törnroos Käy Muumilaaksoon \* Miljoonasade 506 lkkuuna \* Veikko Lavi Ota Lövsin Rantein \* Queen The Show Must Go On Tauski Peltonen Lauluni Sinulle \*
- Tuula Amberla Korppi \*
  Vilperin Perikunta Tervetuloa Länteen... \*
  Puolikuu Viimeiset Viisi Kilometriä \*
- Riki Sorsa Silmiisi Sun \* 16.(20) Toni Rossi/Sinitaivas - Katseet Kertovat \*
- 17.(18) Matti Nykänen V-lylli \*
  18.(17) Right Said Fred Don't Talk Just Kiss
  19.(15) Simply Red Stars
  20.(13) Mikko Kuustonen Tunnen Tämän Ikävän
- Fats Domino I'm Walking

- (1) Bruce Springsteen Human Touch (12) Dinah Washington Mad About The Boy
- (12) Dinan washing(4) Bel Canto Shimmering, Warm & Dingmids Bel Canto Shimmering, Warm & Dingmids Bel Canto Why?
  (18) Randy Crawford Who's Crying Now?
  (3) Anja Garbarek Male Øynene Dine \*
  (10) Danas Have Kim Larsen & Bellami
  (15) Vanessa Williams Save The Best For Last
  (2) Gary Moore Cold Day In Hell
  (7) Mr.Big To Be With You
  Shakespears Sister Stay
- 11. (9) Temptations - My Girl
- 13. (16) Eric Clapton Tears In Heaven
  14. (-) Fra Lippo Lippi Thief In Paradise \*
  15.(13) Little Village Solar Sex Panel

#### SWEDEN

Most played records on Swedish national and local

- . Compiled by Airplay Sweden
- (3) Lisa Nilsson Himlen Runt Hörnet \*
   (1) Orup Stockholm \*
   (4) Bruce Springsteen Human Touch
- (47) blue Springacear Traina Focal
  (2) Mr.Big To Be With You
  (7) Michael Jackson Remember The Time
  (5) Rob N' Raz DLC Clubhopping \*
  (12) Treble And Bass My Sweet Senorita \*
  (18) Stefan Andersson Catch The Moon \*
- 9. (6) Annie Lennox Why? 10.(10) Izabella Shame Shame Shame \* 11.(20) Webstrarna Moln På Marken \*
- 11. (20) Webstrarma Moin På Marken \*
  [2, (-) Opus III It's A Fine Day
  13. (19) Tommy Ekman För Hennes Ögons \*
  14. (-) Shakespears Sister Stay
  15. (14) Beagle The Things That We Say \*
  16. (-) Ten Sharp You
  17. (-) Tevin Campbell Tell Me What You...
  18. (13) Roxette Church Of Your Heart \*
- 19.(17) Richard Marx Hazard 20. (-) Little Village Solar Sex Panel
- MUSIC & MEDIA APRIL 11 1992



# TOP 10 SALES IN EUROPE



#### UNITED KINGDOM

L	Mr. Big - To Be With You	(WEA)
2	Def Leppard - Let's Get Rocked	(Phonogram)
3	Annie Lennox - Why?	(RCA)
4	Right Said Fred - Deeply Dippy	(Tug)
5	Ce Ce Peniston - Finally	(A&A)
6	Shakespears Sister - Stay	(London)
7	Cure - High	(Polydor)
8	Erasure - Breath Of Life	(Mute)
9	Eric Clapton - Tears In Heaven	(WEA)
10	Crowded House - Weather With Y	ου (Capitol)
Al	bums	
1	Madness - Divine Madness	(Virgin)
1 2	Madness - Divine Madness Right Said Fred - Up	(Virgin) (Tug)
2 3	<b>Right Said Fred</b> - Up	
		(Tug)
3	Right Said Fred - Up Simply Red - Stars	(Tug) (east west)
3	Right Said Fred - Up Simply Red - Stars Tears For Fears - Tears Roll Down	(Tug) (east west) (Fontana)
3 4 5	Right Said Fred - Up Simply Red - Stars Tears For Fears - Tears Roll Down Gary Moore - After Hours	(Tug) (east west) (Fontana) (Virgin) (Capitol)
3 4 5 6	Right Said Fred - Up Simply Red - Stars Tears For Fears - Tears Roll Down Gary Moore - After Hours Crowded House - Woodface	(Tug) (east west) (Fontana) (Virgin) (Capitol)
3 4 5 6 7	Right Said Fred - Up Simply Red - Stars Tears For Fears - Tears Roll Down Gary Moore - After Hours Crowded House - Woodface Shakespears Sister - Hormonally	(Tug) (east west) (Fontana) (Virgin) (Capitol) Yours (London) (MCA)
3 4 5 6 7 8	Right Said Fred - Up Simply Red - Stars Tears For Fears - Tears Roll Down Gary Moore - After Hours Crowded House - Woodface Shakespears Sister - Hormonally Nirvana - Nevermind	(Tug) (east west) (Fontana) (Virgin) (Capitol) Yours (London) (MCA) (blanco y negro)

#### SPAIN

Singles
1 Bruce Springsteen - Human Touch (Sony Music)
2 Double You - Please Don't Go (Blanco Y Negro)
3 Radio Futura - Semilla Negra (BMG)
4 O.B.K Dejame Comerte (Blanco Y Negro)
5 Nirvana - Smells Like Teen Spirit (BMG)
6 Rozalla - Are You Ready To Fly (Blanco Y Negro)
7 2 Unlimited - Get Ready For This (Blanco Y Negro)
8 Sencillos - Bonito Es (BMG)
9 Michael Jackson - Remember The Time (Sony Music)
10 Mecano - Dalai Lama (BMG)
, , ,
Albums
Albums 1 Luz Casal - A Contra Luz (Hispavox)
Albums 1 Luz Casal - A Contra Luz (Hispavox) 2 Presuntos Implicados - Ser De Agua (Warner Music)
Albums 1 Luz Casal - A Contra Luz (Hispavox) 2 Presuntos Implicados - Ser De Agua (Warner Music) 3 Queen - Greatest Hits II (EMI)
Albums 1 Luz Casal - A Contra Luz (Hispavox) 2 Presuntos Implicados - Ser De Agua (Warner Music)
Albums 1 Luz Casal - A Contra Luz (Hispavox) 2 Presuntos Implicados - Ser De Agua (Warner Music) 3 Queen - Greatest Hits II (EMI)
Albums  1 Luz Casal - A Contra Luz (Hispavox)  2 Presuntos Implicados - Ser De Agua (Warner Music)  3 Queen - Greatest Hits II (EMI)  4 Enya - Shepherd Moons (Warner Music)
Albums
Albums
Albums  1 Luz Casal - A Contra Luz (Hispavox)  2 Presuntos Implicados - Ser De Agua (Warner Music)  3 Queen - Greatest Hits II (EMI)  4 Enya - Shepherd Moons (Warner Music)  5 Vangelis - The Best (PolyGram)  6 Alejandro Sanz - Viviendo Deprisa (Warner Music)  7 Radio Futura - Tierra Para Bailar (BMG)  8 Nirvana - Nevermind (BMG)
Albums

