**Piper Picks ‘Em**

MANCHESTER, N. H.—Band leader Freddy Schaffer (left) and disk jockey Dick Piper (center) discuss The Cash Box Parade of Hits with band leader Ted Herbert (right). Herbert recently completed a tour of 14 college dates playing for winter carnivals and Schaffer completed a New England tour with his all-girl orchestra. Ted Herbert and Freddy Schaffer appeared on “Piper’s Picks” for personal interviews. Ted’s latest recording for Marvel Records is “You’re Gonna Lose Your Gal.”

**Oberstein Says New York LP War Aids Low Priced Manufacturers**

NEW YORK—Eli Oberstein said this week that the LP war price which is currently taking place in New York will aid low priced record manufacturers.

He claimed that whereas dealers now have to sell regular priced albums at either no profit or at a loss, they can still sell the low priced products at less than the reduced albums and yet make a profit. This he feels will encourage them to push the low priced manufacturers’ product.

Oberstein, who recently ended his affiliation with King Records, is currently heading his own firm, the Record Corporation of America, which specializes in low priced classical albums.

He said that as proof of his contention that the price war aids his products, last week’s business was way above normal for him. He also said that for the past two months, his total business was greater than for any other similar period.

**Meeting Dates Of Music Operators’ Associations**

March 10—Wisconsin Phonograph Operators’ Association

Place: To be announced.


Place: Mandell-Ballow Restaurant, Baltimore, Md.

11—Automatic Phonograph Owners’ Association

Place: Sheraton Gibson Hotel, Cincinnati, Ohio

11—California Music Guild

Place: 311 Club, Oakland, Calif.

12—Music Operators of North Illinois

Place: To be announced.

13—Michigan Automatic Phonograph Owners’ Association

Place: Maccabees Building, Detroit, Mich.

19—Westchester Operators’ Guild, Inc.

Place: American Legion Hall, White Plains, N. Y.

20—Progressive Music Guild of South Jersey

Place: Walt Whitman Hotel, Camden, N. J.


Place: Mandell-Ballow Restaurant, Baltimore, Md.

24—Central States Phonograph Operators’ Assn.

Place: 621 Main Street, Peoria, Ill.

25—Automatic Music Operators’ Association, Inc.

Place: Park Sheraton Hotel, New York, N. Y.

“It’s What’s in THE CASH BOX That Counts”