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VTM Celebrates 5 Years Pullout

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### IFPI Attacks Italy's Bootleg Loophole

by Jeff Clark-Meads

The international fecord industry is challenging the basis of Italian copyright law as it seeks to close Europe's final bootleg loophole.

Italian legislation currently allows domestic companies to reproduce concert recordings, and Europe's open borders mean it is easy for the resulting tapes and discs to be distributed around the European Union.

Now international labels' organisation IFPI is asking a Milan court to re-interpret Italy's copyright legislation to make the practice illegal. IFPI has asked for an injunction against five record companies-MGR Records, Great Dane Records, CD Music Co., Red Line and Cipo-Cipo-preventing them from making and distributing unlicensed recordings. The injunction itself is, though, secondary to IFPI's desire to have the court in Milan establish a new legal precedent.

However, one of the companies involved says that it will fight the action. Owner of Red Line **Siro Gallotti** states, "We don't think we are criminals. We respect Italian laws on the matter."

(continues on page 23)





EUROPE 2 PAYS TRIBUTE TO D-DAY — ACE-formatted French net Europe 2 paid tribute to the 50th anniversary of D-Day with a concert in the city of Deauville, broadcast on June 3. The concert featured Chris Isaak, Tori Amos and ex-Téléphone guitarist Louis Bertignac. They are pictured here (I-r), along with Europe 2 host Laurent Boyer (r). More news on special D-Day broadcasts on page 24.

# Sony Music Acquires Pladecompagniet

**DENMARK** by Machgiel Bakker

Sony Music Europe has merged its Danish affiliate with leading national independent Pladecompagniet, buying one of the last remaining independents in the market place. Pladecompagniet ("Record Company") joins indies Medley and Genlyd, which were earlier taken over by major record companies (EMI and BMG, respectively).

The merger means that Sony (continues on page 24)

# Berlusconi Swipes At RAI Restructuring

### by Mark Dezzani

Italy's state broadcaster RAI has come under fire from the country's new right wing government just a week after revealing the second phase of its restructuring plan intended to rationalise its operations and eliminate its massive operating deficit.

Prime minister Silvio Berlusconi, whose own business interests include ownership of three national TV networks, attacked the RAI for alleged bias against his government. Claiming that his opinions reflected those of the majority of Italians through privately-commissioned opinion polls, Berlusconi said, "It's a paradox that RAI's news is contrary to what people want. I believe there is no other country in the world with a democratic government and a public service broadcasting antagonistic to it."

TV presenter on Berlusconi's Italia 1 TV channel and Forza Italia government deputy Guiliano Ferrara added that he was considering appointing a government commissar to oversee man-(continues on page 24)

£ 2.95, DM 8, FFr 25, US\$ 5

Montreux Newsbreaker: Berlusconi Condemned See Page 24

### Kaas' French Appeal In UK

UNITED KINGDOM by Jeff Clark-Meads

Patricia Kaas is being pushed towards some-



towards something few French stars have achieved before—sustained popularity in the UK. Sony Music

(continues on page 23)

No. 1 in EUROPE

European Hit Radio PRETENDERS I'll Stand By You (WEA)

Eurochart Hot 100 Singles 2 UNLIMITED The Real Thing (Byte)

**European Top 100 Albums** MARIAH CAREY Music Box (Columbia)

Media Analyse Moves Towards Long-Awaited Biannual Ratings

**GERMANY** by Miranda Watson

Broadcasting to an unknown quantity is death for private radio. That's why German broadcasters have been complaining for years that the annual **Media Analyse** ratings should provide a more frequent service to keep them in touch with their progress and provide more accurate and up-to-date data for advertisers. Now it looks as if German radio's prayers are to be answered, with a second 'interim' MA on the cards for the whole of Germany by the end of '95/ early '96.

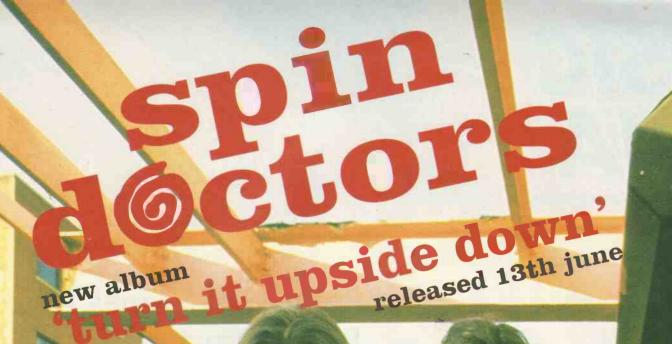
Until now Germany has been the only major country in Europe to have to make do with annual ratings. France's Médiamétrie and the UK's Rajar are both conducted on a quarterly basis, for instance.

Inevitably, results are repeatedly out of date by the time they are published. Much to the annoyance of those trying to make and sell radio in the German market. It takes almost a year from the first wave of (continues on page 23)

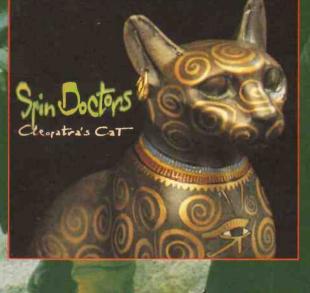


The new hit single from the 1994 Grammy Award Winners!

anRadioHistory Con



includes the hit single 'cleopatra's cat'





MTV campaign 19th june - 8th july

watch out for spin doctors tour in europe. JUNE: 19, HAMBURG Markthalle. 21, DUBLIN SFX. 22, BELFAST Maysfield. 24, GLASTONBURY Festival. 25, MIDFTYNS Festival. 25, St. GALLEN Festival. 28, LONDON Brixton Academy. 30, PARIS Le Zenith. JULY: 1, BELFORT Eurochecenes Festival. 2, TORHOUT Festival. 3, WERCHTER Festival.

# Europe Developpement Moves Futher East To The Orient

### FRANCE/CHINA by Emmanuel Legrand

French radio group **Europe Developpement** is extending its international involvement from Eastern Europe to the far East with the launch of a joint venture with China's principal local station **Radio Shanghai**. The two companies will set up a joint company called **Bashen** (meaning Paris, Shanghai), which will produce radio programmes and syndicate them throughout China. The company will be owned 60% by Europe Developpement and 40% by Radio Shanghai. The

move follows a cooperation deal inked by Europe Developpement MD Martin Brisac and Radio Shanghai two years ago.

Chen Wen Bing, MD of Radio Shanghai, will be president of Bashen and Brisac is vice-president. According to Brisac the new venture represents a joint investment of US\$400.000. The operational budget for the first year is set at US\$360.000 and the company is expected to reach a yearly turnover in the region of US\$550.000 within the next three years.

New recording equipment installed in Shanghai will allow a

team of 10 people, including two Frenchmen, to produce five shows in the near future: a twohour weekly chart programme featuring Chinese and international hits; a monthly series of one-hour concerts by Chinese or international acts; a weekly onehour series dedicated to current stars; a weekly one-hour series on great works of classical music; and a monthly one-hour series dedicated to Chinese traditional music.

Radio has grown rapidly in China over the last few years. In 1987 Shanghai had three radio stations; in 1991 two new stations were launched and there are currently 10 stations. According to local authorities, each household of China's 15 million population owns an average of three radio receivers.

# Batzen To Coordinate Concerts At Midem

Batzen

The **Reed Midem Organisation** has appointed industry veteran **Bernard Batzen** as the new artistic director for the international

music industry market Midem, a move expected to further boost the quality of showcases at the fair.

Batzen is an international tour concert promoter based in Paris. He began his 20-year career in the music business as a club DJ, has worked as a record retailer, producer, and for

three years was manager of French band Mano Negra. Among acts he and his company have worked with are Les Innocents, Urban Dance Squad, and Soon E-MC. Meanwhile, as booker for French music festival Printemps De Bourges, he was responsible for booking international acts including U2, The Cure, and Stevie Wonder.

Batzen will assume responsibility for all concert concepts and programming, [apart from Midem Classic concerts, which are handled by Hervé Corré]. He will be assisted by programme coordinator Jackey Molvaer and production coordintaor Anny Roy.

During its five-day market period, Midem organises an average of 30 live music concerts every years in Cannes, involving over 500 international artists and musicians. Radio Shanghai, launched in 1949, produces 128 hours of programming a day via six AM stations—providing local news, literature and arts, educational programming and business news respectively, with one station targeted towards Taiwan audiences. The station also operates two FM stations, one of which has a dominant musical programming and will be the home of the new programmes produced by Bashen.

Europe Developpement joins CLT station **RTL** in Shanghai, which launched a similar company in 1993 in partnership with Radio Shanghai's competitor **Radio Orient**. The station now carries various programmes produced in France by **RTL**, including a Top 30 chart show.

### EUROPE AT A GLANCE

### SWEDEN: Women's Commercial Station Asks For State Subsidy

Swedish commercial radio stations which produce cultural programming should be able to receive state subsidies, according to **Christina van Hofsen**, head of Stockholm's **Radio Q**. In a letter to the country's Culture Minister **Birgit Friggebo**, she says her music and talk station, aimed at women from 25 upwards, provides a service which should attract such money. She points out that many of the station's newspapers receive state subsidies in order to ensure diversity. **Nick George** 

### US: New Music Seminar Highlights European Talent

The increasing international participation at New York's New Music Seminar is being marked this year with a series of concerts showcasing the musical talent from each of the European territories. The 15th New Music Seminar takes place at the Sheraton New York Hotel between July 19 and 23. Jeff Clark Meads

### **ITALY: RAI Management Reports Improving Finances**

Italian pubcaster **RAI** is still in the red, but its debts are reducing. This was the conclusion of the new management board, following their approval of 1993's accounts. The pubcaster's '93 deficit was L480 billion (app. US\$0.3 billion), and this year's debt is expected to fall by half. The management board is also reportedly working on a three-year industrial plan for the broadcaster, which would involved an investment of L2.000 billion. Julia Sullivan

### UNITED KINGDOM: Community Radio Campaigner Law Dies

Veteran community radio campaigner Michael Law died on June 2, 1994. Law joined the UK's National Community Radio Association in 1989 after 20 years as a community radio campaigner in Australia. He was vice-chair of the CRA from 1990 to 1992. Law was instrumental in achieving a regulatory framework for Community Radio in Australia which has led to over 120 stations coming on air. He worked vigorously for similar developments in the UK until ill-health forced his retirement in 1993 at the age of 74. JS

### IRELAND: Irish Night At Montreux Jazz

Van Morrison will be the featured artist at a special Irish night during the '94 Montreux Jazz Festival. He will be joined by Katell Keinig, Sharon Shannon and The Big Geraniums. The Irish night will be the first in a three year commitment to Irish music for the world-famous festival. Dermott Hayes

### **GERMANY: Viva's Housefrau Caters For Techno Market**

A weekly magazine programme focusing on techno, trance and house music launched last month on German music TV channel Viva. Every Friday night from 22-23 hrs, the show is produced by House-Frau aka Andrea M. Junker, active in the German dance field as an artist manager and publisher (Edition PluTone) and DJ booking agent (house frau united enterprises). The show also features Cologne DJ/producer Mate Galic and house DJ Sabine Christ. Miranda Watson

### HOLLAND: Arcade Releases Commercial Classics

In conjunction with the original advertisers, Dutch TV merchandiser Arcade has released *The Sounds Of TV* compilation album, consisting of 19 songs featured in commercials. On the artwork the original logos of the advertisers are printed next to the song titles. Songs included are Mungo Jerry's *In The Summer Time* for Amstel beer, Dinah Washington's What a Difference A Day Makes for Tea For One and Sniff 'N' The Tears's Driver's Seat for Pioneer car radios. Robbert Tilli

Irish Competition Authority Gives U2 Fuel For Case Against PRS

### IRELAND

by Dermott Hayes

An Irish government agency has boosted U2's legal case against the **Performing Rights Society** (PRS) by refusing to grant them an operating licence in Ireland.

The **Irish Competition** Authority's decision to refuse the licence to the PRS because they say it is "anti-competitive" has been welcomed by lawyers representing U2's case against the PRS.

"We are delighted but not surprised with the Irish Competition Authority's decision on PRS membership rules," **David Davis** of London law firm **Clintons** told **M&M**.

"It reflects some of the main elements of our case against the PRS. We will be disclosing the Competition Authority decision to the courts and making reference to it."

The PRS has so far declined to

comment on the content of the Authority's decision or its ramifications for the PRS and other European collection agencies.

U2 has already issued a writ in the British courts against the PRS to recover almost £10 million in lost royalties. It also wants the right to collect its own royalties or to assign its own royalties from live performance.

U2 has claimed the PRS' insistence on retaining the rock group's live performance rights contravenes the Treaty of Rome's competition laws, is an abuse of their dominant position and is in restraint of trade under UK law.

The PRS has enjoined all the affiliated European collection agencies in the U2 writ since the issue of assigning exclusive rights is seen as the crux of the dispute, the loss of which would have wide-reaching implications for all European collection agencies.

The Competition Authority's decision—described as "a disas-

ter" by one member of IMRO, the PRS's Irish collection agencyhas already had some impact in Ireland. The Vintner's Federation Of Ireland and the Irish Music User's Council have called the decision a major victory in their opposition to royalty collection agencies, and IMRO has reported opposition to their agents in some rural areas of Ireland.

Under Irish competition law, the Competition Authority, set up in 1991, has the right to examine the operating rules and regulations of monopolies and collecting agencies like the PRS.

Says U2's lawyer Davis, "The fact that the competition Authority is an organisation that is recognised is valuable and worth putting forward in the English proceeding as, on the face of it, it appears to present a justification of the complaint of U2."



**RIVERDOGS RECEIVE REMIX IN AMSTERDAM** — Dutch Sleeze Beez drummer Jan Koster (middle) presented American hard rock act Riverdogs with a special remix of the Riverdogs song "Revolution Man." The CD single also includes two acoustic recordings made during a concert in Veronica's "Count Down Cafe."

# New Swedish Privates Attract More Than One Million Listeners

### SWEDEN

POLAND

by Emmanuel Legrand

nisation Médiamétrie.

Private radio stations are on an

upward trend in Warsaw, accord-

ing to the results of the third

Media Focus on the Polish capital

published by French polling orga-

cumulative audiences rose to

78.9% up from 72.3% in June

1993. Médiamétrie notes howev-

er, that if the overall number of

inhabitants in Warsaw listening to

radio was up, the average listen-

ing time was down compared to

the previous wave (237 minutes

daily against 256). Private sta-

tions have now overtaken public

stations in audience levels, with a

total market share of 52.1%.

Radio Zet, owned by French

Europe 1 Communications ra-

dio group, remains the leading

national private station and the

second station in the city, with a

29.3 % cumulative audience.

Public station Program Pier-

In March 1994, weekly radio

by Nicholas George

Sweden's new commercial radio stations have picked up more than 14% of the listeners, according to the first national survey, in which they are included.

Most successful has been EHR Radio Energy which through its stations in Stockholm, Gothenburg and Malmö/Lund has become the nation's fourth largest radio network.

The big loser has been pubcaster **Sveriges Radio's P3**, which has dropped a third of its

**Private Stations Take** 

The Lead In Warsaw

audience during the same sixmonth period. In November last year 33% of Swedes listened to P3, but the independent **RUAB** survey shows that by the beginning of May '94 this figure was down to 23%.

Part of this decline can be accounted for by the success of the commercial stations, but it also reflects P3's new profile which now aims at a younger audience. Several of its most popular programmes such as the main chart show "Svensktoppen" and "Dial A Song" have moved to **P4**, still Sweden's most popular station,

wsky stays on top, but has lost a

5% market share between the two audience waves. Private station

Radio Wawa experiences the

highest rise in audience with a

4.2% increase. Globally, public

radio stations still grab a large

slice of the audience (a 47.3%

share), but loses 1.5% compared

Top Stations In Warsaw

(Cumulative Audience)

'91

NA

6.7

NA

9.8 6.3

NA

Dec June Mrch

'93 '94

57

5.7

4.0

0.3

3.1 1.8

33.5

29.3

89

8.0

7.7

7.7

4.1

2.5

7.3 11.5

46.0 35.1

34.1 29.7

to June 1993.

Station

Program 1

Radio Zet

Radio Wawa

Radio Kolor

Program 3

Program 2

**KRM\*\*** 

Naradio Eska \*

Radio Dla Ciebie NA

Source: Mediametrie

\* formerly Radio Solidarnosc

1% = 13520 listeners over 15

\*\*Katolickie Radio Maryja

which attracts more than 40% of listeners.

"The decline in P3 is indeed big, but at the same time expected," comments Sveriges Radio information chief **Arvid Lagercrantz**. Sveriges Radio had counted on losing listeners from its youth channel with so many of the new commercial stations aiming exclusively at this market, he adds.

The survey also reports on the latest trends in the country's big cities, where the commercial stations are continuing to grow. Most successful is Radio Energy, the Swedish outlet of the French Radio network NRJ.

Its Stockholm station has increased its audience share to 13.8%, while in Gothenburg it has replaced City 107 as the top commercial station with 9.2% to City 107's 6.2%. In Sweden's third city Malmo Radio Energy has more than 10%.

These successes put the station in fourth place nationally with **Radio Rix**'s network of 13 local stations coming fifth, with 2.7% of national listenership.

Despite the impact of the commercial stations overall listenership dropped according to the survey, which was carried out between April 25 and May 8. However, with almost 77% of the population listening, radio in Sweden remains the most listened to in the world.

### Top Stations in Sweden (in 1000s of listeners)

Station (format)	listeners
P4 (ACE)	292
P3(EHR)	1700
P1(N/T)	86
Energy(EHR)	308
RIX(ACE)	197
P2(Class.)	165
Megadalen (ACE)	115

### Source: RUAB

ACE = adult contemporary Europe; EHR = European hit radio; Class = classical music; N/T = news/talk.



**YOUSSOU GREETS NITS FRONTMAN HOFSTEDE IN AMSTERDAM** — Youssou N' Dour (I) ran into Henk Hofstede from the Nits in May, after a concert he did in Amsterdam's Paradiso. Both are fans of each others' music, and will be playing in the same programme in June, in the Stade de l'Amitie in Dakar, Senegal as part of the Fête D'Afrique.

# BRTN Studio Brussel Drops In Flanders

### BELGIUM

by Marc Maes

The latest ratings on radio in Flanders (source **BRTN**) show a dramatic drop in **Studio Brussel**'s popularity: whereas the BRTN's rock-formatted station enjoyed a 7.6% market share over last year, the recent results reveal that the outlet dropped down to 5.5%, loosing some 23% of its audience.

Both Radio 1 and classical channel Radio 3 had to give up audience in favour of Radio 2, Radio Donna and the privates who have come close to a 11% share in Flanders.

Comments Studio Brussel head Jan Schoukens, "Studio Brussel has kept to its rock-format and I think that the more you build a station's profile the narrower you target your audience. We must have lost some categories of listeners along the way and our research department is investigating the situation." Schoukens adds that the so-called "fun-nets" have gained audience on the more serious channels and thinks that the latter have perhaps become to "difficult" for a broad audience. He denies that some of the station's music-programmers are planning to leave the channel.

### Top Radio Stations In Flanders (market share)

Station		A	pril
	'93	'94	'94
Radio 1 (MOR/NT)	14.3	13.3	12.4
Radio 2 (ACE/NT)	51.8	50.8	52.3
Radio 3 (Class/Jazz)	2.5	2.2	1.8
Radio Donna (EHR/gold)	11.9	15.1	15.4
Studio Brussel (Rock/NT)	7.6	7.2	5.5
Private Radio	9.8	9.6	10.8

Source: BRTN



**BAD RELIGION SIGNS WITH DRAGNET** — Bad Religion recently signed a world wide contract (exluding US and Canada) with Sony Music Germany's Dragnet label. The band has produced six albums and two EPs on their own label Epitaph. Their seventh album will appear at the end of August, produced by Andy Wallace (Nirvana, Rage Against The Machine, Screaming Trees). Pictured (I-r) are Bassist Jay Bentley, Dragnet marketing manager Willy Ehmann, drummer Bobby Schayer, singer Greg Graffin, guitarist Greg Hetson, guitarist Brett Gurewitz and Dragnet label manager Markus Linde.

# CSA Supports Ad Green Paper, Urges More Care For Locals

### FRANCE

by Emmanuel Legrand

Broadcasting authority **CSA** has received a copy of what is expected to be the final version of a green paper on advertising regulations, to be issued in the next weeks by the ministry of communications.

In an announcement made following its study of the paper, the CSA described the report as "globally positive," but called for some additional guarantees to protect local markets for local broadcasters.

In a written commentary, the CSA said it fully endorsed the

main bulk of the text, which takes into account the authority's philosophy that local advertising should go to local broadcasters. It warned, however, that the clause allowing services broadcasting a programme of local interest to become affiliates or subscribers to a national network (apart from the minimum three hours of locally produced programming) could lead to the disappearance of truly local or regional stations.

The CSA pointed out that this would be a way for national networks to get into local broadcasting and grab local advertising. Considering the bad financial situation of many local broadcasters, the CSA fears that this would open the door to a flood of takeovers of local stations by national broadcasters.

The CSA also recommended that programmes acquired by local stations from programme banks such as **AFP Audio** (news and music), **Canal A** (music) or **BBC Infos**, be considered among the programmes of local interest.

The CSA's report, which carries no mandatory force, was favorably received by the ministry of communications, who announced its intention to "examine the technical remarks made by CSA."

### **Programming The Music**

# **Dublin Duo Scramble For ACE Gold Mine**

### IRELAND

by Dermott Hayes

The single largest demographic group in the Dublin market is between the age of 25 and 44. They drive cars. They have jobs. They spend money. And that's why, according to the programming directors of Dublin's FM104 and Classic Hits/98 FM, they are both running ACE stations.

With a difference, both hasten to add. The difference, of course, is what gives Dublin radio listening scene its edge. While one station offers listeners a chance to go beyond the stratosphere in a Russian supersonic fighter plane, another will make you a "Mexican Millionaire" or "Stick it In and Win" with the lure of World Cup football tickets or even dinner with the national squad.

Classic Hits 98FM pioneered the ACE format in Dublin and, while it has kept its core audience and maintained their lead among their target audience in Dublin, they've seen it chipped away, first by the national pubcaster's second station, the nominally EHR **2FM**, but more recently and perhaps more worryingly in the long term, by its rival Dublin commercial station, FM104.

"This station saw a gap in the market when we first kicked off," says ACE 98FM's new programming director **John Taylor**. "At the time the kids and the oldies were catered for and there was a gap in the middle. We needed a high listening base to derive an income and the best group was aged between 20 and 44. Now others have come in on the back of our success to emulate it." Taylor, the third in a line of the station's programme directors to hail from a long radio career "Down Under," adds, "We've all been familiar with the Australian/Asian style. We know radio is a business and has to pay its way. Our format is heavily based on research and we know and give the audience what they want."

FM104 is the "Johnny Come Lately" to ACE. The station started its days as EHR **Capital Radio** when commercial radio franchises were first opened in Dublin, but it soon discovered its revenue limitations.

Programme director Scott Williams explains the succession of formats. "Between '89 and '91 Capital Radio was very heavily EHR, playing very current, high energy music and 52% of the under-25 market. It generated a certain level of revenue but not enough. A decision was made at board level to reposition the station." What followed was Rock 104, an all-out rock radio channel which proved disastrous. The move to ACE finally proved a good one, however, and in the past 18 months, since the emergence of ACE FM104, the station's fortunes have changed dramatically.

Although there is a niche for an EHR station in Dublin, the reason there is not one is simply a matter of finance. Both programme directors point to the limitations of EHR in a market where every commercial station is required by law to produce 25% current affairs and news programming within their schedule every day.

Williams has no doubts about the differences between his station and Classic Hits 98FM. "They're older targeted. FM104 is directed at 18 to 34 year olds, 98FM targets 25 to 44 years olds. There is a younger programme focus here, the presentation is more active and is more responsive to events. Our news is snappier, the production values are higher on 104 and there's more audience participation. Our jocks are encouraged to put across 104 in their own style."

But behind Scott's bravura lies the chastening experiences of Capital and Rock 104. When both stations are fighting for the same market with the same format, he acknowledges, it's the differences that count.

"There is much overlap in music, so we're always trying to reinvent within the format by continually reviewing and revising the programming and the promotions".

FM104's self-imposed 20% airplay quota for Irish music, 24 hours a day, is listed as a key difference between the two stations, according to Williams. Although music drives the station, three key talk shows are central planks in the FM104 programming strategy; "The Rude Awaking," the Clare McKeown drive-time "issue-driven" chat show and Chris Barry's late-night phone in.

Williams cites the impending launch of a national commercial station as a serious concern for Classic FM104. "If the station opts

for an ACE format then it will threaten advertising revenue for both FM104 and 98FM." Meanwhile, he says, it is important for the station "to continue supplying new music. I also believe that, within the format, we should not stop growing and fleshing out our programming. We want to make entertaining radio that fits the genre and mirrors the lifestyles of our audience."

Radio

98FM's Taylor identifies the three main issues facing ACE stations in Dublin. "In first place is financial survival—we must continue to respond to our own research results; in second, the Irish music issue and in third, how many more stations will this market support in the future?"

The issue of an impending Irish music quota has been a particularly thorny one for the station. "We know we need to do the right thing by supporting Irish music. We've started the 'Totally Irish' programme four nights a week between 23.00 and midnight. The station is in complete sympathy with getting more Irish music on the air, but we've researched this and our listeners don't like it."

Taylor doesn't believe public pressure alone has prompted their change of heart on Irish music. "We also hear that the IRTC will be expecting us to improve our quota. We have had positive feedback from our research to play Irish music, but we were surprised how little artist loyalty there was compared to songs. I couldn't believe how unpopular U2 are with listeners, for example."

# BLACK HOLE SUN THE NEW SINGLE ON 124 MAJOR U.S. RADIO STATIONS

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(PERSONNEL OF RECORD COMPANIES & MUSIC PUBLISHING COMPANIES ARE EXCLUDED FROM THIS COMPETITION.) \*FOR PROMOTIONAL USE ONLY



AM

# SHORT GROOVES

### by Maria Jiménez

When Westbam's hard trance track *Celebration Generation* and Marusha's speedinjected hypnotiser *Somewhere Over The Rainbow* can be seen regularly on MTV, you can bet dance music has made serious inroads...and, fortunately continues to do so with no end in sight.

SMOOTH, SOUL-INJECTED HOUSE NUMBERS: Last year's dance smash Caught In The Middle from Juliet Roberts is revitalised with six new remixes from the likes of K Klass and David Morales. This Cooltempo double 12-incher is highlighted by the electrifying Klass Universal Mix and the deep and speedy Pharmacy Dub. ● The follow-up 12-inch to Darlene Lewis' Let The Music Lift You Up (KMS) is the warm, uplifting and commendable house track Soul Fly Free. A collection of tasty remixes are highlighted by Parks & Wilson's pumped Full Justice Remix and Mad Mike's brilliant, soul-powered Baseroom Club Workout. ● Detroit producer Kevin Saunderson and Paris release seven remixes of Inner City's soulful house number Share My Life (6x6). The Mark Is Zen Mantra But Who Is Nexus 21 Mix? is charged and hypnotic, while the Graeme Park Dub leans toward a deeper underground club sound. ● On a more commercial tip, The Good Strawberries deliver the pop house Affro Dizzy Jack (M&G). The 7" Mix is prime commercial dance radio material, while the energy-boosted Olie J 12" Mix and the acid treated Professor K's Article Dub provide a fine choice for a club dancefloor atmosphere.

**EXPERIMENTAL, TRANCE, TECHNO AND OTHER MUSICAL JOURNEYS:** The deep, dark and ominous sound of **Hardhead's** New York Express (Strictly **Rhythm/ffrr**) is both intimidating and seductive. The hard beat, tribal atmosphere and minimal yet powerful vocals on the B1 Mix underline the theme "only the strong survive in the jungle." The New York/London/Amsterdam connection is made in the A1 Mix which emphasises the mighty beat, accelerated tempo and accompanying hysteria. • An intriguing collaboration between France's Laurent Garnier and Germany's Dr. Motte results in System 101. In Mind Sensations (Tresor) System 101 provide us with an excellent highly charged techno acid number and lyrics covering various aspects of the current day drug situation. • Also on Tresor, Jeff Mills offers up The Extremist, a very speedy track. The B2 Mix kicks a heavier beat, while the A1 Mix is the pulsator. • Reports From The Vatican, a fine new acid track from Dutch act PIUS 1 is now available on Looneyville/Gyrate Records. A prime trip through energy phases in the A1 Mix. For the more relaxed option, spin the B2 Mix.

THE ART OF COMBINING HIP HOP WITH OTHER GENRES: From Holland, T.O.C. featuring Rocca is making quite a commotion with *Doo Wop Sh'Bob* (Zomba), an immediately appealing crossover track combining hip hop, ragga, raps and pop charisma. Shouts, a rhythm and a pocketful of soul. • From Sweden comes Treble 'N Bass, a talented young rap act who, after a few attempts, have hit on a strong combination of tough raps, heavy rhythms and soulful funk on *Rain And Sunshine* (Warner Music Sweden). The *Uptempo Club Remix* is highly recommended for more hi-nrg dance-oriented jocks. • From the US, Tommy Boy Records' act Coolio gets inspiration from Lakeside's 1980 classic *Fantastic Voyage* and drops their own prime funk-junked '94 *Fantastic Voyage* (*Radio Version* and *Timber Extended Radio Edit*). Coolio's labelmates K7 pump their incomparable vocal power on *Hi De Ho* (Tommy Boy/East West). Tighter than tight raps and a looser than loose jam call back to Cab Calloway, while maintaining the energy and vibe of the '90s.

**FULL LENGTH RELEASES WORTH THE PURCHASE:** Check the outstanding artwork on all three of these recommended CDs. • The *Hypercycle Vegetarian Picnic* compilation (**Hypercycle**) begins with the pure sounds of the somewhat ambient, tangible trance of **Cyberia's** *Hanggliding Over Mellow Valley*, a number which is equally



appealing for Enigma fans and Deep Forest fans alike. The vibe continues with a soulful vocal injection on Santa **Prisca**'s *From The Deep* followed by many more colourful soundscapes. This compilation is perfect for a general chill period when you still want substance or a mellow trancey house journey. • Eye Q presents an admirable full length CD from Earth Nation. The tantalizing Alienated and messmerising Revelation demonstrate a superb blend of trance, techno, house and acid elements. An open atmosphere. • The

futurists from England's capital city deliver two CDs worth of aural pleasure on *Life-forms* (Virgin). The Future Sound Of London go beyond perceived limits to create incomparable musicscapes where the mind flows free. At the sixth song, the title track, the beats kick in. *Lifeforms* evolves further on the second CD through *Vertical Pig, Life Form Ends, Omnipresence* and wrapping up with *Little Brother*, each an experience in itself.

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# Wholesalers Move Into Italian House Market

### by Mark Dezzani

Italy's thriving dance sector hasn't missed a beat when it comes to exporting its brand of "Happy House," earning global respect for musical creativity, production inventiveness and entrepreneurial intuition. Specialised dance labels like Media, Expanded, Flying, Time, DWA, IRMA and Energy have scored international success with acts like Cappella, Paraje, Blast, Usura, Corona, Datura and Whigfield respectively.

Yet a new breed of record company is now vying for a slice of the market which can catapult a garage operation into international players by keeping an ear to the ground for the latest vibrations and setting sights high for a lucrative international licencing deal.

Milan's "Grossisti" or record wholesalers located in warehouses around the outskirts of

the city have exp l o i t e d their close relationship with spec i a l i s e d retail outlets as sup-

pliers to become distributors for specialised dance labels and producers in their own right.

Often criticised by the major companies for their activities in marketing through radio compilations exploiting Italy's loose copyright laws and cynically churning out close covers of current hits with artist titles designed to confuse less suspecting record buyers (Age Of Base, for example), several are now producing respectable original titles and making an impact on Europe's dance and pop charts.

Pippo Landro. MD of New Music produced and released Black Machine's *How Gee* over two years ago when it became an Italian club favourite with its catchy sampled refrain of saxophonist Maceo Parker from James Brown's *Soul Power*. The track went onto European and Latin American chart success before entering Britain's Top 20 recently after being picked up on a licence deal by Pete Tong at London Records. New Music artist Susan De Niro has also enjoyed international success.

Landro dismisses criticism that the distributor/labels are not proper producers saying that he has never indulged in shadow covers and apart from dance music his label is also diversifying with several pop projects. On the dance front he has just established a specialist underground ticked LUP (Landro Underground Productions). The first release on LUP, Illusion by TI.PI.CAL is a light, spacy but pacey sound with a happy hip-hop rhythm. Apart from licencing the likes of Sister Sledge and Technotronic for Italy, New Music are participating in the relaunch of '70s disco star Gloria Gaynor with Black Box remixes of several of her hits. Despite diversifying into pop and country, Landro says that dance

music will remain the backbone of his production. "Dance music has a good future, pop dance is conquering the market. We are serious operators in this market, we have to be or we will be squashed by the majors."

Luigi Di Prisco of Dig It International says he has turned a practically zero turnover into a L35 billion (app. US\$22 million) operation in just three years with 60% generated by his record company operations.

Working heavily with dance compilations including collaborations with top Italian radio network **Radio Deejay** to market its *Deejay Compilation* which sold 140.000 copies last year, Di Prisco says Dig It got into dance production proper in 1991. "We work very fast with the right product at the right time," adding, "The Italo-House sound is still very credible in Europe." Their latest

"Dance music has a good future, pop dance is conquering the market. We are serious operators in this market, we have to be or we will be squashed by the majors." — Pippo Landro

project is the revival of another '70s soul/disco legend **Thelma Houston** with a remix of her version of *Dont Leave Me This Way*. Dig It will be promoting and distributing her new album which has been released by another Italian independent **Fonit Cetra**.

The most recent warehouse/distributor to turn into dance producer is the **Disco Piu** company. Having been prolific repackagers of back catalogue material into compilation albums, **Lino Denti**co, a family partner in the company last year, launched with a cult club hit *Walla Walla Coco* by **Ankawa** on the **Soul Expression** ticket. The Latin Salsa whistle blower with Grace Jone's style vocals made it an instant hit in several Latin territories.

"We have now launched the UDP label," says Dentico, "which is developing the underground tendency. Our first release *Better Things* by Working Happily was a critical success and a club hit." The follow-up titled *Over* is already out and both tracks are guaranteed to get your windscreen wiper action set to torrential while the downbeat mix of *Over* is a slowed down classy cut to wind down a frenetic all-night bash and its soulful groove should sound great on late night radio.

Di Prisco says that given their limited resources compared with the majors, the warehouse record companies are moving into production at a slow but steady pace. "Our big advantage," he adds, "is our close relationship with the shops through our distribution activities. We support our product with heavy radio campaigns and take risks. Our customers know we will take back unsold product, which for a shop is convenient and gives them confidence."

### **Station Operations**

# **Establishing An Identity For Your Station**

A radio station is a different thing to a listener than it is to a broadcaster. Within the business, it is a live, eat, sleep industry with inside terminology and the perpetual surroundings of other industry people and concerns. To a listener, a radio station or programme is a friend, a companion, a resource.

works is the kind that builds from consistency. The projected image is something that cannot be bought, but developed and built through careful reinforce-

### by Steve Warren

e often neglect to consider the listener/station relationship when conducting business. No matter what your format is, what kind of music you play, what market you're in, or how many competitors you have, the one thing that is absolutely necessary for the successful business operation of a radio station is to establish an identity.

The identity needs to be a combination of all the things a station is to its listeners, synthesised into one or two highly identifiable elements. A station identity is the one thing that when people see it, hear it, or think of the call sign, they have essentially a snap-shot of the station itself. Station identity can be obtained pri-

marily through what is given to the listeners in terms of programming.

### Consistency

The primary tool to build effective station identity is consistency. Develop and utilise slogans, sayings, ways of doing things, consistent programming so the audience is subjected to the station identity on a day-in, day-out basis. There should be a thread of familiarity and similarity throughout a radio station sound no matter what time of day or night the listener chooses to tune in. Many programming elements can vary from hour to hour or

tener chooses to tune in. Many programming elements can vary from hour to hour or day to day, but there should be something familiar, something the audience can't quite identify, but something that says to them this station is different, it's unique and has

an identity all its own. Having determined what the identity will be on the air through slogans, phrases or consistent terminology (in newscasts, announcer's material, jingles, promos, etc.) reinforce it outside the station by using those same identifying slogans and statements in newspaper ads, television spots, bumper stickers or billboards.

Internally the radio station in its day-today function as a business also needs to be consistent with:

- business cards
- envelopes and letterhead
- sales presentation folders
- internal stations signs
- banners at public events
- station vehicles, all reflecting the same visual identity.

Often stations present conflicting identities because they did not feel it worth the effort or expense to convert old identities to new ones. The kind of station identity that ment of ideas projected to listeners. This cannot occur if listener focus is broken with a variety of different identifying features for the station.

### **Separate Identities**

"Stations with no

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Those are stations

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One of the biggest oversights in terms of establishing station identity usually comes from companies operating more than one station in a market, perhaps an AM and FM, each with different formats and identities. There is a tendency to represent both stations on the same corporate letterhead, business cards, etc. There is also a tendency to promote the corporate or ownership name rather than the radio station. In dealing with listeners, they really don't care who owns a station. In most cases neither do the advertisers. Broadcasters often assume that

the population knows that both stations are co-owned but separately programmed...assume nothing! Follow through with a complete uninterrupted separate identity of each station.

Here are examples of identities a station can have. Work toward developing an identity immediately:

1. A station can have an identity as being the fun radio station. Carry this fun image through the music, reinforced by the types of personalities on the air and the nature of materials they talk about. Develop a fun image with clever contests, humour, or perhaps a station mascot or image which is humourous. Have feature material or special program-

ming that indicates a station that likes to have fun. Contests should be fun and taken lightly, requiring less effort to win but more entertaining in their operation. This is a terrific identity against a very structured, conservative competitor.

2. A station can develop a news and information identity. Provide an excellent news and information product, but constantly remind the audience during other programming that they are only moments away from one of the basic information elements (news, traffic, weather, etc.). Don't forget weekends, overnights and late evenings when there is limited access to many of the information elements. Talk about them, Promote their presence on the station. With any station identity, talk about it even when not doing it. With a music identity, talk about the music when not playing it. With a news, traffic, information image, reinforce that image between songs.

