Now



THE Magazine for Today's Radio Industry

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THE MAGAZINE FOR TODAY'S PADIO INDUSTRY

NOW RADIO

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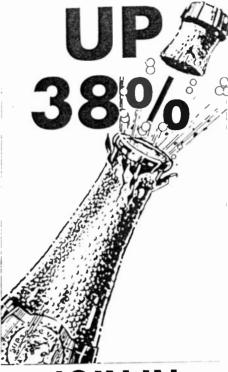
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ATEST JICRAR *

JOIN IN OUR SUCCESS

When we saw the latest JICRAR figures, we cracked apen a battle of bubbly!

We knew that we had improved, our advertising revenue is up - our clients are getting results - and now we have a

MASSIVE 38% INCREASE in listening hours!

We've got it right!



2

COUNTY SOUND RADIO ANNOUNCING A LITTLE PIECE OF UK RADIO HISTORY... THE GOLD AM THE PREMIER FM White Powell, Managing Director, County Sound Radio, explains... Sound Radio State of State o



Could you be the driving force behind the launch of a CR station?

EAST NEWCASTLE COMMUNITY RADIO will shortly be appointing a

RESEARCH AND DEVELOPMENT WORKER (Full-time) Salary £10,569 PA(SO1)

If you have the ability to take our station onto the airwaves of Tyneside write now to:-

The Directors

St. Anthony of Padua Community Association
Welbeck Road
Walker
Newcastle Upon Tyne
NF6 3BT

RADIO DJS

Here's a new guide to openings

Who's hiring? What are they looking for?
Lists hundreds of PDs, formats,
all contact details for radio stations
UK, Europe and worldwide
(including many new stations hiring now).
Extra section on DJ jingle studios.
Send £5.75 incl. P&P to:

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No radio jock should be without a copy



THE Magazine for Today's Radio Industry

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EDITORIAL COMMENT

Entertainment. That's radio. So where are the Big Stars? Where are the Big Stars? Where are the Big Events?

Every time we hear a station billing itself as offering 'less talk, more music' we are hearing a station placing the air personalities in the rubbish can. Gradually, newcomer to this industry, are turning out to be clones of who they hear on the air — and in so many cases the incredible lack of personality and individuality is immediately obvious.

Whatever a station claims is its formet, service to the community (in the many, many ways possible) should be of pries importance. Air personalities should be on the ball with the local football team, with local schools, with the carnival, and it must create and develop a news service which is much more than a 'rip and read' from IRN, or any prospective newcomer agency offer deregulation. Community service does not mean endiese 'Mahit's or its many money and interest subjects. It's about ithings which concern Nr and Nrs Joe Public in their every day life and living, and their work.

Radio does equal entertainment. Unless, in most cases, you entertain (and that DOES take talent) you'll not be able to earn any Mousepoints whatsoever. Involvement and interest in the community can, and should be, fun. And, dare I suggest, profitable?!

May4 , 1988

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NEW FORMAT FOR WORLD AT ONE

RADIO 4 is giving THE WORLD
AT ONE a brand-new forest from the autumn, when JAMES
MAUGHTIE takes over as prime presenter.

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COMPLAINTS OVER
PLACEMENT OF
NEWSLINK
COMMERCIALS
The 1BA has received
complistes from the public
over the placement of
commerciale sold in the
NEWSLINK package by
INDEPENDENT RADIO SALES.
NEWSLINK commercials are
placed within newe bulleting
at prime time across the ILR
system.
One limite presentation
whilst another asked the IBA
whether combining newe and
commercials with no natural
break by an announcement or
ingle also breached current
legislation and rules for
commercial radio.
The 1BA told both listeners
that the subject had been
and according to see
and, according to see
and necessary to see and
complete the subject to the
and thority, broke no rules.
NEWSLINK was launched by IRS
lest October and still has
only one client, ABBEY
NATIONAL.
Two expensive launch parties
and numerous promotions for
the NEWSLINK package have
for been arranged, leading
seem to clisin these
of ar been arranged, leading
seem to clisin revenue from
the sole client.

