MUSIC

M&M Debuts **Groovemix-Our** Fortnightly Dance Page. See page 7.

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THE DIVA COLLECTS AWARDS - Annie Lennox recently visited the BMG UK offices to collect gold and platinum discs for her solo album "Diva." Pictured here are (I-r, back row): BMG financial director Ratnam Bala, 19 Management's Catri Drummond, RCA head of press Val Rooker, 19 Management's Simon Fuller, RCA MD Jeremy Marsh, RCA A&R director Mike McCormack, RCA head of business affairs Mike Kirton, BMG financial analyst Ian Gledhill, (middle row): RCA head of marketing Vicky Blood, BMG head of business affairs Clive Rich, (front row): RCA director of int'l marketing Chrissie Harwood, Lennox and BMG chairman John Preston.

'93 Chart Changes

IFPI Denmark, New Top 50 Nielsen Test New POS Chart Netherlands

by Kai Roger Ottesen

IFPI Denmark and research group A.C. Nielsen are currently testing a new sales chart based on computerized, point-of-sale retail data. The new sales chart, the first of its kind in Scandinavia based on actual sales instead of shipments, is planned to debut the first week of March.

All records sold in Denmark's 80 most important retail outlets are now registered weekly by a POS scanning system. Until last summer, the official sales charts (continues on page 17)

Charts In The

by Machgiel Bakker

The chart upheaval which broke out in Holland last month (M&M December 19) is moving into a second phase now that copyright BUMA/STEMRA has agreed to merge its chart operations with the newly launched Nederlandse Hitparade (NH).

The new chart will be operational on February 1 and is initiated by former Stichting Nederlandse Top 40 (SNT) MD Sieb Kroeske. Kroeske resigned from SNT on December 7 following a (continues on page 17)

Virgin Shakes Up INR2; Campbell Becomes CEO

by Mike McGeever

Just two months before its debut, Virgin Radio, the UK's second national commercial service (INR2), has announced major changes in top-level management and programming personnel.

Chairman Bruce Gyngell announced on January 5 the appointment of David Campbell as chief executive of the station. Also, Andrew Marshall, who was named Virgin's programme controller only last summer, has "left the station." He has been replaced by joint programming directors John Revell and Richard Skinner. Both are UK radio veterans, particularly in

Campbell refuses to say whether Marshall had been dismissed or resigned and would not elaborate on the circumstances surrounding Marshall's departure. "We have parted ways and both sides have agreed not to talk about it," says Campbell.

Campbell has been with the

Virgin Group since 1986 and is currently responsible for the group's European TV post-production interests, Rushes and West One in London. Prior to joining Virgin, he spent five years in marketing with Pepsi-Cola in the US and the UK. Campbell also worked in the marketing department for General Mills in

Revell has produced big-name broadcasters such

Jonathan Ross and Johnnie Walker. Most recently, he worked on marketing and promotions and Planet 24 and Eurosyndicator Unique Broadcasting's "Rockline," programming on BBC Radio 1. Skinner, who has 20 years experience in broadcasting, particularly in AOR programming and presenting, comes to Virgin Radio from GLR London, where he currently presents

Arcade Acquires Bankrupt CNR

by Marc Maes & Machgiel Bakker

Following much speculation, the financially troubled CNR Records has been purchased by European TV merchandiser Arcade. CNR declared bankruptcy on December 28 and was bought by Arcade on New Year's

eve. According to insiders, part of CNR's financial problems were due to a dispute with Walt Disney on the settlement of video

CNR and its classical affiliate Sound Products BV will be merged with Arcade's record label Indisc in the new company, (continues on page 17)

No. 1 in EUROPE

European Hit Radio WHITNEY HOUSTON I Will Always Love You (Arista)

Eurochart Hot 100 WHITNEY HOUSTON I Will Always Love You (Arista)

European Top 100 Albums Gold - Greatest Hits (Polar)

Saatchi Predicts '93 Euro Radio Ad Revenue Will Grow 5%

by Steve Wonsiewicz

Radio advertising revenue in Western Europe is forecast to grow 4.8% to US\$3.3 billion, according to a report by Saatchi & Saatchi's media buying/ research subsidiary Zenith Media Worldwide. The company expects radio to be the second fastest growing media outlet next year, below TV's predicted

increase of 10.2%, but ahead of traditional vehicles such as newspapers (3.8%) and magazines (2.3%). Zenith also estimates that radio on average will grab a 4.6% share of total ad expenditures. In comparison, in the world's largest radio market, the US, Zenith is forecasting ad growth of 3.2% to US\$9.2 billion and a 10.9% share.

(continues on page 17)



"If I Ever Fall In Love"

Highest new entry in Holland at 23** Added in 'Red' rotaion on SER Radio As seen on MTV Europe

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Berliner Rundfunk Ratings Up After Privatization

by Miranda Watson

GERMANY The latest Elec-Analysis (EMA) radio ratings for the Berlin area released at the end of December show a marked increase in listeners for Gold/Soft (Adult Contemporary Europe) station Berliner Rundfunk. The station, which was privatized one year ago, has a 40% rise in average listeners per hour from 70.000 to 98.000 since the Media Analyse '92 (MA) ratings, released in the summer.

Berliner Rundfunk put the station's success down to an October format flip. The station also claims to have won an additional 110.000 daily listeners in Brandenburg and Berlin, taking it to 414.000 daily listeners since it switched from a very broad, full-service-oriented format. PD Uwe Fricke comments, "In the highly competitive Berlin radio market stations have to narrow their format. We did a lot of research before our relaunch and we found that an oldies-based format would draw in the listeners.'

Despite the inroads made by Berliner Rundfunk, however, it still falls behind the Berlin's other private stations. Top private in the region is ACE Radio Hundert, 6, which underwent a format change in September, adding contempotitles to its former Gold/Schlager format. It now has an average of 265.000 listeners per hour. Comments head of music Rainer Gruhn, "We are now offering a broad format in a market where most stations are narrowing, and the listeners seem to like it. Now that we are playing more modern titles and chart music alongside oldies and some schlager, we are drawing some listeners away from RTL 104.6."

Hot.ACE RTL 104.6 is continuing to hold its own in the competitive Berlin market. The station scored an average of 171.000 listeners per hour, down 10% from its score of 190.000 in last year's MA survey. EHR Energy 103.4 saw its audience increase from 201,000 to 263,000 listeners. It now has 56.000 listeners per average hour, up from 50.000, a rise of 12%. Says MD Thomas Thimme, "The results of the EMA '92 survey show

La France Avance!

Watch out for the M&M France special in issue 4.

metropolis programme for Brandenburg and Berlin is working. We are now just seeing the first results of our programming adjustments in late summer '92. Especially successful are our lifestyle/news-orientated morning show and the 'Party Patrol' programme on Sundays." Thimme says further programming modifications are planned for this

Casualties in this competitive radio scene are national station Radio 88.8, which has slumped by 40% in listeners per hour, while public station SFB 2 suffered a

The EMA is conducted in Berlin and former East Germany, and is based on a sample of 9.812 people aged 14 + using face-to-face interviews. Data from the MA and the EMA surveys is comparable as the methodology used is much the same. The EMA survey was carried out from September 7 to November 1 and offers the most up-to-date overview of the Berlin and East German radio market. The MA ratings were released in summer '92 and covered the whole of Germany, including former East Germany

Top Berlin/Brandenburg Stations (Average listeners per hour.)						
Station (format)	MA '92	EMA '92	% ch.			
Hundert, 6 (ACE) RS2 (ACE) 104.6 RTL (EHR) Berliner Rundfunk (ACE) Radio 88.8 (National Music) SFB-2 (AC)	240.000 190.000 70.000 130.000 80.000	265.000 176.000 171.000 98.000 78.000 56.000	+10 -10 +40 -40 -30			
Energy 103.4 (EHR)	50.000	56.000	+12			

	MA '92	EMA '92	% ch.	
	240.000	265.000	+10	
		176.000		
)	190.000	171.000	-10	
k (ACE)	70.000	98.000	+40	
onal Music)	130.000	78.000	-40	
27	80.000	56.000	-30	
HR)	50.000	56.000	+12	

Source: EMA Ost '92.

EUROPE AT A GLANCE

FRANCE: Tournier Named MIDEM "Man Of Year"

Jean-Loup Tournier, chief executive of the authors' rights body SACEM, is to be honoured as "Man Of The Year" at this year's MIDEM. Tournier was chosen because of the major role he has played during his over 30-year career in the support of authors, composers and music publishers in France and internationally. In addition to SACEM, Tournier is also the director of French mechanical reproduction rights' society SDRM, has been president several times of BIEM, the international board of societies monitoring mechanical recording and reproduction rights, and president of CISAC, the international confederation of authors' and composers' societies. Miranda Watson

ITALY: Beatles Reunion At San Remo?

The prestigious annual San Remo Song Festival has been confirmed to take place on February 23-27. Paul McCartney has already been slated to appear as an international guest artist, and strong industry rumours suggest that he will be joined by George Harrison and Ringo Starr.

David Stansfield

SPAIN: Warner Talks Deal With DRO

Warner Music is said to be on the verge of signing a US\$9 million deal with DRO, Spain's largest independent. Warner Music Europe officials declined to confirm or deny the deal, but said the discussions are true in principle. DRO, with such acts as Celtas Cortos, Duncan Dhu and Hombres H, has a turnover of about US\$18 million in 1991.

Howell Llewellvn

SPAIN: Flash FM Debuts In Catalan

After five months of tests, Flash FM, the new Catalan EHR mini-network, was launched last November 30. The 24- hour programming in Catalan is aimed at a 15-35 demo, and reaches 80% of the Catalan population. The six-station network is owned by Carles Cuni and Miguel Calzada, both DJ/producers at Catalunya Radio, and has a staff of three journalists and five DJs. Anna Marie de la Fuente

Germany Hopes '93 Is Year Of Change

GERMANY Although 1992 was in many ways a good year for the German music industry, there are many things the executives at the major record companies would like to see changed in 1993.

Increasing the profile of national artists is a topic foremost in the minds of the record industry's top executives. Comments PolyGram president Wolf Gramatke, "The status of trade in our own country must be improved. The artists and the record companies are always good enough when it comes to being invited to benefit performances or to events trying to set political examples. But once these campaigns are over, nobody seems to know we exist." Politicians and representatives of associations and organizations must take note that music is an important part of culture, he says.

That's an area close to the heart of Thomas Stein, BMG Ariola MD for the GSA territories. "Music must be treated with the same respect as films and theatre.' he says, "while radio and TV will have to understand that it is not very far sighted to base their programmes just on international stars. We do have hit potential in our own country.

EMI/Electrola MD Helmut Fest also agrees, saying he would

like to see more continuous support for German repertoire. He adds, "I would also like to see less of our records being used as lossleaders by certain segments of the trade-which obviously have other interests-using our music to sell their goods.

Gramatke supports Fest, adding, "There are always some shops who misuse the soundcarrier as bait to sell fridges or TV sets. The appalling waste of the soundcarrier being sold dirt cheap must stop. We need a concerted action from the industry, retailers and the legislator.

Sony Music Germany MD Jochen Leuschner says the most important thing he'd like to see is more and better opportunities for promoting national product in the key media. "The media is just not playing what the public wants. There is far too much emphasis on Volksmusik and Schlager and too little exposure for the growing rock scene in Germany.

East West Records MD Jürgen Otterstein agrees, and hopes industry efforts to increase media interest in domestic repertoire will eventually pay off. "The rigidly formatted programming schemes in general make artist development a very tough course," he

Virgin MD Udo Lange, how-

ever, says the German music industry has an obvious A&R problem, proven by the fact that not enough new talent really breaks. He says, "I'm not saying we don't have talented new artists, but I hope these new talents will get more support from media and

PolyGram's Gramatke sees German Rap and West Coast Rock as the first indication that the music market is on the road to recovery again, but says the trade needs to become more motivated to raise it from stagnation.

BMG Ariola's Stein points out that increases in turnover achieved by the industry in the last five years were due only to higher sales and not to price increases. In the growing CD market, he says, the normal and budget price of CDs have kept falling. "It must be a main objective of the music industry to redefine the value of the music product-in the true sense of this word-and to make an active price policy in future. As a medium term objective we must try to achieve the adaptation of the price for a CD to that of other comparable cultural goods.

Otterstein says the market is still flooded with illegal records, and that as the means of their distribution become more sophisticated and with Eastern borders now

open, it will become increasingly difficult to fight piracy. "We need dealers to clearly position themselves in the future, as the market gets more under pressure," he says. "Also, parallel imports cut into our marketing activities and require full-time legal security and action.

Gramatke says his outlook for the year ahead is optimistic, despite the dark clouds on the economic landscape. He warns, however, that "It is of the utmost importance to wean our children off 'gameboys' and to make them like real music again."

For 1993, Lange says the industry must stop the decline in unit sales and draw people back into the record shops with some good national product. The biggest hope for Fest, meanwhile, is overcoming Germany's current political problems and breaking more German acts.

Leuschner says his main hope for the entire music industry and the whole German economic situation" for 1993 is that the industry won't fall into recession. "I think some industries will have serious problems next year," he adds, "but the record industry market will stagnate." He also hopes that the MiniDisc and DCC formats will be successfully introduced to the consumer in 1993.

Commercials Complain Over FM-H Allocation

by Marlene Edmunds

HOLLAND The highly coveted FM-H, the 12-frequency national FM designation in Holland, was inaugurated in early January amid controversy and fierce political debate over Minister of Culture Hedy D'Ancona's decision to give it to the public stations. Public broadcaster Radio 1 began using FM-H to broadcast its ACE (Adult Contemporary Europe) and N/T format on January 4 as private commercial broadcasters complained publics were being spoiled and that the decision was undemocratic.

Terrestrial frequencies are scarce in the Netherlands, and up until little over a year ago, were by law allowed only to be used by public stations. Since the 1990 passage of the Media Act, however, which amended Holland's monolithic broadcasting

Holland correspondent: Marlene Edmunds (+31) 20.612 5778 codes, private stations—including the Radio 10 Group, Sky Radio, RTL Radio and even upstart Radio 538—had been jockeying for the possibility of being given the FM-H net to build the first national terrestrial private commercial network.

Hopes for commercial use of the FM-H were squashed in December after D'Ancona told legislators that recently discovered government agreements drawn up in 1987 made it clear that legally, the government had no choice but to give the FM-H to the publics. Legislators requested D'Ancona explain her "hands tied" position in parliament this month, while private broadcasters in the meantime demanded to know why a scarce high-quality net was being 'wasted" by the publics on a talk show format

While the government intends to make some regional rest frequencies available in the coming months, the FM-H is the only available terrestrial net which can reach the entire country. There are currently five FM networks

used by the public stations, and one FM network available to the regional stations. Last May, Radio 10, Sky and RTL were granted interim terrestrial regional frequencies, but those are due to expire in July 1993.

Sky Radio's Ton Lathouwers called the decision very disappointing, and the publics "spoiled." He predicts legislators from at least three of Holland's most powerful parties will request the minister give at least one terrestrial national net to commercial stations.

Radio 10 Group MD Jeroen Soer—a veteran of legal battles with the Dutch government over the establishment of his own cable stations—was more philosophical, noting, "We had the right to have the FM-H net, but the possibility of getting it was close to zero. The decision was made in the summer of 1987, when there was no demand for commercial radio. The way it was made left no room for democratic insight, but," he added, "a lot of things have since changed."



TREY GOES SOLO — Sony artist Trey Lorenz (r) with label manager Dee Anthony (l) and MD of Sony Music Germany Jochen Leuschner celebrated after a successful show at Munich's Babalou club. Lorenz who has sung backing vocals for Mariah Carey has been enjoying solo success in America with his first solo single "Someone To Hold."

Radio AB Seeks New Ownership Structure

by Ken Neptune

SWEDEN
The Swedish government has commissioned business lawyer Claes Beyer to look into possibilities for new ownership of the Swedish Radio AB conglomerate, which includes Swedish Television, Swedish Radio and Educational Radio.

The conglomerate, currently owned 20% by the press, 20% by trade and industry groups, and 60% by what is known as the "folk rorelsen" (a group of twelve special interest organizations), is having to change its ownership structure before the arrival of commercial radio. According to Ministry of Culture secretary Louise Bonbeck, press and industry shareholders-many of whom plan to have financial interests in several of the new commercial stations-see no possibility of continuing as shareholders in the Swedish Radio AB conglomerate without conflict of interests.

The Swedish government announced plans in June '92 to

change the 60/20/20% ownership breakdown, giving the folk rorelsen 40%, trade and industry 20%, the press 20%, while it was hoped that the remaining 20% would be taken over by organizations such as the Swedish Music, Art and Science Academies, but these groups have not yet expressed any interest.

Bonbeck comments that changes will not be introduced immediately. "Until a new solution is found for the ownership of Swedish radio, the present organization will continue, at least for the first half of 1993."

Beyer, who has until January 31 1993 to put forward his proposals, is charged with finding a new form of ownership for the public service company, and ensuring that programming remains impartial and independent from the state.

The Swedish government will continue to determine under which conditions the new form of the public service organization will exist at the end of every contract period.

Dinky Toys Cross Over Into Italy

by David Stansfield

ITALY

After having sold over

38.000 units of their debut album *The Colour of Sex* only six months after its release in its home territory, Belgian band the **Dinky Toys** are now crossing over to Italy, where two tracks will be used on the soundtrack for the film "A Lupo A Lupo."

The Dinky Toys, signed to EMI Belgium dance label Creastars, were launched with an impressive campaign from jeans company Lois, with jeans stores backing the band's releases. EMI Music Publishing has been very

active in promoting the band outside Belgium, and has recently run a Europe-wide mailing including the album, video and biography.

Now, with Italian independent New Music releasing both One More Try and The Test Of Time to coincide with the film release, Creastars is engineering a distribution deal between Lois Belgium and leisure wear retailers in Italy to secure optimal back up there as well. Says Creastars MD Jean Bosiers, "We plan to sample the media and press with Lois product, and a huge marketing campaign is scheduled for January."

The Dinky Toys project is the

first step in pop/rock for New Music, which specializes in dance repertoire. Says president Pippo Landro, "I secured a licensing deal mainly because I think the Dinky Toys are great. It's not easy to break an unknown act on the domestic market, but I'm convinced that the joint promotion campaign with Lois Jeans together with the songs featured in the movie will help."

Landro adds that airplay is a major priority, and confirmed that his company plans to invest in an advertising campaign on more than one leading private network. "Rete 105 will be involved for sure," he adds.

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Caprice Granted Second Lease Of Life

SWEDEN State-financed Swedish record company Caprice Records will not have to worry about its future, at least for the time being, following a decision to delay plans to discontinue funding for the company until after the 1993-1994

budget year.

Culture Minister Birgit Friggebo's plan had been to close down the company in two stages, with its yearly US\$850.000 subsidy being halved in the 1993-1994 budget year and thereafter

disappearing all together. The subsidy will now remain at US\$850.000, however.

Caprice is owned by the Swedish national concert institute Svenska Rikskonserter, which sets up tours and provides information about Swedish artists, with composers' financing coming from the Swedish government. While Rikskonserter has been around for about 25 years, the first release on the Caprice label came in 1971. The majority of the Caprice repertoire

is classical, but the label also publishes jazz, folk and children's music in co-operation with foreign record companies.

Comments Caprice MD Ruud de Sera, "Caprice is an important marketing tool. Forty percent of our productions are exported."

Plans for 1993 include the release of two major operas. A Dream Play by Ingvar Lidholm, and Backanterna by Daniel Bortz will be released on CD in the spring.

KN

Stereo RAI Starts Planet Rock Live Concert Series

by David Stansfield

Stereo RAI has EHR pubcaster launched a series of live concerts entitled Planet Rock Live, devoted to new domestic alternative rock, reggae and rap bands. The first three-hour show, aired from Rome's Palladium club before Christmas, featured acts Mau Mau, Strike and Persiana Jones E Le Tapparelle Maledette, which record for the indie Vox Pop label, but are distributed by major labels.

Planet Rock programme presenter Luca De Gennaro believes that the concerts, staged once a month until May, are a first for the domestic market. "Stereo RAI is the station of live music and we record concerts or broadcast live each week," he comments. "But with Planet Rock Live we are also the organizers. You could compare the shows with the BBC's John Peel sessions, but those are recorded in

a studio without an audience. Rome's Palladium has a 1.200 capacity, and for the first concert we attracted an audience of almost 1.000."

De Gennaro says the Planet Rock Live sessions will provide ideal promotional opportunities for rock, reggae and rap acts, and that this is why Stereo RAI is backing the venture. "Mau Mau and Strike, for example, have just released new albums," he explains. "The concert provided them with a Rome showcase in front of the press, plus the chance to be heard on national radio throughout Italy. No private station offers that to domestic talent."

De Gennaro maintains that, while all acts featured can be regarded as new, they already enjoy cult followings. "To get regarded as new, enjoy cult followings. "To get in Rome's Palladium is not so easy," he adds. "It's not just the idea of a radio broadcast that attracts the public. Bands need to have a

Domestic reggae band Africa United and rapper Frankie Hi-NRG are already slated to perform on Planet Rock Live and De Gennaro hopes to include international talent on the programmes. "The ideal situation will be to have an international act heading the bill, with two domestic bands supporting. But they must fit the musical bill by playing either alternative rock. rap, reggae or raggamuffin."



MONTI'S HONOUR — One year after his departure from BMG, Monti Lüftner was given a special honorary award from the Austrian president Dr. Thomas Klestil "for services to Austria." Lüftner received the award for his efforts in establishing Austrian singers and composers such as Peter Alexander, Robert Stolz, Udo Jürgens and Rainhard Fendrich. Pictured (I-r) after the ceremony are: head of GSA territories BMG Ariola Thomas Stein, Lüftner, Peter Maffay,

PolyGram Continues With **BRTN Special Project Plans**

by Marc Maes

BELGIUM PolyGram
Belgium's new special projects manager Wim

continue his predecessor's plans and has already lined up schedules to expand the special projects division's activities, following the departure to

Double T Music of Kristof Turcksin.

Cooremans is currently preparing the release of a five-CD box to round off the BRTN 25th Omroep Brabant's anniversary series. The last volume, a double CD entitled Harbalorifa and containing the best of the radio station's live recordings of Flemish artists, will be released this month, following earlier CDs containing material from the station's humour programmes.

We have found out that not every compilation is a success," admits Cooremans regarding the Omroep Brabant CDs. "But I believe that we have delivered a fine series of sound recordings. The five-CD box, entitled Zilverwerk [Silverware] will be launched at a special party on January 25, with invitations delivered upon pre-order of the set. At the party, held at the old BRTN building, all the artists featured on the CDs will perform and mix with the audience."

Cooremans adds that the January 25 show will also be recorded for subsequent radio

Another brand new and very successful project initiated by Cooremans is the Film Hits compilation double CD, which at presstime went gold (25.000 units). This inspired Cooremans to go ahead with a follow-up. "The combination of film titles and music, from Jerry Lee Lewis to George Michael and Mike Oldfield, provide easy access to promote the album, which is backed by airplay on the BRTN's

movie programme 'Zaal 2'.

However, the BRTN has decided to stop the programme this year, so Cooremans foresees some problems with linking Film Hits Volume II to a programme. He regrets that although the BRTN is keen on co-producing album releases (with split investments and profits), some "inside forces" seem opposed to these projects. "The BRTN's judicial department makes it difficult for us to go ahead with our plans," he says.

Cooremans is also convinced that close targeting is the key word for the future. "We are witnessing the end of the 'compilation for the wide audience' era," explains Cooremans, "and I believe that only the 'formatted' albums [reggae, rock, jazz] will attract the buyers. Just look at the dance compilations released by independents-they sell like crazy because they are really close to the audiences.

A future project (set for release in spring) with PolyGram is the release of at least two CDs containing the history of French music from the '50s up to today. "With artists such as Claude Francois up to Vanessa Paradis, I think it will prove how this repertoire has been underestimated in the Flemish market."

Norwegian National Commercial Station To Aim For Over-25s

by Kai Roger Ottesen

NORWAY Norway's first national commercial radio station, P4, set to be launched in mid-September, has announced its intention to target listeners older than 25 years.