3. A contest image can easily reinforced with newspaper ads, currency signs or lists of prizes. Talk about a contest even when not running one. Have contests planned well ahead of time and promote to the next scheduled contest.

4. A public service identity takes on a

general approach because it is hard to be too specific when serving the entire population of the market. Therefore, give as many specific examples of what public service activities the station is participating in at the time. Reinforce this verbally on the air and in outside media. For example, if the station helps with a charity telethon, do the actual work, promote it on the air, then tell the audience after the fact about the results. If the station works on a particular fund raiser for some sort of other event, similarly, participate in the event, promote the participation after the event and brag about it. Also, if seeking a public service, public affairs image, project the station

ahead two or three weeks or a month ahead of events for future participation. It is also very important that a station continues to remind the public service agencies themselves, as well as government leaders, and persons with similar civic responsibility of station participation so they can help generate word of mouth recognition of the station's public service identity.

5. In a few cases, some

stations have managed to make a good business effort out of a somewhat negative identity. This mostly has to do with music programming that runs contrary to popular taste. Several major American stations make good money selling advertising while at the same time are a blatantly obtrusive radio station through their advertising techniques, play distasteful

music and have announcers using offensive material. But, it sells, and in a business sense, it works.

There are other identities so look around any market at the list of competitors. Start a list on paper to determine what the identity is of each competing radio station.

If you cannot identify or come up with a short, precise identity of each station in the market, then consider those stations as vulnerable. Stations with no identity are subject to the worst type of vulnerability. Those are the stations the listener will fail to remember. Those are

stations listeners forget easily, stations that have not conveyed an image of consistency and have left the listener confused.

### Be Different

By establishing a firm, positive identity for the radio station, it can win. In memory training courses offered by memory training



professionals, they utilise systems from word association to making absurd connections between the thing to be remembered and some other visual imagery. Establishing an identify for a radio station is no different. If the identity is different enough, if it is not to be confused with any other type of identify for any other type of business or certainly for any other station in town, the audience will remember it because of the unique identity. In establishing identity of a radio sta-

In establishing identity of a radio station, stick with it for a while. Don't change a station's identity too frequently. Good strong identity imagery is difficult to build.

"A station identity

is the one thing

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essentially a

snap-shot of the

station itself."

**A List Of Station** 

Identities,

Good And Bad

News

Sports

Contest

Old Folks

Teenage Community Minded

Prestigious

Inconsistent

Cheap/Amateur Sounding

Ethnic

Been There Forever Visible

Invisible

Fun, Humorous

It is even more difficult to change. Many radio stations around the world are still identified by slogans and imagery that they projected to their listeners 10 or 20 years ago. Don't be the radio station that "used to be" something else.

Chances are, if listeners haven't tried a station or programme lately, they still think it's doing the same things it did the last time they listened, which might have been 20 years ago. When establishing station identity make a pro-

found statement in the market. It's an excellent time to go out and test the effectiveness of station marketing techniques by means of street research or focus groups of listeners to see if the intended message is penetrating the audience at large.

One final note on station imagery and identity. Many radio station audience sur-

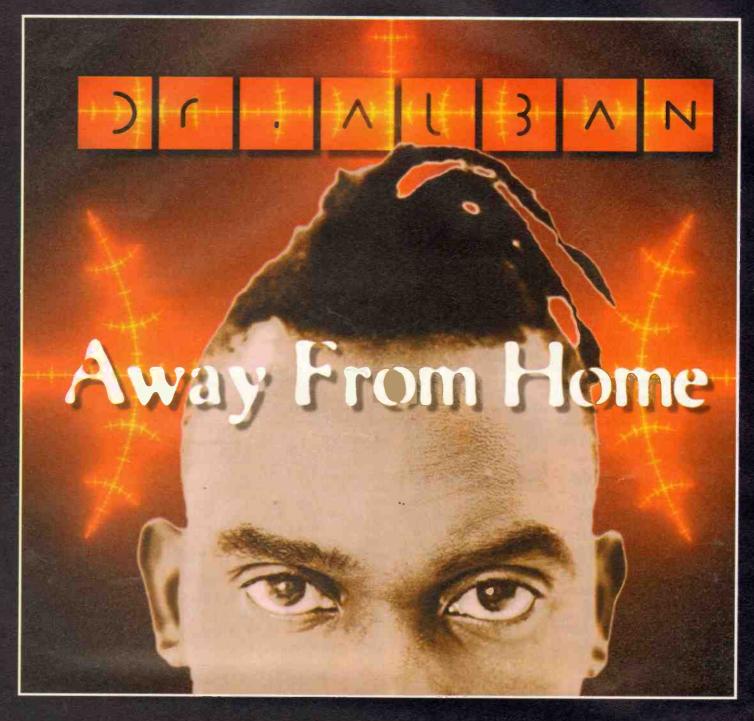
vey companies rely upon the listeners memory in writing down ratings information in diaries or even in telephone interviews. Therefore, it is often better to be the station that is remembered than is to be the one that is listened to. Certainly we would like to have everybody in the market listening to our station, but if they don't happen to listen to us or at least don't listen very often, let's give them something to remember us by so that when they are asked to think of a station during a survey period, our station is the one they recall. Make the proper

statement in identifying ourselves. As competitive broadcasters, our goal is to make sure it is our call letters that come to mind rather than our competitors. Develop the station identity, sell it, stick with it, and don't promise anything to an audience that can't be delivered on or off the air.

STEVE WARREN is general manager of MOR Media, a New York-based programming consulting group specialising in adult formats. With 25 years as a New York radio personality, he also has held PD positions in several American markets. He is also the author of "Radio: The Book" sold by the N.A.B. in Washington. He can be reached at (+1) 718.796.3703; fax: 718.786.3870.

positive identity win. In memory memory training





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### C ) S I N G L E C O N T A I N S T H E M I X E S : S H O C T

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### Artist: 22-Pistepirkko

### Current Album: To be released autumn 1994

According to Sonet Finland promotion manager **Aku Valta**, one of Finnish music's greatest attractions is also its biggest drawback. "It's a rich and subtle language," says Valta, "the best lyrics can be read without music, like poetry, and there's a very strong market for it. Like everywhere, new acts concentrate on the local market to get an initial success story. And the best chance of doing that here is singing in Finnish. It's a Catch-22 situation if you want to go international."

22-Pistepirrko is a long-term project for Sonet and has had time to make the transition. The band released two, quietly minimalistic albums in Finnish before evolving an acoustic indie rock sound and

changing their language. *Birdy*, a single from the band's last album *Big Lupu* went Top 5 in Finland and received good airplay in the rest of Europe, particularly France where they have developed a loyal following. *Big Lupu* is still selling, but efforts are now gearing towards the upcoming LP. "We're going to market at the roots," says Valta, "with constant touring and lots of local press and radio." Although Valta believes 22-Pistepirrko is a band that gains most of their fans on stage, he credits the diversity and support of radio as also contributing to the act's success.

### Artist: Neljä Ruusua

Current Single: Meistä Jokainen (June 6) Current Album: Pop-Uskonto (October 1993)

Neljä Ruusua have been recording in their present formation since 1987. Early, intensive touring created a loyal fan base and established them as one of Finland's leading live acts. The group broke through definitively with their fourth album, *Hyvää Yötä Bangkok*. The follow-up album *Haloo* expanded upon the success with the single *Juppihippipunkkari* topping radib, dance and sales charts. *Haloo* eventually went platinum, selling some 50.000 units.

Pop-Uskonto ("Pop Religion") entered the national album chart at number 1 and spent four weeks there. It has already spawned three Top 10 hit singles and has

current sales of 45.000. Trend-setting rock magazines *Soundi* and *Rumba* both voted Neljä Ruusua as Finland's best band in 1993. Plans for the near future include a major tour through Finland in July, and the release of a compilation containing remixes of their greatest hits.

Although EMI promotion manager **Katri Hämäläinen** believes Neljä Ruusua to have the most international potential of their current acts, she acknowledges the unlikelihood of European breakthrough while they continue to sing in Finnish. "It's an impossible language for outsiders," she admits.

### Artist: Hybrid Children

### Current Single: tba

### Current Album: Honeymoon In Babylon (23 May)

Gaga Goodies' **Miettinen** ("just Miettinen, no one even knows my first name!") is one of the few label executives who dismisses the language as a barrier to Finnish breakthrough. His reasoning is that local talent is just too good. "By good I mean really original. The best Finnish bands don't sound trendy. It is always difficult to break acts that can't be compared to anyone else."

The advent of the Seattle scene, however, has fostered international appreciation of a sound that Finland produces to perfection, says Miettinen. "It's much easier now to break the loud, punk, rock 'n' roll sound. Call it the 'Post-Nirvana' period." It's a wave he's convinced Hybrid Children can ride. "They're one of few bands in Finland I can imagine playing any stage anywhere. They're bigger than life—they really fill up the stage."

The first three singles from the act's debut album *Bleed Baby Bleed* all topped the indie charts, pushing the album to the number 13 spot nationally. *Honeymoon In Babylon* was at number 31 and climbing in its first week of release, guaranteeing the act rotation in the weekly Top 40 video countdown. Consequently, efforts are being focused on completion of the clips *From Babylon With Love* and *God In The City* which will be directed by **Ben Unwin** (of **Guns N'Roses, U2, Nick Cave**-fame). This, and an imminent tour of Germany including an appearance at **PopKomm**, has pushed plans for single releases to the back burner. Miettinen is confident of summer releases of the album in Sweden and Japan, and will be looking for additional licensing deals at **NMS** and PopKomm.

### Artist: Leningrad Cowboys & The Alexandrov Red Army Ensemble

### Current Single: tbc

Current Album: Happy Together (release date June 1994)

Megamania's international hopes are pinned on an act proudly defined as "The World's Worst Rock & Roll Band." The Leningrad Cowboys, a 10-man showband, parody the Soviet system, the English language and cliches of rock stardom.

The act's bizarre performances (resulting in sell-outs on Scandinavia, Central Europe and US tours) have not been limited to the stage. The film "Leningrad Cowboys Go America," about the misadventures of a Siberian rock band, was released in 24 countries and has become a cult classic. Their upcoming album is a result of their most ambitious show to date—a joint concert with the 160-strong **Alexandrov Red Army Chorus & Dance Ensemble**.

The concert resulted in the "Marketing Act Of The Year" award from the **Finnish Marketing Federation** and a live double-album *Total Balalaika Show* which sold some 35.000 units. "That is *very* unusual," claims Megamania promotion representative **Anne Koskinen**. "It's very hard to sell live albums here, particularly in English." *Happy Together*, a studio version of the cross-cultural collaboration, will be released in Europe and Japan to coincide with Japanese and German tours, including a repeat of The Helsinki performance in Berlin's Marx-Engels-Platz on June 18. Singles from the studio album are being specially produced for **Nokia**, the mobile-phone company sponsoring the Berlin concert, and the Cawboys will be featured in a Japanese commercial for **Canchu-Hy** soft drink.

MUSIC & MEDIA PRESENTS ITS FIRST OF A FOUR-PART SPECIAL ON THE SCANDINAVIAN MUSIC SCENE. LOOK FOR NORWAY, SWEDEN AND DENMARK IN UPCOMING MUSIC & MEDIA ISSUES.

### Finland Changes Its Rhythm For International Success

For many, Finland is a country on the geographical and musical periphery of the international scene—a slow starter as far as bringing local product to the rest of the world with, as one local executive put it, "a 10-year gap between us and Sweden." Much of this has to do with the inclination of the most popular acts to sing in Finnish, but change is in the air, coupled—albeit belatedly—with an explosion of local dance talent.

"When I first heard the demos I was confident that this would be successful," says Warner marketing manager **Ari Lohenoja**. "It's one of the first Finnish acts to come with the European pop/dance sound." Taikapeili's debut single *Jos Sulla On Toinen* spent four weeks at number 1 on the singles chart and topped airplay and dance charts as well. Lohenoja cites radio's increasing enthusiasm for dance as a major contributing factor to their success. "Radio gave them great support across the board, locally and nationally. You're going to be hearing more about dance in Finland in the future."

Souri Salaisous, which entered the national LP chart at number 4, looks set to be more than a one-hit wonder. The follow-up single Seuraa Johtajaa is currently at number 7 and climbing as Warner continues to groom the new act. "They've had a great start on radio and in the clubs, but they haven't done any live shows yet," says Lohenoja. "They need more experience performing before we can even think about for-.eign markets."

Although Lohenoja is convinced of the quality of Finnish music, he doesn't want to make predictions about imminent international success. "I don't think there's anybody here at the moment that has a very high potential for international breakthrough. Even the ones who sing in English have a style that is totally different from what's popular elsewhere."

### 

### Artist: Miisa

### Current Single: All Or Nothing At All (mid-June)

Current Album: Attitude (release date August 1994)

Sony is letting no grass grow under Miisa. Her first two singles *Set Me Free* and *Hold On* went top 10 and the label is working on international deals for her debut album two months before its release.

Marketing manager **Hans Rautio** attributes her success to the recent shift in the music scene due to changes in the attitude of media and in popular taste. Rock had an appealing tradition of street credibility and non-commercialsm, he says. Finnish acts like **Hanoi Rocks** and **Smack** may never have enjoyed massive sales, but had great artistic influence on acts like **Alice In Chains** and **Pearl Jam**. The media liked that. "**MTV** started the change," says Rauito, "and radio carried it further. There's a whole new generation of media more appreciative of it."

Despite the sudden emergence of dance in the local scene, Rauito doesn't anticipate a major decline of the traditional pop/rock sung in Finnish. "It will always be there," he says firmly, "it's the backbone of the industry. The market for local product has been between 45-50% for some 30 years now. That won't change quickly."

### 

### **Artist: Dance Nation**

Current Single: True Conviction (February 1994)

Current Album: Dawn (released April 1994)

Technopop act Dance Nation is the first signing of BMG Finland's A&R department which opened last year. Their first single *Let the Rhythm Entrance* was released after a promo EP, and went to number 3 in the Finnish charts. The current single *True Conviction* hit Top 20 which is quite an accomplishment, says A&R manager **Asko Kallone**, seeing they produce everything themselves.

"The act is more than just the performers," says Kallone. "Dance Nation is seven-eight people in total including video and graphic guys. Between them they compose, engineer, mix, produce, package, every-thing. It's a whole organisation and it's these teenagers doing it out of a bedroom—it's amazing."

Kallone admits that BMG had also not expected their first developing act to come with such finished material as early as they did, and sees his biggest challenge as getting the group's creative talents and the record company in synch. "You need a smooth-running machine to foster success stories, and while they're perfectionists they're not totally professionol—yet."

In the meantime, a third single, *Freed* is planned for July, and the belated video will be serviced to **MTV**. Should a buzz result BMG may release *Dawn* elsewhere.

### **New Releases**

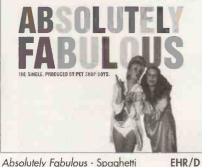
### SINGLES

### 2WO THIRD3

Ease The Pressure - Epic PRODUCER: The Other Thirdz

Like FKW with *This Is The Way* this "third party" is also going retro to the heyday of synth pop outfit Human League. In the end Robin S-like "canned" vibraphone beeps are thrown in.

### ABSOLUTELY FABULOUS



Absolutely Fabulous - Spaghetti I PRODUCER: Pet Shop Boys

The official 1994 "Comic Relief" record is a Pet Shop electro popper built on excerpts from the fab **BBC** TV series, starring **Joanna Lumley** and **Jennifer Saunders**.

### ALL-4-ONE

I Swear - Blitzz ACE/D/EHR PRODUCER: Gary St. Clair/Tim O'Brien

Since Whitney covered Dolly, Nashville is hip in the R&B milieu. Now the vocal harmony quartet halfway between Shai and Boyz II Men polishes John Michael Montgomery country number 1 hit. Radio Regenbogen/Mannheim head of music Martin Schwebel thinks it's the *song* itself that does it and not the rendition. "It's a beautiful love song. The fact that it's on pole position in every American chart imaginable shows its huge potential. Here in Germany it might be a sleeper, but it will be a hit in the long run."

### BAD BOYS INC.

More To This World - A&M PRODUCER: Ian Levine

No matter how big the name of the producer, it's the kids themselves who choose which teeny boppers they want to support. Their vote is within reach with a cheerful pop song like this.

### BC-52'S

(Meet) The Flintstones - MCA PRODUCER: Don Was

Yabba Dabba Doo! Temporarily renamed BC-52's, Fred Schneider and Kate Pierson make a credible Fred and Wilma on this remake of the cartoon's classic theme song. Raadio 2/Tallinn head of music Sven Aabreldaal likes to add "comedy songs when the sun starts shining. For the same reason we played Right Said Fred's Wonderman. Also, the Flintstones song is familiar to those who watch the cartoon on Finnish TV."

### BLUR

To The End - Food EHR/ACE/A PRODUCER: Stephen Hague/John Smith/Blur After the sweat of *Girls & Boys*, of which the Pet Shop Boys mixes are featured here, you can chill out on a lovely orchestrated ballad à la Walker Brothers in the '60s.

### ANDREA BOCELLI

Il Mare Calmo Della Sera - Sugar EHR/ACE PRODUCER: Michele Torpedine Many men try to be opera singers while

they're in the shower. With this Pavarottipop they can cry their hearts out along with the shampoo in their eyes. We feel sorry for their families.

### LENA FIAGBE

EHR

Visions - Mother EHR/ACE/D PRODUCER: Laurie Latham/Martyn Ware/ Lena Fiagbe/Michael Grapes

Trendy dance kids and old hippies can shake hands. The remixed multi-formatable title track off Fiagbe's debut CD mixes the Gaelic folk heritage with modern but unobtrusive club beats.

### WARREN G. & NATE DOGG

Regulate - Death Row D/EHR/ACE PRODUCER: Warren G.

Sung in a Bill Withers meets pioneer rapper Kurtis Blow timbre, there's something lovely old-fashioned about this soul number off the *Above The Rim* soundtrack.

### LOUISE HOFFSTEN

Hit Me With Your Lovething - Rival R/D/EHR PRODUCER: Leif Larson

The Swedish rocker combines the old and new meaning of the loaded term "R&B." The harmonica is very *bluesy*, while the *rhythm* is unmistakably dance. What will the purists say?

### NITS

Dreams - Columbia ACE/EHR PRODUCER: Nits In your dreams you might have heard this pop melody before, but these Dutchmen have got the knack to lift it out of your sub-

# conscience into the thinking half of your brain.

ROB 'N' RAZ	
Power House - Telegram	D/EHR
PRODUCER Rob 'N' Raz	

For the more adventurous side of the Swedish clubhoppers we refer you to the compilation album *Spectrum*. Number 1 in the Swedish dance charts, this one has the Euro stamp all over.

### SCARLET

FHR

EHR

I Really Like The Idea - WEA EHR/ACE PRODUCER: Paxman/Muggleton

A girl trio outside of the dance field, that's in itself a reason to listen to them. Pop with crystal clear acoustic guitars and fine harmony vocals is on the menu. We really like the idea.

### JIMMIE VAUGHAN

Boom-Bapa-Boom - Epic PRODUCER: Nile Rodgers

R&B "tuff enuff" for biker clubs, and equally acceptable for EHR, why is it so rare? Well, it takes good taste, sincere laziness—never a note too many—natural swing and melody!

### WET WET WET

Love Is All Around - Precious ACE/EHR PRODUCER: Wet Wet/Graeme Duffin Covered for the "Four Weddings And A Funeral" film, this sugary ballad is a Troggs original from 1967. Let's see if Marti Pellow can shake his hips like Reg Presley!

### ALBUMS

### TONI CHILDS

The Woman's Boat - Geffen A/ACE/EHR PRODUCER: David Bottrill/Toni Childs

On her Geffen label debut, Childs presents a highly feminine song cycle. *Womb* is a song written from the baby-in-utero perspective. Then it is born on *Welcome To This World* and Toni tells the newborn about the cruelty of it. On *Wild Bride* she asks why the inner wildness of a woman is hidden under a Barbie doll image. Partly recorded in **Peter Gabriel's Realworld** studio's, the tone of it is pop with a world music edge to it. This is feminism of the solemn, serious school.

### JUNKHOUSE

Strays - Epic

PRODUCER: Malcolm Burn Canada is under a voodoo spell. Apparently the Tragically Hip has set the standard of what rock sounds like in that country for the '90s. Junkhouse also pumps water out of the Mississippi swamplands into its music. Voodoo is mixed with modern day teen angst. The concept of tension is the same (Out Of My Head and Praying For The Rain) but the aftermath is disparate. Hypnotising repetitive patterns, deep dark vocals and spellbound percussion, as most manifest on Jesus Sings The Blues and Gimme The Love, strengthen that unique atmosphere of doom.

### K-KLASS

Universal - Deconstruction PRODUCER: K-Klass

Dance is universal, K-Klass is of A-Class, but *Rhythm Is A Mystery* to them. Can you believe it? With this debut CD plus limited edition bonus CD full of mixes the "problem" of people dancing to the beat won't be solved. Off all, ambient housers are best catered for. They can move their bodies to 1,2,3 with an air raid siren not unlike the sound of the dolphin as pictured on the sleeve. The current pop dance single *What You're Missing* is here included in an inaccessible mix. Edited *La Cassa* with Johnny Marr's guitar could be a summer ace.

### REBA MCENTIRE

Read My Mind - MCA C/ACE/EHR PRODUCER: Tony Brown/Reba McEntire Belonging to that elite group known popularly by an affectionate abbreviation, Reba looks further than the ranch's grounds. Not only the numerous ballads will easily slip through the less threatening barbed wires between hardcore country and middle of the road music. I Won't Stand In Line-featuring Vince Gill on backing vocals-and the gospel-framed single Why Heaven't I Heard From You are happy-go-lucky rockers destined for the A1 button on many jukeboxes. Most special is album opener Everything That You Want, bringing back that sense of melody and suspenseful guitar picking Mark Knopfler has forgotten about since Making Movies.

### PAOLO MENDONÇA

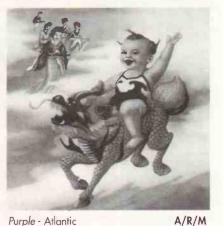
Different Phases - Polar

PRODUCER: Mic Michaeli/Paolo Mendonça Funk rock has different faces, which are all familiar to Mendonça. On *Chocolate Chip* & *Chicken Bone* he opens in a '70s funk

R/A/EHR

style of Wild Cherry to further treat it with the metal respect of Living Colour. Since we last heard from him some three years ago, he has souped up his sound considerably. The retro Kravitz-type of thing he has surely left behind by now. The album is coengineered by **Ronny Lathi**, the man behind **Skintrade**'s wall of sound, which should explain this hard line. It's all summed up by the title *The Powerhungry*.

### STONE TEMPLE PILOTS



Purple - Atlantic PRODUCER: Brendan O'Brien

R/A

D/EHR

Since the kamikazes recorded their 1992 smash debut album Core with Mr. O'Brien at the helm, the former engineer has become Seattle's star producer. His Midas touch brought all of his clients number one entries in the US. It's a full circle now, yet our expectations were not overly high for their second album. Despite commercial success, most of their competitors were shown to suffer from writer's block after only one album. And let's face it, at their first European tour in May last year they only played 45-minute sets, simply because they didn't have enough material. It's surprising to hear that Weiland and co. have managed to write "12 Gracious Melodies" as he croons on the hidden 12th track. Go for Unglued with that powerful riff!

### THE TEA PARTY

Splendor Solis - Eternal/EMI PRODUCER: Jeff Martin

The band's name evokes images of a high tea on the English country side. Forget it, this is more the alternative programmers' cup of tea. Not only by its trio line-up, but also stylistically this Canadian band is reminiscent of '60s rock icon Cream, which has reunited for two third under the name of BBM. They are equally careful with the legacy of Mountain, a quality they share with the Masters Of Reality. In the past such albums were listened to in one go. Impatient grungers should pick out *Save Me*.

R/A

### THE WAILERS BAND

Jah Message - Red Arrow/SPV W/A/EHR PRODUCER: Junior Murvin/Aston Barrett

If you want to write the reggae dictionary, then check out the track listing. The key words "rasta, love, jah, Zion, Marcus Garvey" are all present in the song titles. The Wailers still make music in the same green, yellow and red colours. So don't try to look for new developments, this is simply a nicely entertaining album with a great summertime factor (*Where Is Love* and *Rasta*). Timeless music to sing along with and tap your feet to.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative), W (World) and M (Metal). Please send your samples to Robbert Tilli/Machgiel Bakker, Music & Media, PO Box 9027, 1006 AA Amsterdam, Holland.

R/A/EHR

### **Marketing The Music**

# EMI UK Has Got Traditional Hard Rock Under Its Skin

UNITED KINGDOM by Jeff Clark-Meads

There is something refreshingly old-fashioned about **EMI UK**'s newest rock band, **Skin**. In an age of grunge, thrash and garage, Skin are that simple commodity: a no-nonsense rock band. This month, EMI

is beginning to build the international platform for their success on the foundations of the band's significant impact in their native UK.

Skin's eponymous debut album is being released across the continent at varying times during June, but the first single from it, *Look But Don't Touch* has already received attention from radio in Italy, Spain and Germany. The album has been out in the UK since May 3, and Skin reached the pinnacle of their short career so far when they appeared at Europe's premier rock festival, the Monsters Of Rock at Castle Donington in the UK, last week.

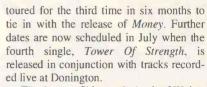
Competition for slots at Donington is intense, even with the introduction of two stages this

year, so how did Skin manage to secure one of those coveted positions? **Carol Baxter**, senior product manager at EMI UK's international department, says it was on the strength of being "a straight-downthe-line rock band".

She adds, "There's **Soundgarden**, **Pearl Jam** and **Nirvana** out there, but apart from **Thunder** there isn't really a straightforward rock band. We think that's a gap in the market and it's one we're aiming to fill. A lot of people love straightforward rock music but there isn't a lot of it about."

Baxter says, "With a brand new band, things always take time to happen internationally. Our strategy so far has been to bring people here to live shows and playmance. EMI was, then, eager to get Skin on stage in front of a paying audience as soon and as often as possible. That meant going out as support act to (ex-)**Polydor** band **Little Angels** in the UK between October and December.

The tour was also the starting point for another important plank of the marketing



Music

The impact Skin made in the UK has been assisted by two further marketing

ploys: the fact that the album was sold to stores at a reduced price to allow dealers to retail it at the psychologically-significant price of UK£9.99, and the support of that strategy with TV advertising on the late-night rock show "Noisy Mothers."

A tour outside the UK is now under discussion, although the band have already been to Germany and France doing press interviews and promotion work. Though overseas concerts will probably not happen in the autumn, EMI is eager for people to be aware of what is in store. Says Baxter, "They are just fantastic on stage with a great-looking lead singer [Neville MacDonald]."

It also helps that Skin play a grittily-melodic, uncluttered rock with no unnecessary frills and a solid underpinning from ex-Jagged Edge guitarist Myke Gray. Indeed, Gray is the main writing force behind Skin and it is the strength of his guitar-based melodies that is the meat of the band's attack. MacDonald's vocals from the old school of rock rounds out the sound.



backs of the album and to keep them aware of the UK success. Some of the press coverage we have had here has been fantastic."

Three singles from the album have been released in the UK—Look But Don't Touch, House Of Love and Money—with Money entering the UK chart at number 18. However, as a rock band the backbone of Skin's appeal is the band's live perforstrategy—Skin's fan database. Such was the band's live appeal that by the time *Look But Don't Touch* was released, the listing contained 2.500 names. The fans were kept informed of future releases and upcoming live dates, which ensured a growing pulling power by the time Skin went out for their first tour in their own right in February.

A matter of weeks later, the band then

# **Eurovision Interval Song "Riverdance" Beats The Winners**

### IRELAND

by Dermott Hayes

It has been said that lightning rarely strikes twice in one spot. Tell that to the last three winners of the Eurovision song contest. Better still tell that to **Bill Whelan**, the composer of *Riverdance*, the extraordinary piece of music composed especially for the interval spot between performance and voting at the recent Eurovision in Dublin.

*Riverdance* was composed as a piece of performance music and presented with a haunting introduction by **Anuna**, an Irish traditional choral group and a troupe of traditional dancers. So overwhelming has been the response to the *Riverdance* performance in Ireland, it knocked *Rock 'N' Roll Kids*—the Eurovision winning song—from the top spot in the Irish chart after just one week and has stayed on its lofty perch for five weeks now.

And it's not the first time this has happened to a performance by an interval act for Eurovision. **Hothouse Flowers** first burst onto the international scene back in 1988 when a special EC sponsored video of the young Irish rock group performing their first major hit *Don't Go* was broadcast during the Eurovision broadcast of that year from Dublin.

Now a video of the Eurovision Riverdance performance has been released and a single of the performance has been rush released in Britain with independent label **Total Records** to capitalise on the Eurovision performance. And already the record has received a major boost with a cover story "tip for the top" in **Jonathan King**'s hugely influential UK radio industry tipsheet.

"We believe once it reaches a certain level it will explode," says Mother Records' general manager in Ireland Dave Pennefather, "it's not an established artist. In fact, there is no artist as such so it's a peculiar one from that point of view; the record must speak for itself."

To that end speed of release was essential, explains Pennefather, which is why the **PolyGram**-affiliated Mother Records went with independent label Total Records in the UK. "There was a quick turnaround. We had it out three weeks after Eurovision," Pennefather says.

The experience in Ireland also prompted the Irish record company to follow the "indie" route in the UK. Explains Pennefather, "We were caught by surprise from a stock point of view in Ireland. The single has sold almost 40.000 copies already in Ireland alone, where a number one single can be reasonably expected to sell in the region of 5.000."

The visual impact of the Eurovision performance has had much to do with the

single's success. The tune was first commissioned from composer Bill Whelan by Eurovision programme director Moya Doherty. His brief was to compose a work designed around New York-based choreographer and former world champion Irish set dancer, Michael Flatley and Jane Butler.

Ironically, Whelan found it extremely difficult to find a record company willing to finance the recording. "Early on I saw its potential as a single and I made a number of approaches, but not one of the record companies would bite," says Whelan. In the end he did get finance but from a most unusual source. "It was sponsored by Church & General [an insurance company] which did it purely as a public relations and promotions exercise."

Now there are plans for an album. Dancers Flatley and Butler have been invited back to record a video specifically for the piece. Mother Records' Pennefather says the record company is now looking to Europe and plan to release the single through the PolyGram network on the European mainland.

 Signed to: Son (Mother Records).
 Publisher: McGuinness/Whelan Music.

• Recorded At: Windmill Studios/ Dublin. • UK release: on May 23.

• Plans: album of music by Christmas.

### **SHORT TAKES**

• Michelle Shocked continues to go her own way in the music business. She is putting out her new album *Kind-Hearted Woman* on her own in defiance of her record label Mercury.

• Nina Hagen is looking for a new record deal, after Phonogram Germany decided not to renew her contract. The last album the siren released was 1993's *Revolution Ballroom*.

• Roger Taylor has reunited with his Duran Duran mates to play drums on the band's new album of cover tunes. He'll appear on four tracks, including Lou Reed's *Perfect Day*.

• The Blues Brothers may be returning to the screen after 15-years. Actor/writer **Dan Akroyd** is writing a sequel to the hit comedy which he starred in with the late **John Belushi** who's likely to be replaced by his brother **Jim**. A blues sister "along the lines of **Whitney Houston** or **Tina Turner**" might be added.

Marketing The Music: Artists featured have achieved Top 15 chart status in their country of origin.

# THE NEW SINGLE LOVE IS ALL AROUND AVAILABLE NOW

No.1 Hit Single

101

Still Europe's most Radio Active record? 23 more adds across all formats this week Shooting up in the EHR TOP 40 from 21 to 7 Breakout Rotation

phonogram

### **Music Market Place**

### Music

### BLAK MAYL

### Evri Budi Goe - Kisskidee/ Moonshine/MNW (Trinidad/Sweden)

PRODUCER: Sheldon Benjamin/John Afoon Mixing reggae with hip hop has been quite popular and commercially successful, but two can play the game. Innovative people in Trinidad started to fuse soca with hip hop and called it "rapso." This track is an excellent example of what can happen next. Contact John Cloud at tel: (+46) 8.5413 3450; fax: 8.5413 0060.

### KAM JE HAAR

Pog In You - Pseudonym/Double Dutch (CD) (Holland)

PRODUCER: Rogier Carpentier/Kam Je Haar A rock band called "comb your hair" and aged 17 and a half on average? Yes, it sounds a bit strange but they are far more mature and serious than one would expect. Stylistically they sound like Nick Cave crossed with Neil Young after a prolonged stay in the capital of grunge, Seattle. As far as their songwriting abilities are concerned the future is bright as well. Contact Hans van Vuuren at tel: (+31) 1899.23228: fax: 1899. 26170

### **KILLER BEE**

### Take Me Home - Freedom (Sweden) PRODUCER: Killer Bee

There's nothing new to be encountered here, but fortified with an instantly recognizable chorus, a strong hook and a great sound, this massive AOR ballad has undeniable chart potential. Contact Lars Andersson at tel/fax: (+46) 660,46 060.

### NEW CULTURE

I Just Can't Get Enough - Ray's Music (US/Holland)

### PRODUCER: B-Cube/Kazir

This hard hitting swingbeat tune should appeal to people who are into Bell Biv Devoe and Jodeci. The added bonus here are the subtle but efficient jazz and soul influences Contact Ian de Leeuw at tel (+31) 3402.66 884; fax: 3402.63 454.

### THE PALLADIAN ENSEMBLE The Winged Lion - Linn (CD) (UK)

PRODUCER: Lindsay Pell This Scottish quartet, which has won every award available in the "early music" field, debuts here with a sparkling collection of relatively obscure works by numerous Italian composers. The cen-



tral theme is music from Venice, ranging from adapted popular songs of that era, such as the arias by Marco Uccelini to early melodies by Francesco Cavalli. Also noteworthy is the Concerto I F Major RV 100 by Antonio Vivaldi. Contact Lindsay Pell or Jackie Harley at tel: (+44) 41.644 5111: fax: 41.644 4262.

### THE PANSIES

### Fruit - Poko (Finland)

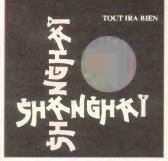
PRODUCER: Ari Vaahtera With this gorgeous slice of pure powerpop, this fourpiece sounds a bit like the La's on amphetamine. What sets them apart from most of the contemporary competition is their ability to combine strong songs with a lot of energy

and really tight ensemble playing Contact Manki Pettinen at tel: (+358) 31.212 0500; fax: 31.214 3968.

### SHANGHAI

Tout Ira Bien - B.A. Son (CD) (France) PRODUCER: Victor Mauricio

Judging by this fine 11-song collection, the Bordeaux region won't be famous for its wines only, if this new half dozen keeps up the good work. From the title track onwards, they prove that the French language actually works quite well when properly executed. They don't shy away from



experiments either, just listen to Rock'N Rap Contact Daniel or Maria Delhomme at tel: (+33) 56.950 822; fax: 56.570 988.

### DJ's Delite - Erik de Zwart

Erik de Zwart, PD at the very youth-oriented EHR cable only network Radio 538/ Hilversum

(Holland) is clear regarding current developments. "Dance is the biggest thing happening right now and 2 Unlimited is sitting on of the top heap. Everything they touch

seems to turn to gold immediately, so we made the current single The Real Thing powerplay as soon as it was released. Other listeners' favourites [which they can choose by phone everyday] are Dreams by 2 Brothers On The 4th Floor (CNR) and



the latest effort by T Spoon called Take Me To The Limit (Alabianca), which features B.B. Queen as guest vocalist. She has been around for quite a while but not with a lot of success, even though

she's a great singer. What I dislike about this genre is the fact that artists and songs come and go at a disturbing rate.

Records mentioned in Music Market Place are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Raúl Cairo, Music & Media, PO Box 9027, 1006 AA Amsterdam, Holland.

### **Breakin' & Entering**

As anticipated last week, 2 Unlimited occupy the top slot of the Hot 100 with *The Real Thing*. It marks the duo's third number 1, following *No* Limit and Tribal Dance (both from '93) and their 10th European hit single to date.

It's also the second time this year for a mainland European act (and dance duo) to claim the throne, following Italian Cappella with Move On Baby that went to number 1 in the week of March 26.

Has anybody noticed that a lot of the dance hits from mainland Europe are using similar production formulas? (To say it mildly). The productions of Cappella, 2 Unlimited, Maxx, Corona, Magic Affair, Culture Beat and many, many more, are all based on thumping house beats with the rap delivered by the male vocalist and the chorus by the female.

Nevertheless, it's is a good week for Continental European-produced dance music, with no less than 26 entries currently in the Hot 100. Apart from the above mentioned, this includes Reel 2 Real, Prince Ital Joe, Lucilectric, Dr. Alban, Ace Of Base, Doop and Haddaway, no mean feat.

Especially the success of Maxx is striking with two singles just outside the top 10, Get-A-Way (after 24 weeks, still charted in the UK, France, Ireland and Denmark) and No More (I Can't Stand It) that's charting in nine markets and holding a top 10 position in Belgium and the four Scandinavian territories.

The Sales Breaker award-the single registering the biggest increase in chart points-goes to UK dance act The Prodigy whose seventh Eurochart entry, No Good (Start The Dance) jumps from number 28 to 14 this week due to new positions in Finland, Switzerland and Sweden and top 10's in the UK and Ireland

The group-signed to UK indie XL Recordings-debuted in '91 with Charly which peaked at number 11. Other entries for the act include (in order of Eurochart peak position), Everybody In The Place (number 10), One Love (24), Out Of Space (33), Fire/Jericho (38) and Wind It Up (42)

More European dance success is booked in the Top 100 with German duo Magic Affair's Omen - The Story Continues, a recent CD insert in this magazine as part of M&M's "Summer Track Attack" box. The album makes a significant jump from number 45 to thanks to positions in six European markets, of which the home market Germany (number 8), Switzerland (7) and Sweden (18) are the most significant. Meanwhile, Electrola reports that the Omen III single (still at number 27 in the Hot 100), has already sold more than half a million copies across Europe.

