

**TRANSACTIONS**

# Douglas Does Dual FMs To Dominate L.A. Frequency

**Bahakel Unloads Carolina, Kentucky Properties**

**Deals Of The Week**

**Douglas Deals**

**PRICE:** \$2.16 million  
**TERMS:** Cash for assets  
**BUYER:** Douglas Broadcasting, headed by President N. John Douglas. The company also owns KMAX/Arcadia (Los Angeles); KWWN/Placerville, CA; KEST/San Francisco; and KOBO/Yuba City, CA.

**BROKER:** Mark Jorgenson of Jorgenson, Chapin & Co.  
**COMMENT:** These transactions will create the first contiguous, identical-frequency tri-station group. Douglas, who currently operates KMAX on 107.1 MHz, will have a series of signals stretching from Santa Barbara in the north through portions of San Diego County in the south.

**KMLO/Fallbrook, CA**

**PRICE:** \$1.25 million  
**TERMS:** Cash for assets  
**SELLER:** Galaxy Broadcast Group,

headed by Bob Jacobson  
**FREQUENCY:** 107.1 MHz  
**POWER:** 3kw at 300 feet  
**FORMAT:** AC  
**COMMENT:** This station was sold in 1988 for \$850,000.

**KAGR/Ventura, CA**

**PRICE:** \$910,000  
**SELLER:** Absolutely Great Radio Inc., owned by Jim and Donna Sylvester  
**FREQUENCY:** 107.1 MHz  
**POWER:** 420 watts at 872 feet  
**FORMAT:** AC

**California**

**KZIQ-AM & FM/Ridgecrest**

**PRICE:** \$250,000  
**TERMS:** Asset sale for \$25,000 cash and a five-year promissory note for \$225,000 at 10% annual interest  
**BUYER:** Jim and Donna Knudsen of Hemet, CA. He's GM of KPRO/Riverside.  
**SELLER:** Bel Air Broadcasting Corp., owned by L.A. attorney Robert Rosen-

thal  
**FREQUENCY:** 1360 kHz; 92.7 MHz  
**POWER:** 1kw day/31 night; 1.5kw at 1269 feet  
**FORMAT:** Gold; AC  
**BROKER:** Mark Jorgenson of Jorgenson, Chapin & Co.  
**COMMENT:** This station was sold in June 1986 for \$335,000.

**KXBS/Santa Paula**

**PRICE:** \$775,000  
**TERMS:** Asset sale  
**BUYER:** Peter Daradics  
**SELLER:** Richard Phalen Jr., court-appointed receiver of Radio Ventura Inc., a wholly owned subsidiary of RSB Communications Inc. Phalen is also the receiver of KIST & KMGQ/Santa Barbara, CA and KKAM & KBOS/Fresno-Tulare.  
**FREQUENCY:** 96.7 MHz  
**POWER:** 3kw at 1500 feet  
**FORMAT:** Gold  
**BROKER:** Bob Maccini of Media Services Group

**TRANSACTIONS AT A GLANCE**

**1991 Deals To Date:**  
**\$462,673,223**  
 (Last Year: \$785,077,843)

**Total Stations Traded This Year:** ..... 690  
 (Last Year: 870)

**This Week's Action:** ..... **\$5,882,214**  
 (Last Year: \$30,665,295)

**Total Stations Traded This Week:** ..... 15  
 (Last Year: 33)

- Deal Of The Week:
- Douglas Deals \$2.16 million
- KMLO/Fallbrook, CA \$1.25 million
- KAGR/Ventura, CA \$910,000

- KZIQ-AM & FM/Ridgecrest, CA \$250,000
- KXBS/Santa Paula, CA \$775,000
- FM CP/Panama City Beach, FL No cash consideration
- WMJE/Clarkesville, GA \$425,000 for 50.9%
- WCBZ/Bowling Green, KY \$250,000
- KNEK-AM & FM/Washington, LA \$1
- WXLN/North Charleston, SC \$1.1 million
- WDXY & WIBZ/Sumter-Wedgefield, SC \$397,213 for 50%
- KEZV/Spearfish (Rapid City), SD \$525,000
- KVXO/Spokane, WA No cash consideration

