# MUSIC

**Europe's Radio-Active Newsweekly** 

**Programming At Capital** Guns 'N' Roses Cover Punk 7 **Station Operations** GrooveMix In Italy 10

Volume 10. Issue 49. December 4, 1993

£ 2.95, DM 8, FFr 25, US\$ 5

#### Syndicators Changing Italy's Radio Industry

#### ITALY

by Mark Dezzani

Italy's neo-fascists may be grabbing the headlines in the political arena, but in the country's colourful radio industry syndication is the buzzword. There's been a flurry of activity in the syndication business this year, with new projects springing up and vying to sign local and regional stations as affiliates in order to create new national networks by proxy.

New syndication companies say they have been inundated with requests from local stations, who are looking for ways

(continues on page 19)

#### MCA To Open Five Euro Affils In January

EUROPE

by Machgiel Bakker

MCA Music is starting to build a strong European presence with new offices planned for the beginning of the new year in Holland, France, Italy, Spain and Sweden, adding to the already existing operations in the UK and Germany.

The sudden exit of MCA UK MD Tony Powell on November 11 is indicative of the agenda that MCA Music Entertainment International president Jorgen (continues on page 20)

# **SNEP Restarts** Singles Chart

by Emmanuel Legrand

The first new singles chart in France was issued by the country's music industry organisation SNEP to its members on November 18 to the relief of many in the business. It is the first sales chart since the beginning of September, when pay-TV channel Canal+ stopped producing the charts (M&M, September 18).

SNEP president Gilles Paire, who is also CEO of PolyGram France, says the new charts are not yet fully reliable and will have only limited use for the next two to three weeks. During that period, they will be forwarded only to SNEP members. For the moment, only 50 tracks are listed, but SNEP expects to be able to

deliver a 100-title chart within a fortnight. A fully reliable and operational singles chart is expected for the end of Decem-

At the same time, SNEP plans to release its first album chart so that in January, both the singles and album charts will be up and running. So far, no record company has reported any major problems with the new chart. The top five titles are Freddy Mercury's Living On My Own (EMI), Céline Dion's Ziggy (Epic), 4 Non Blondes' What's Up (Carrère), Regg'Lyss' Mets De L'Huile (Virgin) and R.E.M.'s Everybody Hurts (WEA Music).

The charts are operated by polling organisation IFOP in association with Tite-Live. A

(continues on page 20)

### TROS, Veronica Sign Chart Deal

by Miranda Watson

Sister Radio 3 pubcasters Veronica and TROS have reached an agreement over broadcasting the Mega Top 50 singles chart, negotiated by the specially set-up Radio 3 Mega Top 50 Commission. As from January 1, the Mega Top 50 chart will air on Veronica on Saturdays between 14.00-17.00, with the main presentation handled by a Veronica DJ, and a TROS DJ handling the socalled "periphery" presentation (pop news, overviews). Veronica will be responsible for the editorial content of the programme.

> Sunday afternoons

will broadcast a mix of other charts that the Mega Top 50 produces (likely to be the Mega Tip 30, album chart and the usual mix of world hits) with a TROS DJ as the main presenter and a Veronica colleague handling the periphery presentation. TROS will have complete editorial responsibility for this programme. The agreement has been made for a two-year period, unless drastic changes occur, such as a review of broadcasting times.

The special Radio 3 Mega Top 50 commission, set up to settle the dispute between Veronica and TROS, included DJ Frits Spits, Radio 3 editorial

10 Years Of

Mega Records See insert.

(continues on page 20)

#### Spontaneous, Fresh: Pausini Woos TV, Radio

EUROPE

by Machgiel Bakker

Regular appearances on TV entertainment shows and longterm label commitment have eventually paved the way for a crossregional hit for Italian singer Laura Pausini.

Pausini .

Winning the San Remo Festival in the newcomers category in (continues on page 20)

No. 1 in EUROPE European Hit Radio PHIL COLLINS
Both Sides Of The Story

(Virgin/WEA)

**Eurochart Hot 100 Singles** MEAT LOAF I'd Do Anything For Love (Virgin)

European Top 100 Albums PHIL COLLINS Both Sides (Virgin)

# EAST 17 "IT'S ALRIGHT"

BORDER BREAKERS — Pop act Clouseau pick up a gold award for sales

of over 25.000 copies of their album "In Every Small Town" in their home

market Belgium. The band's single "Take Me Down" is currently number

21 in M&M's "Border Breakers" chart. Pictured (I-r) are: manager Linda

van Weasberge, EMI international manager/Benelux repertoire Danny

Friedrichs, EMI Belgium GM Dirk de Clippeleier, Clouseau members Bob

Savenberg, Koen Wauters and Kris Wauters, EMI Belgium product man-

ager Bart Colls and marketing manager Erwin Goegebeur.

Reworked and re-recorded from the No. 1 album "Walthamstow"

AVAILABLE NOW



# 

# For Whom The Bell Tolls

nd undou ted christma

ACT N/B

NDR 2/Hamburg

RADIO N

RADIO

olland

Dunstable North

D INTERNATIONA BEL-F(TL/Brussels RNATIONAL

NÆRRADIO/Arh

ARHIDO

**DIO ABC/Randers** 

UNDE

ADIO

BOGEN

from the album !



### BID Boosts Euro Radio Exchange; MDR Sputnik Ices Rock Chart

GERMANY

by Miranda Watson

German independent music fair Berlin Independence Days' inclusion of radio into its programme for the first time this year was well received by delegates, says BID radio co-ordinator Johannes Theurer. Over 45 stations registered, though not all had come specifically for the radio section. "Independent radio stations and indie label people

share the same spirit and a real dedication to what they are they doing," says Theurer. "This is the spirit behind BID and it makes perfect sense that radio should play a part."

German public youth rock station MDR Sputnik/Halle hosted a successful European Radio Day with a simultaneous broadcast over 10 European radio stations: YLE Radio Mafia, P3, BBC Radio One FM, Studio Brussel, VPRO 3, Radio Nova, Couleurs

3, DRS 3, Radio Popolare/ and Radio S/Posnan. These stations now intend to have more on- and off-air co-operation, including exchanges between different stations and swapping playlists.

MDR Sputnik radio editor Johannes Paetzold says the station plans to initiate more projects promoting European music in the future. He says its was beneficial to work with independent stations from other countries and to exchange views and ideas.

There were problems, however, and the idea of launching a European independent rock chart has been put on ice for the moment. One of the major stumbling blocks on the project is the huge variances in record release dates in different territories. Languages is another problem. The idea was put forward of announcing each entry in the chart in a different language, but there were disagreements as to whether this would be workable. Says Theurer, "I think the stations want to see a concrete proposal before they will commit themselves, so we are working on this at the

MDR/Sputnik is also looking at the possibility of launching a rock chart just for Eastern Europe as all representatives in these territories were keen to see it hapnen.

#### Poland To Have Copyright Law By End of Year, Says IFPI's Kortlan

POLAND

The Polish record industry will receive a much-needed boost in its fight against piracy as a new copyright law is likely to be approved by year-end, says IFPI Poland director Bianka Kortlan.

The bill was read in Parliament two weeks ago and has now been approved for fast-track ratification. This means within the next 30 days it will be considered in the lower House, then in the upper House within seven days. A seven-day term for the presidential signature follows. IFPI expects this procedure to be carried out within six weeks.

The copyright law will mean that for the first time sound recordings will be protected in Poland and heavy penalties will be imposed for pirate operations, says Kortlan, with a minimum of six months imprisonment. "We will have to make sure that the new law is enforced," he says. The heavy anti-piracy education policy we have been pushing in Poland is already paying off and we've already seen a drop in piracy levels from 95% one-and-ahalf-years ago to 70%. With this new law we expect piracy levels to drop dramatically.

Four of the five majors record companies are in Poland MW

### Frekvence 1 Goes Digital In Prague

CZECH REPUBLIC

by Emmanuel Legrand

Following the velvet revolution in Czechoslovakia in the early 90s. private FM radio stations started to invade airwaves. Now, radio listeners of the newly born Czech Republic are living another revolution: the introduction of the first national private commercial stations. Two new stations bowed in October, an all-news station Radio Alpha and full-service network Frekvence 1, launched by French media group Europe 1 Communication, which already operates in Prague the highly successful ACE station Europa 2

Already available in Prague, Brno, Pilsen, Pardubice, Ceske Budejovice and Usti, Frekvence 1 covers 75% of the territory and geaches 70% of the country's 10 million inhabitants.

Comments Martin Brisac, GM of Europe 1 Communication's affiliate Europe Dèveloppement, The a whole different concept. Europe 2 is a music station reaching urban environments, while Frekvence 1 will cover the whole country, and therefore a larger public, with a programme mix of news, entertainment and music. In technical terms, it is also a break-

through for this country in that all operations are digitalised."

The outlet uses the new digital standard Musicam and has introduced the Ransom system to pilot music, news and ad spots.

Programming currently consists of news (six-and-a-half hours daily), games (five hours) and music. Frekvence I plans to reach older demographics than FM stations, targeting the audience over 20, who are tired of musical FM stations. Most of the hosts and DJs come from public radio and TV, and the net will employ over 50 people, including 15 journalists.

Music director Josef Vleck says the music programming was based on "the conservative tastes" of the Czech population. "People got tired of Anglo-American music," he says. "Only 7% of the population speak English, so we have to adapt to the reality and the reality is that Czech music is much in demand."

As a result, 40% of the content will be local product, upped to 50% whenever possible, with the goal to reach 60% within the next two years when the local music industry will be more active.

On the ad side, the station will have to compete with a mature press sector as well as newly licenced private TV stations.

Comments Jan Sedina, president of Frekvence 1, and former MD of a financial fund, "This radio station enters the market at the right time. The privatisation has opened the way to new products which need media outlets in order to be promoted. The first positive reactions from listeners and advertisers show we are on the right tracks."

Ownership of the station is split among Europe Dèveloppement (25%), Europa 2 Prague (25%), the Czech National Insurance company (20%), Radio Golem (10%) and management (10%). The yearly budget of the network will be around 50 million korunas (app. US\$1.85 million). Initial investment, says Brisac, is around 20 million korunas. Brisac says he anticipates ad revenues of 50 million korunas for the first year, which will allow to breakeven after one year of operations.

#### FOR THE RECORD

The songs of Depeche Mode are currently represented in Spain by EMI and not by Alondra Music as reported in the November 13 issue of M&M. Also, Alondra represents not Spandau Ballet, but their publishing company Reformation.

#### EUROPE AT A GLANCE

UNITED KINGDOM: 75 Companies Sign Up For MIDEM

The British are gearing up for another heavy presence at MIDEM. Over 75 UK firms have signed up for stands, including 20 record companies grouped under trade organisation the British Phonographic Industry's first ever "British at MIDEM" banner. David Stansfield

UNITED KINGDOM: Chiltern Keeps All Franchises

Chiltern Radio Group, which operates 10 radio stations in the Home Counties and West Country, has won back all of its licences in the current wave of ILR re-applications. The licences involved Chiltern Radio, Northern Radio and Severn Sound. The two Severn Sound stations were won back earlier last month.

DS

**GERMANY: Radio PSR To Host New Year Party** 

Sachsen private station Radio PSR/Leipzig is teaming up with Feldschlößchen Pilsner to host a huge New Year's Eve party with the theme "New Year 2000." Around 10.000 people are expected to attend the celebrations, with live performances by Suzi Quatro, Sailor, The Tremeloes, Karat and the Radio PSR Band. PSR DJs Uwe Fischer and Thomas Böttcher will be presenting the show. Miranda Watson

FRANCE: Skyrock Drops No-Repeat Day Schedule

French EHR network **Skyrock** was prompt to react to its recent ratings fall (4.8% cume share from 5.5%). Programme director **Laurent Bouneau** has dropped the no-repeat daytime programming in favour of 13 hits per hour. Two new programmes also have been added: "Skytop" (17.00-19.00), the station's listener-chosen top 20 chart show, and "Tout Est Possible" (19.00-22.00), with **Laurent Petitguillaume** and **Super Nana**, who were previously hosting the late evening show. **Emmanuel Legrand** 

FRANCE: Trans-Musicales Keeps In Tune With Musical Pulse

Some 60 bands (20 of which are French) are scheduled for the 15th edition of the trendy music festival Trans-Musicales in Rennes on December 1-4. International acts include such artists as Björk, Suede, Morphine and Grant Lee Buffalo, and French artist such as Les Rita Mitsouko, Philippe Pascale, Marco Lipz and No One Is Innocent. The festival is sponsored by public station France Inter and retail chain FNAC. Like last year, the festival will end with a gigantic rave hosted by some of Europe's hottest DJs (DJ Moose, Orbital, Graeme Park, Carl Cox and Spooky).

BELGIUM: Play That Beat Signs Up Slade

Belgian independent Play That Beat! has signed a worldwide deal with Slade II, the new version of the top-selling British band, who had six number one UK hits in the '70s. First release on the new Emergency label (distributed in Belgium by Sony Music and licensed to Sony for Europe) is Hold On To Love, written by original band member Dave Hill and former Wizzard member Bill Hunt.

Marc Maes

FINLAND: Teosto Launches Image-Building Campaign

Finnish copyright bureau **Teosto** has launched a campaign to build up the organisation's image and the knowledge of its various activities. Ads featuring leading Finnish artists **Juice Leskinen**, **Mikko Kuustonen** and **Vexi Salmi** giving their opinions about Teosto and its importance have been placed in leading Finnish newspaper *Helsingin Sanomat*. The ads also include useful information and statistics about Teosto, copyright laws and how they function.

Kari Helopaltio



HOOTERS COLLECT GOLD IN SWEDEN — The Hooters came to BMG Sweden on November 2 after their show in Sweden, where they were presented with a gold certification for sales of 50.000 copies of their "Out Of Body" album in the country. Their tour continues through November before moving to Germany in December. Pictured (I-r) are: artists Fran Smith Jr. and David Uosikken, BMG Sweden MD Hans Breitholtz, artist John Lilley, BMG sales manager Pernilla Svanström, BMG administrations assistant Johan Bladh, BMG head of promotion Pia Evinger, artist Rob Hyman, BMG promotion assistant Niclas Ekstedt, artist Eric Bazilian, MCA marketing manager Hans Andersson and artist Mindy Jostyn.

### Publics Drop In 3rd Quarter Ratings; Privates Remain Stable

HOLLAND

by Marlene Edmunds

A year after the massive reorganisation of the Dutch public broadcasting system, the five public radio stations have lost market share, dropping from 57% in October 1992 to a mere 50% a year later.

Dutch pubcasters are, nevertheless, calling the top-to-bottom restructure of the system along horizontal programming lines a success. In the main, the biggest loser was Radio 2, which dropped from a 12% market share a year ago to just 7% this year. The station, considered the most

resistant to the idea of horizontal programming, is currently in discussion over further possible restructuring in efforts to bring its market share up. EHR-formatted Radio 3 dropped from a 28% market share in October of 1992 to 26% last month. All other stations remained stable.

NOS research analyst Henk van Zurksum predicts pubcaster market share will remain relatively stable, at least until early next year, when Holland awards additional frequencies to the commercial sector. Says Van Zurksum, "I think we have to be satisfied with the ratings. Next year, when the new FM

frequencies are given to the two commercial stations, we will be happy if we can achieve the same market share."

#### **Top Dutch Stations**

(in % market share)

Station	rormat	UCL 92	Oct 93
Radio 1	N/T/ACE	13	12
Radio 2	ACE	12	7
Radio 3	EHR	28	26
Radio 4	Classical	3	3
Radio 5	N/T	1	2
Regionals	S	15	15
Happy R	TL ACE	3	2
Radio 10	Gold Gold	10	10
Sky	ACE	8	8
Love Rac	lio ACE	1	1
Radio 53	8 EHR	1	3.
Others		6	7

Source: NOS/Intomart



CANITROT ACCEPTS BULLETIN AWARD — Jean-Michel Canitrot, former radio promo man for Island and currently with Chrysalis, was voted best promotion executive by over 100 radio stations surveyed by trade publication Le Bulletin. Canitrot is pictured (left) above receiving the award from Laurent Boyer, who hosted SNEP's Fête Du Disque party.

Interest Up For Vacant

Century Franchise

## IP Introduces New Surveys

BELGIUM

by Marc Maes

Radio ratings organisation IP Radio is responding to changes in the radio industry by increasing its monitoring of radio audiences in south Belgium with the launch of a monthly survey entitled "Radio Barometer" in addition to their regular three-monthly "Vagues."

The new survey will offer a more rapid thumb sketch of audiences between 05.00 and

22.00, based on some 4.000 interviews per month, whereas the current "Vagues" surveys are based on 15.000 interviews.

More frequent radio information is required since the recent changes at French language pubcaster RTBF, whose Radio 21 took over the 06.30-09.00 bracket in early September, replacing programmes of Radio 2 and Bruxelles Capitale.

But this was not the sole reason for introducing the Radio-

Barometer, says IP marketing and development director Freddy Tacheny. "We want to issue a monthly 'Health-O-Meter' of the Belgian radio situation, which will give a clear indication on the evolution of the market and allow the advertisers to monitor the market. We will continue with the 'Vagues,' which contains more detailed information."

Meanwhile in France, advertisers' demands for more information has lead IP to launch a survey detailing programming on 14 main networks. The survey offers a dissection of programming parts and analyses the success of different elements in different day slots. According to the survey, networks are realising that news is the key to the 06.00-09.00 section, strengthening their information content in the face of all-news Franc Info's success in the mornings. Meanwhile, a general trend is showing music nets increasing their talk content, often adding more humour interviews and consumer advice.

#### by Derm

by Dermott Hayes

Six potential bidders are lining up for the national commercial radio franchise left vacant when independent national station Century Radio closed down November 1991. Bidders are awaiting a call for applications from independent radio and TV commission the IRTC.

The station, owned 50% by Capital Radio/London, and codirected by Chris De Burgh and Terry Wogan, proved commercially unviable and failed in its attempt to find a programming balance between the EHR RTE 2FM and news/talk RTE Radio

Potential bidders include existing local franchise holders, ACE-formatted FM 104/Dublin and Cork 96FM/County Sound, Dublin-based Classic Hits 98FM (ACE), Dublin stockbroker and former broadcaster Connal O Morain and former Irish pirate radio boss, Chris Carey of Hi Tech. The last three were involved in consortia that had made unsuccessful bids for the

franchise when it was first offered in 1989.

Also entering the running could be a consortium lead by Hothouse Flowers manager Robbie Wooton and Brian Mooney of Lunar Video Productions and Westland Recording Studios.

Most bidders agree the station would require an investment of US\$7.05 million, and that breakeven would be possible within three years. However, with the future of broadcasting uncertain, various question marks pose a potential threat to national commercial stations. These include a recent proposal to allow advertising on local cable TV services, uncertainty surrounding transmission power, the number of existing pirate radio stations and the increased competition for advertising if plans for a national commercial TV station are revived.

The future of the franchise and the possibility of other changes in the broadcasting landscape have been a subject of increased speculation since shake-ups at the ministry of culture.

#### EMI Issues Free Cassette Samplers

BELGIUM

Customers at specialist retailers in Belgium will be able to pick up free sample cassettes containing Blind Melon, Carter The Unstoppable Sex Machine, Mezzy Star, plus local signing the Beautiful Babies in November as part of a campaign by EMI Belgium to raise awareness about its top up-and-coming acts.

Comments EMI Belgium marketing manager Erwin Goegebeur, "We plan to distribute 10.000 sample cassettes containing one track of each of

the four artists for free distribution with specialized retailers. We think this is an excellent introduction for new talent. The free-sample distribution will be accompanied by printed ads and free publicity on leading radio stations."

Goegebeur admits that there is a risk in investing so much in such specialized repertoire, but he believes the campaign will persuade recordbuyers who are already familiar with the name of the artists to try the music on the teaser tape.

MM

#### MARKEN INTERNATIONAL

COURIER SERVICE

SPECIALIST COURIERS TO THE MEDIA AND ENTERTAINMENT INDUSTRIES



AMSTERDAM BRUSSELS COLOGNE DUSSELDORF LONDON LOS ANGELES NEW YORK PARIS

It's a small world with MARKEN!!

#### Newsmakers

BELGIUM: Nee van den Ende left his post as product manager with Sony Music to start as product manager with BMG Ariola as from January 1.

UNITED KINGDOM: Sony Broadcast International chairman Ken Barratt is taking early retirement. He will cease working full-time as from January 1 1994, although he will continue to act as a key advisor for the company.

HOLLAND: Ex-Veronica and TROS DJ Peter Teekamp has been appointed PD at ACE-formatted Sky Radio/Bussum, reporting to MD Ton Lathouwers.

#### Gloria Estefan, El Ultimo De La Fila Top Onda Cero Awards

SPAIN

by Francesca Plowright

Gloria Estefan and El Ultimo De La Fila between them picked up four of the eight Onda Music Awards in the presentation on November 16.

Estefan picked up the Best Song Award for her single Mi Tierra while walking away with Best Latin Artist award. Catalan group El Ultimo De La Fila, meanwhile, took the prizes for Best Album and also Best Spanish Group of 1993. In the

classical music category, Jordi Savall was selected for the best work all round, while Madrid band Los Rodriguez was voted Best Newly Discovered Spanish Band. The prize for Best Music Video went to Miguel Bosé for Si Tu No Vuelves. Finally, Victor Victor was voted the Best New Latin Artist. This is the first time the music awards have been added to the Onda awards for cinema, radio and TV (the results of which were announced at the beginning of November).

#### **CAPITAL RADIO:**

# More Than Just Passing The Test Of Time

by Steve Wonsiewicz

If it ain't broke, don't fix it. That about sums up the current programming philosophy at EHR powerhouse Capital FM/London, one of Europe's most influential radio

The number one ranked station in London since the late '80s, Capital FM turned in an impressive RAJAR book in the face of enormous publicity surrounding the debut of AOR national station Virgin 1215, as well as more mainstream programming shifts by dance-formatted Kiss FM/London and jazz-formatted Jazz FM/London. During the June-September period, Capital FM's share of listening rose to 17.3% from 16.6%, while average hours per listening rose in tandem, up 6.4% to 11.7%. In comparison, Capital FM's closest commercial radio competitor was the company's own gold service, Capital Gold (8.5% share), followed by news/talker LBC Newstalk FM (8.0%).

Comments programme controller Richard Park, "We've just been doing what we do and doing it as well as we can. We're making quality, modern, entertaining radio for an audience we understand. We did particularly well in the first two shows of the day-Chris Tarrant and Pat Sharp. Those two continue to forge forward.

"We lead the entire marketplace in every demo, from 4+ up to 55, in ABC1s and in housewives. We're strong in every demographic cell. Of course we're extremely strong in the 15-34 age group, but we're also market leader for the 35-54 age group.

We are the last of the great all-encompassing radio stations. Anyone who likes music could tune into this station and find a good show. Look at the quality of personalities we have here-Tarrant, Niel Fox and David Jensen, to name just a few."

Summer Ratings Growth
While Capital FM hasn't done a summer ratings book since 1988 (before it spun off Capital Gold), Park says he has always thought it was a great time for the station. In addition to its road show, Capital FM also had a big exposition this year in the Business and Science Centre in Islington.

it's a real blue chip company."

Park, however, discounts any major

impact those might have had on the ratings.

"It wasn't so much about public awareness

as it was about listenership," he says. "Our

audience was tuned in throughout the long

"What happens [with increased competition] is

the other Sunday papers that compete the

Sunday Times; the market leader can grow if

keting and promotion, Park sees even more room for growth next summer. "I think 1994 could be an amazing year for us."

#### **Dealing With More Competition**

Park says he thinks all the publicity surrounding Virgin 1215's launch actually helped Capital. "There were no specific things we did differently [during this ratings period]. When new stations open in

"I think the same guy who goes to the Brixton Academy to see Lenny Kravitz could also be there for a house night. It's the [music] industry that wants to pigeon-hole people."

London, Capital never alters its programming in any sense. Our strategy with new stations is not to take them head on, but just to do what we do very, very well.

What happens in these cases is that the market leader can get stronger. It's like the other Sunday papers that compete the Sunday Times; the market leader can grow if it's a real blue chip company. People come to Capital for good music. In order to find out what Vir-

gin's like they'll have to make a comparison to Capital."

Intensified competition contributed to Capital FM team working just a

little bit harder during the latest ratings book. "There's a great deal of pride in this place," says Park. "We've been number one now for six years. We're not going to let that slip away.

We have staff team talks here where I gather the FM staff and we go over what we're doing in every show. I explain to them what my thoughts are and why we'll do things in particular ways. When we come out of those sessions I find myself totally fired up. And I think they are as

"Then they come to me one-on-one, that the market leader can get stronger. It's like whether it's Tarrant or Jensen, and they make their own points afterwards. So it gets through to everybody. There's team spirit here

that's not found at any other station in the

The Right Music Mix

Nowadays, Park is happy with his station's sound. "I think we've always had a good blend," he says. "Sometimes we've been a little more dancey and sometimes we've been a little more rocky. Right now I think we're right in the middle between all sorts of sounds, and it works for us because of the way we programme it. If you played

this mix in the States, listeners would actually love it. If you told a US programmer what you did, he'd say you couldn't pull it off. But I know right now that a station like this in Los Angeles with good marketing would do really well."

Park achieves his desired sound without music research. "We did music research once before in 1987 and learned nothing from it and decided we would never do it again," he says. "There's no need to at the

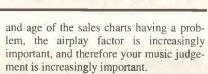
moment. The audience numbers are so extraordinarily high, there's no need to go out and spend £50.000 (app. US\$75.000) on research; and I don't think we get that much more back.

"We're constantly reviewing what we do. We never stand still. We know better than most how to mix the old and new music. We know when to stop playing songs and we know when to start playing them. We also know which songs not to play. We sometimes say it's not the records we play that make Capital a success, but the records we don't play.

The audience can spot the marketing ploy versus a good record. And in this day

"Anyone who likes music could tune into this station and find a good show."

- Richard Park



"Capital has just broken Soul Asylum's Runaway Train in Britain, where it was already a hit in Europe and the US. But it just didn't look like it was going to do it here, yet we were playing it even though it wasn't released; we forced [the record company] to put it out.

"Capital doesn't get as much credit as it deserves in breaking records because of the way we break them. People turn around and say these were obvious records, but they weren't. If we didn't play them nobody would have.'

Park describes Capital FM's programming as "quality music entertainment led. Quality music could come from Take That, Soul Asylum, M People, Luther Vandross or Michael Bolton.'

Park believes the station's listeners don't think in terms of rock or dance. "I think the same guy who goes to the Brixton Academy to see Lenny Kravitz could also be there for a house night," he says. "It's the [music] industry that wants to pigeon-hole people. I don't think it's the people. If you go through anybody's record collection, particularly in Britain-where we've grown up with broad-based radio-you'll find that people have a very wide taste in music. There's no reason why just because

the regulators want to give us streamlined programming that that's actually what the people want. That has yet to be proved.'

Park remains a strong believer in the future of broad-based, mainstream programming. "It works because it's such a good listen," he says. "We've just followed the new Bryan Adams record with Two Princes by the Spin Doctors, with M People's Don't Look Any Further coming up next. I think that's what people will want. I really do."

#### Welcome!

**M&M** welcomes the following stations/ programmes that have joined M&M's reporter roster:

Germany: DELTA RADIO/Kiel Rock, Gold

Sabine Neu - Programme Director Uwe Arkuszewski - Head Of Music Tel: (+49) 431.702 00/702 0203, Fax: 702 0202

RADIO PSR/Leipzig ACE, Gold Frank Rauschenbach - Head Of Music

RADIO RPR 2/Ludwigshafen National Music, Gold

Dieter Mauer - Programme Director Guido Müller - Music Director Tel: (+49) 621.590 000, Fax: 521 961

Tel: (+49) 341.566 560, Fax: 591 872

ANTENNE THÜRINGEN/Weimar Stephan Halfpap - Programme Director Tel: (+49) 3643.552 410, Fax: 552 415/552 435

**United Kingdom:** 2CR-FM/Bournemouth ACE, Gold Jean-Paul Hansford - Programme Director Dave Luck - Head Of Music Tel: (+44) 202.296 362, Fax: 299 314

**FRANCE INTER/Paris** ACE, Platinum Dominique Farran - Head Of Music Tel: (+33) 1.4230 2222, Fax: 4230 1488

**RMC: DEUTSCHES** PROGRAMM/Monte-Carlo EHR, Silver Thomas Weigt - Music Director Tel: (+33) 92.167 454, Fax: 167 441

**RVB/Pontivy** Rock/Dance, Bronze Donovan Moyon - Programme Director Tel: (+33) 97.252 829/252 746, Fax: 256

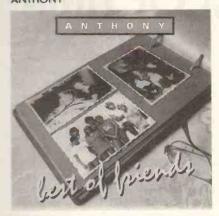
Sweden: Z-102 STOCKHOLM/Stockholm Rock, Gold Peter Franck - Head Of Music Tel: (+46) 8.791 1900, Fax: 109 115

summer hours and we were able to move them around to shows during the different dayparts. We also did this without any major advertising. There has not been a TV campaign for Capital since February and the latest one has only begun in Novem-

MUSIC & MEDIA NOVEMBER 27, 1993

#### SINGLES

ANTHONY



Best Of Friends - Ray's Music PRODUCER: Anthony

EHR/ACE

The former Vengeance guitarist puts his heavy rock guitar aside for a romantic Beatle-esque pop tune which will make the competitors red and blue with envy. Let it

#### THE AUTEURS

Lenny Valentino - Hut A/EHR PRODUCER: Phil Vinall/Luke Haines

Those who don't understand the indie field, always point at the badly produced "antipop" songs. Songwriters calling themselves 'Auteurs" should be different: top class pop indeed.

Wishing You Were Here - Chaos Reins EHR PRODUCER: Mike Hedges/Black

A soft top of delicate Spanish guitar à la Al Stewart and a hard bottom of loud electric chords make a fascinating combination on a typical "pop noire" song.

If walking on a bed of nails automatically

meant that you got such a pretty pop song,

we wouldn't even mind dancing on such a

surface. To be nailed on your playlist.

Comments The Voice Nordjylland/Aal-

borg (Denmark) PD/head of music Dennis

Kronborg, "We usually keep up our pro-

gramming with the sales charts, and since

the album is doing fine in this area we'll

Terence follows a mathematical series.

Every hard single from his Symphony Or

Damn album is followed by a delicate bal-

PRODUCER: Dee Dee Halligan/Junior Torello

After two massive pop dance hits, this is an-

other, more tender side of this year's biggest

new male star. For this ballad he borrowed

It's Christmas, C'est Noël - Columbia EHR/ACE

the sequencer hook out of Seal's Crazy.

PRODUCER: A. Salvati/C. Lemoine

lad. Is this his Christmas symphony?

#### **CROWDED HOUSE**

keep it in rotation.'

HADDAWAY

**JORDY** 

1 Miss You - Coconut

TERENCE TRENT D'ARBY

Let Her Down Easy - Columbia

PRODUCER: Terence Trent D'Arby

Nails In My Feet - Capitol PRODUCER: Youth

EHR/ACE/A

Cisza - TA (CD) (Poland) PRODUCER: Budka Suflera

One of Poland's most popular rock bands kicks back with a strong set that straddles all language barriers. Especially the tracks Geniusz Blues and Skandal fit the international rock language: hard and gutsy. Contact Jerzy Janiszewski at tel: (+48) 81.28061; fax: 81.28728,

The halls will fall out of the Christmas tree.

when babies all around the world start dancing to this merry carol by their now

Wendy & Lisa let the bells ring out for Christmas, with a sentimental canticle made

for the season, the theme for the film "Toys."

Heartbeats Accelerating - Elektra EHR/ACE PRODUCER: George Massenburg/Linda Ronstadt

Ronstadt's number of "HBPM" is quite low

on this Kate & Anna McGarrigle song,

What's My Name? - Death Row/Interscope D/EHR

Like a naughty dog, rapper Snoopy has dug

out a bone with a very familiar taste. It's

like he's chewing on Tom Browne's 1981

Stay (Far Away So Close) - Island EHR/A/R

If you still haven't found what you were

looking for on the current Zooropa album,

then this vintage U2 track should do.

Capital FM/London senior music producer

Mike Childs thinks it's, "An extremely good

single with interesting lyrics. Right from the

opening line, you know it will develop into a

story, which is an uncommon style of song-

writing. The fact that it is also available in a

double package, containing the Bono/

Sinatra duet I've Got You Under My Skin,

will boost its sales. We play both tracks."

softly floating on a reggae rhythm guitar.

ACE/EHR

bilingual main man.

MUSICAL CAST OF TOYS

PRODUCER: Trevor Horn

LINDA RONSTADT

SNOOP DOGGY DOG

hit Funkin' For Jamaica.

PRODUCER: Flood/Eno

PRODUCER: Dr. Dre

The Closing Of The Year - ZTT

More Love! - Kings Kids & Co (France) PRODUCER: Xavier Deluc/Thierry Marcovici

EHR/D/ACE

While many singer/songwriter adepts are

#### ALBUMS

**10,000 MANIACS** 

MTV Unplugged - Elektra A/R/EHR/ACE PRODUCER: Paul Fox

Now reduced to 9999 Maniacs, this beautiful semi-acoustic live recording by the renowned introvert folk rockers should be taken for deserter Nathalie Merchant's farewell gift to alternative programmers. Air some of these swan songs like Candy Everybody Wants, Don't Talk or the single, the Bruce Springsteen cover Because The Night, a hit for Patti Smith in 1978.

THE BEAVIS AND BUTT-HEAD EXPERIENCE The Beavis And Butt-Head Experience - Geffen R/A/EHR MTV's spiritual leaders host a party attended by all their favourites, who gladly donate their finest previously unreleased tracks. Among them are rappers Run DMC and Sir-Mix-A-Lot plus a cross section of rockers, such as Nirvana, Aerosmith and Primus. Do the Red Hot Chili Peppers Search And Destroy, because the gruesome twosome forgot to send an invitation to Iggy Pop? They probably wanted to have Cher on their own for a smashing rendition of I Got You Babe.

#### MOON MARTIN

R/A/EHR Bad News Live - Fnac PRODUCER: Moon Martin

The good news is that the French crowd at this concert all suffer from full Moon fever. The songwriter par excellence proves to be an excellent live performer as well. It's good to hear him sing his own songs, which were mostly made popular by others. His two most clear claims to fame, Cadillac Walk and Bad Case Of Lovin'

Full Circle - Right Track (CD) (UK)

PRODUCER: Noel McKoy/Robin Goodfellow

If it comes to jazz funk or jazz dance like cool cats call that today, this is the "real

McKoy!" The single On The Streets is a

hot track for both EHR and dance stations.