Is the Symbol's The Beautiful Experience an album or a single? In most territories, the title is regarded as a longplayer and hence it appears in this week's Top 100 (at number 26, down from 10, due to sliding positions in the UK and Denmark).

In Austria and Ireland, however, the disc's playing time (and the fact that it only contains one song in various remakes) qualifies it as an EP, and The Beautiful Experience, therefore, appears in the national singles charts.

Currently, the combined chart points achieved through the positions in Austria and Ireland (number 19 and 17, respectively) are not high enough for the product to end up higher in the Top 100, were those points added to its current chart status. Machgiel Bakker

### EUROCHART

EUROCHAR	ТН	OT 100 SINGLE
100% Pure Love	97	More To This World
Absolutely Fabulous	31	Move On Baby
Acid Folk	94	När Vi Gräver Guld I
All For Love	72	No Good (Start The Da
Always	15	No More (I Can't Stand
Anything	100	No More Tears (Enough
Around The World	8	Omen III
Baby I Love Your Way	10	One
Back To Love	98	Past The Mission
Cannonball	91	Prayer For The Dying
Carry Me Home	41	Pupunanny
Celebration Generation	99	Return To Innocence
Change	69	Right In The Night
Come On You Reds	7	Riverdance
Crash! Boom! Bang!	37	Rock My Heart
Die Laughing	75	Sensualité
Dissident	24	Shoop
Don't Turn Around	23	Since I Don't Have You
Doop	29	Sister Golden Hair
Dr. Feelgood	80	Six Days
Eins, Zwei, Polizei	77	Sleeping In My Car
Everybody's Talkin'	39	Somewhere Over The
Everything Changes	66	Strani Amore
Faster/P.C.P.	63	Streets Of Philadelphia
Fingers Of Love	84	Such A Phantasy E.P.
Get-A-Way	11	Sur Et Certain
Give Me All Your Love	17	Swamp Thing
Happy Nation	95	Sweet Lullaby
Happy People	83	Sweets For My Sweet
Hero	55	Take It Back
Hooked On Feeling	68	Take My Love
Hymn	74	The Colour Of My Dre
I Can See Clearly Now	43	The Most Beautiful Girl In
I Like To Move It	4	The Power Of Love
I'll Remember (theme from With Honors)	50	The Real Thing
I'll Stand By You	36	The Real Thing
Inside	19	The Rhythm Of The Ni
Inside Your Dreams	46	The Sign
It's Alright	26	The Sisters E.P.
Je Danse Le Mia	21	Think About The Way
Jessie	47	To The End
Just A Step From Heaven	61	Touch
La Solitudine	40	
Latin Lover	78	United
		What You're Missing
Light My Fire (The Cappella Remixes)	87	What's My Name?
Look Who's Talking! Loser	20 25	Wir Sind Die Sieger
		Without You
Love Is All Around Mädchen	9	Wizards Of The Sonic
	18	World In Your Hands
Mmm Mmm Mmm	5	You Don't Love Me (Ne

ТН	OT 100 SINGLES	
97	More To This World	5
31	Move On Baby	5
94	När Vi Gräver Guld I USA	7
72	No Good (Start The Dance)	14
15	No More (I Can't Stand It)	12
100	No More Tears (Enough Is Enough)	60
8	Omen III	27
10	One	22
98	Past The Mission	93
91	Prayer For The Dying	56
41	Pupunanny	85
99	Return To Innocence	48
69	Right In The Night	64
7	Riverdance	67
37	Rock My Heart	30
75	Sensualité	38
24	Shoop	49
23	Since   Don't Have You	35
29	Sister Golden Hair	76
80	Six Days	62
77	Sleeping In My Car	53
39	Somewhere Over The Rainbow	32
66	Strani Amore	57
63	Streets Of Philadelphia	3
84	Such A Phantasy E.P.	89
11	Sur Et Certain	59
17	Swamp Thing	44
95	Sweet Lullaby	86
83	Sweets For My Sweet	28
55	Take It Back	45
68	Take My Love	90
74	The Colour Of My Dreams	81
43	The Most Beautiful Girl In The World	
4	The Power Of Love	96
50	The Real Thing	1
36	The Real Thing	33
19	The Rhythm Of The Night	16
46	The Sign	52
26	The Sisters E.P.	79
21	Think About The Way	34
47	To The End	70
61	Touch	58
40		
40 78	United	13
78 87	What You're Missing	92
87	What's My Name?	65
20	Wir Sind Die Sieger Without You	88
25		2
9	Wizards Of The Sonic	82

	EUROPEA	N TO	OP 100 ALBUMS
54	883	37	Jovanotti
51	Ace Of Base	8	Judith Durham/Seekers
71	Ace Of Base	43	Jule Neigel Band
14	Aerosmith	23	Julien Clerc
12	Alain Bashung	46	Julio Iglesias
h) 60	Alain Souchon	30	Kastelruther Spatzen
27	Alice Cooper	80	Kim Larsen
22	Ana Belen & Victor Manuel	40	Kummeli
93	Beastie Boys	29	Laura Pausini
56	Beautiful South	92	Lisa Ekdahl
85	Beck	97	Loreena McKennit
48	Biohazard	28	Lucilectric
64	Björk	58	M-People
67	Blur	20	Magic Affair
30	Brand New Heavies	98	Mano Negra
38	Bryan Adams	24	Mariah Carey
49	Cappella	72	Marvin Gaye
35	Chris De Burgh	9	MC Solaar
76	Clawfinger	100	Meat Loaf
62	Coro De Silos	21	Michael Nyman
53	Counting Crows	47	Michel Sardou
32	Cranberries	10	Mina
57	Crash Test Dummies	3	Nick Cave/Bad Seeds
3	David Byrne	90	Nirvana
89	Deacon Blue	12	Nirvana
59	Die Ärzte	88	Nordman
44	Die Flippers	85	Pantera
86	Die Toten Hosen	99	Paolo Vallesi
28	Die Toten Hosen	82	Patrick Bruel
45	Dr. Alban	41	Phil Collins
90	Dusty Springfield	84	Pink Floyd
81	East 17	36	Presuntos Implicados
orld 6	El Consorcio	77	Pretenders
96	Enigma	13	Primal Scream
1	Erasure	5	Prince Ital Joe
33	Eric Clapton	27	Pur
16	Eternal	42	Roxette
52	Francis Cabrel	14	Seal
79	Frank Black	34	Sonic Youth
34	Fredericks, Goldman & Jones	69	Soundgarden
70	Future Sound Of London	33	Soundtrack-Four Weddings & /
58	Galliano	45	Soundtrack-Philadelphia
13	Garth Brooks	96	Stevie Nicks
92	Haddaway	65	Take That
65	Hubert Von Goisern	95	The Symbol
88	Huey Lewis & The News	73	Toni Braxton
2	Jah Wobble's Invaders	91	Tori Amos
82	Jimi Hendrix	39	Traffic
73	Jon Secada	49	Umberto Tozzi

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### Sales

week 25/94

# **EUROCHART HOT 100 SINGLES**



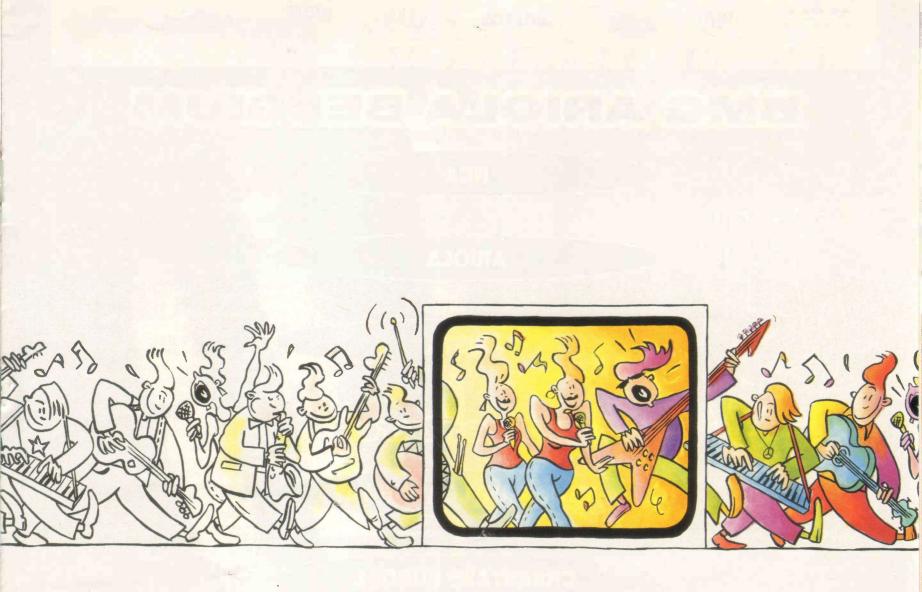
VKS on CHAR WEEK WEEK ARTIST COUNTRIES CHARTED LAST THIS THIS TITLE - ORIGINAL LABEL (PUBLISHER) A.B.DK.SF.F.D.IRE.NL.N.S.CH.UK 3 1) A.B.DK.D.IRE.NLS.CH Without You 3 2 1 17 Mariah Carey - Columbia (Apple) Streets Of Philadelphia A.B.DK.SF Bruce Springsteen - Columbia (Springsteen) A.B.DK.SFF.D.IRE.I.NL.N.S.CH 3 3 4 18 A.B.DK.SF.E.D.IRE.NL.E.S.CH I Like To Move It 3 Δ 2 18 Reel 2 Real feat. The Mad Stuntman - Positiva (Strictly Rhythm/Mega Platinum) A.B.DK.D.IRE.NL.N.S.CH.UK Mmm Mmm Mmm Mmm 5 3 6 8 Crash Test Dummies - Arista (Island) The Most Beautiful Girl In The World A B.DK.F.D.I.NLE.S.CH.UK 3 5 10 The Symbol - NPG (Controversy) 6 Come On You Reds DK, IRE. N. UK 4 7 9 Manchester United Football Squad - PolyGram TV (EMI) Around The World East 17 - London (PolyGram) DK.D.IRE.S.CH.UK 7 5 4 8 Love Is All Around IRE.UK (4 8 4 Wet Wet - Precious Organization (PolyGram) Baby I Love Your Way Big Mountain - RCA (Rondor) A.DK.D.IRE E.S.UK (4 10)22 2 10 24 Get-A-Way Maxx - Blow Up (Maxximum Music) DK.F.IRE.UK 11) No More (I Can't Stand It) A.B.DK.SF.F.D.N.S.CH (4 12 15 5 Maxx - Blow Up (Maxximum Music) A.D.S.CH United 13 18 6 United Prince Ital Joe & Marky Mark - East West (Petersongs/WC) (4 \*\*\*\*\* SALES BREAKER \*\*\*\*\* (4 14 28 3 No Good (Start The Dance) The Prodigy - XL (EMI) SF.IRE.S.CH.UK 4 A B DK D IREESCH Always Erasure - Mute (Musical Moments/Minotaur/Sony) (4 15 11 8 The Rhythm Of The Night Corona - DWA (Extravaganza) B.DK.F.D.I.NLE.S.CH 5 16 14 19 17 16 5 Give Me All Your Love Magic Affair - Electrola (Nosferatu) A.DK.SF.D.NL.S.CH 5 Mädchen A.D.CH 18 20 13 Lucilectric - Sing Sing (Son Of Sing Sing) 5 Inside Stiltskin - White Water (Water) B.D.IRE.N.CH.UK 5 19 21 6 20 13 15 Look Who's Talking! A.B. Dr. Alban - Cheiron (Dr. Songs - Cheiron Songs) A.B.DK.F.D.I.E.CH 5 Je Danse Le Mia 21 23 10 | Am - Delabel (EMI) 5 B.DK.SF.F.D.NL.S.CH One 5 22 12 7 Metallica - Vertigo (PolyGram) Don't Turn Around A.B.DK.F.I Ace Of Base - Mega/Metronome (Megasong) A.B.DK.F.D.IRE.NL.S.CH.UK 5 (23) 32 11 Dissident DK.F.IRE.NL.N.UK (5 24 17 3 Pearl Jam - Epic (Sony/PolyGram/WC) A.B.DK.D.N.S.CH Loser (5 25 26 9 Beck - Geffen/MCA (BMG/Nothin' Fluxin') 26 25 26 It's Alright East 17 - London (PolyGram) DK.F.D.CH (6 Omen III Magic Affair - Electrola (Nosferatu) B.DK.F.D.IRE.NLS.CH.UK 6 27 19 19 Sweets For My Sweet C.J. Lewis - Black Market/MCA (Carlin) B.SF.IRE.NL.S.UK 28 27 8 6 Doop - Clubstitute (CNR/MCA) A.B.DK.F.D.E.CH (6 29 24 18 A.B.DK.F.D.E.S.CH Rock My Heart 30 29 11 6 Haddaway - Coconut (A La Carte) **Absolutely Fabulous** UK (6 (31) Absolutely Fabulous - Spaghetti/Parlophone (EMI) Somewhere Over The Rainbow A.D.CH 32 30 15 6 Marusha - Low Spirit/Motor (EMI) The Real Thing Tony Di-Bart - Cleveland City (Cleveland City/Peermusic) B.SEF.D.NLE.UK Riverdance 67 71 5 Bill Whelan - Mother (PolyGram) (33) 38 10

_	_	-		1
IHIS WEEK	LAST WEEK	WKS on CHART	ARTIST COUNTRIES CHARTED TITLE - ORIGINAL LABEL (PUBLISHER)	to make the second second
34	)31	6	Think About The Way AB.FD.I.E.CH Ice MC - DWA (Extravoganza)	
35	)60	2	Since I Don't Have You FIRE.UK Guns N' Roses - Geffen (Peermusic)	
36	)34	7	I'll Stand By You Pretenders - WEA (Sony/Clive Banks/EMI)	-
37	)52	2	Crash! Boom! Bang! A.B.D.NLS.UK Roxette - EMI (Jimmy Fun/EMI)	
38	33	10	<b>Sensualité</b> Axelle Red - Virgin (Warner Chappell)	-
39	)62	2	Everybody's Talkin' Beautiful South - Go!Discs (Carlin)	and the second s
40	)51	25	La Solitudine B.F Laura Pausini - CGD (Warner Chappell)	-
41	36	5	Carry Me Home IRE.UK Gloworm - Go!Discs (Copyright Control)	
12	) =		You Don't Love Me (No, No, No) Dawn Penn - Big Beat/Atlantic (WC)	
13	) 58	4	I Can See Clearly Now FD Jimmy Cliff - Chaos/Columbia (Rondor)	
14	37	2	Swamp Thing Grid - deConstruction (M62/BMG)	
15	)59	2	Take It Back B.DK.ENLUK Pink Floyd - EMI (Pink Floyd)	-
16	)45	12	Inside Your Dreams U 96 - Motor (Pink/Warner Chappell)	A set a s
47	) 47	8	Jessie Joshua Kadison - SBK (Joshuasongs/Seymour Glass/EMI)	- Party -
18	40	22	Return To Innocence ED.S.CH Enigma - Virgin (Enigma Songs/Mambo Music)	
19	)48	3	Shoop IRE.UK Salt-N-Pepa - ffrr (Various)	
50	46	11	I'll Remember (theme from With Honors) DK.E.D.I.S.CH Madonna - Maverick/Sire (WC/CC)	-
51	42	17	Move On Baby ED.LE.CH Cappella - Internal (MCA)	1
52	35	28	The Sign FIRE.E Ace Of Base - Mega/Metronome (Megasong)	
53	53	13	Sleeping In My Car A.B.DK.D.S.CH Roxette - EMI (Jimmy Fun/EMI)	
54	39	4	More To This World IRE.UK Bad Boys Inc A&M (Kastlekat/WC/EMI/CC)	
55	44	10	Hero FD Mariah Carey - Columbia (Sony/WC)	
56	43	4	Prayer For The Dying B.D.NLCH.UK Seal - ZTT (Perfect/Beethoven Street)	
57	41	13	Strani Amore B.NL Laura Pausini - CGD (Cappucino/Blue Team/Italfono/Meringa)	-
58	)78	5	Touch DK.SFS Basic Element - EMI (EMI)	
59	)75	2	Sur Et Certain F Tonton David - Delabel (Virgin/Delabel)	
50	)	*	No More Tears (Enough Is Enough) Kym Mazelle & Jocelyn Brown - Arista (EMI/Sony/Island)	
51	57	7	Just A Step From Heaven IRE.UK Eternal - EMI (Sony/CC)	
52	64	3	Six Days ADCH Intermission - Blow Up (Warner Chappell)	
53		*	Faster/P.C.P. UK Manic Street Preachers - Columbia (Sony)	-
54	54	20	Right In The Night DK.D.I.E Jam & Spoon - Dance Pool (Allstar/Subliminal/Get Into Magic)	
55	)70	10	What's My Name? DKF Snoop.Doggy Dogg - Interscope (Suge)	
56	55	10	Everything Changes B.DK.D.CH Take That - RCA (EMI/Chrysalis/Sony)	
		-	Riverdance	1

	S L O	ARTIST COUNTRIES CHARTED TITLE - ORIGINAL LABEL (PUBLISHER)
	<b>68</b> 72 4	Hooked On Feeling Tony Wilson - Blanco Y Negro (EMI)
	<b>(69)</b> 81 2	Change D.J. Molella - Time (Giacomo/DJ's Gang)
	(70)	To The End UK Blur - Food (MCA)
	71 49 3	När Vi Gräver Guld I USA Glenmark/Eriksson/Strömstedt · Metronome (Magaluf/Blue Cable/Nixangs)
-	<b>72</b> 67 23	All For Love DK.F.D.S.CH
_	<b>73</b> 61 11	World In Your Hands DKED.CH
	<b>74</b> 50 3	Culture Beat - Dance Pool (Warner Chappell) Hymn SF.RE
-	(TE)	Moby - Mute (CC/Little Idiot) Die Laughing IREUK
		Therapy? - A&M (MCA) Sister Golden Hair E
	76 80 7	Spanic - Ginger Music (Ginger)
	77 73 3	Eins, Zwei, Polizei Mo-Do - plaStika (Camaleonte)
	<b>78</b> 74 3	Latin Lover A Decadance - EAMS (EAMS)
	79 88 2	The Sisters E.P. UK Pulp - Island (Island)
	80 56 7	Dr. Feelgood Cool James & Black Teacher - Stockholm (Stockholm Songs)
	<b>81</b> 99 2	The Colour Of My Dreams B.G. The Prince Of Rap - Dance Pool (BMG Ufa)
	<b>82</b> 84 2	Wizards Of The Sonic D.CH Westbam - Low Spirit/Motor (BMG Ufa)
	<b>83</b> 77 20	Happy People A.D.CH Prince Ital Joe & Marky Mark - East West (Warner Chappell)
	(84) NE	Fingers Of Love UK Crowded House - Capitol (EMI)
	<b>(85)</b> 95 4	Pupunanny Afrika Bambaataa - Expanded (Camaleonte)
	86 89 4	Sweet Lullaby N Deep Forest - Columbia (Celine/Uncle Dan's)
	<b>87</b> 65 7	Light My Fire (The Cappella Remixes) SEIRE.UK Clubhouse - PWL (Mhara)
	88	Wir Sind Die Sieger Superchamp & Casino Salzburg - Ariola (BMG)
	89 91 2	Such A Phantasy E.P. UK
-		Take My Love
	<b>91</b> 66 10	Good Shape - Dino (Mouse Music) Cannonball F
		Breeders - 4AD (Period) What You're Missing
	<b>92</b> 63 3	K-Klass - deConstruction (MCA) Past The Mission REUK
_	<b>93</b> 68 3	Tori Amos - East West (Sword And Stone) Acid Folk D
	(94)	Perplexer - Motor (Upright/Lina Music)
	<b>95</b> 76 10	Happy Nation F Ace Of Base - Mega/Metronome (Megasong)
	<b>96</b> 85 20	The Power Of Love         B.S           Celine Dion - Epic/Columbia (EMI)         B.S
	97	100% Pure Love A.B.NL Crystal Waters - Mercury (BMG/Basement Boys/C-Water)
;)	98	Back To Love Brand New Heavies - ffrr (London)
	<b>99</b> 98 4	Celebration Generation D.NLCH Westbam - Low Spirit/Motor (Vielklang)
	(100)	Anything UK SWV - RCA (WC)
	N = Norway, P = Portu	m, DK = Denmark, SF = Finland, F = Frances, D = Germany, IRL = Ireland, I = Italy, NL = Netherlands, gal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom.
-	= FAST MOVE	RS ENEW ENTRY = RE-ENTRY

\*\*\*\*\* SALES BREAKER \*\*\*\*\* indicotes the single registering the biggest increase in chart points. The Eurochart Hot 100 Singles is compiled by BPI Communications BV and based on the following national singles sales charts: MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control (Germany); SNEP/UPFI (France); Musica E Dischi/Mario De Luigi (Ilaly); Sinching Mega Top 50 (Holland); SABAM/IPFI (Belguing); Cal/IPFI Sudeen); IFI/Vinislesn Markteing Research (Denmark); VO (Norway); ALEF MB/TVE (Spain); YLE 2 Radiom IFPI (Ireland); UNEVA (Portugal); Austria Top 30 (Austria); Media Control/Musikmarkt (Switzerland). © BPI Communications BV - All rights reserved. ® Hot 100 is a trademark of BPI Communications IP. used with permiss afia/IFPI (Finland);

MUSIC & MEDIA JUNE 18, 1994



Proficiat iedereen bij VTM. En laten we samen nog meer kleur in de huiskamer brengen.



ArtWork - Brussel







### hat's how Guido Depraetere,

production/programming president summarises the first five years of Flemish commercial TV station VTM, when, on October 27, 1987, the Vlaamse Televisie Maatschappij was

given the green light by the Flemish government.

Founded by nine Flemish newspaper and magazine publishers—together representing some 85% of the Flemish printed media—the commercial broadcaster was given an 18-year licence and monopoly on TV advertising and sponsorship in Flanders in turn for the launch of a full-scale TV station with an eye for domestic music and audiovisual productions. And most record companies will agree that the station has kept these promises, as the station can be considered one of the greatest media supporters of national music.

The station was officially launched on Febru-

ary 2, 1989, and has since become the number one Flemish TV station with a market share climbing from 31.4% in the first year up to a solid 43.2% in 1993 while advertisers were promised an initial target of 20% of the market.

Before February 1989, public broadcaster **BRTN** had a monopoly on the market and an undeniable influx of Dutch TV channels; the arrival of VTM forced the industry to start working with data like audience surveys and market shares. Today 17 of the top 20 TV programmes on the Belgian market are dominated by VTM.

And although the figures speak for themselves, Depraetere, however, doesn't think of this chart as a relevant barometer.

"The only thing we work with is market share," he says. "A programming chart doesn't reflect the behaviour of the universe; we like to know how big the market is and what share we have there. Evaluation is effected on a day-to-day basis allowing us to steer our programmes along the way. The station is very flexible in its programming bearing in mind the audience's habits."

### **That Personal Touch**

Both Depraetere and the production/programming VP **Mike Verdrengh** worked with the Flemish state broadcaster long before launching VTM and learned the ropes of the trade.

# **<u>A Voice For The Flemish</u>** "If I had known beforehand what to expect, I would never have started VTM. We knew there was a mountain to conquer, but what we didn't foresee was another 20

"A very typical example is how to treat your guests," says Depraetere. "Government institutions in a monopoly situation don't tend to accommodate visitors in a friendly way, yet the first thing we did with VTM was to create a relaxed atmosphere for both audiences and guests. This was a professional 'must' for me because I strongly believe it all helps in making good programmes. Let's face it, a TV studio is like a snake pit and if your guest is nervous the programme suffers."

Another important element in VTM's programme structure is the station's news broadcasts. The commercial station has witnessed a steady growth in both quality and quantity of its news programmes and magazines and Depraetere is convinced that news is one of the key elements in the success of a TV station.

"Three years ago we launched our SNG project [Satellite News Gathering] and invested heavily in technology. Today, VTM has a full-time transponder on satellite and four SNG trucks plus a ground station operational. As a direct result of

our high-tech efforts we were invited to join an international consortium as founding member, together with major international players like **CBS** [US], **BSB** [UK] and **TBS** [Japan]. This collaboration results in an interchange of news and footage allowing us to keep ahead of our competitors and boosting the quality of our news programmes. We are not tied up in the **EBU** [European Broadcasters Union]."

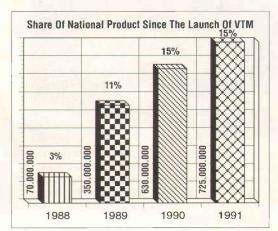
### Going Flemish The safeguarding of the Flemish cul-

The safeguarding of the Flemish cultural identity is yet another key principle behind VTM: the Flemish decree

regulating television stipulated a minimum of 20% in locally produced programmes. From day one the station had about 30% Flemish programmes; today the share has climbed to around 55%.

VTM has caused a tremendous growth in the Flemish audiovisual production market, with numerous new studios and production facilities opening their doors with a positive future ahead.

Depraetere thinks the current share is as high as one possibly can get as production costs are high compared to programmes bought abroad. "Flemish productions eat 90% of our budget although it fills just over the half of the programming time." The fact that the evolution today is towards more "live and direct" programmes urges VTM to produce more in-house, cutting in cost



mountains behind...."

and allowing more flexibility, but the bulk of Flemish fiction, music shows, games and talk shows is still produced in various studios in Flanders.

Says Depraetere, "We must keep the budget under control as the advertising market is not growing continuously. Although 35% of it is directed towards TV, elements like the BRTN sponsorship on TV [contravening the initial VTM monopoly] and advertising on the upcoming regional TV stations are eating away considerable shares." He adds that strictly seen VTM is also a regional station—an operation which must be guided along strict financial lines in order to survive.

### Competing Factors? Two years ago, the Dutch-based RTL4

announced plans to start a Flemish programme. Since then, Dutch multi-media group and RTL4 shareholder VNU recently took a 44% stake in VTM, and those projects were put aside. Yet rumours about CLT's plans to launch a Flemish commercial station broadcasting from Luxembourg and the fact that US-based ABC was planning to invade Flanders via Swedish operation E.B.S. urged VTM to consider the launch of a second channel alongside the original one. "We can either sit and wait for the EC's decision to open the frontiers to all broadcasters and let foreign stations eat away all advertising or occupy the market ourselves with sharp prices making it difficult for outsiders to step in," says Depraetere. He hopes that the Flemish Government will keep to the promise of the 18-year advertising monopoly given to the station.

VTM has also applied for a radio station,

broadcasting on the Flemish region, but the Gov-

(continues on page 6)

**COLOUR RECORD** Isabelle A, Manu, Interactiv, Bryan Guy, Peggy Christy and Geert Meeus congratulate VTM with their 5th anniversary!



Guido Depraetere

MUSIC & MEDIA ADVERTISING SUPPLEMENT JUNE 18, 1994

### VTM'S MUSIC PROGRAMMING:

# **Responsible For Changing An Entire Industry**

Before the launch of VTM in 1989, the Belgian record industry concentrated mainly on English-language productions, with bands such as Vaya Con Dios, Soulsister, Front 242 and the new beat generation (Confetti's) followed by the worldwide success of Technotronic. Who would have thought that one new TV station could bring about the domination of Flemish-language product in the Belgian charts?



hereas surrounding markets were facing the decline of the vinyl single in 1988-1990, Belgium witnessed a substantial growth in single sales. It goes without saying that VTM's impact on the domestic market effected

the buying habits of the Flemish audience, as 36% of all units sold in 1990 were vinyl singles.

Small independent production companies were close behind the rapidly evolving record market here and started signing local talent at the speed of light. They were soon followed by majors BMG, Sony and EMI, resulting in top positions for Belgian signings in IFPI's international year-end charts in the beginning of the '90s

Despite the fact that southern Belgium soon started to follow VTM's example with its local talent show, RTL-TVi's "10 Qu'On Aime" (based on VTM's "10 Om Te Zien"), the growth of domestic talent has never been as spectacular as in Flanders, which makes market figures even more remarkable as they relate mostly to efforts in the north of the country.

Multiple Plusses According to IFPI Belgium president and PolyGram MD Bert Cloeckaert, the impact of VTM's music programming has had its effect on several levels. "Before VTM, we noted a 3% share of Belgian product in the overall sales figures," says Cloeckaert. "Today we have been able to consolidate a healthy 11 to 13% share which proves that VTM has been the impetus to create the ideal climate for local talent.

"In addition, VTM has clearly found the blind spot in the market and allows the record companies to directly target their audiences. In the past, viewers watched foreign

stations to see their favourite artists and Belgian record companies had limited impact in the media. VTM made the industry less dependent of foreign stations and allowed local companies to follow a well-defined policy to promote their artists

"A third important aspect is the possibility to have commercial advertising on VTM [not allowed on BRTN channels] which has helped the industry in boosting the CD market. We were given the ideal instrument to reach a broad audience to advertise our back catalogue and major new releases," explains Cloeckaert.

EMI Music Belgium MD Dirk de Clippeleir adds that the simultaneous launch of VTM and the CD boom has been the real ignition for local talent and cites both Clouseau and De Kreuners to illustrate his statement. "Both bands would have made it on their own, I'm sure, but VTM has speeded up their successes enormously; in the case of De Kreuners, VTM helped to re-launch their career. Soulsister and The Radios would have also possibly broken without the station, but again, VTM really

Def Dames Dope (Indisc)



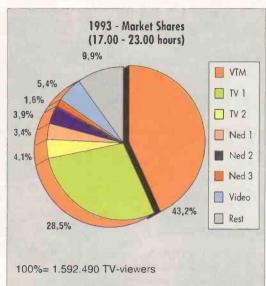


Leopold III (Indisc)

helped them build their careers.

### Influences Beyond The TV Screen

De Clippeleir is convinced that even BRTN's Radio Donna with its 15% share of the Flanders market has profited from VTM as the commercial TV station paved the way for numerous other media. "Radio Donna is like a VTM radio station," he says, "and no one will deny that the BRTN has been programming



more music since VTM started. In '87/'88 there was virtually no attention for local talent, but newspapers and magazines like Story and Dag Allemaal all tie in with VTM's stars. VTM surely played a pioneering role in promoting both local and international music, and although the other media seem to have caught up with VTM in promoting local talent, VTM still remain leader of the pack."

Relations with VTM and the local record companies are for this very reason nothing to scorn at, one of the faithful followers being the man responsible for the success of Clouseau: Hans Kusters, MD of HKM, a company recognised for its commitment to local acts. With artists like Clouseau, Ingeborg, Stef Bos and Leopold III, Kusters had VTM's attention for local product as a solid backup. "In fact, I was lucky because at the time when VTM provoked the real boom only a few independents had local signings, the majors following afterwards. I haven't changed our policy since and I am convinced that it takes investments and selectivity to work successfully in the local market. Walk-

ing along and hoping for a one-shot hit isn't enough."

According to Kusters, the VTM has been responsible for creating a complete new music culture and what he calls "local chauvinism." "Ten years ago, Flemish audiences were watching Dutch chan-

"I directly credit VTM for creating a Flemish market independent from Holland, and for bringing Flemish artists close to their audiences." - BMG Ariola Begium MD Derk Jolink

nels—VTM has changed this. The station has reversed the old saying, 'What you don't hear or see will not sell and won't become a hit."

### **Hard Proof**

There may be no one better than BMG Ariola Belgium MD Derk Jolink to see VTM's influence on the industry as he has had the opportunity to lead a record company before and after the launch of the station. In '87/'88 he headed Sony Music (then CBS) in Brussels, returning to BMG Ariola to replace Jan Theys in January 1991

"When I first came here, the Belgian record industry hardly worked on local A&R because

there was no real independent market: Flanders was dominated by Dutch TV and radio, Dutch and English charts and offered virtually no exposure for local talent. In 1991 I really felt the impact of two-and-a-half years of VTM: most of the majors had been investing in local A&R and every company had their line of successful artists. I directly credit VTM for creating a Flemish market independent from Holland, and for bringing Flemish artists close to their audiences," says Jolink.

At BMG Ariola, top-selling artists like **Helmut** Lotti and Bart Kaell have paved the way for a new generation of Flemish talent like **Philippe Robrecht** and **Isabelle A.** who recently joined the company.

Jolink adds that the share of Belgian talent in overall record sales is as high as in Holland, "but one should take into account that the south of the country is rather poor in contributing local product sales, which makes the result in Flanders even more impressive."

### An International Touch

The fact that VTM also invites numerous national and international artists to very popular talk shows created a very healthy situation for a record industry in search for new outlets and promotion opportunities.

"VTM haven't limited themselves to promoting Flemish language product; the station's talk shows and quizzes like 'Love Letters' are the ideal tool to promote other artists as well," agrees **ARS Productions** artist marketing director **Gino Moerman**, "and the best example is perhaps **Kid Safari**, who sold 4.000 albums in the two weeks following his appearance on the show. His first album sold 8.000, and VTM helped him to cross the 28.000 figure with *The Romantic Heroes*. **V**TM has encouraged the record industry to invest in local talent and today the station offers the opportunity to introduce a wide range of artists to a very broad audience."



The Radios (EMI)

Clouseau (EMI)

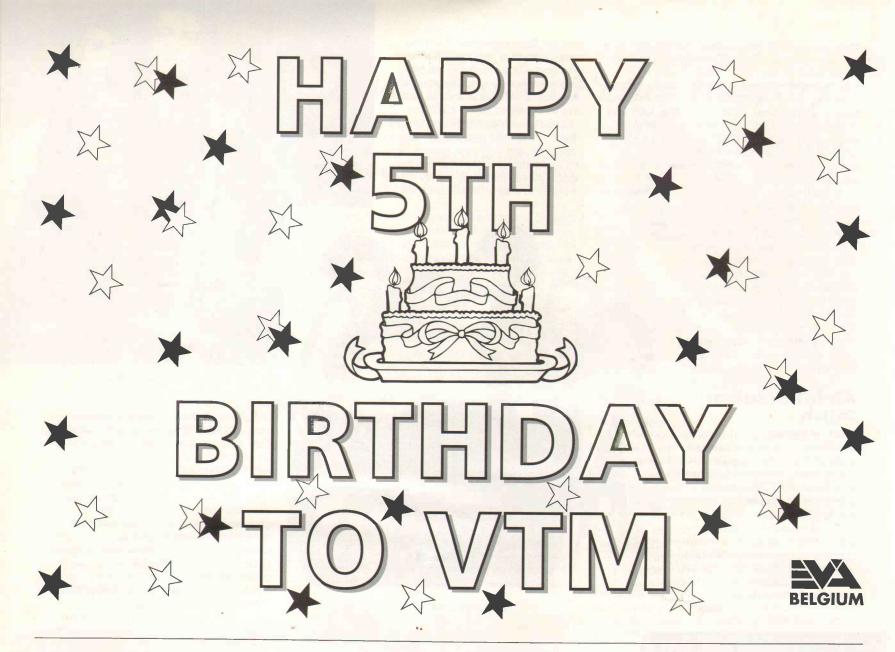
Some insiders say that the local talent market is stabilising, and that "10 Om Te Zien" isn't the talent cradle it used to be. De Clippeleir agrees to a certain point but names **Dana Winner** as an artist who recently profited from the show's impact on record-buying audiences. "'Tien Om Te Zien' still helps sell records. The programme might have lost some of its audience over the past five years, but in my knowledge it's still the most popular music show on TV here. Whereas the show played an instrumental role in breaking Flemish artists before, it now relies on them to keep the ratings high."

Barbara ... Familie Bakeljau ... Bart Kaell ... Milk the Bishop ... Sara Beth & Frankie Miller ... Lisa Del Bo ... Glow ... Beverly Jo Scott ... The Choice ... Zap Mama ... Splinter ... The Garrick Brothers ... CB Milton ... 2 Unlimited ... Bompa ... Moeder, waarom leven wij ? ...

...wensen VTM nog een veelvoud van 5 jaar sukses toe.

/ iviusio





# VTM Congratulations! for 5 years of great television

Amorican Padio History Com

Dureco and our artists: Maxx - Dance 2 Trance -Right said Fred - Bitty McLean -Demis Roussos - Chippendales and Tatjana

# JOS VAN OOSTERWIJCK: A Man And His Music

With a head full of experience as programmer for both radio and TV, Jos van Oosterwijck had what it took to go ahead with his own consulting company, Music House, in 1989, which in turn had what it took to give VTM the reputation it has today.





into the VTM challenge without any written agreement; an evaluation one year after the station's launch was to decide whether VTM's music programming would continue or not. And indeed, Van Oosterwijck succeeded in taking away the record industry's doubts about the success of the new commercial TV station. "The only thing we

usic House really stepped

Jos van Oosterwijk MD MusicHouse

wanted to do was support Belgian product, and we hoped to have some Flemish hits at the end of

the line," claims Van Oosterwijck. "Everything was new to us—artists like **Will Tura** and **Willy Sommers** were new to a substantial part of VTM's audience because they were never given that exposure on state television."

Van Oosterwijck recalls his years as music programmer for the **BRTN** TV when artists had two or three opportunities in 18 months to appear on TV shows. "This clearly illustrates that the potential wasn't there. It takes quite a solid basis, like other prime-time shows alongside the music programmes to make it all work out," he says, referring to family entertainment on VTM like "Love Letters", "Tilt" (hosted by **MTV**'s **Mark Vanthilt**), "VTM Soundmix Show" and talk shows such as "1 Uit De 1.000" and "Luc" which often invite artists on the show.

VTM decided to leave all music consulting to Van Oosterwijck which he believes leads to more effective and consequent programming. Today, everybody in the industry knows who to talk to at VTM when it comes to music programming.

### Turn To The Music Man

Music House has established a good working relationship with the record companies in Belgium, with a healthy interaction when it comes to inviting both local and international artists. "If you work with record companies you work foremost with people; you try to keep close contact and automatically things start running smoothly. Trying to achieve results together is our target and although our roads sometimes go different directions, we do come to an agreement most of the time. I think most companies are aware that we are foremost trying to make good TV; if some artists don't fit in our programming the dialogue between us must remain open," says Van Oosterwijck.

"The result of the whole policy is that we have been able to grow real hits; an entire lineup of new artists has emerged and the industry has become aware of the new possibilities. They have decided to invest vast budgets in local talent, allowing them to record with topclass musicians in quality recording studios. New studios have been opened and the audiovisual market started to live here." The excellent results with local artists in turn inspired many record companies to spend international budgets to launch them abroad.