With a varied offer of entertainment, sports, news and strong on-air personalities, P4 will position itself as a "friendly service/information" outlet. There are however, other guidelines the station has to follow, as decided by the Norwegian parliament:

- To respect and service as many listener groups as possible
- To implement quotas on

minority languages, such as Lapp ■ To have a news staff based out-

- side Oslo
- To include niche programmes (i.e. religious)

In general, P4 will be a public service channel, though more detailed information about programming has not yet been revealed. Says project manager Svein Larsen, "Programming is what we know least about at the moment. There is currently a project group working on that part. However, the station has to be commercial, and we have to follow the regulations laid down by the parliament.

Larsen underlines the need to have a strong music function and adds that P4 will play a lot of music. The music/talk ratio hasn't been established yet, and a head of music will be appointed soon.

This station must be formatted very precisely," says Larsen, "but it's very difficult to change the habits of older listeners, who mainly listen to NRK P1."

representatives have already visited several stations in the UK and the US, among others Capital FM and Capital Gold in London to find out more about engineering and programming methods.

Gradually, the organization will be built up around 30-40 people, with assistance from local radio stations throughout Norway. Says Larsen, "We have sent an invitation to the 450 radio stations in Norway, in an attempt to build up a relationship. We can work together on news and the programming.

The three offices are based in Lillehammer (where the Winter of Olympic Games will take place in '94), Oslo and Tromsø (north Norway).

Radio Hele Norge A/S, the operating company of P4, is currently in final negotiations with telephone company Televerket. Test transmissions are expected to start in the spring.

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Newsmakers

Profile





John Whitney

André Sellenheit

- RELGIUM: CNR label manager Karla Dom left December 15 to join former CNR GM Bert Burn at his Alora company. Head of promotion Marleen Bassez will leave CNR January 15 for a unknown destination. Promotion at CNR will be handled by Allan Gijsels.
- DENMARK: Henrik Daldorph has been appointed the new label manager at BMG Ariola, starting January 1. He will be in charge of RCA and Ariola repertoire.
- FRANCE: Grégoire Bedot, the new promotion manager at FNAC Music, has hired two new staffers from Sony Music-Didier Aaron (FM stations) and Geneviève Gilland (TV promo-
- GERMANY: Following the departure of Hans Blume from Hansa Music in Berlin, André Sellenheit is taking over as MD. He has been deputy MD since

1989, responsible for A&R, marketing and promotion.

- NORWAY: Jan Petter Krogsti is replacing Unni Arnesen as label manager at EMI Norway for 11 months, starting on February 1. Arnesen has been allowed a 12 month leave of absence.
- SPAIN: Luis Calvo has been appointed MD of Peermusic's Spanish companies, following the retirement of José Carreras. Calvo was previously MD at EMI Music Publishing in Spain.
- UK: John Axon has been appointed director of operations at the Performing Rights Society in London. He is responsible for all aspects of PRS activity relating to licensing of music users.

NB-As reported in Newsmakers of December 12, Birgit Kuth will be taking over responsibility for corporate press and PR from Janet Selman at EMI Electrola Germany, but she will be doing this in addition to her job as Helmut Fest's personal assistant.

Send all information on appoint² ments and staff changes, plus photos, to Julia Sullivan at the Music & Media office in Amsterdam.

Despite being dislodged from its long-time lead position by national-music-only Radio Italia Solo Musica Italiana in the latest official Audiradio listeners survey (published February '92), national commercial network station Rete 105 has increased its audience by attracting an average of 2.748 million daily listeners.

Rete 105 HOM Angelo De Robertis admits that

Radio Italia S.M.I. is currently the major competitor as far as audience figures are concerned. But he believes its current rampant success will diminish once the domestic music boom has levelled out. Format-wise, rock/dance network Radio Deejay is the arch-rival. "We play a little less rock and dance than them, but we both target mainly 14-24 year olds. Radio Deejay is very USinfluenced," he claims. "If a song is a hit in Billboard it gets played on Radio Deejay. I think the station has a lot of listeners who work in the dance music sector and it gives airspace to some pretty obscure records. We, on the other hand, give importance to a wide

range of music which includes pop and dance, and domestic product."

De Robertis was appointed head of music in December 1991, replacing Alex Peroni, who had left after 15 years. He made some changes to the music format shortly after but believes that Peroni would have done the same. "We were programming some dance music which could be described as extreme for radio. This was to provide a distinctive sound for a young audience. Since then music right across the

board has changed by becoming more melodic."

"I don't believe the station has ever been confined to a strict format," comments De Robertis. "It has always included great music classics such as the Sex Pistols, James Brown, Duran Duran or Elio E La Storie Tese. Our aim is to air those hits before they become hits. That's no easy task these days.'

Rete 105 devotes around 50% of its playlist to hit records. The rest is dominated by new dance music

and domestic talent which the station prides itself in breaking.

De Robertis confirms that the station enjoys an excellent rapport with record companies. He believes they use Rete 105 as a taste barometer, knowing that other stations will follow. This is reflected in promotional exercises which range from exclusive airplay to full-blown campaigns.

Rete 105 has a special department which coordinates with record companies. De Robertis points in particular to large-scale operations to promote the latest Prince, R.E.M. and Madonna albums.

De Robertis has worked in programming at the station since

1983. He worked alongside Peroni for seven years before taking over as head of music last year. He is also a DJ on the station's "Night Express" programme, but prefers to stay in the background. "A programmer doesn't develop into a celebrity," he insists. "I get most satisfaction when someone copies an idea or when my colleagues at the station or people in the business pay me a compliment. A DJ can achieve personal fame, but for a programmer it's the success of the station that counts." David Stansfield



Marketing The Music

WWF Superstars Strangle UK

Insiders in the industry know that the meaner a rocker looks, the sweeter he is backstage. The same thing is applicable to those mean-looking fighters of the World Wrestling Federation (WWF), those "gentle giants"-perfect cartoon characters-who can keep their followers awake at night not by fear but pure excitement.

The entertainment is no longer restricted to the ring, now that the WWF Superstars enjoy their first UK single hit with Slam Jam. The pop/dance record gives a flavour of what these wrestlers are all about. It's big, it's fun and it's loud.

Producers Mike Stock and Peter Waterman who have an unrivalled history in the international pop charts are responsible for the arena sound. Says Arista A&R consultant Simon Cowell, "We didn't want to make a gimmick record like the Simpsons and the Ninja Turtles, that's why we brought them in. It's a winning formula, because both their productions and those wrestlers are incredibly popular with the kids. Records especially made for the kids are becoming more important. Just watch all those computer game-based sin-

Marketing for the likes of Randy "Macho Man" Savage, British Bulldog and "Hacksaw" Jim Duggan in the UK has mainly been done through TV. "It's made for TV. The fans love it; it's so colourful. We didn't have to force anything. The demand was there before the record was out. You can't imagine the amount of money the merchandising for WWF Superstars generates." WWF's popularity is probably best measured by the fact that the Wembley show in August was sold out in only one hour (84.000 seats), a feat never achieved by any football match or rock concert.

Radio support in the UK was minimal, however. At BBC Radio 1 Steve Wright and Simon Mayo were the sole DJs playing the single. Sales figures already passed the 250.000 copies mark and BMG expects a similar success on the mainland. For the upcoming album one million is the global figure aimed for. The previous two WWF albums combined sold 1.5 million copies worldwide.

- Signed to Arista.
- Publisher: All Boys Music.
- Album: to be released in February.
- New single: Slam Jam released on November 30. At presstime it was at number 4 in the UK and at number XXX in the **Eurochart Hot 100 Singles.**
- Recorded at PWL The Hit
- Factory/London.
- Producer: Stock/Waterman/WWF

Robbert Tilli

Von Goisern Skis To The Sky

Hubert Von Goisern Und Die Originale Alpinkatzen is an Austrian folk/rock/rap act whose second and current album Aufgeigen Statt Niederschiassen has sold over 60.000 copies (platinum = 50.000) over the last three months. Not bad for a band whose first album was a total flop, according to BMG Ariola/Austria A&R/marketing manager Andreas Weinek, who now expects the album to soon ship over 100.000 units. "The success of the album is phenomenal—it's selling over 2.000 copies a day.

From relative obscurity, Hubert von Goisern Und Die Originale Alpinkatzen has suddenly become a household name in Austria. The group's name is everywhere in the press, on radio and TV claims Weinek. The latest single and other tracks off the album have also been receiving very heavy radio airplay on all major radio stations.

Nicknamed "Ostbahn Kurti of the Alps" Hubert Von Goisern is a pastoral version of the city-dwelling Kurti, which is precisely the secret of the band's success, according to Weinek. "We only have one major city in Austria, Vienna, but Hubert von Goisern speaks to all the people who inhabit the countryside and Austria's small towns, which accounts for most of the popula-

Goisern has meanwhile been touring all

the small towns neglected by Kurti, spreading the band's unique music style, a clever blend of Austrian folk music with hints of rock, rap and hip hop. Weinek points out that in Austria folk music is very much a part of the culture. Goisern's way of blending it with modern musical influences has made folk music more accessible and more acceptable to a lot of people. Since folk music is also very much a part of German culture, Weinek says he sees no reason why Goisern shouldn't find success in Germany too, despite the fact that Goisern's lyrics are all in Austrian dialect. Miranda Watson.

- Signed to BMG Ariola Austria.
- Publisher: Blanko/Wintrup.
- Management: Music Promotion.
- Album Aufgeigen Statt Niederschiassen was released in May '92. Currently at number 2 in the album charts.
- Single Koa Hiatamadl was released in April '92 and is currently at number 3.
- Recorded in Vienna at Studio
- Staribacher and Studio Olympia.
- Producer: Hubert Von
- Goisern/W.Staribacher.
- Marketing: Radio advertising on major stations, retail advertising in major Austrian retail store Libro.

Miranda Watson

TIP GROOVEMIX TR

Aired Views

Although France and dance may not go together as well as they sound, there are a few stations giving the genre a try. "It's still a very specialist market for a lot of dance," says NRJ broadcast director Christoff Sabot. "Take U96's Das Boot, for example, which never got played on NRJ. Perhaps the music was 'too tough.' But we were playing KLF 25 times a week for around two months with no feedback. Being EHR we do play dance material, but heavily reflect the market as it changes," he

Ownership: Jean Paul Baudecroux major shareholder Cume Share: 9.3% (national) Listeners: 15 to 34 years old Music: EHR

adds. "If there are a large number of dance tracks in the top 40 then we'll play more dance that week."

As Sabot points out, the French market is not a dance nation, but still very much a predominantly rock market, which is reflected in the air-time breakdown of 25% dance basics, 35% rock basics, 40% soft rock and mainstream.

In selecting which dance music to play, NRJ consults the nationally compiled French Club Chart, (provided weekly by Media Control) in addition to more conventional audience research and call-outs. "That way we can reflect the preferences of over 1.000 clubs in our weekly top 40 dance run-down," claims Sabot.

Saturdays from 20.00 to 1.00, NRJ plays each and every of these Top 40 Dance records in the DJ Mike-hosted programme "Extravagance." DJ Dimitry, one of France's top remixers, hosts a complementary mix show broad-

cast 1.00
until 2.00,
w h i c h
allows for
a more
r a d i c a l
support of
c l u b
grooves.

Sabot cites the collapse of Maximumm, a specialist dance radio network, as evidence of a difficult French dance market. "They were more upfront than Kiss FM/London was two years ago. We make sure we stay in touch with purely the core audience tastes for the dance market. We have 44 radio stations in Paris alone. Following your niche audience is essential."

New Grooves

NIGHTMOVER

Dibada (radio jazz infusion) -Degenerate/EMI PRODUCER: Cologne Space Club Posse

Here is a hot one to keep your ears open for. A detailed electrojazz groover, spawned from the Cologne techno scene, building up in stages from breathy vocals, through techno trance moments to a bombardment of sweet jazz flute. Entrancing.

SYSTEM 7

7:7 Expansion - Circa
PRODUCER: System 7
Complete with Chic samples, operatic loops and watery wahguitar mixed with occasional dub-influenced SAP snippets, the back room boys Steve Hillage, Tony Thorpe & Youth turn in a deep-ish solid pacer. The amazing tortoise shell translucent technicolour promos may be gone but the latest offering from London's best-known house supergroup is a safe offering for those progressive dance floors. Flipsiders for a fuller breakdown.

KAT CALL

Hold On - FNAC PRODUCER: Papsy

Accessible, up-tempo jazz house brought to you via France. Another example of the French having an excellent ear for what will do well on the Euro-dance scene. Quality dance music orchestrated around Dawn Warren's crystal voice and a thumping beat.

THE REESE PROJECT VS. BUMP

So Deep - Network
PRODUCER: Kevin Saunderson
A collaboration with UK's Bump
was just what the Reese Project
needed to create the energy not
felt from them since Direct Me.
The re-found pace is finely complimented by an insistent bouncing bassline and upwardly
mobile vocals from Latrece.

SUNSCREEM

Broken English - Sony Soho²
PRODUCER: Sunscreem
Lucia Holm's sultry vocal style
melts all over the Marianne
Faithful classic. As usual, there's
a mix for every occasion. After
chart success with Love U More

a mix for every occasion. After chart success with Love U More and Perfect Motion, this trancey dubsome stormer should be well received. Less obviously commercial, but surely that's the point.

MK FEATURING ALANA

Always - Union City
PRODUCER: Marc Kinchen
After last year's brilliant Burning,
a club hit Europe-wide, and
spot-on remixes for the likes of
the Reese Project and Chez
Damier, MK is back. As with
Burning, Alana's throbbing tones
carry you away. A vibrant piano
groove makes this sure-fire
garage hit complete.

Promo Promo

Formed in 1992, Cowboy
Records is "the next step of
progress towards our own totally
independent record label," says
Cowboy's MD and club DJ Dean
Thatcher, who also set up and
later licensed Flying Records to
London-based Chrysalis Records
dance, subsidiary Cooltempo,
licensing acts such as The
Tyrell Corporation and Audio
Deluxe to the dance major.

"It's great being signed to Chrysalis, but it also introduces certain restrictions," says Thatcher, explaining why he found a need for beginning his own company. "Cowboy Records' attitude is to stay totally open-minded with no set rules or restrictions on our releases. The tracks might be soulful, dub, heavy house, garage or commercial dance. The company

is being offered so much product that we're oozing with talent," he claims. "Some tracks will be oneoff singles while others may go on to release completed albums."

As an independent, Cowboy, once self-distributed, has now moved distribution through Total/BMG due to an

Music: Melodic House & Derivatives Recent Trax: Secret Life's As Always, The Aloof's Purity

increase in orders. "We've seen a considerable growth in European exports in '92, which we find very encouraging. Europe's a much bigger market for us than the US, without a doubt," says Thatcher. "That's probably because the idea of British DJs going to places like Italy and Ibiza, and vice versa, is

not something the US could consider. It's very common to see DJ-swapping at European and British clubs. I'm off to Switzerland myself in the new year. Europe seems to be a lot more up on

what is happening than America these days."

Does

mean the US has some catching up to do? "Probably not," he says. "But the US has so much product of its own, it's perhaps harder for us [Britain and the Continent] to get in. Europe has an insatiable appetite. But its the awareness that's rocketed. We get calls from shops and DJs

from all over Europe."

Eddie Coyl

EDR Top 25

TW LW	WOC	Artist/Title	Label
1 1	6	WHITNEY HOUSTON/I Will Always Love You	(Arista)
2 4	9	ARRESTED DEVELOPMENT/People Everyday	(Chrysalis)
3 5	11	MADONNA/Erotica	(Maverick)
4 2	7	MICHAEL JACKSON/Heal The World	(Epic)
5 3	11	PRINCE/My Name Is Prince	(Paisley Park)
6 6	9	BOBBY BROWN/Good Enough	(MCA)
7 8	13	BOYZ II MEN/End Of The Road	(Motown)
8 7	6	CHARLES & EDDIE/Would I Lie To You?	(Capitol)
9 10	8	CARON WHEELER/I Adore You	(M&A)
10 11	8	TASMIN ARCHER/Sleeping Satellite	(EMI)
11) 12	3	DINA CARROLL/So Close	(M&A)
12 16	2	HOUSE OF PAIN/Shamrocks And Shenanigans	(Tommy Boy)
13 9	9	BIZARRE INC./I'm Gonna Get You	(Vinyl Solution)
14 17	4	EN VOGUE/Free Your Mind	(East West)
15 RE		SHAMEN/Boss Drum	(One Little Indian)
16 NE		PRODIGY/Out Of Space	(XL)
17 21	5	LEILA K/Open Sesame	(Coma)
18 NE		EAST 17/House Of Love	(London)
19 NE	2	MADONNA/Deeper And Deeper	(Maverick)
20 22	7	VANESSA PARADIS/Be My Baby	(Polydor)
21) NE		808 STATE VS. UB40/One In Ten	(ZTT)
22 23	13	UNDERCOVER/Baker Street	PWL International)
23 14	3	SHABBA RANKS/Slow And Sexy	(Epic)
24 24	2	WRECKX-N-EFFECT/Rump Shaker	(MCA)
25 NE		SECRET LIFE/As Always	(Cowboy)

The European Dance Radio (EDR) Top 25 chart is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming varjous styles of dance music (including hip hop/rap, R&B and swingbeat) for the 15-30 year-olds, billtime or during specific dayparts. Songs in "A" rotation receive more points than those in "B" rotation or more limited airplay exposure:

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New Releases

SINGLES

APACHE INDIAN

Arranged Marriage - Island PRODUCER: Simon/Diamond D/EHR

What Khaled's rai tune Didi meant to the North African community in France, this bhangra/raggamuffin mix could do to the Indian citizens in the UK. Estimated Eurocrossover potential is equal.

DINOSAUR JR

Get Me - Blanco Y Negro/WEA PRODUCER: Jay Mascis

Why Nirvana, and why not Dynosaur JR, that's the question. Mascis' tormented vocals and his guitar eruptions make the sound of "Dino" as interesting. Aren't the initially unappreciated the best after all? Ask Rembrandt and yan Gogh.

KRISS KROSS

It's A Shame - Columbia PRODUCER: Jermaine Dupri D/EHR

Overtaken by Jordy as the youngest in the charts, these kids are still under-aged according to cinema rules, but apparently old enough to rap like grown ups.

LEMONHEADS



Mrs. Robinson - Atlantic A/R/EHR PRODUCER: Julian Standen

Squeeze this lemon for a rough-edged version of the old Simon & Garfunkel classic that once was the theme song to the "Graduate" film, **Dustin Hoffman**'s breakthrough on the silver screen. Excerpts of this classic are shown in the video. Red Dragon/Cardiff librarian Jonathan Payne finds it a difficult record to programme on daytime radio. "It's definitely not the song itself, but this interpretation is too noisy, which is the reason why we generally play it in the evening hours."

MISS B. HAVEN

Where We Do The Thing - EMI Medley EHR/ACE PRODUCER: Andy Piercy/Richard Gottehrer

The Bangles went "bang," and the GoGo's have "gone gone," but this Danish all-girl group is still behaving heavenly. During the hazy shades of winter listeners could do with this warm pop tune.

GERRY RAFFERTY

I Could Be Wrong - Polydor/A&M ACE/EHR PRODUCER: Gerry Rafferty/Hugh Murphy

"Ger-reg" is probably the best description for the always laid back Rafferty on a refined reggae beat.

SANDRA

Johnny Wanna Live - Virgin PRODUCER: Michael Cretu

Producer Cretu has the gift to excell in two different markets. With his wife Sandra he enjoyed numerous pop hits on the continent, and with Enigma he showed his skills in dance. Will the new Sandra single, combining both sides, pay double?

Exterminate - Logic/BMG EHR/D PRODUCER: Snap

The follow-up to the year end number 1 single Rhythm Is a Dancer might not be as accessible on first hearing, but it's actually a killer dance song which chokes you with its chorus with built-in snappy piano riff. Says BRTN Studio Brussels producer Jan Hautekiet, "It's a hard act to follow of course. You never know why the successor to a major hit is so often less infectious. Have they lost their inspiration for catchy pop, or is it a deliberate move to release something with more artistic depth? Anyway, in its genre it's very good single."

Dogs Of Lust - Some Bizarre/Epic A/R/EHR PRODUCER: Matt Johnson/Bruce Lampcov

The first single off Dusk is a harmonicadriven rock song with filtered vocals, a production trick recently used by the likes of U2's Bono (The Fly) and INXS' Michael Hutchence (Heaven Sent).

WALTER TROUT BAND

Motivation Of Love - Provoque R/ACE/EHR PRODUCER: Kevin Beamish

If you liked Gary Moore's Cold Day In Hell, then this is your golden opportunity to hear a similar tune by another guitar hero.

ALBUMS

2 DIE 4

EHR/D

2 Die 4 - Morgan Creek/Polydor R/M/EHR PRODUCER: E.T. Thorngren

This is a more poppy version of the kind of hard rock as provided some 10 years ago. All the songs can be shouted along at a volume of stadium-worthy proportions. Singer Andy Shaw stirs up the enthusiasm like Europe's Joey Tempest. Solo guitarist Nick Kenny has obviously studied the works of Eddie Vanhalen, and passed his exams cum laude. Green With Envy and No Bars At The Zoo are soon to be rock radio faves.

BRENT BOURGEOIS

D/FHR A Matter Of Feel - Charisma PRODUCER: Glenn Rosenstein/Brent Bourgegis

Blue-eyed soul in the same division as Hall & Oates. Go West and a bit of Robert Palmer, it's only a "matter of feel." Bourgeois has a more modern vision on what this should sound like. Here and there he operates under an attractive swingbeat perspective. I'm Down With You and the title track will certainly grow on your listeners with every spin you give it.

HARRY CONNICK JR.

25/Eleven - Columbia ACE/J PRODUCER: Tracey Freeman/James Duggan Question: What's better than one Harry Connick Jr. album? Answer: Two Connick albums, released simultaneously. 25 is really new, while Eleven is a reissue of a renamed album from 1978. Both titles refer to his age while recording, and both contain jazz standards. 25-a solo outing-is filled with personal favourites, while Eleven—a band effort—is all New Orleans dixieland and ragtime material. One



track-Muskrat Ramble-is featured on both records, and gives a good example of the development the artist has gone through over the past 14 years. An added charm on the 25 album is the fact that most of the songs are recorded in only one take, one song leading to another without any premedidated choice.

ACE

FLYING PICKETS

The Warning - Hey U/FNAC PRODUCER: Herwig Ursin

While Shai's US number 2 hit If I Ever Fall In Love is now making inroads in Europe, it's time to ask ourselves what ever happened to the Flying Pickets, Europe's. 'number one a capella group?" Well they're back on the scene right on time. Apart from some own compositions, like No Deposit, No Return, the new album-stuffed with covers-makes a perfect quiz for your listeners to guess for the originals. Would they recognise Michael Jackson's Billy Jean or Crowded House's Don't Dream It's Over? And what about Sunny Afternoon by the Kinks or Master Blaster by Stevie Wonder? The first prize winner will be the one who answers "Thelma Houston" instead of Soft Cell when you play Tainted

NEW TALENT

GREG JOHNSON SET

Everyday Distortions - Pagan (LP) (New Zealand) PRODUCER: Vorious/GJS

Far away from the Anglo-American rock scene, a very own pop style has been developed down under. These New Zealanders sound as intriguingly introvert as the Triffids from Australia. Try the local top 10 hit Isabelle. Contact Trevor Reekie at tel: (+64) 9.302 3228; fax: 9.302 3229.

JUPITER 2

Jupiter 2 EP - Timbuktu (UK)

PRODUCER: Simon Alexander/Robin Brown In the "70s, they called this "new wave," now they call it "indie." What's in a word? After all, it's all the same. With a pop song like My My Marilyn on its repertoire this Ozzie band is far above average. Contact Peter Bond at tel: (+44) 71.436 3371; fax: 71.436 2837.

CHEFORD SCOTT

Texas Tenor - New Rose (LP) (France) PRODUCER: Will Indian

Let's stomp! Honking tenor saxophonist Scott blows new life into '40s and '50s (jump and piano) blues. Perfect for a toga party in the late hour slot. Contact tel: (+33) 1.4960 0099; fax: 1.4960 0505.

