

Atlantic Label Family Bows 26 Fall LP's; Oct. Jazz Drive

NEW YORK — The Atlantic-Atco-Cotillion-Asylum family of labels has unveiled its Fall release of 26 albums. Line-up consists of six LP's on Atlantic including one on the new label it distributes, Clean, 14 albums on Atco, including three on Capricorn, one on Rolling Stones Records and one Alston LP, all of which Atco distributes, and one Cotillion LP as well as two Embryo releases which are distributed by Cotillion. Also included in the release is the initial offering David Geffen's newly formed Asylum Records, the newest in the Atlantic Family.

Atlantic exec Jerry Greenberg, Sal Uterano, Johnny Bienstock, Rick Willard, Hal Kaplan, Tom Davies, Larry Yasgar, Dick Kline, Jim Stevens, Dick Krizman, Ralph Cox and Bob Kormheiser teamed in pairs and trios to present the release to the branch Warner-Elektra-Atlantic distributorships in Boston, Cleveland, Philadelphia, Atlanta, NYC, Chicago, Dallas and Los Angeles over a two day period.

Spearheading the Atlantic label's release is the long awaited fourth

album from Led Zeppelin. Rounding out the release were LP's by The J. Geils Band, "The Morning After"; "Charles John Quarto"; "John Prine"; a sound track from the hit TV program, "All In The Family"; "Country" on the Clean label and "Judee Sill" on Asylum.

The Atco release offers Joel Scott Hill, John Barbata and Chris Ethridge's "L. A. Getaway"; "Rory Gallagher"; "The Best Of Iron Butterfly"; Tin Tin's "Astral Taxi"; Cactus' "Restrictions"; six "Greatest Of" albums, "The Greatest Recording of The Coasters", "La Vern Baker", "Chuck Willis", "The Clovers", "The Drifters" and "Joe Turner"; Capricorn releases are by "Jonathan Edwards", Livingston Taylor's "Live" and "Cowboy". Rolling Stones Records release is "Brian Jones Presents The Pipes Of Pan At Joujouka", and the Alston LP is The Beginning Of The End's "Funky Nassau". The Cotillion release is by new group Freedom, "Though The Years" and two Embryo releases, Herbie Mann's "Push Push" and Cris Hill's "Everything Is Everything: Out Of The Ghetto".

Jazz Release

Distributor personnel were given a preview of a special October is Jazz Month program which will kick off Oct. 15. The program will offer 12 jazz releases, Atlantic and one Cotillion. The albums are: Roberta Flack "Quiet Fire", "The Best Of David Newman", Ornette Coleman "Twins", Young-Holt Unlimited "Born Again", on Cotillion, Max Roach with The J.

(Cont'd on p. 10)

FRONT COVER:



Glen Campbell made permanent a link between pop and country music when he recorded "Gentle On My Mind" for Capitol a few years back. Since then he has bridged the gap between the two music fields with ease and consistency, being most recently represented on all the charts with "The Last Time I Saw Her," as a single and LP.

A new season began last week for his CBS TV show, and his latest release teams his talents with those of one of his series regulars, Anne Murray: the disk being a medley of "Say A Little Prayer" and a former Campbell goldie, "By The Time I Get To Phoenix."

Cover displays Campbell meeting President & Mrs. Nixon, Queen Elizabeth and retired five-star general, Omar Bradley.

INDEX

Album Reviews	30,31
Coin Machine Section	43-48
Country Music Section	33-39
Insight & Sound	16,23
Looking Ahead	22
New Additions To Playlist	21,22
Radio Active Chart	14
Radio News Report	14
R&B Top 60	28
Single Reviews	18
Talent On Stage	24
Tape News	31
Top 100 Albums	27
Vital Statistics	32

Cash Box — October 2, 1971

Starday-King Music Complex Acquired By Four Music Men

Neely, Bienstock Leiber & Stoller To Run Operation

NEW YORK—The Starday-King recording and music publishing complex has been sold by Lin Broadcasting to a new entity, Tennessee Recording & Publishing Co., formed by Hal Neely, former Starday King president and Lin vp, music publisher Freddy Bienstock and writer-producers Jerry Leiber and Mike Stoller.

The purchase price, according to Don Pels, president of Lin Broadcasting, involves \$1 million in cash and approximately \$400,000 in the assumption of liabilities. Move by Lin removes it from the music industry. It continues to operate 12 radio and TV



(l. to r.) Stoller, Neely, Bienstock, Leiber

outlets and a telephone answering service, Telanserphone, Inc., and Aircall, N.Y.. The company had originally purchased the Starday-King operation in 1968 from the estate of the late Syd Nathan, founder of the company who died in 1967.