"And the flow of new artists continues; I recently did a name check on the *Levenslijn* fund-raising single, with some 30 Flemish artists contributing, and noted that at least half of them didn't even exist two years ago."

"The success of '10 Om Te Zien' is so evident at times that some almost expect the programme to make a hit out of every single record performed," says Van Oosterwijck, "and I do

admit that

arowina

amount of

attention to

local artists,

but VTM is

nating a

series of

takes the

example of

**Good Shape** 

Splinter (ARS /Columbia)

My Love. The sin-

gle is now top five

in Belgium. "Tim-

ing is important-

opportunity, and

others jump on it.

about Def Dames

we provide the

One year ago,

nobody heard

Dope, and this

very often the

ignition deto-

events." He

other media

are paying a

Helmut Lotti (BMG)



who entered the "Super 50" as Tip, then were Tip on "10 Om Te Zien" and then returned to the "Super 50" show with their debut *Take* 



Willy Somers (Phonogram)

(continued from page 3)

ernment has rejected its application. Depraetere believes the current situation where a state broadcaster has five commercially supported radio stations and VTM gets no access regions with different legislation on certain elements such as audio visual. The south of the country understands it is better—also on a European level—to stimulate possibilities here. Our Flemish government is constantly issuing decrees and I have the impression that their only mission is to discourage successful initiatives like ours."

Depraetere adds that it was the BRTN itself who launched the rumour about VTM's radio operations as an argument to launch **Radio Donna**.

VTM's music programmes have had a tremendous impact on the local music industry and Depraetere says that the forte of programmes like "Tien Om Te Zien" lies in the fact that the station month their album went gold. This brings us to what really matters: the artist must have the potential as well," says the Music House MD.

### A Waterproof Chart

Chart shows have always been important for every broadcaster, yet today, VTM is the only one to have both a Flemish ("10 Om Te Zien") and international chart show ("Super 50"). Insiders credit Van Qosterwijck's efforts to compile the "perfect" record chart which has forced IFPI to rethink their Belgian chart.

The Flemish chart was initially based on IFPI's figures until several inconsistencies urged Van Oosterwijck to change it: the chart had become so important that insiders tried to manipulate the figures by supplying incorrect sales numbers and orchestrating singles shipments administration. "In the past I informed IFPI on the discrepancies of their chart. I don't want to go round IFPI but they should know

Bart Kaëll (Sony)



their limitations," advocates Van Oosterwijck. "Time and time again I've asked IFPI for 'Flemish' sales figures and I really applaud the industry's efforts to restructure the existing IFPI chart."

Today, the compilation of the "10 Om Te Zien" chart is his best kept secret what he finds an ideal way to prevent outsiders from manipulating the chart. The "Super 50" list is a mix of sales and

airplay data, provided by 110 Flemish record stores, IFPI and the playlist of a number of privates including **Radio Contact** affiliates.

Van Oosterwijck, still working as music programmer for BRTN's **Studio Brussel**, prefers not to comment on VTM's plans to launch a radio operation. "I would really welcome the initiative. Within the BRTN, people feared

the launch of a VTM radio station and came back with the launch of Radio Donna, but Donna's in its third year now with no sign yet of a VTM radio station."

On a long-term basis, Van Oosterwijck has a bright eye for the future but he's well aware that the globalisation of the market will possibly result in major markets deciding which game to play.

promotes and banks on Flemish artists.

Although Depraetere is very much for supporting domestic product, he doesn't believe it's the government's role to support local talent, taking the new Belgian author's rights law currently in the Senate into account.

"On the contrary, one should not exaggerate the whole neighbouring rights problem, because in the end the system could be suffocating itself. If smaller stations like ours have to pay extra rights in addition to the author's rights [SABEM] and artist's fees we might have to fold back on our artistic budgets. Besides this, I doubt whether those rights really go back to those who really deserve them."

"It's very difficult to run a business like ours in Flanders," concludes Depraetere, "because political interference is slowing down everything instead of stimulating it. But VTM's results and market figures are there to prove that we are heading in the good direction."

# AND ALL CNR-INDISC ARTISTS CONGRATULATE

**CNR-INDISC** 

# **5TH ANNIVERSARY**

**R ITS** 



# **EUROPEAN TOP 100 ALBUMS**

Sales

ARTIST COUNTRIES CHARTED	THIS WEEK
1 38 Mariah Carey Music Box - Columbia ▲3	34
2 2 10 Pink Floyd A.B.DK.SEED.IRE.INLIN.PE.S.CH.UK The Division Bell - EMI ▲	35
3 3 6 Crash Test Dummies God Shuffled His Feet - Arista	36
4 8 Roxette A.B.DK.SED.IRE.I.NL.RE.S.CH.UK Crash! Boom! Bang! - EMI	37
5 6 3 Erasure A.DK.SED.IRE.NLE.S.CH.UK	38
6 9 2 Seal A.B.DK.SEED.IRE.NLS.CH.UK	39
7 5 19 Soundtrack - Philadelphia ABDKED.IRE.I.NLP.CH.UK Philadelphia - Epic Soundtrax ▲	40
8 7 72 Ace Of Base B.ED.NLP.E B.ED.NLP.E	41
9 8 3 Chris De Burgh B.DK.D.IRE.NLCH.UK This Way Up - A&M	42
10 15 20 Cranberries RE UK Everybody Else Is Doing It, So Why Can't We - Island	43
11 17 3 Julio Iglesias Crazy · Columbia	44
12 27 9 Deacon Blue IRE.UK Our Town - Greatest Hits - Columbia	45
13 11 24 Enigma ADKED.IRE.NLE.S.CH.UK ADKED.IRE.NLE.S.CH.UK	46
14 14 2 Francis Cabrel B.F Samedi Soir Sur La Terre - Columbia	47
15 16 2 Patrick Bruel Bruel - RCA	48
16 13 32 Take That Everything Changes - RCA ▲2	49;
***** SALES BREAKER *****	50
45 3 Magic Affair A.DK.SED.S.CH Omen - The Story Continues - Electrola	51 :
18 23 2 Michel Sardou B.F Selon Que Vous Serez Trema	52
19 18 7 Joshua Kadison D.NLN.CH Painted Desert Serenade - SBK	53
20 29 6 Blur SEIRE.S.UK Parklife - Food	54
21 20 24 Coro de Monjes del Monasterio De Silos ABDK.SEFIRE.NL.P.E.S.CH Las Mejores Obras Del Canto Gregoriano - EMI	55
22 22 14 Laura Pausini BINLCH	56
23 25 57 Get A Grip - Geffen/MCA	57
<b>24</b> 12 28 Bryan Adams A&M ▲ 3	58
25 19 4 Pretenders Last Of The Independants - WEA	59
26 10 2 The Symbol DK.D.LS.UK The Beautiful Experience - NPG	60
27 21 7 Eric Clapton B.DK.SED.S The Cream Of Eric Clapton - Polydor	<mark>61</mark>
<b>28</b> 24 5 <b>Biohazard</b> AB.SED.NLS.CH State Of The World Address - Warner Brothers	<b>62</b> (
29 70 2 Beastie Boys DKD.IRE.NLS.CH.UK	<b>63</b> (
30 35 2 Alain Souchon B.F C'Est Déjà Ça - Virgin	64 9
(31) Kastelruther Spatzen A.D Atlantis Der Berge - Koch International	65
32 26 28 Phil Collins ED.NL.RE.CH Both Sides - Virgin/WEA ▲3	<b>66</b> ±
SA 20 20 Both Sides - Virgin/WEA ▲3	

ARTIST COUNTRIES CHARTED	ARTIST ARTIST SP ORIGINAL LABEL
34) 56 2 Frank Black Teenager Of The Year - 4AD	68 60 10 Marvin Gaye The Very Best Of Marvin Gaye - Mo
<b>35</b> 33 7 Umberto Tozzi B.I.CH Equivocando - CGD	69 74 2 Fredericks, Goldman & Jones Rouge - Columbia
36 30 2 East 17 ED.IRE Walthamstow - London	70)77 6 Kim Larsen Hvem Kan Sige Nej Til En Engel - E/
<b>37</b> 36 5 <b>883</b> Remix '94 - FRI	79 18 Michael Nyman The Piano - Virgin
38 34 37 Meat Loaf Bat Out Of Hell II - Back Into Hell - Virgin ▲	72 66 13 U Got 2 Know - Internal
<b>39</b> 31 7 Jimi Hendrix Blues - Polydor	<b>73</b> 61 2 Huey Lewis & The News Four Chords & Several Years Ago -
40 37 3 Ana Belen & Victor Manuel Mucho Mas Que Dos - Ariola	74 51 13 Soundgarden Superunknown - A&M
41 28 10 Dr. Alban A.DK.SED.S.CH Look Who's Talking! - Cheiron	75 81 21 Lorenzo 1994 - Soleluna/Mercury
42 42 5 Eternal DK.UK Always & Forever - EMI	76 57 7 Nick Cave & The Bad Seeds Let Love In - Mute
43) 50 24 Ace Of Base DK.IRE.S.CH.UK Happy Nation U.S. Version - Mega/Metronome ▲	77 43 4 El Consorcio Lo Que Nunca Muere - Hispavox
49 4 Prince Ital Joe & Marky Mark D Life In The Streets - East West	78 47 7 Judith Durham & The Seekers A Carnival Of Hits - EMI
Galliano The Plot Thickens - Talkin' Loud	79 40 4 Sonic Youth Experimental Jet Set, Trash & No Sto
46 52 2 Alain Bashung Chatterton - Barclay	80 Alice Cooper The Last Temptation - Epic
72 14 August & Everything After - Geffen/MCA	81 85 40 Pur Seiltänzertraum - Intercord
48 44 19 Toni Braxton - Arista/LaFace	82 76 28 Die Toten Hosen Reich & Sexy (Best Of) - Virgin
73 2 Jon Secada Heart, Soul & A Voice - SBK	83 Res Paolo Vallesi Non Mi Tridare - RTI
50 39 4 Traffic D.NLCH.UK Far From Home - Virgin	84 78 5 Dusty Springfield Goin' Back - The Very Best Of 196
51 38 8 Nirvana DK.FIRE.NL.S.UK In Utero - Geffen/MCA	<b>85</b> Die Flippers Unsere Lieder - Ariola
52 46 11 The Mask And Mirror - Quinlan Road/Warner	86 89 5 Kummeli Artisti Maksaa - Porkkana Ryhmä
53 55 10 El Pan Y La Sal - WEA	87 96 2 Street Angel - EMI
54 32 8 Nirvana DK.IRE.NLS.UK ●	88 69 33 Die Bestie In Menschengestalt - Metro
55 58 3 Lucilectric ADCH	<b>89</b> 92 3 <b>Soundtrack - Four Weddings &amp; A</b> Four Weddings & A Funeral - Vertige
MC Solaar         B.ED.CH           71         2         Prose Combat - Polydor	90 90 2 David Byrne - Luaka Bop
57 54 18 Under The Pink - East West	91 83 3 Jah Wobble's Invaders Take Me To God - Island
<b>58</b> 62 46 Björk Debut - Mother/One Little Indian ▲	92 Beautiful South Miaow - Go!Discs
59 33 Elegant Slumming - deConstruction	93 Julien Clerc Olympia Integral '94 - Virgin
60 41 3 Jule Neigel Band Herzlich Willkommen - Red Rooster	94 Brimal Scream Give Out But Don't Give Up - Creation
61 63 5 Nordman - Sonet	95 75 13 OmUndUntn - Ariola
62 64 2 Mano Negra B.F Casa Babylon - Virgin	96 98 2 Garth Brooks No Fences - Liberty/Capitol
63 65 4 Züri West - Witra	97 88 5 Beck Mellow Gold - Geffen/MCA
97 14 Lisa Ekdahl Lisa Ekdahl - EMI	98 99 9 Brother Sister - ffrr
65 48 10 Haddaway The Album - Coconut	Die Toten Hosen Love, Peace & Money - Virgin
66 53 11 Pantera Far Beyond Driven - Atco	100 87 18 Clawfinger Deaf, Dumb, Blind - MVG/WEA
67 68 3 Mina Mazzini Canta Battisti - PDU	A = Austria, B = Belgium, DK = Denmark, SF = Finland, F = France, D = Germany, RI = trained N = Norway, P = Portugal, E = Space, S = Sweden, CH = Switzerland, UK = United Kingdom = FAST MOVERS N = NEW ENTRY = RE-ENTRY

	week 25	6/94
THIS WEEK LAST WEEK WKS on CHART	ARTIST COUNTRIES TITLE - ORIGINAL LABEL	CHARTED
68 60 10	Marvin Gaye The Very Best Of Marvin Gaye - Motown	B.NL.S.UK
69 74 2	Fredericks, Goldman & Jones Rouge - Columbia	B.F
70 77 6	<b>Kim Larsen</b> Hvem Kan Sige Nej Til En Engel - <i>EMI-Medley</i>	DK.N.S
71 79 18	Michael Nyman The Piano - Virgin	.SF.IRE.E.S
<b>72</b> 66 13	Cappella A.D. U Got 2 Know - Internal	(.D.NL.CH
<b>73</b> 61 2	Huey Lewis & The News Four Chords & Several Years Ago - Elektra	.D.CH.UK
<b>74</b> 51 13	Soundgarden A.DK.SE	D.IRE.NL.S
75 81 21	Jovanotti Lorenzo 1994 - Soleluna/Mercury	1
76 57 7	Nick Cave & The Bad Seeds A.B Let Love In - Mute	.SF.D.NL.S
77 43 4	El Consorcio Lo Que Nunca Muere - Hispavox	E
<b>78</b> 47 7	Judith Durham & The Seekers A Carnival Of Hits - EMI	UK
79 40 4	Sonic Youth Experimental Jet Set, Trash & No Star - Geffen/M	NL.P.S.UK CA
80	Alice Cooper	SF.N.S.CH
81 85 40	Pur Seiltänzertraum - Intercord	D
<b>82</b> 76 28	<b>Die Toten Hosen</b> Reich & Sexy (Best Of) - Virgin	D.CH
(83)	Paolo Vallesi Non Mi Tridare - RTI	1
<b>84</b> 78 5	Dusty Springfield Goin' Back - The Very Best Of 1962-19 - Philip	UК
85	<b>Die Flippers</b> Unsere Lieder - Ariola	D
86 89 5	Kummeli Artisti Maksaa - Porkkana Ryhmä	SF
87 96 2	Stevie Nicks Street Angel - EMI	S.UK
88 69 33	Die Ärzte Die Bestie In Menschengestalt - Metronome	D
<b>89</b> 92 3	Soundtrack - Four Weddings & A Funeral Four Weddings & A Funeral - Vertigo	UK
90 90 2	David Byrne David Byrne - Luaka Bop	S.UK
<b>91</b> 83 3	Jah Wobble's Invaders Take Me To God - Island	UK
92	Beautiful South Miaow - Go!Discs	D.UK
93	Julien Clerc Olympia Integral '94 - Virgin	F
94	Primal Scream Give Out But Don't Give Up - Creation	A.D.UK
<b>95</b> 75 13	Hubert Von Goisern & Die Alpinkatzen OmUndUntn - Ariola	A.D.CH
<b>96</b> 98 2	Garth Brooks No Fences - Liberty/Capitol	IRE
<b>97</b> 88 5	Beck A.S Mellow Gold - Geffen/MCA	F.NL.S.CH
98 99 9	Brand New Heavies Brother Sister - ffrr	NL CH,UK
99	Die Toten Hosen Love, Peace & Money - Virgin	D
100 87 18	Clawfinger Deaf, Dumb, Blind - MVG/WEA	D.S
A = Austria, B = Relati	um OK - Desmort SE - Finland E - France D - Germany IRI - Ireland I - Italy NI - Netberlan	ds

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UK

33 67 2 Future Sound Of London Lifeforms - Virgin

### **Sales**

week 25/94

# **TOP 10 SALES IN EUROPE**

TV



		UNITED KINGDOM	GERMANY			
TW	LW	Singles		TW	LW	
1	1	Wet Wet Wet - Love Is All Around	(Mercury)	1	2	Prince Ital Joe/Marky Mark - United
2	2	Manchester United FS - Come On You Reds	(PolyGram TV)	2	1	Mariah Carey - Without You
3	3	East 17 - Around The World	(London)	3	4	Reel 2 Real/Mad Stuntman - I Like To
4	4	Maxx - Get-A-Way	(Pulse 8)	4	3	Lucilectric - Mädchen
5	6	Big Mountain - Baby   Love Your Way	(RCA)	5	7	Crash Test Dummies - Mmm Mmm Mmm
6	NE	Absolutely Fabulous - Absolutely Fabulous	(Parlophone)	6	9	2 Unlimited - The Real Thing
7	7	The Prodigy - No Good (Start The Dance)	(XL)	7	6	Magic Affair - Give Me All Your Love
B	5	Stiltskin - Inside	(3MV)	8	5	Marusha - Somewhere Over The Rain
9	17	Beautiful South - Everybody's Tolkin'	(Go!Discs)	9	10	Erasure - Always
10	28	Guns N' Roses - Since I Don't Have You	(MCA)	10	8	Bruce Springsteen - Streets Of Philad
w	LW	Albums		TW	LW	Albums
Ĩ	1	Seal - Seal II	(ZTT)	1	1	Mariah Carey - Music Box
2	4	Cranberries - Everybody Else Is Doing It	(Island)	2	2	Crash Test Dummies - God Shuffled His
3	6	Deacon Blue - Our Town - Greatest Hits	(Columbia)	3	3	Pink Floyd - The Division Bell
4	3	Pink Floyd - The Division Bell	(EMI)	4	6	Chris De Burgh - This Way Up
5	8	Blur - Parklife	(Food)	5	4	Roxette - Crash! Boom! Bang!
5	2	Erasure -   Say,   Say,   Say	(Mute)	6	5	Joshua Kadison - Painted Desert Sere
7	15	Future Sound Of London - Lifeforms	(Virgin)	7	26	Erasure - I Say, I Say, I Say
3	9	Eternal - Always & Forever	(EMI)	8	32	Magic Affair - Omen - The Story Con
?	5	Symbol - The Beautiful Experience	(Grapevine)	9	7	Soundtrack - Philadelphia

(Grapevine) (Talkin' Loud)

10

TW

2

3 4 5

67

9

10

TW

10

10

(MCA)

### **SPAIN**

10 NE Galliano - The Plot Thickens

TW IW Singler

8

10

1 4 4	L **	ongles	
1	1	Tony Wilson - Hooked On Feeling	(Blanco Y Negro)
2	2	Spanic - Sister Golden Hair	(Ginger)
3	3	Dr. Alban - Look Who's Talking!	(BMG Ariola)
4	NE	Big Mountain - Baby   Love Your Way	(BMG Ariola)
5	8	Symbol - The Most Beautiful Girl In The W	orld (Fonomusic)
6	4	Doop - Doop	(Arcade)
7	5	Jam & Spoon - Right In The Night	(Sony)
8	9	Erasure - Always	(BMG Ariola)
9	10	Silenzi - Hooked On Feeling	(Max)
10	7	Reel 2 Real/Mad Stuntman -   Like Ta A	Aove It (EMI)
TW	LW	Albums	
1	1	Julio Iglesias - Crazy	(Sony)
2	2	Ana Belen/Victor Manuel - Mucho Mas Que	
3	6	Mariah Carey - Music Box	(Sony)
4	4	Presuntos Implicados - El Pan Y La Sal	(Warner)
5	5	Ace Of Base - Happy Nation	(PolyGram)
6	3	El Consorcio - Lo Que Nunca Muere	(Hispavox)
7	7	Coro Monjes De Silos - Canto Gregoria	
8	9	Roxette - Crash! Boom! Bang!	(Hispavox)
9	8	Michael Nyman - The Piano	(Virgin)
			1

### DENMARK

11 Counting Crows - August & Everything After

TW	LW	Singles	
1	1	Symbol - The Most Beautiful Girl In The World (Mega)	
2	6	2 Unlimited - The Real Thing (Scandinavian)	
3	8	Crash Test Dummies - Mmm Mmm Mmm Mmm (BMG Ariola)	
4	NE	Manchester United FS - Come On You Reds (PolyGram)	
5	2	Dr. Albon - Look Who's Talking! (BMG Ariola)	
6	3	Pearl Jam - Dissident (Sony)	
7	10	Mariah Carey - Without You (Sony)	
8	5	Maxx - No More (I Can't Stand It) (Scandinovian)	
9	14	Bruce Springsteen - Streets Of Philadelphia (Sony)	
10	21	Big Mountain - Baby   Love Your Woy (BMG Ariola)	
TW	LW	Albums	
1	1	Mariah Carey - Music Box (Sony)	
2	2	Kim Larsen - Hvem Kan Sige Nej Til En Engel (EMI-Medley)	
3	3	Dizzy Mizz Lizzy - Dizzy Mizz Lizzy (EMI-Medley)	
4	4	Eric Clapton - The Cream Of Eric Clapton (PolyGram)	•
5	10	Sort Sol - Glamourpuss (Sony)	
6	13	Crash Test Dummies - God Shuffled His Feet (BMG)	1
7	93	Elton John - Duets (PolyGram)	
8		The Sandmen - In The House Of Secrets (EMI-Medley)	
9	11	Sanne Salomonsen - Language Of The Heart (Virgin)	1
10	15	Pink Floyd - The Division Bell (EMI-Medley)	

### SWITZERLAND

-			
IW	LW	Singles	
1	1	Symbal - The Most Beautiful Girl In The Worl	d (Phonag)
2	2	Mariah Carey - Without You	(Sony)
3	3	Marusha - Somewhere Over The Rainbow	(PolyGram)
4	6	Corona - The Rhythm Of The Night	(Zyx)
5	4	Reel 2 Real/Mad Stuntman - I Like To Move	It (EMI)
6	7	2 Unlimited - The Real Thing	(Zyx)
7	11	Lucilectric - Mädchen	(BMG)
8	5	Doop - Doop	(Phonag)
9	13	Prince Ital Joe & Marky Mark - United	(Warner)
10	8	Bruce Springsteen - Streets Of Philadelphia	(Sony)
TW	LW		
		Albums	
1	1	Züri West - Züri West (Sou	und Service)
2	1 2	Züri West - Züri West (Sou Mariah Carey - Music Box	und Service) (Sony)
2 3	1 2 3	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell	(Sony) (EMI)
2 3 4	1 2 3 4	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crash! Boom! Bang!	(Sony)
2 3	1 2 3	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crashl Boom! Bang! Chris De Burgh - This Way Up	(Sony) (EMI)
2 3 4 5 6	1 2 3 4 5 6	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crash! Boom! Bang! Chris De Burgh - This Way Up Laura Pausini - Loura	(Sony) (EMI) (EMI)
2 3 4 5	1 2 3 4 5 6 22	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crash! Booml Bang! Chris De Burgh - This Way Up Laura Pausini - Loura Magic Affair - Ornen - The Story Continues	(Sony) (EMI) (EMI) (PolyGram)
2 3 4 5 6 7 8	1 2 3 4 5 6 22 8	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crash! Boom! Bang! Chris De Burgh - This Way Up Laura Pausini - Loura	(Sony) (EMI) (EMI) (PolyGram) (Warner)
2 3 4 5 6 7	1 2 3 4 5 6 22	Züri West - Züri West (Sou Mariah Carey - Music Box Pink Floyd - The Division Bell Roxette - Crash! Booml Bang! Chris De Burgh - This Way Up Laura Pausini - Loura Magic Affair - Ornen - The Story Continues	(Sony) (EMI) (EMI) (PolyGram) (Warner) (EMI)

V	LW	Singles	
	2	Prince Ital Joe/Marky Mark - United (East We	st
	1	Mariah Carey - Without You (Son	у
	4	Reel 2 Real/Mad Stuntman - I Like To Move It (EA	4
	3	Lucilectric - Mädchen (BMG Ariol	a
	7	Crash Test Dummies - Mmm Mmm Mmm Mmm (BMG Ario	a
	9	2 Unlimited - The Real Thing (Zy	
	6	Magic Affair - Give Me All Your Love (Electrol	α
	5	Marusha - Somewhere Over The Rainbow (Moto	r
	10	Erasure - Always (Intercor	d
)	8	Bruce Springsteen - Streets Of Philadelphia (Son	y
V	LW	Albums	
	1	Mariah Carey - Music Box (Son	y
	2	Crash Test Dummies - God Shuffled His Feet (BMG Arial	a
	3	Pink Floyd - The Division Bell (EN	đ
	6	Chris De Burgh - This Way Up (Polydo	r)
	4	Roxette - Crash! Boom! Bang! (Electrole	2
	5	Joshua Kadison - Painted Desert Serenade (EN	d)
	26	Erasure - I Say, I Say, I Say (Intercom	d
	32	Magic Affair - Omen - The Story Continues (Electrole	a)
	7	Soundtrack - Philadelphia (Son	y)
1	11	Prince Ital Joe/Marky Mark - Life In The Streets (East Wes	;t)
		HOLLAND	
/	LW	Singles	
	2	2 Unlimited - The Real Thing (Byte	e)
	1	Symbol - The Most Beautiful Girl In The World(Red Bulk	

LAA	angles	
2	2 Unlimited - The Real Thing	(Byte)
1	Symbol - The Most Beautiful Girl In The We	
4	Metallica - One	(Phonogram)
3	Reel 2 Real/Mad Stuntman - I Like To Mov	elt (EMI)
5	Crash Test Dummies - Mmm Mmm Mmm Mmm	(BMG Ariola)
25	Johan & Groothandel - As Dick Me Hulp Nodig	Heb (Bunny)
19	C.J. Lewis - Sweets For My Sweet	(MCA)
7	Mariah Carey - Without You	(Sony)
11	Magic Affair - Give Me All Your Love	(EMI)
10	Time Less - Where Is The Love	(Dino)
LW	Albums	
2	Laura Pausini - Laura	(Warner)
1	Mariah Carey - Music Box	(Sany)
4	Pink Floyd - The Division Bell	(EMI)
9	Ace Of Base - Happy Nation	(Polydor)
3	Jeff Trachta & Bobby Eakes - Bold And Be	
5	Laura Pausini - Laura Pausini	(Warner)
8	Dulfer - Big Boy	(EMI)
6	Crash Test Dummies - God Shuffled His Feet	(BMG Ariola)
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### NORWAY

10 14 Kinderen Voor Kinderen - De Alierbeste! ..

1	LW	Singles					
	1	Beck - Loser	(BMG)				
	2	Pearl Jam - Dissident	(Sony)				
	3	Deep Forest - Sweet Lullaby	(Sony)				
	4	Crash Test Dummies - Mmm Mmm Mmm Mmm					
	6	2 Unlimited - The Real Thing (Scan	dinavian)				
	5	Bruce Springsteen - Streets Of Philadelphia	(Sony)				
	NE	Stiltskin - Inside	(Virgin)				
	10	Maxx - No More (I Can't Stand It)	(Sony)				
	7	Bjelleklang - Gummihat	(BMG)				
	NE	Manchester United FS - Come On You Reds (PolyGram)					
(	LW	Albums					
	1	Various - Absolute Music 10	(Eva)				
	5	Various - Absolute Champions	(Eva)				
	6	Various - Reggae Dance	(CNR)				
	2	Various - Mega Dance Mix	(Arcade)				
	4	Deep Forest - World Mix	(Sony)				
	3	Pink Floyd - The Division Bell	(EMI)				
	7	Bjelleklang - Ypper'u Dunk?	(BMG)				
	10	Crash Test Dummies - God Shuffled His Feet	(BMG)				
	NE	Various - Mare Summer	(EVA)				
	9	DumDum Boys - Ludium	-bi/EAAN				

### AUSTRIA

1	LW	Singles	
	1	Mariah Carey - Without You	(Sony)
	3	Bruce Springsteen - Streets Of Philadelphia	(Sony)
	4	Erasure - Always	(Echo)
	6	Lucilectric - Mädchen	(BMG)
	2	Reel 2 Real/Mad Stuntman - I Like To Mave It	(EMI)
	5	Decodance - Lotin Lover	(Echo)
	12	Superchamp & Casino Salzburg - Wir Sind Die Siege	r (BMG)
	11	Crash Test Dummies - Mmm Mmm Mmm Mmm	(BMG)
	7	Dr. Albon - Look Who's Talking!	(BMG)
	18	Bingo Boys - Sugardaddy (	Warner)
	LW	Albums	
	1	Mariah Carey - Music Box	(Sony)
	18	Erasure - I Say, I Say, I Say	(Echa)
	5	Roxette - Crash! Boom! Bang!	(EMI)
	21	Kastelruther Spatzen - Atlantis Der Berge	(Koch)
	4	Pink Floyd - The Division Bell	(EMI)
	2		hyGram)
	8	Alkbottle - Blader Fetter Lauter & A Bissl Mehr	(Edel)
	3	Zillertaler Schürzenjäger - RebellionFolge 3	(Tyrolis)
	7	Crash Test Dummies - God Shuffled His Feet	(BMG)
	6	Soundtrack - Philadelphia	(Sony)

### FRANCE

TW	LW	Singles	
1	1	I Am - Je Danse Le Mia (D	elabel/Virgin)
2	2	Bruce Springsteen - Streets Of Philadelphia	(Columbia)
3	3	East 17 - It's Alright	(Barclay)
4	4	Axelle Red - Sensualité	(Virgin)
5	8	Laura Pausini - La Solitudine	(Carrere)
6	9	Jimmy Cliff - I Can See Clearly Now	(Columbia)
7	5	Corona - The Rhythm Of The Night	(Airplay)
8	6	Mariah Carey - Hero	(Columbia)
9	12	Tonton David - Sur Et Certain	(Virgin)
10	7	Ace Of Base - The Sign	(Barclay)
TW	LW	Albums	
1	1	Francis Cabrel - Samedi Soir Sur La Terre	(Columbia)
2	2	Patrick Bruel - Bruel	(RCA)
3	4	Michel Sardoy - Selon Que Vous Serez	(Trema)
4	5	Alain Souchon - C'Est Déjà Ça	(Virgin)
5	~	riterit obserterit e est bela ça	fan Burk
э	3	Ace Of Base - Happy Nation	(Barclay)
6			
	3	Ace Of Base - Happy Nation	(Barclay)
6	3 7	Ace Of Base - Happy Nation Alain Bashung - Chatterton	(Barclay) (Barclay)
6 7	3 7 8	Ace Of Base - Happy Notion Alain Bashung - Chatterton Saundtrack - Philodelphia	(Barclay) (Barclay) (Columbia)

### BELGIUM

TW	LW	Singles	
1	1	Mariah Carey - Without You	(Sony)
2	2	Reel 2 Real/Mad Stuntman - I Like To Move	It (EMI)
3	7	2 Unlimited - The Real Thing	(Byte)
4	4	Symbol - The Most Beautiful Girl In The Wor	rld(Red Bullet)
5	3	Laura Pausini - Strani Amore	(Warner)
6	6	Good Shape - Take My Love	(Dino)
7	5	Bruce Springsteen - Streets Of Philadelphia	(Sony)
8	9	Crash Test Dummies - Mmm Mmm Mmm Mmm	(BMG Ariola)
9	19	Maxx - No More (I Can't Stand It)	(Dureco)
10	NE	Adamo - Jouez Au Ballon/Speel Me	(Flarenasch)

### TW LW Albums

8

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5 6 7

TW

23

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6789

20

[Sony]

1	Patrick Bruel - Bruel	
2	Michel Sardou - Selon Que Vous Serez	

- Francis Cabrel Samedi Soir Sur La Terre Irancis Cabrel - Samedi Soir Sur La lerre
   Mariah Carey - Music Box
   Laura Pausini - Laura
   Marc Aryan - Les 20 Chansons D'Or Vol. 2
   Bonzai Records - Compilation (II Rove Nation
   Marc Aryan - Les 20 Chansons D'Or Vol. 1
   Coro De Silos - Canto Gregoriano
   Laura Pausini - Laura Pausini
- 4 5

  - (Warner)

### **FINLAND**

 
 TW
 LW
 Singles

 1
 1
 2
 Unlimited - The Real Thing

 2
 13
 Prodigy - No Good (Start The Dance)

 3
 3
 Moby - Hymn

 4
 5
 U 96 - Inside Your Dreams
 THE INAL CT (Fazer/ToC (Son (PolyGra (PolyGra Metallica - One Taikapeili - Seuraa Johtajaa Warne 
 7
 NE
 Tony Di-Bart - The Real Thing

 8
 Magic Affair - Give Me All Your Lave

 9
 NE
 Bruce Dickinson - Tears Of The Dragon

 10
 Maxx - No More (I Can't Stand It)
 (Clevelar (EA (EA (K-Te

67

TW LW Albums

1	1	Kummeli - Artisti Maksaa	(TV 2)
2	3	J. Karjalainen - Villejä Lupiineja	(Poko)
3	2	Mariah Carey - Music Box	(Sony)
4	5	Taikapeili - Suuri Sakaisuus	(Warner)
5	4	Eric Clapton - The Cream Of Eric Clapton	(PolyGram)
6	6	Roxette - Crash! Boom! Bang!	(EMI)
7	7	Crash Test Dummies - God Shuffled His Feet	(BMG)
8	10	Patricia Kaas - Je Te Dis Vous	(Sony)
9	9	Kaija Koo - Tuulten Viernää	(Womer)

Kajia Koo - Tuulten Viernöö (Womer) 10 13 Magic Affair - Omen - The Story Continues

### PORTUGAL

1	LW	Albums	
	2	Various - Dance Monio '94	(Vidisco)
	1	Ace Of Base - Happy Nation	(PolyGram)
	16	Various - Soul Classics	(Warner Music)
	4	Pedro Abrunhasa - Viagens	(PolyGram)
	3	Mariah Carey - Music Box	(Sony)
	11	Julio Iglesias - Crazy	(Sony)
	6	Pink Floyd - The Division Bell	(EMI)
	13	Aerosmith - Get A Grip	(BMG Ariola)
	17	Various - Filhos Da Madrugada	(BMG Ariola)
	8	Roberta Miranda - Vem Pra Mim	(Vidisco)
	RE	Clemente - Os Maiores Sucessos	(Polydor)
	19	Roxette - Crosh! Boom! Bang!	(EMI)
	5	Soundtrack - Philadelphia	(Sony)
	RE	Luis Represas - Represas ,	(EMI)
	21	Various - Pirilampo Magico 94	(Vidisco)
	20	Eros Ramazzotti - Tutte Storie	(BMG Ariola)
	RE	Vitorino - As Mais Bonitas	(EMI)
	7	Sonic Youth - Experimental Jet Set	(BMG Ariola)
	18	Various - Electricidade	(Vidisco)
	NE	Crosh Test Dummies - God Shuffled His Fee	(BMG Ariola)
T	he Po	ortuguese singles chart has been susp	ended until
		further notice by local IFPI body A	
		in the set of local in the body re	

Based on the notional sales charts from 1.5 European markets. Information supplied by MRIB (UK); Bundesverband Der Phonographischen Wirtschaft/Media Control (Germany); SNEP/UPFI (France) Musica E Dischi/Mario De Luigi (Italy); Stichting Top 50 (Holland); SABAM/IFPI (Belgium); GLF/IFPI (Sweden); IFPI/Nielsen Marketing Research (Denmork); VG (Norway); ALEF MB/TVE (Spain); YLE 2 Radiomafia/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media Control/Musikmarkt (Switzerland). Labels listed are the national marketing companies.

### ITALY

10

TW

(Virgin)

(BMG)

(Trema) (Sony)

(Sony) (Warner) (BMG)

(BMG)

(BMG)

(EMI)

(EMI)

TW	LW	Singles	
1	2	D.J. Malella - Change	(Discomagic)
2	1	Mo-Do - Eins, Zwei, Polizei	(Exponded)
3	6	Afrika Bamboataa - Pupunanny	(Dig It)
4	3	Bruce Springsteen - Streets Of Philadelphia	
5	5	Madonna · I'll Remember	(WEA)
6	4	Corona - The Rhythm Of The Night	(Robyx)
7	11	Ice MC - Think About The Way	(Discomogic)
8	10	Jam & Spoon - Right In The Night	(Sony)
9	7	Einstein Dr. DJ - Automatic Sex	(Flying)
10	18	Vernice - Quando Tramanta Il Sole	(Sony)
TW	LW	Albums	
1	1	Pink Floyd - The Division Bell	(EMI)
2	2	883 - Remix '94	(FRI)
3	3	Umberto Tozzi - Equivocando	(CGD)
4	4	Mariah Carey - Music Bax	(Sony)
5	5	Mina - Mazzini Canto Battisti	(EMI)
6	6	Jovanotti - Lorenzo 1994	(PolyGram)
7	9	Paolo Vallesi - Non Mi Tridare	(RTI)
8	12	Variaus - DeeJay Parade-Volume 4	(Discomagic)
9	7	Laura Pausini - Laura	(CGD)
10	10	Fabio Concato - Scomparre E Ricomporre	(PolyGram)
		SWEDEN	
TW	LW	Singles	

	4	Crash Test Dummies - Mmm Mmm Mmm Mm	n (BMG)
	1	Mariah Carey - Without You	(Sony)
	9	2 Unlimited - The Real Thing	(CNR)
	5	Maxx - No More (I Con't Stand It) (Re	mix/Sony)
	2	Glenmark/Eriksson/Strömstedt - När Vi Gräver	Metronome)
	3	Cool James & Black Teacher - Dr. Feelgood	(Sonet)
	7	Basic Element - Touch (El	Al-Medley)
	6	Metallica - One (	PolyGram)
	10	Beck - Loser	(MCA)
5	8	Erasure - Always	(Sonet)
N	LW	Albums	
	1	Nordman - Nordman	(Sonet)
	2	Roxette - Crashi Boomi Banal	(ENAL)

~	Kukene - Crush: Dooni: Bung:	CIAH
5	Lisa Ekdahl - Lisa Ekdahl	(EMI
4	Eric Clapton - The Cream Of Eric Clapton	(Polydor
8	Mariah Carey - Music Box	(Sony
7	Crach Tast Dummins - God Shufflad His Fast	IDAAC

- (BMG) es - God S NE Beastie Boys - Ill Communication (EMI)
- 9
   6
   Pretenders Lost Of The Independants
   (Varner)

   10
   12
   Cajso Strina Åkerström Cajsa Strina Åkerström
   (Metronome)

### IRELAND

	1.4.4	LAA	Singles	
o)	1	1	Bill Whelan - Riverdance	(Mother)
(L)	2	2	Manchester United FS - Come On You Reds	(PolyGram)
et)	3	6	The Prodigy - No Good (Start The Dance)	(XL)
m)	4	5	Wet Wet Wet - Love Is All Around	(PolyGram)
m)	5	4	East 17 - Around The World	(London)
er)	6	3	Paul Harrington/C.McGrit - Rock 'N' Roll Kic	
d)	7	20	Crash Test Dummies - Mmm Mmm Mmm Mm	
40	8	12		(PolyGram)
41)	9	7	Pearl Jam - Dissident	(Sony)
eł)	10	11	Coca-Cola Official Irish Team - Watch Your Ho	
	TW	LW	Albums	
2)	1	1	Garth Brooks - No Fences	(EMI)
0)	2	2	Crash Test Dummies - God Shuffled His Feet	(RCA)
y)	3	3	Cranberries - Everybody Else Is Doing It	(Island)
r)	4	4	Frances Black - Talk To Me	(Dara)
n)	5	7	Various - A Woman's Heart	(Dara)
N)	6	NE	Various - Dance Hits '94 Vol. 2	(Telstar)
G)	7	8	Various - Energy Rush Extermin8	(Dino)
y)	8	6	Soundtrack - Philadelphia - Philadelphia	(Sony)
r)	9	5	Chris De Burgh - This Way Up	(A&M)
W)	10	10	Garth Brooks - In Pieces	(EMI)

### **Eurofile Radio Industry Directory 1994**

the Only

**Guide to Europe's** 

Tel: (+31) 20.669 1961 Fax: (+31) 20.669 1941 ask for Ylonka de Boer

### **Station Reports**

Station reports include all new additions to the playlist, indicated by the abbreviation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which receives special em phasis for the week, as well as featured new albums indi-cated by the designation "AL." Within each country, stations are grouped by ranking and listed alpha-betically. Rankings include: Platinum (P), Gold (G), Silver (S) and Bronze (B). AB playlists must be received by Monday at 13.00 hours CET.