MONTI

The Mean Eighteen - Tramp (LP) (Holland) PRODUCER: Monti Amundson

Stevie Ray backed by the Paladins? That's the idea you get from this powerblues album. Paraphrasing Jon Landau's oneliner, "We've heard the future of white blues, and his name is Monti." Contact Paul Duvivié at tel (+31) 20.679 4503; fax: 8370.22959.

NEKROMANTIX

Brought Back To Life - Intermusic (LP) (Denmark) PRODUCER: Nekromantix

Neo-rockabillies ressurrect Copenhagen cemetary. Despite all the blood, their music can be played before the clock strikes 12. Don't fear Jack The Stripper. Contact Søren Frichs at tel: (+45) 8675 2477; fax: 8675 2499.

KOVA REA

Pas De Limites - Elliot/Philips PRODUCER: Olivier Masselat

Not Chris' little brother, this Rea is French and he's in a totally different genre. If "the sky is the limit," than this funky dance record should be aired with no restrictions. Contact Gérard Langella at tel (+33) 1.4226 1615; fax: 1.4627 7999.

ICE CUBE

The Predator - Priority/4th & Broadway D/A PRODUCER: Ice Cube

The new album by L.A.'s premier "gangster rapper" makes perfectly clear why he's still the hottest around. Unlike 1991's controversial Death Certificate, this is not a concept album but a largely unrelated and varied selection of raps. Spread the "criminal" message to all those juvenile delinquents out there making noise with their colossal ghetto blasters. They'll love Now I Got To Wet 'Cha, We Had To Tear This M.F. Up and Check Yo' Self featuring Das EFX.

EDDIE MONEY '

Unplug It In - Columbia

R/EHR PRODUCER: Monty Byrom/Eddie Money

The title of the album is self-explanatory. The usually heavy orchestrated rocker shows himself from a more restrained side. The acoustic striptease in public reveals that under all the productional layers of the past hide some beautiful songs like Gimme Some Water and You've Really Got A Hold On Me. With his entire expensive musical wardrobe left behind in the studio, he comes closer to blue collar rock than eyer before.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative) and M (Metal). Records mentioned in New Talent are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

Station Operations

AD ROLAND CONSULTING:

"Never Try To Implement US Formats In Europe"

by Machgiel Bakker

Continued deregulation and an ensuing need for diversification has led many stations in Europe to adopt more narrowly defined programming policies. intensifying competition, the need to deliver a specific audience to the advertiser is likewise increasing.

The elusive search for distinctiveness and a niche in the market has led many stations to simply copy the recipe of their nearest competitor. Enlisting the help of a radio consultant, how-

ever, can facilitate broadcasters in finding their identity, much needed in order to succeed. One of the leading broadcast consultancy firms in Europe is Ad Roland Services Media (ARMS) that started directing programming efforts in 1985.

Over the years, it has developed a good reputation in provid- Ad Roland ing research, market

studies, on-air training and sound controlling. Especially the German market has been very lucrative for the company, where some 650 programmers alone have been trained. ARMS has also helped programming stations in the UK, Holland and Czechoslovakia. Formats range from EHR to pop schlager, and from "volkstümliche" schlager to

Led by radio veteran Ad Roland, the company is based in the small Dutch village of Beusichem, and operates six fullyequipped radio studios, training facilities and music scheduling systems. A complete training programme can take up to a week

and includes lodging and food.

Summing ARMS's philosophy, Roland feels communication is the key word. "Make programmers communicate with their audience using their specific personality traits; that's what we're trying to achieve," Roland. Peter Nelissen savs

"Make sure that a listener says, 'This is my station.' There are so many rules you have to follow-tempo and mood of the songs, male/female criteria, all those Selector criteria-that we want the jocks to concentrate

on in their on-air presentation." DJs get lessons in moderation, interview and editorial techniques as well as training in cutting and performing dialogues.

additional four freelancers. Ex-M&M sales executive Peter Nelissen acts as general manager while Hans Drinkenburg is ARMS's music director.

"Make programmers communicate with their audience using their specific personality traits; that's what we're trying to achieve."

In addition, general training courses concentrate on the placement of jingles in the overall pr

gramming con-cept, the "flow" of the programming hour, the socalled autro-intro interruptions (when to fade out/in) and a lecture on the history of formats.

"The flow-or energy-of the programme very important," says Roland. "The flow depicts the

relationship between the tempo of the song [slow, medium, fast] and its placement in the programme. In the US, where some formats only have 400 titles in the database, the flow curves are very stable and cautious. In Europe, the pattern is a little bit less tame, allowing for more peaks."

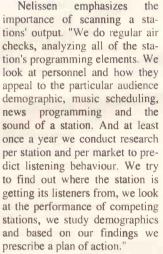
On the topic of formats, Roland strongly believes that only a part of the US lesson can be applied to the European situation. "A Hot AC format in the US is something completely different here. Look at Alsterradio in Hamburg, one of the stations we have consulted. It's a unique format, combining elements from

the US with some typical German components.

"Up to 25% of the programming output is instrumental music, 20% European music (with the emphasis on Italian and Spanish acts), 30-40% German pop and the rest some international 'gold' (Perry Como. Sinatra). Frank

The result is a format that is not to be classified. Never try to simply implement US formats in

Apart from Roland, ARMS employs 10 other staffers plus an

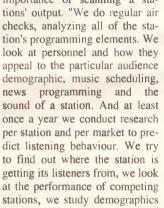


lies in music research. Directed by ARMS, a research bureau carries out one-to-one interviews with listeners. This could help determining the burn-out factor

of songs, the tune-out element (defining the percentage of listeners tuning out with a particular song) and the correlation between titles. "Title research helps us in finding out what songs are liked by the station's audience and which other titles appeal to the listener," says Nelissen. "Take for example [German schlager singer] Udo Jürgens with the song Merci Cherie. Research tells us that the song scores very low in the 14-19 age group. Tune-out factor is bad in that group, too, and real impact for that song is booked in the 50-plus bracket. So a station wanting to reach a 30-plus audience is not wise programming that song.

In fact, many German stations use ARMS to produce tailormade playlists sent by computer modem directly into the radio's music scheduling systems. Currently, ARMS compiles rotation schedules for nine stations including Radio Charivari/ Munich, Antenne 1/Stuttgart and Alsterradio/Hamburg.

Client services can range from complete packaged systems to specific services. In some instances ARMS can completely re-style a station, in others, advice is given on jingle packages. "But we always work with the station," says Roland, "never for the station. It's the client that's important, not ARMS.



Radio Gong Mainland/Wuerzburg Metro Radio/Newcastle Radio NRW/Oberhausen Alsterradio/Hamburg Radio Regenbogen/Mannheim Radio Tele 1 Antenne 1/Stuttgart RPR 2/Ludwigshafen Antenne Niedersachsen RSH/Kiel Berliner Rundfunk Charivari Munich SR I/Saarbrücken Stadradio Stuttgart Radio FFH/Frankfurt Antenne Türingen/Weimar Radio Brocken/Halle

Radio Veronica/Hilversum

Sky Radio/Bussem

Client Roster

One of ARMS's specialties

FROM AIRPLAY TO A HIT!

Radio F/Nuremberg

Radio IN/Ingolstadt



EUROPE'S MOST COMPREHENSIVE AIRPLAY REPORTING SYSTEM FOR THE EHR (TOP 40) FORMAT

Music & Media has created a convenient service to record company executives who are seeking the latest information about radio airplay on their product: Trackfax. Subscribers to Trackfax receive a weekly print-out by fax, listing which influential European radio stations are and which ones aren't playing their record(s).

> FOR MORE INFORMATION CALL MUSIC & MEDIA, TEL: (+31) 20.669 1961.

M&M Reporter Roster

ation/City	Format	RADIO F/Nuremberg	AC AC HR	HORTEN NÆRRADIO/Horten	Dance EHR EHR	ANTENNA DELLO STRETTO/Messina	
1. NORTHWEST		RADIO LINDAU/Lindau	EHR	JÆRRADIOEN/Kleppe RADIO ØST/Rade	AC	PRIMARADIO/Naples	
1. NORTHWEST		RADIO REGENBOGEN/Mannheim	HR	RADIO 89.1/Helsingor	EHR	R3 III/Mendrisio	
PLATINUM			HR	RADIO AIRPORT FM/Copenhagen	EHR	RADIO METEORA/San Paolo di Jesi	
LANTIC 252/London	EHR	RTL GERMANY/Luxembourg BRONZE	HR	RADIO AMAGER/Brøndby/Kastrup RADIO CITY/Næstved	EHR EHR	RADIO ONDA LIBERA/Perugia RADIO STAR/Vicenza	
C RADIO 1/london	EHR	RADIO CHARIVARI/Nuremberg	AC	RADIO HALDEN/Halden	EHR	RETE 3/Lugano	
ACON RADIO/Wolverhampton RMB FM/Birmingham	EHR EHR	RADIO KÖLN: COLOGNE CHARTS/Cologne	HR	RADIO HERNING/Herning	EHR		
APITAL FM/London	EHR		HR AC	RADIO MOJN/Aabenraa & Sønderborg RADIO NORD/Harstad	EHR EHR		
ILTERN NETW./Dunstable/Northampto	on/Gl. EHR	WELLE FIDELITAS/ Nonstrone	AC	RADIO ODENSE/Odense	EHR	7. SOUTHWEST	
TY FM/Liverpool SS FM/London	EHR			RADIO ROSKILDE/Roskilde	AC	DI ATTA II IA A	
ETRO RADIO GROUP/Newcastle	Dance EHR	3. WEST		RADIO RYD/Linköping	EHR	CADENA 100/Madrid	Roc
CCADILLY RADIO/Manchester	EHR			RADIO SATA/Turku RADIO TØNSBERG/Tønsberg	AC EHR	CADENA 40 PRINCIPALES/Madrid	NOC
GOLD		PLATINUM		RADIO TRONDHEIM/Trondheim EHR/Rock,		CADENA MINUTO/Madrid	-
HOICE FM/London DOL FM/Belfast	Dance AC		AC EHR	RADIO VEST/Stavanger	EHR	ONDA CERO MUSICA/Madrid RFM/Lisbon	EH
OWNTOWN RADIO/Belfast	EHR		HR	RADIO VICTOR/Esbjerg MOI THE VOICE NÆRUM/Nærum	R/EHR EHR	GOLD	
ORTH RFM/Edinburgh	EHR	RADIO 21/Brussels EHR/R	ock	THE VOICE NORDJYLLAND/Aalborg	EHR	RADIO ENERGIA/Lisbon	
ORIZON/GALAXY R./Milton Keynes/E	Bristol Dance		HR	THE VOICE ODENSE/Odense	EHR	RADIO NOVA ERA/Vila Nova de Gaia	
VICTA/Whitstable DWER FM/Fareham	EHR EHR		AC HR	BRONZE	CLID	CADENA TOP 97.2/Madrid SILVER	
DIO CLYDE/Glasgow	EHR	GOLD	-I IIX	CITYRADION UPPSALA/Uppsala RADIO FREDRIKSTAD/Fredrikstad	EHR	CANAL SUR RADIO/Andalucia	
DIO LUXEMBOURG/London	EHR	BEL-RTL/Brussels	HR	RADIO HOLBÆK/Holbaeck	EHR	RADIO PALAFRUGELL/Palafrugell	
DIO LUXEMBOURG: SATURDAY	D		ock	RADIO KOLDING/Kolding	EHR	BRONZE	
NCE PARTY/London DIO TRENT/Nottingham	Dance EHR		HR	RADIO OREBRO/Orebro	EHR	RADIO 16/Madrid	
ROSE RADIO/Preston/Blackpool	EHR		ock EHR	RADIO OSLOFJORD/Oslo RADIO SAUDA/Sauda	EHR EHR		
NSET RADIO/Manchester	Dance	VOLTAGE FM/Rosny-sous-Bois Dai		RADIO SER/Slagelse	EHR	8. EAST CENTRAL	
SILVER		SILVER		RADIO SYDKYŠTEN/Copenhagen	AC	O. EAST CEIVIRAL	NAME OF TAXABLE PARTY.
ZZ FM/Birmingham X FM/Oxford	Dance EHR	L'ONDE LATINE/Aix en Provence National Mu RADIO BRUXELLES CAPITALE/Brussels		RAINBOW RADIO/Oslo	Dance	PLATINUM	
/R FM/Bristol/Swindon	EHR		AC HR	STORBYRADIOEN/Oslo STUDENTRADIOEN/Tromso Rock	AC k/EHR	POLSKIE RADIO 3/Warsaw	
DIO BROADLAND/Norwich	EHR	RADIO RIVIERA/Monte Carlo	AC	STUDENTRADIOEN/Tromso	K/ENK	RADIO DANUBIUS/Budapest	
DRAGON FM/Cardiff/Newport	EHR	RADIO SERVICE/Marseille	HR			GOLD GOLD	
JTH EAST RADIO/Wexford ANSEA SOUND/Wales	EHR EHR		AC	5. WEST CENTRAL		BONTON RADIO/Prague EUROPA 2 PRAHA/Prague	
BRONZE	LIIK		ock ock			RADIO L./Lublin	
R/London	Rock		HR	PLATINUM		RADIO LODZ/Lodz	
		WIT FM/Bordeaux	HR		R/Rock	RADIO MERKURY/Poznan	
		BRONZE	1110	BRTN RADIO DONNA/Brussels	EHR	RADIO RMF/Krakow RADIO ZET/Warsaw	
2. CENTRAL			HR HR	HET STATION/Hilversum NOS/Hilversum	EHR	RTL PRAHA 93.7/Prague	Н
			AC	RADIO 3/Hilversum	EHR	SILVER	
PLATINUM	ELIB		AC	RADIO CONTACT N/Brussels	EHR	FUN RADIO/Bratislava	
3/Vienna ITENNE BAYERN/Munich	EHR EHR	RADIO PLUS FM/Blois Gold/Old		SKY RADIO/Bussum	AC	RADIO 4 U/Warsaw RADIO GDANSK/Gdansk	
ITENNE NIEDERSACHSEN/Hannover	AC		HR HR	TROS RADIO 3/Hilversum VERONICA/Hilversum	EHR EHR	BRONZE	
3: LEIDER GUT/Frankfurt	EHR/Dance	TTL/Le Touquet	ПK	GOLD	LIIK	RADIO ZIELONA GORA/Zielona Gora	
3: ON LINE/Frankfurt	EHR/AC			HIT RADIO/Bussum	EHR		
DIO NRW/Öberhausen F 3: POPSHOP/Baden Baden	AC EHR	4. NORTH	#200 200	POWER FM/Amsterdam	EHR	100	
F 3: POPSHOP HITLINE/Raden Rade				HOLLAND FM/Rotterdam National	Music	9. SOUTHEAST	
R 1/Cologne	EHR	PLATINUM		BRONZE	14102IC	DI ATTI II I	
R 1: HIT CHIPS/Cologne	AC		HR	BRTN RADIO 2-EAST FLANDERS/Ghent	EHR	ANTENNA 97.1 FM STEREO/Athens	
R 1: SCHLAGERRALLYE/Cologne GOLD	EHR	DR P3: GO'MORGEN P3/Copenhagen EHR/Ro DR P3: MASKINEN/Copenhagen EHR/Ro		BRTN RADIO 2-WEST FLANDERS/Kortrijk	EHR	GOLD	
1.6 RTL BERLIN/Berlin	EHR	NRK/Oslo Rock/E		CFNB/Branssum HIT-FM 106.1/Hasselt	AC EHR	ANTENNA 97.5 FM STEREO/Salonika	
LIN 88.8/Berlin	ational Music	RIKSRADIO P3: KLANG & CO/Stockholm	HR	RADIO ANTIGOON/Antwerp	EHR	POP 92.4 FM/Athens	
INTERNATIONAL/Vienna	EHR	RIKSRADIO P3: TRACKSLISTAN/Stockholm E	HR	RADIO EXPRES/Antwerp	EHR	SILVER	
3/Basel ERGY/Berlin	Rock EHR		HR	RADIO MAXIMA/Roeselare	EHR	JERONIMO GROOVY/Ilioupolis, Athens STAR FM STEREO/Thessaloniki	
RADIO N 1/Nuremberg	Dance	ÅRHUS NÆRRADIO/Århus	HR	RADIO MOL/Mol	EHR	STUDIO D/Novo Mesto	
NDERT 6/Berlin	AC	ANR/Aglborg E	HR	RADIO NOORD-HOLLAND/Haarlem RADIO ROYAAL/Hamont-Achel	AC EHR	BRONZE	
R 2 (DAYTIME PROG.)/Hamburg	AC	CITY RADIO/Gothenburg	HR	12 12 12 12 12 12 12 12 12 12 12 12 12 1	LIII	COOL FM/Athens	
R 2 (EVENING PROG.)/Hamburg	EHR EHR	CITY RADIO/Malmö	HR			RADIO VARNA/Varna	
RADIO/Hamburg DIO 24/Zurich	EHR		HR HR	6. SOUTH	7643		
DIO 4U/Berlin	EHR	RADIO 1 FM/Bergen	HR			11. EAST	
DIO ARABELLA/Munich N	ational Music	RADIO 100+/Tampere	HR	PLATINUM	- /ELID		
DIO BASILISK/Basel DIO FFH/Frankfurt	EHR EHR		HR HR	PETER FLOWERS FM/Milan AC RADIO CLUB 91/Naples	C/EHR EHR	PLATIUM -	
DIO FFN/Isernhagen	EHR	RADIO CITY/Stockholm	HR	RADIO CLUB 91/Naples RADIO DEEJAY NETWORK/Milan EHR/Dance		RADIO MAXIMUM/Moscow	
DIO FOERDERBAND/Bern	AC	RADIO CITY/Helsinki	ock	RADIO DIMENSIONE SUONO/Rome	EHR	GOLD GOLD PLUS (Massaur/St. Pataret	01450
DIO GONG/Nuremberg	EHR	RADIO GRENLAND/Skien E	HR		Dance	RADIO EUROPA PLUS/Moscow/St. Petersk	ourg
DIO PILATUS 104.9/Lüzern DIO SALÜ/Saarbruecken	EHR EHR	RADIO HSR/Copenhagen Dar RADIO HUDDINGE/Stockholm E		RADIO RAI VERDE/Rome RETE 105 NETWORK/Milan	EHR EHR		
DIO XANADU/Munich	Rock		HR AC	RTL 102.5 - HIT RADIO/Bergamo	EHR	12. PAN-EUROPEAN	
DIO Z/Zurich	AC		HR	STEREORAI/Rome	EHR	TANK TONOT CAN	
4/Bremen	EHR	RADIO OSLO/Oslo	HR	GOLD		PLATINUM	
. 2/Berlin	AC		HR	101 NETWORK/Milan	EHR	MTV EUROPE/London Mus	ic Tele
H/Kiel R 3/Stuttgart	EHR EHR		HR HR		Dance	VOICE OF AMERICA/Europe	
B 2/Berlin	AC	UPTOWN FM/Copenhagen Hota		POWER RV1 THE BLACK RADIO/Turin RADIO BABBOLEO/Genoa	Dance EH R	BRONZE	
SILVER		SILVER		RADIO MONTE CARLO/Milan	AC	STAR 108/Riviera	
/Eupen	AC	EAST FM/Norrköping	AC				

A Guide To M&M's Radio Station Reporting Rankings

M&M's EHR, ACE and EDR charts are bosed 100% on airplay reported each week by M&M's reporter team. Participating stations are selected as reporters and "weighted" as "Platinum," "Gold," "Silver" or "Bronze" stations based on the following criteria: market population, location, weekly reach and/or average share of the available audience, policy of programming current music, retail sales influence and ability to report in a timely, consistent and occurate manner. More detailed definitions follow below. It should be noted that points awarded for airplay may vary slightly from one station to another within one of these four groups. For example, some Platinum stations are weighted slightly more or less than other Platinum stations. However, all Platinum reporters will be weighted more than Gold, Silver, or Bronze stations. Individual station classifications are subject to regular review as ratings and station policies change. Broadcasters interested in joining M&M's Reporter Roster should call or fax M&M Station Reports Manager Pieter Kops; tel: [+31] 20.669 1961; fax: 669.1951 or 1941.

Platinum (P): Leading stations/networks/dominant programmes in major markets. Most of these stations have an estimated average weekly reach of at leost 1 million listeners and are regarded as having moderate to heavy level of retail influence. Gold (G): Leading stations/networks/dominant programmes in medium markets or secondary broadcasters in major markets. Most of these stations have an estimated average weekly reach of 200.000 to 1 million listeners. Stations from smaller markets usually have an above-average level of retail influence.

Silver (S): Leading stations in smaller markets or secondary broadcasters in medium markets. Most of these stations have an estimated average weekly reach of 50.000 to 200.000 listeners. Stations from smaller markets usually have an above-average level of retail influence. Bronze (B): Smaller broadcast operations, individual programmes at larger stations, certain cable-anly stations, and/or dayparted blocks of programming on small market stations. Most of these stations/ programmes reach between 15.000 and 50.000 listeners weekly. Small market stations have at least a moderate level of retail influence; larger stations in this group may have a low level of retail influence.

Regions

- 1. NORTHWEST (NW): British Isles (United Kingdom, Ireland).

- 1. NORTHWEST (NW): British Isless (United Kingdom, Ireland).
 2. CENTRAL (C): German-Language areas
 (Germany, Austria, parts of Switzerland, Luxembourg).
 3. WEST (W): Francophone areas
 (France, Wallonia/Belgium, parts of Switzerland, Monaco).
 4. NORTH (N): Scandinavia (Sweden, Denmark, Norway, Finland).
- 5. WEST CENTRAL (WC): Dutch-Language areas
- (Holland; Flanders/Belgium).

 6. SOUTH (5): Italian-Language areas (Italy, Ticino/Switzerland).
 7. SOUTHWEST (SW): Iberia (Spain, Portugal).
 8. EAST CENTRAL (EC): East Central area
- (Czech Republic, Ślovakia, Hungary, Poland).
- 9. SOUTHEAST (SE): Balkan (Greece, Slovenia, Bulgaria).

- 10. NORTHEAST (NE): Baltic area (no reporters yet).

 11. EAST (E): Eastern area (Russia).

 12. PAN-EUROPEAN (PE): Stations targeting listeners throughout Europe. For exact specifications on particular regions, see Regional EHR Top 20 page, elsewhere in this issue

Station Reports

new additions to the playlist, indicated by the abbre-viation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which receives special emphasis for the week, as well as featured new albums indicated by the designation "AL."

Within each country, statians are grouped by ranking and listed alphabetically. Rankings include: Platinum (P), Gold (G), um (P), Gold (G), (S) and Branze (B). playlists must be received by Monday at 13.00 hours CET.