#### DENMARK

Singles
1 The KLF - America: What Time Is Love? (Mega)
2 Bruce Springsteen - Human Touch (Sony Music)
3 KLF/T. Wynette - Justified And Ancient (Mega)
4 Mr. Big - To Be With You (Warner Music)
5 Shanice - I Love Your Smile (PolyGram)
6 G.Michael/E.John - Don't Let The Sun (Sony Music)
7 Ten Sharp - You (Sony Music)
8 Right Said Fred - Deeply Dippy (BMG)
9 Nirvana - Come As You Are (BMG)
10 Annie Lennox - Why? (BMG)
Albums
1 Kim Larsen - Wisdom Is Sexy (Sony Music)
2 Gary Moore - After Hours (Virgin)
3 Cliff Richard - My Danish Collection (EMI)
4 Hanne Boel - My Kindred Spirit (Medley)
5 Thomas Helmig - Rhythm (Genlyd)
6 Simply Red - Stars (Warner Music)
7 D.A.D Riskin' It All (Medley)
8 Queen - Greatest Hits II (EMI)
9 Michael Learns To Rock - M.L.T.R. (Medley)
10 Nirvana - Nevermind (BMG)
CIA/ITTEDLAND

#### **SWITZERLAND**

Singles 1 **U 96** - Das Boot

1	U 96 - Das Boot	(PolyGram)
2	G.Michael/E.John - Don't Let The Sun	(Sony Music)
3	Ten Sharp - You	(Sony Music)
4	Shanice - I Love Your Smile	(PolyGram)
5	The KLF - America: What Time Is Lo	ove? (Phonag)
6	KLF/T.Wynette - Justified And And	ient (Phonag)
7	Michael Jackson - Remember The Tim	e (Sony Music)
8	Genesis - I Can't Dance	(Virgin)
9	Rozalla - Are You Ready To Fly	(BMG)
10	Garland Jeffreys - Hail Hail Rock	'N'Roll (BMG)
Δ	bums	
. 1	Gary Moore - After Hours	(Virgin)
2	Queen - Greatest Hits II	(EMI)
3	Genesis - We Can't Dance	(Virgin)
4	Genesis - We Can't Dance Nirvana - Nevermind	(Virgin) (BMG)
		, 0 ,
4	Nirvana - Nevermind	(BMG)
4 5	Nirvana - Nevermind Patent Ochsner - Schlachtplatte Ten Sharp - Under The Waterline	(BMG) (Zytglogge)
4 5 6	Nirvana - Nevermind Patent Ochsner - Schlachtplatte Ten Sharp - Under The Waterline	(BMG) (Zytglogge) (Sony Music)
4 5 6 7	Nirvana - Nevermind Patent Ochsner - Schlachtplatte Ten Sharp - Under The Waterline Simply Red - Stors	(BMG) (Zytglogge) (Sony Music) (Warner Music)

#### **GERMANY**

Singles
1 U 96 - Das Boot (Polydor)
2 Right Said Fred - Don't Talk Just Kiss (Intercord)
3 Shanice - I Love Your Smile (Polydor)
4 U 96 - I Wanna Be A Kennedy (Polydor)
5 Mr. Big - To Be With You (Warner Music)
6 Genesis - I Can't Dance (Virgin)
7 KLF/T.Wynette - Justified And Ancient (Intercord)
8 The KLF - America: What Time Is Love? (Intercord)
9 Shakespears Sister - Stay (Metronome)
10 Nirvana - Smells Like Teen Spirit (MCA)
Albums
1 Westernhagen - JaJa (Warner Music)
2 Genesis - We Can't Dance (Virgin)
3 Gary Moore - After Hours (Virgin)
4 Queen - Greatest Hits II (EMI)
5 Simply Red - Stars (Warner Music)
6 Nirvana - Nevermind (MCA)
7 Tears For Fears - Tears Roll Down (PolyGram)
8 Michael Jackson - Dangerous (Sony Music)
9 Genesis - Turn It On Again '81 - '83 (Virgin)
10 Queen - Queen Greatest Hits (EMI)
(=1.1)
HOLLAND
City

Singles
1 Red Hot Chili Peppers - Under The Bridge (Warner
2 2 Unlimited - Twilight Zone (Boudisque
3 Wet Wet - Goodnight Girl (Phonogram
4 Ce Ce Peniston - We Got A Love Thang (Polydor
5 Bruce Springsteen - Human Touch (Sony Music
6 Right Said Fred - Don't Talk Just Kiss (Dureco
7 The KLF - America: What Time Is Love? (Indisc
8 Genesis - I Can't Dance (Virgin
9 <b>Dingetje</b> - Kaplaarzen (Polydor
10 Diana Ross - When You Tell Me That (EMI
TO Diana Ross - when you led Me Indi (Livil
Albums
1 Genesis - We Can't Dance (Virgin
2 Simply Red - Stars (Warner Music
3 Gary Moore - After Hours (Virgin
4 Red Hot Chili Peppers - BloodSugarSexMagik (Warner
5 Wet Wet - High On The Happy Side (Phonogram
6 Foreigner - The Very Best Of (Warner Music
7 Robert Long - Voor Mijn Vrienden (EMI
8 Lisa Stansfield - Real Love (Ariola
9 Queen - Greatest Hits II (EMI
10 Golden Earring - Complete Single Collection (Arcade
To oblide Latting - Complete Strigle Collection (Arcade
NORWAY
NUKVVAI