Besides the Starday-King labels, the deal includes all the copyrights and publishing catalogs and interests in Lois-Starday, Jay & Cee, jointly owned with Henry Glover and several additional smaller catalogs.

The Starday-King label setup breaks up into two groups. The King group consists of King, Federal, Bethlehem, the recently reactivated jazz line, and Agape, a rock outlet. Starday's group consists of Starday, a country line, DeLuxe, black market-oriented, Look, a pop line, and Nashville, a low-priced country LP line.

Co. Structure

The organizational structure of the
(Cont'd on p. 20)

Bill Cleared On Recording Copy'rt

WASHINGTON—The first Federal statute to combat disk/tape piracy is nearer a reality with the approval by the House Judiciary Committee of a Bill that would grant copyright protection to sound recordings. The Bill would grant companies a 28-year copyright renewable for another 28 years.

The Bill would provide criminal penalties for willful violations of the law and authorize a record manufacturer to seek court injunctions to prevent unauthorized production and distribution of disks and tapes.

As cleared by the House Committee, the proposed law would be in effect for three years. This time limitation set by the Committee will bring the Bill back to the Senate, where it had previously been approved. Rep. Richard Fulton of Tenn. introduced the House version of the Bill.

Cary Register Of Copy'rts

WASHINGTON — George D. Cary has been appointed Register of Copyrights after serving for 10 years as Deputy Register of Copyrights. He succeeds Abraham Kaminstein, who retired Aug. 31. The appointment was announced by L. Quincy Mumford, Librarian of Congress.

Faberge Into Disks, Tapes

NEW YORK—Faberge, Inc., producer of fragrances and toiletries, has formed Burt Productions, Inc., a wholly-owned subsidiary of Faberge, specializing in the entertainment field to include disks & tapes, full-length feature films, TV films, animated features. These properties will be for use by Faberge as well as for resale. George Barrie, Faberge president, made the announcement. Firm is located at 1345 Ave. of Americas in New York.

New NARM'ers: Grossman, Steen & Wells Firms

BALA CYNWYD, PA. — At the NARM board of directors meeting held last week in the NARM offices in Bala Cynwyd, Pennsylvania, five applications from record and tape wholesaling firms were presented and approved for regular membership, including the return to the wholesaling scene of three veterans.

The new member companies are A&R Distributing Company, Inc., Jack Grossman Enterprises, New York Record & Tape Distributors, Inc., Records Etcetera, Inc., and Recordland U.S.A., Inc.

A&R Distributing Company is a rack jobbing company headquartered in Knoxville, Tennessee, of which the NARM representatives will be Tommy V. Ayres and Joseph M. Ruscoe. The company services variety stores, discount stores and automotive outlets in Tennessee, Virginia, West Virginia, Kentucky, Georgia, Alabama and North Carolina.

Jack Grossman Enterprises is the record and tape wholesaling company recently organized by Jack Grossman, NARM president.

The enrollment of Recordland U.S.A. of Lubbock, Texas, marks the return to NARM membership of Allan Rosen. Recordland U.S.A. is a rack jobbing company which services

discount stores, variety stores, discount stores and supermarkets in Texas, New Mexico and Oklahoma.

The membership of Records Etcetera marks the return of Cecil Steen to the music business and to NARM. Records Etcetera, headquartered in Winchester, Massachusetts, is a distributing company now handling such lines as Bell Records, and its subsidiary labels, MGM and its subsidiaries, Starday-King Records, Ranwood Records, and General Recorded Tape in the New England area.

New York Record & Tape Distributors, the new Manny Wells operation, brings another veteran back to the business. The company is a rack jobber-one stop, primarily handling promotional and discontinued records, tape and accessories.

Neighborhood Names Gene Weiss VP & GM

NEW YORK — Peter Schekeryk, president of Schekeryk Enterprises and Neighborhood Records last week announced the appointment of Gene Weiss to the post of vice president and general manager of Neighborhood Records.

Weiss will be responsible for all marketing and promotional phases of the label's product. Neighborhood is distributed through the Famous Music Corporation.

The first releases Weiss will be working on are Melanie's new single "Brand New Key" and her forthcoming LP, "Gather Me."

The appointment of Weiss reunited Schekeryk, Melanie and Weiss. Weiss discovered Melanie in 1967 while with Columbia Records and brought her to the label.

Weiss is a veteran of all facets of the record industry having spent his earlier years with Columbia and Capitol in sales, A&R and promotional capacities. He also handled independent productions at Columbia for a time.

Japanese Execs

Take Dim View

Decca Meet

See

Int'l News