GERMANY

ANTENNE Antje Schmidt

AD Darlene Love All Alone Wendy & Lisa The Closing Wolfgang Petry Du Bist

HR 3: LEIDER GUT/Frankfurt P Markus Hertle - Producer Power Play: AD Beloved Sweet Harmony

A List:

AD Paul McCartney Hope
Peter Gabriel Steam

Thorever People Shamen Phorever People Steren MC's Sten It I In

Markus Hertle - Producer

RADIO NRW/Oberhausen P

Jeff van Gelder - Head Of Music

Paul McCartney Hope Tasmin Archer Sleeping

Jörg Lange - Producer

Charles & Eddie Woold Freddie Mercury- In My R.E.M., Man On The Moo

WDR 1: SCHLAGERRALLYE/Cologne P

AD Ace Of Base All That She Wants Beatles-Twist And Shoul

Broon- On My Side
Carter USM-Impossible
Carmel-You're All I Need Leningrad Cowboys- These Books Morrissey-Certain People Phil Carmen Hey Please Ramon Tikaram Johnny's River Boys Child Of Shonen Knife Riding Stefan Andersson Here Comes The Trey Lorenz: Someone Was (Not Was): How The 104.6 RTL REPLIN/Berlin G

AD Double You Who's Peter Gabriel Steam
PM Dawn- I'd Die
R.E.M. Man On The Moon

BERLIN 88.8/Berlin G Jürgen Jürgens - Head Of Music

AD Ana Ganzales Paris Blattschuß Pause
Color Me Badd Forever
G.G. Anderson-Husch Husch Johnny Hill-Diser Weg Kolibris- Ich Sage Adios Roxy Rose Ich Bin Sally Davis- My Best Friend Volfgang Petry- Du Bist

HIT RADIO N 1/Nuremberg G

AD Jesus Loves You Sweet

Kylie Minogue Celebration Network- Broken Wings Raul Orellana- My Sun Stereo MC's- Step It Up

HUNDERT 6/Berlin G

Power Play: Alannoh Myles- Sona Instead

Boyz II Men- End Of Elton John-Last Song FR David-I'll Try Neil Young: Harvest Moor PM Dawn: I'd Die Rod Stewart: Tom Take That: A Million

Billy Ray Cyrus- These Boots Boney M. Megamix Johnny Hill- Diser Weg Maggie Reilly-Tears In The Rain Max Raabe Kein Schwein Nicole Wenn Ich Dici R & R Orch. Wie Ein

Wolfgang Petry- Du Bist R.S. 2/Berlin G

Ralf Blasbera AD Celine Dion-Love Con Kylie Minogue Celebration Rick Price Walk Away

Alabama Take A Little Trip Mariah Carey- If It's Ove

RADIO ARABELLA/Munich G National Music Karl-Heinz Schweter - Prog Dir

AD Fernando Express Conz Ralf Paulsen-Die Western Ralf Bursy Deshalb Roger Whittaker Tauch' Hingb RADIO GONG/Nuremberg G

Peter "Marc" Stingl - Music Dir Power Play: AD Paul McCartney Hope

AD Marius Müller- Steh Auf Whitney Houston- | Will

Duran Duran-Ordinary Freddie Mercury Great Michael W. Smith Picture Perfect

Adam Hahne - Prog Dir

AD Bastet One Year Of The Cal Hi-Five She's Playing INXS- Beautiful Jennifer Rush, Neve

RSH/Kiel G

AL Charles & Eddie

Stephan Hampe - Head Of Music Power Play:

AD Darlene Love All Alone

Kylie Minague Celebration Lionel Richie Love Oh Maggie Reilly-Tears In The Rain

Undercover Never Let
AL Charles & Eddie

SDR 3/Stuttgart G

AD Cher. Oh No Not Keith Richards

RADIO 7/Ulm S Alex Naumann - Head Of Music A List:

AD Go West- faithful Londonbeat-That's How I. 4 Of Us. Man Alive Brand New Heavies Stay Captain Hollywood-More And Heat-Bridge To
Jimmy Nail- Only Low
Joe Public- | Miss You Jordy- Dur, Dur

K-Klass- Don't Stop Lady Soul- If My Siste Peter Gabriel Steam Phil Edwards 500 Years Phil Carmen- Hey Please Ramon Tikaram- Johnny's Richard Marx- Chains Around My Robert Hart- Fooled Around Shanice Saving For

UNITED KINGDOM

ATLANTIC 252/London P Paul Kavanagh · Prog Dir

AD Boyz II Men- Motownphilly Celine Dion-Love Car Lisa Stansfield Someday Michael Bolton Drift Take That Could it

BBC RADIO 1/London P

Paul Rabinson - Prog Dir

AD West End The lo Alannah Myles-Tumbler Belly-Feed The Tree Beloved Sweet Hor Charles & Eddie NYC En Vogue-Give It Little Angels-Woman Whitney Houston-I'm Every

BEACON RADIO/Wolverhampi

Peter Wagstaff - Prog Dir A List: AD Apache Indian Arranged

Arrested Dev. Mr. Wendal
Celine Dion- If You Asked
Gloria Estefan- Miami Hit Mix Go West- What You Rage Be Yourself Secret Life- As Always
Suzanne Vega- Blood Makes

BRMB FM/Birmingham P

AD Prefab Sprout Alife Of

Tony Hadley The Game Sultans Of Ping You Talk

CAPITAL FM/London P Richard Park - Prog Contr

Del Amitri- When You En Vogue Give II Gerry Rofferty- Get Out Jon Secada- Angel Prefab Sprout- A Life Of. Shanice Saving For

AD Arrested Dev.- Mr. Wendal Def Leppard Heaven Is Farm-Love Sees No Frank & Walters After West End. The Low

CHILTERN NETWORK

Clive Dickens - Head Of Music

A List:
AD Arrested Dev.- Mr. We **Brand New Heavies**- Stay Dean Collison-Rungway Gloria Estefan-Miami Hit Mix Go West-What You

AD Abba Thank You Andy Prior A Time Annie Lennox-Little Apache Indian Arranged Beijing Spring: I Wanna Be Belly-Feed The Tree

Faith No More I'm Easy Fleetwood Mac-Love Shines Frank & Walters Aft Jesus Jones-The Devil Jimmy Nail-Beautiful John Martyn-Lonely Love John Lee Hooker-Boogie At Peabo Bryson A Whole Shamen Phorever People Simon Climie Oh How Snop-Exterminate Take That Satisfied

CITY FM/Liverpool P

Sue Taylor - Coord AD Annie Lennox- Little Bird

AD Gary Clark- We Soil On M-People Now I Love West End/Sybil- The Love I Def Leppard-Heaven Is Jodeci-Cherish Bon Jovi- Bed Of Roses Go West- Whita You Won'

METRO RADIO GROUP/Newcastle P

Liz Elliott - Music Organiser

Del Amitri When You Martyn Joseph-Please

AD Beloved Sweet Harmon Chris Duffy- All The En Vogue Give It Little Angels- Womanking Saffron-Circles

PICCADILLY RADIO/Manchester P

Keith Pringle - Head Of Music Gloria Estefan Miami Hit Mix

John Martyn-Lonely Love CHOICE FM/London G

Merritt Crawford - Head Of Music A List: AD Jodeci My Phone

Bruce Saunders- Want To Chatay Savage If You Lalomie Washburn- Now Or Lords/Underground- Check Shaggy- Oh Carolina

DOWNTOWN RADIO/Belfrist G

ohn Rosborough - Prog Dir AD Frank & Walters After

Go West What You John Martyn Lonely Love Lisa Stansfield Someday Martyn Joseph-Please Paul McCartney- Hope Prefab Sprout A Life Of. Simon Climie Oh How

FORTH RFM/Edinburgh G Colin Sommerville - Head Of Music

AD Beijing Spring- | Wanna Be Little Angels- Womankind Louie Louie The Thought Martyn Joseph Please Peter Gabriel Steam Prefab Sprout-A Life Of. Snap- Exterminate Starclub Hard To Get Sunscreem Broken English
The The Dogs Of Lust

Apache Indian Arranged Blues'N'Trouble-Breaking

HORIZON RADIO AND GALAXY Milton Keynes and Bristol G Clive Dickens - Head Of Music

AD Arrested Dev. Mr. Wendal Beloved-Sweet Harmony Martine Girault-Revival Moodswings-Spiritual R. Kelly-She's Got That Rapination Gee And

AD 2 Unlimited No Limit

West End-The Love Alexander O'Neal-Love Makes Apache Indian Arranged Bizarre Inc. Took My Life Ding Carroll- Why Do I Madonna- Bye Bye Baby Michael Jackson Dan

RADIO CLYDE/Glasgow G Alex Dickson - Prog Dir

AD Bon Jovi- Bed Of Hi-Five I Like The Way Paul McCarmey-Hope

B List:
AD Frank & Walters- After Gerry Rafferty- Get Out

Saffron Circles
Time Frequency New RADIO TRENT/Nottingham G

Len Groat - Prog Dir Gloria Estefan Miami Hit Mix Ramones Poison Heart

AD Ce Ce Peniston Inside John Martyn-Lanely Love Shamen-Phorever People Simon Climie-Oh How

RED POSE RADIO/Preston/Blackpool G Dave Sander - Head Of Music

AD Arrested Dev. Mr. Wendal Bon Jovi- Bed Of Boyz II Men- Motownphilly Del Amitri- When You Frank & Walters After Jesus Jones The Devil Little Angels Womankind Louie Louie The Thought Martyn Joseph-Please Michael Bolton Drift Paul McCartney-Hope Prefab Sprout A Life Of

Shoi-If I Ever Shamen-Phorever People

Beloved Sweet Harmony Belly Feed The Tree Chatay Savage If You Curtis Stigers-Peace, Love Diana Ross- If We Hold On En Vogue- Give It Firehouse: When I Look Gerry Rafferty-Get Out Grant McLennan-What You Hi-Five | Like The Way John Martyn-Lonely Love Kym Mazelle-Love Me The Martine Girault Revival Morrissey Certain People R. Kelly- She's Got That SOLIL SYSTEM, Its Goner Saffron Circles Simon Climie Oh How

Snap-Exterminate

The The Dogs Of Lust

nn- Broken English

Uncanny Alliance | Got W.W.F. All Stars- Slam Jam West End The Love
Whitney Hauston I'm Every

BROADLAND FM/Norwich S

Mike Stewart - Prog Dir Dave Brown - Head Of Music A List:

AD West End. The Lov Gerry Rafferty- Ger Out Go West- What You Kym Mazelle- Love Me The Paul McCortney- Hope

AD Hi-Five Quality Time Ian McNabb- If Love Jadeci- Cherish Martyn Joseph Please Prefab Sprout A Life Of. Purple Dreams Crazy Simon Climie Oh How

Tony Hadley-The Game LIBAO, One Ir

Gary Vincent - Head Of Music

A List:
AD Beijing Spring-| Wonna Be Go West What You Jesus Jones-The Devi Paul McCartney-Hope Peter Gabriel-Steam Prefab Sprout- A Life Of

AD Arrested Dev. Mr Wendo

Jonathan Payne - Music Librarian

Go West- What You Peter Gabriel Steam Prefab Sprout: A Life Of.
R. Kelly: She's Got That
West End: The Love

AD Alan King/Ladysmith We Carry Martyn Joseph-Please Sultans Of Ping FC-U Talk The The Dogs Of Lus

Rob Pendry - Head Of Music

A List: AD Gloria Estefan Miami Hit Mix

AD Abba-Thonk You Boyz II Men-Motawnphilly Go West- What You John Martyn-Lonely Love Martyn Joseph Please Paul McCartney Hope Prefab Sprout A Life Of. Shamen-Phorever People
Wendy & Lisa-The Closing

FRANCE

EUROPE 2 NETWORK/Paris P Christian Savigny - Prog Dir

AD Elton John-Last Song Jimmy Nail-Ain't No Doubt Mader-Ici Touré Kunda-Falou Yo

M40/Paris P Christian Lefebyre - Prog Mar Power Play: 4 Beadochons- Pas D'Papier Mylène Farmer-Que Mon Coeur Tasmin Archer-Sleer

t: Indra- Gimme What's Real Salt-N-Pepa-Twist And Shout

NP I NETWORK / Paris P

Max Guazzini - Dir

AD Freddie Mercury- Great Innocents- L'Autre Finistère J.L. Aubert- Temps Michael Bolton: To Love Prince 7 Tori Amos Crucify

Monique Le Marcis - Head Of Prog

AD L'Affaire Louis Tria Mobili Sade Feel No Poin

AL Charles & Eddie

SKYROCK NETWORK/Paris P

AD Jimmy Nail Ain't No Doubt Soon E MC-Elucider Stereo MC's-Connected Tori Amos Crucify U2 Who's Ganna Ride Was (Not Was) Shake

FUN RADIO/Paris G

Hervé Lemaire - Prog Dir

AD Del Amitri lust lika Goddess Let's Get Sexua Infideles Les Larmes Des Maus Inner Circle Sweat

J.L. Aubert Temps

Metallica Nothing Else Matters Sade Feel No Pai Vanessa Paradis- Sunday

RFM/Paris G Jean-Paul Michel - Head Of Music Power Play:

AD Paul McCartney-Hope

A List: AD Blondin- les Nuits FM- Closer To Heave Sade Feel No Pain

Jacques Dutrono VOLTAGE FM/Rosny-sous-Bois G

Olivier Allardet - Music Dir A List:

AD Captain Hollywood: More And
Charles & Eddie Would |

East Side Beat | Didn't Inner Circle- Sweat Lionel Richie-Love Oh

Whitney Houston | Will ISABELLE FM/Tocane Saint Apre Patrick Lapeyronnie - Prog Dir

TLC: What About

Trey Lorenz- Someone

Marc Lavoine Fils PM Dawn I'd Die Rozallo-Born To Twenty 4 Seven- It Could Have Vanessa Paradis- Sunday



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Station Reports

RADIO CANTAL/Aurillac B

aud Saint-André - Prog Dir AD Art Mengo Nous Daniel Lanois- Here In The EXP. Before
Francis Lalanne- La Fille Indian Nation-Sundance

Michel Delpech-Longue Maladie Prince My Name Rakoto-Ol Ry Zodry

Serge Reggiani- Quand Je Serai Chante Moore Rack Romance Soul Ballad

AUSTRIA

Günther Lesjak - Head Of Music

KWS/Trammps-Hold Back Lisa Stansfield-Someday Nona Gaye: I'm Overjoyed
Restless Heart: When She Cries Take That Could it

BELGIUM

BRTN RADIO DONNA/Brussels P

Power Play: Whitney Houston- | Will

Soulsister- Broken AD Billy Ray Cyrus- Could've

Creostars-Brothers Darlene Love All Alone Isabelle A Wondermooi

Jacques Dutrone L'opportuniste Paul McCartney- Hope Wild Shout

B List: AD En Vogue Free Your

BRTN STUDIO BRUSSEL/Brussels P lan Hautekiet - Producer

Power Play: R.E.M.- Man On The Moon

Sterea MC's- Step It Up U2- Who's Gonna Ride...

AD Cramps- Domes Booze AL Soul Asylum

RADIO 21/Brussels P Christine Goor - Producer Anne Goreux - Producer Power Play:

Paul McCartney-Hope

Flying Pickets Billie Jean

AD Jacques Dutront- L'opportuniste RADIO CONTACT F/Brussels P

Jean Lou Bertin - Prog Dir

AD David Janssen- Croise Heaven 17-Temptation
Pascal Obispo Plus Que Tout

RADIO BRUXELLES CAPITALE/ Brussels S

Marc Vossen - Prog Dir

BRTN RADIO 2-EAST FLANDERS/Ghent

AD Axelle Red- Elle Danse Bob Marley Exodus Captain Hollywood More And Isabelle A Wondermooi Kris Kross-It's A Shame

HIT-FM 106.1/Hasselt B

André Hemeryck - Prog Dir

AD B.F.L. Why Not Jazz David Dexter Jack le Erasure- Who Needs Love Jesus Jones- The Devil Paul McCartney- Hope SOUL SYSTEM- Its Gonna Shai- If I Ever ndy & Lisa- The Closing Wreckx-N-Effect Rump

RADIO EXPRES/Antwerp 8 Marc Dhollander - Head Of Music

AD Co.Ro Because The Felix-It Will Freddie Mercury- Great Ingeborg- Ik Val... Isabelle A. Wondermooi Niels William- Un, Deux Rod Stewart-Tom Silvy Melody-Liefde Is

RTBF RADIO 2/Hainaut B Philippe Jauniaux - Music Dir

AD Boyz II Men-End Of Charles & Eddie Would Felix- it Will Undercover-Never L Vaya Con Dios-Time Flies

CZECH REPUBLIC

BONTON RADIO/Progue G Karel Oubrecht - Head Of Musi

Power Play: AD Abba- Happy New Year Goddess-Let's Get Sexua Marcela Brezinová-Che Saigon Kick- All |

Zluty Pes- Dedeckuy

Bananarama Last Thing David Koller Zelva East Side Beat- Alive En Vogue- Give It Morrissey- Certain People Peter Gabriel- Steam R.R. Piper I'm You

DENMARK

DANMARKS RADIO/Copenhagen P Leif Wiyelsted - Prog Dir

Ace Of Base Happy Nation Ace Of Base All That She Wants Billy Ray Cyrus- Achy Breaky Boyz II Men End Of Inner Circle-Sweat Undercover- Baker Street

DR P3: GO'MORGEN P3/Copenhagen HR/Rock orben Bille - Head Of Music Power Play: AD Fleetwood Mac. The Chair

Jeanette Katt-Girl Noise Lemanheads-Mrs. Robinson Roberto Vecchioni-Voglio Una Soul Asylum- Runaway Train

DR P3: MASKINEN/Copenhagen P Torben Bille - Head Of Music

Marie Fredriksson- Mellan Mauro Scocco-Rymdraket Phil Barney- J'Voudrais Rage- Run To

Dan Baird

ANR/Aalborg G Niels Vedersö - Head Of Music Power Play: AD Mats Ronander- Suzy

B List: AD J.P. Young-Love Is In The Air Paul McCartney- Hope Peter Gabriel Steam Abbo

RADIO VIBORG/Viborg G Poul Foged - Head Of Music

AD Backseatboys- Half A Mar Fenger/Hoel/Cross-Like Hi-Five She's Play John Mellencamp Jailha

Martin Delray- What Kind Michael Bolton- Drift Paul McCartney- Hope P\$ 12- Tro Kun På Shai-If | Ever

Jordy- Dur, Du Nattergale: Folmers
R.E.M.- Man On The Moon
Sounds Of Blackness- Soul

THE VOICE/Copenhogen G

Signe Larsen AD Lisa Nilsson Allt Jaa Patti LoBelle All Right Nov Paul McCartney- Hope Peter Gobriel- Steam R.E.M.- Man On The Moon Rod Stewart- Tom

Snap Exterminate
U2- Who's Gonna Ride. UPTOWN FM/Copenhagen G Niels Pedersen - Head Of Music

> Dan Baird- | Love You Period Elton John The One Freddie Mercury In My Lisa Stansfield- Someda Paul McCartney- Hope Peter Gabriel Steam PM Dawn- I'd Die Simply Red Drowning In

RADIO AIRPORT FM/Copenhagen S

Flemming Beck - Head Of Music Power Play: AD Backseatboys- Half A Man Peter Gabriel- Steam

Paul McCartney- Hope

B List Joe Cocker- Now That Th No Name Requested Colours U2 Who's Gonna Ride.

RADIO CITY/Naestved S

Soul-Smidt - Producer A List: AD Ace Of Base Happy N Joe Cocker Now That The Lisa Stansfield Someday Madonna Deeper Martha Wash Caro Aguro Scocco Nelly Niklas Strömstedt-Halvvåg No Name Requested Colours Of R.E.M.: Man On The Moor SOUL SYSTEM- Its Gonna

RADIO MOJN/Aabenraa &

Walter Trout- Motivation

Christian Backman - Head of Music Power Play: AD Fenger/Hoei/Cross-Like

A List: AD Alannah Myles Our World Celine Dion Love Can En Vogue- Give It En-Sonic- Just A Little Expose- | Wish Hi-Five She's Playin Jacob Laundbjerg: Ud Og Michael Jackson Heal Nattergale Folmers

Zapp Zapp Forget About Fantastischen Vier- Die Dal? Guns N' Roses- Yesterdays Paul McCartney- Hope Rage- Run To U2- Who's Gonna Ride Yo Yo Honey- Voodoo

RADIO ODENSE/Odense S Biarne Mouridsen - Head Of Music

Backseatbays- Half A Man Cliff Richard- | Still Fleetwood Mac-Love Shines Lionel Richie-Love Oh

Maggie Reilly- Tears In The Rain Undercover- Never Let

THE VOICE NÆRUM/Nærum S

AD Alannah Myles- Our World Lisa Stansfield-Someday Mauro Scocco Nelly
Paul McCartney- Hope
Peter Gabriel- Steam Snap-Exterminate

Joe Cocker- Now That The Michael Bolton- Drift Rage Run To Shai-If | Ever Stephanie Mills- Never Do Thomas Blachman-Keep It Simple

THE VOICE NORDJYLLAND/Adiborg S Dennis Kronborg

AD Ce Ce Peniston: We Got A Love Chic-Chic Mystique Curtis Stigers- I Wonder Curiosity- Hana On Def Leppard-Let's Get Rocked Des'ree-Feel So High Dr. Alban It's My Life Genesis- I Con't Do G.Michael/E.John-Don't Let The Sur

Kid Frost- No Sunshine KLF- Justified & Ancient Kris Kross- Jump KWS- Please Don't Go Lionel Richie- Do It To Me Londonbeat- You Bring L.Vandross/J.Jackson The Best Maggie Reilly-Touch
Michael Jackson Remember The
Naughty By Nature Everything

Right Said Fred Don't Talk Shanice- I Love Simply Red-Stars

Simply Red-Sais
Simply Red-For Your Babie:
Soul II Soul-Joy Swing Out Sister- Am Thomas Helmig-Good Time Rew Treble & Bass-My Sweet

Westwood- Once in AL Curiosity

FINLAND RADIO 100+/Tampere P

ntti Teravainen - Music Dir. O Gloria Estefan-Christmas Through Boyz II Men- In The Still

ITALY

HOLLAND HET STATION/Hilversum P

Power Play: AD Dan Baird I Love You Period

AD Grace Jones 7 Day Weekend Jesus Jones The Devil Natascha Wright- Wake SOUL SYSTEM- its Ganno Take That: A Million
Walter Trout: Motivation

NOS/Hilversum P Tom Blomberg - DJ/Producer

Frits Spits - DJ/Producer AD Dan Baird- Love You Period

AD Bananarama-Last Thing Black Crowes- Hotel Illr C'Est Tout- Puntje Punt Diana Ross- When It Kool & The Gang- Unite Madonna Deeper Morrissey-Certain People Peter Gabriel-Steam

Stef Bos- Ik Hou RADIO 3/Hilversum P

Paul van der Lugt - Coord Power Play: AD Dan Baird-I Love You Period AD Black Sorrows- Ain't Love The Deacon Blue Your Town
Freaky Realistic-Something

Paul McCartney- Hope

SKY RADIO/Bussum P

Ton Lathouwers - MD

Power Play: Charles & Eddie Would I Michael Jockson-Heal
Rod Stewart-Tom
Whitney Houstan-|Will

AD Trey Lorenz- Someone

TROS RADIO 3/Hilversum Anton Daalhuisen - Head Of Music Power Play: AD Dan Baird | Love You Period

A List: AD Degron Blue Your Toy Hanny-Mijn Tranen Holy Noise/GIP Nightmare Jacques Herb- Nooit Zol Johnny- De Allerslechtste Nirvana- In Bloom Paul McCartney- Hope

VERONICA/Hilversum P Allard Berends - Dir Radio Roland Snoeijer - Producer Power Play:

AD Dan Baird-I Love You Period A List:

AD Snap Exterminate POWER FM/Amsterdam G

Edwin Diergaarde - Music Dir Power Play AD Brand New Heavies Stay AD Alannah Myles- Song Instead

B List: AD Digno Ross- If We Hold On Double You Why Mr. Fingers On A

Paris- The Days Of RADIO 538/Bussum G Lex Harding - MD Erik de Zwart - Prog Dir Power Play: AD Dino Carroll- Special Kind

Koos Alberts- Wanneer Je B List: C'Est Tout Puntje Pun Claw Boys Claw- Ro

AD Betty Wright Tonight's Paul McCartney- Hope Rowwen Heze-Twiele Wurd SOUL SYSTEM Its Gonor

RADIO CLUB 91/Naples P

Franco Mory Russo - Prog Dir AD Annie Lennox-Lovesong

Bell Biv Devoe-Gangsto Boyz II Men- Motownph Charles & Eddie NYC Duran Duran- Ordinary East Side Beat Alive Eddie Murphy- i Was Gloria Estefan Miami Hit Mi Heights- How Do You Jennifer Warnes- True Emotions Jude Cole: Tell The K-Creative To Be Free Kenny G. Forever I Patti LaBelle All Right Nov Paul McCartney- Hope Poison-Stand R.E.M. Man On The Moor RuPaul-Supermodel Shobba Ranks Slow And Simply Red-Lady God Stephanie Mills- All Day TLC Sleigh Ride Wreckx-N-Effect- Rump