Singles	
1 Bruce Springsteen - Human Touc	h (Sony Music
2 Mr. Big - To Be With You	(Warner Music
3 The KLF - America: What Time Is Le	ove? (Mego
4 Def Leppard - Let's Get Rocked	(PolyGram
5 Shanice - I Love Your Smile	(PolyGram
	(Sony Music
7 Shakespears Sister - Stay	(PolyGram
8 Go Go Gorilla - Mother Porno	(Sone
9 KLF/T.Wynette - Justified And And	cient (Mego
10 <b>U 96</b> - Das Boot	(PolyGram
Albums	
1 Bruce Springsteen - Human Touc	h (Sony Music
2 Bruce Springsteen - Lucky Town	
3 Gary Moore - After Hours	
4 Randy Crawford - Through The Eyes Of La	
5 Hanne Boel - My Kindred Spirit	(EM
6 Mods - Originaler	(NA
7 Enya - Shepherd Moons	
8 Bel Canto - Shimmering Warm And Brigh	
9 Bonnie Tyler - Bitterblue	
	(BMC
	(BMG
10 <b>Kim Larsen</b> - Wisdom Is Sexy	(Sony Music

	Singles
	1 U 96 - Das Boot (PolyGram)
	2 KLF/T.Wynette - Justified And Ancient (Echo) 3 G.Michael/E.John - Don't Let The Sun (Sony Music)
	3 G.Michael/E.John - Don't Let The Sun (Sony Music)
	4 Genesis - I Can't Dance (Virgin)
į	5 Ten Sharp - You (Sony Music)
ı	6 Shanice - I Love Your Smile (PolyGram)
	7 Mr. Big - To Be With You (Warner Music)
	8 Army Of Lovers - Obsession (Exclusa)
	9 The KLF - America: What Time Is Love? (Echo)
	10 Ce Ce Peniston - Finally (PolyGram)
	Albums
	Genesis - We Can't Dance (Virgin)
	2 Nirvana · Nevermind (BMG)
	3 Simply Red - Stars (Warner Music)
	4 Queen - Greatest Hits II (EMI)
	5 Bonnie Tyler - Bitterblue (BMG)
	6 Genesis - Turn It On Again '81 - '83 (Virgin)
	7 Michael Jackson - Dangerous (Sony Music
	8 Erste Allgemeine Verunsicherung - Watumba (EMI)
	9 Prince/The N.P.G Diamonds And Pearls (Warner Music
	10 <b>Ten Sharp</b> - Under The Woterline (Sony Music
Į	To lett straip - officer tile Wolerline (Solly Music)
ti	ion supplied by MRIB (UK); Bundesverband Der Phonographi
10	olland): SABAM/IFPI (Belgium): GLF/IFPI (Sweden): IFPI/Johan S

#### FRANCE

#### BELGIUM

(BMG) (PolyGram)

8 Johnny Hallyday - Ça Ne Change Pas Un Homme 9 Nirvana - Nevermind 10 Dire Straits - On Every Street [Poly

Soundtrack - Dirty Dancing Patrick Bruel - Si Ce Soir

Sin	gles
1	Seydinah - A La Folie (S.O.M.)
2	Paul Severs - Oh Little Darling (CNR)
3	Genesis - 1 Can't Dance (Virgin)
4	G.Michael/E.John - Don't Let The Sun (Sony Music)
5	The KLF - America: What Time Is Love? (Indisc)
6	Ten Sharp - You (Sony Music)
7	Pleasure Game - Megamix (MMI)
8	Nirvana - Come As You Are (BMG)
9	Bruce Springsteen - Human Touch (Sony Music)
10	De Vedetten - Aan De Noordzeekusten (Lucky Star)
All	ums

		. ,
Alb	ums	
1	Genesis - We Can't Dance	(Virgin)
2	Tears For Fears - Tears Roll Down	(PolyGram)
3	Gorky - Gorky	(Virgin)
4	Queen - Greatest Hits II	(EMI)
5	Queen - Queen Greatest Hits	(EMI)
6	Gary Moore - After Hours	(Virgin)
7	Nirvana - Nevermind	(BMG)
8	De Kreuners - Knagend Vuur	(EMI)
9	Mylene Farmer - L'Autre	(PolyGram)
10	Simply Pad Store	(Warner Music)

#### **FINLAND**

Singles	
1 Kurre - En Rakkauttas Saa	(Warner Music)
2 Bad Boys Blue - Save Your Love	(BMG)
3 The KLF - America: What Time Is	Love? (Mega)
4 Army Of Lovers - Ride The Bulle	t (Sonet)
5 Alphaville - Big In Japan	(Warner Music)
6 Nelja Ruusua - Juppuhippipunkk	
7 Bruce Springsteen - Human Tou	
8 <b>Def Leppard</b> - Let's Get Rocked	
9 Guns N' Roses - November Rain	,
10 Blue System - Romeo & Juliet	(BMG)
Albums	
1 Bruce Springsteen - Human Tou	ch (Sony Music)
2 Bruce Springsteen - Lucky Town	(Sony Music)
3 Neljä Ruusua - Haloo	(EMI)
4 Ten Sharp Under The Waterline	(Sony Music)
5 Miljoonasade - Lelukaupan Häät	(Finnlevy)
6 Popeda - Svoboda	(Poko)
7 <b>Hector</b> - In Concert 1966-1991	(Flamingo)
8 Anna Hanski - Jos Et Sä Soita	(Ensio)
9 Queen - Greatest Hits II	(EMI)
10 Simply Red - Stars	(Warner Music)