A future big name. Contact Bob Cunning-

ham at tel: (+44) 71.498 0788; fax: 71.498

You, you should remember from Mink DeVille and Robert Palmer respectively.

#### THE RAMONES



Acid Eaters - Radioactive/Chrysalis R/A/EHR PRODUCER: Scott Hawkwith

Joev Ramone and his brothers go back to their toys in the attic and find all the records they bought when they were teenage lobotomists. Along with the biography "Ramones -An American Band," these 12 covers give a good impression what (glue) and who (the Who) inspired these rockers when they first picked up a guitar. Pete Townshend sings backing vocals on his own Substitute. Their versions of garage classics Can't Seem To Make You Mine by the Seeds and Love's 7 And 7 are most '60s "acid". No matter what Stones, Animals, Troggs or Dylan tune they choose, their "Ramonising" works best on Beach Boys stuff like Surf City.

#### RIGHT SAID FRED

Sex And Travel - Tug PRODUCER: Robin Goodfellow

Humour and pop are a rare combination nowadays. Luckily "Fred" is still such a good laugh. With a line like "Hands Up for lovers, feeling good beneath the covers" you have got the gist of this fun album. Wait and see if the first single Bumped will lead to dancefloors filled with people doing the '70s bump. Look at restrained humour in the ballad Back To You. Best joke Richard Fairbrass cracks is Rocket Town, a future

EHR/D

#### SULTANS OF PING

classic in bars and on radio.

Teenage Drug - Rhythm King/Epic PRODUCER: Steve Lovell

Teenage kicks? Let these cheerful Irish punks tell you what that is. Young master O'Flaherty surely resonates the '77 vibe; not bored but very much amused for a change. Sometimes it's as if Ray Davies is looking over his shoulder, because Love And Understanding is very "Kinky." The Where's Me Jumper? of this second album is the hilarious tune Pussycat with a moaning guitar on a Fever-like melody line.

#### ROBBY VALENTINE

R/EHR/ACE The Magic Infinity - Polydor PRODUCER: R. Valentine/P. Koopman/J. Sonneveld Symphonic rock of the '70s is restored in all its former grandeur. For his second album Dutch master Valentine has emphasised more on the rock element than before, without spoiling the multi-layered vocal harmony foundation. The single Mega-Man is an alternative Christmas single about Santa who has grown into megalomaniacal proportions.

#### MUSIC MARKET PLACE

#### **BUDKA SUFLERA**

#### XAVIER DELUC

So you wanna be a rock 'n' roll star? The French actor is no longer satisfied by starring in films alone, so he moved to the mike to do his intellectual pop thang, recorded in Peter Gabriel's Real World studios. Contact tel: (+33) 1.4266 1854; fax: 1.4266 5753.

#### CAROL LAULA

Precious Little Victories - Iona Gold (CD) (UK) PRODUCER: Carol Laula

whispering Sheryl Crow's name, we have another secret tip. Scottish Laula is a major talent and her Tony Joe White-like harmonica song Ode To Bob should be heard everywhere. Contact Linda Mann at tel: (+44) 41.420 1881; fax: 41.420 1892.

#### NEW MOON

Show In A Mirror - New Moon (Cassette) (Latvia) PRODUCER: Gints Sola/Ainars Mielavs Without the support of a label-because such institutions don't exist there-this band has become the U2 of Latvia, where the population reportedly is "New Moon struck." Contact Ainars Mielavs at tel: (+371) 2.362 186; fax: 8.828 283.

#### MARIA VIDAL

Amar Soñando - Zafiro (CD) (Spain) PRODUCER: Alberto Estébanez

The "female Iglesias" practices various mainstream Spanish genres, firmly rooted in the ancient national folk tradition. Her trademark vibrato in a majestic commercial production quivers along with all classic human sentiments. Contact Alida Genta Fierro at tel: (+34) 1.541 9424; 1.542

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative), W (World) and M (Metal). Records mentioned in Music Market Place are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

## Guns N' Roses Pay Tribute To Their Punk Rock Idols



"A great song can be found anywhere. Do yourself a favour and go find the originals." That's the bottom line of "The Spaghetti Incident?", the Guns N' Roses tribute album to their idols. This set of predominantly punk covers will surely do justice to the writers, who will finally make some money from the publishing rights.

INTERNATIONAL

by Robbert Tilli

Two years ago the M&M editorial team was honoured with an unexpected visit by first-hour punk, Damned guitarist Brian James. He presented his same-titled solo album on New Rose, the French indie named after his punk classic from 1976. Proudly he announced that Guns N' Roses had plans to cover this first punk single in history for a special project, scheduled for

release sometime after the worldwide 27 million-selling *Use Your Illusion I & II* albums. The initial idea of an EP of punk covers has now evolved in the *The Spaghetti Incident?* album, not restricted to punk any longer, but all songs from "attitude bands."

The concept is not completely new; in 1991 German punks Die Toten Hosen paid tribute to their punk heroes on the brilliant Learning English Lesson 1 album on Virgin, which actually featured all those

spiky rats from the class of 1977. The Gunners present a set list which also renders homage to instigators of punk like Iggy Pop (Raw Power) and Marc Bolan's T.Rex (Buick Makana). Also, they have an eye for the (unsung) American heroes of punk, which was mainly a British thing.

The Spaghetti Incident? accommodates two songs (co-)written by the late Johnny Thunders—Human Being from his legendary band the New York Dolls and the other, You Can't Put Your Arms Around A Memory, from his 1978 solo debut So Alone. Talking about being "alone," 99% of the latter track is bass player Duff McKagan on his own, whose current Believe In Me solo CD apparently has boosted his importance.

Close followers of Guns N' Roses won't be surprised that rebellious frontman Axl Rose doesn't sing all lead vocals. The band's all-time favourite rocker, Finnish "King of Sleaze" Michael Monroe shares the mike for the single, the Dead Boys song Ain't It Fun. Of the six tracks Axl sings exclusively, Since I Don't Have You is the odd one, being a lovely '50s kitsch tearjerker by doo-wop outfit the Skyliners.

Geffen international marketing manager Liz Morris distinguishes two important aspects of the album: the punk factor and the "inbetweenie" character. "Because of the nature of the album—a majority of punk covers—our campaign is on street level. With spaghetti posters and promo items we want to go to the kids directly, instead of setting up a glossy campaign to reach the rest of the market. Of course we run TV campaigns in a number of regions

and on MTV Europe. It shouldn't be regarded as the new studio album by Guns N' Roses. But having said that, with 1.6 million copies, it's the biggest shipment in Europe for Geffen ever."

#### **SHORT TAKES**

- Finally reunited in the legendary "Mark II" line-up, Deep Purple has once again lost lead guitarist Ritchie Blackmore. With replacement Joe Satriani they will "rage on" for the second leg of their world tour.
- Again two Frankfurter dance labels have closed licensing deals with Sony Music Germany's alternative stable Dragnet. Under the Loose Ends imprint jazz hop product will see the light, and on Ruff'N'Draw progressive hip hop will come to you.
- Disinfected is the title of The The's January release 4-track EP on Some Bizarre/Epic, containing remixes of tracks from the *Infected* album.
- On January 25 Virgin will release a compilation album by German keyboard wizard Klaus Schulze, entitled The Essential '72-'93.
- MTV has added an unlikely pair of back-to-back dates to its "Unplugged" roster. First, **Duran Duran** is scheduled for a December 15 "Unplugged" performance. Then the following day, Nirvana is pencilled in for a set. The Seattle trio will mostly play songs from their *In Utero* album with some older stuff thrown in

### Elton John Invites Celebrity Friends For Tea For Two

With more than 30 album releases under his belt, worldwide record sales in excess of 100 million, over 200 song compositions to his credit plus a list of music industry achievements longer than both arms, you might think that Elton John would now simply lay back and bask in never-ending glory. If you did, you would be hopelessly wrong. Even at Phonogram UK nobody expected an album that soon. There is less than one-and-a-half years between "The One" and his new album "Duets."

#### UNITED KINGDOM

by David Stansfield

Despite a recent, gruelling, 18-month worldwide concert tour, Elton John has once again summoned up some of his own unique creative genius to deliver *Duets*, a 16-track treasure of an album, released November 22, on which he performs duets with some of the finest musical talent from the US and UK.

Duets includes original material plus cover versions of some timeless hits. Stevie Wonder, PM Dawn, Chris Rea and Nik Kershaw have written special tracks while artists including Leonard Cohen, k.d.lang, Bonnie Raitt, Little Richard, Ru Paul, Paul Young, Tammy Wynette and Don Henley each take their turn to duet on covers like the Ray Charles classic Born To Lose, Womack And

Womack's Teardrops, the James & Bobby Purify '60s gem I'm Your Puppet, Love Letters and The Power. True Love, the Cole Porter standard featuring Kiki Dee, was released as the first single on November 8 and is riding high in the UK charts. Don't Let The Sun Go Down On Me, the early 1992 Eurochart number one hit duet single with George Michael is also included on the album as a special bonus track

John's decision to go for *Duets* came as a pleasant surprise to his record company. A 1994 studio album was projected initially, but **Phonogram UK** director of international marketing **Bernadette Coyle** explains, "I had organised a European marketing meeting in the UK. Elton turned up initially to thank the **PolyGram** marketing directors for the work that they had put in on the album *The One*. He also chose the

occasion to present the demo cassettes of the k.d.lang, Chris Rea and Bonnie Raitt duets. That was nice because, to a certain extent, it was how the album was announced to the PolyGram territories. What I do find remarkable is that six weeks prior to that, he was talking about looking forward to having a really

nice long break after his

Coyle confirms that most territories are concentrating their marketing plans on heavy national TV campaigns, but stresses that radio (EHR and ACE) also figures strongly.

Thirty-eight private stations in Denmark are airing campaigns. Radio

City/Finland has teamed up with the Antilla records retail chain on a co-operative campaign deal. Radio City/Stockholm, NRJ/Paris, Italian networks Rete 105/Milan, Radio Monte Carlo/Milan, Radio Dimensione Suono/Rome and RTL 102.5 - Hit Radio/Bergamo, Spain's Cadena 40 Principales, Cadena 100, Cadena Top

and Onda Cero (all Madrid-based) plus a number of key German stations are all schedulded for extensive advertising campaigns.

An hour-long live radio special was aired on November 18 by MCM Networking to over 100 European stations.

The artist premiered tracks from the album as well as answering listeners questions from all major territories.

At press time, John had already made a promotional trip to France. "Elton is extremely busy with commitments over and above those that he has to make to us as his record company," adds Coyle. "With that in

record company," adds
Coyle. "With that in
mind, plus the fact that *Duets* lends itself
beautifully to TV advertising for the
Christmas market, most territories are
frontloading their campaigns with TV and
radio advertising to make maximum seasonal impact. Our initial aim was to ship at
least gold in all the major markets and

we're achieving that target with comfort-



ELTON JOHN

DUETS

Marketing The Music: Artists featured have achieved Top 15 chart status in their country of origin.

# Preparing Your Station For Winter's Bad Moods

by Andy Bantock

As Europe is approached by what weathermen forecast as a harsh winter, there are several things you as a station engineer or owner should be looking at to prepare for what for some of us can be a time of particular inconvenience.

The main winter problem is the weather. Now I know that for our colleagues in Spain, Portugal, Greece and similar places winter is merely a time to exchange the T-shirt for a sweatshirt but for a lot of us it's time to put the long underwear on! The weather can have disastrous effects on two things dear to the heart of the average small station: it's aerial mast and the power supply.

The icing up of an antenna can be more damaging than a lighting strike as it can lead to structural damage to the mast. Many installations in colder climates where icing is expected are heated to avoid this but it is worth a drive out to your site to spot any problems before they become disastrous. Power is the lifeblood of any station. A good, regular supply of AC is available to most European broadcasters but, in many cases, this comes to you via overhead cables. Once an overhead cable is frozen and covered with snow it's not long before it breaks. I can't stress enough the importance of providing some sort of generator back-up for your transmitter; even if it's just a small portable unit that you can hand carry up to the site (providing it will generate enough power) it is better than a lot of silence.

Similarly, generators at the studio site should be seriously considered. In this case it is a good idea to arrange your main power such that it can be switched to either non-maintained or maintained busbars. For example, the studio and other programme

equipment would be on a fully maintained system as would some of your lighting and, perhaps, your computers. All other feeds would normally not need to be maintained. The beauty of a busbar system is that if you want to bring something else onto the generator output you can de-select other equipment to ensure you don't overload the source.

If the weather is bad enough to take out your overhead power then chances are, if you've got land lines to your site, you might lose audio as well. For stations who don't have a microwave STL but do have some form of radio link for OBs or remotes, one answer is to have a spare receiver at the site arranged with an automatic switcher. You can temporarily feed programme to the transmitter over this even if it's only mono.

If you don't have a radio link make sure you've got some form of standby programme equipment like a double auto-reverse cassette deck or a CD player set to random play for instance. It is most important to maintain the programme output on your channel; otherwise listeners will tune away and you might end up out of a job!

If you manage to escape major problems this winter remember that you might be called upon to cover the story of someone else's. Unfortunately many road and plane crashes happen during bad weather and, as gruesome as it may sound, you've got to cover these stories. Make sure you or your journalist don't become casualties as well. Check the road worthiness of your OB vehicles with winter in mind, and why not get some high visibility vests with your stations logo on so that your staff stand out at the scene as well as for safety.

With a little thought winter need not be a problem for stations and their staff. Alternatively we could all move to Spain!

#### Technology Update

edited by Andy Bantock

SIEL94 Dates Set For February 13-16, 1994

Dates for SIEL94—the 12th international Trade Show of Equipment and Technology for Entertainment and Leisure Venues—and the ninth Theatrical Services Exhibition have been set for February 13-16, 1994 at the Porte de Versailles exhibition centre. The 1993 show attracted 28.000 visitors.

Eureka-147 Stop European Only Certification

The Eureka-147 consortium is clearly pitching for its system to be the worldwide standard for Digital Audio Broadcasting. This was amplified recently when manufacturers on the consortium carried the vote to stop European only certification with ETSI (European Technical Standards Institute) and the CCIR (International Radio Consultative Committee) in favour of opening membership to those outside Europe. Manufactures and potential operators who want to join the consortium will have to pay US\$88.000 each towards marketing and promotions for the system.

ASC Releases Win-FX For CD, DAT Libraries

For broadcasters whose computers run under Windows, ASC has launched a programme that will look after an entire Sound Effects library and playout facility. Win-FX will run on any 386/486 PC compatible under Windows 3.1 and is easy to operate. It supports all currently published CD-FX libraries and can drive most popular multi-CD players including the Pioneer 300 CD, the NSM 100 CD and the Sony 60 CD jukebox. Operators can build and search their own CD or DAT libraries. Win-FX features dBase or ASCII translation for those stations whose database is already in these formats.

### Seen at the Sound Broadcast Equipment Show

edited by Andy Bantock

**Pro Mon Presents Top-Quality Speakers** 

A couple of stands at the SBES featured monitor speakers from the Professional Monitor Company (Pro Mon). Started by ex-BBC engineer Pete Thomas, Pro Mon produces a range of top-quality monitor speakers from the small, nearfield TB1 model (shown in prototype from Raper & Wayman) through the LB1 and AB1 (in action with sbs) to the newly introduced MB1 and the huge BB5.

The Pro Mon range consists of an all-transmission line design and the latest, the MB1, features a 28mm soft dome tweeter, a 75mm fabric dome mid-range unit and a 310mm radial LF driver of unusual design with the chassis bolted to the magnet to act as a heatsink. The BBC has already taken delivery of several pairs of Pro Mon monitors which are gaining an enthusiastic following among radio and music studios.

Clyde's "Offer Of The Millennium"

Clyde Electronics is offering what it describes as "The Offer Of The Millennium." Anyone who buys one of the newly launched Presenter Series 2 mixers before the end of 1993 will be entitled to a full and unconditional refurbishment in the year 2000. This will include replacement of all worn parts including faders, pots and switches.

Launched at the SBES, the series 2 Presenter console builds on the success of the original model but is aimed at a lower budget user. It takes many construction techniques and design philosophies from the successful PRIMA desks. Featuring the Universal Input Module, capable of accepting any source; mono, stereo, mic, line, telephone or phono (with a built-in RIAA pre-amp).

In addition to the year 2000 refurbishment there is an optional extended warranty that will cover the Presenter Series 2 for eight years against worn-out parts and faults.

#### Sony's PCM-E7700 Hits Radio Eyes

Presented to the radio industry for the first time was Sony's PCM-E7700 DAT Station Dual deck editor. Briefly previewed earlier this year on this page, the DAT-Station combines a DAT player and recorder in an ultra-portable package with fold-up screen looking not unlike a portable computer. Edit points and full-edit lists can be displayed on the screen and a new feature means that the operator can edit and dub at twice full speed.

The E7700 features a jog wheel to simulate the "back and



forth" cuing of analogue tape to find the accurate edit point and all data and system set-up information is stored in memory with battery backup. AES/EBU digital and balanced audio outputs are provided. This unit will be ideal for journalists and producers who need edit DAT on location.

Sbs's MPX5 Receives Upgrade

Hastings-based **Sound Broadcast Services** has launched an upgrade to its MPX5 stereo encoder that, in conjunction with its own exciter, can give some stations significant extra loudness it is claimed. The new overshoot compensation circuitry allows those stations who have been forced to set up guard-bands at the extremity of their FM signal (to compensate for encoder filtration induced overshoot) to dispense with them and use the full available spectrum. Tests on air at a leading UK commercial station showed a 2.9dB measurable increase in loudness and sales have already started to UK and European stations.

Also on the sbs stand was the IDT Sound Design Audio Processor built in France. Sbs has just become the exclusive agent for this unit which is in use in many stations in Europe and with the market leaders in France. The Sound Design is a digitally controlled analogue unit with the ability to be operated from a computer running Windows. The computer can be either left connected or taken away after set-up. Available in either five or seven band options, the Sound Design was listened to with great interest by many UK and European station engineers.



ANDY BANTOCK started in radio with the BBC in 1980 as technical operator. He has worked as a presenter, manager, engineer, operator and designer. More recently, Bantock set up his own broadcast consultancy, handling both engineering and programming. He can be reached at (+44) 7972 25169.

CGD - Popular

TOZZI RE-SIGNS TO

singer Umberto Tozzi

recently re-signed his

#### **ETERNALLY YOURS**

First Avenue/EMI recording artists Eternal, currently in the EHR Top 40 with the single "Stay", are pictured backstage at London's Labatts Apollo venue after having performed as special guests to Dina Carroll. From I-r: EMI UK director of A&R Clive Black EMI UK president/CEO



Rupert Perry, EMI director of international John Briley and EMI divisional MD Jean-Francois Cecillon. Front row: Easther Bennett, Vernie Bennett, Kelle Bryan and Louise Nurding of Eternal.



recording contract with Warner-owned CGD in Italy. From Ir: CGD sales director Romano Razzini, CGD A&R director Fabrizio Giannini, CGD MD Gerolamo Caccia, Tozzi, Warner Music Italy president Marco Bignotti, CGD international artist devel-

opment director Tino Silvestri, CGD promotion director Luciano Linzi and Tozzi's manager Sergio de Angelis. Kneeling: business affairs manager Mauro Pedrini.



#### CHRONOLOGICAL **PLATINUM**

Francis Dreyfus (center), producer of Jean-Michel Jarre, receives a platinum disc for sales in excess of 300.000 units of Jarre's latest album "Chronologie", distributed by Sony Music in France, from the hands of Claude Berda (left) and Bernard de Bosson,

respectively, president and executive president of independent producers association UFPI.



(photo: Roy Tee).



#### THE AUSTRIAN GRIP

Just before they went on stage at Vienna's Wiener Stadthalle, Geffen band Aerosmith are presented with gold CDs for Austrian sales of over 25.000 copies of their latest album "Get A Grip". The band is pictured with BMG Austria label manager Turid Pichler (third right) (photo: H. Mican).





GERMAN SUCCESS STORY - French singer Patricia Kaas (center) is celebrating her five sold out concerts in Germany with (1-r) Sony Music international marketing manager Mike Heisel, director artist marketing Hubert Wandjo, MD Jochen Leuschner and manager Cyril Prieur.



The promotion team of Arista UK go all the way to promote the new Greatest Hits album of the Village People. From I-r: Arista head of promotions Richard Evans, Capital DJ Pat Sharp, radio plugger Steve Ager, dance promoter Johnny Morris and TV plugger Joggs

Camfield. Interest in the Village People has recently been high following Pet Shop Boys' hit cover of the band's 1979 single "Go West". The new album includes a remix of the 1978 smash "YMCA"



American singer/ songwriter Jackson Browne (second left) is proudly showing his gold certification (250.000 copies sold) of his 1977 Elektra album "Running On Empty", following a sold out concert in Hamburg's Musikhalle. For Browne's latest album "I'm Alive" WEA recently



launched a campaign in conjunction with German radio (M&M November 20). From I-r: WEA Music Germany MD Gerd Gebhardt, senior product manager Bernd Skibbe and deputy MD

Bernd Dopp.

# ROOVEM

# Brescia: Home Of Italy's Dance Scene

by Mark Dezzani

Brescia in northern Italy's industrial heartland is home to two of Europe's most successful dance music factories. Media Records and Time Records pump out underground, house, techno and Eurobeat hits by the likes of Capella, 49'ers, Eastside Beat and Fargetta for Media and Usura and Jinny on Time.

Both companies' philosophies are based on the Motown and more recently the Stock Aitken and Waterman principle of sticking with a winning formula and extrapolating all possible variations while keeping an ear out for new sounds and trends. Teams made up of DJs, producers and musicians rework riffs, play with rhythms and search out new samples in the multi-studio complexes in the same quarter of town. The studios or "laboratories" are equipped to standard with state-of-the-art samplers, keyboards, drum machines, effects racks and computers, not forgetting the essential Technics 1200 turntable and mini mixer linked through a mother mixing board to hard disc storage and 16-track tape recorders.

Professional rivalry between the two companies and different production teams is kept friendly by regular contact on the club scene and movement of staff from one team or company to another.

Both companies have built a solid teamwork atmosphere, however; both have one character who masterminds the image, strategy and sound of the label. Giacomo Maiolini is the MD at Time while Gianfranco Bortolotti is the effusive head of Media records. Both

rather than impresarios but with a commercial ear for a catchy hook.

On how Brescia came to be home to two successful indie record companies, Bortolotti says, "There isn't a particular club or live music scene here; Verona has a stronger cultural tradition and Brescia is an industrial town. I think it's our management ability that is responsible for our success. I am more of a manager than a producer but I know what is good and what will sell.

Bortolotti's vision is to build an international independent label and he has already opened a studio and office in London. He has also started successful promotions company Impulse and is planning to move into Italian pop and rock with new sub labels.

At Time Maiolini claims there are no plans to expand outside of the dance arena, "I don't see any changes on the horizon, I like specialising. I keep my feet on the ground. There's no exhalation when a new release does well, we are already working on the next one."

Time is still lucratively milking the Hi-energy Eurobeat sound of the early '80s. Producer/musician Laurent Gelmetti works on his own in a studio at the end of the corridor cranking out the Euro sound which is still topping the charts in Japan under the names of Alef and Gypsy Queen. Adds Gelmetti, "The closer to 150 BPM the

Walter Gremonini is Time's principle producer and the main protagonist behind their biggest success Usura, whose album Open Your Mind has just been released and includes the group's major hits alongside new cuts.

Other hot releases from Time include Jinny who is due to follow up the UK and US Top 10 dance hit Keep Warm with Feel The Rhythm and Aladino's Make It Right Now is currently topping Italy's dance charts.

Media is riding high with continued success for Capella with U Got 2 Let The Music and U Got 2 Know charting in much of Europe. Until now Bortolotti says Media Records has concentrated on its image as a house label but now individual groups and projects are being given a higher profile. "We have given Capella a new image with Anglo-Italian Kelly and American Rodney as the groups singers and public image. Capella's sound is also less techno and more pop-oriented now." Media's DJ Professor and DJ Pierre make sure that there are enough different style mixes for each release to achieve maximum penetration with Latin and Afrobeat remixes increasingly appearing alongside the essential techno, trance, house and underground versions.

While Media's London studio has been used mainly for vocal dubs with the music made in Brescia, entire projects are now being created there.

Manchester-based KEY 103 FM DJ Stu Allen produced Clock-'s Holding On sampling the classic 49'ers stomper Move Your Feet with vocals by Alison Williamson completing the line-up.

With Time records enjoying success with Usura, Jinny and Aladino, the Deadly Sins album We Are Going Down is set for release in Germany in January. These infectious techno-house high energy numbers with just a touch of vocals are Time trademarks, claims

Maiolini, "In a tight market, punters are becoming more discriminating and it is our job to supply quality music."

Bortolotti at Media-whose latest releases include Eastside Beat's laid back My Girl and Pagary's underground I Don't Wanna Hurt

You-says they are consolidating the careers of their successful artists and remaining vigilant for new sounds, "Things go round in cycles and we are due for a new period of innovation. I predict something big happening in the next year or two."

#### SHORT GROOVES

- The Billboard Dance Summit set for January 19-21 1994 in San Francisco is shaping up into a three-day long dance panorama schedule with speeches from musical veteran Martha Wash and dance industry veteran Judy Weinstein, intense issue-oriented discussions and exciting club night planned during this the paper's first dance convention in a decade.
- Rumoured to be performing at MIDEM in Cannes this January are David Morales, Laurent Garnier, Soon E MC, Pauline Henry and Ramirez, among others. It sounds like quite an international mix covering a wide array of dance subgenres.
- America's rapping basketball sensation Shaguille O'Neal gets a push on the European continent courtesy of Zomba Records. Def Jef and Meech Wells behind the knobs on the new single (I know I Got) Skillz guarantees a powerful production.
- KWS producer/keyboardist Chris King has started another dance label after success with Wild Kinky and Sexy's Do The Teasy, on his first label Tighten Up. The new label, X-clusive Records, has already made deals with Network for Adeva's Respect and FFRR for Black Rhythms Volume 2 Blow Your Whistle. Look out for more X-clusive product including loads of New York club and underground goodies.
- Worthwhile dance compilations recently released include Tribal Rave - Elements of Trance (BPR Records Germany) and Club Class 2 (Esoteric Records UK). The rave-trance CD is highlighted by MJM Project's Base To Trance, Digitune's Love Journey and Turntable Allstars' Forest Tribe. Club Class 2 - Esoteric is a varied selection of soul injected, warmblooded house tracks licensed from the likes of Tomato Records, Easy Street, Strictly Rhythm, Shelter and Clubhouse. Check Hardrive's seductive Deep Inside, Karen Anderson's appealing I Work Hard To Love You and INR's Chicago vibrations on Reachin'.

Edited By Maria Jiménez

#### **New Grooves**

#### DYONE

I Want (To Give You My Love) - First Choice PRODUCER: The Mighty Komix

The Komix Club mix accentuates this positive happy house track with rave

tinges, while the Stonebridge Club Mix creates a bright image. In either case the garage feel and passionate vocals come through crystal clear. Contact Dave Barker at tel: (+44) 21.766 7311; fax: (+44) 21.773 9751.

#### KLUBB VENGEANCE

Let It Come/Club Flavor/Horn Section?Don't Ya Feel It - Stealth PRODUCER: Lucien Foort From Rotterdam's Stealth label comes a surprisingly full sound rolling on round baselines and sprinkled with light percussion. Leaning toward an overall warmer feel yet including particular hints of gabber in Horn Section, this four-track 12-inch is a finely blended contribution to the Dutch club sound. Contact Rene van den Berge at tel: (+31) 10.486 4490; fax: (+31) 20.484 1503

#### THE ADAM & EVE PROJECT

Auah - I Want Extra Ecstasy - Hansa/BMG PRODUCER: Freshline Allstars

The Original Mix is hard edged with beats and noises combining to form a curious and hypnotic techno conglomeration. The Trance Mix maintains a pounding beat, speedy vocals and a direct message. Contact David Brunner at tel: (+49) 30.884 140; fax: (+49) 30.882 5065

#### GABRIELLA MORTON

Habanera - BMG Australia PRODUCER: C. Stiles

A bit slow by current club tempo standards, but this track is worth a spin for its laid-back appeal. Anyway, what can't be fixed with a boost to the BPMs? The operatic skills of this singer provide for a fresh experience on the dancefloor. Contact Richard Clarkson at tel: (+61) 2.900 7888; fax: (+61) 2.955 5014.

#### 2 FUNKY 2

Brothers And Sisters - Logic PRODUCER: 2 Funky 2

The UK's 2 Funky 2 build up energy and explode on a commercially viable tip. Garage ingredients, along with a heavy beat and a raving crowd, mix with the warm vocals of Kathryn Dion for an energy packed track. Contact Pam Film at tel: (+49) 69.880 633; fax: (+49) 69.816 072.

#### A TRIBE CALLED QUEST

Award Tour - Jive Records PRODUCER: A Tribe Called Quest Droppin' beats and rhythms in strictly Tribe fashion. The push and pull of this jam is underlined by a fat bass and rests on a warm, rough and noisy musical foundation. Contact Bert Meijer at tel: (+31) 2153.16314; fax: (+31) 2153.167785.

#### COCO BAY

It's Gonna Be Alright - Control PRODUCERS: P. Harder and M. Nero The Radio Edit - Deep Side Mix is commercial enough for crossover programmers. Various club elements are interwoven here with a smooth radiofriendly-atmosphere. The Lighting Mix is good positive club material, while the Subcore Remix is a trippier, more adventurous mix. Contact the label at tel: (+49) 40 8908 5208; Fax: (+49) 40.8908.5301.

#### **BACK II FRONT**

Viewfinder - Deep Distraxtion PRODUCER: Micky Adams, Luke Burry, Pery Hall

I Want You All Night is a mind and mood bending track ready to flex and reflex with it's energetic club atmosphere. The Original Version has additional angular aspects. An Instrumental with energy coming in waves. Contact Claire H. at tel: (+44) 81.995 6229; fax: (+44) 81.742 8469.