RETE 105 NETWORK/Milan P

Angelo De Robertis - Head Of Proc

Duran Duran- Ordinary Grayson Hugh-I Con't Until Lemonheads- Mrs. Robin Peter Gabriel- Steam Pliers Bam Bam Poison Stand Samuelle Bersani- Chicco S. J. Marris- Never Gonna Gi Secret Life As Always Spin Doctors 2 Princes Take That: Could It Vasco Rossi-Gli Spari

RTL 102.5 - HIT RADIO/Bergamo P

ant Benson - Head Of Music

AD Alannah Myles- Our World Chris Rea- God's Great Duran Duran-Ordinary
Fantastischen Vier- Die Dal21 Guns N' Roses- Yesterdays Littibo-Maudit Sade Feel No Pair Snap Exterminate Vasco Rossi-Gli Spar

STEREORAI/Rome

Elio Molinari - Head of Dept Eodele Bellisario - Prog Dir

Power Play:
Arrested Dev. Revolution Celine Dion Love Con INXS- Toste It Lisa Stansfield- Someday Madonna-Deepe

AD Annie Lennox- Lovesong Brian May- Bock House Of Pain-Shamrocks Litfiba Maudit Michael Jockson Heal Paul McCartney- Hope SOUL SYSTEM Its Gonno

RADIO MONTE CARLO/Milan G

Francesco Migliozzi - Prog Contr

Paul McCartney- Hope Whitney Houston- | Will

Filippo Pedeli - DJ Power Play: AD Madness-The Harde A List:

AD A.I. Flores- Marina Arrested Dev. Revolutio B.F. P. Go Jeff Healey- Feel Lil Louis- Soved My

Freddie Mercury PRIMARADIO/Noples 8

Giuseppe Borrone - Prog Dir Linus Artiaco - Music Dir AD Gionni Togni- Singoli SOUL SYSTEM- its Gonno Sade-Feel No Pair Shamen- Ebeneeze

RADIO ONDA LIBERA/Perugia 8

Marcello Rosi - Prog Dir Power Play: R.E.M.- Drive Fabio Concato-E' Festa Grid-Heartheat AD Jordy- Dur, Dur Ron- Sabato Animale Tasmin Archer Slee Zucchero- Ridammi AD Brian May- Too Much

Pooh- Maria Marea Sandra-Johany Wanna

RADIO STAR/Vicenza 8 Maurizio Maressi

Power Play: Whitney Houston- | Will AD Double You Who's Fleetwood Mac-love Shines Go West-Faithful

Undercover- Septembe AD Landonbeat-That's How Maxi Priest- Promises
Sade Feel No Pain

NORWAY

RADIO 102/Haugesund G

AD Patty Smyth- No Paul McCartney- Hop-Peter Gabriel- Steam Rainbow- Bye Bye Shanice- Saving For Simply Red- Drowning In Simply Red- Lady Godiva Undergover-Baker Street

RADIO GRENLAND/Skien G

Anders Tvegaard - Music Dir **Power Play** Ace Of Base All That She Wants Gloria Estefan, Miami Hit Mix

Paul McCartney- Hope Prince 7 AD Billy Ray Cyrus- Could've Honne Boel- Don't Know

Jeff Baker Reggae Kim Wilde-Heart Ove Michael Bolton Drift

AD Avalanche Walking In Celine Dion-Love Chris Rea- God's Great East 17- House Of Heaven 17- Temptation Henning Stærk- Am I Madon na Bad Girl Rod Stewart- Tom Shanice-Saving For Stereo MC's- Col Leonard Cohen

HORTEN NÆRRADIO/Horten S

Vidar Lyders - Music Dir A List:

AD Bubblegum Ride-This Song Ingo & Floyd-Johnny Colors
Inspiral Carpets- Bitches Brew Sonic Youth Youth The The Dogs Of Lust Trixter- Road Of A

AD Kim Wilde Heart Over Megadeth Foreclosure
Mercury Rev. If You Want Me Paul McCartney- Hop Sunscreem- Love U More

RADIO ØST/Rade S

Viggo/Reidar- Nissen Er

Åge-Christoffer Lundeby - Head Of Music AD Celine Dion-Love Can Genesis-Tell Me Why Joe Cocker- Now That The Lionel Richie- Love Oh

Mauro Scocco Nelly

Patty Smyth- No

RADIO FREDRIKSTAD/Fredrikstud 8 Jørgen Søderberg Jansen - Musi

Power Play: AD Bon Jovi-Bed Of AD Paul McCartney- Hope Shanice Saving Fo

Co-Ord

Tommy Tee Flaaten - MD/DJ

Eric B & Rakim- Casualties Pål André Kristiansen - Head Of

Chubb Rock- Yabadabadaa

B List:
AD Deacon Blue Your Town Jannicke Barnas

Mavericks Hey Hey Hey

STUDENTRADIOEN/Tromso 8 Rune Hagen - Head Of Music

Lemonheads- Mrs. Robinson Morrissey- Certain People
Paul McCartney- Hope

POLAND

POLSKIE RADIO 3/Warsaw P

Power Play: AD J.J. Cale Artificial Paradise

A List: AD Amy Grant The Night Brandos-Gunfire At Celine Dion-Love Con

Christians- Father Freddie Mercury- In My Jesus Loves You-Sweet Kenny G- Even f Mariah Carey If It's Ove

RADIO MERKURY/Poznan G

Ryszard Gloger · Head Of Music

ower Play: R.E.M. Man On The Moon

AD Freddie Mercury- In My Go West-Faithful Lindsey Buckingham-Soul Drifte Tony Martin- If There Is

Sade Feel No Pain RADIO 4 U/Worsaw S

Bogdan Fabianski - DJ/Producer Power Play: Inner Circle Rock Rage Run To AD Asia- Who Will Stop

Double You- Why Eddie Superfly- Fly Robin James Brown-I Got You Jordy- Dur, Dur Kylie Minogue Celebration L.A. Style I'm Raving Roxette-Queen Of

AD AB Logio- Get Up

PORTUGAL

RFM/Lisbon P Pedro Tojal - Head Of Music

AD Extreme Tragic Comic Prince Damn U

Rod Stewart Have ! Told You SOUL SYSTEM- Its Gonno Jgly Kid Joe Cats

Xutos & Pontapés- O Que Foi AD A.M. Ribeiro Os Plhos Arrested Dev. Mr. Bon Jovi- Bed Of Ce Ce Peniston Inside Def Leppard-Stand Up Lisa Stansfield-Someday

Meatloof: Paradise
Paul McCartney: Hope
Restless Heart: When She Cries

Simply Red- Drowning In

Sugar- If I Can't Vanessa Paradis- Waiting RADIO ENERGIA/Lisbon G

Nuno Santos · Prog Dir AD Ali Dee What's The Flava? Ice Cube/Ice-T- Tresspas

Krupps-Enter So

Mad Morta Budapeste Saints And Sinners-Takin AC/DC- Heatseeker Dan Baird | Love You Period

Deacon Blue Your Town Robin 5- Show Me Love Sighs- Diamonds In Blue Spin Doctors- Jimmy Olsen's

Station Reports

RUSSIA

RADIO MAXIMUM/Moscow P Alexander Kasparov - Prog Dir

A List: AD Annie Lennox-Little
Def Leppard-Stand Up Duran Duran- Ordinary

Felix- Don't You

Arrested Dev.- Mr. Wenda Brian May I'm Scared Dada Dizz EMF Never Know En Vogue Give It Gilberto Gil- Den Onde Heights- How Do You Kym Sims- Take My Advice Nylons- Don't Look Tisha- Push

SLOVENIA

STUDIO D/Novo Mesto S Rasto Bozic - DJ/Producer

Billy Ray Cyrus These Boot Boyz II Men Motownphilly Mike Oldfield Tattoo Patty Smyth No Peter Gabriel Steam Prince 7

SPAIN

CADENA 100/Modrid P Rafael Revert - GM

Carlos Finaly - Prog Dir Power Play: Vaya Con Dios Time Files

AD Boston More Thor Eurythmics There Must Tequile Salta

Celine Dion-Love Can Chris Rea God's Grea Dubliners/Pogues-krish
Juan Luis Guerra El Costo
Little Tony Cuore Motto Oil Xenafobio Platero Y Tú-Sin Rosendo-Majetel Sexto Sentido-Calor Sheena Easton-For Your Simply Red-Lody Godiva

CADENA MINUTO/Madrid P

Jorge De Anton - Music Mgr Power Play:

AD Kenny G-Forever In
Olé Olé-Volaba
R.E.M.: Man On The Moon
AL Glorio Estefon

CANAL SUR RADIO/Andolucia S

Paco Sánchez - Music Mgr Power Play:

AD Annie Lennox-Lovesong
Ce Ce Peniston-Crazy Love
Fleetwood Mac-Paper Doll Michael W. Smith-Picture Perfect Rod Stewart-Tom

Ciudad Jardin Fatalida Eric Clapton-Layla Freddie Mercury: Great INXS: Baby Don't Cry Maldito Los Celos: Loo Por Ti Michael Bolton To Love Oil- Xenofobia Petisme Turistos

RADIO PALAFRUGELL/Palofrugell 5 Rafel Corbi i Vilardell - Music/Prog

> Earthrise: Yes We Can Modonna Deeper Revolver Esclavo De Sade Na Ordinary Wilson Phillips Hotel

B List:

AD El Regreso Me Haces Temblar

Franco De Vito Sera

Anactor Faleuli Canyr OBK- La Princesa Suzanne Vega In Liverpool Whitney Houston- | Will

RADIO 16/Madrid 8

Corlos Honoroto - Prog Dir Power Play:

AD Poul McCartney-Hope AD Crist./Subterraneos Alquien

Crowded House-Four Seasons
AL Kenny G

SWEDEN

CITY RADIO/Molmö G AD Anders Glenmark-Bygg På

Bob Marley Why
Lisa Stansfield Someday Lyle Lovett You've Been Madness- The Harde Paul McCartney- Hope Prince 7 R.E.M.- Man On The Moo Rob N'Rax DLC- Dancing Queer Sade-Feel No Pain Thunder- Everybody Wants

RADIO CITY/Stockholm G Niklas Ehring - Music Dir

AD Ace Of Base Happy Nation Bo's Orkester-Sondag I Sanger Glorio Estefan Miomi Hit Mix Michael Bolton- Drift Paul McCortney Hope Peter Gabriel Steam R.E.M. Man On The Moon Snap: Exterminate

RADIO HUDDINGE/Stockholm G Robert Sehlberg - Prog Dir

A List: AD Shanice Saving For AL Charles & Eddie Go West

EAST FM/Norrköping S

Peter Franck - Music Dir Power Play: AD Anders Glenmark-Bygg På Louie Louie The Thought Neneh Cherry Trout

Lisa Stansfield Sameday Martha Wosh-Corry Paul McCartney-Hope
Peter Johnsson-Kom Till Mig
Shanice-Saving For

HIT FM/Stockholm S

Johan B. Bring - Prog Dir

AD Anders Glenmark- Bygg På H.S.N.- Här Kommer
Louie Louie The Thought
Pelle Almgren-Superstjärna

SWITZERLAND

Thierry Catherine - Head Of Music Power Play:

AD Boo Radleys-Lazaru

David Baerwold The Water Deacon Blue Your Town Suede Metal Mickey Suzanne Vega: Blood Makes The The Dogs Of Lust Wreckx-N-Effect- Rump

AD J.L. Aubert-Entends-Mo Leonard Cahen The Futur Soint Etienne Avenue Soon E MC O.P.I.D. Stereo MC's Playing Vinx-There

RADIO 24/Zurich G

Dani Richiger - Heod Of Music

Power Play: Charles & Eddie Would I Genesis Tell Me Why Whitney Houston- | Will

AD Alpho Blondy Ye Ye Joe Cocker- Feels Like Heave Maggie Reilly-Tears in The Rain Michael Bolton-Drift R.E.M.: Man On The Moon U2: Who's Gonna Ride..

RADIO FOERDERBAND/Bern G

Res Hossenstein - DJ/Producer

AD Freddie Mercury- Great Genesis-Tell Me Why Heights How Do You Inner Circle Rock Jon Secada Do You Madness-The Hard Pow Waw- le lian.. Roy Orbison Heartbreak

RADIO PILATUS 104.9/Luzern G

A List: AD Alpha Blondy-Yé Yé Double You Who's Lady Soul- If My Sister Londonbeat That's How I Michael Bolton Drift Morris Day- Everlastina Racoon- Should Wondertays- Confuse

RADIO LAC/Geneva S

AD Alain Manaranche Emporte Dina Cornoll- So Close
Julien Clerc- Ufile
Mathilda May- Around The World
Michael Bolton- Reach Out Pierre Schott A La Nouvelle Renaud Hantson Co N'Suffit Sophie B. Hawkins I Want Yo

Trey Larenz- Photograph Undercover- Never Let Vanessa Paradis- Sunday Vondo Shepard Searchin Wendy & Lisa The Closina Zazie Un Petit Peu

Deep Forest Deep Forest Double You- Who's Etienne Daho Comme Un la Jean-Patrick Capdevielle Block Lady Soul- If My Sister The The Dogs Of Lust

AL Lourent Voulzy

Riccardo Pellegrini - Prag Dir A List: AD 808 State One In

Annie Lennox-Cold Bob Marley-Iron Bon Jovi- Keep The Faith Boyz II Men-End Of Charles & Eddie- Would I Cher- Oh No Nat Chris Rea God's Great Fargetta- Music Go West- Faithful INXS- Toste It

Kool & The Gong Rhythm And Lele Gaudi-Magari Madonna-Deepe Michael Jackson Heal Nikky Tenevai SOUL SYSTEM, its Gonn

Stereo MC's- Step It Up Peter Gabriel R.E.M.

VOICE OF AMERICA/Europe P une Brown - Dir Pawer Play: Whitney Houston I Will B List:

AD Jade Don't Walk Journey-Light



MTV EUROPE/Landon P Brent Hansen - Dir of Prog & Prod Jean-Pierre Millet - Mgr Music Prog

Heavy Rotation Bon Javi- Keep The Faith
Charles & Eddie Would I Guns N' Roses-Yesterdays Madonna Deeper

Michael Jackson: Heal Vanessa Paradis- Be My Baby Whitney Houston- | Will Active Rotation

Fantastischen Vier- Die Datel Felix-It Will Freddie Mercury- Great Genesis-Invisible Genesis Tell Me Why Inner Circle Rock R.E.M. Man On The Moor Rage-Run To Roxette-Gueen Of Sade-Feel No Pain Tasmin Archer- Sleeping U2-Who's Gonna Ride

Alice In Chains Would? Arrested Dev.- People Jesus Jones The Devil Soul Asylum Somebody Stereo MC's- Step It Up The The Dogs Of Lust Toad The Wet Sprocket All Bob Marley-Iron Boyx II Men-End Of Felix- Don't You Guns N' Roses-November Rain

Jon Secada: Just Another Madonna: Erotica R.E.M.: Drive Vava Con Dios-Heading Break Out

Captain Hollywood-More And Chris Rea-God's Great Eddie Murphy I Was J. Born On The Joe Cocker- Feels Like Keith Richards- Wicked Kris Kross-It's A Shame Leila K-Open Leonard Cohen Closing Time Louie Louie The Thought Mod Cohra Flex Neil Young- Harvest Moor Nirvana-In Bloom Shakespears Sister Hello Snap Exterminate
Udo Lindenberg Panik
Vaya Con Dios Time Flies

Willy DeVille Hey! Joe

Adult Contemporary Europe

ACE TOP 25

TW	LW	WOC	Artist/Title	Label
<u>1</u>	2	7	WHITNEY HOUSTON/I Will Always Love Y	ou (Arista)
	3	4	CHARLES & EDDIE/Would Lie To You?	
2	_			, , , ,
3	1	6	TASMIN ARCHER/Sleeping Satellite	(EMI)
4	6	5	MICHAEL JACKSON/Heal The World	, , ,
5	8	5	CHER/Oh No Not My Baby	
6	4	9	MICHAEL BOLTON/To Love Somebody	(Columbia)
7	14	3	LIONEL RICHIE/Love, Oh Love	(Motown)
8	12	4	ELTON JOHN/The Last Song	(Rocket)
9	10	3	GENESIS/Tell Me-Why	(Virgin)
10	13	3	JON SECADA/Do You Believe In Us	(SBK)
(11)	18	2	GO WEST/Faithful	(Chrysalis)
12	7	15	VANESSA PARADIS/Be My Baby	(Polydor)
13	11	8	ROXETTE/Queen Of Rain	(EMI)
(14)	22	2	ROD STEWART/Tom Traubert's Blues	(Warner)
15	24	2	MADONNA/Deeper And Deeper	(Maverick)
16	21	2	FLEETWOOD MAC/Love Shines (Warn	er Brothers)
17	5	12	SADE/No Ordinary Love	(Epic)
18	9	12	VAYA CON DIOS/Heading For A Fall	(Ariola)
19	15	13	BOYZ II MEN/End Of The Road	(Motown)
20	17	10	ERIC CLAPTON/Layla (Du	ck/Reprise)
21)	N		HEIGHTS/How Do You Talk To An Ange	
22	N		INNER CIRCLE/Rock With You	
23	20	5	ROY ORBISON/Heartbreak Radio	(Virgin)
24)	N		PETER GABRIEL/Steam	(Virgin)
25	16	11		er Brothers)
23	10	11	K.E.M./ Drive (Vvdrn	er bromers)

The Adult Contemporary Europe (ACE) Top 25 chart is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for the 25-49 year-olds, fulltime or during specific dayparts. Songs in "A" rotation receive more points than those in "B" rotation or more limited airplay exposure.

Billboard Singles

USA TOP 25

TW LW Artist/Title For week ending Jan. 16th 1993 Label

	_			
1	1	WHITNEY HOUSTON/I Will Always Love You	Arista	
2	3	SHAI/If I Ever Fall In Love	Gasoline Alley	
3	4	BOYZ II MEN/In The Still Of The Nite	Motown	
4	2	WRECKX-N-EFFECT/Rump Shaker	MCA	
5	7	SHANICE/Saving Forever For You	Giant	
6	6	SNAP/ Rhythm Is A Dancer	Arista	D
7	5	P.M. DAWN/I'd Die Without You	Gee Street	
8	8	BOBBY BROWN/Good Enough	MCA	
9	9	TLC/What About Your Friends	LaFace	
10	11	MADONNA/Deeper And Deeper	Maverick	
11	10	MARY J. BLIGE/Real Love	Uptown	
12	12	MICHAEL BOLTON/To Love Somebody	Columbia	
13	18	PEABO BRYSON & REGINA BELLE/A Whole New World	Columbia	
14	17	RESTLESS HEART/When She Cries	RCA	
15	19	PRINCE AND THE N.P.G./7	Paisley Park	
16	25	GO WEST/Faithful	EMI	UK
17	24	JON SECADA/Do You Believe In Us	SBK	
18	22	PORTRAIT/Here We Go Again!	Capitol	
19	15	SAIGON KICK/Love Is On The Way	Third Stone	
20	26	ARRESTED DEVELOPMENT/Mr. Wenda	l Chrysalis	
21)	30	EN VOGUE/Give It Up, Turn It Loose	Atco EastWest	
22	16	THE HEIGHTS/How Do You Talk To An Angel.	Capitol	
23	21	BELL BIV DEVOE/Gangsta	MCA	
24	36	GENESIS/Never A Time	Atlantic	UK

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25 20 SPIN DOCTORS/Little Miss Can't Be Wrong Epic Ass.

ECO = European Country of Origin

Debuting This Week!

M&M's **NEW FORTHNIGHTLY GROOVE MIX PAGE**

Groove Mix includes Aired Views

Interviews with Europe's leading dance radio jocks on programming strategies

Promo Promo

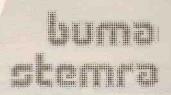
Highlighting label policies on dance

New Grooves

Reviews of new dance product

The European Dance Radio chart (EDR Top 25) also appears on this page. In the week that Groove Mix doesn't run, the EDR Top 25 will appear alongside the ACE Top 25 and Billboard Singles on the Station Reports page.