#### GREECE

Sin	gles	
1	G.Michael/E.John - Don't Let The Sun	(Sony Music)
2	2 Unlimited - Twilight Zone	(F.M.)
3	KLF/Tammy Wynette - Justified And	Ancient (Virgin)
4	LA Style - James Brown is Dead	(F.M.)
5	Michael Jackson - Remember The Tim	e (Sony Music)
6	Army Of Lovers - Crucified	(Virgin)
7	Holy Noise - James Brown Is Still A	Alive (NA)
8	Michael Jackson - Black Or Whit	e (Sony Music)
9	The Pasadenas - I'm Doing Fine No	w (Sony Music)
10	Army Of Lovers - Obsession	(Virgin)
		(9 /
Alt	oums	
Alt	oums <b>Nirvana</b> - Nevermind	(BMG)
Alt	oums Nirvana - Nevermind U2 - Achtung Baby	
Alt 1 2	oums Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II	(BMG) (BMG)
Alb 1 2 3	oums Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II	(BMG) (BMG) (EMI) (Warner Music)
Alb 1 2 3 4	Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II Simply Red - Stars	(BMG) (BMG) (EMI) (Warner Music) Overdose (Virgin)
Alb 1 2 3 4 5	Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II Simply Red - Stars Army Of Lovers - Massive Luxury C	(BMG) (BMG) (EMI) (Warner Music) (Verdose (Virgin) (Sony Music)
Alt. 1 2 3 4 5 6	Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II Simply Red - Stars Army Of Lovers - Massive Luxury C Michael Jackson - Dangerous	(BMG) (BMG) (EMI) (Warner Music) (Verdose (Virgin) (Sony Music)
Alk 1 2 3 4 5 6 7	Nirvana - Nevermind U2 - Achtung Baby Queen - Greatest Hits II Simply Red - Stars Army Of Lovers - Massive Luxury C Michael Jackson - Dangerous Lou Reed - Magic And Loss	(BMG) (BMG) (EMI) (Varner Music) (Verdose (Virgin) (Sony Music) (Varner Music) (Virgin)

#### ITALY

	Bruce Springsteen - Human Touch	[Sony Music]
2	A.Baldi/F.Alotta - Non Amormi	(Ricordi)
3	G.Michael/E.John - Don't Let The Sun	(Sony Music)
4	Annie Lennox - Why?	(BMG)
5	Luca Barbarossa - Portami A Ballare	(Sony Music)
6	Paolo Vallesi - La Forza Della Vita	(PolyGram)
7	Aeroplanitaliani - Zitti Zitti	(PolyGram)
8	Hammer - Addams Groove	(EMI)
9	A.Bono/A.Mingardi - Con Un Amico Vici	no (Sany Music)
10	Alessandro Canino - Brutta	(Fonit Cetra)
All	oums	
- 112		
1	Bruce Springsteen - Human louch	(Sony Music)
2	Bruce Springsteen - Human Touch Bruce Springsteen - Lucky Town	(Sony Music)
2 3	Bruce Springsteen - Human louch Bruce Springsteen - Lucky Town Luca Carboni - Carboni	
	Bruce Springsteen - Lucky Town	(Sony Music)
3	Bruce Springsteen - Lucky Town Luca Carboni - Carboni	(Sony Music) (BMG)
3 4	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita	(Sony Music) (BMG) (PolyGram)
3 4 5	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita Luca Barbarossa - Cuore D'Acciaio	(Sony Music) (BMG) (PolyGram) (Sony Music)
3 4 5 6	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita Luca Barbarossa - Cuore D'Acciaio Tears For Fears - Tears Roll Down	(Sony Music) (BMG) (PolyGram) (Sony Music) (PolyGram)
3 4 5 6 7	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita Luca Barbarossa - Cuore D'Acciaio Tears For Fears - Tears Roll Down Queen - Greatest Hits II	(Sony Music) (BMG) (PolyGram) (Sony Music) (PolyGram) (EMI)
3 4 5 6 7 8	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita Luca Barbarossa - Cuore D'Acciaio Tears For Fears - Tears Roll Down Queen - Greatest Hits II Natalie Cole - Unforgettable - With Love	(Sony Music) (BMG) (PolyGram) (Sony Music) (PolyGram) (EMI) (Warner Music)
3 4 5 6 7 8 9	Bruce Springsteen - Lucky Town Luca Carboni - Carboni Paolo Vallesi - La Forza Della Vita Luca Barbarossa - Cuore D'Acciaio Tears For Fears - Tears Roll Down Queen - Greatest Hits II Natalie Cole · Unforgettable · With Love Fiorella Mannoia - I Treni A Vapore	(Sony Music) (BMG) (PolyGram) (Sony Music) (PolyGram) (EMI) (Warner Music) (Sony Music)

#### **SWEDEN**

Singles	
1 Mr. Big - To Be With You	(Warner Music)
2 Orup - Stockholm	(Warner Music)
3 Izabella - Shame Shame Shame	(Virgin)
4 Bruce Springsteen - Human Tou	ch (Sony Music)
5 Ten Sharp - You	(Sony Music)
6 The KLF - America: What Time Is	Love? (Mega)
7 Lisa Nilsson - Himlen Runt Hörne	et (Diesel)
8 Right Said Fred - Don't Talk Just	Kiss (Sonet)
9 2 Unlimited - Twilight Zone	(SGA)
10 <b>U 96</b> - Das Boot	(PolyGram)
Albums	
	0.4
Gary Moore - After Hours	(Virgin)

//III	201113	
1	Gary Moore - After Hours	(Virgin)
2	Hanne Boel - My Kindred Spirit	(EMI)
3	Eva Dahlgren - En Blekt Blondins Hjärta	(Record Station)
4	Bruce Springsteen - Human Touch	(Sony Music)
5	Stefan Andersson - Emperors Day (F	Record Station)
6	Nirvana - Nevermind	(BMG)

7 Bruce Springsteen - Lucky Town (Sony Music) Queen - Greatest Hits II Genesis - We Can't Dance (EMI) (Virgin) 10 **Ten Sharp** - Under The Waterline (Sony Music)

#### IRELAND

	Singles	
1	1 Eric Clapton - Tears In Heaven	(WEA)
1	2 Shakespears Sister - Stay	(London)
	3 Mr. Big - To Be With You	(WEA)
	4 Def Leppard - Let's Get Rocked	(Phonogram)
	5 Ce Ce Peniston - Finally	(A&M)
	6 Annie Lennox - Why?	(RCA)
	7 Cure - High	(Polydor)
ı	8 Bruce Springsteen - Human Touch	(Columbia)
	9 U2 - One	(Island)
	10 Prince/The N.P.G Money Don't Ma	tter (WEA)
	Albums	
	1 Bruce Springsteen - Human Touch	(Columbia)
	2 Bruce Springsteen - Lucky Town	(Columbia)
	3 Madness - Divine Madness	(Virgin)
		(east west)
	4 Simply Red - Stars	
	5 Tears For Fears - Tears Roll Down	(Fontana)
	6 Nirvana - Nevermind	(MCA)
	7 U2 - Achtung Baby	(Island)
	8 Neil Diamond - Lovescape	(Columbia)
	9 Christie Hennessey - Reheorsal	(Son)
	10 Crowded House - Woodface	(Capitol)