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### GERMANY

ANTENNE BAYERN/Munich Markus Steinkuhl - DJ/Produce Die Mannschaft- 11 An Der Zahl Joshua Kadison-Jessie Matt Bianco- Our Love Symbol- The Most Beautiful Vince Gill & Gladys Knight- Ain't Beautiful South- Everybody's A List AD Joe Cocker- Summer In The City Jon Secoda- If You Go

Richard Darbyshire- Wherever Love Wet Wet Wet- Love Is Worlds Apart- Could It Be B List

Mana- Cochita Rainhard Fendrich- Angelina Steve Wynn- Careless

ANTENNE NIEDERSACHSEN/Hannover P Antje Schmidt - Head Of Music A List:

AD Blue System-That's Love Dirk Busch- Violinista Jürgen Drews- Warum Immer Ich Kate Yanai- Cry Cry Louise

HR 3: GRAFITTI/Frankfurt P Markus Hertle - Producer Playlist Unchanged

HR 3: LEIDER GUT/Frankfurt P EHR/Dance Markus Hertle - Producer Playlist Unchanged

NDR 2/Hamburg P ACE/EHR Fred Schoenagel - Head Of Music A List:

AD Elton John- Can You Feel Roxette- Crash! Boom! Bong! Wet Wet Wet- Love is Worlds Apart- Could it Be

RADIO FFH/Frankfurt P Ralf Blasberg - Head Of Music

Karr answerg B List: AD C.J. Lewis-Sweets For My Sweet Dream- U R The Best Dr. Alban- Look Who's there Lewis-Some Kind Of Joe Cocker- Summer In The City Prince Ital Joe/M.M.- United

RADIO NRW/Oberho Jeff van Gelder - Head Of Music A List AD Beautiful South- Everybody's Talkin' Erasure- Always Richard Marx- Silent Scream Village People- Far Away

Wet Wet Wet- Love Is RADIO RPR 1/Ludwigshafen P EHR Dieter Mauer - Prog Dir Guido Müller - Music Dir

Playlist Unchanged SWE 3: POPSHOP HITUNE/

Järg Lange - Producer **Playlist Unchanged** 

WDR 1/Cologne P Hans Engel - Producer Elmar Metz · Produce Playlist Unchanged

WDR 1: SCHLAGERRALLYE/Cologne P Wolfgang Roth - Producer A List: AD Ärzte-Frie denspanze

Aswad- Shine Bones- Come On Chris Thomoson-Blinded By The Daryl Hall/S.O.B. Gloryland Dr. Alban- Away From Fury/Slaughterhouse-

MUSIC & MEDIA JUNE 18, 1994

Agzelle /Brown- No More Tears Odyssey- Move Your Body Richard Marx- Silent Screat Richard Darbyshire- Whe S-Cape- Set Me Free She's China- Flowers In Stella Getz- Dr. Love Wailing Souls- Wild Wild Life

104.6 RTL BERLIN/Berlin G Lori Granger - Music Dir A List:

B List: AD All 4 One- I Swear

East 17- Around The World Eddi Reader- Patience General Public- I'll Take You Michael Bolton- Lean On Me Harrington/McGettgan- R'N'R Kids Richard Marx- Silent Scream

Roxette- Crash! Boom! Bana BERLIN 88.8/Berlin G

tional Music Jürgen Jürgens - Head Of Music

Achim Reichel- Ein Freund Aretha Franklin- Willing To Christopher Baker- Who Needs Chris Norman- As Good As Dan Lucas- Clase Your Eyes E. Künneke- Ich Hab' Dos Hands On The Wheel- Cold Fla Carpendale/Hill- Du Bist Huey Lewis-Same Kind Of IC Falkenberg- 1000 Tage Jürgen Drews- Warum Im Julio Iglesias- Crazy

L.B. Horn- Win Or Los Neil Sedaka- Breaking Up Poppadoq- Having Roland Kaiser- Und Wer Roxette- Crash! Boom! Bang! She's China- Flowers In logne G

DELTA RADIO/Kiel G Rock Adam Hahne - Prog Dir Uwe Arkuszewski - Head Of Music Playlist Unchanged

ENERGY/Berlin G

Holger Richter - Music Dir Playlist Unchanged HIT RADIO N 1/Nuremberg . G

Donce Stefan Meixner - Prog Dir Power Play: AD DJ Bobo- Everybody A List: AD Janet Jackson-Throb

Odyssey Move Your Bady Stakka Bo- On Your Knees HUNDERT 6/Berlin G

ACE

Rainer Gruhn - Music Dir A List . Garth Brooks- Standing Outside Opus-Live Is Life Peter Frampton-You Can Prince ttal Joe/M.M.- United Rainhard Fendrich- Angelina Richard Darbyshire- Wherever I Trine Rein- Sa You Win Again Udo Jürgens- Kurze Unterbrecht

OK RADIO/Hamburg G Oliver Weiberg - Head Of Music

Power Play: AD EYC- Number Aerosmith- Crazy AD Arrested Dev.- Ease My Mind

Björk- Big Time Sensuality Coolio- Fantastic Vayage D:ream- U R The Best Gloworm- Carry Me Home Odyssey- Move Your Body Pretenders- ('|| Stand By You

Ruby Turner- Living Fo ORB/FRITZ/Potsdam G Bernd Albrecht, Frank Menzel,

Jens Molle - Music Prog A List: AD Galliano-Long Time Gone

Black Sorrows - Stir It Credit/Nation-Teenage Sensation East 17- Around The World Jah Wabble- Becoming More Pretenders- I'll Stand By You Spin Doctors- Cleopatra's Cat

AL R.S. 2/Berlin G ACE Rik DeLisle - Prog Dir Playlist Unche

RADIO 7/Ulm G Alex Naumann - Head Of Music B List:

AD Aglivah- Back & Forth Bod Boys Inc.- More To This Chaka Demus & Pliers- I Wan

Fury/Slaughterhouse- When I'm Louise Hoffsten- Hit Me Roxette- Crashl Boom! Bong! Sanne Salomonsen- Haven't I She's China- Flowers In Vince Gill- Whenever You

RADIO ARABELLA/Munich G National Music Karl-Heinz Schweter - Prog Dir

Chris Norman- As Good As

AD Calimeros Manchmal Hör Ich Erik Silvester- Gonz Nah Dra Jürgen Drews- Warum Immer Roland Kaiser- Und Wer

Truck Stop-Heirate Doch Xandra Hog-Hast Du Zeit? RADIO FFN/Isernhagen G

Jürgen Köster - Prog Dir Frank Eichner - Hegd Of Music A List: AD Roxette- Crash! Boom! Bang!

Blist AD Youssou N'Dour- 7 Seconds

RADIO GONG/Nuremberg G EHR Peter "Marc" Stingl · Music Dir Peter "Marc" Stingl - Music Dir Power Play: Richard Darbyshire- Wherever Love Roxette- Crash! Boom! Bang! Worlds Apart- Could II Be AD Louise Hoffsten- Hit Me

B List: AD Wet Wet Wet Love AL Hands On The Wheel RADIO KÕLN: COLOGNE CHARTS/

Uwe Spörl - Prog Dir Ludwig Schieffer - Prog Dir A List

AD East 17- Around The World Joe Cocker- Summer In The City Rubettes- Under One Roof Six Was Nine Drop Dead Viva/Diva- Ich Will Dich

RADIO PSR/Leipzig G Frank Rauschenbach · Head Of Music

Playlist Unchanged PADIO REGENROGEN/Monnheim

EHR/Gold Martin Schwebel - Music Dir Power Play: AD Chaka Demus & Pliers- | Wanna Be A List:

AD Eddi Reader- Potience Elton John- Can You Feel Richard Marx- Silent Screa

> AD Aretha Franklin- Willing To C.J. Lewis- Sweets For My Sweet Carleen Anderson Ma a Said Chris Thompson- Blinded By The Dr. Alban- Away From Home General Saint- Oh Carol Janet Jackson- Any Time, Any Johnny Clegg & Savuka- In My Melanie Williams- All Cried Or

Johnny Clegg & Savuka- In My Melanie Williams- All Cried Out Peter Frampton- You Can Poppadag- Having Sandy Reed- Too Big For Tom Robinson- Hard Youssou N'Dour- 7 Seconds RADIO SALIJ/Southmerken G

Erik Brigitte Barthel - Prog Dir Thorsten Kremers - Head Of Music A List: AD Beautiful South- Good As Gold

M-People- Renaissance Pretenders- I'll Stand By You Undercover RADIO XANADU/Munich G

Stevie Höper • Head Of Music B List: Sheryl Crow- Run Baby Run AD Stiltskin- Inside

AL Barefoot Servants RB A/Bremen G

xel Sommerfield - DJ/Produ

A List: AD 2 Unlimited - The Real Thing All 4 One- I Swear Beautiful South- Everybady's Talkin' Beck- Loser D:ream- U R The Best

Gloworm- Carry Me Ice MC · Think About Pink Floyd- Take It Stiltskin - Inside

RSH/Kiel G Stephan Hampe - Head Of Music

Power Play: AD Wet Wet Wet-Love Is A List

AD Achim Reichel Ein Freund Babyface- Rock Bottom General Public- I'll Take You Kenny Thomas- Destiny

Richard Darbyshire- Whenever Love Richard Marx - Silent Screar Ruby Turner- Living For Youssou N'Dour- 7 Seconds Six Was Nine AL

AD Beautiful South-Everybody's Tolkin'

Cronberries- Dreams Gloworm - Carry Me Home Peter Gabriel- Love Town

Richard Traviss- Preacher

AD Chaka Demus & Pliers- | Wanna Be

Crowded House- Fingers Of Love Elton John- Can You Feel Take That- Love Ain't Here

Brand New Heavies- Back To Love

CAPITAL FM/London P

Richard Park - Prog Contr

Aswad- Shine AD

Bobby Brown- Two Can

Cappella- U & Me China Black- Searching Chinablack- Searching

Des'ree I Ain't Movin'

Dannii Minague- Get Into Degrees Of Motion - Do You

Jackson Browne-Everywhere I Go Jaki Graham- Ain't Nobody Juliet Roberts- Caught In

on The

Let Loose- Crazy For You Pretenders- Night In My Veins

Stevie Nicks- Maybe Love

Tom Robinson Hard Toni Braxton You Mee

Dunstable/Northamaton/Gloucester

r. Janet Jackson · Any Time, Any Plac Take That · Love Ain't Here

Aswad: Shine BBM- City Of Gold Brand New Heavies- Back To Love Chaka Demus & Pliers- I Wanna Be

Crash Test Dummies- In The Days

Degrees Of Mation- Do You

Heaven West- She's In Love Jah Wabble- The Sun

/V- Anything ars For Fears- New Sta

Atlantic Ocean - Body In Motion

Bravado- Harmonica Mar Conquering Lion · Code Red Crystal Waters · Ghetto Day Dan-elle · Take Care Of Yourself

DJ Duke- Turn It Up Wayne Marshall- G-Spot

METRO RADIO GROUP/Newcastle P

: Aretha Franklin - Willing To Bobby Brown - Two Can

Stevie Nicks- Maybe Love

Degrees Of Motion- Do You

D:ream- Take Me Degrees Of Mation- Do You

October Project- Bury My Primal Scream- Initian

rimal Scream- Jaili Toachford- Lay Your

VIRGIN 1215 AM/London

Richard Skinner - Prog Dir

John Revell - Prog Die

Marcella Detroit- I'm No Angel

r: Jackson Browne- Everywhere I Go Joh Wobble- The Sun

Kinky Machine- 10 Second Pretenders- Night In My Veins

Shery! Crow- Leaving

2CR-FM/Bournemouth G

Dave Luck - Head Of Me

COOL FM/Belfast G

John Paul Ballantine - HOM

Jean-Paul Hansford - Prog Dir

Mariah Carey Anytime Ya

Mariah Carey- Anytime You

Spin Doctors- Cleopatra's Cat Tom Rabinson- Hard

Therapy?- Die Laughing Tom Robinson- Hard

PICCADILLY RADIO/Manchester P

Keith Pringle - Head Of Music

AD Ace Of Base- Don't Turn

Pretenders- Night In My Veins

Liz Elliott - Music Organiser

AD D:ream- Toke Me

Richard Traviss- Preacher

Salt-N-Pepa- Shoop SWV- Anything

KISS 100 FM/London P

A List

AD

**B** List

B List:

Rock

B List:

AD

ACE

B List

ALis

PadiaHistory Con

Lorna Clarke - Head Of Proc

Lindsay Wesker - Head Of Mu

2 Unlimited- Nothing Like

Ace Of Base- Don't Turn

A House Why Me

Dream-Take Ma

Paul Chantler - Group Prog Dir Steve Power - Network Control

CHILTERN NETWORK/

Alis

AD

AD

A List

Pet Shop Boys- Absolutely Roxette- Crash! Boom! Ba

BC 52's. The Flintstone

Pink Floyd- Take It

Richard Traviss- Preach

Salt-N-Pepa- Shoop Take That- Lave Ain't Here Weddings...- Manday's

DOWNTOWN RADIO/Belfast G

John New. A List: AD All 4 One I Swear Aretho Franklin- Willing To <sup>n</sup>wwada- Harmonica Man

Jah Wabble- The Sun

Julio Iglesias- Crazy Lightning Strikes- Raggletagg Pretenders- Night In My Vei

Roxette- Crash! Boom! Bang!

Take That Love Ain't Here

Tom Wilson - Assistent Head Of Music

2wo Third3- Hear Me Cal BBM- City Of Gold Blast- Crazy Man Babby Brown-Two Can Charlatans- Jeaus Hairdo Cocteau Twins- Summerhe D:ream-Take Me

Down Penn- You Don't

Des'ree- I Ain't Movin' Jazzy Jeff- Twinkle Twinkle Mariah Carey- Anytime You

Out Of My Hair- In The Groove

Prodigy- No Good Spin Doctors- Cleopatra's Cat Stevie Nicks- Maybe Love Take That- Love Ain't Here

U 96- Inside Your Dreams

HORIZON RADIO AND GALAXY

Paul Chantler - Group Prog Dir Steve Power - Head Of Music

A List

AD

R Lieb

AD

A List:

AD

Worlds Apart Beggin To Be

ADIO/Million Keynes and Bristol G

Chako Demus & Pliers- | Wanna Be

D:ream- Take Me Janet Jackson- Any Time, Any Plo Juliet Roberts- Caught In

SWV- Anything Take That- Love Ain't Here

Degrees Of Motion - Do You

Diva Convention - Never Leave Silver- I Love The Summertime

INVICTA/Whitstoble G

John Lewis - Program Manager Tim Stewart - Head Of Music

Ace Of Base- Don't Turn

Gloworm- Carry Me Ho

Mazelle/Brown- No More Tears

Mariah Carey · Anytime You Pink Flayd- Take It

Pretenders- Night In My Vein Roxette- Crash! Boom! Bang!

Chaka Demus & Piers- I Wanna Be Guns N' Roses- Since I Don't Janet Jackson- Any Time, Any Ploce Pretenders- Night In My Veins

Richard Traviss- Preacher Take That- Love Ain't Here

etenders- Night In My Vein

Take That Love Ain't He

Aswad- Shine Degrees Of Mation: Do You Richard Traviss: Preacher Yaussau N'Dour: 7 Seconds

RADIO WYVERN/Worcester G

Stephanie Denham - Head Of Music

RADIO CLYDE/Glasgow G

Alex Dickson - Prog Dir

Take That Love Ain't Here

Wet Wet Wet Love Is

POWER FM/Fareham G

AD Blur. To The End

Blid

A List AD D:ream- Take Me

Darren Parks - Head Of Music Jeremy Clark - Head Of Music

Ace OF Base-Don't lum Bad Bays Inc.- More To This Beautiful South: Everybody's Talkin' Brand New Heavies-Back To Love Carleen Anderson: Mama Said Eddi Reader- Patience

nie Williams- Everyday Thang

2wo Third3- Hear Me Calling

FORTH RFM/Edinburgh G

Jay Crawford - Head Of Music

A List

AD

John Rosborough - Prog Dir

Gold/EHR

Pretenders- Night In My Veins

Bravado- Harmonica Mar Lena Fiagbe Visions Marcella Detroit- I'm No Ange October Project- Bury My Out Of My Hair- In The Groov

Blist

AD

Airplay

SKYROCK NETWORK/Paris P

urent Bouneau - Prog Dir

Phil Collins- We Wait And Pretenders- I'll Stand By Yo Roachford- Only To Be

RMC: DEUTSCHES PROGRAMM

nny Stocker - Music Dir

Power Play: BC 52's- The Flintstones

Erasure- Always Al Green- Keep On

Haddaway Stir I

VIBRATION/Orléans G

Donce/EHR Audricq Delaveau - Prog Coord

AD Crash Test Dummies- Mmm Mmm

Cutture Beat: World in Gabrielle: Because Of You Phil Collins: We Wait And Sting: Nothing 'Bout Me

Culture Beat- World In

VOLTAGE FM/Rosny-sous-Bois G

Georges Lang, Lionel Richebourg

Saint Etienne

Stevie Nicks

Stina Narder Toni Childs

Youssou N'Dou

ISABELLE FM/Tocane Saint Apre 8

trick Lapeyronnie - Prog Dir

ALISTRIA

Bogdan Roscic - Head Of Music

AD Brand New Heavies- Dream On

Power Play: Danube Dance- Chains

AD Baha Men- Doncing

Count Basic- Is It Real

Lynne Kieran- Supernatural Mendocino Quartet- Pocket Radia Youssou N'Dour- 7 Seconds

Flay- Soulful Man

BELGIUM

BRTN RADIO DONNA/Brussels

Marc Deschuyter - Head Of Music Power Play: Laura Pausini- Strani Amori

AD C. A List: AD All 4 One I Swear Crash Test Dummise: Mmm Mmm Dire Straits- Ticket To Heaven ~when Neefs- Wat Ik Niet

Philippe Robrecht- Ik Heb Radios- If The Sun

Ragga Sunshine- Jambo Tony Di-Bart- The Real Thing

Biliarten Na Halftien- Tropica Bonnie Raitt- You Celine Dion- Misled John/Detroit- Ain't Nothing Kommil Foo- Spits

Nile- Love Me Pink Floyd- Take It

Yves Segers- Mandy

BRTN STUDIO BRUSSEL/Brussels P

AD John Hight- Perfectly Good Guita

Counting Crows- Round Here John Trudell- That Love

Beverley Jo Scott Chippin' Dawn Penn-You Don't Everything/Girl-Roller Coaste

17

Morrissey- Hold On To

AD Bodloves Green Limosine

EHR/Rock Jan Hautekiet - Producer

Power Play:

A List

B List:

Seal- Prayer For The Dying

8 List

AD

AD BC 52's- The Flintstones

Ö 3/Vienna P

A List

AD

Fun Factory Close To You Karen B.- The Rhythm Of Lave Seal- Prayer For The Dying

B List: AD Charleston-Yes Sir

Olivier Allerdet - Music Dir

Playlist Unchange

RTL: WRTL/Paris S

AL Fish

r: Big Mountain-Baby | Love Roxette- Crash! Boom! Bang! Seal- Prayer For The Dying Spin Doctors- Have You Ever

Mante-Carlo G

FHR

AD

Alist

A List:

A List: AD Blur- Girls & Boys

AD Aswad-Shine Des'ree-I Ain't Movin' Eddi Reader-Patience Eternal-Just A Step From Heaven

Jailbreakers- You Don't Know

RED ROSE RADIO/Preston/Blackpool G

Aarnee B List: AD Grid-Swamp Thing Jamet Jackson- Any Time, Any Place Pink Floyd- Take It nt-Jourd Travis- Preacher \*\*-Jourd Travis- Preacher

Richard Traviss- Preacher Take That: Love Ain't Here

Chaka Demus & Pliers- | Wanno

Janet Jackson - Any Time, Any Place

Dream-Take Me Des'ree-1 Ain't Movin'

Take That Love Ain't Here

AD Degrees Of Motion - Do You Eddi Reader - Patience Heaven West - She's In Love

Lena Fiagbe- Visions

RED DRAGON FM/Cardiff/Ne

EHR Chris Moore - Head Of Music A List:

AD Ace Of Base Don't Turn

All 4 One - | Swear

AD Ian McNabb- You Must Be

SWANSEA SOUND/Wales S

Rob Pendry - Head Of Music

AD Mariah Carey- Anytime You Stevie Nicks- Maybe Love

Green/Lovett- Funn All 4 One- I Swear en/Lovett- Funny How

BookerT/MG's- Just My

El De Barge- Where You Are Julio Iglesias- Crazy Tori Amos- Past The Mission

n: Jackson Browne- Everywhere I Go Tom Robinson- Hard

BBM- Waiting BBM- High Cost Of Loving Charkatans- Jesus Hairdo David Byrme- Angels Velvet Crush- Hold Me Up

FRANCE

FRANCE INTER/Paris P

Dominique Farran - Prog Dir

AD Dis Boniour.... Chris'ta

General Public: I'll Take You Khaled: N'ssi N'ssi

Phil Collins- We Wait And

Rebecka Tornqvist- Easy Come Easy Spin Doctors- Cleopatra's Cat

Lokua Kanza- Mutoto

Mae- Je Me Souviens

Christian Lefebvre · Prog Mgr

r: Phil Collins- We Wait And Yassine Dahbi- Des Gens

B List: AD Adams/Turner- It's Only Love Lena Fiagbe- Gotta Get

NRJ NETWORK/Paris P

AD Paul Young- Hope In A

Monique Le Marcis - Head Of Prog

Spin Doctors- Cleopatra's Cat Vallee- Pop Song Arrested Dev. BBM

AD Bill Deraime- Qui A Bu..

Esta- Homeland

J.J. Cale

Max Guazzini - Di

Power Play: Aswad- Shine

AD

GLR/London B

Ion Myer - Music Mgr

AD BBM- City Of Gold

BBM- W

Rock

A List

AD

B List:

ACE

A List:

AL Arrested Dev.

FHR

A List

AD

8 List:

A List:

A List:

AL

RTL/Paris P

M40/Paris P

October Project- Bury My

D:ream- Take Me Youssou N'Dour- 7 Seconds

Out Of My Hair- In The Gra

Pretenders- Night In My Veins Tom Robinson- Hard

BROADLAND FM/SGR-FM/

Mike Stewart - Prog Dir Dave Brown - Head Of Musi

AD All 4 One - | Swed

A List:

B List:

Norwich/Ipswich and Bury S EHR

Roachford- Lay Your

Adrian Allen - Head Of Music

SDR 3/Stutigart G

Hans Thomas - Produce Power Play: Seal- Prayer For The Dying AD A/ Fersure

ANTENNE THÜRINGEN/Weimar S ACE Stephan Halfpap - Prog Dir

A List: Pretenders · I'll Stand By You AD Richard Marx- Silent Sci Roxette- Crash! Boom! Bang! Umoya- Hey See De Rastama Undercover- Best Friend Village People- Far Away

azz- Have Mercy ENERGY SACHSEN/Leipzig S

Arno Küster - Prog Dir Playlist Unchanged

RADIO CHARIVARI/Nuremberg S Mathias Hofmann - Music Dir Playlist Unchanged

RADIO F/Nuremberg S ACE

Ziggie Hoga - Prog Dir A List: Kate Yanai- Cry Cry Louise AD

Milla- Gentlemen Who Fell Nadine Norelle- Stark Wie Nie RADIO FIV: VESTLAND-CHARTS/ Recklinghausen S

FHR Guido Schulenberg - Prog Dir Uli Gladies - Music Mgr/Prod A List;

AD Brand New Heavies- Back To Love Good Strowberries- Afro Dizzy Joe Cocker- Summer In The City Tori Amos- Past The Mission Wet Wet Wet-Love Is

RADIO GONG 2000/Munich S Andy Wenzel - Head Of Prog

er Play: Crash Test Duntmies- Mmm Mmm East 17 - Around The World Prince Hal Joe/M.M.- United B List: Huev Lewis- Some Kind Of AD

Odyssey- Move Your Body Stiltskin- Inside

### UNITED KINGDOM

96.4FM-BRMB/Birmingham P Clive Dickens - Program Manage

A List AD All 4 One- I Swoon All 4 One-1 Swear Cappella- U & Me Degrees Of Motion- Do You Janet Jackson- Any Time, Any Juliet Roberts- Caught In Let Loose- Crazy For You Toni Braxton- You Mean The

ATLANTIC 252/London

Paul Kavanagh - Prog Dir

A List:

AD BC 52's. The Flintstones Eddi Reader- Patience

Mariah Carey - Anytime You

BBC RADIO 1/London P FHR Paul Robinson - Prog Dir

rer Play: Big Mountain- Baby I Love C.J. Lewis- Sweets For My Sweet East 17- Around The World Guns N' Roses- Since | Don't

Maxx- Get-A-Way Salt-N-Pepa- Shoop Stiltskin - Inside Wet Wet Wet- Love Is

Charlatans- Jesus Hairdo AD Juliet Roberts- Cauaht In

Pretenders- Night In My Veins Take That- Love Ain't Here N Fiel Blast- Crazy Man Carleen Anderson- Mama Said

Jah Wobble- The Sun Lighter Shade- Hey Di Lighter Shade: Hey UJ Lush: Hypocrite Melanie Williams: Everyday Thang Millia- Gentlemen Who Fell Shed Seven: Dolphin Time Frequency: Such A Fontasy U 96: Inside Your Dreams

BEACON RADIO/Wolverhampton P Peter Wagstaff - Prog Dir

# VOUSSOU n'dour

the hit single

# seconds

# featuring ncnc che

last week's highest EHR top 40 entry at no.25 now on rotation across Europe on 72 stations

COLUMBIA

Richard Thompson Easy There Stiltskin Inside Therapy? Die Loughing

RADIO 21/Brussels P EHR/Rock Christine Goor - Producer

Anne Goreux - Produce Playlist Unchanged BRF/Eupen S ACE

Guy Janssens - Producer rer Play: Kate Yanai- Cry Cry Louise Marcella Detroit- I Believe Milla- Gentiemen Who Fell

- A List: AD East 17- Around The World
- Joe Cocker- Summer In The City Laura Pausini- Strani Amori Magic Affair- Give Me All Maxx- No More Metallica- One Roxette- Crash! Boom! Bong

### Crash Test Dummies Δi

RADIO BRUXELLES CAPITALE/ Brussels S ACE Marc Vossen - Prog Dir

t: Aretha Franklin- Willing To Beautiful South- Everybody's Talkin Celine Dion- Misled Chaka Demus & Pliers- I Wanna Be David Koven Si C'Était Toni Braxton- You Mean The Zouk Machine AC

BRTN RADIO 2-EAST FLANDERS/Ghent B Johan Van Achte - Producer

A List

AD Crystal Waters- 100% Pure Love Jo Vally- Nooit Was John Terra- Trouw Maxx- No More Thunderball il- It's Your DJ Willy Som

BRTN RADIO 2-WEST FLANDERS/ Kortrijk B EHR Peter de Groot - Head Of Music

Peter de Groot - Head Of Music Power Play: Jo Lemaire Tatoué De Seal- Prayer For The Dying AD All 4 One 1 Swear AL Dovid Byrne \*\*

RADIO EXPRES/Antwerp 8

Marc Dhollander - Head Of Music Power Play: AD Helmut Lotti- Without Your Love

A List: AD Sha Na Bij le Zijn

Jo Vally- Nooit Was AD Harrington/McGettgan- R'N'R Kids Plaza- Do You Want Me

RADIO MOL/Mol B

Sonja Celen - Producer Pawer Play AD Ragga Sunshine Jamba B List

AD Boyz- Love On The Beach Crystal Waters- 100% Pure Love Deborah Harry- Don't Be

Heart Attack- Get Mc Going Julio Iglesize: Crazy Harrington/McGetgan-RNYR Kids Thunderball II-II's Your DJ Youssou N'Dour- 7 Seconds 2 Unlimited

RADIO ROYAAL/Hamont-Achel B Tom Holland - Prog Dir-

Power Play: Youssou N'Dour- 7 Seconds AD A List:

AD Dire Straits- Ticket To He Dire Straits- Ticket to Heaven Joe Cocker- Summer In The City Mau Mau · Adore Patrick Bruel- Bouge Harrington/McGettgan- R'N'R Kids Traffic- Here Comes A Man

AL Brand New Heavies RTBE RADIO 2/Heinout 8

Philippe Jauniaux - Music Dir

AD Luca Carboni- Farfalling

### CZECH REPUBLIC

BONTON RADIO/Progue G Peter Kricek · Head Of Music Power Play: AD Absolutely Fabulous- Absolutely

Naceva- Zelenei Drak Peter Gabriel- Lave Town Simone Angel- Walk On Water A List

AD Frank Block- Headache

18

Sony Music

Wet Wet Wet- Love Is B List: AD Boney M: Papo Chico Boston- I Need Haddaway- Siri II Mazoz- No More How Oldland- A Fai Misty Oldland- A Fair Affair

Nits- Dreams Peter Frampton- You Can RTL CITY RADIO/Praque G Karel Oubrecht - Prog Mgr

Power Play: Huey Lewis- Some Kind Of AD Bob Geldof- Crozy Roxette- Croshi Booml Bong!

RADIO PROFIL/Pardubice S Ales Cernohorsky · Prog Dir Ales Certonolsky - Prog Dil Power Play: AD Big Mountain- Baby I Love Ilona Csakova- Stramholay

A List AD Bob Geldaf- Crazy C.J. Lewis- Sweets For My Sw Chris De Burgh- Blonde Hair Cocteau Twins- Bluebeard Jon Secada- If Yau Go

Marcella Detroit I Believe Misty Oldland: A Fair Affai Wet Wet Wet: Love Is RADIO ORION/Ostrava B Petr Magera - Prog Dir

Yen mugu A List: AD Deep Fores⊩ Forest Hymn Nits: Dreams Peter Frampton- You Can Ticha Dohoda-Tulok Po

### DENMARK

DR P3: GO'MORGEN P3/Copenhagen P Palle Aarslev - Head Of Channel Power Play: AD Nordman-Förlist A List: AD Anne Grete Preus- Millimeter Eddi Reader- Potie cuut Keader- Patience Frank Black- Headoche Joshua Kadison- Jessie

DR P3: MASKINEN/Copenhagen P Palle Aarslev - Head Of Channel

A List: AD Jet Black Joe You Con Lucas Wau Wa Moby- Hymn Thieves- Either

Wannadies- Love In June ARHUS NÆRRADIO/RADIO COLOMBO/ Arhus G EHR

Jesper Schousen - Head Of Music Jacob Sorensen - Head Of Music A List: AD Beautiful South: Everybody's Talkini Kathy Mattea: Walking Away Mariah Carey: Anytime You Mariah Carey: Anytime You Mariah Carey: Anytime You

B List: AD All 4 One- I Swea Black Baron- Girl I Love Magic Affair- Give Me All One More Time- Song Of Fête

ANR/Aalborg G ACE/EHR Lars Trillingsgaard - Head Of Music

A List: AD All 4 One- | Swear Joshua Kadison-Jessie B List:

AD Bitty McLean Dedicated To Corona The Rhythm Of Mariah Carey - Anytime Yo One More Time- Song Of Fête Wet Wet Wet- Love I

RADIO ABC/Randers G Stig Hartvig Nielsen - MD Kent Hansen, Head Of Music

A List: AD All 4 One | Swear Hollowpoint: Get Into The Music One More Time Song Of Fête

Blief r: 2 Unlimited- The Real Thing 2wo Third3- Hear Me Calling Dawn Penn- You Don't

Dizzy Mizz Lizzy- Love Is A Malurt Den Eneste RADIO VIBORG/Viborg G

Poul Foged - Head Of Music

A List: AD Bad Bays Inc. - Mare To This Beautiful South - Everybody's Talkin' CS Åkerström- Du

Mariah Carey - Anytime You Wet Wet Wet- Love Is B List AD Aerosmith Crazy All 4 One I Swear

an Radio History Com

### **Station Reports**

Paul Young- it Will Be Queen Latifah- Weekend Love Stevie Nicks- Moybe Love

Des'ree- You Gotta Be Youssou N'Dour- 7 Seconds

Loft- Love Is Mogic Odyssey- Move Your Body

n: Alice Cooper- Lost In America Big Mountain- Baby I Love Pearl Jam- Dissident

HOLLAND

Bonnie Raitt: You Carleen Anderson Mama Said John Hiatt: Perfectly Good Guita O.T. Quartet: Hold That

Peter Gabriel-Love Town Rock Melons- That Word T Spaon- Take Me 2 The Limit

NOS AVONDSPITS/Hilversum P

Tom Blomberg - DJ/Producer Frits Spits - DJ/Producer Power Play: East 17- Around The World

AD Anneke Grönloh- Als M'n King

Bis- Het Verlangen Dear Janes- Girl Of Your

Marjalijn Touw-Gullit Song Mativ8- Rockin' For Myself

Pearl Jam- Dissident

Roachford Lay You

RADIO 3/Hilversum P

Paul van der Lugt - Coord

SKY RADIO/Bussum P

Peter Teekamp - Prog Dir

B List: AD Dire Straits- Ticket To Heaver Marich Corey- Anytime You

Anton Daalhuisen - Head Of Music

Power Play: East 17- Around The World

AD 2 Brothers O/T 4th F- Dreams

Andrea Boccelli- II Mare Calma Arrested Dev.- Ease My Mind Cappella- U & Me Dire Straits- Ticket To Heaven

J.P. v/d Mev- Mooie Riike

Prodigy Na Good Soundgarden Black Hole Sun Stiltskin Inside Van Dik Hout- Stil In Mij

VERONICA/Hilversum

Altard Berends - Dir Radio

Roland Snoeijer - Produces

AD Bonnie Raitt- You

Gold/Oldie: Tom Mulder - Prag Dir

Alid

AD

Power Play: AD East 17- Around The World

Nation/Abel- Sove Yourself O.I. Quartet- Hold That

Stone Temple Pilots- Vaseline

r: Aretho Franklin- Baby I Love You Symbol- The Most Beautiful

LOVE RADIO/Amsterdam G

Elliott Robinson - Music Dir

MUSIC & MEDIA JUNE 18, 1994

AD Andrea Boccelli- Il Mare Calmo

675 RADIO 10 GOLD/Amsterdam G

TROS RADIO 3/Hilversum P

FHR

ACT

A List:

Power Play

Ruth Jacott- Ik Kan Echt Westbam- Celebration C

East 17- Around The World

Cappello- U & Me J.P. v/d Mey- Mooie Rijke Soundgarden- Black Hole Sun Stiltskin- Inside

AD Arrested Dev.- Eose My Mind

Generatio

Beautiful South- Everybody's Talkin

A List:

HET STATION/Hilversum P

A List: AD BC 52's- The Flintstones

Jan Steeman - GM

Bad Boys Inc. - More To This Beautiful South Everybody's Talkin Presuntos Implicados- Los Palabras

ΔD

A List

B List:

AD Jah Wobble Amor

RADIO FEAKES/Corfu B

Dimitris Roussos

A List:

AD

A List: AD All 4 One I Swear BC 52's: The Finistones Brand New Heavies- Back To Love Jimmy Yaughan: Boom Bapa It with Carey: Anytime You COOL FM/Athens B John Pagonis - Prog Dir/H.O.M. Alexander molfesis - Dir Power Play: Dawn Penn: You Don't

AD Babyface Rock Bottom Eddi Reader Patience Indigo Girls- Least Complice One More Time- Song Of Fête Iraffic- Here Comes A Ma

**B** List

HILLEROD LOKALRADIO/Hillerod B

Nicolai Milling - Head Of Music B List:

8 Usi: AD Eakes/Trachto-Whar's David Hallyday- Natural Child Dizzy Mizz Lizzy- Love Is A Peter Belli: Helt Igennem Sound Of Seduction: A Love Like 7 Settetie

RADIO HOLBAK/Holboeck B

Stig Nielsen · Prog Dir

AD Backbeat Band Please Mr. Post Daryi Hail/S.O.B.- Gloryland D.M. Jahnson- How Deep Kissin' Cousins- Sugar Sugar