Please send your latest dance promo copies (or advance cassettes) for possible review to Maria Jiménez, Music & Media, PO Box 9027. 1006 AA Amsterdam



# EUROCHART HOT 100<sub>®</sub> SINGLES



X X X Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y	XX	X X X X X X X X X X X X X X X X X X X
1 8 I'd Do Anything For Love (But I Won't Do That) ABDKD.IRE.NLN.S.GHUK Meat Loaf - Virgin (Lost Boys)	35) 39 6 Piece Of My Heart Intermission - Blow Up (Warner Chappell)	69 56 28 (I Can't Help) Falling In Love With You UB40 - DEP International (Manna/Carlin)
2 2 5 Please Forgive Me A.B.DK.SE.DIRE.I.NL.N.P.S.CH.UK Bryan Adams - A&M (Rondor/Zomba)	36 Long Train Running The Doobie Brothers - Warner Brothers (Warner Chappell)	70 45 15 Slave To The Music Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters)
3 5 11 Pet Shop Boys - Parlophone (Scorpio)	37) 38 4 Queen Of The Night Whitney Houston - Arista (Nippy/WC)  B.IRE.NL.P.C.H.UK	71)70 2 I'm Looking For The One (To Be With Me)  Jazzy Jeff & Fresh Prince - Jive (Zomba/EMI)
4 4 18 Freddie Mercury - Parlophone (Mercury Songs)	Moments Of Pleasure Kate Bush - EMI (Kate Bush/EMI)	72 41 13 Faces A.B.I 2 Unlimited - Byte (Decos/MCA)
5 3 11 Got To Get It  A.B.DKSED.IRE.I.NLE.S.CH.UK  Culture Beat - Dance Pool (Warner Chappell)	39 24 3 Said I Loved YouBut I Lied Michael Bolton · Columbia (WC/Mr Bolton/Zomba)	(73) 83 2 I'll Always Be There Roch Voisine - GM (Ed. Georges Mary)
6 6 20 Runaway Train A.B.DK.D.IRE.NLS.CH.UK Soul Asylum - Columbia (WC/LFR)	40 33 14 Keep On Dancing! DK.D.NLCH D.J. BoBo - Fresh (Fresh/EAMS)	74)74 2 Nails In My Feet Crowded House - Capital (EMI)
7 8 18 Billy Joel - Columbia (EMI)	41) 49 6 What's Up Minnesota - Coconut (Famous/WC)	On Aphex Twin - Warp (Chrysalis)
8 35 2 True Love Elton John & Kiki Dee - Rocket (Warner Chappell)	42 26 4 Feel Like Making Love Pauline Henry - Sony Soho Square (MCA)	76 62 6 Play Dead Björk with David Arnold - Island (WC/CC/PolyGram)
9 7 22 What's Up AB.DK.D.I.NLS.CH AB.DK.D.I.NLS.CH	43) 80 10 Condemnation E.P. Depeche Mode - Mute (EMI)	77 36 6 Havin' A Good Time Def Dames Dope - Game (Game Intl.)
10 10 6 Capella - Internal Dance (MCA)  A.DK.SF.D.IRE.CH.UK	44) 63 5 Dum Da Dum Melodie MC - Sidelake (Sidelake/EMI)	78 69 4 More And More Captain Hollywood Project - Blow Up (Warner Chappell)
9 12 Boom! Shake The Room A.B.DK.D.IRE.NLE.S.CH.UK Jazzy Jeff & Fresh Prince - Jive (Zomba)	45 48 3 Spaceman 4 Non Blondes - Interscope (Famous/WC)	Throw Ya Gunz Onyx - Columbia (JMJ/Chryskillz/Harris Onyx)
12) 19 2 Maximum Overdrive B.D.IRE.NL.P.S.UK 2 Unlimited - Byte (Decos/MCA)	Ave Maria Lesley Garrett - Internal Affairs (Fireworks)	Pinocchio Pin-occhio - Dig It (Flarenasch)
13 13 20 Urban Cookie Collective - Pulse 8 (Peer)	Tear It Up Usura - Time (Giacomo/BMG)	Saturday Night Whigfield - Ginger Music (Not Listed)
14 11 7 Don't Be A Stranger Dina Carroll - A&M (Really Useful/De-Mix/Rondor)	48 27 40 D.J. BoBo - Fresh (C-B Hypedelic)	82)77 3 Zu Geil Für Diese Welt Die Fantastischen Vier - Columbia (EMI)
Relax A.B.DK.SF.D.IRE.NLE.S.CH	49 30 3 Little Fluffy Clouds Orb - Big Life (Big Life)	83 Lenny Valentino Auteurs - Hut (PolyGram)
Crvin' A.B.D.IRE.NLRS.UK	Gaia NL	84 60 2 Terence Trent D'Arby - Columbia (EMI)
Ain't It Fun  B.DK.IRE.I.NL.N.S.UK	Come Mai	In Command SF
Again B.IRE.NLUK	Hara Wa Ga	Rob 'N' Raz DLC - Telegram (WHA/GSF)  86 79 3 Rene Froger - Dino (BMG/TP's Music)
18 44 2 Janet Jackson - Virgin (EMI)  19 15 17 Good Men - Fresh Fruit (Rhythm)	52 42 24 Stakka Bo - Stockholm (Stockholm)  Mr. Vain  DK.D.IRE.LE.S  A3 27 Culture Beat - Dance Pool (Warner Chappell)	Lay Down In Your Arms
Both Sides Of The Story  A.B.DK.SED.IRE.I.NL.CH	Schrei Nach Liebe	It's About Time
Phil Collins - Virgin/WEA (Phil Collins/Hit & Run)  The Sign  DK.D.N.S.CH	Let Me Show You	Show Of Strangth F. P. IREU
21) 29 2 Ace Of Base - Mega (Megasong)  A.DK.D.IRE.I.E.S.CH	K-Klass - deConstruction (MCA)  Real Love '93  RELUK	I mital
Wild World  A.DK.D.S.C.H.UK  A.DK.D.S.C.H.UK	56 31 4 Time Frequency - Internal Affairs (Zomba)  B.I.E	90 73 2 James - Fontana (Blue Mountain)  For Whom The Bell Tolls
23) 23 5 Mr. Big - Atlantic (Salafa)  RENLUK	64 9 Ramirez - Expanded (Cameleonte/Actualmusic)	Bee Gees - Polydor (Gibb Bross/BMG)
Mariah Carey - Columbia (Sony/WC)	58 52 15 Higher Ground A.D.CH UB40 · DEP International (New Claims/CC)  Mary Jane's Last Dance NLP	92 97 2 Lilla Fågel Blå Staffan Hellstrand - Hi Fidelity (Red Violet Songs)  Two Steps Behind  DK.D.N.L.
25 20 10 Moving On Up M-People - deConstruction (BMG/EMI)  Feels Like Heaven  A.B.D.IRE.NL.S.CH.UK  IRE.UK	Tom Petty & The Heartbreakers - MCA (MCA)  Creep  AN	Power (The E Smoore Periyas)
Urban Cookie Collective - Pulse 8 (Peermusic)	85 3 Radiohead - Parlophone (Warner Chappell)	Nu Colours - Polydor (CC/Chrysalis/MCA/PolyGram)  Window Of Hope
27 18 8 Take That feat. Lulu - RCA (EMI)	61 55 22 Robin S - Champion (Champion)	95 89 2 Oleta Adams - Fontana (Not Listed)
28) 32 5 Pandora - Virgin (N.E.W. Music)	62 50 3 Lettield Lydon - Hard Hands (Hands/WC)	96 90 2 Barry Manilow - Arista (BMG)
29 40 7 Alles Nur Geklaut Die Prinzen - Hansa (Intro)	Full Of Life The Wonder Stuff - Polydor (PolyGram).  REJUK	97 96 2 Gli Spari Sopra - Delusa Vasco Rossi - EMI (Worner Chappell)
30 37 2 Impossible Captain Hollywood Project - Blow Up (DMP/ICM/Get Into Magic/WC)	64) 61 9 I'm Gonna Be (500 Miles) The Proclaimers - Chrysalis (Zoo/Warner Bros)	Anytime And Anywhere Stephan Massimo & The DeliCats - Electrola (Not Listed)
A.DK.SED.S  Another Night  A.DK.SED.S  A.DK.SED.S  M.C. Sar & The Real McCoy - Hanso (Diomond Cut)	65 46 2 Welcome To The Pleasure Dome Frankie Goes To Hollywood - ZTT (Perfect)	99 71 2 I'll Be There For You House Of Virginism - ffrr (Clubsongs-Madhouse/Stone)
Is It Love Twenty 4 Seven - Indisc (TBM/BMG 2 P(i)eters)  B.DK.NLP.S	Hip Hop Hooray Naughty By Nature - Tommy Boy (Corlin)	Batucada D.J. Dero - Donce Street (I & Ear/BMG UFA)
33) 58 2 Will You Be There (In The Morning) Heart - Copital (Zomba)	67 57 2 Demolition Man Sting - A&M (Mognetic)	A = Austrio, B = Belgium, DK = Denmark, SF = Finland, D = Germany, Rtt = Iroland, I = Itoly, Nt. = Neiherlands, N = Norway, P = Portugal, E = Spoin, S = Sweden, CH = Switzerland, UK = United Kingdom.
34 34 17 Bitty McLean - Brilliant (EMI)  A.B.D.NL	68 47 18 Robin S - Champion (Champion)	= FAST MOVERS



# TOP 10 SALES IN EUROPE



#### UNITED KINGDOM

1	3.	Meat Loaf - I'd Do Anything Far Love	(Virgin)
2	2	Bryan Adams - Please Forgive Me	(M&A)
3	15	Elton John & Kiki Dee - True Love	(Phonogram)
4	3	Dina Carroll - Don't Be A Stranger	(M&A)
5	18	Janet Jackson - Again	(Virgin)
6	7	Soul Asylum - Runoway Train	(Columbia)
7	5	Capello - U Got 2 Let The Music	(Internal Dance)
В	9	Urban Cookie Collective - Feels Like H	eaven (Pulse 8)
9	4	Culture Beat - Got To Get It	(Epic)
10	8	Mariah Carey - Hero	(Columbia)
TW	LW	Albums	
1	1	Phil Collins - Both Sides	(Virgin)
2	2	Bryan Adoms - So Far, So Good	(M&A)
3	3	Meat Loaf - Bat Out Of Hell II	(Virgin)
4	NE	Michael Bolton - The One Thing	(Columbia)
5	7	Diona Ross - One Woman	(EMI)
6	4	Wet Wet - End Of Part One	(Phonogram)
7	9	Dina Carroll - So Close	(M&A)
8	8	Take That - Everything Changes	(RCA)
9	11	David Bowie - The Singles Collection	(EMI)
-		David Bowie - The Singles Collection Kate Bush - The Red Shoes	(EMI)

#### SPAIN

TW LW Singles

1		1 Jazzy Jeff/Fresh Prince - Boom! Shake The Room (BMG Ariolo		Room (BMG Ariola)
2		2	Culture Beat - Got To Get It	(CBS)
3		16	Whigfield - Soturday Night	(Ginger)
4		3	Frankie Goes To Hollywood - Relox	(Warner)
5		4	Ramirez - El Gallinero	(Blanco Y Negro)
6		7	Pet Shop Boys - Go West	(EMI)
7		8	Robin S - Show Me Love	(Ginger)
8		17	D.J. Miko - What's Up	(Max)
9		18	Captain Hollywood Project - Impossible	(Blanco Y Negro)
10	0	9	Stefano Secchi - A Brighter Day	(Ginger)
T	W	LW	Albums	
1		3	Frank Sinatra - Duets	(Hispavox)
2		2	Gloria Estefon - Mi Tierra	(Sony)
3		14	Phil Collins - Both Sides	(WEA)
4		6	UB40 - Promises And Lies	(Virgin)
5		4	The Beotles - 1962-1966	(EMI)
6		5	The Beatles - 1967-1970	(EMI)
7		7	Mike Oldfield - Elements	(Virgin)
8		8	Pet Shop Boys - Very	(EMI)
9		9	Los Panchos - 24 Grandes Canciones	(Sony)
1	0	13	4 Non Blondes - Bigger, Better, Faster, M	are! (DRO)

#### DENMARK

TW	LW	Singles	
1	2	Meat Loaf - I'd Do Anything For Love	(Virgin)
2	1	Ace Of Bose - The Sign	(Mega)
3	4	Bryan Adoms - Please Forgive Me	(PolyGram)
4	3	Freddie Mercury - Living On My Own	(EMI-Medley)
5	8	Soul Asylum - Runaway Train	(Sony)
6	NE	Twenty 4 Seven - Is It Love (	Scondinavian)
7	6	4 Non Blondes - What's Up	(Warner)
8	13	G.Michael/Queen/L.Stansfield - Five Live	(EMI-Medley)
9	31	Mr. Big - Wild World	(Warner)
10	30	Pandora - Trust Me	(Virgin)
TW	LW	Albums	
1	4	Bryan Adams - So Far, So Good	(PolyGram)
2	3	Various - Ah Abel	(Sony)
3	2	Meot Loaf - Bat Out Of Hell II	(Virgin)
4	1	Kim Wilde - Singles Collection 1981-1993	(BMG Ariola)
5	7	Phil Collins - Both Sides	(Warner)
6	NE	Anne Linnet - Tal Til Mig	(Pladecom)
7	NE	Monrad & Risland - Absolut Mundvand 2	(EMI-Medley)
7.000	6	Lis SØrensen - Under Stjernene Et Sted	(EMI-Medley)
9	10	Michael Learns To Rock - Colours	(EMI-Medley)
10	19	The Sandmen - Live	(EMI-Medley)

#### **SWITZERLAND**

TW	LW	Singles	
1	1	Meat Loaf - I'd Do Anything For Love	(Virgin)
2	2	Pet Shop Boys - Go West	(EMI)
3	5	Bryan Adams - Please Forgive Me	(PolyGram)
4	4	Freddie Mercury - Living On My Own	(EMI)
5	6	Billy Joel - The River Of Dreams	(Sony)
-6	3	4 Non Blondes - What's Up	(Warner)
7	9	Urban Cookie Collective - The Key: The Secre	et (Intercord)
8	7	Frankie Goes To Hollywood - Relax	(Warner)
9	8	Soul Asylum - Runaway Train	(Sony)
10	11	Mr. Big - Wild World	(Warner)
		3	
TW	LW	Albums	
1	3	Meat Loaf - Bat Out Of Hell II	(Virgin)
2	2	Bryan Adams - So Far, So Good	(PolyGram)
3	4	Pet Shop Boys - Very	(EMI)
4	1	Phil Collins - Both Sides	(Warner)
5	5	4 Non Blandes - Bigger, Better, Faster, More!	(Warner)
6	6	Billy Joel - The River Of Dreams	(Sony)
7	7	Def Leppord - Retro Active	(PolyGram)
8	9	Hoddaway - The Album	(BMG)
9	17	INXS - Full Moon, Dirty Hearts	(PolyGram)
10	8	Die Ärzte - Bestie In Menschengestalt	(PolyGram)

#### **GERMANY**

TW	LW	Singles	
1	1	Meat Loaf - I'd Da Anything For Love (Virgin)	
2	2	Pet Shop Boys - Go West. (EMI)	
3	3	Freddie Mercury - Living On My Own (EMI)	
4	6	Die Prinzen - Alles Nur Geklaut (Hansa)	
5	4	Billy Joel - The River Of Dreams (Sony)	
6	7	Urban Cookie Collective - The Key: The Secret (Intercord)	
7	5	4 Non Blondes - What's Up (East West)	
8	9	Jazzy Jeff/Fresh Prince - Boom! Shake The Room (BMG Ariola)	
9	8	Culture Beat - Got To Get It (Sony)	
10	10	Intermission - Piece Of My Heart (Intercord)	
TW	I\A/	Albums	

TW	LW	Albums	
1	1	Meat Loaf · Bat Out Of Hell II	(Virgin)
2	2	Phil Callins · Both Sides	(WEA)
3	3	Pet Shop Boys - Very	(EMI)
4	4	Die Prinzen - Alles Nur Geklout	(Hansa)
5	6	Peter Maffay - Tabaluga Und Lilli	(BMG Ariola)
6	5	Die Ärzte - Bestie In Menschengestalt	(Metranome)
7	8	Billy Joel - The River Of Dreams	(Sony)
8	7	4 Non Blandes - Bigger, Better, Faster, More!	(Eost West)
9	39	Die Toten Hosen - Reich & Sexy	(Virgin)
10	9	Frankie Goes To Hollywood - Bang!	(WEA)

#### HOLLAND TW LW Singles 1 1 Meat Loaf - 1'd Do Anything For Love

2	10	Valensia - Gaia	(Phonogram)
3	11	Bryan Adams - Please Forgive Me	(Polydor)
4	7	Melodie MC - Dum Da Dum	(Virgin)
5	5	Rene Frager - Calling Out Your Name	(Dino)
6	2	Urban Cookie Callective - The Key: The Secre	t (CNR/Indisc)
7	3	D.J. BoBo - Somebody Donce With Me	(Zyx)
8	15	Aerosmith - Cryin <sup>†</sup>	(BMG)
9	6	Pet Shop Boys - Go West	(EMI)
10	9	D.J. BoBo - Keep On Dancing!	(Zyx)
TW	LW	Albums	
1	1	Meat Loaf - Bat Out Of Hell II	(Virgin)
2	3	Rene Froger - The Power Of Passion	(Dino)
3	35	Phil Collins - Both Sides	(Warner)
4	2	BZN - Sweet Dreams	(Phonogram)
5	5	Paul De Leeuw - Plugged	(Sony)
6	6	Mariah Carey - Music Box	(Sony)
7	4	Pearl Jam - Vs.	(Sony)
8	10	Kinderen Voor Kinderen - Volume 14	(Sony)
9	8	Kim Wilde - Singles Collection 1981-1993	(RCA)
10	16	Laura Pausini - Laura Pausini	(Warner)

#### NORWAY

		1101111111	
TW	LW	Singles	
1	1	Meat Loaf - I'd Do Anything For Love	(Virgin)
2	2	Bryan Adoms - Please Fargive Me	PolyGram)
3	6	Guns N' Roses - Ain't It Fun	(BMG)
4	5	Radiohead - Creep	(EMI)
5	4	Themesong - Hodet Over Vannet	(Warner)
6	3	Freddie Mercury - Living On My Own	(EMI)
7	NE	Clawfinger - Nigger	(MVG)
8	9	Pet Shop Boys - Go West	(EMI)
9	NE	Ace Of Base - The Sign	(Mega)
10	8	Billy Joel - The River Of Dreams	(Sony)
TW	LW	Albums	
1	2	Bryan Adams - So Far, So Good	(PolyGram)
2	5	Vorious - Love Song Collection II	(Sony)
3	1	De Lillos - Neste Sommer	(Sonet)
4	4	Phil Collins - Both Sides	(Warner)
5	3	Meat Loaf - Bat Out Of Hell II	(Virgin)
6	6	The Eagles - The Best Of	(Warner)
7	8	Trine Rein - Finders, Keepers	(EMI)
8	7	Cohen På Norsk - Hadde Månen En Søster	(K.K.)
9	10	Tom Petty & The Heartbreakers - Greatest Hi	s (BMG)
10	12	Grethe Svendsen - The Love Of A Woman	(BMG)
		ALICTRIA	

#### **AUSTRIA**

1 Meat Loaf - I'd Do Anything For Love

2	2	Pet Shop Boys - Go West	(EMI)
3	3	Billy Joel - The River Of Dreams	(Sony)
4	4	Freddie Mercury - Living On My Own	(EMI)
5	5	Bitty McLean - It Keeps Rainin	(Echo)
6	6	4 Non Blondes - Whot's Up	(Warner)
7	8	Urban Cookie Collective - The Key: The Secr	ret (Echo)
8	9	The Proclaimers - I'm Gonna Be (500 Miles)	(EMI)
9	13	Bryan Adams - Please Forgive Me	(PolyGram)
10	10	Mr. Big - Wild World	(Warner)
TW	LW	Albums	
1	6	Phil Collins - Both Sides Of The Story	(Warner)
2	3	Meat Loof - Bot Out Of Hell II	(Virgin)
3	2	Die Ärzte - Bestie In Menschengestoft	(PolyGrom)
4	1	Rainhard Fendrich - Brüder	(BMG)
5	5	4 Nan Blondes - Bigger, Better, Faster, More!	(Warner)
6	16	Bryan Adams - So Far, So Good	(PolyGram)
7	4	Billy Joel - The River Of Dreams	(Sony)
8	8	Pet Shop Boys - Very	(EMI)
9	7	Brunner & Brunner - Darum Lieb' Ich Dich	(Koch)
10	15	Pearl Jam - Vs.	(Sony)

#### **BELGIUM**

1	1	Meat Loaf - I'd Do Anything For Love	(Virgin)
2	3	2 Unlimited - Maximum Overdrive	(Byte)
3	6	Bryan Adams - Please Forgive Me	(PolyGram)
4	4	Pet Shop Boys - Go West	(EMI)
5	7	Roch Voisine - I'll Always Be There	(BMG)
6	20	Pin-occhio - Pinocchio	(Distrisaund)
7	5	4 Non Blondes - What's Up	(Worner)
8	2	Def Dames Dope - Havin' A Good Time	(Game)
9	14	Helene - Je M'Appelle Helene	(Multi)
10	17	Sara Beth/Frankie Miller - Why Don't You	Try Me (DTM)
TW	LW	Albums	
1	2	Dana Winner - Regenbogen	(Assekrem)
2	6	Roy Orbison & Paul Anka - Foce To Face	(PA)
3	8	Bryan Adams - So Far, So Good	(Polydor)
4	4	Pearl Jam - Vs.	(Sony)
5	5	Adamo - Camme Toujours	(EMI)
6	13	Phil Collins - Both Sides	(Warner)
7	7	Soulsister - Live Savings	(EMI)
8	1	The Beatles - 1962-1966	(EMI)
9	3	The Beatles - 1967-1970	(EMI)
10	10	Helene - Je M'Appelle Helene	(Multi)

#### **FINLAND**

TW	LW	Singles	
1	1	Culture Beat - Got To Get It	(Sony)
2	2	Capella - U Got 2 Let The Music	(K-Tel)
3	3	M.C. Sor & The Reol McCay - Another Nig	ht (BMG)
4	4	Good Men - Give It Up	(Pitch)
5	5	Pandora - Trust Me	(EMI)
5	6	Minnesota - What's Up	(BMG)
7	7	Bryan Adams - Please Forgive Me	(PolyGram)
3	8	Joanna - Don't Leave Me This Way	(Sony)
)	9	Sir Prize - Time Is Alright For Love	(Warner)
0	10	Take That feat. Lulu - Relight My Fire	(BMG)
W	LW	Albums	
W	LW 1		(EMI)
		Albums Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very	(EMI)
	1	Neljä Ruusua - Pop-Uskonto	
	1 2	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very	(EMI)
3	1 2 3	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very Pelimonnet - Pelimonnet Kate Bush - The Red Shoes	(EMI) (Audiavox)
3	1 2 3 4	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very Pelimonnet - Pelimannet	(EMI) (Audiavox) (EMI)
3	1 2 3 4 5	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very Pelimonnet - Pelimonnet Kate Bush - The Red Shoes Haddaway - The Album	(EMI) (Audiavox) (EMI) (BMG Ariola)
3 1 5 5 7	1 2 3 4 5 6	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very Pelimonnet - Pelimannet Kate Bush - The Red Shoes Haddaway - The Album Neon 2 - Rivien Välistä Various - Dance Deluxe	(EMI) (Audiavox) (EMI) (BMG Ariola) (Sony) (Finnlevy)
1 2 3 4 5 6 7 8	1 2 3 4 5 6 7	Neljä Ruusua - Pop-Uskonto Pet Shop Boys - Very Pelimonnet - Pelimannet Kate Bush - The Red Shoes Haddaway - The Album Neon 2 - Rivien Välistä	(EMI) (Audiavox) (EMI) (BMG Ariola) (Sony) (Finnlevy) (BMG)

#### **PORTUGAL**

TW	LW	Singles		
1	NE	Depeche Mode - Condemnation E.P.	(BMG Ariola)	
2	12	T.Petty/Heartbreokers - Mary Jane's Last Dance	(BMG Arialo)	
3	NE	2 Unlimited - Maximum Overdrive	(Vidisco)	
4	NE	Captain Hollywood Project - Impossible	(Vidisco)	
5	NE	Twenty 4 Seven - Is It Love	(Vidisco)	
6	3	Aerosmith - Cryin'	(BMG Ariola)	
7	NE	Whitney Houston - Queen Of The Night	(BMG Ariola)	
8	2	Bryan Adams - Please Forgive Me	(PolyGram)	
9	10	FKW - Never Gonna Give You Up	(Worner)	
10	7	Minnesota - What's Up	(BMG Ariola)	
TW	LW	Albums		
1 ۷۷	LVV		(Vidisco)	
0	7	Vorious - Super Mix 8	(EMI)	
2	7	Frank Sinatra - Duets		
3	20	Bryan Adams - So Far, So Good	(PolyGram)	
4	3	Pearl Jam - Vs.	(Sony)	
5	8	Phil Collins - Both Sides	(Warner)	
6	2	Eros Ramozzotti - Tutte Storie	(BMG Ariolo)	
7	9	Various - Brasil Romontica	(BMG Ariola)	
8	4	4 Non Blondes - Bigger, Better, Faster, More!		
9	10	The Beatles - 1962-1966	(EMI)	
10	17	Pet Shop Boys - Very	(EMI)	

#### ITALY

		, , , , , , , , , , , , , , , , , , , ,	
2	2	883 - Come Mai	(FRI)
3	3	4 Non Blondes - What's Up	(CGD)
4	8	Fargetta - Your Love	(Flying)
5	4	Datura - Eternity	(Irma)
6	7	Usura - Tear It Up	(Time)
7	9	Culture Beat - Got To Get It	(Sony)
3	6	Ramirez - El Gallinero	(Expanded)
7	10	Phil Collins - Bath Sides Of The Story	(WEA)
10	5	Haddaway - Life	(BMG Ariola)
TW	LW	Albums	
1	2	Phil Collins - Both Sides	(Warner)
2	1	Mina - Lochness	(EMI)
3	6	883 - Nord Sud Oves Est	(FRI)
1	4	Luca Carboni - Diario '93/'94	(BMG Ariola)
	3	F.De Gregori - Il Bandito E Il Compione	(Sony)
5	3		
	5	Fronk Sinatra - Duets	(EMI)
5	_	Franco Battiata - Caffe' De Lo Paix	(EMI)
6	5	Fronk Sinatra - Duets	(EMI) (CGD)
5 6 7 8 9	5	Franco Battiata - Caffe' De Lo Paix	(EMI)

#### **SWEDEN**

TW	LW	Singles	
1	1	Meat Loaf - I'd Do Anything For Love	(Virgin)
2	2	Bryan Adoms - Please Forgive Me	(PolyGram)
3	4	Pandora - Trust Me	(Virgin)
4	3	Freddie Mercury - Living On My Own	(EMI)
5	7	Aerosmith - Cryin'	(BMG)
6	23	Ace Of Base - The Sign	(Mega)
7	6	Pet Shop Boys - Go West	(EMI)
8	9	Staffan Hellstrand - Lilla Fågel Blå	(EM1)
9	29	Billy Joel - The River Of Dreams	(Sony)
10	NE	Twenty 4 Seven - Is It Love	(SGA)
		·	
TW	1W	Albums	
IVV	LAA	Albuits	
1	1	Magnus Uggla - Allo Fár Pásor	(Sony)
1 2	1 NE		(Sony) (PolyGram)
1	1	Magnus Uggla - Allo Fár Pásor	
1 2	1 NE	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good	(PolyGram)
1 2 3	NE NE	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides	(PolyGram) (Warner)
1 2 3 4	NE NE 15	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides Robert Broberg - Málorock	(PolyGram) (Warner) (EMI)
1 2 3 4 5	1 NE NE 15 2	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides Robert Broberg - Málorack Meat Loof - Bot Out Of Hell II	(PolyGram) (Warner) (EMI) (Virgin)
1 2 3 4 5 6	1 NE NE 15 2 4	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides Robert Broberg - Málorock Meat Loaf - Bot Out Of Hell II Rebecka Tömqvist - A Night Like This	(PolyGram) (Warner) (EMI) (Virgin) (EMI)
1 2 3 4 5 6 7	1 NE NE 15 2 4 3	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides Robert Broberg - Málorock Meat Loof - Bat Out Of Hell II Rebecka Tömqvist - A Night Like This 5.Andersson - Walk Right On	(PolyGram) (Warner) (EMI) (Virgin) (EMI) (Record Station)
1 2 3 4 5 6 7 8	1 NE NE 15 2 4 3 6	Magnus Uggla - Allo Fár Pásor Bryan Adams - So Far, So Good Phil Collins - Both Sides Robert Broberg - Málorock Meat Loof - Bat Out Of Hell II Rebecka Tömqvist - A Night Like This S.Andersson - Walk Right On Staffan Hellstrand - Regn	(PolyGram) (Warner) (EMI) (Virgin) (EMI) (Record Station) (EMI)

#### **IRELAND**

1 Meat Loof - I'd Do Anything Far Love

2	2	Bryan Adams - Please Forgive Me	(Polydor)
3	4	Good Men - Give It Up	(London)
4	3	Culture Beat - Got To Get It	(Epic)
5	8	Mariah Carey - Hero	(Columbia)
6	5	Aslan - Crazy World	(RCA)
7	6	Dina Carroll - Don't Be A Stranger	(M&A)
8	30	Elton John & Kiki Dee - True Love	(Phonogram)
9	15	Soul Asylum - Runaway Train	(Columbia)
10	14	Urban Cookie Collective - Feels Like Heaver	(Pulse 8)
TW	LW	Albums	
1	1	Bryan Adams - So Far, So Good	(A&M)
2	2	Meat Loof - Bat Out Of Hell II	(Virgin)
3	4	Bette Midler - Experience The Divine	(East West)
4	11	Garth Brooks - No Fences	(EMI)
5	3	Christy Moore - King Puck	(Columbia)
6	15	Phil Collins - Both Sides	(Virgin)
7	12	Diana Ross - One Woman	(EMI)
8	19	Garth Brooks - In Pieces	(EMI)
9	13	Wet Wet - End Of Part One	(Phonogram)
10	6	Various - Best Of Dance '93	(Telstar)

#### FRANCE

Due to a disagreement between French chart compilers Canal Plus and Europe 1 (M&M September 18), the production of the national singles and albums charts has been temporarily discontinued.

#### **Eurofile Radio Industry Directory** 1994

Tel: (+31) 20.669 1961 Fax: (+31) 20.669 1941 ask for Ylonka de Boer

Based on the national sales charts from 14. European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany); Musica E Dischi/Mario De Luigi (Iloly); Stichting Top 50 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Sweden); IFPI/Nielsen Marketing Research (Denmark); VG (Narway); ALEF MB/VTE (Spain); Seuro/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media Control/Musikmarkt (Switzerland).

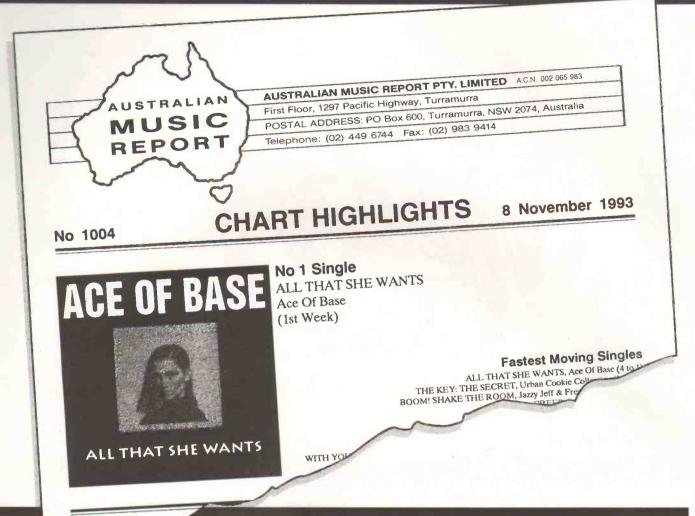
Labels listed are the national marketing companies.



# A O th

anniversary

To: Mega Records, Denmark
We couldn't think of a better birthday present



# PLATINUM

# Number l in Australia ACE OF BASE ALL THAT SHE WANTS

Happy 10th birthday from all your friends at



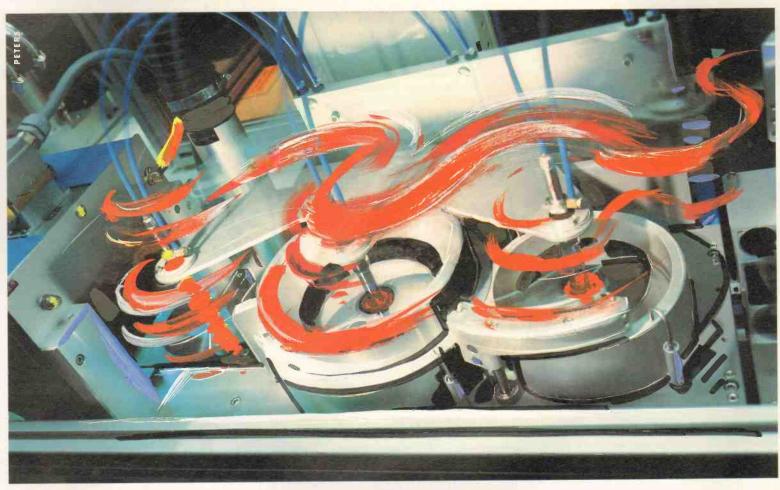
The Truly Independent Record Company Down Under

2/27 Wongala Cresent, Beecroft NSW 2119, AUSTRALIA

Po Box 50 Eastwood NSW 2122

Phone: 61-2-484 7199 Fax: 61-2-481 9939

# IT ONLY TAKES A MINUTE



# Congratulations

to Mega and all the best for a successful future.



A BERTELSMANN COMPANY

#### SONOPRESS

Produktionsgesellschaft für Ton- und Informationsträger mbH Carl-Bertelsmann-Straße 161

33311 Gütersloh

Contact: Roland Ramforth Telefon: 00 49 - 52 41 - 80 34 45 Telefax: 00 49 - 52 41 - 7 35 43 SONOPRESS

Carl-Bertelsmann-Straße 161 33311 Gütersloh Contact: Reinhard Osthus

Telefon: 00 49 - 52 41 - 80 53 21 Telefax: 00 49 - 52 41 - 7 36 86

SONOPRESS UK

26/27 Conduit Street

GB - London W1R 9TA

Contact: Sabine Leuerer Telefon: 00 44 71 - 4 99 68 13 Telefax: 00 44 71 - 4 93 72 44 SONOPRESS Italy c/o BMG Ariola S.p.A. Via Melleno 3

I - 20123 Milano

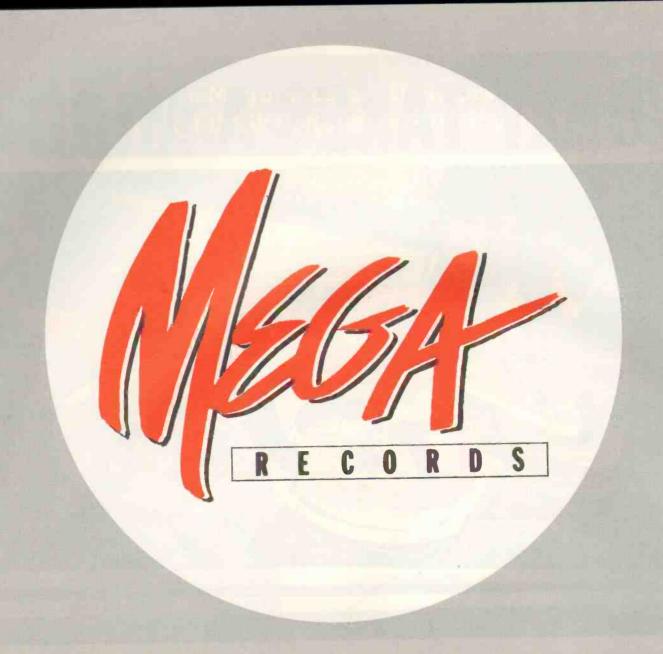
Contact: Dr. Paolo Montagna Telefon: 00 3 92 - 72 00 06 84 Telefax: 00 3 92 - 72 01 15 21

#### SONOPRESS France

44/46 Rue de la Bienfaisance

F - 75008 Paris

Contact: Hertha Bornholdt Telefon: 00 33 1 - 45 63 67 07 Telefax: 00 33 1 - 43 59 66 73



# I O th

anniversary

#### 10 YEARS MEGA RECORDS:

# nd The Beat Goes On

In the short time that Mega Records has existed, the label has gone from relative anonymity to become an internationally known independent. Undoubtedly the Danish record company with the greatest success story of 1993 so far, Mega has proven that small independents are still at the forefront of talent discoveries. Riding high on the success of Swedish act Ace Of Base, the label has much to be proud of.

Founded in 1984 by Kjeld Wennick, Mega has over the years accumulated an impressive record of licensing commercially viable records. From Germany's Modern Talking and Italy's Sabrina to rap innovators De La Soul and techno trendsetters Technotronic, Mega has marketed many new artists to the top of the charts in Scandinavia. The scope of the music has always been broad and one need only to look at Ace Of Base to see how effective a company Mega is.

Mega started out by licensing product for Scandinavia and right from the beginning showed an affinity for plugging in to the right acts at the right time. Among the first releases were Modern Talking's You're My Heart, You're My Soul, Fancy's Slice Me Nice and Masquerade's Guardian Angel. In the years that followed Mega continued to release a throng of successful artists, such as Falco, C.C. Catch, Chris Norman, Sinitta, Mel & Kim, Bad Boys Blue and Boris Gardiner.

#### The Birth Of The Mega Artist

Not surprisingly, Mega soon began to develop its own artists. True international success came with the group Laban, whose single Love In Siberia charted in the US and who managed a pan-European and Japanese hit with the single Caught By Surprise. Other independent productions included current Warner rock group D.A.D., the Swedish rock 'n' roll band Sky High and Norwegian bands Little Eden and the Colours Turned Red. Sky High's success was substantial in Scandinavia and they attained some notoriety in the US by being included on the soundtrack of the underground movie "The American Way."

With Wennick's experience as both artist and manager, it was natural that he took this experience to develop his own artists for the Mega label. As one-half of the successful duo Jan & Kjeld, he knew what it was like to sell millions of records. From there he stepped into artist management and had the great fortune to manage one of Denmark's greatest talents, the duo Laid Back. The rapid success of the label, however, left Wennick no choice but to leave the management of Laid Back and Danish rock singer Sanne Salomonsen for a while in order to better coordinate the running of his record company.

To do so, Wennick hired Claes Cornelius to help out with Laid Back and to set up a publishing company. Cornelius now acts as publisher and bussiness affairs manager for the label.

The hits just kept coming and the impressive chart positions with them. Twenty 4 Seven, De La Soul, Jive Bunny, Messiah, James Brown and Dakeyne are but a few of the names added to its track record. More recent licensed acts have included such widely acclaimed artists as The Shamen, Lonnie Gordon, Technotronic, KLF, Captain Hollywood, Rozalla, Naughty By Nature, Robin S, Bass Bumpers, House Of Pain and RuPaul.