#### DODTUGAL

1		PORTOUAL
	Sin	gles
	1	G.Michael/E.John - Don't Let The Sun (Sony Music)
	2	Bruce Springsteen - Human Touch (Sony Music)
	3	Genesis - I Can't Donce (Virgin)
	4	Marco Paulo - Taras E Manias (EMI)
	5	Snap - Colour Of Love (BMG)
	6	Guns N' Roses - Don't Cry (BMG)
Н	7	LA Style - James Brown Is Dead (Sony Music)
1	8	U2 - The Fly (BMG)
Н	9	Michael Jackson - Black Or White (Sony Music)
1	10	Guns N' Roses - Live And Let Die (BMG)
	ΔIL	oums
	- AIL	
		Resistencia - Palavras Ao Vento (Ariola)
	2	Simply Red - Stars (Warner Music)

	2	Simply Red - Stars	(Warner Music)
	3	Nirvana - Nevermind	(BMG)
	4	Guns N' Roses - Use Your Illusion	
	5	James - Seven	(PolyGram)
	6	Fafa De Belém - Doces Palabras	(Ariola)
	7	Queen - Greatest Hits II	(EMI)
	8	Nuno Da Camara Pereira - Atl	antico (EMI)
	9	Natalie Cole - Unforgettable - With Love	(Warner Music)
4	10	Guns N' Roses - Use Your Illusion	I (BMG)

ischen Wirtschaft/Media Control/Musikmarkt (West Germany); Europe 1/Canal Plus/Tele7Jours (France); RAI Stereo Due/Musica E Bchlueter (Denmark), VG (Norway); Gallup/AFYVE (Spain); Seura/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Based on the national sales charts from 16 European markets. Information supplied by MRIB (UK); Bundesverba Dischi/Mario De Luigi (Italy); Stichting Nederlandse Top 40 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Media Control/Musikmarkt (Switzerland); Virgin (Greece). Labels listed are the national marketing componies.

#### **OFF THE RECORD**

SPECIAL FX: Word is that US radio financier Robert F.X. Sillerman has plans to build a US\$100 million war chest to invest in European radio and TV. OTR hears that former Virgin executive Charles Levison will be in charge of a London HQ.

UNDER WRAPS: Two top artists managers for key Continental acts are rumoured to be starting a label soon. The label would represent some top southern European talent.

RESTRUCTURING NEAR?: BMG Ariola Germany is in the final stages of a major restructuring of its product departments, which started a year ago. Final announcements on the shape and staffing of all units, including two new divisions called Participations and BMG Media, are forthcoming.

CHANGES AT GONG?: Rumour mill in Munich has it that private station Radio Gong 2000 is changing its format to EHR and its name to Gong FM in order to modernize its image. While MD Stefan Zobel has not yet disclosed details, he is hiring as a consultant none other than the dean of private radio, Radio Schleswig-Holstein's ex-PD Hermann Stümpert, to consult the station.

ECHOS OF SUPPORT: Germany's music industry continues to increase its support for the German Echo Awards. The event's presenters will be two of the country's leading executives, Wilf Jung and Monti Luefner.

ANOTHER BOOT: Electrola Germany is preparing for a major campaign during the second part of May for a new Bolland & Bolland-produced single by Falco, called Titanic.

SONY BOWL: Sony Music UK has taken over the management of the Milton Keynes Bowl, a major UK venue holding 55.000 seats. It has formed a new joint venture with The Pace Entertainment Corporation and Sony Music US, with each partner taking equal shares. Pace owns and operates amphitheatres and art centres throughout the US, and the involvement with Milton Keynes marks the company's first venture outside the US.

#### MTV

(continued from page 1)

agreements on some points; others still need to be settled." he says, adding, "There are no plans from the operators' side to take MTV off-air.

"But if MTV doesn't confirm that our agreement is extended to July 1, then to avoid payments we have to take MTV away. We need a firm commitment from MTV that they will scramble by a certain date."

Einstein admits Norway and MTV are "much farther apart than we anticipated."

Norway's cable operators believe MTV should either emanate a scrambled broadcast to sell as a special service or continue free service. MTV claims such encription causes transmission problems in other countries, since it has only one transponder.

Instead, MTV would prefer to see operators absorb fees directly. at least for awhile. Norwegian operators say they can neither afford the fees, nor legally and unilaterally charge consumers.

Adds Hans Horn, sales manager for Haugesund local cable TV operator Karmsund Kabel, "We've tried to tell viewers that if MTV gets their terms, all other channels also will want money. Then cable will be very expen-

Operators also argue that local scrambling doesn't protect them from dish owners. Says Bormer, "The basic problem is that MTV

wants to stay in the basic packages and still receive payments. That's quite impossible.

But Einstein maintains, "There needs to be a transition period. We're just not going to be blasted onto an extended basic service that has a 6% penetration."

Bormer claims MTV is asking for Nkr4-5 per subscriber per month, or approximately Nkr25 annually million (approx. US\$3.85 million).

MTV's Einstein calculates his company's objectives as far less. comparing Bormer's figures to "Earth and Pluto-probably a hundredth of that amount." Einstein reports that MTV has furnished proposals calling for "very satisfactory" but unspecified

Continues Bormer, "To get back to negotiations, we must have a clear indication from them that they're willing to make concessions. MTV did not offer any contract extension, so if we had continued distribution, would've been liable to pay at the rate they would fix.

Our offer is that we can treat them as any other low-pay channel, but then they would have to accept being part of an extended, scrambled service."

Next week: How Norway's public and record/radio/print media are reacting to the MTV blackout.

#### Freddie

(continued from page 1)

AIDS "infomercials." The final line-up (at presstime) is as follows: David Bowie, Montserrat Caballé, Roger Daltrey, Def Leppard, Extreme, Guns N' Roses, Ian Hunter, Elton John, Annie Lennox, Metallica. George Michael, Robert Plant, Seal, Spinal Tap, Paul Young and Zucchero, many of whom are expected to perform with Queen's John Deacon, Brian May and Roger Taylor. U2 will appear via satellite link from Sacramento, California.