EUROPEAN TOP 100_® ALBUMS



X X X X X X X X X X X X X X X X X X X	A S S S TITLE - ORIGINAL LABEL COUNTRIES CHARTED COUNTRIES CHARTED	HAY SEE COUNTRIES CHARTED ARTIST COUNTRIES CHARTED SEE COUNTRIES CHARTED
Abba UK.D.B.N.L.E.A.C.H.S.P.D.K.L.N.S.F.IR 1 14 Gold - Greatest Hits - Polar ▲3	35 28 8 Chris Rea UK.D.B.N.L.C.H.S God's Great Banana Skin - East West ●	69 56 Nirvana UK.F.DK.IR Nevermind - DGC •
2 3 5 Soundtrack - The Bodyguard UK.F.D.B.NLE.A.CH.S.DK.I.N.S.F.GR.IR The Bodyguard - Arista	36 31 13 Zucchero Fornaciari Miserere - <i>Palydor</i>	Queen Queen Greatest Hits - Parlophane ▲5
3 2 6 Freddie Mercury The Freddie Mercury Album - Parlaphone	The Shamen One Little Indian	71 62 16 Belinda Carlisle UK The Best Of Belinda Vol. 1 - Offside
4 4 6 Genesis UK.ED.B.NLA CH.S.P.DK.GR.IR The Way We Walk Vol. 1 - Virgin	38) 51 3 Neil Diamond UK.IR UK.IR	72 56 28 Soundtrack - Dirty Dancing Dirty Dancing - RCA
S 6 13 R.E.M. UK.D.B.NLE.A.CH.S.P.DK.I.N.SF.GR IR UK.D.B.NLE.A.CH.S.P.DK.I.N.SF.GR IR Warner Brothers ▲	Renzo Arbore Napoli Punto E A Capo - Fonit Cetra	73 84 18 Bad To The Bone - Metronome
6 8 9 Bon Jovi WK.D.B.NLE.A.CH.S.P.DK.N.SF.GR.IR WK.D.B.NLE.A.CH.S.P.DK.N.SF.GR.IR	Hanne Boel Kinda Soul - EMI-Medley	74 79 3 Michel Sardou Le Grand Réveil/Le Bac "G" - Trema
7 5 7 Cher UK.D.B.NLA.CH.S.DK.IR Cher's Greatest Hits: 1965 - 1992 - Geffen	41 32 10 Roch Voisine Europe Tour - GM	75 82 11 Talking Heads The Best Of - Once In A Lifetime - EMI
8)11 56 Michael Jackson UK.F.D.B. N.L.E.A.DK.GR.IR Dangerous - Epic ▲ 5	42 42 10 Tasmin Archer UK.D.C.H.S.GR	76 88 2 Elaine Paige & Barbara Dickson UK The Best Of Telstar
9 9 18 Eric Clapton UK.D.NLE.A.CH.S.P.DK.SFIR Unplugged - Reprise A	43) 43 58 Genesis We Can't Dance - Virgin ▲6	Die Prinzen Das Leben 1st Grausam - Hansa
10 16 8 Gloria Estefan Greatest Hits - Epic	Metallica Metallica - Vertigo ▲ D.NLAS DK.SF	Juan Pardo Sinceramente Juan - EMI
11 10 9 Sade F.D.B.NLE.A.CH.S.R.DK.I.SEGR	Charles & Eddie UK.D.NI.CH UK.D.NI.CH	79 86 8 Bob Marley Legend - Island
12 7 6 Erasure UK.D.A.CH.S.DK.SF.GR.IR Opp. The First 20 Hits - Mute	46 46 4 Lucio Battisti Le Origini - Ricordi	80 81 4 J. Karjalainen SF SF SF Suurimmat Hitit - Poko
13 14 11 Simple Minds Glittering Prize '81 - '92 - Virgin UK.D.B.NL.CH.S.DK.I.GR.IR	47 44 9 Harvest Moon - Reprise	81)100 7 Hubert Von Goisern & Die Alpinkatzen Aufgeign Statt Niederschiassn - Ariola
14 13 13 Michael Bolton UK.D.N.L.E.S.P.DK.SEIR UK.D.N.L.E.S.P.DK.SEIR	48 53 3 Jean-Philippe Audin & Diego Modena F	82 76 7 Daniel O'Donnell Follow The Dream - Ritz
15 12 8 Joe Cocker D.B.NLA.CH.S.P.DK.N.GR The Best Of Joe Cocker - Capital	49 37 12 Prince & The New Power Generation UKED.NLEA Love Symbol - Paisley Park	83 72 13 Brian May Back To The Light - Parlophone
16 15 14 Vaya Con Dios Time Flies - Ariola	Julien Clerc Utile - Virgin	84 67 13 Vanessa Paradis Vanessa Paradis - Remark
17 17 18 Roxette UK.D.B.NLE.A.CH.S.DK.N Tourism - EMI	51 35 10 OST 1492 - The Conquest Of Paradise - East West	85 90 3 Adriano Celentano Superbest - Clan
18) 20 33 Lionel Richie UK.D.B.NL.DK.IR UK.D.B.NL.DK.IR	52 57 11 Didier Barbelivien Vendée 93 - POM	Christian Morin Esquisse - Dee
19 18 9 AC/DC F.D.B.N.L.E.A.CH.S.R.DK.SF Live At Donington - Double - Atco	53 63 3 Rondo Veneziano CH.I	Shakespears Sister Hormonally Yours - London
Die Fantastischen 4 4 Gewinnt - Columbia	Paul De Leeuw Van U Wil lk Zingen - Varagram	88 74 5 Billy Ray Cyrus E.S.DK.N Some Gave All - Mercury
21) 29 65 Use Your Illusion II - Geffen ▲	55 54 14 Peter Gabriel D.N.L.A.CH.S.GR D.N.L.A.CH.S.GR	89)92 8 Paolo Conte 900 · CGD
22 21 11 Erotica - Maverick ▲ UK.F.D.NLA.CH.S.SE.GR.IR	56 58 2 Diana Ross The Force Behind The Power - EMI	90 93 9 Mina Sorelle Lumiere - EMI
23 39 2 Fredericks, Goldman & Jones F.B Sur Scène - Columbia	57 38 6 Roger Whittaker Stimme Des Herzens - Echo	91 78 7 AC/DC D.CH.DK D.CH.DK
Queen UK.D.NLE.DK.IR UK.D.NLE.DK.IR Queen UK.D.NLE.DK.IR	58 48 10 Angel Heart - Hansa	Jacques Dutronc Dutronc Au Casino (Live) - Columbia
Mike Oldfield UK.D.N.L.E.A.DK.IR 25 26 17 Tubular Bells II - WEA	59 45 4 David Hasselhoff Everybody Sunshine - White Records	Jimi Hendrix The Ultimate Experience - Polygram TV
26 23 28 Regagner Les Plaines - Remark	60 47 7 Peter Maffay Freunde & Propheten - East West	94 96 10 Marie Frederiksson Den Steandiga Resan - EMI
Guns N' Roses UK.FD.B.NLP.DK.IR	Juan Luis Guerra Aretto - Karen	95 97 2 Humperdinck & Jones The Best - Back To Back - Deram
D.B.NLCH.S.P.DK.N.SF.GR	62 59 6 The Celts - WEA	96 98 2 Neon 2 Polku - Columbia
Die Prinzen	63 75 2 Gheorghe Zamfir Utopia - Philips	Los Panchos Todo Panchos 2 - Epic
Simply Pod UK.IR	Boyz II Men UK.D.NLS.DK	98 95 2 Soundtrack - Phantom Of The Opera Das Phantom Der Oper - Polydor
30 33 63 Stars - East West \$\Delta 5\$ 31 22 2 Incesticide - DGC	64 10 Cooleyhighharmony - Molown The Police UK.D.B.P Oreatest Hits - A&M	99 77 6 Huey Lewis & The News The Heart Of Rock & Roll: The Best Of - Chrysalis
lordy EB	66 65 38 Diva - RCA	Francesco De Gregori
32 24 3 Pochette Surprise - Columbia 33 27 18 Jon Secada D.N.L.E.CH	Claudio Baglioni	UK = United Kingdom, D = Germany, F = Franco, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Holland, B = Belgium, IR = Iraland, S = Sweden, DK = Dermont, N = Norway, SF = Finland, P = Portugal, OR = Greece.
Take That	Antonollo Venditti	B = Belgium, IR = Ireland, 5 = Sweden, DX = Dermork, N = Norway, SF = Finland, P = Portugal, UK = Greece = FAST MOVERS = RE-ENTRY
34) ⁴⁹ ⁷ Take That & Party - RCA	68 66 6 Da San Siro A Samarcanda - L'Amore Ricordi poperation with Buma/Stemra. © BPI Communications BV/Buma/Stemra. All rights rese	



EUROCHART HOT 100_® SINGLES



ARTIST COUNTRIES CHARTED	X X X X X X X X X X X X X X X X X X X	ARTIST COUNTRIES CHARTED
ARTIST COUNTRIES CHARTED S T S T TITLE - ORIGINAL LABEL (PUBLISHER)	3 3 \$ ARTIST COUNTRIES CHARTED \$\frac{2}{2} \frac{4}{2} \frac{4}	3 3 5 ARTIST COUNTRIES CHARTED STORY STO
1 8 Whitney Houston - Arista (Carlin)	35) 60 2 Drift Away Michael Bolton - Columbia (Rondor)	All Alone On Christmas Darlene Love - Arista (BMG)
2 2 7 Heal The World UK.F.D.B.NL.A.CH.S.DK.IR.N.I Michael Jackson - Epic (EMI/WC/Zomba)	36 34 14 All That She Wants Ace Of Base - Mega (Megasong)	Nirvana - Geffen (EMI)
3 9 Would I Lie To You? UK.D.B.NI.A.CH.S.DK.IR.N.GR Charles & Eddie - Capitol (EMI)	37)42 3 Pour L'Amour D'Un Garcon Helene - AB (ABeditions)	71 59 10 Wherever I May Roam Metallica - Vertigo (PolyGram) D.B.IR.SF
4 15 Dur Dur D'Etre Bebe FB.NLE.SEJ FB.NLE.SEJ Gavroche)	38 35 23 Just Another Day D.N.L.CH.S D.N.L.CH.S	72 74 9 Queen Of Rain Roxette - EMI (Jimmy Fun/EMI)
5 21 Felix - deConstruction (MCA) F.D.B.E.A.CH.S.P.DK.N.GR.I	39)70 2 Exterminate D.B.NL.CH.DK.SE.I Snap - Logic (Hanseatic/Songs Of Logic)	Nothing Else Matters Metallica - Vertigo (PalyGram)
6 7 16 Boyz II Men - Motown (Warner Chappell)	Que Mon Coeur Lache Mylene Farmer - Polydor (Requiem) F.8	People Everyday Arrested Development - Caoltempo (EMI) UK. NLIR
7) 8 11 Felix - deConstruction (Copyright Control)	November Rain Sp. Ch.P All 38 21 Guns N' Roses - Geffen (Warner Chappell)	75 67 3 Alive & Kicking Eastside Beat - ffrr (EMI)
8 6 12 Die Fantastischen Vier - Columbia (EMI)	42 30 14 R.E.M Warner Brothers (Warner Chappell)	76 58 5 Prince & The New Power Generation - Paisley Park (Warner Chappell)
Could It Be Magic	43 49 10 Run To You UK D.B.NLS.DK. Rage - Pulse 8 (Rondor)	1'm Gonna Get You Nt. Bizarre Inc. feat. Angie Brown - Vinyl Salution (Schnozza)
More And More F.D.B.A.CH	44 44 6 lf We Hold On Together Diana Ross - EMI (MCA)	78 73 8 Wheel Of Fortune Ace Of Base - Mega [Megasong]
Deeper And Deeper UK.D.B.NL.CH.S.DK.IR.SF.I	45 47 35 Dr. Alban - SweMix (SweMix)	Happy Nation Ace of Base - Mega (Megasong) OK
Po My Baby UK.F.D.B.NLS.DK	In My Defence	If I Ever Fall In Love
12 11 14 Vanessa Paradis - Remark (Miss Bessie/Bahama Rhythm) 13 13 10 Les Maries De Vendée Anaïs Et Didier Barbelivien - POM (POM)	It's Probably Me ED.B.I	Shai - MCA (MCA) Shai - MCA (MCA)
House Of Love D.A.C.H.S.DK.SF	Motownphilly UK.R	81 71 8 U 96 - Polydor (Bavaria/Sono) The Thought Of It Louis Louis - Hardback House Louis/WC/H-Bomb-H)
15 17 East 17 - London (PolyGram) FD.B.E.A.CH.S	Boyz II Men - Motown (Various) Out Of Space (Puff In The Jungle UK.NLIR.GR	Help Us Back Home Sargievo SF
15 12 16 Bob Marley & The Wailers - Tuff Gong (Bob Marley/Blue Mountain) Phorover Popula	The Prodigy - XL (EMI) Montreux E.P. UK.DK.R.I	Hello (Turn Your Radio On) D.CH.S
The Shamen - One Little Indian (Warner Chappell) DBA CH.S.P.IR.	Simply Red - East West (EMI/Various) D.A.CH.DK	Shakespears Sister - London (EMI/Island/BMG)
20 12 Bon Jovi - Jambco (PolyGram)	Songline/BMG	Butterfly Ball - POM (POM) Let's A Shame UK.IR.
18 17 15 Tasmin Archer - EMI (EMI)	52 36 9 Stereo MC's - 4th & Broadway (EMI)	Kris Kross - Ruff House (Dupri/M 2 The T 2 The M)
19 10 30 Inner Circle - Metronome (Rock Pop/Madhouse)	53 45 7 Temptation (Brothers In Heaven Remix) Heaven 17 - Virgin (EMI/Sound Diagrams/WC) No Ordingry Love ED.CH.GR.I	87 72 5 R.E.M Warner Brothers (Warner Chappell)
20 19 7 Yesterdays Guns 'N Roses - Geffen (EMI/WC/McCloud)	54) 55 13 Sade - Epic (Angel)	88 92 3 Easy Come And Go Joker - Polydor (Not Listed)
21 23 5 Tom Traubert's Blues (Waltzing Matilda) UK.D.N.L.S.IR Rod Stewart - Warner Brothers (Warner Chappell)	Changer Tout Ca Bernard Minet - AB (ABeditions)	89 79 2 Way In My Brain (Remix)/Drumbeats UK SL2 · XL (Momentum)
22 26 12 Because The Night E.B.N.L.E.GR.I Co.Ro - Ginger Music (Tipax)	56 39 4 One In Ten 808 State & UB40 - ZTT (New Claims-ATV/Perfect)	90 86 4 So Close Dina Carroll - A&M (PolyGram/MCA)
23 24 4 Boney M MegaMix Boney M - Arista (Various)	57 46 5 Cliff Richard - EMI (WC/Upward Spiral/My Macaroon)	91 65 5 Vlieg Met Me Mee (live)/Gebabbel Paul De Leeuw - Varagram (Not Listed)
24 21 21 Baker Street Undercover - PWL Intl. (EMI)	58 50 20 The World Is Stone Cyndi Lauper - Epic (PolyGram/CC)	92 64 20 My Destiny Lionel Richie - Motown (Rondor)
25) 25 8 Never Let Her Slip Away UK.D.B.NL.S.DK.IR Undercover - PWL Intl. (Island)	The Great Pretender Freddie Mercury - Parlophane (Southern Music) F.D.B.NL.CH	93)98 2 Tattoo Mike Oldfield - WEA (EMI)
26 32 8 Le Lion Est Mort Ce Soir Pow Wow - Remark (Peekaboo Praductions)	60 83 2 We Are Raving - The Anthem Slipstream - Boogie Foad (Island)	94 91 4 Moon Light Shadow Moon - Max Music (Max Music)
27 22 11 La Legende De Oochigeas Roch Voisine - GM (Ed. Georges Mary)	61)69 5 Koa Hiatamadl Hubert Von Goisern - Ariola (Blanko/Wintrup)	95 100 2 Don't Let The Sun Go Down On Me George Michael & Elton John - Epic (Big Pig)
Rock With You D.B.NL.A.CH.DK.SF Inner Circle - Metronome (Madhouse/Warner Chappell)	62)77 2 Petit Papa Noel Tino Rossi - EMI (Max Eschig)	96 51 37 Rhythm Is A Dancer Snap - Logic (Hanseatic/Songs Of Logic)
29 29 9 Highland B.S One More Time - CNR (EMI Songs/Scandinavia AB)	63 53 5 Step It Up Stereo MC's - 4th & Broadway (EMI)	Arranged Marriage Apache Indian - Island (MCA/CC)
30 37 4 Gloria Estefan - Epic (EMI)	64 63 4 Gold CH.S.SF	Roxanne Rita - Remark (Not Listed)
31 18 4 The WWF Superstars - Arista (All Boys/CC)	65) 89 2 Fröhes Fest Die Fantastischen Vier - Columbia (EMI)	L'Auvergnat Les Enfoirés A L'Opera - Columbia (Warner Chappell)
Who's Gonna Ride Your Wild Horses UK.D.B.N.I.C.H.S.R.I	66 62 11 Birthday Song A Power Pack - Club Play (Warner Chappell)	100 RED 1 Won't Let You Down 2 Boys - ARS (Diamond Brothers/Rondor)
oz mana productionally	Mrs. Robinson/Being Around	UK = United Kingdom, D = Germany, F = France, CH = Switzerland, A = Austria, I = Italy, E = Spain, NL = Holland, B = Belgium, IR = Iraland, S = Sweden, DK = Denmortk, N = Norway, SF = Finland, P = Portugal, GR = Greece.
33 27 17 Raumschiff Edelweiss Edelweiss - WEA (Bruin Music)	67 68 4 Lemonheads - Atlantic (PolyGram/Bug)	B = Belgium, IK = Ireland, 5 = Sweden, DR = Denmark, N = Norway, 3F = Finland, P = Follogui, SR = Oreece.



TOP 10 SALES IN EUROPE

UNITED KINGDOM

Sir	ngles
1	Whitney Houston - I Will Always Love You (Arista
2	
3	Take That - Could It Be Magic (RCA
4	The Shamen - Phorever People (One Little Indian
5	Charles & Eddie - Would I Lie To You? (Capitol
6	Boney M - Boney M MegaMix (Arista
7	Gloria Estefan - Miami Hit Mix (Epic
8	Lisa Stansfield - Someday (I'm Coming Back) (Arista
9	The WWF Superstars - Slam Jam (Arista
10	Michael Bolton - Drift Away (Columbia
All	oums
1	Cher - Cher's Greatest Hits: 1965 - 1992 (MCA
2	Gloria Estefan - Greatest Hits (Epic
3	Soundtrack - The Bodyauard /Arista

Michael Bolton - Timeless (Columbia) Genesis - The Way We Walk Vol. 1 Simple Minds - Glittering Prize '81 - '92 (Virgin) Freddie Mercury - The Album 9 Simply Red - Stars 10 Take That - Take That & Party

Erasure - Pop! The First 20 Hits

	917111	
Sin	ngles	
1	Jordy - Dur Dur D'Etre Bebe	(Sony)
2	Co.Ro - Because The Night	(Ginger)
3	Moon - Moon Light Shadow	(Max)
4	N.Real Presence - Chiki Chika	(Lucas)
5	Felix - Don't You Want Me	(BMG)
6	A.Class - Don't You	(Max)
7	Black Machine - Jazz Machine	(Ginger)
8	O.B.K La Princesa De Mis Suenos	(Blanco Y Negro)
9	Whitney Houston - I Will Always	Love You (BMG)
	Q.Tejada - Tecno Christmas	
		0 ,

SPAIN

(Parlophone) (East West)

(RCA)

10	Q.Tejada - Tecno Christmas (Blanco	Y Negro
Alt	oums	
1	Various - Boom-8	(EM
2	Various - Bandas Sonoras Originales	(BMG
3	Soundtrack - The Bodyguard	(BMG
4	Various - Mas Noches De Blanco Saten	(Hispavox
5	Mike Oldfield - Tubular Bells II	(Warner
6	Juan Luis Guerra - Aretto	(BMG
	Freddie Mercury - The Album	(EMI
		Y Negro
	Juan Pardo - Sinceramente Juan	(EMI
10	Eric Clapton - Unplugged	Warner

DENMARK

- 1	Ace Of Base - Happy Nation	(Mega)
2	Ace Of Base - All That She Wants	(Mega)
3	Whitney Houston - I Will Always Lo	ve You (BMG)
4	Rasmus - Surt At Være Baby	(Sony)
5	Charles & Eddie - Would I Lie To You	
6	Guns 'N Roses - Yesterdays	(BMG)
7	Billy Ray Cyrus - Achy Breaky Hed	
8	Madonna - Deeper And Deeper	(Warner)
9	Wham! - Last Christmas	(Sony)
10	D.A.D Sad Sad X-Mas	(Mega)
Ali	bums	, ,
700		(F) (1) (1) ()
1	Hanne Boel - Kinda Soul	(EMI-Medley)
2	Various - Absolute Music 1	(EMI M. FL.)
3	Ace Of Base - Happy Nation	(Mega)
4	Abba - Gold - Greatest Hits	(PolyGram)
5	Sko/Torp - Familiar Roads	(EMI-Medley)
6	Monrad & Rislund - Next Stop Pladderbo	ile (EMI-Medley)
7	Eric Clapton - Unplugged	(Warner)
8	Vaya Con Dios - Time Flies	(BMG)
9	Lisa Nilsson - Himlen Runt Hörnet	
10	Joe Cocker - The Best Of Joe Cocke	
		· (=

SWITZERLAND

Singl	es	
1 D	ie Fantastischen Vier - Die Dal?!	(Sony)
2 F	elix - Don't You Want Me	(BMG)
3 F	elix - It Will Make Me Crazy	(BMG)
4 V	/hitney Houston - I Will Always Love	You (BMG)
5 J	on Secada - Just Another Day	(EMI)
6 C	harles & Eddie - Would I Lie To You	is (EWI)
7 B	on Jovi - Keep The Faith	(PolyGram)
8 G	uns N' Roses - November Rain	(BMG)
	smin Archer - Sleeping Satellite	(EMI)
10 B	ob Marley & The Wailers - Iron Lio	n Zion (BMG)
Albui	ns	
	bba - Gold - Greatest Hits	(PolyGram)
	oundtrack - The Bodyguard	(BMG)
	aya Con Dios - Time Flies	(BMG)
	on Jovi - Keep The Faith	(PolyGram)
	each Weber - Nix Wie Gäx	(PolyGram)
6 R	.E.M Automatic For The People	(Warner)
	enesis - The Way We Walk Vol. 1	(Virgin)
	ie Fantastischen 4 - 4 Gewinnt	(Sony)
9 F	reddie Mercury - The Album	(EMI)
	ondo Veneziano - Rondo 2000	(Warner)
0 1	on the actional cales shorts from 14 Europe	

GERMANY

Singles				
Captain Hollywood Project - More And More (Blow Up)			
2 Charles & Eddie - Would Lie To You? (EM	()			
3 Michael Jackson - Heal The World (Sony	1			
4 Die Fantastischen Vier - Die Da!?! (Sony	1			
5 Whitney Houston - I Will Always Love You (BMG)			
6 Felix - It Will Make Me Crazy (BMG)			
7 Inner Circle - Sweat (Warner)			
8 Bon Jovi - Keep The Faith (Phonogram)			
9 East 17 - House Of Love (Metronome)			
10 Felix - Don't You Want Me (BMG)			
Albums				

Albums				
1	Abba - Gold - Greatest Hits	(Polydor)		
2	Bon Jovi - Keep The Faith	(Phonogram)		
3	Genesis - The Way We Walk Vol. 1	(Virgin)		
4	Die Fantastischen 4 - 4 Gewinnt	(Sony)		
5	Freddie Mercury - The Album	(EMI)		
6	R.E.M Automatic For The People	(Warner)		
7	Eric Clapton - Unplugged	(Warner)		
8	Die Prinzen - Küssen Verboten	(Hansa)		
9	Michael Jackson - Dangerous	(Sony)		
10	Roxette - Tourism	(EMI)		

HOLLAND

Singles				
1 Whitney Houston - I Will Always Love You	(BMG)			
2 Charles & Eddie - Would I Lie To You?	(EMI)			
3 Jordy - Dur Dur D'Etre Bebe	(Sony)			
4 Bizarre Inc./A.Brown - I'm Gonna Get You (Bou	disque)			
5 Paul De Leeuw - Vlieg Met Me Mee (Vard	agram)			
6 Michael Jackson - Heal The World	(Sony)			
7 Undercover - Never Let Her Slip Away	(PWL)			
	Gram)			
9 Inner Circle - Rock With You (W	/arner)			
10 Rod Stewart - Tom Traubert's Blues (W	/arner)			
Albums				
Soundtrack - The Bodyguard	(BMG)			
a la				

2	Paul De Leeuw - Van U Wil lk Zinge	n(Varagram)
3	Abba - Gold - Greatest Hits	(PolyGram)
4	Eric Clapton - Unplugged	(Warner)
5	Lionel Richie - Back To Front	(PolyGram)
6	Vaya Con Dios - Time Flies	(BMG)
7	Rene Froger - Sweet Hello's & Sad Good	byes (Dino)
8	Freddie Mercury - The Album	(EMI)
9	Golden Earring - The Naked Truth	(Sony)
10	Genesis - The Way We Walk Vol. 1	(Virgin)

NORWAY

Singles			
1 Whitney Houston - Will Always Love You	(BMG)		
2 Ace Of Base - Wheel Of Fortune	(Mega)		
3 Ace Of Base - All That She Wants	(Mega)		
4 Boyz II Men - End Of The Road (Pol-	yGram)		
5 Charles & Eddie - Would I Lie To You?	(EMI)		
6 Dum Dum Boys - Transit Sigmata Exit (O	h Yeah)		
7 Guns 'N Roses - Yesterdays	(BMG)		
8 Felix - Don't You Want Me	(BMG)		
9 Michael Jackson - Heal The World	(Sony)		
10 Paul McCartney - Hope Of Deliverance	(EMI)		
Albums			
1 M	(=)		

Alb	oums	
1	Various - Absolute Music 6	(Eva)
2	Abba - Gold - Greatest Hits	(PolyGram)
3	Oslo Gospel Choir - Tusen Julelys	Stageway/BMG)
4	Arve Tellefsen - Intermezzo	(Grappa)
5	Joe Cocker - The Best Of Joe Cock	er (EMI)
6	Ole Edvard Antonsen - Tour De Force	e (Norsk/BMG)
7	Hanne Boel - Kinda Soul	(EMI)
8	Bonnie Tyler - Angel Heart	(BMG)
9	Billy Ray Cyrus - Some Gave All	(PolyGram)
10	R.E.M Automatic For The People	(Warner)

ALISTRIA

	AUSINIA				
Si	Singles				
1	Die Fantastischen Vier - Die Da!?!	(Sony			
2	Hubert Von Goisern - Koa Hiatamadl	(BMG			
3	Power Pack - Birthday Song	(Sony			
4	Charles & Eddie - Would I Lie To You?	(EMI			
5	Michael Jackson - Heal The World	(Sony			
6	Inner Circle - Sweat	(Warner			
7	Bilgeri - I'm Gonna Take You Home	(Warner			
8	Felix - Don't You Want Me	(BMG			
9	Papermoon - Tell Me A Poem	(BMG			
10	Undercover - Baker Street	(Warner			
All	bums				
1	H.Von Goisern/Alpinkatzen - Aufgeign	(BMG			
2	Abba Gold Grantest Wite 10				

Albums				
1	H.Von Goisern/Alpinkatzen - Auf	geign (BMG)		
2	Abba - Gold - Greatest Hits	(PolyGram)		
3	Die Fantastischen 4 - 4 Gewinnt	(Sony)		
4	Freddie Mercury - The Album	(EMI)		
5	Eric Clapton - Unplugged	(Warner)		
6	R.E.M Automatic For The People	(Warner)		
7	Soundtrack - The Bodyguard	(BMG)		
8	Bon Jovi - Keep The Faith	(PolyGram)		
9	Vaya Con Dios - Time Flies	(BMG)		
10	Genesis - The Way We Walk Vol. 1	(Virgin)		