Mega's reputation as an indie to be reckoned with has lead to representing other labels in the Scandinavian market, with Tommy Boy, One Little Indian and KLF Communications among them. Once the company was well on its way, Wennick could then look to further expand the company and once again take up artist management. Today Mega has production company Soul Power and three imprints: Mega, Funky Buddha and Coma, the latter catering to a more hardcore dance music.

#### The History Of A Phenomenon

Then came the birth of Mega's current pride and joy, Ace Of Base. It was first in Denmark that the group's first single All That She Wants hit really big due to solid radio support in the autumn of last year. Other Scandinavian territories started to follow, and with success rapidly building, the band was signed to Hamburg-based, PolyGram-owned Metronome in a Europe-wide deal (excluding Scandinavia) in October 1993.

In an interview with M&M (June 5), Metronome MD Albert Slendebroek acknowledged the important role that radio has played in the band's early success. "It's amazing, but we've never had them on TV. We tried the clubs but it didn't really work out. The song was probably too poppy for them. It was just built on radio.'

All That She Wants occupied the top slot of the German charts for eight weeks (selling over 855.000 copies to date), while sales of the Happy Nation album are currently exceeding the 990.000 mark, not bad for a debut album.

Ace Of Base went to the top spot of the UK chart in the week of May 22, becoming the only act from Sweden to land a number one single in Britain. Current sales levels in the UK are close to 700.000, making it so far the biggest-selling single in the UK this year; the album has reached sales of over 66.000 copies.

In Europe, All That She Wants has remained in the Eurochart Hot 100 Singles for a staggering 55 weeks, the longest ever. Total European sales for the single amount to over two million, undoubtedly the biggest-selling single in Europe this year.

Even if Ace Of Base and Leila K are the best known of the label's more recent releases, other artists are being released all the time. Perhaps the most famous artist on the Coma label is DJ/producer Dr. Baker, whose creative ingenuity has resulted in some daring dancefloor smokers for the most discerning hardcore fans.

#### **Beyond The World Of Records**

Mega's expansion has not stopped here. Wennick, always with his hand on the pulse of lucrative investments, has also gone into movie soundtracks, interactive TV and video production. Collaborating with leading Danish film production company Nordisk Film and Virgin France/Virgin Sound on the upcoming movie "Europa," the company has more recently released a Danish teen movie called "Pretty Boy" produced by Lars von Trier. Von Trier is the producer of the much acclaimed MTVnominated Laid Back music video for Laid Back's Baker-

Interactive TV is Mega's latest venture, with the video game "Hugo" a huge success in Denmark, now also a hit in Sweden. The game is controlled by viewers from their homes using a normal push-button phone.

On the music video front, Mega started pioneering music videos in Scandinavia long ago and had its first "hit" with a Sabrina video special. Plans for expansion in the field have lead to a deal with the Mango Video label.

Besides these efforts, Wennick and Cornelieus have started a publishing arm, Megasong Publishing, which, while representing mainly its own artists and composers, sub-publishes material in Scandinavia. With offices in Copenhagen, Stockholm and Oslo, Mega has a total staff of 25 people.

Mega hasn't allowed the international success of Ace Of Base to affect Mega's future plans or commitment to other acts, however. Says Cornelius, "We will conintue our policy of creating our own productions, mixing these with licences from abroad, with a goal of keeping a healthy balance between the two. In due course, Mega might further its reach into new territories, although that's not on our agenda at the moment. Now we are focused on the marketing for our artists, something we see as a continuous process.

Whatever the reason for Mega being where it is today, it takes the right combination of promotion and promotional support to accomplish every record company's dream and Mega's accomplishment—a huge chart-topping crossover hit.





# GREAT MUSIC. GREAT PARTNERS. GREAT BEGINNINGS!



We've kicked off our relationship with the mega-success of ACE OF BASE

America can't wait to hear what happens next!

OUR MEGA-CONGRATULATIONS TO MEGA RECORDS ON THEIR 10TH ANNIVERSARY

FROM YOUR FRIENDS AT ARISTA RECORDS

Company Company (Company Company Compa

# Mega's Encyclopedia Of Crossover Talent

Over the years, the Mega roster has turned into a plethora of international successes, including such crossover acts as Laid Back, D.A.D., Leila K. and, of course, Ace Of Base. Music & Media presents the cream of the crop from Mega's current line-up of talent, ranging from rap to reggae, and dance to jazz.



(continues on page 9)



#### ACE OF BASE

Malin, Jenny, Jonas and Ulf. These four names are currently making as much history as their legendary fellow-Swedes, Anna, Benny, Björn and Frieda. The winner takes it all, and that's exactly what this flagship act of Mega does. Step by step they are conquering the world, pulling in gold and platinum awards by the truckloads. The first international attention they drew came when Ace Of Base occupied the first two slots in the Danish single chart in 1992 with the reggaetinged pop dance singles All That She Wants and Wheel Of Fortune. Via the German Metronome label in the PolyGram group the news leaked out to the rest of the planet, which became one "Happy Nation" dancing to the groove and humming the catchy tunes of this quartet. For the US the Happy

Nation album is revisited by its makers (for release on Arista), who have changed the

sequence of the track listing, now including four new tracks, of which the single *The Sign* is out now across Europe too.

Fusing jazz with hip hop is not by any means an exclusive Anglo-American affair any more. This gifted young rapper

from Denmark proves this with his debut album Covert Oper-

#### **BLACHMAN THOMAS &** THE JAZZ RAP EVOLUTION

Move over Guru, here comes Denmark's own "Mr. Jazzmatazz," deliciously combining jazz with hip hop. The 1991 "Danish Grammy Award" winner (for his debut album Love Boat) and former Berkeley student comes at us with a special variant of the winning combination of jazz hop. That's a refreshing change, as most of his contemporaries restrict themselves to rapping over samples of old jazz classics nicked from their fathers' record collection. As a drummer, Blachman

Thomas knows that a really exciting beat can only be obtained by a true live band. so he formed his own acoustic jazz combo, fronted by rappers Al Agami and Remee. The single Keep It Simple is positive proof in favour of this method. As they would say in the old days, "It don't mean a thing if it ain't got that swing."





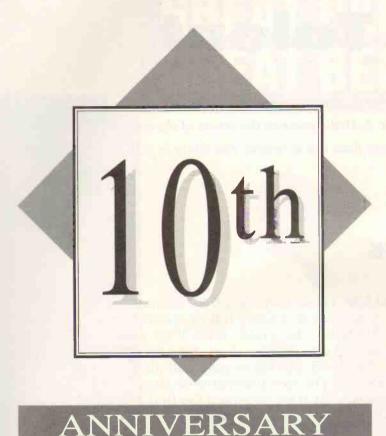
AL AGAM

ations, in which he easily holds his own against the rest of the posse. Employing a style which can perhaps best be described as a somewhat smoother Public Enemy backed by Gang Starr, he works his way through a diverse but coherent collection of 10 originals, mostly written in cooperation with producer Phase 5. This coupled with the strength of his younger brothers' band, the Agony Brothers—whose own album is due soon—eventually leads to some of the most exciting hip hop to be heard this year. Tracks like this summer's single Shake N Bake, Deep Undercover and the album opener Now

U Know should provide ample evidence.



A MUSIC & MEDIA ADVERTISING SUPPLEMENT DECEMBER 4, 1993



Mega Records,
We wish you even greater success in the years ahead.

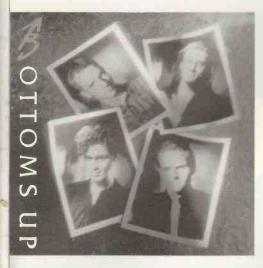
Congratulations!

**EMI Records USA** 

# ABRACADABRA!

May the Mega Wheel Of Fortune roll for many more years!
Your music has made us a Happy Nation and we're Waiting For more of the Magic!

The David Gresham Record Company
Fax: (+2711) 444-1932 Phone: (+2711) 444-2630
P.O. Box 46020, Orange Grove 2119, South Africa



#### **BOTTOMS UP**

We've seen those faces before. A close examination tells us that this is the same band as Zapp Zapp, temporarily without singer Erann D. That's where the comparisons stop, however; curtailed to a quartet, the group portrays a totally different musical style. Is this the so-called "countdown to ecstasy?" Whereas Zapp Zapp is a very

straightforward funk unit, Bottoms Up is a very complex fusion outfit, as demonstrated on the self-titled debut album. Mega's omnipresent rapper Al Agami steps behind the mike on the track Action Jackson. Talking about trendy jazz hop, this is an uncommon jazz rock/rap combination; strange but very tasty.

#### CHRIS C.

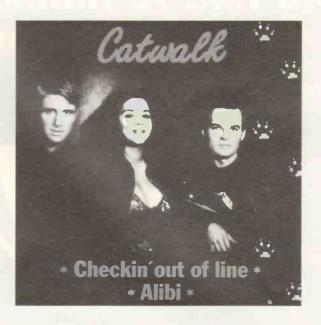
If Al Agami is the male key player of the Mega family in terms of involvement, then this lady is the female equivalent. A.k.a. Christine Christiansen, this singer is holder of a unique record. In 1991 continues on page 12) she enjoyed Danish top 10 hits with four different (dance) acts, both as a singer and co-writer; Cut 'N Move's Get Serious, TBM 1's Back 2 The Bass, Dr. Baker's Turn Up The Music and her regular band Wizdom-N-Motion's Head To Toe all bared Christiansen's creative fruits. Watch out for her debut album, planned for release in the first half of 1994.



(continued from page 7,

#### CATWALK

Even though the Checkin' Out Of Line single contains all the ingredients of the really heavy American funk of the '80s, it sounds completely contemporary nonetheless, thanks to state-of-the-art production, courtesy of David Eriksen—and the fact that it's a very strong song. With its rock solid hook, irresistibly seductive chorus and striking lead vocals by big-voiced Kim Angela Lewis, it is definitely destined to become a huge dancefloor classic and possibly even a lot more than that. The regular version seems tailor-made for radio, and extended remixes of the single could cause. a heat wave on dancefloors throughout Europe, possibly beyond.



CONGRATULATIONS

### **MEGA RECORDS**

ON YOUR SUCCESS OVER THE LAST 10 YEARS!



AS LICENSORS TO YOU OF BASS BUMPERS AND DJ DERO, WE ALL WISH YOU MANY MORE YEARS OF SUCCESS BOTH WITH OUR AND YOUR OWN PRODUCTIONS

FROM ALL AT DANCE STREET



The members of

Jenny, Joker, Linn and Buddha a

would like to thank Kjeld Wennick and th and their great support from the early be

CONQUA

Tuff Studios, in Gothenburg with rest of the staff wishes Kjeld W a happy 10



Siljemark Production AB, Swed a Happy Birthday and a The European Artist Agency Creating and developing

# 

nd their manager Lasse Karlsson

e staff of Mega Records for their believe ginning until the success of today

# ulations

John Ballard, Stonestream and the emnick and Mega Records the birthday

en wishes Mega & Kjeld everlasting success in the future of ance & pop acts in Scandinavia

# 1

(continued from page 9, continues on page 14)

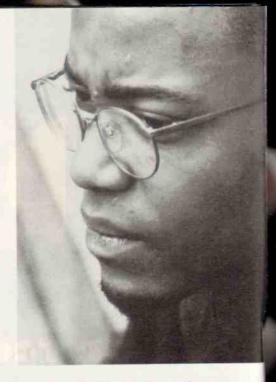
#### CURFEW

The nucleus of this band consists of two gifted British musicians, keyboardist Aaron Emerson and bass player Matthew J. Farrar who, augmented by sticksman Howard Doran and singer Laurence N. Harwood, provide a sound that is as rooted in the heyday of progressive British rock in the early '70s as it is in the latter day indie pop movement. The first isn't that surprising in itself; the father of Aaron is none other than the legendary Keith Emerson of E.L. & P. The latter can be contributed to the fact that these young men aren't exactly isolated from their surroundings. What sets them apart is their tremendous ability to weld the best of both worlds together, while avoiding the pitfalls. The net result, their eponymously-titled debut, is a charming and clever collection of complex but certainly not longwinded songs that should appeal to aficionados from both genres. The scheduled first single Conclusions is one fine example of this, but other songs should be given a chance as well, like the dashing Finito, for instance.

#### DEEP FRIED

You can find them in tax-free shops in every international

airport—businessmen nervously looking for a classy present for the wife at home. After day-dreaming of the vamp in the **Chanell** "No. 5" perfume advertisement, they check their wallets to find there's not enough money left to buy a small flacon of the costly good. **Deep Fried**, the British rapper turned Stockholmer, might not be an executive, but he surely suffers from the same complexes. *Chanell Girl* is his story of the untouchable chick in a ragga style. Shabba, watch out, there's another "Mr. Loverman" on the lose, and he's not about to give up!



#### STELLA GETZ

This Norwegian teenager prodigy entered a **DMC** contest at the tender age of 16 last year and took the place by storm with her mesmerising performance. From then onward, things went at an absolute breakneck pace; after having cut just a few demos, she soon got herself a deal with **Mega**. From then on she wasted no time and went into the studio right away with producers **Lars E. Ludvigsen** and **Mikkel S. Eriksen** to work on her debut single *Friends*. Nothing was left to chance as they not only recorded a hard hitting regular 12-inch mix, but also a more compact but certainly not crippled US radio edit and a smooth "Late Nite" version. The main asset of this record is the beautiful fusion of loud but subtle rock guitars with a techno foundation, highlighted by a remarkable melody and Ms. Getz' fog horn-strength vocals.





#### LAID BACK

Few hit makers are as long-lasting or as consistent as this Danish troupe, which first emerged more than a decade ago and is still successful both commercially and artistically. The band first scored two global hits with Sunshine Reggae and White Horse, both taken from their second album Keep Smiling. The road to fame and fortune didn't end quite there, though,

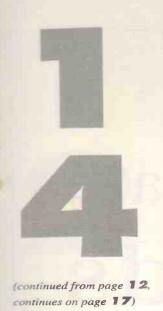
as singles from the third and fourth albums brought the group success. Then came the move to **BMG Ariola**—although the group remains under **Mega** management—and once again they struck gold with the international chartbuster *Bakerman* and the album *Hole In The Sky*. Their last album *Why Is Everybody In Such A Hurry* already spawned the sparse and convincing single *Groovie Train* and *I Can't Live Without Your Love*.



well done Mega Records and Ace Of Base

# Sign of the sign o







#### LEILA K.

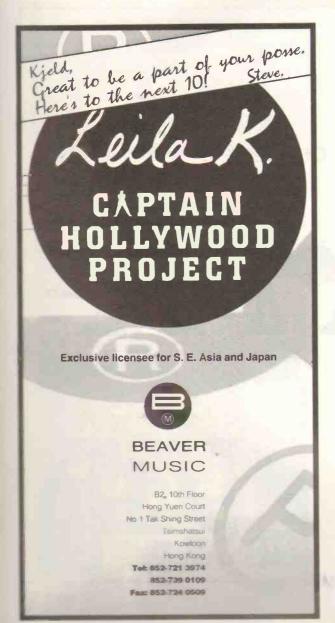
It all began more than four years ago when a then 16 year-old Swedish girl Leila K. ran away from home to participate in a rap contest, where she not only finished second but also met the then already successful rap duo Rob 'N' Raz, who were two of the judges and had just secured a deal. They needed a front person for an upcoming single and were convinced that Leila was just right. After two worldwide smashes, Got To Get and Rok The Nation, she left them to start a full-time solo career. She succeeded handsomely, not only scoring hits with originals like Open Sesame and the current Slow Motion, but also giving the Belgian punk classic Ça Plane Pour Moi a striking electro pop reanimation.

#### NO NAME REQUESTED

Girls keep swinging. Mega's Funky Buddha label is the home of this female ragamuffin duo Tasha and Zambone. Both ladies have African roots, thanks to their respective Sudanese father and Zambian mum; in both cases the other parent is Danish. Rhythm is in their blood, but espe-

cially in their massive vocal chords. Producers **Phase** 5 and **Yo Akim** have found the right sound for this funky twosome, as is to be heard on the single *Colors Of My Mind*. Based on the grooviest bassline and dry drum beat you can dream of, it is one of those rare songs fitting the "should've been a hit but it wasn't" definition. Sometimes one asks if DJs can also be "colour-deaf."





#### SAVAGE ROSE

Although they've been around for a quarter of a century this year, **Savage Rose** sounds anything but dated. Founded in 1968 by the **Koppel** brothers **Thomas** and **Anders**, they soon recruited a top-flight female singer, **Annisette** who happened to be in the right place at the right time. All the albums released in that period were instant mega-sellers. They became increasingly disillusioned with the music business, however, and went into semi-retirement by the mid '70s. Resurfaced as an underground phe-

nomenon with very folky overtones, they gradually found their way back in the public eye. Their 1992 Danish Soccer Anthem became a smash in the wake of the team's success. As part of the Mega roster, new life has been blown into the underrated Moon Child set, and a boxed set has been put together to celebrate their first 25 years. Moon Child may appear somewhat eccentric at times, but with the strength found in tracks like Lonely Heart, What Do You Do and the title song which easily matches the best of Björk, they should be around for some time to come.



GOLD, PLATINUM TRIPLE GOLD DOUBLE PLATINUM TRIPLE PLATINUM QUADRUPLE PLATINUM ... TO BE CONTINUED

THANK YOU KJELD

**BEST WISHES** ON YOUR 10TH ANNIVERSA WITH LOVE FROM YOUR FRIENDS

AT GERMANY





#### manchmal sind Dänen einfach besser...\*

...und im Team mit der Polydor GmbH auf jeden Fall unschlagbar! Wir freuen uns auf weitere Flaschen Gammel Dansk mit Dir, lieber Kjeld,

#### mange tak

Jote ho Tim Rene Vour Heinrich



#### die Heimat der MEGA ACTS

Leila K., Stella Getz, Savage Rose, Al Agami, Deep Fried, No Name Requested

\* manchmal reicht es dennoch nicht für die WM Qualifikation..



#### TBM I

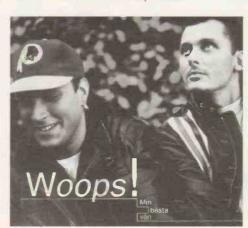
What does TBM 1 stand for? Team Bermuda Motorcyclists Number One? Actually, it's an acronym for the **Tattood Beat** Messiah, a name sounding just as dynamic in this computer lingodominated world. Behind these weird coordinates hides one of Denmark's top DJ/producers, who happens to be the son of the late Swedish cult jazz cat Rolf Billberg. He cer-

tainly inherited the sense of improvisation from his father, which is quite difficult in this age of techno. On the 12-inch single *Twilight Of The Dawn* (on **Mega**'s dance sub label **Coma**), Mr. Billberg Jr. effectively experiments with layers of sequences and various complementing electronic rhythms. A very spacey experience!

#### WOOPS

As a Scandinavian label from origin with offices in each nordic country, it is hardly surprising that Mega is now also aiming at the Swedish-language market. In fact this duo, consisting of Pontus Hultgren and Fredrik Jernberg is the first signing in that field. Their single Min Bästa Vän is a pop reggae tune with a Jackson Browne laid back feel over it. The adult-oriented direction is the only difference with chartbusters Ace Of Base. Translations in English for the other territories wouldn't be such a bad idea at all, since

this sounds like good food for both EHR and ACE stations. The second track, or "flip side" if you like, is more in a dance style. Stay tuned for more...



7/

(continued from page 14, continues on page 19)

### Dear Kjeld and the Mega Team

Our Warmest congratulations for your th anniversary.

Wishing you many more HITS

Your friends in Israel

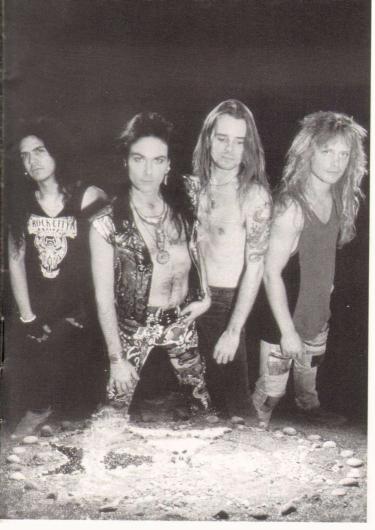


Phonokol Ltd

# HAPPY IOTH ANNIVERSARY!!



FROM YOUR FRIENDS AT POLYFRAM SONFS FERMANY



The band may be new, but the members have most definitely paid their dues, having been part of some major rock outfits. Axemaster Oliver Steffensen was a founding father of White Lion, while bass player Hal Patino Jr. was with King Diamond for three albums and Tony NeMisto pounded the skins on Europe's first two. Together they teamed up with singer Yenz Cheyenne, who enjoyed a cult hero status with Brats & Geishas back in 1988. After having tried to work with numerous name producers, they decided they really didn't need much outside input anyway and decided to do the job themselves, aided by the able hands of Tommy Hansen. He co-produced, recorded and mixed both the five track mini released in 1991 and the album Rawchild, one of the best traditional metal albums of the year. Just check out the title track, Bite The Bullet or Rebel Resurrexion.

#### ZAPP ZAPP

Zapping is what you normally do when there's nothing on TV. You can do the same thing with boring CDs, jumping in high speed from track to track. But you won't get in such a state of utter boredom while listening to the *What Does Fish Is....?* album by the earblistering funkateers **Zapp Zapp**, acclaimed as the "Best



(continued from page 17)



Danish Live Group" in 1990. Party time all the way is what you are in for. It's the type of fatback funk that was popular in the early '80s, powerful but not too heavy. In the person of **Erann D.** they have the proper gutsy singer. *Don't Change Horses (In The Middle Of A Stream)* is an apt **Tower Of Power** cover, but their own material can easily match it.



# WARNER CHAPPELL MUSIC FRANCE wishes

# MEGA RECORDS a very happy ANNIVERSARY.

Here's to many more!

# We thank our great artists...

Ace Of Base - Agony Brothers - Al Agami Bass And Trouble - Bottoms Up Blachman Thomas & The Supreme Beat Revolution Catwalk - Chris C. - Curfew - Deep Fried Billie Koppel - Laid Back - Leila K. No Name Requested - Savage Rose - Arthur Stander Sky High - Stella Getz - TBM I - Whoops! - = Y = Zapp Zapp

# ...and our great producers

Denniz Pop & Douglas Carr - T.O.E.C. Ekmann & Adebratt - Blackpaint Productions Joker/Buddha - Chris Birkett Phase 5 & Yo Akim, a.o.

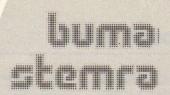
and of course all business relations over the past years, record companies, publishing companies, all the studios, video companies, management and booking agencies, photographers and Art Directors and others too many to mention without whom this would not have been possible!

# The Mega Team

A Music & MEDIA Advertising Supplement

& MUSIC MEDIA

# EUROPEAN TOP 100<sub>®</sub> ALBUMS



ARTIST COUNTRIES CHARTED  ST 15 2 2 11TLE - ORIGINAL LABEL  .	MERCHAPTED COUNTRIES CHARTED  SET OF	SI TITLE - ORIGINAL LABEL  TITLE - ORIGINAL LABEL
2 2 Phil Collins Both Sides - Virgin/WEA  A.B.DK.D.IRE.I.NLN.P.E.S.CH.UK	35 27 10 Nirvana A.DK.D.IRE.NL.P.E.S.CH.UK In Utero - Geffen	69 55 28 Spin Doctors SEDLU Pocket Full Of Kryptonite - Epic Associated
2 1 11 Bat Out Of Hell II - Back Into Hell - Virgin ▲	36 38 55 Bon Jovi A.D.NL.CH.UK Keep The Faith - Jambco ▲3	70)75 6 Mr. Big  A.DK.D.C
3 3 2 Bryan Adams A.B.DK.D.IRE.I.NLN.P.S.CH.UK  A.B.DK.D.IRE.I.NLN.P.S.CH.UK	37) 85 2 Die Toten Hosen Reich & Sexy (Best Of) - Virgin	71)78 46 Ace Of Base Happy Nation - Mega ▲2
4 8 Pet Shop Boys A.B.DK.SED.IRE.I.NL.P.E.S.CH.UK	38 29 3 Mina I Lochness - EMI	72 52 2 Die Flippers Sehnsucht Nach Irgendwo - Ariola
5 7 4 Frank Sinatra A.B.DK.D.IRE.I.NL.RE.S.UK Duets - Capitol	39 36 17 Soul Asylum Grave Dancers Union - Columbia  A.SED.NLPCH.UK	73 66 7 M-People Elegant Slumming - deConstruction
6 6 20 4 Non Blondes A.DK.SED.I.N.L.N.P.E.CH Bigger, Better, Faster, More! - Interscope	40 37 21 Gloria Estefan E Mi Tierra - Epic	74 71 6 The Lemonheads Come On Feel The Lemonheads - Atlantic
7 5 6 Pearl Jam A.B.DK.SED.IRE.I.NLN.P.E.S.CH.UK	41 40 11 Luca Carboni Diario '93/'94 - RCA	75 The Christians The Best Of Island
8 8 3 Kate Bush A.B.DK.SF.D.IRE.NL.P.S.CH.UK	42 33 51 Soundtrack - The Bodyguard The Bodyguard - Arista ▲7	76) 79 2 Doris Day The Hit Singles Collection - Telstar
9 10 16 The River Of Dreams - Columbia  A.DK.D.IRE.NLE.S.CH.UK	43) 45 2 David Bowie The Singles Collection - EMI	77 44 5 Iron Maiden A.B.SED. A Real Dead One - EMI
Michael Bolton The One Thing - Columbia  DK.IRE.NLN.S.CH.UK	44 35 6 Sepultura A.B.SFD.NL.R.S.CH Chaos A.D Roadrunner	78 74 26 Chaos - Electrola
11 11 30 Eros Ramazzotti.  B.DK.SED.I.NLRE.S.CH  B.DK.SED.I.NLRE.S.CH	45 42 14 Pur Seiltänzertraum - Intercord	79 57 10 Scorpions D.C.
12 16 19 Promises And Lies - DEP International	46 34 6 Crowded House B.D.IRE.NLUK Together Alone - Capitol	80)88 2 Regenbogen - Assekrem
13 13 7 Die Ärzte A.D.CH Die Bestie In Menschengestalt - Metronome	47 51 26 883 Nord Sud Oves Est - FRI	81 Robert Broberg Målarock - RBR
14 9 9 The Beatles 1962-1966 - Apple	48 43 5 D.J. BoBo A.SED.CH	82 59 4 Meat Loaf IRE.NIL.U.  Bat Out Of Hell - Epic ▲
15) 21 3 Die Prinzen D.CH Alles Nur Geklaut - Hansa	49 46 24 Tina Turner What's Love Got To Do With It - Parlophone	83 63 5 Böhse Onkelz A.
16) 31 3 Chris Rea A.DK.SED.IRE.NLS.CH.UK Espresso Logic - East West	50 54 4 Foster & Allen By Request - Telstar	84 64 3 Nanci Griffith  RELUI
17 15 5 Frankie Goes To Hollywood Bang!The Greatest Hits - ZTT	51 53 10 Prince A.D.RE.E.UK The Hits Vol. 1 - Paisley Park	85 86 3 Los Panchos 24 Grandes Canciones - CBS
18 18 6 Take That A.B.DK.SE.D.IRE.NL.CH.UK Everything Changes - RCA	<b>52</b> 56 4 <b>Magnus Uggla</b> 5 Alla Får Påsar - Columbia	86 87 2 Pelimannet - Audiovox
19 17 3 INXS Full Moon, Dirty Hearts - Mercury	83 20 Björk Debut - Mother/One Little Indian	87 72 4 BZN Sweet Dreams - Mercury
20 14 10 Mike Oldfield A.DK.D.E.S.CH.UK Elements - The Best Of - Virgin	54) 58 5 Bonnie Tyler A.D.N.CH Silhouette In Red - Hansa	Roy Orbison & Paul Anka Face To Face - Paradiso
21 12 9 The Beatles AB.D.RE.NLP.E.S.CH.UK	(55) 68 31 Raf Cannibali - CGD	The Heights The Heights - Capitol
22 19 12 Mariah Carey Music Box - Columbia	56 47 7 Def Leppard SED.CH Retro Active - Bludgeon Riffola	90 67 5 Die Schwarze - Bellaphon
23) 28 2 Lisa Stansfield B.DK.D.IRE.I.NLS.UK So Natural - Arista	57 50 59 R.E.M.  D.IRE.NLUK  Automatic For The People - Warner Brothers ▲	Hank Marvin Heartbeat - PolyGram TV
24 7 Peter Maffay D.CH Tabaluga Und Lilli - East West	Soul II Soul Volume 4 - The Classic Singles - Virgin	Fric Clapton Unplugged - Reprise ▲  D.NLE.S
25 30 5 Diana Ross One Woman - The Ultimate Collection - EMI	59 61 21 Culture Beat Serenity - Dance Pool	93 90 12 BAP Pik Sibbe - Electrola
26 20 2 Wet Wet Wet End Of Part One - Their Greatest Hits - Precious Organization	60 60 6 Brunner & Brunner Darum Lieb' Ich Dich - Koch	94 84 7 Go West Aces And Kings - The Best Of Go West - Chrysalis
27 23 10 Prince A.D.IRE.I.NLP.E.UK The Hits Vol. 2 - Paisley Park	61 62 5 Franco Battiato Caffe' De La Paix - EMI	95 76 3 De Lillos Neste Sommer - Sonet
28 22 10 Haddaway A.DK.SED.NLCH The Album - Coconut	62 49 8 Rainhard Fendrich AD Brüder - Ariola	Joan Manuel Serrat 24 Paginas Inolvidables - Ariola
29) 48 31 Get A Grip - Geffen	63 39 11 Francesco De Gregori Il Bandito E Il Campione - Columbia	Barry Manilow The Platinum Collection - Arista
Tom Petry & The Heartbreakers Greatest Hits - MCA  SED.IRE.NL.N.S.UK	Eurythmics Live 1983 - 1989 - RCA	98 80 7 Roberto Vecchioni Blumun - EMI
31) 41 5 Dina Carroll So Close - A&M	65 65 3 Rick's Road - Vertigo	Amistades Peligrosas La Ultima Tentacion - EMI
32) 91 2 Paul McCartney DK.D.NL.P.E.S.UK Paul Is Live - Parlophone	66) 94 2 Laura Pausini Laura Pausini - CGD	100 89 20 U2 Zooropa - Island
33 25 10 Kim Wilde The Singles Collection 1981-1993 - MCA	Rene Froger The Power Of Passion - Dino	A = Austria, B = Belgium, DK = Denmark, SF = Finland, D = Germany, IRL = Iroland, I = Italy, NL = Netherlands, N = Norway, P = Portugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom.
34 32 5 Bette Midler IRE.UK	68 73 4 Neliä Ruusua SF Pop-Uskonto - EMI	= FAST MOVERS NEW ENTRY

Station reports include all new additions to the playlist, indicated by the abbre viation "AD." Reports from certain stations will also include a "Power Play" (PP) a track which receives special emphasis for the week, as well as featured new olbums indicated by the designation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: Platinum (IP), Gold (GJ. Silver IS) and (P), Gold (G), Silver (S) and Bronze (B). All playlists must be received by Monday at 13.00 hours CET.