Asked about radio's reaction, ROL's Steve Saltzman reports, "It's as if there was there was no recession. I've never seen so much competition for the rights. Radio stations see this as a chance both to support AIDS awareness and to deliver a great radio programme. People who have never previously been to events like this are now coming aboard. It's very exciting."

PR firm Laister Dickson Ltd. executive Wendy Laister says, 'The response [from artists] has been fantastic. If they're not on the road with their own tours, everybody approached has agreed to do the show. This is a very rock-oriented line-up, not the usual bill you get at charity events, especially those for AIDS. This is largely because those bands are huge fans of Queen, and many have played with members of the group. It was important that we reach a different audience from the other charity events.

"All the record companies have been very cooperative, and many people are providing their services for free or at cost. We've had immense support, from dubbing tapes for electronic press kits to studio time and crews.

Although the sequencing and structure of the evening have not

#### **Gatfield**

(continued from page 1)

steps of such British executives as David Simone and Simon Potts, who migrated to American ventures in the '80s. Simone left PolyGram UK to become president of MCA-backed Records in Los Angeles, which ultimately failed to get off the

ground, and Potts joined Capital Records in a high-level A&R post with a worldwide brief.

The Gatfield label will be marketed in the US by the Poly-Gram Label Group, headed by president Rick Dobbis. Which PolyGram division will be handling the new label in Europe had not been determined at presstime.

Gatfield has signed bands

been disclosed, it's believed that radio broadcasters will establish link-ups in the Gallery Restaurant artists will limit their performances to two or three songs. overlooking the stage. WTN will There's likely to be a special conprovide the facilities, while cluding song involving all the Astra, through a new deal with participants—"something participants—"something that will get the message across," says IDB, is donating its link-up satellite transponders. Laister, who promises, "You'll see artists who've never performed together before-an amazing combination of material. It's a celebration of Freddie's life as well as a commemorative tribute to him. We don't want it to be a

The show will be broadcast on TV to over 70 countries and seen by an estimated 500 million. In a rare display of synchronization. radio and TV affiliates will carry the concert either live or within 24 hours, mostly in prime time. MTV will run the entire programme a week later as part of a special AIDS weekend. Affiliates may also rebroadcast the show on one later occasion.

very emotional."

Participating stations will receive interviews from the appearing artists. At least 10

Freddie Mercury

AIDS Charity Info

Ticket sales and event revenues from the

Freddie Mercury Tribute will cover the

production costs of the show, while proceeds from the TV/radio rights will go to

support the worldwide fight against

care and education, rather than research

ily an awareness-raising event, not a telethon. But people who want to give

"We've encouraged stations to contact their local AIDS charities for public-ser-

vice announcements to run during gaps

or when they need to. This will help to

raise awareness, and allow networks to

Chant, The Phoenix Trust, 46 Pembridge Road, London, W11 3HN. Tel: (+44)

Donations can be sent to Peter

Adds ROL's Steve Saltzman,

money will be able to."

tie in with local charities "

71,727 5641.

The funds will be used primarily for

Dickson's Wendy Laister explains there won't be a phone number on TV or repeated on radio. "It is primar-

AIDS.

sad occasion, although it will be

Regarding radio's ability to "sell" the project, Saltzman suggests, "There will be much more live radio than TV. In some markets we are expecting advertising campaigns for radio stereo broadcasts. In a four-week promotion, over 150 radio competition winners from all over Europe will be flown to Wembley. Stereo radio has better sound than TV, while radio also knows more about music than TV. So from the point of commentating and interviews, I think you're going to get a much better show from radio.'

Although a 48-track recording by the BBC will be made for archival purposes, no film or album is planned owing to complex rights clearances. However, Queen Productions will be chronicling the activities for a possible documentary.

#### **European Radio Tribute Affiliates**

Austria: ORF Belgium: BRT Studio Brussels C.I.S.: Europa Plus (Europe 2) Czechoslovakia: Ofredia/Fun Bratislava Europa 2/Prague Denmark: Danmarks Radio Finland: Pyn Noy France: Europe 2
Germany: SFB 4U/ARD Greece: Antenna FM Hungary: Radio Danubius Iceland: RUV Ireland: 2FM Italy: Stereo RAI Netherlands: Veronica Norway: TBA (state broadcaster)

RMF/Krakow Portugal: Correio Da Manha Spain: COPE FM Sweden: Swedish Riks Radio Switzerland: Radio 24 UK: BBC Radio One US: Global Satellite Network

Poland: Ofredia-Radio Zet/Warsaw

such as Jesus Jones and EMF. Both made big inroads in the US last year, fuelling a new wave of UK bands crossing the Atlantic.

Prior to joining EMI in 1985, Gatfield was a member of Phonogram act Dexy's Midnight Runner's, who scored eight top 20 hit singles in the UK during the early '80s, including US number 1 Come On Eileen. MB

#### INR 2

(continued from page 1)

ty's decision, INBC spokesperson Michael Mallett says, "We are rather disappointed. Our business plan was based on two assumptions: one, that a properly run national service would attract a significant number of listeners; and two, the three national commercial services set to go on-air would improve the advertising spend in radio. We thought we were capable of doing that. Now it will be up to the licence holder to do that.

"It [the decision] had nothing to do with raising money. It hadn't reached that stage yet," says Mallett, referring to the six-week time limit the winner would have had to prove to the Authority that its financing was in place.

Mallett hinted that INBC might pursue legal action against the Authority. "Right now we are licking our wounds. We are obviously going to look at our options. We will have to look at what will be the sensible thing to do. But right now we are not rushing off and threatening anyone with lawyers."

The news doesn't come as too much of a surprise to the industry (M&M, February 15). At the time INBC's bid was announced,

media buyer Zenith Media's broadcasting director for radio Steve Hvde said its forecast of a 25% reach was "unrealistic." Another executive familiar with the bidding said the company probably would not be able to raise the financing based on the size of the bid."

It's the second time the highest bidder for an INR licence has lost the franchise (M&M, August 31, 1991). First National Radio-The Showtime Station lost INR1 to Classic FM when it couldn't raise the capital needed to finance its £1.75 million cash bid. Classic FM has since successfully raised the money for its £670.000 bid.