FRANCE

	INVITER	
Sir	ngles	
1	Jordy - Dur Dur D'Etre Bebe	
2	Anaïs/D.Barbelivien - Les Maries De Ve	ndée (POM)
3	Michael Jackson - Heal The World	(Epic)
4	Pow Wow - Le Lion Est Mort Ce Soir	(Remark)
5	Roch Voisine - La Legende De Oochi	geas (BMG)
6	Helene - Pour L'Amour D'Un Garcon	(AB)
7	Bob Marley & The Wailers - Iron Lion 2	Zion (Island)
8	Vanessa Paradis - Be My Baby	(Remark)
9	Mylene Farmer - Que Mon Coeur Lache	(PolyGram)
10	Bernard Minet - Changer Tout Ca	(AB)
All	oums	
1	Fredericks, Goldman & Jones - Sur Scèn	e (Columbia)
2	Pow Wow - Regagner Les Plaines	(Remark)
3	Michael Jackson - Dangerous	(Epic)
4	Jordy - Pochette Surprise	(Columbia)
5	Genesis - The Way We Walk Vol. 1	(Virgin)
.6	J.P.Audin/D.Modena - Ocarina	(Delphine)
7	Roch Voisine - Europe Tour	(BMG)
8	Julien Clerc - Utile	(Virgin)
9	Didier Barbelivien - Vendée 93	(POM)
10	Gheorghe Zamfir - Utopia	(PolyGram)

BELGIUM

31	rigres	
1	Jordy - Dur Dur D'Etre Bebe	(Sony)
2	One More Time - Highland	(CNR)
3	Whitney Houston - Will Always Love You	(BMG)
4	Charles & Eddie - Would I Lie To You?	(EMI)
5	Anais/D.Barbelivien - Les Maries De Vendée	(CNR)
6	2 Boys - I Won't Let You Down	(ARS)
7	Michael Jackson - Heal The World	(Sony)
8	Undercover - Never Let Her Slip Away (V	Varner)
9	Boyz II Men - End Of The Road (Poly	(Gram)
10	Dance Computer - Dance Computer Vol. 9	(D.I.S.)
Al	bums	
1	Simple Minds - Glittering Prize '81 - '92	(Virgin)
2	Humperdinck/Jones - Back To Back (Poly	(Gram)
3		(Gram)
4	and the second s	(Virgin)
5	Soundtrack - The Bodyguard	(BMG)
6	Vaya Con Dios - Time Flies	(BMG)
7	Joe Cocker - The Best Of Joe Cocker	(EMI)
8	Luis Cobos - Viva España	(Sony)
9	Jordy - Pochette Surprise	(Sony)
10	Gert En Samson - Samson 2	(CNR)

FINLAND

Singles	
1 Colours - Help Us Back Home, Sar	ajeva (Sony)
2 East 17 - House Of Love	(PolyGram)
3 Felix - It Will Make Me Crazy	(BMG)
4 Edelweiss - Raumschiff Edelweiss	(Warner)
5 Madonna - Deeper And Deeper	(Warner)
6 Metallica - Wherever I May Roam	(PolyGram)
7 Klamydia - Layja-EP	(Krklund)
8 Ne Luupojat Surf - Hauskaa Jouluc	(Poko Records)
9 Whitney Houston - I Will Always L	ove You (BMG)
10 Inner Circle - Rock With You	(Warner)
Albums	
1 J. Karjalainen - Suurimmat Hitit	(Poko)
2 Neon 2 - Polku	(Sony)
3 Joel Hallikainen - Kuurankukka	(Finnlevy)
4 Eric Clapton - Unplugged	(Warner)
5 Abba - Gold - Greatest Hits	(PolyGram)
6 AC/DC - Live At Donington - Double	(Warner)
7 Various - Techno & Dance 2	(K-Tel)
8 Various - Missing You	(EMI)
9 Freddie Mercury - The Album	(EMI)
10 Laura Branigan - Very Best Of	(Warner)
GREECE	
Singles	

GREECE	
Singles	
1 Tasmin Archer - Sleeping Satellite (EMI)	
2 Whitney Houston - I Will Always Love You (BMG)	
3 Madonna - Erotica (Warner)	
4 Sarah Jane Morris - Never Gonna Give You Up (NA)	
5 Felix - Don't You Want Me (BMG)	
6 The Prodigy - Out Of Space/Ruff In The Jungle (XL)	
7 Sade - No Ordinary Love (Sony)	
8 Co.Ro - Because The Night (Ginger)	
9 Erasure - Who Needs Love (Like That) (Virgin)	
10 Inner Circle - Sweat (Warner)	
Albums	
Various - The Best Of The Best (Various)	
2 R.E.M Automatic For The People (Warner)	
3 Tasmin Archer - Great Expectations (EMI)	
4 Sade - Love Deluxe (Sony)	
5 Maggie Reilly - Echoes (EMI)	
6 Various - Ciao Italia (Various)	
7 Michael Jackson - Dangerous (Sony)	
8 Various - Now Trax (Various)	
9 Erasure - Pop! The First 20 Hits (Virgin)	
10 Luciano Pavarotti - Tutto Pavarotti (PolyGram)	
100 to 1 to 1 (as all to a selfan the beauty of	
n Wirtschaft/Media Control/Musikmarkt (West Germany); Euro nmarkl: VG (Norway): ALEF MB/TVE (Spain): Seura/IFPI (Finland):	

ITALY

311	igies
- 1	Madonna - Deeper And Deeper (WEA)
2	Jordy - Dur Dur D'Etre Bebe (Sony)
3	Whitney Houston - Will Always Love You (BMG)
4	Tasmin Archer - Sleeping Satellite (EMI)
5	Sade - No Ordinary Love (Sony)
6	U2 - Who's Gonna Ride Your Wild Horses (BMG)
7	Undercover - Baker Street (Warner)
8	Michael Jackson - Heal The World (Sony)
9	Felix - Don't You Want Me (Flying)
10	Sting/E.Clapton - It's Probably Me (PolyGram)
All	bums
1	Renzo Arbore - Napoli Punto E A Capo (Ricordi)
2	Freddie Mercury - The Album [EMI]
3	Soundtrack - The Bodyguard (BMG)
4	Lucio Battisti - Le Origini (Ricordi)
5	Zucchero Fornaciari - Miserere (PolyGram)
6	Antonello Venditti - Da San Siro A (Ricordi)
7	Claudio Baglioni - Ancorassieme (Sony)
8	Sade - Love Deluxe (Sony)

CIA/EDENI

9 Adriano Celentano - Superbest 10 Mina - Sorelle Lumiere

SWEDEN
Singles
1 East 17 - House Of Love (PolyGram)
2 One More Time - Highland (SGA)
3 Whitney Houston - I Will Always Love You (BMG)
4 Boyz II Men - End Of The Road (PolyGram)
5 East 17 - Gold (PolyGram)
6 Tasmin Archer - Sleeping Satellite (EMI)
7 Atomic Swing - Stone Me Into The Groove (Sonet)
8 Stereo MC's - Connected (BMG)
9 Charles & Eddie - Would Lie Ta You? (EMI)
10 Felix - It Will Make Me Crazy (BMG)
Albums
1 Marious Abadas Mario 14

7116	701113	
1	Various - Absolute Music 14	(Eva
2	Abba - Gold - Greatest Hits	(PolyGram
3	Various - Radio City Love Songs	(Sony
4	Marie Frederiksson - Den Steandiga	Resan (EMI
5	Leonard Cohen - The Future	(Sony
6	Bon Jovi - Keep The Faith	(PolyGram)
7	Soundtrack The Bodyguard	(BAAC)

7 Soundtrack - The Bodyguard (BMG) 8 Peter Lemarc - Det Finns Inget Bättre (MNW) 9 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG) 10 Joe Cocker - The Best Of Joe Cocker (EMI)

IRELAND

- 1	Whitney Houston - I Will Always Love You	I (BMG
2	Michael Jackson - Heal The World	(Sony
3	Take That - Could It Be Magic	(BMG
4	Rod Stewart - Tom Traubert's Blues	Warner
5	The WWF Superstars - Slam Jam	(BMG
6	Charles & Eddie - Would Lie To You?	(EMI
7	The Shamen - Phorever People (One Little	Indian
8	U2 - Who's Gonna Ride Your Wild Horses	(Island
9	Nirvana - In Bloom	(MCA
10	Guns 'N Roses - Yesterdays	(MCA
AIL	244724	

Various - A Woman's Heart Various - A Woman's Hearh (Dara) Michael Bolton - Timeless (Sony) Abba - Gold - Greatest Hits (PolyGram) Various - Now That's What I Call Music 23 (Various) Finbar Wright - Whatever You Believe (Sony) Mary Black - The Collection (Telstar) Various - Greatest Hits Of Dance Various - Ultimate Country Collection (Sony) Various - Best Of Dance '92 (Telstar) Various - Best Of Dance '92 (Telstar) Various - Best Of Dance '92 (Telstar)

10 Lionel Richie - Back To Front (PolyGram)

PORTUGAL

Si	ngles				
1	Bon Jovi - Keep The Faith	(PolyGram)			
2	Joker - Easy Come And Go	(PolyGram)			
3	G.Michael/E.John - Don't Let The Su	n (Sony)			
4	Elton John - The One	(PolyGram)			
5	Xutos E Pontapes - Chuva Dissolvente	(PolyGram)			
6	Was (Not Was) - Shake Your Head	(PolyGram)			
7	The Beatles - CD Singles Collection	(EMI)			
8	José Reza - Benfica Vencer Vencer	(Polygram)			
9	U2 - One	(BMG)			
10	The Beatles - CD EP Collection	(EMI)			
ΔΙ	Albums				
1	Various - Numero Um	(EMI)			

2	Various - Hit Parade	(PolyGram)
3	Abba - Gold - Greatest Hits	(PolyGram)
4	Resistencia - Mano A Mano	(EMI)
5	Onda Choc - Cabecinha No Ombro	(Sony)
6	Joe Cocker - The Best Of Joe Cocker	(EMI)
7	Freddie Mercury - The Album	(EMI)
8	Michael Bolton - Timeless	(Sony)
9	AC/DC - Live At Donington - Double	(Warner)

10 Roberto Carlos - Voce E Minha

Based on the national sales charts from 16 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Mario De Luigi (Itoly); Stichting Nederlandse Top 40 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Sweden); IFPI/Johan Schlueter (Den Control/Musikmarkt (Switzerland); Pop + Rock (Greece). Labels listed are the national marketing companies. ope 1/Canal Plus/Tele7Jaurs (France); Musica E Dischi/ ; IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media

OFF THE RECORD

BMG TO BUY SWEMIX?: BMG Germany is in the final stages of negotiations to buy Swedish dance independent SweMix Records and Publishing. A final deal is expected to be finalized around the end of January

GILLESPIE PASSES AWAY: Jazz trumpeter Dizzy Gillespie, one of the last beebop pioneers, died of cancer on January 6 at the age of 75. Gillespie composed numerous classic jazz songs including A Night In Tunisia, Groovin' High and Salt Peanuts. According to his wife, Gillespie passed away in his sleep with a tape recorder next to him playing

DIGITAL DAWN: The Digital Compact Cassette has arrived in Germany. PolyGram says that more than 200 stores in Germany are offering over 300 pop and classical titles on DCC. This is over twice as many titles on the market when the CD was introduced 10 years ago, according to PolyGram Germany's DCC project team leader Sevket Gözalan

ECHO IN BERLIN: The second German music industry award ceremony, the Echo, will take place at Berlin's Wintergarten on March 15. Twenty awards will be presented for best achievements in 1992, including some new awards for "most successful national single of the year" and "most successful national producer."

US NETWORKING: Following the success of KWS' Please Don't Go in the US, UK indie label Network plans to spend £250.000 (app. US\$375.000) to expand its American operations. Network's 24-track New York studio is being upgraded and the Network America label will be launched in the new year. Also, talks about being a US nursery dance label for a major are taking place.

Holland Charts

(continued from page 1)

conflict with the board over an exclusivity contract demanded by pubcaster Veronica.

SNT continues to issue its Top 40 singles chart—the oldest and most influential chart system in Holland—although the traditional backing by pubcaster Veronica is believed to be grudging. In December Veronica announced it was going to terminate its contract with SNT, but a week later it resumed its obligations. Now it will continue airing the SNT chart until January 1993, but, adding to the confusion, it is also thought to be firmly behind the new chart. As the contract with SNT does not call for a specific broadcasting time or day, Veronica could start broadcasting the Top 40 during latenight time slots, while the new chart could get prime-time treatment.

The SNT chart has been a major bone of contention among the Dutch labels. Whereas the board of NH represents all major industry groups (retailers, labels, broadcasters and BUMA/STEM-RA), the SNT board consists only of ex-Veronica executives, including former general director Rob Out and current Radio 538 chief and ex-Veronica Radio MD Lex Harding. Also, financial remuneration for board members was seen as out of proportion.

Because of the highly political nature of the issue, the labels are operating cautiously, taking a waitand-see stance. Polydor MD Albert van der Kroft-together with Virgin MD Dirk de Vries, acting on behalf of the Dutch record industry-emphasises the importance of exposure. "Radio

support is essential," says van der Kroft. "We as an industry will support the chart which gets the best media support. I would rather have one chart, although a good second one can't be harmful.'

Meanwhile, Kroeske's new chart is gradually garnering support from Holland's major retailers and labels. The methodology of the new Intomart-researched chart differs from SNT on two major points. First of all, its retail panel is larger (225 versus 200), while rankings will be based on unit numbers instead of points, giving a clearer insight into sales patterns. Apart from a Top 50 singles ranking, NH issues a "bubbling under" list (most likely a combination of airplay and sales), a top 100 albums and separate charts for dance, classical, sell-through video, compilations and Dutch-language product.

In order to back up new talent, Kroeske has also launched a top 30 chart highlighting product sold in specialist retail outlets, entitled "De Scherpe Rand Van Platenland" ("On The Outskirts Of Recordtown"). Described by Kroeske as similar to Billboard's "Heatseekers" chart, the top 30 list will be broadcast weekly by pubcaster VARA in a two-hour saturday evening programme, starting on January 30.

Denmark Charts

(continued from page 1)

were based on IFPI statistics and published by national newspaper BT, listing the Top 30 singles and the Top 75 albums. BT decided to stop publishing the IFPI figures however, because records from non-IFPI members failed to appear on the charts. Independent

Virgin Radio (continued from page 1)

the mid-morning slot. GLR is about the only UK major market station that has extensive AOR programming. Skinner also worked at EHR Capital FM/London, where he presented an AOR slot. Prior to that he presented a similar show on BBC Radio 1

Campbell admits the concept of having joint programming directors is a novel one in the

UK, given the potential for conflict between two people, but that "they both have a wealth of radio experience, particularly with the music we will be playing." He continues, "Everyone keeps telling me I can't have two people sharing programming responsibilities. But Richard and John will compliment each other. They can work together creatively and are aware of the potential pitfalls. They know you can't be creative in a vacuum.

Campbell says the official

launch date of Virgin Radio, as well as the presenter line-up, will probably be announced later this month. The studios and offices will be located at the former County Sound Radio in Woking, West Surrey. It is the first time a national network will be situated outside of London. However, Virgin will have its main sales office in the capital. Virgin Radio is a 50-50 joint venture between Virgin Group/Communication and failed ITV National Breakfast franchise bidder, TV-am.

Arcade

(continued from page 1)

CNR/Indisc BV. Sound Products catalogue will be handled by Arcade's Vanguard Classics.

Although not declared bankrupt, CNR's Belgian record operations are a part of the deal. CNR Belgium completed a very successful 1992 with three albums in the top five of the Belgian IFPI's year-end charts.

Most of the current staff of both companies will be employed in the new operation and redundancies are not expected yet.

Arcade Entertainment Holdings BV (AEH) president Herman Heinsbroek says the newly merged company will have a market share of about 8% in Holland and about 14% in Belgium. "We plan to merge both companies into one as Indisc is more concentrated on international repertoire and CNR is very strong on national product," he says. think the combined force of both will make CNR/Indisc one of the companies to take into account where marketshares are concerned. We plan to start an aggressive acquisition policy in signing new talent."

CNR, founded in 1937, has always been a major player in domestic talent, and recent signings include Koos Alberts, Stef Bos, André van Duijn and Gordon

Cees Baas has been appointed MD of CNR/Indisc Benelux, reporting to Heinsbroek. Baas was owner and MD of Face Holdings, the parent company which grouped together the CNR Record companies Benelux, Norway and Sweden. Face Holdings also has interest in home video and film divisions which are not affected by the deal. It employed 350 people and 1991 turnover was an estimated US\$150 million. In the long run, CNR's record interests in Scandinavia are also likely to be controlled by AEH.

It is believed that Indisc Holland GM Léon ten Hengel will become GM of CNR/Indisc in Holland, reporting to Baas. Meanwhile, it is unclear what will be the role of CNR Holland MD Will Nagel, and the set-up in Belgium has not yet been announced. Currently, Rick Blomme runs CNR Belgium while Richard Dedapper is GM Indisc Belgium. André de Raaf, Arcade/Indisc MD and director Holland record/publishing operations for Arcade International is likely to start playing a European role

within the AEH group.

Indisc Holland is moving its operations this week to CNR's Hilversum-based headquarters.

Employing 350 people, AEH claims a 1991 turnover of Dfl 300 million (app. US\$170 million) and operates companies in seven European markets. Over the last few years, AEH has had an aggressive acquisition policy, and apart from its record interests it also owns Dutch retail chain The Music Store/Discourier (42 outlets), the Radio 10 Group (Power FM, Radio 10 Gold and Concert Radio) and the Star Inc. studios.

Future distribution policies for the new company will be complicated as Face Holdings also operates retail organization Rotonde Holdings, which recently teamed up with leading importer Rigu Sound (M&M November 28). On the subject of how far AEH's takeover would affect the operations of Rotonde, Heinsbroek said, "Our wholesaler Discourier will definitely not take over Rotonde Holland, but as for Belgium, I can confirm that Discourier is studying the possibilities to continue Rotonde's operations, creating an opening for Discourier on the Belgian market.'

Europe's Fastest-

Radio Ad Revenue

(continued from page 1)

Norway (45.5%), Greece (24.5%), Ireland (18.9%), Belgium (14.1%) and Portugal (10.7%) are predicted to be the only markets showing double-digit ad increases Europe. Spain continues to hold the radio ad crown at US\$842 million, a predicted increase of 2.9% and a 10.5% share of total ad expenditure. However, with inflation ad 5%-6%, real growth will be negative. "One result of the relative cheapness of TV [because of overexpansion at a time of slackening demand] is that it has drawn money from other media," says the report. "TV has pulled the whole market down with it. Radio and cinema are particularly badly affected.

1993 Radio Snapshot

Europe's Largest Radio Markets Growing Markets (% Growth) (in US\$ mil.) % Growth Country Norway 45.5 24.5 18.9 Germany 639 Greece Ireland Italy 305 Belgium UK 280 10.7 Portugal Austria 149 73 Belgium Switz. 6.1 Holland 69 6.0 Germany Greece 66 Holland 3.0 Portugal Switz. 2.9 Spain 52 Finland 2.5 Ireland UK 1.9 Finland 41 Austria Norway France 0.0 Denmark 19 Denmark 0.0 Sweden Sweden n/a Total 3.250 Avg. 49 Saurce: Zenith Media Worldwide

labels will now be included in the sales reports

> An initial four-year agreement was signed last October between IFPI Denmark and Copenhagenbased Nielsen Index, a subsidiary of A.C. Nielsen. Says IFPI chairman and PolyGram Records MD Stefan Fryland, "The new chart system is now going through a two-month test phase,

and we aim to publish the first official charts from the first week in March.

He believes the new chart is expected to clear up some of chaos. "It's confusing when every newspaper, TV station and radio station has its own chart," says Fryland. "Everyone will have to look at this as an official chart, and we're looking forward to it.

Adds IFPI Denmark marketing manager Erik Harpsøe Poulsen, "This will be a very reliable chart because the panel accounts for 50% of the total market in Denmark. Retail chain Fona, which alone accounts for 20%, is on the project as well." Fona marketing manager Gitta Madeleire declines to comment before the test period is over.



Steaming Ahead

A relative lack of chart movement seems to be typical for seasonal times. The first seven titles on this week's EHR Top 40 are stuck at last week's positions. The first four of them, however, are still augmenting their roster, thus booking considerable point increases. Whitney Houston once more pushes the roster record ahead—doing the same last week by attracting 113 reports—with 117 stations under her belt, the highest ever. The

pushes the roster record ahead—doing the same last week by attracting 113 reports—with 117 stations under her belt, the highest ever. The chart's top 5 remains top heavy. Charles & Eddie (being played on 109 stations), Michael Jackson (103) and Madonna (93) are booking rosters large enough to top the chart during a normal week.

Although many stations appear to be hesitant in dropping the songs that ruled the December airwaves from their playlist, that does not prevent them from adding new material. Paul McCartney's Hope Of Deliverance collects 31 additions this week (69% of its roster), giving it the lead in the Most Added list. The veteran Parlophone artist also grabs the week's highest chart entry at number 21, which almost guarantees a shot into the list's upper slots next week. The single enjoys its best penetration in the UK, Holland and Italy. In the South it has already made top 10 in the Regional EHR Top 20.

Fastest mover of the week is Peter Gabriel's new single Steam. It jumps up from number 39 to 17, thanks to 17 new adds (41% of its roster), which also make it the second most added single of the week. At 10% of its roster, Steam is moved up from one rotation to another, a "conversion factor" that also contributes to its leap ahead. The Virgin artist receives his best support on Europe's leading stations and networks: Steam has now penetrated 51% of Europe's platinum EHR playlists.

Second highest new entry on the chart is for debuting US foursome Shai, whose If I Ever Fall In Love has already been number 1 in the US. A good bet for a chart entry next week is Externinate, the new single from Snap It is listed as the tiful title of Charthound with half of its

A good bet for a chart entry next week is Exterminate, the new single from Snap. It is listed as the third title of Chartbound with half of its roster comprising of adds. Airplay on Exterminate is best in Holland.

MOST ADDED

PAUL MCCARTNEY/Hope Of Deliverance	(Parlophone)	31
PETER GABRIEL/Steam	(Virgin)	17
SNAP/Exterminate	(Logic)	13
R.E.M./Man On The Moon	(Warner Brothers)	10
PREFAB SPROUT/A Life Of Surprises		9
LISA STANSFIELD/Someday I'm Coming Bo	ack (Arista)	9

Most added are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

"A" ROTATION LEADERS

WHITNEY HOUSTON/I Will Always Love You	(Arista)	91
CHARLES & EDDIE/Would Lie To You?	(Capitol)	89
MICHAEL JACKSON/Heal The World	(Epic)	79
MADONNA/Deeper And Deeper	(Maverick)	69
TASMIN ARCHER/Sleeping Satellite	(EMI)	64

The "A" Rotation Leaders are those songs which have the highest number of stations playing them in "A" or heavy rotation during the week. Rotation definitions are set by the individual stations. In the case of a fie, songs are listed alphabetically by artist.

"A" ROTATION PERFORMANCE

		"A"%
MICHAEL BOLTON/Drift Away	(Columbia)	88
HANNE BOEL/Don't Know Much About Love	(Medley)	87
TAKE THAT/Could It Be Magic	(RCA)	87
INNER CIRCLE/Rock With You	(Metronome)	82
INNER CIRCLE/Sweat (Alalalalalang)	(Metronome)	80
SIMPLY RED/Drowning In My Own Tears	(East West)	80
LIONEL RICHIE/My Destiny	(Motown)	78
GLORIA ESTEFAN/The Miami Hit Mix	(Epic)	76
BOB MARLEY & THE WAILERS/Iron Lion Zion	(Tuff Gong)	76
FREDDIE MERCURY/In My Defence	(Parlophone)	76

"A" Ratation Performance is a listing of those records that have achieved the best A ratation penetration. Records listed are those outside the EHR top 20 and with a total number of reporting stations of at least 20. Songs tied are listed alphabetically by artist.