#### GERMANY

ANTENNE BAYERN/Munich P

rkus Steinkuhl • DJ/Produce

Eleanor McEvoy- Only A Tommie Jenkins- Wha's That Weather Girls- Hoppy

AD Kim Appleby- Breakaway

AD Desmand Dekker/Aces- You Can Randy Crawford In My Life Squeeze-Lovin You Things Of Stone And Wood- Share Wet Wet Wet- Shed A Tear

AD Bryan Duncan- Love Takes Time Meat Loaf- I'd Do Anything Ronny Jordan T. Town Take That- If This Is Love Udo Lindenberg- Pretenfreu

RADIO FFH/Frankfurt P

Andreas Karczewski - Head Of Music

AD Bryan Adams- Please

AD Alexander O'Neal- Since I've Bruce Hornsby- Fields O Right Soid Fred-Bumped

RADIO NRW/Oberhausen P leff van Gelder - Head Of Music

A List:

AD D:ream- Stor

Hoddaway- I Miss You

Tears For Fears- Goodnight Song

RADIO RPR 1/Ludwigshafen P

Dieter Mauer - Prog Dir Guido Müller - Music Dir

Guido Muller - Music Dir Power Play: 4 Non Blondes - Spaceman BAP - Wie Die Sichel Bee Gees - For Whom The Bell Capt, Hollywood - Impossible Phil Collins - Both Sides

AD Ace Of Base- The Sign

WDR 1: SCHLAGERRALLYE/Cologne P

Volfgang Roth - Producer Ärzte- Mach Die Augen Zu Bläck Fööss- Sie Lieb Dich

Chaya · Hot Shot Love Circle- Bye Bye Baby Clawfinger Nigger
Cyndi Lauper That's What I
Frankie/Hothywood- Welcome To
Garth Brooks- The Night Maggie Reilly Every Single Mick Jagger Angel In Rio Reiser- Inazitti men Comin' On

104.6 RTL BERLIN/Berlin G Lori Granger - Music Dir

Ace Of Base The Sign Chaka Demus & Pliers - She Don't Janet Jackson - Again

Nick Heyward- He Doesn't Bryson/Belle- A Whole A List Right Said Fred-Bumped

BERLIN 88.8/Berlin G Jürgen Jürgens - Head Of Music

AD Arzte Moch Die Augen Zu 4 Non Blondes- Spaces 4 Non Bionoes- Sputerium.
Barry Manilow- Copacaban
Beloved You've Got Me...
Bert Beel: Ein Single Bleibt Björn Again- Flashdance Carlene Carter - Sweet Meant To Be Gitte Hönning - Bis Später Maggie Reilly- Every Single Markus- Gruß Mir Die Ewigkeit Mick Jagger Angel In Michy Reincke Pop Im Radio

Paul McCartney Biker Like Petra Frey Prinzessin Blue Rio Reiser Inazitti Smokie-Listen To Your Radio

DELTA RADIO/Kiel G Sobine Neu - Prog Dir Uwe Arkuszewski - Head Of Music

Auxis- Love Doesn't Kingdom Come- Friends Melissa Ferrick- Hoppy Song Romeo's Doughter

ENERGY/Berlin G Holger Richter - Music Dir B List:

Chris Rea- Julia Lena Fiagbe- Gotta Get

HIT RADIO N 1/Nuremberg G Cetin Yaman - Prog Dir

Power Play: AD Janet Jackson- Again A List: AD Dino Ooh Child Legacy/Sound-Happy Right Said Fred-Bump

Rainer Gruhn - Music Dir

A List AD Barry Manilow- Copacabana ved You've Got Me Björn Again: Flashdance Heather: Streets Of London Marla Glen: Feet On The Ground

OK RADIO/Hamburg G Oliver Weiberg - Head Of Music Power Play: AD LVandross-Heaven Knows

AD Eternal-Stay
Modonna Bye Bye Baby
Prince Pink Cashmere Salt-N-Pepa - Shoop Sir Prize - Time Is Alright Stephan Massimo - Anytime And Tony Toni Tone - Anniversory

ORB/FRITZ/Patsdam G Bernd Albrecht, Frank Menzel Jens Molle - Music Prog A List:
AD Ārzte- Mach Die Augen Zu

Urge Overkill- Dropout AL Guns N' Roses

RADIO ARABELLA/Munich G National Music Karl-Heinz Schweter - Prog Dir

AD Egan Egemann Kleine Lady George Wind- Hey Maria Paldauer Nachts Country Rose/Ralf Paulsen- Hallo Relax - Weil Du So Tina York - Gina, Laß ' Mich

Jürgen Köster - Prog Di Frank Eichner - Head Of Music

AD Curt Smith Words Gianna Nannini Tira Tira Incognito Givin' It Up Michael Balton Soid I Loved Paul McCartney-Biker Like

RADIO GONG/Nuremberg G

Peter "Marc" Stingl - Music Dir
Power Play:
AD Corlene Carter- Sweet Meant To
Soul Asylum- Without A Trace

AD Aerosmith-Cryin Tevin Campbell- Can We Talk

AL Keely Hawkes

RADIO KÖLN: COLOGNE CHARTS/Cologne G Uwe Sporl - Prog Dir Ludwig Schieffer - Prog Dir

AD 4 Non Blondes- Spacer Bryan Adams- Please Chris Rea- Julia John/Dee- True Love Tina Turner- Why Must We

RADIO PSR/Leipzig G Frank Rauschenbach - Head Of Music A List: AD John/Dee: True Love

RADIO REGENBOGEN/Mannheim G EHR/Gold Martin Schwebel - Music Dir

Power Play: AD Robert Plant- If I Was A Carpente A List: AD Garth Brooks The Night

B List:

B List:

AD Brings- Loss Die
Incagnito- Givin' II Up
Laura Pausini- Non C'è
Mick Jogger- Angel In

RADIO SALÜ/Saarbruecken G

Brigitte Barthel - Prog Dir A List:

4 Non Blandes- Spaceman Meat Loaf- I'd Da Anything Paul Young- Now I Know W Phil Collins

RADIO XANADU/Munich G Stevie Höper - Head Of Music

Marc Cohn-Paper Walls
Mick Jagger- Angel In
Soul Asylum- Without A Trace U2- Stay (Faraway So Close)

Axel Sommerfeld - DJ/Producer

AD Heart Will You Be The Jam & Spoon: Right In The Night Pur: Indianer Twenty 4 Seven: Slave To The Xscape-Just Kickin' It

Bee Gees- For Whom The Bell Blind Melon- No Rain Daryl Hall- Money Change Guns N' Roses- Ain't It Fur Guns N' Roses: Anrith tru Haddaway: I Miss You Lena Fiaghe: Gotta Get Levellers: This Gorden PM Down: Norwegian Shaggy: Nice And Lovely Sir Prize: Time Is Alright Whitney Houston Queen Of

SDR 3/Stuttgart G tans Thomas - Producer

A List: AD Mick Jogger Angel In: AL Kate Bush

RADIO CHARIVARI/Nuremberg S

Power Play: Bryon Adams Please Meat Loaf- I'd Do Anything Mr. Big Wild World
Phil Collins Both Sides

UB40- Higher Gro A List:
AD Al Stewart - Don't Forget Me

B List AD Eros Ramazzotti Un'Altra

RADIO F/Nuremberg S Ziggie Hoga - Prog Dir

AD Bee Gees- For Whom The Bel Def Leppard Two Steps Eros Ramazzatti Un'Altra Prinzen Alles Nur Geklau

RADIO GONG 2000/Munich S

Andy Wenzel - Head Of Prog Power Play: Aerosmith- Cryin Meat Loaf- I'd Do Anything Twenty 4 Seven Slave To The

A List:

AD Alexander O'Neol- Since I've

AD Chris Reo- Julia
Right Said Fred- Bumped
Soul Asylum- Without A Trace

#### UNITED KINGDOM

96.4FM-BRMB/Birmingham P

Clive Dickens - Program Manage

AD Bee Gees- For Whom The Bell Belinda Carlisle- Lay Dawn Bitty McLean- I've Got Love Christians The Perfect Mament Dada- Dag Dina Carroll- The Perfect Year Go West- We Close Our Eyes K-Klass- Let Me Show U Lisa Stonsfield Little Bit Pet Shop Boys- I Wouldn't Normally Snoop Doggy Dogg- What's T.T. D'Arby- Let Her

ATLANTIC 252/London F Paul Kavanagh - Prog Dir

A List: AD 2 Unlimited - Maximum Overdrive James Laid M People Dan't Look

BBC RADIO 1/London P B List: AD Björk-Big Time Sensually Funkdoobiest- Wopbabalubop Kate Bush- Why Should I Lenny Kravitz- Is There Marcia Griffiths- I Shall Sing New Order- Spooky Take That- Babe UB40- Bring Me Your Cup

BEACON RADIO/Wolverhampton P

EHR
Peter Wagstaff - Prog Dir
A List:
AD Ace Of Base- Happy Nati
Belinda Carlisle - Lay Dow
Donald Fagen - Snowbour
Gabrielle - I Wish Leftfield/Lydon- Open M People Don't Look
Paul Young Hope In A
Vivienne McKone Hec

CAPITAL FM/Landon P Richard Park - Prog Contr

Bad Bays Inc. - Walking On Ai Bee Gees- For Whom The Bell Chaka Demus & Pliers- Twist And Bryson/Belle A Whole R.E.M.- Find The River Robert Plant- If I Was A Carpente Take That Bab T.T. D'Arby- Let Her U2- Stay (Faraway So Clo

8 List:
AD INXS- Please (You Got That...)

KISS FM/London P Gordon McNamee - Prog Dir B List:

Jazzy Jeff- Just Kickin' It Jazzy Jeff-Twinkle Twinkle Loni Clark- U
Millionaire Hippies- I Am The
Serenade- Friend

METRO RADIO GROUP/Newcastle "P

Liz Elliott - Music Organiser

Crowded House Nails In
Doobie Bros- Long Train Runnin'
Kate Bush- Moments Of Pleasure
Lisa Stansfield Little Bit Pet Shop Boys- I Wouldn't Normall

AD INXS- Please (You Got That. ) Mica Paris Whisper A
Naughty By Nature Hip Hop New Order- Spooky Robin \$- What I Do Best U2- Stay (Faraway So Close) U840- Bring Me Your Cup

Merritt Crawford - Head Of Music

AD Jodeci Cry For You L.Vandro Mary J. Blige- You Don't Have To

7668 - So High Som Jamericans Boom
Color Me Badd- Time And Chance DRS- Gongsta Lean Freddie Jockson- Make Love Eassy Jonet Jackson Again Lloyd Brown it's A Love Luciano Shake It Up Lynn White I Don't Kno McKoy- On The Streets Original Flavor- Con I Get ng Demolition Ma

Tashan- Love Is Forever Taxi Gang- Twist And Shout

John Paul Ballantine - HOM A List:

AD Janet Jackson- Again M People- Don't Look
T.T. D'Arby Let Her
Urban Cookie Feels Like He

Pet Shop Boys- | Wouldn't Normally Phil Collins- Everyday
Robert Plant- If I Was A Carpenter Take That- Babe

X-Presidents Love Is No

DOWNTOWN RADIO/Belfast G John Rosborough - Prog Dir

Art Garfunkel- Crying In The Rain Cliff Richard- Healing Love Dina Carroll The Perfect Year Sinatra Mana Live Got You Joe Longthorne Lady Blue Linda Ronstadt- Winter Light Pet Shop Bays- I Wouldn't Normally Robert Plant- If I Was A Carpenter UB40- Bring Me Your Cup POWER FM/Foreham G Marcus Patrick - Head Of Music

Lisa Stansfield-Little Bit Pet Shop Bays- I Wouldn't No Take That- Babe

AD Capt, Hollywood- More Chaka Demus & Pliers-Twist And John/Dee: True Love Gabrielle I Wish K-Klass- Let Me Show U

RADIO CLYDE/Glasgow G Alex Dickson - Prog Dir

AD Diana Ross- Your Lav Lisa Stansfield - Little Bit Brysan/Belle - A Whole Pet Shop Boys | Wouldn't Normally UB40- Bring Me Your Cup

B List:
AD Robin S- What | Do Best

RADIO WYVERN/Worcester G

AD Carly Simon- In The Wee Chaka Demus & Pliers - Twist And Chaka Demus & Piters: Iwi Sinatra/Bono: I've Gat You Frente!- Labour Of Love Janet Jackson- Again Lisa Stansfield: Little Bit Pet Shop Boys-! Wouldn't No

TRENT FM/Nottingham G Len Groat - Head Of Programmes

A List:

AD Bad Boys Inc. Walking On Air

Gabrielle | Wish

Björn Again- Flashdance Bruce Hornsby- Fields Of Janet Jackson- Again Paul Young- Hope In A U2- Stay (Faraway So Close)

BROADLAND FM/SGR-FM/ Norwich/Ipswich and Bury S

Mike Stewart - Prog Dir Dave Brown - Head Of Music A List: Lisa Stansfield Little Bit Bryson/Belle A Whole Pet Shop Boyse I Wouldn't Non

AD Art Garfunkel- Crying In The Rain Diana Ross- Your La Danald Fagen Snowbound Go West- We Close Our Eyes Jayhawks- Waiting For LVandross- Love Is On Mica Paris- Whisper A

Mr. Big- Wild World Robin S- What I Do Best UB40- Bring Me Your Cup GWR FM/Bristol/Swindon S Gary Vincent - Head Of Music

AD Gobrielle I Wish Go West We Close Our Eyes Lisa Stonsfield Little Bit M People Don't Look Mico Paris- Whisper A New Order-Spooky

Pet Shop Boys- I Wouldn't Normally UB40- Bring Me Your Cup

Chris Moore - Head Of Music Wet Wet Wet- Shed A Tea

A List:

AD Gabrielle ( Wish
Lisa Stansfield- Little Bit
Mica Paris- Whisper A
Pet Shop Bays- [ Wouldn't Norr
UB40- Bring Me Your Cup

AD Auteurs- Lenny Valentina Belindo Carlisle: Lay Down Doobie Bros- Long Train Runnin K-Klass- Let Me Show U Kiss Of Life Love Connection Mary J. Blige You Don't Have To New Order Spooky erenode Friend Snoop Doggy Dogg: What's Spin Doctors- What Timew

SWANSEA SOUND/Wales S Rob Pendry - Head Of Music Power Play:

AD Art Garfunkel- Crying in The Rain

M Peaple: Don't Look

Janet Jackson Again AD Eleanor McEvoy Only A Heart: Will You Be There

Mr. Big: Wild World Pauline Henry- Feel Like Making Robert Plant- If I Was A Carpente

UB40- Bring Me Your Cup

FRANCE EUROPE 2 NETWORK/Paris P Christian Savigny - Prog Di

AD Chris Rea- Julia Maurane- Sur Un Prélude SWV- Right Here/Human Waterboys- Glastonbury

Dominique Farran

AD Au P'tit Bonheur- Arletto Au P'hi Bonheur- Arteita Beverley Jo Scott. Rip Cesaria Evora. Miss Perfumado John/Dee: True Love Freder/Goldman/Jones- Rouge Harry Connick- It Had To quai- When You Mano Solo La Vie C'Est Maria Glen Feet On The Ground Michel Fugain - Version Latine Michel Fugain- Version Latine Nilda Fernandez- On Ta Appris Nino Ferrer: Le Bonhe Rochel Des Bois- Ca Tue Rochel Des Bois- Ca Tue Stephan Eicher Krivere Véronique Sanson- Bernard Song Willy de Ville Denasado Corazon (Livi Zebda - Singing Rito Mitsouko

AL

M40/Paris P Christian Lefebyre - Prog Mgr

Ace Of Base Hoppy Nation Etienne Daha-Mon Manège Freder/Goldman/Jones-Rouge Innocents- Fous à Lie Meat Loaf: I'd Do Anything

Monique Le Marcis - Head Of Prog Catherine Lara Elton John

David Fortune - Head Of Music Danny Stocker - Music Coord

A List AD Christians- The Perfect Moment Janet Jackson Again Right Said Fred Bumped Sting Lave Is Stronger Tom Petty- Mary Jane's

TOP MUSIC/Strasburg G

Rita Mitsouka- Y'a D'La Hom

AD David Hallyday Pain And Pride Janet Jackson- Again Mavis Staples- The Voice Stephan Eicher- Riviere Lemper/Mengo- Parler D'Amo

VIBRATION/Orleans G Donce/EHR Audrica Delaveau - Prog Coord

Bryan Adams- Please Capt. Hollywood- Impos Jamiroquai: When You Joy Salinas: Bip Bip Joy Solinas: Bip Bip Laurent Voulzy- Canlique Michael Bolton- Soid Lloved Michael Jackson: Gone Too Soor Robin S- Luv 4 Luv Take Thot/Lulu- Relight My Fire Tears For Fears- Cold Tony Toni Tone: If I Hod IV. Stave (Fernance Sol Chael) U2- Stay (Faraway So Close

L'ONDE LATINE/Aix en Provence S Maxime Airoldi - Head Of Music wer Play: D Patricia Kaos-Ceux

B List:
AD Claude Nougara-Vie Violence
Freder/Goldman/Jones-Rouge
Véranique Sanson-Bernard Sor RMC: DEUTSCHES PROGRAMM/

Monte-Carlo S Thomas Weigt - Music Dir John Mellencamp Human Wheels M Peaple- Moving On Up

Georges Long, Lionel Richebourg

Don Henley: Sit Down
Dead Can Dance The Carnival
Kate Bush: Maments Of Pleasur
Phil Collins- Everyday
PM Dawn- You Got Me Flootin'
Yexas- You've Got To

David Bowie Edith Piaf: Tribute INXS Pearl Jam Phil Collins Stone Free Teenage Fanclub Texas Tom Waits

ISABELLE FM/Tocane Soint Apre B Patrick Lapeyronnie - Prog Dir

AD Ace Of Base- Happy Nation Cerrane Love And Beloved Ice MC- Take Away The Colour INXS The Gift
Stephan Eicher Riviere
U2- Stay (Faraway So Close)

B List: AD FKW- Never Gonna Give Reggie Hot Rozalla Don't Play With Me

RADIO MANCHE/Saint-Lo B

Thierry Hot - Prog Dir A List:

AD Rito Mitsouko- Y'a D'La Home 8 List: AD Salt-N-Pepa Shoop

Donovan Moyon - Prog. Dir

AD Bryan Adams- Please
John/Dee: True Love
M People Moving On Up
Pet Shop Boys- Go West Spin Doctors- Jimmy Olsen's Take That/Lulu Relight My Fire

TTL-OPALIS FM/Le Touquet B Thierry Masselis - Music Dir Xavier Defrance - Produce Power Play:

AD Chris Isaak 2 Hearts Eddy Mitchell- 18 Ans

taurent Voulzy- Cantique Michel Fugain Ne M'Oublie

\* AUSTRIA

Ö 3/Vienna P EHR Günther Lesjok - Head Of Music

A List: AD Corlene Carter- Sweet Meant To Be Lemonheads- Into Your Arms Llayd Cole So You'd Like Michael Bolton Said Lloved

CD INTERNATIONAL/Vienno G Christoph Holy - Head Of Music

Meat Loaf- I'd Da Anything AD Bingo Bays 10 More Minutes

AD bilish:

AD Aimee Mann: Stupid Thing
Bee Gees- For Whom The Bell
Color Me Bodd: Time And Chance Gipsy Kings: Escucha Me Madonna: Bye Bye Baby Spin Doctors: Little Miss Stokka: Bo-Down The Drain Tears For Fears- Goodnight Sang Three Degrees- Dirty Ol' Mar

BELGIUM

BRTN RADIO DONNA/Brussels P Marc Deschuyter - Head Of Music Power Play:

Bryan Adams- Please

AD Dinky Toys/K. Nin- Love's

AD Christians- The Perfect Moment Clouseau-Warship Haddaway - 1 Miss You Poppa Dog - Having

AD Billy Joel- All About Soul Meat Loaf- I'd Do Anything Slade II- Hold On To Love

BRTN STUDIO BRUSSEL/Brussels P BRTN STUDIO DRUGGEL, HELL BLACK, DOCK DEN BROWN BROWN

Living Colour- Bi

AD Soul Asylum- Without A Trace A List: AD Billy Joel- All About Soul

B List:

AD Blind Melon Rain
Iggy Pop Louie Louie

AL INXS

RADIO 21/Brussels P EHR/Rock Christine Goor - Producer Anne Goreux - Producer No Playlist Received Before Deadline

BEL-RTL/Brussels G

Serge Jonckers - Prag Dir AD Etienne Daho- Mon Man Freder/Goldman/Jones-Rouge

AD Francis Lalanne: Mon Amour Michael Bolton: Said I Loved Bryson/Belle: A Whole Romy/Gateaux Secs-Pleure

BRF/Eupen S Guy Janssens - Producer

Ace Of Base: The Sign Alan Parsons Turn It Up Annabel Lamb Wild World Blind Melon- No Rain Heights- How Do You Michael Bolton Said I Loved OMD: Everyday Tony Toni Tone- Anniversary

DELTA RADIO/Bilzen S Hidde Rijostra - Prog Dir

Power Play:

AD Christians- The Perfect Momen
John Terra- Betovering

Whitney Houston-Queen Of

AD 2 Brothers On The 4th Floor- Neve Billy Joel: All About Soul
Dion/Griffin: When I Fall In Love
Dinky Toys: Love's
John/Dee: True Love Eros Ramazzotti Favola G.O. Culture: Na Na Na Gloria Estefan-Con Los Años Haddaway I Miss You Lenny Kravitz- Is There Rob de Nijs- Water En Soul II Soul- Wish

RADIO BRUXELLES CAPITALE/Brussels S Marc Vossen - Prog Dir

B List:
AD Donald Fagen: Snowbound
Grazia Di Michele: Vision D'Amst
H.F. Thiefaine: Animal
Philippe Swan: The Policy

BRTN RADIO 2-EAST FLANDERS/Ghent 8 HR ohan Van Achte - Producer A List

AD 2 Boys- Dan't You Z Boys- Dan't Tou Clauseau- Worship Leopold 3- Vergeet Mij Nietje Urban Cookie- Feels Like Hea Will Tura- Hoop Doet Leven Helmut Lotti

BRTN RADIO 2-WEST FLANDERS/Kortrijk Peter de Groot - Head Of Music

Power Play:
Daniel Lanais Mon Beau
AD Slade II Hold On To Love
AL Mama's Jasje HIT-FM 106.1/Hasselt B

André Hemeryck - Prog Dir Bart Herman- Alles Volt Stil Bilty Joel- All About Soul Björk- Play Dead Janet Jackson- Agoin

RADIO EXPRES/Antwerp 8

rc Dhollander - Head Of Music A List:
AD Meat Loaf- I'd Do Anything

René Froger-Calling Out Sha Na-lik Voel Me Goed AD John/Dee: True Love Neil Diamond & Dolly Parton-You've

RADIO MAXIMA/Roeselare 8 Wim Coryn - Head Of Music A List:
AD Carpe Diem III- Snoke Char

DJ Creator Kiss Me Hoddaway I Miss You Pendragon-Nostradama Pin-Occhio- I Don't Want You Robin S- What I Do Bes

AD Billy Joel All About Soul
Double You- Part-time Lover
Gorki- Berenjager Janet Jackson- Again Mariah Carey · Hero René Et Gaston · Vallée

MUSIC & MEDIA DECEMBER 4, 1993

RADIO MOL/Mol B Sonja Celen - Producer

AD Bryson/Belle- A Whole

Tom Holland - Prog Dir Power Play: Chris Rea: Julia

Rilly Inel- All About Soul Eternal-Stay Gordon-Blijf Nou Nog Even Haddoway- I Miss You Jesse Lee Davis- Round & Round Michael Jackson- Gone Too Soon Urban Cookie Feets Like Meaver At Lien Stransfield

#### CZECH REPUBLIC

RTL CITY RADIO/Proper G

Power Play: AD Ace Of Base: The Sign Adams/Stewart/Sting: All For Love Sholom: Ve Vetra

Crowded House Nails In Frankie/Hollywood- Welcom Paul Young- Hope In A U2- Slay (Foroway So Close)

RADIO ORION/Ostrava 8 Petr Magera - Prog Dir

Bee Gees For Whom The Bell Frankie/Hallywood: Welcome To Lisa Stansfield: So Natural Shamen Comin' On T.T. D'Arby Let Her

#### DENMARK

DR P3: GO'MORGEN P3/Copenhagen P EHR/Rock
Torben Bille - Head Of Music

A List:
AD 10,000 Maniacs- Because The

NOW

Mikkel Nordso- On Air Silje- On And Weather Girls- Story Chosts

DR P3: MASKINEN/Copenhagen P Torben Bille - Head Of Music

AD Breeders- Divine Homme Sylvain/Fripp: Jean The Birdman De La Saul- En Focus Free Cloud Nine- Wasting Rita Mitsouka/Pap- My Love

ARHUS NÆRRADIO/Arhus G

Jesper Schousen - Head Of Music

AD Andrew Strong: Some Old Me Bonnie Tyler: From The Bottom John/Dee: True Love Gilbert O'Sullivan: Are You Hoppy? Haddaway I Miss You Incognito-Givin' It Up Magnus Uggla 4 Sekunder Path Sciatta Lucky Girl

ANR/Aalborg G Lars Trillingsgoard - Head Of Music

AD Orup Vid Min Fäders Gray Paul Young Hope In A

Club House- Light My Fire John/Dee- True Love Maggie Reilhy- Every Single Tevin Compbell- Can We Talk Wet Wet Wet Shed A Tear

RADIO ABC/Randers G Stig Hartvig Nielsen - MD rik Henneberg - Prog Dir

Alberte | Tidernes Morgen John/Dee- True Love Lene Siel Mod Vinden Pet Shop Boys- I Wouldn't Normally

Belinda Carliste- Lay Down Gilbert O'Sullivon: Are You Happy? Gloria Estefan Si Señor! Marvin/Knoofler- Wonderful Land Jimmy Durante- As Time
Katrina And The Waves- I'm In Deep
Magnus Uggla- 4 Sekunder
Orup- Vid Min Fäders Grav

Otto Brandenburg: Otto Bryson/Belle: A Whole Restless Heart-Tell Me Tevin Campbell-Can We Talk

RADIO VIBORG/Viborg G Poul Foged - Head Of Music

AD John/Dee-True Love Gilbert O'Sullivan- Are You Hoppy? Patti Scialfa- Lucky Girl

Clint Black- Desperado Marvin / Knopfler- Wonderful Land Louise Hoffsten- When The Blue Magnus Uggla- 4 Sekunder Nice Little...- The Water Tony Toni Tone Anniversary

THE VOICE/Copenhagen G

Lars Kjær - Prog Dir Kristian Petersen - Music & Prog Co-ord

A List:

AD Eternal Stay
Golden Girls: Kinetic 93
Jody Watley: When A Man
Michael Bolton: Said I Loved Rick Astley- Hopelessly Wonder Stuff- On The Ropes

UPTOWN FM/Copenhagen G ACE/EHR
Niels Pedersen - Head Of Music
B List:
AD Alberte- I Tidernes Morgen

Carlene Carter Every Little John/Dee: True Love Eric Clapton- Stone Free Eros Ramazzotti- Favola Incognito- Givin' It Up Orup- Vid Min Fäders Grav Pearl Jam Daughter Wet Wet Wet Shed A Tear

RADIO 89.1/Heisingar S

Johannes Olsen · Head Of Music Power Play: Ace Of Base- The Sign Phil Collins- Both Sides

AD Ars Novas- I Don't Want
Dion/Griffin- When I Fall In Love Nice Little...- The Water

RADIO AIRPORT FM/Copenhagen 5 Flemming Beck - Head Of Music

er Play: John/Dee-True Love Right Said Fred-Bumped

AD Bryan Adams Please Eric Clapton - Stone Free Janet Jackson - Again

B List:

AD 4 Non Blandes- Spaceman
Gilbert O'Sullivan- Are You Happy?
Haddaway - I Miss You
McCook/ Eakes- Heaven's Just
Kenny Thomas- Piece By Piece Lemonheads Into Your Arms Nice Little ... The Water Orup- Vid Min Fäders Grav ointer Don't Walk ondmen Don't Let Me Down evin Campbell Can We Talk

Toni Braxton-Breathe Again RADIO AMAGER · CITY/Copenhogen S

Susan Duelund - Head Of Music

Power Play: AD Eric Clapton Stone Free Orup- Vid Min Fäders Grav Tevin Campbell- Can We Talk Titiyo- The Way You Make Me Feel

McCook/Eakes- Heaven's Just Lis Sørensen- Forvandling

RADIO HERNING/Herning S Ulrik Hyldgaard - Head Of Music

AD Andrew Strong: Same Old Me Bonnie Tyler- From The Bottom Cliff Richard: Never Let Go Crowded House · Nails In John/Dee True Love Eric Clapton Stone Free Fras Romazzatti- Favola Gilbert O'Sullivan Are Yau Happy?
Magnus Uggla- 4 Sekunder
Orup- Vid Min Föders Grav
Rebecka Tornqvist- Mary, Mary Rolling Stones- Start Me Up Shu-bi-Dua- White X-mas Saund Of Seduction- Feel Tevin Campbell Can We Talk Usher Raymond- Call Me A Mack

RADIO MOJN/Aubenrag & Sønderborg S Christian Backman - Head of Music

A List:

AD John/Dee- True Love

Aimee Mann- Stupid Thing Clint Black- Desperado Heart- Will You Be There Kim Sanders- Show Me Rim Sanders-Show Me Magi/Emantian Everybady Say Michael Bolton-Soid Lloved Orup-Vid Min Föders Grav Sound Of Seduction - Feel Wonder Stuff-Full Of Life

RADIO SUNDBO/Esbierg S

ACE
Jan Brodde - Prog Dir
Christiansen - Heod Of Music Søren Christiansen - Heod Of Music A List: AD Andrew Strong- Same Old Me

Babyface Never Keeping Secrets Gilbert O'Sullivan Are You Happy? Gilbert O'Sullivan- Are You Happy?
Haddaway - I Miss You
Katrina And The Waves- I'm In Deep
Magnus Uggla- 4 Sekunder
Path Scialfa- Lucky Girl Paul Young- Hope In A AL Michael Bolton

RADIO SYDKYSTEN/Copenhagen 5

Peter Hald - Prog Dir/DJ

A List:

AD Alberte I Tidernes Morgen

Bonnie Tyler- From The Bottom

Cliff Richard Never Let Go

- L - / Tube: True Love John/Dee True Love Gilbert O'Sullivon- Are You Hoppy? Incognito- Givin' It Up Orup- Vid Min Föders Grav

AD Haddaway I Miss You Louise Hoffsten When The Blue Magnus Uggla 4 Sekunder Titiyo The Way You Make Me Feel

THE VOICE NORDJYLLAND/Adiborg S

Dennis Kronborg

Dennis Kronborg
Power Play:
AD Alberte- I Tidernes Morgen
Bablyface- Never Keeping Secrets
Gilbert O'Sullivan- Are You Happy?
Kim Sanders- Show Me
Sound Of Seduction- Feel
Zhané- Hey Mr. DJ

AD Blind Melan Rain Gabrielle Goin' Nowhere

THE VOICE NORDSJÆLLAND/Nærum 5

Kasper Lange - Prog Dir AD Magnus Uggla 4 Sekunder Zhanë Hey Mr. DJ

FPI Project: Come On Irmo: Kom Ner Mista Grimm: Indo Smoke Peaches/Bobo: Simple Emotions Sondmen: Don't Let Me Down Sound Of Seduction- Feel

Titiyo The Way You Make Me Fee

THE VOICE ODENSE/Odense Se

Anders Honsen - Head Of Music Power Play: AD Lisa Stansfield Little Bit Mr. Big- Promise Me The Moon Pet Shop Boys- I Wouldn't Normally

L. Vandrass Love Is On

Teenage Fanclub Hang On Wonder Stuff- Full Of Life

st: 10,000 Maniacs- Because The Babyface Never Keeping Secrets Björk- Big Time Sensually Chaka Demus & Pliers- Murcler IT Taylor I'm Back K-Klass- Let Me Show U Loft- Hold On Mica Paris- Whisper A
Spin Dactors- What Timew

RADIO HOLBÆK/Holbaeck B

Stig Nielsen - Prog Dir Lena Fiagbe Gotta Get

Alberte - FTidernes Morgen Beautiful World- Wonderful World Boyz II Men-Let It Snow John/Dee True Lave
Marvin/Knopfler Wanderful Land
Incagnito Givin' It Up
Kathina And The Waves I'm In Deep RADIO KOLDING/Kolding B Søren Sundahl - Head Of Music

A List:

AD Eras Ramazzotti Favola
Gilbert O'Sullivan Are You Happy?

\*\*\*\*—Admway | Miss You

AD Belinda Carlisle: Lav Down James- Laid
Katrina And The Woves-I'm In Deep
Tevin Campbell- Can We Talk

Jesper Reutzer - Head Of Music

A List:

AD Alberte- I Tidernes Morgen
Andrew Strong- Ain't Nothin'
Cliff Richard - Never Let Go
Malurt- Hjerte Af Is
Right Said Fred- Bumped Texas- You Owe It All Wet Wet Wet Shed A Tear

VLR/Vejle B EHR Peter Larsen - Head Of Music

Power Play: Eternal Stay

ist:
Babyface: Never Keeping Secrets
Bannie Tyler: From The Bottom
Clint Black: Desperado
Dannii Minague-This Is The Way
John/Dee-True Love
Gilbert O'Sullivan-Are You Happy? Gilbert O'Sullivan-Are tou Happy Haddaway- I Miss You Incognitio - Givini' It Up Orup- Vid Min Fäders Grav Path Scialfa- Lucky Girl Peaches/Bobo- Simple Emolions

AD 18 Wheeler Nature Girl

Andrew Strong Same Old Me Belinda Carlisle Lay Down Fras Rai Eras Ramazzotti Fovola Gloria Estefan- Si Señori Irma: Kom Ner Katrina And The Waves-I'm In Deep Lloyd Cole- So You'd Like One Dave Breakdown Tevin Campbell- Can We Talk
Tiriyo- The Way You Make Me Feel
Uggla- 4 Sekunder Usher Raymond Call Me A Mack

#### ESTONIA

RADIO KUKU/Tallinn G Ava Raup - Head Of Music

AD Aerosmith Cryin Aerosmith- Cryin' Bryan Adams- Please Sinata/Bona- I've Got You Herbert Grönemeyer- Land Ur Michael Bolton- Soid I Laved Mr. Big- Wild World

RADIO TALLINN/Tallinn 5 Nikolai Meinert - Prog Dir

Modis Kopti - DJ A List: AD Pearl Jam- Go

#### FINLAND

YLE 2/RADIOMAFIA/Helsinki P

Pentti Kemppainen - Prog Dir Jukka Haarma - Head Of Music

Adams/Stewart/Sting: All For Love Beavis & Butt-Head- I Got You Moon Cakes- I Am Fat Samuli Laiho- Et So Tajuu

AD Kari Peitsamo- Vi Skall

RADIO 100+/Tompere G

AD Ace Of Base- The Sign Aslan: Crazy World Bernal: Stay Gipsy Kings: Escucha Me Michael Bolton: Soid I Loved Right Said Fred: Bumped Yellow Pages: Perfect Situation

#### GREECE

Elias Xinopoulos - Prog Dir

A List:

AD Ace Of Base: The Sign

Tan Sentimental Air Supply- Too Sentimental Amodin- Albaraiye Apache Indian- Boom Shack Bryan Adams- Please

### **BPI ENTERTAINMENT NEWS WIRE**

# 1994 "THIS DAY IN MUSIC" **ALMANAC**

The 1994 version of the top daily almanac on pop music is available now!

"This Day in Music" draws from BPI-owned publications including BILL-BOARD, MUSIC & MEDIA and MUSICIAN for the most authoritative source material available.

The 1994 "This Day in Music" provides date-specific pop items for use every day of the year. It's ideal for radio personnel, music professionals or music lovers.

This noted reference work is printed on computer paper, and bound in an easy-to-use notebook.

Order the 1994 "This Day in Music Almanac" TODAY, exclusively from the BPI Entertainment News Wire!



100 Boylston St. Boston, MA 02116 Tel 617 482-9447 • Fax 617 482-9562

New York • Los Angeles • Nashville London • Amsterdam

EXAMPLE:

#### THIS DAY IN MUSIC for January 8, 1994 from BPI ENTERTAINMENT NEWS WIRE

1993—The U.S. Postal Service issues a postage stamp in the likeness of a 1950s-era Elvis Presley.

1992 – Steve Clark of Def Leppard is found dead at his London home. The coroner rules Clark died of a lethal combination of drugs and alcohol.

1987-No. 1 Billboard Pop Hit: "Walk Like An Egyptian." Bangles.

1979—The Canadian government names Rush "Official Ambassadors of Music."

1974-Kiss is signed to its first recording contract

1947-David Bowie (David Robert Jones) is born in London. His two No. 1 songs are "Fame" and "Let's Dance."

1935-Elvis Presley is born in Tupelo, Miss. Billboard ranks him as top pop recording artist of all time with 17 No. 1 songs.

To order the 1994 "This Day in Music" almanac report, please use the attached form.

7							
	☐ YES.	please :	send me	the 199	4 "This Day	in Music	Almanac.

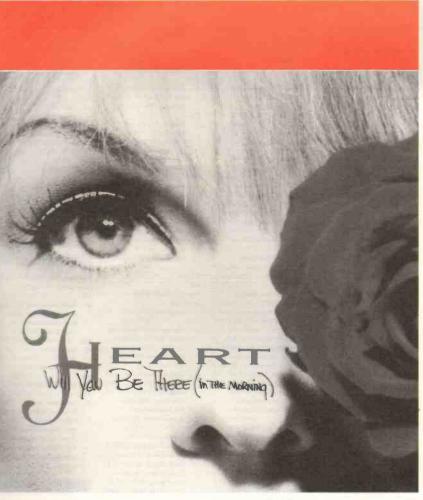
Name\_

Station or Company\_

Address\_ City/State/Country\_

Zip\_ ☐ Enclosed is a check or money order for \$49.95. Outside U.S.A., add \$15 for postage.

Make payable to: BPI Entertainment News Wire 100 Boylston St. • Boston, MA 02116 • USA Payment must accompany order. Please allow two weeks for delivery. Payment in U.S. Dollars, please.



