



ELECTRIC STRING BAND

E-S-B

LET
ME
TOUCH
YOU

IA-102



HIGH
FLYIN'
BIRD

GOOD TIME SINGERS

G-T-S

IA-101

971 NORTH LA CIENEGA BLVD.
LOS ANGELES, CALIFORNIA 90069



Martino-Cavanaugh LP's Rushed With Cap Release

HOLLYWOOD—Two mid-month LP additions are being rushed for inclusion with Capitol's September issue.

Highlighted in the pop product releases unveiled Sept. 11 are Al Martino's "Mary in the Morning" featuring the chanter's recent hit single; and Dave Cavanaugh's "Hits on Hits" with instrumental stylings of recent and while-back songs.

Jubilee Releasing Five Comedy Albums

NEW YORK—Within the next two weeks, Jubilee Records will be releasing five new comedy albums on its Jay-Gee label. The LP's are: "The LBJ Menagerie," "Summer Session With Doug Clark," "Dick Walden's World Of Comedy," "Burlesque (With The Nuts Inside)," which was produced by Five Star Productions, and "Boy! Am I Glad We Joined The Indians," produced by Wyld Films Productions.

CRCI Names Moore To Executive Post

HOLLYWOOD—Capitol Record Club, Inc. has appointed Edward R. (Ray) Moore to the new position of administrator of management services. Club president Edward L. Nash announced that Moore will report directly to him on the Club's top management level and will have full authority and responsibility for data processing systems and programming, industrial engineering, and quality control.

Moore was previously director of business information and data processing for Science Research Associates in Chicago, a division of International Business Machines. He had also been associated with the Minneapolis Honeywell Computer Division in Chicago.

Ray Moore received his B.S. and studied for his M.B.A. in engineering and business economics at Illinois Institute of Technology. He has a certificate in design from the American Academy of Art and has taken various courses in natural and physical science at Memphis State University.

Vanguard Installs 8-Track Tape System

NEW YORK—Vanguard Records, which operates its own recording studio on 23rd St. in Manhattan, has enlarged its studio to encompass 8-track recording equipment. The change-over is part of Vanguard's "policy to utilize the most advanced engineering techniques available."

The 40 x 100 x 25 ft. studio was opened in Oct. 1966.

Fontana Rushes Master Purchase From Chicago

CHICAGO—Acquisition of a master currently in the r&b top ten in Chicago has been announced by Rory Bourke, national product manager for the Fontana label.

The tune, "Someday Baby" by Diane Cunningham, has already been rush-released into national distribution by Fontana.

Dealings for the acquisition of the master were concluded between Mercury executive vice president Irwin H. Steinberg and Kenny Wells, Clarence Johnson and Ed O'Kelly of Lock Record Productions. The disk was brought to Bourke's attention by Eddie Mascari, publishing chief for MRC.

King: 100% Dollar Exchange On Brown Hit

CINCINNATI—King Records distributors have been informed of a 100% dollar-wise exchange on the latest James Brown hit single, "Cold Sweat," a reversal of previous policy. According to Syd Nathan, president, it's a one-time deal on orders up to 50,000. Disk is number 10 on this week's Top 100.

ALBUM PLANS

Deals, discounts and programs being offered to dealers and distributors by record manufacturers.

ATLANTIC-ATCO

15% discount; 30-60-90 billing. Expires Sept. 30.

AUDIO FIDELITY

2 free with every 10 purchased on entire catalog with the exception of the First Component Series. No expiration date announced.

DUKE-PEACOCK

Buy-7-get-one-free. No expiration date has been set

FORTUNE

1 free album when 6 are purchased in any combination. No time limit.

GATEWAY

Two free for every 10 albums purchased on entire catalog. Expiration date indefinite.

JEWEL-PAULA

One free for every five purchased on entire catalog. No expiration date.

LITTLE DARLIN'

Special 2 on 10 deal on all product. No expiration date has been set.

MONMOUTH-EVERGREEN

1 free album with every 10 purchased on entire catalog. No expiration date announced.

NASHBORO

Buy-7-get-one-free on entire catalog including new LP's. 100% exchangeable. No expiration date has been set.

ORIGINAL SOUND

15 discount on all LP's—until further notice.

PHILIPS

Discounts on new releases as well as entire catalog. SPM/SPS series are discounted 10%, all other classical albums discounted 20%. No expiration date announced.

PRESTIGE

15% discount on all LP product until further notice.

ROULETTE

15% discount in free merchandise. Expiration date indefinite.

SCEPTER-WAND

2 Albums free with every ten purchased. No termination date announced.

SIMS

3 free with every 10 purchased on entire catalog. No expiration date.

SMASH-FONTANA

Special discounts available through distribs. Expiration date not announced.

TAMLA-MOTOWN-GORDY

Buy-7-get-one-free. No expiration date has been set.

TOWER

10% discount on all albums. No expiration date announced.

Mantovani's 11th Yearly Tour Sparks Promo Drive

NEW YORK—London Records is in the midst of preparations for a giant promotion drive in connection with Mantovani's eleventh annual U.S. tour.

The maestro's entire catalog will be featured in the campaign to be touched off this month (25) with a concert at Abington, Pa. The personal appearance trip includes sixty shows running through December 3. Mantovani's ensemble represents the only major complement pop orchestra still doing one-nighters each year, and is the largest box-office attraction on the Columbia Concerts Management roster.

This year's Mantovani promotion will be one of the firm's biggest ever undertaken for a single artist, according to Herb Goldfarb, London's na-

tional sales and distribution manager. The drive incorporates special emphasis on the just-released LP, "Mantovani—Hollywood," in addition to a complete re-servicing for all good-music stations of the three most recent Mantovani albums.

The label has prepared a series of special newspaper mats for local dealer ads, as well as large 24 by 30 window blow-ups of Mantovani. The company is making available a limited supply of window pieces captioned "A Man For All Seasons," and dealers are being serviced with empty album covers. London's entire catalog of 40 Mantovani LP's will be promoted too through a back-page ad in the special souvenir program to be sold at all Mantovani concerts on the 1967 tour.