NEW
MERSEYSIDE
STATION

Merseyside has a new unitcensed
radio station, PHEONIX M. The
station, which transatis on 1298it;
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weekend and is thought to involve
former STORETON C.R. etaff.

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COMMERCIAL RADIO CINDE
STATION

Merseyside has a see and the
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former STORETON C.R. etaff.

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commercial considerations.

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CHANGES AT
LOUGHBOROUGH
CAMPUS RADIO

LCR. the campus radio
station, is making a number
of changes.
On the Nightshift (weekdays
200 - 0100) the only
unchanged part of the
schedule will be long
standing Monday night
presenter BRUCE WILLIAMSON
who remains on the Monday
night show.
Nechould show the resignation and subsequent
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reporters of RED ROSE RADIO with the
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resignation and subsequent
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reporters of RED ROSE RADIO with the
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PROMOTION AT BUSH HOUSE

PETER UDELL has been appointed as the new controller. Oversease Services. BeC External Services. He is currently Controller. European Services. He is currently Controller. European Services. He will take on the new post at the end of July when the current holder, MARK DODD, retires.

CORRESPONDENTS NAMED

The BEC has just appointed new correspondents for North Africa, Indonesia and Zambia 32 year old DAVID BAMFORD is to be based in Tunisia and will cover North Africa. Until recently he's been a chief sub editor in the Bush House newsroom. A previous foreign assignment for him was in Turkey two years ago. The Zambia posting will be held by ROGER HEARING, 27, who moves from being a sub editor in the Bush House newsroom. A previous foreign assignment for him was in Turkey two years ago. The Zambia posting will be held by ROGER HEARING, 27, who moves from being a sub editor in the Bush House newsroom. A previous foreign assignment for him was in Turkey two years ago. The Zambia posting will be held by ROGER HEARING, 27, who moves from being a sub editor in the Bush House newsroom. A previous foreign assignment for him was in Turkey two years ago. The Zambia posting will be held by ROGER HEARING, 27, who moves from being a sub editor in the Bush House newsroom. Services from BBC TYPE AFRICATION CONTROLL TOWN CHARLES AND CONTROLL

CAROLINE
ORGANISATION
LAUNCHIES NEW
SHORTWAVE SERVICE
WORLD MISSION RADIO commenced
transmissions in Europe on Sciektz
in the shortwave on Sunday, Ney
let.
The Californis-based organisation
has leased 24-hours per day
airtime on the shortwave
transmitter abord the CAROLINE
ORDIN MISSION RADIO pyrs the
CAROLINE organisation for the
airtime and then, in effect,
reselis it to evangelical and
religious broadcasters. First
signed up to air is JOHAM
MAASBACH, the Dutch evangelist.
A clause in the contract means
that only WMR programming can be
broadcast on the transmitter.
Meanwhile, WORLD MISSION RADIO are
service. In particular they have
an interest in reaching Asia.

START OF NEW
DUTCH STATION
DELAYED

CAROLINE SSS was broadcasting
normally on Sunday morning,
document of the station is talking of plans for
activities and then it
could have been experienced
transmissione by a new Dutchlanguage radio service.
The new Dutch-language station,
which replaces RADIO MONIQUE, had
planned a May ist start-up date
and a full team of deejays were
aboard the radioship ready for the
launch.
The new Station and although new
aboard the radioship ready for the
station of the programming can
be produced to the programming can
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OFF AND RUNNING

Chris Cary's latest venture in the sound broadcasting world.

RADIO NOVA INTERNATIONAL, has commenced regular broadcasting.

From hi-tech studios in Camberley, Surrey, the satellite-delivered service is transmitting twenty four hours a day.

RADIO NOVA INTERNATIONAL is available for cable systems as available for cable systems are broadcast without charge.

The first advertising client for the station to be signed up is record company TELEDISC. The station is represented in London by INDEPENDENT RADIO SALES.

CARY is quoted as saying he believes the station could sarn £20,000 a week from advertising.