#### Heart is also beating

CD INTERNATIONAL/Vienna Czech Republic BONTON RADIO/Prague RTL CITY RADIO/Prague ÅRHUS NÆRRADIO/Århus Denmark ANR/Aalborg DR P3: GO'MORGEN P3/Copenhagen RADIO ABC/Randers RADIO VIBORG/Viborg THE VOICE/Copenhagen **Finland** RADIO 1/Helsinki 104.6 RTL BERLIN/Berlin DELTA RADIO/Kiel RADIO 7/Ulm RADIO GONG/Nuremberg Germany RADIO XANADU/Munich RB 4/Bremen S. 2/Berlin RADIO DIMENSIONE SUONO/Rome RADIO 1 GRENLAND/Skien Italy Norway RADIO 1/Oslo RADIO 102/Haugesund POLSKIE RADIO 3/Warsaw Poland RADIO ENERGIA/Lisbon Portugal Sweden CITY RADIO/Gothenburg CITY RADIO/Malmö EAST FM/Norrköping RADIO CITY/Stockholm RADIO HUDDINGE/Stockholm Z RADIO GÖTEBORG/Göteborg Z-102 STOCKHOLM/Stockholm RADIO 24/Zurich
RADIO PILATUS 104.9/Luzern
RADIO ZUERISEE/Rapperswil
RADIO NUMBER ONE FM/Istanbul
2CR-FM/Bournemouth **Switzerland** Turkey United Kingdom 96.4FM-BRMB/Birmingham ATLANTIC 252/London BEACON RADIO/Wolverhampton CAPITAL FM/London CHILTERN NETWORK/Dunst/North/Glouc CITY FM/Liverpool COOL FM/Belfast DOWNTOWN RADIO/Belfast INVICTA/Whitstable METRO RADIO GROUP/Newcastle RADIO WYVERN/Worcester TRENT FM/Nottingham VIRGIN 1215 AM/London THE BOX/London (TV)

As seen on MTV's Most Wanted



#### Station Reports

Curiosity- Girone The Sur Dany Brilliant C'Est Tai Dina Carroll- Don't Be A John/Dee True Lov Minnesota- What's Up

JERONIMO GROOVY/Marousi, Athens G Dimis Contorousis - Head Of Music

AD John/Dee-True Lave
Guns N' Roses- Ain't It Fun
Garrett/Thompson- Ave Maria
Melodie MC- Dum Da Dum

POP 92.4 FM/Athens G

Yannis Methenitis - Prog Dir

AD Ace Of Base- The Sign Bobby Brown- Something Incognito- Givin' It Up Right Said Fred- Bumped Wet Wet Wet Shed A Tear

#### HOLLAND

HET STATION/Hilversum P

Jan Steeman - Head Of Music Power Play:

U2- Stay (Foraway So Close)

Billy Joel- All About Sou Eleanor McEvoy: Only A Scene- De Schaduw Van Shabba Ranks- Fanciness Staxx- Joy US 3-1 Got It A Tribe Called Quest

Gabrielle Guns N' Roses

NOS AVONDSPITS/Hilversum P

Tom Blomberg - DJ/Producer Frits Spits - DJ/Producer

AD U2- Stay (Faraway Sa Close)

A List:

AD A.J. Croce: Which Way Steinway
André van Duin: Pizza Lied
Blind Melon: No Rain
Christians: The Perfect Moment
Directors Cut- Rosebud Golden Earring: As Long As INXS- Please (You Got That...) Jan Rot- Guna Guna Lisa Stansfield: Never Set Me Michael Bolton- Soid I Loved Nilda Fernandez- On T'a Appris Pet Shop Boys- I Wouldn't Normally Toto: With A Little Help

RADIO 3/Hilversum P

EHR Paul van der Lugt - Coord

Power Play: AD U2- Stay (Faraway So Close)

AD Björk-Play Dead
Breeders- Divine Hammer
Guru-No Time
Indigo- Give Love A Try

TROS RADIO 3/Hilversum P

Anton Daalhuisen - Head Of Music

Power Play: AD André van Duin-Pizza Lied

VERONICA/Hilversum P

Allard Berends - Dir Radio Roland Snoeijer - Producer

Power Play:

AD U2- Stay (Foraway So Close)

A List:
AD Beavis & Butt-Head | Got You Mariah Carey: Hero Prince: Pink Cashmere Soul Asylum: Somebody

LOVE RADIO/Amsterdam G

ott Robinson - Music Dir

A List:
AD McCook/Eakes- Heaven's Just

RADIO 538/Bussum G Lex Harding - MD Erik de Zwart - Prog Dir

Power Play: AD André van Duin-Pizza Lied

Pater Moeskroen Kom Maar Binner

B List:
AD Ace Of Base: The Sign
Isabelle A: Jij Mag Alhijd
McCook/Eakes: Herven's Just
Josefin Nilssan: Heaven And Hell
Laura Pausini: La Solitudine Michael Jackson: Gone Too Soon Robin S- What I Da Best Staxx- Jay U2- Stay (Faraway So Close)

HOLLAND FM/Rotterdam S National Music Hans Drinkenburg - Music Prog A List:

AD De Buren Holland Hun Dries Roelvink- Liefst Met Jos Gordon-Blijf Nou Nog Even Gunther Neefs- & Blijf McCook/Ealas- Heaven's Just Pater Massikroon-Kath Maar Binner

Willeke Alberti- Groeties Uit CFNB/Brunssum 8

Lou Rowland - Head Of Music Power Play: AD Patti Scialfa- Lucky Girl

Crowded House-Nails In
Kate Bush-Moments Of Pleasure
Murray Head-When You're In Love
Boomers

#### ITALY

101 NETWORK/Milan P

Stefana Carboni - Head Of Music Maurizio Franciosi - Head Of Music

Babyface- Never Keeping Secrets
Adams/Stewart/Sting- All For Love
Daryl Hall- Stop Loving Me Enigma - Return To Innocence Lisa Stansfield - Little Bit Oui 3- For What Shara Nelson-Inside Out Tears For Fears- Goodnight Song Toni Braxton- Breathe Again

RADIO CLUB 91/Naples P

Franco Mory Russo - Prog Dir

Art Garfunkel- Crying In The Rain Babytace- Never Keeping Secrets Bitty McLean- It Keeps Rainin' Daryl Hall- Stap Loving Me David Hasselhoff- If I Could David Hossethoth-II-1 Could Eternal- Stay Jody Watley- Working Kate Bush: Moments Of Pleasure Llayd Cole- Morning Maggle Reilly- Every Single Meat Loaf: I'd Da Anything Paul Yaung: Hope In A Bryson/Belle: A Whole Prince: Pink Cashmere Shara Nelson: Inside Out

RADIO DEEJAY NETWORK/Milan P EHR/Dance/Rock Dario Usuelli - Head Of Music

4 Non Blondes - Spaceman Ace Of Base - The Sign Fargetta - Your Love Freddie Mercury - Time Guru- No Time anotti- Penso Positivo Matt Bianco - Our Love
Pauline Henry - Feel Like Moking Love
Pet Shop Boys - I Wouldn't Normally Snoop Doggy Dogg: What's Vivienne McKone Heading

RADIO DIMENSIONE SUONO/Rome P

Carlo Mancini - Music Dir

Power Play: 4 Non Blondes- Spaceman Stadio Un Disperato USURA: Tear

Mina-L'Irriducibile

AD Anna Oxa- Non Cambian Adams/Stewart/Sting: All For Love Daryl Hall- Stop Loving Me Frankie Hi-NRG: Libri Freddie Mercury: Time Haddaway: I Miss You Heart: Will You Be There

RADIO ITALIA SMI/Milan P National Music Carlo Delor - Head Of Music

883 Eros Ramazzotti Fiorello Francesco De Gregor France Bathato Ivano Fossati Laura Pausini Luca Carboni Mario Lavezzi

Riccardo Cocciante Roberto Vecchioni Roby Facchinetti

RADIO RAI VERDE/Rome P EHR Paolo Francisci - Head Of Prog Gigi Marzioli - Prog Dir

AD Antonio Decima L'Inverno Graziano Romani Adios Lisa Stansfield- So Natura Paul McCartney Biker Like SWV-Downtown

Angelo De Robertis - Head Of Prog

AD Ace Of Base- The Sign

Audio 2- Si Che Non Adams/Stewart/Sting: All For Love Lucio Dalla: Merd Man Vivienne McKone- Heading

RTL 102.5 - HIT RADIO/Bergamo P

Grant Benson - Head Of Music Luca Viscardi - Head Of Music A List:

AD Freddie Mercury-Time Goodmen- Give It Up Incognito- Givin' It Up Incognito- Givin' It Up Joe Roberts- Bock In My Lena Fiagbe- Gotta Get Lisa Stansfield Little Bit Mario Lavezzi Bianchi Raffiche Matt Bianco Our Love Mina- Om Mani Peme Nirvana - Rope Me Nirvana-Rope Me Prince-Pink Cashmere Shara Nelson-Inside Out Tears For Fears-Goodnight Song Whitney Houston-Queen Of

STEREORAI/Rome P

Elio Molinari - Head of Dept Eodele Bellisorio - Prog Dir

Power Play: Guns N' Roses Ain't It Fun INXS- The Gift INXS: The Guit
Nirvana- Rope Me
Pearl John- Go
Phil Collins- Both Sides
Tindersticks- Tyed
Digital Underground- Doo Woo
James: Laid

Jovanatti- Penso Positivo Tad Grease Box

AD Sting: Shape Of My Heart
AL Frankie Hi-NRG

POWER RV1 THE BLACK RADIO/Turin G Paolo Lauri - Head Of Music

Power Play: AD Jody Watley- Your Love

AD Joay ...
A List:
AD Aaron Hall- Do Anything
Juliet Roberts- Caught in AD Alex Party Party 2

Dynamic Noise: Everyb Frankie Hi-NRG- Libri Long Leg: See On Solar Mith: America

RADIO BABBOLEO/Genoa G

Lenny Rattona - Prog Dir AD F 40- La Mia Corso

RADIO CLUB 91: DANCE/Naples G Franco Mory Russo - Prog Dir

AD Aida Ross- Unde Batucada Batucada Charisma Grace Datura Eternity Eileen Weston-Dial My Funky Poets- Barn In The Ghetto John Sloan- Dirty Woman John Sloan: Dirty Worne La Notte: Love Magic Lisa Stansfield: Little Bit Long Leg: See On Supertrack-1 Just Died Vertigo: Back To Love

RADIO MONTE CARLO/Milan G ACE

Francesco Migliozzi - Prog Contr A List: AD Meat Loaf: I'd Do Anything Take That/Lulu- Relight My Fire

ANTENNA DELLO STRETTO/Messing S Filippo Pedeli - DJ

Pawer Play: AD Jovanatti Penso Positivo AD 4 Non Blondes Spaceman

Cyndi Lauper- That's What I Cyndi Lauper- Phot's What I Eternal - Stay Francesco Baccini- Ho Voglia Funky Poets- Born In The Ghetto Kate Bush- Moments Of Pleasure Bryson/Belle- A Whole

RADIO ONDA LIBERA/Perugia S

Marcello Rosi - Prog Dir Power Play: Take That: Proy AD Raf: Due

Sting-Epilogue

B List:
AD Culture Beat- Got To Get It
Fiorello- Puoi
Gobrielle- Goin' Nowhere
Lisa Stansfield- So Natural

RADIO SOUND STEREO/Ferrara S Sondro Alberghini - Prog Dir

Power Play: 883- Come Vai Chris Rea- Julia Phil Collins- Both Sides

John/Dee- True Love Francesco Baccini- Ho Vaglia Francesca Alotta- lo E Te Guns Nº Roses- Ain't It Fun Kaballa\* Itaca Pauline Henry- Feel Like Making Love

Clouseau- Take Me Down Incognito- Givin' It Up Levellers- This Garden Skiantos- Frontole

RADIO SULCIS/Carbonia S Marco Biogetti - Prog Dir Sebastiano Solinas - Music Dir

Arialda Cori- Navigando Crist./Subterraneos- Tu Por Def Leppard- Two Steps Guns N' Roses- Ain't It Fun laav Pop- Wild Marco Carena - Facciamo II Natalie Cale - As Times Salt-N-Pepa - Shoop

NUMBER ONE: DANCE ACTION/Brescio B Roberto Lezzi - Music Prog Power Play:
AD Dynamic Noise- Everybody Jammin

A List: AD DJ Miko- What's Up

RADIO BLU/Verong B EHIR
Renzo Campa Dell'Orto - Prog Dir
Walter Master Jay - Head Of Music
Power Play:
Mario Lovezzi- La Bandiera
Pet Shop Boys- Ga West

4 Non Blondes-Spaceman Bryan Adams- Please Culture Beat- Got To Get It

Meat Loaf- I'd Do Anything Settore Out Elettriko Girotondo Soul Asvium- Runaway Train

RADIO METEORA/Son Paolo di Jesi B

Ferruccio Silveri - Prog Dir

AD Cattivi Pensieri Dimmelo Tu Luca Carboni- Vedo Risorgere Mariella Nava- Salvati Amor Robin S- Show Me Lave Stadio · Un Disperato

883- Megamix Black Machine- Get Funky Daniele Fossati-Libera L'Anima Fiorello- A Piacere Garbo Una Cos Jay Salinas - Bip Bip Tretriti - Cornovestet Ugo Rapezzi - Tequila

RADIO STAR/Vicenza B

rizio Maressi - Head Of Music Power Play: AD Michael Batton-Soid I Loved

AD Ace Of Base- The Sign C. Griffin- I Count Ga West-Tracks Of My Tears Ga West-Tracks Of My Tear Matt Bianco-Our Love Meat Loaf-I'd Do Anything Paul Young: Bring Me Home Phil Collins-Everyday Virienne McKane-Heading

RADIO SULCIS: DANCE/Carbonia B Sebastiana Solinas - Music Dir Alessandro Avellina - DJ

AD Moby Move Netzwerk- Breakdow

STUDIO LINO BROADCASTING/ Nuccio De Benedetto - General Dir

Power Play:

Bryan Adams- Please

Meat Loaf- I'd Do Anything Phil Collins- Both Sides

ADD Daryl Holl- Stop Loving Me Incognito- Givin' It Up Janet Jackson- Again Luca Carboni- Vedo Risorgere Mariah Carey- Hero Paul Young- Hope In A
Pet Shop Bays- I Wouldn't Normally
Pitura Freska- Picinin
I.I. D'Arby- Let Her

Fishbane Beat- Je Le Fais Guns N' Roses-Ain't It Fun Hoddoway I Miss You INX5-The Gift Michael Bolton-The Voice Of

LATVIA

RADIO SWH/Riga S David Fox - Prog Dir

A List:

AD Blind Melon: No Rain
Phil Callins- Both Sides
Sybil- When I'm Good.

#### LUXEMBOURG

ELDORADIO/Luxembourg S Jim Devans - Head Of Music

AD Mariah Carey- Hero Soul II Soul- Wish

Dina Carroll-Don't Be A John/Dee-True Love Heart-Will You Be There Rita Mitsouko- Y'a D'La Home Tom Petty- Mary Jane's Udo Lindenberg- Blaue Planet

#### NORWAY

RADIO 1 GRENI AND/Skien G

Anders Tvegaard - Music Dir

A List:
AD 2 Unlimited- Maximum Overdrive Melodie MC- I Wanna Dance Technotronic- Hey Yoh

RADIO 102/Haugesund G

Egil Hoveland - Head Of Music

AD Ace Of Base The Sign John/Dee-True Love

HORTEN NÆRRADIO/Horten S

Vidar Lüders - Music Dir

AD Ace Of Base The Sign Ase Tynning Think I'm Gonna Iggy Pop-Louie Louie Wonder Stuff Full Of Life

B List:
AD Aimee Monn- Stupid Thing
Bryan Adams- Please
Crowded House- Nails In
Guns N' Roses- Ain't It Fun Haddaway - I Miss You Hjerterknekt - Slipp Med Inn One Dove- White Love Velvet Belly- Looking For

JÆRRADIOEN/Kleppe S

Bjarte Tveito - Head Of Music John/Dee- True Love

AD Bryan Adams - Please

RADIO ØST/Rade S

Age-Christoffer Lundeby - HOM

AD DJ Bobo - Keep On Guns N' Roses - Ain't It Fun Houmb/Abel - Hodel Over

Ace Of Base- The Sign Capt. Hollywood- Impossible Color Me Badd- Time And Chance RADIO 1 TRONDHEIM/Trondheim S Bengt Sæther - Head Of Music AD Bjelleklang Sta Pa

Ace Of Base- The Sign Eric Clapton- Stone Free Sinatra/Bono- I've Got You Haddaway- I Miss You Meat Loaf- I'd Da Anything

Wet Wet Wet Shed A Tea RADIO FREDRIKSTAD/Fredrikstad &

Jørgen Søderberg Jansen - Music Co-Ord Power Play: AD Crowded House- Nails In

A List: AD Ace Of Base- The Sign

Björk Play Dead

Bromers- Book
John/Dee- Truc Love
En Vogue- Runaway Love
INXS- Please (You Got That...)
Orup- Som Isarna
Pauline Henry- Feel Like Making Love
T.T. D'Arby- Let Her
Yenge, Jun Kirkinst III Xscape- Just Kickin' It

STUDENTRADIOEN/Tromso 8 Rune Hagen - Head Of Music

er Play:
Art Garfunkel- Crying In The Rain
Billy Joel- All About Saul Lenny Kravitz- Is There

Paul Young- Hope In A T.T. D'Arby- Let Her A List:

AD Hjerterknekt- Slipp Med Inn

Karoline Krüger- Vandt Når Kate Bush- Moments Of Pleasure

#### POLAND

POLSKIE RADIO 3/Warsaw P

Marek Niedzwiecki - Producer AD String- Love Is Stronger

Candlebox-You Cocteau Twins- Evangeline Concrete Blande Hea Cranberries-Linger Cyndi Lauper- That's What | Guns N' Roses- Ain't It Fun Midnight Oil- In The Valley Patti Scialfa- Lucky Girl Texas So Called Friend Waterboys The New Life

RADIO BIALYSTOK/Bialystok G EHR
J. Baltyk - DJ/Producer
C. Makarewicz - DJ/Producer

AD Haddaway- I Miss You Janet Jackson- Ac Lisa Stansfield-Little Rit Bryson/Belle- A Whole U2- Stay (Faraway So Close) Wilki- Maio Bahy

RADIO LODZ/Lodz G Jan Targowski - Head of Music Adam Kolacinski - DJ/Producer

Power Play: AD Levellers- This Garden

A List. AD Bakers Pink- Julianna Brygoda Kryzys · Nie Doj Crowded House - Noils In Elektryczne Gitary - Wyszkow Tonie Frankie/Hollywood- Welcome To Kate Bush- Moments Of Pleasure Nirvana-Rone Me Republika Tu Jestern Rita Mitsauko Y'a D'La Home Sztywny Pal Azji-Turururum

RADIO MERKURY/Poznan G Ryszard Gloger - Head Of Music
Power Play:
AD Adams/Stewart/Sting- All For Love

Therapy? - Opal Manira

AD Daryl Hall- Stop Loving Me Go West-Tracks Of My Tears Lisa Stansfield So Natural Tears For Fears- Goodnight Song Zhoné- Hey Mr. DJ

Elektryczne Gitary- Widmo Rick Astley- The Ones You Love Tim Finn- Hit The Ground

RADIO OLSZTYN/Olsztyn G Jacek Hopfer - Head Of Music Power Play: AD Chris Rea Julia

Al Kate Bush

Elektryczne Gitary: Wyszkow Tonie U2- Stay (Faraway So Close)

RADIO SZCZECIN/Szczecin G

Dariusz Gibola - Producer Power Play: AD Pogues Smell Of A List: AD Faith/Mare/Boo Ya- Another Body

Pearl Jam/Cypress-Real Thing

Aerosmith- Get A Grip Antonina Krzyszton-Perlowa Dire Straits- Brothers In Arms Heroes Del Silencio- La Herida Kim Wilde In My Life Kim Wilde In My Life Kim Wilde Kids In America Rage. Machine Darkness Rush Nobody's Hero Sting- Everybody Laughed Suede-The Drowners

Various Manx-Strone Siwata

RADIO ZIELONA GORA/Zielona Gora G Eugeniusz Banachowicz - HOM

AD Ace Of Base- The Sign

AD Crowded House: Distant Sur Hothouse Flowers- This Is It INXS- The Gift Kate Bush- Eot The Music Lisa Stansfield So Natural Scorpions- Under The Some Stakka Bo- Down The Drain

AD Fight-Little Crazy Illusion: Kly Krishna Bros.- How To Kill. Kris Kross- I'm Rea Leila K. Slow Marc Cohn: Rainy Season Meat Loaf: I'd Da Anything Revolting Cocks- Da Ya Think Slownmir Lasawski- Przez Caza Nac

RADIO 4 U/Warsaw S Boadan Fabianski - DJ/Producer

AD 2 Unlimited- Maximum Overdrive Chris-Virgin Medley
Double You-Port-time Lover
Fanny Cadeo Mambo
Future Beat-Party
Hot Chocolate- Cry Little Girl
Lee Mc-Take Away The Colour Marky Mark Happy Odyssey Talk To Me Other Two Selfish Silent Circle 2Night

USURA- You Are My Rhythm

RADIO GDANSK/Gdansk S

Marcin Sobesto - Producer A List:

AD Aerosmith Cryin' Andreas Vollenweider Harvest Bakszyz- Czas Cocteau Twins- Evangeline Cyndi Lauper- That's What I Fox The Fox- Precious Little Hoddaway- I Miss You Joey Lawrence: Stay Forever Kate Bush: Moments Of Pleasure Levellers- This Garden M People- One Night In Hea My Brother's Founda Paul Young Hope In A
Phil Callins Both Sides
U2- Stay (Faraway So Close)

RADIO PLUS/Gdansk S Piotr Matla - Head Of Music

t: Art Garfunkel- Crying In The Rain Billy Joel- All About Soul Eternal- Stay Linda Ronstadt Heartbeats Tears For Fears-Goodnight Song U2- Stay (Faraway So Close)

RADIO 4 U: DANCE/Warsaw B Bogdan Fabianski - DJ/Prod.

AD Biörk- Play Dead Naughty By Nature Writter Odyssey- Talk To Me Osazuwas- Free Rozalla- Don't Play With Me

RADIO AS/Szczecin B Piotr Czajkowski - Head Of Music Power Play: AD Renamed Fly A List:

AD Com Project- Missing You INXS The Gift Pet Shop Boys- I Wouldn't Normally Tina Turner- Why Must We Whitney Houston- Queen Of

RADIO TORUN/Torun R

zenk Dariusz Tomaszewski - Head Of Music. Power Play: AD Hothouse Flowers- This Is It

Belinda Carlisle- Lay Down Christians: The Perfect Moment Christians: The Perfect Moment
Crowded House: Nails In
John/Dee: True Love
Frankie/Hollywood- Welcome To
Gabrielle- I Wish
Heart- Will You Be There Kate Bush- Moments Of Pleasure

#### PORTUGAL

RFM/Lisbon P

Pedro Tajal - Head Of Music A List:

AD E.W.&F. - Spend The Night Martin Stephenson Nancy R.E.M.. Find The River Rolling Stanes Emotional Rescue Tears For Fears' Goodnight Sang U2-Stay (Faraway So Close) Wet Wet Wet Shed A Tear

RADIO ENERGIA/Lisbon G

Sergia Noronha - Prog Dir AD Shamen Comin' On

Bodeans- Feed The Fire George Thorogood Howlin' Far Helen Hoffner- This Is Janet Jackson- Throb Pow- Couldn't Know

#### RUSSIA

RADIO MAXIMUM/Moscow P

xander Kasparov - Prog Di

A List:
AD Cappella U Got 2 Let The Music

John/Dee- True Love

K-Klass- Let Me Show U PM Dawn- You Got Me Floatin Shaggy Nice And Lovely T.T. D'Arby Let Her U2- Stay (Faraway So Close) Zhané- Hey Mr. DJ

François Deymier - Prog Dir

Roman Riabtsey- Rana Illi Pasna

RADIO EUROPA PLUS/ Moscow/St. Petersburg G Andrei Bubukin - Prog Dir Na Playlist Received Before Deadline

RADIO MAXIMUM/Perm G ACE/EHR Alexey Glazatov - Music Dir

A list AD Mr. Big- Wild World T.T. D'Arby- She

B List:
AD 4 Non Blondes- Spaceman Chris Rea- New Way Jackson Browne- I'm Alive MC/DC- Belyi Sneg Melodie MC- Dum Da Dum Michael Bolton Said I Laved Natalia Vetlitskaya Ne Govora Pretenders- Bold As Love Shane- Always On My Mind T.T. D'Arby Frankie U2- Babyface Ziggy Morley- Brothers

#### SLOVENIA

RADIO PTUJ/Ptuj B Davorin Jukic - Head Of Music AD Eros Ramazzatti- Un'Altra Stakka Bo- Here We Go

AD Mariah Carey- Hero

#### SPAIN

CADENA 100/Modrid P Carlos Finaly - Prog Dir Bob Dylon- My Back Pages

AD Bee Gees: For Whom The Bell Roiling Stones: Start Me Up

AD 4 Non Blondes- Spoceman Christians- The Perfect Momen Fischer Z- The Peoches

Lindo Ronstadt- Frenesi

Maria McKee- Show Me Heaven Nirvona- Rape Me Pentangle- Will The Circle Proclaimers - I'm Gonna Be

> Toni Braxton- Another Soc CADENA 40 PRINCIPALES/Modeled P

Scorpions - Under The So

Luis Merino - MD/Head Of Music Sandra d'Angeli - Prog Dir

Power Play: UB40- Higher Ground

AD Depeche Mode I Feel You Especialistas: Rebotando Glaria Estefan Ayer Janet Jackson - Again Jordy- It's Christn La Más Disco: Sandala Laquilla- Mientras

OBK- Todavia

Rolling Stones- Start Me Up Terapia Nacional- Viviendo Texas- You Owe It All UB40- Bring Me Your Cup

AD Beatles- Help Berrones- Compro Caciques- Los Ninos Curt Smith- Calling Out

CADENA DIAL/Modrid & Francisco Herrera Sanchez Head Of Music Power Play:

AD Sergio Dalma- Solo Poro Ti

AD Juan Pardo- La Nino Y El Mor

Manuel Illan-Resistire

Marina Rossell Bahia De La Habana

ANTENA 3 RADIO/Modrid G

Enrique Hernandez - Head Of Music A List: AD Cut 'N' Move Give It Up

M-80/Modrid G José Ramon Pardo - Prog Dir/HOM

A List:

AD John/Dee True Love
Gloria Estefan Ayer Mark Knopfler Going

4 Non Blandes- Spaceman Beatles- The Fool On The Hill Bee Gees- For Whom The Bell La Union Hermana Tierra Manolo Tena Sangre Española Manuel Illan Resistire Rolling Stones - Start Me Up

ONDA CERO MUSICA/Modrid G EHR/ACE Paca Valentin - Music Dir

Power Play: Garth Brooks- Standing Outside RADIO TOP 40/Modrid S

Raul Marchant - Music Mar A List:
AD John/Dee True Love

AD Paul McCartney- Biker Like RADIO PALAFRUGELL/Palafrugeil B

Rafel Corbi i Vilardell - MD/PD

Power Play:
Dwight Yoakam: A Thousand
Take That/Lulu- Relight My Fire AD Eric Clapton Hey Hey

Marta Sanchez Desesperado AD Beatriz Rico- Miedo Me Das Kirsty MacColl- Can't Stop Mikel Herzog Desconexion

#### SWEDEN

Saigon Kick- I Love You

SVERIGES RADIO AB P3/Stockholm P All P3 Produces

Pia Kalischer - Editor Pia Kalischer - Land B List:

AD Ainbusk Singers- Varje Steg
Al Green- Dan't Look Bock
Boppers - Carry
Boppers - Templed

Unwol Cole: Mister Wrong

Magnus Uggla- Mitt Dece Ola Mognell Kom Till Orup- Som Isarno Orup- For Ung Orup Det Kanns Som Phil Collins- Everyday Phil Collins- Can't Turn Back The Robert Broberg - Solen
Talitha MacKenzie - Hoireann O

Wonder Stuff- Hot Love N SVERIGES RADIO AB P3- TRACKS/

Kaj Kindvall - Producer

A List: AD Björk- Play Dead Cocteau Twins- Bluebeard Girlsmen- Man Go Mad Pauline Henry Feel Like Making Love Staffan Hellstrand Grindvalarna Stathan Hellstrand Grindvalarnas Stokka Bo- Living It Up Svante Thuresson- En Kvinna Titiya- The Way You Make Me Feel Treble & Bass- Jam Jam Jam

CITY RADIO/Molmö G Fredrik Hellström - Music Dir

# Programmers!

New single of Les Rita Mitsouko on your desk Enter the competition by sending us your photo

Please send your contribution to Robbert Tilli at Music & Media: P. O. Box 9027, 1001 AA Amsterdam, Holland. Tel: (+31) 20.6691961. Ace Of Base- The Sign Aimee Mann- Stupid Thing Color Me Badd- Time And Chance Creeps-Lovernagic Crowded House-Nails In Cut 'N' Move-Sunshine Haddaway-I Miss You Jennifer Brown Heaven Come Kate Bush- Moments Of Pleasure Rod Stewart: Having A Shara Nelson-Inside Out Stakka Bo- Living It Up Stefan Andersson- Scrito Town Texas- You Owe It All Treble & Bass- Jam Jam Jam

Brent Hansen - Dir of Prog & Prod Jean-Pierre Millet - Mgr Music Pro Heavy Rotation

otation erosmith Cryin' ---- Adams- Please

Aerosmith- Cryin'
Bryan Adams- Please
Jazzy Jeff- Boom! Shoke
Meat Loaf- I'd Do Anything
Pet Shop Boys- Ga West
Phil Collins- Both Sides
Urban Cookie- The Key
Rotation

Rotation Bitty McLean: It Keeps Rainin' Bon Jovi: I Believe Eros Ramazzotti: Un'Altra

oon Jovi Believe
Frea Ramazzotti Un'Altra
Frankie/Hollywood Relax
INUS: The Gill
Mr. Big: Wild World
Mr. Nig: Wild
Mr. Nig:

Björk- Play Deod Blind Melon- No Rain Fun Da Mental- Country Levellers- This Gorden

Bon Jovi- In These Culture Beat- Got To Get it Freddie Mercury- Living On Gabrielle- Dreams Michael/Queen- Killer/Papa

Don Grossmann - Music Dir

AD 4 II Soul- If You Really Capt. Hollywood- Impossible Jim Morgon- When Love Lenny Kravitz- Is There

RADIO HUDDINGE/Stockholm G Eva Larson - MD Tomas Lannestedt - Prog Dir

Danald Faner- Snawbound

Madonna: Rain Mariah Carey: Dream Lover Soul Asylum: Runaway Train Spin Doctors: 2 Princes Tina Turner: I Don't Wanna

Out 4 Non Blondes- Spaceman Capt, Hollywood: Impossible Chaka Demus & Pliers- She Dan't

H ·E

MUSIC TELEVISION

Aerosmith- Cryin's Bebby Brown's Something Bryan Adoms- Please Dino Carroll: Dan's Be A Jazzy Jeff Boord Shoke Jungle Book: Jungle Book: Jungle Meat Loof: I'd Do Anything Meat Loof: I'd Do Anything Meat Loof: I'd Do Anything Meat Loof: I'd Do Gy May Hol's Snoop Doggy Dogg Whot's Toke Thot/Lulis- Relight My Fire Urban Cookie- Feels Like Heerow Weird Al Yorkovic- Jurassic Park kin' Out Of The

owski · Dir of Prog

erosmith- Cryin

THE BOX/London G

Janet Jackson- Again Jennifer Brown- Heaven Come Mariah Carey- Hero Rick Astley Hopelessly Rod Stewart-Having A Stefan Andersson-Sorito Town U2-Stay (Faraway So Close)

Robert Sehlberg - Prog Dir

Bee Gees- For Whom The Bell Björk- Play Dead Crowded House Nails In Doryl Hall- Stop Loving M Kate Bush- Why Should I

2 Unlimited Maximum Overdrive

James- Laid Jazzy Jeff- I'm Looking Orb- Little Fluffy Sting- Demolition Man Whitney Houston- Queen Of Fideos

Whitney Houston: Oucen Of Videos
Aimee Mann: Supid Thirig
Björk: Big Time Sensually
Crowded House: Nais In
East 17: 4's Alright
Joe: The One For Me
K-Klass: Let Me Show U
Kinks Only A Dream
Lemonheads: It's About
Mercy I, Bilge: You Don't Hove To
Mick Paris Whisper A
Mr. Blobby: Mr. Blobby
Sorel Weslangton Coreless Whisper
Felly:

r Play:
Barry Manilow - Copacabana
Color Me Badd: Time And Chance
Cyndi Lauper- That's What I
John/Dear Time Love
Frankie/Hollywood: Welcome To
Grun: No Time
Heart: Will You Be There
Illustrious Gayr: Tim Ugly
Innersense: Moring On
Jackson Browne: I'm Alive
KC 001/PD/Errs-Never Algain

Innersense Moving United States Proving United States Browner Em Alive SC 001/D/Zire-Neere Again Jody Waffey: Your Love Lenny, Kravitz-Is There Lithe Sister-Way Of Life Lulu-Haw: Board Usi Midnight Oil-In The Valley Missy Oldland: Got Me A Feeling Paul Welter-The Weaver Pharcyde: You Monon R. Kelly-Sex Me (Pt. 1) Rick Ashley Topices Say Share Nelson-Inside Out Shone Temple Plants Sex Type IT. D'Arby-Let Her Texas: You Owe III. All Wet Wet Wet Shed A Tear Whydfifer-Heaven Whydfifer-Heaven Wildhardsray

Tears For Fears-Goodnight Song T.T. D'Arby Let Her Tom Petty Mary Jane's Treble & Bass- Jam Jam Jam

Laila Dohl- Egen Ängel

Lenny Kravitz- Is There Lis Sørensen: Vi Ka'Elske M People: Don't Look

Marianne Flynner - Wreckage Of

Orup- På Kommer Jag Pauline Henry-Feel Like Making Love

Johan B. Bring - Prog Dir

AD 2 Brothers On The 4th Floor- Neve Bloomingdays- On The Bock Of Cappella: U Got 2 Let The Music Elegant Machinery- Hard To Handle FKW- Seize The Day RA- Sing Sing Sing Shara Nelson Inside Out TLF- Final Countdown XL feat Marc- Don't Go

Mattias Arwidson - Head Of Music Power Play:

Incognita Givin' It Up Melissa Etheridge Happy Sor Three Degrees Dirty Ol' Man

Babyface Saturday

Carousel- Enough Ain't Enough Jal- Jag Finner Inte Mig Jamanda: Never K7- Come Boby Come Kiss Of Life- Love Has Lloyd Cole- Morning Neil Young- Mr. Soul Orup-På Kommer Jog Peter R. Ericson-Helig Är for Shaff Full Of Life

RADIO RIX/Göteborg S Peter Källström - Music Dir

AD Dian/Griffin- When I Fall In Love Crowded House- Distant Sur

Magnus Uggla- 2: A Pa Bollen Peter Jöback- En Helt Freda'- En Manniska

Orup-Som Isarna Orup- På Kommer Jag Penny Ford Where Three Degrees- Dirty Ol Mar

RADIO RYD STUDENTRADIONA Linköping B

Mats Wällstedt - Music Coord.