Lis Sørensen- Vi Ka'Elske

Paul Hales - Head Of Music Hans Henrik Grøn - Music/Prog Co-ord

AD C.J. Lewis- Sweets For My Swe

Crash Test Dummies- Mmm Mmm

Gangway- Everything Seems Meat Loaf- Objects In The Rear Søs Fenger- Kun Et Kys

ESTONIA

5ven Aabreldaal - Head Of Music

B List: AD Alison Moyet- Getting Into Manic Street Pr.- Life Becoming

October Project- Bury My Pink Floyd- Take It

Stevie Nicks- Blue Denim

Traffic- Here Comes A Man Youssau N'Dour- 7 Seconds

FINLAND

YLE 2/RADIOMAFIA/Helsinki P

Pentti Kemppoinen - Prog Dir

AD Prodigy- No Good

Joke Linnamaa - Prog Dir Juha Kakkuri - Head Of Music

AD Bruce Dickinson-Tears Of

GREECE

EHR/Dance/Rock Dimis Contorousis - Head Of Music

JERONIMO GROOVY/Marousi, Athens G

AD Beautiful South Everybody's Talkin'

Dauble You- Run Yo Glaworm: Carry Me Home Grid- Swamp Thing Odyssey- Move Your Body

KISS 909 FM/Athens G

EHR/Dance Michael Tsaoussopaulos - Prog Dir

Power Play: AD Manchester United- Come On

East 17- Around The World

Ice MC- Think About Mazelle/Brown: Na More Tears Mash: U Don't Have

Prince Ital Joe/M.M.- United

Aerosmith Crazy Chris De Burgh-Blonde Hair Eddi Reader-Patience John/Detrait-Ain't Nothing Everyday People Headline N Grace Jones-Slove To The Haddaway-Shir It

AD Club House- Light My Fire

POP 92.4 FM/Athens G

Yannis Methenitis - Prog Dir

RADIO 1/Helsinki G

A List:

B List

A List

A List

A List:

A List: AD Aerosmith- Crazy

Jukka Haarmo - Head Of Music

AD Crystal Waters- 100% Pure Love Gloworm- Carry Me Home Nordman- Vandraren

Samuli Laiho- Maria Youssou N'Dour- 7 Seconds

RAADIO 2/Tailinn G

RADIO HOLSTEBRO/Holstebro B

Power Play:

Beck- Loser Misty Oldland A Fair Affair Power Play: AD Let Loose-Seventeer RADIO AMAGER - CITY/Copenhagen S A List:

Susan Dueland - Head Of Music

BC 52's- The Flints

THE VOICE/Copenhagen G

AD All 4 One- I Swear

UPTOWN FM/Copenhagen G

Niels Pedersen - Head Of Music

AD Green/Lovett- Funny How

Dizzy Mizz Lizzy- Love Is A Spin Doctors- Cleopatra's C Traffic- Here Comes A Man Wet Wet Wet- Love Is

A List:

ACE/EHR

A List

B List

BC 52's- The Flintstones Michael Bolton-Lean On Me Peter Belli- Helt Igennem Seal- Prayer For The Dying

Lars Kjær - Prog Dir Kristian Petersen - Music & Prog Co-ord

Carleen Anderson-Mamo Said Six Was Nine- Drop Dead Whigfield- Saturday Night

A List: AD All 4 One- I Swear One More Time- Song Of Fête Ragga Sunshine- Jam

- Trine Rein- So You Win Again Youssou N'Dour- 7 Seconds RADIO FREDERICIA/Fredericio S
- ACE/EHR vend Jørgensen - Prog Dir A List:

AD Beautiful South- Everybody's Talkin' Brand New Heavies- Back To Love Chris De Burgh- The Silent World Eddi Reader- Patience Pretenders- Night In My Veins

RADIO HERNING/Herning 5

### Ulrik Hyldgaard - Head Of Mu

AD All 4 One- I Swear All 4 One - I Swear Jimmy Vaughan-Boom Bapa Pauline Henry- Watch The Miracle Peter Belli-Helt Igennem Seal: Prayer For The Dying Tari Amos- Past The Mission

RADIO ROSKILDE/Roskilde S nrik Lundsgaard - Head Of Music

Power Play: Donce With A Stranger- Our AD All 4 One- 1 Swear A List

AD Celine Dion Misled Daryl Hall/S.O.B.- Gloryland Nice Little...- Beat Niks Venter På Far- Der Er Altid

RADIO SILKEBORG/Silkeborg S ACE/EHR

Henriksen - Head Of Music All 4 One- I Swear Beautiful South- Everybody's Talkin' AD

D.M. Johnson How Deep Majoritte Ulrikkeholm Somebody Mativ8- Rockin' for Myself Pretenders- Night In My Veins Troffic- Far From

- THE VOICE NORDJYLLAND/Aalborg S
- Dennis Kronborg Prog Dir ver Play: Bobyface- Rock Bottom
- Indigo Girls- Least Complicated One More Time- Sang Of Fête
- Philip Bailey I Won't Poppadoq- Having Soint Etienne- Like A Motorway
- A List: Aerosmith- Crozy AD
- Roxette- Crash! Boom! Bong Youssou N'Dour- 7 Seconds THE VOICE ODENSE/Odense S
- Anders Hansen Head Of Music Power Play:
- AD Eddi Reader- Patience Fatima Rainey- Love Is A Wet Wet Wet- Love Is
- BBM City Of Gold Pauline Henry- Watch The Miracle Philip Bailey I Won't
- ders- Night In My Veins
- B List: AD BC 52's- The Flintsto Bod Boys Inc. More To This Mash- U Don't Have Mash a Don't Have Morrissey-Hold On To Stella Getz-Forbidden Tori Amas-Past The Mission

VLR/Vejle S

Peter Larsen - Head Of Music

Power Play: AD Dawn Penn- You Don't

### **Station Reports**

Joshua Kadison · Beautiful Mariah Carey - Anytime You Vince Gill & Gladys Knight - Ain't

RADIO 538/Bussum G FHR Lex Harding · MD Erik de Zwart · Prog Dir Power Play: Youssou N'Dour- 7 Seconds AD Prohibition Prohibition Groove B List AD Andrea Boccelli- Il Mare Calma

Mash- U Don't Have Prodigy- No Good R. Kelly- Your Body's Callin Sondy Kandau- Nice To Meet You

### ITALY

RADIO CLUB 91/Naples P Franco Mory Russo - Prog Dif

Bill Evans- Push Bungaro Vaglio Una Radio Elton Jahn- Can You Feel John Mellencamp - Wild Night Opus III - When You Made Peter Frampton - You Can Teenage Fanclub - Credit Texas- Fade Away Thelma Houston- Don't Leave Me Tori Amos- Past The Mission co Rassi- Senza Parole

RADIO DEEJAY NETWORK/Milon EHR/Dance/Rock Dorio Usuelli - Head Of Music

A list AD Bad Boys Inc. - More To This Diream-Toke Me Elio E Le Storie Tese Nessuna Fiorello-II Cielo Jovanotti-Vaglio Di Piut Puppies - Funky 2 C sca Rassi- Senza Parole

RADIO DIMENSIONE SUONO/Rome P Carlo Mancini - Music Dir

Alist A List: AD Amedeo Minghi: Mio Sole Mio Anna Oxo: Washington Club Factory- I Think I Wanna Datura: The 7th Allucinotion Dr, Felix- ABC John/Detroit-Ain't Nothing Fiorella: Il Cielo Fiorella- II Gielo John Mellencamp- Wild Night Jovanotti- Voglio Di Piu' MC Ubaldo: The Rhythm Is Mariah Carey- Anytime You Opus III- When You Made Spagna- Lady Madonna Stevie Nicks- Maybe Lave Vasco Rossi- Senza Parole

RADIO ITALIA SMI/Milan P al Mu rgherita Seneci - Music Director

Andrea Boccelli- Ave Mario Fabio Concato-Troppo Vento Jovanotti-Saleluna Miquel Base- Prova Paolo Vallesi 1'Ete

RETE 105 NETWORK/Milan P Angelo De Robertis - Head Of Prog AD Beastie Boys- Get It Together Dawn Penn- You Don't

Seguridad Social- Quiero Tener Vasco Rossi- Senza Parole RTL 102.5 - HIT RADIO/Bergamo P

Grant Benson - Head Of Music Luca Viscardi - Head Of Music A List: AD Enzo Avitabile- Leave Or

B List: AD Collective Soul- Shine

La Boucher Sweet Dreams Wet Wet Wet- Love Is Youssou N'Dour- 7 Seconds 101 NETWORK: DANCE PARADE/Milon G

erto Corinaldesi - DJ/Produce ractiv Can You Hear AD Tia Carrere- | Wanna

ITALIA NETWORK: LOS CUARENTA/ Udine G Donce Sascia Marvin - Prog Dir

A List: AD Baffa- Rush To The Ma Caught In The Act-Take Me Debbie K.- I'm Ready GEM- Yo Te Sienta Asi GEM: Ya Te Sienta Asi O.T. Quartet: Hold Tha Paraje: Banana Excess

Stor System- Why Technotranic- One VER- Activate Emotion ITALIA NETWORK: MUSIC FM/Udine G EHR Soscia Marvin - Prog Dir B List: AD Elio E Le Storie Tese-Nessuno Puppies - Funky 2 C Shara Nelson Nobe

Urban Species- Brothe RADIO BABBOLEO/Genog G Lenny Rattona - Prog Dir Power Play: AD Joe Cocker- Summer In The City

A List AD Edoardo Bennato- Se Son Rasa Vernice Quando Tramonta II Sole

RADIO CLUB 91: DANCE/Noples G ranco Mory Russo - Prog Dir A List

AD Airgoose International Wah Attraction Attraction Double Team Babe Driza Bone: Pressure Kathy Brown: Turn Me Out Ray/Mundy: Nadir Molella Change Olgo: I'm A Pet Shop Boys- Young Offender Rochelle Fleming: Danger Roger S.- Spirit Lift Sanaue Freddo - Senti Come Sigrid España Enjoy Space Masters - Step On

RADIO MONTE CARLO/Milan G ACE Francesco Migliozzi - Prog Contr A List. AD Elton John- Can You Feel

MC Ubaido The Rhythm is Vasco Rossi- Senza Parole ANTENNA DELLO STRETTO/Messing S EHR Filippo Pedeli DJ

Power Play AD Vasco Rossi- Senza Parole A List: AD Aerosmith Sweet Emotion Double You Run To John/Detroit Ain't Nothing Green Day- Dookie John Mellencamp- Wild Night Razza Rap- Io La Amo

RADIO BLU/Verona NUMBER ONE RADIO/Brescia S Renzo Campo Dell'Orto - Prog Di Walter Master Jay . Head Of Music 8 list

Roberto Lezzi - Music Prog Pierre Pasolini - Music Pri Alie Amedeo Minghi- Mio Sale Mio AD

EHR

Cavaliere- Le Ragazze Cika- Simple Lover Eupharic- Do You Like Fiorello- Il Cielo Toni Braxton- Another Sad AD B-nario Battisti Yes-Walls

### RADIO ONDA LIBERA/Perugia S Marco Picchio - Prog Dir/Heod Of Music A List

AD Ace Of Base Don't Turn

Big Mountain Baby I Love Roachford: Only To Be Take That: Everything Bracco Di Groci- Uomo Counting Crows- Mr. Jone: Haddaway-Rock My Heart Ice MC-Think About Jon Secada If You Go Jon Secada: It You Go Mango- Giulietta Miguel Bose- Si Tu No

### Pet Shop Boys- Liberation RADIO SOUND STEREO/Ferrara S

Sandro Alberghini - Prog Dir Power Play Joe Cocker- Summer In The City Jon Secada- If You Go Seal- Prayer For The Dying

A List: AD Amedeo Minghi Vicere DJ Boba Everybody Di Baba-Everybody Double Yau-Run Ta Edoardo Bennata- In Name Dei Fiorella Mannoia- II Cielo Giorgia-Nessun Dolare Vasco Rossi-Senza Parole

B List: AD Alison Moyet- Getting Into Alison Mayer: Centing into B-nario: Battisti Caterina- Favola Simplice Pauline Henry: Watch The Miracle Russo Giuni: Fortunello

RADIO SULCIS/Carbonia S Marco Biagetti - Prog Dir Sebastiano Solinas - Music Dir A List AD

883- Chiuditi Nel Cesso BG/Prince Of Rap. The Colour Of Celine Dion- Misler East 17- Around The World

Erasure-Always Maxx- No More Metallica: One Pink Floyd-Take It Seal- Prayer For The Dying Wet Wet Wet-Love Is

Δi Restander

A list

A List

B List

AI DI Bohn

Alich

ACE Max Mele - Prog Dir Lino Artiaco - Music Dir

ROCK FM/Milan S

Marco Garavelli - Head Of Music

Jackopierce Late Shift

Material Issue-Kim Stiltskin-Inside

STUDIO UNO BROADCASTING/ Reggio Calabria S EHR

Nuccio De Benedetto - General Dir Power Play: Erasure: Always General Public: I'll Take You

Kenny Thomas- Desting

sst: B-nario Bottisti DJ Bobo- Everybody Double You- Run To

Dr. Alban- Away From Home Irene Grandi- Sposati Subito Razza Rap- Io La Amo Seal- Prayer For The Dying

AD FUN/Miles- Never Give Up

NUMBER ONE: DANCE ACTION/Brescia 8

Irene Grandi Seal

Roberto Lezzi - Music Prog

Power Play: AD Double You- Run To

Datura- The 7th Allucin

Franky B- Love is

PRIMARADIO/Napies 8

A List: AD Catwalk-Life Is Sweet

Ten City- Goin' Up In Smoke Worlds Apart- Could It Be

8 List; AD Biss Team-So Coppello: U & Me Chris De Burgh- Blonde Hair Collective Soul- Shine Avitabile/Crawford- Leave Me Or

INDCS- Keep The Peace La Bouche- Sweet Dreams MC Ubalde- The Rhythm Is Miguel Bose- Si Tu No

Miguei Bose-Si lu No Molella: Change Silvia Coleman-All Around Take That-Love Ain't Here Tori Amos-Gad Vasca Rossi-Senza Parole Yaussou N'Dour-7 Seconds

RADIO SULCIS: DANCE/Carbonia B

AD Amparo & The Gang La Magia

LATVIA

Dance Sebastiano Solinas - Music Dir Alessandro Avellino - DJ

RADIO SWH/Riga S

J. Sipkevics - Prog Dir

RADIO M-1/Vilnius G

Donatas Bucelis - Prog Dir

Alist

B List

A List:

B List

Power Play: AD BC 52's- The Flintstones

AD Sam Phillips- Baby I Can't

LITHUANIA

AD Big Mountain- Baby I Love Janet Jockson- Any Time, Any Place Mariah Carey- Anytime You

Cappella- U & Me Michael Bolton- Lean On Me

LUXEMBOURG

ELDORADIO/Luxembourg S

im Devans - Head Of Music

AD East 17- Around The World

AD Corona- The Rhythm Of Ice MC- Think About Magic Alfair- Give Me All Maxx- No Mare

Eternal-Just A Step From Her

AD Alice Cooper Lost In America

MALTA

BAY RADIO/St. Julian's B Clem Dalton - Prog Dir

Power Play: AD Grid- Swamp Thing A List AD Blur To The Fad

Magic Affair-Omen III Mariah Carey-Anytime You Maxx- Get-A-Way Pulp-Babies

Prince Ital Joe/M.M.- United Rozette: Crash! Boom! Bong! Toni Braxton- Another Sod Toten Hosen: Kauf Mich! Yello- Do It

### NORWAY

NRK PETRE/Oslo P Knut Christian Moena - DJ/Producer Power Play AD Stiltskin Inside AD Soundgarden- Black Hole Sun

B List AD 2 Unlimited The Real Thin 2 Unimmed The Real Thing Brand New Heavies- Back To Love Galliano- Long Time Gone Nordman - Förlist Stone Temple Pilots- Vaseline Choice- The Ballod

RADIO 1 FM/Bergen G

fore Andersen - Heod Of Music . Harrington/McGettgan R'N'R Kids Yee 'Ha- Falling Down

B List: AD Al Jarreau Your Song Devotion Makes Me Feel Flava/Bone- Why You Ma

RADIO 102/Hougesund G Eail Hoveland - Head Of Music

t: Guys In Disguise-Long Rainy Summer Pink Flayd-Take It Sound Trip- So Sorry

JÆRRADIOEN/Kleppe S

rte Tveito - Heod Of Music AD Bad Boys Blue Luv 4 Luv

Blown Je T'Aime MC Sor/Real Mcoy Automatic Love Blist AD

Bjelleklong- Mando'Morra Bonnie Raitt: You Eddi Reader Patience Wet Wet Wet Love Is

RADIO ØST/Rode S Age-Christoffer Lundeby - HOM

A List: AD 2 Unlimited- The Real Thing C.B. Milton-Hold On Flave/Bone Why You Move Jake/Spitfires- My Private Magic Affair Give Me All

Stiltskin-Inside Whiafield Saturday Nigh RADIO 1 HARSTAD/Herstord R

Kai-R. Kind Johansen - Head Of Music A List AD C.J. Lewis- Sweets For My Sweet

Toni Braxton- You Mean The Wet Wet Wet-Love Is

### RADIO FREDRIKSTAD/Fredrikstod B

en Søderberg Jansen - Music Co-Ord r: Guys In Disguise- Long Rainy Janet Jockson- Any Time, Any Place Vince Gill & Gladys Knight- Ain't

AD Coce Fly Away Flava/Bone Why You Move Peter Gabriel Lave Tawn Toni Braxton-You Mean The Varaitag Bilapabagaar, Di

STUDENTRADIOEN/Tromso 8 Rock/EHR Rune Hagen - Head Of Music

List: ID Pink Flayd- Take It Youssou N'Dour- 7 Seconds Zoo- Slogfunk

### POLAND

AD

POLSKIE RADIO 3/Warsow P Morek Niedzwiecki - Produce

Power Play: AD Moody Blues- This Is A Ust: AD All 4 One- I Swear

Big Day- Jestem Jak Wiatr Deacon Blue- Dignity Gary Glitter Rock'N'Roll G.L. Buffalo- Fuzzy Jimmy Barnes- Gonno See Luiza Es- Zly Duch

Airplay

Out Of The Grey-Steady Me Roachford: Lay Your Santana: Luz, Amor Y Vida Tears For Fears: New Star RADIO BIALYSTOK/Białystok G

Baltyk - DJ/Pr C. Makarewicz · DJ/Producer A List AD Bryan Adams- Summer Of '69

E.Bartosiewicz: Sen Joe Cacker: Summer In The City Maggie Reilly: Don't Wanna Las Raxette: Crash! Baam! Bang! RSC- W Oczekiwani Sheryl Crow- Run Boby Run Saykayaning- Fan Na Na Na Vax- Plus Minus

RADIO LODZ/Lodz G

A List

lan Taraawski - Head of Music Adam Kolocinski - DJ/Produce Power Play: AD Warren G/Nate Dogg: Regulate

AD Al Stewart-Feel Like Rockbert Rood Please Mr. Por Backbeat Band: Please Mr. Pos Boston- I Need Buffalo Tom: I'm Allowed Church: Two Places At Once Crash Test Dummies: Afterno Huey Lewis: Some Kind Of Jan Secodo: If You Go Jon Secada It You Ga Julia Fordham: Different Time Lech: Ryba Lufa Mazzy Stor: Fade Into Yau Moby: Hymn Sheryl Crow: Run Baby Run Tori Amos- Past The Mission Wilki Jeden Raz

Ziyo Magiczne Słowa RADIO MERKURY/Poznan G ACE Ryszard Gloger - Head Of Music Power Play: AD Joe Cocker- Summer In The City

AD A List: AD Boston- I Need Richard Marx- Silent Scream Scal- Prayer For The Dying

AD Bobyfoce: When Can I See Bobytace When Can I See Emmylou Harris- Crescent Eternal: Just A Step From Heav Queen Latifah- Weekend Love Shal- The Place Where AL Fish

RADIO OLSZTYN/Olsztyn G Jacek Hopfer - Head Of Music Power Play: AD Joe Cacker- Summer In The City

AU an A A List: AD Bruce Dickinson Tears Of Kuba Sienkiewicz: Piosenka Stevie Nicks- Bive Denim

RADIO SZCZECIN/Szczecin G Dariusz Gibala - Producer Power Play: AD Marek Grechuta- Natura A List: AD Marillian- Alone Again In The Lap

Blist AD Bab Geldof Crazy Stevie Nicks Blue Denim

RADIO ZACHOD/Zielong Gorg G Eugeniusz Banachowicz - HOM Power Play: AD Joe Cocker- Summer In The City

A List: AD Alice Cooper- Lost In America Arrested Dev.: Ease My Mind Frank Black- Headache Luciectris- Mödchen Screaming Chertoh- Ride The Tide Seal: Prayer For The Dying Spin Doctors- Have You Ever Spin Doctors- Cleopatra's Cat Steithkin- Inside T. Love: Syn Miasta Terrorvision- Chivana A List

lerrorvision-Oblivior Torl Amos- Past The Mission B List

AD Alison Mayet-Getting Into Bee Gees- How To Fall In Love Bryan Adams- Summer Of '69 Cheap Trick- Never Run Chego Inck- Never Kun Kim Wilde- Kids In America Kobieta- Prawa Wolnosci Mafia- Jestem Bede No Longer Music- Freedom Paul Young- It Will Be Tina Turner- Proud Mary

RMF-FM/Krakow G Pion Metz - Heod Of Musi

19

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### **Station Reports**

Power Play: AD Primal Scream-Jailbird A List: AD Arrested Dev.- Ease My Mind

Basia: Yearning Cheap Trick: You're All I Frank Black- Hendoche Kuba Sienkiewicz- Piosenka Mariah Carey - Anytime You B List

AD C.J. Lewis- Sweets For My Sweet Deacon Blue- Dignity Stevie Nicks- Maybe Love Wilki- Jeden Raz

RADIO "S"/Poznan S Piotr Niewiarowski - Head Of Music

Pour Play: AD Alice Cooper- Lost In America Cry Of Love- Carnival General Saint- Oh Carol A List AD Grace Jones- Slave In The

Nazar- Oni (My) Nylons- Time Of The Season Oddzial Zamkniety- Uszy Proclaimers- What Makes You Cry ussou N'Dour- 7 Seconds

B List: AD Paul Young- It Will Be

### RADIO 4 U/Warsaw S

Bogdan Fabianski - DJ/Producer Aliel

2wo Third3 · Heor Me Calling Apollo 440 · Astral America Clusterfunk · Do Me Right AD Fancy Long Way Jaimee Dee: Don't Be Shy K-Klass- What You're Missing Kate Yanai Cry Cry Louise Loveland- Let The Music Phase Generation: Lovin' You Scorpions- Woman Spin Doctors- Cleopatro's Cat Stevie Nicks- Blue Denir Sydney Fresh- Feel The Emotion Two Cowboys- Feeling Free

RADIO GDANSK/Gdansk S

Marcin Sobesto - Producer Power Play: AD Julia Fordham Different Time

A List: AD A House- Why Me? A House- Why Mee Arrested Dev.- Ease My Mind Bruce Dickinson- Tears Of Crowded House Private Cytadela- Warszawski Spleen Kramer- Kiedy Odchodzisz Krishna Bros.- Tu I Tam Lech- Rybo Lufa Stevie Nicks- Blue Denim Wilki- Jeden Raz Ziyo- Dwa Slanca

RADIO PLUS/Gdansk S Jacek Antkowiak - Head Of Music Krzysztof Jedziniak - Head Of Music Power Play: AD Joe Cocker- Summer in The City B List:

AD Patti LaBelle- The Right Kind RADIO 4 U: DANCE/Warsaw B

Bogdan Fabianski - DJ/Prod.

AD Absolutely Fabulous- Absolutely Chimo Bayo- La Tia Fancy: Long Way General Saint: Oh Carol K-Klass- Whot You're Missing Mash- U Don't Have Stella Getz- Dr. Love

### RADIO AS/Szczecin B

Piotr Czajkowski - Head Of Music Power Play

AD Crowded House- Private A List

t: Janet Jockson Any Time, Any Place Mariah Carey Anytime You Marek Jockowski Niech Pani Marrissey: Hold On To Pink Floyd: Take It AD

RADIO GORZOW/Gorzow Jaroslaw Lukowski + Head Of Music Power Play: Wilki- Jeden Raz B List: 40 MITR - 25 Minutes

### PORTUGAL

RFM/Lisbon P EHR Pedro Tojal - Head Of Music

### A List: AD Beautiful World In Existence Eros Romazzotti Cose Everything/Girl- Roller Coaster

R List Beck- Loser C.J. Lewis- Sweets For My Sweet AD

MUSIC & MEDIA JUNE 18, 1994

David Lee Roth- Nightlife Joe Cocker- Summer In The City

RADIO ENERGIA/Lisbon G Sergio Noronha - Prog Dir

AD Crystal Waters- 100% Pure Love B List: AD Danzig- Mother John Mellencamp- Wild Night

Primal Scream Jailbird Whigfield Saturday Night RADIO NOVA ERA/Vila Nova de Gaia G

Sérgio Manuel Pinto - Music Prog Power Play: Big Mountain- Baby I Love

### Blur- Girls & Boys CJ. Lewis- Sweets For My Sweet A List: AD General Public - I'll Take You

Pedro Abrunhosa Lua Seal- Prayer For The Dying Aerosmith - Crazy

Afrika Bamboataa- Pupunanny Atriko Bamboateo - Pupunann Club House üght My Fire Esst 17 - Arauand The World Huey Lewis: Some Kind Of Raxette- Crash: Boortl Bangi Spin Doctors: Cleapatra's Cat T-empo: Soturday Night Wet Wet Wet- Love Is

AD

### RUSSIA

M-RADIO/Moscow G Francois Deymier - Prog Dir A List Jimmy Cliff- I Can See Clearly Solt-N-Pepa- Whatta Man Therapy?- Nowhere RADIO MAXIMUM/Perm G ACE/END

Alexey Glazatov - Music Dir Power Play: AD Eternal- Just A Step From Heaven A List st: Bee Gees- Kiss Of Life Chris De Burgh: This Is Love Huey Lewis: Some Kind Of Janet Jackson: Any Time, Any Place Urban Cookie Collective: High On

B List AD 4 Corners- Girls It Ain't Big Light- Let's Start Double You- She's Beautiful Garth Brooks- Standing Outside Mariah Carey- Anytime You Maxx- No More

### Prince Ital Joe/M.M.- United SLOVENIA

STUDIO D/Novo Mesto S

### Rasto Bazic - DJ/Producer AD Soon E MC- Au Nom De Miens Sounds Of Blackness- I Believe

CADENA 100/Modrid P

Carlos Finaly - Prog Dir Power Play:

Aerosmith Crazy

Asia- Anytime

Bonnie Raitt- You

Chris Rea On The Beach

A List.

Rock/EHR Rafael Revert - GM

A List:

A List

Fredrik Hellström - Music Dir en Andrae - Music Dis Alist

### AD SPAIN

AD Counting Crows- Round Here B List: AD Aretha Franklin- Willing To

A List: AD

Twitty & Moore-Rainy Night Dusty Springfield-Goin' Back Noo-I Dan't Pink Floyd Keep Talking Ronaldos- Y Na Cantare Rosas Rojas Piel De Tambor Toni Braxton You Mean The CADENA 40 PRINCIPALES/Modrid P

### Luis Merina - MD/Head Of Music Sandro d'Angeli - Prog Dir Power Play: Mariah Carey- Without You

AD All 4 One- I Swear Counting Crows- Round Her Paolo Vallesi- Non Mi Tradire/No Pink Floyd- Keep Taiking Ronaldas- Y No Cantare Toni Braxton- You Mean The Willy de Ville- Hey Joe

CADENIA DIAL/Madrid P National Music Francisco Herrera Sanchez Head Of Music

## Lena Fiagbe What's It Like Misty Oldland- A Fair Affair

ONDA CERO MUSICA/Modrid G

EHR/ACE Raul Domingo - Music Dir Power Play: Roxette- Sleeping In My Car

A List

A List David Bowie- China Girl Alex De La Nuez- Dame Mas AD Brand New Heavies- Dream On

Erasure Always Man Ray- Caribe Sur Nog- I Don't Spin Doctors- Cleopatra's Cat Toni Braxton- You Mean The

Amaya- Baila Baila

AD Augustin Pantoja- No Me Obligues

Marta Sonchez- De Mujer Oscar Sena- Como Sero Palomo San Basilio: Luna De

Libertad/Manzanera 3 Palabra:

RADIO PALAFRUGELL/Palafrugell

Rafel Corbi i Vilardell - MD/PD Power Play: Blue Swede- Hooked AD Tomeu Penya: Illes Dins

A List AD Amistades Peligrosas- Esta Yaya Richard Marx- Now And Foreve

Juan Carlos V.- Dos De La Mango- Giulietta Michael Boltan- Lean On Me Mr. Big- Ain't Seen Worlds Aparth- Beggin To Be

SWEDEN

### SVERIGES RADIO AB P3: TRACKS/ Stockholm

Kai Kindvall - Produces A List: AD 2 Unlimited- The Real Thing

All 4 One- | Swear Anne-Lie Ryde Natten Har Anne-Lie Kyde Natten Hai Aswad-Shine BC 52's-The Fiintstones Big Mountain-Boby I Love David Byrne: Angels Eddi Reader: Patience Mana Negra: Señor Matanza Mija/Greta-Bara Vara

Pandoral Something's Gone Seal- Prayer For The Dying Tommie Smajl Somma Tanke Wet Wet Wet Love Is SVERIGES RADIO P3:

### SOMMARTOPPEN/ Stockholm P

Mots Grimberg - Producer A List AD Big Mountain- Baby I Love C.J. Lewis- Sweets For My Sweet

CITY 107/Malmö G

r. Carleen Anderson-Moma Soid Crystal Waters-100% Pure Love Huey Lewis-Some Kind Of Pauline Henry-Watch The Mirocle Pretenders- 977 Stefan Anderssan- Look What Stiltskin- Inside Wet Wet Wet- Love Is

EAST FM 106 1/2/Norrköping G

Dan Grossmann - Music Dir CS Åkerström- Om Du Vill Veta Eddi Reader- Patience

Repercussions- Let's Do It Again Snipers- Who's To Blame B List: AD Abigail- Smells Like BC 52's- The Flintstones DaYeene- Is This Mazelle/Brown-No More Tears

Mija/Greto Bara Vara Mative-Rockin' For Myself Positive Connection-Abracadabra Ragga Sunshine-Jamba Solid Base Donce To The Beat Summer City Crew-Summer City

### Toni Braxton- You Mean The Worlds Apart Beggin To Be RADIO HUDDINGE/Stockholm G

EHR/ACE Eva Larson - MD Tomas Lannestedt - Prog Dir A List ice MC- Think About One More Time- Get Out

RADIO STOCKHOLM/Stockholm G

Robert Sehlberg - Music Producer AD Eddi Reader- Patience

### Airplay

Mazelle/Brown No More Tears S-Connection Could it Sanne Salomonsen- Love Don't

RADIO FM 104.3/Linköping S Mattias Arwidson - Head Of Music

Power Play CS Åkerström- Om Du Vill Veto AD BC 52's- The Flintstones

A List: AD A Certain Ratia Shack Up A Certain Kata - Shack Up BBM- City Of Gold Christians Tak - Hole In One David Shurider. Tak Tack Kathy Mattea- Walking Away Knucklebones- Love Dan't Stefan Andersson Look What

Toni Braxton-You Mean The

Carleen Anderson Kim Larsen RADIO RIX/Göteborg S

AL

Peter Källström - Music Dir

A List Francis Dunnery- Climbing Up

AD BBM City Of Gold Peter Frampton You Can Also available

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STUDIO HIT FM/Stockholm S Dance Johan B. Bring - Prog Dir

A List: AD Abigail Smells Like

David Shutrick- Tick Tock David Shuttick- Tick took DaYeene- Is This K7- Hi De Ho Mazelle/Brown- No More Tears Latin Kings- Fint Vöder Opus III- When You Made Toni Braxton- You Mean The Vestlandsanden- Flytta For Village People- In The Novy

RADIO RYD STUDENTRADION Linköping 8

EHR Johannes Lindström - Head Of Music Power Play: Danuma- Summertime

A List AD Dr. Alban- Let The Beat Hit'N'Run-Jump It's- In Your Eyes

RADIO STELLA FM 106/Helsingborg B EHR Robert Olsson - Head Of Music Playlist Unchanged

### SWITZERLAND

COULEUR 3/Lausonne G

Thierry Catherine - Head Of Music Power Play: AD Grid- Swamp Thing Primol Scream- Jailbird

A List AD Bernard Lavilliers Troisier Billy Ze Kick- Mangez-Moi Gogh Van Go- Call It Romance Jovanatti Penso Positivo Therapy?- Die Laughing

B List: AD Chris Bailey Fountain Of Life Chris Bailey - Fountain Of Lite Federation: Like I Feel Lemonheods- Big Gay Heart Makolm McLaren: Paris Pari MC Solaar: Devotion Nits- Whales Of Tadoussac

Sandals Nothin Underworld Dork & Long

Christoph Alispach - Music Co-Ord

K7- Hi De Ho

Stiltskin-Inside

RADIO BASILISK/Bosel G

AD P-27- Hit The Road Tschägg

AD Aswad Shine Dawn Penn You Don't

Sing Allons Sina: Allons Six Was Nine: Drop Dead Stevie Nicks: Blue Denim

EHR Ralf Tschuppert - Music Dir

RADIO PILATUS 104.9/Luzern G

Philippe Unterschütz - Head Of Music

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inHistory Cor

AD Alain Souchon-Les Regrets

Sina: Där Sohn Vom Pfarm Züri West: I Verabschiede

Dodo Hug- Summerchummer Kate Yanai- Cry Cry Louise Mazelle/Brown- No More Tears Malcolm McLaren Paris Paris

Pretenders- Night In My Veins

Nick Schulz - Co-Ord

A List:

Arrested Dev.- Ease My Mind Dawn Penn- You Don't Good Strawberries- Afra Dizzy

Stone Temple Pilots- Interstate

DRS 3/Basel G

A List

AD

### Airplay



MTV EUROPE/London P Music Television Brent Hansen - Dir of Prog & Prod Peter Good - Mgr Music Prog Heavy Rotation Ace Of Base- Don't Turn Bruce Scientifications - Stroot CO

Bruce Springsteen - Streets Of Crash Test Dummies - Mmm Mmm Erasure - Always Mariah Carey - Without You Reel 2 Real - I Like To Symbol- The Most Beautiful Active Rotation 2 Unlimited- The Real Thing Beck- Loser Enigma: The Eyes Of Truth Haddaway- Rock My Heart Joshua Kadison- Jessie Metallika- One Phill Callins- We Wait And Prink Floyd- Take It Prine Net Jond M M. Linite Beck- Los

Prince Ital Joe/M.M. United Roxette- Crash! Boom! Bang! Take That Everything take indr Everyming Buzz Bin Björk big Time Sensuality Galliano-Long Time Gone Nrick Cove: Do You Love Me Rollins Band: Liar Therapy: Die Laughing Medium Rototion Ace Of Bose: The Sign Acessmith-Cryin' Billy Joel: The River Of Bryon Adams-Please Adams/Sevent/Stimg-All For Droem: Things Can Only East 17. If's Alright Enigma: Return To Innocence Buzz Bin

Eniama- Return To Innocer Jam & Spoon-Right In The Night Phil Collins · Both Sides R.E.M.- Everybody Hurts Roxette- Sleeping In My Car Take That- Bobe Break Out

Aerosmith Crazy Arrosmin Crazy Arrested Dev.- Ease My Mind Big Mountain- Baby I Love Brand New Heavies- Dream On C.J. Lewis- Sweets For My Sweet Counting Crows- Mr. Jones Crystal Waters- 100% Pure Love

Des'ree- You Gotta Be East 17- Around The World Magic Affair- Give Me All Meat Loaf- Objects In The Rear nders- I'll Stond By You Seal- Prayer For The Dying Stillskin- Inside Toten Hosen- Kauf Michl Prime Break Out

Beastie Boys- Sabotage BG/Prince Of Rap- The Colour D:ream- U R The Best Intermission- Six Days Maxx- No More Tony Di-Bart- The Real Thing

Westbarn- Celebration Ge



VIVA TV/Cologne P ristaph Post - prag. dir. wer Play: Nationalgalerie- Himmelhoch

A List: Ärzte- Friedenspanzer 2 Unlimited- Let The Beat 7-sch Test Dummies- Mrum -1 The Wor Crash Test Dummies- Mmm Mmm East 17- Around The World Erasure- Always Fun Factory- Close To You Intermission- Six Days Lucilectric Mödcher Lucilectric: Mädchen Magic Alfair- Give Me All Moriah Carey- Without You Maxx- No More Prince Ital Joe/M.M.- United Reel 2 Real- I Like To Symbol- The Most Beautiful Ace Of Base- Don't Turn Beck - Loser BG/Prince Of Rap - The Colour Big Mountain- Baby I Love

B List:

Black Sorrows- Stir It Brand New Heavies- Dream On Brand New Heavies - Dream C Bruce Springsteen - Streets Of Cappella - Move On Baby Culture Beat: World In Dcream - U R The Best Doop - Doop Dr. Alban - Look Who's Haddraway, Broch My Heart Dr. Alban- Look VMo's Haddaway- Rock My Heart Lee MC- Think About Jon Secada- If You Go Joshua Kadison-Jessie Jule Neigel Band- Sehnsucht Marusha- Somewhere Masterboy- Got To Give It Up

Michel Van Dyke-She Come Odyssey-Riding Pet Shop Bays-Liberation Phil Collins- We Wait And Pretenders-III Stand By You Roxette-Sleeping In My Car Sah-N-Pepa-Whatta Man Six Was Nine-Drop Dead Stikkin, Jurida Stiltskin- Inside Toke That- Everything Toten Hosen- Kouf Mich! Twenty 4 Seven- Toke Me C List: Beautiful South- Good As Gold Bob Geldof - Crazy Chris De Burgh-Blonde Hari Des'ree- You Gotta Be Floy: Soulful Man K7- Come Boby Come Level 42- Forever Now Loft-Love Is Magic M-People- Randy Come Maginan- I'll Remember Magic Affair- Omen III Mark Chr. Randy (Stop That MC Sar/Real Mcoy- Automotic Roachford- Only To Be Stella Getz: Or. Love Beautiful South- Good As Gold Stella Getz- Dr. Love