#### EHR TOP 40

TW LW WOC Artist/Title	Label	Total	Α	В	Add
1 3 BRUCE SPRINGSTEEN/Human Touch	(Columbia)	58	50	8	6
2 2 9 MICHAEL JACKSON/Remember The Time	(Epic)	51	41	10	0
3 5 4 ANNIE LENNOX/Why	(RCA)	50	42	8	11
4 3 17 SHANICE WILSON/I Love Your Smile	(Motown)	52	43	9	1
5 7 6 MR. BIG/To Be With You	(Atlantic)	48	39	9	8
6 9 5 <b>U2</b> /One	(Island)	40	25	15	6
7 4 12 GENESIS/I Can't Dance	(Virgin)	34	24	10	2
8 12 4 LISA STANSFIELD/Time To Make You Mine	(Arista)	36	21	15	5
9 14 3 ROXETTE/Church Of Your Heart	(EMI)	41	26	15	5
10 13 10 TEN SHARP/You	(Columbia)	37	23	14	1
11 6 7 TEARS FOR FEARS/Laid So LowTears Roll Down	(Fontana)	31	20	11	0
12 34 2 VANESSA WILLIAMS/Save The Best For Last	(Polydor)	32	19	13	9
13 10 8 SIMPLY RED/For Your Babies	(east west)	33	23	10	1
14 16 5 ERIC CLAPTON/Tears In Heaven	(Reprise)	32	20	12	1
15 17 7 SHAKESPEARS SISTER/Stay	(London)	32	21	11	1
16 11 9 CURTIS STIGERS/I Wonder Why	(Arista)	34	28	6	7
22 3 CROWDED HOUSE/Weather With You	(Capitol)	28	22	6	4 .
18 8 5 BRYAN ADAMS/Thought I'd Died And Gone	(A&M)	31	16	15	3
19 15 10 PASADENAS/I'm Doing Fine Now	(Columbia)	32	20	12	1
20 30 2 PRINCE/Money Don't Matter	(Paisley Park)	26	17	9	8
	Varner Brothers)	28	13	15	2
	us/Phonogram)	29	16	13	0
	Fiction/Polydor)	22	13	9	11
	y Soho Square)	27	15	12	1
25 25 9 CE CE PENISTON/Finally	(A&M)	24	19	5	0
26 NE HAMMER/Do Not Pass Me By	(Capitol)	20	13	7	7
27 31 2 OPUS III/It's A Fine Day	(PWL)	21	13	8	3
28 24 5 ROZALLA/Are You Ready	(Pulse 8)	21	14	7	1
	Commnications)	19	12	7	0
LIGHTNING SEEDS/The Life Of Riley	(Virgin)	22	14	8	4
31 18 16 G. MICHAEL/E. JOHN/Don't Let The Sun Go Dow		22	1.6	6	0
RIGHT SAID FRED/Deeply Dippy	(Tug)	18	15	3	4
33 NE WET WET /More Than Love	(Precious) (east west)	18 20	14	4	0
34 35 17 SIMPLY RED/Stars	,	19	16	3	1
35 29 12 RIGHT SAID FRED/Don't Talk Just Kiss 36 23 3 NIRVANA/Come As You Are	(Tug) (DGC)	15	11	4	0
37 33 9 KYLIE MINOGUE/Give Me Just A Little More Time	(PWL)	19	13	6	0
38 32 11 CE CE PENISTON/We Got A Love Thang	(A&M)	15	13	2	2
39 27 6 GARY MOORE/Cold Day In Hell	(Virgin)	18	11	7	0
40 36 4 RICHARD MARX/Hazard	(Capitol)	18	10	8	1
TO US T RIGHTAND WINKAY HUZUIU	(capitol)	10	-		60 1:1

The EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations. Unlike M&M's European Airplay Top 50, which includes reports from stations serving a general audience, these stations target 12.34 year-old listeners with contemporary music fulltime or during specific dayports. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay expasure. Stations are weighted by market size and by the number of hours per week committed to the format.

#### CHARTBOUND RECORDS

CURTIS STIGERS/You're All That (Arista)	16/1	SWING OUT SISTER/Am   The Same Girl* (Fontana)	10/9
SHAWN CHRISTOPHER/Don't Lose(Arista)	14/5	M PEOPLE/Colour My Life (Deconstruction)	10/2
SOUL II SOUL/Joy (Ten)	14/4	<b>DEL THA FUNKEE H.</b> /Mistadobalina* (Elektra)	10/2
ROBERT PALMER/Every Kind Of People (Island)	14/3	GUNS N' ROSES/November Rain (Geffen)	10/2
TONY HADLEY/Lost In Your Love (EMI)	14/2	<b>RED HOT CHILI PEPPERS</b> /Under (Warner)	10/2
<b>DEF LEPPARD</b> /Let's Get Rocked* (Phonogram)	13/7	YOTHU YINDI/Treaty (Hollywood)	10/1
<b>BEAUTIFUL SOUTH</b> /We Are Each (Go!Discs)	13/3	PASADENAS/Make It With You* (Columbia)	9/4
LEVEL 42/My Father's Shoes (RCA)			9/2
YAZZ/One True Woman (Polydor)	13/2	SALT-N-PEPA/Expression (ffrr)	9/0
DAVID BYRNE/Girls (Luaka Bop/Warner)		<b>HOWARD JONES</b> /Lift Me Up* (east west)	8/8
MADNESS/It Must Be Love (Virgin)	13/1	NICK KAMEN/You're Not The Only One* (WEA)	8/5
CHAKA KHAN/Love You* (Warner Brothers)			8/5
CLIVILLES & COLE/A Deeper Love(Columbia)	12/2	<b>SOUP DRAGONS</b> /Divine Thing* (Big Life)	8/4
<b>ERASURE</b> /Breath Of Life (Mute)	11/3	ORUP/Stockholm* (WEA)	8/3
<b>DINAH WASHINGTON</b> /Mad About The Boy(Mercury)	11/2	<b>DES'REE</b> /Mind Adventures (Sony Soho Square)	8/2
A STATE OF THE STA			

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Tap 40. The second number represents how many statians reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a tie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.