AD Color Me Badd- Time And Chance

Shaggy- Nice And Lovely Soul II Soul- Wish

RADIO STELLA FM 94,9/Höganäs B EHR Henrik Schumacher - Head Of Music

AD Creeps- Lovemagio Smokie-Listen To Your Radio

A List:
AD Just D- Vart Tog

John/Dee- True Love Treble & Bass- Jam Jam Jam

#### SWITZERLAND

DRS 3/Bosel G Christoph Alispach - Music Co-Ord

Dominique A. Chanson Magaari- La Chaleur Shawn Camp- Fallin' The Cruel Sea- The Honeyr Tindersticks- City Sickness Trisha Yearwood- If I Ain't

RADIO 24/Zurich G Doni Richiger - Head Of Music

Chris Rea-Julio Mr. Big: Wild World Phil Collins- Both Sides

4 Non Blondes- Spaceman

RADIO BASILISK/Basel G Nick Schulz - Co-Ord

Al Stewart- Don't Forget Me Meat Loaf: I'd Da Anything Wet Wet Wet- Shed A Tear

RADIO FOERDERBAND/Bern G

Res Hassenstein - DJ/Produce A List: AD Polo Hafer Und Die

10.000 Maniacs - Because The John/Dee - True Love

RADIO PILATUS 104.9/Luzern G

енк Ralf Tschuppert - Music Dir

AD Al Stewart- Don't Forget Me Andrew Strong: Same Old Me Carlene Carter: Sweet Meant To Be Christians: The Perfect Moment Delbert McClinton: Tell Me Hoddaway I Miss You Los Reyes- Bailara Sting- Shape Of My Heart

RADIO LAC/Geneva S Jacky Sanders - Prog Dir

Label

(Dance Pool)

(Tommy Boy)

(Funki Dreds)

(ffrr)

(Byte)

(Byte)

(Epic)

(Mango)

(Mute)

(ZTT)

(Life/Bellmark)

(Columbia)

(1st Avenue)

(One Little Indian)

(Internal Affair)

AD Art Garfunkel Crying In The Rain Bee Gees: For Whom The Bell Boyz Il Men: Let It Snow Christians: The Perfect Moment

(2)

Daryl Hall- Stop Loving Me John/Dee True Lave
October Project: There You Are
Peter Kroner: Je Te Regarde
Tevin Campbell- Can We Talk

Roger Christian Don't Cry Rolling Stones- Start Me Up

AD Billy Joel- All About Soul

R3 III: DISCO/Mendrisio B

AD Virtual Mismo- Cosmonautico

Elena Caresani - Head Of Music

Dacapo- Non Y Verd

SHOW RADYO/Istanbul P

Murat Akad - Head Of Music

AD Ace Of Base- The Sig

Silent Majority- Frankly

TURKEY

Mariah Carey- Hero Meat Loaf- I'd Da Anything

Dina Carroll- Don't Be A
John/Dee- True Love
Mr. Big- Wild World
Wet Wet Wet- Shed A Tear

AD MC Sor/Real Mcay- Another Night

Red Hot Chili Peppers-Soul Shamen-Comin' On

Soul II Soul- Wish

A List:

Baris Piffaretti - Prog Dir

er Play: Air Supply: Goodbye Lisa Stansfield: Little Bit M People: Don't Look Paul Young-Hope In A T.T. D'Arby-Let Her R3 III/Mendrisio -8

AD Billy Joel All About Soul Calor Me Bodd-Time And Chance Cyndi Lauper-That's What I Jazzy Jeff-I'm Laoking Sarah Washington Care Xscape Just Kickin' It

RADIO NUMBER ONE FM/Istanbul G

Omer Karacan - Prog Dir

#### EUROPE

VOICE OF AMERICA/Europe P

June Brown - Dir

Power Play Meat Loaf- I'd Do Anythina

Adams/Stewart/Sting- All For Love Sinatra/Bono- I've Got You

#### PROGRAMME SUPPLIERS



David Baronfeld - Dir of Prog

Janet Jockson- Again Michael Bolton: Said I Loved Phil Collins- Both Sides Take That/Lulu- Relight My Fire

AD Chris Rea-Julia Chris Rea: Julia John/Dee: True Love M People: Maving On Up Pauline Henry: Feel Like Making I Urban Cookie: Feels Like Hea Whitney Houston-Queen Of

Label ECO

MCA

Virgin

Arista

Capitol

Columbia

So So De

A&M

LaFace

Flavor Unit

Interscope

Columbia

Tommy Boy

Columbia

Jive

Island

LaFace

Giant

Atlantic UK

Arista

Life

Next Plateau

### **Adult Contemporary Europe**

Breakin' Out Of The Box

ACE TOP 25

LW WOC Artist/Title

(1) PHIL COLLINS/Both Sides Of The Story (Virgin/WEA)

BRYAN ADAMS/Please Forgive Me (2) (3) MR. BIG/Wild World (Atlantic)

4 2 9 PAUL YOUNG/Now I Know What Made Otis Blue (Columbia)

(5) 5 CHRIS REA/Julia (East West) 4

(6) 7 UB40/Higher Ground (DEP International)

(7) 9 TAKE THAT FEAT. LULU/Relight My Fire (RCA) BILLY JOEL/The River Of Dreams (Columbia) 8 6

(9) 10 PET SHOP BOYS/Go West (Parlophone)

(Columbia) 10 8 MARIAH CAREY/Dream Lover (11) TINA TURNER/Why Must We Wait Until Tonight (Parlophone) 11

(12) NE ELTON JOHN & KIKI DEE/True Love

(14) 18 2 MICHAEL BOLTON/Said | Loved You... But | Lied (Columbia) 15 15 SOUL ASYLUM/Runaway Train

LISA STANSFIELD/So Natural

(16) 17 MEAT LOAF/I'd Do Anything For Love (But I Won't Do) (Virgin)

17 12 BEE GEES/Paying The Price Of Love (Polydor)

(18) 20 2 JANET JACKSON/Again (Virgin) 4 NON BLONDES/What's Up 19 13 (Interscope)

20 CROWDED HOUSE/Distant Sun (Capitol)

21) (Go!Beat) GABRIELLE/Goin' Nowhere

BITTY MCLEAN/It Keeps Rainin' (Tears From My Eyes) (Brilliant) 16

21 RIGHT SAID FRED/Bumped (Tug)

NE (24) BEE GEES/For Whom The Bell Tolls (Polydor)

The Adult Contemporary Europe (ACE) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for 25-49 year-olds, fulltime or during specific dayports. Songs in "A" rotation receive more points than those in "B" rotation or more limited airplay exposure.

12 FREDDIE MERCURY/Living On My Own (Parlophone)

© BPI Communications BV

### **European Dance Radio**

EDR TOP 25

LW WOC Artist/Title TW

1

(2)

9

(10)

(12)

(13)

(Arista)

CULTURE BEAT/Got To Get It

URBAN COOKIE COLLECTIVE/Feels Like Heaven (Pulse 8) ROBIN S/Luv 4 Luv (Big Beat)

DE LA SOUL/Breakadawr (5) CAPPELLA/U Got 2 Let The Music:

SOUL II SOUL/Wish 4

(7) 7 SALT-N-PEPA/Shoop 9 2 UNLIMITED/Faces (8)

17 XSCAPE/Just Kickin' It

u 10 SHAMEN/Comin' On

15 2 UNLIMITED/Maximum Overdrive

16 ZHANé/Hey Mr. DJ

12 CHAKA DEMUS & PLIERS/Tease Me 15

MOBY/Move 13 14 GOODMEN/Give It Up

(Fresh Fruit) R E NAUGHTY BY NATURE/Hip Hop Hooray (Tommy Boy)

(17) 6 JAZZY JEFF & FRESH PRINCE/Boom! Shake The Room (Jive) 18 19 18 PRODIGY/Everybody In The Place (XL)

20) FRANKIE GOES TO HOLLYWOOD/Relax 21 TAG TEAM/Whoomp! (There It Is)

NE FREAK POWER/Turn On, Tune In, Cop Out (4th & B'way) (23) 24 EN VOGUE/Runaway Love NE (24)

RE

U.S.U.R.A./Tear It Up

The European Dance Radio (EDR) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming various styles of donce music (including hip hap/rap, R&B and swingbeat) for 15-30 year-olds, fulltime or during specific dayparts. Songs that have achieved top 20 status In the EHR Top 40 are regarded as non-specific for EDR and receive limited points.

**Billboard Singles** 

**USA TOP 25** 

Artist/Title For week ending December 4th 1993

MEAT LOAF/I'd Do Anything For Love

JANET JACKSON/Again

3 ACE OF BASE/All That She Wants SALT-N-PEPA/Shoop

4) 5 DRS/Gangsta Lean

6 MARIAH CAREY/Hero

7 XSCAPE/Just Kickin' It 8

BRYAN ADAMS/Please Forgive Me TONI BRAXTON/Breathe Again 9)

10 TEVIN CAMPBELL/Can We Talk TAG TEAM/Whoomp! (There It Is)

(12) MICHAEL BOLTON/Said I Loved You... But I Lied Columbia 13 ZHANE/Hey Mr. D.J.

(14) 2PAC/Keep Ya Head Up

HADDAWAY/What Is Love 15 MARIAH CAREY/Dreamlover 16

BRYAN ADAMS/ROD STEWART/STING/All For Love A&M 17 TONY! TON!! TONE!/Anniversary 18

19 20 K7/Come Baby Come 20 R. KELLY/Sex Me (Parts | & II) 21 **BILLY JOEL/The River Of Dreams** 

THE CRANBERRIES/Linger 22

TONI BRAXTON/Another Sad Love Song COLOR ME BADD/Time And Chance (24) 31 PHIL COLLINS/Both Sides Of The Story

© 1993, BPI Communications, Broadcast Data Systems and Soundscan, Inc. This chart is constructed by Billboard magazine from information including data collected, compiled and provided by Soundscan, Inc and Broadcast Data Systems.

(13)

14

4

#### **Syndications**

(continued from page 1)

to cut costs in the face of Italy's deepest post-war economic recession and the uncertainty over radio regulation. Local and regional radio stations are reporting a state of emergency with ad revenues dropping an average 25-30% against last year.

Italy's 1990 "Mammi" broadcast bill froze out the creation of new national networks; local stations, however, can relay up to six hours a day of live programming supplied by syndicators. The law also limits national networks to selling only national advertising while syndication affiliates can offer from local and national spots

Says Patrizia Boselli, administrator of Brescia-based, Lombardy regional EHR Radio Number One and a leader in its local market, "Compared with last year our revenue has dropped almost 40%, and this is typical throughout the country for local radio.'

Local and regional stations also report a decrease in clients, a drop in average spot rates, increased delay for payment collection and more contracts being left unpaid. Radio accounts for approximately 8% of the total advertising spend in Italy, netting L200 billion (US\$126 million) annually, of which local and regional stations take only 8%.

The success of existing syndicators has sufficiently worried Italy's 15 national networks to the extent that they are broadcasting a common 30-second ad spot in a rare display of unity to differentiate themselves in the public and advertisers' ear from their newer national rivals.

The lax enforcement of the radio law is openly exploited by Italy's number one syndicator, national-music-only Radio Italia Solo Musica Italiana, which is registered as a syndicator but broadcasts live nationwide 24 hours a day to the irritation of the

Comments Radio Italy SMI's MD Mario Volante, "We are neither a syndicator or a real national network. We own most of our frequencies in the north of Italy, and if the law is enforced we will overcome it by supplying the affiliates who cover the rest of the country with identical playlists to

follow when they have to opt out for local programmes

Radio Italia SMI is Italy's toprated commercial station and bills L7 billion annually. Since its debut in 1982, the station's growth has been exponential, becoming the first web to achieve national coverage and pick up four million listeners daily.

Volante says at the time a national-music-only format was unique in Italy. "I have always been a fan of Italian music and we were the first station to broadcast exclusively Italian artists," he says. "We have made a valid contribution to Italian music's present boom and become a point of reflistening longer on average each day." The Datamedia survey covering the last six months of this year gave Radio Cuore a 761.000 daily reach. Radio Cuore also syndicates 24 hours a day.

"We get around the law by installing automation equipment at each of our affiliates and programme identical music more or less simultaneously," says Michelozzi. "There are no live presenters, but a satellite-delivered news service is anticipated for next year."

Guiliano Gelsi, MD of Milanbased sales house Tigierre, says syndication can help re-establish an important role for local radio. achieve instant market penetra-

CNR's affiliates include Genoa's Radio Babboleo, Bari's Radio Norba, Bologna's 101 Radio Radio. Palermo's Arcobaleno and Milan's City Radio.

CNR is owned by the SPER group, a leading player in Italy's radio advertising market. Sofia says, "Although the market is stagnant at the moment and a large investment has been necessary for quality news/talk, we expect to break even by the end of next year.'

CNR supplies its 40 affiliates with three shows daily: "Good Morning Italia" from 07.00-07.45 with news, opinion and cash prize games; a talk show "Contatto Radio" with star guests between zine 17.0 RAI "Th Stag

new synd swit year

Radio Deejay founder Claudio Cecchetto is backing a new syndication project by expanding his Milan regional gold/dance-formatted Radio Capital nationwide.

Says station manager Luigi Latini, "Cecchetto's reputation after 20 years in the business is a guarantee for success which explains why 400 stations have responded to our call for affiliates." Radio Capital is offering its daily six-hour rotation in one block from 14.00-20.00. Based in Radio Deejay's Milan headquarters, Radio Capital programmes 40% '70s gold, 40% '80s gold, 10% current Italian hits and 10% current international hits. Latini says, "It's all hit radio with the emphasis on upbeat and disco music. Everything is automated using digital sound with news every half hour."

Cecchetto's name has been linked with another new syndication project. Radio Italia Vera, but the station's MD Enzo Palazzolo persistently denies the rumours. Another all-Italian music service, RIV, was launched this summer when Palazzolo, also MD of Milan sales house Publipan, bought 49% of Milan-based ACE/rock-formatted Radio Peter Flowers. Palazzolo says he is about to take up an option on the remaining 51% to avoid a buyout from competing all-Italian-music syndicator Radio Lattemiele, who is looking for a Milan/Lombardy affiliate to complete its puzzle.

space for another Italian-musiconly station to move in as the alternatives aren't well formatted.' RIV's mix is Italian hit music from the '70s to today with an international current hit every half hour. The programme is automated with regular news inserts, and affiliates will be supplied with six

hours of live output daily, with live-assist automation programmed from Milan for the rest of the day. Following its buyout and subsequent closedown, Radio Peter Flowers stalwart Marco Garavelli moved to Milan's Rock FM. Owned by EHR net 101 Network, it is also expanding into a national syndication web. Garavelli says, "We are the only station offering the rock format which has a very broad appeal. Everything is in place to go national, and we are vetting potential affiliates and will be up on satellite early next year."

The latest syndication project announced, Varese-based national music/gold Reteotto, which is already up on the Eutelsat satellite, is looking for affiliates throughout Europe as well as

eteotto's MD olo, "There are populations in den, for examking to regionto feed us local ts can keep in s happening in

he has already ations from Italian stations and claims the best 25 would give him a national audi-

of the new wave of syndicators, many are realistic about their chances of survival in a period when advertising in all Italian media is experiencing a downturn.

believes that radio's share of the advertising pie can be expanded with a healthy syndication market. "National radio accounts for as little as 3% of Italy's advertising market with the state broadcaster

Adds Radio Capital's Latini, The crisis is affecting every sector. We can only wait and see next year how many syndication projects actually get off the ground and of those who will succeed."

says he can't remember a worst period for sales. "The market is disastrous and only the strong will survive."

Tigierre's Gelsi, however, remains confident about launching new projects despite the heated ket. "There is a justified prejudice

00-11.00; and a music maga-	Italy.
"Rock Cafe" from 16.00-	Comments Re
00 presented by ex-	Massimo Caraccio
I/RMC/105 DJ Federico	significant Italian p
ne Flying Dutchman" van	Germany and Swed
geren.	ple, and we are look
CNR also supplies 10 live	al Italian affiliates to
s bulletins daily. As with most	news so that ex-pat
dication projects, CNR will be	touch with what is
ching from microwave to	their home town."
llite distribution early next	Caracciolo says
	received 70 applicat
Padio Dagiou foundar Claudia	ian stations and alai

ence of almost one million. Despite the apparent optimism

Radio Italia SMI's Volante RAI taking half of that," he says.

Palazzolo of RIV and Publipan

competition and slumping ad maragainst radio in Italy because it is too banal," he says. "The syndicators can offer specialisation and professionalism which will breathe new life into local radio.

Ito	aly's Lead	ding Syndic	cators =	
Station	Base	Number of Affiliates	Audience (millions)	Format
CNR	Milan	43	3.846	N/T
Radio Italia SMI	Milan	24	3.211	Nat'l
Radio Cuore	Pisa	20	761	Nat'l
Radio Lattemiele	Bologna	16	1.168	Nat'l
Popolare Network	Milan	8	324	N/T
Radio Capital	Milan	*	367	Gold/Dance
Radio Italia Vera	Milan	*	140	Nat'l
Rock FM	Milan	*	56	ACE/Rock
Reteotto	Varese	n/a	n/a	Nat'l/Gold

Source: Music & Media

\* Service scheduled to launch early 1994. Audience figures are for the station only. Audience figures are from Datamedia/Radiobank.

erence." Volante estimates that 200 local and regional stations programme Italian music only.

Three other syndication webs have adopted the format: Bologna-based Radio Lattemiele ("Milk and Honey"), Milan's Radio Italia Vera ("True Italian Radio") and Pisa-based Radio Cuore ("Radio Heart"). Each claim to have developed a unique variation on the theme.

Radio Cuore extended into syndication in 1987 and recently added the major markets of Milan and Veneto, practically completing their national coverage. Comments station promotions manager Andres Michelozzi, "Radio Italia SMI plays all styles of Italian music and hammers the eardrums. We programme a softer easy listening style targeting 25-50 year olds. This gave us the second highest 'enjoyment' rating in the last survey with only listeners to [national EHR net] Radio Deejay

"Syndicators who provide the maximum statutory six hours daily programming support local radio by providing very professional programmes and news at key dayparts," he says. "This allows local stations to focus their resources on local news and programming."

Gelsi's company sells airtime for major regional stations throughout Italy, and he is a veteran syndication campaigner having been involved in several projects. "Next year we will be launching a news service to 50 stations, followed by a specialist service targeted for women," he says.

Gelsi believes that syndication is an ideal way to cater for specialist targets nationally and is ready to take on the national networks. "As far as I'm concerned they are more regional than national," he says. "The majority of Milan's [EHR net] 105 Network listeners are in the north for example, and Rome's [EHR net] Radio Dimensione Suono's audience is mainly in the central part of Italy and Naple's [EHR net] Radio Kiss Kiss networks are mainly in the south."

An ex-colleague of Gelsi, Bruno Sofia, is director of development for the most successful syndication project launched recently, news/talk CNR (Central News Radio). Sofia says that oneyear-old CNR is supplying a specialist service which is too expensive and impractical for many local stations to produce on their own. "CNR has been able to fill a gap in the market," he says. "We have been able to sign up most leading stations in each region and

# Says Palazzolo, "There is

PO Box 9027, 1006 AA Amsterdam, The Netherlands Rijnsburgstraat 11, 1059 AT Amsterdam, The Netherlands

est 1984

Publisher and Managing Director: Philip X. Alexander Editor-in-Chief: Machgiel Bakker Editorial Manager: Mary Weller, Music Editor: Robbert Tilli, Staff Reporter: Miranda Watson, Associate Editor: Julia Sullivon Station Reports Manager: Pieter Kops, Charts Editor: Mark Sperwer, Chart Processor: Raul Cairo.

Assciale Publisher Ron Beth, Advertising Escurius: Internatives; Internatives; Pieter Mania; UIX, classicol, jazz donce); Edwin Smelh (Spain & Internatives; Internatives; Pieter Mania; UIX, classicol, jazz donce); Edwin Smelh (Spain & Internatives; Internatives; Pieter Mania; UIX, classicol, jazz donce); Edwin Smelh (Spain & Internatives; Internative

Billboard Music Group: Group Publisher: Howard Lander; International Editor-In-Chief: Adam White

Music & Media is a publication of BPI Communications BV, a subsidiary of BPI Communications LP.
BPI Communications CC: Gerald S. Hobbs. President/ COO: Arthur F. Kingsbury. Executive Vice Presidents: John Babcock Jr.,
Robert J. Dowling, Mortin R. Feely, Howard Lander. Senior Vice Presidents: Paul Curran, Ann Haire, Rosalee Lovett. Vice
Presidents: Georgina Challis, Glenn Heffernan.
Subscription Roser: United Kingdom UKE 135, Germany: DM 399, Benelux DH 397, Rest of Europe USS 249, USA/Conada USS
270, Rest of World USS 288.
Copyright 1993 BPI Communications BV. All rights reserved. No part of this publication may be reproduced in any form without the prior written permission of the publisher.

PHONE NUMBERS: (+31) 20.669 1961 Bank account number: AMRO 43.58.31.615
FAX NUMBERS: (+31) 20.669 1941 (General) - (+31) 20.669 1811 (Publisher) (+31) 20.669 1951 (Editorial) - (+31) 20.669 1931 (Sales)



(+31) 20.669 1961

#### OFF THE RECORD

VAN WIJEN TO MCA?: M&M hears that Polydor Holland GM Kees van Wijen is going to be the new MD of MCA's new affiliated company in Holland, due to open in January. MCA Music Entertainment International president Jorgen Larsen is neither confirming nor denying the rumours.

IS FNAC MUSIC/WMD ABOUT TO BE SOLD?: One month after the death of its general manager Laurent Treille, rumours have it that the production and distribution arm of retail chain FNAC is about to be sold again. And the price tag is reported to be around Ffr50 million (app. US\$8.7 million). FNAC was sold by its parent company GMF last summer to a group of investors led by bank Crédit Lyonnais' affiliate Altus. Four companies or people are said to be interested: BMG, Sony Music, Arcade and Remark's MD Marc Lumbroso.

HAHNE JOINS DELTA RADIO: Adam Hahne, GM/PD at NRJ's EHR regional network Energy Saxony in Germany, has exited the station. He's moved over to AOR-formatted Schleswig-Holstein statewide net Delta Radio as PD. Look for a move to a more rockbased ACE format. Meanwhile, word is that Energy Saxony's Arno Köster has the inside track as PD at the station.

JACKSON SELLS CATALOGUE: EMI Music has paid roughly US\$70 million to Michael Jackson to manage his ATV Music publishing company, seen as the biggest administration deal ever. For a five-year period, EMI holds the exploitation rights of Jackson's ATV Music catalogue of some 4.000 titles, including songs by Elvis Presley, Kenny Rodgers, UB40, Little Richard, Sam Cooke, the Pointer Sisters and the prestigious Lennon & McCartney 251-title songbook, that Jackson bought in 1985 for US\$47.5 million.

#### MCA

(continued from page 1)

Larsen has set for himself in making sure his company is ready for the new year. In March, MCA/Geffen's global licensing deal with BMG International will expire and MCA will have the option to re-sign with BMG for a new, five-year period that is either a licensing agreement or a sales and distribution contract, depending on the market. In the main European markets, however, the emphasis will be on establishing small-sized, fully owned companies based on the current model in Germany, whereby BMG's role will be that of distributor. For France such an agreement has already been signed.

The departure of Powell is seen as the first in a series of major announcements that Larsen will be making the coming months, since he took the reins in July of this year (M&M May 15). Larsen says much of MCA's expansion plans will be revealed on December 9 when chairman Al Teller will officially open the company's new headquarters in Broadwick Street, London, attended by many of the newly appointed staff.

In the UK, Nick Phillips has been appointed as the successor to Powell, who served as company MD for the last six years and is understood to have left MCA six months before the end of his contract. Larsen offered Powell an international post at the company. "However, considering the amount of international travel involved," Powell says, "I prefer to pursue my career in the domestic UK record industry."

The move follows the firing of MCA A&R director **Jeff Young** by Powell five weeks ago due to

the company's lack in delivering new hit acts. According to CIN data for 1992, MCA's album market share in the UK has been 4.5%, 14.2% higher than the year before, ranking it as the UK's seventh biggest record company.

#### French Charts

(continued from page 1)

panel of about 50 stores— which includes **Virgin** Megastores but not yet the **FNAC** chain—has been equipped during the past two months with computerised point-of-sale systems. The list of stores used to produce the charts will not be made public and will rotate to prevent chart hyping.

Comments Paire, "We've just worked through the longest part of the procedure, which consisted of negotiating with the stores, equipping them and getting into an operational phase. I must say that I am quite happy with the result. It looks reliable and the next weeks will be used to improve the system."

The next key step is media

exposure for the yet-to-be-named chart. So far, SNEP has not inked any formal deals with TV channels or radio stations. Paire says he has "frequent working meetings with [public channel] France 2 about the concepts of the programme that could be produced from the charts, but nothing has been signed."

Another contender could also be private channel M6. Paire adds that he wishes to enter an arrangement that would include a daily and a weekly show or weekly and monthly shows.

Regarding radio exposure, Paire confirms that EHR net NRJ "has shown interest in becoming the exclusive station playing the charts, but we wish to secure a TV programme first, then we will worry about radio." NRJ reportedly says it would be ready to contribute financially to the charts in exchange for exclusive radio rights.

Another pending question is whether UPFI, the organisation of French independent producers, will back the charts. Different meetings have been held between SNEP and UPFI and Paire says there is "a good chance to come to an agreement." Vice-president of UPFI Henri Belolo confirms that nothing has been decided so far. Says Belolo, "We want to check the methodology, its reliability and how well it represents the diversity of France's retail system. Then we have to agree on the way it will be exposed. But I don't see major obstacles to that."

#### Tros, Veronica

(continued from page 1)

representative Ceciel Tusscher, Radio 3 co-ordinator Paul van der Lugt and the secretary of the radio programme directors commission Marieke Kalkman.

Van der Lugt says it wasn't easy reaching a compromise between the two broadcasters. "It was a tough job. I decided we had to intervene as it was very harmful for Radio 3 to have two broadcasters competing and fighting on the same station. We had a series of long and serious discussions with all parties concerned,

where we thought primarily about Radio 3's listeners. I'm very happy with the outcome."

TROS PD Ton Daalhuizen is also happy with the end-result of the Mega Top 50 dispute. He complained in M&M November 13 that everyone should be working together in public radio and that Veronica kept rejecting all proposals for compromise. Now he is satisfied that a good solution has been found by the commission. "All that's left now is to work it out on the floor and to make good arrangements."

Dutch record industry body CPG director and spokesperson

for the Mega Top 50 foundation says he is happy that TROS and Veronica have at last come to a compromise. "It's a great solution and the best solution for Radio 3 listeners that TROS and Veronica are now joining on a 100% basis. It is fully understandable that there was such a fight over the actual Mega Top 50 hitlist, but Radio 3's main interest has to be the station itself and its listeners. Radio 3 made it quite clear that its one aim was a combined support for the Mega Top 50 by all public broadcasters."

#### Pausini

(continued from page 1)

February of this year, the 19-year-old Pausini is now making firm chart impact in the Netherlands with her stately and romantic debut single for Warner-owned CGD, La Solitudine (Loneliness). In France, the track is starting to pick up major airplay, while the second single off the album, Non C'è (It's Not There), is registering its first airplay in Germany. Major campaigns are scheduled to debut in the Swiss and Spanish markets early next year.

The songs of Pausini are steeped in the old melodic Italian tradition of the "canzone," and, coupled with her pristine vocals and radiant personality, are appealing to the slightly older, 20-40 age bracket.

While domestic sales of the self-titled debut album have reached the double platinum mark (400.000 copies), Warner Music Netherlands senior product manager Michiel ter Veen is expecting a top 5 hit single soon. Warner released the song in July of this year but, although airplay on pubcasters Radio 2 and NOS/Radio 1-who powerplayed the song during its "Tour de France" programming features—was very promising, the single stalled in the national Mega Tip 30 chart. However, after a performance in the top-rated TV entertainment show "All You Need Is Love"

(drawing as many as three million viewers a week), followed by two more TV shows, sales accelerated quickly. At presstime the album had reached sales of 15.000 and the single 13.000. But, says ter Veen, "Close to 90% of those sales were booked in the last two-and-a-half weeks, so it's looking very good. And now that the single is appearing in the charts, [EHR pubcaster] Radio 3 is also backing it up." Warner is presently scheduling a TV-advertising campaign on the album.

In France, TV appearances also performed the trick. The producers of Antenne 2's "Le Monde Est A Vous" were so charmed by Pausini's no-frills performance that they invited her back to the show twice. Meanwhile, airplay is slowly building, including some plays on EHR network NR.I.

In Germany, Pausini will perform on ZDF's "Der Grosse Preis" TV show on December 12. "With that show we meet the right target audience, the women between 25-40," says East West Germany promotion director Elfie Küster. Another show, ARD's "Disney Club," will be aired on December 28

Küster laments the difficulty in persuading radio programmers to play Pausini's material. "Maybe we have to fight a little bit harder than the Dutch," she says. "They sold 3.000 copies more after that one TV show and that really made us jealous." Air-

play so far on *Non C'è* is limited to a handful of privates and East West is planning a radio-advertising campaign in January.

Warner Music Europe marketing manager Rainer Focke is also stressing the importance of making the artist visible. "The people need repetitive views, and this is something you need to build up gradually," he says. "So any regional TV show can now be of prime importance. We're building the campaign step by step."

According to CGD international director Alda Dury, much of Pausini's appeal is due to her personality. "The winning card in her case is her spontaneity. She's fresh, young and there's no sophistication. And that simplicity ties in nicely with the current 'Unplugged' trend."

While radio cannot be singled out as being the prime factor for the current cross-border success (that honour goes to TV), radio programmers across Europe are being seduced by the music's subtle charm.

For Peter Teekamp, the newly appointed programme director at ACE Sky Radio/Bussum (Holland), there's no doubt that *La Solitudine* will be a big hit. "I think we were the first to start playing it," he says. "Already in June we had the song in high rotation [once every four hours] and just when we wanted to lower the airplay levels, the buzz started. So now it's still in

'A' rotation. It's a typical Sky record—nice sounds and perfect for the target audience."

Another Dutch station committed to Pausini's material is pubcaster TROS, which made La Solitudine powerplay earlier this year. DJ/producer Daniel Dekker finds her music suitable for both the second (ACE-tinged) and third channels of the pubcaster and foresees a bright future. "It's been a while that an Italian female singer has scored here in Holland, but she's going to make it."

A similar reaction comes from Antje Schmidt, head of music at Antenne Niedersachsen/Hannover. Describing her station's format as "gold-based Euro AC," she says, "we always try to play European music. Not just the older artists like Adriano Celentano or Julio Iglesias, but also Tol & Tol, Mikael Erenxtun and Julien Clerc. She fits right in there."

EHR/Gold Radio Regenbogen/Mannheim has been one of the earliest supporters of Pausini in Germany and for head of music Martin Schwebel her music "gives colour to our rainbow. Just a nice song and a great voice. Non C'è can be played the whole day although we avoid the 5-9 morning drive. We've done some research and much to our surprise, we found that our audience is more into Italian music than French."