Members Of Mayday- Rave

Stella Getz- Dr. Love U 96- Inside Your Dreams Westbarn-CeleburDreams New Videos Aerosmith- Crazy BL Diotrich- Mädchenmillionär Bellicoons-Summerwine C.J. Lewis-Sweets for My Sweet Coolic-Fantasit Koyoge Cruel Sea- The Honeymoon Crystal Waters- 100% Fure Love Curitis Mayfield: Leits Do it Again Degrees Of Motion- Shine On Degrees Of Motion - Shine On Enigma- The Eyes Of Truth Fanman- The Good Doing Bad Farian/McAuley- Rikki Don't Frank Black-He dache Freaky Weirdoz- Hit Me Freaky Weirdaz: Hit Me Fury/Slaughterhouse: When I'm Jah Wabble: Becoming More Jovanoth: Serenata Rap Kim Wilde: Kids In America Meart Loaf: Objects In The Rear Morrissey: The More Nena-Hol' Mich Zurück Bill: Ike Morea Che International Philip Bog/Voodoo Club- International Roxette- Crashi Boom! Bong! Seal- Prayer For The Dying Selig- Wenn Ich Wolfte Soon E MC- Au Nom De Miens

Texas- Fade Away Throw That Beat- I Won't

Label

Metallica- One Michel Van Dyke- She Comes Urban Cookie Collective- High Violent Femmes- Breakin' Up Wet Wet Wet- Love Is THE BOX / London G Liz Laskowski - Dir of Prog Liz Laskowski - Uir of Prog Box Tops Bod Bays Inc. - More To This Big Mountain - Baby I Lave East 17 - Around The World Eternal - Just A Step From Heav Mariah Carey- Without You Prodigy · No Good Real 2 Real - I Like To Vanilla ke- Roll'em Un Wet Wet Wet- Low New Video 2 Unlimited- The Real Thing 2 Unlimited: The Real Thing Aswad: Shine Beautiful South: Everybody's Blur: To The End Cappella- U & Me Des'ree: I Ain't Maxim' Eddi Reader: Patience Everything/Ciri-Roller Coaster ES: O. (Iacden, Lifeform: F.S.O./London-Lifeforms Opus III- When You Made Stone Temple Pilots- Vaseline CMT EUROPE/Nashville S

Treble & Bass- Roin & Sunshing

Music Television Cecilia Wolker - Prog Coord Heavy Rotation Neville/Yearwood-1 Fall To Confederate Railroad- Daddy Deborah Allen: Break These Hal Ketchum: Point Of Recue Lan Witten: There we Rahu Lari White- That's My Baby Mavericks- O What A Thrill Maverick Choir Amizing Pam Tillis- Spilled Perfume Pam Tillis - Spilled Pertume Patty Laveless - Haw Can I Reba McEntire- Why Haven't L... Sammy Kershaw- Worman's Suzy Bogguss- You Wouldn't Travis Titti- Foolish Pride New Videos Billy Ray Cyrus- Ain't Your Dog George Strait- Man In Love With Johnny Cash- Delia Jon Randall-This Heart Lisa Brokap- Give Me A Ring Radney Faster- Labor Of Love Ricky Lynn Gregg- Get A Little

All 4 One- I Swa All 4 One- I Swear Daryl Hall/S.O.B.- Gloryland John/Detroit- Ain't Nothing Jimmy Cliff- Higher Nits- Dreams Peter Gabriel- Love Town Ragga Sunshine- Jambo Roachford- Lay Your Ruby Turner- Living For Secret Life- She Holds

RADIO 32/Zuchwil S

Ralph Wicki - Prog Dir Beautiful South- Everybody's Talkin' Bellamy Brothers- On A Summer AD

Bellamy Brothers: On A Summer Dance With A Stranger: Only Love Edoardo Bennoto: In Nome Del John/Detroit: Ain't Nothing Frentel: Accidently Kelly Street Kathy Mattee: Wolking Away Kristing Bach: Deire Urwerschämte LB. Horn- Win Or Lose Shania Twain You Lay Travis Tritt Foolish Pride Youssou N'Dour- 7 Seconds Zouk Machine- Nostalji A Lannou

RADIO LAC/Geneva S

Jacky Sanders - Prog Dir Playlist Unchanged RADIO 3 III/Mendrisio B

Baris Piffaretti - Prog Dir Riccardo Pellegrini - Head Of Music

A List: AD C.J. Lewis- Sweets For My Sweet C.J. Lewis- Sweets for My Si David Byrne- Angels Desire- You Gotta Be Huey Lewis- Some Kind Of Irene Grandi- Sposati Subito Millia- Gentlemen Who Fell Politburo- Jerico Rabacka Tempositi- Ency Con Rebecka Torngvist- Easy Come Roachford- Lav Your Tori Amos- Post The Mission

Umberto Tozzi- Lei RADIO 3 III: DISCO/Mendrisio B

A List Jay Salinas- Got To Be Good Karisma- Dance With A Nevada- Take Me To The Paraje · Banana Excess

### RADIO FRAMBOISE/Yverdon 8 ACF n Luc Zwickert - Prog Dir

Jean Luc Zwann A List: AD Bingoboys- Sugar Daddy Francis Cabrel- Je T'Aimais - Kadison- Jessie

TURKEY

RADIO NUMBER ONE EM/Istenbul P

EHR Omer Karacan - Prog Dir Power Play: Ace Of Base- Don't Turn Alt 4 One- I Swear East 17- Around The World Mariah Carey Anytime You Wet Wet Wet Love Is

: Aerosmith-Crazy Elton John-Can You Feel AD Ae Gloworm Carry Me Home Julio Iglesios- Crazy Pearl Jom- Dissident Pink Floyd- Take It Prodigy- No Good

B List: AD Absolutely Fabulous Absolutely Beautiful South-Everybody's Talkin' Melanie Williams-Everyday Thang

CAPITAL RADIO 99.5/Ankara G Bobby Bee - Prog Dir

B List: AD Aretha Franklin- Willing To Crawded House- Distant Su POWER FM/Istanbul G

xonne Yurchak - Head Of Music Playlist Unchanged

EUROPE VOICE OF AMERICA/Europe

June Brown - Dir Power Play: All A One- I Support

Label

**Station Reports** 

PROGRAMME SUPPLIERS

Ace Of Base: Don't Turn Big Mountain: Boby I Love Bruce Springsteen: Streets Of Crash Test Dummies: Mmm Mmm

Jon Secada: If You Go Joshua Kadison: Jessie Symbol: The Mast Beautiful

Michael Balton - Soul Of

Michel Van Dyke: She Com Pet Shop Bays: Liberation Phil Collins: We Woit And Roachford: Only To Be Seal: Prayer For The Dying Take That: Everything

A List: AD Asio-Anytime Bitty McLean: Dedicated To Roxette-Crash! Boom! Bang!

Rick Dees

Weekly Top

RICK DEES WEEKLY TOP 40/U.S.A. S

Ace Of Base- Don't Turn

BC 52's- The Flintstones

Celine Dion-Misled Cranberries- Dreams Elton John-Can You Feel

Aerosmith- Crozy

Erasure Dreams

nis Clark - Director

A List:

Armin Weis - Prog Dir

A List:

Alist

THE WORLD'S GREATEST HITS/U.S.A.S. FM RADIO NETWORK/Germany 5 EHR/ACE/Rock David Baronfeld - Dir of Prog

A List: All 4 One | Swea Big Mountain-Baby I Love Elton John- Can You Feel Jan Secada- If You Go Madonna- I'll Remembe

Wet Wet Wet- I row is

Erasure-Always Huey Lewis-Some Kind Of Joe Cocker-Summer In The City Jon Secade: If You Go Mariah Carey- Without You Pretenders- I'll Stand By You Seal- Prayer For The Dying Symbol- The Most Beautiful AD Maxx-Get-A-Way Toke That- Pray Michel Van Dyke- She Comes

> WESTWOOD ONE: CASEY'S COUNTDOWN/U.S.A. S Bill Stolier - Inti Director

> > A List: Elton John- Con You Feel Elton John- Can You Feel Jon Secada: If You Go Joshua Kadison: Beautiful Kathy Troccoli- Tell Me Whe Kenny G- Even If Madonna: I'll Remember Madonna - I i Kememoer Michael Bolton- Completely Phil Collins- Everyday Richard Marx- Now And Forever Toni Braxton- Yau Mean The

A List: AD Symbol The Most Beoutiful

RADIO EXPRESS: AMERICAN TOP 40/ U.S.A. S EHR Bruce Goldberg - Producer

A List: Ace Of Base - Don't Turn mith- Craz All 4 One- I Swear Big Mountain- Baby I Love Counting Crows- Mr. Jones Eniama · Return To Innocen-Janet Jackson- Any Time, Any Place Madonna: I'll Remember Salt-N-Pepa- Whatta Mon

Erasure: Dreams Janet Jackson: Any Time, Any Ploce Jon Secada: If You Go MePeople: Maving On Up Marioh Carey: Anytime You Smashing Pumplans: Disarm Toni Brazdon: You Meon The A List A List: AD Gin Blossoms- Until I Fall Away John Mellencomp- Wild Night Seal- Prayer For The Dying

A List: AD Aglivah- Back & Forth Crystal Waters- 100% Pure Love

### Adult Contemporary Europe ACE TOP 25

TW LW WOC Artist/Title

1 1 11 SYMBOL/The Most Beautiful Girl In The World (NPG)
2 2 8 PRETENDERS/I'll Stand By You (WEA)
3 6 15 MARIAH CAREY/Without You (Columbia)
4 4 8 BIG MOUNTAIN/Baby   Love Your Way (RCA)
5 3 19 BRUCE SPRINGSTEEN/Streets Of Philadelphia (Columbia)
6 5 5 JON SECADA/If You Go (SBK)
7 7 10 MADONNA/I'll Remember (theme from With Honors) (Maverick)
8 8 7 TAKE THAT/Everything Changes (RCA)
9 10 4 HUEY LEWIS & THE NEWS/(She's) Some Kind Of Wonderful (Elektra)
10 11 4 CRASH TEST DUMMIES/Mmm Mmm Mmm (Arista)
11 15 7 PHIL COLLINS/We Wait And We Wonder (Virgin/WEA)
12 9 13 JOSHUA KADISON/Jessie (SBK)
13         13         6         PET SHOP BOYS/Liberation         (Parlophone)
14         20         2         JOE COCKER/Summer in The City         (Capitol)
15 12 5 ERASURE/Always (Mute)
16 16 11 JIMMY CLIFF/I Can See Clearly Now (Columbia)
17         25         2         SEAL/Prayer For The Dying         (ZTT)
(EMI) ROXETTE/Crash! Boom! Bang! (EMI)
19         14         12         ROXETTE/Sleeping In My Car         (EMI)
20 EAST 17/Around The World (London)
21 22 3 CHRIS DE BURGH/Blonde Hair, Blue Jeans (A&M)
22         24         4         DES'REE/You Gotta Be         (Sony Soho Square)
<b>23 17 5 PINK FLOYD/Take It Back</b> (EMI)
24 C.J. LEWIS/Sweets For My Sweet (Black Market)
25 18 8 ACE OF BASE/Don't Turn Around (Mega/Metronome)

The Adult Contemporary Europe (ACE) Top 25 is based on a weighted-scoring system. It is com-piled on the basis of playlists of European stations programming soft pop/rock sounds for 25-49 year-olds, fullime or during specific dayparts. Songs in "A" rotation receive more points than those in "B" rotatian or more limited airplay exposure. © BPI Communications BV

### **European Dance Radio**

AD

### TW LW WOC Artist/Title

_		_			
1	1	7	CRYSTAL WATERS/100% Pure Love (Mercury	7 CRYSTAL WAJERS/100% Pure Love	(Mercury)
2	2	3	ARRESTED DEVELOPMENT/Ease My Mind (Chrysalis	3 ARRESTED DEVELOPMENT/Ease My	Chrysalis)
3	3	6	TONY DI-BART/The Real Thing (Cleveland City	6 TONY DI-BART/The Real Thing	land City)
4	11	6	AFRIKA BAMBAATAA/Pupunanny {DFC	6 AFRIKA BAMBAATAA/Pupunanny	(DFC)
5	15	3	ETERNAL/Just A Step From Heaven (EMI	3 ETERNAL/Just A Step From Heaven	(EMI)
6	4	3	2 UNLIMITED/The Real Thing (Byte	3 2 UNLIMITED/The Real Thing	(Byte)
7	13	2	DIGITAL BOY/Dig It All Beat (Flying	2 DIGITAL BOY/Dig It All Beat	(Flying)
8	7	4	MOTIV8/Rockin' For Myself (WEA	4 MOTIV8/Rockin' For Myself	(WEA)
9	18	6	ICE MC/Think About The Way (DWA	6 ICE MC/Think About The Way	(DWA)
10	NE		JUDY CHEEKS/Reach (Positiva	JUDY CHEEKS/Reach	(Positiva)
11	17	2	MISTY OLDLAND/A Fair Affair (Columbia)	2 MISTY OLDLAND/A Fair Affair	Columbia)
12	NE		GALLIANO/Long Time Gone (Talkin Loud	GALLIANO/Long Time Gone	lkin Loud)
13	10	2	GLAM/Sex Drive (DFC)	2 GLAM/Sex Drive	(DFC)
14	NE		MAXX/No More (I Can't Stand It) (Blow Up)	MAXX/No More (I Can't Stand It)	(Blow Up)
15	21	2	REEL 2 REAL/I Like To Move It (Positiva)	2 REEL 2 REAL/I Like To Move It	(Positiva)
16	25	4	JAIMEE DEE/Don't Be Shy (X-Energy)	JAIMEE DEE/Don't Be Shy	X-Energy)
17	12	5	CLUB HOUSE/Light My Fire (PWL)	5 CLUB HOUSE/Light My Fire	. (PWL)
18	N.E		K-KLASS/What You're Missing (deConstruction)	K-KLASS/What You're Missing	struction)
19	8	4	DARKMAN/Yabba Dabba Doo (Wild Card)	4 DARKMAN/Yabba Dabba Doo	/ild Card)
20	16	4	BLOWN/Je T'Aime Moi Non Plus (Epic	BLOWN/Je T'Aime Moi Non Plus	(Epic)
21	5	5	AMOS/Only Saw Today (Dig It	5 AMOS/Only Saw Today	(Dig It)
22	6	8	2 BROTHERS ON THE 4TH FLOOR/Never Alone (Bounce)	2 BROTHERS ON THE 4TH FLOOR/Neve	(Bounce)
23	RE		C.B. MILTON/It's A Loving Thing (Byte)	C.B. MILTON/It's A Loving Thing	(Byte)
24	23	6	URBAN COOKIE COLLECTIVE/High On A Happy Vibe (Pulse 8)	5 URBAN COOKIE COLLECTIVE/High On A H	e (Pulse 8)
25	24	2	AVA AND STONE/All Aboard (B4)	2 AVA AND STONE/All Aboard	(B4)

The European Dance Radio (EDR) Top 25 is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming various styles of dance music (including hip hap/rap, R&B and swingbeat) for 15-30 year-olds, fulfitme or during specific dayparts. Songs that have achieved top 20 status in the EHR Top 40 are regarded as non-specific for EDR and receive limited points. BV

### **Billboard Singles USA TOP 25**

ECC	Artist/Title Far week ending June 18th 1994 Label	LW	TW
	ALL-4-ONE/I Swear Blitzz	1	
	MADONNA/I'll Remember Maverick	2	2
	JANET JACKSON/Any Time, Any Place/And On And On Virgin	3	3
D	ACE OF BASE/Don't Turn Around Arista	6	4
	WARREN G. & NATE DOGG/Regulate Death Row	4	5
	AALIYAH/Back & Forth Blackground	10	6
	TONI BRAXTON/You Mean The World To Me LaFace	9	7
D	ACE OF BASE/The Sign Aristos	5,	8
	BIG MOUNTAIN/Baby   Love Your Way RCA	7	9
	SYMBOL/The Most Beautiful Girl In The World NPG	8	10
	ENIGMA/Return To Innocence Virgin	11	11
	JON SECADA/IF You Go SBK	12	12
	R. KELLY/Your Body's Callin' Jive	13	13
	LISA LOEB & NINE STORIES/Stay (I Missed You) RCA	16	14
	MARIAH CAREY/Anytime You Need A Friend Columbia	20	15
	TEVIN CAMPBELL/I'm Ready Qwest	14	16
	TIM MCGRAW/Don't Take The Girl Curb	17	17
	ELTON JOHN/Can You Feel The Love Tonight Hollywood	21	18
	SWV/Anything RCA	18	19
	R. KELLY/Bump N' Grind Jive	15	20
	SHINE/Collective Soul Atlantic	27	21
	JOSHUA KADISON/Beautiful In My Eyes SBK	19	22
	CELINE DION/Misled 550 Music	28	23
	GENERAL PUBLIC/I'll Take You There Epic Soundtrax	26	24
	HEAVY D. & THE BOYZ/Got Me Waiting Uptown/MCA	30	25

onstructed by Billboard magazine from information including data collected, compiled and rovided by Soundscan, Inc and Broadcast Data Systems.

ECO = European Country of Origin

D

EDR TOP 25

(continued from page 1)

interviews in September until the time the MA results come out in June. Newly launched stations often just miss being included, while other stations find themselves haunted by mistakes they made 12 months previously.

Rock format **Delta Radio**/Kiel PD **Adam Hahne** points out that in the time it takes for results to be collated and published, valuable advertising could have been sold and run. "It takes over a year to figure in the ratings. It is not difficult to create national advertising dollars in that time."

The delay in the MA results being published is a problem across the board, he says.

"The problem for every station is that you receive ratings which mirror the market as it was over six months or more ago. This means stations have no chance to react quickly on programming problems or advantages. Here at Delta we adjusted our format in January, but the MA will only reflect listeners' preference from September '93 to February '94. With bad luck my team will receive a bill for mistakes they aren't doing any more! This is not the best motivation!"

The decision to introduce interim ratings has already been taken in one market—Berlin/ Brandenburg. The market was deemed so competitive and rapidly changing that annual ratings were not sufficient to satisfy advertisers' demands. Public SFB/ORB stations Fritz and B2 launched in February '93 and were not be included in that year's annual MA ratings, as the last wave of research had just finished. With the introduction of sixmonthly figures, however, they appeared for the first time in February '94.

The long-awaited concessions at the MA—after over 20 years of reporting electronic media— reflect a great deal of pressure from radio marketing groups such as RMS and IPA.

Finally, improvements are now scheduled for '95/96 and the introduction of at least one interim report is expected for the whole of Germany, according to MA executive **Peter Hesse**.

Research will be conducted in four instead of two waves, which will level out fluctuations and differences throughout the year. This means the current sample surveys from September to December and January to February will be altered.

In '95, the research period will span from August until the end of February and in '96 it will be extended, running from March until December, conducted in four waves. Hesse predicts six month results will be available in autumn '95, with the results from the first two waves.

"Now that the radio market in the new Bündesländer is stabilising, we are aiming towards an MA in the near future in which data is collected throughout the year," he says.

Improvements in the methodol-

### Battle Of The Bootlegs (continued from page 1)

IFPI legal adviser Margo Langford says the organisation has a "grocery basket" of arguments why the judges should look at the law in a new light. Among these are the contentions that the performers concerned are entitled to have their reputations protected and that bootlegging is anti-competitive because it exploits the investments other companies have made in the artists.

Langford states, "Article 80 of the Italian Copyright Act provides that performers must be paid for all reproductions of their live performances. IFPI's claim is based on the legal interpretation that this provision presupposes consent by the performers for the original recording of the concert."

In addition, Langford argues that IFPI's case is further bolstered by the European Commission's rental directive which gives the artist sole rights over performances. The directive was intended to have been adopted into national legislation in all EU states by July 1, although local parliamentary complications mean no nation has yet taken it up.

Langford also states that the international GATT agreement which comes into force next year will require all GATT member states—of which Italy is one—to outlaw bootlegging. Langford comments, "At present, Italian bootlegging is an enormous problem. These five companies have extremely wide distribution networks; more than 50 countries have reported seeing bootlegs from these companies. As for the artists involved, the bigger they are, the more likely they are to be bootlegged."

Although no comment was forthcoming from four of the companies by the time **M&M** went to press, Red Line's Gallotti says, "Article 8/80 of law 663 (1941) says we can produce live recordings if we make a deposit in favour of the artists."

He states that before each record is produced, his company seeks permission from Italian authors' society **SIAE**. For each CD pressed, the company then deposits L1.000 (app. US\$.64) with SIAE and puts another L1.000 into an account for collection by the artist. "So far, only **Motorhead** have collected," Gallotti says.

He adds, "There is a difference between a traditional bootleg and the live CDs we produce. A traditional bootleg is a recording without permission of the performer and non-payment of mechanical rights."

Though admitting that Red Line does not have permission to record, he maintains, "Our lawyer says that only artists can present a case against us and not the producers or their organisation IFPI ogy have also been instigated, with an increase in the number of interviews from 34.000 to 51.000. Broadcasters welcome this as another step in the right direction towards providing more accurate data. Many complained previously that the MA sample was too small to present an accurate picture of a total population of over 60 million.

RTL Radio Germany MD Berndt von zur Mühlen agrees that these changes are badly needed. The MA should be constantly updating its methodology in pace with the dynamic changes in the radio industry, he says. "Private and public stations in Germany are finding themselves in the outmoded situation of not being able to document the power of radio clearly or frequently enough in comparison to print and television media. While television can document its results daily via the GfK, radio has to be satisfied with results just once a year from the Media Analyse." Von zur Mühlen says all this makes it imperative that the Media Analyse gradually step up its reports. "Four times a year would be an adequate number of times a year for the ratings, just like in France."

He also points out that more frequent ratings for Germany would mean that the radio industry would raise its low prices for advertising to offset the rising costs for increases in ratings. He concludes, "What matters most in the development of the MA in the radio industry is to get more refined and extensive data for advertisers about the demo-

because we do not reproduce their

been able to bring these proceed-

ings with the special cooperation

of U2, Madonna, Prince, Phil Collins and Guns 'N Roses."

includes recordings of Pink

Floyd, The Beatles and the

been legal in Italy because of the

way Article 80 of Italian copyright

law has been interpreted. It has

been taken to mean that if money

is deposited for collection, no per-

mission from performers is

required before reproducing a con-

leg product, Germany, was largely

closed off last year when action

was taken in the name of Phil

Collins claiming protection there

equal to that of German nationals.

The European Court ruled in that

case that Germany must not dis-

criminate between its own citizens

European law also states that

domestic copyright legislation is

sovereign over free trade provi-

sions, meaning that it is illegal to

import Italian bootleg product into

other EU states. Nonetheless, the

absence of internal borders in the

Union makes this difficult to

Additional reporting by

Mark Dezzani.

police.

and others from with the EU.

Europe's other source of boot-

Traditionally, bootlegs have

Red Line's live CD catalogue

Langford counters, "IFPI has

product "

**Rolling Stones**.

cert recording.

graphics and lifestyle of our listeners."

Meanwhile Delta Radio's Hahne says that, although he is satisfied with the MA methodology, in comparison with other media like TV, radio gets a bad deal with ratings only once a year. "Clients are paying for a product which might have changed, and there is no way of getting information about this fact."

Martin Schmitz radio sales house IPA sales director says he hopes that the MA will become faster in the future with more reports based on interviews. "A second report from the MA '95 would help innovative stations to see quicker results from format changes. (RTL—Der Oldiesender will now get the first MA results 20 months after its format change). And we will then have figures that are not only based on Autumn/. Winter listening as they are now."

One change which Schmitz would really like to see in the MA is more data on cable/satellite stations. "The current MA is still misrepresentative of cable/satellite stations. The survey **Typologie der Wünsche TdW** shows that more than 56% of the German popula-

### Patricia Kaas

(continued from page 1)

**Entertainment UK** is using a range of innovative marketing ploys to translate Kaas' stellar success at home into equal prominence across the Channel.

Based on the release of her new album *Tour De Charme* and a oneoff London show on June 23, the campaign includes sponsorship by **Perrier**, promotion in the 20strong Cafe Rouge chain and direct appeals to the UK's French community.

Brian Yates, marketing director at Columbia UK, says he first became aware of the extent of Kaas' international potential when he saw that she had a 300.000-selling album in Germany. "If French music can sell in Germany and other territories, I didn't see a reason why it shouldn't sell across the Channel," he states. "I know people haven't been successful in doing it before, but I want to see if we can find a way of being successful this time."

Yates and marketing consultant Didier Zerath, formerly with BMG and EMI in France, decided the key to translating Kaas' success was to retain her essential Frenchness. For that reason, her UK show will contain only the handful of songs she customarily sings in English with the rest in French.

They also felt that it was important to associate her with essentialby French products, notably **Perri**er, and to ensure posters and leaflets were available in the French embassy in London and in other government offices and schools. On top of that, Kaas' lyrics are being used to teach French to the 2.500 UK students of the Alliance Francaise, and the organisation is assisting in the sponsorship of her concert. tion now have access to either cable or satellite programmes and more than two thirds of cable households have their radio connected to the cable. Unlike the GfK Meter, the Media Analyse is not differentiating between cable/satellite and noncable/satellite households. The cable and satellite stations feel that they are being treat unfairly."

Media marketing executive at Radio Marketing Service (RMS) Riidiger Fritz says one of the main criticisms of the MA is the long wait for the actual ratings to be made available. "Advertisers and media planners all want to see more up-to-date data," he says.

Fritz says a more modern method of collecting the data would improve the quality of the MA. "In the age of computers a multi-media production is definitely conceivable, where logos and jingles of stations are blended together to trigger the memory of the interviewee. Electronic measurements would also be a possibility, if they were methodologically sound and affordable."

The Media Analyse ratings will be published in next week's M&M.

In addition, the deal with Cafe Rouge means that not only will Kaas' music be played in the restaurants, but customers will be made aware that they can buy a tape or disc and have it put on their bill.

Zerath comments, "This is the first time cassettes and CDs have been sold in restaurants, the first time Perrier has sponsored an artist and the first time the UK will have heard Kaas' music consistently."

The campaign will also involve direct marketing to the UK's French community who, it is hoped, will spread their enthusiasm for Kaas to their British friends, neighbours and colleagues.

The first stage of the campaign is being underpinned with interviews in the mid-market newspapers but, Yates says, there is no plan for a single at this stage. Radio is involved, however, as London EHR broadcaster **Capital Radio** is co-promoting Kaas' UK show and other London stations are carrying competitions for tickets.

Says Yates, "We wanted the press base in place first then the next part is the concert." Allied to the concert will be interviews on Capital and the **BBC**'s station for London, **GLR**.

"After that we'll bring her in during the autumn to do TV shows and then we'll release a single."

Yates believes Kaas' potential UK audience is in the 25-40 age range and tends to be at the more sophisticated end of the music market, favouring such acts as Whitney Houston, Elton John or Michael Bolton.

Asked how British fans' traditional disdain for non-English lyrics will be overcome, he says, "People are more ambitious in their musical tastes than they used to be. They're looking for something a bit different. This is 1994, after all, and we do have a Channel Tunnel now."

### **OFF THE RECORD**

NRJ APPEALS AGAINST MONTMARTRE DECISION: NRJ has decided to appeal against the recent decision from a commercial court which ruled that RMC was entitled to acquire Radio Montmartre, despite the decision from CSA to chose NRJ. Commented president Jean-Paul Baudecroux, "We appealed because we think the court decision is astonishing. The law has been broken on this occasion, the CSA has sanctioned it, but the Court has ruled differently. I am very surprised to see a group controlled by the government playing this kind of game."

BIGOT TO BECOME GM PHONOGRAM FRANCE?: Wellinformed sources suggest that current deputy GM FNAC Music Yves Bigot is to be the next GM of PolyGram label Phonogram.

MCA TO OPEN UP FOUR NEW OFFICES: MCA Music is expected to announce that it is to open up further new offices in Austria, Switzerland, Denmark and Norway this year.

SIRTI REJECTS CARIGNON'S DECREE: Independent French radio syndicate SIRTI has rejected the decree prepared by minister of communication Alain Carignon concerning the deregulation of the radio scene and the access of national radio to local and regional advertising markets. SIRTI claims that the decree as it stands would "condemn" independent radio stations. SIRTI maintains that local stations would become "prey to satisfy the appetite for frequencies of the national operators" and that the decree would authorize national stations unlimited access to the local advertising market.

BAUDECROUX DELIGHTED BY SWEDISH AUDIENCE **RESULTS:** The recent ratings success of NRJ in Sweden are "remarkable," according to NRJ president Jean-Paul Baudecroux, who made these comments to M&M after a brief trip to Sweden. He adds, "It is only six months ago that airwaves were freed in Sweden and that we started our operations there. Two months ago, a poll in Stockholm showed we had become leaders in this city and now, with these results in Gothenberg and Malmo, where we have a 55% market share, we can say we are now the first private radio group of Sweden." He added that these results prove that "the concept and the format can be exported with success.

### **Radio Celebrates D-Day**

### FRANCE/UK by Jeff Clark-Meads

The tide of remembrance surrounding the 50th anniversary of the D-Day landings rolled back the years for radio stations on both sides of the Channel.

British MOR broadcaster Coast Radio South in Portsmouth and French EHR regional net RVS Normandie both carried '40s music, news and features over the commemoration period.

In addition to the period music, South Coast Radio also carried Hollywood gossip from the time and ran contemporary recipes. Head of music Jim Hicks says, "We had a very, very good reaction to what we did. Because of that favourable response, we'll have to give thought to whether we're going to do something like this again for the other upcoming anniversaries.

At RVS Normandie, even the ads and jingles were in the style of 1944 and the journalists covering events on the coast abandoned their sophisticated 1994 style for the simpler approach of 50 years ago. The station also secured an interview with French president Francois Mitterand, and ran a competition for listeners to win compilations of '40s music.

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# MONTREUX NEWSBREAKER: **EBU's Sharf Counters Berlusconi**

### SWITZERLAND by Julia Sullivan

In his opening speech for the second Montreux Radio Symposium on June 9, EBU president Albert Sharf issued an unamcondemnation of bignous attempts by Italian prime minister Silvio Berlusconi to restrict the freedom of Italian pubcaster RAI, and reminded present company that it is the responsibility of all broadcasters to stand up for the objectivity of public broadcasting.

'If a prime minister wherever tries to misunderstand the purpose of broadcasting, we must come out against it," he said. "If Berlusconi tries to claim that not only

### Berlusconi

(continued from page 1)

agement at the RAI. Meanwhile, Berlusconi has commented that ministerial approval of the corporation's restructuring plans and three-year budget due for the end of this month was under reconsideration.

Berlusconi's position outraged RAI journalists, opposition parties and some members of his own coalition. Opposition PDS party leader Achille Occhetto commented, "The real anomaly is that the Prime Minister is proprietor of three TV networks." Meanwhile Umberto Bossi, leader of Berlusconi's coalition partner, the North-

### Sony Denmark

(continued from page 1)

Denmark's current MD, Steen Sorgenfrei, will be leaving as of July I, to be replaced by Pladecompagniet's co-founder and MD, Jan Degner (43). Until the end of the year, Sorgenfrei will act as a consultant to the company. Pladecompagniet's current staff of six will move to Sony's headquarters in Copenhagen. It is yet unclear what the name of the merged company will become, although the Pladecompagniet name will remain intact.

Pladecompagniet was founded in 1988 by Degner and singer/ songwriter Anne Linnet, both owning 50%. Over the years, Pladecompagniet has turned into one of Denmark's leading independent companies with a strong domestic roster comprising of names like TV 2, Sound Of Seduction, Danser Med Drenge and many albums by Linnet. The singer's debut album, released around the launch of the label, sold some 450.000 copies across Scandinavia, a remarkable number for a market where a platinum certification is worth 100.000 copies sold. Pladecompagniet's important stake in the domestic talent scene is cited as a significant factor leading to the deal by Sony Music Interna-tional senior VP Richard Richard Finivest but RAI are his domain, we must show him he is wrong," he added.

"We should not allow such an example to be set, just as our colleagues in Eastern Europe are making such progress in establishing broadcasting systems."

Scharf was one of three speakers introducing the symposium, all of whom refered to the outsanding issues facing today's radio industry, namely the advent of DAB and other new technological advances and the role of public versus private broadcasting.

Guest speaker Lord Chalfont warned of the dangers of increasing broadcasting opportunities and the temptation to chase rat-

ern League (Lega Nord) Party said, "[Berlusconi] has three TV networks which manipulate daily, every second, people's minds. Berlusconi's manipulation of his channels is much worse than anything the RAI does."

Giorgio Balzoni, secretary of the RAI journalists union USI-GRAI, stated, "They want to deal a final blow to the RAI. Their objective is to impede approval of the three-year plan and remove any possibility of its reprisal."

Last week, Marco Taradash, a Radical Party deputy and member of Berlusconi's governing coalition was appointed President of the Parliamentary watchdog commission on the RAI. Taradash immediately

Denekamp. "The Danish market may look small but it is an interesting one as local repertoire takes such a high percentage. Sony's share of the national market was small, so the combination of the two [companies] can be very interesting." According to the latest IFPI figures, EMI-Medley is market leader with an estimated 20%, followed by PolyGram (18%), BMG (15%) and Sony (12.5%). With Pladecompagniet's market share around 5%, the merged company might compete with Poly-Gram for the number two slot.

The one remaining major Danish independent is Mega, the home of Ace Of Base. Says Denekamp, "The deal also ensures us that international exploitation of local talent is guaranteed. We're [obviously] all looking for the next Ace Of Base."

"Safeguarding" the future of his acts has been Degner's motivation to enter into the agreement with Sony, he says. "An interaction between national and international repertoire will give us an added strength. I strongly believe that both locally produced dance music and the new [brand of] Danish rock stand a great chance of conquering the international marketplace.

The deal marks Sony's first acquisition on the Continent. According to Denekamp, "[Sony's] ings success above editorial quality. Objectivity, decency, news/ opinion distinction and care for language heritage were four priorities radio has a duty to maintain. he said. "Public service broadcasting should not be solely the domain of state-owned broadcasters," he stressed, pointing out that private radio has responsibilities to the public it should not forget

Eastern European attendance at the symposim was high, representing some 12% of the 500 registered participants. Over 30 countries were represented, including Uganda, Paraguay, Argentina and Thailand.

called for the abolition of commercials on the state broadcaster and requested Rome magistrates to investigate the RAI on grounds of corruption and political bias. The commission's VP Francesco Storace of the extreme right National Alliance (AN) Party, also part of the governing coalition, called for the replacement of RAI's board of governors by August and the nullification of any journalistic appointments made by them.

RAI journalists protested outside the Italian parliament on June 8 and called for Italian President Luigi Scalfaro to intervene, claiming the attacks on the RAI were attempts by the government to control the country's news agenda.

market share is not achieved through acquisitions. Internal growth has always been our philosophy. However, this was an opportunity too good to miss."

Degner was an A&R manager for then CBS Records during 1981-87. Over the years, Degner managed to attract several new bands including acts that were formerly signed to CBS like TV2 and Johnny Madsen. Sony Denmark, however, failed to build a solid national roster and the return of Degner to Sony also ends the 14year directorship of Sorgenfrei.

"It has always been Degner's intention to become part of a multi-national to guarantee the future of his acts," says Denekamp. "When we started our negotiations [January 1994], he had clear ambitions to lead the merged club. We can't have two MDs, so Sorgenfrei had to go."

One insider, close to the deal, refers to Degner's ability of being "incredibly strict with money. The company was in the black all the way from the beginning. They were financially very strong. Another source says, "They were the last strong indie and it's a very smart move for Sony-the last thing they could possibly do here."

Although no prices were revealed by Sony, sources put the deal between Dkr20-30 million (app. US\$3-4 million).

### week 25/94

# EHR TOP 40

TW	LW	WOC	Artist/Title	Original Label	Total Stations	Roto A	ition B	New Adds
$\overline{1}$	2	9	PRETENDERS/I'll Stand By You	(WEA)	115	78	37	4
2	1	14	SYMBOL/The Most Beautiful Girl In The World	(NPG)	116	93	23	0
3	4	8	BIG MOUNTAIN/Baby I Love Your Way	(RCA)	97	79	18	5
4	5	5	SEAL/Prayer For The Dying	(ZTT)	105	75	30	11
5	3	9	ERASURE/Always	(Mute)	94	70	24	2
6	6	9	CRASH TEST DUMMIES/Mmm Mmm Mmm Mmm	(Arista)	102	78	24	3
7	21	3	WET WET WET/Love Is All Around	(Precious)	78	57	21	20
(8)	12	3	ROXETTE/Crash! Boom! Bang!	(EMI)	87	63	24	12
89	10	5	C.J. LEWIS/Sweets For My Sweet	(Black Market)	72	51	21	8
10	9	5	HUEY LEWIS & THE NEWS/(She's) Some Kind Of Wo	onderful (Elektra)	81	52	29	7
Ĭ	14	4	EAST 17/Around The World	(London)	79	61	18	8
12	8	10	ACE OF BASE/Don't Turn Around	(Mega/Metronome)	71	53'	18	4
13	7	7	JON SECADA/If You Go	(SBK)	91	60	31	2
14	13	6	TONY DI-BART/The Real Thing	(Cleveland City)	71	55	16	1
15	11	20	BRUCE SPRINGSTEEN/Streets Of Philadelphia	(Columbia)	63	47	16	0
16	24	3	PINK FLOYD/Take It Back	(EMI)	55	35	20	9
17	25	2	YOUSSOU N'DOUR FEAT. NENEH CHERRY/7 Second	ls (Columbia)	53	32	21	16
18	17	14	ROXETTE/Sleeping In My Car	(EMI)	56	41	15	0
19	19	18	MARIAH CAREY/Without You	(Columbia)	54	39	15	0
20	27	2	JOE COCKER/Summer In The City	(Capifol)	65	47	18	11
21	16	10	TAKE THAT/Everything Changes	(RCA)	58	39	19	0
22	15	11	MADONNA/I'll Remember (theme from With Honors)	(Maverick)	66	39	27	0
23	20	8	PHIL COLLINS/We Wait And We Wonder	(Virgin/WEA)	56	30	26	3
24	NE		ALL 4 ONE/I Swear	(Blitzz)	45	33	12	22
25	26	6	CRYSTAL WATERS/100% Pure Love	(Mercury)	54	31	23	5
26	28	2	ARRESTED DEVELOPMENT/Ease My Mind	(Chrysalis)	40	25	15	6
27	29	15	JOSHUA KADISON/Jessie	(SBK)	51	41	10	2
28	23	13	DR. ALBAN/Look Who's Talking	(Cheiron)	44	26	18	1
29	18	9	PET SHOP BOYS/Liberation	(Parlophone)	46	26	20	0
30	30	5	BITTY MCLEAN/Dedicated To The One I Love	(Brilliant)	51	32	19	2
31	22	10	DES'REE/You Gotta Be	(Sony Soho Square)	45	29	16	0
32	31	4	ELTON JOHN & MARCELLA DETROIT/Ain't Nothing Like The	Real Thing (Rocket)	47	36	11	6
33	NE		MARIAH CAREY/Anytime You Need A Friend	(Columbia)	37	27	10	15
34	$\mathbf{P} = \mathbf{E}$		BEAUTIFUL SOUTH/Everybody's Talkin'	(Go!Discs)	36	29	7	12
35	32	4	ETERNAL/Just A Step From Heaven	(EMI)	37	30	7	2
36	NE		AEROSMITH/Crazy	(Geffen)	44	26	18	6
37	36	2	BLUR/Girls & Boys	(Food)	35	20	15	1
38	35	3	MICHAEL BOLTON/Lean On Me	(Columbia)	34	24	10	4
39	NE		2 UNLIMITED/The Real Thing	(Byte)	40	28	12	4
40	39	4	BRAND NEW HEAVIES/Dream On Dreamer	(ffrr)	36	15	21	2

The EHR Top 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that torget 12-34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours per week committed to the format.