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CARY is quoted as saying he believes the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station could sarn £20,000 a week from advertising of the station of the special st

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GETTING ON THE AIR

in a series of ongoing articles looking at issues involved in preparing for applications for for local commercial and community radio services under the new Radio Authority

The operator of a Leeds unlicensed radio station said the other day that if and when licences were issued by the new Radio Authority, the cost of a permit would be around £25,000 per year. You can be sure that I explained that this figure was not much more than pieon-the-sky and nobody yet knows how community, a or commercial station will have to pay to the Radio Authority. It certainly will not be £25,000 for a local community station, I am sure of that.

The PRESS ASSOCIATION has realised that the new entrant market is well worth investigating. At present a number of prospective commercial and community stations are thinking that IRN will be the only provider available for national and worldwide news.

44

PRESS ASSOCIATION The currently offers two services suitable varying degrees for local stations looking for an alternative to IRN. They are NEWSFILE and NEWSWIRE.

The 1988 subscription charge for NEWSFILE is £12,036 per annum including 30-hours usage per month. additional usage would charged at £1 per connect minute. The service can be accessed using either a personal computer or a dedicated viewdata terminal but this is not included in the subscription

The 1988 subscription for NEWSWIRE

including £9,264 teleprinter rental, maintenance, paper and ribbons but excludes BT line costs.

Of course it is also possible that PA be looking at a dedicated ₩111 service of 'rip and read' news for the new entrants. Worth having a few words with them. You'll find the details on our Useful Address page of this issue.

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Of course, by the time licences are handed out by the RADIO AUTHORITY, there are likely to be still further contenders. INDEPENDENT RADIO NEWS may be going to great lengths to market itself in a good light amongst broadcasters prospective tomorrow, and the PRESS ASSOCIATION may also be highly qualified in so many ways, but there will be stations looking for something established specifically for the new breed. It will happen, and no-one should imagine that 'too-many' news services might be established. In the USA there are a range of news services with some companies available. offering news especially designed to fit with various main formats.

The news that MBI is launching a new broadcast mixing desk at the APRS in June comes as good news. The new desk will be priced to fit the budget all small-scale community, neighbourhood and local commercial stations. For a while there might have been fears that MBI would not be able to meet the lower-cost demands of small scale radio.

What is pleasing about the news from MBI, reported last week in NOW RADIO, is that the company and its staff are so well respected throughout the industry and have a understanding, and operational knowledge of our industry.

can see stations now interested in asking M8I for complete Turn-key packages and being given quotes that fit nicely into the budgets which will be available. Nice one, MBI!

- ADIO 11sts

 Ad dates of Adacasters:

 A THE '90's. Durham ark Jones 091 234

 COMMUNICATIONS '88.

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 COMMUNICATIONS UNION ON SION.

 ACATIONS UNION (TIU) and ECONOMIC COMMUNICY.

 EARLISTICAL COMMUNICY.

 A TREE '90's. Durham ark Jones 091 234

 COMMUNICATIONS '88.

 Dure 18 21. AMERICAN A' FERRATIONAL annual Convent' Plaza, Los Angeles.

 June 20 24. RAT BUREAU Sales Me Marton School o' Pennsylvania, Philar'

 11. STARTING YOUR OWN SHOW.

 Aning and Operating a Broadcasting June 22 24. London's Olymp' MAZEL STREET.

 AMERICAN WOMEN IN RADIO '8 TELLYSISION SOCIETY. Broadcasters, Washington, D.C..

 May 11. INTERNATIONAL MUSIC & Benjar COMFERENCE. Montreaux, Sutterland.

 May 14. VOICE OF THE LISTENER. Annual General Meeting.

 May 17. INTERNATIONAL RADIO TELSYISION SOCIETY. Broadcaster New Year luncheon. Maldorf-AV New York.

 May 18-22. The Company of the Company of the York.

 May 18-22. The Company of the Company of the Year luncheon. Maldorf-AV New York.

 May 18-22. Annual Experimental Marking of the York.

 May 18-22. The Company of the Company of the Year luncheon. Maldorf-AV New York.

 May 18-22. The Company of the Company of the Year luncheon. Maldorf-AV New York.

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 May 18-22. The Company of the Year luncheon. Maldorf-AV New York.

 May 18-22. The Company of the Year luncheon. Maldorf-AV New York.

