Wisner Debuts December Label

Arranger-conductor Jimmy Wisner, who has notched a number of best-selling disks in the past few seasons, has started his own label, December Records. The new label will be distributed by Larry Utall's Army-Mala Records.

The first release on December is "Don't Let Me Lose This Dream" and "You Only Live Twice" by Tamiko Jones. Wisner arranged and conducted Miss Jones' recording of "A Man and a Woman" on Atlantic.

Wisner will continue his free-lance arranging and conducting chores on other labels. He just finished several sessions for the new Spanky and Our Gang Album, as well as new sessions with Keith, Tommy James, Len Barry, Marilyn Maye and Gene Fidney.

NATRA Scenes

Pictured during the recent NATRA Convention in Atlanta are, at top, George Woods, Philadelphia deejay also running for City Council; and "I Spy"—Warner Brothers Records star Bill Cosby; and below, Congressman John Conyers, Jr. of Detroit, who picked up a copy of Record World in the Regency Hyatt House press room and couldn't put it down.

Atlantic Acts Tour

Sam & Dave, Arthur Conley and Percy Sledge are set for a 30-day tour of Europe starting Oct. 12. They will play England, France, Belgium, Germany, Norway, Denmark and Sweden. Tour was set by Phil Walden, manager and is being booked by Arthur Howes.

Free Policies To NATRA Members

Above, some of the free $2,000 Hamilton Life Insurance policies for all paid-up NATRA members (effective June 15) are scrutinized by Hamilton representative Oscar C. Abramson; NATRA Executive Secretary Del Shields; Greg Mone of the James Brown Production Co.; and Record World Editor-In-Chief Sid Parme. Jackie Robinson is a member of the Board of Directors of Hamilton Life Insurance Co.

Cares a Whit

Lionel Whitfield, right, president of Whit Records talks over the business in general and his business in specific with several Record World's R&B Editor Ted Williams. Whitfield was up from Louisiana for business talks around town.

Argon - Jubilee Pact

NEW YORK—Clyde Otis' Argon Productions has signed a long-term production pact with Jubilee Records. Deal calls for Otis to A&R singles as well as LPs.

A Mann-Weil Tune

"You've Lost That Lovin' Feelin'" was written by Cynthia Mann and Barry Weil and not as otherwise recorded last week in the Delaney and Bonnie Bramlett Independence single review.

Invincible Signings

NEW YORK—Helena Petit, Jo Ann Petit and The Chimes have been signed to separate, exclusive Invincible Records contracts. First releases from all three artists are due in October, according to label top- per Leon Brazolton Jones.