SIX WAS NINE/Drop Dead Beautiful (Virgin) GENERAL PUBLIC/I'll Take You There (Epic) BASIA/Drunk On Love (Epic) GLOWORM/Carry Me Home (Go!Beat) CORONA/The Rhythm Of The Night (DWA) EDDI READER/Patience Of Angels (Blanco Y Negro) TRAFFIC/Here Comes A Man (Virgin) CELINE DION/Misled (Epic/Columbia) BOB GELDOF/Crazy (Vertigo) PRINCE ITAL JOE & MARKY MARK/United (East West) CHRIS DE BURGH/Blonde Hair, Blue Jeans (A&M) MEAT LOAF/Objects In The Rear View Mirror May (Virgin) REEL 2 REAL/I Like To Move It (Positiva) DARYL HALL AND SOUNDS OF BLACKNESS/Gloryland (Mercury)	CHART	BOUND			
	SIX WAS NINE/Drop Dead Beautiful (Virgin)	36/2	STILTSKIN/Inside*	(White Water)	25/9
	GENERAL PUBLIC/I'll Take You There (Epic)	33/3	BC 52'S/(Meet) The Flintstones*	(MCA)	25/8
	BASIA/Drunk On Love (Epic)	33/0	BAD BOYS INC./More To This World	(A&M)	25/4
	GLOWORM/Carry Me Home (Go!Beat)	32/7	MISTY OLDLAND/A Fair Affair	(Columbia)	25/3
	CORONA/The Rhythm Of The Night (DWA)	32/2	JANET JACKSON/Any Time, Any Place*	(Virgin)	24/10
	EDDI READER/Patience Of Angels (Blanco Y Negro)	31/13	SPIN DOCTORS/Cleopatra's Cat*	(Epic)	24/7
	TRAFFIC/Here Comes A Man (Virgin)	31/4	BECK/Loser	(Geffen)	24/3
	CELINE DION/Misled (Epic/Columbia)	31/2	STEVIE NICKS/Blue Denim	(EMI)	23/6
	BOB GELDOF/Crazy (Vertigo)	31/2	ENIGMA/The Eyes Of Truth	(Virgin)	23/0
	PRINCE ITAL JOE & MARKY MARK/United (East West)	30/4	LEVEL 42/All Over You	(RCA)	23/0
	CHRIS DE BURGH/Blonde Hair, Blue Jeans (A&M)	29/2	MAXX/Get-A-Way	(Blow Up)	22/1
	MEAT LOAF/Objects In The Rear View Mirror May (Virgin)	29/1	TORI AMOS/Past The Mission*	(East West)	21/8
			MAXX/No More (I Can't Stand It)*	(Blow Up)	21/5
	DARYL HALL AND SOUNDS OF BLACKNESS/Gloryland (Mercury)	26/3	CARLEEN ANDERSON/Mama Said*		20/5
	URBAN COOKIE COLLECTIVE/High On A Happy Vibe (Pulse 8)	26/1	DAWN PENN/You Don't Love Me*	(Big Beat)	20/5

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represents hav many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a tie, songs ore listed by new adds. Asterisks indicate new entries in Chartbound.



### Pretenders' Primacy

Airplay

After having spent three weeks at number 2, the **Pretenders** have finally made it to the top during their ninth charting week, forcing the **Symbol** to hand over the ranks after an impressive seven-week reign. The Pretenders are still enjoying counting adds (this week in Germany and France) and upward conversions (Germany, Holland, Italy and the UK), indicating level promotion from medium to heavy rotation. Their upward conversion ratio measures 10% this week, a remarkably high proportion for a record already that high in the chart.

On a regional scale, the Pretenders also climb to number 1 in the Central region (German-speaking areas) and *return* to number 1 in the West Central after a two-week absence (see **Regional Airplay**, page 27). In a country-by-country analysis, *1'll Stand By You* produces the best figures in Holland, Finland and Austria (100% penetration), Germany (87%) and Belgium (77%).

Wet Wet Wet's cover version of the Troggs' 1967 hit Love Is All Around has earned the Radio Active award for the second consecutive week, as it has once again registered the biggest chart-point gain. The record jumps up 14 places from number 21 to 7 (highest leap of the week), whereas on a regional level, it grabs the number 1 position in the Northwest (see Regional Airplay again). Most of the Scotsmen's 20 new adds (second best of the week) appear in Germany, Denmark and Sweden. Love Is All Around is now best spread in the Czech Republic (100%), followed by the UK (89%) and Germany (65%).

The highest new entry in this week's EHR Top 40 (at number 24) goes to another cover version, All 4 One's interpretation of John Michael Montgomery's US country number 1 hit *I Swear*, a track from his current album *Kickin' It Up.* The US vocal group's version—currently number 1 in the US—qualifies as Most Added leader on EHR, as it has assembled no less than 22 first-time reports, which produce a magnificent 49% spreading angle.

Denmark stands out as the record's core support base this side of the Atlantic, as no less than 14 reports, including nine adds, and a leading 74% penetration ratio are being registered in that country. Sweden, the UK and Germany are standing next in line (26-56%). *Pieter Kops* 

MOST ADDED	-33
ALL 4 ONE/I Swear (Blitzz	22
WET WET /Love is All Around (Precious	20
YOUSSOU N'DOUR FEAT. NENEH CHERRY/7 Seconds (Columbia	16
MARIAH CAREY/Anytime You Need A Friend (Columbia	15
EDDI READER/Patience Of Angels (Blanco Y Negro	13
BEAUTIFUL SOUTH/Everybody's Talkin' (GolDiscs	
ROXETTE/Crash! Boom! Bang! (EMI	12

Mast added are those songs which received the highest number of playlist additions during the week. In the case of a tie, song

NG MOUNTAIN/Soby Lows Your Way         (RCA)         79           IRASH TEST DUMMIES/Mmm Mmm Mmm Mmm         (Aristo)         78           RETENDERS/11 Sond By You         (WCA)         78		
SYMBOL/The Most Beautiful Girl In The World	(NPG)	93
BIG MOUNTAIN/Baby I Love Your Way	(RCA)	79
CRASH TEST DUMMIES/Mmm Mmm Mmm Mmm	(Arista)	78
PRETENDERS/I'll Stand By You	(WEA)	78
SEAL/Prayer For The Dying	(ZTT)	75

The "A" Rotation Leaders are those songs which have the highest number of stations playing them in "A" or heavy ratation during the week. Rotation definitions are set by the individual stations. In the case of a tie, songs are listed alphabetically by

"A" ROTATION PERFO	RMANCE	
		"A"?
ACE OF BASE/The Sign	(Mega/Metronome)	90
ETERNAL/Just A Step From Heaven	(EMI)	81
BEAUTIFUL SOUTH/Everybody's Talkin'	(Go!Discs)	80
IOSHUA KADISON/Jessie	(SBK)	80
SIX WAS NINE/Drop Dead Beautiful	(Virgin)	80
CELINE DION/Misled	(Epic/Columbia)	77
"A" Rotation Performance is a listing of those records that have achieved th outside the EHR top 20 and with a total number of reporting stations of at least		
NEW TOP 20 CONTE	NDERS	
emureu(a) () - 1	and a later 1	

MAXX/N

DAWN PE New Top 20 this single. A

W INSIDE	TAALING TACHON	hand
lo More (I Con't Stand It)	(Blow Up)	21
ANDERSON/Mama Said	(Circa)	20
NN/You Don't Love Me	(Big Beat)	20
Contenders are those artists that have not yet had an EHR top 20 hit and	appear on this page for the first	time with
Artists are listed by total number of stations In case of a tie, records are lis	ted alphabetically by artist.	

Airplay

### **REGIONAL CROSSOVERS** week 25/94

### Tracking the cross-regional impact of songs

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BOR	DER I	BREAK	ERS		Mainland Europe	ean records breaking out of their regio	on of signing
TW	LW	WOC	Artist/Title	Original Label	Region Of Signing	Crossover Regions	Total Stations
1	2	6	ROXETTE/Crash! Boom! Bang!	EMI	NORTH	WC.EC.W.C.NW.S.SW.NE.SE.E	79
2	ī	14	ACE OF BASE/Don't Turn Around	Mega	NORTH	WC.EC.W.C.NW.S.SW.SE.E	71
3	3	17	ROXETTE/Sleeping In My Car	EMI	NORTH	WC.EC.W.C.NW.S.SW.NE.SE.E	57
4	4	17	DR. ALBAN/Look Who's Talking	Cheiron	CENTRAL	WC.EC.W.N.S.SW.SE	42
5	6	5	DR. ALBAN/Look Who's Talking 2 UNLIMITED/The Real Thing	Byte	WEST CENTRAL	EC.W.C.NW.N.S.NE.SE	41
6	9	17	MAXX/Get-A-Way	Blow Up	CENTRAL	WC.W.NW.N.S.SW.SE.E	26
7	8	13	CORONA/The Rhythm Of The Night	DWA	SOUTH	WC.EC.W.C.N.SW.SE.E	34
8	7	15	HADDAWAY/Rock My Heart	Coconut	CENTRAL	WC.W.NW.N.S.SW.SE.E	32
9	5	34	ACE OF BASE/The Sign	Mega	NORTH	WC.W.C.NW.SW.NE.SE	22
10	11	7	MICHAEL LEARNS TO ROCK/25 Minutes	EMI-Medley	NORTH	EC.C.SE	26 21
11	12	20	CAPPELLA/Move On Baby	Internal	SOUTH	WC.W.C.NW.N.SW.E	21
12	10	16	DOOP/Doop	Clubstitute	WEST CENTRAL	EC.W.C.NW.N.S.SW.SE	26
13	14	9	ENIGMA/The Eyes Of Truth	Virgin		EC.W.NW.N.S.SW.SE.E	26
14	13	21	JAM & SPOON/Right In The Night (Fall In Love With Music)	Dance Pool	CENTRAL	WC.W.NW.N.S.SW.SE	19
15	22	4	PRINCE ITAL JOE & MARKY MARK/United	East West	CENTRAL	WC.EC.W.N.SW.NE.SE.E	22
16	A	NE	CAPPELLA/U & Me	Internal	SOUTH	WC.NW.N.NE	13
17	18	31	ENIGMA/Return To Innocence	Virgin	CENTRAL	WC.EC.W.NW.N.SW.NE.SE.E	21
18	16	23	C.B. MILTON/It's A Loving Thing	Byte	WEST CENTRAL	W.C.NW.N.S.SE	18
19	15	15	LAURA PAUŚINI/Strani Amori	CGD	SOUTH	WC.W.C	16
20	17	22	ANGELIQUE KIDJO/Agolo	Mango	WEST	C.N.S	20
21	23	4	U 96/Inside Your Dreams	Low Spirit		WC.W.NW.N.E	11
22	20	7	SIX WAS NINE/Drop Dead Beautiful	Virgin	CENTRAL	EC.N	24
23	21	5	TWENTY 4 SEVEN/Take Me Away	Indisc	WEST CENTRAL	W.C.N.SW.E	14
24	19	9	UMBERTO TOZZI/lo Muoio Di Te	CGD	SOUTH	WC.W.C.SE	11
25	×	NE	POPPADOQ/Having My Baby	Ariola	WEST CENTRAL	C.N	14

The top-playlisted North American records on European radio

### **CHANNEL CROSSOVERS** The top-playlisted UK/Irish records on mainland European radio

					The state of the s	
TW	LW	WOC	Artist/Title	Original Label	Crossover Regions	<b>Total Stations</b>
1	1	12	PRETENDERS/I'll Stand By You	WEA	WC.EC.W.C.N.S.SW.NE.SE.E	135
2	2	7	SEAL/Prayer For The Dying ERASURE/Always	ZTT	WC.EC.W.C.N.S.SW.NE.SE.E	112
3	3	11	ERASURE/Always	Mute	WC.EC.W.C.N.S.SW.SE.E	95
4	5	7	C.J. LEWIS/Sweets For My Sweet	Black Market	WC.EC.W.C.N.S.SW.NE.SE.E	75
5	9	6	EAST 17/Around The World	London	WC.EC.C.N.S.SW.NE.SE.E	77
6	18	4	WET WET WET/Love Is All Around	Precious.	WC.EC.W.C.N.S.SW.NE.SE.E	70
7	8	11	PHIL COLLINS/We Wait And We Wonder	Virgin	WC.EC.W.C.N.S.SW.E	70
8	10	6	TONY DI-BART/The Real Thing	Cleveland City	WC.EC.W.C.N.S.SW.SE.E	71
9	4	12	TAKE THAT/Everything Changes	RCA	WC.EC.W.C.N.S.SW.SE.E	71
10	13	5	PINK FLOYD/Take It Back	EMI	WC.EC.W.C.N.S.SW.NE.SE.E	56
11	6	10	PET SHOP BOYS/Liberation	Parlophone	WC.EC.W.C.N.S.SW.SE.E	62
12	7	12		Sony Soho Square	WC.EC.W.C.N.S.SW.SE.E	58
13	11	14	ROACHFORD/Only To Be With You	Columbia	WC.EC.W.C.N.S.SW.NE.SE.E	50
14	12	12	BRAND NEW HEAVIES/Dream On Dreamer	ffrr	WC.EC.W.C.N.S.SW.SE	48
15	16	5	CHRIS DE BURGH/Blonde Hair, Blue Jeans	A&M	EC.W.C.N.S.SW.NE.SE	43
16	24	10	D:REAM/U R The Best Thing	Magnet	WC.EC.W.C.N.S.SW.SE	40
17	15	10	BLUR/Girls & Boys	Food	WC.EC.W.C.N.S.SW.NE.SE.E	40
18	14	21	JIMMY CLIFF/I Can See Clearly Now	Columbia	WC.EC.W.C.N.S.SE.E	38
19	22	12	MISTY OLDLAND/A Fair Affair	Columbia	EC.W.C.N.S.SW	36
20	21	4	BITTY MCLEAN/Dedicated To The One I Love	Brilliant	WC.EC.W.C.N.S.SW.SE.E	47
21	25	13	BEAUTIFUL SOUTH/Good As Gold (Stupid As Muc		WC.EC.W.C.N.S.SW.SE.E	42
22	20	12	PINK FLOYD/Keep Talking	EMI	EC.W.C.N.S.SW.SE.E	31
23	17	9	BOB GELDOF/Crazy	Vertigo	EC.W.C.N.S.SW.SE	44
24 25	19 23	13 4	YAZZ/Have Mercy TRAFFIC/Here Comes A Man	Polydor	EC.W.C.N.S.SW.NE.SE.E	41
23	20	4	INAFFIC/ Here Comes A Man	Virgin	WC.EC.W.C.N.S.SW.NE.SE	30

For all artists appearing on this chart, the Region Of Signing is Northwest

### ATLANTIC CROSSOVERS

				added of the second	and the second	P. N. I. T.
TW	LW	WOC	Artist/Title	Original Label	Crossover Regions Tota	Stations
1 2 3 4 5 6 7 8 9 10 11	1 2 3 6 4 5 8 10 9 7 11	16 11 13 8 9 24 21 5 5 14 19	SYMBOL/The Most Beautiful Girl In The World BIG MOUNTAIN/Baby I Love Your Way CRASH TEST DUMMIES/Mmm Mmm Mmm Mmm HUEY LEWIS & THE NEWS/(She's) Some Kind Of Wor JON SECADA/IF You Go BRUCE SPRINGSTEEN/Streets Of Philadelphia MARIAH CAREY/Without You YOUSSOU N'DOUR FEAT. NENEH CHERRY/7 Seconds JOE COCKER/Summer In The City MADONNA/I'll Remember (theme from With Honors) JOSHUA KADISON/Jessie	NPG RCA Arista derful Elektra SBK Columbia Columbia Columbia Capitol Maverick SBK	WC.EC.W.C.NW.N.S.SW.NE.SE WC.EC.W.C.NW.N.S.SW.NE.SE WC.EC.W.C.NW.N.S.SW.NE.SE.E WC.EC.W.C.NW.N.S.SW.SE.E WC.EC.W.C.NW.N.S.SW.NE.SE.E WC.EC.W.C.NW.N.S.SW.NE.SE.E WC.EC.W.C.NW.N.S.SW.SE WC.EC.W.C.NW.N.S.SW.SE WC.EC.W.C.N.S.SW WC.EC.W.C.N.S.SW WC.EC.W.C.N.S.SW	151 121 126 107 113 87 74 72 86 87 72
12 13 14 15 16 17 18	13 18 12 23 16 21	6 4 9 4 5 10 NE	ARRESTED DEVELOPMENT/Ease My Mind ALL 4 ONE/I Swear CRYSTAL WATERS/100% Pure Love MARIAH CAREY/Anytime You Need A Friend AEROSMITH/Crazy RICHARD MARX/Silent Scream SPIN DOCTORS/Cleopatra's Cat	Chrysalis Atlantic Mercury Columbia Geffen Capitol Epic	WC.EC.W.C.NW.N.S.SE.E WC.EC.W.C.NW.N.S.SW.SE WC.EC.W.C.NW.N.S.SW.NE.SE.E WC.EC.W.NW.N.S.NE.SE.E WC.EC.W.C.N.S.SW.NE.SE.E EC.C.NW.N.S.SW.NE.E WC.EC.W.C.NW.N.S.SW.SE	49 54 64 44 52 48 37
19 20 21 22 23 24 25	A 14 17 15 24 A 25	NE 16 8 7 4 NE 4	BC 52'S/(Meet) The Flintstones COUNTING CROWS/Mr. Jones MEAT LOAF/Objects In The Rear View Mirror May MICHAEL BOLTON/Lean On Me GENERAL PUBLIC/I'll Take You There DAWN PENN/You Don't Love Me GUNS N' ROSES/Since I Don't Have You	MCA Geffen Virgin Columbia Epic Big Beat Geffen	WC.EC.W.NW.N.S.SW.NE WC.EC.W.C.NW.N.S.SW.NE.SE WC.EC.W.C.NW.N.S.SW.SE.E EC.C.NW.N.S.SW.NE.SE WC.EC.W.C.N.S.SW.NE.SE WC.EC.C.NW.N.S.SE EC.W.C.NW.N.S.SE	29 48 41 38 37 26 29

For all artists appearing on this chart, the Region Of Signing is North America.



Entering this week's Border Breakers chart with a loud bang at number 16 is Italian dance act Cappella. Not only are they enjoying massive radio support in the UK, where radio attention far eclipses the airplay support in their native Italy.

but are also making inroads else-where. In the UK, BBC Radio 1, the Metro Radio Group and the major Scottish EHR outlets Forth RFM and Radio Clyde are now joined by Capital FM/London and 96.4FM-BRMB/Birmingham. On the continent, the record has started to chart in the Netherlands, which not only led TROS Radio 3 to add it to its playlist, but also turned the Dutch pop pubcaster body known as Radio 3 into a follower.

In general, Eurodance has been doing very well in most territories recently, but a new twist is the success of German acts like Maxx with the song Get-A-Way, which did well on the continent before. U 96's Inside Your Dreams (now on Logic in the UK) is also apparently set to emulate successes by the likes of Haddaway and Culture Beat in the preceding months. Mind you, 2 Unlimited is still bigger than both of them, however.

The other entry in the chart is Belgian duo Poppadoq's reggaefied reworking of Paul Anka's 1974 smash (You're) Having My Baby. Unlike their home country, where they barely made it to the playlists at all, they received a warm embrace elsewhere, notably Germany, where large and influential EHR stations such as FFH/Frankfurt, Antenne Bayern/Munich, Radio Regenbogen/Mannheim and Radio Köln are joined by ACE heavyweights such as NRW/Oberhausen, Hundert 6/Berlin and Radio 7/Ulm. In Sweden, Radio Stockholm and East FM 106.5/ Norrköping are among the early believers.

In the meantime it's getting lonely at the top, as the gap between Roxette's leading single Crash! Boom! Bang! and the number 2 position is held apart by a massive 17 adds. Expect Roxette to be there for some time to come.

Raúl Cairo

The Regional Crossover charts track the cross-regional movement of product. The Border Breakers chart ranks the 25 most successful Continental European records making airplay impact outside region of signing (airplay achieved in the original region is excluded from the calculations).

The second chart, Channel Crossovers, registers the airplay p tration of UK-signed artists in mainland Europe, while the third Top 25, the Atlantic Crossover chart, ranks the most successful North

American artists according to regional airplay impact in Europe. All three charts are non-format specific. "Region Of Origin" is not necessarily an indication of where the artist comes from but, more significantly, where he/she is signed. An increasing number of national artists are signed to "foreign" labels and M&M wants to acknowledge the crossover impact of such deals. For each record, "Crossover Regions" are listed in order of first-

time airplay appearance

# **REGIONAL AIRPLAY**

week 25/94

© BPI Communications BV

The top-playlisted songs on European music radio (all formats), listed by region

### NORTHWEST

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				1 2 2 2 3	
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WEST

Airplay

Original Tot Rotation New Label Stat A B Adds

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3

ťw	lw	woc	Artist/Titie	iginal Label	Tot Re Stat A	otation New A B Add	ťw	LW	WOC	Artist/Title Original Tot Rototic		TW	LW	woc	Artist/Title	Original Ta Label Sta		
1	4	4		ous)	21 21	0 1	1	18	3	PRETENDERS/I'll Stand By You (WEA) 36 21 1	5 4	1	1	7	PATRICK BRUEL/Bouge	(RCA) 1.	5 1 5	0 0
2	8	4		iscs)	22 18	4 2	2	4	5	HUEY LEWIS/Some Kind Of (Elektra) 36 25 1	1 3	2	2	9	SYMBOL/The Most Beautiful	(NPG) 18	3 16	2 0
3	16	2	MARIAH CAREY/Anytime You (Colun				3	1	6	ERASURE/Alwoys (Mute) 31 21 1	0 1	3	3	8	MC SOLAAR/Séquelles	(Polydor) 12		0 0
4	6	4			20 18		4	3			7 0	4	4	14	FREDER/GOLDMAN/JONES/Juste April			0 0
5	1	5			20 17		5	- 5	11		6 0	5	5		BRUCE SPRINGSTEEN/Streets Of	(Calumbio) 14		0 0
6	2	12			19 16		6	7	7		9 0	6		12	STEPHAN EICHER/Manteau De Gloire	(Barclay) 10		1 (
7	9	6			18 16		7	2	9	TAKE THAT/Everything Changes (RCA) 27 23	4 0	7	8	9	PRETENDERS/I'll Stand By You	(WEA) 14		
8	5	8			16 14		8	- 11	5		4 0	8	A			Virgin/WEA) 12		2 4
9	10	5			17 13		9	15		JON SECADA/IF You Go (SBK) 26 14 1	2 1	9	12	2	SEAL/Prayer For The Dying	(ZTT) 14		
10	20	2	EDDI READER/Patience (Blanco Y Ne				10				5 0	10	7	4	JIMMY CLIFF/I Can See Clearly	(Columbia) 10	0 10	0 (
11	3	8	TONY DI-BART/The Real Thing (Cleveland				11			WET WET WET/Love Is All Around (Precious) 20 8 1	2 7	II	9	6	BIG MOUNTAIN/Baby I Love Your Way	(RCA) 10	) 8	2
12	12	7	C.J. LEWIS/Sweets For My Sweet (Black Ma				12		NE		55	12	14		HADDAWAY/Rock My Heart	(Coconut) 11		0 0
13	7	9			19 16		13	-	-		90	13			FRANCIS CABREL/Je T'Aimais	(Columbia) 12		1 1
14	15	2			15 11	4 2	14		NE		59	14	15		DR. ALBAN/Look Who's Talking	(Cheiron) 11	8	3 (
5		RE			17 9		15		3		2	15	11		MISTY OLDLAND/A Fair Affair	(Columbia) 11		3 0
16	14	3			17 13		16	14	3		3 0	16	13	13	I AM/Je Danse Le Mia	(Delabel) 12	2 12	0 0
17		NE		lin')	17 10	74	17	8	13	MARIAH CAREY/Without You (Columbio) 23 13 1	0 (	17	17	4	STING/Nothing 'Bout Me	(A&M) 10	) 7	3 1
18		NE		(IME	16 12	4 3	18	A	NE		7 5	18	16	11	ACE OF BASE/The Sign (Mega	(Metronome) 8	8	0 0
19				sta)	16 8	8 2	19	9	16	BRUCE SPRINGSTEEN/Streets Of (Columbia) 24 19	5 0	19	19	2	CORONA/The Rhythm Of The Night	(DWA) S	9	0 0
20	A	NE	JANET JACKSON/Any Time, Any Place (Vin	gin)	15 9	6 6	20	12	10	ACE OF BASE/Don't Turn (Mega/Metronome) 22 15	7 0	20	18	2	CHAKA DEMUS & PLIERS/She Don't	(Mango) 7	7	0 0
	ADD						MO	ST AD	DED			MOS	ST AD	DED				
AKE	THAT/	Love A	Ain't Here Anymore			(RCA)	ROX	ETTE/	Crash	Boom! Bang! (I	EMI)	PHIL	COLL	INS/W	Ve Wait And We Wonder	(V	irgin/	(WEA)
			ht In My Veins			(WEA)	WET	WET	WET/I	ove Is All Around (Preci	ous)	SPIN	DOC	TORS/	Cleopatra's Cat		0	(Epic)
			ION/Do You Want It Right Now			(ffrr)				Silent Scream (Cap	itol)	SEAL	/Pray	er For	The Dying			(ZTT)
			Away			Aognet)				mmer In The City (Cap					Stand By You		(	(WEA)
AARI/	AH CA	REY/A	Anytime You Need A Friend		(Co	lumbia)				The World (Lond		BIG	MOUN	ITAIN/	/Baby I Love Your Way			(RCA)

WEST CENTRAL

PRETENDERS/I'll Stand By You

PRETENDERS/I'll Stand By You SYMBOL/The Most Beoutiful YOUSSOU N'DOUR/7 Seconds LAURA PAUSINI/Strani Amori EAST 17/Around The World JOE COCKER/Summer In The City C.J. LEWIS/Sweets For My Sweet MARIAH CAREY/Without You TIMELESS/Where Is The Love 2 UNLIMITED/The Real Thing BC 5215/Meet The Filterbans

TOM ROBINSON/Hard

STILTSKIN/Inside PAUL HARRINGTON/CHARLIE MCGETTGAN/Rock'N'Roll Kids BONNIE RAITT/You ANDREA BOCCELLI/II Mare Calmo Della Sero

CRYSTAL WATERS/100% Pure Love DULFER/Street Beats WHIGFIELD/Saturday Night BRUCE SPRINGSTEEN/Streets Of

ROXETTE/Crash! Boom! Bang!

BC 5215//Weel The Flintstones WET WET WET/Love Is All Around (I BONNIE RAITT/You CRASH TEST DUMMIES/Mmm Mmm Mmm Mmm

LW woo

1 5

19 MOST ADDED

9 42

12 3 13

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RE 6 RE 17 2 ≥ 18 > 17

DIRE STRAITS/Ticket To Heaven

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Original Tot Rotation New Label Stat A B Adds

(Capitol) (Black Market)

(Cooking Vinyl) (Mercury)

(Vertigo)

(White Water) (Roc Kids) (Capitol) (RTI/Sugar)

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TW Į₩ WOC

1 1

Artist/Title

12

12 6 16

18

SEAL/Prayer For The Dying JON SECADA/If You Go TONY DI-BART/The Real Thing YOUSSOU N'DOUR/7 Seconds

ARRESTED DEV./Ease My Mind HUEY LEWIS/Some Kind Of GINO PAOLI/Gorilla Al Sole PINK FLOYD/Take It Back

CRYSTAL WATERS/100% Pure Love

MADONNA/I'll Remember EAST 17/Around The World C.J. LEWIS/Sweets For My Sweet MANGO/Giulietta

SYMBOL/The Most Beautiful

### NORTH

ťW	LW	woc	Artist/Title	Original Label	Tot Stat	Rotot		New Adds	
ī	2	7	BIG MOUNTAIN/Baby I Love Your Way	(RCA)	33	29	4	2	
2	3	8	CRASH TEST DUMMIES/Mmm Mmm Mmm M		36		6	ĩ	
3	6	3	SEAL/Proyer For The Dying	(ZTT)	37	28	9	3	
4	5	4	ROXETTE/Crash! Boom! Bang!	(EMI)	32		5	1	
5	1	12	SYMBOL/The Most Beautiful	(NPG)	37	-	5	0	
6	7	9	ERASURE/Always	(Mute)		21	5	õ	
7	4	8	PRETENDERS/I'll Stand By You	(WEA)	31	23	8	0	
8	9	2	YOUSSOU N'DOUR/7 Seconds	(Cotumbia)		16	6	4	
9	12	4		lack Morket		14	5	3	
10	10	5	JON SECADA/IF You Go	(SBK)	29		8	0	
11	×	NE	ALL 4 ONE/I Swear	(Atlontic)	23	19	4	11	
12	14	3	JOSHUA KADISON/Jessie	(SBK)	26	19	7	2	
13	11	2	JOE COCKER/Summer In The City	(Capitol)	24	20	4	0	
14	$\geq$	NE	WET WET WET/Love is All Around	(Precious)	20	18	2	9	
15	13	5	HUEY LEWIS/Some Kind Of	(Elektra)	22	14	8	1	
16	16	4	SIX WAS NINE/Drop Dead Beautiful	(Virgin)		20	3	1	
17	19	16	MARIAH CAREY/Without You	(Columbia)		16	3	Ó	
18	8	10	MADONNA/I'll Remember	(Maverick)	23	14	9	0	
19	15	2	TONY DI-BART/The Real Thing (Cla	evelond City)	20	16	4	0	
20	A	NE		co Y Negro)	18	14	4	8	

MOST ADDED	
ALL 4 ONE/I Swear	(Atlantic)
WET WET /Love Is All Around	(Precious)
EDDI READER/Patience Of Angels	(Blanco Y Negro)
BC 52'S/(Meet) The Flintstones	(MCA)
YOUSSOU N'DOUR FEAT. NENEH CHERRY/7 Seconds	(Columbia)

### SOUTHWEST

100000000		11.000.00		1.100			19
TW	LW	woc	Artist/Title Original	Tot Skot	Rote	ation N B Ad	
1	2	7	SYMBOL/The Most Beautiful (NPG)	7	3	4	0
2	3	10	PINK FLOYD/Take It Back (EMI)	6	4		õ
3	1	5	ROXETTE/Sleeping In My Car (EMI)	6	3		0
4	7	3	DUNCAN DHU/Capricornio (G.A.S.A.)		2	3	ĩ
5	5	3	PRETENDERS/I'll Stand By You (WEA)		2		0
6	4	8	BIG MOUNTAIN/Baby   Love Your Way (RCA)	5	4		0
7	9	3	21 JAPONESAS/Tiempo Reservado (WEA)	4	1		0
8	10	4	TONI BRAXTON/Breathe Again (LaFace/Arista)	6	3		0
9	8	5	JON SECADA/IF You Go (SBK)	5	5		0
10	11	3	AMISTADES PELIGROSAS/Esta Yayo (EMI)	4		2	1
11	6	11	PRESUNTOS IMPLICADOS/Mi Pequeño (WEA)	3	2	1	0
12	14	2	ACE OF BASE/Don't Turn (Mego/Metronome)	4	2		0
13	19	4	MARIAH CAREY/Without You (Columbio)	4	2	2	0
14	13	2	BLUR/Girls & Boys (Food)	4	2	2	0
15	12	5	BLUE SWEDE/Hooked On A Feeling (MCA)	4	3 2 3 0		0
16	A	RE	AEROSMITH/Crozy (Geffen)	3	2	1	1
17	A	RE	RICHARD MARX/Now And Forever (Capitol)	5 5	3	25	1
18	16	3	PHIL COLLINS/We Wait And (Virgin/WEA)		0		0
19	17	2	SEAL/Prayer For The Dying (ZTT)	4	3	1	1
20	×	NE	TONI BRAXTON/You Mean The World To Me (LaFace/Arista)	3	1	2	3
MOS							
			V- AA TI AAC LIT AA		,		
			You Mean The World To Me	Laha	ce//	Arista)	
			p Talking			(EMI)	
			VS/Round Here		10	(EMI)	
COUR	ALUAC	CROI	v a/ kound mere		(G	Seffen)	

(Geffen) (G.A.S.A.)

NW = NORTHWEST: British Isles (United Kingdom, Ireland). C = CENTRAL: German-Language areas (Germany, Austria, parts of Switzerland, Luxembourg). W = WEST: Francophone areas (France, Wallonia/Belgium, parts of Switzerland, Monaco).



N = NORTH: Scandinavia (Sweden, Denmark, Norway, Iceland, Finland) WC = WEST CENTRAL: Dutch-Language areas (Holland; Flanders/Belgium). S = SOUTH: Italian-Language areas (Italy, Ticino/Switzerland, Malta).

1	14	18	2	MANGO/Giulietta	(EMI)	10	7	3	- 1
0	15	8	10	PRETENDERS/I'll Stand By You	(WEA)	11	7	4	0
2	16	20	5	CRASH TEST DUMMIES/Mmm Mmm Mmm	(Arista)	10	8	2	0
0	17	11	6	PAOLO VALLESI/Non Mi Tradire/No Me Traiciones	(Sugar)	12	7	5	0
0	18	$\succ$	RE	SCIALPI/Baciami	(RTI)	9	6	3	0
0	19	A	NE	MIGUEL BOSE/Si Tu No	(WEA)	7	4	3	2
0	20	15	10	PINK FLOYD/Keep Talking	(EMI)	8	5	3	0
io) er) ds) ol) ar)	MARI JOHN YOUS	O RO E CLA I MEL	IRE D' LENCA N'DO	enza Parole UBALDO/The Rhythm Is Magic UMP/Wild Night UR FEAT. NENEH CHERRY/7 Seconds The Dying		(	(Me	(EM lydo rcury mbic (ZTT	r) y) a)

### **EAST CENTRAL**

SOUTH

	LW	woc	Artist/Title	Original Label	Tot Stat	Rote		New Adds
	10	2	JOE COCKER/Summer In The City	(Capitol)	12	10	2	5
	1	3	AEROSMITH/Crazy	(Geffen)	14	10	4	0
	12	2	ROXETTE/Crash! Boom! Bang!	(EMI)	12	6	6	2
	5	3	BRUCE DICKINSON/Tears Of The Dragon	(EMI)	11	7	4	2
	15	2	STEVIE NICKS/Blue Denim	(EMI)	13	9	4	5
	2	6	RICHARD MARX/Silent Scream	(Capitol)	14	8	6	1
	19	4	HUEY LEWIS/Same Kind Of	(Elektra)	8	6	2	1
	9	6	ENIGMA/The Eyes Of Truth	(Virgin)	12	7	5	0
	6	5	JON SECADA/IF You Go	(SBK)	12	8	4	2
	4	2	PRETENDERS/I'll Stand By You	(WEA)	Н	8	3	0
	8	4		(olumbia)	7	5	2	0
	3	5	CRASH TEST DUMMIES/Mmm Mmm Mmm Mmm	(Arista)	10	9	1	0
	18	3	SKAWALKER/Gdyby Ktos	(MJM)	9	6	3	0
	A	RE	ETERNAL/Just A Step From Heaven	(EMI)	7	4	3	1
	A	NE	TRAFFIC/Here Comes A Man	(Virgin)	7	3	4	0
	A	RE	MEAT LOAF/Objects In The Rear	(Virgin)		3	4	0
	13	2	EAST 17/Around The World	(London)		5	2	0
	A	NE	BOB GELDOF/Crazy	(Vertigo)	4	3	1	3
	17	6	BASIA/Drunk On Love	(Epic)	10	6	4	0
	A	NE	WET WET /Love Is All Around (	Precious)	6	5	1	2
SI	ADI	DED						

### MOS STEVIE NICKS/Blue Denim JOE COCKER/Summer In The City FRANK BLACK/Headache BOSTON/I Need Your Love BOB GELDOF/Crazy

SW = SOUTHWEST: Iberia (Spain, Portugal). EC = EAST CENTRAL: East Central area (Czech Republic, Slovakia, Hungary, Poland). SE = SOUTHEAST: Balkan (no chart compiled yet). NE = NORTHEAST: Baltic area (no chart compiled yet). E = EAST: Eastern area (no chart compiled yet).

DUNCAN DHU/Capricornia

(EMI)

(Capitol) (4AD)

(MCA

(Vertigo)

# JOI) Weight (ecolor)

heart, soul & a voice The Album

### • Includes the smash hit single, 'If You Go'

- MTV campaign 17th 24th June
- On prime breakout rotation at MTV

• Jon will be singing 'If You Go' live at the World Cup Opening Ceremony on June 17th, televised worldwide.