#### **TOUCHING PROSPECTS**

Bruce Springsteen continues to top the EHR chart for the second week and the prospects for next week are looking very good. The total number of stations on Human Touch continues to grow (by 11%) while still attracting six new additions. Airplay is strongest in markets like Italy, the UK, Benelux and Scandinavia, followed by Germany, France and Spain.

Annie Lennox makes a strong move upward this week and with 11 new additions (together with the Cure, the highest of this week) the single is already third-best played on EHR after being on the chart for only four weeks. Why is scoring well in southern Europe

scoring well in southern Europe as well as in the UK and

Germany.
Coming close on its heels is
U2's One, doing particularly
well in all of Southern Europe
(Greece and Portugal included) plus Holland, Sweden and the UK. It marks the band's second top 10 EHR single this year,

following Mysterious Ways, which peaked at number 5 in

February.
The third single from **Lisa**Stansfield's Real Love album, Stanstield's Real Love album, Time To Make You Mine, is already performing better than its predecessor Change that stalled at number 12. With a good airplay base in the UK and Benelux, 'Time' moves to number 8. number 8.

Roxette's Church Of Your Heart moves to number 9 in a flash thanks to airplay support in Germany, the UK and Scandinavia. It marks the band's fifth hit single on EHR.

Polydor artist Vanessa Williams storms up the EHR chart with Save The Best For Last, formerly a number 1 in the US for three weeks. Now at 12, the single gets its best airplay in the UK (over 60% EHR penetration) while markets like Norway, Holland and Switzerland show great promise. promise.

Machgiel Bakker

(RCA)

#### MOST ADDED CURE/High ANNIE LENNOX/Why CHAKA KHAN/Love You All My Lifetime (Warner Brothers)

SWING OUT SISTER/Am | The Same Girl (Fontana) VANESSA WILLIAMS/Save The Best For Last (Polydor) Most added are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

#### "A" ROTATION LEADERS

BRUCE SPRINGSTEEN/Human Touch	(Columbia)	50
SHANICE WILSON/I Love Your Smile	(Motown)	43
ANNIE LENNOX/Why	(RCA)	42
MICHAEL JACKSON/Remember The Time	(Epic)	41
MR. BIG/To Be With You	(Atlantic)	39

#### "A" ROTATION PERFORMANCE

CE CE PENISTON/We Got A Love Thang	(A&M)	86
DEF LEPPARD/Let's Get Rocked	(Phonogram)	84
RIGHT SAID FRED/Don't Talk Just Kiss	(Tug)	84
RIGHT SAID FRED/Deeply Dippy	(Tug)	83
ERASURE/Breath Of Life	(Mute)	81
2 LINII IAAITED /Tuilight Zono	(P\A/I Continental)	80

"A" Rotation Performance is a listing of those records that have achieved the best A rotation penetration. Records listed are those autiside the EHR top 20 and with a total number of reporting stations of at least 10. Songs tied are listed alphabetically by artist.

#### TOP RECURRENTS

#### **Total Stations**

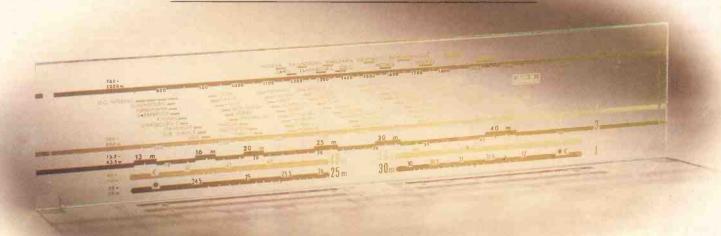
KLF/Justified & Ancient	(KLF Communications)	17
AMY GRANT/Good For Me	(M&A)	14
TINA TURNER/Love Thing	(Capitol)	14
MICHAEL BOLTON/Steel Bars	(Columbia)	12
SALT-N-PEPA/You Showed Me	(ffrr)	12

#### **NEW TOP 20 CONTENDERS**

#### Total Stations

DEF LEPPARD/Let's Get Rocked	(Phonogram)	13
CHAKA KHAN/Love Yau All My Lifetime	(Warner Brothers)	12
DEL THA FUNKEE HOMOSAPIEN/Mistag	dobalina (Elektra)	10
SWING OUT SISTER/Am I The Same Girl	(Fontana)	10
HOWARD JONES/Lift Me Up	(east west)	8
NICK KAMEN/You're Not The Only One	(WEA)	8
ORUP/Stockholm	(WEA)	8
SOUP DRAGONS/Divine Thing	(Big Life)	8
JODY WATLEY/I'm The One	(MCA)	8

# SPEND HOURS SEARCHING FOR INFORMATION ON EUROPE'S RADIO INDUSTRY.



# OR FIND IT IN SECONDS IN THE RADIO INDUSTRY DIRECTORY.

There's no faster-growing industry than Europe's radio business. To help you keep up the pace, Music & Media is now producing the Eurofile Radio Industry Directory. A new publication coming out August 1991 This unique reference book contains DETAILED INFORMATION on more than 3,000 stations, listing frequency, broadcasting hours, format, ratings, main programmes, key decision makers and more. The Radio Industry Directory also gives FACTFILES for 18 countries



and information on European syndicators, hardware suppliers, radio consultants, sales houses, jingle companies and other radio-related vendors.

The USER-FRIENDLY design and indexes by company, person, broadcasting area and radio format make this book an indispensable tool. Order today and save 20%! Complete and return the coupon below, or call (+31) 20. 669 1961.

Yes! I want to order	copies of the Eurofile Radio Industry Directory. If I enclose payment	with this order, I will get a 20%	o discount on each copy. The	Radio Industry Directory will be sent to me
Name		once payment is received.	Prices Dfl. 135,- DM 123,-	US\$ 84 U <mark>K£</mark> 40 FF 420
Company		☐ Payment enclosed (total an	mount)	
Position		□ Invoice me	Card nr.	
Address		Please charge my creditcard  American Express	Card expires	
		- Timerican Express	Card expires	

Zip code/City

Country

Telephone

Fax

Type of business
Send to Music & Media, Rijnsburgstraat II, 1059 AT Amsterdam, The Netherlands.

□ Visa

(Access)

☐ Diners Club

☐ Master Card/Eurocard

Date

Signature

EUR:

STAY IN TUNE WITH EUROPE