 May 18-21. ARATION of the Market Ma DIARY DATES

 The section where NOW RADIO Itsis the Japortant forward dates of interest to radio programsing. Sheraton Centre.

 May 7. RADIO IN THE '90's. Durhom City. Details Mark Jones 091 234 0761.

 May 10 - 13. COMMUNICATIONS '68. Sponsored by DIERNATIONAL TELECOMMUNICATIONS INDIVIDUAL DELICATION OF TERNATIONAL TELECOMMUNICATION DINTENNATIONAL TELECOMMUNICATION DINTON (ITDI) and EUROPEAN ECONOMIC COMMUNITY. MULTIONS ECONOMIC COMMUNITY. MULTIONS ECONOMIC COMMUNITY. MULTIONS ECONOMIC COMMUNITY. MULTIONS ENTERING PRIMARY STATEMENT OF THE PR

R A M B L I N G S

R A M B L I N G S

So, ILR only won 6 of this year's SOMY RADIO
AMARDS.....Big Deal: The elitists have been having a field day condemning commercial radio, but few have taken time out to think why it is that these stations won so few awards. Does it even matter? I mean, is not BBC RADIO 2 more upset, as it broadcast the proceedings, whilst failed to even get nominated for might even like to consider the odds...the BBC has four national services, plus its 'regional' services such as Radio Scotland, Wales, Ulster, etc and 30-odd local radio stations. ILR has a mere 40-odd statione, and there is no brief to produce a mere about the proceeding, classical music programmes...elihough of course some do - and the awards that were made were obviously well deserved. I can only wonder what the picture will be none legislation has allowed for the creation of several hundred new community. The scope for winning awards will then exist for these new entrants, though one can only hope that the habit of specially producing programmes and features aimed soley at winning a SOWY RADIO AWARD will end. For some producers, if i the scope for winning awards and soley at winning a SOWY RADIO AWARD will end. For some producers, if i the work in the whole year. Hardly productive.

RADIO CITY
CHARITY
WERKEND

Liverpool commercial station
RADIO CITY ren its CIVE A
CHILLO A CHANCE money related
at press time has increased,
by more than £15,000 the
amount it had raised in the
same period last year. The
total is standing (Tuesdy)
afternoon) at more than
£55,000.
Listeners were asked to
pledge store to seked to
pledge as girl, along with
The Hit Man and PETE
WATERMAN, toured pubs which
had raised money and made
pledges for the campaign.

UNITED STATES
WARNED NOT TO
LAUNCH OFFSHORE
RADIO PROPAGANDA
STATION

A Commentator on the
National television channel
in Panama warned, in an
April 22 broadcest, the
United States not to operate
a clandestine radio station
in international watere off
of Panama.

The broadcast claimed that
the "United States" was
preparing an offshore
station which could fam the
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station which could fam the
the "United States" was
prepared to the country.
No concrete proof was
produced.
A similar claim was made by
Libya in recent times,
though no such station ever
went on the air.

**Maternal Particular and the station
was another station,
hard with a very clean signal this
large was another station,
hard with a very clean signal this
large was another station,
hard with liver was another station,
hard with severe of the station
of RADIO
**Maternal RADIO was on
the air over this past weekend, as
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FIRST PHASE OF RDS INSTALLATIONS COMPLETED FOR ILR

The IBA has compled the first phase of the RADIO DATA SYSTEM (RDS) installations at 27 ILR FM transmitter sites.

RDS is a new system, being introduced across Europe, which has been designed to make it easier to identify and tune to radio services on FM. Special receivers take advantage of digital information normal produced across Europe, which has been designed to make it easier to identify and tune to radio services on FM. Special receivers take advantage of digital information normal produces across Europe, which has been designed to make it easier to identify and tune to radio services on FM. Special receivers take advantage of digital information normal produces across the extending across the produces of additional signale, of a stations in providing a comprehensive service both to those listeners driving around their own locality and to those possing through a station's service area, by an additional signale, to comprehensive service both to those listeners driving around their own locality and to those possing through a station's service area, by an additional ser FIRST PHASE OF RDS INSTALLATIONS
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The IBA says the RDS arrangement will be of particular benefit to drivers listening while motoring. It will help ILR stations in providing a comprehensive service both to those listeners driving around their own locality and to those passing through a station's service area, by while on the med for regular manual retuning. Digital codes broadcast inaudibly along with the programmes ere used to indicate, on an appropriate display, the name of the service and the frequency on which they are broadcasting. They also allow car radios to select automatically the strongest signal available at any particularly useful within those programme company.