#### **EHR TOP 40**

TW	LW	WOC	Artist/Title	Original Label	Total Stations	Rote	ation B	New Adds
1	1	7	PHIL COLLINS/Both Sides Of The Story	(Virgin/WEA)	145	112	33	2
2	2	7	BRYAN ADAMS/Please Forgive Me	(A&M)	140	115	25	8
3	3	8	MEAT LOAF/I'd Do Anything For Love (But I Won't D		117	102	15	8
4	5	9	MR. BIG/Wild World	(Atlantic)	104	63	41	4
5	4	8	TAKE THAT FEAT. LULU/Relight My Fire	(RCA)	103	71	32	1
6	10	4	JANET JACKSON/Again	(Virgin)	101	73	28	14
7	7	5	CHRIS REA/Julia	(East West)	96	62	34	7
8	6	11	PET SHOP BOYS/Go West	(Parlophone)	92	68	24	0
9	14	4	MICHAEL BOLTON/Said   Loved YouBut   Lied	(Columbia)	82	56	26	8
10	15	3	MARIAH CAREY/Hero	(Columbia)	79	55	24	8
11	11	18	SOUL ASYLUM/Runaway Train	(Columbia)	79	60	19	1
12	8	9	M PEOPLE/Moving On Up	(deConstruction)	75	52	23	2
13	27	2	ELTON JOHN & KIKI DEE/True Love	(Rocket)	74	52	22	29
14	16	4	WHITNEY HOUSTON/Queen Of The Night	(Arista)	73	48	25	8
15	9	11	PAUL YOUNG/Now   Know What Made Otis Blue	(Columbia)	78	50	28	1
16	12	6	TINA TURNER/Why Must We Wait Until Tonight	(Parlophone)	70	42	28	3
17	21	5	RIGHT SAID FRED/Bumped	(Tug)	66	39	27	7
18	13	19	BILLY JOEL/The River Of Dreams	(Columbia)	60	42	18	0
19	19	8	GABRIELLE/Goin' Nowhere	(Go!Beat)	63	36	27	1
20	18	6	LISA STANSFIELD/So Natural	(Arista)	72	43	29	4
21)	29	5	4 NON BLONDES/Spaceman	(Interscope)	62	37	25	10
22	33	2	WET WET/Shed A Tear	(Precious)	51	34	17	8
23	28	4	CULTURE BEAT/Got To Get It	(Dance Pool)	53	38	15	1
24	22	5	ETERNAL/Stay	(1st Avenue)	61	38	23	7
25	23	17	FREDDIE MERCURY/Living On My Own	(Parlophone)	57	39	18	0
26	NE		ACE OF BASE/The Sign	(Mega/Metronome)	56	48	8	15
27	20	14	SWV/Right Here/Human Nature	(RCA)	55	29	26	0
28	24	22	4 NON BLONDES/What's Up	(Interscope)	58	37	21	0
29	26	16	HADDAWAY/Life	(Coconut)	51	30	21	0
30	32	2	HEART/Will You Be There (In The Morning)	(Capitol)	57	41	16	6
31	25	15	UB40/Higher Ground	(DEP International)	46	27	19	0
32	34	3	BILLY JOEL/All About Soul	(Columbia)	61	37	24	12
33	17	16	MARIAH CAREY/Dream Lover	(Columbia)	54	33	21	0
34	7	•	U2/Stay (Faraway So Close)	(Island)	44	25	19	19
35	31	8	CHAKA DEMUS & PLIERS/She Don't Let Nobody	(Mango)	43	22	21	1
36	30	16	BEE GEES/Paying The Price Of Love	(Polydor)	50	29	21	0
37	37	3	SOUL II SOUL/Wish	(Funki Dreds)	46	22	24	3
38	38	3	LENA FIAGBE/Gotta Get It Right	(Mother)	35	19	16	3
39	N	•	DINA CARROLL/Don't Be A Stranger	(A&A)	41	31	10	3
40	NE	•	CROWDED HOUSE/Nails In My Feet	(Capitol)	35	22	13	10

The EHR Top 40 chart is based on a weighted-scaring system. Songs score points by achieving oirplay at M&M's EHR reporting stations, that target 12-34 year-old listeners with contemporary music fulltime or during specific dayports. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

© RPI Communications RV

		CHART	BOUND		
	BEE GEES/For Whom The Bell Tolls (Polydor)	42/9	GUNS N' ROSES/Ain't It Fun*	(Geffen)	27/7
	AEROSMITH/Cryin' (Geffen)	42/2	LEMONHEADS/Into Your Arms	(Atlantic)	27/2
	SCORPIONS/Under The Same Sun (Mercury)	42/2	PET SHOP BOYS/I Wouldn't Normally Do	* (Parlophone)	25/14
	RICK ASTLEY/Hopelessly (RCA)		HADDAWAY/I Miss You*	(Coconut)	24/19
	TOM PETTY/HEARTBREAKERS/Mary Jane's Last Dance (MCA)	38/1	INCOGNITO/Givin' It Up*		24/10
	PAULINE HENRY/Feel Like Making Love (Sony Soho Square)	33/6	CHRISTIANS/The Perfect Moment*	(Island)	24/9
×	TONI BRAXTON/Another Sad Love Song (LaFace/Arista)		BJöRK/Play Dead (One Little	Indian/Mother)	24/4
	BLIND MELON/No Rain (Capitol)		ALEXANDER O'NEAL/Since I've Been Loving	you (Tabu)	24/2
	FRANK SINATRA/BONO/I've Got You Under My Skin (Capitol)		TINA TURNER/Disco Inferno	(Parlophone)	24/1
	JOHN MELLENCAMP/Human Wheels (Mercury)		LISA KEITH/Better Than You (Pe	erspective/A&M)	24/0
	POINTER SISTERS/Don't Walk Away (Capitol)		2 UNLIMITED/Maximum Overdrive*	(Byte)	23/4
	PAUL YOUNG/Hope In A Hopeless World* (Columbia)		JACKSON BROWNE/I'm Alive	1	23/1
	URBAN COOKIE COLLECTIVE/Feels Like Heaven - (Pulse 8)		KIM WILDE/In My Life	(MCA)	23/1
	SALT-N-PEPA/Shoop (ffrr)		,	(deConstruction)	22/5
	TERENCE TRENT D'ARBY/Let Her Down Easy* (Columbia)	27/8	GIPSY KINGS/Escucha Me*	(P.E.M.)	22/3

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represent how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reoppear with new airplay. In the case of a tie, songs are listed by new adds. Asterisks indicate new entries in Chartbound.



#### True Love Wins

Phil Collins remains on top for the fifth consecutive week, his slightly diminishing figures revealing that "Both Sides" has just reached saturation point. In the meantime, Bryan Adams is beating the chart topper with regards to the number of "A" Lists on which their singles appear: no less than 115 stations are reporting *Please Forgive Me* in heavy rotation. Only the 4 Non Blondes' *What's Up* scored a higher number with a roster of 117 "A" rotation reports earlier this year (issue 36 and 37).

The most jumped-on record at the moment is *True Love*, the duet by Elton John & Kiki Dee that seems to fit the Christmas season so perfectly. Not only does this British microphone coupling attract the most first-time EHR reports of the week (29 additions), earning it the status of Most Added leader; it also qualifies as fastest mover (chart points gain) *and* highest climber (positions) as it jumps up 14 places from number 27 to 13, while the record's non-surprisingly strong ACE impact is underpinned by its scoring the highest entry at 12 in the ACE Top 25 (see page 18).

John and Dee are getting the bulk of their EHR gain from the Scandinavian countries, notably Denmark. Their best supporters are still the British airwaves, where over 80% of M&M's reporters have the song on rotation. Other helpful territories include Holland, Spain, Norway and Belgium (47-67%).

As anticipated last week, the highest new entry in the EHR Top 40 (at number 26) is seized by the new Ace Of Base single. As yet, *The Sign* is best playlisted in Sweden (86% EHR penetration), Denmark and Norway (both 75%), Finland (67%) and Germany (57%). Hence also its high positioning in the North and Central regions (at number 2 and 17 respectively—see Regional Airplay, page 23). The single is now getting increasing response in Italy as well; Milan-based platinums like Radio Deejay Network and Rete 105 Network have both dedicated a heavy rotation entry to *The Sign*.

The second highest new entry in the chart (at 34) is booked by **U2** with the fourth single from *Zooropa*. Granted 19 adds, *Stay (Faraway So Close)* shares a tie as second most added single with **Haddaway**'s *I Miss You* (also this week's highest entry in **Border Breakers**).

U2's new single is especially doing well with M&M's platinum and gold stations (over 80% of its roster). Holland, where the national pubcasters are backing the song with powerplay status, leads the way with 83% penetration, followed by Sweden (57%) and the UK (52%). In Poland, Italy, France and Germany, EHR's initial support for "Stay" is significant enough for a mention, but as yet nothing more.

Good bets for a high chart entry next week include the new singles by Paul Young, the Pet Shop Boys and Haddaway. They are all queuing up in Chartbound, good proportions of adds to their disposal. Closest to entering, however, are the Bee Gees, whose For Whom The Bell Tolls tops the listing. The Australians are attracting the best support for their new single in the UK, the country where they are signed (57%). Austria, Belgium, Denmark, Germany and Spain are next in line with figures varying between 22 and 50%. Pieter Kops

ELTON JOHN & KIKI DEE/True Love HADDAWAY/I Miss You	(Rocket)	29
	10 1	
	(Coconut)	19
U2/Stay (Faraway So Close)	(Island)	19
ACE OF BASE/The Sign	(Mega/Metronome)	15

"A"	ROTATION PERFORMAN	NCE **	
			"A"%
M PEOPLE/Don't Look Any Further PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing ACE OF BASE/The Sign		(deConstruction) (Parlophone) (Mega/Metronome)	90 88 85
2 UNLIMITED/Maximum Overdrive		(Byte)	78

NEW TOP 20 CONTENDERS			
	THE RESERVE TO SERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED	-	-

GIPS'T KINGS/TSCUCIO ME

{P.E.M.] 22

New Top 20 Contenders are those artists that have not yet had an EHR top 20 hit and appear on this page for the first time with his single. Artist are listed abhabatically by artist
with his single. Artist are listed abhabatically by artist

### **REGIONAL CROSSOVER**

Tracking the cross-regional impact of product

@ RPI Communications BV

BOR	EDER I	BREAK	ERS		Mainland Europe	ean records breaking out of the	ir region of signing
TW	LW	WOC	Artist/Title .	Original Label	Region Of Signing	Crossover Regions	Total Stations
1	1	12	CULTURE BEAT/Got To Get It	Dance Pool	CENTRAL	WC.W.NW.N.S.SE	59
2	7	3	ACE OF BASE/The Sign	Mega	NORTH	WC.EC.C.S.SE	37
3	2	15	HADDAWAY/Life	Coconut	CENTRAL	WC.W.NW.N.S.SW.SE	44
4.	6	15	ACE OF BASE/Happy Nation	Mega	NORTH	W.C.NW.SW.SE	28
5	3	15	EROS RAMAZZOTTI/Un'Altra Te/Otra Como Tú	DDD	SOUTH	WC.EC.W.C.N	29
6	5	6	CAPPELLA/U Got 2 Let The Music	Internal Affair	SOUTH	WC.EC.C.NW.SE	23
7	8	3	GIPSY KINGS/Escucha Me	P.E.M.	WEST	WC.EC.C.N.S.SW	25
8	4	15	STAKKA BO/Here We Go	Stockholm	NORTH	C.S.SW.SE	19
9	9	4	2 UNLIMITED/Maximum Overdrive	Byte		C.NW.N.SE	18
10	10	15	CULTURE BEAT/Mr. Vain	Dance Pool	CENTRAL	W.N.S.SW	16
11	>	NE	HADDAWAY/I Miss You	Coconut		WC.EC.N.S	24
12	- 11	5	ALAN PARSONS/Turn It Up	Arista	CENTRAL	EC.W.N.S.SW	15
13	12	14	2 UNLIMITED/Faces	Byte	WEST CENTRAL	EC.W.C.N	18
14	15	2	STAKKA BO/Down The Drain	Stockholm	NORTH	WC.W.C.NW	11
15	13	11	MAGGIE REILLY/Follow The Midnight Sun	Electrola	CENTRAL	EC.N.S	19
16	22	3	GOODMEN/Give It Up	Fresh Fruit	WEST CENTRAL	NW.S	6
17	14	4	ROCH VOISINE/I'll Always Be There	GM	WEST	WC.C.N	12
18	18	2	MAGGIE REILLY/Every Single Heartbeat	Electrola	CENTRAL	N	16
19	20	15	HADDAWAY/What Is Love	Coconut	CENTRAL	W.N.S	13
20	19	8	DJ BOBO/Somebody Dance With Me	Fresh	CENTRAL	WC.N	15
21	21	6	CLOUSEAU/Take Me Down	EMI	WEST CENTRAL	С	7
22	17	11	MARLA GLEN/The Cost Of Freedom	Vogue	WEST	C	5
23	24	2	LAURA PAUSINI/La Solitudine	CGD	SOUTH	WC.C	6
24		RE	CAPTAIN HOLLYWOOD PROJECT/More And More	Blow Up	CENTRAL	NW	6
25	16	15	ACE OF BASE/Wheel Of Fortune	Mega	NORTH	W	6

#### CHANNEL CROSSOVERS

The top-playlisted UK/Irish records on mainland European radio

TW	LW	WOC	Artist/Title	Original Label	Crossover Regions	Total Stations
1	1	7	PHIL COLLINS/Both Sides Of The Story	Virgin	WC.EC.W.C.N.S.SW.SE	160
2	3	7	TAKE THAT FEAT. LULU/Relight My Fire	RČA	WC.EC.W.C.N.S.SW.SE	118
3	3 5 2	5	CHRIS REA/Julia	East West	WC.EC.W.C.N.S.SW.SE	114
4		11	PET SHOP BOYS/Go West	Parlophone	WC.EC.W.C.N.S.SW.SE	113
5	4	11	PAUL YOUNG/Now I Know What Made Otis Blue	Columbia	WC.EC.W.C.N.S.SW.SE	99
6	13	3	ELTON JOHN & KIKI DEE/True Love	Rocket	WC.EC.W.C.N.S.SW.SE	77
7	8	6	LISA STANSFIELD/So Natural	Arista	WC.EC.W.C.N.S.SW	87
8	11	5	RIGHT SAID FRED/Bumped	Tug	WC.EC.W.C.N.S	78
9	9	8	GABRIELLE/Goin' Nowhere	Go!Beat	WC,EC,W,C,N,S,SE	77
10	6	- 7	M PEOPLE/Moving On Up	deConstruction	WC.EC.C.N.S.SE	76
11	7	15	UB40/Higher Ground	DEP International	W.C.N.SW	57
12	10		FREDDIE MERCURY/Living On My Own	Parlophone	W.C.N.S.SE	61
13	12	5	BEE GEES/Paying The Price Of Love	Polydor	W.C.N.S.SW	52
14	15	4	ETERNAL/Stay	1 st Avenue	WC.EC.C.N.S.SE	57
15	24		WET WET/Shed A Tear	Precious	WC.C.N.S.SW.SE	44
16	16	7	DEF LEPPARD/Two Steps Behind	Bludgeon Riffola	WC.W.C.N.S.SW	46
17	~	NE	U2/Stay (Faraway So Close) SOUL II SOUL/Wish	Island	WC.EC.W.C.N.S.SW	42
18	20		SOUL II SOUL/Wish	Funki Dreds	EC.W.C.N.S.SW.SE	46
19	14	11	OLETA ADAMS/Window Of Hope	Fontana	WC.C.N.S	40
20	17	6	CHAKA DEMUS & PLIERS/She Don't Let Nobody	Mango	WC.C.N.S.SE	39
21	25		BEE GEES/For Whom The Bell Tolls	Polydor	WC.W.C.N.SW	41
22	18	8	BEVERLEY CRAVEN/Love Scenes	Epic	WC.EC.W.C.N.S.SW	42
23	19	5	FRANKIE GOES TO HOLLYWOOD/Relax	ZTT	WC.EC.W.C.N.SW	41 36
24	23	13	RICK ASTLEY/The Ones You Love	RCA	EC.W.C.N.S	32
25	7	NE	LENA FIAGBE/Gotta Get It Right	Mother	WC.EC.C.N.S.SE	32

For all artists appearing on this chart, the Region Of Signing is Northwest.

A PER A A	DE PROPERTY AND ADDRESS OF	AND NO.	000	W AT DRIVE SERVICE
ATIAR				7 / E E D C
ΔΤΙ ΔΝ				VERS

The top-playlisted North-American records on European radio

TW	LW	WOC	Artist/Title	Original Label	Crossover Regions	Total Stations
1	1	7	BRYAN ADAMS/Please Forgive Me	A&A	WC.EC.W.C.NW.N.S.SW.SE	180
2	3	9	MEAT LOAF/I'd Do Anything For Love (But I Won't Do		WC.EC,W.C.NW.N.S.SW.SE	136
3	3	9	MR. BIG/Wild World	Atlantic	WC.EC.W.C.NW.N.S.SW.SE	136
4	4	4	JANET JACKSON/Again	Virgin	WC.EC.W.C.NW.N.S.SW.SE	125
5	10	4	MICHAEL BOLTON/Said   Loved YouBut   Lied	Columbia	WC.EC.W.C.NW.N.S.SW.SE	100
6	5	15	SOUL ASYLUM/Runaway Train	Columbia	WC.EC.W.C.NW.N.S.SE	97
7	6	5	WHITNEY HOUSTON/Queen Of The Night	Arista	WC.EC.W.C.NW,N,S.SW.SE	88
8	11	4	MARIAH CAREY/Hero	Columbia	WC.EC.C.NW.N.S.SW.SE	93
9	7	6	TINA TURNER/Why Must We Wait Until Tonight	Parlophone	EC.W.C.NW.N.S.SW	85
10	8	15	BILLY JOEL/The River Of Dreams	Columbia	WC.EC.W.C.N.S.SW	75
11	14	6	4 NON BLONDES/Spaceman	Interscope	WC.EC.W.C.NW.N.S.SW	75
.12	9	15	MARIAH CAREY/Dream Lover	Columbia	WC.EC.W.C.N.S.SE	70
13	16	4	HEART/Will You Be There (In The Morning)	Capitol	EC.C.NW.N.S	72
14	13	15	SWV/Right Here/Human Nature	RCA	WC.EC.W.C.NW.N.S.SW	60
15	12	15	4 NON BLONDES/What's Up	Interscope	WC.EC.W.C.N.S.SW.SE	67
16	17	5	BILLY JOEL/All About Soul	Columbia	WC.EC.W.C.NW.N.S.SW.SE	74
17	15	10	CROWDED HOUSE/Distant Sun	Capitol	EC.W.C.NW.N.S.SW	66
18	>	NE	CROWDED HOUSE/Nails In My Feet	Capitol	WC.EC.W.NW.N	47
19	20	6	AEROSMITH/Cryin'	Geffen	WC.EC.W.C.NW.N.S.SW.SE	51
20	22	3	SCORPIONS/Under The Same Sun	Mercury	WC.EC.W.C.NW.N.S.ŞW	53
21	23	2	TOM PETTY & THE HEARTBREAKERS/Mary Jane's Last		WC.EC.C.N.S.SW	49
22	19	10	BELINDA CARLISLE/Big Scary Animal	Offside	EC.W.C.NW.N.S.SW	56
23	24	2	FRANK SINATRA & BONO/I've Got You Under My Sk	in Capitol	WC.W.C.NW.N.S.SW	37
24	21	7	JOHN MELLENCAMP/Human Wheels	Mercury	WC.EC.W.C.N.S.SW	39
25	X	NE	BLIND MELON/No Rain	Capitol	WC.C.NW.N.S.SW	38
For al	Lartic	k anna	gring on this chart the Region Of Signing is North America			

For all artists appearing on this chart, the Region Of Signing is North America.



One of the most successful mainland European artists of 1994 has been Haddaway, a regular fixture on M&M's editorial pages this year. Signed to the Coconut label in Germany, the Trinidadborn singer's accessible pop dance tunes have been popular staples on European radio.

While the debut smash What Is Love is still in the Border Breakers chart (at number 19) and the follow-up Life holds steadily at number 3, the

new single I Miss You also enters this week at number 11. Outside of Germany, airplay support is currently hottest in Scandinavia, followed by Belgium, Switzerland

and Italy. The record has also entered this week's EHR Chartbound section (with 24 stations and 19 adds) and an entry in the EHR Top 40 seems due next week.

Dutch duo **Goodmen**'s *Give It Up* is posting a modest rise this week due to some cross-regional airplay on UK and Irish stations. Both dance-formatted Kiss FM and EHR Capital FM have the track in medium rotation. Although a top 5 hit in the UK, radio airplay is still minimal as the track appears to be more suited for the

Signed to Fresh Fruit (an imprint of Amsterdambased Rhythm Records), the record is licensed in the UK to ffrr/London and in Germany to Intercord. In the US, the track has hit the top 10 of Billboard's Club Play chart, also released on ffrr/ London.

The Regional Crossover charts track the cross-regional movement of product. The Border Breakers chart ranks the 25 most successful Continental European records making airplay impact outside their region of signing (airplay achieved in the original region is excluded

from the calculations).

The second chart, Channel Crossovers, registers the airplay po tration of UK-signed artists in mainland Europe, while the third Top 25, the Atlantic Crossover chart, ranks the most successful North American artists according to regional airplay impact in Europe.

All three charts are non-format specific. "Region Of Origin" is not necessarily an indication of where the artist comes from but, more significant.

nificantly, where he/she is signed. An increasing number of national artists are signed to "foreign" labels and M&M wants to acknowledge

the crossover impact of such deals.

For each record, "Crossover Regions" are listed in order of firsttime airplay appearant

### **REGIONAL AIRPLAY**

week 49/93

#### The top-playlisted records on European music radio (all formats), listed by region

NORTHWEST	CENTRAL	WEST
Original Tot Rotation New TW LW WOC Artist/Trile Label Stat A B Adds	TW LW WOC Artist/Title Original Tot Rotation New Lobel Start A B Adds	Original Tot Rotation New   TW LW WOC Artist/Title   Lobel Stat A 8 Adds
1 1 6 BRYAN ADAMS/Please Forgive Me (A&M) 26 23 3 0 0 2 5 3 JANET JACKSON/Again (Virgin) 26 20 6 5 5 3 2 ANET JACKSON/Again (Virgin) 23 21 2 0 6 5 3 2 6 6 MEAT LOAF/I'd Do Anything (Virgin) 23 21 2 0 0 6 5 6 5 6 6 1 1 2 0 6 6 1 1 2 CROWDED HOUSE/Nails In My Feet (Capitol) 21 13 8 1 5 0 6 11 2 CROWDED HOUSE/Nails In My Feet (Capitol) 21 13 8 1 5 0 6 11 2 CROWDED HOUSE/Nails In My Feet (Capitol) 21 14 7 1 8 7 6 PHIL COLLINS/Both Sides (Virgin/WEA) 21 19 2 0 9 Ne M PEOPLE/Don't Look (deConstruction) 19 18 1 5 0 10 6 4 WHITNEY HOUSTON/Gueen Of The Night (Arista) 19 18 1 5 0 11 13 2 SOUL ASYLUM/Runaway Train (Columbia) 20 17 3 0 11 13 2 SOUL ASYLUM/Runaway Train (Columbia) 20 17 3 0 11 13 2 SOUL ASYLUM/Runaway Train (Columbia) 20 17 3 0 11 13 2 SOUL ASYLUM/Runaway Train (Columbia) 20 17 3 0 11 13 2 SOUL ASYLUM/Runaway Train (Columbia) 20 17 3 0 11 15 18 3 ELTON JOHN & KIKI DEE/True Love (Rocket) 19 14 5 1 15 18 3 ELTON JOHN & KIKI DEE/True Love (Rocket) 19 14 5 1 17 16 2 URBAN COOKIE/Feels Like Heaven (Pulse 8) 17 11 6 1 18 NE GABRIELLE/I Wish (GolBeat) 17 14 3 5 19 NE BELINDA CARRISLE/Loy Down (Offside) 15 9 6 3	1 1 5 PHIL COLLINS/Both Sides (Virgin/WEA) 38 32 6 0 0 2 3 7 TAKE THAT FEAT. LUILU/Relight My Fire (RCA) 34 24 10 0 0 3 2 9 PET SHOP BOYS/Go West (Parlophone) 34 31 3 0 0 4 4 7 MR. BIG/Wild World (Atlantic) 35 25 10 0 5 7 4 CHRIS REA/Julia (East West) 34 24 10 4 6 5 4 BRYAN ADAMS/Please Forgive Me (A&M) 32 27 5 2 0 1 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 1 6 PHIL COLLINS/Both Sides (Virgin/WEA) 21 18 3 0 2 2 8 BEE GEES/Paying The Price Of Love (Polydor) 18 15 3 0 3 4 6 UB40/Higher Ground 4 6 5 BRYAN ADAMS/Please Forgive Me (A&M) 18 14 4 2 5 5 5 6 PAUL YOUNG/Now I Know What (Columbia) 17 13 4 0 6 3 12 MARIAH CAREY/Dream Lover (Columbia) 16 10 6 0 7 10 3 SWV/Right Here/Human Nature (RCA) 13 10 3 1 8 8 5 MR. BIG/Wild World (Atlantic) 15 9 6 0 9 7 8 BILLY JOLC/The River Of Dreams (Columbia) 13 11 2 0 10 9 12 FREDDIE MERCURY/Living On (Parlophane) 14 11 3 0 11 11 6 ALAIN SOUCHON/Foule Sentimentale (Virgin) 12 11 1 0 12 12 3 ROCH VOISINE/I'll Always Be There (GM) 14 10 4 0 13 15 4 PET SHOP BOYS/GO West (Parlophane) 14 10 4 1 14 14 2 WHITNEY HOUSTON/Gueen Of The Night (Arista) 12 8 4 1 15 18 12 HADDAWAY/Life (Coconut) 12 8 4 0 16 17 12 GABRILLE/Dreams (GolBeat) 10 0 0 0 17 19 2 SCORPIONS/Under The Some Sun (Mercury) 12 10 2 0 18 20 2 R.E.M./Everybody Hurts (Warner Brothers) 8 7 1 0 19 > RE MARC MORGAN/Notre Mystère (FNAC) 11 9 2 0
MOST ADDED PET SHOP BOYS/I Wouldn't Normally Do This Kind Of Thing UB40/Bring Me Your Cup USA STANSFELD/Little Bit Of Heaven M PEOPLE/Don't Look Any Further JANET JACKSON/Again  (Virgin)	MOST ADDED  ELTON JOHN & KIKI DEE/True Love RIGHT SAID FRED/Bumped CHRIS REA/Julia CARLENE CARTER/Sweet Meant To Be 4 NON BLONDES/Spaceman  (Interscope)  WEST CENTRAL	MOST ADDED FREDERICKS, GOLDMAN & JONES/Rouge RITA MITSOUKO/Y'a D'ILa Haine RITON JOHN & KIKI DEE/True Love VéRONIQUE SANSON/Bernard Song RYAN ADAMS/Please Forgive Me  (A&M)  SOUTH
Original Tot Rotation New   TW LW WOC Artist/Trile   Label Stot A B Adds	Original Tot Rotation New   TW 1W WCC Artrst/Tifle	Original Tot Rotation New   Label Stat A B Adds   Label Stat A B Adds
1	1   1   5   BRYAN ADAMS/Please Forgive Me   [A&M]   15   12   3   0   2   9   3   ELTON JOHN & KIKI DEE/True Love   (Rocket)   12   7   5   2   3   5   5   MEAT LOAF/I'd Do Anything   (Virgin)   13   11   2   2   2   4   3   6   PHL COLUNS/Both Sides   (Virgin/WEA)   16   11   5   0   5   8   5   TINA TURNER/Disco Inferno   (Parlophone)   12   9   3   0   0   0   0   0   0   0   0   0	1

MOST ADDED
ELTON JOHN & KIKI DEE/True Love HADDAWAY/I Miss You ORUP/Vid Min Fäders Grav MAGNUS UGGLA/4 Sekunder ACE OF BASE/The Sign

> (Coconut (Metronome) (Columbia) (Mega/Metronome)

(Arista) 20 10 10

BILLY JOEL/All About Soul UZ/Stay (Foraway So Close)
CHRISTIANS/The Perfect Moment
ANDRÉ VAN DUIN/Pizza Lied (Effe Wachten)
ELTON JOHN & KIKI DEE/True Love

RENÉ FROGER/Calling Out DEF DAMES DOPE/Having A Good Time

(Columbia) (CNR/Indisc) (Rocket)

				Original	Tot	Rot	noite	New
TW	LW	WOC	Artist/Title	Label	Stat	Α	В	Adds
1	1	7	PHIL COLLINS/Both Sides	Virgin/WEA)	19	15	4	0
2	6	7	LISA STANSFIELD/So Natural	(Arista)	17	10	7	2
3	3	7	BRYAN ADAMS/Please Forgive Me	(A&M)	17	13	4	1
4	4	7	GABRIELLE/Goin' Nowhere	(Go!Beat)	15	9	6	- 1
5	5	4	FRANK SINATRA & BONO/I've Got You	J (Capitol)	14	10	4	0
6	10	8	MR. BIG/Wild World	(Atlantic)	12	7	5	0
7	-11	2	FRANCESCO BACCINI/Ho Voglia	(CGD)	8	6	2	2
8	8	5	INXS/The Gift	(Mercury)	11	4	7	1
9	12	5	TAKE THAT FEAT. LULU/Relight My Fire	(RCA)	12	8	4	1
10	2	11	PAUL YOUNG/Now I Know What	(Columbia)	14	8	6	0
11	15	2	STADIO/Un Disperato Bisogno D'Amor	e (EMI)	8	5	3	1
12	13	3	MICHAEL BOLTON/Soid   Loved	(Columbia)	13	7	6	1
13	9	10	JOHN MELLENCAMP/Human Wheels	(Mercury)	8	6	2	0
14	$\triangleright$	NE	MEAT LOAF/I'd Do Anything	(Virgin)	12	12	0	4
15	7	8	PET SHOP BOYS/Go West	(Parlophone)	13	5	8	0
16	➣	NE	4 NON BLONDES/Spaceman	(Interscape)	9	6	3	3
17	20	2	CULTURE BEAT/Got To Get It	(Dance Pool)	12	6	6	2
18	14	16	MARIAH CAREY/Dream Lover	(Columbia)	12	7	5	0
19	19	5	FRANCO BATTIATO/Caffe' De La Paix	(EMI)	10	5	5	0
20	18	2	RIGHT SAID FRED/Bumped	(Tug)	7	4	3	0
			·					

MOST ADDED
MEAT LOAF/I'd Do Anything For Love (But I Won't Do That)
JOVANOTTI/Penso Positivo
MATE BIANCO/Our Love
GUNS N' ROSES/Ain't It Fun
4 NON BLONDES/Spaceman

#### **SOUTHWEST**

LISA STANSFIELD/So Natural

				Original	Tot	Rote	noite	New
TW	lW	WOC	Artist/Title	Label	Stat	Α	В.	Adds
1	1	7	PHIL COLLINS/Both Sides	(Virgin/WEA)	9	8	1	0
2	2	4	BRYAN ADAMS/Please Forgive Me	(M&A)	7	4	3	0
3	8	11	UB40/Higher Ground (DE		7	4	3	0
4	10	2	ELTON JOHN & KIKI DEE/True Love	(Rocket)	6	5	1	2
5	9	3	EL ULTIMO DE LA FILA/Mar Antiguo	(EMI)	5	4	1	0
6	4	10	U2/Lemon	(Island)	7	1	6	0
7	5	3	COMPLICES/Pintor De Arco Iris	(RCA)	6	3	3	0
8	6	6	TINA TURNER/Why Must We	(Parlophone)	8	4	4	0
9	*	NE	MANUEL ILLAN/Resistire	(Columbio)	5	1	4	3
10	7	8	GLORIA ESTEFAN/Con Los Años	(Epic)	7	3	4	0
11	$\Rightarrow$	NE	4 NON BLONDES/Spaceman	(Interscope)	5	3	2	2
12	16	3	CHRIS REA/Julia	(East West)	6	3	3	0
13	14	2	MICHAEL BOLTON/Said   Loved	(Columbia)	6	2	4	0
14	$\succ$	RE	GARTH BROOKS/Standing Outside	(Liberty)	6	4	2	0
15	$\nearrow$	RE	PAUL MCCARTNEY/Biker Like	(Parlophone)	5	2	3	1
16	$\triangleright$	NE	AEROSMITH/Cryin'	(Geffen)	5	3	2	0
17	19	10	PET SHOP BOYS/Go West	(Parlophone)	6	4	2	0
18	20	2	HEROES DEL SILENCIO/La Sirene Var	ada (EMI)	4	2	2	0
19	18	5	INXS/The Gift	(Mercury)	5	3	2	0
20	12	4	AMISTADES PELIGROSAS/Me Haces	(EMI)	6	3	3	0

MOST ADDED
ROLLING STONES/Start Me Up MANUEL ILLAN/Resistire JANET JACKSON/Again
ELTON JOHN & KIKI DEE/True Love
4 NON BLONDES/Spaceman

(Virgin) (Columbia) (Virgin) (Rocket) (Interscope



**EAST CENTRAL** 

				Original	Tot	Rote	ation	New
TW	EW	WOC	Artist/Title	Label	Stat	Α	В.	Adds
1	2	6	MEAT LOAF/I'd Do Anything	(Virgin)	13	8	5	1
2	1	4	BRYAN ADAMS/Please Forgive Me	(A&M)	17	12	5	0
3	3	3	CHRIS REA/Julia	(East West)	14	9	5	1
4	9	4	JANET JACKSON/Again	(Virgin)	13	10	3	1
5	4	4	MARIAH CAREY/Hero	(Columbia)	14	8	6	0
6	8	5	PHIL COLLINS/Both Sides	(Virgin/WEA)	13	11	2	1
7	5	5	BILLY JOEL/All About Soul	(Columbia)	12	10	2	2
8	10	4	LISA STANSFIELD/So Natural	(Arista)	13	8	5	3
9	18	3	MIDNIGHT OIL/In The Valley	(Columbia)	10	7	3	1
10	13	3	WHITNEY HOUSTON/Queen Of The		11	8	3	1
11	6	6	MR. BIG/Wild World	(Atlantic)	11	6	5	0
12	15	2	RIGHT SAID FRED/Bumped	(Tug)	9	5	4	0
13	14	4	TAKE THAT FEAT. LULU/Relight My Fire		10	9	1	0
14	16	5	TINA TURNER/Why Must We	(Parlophone)	9	7	2	2
15	12	4	INXS/The Gift	(Mercury)	9	6	3	2
16	11	6	CROWDED HOUSE/Distant Sun	(Capitol)	8	5	3	1
17	A	NE	ETERNAL/Stay	(1st Avenue)	8	4	4	1
18	$\sim$	NE	BJöRK/Play Dead (One Little I	ndian/Mother)	8	5	3	1
19	*	NE	SOUL II SOUL/Wish	(Funki Dreds)	7	4	3	0
20	$\Rightarrow$	NE	MICHAEL BOLTON/Said I Loved	(Columbia)	6	5	1	0

MOST ADDED MOSI ADDED

12/Stay (Faraway So Close)

PAUL YOUNG/Hope In A Hopeless World

115A STANSFIELD/So Notural

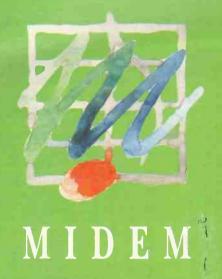
KATE BUSH/Moments Of Pleasure

CROWDED HOUSE/Nails In My Feet

(Island) (Columbia) (Arista) (EMI) (Capitol)

NW = NORTHWEST: British Isles (United Kingdom, Ireland).
C = CENTRAL: German-Language areas
(Germany, Austria, parts of Switzerland, Luxembourg).
W = WEST: Francophone areas
(France, Wallonia/Belgium, parts of Switzerland, Monaco).

N = NORTH: Scandinavia N = NOKIN: Scandinavia (Sweden, Denmark, Norway, Iceland, Finland). WC = WEST CENTRAL: Dutch-Language areas (Holland; Flanders/Belgium). S = SOUTH: Italian-Language areas (Italy, Ticino/Switzerland, Malta). SW = SOUTHWEST: Iberia (Spain, Portugal).
EC = EAST CENTRAL: East Central area
(Czech Republic, Slovakia, Hungary, Poland).
SE = SOUTHEAST: Balkan (no chart compiled yet).
NE = NORTHEAST: Baltic area (no chart compiled yet).
E = EAST: Eastern area (no chart compiled yet).



# The Music Business Show

Palais des Festivals

Cannes - France

30th Jan - 3rd Feb 1994

**UK: Peter RHODES** 

Tel: 071 528 0086 Fax: 071 895 0949

USA: Barney BERNHARD - Bill CRAIG

Tel: (212) 689 42 20 Fax: (212) 689 43 48

Rest of the world: Christophe BLUM

Susan DYEVRE - Anne Marie PARENT

Tél: 33 (1) 44 34 44 44 Fax: 33 (1) 44 34 44 00

Reed Midem Organisation

A member of Reed Exhibition Companies

The music show of shows

An international marketplace

For every aspect of music: Pop, Rock, Jazz, Classical and Contemporary