TOP RECURRENTS

-	[otal	Sta	lione
	loiai	SIG	IIONS

MICHAEL BOLTON/To Love Somebody	(Columbia)	37
R.E.M./Drive	(Warner Brothers)	35
INNER CIRCLE/Sweat (Alalalalalang)	(Metronome)	31
BRIAN MAY/Too Much Love Will Kill You	(Parlophone)	28
UNDERCOVER/Baker Street	(PWL International)	28

Top Recurrents are former EHR top 20 records that have fallen off the chart but are still receiving significant airplay. In case of a tie, records are listed alphabetically by artist.

NEW TOP 20 CONTENDERS

DOUBLE YOU/Who's Fooling Who	(Robyx)	20
S.O.U.L. S.Y.S.T.E.M./It's Gonna Be A Lovely Day	(Arista)	20
SHAMEN/Phorever People (One Litt	le Indian)	20
MAPTHA WASH/Carry On	- IPCA)	10

New Top 20 Contenders are those artists that have not yet had an EHR top 20 hit and appear on this page for the first time with this single. Attists are listed by total number of stations. In case of a tie, records are listed alphabetically by artist.

week 3/93

EHR TOP 40

TW.	LW	WOC	Artist/Title	Original Label	Total Stations	Rote	ation B	New Adds
1	1	8	WHITNEY HOUSTON/I Will Always I	ove You (Arista)	117	91	26	3
2	2	9	CHARLES & EDDIE/Would Lie To You?	(Capitol)	109	89	20	3
3	3	6	MICHAEL JACKSON/Heal The World	(Epic)	103	79	24	4
4	4	4	MADONNA/Deeper And Deeper	(Maverick)	93	69	24	7
5	5	12	TASMIN ARCHER/Sleeping Satellite	(EMI)	81	64	17	1
6	6	5	U2/Who's Gonna Ride Your Wild Horses	(Island)	71	42	29	5
7	7	4	PRINCE/7	(Paisley Park)	77	52	25	8
8	9	16	BOYZ II MEN/End Of The Road	(Motown)	69	47	22	2
9	10	11	BON JOVI/Keep The Faith	(Jambco/Mercury)	60	40	20	1
10	12	5	R.E.M./Man On The Moon	(Warner Brothers)	57	38	19	10
11	8	14	VANESSA PARADIS/Be My Baby	(Remark/Polydor)	71	49	22	1
12	11	5	UNDERCOVER/Never Let Her Slip Away	(PWL International)	63	44	19	5
13	13	4	HEIGHTS/How Do You Talk To An Angel	(Capitol)	50	29	21	2
14	14	7	CHER/Oh No Not My Baby	(Geffen)	50	33	17	3
15	21	2	LISA STANSFIELD/Someday I'm Coming Back	(Arista)	47	38	9	9
16	17	4	ROD STEWART/Tom Traubert's Blues (Waltzing Mo	atilda) (Warner Brothers)	58	41	17	4
17	39	2	PETER GABRIEL/Steam	(Virgin)	45	30	15	17
18	18	8	JON SECADA/Do You Believe In Us	(SBK)	45	27	18	0
19	19	4	LIONEL RICHIE/Love, Oh Love	(Motown)	55	32	23	3
20	16	9	ROXETTE/Queen Of Rain	(EMI)	56	33	23	1
21			PAUL MCCARTNEY/Hope Of Deliverance	(Parlophone)	45	34	11	31
22	22	4	GENESIS/Tell Me Why	(Virgin)	45	32	13	0
23	15	10	GO WEST/Faithful	(Chrysalis)	46	27	19	1
24	28	3	FLEETWOOD MAC/Love Shines	(Warner Brothers)	41	24	17	2
25	20	10	BOBBY BROWN/Good Enough	(MCA)	44	19	25	0
26	24	9	SHAKESPEARS SISTER/Hello (Turn Your Radio		37	24	13	0
27	38	2	STEREO MC'S/Step It Up	(4th & B'way)	35	23	12	2
28	25	11	MADONNA/Erotica	(Maverick)	38	26	12	0
29	34	3	DEACON BLUE/Your Town	(Columbia)	33	23	10	4
30	23	13	SADE/No Ordinary Love	(Epic)	37	27	10	1
31	36	4	CELINE DION/Love Can Move Mountains	(Epic)	36	21	15	5
32	32	7	ELTON JOHN/The Last Song	(Rocket)	40	18	22	1
33	31	14	BOB MARLEY & THE WAILERS/Iron Lion Zion	, ,	43	33	10	2
34	NE			(Gasoline Alley/MCA)	30	22	8	6
35	27	9	PM DAWN/I'd Die Without You	(Gee Street/Arista)	34	11	23	3
36	29	8	EN VOGUE/Free Your Mind	(East West)	33	20	13	1
37	30	7	INXS/Taste It	(Mercury)	30	16	14	1
39	35	3	CHRIS REA/God's Great Banana Skin	(Magnet/East West)	33	18	15 10	5
40	40	2	JORDY/Dur, Dur D'être Bébé INNER CIRCLE/Rock With You	(Columbia) (Metronome)	39 39	29 32	7	3
The C''	Ton 1	O observat !-	based on a weighted continuous for the second of the secon	(wien onome)	37	52	16	

The EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary m fulltime or during specific dayparts. Songs in *A* rotation airplay receive more points than those in *B* rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours week committed to the format.

CHARTBOUND

RAGE/Run To You	(Pulse 8)	36/5	GLORIA ESTEFAN/The Miami Hit Mix* (Epic) 21/8
FREDDIE MERCURY/The Great Pretender	(Parlophone)	30/4	FREDDIE MERCURY/In My Defence (Parlophone) 21/3
SNAP/Exterminate*	(Logic)	27/13	STEREO MC'S/Connected (4th & B'way) 21/2
SADE/Feel No Pain	(Epic)	27/7	JEREMY JORDAN/The Right Kind Of Love (Giant/Reprise) 21/0
FANTASTISCHEN VIER/Die Da!?!	(Columbia)	27/3	S.O.U.L. S.Y.S.T.E.M. /It's Gonna Be* (Arista) 20/8
HEAVEN 17/Temptation	(Virgin)	27/2	SHAMEN /Phorever People* (One Little Indian) 20/8
MICHAEL BOLTON/Drift Away*	(Columbia)	25/8	BOYZ II MEN/Motownphilly* (Motown) 20/5
BRYAN ADAMS/Do I Have To Say The Words	(A&M)	25/1	DOUBLE YOU /Who's Fooling Who* (Robyx) 20/5
VAYA CON DIOS/Time Flies	(Ariola)	25/1	SIMPLY RED/Drowning In My Own Tears* (East West) 20/3
TAKE THAT/Could It Be Magic	· (RCA)	24/3	CLIFF RICHARD/I Still Believe In You (EMI) 20/1
HANNE BOEL/Don't Know Much About Love	(Medley)	24/1	SHAMEN/Boss Drum (One Little Indian) 20/0
MAGGIE REILLY/Tears In The Rain	(EMI)	22/3	DARLENE LOVE /All Alone At Christmas (Fox/Arista) 19/3
DIANA ROSS/If We Hold On Together*	(EMI)	22/3	MARTHA WASH/Carry On* (RCA) 19/3
LEONARD COHEN/Closing Time	(Columbia)	22/0	WILLY DEVILLE/Hey! Joe (FNAC) 19/1
RICHARD MARX/Chains Around My Heart	(Capitol)	22/0	EXTREME /Stop The World (A&M) 19/1

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represents how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reoppear with new airplay. In the case of a fie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.

REGIONAL EHR TOP 20

week 3/93

charts based on playlists from radio stations playing EHR material



1. NORTHWEST

-				Original	Tot	Rote	ation	New
TV	/ LW	WOC	Artist/Title	Lobel	Stat	A	В.	Adds
1	2	5	MICHAEL JACKSON/Heal The World	(Epic)	21	20	1	0
2	4	9	CHARLES & EDDIE/Would 1	(Capitol)	21	19	2	0
3	1	4	MADONNA/Deeper And Deeper	Maverick)	21	19	2	0
4	. 3	7	WHITNEY HOUSTON/! Will	(Arista)	20	19	1	0
5	13	3	LISA STANSFIELD/Someday	(Arista)		17	1	2
6	12	4	TAKE THAT/Could It Be Magic	(RCA)		16	3	- 1
7	19	2	BOYZ II MEN/Motownphiliy	(Motown)			4	3
8	9	5	HEAVEN 17/Temptation	(Virgin)	17		2	0
9	7	4	ROD STEWART/Tom (Warne			13	5	0
- 10	0 NE		MICHAEL BOLTON/Drift Away			14	2	2
-11	1 5	5	U2/Who's Gonna Ride	(Island)			3	0
- 13	2 18	4	DIANA ROSS/If We Hold On Together			13	5	1
13	3 6	3	FREDDIE MERCURY/In My Defence (Po			14	3	0
14	4 8	6	R.E.M./Man On The Maon (Warne		16	13	3	0
13	5 10	7		ernational)	14	10	4	0
16	6 NE		SHAMEN/Phorever People (One Li	ttle Indian)	15	7	8	4
12	7 15	7	DEACON BLUE/Your Town	Columbia)	14	13	1	0
18	8 11	3	DINA CARROLL/So Close	(A&M)	15	14	1	0
- 19	9 NE		GLORIA ESTEFAN/The Miami Hit Mix	(Epic)	13	9	4	5
20	0 16	5	SIMPLY RED/Drawning In	East West)	14	14	0	0

MOST ADDED
PREFAB SPROUT/A Life Of Surprises
MARTYN JOSEPH/Please Sir
GO WEST/What You Won't Do For Love
PAUL MCCARTNEY/Hope Of Deliverance
JOHN MARTYN/Lonely Love

(Columbia) (Chrysalis) (Parlophone)

2. CENTRAL

				Original	Tot	Rota	tion f	New
TW	LW	WOC	Artist/Title	Label	Stat	Α	BA	Adds
- 1	1	6	MICHAEL JACKSON/Heal The World	(Epic)	22	22	0	0
2	6	6	CHARLES & EDDIE/Would I	(Capitol)		16	3	-1
3	3	7	WHITNEY HOUSTON/I Will	(Arista)		13	5	1
4	2	7	JON SECADA/Do You Believe In Us	(SBK)		13	2	0
5	7	8	ROXETTE/Queen Of Rain	(EMI)		12	2	0
6	8	9		(Matown)		12	3	0
7	5	8	TASMIN ARCHER/Sleeping Satellite	(EMI)	16		3	0
8	10	7	BOB MARLEY & THE WAILERS/Iron [T			12	4	
9	9	5	GENESIS/Tell Me Why	(Virgin)			4	0
10	11	7		Chrysalis)		8	4	0
11	4	10		Brothers)		9	2	0
12	12	17		(Motown)			1	0
13	14	15	FANTASTISCHEN VIER/Die Dal?! (C				2	0
14	13	7	BOBBY BROWN/Good Enough	(MCA)	11	5	6	0
15	17	2	INNER CIRCLE/Rock With You (Me			9	3	.1
16	16	15	ERIC CLAPTON/Layla (Duck			6	0	0
17	NE		R.E.M./Man On The Moon (Warner			6	4	3
18	18	3	BON JOVI/Keep The Faith [Jambco/		9	8	1	0
19	NE			Maverick)		6	4	1
20	15	2	HEIGHTS/How Do You	(Capitol)	10	6	4	0

MOST ADDED MOST ADDED

RE.M./Mon On The Moon

CHER/Oh No Not My Boby

WHITNEY HOUSTON/I Will Always Love You MADONNA/Deeper And Deeper

(Warner Brothers) (Geffen) (Arista)

3. WEST

EUROPE

- 1									_
	tw	ſW	woc	Artist/Title	Original Label	Tot Stat	Roto	ition I	New Adds
	1	-1	5	MYLÉNE FARMER/Que Mon Coeur Lâche	(Polydor)	12	8	4	0
	2	3	4	GENESIS/Tell Me Why	(Virgin)	8	6	2	0
	3	4	3	ELTON JOHN/The Last Song	(Rocket)	11	3	8	1
	4	2	6	MICHAEL JACKSON/Heal The World	(Epic)	9	7	2	0
	5	9	3	WHITNEY HOUSTON/I Will	(Arista)	9	6	3	1
	6	5	3	U2/Who's Gonna Ride	(Island)	6	3	3	-1
	7	NE		VANESSA PARADIS/Sunday Mondays (Remo	rk/Polydor)	7	5	2	3
	8	NE		PRINCE/7 (Poi	sley Park)	5	3	2	2
	9	8	2	LIONEL RICHIE/Love, Oh Love	(Motown)	6	4	2	-1
	10	12	5	INFIDELES/Les Larmes Des Maux	(Trema)	8	4	4	1
	11	10	9	JOE COCKER/Feels Like	(Capitol)	8	4	4	0
	12	NE		TORI AMOS/Crucify (E	ast West)		3	2	3
	13	NE		PASCAL OBISPO/Plus Que Tout (C	Columbia)	5	2	3	1
	14	15	2	BOYZ II MEN/End Of The Rood	(Motown)	6	4	2	1
	15	11	5	POW WOW/Le Lion Est Mart Ce Soir	(Remork)	7	6	-1	0
	16	13	5	BON JOVI/Keep The Faith Uambca	Mercury)		2	3	0
	17	16	3	FELIX/Don't You Want Me (Decar	nstruction)	5	5	0	0
	18	18	2	MADONNA/Deeper And Deeper	Maverick)	4	3	1	0
	19	7	6	GUNS N' ROSES/November Rain	(Geffen)	5	4	1	0
	20	NE		WILLY DEVILLE/Hey! Joe	(FNAC)	7	3	4	1
				, .	. ,				

MOST ADDED
VANESSA PARADIS/Sunday Mondays TORI AMOS/Crucify PRINCE/7

(Remark/Polydor) (East West) (Paisley Park)

4. NORTH

			Original	Tot	Rote	otion f	New
TW	FW	WOC		Stat	Α	BA	Adds
1	1	7	CHARLES & EDDIE/Would I (Capital)	30	23	7	0
2	,	5	WHITNEY HOUSTON/I Will (Arista)			5	0
3	3	3	MADONNA/Deeper And Deeper (Maverick)			9	1
4	4	4	HANNE BOEL/Don't Know (Medley)			3	1
5	6	4		23		6	2
6		10	TASMIN ARCHER/Sleeping Satellite (EMI)	19	15	4	0
7	NE			18	11	7	5
8	9	4	Berry see of the real person, in the second		11	8	0
9	- 11	4	UNDERCOVER/Never Let (PWL International)		13	7	2
10	7	5	HEIGHTS/Haw Do You (Capital)			8	0
-11	18	2	ROD STEERING TOWN	18	12	6	2
12		3	100000000000000000000000000000000000000	18	10	8	0
13		2	- 2/ 11110 3 COINTO 11001.	18	9	9	3
14	-	6	171112331111111111111111111111111111111	18	11	7	0
15	-	8		17		6	0
10		3	received by the tell core of mines (received)	17	10	7	2
17			title in the state of the state		8	6	0
-18		9	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	14	8	8	0
- 19		8	1107107	11	10	1	2
20) NE		MAURO SCOCCO/Nelly (Diesel)	1.1	10	- 1	- 2

MOST ADDED
PAUL MCCARTNEY/Hope Of Deliverance PETER GABRIEL/Steam SNAP/Exterminate R.E.M./Man On The Moon

(Virgin) (Logic)

5. WEST CENTRAL

				Original	Tot		ation f	
TW	IW	WOC	Artist/Title	tabel	Stat	A	B A	Adds
1	1	6	CHARLES & EDDIE/Would I	(Capital)	16	14	2	0
2	8	2	MADONNA/Deeper And Deeper	(Maverick)	14	10	4	1
3	2	5	U2/Who's Gonna Ride	(Island)	10	6	4	0
4	3	4	UNDERCOVER/Never Let (PWL	International)	13	10	3	0
5	NE		DAN BAIRD/I Love You Period [D	Def American)	6	5	-1	5
6	NE		ROD STEWART/Tom (Wo	rner Brothers)	10	8	2	1
7	13	2	WHITNEY HOUSTON/I Will	(Arista)	12	9	3	0
8	5	3	INNER CIRCLE/Rock With You		13	13	0	0
9	9	5	MICHAEL JACKSON/Heal The Wor	ld (Epic)	14	9	5	0
10	16	15	VANESSA PARADIS/Be My Baby (Re	mark/Polydor)	11	8	3	0
11	10	10	TASMIN ARCHER/Sleeping Satellite		14		5	0
12	4	2	B.F.I./Why Not Jazz (8	ounce/Indisc)	.8	7	1	_1
13	7	3	SONIC SURFERS/Take Me Up	(IMC)	8	7	1	0
14	NE		PAUL MCCARTNEY/Hope	(Parlophone)	7	6	-1-	6
15	NE		VAYA CON DIOS/Time Flies	(Ariola)	11	7	4	0
16	NE		BOB MARLEY & THE WAILERS/Exon			6	- 1	2
17	RE		BIZARRE INC./I'm Gonno					0
18	17	4					3	0
19	6	5	JORDY/Dur, Dur D'être Bébé		12	9	3	0
20	NE		SHAI/If Ever (Gasoline	e Alley/MCA)	7	6	- 1	1

PAUL MCCARTNEY/Hope Of Deliverance
DAN BAIRD/I Lave You Period SADE/Feel Na Pain DEACON BLUE/Yaur Town

(Parlaphone

6. SOUTH

TW	ľW.	WOC	Artist/Title	Label	Stat	A	В	Adds
1	1	11	TASMIN ARCHER/Sleeping Satellite	e (EMI)	11	10	1	1
2	2	8	WHITNEY HOUSTON/I Will	(Arista)	10	8		0
3	3	5	CHARLES & EDDIE/Would I	(Capital)	10	9		1
4	4	10	BON JOVI/Keep The Faith Uam	bco/Mercury)	9	7		1
5	5	11	MADONNA/Erotica	(Maverick)		6	2	
6	6	5	R.E.M./Sidewinder (We	arner Brothers)				0
7	9	5	CHER/Oh No Not My Baby	(Geffen)		7	2	1
8	7	4	JORDY/Dur, Dur D'être 8ébé	(Columbia)		8	0	0
9	18	2	PAUL MCCARTNEY/Hope	(Parlophone)	7		2	2
10	12	2	LISA STANSFIELD/Someday	(Arista)		4	2	
-11	13	13	SADE/No Ordinary Love	(Epic)			1	0
12	20	3	PETER GABRIEL/Steam	(Virgîn)		3	3	
13	NE		MICHAEL JACKSON/Heal The Wo			5	2	2
14	11	2	U2/Who's Gonna Ride	(Island)			2	
15	8	10	GO WEST/Faithful	(Chrysalis)		6	2	
16	16	4	CELINE DION/Love Can Move Mai			5	1	
17	NE		INXS/Taste It	(Mercury)			1	1
18	10	9	VIVIENNE MCKONE/Beware	(ffrr)		3	3	
19	RE		SHAKESPEARS SISTER/Hello	(Landon)			1	0
20	NE		SARAH JANE MORRIS/Never Gonn	a Give (Virgin)	6	4	2	1

8. EAST CENTRAL

WHITNEY HOUSTON/I Will [Aristo]
ROXETTES/Queen Of Rain [EMI]
CHARLES & EDDIE/Would I (Capital)
CHRIS REA/Nothing To [Magnet/East West]
LONEL RICHIE/Lave, Oh Love [Motown]
VANESSA PARADIS/8e My Baby [Remark/Polydor]
MICHAEL JACKSON/Heal The World [Epic]

BON JOVI/Keep The Faith
UNDERCOVER/Never Let
PRINCE/7

[Paisley Park]

WHITNEY HOUSTON/I Will

MICHAEL JACKSON/Heal The Worl
INXS/Toste It
SHAKESPEARS SISTER/Hello
CHER/Oh No Not My Boby
SADE/No Ordinory Love
JIMMY NAIL/Louro
SADE/Feel No Poin
TASMIN ARCHER/Sleeping Satellite
RON IOVI/Keen The Frith

PRINCE/7
BOYZ II MEN/End Of The Road
LISA STANSFIELD/Someday
GENESIS/Never A Time

MOST ADDED

DURAN DURAN/Ordinary World

VASCO ROSSI/Gli Spari Sopra SNAP/Exterminate PAUL MCCARTNEY/Hope Of Deliverance
MICHAEL JACKSON/Heal The World

(Logic)

(Arista) (EMI)

(Mercury) (London) (Geffen)

(Epic)

IMa (Arista) (Virgin)

7. SOUTHWEST

70.44	13.47		A at a PPUI	Original	Tot Stat	Roto	nion N	
TW	ĹW	WOC	Artist/Title	Edipei	2101	^	D A	cos
1	1.	4	PRINCE/7 (Pais	sley Park)	8	4	4	1
2	6	3	MADONNA/Deeper And Deeper	Maverick)	7	6	1	2
3	3	7	WHITNEY HOUSTON/I Will	(Arista)	7	5	2	1
4	2	5	PETER GABRIEL/Steam	(Virgin)	5	4	-1	0
5	5	9	MIGUEL RIOS/En El Parque	(Polydor)	6	6	0	0
6	8	4	PRESUNTOS IMPLICADOS/Barbara	(WEA)	5	3	2	0
7	10	4	MECANO/Tu	(Ariola)	4	3	1	0
8	4	5	MICHAEL JACKSON/Heal The World	(Epic)	4	2	2	0
9	9	9	GLORIA ESTEFAN/Always Tamorrow	(Epic)	6	6	0	0
10	11	5	TAM TAM GO!/Piel Sobre Piel	(EMI)	6	5	1	0
-11	13	3	FLEETWOOD MAC/Love Shines Warner	Brothers)	3	3	0	0
12	14	4	GENESIS/Invisible Tauch	(Virgin)	3	3	0	0
13	20	2	VAYA CON DIOS/Time Flies	(Ariola)	5	3	2	0
14	NE		CHRIS REA/God's Greot (Magnet/E	ast West)	3	2	1	1
15	NE			Brothers)	3	2	1	1
16	17	3	BOBBY BROWN/Good Enough	(MCA)	4	4	0	0
17	18	2	ROXETTE/Queen Of Rain	(EMI)	4	4	0	0
18	19	2	U2/Who's Gonna Ride	(Island)	3	1	2	0
19	NE			rlophone	5	4	1	1
20	NE		JEREMY JORDAN/The Right (Giant	/Reprise	4	3	1	0

MOST ADDED MADONNA/Deeper And Deeper
WHITNEY HOUSTON/I Will Always Love You R.E.M./Man On The Moon PRINCE/7

(Zafiro) (Maverick) (Arista) (Warner Brothers) (Paisley Park)

MOST ADDED

10

MOS1 ADDED

ROXETTE/Queen Of Rain

PETER GABRIEL/Steam

MORRISSEY/Certain People I Know

MADONNA/Deeper And Deeper

FREDDIE MERCURY/In My Defence (Virgin (Moverick) (Parlophane)

- 1. NORTHWEST (NW): British Isles

- (United Kingdom, Ireland).

 CENTRAL (C): German-Language areas
 (Germany, Austria, parts of Switzerland, Luxembourg).

 WEST (W): Francophone areas
 (France, Wallonia/Belgium, parts of Switzerland, Monaco).
- 4. NORTH (N): Scandinavia (Sweden, Denmark, Narway, Iceland,
- Finiana,

 S WEST CENTRAL (WC): Dutch-Language areas

 (Halland; Flanders/Belgium).

 6. SOUTH (5): Italian-Language areas
- (Italy, Ticina/Switzerland, Malta)

- SOUTHWEST (SW): Iberia (Spain, Portugal) EAST CENTRAL (EC): East Central area

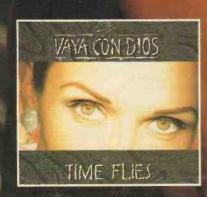
- (Czech Republic, Slovakia, Hungary, Poland).
 SOUTHEAST (SE): Balkan (no chart compiled yet).
 NORTHEAST (NE): Baltic area (no chart compiled yet).
 EAST (E): Eastern area (no chart compiled yet).

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Belgium o U a n d Double Platinum





The New Single: "TIME FLIES"

Austria Denmark Germany Norway Sweden

and the story continues..