**Florida**

**FM CP/Panama City Beach**

**PRICE:** No cash consideration for 49%  
**TERMS:** Transfer of stock "in exchange for relief for further obligations to the permittee"  
**BUYER:** Barbara Dill Hoy of Panama City Beach, FL is increasing her ownership from 35% to 84%.  
**SELLER:** Shirlee Faye Phillips of Dallas is transferring her 49% interest in Ladies III Broadcasting Inc.  
**FREQUENCY:** 105.1 MHz  
**POWER:** 50kw at 492 feet

**Georgia**

**WMJE/Clarkesville**

**PRICE:** \$425,000 for 50.9%  
**TERMS:** Stock sale for \$260,000; escrow deposit \$10,000 with balance due in cash at closing. The buyer agrees to retain the seller as a special consultant for an additional \$165,000 to be paid in stages over five years.  
**BUYER:** John Wesley Jacobs III of Gainesville, GA. He currently owns 49.1% of the station and is VP/GM and 25% stockholder of WDUN/Gainesville, GA.  
**SELLER:** Clara Morris Martin is selling her 50.9% stake in JAC Broadcasting Co. She also owns WCHM/Clarkesville, GA.  
**FREQUENCY:** 1500 kHz  
**POWER:** 5kw daytimer  
**FORMAT:** AC

**Kentucky**

**WCBZ/Bowling Green**

**PRICE:** \$250,000  
**TERMS:** Asset sale for \$200,000 cash; escrow deposit \$35,000; additional non-compete payment of \$50,000  
**BUYER:** Target Communications of Kentucky Inc., owned by Donald Alt of Augusta, GA. Alt's other broadcast

interests include WILK & WKRZ/Wilkes-Barre; WNNK-AM & FM/Harrisburg; KFON & KKMJ/Rollingwood-Austin; WEZC/Hickory, NC; WODZ & WRVR/Memphis; WWL & WLMG/New Orleans; WDCK/Williamsburg, VA; and WFBG & WFGY/Altoona, PA.  
**SELLER:** Bowling Green Broadcasters Inc., a division of Bahakel Communications Ltd. The company, headed by Cy Bahakel of Charlotte, also owns KXEL & KOKZ/Waterloo, IA; KILQ/Colorado Springs; WABG/Greenwood, MS; WLBJ/Bowling Green, OH; WDOD-AM & FM/Chattanooga; WWOD & WKZZ/Lynchburg, VA; WKIN & WKOS/Kingsport, TN; WPET & WKSJ/Greensboro; and several TV stations.  
**FREQUENCY:** 96.7 MHz  
**POWER:** 1.7kw at 426 feet  
**FORMAT:** AC  
**BROKER:** Media Venture Partners  
**COMMENT:** An application is pending at the FCC for a C3 upgrade.

**Louisiana**

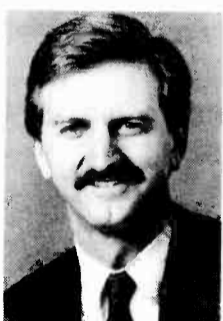
**KNEK-AM & FM/Washington**

**PRICE:** \$1  
**TERMS:** Stock sale  
**BUYER:** James Dulaney of Opelousas, LA. According to FCC transfer documents, he was named in a 1977 Commission decision revoking the license of WLE/Raleigh on fraudulent billing grounds. Dulaney has contested the FCC's allegations and contends he was "wrongly blamed" for the station's problems.  
**SELLER:** Dee Broadcasting Corp., owned by David Price. The company recently announced plans to sell WKPG/Port Gibson, MS. Price also owns WOKJ/Jackson, MS, which was recently ordered by the FCC to show cause why its license should not be revoked.  
**FREQUENCY:** 1190 kHz; 104.7 MHz

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