AVADIO

ENDS

HOME AGAIN: TOM ANDERSON is back home in London again after a fair old stint on commercial radio in the Riviera. Has been discovered working for SOUND BROADCAST SERVICES in the capital.....

KISS: Engineering work has been carried out on the Monaghan based KISS-FM and has resulted in an even better signal from the station that's winning more and more listeners throughout Northern Ireland. KISS-FM is one of the world's most powerful FM station bally were station. The station that wave (1006kHz) they run SkW. And for those who like details the AM tower is 200 ft high and the FM tower is 180 ft high on a hill no less than 800 ft high. Processing is by OPTIMCD on AM and INNOVONICS on FM. Station Manager is TOM HARDEN FROM MANDEN FROM Station Manager is Tom MA and INNOVONICS on FM. Station Manager is Tom MA and INNOVONICS on FM. Station Manager is Tom MA ADDRESS; World Market Week's NOW RADIO readers in Kent (and beyond) making very favourable comments about PETER PHILIPS at his new home on the NOT the NOT TOWN CON CONTROL OF THE MANDEN FROM THE PETER PHILIPS at his new home on the NOT TOWN CONTROL OF THE MANDEN CONTROL OF TH

COMPLETE			THIS
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ADDRESS:			

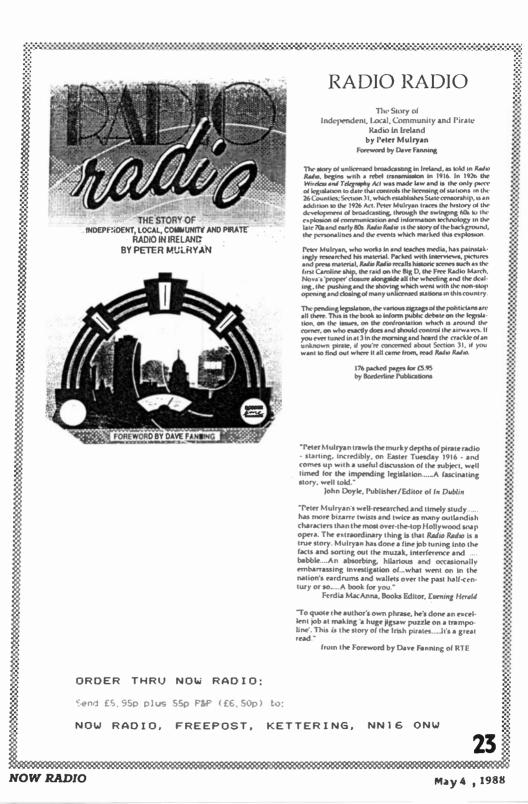
ENDS

ENDS

NUI: At the recent annual conference of the NUI Oktional Women of his Nui Oktional Women complained which we come complained women complained with bloom in meeting use of ceaual bloom in meeting with a view class instructed to start-up negotiations with conservate we also instructed to start-up negotiations with conservate when the people working in measons......

NEEPENDENT: The modite page of the INDEPENDENT newspaper rarely covers such on radio, but last week, the section which is edited by one MAGGIE BROWN, had a piece on the SONY AMARDS. Actually it was going on about the lack of sewards for commercial radio, put down to ILR's dire lack of spendig or programsing in areas of drama and comedy. "Local commercial precisions" in the commercial precision with the Magnitude of the commercial precision with a copy of the list of UK radio stations showing her that RADIO MIMBERSIDE's "It's ususell Martix a copy of the list of UK radio stations showing her that RADIO MIMBERSIDE's IN MERCHINGTH, and the start of the start of





This is a section for NOW RADIO Correspondents to review new products, services and other radior related items. If you have something for us to review, please send if to NOW RADIO, REVIEW, PO BOX 15, KETTERING, MNIS ONN.

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